

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
1SE560HSKDM165OL	VxRail-500 1S E560 165WL HTK DIMM BLNK	\$24.00	10%	\$21.60	\$3.36	\$2.88	\$2.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
1SP570HSDM125GR	VxRail-500 1SP570 125GR CHASSIS,FAN,HSK	\$2,217.00	10%	\$1,995.30	\$310.38	\$266.04	\$221.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
1SP570HSDM125OL	VxRail-500 1SP570 125WL CHASSIS,FAN,HSK	\$2,217.00	10%	\$1,995.30	\$310.38	\$266.04	\$221.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
1SS570HSKDMFN	VxRail-500 1SS570 HSK DIMM CPU BLK FAN	\$787.00	10%	\$708.30	\$110.18	\$94.44	\$78.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
1U-FILLER	Unity 1U Solid Filler 40U EMC Rck	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
1U-FILLERAF	Unity 1U Solid Filler 40U EMC Rck	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
200-0245	ENTERPRISE-SMARTPOOLS (Tier 1)	\$1.00	24%	\$0.76	\$699.24	\$629.31	\$559.39	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0245-CF	Enterprise-Smartpools Tier 1 Gen5 =ID	\$3,496.19	24%	\$2,657.10	\$699.24	\$629.31	\$559.39	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0247	ENTERPRISE-SNAPSHOTIQ (Tier 1)	\$1.00	24%	\$0.76	\$416.72	\$375.05	\$333.37	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0247-CF	Enterprise-SnapshotIQ Tier 1 Gen5 =ID	\$2,083.59	24%	\$1,583.53	\$416.72	\$375.05	\$333.37	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0248	ENTERPRISE-SMARTCONN ADV (Tier 1)	\$1.00	24%	\$0.76	\$699.24	\$629.31	\$559.39	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0248-CF	Enterprise-Smartconn Adv Tier 1 Gen5=ID	\$3,496.19	24%	\$2,657.10	\$699.24	\$629.31	\$559.39	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0249	ENTERPRISE-SYNCIQ (Tier 1)	\$1.00	24%	\$0.76	\$699.24	\$629.31	\$559.39	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0249-CF	Enterprise-SyncIQ Tier 1 Gen5 =ID	\$3,496.19	24%	\$2,657.10	\$699.24	\$629.31	\$559.39	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0250	ENTERPRISE-SYNCIQ/MIGIQ (LOW DENSITY)	\$3,496.19	24%	\$2,657.10	\$699.24	\$629.31	\$559.39	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0251	ENTERPRISE-SMARTQUOTAS (Tier 1)	\$1.00	24%	\$0.76	\$275.46	\$247.91	\$220.37	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0251-CF	Enterprise-Smartquotas Tier 1 Gen5 =ID	\$1,377.29	24%	\$1,046.74	\$275.46	\$247.91	\$220.37	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0252	ENTERPRISE-SMARTPOOLS (Tier 2)	\$1.00	24%	\$0.76	\$939.38	\$845.44	\$751.50	\$0.00	\$0.00	\$0.00	IS	ISILON
006-0108	BOX - 22 x 19 x 22	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
006-0109	BOX - 23 x 15 x 15	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
0SAS-FLEX-2M	QTY 2 SAS FLEX 2M	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
0SAS-FLEX-4M	QTY 2 SAS FLEX 4M	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
105W20GSPAF	PCB TLA OB BRDWL 14C 2.0G 105W STM	\$8,349.98	10%	\$7,514.98	\$1,002.00	\$835.00	\$668.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
105W26GSP	PCB TLA Unity SP module 105W 2.6G	\$23,454.89	10%	\$21,109.40	\$3,283.68	\$2,814.59	\$2,345.49	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
105W26GSPAF	PCB TLA Unity SP module 105W 2.6G	\$23,384.95	10%	\$21,046.46	\$2,806.19	\$2,338.49	\$1,870.80	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
10M_LCTOLC_4PK	10M LC to LC Fiber Cable 4PK Kit	\$327.28	15%	\$278.19	\$58.91	\$52.36	\$45.82	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE
120W24GSPAF	PCB TLA OB BRDWL 14C 2.4G 120W STM	\$8,349.98	10%	\$7,514.98	\$1,002.00	\$835.00	\$668.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
120W25GSP	PCB TLA Unity SP module 12C 120W 2.5G	\$49,540.47	10%	\$44,586.42	\$6,935.67	\$5,944.86	\$4,954.05	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
120W25GSPAF	PCB TLA Unity SP module 12C 120W 2.5G	\$49,392.74	10%	\$44,453.47	\$5,927.13	\$4,939.27	\$3,951.42	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
12DRV-RK	FIXED RAIL KIT Unity 12 DR FACTORY HT	\$110.66	10%	\$99.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
16GBDIMMAF	16G RDIMM DDR4-2400 1 RANK 18-8Gx4 1.2V	\$631.89	10%	\$568.70	\$75.83	\$63.19	\$50.55	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
16GBDIMM	16GBYTE REGISTERED DIMM TLA DDR4-2133	\$377.25	10%	\$339.53	\$52.82	\$45.27	\$37.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
16GBDIMMAF	16GBYTE REGISTERED DIMM TLA DDR4-2133	\$376.13	10%	\$338.52	\$45.14	\$37.61	\$30.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
1S5STDFANE560165L	VxRail-500 1S 5 STD FAN LESS THAN 165W	\$89.00	10%	\$80.10	\$12.46	\$10.68	\$8.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
1S8HPFANE560165GR	VxRail-500 1S 8 HIGH PERF FAN 165W/GRT	\$233.00	10%	\$209.70	\$32.62	\$27.96	\$23.30	\$0.00	\$0.00	\$0.00	J	VXRAIL	
1SE560HSKDM165G	VxRail-500 1SE560 165WGR HTKDIMM CPUBLNK	\$36.00	10%	\$32.40	\$5.04	\$4.32	\$3.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
200-0265	ENTERPRISE-SMARTQUOTAS (Tier 3)	\$1.00	24%	\$0.76	\$543.85	\$489.47	\$435.08	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0265-CF	Enterprise-Smartquotas Tier 3 Gen5 =ID	\$2,719.26	24%	\$2,066.64	\$543.85	\$489.47	\$435.08	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0289	ENTERPRISE-VCENTER (Tier 1)	\$1.00	24%	\$0.76	\$275.46	\$247.91	\$220.37	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0289-CF	Enterprise-Vcenter Tier 1 Gen5 =ID	\$1,377.29	24%	\$1,046.74	\$275.46	\$247.91	\$220.37	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0290	ENTERPRISE-VCENTER (Tier 2)	\$1.00	24%	\$0.76	\$374.34	\$336.91	\$299.47	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0290-CF	Enterprise-Vcenter Tier 2 Gen5 =ID	\$1,871.70	24%	\$1,422.49	\$374.34	\$336.91	\$299.47	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0291	ENTERPRISE-VCENTER (Tier 3)	\$1.00	24%	\$0.76	\$543.85	\$489.47	\$435.08	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0291-CF	Enterprise-Vcenter Tier 3 Gen5 =ID	\$2,719.26	24%	\$2,066.64	\$543.85	\$489.47	\$435.08	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0332-CF	HDFS For OneFS Gen5 =ID	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0349	ENTERPRISE-SMARTQUOTAS (Tier 4)	\$1.00	24%	\$0.76	\$702.26	\$632.04	\$561.81	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0349-CF	Enterprise-Smartquotas Tier 4 Gen5 =ID	\$3,511.32	24%	\$2,668.60	\$702.26	\$632.04	\$561.81	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0350	ENTERPRISE-VCENTER (Tier 4)	\$1.00	24%	\$0.76	\$702.26	\$632.04	\$561.81	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0350-CF	Enterprise-Vcenter Tier 4 Gen5 =ID	\$3,511.32	24%	\$2,668.60	\$702.26	\$632.04	\$561.81	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0351	ENTERPRISE-SMARTLOCK (Tier 4)	\$1.00	24%	\$0.76	\$702.26	\$632.04	\$561.81	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0351-CF	Enterprise-Smartlock Tier 4 Gen5 =ID	\$3,511.32	24%	\$2,668.60	\$702.26	\$632.04	\$561.81	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0352	ENTERPRISE-SNAPSHOTIQ (Tier 4)	\$1.00	24%	\$0.76	\$1,012.23	\$911.01	\$809.78	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0352-CF	Enterprise-SnapshotIQ Tier 4 Gen5 =ID	\$5,061.14	24%	\$3,846.47	\$1,012.23	\$911.01	\$809.78	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0353	ENTERPRISE-SMARTCONN ADV (Tier 4)	\$1.00	24%	\$0.76	\$1,723.57	\$1,551.22	\$1,378.86	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0353-CF	Enterprise-Smartconn Adv Tier 4 Gen5=ID	\$8,617.87	24%	\$6,549.58	\$1,723.57	\$1,551.22	\$1,378.86	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0354	ENTERPRISE-SMARTPOOLS (Tier 4)	\$1.00	24%	\$0.76	\$1,723.57	\$1,551.22	\$1,378.86	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0354-CF	Enterprise-Smartpools Tier 4 Gen5 =ID	\$8,617.87	24%	\$6,549.58	\$1,723.57	\$1,551.22	\$1,378.86	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0355	ENTERPRISE-SYNClQ (Tier 4)	\$1.00	24%	\$0.76	\$1,723.57	\$1,551.22	\$1,378.86	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0355-CF	Enterprise-SynclQ Tier 4 Gen5 =ID	\$8,617.87	24%	\$6,549.58	\$1,723.57	\$1,551.22	\$1,378.86	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0357	ENTERPRISE-SMARTDEDUPE (Tier 1)	\$1.00	24%	\$0.76	\$699.24	\$629.31	\$559.39	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0357-CF	Enterprise-Smartdedupe Tier 1 Gen5 =ID	\$3,496.19	24%	\$2,657.10	\$699.24	\$629.31	\$559.39	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0358	ENTERPRISE-SMARTDEDUPE (Tier 2)	\$1.00	24%	\$0.76	\$939.38	\$845.44	\$751.50	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0358-CF	Enterprise-Smartdedupe Tier 2 Gen5 =ID	\$4,696.90	24%	\$3,569.64	\$939.38	\$845.44	\$751.50	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0359	ENTERPRISE-SMARTDEDUPE (Tier 3)	\$1.00	24%	\$0.76	\$1,751.22	\$1,576.10	\$1,400.98	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0359-CF	Enterprise-Smartdedupe Tier 3 Gen5 =ID	\$8,756.10	24%	\$6,654.64	\$1,751.22	\$1,576.10	\$1,400.98	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0360	ENTERPRISE-SMARTDEDUPE (Tier 4)	\$1.00	24%	\$0.76	\$2,485.57	\$2,237.01	\$1,988.46	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0360-CF	Enterprise-Smartdedupe Tier 4 Gen5 =ID	\$12,427.85	24%	\$9,445.17	\$2,485.57	\$2,237.01	\$1,988.46	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0365-CF	Swift For OneFS Gen5 =ID	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0368	ENTERPRISE-SMARTCONN ADV (Tier 5)	\$1.00	24%	\$0.76	\$2,513.62	\$2,262.26	\$2,010.90	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0368-CF	Enterprise-Smartconn Adv Tier 5 Gen5=ID	\$12,568.10	24%	\$9,551.76	\$2,513.62	\$2,262.26	\$2,010.90	\$0.00	\$0.00	\$0.00	IS	ISILON	
200-0369	ENTERPRISE-SMARTCONN ADV (Tier 7)	\$1.00	24%	\$0.76	\$4,157.08	\$3,741.37	\$3,325.66	\$0.00	\$0.00	\$0.00	IS	ISILON	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
200-0369-CF	Enterprise-Smartconn Adv Tier 7 Gen5=ID	\$20,785.40	24%	\$15,796.90	\$4,157.08	\$3,741.37	\$3,325.66	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0370	ENTERPRISE-SMARTLOCK (Tier 5)	\$1.00	24%	\$0.76	\$1,024.14	\$921.72	\$819.31	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0370-CF	Enterprise-Smartlock Tier 5 Gen5 =ID	\$5,120.68	24%	\$3,891.72	\$1,024.14	\$921.72	\$819.31	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0371	ENTERPRISE-SMARTLOCK (Tier 7)	\$1.00	24%	\$0.76	\$1,693.91	\$1,524.52	\$1,355.13	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0371-CF	Enterprise-Smartlock Tier 7 Gen5 =ID	\$8,469.55	24%	\$6,436.86	\$1,693.91	\$1,524.52	\$1,355.13	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0372	ENTERPRISE-SMARTPOOLS (Tier 5)	\$1.00	24%	\$0.76	\$2,513.62	\$2,262.26	\$2,010.90	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0372-CF	Enterprise-Smartpools Tier 5 Gen5 =ID	\$12,568.10	24%	\$9,551.76	\$2,513.62	\$2,262.26	\$2,010.90	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0373	ENTERPRISE-SMARTPOOLS (Tier 7)	\$1.00	24%	\$0.76	\$4,157.08	\$3,741.37	\$3,325.66	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0373-CF	Enterprise-Smartpools Tier 7 Gen5 =ID	\$20,785.40	24%	\$15,796.90	\$4,157.08	\$3,741.37	\$3,325.66	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0374	ENTERPRISE-SMARTQUOTAS (Tier 5)	\$1.00	24%	\$0.76	\$1,024.14	\$921.72	\$819.31	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0374-CF	Enterprise-Smartquotas Tier 5 Gen5 =ID	\$5,120.68	24%	\$3,891.72	\$1,024.14	\$921.72	\$819.31	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0375	ENTERPRISE-SMARTQUOTAS (Tier 7)	\$1.00	24%	\$0.76	\$1,693.91	\$1,524.52	\$1,355.13	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0375-CF	Enterprise-Smartquotas Tier 7 Gen5 =ID	\$8,469.55	24%	\$6,436.86	\$1,693.91	\$1,524.52	\$1,355.13	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0376	ENTERPRISE-SNAPSHOTIQ (Tier 5)	\$1.00	24%	\$0.76	\$1,476.17	\$1,328.55	\$1,180.93	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0376-CF	Enterprise-SnapshotIQ Tier 5 Gen5 =ID	\$7,380.84	24%	\$5,609.44	\$1,476.17	\$1,328.55	\$1,180.93	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0377	ENTERPRISE-SNAPSHOTIQ (Tier 7)	\$1.00	24%	\$0.76	\$2,441.38	\$2,197.24	\$1,953.10	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0377-CF	Enterprise-SnapshotIQ Tier 7 Gen5 =ID	\$12,206.88	24%	\$9,277.23	\$2,441.38	\$2,197.24	\$1,953.10	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0378	ENTERPRISE-SYNCIQ (Tier 5)	\$1.00	24%	\$0.76	\$2,513.62	\$2,262.26	\$2,010.90	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0378-CF	Enterprise-SyncIQ Tier 5 Gen5 =ID	\$12,568.10	24%	\$9,551.76	\$2,513.62	\$2,262.26	\$2,010.90	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0379	ENTERPRISE-SYNCIQ (Tier 7)	\$1.00	24%	\$0.76	\$4,157.08	\$3,741.37	\$3,325.66	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0379-CF	Enterprise-SyncIQ Tier 7 Gen5 =ID	\$20,785.40	24%	\$15,796.90	\$4,157.08	\$3,741.37	\$3,325.66	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0380	ENTERPRISE-SMARTDEDUPE (Tier 5)	\$1.00	24%	\$0.76	\$3,624.73	\$3,262.26	\$2,899.79	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0380-CF	Enterprise-Smartdedupe Tier 5 Gen5 =ID	\$18,123.66	24%	\$13,773.98	\$3,624.73	\$3,262.26	\$2,899.79	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0381	ENTERPRISE-SMARTDEDUPE (Tier 7)	\$1.00	24%	\$0.76	\$5,995.07	\$5,395.57	\$4,796.06	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0381-CF	Enterprise-Smartdedupe Tier 7 Gen5 =ID	\$29,975.37	24%	\$22,781.28	\$5,995.07	\$5,395.57	\$4,796.06	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0384	ENTERPRISE-VCENTER (Tier 5)	\$1.00	24%	\$0.76	\$1,024.14	\$921.72	\$819.31	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0384-CF	Enterprise-Vcenter Tier 5 Gen5 =ID	\$5,120.68	24%	\$3,891.72	\$1,024.14	\$921.72	\$819.31	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0385	ENTERPRISE-VCENTER (Tier 7)	\$1.00	24%	\$0.76	\$1,693.91	\$1,524.52	\$1,355.13	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0385-CF	Enterprise-Vcenter Tier 7 Gen5 =ID	\$8,469.55	24%	\$6,436.86	\$1,693.91	\$1,524.52	\$1,355.13	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0386-CF	Stig Hardening For OneFS Gen5 =ID	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0388	ENTERPRISE-SMARTCONN ADV (Tier 6)	\$16,440.65	24%	\$12,494.89	\$3,288.13	\$2,959.32	\$2,630.50	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0388-CF	Enterprise-Smartconn Adv Tier 6 Gen5=ID	\$16,440.65	24%	\$12,494.89	\$3,288.13	\$2,959.32	\$2,630.50	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0389	ENTERPRISE-SMARTLOCK (Tier 6)	\$6,698.75	24%	\$5,091.05	\$1,339.75	\$1,205.78	\$1,071.80	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0389-CF	Enterprise-Smartlock Tier 6 Gen5 =ID	\$6,698.75	24%	\$5,091.05	\$1,339.75	\$1,205.78	\$1,071.80	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0390	ENTERPRISE-SMARTPOOLS (Tier 6)	\$16,440.65	24%	\$12,494.89	\$3,288.13	\$2,959.32	\$2,630.50	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0390-CF	Enterprise-Smartpools Tier 6 Gen5 =ID	\$16,440.65	24%	\$12,494.89	\$3,288.13	\$2,959.32	\$2,630.50	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0391	ENTERPRISE-SMARTQUOTAS (Tier 6)	\$6,698.75	24%	\$5,091.05	\$1,339.75	\$1,205.78	\$1,071.80	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0391-CF	Enterprise-Smartquotas Tier 6 Gen5 =ID	\$6,698.75	24%	\$5,091.05	\$1,339.75	\$1,205.78	\$1,071.80	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0392	ENTERPRISE-SNAPSHOTIQ (Tier 6)	\$9,655.12	24%	\$7,337.89	\$1,931.02	\$1,737.92	\$1,544.82	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0392-CF	Enterprise-SnapshotIQ Tier 6 Gen5 =ID	\$9,655.12	24%	\$7,337.89	\$1,931.02	\$1,737.92	\$1,544.82	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0393	ENTERPRISE-SYNCIQ (Tier 6)	\$16,440.65	24%	\$12,494.89	\$3,288.13	\$2,959.32	\$2,630.50	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0393-CF	Enterprise-SyncIQ Tier 6 Gen5 =ID	\$16,440.65	24%	\$12,494.89	\$3,288.13	\$2,959.32	\$2,630.50	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0394	ENTERPRISE-SMARTDEDUPE (Tier 6)	\$23,709.48	24%	\$18,019.20	\$4,741.90	\$4,267.71	\$3,793.52	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0394-CF	Enterprise-Smartdedupe Tier 6 Gen5 =ID	\$23,709.48	24%	\$18,019.20	\$4,741.90	\$4,267.71	\$3,793.52	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0395	ENTERPRISE-VCENTER (Tier 6)	\$6,698.75	24%	\$5,091.05	\$1,339.75	\$1,205.78	\$1,071.80	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
200-0395-CF	Enterprise-Vcenter Tier 6 Gen5 =ID	\$6,698.75	24%	\$5,091.05	\$1,339.75	\$1,205.78	\$1,071.80	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0396	ENTERPRISE-SMARTCONN ADV (Tier 8)	\$27,191.54	24%	\$20,665.57	\$5,438.31	\$4,894.48	\$4,350.65	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0396-CF	Enterprise-Smartconn Adv Tier 8 Gen5=ID	\$27,191.54	24%	\$20,665.57	\$5,438.31	\$4,894.48	\$4,350.65	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0397	ENTERPRISE-SMARTLOCK (Tier 8)	\$11,078.82	24%	\$8,419.90	\$2,215.76	\$1,994.19	\$1,772.61	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0397-CF	Enterprise-Smartlock Tier 8 Gen5 =ID	\$11,078.82	24%	\$8,419.90	\$2,215.76	\$1,994.19	\$1,772.61	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0398	ENTERPRISE-SMARTPOOLS (Tier 8)	\$27,191.54	24%	\$20,665.57	\$5,438.31	\$4,894.48	\$4,350.65	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0398-CF	Enterprise-Smartpools Tier 8 Gen5 =ID	\$27,191.54	24%	\$20,665.57	\$5,438.31	\$4,894.48	\$4,350.65	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0399	ENTERPRISE-SMARTQUOTAS (Tier 8)	\$11,078.82	24%	\$8,419.90	\$2,215.76	\$1,994.19	\$1,772.61	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0399-CF	Enterprise-Smartquotas Tier 8 Gen5 =ID	\$11,078.82	24%	\$8,419.90	\$2,215.76	\$1,994.19	\$1,772.61	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0400	ENTERPRISE-SNAPSHOTIQ (Tier 8)	\$15,969.44	24%	\$12,136.77	\$3,193.89	\$2,874.50	\$2,555.11	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0400-CF	Enterprise-SnapshotIQ Tier 8 Gen5 =ID	\$15,969.44	24%	\$12,136.77	\$3,193.89	\$2,874.50	\$2,555.11	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0401	ENTERPRISE-SYNCIQ (Tier 8)	\$27,191.54	24%	\$20,665.57	\$5,438.31	\$4,894.48	\$4,350.65	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0401-CF	Enterprise-SyncIQ Tier 8 Gen5 =ID	\$27,191.54	24%	\$20,665.57	\$5,438.31	\$4,894.48	\$4,350.65	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0402	ENTERPRISE-SMARTDEDUPE (Tier 8)	\$39,212.77	24%	\$29,801.71	\$7,842.55	\$7,058.30	\$6,274.04	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0402-CF	Enterprise-Smartdedupe Tier 8 Gen5 =ID	\$39,212.77	24%	\$29,801.71	\$7,842.55	\$7,058.30	\$6,274.04	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0252-CF	Enterprise-Smartpools Tier 2 Gen5 =ID	\$4,696.90	24%	\$3,569.64	\$939.38	\$845.44	\$751.50	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0254	ENTERPRISE-SNAPSHOTIQ (Tier 2)	\$1.00	24%	\$0.76	\$557.98	\$502.18	\$446.38	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0254-CF	Enterprise-SnapshotIQ Tier 2 Gen5 =ID	\$2,789.89	24%	\$2,120.32	\$557.98	\$502.18	\$446.38	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0255	ENTERPRISE-SMARTCONN ADV (Tier 2)	\$1.00	24%	\$0.76	\$939.38	\$845.44	\$751.50	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0255-CF	Enterprise-Smartconn Adv Tier 2 Gen5=ID	\$4,696.90	24%	\$3,569.64	\$939.38	\$845.44	\$751.50	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0256	ENTERPRISE-SYNCIQ (Tier 2)	\$1.00	24%	\$0.76	\$939.38	\$845.44	\$751.50	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0256-CF	Enterprise-SyncIQ Tier 2 Gen5 =ID	\$4,696.90	24%	\$3,569.64	\$939.38	\$845.44	\$751.50	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0257	ENTERPRISE-SYNCIQ/MIGIQ (MEDIUM DENSITY)	\$4,696.90	24%	\$3,569.64	\$939.38	\$845.44	\$751.50	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0258	ENTERPRISE-SMARTQUOTAS (Tier 2)	\$1.00	24%	\$0.76	\$374.34	\$336.91	\$299.47	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0258-CF	Enterprise-Smartquotas Tier 2 Gen5 =ID	\$1,871.70	24%	\$1,422.49	\$374.34	\$336.91	\$299.47	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0259	ENTERPRISE-SMARTPOOLS (Tier 3)	\$1.00	24%	\$0.76	\$1,334.91	\$1,201.42	\$1,067.93	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0259-CF	Enterprise-Smartpools Tier 3 Gen5 =ID	\$6,674.54	24%	\$5,072.65	\$1,334.91	\$1,201.42	\$1,067.93	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0261	ENTERPRISE-SNAPSHOTIQ (Tier 3)	\$1.00	24%	\$0.76	\$783.99	\$705.59	\$627.19	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0261-CF	Enterprise-SnapshotIQ Tier 3 Gen5 =ID	\$3,919.97	24%	\$2,979.18	\$783.99	\$705.59	\$627.19	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0262	ENTERPRISE-SMARTCONN ADV (Tier 3)	\$1.00	24%	\$0.76	\$1,334.91	\$1,201.42	\$1,067.93	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0262-CF	Enterprise-Smartconn Adv Tier 3 Gen5=ID	\$6,674.54	24%	\$5,072.65	\$1,334.91	\$1,201.42	\$1,067.93	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0263	ENTERPRISE-SYNCIQ (Tier 3)	\$1.00	24%	\$0.76	\$1,334.91	\$1,201.42	\$1,067.93	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0263-CF	Enterprise-SyncIQ Tier 3 Gen5 =ID	\$6,674.54	24%	\$5,072.65	\$1,334.91	\$1,201.42	\$1,067.93	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0264	ENTERPRISE-SYNCIQ/MIGIQ (HIGH DENSITY)	\$6,674.54	24%	\$5,072.65	\$1,334.91	\$1,201.42	\$1,067.93	\$0.00	\$0.00	\$0.00	IS	ISILON
456-001-524	NW ADMINISTRATION CONN QTY 5	\$1.00	26%	\$0.74	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-525	NW ADMINISTRATION CONN QTY 25	\$1.00	26%	\$0.74	\$12,500.00	\$11,500.00	\$10,500.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-526	NW ADMINISTRATION CONN QTY 100	\$1.00	26%	\$0.74	\$50,000.00	\$46,000.00	\$42,000.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-536	NW RECOVERY MGR CLIENTS QTY 5 WIN	\$1.00	26%	\$0.74	\$868.75	\$799.25	\$729.75	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-001-537	NW RECOVERY MGR CLIENTS QTY 10 WIN	\$1.00	26%	\$0.74	\$1,737.50	\$1,598.50	\$1,459.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-538	NW RECOVERY MGR CLIENTS QTY 25 WIN	\$1.00	26%	\$0.74	\$4,343.75	\$3,996.25	\$3,648.75	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-539	NW RECOVERY MGR CLIENTS QTY 100 WIN	\$1.00	26%	\$0.74	\$17,375.00	\$15,985.00	\$14,595.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-541	NW RECOVERY MGR CLIENT WIN	\$1.00	26%	\$0.74	\$173.75	\$159.85	\$145.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-547	NW SVR WG ED QTY 5 UX	\$1.00	26%	\$0.74	\$5,175.00	\$4,761.00	\$4,347.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-548	NW SVR WG ED QTY 25 UX	\$1.00	26%	\$0.74	\$25,875.00	\$23,805.00	\$21,735.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-551	NW SVR NETWORK ED QTY 5 UX	\$1.00	26%	\$0.74	\$10,350.00	\$9,522.00	\$8,694.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-552	NW SVR NETWORK ED QTY 25 UX	\$1.00	26%	\$0.74	\$51,750.00	\$47,610.00	\$43,470.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-555	NW SVR POWER ED QTY 5 UX	\$1.00	26%	\$0.74	\$28,031.25	\$25,788.75	\$23,546.25	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-556	NW SVR POWER ED QTY 25 UX	\$1.00	26%	\$0.74	\$140,156.25	\$128,943.75	\$117,731.25	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-559	NW SVR WG ED FOR LX QTY 5	\$1.00	26%	\$0.74	\$1,437.50	\$1,322.50	\$1,207.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-560	NW SVR WG ED FOR LX QTY 25	\$1.00	26%	\$0.74	\$7,187.50	\$6,612.50	\$6,037.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-561	NW SVR WG ED FOR LX QTY 100	\$1.00	26%	\$0.74	\$28,750.00	\$26,450.00	\$24,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-563	NW SVR NETWORK ED FOR LX QTY 5	\$1.00	26%	\$0.74	\$28,750.00	\$26,450.00	\$24,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-564	NW SVR NETWORK ED FOR LX QTY 25	\$1.00	26%	\$0.74	\$14,375.00	\$13,225.00	\$12,075.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-565	NW SVR NETWORK ED FOR LX QTY 100	\$1.00	26%	\$0.74	\$57,500.00	\$52,900.00	\$48,300.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-567	NW SVR POWER ED FOR LX QTY 5	\$1.00	26%	\$0.74	\$9,343.75	\$8,596.25	\$7,848.75	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-568	NW SVR POWER ED FOR LX QTY 25	\$1.00	26%	\$0.74	\$46,718.75	\$42,981.25	\$39,243.75	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-569	NW SVR POWER ED FOR LX QTY 100	\$1.00	26%	\$0.74	\$186,875.00	\$171,925.00	\$156,975.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-571	NW SVR WG ED QTY 5 WIN	\$1.00	26%	\$0.74	\$1,437.50	\$1,322.50	\$1,207.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-572	NW SVR WG ED QTY 25 WIN	\$1.00	26%	\$0.74	\$7,187.50	\$6,612.50	\$6,037.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-575	NW SVR NETWORK ED QTY 5 WIN	\$1.00	26%	\$0.74	\$2,875.00	\$2,645.00	\$2,415.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-576	NW SVR NETWORK ED QTY 25 WIN	\$1.00	26%	\$0.74	\$14,375.00	\$13,225.00	\$12,075.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-579	NW SVR POWER ED QTY 5 WIN	\$1.00	26%	\$0.74	\$9,343.75	\$8,596.25	\$7,848.75	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-580	NW SVR POWER ED QTY 25 WIN	\$1.00	26%	\$0.74	\$46,718.75	\$42,981.25	\$39,243.75	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-583	ALPHASTOR MEDIA MGR	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-584	ALPHASTOR MEDIA MGR 1000 VOLUME	\$575.00	26%	\$425.50	\$143.75	\$132.25	\$120.75	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-585	ALPHASTOR MEDIA MGR 5000 VOLUME	\$1.00	26%	\$0.74	\$718.75	\$661.25	\$603.75	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-586	ALPHASTOR MEDIA MGR 25000 VOLUME	\$1.00	26%	\$0.74	\$3,593.75	\$3,306.25	\$3,018.75	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-587	ALPHASTOR MEDIA MGR DZ CON UNIX	\$8,000.00	26%	\$5,920.00	\$2,000.00	\$1,840.00	\$1,680.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-588	ALPHASTOR MEDIA MGR DZ CON QTY 5 UNIX	\$30,000.00	26%	\$22,200.00	\$7,500.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-589	ALPHASTOR MEDIA MGR DZ CON QTY 10 UNIX	\$40,000.00	26%	\$29,600.00	\$10,000.00	\$9,200.00	\$8,400.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-590	ALPHASTOR MEDIA MGR DZ CON	\$4,000.00	26%	\$2,960.00	\$1,000.00	\$920.00	\$840.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-591	ALPHASTOR MEDIA MGR DZ CON QTY 5	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-592	ALPHASTOR MEDIA MGR DZ CON QTY 10	\$20,000.00	26%	\$14,800.00	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-001-593	ALPHASTOR ROBOT MGR	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-594	ALPHASTOR ROBOT MGR DZ CON UNIX	\$8,000.00	26%	\$5,920.00	\$2,000.00	\$1,840.00	\$1,680.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-595	ALPHASTOR ROBOT MGR DZ CON QTY 5 UNIX	\$30,000.00	26%	\$22,200.00	\$7,500.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-596	ALPHASTOR ROBOT MGR DZ CON QTY 10 UNIX	\$40,000.00	26%	\$29,600.00	\$10,000.00	\$9,200.00	\$8,400.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-597	ALPHASTOR ROBOT MGR DZ CON NT/WIN2K/LIN	\$4,000.00	26%	\$2,960.00	\$1,000.00	\$920.00	\$840.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-598	ALPHASTOR ROBOT MGR DZ CON QTY 5	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-599	ALPHASTOR ROBOT MGR DZ CON QTY 10	\$20,000.00	26%	\$14,800.00	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-600	ALPHASTOR ROBOT MGR DRIVE CON	\$1,000.00	26%	\$740.00	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-601	ALPHASTOR ROBOT MGR DRIVE CONN QTY 5	\$1.00	26%	\$0.74	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-602	ALPHASTOR ROBOT MGR DRIVE CONN QTY 25	\$1.00	26%	\$0.74	\$6,250.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-603	ALPHASTOR ROBOT MGR DRIVE CONN QTY 100	\$1.00	26%	\$0.74	\$25,000.00	\$23,000.00	\$21,000.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-604	ALPHASTOR ROBOT MGR DDS	\$2,000.00	26%	\$1,480.00	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-605	ALPHSTR RBT MGR DYNAMIC DRIVE SHG QTY 5	\$1.00	26%	\$0.74	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-606	ALPHSTR RBT MGR DYNAMIC DRIVE SHG QTY25	\$1.00	26%	\$0.74	\$12,500.00	\$11,500.00	\$10,500.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-607	ALPHSTR RBT MGR DYNAMIC DRV SHG QTY100	\$1.00	26%	\$0.74	\$50,000.00	\$46,000.00	\$42,000.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-608	ALPHASTOR ROBOT MGR DEVICE RESOURCE MGR	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-609	ALPHASTOR ADV MOD/STGTK SN6000 (16 PORT)	\$20,000.00	26%	\$14,800.00	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-610	ALPHASTOR ADV MOD/STGTK SN6000 (32 PORT)	\$30,000.00	26%	\$22,200.00	\$7,500.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-611	ALPHASTOR ADV MOD/STGTK SN6000 (64 PORT)	\$40,000.00	26%	\$29,600.00	\$10,000.00	\$9,200.00	\$8,400.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-616	NW AUTOCHGR SW MOD 1-9 SLOTS QTY 5	\$1.00	26%	\$0.74	\$3,000.00	\$2,760.00	\$2,520.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-617	NW AUTOCHGR SW MOD 1-9 SLOTS QTY 25	\$1.00	26%	\$0.74	\$15,000.00	\$13,800.00	\$12,600.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-618	NW AUTOCHGR SW MOD 1-9 SLOTS QTY 100	\$1.00	26%	\$0.74	\$60,000.00	\$55,200.00	\$50,400.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-620	NW AUTOCHGR SW MOD 1-16 SLOTS QTY 5	\$1.00	26%	\$0.74	\$6,037.50	\$5,554.50	\$5,071.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-621	NW AUTOCHGR SW MOD 1-16 SLOTS QTY 25	\$1.00	26%	\$0.74	\$30,187.50	\$27,772.50	\$25,357.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-624	NW AUTOCH SW MOD 1-20 SLOTS=IA	\$5,500.00	26%	\$4,070.00	\$1,375.00	\$1,265.00	\$1,155.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-625	NW AUTOCHGR SW MOD 1- 20 SLOTS QTY 5	\$1.00	26%	\$0.74	\$6,875.00	\$6,325.00	\$5,775.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-001-626	NW AUTOCHGR SW MOD 1- 20 SLOTS QTY 25	\$1.00	26%	\$0.74	\$34,375.00	\$31,625.00	\$28,875.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-629	NW AUTOCHGR SW MOD 1-32 SLOTS QTY 5	\$1.00	26%	\$0.74	\$8,625.00	\$7,935.00	\$7,245.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-630	NW AUTOCHGR SW MOD 1-32 SLOTS QTY 25	\$1.00	26%	\$0.74	\$43,125.00	\$39,675.00	\$36,225.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-633	NW AUTOCH SW MOD 1-40 SLOTS=IA	\$7,700.00	26%	\$5,698.00	\$1,925.00	\$1,771.00	\$1,617.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-634	NW AUTOCHGR SW MOD 1-40 SLOTS QTY 5	\$1.00	26%	\$0.74	\$10,000.00	\$9,200.00	\$8,400.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-635	NW AUTOCHGR SW MOD 1-40 SLOTS QTY 25	\$1.00	26%	\$0.74	\$50,000.00	\$46,000.00	\$42,000.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-638	NW AUTOCHGR SW MOD 1-64 SLOTS QTY 5	\$1.00	26%	\$0.74	\$14,375.00	\$13,225.00	\$12,075.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-639	NW AUTOCHGR SW MOD 1-64 SLOTS QTY 25	\$1.00	26%	\$0.74	\$71,875.00	\$66,125.00	\$60,375.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-642	NW AUTOCHGR SW MOD 1-128 SLOTS QTY 5	\$1.00	26%	\$0.74	\$23,125.00	\$21,275.00	\$19,425.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-643	NW AUTOCHGR SW MOD 1-128 SLOTS QTY 25	\$1.00	26%	\$0.74	\$115,625.00	\$106,375.00	\$97,125.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-646	NW AUTOCHGR SW MOD 1-256 SLOTS QTY 5	\$1.00	26%	\$0.74	\$33,875.00	\$31,165.00	\$28,455.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-647	NW AUTOCHGR SW MOD 1-256 SLOTS QTY 25	\$1.00	26%	\$0.74	\$168,750.00	\$155,250.00	\$141,750.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-650	NW AUTOCHGR SW MOD UL SLOTS QTY 5	\$1.00	26%	\$0.74	\$106,250.00	\$97,750.00	\$89,250.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-651	NW AUTOCHGR SW MOD UL SLOTS QTY 25	\$1.00	26%	\$0.74	\$531,250.00	\$488,750.00	\$446,250.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-654	NETWORKER SNMP MODULE QTY 5	\$1.00	26%	\$0.74	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-655	NETWORKER SNMP MODULE QTY 25	\$1.00	26%	\$0.74	\$12,937.50	\$11,902.50	\$10,867.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-658	NETWORKER ARCHIVE MODULE QTY 5	\$1.00	26%	\$0.74	\$6,000.00	\$5,520.00	\$5,040.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-659	NETWORKER ARCHIVE MODULE QTY 25	\$1.00	26%	\$0.74	\$30,000.00	\$27,600.00	\$25,200.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-662	NETWORKER CLIENT CONNECTIONS QTY 500	\$1.00	26%	\$0.74	\$42,000.00	\$38,640.00	\$35,280.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-663	NETWORKER CLIENT CONNECTIONS QTY 1000	\$1.00	26%	\$0.74	\$84,000.00	\$77,280.00	\$70,560.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-665	NW NETWORK ED STG NODE QTY 5 UNIX	\$1.00	26%	\$0.74	\$10,350.00	\$9,522.00	\$8,694.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-666	NW NETWORK ED STORAGE NODE QTY 25 UX	\$1.00	26%	\$0.74	\$51,750.00	\$47,610.00	\$43,470.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-669	NW NETWORK ED STORAGE NODE QTY 5 WIN	\$1.00	26%	\$0.74	\$2,875.00	\$2,645.00	\$2,415.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-670	NW NETWORK ED STG NODE QTY 25 WIN	\$1.00	26%	\$0.74	\$14,375.00	\$13,225.00	\$12,075.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-671	NW POWER ED STORAGE NODE QTY 5 UX	\$1.00	26%	\$0.74	\$28,031.25	\$25,788.75	\$23,546.25	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-672	NW POWER ED STG NODE QTY 25 UX	\$1.00	26%	\$0.74	\$140,156.25	\$128,943.75	\$117,731.25	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-001-675	NW POWER ED STG NODE QTY 5 WIN	\$1.00	26%	\$0.74	\$9,343.75	\$8,596.25	\$7,848.75	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-676	NW POWER ED STG NODE QTY 25 WIN	\$1.00	26%	\$0.74	\$46,718.75	\$42,981.25	\$39,243.75	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-693	NW NETWORK ED STG NODE FOR LX QTY 5	\$1.00	26%	\$0.74	\$2,875.00	\$2,645.00	\$2,415.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-694	NW NETWORK ED STG NODE FOR LX QTY 25	\$1.00	26%	\$0.74	\$14,375.00	\$13,225.00	\$12,075.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-695	NW NETWORK ED STG NODE FOR LX QTY 100	\$1.00	26%	\$0.74	\$57,500.00	\$52,900.00	\$48,300.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-697	NW POWER ED STG NODE FOR LX QTY 5	\$1.00	26%	\$0.74	\$9,343.75	\$8,596.25	\$7,848.75	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-698	NW POWER ED STG NODE FOR LX QTY 25	\$1.00	26%	\$0.74	\$46,718.75	\$42,981.25	\$39,243.75	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-699	NW POWER ED STG NODE FOR LX QTY 100	\$1.00	26%	\$0.74	\$186,875.00	\$171,925.00	\$156,975.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-716	NETWORKER CLIENTPAK FOR UNIX QTY 5	\$1.00	26%	\$0.74	\$2,587.50	\$2,380.50	\$2,173.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-717	NETWORKER CLIENTPAK FOR UNIX QTY 25	\$1.00	26%	\$0.74	\$12,937.50	\$11,902.50	\$10,867.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-720	NETWORKER CLIENTPAK LINUX QTY 5	\$1.00	26%	\$0.74	\$2,587.50	\$2,380.50	\$2,173.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-721	NETWORKER CLIENTPAK LINUX QTY 25	\$1.00	26%	\$0.74	\$12,892.50	\$11,861.10	\$10,829.70	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-722	NETWORKER CLIENTPAK LINUX QTY 100	\$1.00	26%	\$0.74	\$51,750.00	\$47,610.00	\$43,470.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-723	NETWORKER CLIENTPAK LINUX UNLIMITED	\$1.00	26%	\$0.74	\$62,500.00	\$57,500.00	\$52,500.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-724	NW CLIENTPAK FOR PC DESKTOPS QTY 5	\$1.00	26%	\$0.74	\$2,587.50	\$2,380.50	\$2,173.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-725	NW CLIENTPAK FOR PC DESKTOPS QTY 25	\$1.00	26%	\$0.74	\$12,892.50	\$11,861.10	\$10,829.70	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-733	NETWORKER CLIENTPAK FOR NETWORK QTY 5	\$1.00	26%	\$0.74	\$2,587.50	\$2,380.50	\$2,173.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-734	NETWORKER CLIENTPAK FOR NETWORK QTY 25	\$1.00	26%	\$0.74	\$12,937.50	\$11,902.50	\$10,867.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-737	NetWorker VSS Client For Windows	\$695.00	26%	\$514.30	\$173.75	\$159.85	\$145.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-738	NetWorker VSS Client For Windows QTY 5	\$3,475.00	26%	\$2,571.50	\$868.75	\$799.25	\$729.75	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-739	NetWorker VSS Client For Windows QTY 25	\$17,375.00	26%	\$12,857.50	\$4,343.75	\$3,996.25	\$3,648.75	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-001-740	NetWorker VSS Client for Windows Qty 500	\$1.00	26%	\$0.74	\$17,375.00	\$15,985.00	\$14,595.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-741	NetWorker VSS Client for Windows Qty 500	\$1.00	26%	\$0.74	\$86,875.00	\$79,925.00	\$72,975.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-742	NW VSS CLIENT WIN QTY 1000	\$1.00	26%	\$0.74	\$173,750.00	\$159,850.00	\$145,950.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-001-743	NETWORKER CLIENTPAK FOR WINDOWS QTY 5	\$1.00	26%	\$0.74	\$2,587.50	\$2,380.50	\$2,173.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-001-744	NETWORKER CLIENTPAK FOR WINDOWS QTY 25	\$1.00	26%	\$0.74	\$12,937.50	\$11,902.50	\$10,867.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-003-522	EMLXTNDR ARCH ED (QTY50 MAILBOX MIN PUR)	\$1.00	26%	\$0.74	\$256.50	\$235.98	\$215.46	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-003-523	EMLXTNDR ARCH ED SUPPLEMENTAL (QTY1) MBX	\$1.00	26%	\$0.74	\$5.25	\$4.83	\$4.41	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-003-544	EMLXTNDR TIER 1 QTY 1-25 USER MAILBOXES	\$1.00	26%	\$0.74	\$22.50	\$20.70	\$18.90	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-003-546	EMLXTNDR T3 Q 5001-10000 USER MAILBOXES	\$1.00	26%	\$0.74	\$10.25	\$9.43	\$8.61	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-003-547	EMLXTNDR T4 QTY OVER 10000 USER MBOXES	\$1.00	26%	\$0.74	\$9.00	\$8.28	\$7.56	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-527	NW OPENVMS CLIENT FOR VAX TIER 1 QTY 1	\$1.00	26%	\$0.74	\$150.00	\$138.00	\$126.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-004-528	NW OPENVMS CLIENT FOR VAX TIER 1 QTY 5	\$1.00	26%	\$0.74	\$750.00	\$690.00	\$630.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-004-529	NW OPENVMS CLIENT FOR VAX TIER 1 QTY 25	\$1.00	26%	\$0.74	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
200-0403	ENTERPRISE-VCENTER (Tier 8)	\$11,078.82	24%	\$8,419.90	\$2,215.76	\$1,994.19	\$1,772.61	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0403-CF	Enterprise-Vcenter Tier 8 Gen5 =ID	\$11,078.82	24%	\$8,419.90	\$2,215.76	\$1,994.19	\$1,772.61	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0404-CF	InsightIQ For OneFS Gen5 =ID	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0405	OneFS OE Tier 2 Capacity	\$336.00	24%	\$255.36	\$47.04	\$40.32	\$33.60	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0405-CF	OneFS OE Tier 2 Cap Gen5 Quote Only=ID	\$336.00	24%	\$255.36	\$47.04	\$40.32	\$33.60	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0406	OneFS OE Tier 3 Capacity	\$209.87	24%	\$159.50	\$29.38	\$25.18	\$20.99	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0406-CF	OneFS OE Tier 3 Cap Gen5 Quote Only=ID	\$209.87	24%	\$159.50	\$29.38	\$25.18	\$20.99	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0410	OneFS OE Tier 1 Base	\$69,368.75	24%	\$52,720.25	\$9,711.63	\$8,324.25	\$6,936.88	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0410-CF	OneFS OE Tier 1 Base Gen5 Quote Only=ID	\$69,368.75	24%	\$52,720.25	\$9,711.63	\$8,324.25	\$6,936.88	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0411	OneFS OE Tier 2 Base	\$12,612.50	24%	\$9,585.50	\$1,765.75	\$1,513.50	\$1,261.25	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0411-CF	OneFS OE Tier 2 Base Gen5 Quote Only=ID	\$12,612.50	24%	\$9,585.50	\$1,765.75	\$1,513.50	\$1,261.25	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0412	OneFS OE Tier 3 Base	\$4,204.50	24%	\$3,195.42	\$588.63	\$504.54	\$420.45	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0412-CF	OneFS OE Tier 3 Base Gen5 Quote Only=ID	\$4,204.50	24%	\$3,195.42	\$588.63	\$504.54	\$420.45	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0413	OneFS OE Tier 1 Capacity	\$336.00	24%	\$255.36	\$47.04	\$40.32	\$33.60	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0413-CF	OneFS OE Tier 1 Cap Gen5 Quote Only=ID	\$336.00	24%	\$255.36	\$47.04	\$40.32	\$33.60	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0422	OneFS OE Encryption Key Mgmt Tier 1 TRK	\$21,020.50	24%	\$15,975.58	\$2,942.87	\$2,522.46	\$2,102.05	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0422-CF	OneFS Encryp Key T1 Gen5 Quote Only=ID	\$21,020.50	24%	\$15,975.58	\$2,942.87	\$2,522.46	\$2,102.05	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0423	OneFS OE Encryption Key Mgmt Tier 2 TRK	\$11,561.12	24%	\$8,786.45	\$1,618.56	\$1,387.33	\$1,156.11	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0423-CF	OneFS Encryp Key T2 Gen5 Quote Only=ID	\$11,561.12	24%	\$8,786.45	\$1,618.56	\$1,387.33	\$1,156.11	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
200-0424	OneFS OE Encryption Key Mgmt Tier 3 TRK	\$11,561.12	24%	\$8,786.45	\$1,618.56	\$1,387.33	\$1,156.11	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0424-CF	OneFS Encryp Key T3 Gen5 Quote Only=ID	\$11,561.12	24%	\$8,786.45	\$1,618.56	\$1,387.33	\$1,156.11	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0983	ENTERPRISE-SMARTLOCK (Tier 1)	\$1.00	24%	\$0.76	\$275.46	\$247.91	\$220.37	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0983-CF	Enterprise-Smartlock Tier 1 Gen5 =ID	\$1,377.29	24%	\$1,046.74	\$275.46	\$247.91	\$220.37	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0984	ENTERPRISE-SMARTLOCK (Tier 2)	\$1.00	24%	\$0.76	\$374.34	\$336.91	\$299.47	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0984-CF	Enterprise-Smartlock Tier 2 Gen5 =ID	\$1,871.70	24%	\$1,422.49	\$374.34	\$336.91	\$299.47	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0986	ENTERPRISE-SMARTLOCK (Tier 3)	\$1.00	24%	\$0.76	\$543.85	\$489.47	\$435.08	\$0.00	\$0.00	\$0.00	IS	ISILON
200-0986-CF	Enterprise-Smartlock Tier 3 Gen5 =ID	\$2,719.26	24%	\$2,066.64	\$543.85	\$489.47	\$435.08	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0218	EAB01-SNAP/CONADV-Tier 1	\$5,021.79	24%	\$3,816.56	\$1,004.36	\$903.92	\$803.49	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0219	EAB02-SNAP/SYNC-Tier 1	\$5,021.79	24%	\$3,816.56	\$1,004.36	\$903.92	\$803.49	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0220	EAB03-CONADV/SYNC-Tier 1	\$6,293.13	24%	\$4,782.78	\$1,258.63	\$1,132.76	\$1,006.90	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0221	EAB04-SNAP/CONADV/SYNC-Tier 1	\$8,168.86	24%	\$6,208.33	\$1,633.77	\$1,470.40	\$1,307.02	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0223	EAB07-SNAP/CONADV/QUOTA-Tier 1	\$6,261.85	24%	\$4,759.01	\$1,252.37	\$1,127.13	\$1,001.90	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0225	EAB09-SNAP/QUOTA-Tier 1	\$3,114.78	24%	\$2,367.23	\$622.96	\$560.66	\$498.37	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0226	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 1	\$9,407.92	24%	\$7,150.02	\$1,881.58	\$1,693.42	\$1,505.27	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0227	EAB11-POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 1	\$13,794.04	24%	\$10,483.47	\$2,758.81	\$2,482.93	\$2,207.05	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0228	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 1	\$10,647.98	24%	\$8,092.46	\$2,129.60	\$1,916.64	\$1,703.68	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0229	EAB13-POOL/CONADV-Tier 1	\$6,293.13	24%	\$4,782.78	\$1,258.63	\$1,132.76	\$1,006.90	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0230	EAB14-POOL/CONADV/INS-Tier 1	\$7,533.19	24%	\$5,725.22	\$1,506.64	\$1,355.97	\$1,205.31	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0231	EAB01-SNAP/CONADV-Tier 2	\$6,738.10	24%	\$5,120.96	\$1,347.62	\$1,212.86	\$1,078.10	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0232	EAB02-SNAP/SYNC-Tier 2	\$6,738.10	24%	\$5,120.96	\$1,347.62	\$1,212.86	\$1,078.10	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0233	EAB03-CONADV/SYNC-Tier 2	\$8,454.41	24%	\$6,425.35	\$1,690.88	\$1,521.79	\$1,352.71	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0234	EAB04-SNAP/CONADV/SYNC-Tier 2	\$10,965.81	24%	\$8,334.02	\$2,193.16	\$1,973.85	\$1,754.53	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0236	EAB07-SNAP/CONADV/QUOTA-Tier 2	\$8,423.13	24%	\$6,401.58	\$1,684.63	\$1,516.16	\$1,347.70	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0238	EAB09-SNAP/QUOTA-Tier 2	\$4,195.42	24%	\$3,188.52	\$839.08	\$755.18	\$671.27	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0239	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 2	\$12,649.83	24%	\$9,613.87	\$2,529.97	\$2,276.97	\$2,023.97	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0240	EAB11-POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 2	\$18,561.56	24%	\$14,106.79	\$3,712.31	\$3,341.08	\$2,969.85	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0241	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 2	\$14,334.86	24%	\$10,894.49	\$2,866.97	\$2,580.28	\$2,293.58	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0242	EAB13-POOL/CONADV-Tier 2	\$8,454.41	24%	\$6,425.35	\$1,690.88	\$1,521.79	\$1,352.71	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0243	EAB14-POOL/CONADV/INS-Tier 2	\$10,139.44	24%	\$7,705.97	\$2,027.89	\$1,825.10	\$1,622.31	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0244	EAB01-SNAP/CONADV-Tier 3	\$9,535.05	24%	\$7,246.64	\$1,907.01	\$1,716.31	\$1,525.61	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0245	EAB02-SNAP/SYNC-Tier 3	\$9,535.05	24%	\$7,246.64	\$1,907.01	\$1,716.31	\$1,525.61	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0246	EAB03-CONADV/SYNC-Tier 3	\$12,014.16	24%	\$9,130.76	\$2,402.83	\$2,162.55	\$1,922.27	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0247	EAB04-SNAP/CONADV/SYNC-Tier 3	\$15,542.64	24%	\$11,812.41	\$3,108.53	\$2,797.67	\$2,486.82	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0249	EAB07-SNAP/CONADV/QUOTA-Tier 3	\$11,982.88	24%	\$9,106.99	\$2,396.58	\$2,156.92	\$1,917.26	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0251	EAB09-SNAP/QUOTA-Tier 3	\$5,975.30	24%	\$4,541.23	\$1,195.06	\$1,075.55	\$956.05	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
201-0252	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 3	\$17,989.46	24%	\$13,671.99	\$3,597.89	\$3,238.10	\$2,878.31	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0253	EAB11-POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 3	\$26,443.87	24%	\$20,097.34	\$5,288.77	\$4,759.90	\$4,231.02	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0254	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 3	\$20,437.30	24%	\$15,532.35	\$4,087.46	\$3,678.71	\$3,269.97	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0255	EAB13-POOL/CONADV-Tier 3	\$12,014.16	24%	\$9,130.76	\$2,402.83	\$2,162.55	\$1,922.27	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0256	EAB14-POOL/CONADV/INS-Tier 3	\$14,462.00	24%	\$10,991.12	\$2,892.40	\$2,603.16	\$2,313.92	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0282	EAB01-SNAP/CONADV-Tier 4	\$12,311.82	24%	\$9,356.98	\$2,462.36	\$2,216.13	\$1,969.89	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0283	EAB02-SNAP/SYNC-Tier 4	\$12,311.82	24%	\$9,356.98	\$2,462.36	\$2,216.13	\$1,969.89	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0284	EAB03-CONADV/SYNC-Tier 4	\$15,512.37	24%	\$11,789.40	\$3,102.47	\$2,792.23	\$2,481.98	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0285	EAB04-SNAP/CONADV/SYNC-Tier 4	\$20,069.01	24%	\$15,252.45	\$4,013.80	\$3,612.42	\$3,211.04	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0287	EAB07-SNAP/CONADV/QUOTA-Tier 4	\$15,472.01	24%	\$11,758.73	\$3,094.40	\$2,784.96	\$2,475.52	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0289	EAB09-SNAP/QUOTA-Tier 4	\$7,715.82	24%	\$5,864.02	\$1,543.16	\$1,388.85	\$1,234.53	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0290	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 4	\$23,228.19	24%	\$17,653.42	\$4,645.64	\$4,181.07	\$3,716.51	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0291	EAB11-POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 4	\$34,144.56	24%	\$25,949.87	\$6,828.91	\$6,146.02	\$5,463.13	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0292	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 4	\$26,388.38	24%	\$20,055.17	\$5,277.68	\$4,749.91	\$4,222.14	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0293	EAB13-POOL/CONADV-Tier 4	\$15,512.37	24%	\$11,789.40	\$3,102.47	\$2,792.23	\$2,481.98	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0294	EAB14-POOL/CONADV/INS-Tier 4	\$18,673.56	24%	\$14,191.91	\$3,734.71	\$3,361.24	\$2,987.77	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0295	SW: Basic Bundle (Tier 1)	\$1.00	24%	\$0.76	\$1,004.56	\$904.10	\$803.65	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0295-CF	SW: Basic Bundle Tier 1 Gen5 =ID	\$5,022.80	24%	\$3,817.33	\$1,004.56	\$904.10	\$803.65	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0296	SW: Basic Bundle (Tier 2)	\$1.00	24%	\$0.76	\$1,347.82	\$1,213.04	\$1,078.26	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0296-CF	SW: Basic Bundle Tier 2 Gen5 =ID	\$6,739.11	24%	\$5,121.72	\$1,347.82	\$1,213.04	\$1,078.26	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0297	SW: Basic Bundle (Tier 3)	\$1.00	24%	\$0.76	\$1,907.21	\$1,716.49	\$1,525.77	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0297-CF	SW: Basic Bundle Tier 3 Gen5 =ID	\$9,536.06	24%	\$7,247.41	\$1,907.21	\$1,716.49	\$1,525.77	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0298	SW: Basic Bundle (Tier 4)	\$1.00	24%	\$0.76	\$2,462.16	\$2,215.95	\$1,969.73	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0298-CF	SW: Basic Bundle Tier 4 Gen5 =ID	\$12,310.81	24%	\$9,356.22	\$2,462.16	\$2,215.95	\$1,969.73	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0299	SW: Enterprise Bundle (Tier 1)	\$1.00	24%	\$0.76	\$1,252.37	\$1,127.13	\$1,001.90	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0299-CF	SW: Enterprise Bundle Tier 1 Gen5 =ID	\$6,261.85	24%	\$4,759.01	\$1,252.37	\$1,127.13	\$1,001.90	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0300	SW: Enterprise Bundle (Tier 2)	\$1.00	24%	\$0.76	\$1,684.63	\$1,516.16	\$1,347.70	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0300-CF	SW: Enterprise Bundle Tier 2 Gen5 =ID	\$8,423.13	24%	\$6,401.58	\$1,684.63	\$1,516.16	\$1,347.70	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0301	SW: Enterprise Bundle (Tier 3)	\$1.00	24%	\$0.76	\$2,396.58	\$2,156.92	\$1,917.26	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0301-CF	SW: Enterprise Bundle Tier 3 Gen5 =ID	\$11,982.88	24%	\$9,106.99	\$2,396.58	\$2,156.92	\$1,917.26	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0302	SW: Enterprise Bundle (Tier 4)	\$1.00	24%	\$0.76	\$3,094.20	\$2,784.78	\$2,475.36	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0302-CF	SW: Enterprise Bundle Tier 4 Gen5 =ID	\$15,471.00	24%	\$11,757.96	\$3,094.20	\$2,784.78	\$2,475.36	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0303	SW: Enterprise Advanced Bundle (Tier 1)	\$1.00	24%	\$0.76	\$2,511.00	\$2,259.90	\$2,008.80	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0303-CF	SW: Enterprise Adv Bundle Tier 1 Gen5=ID	\$12,554.99	24%	\$9,541.79	\$2,511.00	\$2,259.90	\$2,008.80	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0304	SW: Enterprise Advanced Bundle (Tier 2)	\$1.00	24%	\$0.76	\$3,375.51	\$3,037.96	\$2,700.41	\$0.00	\$0.00	\$0.00	IS	ISILON	
201-0304-CF	SW: Enterprise Adv Bundle Tier 2 Gen5=ID	\$16,877.54	24%	\$12,826.93	\$3,375.51	\$3,037.96	\$2,700.41	\$0.00	\$0.00	\$0.00	IS	ISILON	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
201-0305	SW: Enterprise Advanced Bundle (Tier 3)	\$1.00	24%	\$0.76	\$4,799.41	\$4,319.47	\$3,839.53	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0305-CF	SW: Enterprise Adv Bundle Tier 3 Gen5=ID	\$23,997.05	24%	\$18,237.76	\$4,799.41	\$4,319.47	\$3,839.53	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0306	SW: Enterprise Advanced Bundle (Tier 4)	\$1.00	24%	\$0.76	\$6,196.67	\$5,577.01	\$4,957.34	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0306-CF	SW: Enterprise Adv Bundle Tier 4 Gen5=ID	\$30,983.36	24%	\$23,547.35	\$6,196.67	\$5,577.01	\$4,957.34	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0311	SW: Basic Bundle (Tier 5)	\$1.00	24%	\$0.76	\$3,590.63	\$3,231.56	\$2,872.50	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0311-CF	SW: Basic Bundle Tier 5 Gen5 =ID	\$17,953.14	24%	\$13,644.39	\$3,590.63	\$3,231.56	\$2,872.50	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0312	SW: Basic Bundle (Tier 7)	\$1.00	24%	\$0.76	\$5,938.37	\$5,344.53	\$4,750.69	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0312-CF	SW: Basic Bundle Tier 7 Gen5 =ID	\$29,691.84	24%	\$22,565.80	\$5,938.37	\$5,344.53	\$4,750.69	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0313	SW: Enterprise Bundle (Tier 5)	\$1.00	24%	\$0.76	\$4,512.45	\$4,061.20	\$3,609.96	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0313-CF	SW: Enterprise Bundle Tier 5 Gen5 =ID	\$22,562.25	24%	\$17,147.31	\$4,512.45	\$4,061.20	\$3,609.96	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0314	SW: Enterprise Bundle (Tier 7)	\$1.00	24%	\$0.76	\$7,462.97	\$6,716.67	\$5,970.37	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0314-CF	SW: Enterprise Bundle Tier 7 Gen5 =ID	\$37,314.84	24%	\$28,359.28	\$7,462.97	\$6,716.67	\$5,970.37	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0315	SW: Enterprise Advanced Bundle (Tier 5)	\$1.00	24%	\$0.76	\$9,036.81	\$8,133.13	\$7,229.44	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0315-CF	SW: Enterprise Adv Bundle Tier 5 Gen5=ID	\$45,184.03	24%	\$34,339.86	\$9,036.81	\$8,133.13	\$7,229.44	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0316	SW: Enterprise Advanced Bundle (Tier 7)	\$1.00	24%	\$0.76	\$14,945.91	\$13,451.32	\$11,956.73	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0316-CF	SW: Enterprise Adv Bundle Tier 7 Gen5=ID	\$74,729.57	24%	\$56,794.47	\$14,945.91	\$13,451.32	\$11,956.73	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0319	EAB01-SNAP/CONADV-(Tier 5)	\$17,955.16	24%	\$13,645.92	\$3,591.03	\$3,231.93	\$2,872.82	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0320	EAB02-SNAP/SYNC-(Tier 5)	\$17,955.16	24%	\$13,645.92	\$3,591.03	\$3,231.93	\$2,872.82	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0321	EAB03-CONADV/SYNC-(Tier 5)	\$22,621.78	24%	\$17,192.55	\$4,524.36	\$4,071.92	\$3,619.48	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0322	EAB04-SNAP/CONADV/SYNC-(Tier 5)	\$29,267.05	24%	\$22,242.96	\$5,853.41	\$5,268.07	\$4,682.73	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0323	EAB07-SNAP/CONADV/QUOTA-(Tier 5)	\$22,563.26	24%	\$17,148.08	\$4,512.65	\$4,061.39	\$3,610.12	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0324	EAB09-SNAP/QUOTA-(Tier 5)	\$11,252.37	24%	\$8,551.80	\$2,250.47	\$2,025.43	\$1,800.38	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0325	EAB10-SNAP/CONADV/QUOTA/SYNC-(Tier 5)	\$33,874.15	24%	\$25,744.35	\$6,774.83	\$6,097.35	\$5,419.86	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0326	EAB11 POOL/INS/SNAP/CONADV/QTA/SYNC (T5)	\$49,794.15	24%	\$37,843.55	\$9,958.83	\$8,962.95	\$7,967.06	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0327	EAB12- POOL/INS/SNAP/CONADV/QUOTA-(Tier5)	\$38,483.26	24%	\$29,247.28	\$7,696.65	\$6,926.99	\$6,157.32	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0328	EAB13-POOL/CONADV-(Tier 5)	\$22,621.78	24%	\$17,192.55	\$4,524.36	\$4,071.92	\$3,619.48	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0329	EAB14-POOL/CONADV/INS-(Tier 5)	\$27,231.90	24%	\$20,696.24	\$5,446.38	\$4,901.74	\$4,357.10	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0330	EAB01-SNAP/CONADV-(Tier 6)	\$29,695.88	24%	\$22,568.87	\$5,939.18	\$5,345.26	\$4,751.34	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0331	EAB02-SNAP/SYNC-(Tier 6)	\$29,695.88	24%	\$22,568.87	\$5,939.18	\$5,345.26	\$4,751.34	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0332	EAB03-CONADV/SYNC-(Tier 6)	\$37,414.73	24%	\$28,435.19	\$7,482.95	\$6,734.65	\$5,986.36	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0333	EAB04-SNAP/CONADV/SYNC-(Tier 6)	\$48,405.77	24%	\$36,788.39	\$9,681.15	\$8,713.04	\$7,744.92	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0334	EAB07-SNAP/CONADV/QUOTA-(Tier 6)	\$37,317.87	24%	\$28,361.58	\$7,463.57	\$6,717.22	\$5,970.86	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0335	EAB09-SNAP/QUOTA-(Tier 6)	\$18,610.00	24%	\$14,143.60	\$3,722.00	\$3,349.80	\$2,977.60	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0336	EAB10-SNAP/CONADV/QUOTA/SYNC-(Tier 6)	\$56,024.73	24%	\$42,578.79	\$11,204.95	\$10,084.45	\$8,963.96	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0337	EAB11 POOL/INS/SNAP/CONADV/QTA/SYNC-(T6)	\$82,354.58	24%	\$62,589.48	\$16,470.92	\$14,823.82	\$13,176.73	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
201-0338	EAB12-POOL/INS/SNAP/CONADV/QUOTA-(Tier6)	\$63,647.72	24%	\$48,372.27	\$12,729.54	\$11,456.59	\$10,183.64	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0339	EAB13-POOL/CONADV-(Tier 6)	\$37,414.73	24%	\$28,435.19	\$7,482.95	\$6,734.65	\$5,986.36	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0340	EAB14-POOL/CONADV/INS-(Tier 6)	\$45,039.74	24%	\$34,230.20	\$9,007.95	\$8,107.15	\$7,206.36	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0341	SW: Basic Bundle (Tier 6)	\$23,486.49	24%	\$17,849.73	\$4,697.30	\$4,227.57	\$3,757.84	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0341-CF	SW: Basic Bundle Tier 6 Gen5 =ID	\$23,486.49	24%	\$17,849.73	\$4,697.30	\$4,227.57	\$3,757.84	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0342	SW: Enterprise Bundle (Tier 6)	\$29,515.27	24%	\$22,431.61	\$5,903.05	\$5,312.75	\$4,722.44	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0342-CF	SW: Enterprise Bundle Tier 6 Gen5 =ID	\$29,515.27	24%	\$22,431.61	\$5,903.05	\$5,312.75	\$4,722.44	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0343	SW: Enterprise Advanced Bundle (Tier 6)	\$59,109.24	24%	\$44,923.02	\$11,821.85	\$10,639.66	\$9,457.48	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0343-CF	SW: Enterprise Adv Bundle Tier 6 Gen5=ID	\$59,109.24	24%	\$44,923.02	\$11,821.85	\$10,639.66	\$9,457.48	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0344	SW: Basic Bundle (Tier 8)	\$38,844.48	24%	\$29,521.80	\$7,768.90	\$6,992.01	\$6,215.12	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0344-CF	SW: Basic Bundle Tier 8 Gen5 =ID	\$38,844.48	24%	\$29,521.80	\$7,768.90	\$6,992.01	\$6,215.12	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0345	SW: Enterprise Bundle (Tier 8)	\$48,815.42	24%	\$37,099.72	\$9,763.08	\$8,786.78	\$7,810.47	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0345-CF	SW: Enterprise Bundle Tier 8 Gen5 =ID	\$48,815.42	24%	\$37,099.72	\$9,763.08	\$8,786.78	\$7,810.47	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0346	SW: Enterprise Advanced Bundle (Tier 8)	\$97,761.00	24%	\$74,298.36	\$19,552.20	\$17,596.98	\$15,641.76	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0346-CF	SW: Enterprise Adv Bundle Tier 8 Gen5=ID	\$97,761.00	24%	\$74,298.36	\$19,552.20	\$17,596.98	\$15,641.76	\$0.00	\$0.00	\$0.00	IS	ISILON
201-0347-CF	SW: Starter Promo Ent Bundle T2 Gen5 =ID	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	ISILON
25DRV-RK	FIXED RAIL KIT Unity 25 DR FACTORY HT	\$70.42	10%	\$63.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
25DRV-RKAF	FIXED RAIL KIT Unity 25 DR FACTORY HT	\$70.21	10%	\$63.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
2KMICL 1-QSFP	DCX8510 ICL 2KM QSFP 1 Pack	\$10,530.00	34%	\$6,949.80	\$1,263.60	\$1,053.00	\$737.10	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
2MX4X4MSAS	2M X4 TO X4 MINI-SAS HD FLEX 12G	\$155.47	10%	\$139.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
2MX8X8MSAS	2M X8 TO X8 MINI-SAS HD FLEX 12G	\$305.92	10%	\$275.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
2S5STDFANE560165L	VxRail-500 2S 8 STD FAN LESS THAN 165W	\$142.00	10%	\$127.80	\$19.88	\$17.04	\$14.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
2S8HPFANE560165GR	VxRail-500 2S 8 HIGH PERF FAN 165W/GRT	\$233.00	10%	\$209.70	\$32.62	\$27.96	\$23.30	\$0.00	\$0.00	\$0.00	J	VXRAIL
2SE560HSKDM165GR	VxRail-500 2S E560 165GR HTK DIMM BLNK	\$35.00	10%	\$31.50	\$4.90	\$4.20	\$3.50	\$0.00	\$0.00	\$0.00	J	VXRAIL
2SE560HSKDM165OL	VxRail-500 2S E560 165WL HTK DIMM BLNK	\$27.00	10%	\$24.30	\$3.78	\$3.24	\$2.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
2SP570HSDM125GR	VxRail-500 2SP570 125GR CHASSIS,FAN,HSK	\$2,217.00	10%	\$1,995.30	\$310.38	\$266.04	\$221.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
2SP570HSDM125OL	VxRail-500 2SP570 125WL CHASSIS,FAN,HSK	\$2,217.00	10%	\$1,995.30	\$310.38	\$266.04	\$221.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
2SS570HSKDMFN	VxRail-500 2SS570 HSK DIMM CPU BLK FAN	\$786.00	10%	\$707.40	\$110.04	\$94.32	\$78.60	\$0.00	\$0.00	\$0.00	J	VXRAIL
2UDAELCC	TLA Unity 2U DAE 12G SAS LCC PCBA	\$890.31	10%	\$801.28	\$124.64	\$106.84	\$89.03	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
2UDAELCCAF	TLA Unity 2U DAE 12G SAS LCC PCBA	\$887.66	10%	\$798.89	\$106.52	\$88.77	\$71.01	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
2U-FILLER	Unity 2U Solid Filler 40U EMC Rck	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
2U-FILLERAF	Unity 2U Solid Filler 40U EMC Rck	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
3250-VL2E	EOU 8-PORT FOR AX100	\$3,000.00	10%	\$2,700.00	\$560.00	\$500.00	\$0.00	\$200.00	\$600.00	\$0.00	J	CLARIION
3250-VL2EU	EOU 8-PORT (US) FOR AX100	\$3,000.00	10%	\$2,700.00	\$560.00	\$500.00	\$0.00	\$200.00	\$600.00	\$0.00	J	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
32BGBDIMMAF	32G RDIMM DDR4-2400 2 RANK 36-8Gx4 1.2V	\$897.69	10%	\$807.92	\$107.72	\$89.77	\$71.81	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
32GBDIMM	32GB REGISTER RDIMM TLA DDR4-2133 2 RANK	\$799.77	10%	\$719.79	\$111.97	\$95.97	\$79.98	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
32GBDIMMAF	32GB REGISTER RDIMM TLA DDR4-2133 2 RANK	\$797.39	10%	\$717.65	\$95.69	\$79.74	\$63.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
3D4000	DL4000 DATA DEDUPE XPE MODULE	\$1.00	26%	\$0.74	\$11,722.80	\$9,769.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION
3MX4X4MSAS	3M X4 TO X4 MINI-SAS HD FLEX 12G	\$205.62	10%	\$185.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
3MX8X8MSAS	3M X8 TO X8 MINI-SAS HD FLEX 12G	\$491.47	10%	\$442.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
3UDAE80LCC	ASSY Chopped NAGA LCC (MERCEDES TTLS)	\$4,458.34	10%	\$4,012.51	\$535.00	\$445.83	\$356.67	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
3UDAELCC	TLA Unity 3U DAE 12G SAS LCC PCBA	\$1,327.92	10%	\$1,195.13	\$185.91	\$159.35	\$132.79	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
3U-FILLER	Unity 3U Solid Filler 40U EMC Rck	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
3U-FILLERAF	Unity 3U Solid Filler 40U EMC Rck	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
40UC-SECURE2	CLRN 40UC ANTI-MOVE KIT	\$1,000.00	38%	\$620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
40U-INT	SKINLESS CX/NS 40U RACK FOR INTERNAL USE	\$4,200.00	38%	\$2,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
40U-PWR-RS	CAB POWER CORD US R+S CONNECTOR	\$709.23	10%	\$638.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
40U-PWR-RSAF	CAB POWER CORD US R+S	\$707.12	10%	\$636.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
40U-PWR-US	CAB POWER CORD US TWISTLOCK	\$372.22	10%	\$335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
40U-PWR-USAF	CAB POWER CORD US	\$371.11	10%	\$334.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
40U-RACK-DOOR	40U RACK W/Door	\$1,358.10	10%	\$1,222.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
40U-RACK-DOORD	40U RACK WITH Door	\$1,358.10	10%	\$1,222.29	\$190.13	\$162.97	\$135.81	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
40U-RK-DOORAF	Unity AFA Rack W/Door	\$1,354.05	10%	\$1,218.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
40U-RK-DOORAFD	40U AFA RACK WITH DOOR	\$1,354.05	10%	\$1,218.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
40U-RK-DOORLCK	EMC 40U Rack with Door lock	\$1,358.10	10%	\$1,222.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
40U-RK-DOORLCKD	40U RACK WITH DOOR LOCK	\$1,358.10	10%	\$1,222.29	\$190.13	\$162.97	\$135.81	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
40U-RK-DRLKAF	Unity AFA Rack W/Door Lock	\$1,354.05	10%	\$1,218.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
40U-RK-DRLKAFD	40U AFA RACK WITH DOOR LOCK	\$1,354.05	10%	\$1,218.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
40U-SECURE	40U Rack Stabilizing Kit	\$326.95	10%	\$294.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
40U-SECUREAF	40U Rack Stabilizing Kit	\$325.98	10%	\$293.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
42UPALLET2	42U DENSE RACK HEAVY DUTY PALLET	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
450-000-069	VNXe3300 Total Protection Pack=IC	\$16,370.28	10%	\$14,733.25	\$0.00	\$2,946.65	\$2,619.24	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
450-000-598	NW 3RD-PRTY VRTL TAPE LIBRARY BNDLE=CC	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
450-000-599	NW DATA DOMAIN BUNDLE 10TB CAP=CC	\$20,000.00	26%	\$14,800.00	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
450-000-601	NW DATA DOMAIN DEV TYPE ENABLER +7TB=CC	\$9,590.00	26%	\$7,096.60	\$2,397.50	\$2,205.70	\$2,013.90	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
450-000-602	NW OPENVMS STG NODE ALPHA TIER 1=CC	\$1.00	26%	\$0.74	\$812.50	\$747.50	\$682.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
450-000-603	NW OPENVMS STG NODE ALPHA TIER 2=CC	\$1.00	26%	\$0.74	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
450-000-604	NW OPENVMS STG NODE ALPHA TIER 3=CC	\$1.00	26%	\$0.74	\$3,500.00	\$3,220.00	\$2,940.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
450-000-605	NW OPENVMS STG NODE INTEGRITY SGL PRO=CC	\$1.00	26%	\$0.74	\$892.25	\$820.87	\$749.49	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
450-000-627	Application Protection VNX5100=IC	\$8,027.80	10%	\$7,225.02	\$1,605.56	\$1,445.00	\$1,284.45	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
450-000-628	Application Protection VNX5300=IC	\$12,844.28	10%	\$11,559.85	\$2,568.86	\$2,311.97	\$2,055.08	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
450-000-629	Application Protection VNX5500=IC	\$33,502.00	26%	\$24,791.48	\$6,700.40	\$6,030.36	\$5,360.32	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
450-000-630	Application Protection VNX5700=IC	\$44,410.00	26%	\$32,863.40	\$8,882.00	\$7,993.80	\$7,105.60	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
450-000-631	Application Protection VNX7500=IC	\$53,939.00	26%	\$39,914.86	\$10,787.80	\$9,709.02	\$8,630.24	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
450-001-202	VMAX FX SUITE BASE=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-204	VMAX FLASH FX SUITE ENABLER 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-205	VMAX FLASH F SUITE ENABLER 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-206	VMAX FLASH F SUITE ENABLER 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-207	VMAX FLASH FX SUITE ENABLER 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-208	VMAX FLASH FX SUITE BASE=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-509	ViPR Suite XIO 5TB=ID	\$6,310.00	25%	\$4,732.50	\$1,262.00	\$1,135.80	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
450-001-510	ViPR Suite XIO 5TB UPG=ID	\$4,170.00	25%	\$3,127.50	\$834.00	\$750.60	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
450-001-511	ViPR Suite XIO 10TB=ID	\$12,620.00	25%	\$9,465.00	\$2,524.00	\$2,271.60	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
450-001-512	ViPR Suite XIO 20TB=ID	\$25,240.00	25%	\$18,930.00	\$5,048.00	\$4,543.20	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
450-001-513	ViPR Suite XIO 40TB=ID	\$50,470.00	25%	\$37,852.50	\$10,094.00	\$9,084.60	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
450-001-521	ViPR Suite VNX2 Tier 1=IC	\$17,880.00	26%	\$13,231.20	\$3,576.00	\$3,218.40	\$2,860.80	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
450-001-522	ViPR SUITE VNX2 Tier 2=IC	\$27,100.00	26%	\$20,054.00	\$5,420.00	\$4,878.00	\$4,336.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
450-001-523	ViPR SUITE VNX2 Tier 3=IC	\$49,540.00	26%	\$36,659.60	\$9,908.00	\$8,917.20	\$7,926.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
450-001-524	ViPR SUITE VNX2 Tier 4=IC	\$93,270.00	26%	\$69,019.80	\$18,654.00	\$16,788.60	\$14,923.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
450-001-525	ViPR SUITE VNX2 Tier 5=IC	\$130,790.00	26%	\$96,784.60	\$26,158.00	\$23,542.20	\$20,926.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
450-001-599	ViPR SUITE for VMAX 450 FLASH=CC	\$2,376.52	15%	\$2,020.04	\$475.30	\$427.77	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-600	ViPR SUITE for VMAX 850 FLASH=CC	\$2,376.52	15%	\$2,020.04	\$475.30	\$427.77	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-601	ViPR SUITE for VMAX 250 FLASH=CC	\$2,376.52	15%	\$2,020.04	\$475.30	\$427.77	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-602	ViPR SUITE Unity 300=IC	\$7,001.76	10%	\$6,301.58	\$1,400.35	\$1,260.32	\$1,120.28	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
450-001-603	ViPR SUITE Unity 400=IC	\$16,805.23	10%	\$15,124.71	\$3,361.05	\$3,024.94	\$2,688.84	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
450-001-604	ViPR SUITE Unity 500=IC	\$33,590.34	10%	\$30,231.31	\$6,718.07	\$6,046.26	\$5,374.45	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
450-001-605	ViPR SUITE Unity 600=IC	\$48,982.14	10%	\$44,083.93	\$9,796.43	\$8,816.79	\$7,837.14	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
450-001-606	ViPR SUITE Unity 300F=IC	\$6,980.88	10%	\$6,282.79	\$1,396.18	\$1,256.56	\$1,116.94	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
450-001-607	ViPR SUITE Unity 400F=IC	\$16,755.12	10%	\$15,079.61	\$3,351.02	\$3,015.92	\$2,680.82	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
450-001-608	ViPR SUITE Unity 500F=IC	\$33,490.17	10%	\$30,141.15	\$6,698.03	\$6,028.23	\$5,358.43	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
450-001-609	ViPR SUITE Unity 600F=IC	\$48,836.07	10%	\$43,952.46	\$9,767.21	\$8,790.49	\$7,813.77	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
450-001-610	VMAX FLASH zF SUITE BASE=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-611	VMAX FLASH zFX SUITE ENABLER 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-612	VMAX FLASH zFX SUITE BASE=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-623	VMAX FLASH zF SUITE BASE=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-624	VMAX FLASH zFX SUITE BASE=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-625	ViPR Suite for XIO X2-XS=CB	\$1,001.56	25%	\$751.17	\$200.31	\$180.28	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
450-001-626	ViPR Suite for XIO X2-XR=CB	\$1,001.56	25%	\$751.17	\$200.31	\$180.28	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
450-001-629	VNXe3150 Total Value Pack=IC	\$8,415.25	10%	\$7,573.73	\$1,683.05	\$1,514.75	\$1,346.44	\$1,149.40	\$0.00	\$0.00	UE	VNXE SOFTWARE
450-001-630	VNXE3100 Total Value Pack=IC	\$8,415.25	10%	\$7,573.73	\$1,683.05	\$1,514.75	\$1,346.44	\$1,149.40	\$0.00	\$0.00	UE	VNXE SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
450-001-631	VNXe3300 Total Protection Pack=IC	\$15,549.25	10%	\$13,994.33	\$0.00	\$2,798.87	\$2,487.88	\$2,123.80	\$0.00	\$0.00	UE	VNXE SOFTWARE
450-001-632	ViPR Suite for Unity 350F=IC	\$6,980.88	10%	\$6,282.79	\$1,396.18	\$1,256.56	\$1,116.94	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
450-001-633	ViPR Suite for Unity 450F=IC	\$16,755.12	10%	\$15,079.61	\$3,351.02	\$3,015.92	\$2,680.82	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
450-001-634	ViPR Suite for Unity 550F=IC	\$33,490.17	10%	\$30,141.15	\$6,698.03	\$6,028.23	\$5,358.43	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
450-001-635	ViPR Suite for Unity 650F=IC	\$48,836.07	10%	\$43,952.46	\$9,767.21	\$8,790.49	\$7,813.77	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
450-001-636	XtremIO X2/E SW Bundle for X2-S=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
450-001-637	XtremIO X2/T SW Bundle for X2-R/T=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
450-001-640	ViPR Suite For VMAX950 Flash=CC	\$2,376.52	15%	\$2,020.04	\$475.30	\$427.77	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-641	VMAX Flash zFX Suite Enabler 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-642	VMAX Flash FX Suite Enabler Mixed 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-650	VMAX All Flash FX Suite Base=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-651	VMAX All Flash zFX Suite Base=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-656	VMAX All Flash FX Suite Base=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-657	VMAX Flash FX Suite Enabler 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
450-001-658	XtremIO X2/E SW Bundle for X2S=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
450-001-659	XtremIO X2/E SW Bundle for X2-R/T=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-000-077	DELL - LIBRARY 122T 1-8 SLOTS	\$1.00	26%	\$0.74	\$600.00	\$552.00	\$504.00	\$0.00	\$0.00	\$0.00	DH	NA
456-000-078	DELL - LIBRARY 132T 1-24 SLOTS	\$1.00	26%	\$0.74	\$1,293.75	\$1,190.25	\$1,086.75	\$0.00	\$0.00	\$0.00	DH	NA
456-000-079	DELL - LIBRARY 136T 1-72 SLOTS	\$1.00	26%	\$0.74	\$2,287.50	\$2,104.50	\$1,921.50	\$0.00	\$0.00	\$0.00	DH	NA
456-000-080	DELL - LIBRARY 160T 1-264 SLOTS	\$1.00	26%	\$0.74	\$5,120.00	\$4,710.40	\$4,300.80	\$0.00	\$0.00	\$0.00	DH	NA
456-000-256	NETWORKER MANAGEMENT CONSOLE	\$1.00	26%	\$0.74	\$1,000.00	\$920.00	\$840.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-000-258	NETWORKER OPERATIONS CONSOLE	\$1.00	26%	\$0.74	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-000-259	NETWORKER OPERATIONS SERVER CONNECTION	\$1.00	26%	\$0.74	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-000-261	NW OPERATIONS SVR CONN QTY 25	\$1.00	26%	\$0.74	\$12,500.00	\$11,500.00	\$10,500.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-000-262	NW OPERATIONS SVR CONN QTY 100	\$1.00	26%	\$0.74	\$50,000.00	\$46,000.00	\$42,000.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-000-263	NW OPERATIONS STORAGE NODE CONN	\$1.00	26%	\$0.74	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-000-264	NW OPERATIONS STORAGE NODE CNT QTY 5	\$1.00	26%	\$0.74	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-000-265	NW OPERATIONS STORAGE NODE CNT QTY 25	\$1.00	26%	\$0.74	\$6,250.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-000-266	NW OPERATIONS STORAGE NODE CNT QTY 100	\$1.00	26%	\$0.74	\$25,000.00	\$23,000.00	\$21,000.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-000-274	SHAREPOINT PORTAL SVR WIN2K CLNT TIER 4	\$1.00	26%	\$0.74	\$337.50	\$310.50	\$283.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-000-275	SHAREPOINT PORTAL SVR WIN2K CLNT TIER 1	\$1.00	26%	\$0.74	\$150.00	\$138.00	\$126.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-000-276	SHAREPOINT PORTAL SVR WIN2K CLNT TIER 2	\$1.00	26%	\$0.74	\$187.50	\$172.50	\$157.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-000-277	SHAREPOINT PORTAL SVR WIN2K CLNT TIER 3	\$1.00	26%	\$0.74	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-000-308	ALPHASTOR ROBOT MGR NT/W2K V2.1	\$1.00	26%	\$0.74	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-000-309	ALPHSTR RBT MGR DRV CNT ALL PLTFRMS V2.1	\$1.00	26%	\$0.74	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-310	ALPHASTOR ROBOT MGR DRV CNT QTY 5 V2.1	\$1.00	26%	\$0.74	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-311	ALPHASTOR ROBOT MGR DRV CNT QTY 25 V2.1	\$1.00	26%	\$0.74	\$6,250.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-312	ALPHSTR ROBOT MGR DRIVE CNT QTY 100 V2.1	\$1.00	26%	\$0.74	\$25,000.00	\$23,000.00	\$21,000.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-313	ALPHASTOR ROBOT MGR DATAZONE CN UX V2.1	\$1.00	26%	\$0.74	\$2,000.00	\$1,840.00	\$1,680.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-314	ALPHSTR RBT MGR DZ CN UX QTY 5 V2.1	\$1.00	26%	\$0.74	\$7,500.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-315	ALPHSTR RBT MGR DZ CN UX QTY 10 V2.1	\$1.00	26%	\$0.74	\$10,000.00	\$9,200.00	\$8,400.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-316	ALPHASTOR ROBOT MGR DATAZONE CN WIN V2.1	\$1.00	26%	\$0.74	\$1,000.00	\$920.00	\$840.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-317	ALPHSTR RBT MGR DZ CN WIN QTY 5 V2.1	\$1.00	26%	\$0.74	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-318	ALPHSTR RBT MGR DZ CN WIN QTY10 V2.1	\$1.00	26%	\$0.74	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-319	ALPHASTOR ROBOT MGR DYNAMIC DRV SHG V2.1	\$1.00	26%	\$0.74	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-320	ALPHSTR RBT MGR DDS QTY 5 V2.1	\$1.00	26%	\$0.74	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-321	ALPHSTR RBT MGR DDS QTY 25 V2.1	\$1.00	26%	\$0.74	\$12,500.00	\$11,500.00	\$10,500.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-322	ALPHSTR RBT MGR DDS QTY100 V2.1	\$1.00	26%	\$0.74	\$50,000.00	\$46,000.00	\$42,000.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-323	ALPHASTOR MEDIA MGR V2.1	\$1.00	26%	\$0.74	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-324	ALPHASTOR MEDIA MGR 1000 VOLUME V2.1	\$1.00	26%	\$0.74	\$143.75	\$132.25	\$120.75	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-325	ALPHASTOR MEDIA MGR 5000 VOLUME V2.1	\$1.00	26%	\$0.74	\$718.75	\$661.25	\$603.75	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-326	ALPHASTOR MEDIA MGR 25000 VOLUME V2.1	\$1.00	26%	\$0.74	\$3,593.75	\$3,306.25	\$3,018.75	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-327	ALPHASTOR MEDIA MGR DATA ZONE CN UX V2.1	\$1.00	26%	\$0.74	\$2,000.00	\$1,840.00	\$1,680.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-328	ALPHSTR MDA MGR DTA ZNE CN UX Q 5 V2.1	\$1.00	26%	\$0.74	\$7,500.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-329	ALPHSTR MDA MGR DTA ZNE CN UX QTY10 V2.1	\$1.00	26%	\$0.74	\$10,000.00	\$9,200.00	\$8,400.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-330	ALPHSTR MEDIA MGR DATA ZONE CN WIN V2.1	\$1.00	26%	\$0.74	\$1,000.00	\$920.00	\$840.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-331	ALPHSTR MDA MGR DTA ZNE CN WIN QTY5 V2.1	\$1.00	26%	\$0.74	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-332	ALPHSTR MDA MGR DTAZNE CN WIN Q10 V2.1	\$1.00	26%	\$0.74	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-334	ALPHSTR ADV/STGK SN6016 (16 PORT) V2.1	\$1.00	26%	\$0.74	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-000-335	ALPHSTR ADV/STGK SN6032 (32 PORT) V2.1	\$1.00	26%	\$0.74	\$7,500.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-000-336	ALPHSTR ADV/STGTK SN6064 (64 PORT) V2.1	\$1.00	26%	\$0.74	\$10,000.00	\$9,200.00	\$8,400.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-001-523	NETWORKER ADMINISTRATION CONNECTION	\$1.00	26%	\$0.74	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-004-530	NW OPENVMS CLIENT FOR VAX TIER 2 QTY 1	\$1.00	26%	\$0.74	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-004-531	NW OPENVMS CLIENT FOR VAX TIER 2 QTY 5	\$1.00	26%	\$0.74	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-004-532	NW OPENVMS CLIENT FOR VAX TIER 2 QTY 25	\$1.00	26%	\$0.74	\$12,500.00	\$11,500.00	\$10,500.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-004-533	NW OPENVMS CLIENT FOR VAX TIER 3 QTY 1	\$1.00	26%	\$0.74	\$1,000.00	\$920.00	\$840.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-004-534	NW OPENVMS CLIENT FOR VAX TIER 3 QTY 5	\$1.00	26%	\$0.74	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-004-535	NW OPENVMS CLIENT FOR VAX TIER 3 QTY 25	\$1.00	26%	\$0.74	\$25,000.00	\$23,000.00	\$21,000.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-004-536	NW OPENVMS CLNT ALPHA TIER 1 QTY 1=IA	\$1.00	26%	\$0.74	\$187.50	\$172.50	\$157.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-004-537	NW OPENVMS CLNT ALPHA TIER 1 QTY 5=IA	\$1.00	26%	\$0.74	\$937.50	\$862.50	\$787.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-004-538	NW OPENVMS CLIENT FOR ALPHA TIER 1 QTY25	\$1.00	26%	\$0.74	\$4,687.50	\$4,312.50	\$3,937.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-004-539	NW OPENVMS CLNT ALPHA TIER 2 QTY 1=IA	\$1.00	26%	\$0.74	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-004-540	NW OPENVMS CLIENT FOR ALPHA TIER 2 QTY 5	\$1.00	26%	\$0.74	\$3,125.00	\$2,875.00	\$2,625.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-004-541	NW OPENVMS CLIENT FOR ALPHA TIER2 QTY 25	\$1.00	26%	\$0.74	\$15,625.00	\$14,375.00	\$13,125.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-004-542	NW OPENVMS CLNT ALPHA TIER 3 QTY 1=IA	\$1.00	26%	\$0.74	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-004-543	NW OPENVMS CLIENT FOR ALPHA TIER 3 QTY 5	\$1.00	26%	\$0.74	\$6,250.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-004-544	NW OPENVMS CLIENT FOR ALPHA TIER 3 QTY25	\$1.00	26%	\$0.74	\$31,250.00	\$28,750.00	\$26,250.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-004-545	NW OPENVMS SN FOR ALPHA TIER 1 QTY 1	\$1.00	26%	\$0.74	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-004-546	NW OPENVMS SN FOR ALPHA TIER 1 QTY 5	\$1.00	26%	\$0.74	\$3,125.00	\$2,875.00	\$2,625.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-004-547	NW OPENVMS SN FOR ALPHA TIER 1 QTY 25	\$1.00	26%	\$0.74	\$15,625.00	\$14,375.00	\$13,125.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-004-548	NW OPENVMS SN FOR ALPHA TIER 2 QTY 1	\$1.00	26%	\$0.74	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-004-549	NW OPENVMS SN FOR ALPHA TIER 2 QTY 5	\$1.00	26%	\$0.74	\$6,250.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-004-550	NW OPENVMS SN FOR ALPHA TIER 2 QTY 25	\$1.00	26%	\$0.74	\$31,250.00	\$28,750.00	\$26,250.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-004-551	NW OPENVMS SN FOR ALPHA TIER 3 QTY 1	\$1.00	26%	\$0.74	\$2,250.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-004-552	NW OPENVMS SN FOR ALPHA TIER 3 QTY 5	\$1.00	26%	\$0.74	\$11,250.00	\$10,350.00	\$9,450.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-004-553	NW OPENVMS SN FOR ALPHA TIER 3 QTY 25	\$1.00	26%	\$0.74	\$56,250.00	\$51,750.00	\$47,250.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-004-562	NETWORKER CLIENT CONNECTIONS	\$1.00	26%	\$0.74	\$100.00	\$92.00	\$84.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-563	NW ORACLE ON OPENVMS ALPHA CL TIER 1=IA	\$1.00	26%	\$0.74	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-564	NW ORACLE ON OPENVMS ALPHA CL TIER 2=IA	\$1.00	26%	\$0.74	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-565	NW ORACLE ON OPENVMS ALPHA CL TIER 3=IA	\$1.00	26%	\$0.74	\$2,250.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-602	NW AUTOCH SOFTWARE 1-32 SLOTS=IA	\$6,900.00	26%	\$5,106.00	\$1,725.00	\$1,587.00	\$1,449.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-603	NW AUTOCH SOFTWARE 1-9 SLOTS=IA	\$2,400.00	26%	\$1,776.00	\$600.00	\$552.00	\$504.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-606	NW AUTOCH SOFTWARE 1-16 SLOTS=IA	\$4,830.00	26%	\$3,574.20	\$1,207.50	\$1,110.90	\$1,014.30	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-607	NW AUTOCH SOFTWARE 1-64 SLOTS=IA	\$11,000.00	26%	\$8,140.00	\$2,750.00	\$2,530.00	\$2,310.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-613	NETWORKER CLIENT CONNECTIONS QTY 5	\$1.00	26%	\$0.74	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-614	NETWORKER CLIENT CONNECTIONS QTY 25	\$1.00	26%	\$0.74	\$2,225.00	\$2,047.00	\$1,869.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-615	NETWORKER CLIENT CONNECTIONS QTY 100	\$1.00	26%	\$0.74	\$8,400.00	\$7,728.00	\$7,056.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-617	NW SNMP MOD=IA	\$2,000.00	26%	\$1,480.00	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-622	NW ARCHIVE MOD UNIX=IA	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-632	NW SILO SOFTWARE MOD 1-128 VOLUMES	\$1.00	26%	\$0.74	\$3,625.00	\$3,335.00	\$3,045.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-633	NW SILO SOFTWARE MOD UNLIMITED VOLUMES	\$1.00	26%	\$0.74	\$9,750.00	\$8,970.00	\$8,190.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-634	NETWORKER SILO SOFTWARE MOD 1-64 VOLUMES	\$1.00	26%	\$0.74	\$2,750.00	\$2,530.00	\$2,310.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-635	NW AUTOCH SOFTWARE MOD 1-128 SLOTS=IA	\$14,500.00	26%	\$10,730.00	\$3,625.00	\$3,335.00	\$3,045.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-636	NW AUTOCH SOFTWARE MOD 1-256 SLOTS=IA	\$20,480.00	26%	\$15,155.20	\$5,120.00	\$4,710.40	\$4,300.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-638	NW AUTOCH SOFTWARE MOD UNLMTD SLOTS=IA	\$39,000.00	26%	\$28,860.00	\$9,750.00	\$8,970.00	\$8,190.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-639	NW SILO SOFTWARE MOD 1-256 VOLUMES	\$1.00	26%	\$0.74	\$5,120.00	\$4,710.40	\$4,300.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-640	NW SILO SOFTWARE MOD 1-512 VOLUMES	\$1.00	26%	\$0.74	\$7,500.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-646	NETWORKER SNAPIMAGE MODULE UNIX	\$5,376.00	26%	\$3,978.24	\$1,344.00	\$1,236.48	\$1,128.96	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-004-659	NW NETWORK ED STG NODE UNIX	\$1.00	26%	\$0.74	\$2,070.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-660	NW NETWORK ED STG NODE WIN	\$1.00	26%	\$0.74	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-004-663	NW MOD FOR MS SQL SVR CLIENT TIER 1	\$1.00	26%	\$0.74	\$320.00	\$294.40	\$268.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-664	NW MOD FOR MS SQL SVR CLIENT TIER 2	\$1.00	26%	\$0.74	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-665	NW MOD FOR MS SQL SVR CLIENT TIER 3	\$1.00	26%	\$0.74	\$523.75	\$481.85	\$439.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-666	NW MOD FOR MS SQL SVR CLIENT TIER 4	\$1.00	26%	\$0.74	\$798.75	\$734.85	\$670.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-671	NETWORKER DISKBACKUP OPT TIER 1:<1TB	\$1.00	26%	\$0.74	\$373.75	\$343.85	\$313.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-672	NW DISKBACKUP OPT TIER 2: 1TB TO <6TB	\$1.00	26%	\$0.74	\$1,248.75	\$1,148.85	\$1,048.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-675	NW DISKBACKUP OPT TIER 5: 50TB + HIGHER	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-676	NW SVR NETWORK ED UNIX	\$1.00	26%	\$0.74	\$2,070.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-677	NW SVR WORKGROUP ED UNIX	\$1.00	26%	\$0.74	\$1,035.00	\$952.20	\$869.40	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-678	NW DYNAMIC DRIVE SHARING OPTION=IA	\$2,000.00	26%	\$1,480.00	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-681	NW CLUSTER CLNT CON WIN	\$1.00	26%	\$0.74	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-682	NW CLUSTER CLNT CON WIN QTY 5	\$1.00	26%	\$0.74	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-683	NW CLUSTER CLIENT CONN WIN QTY 25	\$1.00	26%	\$0.74	\$6,250.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-684	NW CLUSTER CLIENT CONN WIN QTY 100	\$1.00	26%	\$0.74	\$25,000.00	\$23,000.00	\$21,000.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-004-685	NW CLUSTER CLNT CON UNIX	\$1.00	26%	\$0.74	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-686	NW CLUSTER CLNT CON QTY 5 UNIX	\$1.00	26%	\$0.74	\$3,125.00	\$2,875.00	\$2,625.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-687	NW CLUSTER CLIENT CONN QTY 25 UX	\$1.00	26%	\$0.74	\$15,625.00	\$14,375.00	\$13,125.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-688	NW CLUSTER CLIENT CONN QTY 100 UX	\$1.00	26%	\$0.74	\$62,500.00	\$57,500.00	\$52,500.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-004-689	NW NDMP CLNT CON - TIER 1=IC	\$2,995.00	26%	\$2,216.30	\$748.75	\$688.85	\$628.95	\$539.10	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-690	NW NDMP CLNT CON - TIER 2=IC	\$4,995.00	26%	\$3,696.30	\$1,248.75	\$1,148.85	\$1,048.95	\$899.10	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-691	NW NDMP CLNT CON - TIER 3=IC	\$11,995.00	26%	\$8,876.30	\$2,998.75	\$2,758.85	\$2,518.95	\$2,159.10	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-692	NW NDMP CLNT CON - TIER 4=IC	\$17,995.00	26%	\$13,316.30	\$4,498.75	\$4,138.85	\$3,778.95	\$3,239.10	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-693	NW MOD FOR MS EXCG SVR CLIENT TIER 1	\$1,280.00	26%	\$947.20	\$320.00	\$294.40	\$268.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-694	NW MOD FOR MS EXCG SVR CLIENT TIER 2	\$1,595.00	26%	\$1,180.30	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-695	NW MOD FOR MS EXCG SVR CLIENT TIER 3	\$2,095.00	26%	\$1,550.30	\$523.75	\$481.85	\$439.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-696	NW MOD FOR MS EXCG SVR CLIENT TIER 4	\$3,195.00	26%	\$2,364.30	\$798.75	\$734.85	\$670.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-697	NW MOD FOR DB2 UNV DB CLIENT TIER 1	\$1,280.00	26%	\$947.20	\$320.00	\$294.40	\$268.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-698	NW MOD FOR DB2 UNV DB CLIENT TIER 2	\$1,595.00	26%	\$1,180.30	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-699	NW MOD FOR DB2 UNV DB CLIENT TIER 3	\$2,095.00	26%	\$1,550.30	\$523.75	\$481.85	\$439.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-004-700	NW MOD FOR DB2 UNV DB CLIENT TIER 4	\$3,195.00	26%	\$2,364.30	\$798.75	\$734.85	\$670.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-705	NW MOD FOR LOTUS NOTES CLIENT TIER 1	\$1,280.00	26%	\$947.20	\$320.00	\$294.40	\$268.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-706	NW MOD FOR LOTUS NOTES CLIENT TIER 2	\$1,595.00	26%	\$1,180.30	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-707	NW MOD FOR LOTUS NOTES CLIENT TIER 3	\$2,095.00	26%	\$1,550.30	\$523.75	\$481.85	\$439.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-708	NW MOD FOR LOTUS NOTES CLIENT TIER 4	\$3,195.00	26%	\$2,364.30	\$798.75	\$734.85	\$670.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-710	NETWORKER MOD FOR INFORMIX CLIENT TIER 1	\$1,280.00	26%	\$947.20	\$320.00	\$294.40	\$268.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-711	NETWORKER MOD FOR INFORMIX CLIENT TIER 2	\$1,595.00	26%	\$1,180.30	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-712	NETWORKER MOD FOR INFORMIX CLIENT TIER 3	\$2,095.00	26%	\$1,550.30	\$523.75	\$481.85	\$439.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-713	NETWORKER MOD FOR INFORMIX CLIENT TIER 4	\$3,195.00	26%	\$2,364.30	\$798.75	\$734.85	\$670.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-714	NETWORKER MOD FOR INFORMIX CLIENT Linux	\$1.00	26%	\$0.74	\$345.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-716	NETWORKER MOD FOR INFORMIX CLIENT UNIX	\$1.00	26%	\$0.74	\$1,937.50	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-717	NETWORKER MOD FOR SYBASE CLIENT UNIX	\$1.00	26%	\$0.74	\$1,937.50	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-718	NW MOD FOR ORACLE CLT ORACLE8 + LATER UX	\$1.00	26%	\$0.74	\$1,937.50	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-720	NETWORKER MOD FOR ORACLE ON LINUX	\$1.00	26%	\$0.74	\$345.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-721	NW POWERSNAP MOD FOR NETAPP UPGRADE	\$1.00	26%	\$0.74	\$1,437.50	\$1,322.50	\$1,207.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-723	NW MOD FOR ORACLE AT ED UX V3.2	\$1.00	26%	\$0.74	\$1,937.50	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-725	NW MOD SAP UNIX CLNT=IA	\$15,500.00	26%	\$11,470.00	\$3,875.00	\$3,565.00	\$3,255.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-726	NW MOD SAP LIN CLNT=IA	\$4,000.00	26%	\$2,960.00	\$1,000.00	\$920.00	\$840.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-743	NW MOD FOR ORACLE CLIENT TIER 1	\$1,280.00	26%	\$947.20	\$320.00	\$294.40	\$268.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-744	NW MOD FOR ORACLE CLIENT TIER 2	\$1,595.00	26%	\$1,180.30	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-745	NW MOD FOR ORACLE CLIENT TIER 3	\$2,095.00	26%	\$1,550.30	\$523.75	\$481.85	\$439.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-746	NW MOD FOR ORACLE CLIENT TIER 4	\$3,195.00	26%	\$2,364.30	\$798.75	\$734.85	\$670.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-754	NETWORKER MODULE FOR DB2 CLIENT LINUX	\$1.00	26%	\$0.74	\$345.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-755	NW MOD FOR DB2 UNIVERSAL DB CLIENT UX	\$1.00	26%	\$0.74	\$1,937.50	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-756	NW MOD FOR LOTUS NOTES CLIENT UX	\$1.00	26%	\$0.74	\$1,937.50	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-758	NW MOD FOR LOTUS NOTES CLIENT LX	\$1.00	26%	\$0.74	\$345.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-762	NW AUTOCH SOFTWARE MOD 1-400 SLOTS=IA	\$26,500.00	26%	\$19,610.00	\$6,625.00	\$6,095.00	\$5,565.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-004-763	NW AUTOCH SOFTWARE MOD 1-512 SLOTS=IA	\$30,000.00	26%	\$22,200.00	\$7,500.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-764	NW AUTOCH SOFTWARE MOD 1-700 SLOTS=IA	\$34,500.00	26%	\$25,530.00	\$8,625.00	\$7,935.00	\$7,245.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-769	NW AUTOCHGR MOD 1-9 SLOTS NETWORKARE	\$1.00	26%	\$0.74	\$600.00	\$552.00	\$504.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-770	NETWORKER MODULE FOR SYBASE CLIENT LINUX	\$1.00	26%	\$0.74	\$345.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-811	NW MOD FOR SYBASE WIN CLIENT TIER 1	\$1,280.00	26%	\$947.20	\$320.00	\$294.40	\$268.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-812	NW MOD FOR SYBASE WIN CLIENT TIER 2	\$1,595.00	26%	\$1,180.30	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-813	NW MOD FOR SYBASE WIN CLIENT TIER 3	\$2,095.00	26%	\$1,550.30	\$523.75	\$481.85	\$439.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-814	NW MOD FOR SYBASE WIN CLIENT TIER 4	\$3,195.00	26%	\$2,364.30	\$798.75	\$734.85	\$670.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-822	NETWORKER RESTORE NODE FOR EDM	\$1.00	26%	\$0.74	\$5,625.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-824	NW NETWORK ED DED STG NODE WIN V7	\$1.00	26%	\$0.74	\$312.50	\$287.50	\$262.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-825	NW PWR ED DED STG NODE WIN V7	\$1.00	26%	\$0.74	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-826	NW NETWORK ED DED STG NODE UNIX V7	\$1.00	26%	\$0.74	\$750.00	\$690.00	\$630.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-827	NW PWR ED DED STG NODE UNIX V7	\$1.00	26%	\$0.74	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-828	NW NETWORK ED DED STG NODE LIN V7	\$1.00	26%	\$0.74	\$312.50	\$287.50	\$262.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-829	NW PWR ED DED STG NODE LIN V7	\$1.00	26%	\$0.74	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-945	NW SVR NETWORK ED FOR NETWORKARE	\$1.00	26%	\$0.74	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-947	NW SVR WG ED FOR NETWORKARE	\$1.00	26%	\$0.74	\$287.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-948	NW AUTOCHGR SW MOD 1-8 SLOTS NETWORKARE	\$1.00	26%	\$0.74	\$517.50	\$476.10	\$434.70	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-949	NW AUTOCHGR SW MOD 1-32 SLOTS NETWORKARE	\$1.00	26%	\$0.74	\$1,725.00	\$1,587.00	\$1,449.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-951	NW AUTOCHGR SW MOD 1-16 SLOTS NETWORKARE	\$1.00	26%	\$0.74	\$1,207.50	\$1,110.90	\$1,014.30	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-952	NW AUTOCHGR SW MOD 1-64 SLOTS NETWORKARE	\$1.00	26%	\$0.74	\$2,750.00	\$2,530.00	\$2,310.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-954	NW CLIENT CONNS NETWORK QTY 5	\$1.00	26%	\$0.74	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-955	NW CLIENT CONNS NETWORK QTY 25	\$1.00	26%	\$0.74	\$2,225.00	\$2,047.00	\$1,869.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-956	NW CLIENT CONNS NETWORK QTY 100	\$1.00	26%	\$0.74	\$8,400.00	\$7,728.00	\$7,056.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-960	NW ARCHIVE MOD NETWORKARE	\$1.00	26%	\$0.74	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-961	NW AUTOCHGR SW MO 1-128 SLOTS NETWORKARE	\$1.00	26%	\$0.74	\$3,625.00	\$3,335.00	\$3,045.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-976	OPEN FILE MGR 5 CLIENT WORKSTATION WIN	\$1.00	26%	\$0.74	\$70.00	\$64.40	\$58.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-004-977	OPEN FILE MGR 25 CLIENT WORKSTATION WIN	\$1.00	26%	\$0.74	\$350.00	\$322.00	\$294.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-984	NW SVR NETWORK ED WIN	\$1.00	26%	\$0.74	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-004-987	NW SVR WORKGROUP ED WIN	\$1.00	26%	\$0.74	\$287.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-006	NW ARCHIVE MOD WIN=IA	\$1,000.00	26%	\$740.00	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-031	NW MOD SAP WIN CLNT=IA	\$4,000.00	26%	\$2,960.00	\$1,000.00	\$920.00	\$840.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-032	OPEN FILE MGR 5 CLIENT SVR WIN NETWARE	\$1.00	26%	\$0.74	\$1,181.25	\$1,086.75	\$992.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-033	OPEN FILE MGR 25 CLIENT SVR WIN NETWARE	\$1.00	26%	\$0.74	\$5,906.25	\$5,433.75	\$4,961.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-041	OPEN FILE MGR CLIENT SVR WIN NETWARE	\$1.00	26%	\$0.74	\$236.25	\$217.35	\$198.45	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-042	NW MOD FOR ORACLE7 + LOWER CL WIN	\$1.00	26%	\$0.74	\$345.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-083	NW CLNTPAK UNIX	\$1.00	26%	\$0.74	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-085	NW CLNTPAK PC DESKTOPS	\$1.00	26%	\$0.74	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-086	NETWORKER CLIENTPAK FOR NETWARE	\$1.00	26%	\$0.74	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-087	NW CLNTPAK WIN	\$1.00	26%	\$0.74	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-101	NW CLNTPAK LIN	\$1.00	26%	\$0.74	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-102	NW CLNTPAK MAC OS-X	\$1.00	26%	\$0.74	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-123	NW PWR ED STG NODE UNIX	\$1.00	26%	\$0.74	\$5,625.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-124	NW PWR ED STG NODE WIN	\$1.00	26%	\$0.74	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-126	NW SVR PWR ED UNIX	\$1.00	26%	\$0.74	\$5,625.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-127	NW FOR UX BUSINESS ED SVR	\$1.00	26%	\$0.74	\$998.75	\$918.85	\$838.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-128	NW FOR LX BUSINESS ED SVR	\$1.00	26%	\$0.74	\$748.75	\$688.85	\$628.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-139	NW SVR PWR ED WIN	\$1.00	26%	\$0.74	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-141	NW WIN BUSINESS ED SVR	\$1.00	26%	\$0.74	\$748.75	\$688.85	\$628.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-446	NETWORKER RECOVERY MANAGER SERVER UNIX	\$1.00	26%	\$0.74	\$375.00	\$345.00	\$315.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-448	NETWORKER RECOVERY MANAGER CLIENTS UNIX	\$1.00	26%	\$0.74	\$375.00	\$345.00	\$315.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-453	NW RECOVERY MGR CLIENTS QTY 5 UX	\$1.00	26%	\$0.74	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-454	NW RECOVERY MGR CLIENTS QTY 25 UX	\$1.00	26%	\$0.74	\$9,375.00	\$8,625.00	\$7,875.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-455	NW RECOVERY MGR QTY 100 CLIENT UX	\$1.00	26%	\$0.74	\$37,500.00	\$34,500.00	\$31,500.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-005-471	NW SVR WORKGROUP ED LIN	\$1.00	26%	\$0.74	\$287.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-472	NW SVR NETWORK ED LIN	\$1.00	26%	\$0.74	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-473	NW SVR PWR ED LIN	\$1.00	26%	\$0.74	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-474	NW NETWORK ED STG NODE LIN	\$1.00	26%	\$0.74	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-476	NW ARCHIVE MOD LIN=IA	\$1,000.00	26%	\$740.00	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-477	NW CLUSTER CLNT CON LIN	\$1.00	26%	\$0.74	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-478	NW CLUSTER CLNT CON LIN QTY5	\$1.00	26%	\$0.74	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-005-479	NW CLUSTER CLIENT CONN LX QTY25	\$1.00	26%	\$0.74	\$6,250.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-005-480	NW CLUSTER CLIENT CONN LX QTY100	\$1.00	26%	\$0.74	\$25,000.00	\$23,000.00	\$21,000.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-005-702	Replication Manager: VNX5100	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	OPEN EDITION
456-005-705	Replication Manager: VNX5300	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	OPEN EDITION
456-005-708	Replication Manager: VNX5500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	OPEN EDITION
456-005-711	Replication Manager: VNX5700	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	OPEN EDITION
456-005-714	Replication Manager: VNX7500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	OPEN EDITION
456-010-504	NW CLNT OPENVMS ON INTEGRITY SGL PRO=IA	\$1.00	26%	\$0.74	\$225.00	\$207.00	\$189.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-010-506	NW ORACLE ON OPENVMS INTEGRITY SVR=IA	\$1.00	26%	\$0.74	\$562.50	\$517.50	\$472.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-010-507	NW SVR WORKGROUP ED SOLARIS X64/X86	\$1.00	26%	\$0.74	\$287.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-010-508	NW SVR BUSINESS ED FOR SOL X64/X86	\$1.00	26%	\$0.74	\$748.75	\$688.85	\$628.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-010-509	NW SVR NETWORK ED SOLARIS X64/X86	\$1.00	26%	\$0.74	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-010-510	NW SVR PWR ED SOLARIS X64/X86	\$1.00	26%	\$0.74	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-010-511	NW NETWORK ED STG NODE SOLARIS X64/X86	\$1.00	26%	\$0.74	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-010-512	NW PWR ED STG NODE SOLARIS X64/X86	\$1.00	26%	\$0.74	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-010-513	NW ED DED STG NODE SOLARIS X64/X86	\$1.00	26%	\$0.74	\$312.50	\$287.50	\$262.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-010-514	NW PWR ED DED STG ND SOLARIS X64/X86	\$1.00	26%	\$0.74	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-002	AS4E ARCH SVR MS EXCH, USR MBX LIC Q1	\$1.00	26%	\$0.74	\$5.75	\$5.29	\$4.83	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-003	AS4E JRNLG SVC MS EXCH, USR MBX LIC Q1	\$1.00	26%	\$0.74	\$7.50	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-006	AS4E ARCH SVR LTS ND, USR MBX LIC Q1	\$1.00	26%	\$0.74	\$5.75	\$5.29	\$4.83	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-007	AS4E JRNLG SVC LTS ND, USR MBX LIC Q1	\$1.00	26%	\$0.74	\$7.50	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-010	AS4E ARCH SVR BL/IM/SM, USR MBX LIC Q1	\$1.00	26%	\$0.74	\$5.75	\$5.29	\$4.83	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-028	EMLXTNDR USER CACHE MBX LICENCE (QTY 1)	\$6.00	26%	\$4.44	\$1.50	\$1.38	\$1.26	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-029	NETWORKER MODULE FOR MEDITECH	\$1.00	26%	\$0.74	\$1,237.50	\$1,138.50	\$1,039.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-039	NETWORKER DASHBOARD	\$1.00	26%	\$0.74	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-040	NW DASHBOARD EXPANSION (20 CLIENT)	\$1.00	26%	\$0.74	\$875.00	\$805.00	\$735.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-041	NW DASHBOARD EXPANSION (10 CLIENT)	\$1.00	26%	\$0.74	\$450.00	\$414.00	\$378.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-042	NW VIRT TAPE LIBRARY 10TB CAP ADDON=CC	\$7,495.00	26%	\$5,546.30	\$1,873.75	\$1,723.85	\$1,573.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-100-043	NW VIRT TAPE LIBRARY 25TB CAP ADDON=CC	\$16,100.00	26%	\$11,914.00	\$4,025.00	\$3,703.00	\$3,381.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-086	EMC BACKUP MANAGER FOR SHAREPOINT SRVR	\$1.00	26%	\$0.74	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-087	EMC BKUP MGR-SHAREPOINT VIRT WEB APP LIC	\$1.00	26%	\$0.74	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-093	Avamar .5 TB L2 License	\$1.00	26%	\$0.74	\$3,125.00	\$2,875.00	\$2,625.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-094	Avamar Replicator .5 TB L2 License	\$1.00	26%	\$0.74	\$2,345.00	\$2,157.40	\$1,969.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-095	Avamar Replicator .5 TB Stage 2 License	\$1.00	26%	\$0.74	\$937.50	\$862.50	\$787.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-111	Avamar Replicator .5 TB LTDT License	\$1.00	26%	\$0.74	\$937.50	\$862.50	\$787.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-309	AVAMAR 1 TB INCR CAPACITY LICENSE	\$12,000.00	26%	\$8,880.00	\$3,000.00	\$2,760.00	\$2,520.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-310	AVAMAR 1 TB INCR CAP LICENSE (15-25TB)	\$1.00	26%	\$0.74	\$4,125.00	\$3,795.00	\$3,465.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-311	AVAMAR 1TB INCR CAP LICENSE (26-40TB)	\$1.00	26%	\$0.74	\$4,000.00	\$3,680.00	\$3,360.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-312	AVAMAR 1TB INCR CAP LICENSE (41-60TB)	\$1.00	26%	\$0.74	\$3,875.00	\$3,565.00	\$3,255.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-313	AVAMAR 1TB INCR CAP LICENSE (61-100TB)	\$1.00	26%	\$0.74	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-314	AVAMAR 1TB INCR CAP LICENSE (101-150TB)	\$1.00	26%	\$0.74	\$3,625.00	\$3,335.00	\$3,045.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-315	AVAMAR 1TB INCR CAP LICENSE (151-1500TB)	\$1.00	26%	\$0.74	\$3,500.00	\$3,220.00	\$2,940.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-318	AVAMAR OPEN FILE SOLN WINNT, WIN2K CLNTS	\$100.00	26%	\$74.00	\$25.00	\$23.00	\$21.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-576	CBRM LICENSE FOR NW - 2 CENTERA NODES	\$1.00	26%	\$0.74	\$593.75	\$546.25	\$498.75	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-577	CBRM LICENSE-SYMANTEC NBU-2 CTRA NODES	\$1.00	26%	\$0.74	\$593.75	\$546.25	\$498.75	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-591	NW MOD FOR DB2 UNV DB CLIENT WIN	\$1.00	26%	\$0.74	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-592	NW MOD FOR INFORMIX CLIENT WIN	\$1.00	26%	\$0.74	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-593	NW MOD FOR LOTUS NOTES CLIENT WIN	\$1.00	26%	\$0.74	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-594	NW MOD FOR MS EXCG SVR CLIENT WIN	\$1,595.00	26%	\$1,180.30	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-595	NW MOD MS SQL SVR CLNT WIN	\$1.00	26%	\$0.74	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-596	NW MOD FOR ORACLE CLIENT WIN	\$1.00	26%	\$0.74	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-597	NETWORKER MOD FOR SYBASE CLIENT WINDOWS	\$1.00	26%	\$0.74	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-606	NW AUTOCH SILO FEATURE PRE NW 7.4=IC	\$95.00	26%	\$70.30	\$23.75	\$21.85	\$19.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-616	EMLXTNDR ARCH ED UG T2 QTY 26-5000 USER	\$1.00	26%	\$0.74	\$6.00	\$5.52	\$5.04	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-100-617	EMLXTNDR ARCH ED UG T3 Q 5001-10000USER	\$1.00	26%	\$0.74	\$5.00	\$4.60	\$4.20	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-100-618	EMLXTNDR ARCH ED UG T4 QTY 10001+ USER	\$1.00	26%	\$0.74	\$3.75	\$3.45	\$3.15	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-629	NW SVR UPG NETWORK TO PWR ED WIN	\$1.00	26%	\$0.74	\$1,300.00	\$1,196.00	\$1,092.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-630	NW SVR UPG NETWORK TO PWR ED UNIX	\$1.00	26%	\$0.74	\$3,555.00	\$3,270.60	\$2,986.20	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-631	NW SVR UPG NETWORK TO PWR ED LIN	\$1.00	26%	\$0.74	\$1,300.00	\$1,196.00	\$1,092.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-632	NW MOD MEDITECH LIC=IA	\$4,950.00	26%	\$3,663.00	\$1,237.50	\$1,138.50	\$1,039.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-633	NW MOD MICROSOFT APPS=IA	\$1,595.00	26%	\$1,180.30	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-635	NW CONVERT AUTOCH TO EDL NW 7.4=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-676	NETWORKER VIRTUAL EDITION CLIENT=IA	\$1,995.00	26%	\$1,476.30	\$498.75	\$458.85	\$418.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-690	NW CLNT=IA	\$500.00	26%	\$370.00	\$125.00	\$115.00	\$105.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-691	NW CLNT QTY 5=IA	\$2,500.00	26%	\$1,850.00	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-692	NW CLNT QTY 25=IA	\$11,500.00	26%	\$8,510.00	\$2,875.00	\$2,645.00	\$2,415.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-693	NW CLNT QTY 100=IA	\$42,500.00	26%	\$31,450.00	\$10,625.00	\$9,775.00	\$8,925.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-697	NW DISKBACKUP OPT TIER 1: 1TB=CC	\$1,495.00	26%	\$1,106.30	\$373.75	\$343.85	\$313.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-698	NW DISKBACKUP OPT TIER 2: 5TB=CC	\$4,160.00	26%	\$3,078.40	\$1,040.00	\$956.80	\$873.60	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-699	NW DISKBACKUP OPT TIER 3: 10TB=CC	\$7,495.00	26%	\$5,546.30	\$1,873.75	\$1,723.85	\$1,573.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-700	NW DISKBACKUP OPT TIER 4: 25TB=CC	\$16,100.00	26%	\$11,914.00	\$4,025.00	\$3,703.00	\$3,381.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-701	NW DISKBACKUP OPT TIER 5: 50TB=CC	\$26,960.00	26%	\$19,950.40	\$6,740.00	\$6,200.80	\$5,661.60	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-703	NW VIRT TAPE LIBRARY 1TB CAP ADDON=CC	\$1,495.00	26%	\$1,106.30	\$373.75	\$343.85	\$313.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-704	NW VIRT TAPE LIBRARY 5TB CAP ADDON=CC	\$4,160.00	26%	\$3,078.40	\$1,040.00	\$956.80	\$873.60	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-100-705	NW VIRT TAPE LIBRARY 50TB CAP ADDON=CC	\$29,960.00	26%	\$22,170.40	\$7,490.00	\$6,890.80	\$6,291.60	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-213	DATA PROTECTION ADVISOR: SGL VMWARE SVR	\$1.00	26%	\$0.74	\$142.50	\$131.10	\$119.70	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-216	AVAMAR VIRTUAL ED .25TB CAP LICENSE	\$1.00	26%	\$0.74	\$850.00	\$782.00	\$714.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-235	NW SVR NETWORK ED UNIX (E)	\$1.00	26%	\$0.74	\$2,070.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-101-236	NW SVR NETWORK ED WIN (E)	\$1.00	26%	\$0.74	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-237	NW SVR NETWORK ED LIN (E)	\$1.00	26%	\$0.74	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-238	NW SVR WORKGROUP ED UNIX (E)	\$1.00	26%	\$0.74	\$1,035.00	\$952.20	\$869.40	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-239	NW SVR WORKGROUP ED WIN (E)	\$1.00	26%	\$0.74	\$287.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-240	NW SVR WORKGROUP ED LIN (E)	\$1.00	26%	\$0.74	\$287.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-241	NW SVR PWR ED UNIX (E)	\$1.00	26%	\$0.74	\$5,625.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-242	NW SVR PWR ED WIN (E)	\$1.00	26%	\$0.74	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-243	NW SVR PWR ED LIN (E)	\$1.00	26%	\$0.74	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-244	NW SVR BUSINESS ED UX (E)	\$1.00	26%	\$0.74	\$998.75	\$918.85	\$838.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-101-245	NW SVR BUSINESS ED LX (E)	\$1.00	26%	\$0.74	\$748.75	\$688.85	\$628.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-246	NW SVR BUSINESS ED WIN (E)	\$1.00	26%	\$0.74	\$748.75	\$688.85	\$628.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-253	DATA PROTECTION ADVISOR: 20 BACKUP CLNTS	\$1.00	26%	\$0.74	\$750.00	\$690.00	\$630.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-255	NX3 ISCSI	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA	
456-101-256	NX3 SNAPSHOT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA	
456-101-257	NX3 AVAILABILITY MODULE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA	
456-101-258	NX3 NETWORK FILE SYSTEM (NFS)	\$2,500.00	10%	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA	
456-101-259	NX3 ANTI-VIRUS SERVER INTEGRATION	\$800.00	10%	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA	
456-101-260	NX3 FILE LEVEL RETENTION MANAGEMENT	\$2,500.00	10%	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA	
456-101-261	NX3 COMMON INTERNET FILE SYSTEM (CIFS)	\$1,360.00	10%	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA	
456-101-262	NX3 3-YEAR TIMED LICENSE KEY	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA	
456-101-264	DPA-Avamar 1TB CAP=CB	\$1.00	26%	\$0.74	\$498.75	\$458.85	\$418.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-265	NX3 REPLISTOR	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA	
456-101-266	AVAMAR DESKTOP/LAPTOP	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-595	NW CLNT DATA DEDUP QTY 25=IA	\$575.00	26%	\$425.50	\$143.75	\$132.25	\$120.75	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-596	NW CLNT DATA DEDUP QTY 100=IA	\$2,225.00	26%	\$1,646.50	\$556.25	\$511.75	\$467.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-597	NW VIRTUAL ED CLNT DATA DEDUP=IA	\$225.00	26%	\$166.50	\$56.25	\$51.75	\$47.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-761	NW SVR NETWORK ED WIN/LIN	\$2,300.00	26%	\$1,702.00	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-762	NW SVR NETWORK ED UNIX	\$8,280.00	26%	\$6,127.20	\$2,070.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-763	NW SVR WORKGROUP ED WIN/LIN	\$1,150.00	26%	\$851.00	\$287.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-764	NW SVR WORKGROUP ED UNIX	\$4,140.00	26%	\$3,063.60	\$1,035.00	\$952.20	\$869.40	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-765	NW SVR PWR ED WIN/LIN	\$7,500.00	26%	\$5,550.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-766	NW SVR PWR ED UNIX	\$22,500.00	26%	\$16,650.00	\$5,625.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-767	NW NETWORK ED STG NODE WIN/LIN=IA	\$2,300.00	26%	\$1,702.00	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-768	NW NETWORK ED STG NODE UNIX=IA	\$8,280.00	26%	\$6,127.20	\$2,070.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-769	NW PWR ED STG NODE WIN/LIN=IA	\$7,500.00	26%	\$5,550.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-770	NW PWR ED STG NODE UNIX=IA	\$22,500.00	26%	\$16,650.00	\$5,625.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-771	NW NETWORK ED DED STG NODE WIN/LIN=IA	\$1,250.00	26%	\$925.00	\$312.50	\$287.50	\$262.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-772	NW NETWORK ED DED STG NODE UNIX=IA	\$3,000.00	26%	\$2,220.00	\$750.00	\$690.00	\$630.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-773	NW PWR ED DED STG NODE WIN/LIN=IA	\$2,500.00	26%	\$1,850.00	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-774	NW PWR ED DED STG NODE UNIX=IA	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-775	NW ARCHIVE MOD WIN/LIN=IA	\$1,000.00	26%	\$740.00	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-776	NW ARCHIVE MOD UNIX=IA	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-101-779	NW MOD DATABASES AND APPS WIN/LIN=IA	\$1,595.00	26%	\$1,180.30	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-101-780	NW MOD DATABASES AND APPS UNIX=IA	\$7,750.00	26%	\$5,735.00	\$1,937.50	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-102-028	NW MOD MICROSOFT VSS HW PROVIDER=IA	\$1,595.00	26%	\$1,180.30	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-102-247	S1 EMAIL MGMT-NOTES/DOMINO 1-5000USER=MB	\$29.00	26%	\$21.46	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-102-248	S1 EMAIL MGMT-NOTES/DOMINO 5001+ USER=MB	\$25.00	26%	\$18.50	\$6.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-102-249	S1 EMAIL MGMT-MS EXCH 1-5000 USER=MB	\$29.00	26%	\$21.46	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-102-250	S1 EMAIL MGMT-MS EXCH 5001+ USER=MB	\$25.00	26%	\$18.50	\$6.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-102-254	DPA - RECOVERPOINT/SE BUNDLE - 1TB CAP	\$1.00	26%	\$0.74	\$88.75	\$81.65	\$74.55	\$63.90	\$0.00	\$0.00	DM	OPEN STORAGE
456-102-321	S1 FOR MS SHAREPOINT-TIER1 STDAL=MB	\$40.00	26%	\$29.60	\$10.00	\$9.20	\$8.40	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-102-322	S1 FOR MS SHAREPOINT-TIER2 STDAL=MB	\$35.00	26%	\$25.90	\$8.75	\$8.05	\$7.35	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-102-323	SOURCEONE FOR MS SHAREPOINT-TIER1 ADD-ON	\$31.00	26%	\$22.94	\$7.75	\$7.13	\$6.51	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-102-324	SOURCEONE FOR MS SHAREPOINT-TIER2 ADD-ON	\$26.00	26%	\$19.24	\$6.50	\$5.98	\$5.46	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-102-454	VNXE3300 FILE LEVEL RETENTION MGMT =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-102-460	VNXE LOCAL PROTECT SUITE INCL IN OE =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-102-464	VNXE FILE-LEVEL RETENTION	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-102-513	NW DATA DOMAIN DEV TYPE ENABLER=IA	\$4,250.00	26%	\$3,145.00	\$1,062.50	\$977.50	\$892.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-102-514	NW DATA DOMAIN DEV TYPE: 1TB CAP=CC	\$2,540.00	26%	\$1,879.60	\$635.00	\$584.20	\$533.40	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-102-515	NW DATA DOMAIN DEV TYPE: 5TB CAP=CC	\$7,075.00	26%	\$5,235.50	\$1,768.75	\$1,627.25	\$1,485.75	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-102-516	NW DATA DOMAIN DEV TYPE: 10TB CAP=CC	\$12,740.00	26%	\$9,427.60	\$3,185.00	\$2,930.20	\$2,675.40	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-102-517	NW DATA DOMAIN DEV TYPE: 25TB CAP=CC	\$27,370.00	26%	\$20,253.80	\$6,842.50	\$6,295.10	\$5,747.70	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-102-518	NW DATA DOMAIN DEV TYPE: 50TB CAP=CC	\$45,830.00	26%	\$33,914.20	\$11,457.50	\$10,540.90	\$9,624.30	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-102-536	S1-FILE SYSTEMS,TIER 1, ADD-ON=MB	\$26.00	26%	\$19.24	\$6.50	\$5.98	\$5.46	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-102-537	S1 FOR FILE SYSTEMS,TIER 2, ADD-ON=MB	\$23.00	26%	\$17.02	\$5.75	\$5.29	\$4.83	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-103-179	NW SOURCE CAP 1TB LICENSE TIER 1=CA	\$1.00	26%	\$0.74	\$2,375.00	\$2,185.00	\$1,995.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-103-180	NW SOURCE CAP 10TB LICENSE TIER 1=CA	\$1.00	26%	\$0.74	\$23,750.00	\$21,850.00	\$19,950.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-103-181	NW SOURCE CAP 10TB LICENSE TIER 2=CA	\$1.00	26%	\$0.74	\$21,875.00	\$20,125.00	\$18,375.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-103-182	NW SOURCE CAP 10TB LICENSE TIER 3=CA	\$1.00	26%	\$0.74	\$20,625.00	\$18,975.00	\$17,325.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-103-183	NW SOURCE CAP 10TB LICENSE TIER 4=CA	\$1.00	26%	\$0.74	\$18,750.00	\$17,250.00	\$15,750.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-103-184	NW SOURCE CAP 10TB LICENSE TIER 5=CA	\$1.00	26%	\$0.74	\$16,250.00	\$14,950.00	\$13,650.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-103-185	NW SOURCE CAP 10TB LICENSE TIER 6=CA	\$1.00	26%	\$0.74	\$15,000.00	\$13,800.00	\$12,600.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-103-435	NW SOURCE CAP 1TB LICENSE TIER 2=CA	\$1.00	26%	\$0.74	\$2,187.50	\$2,012.50	\$1,837.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-103-436	NW SOURCE CAP 1TB LICENSE TIER 3=CA	\$1.00	26%	\$0.74	\$2,062.50	\$1,897.50	\$1,732.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-103-437	NW SOURCE CAP 1TB LICENSE TIER 4=CA	\$1.00	26%	\$0.74	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-103-438	NW SOURCE CAP 1TB LICENSE TIER 5=CA	\$1.00	26%	\$0.74	\$1,625.00	\$1,495.00	\$1,365.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-103-617	DPA REPLICATION ANALYSIS: VNX5100(BLOCK)	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	OPEN STORAGE
456-103-619	DPA REPLICATION ANALYSIS: VNX5300(BLOCK)	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	OPEN STORAGE
456-103-621	DPA REPLICATION ANALYSIS: VNX5500(BLOCK)	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	OPEN STORAGE
456-103-623	DPA REPLICATION ANALYSIS: VNX5700(BLOCK)	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	OPEN STORAGE
456-103-625	DPA REPLICATION ANALYSIS: VNX7500(BLOCK)	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	OPEN STORAGE
456-103-718	Avamar 1 TB Replication Capacity Lic=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-103-719	AVAMAR 1TB DATA DOMAIN CAPACITY LICENSE	\$9,000.00	26%	\$6,660.00	\$2,250.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-103-732	DPA FOR NETWORKER 1TB CAPACITY	\$1.00	26%	\$0.74	\$148.75	\$136.85	\$124.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-103-750	VNXe3100 SP SW UPG KIT =IC	\$1,205.40	10%	\$1,084.86	\$241.08	\$216.97	\$192.86	\$164.64	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-103-793	EMC S1 FOR MS SPT STOR MGMT, BASIC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-103-794	S1 FOR MS SPT STOR MGMT, PREM=MB	\$10.00	26%	\$7.40	\$2.50	\$2.30	\$2.10	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-103-874	S1 IPM, BASE, TIER 1 (1-10TB)	\$2,500.00	26%	\$1,850.00	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-103-875	S1 IPM, STOR, TIER 1 (1-10TB)	\$2,500.00	26%	\$1,850.00	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-103-876	S1 IPM, BASE, TIER 2 (11-50TB)	\$7,500.00	26%	\$5,550.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-103-877	S1 IPM, STOR, TIER 2 (11-50TB)	\$2,000.00	26%	\$1,480.00	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-103-878	S1 IPM, BASE, TIER 3 (51TB OR MORE)=CA	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-103-879	S1 IPM, STOR, TIER 3 (51TB OR MORE)=CA	\$1,800.00	26%	\$1,332.00	\$450.00	\$414.00	\$378.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-103-970	CONCEPT MGR 1TB - BRS S1 EDISC	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-103-971	EMC CENTERA 1TB - BRS S1 EDISC	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-103-972	LEGAL HOLD MGR - BRS S1 EDISC	\$50,000.00	26%	\$37,000.00	\$12,500.00	\$11,500.00	\$10,500.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-103-973	LAPTOP/DESKTOP 1TB - BRS S1 EDISC	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-974	EMC DCTM 1TB - BRS S1 EDISC	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-975	CONCEPT MGR ROE 500GB BRS S1 EDISC	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-976	EMC CENTERA ROE 500GB - BRS S1 EDISC	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-977	EMC CELERRA FLR 1TB - BRS S1 EDISC	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-978	NETAPP SNAPLOCK 1TB - BRS S1 EDISC	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-979	IBM LOTUS DOMINO 1TB - BRS S1 EDISC	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-981	NETAPP SNAPSHOTS 1TB - BRS S1 EDISC	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-982	LT/DT ROE500GB - BRS S1 EDISC	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-983	EMC DCTM ROE 500GB - BRS S1 EDISC	\$20,000.00	26%	\$14,800.00	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-984	MS EXCH 1TB - BRS S1 EDISC	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-985	CELERRA FLR ROE 500GB - BRS S1 EDISC	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-986	LOTUS DOMINO ROE 500GB BRS S1 EDISC	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-988	MS SP 1TB - BRS S1 EDISC	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-989	INFOCTR ECS ROE LICENSE BRS S1 EDISC	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-990	INFOCTR ECS NODE LICENSE BRS S1 EDISC	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-991	MS EXCH ROE500GB BRS S1 EDISC	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-992	MS SP ROE 500GB BRS S1 EDISC	\$20,000.00	26%	\$14,800.00	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-993	SYMANTEC EV 1TB - BRS S1 EDISC	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-994	SYMANTEC EV ROE 500GB BRS S1 EDISC	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-995	ECS SW (PER TB) - BRS S1 EDISC	\$30,000.00	26%	\$22,200.00	\$7,500.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-996	ECS ROE 500GB - BRS S1 EDISC	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-103-998	INFOCTR ECS SWARE - BRS S1 EDISC	\$25,000.00	26%	\$18,500.00	\$6,250.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-104-061	VNXE3150 FILE-LEVEL RETENTION=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
456-104-123	Data Prot Suite Backup 51-150TB=CA	\$8,250.00	26%	\$6,105.00	\$2,062.50	\$1,897.50	\$1,732.50	\$1,485.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-104-124	Data Prot Suite Backup 151-250TB=CA	\$7,750.00	26%	\$5,735.00	\$1,937.50	\$1,782.50	\$1,627.50	\$1,395.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-104-147	Data Prot Suite Backup 251-400TB=CA	\$7,150.00	26%	\$5,291.00	\$1,787.50	\$1,644.50	\$1,501.50	\$1,287.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-104-148	Data Prot Suite Backup 401-600TB=CA	\$6,500.00	26%	\$4,810.00	\$1,625.00	\$1,495.00	\$1,365.00	\$1,170.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-104-149	Data Prot Suite Backup 601-1000TB=CA	\$5,800.00	26%	\$4,292.00	\$1,450.00	\$1,334.00	\$1,218.00	\$1,044.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-104-150	Data Prot Suite Backup 1001TB+=CA	\$5,150.00	26%	\$3,811.00	\$1,287.50	\$1,184.50	\$1,081.50	\$927.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-104-151	EMC BACKUP SUITE (2001-3000TB)	\$4,500.00	26%	\$3,330.00	\$1,125.00	\$1,035.00	\$945.00	\$810.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-104-152	EMC BACKUP SUITE (3001-4000TB)	\$4,000.00	26%	\$2,960.00	\$1,000.00	\$920.00	\$840.00	\$720.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-104-153	EMC BACKUP SUITE (4001TB OR MORE)	\$3,500.00	26%	\$2,590.00	\$875.00	\$805.00	\$735.00	\$630.00	\$0.00	\$0.00	DM	OPEN STORAGE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-104-154	DATA PROTECTION ADVISOR FOR DD140	\$350.00	26%	\$259.00	\$87.50	\$80.50	\$73.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-155	DATA PROTECTION ADVISOR FOR DD160	\$350.00	26%	\$259.00	\$87.50	\$80.50	\$73.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-156	DATA PROTECTION ADVISOR FOR DD610	\$1,295.00	26%	\$958.30	\$323.75	\$297.85	\$271.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-157	DATA PROTECTION ADVISOR FOR DD620	\$1,295.00	26%	\$958.30	\$323.75	\$297.85	\$271.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-158	DATA PROTECTION ADVISOR FOR DD630	\$3,495.00	26%	\$2,586.30	\$873.75	\$803.85	\$733.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-159	DATA PROTECTION ADVISOR FOR DD640	\$3,495.00	26%	\$2,586.30	\$873.75	\$803.85	\$733.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-160	DATA PROTECTION ADVISOR FOR DD670	\$8,495.00	26%	\$6,286.30	\$2,123.75	\$1,953.85	\$1,783.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-161	DATA PROTECTION ADVISOR FOR DD860	\$21,995.00	26%	\$16,276.30	\$5,498.75	\$5,058.85	\$4,618.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-162	DATA PROTECTION ADVISOR FOR DD890	\$39,995.00	26%	\$29,596.30	\$9,998.75	\$9,198.85	\$8,398.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-236	APPSYNC: VNX5100 =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-104-237	APPSYNC: VNX5300 =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-104-238	APPSYNC: VNX5500 =IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-104-239	APPSYNC: VNX5700 =IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-104-240	APPSYNC: VNX7500 =IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-104-241	APPSYNC UPG FOR APP PROTECTION=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-104-247	EMC BACKUP SUITE AVAMAR ENABLER=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-104-274	EMC BACKUP SUITE NETWORKER ENABLER	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-104-324	NW SVR NETWORK ED WIN/LIN - G=IA	\$2,300.00	26%	\$1,702.00	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-325	NW SVR NETWORK ED UNIX - G=IA	\$8,280.00	26%	\$6,127.20	\$2,070.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-326	NW SVR WORKGROUP ED WIN/LIN - G=IA	\$1,150.00	26%	\$851.00	\$287.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-327	NW SVR WORKGROUP ED UNIX - G=IA	\$4,140.00	26%	\$3,063.60	\$1,035.00	\$952.20	\$869.40	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-328	NW SVR POWER ED WIN/LIN - G=IA	\$7,500.00	26%	\$5,550.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-329	NW SVR POWER ED UNIX - G=IA	\$22,500.00	26%	\$16,650.00	\$5,625.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-439	CONCEPT MGR 1TB - BRS S1 EDISC=CA	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-440	EMC CENTERA 1TB - BRS S1 EDISC=CA	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-441	LEGAL HOLD MGR - BRS S1 EDISC=IA	\$50,000.00	26%	\$37,000.00	\$12,500.00	\$11,500.00	\$10,500.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-442	LAPTOP/DESKTOP 1TB - BRS S1 EDISC=CA	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-443	EMC DCTM 1TB - BRS S1 EDISC=CA	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-444	CONCEPT MGR ROE 500GB BRS S1 EDISC=CA	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-104-445	EMC CENTERA ROE 500GB - BRS S1 EDISC=CA	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-446	EMC CELERRA FLR 1TB - BRS S1 EDISC=CA	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-447	NETAPP SNAPLOCK 1TB - BRS S1 EDISC=CA	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-448	IBM LOTUS DOMINO 1TB - BRS S1 EDISC=CA	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-449	EMC S1 EM 1TB - BRS S1 EDISC=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-450	NETAPP SNAPSHOTS 1TB - BRS S1 EDISC=CA	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-451	LT/DT ROE500GB - BRS S1 EDISC=CA	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-452	EMC DCTM ROE 500GB - BRS S1 EDISC=CA	\$20,000.00	26%	\$14,800.00	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-453	MS EXCH 1TB - BRS S1 EDISC=CA	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-454	CELERRA FLR ROE 500GB - BRS S1 EDISC=CA	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-455	LOTUS DOMINO ROE 500GB BRS S1 EDISC=CA	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-456	S1 EM ROE 500GB - BRS S1 EDISC=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-457	MS SP 1TB - BRS S1 EDISC=CA	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-458	INFOCTR ECS ROE LICENSE BRS S1 EDISC=IA	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-459	INFOCTR ECS NODE LICENSE BRS S1 EDISC=IA	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-460	MS EXCH ROE500GB BRS S1 EDISC=CA	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-461	MS SP ROE 500GB BRS S1 EDISC=CA	\$20,000.00	26%	\$14,800.00	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-462	SYMANTEC EV 1TB - BRS S1 EDISC=CA	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-463	SYMANTEC EV ROE 500GB BRS S1 EDISC=CA	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-464	ECS SW (PER TB) - BRS S1 EDISC=CA	\$30,000.00	26%	\$22,200.00	\$7,500.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-465	ECS ROE 500GB - BRS S1 EDISC=CA	\$15,000.00	26%	\$11,100.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-466	ECS SW (NODES) - BRS S1 EDISC=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-467	INFOCTR ECS SWARE - BRS S1 EDISC=IA	\$25,000.00	26%	\$18,500.00	\$6,250.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-614	RecoverPoint/SE LOC for VNX5200=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-104-615	RecoverPoint/SE LOC for VNX5400=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-104-616	RecoverPoint/SE LOC for VNX5600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-104-617	RecoverPoint/SE LOC for VNX5800=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-104-618	RecoverPoint/SE LOC for VNX7600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-104-619	RecoverPoint/SE REM for VNX5200=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-104-620	RecoverPoint/SE REM for VNX5400=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-104-621	RecoverPoint/SE REM for VNX5600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-104-622	RecoverPoint/SE REM for VNX5800=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-104-623	RecoverPoint/SE REM for VNX7600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-104-626	RecoverPoint/SE LOC for VNX8000=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-104-627	RecoverPoint/SE REM for VNX8000=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-104-628	RP/SE TO RP/EX LOC UG V80=IC	\$23,560.00	26%	\$17,434.40	\$4,712.00	\$4,240.80	\$3,769.60	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-104-629	RP/SE TO RP/EX REM UG V80=IC	\$101,310.00	26%	\$74,969.40	\$20,262.00	\$18,235.80	\$16,209.60	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-104-637	RP/SE TO RP/EX LOC UG V51 CX=IC	\$2,101.25	10%	\$1,891.13	\$420.25	\$378.23	\$336.20	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-104-638	RP/SE TO RP/EX LOC UG V53 CX120=IC	\$3,105.75	10%	\$2,795.18	\$621.15	\$559.04	\$496.92	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-104-639	RP/SE TO RP/EX LOC UG V55 CX240 = IC	\$8,730.00	26%	\$6,460.20	\$1,746.00	\$1,571.40	\$1,396.80	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-104-640	RP/SE TO RP/EX LOC UG V57 CX480 = IC	\$13,600.00	26%	\$10,064.00	\$2,720.00	\$2,448.00	\$2,176.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-104-641	RP/SE TO RP/EX LOC UG V75 CX960 = IC	\$16,950.00	26%	\$12,543.00	\$3,390.00	\$3,051.00	\$2,712.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-104-642	RP/SE TO RP/EX REM UG V51 CX=IC	\$4,166.63	10%	\$3,749.97	\$833.33	\$749.99	\$666.66	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-104-643	RP/SE TO RP/EX REM UG V53 CX120=IC	\$8,010.38	10%	\$7,209.34	\$1,602.08	\$1,441.87	\$1,281.66	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-104-644	RP/SE TO RP/EX REM UG V55 CX240 = IC	\$19,495.00	26%	\$14,426.30	\$3,899.00	\$3,509.10	\$3,119.20	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-104-645	RP/SE TO RP/EX REM UG V57 CX480 = IC	\$33,900.00	26%	\$25,086.00	\$6,780.00	\$6,102.00	\$5,424.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-104-646	RP/SE TO RP/EX REM UG V75 CX960 = IC	\$72,880.00	26%	\$53,931.20	\$14,576.00	\$13,118.40	\$11,660.80	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-104-750	Avamar S2400 1/2 Capacity License	\$24,000.00	15%	\$20,400.00	\$6,000.00	\$5,520.00	\$5,040.00	\$0.00	\$0.00	\$0.00	DE	OPEN STORAGE
456-104-831	S1 MS SPT TIER1 STDAL=UA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-832	S1 MS SPT TIER2 STDAL=UA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-833	S1 MS SPT TIER1 ADD-ON=UA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-834	S1 MS SPT TIER2 ADD-ON=UA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-835	S1 MS SPT STOR MGMT, PREM=UA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-836	S1 EM LTDM TIER1=UA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-837	S1 EM LTDM TIER2=UA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-838	S1 EM EXCH TIER1=UA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-839	S1 EM EXCH TIER2=UA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-840	S1 FILES TIER1 ADD-ON=UA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-841	S1 FILES TIER2 ADD-ON=UA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-842	S1 SUPERVISOR=UA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-843	S1 DISCOVERY MANAGER=UA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-104-857	DPA: 20 backup clients=IA	\$3,000.00	26%	\$2,220.00	\$750.00	\$690.00	\$630.00	\$540.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-104-859	DPA: single VMware server=IA	\$570.00	26%	\$421.80	\$142.50	\$131.10	\$119.70	\$102.60	\$0.00	\$0.00	DM	OPEN STORAGE
456-104-860	DPA: NetWorker Source Capacity 1TB=CB	\$595.00	26%	\$440.30	\$148.75	\$136.85	\$124.95	\$107.10	\$0.00	\$0.00	DM	OPEN STORAGE
456-104-874	AppSync: VNX8000 = IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-104-951	RP/EX LOC for VNX-F5000 =IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
456-104-952	RP/EX REM for VNX-F5000 =IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
456-104-954	RP/EX LOC for VNX-F7000 =IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
456-104-955	RP/EX REM for VNX-F7000 =IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
456-105-038	NW VMWARE PROTECTION TIER 1 QTY 1=ZA	\$1,400.00	26%	\$1,036.00	\$350.00	\$322.00	\$294.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-105-039	NW VMWARE PROTECTION TIER 2 QTY 1=ZA	\$1,300.00	26%	\$962.00	\$325.00	\$299.00	\$273.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-040	NW VMWARE PROTECTION TIER 3 QTY 1=ZA	\$1,200.00	26%	\$888.00	\$300.00	\$276.00	\$252.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-041	NW VMWARE PROTECTION TIER 4 QTY 1=ZA	\$1,100.00	26%	\$814.00	\$275.00	\$253.00	\$231.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-042	NW VMWARE PROTECTION TIER 5 QTY 1=ZA	\$1,000.00	26%	\$740.00	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-043	NW VMWARE PROTECTION TIER 1 QTY 5=ZA	\$7,000.00	26%	\$5,180.00	\$1,750.00	\$1,610.00	\$1,470.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-044	NW VMWARE PROTECTION TIER 2 QTY 5=ZA	\$6,500.00	26%	\$4,810.00	\$1,625.00	\$1,495.00	\$1,365.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-045	NW VMWARE PROTECTION TIER 3 QTY 5=ZA	\$6,000.00	26%	\$4,440.00	\$1,500.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-046	NW VMWARE PROTECTION TIER 4 QTY 5=ZA	\$5,500.00	26%	\$4,070.00	\$1,375.00	\$1,265.00	\$1,155.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-047	NW VMWARE PROTECTION TIER 5 QTY 5=ZA	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-048	NW SNAPSHOT MANAGEMENT 1TB CAP=CA	\$4,495.00	26%	\$3,326.30	\$1,123.75	\$1,033.85	\$943.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-049	NW SNAPSHOT MANAGEMENT 2TB CAP=CA	\$7,995.00	26%	\$5,916.30	\$1,998.75	\$1,838.85	\$1,678.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-050	NW SNAPSHOT MANAGEMENT 5TB CAP=CA	\$17,495.00	26%	\$12,946.30	\$4,373.75	\$4,023.85	\$3,673.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-051	NW SNAPSHOT MANAGEMENT 10TB CAP=CA	\$29,995.00	26%	\$22,196.30	\$7,498.75	\$6,898.85	\$6,298.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-052	NW SNAPSHOT MANAGEMENT 25TB CAP=CA	\$63,495.00	26%	\$46,986.30	\$15,873.75	\$14,603.85	\$13,333.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-053	NW SNAPSHOT MANAGEMENT 50TB CAP=CA	\$102,495.00	26%	\$75,846.30	\$25,623.75	\$23,573.85	\$21,523.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-054	NW SNAPSHOT MANAGEMENT 100TB CAP=CA	\$174,495.00	26%	\$129,126.30	\$43,623.75	\$40,133.85	\$36,643.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-055	NW SERVER FAST START ED 10 CLIENTS=IA	\$9,475.00	26%	\$7,011.50	\$2,368.75	\$2,179.25	\$1,989.75	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-056	NW SERVER FAST START ED 20 CLIENTS=IA	\$17,900.00	26%	\$13,246.00	\$4,475.00	\$4,117.00	\$3,759.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-057	NW SERVER WORKGROUP ED WIN/LIN=IA	\$1,150.00	26%	\$851.00	\$287.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-058	NW SERVER WORKGROUP ED UNIX=IA	\$4,140.00	26%	\$3,063.60	\$1,035.00	\$952.20	\$869.40	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-059	NW SERVER NETWORK ED WIN/LIN=IA	\$2,300.00	26%	\$1,702.00	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-060	NW SERVER NETWORK ED UNIX=IA	\$8,280.00	26%	\$6,127.20	\$2,070.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-061	NW SERVER POWER ED WIN/LIN=IA	\$7,500.00	26%	\$5,550.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-062	NW SERVER POWER ED UNIX=IA	\$22,500.00	26%	\$16,650.00	\$5,625.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-068	RP/SE TO RP/EX LOC UG V52 = IC	\$3,335.00	26%	\$2,467.90	\$667.00	\$600.30	\$533.60	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-069	RP/SE TO RP/EX LOC UG V54 =IC	\$5,940.00	26%	\$4,395.60	\$1,188.00	\$1,069.20	\$950.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-070	RP/SE TO RP/EX LOC UG V56 = IC	\$9,860.00	26%	\$7,296.40	\$1,972.00	\$1,774.80	\$1,577.60	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-105-071	RP/SE TO RP/EX LOC UG V58 = IC	\$13,560.00	26%	\$10,034.40	\$2,712.00	\$2,440.80	\$2,169.60	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-105-072	RP/SE TO RP/EX LOC UG V76 = IC	\$15,590.00	26%	\$11,536.60	\$3,118.00	\$2,806.20	\$2,494.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-105-073	RP/SE TO RP/EX REM UG V52 = IC	\$8,600.00	26%	\$6,364.00	\$1,720.00	\$1,548.00	\$1,376.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-105-074	RP/SE TO RP/EX REM UG V54 =IC	\$15,310.00	26%	\$11,329.40	\$3,062.00	\$2,755.80	\$2,449.60	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-105-075	RP/SE TO RP/EX REM UG V56 = IC	\$22,030.00	26%	\$16,302.20	\$4,406.00	\$3,965.40	\$3,524.80	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-105-076	RP/SE TO RP/EX REM UG V58 = IC	\$33,900.00	26%	\$25,086.00	\$6,780.00	\$6,102.00	\$5,424.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-105-077	RP/SE TO RP/EX REM UG V76 = IC	\$67,050.00	26%	\$49,617.00	\$13,410.00	\$12,069.00	\$10,728.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-105-078	AppSync: VNXe 3200 = IC	\$1.00	10%	\$0.90	\$0.00	\$1,107.00	\$984.00	\$840.00	\$0.00	\$0.00	UE	VNX SOFTWARE	
456-105-080	Data Prot Suite Backup 11-50TB=CA	\$10,200.00	26%	\$7,548.00	\$2,550.00	\$2,346.00	\$2,142.00	\$1,836.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-105-081	AVAMAR VIRTUAL EDITION .5TB LICENSE=CA	\$6,800.00	26%	\$5,032.00	\$1,700.00	\$1,564.00	\$1,428.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-082	AVAMAR VIRTUAL EDITION 1TB LICENSE=CA	\$13,600.00	26%	\$10,064.00	\$3,400.00	\$3,128.00	\$2,856.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-083	AVAMAR VIRTUAL EDITION 2TB LICENSE=CA	\$27,200.00	26%	\$20,128.00	\$6,800.00	\$6,256.00	\$5,712.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-084	AVAMAR VIRTUAL EDITION 4TB LICENSE=CA	\$54,400.00	26%	\$40,256.00	\$13,600.00	\$12,512.00	\$11,424.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-085	AVAMAR VIRTUAL NDMP ACCELERATOR=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-086	S1 CPTY FILES 11 TO 50 TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-087	S1 CPTY FILES 51 TO 150 TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-088	S1 CPTY FILES 151 TO 250 TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-089	S1 CPTY FILES 251 TO 400 TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-090	S1 CPTY FILES 401 TO 600 TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-091	S1 CPTY FILES 601 TO 1000 TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-092	S1 CPTY FILES 1001+ TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-093	S1 CPTY SP 11 TO 50 TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-094	S1 CPTY SP 51 TO 150 TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-095	S1 CPTY SP 151 TO 250 TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-096	S1 CPTY SP 251 TO 400 TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-097	S1 CPTY SP 401 TO 600 TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-098	S1 CPTY SP 601 TO 1000 TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-099	S1 CPTY SP 1001+ TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-100	S1 CPTYBDL EM_EXCH=UA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-101	S1 CPTYBDL EM_LTDM=UA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-102	S1 CPTYBDL MS SP STORMGT PREM=UA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-103	S1_DISKXTENDER_FOR_WINDOWS_1 TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-104	S1_DISKXTENDER_FOR_WINDOWS_2 TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-105	S1_DISKXTENDER_FOR_WINDOWS_5 TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-106	S1_DISKXTENDER_FOR_WINDOWS_1 0TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-105-107	S1_DISKXTENDER_FOR_WINDOWS_1 5TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-105-108	S1_DISKXTENDER_FOR_WINDOWS_20TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-109	S1_DISKXTENDER_FOR_WINDOWS_32TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-110	S1_DISKXTENDER_FOR_WINDOWS_64TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-111	S1_DISKXTENDER_FOR_WINDOWS_100TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-112	S1_DISKXTENDER_FOR_WINDOWS_200TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-113	S1_DISKXTENDER_FOR_WINDOWS_300TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-114	S1_DISKXTENDER_FOR_WINDOWS_400TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-115	S1_DISKXTENDER_FOR_WINDOWS_500TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-116	S1_DISKXTENDER_FOR_WINDOWS_600TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-117	S1_DISKXTENDER_FOR_WINDOWS_700TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-118	S1_DISKXTENDER_FOR_WINDOWS_800TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-119	S1_DISKXTENDER_FOR_WINDOWS_900TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-120	S1_DISKXTENDER_FOR_WINDOWS_1PB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-121	S1_DX_WIN_UPGR_1TB_TO_2TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-122	S1_DX_WIN_UPGR_2TB_TO_5TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-123	S1_DX_WIN_UPGR_5TB_TO_10TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-124	S1_DX_WIN_UPGR_10TB_TO_15TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-125	S1_DX_WIN_UPGR_15TB_TO_20TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-126	S1_DX_WIN_UPGR_20TB_TO_32TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-127	S1_DX_WIN_UPGR_32TB_TO_64TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-128	S1_DX_WIN_UPGR_64TB_TO_100TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-129	S1_DX_WIN_FSM_SERVER=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-130	S1_DSKXTNDR WIN FILE SYS MGR CLUSTER=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-131	S1_DX_WIN_FSM_CLUSTER=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-132	S1_DX_WINDOWS_SDK_TOOLKIT=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-133	EMC XtremCache software=IA	\$1.00	10%	\$0.90	\$0.00	\$871.20	\$774.40	\$677.60	\$0.00	\$0.00	\$0.00	J	SERVER FLASH
456-105-135	XtremCache Software - QTY 5=IA	\$1.00	10%	\$0.90	\$0.00	\$4,005.00	\$3,560.00	\$3,115.00	\$0.00	\$0.00	\$0.00	J	SERVER FLASH
456-105-136	AppSync for VNX5200 =IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-105-137	AppSync for VNX5400 =IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-138	AppSync for VNX5600 =IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-139	AppSync for VNX5800 =IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-140	AppSync for VNX7600 =IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-181	S1 CPTYBDL EM=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-282	VIPR SRM VNX TIER 1=IC	\$2,644.50	10%	\$2,380.05	\$528.90	\$476.01	\$423.12	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-283	VIPR SRM VNX TIER 2=IC	\$7,390.25	10%	\$6,651.23	\$1,478.05	\$1,330.25	\$1,182.44	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-284	VIPR SRM VNX TIER 3=IC	\$34,410.00	26%	\$25,463.40	\$6,882.00	\$6,193.80	\$5,505.60	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-285	VIPR SRM VNX TIER 4=IC	\$64,020.00	26%	\$47,374.80	\$12,804.00	\$11,523.60	\$10,243.20	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-286	VIPR SRM VNX TIER 5=IC	\$110,400.00	26%	\$81,696.00	\$22,080.00	\$19,872.00	\$17,664.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-383	VIPR SRM UPG VNX TIER 1=IC	\$686.75	10%	\$618.08	\$137.35	\$123.62	\$109.88	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-384	VIPR SRM UPG VNX TIER 2=IC	\$1,916.75	10%	\$1,725.08	\$383.35	\$345.02	\$306.68	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-385	VIPR SRM UPG VNX TIER 3=IC	\$8,920.00	26%	\$6,600.80	\$1,784.00	\$1,605.60	\$1,427.20	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-386	VIPR SRM UPG VNX TIER 4=IC	\$16,600.00	26%	\$12,284.00	\$3,320.00	\$2,988.00	\$2,656.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-387	VIPR SRM UPG VNX TIER 5=IC	\$28,700.00	26%	\$21,238.00	\$5,740.00	\$5,166.00	\$4,592.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-484	VNX MONITORING AND REPORTING-5100 -E=IC	\$276.75	10%	\$249.08	\$55.35	\$49.82	\$44.28	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-485	VNX MONITORING AND REPORTING-5300 -E=IC	\$820.00	10%	\$738.00	\$164.00	\$147.60	\$131.20	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-486	VNX MONITORING AND REPORTING-5500 -E=IC	\$3,150.00	26%	\$2,331.00	\$630.00	\$567.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-487	VNX MONITORING AND REPORTING-5700 -E=IC	\$6,000.00	26%	\$4,440.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-488	VNX MONITORING AND REPORTING-7500 -E=IC	\$11,500.00	26%	\$8,510.00	\$2,300.00	\$2,070.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-489	VNX5300 AUTOMATIC FAILOVER MGR E=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
456-105-490	VNX5500 AUTOMATIC FAILOVER MGR E=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
456-105-491	VNX5700 AUTOMATIC FAILOVER MGR E=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
456-105-492	VNX7500 AUTOMATIC FAILOVER MGR E=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
456-105-495	EMC STORAGE ANALYTICS FOR VNX5100 -E=IC	\$4,868.75	10%	\$4,381.88	\$973.75	\$876.38	\$779.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-496	EMC STORAGE ANALYTICS FOR VNX5300 -E=IC	\$6,355.00	10%	\$5,719.50	\$1,271.00	\$1,143.90	\$1,016.80	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-497	EMC STORAGE ANALYTICS FOR VNX5500 -E=IC	\$16,800.00	26%	\$12,432.00	\$3,360.00	\$3,024.00	\$2,688.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-498	EMC STORAGE ANALYTICS FOR VNX5700 -E=IC	\$27,000.00	26%	\$19,980.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-499	EMC STORAGE ANALYTICS FOR VNX7500 -E=IC	\$36,000.00	26%	\$26,640.00	\$7,200.00	\$6,480.00	\$5,760.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-500	TOTAL EFFICIENCY PACK FOR VNX5300 -E=IC	\$21,933.98	10%	\$19,740.58	\$4,386.80	\$3,948.12	\$3,509.44	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-501	TOT EFF PACK UPGRADE FOR VNX5300 -E=IC	\$10,060.38	10%	\$9,054.34	\$2,012.08	\$1,810.87	\$1,609.66	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-105-502	TOTAL EFFICIENCY PACK FOR VNX5500 -E=IC	\$56,192.00	26%	\$41,582.08	\$11,238.40	\$10,114.56	\$8,990.72	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-503	TOT EFF PACK UPGRADE FOR VNX5500 -E=IC	\$39,919.00	26%	\$29,540.06	\$7,983.80	\$7,185.42	\$6,387.04	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-504	TOTAL EFFICIENCY PACK FOR VNX5700 -E=IC	\$130,808.00	26%	\$96,797.92	\$26,161.60	\$23,545.44	\$20,929.28	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-505	TOT EFF PACK UPGRADE FOR VNX5700 -E=IC	\$114,535.00	26%	\$84,755.90	\$22,907.00	\$20,616.30	\$18,325.60	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-507	TOT EFF PACK UPGRADE FOR VNX7500 -E=IC	\$196,809.00	26%	\$145,638.66	\$39,361.80	\$35,425.62	\$31,489.44	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-508	VNX5200 TOTAL EFFICIENCY PACK -E=IC	\$26,107.00	26%	\$19,319.18	\$5,221.40	\$4,699.26	\$4,177.12	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-509	VNX5400 TOTAL EFFICIENCY PACK -E=IC	\$42,798.00	26%	\$31,670.52	\$8,559.60	\$7,703.64	\$6,847.68	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-510	VNX5600 TOTAL EFFICIENCY PACK -E=IC	\$72,972.00	26%	\$53,999.28	\$14,594.40	\$13,134.96	\$11,675.52	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-511	VNX5800 TOTAL EFFICIENCY PACK -E=IC	\$130,808.00	26%	\$96,797.92	\$26,161.60	\$23,545.44	\$20,929.28	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-512	VNX7600 TOTAL EFFICIENCY PACK -E=IC	\$196,035.00	26%	\$145,065.90	\$39,207.00	\$35,286.30	\$31,365.60	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-517	STORAGE ANALYTICS VNX5200 SUITE -E=IC	\$6,820.00	26%	\$5,046.80	\$1,364.00	\$1,227.60	\$1,091.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-518	STORAGE ANALYTICS VNX5400 SUITE -E=IC	\$10,850.00	26%	\$8,029.00	\$2,170.00	\$1,953.00	\$1,736.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-519	STORAGE ANALYTICS VNX5600 SUITE -E=IC	\$18,984.00	26%	\$14,048.16	\$3,796.80	\$3,417.12	\$3,037.44	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-520	STORAGE ANALYTICS VNX5800 SUITE -E=IC	\$27,000.00	26%	\$19,980.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-521	STORAGE ANALYTICS VNX7600 SUITE -E=IC	\$33,120.00	26%	\$24,508.80	\$6,624.00	\$5,961.60	\$5,299.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-522	STORAGE ANALYTICS VNX8000 SUITE -E=IC	\$50,040.00	26%	\$37,029.60	\$10,008.00	\$9,007.20	\$8,006.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-524	CONVERT FROM FMA/VE TO CTA/VE -E=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
456-105-525	FAST SUITE FOR VNX5100 -E=IC	\$2,568.65	10%	\$2,311.79	\$513.73	\$462.36	\$410.98	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-526	FAST SUITE FOR VNX5300 -E=IC	\$3,891.93	10%	\$3,502.74	\$778.39	\$700.55	\$622.71	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-527	FAST SUITE FOR VNX5300 UPG -E=IC	\$1,323.28	10%	\$1,190.95	\$264.66	\$238.19	\$211.72	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-528	FAST SUITE FOR VNX5500 -E=IC	\$24,432.00	26%	\$18,079.68	\$4,886.40	\$4,397.76	\$3,909.12	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-529	FAST SUITE FOR VNX5500 UPG -E=IC	\$20,912.00	26%	\$15,474.88	\$4,182.40	\$3,764.16	\$3,345.92	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-530	FAST SUITE FOR VNX5700 -E=IC	\$70,582.00	26%	\$52,230.68	\$14,116.40	\$12,704.76	\$11,293.12	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-531	FAST SUITE FOR VNX5700 UPG -E=IC	\$67,062.00	26%	\$49,625.88	\$13,412.40	\$12,071.16	\$10,729.92	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-532	FAST SUITE FOR VNX7500 -E=IC	\$104,016.00	26%	\$76,971.84	\$20,803.20	\$18,722.88	\$16,642.56	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-533	FAST SUITE FOR VNX7500 UPG -E=IC	\$100,496.00	26%	\$74,367.04	\$20,099.20	\$18,089.28	\$16,079.36	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-534	VNX5200 FAST SUITE -E=IC	\$4,177.00	26%	\$3,090.98	\$835.40	\$751.86	\$668.32	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-535	VNX5400 FAST SUITE -E=IC	\$8,543.00	26%	\$6,321.82	\$1,708.60	\$1,537.74	\$1,366.88	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-536	VNX5600 FAST SUITE -E=IC	\$27,608.00	26%	\$20,429.92	\$5,521.60	\$4,969.44	\$4,417.28	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-537	VNX5800 FAST SUITE -E=IC	\$70,582.00	26%	\$52,230.68	\$14,116.40	\$12,704.76	\$11,293.12	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-538	VNX7600 FAST SUITE -E=IC	\$95,695.00	26%	\$70,814.30	\$19,139.00	\$17,225.10	\$15,311.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-105-539	VNX8000 FAST SUITE -E=IC	\$144,582.00	26%	\$106,990.68	\$28,916.40	\$26,024.76	\$23,133.12	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-540	LOCAL PROTECTION SUITE FOR VNX5100 -E=IC	\$2,114.58	10%	\$1,903.12	\$422.92	\$380.62	\$338.33	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-541	LOCAL PROTECTION SUITE FOR VNX5300 -E=IC	\$3,106.78	10%	\$2,796.10	\$621.36	\$559.22	\$497.08	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-542	LOCAL PROTECTION SUITE FOR VNX5500 -E=IC	\$8,729.00	26%	\$6,459.46	\$1,745.80	\$1,571.22	\$1,396.64	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-543	LOCAL PROTECTION SUITE FOR VNX5700 -E=IC	\$13,559.00	26%	\$10,033.66	\$2,711.80	\$2,440.62	\$2,169.44	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-544	LOCAL PROTECTION SUITE FOR VNX7500 -E=IC	\$16,949.00	26%	\$12,542.26	\$3,389.80	\$3,050.82	\$2,711.84	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-548	VNX5200 LOCAL PROTECTION SUITE -E=IC	\$3,334.00	26%	\$2,467.16	\$666.80	\$600.12	\$533.44	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-549	VNX5400 LOCAL PROTECTION SUITE -E=IC	\$5,941.00	26%	\$4,396.34	\$1,188.20	\$1,069.38	\$950.56	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-550	VNX5600 LOCAL PROTECTION SUITE -E=IC	\$9,864.00	26%	\$7,299.36	\$1,972.80	\$1,775.52	\$1,578.24	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-551	VNX5800 LOCAL PROTECTION SUITE -E=IC	\$13,559.00	26%	\$10,033.66	\$2,711.80	\$2,440.62	\$2,169.44	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-552	VNX7600 LOCAL PROTECTION SUITE -E=IC	\$15,593.00	26%	\$11,538.82	\$3,118.60	\$2,806.74	\$2,494.88	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-553	VNX8000 LOCAL PROTECTION SUITE -E=IC	\$23,559.00	26%	\$17,433.66	\$4,711.80	\$4,240.62	\$3,769.44	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-554	TOTAL PROTECTION PACK FOR VNX5300 -E=IC	\$19,167.50	10%	\$17,250.75	\$3,833.50	\$3,450.15	\$3,066.80	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-555	T. P. PACK UPGRADE FOR VNX5300 -E=IC	\$7,722.35	10%	\$6,950.12	\$1,544.47	\$1,390.02	\$1,235.58	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-556	TOTAL PROTECTION PACK FOR VNX5500 -E=IC	\$49,378.00	26%	\$36,539.72	\$9,875.60	\$8,888.04	\$7,900.48	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-557	T. P. PACK UPGRADE FOR VNX5500 -E=IC	\$33,692.00	26%	\$24,932.08	\$6,738.40	\$6,064.56	\$5,390.72	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-558	TOTAL PROTECTION PACK FOR VNX5700 -E=IC	\$73,494.00	26%	\$54,385.56	\$14,698.80	\$13,228.92	\$11,759.04	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-559	T. P. PACK UPGRADE FOR VNX5700 -E=IC	\$57,808.00	26%	\$42,777.92	\$11,561.60	\$10,405.44	\$9,249.28	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-560	TOTAL PROTECTION PACK FOR VNX7500 -E=IC	\$115,016.00	26%	\$85,111.84	\$23,003.20	\$20,702.88	\$18,402.56	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-561	T. P. PACK UPGRADE FOR VNX7500 -E=IC	\$99,330.00	26%	\$73,504.20	\$19,866.00	\$17,879.40	\$15,892.80	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-565	VNX5200 TOTAL PROTECTION PACK -E=IC	\$22,814.00	26%	\$16,882.36	\$4,562.80	\$4,106.52	\$3,650.24	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-566	VNX5400 TOTAL PROTECTION PACK -E=IC	\$36,465.00	26%	\$26,984.10	\$7,293.00	\$6,563.70	\$5,834.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-567	VNX5600 TOTAL PROTECTION PACK -E=IC	\$55,797.00	26%	\$41,289.78	\$11,159.40	\$10,043.46	\$8,927.52	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-568	VNX5800 TOTAL PROTECTION PACK -E=IC	\$73,494.00	26%	\$54,385.56	\$14,698.80	\$13,228.92	\$11,759.04	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-105-569	VNX7600 TOTAL PROTECTION PACK -E=IC	\$105,815.00	26%	\$78,303.10	\$21,163.00	\$19,046.70	\$16,930.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-570	VNX8000 TOTAL PROTECTION PACK -E=IC	\$159,872.00	26%	\$118,305.28	\$31,974.40	\$28,776.96	\$25,579.52	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-571	REMOTE PROTECTION SUITE VNX5100 -E=IC	\$4,164.58	10%	\$3,748.12	\$832.92	\$749.62	\$666.33	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-572	REMOTE PROTECTION SUITE VNX5300 -E=IC	\$8,008.33	10%	\$7,207.50	\$1,601.67	\$1,441.50	\$1,281.33	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-573	REMOTE PROTECTION SUITE VNX5500 -E=IC	\$19,492.00	26%	\$14,424.08	\$3,898.40	\$3,508.56	\$3,118.72	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-574	REMOTE PROTECTION SUITE VNX5700 -E=IC	\$33,898.00	26%	\$25,084.52	\$6,779.60	\$6,101.64	\$5,423.68	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-575	REMOTE PROTECTION SUITE VNX7500 -E=IC	\$72,881.00	26%	\$53,931.94	\$14,576.20	\$13,118.58	\$11,660.96	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-579	VNX5200 REMOTE PROTECTION SUITE -E=IC	\$8,594.00	26%	\$6,359.56	\$1,718.80	\$1,546.92	\$1,375.04	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-580	VNX5400 REMOTE PROTECTION SUITE -E=IC	\$15,313.00	26%	\$11,331.62	\$3,062.60	\$2,756.34	\$2,450.08	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-581	VNX5600 REMOTE PROTECTION SUITE -E=IC	\$22,026.00	26%	\$16,299.24	\$4,405.20	\$3,964.68	\$3,524.16	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-582	VNX5800 REMOTE PROTECTION SUITE -E=IC	\$33,898.00	26%	\$25,084.52	\$6,779.60	\$6,101.64	\$5,423.68	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-583	VNX7600 REMOTE PROTECTION SUITE -E=IC	\$67,051.00	26%	\$49,617.74	\$13,410.20	\$12,069.18	\$10,728.16	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-584	VNX8000 REMOTE PROTECTION SUITE -E=IC	\$101,305.00	26%	\$74,965.70	\$20,261.00	\$18,234.90	\$16,208.80	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-585	SECURITY + COMPLIANCE SUITE VNX5100-E=IC	\$857.93	10%	\$772.14	\$171.59	\$154.43	\$137.27	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-586	SECURITY + COMPLIANCE SUITE VNX5300-E=IC	\$1,395.03	10%	\$1,255.53	\$279.01	\$251.10	\$223.20	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-587	SEC + COMP STE FOR VNX5300-E=IC	\$537.10	10%	\$483.39	\$107.42	\$96.68	\$85.94	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-588	SECURITY + COMPLIANCE SUITE VNX5500-E=IC	\$3,552.00	26%	\$2,628.48	\$710.40	\$639.36	\$568.32	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-589	SEC + COMP STE FOR VNX5500 -E=IC	\$2,376.00	26%	\$1,758.24	\$475.20	\$427.68	\$380.16	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-590	SECURITY + COMPLIANCE SUITE VNX5700-E=IC	\$4,262.00	26%	\$3,153.88	\$852.40	\$767.16	\$681.92	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-591	SEC + COMP STE FOR VNX5700 -E=IC	\$3,086.00	26%	\$2,283.64	\$617.20	\$555.48	\$493.76	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-592	SECURITY + COMPLIANCE SUITE VNX7500-E=IC	\$4,972.00	26%	\$3,679.28	\$994.40	\$894.96	\$795.52	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-593	SEC + COMP STE FOR VNX7500 -E=IC	\$3,796.00	26%	\$2,809.04	\$759.20	\$683.28	\$607.36	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-597	VNX5200 SECURITY + COMPLIANCE SUITE-E=IC	\$1,497.00	26%	\$1,107.78	\$299.40	\$269.46	\$239.52	\$0.00	\$0.00	\$0.00	UM	VNXE SOFTWARE
456-105-598	VNX5400 SECURITY + COMPLIANCE SUITE-E=IC	\$2,382.00	26%	\$1,762.68	\$476.40	\$428.76	\$381.12	\$0.00	\$0.00	\$0.00	UM	VNXE SOFTWARE
456-105-599	VNX5600 SECURITY + COMPLIANCE SUITE-E=IC	\$4,014.00	26%	\$2,970.36	\$802.80	\$722.52	\$642.24	\$0.00	\$0.00	\$0.00	UM	VNXE SOFTWARE
456-105-600	VNX5800 SECURITY + COMPLIANCE SUITE-E=IC	\$4,262.00	26%	\$3,153.88	\$852.40	\$767.16	\$681.92	\$0.00	\$0.00	\$0.00	UM	VNXE SOFTWARE



