

The Business Value of Running SAP Workloads on Dell EMC VxBlock Converged Infrastructure

IDC's research demonstrates the **strong value** that organizations can realize by running business-critical SAP applications and workloads on Dell EMC VxBlock converged infrastructure. Interviewed organizations reported **not only reducing the overall cost** of running SAP workloads, **but benefiting from much improved reliability and performance.**

Key Results



44%

Lower 5-year cost of operations



408%

5-year ROI



96%

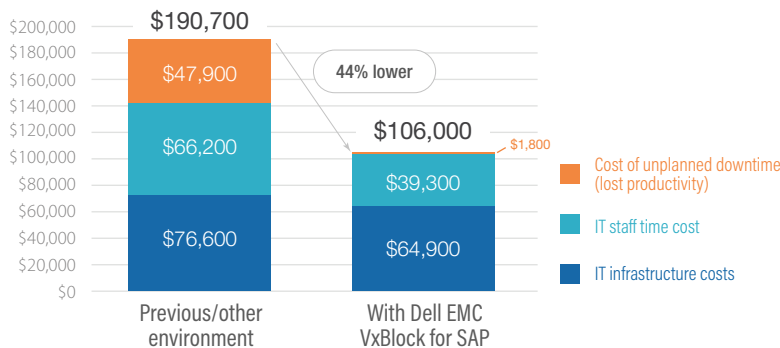
Reduction in unplanned downtime



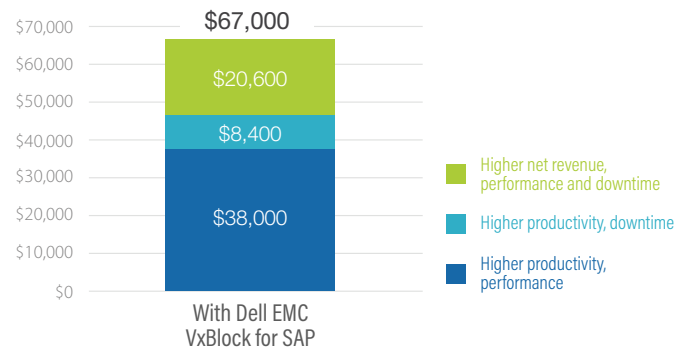
"We chose VxBlock to reduce the operational efforts related to our infrastructure. . . As a result, business is faster than with traditional infrastructure."

— VxBlock User Interviewed by IDC

5-Year Cost of Operations per 100 Users



Business and Operational Benefits per 100 Users per Year



Benefits in Terms of:

IT Benefits

54% **less** IT staff time, day-to-day activities

41% **more** efficient IT infrastructure team

Agility and Performance

29% **faster** to deploy than alternative

19% **faster** execution of business processes

Development

15% **faster** development lifecycle, new applications

20% **faster** development lifecycle, new features

Business Operations

\$15.3 million **higher** revenue per year per organization

12% **higher** gross productivity, impacted SAP users