

The market's most complete deployment offer prepares you for today and tomorrow



Integrate technology into complex environments with confidence

ProDeploy Plus

Accelerate even the most complex deployments

Integrating new servers, storage, data protection and networking into your enterprise requires deep, up-to-date knowledge and expert management of interactions in the environment. With ProDeploy Plus you can integrate new technology into new or existing environments with confidence through planning and validation by expert certified engineers.

Our deep expertise in project management, focus on rapid integration and commitment to education help you make IT transformation real. From beginning to end, ProDeploy Plus provides the skill and scale needed to successfully execute demanding deployments in today's complex IT environments.

We start with a site readiness review, planning and recommendations. A single point of contact for localized project management and a more personalized experience through a Technology Service Manager (TSM) for entitled devices, will elevate your deployment experience. Post-deployment configuration assistance, testing, and product orientation help you rest easy knowing your systems have been deployed and integrated right. Flexible training credits empower your staff to build the right skills to fully utilize your new technology.

Dell EMC can handle mission critical datacenter deployments with ease

- In-region, single point of contact for project management
- 24x7 installation and standard onsite system software configuration
- 30-days of post-deployment configuration assistance
- Training credits for Dell EMC Education Services

Benefits:

- Reduce risk in deployment of mission-critical systems
- Accelerate technology adoption with onsite professionals
- Achieve faster time to value and maintain long-term value of your technology
- Build the right skills for your staff

Systems deployed by Dell EMC experts have

up to
49%

fewer technical support calls within the first 90 days versus self-installed systems¹.

ProDeploy Plus is only part of the story

From the edge to the core to the cloud, trust Dell EMC to lead projects from planning through hardware and software installation, configuration and complex integrations. Our complete suite of deployment services and professional certifications help you accelerate innovation and achieve business outcomes today and tomorrow.

Three simple choices that accelerate technology adoption

ProDeploy Plus, the most complete server, storage, data protection and networking deployment offer available in the market today. ProDeploy Plus delivers localized and personalized expert installation, configuration, and networking integration services.

ProDeploy helps your enterprise get the most from your hardware and software investment from day one. The service combines expert installation and configuration to get your enterprise hardware and software up and running quickly, minimizing downtime and disruption.

Basic Deployment can free up your resources to innovate through consistent hardware installation, during business hours, by experienced technicians including onsite packaging materials disposal.

Training and Certification helps individuals gain greater deployment expertise and industry recognition through training and testing.

Dell EMC looks after your deployment projects, so you can look after your business and drive rapid adoption of your digital technologies.



Experts

- **55K** technical service professionals
- Access to **consistent, single-source** expertise
- Over **95%** Customer Satisfaction



Insights

- Reduced hands-on time for in-house admins by up to **92%**¹
- Up to **66% faster** with deployment¹
- **Best-in-class** processes based on **30+** years of experience



Ease

- Up to **49% fewer technical support calls**²
- **87%+ faster** on VMware
- Deployment services in **124** countries

For more information, visit us online at Dell.com/ProDeploy

¹Source: Based on "Bring new systems to production readiness faster and with less effort from in-house administrators", a Principled Technologies Test Report commissioned by Dell, February 2017. Full report found here: <http://facts.pt/YU95pg>

²Based on a December 2017 internal analysis of support data from Oct. 2015 through June 2017 for Dell PowerEdge, Dell Networking, and Dell SCv/PS/PowerVault Storage devices. Actual results may vary.