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-105-601	VNX7600 SECURITY + COMPLIANCE SUITE-E=IC	\$4,574.00	26%	\$3,384.76	\$914.80	\$823.32	\$731.84	\$0.00	\$0.00	\$0.00	UM	VNXE SOFTWARE
456-105-602	VNX8000 SECURITY + COMPLIANCE SUITE-E=IC	\$6,911.00	26%	\$5,114.14	\$1,382.20	\$1,243.98	\$1,105.76	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-105-607	APP PROTECTION SUITE FOR VNX7500 -E=IC	\$53,939.00	26%	\$39,914.86	\$10,787.80	\$9,709.02	\$8,630.24	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-608	APP PROTECTION SUITE FOR VNX5700 -E=IC	\$44,410.00	26%	\$32,863.40	\$8,882.00	\$7,993.80	\$7,105.60	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-609	APP PROTECTION SUITE FOR VNX5500 -E=IC	\$33,502.00	26%	\$24,791.48	\$6,700.40	\$6,030.36	\$5,360.32	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-105-610	APP PROTECTION SUITE FOR VNX5100 -E=IC	\$8,027.80	10%	\$7,225.02	\$1,605.56	\$1,445.00	\$1,284.45	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-611	APP PROTECTION SUITE FOR VNX5300 -E=IC	\$12,844.28	10%	\$11,559.85	\$2,568.86	\$2,311.97	\$2,055.08	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-105-613	VNX5200 APP PROTECTION SUITE -E=IC	\$13,784.00	26%	\$10,200.16	\$2,756.80	\$2,481.12	\$2,205.44	\$0.00	\$0.00	\$0.00	UM	VNXE SOFTWARE
456-105-614	VNX5400 APP PROTECTION SUITE -E=IC	\$24,561.00	26%	\$18,175.14	\$4,912.20	\$4,420.98	\$3,929.76	\$0.00	\$0.00	\$0.00	UM	VNXE SOFTWARE
456-105-615	VNX5600 APP PROTECTION SUITE -E=IC	\$37,857.00	26%	\$28,014.18	\$7,571.40	\$6,814.26	\$6,057.12	\$0.00	\$0.00	\$0.00	UM	VNXE SOFTWARE
456-105-616	VNX5800 APP PROTECTION SUITE -E=IC	\$44,410.00	26%	\$32,863.40	\$8,882.00	\$7,993.80	\$7,105.60	\$0.00	\$0.00	\$0.00	UM	VNXE SOFTWARE
456-105-617	VNX7600 APP PROTECTION SUITE -E=IC	\$49,624.00	26%	\$36,721.76	\$9,924.80	\$8,932.32	\$7,939.84	\$0.00	\$0.00	\$0.00	UM	VNXE SOFTWARE
456-105-618	VNX8000 APP PROTECTION SUITE -E=IC	\$74,975.00	26%	\$55,481.50	\$14,995.00	\$13,495.50	\$11,996.00	\$0.00	\$0.00	\$0.00	UM	VNXE SOFTWARE
456-105-744	RP/EX LOC 10TB XtremIO X-BRICK=ID	\$34,645.00	25%	\$25,983.75	\$6,929.00	\$6,236.10	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-105-745	RP/EX LOC 20TB XtremIO X-BRICK=ID	\$51,610.00	25%	\$38,707.50	\$10,322.00	\$9,289.80	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-105-746	RP/EX LOC 10TB Starter X-Brick 5TB=ID	\$25,000.00	25%	\$18,750.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-105-747	RP/EX LOC 10TB Starter X-Brick 5TB UG=ID	\$16,070.00	25%	\$12,052.50	\$3,214.00	\$2,892.60	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-105-748	RP/EX REM 10TB XtremIO X-BRICK=ID	\$41,570.00	25%	\$31,177.50	\$8,314.00	\$7,482.60	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-105-749	RP/EX REM 20TB XtremIO X-BRICK=ID	\$61,925.00	25%	\$46,443.75	\$12,385.00	\$11,146.50	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-105-750	RP/EX REM 10TB Starter X-Brick 5TB=ID	\$30,000.00	25%	\$22,500.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-105-751	RP/EX REM 10TB Starter X-Brick 5TB UG=ID	\$19,285.00	25%	\$14,463.75	\$3,857.00	\$3,471.30	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-105-939	RP/EX LOC FRAME BASED VNX CA=IC	\$1.00	26%	\$0.74	\$1,188.00	\$1,069.20	\$950.40	\$0.00	\$0.00	\$0.00	UM	VNXCA SOFTWARE
456-105-940	RP/EX REM FRAME BASED VNX CA=IC	\$1.00	26%	\$0.74	\$3,062.00	\$2,755.80	\$2,449.60	\$0.00	\$0.00	\$0.00	UM	VNXCA SOFTWARE
456-105-943	S1 CPTY FILES 1 TO 10TB = CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-944	S1 CPTY SP 1 TO 10TB = CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-105-958	Data Prot Suite Backup 1-10TB=CA	\$12,100.00	26%	\$8,954.00	\$3,025.00	\$2,783.00	\$2,541.00	\$2,178.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-107	DPA-20 Backup Clients-B=IA	\$3,000.00	26%	\$2,220.00	\$750.00	\$690.00	\$630.00	\$540.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-108	DPA-1TB Avamar Capacity-B=CB	\$1,995.00	26%	\$1,476.30	\$498.75	\$458.85	\$418.95	\$359.10	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-109	DPA-Single VMware Server-B=IA	\$570.00	26%	\$421.80	\$142.50	\$131.10	\$119.70	\$102.60	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-110	DPA-NetWorker Source Capacity 1TB-B=CB	\$595.00	26%	\$440.30	\$148.75	\$136.85	\$124.95	\$107.10	\$0.00	\$0.00	DM	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-106-112	EMC BACKUP SUITE DPA ENABLER-B=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-138	DD Boost for Apps 1-10TB=CA	\$4,840.00	26%	\$3,581.60	\$1,210.00	\$1,113.20	\$1,016.40	\$871.20	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-139	DD Boost for Apps 11-50TB=CA	\$4,070.00	26%	\$3,011.80	\$1,017.50	\$936.10	\$854.70	\$732.60	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-140	DD Boost for Apps 51-150TB=CA	\$3,291.00	26%	\$2,435.34	\$822.75	\$756.93	\$691.11	\$592.38	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-141	DD Boost for Apps 151-250TB=CA	\$3,098.00	26%	\$2,292.52	\$774.50	\$712.54	\$650.58	\$557.64	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-142	DD Boost for Apps 251-400TB=CA	\$2,856.00	26%	\$2,113.44	\$714.00	\$656.88	\$599.76	\$514.08	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-143	DD Boost for Apps 401-600TB=CA	\$2,614.00	26%	\$1,934.36	\$653.50	\$601.22	\$548.94	\$470.52	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-144	DD Boost for Apps 601-1000TB=CA	\$2,323.00	26%	\$1,719.02	\$580.75	\$534.29	\$487.83	\$418.14	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-145	DD Boost for Apps 1001TB+=CA	\$2,081.00	26%	\$1,539.94	\$520.25	\$478.63	\$437.01	\$374.58	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-146	DD Boost App to DPS BU UPG 1-10TB=CA	\$7,260.00	26%	\$5,372.40	\$1,815.00	\$1,669.80	\$1,524.60	\$1,306.80	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-147	DD Boost App to DPS BU UPG 11-50TB=CA	\$6,130.00	26%	\$4,536.20	\$1,532.50	\$1,409.90	\$1,287.30	\$1,103.40	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-148	DD Boost App to DPS BU UPG 51-150TB=CA	\$4,959.00	26%	\$3,669.66	\$1,239.75	\$1,140.57	\$1,041.39	\$892.62	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-149	DD Boost App to DPS BU UPG 151-250TB=CA	\$4,652.00	26%	\$3,442.48	\$1,163.00	\$1,069.96	\$976.92	\$837.36	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-150	DD Boost App to DPS BU UPG 251-400TB=CA	\$4,294.00	26%	\$3,177.56	\$1,073.50	\$987.62	\$901.74	\$772.92	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-151	DD Boost App to DPS BU UPG 401-600TB=CA	\$3,886.00	26%	\$2,875.64	\$971.50	\$893.78	\$816.06	\$699.48	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-152	DD Boost App to DPS BU UPG 601-1000TB=CA	\$3,477.00	26%	\$2,572.98	\$869.25	\$799.71	\$730.17	\$625.86	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-153	DD Boost App to DPS BU UPG 1001TB+=CA	\$3,069.00	26%	\$2,271.06	\$767.25	\$705.87	\$644.49	\$552.42	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-406	DPS for BU DDBOOST for Apps ENABLER=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-407	DPA ENABLER FOR DDBEA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-441	RP/EX LOC VPLX 10TB Strtr X-Brick 5TB=ID	\$25,000.00	25%	\$18,750.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-106-442	RP/EX LOC VPLX 10TB Strtr X-Brk 5TBUG=ID	\$16,070.00	25%	\$12,052.50	\$3,214.00	\$2,892.60	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-106-443	RP/EX REM VPLX 10TB Strtr X-Brick 5TB=ID	\$30,000.00	25%	\$22,500.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-106-444	RP/EX REM VPLX 10TB Strtr X-Brk 5TBUG=ID	\$19,285.00	25%	\$14,463.75	\$3,857.00	\$3,471.30	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-106-557	AppSync for VNX5150=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-106-575	Local Protection Suite for VNX5150=IC	\$2,114.58	10%	\$1,903.12	\$422.92	\$380.62	\$338.33	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-106-577	FAST Suite for VNX5150=IC	\$2,568.65	10%	\$2,311.79	\$513.73	\$462.36	\$410.98	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-106-578	Security + Compliance Suite VNX5150=IC	\$857.93	10%	\$772.14	\$171.59	\$154.43	\$137.27	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-106-581	FAST VP for the VNX5150=IC	\$1,902.40	10%	\$1,712.16	\$380.48	\$342.43	\$304.38	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-106-582	FAST Cache for the VNX5150=IC	\$1,902.40	10%	\$1,712.16	\$380.48	\$342.43	\$304.38	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-106-676	DPSAPPS 0-10TB=CC	\$7,260.00	26%	\$5,372.40	\$1,815.00	\$1,669.80	\$1,524.60	\$1,306.80	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-677	DPSAPPS 11-50TB=CC	\$6,130.00	26%	\$4,536.20	\$1,532.50	\$1,409.90	\$1,287.30	\$1,103.40	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-678	DPSAPPS 51-150TB=CC	\$4,959.00	26%	\$3,669.66	\$1,239.75	\$1,140.57	\$1,041.39	\$892.62	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-679	DPSAPPS 151-250TB=CC	\$4,652.00	26%	\$3,442.48	\$1,163.00	\$1,069.96	\$976.92	\$837.36	\$0.00	\$0.00	DM	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-106-680	DPSAPPS 251-400TB=CC	\$4,294.00	26%	\$3,177.56	\$1,073.50	\$987.62	\$901.74	\$772.92	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-681	DPSAPPS 401-600TB=CC	\$3,886.00	26%	\$2,875.64	\$971.50	\$893.78	\$816.06	\$699.48	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-682	DPSAPPS 601-1000TB=CC	\$3,477.00	26%	\$2,572.98	\$869.25	\$799.71	\$730.17	\$625.86	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-683	DPSAPPS 1001+TB=CC	\$3,096.00	26%	\$2,291.04	\$774.00	\$712.08	\$650.16	\$557.28	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-701	DPA ENABLER DDBEA-B=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-712	VIRTUAL RPA FOR VNXe=IB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	OPEN EDITION
456-106-716	RP/EX LOC 40TB XtremIO X-BRICK=ID	\$100,185.00	25%	\$75,138.75	\$20,037.00	\$18,033.30	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-106-717	RP/EX REM 40TB XtremIO X-BRICK=ID	\$120,205.00	25%	\$90,153.75	\$24,041.00	\$21,636.90	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-106-733	VNXE3200 RP/SE FOR LOCAL PROTECTION =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	OPEN EDITION
456-106-734	VNXE3200 RP/SE FOR REMOTE PROTECTION =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	OPEN EDITION
456-106-737	RP4VM for VNX2 STARTER PACK =IB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-106-802	DPA-Enterprise Applications-B=CB	\$200.00	26%	\$148.00	\$50.00	\$46.00	\$42.00	\$36.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-106-905	APPSYNC 5 TB X-Brick=ID	\$6,850.00	25%	\$5,137.50	\$1,370.00	\$1,233.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-106-906	APPSYNC 5 TB X-Brick UPG=ID	\$4,521.00	25%	\$3,390.75	\$904.20	\$813.78	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-106-907	APPSYNC 10 TB X-Brick=ID	\$13,690.00	25%	\$10,267.50	\$2,738.00	\$2,464.20	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-106-908	APPSYNC 20 TB X-Brick=ID	\$27,380.00	25%	\$20,535.00	\$5,476.00	\$4,928.40	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-106-945	VIPR SRM VNX-F5000=IC	\$20,700.00	26%	\$15,318.00	\$4,140.00	\$3,726.00	\$3,312.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
456-106-946	VIPR SRM VNX-F7000=IC	\$103,500.00	26%	\$76,590.00	\$20,700.00	\$18,630.00	\$16,560.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
456-107-178	AVAMAR D 1 TB BACKEND CAPACITY=CA	\$12,000.00	26%	\$8,880.00	\$3,000.00	\$2,760.00	\$2,520.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-107-179	AVAMAR D DATA TRANSPORT SINGLE VM=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-107-180	AVAMAR D 1TB REPLICATION CAPACITY=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-107-181	AVAMAR D 1TB DATA DOMAIN CAPACITY=CA	\$9,000.00	26%	\$6,660.00	\$2,250.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-107-183	AVAMAR D VIRTUAL EDITION .5TB=CA	\$6,800.00	26%	\$5,032.00	\$1,700.00	\$1,564.00	\$1,428.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-107-184	AVAMAR D VIRTUAL EDITION 1TB=CA	\$13,600.00	26%	\$10,064.00	\$3,400.00	\$3,128.00	\$2,856.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-107-185	AVAMAR D VIRTUAL EDITION 2TB=CA	\$27,200.00	26%	\$20,128.00	\$6,800.00	\$6,256.00	\$5,712.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-107-186	AVAMAR D VIRTUAL EDITION 4TB=CA	\$54,400.00	26%	\$40,256.00	\$13,600.00	\$12,512.00	\$11,424.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-107-187	AVAMAR D VIRTUAL NDMP ACCELERATOR=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-107-188	AVAMAR D DPS BACKUP ENABLER=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-107-189	AVAMAR D S2400 1/2 CAPACITY=IA	\$24,000.00	15%	\$20,400.00	\$6,000.00	\$5,520.00	\$5,040.00	\$0.00	\$0.00	\$0.00	DE	OPEN STORAGE
456-107-190	AVAMAR D DESKTOP/LAPTOP=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-107-280	DPS for BU DP Search ENABLER=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-107-332	vVNX Virtual Storage Appliance(Trial)=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-107-335	VNXe3200 SW 12TB Cap w/200GB Flash=IC	\$5,002.00	10%	\$4,501.80	\$0.00	\$900.36	\$800.32	\$683.20	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-107-336	VNXe3200 SW 20TB Cap w/800GB Flash=IC	\$5,002.00	10%	\$4,501.80	\$0.00	\$900.36	\$800.32	\$683.20	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-107-337	VNXe3200 SW 20TB Cap w/1200GB Flash=IC	\$5,002.00	10%	\$4,501.80	\$0.00	\$900.36	\$800.32	\$683.20	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-107-338	VNXe3200 SW 25TB Cap w/3600GB Flash=IC	\$5,002.00	10%	\$4,501.80	\$0.00	\$900.36	\$800.32	\$683.20	\$0.00	\$0.00	UE	VNXE SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-107-339	VNXe3200 SW 35TB Cap w/800GB Flash=IC	\$5,002.00	10%	\$4,501.80	\$0.00	\$900.36	\$800.32	\$683.20	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-107-340	VNXe3200 SW 35TB Cap w/1200GB Flash=IC	\$5,002.00	10%	\$4,501.80	\$0.00	\$900.36	\$800.32	\$683.20	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-107-341	VNXe3200 SW 40TB Cap w/3600GB Flash=IC	\$5,002.00	10%	\$4,501.80	\$0.00	\$900.36	\$800.32	\$683.20	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-107-342	VNXe3200 SW 8TB Cap w/400GB Flash=IC	\$5,002.00	10%	\$4,501.80	\$0.00	\$900.36	\$800.32	\$683.20	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-107-343	VNXe3200 SW 12TB Cap w/400GB Flash=IC	\$5,002.00	10%	\$4,501.80	\$0.00	\$900.36	\$800.32	\$683.20	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-107-738	XtremIO-RP REM Starter X-Brick 5TB UG=ID	\$1,300.00	25%	\$975.00	\$260.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-107-739	XtremIO-RP REM Starter X-Brick 5TB=ID	\$1,200.00	25%	\$900.00	\$240.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-107-740	XtremIO-RP REM 10TB X-BRICK=ID	\$2,500.00	25%	\$1,875.00	\$500.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-107-741	XtremIO-RP REM 20TB X-BRICK=ID	\$8,500.00	25%	\$6,375.00	\$1,700.00	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-107-742	XtremIO-RP REM 40TB X-BRICK=ID	\$20,000.00	25%	\$15,000.00	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-107-744	NW SOURCE CAP 1TB ENTITLEMENT TIER 1=CA	\$9,500.00	26%	\$7,030.00	\$2,375.00	\$2,185.00	\$1,995.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-107-745	NW SOURCE CAP 1TB ENTITLEMENT TIER 2=CA	\$8,750.00	26%	\$6,475.00	\$2,187.50	\$2,012.50	\$1,837.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-107-746	NW SOURCE CAP 1TB ENTITLEMENT TIER 3=CA	\$8,250.00	26%	\$6,105.00	\$2,062.50	\$1,897.50	\$1,732.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-107-747	NW SOURCE CAP 1TB ENTITLEMENT TIER 4=CA	\$7,500.00	26%	\$5,550.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-107-748	NW SOURCE CAP 1TB ENTITLEMENT TIER 5=CA	\$6,500.00	26%	\$4,810.00	\$1,625.00	\$1,495.00	\$1,365.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-107-749	NW SOURCE CAP 1TB ENTITLEMENT TIER 6=CA	\$6,000.00	26%	\$4,440.00	\$1,500.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-107-750	NW 9.0 UPGRADE ENTITLEMENT=EA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-107-773	Upgrade to DPSAPPS 0-10TB=CC	\$2,420.00	26%	\$1,790.80	\$605.00	\$556.60	\$508.20	\$435.60	\$0.00	\$0.00	DM	OPEN STORAGE
456-107-774	Upgrade to DPSAPPS 11-50TB=CC	\$2,060.00	26%	\$1,524.40	\$515.00	\$473.80	\$432.60	\$370.80	\$0.00	\$0.00	DM	OPEN STORAGE
456-107-775	Upgrade to DPSAPPS 51-150TB=CC	\$1,668.00	26%	\$1,234.32	\$417.00	\$383.64	\$350.28	\$300.24	\$0.00	\$0.00	DM	OPEN STORAGE
456-107-776	Upgrade to DPSAPPS 151-250TB=CC	\$1,554.00	26%	\$1,149.96	\$388.50	\$357.42	\$326.34	\$279.72	\$0.00	\$0.00	DM	OPEN STORAGE
456-107-777	Upgrade to DPSAPPS 251-400TB=CC	\$1,438.00	26%	\$1,064.12	\$359.50	\$330.74	\$301.98	\$258.84	\$0.00	\$0.00	DM	OPEN STORAGE
456-107-778	Upgrade to DPSAPPS 401-600TB=CC	\$1,272.00	26%	\$941.28	\$318.00	\$292.56	\$267.12	\$228.96	\$0.00	\$0.00	DM	OPEN STORAGE
456-107-779	Upgrade to DPSAPPS 601-1000TB=CC	\$1,154.00	26%	\$853.96	\$288.50	\$265.42	\$242.34	\$207.72	\$0.00	\$0.00	DM	OPEN STORAGE
456-107-780	Upgrade to DPSAPPS 1001+TB=CC	\$1,015.00	26%	\$751.10	\$253.75	\$233.45	\$213.15	\$182.70	\$0.00	\$0.00	DM	OPEN STORAGE
456-107-800	RP/SE LOC UG TO RP/EX LOC - VNXE3200=IC	\$541.20	10%	\$487.08	\$0.00	\$97.42	\$86.59	\$73.92	\$0.00	\$0.00	UE	SERVER FLASH
456-107-801	RP/SE REM UG TO RP/EX REM - VNXE3200=IC	\$1,353.00	10%	\$1,217.70	\$0.00	\$243.54	\$216.48	\$184.80	\$0.00	\$0.00	UE	SERVER FLASH
456-107-803	RP4VM ESSENTIAL SW FOR UNITY=IB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-107-804	DPS for VMWare RP4VM Enabler=IB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	RECOVERPOINT
456-107-806	APPSYNC 40 TB X-Brick=ID	\$54,760.00	25%	\$41,070.00	\$10,952.00	\$9,856.80	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-107-814	EMC Storage Analytics VNX76 Suite UPG=IC	\$18,550.00	26%	\$13,727.00	\$3,710.00	\$3,339.00	\$2,968.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-107-979	RP REM for 10TB Starter X-Brick UPG=ID	\$28,800.00	25%	\$21,600.00	\$5,760.00	\$5,184.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-107-980	RP REM for 10TB XtremIO X-BRICK UPG =ID	\$39,070.00	25%	\$29,302.50	\$7,814.00	\$7,032.60	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE	
456-107-981	RP REM for 20TB XtremIO X-BRICK UPG =ID	\$53,425.00	25%	\$40,068.75	\$10,685.00	\$9,616.50	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE	
456-107-982	RP REM for 40TB XtremIO X-Brick UPG=ID	\$100,205.00	25%	\$75,153.75	\$20,041.00	\$18,036.90	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE	
456-107-987	DP4400 Capacity Enabler DDVE 12TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE	
456-107-988	DD VE PERPETUAL CAP 1TB=CA	\$1,675.00	26%	\$1,239.50	\$418.75	\$385.25	\$351.75	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-107-989	DD VE PERPETUAL CAP NF 1TB=CA	\$1,364.49	15%	\$1,159.82	\$341.12	\$313.83	\$286.54	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-107-990	LICCLD TIER DDVE SW CAP NF 1TB=CC	\$402.80	15%	\$342.38	\$100.70	\$92.64	\$84.59	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-108-120	VNXe3150 Anti Virus=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
456-108-121	VNXe3150 File level Retention=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
456-108-122	VNXe3150 Anti Virus=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
456-108-123	VNXe3150 File level Retention=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
456-108-137	VNXe3300 Anti Virus	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
456-108-138	VNXe3300 File Level Retention	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
456-108-317	NW AUTOCH UPGRD FROM 1-9 TO 1-16=IA	\$2,650.00	26%	\$1,961.00	\$662.50	\$609.50	\$556.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-108-318	NW AUTOCH UPGRD FROM 1-16 TO 1-20=IA	\$750.00	26%	\$555.00	\$187.50	\$172.50	\$157.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-108-319	NW AUTOCH UPGRD FROM 1-20 TO 1-32=IA	\$1,550.00	26%	\$1,147.00	\$387.50	\$356.50	\$325.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-108-320	NW AUTOCH UPGRD FROM 1-32 TO 1-40=IA	\$850.00	26%	\$629.00	\$212.50	\$195.50	\$178.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-108-321	NW AUTOCH UPGRD FROM 1-40 TO 1-64=IA	\$3,650.00	26%	\$2,701.00	\$912.50	\$839.50	\$766.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-108-322	NW AUTOCH UPGRD FROM 1-64 TO 1-128=IA	\$3,850.00	26%	\$2,849.00	\$962.50	\$885.50	\$808.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-108-323	NW AUTOCH UPGRD FROM 1-128 TO 1-256=IA	\$6,600.00	26%	\$4,884.00	\$1,650.00	\$1,518.00	\$1,386.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-108-324	NW AUTOCH UPGRD FROM 1-256 TO 1-512=IA	\$10,450.00	26%	\$7,733.00	\$2,612.50	\$2,403.50	\$2,194.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-108-325	NW AUTOCH UPGRD FROM 1-512 TO UNLMTD=IA	\$9,900.00	26%	\$7,326.00	\$2,475.00	\$2,277.00	\$2,079.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-108-326	NW AUTOCH UPGRD FROM 1-256 TO 1-400=IA	\$6,020.00	26%	\$4,454.80	\$1,505.00	\$1,384.60	\$1,264.20	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-108-327	NW AUTOCH UPGRD FROM 1-400 TO 1-512=IA	\$3,500.00	26%	\$2,590.00	\$875.00	\$805.00	\$735.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-108-328	NW AUTOCH UPGRD FROM 1-512 TO 1-700=IA	\$4,500.00	26%	\$3,330.00	\$1,125.00	\$1,035.00	\$945.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-108-329	NW AUTOCH UPGRD FROM 1-700 to 1-UNLIM=IA	\$4,500.00	26%	\$3,330.00	\$1,125.00	\$1,035.00	\$945.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-108-466	RP/EX ADV PROTECTION FOR VNX-F5000=IC	\$22,250.00	26%	\$16,465.00	\$4,450.00	\$4,005.00	\$3,560.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE	
456-108-467	RP/EX ADV PROTECTION FOR VNX-F7000 =IC	\$75,810.00	26%	\$56,099.40	\$15,162.00	\$13,645.80	\$12,129.60	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-108-468	RP/EX ADV PROTECTION FOR VNXe3200=IC	\$1.00	10%	\$0.90	\$0.00	\$1,241.69	\$1,103.72	\$942.20	\$0.00	\$0.00	UE	VNX SOFTWARE	
456-108-469	VNXe3150 Replication Manager=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
456-108-470	VNXe3150 Remote replication=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
456-108-661	VNXE3150 BASE SW V2.0=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
456-108-662	VNXE EMC SUPPORT ECOSYSTEM=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
456-108-670	NW AUTOCHANGER SW MOD UNLMTD SLOTS=CC	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-108-671	NW VIRT TAPE LIBRARY 10TB CAP ADDON=CC	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-108-674	NW VIRTUAL TAPE LIBRARY FRAME=CC	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-108-675	NW Disk backup Opt Tier 3: 10TB=CC	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-108-679	DD STORAGE SYSTEM ENABLER UPG=CC	\$9,590.00	26%	\$7,096.60	\$2,397.50	\$2,205.70	\$2,013.90	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-108-680	DD DEVICE TYPE: 1TB CAP ENTITLEMENT=CC	\$9,590.00	26%	\$7,096.60	\$2,397.50	\$2,205.70	\$2,013.90	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-108-681	DD DEVICE TYPE: 5TB CAP ENTITLEMENT=CC	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-108-809	RMSERVER_VNX5100=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE	
456-108-811	RMSERVER_VNX5300=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE	
456-108-812	RMSERVER_VNX5500=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
456-108-813	N0_KEY_APS=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
456-108-814	RMSERVER_VNX5700=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA	
456-108-815	RMSERVER_VNX7500=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA	
456-108-816	N0_KEY_APS=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
456-108-817	N0_KEY_APS=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
456-108-818	N0_KEY_APS=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE	
456-108-819	N0_KEY_APS=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE	
456-108-842	ESA for VNX5400=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-108-843	ESA for VNX5600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-108-844	ESA for VNX5800=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-108-845	ESA for VNX7600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-108-860	VNX2 Appsync License=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
456-108-861	VNX2 Replication Manager License=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-108-862	VNX2 AppySync License=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
456-108-864	VNX2 FAST Cache Enabler=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-108-865	VNX2 FAST VP Enabler=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-108-866	VNX2 MIRROR VIEW A ENABLER=IC	\$3,723.00	26%	\$2,755.02	\$744.60	\$670.14	\$595.68	\$0.00	\$0.00	\$0.00	UM	NA	
456-108-867	VNX2 MIRROR VIEW S ENABLER=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-108-868	VNX2 Replication Manager License=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-108-869	VNX2 RM Server License=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-108-870	VNX2 RM Server License=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-108-873	VNX2 RecoverPoint SE Local License=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-108-874	VNX2 RECOVERPOINT SE REMOTE LICENSE=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-108-875	VNX2 Snapview Single Enabler=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-108-953	VNX2 Unisphere Analyzer Enabler=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-108-954	VNX2 Unisphere QOS Enabler=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-108-955	VNX2 VEE StaticKey License=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-108-995	Data Prot Suite Archive 1001TB+=CA	\$2,575.00	26%	\$1,905.50	\$643.75	\$592.25	\$540.75	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-108-996	S1_DX_FOR_WIN_FILE_SYS_MGR_S=I A	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-108-997	EMC SOURCEONE DISCOVERY MANAGER=MC	\$30.00	26%	\$22.20	\$7.50	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-108-998	EMC SOURCEONE EMAIL SUPERVISOR=UA	\$30.00	26%	\$22.20	\$7.50	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-109-007	DATA PROT SUITE ARCHIVE 11- 50TB=CA	\$5,100.00	26%	\$3,774.00	\$1,275.00	\$1,173.00	\$1,071.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-109-008	DATA PROT SUITE ARCHIVE 51- 150TB=CA	\$4,125.00	26%	\$3,052.50	\$1,031.25	\$948.75	\$866.25	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-109-009	DATA PROT SUITE ARCHIVE 151- 250TB=CA	\$3,875.00	26%	\$2,867.50	\$968.75	\$891.25	\$813.75	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-109-010	DATA PROT SUITE ARCHIVE 251- 400TB=CA	\$3,575.00	26%	\$2,645.50	\$893.75	\$822.25	\$750.75	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-109-011	DATA PROT SUITE ARCHIVE 401- 600TB=CA	\$3,250.00	26%	\$2,405.00	\$812.50	\$747.50	\$682.50	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-109-012	DATA PROT SUITE ARCHIVE 601- 1000TB=CA	\$2,900.00	26%	\$2,146.00	\$725.00	\$667.00	\$609.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-109-013	DATA PROT SUITE ARCHIVE 1001TB+=CA	\$2,575.00	26%	\$1,905.50	\$643.75	\$592.25	\$540.75	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-109-015	DATA PROT SUITE ARCHIVE 1- 10TB=CA	\$6,050.00	26%	\$4,477.00	\$1,512.50	\$1,391.50	\$1,270.50	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-109-063	VNXe1600 BASE SW V3.0=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-109-064	VNXe1600 EMC Support Ecosystem=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-109-065	VNXe1600 FAST Cache=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-109-066	VNXe1600 Fibre Channel=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-109-067	VNXe1600 ISCSI=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-109-068	VNXe1600 Remote Protection=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-109-069	VNXe1600 SNAP=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-109-070	VNXe1600 Unisphere=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-109-071	VNXe1600 Unisphere Central=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-109-072	VNXe1600 Provision=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-109-073	VNXe3200 Direct Availability=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
456-109-174	ESA VMware=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-109-175	ESA VNX5200=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-109-177	ESA VNX5400=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-109-179	ESA VNX5600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-109-181	ESA VNX5800=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
456-109-183	ESA VNX7600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-109-185	ESA VNX8000=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-109-279	VNXE EMC SUPPORT ECOSYSTEM=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-109-280	VNXE SNAP=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-109-281	VNXE BASE SW V2.0=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-109-282	VNXe3300 Local Replication=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-109-283	VNXe3300 Replication Manager=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-109-284	VNXe3300 Remote Protection=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-109-285	VNXe3150 SP SW Upgrade Kit=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-109-385	DPS Ent Edition 151-250TB=CA	\$8,500.00	26%	\$6,290.00	\$2,125.00	\$1,955.00	\$1,785.00	\$1,530.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-386	DPS Ent Edition 251-400TB=CA	\$7,900.00	26%	\$5,846.00	\$1,975.00	\$1,817.00	\$1,659.00	\$1,422.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-387	DPS Ent Edition 401-600TB=CA	\$7,200.00	26%	\$5,328.00	\$1,800.00	\$1,656.00	\$1,512.00	\$1,296.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-388	DPS Ent Edition 601-999TB=CA	\$6,400.00	26%	\$4,736.00	\$1,600.00	\$1,472.00	\$1,344.00	\$1,152.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-389	DPS Ent Edition 1PB-1.999PB=CA	\$5,700.00	26%	\$4,218.00	\$1,425.00	\$1,311.00	\$1,197.00	\$1,026.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-390	DPS Ent Edition 2PB-2.999PB=CA	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$1,050.00	\$900.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-391	DPS Ent Edition 4PB+=CA	\$3,500.00	26%	\$2,590.00	\$875.00	\$805.00	\$735.00	\$630.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-392	DPS Ent Edition 1-10TB=CA	\$13,300.00	26%	\$9,842.00	\$3,325.00	\$3,059.00	\$2,793.00	\$2,394.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-393	DPS Ent Edition 11-50TB=CA	\$11,200.00	26%	\$8,288.00	\$2,800.00	\$2,576.00	\$2,352.00	\$2,016.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-394	DPS Ent Edition 51-150TB=CA	\$9,100.00	26%	\$6,734.00	\$2,275.00	\$2,093.00	\$1,911.00	\$1,638.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-396	DPS ENTERPRISE EDITION RP4VM ENABLER=IB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	RECOVERPOINT
456-109-399	LICENSE EXT RETENTION SW OPT DD6300=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-109-409	LICENSE EXTD RETN SW OPT DD6300 UPG=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-109-417	LIC DD6300 CAPACITY AIO 14TB=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-109-418	LIC DD6300 CAPACITY AIO 34TB=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-109-419	LIC DD6300 CAP AIO 14TB to 34TB UPG=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-109-420	VREALIZE DATA PROTECTION EXTENSION = IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-109-422	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450.00	26%	\$1,073.00	\$203.00	\$174.00	\$145.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-423	LICENSE DD OE PER TB CAPACITY ER=CB	\$785.00	26%	\$580.90	\$109.90	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-424	LICENSE BASE DD OE DD6300=IA	\$16,313.40	15%	\$13,866.39	\$2,283.88	\$1,957.61	\$1,631.34	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-109-427	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750.00	26%	\$1,295.00	\$245.00	\$210.00	\$175.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-432	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450.00	26%	\$1,073.00	\$203.00	\$174.00	\$145.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-433	LICENSE BASE DD OE DD9800=IA	\$16,313.40	15%	\$13,866.39	\$2,283.88	\$1,957.61	\$1,631.34	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-109-435	LICENSE DD9800 HIGH AVAILABILITY=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-109-446	LICENSE DD9800 HIGH AVAIL UPGRADE=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-109-465	APPSYNC 5TB LTD XTREMIO X-BRICK UPG=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-109-466	APPSYNC 5TB LTD XTREMIO X-BRICK=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-109-467	APPSYNC 10TB LTD XTREMIO X-BRICK=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-109-468	APPSYNC 20TB LTD XTREMIO X-BRICK=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-109-469	APPSYNC 40TB LTD XTREMIO X-BRICK=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-109-561	RP4VM STARTER PACK FOR XTREMIO =IB	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-109-564	DPS Upg Ent Edition 1-10TB=CA	\$1,200.00	26%	\$888.00	\$300.00	\$276.00	\$252.00	\$216.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-565	DPS Upg Ent Edition 11-50TB=CA	\$1,000.00	26%	\$740.00	\$250.00	\$230.00	\$210.00	\$180.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-566	DPS Upg Ent Edition 51-150TB=CA	\$850.00	26%	\$629.00	\$212.50	\$195.50	\$178.50	\$153.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-567	DPS Upg Ent Edition 151-250TB=CA	\$750.00	26%	\$555.00	\$187.50	\$172.50	\$157.50	\$135.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-568	DPS Upg Ent Edition 251-400TB=CA	\$750.00	26%	\$555.00	\$187.50	\$172.50	\$157.50	\$135.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-569	DPS Upg Ent Edition 401-600TB=CA	\$700.00	26%	\$518.00	\$175.00	\$161.00	\$147.00	\$126.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-570	DPS Upg Ent Edition 601-999TB=CA	\$600.00	26%	\$444.00	\$150.00	\$138.00	\$126.00	\$108.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-571	DPS Upg Ent Edition 1PB+=CA	\$550.00	26%	\$407.00	\$137.50	\$126.50	\$115.50	\$99.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-596	LICENSE BASE DD OE DD2200-14=IA	\$1.00	15%	\$0.85	\$825.44	\$707.52	\$589.60	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-597	LICENSE BASE DD OE DD2200-24=IA	\$1.00	15%	\$0.85	\$1,503.04	\$1,288.32	\$1,073.60	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-598	LICENSE BASE DD OE DD2200-4=IA	\$1.00	15%	\$0.85	\$443.52	\$380.16	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-599	LICENSE_ARCHIVE STORE=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-600	LIC BOOST DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-601	LICENSE ENCRYPTION DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-602	LIC REPLICATOR DD2200=IA	\$1.00	15%	\$0.85	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-604	LICENSE RETENTION LOCK COMPL DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-605	LICENSE RETENTION LOCK GOVERN DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-606	LIC VTL OPEN SYSTEMS DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-607	LIC VTL NDMP TAPE SVR ETH DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-608	LIC VTL IBM IOS DD2200=IA	\$1.00	15%	\$0.85	\$450.00	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-609	LICENSE EXPSTOR DD2200=IA	\$1.00	15%	\$0.85	\$1,190.00	\$1,020.00	\$850.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-611	UPG BOOST 2200=IA	\$1,500.00	15%	\$1,275.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-612	LICENSE ENCRYPTION 2200 UPGRADE=IA	\$1,500.00	15%	\$1,275.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-613	LIC REPLICATOR 2200,UPGRADE=IA	\$2,540.00	15%	\$2,159.00	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-614	LIC RTN LOCK COMPL EDTN DD2200 UPG=IA	\$1,500.00	15%	\$1,275.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-615	LIC RTN LOCK GOV EDTN DD2200 UPG=IA	\$1,500.00	15%	\$1,275.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-616	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	\$1,500.00	15%	\$1,275.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-617	LIC VTL NDMP TAPE SVR ETH DD2200 UPG=IA	\$1,500.00	15%	\$1,275.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-618	LIC VTL IBM IOS DD2200 UPGRADE=IA	\$2,250.00	15%	\$1,912.50	\$450.00	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-619	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	\$750.00	15%	\$637.50	\$150.00	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-620	LICENSE EXPSTOR 2200 UPG=IA	\$8,500.00	15%	\$7,225.00	\$1,190.00	\$1,020.00	\$850.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-621	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	\$11,500.00	15%	\$9,775.00	\$1,610.00	\$1,380.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-622	LICENSE BASE DD OE DD2500-21=IA	\$15,000.00	26%	\$11,100.00	\$2,100.00	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-623	LICENSE BASE DD OE DD2500-36=IA	\$15,000.00	26%	\$11,100.00	\$2,100.00	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-109-624	LIC BOOST,DD2500=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-625	LICENSE,ENCRYPTION,DD2500=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-626	LIC REPLICATOR,DD2500=IA	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-627	LICENSE,RETENTION LOCK COMPL,DD2500=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-628	LICENSE,RETENTION LOCK GOV,DD2500=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-629	LIC VTL,OPEN SYSTEMS,DD2500=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-630	LIC VTL,NDMP TAPE SERVER,ETH,DD2500=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-631	LIC VTL,IBM IOS,DD2500=IA	\$6,000.00	26%	\$4,440.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-632	LICENSE,DD2500 EXP CAP,ABOVE 66TB=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-633	LICENSE,DD2500 EXP CAP,ABOVE 66TB (B)=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-634	UPG BOOST,2500=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-635	LICENSE,ENCRYPTION,2500,UPGRADE=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-636	LIC REPLICATOR,2500,UPGRADE=IA	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-637	LIC,RETENTION LOCK COMPL,DD2500,UPG=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-638	LIC,RETENTION LOCK GOV,DD2500,UPG=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-639	LIC,VTL,OPEN SYSTEMS,DD2500,UPG=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-640	LIC,VTL,NDMP TAPE SVR,ETH,DD2500,UPG=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-641	LIC,VTL,IBM IOS,DD2500,UPG=IA	\$6,000.00	26%	\$4,440.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-642	LIC VTL,OPEN SYS TO IBM IOS,2500=IA	\$2,000.00	26%	\$1,480.00	\$400.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-643	LICENSE,EXPSTOR,2500,UPG=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-644	LICENSE BASE DD OE DD4200=IA	\$15,000.00	26%	\$11,100.00	\$2,100.00	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-645	LIC BOOST,DD4200=IA	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-646	LICENSE,ENCRYPTION,DD4200=IA	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-647	LICENSEXTD RETN SW OPTDD4200=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-648	LIC REPLICATOR,DD4200=IA	\$10,000.00	26%	\$7,400.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-649	LICENSE,RETENTION LOCK COMPL,DD4200=IA	\$7,000.00	26%	\$5,180.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-650	LICENSE,RETENTION LOCK GOV,DD4200=IA	\$7,000.00	26%	\$5,180.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-651	LIC VTL,OPEN SYSTEMS,DD4200=IA	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-652	LIC VTL,NDMP TAPE SERVER,ETH,DD4200=IA	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-653	LIC VTL,IBM IOS,DD4200=IA	\$13,500.00	26%	\$9,990.00	\$2,700.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-654	LICENSE,EXP CAP,DD4200,ABOVE 120TB=IA	\$20,000.00	26%	\$14,800.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-109-655	LICENSE,EXP CAP,DD4200,ABOVE 120TB(B)=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-656	UPG BOOST,DD4200=IA	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-657	LICENSE,ENCRYPTION,DD4200,UPGR ADE=IA	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-658	LICENSEER SW OPTDD4200,UPGRADE=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-659	LIC REPLICATOR DD4200,UPGRADE=IA	\$10,000.00	26%	\$7,400.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-660	LIC,RETENTION LOCK COMPL ,DD4200,UPG=IA	\$7,000.00	26%	\$5,180.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-661	LIC,RETENTION LOCK GOV ,DD4200,UPG=IA	\$7,000.00	26%	\$5,180.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-662	LIC,VTL,OPEN SYSTEMS,DD4200,UPG=IA	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-663	LIC,VTL,NDMP TAPE SVR,ETH,DD4200,UPG=IA	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-664	LIC,VTL,IBM IOS,DD4200,UPG=IA	\$13,500.00	26%	\$9,990.00	\$2,700.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-665	LIC,VTL,OPEN SYS TO IBM IOS,DD4200=IA	\$4,500.00	26%	\$3,330.00	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-666	LICENSE,EXPCAP,DD4200,ABOVE 120TB,UPG=IA	\$20,000.00	26%	\$14,800.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-667	LICENSE BASE DD OE DD4500=IA	\$15,000.00	26%	\$11,100.00	\$2,100.00	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-668	LIC BOOST,DD4500=IA	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-669	LICENSE,ENCRYPTION,DD4500=IA	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-670	LICENSEEXTD RETN SW OPTDD4500=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-671	LIC REPLICATOR,DD4500=IA	\$30,000.00	26%	\$22,200.00	\$6,000.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-672	LICENSE,RETENTION LOCK COMPL,DD4500=IA	\$20,400.00	26%	\$15,096.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-673	LICENSE,RETENTION LOCK GOV,DD4500=IA	\$20,400.00	26%	\$15,096.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-674	LIC VTL,OPEN SYSTEMS,DD4500=IA	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-675	LIC VTL,NDMP TAPE SERVER,ETH,DD4500=IA	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-676	LIC VTL,IBM IOS,DD4500=IA	\$28,500.00	26%	\$21,090.00	\$5,700.00	\$5,130.00	\$4,560.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-677	LICENSE,EXP CAP,DD4500,ABOVE 180TB=IA	\$30,000.00	26%	\$22,200.00	\$4,200.00	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-678	LICENSE,EXP CAP,DD4500,ABOVE 180TB(B)=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-679	UPG BOOST,DD4500=IA	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-680	LICENSE,ENCRYPTION,DD4500,UPGR ADE=IA	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-682	LIC REPLICATOR, DD4500,UPGRADE=IA	\$30,000.00	26%	\$22,200.00	\$6,000.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-683	LIC,RETENTION LOCK COMPL ,DD4500,UPG=IA	\$20,400.00	26%	\$15,096.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-109-684	LIC,RETENTION LOCK GOV ,DD4500,UPG=IA	\$20,400.00	26%	\$15,096.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-685	LIC,VTL,OPEN SYSTEMS,DD4500,UPG=IA	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-686	LIC,VTL,NDMP TAPE SVR,ETH,DD4500,UPG=IA	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-687	LIC,VTL,IBM IOS,DD4500,UPG=IA	\$28,500.00	26%	\$21,090.00	\$5,700.00	\$5,130.00	\$4,560.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-688	LIC,VTL,OPEN SYS TO IBM IOS,DD4500=IA	\$9,500.00	26%	\$7,030.00	\$1,900.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-689	LICENSE,EXPCAP,DD4500,ABOVE 180TB,UPG=IA	\$30,000.00	26%	\$22,200.00	\$4,200.00	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-690	LICENSE BASE DD OE DD7200=IA	\$20,000.00	26%	\$14,800.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-691	LIC BOOST,DD7200=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-692	LICENSE,ENCRYPTION,DD7200=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-693	LICENSEXTD RETN SW OPTDD7200=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-694	LIC REPLICATOR,DD7200=IA	\$60,000.00	26%	\$44,400.00	\$12,000.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-695	LICENSE,RETENTION LOCK COMPL,DD7200=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-696	LICENSE,RETENTION LOCK GOV,DD7200=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-697	LIC VTL,OPEN SYSTEMS,DD7200=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-698	LIC VTL,NDMP TAPE SVR,ETH,DD7200=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-699	LIC VTL,IBM IOS,DD7200=IA	\$57,000.00	26%	\$42,180.00	\$11,400.00	\$10,260.00	\$9,120.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-700	LICENSE,EXP CAP,DD7200,ABOVE 360TB=IA	\$40,000.00	26%	\$29,600.00	\$5,600.00	\$4,800.00	\$4,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-701	LICENSE,EXP CAP,DD7200,ABOVE 360TB(B)=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-706	UPG BOOST,DD7200=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-707	LICENSE,ENCRYPTION,DD7200,UPGRADE=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-708	LICENSEER SW OPTDD7200UPGRADE=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-709	LIC REPLICATOR, DD7200,UPGRADE=IA	\$60,000.00	26%	\$44,400.00	\$12,000.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-710	LIC,RETENTION LOCK COMPL DD7200,UPG=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-711	LIC,RETENTION LOCK GOV ,DD7200,UPG=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-712	LIC,VTL,OPEN SYSTEMS,DD7200,UPG=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-713	LIC,VTL,NDMP TAPE SVR,ETH,DD7200,UPG=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-714	LIC,VTL,IBM IOS,DD7200,UPG=IA	\$57,000.00	26%	\$42,180.00	\$11,400.00	\$10,260.00	\$9,120.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-715	LIC,VTL,OPEN SYS TO IBM IOS,DD7200=IA	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-109-716	LICENSE,EXPCAP,DD7200,ABOVE 360TB,UPG=IA	\$40,000.00	26%	\$29,600.00	\$5,600.00	\$4,800.00	\$4,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-717	LICENSE ES30 1TB ER TO ACTIVE UPGRADE=IA	\$13,600.00	26%	\$10,064.00	\$1,904.00	\$1,632.00	\$1,360.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-718	LICENSE ES30 2TB ER TO ACTIVE UPGRADE=IA	\$23,000.00	26%	\$17,020.00	\$3,220.00	\$2,760.00	\$2,300.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-719	LICENSE ES30 3TB ER TO ACTIVE UPGRADE=IA	\$37,500.00	26%	\$27,750.00	\$5,250.00	\$4,500.00	\$3,750.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-720	LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA	\$37,500.00	26%	\$27,750.00	\$5,250.00	\$4,500.00	\$3,750.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-721	LICENSE ES30 4TB ER TO ACTIVE UPGRADE=IA	\$49,900.00	26%	\$36,926.00	\$6,986.00	\$5,988.00	\$4,990.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-722	LICENSE DS60 4TB ER TO ACTIVE UPGRADE=IA	\$49,900.00	26%	\$36,926.00	\$6,986.00	\$5,988.00	\$4,990.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-723	NW 9+DPS CAP ENABLER=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-109-724	LICENSE BASE DD OE DD6800=IA	\$16,313.40	15%	\$13,866.39	\$2,283.88	\$1,957.61	\$1,631.34	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-109-726	LICENSE DD6800 HIGH AVAILABILITY=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-109-737	LICENSE DD6800 HIGH AVAIL UPGRADE=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-109-740	LIC EXT RETENT SW OPT DD6800 UPGRADE=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-109-751	LICENSE BASE DD OE DD9300=IA	\$16,313.40	15%	\$13,866.39	\$2,283.88	\$1,957.61	\$1,631.34	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-109-753	LICENSE DD9300 HIGH AVAILABILITY=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-109-764	LICENSE DD9300 HIGH AVAIL UPGRADE=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-109-775	LICENSE BASE DD OE DD9500=IA	\$20,000.00	26%	\$14,800.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-776	LIC BOOST DD9500=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-777	LIC ENCRYPTION DD9500=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-778	LICEXTD RETN SW OPTDD9500=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-779	LIC REPLICATOR DD9500=IA	\$70,000.00	26%	\$51,800.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-780	LIC RETENTION LOCK COMPLIANCE DD9500=IA	\$90,000.00	26%	\$66,600.00	\$18,000.00	\$16,200.00	\$14,400.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-781	LIC RETENTION LOCK GOVERNANCE DD9500=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-782	LIC VTL OPEN SYSTEMS DD9500=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-783	LIC VTL NDMP TAPE SVR ETH DD9500=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-784	LIC VTL IBM IOS DD9500=IA	\$72,000.00	26%	\$53,280.00	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-785	LIC EXP CAP DD9500 MORE THAN 540TB=IA	\$50,000.00	26%	\$37,000.00	\$7,000.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-786	LIC DD STORAGE MIGRATION=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-787	LIC HA OPEN A-P SYSTEMS DD9500=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-788	UPG BOOSTDD9500=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-789	LIC ENCRYPTION DD9500 UPG=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-109-790	LICEXTD RETN SW OPTDD9500UPGRADE=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-791	LIC REPLICATOR DD9500 UPG=IA	\$70,000.00	26%	\$51,800.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-792	LIC RETN LOCK COMPL EDTN DD9500 UPG=IA	\$90,000.00	26%	\$66,600.00	\$18,000.00	\$16,200.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-793	LIC RETN LOCK GOV EDTION DD9500 UPG=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-794	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-795	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-796	LIC VTL IBM IOS DD9500 UPG=IA	\$72,000.00	26%	\$53,280.00	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-797	LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	\$72,000.00	26%	\$53,280.00	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-798	LIC EXPCAP DD9500 ABOVE 540TB UPG=IA	\$50,000.00	26%	\$37,000.00	\$10,000.00	\$9,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-799	LIC DD STORAGE MIGRATION UPG=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-800	LIC HA A-P DD9500 UPG=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-801	Enterprise Copy Data Management BASE=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-109-802	AppSync Bsc for Unity 300/380=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-109-803	AppSync Bsc for Unity 400/480=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-109-804	AppSync Bsc for Unity 500/680=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-109-805	AppSync Bsc for Unity 600/880=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-109-817	UPG BOOSTDD160=IA	\$1.00	15%	\$0.85	\$70.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-818	LICENSEENCRYPTIONDD160UPGRAD E=IA	\$1.00	15%	\$0.85	\$70.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-819	LICRETENTION LOCK COMPL DD160UPG=IA	\$1.00	15%	\$0.85	\$100.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-820	LICRETENTION LOCK GOV DD160UPG=IA	\$1.00	15%	\$0.85	\$100.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-821	LICVTL160INCL:1XPCIE CARDDP4GUPG=IA	\$1.00	15%	\$0.85	\$600.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-822	LICVTLNDMP TAPE SVRETHDD160UPG=IA	\$1.00	15%	\$0.85	\$70.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-823	LICVTLIBM I/OSFCDD1601XDP4GUPG=IA	\$1.00	15%	\$0.85	\$635.00	\$571.50	\$508.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-824	LIC VTL OPEN SYS TO IBM I/OSDD160=IA	\$1.00	15%	\$0.85	\$35.00	\$31.50	\$28.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-825	UPGRADEDD160 LICENSE5 HDD(2.5TB)=IA	\$1.00	15%	\$0.85	\$600.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-109-839	UPG BOOSTDD620=IA	\$1.00	26%	\$0.74	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-840	LICENSEENCRYPTIONDD620UPGRAD E=IA	\$1.00	26%	\$0.74	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-841	LIC REPLICATOR DD620.UPGRADE=IA	\$1.00	26%	\$0.74	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-109-842	LICRETENTION LOCK COMPL DD620UPG=IA	\$1.00	26%	\$0.74	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-109-843	LICRETENTION LOCK GOV DD620UPG=IA	\$1.00	26%	\$0.74	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-844	LICVTL620INCL:1XPCIE CARDDP4GUPG=IA	\$1.00	26%	\$0.74	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-845	LICVTLNDMP TAPE SVRETHDD620UPG=IA	\$1.00	26%	\$0.74	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-846	LICVTLIBM I/OSFCDD6201XDP4GUPG=IA	\$1.00	26%	\$0.74	\$1,350.00	\$1,215.00	\$1,080.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-847	LICVTLOPEN SYS TO IBM I/OSDD620=IA	\$1.00	26%	\$0.74	\$150.00	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-848	UPGRADEDD620INCL LICENSE5 HDD(5TB)=IA	\$1.00	26%	\$0.74	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-862	UPG BOOSTDD640=IA	\$1.00	26%	\$0.74	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-863	LICENSEENCRYPTIONDD640UPGRADE=IA	\$1.00	26%	\$0.74	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-864	LIC REPLICATOR DD640,UPGRADE=IA	\$1.00	26%	\$0.74	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-865	LICRETENTION LOCK COMPL DD640UPG=IA	\$1.00	26%	\$0.74	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-866	LICRETENTION LOCK GOV DD640UPG=IA	\$1.00	26%	\$0.74	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-867	LICVTL640INCL 1XPCIE CARDDP8GUPG=IA	\$1.00	26%	\$0.74	\$1,700.00	\$1,530.00	\$1,360.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-868	LICVTL640INCL 2XPCIE CARDDP8GUPG=IA	\$1.00	26%	\$0.74	\$2,600.00	\$2,340.00	\$2,080.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-869	LICVTLOPEN SYS TO IBM I/OSDD640=IA	\$1.00	26%	\$0.74	\$400.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-870	LICENSEEXPSTORDD640UPGRADE=IA	\$1.00	26%	\$0.74	\$1,400.00	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-873	UPG BOOSTDD670=IA	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-874	UPGRADE LICENSE ENCRYPTION DD670=IA	\$1.00	26%	\$0.74	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-875	LIC REPLICATOR DD670,UPGRADE=IA	\$1.00	26%	\$0.74	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-876	LICRETENTION LOCK COMPLDD670UPG=IA	\$7,000.00	26%	\$5,180.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-877	LICRETENTION LOCK GOV DD670UPG=IA	\$1.00	26%	\$0.74	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-878	LICVTLIBM I/OSFCDD6701XDP8GUPG=IA	\$1.00	26%	\$0.74	\$3,600.00	\$3,240.00	\$2,880.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-879	LICVTLIBM I/OSFCDD6702XDP8GUPG=IA	\$1.00	26%	\$0.74	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-880	LICVTLOPEN SYS TO IBM I/OSDD670=IA	\$1.00	26%	\$0.74	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
456-109-889	UPG BOOSTDD860=IA	\$1.00	26%	\$0.74	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-890	LICENSEENCRYPTIONDD860UPGRADE=IA	\$1.00	26%	\$0.74	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-892	LIC REPLICATOR DD860,UPGRADE=IA	\$1.00	26%	\$0.74	\$6,000.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
456-109-893	LICRETENTION LOCK COMPL DD860UPG=IA	\$1.00	26%	\$0.74	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-109-894	LICRETENTION LOCK GOV DD860UPG=IA	\$1.00	26%	\$0.74	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-895	LICVTL860INCL 1XPCIE CARDDP8GUPG=IA	\$1.00	26%	\$0.74	\$4,700.00	\$4,230.00	\$3,760.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-896	LICVTL860INCL 2XPCIE CARDDP8GUPG=IA	\$1.00	26%	\$0.74	\$5,600.00	\$5,040.00	\$4,480.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-897	LICVTLNDMP TAPE SVRETHDD860UPG=IA	\$1.00	26%	\$0.74	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-898	LICVTLIBM I/OSFCDD8601XDP8GUPG=IA	\$1.00	26%	\$0.74	\$6,600.00	\$5,940.00	\$5,280.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-899	LICVTLIBM I/OSFCDD8602XDP8GUPG=IA	\$1.00	26%	\$0.74	\$7,500.00	\$6,750.00	\$6,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-900	LICVTLOPEN SYS TO IBM I/OSDD860=IA	\$1.00	26%	\$0.74	\$1,900.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-901	LICENSEDD860 CAP EXPABOVE 60TBUPG=IA	\$1.00	26%	\$0.74	\$4,200.00	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-902	UPG BOOSTDD890=IA	\$1.00	26%	\$0.74	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-903	UPG BOOSTDD890CTL2=IA	\$1.00	26%	\$0.74	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-904	LICENSEENCRYPTIONDD890UPGRADE=IA	\$1.00	26%	\$0.74	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-905	LIC REPLICATOR DD890.UPGRADE=IA	\$1.00	26%	\$0.74	\$12,000.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-906	LIC REPLICATOR DD890CTL2UPG=IA	\$1.00	26%	\$0.74	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-907	LICRETENTION LOCK COMPL DD890UPG=IA	\$1.00	26%	\$0.74	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-908	LICRETENTION LOCK GOV DD890UPG=IA	\$1.00	26%	\$0.74	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-909	LICVTL890INCL 1XPCIE CARDDP8GUPG=IA	\$1.00	26%	\$0.74	\$8,500.00	\$7,650.00	\$6,800.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-910	LICVTL890INCL 2XPCIE CARDDP8GUPG=IA	\$1.00	26%	\$0.74	\$9,400.00	\$8,460.00	\$7,520.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-911	LICVTLNDMP TAPE SVRETHDD890UPG=IA	\$1.00	26%	\$0.74	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-912	LICVTLIBM I/OSFCDD8901XDP8GUPG=IA	\$1.00	26%	\$0.74	\$12,300.00	\$11,070.00	\$9,840.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-913	LICVTLIBM I/OSFCDD8902XDP8GUPG=IA	\$1.00	26%	\$0.74	\$13,200.00	\$11,880.00	\$10,560.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-914	LICVTL890INCL 1XPCIEDP8GCTL2UPG=IA	\$1.00	26%	\$0.74	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-915	LICVTLOPEN SYS TO IBM I/OSDD890=IA	\$1.00	26%	\$0.74	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-916	LICENSEDD890EXPCAP180T TO 384TUPG=IA	\$1.00	26%	\$0.74	\$5,600.00	\$4,800.00	\$4,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-917	UPG BOOSTDD990=IA	\$1.00	26%	\$0.74	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-918	LICENSE ENCRYPTIONDD990UPGRADE=IA	\$1.00	26%	\$0.74	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-920	LIC REPLICATOR DD990.UPGRADE=IA	\$1.00	26%	\$0.74	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-921	LICRETENTION LOCK COMPL DD990UPG=IA	\$1.00	26%	\$0.74	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-109-922	LICRETENTION LOCK GOV DD990UPG=IA	\$1.00	26%	\$0.74	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-923	LICVTL990INCL 1XPCIE CARDDP8GUPG=IA	\$49,500.00	26%	\$36,630.00	\$9,900.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-924	LICVTL990INCL 2XPCIE CARDDP8GUPG=IA	\$54,000.00	26%	\$39,960.00	\$10,800.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-925	LICVTL990INCL 3XPCIE CARDDP8GUPG=IA	\$58,500.00	26%	\$43,290.00	\$11,700.00	\$10,530.00	\$9,360.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-926	LICVTLNDMP TAPE SVRETHDD990UPG=IA	\$1.00	26%	\$0.74	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-927	LICVTLIBM I/OSFCDD9901XDP8GUPG=IA	\$1.00	26%	\$0.74	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-928	LICVTLIBM I/OSFCDD9902XDP8GUPG=IA	\$1.00	26%	\$0.74	\$15,300.00	\$13,770.00	\$12,240.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-929	LICVTLIBM I/OSFCDD9903XDP8GUPG=IA	\$1.00	26%	\$0.74	\$16,200.00	\$14,580.00	\$12,960.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-930	LICVTLOPEN SYS TO IBM I/OSDD990=IA	\$1.00	26%	\$0.74	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-931	LICENSEXPAPDD990 ABOVE 360TBUPG=IA	\$1.00	26%	\$0.74	\$7,000.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-109-966	vRealize Data Protection Extn for AV=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-109-980	Storage M+R for VNX 5200=IC	\$1,720.00	26%	\$1,272.80	\$344.00	\$309.60	\$275.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-109-981	Storage M+R for VNX 5400=IC	\$3,690.00	26%	\$2,730.60	\$738.00	\$664.20	\$590.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-109-982	Storage M+R for VNX 5600=IC	\$6,480.00	26%	\$4,795.20	\$1,296.00	\$1,166.40	\$1,036.80	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-109-983	Storage M+R for VNX 5800=IC	\$11,370.00	26%	\$8,413.80	\$2,274.00	\$2,046.60	\$1,819.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-109-984	Storage M+R for VNX 7600=IC	\$14,650.00	26%	\$10,841.00	\$2,930.00	\$2,637.00	\$2,344.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-110-070	AVAMAR E 1 TB BACKEND CAPACITY=CA	\$12,000.00	26%	\$8,880.00	\$3,000.00	\$2,760.00	\$2,520.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-110-071	AVAMAR E DATA TRANSPORT SINGLE VM=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-110-072	AVAMAR E 1TB REPLICATION CAPACITY=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-110-073	AVAMAR E 1TB DATA DOMAIN CAPACITY=CA	\$9,000.00	26%	\$6,660.00	\$2,250.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-110-075	AVAMAR E VIRTUAL EDITION .5TB=CA	\$6,800.00	26%	\$5,032.00	\$1,700.00	\$1,564.00	\$1,428.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-110-076	AVAMAR E VIRTUAL EDITION 1TB=CA	\$13,600.00	26%	\$10,064.00	\$3,400.00	\$3,128.00	\$2,856.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-110-077	AVAMAR E VIRTUAL EDITION 2TB=CA	\$27,200.00	26%	\$20,128.00	\$6,800.00	\$6,256.00	\$5,712.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-110-078	AVAMAR E VIRTUAL EDITION 4TB=CA	\$54,400.00	26%	\$40,256.00	\$13,600.00	\$12,512.00	\$11,424.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-110-079	AVAMAR E VIRTUAL NDMP ACCELERATOR=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-110-080	AVAMAR E DPS BACKUP ENABLER=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-110-081	AVAMAR E S2400 1/2 CAPACITY=IA	\$24,000.00	15%	\$20,400.00	\$6,000.00	\$5,520.00	\$5,040.00	\$0.00	\$0.00	\$0.00	DE	OPEN STORAGE
456-110-082	AVAMAR E DESKTOP/LAPTOP=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-110-128	DPSAPPS RP ENABLER BASE=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-110-129	DPSAPPS RP ENABLER UPG=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-110-166	IsilonSD Edge 36TB 3-6 Node Cluster =ID	\$15,135.00	24%	\$11,502.60	\$3,783.75	\$3,481.05	\$3,178.35	\$0.00	\$0.00	\$0.00	IS	ISILON
456-110-203	Plugin for vRealize Automation=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-110-330	DDBEA 1-10TB only w/ DD in same cart=CA	\$3,872.00	26%	\$2,865.28	\$968.00	\$890.56	\$813.12	\$696.96	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-331	Upgrade to DPSAPPS 0-10TB=CC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-332	Upgrade to DPSAPPS 11-50TB=CC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-333	Upgrade to DPSAPPS 51-150TB=CC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-334	Upgrade to DPSAPPS 151-250TB=CC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-335	Upgrade to DPSAPPS 251-400TB=CC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-336	Upgrade to DPSAPPS 401-600TB=CC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-337	Upgrade to DPSAPPS 601-1000TB=CC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-338	Upgrade to DPSAPPS 1001+TB=CC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-339	DPSAPPS 0-10TB=CC	\$4,840.00	26%	\$3,581.60	\$1,210.00	\$1,113.20	\$1,016.40	\$871.20	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-340	DPSAPPS 11-50TB=CC	\$4,070.00	26%	\$3,011.80	\$1,017.50	\$936.10	\$854.70	\$732.60	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-341	DPSAPPS 51-150TB=CC	\$3,291.00	26%	\$2,435.34	\$822.75	\$756.93	\$691.11	\$592.38	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-342	DPSAPPS 151-250TB=CC	\$3,098.00	26%	\$2,292.52	\$774.50	\$712.54	\$650.58	\$557.64	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-343	DPSAPPS 251-400TB=CC	\$2,856.00	26%	\$2,113.44	\$714.00	\$656.88	\$599.76	\$514.08	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-344	DPSAPPS 401-600TB=CC	\$2,614.00	26%	\$1,934.36	\$653.50	\$601.22	\$548.94	\$470.52	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-345	DPSAPPS 601-1000TB=CC	\$2,323.00	26%	\$1,719.02	\$580.75	\$534.29	\$487.83	\$418.14	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-346	DPSAPPS 1001+TB=CC	\$2,081.00	26%	\$1,539.94	\$520.25	\$478.63	\$437.01	\$374.58	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-416	VS SRM XIO 5TB LIC=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE	
456-110-417	VS SRM XIO 5TB UPG LIC=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE	
456-110-418	VS SRM XIO 10TB LIC=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE	
456-110-419	VS SRM XIO 20TB LIC=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE	
456-110-420	VS SRM XIO 40TB LIC=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE	
456-110-427	VS VIPRC XIO 5TB LIC=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE	
456-110-428	VS VIPRC XIO 5TB UPG LIC=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE	
456-110-429	VS VIPRC XIO 10TB LIC=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE	
456-110-430	VS VIPRC XIO 20TB LIC=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE	
456-110-431	VS VIPRC XIO 40TB LIC=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE	
456-110-492	RP4VM FOR XTREMIO - 256 VMS =IB	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE	
456-110-493	AVAMAR F 1 TB BACKEND CAPACITY=CA	\$12,000.00	26%	\$8,880.00	\$3,000.00	\$2,760.00	\$2,520.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-110-495	AVAMAR F 1TB REPLICATION CAPACITY=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-110-496	AVAMAR F 1TB DATA DOMAIN CAPACITY=CA	\$9,000.00	26%	\$6,660.00	\$2,250.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-110-498	AVAMAR F VIRTUAL EDITION .5TB=CA	\$6,800.00	26%	\$5,032.00	\$1,700.00	\$1,564.00	\$1,428.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-110-499	AVAMAR F VIRTUAL EDITION 1TB=CA	\$13,600.00	26%	\$10,064.00	\$3,400.00	\$3,128.00	\$2,856.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-110-502	AVAMAR F VIRTUAL NDMP ACCELERATOR=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-110-503	AVAMAR F DPS BACKUP ENABLER=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-110-504	AVAMAR F S2400 1/2 CAPACITY=IA	\$24,000.00	15%	\$20,400.00	\$6,000.00	\$5,520.00	\$5,040.00	\$0.00	\$0.00	\$0.00	DE	OPEN STORAGE	
456-110-505	AVAMAR F DESKTOP/LAPTOP=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-110-507	vVNX Community Edition=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA	
456-110-508	vVNX Community Edition-20TB=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA	
456-110-509	vVNX Community Edition-50TB=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA	
456-110-537	VS VIPRC VNX2 LIC=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
456-110-674	vUnity CE 4TB=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	vUNITY	
456-110-675	vUnity SE 10TB=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	vUNITY	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-110-676	vUnity SE 25TB=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	VUNITY
456-110-677	vUnity SE 50TB=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	VUNITY
456-110-678	vUnity SE 10TB-25TB=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	VUNITY
456-110-679	vUnity SE 10TB-50TB=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	VUNITY
456-110-680	vUnity SE 25TB-50TB=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	VUNITY
456-110-681	VIPR SRM VNX TIER 1 =IC	\$2,644.50	10%	\$2,380.05	\$528.90	\$476.01	\$423.12	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-110-683	VIPR SRM VNX TIER 3 =IC	\$34,410.00	26%	\$25,463.40	\$6,882.00	\$6,193.80	\$5,505.60	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-110-685	VIPR SRM VNX TIER 5 =IC	\$110,400.00	26%	\$81,696.00	\$22,080.00	\$19,872.00	\$17,664.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-110-691	SRM VNX2 TIER 1 =IC	\$9,245.00	26%	\$6,841.30	\$1,849.00	\$1,664.10	\$1,479.20	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-110-692	SRM VNX2 TIER 2 =IC	\$14,185.00	26%	\$10,496.90	\$2,837.00	\$2,553.30	\$2,269.60	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-110-693	SRM VNX2 TIER 3 =IC	\$34,200.00	26%	\$25,308.00	\$6,840.00	\$6,156.00	\$5,472.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-110-694	SRM VNX2 TIER 4 =IC	\$64,400.00	26%	\$47,656.00	\$12,880.00	\$11,592.00	\$10,304.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-110-695	SRM VNX2 TIER 5 =IC	\$90,305.00	26%	\$66,825.70	\$18,061.00	\$16,254.90	\$14,448.80	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-110-696	SRM VNX2 TIER 6 =IC	\$139,980.00	26%	\$103,585.20	\$27,996.00	\$25,196.40	\$22,396.80	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-110-765	SRM ISILON LO DNSTY =ID	\$3,965.37	24%	\$3,013.68	\$793.07	\$713.77	\$634.46	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-110-766	SRM ISILON MED DNSTY =ID	\$5,327.52	24%	\$4,048.92	\$1,065.50	\$958.95	\$852.40	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-110-767	SRM ISILON HI DNSTY =ID	\$7,577.59	24%	\$5,758.97	\$1,515.52	\$1,363.97	\$1,212.41	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-110-777	SRM CENTERA (NODE PAIR) =ID	\$1.00	26%	\$0.74	\$594.00	\$534.60	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	SYM SOFTWARE
456-110-778	SRM DATA DOM TIER 3 =IC	\$20,000.00	26%	\$14,800.00	\$4,000.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	SYM SOFTWARE
456-110-779	SRM DATA DOM TIER 4 =IC	\$40,000.00	26%	\$29,600.00	\$8,000.00	\$7,200.00	\$6,400.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	SYM SOFTWARE
456-110-780	SRM ISILON UPR DNSTY =ID	\$10,766.03	24%	\$8,182.18	\$2,153.21	\$1,937.89	\$1,722.56	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-110-783	SRM VNXE2 =IC	\$3,746.38	10%	\$3,371.74	\$0.00	\$674.35	\$599.42	\$511.70	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
456-110-791	SRM XIO 10TB NODE =ID	\$9,900.00	25%	\$7,425.00	\$1,980.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-110-792	SRM XIO 20TB NODE =ID	\$19,790.00	25%	\$14,842.50	\$3,958.00	\$3,562.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-110-815	SRM VNX-F5000=IC	\$20,700.00	26%	\$15,318.00	\$4,140.00	\$3,726.00	\$3,312.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
456-110-816	SRM VNX-F7000=IC	\$103,500.00	26%	\$76,590.00	\$20,700.00	\$18,630.00	\$16,560.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
456-110-825	SRM XIO 40TB NODE=ID	\$39,570.00	25%	\$29,677.50	\$7,914.00	\$7,122.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-110-826	SRM XIO 5TB NODE=ID	\$4,950.00	25%	\$3,712.50	\$990.00	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-110-827	SRM XIO 5TB UPG NODE=ID	\$3,270.00	25%	\$2,452.50	\$654.00	\$588.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
456-110-828	VIPR SRM VNX TIER 2 =IC	\$7,390.25	10%	\$6,651.23	\$1,478.05	\$1,330.25	\$1,182.44	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
456-110-829	VIPR SRM VNX TIER 4 =IC	\$64,020.00	26%	\$47,374.80	\$12,804.00	\$11,523.60	\$10,243.20	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
456-110-832	DPS for VMWare Sockets=IA	\$2,100.00	26%	\$1,554.00	\$525.00	\$483.00	\$441.00	\$378.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-110-833	DPS for VMWare AVAMAR ENABLER=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-110-834	DPS for VMWare DPA ENABLER-C=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-110-835	DPS for VMWare DPSearch ENABLER=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-110-943	RP Adv Loc for Unity =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-110-944	RP BASIC LOC FOR UNITY =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-110-945	RP BASIC REM FOR UNITY =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-110-947	RP Adv Rem for Unity =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-110-948	RP BASIC TO ADV LOC UG FOR UNITY =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-110-949	RP BASIC TO ADV REM UG FOR UNITY =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-110-951	RP VRTL APPLIANCE FOR UNITY =IB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	RECOVERPOINT
456-110-954	HCIA Software NFR =IB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-111-048	SRM UPG Unity 300 =IC	\$4,386.16	10%	\$3,947.54	\$877.23	\$789.51	\$701.79	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-111-049	SRM UPG Unity 400=IC	\$10,542.88	10%	\$9,488.59	\$2,108.58	\$1,897.72	\$1,686.86	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-111-050	SRM UPG Unity 500 =IC	\$21,075.70	10%	\$18,968.13	\$4,215.14	\$3,793.63	\$3,372.11	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-111-051	SRM UPG Unity 600 =IC	\$30,733.30	10%	\$27,659.97	\$6,146.66	\$5,531.99	\$4,917.33	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-111-101	SRM for Unity 300 =IC	\$5,492.76	10%	\$4,943.48	\$1,098.55	\$988.70	\$878.84	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-111-102	SRM for Unity 400=IC	\$13,178.60	10%	\$11,860.74	\$2,635.72	\$2,372.15	\$2,108.58	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-111-103	SRM for Unity 500 =IC	\$26,347.14	10%	\$23,712.43	\$5,269.43	\$4,742.49	\$4,215.54	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-111-104	SRM for Unity 600 =IC	\$38,419.14	10%	\$34,577.23	\$7,683.83	\$6,915.45	\$6,147.06	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-111-111	ES30 3TB ACT 45TB RAW=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-112	ES30 4TB ACT 60TB RAW=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-113	DS60 3TB ACT 45TB RAW=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-114	DS60 4TB ACT 60TB RAW=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-134	ES30 2TB ACT 30TB RAW=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-135	ES30 1TB ACT 15TB RAW=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-137	ES30 1TB ER 15TB RAW=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-138	ES20 2TB ACT 32TB RAW=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-139	ES20 1TB ACT 16TB RAW=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-140	ES20 2TB ER 32TB RAW=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-141	ES20 1TB ER 16TB RAW=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-142	ES20 500G ACT 8TB RAW=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-152	ES30 1TB RAW ACT=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-153	DS60 1TB RAW ACT=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-203	ES20 1TB RAW ACT=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-204	ES20 1TB RAW ER=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-205	LICCLD TIER 1TB HIGH SW CAP=CC	\$500.00	26%	\$370.00	\$100.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-206	LICCLD TIER DDVE SW CAP1TB=CC	\$500.00	26%	\$370.00	\$125.00	\$115.00	\$105.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-111-207	LICCLD TIER 1TB MID SW CAP=CC	\$500.00	26%	\$370.00	\$100.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-111-210	HCIA SW V3.5=IB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-111-235	DPS for VMware Avamar F Enabler=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-111-237	Hadoop Application Agent=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-111-273	APPSYNC 3.0 ULTD DPS ENT ED ENABLER=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-111-275	AppSync Adv for Unity 300/380=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-111-276	AppSync Adv for Unity 300F/350F/380F=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-277	AppSync Adv for Unity 400/480=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-111-278	AppSync Adv for Unity 400F/450F/480F=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-279	AppSync Adv for Unity 500/680=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-111-280	AppSync Adv for Unity 500F/550F/680F=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-281	AppSync Adv for Unity 600/880=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
456-111-282	AppSync Adv for Unity 600F/650F/880F=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-297	FS 800GB 6.4TB RAW=CF	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-298	FS 800GB 12TB RAW=CF	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-299	FS 800GB 1.6TB RAW=CF	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-300	FS 800GB 4.0TB RAW=CF	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-301	LIC DLM 7200 Enabler =IA	\$50,000.00	26%	\$37,000.00	\$10,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-111-302	LIC DLM 9500 Enabler =IA	\$50,000.00	26%	\$37,000.00	\$10,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-111-304	DPS Ent Edition 3PB-3.999PB=CA	\$4,200.00	26%	\$3,108.00	\$1,050.00	\$966.00	\$882.00	\$756.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-111-314	ProtectPoint for VMAX ENABLER=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-111-321	FS 800GB 3.2TB RAW=CF	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-330	FS 800GB 0.8TB RAW=CF	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-332	Upgrade to DPS for APPS=CC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-111-350	DPS APPS to Ent Edition UPG 1-10TB=CA	\$8,460.00	26%	\$6,260.40	\$2,115.00	\$1,945.80	\$1,776.60	\$1,522.80	\$0.00	\$0.00	DM	OPEN STORAGE
456-111-351	DPS APPS to Ent Edition UPG 11-50TB=CA	\$7,130.00	26%	\$5,276.20	\$1,782.50	\$1,639.90	\$1,497.30	\$1,283.40	\$0.00	\$0.00	DM	OPEN STORAGE
456-111-352	DPS APPS to Ent Edition UPG 51-150TB=CA	\$5,809.00	26%	\$4,298.66	\$1,452.25	\$1,336.07	\$1,219.89	\$1,045.62	\$0.00	\$0.00	DM	OPEN STORAGE
456-111-353	DPS APPS to Ent Edition UPG 151-250TB=CA	\$5,402.00	26%	\$3,997.48	\$1,350.50	\$1,242.46	\$1,134.42	\$972.36	\$0.00	\$0.00	DM	OPEN STORAGE
456-111-354	DPS APPS to Ent Edition UPG 251-400TB=CA	\$5,044.00	26%	\$3,732.56	\$1,261.00	\$1,160.12	\$1,059.24	\$907.92	\$0.00	\$0.00	DM	OPEN STORAGE
456-111-355	DPS APPS to Ent Edition UPG 401-600TB=CA	\$4,586.00	26%	\$3,393.64	\$1,146.50	\$1,054.78	\$963.06	\$825.48	\$0.00	\$0.00	DM	OPEN STORAGE
456-111-356	DPS APPS to Ent Edition UPG 601-999TB=CA	\$4,077.00	26%	\$3,016.98	\$1,019.25	\$937.71	\$856.17	\$733.86	\$0.00	\$0.00	DM	OPEN STORAGE
456-111-357	DPS APPS to Ent Edition UPG 1PB+=CA	\$3,619.00	26%	\$2,678.06	\$904.75	\$832.37	\$759.99	\$651.42	\$0.00	\$0.00	DM	OPEN STORAGE
456-111-358	LIC DD ENABLER DDBEA PROTECTPOINT=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-111-464	RP/EX LOC for VNX-F5000 =IC	\$6,675.00	26%	\$4,939.50	\$1,335.00	\$1,201.50	\$1,068.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
456-111-465	RP/EX REM for VNX-F5000 =IC	\$15,575.00	26%	\$11,525.50	\$3,115.00	\$2,803.50	\$2,492.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
456-111-466	RP/EX LOC for VNX-F7000 =IC	\$22,745.00	26%	\$16,831.30	\$4,549.00	\$4,094.10	\$3,639.20	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
456-111-467	RP/EX REM for VNX-F7000 =IC	\$53,065.00	26%	\$39,268.10	\$10,613.00	\$9,551.70	\$8,490.40	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
456-111-473	AppSync Bsc for Unity 300F/350F/380F=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-474	AppSync Bsc for Unity 400F/450F/480F=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-475	AppSync Bsc for Unity 500F/550F/680F=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-476	AppSync Bsc for Unity 600F/650F/880F=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-501	SRM for Unity 300F =IC	\$5,476.38	10%	\$4,928.74	\$1,095.28	\$985.75	\$876.22	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-502	SRM for Unity 400F=IC	\$13,139.30	10%	\$11,825.37	\$2,627.86	\$2,365.07	\$2,102.29	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-503	SRM for Unity 500F =IC	\$26,268.57	10%	\$23,641.71	\$5,253.71	\$4,728.34	\$4,202.97	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-504	SRM for Unity 600F =IC	\$38,304.57	10%	\$34,474.11	\$7,660.91	\$6,894.82	\$6,128.73	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-509	OneFS Sub Gen5 Esntl Base Lic T1=ID	\$2,980.28	24%	\$2,265.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-510	OneFS Sub Gen5 Esntl Base Lic T2=ID	\$836.16	24%	\$635.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-511	OneFS Sub Gen5 Esntl Base Lic T3=ID	\$518.52	24%	\$394.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-512	OneFS Sub Gen5 Esntl Capacity T1=CB	\$15.41	24%	\$11.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-513	OneFS Sub Gen5 Esntl Capacity T2=CB	\$15.41	24%	\$11.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-514	OneFS Sub Gen5 Esntl Capacity T3=CB	\$10.63	24%	\$8.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-515	OneFS Sub Gen5 Esntl REN Base T1=ID	\$2,980.28	24%	\$2,265.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-516	OneFS Sub Gen5 Esntl REN Base T2=ID	\$836.16	24%	\$635.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-517	OneFS Sub Gen5 Esntl REN Base T3=ID	\$518.52	24%	\$394.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-111-518	OneFS Sub Gen5 Esntl REN Cap T1=CB	\$15.41	24%	\$11.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-519	OneFS Sub Gen5 Esntl REN Cap T2=CB	\$15.41	24%	\$11.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-520	OneFS Sub Gen5 Esntl REN Cap T3=CB	\$10.63	24%	\$8.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-521	OneFS Sub Gen5 Esntl Bse Lic 2Y/PP T1=ID	\$2,831.27	24%	\$2,151.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-522	OneFS Sub Gen5 Esntl Bse Lic 2Y/PP T2=ID	\$794.36	24%	\$603.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-523	OneFS Sub Gen5 Esntl Bse Lic 2Y/PP T3=ID	\$492.58	24%	\$374.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-524	OneFS Sub Gen5 Esntl Cap 2Y/PP T1=CB	\$14.63	24%	\$11.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-525	OneFS Sub Gen5 Esntl Cap 2Y/PP T2=CB	\$14.63	24%	\$11.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-526	OneFS Sub Gen5 Esntl Cap 2Y/PP T3=CB	\$10.11	24%	\$7.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-527	OneFS Sub Gen5 Esntl REN Bse 2Y/PP T1=ID	\$2,831.27	24%	\$2,151.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-528	OneFS Sub Gen5 Esntl REN Bse 2Y/PP T2=ID	\$794.36	24%	\$603.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-529	OneFS Sub Gen5 Esntl REN Bse 2Y/PP T3=ID	\$492.58	24%	\$374.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-530	OneFS Sub Gen5 Esntl REN Cap 2Y/PP T1=CB	\$14.63	24%	\$11.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-531	OneFS Sub Gen5 Esntl REN Cap 2Y/PP T2=CB	\$14.63	24%	\$11.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-532	OneFS Sub Gen5 Esntl REN Cap 2Y/PP T3=CB	\$10.11	24%	\$7.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-533	OneFS Sub Gen5 Esntl Bse Lic 3Y/PP T1=ID	\$2,682.25	24%	\$2,038.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-534	OneFS Sub Gen5 Esntl Bse Lic 3Y/PP T2=ID	\$752.54	24%	\$571.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-535	OneFS Sub Gen5 Esntl Bse Lic 3Y/PP T3=ID	\$466.66	24%	\$354.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-536	OneFS Sub Gen5 Esntl Cap 3Y/PP T1=CB	\$13.86	24%	\$10.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-537	OneFS Sub Gen5 Esntl Cap 3Y/PP T2=CB	\$13.86	24%	\$10.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-538	OneFS Sub Gen5 Esntl Cap 3Y/PP T3=CB	\$9.58	24%	\$7.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-539	OneFS Sub Gen5 Esntl REN Bse 3Y/PP T1=ID	\$2,682.25	24%	\$2,038.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-540	OneFS Sub Gen5 Esntl REN Bse 3Y/PP T2=ID	\$752.54	24%	\$571.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-541	OneFS Sub Gen5 Esntl REN Bse 3Y/PP T3=ID	\$466.66	24%	\$354.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-111-542	OneFS Sub Gen5 Esntl REN Cap 3Y/PP T1=CB	\$13.86	24%	\$10.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-543	OneFS Sub Gen5 Esntl REN Cap 3Y/PP T2=CB	\$13.86	24%	\$10.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-544	OneFS Sub Gen5 Esntl REN Cap 3Y/PP T3=CB	\$9.58	24%	\$7.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-545	OneFS Sub Gen5 Adv Base Lic T1=ID	\$3,699.67	24%	\$2,811.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-546	OneFS Sub Gen5 Adv Base Lic T2=ID	\$1,555.55	24%	\$1,182.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-547	OneFS Sub Gen5 Adv Base Lic T3=ID	\$1,237.89	24%	\$940.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-548	OneFS Sub Gen5 Adv Capacity T1=CB	\$19.90	24%	\$15.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-549	OneFS Sub Gen5 Adv Capacity T2=CB	\$19.90	24%	\$15.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-550	OneFS Sub Gen5 Adv Capacity T3=CB	\$15.14	24%	\$11.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-551	OneFS Sub Gen5 Adv REN Base T1=ID	\$3,699.67	24%	\$2,811.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-552	OneFS Sub Gen5 Adv REN Base T2=ID	\$1,555.55	24%	\$1,182.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-553	OneFS Sub Gen5 Adv REN Base T3=ID	\$1,237.89	24%	\$940.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-554	OneFS Sub Gen5 Adv REN Cap T1=CB	\$19.90	24%	\$15.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-555	OneFS Sub Gen5 Adv REN Cap T2=CB	\$19.90	24%	\$15.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-556	OneFS Sub Gen5 Adv REN Cap T3=CB	\$15.14	24%	\$11.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-557	OneFS Sub Gen5 Adv Base Lic 2Y/PP T1=ID	\$3,514.68	24%	\$2,671.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-558	OneFS Sub Gen5 Adv Base Lic 2Y/PP T2=ID	\$1,477.76	24%	\$1,123.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-559	OneFS Sub Gen5 Adv Base Lic 2Y/PP T3=ID	\$1,176.00	24%	\$893.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-560	OneFS Sub Gen5 Adv Capacity 2Y/PP T1=CB	\$18.91	24%	\$14.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-561	OneFS Sub Gen5 Adv Capacity 2Y/PP T2=CB	\$18.91	24%	\$14.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-562	OneFS Sub Gen5 Adv Capacity 2Y/PP T3=CB	\$14.38	24%	\$10.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-563	OneFS Sub Gen5 Adv REN Base 2Y/PP T1=ID	\$3,514.68	24%	\$2,671.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-564	OneFS Sub Gen5 Adv REN Base 2Y/PP T2=ID	\$1,477.76	24%	\$1,123.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-565	OneFS Sub Gen5 Adv REN Base 2Y/PP T3=ID	\$1,176.00	24%	\$893.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-566	OneFS Sub Gen5 Adv REN Cap 2Y/PP T1=CB	\$18.91	24%	\$14.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-567	OneFS Sub Gen5 Adv REN Cap 2Y/PP T2=CB	\$18.91	24%	\$14.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-568	OneFS Sub Gen5 Adv REN Cap 2Y/PP T3=CB	\$14.38	24%	\$10.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-569	OneFS Sub Gen5 Adv Base Lic 3Y/PP T1=ID	\$3,329.70	24%	\$2,530.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-570	OneFS Sub Gen5 Adv Base Lic 3Y/PP T2=ID	\$1,399.99	24%	\$1,063.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-571	OneFS Sub Gen5 Adv Base Lic 3Y/PP T3=ID	\$1,114.11	24%	\$846.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-111-572	OneFS Sub Gen5 Adv Capacity 3Y/PP T1=CB	\$17.91	24%	\$13.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-573	OneFS Sub Gen5 Adv Capacity 3Y/PP T2=CB	\$17.91	24%	\$13.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-574	OneFS Sub Gen5 Adv Capacity 3Y/PP T3=CB	\$13.62	24%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-575	OneFS Sub Gen5 Adv REN Base 3Y/PP T1=ID	\$3,329.70	24%	\$2,530.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-576	OneFS Sub Gen5 Adv REN Base 3Y/PP T2=ID	\$1,399.99	24%	\$1,063.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-577	OneFS Sub Gen5 Adv REN Base 3Y/PP T3=ID	\$1,114.11	24%	\$846.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-578	OneFS Sub Gen5 Adv REN Cap 3Y/PP T1=CB	\$17.91	24%	\$13.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-579	OneFS Sub Gen5 Adv REN Cap 3Y/PP T2=CB	\$17.91	24%	\$13.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-580	OneFS Sub Gen5 Adv REN Cap 3Y/PP T3=CB	\$13.62	24%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-583	VS SRM Unity 300F LIC=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-584	VS VIPRC Unity F LIC=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-585	VS SRM Unity 400F LIC=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-586	VS SRM Unity 500F LIC=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-587	VS SRM Unity 600F LIC=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-588	OneFS Sub Gen5 Adv REN Encr 3Y/PP T1=ID	\$714.70	24%	\$543.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-589	OneFS Sub Gen5 Adv REN Encr 3Y/PP T2=ID	\$393.09	24%	\$298.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-590	OneFS Sub Gen5 Adv REN Encr 3Y/PP T3=ID	\$393.09	24%	\$298.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-597	OneFS Sub Gen5 Esntl Encrypt T1=ID	\$794.12	24%	\$603.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-598	OneFS Sub Gen5 Esntl Encrypt T2=ID	\$436.77	24%	\$331.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-599	OneFS Sub Gen5 Esntl Encrypt T3=ID	\$436.77	24%	\$331.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-600	OneFS Sub Gen5 Esntl REN Encr T1=ID	\$794.12	24%	\$603.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-601	OneFS Sub Gen5 Esntl REN Encr T2=ID	\$436.77	24%	\$331.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-602	OneFS Sub Gen5 Esntl REN Encr T3=ID	\$436.77	24%	\$331.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-603	OneFS Sub Gen5 Esntl Encrypt 2Y/PP T1=ID	\$754.42	24%	\$573.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-604	OneFS Sub Gen5 Esntl Encrypt 2Y/PP T2=ID	\$414.93	24%	\$315.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-605	OneFS Sub Gen5 Esntl Encrypt 2Y/PP T3=ID	\$414.93	24%	\$315.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-606	OneFS Sub Gen5 Esntl REN Enc 2Y/PP T1=ID	\$754.42	24%	\$573.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-607	OneFS Sub Gen5 Esntl REN Enc 2Y/PP T2=ID	\$414.93	24%	\$315.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-111-608	OneFS Sub Gen5 Esntl REN Enc 2Y/PP T3=ID	\$414.93	24%	\$315.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-111-609	OneFS Sub Gen5 Esntl Encrypt 3Y/PP T1=ID	\$714.70	24%	\$543.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-610	OneFS Sub Gen5 Esntl Encrypt 3Y/PP T2=ID	\$393.09	24%	\$298.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-611	OneFS Sub Gen5 Esntl Encrypt 3Y/PP T3=ID	\$393.09	24%	\$298.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-612	OneFS Sub Gen5 Esntl REN Enc 3Y/PP T1=ID	\$714.70	24%	\$543.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-613	OneFS Sub Gen5 Esntl REN Enc 3Y/PP T2=ID	\$393.09	24%	\$298.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-614	OneFS Sub Gen5 Esntl REN Enc 3Y/PP T3=ID	\$393.09	24%	\$298.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-615	OneFS Sub Gen5 Adv Encrypt T1=ID	\$794.12	24%	\$603.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-616	OneFS Sub Gen5 Adv Encrypt T2=ID	\$436.77	24%	\$331.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-617	OneFS Sub Gen5 Adv Encrypt T3=ID	\$436.77	24%	\$331.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-618	OneFS Sub Gen5 Adv REN Encr T1=ID	\$794.12	24%	\$603.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-619	OneFS Sub Gen5 Adv REN Encr T2=ID	\$436.77	24%	\$331.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-620	OneFS Sub Gen5 Adv REN Encr T3=ID	\$436.77	24%	\$331.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-621	OneFS Sub Gen5 Adv Encrypt 2Y/PP T1=ID	\$754.42	24%	\$573.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-622	OneFS Sub Gen5 Adv Encrypt 2Y/PP T2=ID	\$414.93	24%	\$315.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-623	OneFS Sub Gen5 Adv Encrypt 2Y/PP T3=ID	\$414.93	24%	\$315.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-624	OneFS Sub Gen5 Adv REN Encr 2Y/PP T1=ID	\$754.42	24%	\$573.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-625	OneFS Sub Gen5 Adv REN Encr 2Y/PP T2=ID	\$414.93	24%	\$315.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-626	OneFS Sub Gen5 Adv REN Encr 2Y/PP T3=ID	\$414.93	24%	\$315.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-627	OneFS Sub Gen5 Adv Encrypt 3Y/PP T1=ID	\$714.70	24%	\$543.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-628	OneFS Sub Gen5 Adv Encrypt 3Y/PP T2=ID	\$393.09	24%	\$298.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-629	OneFS Sub Gen5 Adv Encrypt 3Y/PP T3=ID	\$393.09	24%	\$298.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
456-111-636	OpenStack DP Extn for AV=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-111-641	ViPR SRM for VMAX 850 LIC=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
456-111-693	DD OE license 1TB RAW ENABLER=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-111-694	DD Encryption enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-111-695	DD VTL enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-111-696	DD VTL IBMI enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-111-697	DD RLC enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-111-698	DD RLG enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-111-699	DD XCAP enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-111-700	DD Boost 1TB RAW ENABLER=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-111-701	DD Replication 1TB RAW ENABLER=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-111-702	vRealize Data Protection Extn for AV=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-111-740	DD BOOST 1TB RAW ENABLER UPG=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-741	DD REPLICATION 1TB RAW ENABLER UPG=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-742	DD OE LICENSE 1TB RAW ENABLER UPG=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-743	DD ENCRYPTION 1TB RAW ENABLER UPG=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-744	DD VTL 1TB RAW ENABLER UPG=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-745	DD VTL IBMI 1TB RAW ENABLER UPG=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-746	DD RLC 1TB RAW ENABLER UPG=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-747	DD RLG 1TB RAW ENABLER UPG=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-793	DD Encryption enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-794	DD VTL enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-795	DD VTL IBMI enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-796	DD RLC enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-797	DD RLG enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-798	DD XCAP enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-799	DD VTL enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-800	DD VTL IBMI enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-801	DD RLC enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-802	DD RLG enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-803	DD XCAP enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-891	SRM UPG Unity 300F =IC	\$4,373.08	10%	\$3,935.77	\$874.62	\$787.15	\$699.69	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-892	SRM UPG Unity 400F=IC	\$10,511.44	10%	\$9,460.30	\$2,102.29	\$1,892.06	\$1,681.83	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-893	SRM UPG Unity 500F =IC	\$21,012.85	10%	\$18,911.57	\$4,202.57	\$3,782.31	\$3,362.06	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-894	SRM UPG Unity 600F =IC	\$30,641.65	10%	\$27,577.49	\$6,128.33	\$5,515.50	\$4,902.66	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-111-898	DLm8100 VTE OS Storage Group 1=IE	\$1.00	26%	\$0.74	\$9,500.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
456-111-899	DLm8100 VTE OS Storage Group 2=IE	\$1.00	26%	\$0.74	\$19,600.00	\$17,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
456-111-900	DLm8100 Global Virtual Library=IF	\$50,000.00	26%	\$37,000.00	\$10,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
456-111-901	DLm2100 VTE OS Single Channel=IE	\$1.00	26%	\$0.74	\$2,640.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
456-111-902	DLm2100 VTE OS Two Channel=IE	\$1.00	26%	\$0.74	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
456-111-905	DLm8100 VTE OS Storage Group 3=IE	\$1.00	26%	\$0.74	\$39,000.00	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
456-111-940	LIC REPLICATOR DD160, UPGRADE=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-941	LICENSEEXPSTORDD670UPGRADE=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-942	LICVTL670INCL:1XPCIE CARDDP4GUPG=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-960	ES30 3TB ACT 45TB RAW=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-961	ES30 4TB ACT 60TB RAW=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-962	DS60 3TB ACT 45TB RAW=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-963	DS60 4TB ACT 60TB RAW=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-968	LICCLD TIER 1TBSW CAP=CC	\$402.80	15%	\$342.38	\$80.56	\$72.50	\$64.45	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-969	LIC DD STORAGE MIGRATION=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-970	LIC DD STORAGE MIGRATION UPG=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-111-971	ES30 1TB RAW ACT=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-972	DS60 1TB RAW ACT=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-975	ES20 1TB RAW ACT=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-977	LICENSE ES30 1TB ER TO ACTIVE UPGRADE=IA	\$11,093.11	15%	\$9,429.14	\$1,553.04	\$1,331.17	\$1,109.31	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-978	LICENSE ES30 2TB ER TO ACTIVE UPGRADE=IA	\$18,760.41	15%	\$15,946.35	\$2,626.46	\$2,251.25	\$1,876.04	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-979	LICENSE ES30 3TB ER TO ACTIVE UPGRADE=IA	\$30,587.63	15%	\$25,999.49	\$4,282.27	\$3,670.52	\$3,058.76	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-980	LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA	\$30,587.63	15%	\$25,999.49	\$4,282.27	\$3,670.52	\$3,058.76	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-981	LICENSE ES30 4TB ER TO ACTIVE UPGRADE=IA	\$40,701.93	15%	\$34,596.64	\$5,698.27	\$4,884.23	\$4,070.19	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-111-982	LICENSE DS60 4TB ER TO ACTIVE UPGRADE=IA	\$40,701.93	15%	\$34,596.64	\$5,698.27	\$4,884.23	\$4,070.19	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-112-100	DLm8100 VTE OS Storage Group 1 UPG=IE	\$1.00	26%	\$0.74	\$39,000.00	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
456-112-101	DLm8100 VTE OS Storage Group 2 UPG=IE	\$1.00	26%	\$0.74	\$19,600.00	\$17,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
456-112-102	DLm8100 VTE OS Storage Group 3 UPG=IE	\$1.00	26%	\$0.74	\$9,500.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
456-112-103	LICCLD TIER DR 1TBSW CAP=CC	\$1.00	26%	\$0.74	\$100.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-112-106	DLm GDDR Tape=IF	\$87,000.00	26%	\$64,380.00	\$17,400.00	\$15,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
456-112-107	RP/EX Local for VMAX 450/850/950 LIC=CC	\$2,718.90	15%	\$2,311.07	\$326.27	\$271.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
456-112-108	RP/EX Rem for VMAX 450/850/950 LIC=CC	\$2,718.90	15%	\$2,311.07	\$326.27	\$271.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
456-112-109	RP/EX LOCAL FOR VMAX 250 LIC=CC	\$2,718.90	15%	\$2,311.07	\$326.27	\$271.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
456-112-110	RP/EX REMOTE FOR VMAX 250 LIC=CC	\$2,718.90	15%	\$2,311.07	\$326.27	\$271.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
456-112-124	AVAMAR G 1 TB BACKEND CAPACITY=CA	\$12,000.00	26%	\$8,880.00	\$3,000.00	\$2,760.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-125	AVAMAR G 1TB REPLICATION CAPACITY=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-126	AVAMAR G 1TB DATA DOMAIN CAPACITY=CA	\$9,000.00	26%	\$6,660.00	\$2,250.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-127	AVAMAR G VIRTUAL EDITION .5TB=CA	\$6,800.00	26%	\$5,032.00	\$1,700.00	\$1,564.00	\$1,428.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-128	AVAMAR G VIRTUAL EDITION 1TB=CA	\$13,600.00	26%	\$10,064.00	\$3,400.00	\$3,128.00	\$2,856.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-129	AVAMAR G VIRTUAL EDITION 2TB=CA	\$27,200.00	26%	\$20,128.00	\$6,800.00	\$6,256.00	\$5,712.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-130	AVAMAR G VIRTUAL EDITION 4TB=CA	\$54,400.00	26%	\$40,256.00	\$13,600.00	\$12,512.00	\$11,424.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-131	AVAMAR G DESKTOP/LAPTOP=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-133	vRealize DP Extension 4.0=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-146	EHC ON VxRAIL SOFTWARE=ZC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	ENTERPRISE HYBRID CLOUD
456-112-148	Storage M+R for VNX 8000=IC	\$21,415.00	26%	\$15,847.10	\$4,283.00	\$3,854.70	\$3,426.40	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
456-112-149	NW 9.1 UPGRADE ENTITLEMENT=EA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-112-151	NW 9.1 SRC CAP 1TB ENTLMNT 0-10TB=CA	\$9,500.00	26%	\$7,030.00	\$2,375.00	\$2,185.00	\$1,995.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-112-152	NW 9.1 SRC CAP 1TB ENTLMNT 11-50TB=CA	\$8,750.00	26%	\$6,475.00	\$2,187.50	\$2,012.50	\$1,837.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-112-153	NW 9.1 SRC CAP 1TB ENTLMNT 51-100TB=CA	\$8,250.00	26%	\$6,105.00	\$2,062.50	\$1,897.50	\$1,732.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-112-154	NW 9.1 SRC CAP 1TB ENTLMNT101-250TB=CA	\$7,500.00	26%	\$5,550.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-112-155	NW 9.1 SRC CAP 1TB ENTLMNT 251-500TB=CA	\$6,500.00	26%	\$4,810.00	\$1,625.00	\$1,495.00	\$1,365.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-112-156	NW 9.1 SRC CAP 1TB ENTLMNT 501TB+=CA	\$6,000.00	26%	\$4,440.00	\$1,500.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-112-157	vRealize DP Ext 4.0 for NetWorker=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-112-160	DD AIO Boost Software enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-112-161	DD AIO Replication Software enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-112-162	DD Boost 1TB RAW enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-112-163	DD Replication 1TB RAW enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-112-164	DD Encryption enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-112-165	DD VTL enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-112-166	DD VTL IBMI enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-112-167	DD RLC enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-112-168	DD RLG enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-112-169	DD XCAP enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-112-170	Microsoft Application Agent=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-112-171	Database Application Agent=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-112-172	File System Agent=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-112-173	Isilon Search Gen5 0-9TB=CA	\$1.00	24%	\$0.76	\$416.72	\$375.05	\$333.37	\$0.00	\$0.00	\$0.00	IS	DP SEARCH	
456-112-174	Isilon Search Gen5 10-12TB=CA	\$1.00	24%	\$0.76	\$557.98	\$502.18	\$446.38	\$0.00	\$0.00	\$0.00	IS	DP SEARCH	
456-112-175	Isilon Search Gen5 13-108TB=CA	\$1.00	24%	\$0.76	\$783.99	\$705.59	\$627.19	\$0.00	\$0.00	\$0.00	IS	DP SEARCH	
456-112-176	Isilon Search Gen5 109-144TB=CA	\$1.00	24%	\$0.76	\$1,012.23	\$911.01	\$809.78	\$0.00	\$0.00	\$0.00	IS	DP SEARCH	
456-112-177	Isilon Search Gen5 145-216TB=CA	\$1.00	24%	\$0.76	\$1,476.17	\$1,328.55	\$1,180.93	\$0.00	\$0.00	\$0.00	IS	DP SEARCH	
456-112-178	Isilon Search Gen5 217-288TB=CA	\$1.00	24%	\$0.76	\$1,931.02	\$1,737.92	\$1,544.82	\$0.00	\$0.00	\$0.00	IS	DP SEARCH	
456-112-179	Isilon Search Gen5 289-360TB=CA	\$1.00	24%	\$0.76	\$2,441.38	\$2,197.24	\$1,953.10	\$0.00	\$0.00	\$0.00	IS	DP SEARCH	
456-112-180	Isilon Search Gen5 361+TB=CA	\$1.00	24%	\$0.76	\$3,193.89	\$2,874.50	\$2,555.11	\$0.00	\$0.00	\$0.00	IS	DP SEARCH	
456-112-183	AVAMAR G DPS Backup Enabler=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-112-184	AVAMAR G S2400 1/2 Capacity=IA	\$24,000.00	15%	\$20,400.00	\$6,000.00	\$5,520.00	\$5,040.00	\$0.00	\$0.00	\$0.00	DE	OPEN STORAGE	
456-112-185	Avamar US Federal CAC Implementation=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
456-112-186	DPS for APPS 0-10TB=CC	\$4,840.00	26%	\$3,581.60	\$1,210.00	\$1,113.20	\$1,016.40	\$871.20	\$0.00	\$0.00	DM	OPEN STORAGE	
456-112-187	DPS for APPS 11-50TB=CC	\$4,070.00	26%	\$3,011.80	\$1,017.50	\$936.10	\$854.70	\$732.60	\$0.00	\$0.00	DM	OPEN STORAGE	
456-112-188	DPS for APPS 51-150TB=CC	\$3,291.00	26%	\$2,435.34	\$822.75	\$756.93	\$691.11	\$592.38	\$0.00	\$0.00	DM	OPEN STORAGE	
456-112-189	DPS for APPS 151-250TB=CC	\$3,098.00	26%	\$2,292.52	\$774.50	\$712.54	\$650.58	\$557.64	\$0.00	\$0.00	DM	OPEN STORAGE	
456-112-190	DPS for APPS 251-400TB=CC	\$2,856.00	26%	\$2,113.44	\$714.00	\$656.88	\$599.76	\$514.08	\$0.00	\$0.00	DM	OPEN STORAGE	
456-112-191	DPS for APPS 401-600TB=CC	\$2,614.00	26%	\$1,934.36	\$653.50	\$601.22	\$548.94	\$470.52	\$0.00	\$0.00	DM	OPEN STORAGE	
456-112-192	DPS for APPS 601-1000TB=CC	\$2,323.00	26%	\$1,719.02	\$580.75	\$534.29	\$487.83	\$418.14	\$0.00	\$0.00	DM	OPEN STORAGE	
456-112-193	DPS for APPS 1001+TB=CC	\$2,081.00	26%	\$1,539.94	\$520.25	\$478.63	\$437.01	\$374.58	\$0.00	\$0.00	DM	OPEN STORAGE	
456-112-195	AVAMAR G DPS Backup Enabler=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-112-196	NW 9.1 DPS CAP ENABLER=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
456-112-239	SRM for Data Domain MID=IC	\$16,273.12	15%	\$13,832.15	\$3,254.62	\$2,929.16	\$2,603.70	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-112-240	SRM for Data Domain ENT=IC	\$32,546.24	15%	\$27,664.30	\$6,509.25	\$5,858.32	\$5,207.40	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-112-408	DPA Single Fed Reporting Server=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-112-493	AVE G VDP Promotion=CA	\$1.00	26%	\$0.74	\$4,207.61	\$3,871.00	\$3,535.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-494	DPS4VM VDP Promotion=IA	\$2,100.00	26%	\$1,554.00	\$525.00	\$483.00	\$441.00	\$378.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-112-812	DP Appliance Solution=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-112-813	DP Appliance Environment License 1 yr=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-112-814	DP Appliance Console License 1 yr=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-112-815	DP Appliance INT Network License 1 yr=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-112-839	OneFS Sub Gen5 E2A UPG Base T1=ID	\$719.38	24%	\$546.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-112-840	OneFS Sub Gen5 E2A UPG Base T2=ID	\$719.38	24%	\$546.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-112-841	OneFS Sub Gen5 E2A UPG Base T3=ID	\$719.38	24%	\$546.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-112-842	OneFS Sub Gen5 E2A UPG Cap T1=CB	\$4.50	24%	\$3.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-112-843	OneFS Sub Gen5 E2A UPG Cap T2=CB	\$4.50	24%	\$3.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-112-844	OneFS Sub Gen5 E2A UPG Cap T3=CB	\$4.50	24%	\$3.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-112-849	SRM Unity 350F =IC	\$5,476.38	10%	\$4,928.74	\$1,095.28	\$985.75	\$876.22	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-112-850	SRM Unity 450F=IC	\$13,139.30	10%	\$11,825.37	\$2,627.86	\$2,365.07	\$2,102.29	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-112-851	SRM Unity 550F =IC	\$26,268.57	10%	\$23,641.71	\$5,253.71	\$4,728.34	\$4,202.97	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-112-852	SRM Unity 650F =IC	\$38,304.57	10%	\$34,474.11	\$7,660.91	\$6,894.82	\$6,128.73	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-112-854	SRM UPG From M+R Unity 350F=IC	\$4,373.08	10%	\$3,935.77	\$874.62	\$787.15	\$699.69	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-112-855	SRM UPG From M+R Unity 450F=IC	\$10,511.44	10%	\$9,460.30	\$2,102.29	\$1,892.06	\$1,681.83	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-112-856	SRM UPG From M+R Unity 550F=IC	\$21,012.85	10%	\$18,911.57	\$4,202.57	\$3,782.31	\$3,362.06	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-112-857	SRM UPG From M+R Unity 650F=IC	\$30,641.65	10%	\$27,577.49	\$6,128.33	\$5,515.50	\$4,902.66	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
456-112-858	DP Appliance Environment License 2 yr=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-112-859	DP Appliance Console License 2 yr=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-112-860	DP Appliance INT Network License 2 yr=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-112-861	DP Appliance Environment License 3 yr=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-112-862	DP Appliance Console License 3 yr=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-112-863	DP Appliance INT Network License 3 yr=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-112-864	DP Appliance Environment License 4 yr=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-112-865	DP Appliance Console License 4 yr=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-112-866	DP Appliance INT Network License 4 yr=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-112-867	DP Appliance Environment License 5 yr=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-112-868	DP Appliance Console License 5 yr=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-112-869	DP Appliance INT Network License 5 yr=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-112-871	IsilonSD Flex 1Host/36T ShareStorage=IF	\$15,135.00	24%	\$11,502.60	\$3,783.75	\$3,481.05	\$3,178.35	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
456-112-873	XtremIO X2-S 1 X-Brick OE RTU =IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-874	XtremIO X2-S 2 X-Brick OE RTU =IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-875	XtremIO X2-S 3 X-Brick OE RTU =IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-876	XtremIO X2-S 4 X-Brick OE RTU =IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-877	XtremIO X2-R/T 1 X-Brick OE RTU =IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-878	XtremIO X2-R 2 X-Brick OE RTU =IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-879	XtremIO X2-R 3 X-Brick OE RTU =IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-880	XtremIO X2-R 4 X-Brick OE RTU =IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-885	XtremIO X2-S 1 to 2 X-Brick OE UG RTU=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-886	XtremIO X2-S 1 to 3 X-Brick OE UG RTU=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-887	XtremIO X2-S 1 to 4 X-Brick OE UG RTU=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-888	XtremIO X2-S 2 to 3 X-Brick OE UG RTU=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-889	XtremIO X2-S 2 to 4 X-Brick OE UG RTU=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-890	XtremIO X2-S 3 to 4 X-Brick OE UG RTU=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-891	XtremIO X2-R/T 1 to 2 X-Br OE UPG RTU=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-892	XtremIO X2-R/T 1 to 3 X-Br OE UPG RTU=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-893	XtremIO X2-R/T 1 to 4 X-Br OE UPG RTU=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-898	XtremIO X2-R 2 to 3 X-Brick OE UG RTU=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-899	XtremIO X2-R 2 to 4 X-Brick OE UG RTU=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-904	XtremIO X2-R 3 to 4 X-Brick OE UG RTU=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-948	VMAX F to FX Conversion Add Cap=CC	\$4,284.79	15%	\$3,642.07	\$514.17	\$428.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
456-112-949	VMAX zF to zFX Conversion Add Cap=CC	\$4,345.21	15%	\$3,693.43	\$521.42	\$434.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
456-112-951	Lic Base DDOE DD6800 CT Bundle=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-112-957	AVAMAR H DPS Backup Enabler=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-112-958	DPS for VMware Avamar H Enabler=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-112-959	DPS for VMware 2TB AVE H Enabler=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-112-960	Avamar H S2400 1/2 Capacity=IA	\$24,000.00	26%	\$17,760.00	\$6,000.00	\$5,520.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-961	Avamar H 1 TB Backend Capacity=CA	\$12,000.00	26%	\$8,880.00	\$3,000.00	\$2,760.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-962	Avamar H 1TB Replication Capacity=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-963	Avamar H 1TB Data Domain Capacity=CA	\$9,000.00	26%	\$6,660.00	\$2,250.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
456-112-964	Avamar H Virtual Edition .5TB=CA	\$6,800.00	26%	\$5,032.00	\$1,700.00	\$1,564.00	\$1,428.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-965	Avamar H Virtual Edition 1TB=CA	\$13,600.00	26%	\$10,064.00	\$3,400.00	\$3,128.00	\$2,856.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-966	Avamar H Virtual Edition 2TB=CA	\$27,200.00	26%	\$20,128.00	\$6,800.00	\$6,256.00	\$5,712.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-967	Avamar H Virtual Edition 4TB=CA	\$54,400.00	26%	\$40,256.00	\$13,600.00	\$12,512.00	\$11,424.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-968	Avamar H Desktop/Laptop=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
456-112-977	VMAX F to FX Existing Capacity =CC	\$5,699.62	15%	\$4,844.68	\$683.95	\$569.96	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
456-112-978	VMAX zF to zFX Existing Capacity =CC	\$5,780.18	15%	\$4,913.15	\$693.62	\$578.02	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
456-112-979	RP/EX Local for XIO-X2 LIC=CC	\$2,452.80	25%	\$1,839.60	\$490.56	\$441.50	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-980	RP/EX Remote for XIO-X2 LIC=CC	\$2,452.80	25%	\$1,839.60	\$490.56	\$441.50	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-112-987	NW 9.2+ Upgrade Entitlement=EA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-113-084	CB	\$786.94	25%	\$590.21	\$157.39	\$141.65	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-113-085	AppSync ADV For XtremIO X2-R/T LIC=CB	\$786.94	25%	\$590.21	\$157.39	\$141.65	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-113-086	NW 9.2+ DPS Cap Enabler=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-113-089	Oracle RMAN agent=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-113-090	Oracle RMAN agent 10G_RESTRICTED=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-113-112	DD VE Perpetual Cap Channel 1TB=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-113-300	IDPA CTRL FS 800GB 0.8TB RAW =CF	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-301	IDPA BU App Enabler=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-302	IDPA Single Fed Reporting Server=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-303	IDPA BU Search Enabler=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-304	IDPA Backup G Enabler=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-305	IDPA Target Protocol Enabler=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-306	IDPA Analytics Enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-307	IDPA MSM Enabler=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-308	IDPA vRealize Enabler=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-309	Plugin for IDPA vRealize Automation=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-315	DD OE license 1TB RAW Enabler =CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-320	DD OE license 1TB RAW Enablr EDP=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-324	IDPA DP5800 Base OE=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-325	IDPA Target Boost 1TB RAW Enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-326	IDPA Target Repl 1TB RAW Enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-113-327	IDPA DP8300 Base OE=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-328	IDPA DP8800 Base OE=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-337	LICCLD TIER 1TBSW CAP=CC	\$402.80	15%	\$342.38	\$80.56	\$72.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-338	Storage M and R for Unity lic=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY SOFTWARE
456-113-340	Data Protection Central=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-352	DD VE Channel 1TB Capacity License=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-113-358	DD3300 SW License 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-113-361	DD3300 Upgrade License 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-113-429	DLm5 VTEOS Storage Group 1=IE	\$37,893.41	15%	\$32,209.40	\$7,578.68	\$6,820.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
456-113-430	DLm5 VTEOS Storage Group 2=IE	\$37,893.41	15%	\$32,209.40	\$7,578.68	\$6,820.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
456-113-431	DLm5 VTEOS Storage Group 3=IE	\$37,893.41	15%	\$32,209.40	\$7,578.68	\$6,820.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
456-113-434	DLm5 VTEOS Storage Group 6=IE	\$37,893.41	15%	\$32,209.40	\$7,578.68	\$6,820.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
456-113-435	DLm5 VTEOS Storage Group 7=IE	\$37,893.41	15%	\$32,209.40	\$7,578.68	\$6,820.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
456-113-436	DLm5 VTEOS Storage Group 8=IE	\$37,893.41	15%	\$32,209.40	\$7,578.68	\$6,820.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
456-113-437	DLm5 VTEOS Storage Group 9=IE	\$37,893.41	15%	\$32,209.40	\$7,578.68	\$6,820.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
456-113-438	DLm5 Capacity Storage Group 1=CC	\$191.33	15%	\$162.63	\$38.27	\$34.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
456-113-439	DLm5 Capacity Storage Group 2=CC	\$236.65	15%	\$201.15	\$47.33	\$42.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
456-113-440	DLm5 Capacity Storage Group 3=CC	\$438.05	15%	\$372.34	\$87.61	\$78.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
456-113-443	DLm5 Capacity Storage Group 6=CC	\$573.99	15%	\$487.89	\$114.80	\$103.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
456-113-444	DLm5 Capacity Storage Group 7=CC	\$1,233.58	15%	\$1,048.54	\$246.72	\$222.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
456-113-445	DLm5 Capacity Storage Group 8=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
456-113-446	DLm5 Capacity Storage Group 9=CC	\$860.99	15%	\$731.84	\$172.20	\$154.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
456-113-498	XtremIO X2-T UG to X2-R OE RTU=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
456-113-545	Commercial DPS DDVE Bundle Sockets=IA	\$1,521.00	15%	\$1,292.85	\$304.20	\$273.78	\$243.36	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-113-568	DPS 2TB AVE Enabler ENTRY=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-113-569	DPS RP4VM Enabler ENTRY=IB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	RECOVERPOINT
456-113-570	DPS DP Search Enabler ENTRY=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-113-571	EMC DPA Enabler-B ENTRY=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-113-572	DPA Single Fed Reporting Server ENTRY=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-113-573	DD VE Perpetual Cap Chnl ENTRY 1TB=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-113-589	RP4VM 5VM Starter Pack for DP4400=IB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE
456-113-591	DP4400 Upg Capacity Enabler 12TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE
456-113-606	ProtectPoint PowerMax Enabler=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
456-113-618	DD BoostFS Enabler=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
456-113-620	Federated Reporting Server ENTRY=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE
456-113-621	IDPA BU App Enabler ENTRY=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-113-622	vRealize Enabler ENTRY=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE
456-113-623	Analytics Enabler ENTRY=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE
456-113-624	IDPA BU Search Enabler ENTRY=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE
456-113-625	LICCLD TIER 1TBSW CAP ENTRY=CC	\$285.00	15%	\$242.25	\$57.00	\$51.30	\$45.60	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE
456-113-660	Plugin IDPA vRealize Automation ENTRY=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE
456-113-661	IDPA Target Protocol Enabler ENTRY=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE
456-113-664	DPS for VMWare RP4VM Enabler=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	RECOVERPOINT
456-113-665	DPS for XC RP4VM Enabler=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	RECOVERPOINT
456-113-666	Commercial Bundle RP4VM Enabler ENTRY=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	RECOVERPOINT
456-113-742	Enabler=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA PROTECTION
456-113-743	UTL DPA ENABLER=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA PROTECTION
456-113-744	UTL DP SEARCH ENABLER=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA PROTECTION
456-113-745	DPS for VMware 2TB AVE Enabler UTL=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA PROTECTION
456-113-746	Data Protection Central UTL for DPD=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA PROTECTION
456-113-747	DPA Single Fed Reporting Server UTL=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA PROTECTION
456-113-749	UTL DDVE ENTRY 1TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA PROTECTION
456-113-777	IDPA DP5800 Base OE EDP=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-778	IDPA DP8300 Base OE EDP=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-779	IDPA DP8800 Base OE EDP=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-780	IDPA Boost FS=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-781	IDPA BoostFS 1 TB Raw Enabler ENTRY=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE
456-113-783	DLm5 VTEOS Storage Group 1 Upg=IE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SW
456-113-784	DLm5 VTEOS Storage Group 2 Upg=IE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SW
456-113-785	DLm5 VTEOS Storage Group 6 Upg=IE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SW
456-113-786	DLm5 VTEOS Storage Group 7 Upg=IE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SW
456-113-787	Cyber Recovery DD3300 Vault=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
456-113-788	Cyber Recovery DD9500 Vault=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
456-113-789	Cyber Recovery Vault=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
456-113-797	VxRail VMware vSAN Advanced 1Y Maint=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-798	VxRail VMware vSAN Advanced 2Y Maint=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-799	VxRail VMware vSAN Advanced 3Y Maint=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-113-800	VxRail VMware vSAN Advanced 4Y Maint=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-801	VxRail VMware vSAN Advanced 5Y Maint=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-802	VxRail VMware vSAN Standard 1Y Maint=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-803	VxRail VMware vSAN Standard 2Y Maint=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-804	VxRail VMware vSAN Standard 3Y Maint=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-805	VxRail VMware vSAN Standard 4Y Maint=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-806	VxRail VMware vSAN Standard 5Y Maint=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-807	VxRail VMware vSANEnterprise 1Y Maint=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-808	VxRail VMware vSANEnterprise 2Y Maint=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-809	VxRail VMware vSANEnterprise 3Y Maint=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-810	VxRail VMware vSANEnterprise 4Y Maint=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-811	VxRail VMware vSANEnterprise 5Y Maint=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-816	NW 18.x Source Cap 1TB Lic 0-10TB=CA	\$9,500.00	26%	\$7,030.00	\$2,375.00	\$2,185.00	\$1,995.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-113-817	NW 18.x Source Cap 1TB Lic 11-50TB=CA	\$8,750.00	26%	\$6,475.00	\$2,187.50	\$2,012.50	\$1,837.50	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-113-818	NW 18.x Source Cap 1TB Lic 51-100TB=CA	\$8,250.00	26%	\$6,105.00	\$2,062.50	\$1,897.50	\$1,732.50	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-113-819	NW 18.x Source Cap 1TB Lic101-250TB=CA	\$7,500.00	26%	\$5,550.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-113-820	NW 18.x Source Cap 1TB Lic251-500TB=CA	\$6,500.00	26%	\$4,810.00	\$1,625.00	\$1,495.00	\$1,365.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-113-821	NW 18.x Source Cap 1TB Lic 501TB+=CA	\$6,000.00	26%	\$4,440.00	\$1,500.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
456-113-823	X400H Expansion SW License=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
456-113-824	VxRail VMware vSAN Ent 1Y RASR=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-825	VxRail VMware vSAN Ent 2Y RASR=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-826	VxRail VMware vSAN Ent 3Y RASR=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-827	VxRail VMware vSAN Ent 4Y RASR=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-828	VxRail VMware vSAN Ent 5Y RASR=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
456-113-830	DP4400S Capacity Enabler DDVE 4TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE
456-113-831	DP4400S UPG Capacity Enabler DDVE 4TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
456-113-950	NW 19.x Source Cap 1TB Lic 0-10TB=CA	\$9,500.00	26%	\$7,030.00	\$2,375.00	\$2,185.00	\$1,995.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-113-951	NW 19.x Source Cap 1TB Lic 11-50TB=CA	\$8,750.00	26%	\$6,475.00	\$2,187.50	\$2,012.50	\$1,837.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-113-952	NW 19.x Source Cap 1TB Lic 51-100TB=CA	\$8,250.00	26%	\$6,105.00	\$2,062.50	\$1,897.50	\$1,732.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-113-953	NW 19.x Source Cap 1TB Lic101-250TB=CA	\$7,500.00	26%	\$5,550.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-113-954	NW 19.x Source Cap 1TB Lic251-500TB=CA	\$6,500.00	26%	\$4,810.00	\$1,625.00	\$1,495.00	\$1,365.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-113-955	NW 19.x Source Cap 1TB Lic 501TB+=CA	\$6,000.00	26%	\$4,440.00	\$1,500.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
456-113-956	License DD6900 High Availability UPG=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-113-957	License DD6900 High Availability=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-113-958	License DD9400 High Availability UPG=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-113-959	License DD9400 High Availability=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-113-960	License DD9900 High Availability UPG=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-113-961	License DD9900 High Availability=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-113-975	DD Storage Migration=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-113-977	License Base DD OE=IA	\$16,313.40	15%	\$13,866.39	\$2,283.88	\$1,957.61	\$1,631.34	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
456-114-034	Avamar VE UTL 1TB=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA PROTECTION	
457-000-025	NW AND MGT CONSOLE WIN (NWK ED)	\$2,300.00	26%	\$1,702.00	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-026	NW AND MGT CONSOLE WIN (PWR ED)	\$7,475.00	26%	\$5,531.50	\$1,868.75	\$1,719.25	\$1,569.75	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-027	NW AND MGT CONSOLE WIN (BUS ED)	\$2,995.00	26%	\$2,216.30	\$748.75	\$688.85	\$628.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
ISILON-VE-LS	IsilonSD Edge License Solution	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
ISLN-XPC	ISILON CHANNEL BUNDLE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA	
457-000-028	NW AND MGT CONSOLE FOR UX (NWK ED)	\$8,280.00	26%	\$6,127.20	\$2,070.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-030	NW AND MGT CONSOLE FOR UX (BUS ED)	\$3,995.00	26%	\$2,956.30	\$998.75	\$918.85	\$838.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-031	NW AND MGT CONSOLE FOR LX (NWK ED)	\$2,300.00	26%	\$1,702.00	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-032	NW AND MGT CONSOLE FOR LX (PWR ED)	\$7,475.00	26%	\$5,531.50	\$1,868.75	\$1,719.25	\$1,569.75	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-033	NW AND MGT CONSOLE FOR LX (BUS ED)	\$2,995.00	26%	\$2,216.30	\$748.75	\$688.85	\$628.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-096	NW MOD FOR DCTM (UX/SYBASE)	\$1.00	26%	\$0.74	\$3,500.00	\$3,220.00	\$2,940.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-097	NW MOD FOR DCTM (UX/ORACLE)	\$1.00	26%	\$0.74	\$3,500.00	\$3,220.00	\$2,940.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-098	NW MOD FOR DCTM (WIN/ORACLE)	\$1.00	26%	\$0.74	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-099	NW MOD FOR DCTM (WIN/MSSQL)	\$1.00	26%	\$0.74	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-100	NW MOD FOR CENTERA 8 NODES OR LESS	\$8,685.00	26%	\$6,426.90	\$2,171.25	\$1,997.55	\$1,823.85	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
457-000-101	NW MOD FOR CENTERA 9 TO 16 NODES	\$17,235.00	26%	\$12,753.90	\$4,308.75	\$3,964.05	\$3,619.35	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-102	NW MOD FOR CENTERA 17 TO 24 NODES	\$25,785.00	26%	\$19,080.90	\$6,446.25	\$5,930.55	\$5,414.85	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-103	NW MOD FOR CENTERA 25 TO 32 NODES	\$34,335.00	26%	\$25,407.90	\$8,583.75	\$7,897.05	\$7,210.35	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-105	NETWORKER FOR UNIX NETWORK ED 25 CLIENTS	\$1.00	26%	\$0.74	\$5,075.00	\$4,669.00	\$4,263.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
457-000-106	NETWORKER FOR UNIX POWER ED 50 CLIENTS	\$1.00	26%	\$0.74	\$11,412.50	\$10,499.50	\$9,586.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
457-000-110	NW WIN POWER ED 50 CLIENTS	\$1.00	26%	\$0.74	\$7,300.00	\$6,716.00	\$6,132.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
457-000-112	NW FOR LX NETWORK ED 25 CLIENTS	\$1.00	26%	\$0.74	\$3,437.50	\$3,162.50	\$2,887.50	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
457-000-113	NETWORKER FOR LINUX POWER ED 50 CLIENTS	\$1.00	26%	\$0.74	\$7,300.00	\$6,716.00	\$6,132.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION	
457-000-119	NW OPENVMS STG NODE ALPHA TIER 1 QTY 1	\$1.00	26%	\$0.74	\$812.50	\$747.50	\$682.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-120	NW OPENVMS STG NODE ALPHA TIER 1 QTY 5	\$1.00	26%	\$0.74	\$4,062.50	\$3,737.50	\$3,412.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-121	NW OPENVMS STG NODE ALPHA TIER 1 QTY 25	\$1.00	26%	\$0.74	\$20,312.50	\$18,687.50	\$17,062.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-122	NW OPENVMS STG NODE ALPHA TIER 2 QTY 1	\$1.00	26%	\$0.74	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-123	NW OPENVMS STG NODE ALPHA TIER 2 QTY 5	\$1.00	26%	\$0.74	\$9,375.00	\$8,625.00	\$7,875.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-124	NW OPENVMS STG NODE ALPHA TIER 2 QTY 25	\$1.00	26%	\$0.74	\$46,875.00	\$43,125.00	\$39,375.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-125	NW OPENVMS STG NODE ALPHA TIER 3 QTY 1	\$1.00	26%	\$0.74	\$3,500.00	\$3,220.00	\$2,940.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-126	NW OPENVMS STG NODE ALPHA TIER 3 QTY 5	\$1.00	26%	\$0.74	\$17,500.00	\$16,100.00	\$14,700.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-127	NW OPENVMS STG NODE ALPHA TIER 3 QTY 25	\$1.00	26%	\$0.74	\$87,500.00	\$80,500.00	\$73,500.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-128	NW OPENVMS CLNT VAX TIER 1	\$1.00	26%	\$0.74	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-129	NW FOR OPENVMS FOR VAX TIER 1 QTY 5	\$1.00	26%	\$0.74	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-130	NW FOR OPENVMS FOR VAX TIER 1 QTY 25	\$1.00	26%	\$0.74	\$6,250.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-131	NW OPENVMS CLNT VAX TIER 2	\$1.00	26%	\$0.74	\$600.00	\$552.00	\$504.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-132	NW FOR OPENVMS FOR VAX TIER 2 QTY 5	\$1.00	26%	\$0.74	\$3,000.00	\$2,760.00	\$2,520.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-133	NW FOR OPENVMS FOR VAX TIER 2 QTY 25	\$1.00	26%	\$0.74	\$15,000.00	\$13,800.00	\$12,600.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-134	NW OPENVMS CLNT VAX TIER 3	\$1.00	26%	\$0.74	\$1,100.00	\$1,012.00	\$924.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-135	NW FOR OPENVMS FOR VAX TIER 3 QTY 5	\$1.00	26%	\$0.74	\$5,500.00	\$5,060.00	\$4,620.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-000-136	NW FOR OPENVMS FOR VAX TIER 3 QTY 25	\$1.00	26%	\$0.74	\$27,500.00	\$25,300.00	\$23,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
457-000-159	NETWORKER POWERSNAP MODULE FOR NETAPP	\$13,500.00	26%	\$9,990.00	\$3,375.00	\$3,105.00	\$2,835.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-000-173	NW SNAPIMAGE CLNT PKG	\$3,500.00	26%	\$2,590.00	\$875.00	\$805.00	\$735.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-000-206	NW PWRSNAP MOD EMC SYMMETRIX 5TB LIC	\$17,495.00	26%	\$12,946.30	\$4,373.75	\$4,023.85	\$3,673.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-000-208	NW PWRSNAP MOD EMC SYMMETRIX DMX 5TB LIC	\$17,495.00	26%	\$12,946.30	\$4,373.75	\$4,023.85	\$3,673.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-000-209	NW PWRSNAP MOD EMC CLARIION 2TB LIC	\$7,995.00	26%	\$5,916.30	\$1,998.75	\$1,838.85	\$1,678.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-000-210	NW POWERSNAP MOD IBM FASTT 2TB LIC	\$7,995.00	26%	\$5,916.30	\$1,998.75	\$1,838.85	\$1,678.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-000-211	NW POWERSNAP MOD STK D SERIES 2TB LIC	\$7,995.00	26%	\$5,916.30	\$1,998.75	\$1,838.85	\$1,678.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-000-212	NW PWRSNAP MOD SUN SE AVAIL 2TB LIC	\$4,495.00	26%	\$3,326.30	\$1,123.75	\$1,033.85	\$943.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-000-213	NW POWERSNAP MOD SUN SE 6920 2TB LIC	\$7,995.00	26%	\$5,916.30	\$1,998.75	\$1,838.85	\$1,678.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-000-214	NW MGT CONSOLE WITH ACCESS CONTROL	\$4,000.00	26%	\$2,960.00	\$1,000.00	\$920.00	\$840.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-000-502	NW OPENVMS STG NODE INTEGRITY SGL PRO	\$1.00	26%	\$0.74	\$892.25	\$820.87	\$749.49	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-003	NW MOD FOR DCTM (LX/ORACLE)	\$1.00	26%	\$0.74	\$2,062.50	\$1,897.50	\$1,732.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-014	NW EMBEDDED STG NODE EDL	\$2,550.00	26%	\$1,887.00	\$637.50	\$586.50	\$535.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-015	DCTM BACKUP SOLUTION FOR UX/SYBASE	\$1.00	26%	\$0.74	\$8,162.50	\$7,509.50	\$6,856.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-016	DCTM BACKUP SOLUTION FOR UX/ORACLE	\$1.00	26%	\$0.74	\$8,162.50	\$7,509.50	\$6,856.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-017	DCTM BACKUP SOLUTION WIN/ORACLE	\$1.00	26%	\$0.74	\$4,737.50	\$4,358.50	\$3,979.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-018	DCTM BACKUP SOLUTION WIN/MSSQL	\$1.00	26%	\$0.74	\$4,737.50	\$4,358.50	\$3,979.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-019	DCTM BACKUP SOLUTION FOR LX/ORACLE	\$1.00	26%	\$0.74	\$4,737.50	\$4,358.50	\$3,979.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-026	Avamar .5 TB LTDT License	\$6,250.00	26%	\$4,625.00	\$1,562.50	\$1,437.50	\$1,312.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-032	EM ARCH-CTRA 0-750 USRS(DXW FSM/500GB)	\$1.00	26%	\$0.74	\$1,574.75	\$1,448.77	\$1,322.79	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-033	EM ARCH TO CTRA 0-2500 USRS(DXW FSM/2TB)	\$1.00	26%	\$0.74	\$2,574.75	\$2,368.77	\$2,162.79	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-034	EM ARCH TO CTRA 0-5000 USRS(DXW FSM/5TB)	\$1.00	26%	\$0.74	\$4,424.75	\$4,070.77	\$3,716.79	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-038	NW EMC DISK LIBRARY 10TB CAP	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-053	NW PWRSNAP MOD EMC RECOVERPOINT CDP 2TB	\$7,995.00	26%	\$5,916.30	\$1,998.75	\$1,838.85	\$1,678.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-054	NETWRKR 10CLNT CLARIIONSTRTR PK-WIN APPL	\$13,675.00	26%	\$10,119.50	\$3,418.75	\$3,145.25	\$2,871.75	\$0.00	\$0.00	\$0.00	DH	DELL
457-100-055	NETWRKR 20CLNT CLARIIONSTRTR PK-WIN APPL	\$17,675.00	26%	\$13,079.50	\$4,418.75	\$4,065.25	\$3,711.75	\$0.00	\$0.00	\$0.00	DH	DELL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
457-100-056	NETWRKR NS 20/40 10 CLIENT STARTER PACK	\$14,985.00	26%	\$11,088.90	\$3,746.25	\$3,446.55	\$3,146.85	\$0.00	\$0.00	\$0.00	DH	DELL
457-100-057	NETWRKR NS 20/40 20 CLIENT STARTER PACK	\$18,985.00	26%	\$14,048.90	\$4,746.25	\$4,366.55	\$3,986.85	\$0.00	\$0.00	\$0.00	DH	DELL
457-100-058	NETWRKR STARTER PK-PV 124T W/ WIN APPL	\$11,080.00	26%	\$8,199.20	\$2,770.00	\$2,548.40	\$2,326.80	\$0.00	\$0.00	\$0.00	DH	DELL
457-100-059	NETWRKR STARTER PK FOR TL 2K W/ WIN APPL	\$15,580.00	26%	\$11,529.20	\$3,895.00	\$3,583.40	\$3,271.80	\$0.00	\$0.00	\$0.00	DH	DELL
457-100-060	NETWRKR STARTER PK-TL 4000 W/ WIN APPL	\$19,680.00	26%	\$14,563.20	\$4,920.00	\$4,526.40	\$4,132.80	\$0.00	\$0.00	\$0.00	DH	DELL
457-100-061	NETWRKRSTART PK SML ML6010-20-30-WIN APP	\$16,380.00	26%	\$12,121.20	\$4,095.00	\$3,767.40	\$3,439.80	\$0.00	\$0.00	\$0.00	DH	DELL
457-100-062	NETWRKRSTART PK MED ML6020/30-WIN APPL	\$23,180.00	26%	\$17,153.20	\$5,795.00	\$5,331.40	\$4,867.80	\$0.00	\$0.00	\$0.00	DH	DELL
457-100-063	NETWRKRSTART PK LARGE ML6030 W/ WIN APPL	\$29,160.00	26%	\$21,578.40	\$7,290.00	\$6,706.80	\$6,123.60	\$0.00	\$0.00	\$0.00	DH	DELL
457-100-064	NETWRKR STARTER PACK FOR TL 2000	\$9,200.00	26%	\$6,808.00	\$2,300.00	\$2,116.00	\$1,932.00	\$0.00	\$0.00	\$0.00	DH	DELL
457-100-065	NETWRKR STARTER PACK FOR TL 4000	\$13,300.00	26%	\$9,842.00	\$3,325.00	\$3,059.00	\$2,793.00	\$0.00	\$0.00	\$0.00	DH	DELL
457-100-066	NETWRKR START PACK SMALL ML6010-20-30	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	DELL
457-100-067	NETWRKR START PACK MEDIUM ML6020/30	\$16,800.00	26%	\$12,432.00	\$4,200.00	\$3,864.00	\$3,528.00	\$0.00	\$0.00	\$0.00	DH	DELL
457-100-068	NETWRKR START PACK LARGE ML6030	\$22,780.00	26%	\$16,857.20	\$5,695.00	\$5,239.40	\$4,783.80	\$0.00	\$0.00	\$0.00	DH	DELL
457-100-069	NETWRKR 10CLIENT CLARIION STARTER PACK	\$7,295.00	26%	\$5,398.30	\$1,823.75	\$1,677.85	\$1,531.95	\$0.00	\$0.00	\$0.00	DH	DELL
457-100-070	NETWRKR 20CLIENT CLARIION STARTER PACK	\$11,295.00	26%	\$8,358.30	\$2,823.75	\$2,597.85	\$2,371.95	\$0.00	\$0.00	\$0.00	DH	DELL
457-100-071	NETWRKR STARTER PACK FOR PV 124T	\$4,700.00	26%	\$3,478.00	\$1,175.00	\$1,081.00	\$987.00	\$0.00	\$0.00	\$0.00	DH	DELL
457-100-084	NWR 20 CT 10TB B2D VTL5 APP MD AC32 HBSE	\$18,995.00	26%	\$14,056.30	\$4,748.75	\$4,368.85	\$3,988.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-091	EMC SOURCEONE MICROSOFT EXCH-ENG-TIER2	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-092	EMC SOURCEONE MICROSOFT EXCH-ENG-TIER1	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-093	EMC SOURCEONE MICROSOFT EXCH-ENG-TIER3	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-094	EMC SOURCEONE MICROSOFT EXCH-ENG-TIER4	\$1.00	26%	\$0.74	\$6.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-095	EMC SOURCEONE MICROSOFT EXCH-ENG-TIER5	\$1.00	26%	\$0.74	\$6.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-106	EMC SOURCEONE MICROSOFT EXCH-ITALIAN-T1	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
457-100-107	EMC SOURCEONE MICROSOFT EXCH-ITALIAN-T2	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
457-100-108	EMC SOURCEONE MICROSOFT EXCH-ITALIAN-T3	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-109	EMC SOURCEONE MICROSOFT EXCH-ITALIAN-T4	\$1.00	26%	\$0.74	\$6.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-110	EMC SOURCEONE MICROSOFT EXCH-ITALIAN-T5	\$1.00	26%	\$0.74	\$6.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-116	EMC SOURCEONE-NOTES/DOMINO-ENG-TIER 1	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-117	EMC SOURCEONE-NOTES/DOMINO-ENG-TIER 2	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-118	EMC SOURCEONE-NOTES/DOMINO-ENG-TIER 3	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-119	EMC SOURCEONE-NOTES/DOMINO-ENG-TIER 4	\$1.00	26%	\$0.74	\$6.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-120	EMC SOURCEONE-NOTES/DOMINO-ITALIAN-T5	\$1.00	26%	\$0.74	\$6.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-121	EMC SOURCEONE-NOTES/DOMINO-ENG-TIER 5	\$1.00	26%	\$0.74	\$6.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-140	EMC SOURCEONE EMAIL SUPERVISOR	\$30.00	26%	\$22.20	\$7.50	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-143	EMC SOURCEONE-NOTES/DOMINO-ITALIAN-T1	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-144	EMC SOURCEONE-NOTES/DOMINO-ITALIAN-T2	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-145	EMC SOURCEONE-NOTES/DOMINO-ITALIAN-T3	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-146	EMC SOURCEONE-NOTES/DOMINO-ITALIAN-T4	\$1.00	26%	\$0.74	\$6.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-148	NX3 BASE SOFTWARE	\$3,315.00	10%	\$2,983.50	\$1,417.03	\$1,275.33	\$1,133.66	\$0.00	\$0.00	\$0.00	J	NA	
457-100-149	EMC SOURCEONE-NOTES/DOMINO-JPN-TIER 1	\$50.00	26%	\$37.00	\$12.50	\$11.50	\$10.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-150	EMC SOURCEONE-NOTES/DOMINO-JPN-TIER 2	\$45.00	26%	\$33.30	\$11.25	\$10.35	\$9.45	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-151	EMC SOURCEONE-NOTES/DOMINO-JPN-TIER 3	\$41.00	26%	\$30.34	\$10.25	\$9.43	\$8.61	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-152	EMC SOURCEONE-NOTES/DOMINO-JPN-TIER 4	\$36.00	26%	\$26.64	\$9.00	\$8.28	\$7.56	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-153	EMC SOURCEONE-NOTES/DOMINO-JPN-TIER 5	\$29.00	26%	\$21.46	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-154	EMC SOURCEONE MICROSOFT EXCH-JPN-TIER 1	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-155	EMC SOURCEONE MICROSOFT EXCH-JPN-TIER 2	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-156	EMC SOURCEONE MICROSOFT EXCH-JPN-TIER 3	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-157	EMC SOURCEONE MICROSOFT EXCH-JPN-TIER 4	\$1.00	26%	\$0.74	\$6.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
457-100-158	EMC SOURCEONE MICROSOFT EXCH-JPN-TIER 5	\$1.00	26%	\$0.74	\$6.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-159	EMC SOURCEONE-NOTES/DOMINO-SMPFD CHN-T1	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-160	EMC SOURCEONE-NOTES/DOMINO-SMPFD CHN-T2	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-161	EMC SOURCEONE-NOTES/DOMINO-SMPFD CHN-T3	\$1.00	26%	\$0.74	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-162	EMC SOURCEONE-NOTES/DOMINO-SMPFD CHN-T4	\$1.00	26%	\$0.74	\$6.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-163	EMC SOURCEONE-NOTES/DOMINO-SMPFD CHN-T5	\$1.00	26%	\$0.74	\$6.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-164	EMC SOURCEONE-MS EXCH-SMPFD CHN-TIER 1	\$50.00	26%	\$37.00	\$12.50	\$11.50	\$10.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-165	EMC SOURCEONE-MS EXCH-SMPFD CHN-TIER 2	\$45.00	26%	\$33.30	\$11.25	\$10.35	\$9.45	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-166	EMC SOURCEONE-MS EXCH-SMPFD CHN-TIER 3	\$41.00	26%	\$30.34	\$10.25	\$9.43	\$8.61	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-167	EMC SOURCEONE-MS EXCH-SMPFD CHN-TIER 4	\$36.00	26%	\$26.64	\$9.00	\$8.28	\$7.56	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-168	EMC SOURCEONE-MS EXCH-SMPFD CHN-TIER 5	\$29.00	26%	\$21.46	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-222	NW PWRSNAP MOD EMC SYMMETRIX VMAX 5TB	\$17,495.00	26%	\$12,946.30	\$4,373.75	\$4,023.85	\$3,673.95	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-227	NW LICENSING BUNDLE DATA DOMAIN 10TB CAP	\$10,000.00	26%	\$7,400.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-100-754	CC / PROSPHERE MGMT PKG VNX/CX ELA	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$160.00	\$0.00	\$0.00	\$0.00	UM-S	NA	
457-101-192	S1 BUNDLE EXCH_SP_FILES TIER1=UA	\$60.00	26%	\$44.40	\$15.00	\$13.80	\$12.60	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-101-193	S1 BUNDLE LTDM_SP_FILES TIER1=UA	\$60.00	26%	\$44.40	\$15.00	\$13.80	\$12.60	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-101-194	S1 BUNDLE EXCH_SP_FILES TIER2=UA	\$36.00	26%	\$26.64	\$9.00	\$8.28	\$7.56	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-101-195	S1 BUNDLE LTDM_SP_FILES TIER2=UA	\$36.00	26%	\$26.64	\$9.00	\$8.28	\$7.56	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-101-196	S1 SIDECAR EX_SP_FILES_DM_SUP TIER1=UA	\$110.00	26%	\$81.40	\$27.50	\$25.30	\$23.10	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-101-197	S1 SIDECAR LTDM_SP_FILES_DM_SUP TIER1=UA	\$110.00	26%	\$81.40	\$27.50	\$25.30	\$23.10	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-101-198	S1 SIDECAR EX_SP_FILES_DM_SUP TIER2=UA	\$66.00	26%	\$48.84	\$16.50	\$15.18	\$13.86	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-101-199	S1 SIDECAR LTDM_SP_FILES_DM_SUP TIER2=UA	\$66.00	26%	\$48.84	\$16.50	\$15.18	\$13.86	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-101-279	Data Prot Suite Archive 11-50TB=CA	\$5,100.00	26%	\$3,774.00	\$1,275.00	\$1,173.00	\$1,071.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-101-280	DATA PROT SUITE ARCHIVE 51-150TB=CA	\$4,125.00	26%	\$3,052.50	\$1,031.25	\$948.75	\$866.25	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-101-281	Data Prot Suite Archive 151-250TB=CA	\$3,875.00	26%	\$2,867.50	\$968.75	\$891.25	\$813.75	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
457-101-282	Data Prot Suite Archive 251-400TB=CA	\$3,575.00	26%	\$2,645.50	\$893.75	\$822.25	\$750.75	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-101-283	Data Prot Suite Archive 401-600TB=CA	\$3,250.00	26%	\$2,405.00	\$812.50	\$747.50	\$682.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-101-284	Data Prot Suite Archive 601-1000TB=CA	\$2,900.00	26%	\$2,146.00	\$725.00	\$667.00	\$609.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-101-344	EMC XtremCache software=IA	\$1.00	10%	\$0.90	\$0.00	\$180.00	\$160.00	\$140.00	\$0.00	\$0.00	J	SERVER FLASH	
457-101-547	DATA PROT SUITE ARCHIVE 1-10TB=CA	\$6,050.00	26%	\$4,477.00	\$1,512.50	\$1,391.50	\$1,270.50	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
457-101-607	PROTECTPOINT ELA 100K=IC	\$1,000.00	26%	\$740.00	\$250.00	\$230.00	\$210.00	\$180.00	\$0.00	\$0.00	DM	OPEN STORAGE	
457-101-608	PROTECTPOINT ELA 200K=IC	\$1,000.00	26%	\$740.00	\$250.00	\$230.00	\$210.00	\$180.00	\$0.00	\$0.00	DM	OPEN STORAGE	
457-101-609	PROTECTPOINT ELA 400K=IC	\$1,000.00	26%	\$740.00	\$250.00	\$230.00	\$210.00	\$180.00	\$0.00	\$0.00	DM	OPEN STORAGE	
458-000-112	VNX5200 Application Protection=IC	\$13,784.00	26%	\$10,200.16	\$2,756.80	\$2,481.12	\$2,205.44	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
458-000-113	VNX5400 Application Protection=IC	\$1.00	26%	\$0.74	\$4,912.20	\$4,420.98	\$3,929.76	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
458-000-114	VNX5600 Application Protection=IC	\$1.00	26%	\$0.74	\$7,571.40	\$6,814.26	\$6,057.12	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
458-000-115	VNX5800 Application Protection=IC	\$1.00	26%	\$0.74	\$8,882.00	\$7,993.80	\$7,105.60	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
458-000-116	VNX7600 Application Protection=IC	\$1.00	26%	\$0.74	\$9,924.80	\$8,932.32	\$7,939.84	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
458-000-117	VNX8000 Application Protection=IC	\$1.00	26%	\$0.74	\$14,995.00	\$13,495.50	\$11,996.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
458-000-121	APPSYNC UPG FOR APP PROTECTION SUITE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
458-000-124	VNXe3150 Application Protection Suite=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
458-000-125	VNXe3150 Remote Protection Suite=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
458-000-126	VNXe3150 Security + Compliance Suite=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
458-000-130	VNXe3150 SP SW Upgrade Kit=IC	\$1,205.40	10%	\$1,084.86	\$241.08	\$216.97	\$192.86	\$164.64	\$0.00	\$0.00	UE	VNXE SOFTWARE	
458-000-136	VNX5200 Application Protection=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	OPEN EDITION	
458-000-137	VNX5400 Application Protection=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	OPEN EDITION	
458-000-138	VNX5600 Application Protection=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	OPEN EDITION	
458-000-139	VNX5800 Application Protection=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	OPEN EDITION	
458-000-140	VNX7600 Application Protection=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	OPEN EDITION	
458-000-141	VNX8000 Application Protection=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	OPEN EDITION	
458-000-165	RP/SE TO RP/EX LOCAL PRODUCT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
458-000-166	SRM for XIO	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE	
458-000-173	RP FOR XtremIO LOCAL PRODUCT	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE	
458-000-174	RP FOR XtremIO REMOTE PRODUCT	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE	
458-000-179	VNXE BASE SW OE 2.0 DUAL SP (EMC ECO)=IC	\$1.00	10%	\$0.90	\$0.00	\$1,194.08	\$1,061.41	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
458-000-180	VNXE BASE SW INCL OE v2.0, DUAL SP=IC	\$6,633.80	10%	\$5,970.42	\$0.00	\$1,194.08	\$1,061.41	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
458-000-182	VNXe3300 Application Protection =IC	\$10,917.28	10%	\$9,825.55	\$0.00	\$1,965.11	\$1,746.76	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
458-000-183	VNXe3300 Remote Protection Suite=IC	\$6,807.03	10%	\$6,126.33	\$0.00	\$1,225.26	\$1,089.12	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
458-000-184	VNXe3300 Security + Compliance Suite=IC	\$1.00	10%	\$0.90	\$0.00	\$251.10	\$223.20	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
458-000-185	VNXe3300 Local Protection Suite=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
458-000-186	VNXe3300 Application Protection Suite=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
458-000-187	VNXe3300 Remote Protection Suite=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
458-000-189	AVAMAR BACKUP AND RECOVERY SW	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
458-000-191	SRM for VNX	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
458-000-199	SRM for ISILON	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
458-000-203	SRM for DATA DOM	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA
458-000-204	VIPR SRM UPG for VNX =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-000-219	RP/SE TO RP/EX REMOTE PRODUCT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-224	RP/EX ADV PROTECTION FOR VNX-F 5000=IC	\$22,250.00	26%	\$16,465.00	\$4,450.00	\$4,005.00	\$3,560.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
458-000-225	RP/EX ADV PROTECTION FOR VNXe3200 PROD.	\$6,898.25	10%	\$6,208.43	\$0.00	\$1,241.69	\$1,103.72	\$942.20	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-000-313	RecoverPoint/SE LOC for VNX5200=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-000-314	RecoverPoint/SE LOC for VNX5400=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-000-315	RecoverPoint/SE LOC for VNX5600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-316	RecoverPoint/SE LOC for VNX5800=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-317	RecoverPoint/SE LOC for VNX7600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-318	RecoverPoint/SE LOC for VNX8000=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-000-319	RecoverPoint/SE REM for VNX5200=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-000-320	RecoverPoint/SE REM for VNX5400=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-000-321	RecoverPoint/SE REM for VNX5600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-322	RecoverPoint/SE REM for VNX5800=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-323	RecoverPoint/SE REM for VNX7600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-324	RecoverPoint/SE REM for VNX8000=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-000-396	NW Family of Capacity Licenses	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
458-000-400	VNXe3200 BASE DUAL SP ECOSYS=IC	\$1.00	10%	\$0.90	\$0.00	\$900.36	\$800.32	\$683.20	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
458-000-401	VNXE3200 BASE SW INCLU OE DUAL SP=IC	\$1.00	10%	\$0.90	\$0.00	\$900.36	\$800.32	\$683.20	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
458-000-559	NW AUTOCH BUNDLE VTL 10TB=CC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-000-560	NW AUTOCH BUNDLE VTL 10TB=CC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-000-563	NW BUNDLE DEDUPE DEVICES 10TB CAP=CC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-000-564	NW BUNDLE DEDUPE DEVICES 10TB CAP=CC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-000-568	NW DATA DOMAIN DEV TYPE ENABLER +7TB=CC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
458-000-569	NW DATA DOMAIN DEV TYPE ENABLER +7TB=CC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
458-000-570	NW DATA DOMAIN DEV TYPE ENABLER +7TB=CC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
458-000-588	DATA PROTECTION ADVISOR 6.2 PRODUCT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-000-657	VNXe3200 AppSync Copy Mgmt	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-000-683	Replication Manager: VNX5100=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
458-000-684	APPSYNC: VNX5100 =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-000-685	RP/SE REM FOR RPS V51 V52=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-000-686	RP/SE LOC FOR LPS V51 V52=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-000-687	Replication Manager: VNX5300=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
458-000-688	APPSYNC: VNX5300 =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-000-689	RP/SE REM FOR RPS V53 V54=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-000-690	RP/SE LOC FOR LPS V53 V54= IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-000-691	Replication Manager: VNX5500=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
458-000-692	APPSYNC: VNX5500 =IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-693	RP/SE REM FOR RPS V55 V56=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-694	RP/SE LOC FOR LPS V55 V56=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-695	Replication Manager: VNX5700=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
458-000-696	APPSYNC: VNX5700 =IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-697	RP/SE REM FOR RPS V57 V58=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-698	RP/SE LOC FOR LPS V57 V58=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-699	RP/SE REM FOR RPS V75 V76=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-700	RP/SE LOC FOR LPS V75 V76=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-721	Application Protection VNX5500=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-722	Application Protection VNX5700=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-723	Application Protection VNX7500=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-726	Application Protection VNX5100=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-000-727	Application Protection VNX5300=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-000-728	Replication Manager: VNX7500=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
458-000-729	APPSYNC: VNX7500 =IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-000-758	VNXe3200 SW 8TB Cap w/200GB Flash=IC	\$5,002.00	10%	\$4,501.80	\$0.00	\$900.36	\$800.32	\$683.20	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
458-000-775	VNXe3200 Base Software Upgrade=IC	\$1.00	10%	\$0.90	\$0.00	\$180.81	\$160.72	\$137.20	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
458-000-776	EMC Storage Analytics VNX54 Suite UPG=IC	\$6,075.00	26%	\$4,495.50	\$1,215.00	\$1,093.50	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-000-777	EMC Storage Analytics VNX56 Suite UPG=IC	\$10,630.00	26%	\$7,866.20	\$2,126.00	\$1,913.40	\$1,700.80	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-000-778	EMC Storage Analytics VNX58 Suite UPG=IC	\$15,120.00	26%	\$11,188.80	\$3,024.00	\$2,721.60	\$2,419.20	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-000-779	EMC Storage Analytics VNX76 Suite UPG=IC	\$18,550.00	26%	\$13,727.00	\$3,710.00	\$3,339.00	\$2,968.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-000-837	DPA ENABLER PRODUCT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-000-846	VMAX3 DPSAPPS PRODUCT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	SYM SOFTWARE
458-000-850	SOURCEONE CAPACITY BUNDLES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-000-851	SOURCEONE ARCHIVING PRODUCTS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-000-873	ViPR SRM for VNX1	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-000-880	DD Boost for Apps	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-000-883	EMC DATA PROTECTION SUITE FOR ARCHIVE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-000-938	RECOVERPOINT FOR XIO BASIC OPTION	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
458-000-952	DPSAPPS CAPACITY	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-000-953	DPSAPPS CAPACITY UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-000-957	RP FOR XtremIO REM UPG FROM BAS TO FULL	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
458-000-959	DPSAPPS CAPACITY	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-000-960	DPSAPPS CAPACITY UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-000-970	DD VE Capacity License	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
458-000-973	VNXe1600 BASE SW+OE DUAL SP NO-ECOSYS=IC	\$3,587.50	10%	\$3,228.75	\$0.00	\$645.75	\$574.00	\$490.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
458-000-974	VNXe1600 BASE SW+OE DUAL SP ECOSYS =IC	\$3,587.50	10%	\$3,228.75	\$0.00	\$645.75	\$574.00	\$490.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
458-000-975	VNXe3200 DP for Direct Availability=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
458-000-976	AVAMAR VCD PLUGIN	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-001-122	VNXE3200 RP/SE PRODUCT=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	OPEN EDITION
458-001-129	RP4VM REM2 for VNX STARTER PACK =IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-001-156	DPSAPPS RP ENABLER	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-001-162	DPSAPPS RP ENABLER	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-001-171	Total Value Pack for the VNX5150=IC	\$5,570.88	10%	\$5,013.79	\$1,114.18	\$1,002.76	\$891.34	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-001-172	Remote Protection Suite for VNX5150=IC	\$4,164.58	10%	\$3,748.12	\$832.92	\$749.62	\$666.33	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-001-173	Local Protection Suite for WW VNX5150=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-001-174	FAST Cache for the WW VNX5150=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-001-180	Total Protection Pack for the VNX5150=IC	\$11,445.15	10%	\$10,300.64	\$2,289.03	\$2,060.13	\$1,831.22	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-001-181	VNX5150 Application Protection=IC	\$8,027.80	10%	\$7,225.02	\$1,605.56	\$1,445.00	\$1,284.45	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-001-182	VNX5400 Application Prot UPG=IC	\$19,650.00	26%	\$14,541.00	\$3,930.00	\$3,537.00	\$3,144.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-001-183	VNX5600 Application Prot UPG=IC	\$30,285.00	26%	\$22,410.90	\$6,057.00	\$5,451.30	\$4,845.60	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-001-184	VNX5800 Application Prot UPG=IC	\$35,530.00	26%	\$26,292.20	\$7,106.00	\$6,395.40	\$5,684.80	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-001-185	VNX7600 Application Prot UPG=IC	\$39,700.00	26%	\$29,378.00	\$7,940.00	\$7,146.00	\$6,352.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-001-186	VNXE3300 DATA-AT-REST ENCRYPTION=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
458-001-189	RP/EX ADV PROTECTION FOR VNX-F7000=IC	\$75,810.00	26%	\$56,099.40	\$15,162.00	\$13,645.80	\$12,129.60	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-001-190	RP/EX UPG FROM SE FOR VNXe 3200 PRODUCT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
458-001-192	DPS for VMWARE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-001-202	SRM VNXE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
458-001-252	IsilonSD Edge =ID	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
458-001-288	Unity 300 Base Software + D RE=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	vUNITY
458-001-289	Unity 400 Base Software + D RE=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-290	Unity 500 Base Software + D RE=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-291	Unity 600 Base Software + D RE=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-292	Unity 300 Base Software =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	vUNITY
458-001-293	Unity 400 Base Software =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-294	Unity 500 Base Software =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-295	Unity 600 Base Software =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-300	AppSync: VNXe 3200 = IC	\$1.00	10%	\$0.90	\$0.00	\$1,107.00	\$984.00	\$840.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-001-302	NW SOURCE CAP 1TB LICENSE TIER 6=CA	\$6,000.00	26%	\$4,440.00	\$1,500.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
458-001-304	APPSYNC UPG FOR APP PROTECTION SUITE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
458-001-329	DPS ENTERPRISE EDITION	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-001-330	DD6300 OE APPLICATION SOFTWARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-334	vREALIZE DATA PROTECTION EXTENSION	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-001-335	DD6300 OPERATING ENVIRONMENT SOFTWARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
458-001-343	DD9800 OPERATING ENVIRONMENT SOFTWARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-344	DD9800 OE APPLICATION SOFTWARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-345	APPSYNC FOR XTREMIO	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
458-001-360	VIRTUAL RPA for VNXe3200=IB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	OPEN EDITION
458-001-361	VNXe3200 RP4VMS=IB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
458-001-362	RP ADV LOC UNITY 300/380=IC	\$3,581.36	10%	\$3,223.22	\$716.27	\$644.64	\$573.02	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-363	RP ADV LOC UNITY 400/480=IC	\$7,866.92	10%	\$7,080.23	\$1,573.38	\$1,416.05	\$1,258.71	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-364	RP ADV LOC UNITY 500/680=IC	\$13,399.92	10%	\$12,059.93	\$2,679.98	\$2,411.99	\$2,143.99	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-365	RP ADV LOC UNITY 600/880=IC	\$19,114.00	10%	\$17,202.60	\$3,822.80	\$3,440.52	\$3,058.24	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-366	RP Virt Appl for Unity 300/300F/350F =IB	\$8,621.42	10%	\$7,759.28	\$1,724.28	\$1,551.86	\$1,379.43	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	RECOVERPOINT
458-001-370	RP BASIC TO ADV LOC UG UNITY 300/380=IC	\$9,607.30	10%	\$8,646.57	\$1,921.46	\$1,729.31	\$1,537.17	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-371	RP BASIC TO ADV LOC UG UNITY 400/480=IC	\$21,085.76	10%	\$18,977.18	\$4,217.15	\$3,795.44	\$3,373.72	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-372	RP BASIC TO ADV LOC UG UNITY 500/680=IC	\$32,483.74	10%	\$29,235.37	\$6,496.75	\$5,847.07	\$5,197.40	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-373	RP BASIC TO ADV LOC UG UNITY 600/880=IC	\$50,159.16	10%	\$45,143.24	\$10,031.83	\$9,028.65	\$8,025.47	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-374	RP Basic for Unity 300/300F/350F =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-375	RP Basic for Unity 400/400F/450F =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-376	RP Basic for Unity 500/500F/550F =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-377	RP Basic for Unity 600/600F/650F =IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-382	VMAX FLASH F SUITE OS 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-384	VMAX F SUITE BASE=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-385	VMAX FLASH LOCAL REP PRODUCT 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-386	VMAX FLASH LOCAL REP BASE PRODUCT=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-387	VMAX FLASH REM REP PRODUCT 1TB=CC	\$3,121.70	15%	\$2,653.45	\$624.34	\$561.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-388	VMAXF FLASH REM REP BASE PRODUCT=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-389	VMAX FLASH SRDF METRO PRODUCT 1TB=CC	\$3,297.93	15%	\$2,803.24	\$659.59	\$593.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-390	VMAX FLASH ENCRYPTION PRODUCT 1TB=CC	\$1,485.33	15%	\$1,262.53	\$297.07	\$267.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-391	VMAX FLASH UNISPHERE360 PRODUCT=IC	\$50,350.00	15%	\$42,797.50	\$10,070.00	\$9,063.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-397	VMAX FLASH FX SUITE OS 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-400	DD2200 OPERATING ENVIRONMENT SOFTWARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
458-001-401	DD2200 OE APPLICATION SOFTWARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
458-001-402	DD2200 OE APPLICATION SOFTWARE UPGRADE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
458-001-403	DD2500 OPERATING ENVIRONMENT SOFTWARE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
458-001-404	DD2500 OE APPLICATION SOFTWARE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
458-001-405	DD2500 OE APPLICATION SOFTWARE UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
458-001-406	DD4200 OPERATING ENVIRONMENT SOFTWARE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
458-001-407	DD4200 OE APPLICATION SOFTWARE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
458-001-408	DD4200 OE APPLICATION SOFTWARE UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
458-001-409	DD4500 OPERATING ENVIRONMENT SOFTWARE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
458-001-410	DD4500 OE APPLICATION SOFTWARE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
458-001-411	DD4500 OE APPLICATION SOFTWARE UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
458-001-412	DD7200 OPERATING ENVIRONMENT SOFTWARE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
458-001-413	DD7200 OE APPLICATION SOFTWARE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
458-001-414	DD7200 OE APPLICATION SOFTWARE UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
458-001-415	DD6800 OPERATING ENVIRONMENT SOFTWARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-416	DD6800 OE APPLICATION SOFTWARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-417	DD6800 OE APPLICATION SOFTWARE UPGRADE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-418	DD9300 OPERATING ENVIRONMENT SOFTWARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-419	DD9300 OE APPLICATION SOFTWARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-420	DD9300 OE APPLICATION SOFTWARE UPGRADE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-421	DD9500 OPERATING ENVIRONMENT SOFTWARE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
458-001-422	DD9500 OE APPLICATION SOFTWARE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
458-001-423	DD9500 OE APPLICATION SOFTWARE UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
458-001-424	EMC Enterprise Copy Data Management	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-001-425	AppSync Bsc for Unity 300/380=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-426	AppSync Bsc for Unity 400/480=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-427	AppSync Bsc for Unity 500/680=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-428	AppSync Bsc for Unity 600/880=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-440	RecoverPoint for VM Starter Packs	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	RECOVERPOINT
458-001-445	VMAX FLASH VIPR CONTROLLER PRODUCT=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-446	vRealize Data Protection Extn for AV=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-001-447	ESA Management for XtremIO =ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
458-001-448	DD6300 OE APPLICATION SOFTWARE UPGRADE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-449	RP ADV REM UNITY 300/380=IC	\$9,225.02	10%	\$8,302.52	\$1,845.00	\$1,660.50	\$1,476.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-450	RP ADV REM UNITY 400/480=IC	\$20,260.84	10%	\$18,234.76	\$4,052.17	\$3,646.95	\$3,241.73	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-451	RP ADV REM UNITY 500/680=IC	\$29,908.38	10%	\$26,917.54	\$5,981.68	\$5,383.51	\$4,785.34	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-452	RP ADV REM UNITY 600/880=IC	\$47,774.94	10%	\$42,997.45	\$9,554.99	\$8,599.49	\$7,643.99	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
458-001-453	RP Virt Appl for Unity 400/400F/450F =IB	\$8,621.42	10%	\$7,759.28	\$1,724.28	\$1,551.86	\$1,379.43	\$0.00	\$0.00	\$0.00	UM-1	RECOVERPOINT
458-001-454	RP Virt Appl for Unity 500/500F/550F =IB	\$8,621.42	10%	\$7,759.28	\$1,724.28	\$1,551.86	\$1,379.43	\$0.00	\$0.00	\$0.00	UM-1	RECOVERPOINT
458-001-455	RP Virt Appl for Unity 600/600F/650F =IB	\$8,621.42	10%	\$7,759.28	\$1,724.28	\$1,551.86	\$1,379.43	\$0.00	\$0.00	\$0.00	UM-1	RECOVERPOINT
458-001-456	RP BASIC TO ADV REM UG UNITY 300/380=IC	\$9,607.30	10%	\$8,646.57	\$1,921.46	\$1,729.31	\$1,537.17	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-457	RP BASIC TO ADV REM UG UNITY 400/480=IC	\$21,085.76	10%	\$18,977.18	\$4,217.15	\$3,795.44	\$3,373.72	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-458	RP BASIC TO ADV REM UG UNITY 500/680=IC	\$32,483.74	10%	\$29,235.37	\$6,496.75	\$5,847.07	\$5,197.40	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-459	RP BASIC TO ADV REM UG UNITY 600/880=IC	\$50,159.16	10%	\$45,143.24	\$10,031.83	\$9,028.65	\$8,025.47	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-460	DD9800 OE APPLICATION SOFTWARE UPGRADE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-463	Storage M+R for VNX2	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-001-472	SRM UPG for Unity	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-478	SRM for Unity	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-486	Unity AFA Base Software=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-487	Unity AFA Base Software + D RE=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-488	RP VIRTUAL APPLIANCE FOR VNX PRODUCT=IB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-489	UnityVSA CE 4TB=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-490	UnityVSA VVols Edition=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-508	VMAX FLASH F SUITE OS 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-509	VMAX FLASH F SUITE BASE=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-510	VMAX FLASH LOCAL REP BASE PRODUCT=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-511	VMAX FLASH REM REP PRODUCT 1TB=CC	\$3,121.70	15%	\$2,653.45	\$624.34	\$561.91	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-512	VMAX FLASH REM REP BASE PRODUCT=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-513	VMAX FLASH SRDF METRO PRODUCT 1TB=CC	\$3,297.93	15%	\$2,803.24	\$659.59	\$593.63	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-515	VMAX FLASH UNISPHERE360 PRODUCT=IC	\$50,350.00	15%	\$42,797.50	\$10,070.00	\$9,063.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-516	VMAX FLASH FX SUITE OS 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-518	APPSYNC FOR VMAX F SUITE STR PK=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-519	APPSYNC FOR VMAX FX SUITE STR PK=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-520	VMAX FLASH VIPR CONTROLLER ENABLER=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-522	DD RAW SHELF CAPACITY LICENSE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
458-001-523	DD 1TB CAPACITY LICENSE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
458-001-525	APPSYNC FULL FOR VMAX 450/850F STE =CC	\$599.17	15%	\$509.29	\$119.83	\$107.85	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-526	APPSYNC FULL FOR VMAX 450/850FX STE =CC	\$599.17	15%	\$509.29	\$119.83	\$107.85	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-527	HCIA SW V3.5	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
458-001-529	UnityVSA VVOLS STORAGE CAPACITY=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-533	VMAX FLASH ESA PRODUCT=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-571	RP ADV LOC UNITY 300F/350/380F=IC	\$3,570.68	10%	\$3,213.61	\$714.14	\$642.72	\$571.31	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-572	RP ADV REM UNITY 300/350/380F=IC	\$9,197.51	10%	\$8,277.76	\$1,839.50	\$1,655.55	\$1,471.60	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-573	RP ADV LOC UNITY 400/450/480F=IC	\$7,843.46	10%	\$7,059.11	\$1,568.69	\$1,411.82	\$1,254.95	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-574	RP ADV REM UNITY 400/450/480F=IC	\$20,200.42	10%	\$18,180.38	\$4,040.08	\$3,636.08	\$3,232.07	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-575	RP ADV LOC UNITY 500/550/680F=IC	\$13,359.96	10%	\$12,023.96	\$2,671.99	\$2,404.79	\$2,137.59	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-576	RP ADV REM UNITY 500/550/680F=IC	\$29,819.19	10%	\$26,837.27	\$5,963.84	\$5,367.45	\$4,771.07	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-577	RP ADV LOC UNITY 600/650/880F=IC	\$19,057.00	10%	\$17,151.30	\$3,811.40	\$3,430.26	\$3,049.12	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-578	RP ADV REM UNITY 600/650/880F=IC	\$47,632.47	10%	\$42,869.22	\$9,526.49	\$8,573.84	\$7,621.20	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-585	RP Basic for Unity380F/480F/680F/880F=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-586	RP Basic for Unity 380/480/680/880=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-588	AppSync Adv for Unity 300/380=IC	\$10,995.58	10%	\$9,896.02	\$2,199.12	\$1,979.20	\$1,759.29	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-589	AppSync Adv for Unity 300F/350F/380F=IC	\$10,962.79	10%	\$9,866.51	\$2,192.56	\$1,973.30	\$1,754.05	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-590	AppSync Adv for Unity 400/480=IC	\$24,144.00	10%	\$21,729.60	\$4,828.80	\$4,345.92	\$3,863.04	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-591	AppSync Adv for Unity 400F/450F/480F=IC	\$24,072.00	10%	\$21,664.80	\$4,814.40	\$4,332.96	\$3,851.52	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-592	AppSync Adv for Unity 500/680=IC	\$38,207.88	10%	\$34,387.09	\$7,641.58	\$6,877.42	\$6,113.26	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-593	AppSync Adv for Unity 500F/550F/680F=IC	\$38,093.94	10%	\$34,284.55	\$7,618.79	\$6,856.91	\$6,095.03	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-594	AppSync Adv for Unity 600/880=IC	\$46,517.44	10%	\$41,865.70	\$9,303.49	\$8,373.14	\$7,442.79	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-595	AppSync Adv for Unity 600F/650F/880F=IC	\$46,378.72	10%	\$41,740.85	\$9,275.74	\$8,348.17	\$7,420.60	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-598	VMAX850 FLASH ESA PRODUCT=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-603	DD SSD CAPACITY LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-605	APPSYNC FOR VMAX F SUITE =CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-606	APPSYNC FOR VMAX FX SUITE =CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-607	VMAX450 FLASH ESA PRODUCT=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-608	VMAX850 FLASH ESA PRODUCT=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-609	VMAX450 FLASH ENCRYPTION PRODUCT=IC	\$151,050.00	15%	\$128,392.50	\$30,210.00	\$27,189.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-610	VMAX450 FLASH ENCRYPTION PRODUCT=IC	\$151,050.00	15%	\$128,392.50	\$30,210.00	\$27,189.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-634	ProtectPoint for VMAX ENABLER	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-001-637	VS SRM XIO=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
458-001-638	VS VIPRC XIO=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
458-001-641	VS SRM VNX2=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-001-642	VS VIPRC VNX2=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-001-671	DD7200 DLM SOFTWARE LICENSES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
458-001-672	DD9500 DLM SOFTWARE LICENSES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA
458-001-673	DD SHELF CAPACITY LICENSE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
458-001-675	DPS for APPS PRODUCT CAPACITY UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-001-676	DD ENABLER DDBEA PROTECTPOINT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
458-001-686	VMAX ALL FLASH EVENTS AND RET PROD=IC	\$15,105.00	15%	\$12,839.25	\$3,021.00	\$2,718.90	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
458-001-691	APPSYNC STR PK FOR VMAX FX SUITE =CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
458-001-694	VMAX ALL FLASH EVENTS AND RET PROD=IC	\$15,105.00	15%	\$12,839.25	\$3,021.00	\$2,718.90	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
458-001-697	Hadoop Application Agent	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
458-001-707	DPS APPS to Ent Edition UPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
458-001-708	DD ENABLER DDBEA PROTECTPOINT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	OPEN STORAGE	
458-001-727	RP/EX ADV PROT V6 FOR VNX-F 5000=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE	
458-001-728	RP/EX ADV PROT V6 FOR VNX-F 7000=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE	
458-001-729	DD ER TO ACT RAW SHELF CAPACITY LICENSE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
458-001-730	DD ER TO ACT RAW SHELF CAPACITY LICENSE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
458-001-734	AppSync Bsc for Unity 300F/350F/380F=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
458-001-735	AppSync Bsc for Unity 400F/450F/480F=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
458-001-736	AppSync Bsc for Unity 500F/550F/680F=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
458-001-737	AppSync Bsc for Unity 600F/650F/880F=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
458-001-743	RP BAS ADV LOC UG UNITY 300/350/380F=IC	\$9,578.65	10%	\$8,620.79	\$1,915.73	\$1,724.16	\$1,532.58	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
458-001-744	RP BAS ADV REM UG UNITY 300/350/380F=IC	\$9,578.65	10%	\$8,620.79	\$1,915.73	\$1,724.16	\$1,532.58	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
458-001-745	RP BAS ADV LOC UG UNITY 400/450/480F=IC	\$21,022.88	10%	\$18,920.59	\$4,204.58	\$3,784.12	\$3,363.66	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
458-001-746	RP BAS ADV REM UG UNITY 400/450/480F=IC	\$21,022.88	10%	\$18,920.59	\$4,204.58	\$3,784.12	\$3,363.66	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
458-001-747	RP BAS ADV LOC UG UNITY 500/550/680F=IC	\$32,386.87	10%	\$29,148.18	\$6,477.37	\$5,829.64	\$5,181.90	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
458-001-748	RP BAS ADV REM UG UNITY 500/550/680F=IC	\$32,386.87	10%	\$29,148.18	\$6,477.37	\$5,829.64	\$5,181.90	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
458-001-749	RP BAS ADV LOC UG UNITY 600/650/880F=IC	\$50,009.58	10%	\$45,008.62	\$10,001.92	\$9,001.72	\$8,001.53	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
458-001-750	RP BAS ADV REM UG UNITY 600/650/880F=IC	\$50,009.58	10%	\$45,008.62	\$10,001.92	\$9,001.72	\$8,001.53	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
458-001-751	SRM for Unity F	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
458-001-765	VMAX FLASH REM REP MF ENABLER=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
458-001-767	VMAX FLASH zDP PRODUCT 1TB=CC	\$956.65	15%	\$813.15	\$191.33	\$172.20	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
458-001-769	OpenStack DP Extn	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
458-001-770	VMAX FLASH GDDR PRODUCT=IC	\$176,225.00	15%	\$149,791.25	\$35,245.00	\$31,720.50	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
458-001-771	ViPR SRM for VMAX 250 TB=CC	\$1,862.95	15%	\$1,583.51	\$372.59	\$335.33	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
458-001-772	ViPR SRM for VMAX 450 TB=CC	\$1,862.95	15%	\$1,583.51	\$372.59	\$335.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-773	ViPR SRM for VMAX 850 TB=CC	\$1,862.95	15%	\$1,583.51	\$372.59	\$335.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-774	VMAX250 FLASH ESA PRODUCT=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-775	VMAX250 FLASH ENCRYPTION PRODUCT=IC	\$52,867.50	15%	\$44,937.38	\$10,573.50	\$9,516.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-777	SRM LIC ENABLE VMAX=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-781	VS SRM XIO 5TBU=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
458-001-782	VS VIPRC XIO 5TBU=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
458-001-783	VS SRM XIO 10TB=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
458-001-784	VS VIPRC XIO 10TB=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
458-001-785	VS SRM XIO 20TB=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
458-001-786	VS VIPRC XIO 20TB=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
458-001-787	VS SRM XIO 40TB=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
458-001-788	VS VIPRC XIO 40TB=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
458-001-795	VS SRM VNX2 T2=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-001-796	VS SRM VNX2 T3=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-001-797	VS SRM VNX2 T4=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-001-798	VS SRM VNX2 T5=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-001-799	VS SRM VNX2 T6=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-001-800	DD Software=CB	\$1,223.51	15%	\$1,039.98	\$171.29	\$146.82	\$122.35	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-801	DD Boost Software Option=CB	\$60.42	15%	\$51.36	\$12.08	\$10.88	\$9.67	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-802	DD Replication Software Option=CB	\$80.56	15%	\$68.48	\$16.11	\$14.50	\$12.89	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-803	vRealize Data Protection Extn for AV	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-001-811	DPA ENABLER PRODUCT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-001-812	DPS for APPS PRODUCT CAPACITY UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-001-813	DPS for APPS PRODUCT CAPACITY	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-001-814	ProtectPoint for VMAX ENABLER	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-001-816	COPY DATA MANAGEMENT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-001-823	DD Software EDP=CB	\$1,223.51	15%	\$1,039.98	\$171.29	\$146.82	\$122.35	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-824	DD Boost Software Option UPG=CB	\$75.53	15%	\$64.20	\$15.11	\$13.59	\$12.08	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-825	DD REPLICATION SOFTWARE OPT UPG=CB	\$100.70	15%	\$85.60	\$20.14	\$18.13	\$16.11	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-826	DD SOFTWARE UPG=CB	\$1,530.64	15%	\$1,301.04	\$214.29	\$183.68	\$153.06	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-827	DD SOFTWARE EDP UPG=CB	\$1,530.64	15%	\$1,301.04	\$214.29	\$183.68	\$153.06	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-836	DD6300 SOFTWARE=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-838	VNX2 EFFICIENT-VIDEO-MG=IC	\$3,000.00	26%	\$2,220.00	\$600.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-001-839	Unity 300 BASE Software+ D RE=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-840	Unity 300F/350F Base Software+ D RE=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-841	Unity 400 BASE Software+ D RE=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-842	Unity 400F/450F Base Software+ D RE=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-843	Unity 500 BASE Software+D RE=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-844	Unity 500F/550F Base Software+ D RE=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-845	Unity 600 BASE Software+D RE=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
458-001-846	Unity 600F/650F Base Software+ D RE=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-847	Unity 300 BASE Software=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-848	Unity 300F/350F Base Software=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-849	Unity 400 BASE Software=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-850	Unity 400F/450F Base Software=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-851	Unity 500 Base Software=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-852	Unity 500F/550F Base Software=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-853	Unity 600 BASE Software=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-001-854	Unity 600F/650F Base Software=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-859	AppSync Adv for VMAX 250F Suite=CC	\$599.17	15%	\$509.29	\$119.83	\$107.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-860	AppSync Adv for VMAX 250FX Suite=CC	\$599.17	15%	\$509.29	\$119.83	\$107.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-871	VMAX FLASH F SUITE OS UPG 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-872	VMAX FLASH FX SUITE OS UPG 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-879	SRM UPG for Unity AF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-001-882	DLm Global Virtual Library	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
458-001-883	DLm2100 VTEOS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
458-001-884	VNX2 EFFICIENT-VIDEO-AG=IC	\$400.00	26%	\$296.00	\$80.00	\$72.00	\$64.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-001-890	DD STORAGE MIGRATION LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-891	DD OE CAPACITY LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-902	AppSync Adv for VMAX 450/850F Suite=CC	\$599.17	15%	\$509.29	\$119.83	\$107.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-903	AppSync Adv for VMAX 450/850FX Suite=CC	\$599.17	15%	\$509.29	\$119.83	\$107.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-904	DD9800 RAW SHELF CAPACITY LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-905	DD9800 SSD CAPACITY LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-907	DD9800 STORAGE MIGRATION LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-908	DD9800 1TB CAPACITY LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-909	DD9800 ER TO ACT RAW SHELF CAPACITY LIC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-912	DD9300 RAW SHELF CAPACITY LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-913	DD9300 SSD CAPACITY LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-915	DD9300 STORAGE MIGRATION LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-916	DD9300 1TB CAPACITY LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-917	DD9300 ER TO ACT RAW SHELF CAPACITY LIC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-920	DD6800 RAW SHELF CAPACITY LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-921	DD6800 SSD CAPACITY LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-923	DD6800 STORAGE MIGRATION LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-924	DD6800 1TB CAPACITY LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
458-001-925	DD6800 ER TO ACT RAW SHELF CAPACITY LIC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-927	DD6800 OE ER CAPACITY LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-928	DD6300 RAW SHELF CAPACITY LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-929	DD6300 SSD CAPACITY LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-930	DD6300 STORAGE MIGRATION LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-931	DD6300 1TB CAPACITY LICENSE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-932	DD6300 ER TO ACT RAW SHELF CAPACITY LIC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-001-973	VNXE3200 EFFICIENT-VIDEO-MG=IC	\$1,896.25	10%	\$1,706.63	\$0.00	\$341.33	\$303.40	\$259.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
458-001-974	VNXE3200 EFFICIENT-VIDEO-AG=IC	\$256.25	10%	\$230.63	\$0.00	\$46.13	\$41.00	\$35.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
458-001-975	VNXE1600 EFFICIENT-VIDEO-MG=IC	\$1,896.25	10%	\$1,706.63	\$0.00	\$341.33	\$303.40	\$259.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
458-001-976	VNXE1600 EFFICIENT-VIDEO-AG=IC	\$256.25	10%	\$230.63	\$0.00	\$46.13	\$41.00	\$35.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
458-001-978	VMAX FLASH MNFRM ESS PLUS PRODUCT=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-979	VMAX FLASH MNFRM ESS PLUS CAP 1TB=CC	\$1,525.61	15%	\$1,296.77	\$305.12	\$274.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-980	DLm GDDR Tape	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
458-001-981	VNX2 ESA Adaptor=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
458-001-982	VNXe3200 ESA Adaptor=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
458-001-983	RP/EX Local for VMAX 450/850/950 F/FX=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-984	RP/EX Rem for VMAX 450/850/950 F/FX=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-985	RP/EX LOCAL FOR VMAX 250 F/FX=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-986	RP/EX REMOTE FOR VMAX 250 F/FX=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-001-991	AVAMAR G BACKUP AND RECOVERY SW	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-001-993	vRealize DP Extension 4.0	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-002-002	NW 9.1 UPGRADE ENTITLEMENT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
458-002-004	NW 9.1 SOURCE CAPACITY	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
458-002-005	vRealize DP Ext 4.0 for NetWorker	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-002-006	DD Boost/Replication AIO enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-007	DD SW Enablers	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-008	DPS for Apps Software	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-023	SRM for Data Domain	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-048	SRM for XIO X2-XS=CB	\$786.94	25%	\$590.21	\$157.39	\$141.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
458-002-049	SRM for XIO X2-R/T=CB	\$786.94	25%	\$590.21	\$157.39	\$141.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
458-002-060	DPA Single Federated Reporting Server	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-061	AVE G VDP Promotion	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-002-062	DPS4VM VDP Promotion	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-115	Solution Identifier For DP Appliance	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
458-002-116	DP Appliance SW Configuration	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
458-002-122	DPS for APPS PRODUCT CAPACITY	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-130	SRM UPG From M+R for Unity F	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-002-131	XtremIO X2-S X-Brick OE =IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
458-002-132	XtremIO X2-R/T X-Brick OE =IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
458-002-133	XtremIO X2-S X-Brick OE UG=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
458-002-134	XtremIO X2-R X-Brick OE UG=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
458-002-157	VMAX950 Flash ESA Product=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-159	ViPR SRM For VMAX950 TB=CC	\$1,862.95	15%	\$1,583.51	\$372.59	\$335.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-160	VMAX F to FX Conversion	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-161	VMAX zF to zFX Conversion	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-163	DD Software 6800 CT Bundle=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-165	RecoverPoint Basic for X2-S=ID	\$11,548.60	25%	\$8,661.45	\$2,309.72	\$2,078.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
458-002-166	RecoverPoint Basic X2-R/T 1TB=CB	\$51,100.00	25%	\$38,325.00	\$10,220.00	\$9,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
458-002-167	DD Replication Controller Upg Enabler=CB	\$1.01	15%	\$0.86	\$16.00	\$14.40	\$12.80	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-168	DD Boost Controller Upgrade Enabler=CB	\$1.01	15%	\$0.86	\$12.00	\$10.80	\$9.60	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-170	Avamar H Backup and Recovery SW	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-002-171	RP/EX Local for XIO-X2 =CC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
458-002-172	RP/EX Remote for XIO-X2 =CC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
458-002-173	NW 18.x SOURCE CAPACITY QTY 1=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
458-002-174	NW 9.2 Upgrade Entitlement=EA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
458-002-180	DD2500 OE Application Software Upgrade	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
458-002-181	DD4200 OE Application Software Upgrade	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
458-002-182	DD4500 OE Application Software Upgrade	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
458-002-183	DD7200 OE Application Software Upgrade	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
458-002-187	DD Raw Shelf Capacity License	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
458-002-188	DD 1TB Capacity License	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
458-002-189	DD ER To ACT Raw Shelf Capacity License	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
458-002-190	AppSync ADV For XtremIO X2S	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
458-002-191	AppSync ADV For XtremIO X2-R/T	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
458-002-192	VMAX Flash zFX Suite Enab zDP Mix 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-197	VMAX Flash FX Suite Enab OSO Mixd 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-198	DD VE Channel Capacity 4TB	\$4,833.60	15%	\$4,108.56	\$1,208.40	\$1,111.73	\$1,015.06	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-258	IDPA DP5800 Env Config	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
458-002-259	IDPA DP5800 Env Config EDP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
458-002-260	IDPA DP8300 Env Config	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
458-002-261	IDPA DP8300 Env Config EDP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
458-002-262	IDPA DP8800 Env Config	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
458-002-263	IDPA DP8800 Env Config EDP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
458-002-264	IDPA Capacity Enabler=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
458-002-268	DD2200 OE App SW Upg	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
458-002-287	Storage M and R for Unity=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY SOFTWARE
458-002-305	DD VE Channel 4TB Base=IA	\$4,833.60	15%	\$4,108.56	\$1,208.40	\$1,111.73	\$1,015.06	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-306	DD VE Channel 1TB Capacity	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-313	DD3300 Appliance SW License	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
458-002-314	DD3300 Upgrade License	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
458-002-318	DDVE for Dell EMC XC Series	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-319	DPS for Dell EMC XC Series	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-323	IDPA Software Upgrade=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
458-002-329	SourceOne for Email Management	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-002-330	SourceOne for Discovery Manager	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-002-331	SourceOne For Microsoft SharePoint	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-002-332	SourceOne File Systems	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-002-333	SourceOne for MS SharePoint Stor Mgmt	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-002-334	SourceOne for InPlace Migration	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-002-335	SourceOne for Email Supervisor	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-002-336	SourceOne for MS SharePoint Add-On	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-002-341	IDPA Software EDP Upgrade=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
458-002-353	VMAX250 FX Flash Encryption Product=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-354	VMAX450 FX Flash Encryption Product=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-355	VMAX850 FX Flash Encryption Product=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-356	VMAX950 FX Flash Encryption Product=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-357	AppSync Adv for VMAX AF-FX=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-358	VxRack Flex 13G Enabler=IA	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
458-002-359	SRM for VMAX AF-FX=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-368	DLM5 VETOS Storage Groups	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
458-002-369	DLM5 Capacity Storage Groups	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
458-002-370	DLM5 GDDR Tape=IF	\$82,422.95	15%	\$70,059.51	\$16,484.59	\$14,836.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
458-002-374	DLM Long-Term Retention=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
458-002-375	DLM Encryption=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
458-002-376	DLM File-Lock Retention=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
458-002-377	DLM Guarantee Replication=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
458-002-378	DLM KMIP Encryption=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
458-002-379	DLM DD Retention Lock=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
458-002-380	DLM Physical Tape SCSI=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
458-002-385	Data Protection Central HIGH=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
458-002-386	Data Protection Central MID=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-390	PowerPath for VMAX AF-FX=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-392	AppSync Str Pk for VMAX AF-F=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-394	SRM for VMAX 250 TB=CC	\$1,862.95	15%	\$1,583.51	\$372.59	\$335.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-395	SRM for VMAX 450 TB=CC	\$1,862.95	15%	\$1,583.51	\$372.59	\$335.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-396	SRM for VMAX 850 TB=CC	\$1,862.95	15%	\$1,583.51	\$372.59	\$335.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-397	SRM for VMAX 950 TB=CC	\$1,862.95	15%	\$1,583.51	\$372.59	\$335.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-398	Commercial DPS DDVE Bundle	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
458-002-399	PowerProtect Software TB=CA	\$3,140.00	26%	\$2,323.60	\$785.00	\$722.20	\$659.40	\$565.20	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-400	RecoverPoint for VMs=IB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-401	PowerProtect Cyber Recovery=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-402	PowerProtect Software Socket=IA	\$3,140.00	26%	\$2,323.60	\$785.00	\$722.20	\$659.40	\$565.20	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-403	PowerProtect Software=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-405	Data Protection Suite Tier 1=CA	\$8,600.00	26%	\$6,364.00	\$2,150.00	\$1,978.00	\$1,806.00	\$1,548.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-406	Data Protection Suite Tier 2=CA	\$6,000.00	26%	\$4,440.00	\$1,500.00	\$1,380.00	\$1,260.00	\$1,080.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-407	Data Protection Suite Tier 3=CA	\$3,500.00	26%	\$2,590.00	\$875.00	\$805.00	\$735.00	\$630.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-408	Avamar VE=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-409	VREALIZE DPA CB DDvD Enablers=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-410	PowerProtect Storage Direct DD vD=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-411	Data Protection Suite Soct Tier 1=IA	\$8,600.00	26%	\$6,364.00	\$2,150.00	\$1,978.00	\$1,806.00	\$1,548.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-412	Data Protection Suite Soct Tier 2=IA	\$6,000.00	26%	\$4,440.00	\$1,500.00	\$1,380.00	\$1,260.00	\$1,080.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-413	Data Protection Suite Soct Tier 3=IA	\$3,500.00	26%	\$2,590.00	\$875.00	\$805.00	\$735.00	\$630.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-414	Data Protection Central ENTRY=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	OPEN STORAGE
458-002-433	VMAX Flash FX Suite Enab OSO Mixd 1TB=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
458-002-436	IDPA DP4400 ENV CONFIG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE
458-002-439	IDPA Upg DP4400 ENV CONFIG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE
458-002-441	Data Protection Suite for Backup	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-448	DELL EMC Automation SW-4=ID	\$13,044.16	10%	\$11,739.74	\$2,608.83	\$2,347.95	\$2,087.06	\$0.00	\$0.00	\$0.00	\$0.00	J	MICROSOFT HYBRID CLOUD
458-002-449	DELL EMC Automation SW-8=ID	\$9,800.89	10%	\$8,820.80	\$1,960.18	\$1,764.16	\$1,568.14	\$0.00	\$0.00	\$0.00	\$0.00	J	MICROSOFT HYBRID CLOUD
458-002-450	DELL EMC Automation SW-12=ID	\$8,718.51	10%	\$7,846.66	\$1,743.70	\$1,569.33	\$1,394.96	\$0.00	\$0.00	\$0.00	\$0.00	J	MICROSOFT HYBRID CLOUD
458-002-451	DELL EMC Automation SW-16=ID	\$6,539.00	10%	\$5,885.10	\$1,307.80	\$1,177.02	\$1,046.24	\$0.00	\$0.00	\$0.00	\$0.00	J	MICROSOFT HYBRID CLOUD
458-002-452	DELL EMC Automation w/Dell CSP=ID	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	MICROSOFT HYBRID CLOUD
458-002-453	OMNM 25 Devices Software=ID	\$6,015.00	10%	\$5,413.50	\$1,203.00	\$1,082.70	\$962.40	\$0.00	\$0.00	\$0.00	\$0.00	J	MICROSOFT HYBRID CLOUD
458-002-454	DELL EMC Automation w/MSFT CSP=ID	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	MICROSOFT HYBRID CLOUD
458-002-455	DELL EMC Automation w/3rd Party CSP=ID	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	MICROSOFT HYBRID CLOUD

