

Accelerator Workshops

Ignite innovation with services to unlock advantage, maximize agility and reduce complexity. Workshops available with experts for AI, multicloud, applications & data, workforce experiences and a resilient business.



Achieve clarity of vision and next steps.

THE FIRST STEP: HALF-DAY WORKSHOPS

Identify priorities to build your digital future

The journey begins with a half-day workshop that focuses on your key challenges and helps you identify areas that will benefit from detailed assessments. We combine your goals with our experience working with thousands of other organizations to build a path to your digital future that may include:

- Achieve tangible value and breakthrough transformation with Generative AI (GenAI)
- Delivering business-focused IT services from any cloud
- Modernizing applications and data to gain a competitive advantage
- Driving successful business outcomes with an experience-centric approach to modern work
- Reducing business interruptions, respond to cybersecurity threats and achieve a non-stop digital business.

Our facilitated workshop discussions focus on the activities required to achieve your desired end state and conclude with next steps to further advance your business and IT strategies.

Available Workshops

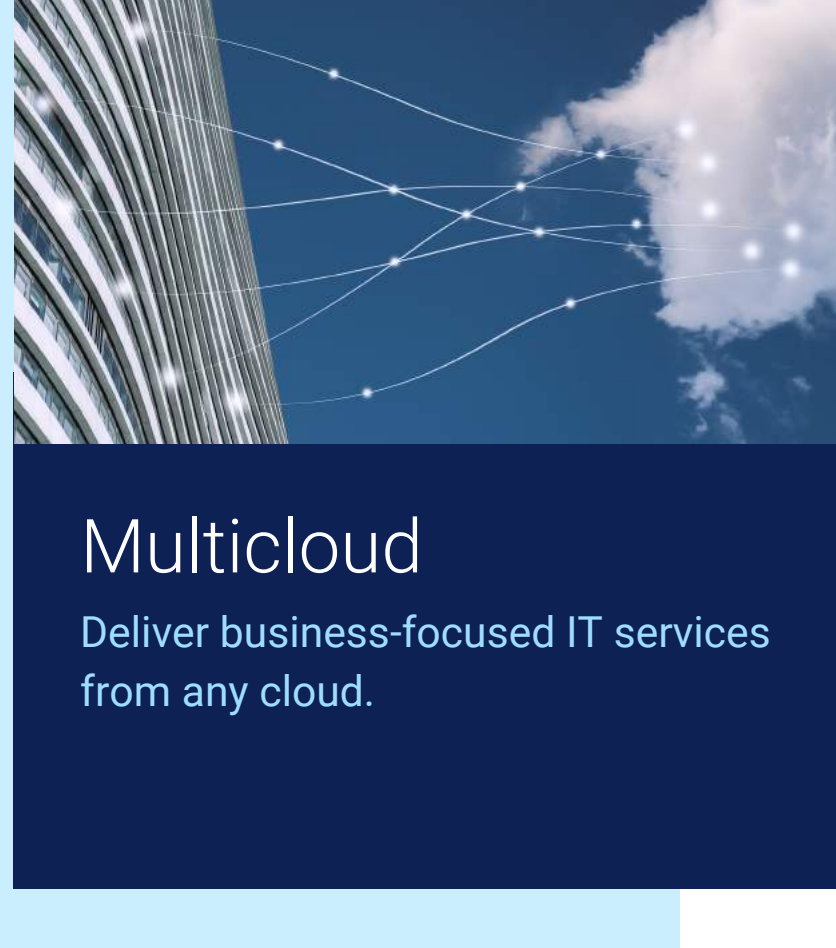
- AI
- Multicloud
- Apps & Data
- Modern Workforce
- Security & Resiliency



AI
Optimize, accelerate and innovate with artificial intelligence.

AI topics can include:

