

# Dell EMC PowerStore vs. NetApp AFF

## Run VMware ESXi hosted apps via AppsON technology<sup>1</sup>

Dell EMC PowerStore with AppsON<sup>1</sup> offers the only purpose-built array with a built-in VMware ESXi hypervisor.<sup>2</sup>



## No VMware ESXi support to host apps locally

No option to deploy apps on the array.

## Anytime Upgrade,<sup>3</sup> industry's most flexible program for controller upgrades<sup>4</sup>

Optional controller upgrade program offers choice of next gen, higher model or discounted additional new controller.<sup>5</sup> No subscription renewal required.



## NetApp NextCredit

Optional Credit program towards new NetApp technology; requires 6 years commitment to premium support.

## NVMe Flash and SCM drives as persistent storage

Leverage NVMe SCM drives as persistent storage for your highest-performance workloads, across all PowerStore models.



## NVMe Flash support, but no SCM drives support as persistent storage

No support for SCM persistent storage in the storage array.

## Always-on, inline data reduction with 4:1 guarantee<sup>6</sup>

Data is deduped & compressed in-line all the time before it gets stored and comes with average 4:1 data reduction guarantee, no assessment required.



## Inline and adaptive data reduction with 3:1 guarantee

Data is deduped in-line & compressed in-line or post-process depending on system performance needs. 3:1 data reduction guarantee, no assessment required.

## Predictable software costs – software licensing independent of array storage capacity

No additional software license purchase required with addition of capacity to the array. No ongoing software costs.



## Variable software costs – software licensing cost dependent on storage array capacity

Addition of capacity on the array requires purchase of additional software licensing. Software licensing costs grow with capacity.

1. Available on PowerStore X models only. 2. Based on Dell analysis of publicly available information on current solutions from mainstream storage vendors, April 2020. 3. Upgrade available 180 days after invoice. Requires purchase of minimum 3-year ProSupport Plus with Anytime Upgrade Select or Standard add-on option at point of sale to qualify. Anytime Upgrades Program availability may vary by country and segment. Additional terms and conditions apply. For details contact your sales representative. 4. Based on Dell analysis, April 2020 using publicly available data to compare the highest available program/subscription offers for node upgrades. 5. Anytime Upgrades Select provides next gen controller from Anytime Upgrades Standard, plus choice of in-family upgrade or scale-out discount toward second appliance solution, availability may vary by model. Dell ProDeploy Plus is required for scale-out deployment. 6. 4:1 average rate guaranteed across customer applications. Rates for individual applications may vary. See Future-Proof Program terms and conditions for details. Comparison based on Dell analysis using publicly available information, May 2020. Comparison based on publicly available information, May 2020 Copyright © 2020 Dell Inc. or its subsidiaries. All Rights Reserved. Dell Technologies, Dell, EMC, Dell EMC and other trademarks are trademarks of Dell Inc. or its subsidiaries. Other trademarks may be trademarks of their respective owners.