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
458-002-474	DELL EMC Automation UPG SW-4=ID	\$13,044.00	10%	\$11,739.60	\$2,608.80	\$2,347.92	\$2,087.04	\$0.00	\$0.00	\$0.00	J	MICROSOFT HYBRID CLOUD	
458-002-475	DELL EMC Automation UPG SW-8=ID	\$9,801.00	10%	\$8,820.90	\$1,960.20	\$1,764.18	\$1,568.16	\$0.00	\$0.00	\$0.00	J	MICROSOFT HYBRID CLOUD	
458-002-476	DELL EMC Automation UPG SW-12=ID	\$8,719.00	10%	\$7,847.10	\$1,743.80	\$1,569.42	\$1,395.04	\$0.00	\$0.00	\$0.00	J	MICROSOFT HYBRID CLOUD	
458-002-477	DELL EMC Automation UPG SW-16=ID	\$6,539.00	10%	\$5,885.10	\$1,307.80	\$1,177.02	\$1,046.24	\$0.00	\$0.00	\$0.00	J	MICROSOFT HYBRID CLOUD	
458-002-483	EMC Granular Recovery Microsoft MID=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
458-002-484	EMC Granular Recovery Microsoft HIGH=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
458-002-503	IDPA System Software Upgrade	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE	
458-002-505	DLm5 VTEOS Storage Groups Upg	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SW	
458-002-506	Cyber Recovery DD3300 Vault	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN	
458-002-507	Cyber Recovery DD9500 Vault	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
458-002-508	Cyber Recovery Vault	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
458-002-510	PowerProtect X400H SW License=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE	
458-002-512	DELL EMC Automation UPG-4=ID	\$13,044.16	10%	\$11,739.74	\$2,608.83	\$2,347.95	\$2,087.06	\$0.00	\$0.00	\$0.00	J	MICROSOFT HYBRID CLOUD	
458-002-513	DELL EMC Automation UPG-8=ID	\$9,800.89	10%	\$8,820.80	\$1,960.18	\$1,764.16	\$1,568.14	\$0.00	\$0.00	\$0.00	J	MICROSOFT HYBRID CLOUD	
458-002-514	DELL EMC Automation UPG-12=ID	\$8,718.51	10%	\$7,846.66	\$1,743.70	\$1,569.33	\$1,394.96	\$0.00	\$0.00	\$0.00	J	MICROSOFT HYBRID CLOUD	
458-002-515	DELL EMC Automation UPG-16=ID	\$6,539.00	10%	\$5,885.10	\$1,307.80	\$1,177.02	\$1,046.24	\$0.00	\$0.00	\$0.00	J	MICROSOFT HYBRID CLOUD	
458-002-516	OMNM 25 Devices SW UPG= ID	\$6,015.00	10%	\$5,413.50	\$1,203.00	\$1,082.70	\$962.40	\$0.00	\$0.00	\$0.00	J	MICROSOFT HYBRID CLOUD	
458-002-523	Unity HFA Base Software+ DARE=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
458-002-524	Unity HFA Base Software=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
458-002-525	Unity AFA Base Software+ DARE=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
458-002-526	Unity AFA Base Software=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
458-002-531	X400H Expansion SW License	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE	
458-002-535	PowerProtect X400AF SW License=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE	
458-002-536	X400 RecoverPoint for VMs=IB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE	
458-002-537	PowerProtect APPL Storage Direct=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE	
458-002-576	PowerProtectAPPL Storage Direct DD vD=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE	
458-002-577	X400H Expansion SW License=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE	
458-002-584	X400AF Expansion SW License=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
458-002-587	NW 19.x Source Capacity Qty 1	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
458-002-590	DD6900 OE Application Software	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-591	DD6900 Operating Environment Software	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-593	DD6900 Storage Migration License	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-594	DD6900 UPG OE Application Software	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-597	DD9400 OE Application Software	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-598	DD9400 Operating Environment Software	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-600	DD9400 Storage Migration License	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-601	DD9400 UPG OE Application Software	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-604	DD9900 OE Application Software	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-605	DD9900 Operating Environment Software	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-607	DD9900 Storage Migration License	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-608	DD9900 UPG OE Application Software	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-610	DD Boost Software Upgrade=CB	\$75.53	15%	\$64.20	\$15.11	\$13.59	\$12.08	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-611	DD Boost Software=CB	\$60.42	15%	\$51.36	\$12.08	\$10.88	\$9.67	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-613	DD Replication Software Upgrade=CB	\$100.70	15%	\$85.60	\$20.14	\$18.13	\$16.11	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-614	DD Replication Software=CB	\$80.56	15%	\$68.48	\$16.11	\$14.50	\$12.89	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-615	DD Software Upgrade=CB	\$1,651.48	15%	\$1,403.76	\$231.21	\$198.18	\$165.15	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-616	DD New Software=CB	\$1,321.18	15%	\$1,123.00	\$184.97	\$158.54	\$132.12	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-617	Data Protection Suite Software=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-619	VREALIZE=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
458-002-620	SRM for Unity 380=IC	\$5,492.76	10%	\$4,943.48	\$1,098.55	\$988.70	\$878.84	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-002-621	SRM for Unity 480=IC	\$13,178.60	10%	\$11,860.74	\$2,635.72	\$2,372.15	\$2,108.58	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-002-622	SRM for Unity 680=IC	\$26,347.14	10%	\$23,712.43	\$5,269.43	\$4,742.49	\$4,215.54	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-002-623	SRM for Unity 880=IC	\$38,419.14	10%	\$34,577.23	\$7,683.83	\$6,915.45	\$6,147.06	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
458-002-624	SRM for Unity 380F=IC	\$5,476.38	10%	\$4,928.74	\$1,095.28	\$985.75	\$876.22	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-002-625	SRM for Unity 480F=IC	\$13,139.30	10%	\$11,825.37	\$2,627.86	\$2,365.07	\$2,102.29	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-002-626	SRM for Unity 680F=IC	\$26,268.57	10%	\$23,641.71	\$5,253.71	\$4,728.34	\$4,202.97	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-002-627	SRM for Unity 880F=IC	\$38,304.57	10%	\$34,474.11	\$7,660.91	\$6,894.82	\$6,128.73	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
458-002-628	Storage M+R for UnityXT = IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY SOFTWARE
458-002-650	DS60 4TB Act 60TB Raw=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-651	DS60 8TB Act 60TB Raw=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-652	ES40 4TB Act 60TB Raw=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-653	ES40 8TB Act 60TB Raw=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
458-002-660	Dell EMC BaaS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA PROTECTION
5MX4X4MSAS	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$310.93	10%	\$279.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
5MX8X8MSAS	5M X8 TO X8 MINI-SAS HD FLEX 12G	\$677.03	10%	\$609.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
600-0001	X200 PLATFORM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
600-0002	S200 PLATFORM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
600-0003	X400 PLATFORM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
600-0004	NL400 PLATFORM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
610-0001	INA X200 BASE	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
610-0002	INA S200 BASE	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
610-0003	INA X200 Base QDR	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
610-0004	INA S200 Base QDR	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
610-0005	INA X400 BASE	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
610-0007	INA NL400 BASE	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0004	12TB HDD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
611-0005	11TB+200GB SSD/ 3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0006	6TB+1.2TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0007	24TB HDD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0008	20TB+400GB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0009	12TB+1.2TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0010	36TB HDD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0011	27TB+600GB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0012	18TB+1.2TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0013	7.2TB HDD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0014	6.9TB+200GB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0015	5.4TB+1.2TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0016	14.4TB HDD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0017	13.2TB+400GB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0018	10.8TB+1.2TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0037	3.5 30TB HDD / 200GB SSD	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0038	3.5 30TB HDD / 400GB SSD	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0041	1.2TB SSD 3.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0042	2.4TB SSD 3.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0044	4.8TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0045	36TB HDD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0046	72TB HDD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0047	108TB HDD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0051	35TB HDD / 400GB SSD 3.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0053	68TB HDD / 800GB SSD 3.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0056	90TB/2.4TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0058	35TB HDD / 200GB SSD 3.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0059	70TB HDD / 400GB SSD 3.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0060	70TB HDD / 200GB SSD 3.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0061	102TB HDD / 800GB SSD 3.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0062	105TB HDD / 400GB SSD 3.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0063	144TB HDD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0064	128TB HDD / 1.6TB SSD 3.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0065	132TB HDD / 1.2TB SSD 3.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0066	136TB HDD / 800GB SSD 3.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0067	140TB HDD / 400GB SSD 3.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0068	21.6TB HDD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0070	20.7TB+400GB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0071	19.8TB HDD/800GB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0072	18.9TB+1.2TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0074	34TB+800GB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0075	66TB+1.2TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0076	96TB+1.6TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0077	124TB HDD / 2TB SSD 3.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0078	19.8TB+400GB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0098	9.6TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0099	120TB+2.4TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0101	13.2TB+800GB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0102	16.2TB+2.4TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
611-0103	10.8TB/2.4TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0104	108TB SED HDD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0105	36TB SED HDD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0106	5.5TB/400GB SSD/3.5IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0107	10TB/800GB SSD/3.5IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
611-0108	60TB+4.8TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0109	120TB+4.8TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0110	62TB HDD /2TB SSD/3.5IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0111	13.2TB+1.6TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0112	19.2TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0113	26.4TB+1.6TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0115	48TB SED HDD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0116	144TB SED HDD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0118	34TB+1.6TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0119	64TB+3.2TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0120	90TB+4.8TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0121	6.6TB/1.6TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0122	19.8TB HDD+1.6TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0124	128TB+3.2TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0125	25.2TB+2.4TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0126	24TB+3.2TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0128	6.6TB HDD/400GB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0129	64TB HDD/1.6TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0130	99TB+2.4TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0131	136TB+1.6TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0132	26.4TB+800GB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0133	96TB+3.2TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0134	10TB+1.6TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0135	20TB+1.6TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0136	6TB+4.8TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0137	16TB+3.2TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0138	12TB+4.8TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0139	33TB+800GB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0140	11TB+800GB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0141	22TB+800GB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0142	30TB+1.6TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0143	24TB+3.2TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0144	18TB+4.8TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0145	28.8TB HDD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0146	13.8TB+800GB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0147	102TB+1.6TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0156	354TB+800GB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0168	21.6TB SED HDD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0169	20.7TB SED+800GB SED SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0170	19.8TB SED+1.6T SED SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0171	6.9TB+400GB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0172	6.9TB+800GB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0173	13.8TB+400GB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
611-0174	20.7TB+800GB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0175	27.6TB+400GB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0176	27.6TB+800GB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0177	70TB+800GB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0178	68TB+1.6TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0179	136TB HDD+1.6TB SSD 3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0180	136TB SED+1.6TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0181	128TB SED+3.2TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0182	120TB SED+4.8TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0183	33TB SED+800GB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0184	30TB SED+1.6TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0185	24TB SED+3.2TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0186	102TB SED+1.6TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0187	96TB SED+3.2TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0188	105TB SED+800GB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0189	140TB SED+800GB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0190	132TB SED HDD/2.4TB SED SSD/3.5in.	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0191	35TB+800GB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0192	132TB+2.4TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0195	16.2TB+4.8TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0196	18.9TB+2.4TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0197	18TB+3.2TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0198	21.6TB+4.8TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0199	24T HDD+3.2T SSD/2.5in.	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0200	25.2T HDD+2.4T SSD/2.5in.	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0201	6.6TB+1.6TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0202	9.6T SSD/2.5in.	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0203	32TB+3.2TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0205	90TB SED+4.8TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0206	99TB SED HDD/2.4TB SED SSD/3.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0207	210TB+800GB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0208	140TB+800GB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0210	48TB HDD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0211	44TB HDD + 800G SSD 3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0212	40TB HDD + 1.6T SSD 3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0213	44TB SED HDD + 800G SED SSD 3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0214	40TB SED HDD + 1.6TB SED SSD 3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0215	32TB SED HDD /3.2TB SED SSD, 3.5in.	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0216	280TB+1.6TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0217	472TB+1.6TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0218	6.9TB+1.6TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0219	13.8TB+1.6TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0220	13.2TB+3.2TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0221	20.7TB+1.6TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0222	19.8TB+3.2TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0223	18.0TB+6.4TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0224	27.6TB+1.6TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0225	26.4TB+3.2TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
611-0226	24.0TB+6.4TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0227	21.6TB+9.6TB SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0228	70TB+1.6TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0229	68TB+3.2TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0230	66TB+4.8TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0231	64TB+6.4TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0232	60TB+9.6TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0233	140TB+1.6TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0234	136TB+3.2TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0235	132TB+4.8TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0236	128TB+6.4TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0237	120TB+9.6TB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0238	32TB HDD + 3.2TB SSD 3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0239	105TB+800GB SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0240	354TB+800GB SSD/3.5in/4kn	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0241	210TB+800GB SSD/3.5in/4kn	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0242	210TB SED+800TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0243	354TB SED+800GB SSD SED/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0244	280TB HDD SED +1.6TB SSD SED 3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0245	472TB HDD SED+1.6TB SSD SED 3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0246	210TB HDD + 1.6TB SSD 3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0247	105TB + 1.6TB SSD/3.5IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0248	102TB + 3.2TB SSD/3.5IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0249	99TB + 4.8TB SSD/3.5IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0250	96TB + 6.4TB SSD/3.5IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0251	90TB + 9.6TB SSD/3.5IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0252	35TB + 1.6TB SSD/3.5IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0253	34TB + 3.2TB SSD/3.5IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0254	20.7TB SED + 1.6TB SED SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0255	19.8TB SED + 3.2TB SED SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0256	18TB SED + 6.4TB SED SSD/2.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0257	105TB SED + 1.6TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0258	102TB SED + 3.2TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0259	99TB SED + 4.8TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0260	96TB SED + 6.4TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0261	90TB SED + 9.6TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0262	140TB SED + 1.6TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0263	136TB SED + 3.2TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0264	132TB SED + 4.8TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0265	128TB SED + 6.4TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
611-0266	120TB SED + 9.6TB SED SSD/3.5in	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0001	6GB RAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0002	12GB RAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0003	24GB RAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0004	48GB RAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0005	24GB RAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0006	48GB RAM 12x4G	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
612-0008	12GB RAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0009	192GB RAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0014	32GB RAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0015	64GB RAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0016	128GB RAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0017	128GB RAM 16x8GB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0018	256GB RAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0019	48GB RAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0020	24GB RAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0021	96GB RAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0022	INA 12GB RAM 6x2G	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0023	24GB RAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0024	48GB RAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0027	24GB RAM (Next Gen)	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0028	48GB RAM (Next Gen)	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
612-0031	24GB RAM 3x8G Gen5-HD	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
613-0001	1GBE BASE-T DUAL-PORT PCIE	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
613-0002	10GBE DUAL-PORT SFP+ WITHOUT OPTICS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
613-0003	1GBE BASE-T DUAL-PORT PCIE X2	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
613-0008	10GBE DUAL-PORT SFP WITHOUT OPTICS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
613-0009	10GBE DUAL-PORT SFP W/O OPTICS HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
613-0010	40GBE DUAL PORT QSFP+ W/O OPTICS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
64BGBDIMMAF	64GB DDR4-2400 LRDIMM	\$4,092.24	10%	\$3,683.02	\$491.07	\$409.22	\$327.38	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
6740-7840RCKT	VDX-6740 MP-7840 EMC UNIV RACK KIT(EMC OEM Products)	\$600.00	15%	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
800-0010	PWRCRD,2,NEMA 5-15A-C13,110V NORTH AMER	\$40.36	24%	\$30.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0012-P	PROMO 2 PWRCRD C14-C13,208V UNIVERSAL	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	ISILON
800-0014	PWRCRD,2,BS1363-C13,240V UK/IRLND	\$101.91	24%	\$77.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0017	PWRCRD,2,JIS 8303-C13,100V JAPAN	\$89.80	24%	\$68.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0021	PWRCRD,2,IS1293-C13,240V SA	\$97.87	24%	\$74.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0029	PWRCRD,2,NEMA 5-15A-C19,110V North AMER	\$110.99	24%	\$84.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0032	PWRCRD,2,PSE JIS 8303-C19,100V JAPAN	\$167.49	24%	\$127.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0033	PWRCRD,2,BS 1363-C19,240V UK/IRLND	\$163.46	24%	\$124.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0054	MOUNTING KIT TITAN RACK ANTI-TIP	\$1,644.67	24%	\$1,249.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0055	MOUNTING KIT TITAN RACK ANTI-MOVE	\$560.00	24%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0056	MOUNTING KIT TITAN RACK SEISMIC	\$2,043.23	24%	\$1,552.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0057	TOP ROUTING KIT TITAN RACK	\$989.83	24%	\$752.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
800-0061	PWRCRD,1,TITAN,15F,L6-30P,250V NO AM/JAP	\$270.41	24%	\$205.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0062	PWRCRD,1,TITAN,15F,3750DP,250V NO AM/JAP	\$1,500.38	24%	\$1,140.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0064	PWRCRD,1,TITAN,15F,56PA332,250V AU	\$893.97	24%	\$679.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0065	Deep Rack Installation Kit HD400	\$776.93	24%	\$590.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
800-0066	Normal Depth Rack Installation Kit HD400	\$983.78	24%	\$747.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
800-0067	PWRCRD 1 TITAN 3-PHASE 40A 15FT NO AM	\$835.45	24%	\$634.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0069	TITAN D RACK ANTI-TIP MOUNT KIT	\$505.51	24%	\$384.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0070	TITAN D RACK ANTI-MOVE MOUNT KIT	\$1,747.59	24%	\$1,328.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0071	TITAN-D ANCHORING BRACKET KIT	\$2,773.74	24%	\$2,108.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0072	TITAN-D TOP COVER ROUTING KIT	\$885.90	24%	\$673.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0074	HD400 Pre-Racked Install Kit	\$12,577.19	24%	\$9,558.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0075	PWRCRD 3-PHASE WYE 32A 15FT NO AM	\$1,007.99	24%	\$766.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0094	MOUNTING KIT TITAN-HD RACK ANTI-MOVE	\$423.78	24%	\$322.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
800-0095	MOUNTING KIT TITAN-HD RACK ANTI-TIP	\$524.68	24%	\$398.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
810-0021	KIT - 1 SPARE 400GB HD SATA	\$429.83	24%	\$326.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0006	SPARES KIT, DUAL GIGABIT NIC, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0007	SPARES KIT, NVRAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0009	SPARES KIT, INFINIBAND HCA, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0011	SPARES KIT, 250GB HD, SATA	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0012	SPARES KIT FRONT PANEL ASSY 2U ROHS	\$758.77	24%	\$576.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0013	SPARES KIT FAN MODULE ASSY	\$109.98	24%	\$83.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0017	SPARES KIT, DIMM, 1GB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0018	SPARES KIT, RISER CARD, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0022	SPARES KIT, 500 GB HD, SATA II	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0023	SPARES KIT, 160GB HD, SATA II	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0025	SPARES KIT, CPU, XEON, 3.2GHZ, 2MB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0026	SPARES KIT LG BLOWER 1U ACCELERATOR	\$66.59	24%	\$50.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0027	SPARES KIT SM BLOWER 1U	\$53.48	24%	\$40.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0028	SPARES KIT, FRONT PANEL ASSY, 1U, ACCEL	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0029	SPARES KIT, PASSIVE RISER, 1U	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0030	SPARES KIT CABLE ASSY SATA R/A	\$21.19	24%	\$16.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0031	SPARES KIT, POWER SUPPLY, 1U	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0032	SPARES KIT, FRONT PANEL ASSY, EX6000	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
811-0033	SPARES KIT ASSY 32P SAS EXPANDER ROHS	\$465.15	24%	\$353.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0034	SPARES KIT CABLE ASSY SATA R/A TO ST	\$4.04	24%	\$3.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0036	SPARES KIT ASSY 28P SAS CONTROLLER	\$1,339.95	24%	\$1,018.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0042	SPARES KIT SLIDE RAIL KIT 1U	\$171.53	24%	\$130.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0043	SPARES KIT SLIDE RAIL KIT 2U	\$347.10	24%	\$263.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0048	SPARES KIT, 750 GB HD, SATA, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0049	SPARES KIT FBDIMM 1GB ROHS	\$208.86	24%	\$158.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0050	SPARES KIT BATTERY TRAY 2U ROHS	\$172.54	24%	\$131.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0051	SPARES KIT IB-NVRAM CARD 2U/4U WF/BF	\$1,703.19	24%	\$1,294.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0052	SPARES KIT RISER CARD 2U ROHS	\$320.86	24%	\$243.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0053	SPARES KIT, CPU, GRAHAM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0054	SPARES KIT CPU FAN MODULE	\$72.65	24%	\$55.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0055	SPARES KIT POWER SUPPLY 1U/2U	\$646.77	24%	\$491.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0057	SPARES KIT 250GB HD SATA ROHS	\$356.18	24%	\$270.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0058	SPARES KIT, 160GB HD, SATA, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0059	SPARES KIT 500 GB HD SATA ROHS	\$392.50	24%	\$298.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0060	SPARES KIT, 750 GB HD, SATA, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0061	SPARES KIT 1 TB HD SATA ROHS	\$505.51	24%	\$384.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0062	SPARES KIT FBDIMM 2GB	\$251.24	24%	\$190.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0063	SPARES KIT FBDIMM 4GB	\$493.40	24%	\$374.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0064	SPARES KIT FRONT PANEL ASSY 1U ACC-X	\$458.09	24%	\$348.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0065	SPARES KIT INFINIBAND1U ACC-X	\$1,862.61	24%	\$1,415.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0066	SPARES KIT NIC10GE-CX41U ACC-X	\$7,005.49	24%	\$5,324.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0067	SPARES KIT NIC10GE-SR1U ACC-X	\$1,739.52	24%	\$1,322.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0069	SPARES KIT, FRONT PANEL ASSY BU ACCEL	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0070	SPARES KIT NIC FC 1U BACKUP ACC	\$8,939.74	24%	\$6,794.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0071	SPARES KIT NIC 2 PORT GE	\$571.09	24%	\$434.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0072	SPARES KIT SAS CONTROLLER PCI-EXPRESS	\$977.72	24%	\$743.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0073	SPARES KIT, 300 GB HD, SAS, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0074	SPARES KIT FRONT PANEL ASSY 2U BLACK	\$772.89	24%	\$587.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0075	SPARES KIT FRONT PANEL ASSY 4U SILVER	\$457.08	24%	\$347.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0076	SPARES KIT FRONT PANEL ASSY 4U BLUE	\$462.12	24%	\$351.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0077	SPARES KIT POWER SUPPLY 1200W 4U	\$1,121.00	24%	\$851.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0078	SPARES KIT SAS CONTROLLER 4U	\$675.02	24%	\$513.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0079	SPARES KIT DIMM 1GB SINGLE RANK	\$219.96	24%	\$167.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0080	SPARES KIT DIMM 4GB CUSTOM HEATSINK	\$818.30	24%	\$621.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
811-0081	SPARES KIT CABLE ASSY IPASS ST 4X ST	\$24.22	24%	\$18.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0082	SPARES KIT FAN MODULE 4U	\$143.28	24%	\$108.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0083	SPARES KIT SLIDE RAIL KIT 4U	\$425.80	24%	\$323.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0086	SPARES KIT 450 GB HD SAS ROHS	\$833.43	24%	\$633.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0096	12 PORT LEAF UPGRADE MODULE	\$8,986.15	24%	\$6,829.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0102	SPARES KIT, 2 TB HD, SATA, 5400RPM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0103	SPARES KIT 100GB SSD	\$4,938.05	24%	\$3,752.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0104	SPARES KIT 2 TB HD SATA 7200RPM	\$851.60	24%	\$647.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0105	SPARES KIT NIC 10GE CX4	\$2,505.35	24%	\$1,904.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0106	SPARES KIT NIC 10GE SFP+	\$1,714.29	24%	\$1,302.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0108	SPARES KIT SFP+ OPTIC 10GB	\$272.43	24%	\$207.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0110	SLIDE RAIL KIT, 24 PORT, FLEX SWITCH	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0113	SPARES KIT, NIC 10GESFP+ ACCEL-X W/OP	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0114	SPARES KIT FRONT PANEL ASSY X SERIES	\$535.78	24%	\$407.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0115	SPARES KIT FRONT PANEL ASSY S SERIES	\$534.77	24%	\$406.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0116	SPARES KIT IB BOARD WF/BF ROHS	\$1,783.91	24%	\$1,355.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0117	SPARES KIT, NVRAM, 2010, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0118	SPARES KIT NIC 1GE WF/BF	\$534.77	24%	\$406.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0119	SPARES KIT NIC 10GE SFP+	\$1,618.44	24%	\$1,230.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0120	SPARES KIT, POWER SUPPLY, BF	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
811-0121	SPARES KIT POWER SUPPLY WF	\$587.24	24%	\$446.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0122	SPARES KIT FAN MODULE ASSY WF/BF ROHS	\$71.64	24%	\$54.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0123	SPARES KIT DIMM 2GB SINGLE RANK W/BF	\$163.46	24%	\$124.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0124	SPARES KIT DIMM 4GB SINGLE RANK W/BF	\$210.88	24%	\$160.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0125	SPARES KIT DIMM 8GB SINGLE RANK W/BF	\$345.08	24%	\$262.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0126	SPARES KIT BOOT DRIVE WF/BF	\$176.58	24%	\$134.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0127	SPARES KIT, 100 GB SSD, WF, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0128	SPARES KIT 200 GB SSD WF ROHS	\$10,672.19	24%	\$8,110.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0129	SPARES KIT 500 GB HD WF ROHS	\$368.29	24%	\$279.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0130	SPARES KIT 1 TB HD WF ROHS	\$481.29	24%	\$365.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0131	SPARES KIT 2 TB HD WF ROHS	\$826.37	24%	\$628.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0132	SPARES KIT 3 TB HD WF ROHS	\$1,124.03	24%	\$854.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0133	SPARES KIT, 100 GB SSD, BF, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0134	SPARES KIT 200 GB SSD BF ROHS	\$10,651.00	24%	\$8,094.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0135	SPARES KIT 300 GB HD BF ROHS	\$552.93	24%	\$420.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0136	SPARES KIT 600 GB HD BF ROHS	\$875.81	24%	\$665.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0137	SPARES KIT HARDWARE KIT SIDE RAIL	\$67.60	24%	\$51.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
811-0138	SPARES KIT, SIDE RAIL SOLID BEAR SPECIAL	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0139	SPARES KIT 3 TB HD 108NL ROHS	\$1,149.25	24%	\$873.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0140	SPARES KIT SAS CONTROLLER 108NL	\$689.15	24%	\$523.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0141	FRU, PS, QLOGIC 12800-XXX QDR IB SWITCH	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0142	FRU, IN QLOGIC 12800-XXX QDR IB SWITCH	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0144	FRU, LEAF QLOGIC 12800-XXX QDR IB SWITCH	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0145	FRU, EX QLOGIC 12800-XXX QDR IB SWITCH	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0146	SPARES KIT ASSY 28P SAS CONT 1 PORT	\$1,207.77	24%	\$917.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0147	SPARES KIT FAN MODULES + FAN GUARD 4U	\$410.66	24%	\$312.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0148	SPARES KIT 100GB SSD	\$2,177.42	24%	\$1,654.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0149	SPARES KIT 100 GB SSD 2.5 IN ROHS	\$2,137.06	24%	\$1,624.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0150	SPARES KIT 200 GB SSD 3.5 IN ROHS	\$3,853.37	24%	\$2,928.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0151	SPARES KIT 200 GB SSD 2.5 IN ROHS	\$3,832.18	24%	\$2,912.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0152	SPARES KIT, CABLE ASSY SATA 1.5G 0.5M	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0153	SPARES KIT, CABLE ASSY,SATA 1.5G,STR,1M	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0154	FRU, PS, MELLANOX MIS50XX QDR SWITCH	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0155	FRU, POWER DISTRIBUTION PANEL TITAN RACK	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0156	FRU, POWER DISTRIBUTION UNIT, TITAN RACK	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0157	FRU, CABLE, MINI SAS TITAN RACK INTERCON	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0159	SPARES KIT FRONT PANEL ASSY 4U X400	\$760.79	24%	\$578.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0160	SPARES KIT FRONT PANEL ASSY 4U NL400	\$742.62	24%	\$564.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0161	SPARES KIT FAN MODULES 4U X/NL400	\$132.18	24%	\$100.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0162	SPARES KIT POWER SUPPLY 4U X/NL400	\$910.12	24%	\$691.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0163	SPARES KIT DIMM DDR3 16GB 4 RANK	\$923.24	24%	\$701.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0164	SPARES KIT 400GB SSD 3.5 IN ROHS	\$7,097.31	24%	\$5,393.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0165	FRU, MANAGEMENT MODULE, QLOGIC, 12800	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0166	SPARES KIT, 4 TB HD, 3.5 IN, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0167	SPARES KIT, 900 GB HD, 2.5 IN, ROHS	\$1,181.54	24%	\$897.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
811-0168	SPARES KIT, 250GB HD, SATA, ROHS ACCEL-X	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0174	FRU, RACK INST KIT MELLANOX IS5022 CTR	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0175	FRU, RACK INSTALL KIT, MELLANOX, 1U GT	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0176	SPARES KIT, RACK INSTALL, MELLANOX	\$673.00	24%	\$511.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0177	SPARES KIT, ISILON CONSOLE ASSY REPLACE	\$799.13	24%	\$607.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0179	SPARES KIT, 400GB SSD, 2.5 IN, ROHS	\$6,810.75	24%	\$5,176.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0182	SPARE KIT, HARDWARE KIT SIDE RAIL, 4U	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0185	SPARES KIT-200GB SSD-2.5IN-ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0186	SPARES KIT-200GB SSD-3.5IN-ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0187	SPARES KIT-400GB SSD-2.5IN-ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0188	SPARES KIT-400GB SSD-3.5IN-ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0189	SPARES KIT, DIMM, DDR3, 16GB, 2 RANK	\$963.60	24%	\$732.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0190	SPARES KIT, BOOT DRIVE	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0192	FRU,QDR, INTEL,SWITCH, IB, 18 PORT	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0193	FRU,QDR, MELLANOX, SWITCH IB, 18 PORT	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0194	FRU,QDR, INTEL,SWITCH, IB, 36 PORT	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0195	FRU,QDR, MELLANOX, SWITCH, IB 36 PORT	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0196	SPARE KIT, CABLE, IB HYBRD, QSFP-CX4,10M	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0197	SPARE KIT, CABLE, IB HYBRD, QSFP-CX4,6M	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0198	SPARE KIT, CABLE, IB HYBRD, QSFP-CX4,5M	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0199	SPARE KIT, CABLE, IB HYBRD, QSFP-CX4,3M	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0200	SPARE KIT, CABLE, SAS, 4X, 3M	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0201	SPARES KIT, 3TB SED HD, 3.5 IN, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0202	SPARE KIT, CABLE, IB QDR, QSFP-QSFP, 1M	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0203	SPARE KIT, CABLE, IB QDR, QSFP-QSFP, 3M	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0204	SPARE KIT, CABLE, IB QDR, QSFP-QSFP, 5M	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0206	SPARE KIT CABLE IB DDR CX4-CX4 1M?	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
811-0207	SPARE KIT CABLE IB DDR CX4-CX4 3M	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0208	SPARE KIT CABLE IB DDR CX4-CX4 5M	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0209	SPARE KIT,SWITCH,IB QDR,36 PORT,2PS,1U	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0210	SPARE KIT-CABLE-IB QDR-QSFP-ACT OPT-10M	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0211	SPARES KIT-DOA INSTRUCTIONS AND LABEL	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0212	SPARES KIT-800GB SSD-3.5IN-ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0213	SPARES KIT-800GB EMLC SSD-2.5IN-ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0214	SPARES KIT - 1.2TB SAS-2.5IN-ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0215	SPARES KIT - 4TB SED HD-3.5in-ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0216	SPARES KIT-NIC-10GE-SFP-S210/X410	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0217	SPARES KIT-IB-NVRAM CARD-2U/4U-S210/X410	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0218	SPARES KIT-BOOT DRIVE-GEN5	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0219	SPARES KIT-FRONT PANEL ASSY-4U-X410	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0220	SPARES KIT-POWER SUPPLY-4U-X410	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0221	SPARES KIT-FRONT PANEL ASSY-2U-S210	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0222	SPARES KIT-POWER SUPPLY-1U-850W-S210	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0223	SPARES KIT-FAN MODULE ASSY-ROHS-GEN5	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0224	SPARES KIT-SAS CONTROLLER-S210/X410	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0225	SPARES KIT-BOOT DRIVE CARRIER-S210/X410	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0226	SPARES KIT-INTRUSION SWCH ASSY-S210/X410	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0227	SPARES KIT-BATTERY-S210/X410	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0229	SPARES KIT 900GB SED HDD 2.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0230	SPARES KIT 800GB SED SSD 2.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0231	SPARES KIT 800GB SED SSD 3.5 IN	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0232	Spares Kit/Optic/SFP+/SR/ 40Gbe	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0233	SPARES KIT 6TB HDD 3.5 IN SATA	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0234	SPARE KIT,DIMM, 4GB DDR3-1600, HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0235	SPARE KIT, DIMM,16GB DDR3-1600,HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0236	SPARE KIT, COVER SENSOR ASSEMBLY HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
811-0237	SPARE KIT, ASSY DISPLAY BOARD HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0238	SPARE KIT, DENSE DPE SUITECASE HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0239	SPARE KIT, ASSY BATTERY TWIN PACK HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0240	SPARE KIT, CHASSIS WITH BASEBOARD HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0241	SPARES KIT-DUAL SAS QUAD PORT HBA-GEN5	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0242	SPARE KIT, CONNECT DUAL QDR IB HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0243	SPARE KIT, PCB TLA LOX PCIE NVRAM HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0244	SPARE KIT, PCB M SATA CARR W/HOLD HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0245	SPARE KIT, MSATA DEVICES HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0246	SPARE KIT, FAN MODULE ASSY HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0247	SPARE KIT, POWER SUPPLY SNGL CHNL HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0248	SPARE KIT, ASSY 4U FRONT DENSE DPE HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0249	SPARE KIT, 1U CABLE NOR DEPTH RACK HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0250	SPARE KIT, 6TB SATA 512 ASSY HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0251	SPARE KIT, ASSY 800GB MLC 3.5 SAS HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0252	SPARE KIT, TITAN D 3 PHASE PDU HD400	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0253	SPARES KIT 1.6TB SSD 3.5 IN ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0254	SPARES KIT 1.6TB SSD 2.5 IN ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0255	SPARES KIT, 800G eMLC+ SSD, 2.5 IN, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0256	SPARES KIT, 800G eMLC+ SSD, 3.5 IN, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0257	SPARES KIT, 400G eMLC+ SSD, 2.5 IN, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0258	SPARES KIT, 400G eMLC+ SSD, 3.5 IN, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0259	SPARES KIT, 200G eMLC+ SSD, 2.5 IN, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0260	SPARES KIT, 200G eMLC+ SSD, 3.5 IN, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0261	SPARES KIT, 800G eMLC+ SSD SED, 2.5 ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
811-0262	SPARES KIT, 800G eMLC+ SSD SED, 3.5 ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0263	SPARES KIT - 8TB HDD 3.5in NL-Series	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0264	SPARES KIT-FRONT PANEL ASSY-4U-NL410	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0265	SPARES KIT - FRONT PANEL ASSEMBLY-X210	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0266	SPARES KIT - POWER SUPPLY MODULE NL410	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0267	SPARES KIT - PCB LOX PCIe NVRAM w/ MLC	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0268	SPARES KIT - DIMM 8GB DDR3-1600	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0269	SPARES KIT - SLIDE RAIL KIT 2U	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0270	SPARES KIT - BATTERY PACK/LI-ION/18650	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0271	SPARES KIT DEEP RACK INSTALL KIT	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0272	SPARES KIT NORMAL DEPTH RACK INSTALL KIT	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0273	SPARES KIT - 6TB HDD 3.5in 4kn NL-Series	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0274	SPARES KIT - 6TB HDD 3.5in 4kn HD-Series	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0275	SPARES KIT - 6TB HDD SED 3.5in NL-Series	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0276	SPARES KIT - 6TB HDD SED 3.5in HD-Series	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0277	SPARES KIT - 8TB HDD 3.5in HD-Series	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0278	SPARES KIT, 1.6TB SSD-SED , 2.5 IN, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0279	SPARES KIT, 1.6TB SSD-SED , 3.5 IN, ROHS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0280	SPARE KIT - TITAN-D 3-PHASE WYE PDU	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
811-0281	SPARE KIT - 32G BOOT DRIVE GEN 4	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
812-0006	ASSY, S200 CHASSIS, 2U, 2.5, QDR	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
812-0007	ASSY, X200 CHASSIS, 2U, 3.5, QDR	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
812-0021	S210 CHASSIS - 2U	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
812-0023	X410 CHASSIS - 4U	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
812-0024	X210 CHASSIS - 2U	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
812-0026	NL410 CHASSIS - 4U	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
812-0027	X410 CHASSIS WITH WR PSU	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0003	FLD UPGRD KIT X-Series 1 x 200GB SSD	\$8,448.36	24%	\$6,420.75	\$1,182.77	\$1,013.80	\$844.84	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0004	FLD UPGRD KIT X-Series 2 x 200GB SSD	\$16,881.58	24%	\$12,830.00	\$2,363.42	\$2,025.79	\$1,688.16	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
820-0005	FLD UPGRD KIT X-Series 3 x 200GB SSD	\$25,744.64	24%	\$19,565.93	\$3,604.25	\$3,089.36	\$2,574.46	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0006	FLD UPGRD KIT X-Series 4 x 200GB SSD	\$33,703.63	24%	\$25,614.76	\$4,718.51	\$4,044.44	\$3,370.36	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0007	FLD UPGRD KIT X-Series 5 x 200GB SSD	\$42,113.64	24%	\$32,006.37	\$5,895.91	\$5,053.64	\$4,211.36	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0008	FLD UPGRD KIT X-Series 6 x 200GB SSD	\$50,524.67	24%	\$38,398.75	\$7,073.45	\$6,062.96	\$5,052.47	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0009	FLD UPGRD KIT S-Series 1 x 200GB SSD	\$8,494.77	24%	\$6,456.03	\$1,189.27	\$1,019.37	\$849.48	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0010	FLD UPGRD KIT S-Series 2 x 200GB SSD	\$16,828.10	24%	\$12,789.36	\$2,355.93	\$2,019.37	\$1,682.81	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0011	FLD UPGRD KIT S-Series 4 x 200GB SSD	\$33,510.91	24%	\$25,468.29	\$4,691.53	\$4,021.31	\$3,351.09	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0012	FLD UPGRD KIT S-Series 5 x 200GB SSD	\$41,873.50	24%	\$31,823.86	\$5,862.29	\$5,024.82	\$4,187.35	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0013	FLD UPGRD KIT S-Series 6 x 200GB SSD	\$50,236.09	24%	\$38,179.43	\$7,033.05	\$6,028.33	\$5,023.61	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0014	FLD UPGRD KIT DDR3 MEMORY 3 x 2GB	\$1,052.39	24%	\$799.82	\$147.33	\$126.29	\$105.24	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0015	FLD UPGRD KIT DDR3 MEMORY 6 x 4GB	\$2,536.63	24%	\$1,927.84	\$355.13	\$304.40	\$253.66	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0016	FLD UPGRD KIT DDR3 MEMORY 6 x 8GB	\$4,306.41	24%	\$3,272.87	\$602.90	\$516.77	\$430.64	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0017	FLD UPGRD KIT DDR3 MEMORY 12 x 4GB	\$4,991.52	24%	\$3,793.56	\$698.81	\$598.98	\$499.15	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0018	FLD UPGRD KIT DDR3 MEMORY 12 x 8GB	\$9,120.35	24%	\$6,931.47	\$1,276.85	\$1,094.44	\$912.04	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0019	FLD UPGRD KIT 200/400 Dual 1GbE BaseT	\$1,213.83	24%	\$922.51	\$169.94	\$145.66	\$121.38	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0020	FLD UPGRD KIT 200/400 2x10GE SFP+ NO OP	\$3,629.37	24%	\$2,758.32	\$508.11	\$435.52	\$362.94	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0032	FLD UPGRD KIT DDR3 MEMORY 12 x 16GB	\$22,440.16	24%	\$17,054.52	\$3,141.62	\$2,692.82	\$2,244.02	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0033	FLD UPGRD KIT X-Series 1 x 400GB SSD	\$15,296.44	24%	\$11,625.29	\$2,141.50	\$1,835.57	\$1,529.64	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0034	FLD UPGRD KIT X-Series 2 x 400GB SSD	\$30,647.37	24%	\$23,292.00	\$4,290.63	\$3,677.68	\$3,064.74	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0035	FLD UPGRD KIT X-Series 3 x 400GB SSD	\$45,888.31	24%	\$34,875.12	\$6,424.36	\$5,506.60	\$4,588.83	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0036	FLD UPGRD KIT X-Series 4 x 400GB SSD	\$61,184.75	24%	\$46,500.41	\$8,565.87	\$7,342.17	\$6,118.48	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0038	FLD UPGRD KIT 3.5IN 5x800GB SSD	\$142,759.37	24%	\$108,497.12	\$19,986.31	\$17,131.12	\$14,275.94	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0039	FLD UPGRD KIT 3.5IN 5x800GB SSD SED	\$185,587.39	24%	\$141,046.42	\$25,982.23	\$22,270.49	\$18,558.74	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0043	FLD UPGRD KIT X-Series 4 x 100GB SSD	\$18,771.44	24%	\$14,266.29	\$2,628.00	\$2,252.57	\$1,877.14	\$0.00	\$0.00	\$0.00	IS	ISILON	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
820-0044	FLD UPGRD KIT X-Series 5 x 400GB SSD	\$76,481.19	24%	\$58,125.70	\$10,707.37	\$9,177.74	\$7,648.12	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0045	FLD UPGRD KIT S-Series 3 x 400GB SSD	\$44,744.11	24%	\$34,005.52	\$6,264.17	\$5,369.29	\$4,474.41	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0056	FLD UPGRD KIT X-Series 6 x 400GB SSD	\$93,047.96	24%	\$70,716.45	\$13,026.71	\$11,165.76	\$9,304.80	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0057	FLD UPGRD KIT S-Series 2 x 400GB SSD	\$29,899.70	24%	\$22,723.77	\$4,185.96	\$3,587.96	\$2,989.97	\$0.00	\$0.00	\$0.00	IS	NA
820-0058	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB	\$4,731.20	24%	\$3,595.71	\$662.37	\$567.74	\$473.12	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0059	FLD UPGRD KIT DDR3 MEMORY 3 x 8GB	\$2,757.60	24%	\$2,095.78	\$386.06	\$330.91	\$275.76	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0060	FLD UPGRD KIT DDR3 MEMORY 6 x 16GB	\$9,330.22	24%	\$7,090.97	\$1,306.23	\$1,119.63	\$933.02	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0061	FLD UPGRD KIT S-Series 2 x 800GB SSD	\$58,560.34	24%	\$44,505.86	\$8,198.45	\$7,027.24	\$5,856.03	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0062	FLD UPGRD KIT X-Series 6 x 800GB SSD	\$175,537.75	24%	\$133,408.69	\$24,575.28	\$21,064.53	\$17,553.77	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0063	FLD UPGRD KIT X-Series 4 x 800GB SSD	\$117,277.08	24%	\$89,130.58	\$16,418.79	\$14,073.25	\$11,727.71	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0064	FLD UPGRD KIT S-Series 1 x 800GB SSD	\$29,318.51	24%	\$22,282.07	\$4,104.59	\$3,518.22	\$2,931.85	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0065	FLD UPGRD KIT X-Series 2 x 800GB SSD	\$55,144.88	24%	\$41,910.11	\$7,720.28	\$6,617.39	\$5,514.49	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0066	FLD UPGRD KIT X-Series 1 x 800GB SSD	\$27,571.93	24%	\$20,954.67	\$3,860.07	\$3,308.63	\$2,757.19	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0067	FLD UPGRD KIT 3.5 IN 3 x 800GB SSD	\$82,161.86	24%	\$62,443.01	\$11,502.66	\$9,859.42	\$8,216.19	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0068	FLD UPGRD KIT 3.5 IN 1 x 800GB SED SSD	\$35,843.72	24%	\$27,241.23	\$5,018.12	\$4,301.25	\$3,584.37	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0069	FLD UPGRD KIT 3.5 IN 2 x 800GB SED SSD	\$71,687.43	24%	\$54,482.45	\$10,036.24	\$8,602.49	\$7,168.74	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0070	FLD UPGRD KIT 3.5 IN 3 x 800GB SED SSD	\$107,532.16	24%	\$81,724.44	\$15,054.50	\$12,903.86	\$10,753.22	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0071	FLD UPGRD KIT 3.5 IN 4 x 800GB SED SSD	\$152,459.90	24%	\$115,869.52	\$21,344.39	\$18,295.19	\$15,245.99	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0073	Field Upgrade Kit, Memory 16x16GB	\$25,968.63	24%	\$19,736.16	\$3,635.61	\$3,116.24	\$2,596.86	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0074	Field Upgrade Kit, Memory 8x16GB	\$12,984.82	24%	\$9,868.46	\$1,817.87	\$1,558.18	\$1,298.48	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0075	FLD UPGRD KIT 2.5 IN 1 x 400GB SSD	\$10,211.08	24%	\$7,760.42	\$1,429.55	\$1,225.33	\$1,021.11	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0076	FLD UPGRD KIT 2.5 IN 3 x 800GB SSD	\$81,914.66	24%	\$62,255.14	\$11,468.05	\$9,829.76	\$8,191.47	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0077	FLD UPGRD KIT 2.5 IN 4 x 800GB SSD	\$109,192.97	24%	\$82,986.66	\$15,287.02	\$13,103.16	\$10,919.30	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0078	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB GEN5	\$5,274.04	24%	\$4,008.27	\$738.37	\$632.89	\$527.40	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0079	FLD UPGRD KIT 3.5IN 1x1.6 TB SSD	\$34,021.46	24%	\$25,856.31	\$4,763.00	\$4,082.58	\$3,402.15	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0080	FLD UPGRD KIT 3.5IN 2x1.6 TB SSD	\$68,104.47	24%	\$51,759.40	\$9,534.63	\$8,172.54	\$6,810.45	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0081	FLD UPGRD KIT 3.5IN 4x1.6 TB SSD	\$136,213.99	24%	\$103,522.63	\$19,069.96	\$16,345.68	\$13,621.40	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0083	FLD UPGRD KIT 2.5IN 1x1.6 TB SSD	\$34,162.72	24%	\$25,963.67	\$4,782.78	\$4,099.53	\$3,416.27	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0084	FLD UPGRD KIT 2.5IN 2x1.6TB SSD	\$68,152.91	24%	\$51,796.21	\$9,541.41	\$8,178.35	\$6,815.29	\$0.00	\$0.00	\$0.00	IS	ISILON
820-0085	FLD UPGRD KIT 2.5IN 4x1.6TB SSD	\$136,193.81	24%	\$103,507.30	\$19,067.13	\$16,343.26	\$13,619.38	\$0.00	\$0.00	\$0.00	IS	ISILON



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
820-0087	FIELD UPGRADE KIT MEMORY 8X8GB	\$6,843.04	24%	\$5,200.71	\$958.03	\$821.16	\$684.30	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0088	FLD UPGRD KIT 3.5IN 3x1.6 TB SSD	\$101,002.92	24%	\$76,762.22	\$14,140.41	\$12,120.35	\$10,100.29	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0089	FLD UPGRD KIT 2.5IN 3x1.6 TB SSD	\$100,656.83	24%	\$76,499.19	\$14,091.96	\$12,078.82	\$10,065.68	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0090	FLD UPGRD KIT 3.5IN 1x1.6 TB SSD SED	\$44,228.51	24%	\$33,613.67	\$6,191.99	\$5,307.42	\$4,422.85	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0091	FLD UPGRD KIT 3.5IN 2x1.6 TB SSD SED	\$88,535.71	24%	\$67,287.14	\$12,395.00	\$10,624.29	\$8,853.57	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0092	FLD UPGRD KIT 3.5IN 3x1.6 TB SSD SED	\$131,303.19	24%	\$99,790.42	\$18,382.45	\$15,756.38	\$13,130.32	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0093	FLD UPGRD KIT 3.5IN 4x1.6 TB SSD SED	\$177,078.49	24%	\$134,579.65	\$24,790.99	\$21,249.42	\$17,707.85	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0095	FLD UPGRD KIT 2.5IN 1x1.6 TB SSD SED	\$40,995.67	24%	\$31,156.71	\$5,739.39	\$4,919.48	\$4,099.57	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0096	FLD UPGRD KIT 2.5IN 2x1.6 TB SSD SED	\$81,783.49	24%	\$62,155.45	\$11,449.69	\$9,814.02	\$8,178.35	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0097	FLD UPGRD KIT 2.5IN 4x1.6 TB SSD SED	\$163,431.77	24%	\$124,208.15	\$22,880.45	\$19,611.81	\$16,343.18	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0098	FLD UPGRD KIT 24GB MEMORY 3 X 8GB GEN5	\$2,891.79	24%	\$2,197.76	\$404.85	\$347.02	\$289.18	\$0.00	\$0.00	\$0.00	IS	ISILON	
820-0099	FLD UPGRD KIT S210/X410 2X40GBE	\$6,406.14	24%	\$4,868.67	\$896.86	\$768.74	\$640.61	\$0.00	\$0.00	\$0.00	IS	ISILON	
850-0002	IQ 1920J NODE	\$16,778.66	24%	\$12,751.78	\$2,349.01	\$2,013.44	\$1,677.87	\$0.00	\$0.00	\$0.00	IS	NA	
850-0004	IQ 3000 NODE	\$20,052.87	24%	\$15,240.18	\$2,807.40	\$2,406.34	\$2,005.29	\$0.00	\$0.00	\$0.00	IS	NA	
850-0005	IQ 4800 GE NODE	\$21,793.39	24%	\$16,562.98	\$3,051.07	\$2,615.21	\$2,179.34	\$0.00	\$0.00	\$0.00	IS	NA	
850-0006	IQ 4800 INFINIBAND NODE	\$21,793.39	24%	\$16,562.98	\$3,051.07	\$2,615.21	\$2,179.34	\$0.00	\$0.00	\$0.00	IS	NA	
850-0010	IQ ACCELERATOR 2U IB SYSTEM(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON	
850-0011	MELLANOX INFINIBAND SWITCH(EMC OEM Products)	\$9,650.00	15%	\$8,202.50	\$675.50	\$482.50	\$337.75	\$0.00	\$0.00	\$0.00	E	NA	
850-0021	IQ 6000 GE W/ SAS	\$19,997.37	24%	\$15,198.00	\$2,799.63	\$2,399.68	\$1,999.74	\$0.00	\$0.00	\$0.00	IS	NA	
850-0023	IQ 6000 INFINIBAND W/ SAS	\$19,997.37	24%	\$15,198.00	\$2,799.63	\$2,399.68	\$1,999.74	\$0.00	\$0.00	\$0.00	IS	NA	
850-0024	48-PORT IB SWITCH(EMC OEM Products)	\$68,257.00	15%	\$58,018.45	\$4,777.99	\$3,412.85	\$2,389.00	\$0.00	\$0.00	\$0.00	E	NA	
850-0025	96-PORT IB SWITCH(EMC OEM Products)	\$87,857.00	15%	\$74,678.45	\$6,149.99	\$4,392.85	\$3,075.00	\$0.00	\$0.00	\$0.00	E	NA	
850-0029	CABLE, IB DDR, CX4-CX4, 3M(EMC OEM Products)	\$224.00	15%	\$190.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON	
850-0030	CABLE, IB DDR, CX4-CX4, 5M(EMC OEM Products)	\$296.00	15%	\$251.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON	
850-0031	1 METER SAS CABLE(EMC OEM Products)	\$250.00	15%	\$212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON	
850-0032	3 METER SAS CABLE(EMC OEM Products)	\$328.00	15%	\$278.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON	
850-0033	1U 24 PORT DDR IB SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$962.85	\$687.75	\$481.43	\$0.00	\$0.00	\$0.00	E	ISILON	
850-0035	CABLE, IB DDR, CX4-CX4, 1M(EMC OEM Products)	\$176.00	15%	\$149.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON	
850-0036	72-PORT IB SWITCH(EMC OEM Products)	\$78,057.00	15%	\$66,348.45	\$5,463.99	\$3,902.85	\$2,732.00	\$0.00	\$0.00	\$0.00	E	NA	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
850-0038	FLEXTRONICS 8-PORT IB SWITCH(EMC OEM Products)	\$2,891.00	15%	\$2,457.35	\$202.37	\$144.55	\$101.19	\$0.00	\$0.00	\$0.00	E	ISILON
850-0040	IQ 200 NODE	\$5,597.93	24%	\$4,254.43	\$783.71	\$671.75	\$559.79	\$0.00	\$0.00	\$0.00	IS	NA
850-0047	SMC GIGABIT ETHERNET SWITCH FOR IQ200(EMC OEM Products)	\$3,381.00	15%	\$2,873.85	\$236.67	\$169.05	\$118.34	\$0.00	\$0.00	\$0.00	E	NA
851-0001	IQ 1920 GE SYSTEM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0002	IQ 1920 IB SYSTEM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0003	IQ 3000 GE NODE	\$20,052.87	24%	\$15,240.18	\$2,807.40	\$2,406.34	\$2,005.29	\$0.00	\$0.00	\$0.00	IS	NA
851-0004	IQ 3000 IB NODE	\$20,052.87	24%	\$15,240.18	\$2,807.40	\$2,406.34	\$2,005.29	\$0.00	\$0.00	\$0.00	IS	NA
851-0011	CISCO / TOPSPIN 24-PORT IB SWITCH(EMC OEM Products)	\$11,500.00	15%	\$9,775.00	\$805.00	\$575.00	\$402.50	\$0.00	\$0.00	\$0.00	E	NA
851-0019	EX 6000 EXPANSION NODE	\$13,703.23	24%	\$10,414.45	\$1,918.45	\$1,644.39	\$1,370.32	\$0.00	\$0.00	\$0.00	IS	NA
851-0021	IQ 6000 GE SYSTEM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0023	IQ 6000 IB SYSTEM	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0024	SWITCH, IB, 48 PORT, 7008P, CISCO	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0027	IQ ACCELERATOR IB	\$22,453.28	24%	\$17,064.49	\$3,143.46	\$2,694.39	\$2,245.33	\$0.00	\$0.00	\$0.00	IS	NA
851-0041	EX 9000 EXPANSION NODE	\$15,375.14	24%	\$11,685.11	\$2,152.52	\$1,845.02	\$1,537.51	\$0.00	\$0.00	\$0.00	IS	NA
851-0042	IQ 9000 NODE	\$29,490.04	24%	\$22,412.43	\$4,128.61	\$3,538.81	\$2,949.00	\$0.00	\$0.00	\$0.00	IS	NA
851-0048	IQ 1920X NODE	\$17,867.37	24%	\$13,579.20	\$2,501.43	\$2,144.08	\$1,786.74	\$0.00	\$0.00	\$0.00	IS	NA
851-0049	IQ 3000X NODE	\$20,052.87	24%	\$15,240.18	\$2,807.40	\$2,406.34	\$2,005.29	\$0.00	\$0.00	\$0.00	IS	NA
851-0050	IQ 6000X NODE	\$21,086.08	24%	\$16,025.42	\$2,952.05	\$2,530.33	\$2,108.61	\$0.00	\$0.00	\$0.00	IS	NA
851-0051	IQ 9000X NODE	\$28,488.11	24%	\$21,650.96	\$3,988.33	\$3,418.57	\$2,848.81	\$0.00	\$0.00	\$0.00	IS	NA
851-0052	IQ 12000X NODE	\$28,881.62	24%	\$21,950.03	\$4,043.43	\$3,465.79	\$2,888.16	\$0.00	\$0.00	\$0.00	IS	NA
851-0057	IQ ACCELERATOR-X	\$10,919.40	24%	\$8,298.74	\$1,528.72	\$1,310.33	\$1,091.94	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0058	IQ ACCELERATOR-X CX4-8	\$17,146.95	24%	\$13,031.68	\$2,400.57	\$2,057.63	\$1,714.69	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0059	IQ ACCELERATOR-X CX4-32	\$21,348.42	24%	\$16,224.80	\$2,988.78	\$2,561.81	\$2,134.84	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0060	EX 12000 EXPANSION NODE	\$21,294.95	24%	\$16,184.16	\$2,981.29	\$2,555.39	\$2,129.49	\$0.00	\$0.00	\$0.00	IS	NA
851-0061	IQ 12000I	\$35,461.31	24%	\$26,950.60	\$4,964.58	\$4,255.36	\$3,546.13	\$0.00	\$0.00	\$0.00	IS	NA
851-0063	SWITCH, INFINIBAND, 96-PORT, CISCO(EMC OEM Products)	\$89,650.00	15%	\$76,202.50	\$6,275.50	\$4,482.50	\$3,137.75	\$0.00	\$0.00	\$0.00	E	NA
851-0065	IQ ACCELERATOR-X SR-8 SFP+	\$17,453.68	24%	\$13,264.80	\$2,443.52	\$2,094.44	\$1,745.37	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0066	IQ ACCELERATOR-X SR-32 SFP+	\$22,268.63	24%	\$16,924.16	\$3,117.61	\$2,672.24	\$2,226.86	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0073	IQ 36NL NODE	\$48,112.15	24%	\$36,565.23	\$6,735.70	\$5,773.46	\$4,811.21	\$0.00	\$0.00	\$0.00	IS	NA
851-0074	IQ BACKUP ACCELERATOR	\$29,561.68	24%	\$22,466.88	\$4,138.64	\$3,547.40	\$2,956.17	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0075	IQ 36000X NODE	\$73,116.18	24%	\$55,568.30	\$10,236.26	\$8,773.94	\$7,311.62	\$0.00	\$0.00	\$0.00	IS	NA
851-0076	IQ 5400S NODE	\$33,973.03	24%	\$25,819.50	\$4,756.22	\$4,076.76	\$3,397.30	\$0.00	\$0.00	\$0.00	IS	NA
851-0077	1U 24 PORT DDR IB SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$954.17	\$681.55	\$477.09	\$0.00	\$0.00	\$0.00	E	ISILON
851-0078	4U 48 PORT DDR IB SWITCH(EMC OEM Products)	\$39,433.00	15%	\$33,518.05	\$2,760.31	\$1,971.65	\$1,380.16	\$0.00	\$0.00	\$0.00	E	NA
851-0079	8U 48 PORT DDR IB SWITCH(EMC OEM Products)	\$58,690.00	15%	\$49,886.50	\$4,108.30	\$2,934.50	\$2,054.15	\$0.00	\$0.00	\$0.00	E	NA
851-0080	8U 96 PORT DDR IB SWITCH(EMC OEM Products)	\$73,390.00	15%	\$62,381.50	\$5,137.30	\$3,669.50	\$2,568.65	\$0.00	\$0.00	\$0.00	E	NA
851-0081	8U 144 PORT DDR IB SWITCH(EMC OEM Products)	\$88,090.00	15%	\$74,876.50	\$6,166.30	\$4,404.50	\$3,083.15	\$0.00	\$0.00	\$0.00	E	NA
851-0082	UPGRADE KIT FOR QLOGIC 9120(EMC OEM Products)	\$9,751.00	15%	\$8,288.35	\$682.57	\$487.55	\$341.29	\$0.00	\$0.00	\$0.00	E	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
851-0083	FLEXTRONICS 24-PORT DDR SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$688.03	\$491.45	\$344.02	\$0.00	\$0.00	\$0.00	E	ISILON	
851-0086	IQ 10000X-SSD NODE	\$43,524.22	24%	\$33,078.41	\$6,093.39	\$5,222.91	\$4,352.42	\$0.00	\$0.00	\$0.00	IS	NA	
851-0087	IQ 72NL NODE	\$73,654.98	24%	\$55,977.78	\$10,311.70	\$8,838.60	\$7,365.50	\$0.00	\$0.00	\$0.00	IS	NA	
851-0088	IQ 72000X NODE	\$104,443.61	24%	\$79,377.14	\$14,622.11	\$12,533.23	\$10,444.36	\$0.00	\$0.00	\$0.00	IS	NA	
851-0090	IQ 36000X 10GE CX4 NODE	\$74,689.21	24%	\$56,763.80	\$10,456.49	\$8,962.70	\$7,468.92	\$0.00	\$0.00	\$0.00	IS	NA	
851-0091	IQ 36000X 10GE SFP+ NODE	\$74,689.21	24%	\$56,763.80	\$10,456.49	\$8,962.70	\$7,468.92	\$0.00	\$0.00	\$0.00	IS	NA	
851-0092	IQ 72000X 10GE CX4 NODE	\$106,741.10	24%	\$81,123.24	\$14,943.75	\$12,808.93	\$10,674.11	\$0.00	\$0.00	\$0.00	IS	NA	
851-0093	IQ 72000X 10GE SFP+ NODE	\$106,741.10	24%	\$81,123.24	\$14,943.75	\$12,808.93	\$10,674.11	\$0.00	\$0.00	\$0.00	IS	NA	
851-0094	IQ 10000X-SSD 10GE CX4 NODE	\$46,146.62	24%	\$35,071.43	\$6,460.53	\$5,537.59	\$4,614.66	\$0.00	\$0.00	\$0.00	IS	NA	
851-0095	IQ 10000X-SSD 10GE SFP+ NODE	\$46,146.62	24%	\$35,071.43	\$6,460.53	\$5,537.59	\$4,614.66	\$0.00	\$0.00	\$0.00	IS	NA	
851-0096	IQ 5400S 10GE CX4 NODE	\$36,458.20	24%	\$27,708.23	\$5,104.15	\$4,374.98	\$3,645.82	\$0.00	\$0.00	\$0.00	IS	NA	
851-0097	IQ 5400S 10GE SFP+ NODE	\$36,458.20	24%	\$27,708.23	\$5,104.15	\$4,374.98	\$3,645.82	\$0.00	\$0.00	\$0.00	IS	NA	
851-0099	2 SFP+ OPTICS KIT - 10GbE	\$502.48	24%	\$381.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
851-0099-P	PROMO 2 SFP+ OPTICS KIT - 10GbE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	ISILON	
851-0100	IQ 5000S NODE	\$37,270.44	24%	\$28,325.53	\$5,217.86	\$4,472.45	\$3,727.04	\$0.00	\$0.00	\$0.00	IS	NA	
851-0101	IQ 5000S 10GE CX4 NODE	\$39,755.61	24%	\$30,214.26	\$5,565.79	\$4,770.67	\$3,975.56	\$0.00	\$0.00	\$0.00	IS	NA	
851-0102	IQ 5000S 10GE SFP+ NODE	\$39,755.61	24%	\$30,214.26	\$5,565.79	\$4,770.67	\$3,975.56	\$0.00	\$0.00	\$0.00	IS	NA	
851-0103	IQ 32000X-SSD NODE	\$80,545.44	24%	\$61,214.53	\$11,276.36	\$9,665.45	\$8,054.54	\$0.00	\$0.00	\$0.00	IS	NA	
851-0104	IQ 32000X-SSD 10GE CX4 NODE	\$83,029.60	24%	\$63,102.50	\$11,624.14	\$9,963.55	\$8,302.96	\$0.00	\$0.00	\$0.00	IS	NA	
851-0105	IQ 32000X-SSD 10GE SFP+ NODE	\$83,029.60	24%	\$63,102.50	\$11,624.14	\$9,963.55	\$8,302.96	\$0.00	\$0.00	\$0.00	IS	NA	
851-0106	IQ 36NL 10GE CX4 NODE	\$50,734.54	24%	\$38,558.25	\$7,102.84	\$6,088.14	\$5,073.45	\$0.00	\$0.00	\$0.00	IS	NA	
851-0107	IQ 36NL 10GE SFP+ NODE	\$50,734.54	24%	\$38,558.25	\$7,102.84	\$6,088.14	\$5,073.45	\$0.00	\$0.00	\$0.00	IS	NA	
851-0108	IQ 72NL 10GE CX4 NODE	\$76,079.61	24%	\$57,820.50	\$10,651.15	\$9,129.55	\$7,607.96	\$0.00	\$0.00	\$0.00	IS	NA	
851-0109	IQ 72NL 10GE SFP+ NODE	\$76,079.61	24%	\$57,820.50	\$10,651.15	\$9,129.55	\$7,607.96	\$0.00	\$0.00	\$0.00	IS	NA	
851-0131	IQ 108NL 10GE SFP+ NODE	\$101,470.09	24%	\$77,117.27	\$14,205.81	\$12,176.41	\$10,147.01	\$0.00	\$0.00	\$0.00	IS	NA	
851-0132	IQ 108NL 10GE CX4 NODE	\$101,470.09	24%	\$77,117.27	\$14,205.81	\$12,176.41	\$10,147.01	\$0.00	\$0.00	\$0.00	IS	NA	
851-0133	IQ 108NL NODE	\$98,786.15	24%	\$75,077.47	\$13,830.06	\$11,854.34	\$9,878.61	\$0.00	\$0.00	\$0.00	IS	NA	
851-0149	Switch Intel IB QDR 48 Port 2PS 5U - 040(EMC OEM Products)	\$141,431.00	15%	\$120,216.35	\$9,900.17	\$7,071.55	\$4,950.09	\$0.00	\$0.00	\$0.00	E	ISILON	
851-0150	Switch Intel IB QDR 24 Port Upgrade Leaf(EMC OEM Products)	\$28,134.00	15%	\$23,913.90	\$1,969.38	\$1,406.70	\$984.69	\$0.00	\$0.00	\$0.00	E	ISILON	
851-0153	CABLE, IB HYBRID, QSFP-CX4, 1M(EMC OEM Products)	\$164.00	15%	\$139.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON	
851-0154	CABLE, IB HYBRID, QSFP-CX4, 3M(EMC OEM Products)	\$206.00	15%	\$175.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON	
851-0155	CABLE, IB HYBRID, QSFP-CX4, 5M(EMC OEM Products)	\$319.00	15%	\$271.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON	
851-0156	CABLE, IB HYBRID, QSFP-CX4, 6M(EMC OEM Products)	\$343.00	15%	\$291.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON	
851-0157	R-SPR KIT - X/NL-Series 2 x 1TB HDD	\$954.51	24%	\$725.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
851-0158	R-SPR KIT - X/NL-Series 2 x 2TB HDD	\$1,617.43	24%	\$1,229.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
851-0159	R-SPR KIT - X/NL-Series 2 x 3TB HDD	\$2,208.70	24%	\$1,678.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
851-0160	R-SPR KIT - S-Series 2 x 300GB HDD	\$1,098.80	24%	\$835.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
851-0161	R-SPR KIT - S-Series 2 x 600GB HDD	\$1,726.40	24%	\$1,312.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
851-0163	R-SPR KIT - X-Series 1 x 200GB SLC SSD	\$3,716.15	24%	\$2,824.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
851-0164	R-SPR KIT - S-Series 1 x 200GB SLC SSD	\$3,718.17	24%	\$2,825.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0167	MELLANOX 8 PORT QDR SWITCH(EMC OEM Products)	\$5,634.00	15%	\$4,788.90	\$394.38	\$281.70	\$197.19	\$0.00	\$0.00	\$0.00	E	ISILON
851-0167-P	PROMO MELLANOX 8 PORT QDR SWITCH	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	ISILON
851-0168	Switch IB QDR 18 Port 1PS 1U Mellanox(EMC OEM Products)	\$11,168.00	15%	\$9,492.80	\$781.76	\$558.40	\$390.88	\$0.00	\$0.00	\$0.00	E	ISILON
851-0169	MELLANOX 36 PORT QDR SWITCH(EMC OEM Products)	\$20,275.00	15%	\$17,233.75	\$1,419.25	\$1,013.75	\$709.63	\$0.00	\$0.00	\$0.00	E	ISILON
851-0170	Switch IB QDR 18 Port 1PS 1U Intel(EMC OEM Products)	\$11,168.00	15%	\$9,492.80	\$781.76	\$558.40	\$390.88	\$0.00	\$0.00	\$0.00	E	ISILON
851-0171	SWITCH IB 36-PORT Q-LOGIC 12-200-36	\$14,983.65	24%	\$11,387.57	\$2,097.71	\$1,798.04	\$1,498.37	\$0.00	\$0.00	\$0.00	IS	NA
851-0172	S200-6.9TB+200G SSD/48G/6x1GE/OneFS6.5.1	\$80,273.01	24%	\$61,007.49	\$11,238.22	\$9,632.76	\$8,027.30	\$0.00	\$0.00	\$0.00	IS	NA
851-0173	CABLE, IB HYBRID, QSFP-CX4, 10M(EMC OEM Products)	\$745.00	15%	\$633.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
851-0176	FILLER PANEL KIT 2U PANEL WITH CLIPS	\$35.32	24%	\$26.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
851-0177	DB9 TO RJ45 CONNECTOR	\$35.32	24%	\$26.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
851-0179	MELLANOX 36 PORT QDR SWITCH WITH 2 PS(EMC OEM Products)	\$23,489.00	15%	\$19,965.65	\$1,644.23	\$1,174.45	\$822.12	\$0.00	\$0.00	\$0.00	E	ISILON
851-0180	BEAUTY NODE RACK S200	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0181	BEAUTY NODE RACK X200	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0182	BEAUTY NODE RACK X200/S200	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0183	IQ 108000X 10GE SFP+ NODE	\$145,665.29	24%	\$110,705.62	\$20,393.14	\$17,479.84	\$14,566.53	\$0.00	\$0.00	\$0.00	IS	NA
851-0184	IQ 108000X SYSTEM, 10GE CX4, 4U	\$87,398.57	24%	\$66,422.91	\$12,235.80	\$10,487.83	\$8,739.86	\$0.00	\$0.00	\$0.00	IS	NA
851-0185	IQ 108000X NODE	\$142,981.35	24%	\$108,665.83	\$20,017.39	\$17,157.76	\$14,298.14	\$0.00	\$0.00	\$0.00	IS	NA
851-0190	X400 beauty node rack	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0191	NL400 beauty node rack	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0192	R-SPR KIT - S-Series 2 x 900GB HDD	\$2,284.38	24%	\$1,736.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0193	R-SPR KIT - S-Series 1 x 400GB SLC SSD	\$6,523.19	24%	\$4,957.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0194	RACK ASSY TITAN 40U EMC/ISILON	\$13,078.66	24%	\$9,939.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0195	R-SPR KIT - X-Series 1 x 400GB SLC SSD	\$6,587.76	24%	\$5,006.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0196	R-SPR KIT - S-Series 1 x 200GB SSD	\$3,718.17	24%	\$2,825.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0197	R-SPR KIT - X-Series 1 x 200GB SSD	\$3,716.15	24%	\$2,824.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0198	R-SPR KIT - S-Series 1 x 400GB SSD	\$6,523.19	24%	\$4,957.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0199	R-SPR KIT - X-Series 1 x 400GB SSD	\$6,587.76	24%	\$5,006.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0201	CABLE, IB DDR, CX4-CX4, 8M(EMC OEM Products)	\$560.00	15%	\$476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
851-0202	R-SPR KIT - X/NL-Series 2 x 4TB HDD	\$2,929.13	24%	\$2,226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0208	CABLE, IB QDR, QSFP-QSFP, 1M(EMC OEM Products)	\$155.00	15%	\$131.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
851-0209	CABLE, IB QDR, QSFP-QSFP, 3M(EMC OEM Products)	\$225.00	15%	\$191.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
851-0209-P	PROMO CABLE, IB QDR, QSFP-QSFP, 3M	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	ISILON
851-0210	CABLE, IB QDR, QSFP-QSFP, 5M(EMC OEM Products)	\$428.00	15%	\$363.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
851-0211	CABLE-IB QDR-QSFP/QSFP-ACT OPT-10M(EMC OEM Products)	\$1,043.00	15%	\$886.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
851-0213	R-SPR KIT - X/NL-Series 2 x 3TB SED HDD	\$3,092.59	24%	\$2,350.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0214	SWITCH IB QDR 36 PORT 2PS 1U INTEL(EMC OEM Products)	\$23,489.00	15%	\$19,965.65	\$1,644.23	\$1,174.45	\$822.12	\$0.00	\$0.00	\$0.00	E	ISILON
851-0215	R-SPR KIT - X-Series 1 x 800GB SSD	\$12,357.22	24%	\$9,391.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0216	R-SPR KIT - S-Series 1 x 800GB SSD	\$12,357.22	24%	\$9,391.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0217	R-SPR KIT - S-Series 1 x 1.2TB HDD	\$1,611.37	24%	\$1,224.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0218	R-SPR KIT - X/NL-Series 2 x 4TB SED HDD	\$2,501.31	24%	\$1,901.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0219	R-SPR KIT - S210 2 x 900GB SED HDD	\$2,741.45	24%	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0220	R-SPR KIT - S210 1 x 800GB SED SSD	\$14,828.26	24%	\$11,269.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0221	R-SPR KIT - X-Series 1 x 800GB SED SSD	\$16,064.29	24%	\$12,208.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0222	Transceiver/Optic/SFP+/SR/ 40Gbe	\$2,390.32	24%	\$1,816.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0223	R-SPR KIT - NL-Series 1 x 6TB HDD	\$1,550.83	24%	\$1,178.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0224	CABLE IB/40GBE MPO TRANSCEIVER 10M	\$573.11	24%	\$435.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0225	CABLE IB/40GBE MPO TRANSCEIVER 30M	\$1,196.67	24%	\$909.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0226	CABLE IB/40GBE MPO TRANSCEIVER 50M	\$1,950.40	24%	\$1,482.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0227	CABLE IB/40GBE MPO TRANSCEIVER 100M	\$3,760.54	24%	\$2,858.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0229	RACK ASSY TITAN-D 40U SINGLE PHASE	\$17,575.77	24%	\$13,357.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0230	RACK ASSY TITAN-D 40U 3-PHASE DELTA	\$20,087.17	24%	\$15,266.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0231	R-SPR KIT - HD-Series 1 x 6TB HDD	\$1,610.36	24%	\$1,223.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0232	R-SPR KIT - HD-Series 1 x 800GB SSD	\$9,053.76	24%	\$6,880.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0233	R-SPR KIT - S210 1 X 1.6TB SSD	\$10,944.62	24%	\$8,317.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0234	R-SPR KIT - X410 1 X 1.6TB SSD	\$10,946.64	24%	\$8,319.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0235	R-SPR KIT - NL-Series 1 X 8TB HDD	\$1,699.16	24%	\$1,291.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0236	R-SPR KIT - NL-Series 1 x 6TB HDD 4kn	\$1,315.74	24%	\$999.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0237	R-SPR KIT - HD-Series 1 x 6TB HDD 4kn	\$1,389.39	24%	\$1,055.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0238	R-SPR KIT - NL-Series 1 x 6TB SED HDD	\$1,434.80	24%	\$1,090.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0239	R-SPR KIT - HD-Series 1 x 6TB SED HDD	\$1,512.49	24%	\$1,149.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0240	R-SPR KIT - HD-Series 1 x 8TB HDD	\$1,485.25	24%	\$1,128.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0241	R-SPR KIT - S210 1 x 1.6TB SED SSD	\$9,494.69	24%	\$7,215.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
851-0242	R-SPR KIT - X410/NL410 1 x 1.6TB SED SSD	\$9,504.78	24%	\$7,223.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0243	RACK ASSY TITAN-D 40U 3-PHASE WYE	\$20,671.38	24%	\$15,710.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0244	TITAN-D 40U 4 PDU 3-PHASE WYE CONVERSION	\$10,159.62	24%	\$7,721.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0245	R-SPR KIT - NL-Series 1 x 8TB HDD SED	\$2,545.71	24%	\$1,934.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0246	R-SPR KIT - HD-Series 1 x 8TB HDD SED	\$2,826.21	24%	\$2,147.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0247	CABLE/IB QDR/QSFP-QSFP/1M ORANGE	\$305.73	24%	\$232.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0248	CABLE/IB QDR/QSFP-QSFP/1M GREEN	\$305.73	24%	\$232.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0249	CABLE/IB QDR/QSFP-QSFP/3M ORANGE	\$794.08	24%	\$603.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0250	CABLE/IB QDR/QSFP-QSFP/3M GREEN	\$794.08	24%	\$603.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0251	CABLE/IB QDR/QSFP-QSFP/5M ORANGE	\$1,538.73	24%	\$1,169.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0252	CABLE/IB QDR/QSFP-QSFP/5M GREEN	\$1,538.73	24%	\$1,169.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0253	CABLE, ETHERNET, 40G, PASS, HALF FREE, 1M	\$226.02	24%	\$171.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0254	CABLE, ETHERNET, 40G, PASS, HALF FREE, 3M	\$325.91	24%	\$247.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0255	CABLE, ETHERNET, 40G, PASS, PLENUM, 5M	\$901.04	24%	\$684.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0256	CABLE, ETHERNET, 40GbE, ACT OPT, 10M	\$1,401.50	24%	\$1,065.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0257	SWITCH 10GBE 48P 2PS Celestica(EMC OEM Products)	\$10,950.00	15%	\$9,307.50	\$766.50	\$547.50	\$383.25	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
851-0258	SWITCH 10GBE 24P 2PS Celestica(EMC OEM Products)	\$7,280.00	15%	\$6,188.00	\$509.60	\$364.00	\$254.80	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
851-0259	SWITCH 40GBE 32P 2PS Celestica(EMC OEM Products)	\$13,433.00	15%	\$11,418.05	\$940.31	\$671.65	\$470.16	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
851-0260	SWITCH CHASSIS 96P x 10GBE SFP+ Arista(EMC OEM Products)	\$195,770.00	15%	\$166,404.50	\$13,703.90	\$9,788.50	\$6,851.95	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
851-0282	Switch 40GBE 32 Port Upgrade Leaf Arista(EMC OEM Products)	\$29,852.00	15%	\$25,374.20	\$2,089.64	\$1,492.60	\$1,044.82	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
851-0283	Switch 10GBE 48 Port Upgrade Leaf Arista(EMC OEM Products)	\$66,333.00	15%	\$56,383.05	\$4,643.31	\$3,316.65	\$2,321.66	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
851-0284	Switch IB QDR 36 Port, 2PS, 1U, Mellanox(EMC OEM Products)	\$23,489.00	15%	\$19,965.65	\$1,644.23	\$1,174.45	\$822.12	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
851-0295	R-SPR KIT - HD-Series 1 x 1.6TB SSD	\$29,341.72	24%	\$22,299.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
851-0301	CABLE, ETHERNET, 40G, PASS, HALF FREE, 4M	\$423.78	24%	\$322.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
851-0311	SWITCH IB 18 Port Upgrade Leaf Mellanox(EMC OEM Products)	\$21,310.00	15%	\$18,113.50	\$1,491.70	\$1,065.50	\$745.85	\$0.00	\$0.00	\$0.00	E	ISILON	
851-0313	SWITCH CHASSIS IB QDR 54P 7U MELLANOX(EMC OEM Products)	\$168,760.00	15%	\$143,446.00	\$11,813.20	\$8,438.00	\$5,906.60	\$0.00	\$0.00	\$0.00	E	ISILON	
851-0316	B/E Switch 40GBE 32P QSFP28 Z9100 w/OS(EMC OEM Products)	\$37,722.00	15%	\$32,063.70	\$4,526.64	\$3,772.20	\$3,017.76	\$0.00	\$565.83	\$0.00	E	ISILON	
851-0317	B/E Switch 10GBE 48P SFP+ S4148 w/OS(EMC OEM Products)	\$19,433.00	15%	\$16,518.05	\$2,331.96	\$1,943.30	\$1,554.64	\$0.00	\$291.50	\$0.00	E	ISILON	
851-0318	B/E Switch 40GBE 64P QSFP28 Z9264 w/OS(EMC OEM Products)	\$51,860.00	15%	\$44,081.00	\$6,223.20	\$5,186.00	\$4,148.80	\$0.00	\$777.90	\$0.00	E	ISILON	
85W16GSP	PCB TLA Unity SP module 85W 1.6G	\$4,964.61	10%	\$4,468.15	\$695.05	\$595.75	\$496.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
85W16GSPAF	PCB TLA Unity SP module 85W 1.6G	\$4,949.81	10%	\$4,454.83	\$593.98	\$494.98	\$395.98	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
85W17GSPAF	PCB TLA OB BRDWL 6C 1.7G 85W STM	\$8,349.98	10%	\$7,514.98	\$1,002.00	\$835.00	\$668.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
85W22GSPAF	PCB TLA OB BRDWL 10C 2.2G 85W STM	\$8,349.98	10%	\$7,514.98	\$1,002.00	\$835.00	\$668.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
85W24GSP	PCB TLA Unity SP module 85W 2.4G	\$11,237.02	10%	\$10,113.32	\$1,573.18	\$1,348.44	\$1,123.70	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
85W24GSPAF	PCB TLA Unity SP module 85W 2.4G	\$11,203.51	10%	\$10,083.16	\$1,344.42	\$1,120.35	\$896.28	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
861-0023	X400-35TB 400GBSSD 24GB 2X10GESFP+2X1GE	\$110,663.08	24%	\$84,103.94	\$15,492.83	\$13,279.57	\$11,066.31	\$0.00	\$0.00	\$0.00	IS	NA	
861-0112	X200-6TB 6GB 4X1GE	\$1.00	24%	\$0.76	\$3,258.44	\$2,792.95	\$2,327.46	\$0.00	\$0.00	\$0.00	IS	ISILON	
861-0113	X200-6TB 6GB 2X10GESFP+2X1GE	\$1.00	24%	\$0.76	\$3,508.33	\$3,007.14	\$2,505.95	\$0.00	\$0.00	\$0.00	IS	ISILON	
8GBDIMM	8GByte Registered DIMM TLA DDR4-2133	\$236.41	10%	\$212.77	\$33.10	\$28.37	\$23.64	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
8GBDIMMAF	8GByte Registered DIMM TLA DDR4-2133	\$235.71	10%	\$212.14	\$28.28	\$23.57	\$18.86	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
985-0100	DOCUMENT - SPECIAL ORDER INSTRUCTION	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
A100-BACKUP	A100 Backup 4x8GFC 4x1GE	\$36,483.42	24%	\$27,727.40	\$5,107.68	\$4,378.01	\$3,648.34	\$0.00	\$0.00	\$0.00	IS	ISILON	
A100-BACKUP-64	A100 Backup Accelerator 64G 4x8GFC 4x1GE	\$39,535.65	24%	\$30,047.09	\$5,534.99	\$4,744.28	\$3,953.56	\$0.00	\$0.00	\$0.00	IS	ISILON	
A100-PERF-256	A100 Performance 256GB 2x10GE 4x1GE	\$43,134.75	24%	\$32,782.41	\$6,038.87	\$5,176.17	\$4,313.48	\$0.00	\$0.00	\$0.00	IS	ISILON	
A2C-MSG-CEN16N	CEN-16N MSG ARCHIVE	\$1.00	26%	\$0.74	\$13,500.00	\$12,420.00	\$11,340.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
A2C-MSG-CEN32N	CEN-32N MSG ARCHIVE	\$1.00	26%	\$0.74	\$18,900.00	\$17,388.00	\$15,876.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
A2C-MSG-CEN8N	CEN-8N MSG ARCHIVE	\$1.00	26%	\$0.74	\$8,100.00	\$7,452.00	\$6,804.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE	
ACLG45-T1	ACCESSLOGIX,FC4500,T1	\$1.00	26%	\$0.74	\$1,240.00	\$1,116.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ACLG45-T10	ACCESSLOGIX,FC4500,T10	\$1.00	26%	\$0.74	\$8,912.00	\$8,020.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ACLG45-T11	ACCESSLOGIX,FC4500,T11	\$1.00	26%	\$0.74	\$10,076.00	\$9,068.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ACLG45-T12	ACCESSLOGIX,FC4500,T12	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ACLG45-T2	ACCESSLOGIX,FC4500,T2	\$1.00	26%	\$0.74	\$1,472.00	\$1,324.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ACLG45-T3	ACCESSLOGIX,FC4500,T3	\$1.00	26%	\$0.74	\$1,706.00	\$1,535.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ACLG45-T4	ACCESSLOGIX,FC4500,T4	\$1.00	26%	\$0.74	\$1,938.00	\$1,744.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ACLG45-T5	ACCESSLOGIX,FC4500,T5	\$1.00	26%	\$0.74	\$3,100.00	\$2,790.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ACLG45-T6	ACCESSLOGIX,FC4500,T6	\$1.00	26%	\$0.74	\$4,262.00	\$3,835.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ACLG45-T7	ACCESSLOGIX,FC4500,T7	\$1.00	26%	\$0.74	\$5,426.00	\$4,883.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ACLG45-T8	ACCESSLOGIX,FC4500,T8	\$1.00	26%	\$0.74	\$6,588.00	\$5,929.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ACLG45-T9	ACCESSLOGIX,FC4500,T9	\$1.00	26%	\$0.74	\$7,750.00	\$6,975.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
ACLG47-T1	ACCESS LOGIX, FC4700, T1	\$1.00	26%	\$0.74	\$1,240.00	\$1,116.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ACLG47-T10	ACCESSLOGIX,FC4700,T10	\$1.00	26%	\$0.74	\$8,912.00	\$8,020.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ACLG47-T11	ACCESSLOGIX,FC4700,T11	\$1.00	26%	\$0.74	\$10,076.00	\$9,068.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ACLG47-T12	ACCESSLOGIX,FC4700,T12	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ACLG47-T2	ACCESSLOGIX,FC4700,T2	\$1.00	26%	\$0.74	\$1,472.00	\$1,324.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ACLG47-T3	ACCESSLOGIX,FC4700,T3	\$1.00	26%	\$0.74	\$1,706.00	\$1,535.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ACLG47-T4	ACCESSLOGIX,FC4700,T4	\$1.00	26%	\$0.74	\$1,938.00	\$1,744.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ACLG47-T5	ACCESS LOGIX, FC4700, T5	\$1.00	26%	\$0.74	\$3,100.00	\$2,790.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ACLG47-T6	ACCESSLOGIX,FC4700,T6	\$1.00	26%	\$0.74	\$4,262.00	\$3,835.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ACLG47-T7	ACCESSLOGIX, FC4700,T7	\$1.00	26%	\$0.74	\$5,426.00	\$4,883.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ACLG47-T8	ACCESSLOGIX,FC4700,T8	\$1.00	26%	\$0.74	\$6,588.00	\$5,929.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ACLG47-T9	ACCESSLOGIX,FC4700,T9	\$1.00	26%	\$0.74	\$7,750.00	\$6,975.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ACM-1	Appliance Configuration Manager v1=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
ADM-001-00	IONIX ADM STANDALONE SERVER HARDWARE APP(EMC OEM Products)	\$8,500.00	15%	\$7,225.00	\$1,020.00	\$850.00	\$595.00	\$0.00	\$85.00	\$0.00	E	OPEN EDITION
ADM-002-00	IONIX ADM AGGREGATOR SERVER HARDWARE APP(EMC OEM Products)	\$8,500.00	15%	\$7,225.00	\$1,020.00	\$850.00	\$595.00	\$0.00	\$85.00	\$0.00	E	OPEN EDITION
ADM-003-00	IONIX ADM COLLECTOR SERVER HARDWARE APPL(EMC OEM Products)	\$8,500.00	15%	\$7,225.00	\$1,020.00	\$850.00	\$595.00	\$0.00	\$85.00	\$0.00	E	OPEN EDITION
ADM-004-00	IONIX ADM REMOTE DATABASE HARDWARE APPLI(EMC OEM Products)	\$8,500.00	15%	\$7,225.00	\$1,020.00	\$850.00	\$595.00	\$0.00	\$85.00	\$0.00	E	OPEN EDITION
ADMNRP5100	VNX MONITORING AND REPORTING-5100	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
ADMNRP5300	VNX MONITORING AND REPORTING-5300	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
ADMNRP5500	VNX MONITORING AND REPORTING-5500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
ADMNRP5700	VNX MONITORING AND REPORTING-5700	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
ADMNRP7500	VNX MONITORING AND REPORTING-7500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
ADMNRP-KIT	VNX Monitoring + Reporting Physical Kit	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
ADS-OPT-DD	DATA DOMAIN BACKUP TARGET	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
ADS-OPT-DD-CF	DATA DOMAIN BACKUP TARGET	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
AFM-V53	VNX5300 AUTOMATIC FAILOVER MGR RTU LIC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
AFM-V55	VNX5500 AUTOMATIC FAILOVER MGR RTU LIC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
AFM-V57	VNX5700 AUTOMATIC FAILOVER MGR RTU LIC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
AFM-V75	VNX7500 AUTOMATIC FAILOVER MGR RTU LIC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
AFS-120	ADVANCED FAST SUITE FOR THE CX4/NS-120	\$1.00	26%	\$0.74	\$1,350.00	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AFS-240	EMC ADVANCED FAST SUITE FOR THE CX4-240	\$1.00	26%	\$0.74	\$6,750.00	\$6,075.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
AFS-240UPG	FAST SUITE- UPGRADE TO CX4-240 PLATFORM	\$1.00	26%	\$0.74	\$6,750.00	\$6,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AFS-480	ADVANCED FAST SUITE FOR THE CX4/NS-480	\$1.00	26%	\$0.74	\$17,550.00	\$15,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AFS-480UPG	FAST SUITE - UPGRADE TO CX4-480 PLATFORM	\$1.00	26%	\$0.74	\$17,550.00	\$15,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AFS-960	ADVANCED FAST SUITE FOR THE CX4/NS-960	\$1.00	26%	\$0.74	\$28,350.00	\$25,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AFS-960UPG	FAST SUITE - UPGRADE TO CX4-960 PLATFORM	\$1.00	26%	\$0.74	\$28,350.00	\$25,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL200-DAE	ACCESS LOGIX - CX200 DAE	\$1.00	26%	\$0.74	\$1,260.00	\$1,134.00	\$1,058.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL200-DPE	ACCESS LOGIX - CX200 DPE	\$1.00	26%	\$0.74	\$315.56	\$284.00	\$265.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL200T1-T4	Ac Lgx CX200 Cap Upg T1-T4	\$1.00	26%	\$0.74	\$104.00	\$101.00	\$95.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL200T5-T12	AC Lgx CX200 Cap Upg T5-T12	\$1.00	26%	\$0.74	\$210.00	\$203.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL400-T1	CX400 ACCESS LOGIX TIER 1	\$1.00	26%	\$0.74	\$620.00	\$558.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL400-T10	CX400 ACCESS LOGIX TIER 10	\$1.00	26%	\$0.74	\$3,294.00	\$2,964.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL400-T11	CX400 ACCESS LOGIX TIER 11	\$1.00	26%	\$0.74	\$3,294.00	\$2,964.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL400-T12	CX400 ACCESS LOGIX TIER 12	\$1.00	26%	\$0.74	\$3,294.00	\$2,964.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL400T1-T4	CX400 ACCESS-LGX UPG	\$1.00	26%	\$0.74	\$116.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL400-T2	CX400 ACCESS LOGIX TIER 2	\$1.00	26%	\$0.74	\$736.00	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL400-T3	CX400 ACCESS LOGIX TIER 3	\$1.00	26%	\$0.74	\$852.00	\$766.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL400-T4	CX400 ACCESS LOGIX TIER 4	\$1.00	26%	\$0.74	\$968.00	\$871.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL400-T5	CX400 ACCESS LOGIX TIER 5	\$1.00	26%	\$0.74	\$1,550.00	\$1,395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL400T5-T12	CX400 ACCESS-LGX UPG	\$1.00	26%	\$0.74	\$582.00	\$523.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL400T5-T8	CX400 ACCESS-LGX UPG	\$1.00	26%	\$0.74	\$582.00	\$523.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL400-T6	CX400 ACCESS LOGIX TIER 6	\$1.00	26%	\$0.74	\$2,132.00	\$1,918.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL400-T7	CX400 ACCESS LOGIX TIER 7	\$1.00	26%	\$0.74	\$2,712.00	\$2,440.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL400-T8	CX400 ACCESS LOGIX TIER 8	\$1.00	26%	\$0.74	\$3,294.00	\$2,964.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL400-T9	CX400 ACCESS LOGIX TIER 9	\$1.00	26%	\$0.74	\$3,294.00	\$2,964.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL45T1-T4	ACCESSLOGIX,FC4500,T1-T4	\$1.00	26%	\$0.74	\$232.00	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL45T5-T12	ACCESSLOGIX,FC4500,T5-T12	\$1.00	26%	\$0.74	\$1,162.00	\$1,045.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL600-T1	CX600 ACCESS LOGIX TIER 1	\$1.00	26%	\$0.74	\$1,240.00	\$1,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL600-T10	CX600 ACCESS LOGIX TIER 10	\$1.00	26%	\$0.74	\$8,912.00	\$8,020.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL600-T11	CX600 ACCESS LOGIX TIER 11	\$1.00	26%	\$0.74	\$10,076.00	\$9,068.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL600-T12	CX600 ACCESS LOGIX TIER 12	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL600-T13	CX600 ACCESS LOGIX TIER 13	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL600-T14	CX600 ACCESS LOGIX TIER 14	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL600-T15	CX600 ACCESS LOGIX TIER 15	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL600-T16	CX600 ACCESS LOGIX TIER 16	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL600-T17	CX600 ACCESS LOGIX TIER 17	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL600-T18	CX600 ACCESS LOGIX TIER 18	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL600-T19	CX600 ACCESS LOGIX T19	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL600-T2	CX600 ACCESS LOGIX TIER 2	\$1.00	26%	\$0.74	\$1,472.00	\$1,324.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL600-T20	CX600 ACCESS LOGIX T20	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL600-T21	CX600 ACCESS LOGIX T21	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL600-T22	CX600 ACCESS LOGIX T22	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL600-T23	CX600 ACCESS LOGIX T23	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AL600-T24	CX600 ACCESS LOGIX T24	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
AL600-T25	CX600 ACCESS LOGIX T25	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
AL600-T26	CX600 ACCESS LOGIX T26	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
AL600-T27	CX600 ACCESS LOGIX T27	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
AL600-T28	CX600 ACCESS LOGIX T28	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
AL600-T29	CX600 ACCESS LOGIX T29	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
AL600-T3	CX600 ACCESS LOGIX TIER 3	\$1.00	26%	\$0.74	\$1,706.00	\$1,535.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
AL600-T30	CX600 ACCESS LOGIX T30	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
AL600-T31	CX600 ACCESS LOGIX T31	\$1.00	26%	\$0.74	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
AL600-T4	CX600 ACCESS LOGIX TIER 4	\$1.00	26%	\$0.74	\$1,938.00	\$1,744.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
AL600-T5	CX600 ACCESS LOGIX TIER 5	\$1.00	26%	\$0.74	\$3,100.00	\$2,790.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
AL600-T6	CX600 ACCESS LOGIX TIER 6	\$1.00	26%	\$0.74	\$4,262.00	\$3,835.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
AL600-T7	CX600 ACCESS LOGIX TIER 7	\$1.00	26%	\$0.74	\$5,426.00	\$4,883.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
AL600-T8	CX600 ACCESS LOGIX TIER 8	\$1.00	26%	\$0.74	\$6,588.00	\$5,929.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
AL600-T9	CX600 ACCESS LOGIX TIER 9	\$1.00	26%	\$0.74	\$7,750.00	\$6,975.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALGX-ESNUP	Access Logix to ESN Mgr. Upgrade	\$7,750.00	26%	\$5,735.00	\$1,550.00	\$1,395.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALGX-SM-UPG	ACCESS LOGIX-SAN MGR UPG	\$1.00	26%	\$0.74	\$1,550.00	\$1,395.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
AL-NAS	ACCESS LOGIX FOR NAS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALT1-T4	ACCESS-LGX UPG T1-T4	\$1.00	26%	\$0.74	\$232.00	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALT5-T12	ACCESS-LGX UPG T5-T12	\$1.00	26%	\$0.74	\$1,162.00	\$1,045.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALT5-T31	ACCESS-LGX UPG T5-T31	\$1.00	26%	\$0.74	\$1,162.00	\$1,045.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X4UP-T1	AC Lgx CX200 to 400 Upg TIER 1	\$1.00	26%	\$0.74	\$520.00	\$468.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X4UP-T10	AC Lgx CX200 to 400 Upg TIER 10	\$1.00	26%	\$0.74	\$2,202.00	\$1,981.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X4UP-T11	AC Lgx CX200 to 400 Upg TIER 11	\$1.00	26%	\$0.74	\$2,202.00	\$1,981.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X4UP-T12	AC Lgx CX200 to 400 Upg TIER 12	\$1.00	26%	\$0.74	\$2,202.00	\$1,981.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X4UP-T2	AC Lgx CX200 to 400 Upg TIER 2	\$1.00	26%	\$0.74	\$512.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X4UP-T3	AC Lgx CX200 to 400 Upg TIER 3	\$1.00	26%	\$0.74	\$504.00	\$453.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X4UP-T4	AC Lgx CX200 to 400 Upg TIER 4	\$1.00	26%	\$0.74	\$496.00	\$446.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X4UP-T5	AC Lgx CX200 to 400 Upg TIER 5	\$1.00	26%	\$0.74	\$922.00	\$829.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X4UP-T6	AC Lgx CX200 to 400 Upg TIER 6	\$1.00	26%	\$0.74	\$1,348.00	\$1,213.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X4UP-T7	AC Lgx CX200 to 400 Upg TIER 7	\$1.00	26%	\$0.74	\$1,774.00	\$1,596.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X4UP-T8	AC Lgx CX200 to 400 Upg TIER 8	\$1.00	26%	\$0.74	\$2,202.00	\$1,981.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X4UP-T9	AC Lgx CX200 to 400 Upg TIER 9	\$1.00	26%	\$0.74	\$2,202.00	\$1,981.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X6UP-T1	AC Lgx CX200 to 600 Upg TIER 1	\$1.00	26%	\$0.74	\$1,038.00	\$934.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X6UP-T10	AC Lgx CX200 to 600 Upg TIER 10	\$1.00	26%	\$0.74	\$6,108.00	\$5,497.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X6UP-T11	AC Lgx CX200 to 600 Upg TIER 11	\$1.00	26%	\$0.74	\$6,960.00	\$6,264.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X6UP-T12	AC Lgx CX200 to 600 Upg TIER 12	\$1.00	26%	\$0.74	\$7,812.00	\$7,030.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X6UP-T13	AC Lgx CX200 to 600 Upg TIER 13	\$1.00	26%	\$0.74	\$7,812.00	\$7,030.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X6UP-T14	AC Lgx CX200 to 600 Upg TIER 14	\$1.00	26%	\$0.74	\$7,812.00	\$7,030.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X6UP-T15	AC Lgx CX200 to 600 Upg TIER 15	\$1.00	26%	\$0.74	\$7,812.00	\$7,030.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X6UP-T16	AC Lgx CX200 to 600 Upg TIER 16	\$1.00	26%	\$0.74	\$7,812.00	\$7,030.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X6UP-T17	AC Lgx CX200 to 600 Upg TIER 17	\$1.00	26%	\$0.74	\$7,812.00	\$7,030.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X6UP-T18	AC Lgx CX200 to 600 Upg TIER 18	\$1.00	26%	\$0.74	\$7,812.00	\$7,030.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X6UP-T2	AC Lgx CX200 to 600 Upg TIER 2	\$1.00	26%	\$0.74	\$1,024.00	\$921.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X6UP-T3	AC Lgx CX200 to 600 Upg TIER 3	\$1.00	26%	\$0.74	\$1,008.00	\$907.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X6UP-T4	AC Lgx CX200 to 600 Upg TIER 4	\$1.00	26%	\$0.74	\$992.00	\$892.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X6UP-T5	AC Lgx CX200 to 600 Upg TIER 5	\$1.00	26%	\$0.74	\$1,844.00	\$1,659.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X6UP-T6	AC Lgx CX200 to 600 Upg TIER 6	\$1.00	26%	\$0.74	\$2,698.00	\$2,428.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X6UP-T7	AC Lgx CX200 to 600 Upg TIER 7	\$1.00	26%	\$0.74	\$3,550.00	\$3,195.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ALX2-X6UP-T8	AC Lgx CX200 to 600 Upg TIER 8	\$1.00	26%	\$0.74	\$4,402.00	\$3,961.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX2-X6UP-T9	AC Lgx CX200 to 600 Upg TIER 9	\$1.00	26%	\$0.74	\$5,254.00	\$4,728.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX4-X6UP-T01	ACCLGX UPG CX4 TO CX6 T1	\$1.00	26%	\$0.74	\$620.00	\$558.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX4-X6UP-T02	ACCLGX UPG CX4 TO CX6 T2	\$1.00	26%	\$0.74	\$736.00	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX4-X6UP-T03	ACCLGX UPG CX4 TO CX6 T3	\$1.00	26%	\$0.74	\$852.00	\$766.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX4-X6UP-T04	ACCLGX UPG CX4 TO CX6 T4	\$1.00	26%	\$0.74	\$968.00	\$871.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX4-X6UP-T05	ACCLGX UPG CX4 TO CX6 T5	\$1.00	26%	\$0.74	\$1,550.00	\$1,395.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX4-X6UP-T06	ACCLGX UPG CX4 TO CX6 T6	\$1.00	26%	\$0.74	\$2,132.00	\$1,918.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX4-X6UP-T07	ACCLGX UPG CX4 TO CX6 T7	\$1.00	26%	\$0.74	\$2,712.00	\$2,440.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX4-X6UP-T08	ACCLGX UPG CX4 TO CX6 T8	\$1.00	26%	\$0.74	\$3,294.00	\$2,964.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX4-X6UP-T09	ACCLGX UPG CX4 TO CX6 T9	\$1.00	26%	\$0.74	\$3,876.00	\$3,488.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX4-X6UP-T10	ACCLGX UPG CX4 TO CX6 T10	\$1.00	26%	\$0.74	\$4,456.00	\$4,010.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX4-X6UP-T11	ACCLGX UPG CX4 TO CX6 T11	\$1.00	26%	\$0.74	\$5,038.00	\$4,534.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ALX4-X6UP-T12	ACCLGX UPG CX4 TO CX6 T12	\$1.00	26%	\$0.74	\$5,618.00	\$5,056.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
AMP-VX-640-SM	Dell PowerEdge 640 1U1N Server with TPM	\$59,000.00	10%	\$53,100.00	\$5,900.00	\$4,720.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE	
AP-7420B-0D	16-PORT APP PLATFORM(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,268.00	\$1,620.00	\$1,134.00	\$0.00	\$486.00	\$0.00	E	CONNECTRIX	
AP7420B-IPC	LIC FCIP TUNNELING(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,740.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
AP7420B-MPRC	ROUTER/FCIP BUNDLE(EMC OEM Products)	\$1.00	15%	\$0.85	\$4,060.00	\$3,654.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
AP7420BRK40C	RAIL KIT-FIXED MOUNT	\$200.00	38%	\$124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
AP7420BRK40CFD	RAIL KIT-VARIABLE MOUNT	\$400.00	38%	\$248.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
AP7420B-RTRC	LIC AP7420B FABRIC ROUTER(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,900.00	\$2,610.00	\$2,320.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
AP-7600B	AP-7600B FABRIC APPLICATION SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,696.00	\$2,640.00	\$1,848.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
APPSYNC-KIT	APPSYNC MEDIA KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
APS-1-LS	LS FOR VNX APPLICATION PROTECTION	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA	
ARMCL-T1-5U	CC5.1 CL ARM T1-5 UPG	\$1.00	26%	\$0.74	\$466.00	\$419.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA	
ARMCL-T6-T31U	CC5.1 CL ARM T6-31 UPG	\$1.00	26%	\$0.74	\$1,706.00	\$1,535.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA	
ATFPP-NW-U	ATF-PPATH NETWORK UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ATFPP-UX-U	ATF-PPATH UNIX UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
ATFPP-WN-U	ATF-PPATH WINDOWS UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
AUX-M1GI-A	CELERRA 2PORT GB ISCSI SLIC PAIR AUX FAC	\$1.00	38%	\$0.62	\$850.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	B	NAS	
AUX-M1GI-U	CEL 2PORTS GBISCSI SLIC PAIR FOR AUX UPG	\$7,000.00	38%	\$4,340.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	B	NAS	
AUX-M4GF-BE-A	CELERRA 4FC 4G BE SLIC PAIR FOR AUX FACT	\$1.00	38%	\$0.62	\$1,700.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	B	NAS	
AUX-M4GF-BE-U	CELERRA 4FC 4GB BE SLIC PAIR FOR AUX UPG	\$20,000.00	38%	\$12,400.00	\$3,400.00	\$3,000.00	\$2,200.00	\$0.00	\$800.00	\$0.00	B	NAS	
AUX-M4GF-FB-A	2 CELERRA 4FC 4GB FE/BE SLICS FOR AUXFAC	\$5,000.00	38%	\$3,100.00	\$850.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	B	NAS	
AUX-M4GF-FB-U	CELERRA 4FC 4GB FE/BE SLIC PAIR FOR AUX	\$7,000.00	38%	\$4,340.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	B	NAS	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
AUX-M4GF-FE-A	CELERRA 4FC 4G FE SLIC PAIR FOR AUX FACT	\$1.00	38%	\$0.62	\$850.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	B	NAS	
AUX-M4GF-FE-U	CELERRA 4FC 4GB FE SLIC PAIR FOR AUX UPG	\$7,000.00	38%	\$4,340.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	B	NAS	
AUX-M4GF-XS-U	CEL 4GB FC 4PORT SLICPAIR NO SFP AUX UPG	\$12,500.00	38%	\$7,750.00	\$2,125.00	\$1,875.00	\$1,375.00	\$0.00	\$500.00	\$0.00	B	NAS	
AUX-M8GF-FB-A	2 CELERRA 4FC 8GB FE/BE SLICS FOR AUX FA	\$6,250.00	38%	\$3,875.00	\$1,062.50	\$937.50	\$687.50	\$0.00	\$250.00	\$0.00	B	NAS	
AUX-M8GF-FB-U	CELERRA 4FC 8GB FE/BE SLIC PAIR FOR AUX	\$8,750.00	38%	\$5,425.00	\$1,487.50	\$1,312.50	\$962.50	\$0.00	\$350.00	\$0.00	B	NAS	
AUX-M8GF-FE-A	CELERRA 4FC 8G FE SLIC PAIR FOR AUX FACT	\$1.00	38%	\$0.62	\$1,062.50	\$937.50	\$687.50	\$0.00	\$250.00	\$0.00	B	NAS	
AUX-M8GF-FE-U	CELERRA 4FC 8GB FE SLIC PAIR FOR AUX UPG	\$8,750.00	38%	\$5,425.00	\$1,487.50	\$1,312.50	\$962.50	\$0.00	\$350.00	\$0.00	B	NAS	
AUX-MXGFCEOPA	FCOE ONE PAIR OPTICAL 2 PORT FCOE IO MOD	\$1.00	38%	\$0.62	\$1,020.00	\$900.00	\$660.00	\$0.00	\$240.00	\$0.00	B	NAS	
AUX-MXGFCEOPU	FCOE 1 PAIR ADDON 2PORT OPT IO MODULE	\$8,100.00	38%	\$5,022.00	\$1,377.00	\$1,215.00	\$891.00	\$0.00	\$324.00	\$0.00	B	NAS	
AUX-MXGFCEOWA	FCOE ONE PAIR 2 PORT IO MODULE TWIN AX	\$1.00	38%	\$0.62	\$714.00	\$630.00	\$462.00	\$0.00	\$168.00	\$0.00	B	NAS	
AUX-MXGFCEOWU	FCOE 1 PAIR ADD-ON 2 PORT IO - ACT TWINA	\$5,670.00	38%	\$3,515.40	\$963.90	\$850.50	\$623.70	\$0.00	\$226.80	\$0.00	B	NAS	
AUX-MXGI-A	CEL 2 PORT 10GB ISCSI SLIC PAIR AUX FACT	\$1.00	38%	\$0.62	\$2,550.00	\$2,250.00	\$1,650.00	\$0.00	\$600.00	\$0.00	B	NAS	
AUX-MXGI-U	CEL 2PORT 10GB ISCSI SLIC PAIR AUXUPG	\$21,000.00	38%	\$13,020.00	\$3,570.00	\$3,150.00	\$2,310.00	\$0.00	\$840.00	\$0.00	B	NAS	
AVM10GBFCU	AVAMAR G4T QUAD 10GB CU FLD INSL	\$3,081.00	26%	\$2,279.94	\$369.72	\$308.10	\$215.67	\$0.00	\$90.00	\$0.00	PM	AVAMAR	
AVM10GBFOPT-NC	AVAMAR G4T QUAD 10GB OPT NO CONN FLD	\$3,081.00	26%	\$2,279.94	\$369.72	\$308.10	\$215.67	\$0.00	\$90.00	\$0.00	PM	AVAMAR	
AVM10GBFOPT-SFP	AVAMAR G4T QUAD 10GB OPT+SFP FLD INSTL	\$3,081.00	26%	\$2,279.94	\$369.72	\$308.10	\$215.67	\$0.00	\$90.00	\$0.00	PM	AVAMAR	
AVM10GBMCU	AVAMAR G4T QUAD 10GB CU MANF INSTL	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR	
AVM10GBMOPT-NC	AVAMAR G4T QUAD 10GB OPT NO CONN MANF	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR	
AVM10GBMOPT-SFP	AVAMAR G4T QUAD 10GB OPT+SFP MANF INSTL	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR	
AVM1200FG4T	AVAMAR G4T M1200 NODE FLD INSTL	\$24,904.75	26%	\$18,429.52	\$2,988.57	\$2,490.48	\$1,743.33	\$0.00	\$727.50	\$0.00	PM	AVAMAR	
AVM1200FG4TD	Avamar G4T M1200 Node Fld Instl	\$24,904.75	26%	\$18,429.52	\$2,988.57	\$2,490.48	\$1,743.33	\$0.00	\$727.50	\$0.00	PM	AVAMAR	
AVM1200MG4T	AVAMAR G4T M1200 NODE MANF INSTL	\$24,904.75	26%	\$18,429.52	\$2,988.57	\$2,490.48	\$1,743.33	\$0.00	\$727.50	\$0.00	PM	AVAMAR	
AVM1200MG4TD	Avamar G4T M1200 Node Manf Instl	\$24,904.75	26%	\$18,429.52	\$2,988.57	\$2,490.48	\$1,743.33	\$0.00	\$727.50	\$0.00	PM	AVAMAR	
AVM1200UG4T	AVAMAR G4T M1200 UPGRD FLD INSTL	\$31,131.45	26%	\$23,037.27	\$3,735.77	\$3,113.15	\$2,179.20	\$0.00	\$909.39	\$0.00	PM	AVAMAR	
AVM1200UG4TD	Avamar G4T M1200 Upgrd Fld Instl	\$31,131.45	26%	\$23,037.27	\$3,735.77	\$3,113.15	\$2,179.20	\$0.00	\$909.39	\$0.00	PM	AVAMAR	
AVM19CBINTG4S	AVAMAR G4S INTERNAL 19-CABLE BUNDLE	\$205.40	26%	\$152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
AVM1NACCLGFG3	AVAMAR GEN3 LG RAM ACCEL NODE (FLD INST)	\$1.00	26%	\$0.74	\$1,725.36	\$1,437.80	\$1,006.46	\$0.00	\$420.00	\$0.00	PM	OPEN STORAGE
AVM1NLGACCFG4	Avamar Gen4 Large Acc Node (Fld Inst)	\$14,378.00	26%	\$10,639.72	\$1,725.36	\$1,437.80	\$1,006.46	\$0.00	\$420.00	\$0.00	PM	AVAMAR
AVM1NMAFG4	AVAMAR GEN4 MEDIA ACCESS NODE (FLD INST)	\$46,471.75	26%	\$34,389.10	\$5,576.61	\$4,647.18	\$3,253.02	\$0.00	\$1,357.50	\$0.00	PM	AVAMAR
AVM1NSTG1FG4	Avamar Gen4 1.3TB Stg Node (Fld Inst)	\$11,553.75	26%	\$8,549.78	\$1,386.45	\$1,155.38	\$808.76	\$0.00	\$337.50	\$0.00	PM	AVAMAR
AVM1NSTG1MG3	AVAMAR GEN3 1TB STRG NODE (MFG INST)	\$1.00	26%	\$0.74	\$1,602.12	\$1,335.10	\$934.57	\$0.00	\$390.00	\$0.00	PM	OPEN STORAGE
AVM1NSTG2FG4	Avamar Gen4 2.6TB Stg Node (Fld Inst)	\$18,742.75	26%	\$13,869.64	\$2,249.13	\$1,874.28	\$1,311.99	\$0.00	\$547.50	\$0.00	PM	AVAMAR
AVM1NSTG2MG3	AVAMAR GEN3 2TB STRG NODE (MFG INST)	\$1.00	26%	\$0.74	\$2,588.04	\$2,156.70	\$1,509.69	\$0.00	\$630.00	\$0.00	PM	OPEN STORAGE
AVM1NSTG3FG4	Avamar Gen4 3.9TB Stg Node (Fld Inst)	\$24,904.75	26%	\$18,429.52	\$2,988.57	\$2,490.48	\$1,743.33	\$0.00	\$727.50	\$0.00	PM	AVAMAR
AVM1NSTG3MG3	AVAMAR GEN3 3.3TB STRG NODE (MFG INST)	\$1.00	26%	\$0.74	\$3,204.24	\$2,670.20	\$1,869.14	\$0.00	\$780.00	\$0.00	PM	OPEN STORAGE
AVM1NSTG3MG4	Avamar Gen4 3.9TB Stg Node (Mfg Inst)	\$24,904.75	26%	\$18,429.52	\$2,988.57	\$2,490.48	\$1,743.33	\$0.00	\$727.50	\$0.00	PM	AVAMAR
AVM1NSTG7FG4	Avamar Gen4 7.8TB Stg Node (Fld Inst)	\$46,471.75	26%	\$34,389.10	\$5,576.61	\$4,647.18	\$3,253.02	\$0.00	\$1,357.50	\$0.00	PM	AVAMAR
AVM1NSTG7MG4	Avamar Gen4 7.8TB Stg Node (Mfg Inst)	\$46,471.75	26%	\$34,389.10	\$5,576.61	\$4,647.18	\$3,253.02	\$0.00	\$1,357.50	\$0.00	PM	AVAMAR
AVM1NUTILFG3	AVAMAR GEN3 UTILITY/ACCEL NODE (FLD INST)	\$1.00	26%	\$0.74	\$1,355.64	\$1,129.70	\$790.79	\$0.00	\$330.00	\$0.00	PM	OPEN STORAGE
AVM1NUTILFG4	Avamar Gen4 Utility/Acc Node (Fld Inst)	\$11,297.00	26%	\$8,359.78	\$1,355.64	\$1,129.70	\$790.79	\$0.00	\$330.00	\$0.00	PM	AVAMAR
AVM1NUTILMG3	AVAMAR GEN3 UTILITY NODE (MFG INSTALLED)	\$1.00	26%	\$0.74	\$1,355.64	\$1,129.70	\$790.79	\$0.00	\$330.00	\$0.00	PM	OPEN STORAGE
AVM1NUTILMG4	Avamar Gen4 Utility Node (Mfg Inst)	\$11,297.00	26%	\$8,359.78	\$1,355.64	\$1,129.70	\$790.79	\$0.00	\$330.00	\$0.00	PM	AVAMAR
AVM1TBRN	TELCO RAIL FOR NODES	\$410.80	26%	\$303.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVM1TBRSW	TELCO RAIL FOR SWITCH	\$308.10	26%	\$227.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVM2400DG4S	AVAMAR G4S M2400 SNG NODE (DD IN INST)	\$1.00	26%	\$0.74	\$6,506.05	\$5,576.61	\$4,647.18	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
AVM2400EG4S	AVAMAR G4S M2400 SNG NODE (DD EX INST)	\$1.00	26%	\$0.74	\$6,506.05	\$5,576.61	\$4,647.18	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
AVM2400FG4T	AVAMAR G4T M2400 NODE FLD INSTL	\$46,471.75	26%	\$34,389.10	\$5,576.61	\$4,647.18	\$3,253.02	\$0.00	\$1,357.50	\$0.00	PM	AVAMAR
AVM2400FG4TD	Avamar G4T M2400 Node Fld Instl	\$46,471.75	26%	\$34,389.10	\$5,576.61	\$4,647.18	\$3,253.02	\$0.00	\$1,357.50	\$0.00	PM	AVAMAR
AVM2400MG4T	AVAMAR G4T M2400 NODE MANF INSTL	\$46,471.75	26%	\$34,389.10	\$5,576.61	\$4,647.18	\$3,253.02	\$0.00	\$1,357.50	\$0.00	PM	AVAMAR
AVM2400MG4TD	Avamar G4T M2400 Node Manf Instl	\$46,471.75	26%	\$34,389.10	\$5,576.61	\$4,647.18	\$3,253.02	\$0.00	\$1,357.50	\$0.00	PM	AVAMAR
AVM2400UG4T	AVAMAR G4T M2400 UPGRD FLD INSTL	\$58,090.20	26%	\$42,986.75	\$6,970.82	\$5,809.02	\$4,066.31	\$0.00	\$1,696.89	\$0.00	PM	AVAMAR
AVM2400UG4TD	Avamar G4T M2400 Upgrd Fld Instl	\$58,090.20	26%	\$42,986.75	\$6,970.82	\$5,809.02	\$4,066.31	\$0.00	\$1,696.89	\$0.00	PM	AVAMAR
AVM-40UC-SECURE1	ANTI-TIP KIT, TITAN	\$2,567.50	26%	\$1,899.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVM-40UC-SECURE2	ANTI-MOVE KIT, TITAN	\$1,027.00	26%	\$759.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVM-40UC-SEISMIC	SEISMIC KIT, TITAN	\$1,027.00	26%	\$759.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVM600DG4S	AVAMAR G4S M600 SNG NODE (DD IN INST)	\$1.00	26%	\$0.74	\$2,048.87	\$1,756.17	\$1,463.48	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
AVM600EG4S	AVAMAR G4S M600 SNG NODE (DD EX INST)	\$1.00	26%	\$0.74	\$2,048.87	\$1,756.17	\$1,463.48	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
AVM600FG4T	AVAMAR G4T M600 NODE FLD INSTL	\$14,634.75	26%	\$10,829.72	\$1,756.17	\$1,463.48	\$1,024.43	\$0.00	\$427.50	\$0.00	PM	AVAMAR
AVM600FG4TD	Avamar G4T M600 Node Fld Instl	\$14,634.75	26%	\$10,829.72	\$1,756.17	\$1,463.48	\$1,024.43	\$0.00	\$427.50	\$0.00	PM	AVAMAR
AVM600MG4T	AVAMAR G4T M600 NODE MANF INSTL	\$14,634.75	26%	\$10,829.72	\$1,756.17	\$1,463.48	\$1,024.43	\$0.00	\$427.50	\$0.00	PM	AVAMAR

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
AVM600MG4TD	Avamar G4T M600 Node Manf Instl	\$14,634.75	26%	\$10,829.72	\$1,756.17	\$1,463.48	\$1,024.43	\$0.00	\$427.50	\$0.00	PM	AVAMAR	
AVM600UG4T	AVAMAR G4T M600 UPGRD FLD INSTL	\$18,293.95	26%	\$13,537.52	\$2,195.27	\$1,829.40	\$1,280.58	\$0.00	\$534.39	\$0.00	PM	AVAMAR	
AVM600UG4TD	Avamar G4T M600 Upgrd Fld Instl	\$18,293.95	26%	\$13,537.52	\$2,195.27	\$1,829.40	\$1,280.58	\$0.00	\$534.39	\$0.00	PM	AVAMAR	
AVM6CBLXT	6 NODE LONG CABLE BNDL EXTERNAL ROUTING	\$154.05	26%	\$114.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR	
AVM6CBLINT	6 NODE SHORT CABLE BNDL INTERNAL ROUTING	\$102.70	26%	\$76.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR	
AVMA1200FG4T	AVAMAR G4T M1200 SVR FLD INSTL	\$24,904.75	26%	\$18,429.52	\$2,988.57	\$2,490.48	\$1,743.33	\$0.00	\$727.50	\$0.00	PM	AVAMAR	
AVMA1200FG4TD	Avamar G4T M1200 Svr Fld Instl	\$24,904.75	26%	\$18,429.52	\$2,988.57	\$2,490.48	\$1,743.33	\$0.00	\$727.50	\$0.00	PM	AVAMAR	
AVMA2400FG4T	AVAMAR G4T M2400 SVR FLD INSTL	\$46,471.75	26%	\$34,389.10	\$5,576.61	\$4,647.18	\$3,253.02	\$0.00	\$1,357.50	\$0.00	PM	AVAMAR	
AVMA2400FG4TD	Avamar G4T M2400 Svr Fld Instl	\$46,471.75	26%	\$34,389.10	\$5,576.61	\$4,647.18	\$3,253.02	\$0.00	\$1,357.50	\$0.00	PM	AVAMAR	
AVMA600FG4T	AVAMAR G4T M600 SVR FLD INSTL	\$14,634.75	26%	\$10,829.72	\$1,756.17	\$1,463.48	\$1,024.43	\$0.00	\$427.50	\$0.00	PM	AVAMAR	
AVMA600FG4TD	Avamar G4T M600 Svr Fld Instl	\$14,634.75	26%	\$10,829.72	\$1,756.17	\$1,463.48	\$1,024.43	\$0.00	\$427.50	\$0.00	PM	AVAMAR	
AVMACC10FG4T	AVAMAR G4T ACCELERATOR 10GB FLD INSTL	\$14,378.00	26%	\$10,639.72	\$1,725.36	\$1,437.80	\$1,006.46	\$0.00	\$420.00	\$0.00	PM	AVAMAR	
AVMACC10FG4TD	Avamar G4T Accelerator 10GB Fld Instl	\$14,378.00	26%	\$10,639.72	\$1,725.36	\$1,437.80	\$1,006.46	\$0.00	\$420.00	\$0.00	PM	AVAMAR	
AVMBEZELG2	GEN2 BEZEL FOR GEN3 NODES EXP GEN2 SYSTM	\$51.35	26%	\$38.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR	
AVMCOMFG4S	Avamar Gen4S Int Comm Module (Fld Inst)	\$4,108.00	26%	\$3,039.92	\$492.96	\$410.80	\$287.56	\$0.00	\$120.00	\$0.00	PM	AVAMAR	
AVMCOMG4S	AVAMAR G4S INTERNAL COMM MODULE	\$4,108.00	26%	\$3,039.92	\$492.96	\$410.80	\$287.56	\$0.00	\$120.00	\$0.00	PM	AVAMAR	
AVMCOMG4SF-1	AVAMAR GEN4S INT COMM MODULE SW FLD INST	\$4,108.00	26%	\$3,039.92	\$492.96	\$410.80	\$287.56	\$0.00	\$120.00	\$0.00	PM	AVAMAR	
AVMCOMG4SM-1	AVAMAR GEN4S INT COMM MODULE SW FAC INST	\$4,108.00	26%	\$3,039.92	\$492.96	\$410.80	\$287.56	\$0.00	\$120.00	\$0.00	PM	AVAMAR	
AVMCOMG4TF	AVAMAR G4T COMM MODULE FLD INSTL	\$4,108.00	26%	\$3,039.92	\$492.96	\$410.80	\$287.56	\$0.00	\$120.00	\$0.00	PM	AVAMAR	
AVMCOMG4TF-N1124T	AVAMAR G4T N1124T COMM MODULE FLD INSTL	\$4,108.00	26%	\$3,039.92	\$492.96	\$410.80	\$287.56	\$0.00	\$120.00	\$0.00	PM	AVAMAR	
AVMCOMG4TM	AVAMAR G4T COMM MODULE MANF INSTL	\$4,108.00	26%	\$3,039.92	\$492.96	\$410.80	\$287.56	\$0.00	\$120.00	\$0.00	PM	AVAMAR	
AVMCOMG4TM-N1124T	AVAMAR G4T N1124T COMM MODULE MANF INSTL	\$4,108.00	26%	\$3,039.92	\$492.96	\$410.80	\$287.56	\$0.00	\$120.00	\$0.00	PM	AVAMAR	
AVMCOMG4T-N1124TDP	DP APPLIANCE GRID G4T N1124T COMM MODULE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE	
AVMCOMKIT4S-1	AVAMAR GEN4S COMM RAIL INSTALL KIT	\$205.40	26%	\$152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR	
AVMCOMKIT4T	AVAMAR G4T COMM MODULE INSTALL KIT	\$205.40	26%	\$152.00	\$24.65	\$20.54	\$14.38	\$0.00	\$6.00	\$0.00	PM	AVAMAR	
AVMCOMKIT4TFN1124T	AVM G4T N1124T COMM MODULE FLD INST	\$205.40	26%	\$152.00	\$24.65	\$20.54	\$14.38	\$0.00	\$6.00	\$0.00	PM	AVAMAR	
AVMCOMKIT4T-N1124T	AVM G4T N1124T COMM MODULE INSTALL KIT	\$205.40	26%	\$152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR	
AVMCOMKITG4S	AVAMAR G4S COM INSTALL KIT	\$205.40	26%	\$152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR	
AVMCOMKT4TN1124TDP	DP APPLIANCE COMM MODULE FACKIT N1124T	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE	
AVMCONSOLEG4T	Avamar G4T Console Door	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
AVMCONSOLEG4TD	Avamar G4T Console Door Cobranded	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVMFACTORYKITG4T	Avamar G4T Factory Kit	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVMFACTORYKITG4TD	Avamar G4T Factory Kit Cobranded	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVMFIELDKITG4T	AVAMAR G4T FIELD KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVMFIELDKITG4TD	Avamar G4T Field Kit Cobranded	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVMMAFG4ST	AVAMAR G4S MEDIA ACCESS FLD INST RR	\$1.00	26%	\$0.74	\$5,576.61	\$4,647.18	\$3,253.02	\$0.00	\$1,357.50	\$0.00	\$0.00	PM	AVAMAR
AVM-MDS-TWNX-5M	10G BASE COPPER PASSIVE TWINAX CABLE 5M	\$333.78	26%	\$247.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVM-PWR-1PH-01	PWR CORD 24A SP 15FT 56PA332	\$2,552.10	26%	\$1,888.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVM-PWR-1PH-03	POWER CORD SINGLE PHASE US+JAP RACK	\$482.69	26%	\$357.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVM-PWR-1PH-04	PWR CORD 24A SP 15FT 3750DP	\$2,253.24	26%	\$1,667.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVM-PWR-3PH-DEL-02	PWR CORD 3-PH DELTA, 40A, 15FT, N. Am.	\$1,801.36	26%	\$1,333.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVM-PWR-3PH-DEL-03	PWR CORD 3-PH DELTA, 40A/RS 15FT, N.A.	\$3,260.73	26%	\$2,412.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVM-P-XC-CBLJUMP-1	CABLE SINGLE PHASE PDU JUMPER AVAMAR 40U TITAN RACK SINGLE PHASE POWER	\$2,105.35	26%	\$1,557.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVMRACK	AVAMAR G4S 40U TITAN RACK	\$4,313.40	26%	\$3,191.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVMRACKG4S	AVAMAR G4S 40U TITAN RACK	\$4,313.40	26%	\$3,191.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVMRAILG4T	AVAMAR G4T RAIL KIT LEFT AND RIGHT	\$205.40	26%	\$152.00	\$24.65	\$20.54	\$14.38	\$0.00	\$6.00	\$0.00	\$0.00	PM	AVAMAR
AVMS2400FG4T	AVAMAR G4T S2400 ABE FLD INSTL	\$27,729.00	26%	\$20,519.46	\$3,327.48	\$2,772.90	\$1,941.03	\$0.00	\$810.00	\$0.00	\$0.00	PM	AVAMAR
AVMS2400FG4TD	Avamar G4T S2400 ABE Fld Inst	\$27,729.00	26%	\$20,519.46	\$3,327.48	\$2,772.90	\$1,941.03	\$0.00	\$810.00	\$0.00	\$0.00	PM	AVAMAR
AVMSWITCHG3	CUBE SWITCH AVAMAR GEN3 (2U)	\$1.00	26%	\$0.74	\$505.28	\$421.07	\$294.75	\$0.00	\$123.00	\$0.00	\$0.00	PM	OPEN STORAGE
AVMSWITCHG4	Avamar Gen4 Internal Comm module	\$4,108.00	26%	\$3,039.92	\$492.96	\$410.80	\$287.56	\$0.00	\$120.00	\$0.00	\$0.00	PM	AVAMAR
AVMSWKITG4	Avamar Gen4 Internal Comm Rail Kit	\$205.40	26%	\$152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AVMTITAN1PHASE	AVAMAR G4T TITAN RACK SINGLE PHASE	\$4,313.40	26%	\$3,191.92	\$517.61	\$431.34	\$301.94	\$0.00	\$126.00	\$0.00	\$0.00	PM	AVAMAR
AVMTITAN1PHASED	Avamar G4T Titan Rack Single Phase	\$4,313.40	26%	\$3,191.92	\$517.61	\$431.34	\$301.94	\$0.00	\$126.00	\$0.00	\$0.00	PM	AVAMAR
AVMTITAN3DELTA	AVAMAR G4T TITAN RACK 3-PHASE DELTA	\$4,313.40	26%	\$3,191.92	\$517.61	\$431.34	\$301.94	\$0.00	\$126.00	\$0.00	\$0.00	PM	AVAMAR
AVMTITAN3DELTAD	Avamar G4T Titan Rack 3-Phase Delta	\$4,313.40	26%	\$3,191.92	\$517.61	\$431.34	\$301.94	\$0.00	\$126.00	\$0.00	\$0.00	PM	AVAMAR
AVMTITAN3WYE	AVAMAR G4T TITAN RACK 3-PHASE WYE	\$4,313.40	26%	\$3,191.92	\$517.61	\$431.34	\$301.94	\$0.00	\$126.00	\$0.00	\$0.00	PM	AVAMAR
AVMTITAN3WYED	Avamar G4T Titan Rack 3-Phase WYE	\$4,313.40	26%	\$3,191.92	\$517.61	\$431.34	\$301.94	\$0.00	\$126.00	\$0.00	\$0.00	PM	AVAMAR
AVMUTILFG4T	AVAMAR G4T UTILITY NODE FLD INSTL	\$14,378.00	26%	\$10,639.72	\$1,725.36	\$1,437.80	\$1,006.46	\$0.00	\$420.00	\$0.00	\$0.00	PM	AVAMAR
AVMUTILFG4TD	Avamar G4T Utility Node Fld Instl	\$14,378.00	26%	\$10,639.72	\$1,725.36	\$1,437.80	\$1,006.46	\$0.00	\$420.00	\$0.00	\$0.00	PM	AVAMAR
AVMUTILMG4T	AVAMAR G4T UTILITY NODE MANF INSTL	\$14,378.00	26%	\$10,639.72	\$1,725.36	\$1,437.80	\$1,006.46	\$0.00	\$420.00	\$0.00	\$0.00	PM	AVAMAR
AVMUTILMG4TD	Avamar G4T Utility Node Manf Instl	\$14,378.00	26%	\$10,639.72	\$1,725.36	\$1,437.80	\$1,006.46	\$0.00	\$420.00	\$0.00	\$0.00	PM	AVAMAR
AVM-XC-CBLJUMP-2	3P DELTA PDU TO PDU JMPR CABLE	\$2,105.35	26%	\$1,557.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
AX100-160	2U DP DPE W 4 160 SATA DR	\$1.00	10%	\$0.90	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	\$0.00	J	CLARIION
AX100-250	2U DP DPE W 4 250 SATA DR	\$1.00	10%	\$0.90	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	\$0.00	J	CLARIION
AX100-500	2U DP DPE W 4 500GB DRS	\$1.00	10%	\$0.90	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	\$0.00	J	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
AX100-BAS-PW	AX100 1 YEAR OF BASIC SERVICE EXTENSION	\$640.00	10%	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	PREPAID MNT
AX100-BAS-PW2	AX100 2 YEAR BASIC SERVICE EXTENSION	\$1,280.00	10%	\$1,152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	PREPAID MNT
AX100I-160	ISCSI 2U DP DPE W4 160 DR	\$1.00	10%	\$0.90	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	J	CLARIION
AX100I-250	ISCSI 2U DP DPE W4 250 DR	\$1.00	10%	\$0.90	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	J	CLARIION
AX100I-500	ISCSI 2U DP DPE W4 500 DR	\$1.00	10%	\$0.90	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	J	CLARIION
AX100I-SPKIT	AX100I SPARES KIT	\$5,500.00	10%	\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX100I-SUIT	AX100I SUITCASE SPARE	\$5,300.00	10%	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX100MEM	SPARE - 512 MEM DIMM	\$350.00	10%	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX100-ONSTPW	AX100 1 YEAR ENHANCED SERVICE EXTENSION	\$800.00	10%	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	PREPAID MNT
AX100-ONSTPW2	AX100 2 YEAR ENHANCED SERVICE EXTENSION	\$1,600.00	10%	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	PREPAID MNT
AX100PFAN	SPARE - Processor FAN	\$30.00	10%	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX100PS	SPARE - Power Supply	\$150.00	10%	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX100SC-160	2U SP DPE W 3 160 SATA DR	\$1.00	10%	\$0.90	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	J	CLARIION
AX100SC-250	2U SP DPE W 3 250 SATA DR	\$1.00	10%	\$0.90	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	J	CLARIION
AX100SC-500	FC 2U SP DPE W 3 500 GB	\$1.00	10%	\$0.90	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	J	CLARIION
AX100SC-AX100	AX100SC TO AX100	\$11,000.00	10%	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	SYM HARDWARE
AX100SCI-160	ISCSI 2U SP DPE W3 160 DR	\$1.00	10%	\$0.90	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	J	CLARIION
AX100SCI-250	ISCSI 2U SP DPE W3 250 DR	\$1.00	10%	\$0.90	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	J	CLARIION
AX100SCI-500	ISCSI 2U SP DPE W3 500 GB	\$1.00	10%	\$0.90	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	J	CLARIION
AX100SCI-AX100I	AX100SCI UPGRDE TO AX100I	\$11,000.00	10%	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	SYM HARDWARE
AX100SCI-SPKIT	AX100SCI SPARES KIT	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX100SCI-SUIT	AX100SCI SUITCASE SPARE	\$2,700.00	10%	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX100SC-SPKIT	AX100SC SPARES KIT	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX100SC-SUIT	AX100SC SUITCASE SPARE	\$2,700.00	10%	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX100SFAN	SPARE - System FAN	\$110.00	10%	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150-250	FC DP DPE- 4 250 WO UPS	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150-500	FC DP DPE- 4 500GB WO UPS	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150-750	2U SATA DUAL SP W 4 750 GB DRIVES	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150CACHE	SPARE AX150SC CACHE MEM	\$1,100.00	10%	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150-CHASSIS	SPARE AX150 CHASSIS	\$400.00	10%	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150-CK-11	AX150 COUNTRY KIT TAIWAN	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150-CK-2	AX150 COUNTRY KIT JAPAN	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150-CK-5	AX150 COUNTRY KIT UK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150I-250	ISCSI DP DPE-4 250 WO UPS	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150I-500	ISCSI DP DPE-4 500 WO UPS	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150I-750	2U ISCSI SATA DUAL SP W 4 750 GB DRIVES	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150I-SPKIT	SPARE KIT FOR AX150I	\$5,500.00	10%	\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150I-SUIT	SPARE AX150I SP SUITCASE	\$5,300.00	10%	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150MEM	SPARE AX150 512 MEM DIMM	\$350.00	10%	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150PFAN	SPARE AX150 PROCESSOR FAN	\$150.00	10%	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150-PS	SPARE AX150 POWER SUPPLY	\$400.00	10%	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150SC-250	2U FC SP DPE W 3 250 DR	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
AX150SC-500	2U FC SP DPE W 3 500 DR	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150SC-750	2U SATA SINGLE SP W 3 750GB DRIVES	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150SC-AX150	AX150 SINGLE TO DUAL UPGR	\$5,700.00	10%	\$5,130.00	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150SCI-150I	AX150I ISCSI SINGLE TO DUAL UPGRADE	\$5,700.00	10%	\$5,130.00	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150SCI-250	2U ISCSI SP DPE W 3 250 D	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150SCI-500	2U ISCSI SP DPE W 3 500 D	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150SCI-750	2U ISCSI SATA SINGLE SP W 3 750 GB DRIVE	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150SCI-SPKIT	SPARE KIT FOR AX150SCI	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150SCI-SUIT	SPARE AX150SCI SUITCASE	\$2,700.00	10%	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150SC-SPKIT	SPARE KIT FOR AX150SC FC	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150SC-SUIT	SPARE - AX100SC SUITCASE	\$2,700.00	10%	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150SCX-250	2U SATA DPE SNGL SP W 3 250 GB DRV NO US	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150SCX-500	2U SATA DPE SINGLE SP 3 500 GB DRV NO US	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150SCX-750	2U SATA DPE SNGL SP 3 750 GB DR W NO US	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150SCXI-250	2U SINGLE ISCSI SATA DPE-3 250GB - NO US	\$5,600.00	10%	\$5,040.00	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150SCXI-500	SINGL SP ISCSI SATA DPE-3 500 GB- NO US	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150SCXI-750	SINGLE SP ISCSI SATA DPE-3 750GB- NO US A	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150SFAN	SPARE AX150 SYSTEM FAN	\$175.00	10%	\$157.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150-SPKIT	SPARE KIT FOR AX150	\$5,500.00	10%	\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150-SUIT	SPARE AX150 SUITCASE	\$5,300.00	10%	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150UPS-100V	1U UPS 100V FOR AX150	\$570.00	10%	\$513.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150UPS-120V	1U UPS 120V FOR AX150	\$570.00	10%	\$513.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150UPS-230V	1U UPS 230V FOR AX150	\$570.00	10%	\$513.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX150X-250	DUAL SP FC SATA DPE W 4 250 DRV NO US AC	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150X-500	DUAL SP FC SATA DPE 4 500 DRV NO US AC P	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150X-750	DUAL SP FC SATA DPE W4 750 GB DRV NO US	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150XI-250	DUAL SP ISCSI SATA DPE-W 4 250GB- NO US	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150XI-500	DUAL SP ISCSI SATA DPE-W 4 500GB- NO US	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150XI-750	DUAL SP ISCSI SATA DPE-4 750 GB - NO US	\$1.00	10%	\$0.90	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	J	CLARIION
AX150SCI-AX15I	AX150 ISCSI SINGLE- DUAL	\$11,000.00	10%	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX1A-WAR-UPC	AX150 Enhanced WAR UPGRADE	\$160.00	10%	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	CLARIION
AX1-BASIC-PWC	AX150 1 YR Basic Service	\$640.00	10%	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	CLARIION
AX1-BASICPWC2	AX150 2 YR Basic Service	\$1,280.00	10%	\$1,152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
AX1-BASICPWC3	AX150 3 YR Basic Service	\$1,920.00	10%	\$1,728.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	CLARIION
AX1-ONSITE-PWC	AX150 1 YR Enhanced Service	\$800.00	10%	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	CLARIION
AX1-ONSTEPWC2	AX150 2 YR Enhanced Service	\$1,600.00	10%	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	CLARIION
AX1-ONSTEPWC3	AX150 3 YR Enhanced Service	\$2,400.00	10%	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	CLARIION
AX4-5DAE	2U SAS/SATA 12 DRIVE DAE	\$1.00	10%	\$0.90	\$0.00	\$1,535.00	\$1,065.00	\$0.00	\$1,350.00	\$0.00	\$0.00	J	CLARIION
AX4-5D-FL	ASSY ICA/FLARE IMAGE FOR AX4-5 DUAL SP	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX4-5-DP-504	AX4 DUAL SP FACT INST FLARE 504 + DOCS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX4-5-DP-703	AX4 DUAL SP FACT INST FLARE 703 + DOCS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX4-5-DP-705	AX4 DUAL SP FACT INST FLARE 705 + DOCS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX4-5F-12X1TB	AX4-5F DUAL WITH 12X1TB SATA	\$1.00	10%	\$0.90	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5F-12X600	AX4-5F DUAL WITH 12X600GB SAS	\$1.00	10%	\$0.90	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5F-6X1TB	AX4-5F DUAL WITH 6X1TB SATA	\$1.00	10%	\$0.90	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5F-6X600	AX4-5F DUAL WITH 6X600GB SAS	\$1.00	10%	\$0.90	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5FDC-PPS	AX4 2U DUAL SP DPE W DC SUPPLY - FC-PPS	\$8,488.00	10%	\$7,639.20	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5F-PPS	2U SAS/SATA DPE - FC- PPS	\$7,687.00	10%	\$6,918.30	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5FSC-750	2U 1 SP DPEFC FE + 4X750GB 7200K VAULT	\$7,133.00	10%	\$6,419.70	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5FSC-PPS	AX4 FC SINGLE SP - PPS	\$4,916.00	10%	\$4,424.40	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5FSCX-750	2U SINGLE SP DPEFC FE-4FC + 750GB VAULT	\$7,806.00	10%	\$7,025.40	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5FSCX-NEC	2U 1SP DPEFC FRONT END 4 FC PORT NEC	\$5,914.00	10%	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX4-5FSCX-PPS	AX4 2U SINGLE SP DPEFC FE-4 FC PORTS PPS	\$5,589.00	10%	\$5,030.10	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5FX-NEC	2U DUAL SP DPE FC FE - 8FC PORTS FOR NEC	\$9,690.00	10%	\$8,721.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX4-5FX-PPS	DUAL SP DPE FC FRONT END 8 FC PORTS- PPS	\$9,365.00	10%	\$8,428.50	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5I-12X1TB	AX4-5I DUAL WITH 12X1TB SATA	\$1.00	10%	\$0.90	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5I-12X600	AX4-5I DUAL WITH 12X600GB SAS	\$1.00	10%	\$0.90	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5I-6X1TB	AX4-5I DUAL WITH 6X1TB SATA	\$1.00	10%	\$0.90	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5I-6X600	AX4-5I DUAL WITH 6X600GB SAS	\$1.00	10%	\$0.90	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5IDC-PPS	AX4 2U DPE W DC SUPPLY ISCSI PPS	\$8,018.00	10%	\$7,216.20	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5I-PPS	2U SAS/SATA DPE - ISCSI- PPS	\$7,236.00	10%	\$6,512.40	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5ISC-750	2U 1SP DPEISCSI FE + 4X750GB 7200K VAULT	\$7,133.00	10%	\$6,419.70	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5ISC-DP	AX4-5 ISCSI 1 TO 2 PROCESSOR HW UPGRADE	\$1.00	10%	\$0.90	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5ISC-PPS	AX4 ISCSI SINGLE SP-PPS	\$4,681.00	10%	\$4,212.90	\$0.00	\$1,163.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	J	CLARIION
AX4-5RACK-9U	9U RACK FOR AX4-5	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX4-5S-FL	ASSY ICA/FLARE IMAGE FOR AX4-5 SINGLE SP	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
AX4-5-SP-504	AX4 1SP FACT INST FLARE IMG 504 + DOCS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX4-5-SP-703	AX4 1SP FACT INST FLARE IMG 703 + DOCS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX4-5-SP-705	AX4 1 SP FACT INST FLARE IMG 705 + DOCS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX4-XPC	AX4 EXPRESS CONFIGURATION TRACKING	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
AX-CK-0	CK W SWISS AC POWER CORDS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX-CK-11	AX100 CK TAIWAN WAC CORDS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX-CK-2	AX100 JAPAN CK W AC CORDS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX-CK-5	CK WITH UK AC POWER CORDS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX-S207-250	250GB 7.2K SATA II DISK	\$325.00	10%	\$292.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX-S207-750	750GB 7200RPM SATA II DRIVE	\$775.00	10%	\$697.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX-SA07-160	160GB 7200RPM SATA	\$225.00	10%	\$202.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX-SA07-250	250GB 7200RPM SATA	\$325.00	10%	\$292.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX-SA07-500	500GB 7200RPM SATA DISK	\$630.00	10%	\$567.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX-SS07-750	750GB 7200RPM SATA II DRIVE	\$580.00	10%	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX-SS10-400	400GB 10K SAS DRIVE	\$910.00	10%	\$819.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AX-SS15-146	146GB 15K SAS DRIVE	\$485.00	10%	\$436.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AXUPS-100V	100V UPS FOR AX DP SPE	\$570.00	10%	\$513.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AXUPS-120V	120V UPS FOR AX DP SPE	\$570.00	10%	\$513.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AXUPS-230V	230V UPS FOR AX DP SPE	\$570.00	10%	\$513.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
AYZ4-120UPG	NAVI/Uni ANALYZER Upg CX4-120	\$1.00	26%	\$0.74	\$480.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AYZ4-240UPG	NAVI/Uni ANALYZER Upg CX4-240	\$1.00	26%	\$0.74	\$2,300.00	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AYZ4-480UPG	NAVI/Uni ANALYZER Upg CX4-480	\$1.00	26%	\$0.74	\$5,860.00	\$5,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AYZ4-960UPG	NAVI/Uni ANALYZER Upg CX4-960	\$1.00	26%	\$0.74	\$9,660.00	\$8,694.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AYZT1-T4	NAVI ANALYZER, T1-T4	\$1.00	26%	\$0.74	\$156.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AYZT5-T12	NAVI ANALYZER, T5-T12	\$1.00	26%	\$0.74	\$666.00	\$599.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AYZT5-T31	NAVI ANALYZER T5-T31	\$1.00	26%	\$0.74	\$666.00	\$599.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
AZ0120077C	EMC RETROSPECT SERVER CLIENT 1-PK ASMWI	\$60.00	10%	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
AZ0128000C	EMC RETROSPECT SERVER CLIENT MAC 8.0	\$130.00	10%	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
AZ0160077C	EMC RETROSPECT OPEN FILE B/U UNLTD. ASM	\$230.00	10%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
AZ0168000C	EMC RETROSPECT OPEN FILE BACKUP FOR WIND	\$230.00	10%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ01M0077C	EMC RETROSPECT ADV TAPE SUPPORT ASMWIN	\$160.00	10%	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
AZ01M8000C	EMC RETROSPECT ADVANCE TAPE SUPPORT MAC	\$160.00	10%	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ01Q0077C	EMC RETROSPECT SQL SERVER AGENT ASMWIN	\$160.00	10%	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
AZ01R0077C	EMC RETROSPECT UIRASMWIN7.6/7.7	\$130.00	10%	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
AZ01S0077C	EMC RETROSPECT VALUE PACKFOR SBS ASMWIN	\$130.00	10%	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
AZ01T0077C	EMC RETROSPECT ADD-ON VALUE PACK ASMWIN	\$490.00	10%	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
AZ01X0077C	EMC RETROSPECT EXCHANGE SRVR AGENT ASMW	\$160.00	10%	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
AZ1120077	EMC RETROSPECT SERVER CLIENT 1-PACKWIN	\$239.00	10%	\$215.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ1120077C	EMC RETROSPECT SERVER CL. 1-PACKW/ASMWI	\$299.00	10%	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ1128000C	EMC RETROSPECT SERVER CLIENT MAC 8.0 WIT	\$299.00	10%	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ1160077	EMC RETROSPECT OPEN FILE B/U UNLIMITEDW	\$1,259.00	10%	\$1,133.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ1160077C	EMC RETROSPECT OPEN FILE B/U W/ASMWIN7.	\$1,489.00	10%	\$1,340.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ1168000C	EMC RETROSPECT OPEN FILE BACKUP FOR WIND	\$1,489.00	10%	\$1,340.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ11M0077	EMC RETROSPECT ADVANCED TAPE SUPPORTWIN	\$869.00	10%	\$782.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ11M0077C	EMC RETROSPECT ADV TAPE SUPPORT W/ASMWI	\$1,029.00	10%	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ11M8000C	EMC RETROSPECT ADVANCE TAPE SUPPORT MAC	\$1,029.00	10%	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ11Q0077	EMC RETROSPECT SQL SERVER AGENTWIN 7.6/	\$869.00	10%	\$782.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ11Q0077C	EMC RETROSPECT SQL SERVER AGENTW/ASMWIN	\$1,029.00	10%	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ11R0077	EMC RETROSPECT USER INITIATED RESTOREWI	\$579.00	10%	\$521.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ11R0077C	EMC RETROSPECT UIRW/ASMWIN7.6/7.7	\$709.00	10%	\$638.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ11S0077	EMC RETROSPECT VALUE PACKFOR SBSWIN 7.6	\$579.00	10%	\$521.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ11S0077C	EMC RETROSPECT VALUE PACKFOR SBSW/ASMWI	\$709.00	10%	\$638.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ11T0077	EMC RETROSPECT ADD-ON VALUE PACKAGEWIN	\$2,649.00	10%	\$2,384.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ11T0077C	EMC RETROSPECT ADD-ON VALUE PACK W/ASMW	\$3,139.00	10%	\$2,825.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ11X0077	EMC RETROSPECT EXCHANGE SERVER AGENTWIN	\$869.00	10%	\$782.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ11X0077C	EMC RETROSPECT EXCHANGE SRVR AGNT W/ASM	\$1,029.00	10%	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ2E20077	EMC RETROSPECT SERVER CLIENT 1-PACK UAC	\$89.00	10%	\$80.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ2E20077C	EMC RETROSPECT SRVR CL. 1-PACK UACW/ASM	\$149.00	10%	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ2E28000C	EMC RETROSPECT SERVER CLIENT MAC 8.0 WIT	\$149.00	10%	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
AZ2E60077	EMC RETROSPECT OPEN FILE B/U UNLTD UACW	\$539.00	10%	\$485.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ2E60077C	EMC RETROSPECT OPEN FILE B/U UAC W/ASMW	\$769.00	10%	\$692.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ2E68000C	EMC RETROSPECT OPEN FILE BACKUP FOR WIND	\$769.00	10%	\$692.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ2EM0077	EMC RETROSPECT ADV TAPE SUPPORT UACWIN7	\$359.00	10%	\$323.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ2EM0077C	EMC RETROSPECT ADV TAPE SPRT UAC W/ASMW	\$519.00	10%	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ2EM8000C	EMC RETROSPECT ADVANCE TAPE SUPPORT MAC	\$519.00	10%	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ2EQ0077	EMC RETROSPECT SQL SRVR AGENT UAC UPGWI	\$359.00	10%	\$323.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ2EQ0077C	EMC RETROSPECT SQL SRVR AGENT UACW/ASMW	\$519.00	10%	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ2ER0077	EMC RETROSPECT UIRUACWIN7.6/7.7	\$289.00	10%	\$260.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ2ES0077	EMC RETROSPECT VALUE PACK SBS UAC UPGWI	\$289.00	10%	\$260.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ2ET0077	EMC RETROSPECT VALUE PACKUAC UPGWIN 7.6	\$1,139.00	10%	\$1,025.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ2ET0077C	EMC RETROSPECT VALUE PACKUAC UPG W/ASMW	\$1,629.00	10%	\$1,466.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ2EX0077	EMC RETROSPECT EXCHANGE SRVR AGENT UACW	\$359.00	10%	\$323.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZ2EX0077C	EMC RETROSPECT EXCH.SRVR AGENT UACW/ASM	\$519.00	10%	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZCE20077C	EMC RETROSPECT SRVR CL 1-PK COMP W/ASMW	\$149.00	10%	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZCE28000C	EMC RETROSPECT SERVER CLIENT MAC 8.0	\$149.00	10%	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
AZCE60077C	EMC RETROSPECT OPEN FILE B/U COMP W/ASM	\$769.00	10%	\$692.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZCE68000C	EMC RETROSPECT OPEN FILE BACKUP FOR WIND	\$769.00	10%	\$692.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZCEM0077C	EMC RETROSPECT ADV TAPE SPRT COMP W/ASM	\$519.00	10%	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZCEM8000C	EMC RETROSPECT ADVANCE TAPE SUPPORT MAC	\$519.00	10%	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZCEQ0077C	EMC RETROSPECT SQL SRVR AGNT COMP W/ASM	\$519.00	10%	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZCER0077C	EMC RETROSPECT UIRCOMPETITIVE UAC W/ASM	\$419.00	10%	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZCES0077C	EMC RETROSPECT VALPACK SBS COMP UAC W/AS	\$419.00	10%	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
AZCET0077C	EMC RETROSPECT VALUE PACK COMP UACW/ASM	\$1,629.00	10%	\$1,466.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
AZCEX0077C	EMC RETROSPECT EXCH SRVR AGNT COMPW/ASM	\$519.00	10%	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
BA-BC-T210KU	PROMO T210KU	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
BA-BC-VF10K	PROMO VF10K	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
BA-BC-VF10KU	PROMO VF10KU	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
BA-RPHW-G4	VMAX 10K GEN4 RPA(EMC OEM Products)	\$1.00	15%	\$0.85	\$951.00	\$792.50	\$554.75	\$0.00	\$79.25	\$0.00	E	OPEN EDITION
BA-RPHW-G4U	VMAX 10K GEN4 RPA ADD APPLIANCES ONLY(EMC OEM Products)	\$1.00	15%	\$0.85	\$951.00	\$792.50	\$554.75	\$0.00	\$79.25	\$0.00	E	OPEN EDITION
BCDAE12-INST-INT	BC DAE 12 PINECONE FOR CAB INSTALL KIT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
BCDAE25-INST-INT	BC DAE 25 DERRINGER FOR CAB INSTALL KIT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
BCDPE12-INST-INT	BC DPE 12 SLOT CHASSIS FOR CAB INST KIT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
BCDPE25-INST-INT	BC DPE 25 SLOT CHASSIS FOR CAB INST KIT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
BIST-CUSTOM	BURA INTERACTIVE SALES TOOL CUSTOMIZED V	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	NA
BIST-STANDARD	BURA INTERACTIVE SALES TOOL STANDARD VER	\$3,000.00	10%	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	NA
BIST-UPGRADE	BURA INTERACTIVE SALES TOOL CUSTOM CONTE	\$1,000.00	10%	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	NA
BR-10G10K-XFP	10GB 10KM LONG WAVE XFP-BR	\$1.00	34%	\$0.66	\$729.00	\$607.50	\$425.25	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BR-6610-4PRACKKIT	DS-6610B 4 Post Rack Mount Kit(EMC OEM Products)	\$170.00	15%	\$144.50	\$11.90	\$8.50	\$5.95	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BR-6620-4PRACKKIT	DS-6620B/DS-6630B 4 Post Rack Mount Kit(EMC OEM Products)	\$700.00	15%	\$595.00	\$49.00	\$35.00	\$24.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BR-DCX-22RACKKIT	DCX6-8 22 IN Fixed Rack Kit(EMC OEM Products)	\$320.00	15%	\$272.00	\$22.40	\$16.00	\$11.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BRDCX-8GSW8P	BRCD LBL DCX 8GB SHORT WAVE SFPS 8PACK(EMC OEM Products)	\$2,100.00	15%	\$1,785.00	\$147.00	\$105.00	\$73.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BRQSFP100G-SR4	BRQSFP 100GbE SW QSFP28 1PACK	\$7,770.00	34%	\$5,128.20	\$932.40	\$777.00	\$543.90	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRQSFP40GDA5M	BRCD QSFP 40G DIRECT ATTACH 5 METER(EMC OEM Products)	\$870.00	15%	\$739.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BRQSFP40GE-10GBO	BRQSFP 40GbE W10GBE BRKOUT SW QSFP 1PACK	\$3,130.00	34%	\$2,065.80	\$375.60	\$313.00	\$219.10	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRQSFP40GE-BIDI	BRQSFP 40GbE BIDI SW QSFP 1PACK	\$3,440.00	34%	\$2,270.40	\$412.80	\$344.00	\$240.80	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRQSFP-40KMQSFP	BRCD 40G-ER4 QSFP LC 40KM SMF(EMC OEM Products)	\$1.00	15%	\$0.85	\$6,919.71	\$4,942.65	\$3,459.86	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BRQSFP-4X16G	BRCD LBL 4X16GB SHORT WAVE QSFP 1PACK	\$2,400.00	34%	\$1,584.00	\$288.00	\$240.00	\$168.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRQSFP-4X32G	BRCD LBL 4X32GB SHORT WAVE QSFP 1PACK	\$1.00	34%	\$0.66	\$760.80	\$634.00	\$443.80	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRQSFP-4X32G-2KM	BRCD LBL 4X32GB 2KM QSFP 1PACK(EMC OEM Products)	\$11,270.00	15%	\$9,579.50	\$788.90	\$563.50	\$394.45	\$0.00	\$0.00	\$0.00	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
BRQSFP-4X32G-BRKOD	BRCD DIR 4X32GB SW BREAKOUT QSFP 1PACK	\$9,640.00	34%	\$6,362.40	\$1,156.80	\$964.00	\$674.80	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRQSFP-4X32G-BRKOT	BRCD LBL 4X32GB SW BREAKOUT QSFP 1PACK(EMC OEM Products)	\$6,860.00	15%	\$5,831.00	\$480.20	\$343.00	\$240.10	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BRSFP-10G10K	BRCD 10GBE SFP+ 10K LONG WAVE 1PACK(EMC OEM Products)	\$2,100.00	15%	\$1,785.00	\$147.00	\$105.00	\$73.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BRSFP-10G10K8	BRCD 10GBE SFP+ 10K LONG WAVE 8PACK(EMC OEM Products)	\$14,390.00	15%	\$12,231.50	\$1,007.30	\$719.50	\$503.65	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BRSFP-10GE1PK	BRCD LBL SFP 10GbE SW USR OPTIC 1PACK(EMC OEM Products)	\$1.00	15%	\$0.85	\$29.40	\$21.00	\$14.70	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BRSFP-10GE8PK	BRCD LBL SFP 10GbE SW USR OPTIC 8PACK(EMC OEM Products)	\$1.00	15%	\$0.85	\$213.50	\$152.50	\$106.75	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BRSFP-10GFCLW	BRCD LBL 10GB FC 10KM LONG WAVE SFP(EMC OEM Products)	\$1,820.00	15%	\$1,547.00	\$127.40	\$91.00	\$63.70	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BRSFP-10GFCSW	BRCD LBL 10GB FC SHORT WAVE SFP(EMC OEM Products)	\$570.00	15%	\$484.50	\$39.90	\$28.50	\$19.95	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BRSFP-10GSW1P	BRCD 10GBE SFP+ SHORT WAVE 1PACK(EMC OEM Products)	\$740.00	15%	\$629.00	\$51.80	\$37.00	\$25.90	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BRSFP-10GSW8P	BRCD 10GBE SFP+ SHORT WAVE 8PACK(EMC OEM Products)	\$4,150.00	15%	\$3,527.50	\$290.50	\$207.50	\$145.25	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BRSFP16G10K8P	BRCD LBL 16GB 10KM LONG WAVE SFPS 8PACK	\$29,440.00	34%	\$19,430.40	\$4,121.60	\$3,532.80	\$2,060.80	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSFP16G10KLW	BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,280.00	34%	\$2,824.80	\$513.60	\$428.00	\$299.60	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSFP16G25KLW	BRCD LBL 16GB 25KM LONG WAVE SFP	\$10,890.00	34%	\$7,187.40	\$1,306.80	\$1,089.00	\$762.30	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSFP-16GSW	BRCD LBL 16GB SHORT WAVE SFP	\$970.00	34%	\$640.20	\$116.40	\$97.00	\$67.90	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSFP-16GSW8P	BRCD LBL 16GB SHORT WAVE SFPS 8PACK	\$6,760.00	34%	\$4,461.60	\$946.40	\$811.20	\$473.20	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSFP-1GBE-OP	BRCD LBL 1GbE Optical SFP for 7840(EMC OEM Products)	\$860.00	15%	\$731.00	\$60.20	\$43.00	\$30.10	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BRSFP-1GECOPR	BRSFP 1GBE COP SFP FOR MP-7800B + FX8-24(EMC OEM Products)	\$420.00	15%	\$357.00	\$29.40	\$21.00	\$14.70	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BRSFP32G10K8P	BRCD LBL 32GB 10KM LONG WAVE SFPS 8PACK	\$38,110.00	34%	\$25,152.60	\$5,335.40	\$4,573.20	\$2,667.70	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSFP32G10KLW	BRCD LBL 32GB 10KM LONG WAVE SFP	\$5,530.00	34%	\$3,649.80	\$663.60	\$553.00	\$387.10	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSFP-32GSW	BRCD LBL 32GB SHORT WAVE SFP	\$1,450.00	34%	\$957.00	\$174.00	\$145.00	\$101.50	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSFP-32GSW8P	BRCD LBL 32GB SHORT WAVE SFPS 8PACK	\$9,950.00	34%	\$6,567.00	\$1,194.00	\$995.00	\$696.50	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSFP40QSFP	BRCD LBL QSFP 40GbE LW OPTIC 1PACK(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,603.70	\$1,145.50	\$801.85	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BRSFP40QSFPs	BRCD LBL QSFP 40GbE SW OPTIC 1PACK(EMC OEM Products)	\$4,900.00	15%	\$4,165.00	\$343.00	\$245.00	\$171.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
BRSFP-4G10KLW	BRCD LBL 4GB 10KM LONG WAVE SFP	\$2,300.00	34%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSFP-4G4KLW	BRCD LBL 4GB 4KM LONG WAVE SFP	\$1,320.00	34%	\$871.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
BRSFP-4GSW128	BRCD LBL 4GB SHORT WAVE SFPS 128PACK	\$21,180.00	34%	\$13,978.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSFP-4GSW8P	BRCD LBL 4GB SHORT WAVE SFPS 8PACK	\$1,450.00	34%	\$957.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSFP-8G10K8P	BRCD LBL 8GB 10KM LONG WAVE SFPS 8PACK	\$14,370.00	34%	\$9,484.20	\$1,724.40	\$1,437.00	\$1,005.90	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSFP-8G10KLW	BRCD LBL 8GB 10KM LONG WAVE SFP	\$2,010.00	34%	\$1,326.60	\$241.20	\$201.00	\$140.70	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSFP-8G25KLW	BRCD LBL 8GB 25KM LONG WAVE SFP	\$8,590.00	34%	\$5,669.40	\$1,030.80	\$859.00	\$601.30	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSFP-8GSW128	BRCD LBL 8GB SHORT WAVE SFPS 128PACK	\$49,950.00	34%	\$32,967.00	\$5,994.00	\$4,995.00	\$3,496.50	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSFP-N8GSW	BRCD NEW 8GB SHORT WAVE SFP	\$200.00	34%	\$132.00	\$24.00	\$20.00	\$14.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSFP-N8GSW8P	BRCD NEW 8GB SHORT WAVE SFPS 8PACK	\$1,270.00	34%	\$838.20	\$152.40	\$127.00	\$88.90	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
BRSS1-ECS	BRS S1 EDISC - ECS SERVER	\$16,432.00	26%	\$12,159.68	\$1,971.84	\$1,643.20	\$1,150.24	\$0.00	\$480.00	\$0.00	PM	OPEN STORAGE
BRSS1-IC-ECS	BRS S1 EDISCO INFOCTR ECS SRVR	\$16,432.00	26%	\$12,159.68	\$1,971.84	\$1,643.20	\$1,150.24	\$0.00	\$480.00	\$0.00	PM	OPEN STORAGE
BSMI-PWR-CORD	POWER CORD - BSMI TAIWAN	\$1,150.00	38%	\$713.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
BTI-MAN-1300	MAN SR1300 ESCON	\$14,891.50	26%	\$11,019.71	\$1,786.98	\$1,489.15	\$1,042.41	\$725.00	\$0.00	\$0.00	PM	BUS TECH MODELS
BTI-MAN-1450	MAN SR1450 ESCON	\$14,891.50	26%	\$11,019.71	\$1,786.98	\$1,489.15	\$1,042.41	\$725.00	\$0.00	\$0.00	PM	BUS TECH MODELS
BTI-ZDASD-E	ZDASD ESCON V4.0	\$38,512.50	26%	\$28,499.25	\$4,621.50	\$3,851.25	\$2,695.88	\$1,875.00	\$0.00	\$0.00	PM	BUS TECH MODELS
BTI-ZDASD-S	ZDASD SM FICON	\$56,279.60	26%	\$41,646.90	\$6,753.55	\$5,627.96	\$3,939.57	\$2,740.00	\$0.00	\$0.00	PM	BUS TECH MODELS
BTI-ZSTOR-M	ZSTOR MM FICON	\$78,052.00	26%	\$57,758.48	\$9,366.24	\$7,805.20	\$5,463.64	\$3,800.00	\$0.00	\$0.00	PM	BUS TECH MODELS
BZ01A8000C	EMC RETROSPECT DESKTOP 3 USER MAC 8.0ASM	\$130.00	10%	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
BZ10A8000	EMC RETROSPECT DESKTOP 3 USER MAC 8.0	\$129.00	10%	\$116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
BZ10A8000C	EMC RETROSPECT DESKTOP 3 USER MAC 8.0 WI	\$249.00	10%	\$224.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
BZ11A8000	EMC RETROSPECT DESKTOP 3 USER MAC 8.0	\$129.00	10%	\$116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
BZ11A8000C	EMC RETROSPECT DESKTOP 3 USER MAC 8.0 WI	\$249.00	10%	\$224.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
BZ2EA8000	EMC RETROSPECT DESKTOP 3 USER MAC 8.0 UP	\$59.00	10%	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
BZ2EA8000C	EMC RETROSPECT DESKTOP 3 USER MAC 8.0 UP	\$179.00	10%	\$161.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
BZ31A8000	EMC RETROSPECT DESKTOP NFR MAC 8.0	\$29.00	10%	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
BZCEA8000	EMC RETROSPECT DESKTOP 3 USER MAC 8.0 CM	\$59.00	10%	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
BZCEA8000C	EMC RETROSPECT DESKTOP MAC 8.0 CMPTV. UP	\$179.00	10%	\$161.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
C-10G-1POL	OPTIONNIC10GBELPLC1-PORTOPTICAL	\$5,000.00	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-10G-1POS	OPTIONNIC10GBEPCIELC1-PORTOPTICAL	\$5,000.00	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
C-10G-2PCL	OPTIONNIC10GBELPCX42-PORTCOPPER	\$5,000.00	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-10GBTM4P	OPTION DD 10GBASE T IO MODULE 4PORT	\$5,000.00	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-10GBTM4P-NF	DD 10GBASE T IO MODULE 4PORT	\$4,078.35	15%	\$3,466.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-10GBTM4P-NF-B	DD 10GBASE T IO MODULE 4PORT BUND	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-10GMCU2P	OPTION,DD 10GBE,IO MODULE,CU SFP,2PORT	\$5,000.00	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$6,000.00	26%	\$4,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-10GMOP2P	OPTION,DD 10GBE,IO MODULE,OP SFP,2PORT	\$5,000.00	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION	\$6,000.00	26%	\$4,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-10GMOP4P-NF	DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-10G-S2PO	OPTIONNIC10GBESPPCIESFPLCDPO PT	\$5,000.00	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C13-250V-BSMI	250V PWR CRD C13 TO 6-15P BSMI	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
C13-250V-BSMI2	250V PWR CRD C13 TO 6-20P BSMI	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
C13-250V-PSE	250V PWR CRD C13 TO 6-15P PSE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
C13-250V-ULCSA	250V PWR CRD C13 TO 6-15P UL/CSA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
C13-PWR-0	2 C13 PWRCORDS W/ SEV1011 PLUGS 250V 10A	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
C13-PWR-1	2 C13 PWRCORDS W/ NBR 14136 250V 10A	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
C13-PWR-10	2 C13 PWRCORDS W/ KSC8305 PLUGS 250V 10A	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
C13-PWR-11	2 C13 CORDS CNS690 125V 10A - NON DPE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
C13-PWR-12	2 C13 CORDS NEMA 5-15 125V 10A - NON DPE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
C13-PWR-13	2 C13 PWRCORDS W/ BS546 PLUGS 250V 10A	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
C13-PWR-14	2 C13 PWRCORDS W/ SI-32 PLUGS 250V 10A	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
C13-PWR-15	2 C13 POWER CORDS WITH IN6SA3 PLUGS	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
C13-PWR-2	2 C13 CORDS JISC8303 125V 10A - NON DPE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
C13-PWR-3	2 C13 PWRCORDS W/ GB1002 PLUGS 250V 10A	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
C13-PWR-4	2 C13 PWRCORDS W/ IRAM 2073 250V 10A	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
C13-PWR-5	2 C13 PWRCORDS W/ BSI 1363 250V 10A	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
C13-PWR-6	2 C13 PWRCORDS w/ SAA/3 PLUGS 250V 10A	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
C13-PWR-7	2 C13 PWRCORDS W/ CEE7/7 PLUGS 250V 10A	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
C13-PWR-8	2 C13 PWRCORDS W/ CEI 23-16 250V 10A	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
C13-PWR-9	2 C13 CORDS W/ AFSNIT 107-2-D1 250V 10A	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
C-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT OPTION	\$6,000.00	26%	\$4,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-16GFC-M2P-NF	DD 16GBIT FC IO MOD LC 2PORT OPTION	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C19-PWR-0	C19 PWR Cord SEV1011 Plug 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
C19-PWR-1	C19 PWR Cord NEMA 5-15P Plug 125V 15A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
C19-PWR-10	C19 PWR Cord KSC8305 Plug 250V 15A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
C19-PWR-11	C19 PWR Cord CNS 690 Plug 250V 15A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
C19-PWR-12	C19 PWR Cord NEMA 5-15P Plug 125V 15A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
C19-PWR-13	C19 PWR Cord BS546 Plug 250V 15A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
C19-PWR-14	C19 PWR Cord SI-32 Plug 250V 15A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
C19-PWR-15	C19 PWR Cord BS546 Plug 250V 15A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
C19-PWR-2	C19 PWR Cord JISC 8303 Plug 125V 15A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
C19-PWR-3	C19 PWR Cord GB1002 Plug 250V 15A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
C19-PWR-4	C19 PWR Cord IRAM 2073 Plug 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
C19-PWR-5	C19 PWR Cord BSI 1363 Plug 250V 13A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
C19-PWR-6	C19 PWR Cord SAA/3 Plug 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
C19-PWR-7	C19 PWR Cord CEE7/7 Plug 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
C19-PWR-8	C19 PWR Cord CEI 23-16 Plug 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
C19-PWR-9	C19 PWR CRD Afsnit107-2-D1 Plug 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
C-1GMCU4P	OPTION,DD 1GBE,IO MODULE,CU,4PORT	\$2,500.00	26%	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-1GMCUOP4P	OPTION,DD 1GBE,IO MODULE,2P CU,2P OP	\$3,700.00	26%	\$2,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-1G-S4PC1	OPTIONNICGBESPPCIETX4-PORTCOP	\$2,500.00	26%	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-2500-AES	OPTION,DD2500 ADD ES EXP KIT,DUAL PATH	\$3,851.25	26%	\$2,849.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
C-2500-AES-B	OPTION,DD2500 ADD ES EXP KIT,DUAL PATH	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
C-2500XMEM	OPTION, MEMKIT, DD2500, MORE THAN 66TB	\$6,162.00	26%	\$4,559.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
C-2500XMEM-B	OPTION, MEMKIT, DD2500, MORE THAN 66TB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
C4BCEX5	2.2TB4N MRDWIN LGT3YRMNT	\$1.00	38%	\$0.62	\$27,715.61	\$24,454.95	\$17,933.63	\$0.00	\$4,348.09	\$0.00	B	CENTERA
C4BFSAW	2.2TB4N MRDWIN LGT2YRMNT	\$1.00	38%	\$0.62	\$23,292.21	\$20,551.95	\$15,071.43	\$0.00	\$3,654.14	\$0.00	B	CENTERA
C4CEX1K	2.2TB4NOD LGTO1000MAILBX	\$1.00	38%	\$0.62	\$34,277.61	\$30,244.95	\$22,179.63	\$0.00	\$5,377.55	\$0.00	B	CENTERA
C-4GFC-2P	OPTIONHBA4GBIT FCPCIE2-PORT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
C4NBRMS	4NODEMRRD MAIN3YR S/HMNT	\$1.00	38%	\$0.62	\$20,952.84	\$18,487.80	\$13,557.72	\$0.00	\$3,287.13	\$0.00	B	CENTERA
C4NBRSS	4NODEMRRD CNTINSTL3YRMNT	\$1.00	38%	\$0.62	\$16,847.34	\$14,865.30	\$10,901.22	\$0.00	\$2,643.05	\$0.00	B	CENTERA
C-6300-SAS-SLIC-FD	Add ES Exp KIT, DUAL PATH, DD6300, FLD	\$3,021.00	15%	\$2,567.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-6300-SASSLICFD-B	Add ES Exp KIT, DUAL PATH, DD6300, FLD B	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-6300-SAS-SLIC-G2	ADD ES EXP KIT, DUAL PATH, DD6300, UPG	\$3,021.00	15%	\$2,567.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-6300-SASSLICG2-B	ADD ES EXP KIT, DUAL PATH, DD6300, UPG B	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-640-AES-B	OPTIONDD640 ADD ES EXP KITDUAL PATH	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
C-690AUP48T	OPTIONDD690 EXPKIT33TO48TB2PMULTPATH	\$10,000.00	26%	\$7,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-690AUP48T-B	OPTIONDD690 EXPKIT33TO48TB2PMULTPATH	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
C-690U48T-B	OPTIONDD690 EXPKIT33TO48TB2PMULTPATH	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
C8BCEX5	4.4TB8NODE LGTO500MAILBXS	\$1.00	38%	\$0.62	\$37,445.56	\$33,040.20	\$24,229.48	\$0.00	\$5,874.55	\$0.00	B	CENTERA
C8BFSAW	4.4TB8N MRDWIN LGT3YRMNT	\$1.00	38%	\$0.62	\$30,534.21	\$26,941.95	\$19,757.43	\$0.00	\$4,790.28	\$0.00	B	CENTERA
C8CEX1K	4.4TB8NOD LGTO1000MAILBX	\$1.00	38%	\$0.62	\$42,120.56	\$37,165.20	\$27,254.48	\$0.00	\$6,607.97	\$0.00	B	CENTERA
C-8GFC-2P	OPTIONHBA8GBIT FCPCIE2-PORT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
C-8GFC-M2P	OPTION, DD 8GBIT FC, IO MODULE, LC, 2PORT	\$4,500.00	26%	\$3,330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C8NBRMS	4.4TB8NODEMRD MAIN3YRMNT	\$1.00	38%	\$0.62	\$29,266.18	\$25,823.10	\$18,936.94	\$0.00	\$4,591.35	\$0.00	B	CENTERA
C8NBRSS	4.4TB8NODE CNRINSTL3YRMNT	\$1.00	38%	\$0.62	\$26,775.68	\$23,625.60	\$17,325.44	\$0.00	\$4,200.63	\$0.00	B	CENTERA
C-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB OPTION	\$30,000.00	26%	\$22,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-9800-BEDEL-FIELD	OPT DD9800 BEDEL FIELD INSTL G3	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-9800-MEM256	MEMKIT ADD 256GB DD9800 16X16GB OPTION	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-9800-MEM512	MEMKIT ADD 512GB DD9800 32X16GB OPTION	\$29,454.75	15%	\$25,036.54	\$4,123.67	\$3,534.57	\$2,945.48	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-A16E30	OPT ADD9TO16ES30 2X2M 2X3M CBLKT FLD INS	\$600.00	26%	\$444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-A16E30-CT	OPT ADD9TO16ES30 2X2M2X3M CBLKT FLDIN CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-A16E30-H	OPTION, ADD 9TO16 ES30 SAS, CABLE KIT	\$600.00	26%	\$444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
C-A16E30-H-NF	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$489.40	15%	\$415.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-A24E30	OPT ADD 17TO24 ES30 4X3M CBLKIT FLD INS	\$600.00	26%	\$444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-A24E30-CT	OPT ADD 17TO24 ES30 4X3M CBLKIT FLDIN CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-A24E30-H	OPTION,ADD 17TO24 ES30 SAS CABLE KIT	\$600.00	26%	\$444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-A24E30-H-NF	OPTION,ADD 17TO24 ES30 SAS CABLE KIT	\$489.40	15%	\$415.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-A8E30-HN	OPTION ADD 1TO8 ES30 SAS CABLE KIT	\$600.00	26%	\$444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-A8E30-HN-NF	OPTION ADD 1TO8 ES30 SAS CABLE KIT	\$489.40	15%	\$415.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
CACHEINMUDRV1.6TBF	VxR MixedUse Intel 1.6TB NVMe 2.5Cache F	\$2,599.00	10%	\$2,339.10	\$311.88	\$259.90	\$207.92	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHEMU1.6TBS570H	VxR Mixed Use 1.6TB S570 2.5 Cache H	\$2,649.00	10%	\$2,384.10	\$370.86	\$317.88	\$264.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHEMU1.6TBS570U	VxR Mixed Use 1.6TB S570 3.5 Cache U	\$2,044.39	10%	\$1,839.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHEMU800GBS570H	VxR Mixed Use 800GB S570 2.5 Cache H	\$1,319.00	10%	\$1,187.10	\$184.66	\$158.28	\$131.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHEMU800GBS570U	VxR Mixed Use 800GB S570 3.5 Cache U	\$1,089.85	10%	\$980.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHEMUDRV1.6TBF	VxR Mixed Use 1.6TB 2.5 Cache F	\$2,399.00	10%	\$2,159.10	\$287.88	\$239.90	\$191.92	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHEMUDRV1.6TBH	VxR Mixed Use 1.6TB 2.5 Cache H	\$2,399.00	10%	\$2,159.10	\$335.86	\$287.88	\$239.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHEMUDRV1.6TBUF	VxR Mixed Use 1.6TB 2.5 Cache F U	\$2,036.12	10%	\$1,832.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHEMUDRV1.6TBUH	VxR Mixed Use 1.6TB 2.5 Cache H U	\$2,036.12	10%	\$1,832.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHEMUDRV800GBF	VxR Mixed Use 800GB 2.5 Cache F	\$1,319.00	10%	\$1,187.10	\$158.28	\$131.90	\$105.52	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHEMUDRV800GBH	VxR Mixed Use 800GB 2.5 Cache H	\$1,319.00	10%	\$1,187.10	\$184.66	\$158.28	\$131.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHEMUDRV800GBUF	VxR Mixed Use 800GB 2.5 Cache F U	\$1,081.58	10%	\$973.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHEMUDRV800GBUH	VxR Mixed Use 800GB 2.5 Cache H U	\$1,081.58	10%	\$973.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHENVME1.6TBF	VxRail-500 CACHE NVME 1.6TB 5WPD 2.5I F	\$5,393.00	10%	\$4,853.70	\$647.16	\$539.30	\$431.44	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHENVME1.6TBH	VxRail-500 CACHE NVME 1.6TB 5WPD 2.5I H	\$5,393.00	10%	\$4,853.70	\$755.02	\$647.16	\$539.30	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHENVME1.6TBSP	VxRail-500 CACHE NVME 1.6TB 5WPD 2.5I SP	\$6,006.00	10%	\$5,405.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHENVME1.6TBU	VxRail-500 CACHE NVME 1.6TB 5WPD 2.5I U	\$6,006.00	10%	\$5,405.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHENVME375GBUF	VxR Optane 375GB NVMe 2.5 F Cache U	\$4,711.07	10%	\$4,239.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHENVME800GBF	VxRail-500 CACHE NVME 800GB 5WPD 2.5I F	\$3,047.00	10%	\$2,742.30	\$365.64	\$304.70	\$243.76	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHENVME800GBH	VxRail-500 CACHE NVME 800GB 5WPD 2.5I H	\$3,047.00	10%	\$2,742.30	\$426.58	\$365.64	\$304.70	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHENVME800GBSP	VxRail-500 CACHE NVME 800GB 5WPD 2.5I SP	\$3,595.00	10%	\$3,235.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CACHENVME800GBU	VxRail-500 CACHE NVME 800GB 5WPD 2.5I U	\$3,595.00	10%	\$3,235.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
CACHENVMEDRV1.6TBF	VxR 1.6TB NVMe Cache 2.5in F	\$2,599.00	10%	\$2,339.10	\$311.88	\$259.90	\$207.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CACHENVMEDRV1.6TBH	VxR 1.6TB NVMe Cache 2.5in H	\$2,599.00	10%	\$2,339.10	\$363.86	\$311.88	\$259.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CACHENVMEDRV375GBF	VxR Optane 375GB NVMe 2.5 SFF Cache F	\$3,399.00	10%	\$3,059.10	\$407.88	\$339.90	\$271.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CACHENVMEDRV375GBH	VxR Optane 375GB NVMe 2.5 SFF Cache H	\$3,399.00	10%	\$3,059.10	\$475.86	\$407.88	\$339.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CACHENVMEDRV800GBF	VxR 800GB NVMe Cache 2.5in F	\$1,799.00	10%	\$1,619.10	\$215.88	\$179.90	\$143.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CACHENVMEDRV800GBH	VxR 800GB NVMe Cache 2.5in H	\$1,799.00	10%	\$1,619.10	\$251.86	\$215.88	\$179.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CACHENVMV375GBUH	VxR Optane 375GB NVMe 2.5 H Cache U	\$4,711.07	10%	\$4,239.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CACHESSD1.6TB	VxR 1.6TB Cache SSD 2.5in	\$4,949.00	10%	\$4,454.10	\$593.88	\$494.90	\$395.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CACHESSD1.6TBH	VxR 1.6TB Cache SSD 2.5in H	\$4,949.00	10%	\$4,454.10	\$692.86	\$593.88	\$494.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CACHESSD1.6TBS570	VxR 1.6TB Cache SSD S570 3.5in	\$4,949.00	10%	\$4,454.10	\$692.86	\$593.88	\$494.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CACHESSD400GB	VxR 400GB Cache SSD 2.5in	\$1,199.00	10%	\$1,079.10	\$143.88	\$119.90	\$95.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CACHESSD400GBH	VxR 400GB Cache SSD 2.5in H	\$1,199.00	10%	\$1,079.10	\$167.86	\$143.88	\$119.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CACHESSD400GBS570	VxR 400GB Cache SSD S570 3.5in	\$1,199.00	10%	\$1,079.10	\$167.86	\$143.88	\$119.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CACHESSD800GB	VxR 800GB Cache SSD 2.5in	\$2,149.00	10%	\$1,934.10	\$257.88	\$214.90	\$171.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CACHESSD800GBH	VxR 800GB Cache SSD 2.5in H	\$2,149.00	10%	\$1,934.10	\$300.86	\$257.88	\$214.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CACHESSD800GBS570	VxR 800GB Cache SSD S570 3.5in	\$2,149.00	10%	\$1,934.10	\$300.86	\$257.88	\$214.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CAPACITYHDD1.2TBH	VxR 1.2TB Capacity 10K RPM 2.5in HDD H	\$709.00	10%	\$638.10	\$99.26	\$85.08	\$70.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CAPACITYHDD1.8TBH	VxR 1.8TB Capacity 10K RPM 2.5in HDD H	\$1,039.00	10%	\$935.10	\$145.46	\$124.68	\$103.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CAPACITYHDD2.0TBH	VxR 2.0TB Capacity 7.2K RPM 2.5in HDD H	\$979.00	10%	\$881.10	\$137.06	\$117.48	\$97.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CAPACITYHDD2.4TBH	VxR 2.4TB Capacity 10K RPM 2.5in HDD H	\$1,199.00	10%	\$1,079.10	\$167.86	\$143.88	\$119.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CAPACITYHDD4TBH	VxR 4TB Capacity 7.2K RPM 3.5in HDD H	\$739.00	10%	\$665.10	\$103.46	\$88.68	\$73.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CAPHDD12TB10K25	HCIA HDD SAS 1.2TB 10K RPM 2.5 INCH	\$1.00	10%	\$0.90	\$123.34	\$105.72	\$88.10	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CAPHDD12TB10K25U	HCIA HDD SAS 1.2TB 10K RPM 2.5 INCH UPG	\$681.00	10%	\$612.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CAPHDD12TB10K25VX5	VxRail-500 HDD SAS 1.2TB 10K RPM 2.5INCH	\$802.00	10%	\$721.80	\$112.28	\$96.24	\$80.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CAPHDD18TB10K25VX5	VxRail500 HDD SAS 1.8TB 10K 512e 2.5INCH	\$1,133.00	10%	\$1,019.70	\$158.62	\$135.96	\$113.30	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CAPHDD20TB72K25	HCIA HDD SAS 2TB 7.2K RPM 2.5 INCH	\$1.00	10%	\$0.90	\$146.86	\$125.88	\$104.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CAPHDD20TB72K25U	HCIA HDD SAS 2TB 7.2K RPM 2.5 INCH UPG	\$1,014.00	10%	\$912.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CAPHDD20TB72K25VX5	VxRail-500 HDD SAS 2TB 7.2K RPM 2.5INCH	\$1,102.00	10%	\$991.80	\$154.28	\$132.24	\$110.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CAPHDD24TB10K25VX5	VxRail500 HDD SAS 2.4TB 10K 512e 2.5INCH	\$1,307.00	10%	\$1,176.30	\$182.98	\$156.84	\$130.70	\$0.00	\$0.00	\$0.00	J	VXRAIL	
CAPHDD40TB72K35	HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH	\$1.00	10%	\$0.90	\$146.86	\$125.88	\$104.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
CAPHDD40TB72K35U	HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH UPG	\$1,014.00	10%	\$912.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPHDD40TB72K35VX5	VxRail-500 HDD SAS 4TB 7.2K RPM 3.5INCH	\$855.00	10%	\$769.50	\$119.70	\$102.60	\$85.50	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPSATASSD192TB	HCIA Capacity SATA SSD 1.92TB 1WPD	\$1.00	10%	\$0.90	\$337.32	\$281.10	\$224.88	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPSATASSD192TBU	HCIA Capacity SATA SSD 1.92TB 1WPD U	\$3,315.00	10%	\$2,983.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPSATASSD192TBVX5	VxRail-500 CAPACITY SATA SSD 1.92TB1WPD	\$2,751.00	10%	\$2,475.90	\$330.12	\$275.10	\$220.08	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPSATASSD384TB	HCIA Capacity SATA SSD 3.84TB 1WPD	\$1.00	10%	\$0.90	\$634.68	\$528.90	\$423.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPSATASSD384TBU	HCIA Capacity SATA SSD 3.84TB 1WPD U	\$6,238.00	10%	\$5,614.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPSATASSD384TBVX5	VxRail-500 CAPACITY SATA SSD 3.84TB1WPD	\$5,129.00	10%	\$4,616.10	\$615.48	\$512.90	\$410.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPSSD192TB1WPD	HCIA CAPACITY SAS SSD 1.92TB 1WPD	\$1.00	10%	\$0.90	\$520.92	\$434.10	\$347.28	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPSSD192TB1WPDU	HCIA CAPACITY SAS SSD 1.92TB 1WPD UPG	\$4,903.00	10%	\$4,412.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPSSD192TB1WPDVX5	VxRail-500 CAPACITY SAS SSD 1.92TB1WPD	\$4,251.00	10%	\$3,825.90	\$510.12	\$425.10	\$340.08	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPSSD192TB3WPDVX5	VxR 14G Cap SAS SSD MixUse 1.92TB 3WPD	\$5,541.00	10%	\$4,986.90	\$664.92	\$554.10	\$443.28	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPSSD384TB1WPD	HCIA CAPACITY SAS SSD 3.84TB 1WPD	\$1.00	10%	\$0.90	\$848.76	\$707.30	\$565.84	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPSSD384TB1WPDU	HCIA CAPACITY SAS SSD 3.84TB 1WPD UPG	\$9,216.00	10%	\$8,294.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPSSD384TB1WPDVX5	VxRail-500 CAPACITY SAS SSD 3.84TB1WPD	\$7,400.00	10%	\$6,660.00	\$888.00	\$740.00	\$592.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPSSDSAS1.92TBF	VxR 1.92TB Capacity SAS 2.5in SSD F	\$2,129.00	10%	\$1,916.10	\$255.48	\$212.90	\$170.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPSSDSAS3.84TBF	VxR 3.84TB Capacity SAS 2.5in SSD F	\$3,299.00	10%	\$2,969.10	\$395.88	\$329.90	\$263.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPSSDSATA1.92TBF	VxR 1.92TB Capacity SATA 2.5in SSD F	\$1,149.00	10%	\$1,034.10	\$137.88	\$114.90	\$91.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPSSDSATA3.84TBF	VxR 3.84TB Capacity SATA 2.5in SSD F	\$2,499.00	10%	\$2,249.10	\$299.88	\$249.90	\$199.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
CAPT-3RD-SCAN	CAPTIVA THIRD PARTY SCANNERS	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
CBFM-04-10C	FM 4 DOMAINS TO 10 DOMAIN(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,760.00	\$1,584.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CBFM-04-99C	4 DOMAINS TO 99 DOMAINS L(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,900.00	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CBFM-04C	FM 4 DOMAINS SEAT LC(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,740.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CBFM-10-99C	FM 10 DOMS TO 99 DOMS UPG(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,160.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CBFM-10C	10 DOMAINS SEAT LC(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,500.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CBFM-3X-4XC	FM 3.X TO 4.X SITE UPGRAD(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,600.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
CBFM-99C	FM 99 DOMAINS SITE LC(EMC OEM Products)	\$1.00	15%	\$0.85	\$4,660.00	\$4,194.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CC-AM-CL-T1	CC5.x ARM-CLAR T1	\$1.00	26%	\$0.74	\$900.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T10	CC5.x ARM-CLAR T10	\$1.00	26%	\$0.74	\$10,670.00	\$9,603.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T11	CC5.x ARM-CLAR T11	\$1.00	26%	\$0.74	\$12,376.00	\$11,138.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T12	CC5.x ARM-CLAR T12	\$1.00	26%	\$0.74	\$14,082.00	\$12,673.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T13	CC5.x ARM-CLAR T13	\$1.00	26%	\$0.74	\$15,788.00	\$14,209.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T14	CC5.x ARM-CLAR T14	\$1.00	26%	\$0.74	\$17,494.00	\$15,744.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T15	CC5.x ARM-CLAR T15	\$1.00	26%	\$0.74	\$19,200.00	\$17,280.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T16	CC5.x ARM-CLAR T16	\$1.00	26%	\$0.74	\$20,906.00	\$18,815.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T17	CC5.x ARM-CLAR T17	\$1.00	26%	\$0.74	\$22,612.00	\$20,350.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T18	CC5.x ARM-CLAR T18	\$1.00	26%	\$0.74	\$24,318.00	\$21,886.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T19	CC5.x ARM-CLAR T19	\$1.00	26%	\$0.74	\$26,024.00	\$23,421.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T2	CC5.x ARM-CLAR T2	\$1.00	26%	\$0.74	\$1,210.00	\$1,089.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T20	CC5.x ARM-CLAR T20	\$1.00	26%	\$0.74	\$27,730.00	\$24,957.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T21	CC5.x ARM-CLAR T21	\$1.00	26%	\$0.74	\$29,436.00	\$26,492.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T22	CC5.x ARM-CLAR T22	\$1.00	26%	\$0.74	\$31,142.00	\$28,027.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T23	CC5.x ARM-CLAR T23	\$1.00	26%	\$0.74	\$32,848.00	\$29,563.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T24	CC5.x ARM-CLAR T24	\$1.00	26%	\$0.74	\$34,554.00	\$31,098.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T25	CC5.x ARM-CLAR T25	\$1.00	26%	\$0.74	\$36,260.00	\$32,634.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T26	CC5.x ARM-CLAR T26	\$1.00	26%	\$0.74	\$37,966.00	\$34,169.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T27	CC5.x ARM-CLAR T27	\$1.00	26%	\$0.74	\$39,672.00	\$35,704.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T28	CC5.x ARM-CLAR T28	\$1.00	26%	\$0.74	\$41,378.00	\$37,240.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T29	CC5.x ARM-CLAR T29	\$1.00	26%	\$0.74	\$43,084.00	\$38,775.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T3	CC5.x ARM-CLAR T3	\$1.00	26%	\$0.74	\$1,520.00	\$1,368.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T30	CC5.x ARM-CLAR T30	\$1.00	26%	\$0.74	\$44,790.00	\$40,311.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T31	CC5.x ARM-CLAR T31	\$1.00	26%	\$0.74	\$46,496.00	\$41,846.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T4	CC5.x ARM-CLAR T4	\$1.00	26%	\$0.74	\$1,830.00	\$1,647.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T5	CC5.x ARM-CLAR T5	\$1.00	26%	\$0.74	\$2,140.00	\$1,926.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T6	CC5.x ARM-CLAR T6	\$1.00	26%	\$0.74	\$3,846.00	\$3,461.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T7	CC5.x ARM-CLAR T7	\$1.00	26%	\$0.74	\$5,552.00	\$4,996.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T8	CC5.x ARM-CLAR T8	\$1.00	26%	\$0.74	\$7,258.00	\$6,532.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-AM-CL-T9	CC5.x ARM-CLAR T9	\$1.00	26%	\$0.74	\$8,964.00	\$8,067.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
C-CB-10GMOP2P	OPTION, DUAL 10GbE LAN, OPTICAL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	CLOUDBOOST	
CC-CLKEY	CC CLARIION KEY	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA	
CC-CLPKLT-T01	CC CLARIION PKG LITE T01	\$4,880.00	26%	\$3,611.20	\$976.00	\$878.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-CLPKLT-T02	CC CLARIION PKG LITE T02	\$6,280.00	26%	\$4,647.20	\$1,256.00	\$1,130.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-CLPKLT-T03	CC CLARIION PKG LITE T03	\$7,680.00	26%	\$5,683.20	\$1,536.00	\$1,382.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-CLPKLT-T04	CC CLARIION PKG LITE T04	\$9,080.00	26%	\$6,719.20	\$1,816.00	\$1,634.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-CLPKLT-T05	CC CLARIION PKG LITE T05	\$15,980.00	26%	\$11,825.20	\$3,196.00	\$2,876.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-CLPKLT-T06	CC CLARIION PKG LITE T06	\$22,880.00	26%	\$16,931.20	\$4,576.00	\$4,118.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-CLPKLT-T07	CC CLARIION PKG LITE T07	\$29,780.00	26%	\$22,037.20	\$5,956.00	\$5,360.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-CLPKLT-T08	CC CLARIION PKG LITE T08	\$36,680.00	26%	\$27,143.20	\$7,336.00	\$6,602.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-CLPKLT-T09	CC CLARIION PKG LITE T09	\$43,580.00	26%	\$32,249.20	\$8,716.00	\$7,844.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-CLPKLT-T10	CC CLARIION PKG LITE T10	\$50,480.00	26%	\$37,355.20	\$10,096.00	\$9,086.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-CLPKLT-T11	CC CLARIION PKG LITE T11	\$57,380.00	26%	\$42,461.20	\$11,476.00	\$10,328.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-CLPKLT-T12	CC CLARIION PKG LITE T12	\$64,280.00	26%	\$47,567.20	\$12,856.00	\$11,570.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-CLPKLT-T13	CC CLARIION PKG LITE T13	\$71,180.00	26%	\$52,673.20	\$14,236.00	\$12,812.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
CC-CLPKLT-T14	CC CLARIION PKG LITE T14	\$78,080.00	26%	\$57,779.20	\$15,616.00	\$14,054.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPKLT-T15	CC CLARIION PKG LITE T15	\$84,980.00	26%	\$62,885.20	\$16,996.00	\$15,296.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPKLT-T16	CC CLARIION PKG LITE T16	\$91,880.00	26%	\$67,991.20	\$18,376.00	\$16,538.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPKLT-T17	CC CLARIION PKG LITE T17	\$98,780.00	26%	\$73,097.20	\$19,756.00	\$17,780.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPKLT-T18	CC CLARIION PKG LITE T18	\$105,680.00	26%	\$78,203.20	\$21,136.00	\$19,022.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPKLT-T19	CC CLARIION PKG LITE T19	\$112,580.00	26%	\$83,309.20	\$22,516.00	\$20,264.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPKLT-T20	CC CLARIION PKG LITE T20	\$119,480.00	26%	\$88,415.20	\$23,896.00	\$21,506.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPKLT-T21	CC CLARIION PKG LITE T21	\$126,380.00	26%	\$93,521.20	\$25,276.00	\$22,748.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPKLT-T22	CC CLARIION PKG LITE T22	\$133,280.00	26%	\$98,627.20	\$26,656.00	\$23,990.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPKLT-T23	CC CLARIION PKG LITE T23	\$140,180.00	26%	\$103,733.20	\$28,036.00	\$25,232.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPKLT-T24	CC CLARIION PKG LITE T24	\$147,080.00	26%	\$108,839.20	\$29,416.00	\$26,474.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPKLT-T25	CC CLARIION PKG LITE T25	\$153,980.00	26%	\$113,945.20	\$30,796.00	\$27,716.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPKLT-T26	CC CLARIION PKG LITE T26	\$160,880.00	26%	\$119,051.20	\$32,176.00	\$28,958.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPKLT-T27	CC CLARIION PKG LITE T27	\$167,780.00	26%	\$124,157.20	\$33,556.00	\$30,200.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPKLT-T28	CC CLARIION PKG LITE T28	\$174,680.00	26%	\$129,263.20	\$34,936.00	\$31,442.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPKLT-T29	CC CLARIION PKG LITE T29	\$181,580.00	26%	\$134,369.20	\$36,316.00	\$32,684.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPKLT-T30	CC CLARIION PKG LITE T30	\$188,480.00	26%	\$139,475.20	\$37,696.00	\$33,926.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPKLT-T31	CC CLARIION PKG LITE T31	\$195,380.00	26%	\$144,581.20	\$39,076.00	\$35,168.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPK-T1	CC511 CLARIION PKG T1	\$7,180.00	26%	\$5,313.20	\$1,436.00	\$1,292.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPK-T10	CC511 CLARIION PKG T10	\$77,560.00	26%	\$57,394.40	\$15,512.00	\$13,960.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-CLPK-T11	CC511 CLARIION PKG T11	\$88,860.00	26%	\$65,756.40	\$17,772.00	\$15,994.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-CLPK-T12	CC511 CLARIION PKG T12	\$100,160.00	26%	\$74,118.40	\$20,032.00	\$18,028.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-CLPK-T13	CC511 CLARIION PKG T13	\$111,460.00	26%	\$82,480.40	\$22,292.00	\$20,062.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-CLPK-T14	CC511 CLARIION PKG T14	\$122,760.00	26%	\$90,842.40	\$24,552.00	\$22,096.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-CLPK-T15	CC511 CLARIION PKG T15	\$134,060.00	26%	\$99,204.40	\$26,812.00	\$24,130.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-CLPK-T16	CC511 CLARIION PKG T16	\$145,360.00	26%	\$107,566.40	\$29,072.00	\$26,164.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-CLPK-T17	CC511 CLARIION PKG T17	\$156,660.00	26%	\$115,928.40	\$31,332.00	\$28,198.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-CLPK-T18	CC511 CLARIION PKG T18	\$167,960.00	26%	\$124,290.40	\$33,592.00	\$30,232.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-CLPK-T19	CC511 CLARIION PKG T19	\$179,260.00	26%	\$132,652.40	\$35,852.00	\$32,266.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-CLPK-T2	CC511 CLARIION PKG T2	\$9,280.00	26%	\$6,867.20	\$1,856.00	\$1,670.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-CLPK-T20	CC511 CLARIION PKG T20	\$190,560.00	26%	\$141,014.40	\$38,112.00	\$34,300.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-CLPK-T3	CC511 CLARIION PKG T3	\$11,370.00	26%	\$8,413.80	\$2,274.00	\$2,046.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-CLPK-T4	CC511 CLARIION PKG T4	\$13,460.00	26%	\$9,960.40	\$2,692.00	\$2,422.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-CLPK-T5	CC511 CLARIION PKG T5	\$21,060.00	26%	\$15,584.40	\$4,212.00	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-CLPK-T6	CC511 CLARIION PKG T6	\$32,360.00	26%	\$23,946.40	\$6,472.00	\$5,824.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-CLPK-T7	CC511 CLARIION PKG T7	\$43,660.00	26%	\$32,308.40	\$8,732.00	\$7,858.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-CLPK-T8	CC511 CLARIION PKG T8	\$54,960.00	26%	\$40,670.40	\$10,992.00	\$9,892.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-CLPK-T9	CC511 CLARIION PKG T9	\$66,260.00	26%	\$49,032.40	\$13,252.00	\$11,926.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
CC-DTU-UDEPHU	DBTUNER DB2UDB WG-DEP UP(EMC OEM Products)	\$14,710.00	15%	\$12,503.50	\$2,942.00	\$2,647.80	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CC-DTU-UJENTHU	DBTUNER DB2UDB DEP-ENT UP(EMC OEM Products)	\$9,780.00	15%	\$8,313.00	\$1,956.00	\$1,760.40	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CC-DTU-UGLOHU	DBTUNER DB2UDB ENT-GLO UP(EMC OEM Products)	\$9,780.00	15%	\$8,313.00	\$1,956.00	\$1,760.40	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CC-PFM-CL-T01	PERF MGR CL 0-.250	\$1.00	26%	\$0.74	\$434.00	\$390.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION
CC-PFM-CL-T02	PERF MGR CL .251-.500	\$1.00	26%	\$0.74	\$550.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION
CC-PFM-CL-T03	PERF MGR CL .501-.750	\$1.00	26%	\$0.74	\$666.00	\$599.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION
CC-PFM-CL-T04	PERF MGR CL .751-1.00	\$1.00	26%	\$0.74	\$782.00	\$703.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
CC-PFM-CL-T05	PERF MGR CL 1.01-2.00	\$1.00	26%	\$0.74	\$1,312.00	\$1,180.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T06	PERF MGR CL 2.01-4.00	\$1.00	26%	\$0.74	\$1,842.00	\$1,657.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T07	PERF MGR CL 4.01-6.00	\$1.00	26%	\$0.74	\$2,372.00	\$2,134.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T08	PERF MGR CL 6.01-8.00	\$1.00	26%	\$0.74	\$2,902.00	\$2,611.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T09	PERF MGR CL 8.01-10.00	\$1.00	26%	\$0.74	\$3,432.00	\$3,088.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T10	PERF MGR CL 10.01-12.00	\$1.00	26%	\$0.74	\$3,962.00	\$3,565.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T11	PERF MGR CL 12.01-14.00	\$1.00	26%	\$0.74	\$4,492.00	\$4,042.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T12	PERF MGR CL 14.01-17.00	\$1.00	26%	\$0.74	\$5,022.00	\$4,519.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T13	PERF MGR CL 17.01-20.00	\$1.00	26%	\$0.74	\$5,552.00	\$4,996.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T14	PERF MGR CL 20.01-23.00	\$1.00	26%	\$0.74	\$6,082.00	\$5,473.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T15	PERF MGR CL 23.01-26.00	\$1.00	26%	\$0.74	\$6,612.00	\$5,950.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T16	PERF MGR CL 26.01-29.00	\$1.00	26%	\$0.74	\$7,142.00	\$6,427.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T17	PERF MGR CL 29.01-32.00	\$1.00	26%	\$0.74	\$7,672.00	\$6,904.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T18	PERF MGR CL 32.01-35.00	\$1.00	26%	\$0.74	\$8,202.00	\$7,381.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T19	PERF MGR CL 35.01-38.00	\$1.00	26%	\$0.74	\$8,732.00	\$7,858.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T20	PERF MGR CL 38.01-41.00	\$1.00	26%	\$0.74	\$9,262.00	\$8,335.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T21	PERF MGR CL 41.01-44.00	\$1.00	26%	\$0.74	\$9,792.00	\$8,812.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T22	PERF MGR CL 44.01-47.00	\$1.00	26%	\$0.74	\$10,322.00	\$9,289.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T23	PERF MGR CL 47.01-50.00	\$1.00	26%	\$0.74	\$10,852.00	\$9,766.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T24	PERF MGR CL 50.01-53.00	\$1.00	26%	\$0.74	\$11,382.00	\$10,243.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T25	PERF MGR CL 53.01-56.00	\$1.00	26%	\$0.74	\$11,912.00	\$10,720.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T26	PERF MGR CL 56.01-59.00	\$1.00	26%	\$0.74	\$12,442.00	\$11,197.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T27	PERF MGR CL 59.01-62.00	\$1.00	26%	\$0.74	\$12,972.00	\$11,674.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T28	PERF MGR CL 62.01-65.00	\$1.00	26%	\$0.74	\$13,502.00	\$12,151.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T29	PERF MGR CL 65.01-68.00	\$1.00	26%	\$0.74	\$14,032.00	\$12,628.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T30	PERF MGR CL 68.01-71.00	\$1.00	26%	\$0.74	\$14,562.00	\$13,105.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-PFM-CL-T31	PERF MGR CL 71.00 - +	\$1.00	26%	\$0.74	\$15,092.00	\$13,582.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION	
CC-SM-AL5-T1	CC5.1 SAN MGR-CLAR 45 T1	\$1.00	26%	\$0.74	\$2,232.00	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL5-T10	CC5.1 SAN MGR-CLAR 45 T10	\$1.00	26%	\$0.74	\$8,352.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL5-T11	CC5.1 SAN MGR-CLAR 45 T11	\$1.00	26%	\$0.74	\$9,274.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL5-T12	CC5.1 SAN MGR-CLAR 45 T12	\$1.00	26%	\$0.74	\$10,196.00	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL5-T13	CC5.1 SAN MGR-CLAR 45 T13	\$1.00	26%	\$0.74	\$11,118.00	\$10,006.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL5-T14	CC5.1 SAN MGR-CLAR 45 T14	\$1.00	26%	\$0.74	\$12,040.00	\$10,836.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL5-T15	CC5.1 SAN MGR-CLAR 45 T15	\$1.00	26%	\$0.74	\$12,962.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL5-T16	CC5.1 SAN MGR-CLAR 45 T16	\$1.00	26%	\$0.74	\$13,884.00	\$12,495.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL5-T17	CC5.1 SAN MGR-CLAR 45 T17	\$1.00	26%	\$0.74	\$14,806.00	\$13,325.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL5-T18	CC5.1 SAN MGR-CLAR 45 T18	\$1.00	26%	\$0.74	\$15,728.00	\$14,155.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL5-T2	CC5.1 SAN MGR-CLAR 45 T2	\$1.00	26%	\$0.74	\$2,428.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL5-T3	CC5.1 SAN MGR-CLAR 45 T3	\$1.00	26%	\$0.74	\$2,624.00	\$2,361.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL5-T4	CC5.1 SAN MGR-CLAR 45 T4	\$1.00	26%	\$0.74	\$2,820.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL5-T5	CC5.1 SAN MGR-CLAR 45 T5	\$1.00	26%	\$0.74	\$3,742.00	\$3,367.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL5-T6	CC5.1 SAN MGR-CLAR 45 T6	\$1.00	26%	\$0.74	\$4,664.00	\$4,197.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL5-T7	CC5.1 SAN MGR-CLAR 45 T7	\$1.00	26%	\$0.74	\$5,586.00	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL5-T8	CC5.1 SAN MGR-CLAR 45 T8	\$1.00	26%	\$0.74	\$6,508.00	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL5-T9	CC5.1 SAN MGR-CLAR 45 T9	\$1.00	26%	\$0.74	\$7,430.00	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL7-T1	CC5.1 SAN MGR-CLAR 47 T1	\$1.00	26%	\$0.74	\$2,232.00	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL7-T10	CC5.1 SAN MGR-CLAR 47 T10	\$1.00	26%	\$0.74	\$8,352.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CC-SM-AL7-T11	CC5.1 SAN MGR-CLAR 47 T11	\$1.00	26%	\$0.74	\$9,274.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
CC-SM-AL7-T12	CC5.1 SAN MGR-CLAR 47 T12	\$1.00	26%	\$0.74	\$10,196.00	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-AL7-T13	CC5.1 SAN MGR-CLAR 47 T13	\$1.00	26%	\$0.74	\$11,118.00	\$10,006.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-AL7-T14	CC5.1 SAN MGR-CLAR 47 T14	\$1.00	26%	\$0.74	\$12,040.00	\$10,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-AL7-T15	CC5.1 SAN MGR-CLAR 47 T15	\$1.00	26%	\$0.74	\$12,962.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-AL7-T16	CC5.1 SAN MGR-CLAR 47 T16	\$1.00	26%	\$0.74	\$13,884.00	\$12,495.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-AL7-T17	CC5.1 SAN MGR-CLAR 47 T17	\$1.00	26%	\$0.74	\$14,806.00	\$13,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-AL7-T18	CC5.1 SAN MGR-CLAR 47 T18	\$1.00	26%	\$0.74	\$15,728.00	\$14,155.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-AL7-T2	CC5.1 SAN MGR-CLAR 47 T2	\$1.00	26%	\$0.74	\$2,428.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-AL7-T3	CC5.1 SAN MGR-CLAR 47 T3	\$1.00	26%	\$0.74	\$2,624.00	\$2,361.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-AL7-T4	CC5.1 SAN MGR-CLAR 47 T4	\$1.00	26%	\$0.74	\$2,820.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-AL7-T5	CC5.1 SAN MGR-CLAR 47 T5	\$1.00	26%	\$0.74	\$3,742.00	\$3,367.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-AL7-T6	CC5.1 SAN MGR-CLAR 47 T6	\$1.00	26%	\$0.74	\$4,664.00	\$4,197.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-AL7-T7	CC5.1 SAN MGR-CLAR 47 T7	\$1.00	26%	\$0.74	\$5,586.00	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-AL7-T8	CC5.1 SAN MGR-CLAR 47 T8	\$1.00	26%	\$0.74	\$6,508.00	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-AL7-T9	CC5.1 SAN MGR-CLAR 47 T9	\$1.00	26%	\$0.74	\$7,430.00	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T01	CC SANMGR-CLARIION T01	\$1.00	26%	\$0.74	\$2,232.00	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T02	CC SANMGR-CLARIION T02	\$1.00	26%	\$0.74	\$2,428.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T03	CC SANMGR-CLARIION T03	\$1.00	26%	\$0.74	\$2,624.00	\$2,361.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T04	CC SANMGR-CLARIION T04	\$1.00	26%	\$0.74	\$2,820.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T05	CC SANMGR-CLARIION T05	\$1.00	26%	\$0.74	\$3,742.00	\$3,367.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T06	CC SANMGR-CLARIION T06	\$1.00	26%	\$0.74	\$4,664.00	\$4,197.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T07	CC SANMGR-CLARIION T07	\$1.00	26%	\$0.74	\$5,586.00	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T08	CC SANMGR-CLARIION T08	\$1.00	26%	\$0.74	\$6,508.00	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T09	CC SANMGR-CLARIION T09	\$1.00	26%	\$0.74	\$7,430.00	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T10	CC SANMGR-CLARIION T10	\$1.00	26%	\$0.74	\$8,352.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T11	CC SANMGR-CLARIION T11	\$1.00	26%	\$0.74	\$9,274.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T12	CC SANMGR-CLARIION T12	\$1.00	26%	\$0.74	\$10,196.00	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T13	CC SANMGR-CLARIION T13	\$1.00	26%	\$0.74	\$11,118.00	\$10,006.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T14	CC SANMGR-CLARIION T14	\$1.00	26%	\$0.74	\$12,040.00	\$10,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T15	CC SANMGR-CLARIION T15	\$1.00	26%	\$0.74	\$12,962.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T16	CC SANMGR-CLARIION T16	\$1.00	26%	\$0.74	\$13,884.00	\$12,495.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T17	CC SANMGR-CLARIION T17	\$1.00	26%	\$0.74	\$14,806.00	\$13,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T18	CC SANMGR-CLARIION T18	\$1.00	26%	\$0.74	\$15,728.00	\$14,155.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T19	CC SANMGR-CLARIION T19	\$1.00	26%	\$0.74	\$16,650.00	\$14,985.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T20	CC SANMGR-CLARIION T20	\$1.00	26%	\$0.74	\$17,572.00	\$15,814.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T21	CC SANMGR-CLARIION T21	\$1.00	26%	\$0.74	\$18,494.00	\$16,644.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T22	CC SANMGR-CLARIION T22	\$1.00	26%	\$0.74	\$19,416.00	\$17,474.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T23	CC SANMGR-CLARIION T23	\$1.00	26%	\$0.74	\$20,338.00	\$18,304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T24	CC SANMGR-CLARIION T24	\$1.00	26%	\$0.74	\$21,260.00	\$19,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T25	CC SANMGR-CLARIION T25	\$1.00	26%	\$0.74	\$22,182.00	\$19,963.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T26	CC SANMGR-CLARIION T26	\$1.00	26%	\$0.74	\$23,104.00	\$20,793.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T27	CC SANMGR-CLARIION T27	\$1.00	26%	\$0.74	\$24,026.00	\$21,623.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T28	CC SANMGR-CLARIION T28	\$1.00	26%	\$0.74	\$24,948.00	\$22,453.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T29	CC SANMGR-CLARIION T29	\$1.00	26%	\$0.74	\$25,870.00	\$23,283.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T30	CC SANMGR-CLARIION T30	\$1.00	26%	\$0.74	\$26,792.00	\$24,112.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CL-T31	CC SANMGR-CLARIION T31	\$1.00	26%	\$0.74	\$27,714.00	\$24,942.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX2-T01	CC SM CL CX2 0.00-.25	\$1.00	26%	\$0.74	\$2,666.67	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX2-T02	CC SM CL CX2 .251-.50	\$1.00	26%	\$0.74	\$2,900.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
CC-SM-CX2-T03	CC SM CL CX2 .501-.75	\$1.00	26%	\$0.74	\$3,133.33	\$2,361.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX2-T04	CC SM CL CX2 .751-1.0	\$1.00	26%	\$0.74	\$3,366.67	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX2-T05	CC SM CL CX2 1.01-2.0	\$1.00	26%	\$0.74	\$4,466.67	\$3,367.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX2-T06	CC SM CL CX2 2.01-4.0	\$1.00	26%	\$0.74	\$5,566.67	\$4,197.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX2-T07	CC SM CL CX2 4.01-6.0	\$1.00	26%	\$0.74	\$6,666.67	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX2-T08	CC SM CL CX2 6.01-8.00	\$1.00	26%	\$0.74	\$7,766.67	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX2-T09	CC SM CL CX2 8.01-10.0	\$1.00	26%	\$0.74	\$8,866.67	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX2-T10	CC SM CL CX2 10.01-12.0	\$1.00	26%	\$0.74	\$9,966.67	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX2-T11	CC SM CL CX2 12.01-14.00	\$1.00	26%	\$0.74	\$11,066.67	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX2-T12	CC SM CL CX2 14.01-17.0	\$1.00	26%	\$0.74	\$12,166.67	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T1	SAN MGR CX400 0-.250	\$1.00	26%	\$0.74	\$2,232.00	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T10	SAN MGR CX400 10.01-12.00	\$1.00	26%	\$0.74	\$8,352.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T11	SAN MGR CX400 12.01-14.00	\$1.00	26%	\$0.74	\$9,274.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T12	SAN MGR CX400 14.01-17.00	\$1.00	26%	\$0.74	\$10,196.00	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T13	SAN MGR CX400 17.01-20.00	\$1.00	26%	\$0.74	\$11,118.00	\$10,006.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T14	SAN MGR CX400 20.01-23.00	\$1.00	26%	\$0.74	\$12,040.00	\$10,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T15	SAN MGR CX400 23.01-26.00	\$1.00	26%	\$0.74	\$12,962.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T16	SAN MGR CX400 26.01-29.00	\$1.00	26%	\$0.74	\$13,884.00	\$12,495.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T17	SAN MGR CX400 29.01-32.00	\$1.00	26%	\$0.74	\$14,806.00	\$13,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T18	SAN MGR CX400 32.01-35.00	\$1.00	26%	\$0.74	\$15,728.00	\$14,155.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T2	SAN MGR CX400 .251-.500	\$1.00	26%	\$0.74	\$2,428.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T3	SAN MGR CX400 .501-.750	\$1.00	26%	\$0.74	\$2,624.00	\$2,361.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T4	SAN MGR CX400 .751-1.00	\$1.00	26%	\$0.74	\$2,820.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T5	SAN MGR CX400 1.01-2.00	\$1.00	26%	\$0.74	\$3,742.00	\$3,367.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T6	SAN MGR CX400 2.01-4.00	\$1.00	26%	\$0.74	\$4,664.00	\$4,197.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T7	SAN MGR CX400 4.01-6.00	\$1.00	26%	\$0.74	\$5,586.00	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T8	SAN MGR CX400 6.01-8.00	\$1.00	26%	\$0.74	\$6,508.00	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX4-T9	SAN MGR CX400 8.01-10.00	\$1.00	26%	\$0.74	\$7,430.00	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T1	CC5.1 SAN MGR-CL CX6 T1	\$1.00	26%	\$0.74	\$2,232.00	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T10	CC5.1 SAN MGR-CL CX6 T10	\$1.00	26%	\$0.74	\$8,352.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T11	CC5.1 SAN MGR-CL CX6 T11	\$1.00	26%	\$0.74	\$9,274.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T12	CC5.1 SAN MGR-CL CX6 T12	\$1.00	26%	\$0.74	\$10,196.00	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T13	CC5.1 SAN MGR-CL CX6 T13	\$1.00	26%	\$0.74	\$11,118.00	\$10,006.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T14	CC5.1 SAN MGR-CL CX6 T14	\$1.00	26%	\$0.74	\$12,040.00	\$10,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T15	CC5.1 SAN MGR-CL CX6 T15	\$1.00	26%	\$0.74	\$12,962.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T16	CC5.1 SAN MGR-CL CX6 T16	\$1.00	26%	\$0.74	\$13,884.00	\$12,495.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T17	CC5.1 SAN MGR-CL CX6 T17	\$1.00	26%	\$0.74	\$14,806.00	\$13,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T18	CC5.1 SAN MGR-CL CX6 T18	\$1.00	26%	\$0.74	\$15,728.00	\$14,155.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T19	CC5.1 SAN MGR-CL CX6 T19	\$1.00	26%	\$0.74	\$16,650.00	\$14,985.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T2	CC5.1 SAN MGR-CL CX6 T2	\$1.00	26%	\$0.74	\$2,428.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T20	CC5.1 SAN MGR-CL CX6 T20	\$1.00	26%	\$0.74	\$17,572.00	\$15,814.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T21	CC5.1 SAN MGR-CL CX6 T21	\$1.00	26%	\$0.74	\$18,494.00	\$16,644.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T22	CC5.1 SAN MGR-CL CX6 T22	\$1.00	26%	\$0.74	\$19,416.00	\$17,474.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T23	CC5.1 SAN MGR-CL CX6 T23	\$1.00	26%	\$0.74	\$20,338.00	\$18,304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T24	CC5.1 SAN MGR-CL CX6 T24	\$1.00	26%	\$0.74	\$21,260.00	\$19,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T25	CC5.1 SAN MGR-CL CX6 T25	\$1.00	26%	\$0.74	\$22,182.00	\$19,963.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T26	CC5.1 SAN MGR-CL CX6 T26	\$1.00	26%	\$0.74	\$23,104.00	\$20,793.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T27	CC5.1 SAN MGR-CL CX6 T27	\$1.00	26%	\$0.74	\$24,026.00	\$21,623.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
CC-SM-CX6-T28	CC5.1 SAN MGR-CL-CX6 T28	\$1.00	26%	\$0.74	\$24,948.00	\$22,453.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T29	CC5.1 SAN MGR-CL-CX6 T29	\$1.00	26%	\$0.74	\$25,870.00	\$23,283.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T3	CC5.1 SAN MGR-CL CX6 T3	\$1.00	26%	\$0.74	\$2,624.00	\$2,361.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T30	CC5.1 SAN MGR-CL-CX6 T30	\$1.00	26%	\$0.74	\$26,792.00	\$24,112.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T31	CC5.1 SAN MGR-CL-CX6 T31	\$1.00	26%	\$0.74	\$27,714.00	\$24,942.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T4	CC5.1 SAN MGR-CL CX6 T4	\$1.00	26%	\$0.74	\$2,820.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T5	CC5.1 SAN MGR-CL CX6 T5	\$1.00	26%	\$0.74	\$3,742.00	\$3,367.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T6	CC5.1 SAN MGR-CL CX6 T6	\$1.00	26%	\$0.74	\$4,664.00	\$4,197.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T7	CC5.1 SAN MGR-CL CX6 T7	\$1.00	26%	\$0.74	\$5,586.00	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T8	CC5.1 SAN MGR-CL CX6 T8	\$1.00	26%	\$0.74	\$6,508.00	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-SM-CX6-T9	CC5.1 SAN MGR-CL CX6 T9	\$1.00	26%	\$0.74	\$7,430.00	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T1	CC5.x WLA-CLAR T1	\$1.00	26%	\$0.74	\$434.00	\$390.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T10	CC5.x WLA-CLAR T10	\$1.00	26%	\$0.74	\$4,226.00	\$3,803.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T11	CC5.x WLA-CLAR T11	\$1.00	26%	\$0.74	\$4,796.00	\$4,316.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T12	CC5.x WLA-CLAR T12	\$1.00	26%	\$0.74	\$5,366.00	\$4,829.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T13	CC5.x WLA-CLAR T13	\$1.00	26%	\$0.74	\$5,936.00	\$5,342.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T14	CC5.x WLA-CLAR T14	\$1.00	26%	\$0.74	\$6,506.00	\$5,855.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T15	CC5.x WLA-CLAR T15	\$1.00	26%	\$0.74	\$7,076.00	\$6,368.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T16	CC5.x WLA-CLAR T16	\$1.00	26%	\$0.74	\$7,646.00	\$6,881.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T17	CC5.x WLA-CLAR T17	\$1.00	26%	\$0.74	\$8,216.00	\$7,394.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T18	CC5.x WLA-CLAR T18	\$1.00	26%	\$0.74	\$8,786.00	\$7,907.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T19	CC5.x WLA-CLAR T19	\$1.00	26%	\$0.74	\$9,356.00	\$8,420.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T2	CC5.x WLA-CLAR T2	\$1.00	26%	\$0.74	\$558.00	\$502.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T20	CC5.x WLA-CLAR T20	\$1.00	26%	\$0.74	\$9,926.00	\$8,933.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T21	CC5.x WLA-CLAR T21	\$1.00	26%	\$0.74	\$10,496.00	\$9,446.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T22	CC5.x WLA-CLAR T22	\$1.00	26%	\$0.74	\$11,066.00	\$9,959.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T23	CC5.x WLA-CLAR T23	\$1.00	26%	\$0.74	\$11,636.00	\$10,472.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T24	CC5.x WLA-CLAR T24	\$1.00	26%	\$0.74	\$12,206.00	\$10,985.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T25	CC5.x WLA-CLAR T25	\$1.00	26%	\$0.74	\$12,776.00	\$11,498.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T26	CC5.x WLA-CLAR T26	\$1.00	26%	\$0.74	\$13,346.00	\$12,011.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T27	CC5.x WLA-CLAR T27	\$1.00	26%	\$0.74	\$13,916.00	\$12,524.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T28	CC5.x WLA-CLAR T28	\$1.00	26%	\$0.74	\$14,486.00	\$13,037.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T29	CC5.x WLA-CLAR T29	\$1.00	26%	\$0.74	\$15,056.00	\$13,550.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T3	CC5.x WLA-CLAR T3	\$1.00	26%	\$0.74	\$682.00	\$613.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T30	CC5.x WLA-CLAR T30	\$1.00	26%	\$0.74	\$15,626.00	\$14,063.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T31	CC5.x WLA-CLAR T31	\$1.00	26%	\$0.74	\$16,196.00	\$14,576.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T4	CC5.x WLA-CLAR T4	\$1.00	26%	\$0.74	\$806.00	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T5	CC5.x WLA-CLAR T5	\$1.00	26%	\$0.74	\$1,376.00	\$1,238.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T6	CC5.x WLA-CLAR T6	\$1.00	26%	\$0.74	\$1,946.00	\$1,751.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T7	CC5.x WLA-CLAR T7	\$1.00	26%	\$0.74	\$2,516.00	\$2,264.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T8	CC5.x WLA-CLAR T8	\$1.00	26%	\$0.74	\$3,086.00	\$2,777.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CC-WLA-CL-T9	CC5.x WLA-CLAR T9	\$1.00	26%	\$0.74	\$3,656.00	\$3,290.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
C-DD6300EXPKIT	DD6300 OPTION - EXPANSION KIT DIMM SSD	\$8,609.85	15%	\$7,318.37	\$1,205.38	\$1,033.18	\$860.99	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DD6300EXPKIT-B	DD6300 OPTION - EXPANSION KIT DIMM SSD B	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DD6800EXPKIT	DD6800 OPTION - EXPANSION KIT SSD	\$22,204.35	15%	\$18,873.70	\$3,108.61	\$2,664.52	\$2,220.44	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
C-DD6800SSDBASEKIT	DD6800 BASE KIT -SSD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DD9300EXPKIT	DD9300 OPTION - EXPANSION KIT DIMM	\$22,204.35	15%	\$18,873.70	\$3,108.61	\$2,664.52	\$2,220.44	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DD9300SSDBASEKIT	DD9300 BASE KIT -SSD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DD9300SSDEXPKIT	DD9300 OPTION - EXPANSION KIT SSD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DD-CBLCAT6A1M	CAT6A CBL HA CTRLR INTERCONNECT 1M	\$407.84	15%	\$346.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DD-EOS-CMA	DD MID-TIER CABLE MNGMNT ASSY - FIELD	\$168.17	15%	\$142.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DD-EOS-RAILKIT	DD MID-TIER RAILKIT - FIELD	\$180.25	15%	\$153.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DS60-3-135S-G3	OPT DS60 SHELF 45X3TB SAS HDD G3	\$99,327.46	15%	\$84,428.34	\$13,905.84	\$11,919.30	\$9,932.75	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DS60-3-135SR-G3	OPT DS60 SHELF 45X3TB SAS HDD RETN G3	\$1.00	15%	\$0.85	\$15,802.17	\$13,544.71	\$11,287.26	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DS60-3-180S-G3	OPT DS60 SHELF 60X3TB SAS HDD G3	\$132,015.69	15%	\$112,213.34	\$18,482.20	\$15,841.88	\$13,201.57	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DS60-3-180SR-G3	OPT DS60 SHELF 60X3TB SAS HDD RETN G3	\$1.00	15%	\$0.85	\$21,002.50	\$18,002.14	\$15,001.78	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DS60-3-45S-G3	OPT DS60 SHELF 15X3TB SAS HDD G3	\$35,341.67	15%	\$30,040.42	\$4,947.83	\$4,241.00	\$3,534.17	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DS60-3-45SR-G3	OPT DS60 SHELF 15X3TB SAS HDD RETN G3	\$1.00	15%	\$0.85	\$5,622.56	\$4,819.34	\$4,016.12	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DS60-3-90S-G3	OPT DS60 SHELF 30X3TB SAS HDD G3	\$66,291.82	15%	\$56,348.05	\$9,280.85	\$7,955.02	\$6,629.18	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DS60-3-90SN	OPT DS60 SHELF 30X3TB SAS HDD	\$104,950.00	26%	\$77,663.00	\$14,693.00	\$12,594.00	\$10,495.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-DS60-3-90SR-G3	OPT DS60 SHELF 30X3TB SAS HDD RETN G3	\$1.00	15%	\$0.85	\$10,546.57	\$9,039.92	\$7,533.27	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DS60-3-90SRN	OPT DS60 SHELF 30X3TB SAS HDD RETN	\$104,950.00	26%	\$77,663.00	\$14,693.00	\$12,594.00	\$10,495.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-DS60-4-120S-G3	OPT DS60 SHELF 30X4TB SAS HDD G3	\$80,345.51	15%	\$68,293.68	\$11,248.37	\$9,641.46	\$8,034.55	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DS60-4-120SN	OPT DS60 SHELF 30X4TB SAS HDD	\$127,200.00	26%	\$94,128.00	\$17,808.00	\$15,264.00	\$12,720.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-DS60-4-120SR-G3	OPT DS60 SHELF 30X4TB SAS HDD RETN G3	\$1.00	15%	\$0.85	\$12,782.37	\$10,956.32	\$9,130.27	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DS60-4-120SRN	OPT DS60 SHELF 30X4TB SAS HDD RETN	\$127,200.00	26%	\$94,128.00	\$17,808.00	\$15,264.00	\$12,720.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-DS60-4-180S-G3	OPT DS60 SHELF 45X4TB SAS HDD G3	\$120,392.89	15%	\$102,333.96	\$16,855.00	\$14,447.15	\$12,039.29	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DS60-4-180SN	OPT DS60 SHELF 45X4TB SAS HDD	\$190,600.00	26%	\$141,044.00	\$26,684.00	\$22,872.00	\$19,060.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-DS60-4-180SR-G3	OPT DS60 SHELF 45X4TB SAS HDD RETN G3	\$1.00	15%	\$0.85	\$19,153.54	\$16,417.32	\$13,681.10	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-DS60-4-180SRN	OPT DS60 SHELF 45X4TB SAS HDD RETN	\$190,600.00	26%	\$141,044.00	\$26,684.00	\$22,872.00	\$19,060.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-DS60-4-240S-CT	OPT DS60 SHELF 60X4TB SAS HDD CT	\$1.00	26%	\$0.74	\$35,462.00	\$30,396.00	\$25,330.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-DS60-4-240S-G3	OPT DS60 SHELF 60X4TB SAS HDD G3	\$159,997.20	15%	\$135,997.62	\$22,399.61	\$19,199.66	\$15,999.72	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
C-DS60-4-240SG3-CT	OPT DS60 SHELF 60X4TB SAS HDD G3 CT	\$1.01	15%	\$0.86	\$22,243.90	\$19,066.20	\$15,888.50	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-DS60-4-240SG3CTB	OPT DS60 SHELF 60X4TB SAS HDD G3 CT BUND	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-DS60-4-240SR-G3	OPT DS60 SHELF 60X4TB SAS HDD RETN G3	\$1.00	15%	\$0.85	\$25,454.22	\$21,817.90	\$18,181.59	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-DS60-4-60S-G3	OPT DS60 SHELF 15X4TB SAS HDD G3	\$42,857.92	15%	\$36,429.23	\$6,000.11	\$5,142.95	\$4,285.79	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-DS60-4-60SN	OPT DS60 SHELF 15X4TB SAS HDD	\$67,850.00	26%	\$50,209.00	\$9,499.00	\$8,142.00	\$6,785.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
C-DS60-4-60SR-G3	OPT DS60 SHELF 15X4TB SAS HDD RETN G3	\$1.00	15%	\$0.85	\$6,818.36	\$5,844.31	\$4,870.25	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-DS60-4-60SRN	OPT DS60 SHELF 15X4TB SAS HDD RETN	\$67,850.00	26%	\$50,209.00	\$9,499.00	\$8,142.00	\$6,785.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
C-DS60-DAE	DD DS60 SHELF Field	\$3,811.50	15%	\$3,239.78	\$533.61	\$457.38	\$381.15	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-DS60-DAE-CT	DD DS60 SHELF Field CT	\$1.01	15%	\$0.86	\$529.90	\$454.20	\$378.50	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$251.75	15%	\$213.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-DS60-SAS-5M	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$312.17	15%	\$265.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-DS60-SAS-5M-CT	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-E16-DC	OPTION ES20 STORSHELF16 TB DUALCTRL	\$53,600.00	26%	\$39,664.00	\$7,504.00	\$6,432.00	\$5,360.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
C-E32-DC	OPTION ES20 STORSHELF32 TB DUALCTRL	\$92,400.00	26%	\$68,376.00	\$12,936.00	\$11,088.00	\$9,240.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
CEE-ISILON	CEE-ISILON Common Event Enabler (CEE)=IC	\$2,500.00	26%	\$1,850.00	\$500.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	UM	NA	
C-ES20-16A	OPTIONES20 SHELF16X1TB HDD2XCTLARCHV	\$40,200.00	26%	\$29,748.00	\$5,628.00	\$4,824.00	\$4,020.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
C-ES20-32A	OPTIONES20 SHELF16X2TB HDD2XCTLARCHV	\$69,300.00	26%	\$51,282.00	\$9,702.00	\$8,316.00	\$6,930.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
C-ES30-30S-B	OPTION,ES30 SHELF,15X2TB SAS HDD	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA	
C-ES30-30SN	OPTION,ES30 SHELF,15X2TB SAS HDD	\$1.00	26%	\$0.74	\$5,096.00	\$4,368.00	\$3,640.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
C-ES30-45-B	OPTIONES30 SHELF15X3TB SATA HDD	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
C-ES30-45S-B	OPTION,ES30 SHELF,15X3TB SAS HDD	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA	
C-ES30-45S-CT	OPTION,ES30 SHELF,15X3TB SAS HDD CT	\$1.00	26%	\$0.74	\$7,441.00	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
C-ES30-45S-G3	OPT,ES30 SHELF,15X3TB SAS HDD,FIELD G3	\$33,572.37	15%	\$28,536.51	\$4,700.13	\$4,028.68	\$3,357.24	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-ES30-45S-G3-B	OPT,ES30 SHELF,15X3TB SAS HDD,FIELD G3 B	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-ES30-45S-G3-CT	OPT,ES30 SHELF,15X3TB SAS HDD,FIELD CT	\$1.01	15%	\$0.86	\$4,667.46	\$4,000.68	\$3,333.90	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-ES30-45SN	OPTION,ES30 SHELF,15X3TB SAS HDD	\$1.00	26%	\$0.74	\$7,441.00	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
C-ES30-45SR-G3	OPT,ES30 SHELF,15X3TB SAS,FIELD RETN G3	\$1.00	15%	\$0.85	\$5,341.17	\$4,578.14	\$3,815.12	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-ES30-45SRN	OPTION,ES30 SHELF,15X3TB SAS HDD,RETN	\$1.00	26%	\$0.74	\$7,441.00	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
C-ES30-60S-CT	OPTION ES30 SHELF 15X4TB SAS HDD CT	\$1.00	26%	\$0.74	\$8,932.00	\$7,656.00	\$6,380.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
C-ES30-60S-G3	OPT,ES30 SHELF,15X4TB SAS HDD,FIELD G3	\$40,299.13	15%	\$34,254.26	\$5,641.88	\$4,835.90	\$4,029.91	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-ES30-60S-G3-B	OPT,ES30 SHELF,15X4TB SAS HDD,FIELD G3 B	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-ES30-60S-G3-CT	OPT,ES30 SHELF,15X4TB SAS HDD,FIELD CT	\$1.01	15%	\$0.86	\$5,602.66	\$4,802.28	\$4,001.90	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-ES30-60SN	OPTION ES30 SHELF 15X4TB SAS HDD	\$1.00	26%	\$0.74	\$8,932.00	\$7,656.00	\$6,380.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
C-ES30-60SR-G3	OPT,ES30 SHELF,15X4TB SAS,FIELD RETN G3	\$1.00	15%	\$0.85	\$6,411.35	\$5,495.44	\$4,579.53	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-ES30-60SRN	OPTION ES30 SHELF 15X4TB SAS HDD RETN	\$1.00	26%	\$0.74	\$8,932.00	\$7,656.00	\$6,380.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
C-ES40-120S-G3	ES40 SHELF 12G 15X8TB SAS Field	\$80,598.27	15%	\$68,508.53	\$11,283.76	\$9,671.79	\$8,059.83	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-ES40-60S-G3	ES40 SHELF 12G 15X4TB SAS Field	\$40,299.13	15%	\$34,254.26	\$5,641.88	\$4,835.90	\$4,029.91	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-ES40-60S-G3-CT	ES40 SHELF 12G 15X4TB SAS Field CT	\$1.01	15%	\$0.86	\$5,602.66	\$4,802.28	\$4,001.90	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-FLDIN6300	DD6300 OPTION - FIELD INSTALL KIT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-FLDIN6300E	OPTION FIELD INSTALL KIT DD6300 EMC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-FLDIN6800	DD6800 OPTION - FIELD INSTALL KIT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-FLDIN6800E	OPTION FIELD INSTALL KIT DD6800 EMC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-FLDIN9300	DD9300 OPTION - FIELD INSTALL KIT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-FLDIN9300E	OPTION FIELD INSTALL KIT DD9300 EMC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-FLDIN9500	OPTION FIELD INSTALL KIT DD9500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
C-FLDIN9800	OPTION FIELD INSTALL KIT DD9800	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-FLDIN9800E	OPT DD9800 BEZEL FIELD INSTL EMC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-FS15-15X800G-SSD	OPT - FLASH SHELF 15x800GB SSD FLD INSTL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-FS15-2X800G-SSD	OPT - FLASH SHELF 2x800GB SSD FLD INSTL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-FS15-4X800G-SSD	OPT - FLASH SHELF 4x800GB SSD FLD INSTL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-FS15-5X800G-SSD	OPT - FLASH SHELF 5x800GB SSD FLD INSTL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-FS15-8X800G-SSD	OPT - FLASH SHELF 8x800GB SSD FLD INSTL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-FS25-DAE	DD FS25 SHELF Field	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M	\$322.00	26%	\$238.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
C-HA-DS60-SAS3-CT	CABLE HA INTERCONNECT DS60 3M CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M	\$262.83	15%	\$223.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
C-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M	\$150.00	26%	\$111.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-HA-ES30-SAS2-CT	CABLE HA INTERCONNECT ES30 2M CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M	\$122.85	15%	\$104.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M	\$380.00	26%	\$281.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-HA-ES30-SAS5-CT	CABLE HA INTERCONNECT ES30 5M CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M	\$310.16	15%	\$263.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-HA-INTER-1	CABLE HA INTERCONNECT CTRLR 1M	\$500.00	26%	\$370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
C-HA-INTER-1-NF	CABLE HA INTERCONNECT CTRLR 1M	\$407.84	15%	\$346.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
CLAR-RM-ARG	CLRN REM MAINT MODEM KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CLAR-RM-AUS	CLRN REM MAINT MODEM KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CLAR-RM-BRA	CLRN REM MAINT MODEM KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CLAR-RM-CHI	CLRN REM MAINT MODEM KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CLAR-RM-DEN	CLRN REM MAINT MODEM KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CLAR-RM-EUR	CLRN REM MAINT MODEM KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CLAR-RM-IND	CLRN REM MAINT MODEM KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CLAR-RM-ISR	CLRN REM MAINT MODEM KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CLAR-RM-ITA	CLRN REM MAINT MODEM KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CLAR-RM-JPN	CLRN REM MAINT MODEM KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CLAR-RM-KOR	CLRN REM MAINT MODEM KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CLAR-RM-SWI	CLRN REM MOINT MODEM KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CLAR-RM-TAI	CLRN REM MAINT MODEM KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CLAR-RM-UK	CLRN REM MAINT MODEM KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CLS-RPHW-G5T	RPA GEN5-TAA FOR RP CLASSIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,145.60	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	E	OPEN EDITION
CLS-RPHW-G6T	RPA CLASSIC(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	E	OPEN EDITION
CLS-RPHW-G6T-D	Dell RPA Classic(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	E	OPEN EDITION
CM4T60-240TBF	HPC CAP MODULE DENSE 4TBX60DR FLD INST	\$139,375.00	26%	\$103,137.50	\$23,693.75	\$20,906.25	\$15,331.25	\$0.00	\$5,575.00	\$0.00	UM	VNX HARDWARE
CMCNE-SAN-ENT-CF	CTX MGR CNE SAN Enterprise(EMC OEM Products)	\$37,600.00	15%	\$31,960.00	\$7,520.00	\$6,768.00	\$6,016.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CMCNE-SAN-PLU-CF	CTX MGR CNE SAN Pro Plus(EMC OEM Products)	\$15,000.00	15%	\$12,750.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CMCNE-SW-KIT-CF	CMCNE SOFTWARE MEDIA KIT NO LICENSE =IA(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
C-MODEM-US	CLARIION SERVICE MODEM-US	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CN4NMBD	2.2TB 4NODECNTRA2YRS/HMNT	\$1.00	38%	\$0.62	\$17,391.00	\$15,345.00	\$11,253.00	\$0.00	\$2,728.34	\$0.00	B	CENTERA
CNA2N1FUPG4LP	UNBUNDLED 2 NODE GEN4LP 1TB UPG FLD INST	\$1.00	38%	\$0.62	\$1,698.30	\$1,498.50	\$1,098.90	\$0.00	\$399.60	\$0.00	B	CENTERA
CNA2N1MEXG4LP	BUNDLED 2 NODE GEN4LP 1TB UPG FACT INST	\$1.00	38%	\$0.62	\$1,698.30	\$1,498.50	\$1,098.90	\$0.00	\$399.60	\$0.00	B	CENTERA
CNA2N2FUPG4LP	UNBUNDLED 2 NODE GEN4LP 2TB UPG FLD INST	\$1.00	38%	\$0.62	\$3,019.20	\$2,664.00	\$1,953.60	\$0.00	\$710.40	\$0.00	B	CENTERA
CNA2N2MEXG4LP	BUNDLED 2 NODE GEN4LP 2TB UPG FACT INST	\$1.00	38%	\$0.62	\$3,019.20	\$2,664.00	\$1,953.60	\$0.00	\$710.40	\$0.00	B	CENTERA
CNA2N3FUPG4LP	UNBUNDLED 2 NODE GEN4LP 3TB UPG FLD INST	\$1.00	38%	\$0.62	\$4,210.90	\$3,715.50	\$2,724.70	\$0.00	\$990.80	\$0.00	B	CENTERA