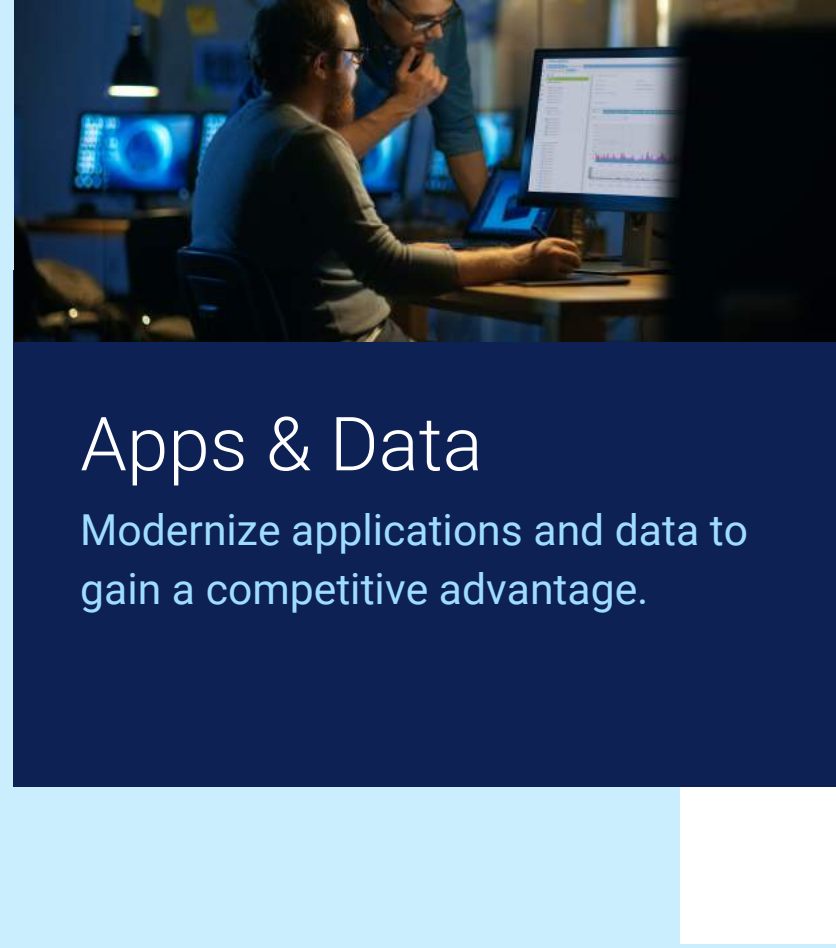
- Prioritizing GenAI use cases in line with your business strategy
- Identification of potential application integrations to implement GenAI use cases e.g. Digital Human
- Understanding which pre-trained models are in line with your priority GenAI use cases
- Discussing the multi-cloud options for GenAI and the benefits of on-premise GenAI platform, in line with Dell's Validated Design
- Understanding of your GenAI Readiness and how to accelerate your maturity
- Overview of how to simplify data management and governance to improve data availability for GenAI model customization
- Identification of data sources to optimize GenAI model customization, including discussion on data preparation options
- How to simplify data management and governance to improve data availability for GenAI model customization



Multicloud
Deliver business-focused IT services from any cloud.

Multicloud topics can include:

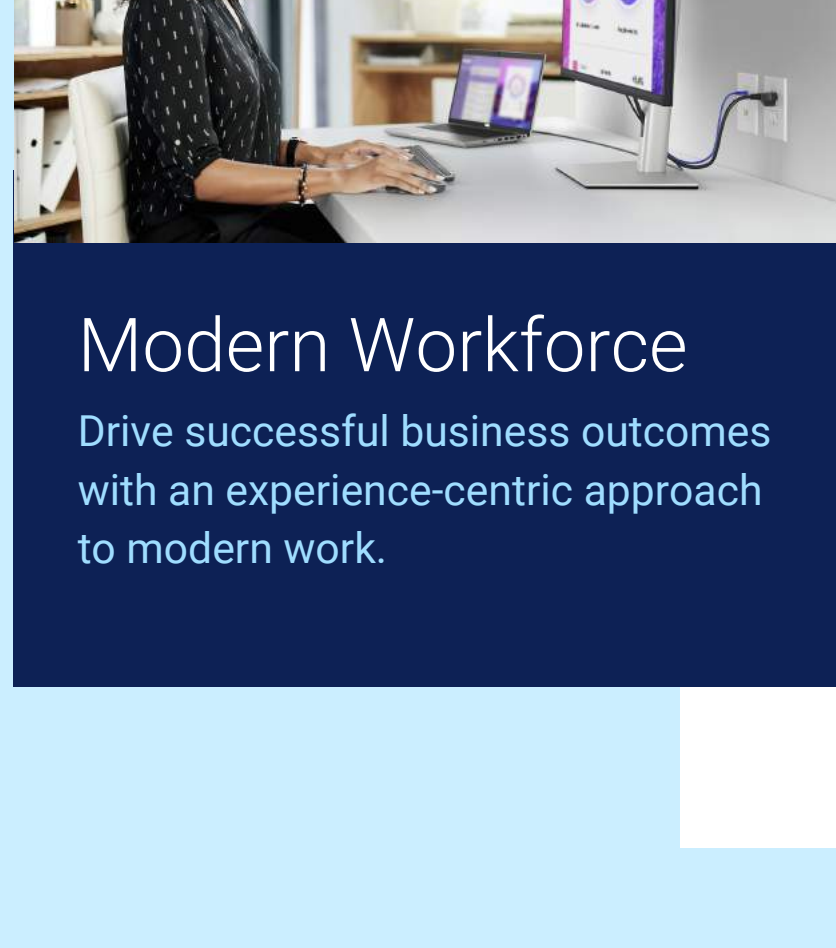
- Building a successful IT service cloud delivery model
- Reviewing operating model skills, processes, governance and financial needs for service delivery
- Improving IT-delivered services by understanding what the cloud consumers need to be productive
- Adopting a multi-ecosystem approach to cloud
- Supporting microservices development on containers to take advantage of cloud benefits for your applications
- Embracing infrastructure as code to reduce IT toil
- Delivering platform as a service
- Integrating with service catalogues
- Understanding how to prepare and deliver the right skills to the right people



