

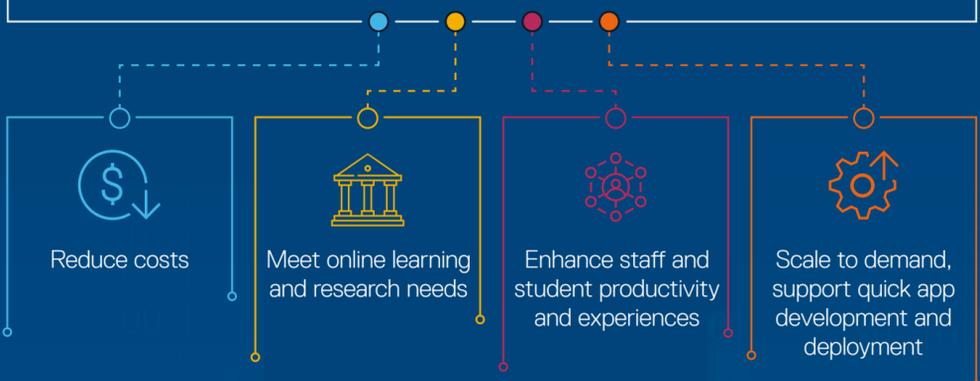
**DELL TECHNOLOGIES CLOUD FOR HIGHER EDUCATION**

Deliver a consistent cloud experience to your students, faculty, administration, and staff

**GAIN MOMENTUM IN A MULTI-CLOUD WORLD**

From smart campuses to academic research consortia to the latest in eLearning platforms, cloud is the platform of postsecondary innovation. However, consistently managing this growing ecosystem across cloud infrastructure platforms—including public, private, and even edge clouds—is becoming increasingly complex. To move forward with confidence and take advantage of all that cloud has to offer, today’s colleges and universities need a multi-cloud strategy from edge to core to cloud that provides the flexibility, scalability, efficiency, and control to use whatever combination of cloud services makes sense today and over time.

**Benefits of a multi-cloud operating strategy for higher education**



**COLLEGES AND UNIVERSITIES STILL NEED A DEDICATED, PRIVATE INFRASTRUCTURE**

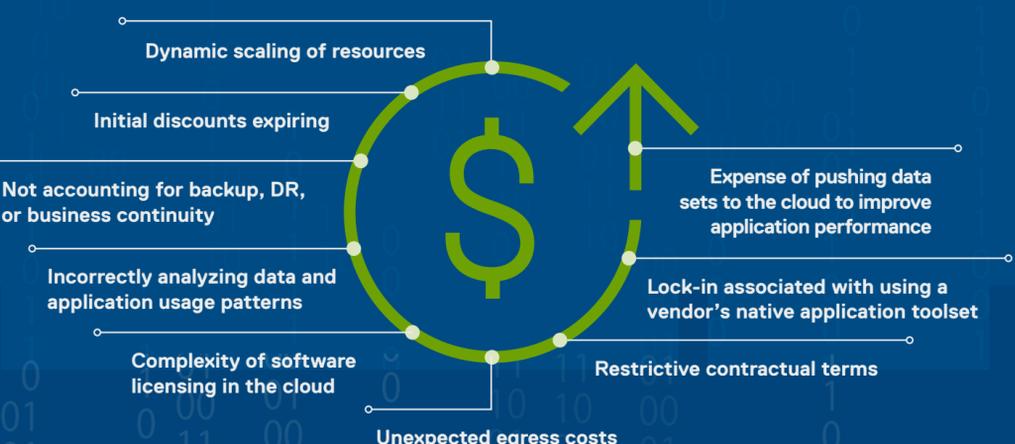
Here are four reasons why:

- 1 Large portfolios of existing applications that require significant redesigns to become cloud-ready
- 2 Limited time, budget, resources, and skill sets for rewriting applications to run in a cloud-native environment
- 3 Data privacy, security, and compliance concerns
- 4 Network bandwidth and latency issues, especially in relation to mission-critical applications



of higher education respondents in a recent Spiceworks survey identified that they have deployed or have near-term plans to deploy cloud infrastructure solutions.<sup>1</sup>

**UNEXPECTED COSTS CAN ARISE FROM PUBLIC CLOUD**



**ACHIEVE A CONSISTENT HYBRID CLOUD FOR TODAY'S MULTI-CLOUD WORLD**

According to IDC, a consistent hybrid cloud **improves cloud economics** by up to



**over a 5 year period** compared to a native public cloud<sup>2</sup>

**DELL TECHNOLOGIES CLOUD**

**Accelerate digital learning with Dell Technologies and VMware**

With Dell Technologies consistent hybrid cloud, you can simplify your multi-cloud world and scale to meet demand, thereby unleashing the power of your data and deploying modern institutional services and applications that benefit your academic community.

Look to Dell Technologies and VMware for consistency across infrastructure, software, operations, and services to accelerate your campus digital transformation that supports the strategic academic, operational, and business goals of today and the years to come.

Our experience in higher education, technologies, services, partners, and financial services help academic institutions leverage multiple cloud services—from the edge to the core to the cloud.

**Explore the Dell Technologies Cloud for Higher Education ebook >**



**Learn More** about our solutions for higher education.



**Contact** one of our higher education experts.

1. Spiceworks survey commissioned by Dell Technologies, April 2020. <https://bit.ly/33JcMLp>  
 2. IDC WW Quarterly Cloud IT Infrastructure Tracker, Q1 and Q2 2019, by Vendor Revenue. <http://bit.ly/2OdCUBL>  
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