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
CNA2N3MEXG4LP	BUNDLED 2 NODE GEN4LP 3TB UPG FACT INST	\$1.00	38%	\$0.62	\$4,210.90	\$3,715.50	\$2,724.70	\$0.00	\$990.80	\$0.00	B	CENTERA
CNA3PHNAM	3 PHASE DELTA DUAL PDP NAM PWR RK FLD	\$1.00	38%	\$0.62	\$204.00	\$180.00	\$132.00	\$0.00	\$32.00	\$0.00	B	CENTERA
CNA4N1FBAG4LP	UNBUNDLED 4 NODE GEN4LP 1TB FLD INST	\$1.00	38%	\$0.62	\$3,559.80	\$3,141.00	\$2,303.40	\$0.00	\$837.60	\$0.00	B	CENTERA
CNA4N1MBAG4LP	BUNDLED 4 NODE GEN4LP 1TB FACTORY INST	\$1.00	38%	\$0.62	\$3,559.80	\$3,141.00	\$2,303.40	\$0.00	\$837.60	\$0.00	B	CENTERA
CNA4N2FBAG4LP	UNBUNDLED 4 NODE GEN4LP 2TB FLD INST	\$1.00	38%	\$0.62	\$6,519.50	\$5,752.50	\$4,218.50	\$0.00	\$1,534.00	\$0.00	B	CENTERA
CNA4N2MBAG4LP	BUNDLED 4 NODE GEN4LP 2TB FACTORY INST	\$1.00	38%	\$0.62	\$6,519.50	\$5,752.50	\$4,218.50	\$0.00	\$1,534.00	\$0.00	B	CENTERA
CNA4N3FBAG4LP	UNBUNDLED 4 NODE GEN4LP 3TB FLD INST	\$1.00	38%	\$0.62	\$9,069.50	\$8,002.50	\$5,868.50	\$0.00	\$2,134.00	\$0.00	B	CENTERA
CNA4N3MBAG4LP	BUNDLED 4 NODE GEN4LP 3TB FACTORY INST	\$1.00	38%	\$0.62	\$9,069.50	\$8,002.50	\$5,868.50	\$0.00	\$2,134.00	\$0.00	B	CENTERA
CNACUA1NG4	SINGLE CUA NODE G4LP	\$1.00	38%	\$0.62	\$1,054.00	\$930.00	\$682.00	\$0.00	\$165.35	\$0.00	B	CENTERA
CNACUAISW	CENTERA INTERNAL BOX CUA SW	\$1.00	26%	\$0.74	\$2,320.00	\$2,088.00	\$1,856.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNE-IPADV100	CTX MGR CNE - ADD IP DATA CTR TO IP BASE(EMC OEM Products)	\$1.00	15%	\$0.85	\$6,880.00	\$6,192.00	\$5,504.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CNE-IPADV100-CF	CTX MGR CNE - ADD IP DATA CTR TO IP BASE(EMC OEM Products)	\$1.00	15%	\$0.85	\$6,880.00	\$6,192.00	\$5,504.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CNE-IPB-150	CTX MGR CNE IP Data Center(EMC OEM Products)	\$1.00	15%	\$0.85	\$7,200.00	\$6,480.00	\$5,760.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CNE-IPB-50	CTX MGR CNE IP BASE(EMC OEM Products)	\$1.00	15%	\$0.85	\$940.00	\$846.00	\$752.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CNE-IPB-50-CF	CTX MGR CNE IP BASE(EMC OEM Products)	\$1.00	15%	\$0.85	\$940.00	\$846.00	\$752.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CNE-IPSANPLUE	CTX MGR CNE - IP ADD ENT TO PLUS LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$4,960.00	\$4,464.00	\$3,968.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CNE-IPSANPLUE-CF	CTX MGR CNE - ADD 100 IP DEV UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$4,960.00	\$4,464.00	\$3,968.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CNE-IPU100	CTX MGR CNE - ADD 100 IP DEV UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$380.00	\$342.00	\$304.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CNE-IPU1000	CTX MGR CNE - ADD 1000 IP DEV UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,900.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CNE-IPU1000-CF	CTX MGR CNE - ADD 1000 IP DEV UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,900.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CNE-IPU100-CF	CTX MGR CNE - ADD 100 IP DEV UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$380.00	\$342.00	\$304.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CNE-IPU2500	CTX MGR CNE - ADD 2500 IP DEV UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CNE-IPU2500-CF	CTX MGR CNE - ADD 2500 IP DEV UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CNE-IPU500	CTX MGR CNE - ADD 500 IP DEV UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,420.00	\$1,278.00	\$1,136.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CNE-IPU500-CF	CTX MGR CNE - ADD 500 IP DEV UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,420.00	\$1,278.00	\$1,136.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
CNE-IPUSANENT	CTX MGR CNE - IP ADD SAN ENT UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$7,520.00	\$6,768.00	\$6,016.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNE-IPUSANENT-CF	CTX MGR CNE - IP ADD SAN ENT UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$7,520.00	\$6,768.00	\$6,016.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNE-IPUSANPLU	CTX MGR CNE - IP ADD SAN PLUS UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNE-IPUSANPLU-CF	CTX MGR CNE - IP ADD SAN PLUS UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNE-MPLS10	CTX MGR CNE - ADD 10 MPLS IP DEV UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,900.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNE-MPLS10-CF	CTX MGR CNE - ADD 10 MPLS IP DEV UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,900.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNE-MPLS25	CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNE-MPLS25-CF	CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNE-MPLS50	CTX MGR CNE - ADD 50 MPLS IP DEV UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$6,640.00	\$5,976.00	\$5,312.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNE-MPLS50-CF	CTX MGR CNE - ADD 50 MPLS IP DEV UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$6,640.00	\$5,976.00	\$5,312.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNE-SAN-IP150	CTX MGR CNE SAN ADD IP BASE LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$7,200.00	\$6,480.00	\$5,760.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNE-SAN-IP150-CF	CTX MGR CNE SAN ADD IP BASE LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$7,200.00	\$6,480.00	\$5,760.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNE-SANIP-ENT	CTX MGR CNE SAN-IP Enterprise(EMC OEM Products)	\$1.00	15%	\$0.85	\$12,980.00	\$11,682.00	\$10,384.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNE-SANIP-ENT-CF	CTX MGR CNE SAN-IP Enterprise(EMC OEM Products)	\$1.00	15%	\$0.85	\$12,980.00	\$11,682.00	\$10,384.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNE-SANIP-PLU	CTX MGR CNE SAN-IP Pro Plus(EMC OEM Products)	\$1.00	15%	\$0.85	\$8,160.00	\$7,344.00	\$6,528.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNE-SANIP-PLU-CF	CTX MGR CNE SAN-IP Pro Plus(EMC OEM Products)	\$1.00	15%	\$0.85	\$8,160.00	\$7,344.00	\$6,528.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNE-SANIPUPLS	CTX MGR CNE - PLUS SAN-IP TO ENT UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$5,300.00	\$4,770.00	\$4,240.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNE-SANIPUPLS-CF	CTX MGR CNE - PLUS SAN-IP TO ENT UPG LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$5,300.00	\$4,770.00	\$4,240.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNESANPLUSUPG-CF	CTX MGR CNE SAN PRO PLUS TO ENT UPG LIC(EMC OEM Products)	\$24,800.00	15%	\$21,080.00	\$4,960.00	\$4,464.00	\$3,968.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNR2CHBKLIC	EMC CENTERA CHARGEBACK REPORTER BASE 2-N	\$1.00	26%	\$0.74	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNR2N1FUPG4LP	UNBUNDLED 2 NODE GEN4LP WITH 1TB DRIVES	\$1.00	38%	\$0.62	\$1,698.30	\$1,498.50	\$1,098.90	\$0.00	\$399.60	\$0.00	B	CENTERA	
CNR2N1MEXG4LP	BUNDLED 2 NODE GEN4LP WITH 1TB DRIVES IN	\$1.00	38%	\$0.62	\$1,698.30	\$1,498.50	\$1,098.90	\$0.00	\$399.60	\$0.00	B	CENTERA	
CNR2N2FUPG4LP	Centera 2-node field upgrade model with	\$1.00	38%	\$0.62	\$3,019.20	\$2,664.00	\$1,953.60	\$0.00	\$710.40	\$0.00	B	CENTERA	
CNR2N2MEXG4LP	Centera 2-node manufacturing expansion m	\$1.00	38%	\$0.62	\$3,019.20	\$2,664.00	\$1,953.60	\$0.00	\$710.40	\$0.00	B	CENTERA	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
CNR2N3FUPG4LP	UNBUNDLED 2 NODE CENTERA GEN4LP 3TB DRIV	\$1.00	38%	\$0.62	\$4,210.90	\$3,715.50	\$2,724.70	\$0.00	\$990.80	\$0.00	B	CENTERA	
CNR2N3MEXG4LP	BUNDLED 2 NODE CENTERA GEN4LP 3TB DRIVES	\$1.00	38%	\$0.62	\$4,210.90	\$3,715.50	\$2,724.70	\$0.00	\$990.80	\$0.00	B	CENTERA	
CNR2N7FUPG4LP	2NODE 750GB FIELD UPG LOW POWER G4	\$1.00	38%	\$0.62	\$2,771.00	\$2,445.00	\$1,793.00	\$0.00	\$434.72	\$0.00	B	CENTERA	
CNR2N7MEXG4LP	2NODE 750GB MANF EXPAN LOW POWER G4	\$1.00	38%	\$0.62	\$2,278.00	\$2,010.00	\$1,474.00	\$0.00	\$357.38	\$0.00	B	CENTERA	
CNR2NADVRMLIC	EMC CENTERA ADVANCED RETENTION MANAGENT	\$1.00	26%	\$0.74	\$280.00	\$252.00	\$224.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNR2NCEPLSLIC	EMC CENTERA CE+ 2-NODE RIGHT-TO-USE-LICE	\$1.00	26%	\$0.74	\$620.00	\$558.00	\$496.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNR2NGOVEDLIC	EMC CENTERA GOVERNANCE 2-NODE RIGHT-TO-U	\$1.00	26%	\$0.74	\$620.00	\$558.00	\$496.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNR2NHSMMLIC	EMC CENTERA MAINFRAME HSM MIGRATOR BASE	\$1,250.00	26%	\$925.00	\$250.00	\$225.00	\$200.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNR2NMSWG4	EMC CENTERA BASIC - MIRRORED 2-NODE RIGH	\$1.00	26%	\$0.74	\$1,260.00	\$980.00	\$980.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNR2NPSWG4	RTU CENTERA BASIC - PARITY 2-NODE RIGHT-	\$1.00	26%	\$0.74	\$1,467.00	\$1,141.00	\$1,141.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNR2NPUPG4	EMC CENTERA GEN 4 - PARITY (UPGRADE) 2-N	\$1.00	26%	\$0.74	\$270.00	\$210.00	\$210.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNR2NREPLIC	EMC CENTERA GEN 4 REPLICATION 2-NODE RIG	\$1.00	26%	\$0.74	\$500.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNR2SEEKLIC	EMC CENTERA SEEK BASE 2-NODE RIGHT-TO-US	\$1.00	26%	\$0.74	\$400.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNR2SKCBLIC	EMC CENTERA SEEK + CHARGEBACK REPORTER C	\$1.00	26%	\$0.74	\$500.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNR3PHNAM	3P NAM PWR RK FLD	\$1.00	38%	\$0.62	\$204.00	\$180.00	\$132.00	\$0.00	\$32.00	\$0.00	B	CENTERA	
CNR4N1FBAG4LP	UNBUNDLED 4 NODE GEN4LP WITH 1TB DRIVES	\$1.00	38%	\$0.62	\$3,559.80	\$3,141.00	\$2,303.40	\$0.00	\$837.60	\$0.00	B	CENTERA	
CNR4N1MBAG4LP	BUNDLED 4 NODE GEN4LP WITH 1TB DRIVES WI	\$1.00	38%	\$0.62	\$3,559.80	\$3,141.00	\$2,303.40	\$0.00	\$837.60	\$0.00	B	CENTERA	
CNR4N2FBAG4LP	Centera 4-node base field model with 2TB	\$1.00	38%	\$0.62	\$6,519.50	\$5,752.50	\$4,218.50	\$0.00	\$1,534.00	\$0.00	B	CENTERA	
CNR4N2MBAG4LP	Centera 4-node base manufacturing model	\$1.00	38%	\$0.62	\$6,519.50	\$5,752.50	\$4,218.50	\$0.00	\$1,534.00	\$0.00	B	CENTERA	
CNR4N3FBAG4	4NODE 320GB FIELD BASE G4	\$1.00	38%	\$0.62	\$4,998.00	\$4,410.00	\$3,234.00	\$0.00	\$784.10	\$0.00	B	CENTERA	
CNR4N3FBAG4LP	UNBUNDLED 4 NODE CENTERA GEN4LP 3TB DRIV	\$1.00	38%	\$0.62	\$9,069.50	\$8,002.50	\$5,868.50	\$0.00	\$2,134.00	\$0.00	B	CENTERA	
CNR4N3MBAG4	4NODE 320GB MANF BASE G4	\$1.00	38%	\$0.62	\$4,998.00	\$4,410.00	\$3,234.00	\$0.00	\$784.10	\$0.00	B	CENTERA	
CNR4N3MBAG4LP	BUNDLED 4 NODE CENTERA GEN4LP 3TB DRIVES	\$1.00	38%	\$0.62	\$9,069.50	\$8,002.50	\$5,868.50	\$0.00	\$2,134.00	\$0.00	B	CENTERA	
CNR4N5FBAG4	4NODE 500GB FIELD BASE G4	\$1.00	38%	\$0.62	\$6,023.10	\$5,314.50	\$3,897.30	\$0.00	\$944.92	\$0.00	B	CENTERA	
CNR4N5FUPG4	4NODE 500GB FIELD UPG G4	\$1.00	38%	\$0.62	\$5,373.70	\$4,741.50	\$3,477.10	\$0.00	\$843.04	\$0.00	B	CENTERA	
CNR4N5MBAG4	4 NODE 500GB MANF BASE G4	\$1.00	38%	\$0.62	\$6,023.10	\$5,314.50	\$3,897.30	\$0.00	\$944.92	\$0.00	B	CENTERA	
CNR4N5MEXG4	4NODE 500GB MANF EXPAN G4	\$1.00	38%	\$0.62	\$4,455.70	\$3,931.50	\$2,883.10	\$0.00	\$699.02	\$0.00	B	CENTERA	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
CNR4N7FBAG4LP	4NODE 750GB FIELD BASE LOW POWER G4	\$1.00	38%	\$0.62	\$6,171.00	\$5,445.00	\$3,993.00	\$0.00	\$968.12	\$0.00	B	CENTERA
CNR4N7MBAG4LP	4NODE 750GB MANF BASE LOW POWER G4	\$1.00	38%	\$0.62	\$6,171.00	\$5,445.00	\$3,993.00	\$0.00	\$968.12	\$0.00	B	CENTERA
CNR4NADVRMLIC	4NODE ADVRETN MGMT SW LIC	\$1.00	26%	\$0.74	\$560.00	\$504.00	\$448.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR4NCEPLSLIC	NODE COMP PLUS SW LIC	\$1.00	26%	\$0.74	\$1,240.00	\$1,116.00	\$992.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR4NF BAG4	4 NODE FLD BASIC G4	\$1.00	38%	\$0.62	\$5,848.00	\$5,160.00	\$3,784.00	\$0.00	\$917.45	\$0.00	B	CENTERA
CNR4NFUPG4	4N FLD INSTALL G4	\$1.00	38%	\$0.62	\$4,182.00	\$3,690.00	\$2,706.00	\$0.00	\$656.08	\$0.00	B	CENTERA
CNR4NGOVEDLIC	4NODE GOV EDITION SW LIC	\$1.00	26%	\$0.74	\$1,240.00	\$1,116.00	\$992.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR4NHSM LIC	4NODE HSM MIGRTR RTU LIC	\$1.00	26%	\$0.74	\$500.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR4NMBAG4	4 NODE MAN BASIC G4	\$1.00	38%	\$0.62	\$5,848.00	\$5,160.00	\$3,784.00	\$0.00	\$917.45	\$0.00	B	CENTERA
CNR4NMEXG4	4N FTRY CAP INC G4	\$1.00	38%	\$0.62	\$4,114.00	\$3,630.00	\$2,662.00	\$0.00	\$645.41	\$0.00	B	CENTERA
CNR4NMSWG4	MIRR SW RTU LIC	\$1.00	26%	\$0.74	\$2,943.00	\$2,289.00	\$2,289.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR4NMUPSW	CNR 4 NODE MIRR UPG SW	\$1.00	26%	\$0.74	\$3,492.00	\$2,716.00	\$2,716.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR4NODEMSW	CNR 4 NODE MIRR SW	\$1.00	26%	\$0.74	\$2,520.00	\$1,960.00	\$1,960.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR4NPSWG4	PAR SW RTU LIC	\$1.00	26%	\$0.74	\$3,438.00	\$2,674.00	\$2,674.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR4NPUPG4	SW RTU LIC	\$1.00	26%	\$0.74	\$900.00	\$700.00	\$700.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR4NPUPSW	CNR GEN4 4NODE PTY UPG SW	\$1.00	26%	\$0.74	\$4,158.00	\$3,234.00	\$3,234.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR4NREPLIC	4NODE REPLICATION SW LIC	\$1.00	26%	\$0.74	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR50VPOOL LIC	50 VIRTUAL POOLS SW LIC	\$1.00	26%	\$0.74	\$2,250.00	\$1,750.00	\$1,750.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR8NG3	8NODE G3 STORAGE UPGRADE	\$1.00	38%	\$0.62	\$7,718.00	\$6,810.00	\$4,994.00	\$0.00	\$1,210.82	\$0.00	B	CENTERA
CNR8NMANSW	2 CNR ACCESSNODE MIR SW	\$1.00	26%	\$0.74	\$1,764.00	\$1,372.00	\$1,372.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR8NMBSW	BASIC 8N MIRR SW	\$1.00	26%	\$0.74	\$5,283.00	\$4,109.00	\$4,109.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR8NMSWG3	CENTERA BASIC SW RTU GEN3	\$1.00	26%	\$0.74	\$7,047.00	\$5,481.00	\$5,481.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR8NODEPUPG	UPG CENTERA RTU TO CPP	\$1.00	26%	\$0.74	\$1,395.00	\$1,085.00	\$1,085.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR8NPANSW	3 CNR ACCESSNODE PTY SW	\$1.00	26%	\$0.74	\$2,106.00	\$1,638.00	\$1,638.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR8NPBSW	CNTRA STG NODE PARITY SW	\$1.00	26%	\$0.74	\$6,300.00	\$4,900.00	\$4,900.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR8NPSWG3	CNR PARITY SW RTU G3	\$1.00	26%	\$0.74	\$8,406.00	\$6,538.00	\$6,538.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR8NPUPG3	CNR PARITY SW G3 UPGRADE	\$1.00	26%	\$0.74	\$882.00	\$686.00	\$686.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNR8NUPG3	8 NODE G3 FIELD UPGRADE	\$1.00	38%	\$0.62	\$8,296.00	\$7,320.00	\$5,368.00	\$0.00	\$1,301.50	\$0.00	B	CENTERA
CNR8TB	CNR 8TB RAW INCRE FAC INS	\$1.00	38%	\$0.62	\$6,851.00	\$6,045.00	\$4,433.00	\$0.00	\$1,074.80	\$0.00	B	CENTERA
CNR8TBUP	CNR 8TB RAW INCRE FLD INS	\$1.00	38%	\$0.62	\$7,510.60	\$6,627.00	\$4,859.80	\$0.00	\$1,178.28	\$0.00	B	CENTERA
CNRAN2SNLIC	ACCS NODE 2 STRG NODE LIC	\$1.00	26%	\$0.74	\$1,800.00	\$1,400.00	\$1,400.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNRANPUPG3	1 ACSNODE PTY UPGRADE	\$1.00	26%	\$0.74	\$720.00	\$560.00	\$560.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNRCELIC	CENTERA COMP ED RTU	\$1.00	26%	\$0.74	\$2,480.00	\$2,232.00	\$1,984.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNRCELICG4	CE SW RTU LIC	\$1.00	26%	\$0.74	\$1,920.00	\$1,728.00	\$1,536.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNRCEPLUSG4	CE SW RTU LIC	\$1.00	26%	\$0.74	\$1,920.00	\$1,728.00	\$1,536.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNRCEPLUSLIC	CENTERA COMP ED PLUS RTU	\$1.00	26%	\$0.74	\$2,480.00	\$2,232.00	\$1,984.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNRCAESW	CNR FILEARCHIVER EXT SW	\$1.00	26%	\$0.74	\$1,500.00	\$1,350.00	\$1,200.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNRCAISW	CNR FILEARCHIVER INT SW	\$1.00	26%	\$0.74	\$1,500.00	\$1,350.00	\$1,200.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNRCHBK LIC	4 NODE CHARGEBACK RTU LIC	\$1.00	26%	\$0.74	\$600.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNRCUA1NG4	SINGLE CUA NODE G4	\$1.00	38%	\$0.62	\$1,054.00	\$930.00	\$682.00	\$0.00	\$165.35	\$0.00	B	CENTERA
CNRCUAISW	CNR INT BOX CUA SW	\$1.00	26%	\$0.74	\$2,320.00	\$2,088.00	\$1,856.00	\$0.00	\$0.00	\$0.00	D2	CENTERA
CNRFMA5HASW	RAINFINITY FMA HA APPLIANCE	\$1.00	26%	\$0.74	\$3,280.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	D2	NAS
CNRFMA5SW	RAINFINITY FMA	\$1.00	26%	\$0.74	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	D2	NAS
CNRFMA6HASW	RAINFINITY FMA HA APPLIANCE	\$20,000.00	26%	\$14,800.00	\$3,280.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	D2	NAS
CNRFMA6SW	RAINFINITY FMA APPLIANCE	\$42,500.00	26%	\$31,450.00	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	D2	NAS
CNRFMA7HASW	FMA HA APPLIANCE	\$20,000.00	26%	\$14,800.00	\$3,280.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	D2	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
CNRFMA7SW	FMA APPLIANCE	\$42,500.00	26%	\$31,450.00	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	D2	NAS	
CNRGTWY1NG3	CUA 1 NODE GEN3	\$1.00	38%	\$0.62	\$1,054.00	\$930.00	\$682.00	\$0.00	\$165.35	\$0.00	B	CENTERA	
CNRGTWYPROG	UNIV ACCESS PROGRAM	\$1.00	26%	\$0.74	\$0.20	\$0.18	\$0.16	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNRGTWYRUPG	UNIV ACS SW RET UPG	\$1.00	26%	\$0.74	\$780.00	\$702.00	\$624.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNRHSMCDKIT	MAINFRAME HSM CD KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNRREPSW	CENTERA RPL ENT SW	\$1.00	26%	\$0.74	\$1,940.00	\$1,746.00	\$1,552.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNRREPSWG4	SW RTU LIC REP G4	\$1.00	26%	\$0.74	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNRRK4NG3	CNR GEN3 4NODE CHAN OFF	\$1.00	38%	\$0.62	\$8,160.00	\$7,200.00	\$5,280.00	\$0.00	\$1,280.16	\$0.00	B	CENTERA	
CNRRK8NG3	CNR 8NODE GEN3 ENTRY RACK	\$1.00	38%	\$0.62	\$9,095.00	\$8,025.00	\$5,885.00	\$0.00	\$1,426.85	\$0.00	B	CENTERA	
CNRRK8TB	40U 6FT CENTERA CABINET WITH 8 TB RAW	\$1.00	38%	\$0.62	\$8,234.80	\$7,266.00	\$5,328.40	\$0.00	\$1,291.89	\$0.00	B	CENTERA	
CNRRTSWCH	DI 8pt GbEth swtch inter	\$1.00	38%	\$0.62	\$3,060.00	\$2,700.00	\$1,980.00	\$0.00	\$480.06	\$0.00	B	CENTERA	
CNRSDK	CNR ENT SW DV KIT	\$1.00	26%	\$0.74	\$2,326.00	\$2,093.40	\$1,860.80	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNRSEEKLIC	4 NODE RTU CNR SEEK LIC	\$1.00	26%	\$0.74	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNRSEEKSVR	CNR SEEK APPLIANCE SERVER(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,140.00	\$950.00	\$665.00	\$0.00	\$190.00	\$0.00	E	CENTERA	
CNRSKCBLIC	4N SEEK + CHBK RTU LIC	\$1.00	26%	\$0.74	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNRVASRV	EMC CENTERA VIRTUAL ARCHIVE BASE SOFTWAR	\$1.00	26%	\$0.74	\$1,600.00	\$1,440.00	\$1,280.00	\$0.00	\$0.00	\$0.00	D2	CENTERA	
CNX-DNQSF-40GDA1M	CNX DN QSFP 40G DIRECT ATTACH 1 METER(EMC OEM Products)	\$400.00	15%	\$340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNX-DNQSF-40GDA5M	CNX DN QSFP 40G DIRECT ATTACH 5 METER(EMC OEM Products)	\$675.00	15%	\$573.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNX-DNQSF-40GSR1P	CNX DN QSFP 40GbE SR OPTIC 1PACK(EMC OEM Products)	\$2,070.00	15%	\$1,759.50	\$144.90	\$103.50	\$72.45	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNX-DN-SFP-1GCOP1P	CNX DN 1GbE SR COPPER SFP 1PACK(EMC OEM Products)	\$250.00	15%	\$212.50	\$17.50	\$12.50	\$8.75	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNX-DN-SFP-1GOPT1P	CNX DN 1GbE SR OPTICAL SFP 1PACK(EMC OEM Products)	\$280.00	15%	\$238.00	\$19.60	\$14.00	\$9.80	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNX-DN-SFP-TX1M1P	CNX DN 10GbE DAC TWINAX COPPER 1M 1PACK(EMC OEM Products)	\$110.00	15%	\$93.50	\$7.70	\$5.50	\$3.85	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNX-DN-SFP-TX3M1P	CNX DN 10GbE DAC TWINAX COPPER 3M 1PACK(EMC OEM Products)	\$150.00	15%	\$127.50	\$10.50	\$7.50	\$5.25	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNX-DN-SFP-TX5M1P	CNX DN 10GbE DAC TWINAX COPPER 5M 1PACK(EMC OEM Products)	\$180.00	15%	\$153.00	\$12.60	\$9.00	\$6.30	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNX-S4048-DN-48R	CNX DN S4048 48PORT 10GbE Switch RTF AIR(EMC OEM Products)	\$1.00	15%	\$0.85	\$801.50	\$572.50	\$400.75	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNXSFP-10G-SR	CNX SFP 10GbE SR OPTIC 1 PACK(EMC OEM Products)	\$600.00	15%	\$510.00	\$42.00	\$30.00	\$21.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
CNXSFP-10GSR8	CNX SFP 10GbE SR OPTIC 8 PACK(EMC OEM Products)	\$2,940.00	15%	\$2,499.00	\$205.80	\$147.00	\$102.90	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
COMBORAILKIT1U1N	HCIA Combo Drop-in/Stab-in Kit 1U1N	\$1.00	10%	\$0.90	\$12.48	\$10.40	\$8.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
COMBORAILKIT1U1NAF	VxRail-500 Drop-in/Stab-in Rails 1U1N AF	\$104.00	10%	\$93.60	\$12.48	\$10.40	\$8.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
COMBORAILKIT1U1NH	VxRail-500 Combo Drop-in/Stab-inRail1U1N	\$104.00	10%	\$93.60	\$14.56	\$12.48	\$10.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
COMBORAILKIT1U1NU	HCIA Combo Drop-in/Stab-in Kit 1U1NU	\$132.00	10%	\$118.80	\$15.84	\$13.20	\$10.56	\$0.00	\$0.00	\$0.00	J	VXRAIL	
COMBORAILKIT2U	VxR Combo Drop-in/Stab-inRail 2U	\$99.00	10%	\$89.10	\$11.88	\$9.90	\$7.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
COMBORAILKIT2U1N	HCIA Combo Drop-in/Stab-in Kit 2U1N	\$1.00	10%	\$0.90	\$12.48	\$10.40	\$8.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
COMBORAILKIT2U1NAF	VxRail-500 Drop-in/Stab-in Rails 2U1N AF	\$104.00	10%	\$93.60	\$12.48	\$10.40	\$8.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
COMBORAILKIT2U1NH	VxRail-500 Combo Drop-in/Stab-inRail2U1N	\$104.00	10%	\$93.60	\$14.56	\$12.48	\$10.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
COMBORAILKIT2U1NU	HCIA Combo Drop-in/Stab-in Kit 2U1NU	\$132.00	10%	\$118.80	\$15.84	\$13.20	\$10.56	\$0.00	\$0.00	\$0.00	J	VXRAIL
COMP-120	EMC COMPRESSION FOR THE CX4-120 / NS-120	\$1.00	26%	\$0.74	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
COMP-240	EMC COMPRESSION FOR THE CX4-240	\$1.00	26%	\$0.74	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
COMP-240UPG	COMPRESSION - UPGRADE TO CX4-240 PLATFOR	\$1.00	26%	\$0.74	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
COMP-480	EMC COMPRESSION FOR THE CX4-480 / NS-480	\$1.00	26%	\$0.74	\$2,400.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
COMP-480UPG	COMPRESSION - UPGRADE TO CX4-480 PLATFOR	\$1.00	26%	\$0.74	\$2,400.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
COMP-960	EMC COMPRESSION FOR THE CX4-960 / NS-960	\$1.00	26%	\$0.74	\$4,800.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
COMP-960UPG	COMPRESSION - UPGRADE TO CX4-960 PLATFOR	\$1.00	26%	\$0.74	\$4,800.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CPCTY_3M_CBL_10GDA	10G DA 3M Kit for X400 Capacity Cube	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE
CPCTY_3M_CBL_25GDA	25G DA 3M Kit for X400 Capacity Cube	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE
CPCTY_OPTCS_10G	10G Optics Kit for X400 Capacity Cube	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE
CPCTY_OPTCS_25G	25G Optics Kit for X400 Capacity Cube	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE
CPCY-T0-T3-U	COPYCROSS UPG T0 THRU T3(EMC OEM Products)	\$15,300.00	15%	\$13,005.00	\$3,060.00	\$2,754.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CPCY-T4-T14-U	COPYCROSS UPG T4-T14(EMC OEM Products)	\$16,150.00	15%	\$13,727.50	\$3,230.00	\$2,907.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
C-PH-CABLE	SRL CABLE, PHONE HOME SW	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CPYC-MSUBASE	COPYCROSS BASE-3 MSU(EMC OEM Products)	\$6,800.00	15%	\$5,780.00	\$1,360.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CPYC-MSU-M00	COPYCROSS 4-45 MSU(EMC OEM Products)	\$715.00	15%	\$607.75	\$143.00	\$128.70	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CPYC-MSU-M01	COPYCROSS 46-175 MSU(EMC OEM Products)	\$440.00	15%	\$374.00	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CPYC-MSU-M02	COPYCROSS 176-315 MSU(EMC OEM Products)	\$340.00	15%	\$289.00	\$68.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CPYC-MSU-M03	COPYCROSS 316-575 MSU(EMC OEM Products)	\$205.00	15%	\$174.25	\$41.00	\$36.90	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CPYC-MSU-M04	COPYCROSS 576-875 MSU(EMC OEM Products)	\$70.00	15%	\$59.50	\$14.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CPYC-MSU-M05	COPYCROSS 876-1315 MSU(EMC OEM Products)	\$55.00	15%	\$46.75	\$11.00	\$9.90	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
CPYC-MSU-M06	COPYCROSS 1316-1975 MSU(EMC OEM Products)	\$30.00	15%	\$25.50	\$6.00	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
CPYC-MSU-M07	COPYCROSS 1976 + UP MSU(EMC OEM Products)	\$15.00	15%	\$12.75	\$3.00	\$2.70	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
CPYC-MSU-T0	COPYCROSS BASE-3 MSU(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,360.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
CPYC-MSU-T1	COPYCROSS 4-25 MSU(EMC OEM Products)	\$1.00	15%	\$0.85	\$4,420.00	\$3,978.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
CPYC-MSU-T10	COPYCROSS 351-400 MSU(EMC OEM Products)	\$1.00	15%	\$0.85	\$33,150.00	\$29,835.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
CPYC-MSU-T11	COPYCROSS 401-450 MSU(EMC OEM Products)	\$1.00	15%	\$0.85	\$36,380.00	\$32,742.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
CPYC-MSU-T12	COPYCROSS 451-500 MSU(EMC OEM Products)	\$1.00	15%	\$0.85	\$39,610.00	\$35,649.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
CPYC-MSU-T14	COPYCROSS 551-600 MSU(EMC OEM Products)	\$1.00	15%	\$0.85	\$46,070.00	\$41,463.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
CPYC-MSU-T2	COPYCROSS 26-50 MSU(EMC OEM Products)	\$1.00	15%	\$0.85	\$7,480.00	\$6,732.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
CPYC-MSU-T3	COPYCROSS 51-75 MSU(EMC OEM Products)	\$1.00	15%	\$0.85	\$10,540.00	\$9,486.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
CPYC-MSU-T4	COPYCROSS 76-100 MSU(EMC OEM Products)	\$1.00	15%	\$0.85	\$13,770.00	\$12,393.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
CPYC-MSU-T5	COPYCROSS 101-150 MSU(EMC OEM Products)	\$1.00	15%	\$0.85	\$17,000.00	\$15,300.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
CPYC-MSU-T6	COPYCROSS 151-200 MSU(EMC OEM Products)	\$1.00	15%	\$0.85	\$20,230.00	\$18,207.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
CPYC-MSU-T7	COPYCROSS 201-250 MSU(EMC OEM Products)	\$1.00	15%	\$0.85	\$23,460.00	\$21,114.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
CPYC-MSU-T8	COPYCROSS 251-300 MSU(EMC OEM Products)	\$133,450.00	15%	\$113,432.50	\$26,690.00	\$24,021.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
CPYC-MSU-T9	COPYCROSS 301-350 MSU(EMC OEM Products)	\$1.00	15%	\$0.85	\$29,920.00	\$26,928.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
CR8NMBD	4.4TB 8NODECNTR3YRS/HMNT	\$1.00	38%	\$0.62	\$24,633.00	\$21,735.00	\$15,939.00	\$0.00	\$3,864.48	\$0.00	B	CENTERA	
C-SAS-HDMS2	C CABLE,DD,SASMINISAS HD-MINISAS,2 METER	\$151.05	15%	\$128.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-SAS-HDMS2-CT	C CABLE,DD,SASMINISAS HD-MINISAS,2M CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-SAS-HDMS5	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$382.66	15%	\$325.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-SAS-HDMS5-CT	5M MINI-HDX4 TO MINI-SASX4 CABLE CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-SAS-M4P-CT	OPTION,DD 6G SAS,CT,IO MOD,4PORT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER OPTION	\$5,000.00	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
C-SAS-M4PMC-CT	DD 6GBIT SAS IO MOD 4PORT CT OPTION	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
C-SAS-M4PMC-NF	DD 6GBIT SAS IO MOD 4PORT ER OPTION	\$4,078.35	15%	\$3,466.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
C-SAS-MSMS3	3M M-SAS TO M-SAS CABLE	\$201.40	15%	\$171.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
C-SAS-MSMS3-CT	3M M-SAS TO M-SAS CABLE CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
CS-BTTPCIEE	TERADATA N-WARR PCI-E ESCON PESA4	\$975.00	10%	\$877.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
CS-BTTPCIESM	TERADATA N-WARR PCI-E SM FICON 4GB	\$1,275.00	10%	\$1,147.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
CS-BTTPCIXE	TERADATA N-WARR PCI-X ESCON PXSA4	\$975.00	10%	\$877.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
CS-BTTPCIXSM	TERADATA N-WARR PCI-X SM FICON 2GB PXFA4	\$1,275.00	10%	\$1,147.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
CS-BTUPIEMM	UNISYS N-WARR PCI-E MM FICON 4GB	\$1,350.00	10%	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
CS-BTUPIXMM	UNISYS N-WARR PCI-X MM FICON 2GB	\$1,350.00	10%	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
CS-CUS-PARTRT-DPE	PARTS RETENTION UPLIFT DPAD-E	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
CS-CUS-PARTRT-DPH	PARTS RETENTION UPLIFT DPAD-H	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
CS-CUS-PARTRT-DPM	PARTS RETENTION UPLIFT DPAD-M	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
CS-CUS-PARTRT-G02	PARTS RETENTION UPLIFT Cen CX NAS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
CS-CUS-PARTRT-VNX	PARTS RETENTION UPLIFT VNX	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
CS-CUS-PARTRT-XSF	PARTS RETENTION UPLIFT XtremSF/Cache	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
CSL-MSU-T00	CATALOG S BASE-3 MSU(EMC OEM Products)	\$44,100.00	15%	\$37,485.00	\$8,820.00	\$7,938.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CSL-MSU-T01	CATALOG S 004-025 MSU(EMC OEM Products)	\$69,100.00	15%	\$58,735.00	\$13,820.00	\$12,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CSL-MSU-T02	CATALOG S 026-050 MSU(EMC OEM Products)	\$94,100.00	15%	\$79,985.00	\$18,820.00	\$16,938.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CSL-MSU-T03	CATALOG S 051-075 MSU(EMC OEM Products)	\$119,100.00	15%	\$101,235.00	\$23,820.00	\$21,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CSL-MSU-T04	CATALOG S 076-100 MSU(EMC OEM Products)	\$144,100.00	15%	\$122,485.00	\$28,820.00	\$25,938.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CSL-MSU-T05	CATALOG S 101-150 MSU(EMC OEM Products)	\$164,100.00	15%	\$139,485.00	\$32,820.00	\$29,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CSL-MSU-T06	CATALOG S 150-200 MSU(EMC OEM Products)	\$184,100.00	15%	\$156,485.00	\$36,820.00	\$33,138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CSL-T00-T03-U	CATALOG S UPG T00 - T03(EMC OEM Products)	\$25,000.00	15%	\$21,250.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CSL-T04-T14-U	CATALOG S UPG T04-T14(EMC OEM Products)	\$20,000.00	15%	\$17,000.00	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
CS-OPT-UXAF-MNT-1Y	Optimize for Unity AFA Mon 1Year Nontied	\$20,060.00	10%	\$18,054.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	CUSTOMER SERVICES
CS-OPT-UXAF-MNT-2Y	Optimize for Unity AFA Mon 2Year Nontied	\$40,120.00	10%	\$36,108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	CUSTOMER SERVICES
CS-OPT-UXAF-MNT-3Y	Optimize for Unity AFA Mon 3Year Nontied	\$60,180.00	10%	\$54,162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	CUSTOMER SERVICES
CS-OPT-UXAF-MON-1Y	OPTIMIZE FOR UNITY AFA MON 1YEAR	\$20,060.00	10%	\$18,054.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	CUSTOMER SERVICES



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
CS-OPT-UXAF-MON-2Y	OPTIMIZE FOR UNITY AFA MON 2YEAR	\$40,120.00	10%	\$36,108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	CUSTOMER SERVICES
CS-OPT-UXAF-MON-3Y	OPTIMIZE FOR UNITY AFA MON 3YEAR	\$60,180.00	10%	\$54,162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	CUSTOMER SERVICES
CS-OPT-UXAF-MON-4Y	OPTIMIZE FOR UNITY AFA MON 4YEAR	\$80,240.00	10%	\$72,216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	CUSTOMER SERVICES
CS-OPT-UXAF-MON-5Y	OPTIMIZE FOR UNITY AFA MON 5YEAR	\$100,300.00	10%	\$90,270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	CUSTOMER SERVICES
CS-OPT-UXAF-QT-1Y	Optimize for Unity AFA QTRLY 1YR Nontied	\$12,036.00	10%	\$10,832.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	CUSTOMER SERVICES
CS-OPT-UXAF-QT-2Y	Optimize for Unity AFA QTRLY 2YR Nontied	\$24,072.00	10%	\$21,664.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	CUSTOMER SERVICES
CS-OPT-UXAF-QT-3Y	Optimize for Unity AFA QTRLY 3YR Nontied	\$36,108.00	10%	\$32,497.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	CUSTOMER SERVICES
CS-OPT-UXAF-QTR-1Y	OPTIMIZE FOR UNITY AFA QTRLY 1YEAR	\$12,036.00	10%	\$10,832.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	CUSTOMER SERVICES
CS-OPT-UXAF-QTR-2Y	OPTIMIZE FOR UNITY AFA QTRLY 2YEAR	\$24,072.00	10%	\$21,664.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	CUSTOMER SERVICES
CS-OPT-UXAF-QTR-3Y	OPTIMIZE FOR UNITY AFA QTRLY 3YEAR	\$36,108.00	10%	\$32,497.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	CUSTOMER SERVICES
CS-OPT-UXAF-QTR-4Y	OPTIMIZE FOR UNITY AFA QTRLY 4YEAR	\$48,144.00	10%	\$43,329.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	CUSTOMER SERVICES
CS-OPT-UXAF-QTR-5Y	OPTIMIZE FOR UNITY AFA QTRLY 5YEAR	\$60,180.00	10%	\$54,162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	CUSTOMER SERVICES
CS-OPT-UXHF-MNT-1Y	Optimize for Unity HYA Mon 1Year Nontied	\$20,120.00	10%	\$18,108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	CUSTOMER SERVICES
CS-OPT-UXHF-MNT-2Y	Optimize for Unity HYA Mon 2Year Nontied	\$40,240.00	10%	\$36,216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	CUSTOMER SERVICES
CS-OPT-UXHF-MNT-3Y	Optimize for Unity HYA Mon 3Year Nontied	\$60,360.00	10%	\$54,324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	CUSTOMER SERVICES
CS-OPT-UXHF-MON-1Y	OPTIMIZE FOR UNITY HYA MON 1YEAR	\$20,120.00	10%	\$18,108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	CUSTOMER SERVICES
CS-OPT-UXHF-MON-2Y	OPTIMIZE FOR UNITY HYA MON 2YEAR	\$40,240.00	10%	\$36,216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	CUSTOMER SERVICES
CS-OPT-UXHF-MON-3Y	OPTIMIZE FOR UNITY HYA MON 3YEAR	\$60,360.00	10%	\$54,324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	CUSTOMER SERVICES
CS-OPT-UXHF-MON-4Y	OPTIMIZE FOR UNITY HYA MON 4YEAR	\$80,480.00	10%	\$72,432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	CUSTOMER SERVICES
CS-OPT-UXHF-MON-5Y	OPTIMIZE FOR UNITY HYA MON 5YEAR	\$100,600.00	10%	\$90,540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	CUSTOMER SERVICES
CS-OPT-UXHF-QT-1Y	Optimize for Unity HYA QTRLY 1YR Nontied	\$12,072.00	10%	\$10,864.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	CUSTOMER SERVICES
CS-OPT-UXHF-QT-2Y	Optimize for Unity HYA QTRLY 2YR Nontied	\$24,144.00	10%	\$21,729.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	CUSTOMER SERVICES
CS-OPT-UXHF-QT-3Y	Optimize for Unity HYA QTRLY 3YR Nontied	\$36,216.00	10%	\$32,594.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	CUSTOMER SERVICES
CS-OPT-UXHF-QTR-1Y	OPTIMIZE FOR UNITY HYA QTRLY 1YEAR	\$12,072.00	10%	\$10,864.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	CUSTOMER SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
CS-OPT-UXHF-QTR-2Y	OPTIMIZE FOR UNITY HYA QTRLY 2YEAR	\$24,144.00	10%	\$21,729.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	CUSTOMER SERVICES
CS-OPT-UXHF-QTR-3Y	OPTIMIZE FOR UNITY HYA QTRLY 3YEAR	\$36,216.00	10%	\$32,594.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	CUSTOMER SERVICES
CS-OPT-UXHF-QTR-4Y	OPTIMIZE FOR UNITY HYA QTRLY 4YEAR	\$48,288.00	10%	\$43,459.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	CUSTOMER SERVICES
CS-OPT-UXHF-QTR-5Y	OPTIMIZE FOR UNITY HYA QTRLY 5YEAR	\$60,360.00	10%	\$54,324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	CUSTOMER SERVICES
CTA-MIG-LRTU	LTD CTA RTU FOR MIGRATION	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
CTX-OM3-100M	OM3 50/125 FIBER CABLE LC- LC 100 METER(EMC OEM Products)	\$570.00	15%	\$484.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CTX-OM3-10M	OM3 50/125 FIBER CABLE LC- LC 10 METER(EMC OEM Products)	\$290.00	15%	\$246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CTX-OM3-1M	OM3 50/125 FIBER CABLE LC- LC 1 METER(EMC OEM Products)	\$230.00	15%	\$195.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CTX-OM3-30M	OM3 50/125 FIBER CABLE LC- LC 30 METER(EMC OEM Products)	\$310.00	15%	\$263.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CTX-OM3-3M	OM3 50/125 FIBER CABLE LC- LC 3 METER(EMC OEM Products)	\$250.00	15%	\$212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CTX-OM3-50M	OM3 50/125 FIBER CABLE LC- LC 50 METER(EMC OEM Products)	\$390.00	15%	\$331.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CTX-OM3-5M	OM3 50/125 FIBER CABLE LC- LC 5 METER(EMC OEM Products)	\$260.00	15%	\$221.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CTX-OM4-100M	OM4 50/125 MICRON OPTICAL CBL LC- LC 100M(EMC OEM Products)	\$1,000.00	15%	\$850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CTX-OM4-10M	OM4 50/125 MICRON OPTICAL CBL LC- LC 10M(EMC OEM Products)	\$320.00	15%	\$272.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CTX-OM4-1M	OM4 50/125 MICRON OPTICAL CBL LC- LC 1M(EMC OEM Products)	\$255.00	15%	\$216.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CTX-OM4-30M	OM4 50/125 MICRON OPTICAL CBL LC- LC 30M(EMC OEM Products)	\$465.00	15%	\$395.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CTX-OM4-3M	OM4 50/125 MICRON OPTICAL CBL LC- LC 3M(EMC OEM Products)	\$255.00	15%	\$216.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CTX-OM4-50M	OM4 50/125 MICRON OPTICAL CBL LC- LC 50M(EMC OEM Products)	\$630.00	15%	\$535.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CTX-OM4-5M	OM4 50/125 MICRON OPTICAL CBL LC- LC 5M(EMC OEM Products)	\$290.00	15%	\$246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
CU11L606510C	Combo 100 CI L/C Pack+ASM, MAC6.1	\$3,019.00	10%	\$2,717.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
CX10DAE0105	CX3-10 DAE OS W 5 1TB SATA DRIVE FACT IN	\$1.00	38%	\$0.62	\$2,371.50	\$2,092.50	\$1,534.50	\$0.00	\$558.00	\$0.00	B	CLARIION
CX10DAE010F5	CX3-10 DAE OS W 5 1TB SATA DRIVES FLD IN	\$1.00	38%	\$0.62	\$2,371.50	\$2,092.50	\$1,534.50	\$0.00	\$558.00	\$0.00	B	CLARIION
CX10DAE1465	CX3-10 DAE OS W 5 146GB 15K DRIVES- FAC	\$1.00	38%	\$0.62	\$2,133.50	\$1,882.50	\$1,380.50	\$0.00	\$502.00	\$0.00	B	CLARIION
CX10DAE146F5	CX3-10 DAE OS W 5 146 GB DRIVES - FIELD	\$1.00	38%	\$0.62	\$2,133.50	\$1,882.50	\$1,380.50	\$0.00	\$502.00	\$0.00	B	CLARIION
CX10DAE146X5	CX3-10 DAE OS W 5 146-10K FC DRIVE FAC I	\$1.00	38%	\$0.62	\$1,870.00	\$1,650.00	\$1,210.00	\$0.00	\$440.00	\$0.00	B	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
CX10DAE146XF5	CX3-10 DAE OS W 5 146-10K FC DRIVE FIELD	\$1.00	38%	\$0.62	\$1,870.00	\$1,650.00	\$1,210.00	\$0.00	\$440.00	\$0.00	B	CLARIION	
CX10DAE3005	CX3-10 DAE OS W 5 300 GB 10K FACTORY INS	\$1.00	38%	\$0.62	\$2,146.25	\$1,893.75	\$1,388.75	\$0.00	\$505.00	\$0.00	B	CLARIION	
CX10DAE300F5	CX3-10 DAE OS W 5 300 GB DRIVES - FIELD	\$1.00	38%	\$0.62	\$2,146.25	\$1,893.75	\$1,388.75	\$0.00	\$505.00	\$0.00	B	CLARIION	
CX10DAE300X5	CX3-10 DAE OS W 5 300GB 15K FACT-INSTALL	\$1.00	38%	\$0.62	\$2,571.25	\$2,268.75	\$1,663.75	\$0.00	\$605.00	\$0.00	B	CLARIION	
CX10DAE300XF5	CX3-10 DAE OS W 5 300GB 15K DRIVES - FIE	\$1.00	38%	\$0.62	\$2,571.25	\$2,268.75	\$1,663.75	\$0.00	\$605.00	\$0.00	B	CLARIION	
CX10DAE4005	CX3-10 DAE OS W 5 400GB 10K FACT-INSTALL	\$1.00	38%	\$0.62	\$2,575.50	\$2,272.50	\$1,666.50	\$0.00	\$606.00	\$0.00	B	CLARIION	
CX10DAE400F5	CX3-10 DAE-OS W 5 400GB DRIVES FIELD INS	\$1.00	38%	\$0.62	\$2,575.50	\$2,272.50	\$1,666.50	\$0.00	\$606.00	\$0.00	B	CLARIION	
CX10DAE4505	CX3-10 DAE OS W 5 450 GB 15K FACTORY INS	\$1.00	38%	\$0.62	\$3,140.75	\$2,771.25	\$2,032.25	\$0.00	\$739.00	\$0.00	B	CLARIION	
CX10DAE450F5	CX3-10 DAE OS W 5 450 GB 15K DRIVES - FI	\$1.00	38%	\$0.62	\$3,140.75	\$2,771.25	\$2,032.25	\$0.00	\$739.00	\$0.00	B	CLARIION	
CX10DAE5005	CX3-10 DAE OS W 5 500GB SATA DRIVE FAC I	\$1.00	38%	\$0.62	\$2,303.50	\$2,032.50	\$1,490.50	\$0.00	\$542.00	\$0.00	B	CLARIION	
CX10DAE500F5	CX3-10 DAE OS W 5 500 SATA DRIVES FIELD	\$1.00	38%	\$0.62	\$2,303.50	\$2,032.50	\$1,490.50	\$0.00	\$542.00	\$0.00	B	CLARIION	
CX10DAE7505	CX3-10 DAE OS W 750GB SATA DRIVE FAC INS	\$1.00	38%	\$0.62	\$2,613.75	\$2,306.25	\$1,691.25	\$0.00	\$615.00	\$0.00	B	CLARIION	
CX10DAE750F5	CX3-10 DAE OS W 5 750GB SATA DRIVES FIEL	\$1.00	38%	\$0.62	\$2,613.75	\$2,306.25	\$1,691.25	\$0.00	\$615.00	\$0.00	B	CLARIION	
CX200	3U DPE, HA, W/SPS	\$1.00	38%	\$0.62	\$2,635.00	\$2,325.00	\$1,705.00	\$0.00	\$620.00	\$0.00	B	CLARIION	
CX200-CX300	CX200 TO CX300 UPGRADE	\$1.00	38%	\$0.62	\$2,380.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	B	CLARIION	
CX200-CX400	CX200 TO CX400 UPGRADE	\$1.00	38%	\$0.62	\$5,100.00	\$5,232.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
CX200-CX500	CX200 UPGRADE TO CX500	\$1.00	38%	\$0.62	\$4,318.00	\$3,810.00	\$2,794.00	\$0.00	\$1,016.00	\$0.00	B	CLARIION	
CX200-CX600	CX200 TO CX600 UPGRADE	\$85,250.00	38%	\$52,855.00	\$12,466.67	\$12,787.50	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
CX200-F14610	CX200 W DRIVES FLD INST	\$1.00	38%	\$0.62	\$5,270.00	\$4,650.00	\$3,410.00	\$0.00	\$1,240.00	\$0.00	B	CLARIION	
CX200-F3610	CX200 W DRIVES FLD INST	\$1.00	38%	\$0.62	\$3,952.50	\$3,487.50	\$2,557.50	\$0.00	\$930.00	\$0.00	B	CLARIION	
CX200-F7305	CX200 WDRIVES FLD INST	\$1.00	38%	\$0.62	\$3,478.20	\$3,069.00	\$2,250.60	\$0.00	\$818.40	\$0.00	B	CLARIION	
CX200-F7310	CX200 W DRIVES FLD INST	\$1.00	38%	\$0.62	\$4,556.00	\$4,020.00	\$2,948.00	\$0.00	\$1,072.00	\$0.00	B	CLARIION	
CX200-FD	3U DPE, HA, W/SPS, FIELD	\$1.00	38%	\$0.62	\$2,635.00	\$2,325.00	\$1,705.00	\$0.00	\$620.00	\$0.00	B	CLARIION	
CX200-KIT	ARRAY DOCS + RTU	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
CX200LC	CX200 NON-HA FACTORY INS	\$1.00	38%	\$0.62	\$2,176.00	\$1,920.00	\$1,408.00	\$0.00	\$512.00	\$0.00	B	CLARIION	
CX200LC-CX200	CX200LC-CX200 CONVERSION	\$1.00	38%	\$0.62	\$1,564.00	\$1,380.00	\$1,012.00	\$0.00	\$368.00	\$0.00	B	CLARIION	
CX200LC-FD	CX200 NON-HA FIELD INST	\$1.00	38%	\$0.62	\$2,176.00	\$1,920.00	\$1,408.00	\$0.00	\$512.00	\$0.00	B	CLARIION	
CX200-R14610	CX200 BUNDLE FOR EMC RACK W/ 10 146GB 10	\$1.00	38%	\$0.62	\$5,270.00	\$4,650.00	\$3,410.00	\$0.00	\$1,240.00	\$0.00	B	CLARIION	
CX200-R3610	CX200 WDRIVES FACT INST	\$23,250.00	38%	\$14,415.00	\$3,952.50	\$3,487.50	\$2,557.50	\$0.00	\$930.00	\$0.00	B	CLARIION	
CX200-R7305	CX200 WITH 5 73GB DRIVES	\$1.00	38%	\$0.62	\$3,478.20	\$3,069.00	\$2,250.60	\$0.00	\$818.40	\$0.00	B	CLARIION	
CX200-R7310	CX200 BUNDLE FOR EMC RACK W/ 10 73GB 10K	\$26,800.00	38%	\$16,616.00	\$4,556.00	\$4,020.00	\$2,948.00	\$0.00	\$1,072.00	\$0.00	B	CLARIION	
CX204080DP	CX3-20/40 TO CX3-80 NAVI DP Upg Lic	\$29,400.00	26%	\$21,756.00	\$5,880.00	\$5,292.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX204080EN	CX3-20/40 TO CX3-80 NAVI EN Upg Lic	\$43,560.00	26%	\$32,234.40	\$8,712.00	\$7,840.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
CX204080MVA	CX3-20 OR CX3-40 TO CX3-80 MV/A UPGRADE	\$19,800.00	26%	\$14,652.00	\$3,960.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX204080MVAL	CX3-20/40 TO CX3-80 MIRRORVIEW BOTH UPG	\$34,560.00	26%	\$25,574.40	\$6,912.00	\$6,220.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX204080MVS	CX3-20 OR CX3-40 TO CX3-80 MV/S UPGRADE	\$26,250.00	26%	\$19,425.00	\$5,250.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX204080SC	CX3-20/40 TO CX3-80 SAN COPY UPG LICENSE	\$1.00	26%	\$0.74	\$4,650.00	\$4,185.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX204080SV	CX3-20 OR CX3-40 TO CX3-80 SV UPGRADE LI	\$1.00	26%	\$0.74	\$2,610.00	\$2,349.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX204080WG	CX3-20/40 TO CX3-80 NAVI WG Upg Lic	\$16,140.00	26%	\$11,943.60	\$3,228.00	\$2,905.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX2-300-CX700	CX200300 UPGRADE TOCX700	\$1.00	38%	\$0.62	\$12,036.00	\$10,620.00	\$7,788.00	\$0.00	\$2,832.00	\$0.00	B	CLARIION
CX2-3-20DP	CX2/300 TO CX3-20 NAVI Dept Upg	\$1.00	26%	\$0.74	\$2,472.00	\$2,224.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX2-3-20EN	CX2/300 TO CX3-20 NAVI Ent Upg Lic	\$18,600.00	26%	\$13,764.00	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX2-3-20WG	CX2/300 TO CX3-20 NAVI WORKGROUUP UPGRADE	\$4,500.00	26%	\$3,330.00	\$900.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX2345-3-40C	CX2/3/4/5/300I/500I UPGRADE TO MODEL CX3	\$42,300.00	38%	\$26,226.00	\$7,191.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	B	CLARIION
CX2345-3-40F	CX2/3/4/500 UPGRADE TO MODEL CX3-40F	\$1.00	38%	\$0.62	\$7,191.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	B	CLARIION
CX2345-40DP	CX2/3/4/500 TO CX3-40 NAVI Dept Upg	\$26,100.00	26%	\$19,314.00	\$5,220.00	\$4,698.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX2345-40EN	CX2/3/4/500 TO CX3-40 NAVI Ent Upg LIC	\$38,700.00	26%	\$28,638.00	\$7,740.00	\$6,966.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX2345-40WG	CX2/3/4/500 TO CX3-40 NAVI Wkg Upg	\$12,900.00	26%	\$9,546.00	\$2,580.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX2345-80DP	CX2/3/4/500 TO CX3-80 NAVI Dept Upg	\$32,640.00	26%	\$24,153.60	\$6,528.00	\$5,875.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX2345-80EN	CX2/3/4/500 TO CX3-80 NAVI Ent Upg LIC	\$48,360.00	26%	\$35,786.40	\$9,672.00	\$8,704.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX2345-80WG	CX2/3/4/500 TO CX3-80 NAVI Wkg Upg	\$26,900.00	26%	\$19,906.00	\$5,380.00	\$4,842.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX2345-CX3-40	CX200 300 400 OR 500 UPGRADE TO CX3-40	\$1.00	38%	\$0.62	\$5,780.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	B	CLARIION
CX2345-CX3-80	CX200 300 400 OR CX500 UPGRADE TO CX3-80	\$1.00	38%	\$0.62	\$12,410.00	\$10,950.00	\$8,030.00	\$0.00	\$2,920.00	\$0.00	B	CLARIION
CX2-3-CX3-20	CX200 OR CX300 UPGRADE TO MODEL CX3-20	\$1.00	38%	\$0.62	\$2,550.00	\$2,250.00	\$1,650.00	\$0.00	\$600.00	\$0.00	B	CLARIION
CX23-CX3-20C	CX200 300 OR 300I UPGRADE TO MODEL CX3-2	\$1.00	38%	\$0.62	\$2,839.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	B	CLARIION
CX23-CX3-20F	CX200 OR CX300 UPGRADE TO MODEL CX3-20F	\$1.00	38%	\$0.62	\$2,839.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	B	CLARIION
CX-2D300-FD	CX300 DC POWER FIELD INS	\$1.00	38%	\$0.62	\$2,550.00	\$2,250.00	\$1,650.00	\$0.00	\$600.00	\$0.00	B	CLARIION
CX-2D500-FD	CX500 W DC PWER FIELD INS	\$1.00	38%	\$0.62	\$5,457.00	\$4,815.00	\$3,531.00	\$0.00	\$1,284.00	\$0.00	B	CLARIION
CX-2D700-FD	CX700 W DC PWR FIELD INS	\$1.00	38%	\$0.62	\$11,237.00	\$9,915.00	\$7,271.00	\$0.00	\$2,644.00	\$0.00	B	CLARIION
CX-2DDAE-70FD	2G DAE CX700 DC PWR FDINS	\$7,300.00	38%	\$4,526.00	\$1,241.00	\$1,095.00	\$803.00	\$0.00	\$292.00	\$0.00	B	CLARIION
CX-2DDAE-FD	2G DAE W DC PWR FIELD INS	\$7,300.00	38%	\$4,526.00	\$1,241.00	\$1,095.00	\$803.00	\$0.00	\$292.00	\$0.00	B	CLARIION
CX-2G10-146	146GB 10K 2GB FC	\$1,020.00	38%	\$632.40	\$173.40	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	B	CLARIION
CX2G10-146-5	FC 146GB 10K 520B 2Gb 5PK	\$5,100.00	38%	\$3,162.00	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	B	CLARIION
CX-2G10-146U	146GB 10K 2GB FC UPG	\$1.00	38%	\$0.62	\$180.26	\$152.76	\$111.93	\$0.00	\$40.74	\$0.00	B	CLARIION
CX-2G10-300U	300GB 10K 2GB FC UPG	\$1.00	38%	\$0.62	\$259.58	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	B	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
CX-2G10-36	CHV 36Gb 10K 520BPS 12V 2Gb	\$1,140.00	38%	\$706.80	\$193.80	\$171.00	\$125.40	\$0.00	\$45.60	\$0.00	B	CLARIION
CX-2G10-73	73GB 10K 2Gb FC	\$755.00	38%	\$468.10	\$128.35	\$113.25	\$83.05	\$0.00	\$30.20	\$0.00	B	CLARIION
CX2G10-73-5	FC 73GB 10K 520B 2Gb 5PK	\$3,775.00	38%	\$2,340.50	\$641.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	B	CLARIION
CX-2G10-73U	73GB 10K 2Gb FC UPG	\$1.00	38%	\$0.62	\$133.72	\$113.32	\$83.03	\$0.00	\$30.22	\$0.00	B	CLARIION
CX-2G15-146	146GB 15K 2Gb FC	\$1,330.00	38%	\$824.60	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	B	CLARIION
CX2G15-146-5	DRIVE BUNDLE W5 146GB 15K 2Gb FC DRIVES	\$1.00	38%	\$0.62	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	B	CLARIION
CX-2G15-146U	146GB 15K 2G FC UPG	\$1,800.00	38%	\$1,116.00	\$235.98	\$199.98	\$146.52	\$0.00	\$53.33	\$0.00	B	CLARIION
CX-2G15-36	FC 36GB 15K 520B 2Gb	\$685.00	38%	\$424.70	\$116.45	\$102.75	\$75.35	\$0.00	\$27.40	\$0.00	B	CLARIION
CX2G15-36-5	FC 36GB 15K 520B 2Gb 5PK	\$3,425.00	38%	\$2,123.50	\$582.25	\$513.75	\$376.75	\$0.00	\$137.00	\$0.00	B	CLARIION
CX-2G15-36U	FC 36GB 15K 520B 2Gb UPG	\$925.00	38%	\$573.50	\$121.27	\$102.77	\$75.30	\$0.00	\$27.41	\$0.00	B	CLARIION
CX-2G15-73	73GB 15K 2Gb FC	\$1,030.00	38%	\$638.60	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	B	CLARIION
CX2G15-73-5	FC 73GB 15K 520B 2Gb 5PK	\$5,150.00	38%	\$3,193.00	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	B	CLARIION
CX-2G15-73U	73GB 15K 2Gb FC UPG	\$1.00	38%	\$0.62	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	B	CLARIION
CX-2GDAE	DAE FC 2Gb EXPANS FOR CX	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION
CX-2GDAE-70	CX700 DAE EXP W FLARE OS	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION
CX-2GDAE-70FD	CX700 DAE W FLAR FLD INST	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION
CX-2GDAE-FD	DAE FC 2Gb EXP FLD INSTAL	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION
CX-2GDAE-OS	2Gb DAE EXP w/FLAREOS	\$6,200.00	38%	\$3,844.00	\$1,054.00	\$930.00	\$682.00	\$0.00	\$248.00	\$0.00	B	CLARIION
CX-2GDAE-OSFD	2Gb DAE EXP w/FLAREOS FIELD	\$6,200.00	38%	\$3,844.00	\$1,054.00	\$930.00	\$682.00	\$0.00	\$248.00	\$0.00	B	CLARIION
CX-2GDAE-U	CUST INST FLD UPG FC DAE	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION
CX-2PDAE	CX DAE FC 2Gb EXPANSION	\$1.00	38%	\$0.62	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION
CX-2PDAE-70	CX700 2G FC DAE W/FLARE	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION
CX-2PDAE-70FD	CX700 2G FC DAE W/FLARE	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION
CX-2PDAE-FD	CX DAE FC 2Gb EXPANSION	\$1.00	38%	\$0.62	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION
CX-2PDAE-U	2GB CUST INSTALL ULTRAPPOINT DAE	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION
CX300	CX300 FIBRE CHANNEL 2GB	\$1.00	38%	\$0.62	\$2,380.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	B	CLARIION
CX300146-10	CX300 BUNDLE W10 146GB	\$1.00	38%	\$0.62	\$3,374.50	\$2,977.50	\$2,183.50	\$0.00	\$794.00	\$0.00	B	CLARIION
CX300146-10FD	CX300 BUNDLE-10 146GB FLD	\$1.00	38%	\$0.62	\$3,374.50	\$2,977.50	\$2,183.50	\$0.00	\$794.00	\$0.00	B	CLARIION
CX300146-5	CX300 BUNDLE-5 146GB 10K	\$1.00	38%	\$0.62	\$2,823.70	\$2,491.50	\$1,827.10	\$0.00	\$664.40	\$0.00	B	CLARIION
CX300146-5FD	CX300 BUNDLE-5 146GB 10K	\$1.00	38%	\$0.62	\$2,823.70	\$2,491.50	\$1,827.10	\$0.00	\$664.40	\$0.00	B	CLARIION
CX30015-FL402	BACK REV FLARE RELEASE 13	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX300300-10	CX300 BUNDLE 10 300GB	\$1.00	38%	\$0.62	\$3,825.00	\$3,375.00	\$2,475.00	\$0.00	\$900.00	\$0.00	B	CLARIION
CX300300-10FD	CX300 BUNDLE10 300 10K FD	\$1.00	38%	\$0.62	\$3,825.00	\$3,375.00	\$2,475.00	\$0.00	\$900.00	\$0.00	B	CLARIION
CX300300-5	CX300 BUNDLE W5 300GB 10K	\$1.00	38%	\$0.62	\$2,711.50	\$2,392.50	\$1,754.50	\$0.00	\$638.00	\$0.00	B	CLARIION
CX300300-5FD	CX300 BUNDLE W5 300GB 10K DRIVES	\$1.00	38%	\$0.62	\$2,711.50	\$2,392.50	\$1,754.50	\$0.00	\$638.00	\$0.00	B	CLARIION
CX30030-FL407	BACK REV FLARE 02.07.300	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX30030-FL-501	BACK REV FLARE 0E 02.16	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX300-412C	CONVERT CX300 / CX300I TO MODEL CX4-120C	\$1.00	38%	\$0.62	\$2,082.50	\$1,837.50	\$1,347.50	\$0.00	\$490.00	\$0.00	B	CLARIION
CX300-412C8	CONVERT CX300/CX300I TO MODEL CX4-120C8	\$1.00	38%	\$0.62	\$2,380.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	B	CLARIION
CX300-412C8X	CONVERT CX300/CX300I TO MODEL CX4-120C8X	\$1.00	38%	\$0.62	\$4,080.00	\$3,600.00	\$2,640.00	\$0.00	\$960.00	\$0.00	B	CLARIION
CX300-412C-DC	DC CX4 CONV-KIT CX-2D300FD TO CX4-120CDC	\$17,750.00	38%	\$11,005.00	\$3,017.50	\$2,662.50	\$1,952.50	\$0.00	\$710.00	\$0.00	B	CLARIION
CX300-508KIT	CX300 FOE 02.19 DOC KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
CX300-612KIT	BACK REV DOC KIT 02.24	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX30073-10	CX300 BUNDLE-10 73GB 10K	\$1.00	38%	\$0.62	\$3,004.75	\$2,651.25	\$1,944.25	\$0.00	\$707.00	\$0.00	\$0.00	B	CLARIION
CX30073-10FD	CX300 BUNDLE-10 73GB FLD	\$1.00	38%	\$0.62	\$3,004.75	\$2,651.25	\$1,944.25	\$0.00	\$707.00	\$0.00	\$0.00	B	CLARIION
CX3007315-10	CX300 BUNDLE W10 73GB 15K	\$1.00	38%	\$0.62	\$3,387.25	\$2,988.75	\$2,191.75	\$0.00	\$797.00	\$0.00	\$0.00	B	CLARIION
CX3007315-10F	CX300 BUNDLE W10 73GB 15K 2Gb FC DRIVES	\$1.00	38%	\$0.62	\$3,387.25	\$2,988.75	\$2,191.75	\$0.00	\$797.00	\$0.00	\$0.00	B	CLARIION
CX3007315-5	CX300 BUNDLE-5 73GB 15K	\$1.00	38%	\$0.62	\$2,832.20	\$2,499.00	\$1,832.60	\$0.00	\$666.40	\$0.00	\$0.00	B	CLARIION
CX3007315-5FD	CX300 BUNDLE-5 73GB 15K	\$1.00	38%	\$0.62	\$2,832.20	\$2,499.00	\$1,832.60	\$0.00	\$666.40	\$0.00	\$0.00	B	CLARIION
CX30073-5	CX300 BUNDLE-5 73GB 10K	\$1.00	38%	\$0.62	\$2,628.20	\$2,319.00	\$1,700.60	\$0.00	\$618.40	\$0.00	\$0.00	B	CLARIION
CX30073-5FD	CX300 BUNDLE-5 73GB FLD	\$1.00	38%	\$0.62	\$2,628.20	\$2,319.00	\$1,700.60	\$0.00	\$618.40	\$0.00	\$0.00	B	CLARIION
CX300-BAS	CX300 FC BASIC SVC	\$11,040.00	38%	\$6,844.80	\$1,876.80	\$1,656.00	\$1,214.40	\$0.00	\$441.60	\$0.00	\$0.00	B	CLARIION
CX300-BAS-FD	CX300 FC FLD BASIC SVC	\$11,040.00	38%	\$6,844.80	\$1,876.80	\$1,656.00	\$1,214.40	\$0.00	\$441.60	\$0.00	\$0.00	B	CLARIION
CX300-BSP	CX300 FC BAS PLUS SVC	\$12,350.00	38%	\$7,657.00	\$2,099.50	\$1,852.50	\$1,358.50	\$0.00	\$494.00	\$0.00	\$0.00	B	CLARIION
CX300-BSP-FD	CX300 FC FLD BAS PLUS SVC	\$12,350.00	38%	\$7,657.00	\$2,099.50	\$1,852.50	\$1,358.50	\$0.00	\$494.00	\$0.00	\$0.00	B	CLARIION
CX300-CX500	CX300 UPGRADE TO CX500	\$1.00	38%	\$0.62	\$4,284.00	\$3,780.00	\$2,772.00	\$0.00	\$1,008.00	\$0.00	\$0.00	B	CLARIION
CX300DC-FL612	BACK REV FLARE OE 02.24	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX300-FD	CX300 W 2GB FIELD INSTALL	\$1.00	38%	\$0.62	\$2,380.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$0.00	B	CLARIION
CX300-FL402	BACK REV FLARE RELEASE 13	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX300-FL407	BACK REV FLARE 02.07.300	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX300-FL501	BACK REV FLARE OE 02.16	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX300-FL508	BACK REV FLARE OE 2.19	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX300-FL612	BACK REV FLARE OE 02.24	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX300I	CX300I HA ISCSI DPE	\$1.00	38%	\$0.62	\$2,380.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$0.00	B	CLARIION
CX300I-CX500I	CX300I TO CX500I UPGRADE	\$1.00	38%	\$0.62	\$4,284.00	\$3,780.00	\$2,772.00	\$0.00	\$1,008.00	\$0.00	\$0.00	B	CLARIION
CX300I-FD	CX300I HA ISCSI DPE	\$1.00	38%	\$0.62	\$2,380.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$0.00	B	CLARIION
CX300I-KIT	CX300I DOCS + RTU	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX300I-SPS	CX300I REDUNDANT SPS	\$800.00	38%	\$496.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX3-10-20DP	CX3-10 TO CX3-20 NAVI Dept Lic Upg	\$12,360.00	26%	\$9,146.40	\$2,472.00	\$2,224.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-10-20EN	CX3-10 TO CX3-20 NAVI Ent Lic Upg	\$18,600.00	26%	\$13,764.00	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-10-20MVA	CX3-10 TO CX3-20 MIRRORVIEW/A LICENSE UP	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-10-20MVAL	CX310 TO CX320 MVIEW BUNDLE LICENSE UPG	\$15,720.00	26%	\$11,632.80	\$3,144.00	\$2,829.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-10-20MVS	CX3-10 TO CX3-20 MIRRORVIEW/S LICENSE UP	\$11,940.00	26%	\$8,835.60	\$2,388.00	\$2,149.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-10-20NQM	CX3-10 TO CX3-20 NQM LICENSE UPGRADE	\$6,000.00	26%	\$4,440.00	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-10-20SC	CX3-10 TO CX3-20 SANCOPY LICENSE UPGRADE	\$1.00	26%	\$0.74	\$2,100.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-10-20SV	CX3-10 TO CX3-20 SNAPVIEW LIC UPGRADE	\$1.00	26%	\$0.74	\$1,188.00	\$1,069.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-10-20WG	CX3-10 TO CX3-20 NAVI Wkg Lic Upg	\$4,500.00	26%	\$3,330.00	\$900.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-10-40DP	CX3-10 TO CX3-40 NAVI Dept Lic Upg	\$23,520.00	26%	\$17,404.80	\$4,704.00	\$4,233.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-10-40EN	CX3-10 TO CX3-40 NAVI Ent Lic Upg	\$34,800.00	26%	\$25,752.00	\$6,960.00	\$6,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-10-40MVA	CX3-10 TO CX3-40 MIRRORVIEW/A LICENSE UP	\$15,840.00	26%	\$11,721.60	\$3,168.00	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-10-40MVAL	CX310 TO CX340 MVIEW BUNDLE LICENSE UPG	\$27,600.00	26%	\$20,424.00	\$5,520.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
CX3-10-40MVS	CX3-10 TO CX3-40 MIRRORVIEW/S LICENSE UP	\$21,000.00	26%	\$15,540.00	\$4,200.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX3-10-40NQM	CX3-10 TO CX3-40 NQM LICENSE UPGRADE	\$13,800.00	26%	\$10,212.00	\$2,760.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX3-10-40SC	CX3-10 TO CX3-40 SANCOPY LICENSE UPGRADE	\$1.00	26%	\$0.74	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX3-10-40SV	CX3-10 TO CX3-40 SNAPVIEW LIC UPGRADE	\$1.00	26%	\$0.74	\$2,088.00	\$1,879.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX3-10-40WG	CX3-10 TO CX3-40 NAVI Wkg Lic Upg	\$12,900.00	26%	\$9,546.00	\$2,580.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX3-10C	CX3-10C SPE FACTORY INSTALLED	\$1.00	38%	\$0.62	\$2,210.00	\$1,950.00	\$1,430.00	\$0.00	\$520.00	\$0.00	B	CLARIION	
CX3-10C-3-20C	UPGRADE CX3-10C TO MODEL CX3-20C	\$1.00	38%	\$0.62	\$2,839.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	B	CLARIION	
CX3-10C-3-40C	UPGRADE FROM CX3-10C TO MODEL CX3-40C	\$1.00	38%	\$0.62	\$7,191.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	B	CLARIION	
CX3-10C-FD	CX3-10C SPE FIELD INSTALL	\$1.00	38%	\$0.62	\$2,210.00	\$1,950.00	\$1,430.00	\$0.00	\$520.00	\$0.00	B	CLARIION	
CX3-10DC-FD	CX3-10 SPE DC FIELD INSTALL	\$1.00	38%	\$0.62	\$3,017.50	\$2,662.50	\$1,952.50	\$0.00	\$710.00	\$0.00	B	CLARIION	
CX3146-15	CX300 BUNDLE-15 146GB 10K	\$1.00	38%	\$0.62	\$4,084.25	\$3,603.75	\$2,642.75	\$0.00	\$961.00	\$0.00	B	CLARIION	
CX314615-10	CX300 BUNDLE WITH 10 146GB-15K DRIVES	\$22,385.00	38%	\$13,878.70	\$3,805.45	\$3,357.75	\$2,462.35	\$0.00	\$895.40	\$0.00	B	CLARIION	
CX314615-10FD	CX300 BUNDLE WITH 10 146GB-15K	\$22,385.00	38%	\$13,878.70	\$3,805.45	\$3,357.75	\$2,462.35	\$0.00	\$895.40	\$0.00	B	CLARIION	
CX314615-5	CX300 BUNDLE W5 146GB 15K 2GB FC DRIVES	\$17,965.00	38%	\$11,138.30	\$3,054.05	\$2,694.75	\$1,976.15	\$0.00	\$718.60	\$0.00	B	CLARIION	
CX314615-5FD	CX300 BUNDLE W5 146GB 15K 2Gb FC DRIVES	\$17,965.00	38%	\$11,138.30	\$3,054.05	\$2,694.75	\$1,976.15	\$0.00	\$718.60	\$0.00	B	CLARIION	
CX3146-15FD	CX300 BUNDLE-15 146GB 10K	\$24,025.00	38%	\$14,895.50	\$4,084.25	\$3,603.75	\$2,642.75	\$0.00	\$961.00	\$0.00	B	CLARIION	
CX31-612KIT	BACK REV DOC KIT 03.24	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX31C-FL612	BACK REV FLARE 03.24 FOR CX3-10C	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX31DC-FL612	BACK REV FLARE OE 3.24	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX3-20	CX3-20 SPE-FACTORY INSTAL	\$1.00	38%	\$0.62	\$2,839.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	B	CLARIION	
CX3-20-3-20C	MODEL CX3-20 UPGRADE TO MODEL CX3-20C	\$1.00	38%	\$0.62	\$2,295.00	\$2,025.00	\$1,485.00	\$0.00	\$540.00	\$0.00	B	CLARIION	
CX3-20-3-20F	MODEL CX3-20 UPGRADE TO MODEL CX3-20F	\$1.00	38%	\$0.62	\$1,615.00	\$1,425.00	\$1,045.00	\$0.00	\$380.00	\$0.00	B	CLARIION	
CX3-20-3-40C	CX3-20 OR 3-20C UPGRADE TO MODEL CX3-40C	\$1.00	38%	\$0.62	\$7,191.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	B	CLARIION	
CX3-20-3-40F	CX3-20 UPGRADE TO MODEL CX3-40F	\$1.00	38%	\$0.62	\$7,191.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	B	CLARIION	
CX3-20-40-80	CX3-20 OR CX3-40 UPGRADE TO MODEL CX3-80	\$1.00	38%	\$0.62	\$12,410.00	\$10,950.00	\$8,030.00	\$0.00	\$2,920.00	\$0.00	B	CLARIION	
CX3204080N	NQM Upg CX3-20/40 TO CX3-80	\$19,800.00	26%	\$14,652.00	\$3,960.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX3-20-40DP	CX3-20 TO CX3-40 NAVI Dept Lic Upg	\$23,520.00	26%	\$17,404.80	\$4,704.00	\$4,233.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX3-20-40EN	CX3-20 TO CX3-40 NAVI Ent Upg Lic	\$34,800.00	26%	\$25,752.00	\$6,960.00	\$6,264.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX3-20-40MVA	CX3-20 TO CX3-40 MIRRORVIEW A UPGRADE LI	\$15,840.00	26%	\$11,721.60	\$3,168.00	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX3-20-40MVAL	CX3-20 TO CX3-40 MIRRORVIEW UPG LIC	\$27,600.00	26%	\$20,424.00	\$5,520.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX3-20-40MVS	CX3-20 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000.00	26%	\$15,540.00	\$4,200.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
CX3-20-40NQM	NQM Upg CX3-20 TO CX3-40	\$13,800.00	26%	\$10,212.00	\$2,760.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-20-40SC	CX3-20 TO CX3-40 SC UPGRADE LICENSE	\$1.00	26%	\$0.74	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-20-40SV	CX3-20 TO CX3-40 SV UPGRADE LICENSE	\$1.00	26%	\$0.74	\$2,088.00	\$1,879.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-20-40WG	CX3-20 TO CX3-40 NAVI WORKGROUP UPGRADE	\$12,900.00	26%	\$9,546.00	\$2,580.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-20C	CX3-20C SPE FACTORY INST	\$1.00	38%	\$0.62	\$2,839.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	B	CLARIION
CX3-20C-FD	CX3-20C SPE-FIELD INSTALL	\$1.00	38%	\$0.62	\$2,839.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	B	CLARIION
CX3-20CUST	CX3-20 CUSTOMER INSTALLABLE ARRAY	\$14,700.00	38%	\$9,114.00	\$2,499.00	\$2,205.00	\$1,617.00	\$0.00	\$588.00	\$0.00	B	CLARIION
CX3-20-CX3-40	CX3-20 UPGRADE TO MODEL CX3-40	\$1.00	38%	\$0.62	\$5,780.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	B	CLARIION
CX3-20F	CX3-20 SPE- FC FACTORY INSTALL	\$1.00	38%	\$0.62	\$2,839.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	B	CLARIION
CX3-20F-40F	UPGRADE FROM CX3-20F TO MODEL CX3-40F	\$1.00	38%	\$0.62	\$7,191.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	B	CLARIION
CX3-20FD	CX3-20 SPE-FIELD INSTALL	\$1.00	38%	\$0.62	\$2,839.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	B	CLARIION
CX3-20FDC-FD	CX3-20 SPE DC FIELD INSTALL	\$1.00	38%	\$0.62	\$3,859.00	\$3,405.00	\$2,497.00	\$0.00	\$908.00	\$0.00	B	CLARIION
CX3-20F-FD	CX3-20 SPE- FC FIELD INSTALL	\$1.00	38%	\$0.62	\$2,839.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	B	CLARIION
CX3-20NQM	NQM Upg CX300 TO CX3-20	\$6,000.00	26%	\$4,440.00	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-20SV	CX300 TO CX3-20 SV UPGRADE LICENSE	\$1.00	26%	\$0.74	\$1,188.00	\$1,069.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-24CRU	MODEL CX3-10/20/40 SPARE KIT	\$750.00	38%	\$465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX32-508KIT	CX3-20 FOE 03.22 DOC KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX32-612KIT	BACK REV DOC KIT 03.24	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX32C-508KIT	CX3-20C FOE 03.22 DOC KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX32C-FL508	BACK REV FLARE OE 03.22	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX32C-FL612	BACK REV FLARE OE 03.24	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX32FDC-FL612	BACK REV FLARE OE 03.24	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX32F-FL612	BACK REV FLARE OE 03.24	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX32-FL508	BACK REV FLARE OE 03.22	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX32-KIT	CX3-20 DOCS AND RTU KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX3-40	CX3-40 SPE-FACTORY INSTAL	\$1.00	38%	\$0.62	\$7,191.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	B	CLARIION
CX3-40-3-40C	MODEL CX3-40 UPGRADE TO MODEL CX3-40C	\$1.00	38%	\$0.62	\$3,655.00	\$3,225.00	\$2,365.00	\$0.00	\$860.00	\$0.00	B	CLARIION
CX3-40-3-40F	MODEL CX3-40 UPGRADE TO MODEL CX3-40F	\$1.00	38%	\$0.62	\$2,295.00	\$2,025.00	\$1,485.00	\$0.00	\$540.00	\$0.00	B	CLARIION
CX3-40C	CX3-40C SPE-FACTORY INSTA	\$1.00	38%	\$0.62	\$7,191.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	B	CLARIION
CX3-40C-FD	CX3-40C SPE-FIELD INSTALL	\$1.00	38%	\$0.62	\$7,191.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	B	CLARIION
CX3-40F	CX3-40F SPE FC FACTORY INSTALL	\$1.00	38%	\$0.62	\$7,191.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	B	CLARIION
CX3-40F-3-80	UPGRADE FROM CX3-40F TO MODEL CX3-80	\$1.00	38%	\$0.62	\$14,195.00	\$12,525.00	\$9,185.00	\$0.00	\$3,340.00	\$0.00	B	CLARIION
CX3-40FD	CX3-40 SPE-FLD INSTAL	\$1.00	38%	\$0.62	\$7,191.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	B	CLARIION
CX3-40FDC-FD	CX3-40F SPE DC FIELD INSTALL	\$1.00	38%	\$0.62	\$8,211.00	\$7,245.00	\$5,313.00	\$0.00	\$1,932.00	\$0.00	B	CLARIION
CX3-40F-FD	CX3-40F SPE FC FIELD INSTALL	\$1.00	38%	\$0.62	\$7,191.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	B	CLARIION
CX3-412C	CONVERT CX3-10C TO CX4-120C ARRAY	\$1.00	38%	\$0.62	\$2,082.50	\$1,837.50	\$1,347.50	\$0.00	\$490.00	\$0.00	B	CLARIION
CX3-412C8	CONVERT CX3-10C TO CX4-120C8 ARRAY	\$1.00	38%	\$0.62	\$2,380.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	B	CLARIION



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
CX3-412C8X	CONVERT CX3-10C TO CX4-120C8X ARRAY	\$1.00	38%	\$0.62	\$4,080.00	\$3,600.00	\$2,640.00	\$0.00	\$960.00	\$0.00	B	CLARIION
CX3-424C	CONVERT CX3-10/20 TO CX4-240C	\$1.00	38%	\$0.62	\$4,097.00	\$3,615.00	\$2,651.00	\$0.00	\$964.00	\$0.00	B	CLARIION
CX3-424C8	CONVERT CX3-10/20 MODEL TO CX4-240C8	\$1.00	38%	\$0.62	\$4,394.50	\$3,877.50	\$2,843.50	\$0.00	\$1,034.00	\$0.00	B	CLARIION
CX3-424C8X	CONVERT CX3-10/20 MODEL TO CX4-240C8X	\$1.00	38%	\$0.62	\$6,094.50	\$5,377.50	\$3,943.50	\$0.00	\$1,434.00	\$0.00	B	CLARIION
CX3-424C-DC	CONVERT CX3-20FDC TO CX4-240CDC	\$30,100.00	38%	\$18,662.00	\$5,117.00	\$4,515.00	\$3,311.00	\$0.00	\$1,204.00	\$0.00	B	CLARIION
CX3-448C	CONVERT CX3-10/20/40 TO CX4-480C	\$1.00	38%	\$0.62	\$9,447.75	\$8,336.25	\$6,113.25	\$0.00	\$2,223.00	\$0.00	B	CLARIION
CX3-448C8	CONVERT CX3-10/20/40 TO CX4-480C8	\$1.00	38%	\$0.62	\$10,042.75	\$8,861.25	\$6,498.25	\$0.00	\$2,363.00	\$0.00	B	CLARIION
CX3-448C8X	CONVERT CX3-10/20/40 TO CX4-480C8X	\$1.00	38%	\$0.62	\$11,742.75	\$10,361.25	\$7,598.25	\$0.00	\$2,763.00	\$0.00	B	CLARIION
CX3-448C-DC	CX4 CONV KIT CX3-20F/40FDC TO CX4 480CDC	\$80,100.00	38%	\$49,662.00	\$13,617.00	\$12,015.00	\$8,811.00	\$0.00	\$3,204.00	\$0.00	B	CLARIION
CX34-508KIT	CX3-40 FOE 3.22 DOC KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX345-40SV	CX3/4/500 TO CX3-40 SV UPGRADE LICENSE	\$1.00	26%	\$0.74	\$2,088.00	\$1,879.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX345-80SV	CX3/4/500 TO CX3-80 SV UPGRADE LICENSE	\$1.00	26%	\$0.74	\$2,610.00	\$2,349.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX34-612KIT	BACK REV DOC KIT 03.24	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-496C	CONVERT CX3-10/20/40 TO CX4-960C	\$1.00	38%	\$0.62	\$15,822.75	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	B	CLARIION
CX3-496C8	CONVERT CX3-10/20/40 TO CX4-960C8	\$1.00	38%	\$0.62	\$16,417.75	\$14,486.25	\$10,623.25	\$0.00	\$3,863.00	\$0.00	B	CLARIION
CX3-496C8X	CONVERT CX3-10/20/40 TO CX4-960C8X ARRAY	\$1.00	38%	\$0.62	\$18,117.75	\$15,986.25	\$11,723.25	\$0.00	\$4,263.00	\$0.00	B	CLARIION
CX34C-508KIT	CX3-40C FOE 03.22 DOC KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX34C-FL508	BACK REV FLARE OE 03.22	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX34C-FL612	BACK REV FLARE OE 03.24	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX34FDC-FL612	BACK REV FLARE OE 03.24	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX34F-FL612	BACK REV FLARE OE 3.24	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX34-FL508	BACK REV FLARE OE 03.22	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX34-KIT	CX3-40 DOCS AND RTU KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX35-40NQM	NQM Upg CX300/500 TO CX3-40	\$13,800.00	26%	\$10,212.00	\$2,760.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX35-424C	CONVERT CX300X/CX500X TO CX4-240C	\$1.00	38%	\$0.62	\$4,097.00	\$3,615.00	\$2,651.00	\$0.00	\$964.00	\$0.00	B	CLARIION
CX35-424C8	CONVERT CX300X/CX500X TO CX4-240C8	\$1.00	38%	\$0.62	\$4,394.50	\$3,877.50	\$2,843.50	\$0.00	\$1,034.00	\$0.00	B	CLARIION
CX35-424C8X	CONVERT CX300X/CX500X TO CX4-240C8X	\$1.00	38%	\$0.62	\$6,094.50	\$5,377.50	\$3,943.50	\$0.00	\$1,434.00	\$0.00	B	CLARIION
CX35-424C-DC	DC CX4 CONVKIT CX-2D300/500 TO CX4-240CD	\$30,100.00	38%	\$18,662.00	\$5,117.00	\$4,515.00	\$3,311.00	\$0.00	\$1,204.00	\$0.00	B	CLARIION
CX35-448C	CONVERT CX300X/CX500X TO CX4-480C	\$1.00	38%	\$0.62	\$9,447.75	\$8,336.25	\$6,113.25	\$0.00	\$2,223.00	\$0.00	B	CLARIION
CX35-448C8	CONVERT CX300X/CX500X TO CX4-480C8	\$1.00	38%	\$0.62	\$10,042.75	\$8,861.25	\$6,498.25	\$0.00	\$2,363.00	\$0.00	B	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
CX35-448C8X	CONVERT CX300X/CX500X TO CX4-480C8X	\$1.00	38%	\$0.62	\$11,742.75	\$10,361.25	\$7,598.25	\$0.00	\$2,763.00	\$0.00	B	CLARIION
CX35-448C-DC	DC CX4 CONVKIT FOR CX-2D500 TO CX4-480CD	\$80,100.00	38%	\$49,662.00	\$13,617.00	\$12,015.00	\$8,811.00	\$0.00	\$3,204.00	\$0.00	B	CLARIION
CX35-496C	CONVERT CX300X/CX500X TO CX4-960C	\$1.00	38%	\$0.62	\$15,822.75	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	B	CLARIION
CX35-496C8	CONVERT CX300X/CX500X TO CX4-960C8	\$1.00	38%	\$0.62	\$16,417.75	\$14,486.25	\$10,623.25	\$0.00	\$3,863.00	\$0.00	B	CLARIION
CX35-496C8X	CONVERT CX300X/CX500X TO CX4-960C8X	\$1.00	38%	\$0.62	\$18,117.75	\$15,986.25	\$11,723.25	\$0.00	\$4,263.00	\$0.00	B	CLARIION
CX35-80NQM	NQM Upg CX300/500 TO CX3-80	\$19,800.00	26%	\$14,652.00	\$3,960.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX37315-15	CX300 BUNDLE-15 73GB 15K	\$24,150.00	38%	\$14,973.00	\$4,105.50	\$3,622.50	\$2,656.50	\$0.00	\$966.00	\$0.00	B	CLARIION
CX37315-15FD	CX300 BUNDLE-15 73GB 15K	\$24,150.00	38%	\$14,973.00	\$4,105.50	\$3,622.50	\$2,656.50	\$0.00	\$966.00	\$0.00	B	CLARIION
CX3-80	CX3-80 SPE FAC INSTALL	\$1.00	38%	\$0.62	\$14,195.00	\$12,525.00	\$9,185.00	\$0.00	\$3,340.00	\$0.00	B	CLARIION
CX3-80FD	CX3-80 SPE FLD INSTALL	\$1.00	38%	\$0.62	\$14,195.00	\$12,525.00	\$9,185.00	\$0.00	\$3,340.00	\$0.00	B	CLARIION
CX3-80N	CX3-80 NEBS SPE FAC INSTALL	\$1.00	38%	\$0.62	\$14,195.00	\$12,525.00	\$9,185.00	\$0.00	\$3,340.00	\$0.00	B	CLARIION
CX3-80N-FD	CX3-80 NEBS SPE FIELD INSTALL	\$1.00	38%	\$0.62	\$14,195.00	\$12,525.00	\$9,185.00	\$0.00	\$3,340.00	\$0.00	B	CLARIION
CX38-496C	CONVERT CX3-80 TO CX4-960C ARRAY	\$1.00	38%	\$0.62	\$15,822.75	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	B	CLARIION
CX38-496C8	CONVERT CX3-80 TO CX4-960C8 ARRAY	\$1.00	38%	\$0.62	\$16,417.75	\$14,486.25	\$10,623.25	\$0.00	\$3,863.00	\$0.00	B	CLARIION
CX38-496C8X	CONVERT CX3-80 TO CX4-960C8X ARRAY	\$1.00	38%	\$0.62	\$18,117.75	\$15,986.25	\$11,723.25	\$0.00	\$4,263.00	\$0.00	B	CLARIION
CX38-508KIT	CX3-80 FOE 03.22 DOC KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX38-612KIT	BACK REV DOC KIT 03.24	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX38-FL508	BACK REV FLARE OE 03.22	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX38-FL612	BACK REV FLARE OE 03.24	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3-CUST-KIT	CX3 INSTALLATION STEPS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX3I146-15	CX300I BUNDLE 15 146 GB	\$1.00	38%	\$0.62	\$4,429.35	\$3,908.25	\$2,866.05	\$0.00	\$1,042.20	\$0.00	B	CLARIION
CX3I146-15FD	CX300I BNDL 15 146 10K FD	\$1.00	38%	\$0.62	\$4,429.35	\$3,908.25	\$2,866.05	\$0.00	\$1,042.20	\$0.00	B	CLARIION
CX3I300-10	CX300I BUNDLE 10 300GB	\$1.00	38%	\$0.62	\$4,347.75	\$3,836.25	\$2,813.25	\$0.00	\$1,023.00	\$0.00	B	CLARIION
CX3I300-10FD	CX300I BUNDLE 10 300GB FD	\$1.00	38%	\$0.62	\$4,347.75	\$3,836.25	\$2,813.25	\$0.00	\$1,023.00	\$0.00	B	CLARIION
CX3I7315-15	CX300I BUNDLE 15 73GB 15K	\$1.00	38%	\$0.62	\$4,293.35	\$3,788.25	\$2,778.05	\$0.00	\$1,010.20	\$0.00	B	CLARIION
CX3I7315-15FD	CX300I BNDL 15 73GB 15KFD	\$25,255.00	38%	\$15,658.10	\$4,293.35	\$3,788.25	\$2,778.05	\$0.00	\$1,010.20	\$0.00	B	CLARIION
CX3-LP010-15	CX3 FACTORY DAE BNDL W/ 15 1TB SATA 5400	\$31,025.00	38%	\$19,235.50	\$5,274.25	\$4,653.75	\$3,412.75	\$0.00	\$1,241.00	\$0.00	B	CLARIION
CX3LP010-15F	DAE BNDL W/ 15 1TB SATA 5400 RPM DRIVES	\$31,025.00	38%	\$19,235.50	\$5,274.25	\$4,653.75	\$3,412.75	\$0.00	\$1,241.00	\$0.00	B	CLARIION
CX3-LP010-15U	CX3 UPGRADE DAE BNDL W/ 15 1TB SATA 5400	\$31,120.00	38%	\$19,294.40	\$5,290.40	\$4,668.00	\$3,423.20	\$0.00	\$1,244.80	\$0.00	B	CLARIION
CX3-SPS	CX3-10 OPTIONAL SECOND SPS FACT INSTALL	\$900.00	38%	\$558.00	\$153.00	\$135.00	\$99.00	\$0.00	\$36.00	\$0.00	B	CLARIION
CX3-SPS-FD	CX3-10 OPTIONAL SPS - FIELD INSTALL	\$1.00	38%	\$0.62	\$153.00	\$135.00	\$99.00	\$0.00	\$36.00	\$0.00	B	CLARIION
CX400	CX400 DPE RACK MT + DUAL SPS	\$1.00	38%	\$0.62	\$4,873.33	\$6,450.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX400-CX500	CX400 TO CX500 UPGRADE	\$1.00	38%	\$0.62	\$3,808.00	\$3,360.00	\$2,464.00	\$0.00	\$896.00	\$0.00	B	CLARIION
CX400-CX600	CX400 TO CX600 UPGRADE	\$1.00	38%	\$0.62	\$8,080.67	\$10,695.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
CX400-FD	FIELD INSTALL CX400 DPE + DUAL SPSS	\$1.00	38%	\$0.62	\$4,873.33	\$6,450.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX4-120C	CX4-120C SPE WITH SINGLE SPS	\$1.00	38%	\$0.62	\$1,654.44	\$1,459.80	\$1,070.52	\$0.00	\$389.28	\$0.00	B	CLARIION
CX4-120C8	CX4-120 COMBO (8GBFC- 1GBISCSI) W 1 SPS	\$1.00	38%	\$0.62	\$1,913.69	\$1,688.55	\$1,238.27	\$0.00	\$450.28	\$0.00	B	CLARIION
CX4-120C8DC	CX4-120 DC SPE COMBO (8GFC - 1G ISCSI)	\$1.00	38%	\$0.62	\$3,321.29	\$2,930.55	\$2,149.07	\$0.00	\$781.48	\$0.00	B	CLARIION
CX4-120C8X	CX4120C8X SPE (8 GBFC- 10GBISCSI) W1SPS	\$1.00	38%	\$0.62	\$3,397.79	\$2,998.05	\$2,198.57	\$0.00	\$799.48	\$0.00	B	CLARIION
CX4-120C8XDC	CX4-120C8X DC (8GBFC- 10GBISCSI)NO SPS	\$1.00	38%	\$0.62	\$3,508.29	\$3,095.55	\$2,270.07	\$0.00	\$825.48	\$0.00	B	CLARIION
CX4-120CDC	CX4-120 DC SPE	\$1.00	38%	\$0.62	\$2,470.44	\$2,179.80	\$1,598.52	\$0.00	\$581.28	\$0.00	B	CLARIION
CX4-120FCOEOP	CX4-120 (120 DRIVE) 8GFC-FCOE OPTICAL	\$1.00	38%	\$0.62	\$2,083.69	\$1,838.55	\$1,348.27	\$0.00	\$490.28	\$0.00	B	CLARIION
CX4-120FCOETW	CX4120 SPE 120 DRIVE 8GFC-FCOE TWINAXACT	\$1.00	38%	\$0.62	\$1,777.69	\$1,568.55	\$1,150.27	\$0.00	\$418.28	\$0.00	B	CLARIION
CX4-120-XPC	CX4-120 EXPRESS CONFIGURATION TRACKING	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
CX4-12-24-96C	CONVERT CX4-120C + 240C TO CX4-960C	\$1.00	38%	\$0.62	\$15,822.75	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	B	CLARIION
CX412-24C	CONVERT CX4-120C TO CX4-240C	\$1.00	38%	\$0.62	\$4,097.00	\$3,615.00	\$2,651.00	\$0.00	\$964.00	\$0.00	B	CLARIION
CX412-24C-DC	DC CX4 CONV CX4-120CDC TO CX4-240CDC	\$30,100.00	38%	\$18,662.00	\$5,117.00	\$4,515.00	\$3,311.00	\$0.00	\$1,204.00	\$0.00	B	CLARIION
CX412-48C	CONVERT CX4-120C TO CX4-480C ARRAY	\$1.00	38%	\$0.62	\$9,447.75	\$8,336.25	\$6,113.25	\$0.00	\$2,223.00	\$0.00	B	CLARIION
CX412-48C-DC	CONVERSION FOR CX4-120CDC TO CX4-480CDC	\$80,100.00	38%	\$49,662.00	\$13,617.00	\$12,015.00	\$8,811.00	\$0.00	\$3,204.00	\$0.00	B	CLARIION
CX4-240C	CX4-240C SPE WITH REDUNDANT SPS	\$1.00	38%	\$0.62	\$3,386.40	\$2,988.00	\$2,191.20	\$0.00	\$796.80	\$0.00	B	CLARIION
CX4-240C8	CX4-240 COMBO(8GBFC- 1GBISCSI) W 2 SPS	\$1.00	38%	\$0.62	\$3,632.05	\$3,204.75	\$2,350.15	\$0.00	\$854.60	\$0.00	B	CLARIION
CX4-240C8DC	CX4-240 DC SPE COMBO (8G FC - 1 G ISCSI)	\$1.00	38%	\$0.62	\$5,865.00	\$5,175.00	\$3,795.00	\$0.00	\$1,380.00	\$0.00	B	CLARIION
CX4-240C8X	CX4-240C8X SPE (8GBFC-10GBISCSI) W 2SPS	\$1.00	38%	\$0.62	\$5,037.10	\$4,444.50	\$3,259.30	\$0.00	\$1,185.20	\$0.00	B	CLARIION
CX4-240C8XDC	CX4-240 DC PWR SPE(8GBFC- 10GBISCSI)NO SP	\$1.00	38%	\$0.62	\$5,302.30	\$4,678.50	\$3,430.90	\$0.00	\$1,247.60	\$0.00	B	CLARIION
CX4-240CDC	CX4-240C DC SPE	\$1.00	38%	\$0.62	\$4,229.60	\$3,732.00	\$2,736.80	\$0.00	\$995.20	\$0.00	B	CLARIION
CX4-240C-ISW	CX4-240C IBM INFOSPHERE DATA WAREHOUSE	\$1.00	38%	\$0.62	\$4,097.00	\$3,615.00	\$2,651.00	\$0.00	\$964.00	\$0.00	B	CLARIION
CX4-240FCOEOP	CX4-240 (240 DRIVE) 8GFC-FCOE OPTICAL	\$1.00	38%	\$0.62	\$3,802.05	\$3,354.75	\$2,460.15	\$0.00	\$894.60	\$0.00	B	CLARIION
CX4-240FCOETW	CX4240 SPE (240 DRIVE)8GFC-FCOE TWINAX	\$1.00	38%	\$0.62	\$3,496.05	\$3,084.75	\$2,262.15	\$0.00	\$822.60	\$0.00	B	CLARIION
CX424-48C	CONVERT CX4-240C TO CX4-480C ARRAY	\$1.00	38%	\$0.62	\$9,447.75	\$8,336.25	\$6,113.25	\$0.00	\$2,223.00	\$0.00	B	CLARIION
CX424-48C-DC	DC CX4 CONV FOR CX4-240CDC TO 480CDC	\$80,100.00	38%	\$49,662.00	\$13,617.00	\$12,015.00	\$8,811.00	\$0.00	\$3,204.00	\$0.00	B	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
CX4-480C	CX4-480C SPE	\$1.00	38%	\$0.62	\$6,907.95	\$6,095.25	\$4,469.85	\$0.00	\$1,625.40	\$0.00	B	CLARIION
CX4-480C8	CX4480 SPE (8GBFC- 1GBISCSI) W 2 SPS	\$1.00	38%	\$0.62	\$7,343.15	\$6,479.25	\$4,751.45	\$0.00	\$1,727.80	\$0.00	B	CLARIION
CX4-480C8DC	CX4-480 DC SPE COMBO ( 8G FC - 1G ISCSI)	\$1.00	38%	\$0.62	\$11,698.55	\$10,322.25	\$7,569.65	\$0.00	\$2,752.60	\$0.00	B	CLARIION
CX4-480C8X	CX4-480C8X SPE (8GBFC-10GBISCSI) W 2SPS	\$1.00	38%	\$0.62	\$8,586.70	\$7,576.50	\$5,556.10	\$0.00	\$2,020.40	\$0.00	B	CLARIION
CX4-480C8XDC	CX4-480C8X DC SPE 8GBFC 10GBISCSI NO SPS	\$1.00	38%	\$0.62	\$9,981.38	\$8,807.10	\$6,458.54	\$0.00	\$2,348.56	\$0.00	B	CLARIION
CX4-480CDC	CX4-480C DC SPE	\$1.00	38%	\$0.62	\$7,468.10	\$6,589.50	\$4,832.30	\$0.00	\$1,757.20	\$0.00	B	CLARIION
CX4-480FCOEOP	CX4-480 SPE COMBO 8GBFC-FCOE OPT	\$1.00	38%	\$0.62	\$7,513.15	\$6,629.25	\$4,861.45	\$0.00	\$1,767.80	\$0.00	B	CLARIION
CX4-480FCOETW	CX4-480 (480 DRIVE) 8GBFC-FCOE TWINAX	\$1.00	38%	\$0.62	\$7,207.15	\$6,359.25	\$4,663.45	\$0.00	\$1,695.80	\$0.00	B	CLARIION
CX448-96C	CONVERT CX4-480C TO CX4-960C ARRAY	\$1.00	38%	\$0.62	\$15,822.75	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	B	CLARIION
CX4-4DDAE	CX4 ULTRAPOINT DC ARRAY EXPANSION	\$1.00	38%	\$0.62	\$1,343.00	\$1,185.00	\$869.00	\$0.00	\$316.00	\$0.00	B	CLARIION
CX4-4PDAE	4G DAE FACTORY OR FIELD INSTALL	\$1.00	38%	\$0.62	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION
CX4-500-CX700	CX400 OR 500 UP TO CX700	\$65,500.00	38%	\$40,610.00	\$11,135.00	\$9,825.00	\$7,205.00	\$0.00	\$2,620.00	\$0.00	B	CLARIION
CX45-40MVA	CX4/500 TO CX3-40 MV/A UPGRADE LICENSE	\$15,840.00	26%	\$11,721.60	\$3,168.00	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX45-40MVAL	CX4/500 TO CX340 MVIEW BUNDLE UPG LIC	\$27,600.00	26%	\$20,424.00	\$5,520.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX45-40MVS	CX4/500 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000.00	26%	\$15,540.00	\$4,200.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX45-40SC	CX4/500 TO CX3-40 SC UPGRADE LICENSE	\$1.00	26%	\$0.74	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX45-80MVA	CX4/500 TO CX3-80 MV/A UPGRADE LICENSE	\$19,800.00	26%	\$14,652.00	\$3,960.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX45-80MVAL	CX4/500 TO CX3-80 MVIEW UPGRADE LICENSE	\$34,560.00	26%	\$25,574.40	\$6,912.00	\$6,220.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX45-80MVS	CX4/500 TO CX3-80 MV/S UPGRADE LICENSE	\$26,250.00	26%	\$19,425.00	\$5,250.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX45-80SC	CX4/500 TO CX3-80 SAN COPY U/G LICENSE	\$1.00	26%	\$0.74	\$4,650.00	\$4,185.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX4-960C	CX4-960C SPE	\$1.00	38%	\$0.62	\$11,569.35	\$10,208.25	\$7,486.05	\$0.00	\$2,722.20	\$0.00	B	CLARIION
CX4-960C8	CX4-960 SPE 480 DRIVEREADY 8GBFC 1GBISCI	\$1.00	38%	\$0.62	\$12,004.55	\$10,592.25	\$7,767.65	\$0.00	\$2,824.60	\$0.00	B	CLARIION
CX4-960C8X	CX4960C8X SPE 480 READY(8GBFC-10ISCSI)	\$1.00	38%	\$0.62	\$13,248.10	\$11,689.50	\$8,572.30	\$0.00	\$3,117.20	\$0.00	B	CLARIION
CX4-960C-ISW	CX4-960C IBM INFOSPHERE DATA WAREHOUSE	\$1.00	38%	\$0.62	\$15,822.75	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	B	CLARIION
CX4-960EXPIO	EXPANSION IO MODULES FOR CX4-960	\$1.00	38%	\$0.62	\$3,400.00	\$3,000.00	\$2,200.00	\$0.00	\$800.00	\$0.00	B	CLARIION
CX4-960EXPIOU	UPGRADE EXPANSION IO MODULES FOR CX4-960	\$1.00	38%	\$0.62	\$3,400.00	\$3,000.00	\$2,200.00	\$0.00	\$800.00	\$0.00	B	CLARIION
CX4-960EXPSW	EXPANSION SW PACK FOR CX4-960	\$1.00	26%	\$0.74	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
CX4-960FCOEOP	CX4960 SPE (480 READY) 8GBFC-FCOE OPT	\$1.00	38%	\$0.62	\$12,174.55	\$10,742.25	\$7,877.65	\$0.00	\$2,864.60	\$0.00	B	CLARIION	
CX4-960FCOETW	CX4960 SPE (480 READY)8GBFC-FCOE TWAX	\$1.00	38%	\$0.62	\$11,868.55	\$10,472.25	\$7,679.65	\$0.00	\$2,792.60	\$0.00	B	CLARIION	
CX4D-480C	MODEL-DATA PROCESSOR ENCLOSURE-NA-NA	\$1.00	38%	\$0.62	\$9,447.75	\$8,336.25	\$6,113.25	\$0.00	\$2,223.00	\$0.00	B	CLARIION	
CX4D-480C8	CX4-480C8 SPE IN CX DENSE RACK	\$1.00	38%	\$0.62	\$10,042.75	\$8,861.25	\$6,498.25	\$0.00	\$2,363.00	\$0.00	B	CLARIION	
CX4D-480C8X	CX4-480C8X SPE IN CX DENSE RACK	\$1.00	38%	\$0.62	\$11,742.75	\$10,361.25	\$7,598.25	\$0.00	\$2,763.00	\$0.00	B	CLARIION	
CX4D-960C	CX4-960C SPE IN CX DENSE RACK	\$1.00	38%	\$0.62	\$15,822.75	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	B	CLARIION	
CX4D-960C8	CX4-960C8 SPE IN CX DENSE RACK	\$1.00	38%	\$0.62	\$16,417.75	\$14,486.25	\$10,623.25	\$0.00	\$3,863.00	\$0.00	B	CLARIION	
CX4D-960C8X	CX4-960C8X SPE IN CX DENSE RACK	\$1.00	38%	\$0.62	\$18,117.75	\$15,986.25	\$11,723.25	\$0.00	\$4,263.00	\$0.00	B	CLARIION	
CX-4DDAE-10FD	CX3-10 DAE OS DC FIELD INSTALL	\$7,900.00	38%	\$4,898.00	\$1,343.00	\$1,185.00	\$869.00	\$0.00	\$316.00	\$0.00	B	CLARIION	
CX-4DDAE-20FD	CX3-20 DAE OS DC FIELD INSTALL	\$1.00	38%	\$0.62	\$1,343.00	\$1,185.00	\$869.00	\$0.00	\$316.00	\$0.00	B	CLARIION	
CX-4DDAE-40FD	CX3-40DAE OS DC FIELD	\$1.00	38%	\$0.62	\$1,343.00	\$1,185.00	\$869.00	\$0.00	\$316.00	\$0.00	B	CLARIION	
CX-4DDAE-FD	4G DAE DC FIELD INSTALL	\$1.00	38%	\$0.62	\$1,343.00	\$1,185.00	\$869.00	\$0.00	\$316.00	\$0.00	B	CLARIION	
CX4-EXTPWR-2U	2.5M CX4 2U SPE POWER CORD - QTY 2	\$55.00	38%	\$34.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
CX4-FL0810	Manufacturing flag FL 4.30 install	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA	
CX4-FL808	Manufacturing flag FL 4.28 install	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX4-FL908	Manufacturing flag FL 4.29 install	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX-4G10-300	300GB 10K 4Gb FC	\$1,345.00	38%	\$833.90	\$228.65	\$201.75	\$147.95	\$0.00	\$53.80	\$0.00	B	CLARIION	
CX-4G10-400	400GB 10K 4Gb FC	\$1,850.00	38%	\$1,147.00	\$314.50	\$277.50	\$203.50	\$0.00	\$74.00	\$0.00	B	CLARIION	
CX-4G10-450	450GB 4GB 10K FIBRE CHANNEL DISK DRIVE	\$1.00	38%	\$0.62	\$300.05	\$264.75	\$194.15	\$0.00	\$70.60	\$0.00	B	CLARIION	
CX-4G10-600	600GB 4GB FIBRE CHANNEL DISK DRIVE	\$1.00	38%	\$0.62	\$367.20	\$324.00	\$237.60	\$0.00	\$86.40	\$0.00	B	CLARIION	
CX4G10S-600TU	600GB 10K SAS-FC UPGRADE DISK DRIVE CX	\$1.00	38%	\$0.62	\$382.16	\$323.86	\$237.28	\$0.00	\$86.37	\$0.00	B	CLARIION	
CX-4G10S-600U	600GB 10K SAS-FC UPGRADE DISK DRIVE CX	\$1.00	38%	\$0.62	\$382.16	\$323.86	\$237.28	\$0.00	\$86.37	\$0.00	B	CLARIION	
CX-4G15-146	146GB 15K 4GB FC	\$1.00	38%	\$0.62	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	B	CLARIION	
CX-4G15-146U	146GB 15K 4GB FC UPG	\$1,800.00	38%	\$1,116.00	\$235.98	\$199.98	\$146.52	\$0.00	\$53.33	\$0.00	B	CLARIION	
CX-4G15-300	300GB 15K 4GB FC	\$1.00	38%	\$0.62	\$285.60	\$252.00	\$184.80	\$0.00	\$67.20	\$0.00	B	CLARIION	
CX-4G15-300TU	300GB 4GB FC 15K DISK DRIVE	\$1.00	38%	\$0.62	\$282.39	\$239.31	\$175.34	\$0.00	\$63.82	\$0.00	B	CLARIION	
CX-4G15-300U	300GB 15K 4GB FC UPG	\$1.00	38%	\$0.62	\$282.39	\$239.31	\$175.34	\$0.00	\$63.82	\$0.00	B	CLARIION	
CX-4G15-450	450GB 15K 4GB 520BPS FC DISK DRIVE	\$1.00	38%	\$0.62	\$378.25	\$333.75	\$244.75	\$0.00	\$89.00	\$0.00	B	CLARIION	
CX-4G15-450TU	450GB 4GB FC 15K DISK DRIVE	\$1.00	38%	\$0.62	\$373.90	\$316.86	\$232.15	\$0.00	\$84.50	\$0.00	B	CLARIION	
CX-4G15-450U	450GB 15K 4GB FC UPGRADE DISK DRIVE	\$1.00	38%	\$0.62	\$373.90	\$316.86	\$232.15	\$0.00	\$84.50	\$0.00	B	CLARIION	
CX-4G15-600	600GB 15K 4GB FIBRE CHANNEL DISK DRIVE	\$1.00	38%	\$0.62	\$468.35	\$413.25	\$303.05	\$0.00	\$110.20	\$0.00	B	CLARIION	
CX-4G15-600TU	600GB 4GB FC 15K DISK DRIVE	\$1.00	38%	\$0.62	\$462.78	\$392.18	\$287.34	\$0.00	\$104.59	\$0.00	B	CLARIION	
CX-4G15-600U	600GB 15K 4GB FIBRE CHANNEL UPGRADE DISK	\$1.00	38%	\$0.62	\$462.78	\$392.18	\$287.34	\$0.00	\$104.59	\$0.00	B	CLARIION	
CX-4G15-73	73GB 15K 4GB FC	\$1,030.00	38%	\$638.60	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	B	CLARIION	
CX-4G15-73U	73GB 15K 4GB FC UPG	\$1.00	38%	\$0.62	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	B	CLARIION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
CX4-ISW-FLARE	CX4 FLARE FOR IBM INFOSPHERE DATA WHOUSE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX4-LP010-15	DAE WITH 15 1 TB SATA 5400 RPM DRIVES	\$1.00	38%	\$0.62	\$3,225.75	\$2,846.25	\$2,087.25	\$0.00	\$759.00	\$0.00	B	CLARIION	
CX4-LP010-15U	DAE W/ 15 1TB SATA 5400RPM DRIVES U/G	\$25,650.00	38%	\$15,903.00	\$4,360.50	\$3,847.50	\$2,821.50	\$0.00	\$1,026.00	\$0.00	B	CLARIION	
CX-4PDAE	4G DAE FACTORY INSTALL	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION	
CX-4PDAE-20	CX3-20 DAE OS	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION	
CX-4PDAE-20FD	CX3-20 DAE OS FIELD INST	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION	
CX-4PDAE-40	CX3-40 DAE OS	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION	
CX-4PDAE40F	CX3-40 DAE OS FACTORY INSTALLED	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION	
CX-4PDAE-40FD	CX3-40 DAE OS FIELD INST	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION	
CX-4PDAE40FFD	CX3-40F DAE OS FIELD INSTALLE	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION	
CX-4PDAE-80	CX3-80 DAE OS FAC INSTALL	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION	
CX-4PDAE-80FD	CX3-80 DAE OS FLD INSTALL	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION	
CX-4PDAE-FD	4G DAE FIELD INSTALL	\$1.00	38%	\$0.62	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	CLARIION	
CX4RACK-42U-A	CX4 42U DENSE RACK WITH 12 SETS OF TANDE	\$15,700.00	38%	\$9,734.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
CX4-SPE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$34.85	10%	\$31.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE	
CX500	CX500 FC Array W 4GB MEM	\$1.00	38%	\$0.62	\$5,117.00	\$4,515.00	\$3,311.00	\$0.00	\$1,204.00	\$0.00	B	CLARIION	
CX500-508KIT	CX500 FOE 02.19 DOC KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX500-BAS	CX500 FC BASIC SVC	\$1.00	38%	\$0.62	\$4,304.40	\$3,798.00	\$2,785.20	\$0.00	\$1,012.80	\$0.00	B	CLARIION	
CX500-BAS-FD	CX500 FC FLD BASIC SVC	\$1.00	38%	\$0.62	\$4,304.40	\$3,798.00	\$2,785.20	\$0.00	\$1,012.80	\$0.00	B	CLARIION	
CX500-BSP	CX500 FC BAS PLUS SVC	\$1.00	38%	\$0.62	\$4,734.50	\$4,177.50	\$3,063.50	\$0.00	\$1,114.00	\$0.00	B	CLARIION	
CX500-BSP-FD	CX500 FC FLD BAS PLUS SVC	\$1.00	38%	\$0.62	\$4,734.50	\$4,177.50	\$3,063.50	\$0.00	\$1,114.00	\$0.00	B	CLARIION	
CX500-FD	CX500 FC 4G MEM FIELD INS	\$1.00	38%	\$0.62	\$5,117.00	\$4,515.00	\$3,311.00	\$0.00	\$1,204.00	\$0.00	B	CLARIION	
CX500-FL508	BACK REV FLARE OE 02.19	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX500I	CX500 W ISCSI	\$1.00	38%	\$0.62	\$5,117.00	\$4,515.00	\$3,311.00	\$0.00	\$1,204.00	\$0.00	B	CLARIION	
CX500I-FD	CX500I 4GB WISCSI FLD	\$1.00	38%	\$0.62	\$5,117.00	\$4,515.00	\$3,311.00	\$0.00	\$1,204.00	\$0.00	B	CLARIION	
CX500I-KIT	CX500I DOCS + RTU	\$1.00	26%	\$0.74	\$0.00	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX600	2Gb SPE	\$1.00	38%	\$0.62	\$8,080.67	\$7,170.00	\$0.00	\$0.00	\$1,912.00	\$0.00	B	CLARIION	
CX600-40DP	CX600 TO CX3-40 NAVI Dept Upg	\$26,100.00	26%	\$19,314.00	\$5,220.00	\$4,698.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX600-40EN	CX600 TO CX3-40 NAVI Ent Upg Lic	\$38,700.00	26%	\$28,638.00	\$7,740.00	\$6,966.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX600-40MVA	CX600 TO CX3-40 MV/A UPGRADE LICENSE	\$15,840.00	26%	\$11,721.60	\$3,168.00	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX600-40MVAL	CX600 TO CX3-40 MIRRORVIEW BOTH UPGRADE	\$27,600.00	26%	\$20,424.00	\$5,520.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX600-40MVS	CX600 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000.00	26%	\$15,540.00	\$4,200.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX600-40SC	CX600 TO CX3-40 SC UPGRADE LICENSE	\$1.00	26%	\$0.74	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX600-40SV	CX600 TO CX3-40 SV UPGRADE LICENSE	\$1.00	26%	\$0.74	\$2,088.00	\$1,879.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX600-40WG	CX600 TO CX3-40 NAVI WORKGROUP UPGRADE	\$12,900.00	26%	\$9,546.00	\$2,580.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX600-CX3-40F	CX600 UPGRADE TO MODEL CX3-40F	\$1.00	38%	\$0.62	\$7,191.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	B	CLARIION	
CX600-CX700	CX600 TO CX700 UPGRADE	\$1.00	38%	\$0.62	\$7,888.00	\$6,960.00	\$5,104.00	\$0.00	\$1,856.00	\$0.00	B	CLARIION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
CX600-FD	2Gb SPE FIELD INSTALL	\$1.00	38%	\$0.62	\$8,080.67	\$7,170.00	\$0.00	\$0.00	\$1,912.00	\$0.00	B	CLARIION	
CX6-7-80DP	CX6/700 TO CX3-80 NAVI Dept Upg	\$32,640.00	26%	\$24,153.60	\$6,528.00	\$5,875.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX6-7-80EN	CX6/700 TO CX3-80 NAVI Ent Upg Lic	\$48,360.00	26%	\$35,786.40	\$9,672.00	\$8,704.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX6-7-80MVA	CX6/700 TO CX3-80 MV/A UPGRADE LICENSE	\$19,800.00	26%	\$14,652.00	\$3,960.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX6-7-80MVAL	CX6/700 TO CX3-80 MIRRORVIEW BOTH UPGRAD	\$34,560.00	26%	\$25,574.40	\$6,912.00	\$6,220.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX6-7-80MVS	CX6/700 TO CX3-80 MV/S UPGRADE LICENSE	\$26,250.00	26%	\$19,425.00	\$5,250.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX6-7-80SC	CX6/700 TO CX3-80 SC UPGRADE LICENSE	\$1.00	26%	\$0.74	\$4,650.00	\$4,185.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX6-7-80SV	CX6/700 TO CX3-80 SV UPGRADE LICENSE	\$1.00	26%	\$0.74	\$2,610.00	\$2,349.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX6-7-80WG	CX6/700 TO CX3-80 NAVI WORKGROUP UPGRADE	\$16,140.00	26%	\$11,943.60	\$3,228.00	\$2,905.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX6-7-CX3-80	CX600 OR CX700 UPGRADE TO A CX3-80	\$1.00	38%	\$0.62	\$12,410.00	\$10,950.00	\$8,030.00	\$0.00	\$2,920.00	\$0.00	B	CLARIION	
CX700	CX700 FC Array W 8GB MEM	\$1.00	38%	\$0.62	\$10,727.00	\$9,465.00	\$6,941.00	\$0.00	\$2,524.00	\$0.00	B	CLARIION	
CX700-CX3-40F	UPGRADE FROM CX700 TO MODEL CX3-40F	\$1.00	38%	\$0.62	\$7,191.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	B	CLARIION	
CX700-FD	CX700 FC 8G MEM FIELD INS	\$1.00	38%	\$0.62	\$10,727.00	\$9,465.00	\$6,941.00	\$0.00	\$2,524.00	\$0.00	B	CLARIION	
CX7-40DP	CX700 TO CX3-40 NAVI Dept Lic Upg	\$23,520.00	26%	\$17,404.80	\$4,704.00	\$4,233.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX7-40EN	CX700 TO CX3-40 NAVI Ent Lic Upg	\$34,800.00	26%	\$25,752.00	\$6,960.00	\$6,264.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX7-40MVA	CX700 TO CX3-40 MIRRORVIEW/A LICENSE UPG	\$15,840.00	26%	\$11,721.60	\$3,168.00	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX7-40MVAL	CX700 TO CX3-40 MIRRORVIEW BUNDLE LICENS	\$27,600.00	26%	\$20,424.00	\$5,520.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX7-40MVS	CX700 TO CX3-40 MIRRORVIEW/S LICENSE UPG	\$21,000.00	26%	\$15,540.00	\$4,200.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX7-40NQM	CX700 TO CX3-40 NQM LICENSE UPGRADE	\$13,800.00	26%	\$10,212.00	\$2,760.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX7-40SC	CX700 TO CX3-40 SAN COPY LICENSE UPGRADE	\$1.00	26%	\$0.74	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX7-40SV	CX700 TO CX3-40 SNAPVIEW LICENSE UPGRADE	\$1.00	26%	\$0.74	\$2,088.00	\$1,879.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX7-40WG	CX700 TO CX3-40 NAVI Wkg Lic Upg	\$12,900.00	26%	\$9,546.00	\$2,580.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
CX7-448C	CONVERT CX700 TO CX4-480C ARRAY	\$1.00	38%	\$0.62	\$9,447.75	\$8,336.25	\$6,113.25	\$0.00	\$2,223.00	\$0.00	B	CLARIION	
CX7-448C8	CONVERT CX700 TO CX4-480C8 ARRAY	\$1.00	38%	\$0.62	\$10,042.75	\$8,861.25	\$6,498.25	\$0.00	\$2,363.00	\$0.00	B	CLARIION	
CX7-448C8X	CONVERT CX700 TO CX4-480C8X ARRAY	\$1.00	38%	\$0.62	\$11,742.75	\$10,361.25	\$7,598.25	\$0.00	\$2,763.00	\$0.00	B	CLARIION	
CX7-496C	CONVERT CX700 TO CX4-960C ARRAY	\$1.00	38%	\$0.62	\$15,822.75	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	B	CLARIION	
CX7-496C8	CONVERT CX700 TO CX4-960C8 ARRAY	\$1.00	38%	\$0.62	\$16,417.75	\$14,486.25	\$10,623.25	\$0.00	\$3,863.00	\$0.00	B	CLARIION	
CX7-496C8X	CONVERT CX700 TO CX4-960C8X ARRAY	\$1.00	38%	\$0.62	\$18,117.75	\$15,986.25	\$11,723.25	\$0.00	\$4,263.00	\$0.00	B	CLARIION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
CX7-80NQM	NQM UPGRADE CX700 TO CX3-80	\$19,800.00	26%	\$14,652.00	\$3,960.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX-AF04-100U	100GB FLASH DRIVE UPG	\$1.00	38%	\$0.62	\$1,031.10	\$873.80	\$640.21	\$0.00	\$233.04	\$0.00	B	CLARIION
CX-AF04-200U	200GB FLASH DRIVE UPGRADE MODEL	\$1.00	38%	\$0.62	\$1,862.28	\$1,578.18	\$1,156.29	\$0.00	\$420.89	\$0.00	B	CLARIION
CX-AT05-250	250GB PATA 5400RPM	\$950.00	38%	\$589.00	\$161.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	B	CLARIION
CX-AT05-250U	250GB PATA 5400RPM	\$1,280.00	38%	\$793.60	\$167.81	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	B	CLARIION
CX-AT05-320	ATA 320GB 5400RPM	\$950.00	38%	\$589.00	\$161.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	B	CLARIION
CXAT05-320-5	ATA 320GB 5400RPM 5PK	\$4,750.00	38%	\$2,945.00	\$807.50	\$712.50	\$522.50	\$0.00	\$190.00	\$0.00	B	CLARIION
CX-AT05-320U	ATA 320GB 5400RPM UPG	\$1,280.00	38%	\$793.60	\$167.81	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	B	CLARIION
CX-AT07-010	1000GB 7200RPM SATA II	\$1,450.00	38%	\$899.00	\$246.50	\$217.50	\$159.50	\$0.00	\$58.00	\$0.00	B	CLARIION
CX-AT07-010U	1000GB 7200RPM SATA II UPG	\$1.00	38%	\$0.62	\$241.88	\$204.98	\$150.18	\$0.00	\$54.67	\$0.00	B	CLARIION
CX-AT07-250	250GB 7200RPM SATA Drive	\$950.00	38%	\$589.00	\$161.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	B	CLARIION
CX-AT07-250U	250GB 7200RPM ATA DRIVE	\$1,280.00	38%	\$793.60	\$167.81	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	B	CLARIION
CX-AT07-500	500GB 7200RPM SATA DISK	\$1,330.00	38%	\$824.60	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	B	CLARIION
CX-AT07-500U	500GB 7200RPM SATA II UPG	\$1,795.00	38%	\$1,112.90	\$235.32	\$199.42	\$146.11	\$0.00	\$53.19	\$0.00	B	CLARIION
CX-AT07-750	750GB 7200RPM SATA II	\$1,895.00	38%	\$1,174.90	\$322.15	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	B	CLARIION
CX-AT07-750U	750GB 7200RPM SATA II UPG	\$2,558.00	38%	\$1,585.96	\$335.35	\$284.19	\$208.22	\$0.00	\$75.79	\$0.00	B	CLARIION
CX-FC04-073	73GB 4GB FIBRE CHANNEL EFD	\$1.00	38%	\$0.62	\$1,382.10	\$1,219.50	\$894.30	\$0.00	\$325.20	\$0.00	B	CLARIION
CX-FC04-073U	73GB 4GB FC EFD UPGRADE DRIVE	\$1.00	38%	\$0.62	\$1,438.82	\$1,219.32	\$893.37	\$0.00	\$325.19	\$0.00	B	CLARIION
CX-FC04-200	200GB 4GB FIBRE CHANNEL EFD	\$1.00	38%	\$0.62	\$3,057.45	\$2,697.75	\$1,978.35	\$0.00	\$719.40	\$0.00	B	CLARIION
CX-FC04-200U	200GB 4GB FC EFD UPG	\$1.00	38%	\$0.62	\$3,183.11	\$2,697.51	\$1,976.39	\$0.00	\$719.42	\$0.00	B	CLARIION
CX-FC04-400	400GB 4GB FIBRE CHANNEL EFD	\$1.00	38%	\$0.62	\$5,241.10	\$4,624.50	\$3,391.30	\$0.00	\$1,233.20	\$0.00	B	CLARIION
CX-FC04-400U	400GB 4GB FIBRE CHANNEL EFD UPGRADE	\$1.00	38%	\$0.62	\$5,457.04	\$4,624.54	\$3,388.28	\$0.00	\$1,233.35	\$0.00	B	CLARIION
CXFL-0429006	REV-LOCKED FL 04 29 006	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
CX-FRAME-1UADJ	1U ADJUSTABLE RAIL KIT	\$160.00	38%	\$99.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX-FRAME-4UADJ	4U ADJUSTABLE RAIL KIT	\$160.00	38%	\$99.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX-FRAME-ADJ	CX DPEDAE ADJ RAIL KIT	\$160.00	38%	\$99.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX-FRAME-PADJ	ADJUSTABLE RAILS 2PDAE	\$150.00	38%	\$93.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX-LP05-010	1TB 5400RPM SATA II LOW POWER DISK DRIVE	\$1.00	38%	\$0.62	\$215.05	\$189.75	\$139.15	\$0.00	\$50.60	\$0.00	B	CLARIION
CX-LP05-010U	1TB 5400RPM SATA 3GB LOW PWR UG DRIVE	\$1.00	38%	\$0.62	\$224.18	\$189.98	\$139.19	\$0.00	\$50.67	\$0.00	B	CLARIION
CX-LP05-020	2TB 5400RPM SATA 4GB DISK DRIVE	\$1.00	38%	\$0.62	\$396.95	\$350.25	\$256.85	\$0.00	\$93.40	\$0.00	B	CLARIION
CX-LP05-020U	2TB 5400RPM SATA 3GB DISK DRIVE UPGRADE	\$1.00	38%	\$0.62	\$430.66	\$364.96	\$267.40	\$0.00	\$97.33	\$0.00	B	CLARIION
CX-M1GI-A	PAIR 1G ISCSI - TOTAL 4 FE PORTS	\$1.00	38%	\$0.62	\$850.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	B	CLARIION
CX-M1GI-U	UPGRADE PAIR 1G ISCSI - TOTAL 4 FE PORTS	\$7,000.00	38%	\$4,340.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	B	CLARIION
CX-M4GF-FE-A	ADDITIONAL PAIR 4G FC - TOTAL 8 FE PORTS	\$1.00	38%	\$0.62	\$850.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	B	CLARIION
CX-M4GF-FE-U	UPGRADE PAIR 4G FC - TOTAL 8 FE PORTS	\$7,000.00	38%	\$4,340.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	B	CLARIION
CX-M8GF-FE-A	8 GB FC FRONT END I/O MODULE PAIR	\$1.00	38%	\$0.62	\$1,062.50	\$937.50	\$687.50	\$0.00	\$250.00	\$0.00	B	CLARIION
CX-M8GF-FE-U	UPGRADE PAIR 8 GB FC - TOTAL 8 FE PORTS	\$8,750.00	38%	\$5,425.00	\$1,487.50	\$1,312.50	\$962.50	\$0.00	\$350.00	\$0.00	B	CLARIION



