

End of Lease

Dell Financial Services**

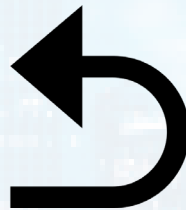
Dell Financial Services (“DFS”) has mastered a process to help guide you through a successful end-of-lease process. Please refer to your Lease agreement for specific lease information.

At the end of your lease term, you have several end-of-lease options.

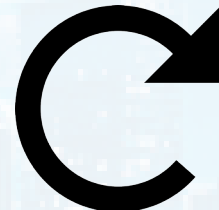
You may:



Purchase the equipment



Return the equipment



Renew or extend your lease

- DFS **Proactive Notification** is a best-in-class process where the customer can expect a notice from their account rep 90 days prior to lease expiration to start working through an end of lease strategy that best suits the company.
- DFS **Return Logistics** can help lease customers reduce or eliminate common challenges when returning equipment at the end of their lease. Reduce potentially expensive disposal fees by allowing DFS to dispose of outdated equipment.
- DFS offers maximum **flexibility at end of lease** to assist your business with asset planning. At the end of your lease term, you will not be locked into a fixed renewal period, and can instead choose month to month renewals that enable your Technology Refresh Strategy.

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