Apps & Data
Modernize applications and data to gain a competitive advantage.

Apps & Data topics can include:

- Modernizing applications to reduce cost, complexity and technical debt
- Optimizing your application portfolio for maximized value and minimized risk
- Accelerating cloud adoption for improved availability of essential applications
- Enabling container adoption to increase innovation and enhance developer experience
- Embedding security in DevOps processes to reduce security risks
- Simplifying data management and governance to improve data availability and reduce cost
- Implementing unified data analytics for enhanced insights and value
- Reskilling your workforce for cloud native app development



Modern Workforce
Drive successful business outcomes with an experience-centric approach to modern work.

Modern Workforce topics can include:

- Maximizing the business value of your Microsoft 365 investment
- Modernizing teamwork, conferencing, telephony and remote collaboration
- Improving workspace agility with cloud, virtual desktop and device management
- Personalizing a self-service experience for client devices and IT services with ServiceNow
- Simplifying and improving device lifecycle management experiences
- Embracing security with a proven, Microsoft-centric approach to Zero Trust
- Driving adoption and consumption with our training portal

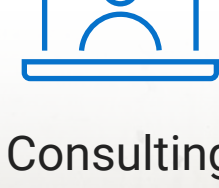


Security & Resiliency
Reduce business interruptions, respond to cybersecurity threats and achieve a non-stop digital business.

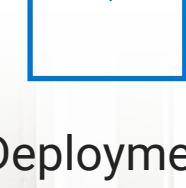
Security & Resiliency topics can include:

- Understanding how to build a modern datacenter strategy, optimized for resiliency, innovation, and productivity
- Learning how to better test operational and disaster recovery efforts, boosting confidence in ability to recover
- Understanding what it takes to recover business critical functions in the event of a destructive cyberattack
- Building a plan for proactively detecting and responding to evolving threats
- Envisioning a data protection strategy aligned with future IT and business needs