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
CX-MXGFCOEOPA	FCOE PAIR OPTICAL 2 PORT FCOE IO MODULE	\$1.00	38%	\$0.62	\$1,020.00	\$900.00	\$660.00	\$0.00	\$240.00	\$0.00	B	CLARIION
CX-MXGFCOEOPU	FCOE 1 PAIR ADD-ON 2 PORT OPT IO MODULE	\$8,400.00	38%	\$5,208.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	B	CLARIION
CX-MXGFCOETWA	FCOE 1 PAIR ADD-ON 2 PORT IO MOD TWIN AX	\$1.00	38%	\$0.62	\$714.00	\$630.00	\$462.00	\$0.00	\$168.00	\$0.00	B	CLARIION
CX-MXGFCOETWU	FCOE 1 PAIR ADD-ON 2PORT IO ACTIVETWINAX	\$5,880.00	38%	\$3,645.60	\$999.60	\$882.00	\$646.80	\$0.00	\$235.20	\$0.00	B	CLARIION
CX-MXGI-A	ADDON PAIR 10G ISCSI OPT 4 FE PORTS	\$1.00	38%	\$0.62	\$2,550.00	\$2,250.00	\$1,650.00	\$0.00	\$600.00	\$0.00	B	CLARIION
CX-MXGI-U	UPGRADE PAIR 10G ISCSI OPTICAL IO MODS	\$21,000.00	38%	\$13,020.00	\$3,570.00	\$3,150.00	\$2,310.00	\$0.00	\$840.00	\$0.00	B	CLARIION
CX-NEBS2-HWKIT	CX LAN CABLE SURGE SUPPRESSOR KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX-NEBS-HWKIT	AC NEBS CHASSIS MECH KIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX-OM3-100M	OM3 50/125 MICRON OPT CABLE LC-LC 100M	\$570.00	38%	\$353.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX-OM3-10M	OM3 50/125 MICRON OPT CABLE LC-LC 10M	\$290.00	38%	\$179.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX-OM3-1M	OM3 50/125 MICRON OPT CABLE LC-LC 1M	\$230.00	38%	\$142.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX-OM3-30M	OM3 50/125 MICRON OPT CABLE LC-LC 30M	\$310.00	38%	\$192.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX-OM3-3M	OM3 50/125 MICRON OPT CABLE LC-LC 3M	\$250.00	38%	\$155.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX-OM3-50M	OM3 50/125 MICRON OPT CABLE LC-LC 50M	\$390.00	38%	\$241.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX-OM3-5M	OM3 50/125 MICRON OPT CABLE LC-LC 5M	\$260.00	38%	\$161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX-PW40U-RS	40U RACK POWER CORD - R+S	\$1,160.00	38%	\$719.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX-PW40U-US	40U RACK POWER CORDS-	\$1,160.00	38%	\$719.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
CX-SA07-010	1000GB 7200RPM SATA II	\$1.00	38%	\$0.62	\$281.35	\$248.25	\$182.05	\$0.00	\$66.20	\$0.00	B	CLARIION
CX-SA07-010TU	1000GB 7200RPM SATA II UPG FOR 4G DAE	\$1.00	38%	\$0.62	\$264.82	\$224.42	\$164.43	\$0.00	\$59.85	\$0.00	B	CLARIION
CX-SA07-010U	1000GB 7200RPM SATA II UPG FOR 4G DAE	\$1.00	38%	\$0.62	\$264.82	\$224.42	\$164.43	\$0.00	\$59.85	\$0.00	B	CLARIION
CX-SA07-020	2TB 7200RPM SATA II DISK DRIVE	\$1.00	38%	\$0.62	\$448.80	\$396.00	\$290.40	\$0.00	\$105.60	\$0.00	B	CLARIION
CX-SA07-020TU	2000GB 7200RPM SATA II UPG FOR 4G DAE	\$1.00	38%	\$0.62	\$422.54	\$358.08	\$262.35	\$0.00	\$95.50	\$0.00	B	CLARIION
CX-SA07-020U	2TB 7200RPM 520BPS SATA	\$1.00	38%	\$0.62	\$422.54	\$358.08	\$262.35	\$0.00	\$95.50	\$0.00	B	CLARIION
CX-SA07-030	3TB 7200 RPM 4GB FC DISK DRIVE	\$3,800.00	38%	\$2,356.00	\$646.00	\$570.00	\$418.00	\$0.00	\$152.00	\$0.00	B	CLARIION
CX-SA07-030TU	3000GB 7200RPM SATA II UPG FOR 4G DAE	\$1.00	38%	\$0.62	\$608.04	\$515.28	\$377.53	\$0.00	\$137.42	\$0.00	B	CLARIION
CX-SA07-030U	3TB 7200 RPM 4GB FC UPGRADE DISK DRIVE	\$1.00	38%	\$0.62	\$608.04	\$515.28	\$377.53	\$0.00	\$137.42	\$0.00	B	CLARIION
CX-SA07-500	500GB SATA II DISK FOR 4G DAE	\$1,530.00	38%	\$948.60	\$260.10	\$229.50	\$168.30	\$0.00	\$61.20	\$0.00	B	CLARIION
CX-SA07-500U	500GB 7200RPM SATA II UPG FOR 4G DAE	\$2,065.00	38%	\$1,280.30	\$270.72	\$229.42	\$168.09	\$0.00	\$61.19	\$0.00	B	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
CX-SA07-750	750GB 7200RPM SATA II	\$1,895.00	38%	\$1,174.90	\$322.15	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	B	CLARIION
CX-SA07-750U	750GB 7200RPM SATA II UPG FOR 4G DAE	\$2,558.00	38%	\$1,585.96	\$335.35	\$284.19	\$208.22	\$0.00	\$75.79	\$0.00	B	CLARIION
CX-SPS-ADJS	ADJUSTABLE RAIL KIT FOR 1U SPS	\$123.00	10%	\$110.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
CZ11G6177	EMC RETROSPECT CLIENT 1-PACKWIN 7.6/7.7	\$39.00	10%	\$35.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
CZ11G8076	EMC RETROSPECT CLIENT 1-PACK MAC 8.0	\$39.00	10%	\$35.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
CZ11H6177	EMC RETROSPECT CLIENT 5-PACKWIN 7.6/7.7	\$149.00	10%	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
CZ11H8076	EMC RETROSPECT CLIENT 5-PACK MAC 8.0	\$149.00	10%	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
CZ11J6177	EMC RETROSPECT CLIENT 10-PACKWIN 7.6/7.7	\$299.00	10%	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
CZ11J8076	EMC RETROSPECT CLIENT 10-PACK MAC 8.0	\$299.00	10%	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
CZ2EG6177	EMC RETROSPECT CLIENT 1-PACK UAC UPWIN	\$19.00	10%	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
CZ2EG8076	EMC RETROSPECT CLIENT 1-PACK UPGRADE MAC	\$19.00	10%	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
CZ2EH6177	EMC RETROSPECT CLIENT 5-PACK UAC UPWIN	\$69.00	10%	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
CZ2EH8076	EMC RETROSPECT CLIENT 5-PACK UPGRADE MAC	\$69.00	10%	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
CZ2EJ6177	EMC RETROSPECT CLIENT 10-PACK UAC UPWI	\$119.00	10%	\$107.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
CZ2EJ8076	EMC RETROSPECT CLIENT 10-PACK UPGRADE MA	\$119.00	10%	\$107.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
D3122AD	Unity 2U 25x2.5 Drive DAE EMC Rck	\$2,454.64	10%	\$2,209.18	\$343.65	\$294.56	\$245.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3122ADAF	Unity 2U 25x2.5 12G EXPDAE -EMC Rck D	\$2,447.32	10%	\$2,202.59	\$293.68	\$244.73	\$195.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3122ADF	Unity 2U 25x2.5 DRV DAE EMC FLD Rck UPG	\$2,454.64	10%	\$2,209.18	\$343.65	\$294.56	\$245.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3122ADFAF	Unity 2U 25x2.5 DAE Dell EMC RCK Fld Upp	\$2,447.32	10%	\$2,202.59	\$293.68	\$244.73	\$195.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3122DF15	3U 15x3.5 12G EXP DAE - DC Customer Rck	\$2,399.31	10%	\$2,159.38	\$335.90	\$287.92	\$239.93	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3122DF25	Unity 2U 25x2.5 Drive DAE FLD Rck DC	\$2,701.11	10%	\$2,431.00	\$378.16	\$324.13	\$270.11	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3122DF25AF	UNITYF 25x2.5 12G DAE DC FLD RK	\$2,693.06	10%	\$2,423.75	\$323.17	\$269.31	\$215.44	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3122DPF15	3U 15x3.5 12G EXP DC PRIM- Customer Rck	\$2,399.31	10%	\$2,159.38	\$335.90	\$287.92	\$239.93	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3122DPF25	Unity 2U 25x2.5 Drive DAE FLD Rck Pm DC	\$2,701.11	10%	\$2,431.00	\$378.16	\$324.13	\$270.11	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3122F	Unity 2U 25x2.5 Drive DAE FLD Rck	\$2,454.64	10%	\$2,209.18	\$343.65	\$294.56	\$245.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3122FAF	Unity 2U 25x2.5 12G EXPDAE -FLD INS	\$2,447.32	10%	\$2,202.59	\$293.68	\$244.73	\$195.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3122PAD	Unity 2U 25x2.5 Drive DAE PRM EMC RCK	\$2,454.64	10%	\$2,209.18	\$343.65	\$294.56	\$245.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3122PF	2U 25x2.5 12G EXPDAE PRM- FLD Ins	\$2,454.64	10%	\$2,209.18	\$343.65	\$294.56	\$245.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
D312380AD	Unity 3U 80x2.5 Drive DAE EMC Rck	\$9,255.20	10%	\$8,329.68	\$1,295.73	\$1,110.62	\$925.52	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D312380ADAF	UNITY 3U 80x2.5 DRIVE DAE EMC Rck	\$9,227.60	10%	\$8,304.84	\$1,107.31	\$922.76	\$738.21	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D312380F	Unity 3U 80x2.5 Drive DAE FLD RCK	\$9,255.20	10%	\$8,329.68	\$1,295.73	\$1,110.62	\$925.52	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D312380FAF	UNITYF 3U 80X2.5 DRIVE DAE FLD RCK	\$9,227.60	10%	\$8,304.84	\$1,107.31	\$922.76	\$738.21	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D312380FU	UNITY 3U 80X2.5 DRIVE DAE FLD UPG	\$9,255.20	10%	\$8,329.68	\$1,295.73	\$1,110.62	\$925.52	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D312380FUAF	UNITYF 3U 80X2.5 DRIVE DAE FLD UPG	\$9,227.60	10%	\$8,304.84	\$1,107.31	\$922.76	\$738.21	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3123AD	Unity 3U 15x3.5 Drive DAE EMC Rck	\$2,183.02	10%	\$1,964.72	\$305.62	\$261.96	\$218.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3123ADF	Unity 3U 15x3.5 DRV DAE EMC FLD Rck UPG	\$2,183.02	10%	\$1,964.72	\$305.62	\$261.96	\$218.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3123DF15	3U 15x3.5 12G EXP DAE - DC Customer Rck	\$2,399.31	10%	\$2,159.38	\$335.90	\$287.92	\$239.93	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3123DPF15	3U 15x3.5 12G EXP DC PRM- Customer Rck	\$2,399.31	10%	\$2,159.38	\$335.90	\$287.92	\$239.93	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3123F	Unity 3U 15x3.5 Drive DAE FLD Rck	\$2,183.02	10%	\$1,964.72	\$305.62	\$261.96	\$218.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3123PAD	Unity 3U 15x3.5 Drive DAE PRM EMC Rck	\$2,183.02	10%	\$1,964.72	\$305.62	\$261.96	\$218.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3123PF	3U 15x3.5 12G EXPDAE PRM-FLD Ins	\$2,183.02	10%	\$1,964.72	\$305.62	\$261.96	\$218.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D315TD325AF	Unity AFA DIP 350F to 450F	\$22,141.23	10%	\$19,927.11	\$2,656.95	\$2,214.12	\$1,771.30	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D315TD335AF	Unity AFA DIP 350F to 550F	\$47,095.87	10%	\$42,386.28	\$5,651.50	\$4,709.59	\$3,767.67	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D315TD345AF	UNITY AFA DIP 350F to 650F	\$103,228.76	10%	\$92,905.88	\$12,387.45	\$10,322.88	\$8,258.30	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D31BD24AD25AF	UNITY 350F 2U DPE 25x2.5 DRIVE EMC RK	\$9,894.60	10%	\$8,905.14	\$1,187.35	\$989.46	\$791.57	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D31BD24AF25AF	UNITY 350F 2U DPE 25x2.5 DRIVE FLD RK	\$9,894.60	10%	\$8,905.14	\$1,187.35	\$989.46	\$791.57	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D31BD24DF25AF	UNITY 350F 2U DPE 25x2.5 DRIVE FLD RK DC	\$12,366.99	10%	\$11,130.29	\$1,484.04	\$1,236.70	\$989.36	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D31D12CKITO	12 Drive DPE FLD INSTALL KIT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D31D24AD12	Unity 300 2U DPE 12x3.5 Drive EMC Rck	\$9,924.19	10%	\$8,931.77	\$1,389.39	\$1,190.90	\$992.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D31D24AD25	Unity 300 2U DPE 25x2.5 Drive EMC Rck	\$9,924.19	10%	\$8,931.77	\$1,389.39	\$1,190.90	\$992.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D31D24AD25AF	Unity 300 AFA DPE 25x2.5 EMC Rck D	\$1.00	10%	\$0.90	\$1,187.35	\$989.46	\$791.57	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D31D24AF12	Unity 300 2U DPE 12x3.5 Drive FLD Rck	\$9,924.19	10%	\$8,931.77	\$1,389.39	\$1,190.90	\$992.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D31D24AF25	Unity 300 2U DPE 25x2.5 Drive FLD Rck	\$9,924.19	10%	\$8,931.77	\$1,389.39	\$1,190.90	\$992.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D31D24AF25AF	Unity 300 AFA DPE 25x2.5 FLD Ins	\$9,894.60	10%	\$8,905.14	\$1,187.35	\$989.46	\$791.57	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D31D24DF12	Unity 300 2U DPE 12x3.5 Drive FLD Rck DC	\$10,915.10	10%	\$9,823.59	\$1,528.11	\$1,309.81	\$1,091.51	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D31D24DF25	Unity 300 2U DPE 25x2.5 Drive FLD Rck DC	\$10,915.10	10%	\$9,823.59	\$1,528.11	\$1,309.81	\$1,091.51	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D31D25CKITO	25 Drive DPE FLD INSTALL KIT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D31D25CKITOF	25 Drive DPE FLD INSTALL KIT AF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D31DEMCK12KIT	Unity 12 Drive DPE FLD INSTALL KIT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D31DEMCK25KIT	Unity 25 Drive DPE FLD INSTALL KIT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D31DEMCK25KITAF	Unity 25 Drive DPE AF FLD INSTALL KIT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D31EMCK12KIT	Unity 12 Drive EMC DPE FLD INST KIT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
D31EMCCK25KIT	Unity 25 Drive EMC DPE FLD INST KIT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D31EMCCK25KITAF	Unity AFA 25 Drive EMC DPE FLD INST KIT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D31TD315AF	Unity AFA DIP 300F to 350F	\$9,398.11	10%	\$8,458.30	\$1,127.77	\$939.81	\$751.85	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D31TD32	Unity DIP 300 to 400	\$21,352.35	10%	\$19,217.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D31TD325AF	Unity AFA DIP 300F to 450F	\$22,141.23	10%	\$19,927.11	\$2,656.95	\$2,214.12	\$1,771.30	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D31TD32AF	Unity DIP 300F to 400F	\$21,288.68	10%	\$19,159.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D31TD33	Unity DIP 300 to 500	\$44,560.77	10%	\$40,104.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D31TD335AF	Unity AFA DIP 300F to 550F	\$47,095.87	10%	\$42,386.28	\$5,651.50	\$4,709.59	\$3,767.67	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D31TD33AF	Unity DIP 300F to 500F	\$44,427.89	10%	\$39,985.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D31TD34	Unity DIP 300 to 600	\$94,121.36	10%	\$84,709.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D31TD345AF	Unity AFA DIP 300F to 650F	\$103,228.76	10%	\$92,905.88	\$12,387.45	\$10,322.88	\$8,258.30	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D31TD34AF	Unity DIP 300F to 600F	\$93,840.68	10%	\$84,456.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D325TD335AF	Unity AFA DIP 450F to 550F	\$47,095.87	10%	\$42,386.28	\$5,651.50	\$4,709.59	\$3,767.67	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D325TD345AF	Unity AFA DIP 450F to 650F	\$103,228.76	10%	\$92,905.88	\$12,387.45	\$10,322.88	\$8,258.30	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D32BD32AD25AF	UNITY 450F 2U DPE 25x2.5 DRIVE EMC RK	\$23,304.71	10%	\$20,974.24	\$2,796.56	\$2,330.47	\$1,864.38	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D32BD32AF25AF	UNITY 450F 2U DPE 25x2.5 DRIVE FLD RK	\$23,304.71	10%	\$20,974.24	\$2,796.56	\$2,330.47	\$1,864.38	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D32BD32DF25AF	UNITY 450F 2U DPE 25x2.5 DRIVE FLD RK DC	\$29,132.14	10%	\$26,218.93	\$3,495.86	\$2,913.21	\$2,330.57	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D32D32AD12	Unity 400 2U DPE 12x3.5 Drive EMC Rck	\$22,474.04	10%	\$20,226.64	\$3,146.37	\$2,696.88	\$2,247.40	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D32D32AD25	Unity 400 2U DPE 25x2.5 Drive EMC Rck	\$22,474.04	10%	\$20,226.64	\$3,146.37	\$2,696.88	\$2,247.40	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D32D32AD25AF	Unity 400 AFA DPE 25x2.5 EMC Rck D	\$1.00	10%	\$0.90	\$2,688.84	\$2,240.70	\$1,792.56	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D32D32AF12	Unity 400 2U DPE 12x3.5 Drive FLD Rck	\$22,474.04	10%	\$20,226.64	\$3,146.37	\$2,696.88	\$2,247.40	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D32D32AF25	Unity 400 2U DPE 25x2.5 Drive FLD Rck	\$22,474.04	10%	\$20,226.64	\$3,146.37	\$2,696.88	\$2,247.40	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D32D32AF25AF	Unity 400 AFA DPE 25x2.5 FLD Ins	\$1.00	10%	\$0.90	\$2,688.84	\$2,240.70	\$1,792.56	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D32D32DF12	Unity 400 2U DPE 12x3.5 Drive FLD Rck DC	\$24,722.45	10%	\$22,250.21	\$3,461.14	\$2,966.69	\$2,472.25	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D32D32DF25	Unity 400 2U DPE 25x2.5 Drive FLD Rck DC	\$24,722.45	10%	\$22,250.21	\$3,461.14	\$2,966.69	\$2,472.25	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S10-1200	UNITY 1.2TB 10K SAS 25X2.5 DRIVE	\$1,071.39	10%	\$964.25	\$149.99	\$128.57	\$107.14	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S10-1200TU	UNITY 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,287.68	10%	\$1,158.91	\$180.28	\$154.52	\$128.77	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S10-1200U	UNITY 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,287.68	10%	\$1,158.91	\$180.28	\$154.52	\$128.77	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S10-1800	UNITY 1.8TB 10K SAS 25X2.5 DRIVE	\$1,327.92	10%	\$1,195.13	\$185.91	\$159.35	\$132.79	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S10-1800TU	UNITY 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,594.51	10%	\$1,435.06	\$223.23	\$191.34	\$159.45	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S10-1800U	UNITY 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,594.51	10%	\$1,435.06	\$223.23	\$191.34	\$159.45	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S10-600	UNITY 600GB 10K SAS 25X2.5 DRIVE	\$658.93	10%	\$593.04	\$92.25	\$79.07	\$65.89	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S10-600TU	UNITY 600GB 10K SAS 25X2.5 DRIVE UPG	\$789.71	10%	\$710.74	\$110.56	\$94.77	\$78.97	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S10-600U	UNITY 600GB 10K SAS 25X2.5 DRIVE UPG	\$789.71	10%	\$710.74	\$110.56	\$94.77	\$78.97	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
D3-2S12FX-1600	UNITY 1.6TB FLASH 25X2.5 DRIVE	\$1.00	10%	\$0.90	\$876.73	\$751.48	\$626.24	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S12FX-1600TU	UNITY 1.6TB FAST VP SSD 25X2.5 DRIVE UG	\$7,514.82	10%	\$6,763.34	\$1,052.07	\$901.78	\$751.48	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S12FX-1600U	UNITY 1.6TB FLASH 25X2.5 DRIVE UG	\$7,514.82	10%	\$6,763.34	\$1,052.07	\$901.78	\$751.48	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S12FX-200	UNITY 200GB FLASH 25X2.5 DRIVE	\$1,343.01	10%	\$1,208.71	\$188.02	\$161.16	\$134.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S12FX-200TU	UNITY 200GB FAST VP SSD 25X2.5 DRIVE UG	\$1,609.60	10%	\$1,448.64	\$225.34	\$193.15	\$160.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S12FX-200U	UNITY 200GB FLASH 25X2.5 DRIVE UG	\$1,609.60	10%	\$1,448.64	\$225.34	\$193.15	\$160.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S12FX-400	UNITY 400GB FLASH 25X2.5 DRIVE	\$2,147.81	10%	\$1,933.03	\$300.69	\$257.74	\$214.78	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S12FX-400TU	UNITY 400GB FAST VP SSD 25X2.5 DRIVE UG	\$2,575.36	10%	\$2,317.82	\$360.55	\$309.04	\$257.54	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S12FX-400U	UNITY 400GB FLASH 25X2.5 DRIVE UG	\$2,575.36	10%	\$2,317.82	\$360.55	\$309.04	\$257.54	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S12FX-800	UNITY 800GB FLASH 25X2.5 DRIVE	\$1.00	10%	\$0.90	\$533.78	\$457.53	\$381.27	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S12FX-800TU	UNITY 800GB FAST VP SSD 25X2.5 DRIVE UG	\$4,577.30	10%	\$4,119.57	\$640.82	\$549.28	\$457.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S12FX-800U	UNITY 800GB FLASH 25X2.5 DRIVE UG	\$4,577.30	10%	\$4,119.57	\$640.82	\$549.28	\$457.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D32S12FXL-1600	UNITY 1.6TB FVP SSD 25X2.5 DRIVE	\$5,221.14	10%	\$4,699.03	\$730.96	\$626.54	\$522.11	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D32S12FXL-1600TU	UNITY 1.6TB FVP SSD 25X2.5 DRIVE UPG	\$6,265.37	10%	\$5,638.83	\$877.15	\$751.84	\$626.54	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D32S12FXL-1600U	UNITY 1.6TB FVP SSD 25X2.5 DRIVE UPG	\$6,265.37	10%	\$5,638.83	\$877.15	\$751.84	\$626.54	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S12FXL-3200	UNITY 3.2TB FLASH 25X2.5 DRIVE	\$8,747.17	10%	\$7,872.45	\$1,224.60	\$1,049.66	\$874.72	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S12FXL-3200TU	UNITY 3.2TB AFP SSD 25X2.5 DRIVE UPG	\$10,497.61	10%	\$9,447.85	\$1,469.67	\$1,259.71	\$1,049.76	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S12FXL-3200U	UNITY 3.2TB FLASH 25X2.5 DRIVE UPG	\$10,497.61	10%	\$9,447.85	\$1,469.67	\$1,259.71	\$1,049.76	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D32S12FXL-800	UNITY 800GB FVP SSD 25X2.5 DRIVE	\$3,249.38	10%	\$2,924.44	\$454.91	\$389.93	\$324.94	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D32S12FXL-800TU	UNITY 800GB FVP SSD 25X2.5 DRIVE UPG	\$3,899.26	10%	\$3,509.33	\$545.90	\$467.91	\$389.93	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D32S12FXL-800U	UNITY 800GB FVP SSD 25X2.5 DRIVE UPG	\$3,899.26	10%	\$3,509.33	\$545.90	\$467.91	\$389.93	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S15-600	UNITY 600GB 15K SAS 25X2.5 DRIVE	\$870.19	10%	\$783.17	\$121.83	\$104.42	\$87.02	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S15-600TU	UNITY 600GB 15K SAS 25X2.5 DRIVE UPG	\$1,046.24	10%	\$941.62	\$146.47	\$125.55	\$104.62	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2S15-600U	UNITY 600GB 15K SAS 25X2.5 DRIVE UPG	\$1,046.24	10%	\$941.62	\$146.47	\$125.55	\$104.62	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2SFXL2-15360	UNITY 15.36TB SSD 25X2.5	\$38,243.09	10%	\$34,418.78	\$5,354.03	\$4,589.17	\$3,824.31	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2SFXL2-15360TU	UNITY 15.36TB SSD 25X2.5 UPG	\$45,893.72	10%	\$41,304.35	\$6,425.12	\$5,507.25	\$4,589.37	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2SFXL2-15360U	UNITY 15.36TB SSD 25X2.5 UPG	\$45,893.72	10%	\$41,304.35	\$6,425.12	\$5,507.25	\$4,589.37	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2SFXL2-7680	UNITY 7.68TB SSD 25X2.5	\$18,414.83	10%	\$16,573.35	\$2,578.08	\$2,209.78	\$1,841.48	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2SFXL2-7680TU	UNITY 7.68TB SSD 25X2.5 UPG	\$22,101.82	10%	\$19,891.64	\$3,094.25	\$2,652.22	\$2,210.18	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-2SFXL2-7680U	UNITY 7.68TB SSD 25X2.5 UPG	\$22,101.82	10%	\$19,891.64	\$3,094.25	\$2,652.22	\$2,210.18	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D32TD325AF	Unity AFA DIP 400F to 450F	\$22,141.23	10%	\$19,927.11	\$2,656.95	\$2,214.12	\$1,771.30	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D32TD33	Unity DIP 400 to 500	\$44,560.77	10%	\$40,104.69	\$6,238.51	\$5,347.29	\$4,456.08	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D32TD335AF	Unity AFA DIP 400F to 550F	\$47,095.87	10%	\$42,386.28	\$5,651.50	\$4,709.59	\$3,767.67	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D32TD33AF	Unity DIP 400F to 500F	\$44,427.89	10%	\$39,985.10	\$5,331.35	\$4,442.79	\$3,554.23	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D32TD34	Unity DIP 400 to 600	\$94,121.36	10%	\$84,709.22	\$13,176.99	\$11,294.56	\$9,412.14	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D32TD345AF	Unity AFA DIP 400F to 650F	\$103,228.76	10%	\$92,905.88	\$12,387.45	\$10,322.88	\$8,258.30	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
D32TD34AF	Unity DIP 400F to 600F	\$93,840.68	10%	\$84,456.61	\$11,260.88	\$9,384.07	\$7,507.25	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D335TD345AF	Unity AFA DIP 550F to 650F	\$103,228.76	10%	\$92,905.88	\$12,387.45	\$10,322.88	\$8,258.30	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D33BD48AD25AF	UNITY 550F 2U DPE 25x2.5 DRIVE EMC RK	\$49,573.28	10%	\$44,615.95	\$5,948.79	\$4,957.33	\$3,965.86	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D33BD48AF25AF	UNITY 550F 2U DPE 25x2.5 DRIVE FLD RK	\$49,573.28	10%	\$44,615.95	\$5,948.79	\$4,957.33	\$3,965.86	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D33BD48DF25AF	UNITY 550F 2U DPE 25x2.5 DRIVE FLD RK DC	\$61,965.34	10%	\$55,768.81	\$7,435.84	\$6,196.53	\$4,957.23	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D33D48AD12	Unity 500 2U DPE 12x3.5 Drive EMC Rck	\$46,904.75	10%	\$42,214.28	\$6,566.67	\$5,628.57	\$4,690.48	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D33D48AD25	Unity 500 2U DPE 25x2.5 Drive EMC Rck	\$46,904.75	10%	\$42,214.28	\$6,566.67	\$5,628.57	\$4,690.48	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D33D48AD25AF	Unity 500 AFA DPE 25x2.5 EMC Rck D	\$1.00	10%	\$0.90	\$5,611.79	\$4,676.49	\$3,741.19	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D33D48AF12	Unity 500 2U DPE 12x3.5 Drive FLD Rck	\$46,904.75	10%	\$42,214.28	\$6,566.67	\$5,628.57	\$4,690.48	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D33D48AF25	Unity 500 2U DPE 25x2.5 Drive FLD Rck	\$46,904.75	10%	\$42,214.28	\$6,566.67	\$5,628.57	\$4,690.48	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D33D48AF25AF	Unity 500 AFA DPE 25x2.5 FLD Ins	\$1.00	10%	\$0.90	\$5,611.79	\$4,676.49	\$3,741.19	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D33D48DF12	Unity 500 2U DPE 12x3.5 Drive FLD Rck DC	\$51,597.74	10%	\$46,437.97	\$7,223.68	\$6,191.73	\$5,159.77	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D33D48DF25	Unity 500 2U DPE 25x2.5 Drive FLD Rck DC	\$51,597.74	10%	\$46,437.97	\$7,223.68	\$6,191.73	\$5,159.77	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D33TD335AF	Unity AFA DIP 500F to 550F	\$47,095.87	10%	\$42,386.28	\$5,651.50	\$4,709.59	\$3,767.67	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D33TD34	Unity DIP 500 to 600	\$94,121.36	10%	\$84,709.22	\$13,176.99	\$11,294.56	\$9,412.14	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D33TD345AF	Unity AFA DIP 500F to 650F	\$103,228.76	10%	\$92,905.88	\$12,387.45	\$10,322.88	\$8,258.30	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D33TD34AF	Unity DIP 500F to 600F	\$93,840.68	10%	\$84,456.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D34BD64AD25AF	UNITY 650F 2U DPE 25x2.5 DRIVE EMC RK	\$108,660.01	10%	\$97,794.01	\$13,039.20	\$10,866.00	\$8,692.80	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D34BD64AF25AF	UNITY 650F 2U DPE 25x2.5 DRIVE FLD RK	\$108,660.01	10%	\$97,794.01	\$13,039.20	\$10,866.00	\$8,692.80	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D34BD64DF25AF	UNITY 650F 2U DPE 25x2.5 DRIVE FLD RK DC	\$135,826.26	10%	\$122,243.63	\$16,299.15	\$13,582.63	\$10,866.10	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D34D64AD12	Unity 600 2U DPE 12x3.5 Drive EMC Rck	\$99,075.91	10%	\$89,168.32	\$13,870.63	\$11,889.11	\$9,907.59	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D34D64AD25	Unity 600 2U DPE 25x2.5 Drive EMC Rck	\$99,075.91	10%	\$89,168.32	\$13,870.63	\$11,889.11	\$9,907.59	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D34D64AD25AF	Unity 600 AFA DPE 25x2.5 EMC Rck D	\$1.00	10%	\$0.90	\$11,853.65	\$9,878.05	\$7,902.44	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D34D64AF12	Unity 600 2U DPE 12x3.5 Drive FLD Rck	\$99,075.91	10%	\$89,168.32	\$13,870.63	\$11,889.11	\$9,907.59	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D34D64AF25	Unity 600 2U DPE 25x2.5 Drive FLD Rck	\$99,075.91	10%	\$89,168.32	\$13,870.63	\$11,889.11	\$9,907.59	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D34D64AF25AF	Unity 600 AFA DPE 25x2.5 FLD Ins	\$1.00	10%	\$0.90	\$11,853.65	\$9,878.05	\$7,902.44	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D34D64DF12	Unity 600 2U DPE 12x3.5 Drive FLD Rck DC	\$108,985.01	10%	\$98,086.51	\$15,257.90	\$13,078.20	\$10,898.50	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D34D64DF25	Unity 600 2U DPE 25x2.5 Drive FLD Rck DC	\$108,985.01	10%	\$98,086.51	\$15,257.90	\$13,078.20	\$10,898.50	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D34TD345AF	Unity AFA DIP 600F to 650F	\$103,228.76	10%	\$92,905.88	\$12,387.45	\$10,322.88	\$8,258.30	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3-D2S10-1200	UNITY 1.2TB 10K SAS 80X2.5 DRIVE	\$1,071.39	10%	\$964.25	\$149.99	\$128.57	\$107.14	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S10-1200TU	UNITY 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,287.68	10%	\$1,158.91	\$180.28	\$154.52	\$128.77	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S10-1200U	UNITY 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,287.68	10%	\$1,158.91	\$180.28	\$154.52	\$128.77	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
D3-D2S10-1800	UNITY 1.8TB 10K SAS 80X2.5 DRIVE	\$1,327.92	10%	\$1,195.13	\$185.91	\$159.35	\$132.79	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S10-1800TU	UNITY 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,594.51	10%	\$1,435.06	\$223.23	\$191.34	\$159.45	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S10-1800U	UNITY 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,594.51	10%	\$1,435.06	\$223.23	\$191.34	\$159.45	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S10-600	UNITY 600GB 10K SAS 80X2.5 DRIVE	\$658.93	10%	\$593.04	\$92.25	\$79.07	\$65.89	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S10-600TU	UNITY 600GB 10K SAS 80X2.5 DRIVE UPG	\$789.71	10%	\$710.74	\$110.56	\$94.77	\$78.97	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S10-600U	UNITY 600GB 10K SAS 80X2.5 DRIVE UPG	\$789.71	10%	\$710.74	\$110.56	\$94.77	\$78.97	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FX-1600	UNITY 1.6TB FLASH 80X2.5 DRIVE	\$1.00	10%	\$0.90	\$876.73	\$751.48	\$626.24	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FX-1600TU	UNITY 1.6TB FLASH 80X2.5 DRIVE UG	\$7,514.82	10%	\$6,763.34	\$1,052.07	\$901.78	\$751.48	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FX-1600U	UNITY 1.6TB FLASH 80X2.5 DRIVE UG	\$7,514.82	10%	\$6,763.34	\$1,052.07	\$901.78	\$751.48	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FX-200	UNITY 200GB FLASH 80X2.5 DRIVE	\$1,343.01	10%	\$1,208.71	\$188.02	\$161.16	\$134.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FX-200TU	UNITY 200GB FLASH 80X2.5 DRIVE UG	\$1,609.60	10%	\$1,448.64	\$225.34	\$193.15	\$160.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FX-200U	UNITY 200GB FLASH 80X2.5 DRIVE UG	\$1,609.60	10%	\$1,448.64	\$225.34	\$193.15	\$160.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FX-400	UNITY 400GB FLASH 80X2.5 DRIVE	\$2,147.81	10%	\$1,933.03	\$300.69	\$257.74	\$214.78	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FX-400TU	UNITY 400GB FLASH 80X2.5 DRIVE UG	\$2,575.36	10%	\$2,317.82	\$360.55	\$309.04	\$257.54	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FX-400U	UNITY 400GB FLASH 80X2.5 DRIVE UG	\$2,575.36	10%	\$2,317.82	\$360.55	\$309.04	\$257.54	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FX-800	UNITY 800GB FLASH 80X2.5 DRIVE	\$1.00	10%	\$0.90	\$533.78	\$457.53	\$381.27	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FX-800TU	UNITY 800GB FLASH 80X2.5 DRIVE UG	\$4,577.30	10%	\$4,119.57	\$640.82	\$549.28	\$457.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FX-800U	UNITY 800GB FLASH 80X2.5 DRIVE UG	\$4,577.30	10%	\$4,119.57	\$640.82	\$549.28	\$457.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FXL-1600	UNITY 1.6TB FVP3 SSD 80X2.5 DRIVE	\$5,221.14	10%	\$4,699.03	\$730.96	\$626.54	\$522.11	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FXL-1600TU	UNITY 1.6TB FVP3 SSD 80X2.5 DRIVE UPG	\$6,265.37	10%	\$5,638.83	\$877.15	\$751.84	\$626.54	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FXL-1600U	UNITY 1.6TB FVP3 SSD 80X2.5 DRIVE UPG	\$6,265.37	10%	\$5,638.83	\$877.15	\$751.84	\$626.54	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FXL-3200	UNITY 3.2TB FLASH 80X2.5 DRIVE	\$8,747.17	10%	\$7,872.45	\$1,224.60	\$1,049.66	\$874.72	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FXL-3200TU	UNITY 3.2TB FLASH 80X2.5 DRIVE UPG	\$10,497.61	10%	\$9,447.85	\$1,469.67	\$1,259.71	\$1,049.76	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FXL-3200U	UNITY 3.2TB FLASH 80X2.5 DRIVE UPG	\$10,497.61	10%	\$9,447.85	\$1,469.67	\$1,259.71	\$1,049.76	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FXL-800	UNITY 800GB FVP3 SSD 80X2.5 DRIVE	\$3,249.38	10%	\$2,924.44	\$454.91	\$389.93	\$324.94	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FXL-800TU	UNITY 800GB FVP3 SSD 80X2.5 DRIVE UPG	\$3,899.26	10%	\$3,509.33	\$545.90	\$467.91	\$389.93	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S12FXL-800U	UNITY 800GB FVP3 SSD 80X2.5 DRIVE UPG	\$3,899.26	10%	\$3,509.33	\$545.90	\$467.91	\$389.93	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S15-600	UNITY 600GB 15K SAS 80X2.5 DRIVE	\$870.19	10%	\$783.17	\$121.83	\$104.42	\$87.02	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S15-600TU	UNITY 600GB 15K SAS 80X2.5 DRIVE UPG	\$1,046.24	10%	\$941.62	\$146.47	\$125.55	\$104.62	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2S15-600U	UNITY 600GB 15K SAS 80X2.5 DRIVE UPG	\$1,046.24	10%	\$941.62	\$146.47	\$125.55	\$104.62	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2SFXL2-15360	UNITY 15.36TB SSD 80X2.5	\$38,243.09	10%	\$34,418.78	\$5,354.03	\$4,589.17	\$3,824.31	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2SFXL2-15360TU	UNITY 15.36TB SSD 80X2.5 UPG	\$45,893.72	10%	\$41,304.35	\$6,425.12	\$5,507.25	\$4,589.37	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2SFXL2-15360U	UNITY 15.36TB SSD 80X2.5 UPG	\$45,893.72	10%	\$41,304.35	\$6,425.12	\$5,507.25	\$4,589.37	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2SFXL2-7680	UNITY 7.68TB SSD 80X2.5	\$18,414.83	10%	\$16,573.35	\$2,578.08	\$2,209.78	\$1,841.48	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2SFXL2-7680TU	UNITY 7.68TB SSD 80X2.5 UPG	\$22,101.82	10%	\$19,891.64	\$3,094.25	\$2,652.22	\$2,210.18	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-D2SFXL2-7680U	UNITY 7.68TB SSD 80X2.5 UPG	\$22,101.82	10%	\$19,891.64	\$3,094.25	\$2,652.22	\$2,210.18	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
D3DAE2URK	Unity Snap In RAIL Kit 2U 25 Drive DAE	\$135.81	10%	\$122.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3DAE2URKAF	Unity Snap In RAIL Kit 2U 25 Drive DAE	\$135.41	10%	\$121.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3DAE3URK	Unity Snap In RAIL Kit 3U 15 Drive DAE	\$135.81	10%	\$122.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3DAE80RK	Unity Snap In RAIL Kit 80 Drive DAE	\$226.35	10%	\$203.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3DAE80RKAF	UnityF Snap In RAIL Kit 80 Drive DAE	\$225.68	10%	\$203.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3DPE2URK12	Unity Snap In RAIL Kit 2U 12 Drive DPE	\$135.81	10%	\$122.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3DPE2URK25	Unity Snap In RAIL Kit 2U 25 Drive DPE	\$135.81	10%	\$122.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3DPE2URK25AF	Unity Snap In RAIL Kit 2U 25 Drive DPE	\$135.41	10%	\$121.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2S12FXL-1600	Unity AFA 1.6TB SSD 25X2.5	\$4,734.16	10%	\$4,260.74	\$568.10	\$473.42	\$378.73	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2S12FXL-1600TU	Unity AFA 1.6TB SSD 25X2.5 UPG	\$5,682.00	10%	\$5,113.80	\$681.84	\$568.20	\$454.56	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2S12FXL-1600U	Unity AFA 1.6TB SSD 25X2.5 UPG	\$5,682.00	10%	\$5,113.80	\$681.84	\$568.20	\$454.56	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2S12FXL-3200	Unity AFA 3.2TB SSD 25X2.5	\$8,721.09	10%	\$7,848.98	\$1,046.53	\$872.11	\$697.69	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2S12FXL-3200TU	Unity AFA 3.2TB SSD 25X2.5 UPG	\$10,466.31	10%	\$9,419.68	\$1,255.96	\$1,046.63	\$837.30	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2S12FXL-3200U	Unity AFA 3.2TB SSD 25X2.5 UPG	\$10,466.31	10%	\$9,419.68	\$1,255.96	\$1,046.63	\$837.30	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2S12FXL-400	Unity AFA 400GB SSD 25X2.5	\$1,735.19	10%	\$1,561.67	\$208.22	\$173.52	\$138.82	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2S12FXL-400TU	Unity AFA 400GB SSD 25X2.5 UPG	\$2,081.23	10%	\$1,873.11	\$249.75	\$208.12	\$166.50	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2S12FXL-400U	Unity AFA 400GB SSD 25X2.5 UPG	\$2,081.23	10%	\$1,873.11	\$249.75	\$208.12	\$166.50	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2S12FXL-800	Unity AFA 800GB SSD 25X2.5	\$2,798.37	10%	\$2,518.53	\$335.80	\$279.84	\$223.87	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2S12FXL-800TU	Unity AFA 800GB SSD 25X2.5 UPG	\$3,355.04	10%	\$3,019.54	\$402.60	\$335.50	\$268.40	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2S12FXL-800U	Unity AFA 800GB SSD 25X2.5 UPG	\$3,355.04	10%	\$3,019.54	\$402.60	\$335.50	\$268.40	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2SFXL2-15360	Unity AFA 15.36TB SSD 25X2.5	\$38,129.05	10%	\$34,316.15	\$4,575.49	\$3,812.90	\$3,050.32	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2SFXL2-15360TU	Unity AFA 15.36TB SSD 25X2.5 UPG	\$45,756.86	10%	\$41,181.17	\$5,490.82	\$4,575.69	\$3,660.55	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2SFXL2-15360U	Unity AFA 15.36TB SSD 25X2.5 UPG	\$45,756.86	10%	\$41,181.17	\$5,490.82	\$4,575.69	\$3,660.55	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2SFXL2-1920	Unity AFA 1.92TB SSD 25X2.5	\$5,541.58	10%	\$4,987.42	\$664.99	\$554.16	\$443.33	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2SFXL2-1920TU	Unity AFA 1.92TB SSD 25X2.5 UPG	\$6,649.89	10%	\$5,984.90	\$797.99	\$664.99	\$531.99	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2SFXL2-1920U	Unity AFA 1.92TB SSD 25X2.5 UPG	\$6,649.89	10%	\$5,984.90	\$797.99	\$664.99	\$531.99	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2SFXL2-3840	Unity AFA 3.84TB SSD 25X2.5	\$9,874.54	10%	\$8,887.09	\$1,184.94	\$987.45	\$789.96	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2SFXL2-3840TU	Unity AFA 3.84TB SSD 25X2.5 UPG	\$11,855.46	10%	\$10,669.91	\$1,422.66	\$1,185.55	\$948.44	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2SFXL2-3840U	Unity AFA 3.84TB SSD 25X2.5 UPG	\$11,855.46	10%	\$10,669.91	\$1,422.66	\$1,185.55	\$948.44	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2SFXL2-7680	Unity AFA 7.68TB SSD 25X2.5	\$18,359.92	10%	\$16,523.93	\$2,203.19	\$1,835.99	\$1,468.79	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2SFXL2-7680TU	Unity AFA 7.68TB SSD 25X2.5 UPG	\$22,035.91	10%	\$19,832.32	\$2,644.31	\$2,203.59	\$1,762.87	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-2SFXL2-7680U	Unity AFA 7.68TB SSD 25X2.5 UPG	\$22,035.91	10%	\$19,832.32	\$2,644.31	\$2,203.59	\$1,762.87	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3FC-2S12FX-200	UNITY 200GB FAST CACHE 25X2.5 DRIVE	\$1,343.01	10%	\$1,208.71	\$188.02	\$161.16	\$134.30	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-2S12FX-200TU	UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG	\$1,609.60	10%	\$1,448.64	\$225.34	\$193.15	\$160.96	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-2S12FX-200U	UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG	\$1,609.60	10%	\$1,448.64	\$225.34	\$193.15	\$160.96	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-2S12FX-400	UNITY 400GB FAST CACHE 25X2.5 DRIVE	\$2,147.81	10%	\$1,933.03	\$300.69	\$257.74	\$214.78	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-2S12FX-400TU	UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG	\$2,575.36	10%	\$2,317.82	\$360.55	\$309.04	\$257.54	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-2S12FX-400U	UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG	\$2,575.36	10%	\$2,317.82	\$360.55	\$309.04	\$257.54	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-2S12FX-800	UNITY 800GB FAST CACHE 25X2.5 DRIVE	\$1.00	10%	\$0.90	\$533.78	\$457.53	\$381.27	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-2S12FX-800TU	UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG	\$4,577.30	10%	\$4,119.57	\$640.82	\$549.28	\$457.73	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
D3FC-2S12FX-800U	UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG	\$4,577.30	10%	\$4,119.57	\$640.82	\$549.28	\$457.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-D2S12FX-200	UNITY 200GB FAST CACHE 80X2.5 DRIVE	\$1,343.01	10%	\$1,208.71	\$188.02	\$161.16	\$134.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-D2S12FX-200TU	UNITY 200GB FAST CACHE 80X2.5 DRIVE UPG	\$1,609.60	10%	\$1,448.64	\$225.34	\$193.15	\$160.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-D2S12FX-200U	UNITY 200GB FAST CACHE 80X2.5 DRIVE UPG	\$1,609.60	10%	\$1,448.64	\$225.34	\$193.15	\$160.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-D2S12FX-400	UNITY 400GB FAST CACHE 80X2.5 DRIVE	\$2,147.81	10%	\$1,933.03	\$300.69	\$257.74	\$214.78	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-D2S12FX-400TU	UNITY 400GB FAST CACHE 80X2.5 DRIVE UPG	\$2,575.36	10%	\$2,317.82	\$360.55	\$309.04	\$257.54	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-D2S12FX-400U	UNITY 400GB FAST CACHE 80X2.5 DRIVE UPG	\$2,575.36	10%	\$2,317.82	\$360.55	\$309.04	\$257.54	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-D2S12FX-800	UNITY 800GB FAST CACHE 80X2.5 DRIVE	\$1.00	10%	\$0.90	\$533.78	\$457.53	\$381.27	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-D2S12FX-800TU	UNITY 800GB FAST CACHE 80X2.5 DRIVE UPG	\$4,577.30	10%	\$4,119.57	\$640.82	\$549.28	\$457.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-D2S12FX-800U	UNITY 800GB FAST CACHE 80X2.5 DRIVE UPG	\$4,577.30	10%	\$4,119.57	\$640.82	\$549.28	\$457.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-OM3-100M	100M MM FIBRE CABLE LC-LC	\$221.32	10%	\$199.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-OM3-100MAF	100M MM FIBRE CABLE LC-LC	\$220.66	10%	\$198.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3FC-OM3-10M	10M MM FIBRE CABLE LC-LC	\$135.81	10%	\$122.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-OM3-10MAF	10M MM FIBRE CABLE LC-LC	\$135.41	10%	\$121.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3FC-OM3-1M	1M MM FIBRE CABLE LC-LC	\$100.60	10%	\$90.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-OM3-1MAF	1M MM FIBRE CABLE LC-LC	\$100.30	10%	\$90.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3FC-OM3-30M	30M MM FIBRE CABLE LC-LC	\$160.96	10%	\$144.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-OM3-30MAF	30M MM FIBRE CABLE LC-LC	\$160.48	10%	\$144.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3FC-OM3-3M	3M MM FIBRE CABLE LC-LC	\$110.66	10%	\$99.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-OM3-3MAF	3M MM FIBRE CABLE LC-LC	\$110.33	10%	\$99.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3FC-OM3-50M	50M MM FIBRE CABLE LC-LC	\$191.14	10%	\$172.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-OM3-50MAF	50M MM FIBRE CABLE LC-LC	\$190.57	10%	\$171.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3FC-OM3-5M	5M MM FIBRE CABLE LC-LC	\$120.72	10%	\$108.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-OM3-5MAF	5M MM FIBRE CABLE LC-LC	\$120.36	10%	\$108.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3FC-OM4-100M	100M MM FIBRE CABLE LC-LC	\$442.64	10%	\$398.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-OM4-100MAF	100M MM FIBRE CABLE LC-LC	\$441.32	10%	\$397.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3FC-OM4-10M	10M MM FIBRE CABLE LC-LC	\$135.81	10%	\$122.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-OM4-10MAF	10M MM FIBRE CABLE LC-LC	\$135.41	10%	\$121.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3FC-OM4-1M	1M MM FIBRE CABLE LC-LC	\$100.60	10%	\$90.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-OM4-1MAF	1M MM FIBRE CABLE LC-LC	\$100.30	10%	\$90.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3FC-OM4-30M	30M MM FIBRE CABLE LC-LC	\$241.44	10%	\$217.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-OM4-30MAF	30M MM FIBRE CABLE LC-LC	\$240.72	10%	\$216.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3FC-OM4-3M	3M MM FIBRE CABLE LC-LC	\$110.66	10%	\$99.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-OM4-3MAF	3M MM FIBRE CABLE LC-LC	\$110.33	10%	\$99.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3FC-OM4-50M	50M MM FIBRE CABLE LC-LC	\$334.50	10%	\$301.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-OM4-50MAF	50M MM FIBRE CABLE LC-LC	\$333.50	10%	\$300.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3FC-OM4-5M	5M MM FIBRE CABLE LC-LC	\$120.72	10%	\$108.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3FC-OM4-5MAF	5M MM FIBRE CABLE LC-LC	\$120.36	10%	\$108.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
D3FC-PS12FX-200	UNITY 200GB FAST CACHE 12X3.5 DRIVE	\$1,343.01	10%	\$1,208.71	\$188.02	\$161.16	\$134.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-PS12FX-200TU	UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,609.60	10%	\$1,448.64	\$225.34	\$193.15	\$160.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-PS12FX-200U	UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,609.60	10%	\$1,448.64	\$225.34	\$193.15	\$160.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-PS12FX-400	UNITY 400GB FAST CACHE 12X3.5 DRIVE	\$2,147.81	10%	\$1,933.03	\$300.69	\$257.74	\$214.78	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-PS12FX-400TU	UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG	\$2,575.36	10%	\$2,317.82	\$360.55	\$309.04	\$257.54	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-PS12FX-400U	UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG	\$2,575.36	10%	\$2,317.82	\$360.55	\$309.04	\$257.54	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-PS12FX-800	UNITY 800GB FAST CACHE 12X3.5 DRIVE	\$1.00	10%	\$0.90	\$533.78	\$457.53	\$381.27	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-PS12FX-800TU	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$640.82	\$549.28	\$457.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-PS12FX-800U	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$640.82	\$549.28	\$457.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-VS12FX-200	UNITY 200GB FAST CACHE 15X3.5 DRIVE	\$1.00	10%	\$0.90	\$188.02	\$161.16	\$134.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-VS12FX-200TU	UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$225.34	\$193.15	\$160.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-VS12FX-200U	UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$225.34	\$193.15	\$160.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-VS12FX-400	UNITY 400GB FAST CACHE 15X3.5 DRIVE	\$2,147.81	10%	\$1,933.03	\$300.69	\$257.74	\$214.78	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-VS12FX-400TU	UNITY 400GB FAST CACHE 15X3.5 DRIVE UPG	\$2,575.36	10%	\$2,317.82	\$360.55	\$309.04	\$257.54	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-VS12FX-400U	UNITY 400GB FAST CACHE 15X3.5 DRIVE UPG	\$2,575.36	10%	\$2,317.82	\$360.55	\$309.04	\$257.54	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-VS12FX-800	UNITY 800GB FAST CACHE 15X3.5 DRIVE	\$1.00	10%	\$0.90	\$533.78	\$457.53	\$381.27	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-VS12FX-800TU	UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG	\$4,577.30	10%	\$4,119.57	\$640.82	\$549.28	\$457.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3FC-VS12FX-800U	UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG	\$4,577.30	10%	\$4,119.57	\$640.82	\$549.28	\$457.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3F-D2S12FXL-1600	Unity AFA 1.6TB SSD 80X2.5	\$4,734.16	10%	\$4,260.74	\$568.10	\$473.42	\$378.73	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-D2S12FXL1600TU	Unity AFA 1.6TB SSD 80X2.5 UPG	\$5,682.00	10%	\$5,113.80	\$681.84	\$568.20	\$454.56	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-D2S12FXL-1600U	Unity AFA 1.6TB SSD 80X2.5 UPG	\$5,682.00	10%	\$5,113.80	\$681.84	\$568.20	\$454.56	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-D2S12FXL-3200	Unity AFA 3.2TB SSD 80X2.5	\$8,721.09	10%	\$7,848.98	\$1,046.53	\$872.11	\$697.69	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-D2S12FXL3200TU	Unity AFA 3.2TB SSD 80X2.5 UPG	\$10,466.31	10%	\$9,419.68	\$1,255.96	\$1,046.63	\$837.30	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-D2S12FXL-3200U	Unity AFA 3.2TB SSD 80X2.5 UPG	\$10,466.31	10%	\$9,419.68	\$1,255.96	\$1,046.63	\$837.30	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-D2S12FXL-400	Unity AFA 400GB SSD 80X2.5	\$1,735.19	10%	\$1,561.67	\$208.22	\$173.52	\$138.82	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-D2S12FXL-400TU	Unity AFA 400GB SSD 80X2.5 UPG	\$2,081.23	10%	\$1,873.11	\$249.75	\$208.12	\$166.50	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-D2S12FXL-400U	Unity AFA 400GB SSD 80X2.5 UPG	\$2,081.23	10%	\$1,873.11	\$249.75	\$208.12	\$166.50	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-D2S12FXL-800	Unity AFA 800GB SSD 80X2.5	\$2,798.37	10%	\$2,518.53	\$335.80	\$279.84	\$223.87	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-D2S12FXL-800TU	Unity AFA 800GB SSD 80X2.5 UPG	\$3,355.04	10%	\$3,019.54	\$402.60	\$335.50	\$268.40	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3F-D2S12FXL-800U	Unity AFA 800GB SSD 80X2.5 UPG	\$3,355.04	10%	\$3,019.54	\$402.60	\$335.50	\$268.40	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
D3F-D2SFXL2-15360	Unity AFA 15.36TB SSD 80X2.5	\$38,129.05	10%	\$34,316.15	\$4,575.49	\$3,812.90	\$3,050.32	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3F-D2SFXL2-15360TU	Unity AFA 15.36TB SSD 80X2.5 UPG	\$45,756.86	10%	\$41,181.17	\$5,490.82	\$4,575.69	\$3,660.55	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3F-D2SFXL2-15360U	Unity AFA 15.36TB SSD 80X2.5 UPG	\$45,756.86	10%	\$41,181.17	\$5,490.82	\$4,575.69	\$3,660.55	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3F-D2SFXL2-1920	Unity AFA 1.92TB SSD 80X2.5	\$5,541.58	10%	\$4,987.42	\$664.99	\$554.16	\$443.33	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3F-D2SFXL2-1920TU	Unity AFA 1.92TB SSD 80X2.5 UPG	\$6,649.89	10%	\$5,984.90	\$797.99	\$664.99	\$531.99	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3F-D2SFXL2-1920U	Unity AFA 1.92TB SSD 80X2.5 UPG	\$6,649.89	10%	\$5,984.90	\$797.99	\$664.99	\$531.99	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3F-D2SFXL2-3840	Unity AFA 3.84TB SSD 80X2.5	\$9,874.54	10%	\$8,887.09	\$1,184.94	\$987.45	\$789.96	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3F-D2SFXL2-3840TU	Unity AFA 3.84TB SSD 80X2.5 UPG	\$11,855.46	10%	\$10,669.91	\$1,422.66	\$1,185.55	\$948.44	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3F-D2SFXL2-3840U	Unity AFA 3.84TB SSD 80X2.5 UPG	\$11,855.46	10%	\$10,669.91	\$1,422.66	\$1,185.55	\$948.44	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3F-D2SFXL2-7680	Unity AFA 7.68TB SSD 80X2.5	\$18,359.92	10%	\$16,523.93	\$2,203.19	\$1,835.99	\$1,468.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3F-D2SFXL2-7680TU	Unity AFA 7.68TB SSD 80X2.5 UPG	\$22,035.91	10%	\$19,832.32	\$2,644.31	\$2,203.59	\$1,762.87	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3F-D2SFXL2-7680U	Unity AFA 7.68TB SSD 80X2.5 UPG	\$22,035.91	10%	\$19,832.32	\$2,644.31	\$2,203.59	\$1,762.87	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3FSP-5X400GBSSD	UNITY AFA 5X400GB SYSPACK	\$8,675.95	10%	\$7,808.36	\$1,041.11	\$867.60	\$694.08	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3MSHD4L0HD2U	UNITY 2X2M 4L M SAS 0 HD Cables	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3MSHD4L0HD2UAF	UNITYF 2X2M 4L M SAS 0 HD Cables	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3MSHD4LHD2	UNITY 2X2M 4L MINI SAS HD Cables	\$271.62	10%	\$244.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3MSHD4LHD2AF	UNITYF 2X2M 4L MINI SAS HD Cables	\$270.81	10%	\$243.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3MSHD4LHD3	UNITY 2X3M 4L MINI SAS HD Cables	\$362.16	10%	\$325.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3MSHD4LHD3AF	UNITYF 2X3M 4L MINI SAS HD Cables	\$361.08	10%	\$324.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3MSHD4LHD5	UNITY 2X5M 4L MINI SAS HD Cables	\$533.18	10%	\$479.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3MSHD4LHD5AF	UNITYF 2X5M 4L MINI SAS HD Cables	\$531.59	10%	\$478.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3MSHD8LHD2	UNITY 2X2M 8L MINI SAS HD Cables	\$528.15	10%	\$475.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3MSHD8LHD2AF	UNITYF 2X2M 8L MINI SAS HD Cables	\$526.58	10%	\$473.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3MSHD8LHD3	UNITY 2X3M 8L MINI SAS HD Cables	\$840.01	10%	\$756.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3MSHD8LHD3AF	UNITYF 2X3M 8L MINI SAS HD Cables	\$837.51	10%	\$753.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3MSHD8LHD5	UNITY 2X5M 8L MINI SAS HD Cables	\$1,156.90	10%	\$1,041.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3MSHD8LHD5AF	UNITYF 2X5M 8L MINI SAS HD Cables	\$1,153.45	10%	\$1,038.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3MSHDMSSHD2	Unity 2x2M MINI SAS HD Cables	\$271.62	10%	\$244.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3MSHDMSSHD2AF	Unity 2x2M MINI SAS HD Cables	\$270.81	10%	\$243.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3MSHDMSSHD5	Unity 2x5M MINI SAS HD Cables	\$548.27	10%	\$493.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3MSHDMSSHD8	Unity 2x8M MINI SAS HD Cables	\$819.89	10%	\$737.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3MSSHDMSSHD5AF	Unity 2x5M MINI SAS HD Cables	\$531.59	10%	\$478.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3MSSHDMSSHD8AF	Unity 2x8M MINI SAS HD Cables	\$797.39	10%	\$717.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3N-2S10-1200	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRIVE	\$1,177.02	10%	\$1,059.32	\$164.78	\$141.24	\$117.70	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3N-2S10-1200TU	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,413.43	10%	\$1,272.09	\$197.88	\$169.61	\$141.34	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3N-2S10-1200U	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,413.43	10%	\$1,272.09	\$197.88	\$169.61	\$141.34	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3N-2S10-1800	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRIVE	\$1,458.70	10%	\$1,312.83	\$204.22	\$175.04	\$145.87	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3N-2S10-1800TU	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,750.44	10%	\$1,575.40	\$245.06	\$210.05	\$175.04	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3N-2S10-1800U	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,750.44	10%	\$1,575.40	\$245.06	\$210.05	\$175.04	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3N-2S10-600	UNITY 600GB 10K SAS 25X2.5 NEBS DRIVE	\$724.32	10%	\$651.89	\$101.40	\$86.92	\$72.43	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
D3N-2S10-600TU	UNITY 600GB 10K SAS 25X2.5 NEBS DRV UPG	\$870.19	10%	\$783.17	\$121.83	\$104.42	\$87.02	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S10-600U	UNITY 600GB 10K SAS 25X2.5 NEBS DRV UPG	\$870.19	10%	\$783.17	\$121.83	\$104.42	\$87.02	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FX-1600	UNITY 1.6TB FAST VP SSD 25X2.5 NEBS DRV	\$1.00	10%	\$0.90	\$964.75	\$826.93	\$689.11	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FX-1600TU	UNITY 1.6TB FASTVP SSD 25X2.5 NBS DRV UG	\$8,269.32	10%	\$7,442.39	\$1,157.70	\$992.32	\$826.93	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FX-1600U	UNITY 1.6TB FASTVP SSD 25X2.5 NBS DRV UG	\$8,269.32	10%	\$7,442.39	\$1,157.70	\$992.32	\$826.93	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FX-200	UNITY 200GB FAST VP SSD 25X2.5 NEBS DRV	\$1,478.82	10%	\$1,330.94	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FX-200TU	UNITY 200GB FAST VPSSD 25X2.5 NBS DRV UG	\$1,775.59	10%	\$1,598.03	\$248.58	\$213.07	\$177.56	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FX-200U	UNITY 200GB FAST VPSSD 25X2.5 NBS DRV UG	\$1,775.59	10%	\$1,598.03	\$248.58	\$213.07	\$177.56	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FX-400	UNITY 400GB FAST VP SSD 25X2.5 NEBS DRV	\$2,364.10	10%	\$2,127.69	\$330.97	\$283.69	\$236.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FX-400TU	UNITY 400GB FAST VPSSD 25X2.5 NBS DRV UG	\$2,836.92	10%	\$2,553.23	\$397.17	\$340.43	\$283.69	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FX-400U	UNITY 400GB FAST VPSSD 25X2.5 NBS DRV UG	\$2,836.92	10%	\$2,553.23	\$397.17	\$340.43	\$283.69	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FX-800	UNITY 800GB FAST VP SSD 25X2.5 NEBS DRV	\$1.00	10%	\$0.90	\$587.30	\$503.40	\$419.50	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FX-800TU	UNITY 800GB FASTVP SSD 25X2.5 NBS DRV UG	\$5,035.03	10%	\$4,531.53	\$704.90	\$604.20	\$503.50	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FX-800U	UNITY 800GB FASTVP SSD 25X2.5 NBS DRV UG	\$5,035.03	10%	\$4,531.53	\$704.90	\$604.20	\$503.50	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FXL-1600	UNITY 1.6TB FVP3 SSD 25X2.5 DRIVE DC	\$5,743.25	10%	\$5,168.93	\$804.06	\$689.19	\$574.33	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FXL-1600TU	UNITY 1.6TB FVP3 SSD 25X2.5 DRIVE UPG DC	\$6,891.90	10%	\$6,202.71	\$964.87	\$827.03	\$689.19	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FXL-1600U	UNITY 1.6TB FVP3 SSD 25X2.5 DRIVE UPG DC	\$6,891.90	10%	\$6,202.71	\$964.87	\$827.03	\$689.19	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FXL-3200	UNITY 3.2TB AFP SSD 25X2.5 NEBS DRIVE	\$9,622.39	10%	\$8,660.15	\$1,347.13	\$1,154.69	\$962.24	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FXL-3200TU	UNITY 3.2TB AFP SSD 25X2.5 NEBS DRV UPG	\$11,548.88	10%	\$10,393.99	\$1,616.84	\$1,385.87	\$1,154.89	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FXL-3200U	UNITY 3.2TB AFP SSD 25X2.5 NEBS DRV UPG	\$11,548.88	10%	\$10,393.99	\$1,616.84	\$1,385.87	\$1,154.89	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FXL-800	UNITY 800GB FVP3 SSD 25X2.5 DRIVE DC	\$3,574.32	10%	\$3,216.89	\$500.40	\$428.92	\$357.43	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FXL-800TU	UNITY 800GB FVP3 SSD 25X2.5 DRIVE UPG DC	\$4,289.18	10%	\$3,860.26	\$600.49	\$514.70	\$428.92	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S12FXL-800U	UNITY 800GB FVP3 SSD 25X2.5 DRIVE UPG DC	\$4,289.18	10%	\$3,860.26	\$600.49	\$514.70	\$428.92	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3N-2S15-600	UNITY 600GB 15K SAS 25X2.5 NEBS DRIVE	\$955.70	10%	\$860.13	\$133.80	\$114.68	\$95.57	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
D3N-2S15-600TU	UNITY 600GB 15K SAS 25X2.5 NEBS DRV UG	\$1,146.84	10%	\$1,032.16	\$160.56	\$137.62	\$114.68	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3N-2S15-600U	UNITY 600GB 15K SAS 25X2.5 NEBS DRV UPG	\$1,146.84	10%	\$1,032.16	\$160.56	\$137.62	\$114.68	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3NF-2SFXL-1600	Unity NEBS AFA 1.6TB SSD 25X2.5	\$5,205.57	10%	\$4,685.01	\$624.67	\$520.56	\$416.45	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL-1600TU	Unity NEBS AFA 1.6TB SSD 25X2.5 UPG	\$6,248.69	10%	\$5,623.82	\$749.84	\$624.87	\$499.90	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL-1600U	Unity NEBS AFA 1.6TB SSD 25X2.5 UPG	\$6,248.69	10%	\$5,623.82	\$749.84	\$624.87	\$499.90	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL-1920	Unity NEBS AFA 1.92TB SSD 25X2.5	\$6,096.23	10%	\$5,486.61	\$731.55	\$609.62	\$487.70	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL-1920TU	Unity NEBS AFA 1.92TB SSD 25X2.5 UPG	\$7,314.88	10%	\$6,583.39	\$877.79	\$731.49	\$585.19	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL-1920U	Unity NEBS AFA 1.92TB SSD 25X2.5 UPG	\$7,314.88	10%	\$6,583.39	\$877.79	\$731.49	\$585.19	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL2-15360	Unity NEBS AFA 15.36TB SSD 25X2.5	\$41,940.45	10%	\$37,746.41	\$5,032.85	\$4,194.04	\$3,355.24	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL2-15360U	Unity NEBS AFA 15.36TB SSD 25X2.5 UPG	\$50,330.54	10%	\$45,297.49	\$6,039.66	\$5,033.05	\$4,026.44	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL2-1536TU	Unity NEBS AFA 15.36TB SSD 25X2.5 UPG	\$50,330.54	10%	\$45,297.49	\$6,039.66	\$5,033.05	\$4,026.44	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL2-3840	Unity NEBS AFA 3.84TB SSD 25X2.5	\$10,862.49	10%	\$9,776.24	\$1,303.50	\$1,086.25	\$869.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL2-3840TU	Unity NEBS AFA 3.84TB SSD 25X2.5 UPG	\$13,039.00	10%	\$11,735.10	\$1,564.68	\$1,303.90	\$1,043.12	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL2-3840U	Unity NEBS AFA 3.84TB SSD 25X2.5 UPG	\$13,039.00	10%	\$11,735.10	\$1,564.68	\$1,303.90	\$1,043.12	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL2-7680	Unity NEBS AFA 7.68TB SSD 25X2.5	\$20,195.41	10%	\$18,175.87	\$2,423.45	\$2,019.54	\$1,615.63	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL2-7680TU	Unity NEBS AFA 7.68TB SSD 25X2.5 UPG	\$24,242.51	10%	\$21,818.26	\$2,909.10	\$2,424.25	\$1,939.40	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL2-7680U	Unity NEBS AFA 7.68TB SSD 25X2.5 UPG	\$24,242.51	10%	\$21,818.26	\$2,909.10	\$2,424.25	\$1,939.40	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL-3200	Unity NEBS AFA 3.2TB SSD 25X2.5	\$9,593.70	10%	\$8,634.33	\$1,151.24	\$959.37	\$767.50	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL-3200TU	Unity NEBS AFA 3.2TB SSD 25X2.5 UPG	\$11,514.44	10%	\$10,363.00	\$1,381.73	\$1,151.44	\$921.16	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL-3200U	Unity NEBS AFA 3.2TB SSD 25X2.5 UPG	\$11,514.44	10%	\$10,363.00	\$1,381.73	\$1,151.44	\$921.16	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL-400	Unity NEBS AFA 400GB SSD 25X2.5	\$1,910.72	10%	\$1,719.65	\$229.29	\$191.07	\$152.86	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL-400TU	Unity NEBS AFA 400GB SSD 25X2.5 UPG	\$2,291.86	10%	\$2,062.67	\$275.02	\$229.19	\$183.35	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL-400U	Unity NEBS AFA 400GB SSD 25X2.5 UPG	\$2,291.86	10%	\$2,062.67	\$275.02	\$229.19	\$183.35	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL-800	Unity NEBS AFA 800GB SSD 25X2.5	\$3,079.21	10%	\$2,771.29	\$369.51	\$307.92	\$246.34	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL-800TU	Unity NEBS AFA 800GB SSD 25X2.5 UPG	\$3,686.03	10%	\$3,317.43	\$442.32	\$368.60	\$294.88	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NF-2SFXL-800U	Unity NEBS AFA 800GB SSD 25X2.5 UPG	\$3,686.03	10%	\$3,317.43	\$442.32	\$368.60	\$294.88	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3NFC-2S12FX-200	UNITY 200GB FAST CACHE 25X2.5 NEBS DRV	\$1,478.82	10%	\$1,330.94	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3NFC-2S12FX-200TU	UNITY 200GB FAST CACHE 25X2.5 NBS DRV UG	\$1,775.59	10%	\$1,598.03	\$248.58	\$213.07	\$177.56	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
D3NFC-2S12FX-200U	UNITY 200GB FAST CACHE 25X2.5 NBS DRV UG	\$1,775.59	10%	\$1,598.03	\$248.58	\$213.07	\$177.56	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NFC-2S12FX-400	UNITY 400GB FAST CACHE 25X2.5 NEBS DRV	\$2,364.10	10%	\$2,127.69	\$330.97	\$283.69	\$236.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NFC-2S12FX-400TU	UNITY 400GB FAST CACHE 25X2.5 NBS DRV UG	\$2,836.92	10%	\$2,553.23	\$397.17	\$340.43	\$283.69	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NFC-2S12FX-400U	UNITY 400GB FAST CACHE 25X2.5 NBS DRV UG	\$2,836.92	10%	\$2,553.23	\$397.17	\$340.43	\$283.69	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NFC-2S12FX-800	UNITY 800GB FAST CACHE 25X2.5 NEBS DRV	\$1.00	10%	\$0.90	\$587.30	\$503.40	\$419.50	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NFC-2S12FX-800TU	UNITY 800GB FAST CACHE 25X2.5 NBS DRV UG	\$5,035.03	10%	\$4,531.53	\$704.90	\$604.20	\$503.50	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NFC-2S12FX-800U	UNITY 800GB FAST CACHE 25X2.5 NBS DRV UG	\$5,035.03	10%	\$4,531.53	\$704.90	\$604.20	\$503.50	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S4X1200-10K	UNITY NBS SYSPACK 4x1.2TB 10K SAS 25X2.5	\$4,708.08	10%	\$4,237.27	\$659.13	\$564.97	\$470.81	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S4X1600XLSSD	UNITY SYSPACK 4X1.6TB FVP3 SSD 25X2.5 DC	\$22,973.02	10%	\$20,675.72	\$3,216.22	\$2,756.76	\$2,297.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S4X1600X-SSD	UNITYNBS SYSPCK 4x1.6TB FLASH 25X2.5	\$1.00	10%	\$0.90	\$3,857.61	\$3,306.52	\$2,755.43	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S4X1800-10K	UNITY NBS SYSPACK 4X1.8TB 10KSAS 25X2.5	\$5,834.80	10%	\$5,251.32	\$816.87	\$700.18	\$583.48	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S4X3200XLSSD	UNITY NBS SYSPACK 4x3.2TB AFP SSD 25X2.5	\$38,489.56	10%	\$34,640.60	\$5,388.54	\$4,618.75	\$3,848.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S4X400X-SSD	UNITY NBS SYSPK 4x400GB FLASH 25X2.5	\$9,451.37	10%	\$8,506.23	\$1,323.19	\$1,134.16	\$945.14	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S4X600-10K	UNITY NBS SYSPACK 4x600GB 10K SAS 25X2.5	\$2,897.28	10%	\$2,607.55	\$405.62	\$347.67	\$289.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S4X600-15K	UNITY NBS SYSPACK 4x600GB 15K SAS 25X2.5	\$3,827.83	10%	\$3,445.05	\$535.90	\$459.34	\$382.78	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S4X800XL-SSD	UNITY SYSPACK 4X800GB FVP3 SSD 25X2.5 DC	\$14,297.27	10%	\$12,867.54	\$2,001.62	\$1,715.67	\$1,429.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S4X800X-SSD	UNITY NBS SYSPK 4x800GB FLASH 25X2.5	\$1.00	10%	\$0.90	\$2,348.51	\$2,013.01	\$1,677.51	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S6X1200-10K	UNITY NBS SYSPACK 6X1.2TB 10K SAS 25X2.5	\$7,062.12	10%	\$6,355.91	\$988.70	\$847.45	\$706.21	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S6X1600XLSSD	UNITY SYSPACK 6X1.6TB FVP3 SSD 25X2.5 DC	\$34,459.52	10%	\$31,013.57	\$4,824.33	\$4,135.14	\$3,445.95	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S6X1600X-SSD	UNITY NBS SYSPK 6X1.6TB FLASH 25X2.5	\$1.00	10%	\$0.90	\$5,787.12	\$4,960.38	\$4,133.65	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S6X1800-10K	UNITY NBS SYSPACK 6X1.8TB 10KSAS 25X2.5	\$8,752.20	10%	\$7,876.98	\$1,225.31	\$1,050.26	\$875.22	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S6X3200XLSSD	UNITY NBS SYSPACK 6X3.2TB AFP SSD 25X2.5	\$57,734.34	10%	\$51,960.91	\$8,082.81	\$6,928.12	\$5,773.43	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S6X400X-SSD	UNITY NBS SYSPK 6X400GB FLASH 25X2.5	\$14,174.54	10%	\$12,757.09	\$1,984.44	\$1,700.94	\$1,417.45	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S6X600-10K	UNITY NBS SYSPACK 6X600GB 10K SAS 25X2.5	\$4,401.25	10%	\$3,961.13	\$616.18	\$528.15	\$440.13	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
D3NSP-S6X600-15K	UNITY NBS SYSPACK 6X600GB 15K SAS 25X2.5	\$5,749.29	10%	\$5,174.36	\$804.90	\$689.91	\$574.93	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S6X800XL-SSD	UNITY SYSPACK 6X800GB FVP3 SSD 25X2.5 DC	\$21,445.91	10%	\$19,301.32	\$3,002.43	\$2,573.51	\$2,144.59	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3NSP-S6X800X-SSD	UNITY NBS SYSPK 6X800GB FLASH 25X2.5	\$1.00	10%	\$0.90	\$3,521.00	\$3,018.00	\$2,515.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3OETB	Operating System capacity license=IC	\$145.87	10%	\$131.28	\$20.42	\$17.50	\$14.59	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3OETB-CF	Operating System capacity license=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS07-2000	UNITY 2TB NLSAS 12X3.5 DRIVE	\$749.47	10%	\$674.52	\$104.93	\$89.94	\$74.95	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS07-2000TU	UNITY 2TB NLSAS 12X3.5 DRIVE UPG	\$900.37	10%	\$810.33	\$126.05	\$108.04	\$90.04	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS07-2000U	UNITY 2TB NLSAS 12X3.5 DRIVE UPG	\$900.37	10%	\$810.33	\$126.05	\$108.04	\$90.04	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS07-4000	UNITY 4TB NLSAS 12X3.5 DRIVE	\$1,287.68	10%	\$1,158.91	\$180.28	\$154.52	\$128.77	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS07-4000TU	UNITY 4TB NLSAS 12X3.5 DRIVE UPG	\$1,544.21	10%	\$1,389.79	\$216.19	\$185.31	\$154.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS07-4000U	UNITY 4TB NLSAS 12X3.5 DRIVE UPG	\$1,544.21	10%	\$1,389.79	\$216.19	\$185.31	\$154.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS07-6000	UNITY 6TB NLSAS 12X3.5 DRIVE	\$1,830.92	10%	\$1,647.83	\$256.33	\$219.71	\$183.09	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS07-6000TU	UNITY 6TB NLSAS 12X3.5 DRIVE UPG	\$2,198.11	10%	\$1,978.30	\$307.74	\$263.77	\$219.81	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS07-6000U	UNITY 6TB NLSAS 12X3.5 DRIVE UPG	\$2,198.11	10%	\$1,978.30	\$307.74	\$263.77	\$219.81	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS10-1200	UNITY 1.2TB 10K SAS 12X3.5 DRIVE	\$1.00	10%	\$0.90	\$157.74	\$135.21	\$112.67	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS10-1200TU	UNITY 1.2TB 10K SAS 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$189.43	\$162.37	\$135.31	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS10-1200U	UNITY 1.2TB 10K SAS 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$189.43	\$162.37	\$135.31	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS10-1800	UNITY 1.8TB 10K SAS 12X3.5 DRIVE	\$1.00	10%	\$0.90	\$195.77	\$167.80	\$139.83	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS10-1800TU	UNITY 1.8TB 10K SAS 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$235.20	\$201.60	\$168.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS10-1800U	UNITY 1.8TGB 10K SAS 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$235.20	\$201.60	\$168.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS10-600	UNITY 600GB 10K SAS 12X3.5 DRIVE	\$1.00	10%	\$0.90	\$92.25	\$79.07	\$65.89	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS10-600TU	UNITY 600GB 10K SAS 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$110.56	\$94.77	\$78.97	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS10-600U	UNITY 600GB 10K SAS 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$110.56	\$94.77	\$78.97	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS12FX-1600	UNITY 1.6TB FLASH 12X3.5 DRIVE	\$1.00	10%	\$0.90	\$876.73	\$751.48	\$626.24	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS12FX-1600TU	UNITY 1.6TB FAST VP SSD 12X3.5 DRIVE UG	\$7,514.82	10%	\$6,763.34	\$1,052.07	\$901.78	\$751.48	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS12FX-1600U	UNITY 1.6TB FLASH 12X3.5 DRIVE UG	\$7,514.82	10%	\$6,763.34	\$1,052.07	\$901.78	\$751.48	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS12FX-200	UNITY 200GB FLASH 12X3.5 DRIVE	\$1,343.01	10%	\$1,208.71	\$188.02	\$161.16	\$134.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS12FX-200TU	UNITY 200GB FAST VP SSD 12X3.5 DRIVE UG	\$1,609.60	10%	\$1,448.64	\$225.34	\$193.15	\$160.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS12FX-200U	UNITY 200GB FLASH 12X3.5 DRIVE UG	\$1,609.60	10%	\$1,448.64	\$225.34	\$193.15	\$160.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS12FX-400	UNITY 400GB FLASH 12X3.5 DRIVE	\$2,147.81	10%	\$1,933.03	\$300.69	\$257.74	\$214.78	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS12FX-400TU	UNITY 400GB FAST VP SSD 12X3.5 DRIVE UG	\$2,575.36	10%	\$2,317.82	\$360.55	\$309.04	\$257.54	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS12FX-400U	UNITY 400GB FLASH 12X3.5 DRIVE UG	\$2,575.36	10%	\$2,317.82	\$360.55	\$309.04	\$257.54	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS12FX-800	UNITY 800GB FLASH 12X3.5 DRIVE	\$1.00	10%	\$0.90	\$533.78	\$457.53	\$381.27	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS12FX-800TU	UNITY 800GB FAST VP SSD 12X3.5 DRIVE UG	\$1.00	10%	\$0.90	\$640.82	\$549.28	\$457.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-PS12FX-800U	UNITY 800GB FLASH 12X3.5 DRIVE UG	\$1.00	10%	\$0.90	\$640.82	\$549.28	\$457.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
D3-PS15-600	UNITY 600GB 15K SAS 12X3.5 DRIVE	\$1.00	10%	\$0.90	\$121.83	\$104.42	\$87.02	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3-PS15-600TU	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$146.47	\$125.55	\$104.62	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3-PS15-600U	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$146.47	\$125.55	\$104.62	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SFP1	Unity 4x1Gb SFP iSCSI/Eth	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SFP10I	Unity 4x10Gb SFP iSCSI/Eth connection	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SFP10IAF	Unity 4x10Gb SFP iSCSI/Eth connection	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SFP10IU	Unity 4x10Gb SFP iSCSI/Eth connect upg	\$759.53	10%	\$683.58	\$106.33	\$91.14	\$75.95	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SFP10IUAF	Unity 4x10Gb SFP iSCSI/Eth connect upg	\$757.27	10%	\$681.54	\$90.87	\$75.73	\$60.58	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SFP16F	Unity 4x16Gb SFP FC connection	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SFP16FAF	Unity 4x16Gb SFP FC connection	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SFP16FU	Unity 4x16Gb SFP FC connection	\$1,141.81	10%	\$1,027.63	\$159.85	\$137.02	\$114.18	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SFP16FUAF	Unity 4x16Gb SFP FC connection	\$1,138.41	10%	\$1,024.57	\$136.61	\$113.84	\$91.07	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SFP1AF	Unity 4x1Gb SFP iSCSI/Eth connection	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SFP1U	Unity 4x1Gb SFP iSCSI/Eth FLD UPG	\$759.53	10%	\$683.58	\$106.33	\$91.14	\$75.95	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SFP1UAF	Unity 4x1Gb SFP iSCSI/Eth connect FLD U	\$757.27	10%	\$681.54	\$90.87	\$75.73	\$60.58	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SFP8F	Unity 4x8Gb SFP FC connection	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SFP8FAF	Unity 4x8Gb SFP FC connection	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SFP8FU	Unity 4x8Gb SFP FC connect upg	\$301.80	10%	\$271.62	\$42.25	\$36.22	\$30.18	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SFP8FUAF	Unity 4x8Gb SFP FC connect upg	\$300.90	10%	\$270.81	\$36.11	\$30.09	\$24.07	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SFPSM16F	UNITY 4X16GB SFP SM FC CONNECTION	\$3,018.00	10%	\$2,716.20	\$422.52	\$362.16	\$301.80	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SFPSM16FAF	UNITY AF 4X16GB SFP SM FC CONNECTION	\$3,009.00	10%	\$2,708.10	\$361.08	\$300.90	\$240.72	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SFPSM16FAFU	UNITY AF 4X16GB SFP SM FC CONNECTION UPG	\$3,610.80	10%	\$3,249.72	\$433.30	\$361.08	\$288.86	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SFPSM16FU	UNITY 4X16GB SFP SM FC CONNECTION UPG	\$3,621.60	10%	\$3,259.44	\$507.02	\$434.59	\$362.16	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SL10ICU	Unity 2x4 Port 10GBASE-T ISCSI IO	\$2,318.83	10%	\$2,086.95	\$324.64	\$278.26	\$231.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SL10ICUAF	Unity 2x4 Port 10GBASE-T ISCSI IO	\$2,311.92	10%	\$2,080.73	\$277.43	\$231.19	\$184.95	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SL10ICUU	Unity 2x4 Port 10GBASE-T ISCSI IO UPG	\$2,781.59	10%	\$2,503.43	\$389.42	\$333.79	\$278.16	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SL10ICUAF	Unity 2x4 Port 10GBASE-T ISCSI IO UPG	\$2,773.30	10%	\$2,495.97	\$332.80	\$277.33	\$221.86	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SL10IG	Unity 2x4 Port 10Gb iSCSI/Eth TwinAX IO	\$1,639.78	10%	\$1,475.80	\$229.57	\$196.77	\$163.98	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SL10IGAF	Unity 2x4 Port 10Gb iSCSI/Eth TwinAX IO	\$1,634.89	10%	\$1,471.40	\$196.19	\$163.49	\$130.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SL10IGU	Unity 2x4 Port 10Gb iSCSI/Eth TWAX UPG	\$1,966.73	10%	\$1,770.06	\$275.34	\$236.01	\$196.67	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SL10IGUAF	Unity 2x4 Port 10Gb iSCSI/Eth TWAX UPG	\$1,960.87	10%	\$1,764.78	\$235.30	\$196.09	\$156.87	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SL10IO2PT	Unity 2x2 Port 10Gb iSCSI/Eth OPT IO	\$2,454.64	10%	\$2,209.18	\$343.65	\$294.56	\$245.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SL10IO2PTAF	Unity 2x2 Port 10Gb iSCSI/Eth OPT IO	\$2,447.32	10%	\$2,202.59	\$293.68	\$244.73	\$195.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
D3SL10IO2PTTW	Unity 2x2 Port 10Gb iSCSI/Eth TwinAX IO	\$1,639.78	10%	\$1,475.80	\$229.57	\$196.77	\$163.98	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SL10IO2PTTWAF	Unity 2x2 Port 10Gb iSCSI/Eth TwinAX IO	\$1,634.89	10%	\$1,471.40	\$196.19	\$163.49	\$130.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3SL10IO2PTTWU	Unity 2x2 Port 10Gb iSCSI/Eth TWAX UPG	\$1,966.73	10%	\$1,770.06	\$275.34	\$236.01	\$196.67	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SL10IO2PTTWUAF	Unity 2x2 Port 10Gb iSCSI/Eth TWAX UPG	\$1,960.87	10%	\$1,764.78	\$235.30	\$196.09	\$156.87	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3SL10IO2PTU	Unity 2x2 Port 10Gb iSCSI/Eth OPT UPG	\$2,947.58	10%	\$2,652.82	\$412.66	\$353.71	\$294.76	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SL10IO2PTUAF	Unity 2x2 Port 10Gb iSCSI/Eth OPT UPG	\$2,938.79	10%	\$2,644.91	\$352.65	\$293.88	\$235.10	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3SL10IO4PT	Unity 2x4 Port 10Gb iSCSI/Eth OPT IO	\$2,454.64	10%	\$2,209.18	\$343.65	\$294.56	\$245.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SL10IO4PTAF	Unity 2x4 Port 10Gb iSCSI/Eth OPT IO	\$2,447.32	10%	\$2,202.59	\$293.68	\$244.73	\$195.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3SL10IO4PTU	Unity 2x4 Port 10Gb iSCSI/Eth OPT UPG	\$2,947.58	10%	\$2,652.82	\$412.66	\$353.71	\$294.76	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SL10IO4PTUAF	Unity 2x4 Port 10Gb iSCSI/Eth OPT UPG	\$2,938.79	10%	\$2,644.91	\$352.65	\$293.88	\$235.10	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3SL12SAS	Unity 2x4 Port SAS BE EXP BUS IO EMC Rck	\$7,097.33	10%	\$6,387.60	\$993.63	\$851.68	\$709.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SL12SAS8L	UNITY 2x4 PORT 8L SAS BE EXP IO EMC RCK	\$7,097.33	10%	\$6,387.60	\$993.63	\$851.68	\$709.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SL12SAS8LAF	UNITYF 2x4 PORT 8L SAS BE EXP IO EMC RCK	\$7,076.17	10%	\$6,368.55	\$849.14	\$707.62	\$566.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3SL12SAS8LF	UNITY 2X4 PORT SAS EXP IO 8L FLD RCK	\$7,097.33	10%	\$6,387.60	\$993.63	\$851.68	\$709.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SL12SAS8LFAF	UNITY AF 2X4 PORT SAS EXP IO 8L FLD RCK	\$7,076.17	10%	\$6,368.55	\$849.14	\$707.62	\$566.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3SL12SASAF	Unity 2x4 Port SAS BE EXP BUS IO EMC Rck	\$7,076.17	10%	\$6,368.55	\$849.14	\$707.62	\$566.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3SL12SASF	Unity 2x4 Port SAS BE EXP BUS IO FLD Rck	\$7,097.33	10%	\$6,387.60	\$993.63	\$851.68	\$709.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SL12SASFAF	Unity 2x4 Port SAS BE EXP BUS IO FLD Rck	\$7,076.17	10%	\$6,368.55	\$849.14	\$707.62	\$566.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3SL12SASU	Unity 2x4 SAS BE EXP BUS IO EMC RK UPG	\$8,515.79	10%	\$7,664.21	\$1,192.21	\$1,021.89	\$851.58	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SL12SASUAF	Unity SAS BE EXP 4 BUSES UPG	\$8,490.40	10%	\$7,641.36	\$1,018.85	\$849.04	\$679.23	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3SL16F	Unity 2x4 Port 16G FC IO	\$3,551.18	10%	\$3,196.06	\$497.17	\$426.14	\$355.12	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SL16FAF	Unity 2x4 Port 16G FC IO	\$3,540.59	10%	\$3,186.53	\$424.87	\$354.06	\$283.25	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3SL16FSM	UNITY 2X4 PORT 16G FC IO S MODE SFPS	\$6,302.59	10%	\$5,672.33	\$882.36	\$756.31	\$630.26	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SL16FSMAF	UNITY 2X4 PORT 16G FC IO S MODE SFPS	\$6,283.80	10%	\$5,655.42	\$754.06	\$628.38	\$502.70	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3SL16FSMMM	UNITY 2X4 PORT 16G FC IO S+M MODE SFPS	\$5,090.36	10%	\$4,581.32	\$712.65	\$610.84	\$509.04	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SL16FSMMMMAF	UNITY 2X4 PORT 16G FC IO S+M MODE SFPS	\$5,075.18	10%	\$4,567.66	\$609.02	\$507.52	\$406.01	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3SL16FSMMMUMU	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$6,106.42	10%	\$5,495.78	\$854.90	\$732.77	\$610.64	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SL16FSMMMUAFAF	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$6,088.21	10%	\$5,479.39	\$730.59	\$608.82	\$487.06	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
D3SL16FSMU	Unity 2x4 Port 16G FC IO SFPS FLD UPG	\$7,565.12	10%	\$6,808.61	\$1,059.12	\$907.81	\$756.51	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SL16FSMUAF	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$7,542.56	10%	\$6,788.30	\$905.11	\$754.26	\$603.40	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SL16FU	Unity 2x4 Port 16Gb FC IO UPG	\$4,260.41	10%	\$3,834.37	\$596.46	\$511.25	\$426.04	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SL16FUAF	Unity 2x4 Port 16Gb FC IO UPG	\$4,247.71	10%	\$3,822.94	\$509.72	\$424.77	\$339.82	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SL1G	Unity 2x4 Port 1Gb iSCSI/Eth IO	\$1,363.13	10%	\$1,226.82	\$190.84	\$163.58	\$136.31	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SL1GAF	Unity 2x4 Port 1Gb iSCSI/Eth IO	\$1,359.07	10%	\$1,223.16	\$163.09	\$135.91	\$108.73	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SL1GU	Unity 2x4 Port 1Gb iSCSI/Eth IO UPG	\$1,634.75	10%	\$1,471.28	\$228.87	\$196.17	\$163.48	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SL1GUAF	Unity 2x4 Port 1Gb iSCSI/Eth IO UPG	\$1,629.88	10%	\$1,466.89	\$195.59	\$162.99	\$130.39	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D3SP-L4X1200-10K	UNITY SYSPACK 4X1.2TB 10K SAS 12X3.5	\$1.00	10%	\$0.90	\$630.96	\$540.83	\$450.69	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L4X1600X-SSD	UNITY SYSPACK 4X1.6TB FLASH 12X3.5	\$1.00	10%	\$0.90	\$3,506.92	\$3,005.93	\$2,504.94	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L4X1800-10K	UNITY SYSPACK 4X1.8TB 10K SAS 12X3.5	\$1.00	10%	\$0.90	\$783.07	\$671.20	\$559.34	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L4X2000-NL	UNITY SYSPACK 4X2TB NLSAS 12X3.5	\$2,997.88	10%	\$2,698.09	\$419.70	\$359.75	\$299.79	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L4X4000-NL	UNITY SYSPACK 4X4TB NLSAS 12X3.5	\$5,150.72	10%	\$4,635.65	\$721.10	\$618.09	\$515.07	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L4X400X-SSD	UNITY SYSPACK 4X400GB FLASH 12X3.5	\$8,591.24	10%	\$7,732.12	\$1,202.77	\$1,030.95	\$859.12	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L4X6000-NL	UNITY SYSPACK 4X6TB NLSAS 12X3.5	\$7,323.68	10%	\$6,591.31	\$1,025.32	\$878.84	\$732.37	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L4X600-10K	UNITY SYSPACK 4X600GB 10K SAS 12X3.5	\$1.00	10%	\$0.90	\$369.00	\$316.29	\$263.57	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L4X600-15K	UNITY SYSPACK 4X600GB 15K SAS 12X3.5	\$1.00	10%	\$0.90	\$487.31	\$417.69	\$348.08	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L4X800X-SSD	UNITY SYSPACK 4X800GB FLASH 12X3.5	\$1.00	10%	\$0.90	\$2,135.13	\$1,830.12	\$1,525.10	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L6X1200-10K	UNITY SYSPACK 6X1.2TB 10K SAS 12X3.5	\$1.00	10%	\$0.90	\$946.44	\$811.24	\$676.03	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L6X1600X-SSD	UNITY SYSPACK 6X1.6TB FLASH 12X3.5	\$1.00	10%	\$0.90	\$5,260.37	\$4,508.89	\$3,757.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L6X1800-10K	Unity SysPack 6X1.8TB 10K SAS 12X3.5	\$1.00	10%	\$0.90	\$1,174.61	\$1,006.80	\$839.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L6X400X-SSD	UNITY SYSPACK 6X400GB FLASH 12X3.5	\$12,886.86	10%	\$11,598.17	\$1,804.16	\$1,546.42	\$1,288.69	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L6X600-10K	UNITY SYSPACK 6X600GB 10K SAS 12X3.5	\$1.00	10%	\$0.90	\$553.50	\$474.43	\$395.36	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L6X600-15K	UNITY SYSPACK 6X600GB 15K SAS 12X3.5	\$1.00	10%	\$0.90	\$730.96	\$626.54	\$522.11	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L6X800X-SSD	UNITY SYSPACK 6X800GB FLASH 12X3.5	\$1.00	10%	\$0.90	\$3,200.59	\$2,743.36	\$2,286.14	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L9X2000-NL	UNITY SYSPACK 9X2TB NLSAS 12X3.5	\$6,745.23	10%	\$6,070.71	\$944.33	\$809.43	\$674.52	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L9X4000-NL	UNITY SYSPACK 9X4TB NLSAS 12X3.5	\$11,589.12	10%	\$10,430.21	\$1,622.48	\$1,390.69	\$1,158.91	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-L9X6000-NL	UNITY SYSPACK 9X6TB NLSAS 12X3.5	\$16,473.25	10%	\$14,825.93	\$2,306.26	\$1,976.79	\$1,647.33	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-S4X1200-10K	UNITY SYSPACK 4X1.2TB 10K SAS 25X2.5	\$4,285.56	10%	\$3,857.00	\$599.98	\$514.27	\$428.56	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D3SP-S4X15TBXL2SSD	UNITY SYSPACK 4X15360GB FLASH 25X2.5	\$152,972.36	10%	\$137,675.12	\$21,416.13	\$18,356.68	\$15,297.24	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
D3SPS4X1600XL-SSD	UNITY SYSPACK 4X1.6TB FVP SSD 25X2.5	\$20,884.56	10%	\$18,796.10	\$2,923.84	\$2,506.15	\$2,088.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S4X1600X-SSD	UNITY SYSPACK 4X1.6TB FLASH 25X2.5	\$1.00	10%	\$0.90	\$3,506.92	\$3,005.93	\$2,504.94	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S4X1800-10K	UNITY SYSPACK 4X1.8TB 10K SAS 25X2.5	\$5,311.68	10%	\$4,780.51	\$743.64	\$637.40	\$531.17	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S4X3200XL-SSD	UNITY SYSPACK 4X3.2TB FLASH 25X2.5	\$34,988.68	10%	\$31,489.81	\$4,898.42	\$4,198.64	\$3,498.87	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S4X400XL-SSD	UNITY SYSPACK 4X400GB AFP SSD 25X2.5	\$1.00	10%	\$0.90	\$974.61	\$835.38	\$696.15	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S4X400X-SSD	UNITY SYSPACK 4X400GB FLASH 25X2.5	\$8,591.24	10%	\$7,732.12	\$1,202.77	\$1,030.95	\$859.12	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S4X600-10K	UNITY SYSPACK 4X600GB 10K SAS 25X2.5	\$2,635.72	10%	\$2,372.15	\$369.00	\$316.29	\$263.57	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S4X600-15K	UNITY SYSPACK 4X600GB 15K SAS 25X2.5	\$3,480.76	10%	\$3,132.68	\$487.31	\$417.69	\$348.08	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S4X7TBXL2-SSD	UNITY SYSPACK 4X7680GB FLASH 25X2.5	\$77,542.48	10%	\$69,788.23	\$10,855.95	\$9,305.10	\$7,754.25	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SPS4X800XL-SSD	UNITY SYSPACK 4X800GB FVP SSD 25X2.5	\$12,997.52	10%	\$11,697.77	\$1,819.65	\$1,559.70	\$1,299.75	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S4X800X-SSD	UNITY SYSPACK 4X800GB FLASH 25X2.5	\$1.00	10%	\$0.90	\$2,135.13	\$1,830.12	\$1,525.10	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S6X1200-10K	UNITY SYSPACK 6X1.2TB 10K SAS 25X2.5	\$6,428.34	10%	\$5,785.51	\$899.97	\$771.40	\$642.83	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SPS6X1600XL-SSD	UNITY SYSPACK 6X1.6TB FVP SSD 25X2.5	\$31,326.84	10%	\$28,194.16	\$4,385.76	\$3,759.22	\$3,132.68	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S6X1600X-SSD	UNITY SYSPACK 6X1.6TB FLASH 25X2.5	\$1.00	10%	\$0.90	\$5,260.37	\$4,508.89	\$3,757.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S6X1800-10K	UNITY SYSPACK 6X1.8TB 10K SAS 25X2.5	\$7,967.52	10%	\$7,170.77	\$1,115.45	\$956.10	\$796.75	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S6X3200XL-SSD	UNITY SYSPACK 6X3.2TB FLASH 25X2.5	\$52,483.02	10%	\$47,234.72	\$7,347.62	\$6,297.96	\$5,248.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S6X400XL-SSD	UNITY SYSPACK 6X400GB AFP SSD 25X2.5	\$1.00	10%	\$0.90	\$1,461.92	\$1,253.07	\$1,044.23	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S6X400X-SSD	UNITY SYSPACK 6X400GB FLASH 25X2.5	\$12,886.86	10%	\$11,598.17	\$1,804.16	\$1,546.42	\$1,288.69	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S6X600-10K	UNITY SYSPACK 6X600GB 10K SAS 25X2.5	\$3,953.58	10%	\$3,558.22	\$553.50	\$474.43	\$395.36	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S6X600-15K	UNITY SYSPACK 6X600GB 15K SAS 25X2.5	\$5,221.14	10%	\$4,699.03	\$730.96	\$626.54	\$522.11	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S6X7TBXL2-SSD	UNITY SYSPACK 6X7680GB FLASH 25X2.5	\$116,313.72	10%	\$104,682.35	\$16,283.92	\$13,957.65	\$11,631.37	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SPS6X800XL-SSD	UNITY SYSPACK 6X800GB FVP SSD 25X2.5	\$19,496.28	10%	\$17,546.65	\$2,729.48	\$2,339.55	\$1,949.63	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3SP-S6X800X-SSD	UNITY SYSPACK 6X800GB FLASH 25X2.5	\$1.00	10%	\$0.90	\$3,200.59	\$2,743.36	\$2,286.14	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3TX-TWAX-1M	1M Active TwinAX Cable QTY 4	\$699.17	10%	\$629.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3TX-TWAX-1MAF	1M Active TwinAX Cable QTY 4	\$697.09	10%	\$627.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
D3TX-TWAX-3M	3M Active TwinAX Cable QTY 4	\$834.98	10%	\$751.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3TX-TWAX-3MAF	3M Active TwinAX Cable QTY 4	\$832.49	10%	\$749.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3TX-TWAX-5M	5M Active TwinAX Cable QTY 4	\$1,021.09	10%	\$918.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3TX-TWAX-5MAF	5M Active TwinAX Cable QTY 4	\$1,018.05	10%	\$916.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D3-VS07-12000	Unity 12TB NLSAS 15X3.5 DRIVE	\$3,500.88	10%	\$3,150.79	\$490.12	\$420.11	\$350.09	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS07-12000TU	Unity 12TB NLSAS 15X3.5 DRIVE UPG	\$4,201.06	10%	\$3,780.95	\$588.15	\$504.13	\$420.11	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS07-12000U	Unity 12TB NLSAS 15X3.5 DRIVE UPG	\$4,201.06	10%	\$3,780.95	\$588.15	\$504.13	\$420.11	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS07-2000	UNITY 2TB NLSAS 15X3.5 DRIVE	\$749.47	10%	\$674.52	\$104.93	\$89.94	\$74.95	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS07-2000TU	UNITY 2TB NLSAS 15X3.5 DRIVE UPG	\$900.37	10%	\$810.33	\$126.05	\$108.04	\$90.04	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS07-2000U	UNITY 2TB NLSAS 15X3.5 DRIVE UPG	\$900.37	10%	\$810.33	\$126.05	\$108.04	\$90.04	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS07-4000	UNITY 4TB NLSAS 15X3.5 DRIVE	\$1,287.68	10%	\$1,158.91	\$180.28	\$154.52	\$128.77	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS07-4000TU	UNITY 4TB NLSAS 15X3.5 DRIVE UPG	\$1,544.21	10%	\$1,389.79	\$216.19	\$185.31	\$154.42	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS07-4000U	UNITY 4TB NLSAS 15X3.5 DRIVE UPG	\$1,544.21	10%	\$1,389.79	\$216.19	\$185.31	\$154.42	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS07-6000	UNITY 6TB NLSAS 15X3.5 DRIVE	\$1,830.92	10%	\$1,647.83	\$256.33	\$219.71	\$183.09	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS07-6000TU	UNITY 6TB NLSAS 15X3.5 DRIVE UPG	\$2,198.11	10%	\$1,978.30	\$307.74	\$263.77	\$219.81	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS07-6000U	UNITY 6TB NLSAS 15X3.5 DRIVE UPG	\$2,198.11	10%	\$1,978.30	\$307.74	\$263.77	\$219.81	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS10-1200	UNITY 1.2TB 10K SAS 15X3.5 DRIVE	\$1.00	10%	\$0.90	\$157.74	\$135.21	\$112.67	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS10-1200TU	UNITY 1.2TB 10K SAS 15X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$189.43	\$162.37	\$135.31	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS10-1200U	UNITY 1.2TB 10K SAS 15X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$189.43	\$162.37	\$135.31	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS10-1800	Unity 1.8TB 10K SAS 15X3.5 Drive	\$1.00	10%	\$0.90	\$195.77	\$167.80	\$139.83	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS10-1800TU	UNITY 1.8TB 10K SAS 15X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$235.20	\$201.60	\$168.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS10-1800U	Unity 1.8TB 10K SAS 15X3.5 Drive Upg	\$1.00	10%	\$0.90	\$235.20	\$201.60	\$168.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS10-600	UNITY 600GB 10K SAS 15X3.5 DRIVE	\$1.00	10%	\$0.90	\$92.25	\$79.07	\$65.89	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS10-600TU	UNITY 600GB 10K SAS 15X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$110.56	\$94.77	\$78.97	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS10-600U	UNITY 600GB 10K SAS 15X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$110.56	\$94.77	\$78.97	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS12FX-1600	UNITY 1.6TB FLASH 15X3.5 DRIVE	\$1.00	10%	\$0.90	\$876.73	\$751.48	\$626.24	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS12FX-1600TU	UNITY 1.6TB FAST VP SSD 15X3.5 DRIVE UG	\$1.00	10%	\$0.90	\$1,052.07	\$901.78	\$751.48	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS12FX-1600U	UNITY 1.6TB FLASH 15X3.5 DRIVE UG	\$1.00	10%	\$0.90	\$1,052.07	\$901.78	\$751.48	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS12FX-200	UNITY 200GB FLASH 15X3.5 DRIVE	\$1.00	10%	\$0.90	\$188.02	\$161.16	\$134.30	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS12FX-200TU	UNITY 200GB FAST VP SSD 15X3.5 DRIVE UG	\$1.00	10%	\$0.90	\$225.34	\$193.15	\$160.96	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS12FX-200U	UNITY 200GB FLASH 15X3.5 DRIVE UG	\$1.00	10%	\$0.90	\$225.34	\$193.15	\$160.96	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS12FX-400	UNITY 400GB FLASH 15X3.5 DRIVE	\$2,147.81	10%	\$1,933.03	\$300.69	\$257.74	\$214.78	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS12FX-400TU	UNITY 400GB FAST VP SSD 15X3.5 DRIVE UG	\$2,575.36	10%	\$2,317.82	\$360.55	\$309.04	\$257.54	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS12FX-400U	UNITY 400GB FLASH 15X3.5 DRIVE UG	\$2,575.36	10%	\$2,317.82	\$360.55	\$309.04	\$257.54	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS12FX-800	UNITY 800GB FLASH 15X3.5 DRIVE	\$1.00	10%	\$0.90	\$533.78	\$457.53	\$381.27	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS12FX-800TU	UNITY 800GB FAST VP SSD 15X3.5 DRIVE UG	\$4,577.30	10%	\$4,119.57	\$640.82	\$549.28	\$457.73	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS12FX-800U	UNITY 800GB FLASH 15X3.5 DRIVE UG	\$4,577.30	10%	\$4,119.57	\$640.82	\$549.28	\$457.73	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS15-600	UNITY 600GB 15K SAS 15X3.5 DRIVE	\$870.19	10%	\$783.17	\$121.83	\$104.42	\$87.02	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
D3-VS15-600TU	UNITY 600GB 15K SAS 15X3.5 DRIVE UPG	\$1,046.24	10%	\$941.62	\$146.47	\$125.55	\$104.62	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D3-VS15-600U	UNITY 600GB 15K SAS 15X3.5 DRIVE UPG	\$1,046.24	10%	\$941.62	\$146.47	\$125.55	\$104.62	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-10-25GBSLIC-FRU	ClearskyX SLIC10/25Gb 4 Port SFP-Twinax	\$994.48	10%	\$895.03	\$139.23	\$119.34	\$99.45	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-10-25GT4PRT-FRU	10/25GbaseT 4 Port Mezz Card SFPorTwinax	\$1,498.49	10%	\$1,348.64	\$209.79	\$179.82	\$149.85	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-10GB4PORT-FRU	10GbaseT RJ45 4 Port Mezz Card	\$2,384.42	10%	\$2,145.98	\$333.82	\$286.13	\$238.44	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-10GBSFP-FRU	SFP+10GIGE OPTICAL XCVR	\$78.32	10%	\$70.49	\$10.96	\$9.40	\$7.83	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-10GBTSLIC-FRU	SnowSlideX SLIC - 10GbaseT 4 port RJ45	\$2,076.23	10%	\$1,868.61	\$290.67	\$249.15	\$207.62	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-1100WPSU-FRU	GEN2 CFF 1100W AC DC PSU AET (Sec)	\$525.28	10%	\$472.75	\$73.54	\$63.03	\$52.53	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4122AD	Unity 2U 25x2.5 DAE Dell RCK	\$2,454.64	10%	\$2,209.18	\$343.65	\$294.56	\$245.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4122ADAF	Unity 2U 25x2.5 DAE Dell RCK AF	\$2,447.32	10%	\$2,202.59	\$293.68	\$244.73	\$195.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4122ADAFU	Unity 2U 25x2.5 DAE Dell RCK AF UPG	\$2,447.32	10%	\$2,202.59	\$293.68	\$244.73	\$195.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4122ADU	Unity 2U 25x2.5 DAE Dell RCK UPG	\$2,454.64	10%	\$2,209.18	\$343.65	\$294.56	\$245.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4122F	Unity 2U 25x2.5 DAE FLD RCK	\$2,454.64	10%	\$2,209.18	\$343.65	\$294.56	\$245.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4122FAF	Unity 2U 25x2.5 DAE FLD RCK AF	\$2,447.32	10%	\$2,202.59	\$293.68	\$244.73	\$195.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4122FAFU	Unity 2U 25x2.5 DAE FLD RCK AF UPG	\$2,447.32	10%	\$2,202.59	\$293.68	\$244.73	\$195.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4122FU	Unity 2U 25x2.5 DAE FLD RCK UPG	\$2,454.64	10%	\$2,209.18	\$343.65	\$294.56	\$245.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D412380AD	Unity 3U 80x2.5 DAE Dell Rck	\$9,255.20	10%	\$8,329.68	\$1,295.73	\$1,110.62	\$925.52	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D412380ADAF	Unity 3U 80x2.5 DAE Dell Rck AF	\$9,227.60	10%	\$8,304.84	\$1,107.31	\$922.76	\$738.21	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D412380ADAFU	Unity 3U 80x2.5 DAE Dell Rck AF UPG	\$9,227.60	10%	\$8,304.84	\$1,107.31	\$922.76	\$738.21	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D412380ADU	Unity 3U 80x2.5 DAE Dell RCK UPG	\$9,255.20	10%	\$8,329.68	\$1,295.73	\$1,110.62	\$925.52	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D412380F	Unity 3U 80x2.5 DAE FLD RCK	\$9,255.20	10%	\$8,329.68	\$1,295.73	\$1,110.62	\$925.52	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D412380FAF	Unity 3U 80x2.5 DAE FLD RCK AF	\$9,227.60	10%	\$8,304.84	\$1,107.31	\$922.76	\$738.21	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D412380FAFU	Unity 3U 80x2.5 DAE FLD RCK AF UPG	\$9,227.60	10%	\$8,304.84	\$1,107.31	\$922.76	\$738.21	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D412380FU	Unity 3U 80x2.5 DAE FLD RCK UPG	\$9,255.20	10%	\$8,329.68	\$1,295.73	\$1,110.62	\$925.52	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4123AD	Unity 3U 15x3.5 DAE Dell RCK	\$2,183.02	10%	\$1,964.72	\$305.62	\$261.96	\$218.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4123ADAF	Unity 3U 15x3.5 DAE Dell RCK AF	\$2,176.51	10%	\$1,958.86	\$261.18	\$217.65	\$174.12	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4123ADU	Unity 3U 15x3.5 DAE Dell RCK UPG	\$2,183.02	10%	\$1,964.72	\$305.62	\$261.96	\$218.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4123F	Unity 3U 15x3.5 DAE FLD RCK	\$2,183.02	10%	\$1,964.72	\$305.62	\$261.96	\$218.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4123FAF	Unity 3U 15x3.5 DAE FLD RCK AF	\$2,176.51	10%	\$1,958.86	\$261.18	\$217.65	\$174.12	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4123FU	Unity 3U 15x3.5 DAE FLD RCK UPG	\$2,183.02	10%	\$1,964.72	\$305.62	\$261.96	\$218.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-12CORECPU-FRU	Unity XT SP 2.1G 85W 12C CRU	\$27,261.74	10%	\$24,535.57	\$3,816.64	\$3,271.41	\$2,726.17	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-16CORECPU-FRU	Unity XT SP 2.1G 125W 16C CRU EN	\$41,944.92	10%	\$37,750.43	\$5,872.29	\$5,033.39	\$4,194.49	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-16GBMMMSFP-FRU	SFP+ SINGLE MODE 16G FC 10KM W/CDR	\$868.73	10%	\$781.86	\$121.62	\$104.25	\$86.87	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-16GBRDIMDR4-FRU	16G RDIMM DDR4-2400	\$1,106.20	10%	\$995.58	\$154.87	\$132.74	\$110.62	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-16GBRDIMM-FRU	16GB DDR4 2667 DIMM	\$1,187.94	10%	\$1,069.15	\$166.31	\$142.55	\$118.79	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-16GBSMSFP-FRU	SFP+ MULTI MODE OPTICAL 16G FC W/CDR	\$266.64	10%	\$239.98	\$37.33	\$32.00	\$26.66	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-1GBSFP-FRU	SFP copper module 1G Base-T RJ-45	\$119.36	10%	\$107.42	\$16.71	\$14.32	\$11.94	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-240MLC-FRU	SMART X10 DRV 240GB MLC M.2 6G 512 PLP	\$1,167.26	10%	\$1,050.53	\$163.42	\$140.07	\$116.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-25GBESFP-FRU	SFP+ MM Optical 25GbE 85C XCVR	\$1,088.39	10%	\$979.55	\$152.37	\$130.61	\$108.84	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
D4-2S10-1200	D4 1.2TB 10K SAS 25X2.5 DRIVE	\$1,071.39	10%	\$964.25	\$149.99	\$128.57	\$107.14	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-2S10-1200TU	D4 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,287.68	10%	\$1,158.91	\$180.28	\$154.52	\$128.77	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-2S10-1200U	D4 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,287.68	10%	\$1,158.91	\$180.28	\$154.52	\$128.77	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-2S10-1800	D4 1.8TB 10K SAS 25X2.5 DRIVE	\$1,327.92	10%	\$1,195.13	\$185.91	\$159.35	\$132.79	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-2S10-1800TU	D4 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,594.51	10%	\$1,435.06	\$223.23	\$191.34	\$159.45	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-2S10-1800U	D4 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,594.51	10%	\$1,435.06	\$223.23	\$191.34	\$159.45	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-2S10-600	D4 600GB 10K SAS 25X2.5 DRIVE	\$658.93	10%	\$593.04	\$92.25	\$79.07	\$65.89	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-2S10-600TU	D4 600GB 10K SAS 25X2.5 DRIVE UPG	\$789.71	10%	\$710.74	\$110.56	\$94.77	\$78.97	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-2S10-600U	D4 600GB 10K SAS 25X2.5 DRIVE UPG	\$789.71	10%	\$710.74	\$110.56	\$94.77	\$78.97	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-2SFX-400	D4 400GB SAS FAST VP 25X2.5 SSD	\$2,364.10	10%	\$2,127.69	\$330.97	\$283.69	\$236.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-2SFX-400TU	D4 400GB SAS FAST VP 25X2.5 SSD UPG	\$2,831.89	10%	\$2,548.70	\$396.46	\$339.83	\$283.19	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-2SFX-400U	D4 400GB SAS FAST VP 25X2.5 SSD UPG	\$2,831.89	10%	\$2,548.70	\$396.46	\$339.83	\$283.19	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-2SFXL-1600	D4 1.6TB SAS FAST VP 25X2.5 SSD	\$5,744.26	10%	\$5,169.83	\$804.20	\$689.31	\$574.43	\$0.00	\$0.00	\$0.00	UM-1	UNITY	
D4-2SFXL-1600TU	D4 1.6TB SAS FAST VP 25X2.5 SSD UPG	\$6,891.10	10%	\$6,201.99	\$964.75	\$826.93	\$689.11	\$0.00	\$0.00	\$0.00	UM-1	UNITY	
D4-2SFXL-1600U	D4 1.6TB SAS FAST VP 25X2.5 SSD UPG	\$6,891.10	10%	\$6,201.99	\$964.75	\$826.93	\$689.11	\$0.00	\$0.00	\$0.00	UM-1	UNITY ALL FLASH	
D4-2SFXL2-7680	D4 7.68TB ALL FLASH 25X2.5 SSD	\$20,255.81	10%	\$18,230.23	\$2,835.81	\$2,430.70	\$2,025.58	\$0.00	\$0.00	\$0.00	UM-1	UNITY	
D4-2SFXL2-7680TU	D4 7.68TB ALL FLASH 25X2.5 SSD UPG	\$24,309.99	10%	\$21,878.99	\$3,403.40	\$2,917.20	\$2,431.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY	
D4-2SFXL2-7680U	D4 7.68TB ALL FLASH 25X2.5 SSD UPG	\$24,309.99	10%	\$21,878.99	\$3,403.40	\$2,917.20	\$2,431.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY	
D4-2SFXL-3200	D4 3.2TB SAS FAST VP 25X2.5 SSD	\$9,622.39	10%	\$8,660.15	\$1,347.13	\$1,154.69	\$962.24	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-2SFXL-3200TU	D4 3.2TB SAS FAST VP 25X2.5 SSD UPG	\$11,548.88	10%	\$10,393.99	\$1,616.84	\$1,385.87	\$1,154.89	\$0.00	\$0.00	\$0.00	UM-1	UNITY ALL FLASH	
D4-2SFXL-3200U	D4 3.2TB SAS FAST VP 25X2.5 SSD UPG	\$11,548.88	10%	\$10,393.99	\$1,616.84	\$1,385.87	\$1,154.89	\$0.00	\$0.00	\$0.00	UM-1	UNITY ALL FLASH	
D4-2SFXL-800	D4 800GB SAS FAST VP 25X2.5 SSD	\$3,576.33	10%	\$3,218.70	\$500.69	\$429.16	\$357.63	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-2SFXL-800TU	D4 800GB SAS FAST VP 25X2.5 SSD UPG	\$4,290.59	10%	\$3,861.53	\$600.68	\$514.87	\$429.06	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-2SFXL-800U	D4 800GB SAS FAST VP 25X2.5 SSD UPG	\$4,290.59	10%	\$3,861.53	\$600.68	\$514.87	\$429.06	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-2U2NENC-FRU	2U2N Unity Enclosure with MP	\$3,508.17	10%	\$3,157.35	\$491.14	\$420.98	\$350.82	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-30A123BATT-FRU	30% NAV-EX TLA A123M1B Li-Ion 0.33 Kg AC	\$701.69	10%	\$631.52	\$98.24	\$84.20	\$70.17	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-30PYLBATT-FRU	30% NAV-EX TLA PYL Li-Ion 0.33 Kg AC	\$1,141.21	10%	\$1,027.09	\$159.77	\$136.94	\$114.12	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-32GBRDIMM-FRU	32GB DDR4 2667 DIMM	\$2,299.62	10%	\$2,069.66	\$321.95	\$275.95	\$229.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-40MMFAN-FRU	40mmx56mm Fan Pack	\$106.99	10%	\$96.29	\$14.98	\$12.84	\$10.70	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D440U-RK-DOOR	Unity 40U Rack with Door	\$1,358.10	10%	\$1,222.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D440U-RK-DOORAF	Unity 40U Rack with Door AF	\$1,354.05	10%	\$1,218.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D440U-RK-DRLK	Unity 40U Rack with Door + Lock	\$1,358.10	10%	\$1,222.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D440U-RK-DRLKAF	Unity 40U Rack with Door + Lock AF	\$1,354.05	10%	\$1,218.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D44PC10ICAFU	Unity 2X4 Port Card 10GBaseT AF UPG	\$2,773.30	10%	\$2,495.97	\$332.80	\$277.33	\$221.86	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D44PC10ICU	Unity 2X4 Port Card 10GBaseT	\$2,318.83	10%	\$2,086.95	\$324.64	\$278.26	\$231.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
D44PC10ICUAF	Unity 2X4 Port Card 10GBaseT AF	\$2,311.92	10%	\$2,080.73	\$277.43	\$231.19	\$184.95	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D44PC10ICUU	Unity 2X4 Port Card 10GBaseT UPG	\$2,781.59	10%	\$2,503.43	\$389.42	\$333.79	\$278.16	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D44PC10IT	Unity 2X4 Port Card 10GbE OPT	\$2,454.64	10%	\$2,209.18	\$343.65	\$294.56	\$245.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D44PC10ITAF	Unity 2X4 Port Card 10GbE OPT AF	\$2,447.32	10%	\$2,202.59	\$293.68	\$244.73	\$195.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D44PC10ITAFU	Unity 2X4 Port Card 10GbE OPT AF UPG	\$2,938.79	10%	\$2,644.91	\$352.65	\$293.88	\$235.10	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D44PC10ITTW	Unity 2X4 Port Card 10GbE Twinax	\$1,639.78	10%	\$1,475.80	\$229.57	\$196.77	\$163.98	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D44PC10ITTWAF	Unity 2X4 Port Card 10GbE Twinax AF	\$1,634.89	10%	\$1,471.40	\$196.19	\$163.49	\$130.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D44PC10ITTWAFU	Unity 2X4 Port Card 10GbE Twinax AF UPG	\$1,960.87	10%	\$1,764.78	\$235.30	\$196.09	\$156.87	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D44PC10ITTWU	Unity 2X4 Port Card 10GbE Twinax UPG	\$1,966.73	10%	\$1,770.06	\$275.34	\$236.01	\$196.67	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D44PC10ITU	Unity 2X4 Port Card 10GbE OPT UPG	\$2,947.58	10%	\$2,652.82	\$412.66	\$353.71	\$294.76	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D44PC25IT	Unity 2X4 Port Card 25GbE OPT	\$9,401.07	10%	\$8,460.96	\$1,316.15	\$1,128.13	\$940.11	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D44PC25ITAF	Unity 2X4 Port Card 25GbE OPT AF	\$9,373.04	10%	\$8,435.74	\$1,124.76	\$937.30	\$749.84	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D44PC25ITAFU	Unity 2X4 Port Card 25GbE OPT AF UPG	\$9,042.05	10%	\$8,137.85	\$1,085.05	\$904.20	\$723.36	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D44PC25ITTW	Unity 2X4 Port Card 25GbE Twinax	\$1,639.78	10%	\$1,475.80	\$229.57	\$196.77	\$163.98	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D44PC25ITTWAF	Unity 2X4 Port Card 25GbE Twinax AF	\$1,634.89	10%	\$1,471.40	\$196.19	\$163.49	\$130.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D44PC25ITTWAFU	Unity 2X4 Port Card 25GbE Twinax AF UPG	\$1,960.87	10%	\$1,764.78	\$235.30	\$196.09	\$156.87	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D44PC25ITTWU	Unity 2X4 Port Card 25GbE Twinax UPG	\$1,966.73	10%	\$1,770.06	\$275.34	\$236.01	\$196.67	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D44PC25ITU	Unity 2X4 Port Card 25GbE OPT UPG	\$9,401.07	10%	\$8,460.96	\$1,316.15	\$1,128.13	\$940.11	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-64GBMLC-FRU	SMART X10 DRV 64GB MLC M.2 6G 512 15nm	\$416.38	10%	\$374.74	\$58.29	\$49.97	\$41.64	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-6CORECPU-FRU	Unity XT SP BRDWL 6C 1.7G 85W STM	\$6,521.14	10%	\$5,869.03	\$912.96	\$782.54	\$652.11	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-80X2.5ASSY-FRU	ASSY 80X2.5 LCC (MERCEDS TTLS)	\$3,781.35	10%	\$3,403.22	\$529.39	\$453.76	\$378.14	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-80X2.5DRKIT-FRU	80x2.5 FACTORY RAIL KIT	\$796.25	10%	\$716.63	\$111.47	\$95.55	\$79.62	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-80X2.5FAN-FRU	80x2.5 FAN PACK 80MM	\$169.56	10%	\$152.60	\$23.74	\$20.35	\$16.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-80X2.5FRKIT-FRU	80x2.5 FIELD RAIL AND CMA KIT	\$1,056.80	10%	\$951.12	\$147.95	\$126.82	\$105.68	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-8CORECPU-FRU	Unity XT SP 1.8G 85W 8C CRU	\$17,649.16	10%	\$15,884.24	\$2,470.88	\$2,117.90	\$1,764.92	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-8GBRDIMM-FRU	8G RDIMM TLA DDR4-2667	\$708.27	10%	\$637.44	\$99.16	\$84.99	\$70.83	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-8GBSFP-FRU	SFP+ MULTI MODE 8G FC OPTICAL XCVR	\$75.30	10%	\$67.77	\$10.54	\$9.04	\$7.53	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D49U-RK	UNITY 9U RACK	\$1,690.08	10%	\$1,521.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY	
D49U-RKAF	UNITY 9U RACK AF	\$1,685.04	10%	\$1,516.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4-A123BATTERY-FRU	NAV-EX TLA A123M1B Li-Ion 0.33 Kg AC	\$682.12	10%	\$613.91	\$95.50	\$81.85	\$68.21	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-ADJRAIL-FRU	UNITYXT 2U ADJ RAIL KIT	\$147.33	10%	\$132.60	\$20.63	\$17.68	\$14.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-ANC12GLCC-FRU	15x3.5 12G SAS LCC PCBA 2nd Sourc	\$1,949.78	10%	\$1,754.80	\$272.97	\$233.97	\$194.98	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-ANCASS-FRU	25X2.5 Assy DRV CHASSIS Midplane OB HT	\$1,088.44	10%	\$979.60	\$152.38	\$130.61	\$108.84	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-ANCCHAS-FRU	15x3.5 LF 12G SAS DAE CHASSIS W/Midplane	\$3,358.43	10%	\$3,022.59	\$470.18	\$403.01	\$335.84	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4BD6C25AD	Unity 380 DPE 25 x 2.5 Dell EMC RCK	\$10,915.10	10%	\$9,823.59	\$1,528.11	\$1,309.81	\$1,091.51	\$0.00	\$0.00	\$0.00	UM-1	UNITY	
D4BD6C25ADAF	Unity 380F DPE 25 x 2.5 Dell EMC RCK	\$10,882.55	10%	\$9,794.30	\$1,305.91	\$1,088.26	\$870.60	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4BD6C25F	Unity 380 DPE 25 x 2.5 Dell FLD RCK	\$10,915.10	10%	\$9,823.59	\$1,528.11	\$1,309.81	\$1,091.51	\$0.00	\$0.00	\$0.00	UM-1	UNITY	
D4BD6C25FAF	Unity 380F DPE 25 x 2.5 Dell FLD RCK	\$10,882.55	10%	\$9,794.30	\$1,305.91	\$1,088.26	\$870.60	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4BD6C25FAFLL	Unity 380F DPE 25 x 2.5 Dell FLD RCK	\$10,882.55	10%	\$9,794.30	\$1,305.91	\$1,088.26	\$870.60	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
D4BD6C25FLL	Unity 380 DPE 25 x 2.5 Dell FLD RCK	\$10,915.10	10%	\$9,823.59	\$1,528.11	\$1,309.81	\$1,091.51	\$0.00	\$0.00	\$0.00	UM-1	UNITY HFA
D4-CNCHAS-FRU	80x2.5 Chassis with Boards	\$14,703.29	10%	\$13,232.96	\$2,058.46	\$1,764.40	\$1,470.33	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-D2S10-1200	D4 1.2TB 10K SAS 80X2.5 DRIVE	\$1,071.39	10%	\$964.25	\$149.99	\$128.57	\$107.14	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-D2S10-1200TU	D4 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,287.68	10%	\$1,158.91	\$180.28	\$154.52	\$128.77	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-D2S10-1200U	D4 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,287.68	10%	\$1,158.91	\$180.28	\$154.52	\$128.77	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-D2S10-1800	D4 1.8TB 10K SAS 80X2.5 DRIVE	\$1,327.92	10%	\$1,195.13	\$185.91	\$159.35	\$132.79	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-D2S10-1800TU	D4 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,594.51	10%	\$1,435.06	\$223.23	\$191.34	\$159.45	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-D2S10-1800U	D4 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,594.51	10%	\$1,435.06	\$223.23	\$191.34	\$159.45	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-D2S10-600	D4 600GB 10K SAS 80X2.5 DRIVE	\$658.93	10%	\$593.04	\$92.25	\$79.07	\$65.89	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-D2S10-600TU	D4 600GB 10K SAS 80X2.5 DRIVE UPG	\$789.71	10%	\$710.74	\$110.56	\$94.77	\$78.97	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-D2S10-600U	D4 600GB 10K SAS 80X2.5 DRIVE UPG	\$789.71	10%	\$710.74	\$110.56	\$94.77	\$78.97	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-D2SFX-400	D4 400GB SAS FAST VP 80X2.5 SSD	\$2,364.10	10%	\$2,127.69	\$330.97	\$283.69	\$236.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-D2SFX-400TU	D4 400GB SAS FAST VP 80X2.5 SSD UPG	\$2,831.89	10%	\$2,548.70	\$396.46	\$339.83	\$283.19	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-D2SFX-400U	D4 400GB SAS FAST VP 80X2.5 SSD UPG	\$2,831.89	10%	\$2,548.70	\$396.46	\$339.83	\$283.19	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-D2SFXL-1600	D4 1.6TB SAS FAST VP 80X2.5 SSD	\$5,744.26	10%	\$5,169.83	\$804.20	\$689.31	\$574.43	\$0.00	\$0.00	\$0.00	UM-1	UNITY
D4-D2SFXL1600TU	D4 1.6TB SAS FAST VP 80X2.5 SSD UPG	\$6,891.10	10%	\$6,201.99	\$964.75	\$826.93	\$689.11	\$0.00	\$0.00	\$0.00	UM-1	UNITY
D4-D2SFXL-1600U	D4 1.6TB SAS FAST VP 80X2.5 SSD UPG	\$6,891.10	10%	\$6,201.99	\$964.75	\$826.93	\$689.11	\$0.00	\$0.00	\$0.00	UM-1	UNITY ALL FLASH
D4-D2SFXL2-7680	D4 7.68TB ALL FLASH 80X2.5 SSD	\$20,255.81	10%	\$18,230.23	\$2,835.81	\$2,430.70	\$2,025.58	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-D2SFXL2-7680TU	D4 7.68TB ALL FLASH 80X2.5 SSD UPG	\$24,309.99	10%	\$21,878.99	\$3,403.40	\$2,917.20	\$2,431.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY ALL FLASH
D4-D2SFXL2-7680U	D4 7.68TB ALL FLASH 80X2.5 SSD UPG	\$24,309.99	10%	\$21,878.99	\$3,403.40	\$2,917.20	\$2,431.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY ALL FLASH
D4-D2SFXL-3200	D4 3.2TB SAS FAST VP 80X2.5 SSD	\$9,622.39	10%	\$8,660.15	\$1,347.13	\$1,154.69	\$962.24	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-D2SFXL3200TU	D4 3.2TB SAS FAST VP 80X2.5 SSD UPG	\$11,548.88	10%	\$10,393.99	\$1,616.84	\$1,385.87	\$1,154.89	\$0.00	\$0.00	\$0.00	UM-1	UNITY
D4-D2SFXL-3200U	D4 3.2TB SAS FAST VP 80X2.5 SSD UPG	\$11,548.88	10%	\$10,393.99	\$1,616.84	\$1,385.87	\$1,154.89	\$0.00	\$0.00	\$0.00	UM-1	UNITY
D4-D2SFXL-800	D4 800GB SAS FAST VP 80X2.5 SSD	\$3,576.33	10%	\$3,218.70	\$500.69	\$429.16	\$357.63	\$0.00	\$0.00	\$0.00	UM-1	UNITY
D4-D2SFXL-800TU	D4 800GB SAS FAST VP 80X2.5 SSD UPG	\$4,290.59	10%	\$3,861.53	\$600.68	\$514.87	\$429.06	\$0.00	\$0.00	\$0.00	UM-1	UNITY ALL FLASH
D4-D2SFXL-800U	D4 800GB SAS FAST VP 80X2.5 SSD UPG	\$4,290.59	10%	\$3,861.53	\$600.68	\$514.87	\$429.06	\$0.00	\$0.00	\$0.00	UM-1	UNITY
D4DPEKIT	Unity DPE Install Kit	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
D4DPEKITAF	Unity DPE Install Kit AF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4DPEKITAF-OEM	Unity DPE OEM Install Kit AF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4DPEKIT-OEM	Unity DPE OEM Install Kit	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
D4DRVFILLNVME	Unity Drive Fillers NVMe Ready	\$5.03	10%	\$4.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4DRVFILLNVMEAF	UnityF Drive Fillers NVMe Ready	\$5.02	10%	\$4.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-2SFXL2-15360	D4F 15.36TB ALL FLASH 25X2.5 SSD	\$41,940.45	10%	\$37,746.41	\$5,032.85	\$4,194.04	\$3,355.24	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-2SFXL2-15360TU	D4F 15.36TB ALL FLASH 25X2.5 SSD UPG	\$50,330.54	10%	\$45,297.49	\$6,039.66	\$5,033.05	\$4,026.44	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
D4F-2SFXL2-15360U	D4F 15.36TB ALL FLASH 25X2.5 SSD UPG	\$50,330.54	10%	\$45,297.49	\$6,039.66	\$5,033.05	\$4,026.44	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-2SFXL2-1920	D4F 1.92TB ALL FLASH 25X2.5 SSD	\$6,098.24	10%	\$5,488.42	\$731.79	\$609.82	\$487.86	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-2SFXL2-1920TU	D4F 1.92TB ALL FLASH 25X2.5 SSD UPG	\$7,316.89	10%	\$6,585.20	\$878.03	\$731.69	\$585.35	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-2SFXL2-1920U	D4F 1.92TB ALL FLASH 25X2.5 SSD UPG	\$7,316.89	10%	\$6,585.20	\$878.03	\$731.69	\$585.35	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-2SFXL2-3840	D4F 3.84TB ALL FLASH 25X2.5 SSD	\$10,862.49	10%	\$9,776.24	\$1,303.50	\$1,086.25	\$869.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-2SFXL2-3840TU	D4F 3.84TB ALL FLASH 25X2.5 SSD UPG	\$13,039.00	10%	\$11,735.10	\$1,564.68	\$1,303.90	\$1,043.12	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-2SFXL2-3840U	D4F 3.84TB ALL FLASH 25X2.5 SSD UPG	\$13,039.00	10%	\$11,735.10	\$1,564.68	\$1,303.90	\$1,043.12	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-2SFXL2-7680	D4F 7.68TB ALL FLASH 25X2.5 SSD	\$20,195.41	10%	\$18,175.87	\$2,423.45	\$2,019.54	\$1,615.63	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-2SFXL2-7680TU	D4F 7.68TB ALL FLASH 25X2.5 SSD UPG	\$24,237.50	10%	\$21,813.75	\$2,908.50	\$2,423.75	\$1,939.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-2SFXL2-7680U	D4F 7.68TB ALL FLASH 25X2.5 SSD UPG	\$24,237.50	10%	\$21,813.75	\$2,908.50	\$2,423.75	\$1,939.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-2SFXL-800	D4F 800GB ALL FLASH 25X2.5 SSD	\$3,079.21	10%	\$2,771.29	\$369.51	\$307.92	\$246.34	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-2SFXL-800TU	D4F 800GB ALL FLASH 25X2.5 SSD UPG	\$3,691.04	10%	\$3,321.94	\$442.92	\$369.10	\$295.28	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-2SFXL-800U	D4F 800GB ALL FLASH 25X2.5 SSD UPG	\$3,691.04	10%	\$3,321.94	\$442.92	\$369.10	\$295.28	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4FC-2SFX-400	D4 400GB FAST CACHE 25X2.5 SSD	\$2,364.10	10%	\$2,127.69	\$330.97	\$283.69	\$236.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4FC-2SFX-400TU	D4 400GB FAST CACHE 25X2.5 SSD UPG	\$2,831.89	10%	\$2,548.70	\$396.46	\$339.83	\$283.19	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4FC-2SFX-400U	D4 400GB FAST CACHE 25X2.5 SSD UPG	\$2,831.89	10%	\$2,548.70	\$396.46	\$339.83	\$283.19	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4FC-D2SFX-400	D4 400GB FAST CACHE 80X2.5 SSD	\$2,364.10	10%	\$2,127.69	\$330.97	\$283.69	\$236.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4FC-D2SFX-400TU	D4 400GB FAST CACHE 80X2.5 SSD UPG	\$2,831.89	10%	\$2,548.70	\$396.46	\$339.83	\$283.19	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4FC-D2SFX-400U	D4 400GB FAST CACHE 80X2.5 SSD UPG	\$2,831.89	10%	\$2,548.70	\$396.46	\$339.83	\$283.19	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4FC-OM4-100M	Unity 2x100M OM4 Fiber CBL	\$442.64	10%	\$398.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4FC-OM4-100MAF	Unity 2x100M OM4 Fiber CBL AF	\$441.32	10%	\$397.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4FC-OM4-10M	Unity 2x10M OM4 Fiber CBL	\$135.81	10%	\$122.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4FC-OM4-10MAF	Unity 2x10M OM4 Fiber CBL AF	\$135.41	10%	\$121.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4FC-OM4-1M	Unity 2x1M OM4 Fiber CBL	\$100.60	10%	\$90.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4FC-OM4-1MAF	Unity 2x1M OM4 Fiber CBL AF	\$100.30	10%	\$90.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4FC-OM4-30M	Unity 2x30M OM4 Fiber CBL	\$160.96	10%	\$144.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4FC-OM4-30MAF	Unity 2x30M OM4 Fiber CBL AF	\$240.72	10%	\$216.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4FC-OM4-3M	Unity 2x3M OM4 Fiber CBL	\$110.66	10%	\$99.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4FC-OM4-3MAF	Unity 2x3M OM4 Fiber CBL AF	\$110.33	10%	\$99.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4FC-OM4-50M	Unity 2x50M OM4 Fiber CBL	\$191.14	10%	\$172.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4FC-OM4-50MAF	Unity 2x50M OM4 Fiber CBL AF	\$336.01	10%	\$302.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4FC-OM4-5M	Unity 2x5M OM4 Fiber CBL	\$120.72	10%	\$108.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4FC-OM4-5MAF	Unity 2x5M OM4 Fiber CBL AF	\$120.36	10%	\$108.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-D2SFXL2-15360	D4F 15.36TB ALL FLASH 80X2.5 SSD	\$41,940.45	10%	\$37,746.41	\$5,032.85	\$4,194.04	\$3,355.24	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
D4F-D2SFXL215360TU	D4F 15.36TB ALL FLASH 80X2.5 SSD UPG	\$50,330.54	10%	\$45,297.49	\$6,039.66	\$5,033.05	\$4,026.44	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-D2SFXL2-15360U	D4F 15.36TB ALL FLASH 80X2.5 SSD UPG	\$50,330.54	10%	\$45,297.49	\$6,039.66	\$5,033.05	\$4,026.44	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-D2SFXL2-1920	D4F 1.92TB ALL FLASH 80X2.5 SSD	\$6,098.24	10%	\$5,488.42	\$731.79	\$609.82	\$487.86	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-D2SFXL2-1920TU	D4F 1.92TB ALL FLASH 80X2.5 SSD UPG	\$7,316.89	10%	\$6,585.20	\$878.03	\$731.69	\$585.35	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-D2SFXL2-1920U	D4F 1.92TB ALL FLASH 80X2.5 SSD UPG	\$7,316.89	10%	\$6,585.20	\$878.03	\$731.69	\$585.35	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-D2SFXL2-3840	D4F 3.84TB ALL FLASH 80X2.5 SSD	\$10,862.49	10%	\$9,776.24	\$1,303.50	\$1,086.25	\$869.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-D2SFXL2-3840TU	D4F 3.84TB ALL FLASH 80X2.5 SSD UPG	\$13,039.00	10%	\$11,735.10	\$1,564.68	\$1,303.90	\$1,043.12	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-D2SFXL2-3840U	D4F 3.84TB ALL FLASH 80X2.5 SSD UPG	\$13,039.00	10%	\$11,735.10	\$1,564.68	\$1,303.90	\$1,043.12	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-D2SFXL2-7680	D4F 7.68TB ALL FLASH 80X2.5 SSD	\$20,195.41	10%	\$18,175.87	\$2,423.45	\$2,019.54	\$1,615.63	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-D2SFXL2-7680TU	D4F 7.68TB ALL FLASH 80X2.5 SSD UPG	\$24,237.50	10%	\$21,813.75	\$2,908.50	\$2,423.75	\$1,939.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-D2SFXL2-7680U	D4F 7.68TB ALL FLASH 80X2.5 SSD UPG	\$24,237.50	10%	\$21,813.75	\$2,908.50	\$2,423.75	\$1,939.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-D2SFXL-800	D4F 800GB ALL FLASH 80X2.5 SSD	\$3,079.21	10%	\$2,771.29	\$369.51	\$307.92	\$246.34	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-D2SFXL-800TU	D4F 800GB ALL FLASH 80X2.5 SSD UPG	\$3,691.04	10%	\$3,321.94	\$442.92	\$369.10	\$295.28	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4F-D2SFXL-800U	D4F 800GB ALL FLASH 80X2.5 SSD UPG	\$3,691.04	10%	\$3,321.94	\$442.92	\$369.10	\$295.28	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4-FRUCRUBASE	Unity FRU CRU Base	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-FRUCRUBASEAF	Unity AF FRU CRU Base	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY AFA
D4-FRUCRUVIRBASEAF	Unity AF FRU CRU Virtual Base	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-HILINEPSU-FRU	GEN2 CFF 1450W LL 2100W HL AC DC PSU	\$1,789.57	10%	\$1,610.61	\$250.54	\$214.75	\$178.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-KIT-RAILS	Unity Rail Kit	\$135.81	10%	\$122.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-KIT-RAILSAF	Unity Rail Kit AF	\$135.41	10%	\$121.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4-LOWLINEPSU-FRU	GEN2 CFF 1800W HL 1050W LL PSU AC	\$1,570.11	10%	\$1,413.10	\$219.82	\$188.41	\$157.01	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-M2NVM-FRU	SAM PM983 DR 960G 1WPD M.2 NVM 8G 512	\$1,793.35	10%	\$1,614.02	\$251.07	\$215.20	\$179.33	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4MSHD4LHD2	Unity 2x2M Dense DAE SAS CBL	\$271.62	10%	\$244.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4MSHD4LHD2AF	Unity 2x2M Dense DAE SAS CBL AF	\$270.81	10%	\$243.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4MSHD4LHD3	Unity 2x3M Dense DAE SAS CBL	\$362.16	10%	\$325.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4MSHD4LHD3AF	Unity 2x3M Dense DAE SAS CBL AF	\$361.08	10%	\$324.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4MSHD4LHD5	Unity 2x5M Dense DAE SAS CBL	\$533.18	10%	\$479.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4MSHD4LHD5AF	Unity 2x5M Dense DAE SAS CBL AF	\$531.59	10%	\$478.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4MSHD8LHD2	Unity 2x2M Dense DAE x8 SAS CBL	\$528.15	10%	\$475.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4MSHD8LHD2AF	Unity 2x2M Dense DAE x8 SAS CBL AF	\$526.58	10%	\$473.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4MSHD8LHD3	Unity 2x3M Dense DAE x8 SAS CBL	\$840.01	10%	\$756.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4MSHD8LHD3AF	Unity 2x3M Dense DAE x8 SAS CBL AF	\$837.51	10%	\$753.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4MSHD8LHD5	Unity 2x5M Dense DAE x8 SAS CBL	\$1,156.90	10%	\$1,041.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4MSHD8LHD5AF	Unity 2x5M Dense DAE x8 SAS CBL AF	\$1,153.45	10%	\$1,038.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4MSHDMSSHD2	Unity 2x2M DAE SAS CBL	\$271.62	10%	\$244.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
D4MSHDMSSHD2AF	Unity 2x2M DAE SAS CBL AF	\$270.81	10%	\$243.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4MSHDMSSHD5	Unity 2x5M DAE SAS CBL	\$548.27	10%	\$493.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4MSHDMSSHD5AF	Unity 2x5M DAE SAS CBL AF	\$531.59	10%	\$478.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4MSHDMSSHD8	Unity 2x8M DAE SAS CBL	\$819.89	10%	\$737.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4MSHDMSSHD8AF	Unity 2x8M DAE SAS CBL AF	\$797.39	10%	\$717.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4ODPEKIT	Unity 380 DPE Install Kit	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
D4ODPEKITAF	Unity 380F DPE Install Kit	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4ODPEKITAF-OEM	Unity 380F DPE OEM Install Kit	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4ODPEKIT-OEM	Unity 380 DPE OEM Install Kit	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
D4-PCB12GB-FRU	PCB TLA 12Gb SAS 4PORT IO SNOWDEVX	\$1,925.99	10%	\$1,733.39	\$269.64	\$231.12	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-PCB16GB-FRU	PCB TLA VortexQX 4-Port 16G Fibre Xced	\$2,077.99	10%	\$1,870.19	\$290.92	\$249.36	\$207.80	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-PWRCOOLSUP-FRU	3RD GENERATION VE PWR SUPPLY/COOLING FRU	\$469.50	10%	\$422.55	\$65.73	\$56.34	\$46.95	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-PYLBATTERY-FRU	NAV-EX TLA PYL Li-Ion 0.33 Kg AC	\$1,304.23	10%	\$1,173.81	\$182.59	\$156.51	\$130.42	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SFP1	Unity CNA 4x1GBBaseT SFPs	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SFP10	Unity 2x10GbE OPT SFPs	\$382.28	10%	\$344.05	\$53.52	\$45.87	\$38.23	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SFP10AF	Unity 2x10GbE OPT SFPs AF	\$381.14	10%	\$343.03	\$45.74	\$38.11	\$30.49	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SFP10AFU	Unity 2x10GbE OPT SFPs AF UPG	\$381.14	10%	\$343.03	\$45.74	\$38.11	\$30.49	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SFP10I	Unity CNA 4x10GbE OPT SFPs	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SFP10IAF	Unity CNA 4x10GbE OPT SFPs AF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SFP10IAFU	Unity CNA 4x10GbE OPT SFPs AF UPG	\$757.27	10%	\$681.54	\$90.87	\$75.73	\$60.58	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SFP10IU	Unity CNA 4x10GbE OPT SFPs UPG	\$759.53	10%	\$683.58	\$106.33	\$91.14	\$75.95	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SFP10U	Unity 2x10GbE OPT SFPs UPG	\$382.28	10%	\$344.05	\$53.52	\$45.87	\$38.23	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SFP16F	Unity CNA 4x16Gb FC SFPs	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SFP16FAF	Unity CNA 4x16Gb FC SFPs AF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SFP16FAFU	Unity CNA 4x16Gb FC SFPs AF UPG	\$1,138.41	10%	\$1,024.57	\$136.61	\$113.84	\$91.07	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SFP16FU	Unity CNA 4x16Gb FC SFPs UPG	\$1,138.41	10%	\$1,024.57	\$136.61	\$113.84	\$91.07	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SFP1AF	Unity CNA 4x1GBBaseT SFPs AF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SFP1AFU	Unity CNA 4x1GBBaseT SFPs AF UPG	\$757.27	10%	\$681.54	\$90.87	\$75.73	\$60.58	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SFP1FU	Unity 4X1Gb SFP iScsi	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SFP1U	Unity CNA 4x1GBBaseT SFPs UPG	\$759.53	10%	\$683.58	\$106.33	\$91.14	\$75.95	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SFP25	Unity 2x25GbE OPT SFPs	\$2,177.99	10%	\$1,960.19	\$304.92	\$261.36	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	IO MODULE
D4SFP25AF	Unity 2x25GbE OPT SFPs AF	\$2,171.50	10%	\$1,954.35	\$260.58	\$217.15	\$173.72	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SFP25AFU	Unity 2x25GbE OPT SFPs AF UPG	\$4,187.53	10%	\$3,768.78	\$502.50	\$418.75	\$335.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SFP25U	Unity 2x25GbE OPT SFPs UPG	\$4,355.98	10%	\$3,920.38	\$609.84	\$522.72	\$435.60	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	IO MODULE
D4SFP8F	Unity CNA 4x8Gb FC SFPs	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SFP8FAF	Unity CNA 4x8Gb FC SFPs AF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SFP8FAFU	Unity CNA 4x8Gb FC SFPs AF UPG	\$300.90	10%	\$270.81	\$36.11	\$30.09	\$24.07	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SFP8FU	Unity CNA 4x8Gb FC SFPs UPG	\$301.80	10%	\$271.62	\$42.25	\$36.22	\$30.18	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SL10ICAFU	Unity 2x4 Port IO 10GBaseT AF UPG	\$2,773.30	10%	\$2,495.97	\$332.80	\$277.33	\$221.86	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SL10ICU	Unity 2x4 Port IO 10GBaseT	\$2,318.83	10%	\$2,086.95	\$324.64	\$278.26	\$231.88	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SL10ICUAF	Unity 2x4 Port IO 10GBaseT AF	\$2,311.92	10%	\$2,080.73	\$277.43	\$231.19	\$184.95	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SL10ICUUF	Unity 2x4 Port IO 10GBaseT UPG	\$2,781.59	10%	\$2,503.43	\$389.42	\$333.79	\$278.16	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SL10IO4PT	Unity 2X4 Port IO 10GbE OPT	\$2,454.64	10%	\$2,209.18	\$343.65	\$294.56	\$245.46	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SL10IO4PTAF	Unity 2X4 Port IO 10GbE OPT AF	\$2,447.32	10%	\$2,202.59	\$293.68	\$244.73	\$195.79	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SL10IO4PTAFU	Unity 2X4 Port IO 10GbE OPT AF UPG	\$2,938.79	10%	\$2,644.91	\$352.65	\$293.88	\$235.10	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
D4SL10IO4PTTW	Unity 2X4 Port IO 10GbE Twinax	\$1,639.78	10%	\$1,475.80	\$229.57	\$196.77	\$163.98	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4SL10IO4PTTWAF	Unity 2X4 Port IO 10GbE Twinax AF	\$1,634.89	10%	\$1,471.40	\$196.19	\$163.49	\$130.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL10IO4PTTWAFU	Unity 2X4 Port IO 10GbE Twinax AF UPG	\$1,960.87	10%	\$1,764.78	\$235.30	\$196.09	\$156.87	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL10IO4PTTWU	Unity 2X4 Port IO 10GbE Twinax UPG	\$1,966.73	10%	\$1,770.06	\$275.34	\$236.01	\$196.67	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4SL10IO4PTU	Unity 2X4 Port IO 10GbE OPT UPG	\$2,947.58	10%	\$2,652.82	\$412.66	\$353.71	\$294.76	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4SL12C25AD	Unity 680 DPE 25 x 2.5 Dell EMC RCK	\$59,665.86	10%	\$53,699.27	\$8,353.22	\$7,159.90	\$5,966.59	\$0.00	\$0.00	\$0.00	UM-1	UNITY HFA	
D4SL12C25ADAF	Unity 680F DPE 25 x 2.5 Dell EMC RCK	\$59,487.93	10%	\$53,539.14	\$7,138.55	\$5,948.79	\$4,759.03	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL12C25F	Unity 680 DPE 25 x 2.5 Dell FLD RCK	\$59,665.86	10%	\$53,699.27	\$8,353.22	\$7,159.90	\$5,966.59	\$0.00	\$0.00	\$0.00	UM-1	UNITY	
D4SL12C25FAF	Unity 680F DPE 25 x 2.5 Dell FLD RCK	\$59,487.93	10%	\$53,539.14	\$7,138.55	\$5,948.79	\$4,759.03	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL12C25FAFLL	Unity 680F DPE 25 x 2.5 Dell FLD RCK	\$59,487.93	10%	\$53,539.14	\$7,138.55	\$5,948.79	\$4,759.03	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL12C25FLL	Unity 680 DPE 25 x 2.5 Dell FLD RCK	\$59,665.86	10%	\$53,699.27	\$8,353.22	\$7,159.90	\$5,966.59	\$0.00	\$0.00	\$0.00	UM-1	UNITY HFA	
D4SL12SAS	Unity 2x4 Port SAS EXP DELL RCK	\$7,097.33	10%	\$6,387.60	\$993.63	\$851.68	\$709.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4SL12SAS8L	Unity 2x4Port SAS x8 EXP DELL EMC RCK	\$7,097.33	10%	\$6,387.60	\$993.63	\$851.68	\$709.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4SL12SAS8LAF	Unity 2x4Port SAS x8 EXP DELL EMC RCK AF	\$7,076.17	10%	\$6,368.55	\$849.14	\$707.62	\$566.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL12SAS8LF	Unity 2x4 Port SAS x8 EXP FLD RCK	\$7,097.33	10%	\$6,387.60	\$993.63	\$851.68	\$709.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4SL12SAS8LFAF	Unity 2x4 Port SAS x8 EXP FLD RCK AF	\$7,076.17	10%	\$6,368.55	\$849.14	\$707.62	\$566.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL12SASAF	Unity 2x4 Port SAS EXP DELL RCK AF	\$7,076.17	10%	\$6,368.55	\$849.14	\$707.62	\$566.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL12SASAFU	Unity 2x4 Port SAS EXP DELL RCK AF UPG	\$8,490.40	10%	\$7,641.36	\$1,018.85	\$849.04	\$679.23	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL12SASF	Unity 2x4 Port SAS EXP FLD RCK	\$7,097.33	10%	\$6,387.60	\$993.63	\$851.68	\$709.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4SL12SASFAF	Unity 2x4 Port SAS EXP FLD RCK AF	\$7,076.17	10%	\$6,368.55	\$849.14	\$707.62	\$566.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL12SASU	Unity 2x4 Port SAS EXP DELL RCK UPG	\$8,515.79	10%	\$7,664.21	\$1,192.21	\$1,021.89	\$851.58	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4SL16C25AD	Unity 880 DPE 25 x 2.5 Dell EMC RCK	\$130,780.00	10%	\$117,702.00	\$18,309.20	\$15,693.60	\$13,078.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY	
D4SL16C25ADAF	Unity 880F DPE 25 x 2.5 Dell EMC RCK	\$130,390.00	10%	\$117,351.00	\$15,646.80	\$13,039.00	\$10,431.20	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL16C25F	Unity 880 DPE 25 x 2.5 Dell FLD RCK	\$130,780.00	10%	\$117,702.00	\$18,309.20	\$15,693.60	\$13,078.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY	
D4SL16C25FAF	Unity 880F DPE 25 x 2.5 Dell FLD RCK	\$130,390.00	10%	\$117,351.00	\$15,646.80	\$13,039.00	\$10,431.20	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL16C25FAFLL	Unity 880F DPE 25 x 2.5 Dell FLD RCK	\$130,390.00	10%	\$117,351.00	\$15,646.80	\$13,039.00	\$10,431.20	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL16C25FLL	Unity 880 DPE 25 x 2.5 Dell FLD RCK	\$130,780.00	10%	\$117,702.00	\$18,309.20	\$15,693.60	\$13,078.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HFA	
D4SL16F	Unity 2x4 Port IO 16Gb FC	\$3,551.18	10%	\$3,196.06	\$497.17	\$426.14	\$355.12	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4SL16FAF	Unity 2x4 Port IO 16Gb FC AF	\$3,540.59	10%	\$3,186.53	\$424.87	\$354.06	\$283.25	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL16FAFU	Unity 2x4 Port IO 16Gb FC AF UPG	\$4,247.71	10%	\$3,822.94	\$509.72	\$424.77	\$339.82	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL16FSM	Unity 2x4 Port IO 16Gb FC Smode	\$6,302.59	10%	\$5,672.33	\$882.36	\$756.31	\$630.26	\$0.00	\$0.00	\$0.00	UM-1	UNITY	
D4SL16FSMAF	Unity 2x4 Port IO 16Gb FC SMode AF	\$6,283.80	10%	\$5,655.42	\$754.06	\$628.38	\$502.70	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL16FSMAFU	Unity 2x4 Port IO 16Gb FC SMode AF UPG	\$7,542.56	10%	\$6,788.30	\$905.11	\$754.26	\$603.40	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL16FSMU	Unity 2x4 Port IO 16Gb FC SMode UPG	\$7,565.12	10%	\$6,808.61	\$1,059.12	\$907.81	\$756.51	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4SL16FU	Unity 2x4 Port IO 16Gb FC UPG	\$4,260.41	10%	\$3,834.37	\$596.46	\$511.25	\$426.04	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4SL25IO4PT	Unity 2X4 Port IO 25GbE OPT	\$8,556.03	10%	\$7,700.43	\$1,197.84	\$1,026.72	\$855.60	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4SL25IO4PTAF	Unity 2X4 Port IO 25GbE OPT AF	\$8,229.62	10%	\$7,406.66	\$987.55	\$822.96	\$658.37	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL25IO4PTAFU	Unity 2X4 Port IO 25GbE OPT AF UPG	\$8,229.62	10%	\$7,406.66	\$987.55	\$822.96	\$658.37	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL25IO4PTTW	Unity 2X4 Port IO 25GbE Twinax	\$1,639.78	10%	\$1,475.80	\$229.57	\$196.77	\$163.98	\$0.00	\$0.00	\$0.00	UM-1	UNITY ALL FLASH	
D4SL25IO4PTTWAF	Unity 2X4 Port IO 25GbE Twinax AF	\$1,634.89	10%	\$1,471.40	\$196.19	\$163.49	\$130.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL25IO4PTTWAFU	Unity 2X4 Port IO 25GbE Twinax AF UPG	\$1,960.87	10%	\$1,764.78	\$235.30	\$196.09	\$156.87	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
D4SL25IO4PTTWU	Unity 2X4 Port IO 25GbE Twinax UPG	\$1,966.73	10%	\$1,770.06	\$275.34	\$236.01	\$196.67	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
D4SL25IO4PTU	Unity 2X4 Port IO 25GbE OPT UPG	\$8,556.03	10%	\$7,700.43	\$1,197.84	\$1,026.72	\$855.60	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SL8C25AD	Unity 480 DPE 25 x 2.5 Dell EMC RCK	\$28,047.28	10%	\$25,242.55	\$3,926.62	\$3,365.67	\$2,804.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HFA
D4SL8C25ADAF	Unity 480F DPE 25 x 2.5 Dell EMC RCK	\$27,963.64	10%	\$25,167.28	\$3,355.64	\$2,796.36	\$2,237.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SL8C25F	Unity 480 DPE 25 x 2.5 Dell FLD RCK	\$28,047.28	10%	\$25,242.55	\$3,926.62	\$3,365.67	\$2,804.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY
D4SL8C25FAF	Unity 480F DPE 25 x 2.5 Dell FLD RCK	\$27,963.64	10%	\$25,167.28	\$3,355.64	\$2,796.36	\$2,237.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SL8C25FAFLL	Unity 480F DPE 25 x 2.5 Dell FLD RCK	\$27,963.64	10%	\$25,167.28	\$3,355.64	\$2,796.36	\$2,237.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4SL8C25FLL	Unity 480 DPE 25 x 2.5 Dell FLD RCK	\$28,047.28	10%	\$25,242.55	\$3,926.62	\$3,365.67	\$2,804.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HFA
D4-SNAPRAIL-FRU	Snap in Rail Assembly Ancho	\$131.48	10%	\$118.33	\$18.41	\$15.78	\$13.15	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SP-4X1200-10K	D4 SYSPACK 4X1.2TB 10K SAS 25X2.5	\$4,285.56	10%	\$3,857.00	\$599.98	\$514.27	\$428.56	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SP-4X1600XL-SSD	D4 SYSPACK 4X1.6TB FAST VP SSD 25X2.5	\$22,977.04	10%	\$20,679.34	\$3,216.79	\$2,757.24	\$2,297.70	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SP-4X1800-10K	D4 SYSPACK 4X1.8TGB 10K SAS 25X2.5	\$5,311.68	10%	\$4,780.51	\$743.64	\$637.40	\$531.17	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SP-4X3200XL-SSD	D4 SYSPACK 4X3.2TB FAST VP SSD 25X2.5	\$38,489.56	10%	\$34,640.60	\$5,388.54	\$4,618.75	\$3,848.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SP-4X400X-SSD	D4 SYSPACK 4X400GB FAST VP SSD 25X2.5	\$9,456.40	10%	\$8,510.76	\$1,323.90	\$1,134.77	\$945.64	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SP-4X600-10K	D4 SYSPACK 4X600GB 10K SAS 25X2.5	\$2,635.72	10%	\$2,372.15	\$369.00	\$316.29	\$263.57	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SP-4X7TBXL2-SSD	D4 SYSPACK 4X7680GB SSD 25X2.5	\$81,023.24	10%	\$72,920.92	\$11,343.25	\$9,722.79	\$8,102.32	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4SP-4X800XL-SSD	D4 SYSPACK 4X800GB FAST VP SSD 25X2.5	\$14,305.32	10%	\$12,874.79	\$2,002.74	\$1,716.64	\$1,430.53	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-TAB12GLCC-FRU	25x2.5 LF 12G SAS DAE CHASSIS W/Midplane	\$795.34	10%	\$715.81	\$111.35	\$95.44	\$79.53	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4TX-TWAX-1M	Unity 2x1M Active TwinAx CBL 10G	\$699.17	10%	\$629.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4TX-TWAX-1MAF	Unity 2x1M Active TwinAx CBL 10G AF	\$697.09	10%	\$627.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4TX-TWAX25-1M	1M SFP+ to SFP+ 25G Passive Twinax Cable	\$367.19	10%	\$330.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4TX-TWAX25-1MAF	1M SFP+ to SFP+ 25G Passive Twinax CBLAF	\$366.10	10%	\$329.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY AFA
D4TX-TWAX25-2M	2M SFP+ to SFP+ 25G Passive Twinax Cable	\$513.06	10%	\$461.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4TX-TWAX25-2MAF	2M SFP+ to SFP+ 25G Passive Twinax CBLAF	\$511.53	10%	\$460.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY AFA
D4TX-TWAX25-3M	3M SFP+ to SFP+ 25G Passive Twinax Cable	\$719.29	10%	\$647.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4TX-TWAX25-3MAF	3M SFP+ to SFP+ 25G Passive Twinax CBLAF	\$717.15	10%	\$645.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY AFA
D4TX-TWAX-3M	Unity 2x3M Active TwinAx CBL 10G	\$834.98	10%	\$751.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4TX-TWAX-3MAF	Unity 2x3M Active TwinAx CBL 10G AF	\$832.49	10%	\$749.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4TX-TWAX-5M	Unity 2x5M Active TwinAx CBL 10G	\$1,021.09	10%	\$918.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4TX-TWAX-5MAF	Unity 2x5M Active TwinAx CBL 10G AF	\$1,018.05	10%	\$916.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
D4-VS07-12000	D4 12TB NLSAS 15X3.5 DRIVE	\$3,500.88	10%	\$3,150.79	\$490.12	\$420.11	\$350.09	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-VS07-12000TU	D4 12TB NLSAS 15X3.5 DRIVE UPG	\$4,200.05	10%	\$3,780.05	\$588.01	\$504.01	\$420.01	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-VS07-12000U	D4 12TB NLSAS 15X3.5 DRIVE UPG	\$4,200.05	10%	\$3,780.05	\$588.01	\$504.01	\$420.01	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-VS07-4000	D4 4TB NLSAS 15X3.5 DRIVE	\$1,287.68	10%	\$1,158.91	\$180.28	\$154.52	\$128.77	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
D4-VS07-4000TU	D4 4TB NLSAS 15X3.5 DRIVE UPG	\$1,544.21	10%	\$1,389.79	\$216.19	\$185.31	\$154.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
D4-VS07-4000U	D4 4TB NLSAS 15X3.5 DRIVE UPG	\$1,544.21	10%	\$1,389.79	\$216.19	\$185.31	\$154.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-VS07-6000	D4 6TB NLSAS 15X3.5 DRIVE	\$1,830.92	10%	\$1,647.83	\$256.33	\$219.71	\$183.09	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-VS07-6000TU	D4 6TB NLSAS 15X3.5 DRIVE UPG	\$2,198.11	10%	\$1,978.30	\$307.74	\$263.77	\$219.81	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
D4-VS07-6000U	D4 6TB NLSAS 15X3.5 DRIVE UPG	\$2,198.11	10%	\$1,978.30	\$307.74	\$263.77	\$219.81	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
DAE	ARRAY EXPANSION NEW SYS	\$5,400.00	38%	\$3,348.00	\$918.00	\$810.00	\$594.00	\$0.00	\$216.00	\$0.00	B	CLARIION	
DAE2UCHASSIS	2U DAE LF 12G SAS DAE CHASSIS 2 LCC	\$1,443.61	10%	\$1,299.25	\$202.11	\$173.23	\$144.36	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
DAE2UCHASSISAF	2U DAE LF 12G SAS DAE CHASSIS 2 LCC	\$1,439.31	10%	\$1,295.38	\$172.72	\$143.93	\$115.14	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
DAE3U80CHASSIS	Chopped NAGA Chassis with Boards	\$12,552.55	10%	\$11,297.30	\$1,506.31	\$1,255.25	\$1,004.20	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
DAE3UCHASSIS	3U DAE LF 12G SAS DAE CHASSIS MD P	\$930.55	10%	\$837.50	\$130.28	\$111.67	\$93.06	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
DAE3UCHASSISAF	Chopped NAGA Chassis with Boards	\$12,552.55	10%	\$11,297.30	\$1,506.31	\$1,255.25	\$1,004.20	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
DAEFLD	DAE FIELD UPGRADE	\$5,400.00	38%	\$3,348.00	\$918.00	\$810.00	\$594.00	\$0.00	\$216.00	\$0.00	B	CLARIION	
D-BST-DOCS2N	DOCS, LICENSE, BOOST, S2	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA	
D-BST-DOCS4N	DOCS, LICENSE, BOOST, S4	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA	
DCA1-ISSW1	GP DCA ISLN INTERCONNECT SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	GREENPLUM	
DCA1-ISSW1-U	GP DCA ISLN INTERCONNECT SWITCH UPG(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	GREENPLUM	
DCA2-DIA02MA	GP DIA 256GBMEM MOD 300GB HD UPG FCT(EMC OEM Products)	\$1.00	15%	\$0.85	\$8,750.00	\$6,250.00	\$0.00	\$0.00	\$0.00	\$0.00	E	GREENPLUM	
DCA2-DIA02MU	GP DIA 256GBMEM MOD 300GB HD UPG FLD(EMC OEM Products)	\$1.00	15%	\$0.85	\$8,750.00	\$6,250.00	\$0.00	\$0.00	\$0.00	\$0.00	E	GREENPLUM	
DCAETL-EXRCKA	DATA INTEGRATION ACCELERATOR - 40U EXPAN	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	GREENPLUM	
DCAETL-EXRKAU	DATA INTEGRATION ACCELERATOR - 40U EXP R	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	GREENPLUM	
DCAETL-SS2TBT	GP DCA DIA SERVER (2TB)(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	GREENPLUM	
DCAETL-SWCH1U	DATA INTEGRATION ACCELERATOR - INTER SWT(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	GREENPLUM	
DCAETL-SWCH2U	DATA INTEGRATION ACCELERATOR - ADMIN SWI(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	GREENPLUM	
DCAETL-SWCH1	DATA INTEGRATION ACCELERATOR - INTERCONN(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	GREENPLUM	
DCAETL-SWCH2	DATA INTEGRATION ACCELERATOR - ADMIN SWI(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	GREENPLUM	
DCX-16EB48G-CF	ED-DCX-B-16EB 48G ENCRYPTION BW UPG LIC(EMC OEM Products)	\$127,800.00	15%	\$108,630.00	\$25,560.00	\$23,004.00	\$20,448.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DCX2PS-PWRCRD	CNX CAB DCX8510-8 2PS UPG PWR CORDS	\$50.00	34%	\$33.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
DCX-2PS-UPG	DCX DUAL POWER SUPPLY UPGRADE KIT	\$19,300.00	34%	\$12,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
DCX4S-FIC-CUP-CF	DCX-4S FICON CUP LICENSE(EMC OEM Products)	\$24,800.00	15%	\$21,080.00	\$4,960.00	\$4,464.00	\$3,968.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DCX4S-GENKIT	DCX4S GENERIC CABINET RACK MOUNT KIT	\$3,190.00	34%	\$2,105.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DCX-4S-ICL-KI	DCX-4S ICL KIT W 2 CABLES + 1 LICENSE	\$57,500.00	34%	\$37,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX-4S-IR-CF	DCX-4S INTEGRATED ROUTING LICENSE(EMC OEM Products)	\$32,700.00	15%	\$27,795.00	\$6,540.00	\$5,886.00	\$5,232.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DCX6-4 NPI 2PS KIT	DCX6-4 NON PORT INTAKE 2 PWR SUP KIT	\$15,510.00	34%	\$10,236.60	\$1,861.20	\$1,551.00	\$1,085.70	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX6-4 NPI FAN KIT	DCX6-4 NON PORT INTAKE 2 FAN KIT	\$13,520.00	34%	\$8,923.20	\$1,622.40	\$1,352.00	\$946.40	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX6-4-16G ICL2KM	DCX6-4 2KM ICL POD W 8 2KM 16G QSFPs	\$117,780.00	34%	\$77,734.80	\$14,133.60	\$11,778.00	\$8,244.60	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX6-4-32G BRKOICL	DCX6-4 BRKOUT ICL POD W 8 32G B0-QSFPs	\$73,140.00	34%	\$48,272.40	\$8,776.80	\$7,314.00	\$5,119.80	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX6-4-32G ICL100	DCX6-4 32GB ICL POD W 8 32G QSFPs 100M	\$86,050.00	34%	\$56,793.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX6-4-32G ICL2KM	DCX6-4 2KM ICL POD W 8 2KM 32G QSFPs	\$145,660.00	34%	\$96,135.60	\$17,479.20	\$14,566.00	\$10,196.20	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX-64PTCHPNL	DCX 1U LC-TO-LC PTCH PNL FOR 64Port Card	\$1.00	34%	\$0.66	\$1,512.00	\$1,260.00	\$882.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX6-8 NPI 4PS KIT	DCX6-8 NON PORT INTAKE 4 PWR SUP KIT	\$31,020.00	34%	\$20,473.20	\$3,722.40	\$3,102.00	\$2,171.40	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX6-8 NPI FAN KIT	DCX6-8 NON PORT INTAKE 3 FAN KIT	\$20,290.00	34%	\$13,391.40	\$2,434.80	\$2,029.00	\$1,420.30	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX6-8-16G ICL2KM	DCX6-8 2KM ICL POD W 8 2KM 16G QSFPs	\$169,380.00	34%	\$111,790.80	\$20,325.60	\$16,938.00	\$11,856.60	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX6-8-32G BRKOICL	DCX6-8 BRKOUT ICL POD W 16 32G B0-QSFPs	\$141,440.00	34%	\$93,350.40	\$19,801.60	\$16,972.80	\$9,900.80	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX6-8-32G ICL100	DCX6-8 32GB ICL POD W 16 32G QSFPs 100M	\$166,400.00	34%	\$109,824.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX6-8-32G ICL2KM	DCX6-8 2KM ICL POD W 8 2KM 32G QSFPs	\$196,600.00	34%	\$129,756.00	\$27,524.00	\$23,592.00	\$13,762.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX8510ICL100M	CNX DCX8510 ICL Cable 100 Meter	\$2,730.00	34%	\$1,801.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX8510ICL100	DCX8510 100M ICL POD Kit w 16 QSFPs	\$91,600.00	34%	\$60,456.00	\$10,992.00	\$9,160.00	\$6,412.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX8510ICL15M	CNX DCX8510 ICL CABLE 15 METER	\$630.00	34%	\$415.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX8510ICL2KM	DCX8510 2KM ICL POD Kit w8 2KM QSFPs	\$127,300.00	34%	\$84,018.00	\$17,822.00	\$15,276.00	\$8,911.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX8510ICL50M	CNX DCX8510 ICL CABLE 50 METER	\$1,300.00	34%	\$858.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX8510ICL5M	CNX DCX8510 ICL CABLE 5 METER	\$410.00	34%	\$270.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX854-ENTICL	DCX8510-4 ENTERPRISE ICL 1PER CHASSIS	\$162,150.00	34%	\$107,019.00	\$19,458.00	\$16,215.00	\$11,350.50	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX-CUP-LIC-CF	DCX FICON CUP LICENSE(EMC OEM Products)	\$33,800.00	15%	\$28,730.00	\$6,760.00	\$6,084.00	\$5,408.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DCX-FCIP-LIC-CF	DCX+48K 18I HI-PERF FCIP/FC EXT LICENSE(EMC OEM Products)	\$23,500.00	15%	\$19,975.00	\$4,700.00	\$4,230.00	\$3,760.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DCX-GENRLKKT	DCX GENERIC CAB RACK MOUNT KIT	\$570.00	34%	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX-ICL-KIT	DCX ICL KIT W 4 CABLES + 2 LICENSES	\$167,775.00	34%	\$110,731.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX-LCMP0100M	CNX DCX8510 4LC-1MPO Cable 100 Meter	\$2,800.00	34%	\$1,848.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DCX-LC-MPO15M	CNX DCX8510 4LC-1MPO Cable 15 Meter	\$670.00	34%	\$442.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX-LC-MPO50M	CNX DCX8510 4LC-1MPO Cable 50 Meter	\$1,530.00	34%	\$1,009.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DCX-LC-MPO5M	CNX DCX8510 4LC-1MPO Cable 5 Meter	\$420.00	34%	\$277.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DD INTEL SFP SRS	Intel Ethernet SFP+SR Optic-E10GSFSPR SP	\$304.00	15%	\$258.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD_60TB_PACK	DD 60TB Capacity Pack	\$39,046.43	15%	\$33,189.47	\$5,466.50	\$4,685.57	\$3,904.64	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-100GBE-SFP-2P5	DD 100G QSFP IO Module 2Port CX5	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-10GBASET-4P	DD 10GBASE-T IO MODULE 4Port Full Height	\$4,078.35	15%	\$3,466.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-10GBASET-4P-L	DD 10GBASE-T IO MODULE 4Port Low Profile	\$4,078.35	15%	\$3,466.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-10GBASET-NDC	DD 10GBASE-T IO MODULE 4PORT NDC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-10GBE-SFP-NDC	DD 10GSFP IO MODULE NDC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-10GSFP-4P	DD 10GSFP IO MODULE 4Port Full Height	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD120	RESTORERDD120NFCISREPLICAT OR	\$12,500.00	15%	\$10,625.00	\$1,750.00	\$1,500.00	\$1,250.00	\$0.00	\$0.00	\$0.00	PE	NA
DD120R	SYSTEM DD120R NFS CIFS	\$1.00	15%	\$0.85	\$1,750.00	\$1,500.00	\$1,250.00	\$0.00	\$0.00	\$0.00	PE	NA
DD12G34TB200BULK	DS60 12G SAS BULK PACK HDD 3X100 4X100	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DD12G3TB200BULK	DS60 12G SAS BULK PACK HDD 3TBX200	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DD12G4TB200BULK	DS60 12G SAS BULK PACK HDD 4TBX200	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DD-12GB-SAS-4P	DD 12G 4 port SAS HBA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-12GB-SAS-4P-OPT	DD Optional 12G 4 port SAS HBA	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-16GFC-4P	DD 16GBIT FC IO MODULE 4PORT	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-19-SSD-INT	DD 1.92TB internal Cache SSD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD2200-14TB	SYSTEM DD2200-7X2TB SAS 14TB NFS CIFS	\$1.00	15%	\$0.85	\$1,449.42	\$1,242.36	\$1,035.30	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD2200-14TB-EDP	SYSTEM DD2200-7X2TB SAS 14TB EDP	\$1.00	15%	\$0.85	\$1,449.42	\$1,242.36	\$1,035.30	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD2200-14TB-S-CF	License Base DD OE DD2200-14=IA	\$1.00	15%	\$0.85	\$959.20	\$863.28	\$767.36	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
DD2200-24TB	SYSTEM DD2200-12X2HDD SAS 24TB NFS CIFS	\$1.00	15%	\$0.85	\$2,550.38	\$2,186.04	\$1,821.70	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD2200-24TB-EDP	SYSTEM DD2200-12X2HDD SAS 24TB EDP	\$1.00	15%	\$0.85	\$2,550.38	\$2,186.04	\$1,821.70	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD2200-4TB	SYSTEM,DD2200-7X2,4TB,NFS,CIFS	\$1.00	15%	\$0.85	\$821.38	\$704.04	\$586.70	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD2200-4TB-EDP	SYSTEM,DD2200-7X2,4TB,NFS,CIFS EDP	\$1.00	15%	\$0.85	\$821.38	\$704.04	\$586.70	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD2500	SYSTEM,DD2500,NFS,CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
DD2500-1E45	SYSTEM,DD2500+1ES45 SAS,81TB,NFS,CIFS	\$73,379.15	26%	\$54,300.57	\$10,273.08	\$8,805.50	\$7,337.92	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DD2500-21TB	SYSTEM,DD2500-7X3TB SAS,21TB,NFS,CIFS	\$29,269.50	26%	\$21,659.43	\$4,097.73	\$3,512.34	\$2,926.95	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
DD2500-2E45	SYSTEM,DD2500+2ES45 SAS,126TB,NFS,CIFS	\$93,046.20	26%	\$68,854.19	\$13,026.47	\$11,165.54	\$9,304.62	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
DD2500-36TB	SYSTEM,DD2500-12X3HDD SAS,36TB,NFS,CIFS	\$53,660.75	26%	\$39,708.96	\$7,512.51	\$6,439.29	\$5,366.08	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
DD2500-36TB-B	SYSTEM,DD2500-12X3HDD SAS,36TB,NFS,CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
DD2500-3E45	SYSTEM,DD2500+3ES45 SAS,171TB,NFS,CIFS	\$112,713.25	26%	\$83,407.81	\$15,779.86	\$13,525.59	\$11,271.33	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
DD-25GBE-SFP-2P	DD 25GSFP IO MODULE 2Port Full Height	\$4,078.35	15%	\$3,466.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-25GBE-SFP-2P-L	DD 25GSFP IO MODULE 2Port Low Profile	\$4,078.35	15%	\$3,466.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD3300	SYSTEM DD3300 NFS CIFS	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD3300 OS	DD3300 Operating System=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
DD33-16-1P1N-TLA	DD3300 16TB 1PSU 10GbE-TLA	\$17,668.00	15%	\$15,017.80	\$2,473.52	\$2,120.16	\$1,766.80	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-16-1P2N-TLA	DD3300 16TB 1PSU 10GbE 10GbF-TLA	\$21,318.00	15%	\$18,120.30	\$2,984.52	\$2,558.16	\$2,131.80	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-16-2P1N	DD3300 16TB 2PSU 10GbE	\$28,118.00	15%	\$23,900.30	\$3,936.52	\$3,374.16	\$2,811.80	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-16-2P1N-TLA	DD3300 16TB 2PSU 10GbE-TLA	\$20,918.00	15%	\$17,780.30	\$2,928.52	\$2,510.16	\$2,091.80	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-16-2P2N	DD3300 16TB 2PSU 10GbE 10GbF	\$28,768.00	15%	\$24,452.80	\$4,027.52	\$3,452.16	\$2,876.80	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-16-2P2N-TLA	DD3300 16TB 2PSU 10GbE 10GbF-TLA	\$21,568.00	15%	\$18,332.80	\$3,019.52	\$2,588.16	\$2,156.80	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-16-2PFC	DD3300 16TB 2PSU VTL FC HBA	\$33,618.00	15%	\$28,575.30	\$4,706.52	\$4,034.16	\$3,361.80	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-16-2PFC-TLA	DD3300 16TB 2PSU VTL FC HBA-TLA	\$26,418.00	15%	\$22,455.30	\$3,698.52	\$3,170.16	\$2,641.80	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-32-1P1N-TLA	DD3300 32TB 1PSU 10GbE-TLA	\$33,600.00	15%	\$28,560.00	\$4,704.00	\$4,032.00	\$3,360.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-32-1P2N-TLA	DD3300 32TB 1PSU 10GbE 10GbF-TLA	\$34,250.00	15%	\$29,112.50	\$4,795.00	\$4,110.00	\$3,425.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-32-2P1N	DD3300 32TB 2PSU 10GbE	\$48,250.00	15%	\$41,012.50	\$6,755.00	\$5,790.00	\$4,825.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-32-2P1N-TLA	DD3300 32TB 2PSU 10GbE-TLA	\$33,850.00	15%	\$28,772.50	\$4,739.00	\$4,062.00	\$3,385.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-32-2P2N	DD3300 32TB 2PSU 10GbE 10GbF	\$48,900.00	15%	\$41,565.00	\$6,846.00	\$5,868.00	\$4,890.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-32-2P2N-TLA	DD3300 32TB 2PSU 10GbE 10GbF-TLA	\$34,500.00	15%	\$29,325.00	\$4,830.00	\$4,140.00	\$3,450.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-32-2PFC	DD3300 32TB 2PSU VTL FC HBA	\$53,750.00	15%	\$45,687.50	\$7,525.00	\$6,450.00	\$5,375.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-32-2PFC-TLA	DD3300 32TB 2PSU VTL FC HBA-TLA	\$39,350.00	15%	\$33,447.50	\$5,509.00	\$4,722.00	\$3,935.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-4-1P1N-TLA	DD3300 4TB 1PSU 10GbE-TLA	\$7,023.00	15%	\$5,969.55	\$983.22	\$842.76	\$702.30	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-4-1P2N-TLA	DD3300 4TB 1PSU 10GbE 10GbF-TLA	\$7,673.00	15%	\$6,522.05	\$1,074.22	\$920.76	\$767.30	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-4-2P1N	DD3300 4TB 2PSU 10GbE	\$9,073.00	15%	\$7,712.05	\$1,270.22	\$1,088.76	\$907.30	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-4-2P1N-TLA	DD3300 4TB 2PSU 10GbE-TLA	\$7,273.00	15%	\$6,182.05	\$1,018.22	\$872.76	\$727.30	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-4-2P2N	DD3300 4TB 2PSU 10GbE 10GbF	\$9,723.00	15%	\$8,264.55	\$1,361.22	\$1,166.76	\$972.30	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-4-2P2N-TLA	DD3300 4TB 2PSU 10GbE 10GbF-TLA	\$7,923.00	15%	\$6,734.55	\$1,109.22	\$950.76	\$792.30	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-4-2PFC	DD3300 4TB 2PSU VTL FC HBA	\$14,573.00	15%	\$12,387.05	\$2,040.22	\$1,748.76	\$1,457.30	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-4-2PFC-TLA	DD3300 4TB 2PSU VTL FC HBA-TLA	\$12,773.00	15%	\$10,857.05	\$1,788.22	\$1,532.76	\$1,277.30	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-8-2P1N	DD3300 8TB 2PSU 10GbE	\$16,000.00	15%	\$13,600.00	\$2,240.00	\$1,920.00	\$1,600.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-8-2P1N-TLA	DD3300 8TB 2PSU 10GbE-TLA	\$12,400.00	15%	\$10,540.00	\$1,736.00	\$1,488.00	\$1,240.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-8-2P2N	DD3300 8TB 2PSU 10GbE 10GbF	\$16,700.00	15%	\$14,195.00	\$2,338.00	\$2,004.00	\$1,670.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-8-2P2N-TLA	DD3300 8TB 2PSU 10GbE 10GbF-TLA	\$13,100.00	15%	\$11,135.00	\$1,834.00	\$1,572.00	\$1,310.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-8-2PFC	DD3300 8TB 2PSU VTL FC HBA	\$22,200.00	15%	\$18,870.00	\$3,108.00	\$2,664.00	\$2,220.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-8-2PFC-TLA	DD3300 8TB 2PSU VTL FC HBA-TLA	\$18,600.00	15%	\$15,810.00	\$2,604.00	\$2,232.00	\$1,860.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD33-8TB-UPG-KIT	DD3300 8 TO 16Tb Upgrade Kit	\$12,000.00	15%	\$10,200.00	\$1,680.00	\$1,440.00	\$1,200.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
DD-38-SSD-INT	DD 3.84TB internal Cache SSD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DD4200	SYSTEM,DD4200,NFS,CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
DD4200-CTL	SYSTEM,DD4200,CTL,NFS,CIFS	\$50,836.50	26%	\$37,619.01	\$7,117.11	\$6,100.38	\$5,083.65	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
DD4200-CTL-B	SYSTEM,DD4200,CTL,NFS,CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
DD4500	SYSTEM,DD4500,NFS,CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
DD4500-CTL	SYSTEM,DD4500,CTL,NFS,CIFS	\$106,294.50	26%	\$78,657.93	\$14,881.23	\$12,755.34	\$10,629.45	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
DD4500-CTL-B	SYSTEM,DD4500,CTL,NFS,CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
DD4XX	DD4XX MODEL FOR EXTENDED SUPPORT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	NA
DD510R	SYSTEM DD510R NFS CIFS	\$1.00	26%	\$0.74	\$2,731.82	\$2,341.56	\$1,951.30	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
DD530R	SYSTEM DD530R NFS CIFS	\$1.00	26%	\$0.74	\$6,470.10	\$5,545.80	\$4,621.50	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
DD560	SYSTEM DD560 BASEUNIT NFS CIFS (ROHS)	\$1.00	26%	\$0.74	\$13,659.10	\$11,707.80	\$9,756.50	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
DD560G	SYSTEM DD560G NFS CIFS (ROHS)	\$1.00	26%	\$0.74	\$15,096.90	\$12,940.20	\$10,783.50	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
DD565	SYSTEM DD565 BASEUNIT NFS CIFS (ROHS)	\$92,430.00	26%	\$68,398.20	\$12,940.20	\$11,091.60	\$9,243.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
DD580GR	SYSTEM DD580GR NFS CIFS	\$1.00	26%	\$0.74	\$18,691.40	\$16,021.20	\$13,351.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
DD580R	SYSTEM DD580R NFS CIFS - DD	\$1.00	26%	\$0.74	\$17,253.60	\$14,788.80	\$12,324.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
DD6300	SYSTEM DD6300 NFS CIFS	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD6300-14TB	SYSTEM DD6300-7x4 14TB NFS CIFS	\$21,207.42	15%	\$18,026.31	\$2,969.04	\$2,544.89	\$2,120.74	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD6300-1E45	SYSTEM DD6300+1ES45	\$54,458.56	15%	\$46,289.78	\$7,624.20	\$6,535.03	\$5,445.86	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD6300-1E60	SYSTEM DD6300+1ES60	\$63,733.03	15%	\$54,173.08	\$8,922.62	\$7,647.96	\$6,373.30	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD6300-2E45	SYSTEM DD6300+2ES45	\$72,413.37	15%	\$61,551.36	\$10,137.87	\$8,689.60	\$7,241.34	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD6300-2E60	SYSTEM DD6300+2ES60	\$77,810.89	15%	\$66,139.26	\$10,893.52	\$9,337.31	\$7,781.09	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD6300-34TB	SYSTEM DD6300-12x4 34TB NFS CIFS	\$49,755.87	15%	\$42,292.49	\$6,965.82	\$5,970.70	\$4,975.59	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD6300-34TB-B	SYSTEM DD6300-12x4 34TB NFS CIFS B	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD6300-3E45	SYSTEM DD6300+3ES45	\$84,910.24	15%	\$72,173.70	\$11,887.43	\$10,189.23	\$8,491.02	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD6300-3E60	SYSTEM DD6300+3ES60	\$106,349.27	15%	\$90,396.88	\$14,888.90	\$12,761.91	\$10,634.93	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD6300-4E45	SYSTEM DD6300+4ES45	\$106,308.99	15%	\$90,362.64	\$14,883.26	\$12,757.08	\$10,630.90	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD640	SYSTEMDD640NFS CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
DD660	SYSTEM DD660R NFS CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
DD660-12TB	SYSTEM DD66012TBNFSCIFS	\$133,510.00	26%	\$98,797.40	\$18,691.40	\$16,021.20	\$13,351.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
DD660-12TB-B	SYSTEM DD66012TBNFSCIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
DD660-12TB-B	SYSTEM DD66012TBNFSCIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
DD660-1E16	SYSTEM DD660+1ES16T28TBNFSCIFS	\$195,130.00	26%	\$144,396.20	\$27,318.20	\$23,415.60	\$19,513.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
DD670-1E16	SYSTEM DD670+1ES1628TBNFSCIFS	\$126,937.20	26%	\$93,933.53	\$17,771.21	\$15,232.46	\$12,693.72	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
DD670-1E32	SYSTEM DD670+1ES3244TBNFSCIFS	\$187,324.80	26%	\$138,620.35	\$26,225.47	\$22,478.98	\$18,732.48	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
DD6800	SYSTEM DD6800 NFS CIFS	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD6800-CTL	SYSTEM DD6800 CTL NFS CIFS	\$37,085.80	15%	\$31,522.93	\$5,192.01	\$4,450.30	\$3,708.58	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD6800-CTL-B	SYSTEM DD6800 CTL NFS CIFS CT BUNDLE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD6800HA-CTL	SYSTEM DD6800 CTL FOR HA - NFS CIFS	\$37,085.80	15%	\$31,522.93	\$5,192.01	\$4,450.30	\$3,708.58	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD690	SYSTEM DD690R NFS CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
DD6900	SYSTEM DD6900 NFS CIFS	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD6900-CTL	Controller DD6900 NFS CIFS	\$55,571.30	15%	\$47,235.61	\$7,779.98	\$6,668.56	\$5,557.13	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD6900-FAC-INSTL	DD6900 Factory Install kit	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DD6900-FLD-INSTL	DD6900 Field Install kit	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD6900HA-CTL	Controller DD6900 HA - NFS CIFS	\$55,571.30	15%	\$47,235.61	\$7,779.98	\$6,668.56	\$5,557.13	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD690-1E16	SYSTEM DD690 CTRL+1ES16T16TBNFSCIFS	\$181,000.00	26%	\$133,940.00	\$25,340.00	\$21,720.00	\$18,100.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DD690-2E8	SYSTEM DD690 CTRL+2ES8T16TBNFSCIFS	\$200,000.00	26%	\$148,000.00	\$28,000.00	\$24,000.00	\$20,000.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DD690G	SYSTEM DD690G NFS CIFS (ROHS)	\$1.00	26%	\$0.74	\$25,200.00	\$21,600.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
DD7200	SYSTEM,DD7200,NFS,CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
DD7200-CTL-B	SYSTEM,DD7200,CTL,ENTRY MEM,NFS,CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
DD7200-CTLX-B	SYSTEM,DD7200,CTL,EXP MEM,NFS,CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
DD880	SYSTEM DD880 NFS CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
DD880DLM	SYSTEMDD880 FOR DLMNFS CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
DD880G	SYSTEM DD880G35.5TB-L1NFS CIFS(ROHS)	\$1.00	26%	\$0.74	\$44,800.00	\$38,400.00	\$32,000.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
DD9300	SYSTEM DD9300 NFS CIFS	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD9300-CTL	SYSTEM DD9300 CTL NFS CIFS	\$154,977.30	15%	\$131,730.71	\$21,696.82	\$18,597.28	\$15,497.73	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD9300HA-CTL	SYSTEM DD9300 CTL FOR HA - NFS CIFS	\$154,977.30	15%	\$131,730.71	\$21,696.82	\$18,597.28	\$15,497.73	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD9400	SYSTEM DD9400 NFS CIFS	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD9400-FAC-INSTL	DD9400 Factory Install kit	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD9400-FLD-INSTL	DD9400 Field Install kit	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD9500	SYSTEM DD9500 256GB NFS CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DD9500-CTL-B	SYSTEM DD9500 CTL 256GB NFS CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DD9800	SYSTEM DD9800 NFS CIFS	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD9900	SYSTEM DD9900 NFS CIFS	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD9900-FAC-INSTL	DD9900 Factory Install kit	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD9900-FLD-INSTL	DD9900 Field Install kit	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-BST-DOCS3N	DOCS, LICENSE, BOOST, S3N	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
DDCBL-100G1M-QSFP	Cable 100GbE, QSFP28, Passive CU DAC, 1M	\$579.03	15%	\$492.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDCBL-10G0.5M-TWX	Cable 10GbE 0.5M TWINAX	\$100.70	15%	\$85.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDCBL-10G1M-TWX	Cable 10GbE 1M TWINAX	\$130.91	15%	\$111.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDCBL-10G2M-TWX	Cable 10GbE 2M TWINAX	\$151.05	15%	\$128.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDCBL-10G3M-TWX	Cable 10GbE 3M TWINAX	\$181.26	15%	\$154.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDCBL-10G5M-TWX	Cable 10GbE 5M TWINAX	\$221.54	15%	\$188.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDCBL-10G7M-TWX	Cable 10GbE 7M TWINAX	\$312.17	15%	\$265.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDCBL-25G1M-TWX	Cable 25GbE 1M TWINAX	\$221.54	15%	\$188.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDCBL-25G2M-TWX	Cable 25GbE 2M TWINAX	\$221.54	15%	\$188.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDCBL-25G3M-TWX	Cable 25GbE 3M TWINAX	\$251.75	15%	\$213.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDCBL-25G5M-TWX	Cable 25GbE 5M TWINAX	\$322.24	15%	\$273.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-DS60-4HDD-15	HDD 12G DISK PK 15X4TB SAS DS60	\$39,046.43	15%	\$33,189.47	\$5,466.50	\$4,685.57	\$3,904.64	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-DS60-4HDD-15-CT	HDD 12G DISK PK 15X4TB SAS DS60 CT	\$1.01	15%	\$0.86	\$5,428.50	\$4,653.00	\$3,877.50	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-DS60-8HDD-15	HDD DISK PK 15X8TB SAS DS60	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-DS60-8HDD-15-OP	HDD DISK PK 15X8TB SAS DS60 OP	\$1.01	15%	\$0.86	\$10,857.00	\$9,306.00	\$7,755.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DD-FRUCRUBASE	PowerProtect CRU FRU Base	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-FS25-38SSD	DD 3.84TB external Cache SSD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-HA-FAC-3M-BASET	DD-BASET Intrconnect HA 3M Factory	\$110.77	15%	\$94.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-HA-FAC-3M-TX	DD-TWNAX Interconnect HA 3M Factory	\$262.83	15%	\$223.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-HA-FLD-3M-BASET	DD-BASET Intrconnect HA 3M Field	\$110.77	15%	\$94.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-HA-FLD-3M-TX	DD-TWNAX Interconnect HA 3M Field	\$262.83	15%	\$223.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDMC	DATA DOMAIN MANAGEMENT CENTER	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
DD-OPT-DLM	DATA DOMAIN BACKUP WITH DLM	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
DD-OPT-DLM-CF	DATA DOMAIN BACKUP WITH DLM	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
DD-OPT-DLMN	DATA DOMAIN BACKUP WITH DLM,4500,6200	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA
DDOS-60	DOCS DD OS DOC 6=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDOS-61	DD OS 6.1=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDOS-62	DD OS 6.2=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDOS-62-DP	DDOS 6.2 IDPA=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DDOS-62-X	DD OS 6.2 Latest Factory Code=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDOS-70	DD OS 7.0=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDOS-DOC-A4N	DOCS,DD OS DOC,A4	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA
DDOS-DOC-A4N-X	DOCS DD OS DOC A4 LATEST FACTORY REL=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
DDOS-DOCDL4	DOCS DD OS DOC DL4 = IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
DDRACK-1PH-2N	RACK DATA DOMAIN 40U SNGL PHASERK-BEZEL	\$4,200.00	26%	\$3,108.00	\$588.00	\$504.00	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DDRACK-1PH-3	RACK DATA DOMAIN 40U SNGL PHASE RK-BEZEL	\$3,423.80	15%	\$2,910.23	\$479.33	\$410.86	\$342.38	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRACK-1PH-3E	RACK DATA DOMAIN 40U SNG PH RK-BEZEL EMC	\$3,423.80	15%	\$2,910.23	\$479.33	\$410.86	\$342.38	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRACK-1PH-DR2N	RACK DATA DOMAIN 40U SNGL PHASEDOOR	\$4,200.00	26%	\$3,108.00	\$588.00	\$504.00	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DDRACK-1PH-DR3	RACK DATA DOMAIN 40U SNGL PHASEDOOR DE	\$3,423.80	15%	\$2,910.23	\$479.33	\$410.86	\$342.38	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRACK-3PD	RACK DATA DOMAIN 40U 3P DELTA	\$4,200.00	26%	\$3,108.00	\$588.00	\$504.00	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DDRACK-3PD-2N	RACK DATA DOMAIN 40U 3P DELTARK BEZEL	\$4,200.00	26%	\$3,108.00	\$588.00	\$504.00	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DDRACK-3PD-3	RACK DATA DOMAIN 40U 3P DELTA RK-BEZEL	\$3,423.80	15%	\$2,910.23	\$479.33	\$410.86	\$342.38	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRACK-3PD-3E	RACK DATA DOMAIN 40U 3P DELT RK-BEZE EMC	\$3,423.80	15%	\$2,910.23	\$479.33	\$410.86	\$342.38	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRACK-3PD-DR2N	RACK DATA DOMAIN 40U 3P DELTADOOR	\$4,200.00	26%	\$3,108.00	\$588.00	\$504.00	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DDRACK-3PD-DR3	RACK DATA DOMAIN 40U 3P DELTADOOR DE	\$3,423.80	15%	\$2,910.23	\$479.33	\$410.86	\$342.38	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRACK-3PDN	RACK DATA DOMAIN 40U 3P DELTA	\$1.00	26%	\$0.74	\$588.00	\$504.00	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DDRACK-3PY	RACK DATA DOMAIN 40U 3P WYE	\$4,200.00	26%	\$3,108.00	\$588.00	\$504.00	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DDRACK-3PY-2N	RACK DATA DOMAIN 40U 3P WYERK-BEZEL	\$4,200.00	26%	\$3,108.00	\$588.00	\$504.00	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DDRACK-3PY-3	RACK DATA DOMAIN 40U 3P WYE RK-BEZEL	\$3,423.80	15%	\$2,910.23	\$479.33	\$410.86	\$342.38	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRACK-3PY-3E	RACK DATA DOMAIN 40U 3P WYE RK-BEZEL EMC	\$3,423.80	15%	\$2,910.23	\$479.33	\$410.86	\$342.38	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRACK-3PY-DR2N	RACK DATA DOMAIN 40U 3P WYEDOOR	\$4,200.00	26%	\$3,108.00	\$588.00	\$504.00	\$420.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DDRACK-3PY-DR3	RACK DATA DOMAIN 40U 3P WYEDOOR DE	\$3,423.80	15%	\$2,910.23	\$479.33	\$410.86	\$342.38	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRACK-3PYN	RACK DATA DOMAIN 40U 3P WYE	\$1.00	26%	\$0.74	\$588.00	\$504.00	\$420.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DDRACK-40U	RACK DATA DOMAIN40U	\$4,200.00	26%	\$3,108.00	\$588.00	\$504.00	\$420.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DDRACK-40U-1	RACK DATA DOMAIN 40U SINGLE PHASE	\$4,200.00	26%	\$3,108.00	\$588.00	\$504.00	\$420.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DDRACK-40U-1N	RACK DATA DOMAIN 40U SINGLE PHASE	\$1.00	26%	\$0.74	\$588.00	\$504.00	\$420.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DDRACK-40UN	RACK, DATA DOMAIN,40U	\$4,200.00	26%	\$3,108.00	\$588.00	\$504.00	\$420.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DDRK-ANTIMOV	Anti-move Stabilizing, all DD racks	\$815.67	15%	\$693.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRK-ANTITIP	Anti-Tip Stabilizing kit, all DD racks	\$513.57	15%	\$436.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRK-P3-1PH-BZ	RACK DD 40U 610x1000 G3PDU 1P BEZEL	\$4,229.40	15%	\$3,594.99	\$592.12	\$507.53	\$422.94	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRK-P3-1PH-DR	Rack DD 40U 610x1000 G3PDU 1P DOOR	\$4,229.40	15%	\$3,594.99	\$592.12	\$507.53	\$422.94	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRK-P3-1PH-SLD-BZ	RACK DD 42U 600x1200 G3PDU 1P BEZEL	\$4,229.40	15%	\$3,594.99	\$592.12	\$507.53	\$422.94	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRK-P3-3PD-BZ	RACK DD 40U 610x1000 G3PDU 3P DLTA BEZEL	\$4,229.40	15%	\$3,594.99	\$592.12	\$507.53	\$422.94	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRK-P3-3PD-DR	Rack DD 40U 610x1000 G3PDU 3P DLTA DOOR	\$4,229.40	15%	\$3,594.99	\$592.12	\$507.53	\$422.94	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRK-P3-3PD-SLD-BZ	RACK DD 42U 600x1200 G3PDU 3P DLTA BEZEL	\$4,229.40	15%	\$3,594.99	\$592.12	\$507.53	\$422.94	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRK-P3-3PY-BZ	RACK DD 40U 610x1000 G3PDU 3P WYE BEZEL	\$4,229.40	15%	\$3,594.99	\$592.12	\$507.53	\$422.94	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRK-P3-3PY-DR	Rack DD 40U 610x1000 G3PDU 3P WYE DOOR	\$4,229.40	15%	\$3,594.99	\$592.12	\$507.53	\$422.94	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRK-P3-3PY-SLD-BZ	RACK DD 42U 600x1200 G3PDU 3P WYE BEZEL	\$4,229.40	15%	\$3,594.99	\$592.12	\$507.53	\$422.94	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRK-SEISMIC	Seismic Stabilizing kit DD rack	\$815.67	15%	\$693.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDRK-SEISMIC-SLD	Seismic Stabilizing kit, DD	\$815.67	15%	\$693.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-SAS-3M-FLX	DD 3M SAS HD FLEX	\$221.54	15%	\$188.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-SAS-4M-FLX	DD 4M SAS HD FLEX	\$322.24	15%	\$273.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-SAS-6M-FLX	DD 6M SAS HD FLEX	\$433.01	15%	\$368.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-SAS-HDMS3	Cable,DD,SAS,MS HD-MS,3 Meter	\$221.54	15%	\$188.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-SAS-HDMS5	Cable DD SAS MS HD-MS 5 Meter	\$755.25	15%	\$641.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-SAS-HDMS6	Cable,DD,SAS,MS HD-MS,6 Meter	\$322.24	15%	\$273.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DD-UID	LABEL,DATA DOMAIN,UID	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DD-UIDN	LABEL,DATA DOMAIN,UID,4500,6200	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
DD-UPGBASE	PowerProtect Upgrade Base	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDX-690-12	SYSTEM DDX 12X690 BASEUNITNFSCIFS	\$1.00	26%	\$0.74	\$196,560.00	\$168,480.00	\$140,400.00	\$0.00	\$0.00	\$0.00	PH	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DDX-690-16	SYSTEM DDX 16X690 BASEUNITNFSCIFS	\$1.00	26%	\$0.74	\$254,800.00	\$218,400.00	\$182,000.00	\$0.00	\$0.00	\$0.00	PH	NA
DDX-690-4	SYSTEM DDX 4X690 BASEUNITNFSCIFS	\$1.00	26%	\$0.74	\$69,160.00	\$59,280.00	\$49,400.00	\$0.00	\$0.00	\$0.00	PH	NA
DDX-690-8	SYSTEM DDX 8X690 BASEUNITNFSCIFS	\$1.00	26%	\$0.74	\$135,408.00	\$116,064.00	\$96,720.00	\$0.00	\$0.00	\$0.00	PH	NA
DDX-880-12	SYSTEM DDX 12X880 BASEUNITNFSCIFS	\$1.00	26%	\$0.74	\$423,360.00	\$362,880.00	\$302,400.00	\$0.00	\$0.00	\$0.00	PH	NA
DDX-880-16	SYSTEM DDX 16X880 BASEUNITNFSCIFS	\$1.00	26%	\$0.74	\$548,800.00	\$470,400.00	\$392,000.00	\$0.00	\$0.00	\$0.00	PH	NA
DDX-880-4	SYSTEM DDX 4X880 BASEUNITNFSCIFS	\$1.00	26%	\$0.74	\$148,960.00	\$127,680.00	\$106,400.00	\$0.00	\$0.00	\$0.00	PH	NA
DDX-880-8	SYSTEM DDX 8X880 BASEUNITNFSCIFS	\$1.00	26%	\$0.74	\$290,080.00	\$248,640.00	\$207,200.00	\$0.00	\$0.00	\$0.00	PH	NA
DDX-BASE	SYSTEM DDX NFS CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
DDXCR-QSFP100G-LR4	XCVR 100GbE QSFP28 LR4-LITE, LC, SMF	\$10,382.17	15%	\$8,824.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDXCVR-16GFC-SFP	XCVR 16GFC SFP	\$231.61	15%	\$196.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDXCVR-QSFP100G-CW	XCVR 100GbE QSFP28, CWDM4	\$5,347.17	15%	\$4,545.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDXCVR-SFP100G-LR4	XCVR 100GbE LR4 SFP	\$9,314.75	15%	\$7,917.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDXCVR-SFP100G-SR4	XCVR 100GbE SR4 SFP-NOF	\$2,165.05	15%	\$1,840.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDXCVR-SFP10G-HTSR	XCVR 10GbE SR HIGH TEMP SFP	\$100.70	15%	\$85.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDXCVR-SFP10G-LR	XCVR 10GbE LR SFP	\$483.36	15%	\$410.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDXCVR-SFP10G-SR	XCVR 10GbE SR SFP	\$211.47	15%	\$179.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDXCVR-SFP25G-HTSR	XCVR 25GbE SR SFP HI TMP	\$1,097.63	15%	\$932.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDXCVR-SFP25G-LR	XCVR 25GbE LR SFP	\$1,570.92	15%	\$1,335.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DDXCVR-SFP25G-SR	XCVR 25GbE SR SFP-NOF	\$1,097.63	15%	\$932.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
DE-16GSDCRDIDSMDSP	HCIA Mod FSD SDIG 16Gb UHS IDS DM SP	\$52.00	10%	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-CAPHDD12TB10KSP	HCIA HDD Sas 1.2TB 10K RPM 2.5 INCH SP	\$881.00	10%	\$792.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-CAPHDD20TB72KSP	HCIA HDD Sas 2TB 7.2K RPM 2.5 INCH SP	\$1,049.00	10%	\$944.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-CAPHDD4TB72KSP	HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH SP	\$1,049.00	10%	\$944.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-CAPSATASSD192SP	HCIA Capacity SATA SSD 1.92TB 1WPD SP	\$3,315.00	10%	\$2,983.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-CAPSATASSD384SP	HCIA Capacity SATA SSD 3.84TB 1WPD SP	\$6,238.00	10%	\$5,614.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-CAPSSD192TBPS	HCIA Capacity SSD 1.92TB 1WPD SP	\$4,341.00	10%	\$3,906.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-CAPSSD384TBSP	HCIA Capacity SSD 3.84TB 1WPD SP	\$7,525.00	10%	\$6,772.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-GPUAMDFPS7150SP	HCIA Gpu Amd Firepro S7150 SP	\$4,724.00	10%	\$4,251.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-GPUAMDS7150X2SP	HCIA Gpu Amd Firepro S7150X2 SP	\$8,099.00	10%	\$7,289.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-GPUTESLAM10SP	HCIA Gpu Nvidia Tesla M10 SP	\$8,099.00	10%	\$7,289.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-GPUTESLAM60SP	HCIA Gpu Nvidia Tesla M60 SP	\$12,824.00	10%	\$11,541.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-HBA33012GBMCDSP	HCIA Mod Crd Ctl HBA330 Mini Card SP	\$286.00	10%	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-INTDUALSDMOD13G	HCIA Mod,Mod,PWA,RSR,IDS DM,13G SP	\$52.00	10%	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DELL-DEPRES-PS	Dell Papering Res for Dom Deploy PS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
DELLEMC-BAAS-TM	Dell EMC BaaS TM	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	DATA PROTECTION
DE-MEMLDIMM16GBSP	HCIA Memory 16GB DIMM SP	\$567.00	10%	\$510.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-MEMLDIMM32GBSP	HCIA Memory 32GB DIMM SP	\$1,103.00	10%	\$992.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-MEMLRDIMM64GBSP	HCIA Memory 64GB DIMM SP	\$2,744.00	10%	\$2,469.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-NICDX550LPRJSP	HCIA Intel X550 LP Pcie 2X10GBE RJ45 SP	\$713.00	10%	\$641.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-NICX52010GBI350	HCIA Intel X520 DP 10Gb + I350 DP 1Gb SP	\$724.00	10%	\$651.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-NICX520FHSFSP	HCIA Intel X520 FH Pcie 2X10GBE SFP+ SP	\$618.00	10%	\$556.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-NICX520LPSFPLPS	HCIA Intel X520 LP Pcie 2X10GBE SFP+ SP	\$618.00	10%	\$556.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-NICX54010GBI350	HCIA Intel X540 DP 10Gb + I350 DP 1Gb SP	\$786.00	10%	\$707.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-NICX540LPPCRJSP	HCIA Intel X540 LP Pcie 2X10GBE RJ45 SP	\$786.00	10%	\$707.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-NICX540PCFHRJSP	HCIA Intel X540 FH Pcie 2X10GBE RJ45 SP	\$786.00	10%	\$707.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-NICX550PCFHRJSP	HCIA Intel X550 FH Pcie 2X10GBE RJ45 SP	\$713.00	10%	\$641.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-PS1100W110220SP	HCIA Dual Hotplg 1100W PS 100V-240VAC SP	\$824.00	10%	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-SATADOM64GBSSDS	HCIA Mod,SSDR,64GB,SataDom,V2,INNOD	\$1,893.00	10%	\$1,703.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-SSD1600GB10WDSP	HCIA Cache SSD 1600GB 10WPD 2.5 INCH SP	\$5,922.00	10%	\$5,329.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-SSD400GB10WPDSP	HCIA Cache SSD 400GB 10WPD 2.5 INCH SP	\$1,945.00	10%	\$1,750.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-SSD800GB10WPDSP	HCIA Cache SSD 800GB 10WPD 2.5 INCH SP	\$3,430.00	10%	\$3,087.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-VX128GBLRDIMMSP	VxRail-400 Memory 128GB LRDIMM SP	\$12,000.00	10%	\$10,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DE-VXR-OPTIC-SRSP	Intel Ethernet SFP+SR Optic-E10GSFSPR SP	\$304.00	10%	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DISCOV-MGR	DISCOVERY MANAGER ST	\$1.00	26%	\$0.74	\$37.50	\$34.50	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
DL1000S5DAE	EDL 4G DAE W/(15) 1000GB 7.2K SATA DISKS	\$27,500.00	26%	\$20,350.00	\$3,300.00	\$2,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION
DL1000S-DAE	EDL 4G DAE W/(15) 1000GB 7.2K SATA DISKS	\$1.00	26%	\$0.74	\$3,300.00	\$2,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL1000S-DAEFD	EDL 4G DAE W/(15) 1TB 7.2K SATA DISK-FIE	\$30,725.00	26%	\$22,736.50	\$3,687.00	\$3,072.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL1000W-DAE	FULLY LOADED 4GB STILETTO DAE W/WDD 1TB L	\$1.00	26%	\$0.74	\$3,108.00	\$2,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL1KBASE-DAE	EDL GEN4 BASE DAE W/1TB SATA DRIVES CONF	\$1.00	26%	\$0.74	\$3,404.40	\$2,837.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION
DL2000S-DAE	EDL 4G DAE W/(15) 2000GB 7.2K SATA DISKS	\$50,000.00	26%	\$37,000.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DL2000W-DAE	EDL GEN4 4GB/S DAE W/(15) 2TB 5400 SATA	\$40,950.00	26%	\$30,303.00	\$4,914.00	\$4,095.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION
DL2000W-G3DAE	EDL DL4000 SERIES DAE W(15) 2TB SATA DRI	\$1.00	26%	\$0.74	\$4,914.00	\$4,095.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION
DL210BA2	AX150SC BASE ARRAY FOR DL210	\$1.00	26%	\$0.74	\$3,000.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL210BA2-FD	AX150SC BASE ARRAY FOR DL210 FIELD INSTA	\$1.00	26%	\$0.74	\$3,000.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL210BA-FD	PCDL BASE ARRAY FIELD INS	\$1.00	38%	\$0.62	\$2,833.33	\$3,750.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
DL210EXP	DL210 EXPANSION ARRAY	\$23,000.00	38%	\$14,260.00	\$2,606.67	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
DL210EXP2	AX150SC EXPANSION ARRAY FOR DL210	\$1.00	26%	\$0.74	\$2,760.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL210EXP2-FD	AX150SC EXPANSION FOR DL210 FLD INSTALL	\$1.00	26%	\$0.74	\$2,760.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL210EXP-FD	FIELD DL210 EXP ARRAY	\$23,000.00	38%	\$14,260.00	\$2,606.67	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
DL2KS-2TDRV	EDL DL4X06 2TB 7.2K UPGRADE HOT SPARES	\$3,855.00	26%	\$2,852.70	\$462.60	\$385.50	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL2KS-DAEFD	EDL DL4000 SERIES DAE W(15) 2TB 7.2K SAT	\$50,000.00	26%	\$37,000.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL2KW-2TDRV	EDL DL4X06 UPGRADE HOT SPARES	\$1.00	26%	\$0.74	\$282.00	\$235.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION
DL2KW-3PK	EDL DL4X06 UPGRADE HOT SPARES	\$1.00	26%	\$0.74	\$846.00	\$705.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION
DL2KW-DAEFD	EDL DL4X06 DAE W(15) 2TB SATA DRIVES FIE	\$1.00	26%	\$0.74	\$4,914.00	\$4,095.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION
DL300-310_UPG	UGRD KIT DL300 TO DL310	\$60,000.00	38%	\$37,200.00	\$6,800.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
DL3D1500	DL3D 1500 config array CX3-10C clone	\$1.00	26%	\$0.74	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL3D1500-FD	DL3D 1500 config array CX3-10C-FD clone	\$1.00	26%	\$0.74	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL3D-15OST-L	DL3D 1500 OST SOFTWARE LICENSE	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
DL3D1KVDAE-FD	DL3D 1500 config vault DAE with 9 SATA 1	\$1.00	26%	\$0.74	\$3,435.60	\$2,863.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL3D1KVLTDAE	DL3D 1500 config vault DAE with 9 SATA 1	\$1.00	26%	\$0.74	\$3,435.60	\$2,863.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL3D1T-1PK	1 TB DRIVE DEDUP TIER	\$1.00	26%	\$0.74	\$1,085.00	\$930.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL3D1T-6PK	DL3D 6 pack of 1TB SATA drives	\$1.00	26%	\$0.74	\$6,510.00	\$5,580.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL3D1T-6PK-FD	DL3D 6 pack of 1TB SATA drives FD	\$1.00	26%	\$0.74	\$6,510.00	\$5,580.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL3D1T-DAE	DL3D SATA DAE without disks	\$1.00	26%	\$0.74	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL3D1T-N3D	1 TB DRIVE PERFORMANCE TIER (WITHOUT DED)	\$1.00	26%	\$0.74	\$413.00	\$354.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL3D3000	DL3D 3000 config CX3-40 clone	\$1.00	26%	\$0.74	\$9,000.00	\$7,500.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL3D3KBASEDAE	DL3D 3000 base DAE shelf for min config	\$1.00	26%	\$0.74	\$6,300.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL3D-3KOST-L	DL3D 3000 OST SOFTWARE LICENSE	\$1.00	26%	\$0.74	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
DL3D3KVLTDAE	DL3D 3000 Config vault DAE with 9 FC 300	\$1.00	26%	\$0.74	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL3DENG-FD	DL3D 1500 config server FD	\$1.00	26%	\$0.74	\$3,090.00	\$2,575.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL3DENGINE	DL3D 1500 config server	\$1.00	26%	\$0.74	\$3,090.00	\$2,575.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL3DENGINE2	DL3D 3000 config server	\$1.00	26%	\$0.74	\$4,650.00	\$3,875.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL3DHS-DAE	DL3D 1500 config SATA DAE without disk d	\$1.00	26%	\$0.74	\$708.00	\$590.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DL-3DP2T	DIRECT PATH TO TAPE OPTION FOR NBU 6.5 a	\$1.00	26%	\$0.74	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY	
DL-3DVTL1500	DL3D 1500 VTL OPTION	\$1.00	26%	\$0.74	\$1,600.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY	
DL-3DVTL3000	DL3D 3000 VTL OPTION	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY	
DL4100	CX3-80 Array for Single Engine DL	\$115,000.00	38%	\$71,300.00	\$13,033.33	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DL4106	CX3-80 (RAID 6) ARRAY FOR SINGLE ENGINE	\$1.00	26%	\$0.74	\$13,506.00	\$11,255.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY	
DL4200	CX3-80 Array for Dual Engine DL	\$1.00	38%	\$0.62	\$13,033.33	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DL4206	CX3-80 (RAID 6) ARRAY FOR DUAL ENGINE DL	\$1.00	26%	\$0.74	\$13,506.00	\$11,255.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY	
DL4400A	CX3-80 Array (1 of 2) for Dual Engine DL	\$1.00	38%	\$0.62	\$13,033.33	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DL4400B	CX3-80 Array (2 of 2) for Dual Engine DL	\$1.00	38%	\$0.62	\$13,033.33	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DL4406A	CX3-80 (RAID 6) ARRAY 1 OF 2 FOR 2X2 DL	\$1.00	26%	\$0.74	\$13,653.00	\$11,377.50	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY	
DL4406B	CX3-80 (RAID 6) ARRAY 2 OF 2 FOR 2X2 DL	\$1.00	26%	\$0.74	\$13,653.00	\$11,377.50	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY	
DL-500B-DAE-FD	UPGRD DAE W/500GB	\$1.00	26%	\$0.74	\$3,300.00	\$2,750.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY	
DL500GB1PK-FD	DL1500 500GB DRIVE 1-PK - FLD INSTALL	\$1.00	26%	\$0.74	\$275.10	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION	
DL500GVDAE-FD	DL1500 VAULT DAE 2 TB USEABLE - FLD INST	\$1.00	26%	\$0.74	\$2,851.20	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION	
DL-500S-DAE-FD	FIELD INSTALL FULL LOADED 4GB DAE W/500G	\$1.00	26%	\$0.74	\$3,207.60	\$2,673.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY	
DL5100-1TB72	EDL 5100 1TB 7.2K DRIVE	\$1,655.00	26%	\$1,224.70	\$231.70	\$198.60	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION	
DL5100-2TB54	EDL 5100 2TB 5.4K DRIVE	\$2,350.00	26%	\$1,739.00	\$329.00	\$282.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION	
DL5100A240	DL5100 STORAGE ARRAY WITH 240 DISK DRIVE	\$1.00	26%	\$0.74	\$9,000.00	\$7,500.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION	
DL5100-DAE	EMPTY EDL 4G DAE 1TB OR 2TB SATA DRIVES	\$5,900.00	26%	\$4,366.00	\$708.00	\$590.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION	
DL5100ENGINE	2U INTEL SERVER NEHALEM 12 FC PORTS	\$1.00	26%	\$0.74	\$8,700.00	\$7,250.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION	
DL5200A960	DISK LIBRARY DPE WITH 8GB I/O CLONE OF C	\$1.00	26%	\$0.74	\$17,400.00	\$14,500.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION	
DL5200DREXP	EDL DRIVE EXPANSION ADDITIONAL PAIR 4G F	\$5,000.00	26%	\$3,700.00	\$600.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION	
DL5200ENGINE	DL5200 2U SERVER NEHALEM 12 FC	\$1.00	26%	\$0.74	\$8,700.00	\$7,250.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION	
DL5VAULTDAE	DL5000 VAULT DAE WITH 7 FC DRIVES	\$1.00	26%	\$0.74	\$2,371.20	\$1,976.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	CLARIION	
DL6-A/ACTIVE	DL6000 A/Active Failover(EMC OEM Products)	\$40,000.00	15%	\$34,000.00	\$8,000.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYMMETRIX	
DL6-IPCOPY	DL6000 DL Copy(EMC OEM Products)	\$20,000.00	15%	\$17,000.00	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYMMETRIX	
DL6-MEDIAMGR	DL6000 NetBackupMedia(EMC OEM Products)	\$7,500.00	15%	\$6,375.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYMMETRIX	
DL6-NODEMGR	DL6000 NetWorkerNode(EMC OEM Products)	\$7,500.00	15%	\$6,375.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYMMETRIX	
DL6-STKACSLs	DL6000 STK-ACSLs(EMC OEM Products)	\$15,000.00	15%	\$12,750.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYMMETRIX	
DL700-2GDAE	DL FC DAE	\$1.00	26%	\$0.74	\$708.00	\$590.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DL700-710_UPG	UGRD KIT DL700 TO DL710	\$1.00	26%	\$0.74	\$7,200.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL700-STBY	DL700 STANDBY SERVER	\$28,300.00	38%	\$17,546.00	\$3,207.33	\$4,245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
DL700-STBY-FD	FLD INST. DL700 STBY SVR	\$28,300.00	38%	\$17,546.00	\$3,207.33	\$4,245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
DL720	DL720 Array Module	\$1.00	38%	\$0.62	\$16,886.67	\$32,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
DL740	DL740 Array Module	\$1.00	38%	\$0.62	\$16,886.67	\$27,585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
DL-750S-DAE	FULLY LOADED 4GB STILETTO DAE W/NORTHSTA	\$38,600.00	38%	\$23,932.00	\$4,374.67	\$5,790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
DL-750S-DAEFD	FIELD INSTALL DAE 4GB STILETTO W/750GB D	\$38,600.00	38%	\$23,932.00	\$4,374.67	\$5,790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
DL-A/ACTIVE	ACTIVE ENGINE FAILOVER SFTW OPT	\$1.00	26%	\$0.74	\$8,000.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
DLBASSY	Unity VG3R VE Lightbar FRU Assy	\$875.22	10%	\$787.70	\$122.53	\$105.03	\$87.52	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
DLBASSYAF	Unity VG3R VE Lightbar FRU Assy	\$872.61	10%	\$785.35	\$104.71	\$87.26	\$69.81	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
DL-ENGINE	DISK LIBRARY ENGINE	\$34,900.00	38%	\$21,638.00	\$3,955.33	\$5,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
DL-ENGINE210	SVR W/2 QUAD HBA + SCSI	\$1.00	26%	\$0.74	\$4,188.00	\$3,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL-ENGINE210FD	SVR W/2 QUAD HBA + SCSI	\$1.00	26%	\$0.74	\$4,188.00	\$3,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL-ENGINE-5UC	INTEL 5U SRV w/4GB RAM, (12) FC PRTS & H	\$1.00	26%	\$0.74	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL-IPCOPY	REMOTE COPY SOFTWARE OPITON 15 1TB SATA II DRIVES W/ ENCLOSURE	\$1.00	26%	\$0.74	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
DLM-1000H-DAE	FIELD INSTALLED DLM-1000H-DAE	\$1.00	26%	\$0.74	\$3,687.00	\$3,072.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM-1000H-FD	FIELD INSTALLED DLM-1000H-DAE	\$1.00	26%	\$0.74	\$3,687.00	\$3,072.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM-1000S-FD	STORAGE SHELF FOR DLM FIELD INSTALLED	\$1.00	26%	\$0.74	\$3,687.00	\$3,072.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM-1000W-DAE	FULLY LOADED 4GB STILETTO DAE	\$1.00	26%	\$0.74	\$3,472.44	\$2,893.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM-1000W-FD	FIELD INSTALLED DLM-1000W-DAE	\$1.00	26%	\$0.74	\$3,472.44	\$2,893.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM1010-LIC	DLM1000 WITH 1 FICON VTEOS LICENSE	\$13,200.00	26%	\$9,768.00	\$2,640.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM1020-LIC	DLM1000 WITH 2 FICON VTEOS LICENSE	\$26,400.00	26%	\$19,536.00	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM-10GB6740	DLM Brocade VDX6740 10GigE switch	\$1.00	26%	\$0.74	\$2,719.15	\$2,399.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM120-2DM-A	DLM120 DUAL XBLADE STORAGE CONTROLLER	\$1.00	26%	\$0.74	\$1,611.00	\$1,342.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM120-4PDAE	DLM120 VAULT DAE	\$1.00	26%	\$0.74	\$708.00	\$590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM120-AUX	DLM120 AUX XPE - 1 FC SLIC PER SP	\$1.00	26%	\$0.74	\$1,290.00	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM120-CS	DLM120 CONTROL STATION	\$1.00	26%	\$0.74	\$564.00	\$470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM120-CS2	DLM120 BACKUP CONTROL STATION	\$1.00	26%	\$0.74	\$564.00	\$470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM120-REP2-L	DLM120 REPLICATOR V2 LICENSE	\$1.00	26%	\$0.74	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NAS
DLM120-SC-L	DLM120 UNIX NFS LICENSE	\$1.00	26%	\$0.74	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NAS
DLM120-VAULT	DLM VAULT 300GB 15K 4GB DRIVE QTY: 5	\$1.00	26%	\$0.74	\$1,715.00	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM2000-BASE	DLM2000 RACK BASE	\$5,135.00	26%	\$3,799.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NAS
DLM-2000H-DAE	15 2TB SATA II DRIVES RAID 6 W/ ENCL	\$1.00	26%	\$0.74	\$5,535.00	\$4,612.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM-2000H-FD	FIELD INSTALLED DLM-2000H-DAE	\$1.00	26%	\$0.74	\$5,535.00	\$4,612.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM-2000V-DAE	DLM 2TB VIPER DAE	\$22,779.00	26%	\$16,856.46	\$2,733.48	\$2,277.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM-2000V-FD	DLM 2TB VIPER DAE FIELD DEPLOY	\$22,779.00	26%	\$16,856.46	\$2,733.48	\$2,277.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM20-REP2-LU	DLM 4020 REPLICATOR V2 UPGRADE LICENSE	\$7,500.00	26%	\$5,550.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DLM2-10GES	DLM 10 GIG E SWITCH	\$39,667.00	26%	\$29,353.58	\$4,760.04	\$3,966.70	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS	
DLM2-ACP	DLM ACCESS CONTROL POINT	\$1.00	26%	\$0.74	\$983.76	\$819.80	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS	
DLM2-ACPFD	DLM GEN II - ACP-FIELD DEPLOY	\$8,198.00	26%	\$6,066.52	\$983.76	\$819.80	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS	
DLM2-GES	DLM - 1GIG E SWITCH W/ STACKING MODULE	\$1.00	26%	\$0.74	\$915.00	\$762.50	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS	
DLM2K-10PACK	DLM2000 2TB VIPER DRIVE 10 PACK	\$13,568.72	26%	\$10,040.85	\$1,899.62	\$1,628.25	\$0.00	\$0.00	\$0.00	\$0.00	PM	NAS	
DLM2K-10PACKU	DLM2000 2TB VIPER DRIVE 10 PACK UPGRADE	\$18,318.60	26%	\$13,555.76	\$1,723.78	\$1,357.41	\$0.00	\$0.00	\$0.00	\$0.00	PM	NAS	
DLM2K-ACP	DLM2000 - ACCESS CONTROL POINT	\$8,419.35	26%	\$6,230.32	\$1,010.32	\$841.93	\$0.00	\$0.00	\$0.00	\$0.00	PM	NAS	
DLM2K-CS	DLM2000 CONTROL STATION	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NAS	
DLM2K-CS2	DLM2000 2ND CONTROL STATION	\$4,826.90	26%	\$3,571.91	\$579.23	\$482.69	\$0.00	\$0.00	\$0.00	\$0.00	PM	NAS	
DLM2K-DAE	DLM2000 2TB VIPER DAE	\$3,809.14	26%	\$2,818.76	\$457.10	\$380.91	\$0.00	\$0.00	\$0.00	\$0.00	PM	NAS	
DLM2K-DAE-FD	DLM2000 2TB VIPER DAE FIELD DEPLOY	\$3,809.14	26%	\$2,818.76	\$457.10	\$380.91	\$0.00	\$0.00	\$0.00	\$0.00	PM	NAS	
DLM2K-DME-10G	DLM2000 10G DUAL STORAGE CONTROLLER ENCL	\$15,330.03	26%	\$11,344.22	\$1,839.60	\$1,533.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NAS	
DLM2K-DPE	DLM2000 DPE W/ VAULT AND 2ND SPS	\$28,508.49	26%	\$21,096.28	\$3,421.02	\$2,850.85	\$0.00	\$0.00	\$0.00	\$0.00	PM	NAS	
DLM2K-GES	DLM2000 - 1 GIGE SWITCHES AT-9924TL	\$7,830.88	26%	\$5,794.85	\$1,331.25	\$1,174.63	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY	
DLM2K-RACKB	DLM2000 40U TITAN RACK SKINS/DOORS/BLUE	\$8,693.56	26%	\$6,433.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NAS	
DLM2K-REPL-CF	DLM2000 VNX REPLICATOR LICENSE	\$10,000.00	26%	\$7,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	NAS	
DLM2K-VNX-L-CF	DLM2000 VNX5300 USAGE LICENSE	\$7,838.00	26%	\$5,800.12	\$1,567.60	\$1,410.84	\$0.00	\$0.00	\$0.00	\$0.00	DM	NAS	
DLM2K-VTE2FMM	DLM2000 DUAL FICON MULTI-MODE VTE	\$123,240.00	26%	\$91,197.60	\$14,788.80	\$12,324.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NAS	
DLM2KVTE2FMMU	DLM2000 DUAL FICON MM VTE UPGRADE	\$166,374.00	26%	\$123,116.76	\$15,655.79	\$12,328.31	\$0.00	\$0.00	\$0.00	\$0.00	PM	NAS	
DLM2K-VTE2FSM	DLM2000 DUAL FICON SINGLE-MODE VTE	\$123,240.00	26%	\$91,197.60	\$14,788.80	\$12,324.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NAS	
DLM2KVTE2FSMU	DLM2000 DUAL FICON SM VTE UPGRADE	\$166,374.00	26%	\$123,116.76	\$15,655.79	\$12,328.31	\$0.00	\$0.00	\$0.00	\$0.00	PM	NAS	
DLM2K-VTEOS	DLM2000 VTE OPERATING SYSTEM LICENSE	\$48,750.00	26%	\$36,075.00	\$9,750.00	\$8,775.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	NAS	
DLM2-VTEESC	DLM- VTE W/ 2 ESCON CHAN INTERFACE	\$1.00	26%	\$0.74	\$19,276.80	\$16,064.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS	
DLM2-VTEESCFD	VTE - 3 ESCON INTERFACE - FIELD UPGRADE	\$1.00	26%	\$0.74	\$26,023.80	\$21,686.50	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS	
DLM2-VTEFMM	DLM - VTE W/ 2 FICON MULTI-MODE	\$1.00	26%	\$0.74	\$15,260.40	\$12,717.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS	
DLM2-VTEFMMFD	VTE 2 FICON ADAPTER FIELD UPGRADE	\$1.00	26%	\$0.74	\$20,601.60	\$17,168.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS	
DLM2-VTEFSM	DLM-VTE W/ 2 FICON SINGLE MODE	\$1.00	26%	\$0.74	\$15,260.40	\$12,717.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS	
DLM2-VTEFSMFD	VTE 2 FICON ADAPTERS(SM) - FIELD UPGRADE	\$1.00	26%	\$0.74	\$20,601.60	\$17,168.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS	
DLM2-VTEOS	DLM - VTE OPERATING SYSTEM LICENSE	\$1.00	26%	\$0.74	\$14,054.40	\$12,648.96	\$0.00	\$0.00	\$0.00	\$0.00	DH	NAS	
DLM3-10GES	DLM 10 GIGE SWITCH	\$39,667.00	26%	\$29,353.58	\$6,743.39	\$5,950.05	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DLM3-ACP	DLM GEN 3 - ACCESS CONTROL POINT	\$8,198.00	26%	\$6,066.52	\$983.76	\$819.80	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-CAPTBL	DLM3 VNX STORAGE CAPACITY LICENSE	\$806.00	26%	\$596.44	\$161.20	\$145.08	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
DLM3-CAPTBL-CF	DLM3 VNX STORAGE CAPACITY LICENSE	\$806.00	26%	\$596.44	\$161.20	\$145.08	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
DLM3-CS	DLM GEN3 CONTROL STATION	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-CS2	DLM GEN3 2ND CONTROL STATION	\$5,000.00	26%	\$3,700.00	\$600.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-DD-BASE	DLM GEN3 DATA DOMAIN RACK BASE	\$5,000.00	26%	\$3,700.00	\$600.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-DM	DLM3 STORAGE CONTROLLER	\$17,500.00	26%	\$12,950.00	\$2,100.00	\$1,750.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-DME	DLM3 DUAL STORAGE CONTROLLER ENCLOSURE	\$40,000.00	26%	\$29,600.00	\$4,800.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-DMERES	DLM3 SPACE RESERVE FOR DME	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-DME-U	DLM3 DUAL STORAGE CONTROLLER ENCL UPGRAD	\$54,000.00	26%	\$39,960.00	\$5,081.40	\$4,001.40	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-DMEX	DLM3 EMPTY STORAGE CONTROLLER ENCLOSURE	\$9,402.00	26%	\$6,957.48	\$1,128.24	\$940.20	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-DMEX-U	DLM3 EMPTY SC ENCLOSURE - UPGRADE	\$12,693.00	26%	\$9,392.82	\$1,194.41	\$940.55	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-DM-U	DLM3 STORAGE CONTROLLER UPGRADE	\$23,625.00	26%	\$17,482.50	\$2,223.11	\$1,750.61	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-GES	DLM GEN 3 - 1 GIGE SWITCHES AT-9924TL	\$7,625.00	26%	\$5,642.50	\$1,296.25	\$1,143.75	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-RACKB	DLM GEN3 40U TITAN RACK SKINS + DOOR	\$12,000.00	26%	\$8,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM3-RACK-SL	DLM GEN3 SKINLESS 40U TITAN RACK	\$8,465.00	26%	\$6,264.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-REPL-CF	DLM3 VNX REPLICATOR LICENSE	\$72,881.00	26%	\$53,931.94	\$14,576.20	\$13,118.58	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
DLM3-SPE	DLM GEN3 SPE	\$85,347.00	26%	\$63,156.78	\$10,241.64	\$8,534.70	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-SPS	DLM GEN3 STANDBY POWER SUPPLY	\$1,500.00	26%	\$1,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-STR-BASE	DLM GEN3 STORAGE RACK BASE	\$2,600.00	26%	\$1,924.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-VAULTDAE	DLM GEN3 DISK ARRAY ENCLOSURE	\$16,649.00	26%	\$12,320.26	\$1,997.88	\$1,664.90	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-VNX-BASE	DLM GEN3 VNX RACK BASE	\$4,500.00	26%	\$3,330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-VNX-L-CF	DLM3 VNX USAGE LICENSE	\$72,692.00	26%	\$53,792.08	\$14,538.40	\$13,084.56	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
DLM3-VNX-UPG	DLM3 EXP VNX UPGRADE RACK BASE	\$6,075.00	26%	\$4,495.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-VTECBASE	DLM GEN3 VTEC RACK BASE	\$4,000.00	26%	\$2,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-VTEFMM	DLM GEN3 - FICON MULTI-MODE VTE	\$120,000.00	26%	\$88,800.00	\$14,400.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-VTEFMMFD	DLM GEN 3 - FICON MULTI-MODE VTE UPGRADE	\$162,000.00	26%	\$119,880.00	\$15,244.20	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-VTEFSM	DLM GEN3 - FICON SINGLE-MODE VTE	\$120,000.00	26%	\$88,800.00	\$14,400.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-VTEFSMFD	DLM GEN3 - FICON SINGLE-MODE VTE UPGRADE	\$162,000.00	26%	\$119,880.00	\$15,244.20	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM3-VTEOS	DLM GEN3 OPERATING SYSTEM LICENSE	\$97,500.00	26%	\$72,150.00	\$19,500.00	\$17,550.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
DLM3-WORM	DLM3 VNX FLR LICENSE	\$4,972.00	26%	\$3,679.28	\$994.40	\$894.96	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DLM4080-CBL-U	CABLES TO UPGRADE DLM4080 TO USE DLM 2.X	\$135.00	26%	\$99.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM42100DFM12	DLM2100 DD Ficon MM 1 Channel IVB	\$1.00	26%	\$0.74	\$6,470.10	\$5,391.75	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM4-2100DFMM	DLM2100 DD Ficon Multi-Mode	\$133,510.00	26%	\$98,797.40	\$16,021.20	\$13,351.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM42100DFMM1	DLM2100 DD FICON MULTI-MODE 1 CHANNEL	\$71,890.00	26%	\$53,198.60	\$8,626.80	\$7,189.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM42100DFMM2	DLM2100 DD Ficon MM 2 Channel IVB	\$1.00	26%	\$0.74	\$12,015.90	\$10,013.25	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM42100DFS12	DLM2100 DD Ficon SM 1 Channel IVB	\$1.00	26%	\$0.74	\$6,470.10	\$5,391.75	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM4-2100DFSM	DLM2100 DD Ficon Single-Mode	\$133,510.00	26%	\$98,797.40	\$16,021.20	\$13,351.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM42100DFSM1	DLM2100 DD FICON SINGLE-MODE 1 CHANNEL	\$71,890.00	26%	\$53,198.60	\$8,626.80	\$7,189.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM42100DFSM2	DLM2100 DD Ficon SM 2 Channel IVB	\$1.00	26%	\$0.74	\$12,015.90	\$10,013.25	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM4-2100VBAS	DLM2100V RACK BASE	\$1.00	26%	\$0.74	\$616.20	\$513.50	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM4-2100VFMM	DLM2100V FICON MULTI-MODE VTE	\$133,510.00	26%	\$98,797.40	\$16,021.20	\$13,351.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM42100VFMM2	DLM2100V FICON Multi-Mode VTE IVB	\$1.00	26%	\$0.74	\$12,015.90	\$10,013.25	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM4-2100VFMU	DLM2100V FICON MULTI-MODE VTE UPGRADE	\$176,644.00	26%	\$130,716.56	\$16,622.20	\$13,089.32	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM42100VFMU2	DLM2100V FICON Multi-Mode VTE Upg IVB	\$1.00	26%	\$0.74	\$15,897.96	\$13,248.30	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM4-2100VFSM	DLM2100V FICON SINGLE-MODE VTE	\$133,510.00	26%	\$98,797.40	\$16,021.20	\$13,351.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM42100VFSM2	DLM2100V FICON Single-Mode VTE IVB	\$1.00	26%	\$0.74	\$12,015.90	\$10,013.25	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM4-2100VFSU	DLM2100V FICON SINGLE-MODE VTE UPGRADE	\$176,644.00	26%	\$130,716.56	\$16,622.20	\$13,089.32	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM42100VFSU2	DLM2100V FICON Single-Mode VTE Upg IVB	\$1.00	26%	\$0.74	\$15,897.96	\$13,248.30	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM42KVTEOS1-CF	DLM2100 - VTE DD OS LICENSE 1 CHANNEL	\$1.00	26%	\$0.74	\$2,640.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM42KVTEOS2-CF	DLM2100 - VTE DD OS LICENSE 2 CHANNEL	\$1.00	26%	\$0.74	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM4-2KVTEOS-CF	DLM2100 - VTE OPERATING SYSTEM LICENSE	\$1.00	26%	\$0.74	\$9,500.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM4-2KVTEOSU-CF	DLM2100 - VTE OS LICENSE UPGRADE	\$1.00	26%	\$0.74	\$9,500.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM4-5300-CS2	DLM2100 VNX5300 2ND CONTROL STATION	\$1.00	26%	\$0.74	\$579.23	\$482.69	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM4-5300-DPE	DLM2100 VNX5300 DPE W/ VAULT + 2ND SPS	\$1.00	26%	\$0.74	\$3,428.29	\$2,856.91	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM4-6510R-8G	DLM8100 FC Switch DS-6510R-B 24P/48P 8GB	\$1.00	26%	\$0.74	\$2,378.53	\$1,982.11	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM4-7500BASE	DLM4 VNX7500 rack base	\$4,500.00	26%	\$3,330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM4-7500-CS2	DLM8100 VNX7500 2nd Control Station	\$1.00	26%	\$0.74	\$600.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM4-7500-VLT	DLM8100 VNX7500 Vault DAE	\$1.00	26%	\$0.74	\$1,997.88	\$1,664.90	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM4-8100FMM	DLM8100 FICON Multi-Mode VTE	\$130,000.00	26%	\$96,200.00	\$15,600.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM4-8100FMM2	DLM8100 FICON Multi-Mode VTE IVB	\$1.00	26%	\$0.74	\$12,015.90	\$10,013.25	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM4-8100FMMU	DLM8100 FICON Multi-Mode VTE Upgrade	\$175,500.00	26%	\$129,870.00	\$16,514.55	\$13,004.55	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM48100FMMU2	DLM8100 FICON Multi-Mode VTE Upg IVB	\$1.00	26%	\$0.74	\$16,221.47	\$13,517.89	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DLM4-8100FSM	DLm8100 FICON Single-Mode VTE	\$130,000.00	26%	\$96,200.00	\$15,600.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY	
DLM4-8100FSM2	DLm8100 FICON Single-Mode VTE IVB	\$1.00	26%	\$0.74	\$12,015.90	\$10,013.25	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY	
DLM4-8100FSMU	DLm8100 FICON Single-Mode VTE Upgrade	\$175,500.00	26%	\$129,870.00	\$16,514.55	\$13,004.55	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY	
DLM48100FSMU2	DLm8100 FICON Single-Mode VTE Upg IVB	\$1.00	26%	\$0.74	\$16,221.47	\$13,517.89	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY	
DLM4-8G12PU	DLm8100 DS-6510B 8G 12Port Upgrade Kit	\$1.00	26%	\$0.74	\$1,022.89	\$852.41	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY	
DLM4-8KVTEOS-CF	DLM8100 - VTE OPERATING SYSTEM LICENSE	\$1.00	26%	\$0.74	\$19,600.00	\$17,640.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY	
DLM4-8KVTEOSU-CF	DLM8100 - VTE OS LICENSE UPGRADE	\$1.00	26%	\$0.74	\$19,600.00	\$17,640.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY	
DLM4-8KXVTEOS-CF	DLM8100 VMAX - VTE OS LICENSE =ID	\$1.00	26%	\$0.74	\$39,000.00	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY	
DLM48KXVTEOSU-CF	DLM8100 VMAX - VTE OS LICENSE UPGRADE=ID	\$1.00	26%	\$0.74	\$39,000.00	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY	
DLM4-DD890BAS	DLm4 DD rack base for DD890	\$5,000.00	26%	\$3,700.00	\$600.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY	
DLM4-DD990BAS	DLm4 DD rack base for DD990	\$1.00	26%	\$0.74	\$600.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY	
DLM4-DD-BASE1	DLm4 Generic DD base kit1	\$5,135.00	26%	\$3,799.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NAS	
DLM4-DD-BASE2	DLm4 Generic DD base kit2	\$5,135.00	26%	\$3,799.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY	
DLM4-DDSTRBAS	DLm4 DD Rack Base for Expansion Storage	\$5,000.00	26%	\$3,700.00	\$600.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY	
DLM4G15-300HS	DLM 300GB 15K DRIVE - HOT SPARE FOR VAUL	\$1.00	26%	\$0.74	\$343.00	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS	
DLM4-GVL	DLm Global Virtual Library License =MA	\$50,000.00	26%	\$37,000.00	\$10,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY	
DLM4-RACK	DLm 4 40U Titan Rack skins/doors/blue	\$12,000.00	26%	\$8,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY	
DLM4-VG8-BASE	DLm4 VG8 rack base	\$5,340.40	26%	\$3,951.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY	
DLM4-VNXBRACK	DLm VNX2 40U rack with front panel	\$2,551.07	26%	\$1,887.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY	
DLM4-VNX-UPG	DLm4 Exp VNX upgrade rack base	\$6,075.00	26%	\$4,495.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY	
DLM5-10GB4048	DLm8500 Dell4048 10GbE Switch Mfg Inst	\$15,155.35	15%	\$12,882.05	\$2,576.41	\$2,273.30	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-10GB4048-1-X	DLm8500 Dell 3048 GBE 1st SWITCHFLD mini	\$14,098.00	15%	\$11,983.30	\$2,396.66	\$2,114.70	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-10GB4048-2-U	DLm8500 Dell 4048 GBE 2st SWITCH FLD UPG	\$19,379.72	15%	\$16,472.76	\$3,294.55	\$2,906.96	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-10GB4048-2-X	DLm8500 Dell 3048 GBE 2nd SWITCHFLD mini	\$14,354.79	15%	\$12,201.57	\$2,440.31	\$2,153.22	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-10GB4048-MPG	DLm8500 Dell 4048 10GbE Switch UPG Mfg	\$15,155.35	15%	\$12,882.05	\$2,576.41	\$2,273.30	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-10GB4048-UPG	DLm8500 Dell4048 10GbE Switch Fld Inst	\$20,457.21	15%	\$17,388.63	\$3,477.72	\$3,068.58	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-1GB3048	DLm8500 Dell 3048 GbE Switch Mfg Inst	\$7,225.23	15%	\$6,141.45	\$1,228.29	\$1,083.78	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-1GB3048-1-X	DLm8500 Dell 4048 GBE 1st SWITCHFLD mini	\$6,736.83	15%	\$5,726.31	\$1,145.26	\$1,010.52	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-1GB3048-2-U	DLm8500 Dell 3048 GBE 2st SWITCH FLD UPG	\$9,440.63	15%	\$8,024.54	\$1,604.91	\$1,416.09	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-1GB3048-2-X	DLm8500 Dell 4048 GBE 2nd SWITCHFLD mini	\$6,993.62	15%	\$5,944.58	\$1,188.91	\$1,049.04	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DLM5-1GB3048-MPG	DLM8500 Dell3048 GbE Switch Upg Mfg Inst	\$7,225.23	15%	\$6,141.45	\$1,228.29	\$1,083.78	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-1GB3048-UPG	DLM8500 Dell3048 GbE Switch Fld Inst	\$9,752.80	15%	\$8,289.88	\$1,657.98	\$1,462.92	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-3PD-RS-X	PWCRD 3P-RSLSTL QTY2	\$2,492.33	15%	\$2,118.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-3PD-US-X	PWCRD 3P-US QTY2	\$1,409.80	15%	\$1,198.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-3PH-DELTA-X	Field Installed 3-Phase DELTA PDP Upg Kit	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-3PH-WYE-X	Field Installed 3-Phase Wye PDP Upg Kit	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-3PW-INTFL-X	PWCRD 3-Phase Wye FLYLEAD International	\$845.88	15%	\$719.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-3PW-INT-X	PWCRD 3-Phase Wye Hubbell Connector Int	\$911.34	15%	\$774.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-3PW-USFL-X	PWCRD 3-Phase Wye FLYLEAD North Am/Japan	\$1,379.59	15%	\$1,172.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-3PW-US-X	PWCRD 3-Phase Wye Hubbell North Am/Japan	\$1,671.62	15%	\$1,420.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM-5400-REPL-CF	DLM VNX5400 REPLICATOR LICENSE =MA	\$15,313.00	26%	\$11,331.62	\$3,062.60	\$2,756.34	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY	
DLM-5400-REPU-CF	DLM VNX5400 REPLICATOR UPG LICENSE =MA	\$15,313.00	26%	\$11,331.62	\$3,062.60	\$2,756.34	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY	
DLM5-ARISTA7150S-X	DLM5 Arista 7150s 10Gb FLD DELLEMC Rack	\$29,097.27	15%	\$24,732.68	\$3,491.67	\$2,909.73	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-DD-BASE	DLM5 Generic DD base kit	\$4,737.94	15%	\$4,027.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-DOOR-DELL	Factory-install rack door (DellEMC)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-DS6510B	DLM5 Brocade DS6510B 16 GB FC switch	\$46,231.37	15%	\$39,296.66	\$7,859.33	\$6,934.71	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-EXNFS-BASE-X	DLM5 External NFS kit FLD DELLEMC Rack	\$528.68	15%	\$449.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-FC-12PORT	DLM5 Brocade 12 GBIC + License Upg MFG	\$21,328.26	15%	\$18,129.02	\$3,625.80	\$3,199.24	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-FC-12PORT-UPG	DLM5 Brocade 12 GBIC + License Upg FLD	\$28,795.17	15%	\$24,475.89	\$4,895.18	\$4,319.27	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-FC-VTE	DLM8500 FC VTE MFG DELLEMC rack	\$116,525.01	15%	\$99,046.26	\$13,983.00	\$11,652.50	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-FC-VTEC-BASE	DLM5 FC VTEC Base	\$720.01	15%	\$612.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-FC-VTEUPG	DLM8500 FC VTE FLD UPG DELLEMC rack	\$157,308.51	15%	\$133,712.23	\$18,877.02	\$15,730.85	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-FMM-KIT	DLM G5 FICON Multi Mode Gbic Mfg Inst	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-FMM-KIT-UPG	DLM G5 FICON Multi Mode Gbic Fld Inst	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-PMAX-KIT	DLM5 PowerMax connection kit	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5-RACK	DLM 5 40U Titan Rack skins/doors/blue	\$11,369.03	15%	\$9,663.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5SDD6300PSNT	DLM Gen5 Single Rack DD6300 PSNT Label	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5SDD6800PSNT	DLM Gen5 Single Rack DD6800 PSNT Label	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5SDD9300PSNT	DLM Gen5 Single Rack DD9300 PSNT Label	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	
DLM5SDD9800PSNT	DLM Gen5 Single Rack DD9800 PSNT Label	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DLM5-SMM-KIT	DLM G5 FICON Single Mode Gbic Mfg Inst	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
DLM5-SMM-KIT-UPG	DLM G5 FICON Single Mode Gbic Fld Inst	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
DLM5VDD6800PSNT	DLM Gen5 VTEC Rack DD6800 PSNT Label	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
DLM5VDD9300PSNT	DLM Gen5 VTEC Rack DD9300 PSNT Label	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
DLM5VDD9800PSNT	DLM Gen5 VTEC Rack DD9800 PSNT Label	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
DLM5-VTE	DLM8500 Vte G5 Mfg Installed	\$97,578.30	15%	\$82,941.56	\$11,709.40	\$9,757.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
DLM5VTECBASE	DLM8500 VTEC rack base kit	\$6,439.77	15%	\$5,473.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
DLM5VTECSINGLE	DLM8500 VTEC Single Rack Base	\$6,439.77	15%	\$5,473.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
DLM5VTEC-SINGLE-X	DLM5 Customer Rack Single Base	\$3,408.70	15%	\$2,897.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
DLM5-VTE-U	DLM8500 VTE FLD Customer rack	\$130,471.96	15%	\$110,901.17	\$15,656.63	\$13,047.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
DLM5-VTEUPG	DLM8500 Vte G5 Upg Fld Installed	\$131,735.74	15%	\$111,975.38	\$15,808.29	\$13,173.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
DLM5-VTE-X	DLM8500 VTE FLD Customer rack mini	\$96,646.83	15%	\$82,149.81	\$11,597.62	\$9,664.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM
DLM-7600-REPL-CF	DLM VNX7600 REPLICATOR LICENSE =MA	\$67,051.00	26%	\$49,617.74	\$13,410.20	\$12,069.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM-7600REPU-CF	DLM VNX7600 REPLICATOR UPG LICENSE =MA	\$67,051.00	26%	\$49,617.74	\$13,410.20	\$12,069.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM8K-10GES	DLM8000 10GIGE SWITCH	\$48,800.00	26%	\$36,112.00	\$8,296.00	\$7,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM8K-5100KIT	DLM8000 DS-5100B install kit	\$297.83	26%	\$220.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM8K-8G8PU	DLM8000 DS-5100B 8G 8Port Upgrade Kit	\$5,535.53	26%	\$4,096.29	\$941.04	\$830.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM8K-ACP	DLM GEN 3 - ACCESS CONTROL POINT	\$8,198.00	26%	\$6,066.52	\$983.76	\$819.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM8K-CSB	DLM8000 Control Station	\$6,521.45	26%	\$4,825.87	\$782.57	\$652.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM8K-CSB2	DLM8000 2nd Control Station	\$6,521.45	26%	\$4,825.87	\$782.57	\$652.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM8K-DME0	DLM8000 Dual Storage Controller Enc	\$114,459.15	26%	\$84,699.77	\$13,735.10	\$11,445.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM8K-DS5100B	DLM8000 FC Switch DS-5100B	\$19,410.30	26%	\$14,363.62	\$3,299.75	\$2,911.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM8K-RACK	DLM8000 40U TITAN RACK SKINS/DOORS/BLUE	\$12,000.00	26%	\$8,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM8K-UNIFVG8-CF	DLM8000 UNISPHERE SOFTWARE LICENSE	\$20,000.00	26%	\$14,800.00	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM8K-VG8ADVL-CF	DLM8000 VG8 ADVANCED PROTOCOL LICENSE	\$30,000.00	26%	\$22,200.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM8K-VG8BASL	DLM8000 VG8 Base Protocol License	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM8K-VG8-DM	DLM8000 VG8 Storage Controller	\$75,304.78	26%	\$55,725.54	\$9,036.57	\$7,530.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM8K-VG8DMEX	DLM8000 VG8 Empty Storage Controller Enc	\$35,945.00	26%	\$26,599.30	\$4,313.40	\$3,594.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM8KVG8DMEXU	DLM8000 VG8 Empty SC Enclosure - Upg	\$48,525.75	26%	\$35,909.06	\$4,566.27	\$3,595.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM8K-VG8DM-U	DLM8000 VG8 Storage Controller Upgrade	\$101,662.73	26%	\$75,230.42	\$9,566.46	\$7,533.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM8K-VG8INST	DLM8000 Factory Service VG8 Cab Install	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM8K-VG8RACK	DLM8000 VG8 RACK	\$5,340.40	26%	\$3,951.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DLM8K-VG8SDCD	DLM8000 VG8 Symm (VMAX) Support	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM8K-VTECBAS	DLM8000 VTEC RACK BASE	\$6,800.00	26%	\$5,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM8K-VTEFMM	DLM8000 - FICON MULTI-MODE VTE	\$120,000.00	26%	\$88,800.00	\$14,400.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM8K-VTEFMMU	DLM8000 - FICON MULTI-MODE VTE UPGRADE	\$162,000.00	26%	\$119,880.00	\$15,244.20	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM8K-VTEFSM	DLM8000 - FICON SINGLE-MODE VTE	\$120,000.00	26%	\$88,800.00	\$14,400.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM8K-VTEFSMU	DLM8000 - FICON SINGLE-MODE VTE UPGRADE	\$162,000.00	26%	\$119,880.00	\$15,244.20	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM-8P10G6740	DLM Brocade VDX6740 8-port 10G upg =MA	\$4,400.00	26%	\$3,256.00	\$880.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
DLM960-4PDAE	DLM960 VAULT DISK ARRAY ENCLOSURE	\$5,900.00	26%	\$4,366.00	\$708.00	\$590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM960-8C3-U	DLM960 STORAGE CONTROLLER-FIELD INSTALL	\$42,480.00	26%	\$31,435.20	\$5,097.60	\$4,248.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM960-AUXF	DLM960 AUX XPE - UP TO 8 CONTRL + 960 DR	\$97,350.00	26%	\$72,039.00	\$11,682.00	\$9,735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM960-CBL-E4	DLM960 CABLE KIT 4TH STOR CONTROL ENCLOS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM960-CLIPS	DLM960 CABLE CLIPS STORAG CONTRLR UPGRAD	\$360.00	26%	\$266.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM960-CS	DLM960 CONTROL STATION	\$6,350.00	26%	\$4,699.00	\$762.00	\$635.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM960-CS2	DLM960 BACKUP CONTROL STATION	\$6,350.00	26%	\$4,699.00	\$762.00	\$635.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM960-DM-8C3	DLM960 STORAGE CONTROLLER	\$32,680.00	26%	\$24,183.20	\$3,921.60	\$3,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM960-DME0	DLM960 EMPTY BASE STORAG CNTRLR ENCLOSUR	\$15,900.00	26%	\$11,766.00	\$1,908.00	\$1,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM960-DME1	DLM960 EMPTY STORAGE CONTROLLER ENCLOSUR	\$15,900.00	26%	\$11,766.00	\$1,908.00	\$1,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM960-DME1-U	DLM960 EMPTY STORAGE CNTRL ENCLOSUR UPGD	\$20,670.00	26%	\$15,295.80	\$1,945.05	\$1,531.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM960-PNL-4U	DLM960 4U FILLR PNL USD W/STORAG CONTROL	\$285.00	26%	\$210.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM960-REPV2	DLM960 REPLICATOR V2 LICENSE	\$31,100.00	26%	\$23,014.00	\$6,220.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NAS
DLM960-REPV2U	DLM960 REPLICATOR V2 LICENSE - UPGRADE	\$31,100.00	26%	\$23,014.00	\$6,220.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NAS
DLM960-SC-L	DLM960 STORAGE CONTROLLER OS LICENSE	\$26,400.00	26%	\$19,536.00	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NAS
DLM960-SC-LU	DLM960 STORAGE CONTROLLER OS LICENS-UPGRD	\$26,400.00	26%	\$19,536.00	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NAS
DLM960-VAULT	DLM FC VLT PCK - 300GB 15K DRIVES QTY 5	\$12,250.00	26%	\$9,065.00	\$1,715.00	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM-BEZEL-DELL	DLM Dell EMC Bezel	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM-BEZEL-EMC	DLM EMC Bezel	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM-CBL-ESCFD	ESCON MT-RJ TO ST CABLE	\$300.00	26%	\$222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM-CX4-CBL	DLM CX4 CABLE	\$2,500.00	26%	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM-CX4-CBLKT	CX4 CABLE KIT FOR VTES	\$619.00	26%	\$458.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLMDD6800PSNT	DLM DD6800 PSNT Label	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLMDD7200PSNT	DLM DD7200 PSNT LABEL	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLMDD9300PSNT	DLM DD9300 PSNT Label	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DLMDD9500PSNT	DLM DD9500 PSNT LABEL	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLMDD9800PSNT	DLM DD9800 PSNT Label	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-DD-CBLKT1	DLM DATA DOMAIN CABLE KIT 1	\$1,650.00	26%	\$1,221.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM-DOOR-DELL	Dlm VE Dell EMC Door Assy	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DLM-DOOR-EMC	Dlm VE Front Door A Assy	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL-MEDIAMGR	NetBackup Media Mgr Software Option	\$1.00	26%	\$0.74	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
DLM-FSTVP5400-CF	DLM FAST VP FOR VNX5400 LICENSE =MA	\$8,543.00	26%	\$6,321.82	\$1,708.60	\$1,537.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM-FSTVP7600-CF	DLM FAST VP FOR VNX7600 LICENSE =MA	\$21,358.00	26%	\$15,804.92	\$4,271.60	\$3,844.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM-MGR-L	DLM MANAGER ADVANCED LICENSE	\$11,600.00	26%	\$8,584.00	\$2,320.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NAS
DLMP40U-60-US	POWER KIT FOR US POWER	\$1,150.00	26%	\$851.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLMRK1-NAS	40U TITAN RACK DOOR W LOGO 1-PHASE 4PDP	\$8,465.00	26%	\$6,264.10	\$1,015.80	\$846.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLMRK2-VTEC	40U TITAN RACK DOOR W LOGO 1PHASE ACCES	\$1.00	26%	\$0.74	\$1,015.80	\$846.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLMRK3-EXP	40U TITAN RACK CAB 2ND NS960 DOORS SKINS	\$8,465.00	26%	\$6,264.10	\$1,015.80	\$846.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLMRK3-EXP-U	40U RACK FOR DLM 2ND NAS960 - UPGRADE	\$11,430.00	26%	\$8,458.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLMRK-40U-DR	40U TITAN RACK DOOR W DL LOGO SIDESKINS	\$4,200.00	26%	\$3,108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLMRK4-STR	40U TITAN RACK DOORS SKINS CAB DLM STRG	\$8,465.00	26%	\$6,264.10	\$1,015.80	\$846.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLMRK5-DD	40U TITAN RACK WITH REAR + FRONT DOOR-DD	\$8,465.00	26%	\$6,264.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLMRK-NOTIP	40U RACK STABILIZING KIT	\$365.00	26%	\$270.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLMRK-SECURE	40U RACK STABILIZING KIT	\$190.00	26%	\$140.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM-V54CAPTBL	DLM VNX5400 Storage Cap License =CB	\$400.00	26%	\$296.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM-V54CAPTBL-CF	DLM VNX5400 STORAGE CAP LICENSE=CB	\$400.00	26%	\$296.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM-V54CAPTBU	DLM VNX5400 Storage Cap Upg License =CB	\$400.00	26%	\$296.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM-V54CAPTBU-CF	DLM VNX5400 STORAGE CAP UPG LICENSE=CB	\$400.00	26%	\$296.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM-V54STR-BA	DLM2100 VNX5400 Storage rack base	\$1.00	26%	\$0.74	\$320.42	\$267.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-V76CAPTBL	DLM VNX7600 Storage Cap License =CB	\$400.00	26%	\$296.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM-V76CAPTBL-CF	DLM VNX7600 STORAGE CAP LICENSE=CB	\$400.00	26%	\$296.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM-V76CAPTBU	DLM VNX7600 Storage Cap Upg License =CB	\$400.00	26%	\$296.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM-V76CAPTBU-CF	DLM VNX7600 STORAGE CAP UPG LICENSE=CB	\$400.00	26%	\$296.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM-V76STR-BA	DLM VNX7600 Storage Rack Base	\$2,670.20	26%	\$1,975.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNX2-10PK	DLM VNX2 2TB Viper Drive 10-pack	\$9,191.65	26%	\$6,801.82	\$1,286.83	\$1,103.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNX210PKU	DLM VNX2 2TB Viper Drive 10-pack Upg	\$12,478.05	26%	\$9,233.76	\$1,358.86	\$1,109.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DLM-VNX2-2TB	Dlm VNX2 2TB Viper Drive Hot Spare	\$919.17	26%	\$680.19	\$128.68	\$110.30	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNX2-2TBU	Dlm VNX2 2TB Viper Drive Hot Spare Upg	\$1,247.81	26%	\$923.38	\$135.89	\$110.93	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNX2-BASE	Dlm Generic VNX2 Controller Rack Base	\$5,135.00	26%	\$3,799.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNX2STRBA	Dlm Generic VNX2 Storage rack base	\$2,670.20	26%	\$1,975.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNX3TBDAE	Dlm VNX 15x3.5 3TB SAS DAE	\$22,299.25	26%	\$16,501.45	\$3,121.90	\$2,675.91	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLMVNX3TBDAEF	Dlm VNX 15x3.5 3TB SAS DAE field	\$22,299.25	26%	\$16,501.45	\$3,121.90	\$2,675.91	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNX4TBDAE	Dlm VNX 15x3.5 4TB SAS DAE	\$24,610.00	26%	\$18,211.40	\$3,445.40	\$2,953.20	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLMVNX4TBDAEF	Dlm VNX 15x3.5 4TB SAS DAE field	\$24,610.00	26%	\$18,211.40	\$3,445.40	\$2,953.20	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNX5400L-CF	DLM VNX5400 USAGE LICENSE =MA	\$10,744.00	26%	\$7,950.56	\$2,148.80	\$1,933.92	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM-VNX54-DAE	Dlm VNX5400 15x3.5 2TB SAS DAE	\$3,582.18	26%	\$2,650.81	\$429.86	\$358.22	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNX54DAEF	Dlm VNX5400 15x3.5 2TB SAS DAE Field	\$3,582.18	26%	\$2,650.81	\$429.86	\$358.22	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLMVNX54DAEHS	Dlm VNX5400 15x3.5 2TB Hot Spare DAE	\$8,178.00	26%	\$6,051.72	\$981.36	\$817.80	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNX54DMEX	Dlm VNX5400 Empty DM Enclosure	\$8,207.78	26%	\$6,073.76	\$984.93	\$820.78	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLMVNX54DMEXU	Dlm VNX5400 Empty DM Enclosure - upgrade	\$11,080.30	26%	\$8,199.42	\$1,329.64	\$1,108.03	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNX54DPEM	Dlm VNX5400 DPE w/ Vault - modular	\$16,556.27	26%	\$12,251.64	\$1,986.75	\$1,655.63	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNX7600BA	Dlm VNX7600 Rack Base	\$4,621.50	26%	\$3,419.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNX7600BU	Dlm Expansion VNX7600 Rack Base	\$4,621.50	26%	\$3,419.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNX7600L-CF	DLM VNX7600 USAGE LICENSE =MA	\$89,567.00	26%	\$66,279.58	\$17,913.40	\$16,122.06	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM-VNX7600LU-CF	DLM VNX7600 USAGE UPG LICENSE =MA	\$89,567.00	26%	\$66,279.58	\$17,913.40	\$16,122.06	\$0.00	\$0.00	\$0.00	\$0.00	DM	EMC DISK LIBRARY
DLM-VNX76-DAE	Dlm VNX7600 15x3.5 2TB SAS DAE	\$17,369.65	26%	\$12,853.54	\$2,084.36	\$1,736.97	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNX76DAEF	Dlm VNX7600 15x3.5 2TB SAS DAE Field	\$17,369.65	26%	\$12,853.54	\$2,084.36	\$1,736.97	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLMVNX76DAEHS	Dlm VNX7600 15x3.5 2TB Hot Spare DAE	\$9,097.17	26%	\$6,731.91	\$1,091.66	\$909.72	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNX76DME	Dlm VNX7600 DME: 2 DM+FC SLICs+cbls	\$22,363.95	26%	\$16,549.32	\$2,683.67	\$2,236.40	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLMVNX76DMEX	Dlm VNX7600 Empty DM Enclosure	\$8,207.78	26%	\$6,073.76	\$984.93	\$820.78	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLMVNX76DMEXU	Dlm VNX7600 Empty DM Enclosure Upg	\$11,080.30	26%	\$8,199.42	\$1,042.66	\$821.05	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNXB1UFIL	Dlm 1U Solid Filler for VNX 40U rack	\$34.92	26%	\$25.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNXB2UFIL	Dlm 2U Solid Filler for VNX 40U rack	\$39.03	26%	\$28.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNXB3UFIL	Dlm 3U Solid Filler for VNX 40U rack	\$44.16	26%	\$32.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNXB54DM	Dlm VNX5400 DM + SLICs + cables	\$7,950.01	26%	\$5,883.01	\$954.00	\$795.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNXB54DME	Dlm VNX5400 DME: 2 DM+SLICs+cbls	\$14,021.63	26%	\$10,376.01	\$1,682.60	\$1,402.16	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLMVNXB54DMEM	Dlm VNX5400 DME: 2 DM - Modular	\$14,021.63	26%	\$10,376.01	\$1,682.60	\$1,402.16	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNXB54DMU	Dlm VNX5400 DM + SLICs + cables upgrade	\$8,607.29	26%	\$6,369.39	\$1,032.87	\$860.73	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNXB54DPE	Dlm VNX5400 DPE w/Vault	\$17,125.23	26%	\$12,672.67	\$2,055.03	\$1,712.52	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNXB76DM	Dlm VNX7600 Storage Controller	\$37,424.91	26%	\$27,694.43	\$4,490.99	\$3,742.49	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNXB76DMU	Dlm VNX7600 Storage Controller Upg	\$48,127.27	26%	\$35,614.18	\$4,528.78	\$3,566.23	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNXB76DPE	Dlm VNX7600 DPE 25X2.5 Vault	\$70,160.53	26%	\$51,918.79	\$9,822.47	\$8,419.26	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNXBCS	Dlm VNX2 Control Station	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNXBCS2	Dlm VNX2 2nd Control Station	\$1,987.25	26%	\$1,470.57	\$238.47	\$198.72	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DLM-VNXBCS2-M	DLM VNX2 2nd Control Station - Modular	\$1,987.25	26%	\$1,470.57	\$238.47	\$198.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-VNXBCS-M	DLM VNX2 Control Station - Modular	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	EMC DISK LIBRARY
DLM-XFP-CU	DLM COPPER XFP	\$1,014.00	26%	\$750.36	\$121.68	\$101.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DLM-XFP-OPT	DLM OPTICAL XFP	\$1,014.00	26%	\$750.36	\$121.68	\$101.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NAS
DL-NODEMGR	NETWORKER NODE MGR SFTW OPT	\$1.00	26%	\$0.74	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
DL-STBYC	OPTIONAL STANDBY SERVER W/CMRPS CRD FOR	\$1.00	26%	\$0.74	\$5,796.00	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DL-STKACSL	STK ACSLS SOFTWARE OPTION	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	EMC DISK LIBRARY
DL-VAULT-DAE	4GB VAULT DAE W/(6) 146GB FC DRIVES	\$1.00	26%	\$0.74	\$1,442.40	\$1,202.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	EMC DISK LIBRARY
DN31D24AF12	UNITY 300 3U DPE 12X3.5 DRIVE FLD RCK	\$9,924.19	10%	\$8,931.77	\$1,389.39	\$1,190.90	\$992.42	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
DN31D24AF25	UNITY 300 2U DPE 25X2.5 DRIVE FLD RCK	\$9,924.19	10%	\$8,931.77	\$1,389.39	\$1,190.90	\$992.42	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
DOD-UID-LABEL	DOD UNIQUE IDENTIFICATION LABELS	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
D-OST-DOCS1	DOCS OPENSTORAGE(OST) S1	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA
D-OST-DOCS2	DOCS OPENSTORAGE(OST) S2	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA
D-OST-DOCS3	DOCS OPENSTORAGE(OST) S3	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA
DP_6300CMMRCL_TRCK	DP Commercial 6300 Tracking Model	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	DATA DOMAIN
DP_COMMERCIAL_TRCK	DP Commercial Offering Tracking Model	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	DATA DOMAIN
DP10GBTM4P-DP	DP APPLIANCE QUAD 10GB CU MANF INSTL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DP10GMOP4P-DP	DP APPL QUAD 10GB OPT-SFP MANF INSTL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DP13G_HDDKIT	HDD Exp Kit for IDPA 5X, 8X w 13G server	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DP-1X2SSD-3XHDD	HCIA Disk Pack 1x200GB SSD 3x1.2TB HDD	\$1.00	10%	\$0.90	\$608.16	\$521.28	\$434.40	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X2SSD-3XHDDU	HCIA DISK PACK 1X200GB SSD 3X1.2TB HDD U	\$1.00	10%	\$0.90	\$608.16	\$521.28	\$434.40	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X2SSD-4XHDD	HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD	\$1.00	10%	\$0.90	\$733.04	\$628.32	\$523.60	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X2SSD-4XHDDU	HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD U	\$1.00	10%	\$0.90	\$733.04	\$628.32	\$523.60	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X2SSD-5XHDD	HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD	\$1.00	10%	\$0.90	\$857.78	\$735.24	\$612.70	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X2SSD-5XHDDU	HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD U	\$1.00	10%	\$0.90	\$857.78	\$735.24	\$612.70	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-1X38SSD	HCIA Disk Pack 1x400GB SSD 1x3.8TB SSD	\$1.00	10%	\$0.90	\$1,432.08	\$1,193.40	\$954.72	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-1X38SSDU	HCIA Disk Pack 1x400GB SSD 1x3.8TB SSD U	\$1.00	10%	\$0.90	\$1,432.08	\$1,193.40	\$954.72	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-2X38SSD	HCIA Disk Pack 1x400GB SSD 2x3.8TB SSD	\$1.00	10%	\$0.90	\$2,500.80	\$2,084.00	\$1,667.20	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-2X38SSDU	HCIA Disk Pack 1x400GB SSD 2x3.8TB SSD U	\$1.00	10%	\$0.90	\$2,500.80	\$2,084.00	\$1,667.20	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DP-1X4SSD-3X2HDD	HCIA Disk Pack 1x400GB SSD 3x2TB HDD	\$1.00	10%	\$0.90	\$1,071.28	\$918.24	\$765.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-3X2HDDU	HCIA Disk Pack 1x400GB SSD 3x2TB HDD U	\$1.00	10%	\$0.90	\$1,071.28	\$918.24	\$765.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-3X38SSD	HCIA Disk Pack 1x400GB SSD 3x3.8TB SSD	\$1.00	10%	\$0.90	\$3,569.52	\$2,974.60	\$2,379.68	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-3X38SSDU	HCIA Disk Pack 1x400GB SSD 3x3.8TB SSD U	\$1.00	10%	\$0.90	\$3,569.52	\$2,974.60	\$2,379.68	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-3XHDD	HCIA Disk Pack 1x400GB SSD 3x1.2TB HDD	\$1.00	10%	\$0.90	\$798.28	\$684.24	\$570.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-3XHDDU	HCIA Disk Pack 1x400GB SSD 3x1.2TB HDD U	\$1.00	10%	\$0.90	\$798.28	\$684.24	\$570.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-4X2HDD	HCIA Disk Pack 1x400GB SSD 4x2TB HDD	\$1.00	10%	\$0.90	\$1,287.02	\$1,103.16	\$919.30	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-4X2HDDU	HCIA Disk Pack 1x400GB SSD 4x2TB HDD U	\$1.00	10%	\$0.90	\$1,287.02	\$1,103.16	\$919.30	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-4X38SSD	HCIA Disk Pack 1x400GB SSD 4x3.8TB SSD	\$1.00	10%	\$0.90	\$4,638.24	\$3,865.20	\$3,092.16	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-4X38SSDU	HCIA Disk Pack 1x400GB SSD 4x3.8TB SSD U	\$1.00	10%	\$0.90	\$4,638.24	\$3,865.20	\$3,092.16	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-4XHDD	HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD	\$1.00	10%	\$0.90	\$923.02	\$791.16	\$659.30	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-4XHDDU	HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD U	\$1.00	10%	\$0.90	\$923.02	\$791.16	\$659.30	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-5X2HDD	HCIA Disk Pack 1x400GB SSD 5x2TB HDD	\$1.00	10%	\$0.90	\$1,502.90	\$1,288.20	\$1,073.50	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-5X2HDDU	HCIA Disk Pack 1x400GB SSD 5x2TB HDD U	\$1.00	10%	\$0.90	\$1,502.90	\$1,288.20	\$1,073.50	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-5X38SSD	HCIA Disk Pack 1x400GB SSD 5x3.8TB SSD	\$1.00	10%	\$0.90	\$5,707.08	\$4,755.90	\$3,804.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-5X38SSDU	HCIA Disk Pack 1x400GB SSD 5x3.8TB SSD U	\$1.00	10%	\$0.90	\$5,707.08	\$4,755.90	\$3,804.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-5XHDD	HCIA Disk Pack 1x400GB SSD 5x1.2TB HDD	\$1.00	10%	\$0.90	\$1,047.90	\$898.20	\$748.50	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X4SSD-5XHDDU	HCIA Disk Pack 1x400GB SSD 5x1.2TB HDD U	\$1.00	10%	\$0.90	\$1,047.90	\$898.20	\$748.50	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-1X38SSD	HCIA Disk Pack 1x800GB SSD 1x3.8TB SSD	\$1.00	10%	\$0.90	\$1,707.84	\$1,423.20	\$1,138.56	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-1X38SSDU	HCIA Disk Pack 1x800GB SSD 1x3.8TB SSD U	\$1.00	10%	\$0.90	\$1,707.84	\$1,423.20	\$1,138.56	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-2X38SSD	HCIA Disk Pack 1x800GB SSD 2x3.8TB SSD	\$1.00	10%	\$0.90	\$2,776.56	\$2,313.80	\$1,851.04	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-2X38SSDU	HCIA Disk Pack 1x800GB SSD 2x3.8TB SSD U	\$1.00	10%	\$0.90	\$2,776.56	\$2,313.80	\$1,851.04	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-3X2HDD	HCIA Disk Pack 1x800GB SSD 3x2TB HDD	\$1.00	10%	\$0.90	\$1,393.00	\$1,194.00	\$995.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-3X2HDDU	HCIA Disk Pack 1x800GB SSD 3x2TB HDD U	\$1.00	10%	\$0.90	\$1,393.00	\$1,194.00	\$995.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DP-1X8SSD-3X38SSD	HCIA Disk Pack 1x800GB SSD 3x3.8TB SSD	\$1.00	10%	\$0.90	\$3,845.28	\$3,204.40	\$2,563.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-3X38SSDU	HCIA Disk Pack 1x800GB SSD 3x3.8TB SSD U	\$1.00	10%	\$0.90	\$3,845.28	\$3,204.40	\$2,563.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-3XHDD	HCIA Disk Pack 1x800GB SSD 3x1.2TB HDD	\$1.00	10%	\$0.90	\$1,120.00	\$960.00	\$800.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-3XHDDU	HCIA Disk Pack 1x800GB SSD 3x1.2TB HDD U	\$1.00	10%	\$0.90	\$1,120.00	\$960.00	\$800.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-4X2HDD	HCIA Disk Pack 1x800GB SSD 4x2TB HDD	\$1.00	10%	\$0.90	\$1,608.74	\$1,378.92	\$1,149.10	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-4X2HDDU	HCIA Disk Pack 1x800GB SSD 4x2TB HDD U	\$1.00	10%	\$0.90	\$1,608.74	\$1,378.92	\$1,149.10	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-4X38SSD	HCIA Disk Pack 1x800GB SSD 4x3.8TB SSD	\$1.00	10%	\$0.90	\$4,914.00	\$4,095.00	\$3,276.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-4X38SSDU	HCIA Disk Pack 1x800GB SSD 4x3.8TB SSD U	\$1.00	10%	\$0.90	\$4,914.00	\$4,095.00	\$3,276.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-4XHDD	HCIA Disk Pack 1x800GB SSD 4x1.2TB HDD	\$1.00	10%	\$0.90	\$1,244.88	\$1,067.04	\$889.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-4XHDDU	HCIA Disk Pack 1x800GB SSD 4x1.2TB HDD U	\$1.00	10%	\$0.90	\$1,244.88	\$1,067.04	\$889.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-5X2HDD	HCIA Disk Pack 1x800GB SSD 5x2TB HDD	\$1.00	10%	\$0.90	\$1,824.62	\$1,563.96	\$1,303.30	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-5X2HDDU	HCIA Disk Pack 1x800GB SSD 5x2TB HDD U	\$1.00	10%	\$0.90	\$1,824.62	\$1,563.96	\$1,303.30	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-5X38SSD	HCIA Disk Pack 1x800GB SSD 5x3.8TB SSD	\$1.00	10%	\$0.90	\$5,982.84	\$4,985.70	\$3,988.56	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-5X38SSDU	HCIA Disk Pack 1x800GB SSD 5x3.8TB SSD U	\$1.00	10%	\$0.90	\$5,982.84	\$4,985.70	\$3,988.56	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-5XHDD	HCIA Disk Pack 1x800GB SSD 5x1.2TB HDD	\$1.00	10%	\$0.90	\$1,369.62	\$1,173.96	\$978.30	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP-1X8SSD-5XHDDU	HCIA Disk Pack 1x800GB SSD 5x1.2TB HDD U	\$1.00	10%	\$0.90	\$1,369.62	\$1,173.96	\$978.30	\$0.00	\$0.00	\$0.00	J	VXRAIL
DP4400_12TB_PACK	DP4400 12TB Capacity Expansion Pack	\$38,670.00	15%	\$32,869.50	\$6,960.60	\$6,187.20	\$5,413.80	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DP4400_24TB_RJ458	IDPA DP4400 24TB 8X10GBase-T RJ45	\$77,340.00	15%	\$65,739.00	\$13,921.20	\$12,374.40	\$10,827.60	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DP4400_24TB_SFP8	IDPA DP4400 24TB 8X10G SFP	\$77,340.00	15%	\$65,739.00	\$13,921.20	\$12,374.40	\$10,827.60	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DP4400_24TB_SFP8-N	IDPA DP4400 24TB 8X10G SFP NO-TPM	\$77,340.00	15%	\$65,739.00	\$13,921.20	\$12,374.40	\$10,827.60	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DP4400-1GB-RJ45	TRANSCEIVER 1GBaseT DP4400 RJ-45 Copper	\$275.00	15%	\$233.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DP4400S_12TB_RJ458	IDPA DP4400S 12TB 8X10GBASE-T RJ45	\$38,680.00	15%	\$32,878.00	\$6,962.40	\$6,188.80	\$5,415.20	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DP4400S_12TB_SFP8	IDPA DP4400S 12TB 8X10G SFP	\$38,680.00	15%	\$32,878.00	\$6,962.40	\$6,188.80	\$5,415.20	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DP4400S_4TB_PACK	DP4400S 4TB Capacity Expansion Pack	\$12,893.00	15%	\$10,959.05	\$2,320.74	\$2,062.88	\$1,805.02	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DP4400S_8TB_RJ458	IDPA DP4400S 8TB 8X10GBASE-T RJ45	\$30,225.00	15%	\$25,691.25	\$5,440.50	\$4,836.00	\$4,231.50	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DP4400S_8TB_SFP8	IDPA DP4400S 8TB 8X10G SFP	\$30,225.00	15%	\$25,691.25	\$5,440.50	\$4,836.00	\$4,231.50	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DP5800CTL-DP	DP5800 BASE APPLIANCE CONTROLLER	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DP5800CTL-EDP-DP	DP5800 BASE APPL CONTROLLER EDP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DP8300CTL-DP	DP8300 BASE APPLIANCE CONTROLLER	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DP8300CTL-EDP-DP	DP8300 BASE APPL CONTROLLER EDP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DP8800CTL-DP	DP8800 BASE APPLIANCE CONTROLLER	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DP8800CTL-EDP-DP	DP8800 BASE APPL CONTROLLER EDP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPACCELG4T-DP	DP APPL ACCELERATOR G4T 10GB	\$14,098.00	15%	\$11,983.30	\$2,537.64	\$2,255.68	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPAPPL_4400	ANCHOR DP APPLIANCE 4400	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DPAPPL_5300_34TB	DATA PROT APPLIANCE DP5300 34TBU	\$111,499.07	15%	\$94,774.21	\$15,609.87	\$13,379.89	\$11,149.91	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPAPPL_5300_82TB	DATA PROT APPLIANCE DP5300 82TBU	\$166,842.78	15%	\$141,816.36	\$23,357.99	\$20,021.13	\$16,684.28	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPAVM1200MG-DP	DP APPLIANCE GRID G4T M1200 NODE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPAVMUTILMG-DP	DP APPLIANCE GRID G4T UTILITY NODE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPCBL-40G-MTP-10M	IDPA Cable 40Gb MTP Crossover 10M	\$745.18	15%	\$633.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPCBL-40G-MTP-25M	IDPA Cable 40Gb MTP Crossover 25M	\$1,294.00	15%	\$1,099.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPCBL-40G-MTP-3M	IDPA Cable 40Gb MTP Crossover 3M	\$498.47	15%	\$423.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPCBL-40GMTP4LC-7M	IDPA Cable 40Gb MTP Breakout 4xLC 7M	\$674.69	15%	\$573.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPCBL-40G-MTP-7M	IDPA Cable 40Gb MTP Crossover 7M	\$634.41	15%	\$539.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPCBL-CAT6-10M	Cable CAT6 RJ 10 Meters	\$88.00	15%	\$74.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DPCBL-CAT6-1M	Cable CAT6 RJ 1 Meter	\$29.00	15%	\$24.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DPCBL-CAT6-2M	Cable CAT6 RJ 2 Meters	\$61.00	15%	\$51.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DPCBL-CAT6-3M	Cable CAT6 RJ 3 Meters	\$38.00	15%	\$32.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DPCBL-CAT6-5M	Cable CAT6 RJ 5 Meters	\$48.00	15%	\$40.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DPCBL-LC-OM4-10M	10 M LC to LC Cable Kit	\$60.92	15%	\$51.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPCBL-LC-OM4-10ME	10 M LC to LC Cable Kit	\$85.00	15%	\$72.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DPCBL-QSFP-QSFP-5M	5 M QSFP to QSFP Cable Kit	\$725.04	15%	\$616.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPCBL-QSFP-QSFP-7M	7 M QSFP to QSFP Cable Kit	\$866.02	15%	\$736.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPCBL-QSFP-RJ45-1M	1 M QSFP to RJ45 Breakout Kit	\$1,359.45	15%	\$1,155.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPCBL-QSFP-SFP-10M	10 M QSFP to SFP Cable Kit	\$1,007.00	15%	\$855.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPCBL-QSFP-SFP-30M	30 M QSFP to SFP Cable Kit	\$1,158.05	15%	\$984.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPCBL-QSFP-SFP-5M	5 M QSFP to SFP Cable Kit	\$866.02	15%	\$736.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPCBL-TWX10GB-1M	Cable Twinax DP4400 1 meter	\$75.00	15%	\$63.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DPCBL-TWX10GB-2M	Cable Twinax DP4400 2 meter	\$150.00	15%	\$127.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DPCBL-TWX10GB-3M	Cable Twinax DP4400 3 meter	\$105.00	15%	\$89.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DPCBL-TWX10GB-5M	Cable Twinax DP4400 5 meter	\$135.00	15%	\$114.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DPCBL-TWX10GB-7M	Cable Twinax DP4400 7 meter	\$310.00	15%	\$263.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DPCB-QSFP-QSFP-10M	10 M QSFP to QSFP Cable Kit	\$1,812.60	15%	\$1,540.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPCMP-G14-NOTPM-DP	DPAPPLG14COMPUTENODENOTPM	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPCMPNODE-DP	DP APPLIANCE COMPUTE NODE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPCMPNODE-G14-DP	DPAPPLG14COMPUTENODE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPCOMP-NOTPM-DP	DP APPLIANCE COMPUTE NODE NO TPM	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPDS60-4-120S-DP	DS60 SHELF 30X4TB SAS HDD G3 DP APPL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPDS60-4-180S-DP	DS60 SHELF 45X4TB SAS HDD G3 DP APPL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPDS60-4-240S-DP	DS60 SHELF 60X4TB SAS HDD G3 DP APPL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPDS60-4-60S-DP	DS60 SHELF 15X4TB SAS HDD G3 DP APPL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPE12CHASSIS	ASSY 12 DRV CHASSIS Midplane Unity DPE	\$1,161.93	10%	\$1,045.74	\$162.67	\$139.43	\$116.19	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
DPE25CHASSIS	ASSY 25 DRV CHASSIS Midplane Unity DPE	\$960.73	10%	\$864.66	\$134.50	\$115.29	\$96.07	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DPE25CHASSISAF	ASSY 25 DRV CHASSIS Midplane Unity DPE	\$957.87	10%	\$862.08	\$114.94	\$95.79	\$76.63	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
DPFACINSTL5800-DP	DP5800 FACTORY INSTALL KIT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPFACINSTL8300-DP	DP8300 FACTORY INSTALL KIT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPFACINSTL8800-DP	DP8800 FACTORY INSTALL KIT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPFS15-15X800G-DP	FLASH SHELF15x800GB SSD DP APPL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPLG-FACKIT-DP	DP Appl Accelerator FacKit LG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPLGXL-FACKIT-DP	DP APPL ACCELERATOR FACKIT LG-XL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPNTWK-SW-DP	DP APPLIANCE NETWORK SWITCH	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPRACK-1PH-DR2N-DP	DP APPL RACK 40U SNGL PHASE - EMC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPRACK-1PH-DR3-DP	DP APPL RACK 40U SNGL PHASE - DELL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPRACK-3PD-DR2N-DP	DP APPL RACK 40U 3P DELTA - EMC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPRACK-3PD-DR3-DP	DP APPL RACK 40U 3P DELTA - DELL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPRACK-3PY-DR2N-DP	DP APPL RACK 40U 3P WYE - EMC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPRACK-3PY-DR3-DP	DP APPL RACK 40U 3P WYE - DELL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPSMMD-FACKIT-DP	DP APPL ACCELERATOR FACKIT SM-MD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPSWITCH-FACKIT-DP	DP APPLIANCE NETWORK SWITCH FACKIT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPXCVR-10GBE-4400	Transceiver 10GBE SFP+ DP4400 300M	\$600.00	15%	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE
DPXCVR-QSFP-100M	XCVR 100 M QSFP Optics	\$2,517.50	15%	\$2,139.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPXCVR-QSFP-400M	XCVR 400 M QSFP Optics	\$3,121.70	15%	\$2,653.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPXCVR-QSFP-40GBE	XCVR 100 M QSFP Optics	\$940.75	15%	\$799.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPXCVR-SFP-10GBE	XCVR 300 M SFP Optics	\$954.00	15%	\$810.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DPXL-FACKIT-DP	DP Appl Accelerator FacKit XL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
DR-1200GB-HDDU	HCIA 1.2TB 2.5 10K RPM SAS 512BPS U	\$1.00	10%	\$0.90	\$149.80	\$128.40	\$107.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DR-2000GB-HDDU	HCIA 2.0TB 2.5 7.2K RPM SAS U	\$1.00	10%	\$0.90	\$259.00	\$222.00	\$185.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DR-3800G-SSDU	HCIA 3.8TB SSD IN 2.5 U	\$1.00	10%	\$0.90	\$1,282.56	\$1,068.80	\$855.04	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DR-400G-SSDU	HCIA 400GB SSD in 2.5 U	\$1.00	10%	\$0.90	\$435.96	\$363.30	\$290.64	\$0.00	\$0.00	\$0.00	J	VXRAIL	
DR-800G-SSDU	HCIA 800GB SSD in 2.5 U	\$1.00	10%	\$0.90	\$766.92	\$639.10	\$511.28	\$0.00	\$0.00	\$0.00	J	VXRAIL	
DRVFILL25	DRIVE FILLER, 2.5IN	\$5.03	10%	\$4.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
DRVFILL25AF	DRIVE FILLER, 2.5IN	\$5.02	10%	\$4.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
DRVFILL35	DRIVE FILLER, 3.5IN	\$5.03	10%	\$4.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
DRVFILL80	80 DRIVER FILLER	\$5.02	10%	\$4.52	\$0.60	\$0.50	\$0.40	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
DRVFILL80AF	80 DRIVE FILLER 2.5IN	\$5.02	10%	\$4.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
DRVFILLU	FILLER,DISK DRIVE,UNIVERSAL	\$5.03	10%	\$4.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
DS-16B2-0D	DS-16B2 2G SWL Switch(EMC OEM Products)	\$1.00	15%	\$0.85	\$980.00	\$700.00	\$490.00	\$0.00	\$210.00	\$0.00	E	CONNECTRIX	
DS-16B3-FF-D	DS16B3 16-PORT FULL FAB(EMC OEM Products)	\$1.00	15%	\$0.85	\$721.00	\$515.00	\$360.50	\$0.00	\$154.50	\$0.00	E	CONNECTRIX	
DS-16B3-FF-DU	DS16B3US 16-PORT FULL FAB(EMC OEM Products)	\$1.00	15%	\$0.85	\$938.00	\$670.00	\$469.00	\$0.00	\$201.00	\$0.00	E	CONNECTRIX	
DS-16B-CRK	CLAR RAIL KIT FOR DS-16B	\$340.00	38%	\$210.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DS16B-ENT	ENT SW BNDL - DS-16B2/3(EMC OEM Products)	\$1.00	15%	\$0.85	\$960.00	\$864.00	\$768.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS16B-ENTC	ENT SW BNDL - DS-16B2/3(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,040.00	\$936.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS16B-FW	FAB WATCH FOR DS-16B2/3(EMC OEM Products)	\$1.00	15%	\$0.85	\$480.00	\$432.00	\$384.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS16B-FWC	FAB WATCH FOR DS-16B2/3(EMC OEM Products)	\$1.00	15%	\$0.85	\$480.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS16B-PM	PERF MON FOR DS-16B2/3(EMC OEM Products)	\$1.00	15%	\$0.85	\$530.00	\$477.00	\$424.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS16B-PMC	PERF MON FOR DS-16B2/3(EMC OEM Products)	\$1.00	15%	\$0.85	\$530.00	\$477.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS16B-QLC	DS-16B2 Quickloop Lic(EMC OEM Products)	\$1.00	15%	\$0.85	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS16B-TR	TRUNKING FOR DS-16B2/3(EMC OEM Products)	\$1.00	15%	\$0.85	\$640.00	\$576.00	\$512.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS16B-TRC	TRUNKING FOR DS-16B2/3(EMC OEM Products)	\$1.00	15%	\$0.85	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS16B-XFC	EXT FABRIC FOR DS-16B2/3(EMC OEM Products)	\$1.00	15%	\$0.85	\$520.00	\$468.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS16M-CRKH	16PORT RAILKIT HI-P BEZEL	\$650.00	38%	\$403.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DS16M-CRKL	16PORT RAILKIT LO-P BEZEL	\$660.00	38%	\$409.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DS-16M-STGC	SANTEGRITY LICENSE 16M(EMC OEM Products)	\$1.00	15%	\$0.85	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS200B-4U-00	4Gb 4FC ports Upgrade Kit(EMC OEM Products)	\$1,400.00	15%	\$1,190.00	\$98.00	\$70.00	\$49.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS200B-4U-0D	BRCD2X0E 4-PORT UPGRADE(EMC OEM Products)	\$1.00	15%	\$0.85	\$98.00	\$70.00	\$49.00	\$0.00	\$21.00	\$0.00	E	CONNECTRIX	
DS200B-FWC	FABRIC WATCH FOR DS-2X0B(EMC OEM Products)	\$1.00	15%	\$0.85	\$480.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS200B-FW-CF	FABRIC WATCH FOR DS-2X0B(EMC OEM Products)	\$2,400.00	15%	\$2,040.00	\$480.00	\$432.00	\$384.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DS200B-PMC	PERF. MONITOR FOR DS-2X0B(EMC OEM Products)	\$1.00	15%	\$0.85	\$520.00	\$468.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS200B-PM-CF	PERF. MONITOR FOR DS-2X0B(EMC OEM Products)	\$2,600.00	15%	\$2,210.00	\$520.00	\$468.00	\$416.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS200B-TRC	TRUNKING FOR DS-2X0B(EMC OEM Products)	\$1.00	15%	\$0.85	\$660.00	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS200B-TR-CF	TRUNKING FOR DS-2X0B(EMC OEM Products)	\$2,700.00	15%	\$2,295.00	\$540.00	\$486.00	\$432.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-220B-FF-D	16-PORTS FF W/8 ACTIVE(EMC OEM Products)	\$1.00	15%	\$0.85	\$315.00	\$225.00	\$157.50	\$0.00	\$67.50	\$0.00	E	CONNECTRIX	
DS-220B-XF-CF	SW32XX/38XX/2X0E EXT FABRIC LIC(EMC OEM Products)	\$1,300.00	15%	\$1,105.00	\$260.00	\$234.00	\$208.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-24M2-08C	DS FLEXPOR-8 PORT BASE(EMC OEM Products)	\$1.00	15%	\$0.85	\$287.00	\$205.00	\$143.50	\$0.00	\$61.50	\$0.00	E	CONNECTRIX	
DS-24M2-A0D	SANTEGRITY AUTHENTICATION(EMC OEM Products)	\$1.00	15%	\$0.85	\$320.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-24M2-AUT	SANTEGRITY AUTH DS-24M2(EMC OEM Products)	\$1.00	15%	\$0.85	\$320.00	\$288.00	\$256.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS24M2RK39	DS24M MOUNT-CLAR 39U RACK	\$350.00	38%	\$217.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DS24M2RK40	DS24M MOUNT-CLAR 40U RACK	\$275.00	38%	\$170.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DS24M2RK40-FD	DS 24M RK- VARIABLE	\$400.00	38%	\$248.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DS-24M-KT8C	8 PORT FLEXPOR EXPANSION(EMC OEM Products)	\$1.00	15%	\$0.85	\$262.50	\$187.50	\$131.25	\$0.00	\$56.25	\$0.00	E	CONNECTRIX	
DS-24M-KT8C-U	8 PORT FLEXPOR - UPGRADE(EMC OEM Products)	\$1.00	15%	\$0.85	\$262.50	\$187.50	\$131.25	\$0.00	\$56.25	\$0.00	E	CONNECTRIX	
DS-24M-STGC	SANTEGRITY LICENSE 24M(EMC OEM Products)	\$1.00	15%	\$0.85	\$330.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS2-RK1U-T	TELCO RKT FOR 1U CL	\$360.00	38%	\$223.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DS2-RK2U-T	TELCO RKT FOR 1.5U CL	\$320.00	38%	\$198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DS-300B	DS-300B 8/24P BASE SWITCH(EMC OEM Products)	\$3,300.00	15%	\$2,805.00	\$231.00	\$165.00	\$115.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS300B-8G8PU	DS-300B 8G 8PORT UPGRADE KIT(EMC OEM Products)	\$2,770.00	15%	\$2,354.50	\$193.90	\$138.50	\$96.95	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-300B-AN-CF	DS-300B ADAPTIVE NETWORKING LICENSE(EMC OEM Products)	\$3,040.00	15%	\$2,584.00	\$608.00	\$547.20	\$486.40	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-300B-EGM	DS-300B ENHANCED GROUP MANAGEMENT LIC(EMC OEM Products)	\$590.00	15%	\$501.50	\$118.00	\$106.20	\$94.40	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-300B-ENT-CF	DS-300B ENTERPRISE SW BUNDLE(EMC OEM Products)	\$5,780.00	15%	\$4,913.00	\$1,156.00	\$1,040.40	\$924.80	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-300B-ENTEP-CF	DS-300B ENTERPRIS SW BNDL FOR ENT SWITCH(EMC OEM Products)	\$5,000.00	15%	\$4,250.00	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-300B-FV-CF	DS-300B FABRIC VISION LICENSE =MA(EMC OEM Products)	\$5,600.00	15%	\$4,760.00	\$1,120.00	\$1,008.00	\$896.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-300B-FW-CF	DS-300B FABRIC WATCH LICENSE(EMC OEM Products)	\$2,400.00	15%	\$2,040.00	\$480.00	\$432.00	\$384.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-300B-PM-CF	DS-300B PERFORMANCE MONITOR LICENSE(EMC OEM Products)	\$2,500.00	15%	\$2,125.00	\$500.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DS-300B-TR-CF	DS-300B TRUNKING LICENSE(EMC OEM Products)	\$4,800.00	15%	\$4,080.00	\$960.00	\$864.00	\$768.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-300B-XF-CF	DS-300B EXTENDED FABRIC LICENSE(EMC OEM Products)	\$1,200.00	15%	\$1,020.00	\$240.00	\$216.00	\$192.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-32B2-0D	32-PORT 2GB DEPARTMENTAL SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,904.00	\$1,360.00	\$952.00	\$0.00	\$408.00	\$0.00	E	CONNECTRIX	
DS32B2RK39	DS-32B2-0D RAIL KIT FOR THE 39U HIGH CAB	\$650.00	38%	\$403.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DS32B2RK40	DS-32B2-0D 40U RAIL KIT	\$230.00	38%	\$142.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DS32B2RK40-FD	DS 32B RK- VARIABLE	\$230.00	38%	\$142.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DS32B2RKEXT	DS32B2RK40 EXTENSION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DS32B-CU	FICON/CUP - DS32B(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,431.00	\$1,287.90	\$1,144.80	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS32B-ENT	ENT SW BNDL FOR DS-32B2(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,421.00	\$1,278.90	\$1,136.80	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS32B-ENTC	ENT SW BNDL FOR DS-32B2(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,450.00	\$1,305.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS32B-FW	FABRIC WATCH FOR DS-32B2(EMC OEM Products)	\$1.00	15%	\$0.85	\$765.00	\$688.50	\$612.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS32B-FWC	FABRIC WATCH FOR DS-32B2(EMC OEM Products)	\$1.00	15%	\$0.85	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS32B-PMC	PERF MONITOR FOR DS-32B2(EMC OEM Products)	\$1.00	15%	\$0.85	\$870.00	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS32B-TRC	TRUNKING FOR DS-32B2(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,090.00	\$981.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS32B-XFC	EXT FABRIC FOR DS-32B2(EMC OEM Products)	\$1.00	15%	\$0.85	\$870.00	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-32M2-0D	32 PORT, 2 GBPS CLARIION SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,925.00	\$1,375.00	\$962.50	\$0.00	\$412.50	\$0.00	E	CONNECTRIX	
DS-32M2-A0D	SANTEGRITY AUTHENTICATION(EMC OEM Products)	\$1.00	15%	\$0.85	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS32M2RK40	DS32M2 RAILKIT 40U RACK	\$430.00	38%	\$266.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DS-32M-AUT	SANTEGRITY AUTH DS-32M(EMC OEM Products)	\$1.00	15%	\$0.85	\$440.00	\$396.00	\$352.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS32M-CRKH	32PORT RAILKIT HI-P BEZEL	\$650.00	38%	\$403.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DS32M-CRKL	32PORT RAILKIT LO-P BEZEL	\$1,200.00	38%	\$744.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DS-32M-STG	SANTEGRITY LIC 32M(EMC OEM Products)	\$1.00	15%	\$0.85	\$440.00	\$396.00	\$352.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-32M-STGC	SANTEGRITY LICENSE 32M(EMC OEM Products)	\$1.00	15%	\$0.85	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-32M-TRK	OPEN TRNK SW LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,360.00	\$1,224.00	\$1,088.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-4100B-0D	BRCD 32-PORTS W/16 ACTIVE(EMC OEM Products)	\$1.00	15%	\$0.85	\$994.00	\$710.00	\$497.00	\$0.00	\$213.00	\$0.00	E	CONNECTRIX	
DS4100B-8U-00	4Gb 8 FC port upgrade Kit(EMC OEM Products)	\$5,300.00	15%	\$4,505.00	\$371.00	\$265.00	\$185.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS4100B-8U-0D	BRCD 8-PORT UPGRADE(EMC OEM Products)	\$1.00	15%	\$0.85	\$399.00	\$285.00	\$199.50	\$0.00	\$85.50	\$0.00	E	CONNECTRIX	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DS4100B-CU	FICON CUP-32B2 + 4100B(EMC OEM Products)	\$7,300.00	15%	\$6,205.00	\$1,460.00	\$1,314.00	\$1,168.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS4100B-ENT	ENTERPRISE BUNDLE - 4100B(EMC OEM Products)	\$7,300.00	15%	\$6,205.00	\$1,460.00	\$1,314.00	\$1,168.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS4100B-ENTC	ENTERPRISE BUNDLE - 4100B(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,460.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS4100B-FW	FABRIC WATCH - 4100B(EMC OEM Products)	\$3,900.00	15%	\$3,315.00	\$780.00	\$702.00	\$624.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS4100B-FWC	FABRIC WATCH - 4100B(EMC OEM Products)	\$1.00	15%	\$0.85	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS4100B-PM	PERFORM MONITOR - 4100B(EMC OEM Products)	\$4,400.00	15%	\$3,740.00	\$880.00	\$792.00	\$704.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS4100B-PMC	PERFORM. MONITOR - 4100B(EMC OEM Products)	\$1.00	15%	\$0.85	\$880.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS4100B-TR	TRUNKING - 4100B(EMC OEM Products)	\$5,400.00	15%	\$4,590.00	\$1,080.00	\$972.00	\$864.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS4100B-TRC	TRUNKING - 4100B(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,080.00	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS4100B-XFC	EXTENDED FABRIC - 4100B(EMC OEM Products)	\$1.00	15%	\$0.85	\$880.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-4400M-080D	16-PORT SW W/8 ACT(EMC OEM Products)	\$1.00	15%	\$0.85	\$266.00	\$190.00	\$133.00	\$0.00	\$57.00	\$0.00	E	CONNECTRIX
DS-4400M-FLVC	FULL VOLATILITY KEY(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,160.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-4400M-KT4D	DS-4400M 4-PORT KIT CL(EMC OEM Products)	\$1.00	15%	\$0.85	\$133.00	\$95.00	\$66.50	\$0.00	\$28.50	\$0.00	E	CONNECTRIX
DS-4400MKT4UD	DS-4400M 4 PRT FLD UPG(EMC OEM Products)	\$1.00	15%	\$0.85	\$133.00	\$95.00	\$66.50	\$0.00	\$28.50	\$0.00	E	CONNECTRIX
DS-4400M-SUIC	DS-4400M SECURITY BUNDLE(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,120.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-4400M-TRKC	DS-4400M OPEN TRK LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$480.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-4700M-16-0D	32-PORT SW W/16 ACT(EMC OEM Products)	\$1.00	15%	\$0.85	\$742.00	\$530.00	\$371.00	\$0.00	\$159.00	\$0.00	E	CONNECTRIX
DS-4700M-FCZ	FICON CUP ZON DS-4700M(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-4700M-FLV	DS-4700M-FULL VOL LIC(EMC OEM Products)	\$5,800.00	15%	\$4,930.00	\$1,160.00	\$1,044.00	\$928.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-4700M-FLVC	DS-4700M-FULL VOL LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,160.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-4700M-KT8D	DS-4700M 8-PORT UPG KIT(EMC OEM Products)	\$1.00	15%	\$0.85	\$343.00	\$245.00	\$171.50	\$0.00	\$73.50	\$0.00	E	CONNECTRIX
DS-4700MKT8UD	DS-4700M 8 PRT FLD UPG(EMC OEM Products)	\$1.00	15%	\$0.85	\$343.00	\$245.00	\$171.50	\$0.00	\$73.50	\$0.00	E	CONNECTRIX
DS-4700M-SUI	DS-4700 SEC BNL(EMC OEM Products)	\$7,500.00	15%	\$6,375.00	\$1,500.00	\$1,350.00	\$1,200.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-4700M-SUIC	DS-4700M SEC BLD(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DS-4700M-TRK	DS-4700M TRK LIC(EMC OEM Products)	\$4,800.00	15%	\$4,080.00	\$960.00	\$864.00	\$768.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-4700M-TRKC	DS-4700M-OPN TRK(EMC OEM Products)	\$1.00	15%	\$0.85	\$960.00	\$864.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-4900B-0D	BRCD 64-PORTS W/32 ACTIVE(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,562.00	\$1,830.00	\$1,281.00	\$0.00	\$549.00	\$0.00	E	CONNECTRIX	
DS4900B-16U-0	4Gb 16 FC port upgrade Kit(EMC OEM Products)	\$1.00	15%	\$0.85	\$994.00	\$710.00	\$497.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS4900B-16U-D	4900B 16-PORT UPGRADE(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,092.00	\$780.00	\$546.00	\$0.00	\$234.00	\$0.00	E	CONNECTRIX	
DS-4900B-CU-CF	DS-4900B FICON CUP LICENSE(EMC OEM Products)	\$11,800.00	15%	\$10,030.00	\$2,360.00	\$2,124.00	\$1,888.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS4900B-ENTC	ENT BUNDLE FOR DS-4900B(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,780.00	\$2,502.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS4900B-ENT-CF	ENT BUNDLE FOR DS-4900B(EMC OEM Products)	\$12,900.00	15%	\$10,965.00	\$2,580.00	\$2,322.00	\$2,064.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS4900B-FWC	FABRIC WATCH FOR DS-4900B(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,460.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS4900B-FW-CF	FABRIC WATCH FOR DS-4900B(EMC OEM Products)	\$7,300.00	15%	\$6,205.00	\$1,460.00	\$1,314.00	\$1,168.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS4900B-PMC	PERF MONITOR FOR DS-4900B(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,460.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS4900B-PM-CF	PERF MONITOR FOR DS-4900B(EMC OEM Products)	\$7,300.00	15%	\$6,205.00	\$1,460.00	\$1,314.00	\$1,168.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS4900B-TRC	TRUNKING FOR DS-4900B(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,740.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS4900B-TR-CF	TRUNKING FOR DS-4900B(EMC OEM Products)	\$8,700.00	15%	\$7,395.00	\$1,740.00	\$1,566.00	\$1,392.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS4900B-XFC	EXT FABRIC FOR DS-4900B(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,160.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS4900B-XF-CF	EXT FABRIC FOR DS-4900B(EMC OEM Products)	\$5,800.00	15%	\$4,930.00	\$1,160.00	\$1,044.00	\$928.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-5000B-0D	32-PORT SW W/16 ACTIVE(EMC OEM Products)	\$1.00	15%	\$0.85	\$980.00	\$700.00	\$490.00	\$0.00	\$210.00	\$0.00	E	CONNECTRIX	
DS5000B-8U-00	5000B 8-PORT UPGRADE(EMC OEM Products)	\$5,500.00	15%	\$4,675.00	\$385.00	\$275.00	\$192.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS5000B-8U-0D	8 PORT UPGRADE(EMC OEM Products)	\$1.00	15%	\$0.85	\$385.00	\$275.00	\$192.50	\$0.00	\$82.50	\$0.00	E	CONNECTRIX	
DS-5000B-CU-CF	DS-5000B FICON CUP LICENSE(EMC OEM Products)	\$11,800.00	15%	\$10,030.00	\$2,360.00	\$2,124.00	\$1,888.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS5000B-ENT-CF	DS-5000B ENTERPRISE SOFTWARE BUNDLE LIC(EMC OEM Products)	\$7,300.00	15%	\$6,205.00	\$1,460.00	\$1,314.00	\$1,168.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS5000B-FW-CF	DS-5000B FABRIC WATCH LICENSE(EMC OEM Products)	\$3,900.00	15%	\$3,315.00	\$780.00	\$702.00	\$624.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS5000B-PM-CF	DS-5000B PERFORMANCE MONITOR LICENSE(EMC OEM Products)	\$4,400.00	15%	\$3,740.00	\$880.00	\$792.00	\$704.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS5000B-TR-CF	DS-5000B ISL TRUNKING LICENSE(EMC OEM Products)	\$5,500.00	15%	\$4,675.00	\$1,100.00	\$990.00	\$880.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DS5000B-XF-CF	DS-5000B EXTENDED FABRIC LICENSE(EMC OEM Products)	\$4,400.00	15%	\$3,740.00	\$880.00	\$792.00	\$704.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-5100B-ENTE-CF	DS-5100B ENTERPRS SW BNDL FOR ENT SWITCH(EMC OEM Products)	\$8,600.00	15%	\$7,310.00	\$1,720.00	\$1,548.00	\$1,376.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-5100B-EP	DS-5100B 8G 40P/40P ENTERPRISE SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,100.00	\$1,500.00	\$1,050.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-5300B-8G	DS-5300B 48P/80P 8G BASE SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,703.00	\$2,645.00	\$1,851.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-5300B-ENTE-CF	DS-5300B ENTERPRS SW BNDL FOR ENT SWITCH(EMC OEM Products)	\$16,800.00	15%	\$14,280.00	\$3,360.00	\$3,024.00	\$2,688.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-5300B-EP	DS-5300B 8G 80P/80P ENTERPRISE SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$5,803.00	\$4,145.00	\$2,901.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS6505-16G12P	DS-6505B 16G 12PORT UPGRADE KIT(EMC OEM Products)	\$6,160.00	15%	\$5,236.00	\$431.20	\$308.00	\$215.60	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6505B-AN-CF	DS-6505B ADAPTIVE NETWORKING LICENSE(EMC OEM Products)	\$3,600.00	15%	\$3,060.00	\$720.00	\$648.00	\$576.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6505B-ENT-CF	DS-6505B ENTERPRISE SW BUNDLE(EMC OEM Products)	\$6,800.00	15%	\$5,780.00	\$1,360.00	\$1,224.00	\$1,088.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6505B-FV-CF	DS-6505B FABRIC VISION LICENSE =MA(EMC OEM Products)	\$5,600.00	15%	\$4,760.00	\$1,120.00	\$1,008.00	\$896.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6505B-FW-CF	DS-6505B FABRIC WATCH LICENSE(EMC OEM Products)	\$2,900.00	15%	\$2,465.00	\$580.00	\$522.00	\$464.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6505B-PM-CF	DS-6505B PERFORMANCE MONITOR LICENSE(EMC OEM Products)	\$3,000.00	15%	\$2,550.00	\$600.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6505B-TR-CF	DS-6505B TRUNKING LICENSE(EMC OEM Products)	\$5,700.00	15%	\$4,845.00	\$1,140.00	\$1,026.00	\$912.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6505B-XF-CF	DS-6505B EXTENDED FABRIC LICENSE(EMC OEM Products)	\$1,500.00	15%	\$1,275.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6505R-B	DS-6505R-B 12P/24P 16GB RTF BASE SWITCH(EMC OEM Products)	\$7,780.00	15%	\$6,613.00	\$544.60	\$389.00	\$272.30	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6505R-B-EP	DS-6505R-B 24P/24P 16GB RTF ENT SWITCH(EMC OEM Products)	\$19,010.00	15%	\$16,158.50	\$1,330.70	\$950.50	\$665.35	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS6510-16G8PU	DS-6510B 16G 12PORT UPGRADE KIT(EMC OEM Products)	\$9,320.00	15%	\$7,922.00	\$652.40	\$466.00	\$326.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6510B-10G-CF	DS-6510B 10G FC LICENSE(EMC OEM Products)	\$20,400.00	15%	\$17,340.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6510B-AN-CF	DS-6510B ADAPTIVE NETWORKING LICENSE(EMC OEM Products)	\$5,600.00	15%	\$4,760.00	\$1,120.00	\$1,008.00	\$896.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6510B-CU-CF	DS-6510B FICON CUP LICENSE(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,560.00	\$1,404.00	\$1,248.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6510B-ENT-CF	DS-6510B ENTERPRISE SW BUNDLE(EMC OEM Products)	\$11,000.00	15%	\$9,350.00	\$2,200.00	\$1,980.00	\$1,760.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6510B-FV-CF	DS-6510B FABRIC VISION LICENSE =MA(EMC OEM Products)	\$8,970.00	15%	\$7,624.50	\$1,794.00	\$1,614.60	\$1,435.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6510B-FW-CF	DS-6510B FABRIC WATCH LICENSE(EMC OEM Products)	\$4,200.00	15%	\$3,570.00	\$840.00	\$756.00	\$672.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6510B-IR-CF	DS-6510B INTERGRATED ROUTING LICENSE(EMC OEM Products)	\$17,700.00	15%	\$15,045.00	\$3,540.00	\$3,186.00	\$2,832.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DS-6510B-PM-CF	DS-6510B PERFORMANCE MONITOR LICENSE(EMC OEM Products)	\$4,700.00	15%	\$3,995.00	\$940.00	\$846.00	\$752.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6510B-SAO-CF	DS-6510B SERVER APPL OPT LICENSE(EMC OEM Products)	\$2,200.00	15%	\$1,870.00	\$440.00	\$396.00	\$352.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6510B-TR-CF	DS-6510B TRUNKING LICENSE(EMC OEM Products)	\$5,900.00	15%	\$5,015.00	\$1,180.00	\$1,062.00	\$944.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6510B-XF-CF	DS-6510B EXTENDED FABRIC LICENSE(EMC OEM Products)	\$4,700.00	15%	\$3,995.00	\$940.00	\$846.00	\$752.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6510R8G-DC	DS-6510R-B 24P/48P 8GB RTF DC PWR Switch(EMC OEM Products)	\$18,910.00	15%	\$16,073.50	\$1,323.70	\$945.50	\$661.85	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6510R-B	DS-6510R-B 24P/48P 16GB RTF BASE SWITCH(EMC OEM Products)	\$19,720.00	15%	\$16,762.00	\$1,380.40	\$986.00	\$690.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6510R-B-EP	DS-6510R-B 48P/48P 16GB RTF ENT SWITCH(EMC OEM Products)	\$46,980.00	15%	\$39,933.00	\$3,758.40	\$2,818.80	\$1,644.30	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS6510-RCKMNT	DS-6510-B RACK MOUNT KIT(EMC OEM Products)	\$600.00	15%	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS6520-16G24P	DS-6520B 16G 24Port Upgrade Kit(EMC OEM Products)	\$22,590.00	15%	\$19,201.50	\$1,807.20	\$1,355.40	\$790.65	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6520B-10G-CF	DS-6520B 10G FC License(EMC OEM Products)	\$21,200.00	15%	\$18,020.00	\$4,240.00	\$3,816.00	\$3,392.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6520B-ENT-CF	DS-6520B Enterprise SW Bundle(EMC OEM Products)	\$18,320.00	15%	\$15,572.00	\$3,664.00	\$3,297.60	\$2,931.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6520B-FV-CF	DS-6520B FABRIC VISION LICENSE =MA(EMC OEM Products)	\$15,720.00	15%	\$13,362.00	\$3,144.00	\$2,829.60	\$2,515.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6520B-FW-CF	DS-6520B Fabric Watch License(EMC OEM Products)	\$7,560.00	15%	\$6,426.00	\$1,512.00	\$1,360.80	\$1,209.60	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6520B-IR-CF	DS-6520B Intergrated Routing License(EMC OEM Products)	\$25,520.00	15%	\$21,692.00	\$5,104.00	\$4,593.60	\$4,083.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6520B-PM-CF	DS-6520B Performance Monitor License(EMC OEM Products)	\$7,560.00	15%	\$6,426.00	\$1,512.00	\$1,360.80	\$1,209.60	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6520B-TR-CF	DS-6520B Trunking License(EMC OEM Products)	\$9,070.00	15%	\$7,709.50	\$1,814.00	\$1,632.60	\$1,451.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6520B-XF-CF	DS-6520B Extended Fabric License(EMC OEM Products)	\$6,050.00	15%	\$5,142.50	\$1,210.00	\$1,089.00	\$968.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6520R-B	DS-6520R-B 48P/96P 16GB RTF Base Switch(EMC OEM Products)	\$56,060.00	15%	\$47,651.00	\$4,484.80	\$3,363.60	\$1,962.10	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6520R-B-EP	DS-6520R-B 96P/96P 16GB RTF Ent Switch(EMC OEM Products)	\$110,300.00	15%	\$93,755.00	\$7,721.00	\$5,515.00	\$3,860.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-65XXPWRSUP	DS-6505R ADD ON PWR SUPPLY(EMC OEM Products)	\$2,350.00	15%	\$1,997.50	\$164.50	\$117.50	\$82.25	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS6610-16G8PU	DS-6610B 8Port 16G SFP Upgrade Kit(EMC OEM Products)	\$4,220.00	15%	\$3,587.00	\$295.40	\$211.00	\$147.70	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6610B-8PODLIC	DS-6610B 8Port SFP POD Lic - 0 SFPs =MA(EMC OEM Products)	\$4,560.00	15%	\$3,876.00	\$0.00	\$0.00	\$729.60	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6610B-ENT	DS-6610B Enterprise SW Bundle =MA(EMC OEM Products)	\$5,490.00	15%	\$4,666.50	\$1,098.00	\$988.20	\$878.40	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6610R-B-0	DS-6610R-B 8/24P RTF 0 SFP Switch(EMC OEM Products)	\$5,210.00	15%	\$4,428.50	\$364.70	\$260.50	\$182.35	\$0.00	\$0.00	\$0.00	E	CONNECTRIX



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DS-6610R-B-8	DS-6610R-B 8/24P RTF W/8 16G SFP Switch(EMC OEM Products)	\$5,660.00	15%	\$4,811.00	\$396.20	\$283.00	\$198.10	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6610R-B-EP	DS-6610R-B 24/24P W/16GB RTF ENT Switch(EMC OEM Products)	\$17,460.00	15%	\$14,841.00	\$1,222.20	\$873.00	\$611.10	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS6620-12PODLIC	DS-6620B 12Port SFP POD Lic - 0 SFPs =MA(EMC OEM Products)	\$10,560.00	15%	\$8,976.00	\$2,112.00	\$1,900.80	\$1,689.60	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS6620-16G12PU	DS-6620B 16G 12Port 16G SFP Upgrade Kit(EMC OEM Products)	\$10,620.00	15%	\$9,027.00	\$743.40	\$531.00	\$371.70	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS6620-16QSFP LIC	DS-6620B 16Port QSFP POD Lic 0 QSFPs =MA(EMC OEM Products)	\$14,080.00	15%	\$11,968.00	\$2,816.00	\$2,534.40	\$2,252.80	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS6620-32G12PU	DS-6620B 32G 12Port 32G SFP Upgrade Kit(EMC OEM Products)	\$10,870.00	15%	\$9,239.50	\$760.90	\$543.50	\$380.45	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS6620-32GX4QSFP	DS-6620B 16Port 4X32G QSFP Upg Kit(EMC OEM Products)	\$21,750.00	15%	\$18,487.50	\$1,522.50	\$1,087.50	\$761.25	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS6620-32QSFP-BRKO	DS-6620B 16P-4X32G BRKOUT QSFP POD KIT(EMC OEM Products)	\$21,720.00	15%	\$18,462.00	\$1,520.40	\$1,086.00	\$760.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6620B-ENT	DS-6620B ENTERPRISE SW BUNDLE=MA(EMC OEM Products)	\$12,134.00	15%	\$10,313.90	\$2,426.80	\$2,184.12	\$1,941.44	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6620B-IR	DS-6620B INTEGRATED ROUTING LICENSE=MA(EMC OEM Products)	\$17,700.00	15%	\$15,045.00	\$3,540.00	\$3,186.00	\$2,832.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6620B-MF	DS-6620B Main Frame Enterprise Lic =MA(EMC OEM Products)	\$17,770.00	15%	\$15,104.50	\$3,554.00	\$3,198.60	\$2,843.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6620F-16-B-24	DS-6620F-B 24P/48P 16GB FTR 24SFP Switch(EMC OEM Products)	\$23,020.00	15%	\$19,567.00	\$1,611.40	\$1,151.00	\$805.70	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6620F-B-0	DS-6620F-B 24P/48P 32GB FTR 0 SFP Switch(EMC OEM Products)	\$20,530.00	15%	\$17,450.50	\$1,437.10	\$1,026.50	\$718.55	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6620F-B-24	DS-6620F-B 24P/48P 32GB FTR 24SFP Switch(EMC OEM Products)	\$24,090.00	15%	\$20,476.50	\$1,927.20	\$1,445.40	\$843.15	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6620F-B-EP	DS-6620F-B 48P/48P 32GB FTR Ent Switch(EMC OEM Products)	\$52,610.00	15%	\$44,718.50	\$4,208.80	\$3,156.60	\$1,841.35	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6620R-16-B-24	DS-6620R-B 24P/48P 16GB RTF 24SFP Switch(EMC OEM Products)	\$23,020.00	15%	\$19,567.00	\$1,611.40	\$1,151.00	\$805.70	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6620R-B-0	DS-6620R-B 24P/48P 32GB RTF 0 SFP Switch(EMC OEM Products)	\$20,530.00	15%	\$17,450.50	\$1,437.10	\$1,026.50	\$718.55	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6620R-B-24	DS-6620R-B 24P/48P 32GB RTF 24SFP Switch(EMC OEM Products)	\$24,090.00	15%	\$20,476.50	\$1,686.30	\$1,204.50	\$843.15	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6620R-B-EP	DS-6620R-B 48P/48P 32GB RTF Ent Switch(EMC OEM Products)	\$52,610.00	15%	\$44,718.50	\$3,682.70	\$2,630.50	\$1,841.35	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS6630-24PODLIC	DS-6630B 24Port SFP POD Lic 0 SFPs =MA(EMC OEM Products)	\$42,210.00	15%	\$35,878.50	\$8,442.00	\$7,597.80	\$6,753.60	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS6630-32G24PU	DS-6630B 32G 24Port 32G SFP Upgrade Kit(EMC OEM Products)	\$37,480.00	15%	\$31,858.00	\$2,623.60	\$1,874.00	\$1,311.80	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS6630-32GX8QSFP	DS-6630B 32Port 8 32G QSFP Upgrade Kit(EMC OEM Products)	\$74,960.00	15%	\$63,716.00	\$5,247.20	\$3,748.00	\$2,623.60	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS6630-32QSFP LIC	DS-6630B 32Port QSFP POD Lic 0 QSFPs =MA(EMC OEM Products)	\$84,420.00	15%	\$71,757.00	\$16,884.00	\$15,195.60	\$13,507.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-6630B-ENT	DS-6630B Enterprise SW Bundle =MA(EMC OEM Products)	\$35,530.00	15%	\$30,200.50	\$7,106.00	\$6,395.40	\$5,684.80	\$0.00	\$0.00	\$0.00	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
DS-6630B-IR	DS-6630B Intergrated Routing License =MA(EMC OEM Products)	\$41,130.00	15%	\$34,960.50	\$8,226.00	\$7,403.40	\$6,580.80	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6630F-B-0	DS-6630F-B 48P/96P 32GB FTR 0 SFP Switch(EMC OEM Products)	\$86,990.00	15%	\$73,941.50	\$6,089.30	\$4,349.50	\$3,044.65	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6630F-B-24	DS-6630F-B 48P/96P 32GB FTR 48SFP Switch(EMC OEM Products)	\$94,040.00	15%	\$79,934.00	\$6,582.80	\$4,702.00	\$3,291.40	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6630R-B-0	DS-6630R-B 48P/96P 32GB RTF 0 SFP Switch(EMC OEM Products)	\$86,990.00	15%	\$73,941.50	\$6,089.30	\$4,349.50	\$3,044.65	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6630R-B-24	DS-6630R-B 48P/96P 32GB RTF 48SFP Switch(EMC OEM Products)	\$94,040.00	15%	\$79,934.00	\$6,582.80	\$4,702.00	\$3,291.40	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-6630R-B-EP	DS-6630R-B 96P/96P 32GB RTF Ent Switch(EMC OEM Products)	\$183,650.00	15%	\$156,102.50	\$12,855.50	\$9,182.50	\$6,427.75	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-8B2-0D	8-PORT 2GB FC SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$469.00	\$335.00	\$234.50	\$0.00	\$100.50	\$0.00	E	CONNECTRIX	
DS-8B2-0DL	8 PORT SWITCH W SINGLE E(EMC OEM Products)	\$1.00	15%	\$0.85	\$343.00	\$245.00	\$171.50	\$0.00	\$73.50	\$0.00	E	CONNECTRIX	
DS-8B3-FF-D	DS8B3 8-PORT FULL FAB(EMC OEM Products)	\$1.00	15%	\$0.85	\$399.00	\$285.00	\$199.50	\$0.00	\$85.50	\$0.00	E	CONNECTRIX	
DS-8B3-FF-DU	DS8B3US 8-PORT FULL FAB(EMC OEM Products)	\$1.00	15%	\$0.85	\$464.10	\$331.50	\$232.05	\$0.00	\$99.45	\$0.00	E	CONNECTRIX	
DS-8B3-V2-D	DS8B3 8-PORT 2-DOMAIN(EMC OEM Products)	\$1.00	15%	\$0.85	\$224.00	\$160.00	\$112.00	\$0.00	\$48.00	\$0.00	E	CONNECTRIX	
DS-8B3-V2-DU	DS8B3US 8-PORT 2-DOMAIN(EMC OEM Products)	\$1.00	15%	\$0.85	\$268.10	\$191.50	\$134.05	\$0.00	\$57.45	\$0.00	E	CONNECTRIX	
DS8B3-V2-FFC	UPG 8B3 TO FULL FABRIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS-8B-CRK	CLAR RAIL KIT FOR DS-8B	\$240.00	38%	\$148.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
DS8B-ENT	ENT SW BNDL FOR DS-8B2/3(EMC OEM Products)	\$1.00	15%	\$0.85	\$420.00	\$378.00	\$336.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS8B-ENTC	ENT SW BNDL FOR DS-8B2/3(EMC OEM Products)	\$1.00	15%	\$0.85	\$420.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS8B-EPC	E_PORT EXT DS-8B2-0DL(EMC OEM Products)	\$1.00	15%	\$0.85	\$217.00	\$155.00	\$108.50	\$0.00	\$46.50	\$0.00	E	CONNECTRIX	
DS8B-FW	FABRIC WATCH FOR DS-8B2/3(EMC OEM Products)	\$1.00	15%	\$0.85	\$380.00	\$342.00	\$304.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS8B-FWC	FABRIC WATCH FOR DS-8B2/3(EMC OEM Products)	\$1.00	15%	\$0.85	\$380.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS8B-PMC	PERF MONITOR FOR DS-8B2/3(EMC OEM Products)	\$1.00	15%	\$0.85	\$420.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS8B-QL	QUICKLOOP FOR DS-8B2(EMC OEM Products)	\$1.00	15%	\$0.85	\$290.00	\$261.00	\$232.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS8B-QLC	QUICKLOOP FOR DS-8B2(EMC OEM Products)	\$1.00	15%	\$0.85	\$290.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS8B-TRC	TRUNKING FOR DS-8B2/3(EMC OEM Products)	\$1.00	15%	\$0.85	\$410.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DS8B-XFC	EXT FABRIC FOR DS-8B2/3(EMC OEM Products)	\$1.00	15%	\$0.85	\$420.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
DSB2RK40EXT	DSB2RK40 EXTENSION RAIL	\$280.00	38%	\$173.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
DSB2RK40-FD	DS8B/16B RK-VARIABLE	\$275.00	38%	\$170.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
DSBQLP-0D	QLOOP LIC FOR DSB(EMC OEM Products)	\$2,900.00	15%	\$2,465.00	\$580.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DSBRK40-FD-B	DSB SWITCH CLAR FIELD RCK KIT -B	\$290.00	34%	\$191.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DSBRLKT-B	DSB SW GEN RCK KIT -B	\$600.00	34%	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DSBXFAB-0D	XFAB LIC FOR DSB(EMC OEM Products)	\$1.00	15%	\$0.85	\$235.00	\$211.50	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-CUPSW-32M2	CUP LIC DS32M2(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DS-CUPSW-4700	CUP LIC FOR THE DS-4700M(EMC OEM Products)	\$5,200.00	15%	\$4,420.00	\$1,040.00	\$936.00	\$832.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
DSED-LWKT35	LW OPTIC KIT-35 KM	\$1,200.00	34%	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DSED-LWKT4G10	4GB 10KM LW SFP OPTIC MCD	\$3,500.00	34%	\$2,310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DSED-LWKT4G4	4GB 4KM LW SFP OPTIC BRCD	\$1,275.00	34%	\$841.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DSED-LWKT-XG1	XFP 10 GBPS LW	\$3,600.00	34%	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DSED-LWKT-XG4	XFP 10GBPS LONGWAVE 40 KM OPTIC KIT	\$10,200.00	34%	\$6,732.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DSED-SWKT-XG	XFP 10 GBPS S/W	\$1,600.00	34%	\$1,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
DSKLESSNVMECONFIGF	VxRail-500 Diskless NVMe Configuration F	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DSKLESSNVMECONFIGH	VxRail-500 Diskless NVMe Configuration H	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
DSKRTAV-2	DISK RETENTION UPLIFT 2YR-AVAMAR	\$28.76	26%	\$21.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
DSKRTAV-3	DISK RETENTION UPLIFT 3YR-AVAMAR	\$43.13	26%	\$31.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
DSKRTAV-4	DISK RETENTION UPLIFT 4YR-AVAMAR	\$57.51	26%	\$42.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
DSKRTAV-5	DISK RETENTION UPLIFT 5YR-AVAMAR	\$71.89	26%	\$53.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	AVAMAR
DS-LWKT-UG	DS LONGWAVE OPTIC UPGRADE	\$1,650.00	38%	\$1,023.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CONNECTRIX
DU77A8000	EMC RETROSPECT DESKTOP 3 USER MAC 8.0	\$20.00	10%	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
DZ70A8077	EMC RETROSPECT BMR CD FOR WIN CLIENTS	\$20.00	10%	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
DZ76A8000	EMC RETROSPECT MAC 8.0 MEDIA KIT CD ONLY	\$5.00	10%	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
E-10GER-CSRDF	VMAX VG RS-E 10 GIGE COM SRDF PT TRK MDL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
E-10GER-SRDF	VMAX VG RS-E 10 GIGE SRDF PT TRK MDL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
E-15360EFD-3380	15360GB EFD CKD3380 TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
E-15360EFD-3390	15360GB EFD CKD3390 TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
E-7680EFD-3380	7680GB EFD CKD3380 TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
E-7680EFD-3390	7680GB EFD CKD3390 TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
EAF-1024ADD-3P	VMAX 450 ADD 1024GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-1024ADDU	VMAX 450 ADD 1024GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-1024ADDU-3P	VMAX 450 ADD 1024GB UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-1024ADDUFD	VMAX 450 ADD 1024GB UPG FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF1024ADUFD3P	VMAX 450 ADD 1024GB FD UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-1024BASE-3P	VMAX 450 BASE 1024GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-2048ADD-3P	VMAX 450 ADD 2048GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-2048ADDU	VMAX 450 ADD 2048GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-2048ADDU-3P	VMAX 450 ADD 2048GB UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-2048ADDUFD	VMAX 450 ADD 2048GB UPG FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF2048ADUFD3P	VMAX 450 ADD 2048GB FD UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-2048BASE-3P	VMAX 450 BASE 2048GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-512ADD	VMAX 450 ADD 512GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-512ADD-3P	VMAX 450 ADD 512GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-512ADDU	VMAX 450 ADD 512GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-512ADDU-3P	VMAX 450 ADD 512GB UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-512ADDUFD	VMAX 450 ADD 512GB UPG FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF512ADUFD3P	VMAX 450 ADD 512GB FD UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-512BASE	VMAX 450 BASE 512GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-512BASE-3P	VMAX 450 BASE 512GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-DATAMOVERU	VMAX 450 DATA MOVER FOR NAS UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-MGMT	Embedded Management VMAX 450 Tracking	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-MGMT-U	Embedded Management VMAX 450 Tracking UP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-NAS-SN	Embedded NAS Base OE for VMAX 450	\$115,805.00	15%	\$98,434.25	\$23,161.00	\$20,844.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAF-NAS-SNU	Embedded NAS Base OE for VMAX 450 UPG	\$115,805.00	15%	\$98,434.25	\$23,161.00	\$20,844.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAFX-NAS-SN	Embedded NAS Base OE for VMAX 450 FX	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EAFX-NAS-SNU	Embedded NAS Base OE for VMAX 450 FX UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EC1500BRLKT	MOUNT ED-XXB IN EC-1500B	\$305.00	34%	\$201.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
EC-1500-C	CONNECTRIX C-SERIES CAB	\$7,700.00	34%	\$5,082.00	\$924.00	\$770.00	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
EC-1500-PC1	PWR CRD 1PHS-L630P	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
EC-1500-PC2	PWR CRD 1PHS-IP66	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
EC-1700-B	CONNECTRIX B SERIES CABINET	\$7,990.00	34%	\$5,273.40	\$958.80	\$799.00	\$559.30	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
EC-1700-C	CONNECTRIX MDS SERIES CABINET	\$7,990.00	34%	\$5,273.40	\$958.80	\$799.00	\$559.30	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
E-CONV-AENG-3P	VMAX EMC TO 3P ADD ENG CONV	\$5,775.15	15%	\$4,908.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
E-CONV-BENG-3P	VMAX EMC TO 3P BASE ENG CONV	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
E-CONV-DAE-3P	VMAX EMC TO 3P DAE CONV	\$2,537.64	15%	\$2,156.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
E-CONV-FABR-3P	VMAX EMC TO 3P FAB CONV	\$6,313.89	15%	\$5,366.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
E-CONV-PDU-3P	VMAX EMC TO 3P PDU CONV	\$3,187.16	15%	\$2,709.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
E-CONV-SYS1-3P	VMAX EMC TO 3P SYS1 CONV	\$36,861.24	15%	\$31,332.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
E-CONV-SYS1-3PE	VMAX DELL EMC TO 3P SYS1 CONV	\$36,861.24	15%	\$31,332.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
E-CONV-SYSA-3P	VMAX EMC TO 3P SYS ADD CONV	\$22,702.82	15%	\$19,297.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
E-CONV-SYSA-3PE	VMAX DELL EMC TO 3P SYS ADD CONV	\$22,702.82	15%	\$19,297.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ECS4-SLES	ECS4 SUSE LINUX ENTPRSE SERVER OS TRCK	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ECS5-SLES	ECS5 SUSE LINUX ENTPRSE SERVER OS TRCK	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ED-12000B-CNV	12K/24K - NEMA RACK KIT	\$1,745.00	34%	\$1,151.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
ED-140M-AUT	SANTEGRITY AUTH ED-140M(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,040.00	\$2,736.00	\$2,432.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
ED-140M-STG	SANTEGRITY LIC ED140M(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,020.00	\$2,718.00	\$2,416.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
ED-140M-TRK	OPEN TRNK SW LIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$5,560.00	\$5,004.00	\$4,448.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
ED-48000B	Chassis 0 Ports director	\$1.00	34%	\$0.66	\$5,280.00	\$4,400.00	\$3,080.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
ED-48K-COMB	BRCD CABLE COMB MNGMT TRAY 384 CABLES	\$800.00	34%	\$528.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
ED-B-PC-AS	BROCADE AS 3112 PWR CORD	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
ED-B-PC-BS	BROCADE BS-1363 PWR CORD	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
ED-B-PC-CEE	BROCADE CEE 7/7 PWR CORD	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
EDBU0161C	ASM for RepliStor SMB Edition	\$279.00	10%	\$251.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
EDBU1061	RepliStor SMB Edition	\$1,541.00	10%	\$1,386.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
EDBU1161	RepliStor SMB Edition	\$1,480.00	10%	\$1,332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
EDBU1161C	COMBO RepliStor SMB Edition + 9x5 ASM	\$1,759.00	10%	\$1,583.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
EDBU3061	REPLISTOR SMB EDITION NFR	\$47.00	10%	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
EDBU3161	REPLISTOR SMB EDITION ESD NFR	\$47.00	10%	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
ED-CUPSW-140M	CUP LIC ED140M(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,580.00	\$3,222.00	\$2,864.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
ED-DCX-4S-B	ED-DCX-4S BASE CHASSIS - 0 PORTS	\$96,800.00	34%	\$63,888.00	\$11,616.00	\$9,680.00	\$6,776.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
ED-DCX6-4B	ED-DCX6-4B Base Chassis, 0 Ports	\$124,870.00	34%	\$82,414.20	\$14,984.40	\$12,487.00	\$8,740.90	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
ED-DCX6-8B	ED-DCX6-8B Base Chassis, 0 Ports	\$187,820.00	34%	\$123,961.20	\$22,538.40	\$18,782.00	\$13,147.40	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
ED-DCX6-IR-LIC	ED-DCX6 INTEGRATED ROUTING LICENSE =MA(EMC OEM Products)	\$38,452.00	15%	\$32,684.20	\$7,690.40	\$6,921.36	\$6,152.32	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
ED-DCX8510-4B	ED-8510-4-B BASE CHASSIS 0 PORTS	\$94,430.00	34%	\$62,323.80	\$13,220.20	\$11,331.60	\$6,610.10	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
ED-DCX8510-8B	ED-8510-8-B BASE CHASSIS 0 PORTS	\$163,910.00	34%	\$108,180.60	\$22,947.40	\$19,669.20	\$11,473.70	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
ED-DCX-B	BASE DCX CHASSIS W FW OPTIONS 0 PORTS	\$167,385.00	34%	\$110,474.10	\$20,086.20	\$16,738.50	\$11,716.95	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
ED-DCX-B-IR-CF	ED-DCX-B INTEGRATED ROUTING LICENSE(EMC OEM Products)	\$38,810.00	15%	\$32,988.50	\$7,762.00	\$6,985.80	\$6,209.60	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
ED-MDS-RLKT-AD	ED-XX ADJUSTABLE RAILKIT	\$480.00	34%	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
EDYU7561	Media Kit (Cd Only) for RepliStor SMB Ed	\$8.00	10%	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
EDYU7761	'Cd and Docs for RepliStor SMB Edition	\$62.00	10%	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
E-ENCRYPT 250	VMAX 250 DATA AT REST ENCRYPT OS NEW TM	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
E-ENCRYPT 450	VMAX 450 DATA AT REST ENCRYPT OS NEW TM	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
E-ENCRYPT 850	VMAX 850 DATA AT REST ENCRYPT OS NEW TM	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
E-ENCRYPT 950	VMAX 950 DATA AT REST ENCRYPT OS NEW TM	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EETJ7717	CD + DOCS FOR EROOM (JAPANESE)	\$40.00	10%	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
EETT1017	EROOM SMB 5 ADDITIONAL USERS (ITALIAN)	\$495.00	10%	\$445.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
EETT7717	CD + DOCS FOR EROOM (ITALIAN)	\$40.00	10%	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
EETU1017	eRoom SMB 5 Additional Users (English)	\$495.00	10%	\$445.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
EETU7717	eRoom Cd + Docsc for WIN 6.1 (English)	\$40.00	10%	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
EETZ0117C	ASM eRoom SMB 5 Additional Users	\$130.00	10%	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
EETZ1117	eRoom SMB 5 Additional Users (All Lng)	\$455.00	10%	\$409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
EETZ1117C	COMBO eRoom SMB 5 Additional Users	\$585.00	10%	\$526.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
EETZ7517	eRoom Media Kit (Cd Only) for WIN 6.1 (A)	\$5.00	10%	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
EF-13UF-UFD-3P	VMAX AF 1U/3U FILLER PANEL KIT 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-1400MODCONV	VMAX AF FLASH MOD 1400 CONVERSION	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-1400MODS	VMAX AF FLASH MODS 1400	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-1400MODSCONV	VMAX AF FLASH MODS 1400 CONVERSION	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-1400MODSU	VMAX AF FLASH MODS 1400 UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-1400MODSUF	VMAX AF FLASH MODS 1400 FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-1400MODU	VMAX AF FLASH MOD 1400 UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-1400MODUF	VMAX AF FLASH MOD 1400 FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-1600MODS	VMAX AF FLASH MODS 1600	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-1600MODSCONV	VMAX AF FLASH MODS 1600 CONVERSION	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-1600MODSU	VMAX AF FLASH MODS 1600 UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-1600MODSUF	VMAX AF FLASH MODS 1600 FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-1UF-3PUFD	VMAX AF 3RD PARTY 1-1U FILLER KIT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-2ENGBEZ-3P	VMAX AF DUAL ENGINE BEZEL KIT 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-2ME1-3P	VMAX AF ENG 1 IB CABLE KIT 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-2ME1-3PUFD	VMAX AF ENG 1 IB CABLE KIT FD UPG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-2ME2DUAL-3P	VMAX AF ENG 2 IB/ETH CABLE KIT 2ENG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-2MENG2CBLUF	VMAX AF 2 MTR 2ND ENG CONTIB+ETH CBL UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-2METERCBLU	VMAX AF 2 METER CONTIGIB ETH CABLE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
EF-2UF-UFD-3P	VMAX AF 2U FILLER PANEL KIT 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-350MOD	VMAX AF FLASH MOD 350	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-350MODS	VMAX AF FLASH MODS 350	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-350MODSCONV	VMAX AF FLASH MODSS 350 CONVERSION	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-350MODSU	VMAX AF FLASH MODS 350 UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-350MODSUF	VMAX AF FLASH MODS 350 FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-350MODU	VMAX AF FLASH MOD 350 UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-350MODUF	VMAX AF FLASH MOD 350 FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-3ME2-3P	VMAX AF ENG 2 IB/ETH CABLE KIT 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-3ME2-3PUFD	VMAX AF ENG 2 IB/ETH CABLE KIT FD UPG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-3ME3-3P	VMAX AF ENG 3 IB/ETH CABLE KIT 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-3ME3-3PUFD	VMAX AF ENG 3 IB/ETH CABLE KIT FD UPG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-3ME4DUAL-3P	VMAX AF ENG 4 IB/ETH CABLE KIT 2ENG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-3ME6DUAL-3P	VMAX AF ENG 6 IB/ETH CABLE KIT 2ENG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-3MENG4CBLUF	VMAX AF 3 MTR 2ND ENG CONTIB+ETH CBL UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-3MENG6CBLUF	VMAX AF 3 MTR 2ND ENG CONTIB+ETH CBL UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-3METERCBLU	VMAX AF 3 METER CONTIGIB ETH CABLE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-3MX1X2-3PU	VMAX AF 3MET IB/ETH CABLE KIT NEW/UPG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-5ME4-3P	VMAX AF ENG 4 IB/ETH CABLE KIT 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-5ME4-3PUFD	VMAX AF ENG 4 IB/ETH CABLE KIT FD UPG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-5ME5-3P	VMAX AF ENG 5 IB/ETH CABLE KIT 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-5ME5-3PUFD	VMAX AF ENG 5 IB/ETH CABLE KIT FD UPG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-5ME6DUAL-3P	VMAX AF ENG 6 IB/ETH CABLE KIT 2ENG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-5ME8DUAL-3P	VMAX AF ENG 8 IB/ETH CABLE KIT 2ENG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-5MENG6CBLUF	VMAX AF 5 MTR 2ND ENG CONTIB+ETH CBL UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-5MENG8CBLUF	VMAX AF 5 MTR 2ND ENG CONTIB+ETH CBL UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-5METERCBLU	VMAX AF 5 METER CONTIGIB ETH CABLE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
EF-5MX3X4-3PU	VMAX AF 5MET IB/ETH CABLE KIT NEW/UPG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-700MODCONV	VMAX AF FLASH MOD 700 CONVERSION	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-700MODS	VMAX AF FLASH MODS 700	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-700MODSCONV	VMAX AF FLASH MODS 700 CONVERSION	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-700MODSU	VMAX AF FLASH MODS 700 UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-700MODSUF	VMAX AF FLASH MODS 700 FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-700MODU	VMAX AF FLASH MOD 700 UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-700MODUF	VMAX AF FLASH MOD 700 FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-8ME6-3P	VMAX AF ENG 6 IB/ETH CABLE KIT 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-8ME6-3PUFD	VMAX AF ENG 6 IB/ETH CABLE KIT FD UPG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-8ME7-3P	VMAX AF ENG 7 IB/ETH CABLE KIT 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-8ME7-3PUFD	VMAX AF ENG 7 IB/ETH CABLE KIT FD UPG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-8ME8-3P	VMAX AF ENG 8 IB/ETH CABLE KIT 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-8ME8-3PUFD	VMAX AF ENG 8 IB/ETH CABLE KIT FD UPG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-8ME8DUAL-3P	VMAX AF ENG 8 IB/ETH CABLE KIT 2ENG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-8MENG8CBLUF	VMAX AF 8 MTR 2ND ENG CONTIB+ETH CBL UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-8METERCBLU	VMAX AF 8 METER CONTIGIB+ETH CABLE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-8MX5X6X7-3PU	VMAX AF 8MET IB/ETH CABLE KIT NEW/UPG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-ACON3P-50	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-BEDIR	VMAX AF DIR F	\$9,818.25	15%	\$8,345.51	\$1,178.19	\$981.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-BEDIRU	VMAX AF DIR F UPG	\$9,818.25	15%	\$8,345.51	\$1,178.19	\$981.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-BEDIRUFD	VMAX AF DIR F FD UPG	\$9,818.25	15%	\$8,345.51	\$1,178.19	\$981.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-BK40000E	VMAX AF FC BACKUP I/O FOR NAS	\$2,114.70	15%	\$1,797.50	\$253.76	\$211.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-BK80000E	VMAX AF FC BACKUP I/O FOR NAS	\$2,114.70	15%	\$1,797.50	\$253.76	\$211.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-BLNK-SKINS	VMAX AF SIDE PANELS BLANK	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-BLNK-SKINSU	VMAX AF SIDE PANELS BLANK UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CKDCOMP	VMAX AF CKD COMP FCTR	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CNVINF-1PU	VMAX AF SINGLE PHASE PDU CONVERSION	\$704.90	15%	\$599.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CNVINF-3DU	VMAX AF 3 PHASE DELTA PDU CONVERSION	\$1,001.97	15%	\$851.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CNVINF-3YU	VMAX AF 3 PHASE WYE PDU CONVERSION	\$1,092.60	15%	\$928.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
EF-COMPRESSF	VMAX AF HDW COMPRESSION FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-COMPRESSU	VMAX AF HDW COMPRESSION UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-FDOORSYS1D	SB1 Dual Engine Hex Front Door CONV	\$3,121.70	15%	\$2,653.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SKINS	VMAX VG SIDE PANELS CONV	\$634.41	15%	\$539.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SKINSU	VMAX VG SIDE PANELS CONV UPG	\$634.41	15%	\$539.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SYS1-3P	VMAX AF EMC TO 3P SYS1 CONV	\$36,861.24	15%	\$31,332.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SYS1-3PE	VMAX AF DELL EMC TO 3P SYS1 CONV	\$36,861.24	15%	\$31,332.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SYS1A-1P	VMAX 450 3P TO EMC SYS BAY1 1P CONV	\$42,928.41	15%	\$36,489.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SYS1A-3D	VMAX 450 3P TO EMC SYS BAY1 3D CONV	\$42,928.41	15%	\$36,489.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SYS1A-3Y	VMAX 450 3P TO EMC SYS BAY1 3Y CONV	\$42,928.41	15%	\$36,489.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SYS1R-1P	VMAX 850 3P TO EMC SYS BAY1 1P CONV	\$42,928.41	15%	\$36,489.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SYS1R-3D	VMAX 850 3P TO EMC SYS BAY1 3D CONV	\$42,928.41	15%	\$36,489.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SYS1R-3Y	VMAX 850 3P TO EMC SYS BAY1 3Y CONV	\$42,928.41	15%	\$36,489.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSA-3P	VMAX AF EMC TO 3P SYS ADD CONV	\$22,702.82	15%	\$19,297.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSA-3PE	VMAX AF DELL EMC TO 3P SYS ADD CONV	\$22,702.82	15%	\$19,297.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSADD1P	VMAX VG ADD 3P TO EMC SYS BAY 1P CONV	\$42,928.41	15%	\$36,489.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSADD1PU	VMAX VG ADD 3P TO EMC SYS BAY 1P CONV U	\$42,928.41	15%	\$36,489.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSADD3D	VMAX VG ADD 3P TO EMC SYS BAY 3D CONV	\$42,928.41	15%	\$36,489.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSADD3DU	VMAX VG ADD 3P TO EMC SYS BAY 3D CONV UP	\$42,928.41	15%	\$36,489.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSADD3Y	VMAX VG ADD 3P TO EMC SYS BAY 3Y CONV	\$42,928.41	15%	\$36,489.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CONV-SYSADD3YU	VMAX VG ADD 3P TO EMC SYS BAY 3Y CONV UP	\$42,928.41	15%	\$36,489.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CV-FDOORSYS28D	SB2-8 Dual Engine Hex Front Door CONV	\$3,121.70	15%	\$2,653.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-CV-FDOORSYS28DU	SB2-8 Dual Engine Hex Door Pair Upg CONV	\$3,121.70	15%	\$2,653.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-DE120-3P	VMAX AF 120 SLT DR ENCL 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-DE120U	VMAX AF 120 SLT DR ENCL UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-DE120U-3P	VMAX AF 120 SLT DR ENCL UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-DE120UFD	VMAX AF 120 SLT DR ENCL UFD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-DE120UFD-3P	VMAX AF 120 SLT DR ENCL UFD 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
EF-DIR3MCBLU	VMAX AF DIRECT CONNECT 3 METER UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-DIR3MCBLUF1	VMAX AF DIRECT CONNECT 3 MTR DAE1 FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-DIR3MCBLUF2	VMAX AF DIRECT CONNECT 3 MTR DAE2 FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-DIR3MCBLUF3	VMAX AF Std 1 Eng DAE3 (Direct A) Upgr	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-DIR3MCBLUF4	VMAX AF Std 1 Eng DAE 4 (Direct B) Upgr	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-DSOFTICE2U	VMAX AF ENG 2 DSP CBLOPTICS KIT UPG	\$15,392.00	15%	\$13,083.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-DSOFTICE3U	VMAX AF ENG 3 DSP CBLOPTICS KIT UPG	\$15,392.00	15%	\$13,083.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-DSOFTICE4U	VMAX AF ENG 4 DSP CBLOPTICS KIT UPG	\$15,935.78	15%	\$13,545.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-DSOFTICE5U	VMAX AF ENG 5 DSP CBLOPTICS KIT UPG	\$15,935.78	15%	\$13,545.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-DSOFTICE6U	VMAX AF ENG 6 DSP CBLOPTICS KIT UPG	\$15,935.78	15%	\$13,545.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-DSOFTICE7U	VMAX AF ENG 7 DSP CBLOPTICS KIT UPG	\$15,935.78	15%	\$13,545.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-DSOFTICE8U	VMAX AF ENG 8 DSP CBLOPTICS KIT UPG	\$15,935.78	15%	\$13,545.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FABLA-3P	VMAX 450 FABRIC 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FABLA-UFD	VMAX 450 FABRIC UPGRADE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FABLAUFD-3P	VMAX 450 FABRIC UPGRADE 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FABR-3P	VMAX 850 FABRIC 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FABR-UFD	VMAX 850 FABRIC UPGRADE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FABR-UFD-3P	VMAX 850 FABRIC UPGRADE 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FBACOMP	VMAX AF FBA COMP FCTR	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FDOORS1DKEY	SB1 DUAL ENGINE KEY DELL DOOR	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FDOORS1DKEYE	SB1 DUAL ENGINE KEY DELL DOOR	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FDOORS28DKEY	SB2-8 DUAL ENGINE KEY DELL DOOR	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FDOORS28DKEYE	SB2-8 DUAL ENGINE KEY DELL DOOR	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FDOORSYS1DE	SB1 DUAL ENGINE HEX DELL DOOR	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FDOORSYS28DE	SB2-8 DUAL ENGINE HEX DELL DOOR	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FDOORSYS28DU	SB2-8 Dual Engine Hex Door Pair Upg	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FDOORSYS28DUE	SB2-8 DUAL ENGINE HEX DELL DOOR UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE00008S	VMAX AF 8SM 16G FICON	\$1.00	15%	\$0.85	\$1,882.08	\$1,568.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE00080S	VMAX AF 8MM 16G FICON	\$1.00	15%	\$0.85	\$864.01	\$720.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE00200TC	VMAX AF 2PT 10 GBE BASE T	\$2,215.40	15%	\$1,883.09	\$265.85	\$221.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE00200TO	VMAX AF 2PT 10 GBE OPTICAL	\$1.00	15%	\$0.85	\$253.76	\$211.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE00400	VMAX AF 4M GIGE	\$5,347.17	15%	\$4,545.09	\$641.66	\$534.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE00400C	VMAX AF 4PT GBE BASE T	\$2,014.00	15%	\$1,711.90	\$241.68	\$201.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
EF-FE00400C4	VMAX AF 4MM4 COPR GIGE	\$1,993.86	15%	\$1,694.78	\$239.26	\$199.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE00400C4UFX	VMAX VG 4MM4COPR FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE00400C4UX	VMAX VG 4MM4COPR UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE00400T	VMAX AF 4MM 10 GIGE	\$1.00	15%	\$0.85	\$441.07	\$367.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE00400TUFX	VMAX VG 4MM 10 GIGE FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE00400TUX	VMAX VG 4MM 10 GIGE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE00800T	VMAX AF 8MM 10GIGE	\$1.00	15%	\$0.85	\$661.60	\$551.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE00800TUFX	VMAX VG 8MM 10 GIGE FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE00800TUX	VMAX VG 8MM 10 GIGE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE08000E	VMAX AF 8SM 8G FIBRE	\$4,168.98	15%	\$3,543.63	\$500.28	\$416.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE08000S	VMAX AF 8SM 16G FC	\$10,880.64	15%	\$9,248.54	\$1,305.68	\$1,088.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE44000E	VMAX VG 4MM4SM 8G FIBRE	\$3,338.21	15%	\$2,837.48	\$400.58	\$333.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE62000E	VMAX AF 6MM2SM 8G FIBRE	\$2,411.77	15%	\$2,050.00	\$289.41	\$241.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE80000E	VMAX AF 8MM 8G FIBRE	\$1.00	15%	\$0.85	\$250.14	\$208.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE80000EUFX	VMAX VG 8MM 8G FIBRE FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE80000EUX	VMAX VG 8MM 8G FIBRE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE80000S	VMAX AF 8MM 16G FC	\$1.00	15%	\$0.85	\$652.54	\$543.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE80000SUFX	VMAX VG 8MM 16G FIBRE FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-FE80000SUX	VMAX VG 8MM 16G FIBRE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EFFICIENT-VIDEO-AG	Efficient Video Transport-Agent=IC	\$400.00	26%	\$296.00	\$80.00	\$72.00	\$64.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
EFFICIENT-VIDEO-MG	Efficient Video Transport-Manager=IC	\$3,000.00	26%	\$2,220.00	\$600.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
EF-PCBL3DHH	VMAX VG PWR CBL HBL-HBL 3D	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-PCBL3DHR	VMAX VG PWR CBL HBL-RSTOL 3D	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-PCBL3YL23P	24A 3PH WYE L22-30P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-PDU1P	VMAX AF SINGLE PHASE PDU 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-PDUDELTA	VMAX AF 3 PHASE DELTA PDU 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-PDUWYE	VMAX AF 3 PHASE WYE PDU 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-PW40U-US	VMAX VG 30A 1PHASE NAMER JAPAN I6-30P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SKINS	VMAX AF SIDE PANELS	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SKINSU	VMAX AF SIDE PANELS UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYS13RDPT	VMAX AF 1ENG SYSTEM BAY SHIPPING RACK	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYS1A-3P-1P	VMAX 450 SYS BAY1 1P 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYS1A-3P-3D	VMAX 450 SYS BAY1 3D 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYS1A-3P-3Y	VMAX 450 SYS BAY1 3Y 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYS1A-3PE-1P	VMAX 450 DELL SYS BAY1 1P 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYS1A-3PE-3D	VMAX 450 DELL SYS BAY1 3D 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYS1A-3PE-3Y	VMAX 450 DELL SYS BAY1 3Y 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYS1R-3P-1P	VMAX 850 SYS BAY1 1P 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYS1R-3P-3D	VMAX 850 SYS BAY1 3D 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYS1R-3P-3Y	VMAX 850 SYS BAY1 3Y 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
EF-SYS1R-3PE-1P	VMAX 850 DELL SYS BAY1 1P 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYS1R-3PE-3D	VMAX 850 DELL SYS BAY1 3D 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYS1R-3PE-3Y	VMAX 850 DELL SYS BAY1 3Y 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYS23RDPT	VMAX AF 2ENG SYSTEM BAY SHIPPING RACK	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYSADD1P-3P	VMAX AF ADD SYS BAY 1P 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYSADD1P-3PE	VMAX AF ADD DELL SYS BAY 1P 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYSADD1PU	VMAX AF ADD SYS BAY 1P UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYSADD1PU3P	VMAX AF ADD SYS BAY 1P UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYSADD1PU3PE	VMAX AF ADD DELL SYS BAY 1P UPG 3RD PART	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYSADD3D-3P	VMAX AF ADD SYS BAY 3D 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYSADD3D-3PE	VMAX AF ADD DELL SYS BAY 3D 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYSADD3DU	VMAX AF ADD SYS BAY 3D UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYSADD3DU3P	VMAX AF ADD SYS BAY 3D UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYSADD3DU3PE	VMAX AF ADD DELL SYS BAY 3D UPG 3RD PART	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYSADD3Y-3P	VMAX AF ADD SYS BAY 3Y 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYSADD3Y-3PE	VMAX AF ADD DELL SYS BAY 3Y 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYSADD3YU	VMAX AF ADD SYS BAY 3Y UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYSADD3YU3P	VMAX AF ADD SYS BAY 3Y UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EF-SYSADD3YU3PE	VMAX AF ADD DELL SYS BAY 3Y UPG 3RD PART	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EFX-BEDIR	VMAX AF DIR FX	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EFX-BEDIRU	VMAX AF DIR FX UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EFX-BEDIRUFD	VMAX AF DIR FX FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EHAZ11T	EMC INSIGNIA INSTASAN 4GB KIT	\$5,040.00	10%	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
EHBZ12T	EMC INSIGNIA INSTASAN 2GB KIT	\$3,400.00	10%	\$3,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
EL6F33840SBT0	VMAX3 3840GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ELA-ALPHASTOR	ALPHA-STOR	\$1.00	26%	\$0.74	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA
ELA-CUS-ACLGX	CUSTOM ELA ACCESSLOGIX	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
ELA-CUS-APS	APPLICATION PROTECTION SUITE FOR VNX	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$160.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
ELA-CUS-AVAMR	ELA CUSTOM AVAMAR SW	\$1.00	26%	\$0.74	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
ELA-CUS-CSW1	XtremCache SW ELA =IA	\$1,000.00	10%	\$900.00	\$0.00	\$180.00	\$160.00	\$140.00	\$0.00	\$0.00	\$0.00	J	NA
ELA-CUS-CTX	ELA CUSTOM FOR ALL CONNECTRIX	\$1.00	26%	\$0.74	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
ELA-CUS-CTXM	CUSTOM ELA CTX MGR	\$1.00	26%	\$0.74	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
ELA-CUS-CTXPM	CUSTOM ELA CTX PRD MGR	\$1.00	26%	\$0.74	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
ELA-CUS-DMLIC	CUSTOM ELA DATA MOVER LIC	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
ELA-CUS-EPAK	TOTAL EFFICIENCY PACK FOR VNX	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$160.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
ELA-CUS-FSTS	FAST SUITE FOR VNX	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$160.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
ELA-CUS-INBSV	ELA CUSTOM INVISTA BSV SW	\$1,000.00	26%	\$740.00	\$250.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
ELA-CUS-INCLN	ELA CUSTOM INVISTA CLONE SW	\$1,000.00	26%	\$740.00	\$250.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
ELA-CUS-ISILON	Custom ELA Isilon	\$1,009.00	24%	\$766.84	\$201.80	\$181.62	\$161.44	\$0.00	\$0.00	\$0.00	IS	NA
ELA-CUS-LPS	LOCAL PROTECTION SUITE FOR VNX	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$160.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
ELA-CUS-MVIEW	CUSTOM ELA MIRROR VIEW	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
ELA-CUS-NAVAG	ELA CUSTOM NAVI AGENT	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
ELA-CUS-NAVAYZ	CUSTOM ELA NAVAYZ	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
ELA-CUS-NAVMGR	CUSTOM ELA NAVMGR	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
ELA-CUS-NQM	ELA CUSTOM NAVISPHERE QUALITY MANAGER	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
ELA-CUS-PPAK	TOTAL PROTECTION PACK FOR VNX	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$160.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
ELA-CUS-RPS	REMOTE PROTECTION SUITE FOR VNX	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$160.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
ELA-CUS-SCOPY	CUSTOM ELA SAN COPY	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
ELA-CUS-SCS	SECURITY AND COMPLIANCE SUITE FOR VNX	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$160.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
ELA-CUS-SVIEW	CUSTOM ELA SNAP VIEW	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
ELA-CUS-UNI	UNISPHERE FOR VNX	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$160.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
ELA-CUS-VPK	TOTAL VALUE PACK FOR VNXE	\$1,025.00	10%	\$922.50	\$0.00	\$184.50	\$164.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
ELA-CUS-VPROTPNT	CUSTOM ELA PROTECTPOINT=CA	\$1,000.00	26%	\$740.00	\$250.00	\$230.00	\$210.00	\$180.00	\$0.00	\$0.00	DM	VMAX3 FAMILY
ELA-CUS-WLA	CUSTOM ELA WLA	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
ELA-CUS-XT	XtremIO PER TB X SW for ELA ONLY=IC	\$17,200.00	25%	\$12,900.00	\$2,064.00	\$1,720.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
ELA-NETWORKER	NETWORKER	\$1.00	26%	\$0.74	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	DH	NA
ELA-ONCOURSE	ONCOURSE-A-LGTO(EMC OEM Products)	\$1,000.00	15%	\$850.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NA
ELA-REP MGR	REP-MGR-LGTO(EMC OEM Products)	\$1.00	15%	\$0.85	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NA
EM-1010-ENT	CTX MGR 10X DATACTRED ENTERPRISE(EMC OEM Products)	\$1.00	15%	\$0.85	\$6,440.00	\$5,796.00	\$5,152.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
EM-1010-PLUS	CTX MGR 10.X DATACTRED - PRO PLUS(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,820.00	\$2,538.00	\$2,256.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
EM1010PLUSUPG	CTX MGR 10.X CMDCE PRO PLUS TO ENT UPG(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,720.00	\$3,348.00	\$2,976.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
EMC-CANES-FL-VS-01	CANES Force Level Storage System	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
EMC-CANES-UL-VS-01	CANES Unit Level Storage System	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
EMCK-CUSTOM	LEADERSHIP CONFERENCE CUSTOM FEES	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
EMCK-EXHIBIT	LEADERSHIP CONFERENCE SPONSORSHIP FEES	\$12,000.00	10%	\$10,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PENDING
EMC-LEG-FL-VS-01A	Legacy Force Level Storage System	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
EMC-LEG-FL-VS-01B	Legacy Force Level Storage System 2of2	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
EMC-LEG-NCCE-DR-01	Legacy non-CCE Disaster Recovery System	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
EMC-LEG-NCCE-VS-01	Legacy non-CCE Storage System	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
EMC-LEG-UL-VS-01	Legacy Unit Level Storage System	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
EMCO-PREM	EMC ON-MAGAZINE SPONSORSHIP-PREMIUM	\$2,500.00	10%	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PENDING	
EMCO-STANDARD	EMC ON-MAGAZINE SPONSORSHIP-STANDARD	\$7,500.00	10%	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PENDING	
EMCSASVNX5100	EMC Storage Analytics for VNX5100 =IC	\$4,868.75	10%	\$4,381.88	\$973.75	\$876.38	\$779.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE	
EMCSASVNX5300	EMC Storage Analytics for VNX5300 =IC	\$6,355.00	10%	\$5,719.50	\$1,271.00	\$1,143.90	\$1,016.80	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE	
EMCSASVNX5500	EMC Storage Analytics for VNX5500 = IC	\$16,800.00	26%	\$12,432.00	\$3,360.00	\$3,024.00	\$2,688.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
EMCSASVNX5700	EMC Storage Analytics for VNX5700 = IC	\$27,000.00	26%	\$19,980.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
EMCSASVNX7500	EMC Storage Analytics for VNX7500 = IC	\$36,000.00	26%	\$26,640.00	\$7,200.00	\$6,480.00	\$5,760.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
EMC-STO-CRDZ	EMC StorageCredenza / Intel SS4200-E	\$700.00	10%	\$630.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA	
EMC-STOCZ-DCD	EMC STORAGECREDENZA DOCUMENTATION AND CD	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA	
EMC-TLOD1-FRD	Telco Rail for Custom EMC Earless 1U App	\$400.00	38%	\$248.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA	
EMC-TLOD1-MSC	TELCO RAIL FOR CUSTOM EMC EARLESS 1U APP	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA	
EMC-TLOD2-FRD	Telco Rail for Custom EMC Earless 2U App	\$400.00	38%	\$248.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA	
E-MFQ217	VMAX MF Q217 TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
EM-GRPCFG-512	GRP CONFIG MNG 512(EMC OEM Products)	\$1.00	15%	\$0.85	\$6,060.00	\$5,454.00	\$4,848.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
EM-GRPCFG-64	GRP CONFIG MNG 64(EMC OEM Products)	\$1.00	15%	\$0.85	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
EMPTY-RACK	CLARIION 39U RACK	\$4,200.00	38%	\$2,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	
ENCSMRTCRDS	ES-5832B + PB-DCX-16EB SMART CARDS10-PK(EMC OEM Products)	\$360.00	15%	\$306.00	\$25.20	\$18.00	\$12.60	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
E-NDM	VMAX NDM TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
EOC-AIX-DEP	TRANSFER AGENT AIX DEPT(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-AIX-ENT	TRANSFER AGENT AIX ENT(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,980.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-AIX-GLBL	TRANSFER AGENT AIX GLB(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,600.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-AIX-WGP	TRANSFER AGENT AIX WKGP(EMC OEM Products)	\$1.00	15%	\$0.85	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-HPUX-DEP	EMC ONCOURSE TA HPUX DEP(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-HPUX-ENT	EMC ONCOURSE TA HPUX ENT(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,980.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-HPUX-GLBL	EMC ONCOURSE TA HPUX GLB(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,600.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-HPUX-WGP	EMC ONCOURSE TA HPUX WGR(EMC OEM Products)	\$1.00	15%	\$0.85	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-LEG-TMGR	EMC ONCOURSE SOFTWARE KIT(EMC OEM Products)	\$15.00	15%	\$12.75	\$3.00	\$2.70	\$0.00	\$0.00	\$0.00	\$0.00	E	OPEN STORAGE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
EOC-LNX-DEP	EMC ONCOURSE TA LNX DEP(EMC OEM Products)	\$1.00	15%	\$0.85	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-LNX-ENT	EMC ONCOURSE TA LNX ENT(EMC OEM Products)	\$1.00	15%	\$0.85	\$990.00	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-LNX-TMGR	EMC ONCOURSE LNX TRAN MGR(EMC OEM Products)	\$1.00	15%	\$0.85	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-LNX-WGP	EMC ONCOURSE TA LNX WGR(EMC OEM Products)	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-SLNX-DEP	TRANSFER AGENT SUSE DPT(EMC OEM Products)	\$1.00	15%	\$0.85	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-SLNX-ENT	TRANSFER AGENT SUSE ENT(EMC OEM Products)	\$1.00	15%	\$0.85	\$990.00	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-SLNX-WGP	TRANSFER AGNT SUSE WKGP(EMC OEM Products)	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-SUNUX-DEP	EMC ONCOURSE TA SUN DEP(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-SUNUX-ENT	EMC ONCOURSE TA SUN ENT(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,980.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-SUNUX-GBL	EMC ONCOURSE TA SUN GLB(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,600.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-SUNUX-WGP	EMC ONCOURSE TA SUN WGR(EMC OEM Products)	\$1.00	15%	\$0.85	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-WIN-DEP	EMC ONCOURSE TA WIN DEP(EMC OEM Products)	\$1.00	15%	\$0.85	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-WIN-ENT	EMC ONCOURSE TA WIN ENT(EMC OEM Products)	\$1.00	15%	\$0.85	\$990.00	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-WIN-TMGR	EMC ONCOURSE WIN TRAN MGR(EMC OEM Products)	\$1.00	15%	\$0.85	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EOC-WIN-WGP	EMC ONCOURSE TA WIN WGP(EMC OEM Products)	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS	
EPAK-V53UPG	TOT EFF PACK UPGRADE FOR VNX5300	\$10,060.38	10%	\$9,054.34	\$2,012.08	\$1,810.87	\$1,609.66	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE	
EPAK-V55UPG	TOT EFF PACK UPGRADE FOR VNX5500	\$39,919.00	26%	\$29,540.06	\$7,983.80	\$7,185.42	\$6,387.04	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
EPAK-V57UPG	TOT EFF PACK UPGRADE FOR VNX5700	\$114,535.00	26%	\$84,755.90	\$22,907.00	\$20,616.30	\$18,325.60	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
EPAK-V75UPG	TOT EFF PACK UPGRADE FOR VNX7500	\$196,809.00	26%	\$145,638.66	\$39,361.80	\$35,425.62	\$31,489.44	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
EPAK-VNX5200	VNX5200 Total Efficiency Pack=IC	\$22,191.00	26%	\$16,421.34	\$4,438.20	\$3,994.38	\$3,550.56	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
E-PW40L730	VMAX3 AND AFA NEMA L7-30 POWER CORD	\$2,361.42	15%	\$2,007.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
E-Q118E	Elm Tracking Model	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
E-Q217C	VMAX Q217C TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
E-Q316T	VMAX Q316T TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ERF-1024ADD-3P	VMAX 850 ADD 1024GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ERF-1024ADDU	VMAX 850 ADD 1024GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ERF-1024ADDU3P	VMAX 850 ADD 1024GB UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ERF-1024ADDUFD	VMAX 850 ADD 1024GB UPG FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF1024ADUFD3P	VMAX 850 ADD 1024GB FD UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-1024BASE-3P	VMAX 850 BASE 1024GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-2048ADD-3P	VMAX 850 ADD 2048GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-2048ADDU	VMAX 850 ADD 2048GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-2048ADDU3P	VMAX 850 ADD 2048GB UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-2048ADDUFD	VMAX 850 ADD 2048GB UPG FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF2048ADUFD3P	VMAX 850 ADD 2048GB FD UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-2048BASE-3P	VMAX 850 BASE 2048GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-512ADD	VMAX 850 ADD 512GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-512ADD-3P	VMAX 850 ADD 512GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-512ADDU	VMAX 850 ADD 512GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-512ADDU3P	VMAX 850 ADD 512GB UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-512ADDUFD	VMAX 850 ADD 512GB UPG FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF512ADDUFD3P	VMAX 850 ADD 512GB FD UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-512BASE	VMAX 850 BASE 512GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-512BASE-3P	VMAX 850 BASE 512GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-DATAMOVERU	VMAX 850 DATA MOVER FOR NAS UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-MGMT	Embedded Management VMAX 850 Tracking	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-MGMT-U	Embedded Management VMAX 850 Tracking UP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-NAS-SN	Embedded NAS Base OE for VMAX 850	\$151,050.00	15%	\$128,392.50	\$30,210.00	\$27,189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERF-NAS-SNU	Embedded NAS Base OE for VMAX 850 UPG	\$151,050.00	15%	\$128,392.50	\$30,210.00	\$27,189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERFX-NAS-SN	Embedded NAS Base OE for VMAX 850 FX	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERFX-NAS-SNU	Embedded NAS Base OE for VMAX 850 FXUPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
E-RPT	VMAX RECOVERPOINT TRACKING	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-1024ADD	VMAX 950 ADD 1024GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-1024ADD-3P	VMAX 950 ADD 1024GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-1024ADDU	VMAX 950 ADD 1024GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-1024ADDU3P	VMAX 950 ADD 1024GB UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-1024ADDUFD	VMAX 950 ADD 1024GB UPG FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-1024ADDUVCE	VMAX 950 ADD 1024GB UPG VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-1024ADD-VCE	VMAX 950 ADD 1024GB VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-1024ADUFD-3P	VMAX 950 ADD 1024GB FD UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ERT-1024ADUFD-VCE	VMAX 950 ADD 1024GB FD UPG VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-1024BASE	VMAX 950 BASE 1024GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-1024BASE-3P	VMAX 950 BASE 1024GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-1024BASE-VCE	VMAX 950 BASE 1024GB VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-2048ADD	VMAX 950 ADD 2048GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-2048ADD-3P	VMAX 950 ADD 2048GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-2048ADDU	VMAX 950 ADD 2048GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-2048ADDU3P	VMAX 950 ADD 2048GB UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-2048ADDUFD	VMAX 950 ADD 2048GB UPG FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-2048ADDUFDVCE	VMAX 950 ADD 2048GB UPG VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-2048ADD-VCE	VMAX 950 ADD 2048GB VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-2048ADUFD-3P	VMAX 950 ADD 2048GB FD UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-2048ADUFD-VCE	VMAX 950 ADD 2048GB FD UPG VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-2048BASE	VMAX 950 BASE 2048GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-2048BASE-3P	VMAX 950 BASE 2048GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-2048BASE-VCE	VMAX 950 BASE 2048GB VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-DATAMOVER	VMAX 950 DATA MOVER FOR NAS	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-DATAMOVERU	VMAX 950 DATA MOVER FOR NAS UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-MGMT	Embedded Management VMAX 950 Tracking	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-MGMT-U	Embedded Management VMAX 950 Tracking UP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-NAS-SN	Embedded NAS Base OE for VMAX 950	\$151,050.00	15%	\$128,392.50	\$30,210.00	\$27,189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERT-NAS-SNU	Embedded NAS Base OE for VMAX 950 UPG	\$151,050.00	15%	\$128,392.50	\$30,210.00	\$27,189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERTX-NAS-SN	Embedded NAS Base OE for VMAX 950 FX	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ERTX-NAS-SNU	Embedded NAS Base OE for VMAX 950 FX UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024ADD	VMAX 250F ADD 1024GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024ADD-3P	VMAX 250F ADD 1024GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024ADD-3PE	VMAX 250 DELL ADD 1024GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024ADD-3PV	VMAX 250 ADD 1024GB 3RD PARTY VCE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024ADD-3PVE	VMAX 250 DELL ADD 1024GB 3RD PARTY VCE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024ADDE	VMAX 250 DELL ADD 1024GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024ADDU	VMAX 250F ADD 1024GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024ADDU-3P	VMAX 250F ADD 1024GB 3RD PARTY UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ES-1024ADDU-3PE	VMAX 250 DELL ADD 1024GB 3RD PARTY UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024ADDU-3PV	VMAX 250 ADD 1024GB 3RD PARTY VCE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024ADDU-3PVE	VMAX 250 DELL ADD 1024GB 3RD PAR VCE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024ADDUE	VMAX 250 DELL ADD 1024GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024ADDUFD	VMAX 250F ADD 1024GB UPG FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024ADDUFD-3P	VMAX 250F ADD 1024GB 3RD PARTY UPG FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024ADDUFD-3PE	VMAX 250 DELL ADD 1024GB 3RD PART UPG FD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024ADDUFD-3PV	VMAX 250 ADD 1024GB 3RD PARTY VCE UPG FD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024ADDUFD-3PVE	VMAX 250 DELL ADD 1024GB 3P VCE UPG FD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024ADDUFDE	VMAX 250 DELL ADD 1024GB UPG FD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024BASE	VMAX 250F BASE 1024GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024BASE-3P	VMAX 250F BASE 1024GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024BASE-3PE	VMAX 250 DELL BASE 1024GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024BASE-3PV	VMAX 250 BASE 1024GB 3RD PARTY VCE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024BASE-3PVE	VMAX 250 DELL BASE 1024GB 3RD PARTY VCE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024BASEEE	VMAX 250 DELL BASE 1024GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1024-RET	VMAX 250F 1024GB MEMORY RETURN	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1600MOD	VMAX 250F FLASH MOD 1600	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1600MODCONV	VMAX 250 FLASH MOD 1600 CONVERSION	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1600MODU	VMAX 250F FLASH MOD 1600 UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-1600MODUF	VMAX 250F FLASH MOD 1600 CONV	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048ADD	VMAX 250F ADD 2048GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048ADD-3P	VMAX 250F ADD 2048GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048ADD-3PE	VMAX 250 DELL ADD 2048GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048ADD-3PV	VMAX 250 ADD 2048GB 3RD PARTY VCE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048ADD-3PVE	VMAX 250 DELL ADD 2048GB 3RD PARTY VCE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048ADDE	VMAX 250 DELL ADD 2048GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048ADDU	VMAX 250F ADD 2048GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048ADDU-3P	VMAX 250F ADD 2048GB 3RD PARTY UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048ADDU-3PE	VMAX 250 DELL ADD 2048GB 3RD PARTY UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ES-2048ADDU-3PV	VMAX 250 ADD 2048GB 3RD PARTY VCE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048ADDU-3PVE	VMAX 250 DELL ADD 2048GB 3P VCE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048ADDUE	VMAX 250 DELL ADD 2048GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048ADDUFD	VMAX 250F ADD 2048GB UPG FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048ADDUFD-3P	VMAX 250F ADD 2048GB 3RD PARTY UPG FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048ADDUFD-3PE	VMAX 250 DELL ADD 2048GB 3RD PART UPG FD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048ADDUFD-3PV	VMAX 250 ADD 2048GB 3RD PARTY VCE UPG FD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048ADDUFD-3PVE	VMAX 250 DELL ADD 2048GB 3P VCE UPG FD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048ADDUFDE	VMAX 250 DELL ADD 2048GB UPG FD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048BASE	VMAX 250F BASE 2048GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048BASE-3P	VMAX 250F BASE 2048GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048BASE-3PE	VMAX 250 DELL BASE 2048GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048BASE-3PV	VMAX 250 BASE 2048GB 3RD PARTY VCE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048BASE-3PVE	VMAX 250 DELL BASE 2048GB 3RD PARTY VCE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2048BASEE	VMAX 250 DELL BASE 2048GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256-512UFD	VMAX 250F MEMCONV 2X128 to 2X256 GB	\$154,675.20	15%	\$131,473.92	\$18,561.02	\$15,467.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256ADD	VMAX 250F ADD 256GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256ADD-3P	VMAX 250F ADD 256GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256ADD-3PE	VMAX 250 DELL ADD 256GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256ADD-3PV	VMAX 250 ADD 256GB 3RD PARTY VCE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256ADD-3PVE	VMAX 250 DELL ADD 256GB 3RD PARTY VCE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256ADDE	VMAX 250 DELL ADD 256GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256ADDU	VMAX 250F ADD 256GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256ADDU-3P	VMAX 250F ADD 256GB 3RD PARTY UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256ADDU-3PE	VMAX 250 DELL ADD 256GB 3RD PARTY UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256ADDU-3PV	VMAX 250 ADD 256GB 3RD PARTY VCE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256ADDU-3PVE	VMAX 250 DELL ADD 256GB 3RD PART VCE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256ADDUE	VMAX 250 DELL ADD 256GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256ADDUFD	VMAX 250F ADD 256GB UPG FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256ADDUFD-3P	VMAX 250F ADD 256GB 3RD PARTY UPG FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ES-256ADDUFD-3PE	VMAX 250 DELL ADD 256GB 3RD PARTY UPG FD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256ADDUFD-3PV	VMAX 250 ADD 256GB 3RD PARTY VCE UPG FD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256ADDUFD-3PVE	VMAX 250 DELL ADD 256GB 3P VCE UPG FD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256ADDUFDE	VMAX 250 DELL ADD 256GB UPG FD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256BASE	VMAX 250F BASE 256GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256BASE-3P	VMAX 250F BASE 256GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256BASE-3PE	VMAX 250 DELL BASE 256GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256BASE-3PV	VMAX 250 BASE 256GB 3RD PARTY VCE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256BASE-3PVE	VMAX 250 DELL BASE 256GB 3RD PARTY VCE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256BASEE	VMAX 250 DELL BASE 256GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-256-RET	VMAX 250F 256GB MEMORY RETURN	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2METERCBL	VMAX 250F 2M CONTIGIB CABLE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2METERCBL-3P	VMAX 250F 2M CONTIGIB CABLE 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2METERCBL-3PU	VMAX 250F 2M CONTIGIB CABLE 3RD PARTY UP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2METERCBLUF	VMAX 250F 2M CONTIGIB CABLE FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2NDSYS	VMAX 250 2ND SYS TRK MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2NDSYSU	VMAX 250 2ND SYS TRK MODEL UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-2UF-UFD-3P	VMAX 250 2U FILLER PANEL KIT 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES4-10G-SFP	10GBE OPTICAL SFP	\$676.70	19%	\$548.13	\$94.74	\$81.20	\$67.67	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-15-T6	DAE 15 6TB SATA 7.2K HAPW MFG ECS G4	\$17,685.10	19%	\$14,324.93	\$2,475.91	\$2,122.21	\$1,768.51	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-15-T6-U	DAE 15 6TB SATA 7.2K HAPW CST ECS G4	\$17,685.10	19%	\$14,324.93	\$2,475.91	\$2,122.21	\$1,768.51	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-15-T6-X	DAE 15 6TB SATA 7.2K HAPW FLD ECS G4	\$17,685.10	19%	\$14,324.93	\$2,475.91	\$2,122.21	\$1,768.51	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-30-T1	DAE 30 1TBSATA 7.2K HAPW MFG QTY1 ECS G4	\$17,109.40	19%	\$13,858.61	\$2,395.32	\$2,053.13	\$1,710.94	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-30-T1-U	DAE 30 1TB U SATA 7.2K HAPW MFG ECS G4	\$20,523.20	19%	\$16,623.79	\$2,873.25	\$2,462.78	\$2,052.32	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-30-T1-X	DAE 30 1TB X SATA 7.2K HAPW MFG ECS G4	\$17,109.40	19%	\$13,858.61	\$2,395.32	\$2,053.13	\$1,710.94	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-30-T6	DAE 30 6TB SATA 7.2K HAPW MFG ECS G4	\$26,159.00	19%	\$21,188.79	\$3,662.26	\$3,139.08	\$2,615.90	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-30-T6-U	DAE 30 6TB SATA 7.2K HAPW CST ECS G4	\$26,159.00	19%	\$21,188.79	\$3,662.26	\$3,139.08	\$2,615.90	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-30-T6-X	DAE 30 6TB SATA 7.2K HAPW FLD ECS G4	\$26,159.00	19%	\$21,188.79	\$3,662.26	\$3,139.08	\$2,615.90	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ES4-3PD-RINT	CBLE CABPWR 3 PHS INT RSLSTL QTY2 ECS G4	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-3PD-RINT-2U	CBLE CABPWR 3 PHS QTY2 ECS G4U	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-3PD-US	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G4	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-3PD-US-2U	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G4U	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-3PW-INTFL	CBL CBPR 3 PHSE WYE INL FLYNG LDS ECS G4	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-3PW-US	CBL CBPR 3 PHSE WYE US FLYNG LDS ECS G4	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-3PW-USL22	CBL CBPR 3 PHASE WYE US L22 ECS G4	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-45-T6	DAE 45 6TB SATA 7.2K HAPW MFG ECS G4	\$34,693.50	19%	\$28,101.74	\$4,857.09	\$4,163.22	\$3,469.35	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-45-T6-U	DAE 45 6TB SATA 7.2K HAPW CST ECS G4	\$34,693.50	19%	\$28,101.74	\$4,857.09	\$4,163.22	\$3,469.35	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-45-T6-X	DAE 45 6TB SATA 7.2K HAPW FLD ECS G4	\$34,693.50	19%	\$28,101.74	\$4,857.09	\$4,163.22	\$3,469.35	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-60-T6	DAE 60 6TB SATA 7.2K HAPW MFG ECS G4	\$43,409.80	19%	\$35,161.94	\$6,077.37	\$5,209.18	\$4,340.98	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-60-T6T	DRIVES 60 6TB SATA 7.2K MFG ECS G4 TAA	\$45,177.30	19%	\$36,593.61	\$6,324.82	\$5,421.28	\$4,517.73	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-60-T6-U	DAE 60 6TB SATA 7.2K HAPW CST ECS G4	\$43,409.80	19%	\$35,161.94	\$6,077.37	\$5,209.18	\$4,340.98	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-60-T6-X	DAE 60 6TB SATA 7.2K HAPW FLD ECS G4	\$43,409.80	19%	\$35,161.94	\$6,077.37	\$5,209.18	\$4,340.98	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-ANTI-MOV	BRACKET ANTI MOVE QTY1 ECS G4	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-CR-SVR-BK-B4X	SVR 2U CHS CR BL 10GBE HAPW FLD ECS G4	\$110,978.80	19%	\$89,892.83	\$15,537.03	\$13,317.46	\$11,097.88	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-CR-SVR-OB-B4X	SVR 2U CHS CR OB 10GBE HAPW FLD ECS G4	\$1.00	19%	\$0.81	\$4,984.35	\$4,272.30	\$3,560.25	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-DC1-SW10GB	SWCH DC 10GBE 52P HAPW MFG QTY1 ECS G4	\$23,118.90	19%	\$18,726.31	\$3,236.65	\$2,774.27	\$2,311.89	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-DC1-SW10GB-X	SWCH DC 10GBE 52P HAPW FLD QTY1 ECS G4	\$27,744.70	19%	\$22,473.21	\$3,884.26	\$3,329.36	\$2,774.47	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-DC-RACK	RACK DC 40UD 4DROP HAPW MFG QTY1 ECS G4	\$1.00	19%	\$0.81	\$1,179.28	\$1,010.81	\$842.34	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-DC-RACK-P3D	RACK DC 40UD 2DROP D3PH MFG QTY1 ECS G4	\$1.00	19%	\$0.81	\$1,179.28	\$1,010.81	\$842.34	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-DC-RACK-P3W	RACK DC 40UD 3 PHASE WYE MFG QTY1 ECS G4	\$1.00	19%	\$0.81	\$1,179.28	\$1,010.81	\$842.34	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-DC-SVR-OB-B4	SVR 2U CHS DC 4BL 10GBE HAPW MFG ECS G4	\$1.00	19%	\$0.81	\$4,473.90	\$3,834.77	\$3,195.64	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-DC-SVR-OB-B4X	SVR 2U CHS DC 4BL 10GBE HAPW FLD ECS G4	\$1.00	19%	\$0.81	\$4,984.35	\$4,272.30	\$3,560.25	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G4	\$12,493.70	19%	\$10,119.90	\$1,749.12	\$1,499.24	\$1,249.37	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
ES4-DC-SWGB-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G4	\$14,988.40	19%	\$12,140.60	\$2,098.38	\$1,798.61	\$1,498.84	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-DOOR-BRND	DOOR BRANDED QTY1 ECS G4	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-P40U-IEC3	CBLE CABPWR INTERNTL QTY2 ECS G4	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-P40U-IEC3-2U	CBLE CABPWR INTERNTL QTY2 ECS G4U	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-P40U-US	CBLE CABPWR L6-30A US QTY2 ECS G4	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-P40U-US-2U	CBLE CABPWR L6-30A US QTY2 ECS G4U	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-PSNT	ECS Product Serial Number Tag	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-RACK	RACK 40UD 4DROP HAPW MFG QTY1 ECS G4	\$10,079.80	19%	\$8,164.64	\$1,411.17	\$1,209.58	\$1,007.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G4	\$10,079.80	19%	\$8,164.64	\$1,411.17	\$1,209.58	\$1,007.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G4	\$10,079.80	19%	\$8,164.64	\$1,411.17	\$1,209.58	\$1,007.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-RACK-TRAY	RACK TRAY QTY1 ECS G4	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-SR-SVR-BK-B4	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G4	\$110,978.80	19%	\$89,892.83	\$15,537.03	\$13,317.46	\$11,097.88	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-SR-SVR-BK-B4X	SVR 2U CHS SR 4BL 10GBE HAPW FLD ECS G4	\$110,978.80	19%	\$89,892.83	\$15,537.03	\$13,317.46	\$11,097.88	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-SR-SVR-OB-B4	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G4	\$1.00	19%	\$0.81	\$4,984.35	\$4,272.30	\$3,560.25	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-SR-SVR-OB-B4X	SVR 2U CHS SR 4BL 10GBE HAPW FLD ECS G4	\$1.00	19%	\$0.81	\$4,984.35	\$4,272.30	\$3,560.25	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-SVR-B4	SVR 2U CHS 4BL 10GBE HAPW MFG ECS G4	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-SVR-B4-U	SVR 2U CHS 4BL 10GBE HAPW CST ECS G4	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-SVR-B4-X	SVR 2U CHS 4BL 10GBE HAPW FLD ECS G4	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-SW10GB	SWCH 10GBE 24P HAPW MFG QTY1 ECS G4	\$18,584.00	19%	\$15,053.04	\$2,601.76	\$2,230.08	\$1,858.40	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-SW10G-X	SWCH 10GBE 24P HAPW FLD QTY1 ECS G4	\$18,584.00	19%	\$15,053.04	\$2,601.76	\$2,230.08	\$1,858.40	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G4	\$11,625.10	19%	\$9,416.33	\$1,627.51	\$1,395.01	\$1,162.51	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-SWGB-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G4	\$11,615.00	19%	\$9,408.15	\$1,626.10	\$1,393.80	\$1,161.50	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-V1-DC1-SW10GB	SWCH DC 10GBE 64P HAPW MFG QTY1 ECS G4	\$23,118.90	19%	\$18,726.31	\$3,236.65	\$2,774.27	\$2,311.89	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-V1-DC1-SW10GBX	SWCH DC 10GBE 64P HAPW CUS QTY1 ECS G4	\$27,744.70	19%	\$22,473.21	\$3,884.26	\$3,329.36	\$2,774.47	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES4-V1-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G4	\$12,493.70	19%	\$10,119.90	\$1,749.12	\$1,499.24	\$1,249.37	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ES4-V1-DC-SWGB-X	SWCH DC 1GBE 48P HAPW CUS QTY1 ECS G4	\$14,988.40	19%	\$12,140.60	\$2,098.38	\$1,798.61	\$1,498.84	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES4-V1-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G4	\$11,625.10	19%	\$9,416.33	\$1,627.51	\$1,395.01	\$1,162.51	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES4-V1-SWGB-X	SWCH 1GBE 48P HAPW CUS QTY1 ECS G4	\$11,615.00	19%	\$9,408.15	\$1,626.10	\$1,393.80	\$1,161.50	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-10G-SFP	10GBE OPTICAL SFP	\$676.70	19%	\$548.13	\$94.74	\$81.20	\$67.67	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-10-T12	DAE 10 12 TB SAS 7.2K HAPW MFG G5	\$27,270.00	19%	\$22,088.70	\$3,817.80	\$3,272.40	\$2,727.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-10-T12T	DRIVES 10 12 TB SAS 7.2K HAPW FLD G5 TAA	\$10,930.22	19%	\$8,853.48	\$1,530.23	\$1,311.63	\$1,093.02	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-10-T12T-UF	DRIVES 10 12 TB SAS 7.2K HAPW MFG G5 TAA	\$19,070.82	19%	\$15,447.36	\$2,669.91	\$2,288.50	\$1,907.08	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-10-T12-U	DAE 10 12 TB SAS 7.2K HAPW FLD G5 U	\$27,270.00	19%	\$22,088.70	\$3,817.80	\$3,272.40	\$2,727.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-10-T12-X	DAE 10 12 TB SAS 7.2K HAPW FLD G5 X	\$27,270.00	19%	\$22,088.70	\$3,817.80	\$3,272.40	\$2,727.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-10-T8	DAE 10 8TB SAS 7.2K HAPW MFG ECS G5	\$19,341.50	19%	\$15,666.62	\$2,707.81	\$2,320.98	\$1,934.15	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-10-T8T	DRIVES 10 8TB SAS 7.2K MFG ECS G5 TAA	\$13,392.60	19%	\$10,848.01	\$1,874.96	\$1,607.11	\$1,339.26	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-10-T8T-UF	DRIVES 10 8TB SAS 7.2K FLD ECS G5 TAA	\$7,676.00	19%	\$6,217.56	\$1,074.64	\$921.12	\$767.60	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-10-T8-U	DAE 10 8TB SAS 7.2K HAPW FLD ECS G5 U	\$19,341.50	19%	\$15,666.62	\$2,707.81	\$2,320.98	\$1,934.15	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-10-T8-X	DAE 10 8TB SAS 7.2K HAPW FLD ECS G5 X	\$19,341.50	19%	\$15,666.62	\$2,707.81	\$2,320.98	\$1,934.15	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-112-T10T	DRIVE SLEDS 112 10TB SAS 7.2K MFG ECS G5	\$199,717.40	19%	\$161,771.09	\$27,960.44	\$23,966.09	\$19,971.74	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-112-T10T-TA	DAE 112 10TB SAS 7.2K HAPW MFG ECS G5 TA	\$199,717.40	19%	\$161,771.09	\$27,960.44	\$23,966.09	\$19,971.74	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-112-T8T	DRIVE SLEDS 112 8TB SAS 7.2K MFG ECS G5	\$156,226.80	19%	\$126,543.71	\$21,871.75	\$18,747.22	\$15,622.68	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-112-T8T-TA	DAE 112 8TB SAS 7.2K HAPW MFG ECS G5 TA	\$156,226.80	19%	\$126,543.71	\$21,871.75	\$18,747.22	\$15,622.68	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES-512ADD	VMAX 250F ADD 512GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ES-512ADD-3P	VMAX 250F ADD 512GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ES-512ADD-3PE	VMAX 250 DELL ADD 512GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ES-512ADD-3PV	VMAX 250 ADD 512GB 3RD PARTY VCE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ES-512ADD-3PVE	VMAX 250 DELL ADD 512GB 3RD PARTY VCE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ES-512ADDE	VMAX 250 DELL ADD 512GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ES-512ADDU	VMAX 250F ADD 512GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ES-512ADDU-3P	VMAX 250F ADD 512GB 3RD PARTY UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ES-512ADDU-3PE	VMAX 250 DELL ADD 512GB 3RD PARTY UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ES-512ADDU-3PV	VMAX 250 ADD 512GB 3RD PARTY VCE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-512ADDU-3PVE	VMAX 250 DELL ADD 512GB 3RD PART VCE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-512ADDUE	VMAX 250 DELL ADD 512GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-512ADDUFD	VMAX 250F ADD 512GB UPG FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-512ADDUFD-3P	VMAX 250F ADD 512GB 3RD PARTY UPG FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-512ADDUFD-3PE	VMAX 250 DELL ADD 512GB 3RD PARTY UPG FD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-512ADDUFD-3PV	VMAX 250 ADD 512GB 3RD PARTY VCE UPG FD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-512ADDUFD-3PVE	VMAX 250 DELL ADD 512GB 3P VCE UPG FD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-512ADDUFDE	VMAX 250 DELL ADD 512GB UPG FD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-512BASE	VMAX 250F BASE 512GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-512BASE-3P	VMAX 250F BASE 512GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-512BASE-3PE	VMAX 250 DELL BASE 512GB 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-512BASE-3PV	VMAX 250 BASE 512GB 3RD PARTY VCE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-512BASE-3PVE	VMAX 250 DELL BASE 512GB 3RD PARTY VCE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-512BASEE	VMAX 250 DELL BASE 512GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-512-RET	VMAX 250F 512GB MEMORY RETURN	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES5-12-SSD-U	DAE 12 SSD MFG ECS G5 UPG	\$24,846.00	19%	\$20,125.26	\$3,478.44	\$2,981.52	\$2,484.60	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-15-T8	DAE 15 8TB SAS 7.2K HAPW MFG ECS G5	\$24,846.00	19%	\$20,125.26	\$3,478.44	\$2,981.52	\$2,484.60	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-15-T8-U	DAE 15 8TB SAS 7.2K HAPW FLD ECS G5 U	\$24,846.00	19%	\$20,125.26	\$3,478.44	\$2,981.52	\$2,484.60	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-15-T8-X	DAE 15 8TB SAS 7.2K HAPW FLD ECS G5 X	\$24,846.00	19%	\$20,125.26	\$3,478.44	\$2,981.52	\$2,484.60	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-20-T12	DAE 20 12 TB SAS 7.2K HAPW MFG G5	\$32,825.00	19%	\$26,588.25	\$4,595.50	\$3,939.00	\$3,282.50	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-20-T12-U	DAE 20 12 TB SAS 7.2K HAPW FLD G5 U	\$32,825.00	19%	\$26,588.25	\$4,595.50	\$3,939.00	\$3,282.50	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-20-T12-X	DAE 20 12 TB SAS 7.2K HAPW FLD G5 X	\$32,825.00	19%	\$26,588.25	\$4,595.50	\$3,939.00	\$3,282.50	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-20-T8	DAE 20 8TB SAS 7.2K HAPW MFG ECS G5	\$27,573.00	19%	\$22,334.13	\$3,860.22	\$3,308.76	\$2,757.30	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-20-T8-U	DAE 20 8TB SAS 7.2K HAPW FLD ECS G5 U	\$27,573.00	19%	\$22,334.13	\$3,860.22	\$3,308.76	\$2,757.30	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-20-T8-X	DAE 20 8TB SAS 7.2K HAPW FLD ECS G5 X	\$27,573.00	19%	\$22,334.13	\$3,860.22	\$3,308.76	\$2,757.30	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-30-T12	DAE 30 12 TB SAS 7.2K HAPW MFG G5	\$41,915.00	19%	\$33,951.15	\$5,868.10	\$5,029.80	\$4,191.50	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-30-T12-U	DAE 30 12 TB SAS 7.2K HAPW FLD G5 U	\$41,915.00	19%	\$33,951.15	\$5,868.10	\$5,029.80	\$4,191.50	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-30-T12-X	DAE 30 12 TB SAS 7.2K HAPW FLD G5 X	\$41,915.00	19%	\$33,951.15	\$5,868.10	\$5,029.80	\$4,191.50	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
ES5-30-T8	DAE 30 8TB SAS 7.2K HAPW MFG ECS G5	\$33,925.90	19%	\$27,479.98	\$4,749.63	\$4,071.11	\$3,392.59	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-30-T8-U	DAE 30 8TB SAS 7.2K HAPW FLD ECS G5 U	\$33,925.90	19%	\$27,479.98	\$4,749.63	\$4,071.11	\$3,392.59	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-30-T8-X	DAE 30 8TB SAS 7.2K HAPW FLD ECS G5 X	\$33,925.90	19%	\$27,479.98	\$4,749.63	\$4,071.11	\$3,392.59	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-3PD-RINT	CBLE CABPWR 3 PHS INT RSLSTL QTY2 ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-3PD-RINT-2U	CBLE CABPWR 3 PHS QTY2 ECS G5U	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-3PD-US	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-3PD-US-2U	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G5U	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-3PW-INTFL	CBL CBPR 3 PHSE WYE INL FLYNG LDS ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-3PW-US	CBL CBPR 3 PHSE WYE US FLYNG LDS ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-3PW-USL22	CBL CBPR 3 PHASE WYE US L22 ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-40-T8T	DRIVES 40 8TB SAS 7.2K FLD ECS G5 TAA	\$53,560.30	19%	\$43,383.84	\$7,498.44	\$6,427.24	\$5,356.03	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-40-T8T-UF	DRIVES 40 8TB SAS 7.2K MFG ECS G5 TAA	\$30,704.00	19%	\$24,870.24	\$4,298.56	\$3,684.48	\$3,070.40	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-42-T8-X	DAE 42 8TB SAS 7.2K HAPW FLD ECS G5	\$45,500.50	19%	\$36,855.41	\$6,370.07	\$5,460.06	\$4,550.05	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-45-T12	DAE 45 12 TB SAS 7.2K HAPW MFG G5	\$58,580.00	19%	\$47,449.80	\$8,201.20	\$7,029.60	\$5,858.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-45-T12-U	DAE 45 12 TB SAS 7.2K HAPW FLD G5 U	\$58,580.00	19%	\$47,449.80	\$8,201.20	\$7,029.60	\$5,858.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-45-T12-X	DAE 45 12 TB SAS 7.2K HAPW FLD G5 X	\$58,580.00	19%	\$47,449.80	\$8,201.20	\$7,029.60	\$5,858.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-45-T8	DAE 45 8TB SAS 7.2K HAPW MFG ECS G5	\$43,430.00	19%	\$35,178.30	\$6,080.20	\$5,211.60	\$4,343.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-45-T8-U	DAE 45 8TB SAS 7.2K HAPW FLD ECS G5 U	\$43,430.00	19%	\$35,178.30	\$6,080.20	\$5,211.60	\$4,343.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-45-T8-X	DAE 45 8TB SAS 7.2K HAPW FLD QTY1 ECS G5	\$43,430.00	19%	\$35,178.30	\$6,080.20	\$5,211.60	\$4,343.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-5-T12T	DRIVES 5 12 TB SAS 7.2K HAPW FLD G5 TAA	\$5,465.11	19%	\$4,426.74	\$765.12	\$655.81	\$546.51	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-5-T12T-UF	DRIVES 5 12 TB SAS 7.2K HAPW MFG G5 TAA	\$9,535.41	19%	\$7,723.68	\$1,334.96	\$1,144.25	\$953.54	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-5-T8T	Drives 5 8TB SAS 7.2K HAPW MFG ECS G5 TAA	\$6,696.30	19%	\$5,424.00	\$937.48	\$803.56	\$669.63	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-5-T8T-UF	DRIVES 5 8TB SAS 7.2K HAPW MFG G5 TAA	\$3,838.00	19%	\$3,108.78	\$537.32	\$460.56	\$383.80	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-60-T12	DAE 60 12 TB SAS 7.2K HAPW MFG G5	\$74,982.40	19%	\$60,735.74	\$10,497.54	\$8,997.89	\$7,498.24	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-60-T12-U	DAE 60 12 TB SAS 7.2K HAPW FLD G5 U	\$74,982.40	19%	\$60,735.74	\$10,497.54	\$8,997.89	\$7,498.24	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
ES5-60-T12-X	DAE 60 12 TB SAS 7.2K HAPW FLD G5 X	\$74,982.40	19%	\$60,735.74	\$10,497.54	\$8,997.89	\$7,498.24	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-60-T8	DAE 60 8TB SAS 7.2K HAPW MFG ECS G5	\$54,671.30	19%	\$44,283.75	\$7,653.98	\$6,560.56	\$5,467.13	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-60-T8-U	DAE 60 8TB SAS 7.2K HAPW FLD ECS G5 U	\$54,671.30	19%	\$44,283.75	\$7,653.98	\$6,560.56	\$5,467.13	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-60-T8-X	DAE 60 8TB SAS 7.2K HAPW FLD ECS G5 X	\$54,671.30	19%	\$44,283.75	\$7,653.98	\$6,560.56	\$5,467.13	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-70-T10	DAE 70 10TB SAS 7.2K HAPW MFG ECS G5	\$74,174.40	19%	\$60,081.26	\$10,384.42	\$8,900.93	\$7,417.44	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-70-T10-TA	DAE 70 10TB SAS 7.2K HAPW MFG ECS G5 TAT	\$74,174.40	19%	\$60,081.26	\$10,384.42	\$8,900.93	\$7,417.44	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-70-T10-TAX	DAE 70 10TB SAS 7.2K HAPW MFG ECS G5 TAX	\$74,174.40	19%	\$60,081.26	\$10,384.42	\$8,900.93	\$7,417.44	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-70-T10-X	DAE 70 10TB SAS 7.2K HAPW FLD ECS G5	\$74,174.40	19%	\$60,081.26	\$10,384.42	\$8,900.93	\$7,417.44	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-70-T8	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5	\$70,679.80	19%	\$57,250.64	\$9,895.17	\$8,481.58	\$7,067.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-70-T8-TA	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5 TAT	\$70,679.80	19%	\$57,250.64	\$9,895.17	\$8,481.58	\$7,067.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-70-T8-TAU	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5 TAU	\$70,679.80	19%	\$57,250.64	\$9,895.17	\$8,481.58	\$7,067.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-70-T8-TAX	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5 TAX	\$70,679.80	19%	\$57,250.64	\$9,895.17	\$8,481.58	\$7,067.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-70-T8-U	DAE 70 8TB SAS 7.2K HAPW CST ECS G5	\$70,679.80	19%	\$57,250.64	\$9,895.17	\$8,481.58	\$7,067.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-70-T8-X	DAE 70 8TB SAS 7.2K HAPW FLD ECS G5	\$70,679.80	19%	\$57,250.64	\$9,895.17	\$8,481.58	\$7,067.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5832B-48GBW-CF	ES-5832B 48G ENCRYPTBW UPGRADE LICENSE(EMC OEM Products)	\$93,200.00	15%	\$79,220.00	\$18,640.00	\$16,776.00	\$14,912.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
ES5-98-T10	DAE 98 10TB SAS 7.2K HAPW MFG ECS G5	\$86,718.60	19%	\$70,242.07	\$12,140.60	\$10,406.23	\$8,671.86	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-98-T10-TA	DAE 98 10TB SAS 7.2K HAPW MFG ECS G5 TAT	\$86,718.60	19%	\$70,242.07	\$12,140.60	\$10,406.23	\$8,671.86	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-98-T10-TAX	DAE 98 10TB SAS 7.2K HAPW MFG ECS G5 TAX	\$86,718.60	19%	\$70,242.07	\$12,140.60	\$10,406.23	\$8,671.86	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-98-T10-X	DAE 98 10TB SAS 7.2K HAPW FLD ECS G5	\$86,718.60	19%	\$70,242.07	\$12,140.60	\$10,406.23	\$8,671.86	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-98-T8	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5	\$76,325.70	19%	\$61,823.82	\$10,685.60	\$9,159.08	\$7,632.57	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-98-T8-TA	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5 TAT	\$76,325.70	19%	\$61,823.82	\$10,685.60	\$9,159.08	\$7,632.57	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-98-T8-TAU	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5 TAU	\$76,325.70	19%	\$61,823.82	\$10,685.60	\$9,159.08	\$7,632.57	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-98-T8-TAX	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5 TAX	\$76,325.70	19%	\$61,823.82	\$10,685.60	\$9,159.08	\$7,632.57	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
ES5-98-T8-U	DAE 98 8TB SAS 7.2K HAPW CST ECS G5	\$76,325.70	19%	\$61,823.82	\$10,685.60	\$9,159.08	\$7,632.57	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-98-T8-X	DAE 98 8TB SAS 7.2K HAPW FLD ECS G5	\$76,325.70	19%	\$61,823.82	\$10,685.60	\$9,159.08	\$7,632.57	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-ANTI-MOV	BRACKET ANTI MOVE QTY1 ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-CR-SVR-OB-B4X	SVR 2U CHS CR 4BL 10GBE HAPW FLD ECS G5	\$38,157.80	19%	\$30,907.82	\$5,342.09	\$4,578.94	\$3,815.78	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-DC-PSNT	ECS PRODUCT SERIAL NUMBER TAG DC	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-DC-RACK	RACK DC 40UD 4DROP HAPW MFG QTY1 ECS G5	\$10,291.90	19%	\$8,336.44	\$1,440.87	\$1,235.03	\$1,029.19	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-DC-RACK-P3D	RACK DC 40UD 2DROP D3PH MFG QTY1 ECS G5	\$10,291.90	19%	\$8,336.44	\$1,440.87	\$1,235.03	\$1,029.19	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-DC-RACK-P3W	RACK DC 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$10,291.90	19%	\$8,336.44	\$1,440.87	\$1,235.03	\$1,029.19	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-DC-SVR-OB-B4	SVR 2U CHS DC 4BL 10GBE HAPW MFG ECS G5	\$38,157.80	19%	\$30,907.82	\$5,342.09	\$4,578.94	\$3,815.78	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-DC-SVR-OB-B4X	SVR 2U CHS DC 4BL 10GBE HAPW FLD ECS G5	\$38,157.80	19%	\$30,907.82	\$5,342.09	\$4,578.94	\$3,815.78	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-DC-SW10GB	SWCH DC 10GBE 52P HAPW MFG QTY1 ECS G5	\$14,473.30	19%	\$11,723.37	\$2,026.26	\$1,736.80	\$1,447.33	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-DC-SW10GB-X	SWCH DC 10GBE 24P HAPW FLD QTY1 ECS G5	\$14,473.30	19%	\$11,723.37	\$2,026.26	\$1,736.80	\$1,447.33	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,958.30	19%	\$10,496.22	\$1,814.16	\$1,555.00	\$1,295.83	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-DC-SWGB-C	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,483.60	19%	\$10,111.72	\$1,747.70	\$1,498.03	\$1,248.36	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-DC-SWGB-C-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G5	\$12,483.60	19%	\$10,111.72	\$1,747.70	\$1,498.03	\$1,248.36	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-DC-SWGB-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G5	\$12,958.30	19%	\$10,496.22	\$1,814.16	\$1,555.00	\$1,295.83	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-DC-TRAY-X	RACK TRAY DC QTY1 ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-DOOR-BRND	DOOR BRANDED QTY1 ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-DOOR-BRND-D	DOOR BRANDED QTY1 ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-P40U-IEC3	CBLE CABPWR INTERNTL QTY2 ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-P40U-IEC3-2U	CBLE CABPWR INTERNTL QTY2 ECS G5U	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-P40U-US	CBLE CABPWR L6-30A US QTY2 ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-P40U-US-2U	CBLE CABPWR L6-30A US QTY2 ECS G5U	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-PP-PSNT	ECS PRODUCT SERIAL NUMBER TAG PP	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-PP-RACK	RACK 40UD PP 4DROP HAPW MFG QTY1 ECS G5	\$10,079.80	19%	\$8,164.64	\$1,411.17	\$1,209.58	\$1,007.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-PP-RACK-D	RACK 40UD PP 4DROP HAPW MFG QTY1 ECS	\$10,079.80	19%	\$8,164.64	\$1,411.17	\$1,209.58	\$1,007.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ES5-PP-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	\$10,079.80	19%	\$8,164.64	\$1,411.17	\$1,209.58	\$1,007.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-PP-RACK-P3D-D	RACKD 40UD PP 2DROP D3PH MFG QTY1 ECS G5	\$10,079.80	19%	\$8,164.64	\$1,411.17	\$1,209.58	\$1,007.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-PP-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$10,079.80	19%	\$8,164.64	\$1,411.17	\$1,209.58	\$1,007.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-PP-RACK-P3W-D	RACK 40UD PP 3 PHASE WYE MFG QTY1 ECS G5	\$10,079.80	19%	\$8,164.64	\$1,411.17	\$1,209.58	\$1,007.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-PP-TRAY-X	RACK TRAY PP QTY1 ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-PSNT	ECS PRODUCT SERIAL NUMBER TAG	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-RACK	RACK 40UD 4DROP HAPW MFG QTY1 ECS G5	\$10,079.80	19%	\$8,164.64	\$1,411.17	\$1,209.58	\$1,007.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-RACK-D	RACK 40UD 4DROP HAPW MFG QTY1 ECS G5	\$10,079.80	19%	\$8,164.64	\$1,411.17	\$1,209.58	\$1,007.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	\$10,079.80	19%	\$8,164.64	\$1,411.17	\$1,209.58	\$1,007.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-RACK-P3D-D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	\$10,079.80	19%	\$8,164.64	\$1,411.17	\$1,209.58	\$1,007.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$10,079.80	19%	\$8,164.64	\$1,411.17	\$1,209.58	\$1,007.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-RACK-P3W-D	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$10,079.80	19%	\$8,164.64	\$1,411.17	\$1,209.58	\$1,007.98	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-RACK-TRAY	Rack Tray Qty1 ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-RUBICON	V2 ECS RUBICON MODEL	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-SR-SVR-OB-B4	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G5	\$38,157.80	19%	\$30,907.82	\$5,342.09	\$4,578.94	\$3,815.78	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-SR-SVR-OB-B4X	SVR 2U CHS SR 4BL 10GBE HAPW fld ECS G5	\$38,157.80	19%	\$30,907.82	\$5,342.09	\$4,578.94	\$3,815.78	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-SVR-B1	SVR 2U CHS 1BL 10GBE HAPW MFG ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-SVR-B1-D-X	SVR 2U CHS 1BL 10GBE HAPW FLD ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-SVR-B1-U	SVR 2U CHS 1BL 10GBE HAPW FLD ECS G5	\$7,070.00	19%	\$5,726.70	\$989.80	\$848.40	\$707.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-SVR-B1-X	SVR 2U CHS 1BL 10GBE HAPW CST ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-SVR-B2	SVR 2U CHS 2BL 10GBE HAPW MFG ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-SVR-B2-D-X	SVR 2U CHS 2BL 10GBE HAPW FLD ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-SVR-B2-U	SVR 2U CHS 2BL 10GBE HAPW FLD ECS G5	\$14,140.00	19%	\$11,453.40	\$1,979.60	\$1,696.80	\$1,414.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-SVR-B2-X	SVR 2U CHS 2BL 10GBE HAPW CST ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-SVR-B4	SVR 2U CHS 4BL 10GBE HAPW MFG ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	
ES5-SVR-B4-D-X	SVR 2U CHS 4BL 10GBE HAPW FLD ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ES5-SVR-B4-U	SVR 2U CHS 4BL 10GBE HAPW CST ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-SVR-B4-X	SVR 2U CHS 4BL 10GBE HAPW FLD ECS G5	\$1.00	19%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-SVR-UPG-B1-X	SVR 1BL 10GBE HAPW UPG ECS G5	\$7,070.00	19%	\$5,726.70	\$989.80	\$848.40	\$707.00	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-SW10GB	SWCH 10GBE 24P HAPW MFG QTY1 ECS G5	\$15,947.90	19%	\$12,917.80	\$2,232.71	\$1,913.75	\$1,594.79	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-SW10GB-X	SWCH 10GBE 52P HAPW FLD QTY1 ECS G4	\$15,947.90	19%	\$12,917.80	\$2,232.71	\$1,913.75	\$1,594.79	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$14,281.40	19%	\$11,567.93	\$1,999.40	\$1,713.77	\$1,428.14	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-SWGB-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G5	\$14,281.40	19%	\$11,567.93	\$1,999.40	\$1,713.77	\$1,428.14	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-V2-DC-SW10GB	10 GBE switch, MFG Install, Compute Rack	\$14,473.30	19%	\$11,723.37	\$2,026.26	\$1,736.80	\$1,447.33	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-V2-DC-SW10GB-X	10 GBE switch Field Install, Compute Ra	\$14,473.30	19%	\$11,723.37	\$2,026.26	\$1,736.80	\$1,447.33	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-V2-DC-SWGB	1 GBE switch, MFG Install, Compute Rack	\$12,958.30	19%	\$10,496.22	\$1,814.16	\$1,555.00	\$1,295.83	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-V2-DC-SWGB-X	1 GBE switch, Field install, Compute Ra	\$12,958.30	19%	\$10,496.22	\$1,814.16	\$1,555.00	\$1,295.83	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-V2-SW10GB	SWCH 10GBE 48P HAPW MFG QTY1 ECS G5	\$12,928.00	19%	\$10,471.68	\$1,809.92	\$1,551.36	\$1,292.80	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-V2-SW10GB-X	10 GBE SWC, FLD INSTL, STOR OR CUSS RACK	\$12,928.00	19%	\$10,471.68	\$1,809.92	\$1,551.36	\$1,292.80	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-V2-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,483.60	19%	\$10,111.72	\$1,747.70	\$1,498.03	\$1,248.36	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES5-V2-SWGB-X	1 GBE SWC, FLD INSTL, STOR OR CUSS RACK	\$12,483.60	19%	\$10,111.72	\$1,747.70	\$1,498.03	\$1,248.36	\$0.00	\$0.00	\$0.00	\$0.00	V	SW DEFINED STORAGE
ES-800MOD	VMAX 250F FLASH MOD 800	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-800MODU	VMAX 250F FLASH MOD 800 UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-800MODUF	VMAX 250F FLASH MOD 800 CONV	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-ACON3P-50	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ESA-CX4120	EMC Storage Analytics for CX4-120 = IC	\$1.00	26%	\$0.74	\$1,600.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESA-CX4240	EMC Storage Analytics for CX4-240 = IC	\$1.00	26%	\$0.74	\$3,400.00	\$3,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESA-CX4480	EMC Storage Analytics for CX4-480 = IC	\$1.00	26%	\$0.74	\$4,960.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESA-CX4960	EMC Storage Analytics for CX4-960 = IC	\$1.00	26%	\$0.74	\$7,260.00	\$6,534.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESA-NS120	EMC Storage Analytics for NS-120 = IC	\$1.00	26%	\$0.74	\$1,600.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
ESA-NS480	EMC Storage Analytics for NS-480 = IC	\$1.00	26%	\$0.74	\$4,960.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
ESA-NS960	EMC Storage Analytics for NS-960 = IC	\$1.00	26%	\$0.74	\$7,260.00	\$6,534.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
ESA-SWKIT	EMC Storage Analytics Media Kit = IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
ESA-VG2	EMC Storage Analytics for VG2 = IC	\$7,000.00	26%	\$5,180.00	\$1,400.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
ESA-VG8	EMC Storage Analytics for VG8 = IC	\$35,000.00	26%	\$25,900.00	\$7,000.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
ES-BK40000E	VMAX 250F FC BACKUP I/O FOR NAS	\$2,114.70	15%	\$1,797.50	\$253.76	\$211.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-BK40000EU	VMAX 250F FC BACKUP I/O FOR NAS UPG	\$5,498.22	15%	\$4,673.49	\$659.79	\$549.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-BK40000EUF	VMAX 250F FC BACKUP I/O FOR NAS CONV	\$19,243.77	15%	\$16,357.20	\$2,309.25	\$1,924.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-BLNK-SKINS	VMAX 250F SIDE PANELS BLANK	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ES-BLNK-SKINSU	VMAX 250F SIDE PANELS BLANK UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-CAPF	VMAX 250F CAPACITY	\$13,080.93	15%	\$11,118.79	\$1,569.71	\$1,308.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-CAPFU	VMAX 250F CAPACITY UPG	\$15,699.13	15%	\$13,344.26	\$1,883.90	\$1,569.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-CAPX	VMAX 250FX CAPACITY	\$17,365.72	15%	\$14,760.86	\$2,083.89	\$1,736.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-CAPXU	VMAX 250FX CAPACITY UPG	\$20,839.87	15%	\$17,713.89	\$2,500.78	\$2,083.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-CNVINF-1PU	VMAX 250 SINGLE PHASE PDP CONVERSION	\$704.90	15%	\$599.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-CNVINF-3DU	VMAX 250 3P Delta PHASE PDP CONVERSION	\$1,001.97	15%	\$851.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-CNVINF-3YU	VMAX 250 3WYE PHASE PDP CONVERSION	\$1,092.60	15%	\$928.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-COMPRESS	VMAX 250F HDW COMPRESSION	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-COMPRESSU	VMAX 250F HDW COMPRESSION UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-COMPRESSUF	VMAX 250F HDW COMPRESSION CONV	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-CONV-AENG-3P	VMAX 250 EMC TO 3P ADD ENG CONV	\$10,991.41	15%	\$9,342.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-CONV-BENG-3P	VMAX 250 EMC TO 3P BASE ENG CONV	\$12,265.26	15%	\$10,425.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-CONV-SKINS	VMAX 250F SIDE PANELS CONV	\$1,304.07	15%	\$1,108.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-CONV-SKINSU	VMAX 250F SIDE PANELS CONV UPG	\$1,304.07	15%	\$1,108.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-CONV-SYS1-1P	VMAX 250F 3P TO EMC SYS BAY1 1P CONV	\$16,112.00	15%	\$13,695.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-CONV-SYS1-3D	VMAX 250F 3P TO EMC SYS BAY1 3D CONV	\$16,560.12	15%	\$14,076.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-CONV-SYS1-3Y	VMAX 250F 3P TO EMC SYS BAY1 3Y CONV	\$16,736.34	15%	\$14,225.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-DATAMOVER	VMAX 250 DATA MOVER FOR NAS	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-DATAMOVERU	VMAX 250 DATA MOVER FOR NAS UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-DC100	DAS CONSOL SP AX1	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-DC100I	DAS CONSOL SP AX100I	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-DC300	DAS CONSOL CX3	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-DC300I	DAS CONSOL CX300I	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-DC500	DAS CONSOL CX5	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-DC500I	DAS CONSOL CX500I	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-DC700	DAS CONSOL CX7	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-DCDP100	DAS CONSOL DP AX1	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-DCDP100I	DAS CONSOL DP AX100I	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-DE25-3P	VMAX 250F DAISY 25 SLT DR ENCL 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-DE25-DC	VMAX 250F DAISY 25 SLT DR ENCL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-DE25-DIR	VMAX 250F DIRECT 25 SLT DR ENCL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-DE25-DIR-3P	VMAX 250 DIRECT 25 SLT DR ENCL 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-DE25-DIR-UFD	VMAX 250F 25 SLT DR ENCL FIELD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-DE25-DIR-UFD-3P	VMAX 250 DIRECT 25 SLT DR ENCL 3RD P UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ES-DE25-UFD	VMAX 250F 25 SLT DR ENCL FIELD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-ECAPF	VMAX 250F TLA Non-Vbrick Capacity	\$9,934.06	15%	\$8,443.95	\$1,192.09	\$993.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-ECAPFU	VMAX 250F TLA Non-Vbrick Capacity Upg	\$12,552.26	15%	\$10,669.42	\$1,506.27	\$1,255.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-ECAPX	VMAX 250X TLA Non-Vbrick Capacity	\$9,934.06	15%	\$8,443.95	\$1,192.09	\$993.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-ECAPXU	VMAX 250X TLA Non-Vbrick Capacity Upg	\$13,408.21	15%	\$11,396.98	\$1,608.98	\$1,340.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-EX100	EXCHANGE AX1	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EX300	EXCHANGE CX3	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EX500	EXCHANGE CX5	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EX700	EXCHANGE CX7	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXAA1	EX ENHANCE ARCHIV 1K USER	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXAA3	EX Enhance Archiv 3K User	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXAA5	EX Enhance Archiv 5K User	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXAA7	EX Enhance Archiv 7K User	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXLR100	EXCHANGE LR AX1	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXLR300	EXCHANGE LR CX3	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXLR500	EXCHANGE LR CX5	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXLR700	EXCHANGE LR CX7	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXNS5G	EX NAS CONSOL 502G	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXNS7G	EX NAS CONSOL 702G	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXRS1	EX BAS BKP AX1	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXSA1	EXSAFE AX1	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXSA3	EXSAFE CX3	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXSCLRXM3	EXCHANGE LR XM CX3	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXSCLRXM5	EXCHANGE LR XM CX5	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXSCLRXM7	EXCHANGE LR XM CX7	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXSCXM3	EXCHANGE XM CX3	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXSCXM5	EXCHANGE XM CX5	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-EXSCXM7	EXCHANGE XM CX7	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ESF-BEDIR	VMAX 250 DIR F	\$9,818.25	15%	\$8,345.51	\$1,178.19	\$981.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ESF-BEDIRU	VMAX 250 DIR F UPG	\$9,818.25	15%	\$8,345.51	\$1,178.19	\$981.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ESF-BEDIRUFD	VMAX 250 DIR F FD UPG	\$9,818.25	15%	\$8,345.51	\$1,178.19	\$981.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FDOORS1DKEYE	VMAX 250 SB1 Dual Engine Key Dell Door	\$5,634.17	15%	\$4,789.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FDOORSYS1DE	VMAX 250 SB1 Dual Engine Hex Dell Door	\$5,634.17	15%	\$4,789.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00200TC	VMAX 250F 2PT 10 GBE BASE T	\$2,215.40	15%	\$1,883.09	\$265.85	\$221.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00200TO	VMAX 250F 2PT 10 GBE OPTICAL	\$2,114.70	15%	\$1,797.50	\$253.76	\$211.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00200TOU	VMAX 250F 2PT 10 GBE OPTICAL UPG	\$5,498.22	15%	\$4,673.49	\$659.79	\$549.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00200TOUF	VMAX 250F 2PT 10 GBE OPTICAL CONV	\$9,621.89	15%	\$8,178.61	\$1,154.63	\$962.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00200TU	VMAX 250F 2PT 10 GBE BASE T UPG	\$5,760.04	15%	\$4,896.03	\$691.20	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00200TUF	VMAX 250F 2PT 10 GBE BASE T CONV	\$20,160.14	15%	\$17,136.12	\$2,419.22	\$2,016.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00400C	VMAX 250 4PT GBE BASE T	\$2,014.00	15%	\$1,711.90	\$241.68	\$201.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00400C4	VMAX 250 4MM4 COPR GIGE	\$1,993.86	15%	\$1,694.78	\$239.26	\$199.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00400C4U	VMAX 250 4MM4 COPR GIGE UPG	\$2,593.03	15%	\$2,204.08	\$311.16	\$259.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ES-FE00400C4UF	VMAX 250 4MM4 COPR GIGE CONV	\$9,063.00	15%	\$7,703.55	\$1,087.56	\$906.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00400C4UFX	VMAX VG2 4MM4COPR FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00400CFUX	VMAX VG2 4MM4COPR UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00400CU	VMAX 250 4PT GBE BASE T UPG	\$5,236.40	15%	\$4,450.94	\$628.37	\$523.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00400CUF	VMAX 250 4PT GBE BASE T CONV	\$18,327.40	15%	\$15,578.29	\$2,199.29	\$1,832.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00400T	VMAX 250 4MM 10 GIGE	\$3,675.55	15%	\$3,124.22	\$441.07	\$367.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00400TOUF	VMAX 250F 4MM 10 GIGE OPTICAL CONV	\$19,243.77	15%	\$16,357.20	\$2,309.25	\$1,924.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00400TU	VMAX 250 4MM 10 GIGE UPG	\$4,778.22	15%	\$4,061.49	\$573.39	\$477.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00400TUF	VMAX 250 4MM 10 GIGE CONV	\$16,716.20	15%	\$14,208.77	\$2,005.94	\$1,671.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00800T	VMAX 250F 8MM 10GIGE	\$5,513.33	15%	\$4,686.33	\$661.60	\$551.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00800TU	VMAX 250F 8MM 10GIGE UPG	\$7,169.84	15%	\$6,094.36	\$860.38	\$716.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00800TUF	VMAX 250F 8MM 10GIGE CONV	\$25,094.44	15%	\$21,330.27	\$3,011.33	\$2,509.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00800TUFX	VMAX VG2 8MM 10 GIGE FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE00800TUX	VMAX VG2 8MM 10 GIGE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE08000E	VMAX 250F 8SM 8G FIBRE	\$4,168.98	15%	\$3,543.63	\$500.28	\$416.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE08000EU	VMAX 250F 8SM 8G FIBRE UPG	\$5,422.70	15%	\$4,609.30	\$650.72	\$542.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE08000EUF	VMAX 250F 8SM 8G FIBRE CONV	\$18,377.75	15%	\$15,621.09	\$2,205.33	\$1,837.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE08000S	VMAX 250F 8SM 16G FC	\$10,880.64	15%	\$9,248.54	\$1,305.68	\$1,088.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE08000SU	VMAX 250F 8SM 16G FC UPG	\$14,143.32	15%	\$12,021.82	\$1,697.20	\$1,414.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE08000SUF	VMAX 250F 8SM 16G FC CONV	\$32,636.87	15%	\$27,741.34	\$3,916.42	\$3,263.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE44000E	VMAX 250F 4MM4SM 8G FIBRE	\$3,338.21	15%	\$2,837.48	\$400.58	\$338.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE44000EU	VMAX 250F 4MM4SM 8G FIBRE UPG	\$4,340.17	15%	\$3,689.14	\$520.82	\$434.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE44000EUF	VMAX 250F 4MM4SM 8G FIBRE CONV	\$13,362.89	15%	\$11,358.46	\$1,603.55	\$1,336.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE62000E	VMAX 250F 6MM2SM 8G FIBRE	\$2,411.77	15%	\$2,050.00	\$289.41	\$241.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE62000EU	VMAX 250F 6MM2SM 8G FIBRE UPG	\$3,136.81	15%	\$2,666.29	\$376.42	\$313.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE62000UF	VMAX 250F 6MM2SM 8G FIBRE CONV	\$9,400.35	15%	\$7,990.30	\$1,128.04	\$940.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE80000E	VMAX 250F 8MM 8G FIBRE	\$2,084.49	15%	\$1,771.82	\$250.14	\$208.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE80000EU	VMAX 250F 8MM 8G FIBRE UPG	\$2,708.83	15%	\$2,302.51	\$325.06	\$270.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE80000EUF	VMAX 250F 8MM 8G FIBRE CONV	\$8,343.00	15%	\$7,091.55	\$1,001.16	\$834.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE80000EUFX	VMAX VG2 8MM 8G FIBRE FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE80000EUX	VMAX VG2 8MM 8G FIBRE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE80000S	VMAX 250F 8MM 16G FC	\$5,437.80	15%	\$4,622.13	\$652.54	\$543.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE80000SU	VMAX 250F 8MM 16G FC UPG	\$14,143.32	15%	\$12,021.82	\$1,697.20	\$1,414.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE80000SUF	VMAX 250F 8MM 16G FC CONV	\$21,796.52	15%	\$18,527.04	\$2,615.58	\$2,179.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE80000SUFX	VMAX VG2 8MM 16G FIBRE FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FE80000SUX	VMAX VG2 8MM 16G FIBRE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ESF-NAS-SN	Embedded NAS Base OE for VMAX 250F	\$85,595.00	15%	\$72,755.75	\$17,119.00	\$15,407.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ESF-NAS-SNU	Embedded NAS Base OE for VMAX 250F UPG	\$85,595.00	15%	\$72,755.75	\$17,119.00	\$15,407.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FORMTL	VMAX 250 FOR MTL TRK MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FORMTLU	VMAX 250 FOR MTL TRK MODEL UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-FSANS8	EX FSA NS 8NODE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-FSAW4	EX FSA WIN 4NODE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-FSAW8	EX FSA WIN 8NODE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-IB	VMAX 250F FABRIC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-IBU	VMAX 250F FABRIC UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-IBUFD	VMAX 250F FABRIC CONV	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ESI-ORC-XTREMIO-CF	XtremIO RTU - ESI Plugin for OracleVM=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
ESI-WIN-XTREMIO-CF	XtremIO RTU - ESI Plugin for Windows=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
ES-MGMT	Embedded Management VMAX 250 Tracking	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-MGMT-U	Embedded Management VMAX 250 Tracking UP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-MODEM	VMAX 250 ZBA MODEM LEAD FREE	\$1,112.74	15%	\$945.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ESNAL7-T1	ESN MGR + ACCESS LOGIX 0-250	\$12,400.00	26%	\$9,176.00	\$2,480.00	\$2,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNAL7-T10	ESN MGR + ACCESS LOGIX 10.01-12.00	\$46,390.00	26%	\$34,328.60	\$9,278.00	\$8,350.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNAL7-T11	ESN MGR + ACCESS LOGIX 12.01-14.00	\$51,510.00	26%	\$38,117.40	\$10,302.00	\$9,271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNAL7-T12	ESN MGR + ACCESS LOGIX 14.01-ABOVE	\$56,630.00	26%	\$41,906.20	\$11,326.00	\$10,193.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNAL7-T13	ESN FOR 4700 17.01-20.00	\$1.00	26%	\$0.74	\$12,350.00	\$11,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNAL7-T14	ESN FOR 4700 20.01-23.00	\$1.00	26%	\$0.74	\$13,374.00	\$12,036.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNAL7-T15	ESN FOR 4700 23.01-26.00	\$1.00	26%	\$0.74	\$14,398.00	\$12,958.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNAL7-T16	ESN FOR 4700 26.01-29.00	\$1.00	26%	\$0.74	\$15,422.00	\$13,879.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNAL7-T17	ESN FOR 4700 29.01-32.00	\$1.00	26%	\$0.74	\$16,446.00	\$14,801.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNAL7-T18	ESN FOR 4700 32.01-35.00	\$1.00	26%	\$0.74	\$17,470.00	\$15,723.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNAL7-T2	ESN MGR + ACCESS LOGIX .251-.500	\$13,490.00	26%	\$9,982.60	\$2,698.00	\$2,428.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNAL7-T3	ESN MGR + ACCESS LOGIX .501-.750	\$14,580.00	26%	\$10,789.20	\$2,916.00	\$2,624.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNAL7-T4	ESN MGR + ACCESS LOGIX .751-1.00	\$15,670.00	26%	\$11,595.80	\$3,134.00	\$2,820.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNAL7-T5	ESN MGR + ACCESS LOGIX 1.01-2.00	\$20,790.00	26%	\$15,384.60	\$4,158.00	\$3,742.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNAL7-T6	ESN MGR + ACCESS LOGIX 2.01-4.00	\$25,910.00	26%	\$19,173.40	\$5,182.00	\$4,663.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNAL7-T7	ESN MGR + ACCESS LOGIX 4.01-6.00	\$31,030.00	26%	\$22,962.20	\$6,206.00	\$5,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNAL7-T8	ESN MGR + ACCESS LOGIX 6.01-8.00	\$36,150.00	26%	\$26,751.00	\$7,230.00	\$6,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNAL7-T9	ESN MGR + ACCESS LOGIX 8.01-10.00	\$41,270.00	26%	\$30,539.80	\$8,254.00	\$7,428.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ES-NC110	NAS CONSOL NETWIN 110	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-NCIP110	NAS CONSOL IP REP NTWN110	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-NCIPNS5	NAS CONSOL IP REP NS500	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-NCNS5	NAS CONSOL NS500	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-NCNS7	NAS CONSOL NS700	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-NCNWK5	NAS CONSOL NWK NS5	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-NCNWK7	NAS CONSOL NWK NS7	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ESNCX4-T1	ESNM FOR CX400-0-250	\$12,400.00	26%	\$9,176.00	\$2,480.00	\$2,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4-T10	ESNM FOR CX400-10.01-12.00	\$46,390.00	26%	\$34,328.60	\$9,278.00	\$8,350.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4-T11	ESNM FOR CX400-12.01-14.00	\$51,510.00	26%	\$38,117.40	\$10,302.00	\$9,271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4-T12	ESNM FOR CX400-14.01-ABOV	\$56,630.00	26%	\$41,906.20	\$11,326.00	\$10,193.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4-T13	ESN FOR CX400 17.01-20.00	\$1.00	26%	\$0.74	\$12,350.00	\$11,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4-T14	ESN FOR CX400 20.01-23.00	\$1.00	26%	\$0.74	\$13,374.00	\$12,036.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4-T15	ESN FOR CX400 23.01-26.00	\$1.00	26%	\$0.74	\$14,398.00	\$12,958.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4-T16	ESN FOR CX400 26.01-29.00	\$1.00	26%	\$0.74	\$15,422.00	\$13,879.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4-T17	ESN FOR CX400 29.01-32.00	\$1.00	26%	\$0.74	\$16,446.00	\$14,801.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4-T18	ESN FOR CX400 32.01-35.00	\$1.00	26%	\$0.74	\$17,470.00	\$15,723.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4T1-T4	ESN MGR UPGRADE T1-T4	\$1,090.00	26%	\$806.60	\$218.00	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ESNCX4-T2	ESNM FOR CX400-251-.500	\$13,490.00	26%	\$9,982.60	\$2,698.00	\$2,428.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4-T3	ESNM FOR CX400-501-.750	\$14,580.00	26%	\$10,789.20	\$2,916.00	\$2,624.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4-T4	ESNM FOR CX400-.751-1.00	\$15,670.00	26%	\$11,595.80	\$3,134.00	\$2,820.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4-T5	ESNM FOR CX400-1.01-2.00	\$20,790.00	26%	\$15,384.60	\$4,158.00	\$3,742.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4T5-18UP	ESNM FOR CX400 UPG T5-18	\$1.00	26%	\$0.74	\$1,024.00	\$921.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4-T6	ESNM FOR CX400-2.01-4.00	\$25,910.00	26%	\$19,173.40	\$5,182.00	\$4,663.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4-T7	ESNM FOR CX400-4.01-6.00	\$31,030.00	26%	\$22,962.20	\$6,206.00	\$5,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4-T8	ESNM FOR CX400-6.01-8.00	\$36,150.00	26%	\$26,751.00	\$7,230.00	\$6,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX4-T9	ESNM FOR CX400-8.01-10.00	\$41,270.00	26%	\$30,539.80	\$8,254.00	\$7,428.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T1	ESN MGR FOR CX600-0-.250	\$1.00	26%	\$0.74	\$2,480.00	\$2,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T10	ESNM FOR CX600-10.01-12.0	\$1.00	26%	\$0.74	\$8,472.00	\$7,624.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T11	ESNM FOR CX600-12.01-14.0	\$1.00	26%	\$0.74	\$9,496.00	\$8,546.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T12	ESNM FOR CX600-14.01-ABOV	\$1.00	26%	\$0.74	\$10,520.00	\$9,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T13	ESN FOR CX600 17.01-20.00	\$1.00	26%	\$0.74	\$11,544.00	\$10,389.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T14	ESN FOR CX600 20.01-23.00	\$1.00	26%	\$0.74	\$12,568.00	\$11,311.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T15	ESN FOR CX600 23.01-26.00	\$1.00	26%	\$0.74	\$13,592.00	\$12,232.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T16	ESN FOR CX600 26.01-29.00	\$1.00	26%	\$0.74	\$14,616.00	\$13,154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T17	ESN FOR CX600 29.01-32.00	\$1.00	26%	\$0.74	\$15,640.00	\$14,076.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T18	ESN FOR CX600 32.01-35.00	\$1.00	26%	\$0.74	\$16,664.00	\$14,997.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T19	ESN FOR CX600 35.01-38.00	\$1.00	26%	\$0.74	\$17,688.00	\$15,919.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6T1-T4	UPGRADE FOR ESN T1-T4	\$1,090.00	26%	\$806.60	\$218.00	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T2	ESN MGR FOR CX600-.251-.5	\$1.00	26%	\$0.74	\$2,698.00	\$2,428.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T20	ESN FOR CX600 38.01-41.00	\$1.00	26%	\$0.74	\$18,712.00	\$16,840.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T21	ESN FOR CX600 41.01-44.00	\$1.00	26%	\$0.74	\$19,736.00	\$17,762.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T22	ESN FOR CX600 44.01-47.00	\$1.00	26%	\$0.74	\$20,760.00	\$18,684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T23	ESN FOR CX600 47.01-50.00	\$1.00	26%	\$0.74	\$21,784.00	\$19,605.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T24	ESN FOR CX600 50.01-53.00	\$1.00	26%	\$0.74	\$22,808.00	\$20,527.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T25	ESN FOR CX600 53.01-56.00	\$1.00	26%	\$0.74	\$23,832.00	\$21,448.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T26	ESN FOR CX600 56.01-59.00	\$1.00	26%	\$0.74	\$24,856.00	\$22,370.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T27	ESN FOR CX600 59.01-62.00	\$1.00	26%	\$0.74	\$25,880.00	\$23,292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T28	ESN FOR CX600 62.01-65.00	\$1.00	26%	\$0.74	\$26,904.00	\$24,213.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T29	ESN FOR CX600 65.01-68.00	\$1.00	26%	\$0.74	\$27,928.00	\$25,135.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T3	ESNM FOR CX600-501-.750	\$1.00	26%	\$0.74	\$2,916.00	\$2,624.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T30	ESN FOR CX600 68.01-71.00	\$1.00	26%	\$0.74	\$28,952.00	\$26,056.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T31	ESN FOR CX600 71.01-74.00	\$1.00	26%	\$0.74	\$29,976.00	\$26,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T4	ESNM FOR CX600-.751-1.0	\$1.00	26%	\$0.74	\$3,134.00	\$2,820.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T5	ESNM FOR CX600-1.01-2.0	\$1.00	26%	\$0.74	\$3,352.00	\$3,016.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6T5-31UP	ESNM FOR CX600 UPG T5-31	\$1.00	26%	\$0.74	\$1,024.00	\$921.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T6	ESNM FOR CX600-2.01-4.0	\$1.00	26%	\$0.74	\$4,376.00	\$3,938.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T7	ESNM FOR CX600-4.01-6.0	\$1.00	26%	\$0.74	\$5,400.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T8	ESNM FOR CX600-6.01-8.0	\$1.00	26%	\$0.74	\$6,424.00	\$5,781.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNCX6-T9	ESNM FOR CX600-8.01-10.0	\$1.00	26%	\$0.74	\$7,448.00	\$6,703.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ES-NS5G	NAS CONSOL 502G	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-NS7G	NAS CONSOL 702G	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ESNT1-4UP	ESN Mgr + Access Logix Tier 1 to Tier 4	\$1,090.00	26%	\$806.60	\$218.00	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ESNT5-18UP	ESNM FOR 4700 UPG T5-18	\$1.00	26%	\$0.74	\$1,024.00	\$921.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ES-PCBL3DHH	PWR CBL HBL-HBL 3D	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-PCBL3DHR	PWR CBL HBL-RSTOL 3D	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ES-PCBL3YL23P	24A 3PH WYE L22-30P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
E-SPECIAL-TRK1	Special Tracking Model 1	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-PSNT-1P	VMAX 250F SYS BAY1 1P PSNT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-PSNT-3D	VMAX 250F SYS BAY1 3D PSNT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-PSNT-3P-1P	VMAX 250F SYS BAY1 1P 3RD PARTY PSNT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-PSNT-3P-3D	VMAX 250F SYS BAY1 3D 3RD PARTY PSNT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-PSNT-3P-3Y	VMAX 250F SYS BAY1 3Y 3RD PARTY PSNT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-PSNT-3Y	VMAX 250F SYS BAY1 3Y PSNT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-PW40U-US	VMAX VG 30A 1PHASE NAMER JAPAN I6-30P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-PWRKIT-1P	SINGLE PHASE PDU/PDP KIT	\$1,586.03	15%	\$1,348.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-PWRKIT-1PU	SINGLE PHASE PDU/PDP KIT UPG	\$1,586.03	15%	\$1,348.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-PWRKIT-3D	3P DELTA PHASE PDU/PDP KIT	\$1,883.09	15%	\$1,600.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-PWRKIT-3DU	3P DELTA PHASE PDU/PDP KIT UPG	\$1,883.09	15%	\$1,600.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-PWRKIT-3Y	3WYE PHASE PDU/PDP KIT	\$1,973.72	15%	\$1,677.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-PWRKIT-3YU	3WYE PHASE PDU/PDP KIT UPG	\$1,973.72	15%	\$1,677.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-SC100	SAN CONSOL AX1	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SC100I	SAN CONSOL SP AX100I	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SC300	SAN CONSOL CX3	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SC300I	SAN CONSOL CX300I	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SC500	SAN CONSOL CX5	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SC500I	SAN CONSOL CX500I	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SC700	SAN CONSOL CX7	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCBDLR3	SAN CONSOL BD LR CX3	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCBDLR5	SAN CONSOL BD LR CX5	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCBDLR7	SAN CONSOL BD LR CX7	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCDP100I	SAN CONSOL DP AX100I	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCLR100	SAN CONSOL LR AX1	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCLR300	SAN CONSOL LR CX3	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCLR500	SAN CONSOL LR CX5	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCLR700	SAN CONSOL LR CX7	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCMVA5	SAN CONSOL MV/A CX500	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCMVA7	SAN CONSOL MV/A CX700	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCMVS5	SAN CONSOL MVS CX500	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCMVS7	SAN CONSOL MVS CX700	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCNWDL3	SAN CONSOL NWK DL310	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCNWDL7	SAN CONSOL NWK DL710	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCPYRM5	SAN CONSOL SCOPY CX500	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCPYRM7	SAN CONSOL SCOPY CX700	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCREP100	SAN CONSOL REPSTOR AX100	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SCREP300	SAN CONSOL REPSTOR CX300	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
ES-SECURE	SECURE KIT SINGLE BAY	\$2,587.99	15%	\$2,199.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-SECUREJK	SECURE JOINING KIT	\$1,696.80	15%	\$1,442.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-SKINS	VMAX 250F SIDE PANELS	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-SKINSU	VMAX 250F SIDE PANELS UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ES-SYS1-1P	VMAX 250F SYS BAY1 1P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-SYS1-3D	VMAX 250F SYS BAY1 3D	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-SYS1-3Y	VMAX 250F SYS BAY1 3Y	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-SYSTEM1	System 1 in a Dual VMAX 250 Track Model	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-SYSTEM2	System 2 in a Dual VMAX 250 Track Model	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-TOP-KIT	TOP ROUTING KIT	\$503.50	15%	\$427.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-VBADJRAILKT	VMAX 250 SINGLE ENG VCE ADJ RAIL KIT	\$1,646.45	15%	\$1,399.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-VCERACK	VMAX 250 VxBlock Rack Tracking Model	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ES-VCERACKU	VMAX 250 VxBlock Rack Tracking Model Upg	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ESX-BEDIR	VMAX 250 DIR FX	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ESX-BEDIRU	VMAX 250 DIR FX UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ESX-BEDIRUFD	VMAX 250 DIR FX FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ESX-NAS-SN	250X	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ESX-NAS-SNU	Embedded NAS Base OE for VMAX 250X UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-13UF-UFD-3P	VMAX 950 1U3U FILLER PANEL KIT 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-1600MOD	VMAX 950 FLASH MOD 1600	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-1600MODU	VMAX 950 FLASH MOD 1600 UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-1600MODUF	VMAX 950 FLASH MOD 1600 FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-1UF-3PUFD	VMAX 950 3RD PARTY 1-1U FILLER KIT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-2ENGBEZ-3P	VMAX 950 DUAL ENGINE BEZEL KIT 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-2ME2DUAL-3P	VMAX 950 ENG 2 IB/ETH 2M CBL KIT 2ENG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-2MENG2CBLUF	VMAX 950 2 MTR 2ND ENG CONTIB+ETH CBL UP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-2METERCBL	VMAX 950 2 METER CONTIGIB ETH CABLE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-2METERCBLU	VMAX 950 2 METER CONTIGIB ETH CABLE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-2UF-UFD-3P	VMAX 950 2U FILLER PANEL KIT 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-3ME3-3P	VMAX 950 ENG 3 IB/ETH 3M CBL KIT 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-3ME3-3PUFD	VMAX 950 ENG 3 IB/ETH 3M CBL KIT UPG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-3ME4DUAL-3P	VMAX 950 ENG 4 IB/ETH 3M CBL KIT 2ENG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-3ME5-3P	VMAX 950 ENG 5 IB/ETH 3M CBL KIT 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-3ME5-3PUFD	VMAX 950 ENG 5 IB/ETH 3M CBL KIT UPG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ET-3ME6DUAL-3P	VMAX 950 ENG 6 IB/ETH 3M CBL KIT 2ENG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-3MENG4CBLUF	VMAX 950 3 MTR 2ND ENG CONTIB+ETH CBL UP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-3MENG6CBLUF	VMAX 950 3 MTR 2ND ENG CONTIB+ETH CBL UP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-3METERCBL	VMAX 950 3 METER CONTIGIB ETH CABLE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-3METERCBLU	VMAX 950 3 METER CONTIGIB ETH CABLE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-3MX2-X6-3PU	VMAX 950 3M IB/ETH CABLE KIT NEW/UPG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-5ME7-3P	VMAX 950 ENG 7 IB/ETH 5M CBL KIT 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-5ME7-3PUFD	VMAX 950 ENG 7 IB/ETH 5M CBL KIT UPG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-5ME8DUAL-3P	VMAX 950 ENG 8 IB/ETH 5M CBL KIT 2ENG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-5MENG8CBLUF	VMAX 950 5 MTR 2ND ENG CONTIB+ETH CBL UP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-5METERCBL	VMAX 950 5 METER CONTIGIB ETH CABLE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-5METERCBLU	VMAX 950 5 METER CONTIGIB ETH CABLE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-5MX7X8-3PU	VMAX 950 5M IB/ETH CABLE KIT NEW/UPG 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-ACON3P-50	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-BEDIR	VMAX 950 DIR F	\$9,818.25	15%	\$8,345.51	\$1,178.19	\$981.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-BEDIRU	VMAX 950 DIR F UPG	\$9,818.25	15%	\$8,345.51	\$1,178.19	\$981.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-BEDIRUFD	VMAX 950 DIR F FD UPG	\$9,818.25	15%	\$8,345.51	\$1,178.19	\$981.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-BK40000E	VMAX 950 FC BACKUP I/O FOR NAS	\$2,114.70	15%	\$1,797.50	\$253.76	\$211.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-BK40000EU	VMAX 950 FC BACKUP I/O FOR NAS UPG	\$5,498.22	15%	\$4,673.49	\$659.79	\$549.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-BK40000EUF	VMAX 950 FC BACKUP I/O FOR NAS CONV	\$19,243.77	15%	\$16,357.20	\$2,309.25	\$1,924.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-CAPF	VMAX 950F CAPACITY	\$13,181.63	15%	\$11,204.39	\$1,581.80	\$1,318.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-CAPFU	VMAX 950F CAPACITY UPG	\$15,819.97	15%	\$13,446.97	\$1,898.40	\$1,582.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-CAPX	VMAX 950X CAPACITY	\$18,518.73	15%	\$15,740.92	\$2,222.25	\$1,851.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-CAPXU	VMAX 950X CAPACITY UPG	\$22,224.49	15%	\$18,890.82	\$2,666.94	\$2,222.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-CNVINF-1PU	VMAX 950 SINGLE PHASE PDU CONVERSION	\$704.90	15%	\$599.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-CNVINF-3DU	VMAX 950 3 PHASE DELTA PDU CONVERSION	\$1,001.97	15%	\$851.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-CNVINF-3YU	VMAX 950 3 PHASE WYE PDU CONVERSION	\$1,092.60	15%	\$928.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-COMPRESS	VMAX 950 HDW COMPRESSION	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ET-COMPRESSF	VMAX 950 HDW COMPRESSION FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-COMPRESSU	VMAX 950 HDW COMPRESSION UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DE120	VMAX 950 120 SLT DR ENCL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DE120-3P	VMAX 950 120 SLT DR ENCL 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DE120U	VMAX 950 120 SLT DR ENCL UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DE120U-3P	VMAX 950 120 SLT DR ENCL UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DE120UFD	VMAX 950 120 SLT DR ENCL UFD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DE120UFD-3P	VMAX 950 120 SLT DR ENCL UFD 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DIR3MCBL	VMAX 950 DIRECT CONNECT 3 METER	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DIR3MCBLU	VMAX 950 DIRECT CONNECT 3 METER UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DIR3MCBLUF1	VMAX 950 DC 3 METER DAE1 FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DIR3MCBLUF2	VMAX 950 DC 3 METER DAE2 FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DIR3MCBLUF3	VMAX 950 STD 1 ENG DAE3 (DIRECT A) UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DIR3MCBLUF4	VMAX 950 STD 1 ENG DAE 4 (DIRECT B) UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DSOFTICE2	VMAX 950 SYS BAY 2 DSP CBLOPTICS KIT	\$15,392.00	15%	\$13,083.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DSOFTICE2U	VMAX 950 SYS BAY 2 DSP CBLOPTICS KIT UPG	\$15,392.00	15%	\$13,083.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DSOFTICE3	VMAX 950 SYS BAY 2 DSP CBLOPTICS KIT	\$15,392.00	15%	\$13,083.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DSOFTICE3U	VMAX 950 SYS BAY 2 DSP CBLOPTICS KIT UPG	\$15,392.00	15%	\$13,083.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DSOFTICE4	VMAX 950 SYS BAY 2 DSP CBLOPTICS KIT	\$15,392.00	15%	\$13,083.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DSOFTICE4U	VMAX 950 SYS BAY 2 DSP CBLOPTICS KIT UPG	\$15,935.78	15%	\$13,545.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DSOFTICE5	VMAX 950 SYS BAY 3 DSP CBLOPTICS KIT	\$15,392.00	15%	\$13,083.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DSOFTICE5U	VMAX 950 SYS BAY 3 DSP CBLOPTICS KIT UPG	\$15,935.78	15%	\$13,545.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DSOFTICE6	VMAX 950 SYS BAY 3 DSP CBLOPTICS KIT	\$15,392.00	15%	\$13,083.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DSOFTICE6U	VMAX 950 SYS BAY 3 DSP CBLOPTICS KIT UPG	\$15,935.78	15%	\$13,545.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DSOFTICE7	VMAX 950 SYS BAY 4 DSP CBLOPTICS KIT	\$15,392.00	15%	\$13,083.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DSOFTICE7U	VMAX 950 SYS BAY 4 DSP CBLOPTICS KIT UPG	\$15,935.78	15%	\$13,545.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-DSOFTICE8	VMAX 950 SYS BAY 4 DSP CBLOPTICS KIT	\$15,392.00	15%	\$13,083.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ET-DSOPTICE8U	VMAX 950 SYS BAY 4 DSP CBLOPTICS KIT UPG	\$15,935.78	15%	\$13,545.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-ECAPF	VMAX 950F TLA Non-Vbrick Capacity	\$10,034.76	15%	\$8,529.55	\$1,204.17	\$1,003.48	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-ECAPFU	VMAX 950F TLA Non-Vbrick Upg	\$12,673.10	15%	\$10,772.14	\$1,520.77	\$1,267.31	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-ECAPX	VMAX 950FX TLA Non-Vbrick Capacity	\$11,087.07	15%	\$9,424.01	\$1,330.45	\$1,108.71	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-ECAPXU	VMAX 950FX TLA Non-Vbrick Capacity Upg	\$14,792.83	15%	\$12,573.91	\$1,775.14	\$1,479.28	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-EZCAPF	VMAX 950F MF TLA Non-Vbrick Capacity	\$10,034.76	15%	\$8,529.55	\$1,204.17	\$1,003.48	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-EZCAPFU	VMAX 950F MF TLA Non-Vbrick Capacity Upg	\$12,612.68	15%	\$10,720.78	\$1,513.52	\$1,261.27	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-EZCAPX	VMAX 950FX MF TLA Non-Vbrick Capacity	\$10,885.67	15%	\$9,252.82	\$1,306.28	\$1,088.57	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-EZCAPXU	VMAX 950FX MF TLA Non-Vbrick Cap Upg	\$14,505.84	15%	\$12,329.96	\$1,740.70	\$1,450.58	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FABR	VMAX 950 FABRIC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FABR-3P	VMAX 950 FABRIC 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FABR-UFD	VMAX 950 FABRIC UPGRADE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FABR-UFD-3P	VMAX 950 FABRIC UPGRADE 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FDOORS1DKEY	SB1 950 Dual Engine Key Front Door	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FDOORS1DKEYE	SB1 Dual Engine Key Dell Door	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FDOORS28DKEY	SB2-8 950 Dual Engine Key Front Door	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FDOORS28DKEYE	SB2-8 Dual Engine Key Dell Door	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FDOORSYS1D	SB1 950 Dual Engine Hex Front Door	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FDOORSYS1DE	SB1 Dual Engine Hex Dell Door	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FDOORSYS28D	SB2-8 950 Dual Engine Hex Front Door	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FDOORSYS28DE	SB2-8 Dual Engine Hex Dell Door	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FDOORSYS28DU	SB2-8 950 Dual Engine Hex Door Pair Upg	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FDOORSYS28DUE	SB2-8 Dual Engine Hex Dell Door Upg	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FE00008S	VMAX 950 8SM 16G FICON	\$15,684.03	15%	\$13,331.43	\$1,882.08	\$1,568.40	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FE00008SU	VMAX 950 8SM 16G FICON UPG	\$20,391.75	15%	\$17,332.99	\$2,447.01	\$2,039.18	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FE00008SUF	VMAX 950 8SM 16G FICON CONV	\$18,377.75	15%	\$15,621.09	\$2,205.33	\$1,837.78	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FE00080S	VMAX 950 8MM 16G FICON	\$7,200.05	15%	\$6,120.04	\$864.01	\$720.01	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FE00080SU	VMAX 950 8MM 16G FICON UPG	\$9,360.07	15%	\$7,956.06	\$1,123.21	\$936.01	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FE00080SUF	VMAX 950 8MM 16G FICON CONV	\$31,740.64	15%	\$26,979.54	\$3,808.88	\$3,174.06	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FE00200TC	VMAX 950 2PT 10 GBE BASE T	\$2,215.40	15%	\$1,883.09	\$265.85	\$221.54	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FE00200TCU	VMAX 950 2PT?10 GBE BASE T UPG	\$5,760.04	15%	\$4,896.03	\$691.20	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FE00200TCUF	VMAX 950 2PT?10 GBE BASE T CONV	\$10,080.07	15%	\$8,568.06	\$1,209.61	\$1,008.01	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FE00200TO	VMAX 950 2PT 10 GBE OPTICAL	\$2,114.70	15%	\$1,797.50	\$253.76	\$211.47	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FE00200TOU	VMAX 950 2PT 10 GBE OPTICAL UPG	\$5,498.22	15%	\$4,673.49	\$659.79	\$549.82	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FE00200TOUF	VMAX 950 4MM 10 GIGE OPTICAL CONV	\$9,621.89	15%	\$8,178.61	\$1,154.63	\$962.19	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FE00400C4	VMAX 950 4MM4COPR	\$1,993.86	15%	\$1,694.78	\$239.26	\$199.39	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FE00400C4U	VMAX 950 4MM4COPR UPG	\$2,593.03	15%	\$2,204.08	\$311.16	\$259.30	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FE00400C4UF	VMAX 950 4MM4COPR CONV	\$9,063.00	15%	\$7,703.55	\$1,087.56	\$906.30	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
ET-FE00400C4UFX	VMAX VGL 4MM4COPR FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ET-FE00400CFUX	VMAX VGL 4MM4COPR UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE00800T	VMAX 950 8MM 10GIGE	\$5,513.33	15%	\$4,686.33	\$661.60	\$551.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE00800TU	VMAX 950 8MM 10GIGE UPG	\$7,169.84	15%	\$6,094.36	\$860.38	\$716.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE00800TUF	VMAX 950 8MM 10GIGE CONV	\$25,094.44	15%	\$21,330.27	\$3,011.33	\$2,509.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE00800TUFX	VMAX VGL 8MM 10 GIGE FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE00800TUX	VMAX VGL 8MM 10 GIGE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE08000E	VMAX 950 8SM 8G FIBRE	\$4,168.98	15%	\$3,543.63	\$500.28	\$416.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE08000EU	VMAX 950 8SM 8G FIBRE UPG	\$5,417.66	15%	\$4,605.01	\$650.12	\$541.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE08000EUF	VMAX 950 8SM 8G FIBRE CONV	\$19,082.65	15%	\$16,220.25	\$2,289.92	\$1,908.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE08000S	VMAX 950 8SM 16G FC	\$10,880.64	15%	\$9,248.54	\$1,305.68	\$1,088.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE08000SU	VMAX 950 8SM 16G FC UPG	\$14,143.32	15%	\$12,021.82	\$1,697.20	\$1,414.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE08000SUF	VMAX 950 8SM 16G FC CONV	\$32,636.87	15%	\$27,741.34	\$3,916.42	\$3,263.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE44000E	VMAX 950 4MM4SM 8G FIBRE	\$3,338.21	15%	\$2,837.48	\$400.58	\$333.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE44000EU	VMAX 950 4MM4SM 8G FIBRE UPG	\$4,340.17	15%	\$3,689.14	\$520.82	\$434.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE44000EUF	VMAX 950 4MM4SM 8G FIBRE CONV	\$13,362.89	15%	\$11,358.46	\$1,603.55	\$1,336.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE62000E	VMAX 950 6MM2SM 8G FIBRE	\$2,411.77	15%	\$2,050.00	\$289.41	\$241.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE62000EU	VMAX 950 6MM2SM 8G FIBRE UPG	\$3,136.81	15%	\$2,666.29	\$376.42	\$313.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE62000UF	VMAX 950 6MM2SM 8G FIBRE CONV	\$9,400.35	15%	\$7,990.30	\$1,128.04	\$940.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE80000E	VMAX 950 8MM 8G FIBRE	\$2,084.49	15%	\$1,771.82	\$250.14	\$208.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE80000EU	VMAX 950 8MM 8G FIBRE UPG	\$2,708.83	15%	\$2,302.51	\$325.06	\$270.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE80000EUF	VMAX 950 8MM 8G FIBRE CONV	\$8,343.00	15%	\$7,091.55	\$1,001.16	\$834.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE80000EUFX	VMAX VGL 8MM 8G FIBRE FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE80000EUX	VMAX VGL 8MM 8G FIBRE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE80000S	VMAX 950 8MM 16G FC	\$5,437.80	15%	\$4,622.13	\$652.54	\$543.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE80000SU	VMAX 950 8MM 16G FC UPG	\$14,143.32	15%	\$12,021.82	\$1,697.20	\$1,414.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE80000SUF	VMAX 950 8MM 16G FC CONV	\$21,796.52	15%	\$18,527.04	\$2,615.58	\$2,179.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE80000SUFX	VMAX VGL 8MM 16G FIBRE FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-FE80000SUX	VMAX VGL 8MM 16G FIBRE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-PCBL3DHH	VMAX 950 PWR CBL HBL-HBL 3D	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-PCBL3DHR	VMAX 950 PWR CBL HBL-RSTOL 3D	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-PCBL3YL23P	24A 3PH WYE L22-30P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-PDU1P	VMAX 950 SINGLE PHASE PDU 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-PDUDELTA	VMAX 950 3 PHASE DELTA PDU 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-PDUWYE	VMAX 950 3 PHASE WYE PDU 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-PW40U-US	VMAX 950 30A 1PHASE NAMER JAPAN I6-30P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SKINS	VMAX 950 SIDE PANELS	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SKINSU	VMAX 950 SIDE PANELS UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYS13RDPT	VMAX 950 1ENG SYSTEM BAY SHIPPING RACK	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYS1R-1P	VMAX 950 SYS BAY1 1P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYS1R-3D	VMAX 950 SYS BAY1 3D	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYS1R-3P-1P	VMAX 950 SYS BAY1 1P 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYS1R-3P-3D	VMAX 950 SYS BAY1 3D 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYS1R-3P-3Y	VMAX 950 SYS BAY1 3Y 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ET-SYS1R-3PE-1P	VMAX 950 SYS BAY1 1P 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYS1R-3PE-3D	VMAX 950 SYS BAY1 3D 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYS1R-3PE-3Y	VMAX 950 SYS BAY1 3Y 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYS1R-3Y	VMAX 950 SYS BAY1 3Y	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYS1R-VCE-1P	VMAX 950 SYS BAY1 1P VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYS1R-VCE-3D	VMAX 950 SYS BAY1 3D VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYS1R-VCE-3Y	VMAX 950 SYS BAY1 3Y VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYS1R-VCEE-1P	VMAX 950 SYS BAY1 1P VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYS1R-VCEE-3D	VMAX 950 SYS BAY1 3D VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYS1R-VCEE-3Y	VMAX 950 SYS BAY1 3Y VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYS23RDPT	VMAX 950 2ENG SYSTEM BAY SHIPPING RACK	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD1P	VMAX 950 ADD SYS BAY 1P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD1P-3P	VMAX 950 ADD SYS BAY 1P 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD1P-3PE	VMAX 950 ADD SYS BAY 1P 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD1PU	VMAX 950 ADD SYS BAY 1P UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD1PU3P	VMAX 950 ADD SYS BAY 1P UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD1PU3PE	VMAX 950 ADD SYS BAY 1P UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD1PUVCE	VMAX 950 ADD SYS BAY 1P UPG VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD1PUVCEE	VMAX 950 ADD SYS BAY 1P UPG VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD1P-VCE	VMAX 950 ADD SYS BAY 1P VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD1P-VCEE	VMAX 950 ADD SYS BAY 1P VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3D	VMAX 950 ADD SYS BAY 3D	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3D-3P	VMAX 950 ADD SYS BAY 3D 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3D-3PE	VMAX 950 ADD SYS BAY 3D 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3DU	VMAX 950 ADD SYS BAY 3D UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3DU3P	VMAX 950 ADD SYS BAY 3D UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3DU3PE	VMAX 950 ADD SYS BAY 3D UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3DUVCE	VMAX 950 ADD SYS BAY 3D UPG VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3DUVCEE	VMAX 950 ADD SYS BAY 3D UPG VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3D-VCE	VMAX 950 ADD SYS BAY 3D VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3D-VCEE	VMAX 950 ADD SYS BAY 3D VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ET-SYSADD3Y	VMAX 950 ADD SYS BAY 3Y	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3Y-3P	VMAX 950 ADD SYS BAY 3Y 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3Y-3PE	VMAX 950 ADD SYS BAY 3Y 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3YU	VMAX 950 ADD SYS BAY 3Y UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3YU3P	VMAX 950 ADD SYS BAY 3Y UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3YU3PE	VMAX 950 ADD SYS BAY 3Y UPG 3RD PARTY	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3YUVCE	VMAX 950 ADD SYS BAY 3Y UPG VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3YUVCEE	VMAX 950 ADD SYS BAY 3Y UPG VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3Y-VCE	VMAX 950 ADD SYS BAY 3Y VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-SYSADD3Y-VCEE	VMAX 950 ADD SYS BAY 3Y VXBLOCK 3P	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-VCERACK	VMAX 950 VxBlock Rack Track Model	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-VCERACKU	VMAX 950 VxBlock Rack Track Model?Upg	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ETX-BEDIR	VMAX 950 DIR FX	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ETX-BEDIRU	VMAX 950 DIR FX UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ETX-BEDIRUFD	VMAX 950 DIR FX FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-ZCAPF	VMAX 950F MF CAPACITY	\$12,899.67	15%	\$10,964.72	\$1,547.96	\$1,289.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-ZCAPFU	VMAX 950F MF CAPACITY UPG	\$15,477.59	15%	\$13,155.95	\$1,857.31	\$1,547.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-ZCAPX	VMAX 950X MF CAPACITY	\$18,095.79	15%	\$15,381.42	\$2,171.49	\$1,809.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
ET-ZCAPXU	VMAX 950X MF CAPACITY UPG	\$21,715.96	15%	\$18,458.57	\$2,605.91	\$2,171.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
EXAE-C3000MB	EMAILXTENDER ACHV ED CENTERA UP TO 3000	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
EXAE-C5000MB	EMAILXTENDER ACHV ED CENTERA UP TO 5000	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
EXAE-C7000MB	EMAILXTENDER ACHV ED CENTERA UP TO 7000	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
EXAE-D1500MB	EMAILXTENDER ARCHIVE ED DISK UP TO 1500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
EXAE-D2500MB	EMAILXTENDER ARCHIVE ED DISK UP TO 2500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
EXAE-D3000MB	EMAILXTENDER ARCHIVE ED DISK UP TO 3000	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
EXAE-D3500MB	EMAILXTENDER ARCHIVE ED DISK UP TO 3500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
EXAE-D5000MB	EMAILXTENDER ARCHIVE ED DISK UP TO 5000	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
EXAE-D7000MB	EMAILXTENDER ARCHIVE ED DISK UP TO 7000	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
EXAE-SUPP	EMAILXTENDER ARC ED SUPP	\$23.00	26%	\$17.02	\$5.75	\$5.29	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
EXCNT-1000MB	EMAILXTENDER CENTERA UP 1000 MAILBOXES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
EXCNT-3000MB	EMAILXTENDER CENTERA UP 3000 MAILBOXES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
EXCNT-5000MB	EMAILXTENDER CENTERA UP 5000 MAILBOXES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
EXCNT-7000MB	EMAILXTENDER CENTERA UP 7000 MAILBOXES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
EX-DX-2500USE	EX ARCH TO CENTERA UP TO 2500 USERS (DXW)	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
EX-DX-5000USE	EX ARCH TO CENTERA UP TO 5000 USERS (DXW)	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
EXPSAS-O76	Unisp OEM LTD VNX7600 SASEXP Software=IC	\$11,610.00	26%	\$8,591.40	\$2,322.00	\$2,089.80	\$1,857.60	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
EXPSAS-V56	Unisphere VNX5600 SAS EXP Software=IC	\$1,530.00	26%	\$1,132.20	\$306.00	\$275.40	\$244.80	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
EXPSAS-V58	Unisphere VNX5800 SAS EXP Software=IC	\$1.00	26%	\$0.74	\$2,245.00	\$2,020.50	\$1,796.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
EXPSAS-V75	UNISPHERE VNX7500 SAS EXPANSION LICENSE	\$26,543.00	26%	\$19,641.82	\$5,308.60	\$4,777.74	\$4,246.88	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
EXPSAS-V76	Unisphere VNX7600 SAS EXP Software=IC	\$1.00	26%	\$0.74	\$4,644.00	\$4,179.60	\$3,715.20	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
EXPSAS-V80	Unisphere VNX8000 SAS EXP Software=IC	\$1.00	26%	\$0.74	\$7,045.00	\$6,340.50	\$5,636.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
EX-USER-CACHE	EMAILXTENDER USER CACHE (EX + EX ARCHIVE)	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
F-2-FX-TRIM	FX TRIM UPGRADE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
F-2-ZFX-TRIM	ZFX TRIM UPGRADE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
FANMHT	FAN ASSEMBLY Unity HT	\$80.48	10%	\$72.43	\$11.27	\$9.66	\$8.05	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
FANMHTAF	FAN ASSEMBLY Unity HT	\$80.24	10%	\$72.22	\$9.63	\$8.02	\$6.42	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
FAST-120	EMC FAST FOR THE CX4-120 OR NS-120	\$1.00	26%	\$0.74	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FAST-240	EMC FAST FOR THE CX4-240	\$1.00	26%	\$0.74	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FAST-240UPG	FAST - UPGRADE TO CX4-240 PLATFORM	\$1.00	26%	\$0.74	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FAST-480	EMC FAST FOR THE CX4-480 OR NS-480	\$1.00	26%	\$0.74	\$13,000.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FAST-480UPG	FAST - UPGRADE TO CX4-480 PLATFORM	\$1.00	26%	\$0.74	\$13,000.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FAST-960	EMC FAST FOR THE CX4-960 OR NS-960	\$1.00	26%	\$0.74	\$21,000.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FAST-960UPG	FAST - UPGRADE TO CX4-960 PLATFORM	\$1.00	26%	\$0.74	\$21,000.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FASTUP-120	EMC FAST UPGRADE FOR THE CX4-120/NS-120	\$1.00	26%	\$0.74	\$350.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FASTUP-240	EMC FAST UPGRADE FOR THE CX4-240	\$1.00	26%	\$0.74	\$1,750.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
FASTUP-480	EMC FAST UPGRADE FOR THE CX4-480/NS-480	\$1.00	26%	\$0.74	\$4,550.00	\$4,095.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FASTUP-960	EMC FAST UPGRADE FOR THE CX4-960/NS-960	\$1.00	26%	\$0.74	\$7,350.00	\$6,615.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FAST-V51	FAST Suite for VNX5100=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
FAST-V53	FAST Suite for VNX5300=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
FAST-V55	FAST Suite for VNX5500=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
FAST-V57	FAST Suite for VNX5700=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
FAST-V75	FAST Suite for VNX7500=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
FAST-VNX5200	FAST Suite for VNX5200=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
FAST-VNX5400	FAST Suite for VNX5400=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
FAST-VNX5600	FAST Suite for VNX5600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
FAST-VNX5800	FAST Suite for VNX5800=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
FAST-VNX7600	FAST Suite for VNX7600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
FAST-VNX8000	FAST Suite for VNX8000=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
FBAEMULEXDP16GBFHF	VxRail Emulex DP FiberChnnel HBA FH F	\$2,169.00	10%	\$1,952.10	\$260.28	\$216.90	\$173.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
FBAEMULEXDP16GBFHH	VxRail Emulex DP FiberChnnel HBA FH H	\$2,169.00	10%	\$1,952.10	\$303.66	\$260.28	\$216.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
FBAEMULEXDP16GBFHU	VxR Emulex DP FiberChnnel HBA Full Ht U	\$4,052.00	10%	\$3,646.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
FBAEMULEXDP16GBLPF	VxRail LP Emulex DP FiberChnnel HBA LP F	\$2,169.00	10%	\$1,952.10	\$260.28	\$216.90	\$173.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
FBAEMULEXDP16GBLPH	VxRail LP Emulex DP FiberChnnel HBA LP H	\$2,169.00	10%	\$1,952.10	\$303.66	\$260.28	\$216.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
FBAEMULEXDP16GBLPU	VxR Emulex DP FiberChnnel HBA Low Prof U	\$4,052.00	10%	\$3,646.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
FBAQLGDPHBA16GBFHU	VxR Qlogic DP FiberChnnel HBA Full Ht U	\$4,224.00	10%	\$3,801.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
FBAQLGDPHBA16GBLPU	VxR Qlogic DP FiberChnnel HBA Low Prof U	\$4,224.00	10%	\$3,801.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
FBAQLGDPHBAFHF	VxRail Qlogic DP FiberChnnel HBA FH F	\$2,240.00	10%	\$2,016.00	\$268.80	\$224.00	\$179.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
FBAQLGDPHBAFHH	VxRail Qlogic DP FiberChnnel HBA FH H	\$2,240.00	10%	\$2,016.00	\$313.60	\$268.80	\$224.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
FBAQLGDPHBALPF	VxRail LP Qlogic DP FiberChnnel HBA LP F	\$2,240.00	10%	\$2,016.00	\$268.80	\$224.00	\$179.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
FBAQLGDPHBALPH	VxRail LP Qlogic DP FiberChnnel HBA LP H	\$2,240.00	10%	\$2,016.00	\$313.60	\$268.80	\$224.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
FC1-HSSDC-2M	2M HSSDC to HSSDC2 bus cbl Qty 1	\$150.00	38%	\$93.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FC1-HSSDC-5M	5M HSSDC to HSSDC2 bus cbl Qty 1	\$275.00	38%	\$170.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FC1-HSSDC-8M	8M HSSDC to HSSDC2 bus cbl Qty 1	\$500.00	38%	\$310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FC2-HSSDC-2M	2M HSSDC2 to HSSDC2 bus cbl Qty 1	\$250.00	38%	\$155.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FC2-HSSDC-5M	5M HSSDC2 to HSSDC2 bus cbl Qty 1	\$300.00	38%	\$186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FC2-HSSDC-8M	8M HSSDC2 to HSSDC2 bus cbl Qty 1	\$600.00	38%	\$372.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FC-31-146	146GB 10K 520BPS 1GB 12V	\$2,050.00	38%	\$1,271.00	\$348.50	\$307.50	\$225.50	\$0.00	\$0.00	\$0.00	B	CLARIION
FC-31-146UPG	146GB 10K 1Gb 520BP UPG	\$1,835.00	38%	\$1,137.70	\$240.57	\$203.87	\$149.37	\$0.00	\$54.37	\$0.00	B	CLARIION
FC-315-36	36GB 15K, 520BPS 1	\$950.00	38%	\$589.00	\$161.50	\$142.50	\$104.50	\$0.00	\$0.00	\$0.00	B	NA
FC-315-36U	36GB 15K, 520BPS Upgrade	\$960.00	38%	\$595.20	\$125.86	\$106.66	\$78.14	\$0.00	\$28.44	\$0.00	B	CLARIION
FC-315-73UPG	73GB 15K 12V 520BPS 1GB UPGRADE	\$1,790.00	38%	\$1,109.80	\$234.67	\$198.87	\$145.71	\$0.00	\$53.04	\$0.00	B	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
FC-31-73	FC 73GB DRIVE 10K	\$1,280.00	38%	\$793.60	\$217.60	\$192.00	\$140.80	\$0.00	\$0.00	\$0.00	B	CLARIION
FC-31-73UP	FC73GB DRIVE UPG	\$1,095.00	38%	\$678.90	\$143.55	\$121.65	\$89.13	\$0.00	\$32.44	\$0.00	B	CLARIION
FC-DB9-5M	5M CABLE	\$70.00	38%	\$43.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FC-HS2-10M	10M HSSDC to HSSDC bus cbl Qty 1	\$230.00	38%	\$142.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FC-HS2-1M	1M HSSDC to HSSDC bus cbl Qty 1	\$80.00	38%	\$49.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FC-HS2-5M	5M HSSDC to HSSDC bus cbl Qty 1	\$160.00	38%	\$99.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FC-OPT100M	100M OPTICAL CABLE	\$570.00	38%	\$353.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FC-OPT10M	10M OPTICAL CABLE	\$120.00	38%	\$74.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FC-OPT250M	250M OPTICAL CABLE	\$1,300.00	38%	\$806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FC-OPT500M	500M OPTICAL CABLE	\$2,500.00	38%	\$1,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FC-OPT50M	50M OPTICAL CABLE	\$290.00	38%	\$179.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FC-OPT5M	5M OPTICAL CABLE	\$110.00	38%	\$68.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FL-120	EMC FAST CACHE FOR CX4-120 OR NS-120	\$1.00	26%	\$0.74	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FL-240	EMC FAST CACHE FOR CX4-240	\$1.00	26%	\$0.74	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FL-240UPG	FAST CACHE - UPGRADE TO CX4-240 PLATFORM	\$1.00	26%	\$0.74	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FL-480	EMC FAST CACHE FOR CX4-480 OR NS-480	\$1.00	26%	\$0.74	\$13,000.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FL-480UPG	FAST CACHE - UPGRADE TO CX4-480 PLATFORM	\$1.00	26%	\$0.74	\$13,000.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FL-960	EMC FAST CACHE FOR CX4-960 OR NS-960	\$1.00	26%	\$0.74	\$21,000.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FL-960UPG	FAST CACHE - UPGRADE TO CX4-960 PLATFORM	\$1.00	26%	\$0.74	\$21,000.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FLCXAF04-100	100GB FLASH FOR CX4 FASTCACHE NEW	\$1.00	38%	\$0.62	\$1,042.95	\$920.25	\$674.85	\$0.00	\$245.40	\$0.00	B	CLARIION
FLCXAF04-100U	100GB FLASH DRIVE FOR CX4 FAST CACHE U/G	\$1.00	38%	\$0.62	\$1,031.10	\$873.80	\$640.21	\$0.00	\$233.04	\$0.00	B	CLARIION
FLCXAF04-200	200GB FLASH FOR CX4 FASTCACHE NEW	\$1.00	38%	\$0.62	\$1,881.90	\$1,660.50	\$1,217.70	\$0.00	\$442.80	\$0.00	B	CLARIION
FLCXAF04-200U	200GB FLASH DRIVE FOR CX4 FAST CACHE U/G	\$1.00	38%	\$0.62	\$1,862.28	\$1,578.18	\$1,156.29	\$0.00	\$420.89	\$0.00	B	CLARIION
FLCXFC04-073	73GB FLASH DRIVE FOR CX4 FAST CACHE NEW	\$1.00	38%	\$0.62	\$1,382.10	\$1,219.50	\$894.30	\$0.00	\$325.20	\$0.00	B	CLARIION
FLCXFC04-073U	73GB FLASH DRIVE FOR CX4 FAST CACHE UPGR	\$1.00	38%	\$0.62	\$1,438.82	\$1,219.32	\$893.37	\$0.00	\$325.19	\$0.00	B	CLARIION
FLCXFC04-200	200GB FLASH DRIVE FOR CX4 FAST CACHE NEW	\$1.00	38%	\$0.62	\$3,057.45	\$2,697.75	\$1,978.35	\$0.00	\$719.40	\$0.00	B	CLARIION
FLCXFC04-200U	200GB FLASH DRIVE FOR CX4 FAST CACHE UPG	\$1.00	38%	\$0.62	\$3,183.11	\$2,697.51	\$1,976.39	\$0.00	\$719.42	\$0.00	B	CLARIION
FLCXFC04-400	400GB FLASH DRIVE FOR CX4 FAST CACHE NEW	\$32,455.00	38%	\$20,122.10	\$5,517.35	\$4,868.25	\$3,570.05	\$0.00	\$1,298.20	\$0.00	B	NA
FLCXFC04-400U	400GB FLASH DRIVE FOR CX4 FAST CACHE UPG	\$43,815.00	38%	\$27,165.30	\$5,744.15	\$4,867.85	\$3,566.54	\$0.00	\$1,298.24	\$0.00	B	NA
FLEX-SYS-1001	1U1N-297/512G/16T SSD	\$93,120.00	10%	\$83,808.00	\$9,312.00	\$7,449.60	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1004	1U1N-280/512G/38.4T SSD	\$111,250.00	10%	\$100,125.00	\$11,125.00	\$8,900.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1005	1U1N-280/512G/19.2T SSD	\$72,870.00	10%	\$65,583.00	\$7,287.00	\$5,829.60	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
FLEX-SYS-1006	1U1N-220/64G/16T SSD	\$65,040.00	10%	\$58,536.00	\$6,504.00	\$5,203.20	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1008	1U1N-220/64G/12T	\$19,460.00	10%	\$17,514.00	\$1,946.00	\$1,556.80	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1009	1U1N-220/64G/38.4T SSD	\$87,580.00	10%	\$78,822.00	\$8,758.00	\$7,006.40	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1010	1U1N-220/64G/19.2T SSD	\$50,190.00	10%	\$45,171.00	\$5,019.00	\$4,015.20	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1015	1U1N-280/768G/19.2T SSD	\$83,010.00	10%	\$74,709.00	\$8,301.00	\$6,640.80	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1017	1U1N-280/1.5TB/38.4T SSD	\$160,895.00	10%	\$144,805.50	\$16,089.50	\$12,871.60	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1018	1U1N-280/768G/38.4T SSD	\$121,390.00	10%	\$109,251.00	\$12,139.00	\$9,711.20	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1019	1U1N-298/1.5TB/19.2T SSD	\$127,960.00	10%	\$115,164.00	\$12,796.00	\$10,236.80	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1020	1U1N-298/512G/2.4T HDD	\$44,650.00	10%	\$40,185.00	\$4,465.00	\$3,572.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1022	1U1N-298/1.5TB/1.6T SSD	\$99,420.00	10%	\$89,478.00	\$9,942.00	\$7,953.60	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1023	1U1N-280/512G/9.6T SSD	\$59,635.00	10%	\$53,671.50	\$5,963.50	\$4,770.80	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1024	1U1N-280/768G/1.6T SSD	\$52,170.00	10%	\$46,953.00	\$5,217.00	\$4,173.60	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1025	1U1N-250/768G/1.6T SSD	\$50,230.00	10%	\$45,207.00	\$5,023.00	\$4,018.40	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1026	1U1N-220/768G/1.6T SSD	\$48,220.00	10%	\$43,398.00	\$4,822.00	\$3,857.60	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1027	1U1N-280/256G/38.4T SSD	\$101,110.00	10%	\$90,999.00	\$10,111.00	\$8,088.80	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1028	1U1N-298/768G/19.2T SSD	\$88,440.00	10%	\$79,596.00	\$8,844.00	\$7,075.20	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1029	1U1N-280/768G/9.6T SSD	\$70,305.00	10%	\$63,274.50	\$7,030.50	\$5,624.40	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1030	1U1N-280/1.5T/9.6T SSD	\$106,370.00	10%	\$95,733.00	\$10,637.00	\$8,509.60	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1031	1U1N-299/512G/19.2 T SSD	\$85,490.00	10%	\$76,941.00	\$8,549.00	\$6,839.20	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1032	1U1N-299/768GB/19.2 T SSD	\$96,150.00	10%	\$86,535.00	\$9,615.00	\$7,692.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1033	1U1N-250/512GB/4.8T SSD	\$45,300.00	10%	\$40,770.00	\$4,530.00	\$3,624.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1034	1U1N-298/768G/2.4T HDD	\$55,970.00	10%	\$50,373.00	\$5,597.00	\$4,477.60	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1035	1U1N-298/256G/38.4T SSD	\$112,420.00	10%	\$101,178.00	\$11,242.00	\$8,993.60	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1037	1U1N-280/1T/4.8T SSD	\$77,080.00	10%	\$69,372.00	\$7,708.00	\$6,166.40	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-1038	1U1N-298/768G/19.2T SSD	\$126,530.00	10%	\$113,877.00	\$12,653.00	\$10,122.40	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-2004	2U1N-280/512G/46T SSD	\$125,555.00	10%	\$112,999.50	\$12,555.50	\$10,044.40	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-2007	2U1N-120/64G/28.8T	\$28,235.00	10%	\$25,411.50	\$2,823.50	\$2,258.80	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-2008	2U1N-150/64G/46T SSD	\$99,380.00	10%	\$89,442.00	\$9,938.00	\$7,950.40	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-2009	2U1N-120/64G/92.16T SSD	\$193,755.00	10%	\$174,379.50	\$19,375.50	\$15,500.40	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLEX-SYS-2010	2U1N-298/512G/61.44T SSD	\$180,410.00	10%	\$162,369.00	\$18,041.00	\$14,432.80	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
FLMA4-120	FAST ADD ON FOR THE CX4-120	\$1.00	26%	\$0.74	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FLMA4-240	FAST ADD ON FOR THE CX4-240	\$1.00	26%	\$0.74	\$1,600.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FLMA4-480	FAST ADD ON FOR THE CX4-480	\$1.00	26%	\$0.74	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FLMA4-960	FAST ADD ON FOR THE CX4-960	\$1.00	26%	\$0.74	\$6,400.00	\$5,760.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FLMS4-120	FAST SUITE CX4-120	\$1.00	26%	\$0.74	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FLMS4-240	FAST SUITE FOR THE CX4-240	\$1.00	26%	\$0.74	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FLMS4-240UPG	FAST SUITE UPGRADE FOR THE CX4-240	\$15,000.00	26%	\$11,100.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FLMS4-480	FAST SUITE FOR THE CX4-480	\$1.00	26%	\$0.74	\$13,000.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FLMS4-480UPG	FAST SUITE UPGRADE FOR THE CX4-480	\$39,000.00	26%	\$28,860.00	\$7,800.00	\$7,020.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FLMS4-960	FAST SUITE FOR THE CX4-960	\$1.00	26%	\$0.74	\$21,000.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FLMS4-960UPG	FAST SUITE UPGRADE FOR THE CX4-960	\$63,000.00	26%	\$46,620.00	\$12,600.00	\$11,340.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
FLN42S6F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$455.60	\$402.00	\$294.80	\$0.00	\$107.20	\$0.00	UM	VNX2 HARDWARE
FLN42S6F-100TU	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$4,420.00	26%	\$3,270.80	\$574.60	\$486.20	\$358.02	\$0.00	\$128.18	\$0.00	UM	VNX2 HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
FLN42S6F-100U	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$4,420.00	26%	\$3,270.80	\$574.60	\$486.20	\$358.02	\$0.00	\$128.18	\$0.00	UM	VNX2 HARDWARE	
FLN42S6F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$719.10	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	UM	VNX2 HARDWARE	
FLN42S6F-200TU	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$6,970.00	26%	\$5,157.80	\$906.10	\$766.70	\$564.57	\$0.00	\$202.13	\$0.00	UM	VNX2 HARDWARE	
FLN42S6F-200U	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$6,970.00	26%	\$5,157.80	\$906.10	\$766.70	\$564.57	\$0.00	\$202.13	\$0.00	UM	VNX2 HARDWARE	
FLN42S6FX-200	VNX 200G SF2 FASTCACHE 25X2.5 DPEDAE NBS	\$1.00	26%	\$0.74	\$398.65	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	UM	VNX2 HARDWARE	
FLN42S6FX-200TU	VNX 200GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$3,860.00	26%	\$2,856.40	\$501.80	\$424.60	\$312.66	\$0.00	\$111.94	\$0.00	UM	VNX2 HARDWARE	
FLN42S6FX-200U	VNX 200GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$3,860.00	26%	\$2,856.40	\$501.80	\$424.60	\$312.66	\$0.00	\$111.94	\$0.00	UM	VNX2 HARDWARE	
FLN42S6FX-400	VNX 400G SF2 FASTCACHE 25X2.5 DPEDAE NBS	\$1.00	26%	\$0.74	\$634.10	\$559.50	\$410.30	\$0.00	\$149.20	\$0.00	UM	VNX2 HARDWARE	
FLN42S6FX-400TU	VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$6,140.00	26%	\$4,543.60	\$798.20	\$675.40	\$497.34	\$0.00	\$178.06	\$0.00	UM	VNX2 HARDWARE	
FLN42S6FX-400U	VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$6,140.00	26%	\$4,543.60	\$798.20	\$675.40	\$497.34	\$0.00	\$178.06	\$0.00	UM	VNX2 HARDWARE	
FLN4VS6F-100	VNX 100GB FAST CACHE 15X3.5 DAE NEBS	\$2,680.00	26%	\$1,983.20	\$455.60	\$402.00	\$294.80	\$0.00	\$107.20	\$0.00	UM	VNX2 HARDWARE	
FLN4VS6F-100TU	VNX 100GB FASTCACHE 15X3.5DPE/DAE NEB UG	\$4,420.00	26%	\$3,270.80	\$574.60	\$486.20	\$358.02	\$0.00	\$128.18	\$0.00	UM	VNX2 HARDWARE	
FLN4VS6F-100U	VNX 100GB FASTCACHE 15X3.5 DAE NEBS UPG	\$4,420.00	26%	\$3,270.80	\$574.60	\$486.20	\$358.02	\$0.00	\$128.18	\$0.00	UM	VNX2 HARDWARE	
FLN4VS6F-200	VNX 200GB FAST CACHE 15X3.5 DAE NEBS	\$4,230.00	26%	\$3,130.20	\$719.10	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	UM	VNX2 HARDWARE	
FLN4VS6F-200TU	VNX 200GB FASTCACHE 15X3.5DPE/DAE NEB UG	\$6,970.00	26%	\$5,157.80	\$906.10	\$766.70	\$564.57	\$0.00	\$202.13	\$0.00	UM	VNX2 HARDWARE	
FLN4VS6F-200U	VNX 200GB FASTCACHE 15X3.5 DAE NEBS UPG	\$6,970.00	26%	\$5,157.80	\$906.10	\$766.70	\$564.57	\$0.00	\$202.13	\$0.00	UM	VNX2 HARDWARE	
FLN4VS6FX-200	VNX 200GB SF2 FAST CACHE 15X3.5 DAE NEBS	\$2,345.00	26%	\$1,735.30	\$398.65	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	UM	VNX2 HARDWARE	
FLN4VS6FX-200TU	VNX 200G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$3,860.00	26%	\$2,856.40	\$501.80	\$424.60	\$312.66	\$0.00	\$111.94	\$0.00	UM	VNX2 HARDWARE	
FLN4VS6FX-200U	VNX 200G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$3,860.00	26%	\$2,856.40	\$501.80	\$424.60	\$312.66	\$0.00	\$111.94	\$0.00	UM	VNX2 HARDWARE	
FLN4VS6FX-400	VNX 400GB SF2 FAST CACHE 15X3.5 DAE NEBS	\$3,730.00	26%	\$2,760.20	\$634.10	\$559.50	\$410.30	\$0.00	\$149.20	\$0.00	UM	VNX2 HARDWARE	
FLN4VS6FX-400TU	VNX 400G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$6,140.00	26%	\$4,543.60	\$798.20	\$675.40	\$497.34	\$0.00	\$178.06	\$0.00	UM	VNX2 HARDWARE	
FLN4VS6FX-400U	VNX 400G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$6,140.00	26%	\$4,543.60	\$798.20	\$675.40	\$497.34	\$0.00	\$178.06	\$0.00	UM	VNX2 HARDWARE	
FLN52S6F-100TU	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	\$3,023.75	10%	\$2,721.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
FLN52S6F-100U	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	\$3,023.75	10%	\$2,721.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
FLN5PS6F-100TU	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	\$3,023.75	10%	\$2,721.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
FLN5PS6F-100U	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	\$3,023.75	10%	\$2,721.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
FLN5PS6F-200TU	VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG	\$4,786.75	10%	\$4,308.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
FLN5PS6F-200U	VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG	\$4,786.75	10%	\$4,308.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
FLN62S6F-100	VNXe 3200 100GB F-CACHE 25X2.5 NEBS	\$1.00	10%	\$0.90	\$0.00	\$248.46	\$173.92	\$121.20	\$109.08	\$109.08	\$109.08	UE	VNXE HARDWARE
FLN62S6F-100TU	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	\$3,403.00	10%	\$3,062.70	\$0.00	\$302.53	\$210.99	\$142.76	\$74.14	\$137.22	\$137.22	UE	VNXE HARDWARE
FLN62S6F-100U	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	\$3,403.00	10%	\$3,062.70	\$0.00	\$302.53	\$210.99	\$142.76	\$74.14	\$137.22	\$137.22	UE	VNXE HARDWARE
FLN62S6F-200	VNXe 3200 200GB F-CACHE 25X2.5 NEBS	\$1.00	10%	\$0.90	\$0.00	\$392.99	\$275.09	\$191.70	\$172.53	\$172.53	\$172.53	UE	VNXE HARDWARE
FLN62S6F-200TU	VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	\$5,391.50	10%	\$4,852.35	\$0.00	\$479.30	\$334.27	\$226.18	\$117.46	\$217.40	\$217.40	UE	VNXE HARDWARE
FLN62S6F-200U	VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	\$5,391.50	10%	\$4,852.35	\$0.00	\$479.30	\$334.27	\$226.18	\$117.46	\$217.40	\$217.40	UE	VNXE HARDWARE
FLN6PS6F-100	VNXe 3200 100GB F-CACHE 12X3.5 NEBS	\$1.00	10%	\$0.90	\$0.00	\$248.46	\$173.92	\$121.20	\$109.08	\$109.08	\$109.08	UE	VNXE HARDWARE
FLN6PS6F-100TU	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G	\$3,403.00	10%	\$3,062.70	\$0.00	\$302.53	\$210.99	\$142.76	\$74.14	\$137.22	\$137.22	UE	VNXE HARDWARE
FLN6PS6F-100U	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G	\$3,403.00	10%	\$3,062.70	\$0.00	\$302.53	\$210.99	\$142.76	\$74.14	\$137.22	\$137.22	UE	VNXE HARDWARE
FLN6PS6F-200	VNXe 3200 200GB F-CACHE 12X3.5 NEBS	\$1.00	10%	\$0.90	\$0.00	\$392.99	\$275.09	\$191.70	\$172.53	\$172.53	\$172.53	UE	VNXE HARDWARE
FLN6PS6F-200TU	VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	\$5,391.50	10%	\$4,852.35	\$0.00	\$479.30	\$334.27	\$226.18	\$117.46	\$217.40	\$217.40	UE	VNXE HARDWARE
FLN6PS6F-200U	VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	\$5,391.50	10%	\$4,852.35	\$0.00	\$479.30	\$334.27	\$226.18	\$117.46	\$217.40	\$217.40	UE	VNXE HARDWARE
FLNSAF04-100	100GB DRIVE FOR NS FASTCACHE NEW INSTALL	\$1.00	38%	\$0.62	\$1,042.95	\$920.25	\$674.85	\$0.00	\$245.40	\$0.00	\$0.00	B	NAS
FLNSAF04-100U	100GB FLASH DRIVE FOR NS FAST CACHE U/G	\$1.00	38%	\$0.62	\$1,031.10	\$873.80	\$640.21	\$0.00	\$233.04	\$0.00	\$0.00	B	NAS
FLNSAF04-200	200GB DRIVE FOR NS FASTCACHE NEW INSTALL	\$1.00	38%	\$0.62	\$1,881.90	\$1,660.50	\$1,217.70	\$0.00	\$442.80	\$0.00	\$0.00	B	NAS
FLNSAF04-200U	200GB FLASH DRIVE FOR NS FAST CACHE U/G	\$1.00	38%	\$0.62	\$1,862.28	\$1,578.18	\$1,156.29	\$0.00	\$420.89	\$0.00	\$0.00	B	NAS
FLNSFC04-073	73GB FLASH DRIVE FOR NS FAST CACHE NEW I	\$1.00	38%	\$0.62	\$1,382.10	\$1,219.50	\$894.30	\$0.00	\$325.20	\$0.00	\$0.00	B	NAS
FLNSFC04-073U	73GB FLASH DRIVE FOR NS FAST CACHE UPGRA	\$1.00	38%	\$0.62	\$1,438.82	\$1,219.32	\$893.37	\$0.00	\$325.19	\$0.00	\$0.00	B	NAS
FLNSFC04-200	200GB FLASH DRIVE FOR NS FAST CACHE NEW	\$1.00	38%	\$0.62	\$3,057.45	\$2,697.75	\$1,978.35	\$0.00	\$719.40	\$0.00	\$0.00	B	NAS
FLNSFC04-200U	200GB FLASH DRIVE FOR NS FAST CACHE UPGR	\$1.00	38%	\$0.62	\$3,183.11	\$2,697.51	\$1,976.39	\$0.00	\$719.42	\$0.00	\$0.00	B	NAS