Services for every step of your journey



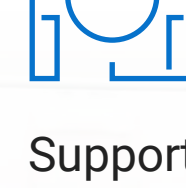
Consulting



Deployment



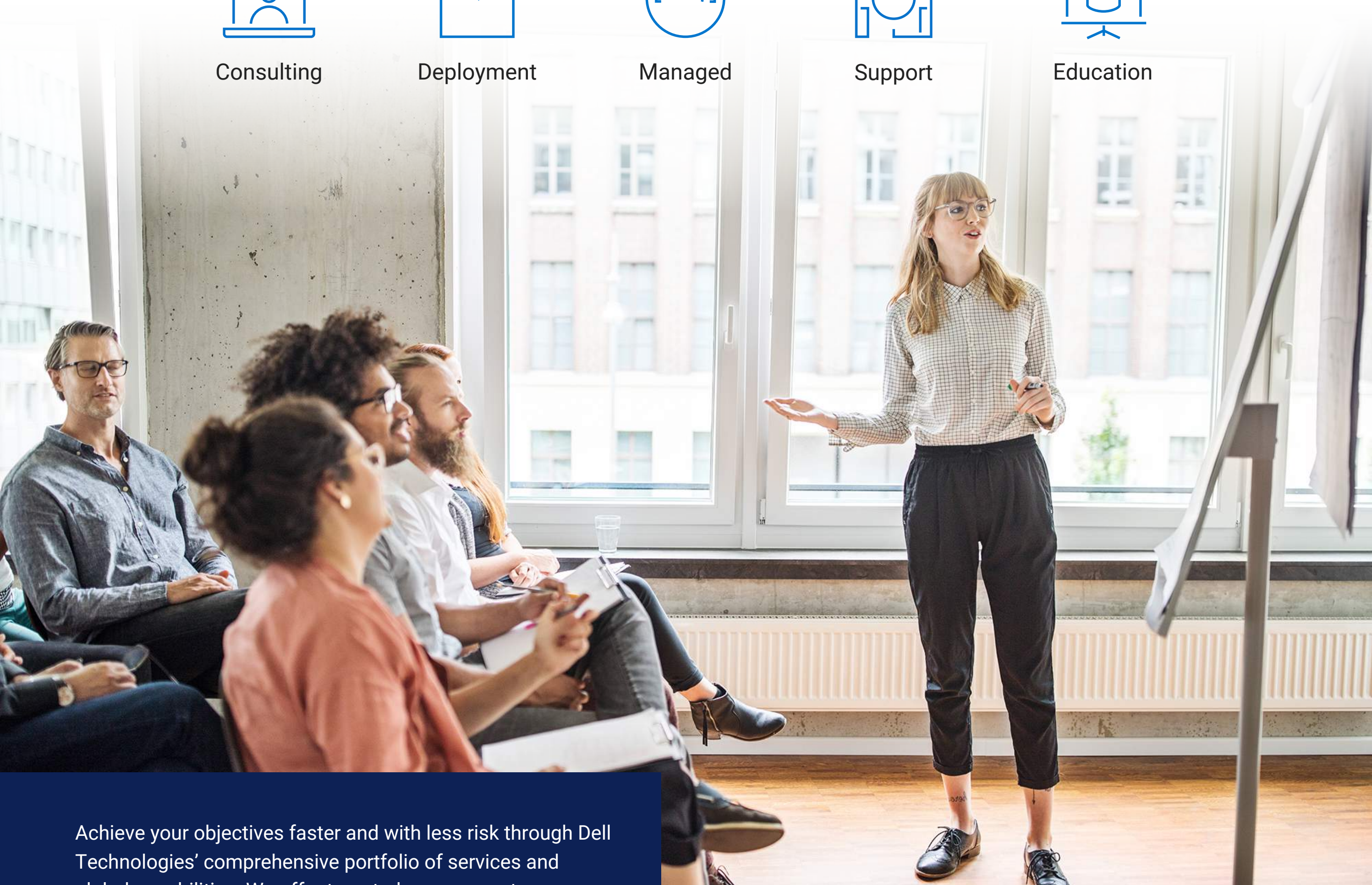
Managed



Support



Education



Achieve your objectives faster and with less risk through Dell Technologies' comprehensive portfolio of services and global capabilities. We offer targeted engagements leveraging our experience harmonizing business and IT strategies for organizations like yours. Dell Technologies Services helps you quickly realize the agility and cost benefits your business stakeholders expect.

THE DELL TECHNOLOGIES WAY

Harmonize your business and IT strategies

- ✓ **Collaborative**
Work closely with Dell Technologies Services experts to envision your outcomes and make them a reality.
- ✓ **Comprehensive**
We help you through every step of the process from assessing your current environment, to planning and executing your solution.
- ✓ **Results Oriented**
Address business stakeholder expectations with measurable and tangible benefits.
- ✓ **Solution Focused**
We integrate hardware, software and services to deliver a holistic solution tailored for your organization.
- ✓ **Customer Proven**
Gain the benefit of our business experience with thousands of customer engagements.

“ We consider Dell Technologies Services a strategic partner. It was important for us to have an outside-in view to help ensure that we didn't miss anything, that we sequence projects properly and partner with an advisory that has helped other companies deliver their digital journey. [Client Computing Work Lead](#) [US Insurance Company](#) ”

“ The collaborative approach we took with Dell enabled us to create a transparent view of how we operate today across a highly autonomous and federated business. The Dell Technologies Services team engaged our businesses with an open and honest conversation, which created the trust and independence that was required to create the vision for the future. They highlighted the inefficiencies we'd built and carried over the last decade, and gave us the validation to create a new direction. [IT Director, UK-based Distribution and Outsourcing Company](#) ”

Get started with Dell Technologies Services

Take the first step with our Accelerator Workshop led by Dell Technologies Services experts. We help you gain clarity of vision and identify next steps to advance your cloud, applications, business resiliency and workforce initiatives. Our collaborative approaches and proven methodologies, combined with our portfolio, help you transform faster and quickly realize your business outcomes. From Generative AI, multicloud, applications, DevOps and infrastructure transformations, to business resiliency, data center modernization, workforce collaboration and employee experiences – we're here to help.



Get started now!

Contact your Dell Technologies representative to schedule your Accelerator Workshop.