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
FLV32S6F-100	100GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	\$2,034.63	10%	\$1,831.17	\$345.89	\$305.19	\$223.81	\$0.00	\$79.40	\$0.00	UE	VNX HARDWARE	
FLV32S6F-100N	VNX51/53 100GFCACHEFLSH-25X2.5 DPE/DAE N	\$2,393.38	10%	\$2,154.04	\$406.87	\$359.01	\$263.27	\$0.00	\$93.40	\$0.00	UE	VNX HARDWARE	
FLV32S6F100NU	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	\$1.00	10%	\$0.90	\$420.40	\$355.73	\$261.94	\$0.00	\$91.50	\$0.00	UE	VNX HARDWARE	
FLV32S6F-100U	VNX51/53 100GB FCACHE FLSH-25X2.5IN UPG	\$1.00	10%	\$0.90	\$357.11	\$302.17	\$222.51	\$0.00	\$77.72	\$0.00	UE	VNX HARDWARE	
FLV32S6F-200	200GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	\$3,848.88	10%	\$3,463.99	\$654.31	\$577.33	\$423.38	\$0.00	\$150.20	\$0.00	UE	VNX HARDWARE	
FLV32S6F-200N	VNX51/53 200GFCACHEFLSH-25X2.5 DPE/DAE N	\$4,530.50	10%	\$4,077.45	\$770.19	\$679.58	\$498.36	\$0.00	\$176.80	\$0.00	UE	VNX HARDWARE	
FLV32S6F200NU	VNX51/53 200G FCF 25X2.5 DAE/DPE NU	\$6,119.25	10%	\$5,507.33	\$795.50	\$673.12	\$495.66	\$0.00	\$173.13	\$0.00	UE	VNX HARDWARE	
FLV32S6F-200U	VNX51/53 200GB FCACHE FLSH-25X2.5IN UPG	\$5,201.88	10%	\$4,681.69	\$676.24	\$572.21	\$421.35	\$0.00	\$147.18	\$0.00	UE	VNX HARDWARE	
FLV3VS6F-100	100GB FST CACHE FLSH 15X3.5IN DPE/DAE	\$2,044.88	10%	\$1,840.39	\$347.63	\$306.73	\$224.94	\$0.00	\$79.80	\$0.00	UE	VNX HARDWARE	
FLV3VS6F-100N	VNX 51/53 100G FCACHE 15X3.5 DPE/DAE N	\$2,403.63	10%	\$2,163.27	\$408.62	\$360.54	\$264.40	\$0.00	\$93.80	\$0.00	UE	VNX HARDWARE	
FLV3VS6F100NU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$1.00	10%	\$0.90	\$421.74	\$356.85	\$262.77	\$0.00	\$91.79	\$0.00	UE	VNX HARDWARE	
FLV3VS6F-100U	VNX51/53 100GB FCACHE FLSH-15X3.5IN UPG	\$1.00	10%	\$0.90	\$358.44	\$303.30	\$223.34	\$0.00	\$78.01	\$0.00	UE	VNX HARDWARE	
FLV3VS6F-200	200GB FST CACHE FLSH 15X3.5IN DPE/DAE	\$3,874.50	10%	\$3,487.05	\$658.67	\$581.18	\$426.20	\$0.00	\$151.20	\$0.00	UE	VNX HARDWARE	
FLV3VS6F-200N	VNX 51/53 200B FCACHE 15X3.5 DPE/DAE N	\$4,556.13	10%	\$4,100.52	\$774.54	\$683.42	\$501.17	\$0.00	\$177.80	\$0.00	UE	VNX HARDWARE	
FLV3VS6F200NU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	\$6,150.00	10%	\$5,535.00	\$799.50	\$676.50	\$498.15	\$0.00	\$174.00	\$0.00	UE	VNX HARDWARE	
FLV3VS6F-200U	VNX51/53 200GB FCACHE FLSH-15X3.5IN UPG	\$1.00	10%	\$0.90	\$679.58	\$575.03	\$423.43	\$0.00	\$147.90	\$0.00	UE	VNX HARDWARE	
FLV42S6F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$413.95	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	UM	VNX HARDWARE	
FLV42S6F-100-FP	VNX 100GB FAST CACHE 25X2.5 DPE/DAE-FP	\$2,435.00	26%	\$1,801.90	\$661.87	\$584.00	\$409.00	\$0.00	\$97.40	\$0.00	UM	NA	
FLV42S6F-100TU	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	\$3,290.00	26%	\$2,434.60	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	UM	VNX HARDWARE	
FLV42S6F-100U	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	\$3,290.00	26%	\$2,434.60	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	UM	VNX HARDWARE	
FLV42S6F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$653.65	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	UM	VNX HARDWARE	
FLV42S6F-200-FP	VNX 200GB FAST CACHE 25X2.5 DPE/DAE-FP	\$4,405.00	26%	\$3,259.70	\$1,260.27	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	UM	NA	
FLV42S6F-200TU	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	\$5,190.00	26%	\$3,840.60	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	UM	VNX HARDWARE	
FLV42S6F-200U	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	\$5,190.00	26%	\$3,840.60	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	UM	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
FLV42S6FX-200	VNX 200GB SF2 FAST CACHE 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$362.10	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	UM	VNX2 HARDWARE	
FLV42S6FX-200TU	VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$3,510.00	26%	\$2,597.40	\$456.30	\$386.10	\$284.31	\$0.00	\$101.79	\$0.00	UM	VNX2 HARDWARE	
FLV42S6FX-200U	VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$3,510.00	26%	\$2,597.40	\$456.30	\$386.10	\$284.31	\$0.00	\$101.79	\$0.00	UM	VNX2 HARDWARE	
FLV42S6FX-400	VNX 400GB SF2 FAST CACHE 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$576.30	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	UM	VNX2 HARDWARE	
FLV42S6FX-400TU	VNX 400G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$5,580.00	26%	\$4,129.20	\$725.40	\$613.80	\$451.98	\$0.00	\$161.82	\$0.00	UM	VNX2 HARDWARE	
FLV42S6FX-400U	VNX 400G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$5,580.00	26%	\$4,129.20	\$725.40	\$613.80	\$451.98	\$0.00	\$161.82	\$0.00	UM	VNX2 HARDWARE	
FLV4D2S6F-100	VNX 100GB FAST CACHE 120X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$413.95	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	UM	VNX HARDWARE	
FLV4D2S6F-100TU	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	\$3,290.00	26%	\$2,434.60	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	UM	VNX HARDWARE	
FLV4D2S6F-100U	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	\$3,290.00	26%	\$2,434.60	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	UM	VNX HARDWARE	
FLV4D2S6F-200	VNX 200GB FAST CACHE 120X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$653.65	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	UM	VNX HARDWARE	
FLV4D2S6F-200TU	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	\$5,190.00	26%	\$3,840.60	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	UM	VNX HARDWARE	
FLV4D2S6F-200U	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	\$5,190.00	26%	\$3,840.60	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	UM	VNX HARDWARE	
FLV4D2S6FX-200	VNX 200GB SF2 FAST CACHE 120X2.5 DAE	\$1.00	26%	\$0.74	\$362.10	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	UM	VNX2 HARDWARE	
FLV4D2S6FX-200TU	VNX 200GB SF2 FAST CACHE 120X2.5 DAE UPG	\$3,510.00	26%	\$2,597.40	\$456.30	\$386.10	\$284.31	\$0.00	\$101.79	\$0.00	UM	VNX2 HARDWARE	
FLV4D2S6FX-200U	VNX 200GB SF2 FAST CACHE120X2.5 DAE UPG	\$3,510.00	26%	\$2,597.40	\$456.30	\$386.10	\$284.31	\$0.00	\$101.79	\$0.00	UM	VNX2 HARDWARE	
FLV4D2S6FX-400	VNX 400GB SF2 FAST CACHE 120X2.5 DAE	\$1.00	26%	\$0.74	\$576.30	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	UM	VNX2 HARDWARE	
FLV4D2S6FX-400TU	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	\$5,580.00	26%	\$4,129.20	\$725.40	\$613.80	\$451.98	\$0.00	\$161.82	\$0.00	UM	VNX2 HARDWARE	
FLV4D2S6FX-400U	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	\$5,580.00	26%	\$4,129.20	\$725.40	\$613.80	\$451.98	\$0.00	\$161.82	\$0.00	UM	VNX2 HARDWARE	
FLV4DS6F-100	VNX 100GB FAST CACHE 60X3.5 DAE	\$1.00	26%	\$0.74	\$413.95	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	UM	VNX HARDWARE	
FLV4DS6F-100-FP	VNX 100GB FAST CACHE 60X3.5 DAE-FP	\$2,435.00	26%	\$1,801.90	\$661.87	\$584.00	\$409.00	\$0.00	\$97.40	\$0.00	UM	NA	
FLV4DS6F-100TU	VNX 100GB FAST CACHE 60X3.5 DPE/DAE UPG	\$3,290.00	26%	\$2,434.60	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	UM	VNX HARDWARE	
FLV4DS6F-100U	VNX 100GB FAST CACHE 60X3.5 DAE UPG	\$3,290.00	26%	\$2,434.60	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	UM	VNX HARDWARE	
FLV4DS6F-200	VNX 200GB FAST CACHE 60X3.5 DAE	\$1.00	26%	\$0.74	\$653.65	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	UM	VNX HARDWARE	
FLV4DS6F-200-FP	VNX 200GB FAST CACHE 60X3.5 DAE-FP	\$4,405.00	26%	\$3,259.70	\$1,260.27	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	UM	NA	
FLV4DS6F-200TU	VNX 200GB FAST CACHE 60X3.5 DPE/DAE UPG	\$5,190.00	26%	\$3,840.60	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	UM	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
FLV4DS6F-200U	VNX 200GB FAST CACHE 60X3.5 DAE UPG	\$5,190.00	26%	\$3,840.60	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	UM	VNX HARDWARE	
FLV4DS6FX-200	VNX 200GB SF2 FAST CACHE 60X3.5 DAE	\$2,130.00	26%	\$1,576.20	\$362.10	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	UM	VNX2 HARDWARE	
FLV4DS6FX-200TU	VNX 200GB SF2 FAST CACHE 60X3.5 DAE UPG	\$3,510.00	26%	\$2,597.40	\$456.30	\$386.10	\$284.31	\$0.00	\$101.79	\$0.00	UM	VNX2 HARDWARE	
FLV4DS6FX-200U	VNX 200GB SF2 FAST CACHE 60X3.5 DAE UPG	\$3,510.00	26%	\$2,597.40	\$456.30	\$386.10	\$284.31	\$0.00	\$101.79	\$0.00	UM	VNX2 HARDWARE	
FLV4DS6FX-400	VNX 400GB SF2 FAST CACHE 60X3.5 DAE	\$3,390.00	26%	\$2,508.60	\$576.30	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	UM	VNX2 HARDWARE	
FLV4DS6FX-400TU	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	\$5,580.00	26%	\$4,129.20	\$725.40	\$613.80	\$451.98	\$0.00	\$161.82	\$0.00	UM	VNX2 HARDWARE	
FLV4DS6FX-400U	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	\$5,580.00	26%	\$4,129.20	\$725.40	\$613.80	\$451.98	\$0.00	\$161.82	\$0.00	UM	VNX2 HARDWARE	
FLV4VS6F-100	VNX 100GB FAST CACHE 15X3.5 DAE	\$1.00	26%	\$0.74	\$413.95	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	UM	VNX HARDWARE	
FLV4VS6F-100-FP	VNX 100GB FAST CACHE 15X3.5 DAE-FP	\$2,435.00	26%	\$1,801.90	\$661.87	\$584.00	\$409.00	\$0.00	\$97.40	\$0.00	UM	NA	
FLV4VS6F-100TU	VNX 100GB FAST CACHE 15X3.5 DPE/DAE UPG	\$3,290.00	26%	\$2,434.60	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	UM	VNX HARDWARE	
FLV4VS6F-100U	VNX 100GB FAST CACHE 15X3.5 DAE UPG	\$3,290.00	26%	\$2,434.60	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	UM	VNX HARDWARE	
FLV4VS6F-200	VNX 200GB FAST CACHE 15X3.5 DAE	\$1.00	26%	\$0.74	\$653.65	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	UM	VNX HARDWARE	
FLV4VS6F-200-FP	VNX 200GB FAST CACHE 15X3.5 DAE-FP	\$4,405.00	26%	\$3,259.70	\$1,260.27	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	UM	NA	
FLV4VS6F-200TU	VNX 200GB FAST CACHE 15X3.5 DPE/DAE UPG	\$5,190.00	26%	\$3,840.60	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	UM	VNX HARDWARE	
FLV4VS6F-200U	VNX 200GB FAST CACHE 15X3.5 DAE UPG	\$5,190.00	26%	\$3,840.60	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	UM	VNX HARDWARE	
FLV4VS6FX-200	VNX 200GB SF2 FAST CACHE 15X3.5 DAE	\$1.00	26%	\$0.74	\$362.10	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	UM	VNX2 HARDWARE	
FLV4VS6FX-200TU	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG	\$3,510.00	26%	\$2,597.40	\$456.30	\$386.10	\$284.31	\$0.00	\$101.79	\$0.00	UM	VNX2 HARDWARE	
FLV4VS6FX-200U	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG	\$3,510.00	26%	\$2,597.40	\$456.30	\$386.10	\$284.31	\$0.00	\$101.79	\$0.00	UM	VNX2 HARDWARE	
FLV4VS6FX-400	VNX 400GB SF2 FAST CACHE 15X3.5 DAE	\$1.00	26%	\$0.74	\$576.30	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	UM	VNX2 HARDWARE	
FLV4VS6FX-400TU	VNX 400GB SF2 FAST CACHE 15X3.5 DAE UPG	\$5,580.00	26%	\$4,129.20	\$725.40	\$613.80	\$451.98	\$0.00	\$161.82	\$0.00	UM	VNX2 HARDWARE	
FLV4VS6FX-400U	VNX 400GB SF2 FAST CACHE 15X3.5 DAE UPG	\$5,580.00	26%	\$4,129.20	\$725.40	\$613.80	\$451.98	\$0.00	\$161.82	\$0.00	UM	VNX2 HARDWARE	
FLV52S6F-100TU	VNXE1600 100GB FAST CACHE 25X2.5 U/G	\$2,747.00	10%	\$2,472.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
FLV52S6F-100U	VNXE1600 100GB FAST CACHE 25X2.5 U/G	\$2,747.00	10%	\$2,472.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
FLV52S6F-200TU	VNXE1600 200GB FAST CACHE 25X2.5 U/G	\$4,356.25	10%	\$3,920.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
FLV52S6F-200U	VNXE1600 200GB FAST CACHE 25X2.5 U/G	\$4,356.25	10%	\$3,920.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
FLV5PS6F-100TU	VNXE1600 100GB FAST CACHE 12X3.5 U/G	\$2,747.00	10%	\$2,472.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
FLV5PS6F-100U	VNXE1600 100GB FAST CACHE 12X3.5 U/G	\$2,747.00	10%	\$2,472.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
FLV5PS6F-200TU	VNXE1600 200GB FAST CACHE 12X3.5 U/G	\$4,356.25	10%	\$3,920.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
FLV5PS6F-200U	VNXE1600 200GB FAST CACHE 12X3.5 U/G	\$4,356.25	10%	\$3,920.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
FLV62S6F-100	VNXe 3200 100GB FAST CACHE 25X2.5 U/G	\$1.00	10%	\$0.90	\$0.00	\$225.71	\$157.99	\$110.10	\$99.09	\$99.09	\$99.09	UE	VNXE HARDWARE
FLV62S6F-100TU	VNXe 3200 100GB FAST CACHE 25X2.5 U/G	\$2,536.88	10%	\$2,283.19	\$0.00	\$225.53	\$157.29	\$106.43	\$55.27	\$102.29	\$102.29	UE	VNXE HARDWARE
FLV62S6F-100U	VNXe 3200 100GB FAST CACHE 25X2.5 U/G	\$2,536.88	10%	\$2,283.19	\$0.00	\$225.53	\$157.29	\$106.43	\$55.27	\$102.29	\$102.29	UE	VNXE HARDWARE
FLV62S6F-200	VNXe 3200 200GB FAST CACHE 25X2.5 U/G	\$1.00	10%	\$0.90	\$0.00	\$357.32	\$250.12	\$174.30	\$156.87	\$156.87	\$156.87	UE	VNXE HARDWARE
FLV62S6F-200TU	VNXe 3200 200GB FAST CACHE 25X2.5 U/G	\$4,018.00	10%	\$3,616.20	\$0.00	\$357.20	\$249.12	\$168.56	\$87.53	\$162.01	\$162.01	UE	VNXE HARDWARE
FLV62S6F-200U	VNXe 3200 200GB FAST CACHE 25X2.5 U/G	\$4,018.00	10%	\$3,616.20	\$0.00	\$357.20	\$249.12	\$168.56	\$87.53	\$162.01	\$162.01	UE	VNXE HARDWARE
FLV6PS6F-100	VNXe 3200 100GB FAST CACHE 12X3.5 U/G	\$1.00	10%	\$0.90	\$0.00	\$225.71	\$157.99	\$110.10	\$99.09	\$99.09	\$99.09	UE	VNXE HARDWARE
FLV6PS6F-100TU	VNXe 3200 100GB FAST CACHE 12X3.5 U/G	\$2,536.88	10%	\$2,283.19	\$0.00	\$225.53	\$157.29	\$106.43	\$55.27	\$102.29	\$102.29	UE	VNXE HARDWARE
FLV6PS6F-100U	VNXe 3200 100GB FAST CACHE 12X3.5 U/G	\$2,536.88	10%	\$2,283.19	\$0.00	\$225.53	\$157.29	\$106.43	\$55.27	\$102.29	\$102.29	UE	VNXE HARDWARE
FLV6PS6F-200	VNXe 3200 200GB FAST CACHE 12X3.5 U/G	\$1.00	10%	\$0.90	\$0.00	\$357.32	\$250.12	\$174.30	\$156.87	\$156.87	\$156.87	UE	VNXE HARDWARE
FLV6PS6F-200TU	VNXe 3200 200GB FAST CACHE 12X3.5 U/G	\$4,018.00	10%	\$3,616.20	\$0.00	\$357.20	\$249.12	\$168.56	\$87.53	\$162.01	\$162.01	UE	VNXE HARDWARE
FLV6PS6F-200U	VNXe 3200 200GB FAST CACHE 12X3.5 U/G	\$4,018.00	10%	\$3,616.20	\$0.00	\$357.20	\$249.12	\$168.56	\$87.53	\$162.01	\$162.01	UE	VNXE HARDWARE
FLVX2S6F-100N	VNX 100G FCACHE FLASH-25X2.5 DPE/DAE N	\$3,515.00	26%	\$2,601.10	\$597.55	\$527.25	\$386.65	\$0.00	\$140.60	\$0.00	\$0.00	UM-H	VNX HARDWARE
FLVX2S6F100NU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$1.00	26%	\$0.74	\$622.07	\$527.17	\$384.35	\$0.00	\$140.59	\$0.00	\$0.00	UM-H	VNX HARDWARE
FLVX2S6F-100U	VNX 100G FCACHE FLASH UPG-25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$622.07	\$527.17	\$384.35	\$0.00	\$140.59	\$0.00	\$0.00	UM-H	VNX HARDWARE
FLVX2S6F-200N	VNX 200G FCACHE FLASH-25X2.5 DPE/DAE N	\$6,675.00	26%	\$4,939.50	\$1,134.75	\$1,001.25	\$734.25	\$0.00	\$267.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
FLVX2S6F200NU	VNX 200G FCACHE FLH-25X2.5 DPE/DAE UPG N	\$9,010.00	26%	\$6,667.40	\$1,181.21	\$1,001.01	\$729.81	\$0.00	\$266.97	\$0.00	\$0.00	UM-H	VNX HARDWARE
FLVX2S6F-200U	VNX 200G FCACHE FLASH UPG-25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$1,181.21	\$1,001.01	\$729.81	\$0.00	\$266.97	\$0.00	\$0.00	UM-H	VNX HARDWARE
FLVXDS6F-100	VNX 100G FCACHE FLASH-60X3.5IN DRV DAE	\$1.00	26%	\$0.74	\$600.95	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$0.00	UM-H	VNX HARDWARE
FLVXDS6F-100N	VNX 100G FAST CACHE FLASH-60X3.5 DAE N	\$1.00	26%	\$0.74	\$600.95	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$0.00	UM-H	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
FLVXDS6F100NU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	\$1.00	26%	\$0.74	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	UM-H	VNX HARDWARE
FLVXDS6F-100U	VNX 100G FAST CACHE FLASH UPG-60X3.5 DAE	\$1.00	26%	\$0.74	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	UM-H	VNX HARDWARE
FLVXDS6F-200	VNX 200G FAST CACHE FLASH-60X3.5 DAE	\$1.00	26%	\$0.74	\$1,142.40	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	UM-H	VNX HARDWARE
FLVXDS6F-200N	VNX 200G FAST CACHE FLASH-60X3.5 DAE N	\$1.00	26%	\$0.74	\$1,142.40	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	UM-H	VNX HARDWARE
FLVXDS6F200NU	VNX200G FASTCACHE FLASH-60X3.5 DAE UPG N	\$9,070.00	26%	\$6,711.80	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	UM-H	VNX HARDWARE
FLVXDS6F-200U	VNX 200G FAST CACHE FLASH UPG-60X3.5 DAE	\$1.00	26%	\$0.74	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	UM-H	VNX HARDWARE
FLVXVS6F-100N	VNX 100GB FAST CACHE-15X3.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$600.95	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	UM-H	VNX HARDWARE
FLVXVS6F100NU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	\$1.00	26%	\$0.74	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	UM-H	VNX HARDWARE
FLVXVS6F-100U	VNX 100G FCACHE FLH UPG-15X3.5IN DPE/DAE	\$1.00	26%	\$0.74	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	UM-H	VNX HARDWARE
FLVXVS6F-200N	VNX 200G FAST CACHE -15X3.5 DPE/DAE N	\$1.00	26%	\$0.74	\$1,142.40	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	UM-H	VNX HARDWARE
FLVXVS6F200NU	VNX 200G FAST CACHE 15X3.5 DPE/DAE UPG N	\$9,070.00	26%	\$6,711.80	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	UM-H	VNX HARDWARE
FLVXVS6F-200U	VNX 200G FCACHE FLH UPG-15X3.5IN DPE/DAE	\$1.00	26%	\$0.74	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	UM-H	VNX HARDWARE
FMA5-APL	RAINFINITY FMA	\$1.00	26%	\$0.74	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMA5-HA-APL	RAINFINITY FMA HA APPLIANCE	\$1.00	26%	\$0.74	\$3,280.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMA6-APL	RAINFINITY FMA APPLIANCE	\$42,500.00	26%	\$31,450.00	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMA6-HA-APL	RAINFINITY FMA HA APPLIANCE	\$20,000.00	26%	\$14,800.00	\$3,280.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMA7-APL	FMA APPLIANCE	\$1.00	26%	\$0.74	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMA7-HA-APL	FMA HA APPLIANCE	\$1.00	26%	\$0.74	\$3,280.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMA-APL	FMA APPLIANCE	\$1.00	26%	\$0.74	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMA-HA	FMA HA APPLIANCE	\$1.00	26%	\$0.74	\$3,280.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMAVE	FMA VIRTUAL EDITION	\$1.00	26%	\$0.74	\$4,018.00	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMA-VE	FMA VIRTUAL EDITION	\$1.00	26%	\$0.74	\$4,018.00	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMAVE-120	FMA/VE FOR CELERRA NS-120	\$26,500.00	26%	\$19,610.00	\$4,346.00	\$3,816.00	\$3,180.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMAVE-480	FMA/VE FOR CELERRA NS-480	\$31,500.00	26%	\$23,310.00	\$5,166.00	\$4,536.00	\$3,780.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMAVE-960	FMA/VE FOR CELERRA NS-960	\$36,500.00	26%	\$27,010.00	\$5,986.00	\$5,256.00	\$4,380.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMAVEBDL-120	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00	38%	\$9,399.20	\$2,577.20	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	B	NAS
FMAVEBDL-480	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00	38%	\$9,399.20	\$2,577.20	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	B	NAS
FMAVEBDL-960	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00	38%	\$9,399.20	\$2,577.20	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	B	NAS
FMAVEBDL-G2	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00	38%	\$9,399.20	\$2,577.20	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	B	NAS
FMAVEBDL-G8	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00	38%	\$9,399.20	\$2,577.20	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	B	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
FMAVE-G2	FMA VIRTUAL EDITION FOR THE G2 PLATFORM	\$31,500.00	26%	\$23,310.00	\$5,166.00	\$4,536.00	\$3,780.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMAVE-G8	FMA/VE FOR CELERRA NS-G8	\$36,500.00	26%	\$27,010.00	\$5,986.00	\$5,256.00	\$4,380.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMA-VE-HA	FMA VIRTUAL EDITION HA	\$1.00	26%	\$0.74	\$1,918.80	\$1,684.80	\$1,404.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMA-VE-MIG	FMA APPLIANCE TO VE UPGRADE	\$1.00	26%	\$0.74	\$2,410.80	\$2,116.80	\$1,764.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMAVE-NX4	FMA/VE FOR CELERRA NX4	\$21,500.00	26%	\$15,910.00	\$3,526.00	\$3,096.00	\$2,580.00	\$0.00	\$0.00	\$0.00	D2	NAS
FMC-CSV-3UV	ASSY SLIDING RAILVNX CS MOBILECONTAI	\$1,905.00	26%	\$1,409.70	\$323.85	\$285.75	\$209.55	\$0.00	\$76.20	\$0.00	UM-H	UNIFIED
FMC-DAE-3UV	ASSY SLIDING RAIL DAE MOBILE CONTAINER	\$1,600.00	26%	\$1,184.00	\$272.00	\$240.00	\$176.00	\$0.00	\$64.00	\$0.00	UM-H	UNIFIED
FMC-DME-2UV	ASSY SLIDING RAIL 2U DME MOBILECONTAIN	\$1,905.00	26%	\$1,409.70	\$323.85	\$285.75	\$209.55	\$0.00	\$76.20	\$0.00	UM-H	UNIFIED
FMC-DPE-3UV	ASSY SLIDING RAIL MOBILE CONTAINER	\$1,905.00	26%	\$1,409.70	\$323.85	\$285.75	\$209.55	\$0.00	\$76.20	\$0.00	UM-H	UNIFIED
FMC-SPS-2GBV	ASSY SLIDING RAILSPTS MOBILE CONTAINER	\$1,905.00	26%	\$1,409.70	\$323.85	\$285.75	\$209.55	\$0.00	\$76.20	\$0.00	UM-H	UNIFIED
FM-LL100MD	100M MM FIBRE CABLE LC-LC	\$570.00	38%	\$353.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FM-LL10MD	10M MM FIBRE CABLE LC-LC	\$290.00	38%	\$179.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FM-LL1MD	1M MM FIBRE CABLE LC-LC	\$230.00	38%	\$142.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FM-LL30MD	30M MM FIBRE CABLE LC-LC	\$310.00	38%	\$192.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FM-LL3MD	3M MM FIBRE CABLE LC-LC	\$250.00	38%	\$155.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FM-LL50MD	50M MM FIBRE CABLE LC-LC	\$390.00	38%	\$241.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FM-LL5MD	5M MM FIBRE CABLE LC-LC	\$260.00	38%	\$161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FM-LS100MD	100M MM FIBRE CABLE LC-SC	\$570.00	38%	\$353.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FM-LS10MD	10M MM FIBRE CABLE LC-SC	\$290.00	38%	\$179.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FM-LS1MD	1M MM FIBRE CABLE LC-SC	\$230.00	38%	\$142.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FM-LS30MD	30M MM FIBRE CABLE LC-SC	\$310.00	38%	\$192.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FM-LS3MD	3M MM FIBRE CABLE LC-SC	\$250.00	38%	\$155.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FM-LS50MD	50M MM FIBRE CABLE LC-SC	\$390.00	38%	\$241.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FM-LS5MD	5M MM FIBRE CABLE LC-SC	\$260.00	38%	\$161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FRAME-ADJ	ADJ RACK RAIL KIT-DAE/DPE	\$160.00	38%	\$99.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FRAME-T	TELCO RAILS FOR DAE/DPE	\$540.00	38%	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FRAME-T-CSV	TELCO RAIL KIT FOR THE VNX CS	\$1,087.00	26%	\$804.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
FRAME-T-DAE2	TELCO RAIL KIT - DAE2	\$340.00	38%	\$210.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FRAME-T-SPE	TELCO RAIL KIT - SPE	\$340.00	38%	\$210.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
FREIGHT QUOTE	QUOTED FREIGHT CHARGE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
FSTC-V51	FAST CACHE FOR VNX5100	\$1,902.40	10%	\$1,712.16	\$380.48	\$342.43	\$304.38	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
FSTC-V53	FAST CACHE FOR VNX5300	\$2,883.33	10%	\$2,595.00	\$576.67	\$519.00	\$461.33	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
FSTC-V53-UPG	FAST CACHE FOR VNX5300 UPG	\$980.93	10%	\$882.84	\$196.19	\$176.57	\$156.95	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
FSTC-V55	FAST CACHE FOR VNX5500	\$20,109.00	26%	\$14,880.66	\$4,021.80	\$3,619.62	\$3,217.44	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
FSTC-V55-UPG	FAST CACHE FOR VNX5500 UPG	\$17,502.00	26%	\$12,951.48	\$3,500.40	\$3,150.36	\$2,800.32	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
FSTC-V57	FAST CACHE FOR VNX5700	\$52,283.00	26%	\$38,689.42	\$10,456.60	\$9,410.94	\$8,365.28	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
FSTC-V57-UPG	FAST CACHE FOR VNX5700 UPG	\$49,676.00	26%	\$36,760.24	\$9,935.20	\$8,941.68	\$7,948.16	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
FSTC-V75	FAST CACHE FOR VNX7500	\$64,457.00	26%	\$47,698.18	\$12,891.40	\$11,602.26	\$10,313.12	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
FSTC-V75-UPG	FAST CACHE FOR VNX7500 UPG	\$61,850.00	26%	\$45,769.00	\$12,370.00	\$11,133.00	\$9,896.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
FSTSC-MSC-HW	FASTSCALE HARDWARE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
FSTSC-MSC-HWM	FASTSCALE CS HARDWARE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
FSTSC-MSC-PS	FASTSCALE PS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
FSTSC-MSC-SW	FASTSCALE SOFTWARE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
FSTSC-MSC-SWM	FASTSCALE CS SOFTWARE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
FSTSC-MSC-TRA	FASTSCALE TRAINING	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
FSTS-V51	FAST SUITE FOR VNX5100	\$2,568.65	10%	\$2,311.79	\$513.73	\$462.36	\$410.98	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
FSTS-V53	FAST SUITE FOR VNX5300	\$3,891.93	10%	\$3,502.74	\$778.39	\$700.55	\$622.71	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
FSTS-V53-UPG	FAST SUITE FOR VNX5300 UPG	\$1,323.28	10%	\$1,190.95	\$264.66	\$238.19	\$211.72	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
FSTS-V55	FAST SUITE FOR VNX5500	\$24,432.00	26%	\$18,079.68	\$4,886.40	\$4,397.76	\$3,909.12	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
FSTS-V55-UPG	FAST SUITE FOR VNX5500 UPG	\$20,912.00	26%	\$15,474.88	\$4,182.40	\$3,764.16	\$3,345.92	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
FSTS-V57	FAST SUITE FOR VNX5700	\$70,582.00	26%	\$52,230.68	\$14,116.40	\$12,704.76	\$11,293.12	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
FSTS-V57-UPG	FAST SUITE FOR VNX5700 UPG	\$67,062.00	26%	\$49,625.88	\$13,412.40	\$12,071.16	\$10,729.92	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
FSTS-V75	FAST SUITE FOR VNX7500	\$104,016.00	26%	\$76,971.84	\$20,803.20	\$18,722.88	\$16,642.56	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
FSTS-V75-UPG	FAST SUITE FOR VNX7500 UPG	\$100,496.00	26%	\$74,367.04	\$20,099.20	\$18,089.28	\$16,079.36	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
FSTS-VNX5200	VNX5200 FAST Suite=IC	\$4,177.00	26%	\$3,090.98	\$835.40	\$751.86	\$668.32	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
FSTS-VNXCA2	VNXCA2 FAST SUITE=IC	\$1.00	26%	\$0.74	\$1,708.60	\$1,537.74	\$1,366.88	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNXCA SOFTWARE
FSTS-VNXCA4	VNXCA4 FAST SUITE=IC	\$1.00	26%	\$0.74	\$1,281.40	\$1,153.26	\$1,025.12	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNXCA SOFTWARE
FSTVP-V53	FAST VP FOR VNX5300	\$2,883.33	10%	\$2,595.00	\$576.67	\$519.00	\$461.33	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
FSTVP-V55	FAST VP FOR VNX5500	\$18,098.00	26%	\$13,392.52	\$3,619.60	\$3,257.64	\$2,895.68	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
FSTVP-V57	FAST VP FOR VNX5700	\$52,283.00	26%	\$38,689.42	\$10,456.60	\$9,410.94	\$8,365.28	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
FSTVP-V75	FAST VP FOR VNX7500	\$84,457.00	26%	\$62,498.18	\$16,891.40	\$15,202.26	\$13,513.12	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
FV32S6F100NTU	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	\$1.00	10%	\$0.90	\$420.40	\$355.73	\$261.94	\$0.00	\$91.50	\$0.00	\$0.00	UE	VNX HARDWARE
FV32S6F-100TU	VNX51/53 100G FCF 25X2.5 DPE/DAE UG	\$1.00	10%	\$0.90	\$420.40	\$355.73	\$261.94	\$0.00	\$91.50	\$0.00	\$0.00	UE	VNX HARDWARE
FV32S6F200NTU	VNX51/53 200G FCF 25X2.5 DPE/DAE NU	\$6,119.25	10%	\$5,507.33	\$795.50	\$673.12	\$495.66	\$0.00	\$173.13	\$0.00	\$0.00	UE	VNX HARDWARE
FV32S6F-200TU	VNX51/53 200G FCF 25X2.5 DPE/DAE UG	\$6,119.25	10%	\$5,507.33	\$795.50	\$673.12	\$495.66	\$0.00	\$173.13	\$0.00	\$0.00	UE	VNX HARDWARE
FV3VS6F100NTU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$3,244.13	10%	\$2,919.72	\$421.74	\$356.85	\$262.77	\$0.00	\$91.79	\$0.00	\$0.00	UE	VNX HARDWARE
FV3VS6F-100TU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE UG	\$3,244.13	10%	\$2,919.72	\$421.74	\$356.85	\$262.77	\$0.00	\$91.79	\$0.00	\$0.00	UE	VNX HARDWARE
FV3VS6F200NTU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	\$6,150.00	10%	\$5,535.00	\$799.50	\$676.50	\$498.15	\$0.00	\$174.00	\$0.00	\$0.00	UE	VNX HARDWARE
FV3VS6F-200TU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE UG	\$6,150.00	10%	\$5,535.00	\$799.50	\$676.50	\$498.15	\$0.00	\$174.00	\$0.00	\$0.00	UE	VNX HARDWARE
FVA6-1232C-C	FVA6 12-COP 32G CIFS	\$1.00	26%	\$0.74	\$24,951.78	\$21,908.88	\$18,257.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA6-1232CCCL	FVA6 12-COP 32G CIFS CL	\$1.00	26%	\$0.74	\$43,173.00	\$37,908.00	\$31,590.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA6-1232C-M	FVA6 12-COP 32G MULTI PROTOCOL	\$1.00	26%	\$0.74	\$31,704.48	\$27,838.08	\$23,198.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA6-1232CMCL	FVA6 12-COP 32G MLIT CL	\$1.00	26%	\$0.74	\$49,903.56	\$43,817.76	\$36,514.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA6-1232C-N	FVA6 12-COP 32G NFS	\$1.00	26%	\$0.74	\$24,951.78	\$21,908.88	\$18,257.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA6-1232CNCL	FVA6 12-COP 32G NFS CLUSTER	\$1.00	26%	\$0.74	\$43,173.00	\$37,908.00	\$31,590.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA6-HWUP4GFV	HW ONLY UPGRADE FOR EXISTING GFV CUSTOME	\$1.00	26%	\$0.74	\$4,838.00	\$4,248.00	\$3,540.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA7-1216C-C	FVA7 12-COP 16G CIFS	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA71216CCCL1	FVA 12-COP 16G CIFS CL NODE 1 OF 2	\$1.00	26%	\$0.74	\$15,990.00	\$14,040.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA71216CCCL2	FVA 12-COP 16G CIFS CL NODE 2 OF 2	\$1.00	26%	\$0.74	\$15,990.00	\$14,040.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
FVA7-1216C-HU	FVA7 12-COP 16G HW ONLY UPG	\$1.00	26%	\$0.74	\$4,838.00	\$4,248.00	\$3,540.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA7-1216C-M	FVA7 12-COP 16G MULTI PROTOCOL	\$1.00	26%	\$0.74	\$23,484.80	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA71216CMCL1	FVA 12-COP 16G MULTI CL NODE 1 OF 2	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA71216CMCL2	FVA 12-COP 16G MULTI CL NODE 2 OF 2	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA7-1216C-N	FVA7 12-COP 16G NFS	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA71216CNCL1	FVA 12-COP 16G NFS CLUSTER NODE 1 OF 2	\$1.00	26%	\$0.74	\$15,990.00	\$14,040.00	\$11,700.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA71216CNCL2	FVA 12-COP 16G NFS CLUSTER NODE 2 OF 2	\$1.00	26%	\$0.74	\$15,990.00	\$14,040.00	\$11,700.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA-DCD-FEMCL	FVA FULL MULTI CL	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA-SWU-C-M	LICENSE UPGRADE FROM CIFS TO MULTI-PROTO	\$1.00	26%	\$0.74	\$5,002.00	\$4,392.00	\$3,660.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVA-SWU-N-M	LICENSE UPGRADE FROM NFS TO MULTI-PROTOC	\$1.00	26%	\$0.74	\$5,002.00	\$4,392.00	\$3,660.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVASWU-SC-CL	FVA SW UPG-SINGLE TO CL-CIFS	\$1.00	26%	\$0.74	\$3,329.20	\$2,923.20	\$2,436.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVASWU-SM-CL	FVA SW UPG-SINGLE TO CL-MULTI	\$1.00	26%	\$0.74	\$3,329.20	\$2,923.20	\$2,436.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVASWU-SN-CL	FVA SW UPG-SINGLE TO CL-NFS	\$1.00	26%	\$0.74	\$3,329.20	\$2,923.20	\$2,436.00	\$0.00	\$0.00	\$0.00	D2	NAS
FVX2S6F100NTU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$1.00	26%	\$0.74	\$622.07	\$527.17	\$384.35	\$0.00	\$140.59	\$0.00	UM-H	VNX HARDWARE
FVX2S6F-100TU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG	\$1.00	26%	\$0.74	\$622.07	\$527.17	\$384.35	\$0.00	\$140.59	\$0.00	UM-H	VNX HARDWARE
FVX2S6F200NTU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$9,010.00	26%	\$6,667.40	\$1,181.21	\$1,001.01	\$729.81	\$0.00	\$266.97	\$0.00	UM-H	VNX HARDWARE
FVX2S6F-200TU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG	\$9,010.00	26%	\$6,667.40	\$1,181.21	\$1,001.01	\$729.81	\$0.00	\$266.97	\$0.00	UM-H	VNX HARDWARE
FVXDS6F100NTU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	\$1.00	26%	\$0.74	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	UM-H	VNX HARDWARE
FVXDS6F-100TU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE U	\$1.00	26%	\$0.74	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	UM-H	VNX HARDWARE
FVXDS6F200NTU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE N	\$9,070.00	26%	\$6,711.80	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	UM-H	VNX HARDWARE
FVXDS6F-200TU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE U	\$9,070.00	26%	\$6,711.80	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	UM-H	VNX HARDWARE
FVXVS6F100NTU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	\$1.00	26%	\$0.74	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	UM-H	VNX HARDWARE
FVXVS6F-100TU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UG	\$1.00	26%	\$0.74	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	UM-H	VNX HARDWARE
FVXVS6F200NTU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UPG N	\$9,070.00	26%	\$6,711.80	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	UM-H	VNX HARDWARE
FVXVS6F-200TU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UG	\$9,070.00	26%	\$6,711.80	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	UM-H	VNX HARDWARE
FX8-24-10GBE-CF	ED-DCX FX8-24 2P 10GBE LICENSE(EMC OEM Products)	\$30,800.00	15%	\$26,180.00	\$6,160.00	\$5,544.00	\$4,928.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
FX8-24-ADVEXT-CF	ED-DCX FX8-24 ADVANCED EXTENSION LICENSE(EMC OEM Products)	\$14,100.00	15%	\$11,985.00	\$2,820.00	\$2,538.00	\$2,256.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
FY1PG0075	EMC RETROSPECT CONTINUOUS BACKUP PROFESS	\$45.00	10%	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
FY1PW0075	EMC RETROSPECT CONTINUOUS BACKUP PROFESS	\$136.00	10%	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
FY1RG0075C	EMC RETROSPECT CONTINUOUS BACKUP 1 AGENT	\$60.00	10%	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
FY1RJ0075C	EMC RETROSPECT CONTINUOUS BACKUP 10 AGEN	\$603.00	10%	\$542.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
FY1RK0075C	EMC RETROSPECT CONTINUOUS BACKUP 50 AGEN	\$2,720.00	10%	\$2,448.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
FY1RL0075C	EMC RETROSPECT CONTINUOUS BACKUP AGENT -	\$5,441.00	10%	\$4,896.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
FY1RY0075C	EMC RETROSPECT CONTINUOUS BACKUP 25 AGEN	\$1,434.00	10%	\$1,290.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
GEN6-10GBE-CO	10GBE COPPER SLIC (ROCKSLIDE)(EMC OEM Products)	\$1,250.00	15%	\$1,062.50	\$150.00	\$125.00	\$87.50	\$0.00	\$12.50	\$0.00	\$0.00	E	OPEN EDITION
GEN6-10GBE-CO-U	10GB COPPER SLIC (ROCKSLIDE) UPG(EMC OEM Products)	\$1,250.00	15%	\$1,062.50	\$150.00	\$125.00	\$87.50	\$0.00	\$12.50	\$0.00	\$0.00	E	OPEN EDITION
GEN6-10GBE-FI	10GBE OPTICAL SLIC (LANDSLIDE)(EMC OEM Products)	\$750.00	15%	\$637.50	\$90.00	\$75.00	\$52.50	\$0.00	\$7.50	\$0.00	\$0.00	E	OPEN EDITION
GEN6-10GBE-FI-U	10GB OPTICAL SLIC (LANDSLIDE) UPG(EMC OEM Products)	\$750.00	15%	\$637.50	\$90.00	\$75.00	\$52.50	\$0.00	\$7.50	\$0.00	\$0.00	E	OPEN EDITION
GEN6-10GB-SFP	10GBE OPTICAL SFP (MULTI-MODE)(EMC OEM Products)	\$375.00	15%	\$318.75	\$45.00	\$37.50	\$26.25	\$0.00	\$3.75	\$0.00	\$0.00	E	OPEN EDITION
GEN6-16GBFC	6GB FC 4-PORT SLIC (VORTEX-Q)(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	OPEN EDITION
GEN6-16GBSFP	16GB SFP(EMC OEM Products)	\$750.00	15%	\$637.50	\$90.00	\$75.00	\$52.50	\$0.00	\$7.50	\$0.00	\$0.00	E	OPEN EDITION
GEN6-8GBSFC	8GB SFP(EMC OEM Products)	\$250.00	15%	\$212.50	\$30.00	\$25.00	\$17.50	\$0.00	\$2.50	\$0.00	\$0.00	E	OPEN EDITION
GF-BK40000EU	VMAX 450 FC BACKUP I/O FOR NAS UPG	\$5,498.22	15%	\$4,673.49	\$659.79	\$549.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-BK40000EUF	VMAX 450 FC BACKUP I/O FOR NAS CONV	\$9,621.89	15%	\$8,178.61	\$1,154.63	\$962.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-BK80000EF	VMAX 450 FC BACKUP I/O FOR NAS CONV	\$9,621.89	15%	\$8,178.61	\$1,154.63	\$962.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-COMPRESSF	VMAX 450 HDW COMPRESSION FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-COMPRESSU	VMAX 450 HDW COMPRESSION UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE0008SU	VMAX 450 8SM 16G FICON UPG	\$20,391.75	15%	\$17,332.99	\$2,447.01	\$2,039.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE0008SUF	VMAX 450 8SM 16G FICON CONV	\$69,140.62	15%	\$58,769.53	\$8,296.87	\$6,914.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE00080SU	VMAX 450 8MM 16G FICON UPG	\$9,360.07	15%	\$7,956.06	\$1,123.21	\$936.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE00080SUF	VMAX 450 8MM 16G FICON CONV	\$31,740.64	15%	\$26,979.54	\$3,808.88	\$3,174.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE00200TCU	VMAX 450 2PT 10 GBE BASE T UPG	\$5,760.04	15%	\$4,896.03	\$691.20	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE00200TCUF	VMAX 450 2PT 10 GBE BASE T CONV	\$10,080.07	15%	\$8,568.06	\$1,209.61	\$1,008.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE00200TOU	VMAX 450 2PT 10 GBE OPTICAL UPG	\$5,498.22	15%	\$4,673.49	\$659.79	\$549.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE00200TOUF	VMAX 450 2PT 10 GIGE OPTICAL CONV	\$9,621.89	15%	\$8,178.61	\$1,154.63	\$962.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE00400C4U	VMAX 450 4MM4 COPR GIGE UPG	\$2,593.03	15%	\$2,204.08	\$311.16	\$259.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE00400C4UF	VMAX 450 4MM4 COPR GIGE CONV	\$9,063.00	15%	\$7,703.55	\$1,087.56	\$906.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
GF-FE00400CU	VMAX 450 4PT GBE BASE T UPG	\$5,236.40	15%	\$4,450.94	\$628.37	\$523.64	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE00400CUF	VMAX 450 4M GIGE COPPER CONV	\$9,163.70	15%	\$7,789.15	\$1,099.64	\$916.37	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE00400TUF	VMAX 450 4MM 10 GIGE OPTICAL CONV	\$9,621.89	15%	\$8,178.61	\$1,154.63	\$962.19	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE00400TU	VMAX 450 4MM 10 GIGE UPG	\$4,778.22	15%	\$4,061.49	\$573.39	\$477.82	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE00400TUF	VMAX 450 4MM 10 GIGE CONV	\$16,716.20	15%	\$14,208.77	\$2,005.94	\$1,671.62	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE00400UF	VMAX 450 4M GIGE CONV	\$24,329.62	15%	\$20,680.18	\$2,919.55	\$2,432.96	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE00800TU	VMAX 450 8MM 10GIGE UPG	\$7,169.84	15%	\$6,094.36	\$860.38	\$716.98	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE00800TUF	VMAX 450 8MM 10GIGE CONV	\$25,094.44	15%	\$21,330.27	\$3,011.33	\$2,509.44	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE08000EU	VMAX 450 8SM 8G FIBRE UPG	\$5,417.66	15%	\$4,605.01	\$650.12	\$541.77	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE08000EUF	VMAX 450 8SM 8G FIBRE CONV	\$18,377.75	15%	\$15,621.09	\$2,205.33	\$1,837.78	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE08000SU	VMAX 450 8SM 16G FC UPG	\$14,143.32	15%	\$12,021.82	\$1,697.20	\$1,414.33	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE08000SUF	VMAX 450 8SM 16G FC CONV	\$32,636.87	15%	\$27,741.34	\$3,916.42	\$3,263.69	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE44000EUF	VMAX 450 4MM4SM 8G FIBRE CONV	\$13,362.89	15%	\$11,358.46	\$1,603.55	\$1,336.29	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE62000UF	VMAX 450 6MM2SM 8G FIBRE CONV	\$9,400.35	15%	\$7,990.30	\$1,128.04	\$940.03	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE80000EU	VMAX 450 8MM 8G FIBRE UPG	\$2,708.83	15%	\$2,302.51	\$325.06	\$270.88	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE80000EUF	VMAX 450 8MM 8G FIBRE CONV	\$8,343.00	15%	\$7,091.55	\$1,001.16	\$834.30	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE80000SU	VMAX 450 8MM 16G FC UPG	\$14,143.32	15%	\$12,021.82	\$1,697.20	\$1,414.33	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GF-FE80000SUF	VMAX 450 8MM 16G FC CONV	\$21,796.52	15%	\$18,527.04	\$2,615.58	\$2,179.65	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
GFV-12G-MEM-U	MEMORY UPGRADE 4GB TO 12G	\$1.00	38%	\$0.62	\$3,621.00	\$3,195.00	\$2,343.00	\$0.00	\$852.00	\$0.00	B	NAS
GFV412C12-HU	12-PORT COPPER 12GB HW FOR SA TO CL UPGR	\$1.00	38%	\$0.62	\$14,059.00	\$12,405.00	\$9,097.00	\$0.00	\$3,308.00	\$0.00	B	NAS
GFV421212C-C	4212-12G COPPER CIFS	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV421212CCCL	12G 12-COP CIFS CL- SPECIAL ORDER ONLY	\$1.00	26%	\$0.74	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV421212C-E	4212-12G COPPER ENT	\$1.00	26%	\$0.74	\$23,484.80	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV421212CECL	4212-12G COPPER ENT CLUSTER	\$1.00	26%	\$0.74	\$36,965.60	\$32,457.60	\$27,048.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV421212C-N	4212-12G COPPER NFS	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV421212CNCL	4212-12G COPPER NFS CLUSTER	\$1.00	26%	\$0.74	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV42412C-C	424-12G COPPER CIFS	\$1.00	26%	\$0.74	\$16,793.60	\$14,745.60	\$12,288.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV42412C-CCL	424-12G COPPER CIFS CL	\$1.00	26%	\$0.74	\$30,274.40	\$26,582.40	\$22,152.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV42412C-E	424-12G COPPER ENT	\$1.00	26%	\$0.74	\$21,795.60	\$19,137.60	\$15,948.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV42412C-ECL	424-12G COPPER ENT CL	\$1.00	26%	\$0.74	\$35,260.00	\$30,960.00	\$25,800.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV42412C-N	424-12G COPPER NFS	\$1.00	26%	\$0.74	\$16,793.60	\$14,745.60	\$12,288.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV42412C-NCL	424-12G COPPER NFS CL	\$1.00	26%	\$0.74	\$30,274.40	\$26,582.40	\$22,152.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV42412F-C	424-12G FIBER CIFS	\$1.00	26%	\$0.74	\$16,793.60	\$14,745.60	\$12,288.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV42412F-CCL	424-12G FIBER CIFS CL	\$1.00	26%	\$0.74	\$30,274.40	\$26,582.40	\$22,152.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV42412F-E	424-12G FIBER ENT	\$1.00	26%	\$0.74	\$21,795.60	\$19,137.60	\$15,948.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV42412F-ECL	424-12G FIBER ENT CL	\$1.00	26%	\$0.74	\$35,260.00	\$30,960.00	\$25,800.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV42412F-N	424-12G FIBER NFS	\$1.00	26%	\$0.74	\$16,793.60	\$14,745.60	\$12,288.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV42412F-NCL	424-12G FIBER NFS CL	\$1.00	26%	\$0.74	\$30,274.40	\$26,582.40	\$22,152.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV4244C-C	424-4G COPPER CIFS	\$1.00	26%	\$0.74	\$13,300.40	\$11,678.40	\$9,732.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV4244C-CCL	4G 4-COP CIFS CL- SPECIAL ORDER ONLY	\$1.00	26%	\$0.74	\$23,288.00	\$20,448.00	\$17,040.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV4244C-E	424-4G COPPER ENT	\$1.00	26%	\$0.74	\$18,286.00	\$16,056.00	\$13,380.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV4244C-ECL	424-4G COPPER CIFS CL	\$1.00	26%	\$0.74	\$28,273.60	\$24,825.60	\$20,688.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV4244C-N	424-4G COPPER NFS	\$1.00	26%	\$0.74	\$13,300.40	\$11,678.40	\$9,732.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV4244C-NCL	424-4G COPPER NFS CL	\$1.00	26%	\$0.74	\$23,288.00	\$20,448.00	\$17,040.00	\$0.00	\$0.00	\$0.00	D2	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
GFV4244F-C	424-4G FIBER CIFS	\$1.00	26%	\$0.74	\$13,300.40	\$11,678.40	\$9,732.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4244F-CCL	424-4G FIBER CIFS CL	\$1.00	26%	\$0.74	\$23,288.00	\$20,448.00	\$17,040.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4244F-E	424-4G FIBER ENT	\$1.00	26%	\$0.74	\$18,286.00	\$16,056.00	\$13,380.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4244F-ECL	424-4G FIBER ENT CL	\$1.00	26%	\$0.74	\$28,273.60	\$24,825.60	\$20,688.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4244F-N	424-4G FIBER NFS	\$1.00	26%	\$0.74	\$13,300.40	\$11,678.40	\$9,732.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4244F-NCL	424-4G FIBER NFS CL	\$1.00	26%	\$0.74	\$23,288.00	\$20,448.00	\$17,040.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV424C12-HU	HW UPG - GFV424C - 12GB	\$1.00	38%	\$0.62	\$7,599.00	\$6,705.00	\$4,917.00	\$0.00	\$1,788.00	\$0.00	B	NAS	
GFV424C4-HU	HW UPG - GFV424C - 4GB	\$1.00	38%	\$0.62	\$3,978.00	\$3,510.00	\$2,574.00	\$0.00	\$936.00	\$0.00	B	NAS	
GFV424F12-HU	HW UPG - GFV424F - 12GB	\$1.00	38%	\$0.62	\$7,599.00	\$6,705.00	\$4,917.00	\$0.00	\$1,788.00	\$0.00	B	NAS	
GFV424F4-HU	HW UPG - GFV424F-4GB	\$1.00	38%	\$0.62	\$3,978.00	\$3,510.00	\$2,574.00	\$0.00	\$936.00	\$0.00	B	NAS	
GFV42612F-C	426-12G FIBER CIFS	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV42612F-CCL	426-12G FIBER CIFS CL	\$1.00	26%	\$0.74	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV42612F-E	426-12G FIBER ENT	\$1.00	26%	\$0.74	\$23,484.80	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV42612F-ECL	426-12G FIBER ENT CL	\$1.00	26%	\$0.74	\$36,965.60	\$32,457.60	\$27,048.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV42612F-N	426-12G FIBER NFS	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV42612F-NCL	426-12G FIBER NFS CL	\$1.00	26%	\$0.74	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4264F-C	426-4G FIBER CIFS	\$1.00	26%	\$0.74	\$14,989.60	\$13,161.60	\$10,968.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4264F-CCL	426-4G FIBER CIFS CL	\$1.00	26%	\$0.74	\$24,977.20	\$21,931.20	\$18,276.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4264F-E	426-4G FIBER ENT	\$1.00	26%	\$0.74	\$19,991.60	\$17,553.60	\$14,628.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4264F-ECL	426-4G FIBER ENT CL	\$1.00	26%	\$0.74	\$29,979.20	\$26,323.20	\$21,936.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4264F-N	426-4G FIBER NFS	\$1.00	26%	\$0.74	\$14,989.60	\$13,161.60	\$10,968.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4264F-NCL	426-4G FIBER NFS CL	\$1.00	26%	\$0.74	\$24,977.20	\$21,931.20	\$18,276.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV426F12-HU	HW UPG - GFV426F - 12GB	\$1.00	38%	\$0.62	\$7,939.00	\$7,005.00	\$5,137.00	\$0.00	\$1,868.00	\$0.00	B	NAS	
GFV426F4-HU	HW UPG - GFV426F - 4GB	\$1.00	38%	\$0.62	\$4,318.00	\$3,810.00	\$2,794.00	\$0.00	\$1,016.00	\$0.00	B	NAS	
GFV42812C-C	428-12G COPPER CIFS	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV42812C-CCL	428-12G COPPER CIFS CL	\$1.00	26%	\$0.74	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV42812C-E	428-12G COPPER ENT	\$1.00	26%	\$0.74	\$23,484.80	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV42812C-ECL	428-12G COPPER ENT CL	\$1.00	26%	\$0.74	\$36,965.60	\$32,457.60	\$27,048.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV42812C-F-C	428-12G COP/FBR CIFS	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV42812CF-CCL	428-12G COP/FBR CIFS CL	\$1.00	26%	\$0.74	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV42812C-F-E	428-12G COP/FBR ENT	\$1.00	26%	\$0.74	\$23,484.80	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV42812CFECL	428-12G COP/FBR ENTCL	\$1.00	26%	\$0.74	\$36,982.00	\$32,472.00	\$27,060.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV42812C-F-N	428-12G COP/FBR NFS	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV42812CFNCL	428-12G COP/FBR NFS CL	\$1.00	26%	\$0.74	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV42812C-N	428-12G COPPER NFS	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV42812C-NCL	428-12G COPPER NFS CL	\$1.00	26%	\$0.74	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4284C-C	428-4G COPPER CIFS	\$1.00	26%	\$0.74	\$14,989.60	\$13,161.60	\$10,968.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4284C-CCL	428-4G COP CIFS CL	\$1.00	26%	\$0.74	\$24,977.20	\$21,931.20	\$18,276.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4284C-E	428-4G COPPER ENT	\$1.00	26%	\$0.74	\$19,991.60	\$17,553.60	\$14,628.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4284C-ECL	428-4G COP ENT CL	\$1.00	26%	\$0.74	\$29,979.20	\$26,323.20	\$21,936.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4284C-F-C	428-4G COP/FBR CIFS	\$1.00	26%	\$0.74	\$14,989.60	\$13,161.60	\$10,968.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4284CF-CCL	428-4G COP/FBR CIFS CL	\$1.00	26%	\$0.74	\$24,977.20	\$21,931.20	\$18,276.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4284C-F-E	428-4G COP/FBR ENT	\$1.00	26%	\$0.74	\$19,991.60	\$17,553.60	\$14,628.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4284CFECL	428-4G COP/FBR ENT CL	\$1.00	26%	\$0.74	\$29,979.20	\$26,323.20	\$21,936.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4284C-F-N	428-4G COP/FBR NFS	\$1.00	26%	\$0.74	\$14,989.60	\$13,161.60	\$10,968.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4284CFNCL	428-4G COP/FBR NFS CL	\$1.00	26%	\$0.74	\$24,977.20	\$21,931.20	\$18,276.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4284C-N	428-4G COPPER NFS	\$1.00	26%	\$0.74	\$14,989.60	\$13,161.60	\$10,968.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4284C-NCL	428-4G COP NFS CL	\$1.00	26%	\$0.74	\$24,977.20	\$21,931.20	\$18,276.00	\$0.00	\$0.00	\$0.00	D2	NAS	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
GFV428C12-HU	HW UPG - GFV428C - 12GB	\$1.00	38%	\$0.62	\$7,939.00	\$7,005.00	\$5,137.00	\$0.00	\$1,868.00	\$0.00	B	NAS	
GFV428C4-HU	HW UPG - GFV428C - 4GB	\$1.00	38%	\$0.62	\$4,318.00	\$3,810.00	\$2,794.00	\$0.00	\$1,016.00	\$0.00	B	NAS	
GFV428CF12-HU	HW UPG - GFV424CF - 12GB	\$1.00	38%	\$0.62	\$7,939.00	\$7,005.00	\$5,137.00	\$0.00	\$1,868.00	\$0.00	B	NAS	
GFV428CF4-HU	HW UPG - GFV428CF - 4GB	\$1.00	38%	\$0.62	\$4,318.00	\$3,810.00	\$2,794.00	\$0.00	\$1,016.00	\$0.00	B	NAS	
GFV4-441212HU	GFV4 UPGRADE KIT FROM 4GB/4-PORT TO 12GB	\$1.00	38%	\$0.62	\$6,375.00	\$5,625.00	\$4,125.00	\$0.00	\$1,500.00	\$0.00	B	NAS	
GFV4-C-S	4-PORT COPPER CARD FOR GFV4	\$1.00	38%	\$0.62	\$170.00	\$150.00	\$110.00	\$0.00	\$40.00	\$0.00	B	NAS	
GFV4FM-BASE	GFV4 FILE MANAGEMENT BASE	\$1.00	26%	\$0.74	\$2,050.00	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4FM-EXPN	EXPANSION	\$1.00	26%	\$0.74	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV4-F-S	2-PORT FIBER CARD FOR GFV4	\$1.00	38%	\$0.62	\$425.00	\$375.00	\$275.00	\$0.00	\$100.00	\$0.00	B	NAS	
GFV5-1216C-C	GFV5 12-COP 16G CIFS	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-1216CCCL	GFV5 12-COP 16G CIFS CL	\$1.00	26%	\$0.74	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-1216C-E	GFV5 12-COP 16G ENT	\$1.00	26%	\$0.74	\$23,484.80	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-1216CECL	GFV5 12-COP 16G ENT CL	\$1.00	26%	\$0.74	\$36,965.60	\$32,457.60	\$27,048.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-1216C-HU	GFV5 12X16 SA-CL UPGRADE	\$1.00	38%	\$0.62	\$15,725.00	\$13,875.00	\$10,175.00	\$0.00	\$3,700.00	\$0.00	B	NAS	
GFV5-1216C-N	GFV5 12-COP 16G NFS	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-1216CNCL	GFV5 12-COP 16G NFS CL	\$1.00	26%	\$0.74	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-441216HU	GFV5 UPGRADE 4X4 TO 12X16	\$1.00	38%	\$0.62	\$7,225.00	\$6,375.00	\$4,675.00	\$0.00	\$1,700.00	\$0.00	B	NAS	
GFV5-44C-C	GFV5 4-COP 4G CIFS	\$1.00	26%	\$0.74	\$13,300.40	\$11,678.40	\$9,732.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-44C-CCL	GFV5 4-COP 4G CIFS CL	\$1.00	26%	\$0.74	\$23,288.00	\$20,448.00	\$17,040.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-44C-HU	GFV5 4X4 SA-CL UPGRADE	\$1.00	38%	\$0.62	\$12,325.00	\$10,875.00	\$7,975.00	\$0.00	\$2,900.00	\$0.00	B	NAS	
GFV5-616F-C	GFV5 6-FIB 16G CIFS	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-616F-CCL	GFV5 6-FIB 16G CIFS CL	\$1.00	26%	\$0.74	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-616F-E	GFV5 6-FIB 16G ENT	\$1.00	26%	\$0.74	\$23,484.80	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-616F-ECL	GFV5 6-FIB 16G ENT CL	\$1.00	26%	\$0.74	\$36,965.60	\$32,457.60	\$27,048.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-616F-HU	GFV5 6X16 SA-CL UPGRADE	\$1.00	38%	\$0.62	\$15,725.00	\$13,875.00	\$10,175.00	\$0.00	\$3,700.00	\$0.00	B	NAS	
GFV5-616F-N	GFV5 6-FIB 16G NFS	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-616F-NCL	GFV5 6-FIB 16G NFS CL	\$1.00	26%	\$0.74	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-816CF-C	GFV5 8-MIX 16G CIFS	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-816CF-CCL	GFV5 8-MIX 16G CIFS CL	\$1.00	26%	\$0.74	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-816CF-E	GFV5 8-MIX 16G ENT	\$1.00	26%	\$0.74	\$23,484.80	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-816CFECL	GFV5 8-MIX 16G ENT CL	\$1.00	26%	\$0.74	\$36,965.60	\$32,457.60	\$27,048.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-816CF-HU	GFV5 8X16 SA-CL UPGRADE	\$1.00	38%	\$0.62	\$15,725.00	\$13,875.00	\$10,175.00	\$0.00	\$3,700.00	\$0.00	B	NAS	
GFV5-816CF-N	GFV5 8-MIX 16G NFS	\$1.00	26%	\$0.74	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-816CFNCL	GFV5 8-MIX 16G NFS CL	\$1.00	26%	\$0.74	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-C-S	4-PORT COPPER CARD - GFV5	\$1.00	38%	\$0.62	\$170.00	\$150.00	\$110.00	\$0.00	\$40.00	\$0.00	B	NAS	
GFV5-FM-BASE	GFV5 FMA BASE	\$1.00	26%	\$0.74	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-FM-EXPN	GFV5 FMA EXPN	\$1.00	26%	\$0.74	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV5-F-S	2-PORT FIBER CARD - GFV5	\$1.00	38%	\$0.62	\$425.00	\$375.00	\$275.00	\$0.00	\$100.00	\$0.00	B	NAS	
GFV6-1216C-C	GFV6 12-COP 16G CIFS	\$112,700.00	26%	\$83,398.00	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV6-1216CCCL	GFV6 12-COP 16G CIFS CL	\$195,000.00	26%	\$144,300.00	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV6-1216C-E	GFV6 12-COP 16G ENTERPRISE	\$143,200.00	26%	\$105,968.00	\$23,484.80	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV6-1216C-HU	GFV6 12X16 SA-CL UPGRADE	\$92,500.00	26%	\$68,450.00	\$15,170.00	\$13,320.00	\$11,100.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV6-1216C-N	GFV6 12-COP 16G NFS	\$112,700.00	26%	\$83,398.00	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV6-1216CNCL	GFV6 12-COP 16G NFS CL	\$195,000.00	26%	\$144,300.00	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV6-1232C-C	GFV6 12-COPPER 32G CIFS	\$152,145.00	26%	\$112,587.30	\$24,951.78	\$21,908.88	\$18,257.40	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV6-1232C-E	GFV6 12-COPPER 32G ENTERPRISE	\$193,320.00	26%	\$143,056.80	\$31,704.48	\$27,838.08	\$23,198.40	\$0.00	\$0.00	\$0.00	D2	NAS	
GFV6-1232C-N	GFV6 12-COPPER 32G NFS	\$152,145.00	26%	\$112,587.30	\$24,951.78	\$21,908.88	\$18,257.40	\$0.00	\$0.00	\$0.00	D2	NAS	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
GFV6-441216HU	GFV6 HW UPGRADE FROM 4X4 TO 12X16	\$42,500.00	26%	\$31,450.00	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV6-44C-C	GFV6 4-COP 4G CIFS	\$81,100.00	26%	\$60,014.00	\$13,300.40	\$11,678.40	\$9,732.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV6-44C-CCL	GFV6 4-COP 4G CIFS CL	\$142,000.00	26%	\$105,080.00	\$23,288.00	\$20,448.00	\$17,040.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV6-44C-HU	GFV6 4X4 SA-CL UPGRADE	\$72,500.00	26%	\$53,650.00	\$11,890.00	\$10,440.00	\$8,700.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV6-616F-C	GFV6 6-OPTICAL 16G CIFS	\$112,700.00	26%	\$83,398.00	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV6-616F-CCL	GFV6 6-OPTICAL 16G CIFS CLUSTER	\$195,000.00	26%	\$144,300.00	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV6-616F-E	GFV6 6-OPTICAL 16G ENTERPRISE	\$143,200.00	26%	\$105,968.00	\$23,484.80	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV6-616F-HU	GFV6 6X16 SA-CL UPGRADE	\$92,500.00	26%	\$68,450.00	\$15,170.00	\$13,320.00	\$11,100.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV6-616F-N	GFV6 6-OPTICAL 16G NFS	\$112,700.00	26%	\$83,398.00	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV6-616F-NCL	GFV6 6-OPTICAL 16G NFS CLUSTER	\$195,000.00	26%	\$144,300.00	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV6-C-S	4-PORT COPPER CARD - GFV6	\$1,000.00	26%	\$740.00	\$164.00	\$144.00	\$120.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV6-F-S	2-PORT FIBER CARD FOR GFV6	\$2,500.00	26%	\$1,850.00	\$410.00	\$360.00	\$300.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV-INSTALL	INSTALL -SINGLE/CLUSTER	\$5,925.00	10%	\$5,332.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	NAS
GFV-SWU-C-E	GFV SW UPG - CIFS TO ENT	\$1.00	26%	\$0.74	\$5,002.00	\$4,392.00	\$3,660.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFV-SWU-N-E	GFV SW UPG - NFS TO ENT	\$1.00	26%	\$0.74	\$5,002.00	\$4,392.00	\$3,660.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFVSWU-SC-CL	GFV UPG-SINGLE TO CL-CIFS	\$1.00	26%	\$0.74	\$3,329.20	\$2,923.20	\$2,436.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFVSWU-SE-CL	GFV UPG-SINGLE TO CL-ENT	\$1.00	26%	\$0.74	\$3,329.20	\$2,923.20	\$2,436.00	\$0.00	\$0.00	\$0.00	D2	NAS
GFVSWU-SN-CL	GFV UPG-SINGLE TO CL-NFS	\$1.00	26%	\$0.74	\$3,329.20	\$2,923.20	\$2,436.00	\$0.00	\$0.00	\$0.00	D2	NAS
GNA6-12C-N1	GNA6 12-COP NODE 1 OF 2	\$50,000.00	26%	\$37,000.00	\$8,200.00	\$7,200.00	\$6,000.00	\$0.00	\$0.00	\$0.00	D2	NAS
GNA6-12C-N2	GNA6 12-COP NODE 2 OF 2	\$50,000.00	26%	\$37,000.00	\$8,200.00	\$7,200.00	\$6,000.00	\$0.00	\$0.00	\$0.00	D2	NAS
GNA6-4C-N1	GNA6 4-COP NODE 1 OF 2	\$32,500.00	26%	\$24,050.00	\$5,330.00	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	D2	NAS
GNA6-4C-N2	GNA6 4-COP NODE 2 OF 2	\$32,500.00	26%	\$24,050.00	\$5,330.00	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	D2	NAS
GNA7-4C-N1	GNA7 4-COP NODE 1 OF 2	\$32,500.00	26%	\$24,050.00	\$5,330.00	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	D2	NAS
GNA7-4C-N2	GNA7 4-COP NODE 2 OF 2	\$32,500.00	26%	\$24,050.00	\$5,330.00	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	D2	NAS
GNA-DCD-F	GNA FULL LIC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
GNA-DCD-T	GNA TRY LIC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
GPUAMDFPS7000	HCIA GPU AMD FIREPRO S7000	\$1.00	10%	\$0.90	\$323.88	\$269.90	\$215.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUAMDFPS7150	HCIA GPU AMD FIREPRO S7150	\$1.00	10%	\$0.90	\$566.88	\$472.40	\$377.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUAMDFPS7150U	HCIA GPU AMD FIREPRO S7150 U	\$5,213.00	10%	\$4,691.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUAMDFPS7150X2	HCIA GPU AMD FIREPRO S7150X2	\$1.00	10%	\$0.90	\$971.88	\$809.90	\$647.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUAMDFPS7150X2U	HCIA GPU AMD FIREPRO S7150X2 U	\$9,011.00	10%	\$8,109.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUAMDFPS9050	HCIA GPU AMD FIREPRO S9050	\$1.00	10%	\$0.90	\$534.48	\$445.40	\$356.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUNVDIATESLAM10	HCIA GPU NVIDIA TESLA M10	\$1.00	10%	\$0.90	\$683.28	\$569.40	\$455.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUNVDIATESLAM10F	VxRail-500 GPU NVIDIA TESLA M10 F	\$5,694.00	10%	\$5,124.60	\$683.28	\$569.40	\$455.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUNVDIATESLAM10H	VxRail-500 GPU NVIDIA TESLA M10 H	\$5,694.00	10%	\$5,124.60	\$797.16	\$683.28	\$569.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUNVDIATESLAM10U	HCIA GPU NVIDIA TESLA M10	\$7,640.00	10%	\$6,876.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUNVDIATESLAM60	HCIA GPU NVIDIA TESLA M60	\$1.00	10%	\$0.90	\$1,295.88	\$1,079.90	\$863.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUNVDIATESLAM60F	VxRail-500 GPU NVIDIA TESLA M60 F	\$10,799.00	10%	\$9,719.10	\$1,295.88	\$1,079.90	\$863.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUNVDIATESLAM60H	VxRail-500 GPU NVIDIA TESLA M60 H	\$10,799.00	10%	\$9,719.10	\$1,511.86	\$1,295.88	\$1,079.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUNVDIATESLAM60U	HCIA GPU NVIDIA TESLA M60 U	\$13,881.00	10%	\$12,492.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUNVDIATESLAP40F	VxRail-500 GPU NVIDIA TESLA P40 F	\$13,379.00	10%	\$12,041.10	\$1,605.48	\$1,337.90	\$1,070.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUNVDIATESLAP40H	VxRail-500 GPU NVIDIA TESLA P40 H	\$13,379.00	10%	\$12,041.10	\$1,873.06	\$1,605.48	\$1,337.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUNVDIATESLAP40SP	VxRail 13G GPU NVIDIA TESLA P40 SP	\$19,512.00	10%	\$17,560.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUNVDIATESLAP40U	VxRail GPU NVIDIA TESLA P40 U	\$19,512.00	10%	\$17,560.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUP40INSTALLKITSP	VxRail 13G GPU P40 INSTALL KIT SP	\$244.00	10%	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
GPUP40INSTALLKITU	VxRail 13G GPU P40 INSTALL KIT	\$244.00	10%	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
GSFP-ESM-9999	ESM CUSTOM QUOTE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	RPQ

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
GZ01A8000C	EMC RETROSPECT MULTI SERVER UNLIMITED CL	\$260.00	10%	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
GZ10A8000C	EMC RETROSPECT MULTI SERVER UNLIMITED CL	\$1,669.00	10%	\$1,502.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
GZ11A8000C	EMC RETROSPECT MULTI SERVER UNLIMITED CL	\$1,669.00	10%	\$1,502.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
GZ2EA8000C	EMC RETROSPECT MULTI SERVER UNLIMITED CL	\$939.00	10%	\$845.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
GZ31A8000	EMC RETROSPECT MULTI SERVER UNLIMITED CL	\$89.00	10%	\$80.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
GZCEA8000C	EMC RETROSPECT MULTI SERVER UNLIMITED CL	\$939.00	10%	\$845.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
HBA330CTRL1SF	VxRail-500 PercHBA330RAIDCTR MINI12Gb1SF	\$190.00	10%	\$171.00	\$22.80	\$19.00	\$15.20	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
HBA330CTRL1SH	VxRail-500 PercHBA330RAIDCTR MINI12Gb 1S	\$190.00	10%	\$171.00	\$26.60	\$22.80	\$19.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
HBA330CTRL2SF	VxRail-500 PercHBA330+RAIDCTR12Gb 2SLP F	\$189.00	10%	\$170.10	\$22.68	\$18.90	\$15.12	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
HBA330CTRL2SH	VxRail-500 PercHBA330+ RAIDCTR 12Gb 2SLP	\$189.00	10%	\$170.10	\$26.46	\$22.68	\$18.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
HD400-RACK-S17-HO	HD400 PRERACK-354T+800G SSD/24G/2x10G HO	\$139,760.63	24%	\$106,218.08	\$19,566.49	\$16,771.28	\$13,976.06	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
HD400-RACK-S18-HO	HD400 PRERACK-354T+800G SSD/48G/2x10G HO	\$140,443.72	24%	\$106,737.23	\$19,662.12	\$16,853.25	\$14,044.37	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
HD400-RACK-S37-HO	HD400 PRERACK-472T+1.6T SSD/24G/2x10G HO	\$157,290.99	24%	\$119,541.15	\$22,020.74	\$18,874.92	\$15,729.10	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
HD400-RACK-S38-HO	HD400 PRERACK-472T+1.6T SSD/48G/2x10G HO	\$160,075.83	24%	\$121,657.63	\$22,410.62	\$19,209.10	\$16,007.58	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
HD400-RACK-S39-HO	HD400 RACK-354T+800G SSD4kn/24G/2x10G HO	\$139,760.63	24%	\$106,218.08	\$19,566.49	\$16,771.28	\$13,976.06	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
HD400-RACK-S40-HO	HD400 RACK-354T+800G SSD4kn/48G/2x10G HO	\$140,443.72	24%	\$106,737.23	\$19,662.12	\$16,853.25	\$14,044.37	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
HD400-SATA-E07-HO	HD400-354T+800G SSD-SED/24G/2x10GE/HO	\$188,675.94	24%	\$143,393.71	\$26,414.63	\$22,641.11	\$18,867.59	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
HD400-SATA-E08-HO	HD400-354T+800G SSD-SED/48G/2x10GE/HO	\$189,599.17	24%	\$144,095.37	\$26,543.88	\$22,751.90	\$18,959.92	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
HD400-SATA-S17-HO	HD400-354T+800G SSD/24G/2x10GE/2x1GE	\$139,760.63	24%	\$106,218.08	\$19,566.49	\$16,771.28	\$13,976.06	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
HD400-SATA-S18-HO	HD400-354T+800G SSD/48G/2x10GE 2x1GE/HO	\$140,443.72	24%	\$106,737.23	\$19,662.12	\$16,853.25	\$14,044.37	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
HD400-SATA-S37-HO	HD400-472TB+1.6TB SSD/24G/2x10GE/HO	\$157,290.99	24%	\$119,541.15	\$22,020.74	\$18,874.92	\$15,729.10	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
HD400-SATA-S38-HO	HD400-472TB+1.6TB SSD/48G/2x10GE/HO	\$160,075.83	24%	\$121,657.63	\$22,410.62	\$19,209.10	\$16,007.58	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
HD400-SATA-S39-HO	HD400-354T+800G SSD 4kn/24G/2x10GE/HO	\$139,760.63	24%	\$106,218.08	\$19,566.49	\$16,771.28	\$13,976.06	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
HD400-SATA-S40-HO	HD400-354T+800G SSD 4kn/48G/2x10GE/HO	\$140,443.72	24%	\$106,737.23	\$19,662.12	\$16,853.25	\$14,044.37	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
HF-BK40000EU	VMAX 850 FC BACKUP I/O FOR NAS UPG	\$5,498.22	15%	\$4,673.49	\$659.79	\$549.82	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-BK40000EUF	VMAX 850 FC BACKUP I/O FOR NAS CONV	\$9,621.89	15%	\$8,178.61	\$1,154.63	\$962.19	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-BK80000EF	VMAX 850 FC BACKUP I/O FOR NAS CONV	\$9,621.89	15%	\$8,178.61	\$1,154.63	\$962.19	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-COMPRESSF	VMAX 850 HDW COMPRESSION FD UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-COMPRESSU	VMAX 850 HDW COMPRESSION UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00008SU	VMAX 850 8SM 16G FICON UPG	\$20,391.75	15%	\$17,332.99	\$2,447.01	\$2,039.18	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00008SUF	VMAX 850 8SM 16G FICON CONV	\$69,140.62	15%	\$58,769.53	\$8,296.87	\$6,914.06	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00080SU	VMAX 850 8MM 16G FICON UPG	\$9,360.07	15%	\$7,956.06	\$1,123.21	\$936.01	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00080SUF	VMAX 850 8MM 16G FICON CONV	\$31,740.64	15%	\$26,979.54	\$3,808.88	\$3,174.06	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00200TCU	VMAX 850 2PT 10 GBE BASE T UPG	\$5,760.04	15%	\$4,896.03	\$691.20	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00200TCUF	VMAX 850 2PT 10 GBE BASE T CONV	\$10,080.07	15%	\$8,568.06	\$1,209.61	\$1,008.01	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00200TOU	VMAX 850 2PT 10 GBE OPTICAL UPG	\$5,498.22	15%	\$4,673.49	\$659.79	\$549.82	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00200TOUF	VMAX 850 2PT 10 GIGE OPTICAL CONV	\$9,621.89	15%	\$8,178.61	\$1,154.63	\$962.19	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00400C4U	VMAX 850 4MM4 COPR GIGE UPG	\$2,593.03	15%	\$2,204.08	\$311.16	\$259.30	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00400C4UF	VMAX 850 4MM4 COPR GIGE CONV	\$9,063.00	15%	\$7,703.55	\$1,087.56	\$906.30	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00400CU	VMAX 850 4PT GBE BASE T UPG	\$5,236.40	15%	\$4,450.94	\$628.37	\$523.64	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00400CUF	VMAX 850 4M GIGE COPPER CONV	\$9,163.70	15%	\$7,789.15	\$1,099.64	\$916.37	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00400TOUF	VMAX 850 4MM 10 GIGE OPTICAL CONV	\$9,621.89	15%	\$8,178.61	\$1,154.63	\$962.19	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00400TU	VMAX 850 4MM 10 GIGE UPG	\$4,778.22	15%	\$4,061.49	\$573.39	\$477.82	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00400TUF	VMAX 850 4MM 10 GIGE CONV	\$16,716.20	15%	\$14,208.77	\$2,005.94	\$1,671.62	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00400UF	VMAX 850 4M GIGE CONV	\$24,329.62	15%	\$20,680.18	\$2,919.55	\$2,432.96	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00800TU	VMAX 850 8MM 10GIGE UPG	\$7,169.84	15%	\$6,094.36	\$860.38	\$716.98	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE00800TUF	VMAX 850 8MM 10GIGE CONV	\$25,094.44	15%	\$21,330.27	\$3,011.33	\$2,509.44	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE08000EU	VMAX 850 8SM 8G FIBRE UPG	\$5,417.66	15%	\$4,605.01	\$650.12	\$541.77	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE08000EUF	VMAX 850 8SM 8G FIBRE CONV	\$18,377.75	15%	\$15,621.09	\$2,205.33	\$1,837.78	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE08000SU	VMAX 850 8SM 16G FC UPG	\$14,143.32	15%	\$12,021.82	\$1,697.20	\$1,414.33	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE08000SUF	VMAX 850 8SM 16G FC CONV	\$32,636.87	15%	\$27,741.34	\$3,916.42	\$3,263.69	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE44000EUF	VMAX 850 4MM4SM 8G FIBRE CONV	\$13,362.89	15%	\$11,358.46	\$1,603.55	\$1,336.29	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE62000UF	VMAX 850 6MM2SM 8G FIBRE CONV	\$9,400.35	15%	\$7,990.30	\$1,128.04	\$940.03	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE80000EU	VMAX 850 8MM 8G FIBRE UPG	\$2,708.83	15%	\$2,302.51	\$325.06	\$270.88	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE80000EUF	VMAX 850 8MM 8G FIBRE CONV	\$8,343.00	15%	\$7,091.55	\$1,001.16	\$834.30	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE80000SU	VMAX 850 8MM 16G FC UPG	\$14,143.32	15%	\$12,021.82	\$1,697.20	\$1,414.33	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HF-FE80000SUF	VMAX 850 8MM 16G FC CONV	\$21,796.52	15%	\$18,527.04	\$2,615.58	\$2,179.65	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
HMX76-DPE-F	HPC HEAD MODULE VNX7600 DPE 600 10K	\$66,670.00	26%	\$49,335.80	\$11,333.90	\$10,000.50	\$7,333.70	\$0.00	\$2,666.80	\$0.00	UM	VNX HARDWARE	
HTSNK460-1S-LO-W	HEAT SINK FILLERS E460 1PROC LO WATT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
HTSNK460-2S-HI-W	HEAT SINK FILLERS E460 2PROC HI WATT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
HTSNK460-2S-LO-W	HEAT SINK FILLERS E460 2PROC LO WATT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
HW-INT-CAB	FACTORY RACK INSTALL FLAG	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
IDPA_2-3	Integrated Data Protection App V2_3=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
IDPA_5300_CUBE_TLA	IDPA DP5300 Base Cube TLA	\$27,135.63	15%	\$23,065.29	\$4,884.41	\$4,341.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
IDPA_5800_CUBE_TLA	IDPA DP5800 Base Cube TLA	\$104,940.48	15%	\$89,199.41	\$18,889.29	\$16,790.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
IDPA_CAP_PK_60TB	IDPA 60TB Capacity Expansion Pack	\$198,749.58	15%	\$168,937.14	\$35,774.92	\$31,799.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
IDPA_DEV	Integrated Data Protection App NPI=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
IDPA_DP4400_2-4	IDPA DP4400 OS SW code 2.4.x=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE
IDPA_PK60TB_TLA	IDPA 60TB Capacity Expansion Pack TLA	\$20,669.68	15%	\$17,569.23	\$3,720.54	\$3,307.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
IDW_FIX_ONLY	IDW FIX ONLY DUMMY	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
INDGSTN-PS	INDIGO STONE SERVICE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	NA
INSIG-ROY-LIC	INSIGNIA ROYALTY LICENSE REVENUE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
INSTALCTRYUSAG560C	VxRail-14G G560 CHS USA SHIPMOD	\$102.00	10%	\$91.80	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTALCTRYUSAG560N	VxRail-14G G560 ND USA SHIPMOD	\$102.00	10%	\$91.80	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTALCTRYUSAG560S	VxRail-14G G560 USA Shipmod Sled	\$102.00	10%	\$91.80	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTALCTRYUSAR640H	VxRail-500 USA SHIPMOD H	\$81.00	10%	\$72.90	\$11.34	\$9.72	\$8.10	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTALCTRYUSAR740H	VxRail-500 USA SHIPMOD H	\$83.00	10%	\$74.70	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTALLKITGPUM10	VxRail-500 GPU INSTALL KIT M10	\$117.00	10%	\$105.30	\$16.38	\$14.04	\$11.70	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTALLKITGPUM60	VxRail-500 GPU INSTALL KIT M60	\$110.00	10%	\$99.00	\$15.40	\$13.20	\$11.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTALLKITGPUP40	VxRail-500 GPU INSTALL KIT P40/V100	\$110.00	10%	\$99.00	\$13.20	\$11.00	\$8.80	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTALLKITGPUT4	VxRail-500 GPU Install Kit T4	\$99.00	10%	\$89.10	\$11.88	\$9.90	\$7.92	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTEMEA1GR13EN	VxRail EMEA1 1600W E560N ShipMat	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTEMEA1P580N	VxRail EMEA1 P580N ShipMat	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTEMEA2GR13EN	VxRail EMEA2 1600W E560N ShipMat	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTEMEA2P580N	VxRail EMEA2 P580N ShipMat	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTGR13USAR740	VxRail-500 USA SHIPMOD GR1300	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTKIT1U1NRJ45	HCIA INSTALL KIT 10GBE RJ45 1U1N	\$1.00	10%	\$0.90	\$11.88	\$9.90	\$7.92	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTKIT1U1NSFP	HCIA INSTALL KIT 10GBE SFP 1U1N	\$1.00	10%	\$0.90	\$7.20	\$6.00	\$4.80	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTKIT2U1NRJ45	HCIA INSTALL KIT 10GBE RJ45 2U1N	\$1.00	10%	\$0.90	\$11.88	\$9.90	\$7.92	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTKIT2U1NSFP	HCIA INSTALL KIT 10GBE SFP 2U1N	\$1.00	10%	\$0.90	\$7.20	\$6.00	\$4.80	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTKITRJ45AF	HCIA INSTALL KIT 10GBE RJ45 AF	\$99.00	10%	\$89.10	\$11.88	\$9.90	\$7.92	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTKITRJ45H	HCIA INSTALL KIT 10GBE RJ45 H	\$99.00	10%	\$89.10	\$13.86	\$11.88	\$9.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTKITSFPAF	HCIA INSTALL KIT 10GBE SFP+ AF	\$60.00	10%	\$54.00	\$7.20	\$6.00	\$4.80	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTKITSFPH	HCIA INSTALL KIT 10GBE SFP+ H	\$60.00	10%	\$54.00	\$8.40	\$7.20	\$6.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTLAUSGR13EN	VxRail US Region 1600W E560N ShipMat	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTLCTRYAMERR640	VxRail-500 Americas Region R640	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTLCTRYAMERR740	VxRail-500 Americas Region R740	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTLCTRYAPCC	VxRail APCC E560N Ship Materials	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTLCTRYAPCCGR13	VxRail APCC 1600W E560N ShipMat	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTLCTRYCCC4	VxRail CCC4 E560N Ship Materials	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
INSTLCTRYCCC4GR13	VxRail CCC4 1600W E560N ShipMat	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
INSTLCTRYEMEAR640	VxRail-500 EMEA R640	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	J	VXRAIL	
INSTLCTRYEMEAR740	VxRail-500 EMEA R740	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	J	VXRAIL	
INSTLCTRYJAPAN	VxRail Japan E560N Ship Materials	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	J	VXRAIL	
INSTLCTRYJAPANR13	VxRail Japan 1600W E560N ShipMat	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	J	VXRAIL	
INSTLCTRYLATAMGR13	VxRail LATAM 1600W E560N ShipMat	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	J	VXRAIL	
INSTLCTRYUSAFR640F	VxRail-500 USA SHIPMOD F	\$81.00	10%	\$72.90	\$9.72	\$8.10	\$6.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	
INSTLCTRYUSAFR740F	VxRail-500 USA SHIPMOD F	\$83.00	10%	\$74.70	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	J	VXRAIL	
INSTLCTRYUSP580N	VxRail US P580N Shipping Materials	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	J	VXRAIL	
INSTLKIT-10GE-RJ45	HCIA Field Install Kit 10GE RJ45	\$1.00	10%	\$0.90	\$112.20	\$93.50	\$74.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
INSTLKIT-10GE-SFP+	HCIA Field Install Kit 10GE SFP+	\$1.00	10%	\$0.90	\$84.72	\$70.60	\$56.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	
INSTLKIT-1GE-RJ45	HCIA Field Install Kit 1GE RJ45	\$1.00	10%	\$0.90	\$128.04	\$106.70	\$85.36	\$0.00	\$0.00	\$0.00	J	VXRAIL	
INSTLKITSFP28F	VxRail-500 INSTALL KIT SFP28 25GB F	\$21.00	10%	\$18.90	\$2.52	\$2.10	\$1.68	\$0.00	\$0.00	\$0.00	J	VXRAIL	
INSTLKITSFP28H	VxRail-500 INSTALL KIT SFP28 25GB H	\$21.00	10%	\$18.90	\$2.94	\$2.52	\$2.10	\$0.00	\$0.00	\$0.00	J	VXRAIL	
INSTLP580NAPCC	VxRail APCC P580N ShipMat	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	J	VXRAIL	
INSTLP580NCCCC	VxRail CCCC P580N ShipMat	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	J	VXRAIL	
INSTLP580NJAPAN	VxRail Japan P580N ShipMat	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	J	VXRAIL	
INSTLP580NLATAM	VxRail LATAM P580N ShipMat	\$102.00	10%	\$91.80	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	J	VXRAIL	
INTCABPWRC2M	C14-TO-C13 2 METER INTERNAL CAB PWR CORD	\$20.00	26%	\$14.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	CLARIION	
INTCABPWRC-B	C14-TO-C13 1M INTERNAL CAB POWER CORDS-B	\$6.00	34%	\$3.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
INTCAB-PWRCRD	C14-TO-C13 1METER INTERNAL CAB PWR CORDS	\$6.00	34%	\$3.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
INV-95CAB-KIT	MDS-95XX KIT FOR INV-CAB	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	INVISTA	
INV-BNDL1	MUST BE ORDERED WITH RP-BNDL1	\$37,500.00	26%	\$27,750.00	\$11,934.78	\$10,980.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA	
INV-BNDL2	MUST BE ORDERED WITH RP-BNDL2	\$40,000.00	26%	\$29,600.00	\$11,934.78	\$10,980.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA	
INV-BNDL3	MUST BE ORDERED WITH RP-BNDL3	\$45,000.00	26%	\$33,300.00	\$11,934.78	\$10,980.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA	
INV-BSV-BASEF	INV-BSV BASE LICENSE FOR CISCO PROMOTION	\$5,000.00	26%	\$3,700.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA	
INV-BSV-DPC	INVISTA BASE LICENSE KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA	
INV-BSVT11LIC	INV-BSV 1TB(1001-1500 TB)	\$2,350.00	26%	\$1,739.00	\$587.50	\$540.50	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA	
INV-CAB-D	INV CAB 3PHASE DELTA PWR	\$5,000.00	38%	\$3,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	INVISTA	
INV-CAB-W	INV CAB 3PHASE WYE PWR	\$5,000.00	38%	\$3,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	INVISTA	
INV-CL-DPC	INVISTA CLONE LICENSE KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA	
INV-CL-T11LIC	INV-CL 1TB(1001-1500 TB)	\$990.00	26%	\$732.60	\$247.50	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA	
INV-CTL	INV CONTROLLER	\$20,000.00	38%	\$12,400.00	\$3,400.00	\$3,000.00	\$2,200.00	\$0.00	\$533.40	\$0.00	B	INVISTA	
INV-CTL2-FD	Two Invista SR-1550 Controllers	\$30,000.00	38%	\$18,600.00	\$5,100.00	\$4,500.00	\$3,300.00	\$0.00	\$800.10	\$0.00	B	INVISTA	
INV-CTL-FD	INV CONTROLLER FLD MNT	\$20,000.00	38%	\$12,400.00	\$3,400.00	\$3,000.00	\$2,200.00	\$0.00	\$533.40	\$0.00	B	INVISTA	
INV-MGMT-SW	INV MANAGEMENT SOFTWARE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA	
INV-PC3DHH	INV PWR CBL HBL-HBL 3D	\$675.00	38%	\$418.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	INVISTA	
INV-PC3DHR	INV PWR CBL HBL-RSTOL 3D	\$1,150.00	38%	\$713.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	INVISTA	
INV-PC3YAFLA	INV PWR CBL ABL-FL 3Y	\$1,500.00	38%	\$930.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	INVISTA	
INV-PC3YHG	INV PWR CBL HBL-GARO 3Y	\$1,300.00	38%	\$806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	INVISTA	
INV-PC3YHH	INV PWR CBL HBL-HBL 3Y	\$850.00	38%	\$527.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	INVISTA	
INV-RM-JAP	INV MODEM JAPAN	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	INVISTA	
INV-RM-UK	INV MODEM IRE/UK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	INVISTA	
INV-RM-US	INV MODEM US DOMESTIC	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	INVISTA	
INV-RTR	INV INTERNAL IP ROUTER	\$8,000.00	38%	\$4,960.00	\$1,360.00	\$1,200.00	\$880.00	\$0.00	\$213.36	\$0.00	B	INVISTA	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
INV-RTR2-FD	CISCO ROUTER	\$10,000.00	38%	\$6,200.00	\$1,700.00	\$1,500.00	\$1,100.00	\$0.00	\$0.00	\$266.70	\$0.00	B	INVISTA
INV-RTR-KIT1	INV MNT KIT FOR 1 INV RTR	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	INVISTA
INV-RTR-KIT2	INV MNT KIT FOR 2 INV RTR	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	INVISTA
INV-STG	INV METADATA STORAGE	\$7,000.00	38%	\$4,340.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$0.00	\$186.69	\$0.00	B	INVISTA
INV-STG-FD	INV METADATA STG FLD MNT	\$7,000.00	38%	\$4,340.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$0.00	\$186.69	\$0.00	B	INVISTA
INV-T1B1LIC	INV BASE LIC 1 T-1 DPC	\$120,000.00	26%	\$88,800.00	\$30,000.00	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
INV-T1C1LIC	INV CLONE LIC 1 T-1 DPC	\$40,000.00	26%	\$29,600.00	\$10,000.00	\$9,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
INV-T1C2LIC	INV CLONE LIC 2 T-1 DPC	\$80,000.00	26%	\$59,200.00	\$20,000.00	\$18,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
INV-T1C4LIC	INV CLONE LIC 4 T-1 DPC	\$160,000.00	26%	\$118,400.00	\$40,000.00	\$36,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
IPCFT1-T4	CIFS, IP4700, T1-T4 UPG	\$1.00	26%	\$0.74	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
IPCFT5-T12	CIFS, IP4700, T5-T12 UPG	\$1.00	26%	\$0.74	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
IPFPT1-T4	IP4700 FTP ENBR UPG T1-T4	\$1.00	26%	\$0.74	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
IPFPT5-T12	IP4700 FTP UPG T5-T12	\$1.00	26%	\$0.74	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
IPNDT1-T4	NDMP, IP4700, T1-T4 UPG	\$1.00	26%	\$0.74	\$52.00	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
IPNDT5-T12	NDMP, IP4700, T5-T12 UPG	\$1.00	26%	\$0.74	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
IPNFT1-T4	NFS, IP4700, T1-T4 UPG	\$1.00	26%	\$0.74	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
IPNFT5-T12	NFS, IP4700, T5-512 UPG	\$1.00	26%	\$0.74	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
IPSVT1-T4	SNPVW/IP,IP4700,T1-T4 UPG	\$1.00	26%	\$0.74	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
IPSVT5-T12	SNPVW/IP,IP4700,T5-T12UPG	\$1.00	26%	\$0.74	\$418.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
IR-CMB	Inter Rack Cable Management	\$125.88	15%	\$107.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
ISILON-CREDIT	ISILON PREPAY CREDITS	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
JLFC3015T51	VMAX 250 RAID5(3+1) 15360GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3015T51TU	VMAX 250 RAID5(3+1) 15360GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3015T51U	VMAX 250 RAID5(3+1) 15360GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3015T61	VMAX 250 RAID6(6+2) 15360GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3015T61TU	VMAX 250 RAID6(6+2) 15360GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3015T61U	VMAX 250 RAID6(6+2) 15360GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3015T71	VMAX 250 RAID5(7+1) 15360GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3015T71TU	VMAX 250 RAID5(7+1) 15360GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3015T71U	VMAX 250 RAID5(7+1) 15360GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3015TS1	VMAX 250 15360GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3015TS1TU	VMAX 250 15360GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3015TS1U	VMAX 250 15360GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3192051	VMAX 250 RAID5(3+1) 1920GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3192051TU	VMAX 250 RAID5(3+1) 1920GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3192051U	VMAX 250 RAID5(3+1) 1920GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3192061	VMAX 250 RAID6(6+2) 1920GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3192061TU	VMAX 250 RAID6(6+2) 1920GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3192061U	VMAX 250 RAID6(6+2) 1920GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLFC3192071	VMAX 250 RAID5(7+1) 1920GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
JLCF3192071TU	VMAX 250 RAID5(7+1) 1920GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3192071U	VMAX 250 RAID5(7+1) 1920GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF31920R1	VMAX 250 1920GB FLASH ADD SPARE	\$32,616.73	15%	\$27,724.22	\$3,914.01	\$3,261.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF31920R1TU	VMAX 250 1920GB FLASH ADD SPARE TAA UPG	\$42,399.74	15%	\$36,039.78	\$5,087.97	\$4,239.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF31920R1U	VMAX 250 1920GB FLASH ADD SPARE UPG	\$42,399.74	15%	\$36,039.78	\$5,087.97	\$4,239.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF31920S1	VMAX 250 1920GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF31920S1TU	VMAX 250 1920GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF31920S1U	VMAX 250 1920GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3384051	VMAX 250 RAID5(3+1) 3840GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3384051TU	VMAX 250 RAID5(3+1) 3840GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3384051U	VMAX 250 RAID5(3+1) 3840GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3384061	VMAX 250 RAID6(6+2) 3840GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3384061TU	VMAX 250 RAID6(6+2) 3840GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3384061U	VMAX 250 RAID6(6+2) 3840GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3384071	VMAX 250 RAID5(7+1) 3840GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3384071TU	VMAX 250 RAID5(7+1) 3840GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3384071U	VMAX 250 RAID5(7+1) 3840GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF33840R1	VMAX 250 3840GB FLASH ADD SPARE	\$65,233.46	15%	\$55,448.44	\$7,828.02	\$6,523.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF33840R1TU	VMAX 250 3840GB FLASH ADD SPARE TAA UPG	\$84,804.51	15%	\$72,083.83	\$10,176.54	\$8,480.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF33840R1U	VMAX 250 3840GB FLASH ADD SPARE UPG	\$84,804.51	15%	\$72,083.83	\$10,176.54	\$8,480.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF33840S1	VMAX 250 3840GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF33840S1TU	VMAX 250 3840GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF33840S1U	VMAX 250 3840GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3768051	VMAX 250 RAID5(3+1) 7680GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3768051TU	VMAX 250 RAID5(3+1) 7680GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3768051U	VMAX 250 RAID5(3+1) 7680GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3768061	VMAX 250 RAID6(6+2) 7680GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3768061TU	VMAX 250 RAID6(6+2) 7680GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3768061U	VMAX 250 RAID6(6+2) 7680GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3768071	VMAX 250 RAID5(7+1) 7680GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3768071TU	VMAX 250 RAID5(7+1) 7680GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF3768071U	VMAX 250 RAID5(7+1) 7680GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF37680R1	VMAX 250 7680GB FLASH ADD SPARE	\$130,466.92	15%	\$110,896.88	\$15,656.03	\$13,046.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
JLCF37680R1TU	VMAX 250 7680GB FLASH ADD SPARE TAA UPG	\$169,609.01	15%	\$144,167.66	\$20,353.08	\$16,960.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
JLCF37680R1U	VMAX 250 7680GB FLASH ADD SPARE UPG	\$169,609.01	15%	\$144,167.66	\$20,353.08	\$16,960.90	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF37680S1	VMAX 250 7680GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF37680S1TU	VMAX 250 7680GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF37680S1U	VMAX 250 7680GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF396051	VMAX 250 RAID5(3+1) 960GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF396051TU	VMAX 250 RAID5(3+1) 960GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF396051U	VMAX 250 RAID5(3+1) 960GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF396061	VMAX 250 RAID6(6+2) 960GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF396061TU	VMAX 250 RAID6(6+2) 960GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF396061U	VMAX 250 RAID6(6+2) 960GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF396071	VMAX 250 RAID5(7+1) 960GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF396071TU	VMAX 250 RAID5(7+1) 960GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF396071U	VMAX 250 RAID5(7+1) 960GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF3960R1	VMAX 250 960GB FLASH ADD SPARE	\$16,308.37	15%	\$13,862.11	\$1,957.00	\$1,630.84	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF3960R1TU	VMAX 250 960GB FLASH ADD SPARE TAA UPG	\$21,202.39	15%	\$18,022.03	\$2,544.29	\$2,120.24	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF3960R1U	VMAX 250 960GB FLASH ADD SPARE UPG	\$21,202.39	15%	\$18,022.03	\$2,544.29	\$2,120.24	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF3960S1	VMAX 250 960GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF3960S1TU	VMAX 250 960GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JLCF3960S1U	VMAX 250 960GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
JZ01A0077C	EMC RETROSPECT DISK-TO-DISK ASMWIN 7.7	\$130.00	10%	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA	
JZ10A0077	EMC RETROSPECT DISK-TO-DISKWIN 7.7	\$379.00	10%	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	
JZ11A0077	EMC RETROSPECT DISK-TO-DISKWIN 7.7	\$379.00	10%	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	
JZ11A0077C	EMC RETROSPECT DISK-TO-DISKW/ASMWIN 7.7	\$509.00	10%	\$458.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	
JZ24A0077	EMC RETROSPECT DISK-TO-DISK UAC UPGRADE	\$99.00	10%	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	
JZ2EA0077	EMC RETROSPECT DISK-TO-DISK UAC UPGRADE	\$99.00	10%	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	
JZ2EA0077C	EMC RETROSPECT DISK-TO-DISK UAC UPG W/AS	\$229.00	10%	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	
JZCEA0077C	EMC RETROSPECT DISK-TO-DISK COMP UACW/AS	\$229.00	10%	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	
KASH-HW	KASHYA HW	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA	
KBX5HDWU320DE	KBX DELL APPLIANCE(EMC OEM Products)	\$11,088.00	15%	\$9,424.80	\$1,330.56	\$1,108.80	\$776.16	\$0.00	\$110.88	\$0.00	E	EMC SELECT	
KBX5HDWX335IB	KBX IBM APPLIANCE(EMC OEM Products)	\$11,088.00	15%	\$9,424.80	\$1,330.56	\$1,108.80	\$776.16	\$0.00	\$110.88	\$0.00	E	EMC SELECT	
KL6F3015TP1	VMAX 450F Sub Logic 15360GB	\$180,167.41	15%	\$153,142.30	\$21,620.09	\$18,016.74	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
KL6F3192078	VMAX 450F RAIDS(7+1) 1.92Q8 13TB	\$1.00	15%	\$0.85	\$20,562.74	\$17,135.62	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
KL6F3192078E	VMAX 450F R5(7+1) 1.92Q8 HW Only 13TB	\$130,446.78	15%	\$110,879.76	\$15,653.61	\$13,044.68	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3192078TUE	VMAX 450F R5(7+1) 13TB HW Only TAA UPG	\$164,720.03	15%	\$140,012.03	\$19,766.40	\$16,472.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3192078U	VMAX 450F RAID5(7+1) 1.92Q8 13TB UPG	\$1.00	15%	\$0.85	\$24,675.53	\$20,562.94	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3192078UE	VMAX 450F R5(7+1) 1.92Q8 HW Only 13TBUPG	\$164,720.03	15%	\$140,012.03	\$19,766.40	\$16,472.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F31920F16	VMAX 450F RAID6(14+2) 1.92Q16 26TB	\$1.00	15%	\$0.85	\$41,125.48	\$34,271.23	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F31920F16U	VMAX 450F RAID6(14+2) 1.92Q16 26TB UPG	\$1.00	15%	\$0.85	\$49,350.45	\$41,125.38	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F31920P1	VMAX 450F Sub Logic 1920GB	\$22,520.93	15%	\$19,142.79	\$2,702.51	\$2,252.09	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
KL6F31920P1U	VMAX 450F Sub Logic 1920GB UPG	\$27,025.36	15%	\$22,971.56	\$3,243.04	\$2,702.54	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
KL6F31920R1	VMAX AF 1920GB FLASH ADD SPARE	\$32,616.73	15%	\$27,724.22	\$3,914.01	\$3,261.67	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F31920R1E	VMAX AF 1920GB FLASH ADD SPARE TLA	\$32,616.73	15%	\$27,724.22	\$3,914.01	\$3,261.67	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F31920R1TU	VMAX AF 1920GB FLASH ADD SPARE TAA UPG	\$42,399.74	15%	\$36,039.78	\$5,087.97	\$4,239.97	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F31920R1TUE	VMAX AF 1920GB FLASH ADD SPR TLA TAA UPG	\$42,399.74	15%	\$36,039.78	\$5,087.97	\$4,239.97	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F31920R1U	VMAX AF 1920GB FLASH ADD SPARE UPG	\$42,399.74	15%	\$36,039.78	\$5,087.97	\$4,239.97	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F31920R1UE	VMAX AF 1920GB FLASH TLA ADD SPARE UPG	\$42,399.74	15%	\$36,039.78	\$5,087.97	\$4,239.97	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F31920S1	VMAX AF 1920GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F31920S1E	VMAX AF 1920GB FLASH SPARE TLA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F31920S1TU	VMAX AF 1920GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F31920S1TUE	VMAX AF 1920GB FLASH SPARE TLA TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F31920S1U	VMAX AF 1920GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F31920S1UE	VMAX AF 1920GB FLASH SPARE TLA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3384078	VMAX 450F RAID5(7+1) 3.84Q8 26TB	\$1.00	15%	\$0.85	\$41,125.48	\$34,271.23	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3384078U	VMAX 450F RAID5(7+1) 3.84Q8 26TB UPG	\$1.00	15%	\$0.85	\$49,350.45	\$41,125.38	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F33840P1	VMAX 450F Sub Logic 3840GB	\$45,041.85	15%	\$38,285.57	\$5,405.02	\$4,504.19	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
KL6F33840P1U	VMAX 450F Sub Logic 3840GB UPG	\$54,050.10	15%	\$45,942.59	\$6,486.01	\$5,405.01	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
KL6F33840R1	VMAX AF 3840GB FLASH ADD SPARE	\$65,233.46	15%	\$55,448.44	\$7,828.02	\$6,523.35	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F33840R1E	VMAX AF 3840GB FLASH ADD SPARE TLA	\$65,233.46	15%	\$55,448.44	\$7,828.02	\$6,523.35	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F33840R1TU	VMAX AF 3840GB FLASH ADD SPARE TAA UPG	\$84,804.51	15%	\$72,083.83	\$10,176.54	\$8,480.45	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F33840R1TUE	VMAX AF 3840GB FLASH ADD SPR TLA TAA UPG	\$84,804.51	15%	\$72,083.83	\$10,176.54	\$8,480.45	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F33840R1U	VMAX AF 3840GB FLASH ADD SPARE UPG	\$84,804.51	15%	\$72,083.83	\$10,176.54	\$8,480.45	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
KL6F33840R1UE	VMAX AF 3840GB FLASH TLA ADD SPARE UPG	\$84,804.51	15%	\$72,083.83	\$10,176.54	\$8,480.45	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F33840S1	VMAX AF 3840GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F33840S1E	VMAX AF 3840GB FLASH SPARE TLA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F33840S1TU	VMAX AF 3840GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F33840S1TUE	VMAX AF 3840GB FLASH SPARE TLA TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F33840S1U	VMAX AF 3840GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F33840S1UE	VMAX AF 3840GB FLASH SPARE TLA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F37680P1	VMAX 450F Sub Logic 7680GB	\$90,083.70	15%	\$76,571.15	\$10,810.04	\$9,008.37	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
KL6F37680P1U	VMAX 450F Sub Logic 7680GB UPG	\$108,100.19	15%	\$91,885.16	\$12,972.02	\$10,810.02	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
KL6F37680R1	VMAX AF 7680GB FLASH ADD SPARE	\$130,466.92	15%	\$110,896.88	\$15,656.03	\$13,046.69	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F37680R1E	VMAX AF 7680GB FLASH TLA ADD SPARE	\$130,466.92	15%	\$110,896.88	\$15,656.03	\$13,046.69	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F37680R1TU	VMAX AF 7680GB FLASH ADD SPARE TAA UPG	\$169,609.01	15%	\$144,167.66	\$20,353.08	\$16,960.90	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F37680R1TUE	VMAX AF 7680GB FLASH TLA ADD SPR TAA UPG	\$169,609.01	15%	\$144,167.66	\$20,353.08	\$16,960.90	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F37680R1U	VMAX AF 7680GB FLASH ADD SPARE UPG	\$169,609.01	15%	\$144,167.66	\$20,353.08	\$16,960.90	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F37680R1UE	VMAX AF 7680GB FLASH TLA ADD SPARE UPG	\$169,609.01	15%	\$144,167.66	\$20,353.08	\$16,960.90	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3960F16	VMAX 450F RAID6(14+2) .96Q16 13TB	\$1.00	15%	\$0.85	\$20,562.74	\$17,135.62	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3960F16E	VMAX 450F R6(14+2) .96Q16 HW Only 13TB	\$130,446.78	15%	\$110,879.76	\$15,653.61	\$13,044.68	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3960F16TUE	VMAX 450F R6(14+2) 13TB HW Only TAA UPG	\$164,720.03	15%	\$140,012.03	\$19,766.40	\$16,472.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3960F16U	VMAX 450F RAID6(14+2) .96Q16 13TB UPG	\$1.00	15%	\$0.85	\$24,675.53	\$20,562.94	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3960F16UE	VMAX 450F R6(14+2) .96Q16 HW Only 13TBUP	\$164,720.03	15%	\$140,012.03	\$19,766.40	\$16,472.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3960P1	VMAX 450F Sub Logic 960GB	\$11,260.46	15%	\$9,571.39	\$1,351.26	\$1,126.05	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
KL6F3960P1U	VMAX 450F Sub Logic 960GB UPG	\$13,512.68	15%	\$11,485.78	\$1,621.52	\$1,351.27	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
KL6F3960R1	VMAX AF 960GB FLASH ADD SPARE	\$16,308.37	15%	\$13,862.11	\$1,957.00	\$1,630.84	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3960R1E	VMAX AF 960GB FLASH ADD SPARE TLA	\$16,308.37	15%	\$13,862.11	\$1,957.00	\$1,630.84	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3960R1TU	VMAX AF 960GB FLASH ADD SPARE TAA UPG	\$21,202.39	15%	\$18,022.03	\$2,544.29	\$2,120.24	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3960R1TUE	VMAX AF 960GB FLASH ADD SPR TLA TAA UPG	\$21,202.39	15%	\$18,022.03	\$2,544.29	\$2,120.24	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3960R1U	VMAX AF 960GB FLASH ADD SPARE UPG	\$21,202.39	15%	\$18,022.03	\$2,544.29	\$2,120.24	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3960R1UE	VMAX AF 960GB FLASH TLA ADD SPARE UPG	\$21,202.39	15%	\$18,022.03	\$2,544.29	\$2,120.24	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3960S1	VMAX AF 960GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KL6F3960S1E	VMAX AF 960GB FLASH SPARE TLA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
KL6F3960S1TU	VMAX AF 960GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KL6F3960S1TUE	VMAX AF 960GB FLASH SPARE TLA TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KL6F3960S1U	VMAX AF 960GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KL6F3960S1UE	VMAX AF 960GB FLASH SPARE TLA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KML6F3192078	VMAX MF 450F RAID5(7+1) 1.92Q8 13TB	\$167,665.50	15%	\$142,515.68	\$20,119.86	\$16,766.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KML6F3192078E	VMAX MF450F R5(7+1) 1.92Q8 HW Only 13TB	\$130,446.78	15%	\$110,879.76	\$15,653.61	\$13,044.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KML6F3192078TUE	VMAX MF450F R57+1 1.92Q8 13TBHWOnlyTAAUP	\$163,979.88	15%	\$139,382.90	\$19,677.59	\$16,397.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KML6F3192078UE	VMAX MF450F R5(7+1) 1.92Q8 HW Only 13TBU	\$163,979.88	15%	\$139,382.90	\$19,677.59	\$16,397.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KML6F3960F16	VMAX MF 450F RAID6(14+2) .96Q16 13TB	\$167,665.50	15%	\$142,515.68	\$20,119.86	\$16,766.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KML6F3960F16E	VMAX MF450F R6(14+2) .96Q16 HW Only 13TB	\$130,446.78	15%	\$110,879.76	\$15,653.61	\$13,044.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KML6F3960F16TUE	VMAX MF450F R614+2 .96Q16 13TBHWOnlyTAAU	\$163,979.88	15%	\$139,382.90	\$19,677.59	\$16,397.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KML6F3960F16UE	VMAX MF450F R6(14+2) .96Q16 HW Only13TBU	\$163,979.88	15%	\$139,382.90	\$19,677.59	\$16,397.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KMXL6F3192078E	VMAX MF450FX R5(7+1) 1.92Q8 HW Only 13TB	\$141,543.92	15%	\$120,312.33	\$16,985.27	\$14,154.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KMXL6F3192078TUE	VMAX MF450FX R57+1 1.92Q8 13TBHWOnlyTAAU	\$188,601.03	15%	\$160,310.88	\$22,632.12	\$18,860.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KMXL6F3192078UE	VMAX MF450FX R5(7+1) 1.92Q8 HW Only13TBU	\$188,601.03	15%	\$160,310.88	\$22,632.12	\$18,860.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KMXL6F3960F16E	VMAX MF450FX R6(14+2) .96Q16 HW Only13TB	\$141,543.92	15%	\$120,312.33	\$16,985.27	\$14,154.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KMXL6F3960F16TUE	VMAX MF450FX R614+2 .96Q16 13TBHWOnlyTAU	\$188,601.03	15%	\$160,310.88	\$22,632.12	\$18,860.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KMXL6F3960F16UE	VMAX MF450FX R6(14+2) .96Q16 HWOnly13TBU	\$188,601.03	15%	\$160,310.88	\$22,632.12	\$18,860.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KX6F3960P1	VMAX 450FX Sub Logic 960GB	\$15,596.86	15%	\$13,257.33	\$1,871.62	\$1,559.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
KX6F3960P1U	VMAX 450FX Sub Logic 960GB UPG	\$19,749.16	15%	\$16,786.79	\$2,369.90	\$1,974.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
KX6F3P680P1	VMAX 450FX Sub Logic 7680GB	\$124,774.85	15%	\$106,058.62	\$14,972.98	\$12,477.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
KX6F3P680P1U	VMAX 450FX Sub Logic 7680GB UPG	\$157,992.01	15%	\$134,293.21	\$18,959.04	\$15,799.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
KXL6F3192078	VMAX 450FX RAID5(7+1) 1.92Q8 13TB	\$1.00	15%	\$0.85	\$28,888.61	\$24,073.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KXL6F3192078E	VMAX 450FX R5(7+1) 1.92Q8 HW Only 13TB	\$144,126.88	15%	\$122,507.85	\$17,295.23	\$14,412.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KXL6F3192078TUE	VMAX 450FX R5(7+1) 13TB HW Only TAA UPG	\$192,276.58	15%	\$163,435.09	\$23,073.19	\$19,227.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KXL6F3192078U	VMAX 450FX RAID5(7+1) 1.92Q8 13TB UPG	\$1.00	15%	\$0.85	\$34,666.58	\$28,888.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
KXL6F3192078UE	VMAX 450FX R5(7+1) 1.92Q8 HW Only 13TBUP	\$192,276.58	15%	\$163,435.09	\$23,073.19	\$19,227.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
KXL6F31920F16	VMAX 450FX RAID6(14+2) 1.92Q16 26TB	\$1.00	15%	\$0.85	\$57,777.23	\$48,147.69	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KXL6F31920P1	VMAX 450FX Sub Logic 1920GB	\$31,193.71	15%	\$26,514.65	\$3,743.25	\$3,119.37	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
KXL6F31920P1U	VMAX 450FX Sub Logic 1920GB UPG	\$39,498.32	15%	\$33,573.57	\$4,739.80	\$3,949.83	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
KXL6F3384078	VMAX 450FX RAID5(7+1) 3.84Q8 26TB	\$1.00	15%	\$0.85	\$57,777.23	\$48,147.69	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KXL6F3384078U	VMAX 450FX RAID5(7+1) 3.84Q8 26TB UPG	\$1.00	15%	\$0.85	\$69,332.55	\$57,777.13	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KXL6F33840P1	VMAX 450FX Sub Logic 3840GB	\$62,387.43	15%	\$53,029.32	\$7,486.49	\$6,238.74	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
KXL6F33840P1U	VMAX 450FX Sub Logic 3840GB UPG	\$78,996.00	15%	\$67,146.60	\$9,479.52	\$7,899.60	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
KXL6F3960F16	VMAX 450FX RAID6(14+2) .96Q16 13TB	\$1.00	15%	\$0.85	\$28,888.61	\$24,073.85	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KXL6F3960F16E	VMAX 450FX R6(14+2) .96Q16 HW Only 13TB	\$144,126.88	15%	\$122,507.85	\$17,295.23	\$14,412.69	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KXL6F3960F16TUE	VMAX 450FX R6(14+2) 13TB HW Only TAA UPG	\$192,276.58	15%	\$163,435.09	\$23,073.19	\$19,227.66	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KXL6F3960F16U	VMAX 450FX RAID6(14+2) .96Q16 13TB UPG	\$1.00	15%	\$0.85	\$34,666.58	\$28,888.82	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
KXL6F3960F16UE	VMAX 450FX R6(14+2) .96Q16 HW Only 13TBU	\$192,276.58	15%	\$163,435.09	\$23,073.19	\$19,227.66	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
L-640XCAP-B	LICENSEEXPSTORDD640	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
L-880U192-B	LICENSE DD880 EXP CAP 97T TO 192T	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-880U192T	LICENSE DD880 EXP CAP 97T TO 192T	\$50,000.00	26%	\$37,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-880U192T-B	LICENSE DD880 EXP CAP 97T TO 192T	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-890U384-B	LICENSEDD890 CAP EXP KITMORE THAN 180T	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA	
LADDER	CUSTOMER SERVICE LADDER KIT-ISILON	\$201.80	24%	\$153.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA	
L-ASN	LICENSE,ARCHIVE STORE,4500,6200	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-ASN-NC	LICENSE,ARCHIVE STORE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-BLCK-2200	BLOCK SERVICE DPSAPPS DD2200=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
L-BLCK-2500	BLOCK SERVICE DPSAPPS DD2500=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
L-BLCK-4200	BLOCK SERVICE DPSAPPS DD4200=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
L-BLCK-4500	BLOCK SERVICE DPSAPPS DD4500=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
L-BLCK-7200	BLOCK SERVICE DPSAPPS DD7200=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
L-BLCK-9500	LIC BLOCK SVCS DPSAPPS 9500=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
L-BNL-660	LICENSEBACKUP-NEARLINEDD660	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	NA	
L-BNL-690	LICENSEBACKUP-NEARLINEDD690	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-BNL-690G	LICENSEBACKUP-NEARLINEDD690G	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-BNL-880	LICENSEBACKUP-NEARLINEDD880	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-BNL-880G	LICENSEBACKUP-NEARLINEDD880G	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-BST-160	LICENSE BOOST DD160	\$350.00	15%	\$297.50	\$70.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
L-BST-2200	LICENSE BOOST DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-BST-2200-CF	License Boost DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-BST-2500	LICENSE,BOOST,DD2500	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-BST-4200	LICENSE,BOOST,DD4200	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-BST-4500	LICENSE,BOOST,DD4500	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-BST-620	LICENSE BOOST DD620	\$1,500.00	26%	\$1,110.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-BST-660	LICENSE BOOST DD660	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	DM	NA
L-BST-690	LICENSE BOOST DD690	\$22,500.00	26%	\$16,650.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-BST-690G	LICENSE BOOST DD690G	\$1.00	26%	\$0.74	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DH	NA
L-BST-7200	LICENSE,BOOST,DD7200	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-BST-880	LICENSE BOOST DD880	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-BST-880G	LICENSE BOOST DD880G	\$1.00	26%	\$0.74	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	NA
L-BST-9500	LIC BOOST DD9500=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-BSTC2-880	LICENSE BOOST DD880CTL2	\$22,500.00	26%	\$16,650.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-BSTC2-890	LICENSE BOOST DD890CTL2	\$22,500.00	26%	\$16,650.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-DDOE-CAP-ER-N	LICENSE DD OE PER TB CAPACITY ER=CB	\$1.00	26%	\$0.74	\$109.90	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-DDOE-DD2200-14	LICENSE BASE DD OE DD2200-14=IA	\$5,896.00	15%	\$5,011.60	\$825.44	\$707.52	\$589.60	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-DDOE-DD2200-14CF	License Base DD OE DD2200-14=IA	\$1.00	15%	\$0.85	\$825.44	\$707.52	\$589.60	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-DDOE-DD2200-24	LICENSE BASE DD OE DD2200-24=IA	\$10,736.00	15%	\$9,125.60	\$1,503.04	\$1,288.32	\$1,073.60	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-DDOE-DD2200-24CF	License Base DD OE DD2200-24=IA	\$1.00	15%	\$0.85	\$1,503.04	\$1,288.32	\$1,073.60	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-DDOE-DD2200-4	LICENSE BASE DD OE DD2200-4=IA	\$3,168.00	15%	\$2,692.80	\$443.52	\$380.16	\$316.80	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-DDOE-DD2200-4CF	License Base DD OE DD2200-4=IA	\$1.00	15%	\$0.85	\$443.52	\$380.16	\$316.80	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-DDOE-DD2500-21	LICENSE BASE DD OE DD2500-21=IA	\$15,000.00	26%	\$11,100.00	\$2,100.00	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-DDOE-DD2500-36	LICENSE BASE DD OE DD2500-36=IA	\$15,000.00	26%	\$11,100.00	\$2,100.00	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-DDOE-DD4200	LICENSE BASE DD OE DD4200=IA	\$15,000.00	26%	\$11,100.00	\$2,100.00	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-DDOE-DD4500	LICENSE BASE DD OE DD4500=IA	\$15,000.00	26%	\$11,100.00	\$2,100.00	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-DDOE-DD7200	LICENSE BASE DD OE DD7200=IA	\$20,000.00	26%	\$14,800.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-DDOE-DD9500	LICENSE BASE DD OE DD9500=IA	\$20,000.00	26%	\$14,800.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-DDOE-HICAP-ACT	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450.00	26%	\$1,073.00	\$203.00	\$174.00	\$145.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-DDOE-HICAP-ACT-N	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1.00	26%	\$0.74	\$203.00	\$174.00	\$145.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-DDOE-HICAP-ACTNC	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450.00	26%	\$1,073.00	\$203.00	\$174.00	\$145.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-DDOE-MCAP-ACT	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450.00	26%	\$1,073.00	\$203.00	\$174.00	\$145.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-DDOE-MCAP-ACT-N	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450.00	26%	\$1,073.00	\$203.00	\$174.00	\$145.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-DD-SMIG	LIC DD STORAGE MIGRATION=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-DLM8100	LICENSE DLM8100 DEDUPE STORAGE =IA	\$1.00	26%	\$0.74	\$10,000.00	\$9,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-DLM8100N	LICENSE DLM8100 DEDUPE STORAGE =IA	\$50,000.00	26%	\$37,000.00	\$10,000.00	\$9,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-DLM8100N-CF	LICENSE DLM8100 DEDUPE STORAGE =IA	\$1.00	26%	\$0.74	\$10,000.00	\$9,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-DLM960	LICENSEDEDUPE STORAGE FOR DLMDD880	\$50,000.00	26%	\$37,000.00	\$10,000.00	\$9,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
L-ENC-160	LICENSEENCRIPTIONDD160	\$350.00	15%	\$297.50	\$70.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN	
L-ENC-2200	LICENSE ENCRYPTION DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN	
L-ENC-2200-CF	License Encryption DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN	
L-ENC-2500	LICENSE, ENCRYPTION, DD2500	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
L-ENC-4200	LICENSE, ENCRYPTION, DD4200	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
L-ENC-4500	LICENSE, ENCRYPTION, DD4500	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
L-ENC-620	LICENSEENCRIPTIONDD620	\$1,500.00	26%	\$1,110.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
L-ENC-660	LICENSEENCRIPTIONDD660	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	DM	NA	
L-ENC-690	LICENSEENCRIPTIONDD690	\$22,500.00	26%	\$16,650.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-ENC-690G	LICENSEENCRIPTIONDD690G	\$1.00	26%	\$0.74	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-ENC-7200	LICENSE, ENCRYPTION, DD7200	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-ENC-880	LICENSEENCRIPTIONDD880	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-ENC-880G	LICENSEENCRIPTIONDD880G	\$1.00	26%	\$0.74	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-ENC-9500	LIC ENCRYPTION DD9500=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
LENFLV52S6F-100	VNXe1600 100GB FAST CACHE 25X2.5 DPE/DAE	\$1,880.88	10%	\$1,692.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
LENFLV52S6F-200	VNXe1600 200GB FAST CACHE 25X2.5 DPE/DAE	\$2,977.63	10%	\$2,679.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
LENFLV5PS6F-100	VNXe1600 100GB FAST CACHE 12X3.5 DPE/DAE	\$1,880.88	10%	\$1,692.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
LENFLV5PS6F-200	VNXe1600 200GB FAST CACHE 12X3.5 DPE/DAE	\$2,977.63	10%	\$2,679.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
LEN-OVC15LO-02	Lenovo/EMC C-KIT 5150 DPE 15 Factory	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE	
LEN-OVC25LO-02	Lenovo/EMC C-KIT 5150 DPE 25 Factory	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE	
LENV5-2S10-012	VNXe1600 1.2TB 10K SAS 25X2.5 DPE/DAE	\$871.25	10%	\$784.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
LENV5-2S10-600	VNXe1600 600GB 10K SAS 25X2.5 DPE/DAE	\$466.38	10%	\$419.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
LENV5-2S10-900	VNXe1600 900GB 10K SAS 25X2.5 DPE/DAE	\$671.38	10%	\$604.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
LENV5-2S15-300	VNXe1600 300GB 15K SAS 25X2.5 DPE/DAE	\$722.63	10%	\$650.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
LENV5-2S15-600	VNXe1600 600GB 15K SAS 25X2.5 DPE/DAE	\$743.13	10%	\$668.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
LENV5-2S6FX-200	VNXe1600 200GB SSD 25X2.5 DPE/DAE	\$1,486.25	10%	\$1,337.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
LENV5-2S6FX-800	VNXe1600 800GB SSD 25X2.5 DPE/DAE	\$5,319.75	10%	\$4,787.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
LENV5-PS07-020	VNXe1600 2TB NL SAS 12X3.5 DPE/DAE	\$625.25	10%	\$562.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
LENV5-PS07-040	VNXe1600 4TB NL SAS 12X3.5 DPE/DAE	\$927.63	10%	\$834.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
LENV5-PS10-012	VNXe1600 1.2TB 10K SAS 12X3.5 DPE/DAE	\$871.25	10%	\$784.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
LENV5-PS10-600	VNXe1600 600GB 10K SAS 12X3.5 DPE/DAE	\$466.38	10%	\$419.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
LENV5-PS10-900	VNXe1600 900GB 10K SAS 12X3.5 DPE/DAE	\$671.38	10%	\$604.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
LENV5-PS15-300	VNXe1600 300GB 15K SAS 12X3.5 DPE/DAE	\$722.63	10%	\$650.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
LENV5-PS15-600	VNXe1600 600GB 15K SAS 12X3.5 DPE/DAE	\$743.13	10%	\$668.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENV5-PS6FX-200	VNXe1600 200GB SSD 12X3.5 DPE/DAE	\$1,486.25	10%	\$1,337.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENV5-PS6FX-800	VNXe1600 800GB SSD 12X3.5	\$5,319.75	10%	\$4,787.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16-10GSFPCRU	10Gb SFP qty 1 for iSCSI connection	\$645.75	10%	\$581.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16-16GSFPCRU	16Gb SFP qty 1 for FC connection	\$1,230.00	10%	\$1,107.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-10GSFP	10Gb SFP qty 4 for iSCSI connection	\$645.75	10%	\$581.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-10OPTSFP	4 port 10GbE Optical IO module	\$2,460.00	10%	\$2,214.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120.00	\$0.00	UE	NA
LENVNX16K-10OPTTWN	4 port 10GbE TwinAx IO module	\$2,706.00	10%	\$2,435.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$132.00	\$0.00	UE	NA
LENVNX16K-16GSFP	16Gb SFP qty 4 for FC connection	\$1,230.00	10%	\$1,107.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-1GB-IO	4 port 1GbE IO Module	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-5TELRAIL	Telco Rail Kit for 2U DPE or DAE	\$153.75	10%	\$138.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-800W-PS	800W Power Supply, 12V and 12V STBY DPE	\$512.50	10%	\$461.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-8GFC	4 Port 8GB Fibre Channel IO Module	\$1,291.50	10%	\$1,162.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00	\$0.00	UE	NA
LENVNX16K-8GSFP	8Gb SFP qty 4 for FC connection	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-8GSFPCRU	8Gb SFP qty 1 for FC connection	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-B12	VNXe16002xSPDPE12x3.5noSFPTwinAXeNet	\$5,637.50	10%	\$5,073.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$275.00	\$0.00	UE	NA
LENVNX16K-B25	VNXe16002xSPDPE25x2.5noSFPTwinAXeNet	\$5,637.50	10%	\$5,073.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$275.00	\$0.00	UE	NA
LENVNX16K-BBU	BATTERY BACKUP UNIT	\$205.00	10%	\$184.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-BC-12ARK	Assy Beachcomber 12 Adjustable Rail Kit	\$246.00	10%	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-BC-25ARK	Assy Beachcomber 25 Adjustable Rail Kit	\$246.00	10%	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-BC-FM	Fan Module BC	\$307.50	10%	\$276.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,937.25	10%	\$1,743.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$94.50	\$0.00	UE	NA
LENVNX16K-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1,937.25	10%	\$1,743.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$94.50	\$0.00	UE	NA
LENVNX16K-KIT12	VNXe1600 Install Kit for 12 Drive DPE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-KIT25	VNXe1600 Install Kit for 25 Drive DPE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-LCCDAE12	LCC FOR 2U DAE 12 DRIVE	\$1,819.38	10%	\$1,637.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-LCCDAE25	LCC FOR 2U DAE 25 DRIVE	\$1,819.38	10%	\$1,637.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-PS-DAE12	Power Supply for 2U 12 DRIVE DAE	\$497.13	10%	\$447.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	\$497.13	10%	\$447.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-SNAPR12	12 DRV SNAP IN Rails	\$615.00	10%	\$553.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-SNAPR25	25 DRV SNAP In Rails	\$615.00	10%	\$553.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-SP	VNXe1600 STORAGE PROCESSOR NO DIMM	\$7,190.38	10%	\$6,471.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-SP-DIMM	VNXe1600 SP MEMORY 8GB DIMM	\$312.63	10%	\$281.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16K-SSD	STORAGE PROCESSOR SSD MSATA	\$1,049.60	10%	\$944.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
LENVNX16KUNI	VNXe1600 Unisphere=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
L-ER-4200	LICENSE,EXTENDED RETENTION SW OPT,DD4200	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-ER-4500	LICENSE,EXTENDED RETENTION SW OPT,DD4500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
L-ER-7200	LICENSE,EXTENDED RETENTION SW OPT,DD7200	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-ER-9500	LIC EXTENDED RETENTION SW OPT DD9500=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-ES-1TB-ACT	LICENSE DD OE 15TB ACTIVE=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-ES-1TB-ER	LICENSE DD OE 15TB? ER=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-ES-2TB-ACT	LICENSE DD OE 30TB ACTIVE=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-ES-2TB-ER	LICENSE DD OE 30TB ER=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-ES-3TB-ACT	LICENSE DD OE 45TB ACTIVE=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-ES-3TB-ER	LICENSE DD OE 45TB ER=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-ES-4TB-ACT	LICENSE DDOE 60 TB ACTIVE=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-ES-4TB-ER	LICENSE DD OE 60TB ER=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
LFLV32S6F-100	2.5 IN 100GB 6GB SAS FSTCACHE FLASH DRI	\$2,034.63	10%	\$1,831.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LFLV32S6F-200	2.5 IN 200GB 6GB SAS FSTCACHE FLASH DRI	\$3,848.88	10%	\$3,463.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LFLV3VS6F-100	3.5 IN 100GB 6GB SAS FSTCACHE FLASH DRI	\$2,044.88	10%	\$1,840.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LFLV3VS6F-200	3.5 IN 200GB 6GB SAS FSTCACHE FLASH DRI	\$3,874.50	10%	\$3,487.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
L-GDC1-880	LICENSE GLOBAL DEDUP DD880CTRL 1	\$75,000.00	26%	\$55,500.00	\$15,000.00	\$13,500.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-GDC1880-B	LICENSE GLOBAL DEDUP DD880CTRL 1	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA
L-GDC1-880-B	LICENSE GLOBAL DEDUP DD880CTRL 1	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA
L-GDC1-890	LICENSEGLOBAL DEDUPDD890CTL1	\$75,000.00	26%	\$55,500.00	\$15,000.00	\$13,500.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-GDC1890-B	LICENSEGLOBAL DEDUPDD890CTL1	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA
L-GDC2-880	LICENSE GLOBAL DEDUP DD880CTRL 2	\$75,000.00	26%	\$55,500.00	\$15,000.00	\$13,500.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-GDC2880-B	LICENSE GLOBAL DEDUP DD880CTRL 2	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA
L-GDC2-880-B	LICENSE GLOBAL DEDUP DD880CTRL 2	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA
L-GDC2-890	LICENSEGLOBAL DEDUPDD890CTL2	\$75,000.00	26%	\$55,500.00	\$15,000.00	\$13,500.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-GDC2890-B	LICENSEGLOBAL DEDUPDD890CTL2	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA
L-GWSTOR-3	LICENSE GATEWAY STORAGE LEVEL 3 143TB	\$1.00	26%	\$0.74	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA
L-GWSTOR-L2	LICENSE GATEWAY STORAGE LEVEL 271TB	\$1.00	26%	\$0.74	\$6,000.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA
L-HA-9500	LIC HA OPEN A-P SYSTEMS DD9500=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
LL6F3015TP1	VMAX 850F Sub Logic 15360GB	\$180,167.41	15%	\$153,142.30	\$21,620.09	\$18,016.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
LL6F3192078	VMAX 850F RAID5(7+1) 1.92Q8 13TB	\$1.00	15%	\$0.85	\$20,562.74	\$17,135.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LL6F3192078E	VMAX 850F R5(7+1) 1.92Q8 HW Only 13TB	\$130,446.78	15%	\$110,879.76	\$15,653.61	\$13,044.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LL6F3192078TUE	VMAX 850F R5(7+1) 13TB HW Only TAA UPG	\$164,720.03	15%	\$140,012.03	\$19,766.40	\$16,472.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
LL6F3192078U	VMAX 850F RAID5(7+1) 1.92Q8 13TB UPG	\$1.00	15%	\$0.85	\$24,675.53	\$20,562.94	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LL6F3192078UE	VMAX 850F R5(7+1) 1.92Q8 HW Only 13TBUPG	\$164,720.03	15%	\$140,012.03	\$19,766.40	\$16,472.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LL6F31920F16	VMAX 850F RAID6(14+2) 1.92Q16 26TB	\$1.00	15%	\$0.85	\$41,125.48	\$34,271.23	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LL6F31920F16U	VMAX 850F RAID6(14+2) 1.92Q16 26TB UPG	\$1.00	15%	\$0.85	\$49,350.45	\$41,125.38	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LL6F31920P1	VMAX 850F Sub Logic 1920GB	\$22,520.93	15%	\$19,142.79	\$2,702.51	\$2,252.09	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
LL6F31920P1U	VMAX 850F Sub Logic 1920GB UPG	\$27,025.36	15%	\$22,971.56	\$3,243.04	\$2,702.54	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
LL6F3384078	VMAX 850F RAID5(7+1) 3.84Q8 26TB	\$1.00	15%	\$0.85	\$41,125.48	\$34,271.23	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LL6F3384078U	VMAX 850F RAID5(7+1) 3.84Q8 26TB UPG	\$1.00	15%	\$0.85	\$49,350.45	\$41,125.38	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LL6F33840P1	VMAX 850F Sub Logic 3840GB	\$45,041.85	15%	\$38,285.57	\$5,405.02	\$4,504.19	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
LL6F33840P1U	VMAX 850F Sub Logic 3840GB UPG	\$54,050.10	15%	\$45,942.59	\$6,486.01	\$5,405.01	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
LL6F3960F16	VMAX 850F RAID6(14+2) .96Q16 13TB	\$1.00	15%	\$0.85	\$20,562.74	\$17,135.62	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LL6F3960F16E	VMAX 850F R6(14+2) .96Q16 HW Only 13TB	\$130,446.78	15%	\$110,879.76	\$15,653.61	\$13,044.68	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LL6F3960F16TUE	VMAX 850F R6(14+2) 13TB HW Only TAA UPG	\$164,720.03	15%	\$140,012.03	\$19,766.40	\$16,472.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LL6F3960F16U	VMAX 850F RAID6(14+2) .96Q16 13TB UPG	\$1.00	15%	\$0.85	\$24,675.53	\$20,562.94	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LL6F3960F16UE	VMAX 850F R6(14+2) .96Q16 HW Only 13TBUP	\$164,720.03	15%	\$140,012.03	\$19,766.40	\$16,472.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LL6F3960P1	VMAX 850F Sub Logic 960GB	\$11,260.46	15%	\$9,571.39	\$1,351.26	\$1,126.05	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
LL6F3960P1U	VMAX 850F Sub Logic 960GB UPG	\$13,512.68	15%	\$11,485.78	\$1,621.52	\$1,351.27	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
LL6F3P680P1	VMAX 850F Sub Logic 7680GB	\$90,083.70	15%	\$76,571.15	\$10,810.04	\$9,008.37	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
LL6F3P680P1U	VMAX 850F Sub Logic 7680GB UPG	\$108,100.19	15%	\$91,885.16	\$12,972.02	\$10,810.02	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
L-MC-10-CF	LICENSEDDMC-10ADDITIONAL SYSTEMS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-MC-5-CF	LICENSEDDMC-5ADDITIONAL SYSTEMS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-MC-BASE-CF	LICENSEDDMC-BASE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
LML6F3192078	VMAX MF 850F RAID5(7+1) 1.92Q8 13TB	\$167,665.50	15%	\$142,515.68	\$20,119.86	\$16,766.55	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LML6F3192078E	VMAX MF850F R5(7+1) 1.92Q8 HW Only 13TB	\$130,446.78	15%	\$110,879.76	\$15,653.61	\$13,044.68	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LML6F3192078TUE	VMAX MF850F R57+1 1.92Q8 13TBHWOnlyTAAUP	\$163,979.88	15%	\$139,382.90	\$19,677.59	\$16,397.99	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LML6F3192078UE	VMAX MF850F R5(7+1) 1.92Q8 HW Only 13TBU	\$163,979.88	15%	\$139,382.90	\$19,677.59	\$16,397.99	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LML6F3960F16	VMAX MF 850F RAID6(14+2) .96Q16 13TB	\$167,665.50	15%	\$142,515.68	\$20,119.86	\$16,766.55	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LML6F3960F16E	VMAX MF850F R6(14+2) .96Q16 HW Only 13TB	\$130,446.78	15%	\$110,879.76	\$15,653.61	\$13,044.68	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LML6F3960F16TUE	VMAX MF850F R614+2 .96Q16 13TBHWOnlyTAAU	\$163,979.88	15%	\$139,382.90	\$19,677.59	\$16,397.99	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
LML6F3960F16UE	VMAX MF850F R6(14+2) .96Q16 HWOnly13TBUP	\$163,979.88	15%	\$139,382.90	\$19,677.59	\$16,397.99	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
LMXL6F3192078E	VMAX MF850FX R5(7+1) 1.92Q8 HW Only 13TB	\$141,543.92	15%	\$120,312.33	\$16,985.27	\$14,154.39	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LMXL6F3192078TUE	VMAX MF850FX R57+1 1.92Q8 13TBHWOnlyTAAU	\$188,601.03	15%	\$160,310.88	\$22,632.12	\$18,860.10	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LMXL6F3192078UE	VMAX MF850FX R5(7+1) 1.92Q8 HW Only13TBU	\$188,601.03	15%	\$160,310.88	\$22,632.12	\$18,860.10	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LMXL6F3960F16E	VMAX MF850FX R6(14+2) .96Q16 HW Only13TB	\$141,543.92	15%	\$120,312.33	\$16,985.27	\$14,154.39	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LMXL6F3960F16TUE	VMAX MF850FX R614+2 .96Q16 13TBHWOnlyTAU	\$188,601.03	15%	\$160,310.88	\$22,632.12	\$18,860.10	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LMXL6F3960F16UE	VMAX MF850FX R6(14+2) .96Q16 HWOnly13TBU	\$188,601.03	15%	\$160,310.88	\$22,632.12	\$18,860.10	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
L-NL-660	LICENSENEARLINEDD660	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	NA	
L-NL-690	LICENSENEARLINEDD690	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-NL-690G	LICENSENEARLINEDD690G	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-NL-880	LICENSENEARLINEDD880	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-NL-880G	LICENSENEARLINEDD880G	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA	
LOC-PROT-V51	LOCAL PROTECTION SUITE FOR VNX5100=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
LOC-PROT-V53	LOCAL PROTECTION SUITE VNX5300=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE	
LOC-PROT-V55	LOCAL PROTECTION SUITE VNX5500=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA	
LOC-PROT-V57	LOCAL PROTECTION SUITE VNX5700=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA	
LOC-PROT-V75	LOCAL PROTECTION SUITE VNX7500=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA	
LOCPROT-VNX5200	Local Protection Suite for VNX5200=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
LOCPROT-VNX5400	Local Protection Suite for VNX5400=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
LOCPROT-VNX5600	Local Protection Suite for VNX5600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
LOCPROT-VNX5800	Local Protection Suite for VNX5800=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
LOCPROT-VNX7600	Local Protection Suite for VNX7600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
LOCPROT-VNX8000	Local Protection Suite for VNX8000=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
L-OST-140	LICENSE OPENSTORAGE (OST) DD140	\$1.00	15%	\$0.85	\$70.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	DE	NA	
L-OST-565	LICENSE OPENSTORAGE (OST) DD565	\$12,500.00	26%	\$9,250.00	\$2,500.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	DM	NA	
L-OST-610	LICENSE OPENSTORAGE (OST) DD610	\$1.00	26%	\$0.74	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DM	NA	
L-OST-630	LICENSE OPENSTORAGE (OST) DD630	\$1.00	26%	\$0.74	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	DM	NA	
L-OST-660	LICENSE OPENSTORAGE (OST) DD660	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	DM	NA	
L-OST-690	LICENSE OPENSTORAGE (OST) DD690	\$1.00	26%	\$0.74	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-OST-690G	LICENSE OPENSTORAGE (OST) DD690G	\$1.00	26%	\$0.74	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DH	NA	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
L-OST-880	LICENSE OPENSTORAGE (OST) DD880	\$1.00	26%	\$0.74	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	NA
L-OST-880G	LICENSE OPENSTORAGE (OST) DD880G	\$1.00	26%	\$0.74	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	NA
L-OSTC2-880	LICENSE OPENSTORAGE (OST) DD880CTRL 2	\$1.00	26%	\$0.74	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DH	NA
LPS32-V51	OE32 LOCAL PROTECT SUITE FOR VNX5100	\$2,114.58	10%	\$1,903.12	\$422.92	\$380.62	\$338.33	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
LPS32-V53	OE32 LOCAL PROTECT SUITE FOR VNX5300	\$3,106.78	10%	\$2,796.10	\$621.36	\$559.22	\$497.08	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
LPS32-V55	OE32 LOCAL PROTECT SUITE FOR VNX5500	\$8,729.00	26%	\$6,459.46	\$1,745.80	\$1,571.22	\$1,396.64	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
LPS32-V57	OE32 LOCAL PROTECT SUITE FOR VNX5700	\$13,559.00	26%	\$10,033.66	\$2,711.80	\$2,440.62	\$2,169.44	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
LPS32-V75	OE32 LOCAL PROTECT SUITE FOR VNX7500	\$16,949.00	26%	\$12,542.26	\$3,389.80	\$3,050.82	\$2,711.84	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
LPS-V53-UPG	RECPNT + LPS RTU FOR VNX5300	\$992.20	10%	\$892.98	\$198.44	\$178.60	\$158.75	\$0.00	\$0.00	\$0.00	UE	OPEN EDITION
LPS-V55-UPG	RECPNT AND LPS RTU FOR VNX5500	\$5,831.00	26%	\$4,314.94	\$1,166.20	\$1,049.58	\$932.96	\$0.00	\$0.00	\$0.00	UM-S	OPEN EDITION
LPS-V57-UPG	RECPNT + LPS RTU FOR VNX5700	\$10,661.00	26%	\$7,889.14	\$2,132.20	\$1,918.98	\$1,705.76	\$0.00	\$0.00	\$0.00	UM-S	OPEN EDITION
LPS-V75-UPG	RECPNT + LPS RTU FOR VNX7500	\$14,051.00	26%	\$10,397.74	\$2,810.20	\$2,529.18	\$2,248.16	\$0.00	\$0.00	\$0.00	UM-S	OPEN EDITION
LPS-VNX5200	VNX5200 Local Protection Suite=IC	\$3,334.00	26%	\$2,467.16	\$666.80	\$600.12	\$533.44	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
LPS-VNXCA2	VNXCA2 LOCAL PROTECTION SUITE=IC	\$1.00	26%	\$0.74	\$1,188.20	\$1,069.38	\$950.56	\$0.00	\$0.00	\$0.00	UM	VNXCA SOFTWARE
LPS-VNXCA4	VNXCA4 LOCAL PROTECTION SUITE=IC	\$1.00	26%	\$0.74	\$891.20	\$802.08	\$712.96	\$0.00	\$0.00	\$0.00	UM	VNXCA SOFTWARE
LRDIMM2666INFO	VxRail-500 FactoryOrd Rq 2666Mhz LRDIMMs	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
L-REP-160	LICENSE REPLICATOR DD160	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-REP-2200	LICENSE REPLICATOR DD2200=IA	\$1.00	15%	\$0.85	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-REP-2200-B	LICENSE REPLICATOR 4TB DD2200=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-REP-2200-CF	License Replicator DD2200=IA	\$1.00	15%	\$0.85	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-REP-2500	LICENSE,REPLICATOR,DD2500	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-REP-4200	LICENSE,REPLICATOR,DD4200	\$10,000.00	26%	\$7,400.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-REP-4500	LICENSE,REPLICATOR,DD4500	\$30,000.00	26%	\$22,200.00	\$6,000.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-REP-565	LICENSE REPLICATOR DD565	\$15,000.00	26%	\$11,100.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	DM	NA
L-REP-620	LICENSE REPLICATOR DD620	\$2,540.00	26%	\$1,879.60	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-REP-660	LICENSE REPLICATOR DD660	\$1.00	26%	\$0.74	\$5,000.00	\$4,500.00	\$4,000.00	\$0.00	\$0.00	\$0.00	DM	NA
L-REP-690	LICENSE REPLICATOR DD690	\$35,000.00	26%	\$25,900.00	\$7,000.00	\$6,300.00	\$5,600.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-REP-690G	LICENSE REPLICATOR DD690G	\$1.00	26%	\$0.74	\$7,000.00	\$6,300.00	\$5,600.00	\$0.00	\$0.00	\$0.00	DH	NA
L-REP-7200	LICENSE,REPLICATOR,DD7200	\$60,000.00	26%	\$44,400.00	\$12,000.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-REP-880	LICENSE REPLICATOR DD880	\$70,000.00	26%	\$51,800.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-REP-880G	LICENSE REPLICATOR DD880G	\$1.00	26%	\$0.74	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	DH	NA
L-REP-9500	LIC REPLICATOR DD9500=IA	\$70,000.00	26%	\$51,800.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-REPC2-880	LICENSE REPLICATOR DD880CTRL 2	\$70,000.00	26%	\$51,800.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-REPC2-890	LICENSEREPLICATORDD890CTRL2	\$70,000.00	26%	\$51,800.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-RL-160	LICRETENTION LOCK GOV EDITIONDD160	\$500.00	15%	\$425.00	\$100.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
L-RL-565	LICENSE RETENTION LOCK DD565	\$12,500.00	26%	\$9,250.00	\$2,500.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	DM	NA
L-RL-620	LICRETENTION LOCK GOV EDITIONDD620	\$1,500.00	26%	\$1,110.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-RL-660	LICRETENTION LOCK GOV EDITIONDD660	\$1.00	26%	\$0.74	\$4,000.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	DM	NA
L-RL-690	LICENSE RETENTION LOCK DD690	\$24,000.00	26%	\$17,760.00	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-RL-690G	LICENSE RETENTION LOCK DD690G	\$1.00	26%	\$0.74	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	DH	NA
L-RL-880	LICENSE RETENTION LOCK DD880	\$55,000.00	26%	\$40,700.00	\$11,000.00	\$9,900.00	\$8,800.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-RL-880G	LICENSE RETENTION LOCK DD880G	\$1.00	26%	\$0.74	\$11,000.00	\$9,900.00	\$8,800.00	\$0.00	\$0.00	\$0.00	DH	NA
L-RL-990	LICRETENTION LOCK GOV EDITIONDD990	\$1.00	26%	\$0.74	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-RLC-160	LICRETENTION LOCK COMPL EDITNDD160	\$500.00	15%	\$425.00	\$100.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-RLC-2200	LICENSE RETENTION LOCK COMPL DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-RLC-2200-CF	Lic Retention Lock Compliance DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-RLC-2500	LICENSE,RETENTION LOCK COMPLIANCE,DD2500	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-RLC-4200	LICENSE,RETENTION LOCK COMPLIANCE,DD4200	\$7,000.00	26%	\$5,180.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-RLC-4500	LICENSE,RETENTION LOCK COMPLIANCE,DD4500	\$20,400.00	26%	\$15,096.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-RLC-620	LICRETENTION LOCK COMPL EDITNDD620	\$1,500.00	26%	\$1,110.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-RLC-7200	LICENSE,RETENTION LOCK COMPLIANCE,DD7200	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-RLC-9500	LIC RETENTION LOCK COMPLIANCE DD9500=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-RLG-2200	LICENSE RETENTION LOCK GOVERN DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-RLG-2200-CF	Lic Retention Lock Governance DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-RLG-2500	LICENSE,RETENTION LOCK GOVERNANCE,DD2500	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-RLG-4200	LICENSE,RETENTION LOCK GOVERNANCE,DD4200	\$7,000.00	26%	\$5,180.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-RLG-4500	LICENSE,RETENTION LOCK GOVERNANCE,DD4500	\$20,400.00	26%	\$15,096.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-RLG-7200	LICENSE,RETENTION LOCK GOVERNANCE,DD7200	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-RLG-9500	LIC RETENTION LOCK GOVERNANCE DD9500=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
LSE-BUY-HW-CTR	LEASE BUYOUT - CONNECTRIX HW	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
LSE-BUY-HW-DD	LEASE BUYOUT - DATA DOMAIN HW	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
LSE-BUY-HW-ISLN	LEASE BUYOUT - ISILON HW	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
LSE-BUY-HW-SYM	LEASE BUYOUT - SYMMETRIX HW	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
LSE-BUY-HW-UNI	LEASE BUYOUT - UNIFIED HW	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
LSE-RNWL-CSHW-CTRX	LEASE RENEWAL - CONNECTRIX CSHW	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
LSE-RNWL-CSHW-DD	LEASE RENEWAL - DATA DOMAIN CSHW	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
LSE-RNWL-CSHW-ISLN	LEASE RENEWAL - ISILON CSHW	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
LSE-RNWL-CSHW-SYM	LEASE RENEWAL - SYMMETRIX CSHW	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
LSE-RNWL-CSHW-UNI	LEASE RENEWAL - UNIFIED CSHW	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
LSE-RNWL-HW-CTRX	LEASE RENEWAL - CONNECTRIX HW	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
LSE-RNWL-HW-DD	LEASE RENEWAL - DATA DOMAIN HW	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
LSE-RNWL-HW-ISLN	LEASE RENEWAL - ISILON HW	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
LSE-RNWL-HW-SYM	LEASE RENEWAL - SYMMETRIX HW	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
LSE-RNWL-HW-UNI	LEASE RENEWAL - UNIFIED HW	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
LSPMXGFCOOPAS	VNX5150 2 PT FCOE IO MOD PAIR-SFP	\$1,968.00	10%	\$1,771.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LSPMXGFCOTWAS	VNX5150 2 PT FCOE IO MOD PAIR-TWAX	\$1,722.00	10%	\$1,549.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV2DAE-LN25-A	LENOVO VNXB 25x2.5 6G SAS EXP DAE-FLD	\$4,189.18	10%	\$3,770.26	\$2,529.60	\$2,232.00	\$1,612.00	\$1,116.00	\$3,348.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV2DAE-LR25-A	Lenovo 25X2.5 IN 2U DAE FACT INSTALL	\$4,189.18	10%	\$3,770.26	\$2,529.60	\$2,232.00	\$1,612.00	\$1,116.00	\$3,348.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV31-DAE-LN15	Lenovo 3U DAE WITH 15X3.5 IN DR Field In	\$3,181.60	10%	\$2,863.44	\$2,529.60	\$2,232.00	\$1,612.00	\$1,116.00	\$3,348.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV31-DAE-LR15	Lenovo DAE W 15X3.5 IN DRV FACT INSTALL	\$3,181.60	10%	\$2,863.44	\$2,529.60	\$2,232.00	\$1,612.00	\$1,116.00	\$3,348.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV3-2S10-300	2.5 IN 300GB 10K 6GB SAS DISK DRIVE	\$420.25	10%	\$378.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV3-2S10-600	2.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$640.63	10%	\$576.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV3-2S10-900	2.5 IN 900GB 10K 6GB SAS DISK DRIVE	\$840.50	10%	\$756.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV3-2S6F-100	2.5 IN 100GB 6GB SAS FLASH DRIVE	\$2,034.63	10%	\$1,831.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV3-2S6F-200	2.5 IN 200GB 6GB SAS FLASH DRIVE	\$3,848.88	10%	\$3,463.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV3-RACK-40U	VNX 40U Rack without front panel	\$1,722.00	10%	\$1,549.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV3-VS07-010	3.5 IN 1TB 7.2K 6GB SAS DISK DRIVE	\$410.00	10%	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV3-VS07-020	3.5 IN 2TB 7.2K 6GB SAS DISK DRIVE	\$640.63	10%	\$576.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV3-VS07-030	3.5 IN 3TB 7.2K 6GB SAS DISK DRIVE	\$912.25	10%	\$821.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV3-VS07-040	3.5 IN 4TB 7.2K 6GB SAS DISK DRIVE	\$1,112.13	10%	\$1,000.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV3-VS10-300	3.5 IN 300GB 10K 6GB SAS DISK DRIVE	\$451.00	10%	\$405.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV3-VS10-600	3.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$615.00	10%	\$553.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV3-VS10-900	3.5 IN 900GB 10K 6GB SAS DISK DRIVE	\$840.50	10%	\$756.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV3-VS15-300	300GB 15K SAS DISK DRIVE	\$574.00	10%	\$516.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV3-VS15-600	600GB 15K SAS DISK DRIVE	\$907.13	10%	\$816.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV3-VS6F-100	3.5 IN 100GB 6GB SAS FLASH DRIVE	\$2,044.88	10%	\$1,840.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LV3-VS6F-200	3.5 IN 200GB 6GB SAS FLASH DRIVE	\$3,874.50	10%	\$3,487.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
LVNXFCSFPS	ADDITIONAL 8G FC SFP FOR VNX5150	\$410.00	10%	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LVNXSPSAS	2ND OPTIONAL SPS FOR VNX5150	\$504.30	10%	\$453.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LVSPM1GI4CUAS	VNX5150 4 PT 1GBASE-T ISCSI IO MOD PR	\$2,050.00	10%	\$1,845.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LVSPM8GFFEAS	VNX5150 4 PORT 8G FC IO MODULE PAIR	\$2,562.50	10%	\$2,306.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LVSPMXGI2AS	VNX5150 2 PT OP 10G ISCSI IO MOD PR-SFP	\$4,920.00	10%	\$4,428.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LVSPMXGI2CUAC	VNX5150 2 PT 10GBASE-T ISCSI IO MOD PR	\$3,075.00	10%	\$2,767.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
LVSPMXGI2TWAS	VNX5150 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$4,100.00	10%	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
L-VTL-160	LICVTL160. INCL:1XPCIE CARDDP4G	\$3,000.00	15%	\$2,550.00	\$600.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-VTL160-E	LICVTLNDMP TAPE SVRETHDD160	\$350.00	15%	\$297.50	\$70.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-VTL160-F1	LICVTLIBM I/OSFCDD1601XPCIEDP4G	\$3,175.00	15%	\$2,698.75	\$635.00	\$571.50	\$508.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-VTL-2200	LICENSE VTL OPEN SYSTEMS DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-VTL-2200-CF	License VTL Open Systems DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-VTL-2200E	LICENSE VTL NDMP TAPE SVR ETH DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-VTL-2200E-CF	License VTL NdmP Tape Svr Eth DD2200=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-VTL-2200F	LICENSE VTL IBM IOS DD2200=IA	\$1.00	15%	\$0.85	\$450.00	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-VTL-2200F-CF	License VTL IBM IOS DD2200=IA	\$1.00	15%	\$0.85	\$450.00	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
L-VTL-2500	LICENSE,VTL,OPEN SYSTEMS,DD2500	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-VTL-2500E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD2500	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-VTL-2500F	LICENSE,VTL,IBM IOS,DD2500	\$6,000.00	26%	\$4,440.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-VTL-4200	LICENSE,VTL,OPEN SYSTEMS,DD4200	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-VTL-4200E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD4200	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-VTL-4200F	LICENSE,VTL,IBM IOS,DD4200	\$13,500.00	26%	\$9,990.00	\$2,700.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-VTL-4500	LICENSE,VTL,OPEN SYSTEMS,DD4500	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-VTL-4500E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD4500	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-VTL-4500F	LICENSE,VTL,IBM IOS,DD4500	\$28,500.00	26%	\$21,090.00	\$5,700.00	\$5,130.00	\$4,560.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-VTL-565-1	LICVTL565. INCL:1XPCIE CARDDP4G	\$17,000.00	26%	\$12,580.00	\$3,400.00	\$3,060.00	\$2,720.00	\$0.00	\$0.00	\$0.00	DM	NA
L-VTL-565-2	LICVTL565. INCL:2XPCIE CARDDP4G	\$21,500.00	26%	\$15,910.00	\$4,300.00	\$3,870.00	\$3,440.00	\$0.00	\$0.00	\$0.00	DM	NA
L-VTL-620-1	LICVTL620. INCL:1XPCIE CARDDP4G	\$6,000.00	26%	\$4,440.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-VTL620-E	LICVTLNDMP TAPE SVRETHDD620	\$1,500.00	26%	\$1,110.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-VTL620-F1	LICVTLIBM I/OSFCDD6201XPCIEDP4G	\$6,750.00	26%	\$4,995.00	\$1,350.00	\$1,215.00	\$1,080.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
L-VTL-660-1	LICVTL660. INCL:1XPCIE CARDDP4G	\$1.00	26%	\$0.74	\$3,900.00	\$3,510.00	\$3,120.00	\$0.00	\$0.00	\$0.00	DM	NA
L-VTL-660-2	LICVTL660. INCL:2XPCIE CARDDP4G	\$1.00	26%	\$0.74	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	DM	NA
L-VTL-690-1	LICVTL690. INCL:1XPCIE CARDDP4G	\$27,000.00	26%	\$19,980.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
L-VTL-690-2	LICVTL690. INCL:2XPCIE CARDDP4G	\$31,500.00	26%	\$23,310.00	\$6,300.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
L-VTL690-E	LICVTLNDMP TAPE SVRETHDD690	\$22,500.00	26%	\$16,650.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-VTL690-F1	LICVTLIBM I/OSFCDD6901XPCIEDP4G	\$38,250.00	26%	\$28,305.00	\$7,650.00	\$6,885.00	\$6,120.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-VTL690-F2	LICVTLIBM I/OSFCDD6902XPCIEDP4G	\$42,750.00	26%	\$31,635.00	\$8,550.00	\$7,695.00	\$6,840.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-VTL-690G1	LICVTL690G. INCL:1XPCIE CARDDP4G	\$1.00	26%	\$0.74	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-VTL-690G2	LICVTL690G. INCL:2XPCIE CARDDP4G	\$1.00	26%	\$0.74	\$6,300.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-VTL-7200	LICENSE,VTL,OPEN SYSTEMS,DD7200	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-VTL-7200E	LICENSE,VTL,NDMP TAPE SVR,ETH,DD7200	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-VTL-7200F	LICENSE,VTL,IBM IOS,DD7200	\$57,000.00	26%	\$42,180.00	\$11,400.00	\$10,260.00	\$9,120.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-VTL-880-1	LICVTL880. INCL:1XPCIE CARDDP4G	\$49,500.00	26%	\$36,630.00	\$9,900.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-VTL-880-2	LICVTL880. INCL:2XPCIE CARDDP4G	\$54,000.00	26%	\$39,960.00	\$10,800.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-VTL880G1	LICVTL880 INCL 1XPCIE CARDDP8G	\$49,500.00	26%	\$36,630.00	\$9,900.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-VTL880G2	LICVTL880 INCL 2XPCIE CARDDP8G	\$54,000.00	26%	\$39,960.00	\$10,800.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-VTL880-E	LICVTLNDMP TAPE SVRETHDD880	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-VTL880-F1	LICVTLIBM I/OSFCDD8801XPCIEDP8G	\$72,000.00	26%	\$53,280.00	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-VTL880-F2	LICVTLIBM I/OSFCDD8802XPCIEDP8G	\$76,500.00	26%	\$56,610.00	\$15,300.00	\$13,770.00	\$12,240.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-VTL-880G1	LICVTL880G. INCL:1XPCIE CARDDP4G	\$1.00	26%	\$0.74	\$9,900.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-VTL-880G2	LICVTL880G. INCL:2XPCIE CARDDP4G	\$1.00	26%	\$0.74	\$10,800.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-VTL880G81	LICVTL880G INCL 1XPCIE CARDDP8G	\$1.00	26%	\$0.74	\$9,900.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-VTL880G82	LICVTL880G INCL 2XPCIE CARDDP8G	\$1.00	26%	\$0.74	\$10,800.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-VTL-9500	LIC VTL OPEN SYSTEMS DD9500=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-VTL-9500E	LIC VTL NDMP TAPE SVR ETH DD9500=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-VTL-9500F	LIC VTL IBM IOS DD9500=IA	\$72,000.00	26%	\$53,280.00	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-VTLC2-890	LICVTL890INCL 2XPCIE CARDDP8GCTL2	\$27,000.00	26%	\$19,980.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-VTLC2-892	LICENSEVTLCTL2INCL2X PCIE CARDDP8G	\$31,500.00	26%	\$23,310.00	\$6,300.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
LX6F3960P1	VMAX 850FX Sub Logic 960GB	\$15,596.86	15%	\$13,257.33	\$1,871.62	\$1,559.69	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
LX6F3960P1U	VMAX 850FX Sub Logic 960GB UPG	\$19,749.16	15%	\$16,786.79	\$2,369.90	\$1,974.92	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
LX6F3P680P1	VMAX 850FX Sub Logic 7680GB	\$124,774.85	15%	\$106,058.62	\$14,972.98	\$12,477.49	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
LX6F3P680P1U	VMAX 850FX Sub Logic 7680GB UPG	\$157,992.01	15%	\$134,293.21	\$18,959.04	\$15,799.20	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
L-XCAP2200	LICENSE EXPSTOR DD2200=IA	\$1.00	15%	\$0.85	\$1,190.00	\$1,020.00	\$850.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN	
L-XCAP2200-B	LICENSE EXPSTOR DD2200=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN	
L-XCAP2200-CF	License Expstor DD2200=IA	\$1.00	15%	\$0.85	\$1,190.00	\$1,020.00	\$850.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN	
L-XCAP2500	LICENSE,DD2500 EXP CAP,MORE THAN 66TB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
L-XCAP2500-B	LICENSE,DD2500 EXP CAP,MORE THAN 66TB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
L-XCAP4200	LICENSE,EXP CAP,DD4200,MORE THAN 120TB	\$20,000.00	26%	\$14,800.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
L-XCAP4200-B	LICENSE,EXP CAP,DD4200,MORE THAN 120TB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	NA	
L-XCAP4500	LICENSE,EXP CAP,DD4500,MORE THAN 180TB	\$30,000.00	26%	\$22,200.00	\$4,200.00	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
L-XCAP4500-B	LICENSE,EXP CAP,DD4500,MORE THAN 180TB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	NA	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
L-XCAP7200	LICENSE,EXP CAP,DD7200,MORE THAN 360TB	\$40,000.00	26%	\$29,600.00	\$5,600.00	\$4,800.00	\$4,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-XCAP7200-B	LICENSE,EXP CAP,DD7200,MORE THAN 360TB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	NA	
L-XCAP9500	LIC EXP CAP DD9500 MORE THAN 540TB=IA	\$50,000.00	26%	\$37,000.00	\$7,000.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
L-XCAP9500-B	LIC EXP CAP DD9500 MORE THAN 570TB=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
LXL6F3192078	VMAX 850FX RAID5(7+1) 1.92Q8 13TB	\$1.00	15%	\$0.85	\$28,888.61	\$24,073.85	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LXL6F3192078E	VMAX 850FX R5(7+1) 1.92Q8 HW Only 13TB	\$144,126.88	15%	\$122,507.85	\$17,295.23	\$14,412.69	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LXL6F3192078TUE	VMAX 850FX R5(7+1) 13TB HW Only TAA UPG	\$192,276.58	15%	\$163,435.09	\$23,073.19	\$19,227.66	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LXL6F3192078U	VMAX 850FX RAID5(7+1) 1.92Q8 13TB UPG	\$1.00	15%	\$0.85	\$34,666.58	\$28,888.82	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LXL6F3192078UE	VMAX 850FX R5(7+1) 1.92Q8 HW Only 13TBUP	\$192,276.58	15%	\$163,435.09	\$23,073.19	\$19,227.66	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LXL6F31920F16	VMAX 850FX RAID6(14+2) 1.92Q16 26TB	\$1.00	15%	\$0.85	\$57,777.23	\$48,147.69	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LXL6F31920F16U	VMAX 850FX RAID6(14+2) 1.92Q16 26TB UPG	\$1.00	15%	\$0.85	\$69,332.55	\$57,777.13	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LXL6F31920P1	VMAX 850FX Sub Logic 1920GB	\$31,193.71	15%	\$26,514.65	\$3,743.25	\$3,119.37	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
LXL6F31920P1U	VMAX 850FX Sub Logic 1920GB UPG	\$39,498.32	15%	\$33,573.57	\$4,739.80	\$3,949.83	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
LXL6F3384078	VMAX 850FX RAID5(7+1) 3.84Q8 26TB	\$1.00	15%	\$0.85	\$57,777.23	\$48,147.69	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LXL6F3384078U	VMAX 850FX RAID5(7+1) 3.84Q8 26TB UPG	\$1.00	15%	\$0.85	\$69,332.55	\$57,777.13	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LXL6F33840P1	VMAX 850FX Sub Logic 3840GB	\$62,387.43	15%	\$53,029.32	\$7,486.49	\$6,238.74	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
LXL6F33840P1U	VMAX 850FX Sub Logic 3840GB UPG	\$78,996.00	15%	\$67,146.60	\$9,479.52	\$7,899.60	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
LXL6F3960F16	VMAX 850FX RAID6(14+2) .96Q16 13TB	\$1.00	15%	\$0.85	\$28,888.61	\$24,073.85	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LXL6F3960F16E	VMAX 850FX R6(14+2) .96Q16 HW Only 13TB	\$144,126.88	15%	\$122,507.85	\$17,295.23	\$14,412.69	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LXL6F3960F16TUE	VMAX 850FX R6(14+2) 13TB HW Only TAA UPG	\$192,276.58	15%	\$163,435.09	\$23,073.19	\$19,227.66	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LXL6F3960F16U	VMAX 850FX RAID6(14+2) .96Q16 13TB UPG	\$1.00	15%	\$0.85	\$34,666.58	\$28,888.82	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LXL6F3960F16UE	VMAX 850FX R6(14+2) .96Q16 HW Only 13TBU	\$192,276.58	15%	\$163,435.09	\$23,073.19	\$19,227.66	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
LZ01A8000C	EMC RETROSPECT SINGLE SERVER 20 CLIENTS	\$130.00	10%	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	
LZ10A8000	EMC RETROSPECT SINGLE SERVER 20 CLIENTS	\$479.00	10%	\$431.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	
LZ10A8000C	EMC RETROSPECT SINGLE SERVER 20 CLIENTS	\$609.00	10%	\$548.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	
LZ11A8000	EMC RETROSPECT SINGLE SERVER 20 CLIENTS	\$479.00	10%	\$431.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	
LZ11A8000C	EMC RETROSPECT SINGLE SERVER 20 CLIENTS	\$609.00	10%	\$548.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
LZ2EA8000	EMC RETROSPECT SINGLE SERVER 20 CLIENTS	\$279.00	10%	\$251.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
LZ2EA8000C	EMC RETROSPECT SINGLE SERVER 20 CLIENTS	\$409.00	10%	\$368.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
LZCEA8000C	EMC RETROSPECT SINGLE SERVER 20 CLIENTS	\$409.00	10%	\$368.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
M2SATA120GB	INTEL S3500 DRV 120G MLC M.2 SATA 6G 51	\$347.07	10%	\$312.36	\$48.59	\$41.65	\$34.71	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
M2SATA120GBAF	INTEL S3500 DRV 120G MLC M.2 SATA 6G 51	\$346.04	10%	\$311.44	\$41.52	\$34.60	\$27.68	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
M2SATA64GB	SMART XP DRV 64GB MLC M.2 6G 512 A19	\$241.44	10%	\$217.30	\$33.80	\$28.97	\$24.14	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
M2SATA64GBAF	SMART XP DRV 64GB MLC M.2 6G 512 A19	\$240.72	10%	\$216.65	\$28.89	\$24.07	\$19.26	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
M2SATA80GB	INTEL S3500 DRV 80G MLC M.2 SATA 6G 512	\$236.41	10%	\$212.77	\$33.10	\$28.37	\$23.64	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
M2SATA80GBAF	INTEL S3500 DRV 80G MLC M.2 SATA 6G 512	\$235.71	10%	\$212.14	\$28.28	\$23.57	\$18.86	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
M4GB-CX600	4GB CACHE UPG CX600-F INS	\$6,200.00	38%	\$3,844.00	\$1,054.00	\$930.00	\$682.00	\$0.00	\$248.00	\$0.00	B	CLARIION
MAS-E4	MAS ESCON V4.0	\$44,161.00	26%	\$32,679.14	\$5,299.32	\$4,416.10	\$3,091.27	\$2,150.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MAS-E5	MAS ESCON V5.0	\$47,755.50	26%	\$35,339.07	\$5,730.66	\$4,775.55	\$3,342.89	\$2,325.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MAS-M4	MAS MM FICON V4.0	\$58,025.50	26%	\$42,938.87	\$6,963.06	\$5,802.55	\$4,061.79	\$2,825.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MAS-M5	MAS MM FICON V5.0	\$61,620.00	26%	\$45,598.80	\$7,394.40	\$6,162.00	\$4,313.40	\$3,000.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MAS-ME	MAS ENTRY MM FICON	\$39,539.50	26%	\$29,259.23	\$4,744.74	\$3,953.95	\$2,767.77	\$1,925.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MAS-S4	MAS SM FICON V4.0	\$58,025.50	26%	\$42,938.87	\$6,963.06	\$5,802.55	\$4,061.79	\$2,825.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MAS-S5	MAS SM FICON V5.0	\$61,620.00	26%	\$45,598.80	\$7,394.40	\$6,162.00	\$4,313.40	\$3,000.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MAS-SE	MAS ENTRY SM FICON	\$39,539.50	26%	\$29,259.23	\$4,744.74	\$3,953.95	\$2,767.77	\$1,925.00	\$0.00	\$0.00	PM	BUS TECH MODELS
M-BASELA-001	ELA BASIC SUPPORT (CMA)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASHW-001	BASIC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-BASHW-002	AX BASIC HW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-BASHWB-001	BASIC HARDWARE SUPPORT (ANDL)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-BASHW-BT1	BASIC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-BASHWE-002	BASIC HW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-BASHWE-003	BASIC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-BASHWR-001	BASIC HARDWARE SUPPORT - RSA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-BASHWSIO-030	BASIC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-BASHWTS-001	BASIC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-BASHWVSP-001	BASIC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-BASSW-004	BASIC OPEN SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSW-009	BASIC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSW-011	BASIC SOFTWARE SUPPORT (PLATFORM/ELM)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSW-014	BASIC SOFTWARE SUPPORT - OPEN/ELM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWB-SR3	BASIC SOFTWARE SUPPORT-STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSW-BT1	BASIC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWC-004	BASIC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-BASSWD-001	BASIC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWD-002	BASIC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWD-SR1	BASIC SOFTWARE SUPPORT-STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWD-SR2	BASIC SOFTWARE SUPPORT-STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWE-002	BASIC SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWE-003	BASIC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWI-004	BASIC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWI-S01	BASIC SOFTWARE SUPPORT - SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWK-001	BASIC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWL-002	BASIC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWR-001	BASIC SOFTWARE SUPPORT - RSA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWS-001	BASIC SW SUPPORT XPRESS FORMS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWSIO-030	BASIC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWSIO-031	BASIC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSW-SR1	BASIC SOFTWARE SUPPORT-STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSW-SR11	BASIC SOFTWARE SUPPORT-STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWS-S01	BASIC SOFTWARE SUPPORT - SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWTS-001	BASIC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWV-001	BASIC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWVSP-001	BASIC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-BASSWX-001	BASIC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-CS-HLTHCHK	CUSTOMER SVC HEALTH CHECK	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-CUS-SAM	Service Account Manager- Custom	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
MDL-1000-E	MDL-1000E ESCON	\$1.00	26%	\$0.74	\$6,470.10	\$5,391.75	\$3,774.23	\$2,625.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-1000-EC	MDL-1000E ESCON CENTERA	\$1.00	26%	\$0.74	\$6,470.10	\$5,391.75	\$3,774.23	\$2,625.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-1000-ED	MDL-1000 ESCON DEDUPE	\$1.00	26%	\$0.74	\$11,707.80	\$9,756.50	\$6,829.55	\$4,750.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-1000-LIC	MDL-1000 FOR DD SOFTWARE LICENSE	\$1.00	26%	\$0.74	\$1,760.00	\$1,584.00	\$1,408.00	\$1,232.00	\$0.00	\$0.00	\$0.00	DM	BUS TECH MODELS
MDL-1000-M	MDL-1000F MM FICON	\$1.00	26%	\$0.74	\$7,702.50	\$6,418.75	\$4,493.13	\$3,125.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-1000-M6	MDL-1000 MM FICON V6.0	\$46,215.00	26%	\$34,199.10	\$5,545.80	\$4,621.50	\$3,235.05	\$2,250.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-1000-MC	MDL-1000F MM FICON CENTERA	\$1.00	26%	\$0.74	\$7,702.50	\$6,418.75	\$4,493.13	\$3,125.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-1000-MD	MDL-1000 MM FICON DEDUPE	\$1.00	26%	\$0.74	\$8,010.60	\$6,675.50	\$4,672.85	\$3,250.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-1000-S	MDL-1000F SM FICON	\$1.00	26%	\$0.74	\$7,702.50	\$6,418.75	\$4,493.13	\$3,125.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-1000-S6	MDL-1000 SM FICON V6.0	\$46,215.00	26%	\$34,199.10	\$5,545.80	\$4,621.50	\$3,235.05	\$2,250.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-1000-SC	MDL-1000F SM FICON CENTERA	\$1.00	26%	\$0.74	\$7,702.50	\$6,418.75	\$4,493.13	\$3,125.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-1000-SD	MDL-1000 SM FICON DEDUPE	\$1.00	26%	\$0.74	\$8,010.60	\$6,675.50	\$4,672.85	\$3,250.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-100S-E	MDL-100S ESCON	\$1.00	26%	\$0.74	\$5,776.88	\$4,814.06	\$3,369.84	\$2,343.75	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-100S-E6	MDL-100S ESCON V6.0	\$44,674.50	26%	\$33,059.13	\$5,360.94	\$4,467.45	\$3,127.22	\$2,175.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-100S-M	MDL-100S MM FICON	\$1.00	26%	\$0.74	\$7,086.30	\$5,905.25	\$4,133.68	\$2,875.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-100S-MF	MM FICON UPGRADE FOR MDL-100S	\$1.00	26%	\$0.74	\$2,279.94	\$1,899.95	\$1,329.97	\$925.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-100S-S	MDL-100S SM FICON	\$1.00	26%	\$0.74	\$7,086.30	\$5,905.25	\$4,133.68	\$2,875.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-100S-S6	MDL-100S SM FICON V6.0	\$44,674.50	26%	\$33,059.13	\$5,360.94	\$4,467.45	\$3,127.22	\$2,175.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
MDL-100S-SF	SM FICON UPGRADE FOR MDL-100S	\$1.00	26%	\$0.74	\$2,279.94	\$1,899.95	\$1,329.97	\$925.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-100U-E	MDL-100U ESCON	\$1.00	26%	\$0.74	\$3,450.72	\$2,875.60	\$2,012.92	\$1,400.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-100U-M	MDL-100U MM FICON	\$1.00	26%	\$0.74	\$4,436.64	\$3,697.20	\$2,588.04	\$1,800.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-100U-MF	MM FICON UPGRADE FOR MDL-100U	\$1.00	26%	\$0.74	\$2,019.29	\$1,682.74	\$1,177.92	\$819.25	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-100U-S	MDL-100U SM FICON	\$1.00	26%	\$0.74	\$4,436.64	\$3,697.20	\$2,588.04	\$1,800.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-100U-SF	SM FICON UPGRADE FOR MDL-100U	\$1.00	26%	\$0.74	\$2,019.29	\$1,682.74	\$1,177.92	\$819.25	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-100V-E	MDL-100V ESCON	\$28,242.50	26%	\$20,899.45	\$3,389.10	\$2,824.25	\$1,976.98	\$1,375.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-100V-M	MDL-100V MM FICON	\$35,945.00	26%	\$26,599.30	\$4,313.40	\$3,594.50	\$2,516.15	\$1,750.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-100V-S	MDL-100V SM FICON	\$35,945.00	26%	\$26,599.30	\$4,313.40	\$3,594.50	\$2,516.15	\$1,750.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-10GIG-CX4	CX4 XFP FOR MDL-4000 10 GIG SWITCH	\$610.04	26%	\$451.43	\$73.20	\$61.00	\$42.70	\$29.70	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-10GIG-LR	LR XFP FOR MDL-4000 10 GIG SWITCH	\$1,155.38	26%	\$854.98	\$138.65	\$115.54	\$80.88	\$56.25	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-10GIG-SR	SR XFP FOR MDL-4000 10 GIG SWITCH	\$995.16	26%	\$736.42	\$119.42	\$99.52	\$69.66	\$48.45	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-2000-3590	MDL-2000/1000 3590 TAPE DRIVE ATTACHMENT	\$1.00	26%	\$0.74	\$1,305.60	\$1,088.00	\$761.60	\$529.70	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-2000-E	MDL-2000E ESCON	\$1.00	26%	\$0.74	\$8,318.70	\$6,932.25	\$4,852.58	\$3,375.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-2000-E6	MDL-2000 ESCON V6.0	\$55,458.00	26%	\$41,038.92	\$6,654.96	\$5,545.80	\$3,882.06	\$2,700.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-2000-EC	MDL-2000E ESCON CENTERA	\$1.00	26%	\$0.74	\$8,318.70	\$6,932.25	\$4,852.58	\$3,375.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-2000-ESC	MDL-2000 ESCON CHNL INTERFACE	\$1.00	26%	\$0.74	\$2,175.93	\$1,813.27	\$1,269.29	\$882.80	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-2000-HBA	MDL-2000 / 1000 FBR CHNL 2-PRT MM LC CON	\$1.00	26%	\$0.74	\$539.18	\$449.31	\$314.52	\$218.75	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-2000-LIC	MDL-2000 FOR DD SOFTWARE LICENSE	\$1.00	26%	\$0.74	\$3,520.00	\$3,168.00	\$2,816.00	\$2,464.00	\$0.00	\$0.00	DM	BUS TECH MODELS
MDL-2000-M	MDL-2000F MM FICON	\$1.00	26%	\$0.74	\$10,706.48	\$8,922.06	\$6,245.44	\$4,343.75	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-2000-M6	MDL-2000 MM FICON V6.0	\$71,376.50	26%	\$52,818.61	\$8,565.18	\$7,137.65	\$4,996.36	\$3,475.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-2000-MC	MDL-2000F MM FICON CENTERA	\$1.00	26%	\$0.74	\$10,706.48	\$8,922.06	\$6,245.44	\$4,343.75	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-2000-MD	MDL-2000 MM FICON DEDUPE	\$1.00	26%	\$0.74	\$14,788.80	\$12,324.00	\$8,626.80	\$6,000.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-2000-S	MDL-2000F SM FICON	\$1.00	26%	\$0.74	\$10,706.48	\$8,922.06	\$6,245.44	\$4,343.75	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-2000-S6	MDL-2000 SM FICON V6.0	\$71,376.50	26%	\$52,818.61	\$8,565.18	\$7,137.65	\$4,996.36	\$3,475.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-2000-SC	MDL-2000F SM FICON CENTERA	\$1.00	26%	\$0.74	\$10,706.48	\$8,922.06	\$6,245.44	\$4,343.75	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-2000-SD	MDL-2000 SM FICON DEDUPE	\$1.00	26%	\$0.74	\$14,788.80	\$12,324.00	\$8,626.80	\$6,000.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-200-E	MDL-200E ESCON NODE	\$1.00	26%	\$0.74	\$10,860.53	\$9,050.44	\$6,335.31	\$4,406.25	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-200-E4	MDL-200 ESCON V4.0	\$56,485.00	26%	\$41,798.90	\$6,778.20	\$5,648.50	\$3,953.95	\$2,750.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-200-E5	MDL-200 ESCON V5.0	\$59,052.50	26%	\$43,698.85	\$7,086.30	\$5,905.25	\$4,133.68	\$2,875.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-200-EC	MDL-200E ESC CENTERA	\$1.00	26%	\$0.74	\$10,860.53	\$9,050.44	\$6,335.31	\$4,406.25	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-200-M	MDL-200F MM FICON NODE	\$1.00	26%	\$0.74	\$12,593.65	\$10,494.71	\$7,346.30	\$5,109.40	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-200-M10	MDL-200F MM FICON 10 GIG IP NODE	\$1.00	26%	\$0.74	\$13,479.38	\$11,232.81	\$7,862.97	\$5,468.75	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-200-M4	MDL-200 MM FICON V4.0	\$66,755.00	26%	\$49,398.70	\$8,010.60	\$6,675.50	\$4,672.85	\$3,250.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-200-M5	MDL-200 MM FICON V5.0	\$69,322.50	26%	\$51,298.65	\$8,318.70	\$6,932.25	\$4,852.58	\$3,375.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-200-MC	MDL-200F MM FIC CENTERA	\$1.00	26%	\$0.74	\$12,593.65	\$10,494.71	\$7,346.30	\$5,109.40	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-200-MSAN	MDL-200 MM FICON NODE SAN STORAGE	\$1.00	26%	\$0.74	\$14,904.40	\$12,420.33	\$8,694.23	\$6,046.90	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-200RF-S5	MDL-200RF REMOTE NODE SM FICON V5.0	\$59,052.50	26%	\$43,698.85	\$7,086.30	\$5,905.25	\$4,133.68	\$2,875.00	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-200-S	MDL-200F SM FICON NODE	\$1.00	26%	\$0.74	\$12,593.65	\$10,494.71	\$7,346.30	\$5,109.40	\$0.00	\$0.00	PM	BUS TECH MODELS
MDL-200-S10	MDL-200F SM FICON 10 GIG IP NODE	\$112,328.13	26%	\$83,122.82	\$13,479.38	\$11,232.81	\$7,862.97	\$5,468.75	\$0.00	\$0.00	PM	BUS TECH MODELS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
MDL-200-S4	MDL-200 SM FICON V4.0	\$66,755.00	26%	\$49,398.70	\$8,010.60	\$6,675.50	\$4,672.85	\$3,250.00	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-200-S5	MDL-200 SM FICON V5.0	\$69,322.50	26%	\$51,298.65	\$8,318.70	\$6,932.25	\$4,852.58	\$3,375.00	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-200-S6	MDL-200 SM FICON V6.0	\$79,335.75	26%	\$58,708.46	\$9,520.29	\$7,933.58	\$5,553.50	\$3,862.50	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-200-SC	MDL-200F SM FIC CENTERA	\$1.00	26%	\$0.74	\$12,593.65	\$10,494.71	\$7,346.30	\$5,109.40	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-200-SSAN	MDL-200 SM FICON NODE SAN STORAGE	\$1.00	26%	\$0.74	\$14,904.40	\$12,420.33	\$8,694.23	\$6,046.90	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-4000-3590	MDL-4000 NODE 3590 ATTACHMENT	\$10,880.04	26%	\$8,051.23	\$1,305.60	\$1,088.00	\$761.60	\$529.70	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-4000-E	MDL-4000E ESCON SYSTEM	\$1.00	26%	\$0.74	\$22,375.82	\$18,646.52	\$13,052.56	\$9,078.15	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-4000-E4	MDL-4000 ESCON V4.0	\$112,970.00	26%	\$83,597.80	\$13,556.40	\$11,297.00	\$7,907.90	\$5,500.00	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-4000-E5	MDL-4000 ESCON V5.0	\$120,159.00	26%	\$88,917.66	\$14,419.08	\$12,015.90	\$8,411.13	\$5,850.00	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-4000-EC	MDL-4000E ESC CENTERA	\$1.00	26%	\$0.74	\$22,375.82	\$18,646.52	\$13,052.56	\$9,078.15	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-4000-ESN	MDL-4000 ESCON CHNL INTERFACE	\$1.00	26%	\$0.74	\$2,175.93	\$1,813.27	\$1,269.29	\$882.80	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-4000-M	MDL-4000F MM FICON SYSTEM	\$1.00	26%	\$0.74	\$25,957.43	\$21,631.19	\$15,141.83	\$10,531.25	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-4000-M10	MDL-4000 MM FICON 10 GIG IP SYSTEM	\$1.00	26%	\$0.74	\$33,089.94	\$27,574.95	\$19,302.47	\$13,425.00	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-4000-M4	MDL-4000 MM FICON V4.0	\$133,510.00	26%	\$98,797.40	\$16,021.20	\$13,351.00	\$9,345.70	\$6,500.00	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-4000-M5	MDL-4000 MM FICON V5.0	\$140,699.00	26%	\$104,117.26	\$16,883.88	\$14,069.90	\$9,848.93	\$6,850.00	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-4000-MC	MDL-4000F MM FIC CENTERA	\$1.00	26%	\$0.74	\$25,957.43	\$21,631.19	\$15,141.83	\$10,531.25	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-4000-MSAN	MDL-4000 MM FICON SAN STORAGE	\$1.00	26%	\$0.74	\$30,810.00	\$25,675.00	\$17,972.50	\$12,500.00	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-4000-S	MDL-4000F SM FICON SYSTEM	\$1.00	26%	\$0.74	\$25,957.43	\$21,631.19	\$15,141.83	\$10,531.25	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-4000-S5	MDL-4000 SM FICON V5.0	\$140,699.00	26%	\$104,117.26	\$16,883.88	\$14,069.90	\$9,848.93	\$6,850.00	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-4000-S6	MDL-4000 SM FICON V6.0	\$165,860.50	26%	\$122,736.77	\$19,903.26	\$16,586.05	\$11,610.24	\$8,075.00	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-4000-SC	MDL-4000F SM FIC CENTERA	\$1.00	26%	\$0.74	\$25,957.43	\$21,631.19	\$15,141.83	\$10,531.25	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-4000-SSAN	MDL-4000 SM FICON SAN STORAGE	\$1.00	26%	\$0.74	\$30,810.00	\$25,675.00	\$17,972.50	\$12,500.00	\$0.00	\$0.00	PM	BUS TECH MODELS	
MDL-VIR-BKUP	MDL-2000/1000/100 VIRTUENT BACKUP	\$1.00	26%	\$0.74	\$1,250.00	\$1,125.00	\$1,000.00	\$875.00	\$0.00	\$0.00	DM	BUS TECH MODELS	
MDL-VIR-REPL	MDL-2000/1000/100 VIRTUENT REPLICATOR	\$1.00	26%	\$0.74	\$1,250.00	\$1,125.00	\$1,000.00	\$875.00	\$0.00	\$0.00	DM	BUS TECH MODELS	
MDS-10GE-SFPL	MDS 10GbE LW Switch Optic(EMC OEM Products)	\$3,230.00	15%	\$2,745.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
MDS-10GE-SFPS	MDS 10GbE SW Switch Optic(EMC OEM Products)	\$800.00	15%	\$680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
MDS-10G-LR	10GBASE-LR SFP+ MODULE	\$4,170.00	34%	\$2,752.20	\$500.40	\$417.00	\$291.90	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
MDS-10G-SR	10GBASE-SR SFP+ MODULE	\$1,040.00	34%	\$686.40	\$124.80	\$104.00	\$72.80	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
MDS-10GX2-LR	MDS 10GB X2 LONG RANGE OPTIC	\$1.00	34%	\$0.66	\$1,524.00	\$1,270.00	\$889.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
MDS-10GX2-SR	MDS 10GB X2 SHORT RANGE OPTIC	\$1.00	34%	\$0.66	\$552.00	\$460.00	\$322.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
MDS-16FC-SFPL	MDS 16Gb FC LW Switch Optic(EMC OEM Products)	\$2,750.00	15%	\$2,337.50	\$192.50	\$137.50	\$96.25	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
MDS-16FC-SFPS	MDS 16Gb FC SW Switch Optic(EMC OEM Products)	\$250.00	15%	\$212.50	\$17.50	\$12.50	\$8.75	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
MDS-32G-LW	MDS 32G Switch LW Optics SFP+(EMC OEM Products)	\$4,460.00	15%	\$3,791.00	\$312.20	\$223.00	\$156.10	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
MDS-32G-SW	MDS 32G Switch SW Optics SFP+(EMC OEM Products)	\$750.00	15%	\$637.50	\$52.50	\$37.50	\$26.25	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
MDS-48P-16GFC	MDS 9000 48-Port 16-Gbps FC Module	\$79,610.00	34%	\$52,542.60	\$9,553.20	\$7,961.00	\$5,572.70	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
MDS-48P16GFCU	MDS 9000 48-Port 16-Gbps FC Module UPG	\$93,080.00	34%	\$61,432.80	\$11,169.60	\$9,308.00	\$6,515.60	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
MDS-48P-32GFC	MDS 9700 48-Port 32Gbps FC Module	\$83,520.00	34%	\$55,123.20	\$10,022.40	\$8,352.00	\$5,846.40	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
MDS-48P-32GFCU	MDS 9700 48-Port 32Gbps FC Module Upg	\$100,230.00	34%	\$66,151.80	\$12,027.60	\$10,023.00	\$7,016.10	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-4G-LR10K	4GB LONG RANGE OPTIC	\$1,700.00	34%	\$1,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-8G-ER	MDS 8G FC EXT Range Direcotr Optic	\$8,420.00	34%	\$5,557.20	\$1,010.40	\$842.00	\$589.40	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-8G-LW	MDS 2/4/8-GBPS FC LONGWAVE SFP LC	\$2,300.00	34%	\$1,518.00	\$276.00	\$230.00	\$161.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-8G-SW	MDS 2/4/8-GBPS FC SHORTWAVE SFP LC	\$200.00	34%	\$132.00	\$24.00	\$20.00	\$14.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9120-0D	CL MDS 20PORT SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,141.00	\$815.00	\$570.50	\$0.00	\$244.50	\$0.00	E	CONNECTRIX
MDS-9124-0D	24 PORT 4GB SWITCH W/8 ACTIVE PORTS(EMC OEM Products)	\$5,200.00	15%	\$4,420.00	\$364.00	\$260.00	\$182.00	\$0.00	\$78.00	\$0.00	E	CONNECTRIX
MDS-9124-8	4GB 8-PORT FC OPTIC KIT(EMC OEM Products)	\$1,900.00	15%	\$1,615.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9124-8D	4GB 8-PORT FC OPTIC KIT(EMC OEM Products)	\$3,000.00	15%	\$2,550.00	\$210.00	\$150.00	\$105.00	\$0.00	\$45.00	\$0.00	E	CONNECTRIX
MDS-9132T-24E-16	MDS-9132T Switch 24 16G SFPs PSE ENT LIC(EMC OEM Products)	\$14,170.00	15%	\$12,044.50	\$991.90	\$708.50	\$495.95	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9132T-24E-32	MDS-9132T Switch w/24 32G SFPs PSE(EMC OEM Products)	\$23,040.00	15%	\$19,584.00	\$1,612.80	\$1,152.00	\$806.40	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9132T-24I-16	MDS-9132T Switch 24 16G SFPs PSI ENT LIC(EMC OEM Products)	\$14,170.00	15%	\$12,044.50	\$991.90	\$708.50	\$495.95	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9132T-24I-32	MDS-9132T Switch w/24 32G SFPs PSI(EMC OEM Products)	\$23,040.00	15%	\$19,584.00	\$1,612.80	\$1,152.00	\$806.40	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9132T-8E-16	MDS-9132T Switch w/8 16G SFPs PSE(EMC OEM Products)	\$5,050.00	15%	\$4,292.50	\$353.50	\$252.50	\$176.75	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9132T-8E-32	MDS-9132T Switch w/8 32G SFPs PSE(EMC OEM Products)	\$8,400.00	15%	\$7,140.00	\$588.00	\$420.00	\$294.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9132T-8I-16	MDS-9132T Switch w/8 16G SFPs PSI(EMC OEM Products)	\$5,050.00	15%	\$4,292.50	\$353.50	\$252.50	\$176.75	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9132T-8I-32	MDS-9132T Switch w/8 32G SFPs PSI(EMC OEM Products)	\$8,400.00	15%	\$7,140.00	\$588.00	\$420.00	\$294.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9132T-E	MDS-9132T Base Switch no SFPs PSE(EMC OEM Products)	\$4,310.00	15%	\$3,663.50	\$301.70	\$215.50	\$150.85	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9132T-EXP	MDS-9132T Expansion Module(EMC OEM Products)	\$8,910.00	15%	\$7,573.50	\$623.70	\$445.50	\$311.85	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9132T-FAN-E	MDS-9132T Fan PSE(EMC OEM Products)	\$170.00	15%	\$144.50	\$11.90	\$8.50	\$5.95	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9132T-FAN-I	MDS-9132T Fan PSI(EMC OEM Products)	\$170.00	15%	\$144.50	\$11.90	\$8.50	\$5.95	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9132T-I	MDS-9132T Base Switch no SFPs PSI(EMC OEM Products)	\$4,310.00	15%	\$3,663.50	\$301.70	\$215.50	\$150.85	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9132T-POD-CF	MDS-9132T 32G FC 8 Port Upg Lic=MA(EMC OEM Products)	\$5,140.00	15%	\$4,369.00	\$0.00	\$0.00	\$822.40	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9132T-PSU-E	MDS-9132T Power Supply PSE(EMC OEM Products)	\$670.00	15%	\$569.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9132T-PSU-I	MDS-9132T Power Supply PSI(EMC OEM Products)	\$670.00	15%	\$569.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
MDS-9132T-UPG-16G	MDS-9132T Port Upg Kit w/8 16G SFPs(EMC OEM Products)	\$4,180.00	15%	\$3,553.00	\$292.60	\$209.00	\$146.30	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9134	4 GB 32 FC/2 10GB PORT SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$945.00	\$675.00	\$472.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9134-2-CF	2-PORT 10GB ACTIVATION LICENSE(EMC OEM Products)	\$1,600.00	15%	\$1,360.00	\$320.00	\$288.00	\$256.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9134-8-CF	8-PORT 4GB ACTIVATION LICENSE(EMC OEM Products)	\$3,100.00	15%	\$2,635.00	\$620.00	\$558.00	\$496.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9140-0D	CL MDS 40PORT SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,338.00	\$1,670.00	\$1,169.00	\$0.00	\$501.00	\$0.00	E	CONNECTRIX
MDS-9148-POD	CISCO 9148 8-PORT POD LICENSE(EMC OEM Products)	\$6,400.00	15%	\$5,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9148S-12	MDS-9148S 16Gb Switch - 12 active ports(EMC OEM Products)	\$4,210.00	15%	\$3,578.50	\$294.70	\$210.50	\$147.35	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9148S-POD	Connectrix 9148S 16G FC 12P Upg Lic=MA(EMC OEM Products)	\$4,500.00	15%	\$3,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9148S-POD-CF	CONNECTRIX 9148S 16G FC 12P UPG LIC=MA(EMC OEM Products)	\$4,500.00	15%	\$3,825.00	\$0.00	\$0.00	\$720.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9148T-24E-32	MDS-9148T Switch w/24 32G SFPs PSE(EMC OEM Products)	\$20,660.00	15%	\$17,561.00	\$1,446.20	\$1,033.00	\$723.10	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9148T-24I-32	MDS-9148T Switch w/24 32G SFPs PSI(EMC OEM Products)	\$20,660.00	15%	\$17,561.00	\$1,446.20	\$1,033.00	\$723.10	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9148T-48E-32	MDS-9148T Switch w/48 32G SFPs PSE(EMC OEM Products)	\$45,190.00	15%	\$38,411.50	\$3,163.30	\$2,259.50	\$1,581.65	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9148T-48I-32	MDS-9148T Switch w/48 32G SFPs PSI(EMC OEM Products)	\$45,190.00	15%	\$38,411.50	\$3,163.30	\$2,259.50	\$1,581.65	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9148T-E	MDS-9148T Base Switch no SFPs PSE(EMC OEM Products)	\$17,090.00	15%	\$14,526.50	\$1,196.30	\$854.50	\$598.15	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9148T-I	MDS-9148T Base Switch no SFPs PSI(EMC OEM Products)	\$17,090.00	15%	\$14,526.50	\$1,196.30	\$854.50	\$598.15	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9148T-POD	MDS-9148T 32G FC 8 Port Upg Lic=MA(EMC OEM Products)	\$7,270.00	15%	\$6,179.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9148T-UPG-32G	MDS-9148T Port Upg Kit w/8 32G SFPs(EMC OEM Products)	\$8,180.00	15%	\$6,953.00	\$572.60	\$409.00	\$286.30	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9216-0D	CL MDS 16PORT SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,044.00	\$1,460.00	\$1,022.00	\$0.00	\$438.00	\$0.00	E	CONNECTRIX
MDS-9216I-0D	14 PT FC - 2 PT IP SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,667.00	\$1,905.00	\$1,333.50	\$0.00	\$571.50	\$0.00	E	CONNECTRIX
MDS-9222I	4 GB 18 FC/4 GE PORT SWITCH(EMC OEM Products)	\$39,100.00	15%	\$33,235.00	\$2,737.00	\$1,955.00	\$1,368.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9250I	16Gb, 50-Port 9250i, 20 active ports(EMC OEM Products)	\$49,590.00	15%	\$42,151.50	\$3,471.30	\$2,479.50	\$1,735.65	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9250I-20-CF	16Gb, 20-Port 9250i port upg license=MA(EMC OEM Products)	\$15,710.00	15%	\$13,353.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9250I-IOA	MDS IOA License for 9250i=MA(EMC OEM Products)	\$47,720.00	15%	\$40,562.00	\$9,544.00	\$8,589.60	\$7,635.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9250I-IOA-CF	MDS IOA LICENSE FOR 9250I=MA(EMC OEM Products)	\$47,720.00	15%	\$40,562.00	\$9,544.00	\$8,589.60	\$7,635.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
MDS-92CAB-KIT	SWITCH INSTALL EC-1500	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9396S-48	MDS-9396S 16Gb Switch - 48 active ports(EMC OEM Products)	\$33,990.00	15%	\$28,891.50	\$2,379.30	\$1,699.50	\$1,189.65	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9396S-48-I	MDS-9396S 16Gb Switch 48 act ports PSI(EMC OEM Products)	\$34,230.00	15%	\$29,095.50	\$2,396.10	\$1,711.50	\$1,198.05	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9396S-POD-CF	CONNECTRIX 9396S 16G FC 12P UPG LIC=MA(EMC OEM Products)	\$7,621.00	15%	\$6,477.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9396T-48E-32	MDS-9396T Switch w/48 32G SFPs PSE(EMC OEM Products)	\$71,650.00	15%	\$60,902.50	\$5,015.50	\$3,582.50	\$2,507.75	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9396T-48I-32	MDS-9396T Switch w/48 32G SFPs PSI(EMC OEM Products)	\$71,650.00	15%	\$60,902.50	\$5,015.50	\$3,582.50	\$2,507.75	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9396T-96E-32	MDS-9396T Switch w/96 32G SFPs PSE(EMC OEM Products)	\$130,510.00	15%	\$110,933.50	\$9,135.70	\$6,525.50	\$4,567.85	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9396T-96I-32	MDS-9396T Switch w/96 32G SFPs PSI(EMC OEM Products)	\$130,510.00	15%	\$110,933.50	\$9,135.70	\$6,525.50	\$4,567.85	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9396T-E	MDS-9396T Base Switch no SFPs PSE(EMC OEM Products)	\$65,030.00	15%	\$55,275.50	\$4,552.10	\$3,251.50	\$2,276.05	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9396T-I	MDS-9396T Base Switch no SFPs PSI(EMC OEM Products)	\$65,030.00	15%	\$55,275.50	\$4,552.10	\$3,251.50	\$2,276.05	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9396T-POD	MDS-9396T 32G FC 16 Port Upg Lic=MA(EMC OEM Products)	\$22,160.00	15%	\$18,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9396T-UPG-32G	MDS-9396T Port Upg Kit w/16 32G SFPs(EMC OEM Products)	\$19,620.00	15%	\$16,677.00	\$1,373.40	\$981.00	\$686.70	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-9506	Chassis SUP1 no ports Director	\$1.00	34%	\$0.66	\$8,664.00	\$7,220.00	\$5,054.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9506-V2	Chassis SUP2 no ports Director	\$1.00	34%	\$0.66	\$8,136.00	\$6,780.00	\$4,746.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9509	Chassis SUP1 no ports Director	\$1.00	34%	\$0.66	\$9,048.00	\$7,540.00	\$5,278.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9509-V2	Chassis SUP2 no ports Director	\$1.00	34%	\$0.66	\$8,364.00	\$6,970.00	\$4,879.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9513	Chassis SUP2 no ports Director	\$1.00	34%	\$0.66	\$9,852.00	\$8,210.00	\$5,747.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9513-FAB2	CISCO MDS 9513 FABRIC2 MODULE	\$1.00	34%	\$0.66	\$624.00	\$520.00	\$364.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-95CAB-KIT	DIRECTOR CAB INSTALL KIT	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9700-CAB	MDS 9700 Cabinet Jumper Power Cord	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS9700-CABKIT	MDS-9710 EC-1700-C Adpt Brckts Kit	\$140.00	34%	\$92.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9700-INT	MDS 9700 Power cord International	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9700-NA	MDS 9700 NEMA 5-20 North America/Japan	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9700-SA	MDS 9700 Power cord South Africa	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9700-US1	MDS 9700 NEMA 6-20 United States/Japan	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9700-US2	MDS 9700 NEMA L6-20 United States/Japan	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9700-V2-SUP4	MDS-9700-V2 SUP4 MODULE QTY 2	\$62,640.00	34%	\$41,342.40	\$7,516.80	\$6,264.00	\$4,384.80	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9706	9706 Chassis w/ Sup1, 4-PS, 3-Fab Mods	\$104,650.00	34%	\$69,069.00	\$12,558.00	\$10,465.00	\$7,325.50	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS9706-CABKIT	MDS-9706 EC-1700-C Adpt Brckts Kit	\$230.00	34%	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9706-FAB1	MDS 9706 Crossbar	\$5,360.00	34%	\$3,537.60	\$643.20	\$536.00	\$375.20	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9706-V2	MDS-9706-V2 WITH 2 SUP4 3 FAB3 4 PSU	\$114,960.00	34%	\$75,873.60	\$13,795.20	\$11,496.00	\$8,047.20	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9706-V2-FAB3	MDS-9706-V2 FAB3 CROSSBAR	\$10,440.00	34%	\$6,890.40	\$1,252.80	\$1,044.00	\$730.80	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
MDS-9710	Connectrix MDS-9710 Director	\$164,340.00	34%	\$108,464.40	\$19,720.80	\$16,434.00	\$11,503.80	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9710-FAB	MDS 9710 Fabric 1 module	\$19,450.00	34%	\$12,837.00	\$2,334.00	\$1,945.00	\$1,361.50	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9710-FABU	MDS 9710 Fabric 1 module UPG	\$28,980.00	34%	\$19,126.80	\$3,477.60	\$2,898.00	\$2,028.60	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9710-PS	MDS 9710 3K Watt Power Supply	\$2,100.00	34%	\$1,386.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9710-PSU	MDS 9710 3K Watt Power Supply UPG	\$2,660.00	34%	\$1,755.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9710-V2	MDS-9710-V2 WITH 2 SUP4 3 FAB3 6 PSU	\$174,590.00	34%	\$115,229.40	\$20,950.80	\$17,459.00	\$12,221.30	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9710-V2-FAB3	MDS-9710-V2 FAB3 CROSSBAR	\$29,230.00	34%	\$19,291.80	\$3,507.60	\$2,923.00	\$2,046.10	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS9718-CABKIT	MDS-9718 EC-1700-C Adpt Brckts Kit	\$294.00	34%	\$194.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-9Q20-0C	MDS 20-PORT 4GB SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$756.00	\$540.00	\$378.00	\$0.00	\$162.00	\$0.00	E	CONNECTRIX
MDS-BAFL-KIT	EC-1700-C MDS BAFFLE KIT	\$400.00	34%	\$264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-DCNM-91-CF	DCNM SAN Lic MDS 9100 Server based=MA(EMC OEM Products)	\$7,012.00	15%	\$5,960.20	\$1,402.40	\$1,262.16	\$1,121.92	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-DCNM-91X-CF	DCNM SAN LIC MDS 9100 SWITCH BASED=MA(EMC OEM Products)	\$7,012.00	15%	\$5,960.20	\$1,402.40	\$1,262.16	\$1,121.92	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-DCNM-92-CF	DCNM SAN Lic MDS 9200 Server based=MA(EMC OEM Products)	\$7,012.00	15%	\$5,960.20	\$1,402.40	\$1,262.16	\$1,121.92	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-DCNM-92X-CF	DCNM SAN LIC MDS 9200 SWITCH BASED=MA(EMC OEM Products)	\$7,012.00	15%	\$5,960.20	\$1,402.40	\$1,262.16	\$1,121.92	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-DCNM-93-CF	DCNM 9300 SAN LICENSE SERVER BASED=MA(EMC OEM Products)	\$7,014.00	15%	\$5,961.90	\$1,402.80	\$1,262.52	\$1,122.24	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-DCNM-93X-CF	DCNM 9300 SAN LICENSE SWITCH BASED=MA(EMC OEM Products)	\$7,014.00	15%	\$5,961.90	\$1,402.80	\$1,262.52	\$1,122.24	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-DCNM-95-CF	DCNM SAN Lic MDS 9500 Server based=MA(EMC OEM Products)	\$21,032.00	15%	\$17,877.20	\$4,206.40	\$3,785.76	\$3,365.12	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-DCNM-95X-CF	DCNM SAN LIC MDS 9500 SWITCH BASED=MA(EMC OEM Products)	\$21,032.00	15%	\$17,877.20	\$4,206.40	\$3,785.76	\$3,365.12	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-DCNM-97-CF	DCNM SAN Lic MDS 9700 Server based=MA(EMC OEM Products)	\$21,032.00	15%	\$17,877.20	\$4,206.40	\$3,785.76	\$3,365.12	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-DCNM-97X-CF	DCNM SAN LIC MDS 9700 SWITCH BASED=MA(EMC OEM Products)	\$21,032.00	15%	\$17,877.20	\$4,206.40	\$3,785.76	\$3,365.12	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-DCNM-SAN-9100	MDS SAN Analytics 9100 3 yr Lic(EMC OEM Products)	\$5,170.00	15%	\$4,394.50	\$1,034.00	\$930.60	\$827.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-DCNM-SAN-9300	MDS SAN Analytics 9300 3 yr Lic(EMC OEM Products)	\$7,240.00	15%	\$6,154.00	\$1,448.00	\$1,303.20	\$1,158.40	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-DCNM-SAN-AXK9	MDS DCNM SAN Analytics M97 3 yr Lic=MA(EMC OEM Products)	\$20,720.00	15%	\$17,612.00	\$4,144.00	\$3,729.60	\$3,315.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-EDCNM-91	Ent + DCNM MDS 9100 Lic Server Based=MA(EMC OEM Products)	\$9,290.00	15%	\$7,896.50	\$1,858.00	\$1,672.20	\$1,486.40	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-EDCNM-91X	Ent + DCNM MDS 9100 Lic Switch Based=MA(EMC OEM Products)	\$9,290.00	15%	\$7,896.50	\$1,858.00	\$1,672.20	\$1,486.40	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-EDCNM-93-CF	ENT + DCNM MDS 9300 LIC SERVER BASED=MA(EMC OEM Products)	\$9,198.00	15%	\$7,818.30	\$1,839.60	\$1,655.64	\$1,471.68	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-EDCNM-93X-CF	ENT + DCNM MDS 9300 LIC SWITCH BASED=MA(EMC OEM Products)	\$9,198.00	15%	\$7,818.30	\$1,839.60	\$1,655.64	\$1,471.68	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
M-DSEHW-001	DSE REMOTE 10HR-TIERED STOR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSEHW-002	DSE - REMOTE 10HR - CLARIION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-DSEHW-003	DSE - REMOTE 10HR - CENTERA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSEHW-004	DSE - REMOTE 10HR - CELERRA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSEHW-005	DSE - REMOTE 10HR - EDL SYMMETRIX	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSEHW-006	DSE - REMOTE 10HR - EDL CLARIION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSEHW-011	DSE ONSITE-TIERED STOR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSEHW-021	DSE REMOTE 5HR-TIERED STOR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSEHW-024	DSE - REMOTE 5HR - CELERRA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSEHW-025	DSE - REMOTE 5HR - EDL SYMMETRIX	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSEHW-026	DSE - REMOTE 5HR - EDL CLARIION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSEHWDC-01	DSE REMOTE 5HR-DATA COMPUT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSEHWDC-02	DSE REMOTE 10HR-DATA COMPUT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSEHWDC-03	DSE ONSITE-DATA COMPUT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSEHWDD-02	DSE REMOTE 10HR-BRS DATADOMAIN	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSEHWDD-03	DSE ONSITE DATA DOMAIN	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSEHWI-001	DSE REMOTE 10HR-ISILON	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSEHWI-011	DSE ONSITE-ISILON	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSEHWI-021	DSE REMOTE 5HR-ISILON	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
MDS-ENT-9100-CF	ENTERPRISE LIC KEY 9100(EMC OEM Products)	\$7,300.00	15%	\$6,205.00	\$1,460.00	\$1,314.00	\$1,168.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-ENT-9200-CF	ENTERPRISE LIC KEY 9200(EMC OEM Products)	\$8,100.00	15%	\$6,885.00	\$1,620.00	\$1,458.00	\$1,296.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-ENT-9300-CF	MDS 9300 ENTERPRISE LICENSE=MA(EMC OEM Products)	\$6,610.00	15%	\$5,618.50	\$1,322.00	\$1,189.80	\$1,057.60	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-ENT-9500-CF	ENTERPRISE LIC KEY 9500(EMC OEM Products)	\$27,800.00	15%	\$23,630.00	\$5,560.00	\$5,004.00	\$4,448.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-ENT-97-CF	Enterprise License for MDS 9700(EMC OEM Products)	\$27,250.00	15%	\$23,162.50	\$5,450.00	\$4,905.00	\$4,360.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
M-DSESW-001	DSE REMOTE 10HR-OPEN SW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESW-002	DSE - REMOTE 10HR - CONTROL CENTER	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESW-011	DSE ONSITE-OPEN SW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESW-013	DSE - ONSITE - HOST SYSTEMS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWC-001	DSE - REMOTE 10HR - CAPTIVA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWC-011	DSE - ONSITE - CAPTIVA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWC-021	DSE - REMOTE 5HR - CAPTIVA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWD-001	DSE REMOTE 10HR-INFO RIGHTS MGMT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWD-002	DSE - REMOTE 10HR - APPLXTENDER FAMILY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWD-003	DSE REMOTE 10HR-DCTM CONTENT MGMT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWD-004	DSE - REMOTE 10HR - EROOM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWD-005	DSE - REMOTE 10HR - EDISCOVERY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWD-011	DSE - ONSITE - INFORMATION RIGHTS MGMT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-DSESWD-012	DSE - ONSITE - APPLXTENDER FAMILY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWD-013	DSE - ONSITE - DCTM CONTENT MANAGEMENT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWD-014	DSE - ONSITE - EROOM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWD-015	DSE - ONSITE - EDISCOVERY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWD-021	DSE REMOTE 5HR-INFO RIGHTS MGMT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWD-022	DSE - REMOTE 5HR - APPLXTENDER FAMILY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWD-023	DSE REMOTE 5HR-DCTM CONTENT MGMT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWD-024	DSE - REMOTE 5HR - EROOM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWD-025	DSE - REMOTE 5HR - EDISCOVERY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWL-002	DSE REMOTE 10HR-EMAIL MGMT + ARCHIVING	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWL-003	DSE REMOTE 10HR-BRS ANDL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWL-004	DSE - REMOTE 10HR - DISKXTENDER	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWL-005	DSE - REMOTE 10HR - AVAMAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWL-012	DSE ONSITE-EMAIL MGMT + ARCHIVING	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWL-013	DSE ONSITE-BRS ANDL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWL-022	DSE REMOTE 5HR-EMAIL MGMT + ARCHIVING	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-DSESWL-023	DSE - REMOTE 5HR - NETWORKER	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
MDS-EXT92-SSN-CF	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO(EMC OEM Products)	\$23,900.00	15%	\$20,315.00	\$4,780.00	\$4,302.00	\$3,824.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-EXT95-SSN-CF	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO(EMC OEM Products)	\$23,900.00	15%	\$20,315.00	\$4,780.00	\$4,302.00	\$3,824.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-FCIP2-9200	2 PT FCIP LIC KEY BLADES(EMC OEM Products)	\$14,100.00	15%	\$11,985.00	\$2,820.00	\$2,538.00	\$2,256.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-FCIP2-9500	LICENSE KEY FOR 2 PT FCIP(EMC OEM Products)	\$14,000.00	15%	\$11,900.00	\$2,800.00	\$2,520.00	\$2,240.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-FCIP92-4-CF	MDS 9200 SAN EXT FOR 18/4 MSM M(EMC OEM Products)	\$15,600.00	15%	\$13,260.00	\$3,120.00	\$2,808.00	\$2,496.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-FCIP95-4-CF	MDS 9500 SAN EXT FOR ONE 18/4 MSM(EMC OEM Products)	\$15,600.00	15%	\$13,260.00	\$3,120.00	\$2,808.00	\$2,496.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-FCIP-9700	MDS 9000 24/10-port FCIP Module	\$120,070.00	34%	\$79,246.20	\$14,408.40	\$12,007.00	\$8,404.90	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-FCIP-9700U	MDS 9000 24/10-port FCIP Module UPG	\$140,330.00	34%	\$92,617.80	\$16,839.60	\$14,033.00	\$9,823.10	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-FCOE-8	MDS 9500 10-GBPS 8-PORT FCOE MODULE	\$24,600.00	34%	\$16,236.00	\$2,952.00	\$2,460.00	\$1,722.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-FCOE-8U	CISCO MDS9000 10-GBPS 8-PORT FCOE MODULE	\$31,980.00	34%	\$21,106.80	\$3,837.60	\$3,198.00	\$2,238.60	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-FCOE-9700	Connectrix 48P 10Gb FCoE Module	\$72,080.00	34%	\$47,572.80	\$8,649.60	\$7,208.00	\$5,045.60	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-FCOE9700U	Connectrix 48P 10-Gb FCoE Module, UPG	\$86,490.00	34%	\$57,083.40	\$10,378.80	\$8,649.00	\$6,054.30	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-FCOE-9718	Connectrix 24P 40Gb FCoE Module	\$79,080.00	34%	\$52,192.80	\$9,489.60	\$7,908.00	\$5,535.60	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-FCOE-9718U	Connectrix 24P 40Gb FCoE Module UPG	\$94,890.00	34%	\$62,627.40	\$11,386.80	\$9,489.00	\$6,642.30	\$0.00	\$0.00	\$0.00	C	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
MDS-FLASH-512	512MB FLASH UPGRADE	\$2,980.00	34%	\$1,966.80	\$357.60	\$298.00	\$208.60	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-FMS-9100	FABRIC MGR SVR LIC 91xx(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,360.00	\$1,224.00	\$1,088.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-FMS-9100-CF	FABRIC MGR SVR LIC 91xx(EMC OEM Products)	\$6,800.00	15%	\$5,780.00	\$1,360.00	\$1,224.00	\$1,088.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-FMS-9200	FABRIC MGR SVR LIC 92xx(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,420.00	\$1,278.00	\$1,136.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-FMS-9200-CF	FABRIC MGR SVR LIC 92xx(EMC OEM Products)	\$7,100.00	15%	\$6,035.00	\$1,420.00	\$1,278.00	\$1,136.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-FMS-9500	FABRIC MGR SVR LIC 95xx(EMC OEM Products)	\$1.00	15%	\$0.85	\$4,240.00	\$3,816.00	\$3,392.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-FMS-9500-CF	FABRIC MGR SVR LIC 95xx(EMC OEM Products)	\$21,200.00	15%	\$18,020.00	\$4,240.00	\$3,816.00	\$3,392.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-IO92I-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN(EMC OEM Products)	\$55,000.00	15%	\$46,750.00	\$11,000.00	\$9,900.00	\$8,800.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-IOA92-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN(EMC OEM Products)	\$55,000.00	15%	\$46,750.00	\$11,000.00	\$9,900.00	\$8,800.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-IOA92-SSN-CF	IOA LICENSE (1 ENGINE) FOR THE SSN-16(EMC OEM Products)	\$54,600.00	15%	\$46,410.00	\$10,920.00	\$9,828.00	\$8,736.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-IOA95-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN(EMC OEM Products)	\$55,000.00	15%	\$46,750.00	\$11,000.00	\$9,900.00	\$8,800.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-IOA95-SSN-CF	IOA LICENSE (1 ENGINE) FOR THE SSN-16(EMC OEM Products)	\$54,600.00	15%	\$46,410.00	\$10,920.00	\$9,828.00	\$8,736.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-IOA97-2410	MDS IOA 24/10 Module 1 Engine Lic=MA(EMC OEM Products)	\$54,670.00	15%	\$46,469.50	\$10,934.00	\$9,840.60	\$8,747.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-IOA97-24102X	MDS IOA 24/10 Module 2 Engine Lic=MA(EMC OEM Products)	\$102,540.00	15%	\$87,159.00	\$20,508.00	\$18,457.20	\$16,406.40	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
M-DSKRTB-001	DISK RETENTION UPLIFT(BRS-ANDL)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-DSKRTDD-01	DISK RETENTION UPLIFT(DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
MDS-MAIN-9100	MAINFRAME LIC KEY 9100(EMC OEM Products)	\$12,600.00	15%	\$10,710.00	\$2,520.00	\$2,268.00	\$2,016.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-MAIN-9200-CF	MAINFRAME LIC KEY 9200(EMC OEM Products)	\$12,000.00	15%	\$10,200.00	\$2,400.00	\$2,160.00	\$1,920.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-MAIN-9500-CF	MAINFRAME LIC KEY 9500(EMC OEM Products)	\$25,000.00	15%	\$21,250.00	\$5,000.00	\$4,500.00	\$4,000.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-MAIN-9700-CF	Connectrix MDS Mainframe Lic Key 9700=MA(EMC OEM Products)	\$25,130.00	15%	\$21,360.50	\$5,026.00	\$4,523.40	\$4,020.80	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-PBF-12SW	4Gb 12-Port FC Module	\$1.00	34%	\$0.66	\$3,216.00	\$2,680.00	\$1,876.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-12SWU	4Gb 12-Port FC Module UPG	\$1.00	34%	\$0.66	\$4,180.80	\$3,484.00	\$2,438.80	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-16	2Gb 16-Port FC Module	\$1.00	34%	\$0.66	\$4,380.00	\$3,650.00	\$2,555.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-16U	2Gb 16-Port FC Module UPG	\$1.00	34%	\$0.66	\$5,694.00	\$4,745.00	\$3,321.50	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-24-8G	MDS 1/2/4/8-GBPS 24-PORT PERF FC MODULE	\$48,600.00	34%	\$32,076.00	\$5,832.00	\$4,860.00	\$3,402.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF24-8GU	MDS 1/2/4/8-GBPS 24-PORT PERF FC MOD UPG	\$61,620.00	34%	\$40,669.20	\$7,394.40	\$6,162.00	\$4,313.40	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-24LR	24 PORT 4GB LONG RANGE PORT BLADE	\$1.00	34%	\$0.66	\$9,336.00	\$7,780.00	\$5,446.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-24LRU	24 PORT LW 4GB RANGE BLADE UPG	\$1.00	34%	\$0.66	\$12,136.80	\$10,114.00	\$7,079.80	\$0.00	\$0.00	\$0.00	C	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
MDS-PBF-24MR	24 PORT 4GB MED-RNGE PORT BLADE	\$1.00	34%	\$0.66	\$6,876.00	\$5,730.00	\$4,011.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-24MRU	24 PORT 4GB MEDIUM RANGE PORT BLADE UPGR	\$1.00	34%	\$0.66	\$8,938.80	\$7,449.00	\$5,214.30	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-24SW	4Gb 24-Port FC Module	\$1.00	34%	\$0.66	\$4,860.00	\$4,050.00	\$2,835.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-24SWU	4Gb 24-Port FC Module UPG	\$1.00	34%	\$0.66	\$6,318.00	\$5,265.00	\$3,685.50	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-32	2Gb 32-Port FC Module	\$1.00	34%	\$0.66	\$5,436.00	\$4,530.00	\$3,171.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-32U	2Gb 32-Port FC Module UPG	\$1.00	34%	\$0.66	\$7,066.80	\$5,889.00	\$4,122.30	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-44-8G	1/2/4/8-GBPS 4/44 HOST FC MODULE	\$48,600.00	34%	\$32,076.00	\$5,832.00	\$4,860.00	\$3,402.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF44-8GU	MDS 1/2/4/8-GBPS 4/44 HOST FC MODULE	\$62,700.00	34%	\$41,382.00	\$7,524.00	\$6,270.00	\$4,389.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-48-8G	MDS 1/2/4/8-GBPS 48-PORT PERF FC MODULE	\$71,700.00	34%	\$47,322.00	\$8,604.00	\$7,170.00	\$5,019.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF48-8GU	MDS 1/2/4/8-GBPS 48P PERF FC MODULE UPG	\$92,400.00	34%	\$60,984.00	\$11,088.00	\$9,240.00	\$6,468.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-48SW	4Gb 48-Port FC Module UPG	\$1.00	34%	\$0.66	\$7,200.00	\$6,000.00	\$4,200.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-48SWU	4Gb 48-Port FC Module UPG	\$1.00	34%	\$0.66	\$9,360.00	\$7,800.00	\$5,460.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-4LR	10Gb 4-Port FC Module LW 10Km	\$1.00	34%	\$0.66	\$12,012.00	\$10,010.00	\$7,007.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-4LRU	10Gb 4-Port FC Module LW 10Km UPG	\$1.00	34%	\$0.66	\$15,615.60	\$13,013.00	\$9,109.10	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-4SR	10Gb 4-Port FC Module SW 500m	\$1.00	34%	\$0.66	\$8,199.00	\$6,832.50	\$4,782.75	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBF-4SRU	10Gb 4-Port FC Module SW 500m UPG	\$1.00	34%	\$0.66	\$10,658.76	\$8,882.30	\$6,217.61	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBFI-1402	2Gb 14-Port FC+ 2-Port IP Module	\$1.00	34%	\$0.66	\$5,700.00	\$4,750.00	\$3,325.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBFI-1804	4 GB 18 FC/4 GE PORT MODULE	\$52,400.00	34%	\$34,584.00	\$6,288.00	\$5,240.00	\$3,668.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBFI1804U	4 GB 18 FC/4 GE PORT MODULE	\$68,120.00	34%	\$44,959.20	\$8,174.40	\$6,812.00	\$4,768.40	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBI-4	4 PORT IP BLADE MDS	\$1.00	34%	\$0.66	\$2,688.00	\$2,240.00	\$1,568.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBI-4U	4 PORT IP BLADE UPGRADE	\$1.00	34%	\$0.66	\$3,456.00	\$2,880.00	\$2,016.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBI-8	8-Port IP Module	\$1.00	34%	\$0.66	\$4,920.00	\$4,100.00	\$2,870.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PBI-8U	8-Port IP Module UPG	\$1.00	34%	\$0.66	\$6,396.00	\$5,330.00	\$3,731.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PFI-1402U	2Gb 14-Port FC+ 2-Port IP Module UPG	\$1.00	34%	\$0.66	\$7,410.00	\$6,175.00	\$4,322.50	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PW19-INT	Qty 2 9506 Power Cord International	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PW19-SA	Qty 2 9506 Power Cord South America	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PW19-TWST	Qty 2 9506 Twist Lock Power Cord US	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PW19-UK	Qty 2 9506 Power Cord UK	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PW19-US	Qty 2 9506 Power Cord US	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PW2-CAB	CAB PC DIRECTOR EC-1500	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PW2-INT	Qty 2 9509 Power Cord International(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-PW2-SA	Qty 2 9509 Power Cord South Africa(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-PW2-TWST	Qty 2 9509 Twist Lock Power Cord US(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-PW2-US	Qty 2 9509 Power Cord US(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-PW8-CAB	Qty 2 Cabinet Power Cord	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PW8-SA	Qty 2 9100 9200 Power Cord S Africa(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-PW8-TW	Qty 2 9100 9200 Power Cord TAIWAN	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
MDS-PW8-UK	Qty 2 9216 9120 9124 9140 Power Cord UK(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-PW8-US	Qty 2 9216 9120 9124 9140 Power Cord US(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-PW9513-INT	Qty 4 9513 Power Cord International	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PW9513-SA	Qty 4 9513 Power Cord South Africa	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PW9513-TWS	Qty 4 9513 Twist Lock Power Cord US/Japn	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PW9513-US	Qty 4 9513 Power Cord US/Japan	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-PWQ-SA	Qty 1 9Q20 + 9124 Power Cord S Africa	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-QSFP-40G-CSR4	MDS 40G CSR Optic QSFP+	\$3,120.00	34%	\$2,059.20	\$374.40	\$312.00	\$218.40	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-QSFP-40G-SR4	MDS 40G SR Optic QSFP+	\$3,120.00	34%	\$2,059.20	\$374.40	\$312.00	\$218.40	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-QSFP-40G-SR-BD	MDS 40G QSFP BiDi	\$1,140.00	34%	\$752.40	\$136.80	\$114.00	\$79.80	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-QSFP-H40G-10M	MDS 40G Active Optical Cable Assy 10M	\$1,040.00	34%	\$686.40	\$124.80	\$104.00	\$72.80	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-QSFP-H40G-3M	MDS 40G Active Optical Cable Assy 3M	\$880.00	34%	\$580.80	\$105.60	\$88.00	\$61.60	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-QSFP-H40G-5M	MDS 40G Active Optical Cable Assy 5M	\$1,040.00	34%	\$686.40	\$124.80	\$104.00	\$72.80	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-SAN-AXK9-5YR	MDS SAN Analytics M9700 5 yr Lic(EMC OEM Products)	\$29,580.00	15%	\$25,143.00	\$5,916.00	\$5,324.40	\$4,732.80	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SAN-M97S-AXK9	MDS SAN Analytics M9700 3 yr Lic=MA(EMC OEM Products)	\$15,540.00	15%	\$13,209.00	\$3,108.00	\$2,797.20	\$2,486.40	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SC	OPTIONAL SMART CARD FOR SME FEATURE	\$470.00	34%	\$310.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-SCR	OPTIONAL SMART CARD READER FOR SME	\$1,100.00	34%	\$726.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-SFP-10GLW	MDS 10-GBPS FIBRE CHANNEL-LONGWAVE SFP+	\$1.00	34%	\$0.66	\$588.00	\$490.00	\$343.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-SFP-10GSW	MDS 10-GBPS FIBRE CHANNEL-SHORTWAVE SFP	\$1.00	34%	\$0.66	\$216.00	\$180.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-SFP-16GELW	MDS 16Gb FC Ext LW Optic	\$10,440.00	34%	\$6,890.40	\$1,252.80	\$1,044.00	\$730.80	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-SFP-16GLW	MDS 16GB FC LW Optic	\$3,880.00	34%	\$2,560.80	\$465.60	\$388.00	\$271.60	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-SFP-16GSW	MDS 16GB FC SW Optic	\$350.00	34%	\$231.00	\$42.00	\$35.00	\$24.50	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-SFP-32GLW	MDS 32G LW Optic SFP+	\$6,260.00	34%	\$4,131.60	\$751.20	\$626.00	\$438.20	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-SFP-32GSW	MDS 32G SW Optic SFP+	\$1,050.00	34%	\$693.00	\$126.00	\$105.00	\$73.50	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-SFP-8GER	MDS 8G FC EXT Range Switch Optic(EMC OEM Products)	\$5,980.00	15%	\$5,083.00	\$418.60	\$299.00	\$209.30	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SFP-8GLW	2/4/8-GBPS FC LONGWAVE SWITCH SFP LC(EMC OEM Products)	\$1,660.00	15%	\$1,411.00	\$116.20	\$83.00	\$58.10	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SFP-8GSW	2/4/8-GBPS FC SHORTWAVE SWITCH SFP LC(EMC OEM Products)	\$150.00	15%	\$127.50	\$10.50	\$7.50	\$5.25	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SFP-GE-T	MDS 1Gb Ethernet Copper SFP(EMC OEM Products)	\$324.00	15%	\$275.40	\$22.68	\$16.20	\$11.34	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SME-9200	MDS 9200 SME LICENSE FOR MDS-(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,180.00	\$2,862.00	\$2,544.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SME-9200-CF	MDS 9200 SME LICENSE FOR MDS-(EMC OEM Products)	\$15,900.00	15%	\$13,515.00	\$3,180.00	\$2,862.00	\$2,544.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SME-9200E	SME LIC FOR EXPANSION SLOT IN MDS-9222(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,180.00	\$2,862.00	\$2,544.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
MDS-SME-9200E-CF	SME LIC FOR EXPANSION SLOT IN MDS-9222(EMC OEM Products)	\$15,900.00	15%	\$13,515.00	\$3,180.00	\$2,862.00	\$2,544.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SME92-SSN-CF	SME LICENSE (1 ENGINE) FOR TH(EMC OEM Products)	\$17,900.00	15%	\$15,215.00	\$3,580.00	\$3,222.00	\$2,864.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SME-9500	DIRECTOR SME LICENSE FOR MDS-PBFI-1804(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,180.00	\$2,862.00	\$2,544.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SME-9500-CF	DIRECTOR SME LICENSE FOR MDS-PBFI-1804(EMC OEM Products)	\$15,900.00	15%	\$13,515.00	\$3,180.00	\$2,862.00	\$2,544.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SME95-SSN-CF	SME LIC (1 ENGINE) FOR T(EMC OEM Products)	\$17,900.00	15%	\$15,215.00	\$3,580.00	\$3,222.00	\$2,864.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SSE-9200-CF	SOT SOL ENABLER LIC 9200(EMC OEM Products)	\$21,100.00	15%	\$17,935.00	\$4,220.00	\$3,798.00	\$3,376.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SSE-9222I-CF	CISCO SSE LICENSE ON MDS 9222I(EMC OEM Products)	\$31,200.00	15%	\$26,520.00	\$6,240.00	\$5,616.00	\$4,992.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SSE-92MSM-CF	CISCO SSE LICENSE FOR 18/4 ON MDS 9200(EMC OEM Products)	\$31,200.00	15%	\$26,520.00	\$6,240.00	\$5,616.00	\$4,992.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SSE-9500	STOR SOL ENABL R LIC 9500(EMC OEM Products)	\$24,000.00	15%	\$20,400.00	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SSE-95MSM-CF	CISCO SSE LICENSE FOR 18/4 ON MDS 9500(EMC OEM Products)	\$31,200.00	15%	\$26,520.00	\$6,240.00	\$5,616.00	\$4,992.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MDS-SSM-32	2Gb 32-Port FC Storage Sol Module	\$1.00	34%	\$0.66	\$6,528.00	\$5,440.00	\$3,808.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-SSM-32F	MDS 9000 32-PORT 1 / 2 GBPS FC STORAGE S	\$1.00	34%	\$0.66	\$6,960.00	\$5,800.00	\$4,060.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-SSM-32U	2Gb 32-Port FC Stg Sol Mod UPG	\$1.00	34%	\$0.66	\$8,658.00	\$7,215.00	\$5,050.50	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-SSM-32UF	SSM UPGRADE BLADE 32 PORT	\$1.00	34%	\$0.66	\$9,048.00	\$7,540.00	\$5,278.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-TRI-LW	1-Gb Ethernet 2-Gb FC Tri-mode Longwave	\$1,700.00	34%	\$1,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-TWNX-10M	10G BASE COPPER ACTIVE TWINAX CABLE 10M	\$510.00	34%	\$336.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-TWNX-1M	10G BASE COPPER PASSIVE TWINAX CABLE 1M	\$185.00	34%	\$122.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-TWNX-3M	10G BASE COPPER PASSIVE TWINAX CABLE, 3M	\$265.00	34%	\$174.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-TWNX-5M	10G BASE COPPER PASSIVE TWINAX CABLE 5M	\$325.00	34%	\$214.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
MDS-TWNX-7M	10G BASE COPPER ACTIVE TWINAX CABLE, 7M	\$450.00	34%	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
M-EFSO-001	EMC FLEXIBLE SPARES OPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ELAPRE-001	ELA - ACCESSLOGIX	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-002	ELA - ARM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-003	ELA - CMN ARRAY MGR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-004	ELA - COPYCROSS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-005	ELA - CENTRA-STAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-006	ELA - CTX MGR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-007	ELA - CTX PRD MGR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-008	ELA - DATA MOVER LIC	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-009	ELA - REPLIC MGR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-010	ELA - ESP	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-ELAPRE-011	ELA - MIRROR VIEW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-012	ELA - NAVAYZ	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-013	ELA - NAVMGR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-014	ELA - SYM OPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-015	ELA - COMPAV	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-016	ELA - PKG	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-017	ELA - POWERPATH	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-018	ELA - RESPAK	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-019	ELA - SAN COPY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-020	ELA - SDMM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-021	ELA - SYM MGR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-022	ELA - SRDF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-023	ELA - STM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-024	ELA - STS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-025	ELA - SNAP VIEW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-026	ELA - TIMEFINDER	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-027	ELA - WLA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-028	ELA - SAN MGR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE-029	ELA - CONTROL CENTER	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ELAPRE201	ELA-PRIORITY SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
MEM16GB2933BCCMTF	VxRail Memory 16GB 2933MT BCC RDIMM F	\$727.00	10%	\$654.30	\$87.24	\$72.70	\$58.16	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEM16GB2933BCCMTH	VxRail Memory 16GB 2933MT BCC RDIMM H	\$727.00	10%	\$654.30	\$101.78	\$87.24	\$72.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEM16GB2933MTF	VxRail Memory 16GB 2933MT RDIMM F	\$569.00	10%	\$512.10	\$68.28	\$56.90	\$45.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEM16GB2933MTH	VxRail Memory 16GB 2933MT RDIMM H	\$569.00	10%	\$512.10	\$79.66	\$68.28	\$56.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEM32GB2933BCCMTF	VxRail Memory 32GB 2933MT BCC RDIMM F	\$1,015.00	10%	\$913.50	\$121.80	\$101.50	\$81.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEM32GB2933BCCMTH	VxRail Memory 32GB 2933MT BCC RDIMM H	\$1,015.00	10%	\$913.50	\$142.10	\$121.80	\$101.50	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEM32GB2933MTF	VxRail Memory 32GB 2933MT RDIMM F	\$1,069.00	10%	\$962.10	\$128.28	\$106.90	\$85.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEM32GB2933MTH	VxRail Memory 32GB 2933MT RDIMM H	\$1,069.00	10%	\$962.10	\$149.66	\$128.28	\$106.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEM64GB2933BCCMTF	VxRail Memory 64GB 2933MT BCC RDIMM F	\$2,850.00	10%	\$2,565.00	\$342.00	\$285.00	\$228.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEM64GB2933BCCMTH	VxRail Memory 64GB 2933MT BCC RDIMM H	\$2,850.00	10%	\$2,565.00	\$399.00	\$342.00	\$285.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEM64GB2933MTF	VxRail Memory 64GB 2933MT RDIMM F	\$2,289.00	10%	\$2,060.10	\$274.68	\$228.90	\$183.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEM64GB2933MTH	VxRail Memory 64GB 2933MT RDIMM H	\$2,289.00	10%	\$2,060.10	\$320.46	\$274.68	\$228.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
M-EMDL-ENHHW-1Y	ENHANCED HARDWARE SUPPORT 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-ENHHW-2Y	ENHANCED HARDWARE SUPPORT 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-ENHHW-3Y	ENHANCED HARDWARE SUPPORT 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-ENHHW-4Y	ENHANCED HARDWARE SUPPORT 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-ENHHW-5Y	ENHANCED HARDWARE SUPPORT 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-EMDL-PARTRT-1Y	PARTS RETENTION 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-PARTRT-1YR	PARTS RETENTION RENEWAL 1YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-PARTRT-2Y	PARTS RETENTION 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-PARTRT-2YR	PARTS RETENTION RENEWAL 2YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-PARTRT-3Y	PARTS RETENTION 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-PARTRT-3YR	PARTS RETENTION RENEWAL 3YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-PARTRT-4Y	PARTS RETENTION 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-PARTRT-4YR	PARTS RETENTION RENEWAL 4YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-PARTRT-5Y	PARTS RETENTION 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-PARTRT-5YR	PARTS RETENTION RENEWAL 5YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-PREHW-1Y	PREMIUM HARDWARE SUPPORT 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-PREHW-2Y	PREMIUM HARDWARE SUPPORT 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-PREHW-3Y	PREMIUM HARDWARE SUPPORT 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-PREHW-4Y	PREMIUM HARDWARE SUPPORT 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EMDL-PREHW-5Y	PREMIUM HARDWARE SUPPORT 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
MEMLDIMM128GBCCF	VxRail-500 MEMORY 128GB LRDIMM BCC F	\$4,899.00	10%	\$4,409.10	\$587.88	\$489.90	\$391.92	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLDIMM128GBCCH	VxRail-500 MEMORY 128GB LRDIMM BCC H	\$4,899.00	10%	\$4,409.10	\$685.86	\$587.88	\$489.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLDIMM128GBF	VxRail-500 MEMORY 128GB LRDIMM F	\$4,899.00	10%	\$4,409.10	\$587.88	\$489.90	\$391.92	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLDIMM128GBH	VxRail-500 MEMORY 128GB LRDIMM H	\$4,899.00	10%	\$4,409.10	\$685.86	\$587.88	\$489.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLDIMM16GB	HCIA MEMORY 16GB RDIMM	\$1.00	10%	\$0.90	\$67.92	\$56.60	\$45.28	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLDIMM16GBAF	VxRail-500 MEMORY 16GB RDIMM AF	\$569.00	10%	\$512.10	\$68.28	\$56.90	\$45.52	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLDIMM16GBCCF	VxRail-500 MEMORY 16GB RDIMM BCC F	\$727.00	10%	\$654.30	\$87.24	\$72.70	\$58.16	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLDIMM16GBCCCH	VxRail-500 MEMORY 16GB RDIMM BCC H	\$727.00	10%	\$654.30	\$101.78	\$87.24	\$72.70	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLDIMM16GBH	VxRail-500 MEMORY 16GB RDIMM H	\$569.00	10%	\$512.10	\$79.66	\$68.28	\$56.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLDIMM16GBU	HCIA MEMORY 16GB RDIMM U	\$567.00	10%	\$510.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLDIMM32GB	HCIA MEMORY 32GB RDIMM	\$1.00	10%	\$0.90	\$132.36	\$110.30	\$88.24	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLDIMM32GBAF	VxRail-500 MEMORY 32GB RDIMM AF	\$1,069.00	10%	\$962.10	\$128.28	\$106.90	\$85.52	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLDIMM32GBCCF	VxRail-500 MEMORY 32GB RDIMM BCC F	\$1,015.00	10%	\$913.50	\$121.80	\$101.50	\$81.20	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLDIMM32GBCCCH	VxRail-500 MEMORY 32GB RDIMM BCC H	\$1,015.00	10%	\$913.50	\$142.10	\$121.80	\$101.50	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLDIMM32GBH	VxRail-500 MEMORY 32GB RDIMM H	\$1,069.00	10%	\$962.10	\$149.66	\$128.28	\$106.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLDIMM32GBU	HCIA MEMORY 32GB RDIMM U	\$1,103.00	10%	\$992.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLRDIMM64GB	HCIA MEMORY 64GB LRDIMM	\$1.00	10%	\$0.90	\$329.28	\$274.40	\$219.52	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLRDIMM64GBAF	VxRail-500 MEMORY 64GB LRDIMM AF	\$2,289.00	10%	\$2,060.10	\$274.68	\$228.90	\$183.12	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLRDIMM64GBCCF	VxRail-500 MEMORY 64GB LRDIMM BCC F	\$2,850.00	10%	\$2,565.00	\$342.00	\$285.00	\$228.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLRDIMM64GBCCCH	VxRail-500 MEMORY 64GB LRDIMM BCC H	\$2,850.00	10%	\$2,565.00	\$399.00	\$342.00	\$285.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
MEMLRDIMM64GBH	VxRail-500 MEMORY 64GB LRDIMM H	\$2,289.00	10%	\$2,060.10	\$320.46	\$274.68	\$228.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
MEMLRDIMM64GBU	HCIA MEMORY 64GB LRDIMM U	\$2,744.00	10%	\$2,469.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
M-ENHELA-001	ELA ENHANCED SUPPORT (CONTENT MGMT)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHELA-002	ELA ENHANCED SUPPORT (BURA)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHELA-003	ELA ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHHW-001	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHW-002	AX ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHW-003	RECOVERPOINT ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHW-004	ENHANCED HARDWARE SUPPORT (OLD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHW-008	ENHANCED HW SUPPORT (AX-DPE) -1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHW-009	ENHANCED HW SUPPORT (AX-DAE) -1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHW-018	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHW-403	AVAMAR DATA STORE ENHANCED HW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWB-001	ENHANCED HARDWARE SUPPORT (ANDL)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHW-BT1	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHW-C-002	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWDD-01	ENHANCED SYSTEM SUPPORT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWDD-DD1	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWDD-E1	ENHANCED SYSTEM SUPPORT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWDD-H1	ENHANCED SYSTEM SUPPORT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWDD-M1	ENHANCED SYSTEM SUPPORT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWDP-E1	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWDP-M1	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWE-001	ENHANCED HW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWE-002	ENHANCED HW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHW-E-002	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWE-003	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWE-004	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWE-005	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWE-UMH	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWI-001	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWI-002	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWI-PR1	ENHANCED HW SUPPORT W/PARTS RETENTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWIUE-001	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWJ-001	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWK-001	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHW-PR1	ENHANCED HW SUPPORT W/PARTS RETENTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-ENHHWR-001	ENHANCED HARDWARE SUPPORT - RSA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHSIO-030	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWV-002	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHHWVSP-001	ENHANCED HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ENHSW-001	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSW-003	SMARTS ENHANCED SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSW-004	ENHANCED OPEN SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSW-006	ENHANCED SOFTWARE SUPPORT (OLD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSW-009	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSW-011	ENHANCED SOFTWARE SUPPORT - PLATFORM/ELM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSW-018	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWB-SR1	ENHANCED SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWB-SR2	ENHANCED SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWB-SR3	ENHANCED SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSW-BT1	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSW-C-002	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWD-001	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWD-002	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSW-D3-001	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWDD-01	ENHANCED SOFTWARE SUPPORT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWDD-DD1	ENHANCED SOFTWARE SUPPORT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWDD-E1	ENHANCED SOFTWARE SUPPORT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWDD-H1	ENHANCED SOFTWARE SUPPORT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWDD-M1	ENHANCED SOFTWARE SUPPORT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWD-SR1	ENHANCED SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWD-SR2	ENHANCED SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWE-001	ENHANCED SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWE-002	ENHANCED SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSW-E-002	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWE-003	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWE-004	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWE-005	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWE-S04	ENHANCED SOFTWARE SUPPORT - SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ENHSWE-UMS	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-ENHSW-G01	ENHANCED SOFTWARE SUPPORT (GP)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWH-001	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWI-001	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWI-002	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWI-S01	ENHANCED SOFTWARE SUPPORT - SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWI-SR1	ENHANCED SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWIUE-001	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWJ-001	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSW-J-002	ENHANCED SW SUPPORT (VMW for VxRail)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWK-001	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWL-002	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWL-003	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWL-004	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWL-E002	Enhanced Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWL-H002	Enhanced Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWL-H004	Enhanced Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWR-001	ENHANCED SOFTWARE SUPPORT - RSA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWSIO-030	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWSIO-031	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSW-SR1	ENHANCED SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSW-SR11	ENHANCED SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSW-SR2	ENHANCED SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWS-S01	ENHANCED SOFTWARE SUPPORT - SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWS-S02	ENHANCED SOFTWARE SUPPORT - SAAS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWV-001	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWV-002	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWV-S02	ENHANCED SOFTWARE SUPPORT - SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWVSP-001	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWW-001	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENHSWX-001	ENHANCED SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ENSW-004	ENHANCED SW SUPPORT - OPEN SW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA	
M-ESGAVA-402	S SW SVC PARTNER SPT- EXCEPTIONAL (OLD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA	
M-ESGELA-200	ELA PRIORITY SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA	
M-ESGELA-201	ELA DESIGNATED SUPPORT ENGINEER	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA	
M-ESGPRE201	ESG PRIORITY Support for First Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	PREPAID MNT	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-ESGPRE-201	ESG PRIORITY SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGPRE-210	ESG PRIORITY SUPPORT FOR RENEWAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGPRE-230	PRIORITY SOFTWARE SUPPORT-HOMEBASE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGPRE-301	ESG PRIORITY SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGPRE-310	ESG PRIORITY SUPPORT FOR RENEWAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGPRE-401	ESG PRIORITY SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGPRE-402	PRIORITY SOFTWARE SUPPORT - AVAMAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-2011	SERVICE PARTNER TECHNICAL ACCOUNT MANAGE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-2012	SERVICE PARTNER TECHNICAL SUPPORT (BRS)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-2101	S SW SVC PARTNER SPT-COMPLIANT (OLD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-2102	S SW SVC PARTNER SPT-EXCEPTIONAL (OLD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-3009	PARTNER TECHNICAL SPT-10 INCIDENTS (IIG)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-302	PARTNER TECHNICAL SPT-2 INCIDENTS (IIG)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ESGSEP-305	PARTNER TECHNICAL SPT-5 INCIDENTS (IIG)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ESGSEP-3101	S SW SVC PARTNER SPT-COMPLIANT (OLD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-3102	S SW SVC PARTNER SPT-EXCEPTIONAL (OLD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-400	S SW SVC PARTNER SPT-NONCOMPLIANT (OLD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-401	S SW SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-402	S SW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-501	S SW SVC PARTNER SPT-NONCOMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-502	S SW SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-503	S SW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-601	S SW SVC PARTNER SPT-NONCOMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-602	S SW SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-603	S SW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-612	S SW SVC PARTNER SPT-COMPLIANT (OLD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSEP-W01	S SW SVC PARTNER SPT-COMPLIANT (OLD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-ESGSEP-W02	S SW SVC PARTNER SPT-EXCEPTIONAL (OLD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ESGSPC-306	ESG APPLICATION LOGO FEES	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSPC-401	SW MAINT REINSTATEMENT FEE - CAPTIVA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSPC-402	SW MAINT BACK FEE-CAPTIVA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSPC-403	SW MAINT SCHEDULED BILLING FEE-CAPTIVA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSPC-410	PIXTOOLS SDK SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSPEC-011	EMC DEVELOPER SUPPORT- 5 HRS/MTH (CMA)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSPEC-012	ESG DEVELOPER SUPPORT - 10 HRS/YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSPEC-013	EMC DEVELOPER SUPPORT - 25 HRS/YR (CMA)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSPEC-014	EMC DEVELOPER SUPPORT - 50 HRS/YR (CMA)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSPEC-015	EMC DEVELOPER SUPPORT - 100 HRS/YR (CMA)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSPEC-204	ESG REINSTATEMENT FEE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSPEC-205	ESG MAINTENANCE BACK FEE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSPEC-313	ESG REINSTATEMENT FEE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSPEC-314	ESG MAINTENANCE BACK FEE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSTD-301	ESG BASIC SUPPORT (CONTENT MGMT)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSTD-304	BASIC SOFTWARE SUPPORT (OLD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSTD-401	Basic Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSTD-405	BASIC SOFTWARE SUPPORT RENEWAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSUP-210	ESG OSE - NETWORKER + ALPHASTOR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESGSUP-216	ESG OSE - HA - REPLISTOR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESS1-001	EMC SHARED SUPPORT L1	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ESS2-001	EMC SHARED SUPPORT L1 L2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EXTHW-001	EXTENDED HW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EXTHWB-001	EXTENDED HW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EXTHWI-001	EXTENDED HW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EXTHWK-001	EXTENDED HW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-EXTSW-001	EXTENDED SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-EXTSW-002	EXTENDED SW SUPPORT(EXCLUDING HOT FIXES)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-EXTSWD-001	EXTENDED SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-EXTSWD-002	EXTENDED SW SUPPORT(EXCLUDING HOT FIXES)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-EXTSWD-003	EXTENDED SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-EXTSWI-001	EXTENDED SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-EXTSWI-002	EXTENDED SW SUPPORT(EXCLUDING HOT FIXES)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-EXTSWL-001	EXTENDED SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-EXTSWL-002	EXTENDED SW SUPPORT(EXCLUDING HOT FIXES)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
MGRB200-DAE	NAVI MGR BASE - CX200 DAE	\$1.00	26%	\$0.74	\$1,350.00	\$1,134.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRB200-DPE	NAVI MGR BASE - CX200 DPE	\$1.00	26%	\$0.74	\$272.22	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRB200-KIT	NAVI MGR BASE MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASEKIT303	MANAGER BASE V6.4 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASEKIT308	MANAGER BASE V6.5 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASEKIT402	MANAGER BASE V6.6 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASEKIT407	MANAGER BASE MEDIA V6.7	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASEKIT501	NAVI MANAGER BASE MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASET1-T4	NAVI MGR BASE UPG T1-T4	\$1.00	26%	\$0.74	\$200.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASET5-T12	NAVI MGR BASE UPG T5-T12	\$1.00	26%	\$0.74	\$300.00	\$252.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASEUP-T1	BASE TO NAVIMGR UPG - T1	\$1.00	26%	\$0.74	\$316.67	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASEUP-T10	BASE TO NAVIMGR UPG - T10	\$1.00	26%	\$0.74	\$3,716.67	\$3,110.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASEUP-T11	BASE TO NAVIMGR UPG - T11	\$1.00	26%	\$0.74	\$4,300.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASEUP-T12	BASE TO NAVIMGR UPG - T12	\$1.00	26%	\$0.74	\$4,883.33	\$4,087.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASEUP-T2	BASE TO NAVIMGR UPG - T2	\$1.00	26%	\$0.74	\$283.33	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASEUP-T3	BASE TO NAVIMGR UPG - T3	\$1.00	26%	\$0.74	\$250.00	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASEUP-T4	BASE TO NAVIMGR UPG - T4	\$1.00	26%	\$0.74	\$216.67	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASEUP-T5	BASE TO NAVIMGR UPG - T5	\$1.00	26%	\$0.74	\$800.00	\$669.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASEUP-T6	BASE TO NAVIMGR UPG - T6	\$1.00	26%	\$0.74	\$1,383.33	\$1,157.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASEUP-T7	BASE TO NAVIMGR UPG - T7	\$1.00	26%	\$0.74	\$1,966.67	\$1,647.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASEUP-T8	BASE TO NAVIMGR UPG - T8	\$1.00	26%	\$0.74	\$2,550.00	\$2,134.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRBASEUP-T9	BASE TO NAVIMGR UPG - T9	\$1.00	26%	\$0.74	\$3,133.33	\$2,622.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRT1-T4	NAVI MGR T1-T4	\$1.00	26%	\$0.74	\$166.67	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRT5-T12	NAVI MGR T5-T12	\$1.00	26%	\$0.74	\$822.00	\$739.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MGRT5-T31	NAVI MGR UPG T5-T31	\$1.00	26%	\$0.74	\$883.33	\$739.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MHC-13G-PSNT-SRV	PSNT MHC 13G Azure Server Asset	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	MHC
MHC-13G-PSNT-SWIT	PSNT MHC 13G Azure Switch Asset	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	MHC
MHC-24C-384-100	MHC R740XD 4214 12C/384GB/100TB	\$60,925.00	10%	\$54,832.50	\$3,350.88	\$2,132.38	\$1,218.50	\$0.00	\$0.00	\$0.00	J	MHC
MHC-24C-384-120	MHC R740XD 4214 12C/384GB/120TB	\$74,517.25	10%	\$67,065.53	\$4,098.45	\$2,608.10	\$1,490.35	\$0.00	\$0.00	\$0.00	J	MHC
MHC-24C-384-80	MHC R740XD 4214 12C/384GB/80TB	\$58,439.00	10%	\$52,595.10	\$3,214.15	\$2,045.37	\$1,168.78	\$0.00	\$0.00	\$0.00	J	MHC
MHC-24C-576-100	MHC R740XD 4214 12C/576GB/100TB	\$68,663.00	10%	\$61,796.70	\$3,776.47	\$2,403.21	\$1,373.26	\$0.00	\$0.00	\$0.00	J	MHC
MHC-24C-576-120	MHC R740XD 4214 12C/576GB/120TB	\$62,637.23	10%	\$56,373.51	\$3,445.05	\$2,192.30	\$1,252.74	\$0.00	\$0.00	\$0.00	J	MHC
MHC-24C-576-19	MHC R640 4214 12C/576GB/19.2TB	\$69,070.00	10%	\$62,163.00	\$3,798.85	\$2,417.45	\$1,381.40	\$0.00	\$0.00	\$0.00	J	MHC
MHC-24C-576-40	MHC R740XD 4214? 12C/576GB/40TB	\$58,005.00	10%	\$52,204.50	\$3,190.28	\$2,030.18	\$1,160.10	\$0.00	\$0.00	\$0.00	J	MHC
MHC-24C-576-80	MHC R740XD 4214 12C/576GB/80TB	\$66,177.00	10%	\$59,559.30	\$3,639.74	\$2,316.20	\$1,323.54	\$0.00	\$0.00	\$0.00	J	MHC
MHC-24C-768-19	MHC R640 4214 12C/768GB/19.2TB	\$76,072.00	10%	\$68,464.80	\$4,183.96	\$2,662.52	\$1,521.44	\$0.00	\$0.00	\$0.00	J	MHC
MHC-32C-384-100	MHC R740XD 6130 16C/384GB/100TB	\$66,320.00	10%	\$59,688.00	\$3,647.60	\$2,321.20	\$1,326.40	\$0.00	\$0.00	\$0.00	J	MHC
MHC-32C-384-40	MHC R740XD 6130 16C/384GB/40TB	\$55,663.00	10%	\$50,096.70	\$3,061.47	\$1,948.21	\$1,113.26	\$0.00	\$0.00	\$0.00	J	MHC
MHC-32C-384-80	MHC R740XD 6130 16C/384GB/80TB	\$63,834.00	10%	\$57,450.60	\$3,510.87	\$2,234.19	\$1,276.68	\$0.00	\$0.00	\$0.00	J	MHC
MHC-32C-576-100	MHC R740XD 6130 16C/576GB/100TB	\$74,058.00	10%	\$66,652.20	\$4,073.19	\$2,592.03	\$1,481.16	\$0.00	\$0.00	\$0.00	J	MHC
MHC-32C-576-19	MHC R640 6130 16C/576GB/19.2TB	\$74,466.00	10%	\$67,019.40	\$4,095.63	\$2,606.31	\$1,489.32	\$0.00	\$0.00	\$0.00	J	MHC
MHC-32C-576-38	MHC R640 6130 16C/576GB/38.4TB	\$100,407.00	10%	\$90,366.30	\$5,522.39	\$3,514.25	\$2,008.14	\$0.00	\$0.00	\$0.00	J	MHC
MHC-32C-576-40	MHC R740XD 6130 16C/576GB/40TB	\$63,401.00	10%	\$57,060.90	\$3,487.06	\$2,219.04	\$1,268.02	\$0.00	\$0.00	\$0.00	J	MHC
MHC-32C-768-100	MHC R740XD 6130 16C/768GB/100TB	\$81,060.00	10%	\$72,954.00	\$4,458.30	\$2,837.10	\$1,621.20	\$0.00	\$0.00	\$0.00	J	MHC
MHC-32C-768-19	MHC R640 6130 16C/768GB/19.2TB	\$81,468.00	10%	\$73,321.20	\$4,480.74	\$2,851.38	\$1,629.36	\$0.00	\$0.00	\$0.00	J	MHC

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
MHC-32C-768-40	MHC R740XD 6130 16C/768GB/40TB	\$70,402.00	10%	\$63,361.80	\$3,872.11	\$2,464.07	\$1,408.04	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-32C-768-80	MHC R740XD 6130 16C/768GB/80TB	\$78,574.00	10%	\$70,716.60	\$4,321.57	\$2,750.09	\$1,571.48	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-40C-576-100	MHC R740XD 6248 20C/576GB/100TB	\$82,610.00	10%	\$74,349.00	\$4,543.55	\$2,891.35	\$1,652.20	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-40C-576-120	MHC R740XD 6248 20C/576GB/120TB	\$79,865.46	10%	\$71,878.91	\$4,392.60	\$2,795.29	\$1,597.31	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-40C-576-40	MHC R740XD 6248 20C/576GB/40TB	\$71,953.00	10%	\$64,757.70	\$3,957.42	\$2,518.36	\$1,439.06	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-40C-576-80	MHC R740XD 6248 20C/576GB/80TB	\$80,124.00	10%	\$72,111.60	\$4,406.82	\$2,804.34	\$1,602.48	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-40C-768-100	MHC R740XD 6248 20C/768GB/100TB	\$89,612.00	10%	\$80,650.80	\$4,928.66	\$3,136.42	\$1,792.24	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-40C-768-120	MHC R740XD 6248 20C/768GB/120TB	\$85,951.22	10%	\$77,356.10	\$4,727.32	\$3,008.29	\$1,719.02	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-40C-768-120NT	MHC R740XD 6248 20C/768GB/120TB NatZ TPM	\$85,951.22	10%	\$77,356.10	\$4,727.32	\$3,008.29	\$1,719.02	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-40C-768-19	MHC R640 6248 20C/768GB/19.2TB	\$90,019.00	10%	\$81,017.10	\$4,951.05	\$3,150.67	\$1,800.38	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-40C-768-38	MHC R640 6248 20C/768GB/38.4TB	\$115,960.00	10%	\$104,364.00	\$6,377.80	\$4,058.60	\$2,319.20	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-40C-768-40	MHC R740XD 6248 20C/768GB/40TB	\$78,954.00	10%	\$71,058.60	\$4,342.47	\$2,763.39	\$1,579.08	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-40C-768-80	MHC R740XD 6248 20C/768GB/80TB	\$87,126.00	10%	\$78,413.40	\$4,791.93	\$3,049.41	\$1,742.52	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-40C-768-80-UFD	MHC R740XD 6148 20C/768GB/80TB UPG FD	\$87,126.00	10%	\$78,413.40	\$8,712.60	\$6,970.08	\$5,227.56	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-40C-768-80-UPG	MHC R740XD 6148 20C/768GB/80TB UPG	\$87,126.00	10%	\$78,413.40	\$8,712.60	\$6,970.08	\$5,227.56	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-48C-1.5-120	MHC R740XD 8260 24C/1.5TB/120TB	\$121,573.13	10%	\$109,415.82	\$6,686.52	\$4,255.06	\$2,431.46	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-48C-1.5-40	MHC R740XD 8260 24C/1.5TB/40TB	\$109,276.43	10%	\$98,348.79	\$6,010.20	\$3,824.67	\$2,185.53	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-48C-1.5-80	MHC R740XD 8260 24C/1.5TB/80TB	\$117,002.10	10%	\$105,301.89	\$6,435.12	\$4,095.07	\$2,340.04	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-48C-768-38	MHC R640 8260 24C/768GB/38.4TB	\$113,773.31	10%	\$102,395.98	\$6,257.53	\$3,982.07	\$2,275.47	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-48C-768-40	MHC R740XD 8260 24C/768GB/40TB	\$88,509.00	10%	\$79,658.10	\$4,868.00	\$3,097.82	\$1,770.18	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-48C-768-80	MHC R740XD 8260 24C/768GB/80TB	\$96,681.00	10%	\$87,012.90	\$5,317.46	\$3,383.84	\$1,933.62	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-640-CISCO-KIT	MHC R640 Server Kit Cisco Support	\$326.00	10%	\$293.40	\$32.60	\$26.08	\$19.56	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-740-CISCO-KIT	MHC R740 Server Kit Cisco Support	\$367.00	10%	\$330.30	\$36.70	\$29.36	\$22.02	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-840-MINI-RACK1	MHC 840 Mini Rack 1	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-840-MINI-RACK2	MHC 840 Mini Rack 2	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-840-RACK1-1PH	MHC Rack1 40U Single Phase 840	\$11,326.00	10%	\$10,193.40	\$622.93	\$396.41	\$226.52	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-840-RACK1-3PH	MHC Rack1 40U 3Phase Delta 840	\$10,369.00	10%	\$9,332.10	\$570.30	\$362.92	\$207.38	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-840-RACK1-3WYE	MHC Rack1 40U 3Phase WYE 840	\$15,499.00	10%	\$13,949.10	\$852.45	\$542.47	\$309.98	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-840-RACK2-1PH	MHC Rack2 40U Single Phase 840	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-840-RACK2-3PH	MHC Rack2 40U 3Phase Delta 840	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-840-RACK2-3WYE	MHC Rack2 40U 3Phase WYE 840	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-CF-36C-384-100	MHC R740XD 5220 18C/384GB/100TB FD	\$68,242.71	10%	\$61,418.44	\$3,753.35	\$2,388.49	\$1,364.85	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-CF-36C-384-40	MHC R740XD 5220 18C/384GB/40TB FD	\$56,490.57	10%	\$50,841.51	\$3,106.98	\$1,977.17	\$1,129.81	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-CF-36C-384-80	MHC R740XD 5220 18C/384GB/80TB FD	\$65,397.42	10%	\$58,857.68	\$3,596.86	\$2,288.91	\$1,307.95	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-CF-36C-576-100	MHC R740XD 5220 18C/576GB/100TB FD	\$75,997.00	10%	\$68,397.30	\$4,179.83	\$2,659.89	\$1,519.94	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-CF-36C-576-19	MHC R640 5220 18C/576GB/19.2TB FD	\$75,639.28	10%	\$68,075.35	\$4,160.16	\$2,647.37	\$1,512.79	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-CF-36C-576-38	MHC R640 5220 18C/576GB/38.4TB FD	\$102,854.71	10%	\$92,569.24	\$5,657.01	\$3,599.92	\$2,057.09	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-CF-36C-576-40	MHC R740XD 5220 18C/576GB/40TB FD	\$64,244.90	10%	\$57,820.41	\$3,533.47	\$2,248.57	\$1,284.90	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-CF-36C-768-100	MHC R740XD 5220 18C/768GB/100TB FD	\$83,013.28	10%	\$74,711.95	\$4,565.73	\$2,905.46	\$1,660.27	\$0.00	\$0.00	\$0.00	J	MHC	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
MHC-CF-36C-768-19	MHC R640 5220 18C/768GB/19.2TB FD	\$82,655.52	10%	\$74,389.97	\$4,546.05	\$2,892.94	\$1,653.11	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CF-36C-768-40	MHC R740XD 5220 18C/768GB/40TB FD	\$71,261.10	10%	\$64,134.99	\$3,919.36	\$2,494.14	\$1,425.22	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CF-36C-768-80	MHC R740XD 5220 18C/768GB/80TB FD	\$80,168.03	10%	\$72,151.23	\$4,409.24	\$2,805.88	\$1,603.36	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CF-HIGH-AF	MHC High R640 - 5220/768G/38.4TB FD	\$109,071.57	10%	\$98,164.41	\$5,998.94	\$3,817.51	\$2,181.43	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CL-36C-384-100	MHC R740XD 5220 18C/384GB/100TB	\$68,669.64	10%	\$61,802.68	\$3,776.83	\$2,403.44	\$1,373.39	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CL-36C-384-120	MHC R740XD 5220 18C/384GB/120TB	\$61,705.52	10%	\$55,534.97	\$3,393.80	\$2,159.69	\$1,234.11	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CL-36C-384-40	MHC R740XD 5220 18C/384GB/40TB	\$56,917.46	10%	\$51,225.71	\$3,130.46	\$1,992.11	\$1,138.35	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CL-36C-384-80	MHC R740XD 5220 18C/384GB/80TB	\$65,824.36	10%	\$59,241.92	\$3,620.34	\$2,303.85	\$1,316.49	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CL-36C-576-100	MHC R740XD 5220 18C/576GB/100TB	\$76,423.93	10%	\$68,781.54	\$4,203.32	\$2,674.84	\$1,528.48	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CL-36C-576-120	MHC R740XD 5220 18C/576GB/120TB	\$68,431.45	10%	\$61,588.31	\$3,763.73	\$2,395.10	\$1,368.63	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CL-36C-576-19	MHC R640 5220 18C/576GB/19.2TB	\$75,960.68	10%	\$68,364.61	\$4,177.84	\$2,658.62	\$1,519.21	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CL-36C-576-38	MHC R640 5220 18C/576GB/38.4TB	\$103,176.11	10%	\$92,858.50	\$5,674.69	\$3,611.16	\$2,063.52	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CL-36C-576-40	MHC R740XD 5220 18C/576GB/40TB	\$64,671.84	10%	\$58,204.66	\$3,556.95	\$2,263.51	\$1,293.44	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CL-36C-768-100	MHC R740XD 5220 18C/768GB/100TB	\$83,440.17	10%	\$75,096.15	\$4,589.21	\$2,920.41	\$1,668.80	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CL-36C-768-120	MHC R740XD 5220 18C/768GB/120TB	\$74,517.25	10%	\$67,065.53	\$4,098.45	\$2,608.10	\$1,490.35	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CL-36C-768-19	MHC R640 5220 18C/768GB/19.2TB	\$82,978.91	10%	\$74,679.22	\$4,563.73	\$2,904.19	\$1,659.54	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CL-36C-768-40	MHC R740XD 5220 18C/768GB/40TB	\$71,688.03	10%	\$64,519.23	\$3,942.84	\$2,509.08	\$1,433.76	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CL-36C-768-80	MHC R740XD 5220 18C/768GB/80TB	\$80,594.93	10%	\$72,535.44	\$4,432.72	\$2,820.82	\$1,611.90	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CL-HIGH-AF	MHC High R640 - 5220/768G/38.4TB	\$109,193.55	10%	\$98,274.20	\$6,005.65	\$3,821.77	\$2,183.87	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CL-MED-CAP	MHC MLK Med Cap R740XD/5220/576GB	\$73,572.56	10%	\$66,215.30	\$4,046.49	\$2,575.04	\$1,471.45	\$0.00	\$0.00	\$0.00	J	MHC
MHC-CL-MED-CAP-FD	MHC MLK Med Cap R740XD/5220/576GB FD	\$73,145.62	10%	\$65,831.06	\$4,023.01	\$2,560.10	\$1,462.91	\$0.00	\$0.00	\$0.00	J	MHC
MHC-DOOR-AF	MHC Titan Door All Flash	\$2,589.00	10%	\$2,330.10	\$142.40	\$90.62	\$51.78	\$0.00	\$0.00	\$0.00	J	MHC
MHC-DOOR-DELLEMC	MHC Titan Door DELLEMC	\$2,589.00	10%	\$2,330.10	\$142.40	\$90.62	\$51.78	\$0.00	\$0.00	\$0.00	J	MHC
MHC-DOOR-EMC	MHC Titan Door EMC	\$2,589.00	10%	\$2,330.10	\$142.40	\$90.62	\$51.78	\$0.00	\$0.00	\$0.00	J	MHC
MHC-FRC1GBRJ45	MHC 1GB RJ45	\$206.00	10%	\$185.40	\$11.33	\$7.21	\$4.12	\$0.00	\$0.00	\$0.00	J	MHC
MHC-HIGH-AF-FD	MHC High R640 - 5220/768G/38.4TB FD	\$107,336.00	10%	\$96,602.40	\$5,903.48	\$3,756.76	\$2,146.72	\$0.00	\$0.00	\$0.00	J	MHC
MHC-HIGH-AF-NODE	MHC High R640 - 5220/768G/38.4TB	\$107,615.00	10%	\$96,853.50	\$5,918.83	\$3,766.53	\$2,152.30	\$0.00	\$0.00	\$0.00	J	MHC
MHC-HIGH-AF-UPG	MHC High R640 All Flash Upgrade	\$107,831.00	10%	\$97,047.90	\$5,930.71	\$3,774.09	\$2,156.62	\$0.00	\$0.00	\$0.00	J	MHC
MHC-HIGH-AF-UPG-FD	MHC High R640 All Flash Upgrade FD	\$107,916.00	10%	\$97,124.40	\$5,935.38	\$3,777.06	\$2,158.32	\$0.00	\$0.00	\$0.00	J	MHC
MHC-HIGH-CAP-FD	MHC High Cap R740XD/8260/768GB FD	\$98,940.00	10%	\$89,046.00	\$5,441.70	\$3,462.90	\$1,978.80	\$0.00	\$0.00	\$0.00	J	MHC
MHC-HIGH-CAP-NODE	MHC High Cap R740XD/8260/768GB	\$99,312.86	10%	\$89,381.57	\$5,462.21	\$3,475.95	\$1,986.26	\$0.00	\$0.00	\$0.00	J	MHC
MHC-HIGH-UPG	MHC HIGH Cap R740XD Upgrade	\$99,467.00	10%	\$89,520.30	\$5,470.69	\$3,481.35	\$1,989.34	\$0.00	\$0.00	\$0.00	J	MHC
MHC-HIGH-UPG-FD	MHC HIGH Cap R740XD Upgrade FD	\$99,575.00	10%	\$89,617.50	\$5,476.63	\$3,485.13	\$1,991.50	\$0.00	\$0.00	\$0.00	J	MHC
MHC-LOW-AF-FD	MHC Base R640 - 4214/384G FD	\$61,997.00	10%	\$55,797.30	\$3,409.84	\$2,169.90	\$1,239.94	\$0.00	\$0.00	\$0.00	J	MHC
MHC-LOW-AF-NODE	MHC Base R640 - 4214/384G	\$62,276.00	10%	\$56,048.40	\$3,425.18	\$2,179.66	\$1,245.52	\$0.00	\$0.00	\$0.00	J	MHC
MHC-LOW-AF-UPG	MHC Low R640 All Flash Upgrade	\$62,491.00	10%	\$56,241.90	\$3,437.01	\$2,187.19	\$1,249.82	\$0.00	\$0.00	\$0.00	J	MHC
MHC-LOW-AF-UPG-FD	MHC Low R640 All Flash Upgrade FD	\$62,576.00	10%	\$56,318.40	\$3,441.68	\$2,190.16	\$1,251.52	\$0.00	\$0.00	\$0.00	J	MHC
MHC-LOW-CABLE-KIT	Cable Kit for factory 4 or 8 nodes	\$2,205.00	10%	\$1,984.50	\$121.28	\$77.18	\$44.10	\$0.00	\$0.00	\$0.00	J	MHC
MHC-LOW-CAP-FD	MHC Low Cap R740XD/4214/384GB FD	\$50,041.00	10%	\$45,036.90	\$2,752.26	\$1,751.44	\$1,000.82	\$0.00	\$0.00	\$0.00	J	MHC
MHC-LOW-CAP-NODE	MHC Low Cap R740XD/4214/384GB	\$50,413.33	10%	\$45,372.00	\$2,772.73	\$1,764.47	\$1,008.27	\$0.00	\$0.00	\$0.00	J	MHC
MHC-LOW-UPG	MHC Low Cap R740XD Upgrade	\$50,568.00	10%	\$45,511.20	\$2,781.24	\$1,769.88	\$1,011.36	\$0.00	\$0.00	\$0.00	J	MHC

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
MHC-LOW-UPG-FD	MHC Low Cap R740XD Upgrade FD	\$50,676.00	10%	\$45,608.40	\$2,787.18	\$1,773.66	\$1,013.52	\$0.00	\$0.00	\$0.00	J	MHC
MHCLR100GBSFP	MHC 100GB Long Range SFP	\$8,015.00	10%	\$7,213.50	\$440.83	\$280.53	\$160.30	\$0.00	\$0.00	\$0.00	J	MHC
MHCLR10GBSFP	MHC 10GB Long Range SFP	\$305.00	10%	\$274.50	\$16.78	\$10.68	\$6.10	\$0.00	\$0.00	\$0.00	J	MHC
MHCLR25GBSFP	MHC 25GB Long Range SFP	\$2,229.00	10%	\$2,006.10	\$122.60	\$78.02	\$44.58	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MED-CAP-FD	MHC Med Cap R740XD/5220/576GB FD	\$71,346.00	10%	\$64,211.40	\$3,924.03	\$2,497.11	\$1,426.92	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MED-CAP-NODE	MHC Med Cap R740XD/5220/576GB	\$71,719.00	10%	\$64,547.10	\$3,944.55	\$2,510.17	\$1,434.38	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MED-UPG	MHC Medium Cap R740XD Upgrade	\$71,873.00	10%	\$64,685.70	\$3,953.02	\$2,515.56	\$1,437.46	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MED-UPG-FD	MHC Medium Cap R740XD Upgrade FD	\$71,981.00	10%	\$64,782.90	\$3,958.96	\$2,519.34	\$1,439.62	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MGMT-9348FC-FD	Cisco 9348GC-FXP MGMT Switch	\$32,124.00	10%	\$28,911.60	\$3,212.40	\$2,569.92	\$1,927.44	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MGMT-AF-FD	R640 5220/96G/3.84T SSD FD	\$19,258.00	10%	\$17,332.20	\$1,059.19	\$674.03	\$385.16	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MGMT-NAZ-TPM	MHC Mgmt Non TPM R640-6130/96G	\$19,258.00	10%	\$17,332.20	\$1,059.19	\$674.03	\$385.16	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MGMT-NODE	MHC Mgmt R640 -5220/96G	\$19,258.00	10%	\$17,332.20	\$1,059.19	\$674.03	\$385.16	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MGMT-NODE-25G	MHC Mgmt R640-5220/64G/1.6T 25G	\$19,258.00	10%	\$17,332.20	\$1,059.19	\$674.03	\$385.16	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MGMT-NODE-AF	R640 5220/96G/3.84T SSD	\$19,258.00	10%	\$17,332.20	\$1,059.19	\$674.03	\$385.16	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MGMT-NODE-FD	MHC Mgmt R640 -5220/96G FD	\$19,258.00	10%	\$17,332.20	\$1,059.19	\$674.03	\$385.16	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MGMT-S3048	Dell EMC Networking S3048 1GbE	\$10,208.00	10%	\$9,187.20	\$561.44	\$357.28	\$204.16	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MGMT-S3048-FD	Dell EMC Networking S3048 1GbE FD	\$10,208.00	10%	\$9,187.20	\$561.44	\$357.28	\$204.16	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MGMT-SWITCH	Dell EMC Networking S3048 1GbE	\$10,207.00	10%	\$9,186.30	\$1,020.70	\$816.56	\$612.42	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MGMT-SWITCH-FD	Dell EMC Networking S3048 1GbE	\$10,208.00	10%	\$9,187.20	\$1,020.80	\$816.64	\$612.48	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MGT-NAZ-TPM-FD	MHC Mgmt NatZ TPM R640-6130/96G FD	\$19,258.00	10%	\$17,332.20	\$1,059.19	\$674.03	\$385.16	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MINI-RACK-1	MHC Mini Rack 1	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MINI-RACK1-AF	MHC Mini Rack1 All Flash	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MINI-RACK-2	MHC Mini Rack 2	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MINI-RACK2-AF	MHC Mini Rack 2 All Flash	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	MHC
MHC-MINI-RACK-TACT	MHC Mini Rack All Flash Tact	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	MHC
MHC-PWR-1PH-L7	PWR CORD 24A SP 15FT L7-30P	\$949.00	10%	\$854.10	\$52.20	\$33.22	\$18.98	\$0.00	\$0.00	\$0.00	J	MHC
MHC-PWR-1PH-US	PWR CORD 24A SP 15FT L6-30P N.AMER,JAP	\$530.00	10%	\$477.00	\$29.15	\$18.55	\$10.60	\$0.00	\$0.00	\$0.00	J	MHC
MHC-PWR-3PH-RSUS	PWR CORD, 3-PH DELTA, 40A,RS 15FT, N. Am	\$3,897.00	10%	\$3,507.30	\$214.34	\$136.40	\$77.94	\$0.00	\$0.00	\$0.00	J	MHC
MHC-PWR-3PH-US	PWR CORD, 3-PH DELTA, 40A, 15FT, US	\$2,093.00	10%	\$1,883.70	\$115.12	\$73.26	\$41.86	\$0.00	\$0.00	\$0.00	J	MHC
MHC-PWR-3PWYE-FL2	PWR 3PWYE 32A,15FT,N. Am. Flying Leads	\$1,311.00	10%	\$1,179.90	\$72.11	\$45.89	\$26.22	\$0.00	\$0.00	\$0.00	J	MHC
MHC-PWR-3PWYE-US	PWR CORD, 3-PH WYE, 32A, 15FT, US	\$1,606.00	10%	\$1,445.40	\$88.33	\$56.21	\$32.12	\$0.00	\$0.00	\$0.00	J	MHC
MHC-RACK-1PH	MHC Rack 40U Single Phase	\$11,326.00	10%	\$10,193.40	\$622.93	\$396.41	\$226.52	\$0.00	\$0.00	\$0.00	J	MHC
MHC-RACK-1PH-AF	MHC Rack 40U Single Phase All Flash	\$11,326.00	10%	\$10,193.40	\$622.93	\$396.41	\$226.52	\$0.00	\$0.00	\$0.00	J	MHC
MHC-RACK-3PH-AF	MHC Rack 40U 3 Phase Delta All Flash	\$15,005.00	10%	\$13,504.50	\$825.28	\$525.18	\$300.10	\$0.00	\$0.00	\$0.00	J	MHC
MHC-RACK-3PH-DELTA	MHC Rack 40U 3 Phase Delta	\$15,005.00	10%	\$13,504.50	\$825.28	\$525.18	\$300.10	\$0.00	\$0.00	\$0.00	J	MHC
MHC-RACK-3PH-WYE	MHC Rack 40U 3 Phase WYE	\$15,499.00	10%	\$13,949.10	\$852.45	\$542.47	\$309.98	\$0.00	\$0.00	\$0.00	J	MHC
MHC-RACK-3PWYE-AF	MHC Rack 40U 3 Phase WYE All Flash	\$15,499.00	10%	\$13,949.10	\$852.45	\$542.47	\$309.98	\$0.00	\$0.00	\$0.00	J	MHC
MHCSR100GBSFP	MHC 100GB Short Range SFP	\$2,305.00	10%	\$2,074.50	\$126.78	\$80.68	\$46.10	\$0.00	\$0.00	\$0.00	J	MHC
MHCSR10GBSFP	MHC 10GB Short Range SFP	\$266.00	10%	\$239.40	\$14.63	\$9.31	\$5.32	\$0.00	\$0.00	\$0.00	J	MHC
MHCSR25GBSFP	MHC 25GB Short Range SFP	\$1,333.00	10%	\$1,199.70	\$73.32	\$46.66	\$26.66	\$0.00	\$0.00	\$0.00	J	MHC
MHCSR25GBSFP-CISCO	Cisco 25GBASE-SR SFP28 Transceiver MMF	\$2,500.00	10%	\$2,250.00	\$250.00	\$200.00	\$150.00	\$0.00	\$0.00	\$0.00	J	MHC
MHC-SRV-CAB-25G-FD	MHC Server 25G Cable Field Kit	\$2,563.00	10%	\$2,306.70	\$140.97	\$89.71	\$51.26	\$0.00	\$0.00	\$0.00	J	MHC

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
MHC-SRV-CAB-AF	MHC Server AF Cable Kit	\$2,563.00	10%	\$2,306.70	\$140.97	\$89.71	\$51.26	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-SRV-CAB-AF-FD	MHC Server AF Cable Field Kit	\$2,563.00	10%	\$2,306.70	\$140.97	\$89.71	\$51.26	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-SRV-CAB-KIT-FD	Cable Kit for Field 4 or 8 nodes	\$2,563.00	10%	\$2,306.70	\$140.97	\$89.71	\$51.26	\$0.00	\$0.00	\$0.00	J	MHC	
MHCTACTLR100GBSFP	MHC 100GB Long Range SFP Tactical	\$8,015.00	10%	\$7,213.50	\$801.50	\$641.20	\$480.90	\$0.00	\$0.00	\$0.00	J	MHC	
MHCTACTLR10GBSFP	MHC 10GB Long Range SFP Tactical	\$305.00	10%	\$274.50	\$30.50	\$24.40	\$18.30	\$0.00	\$0.00	\$0.00	J	MHC	
MHCTACTLR25GBSFP	MHC 25GB Long Range SFP Tactical	\$2,229.00	10%	\$2,006.10	\$222.90	\$178.32	\$133.74	\$0.00	\$0.00	\$0.00	J	MHC	
MHCTACTSR100GBSFP	MHC 100GB Short Range SFP Tactical	\$2,305.00	10%	\$2,074.50	\$230.50	\$184.40	\$138.30	\$0.00	\$0.00	\$0.00	J	MHC	
MHCTACTSR10GBSFP	MHC 10GB Short Range SFP Tactical	\$266.00	10%	\$239.40	\$26.60	\$21.28	\$15.96	\$0.00	\$0.00	\$0.00	J	MHC	
MHCTACTSR25GBSFP	MHC 25GB Short Range SFP Tactical	\$1,333.00	10%	\$1,199.70	\$133.30	\$106.64	\$79.98	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-TOR-93180YC-FD	MHC TOR Switch Cisco 93180YC/25G FD	\$58,759.00	10%	\$52,883.10	\$5,875.90	\$4,700.72	\$3,525.54	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-TOR-AF-KIT-FD	MHC TOR/MGMT Field Kit 25G	\$2,629.00	10%	\$2,366.10	\$262.90	\$210.32	\$157.74	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-TOR-CISCO-KIT	MHC TOR/MGMT Field Kit Cisco	\$1,724.00	10%	\$1,551.60	\$172.40	\$137.92	\$103.44	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-TOR-KIT-FD	MHC TOR/MGMT Field Kit	\$2,629.00	10%	\$2,366.10	\$262.90	\$210.32	\$157.74	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-TOR-S5048	MHC TOR Switch Dell S5048/25G	\$28,615.00	10%	\$25,753.50	\$2,861.50	\$2,289.20	\$1,716.90	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-TOR-S5048-FD	MHC TOR Switch Dell S5048/25G FD	\$28,615.00	10%	\$25,753.50	\$2,861.50	\$2,289.20	\$1,716.90	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-TOR-SWITCH	Dell EMC Networking S4048 10GbE	\$19,626.00	10%	\$17,663.40	\$1,962.60	\$1,570.08	\$1,177.56	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-TOR-SWITCH-FD	Dell EMC Networking S4048 10GbE	\$19,626.00	10%	\$17,663.40	\$1,962.60	\$1,570.08	\$1,177.56	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-TW-R640-MGMT	MHC Tactical MGMT POD R640	\$178,658.00	10%	\$160,792.20	\$17,865.80	\$14,292.64	\$10,719.48	\$0.00	\$0.00	\$0.00	J	MHC	
MHC-UP-CABLE-KIT	Cable Kit for factory 9-12 nodes	\$2,205.00	10%	\$1,984.50	\$121.28	\$77.18	\$44.10	\$0.00	\$0.00	\$0.00	J	MHC	
M-HWL1MBPR-4	HW L1 L2 L3 MON B/F PART-DEL RTF 4HR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA	
M-HWL1MBPR-4-1Y	HW L1L2L3 MON B/F PART-DEL RTF 4HR 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA	
M-HWL1MBPR-4-2Y	HW L1L2L3 MON B/F PART-DEL RTF 4HR 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA	
M-HWL1MBPR-4-3Y	HW L1L2L3 MON B/F PART-DEL RTF 4HR 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA	
M-HWL1MBPR-4-4Y	HW L1L2L3 MON B/F PART-DEL RTF 4HR 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA	
M-HWL1MBPR-4-5Y	HW L1L2L3 MON B/F PART-DEL RTF 4HR 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA	
M-HWL1MBPR-4-E1Y	HW L1 L2 L3MON B/F PARTDEL RTF 4HR 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA	
M-HWL1MBPR-4-E2Y	HW L1 L2 L3MON B/F PARTDEL RTF 4HR 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA	
M-HWL1MBPR-4-E3Y	HW L1 L2 L3MON B/F PARTDEL RTF 4HR 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA	
M-HWL1MBPR-4-E4Y	HW L1 L2 L3MON B/F PARTDEL RTF 4HR 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA	
M-HWL1MBPR-4-E5Y	HW L1 L2 L3MON B/F PARTDEL RTF 4HR 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA	
M-HWL1MBPR-4-M1Y	HW L1 L2 L3MON B/F PARTDEL RTF 4HR 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA	
M-HWL1MBPR-4-M2Y	HW L1 L2 L3MON B/F PARTDEL RTF 4HR 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA	
M-HWL1MBPR-4-M3Y	HW L1 L2 L3MON B/F PARTDEL RTF 4HR 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-HWL1MBPR-4-M4Y	HW L1 L2 L3MON B/F PARTDEL RTF 4HR 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBPR-4-M5Y	HW L1 L2 L3MON B/F PARTDEL RTF 4HR 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBPR-N	HW L1 L2 L3 MON B/F PART-DEL RTF NBD	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBPR-N-1Y	HW L1L2L3 MN B/F PRT-DEL RTF NBD 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBPR-N-2Y	HW L1L2L3 MN B/F PRT-DEL RTF NBD 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBPR-N-3Y	HW L1L2L3 MN B/F PRT-DEL RTF NBD 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBPR-N-4Y	HW L1L2L3 MN B/F PRT-DEL RTF NBD 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBPR-N-5Y	HW L1L2L3 MN B/F PRT-DEL RTF NBD 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBPR-N-E1Y	HW L1 L2 L3MON B/F PART-DEL RTF NBD 1YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBPR-N-E2Y	HW L1 L2 L3MON B/F PART-DEL RTF NBD 2YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBPR-N-E3Y	HW L1 L2 L3MON B/F PART-DEL RTF NBD 3YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBPR-N-E4Y	HW L1 L2 L3MON B/F PART-DEL RTF NBD 4YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBPR-N-E5Y	HW L1 L2 L3MON B/F PART-DEL RTF NBD 5YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBPR-N-M1Y	HW L1 L2 L3MON B/F PART-DEL RTF NBD 1YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBPR-N-M2Y	HW L1 L2 L3MON B/F PART-DEL RTF NBD 2YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBPR-N-M3Y	HW L1 L2 L3MON B/F PART-DEL RTF NBD 3YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBPR-N-M4Y	HW L1 L2 L3MON B/F PART-DEL RTF NBD 4YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBPR-N-M5Y	HW L1 L2 L3MON B/F PART-DEL RTF NBD 5YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBR4-VSR-1Y	HW L1 L2 L3 MON B/F PART-DEL RTF 4HR 1YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBR4-VSR-2Y	HW L1 L2 L3 MON B/F PART-DEL RTF 4HR 2YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBR4-VSR-3Y	HW L1 L2 L3 MON B/F PART-DEL RTF 4HR 3YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBR4-VSR-4Y	HW L1 L2 L3 MON B/F PART-DEL RTF 4HR 4YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBR4-VSR-5Y	HW L1 L2 L3 MON B/F PART-DEL RTF 4HR 5YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBRN-VSR-1Y	HW L1 L2 L3 MON B/F PART-DEL RTF NBD 1YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-HWL1MBRN-VSR-2Y	HW L1 L2 L3 MON B/F PART-DEL RTF NBD 2YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBRN-VSR-3Y	HW L1 L2 L3 MON B/F PART-DEL RTF NBD 3YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBRN-VSR-4Y	HW L1 L2 L3 MON B/F PART-DEL RTF NBD 4YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MBRN-VSR-5Y	HW L1 L2 L3 MON B/F PART-DEL RTF NBD 5YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MPR	HW L1 L2 L3 MON PART-DEL RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR	HW L1 L2 L3 MON RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-1Y	HW L1 L2 L3 MON RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-1YEAR	HW L1 L2 L3 MON RTF 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-1YR	HW L1 L2 L3 MON RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-2Y	HW L1 L2 L3 MON RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-2YEAR	HW L1 L2 L3 MON RTF 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-2YR	HW L1 L2 L3 MON RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-3Y	HW L1 L2 L3 MON RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-3YEAR	HW L1 L2 L3 MON RTF 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-3YR	HW L1 L2 L3 MON RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-4Y	HW L1 L2 L3 MON RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-4YEAR	HW L1 L2 L3 MON RTF 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-4YR	HW L1 L2 L3 MON RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-5Y	HW L1 L2 L3 MON RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-5YEAR	HW L1 L2 L3 MON RTF 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-5YR	HW L1 L2 L3 MON RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-M1YR	HW L1 L2 L3 MON RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-M2YR	HW L1 L2 L3 MON RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-M3YR	HW L1 L2 L3 MON RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-M4YR	HW L1 L2 L3 MON RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-M5YR	HW L1 L2 L3 MON RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-PSS	HW L1 L2 L3 MON RTF PSS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-VRS-1Y	HW L1 L2 L3 MON RTF 1YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-VRS-2Y	HW L1 L2 L3 MON RTF 2YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-VRS-3Y	HW L1 L2 L3 MON RTF 3YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-VRS-4Y	HW L1 L2 L3 MON RTF 4YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL1MR-VRS-5Y	HW L1 L2 L3 MON RTF 5YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-4	HW L2 L3 MON B/F PART-DEL RTF 4HR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-4-1Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-4-2Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-4-3Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-4-4Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-4-5Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-HWL2MBPR-4-E1Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-4-E2Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-4-E3Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-4-E4Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-4-E5Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-4-M1Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-4-M2Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-4-M3Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-4-M4Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-4-M5Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-N	HW L2 L3 MON B/F PART-DEL RTF NBD	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-N-1Y	HW L2 L3 MON B/F PART-DEL RTF NBD 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-N-2Y	HW L2 L3 MON B/F PART-DEL RTF NBD 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-N-3Y	HW L2 L3 MON B/F PART-DEL RTF NBD 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-N-4Y	HW L2 L3 MON B/F PART-DEL RTF NBD 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-N-5Y	HW L2 L3 MON B/F PART-DEL RTF NBD 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-N-E1Y	HW L2 L3 MON B/F PART-DEL RTF NBD 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-N-E2Y	HW L2 L3 MON B/F PART-DEL RTF NBD 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-N-E3Y	HW L2 L3 MON B/F PART-DEL RTF NBD 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-N-E4Y	HW L2 L3 MON B/F PART-DEL RTF NBD 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-N-E5Y	HW L2 L3 MON B/F PART-DEL RTF NBD 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-N-M1Y	HW L2 L3 MON B/F PART-DEL RTF NBD 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-N-M2Y	HW L2 L3 MON B/F PART-DEL RTF NBD 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-N-M3Y	HW L2 L3 MON B/F PART-DEL RTF NBD 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-HWL2MBPR-N-M4Y	HW L2 L3 MON B/F PART-DEL RTF NBD 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBPR-N-M5Y	HW L2 L3 MON B/F PART-DEL RTF NBD 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBR4-VSR-1Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 1-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBR4-VSR-2Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 2-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBR4-VSR-3Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 3-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBR4-VSR-4Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 4-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBR4-VSR-5Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 5-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBRN-VSR-1Y	HW L2 L3 MON B/F PART-DEL RTF NBD 1-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBRN-VSR-2Y	HW L2 L3 MON B/F PART-DEL RTF NBD 2-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBRN-VSR-3Y	HW L2 L3 MON B/F PART-DEL RTF NBD 3-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBRN-VSR-4Y	HW L2 L3 MON B/F PART-DEL RTF NBD 4-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MBRN-VSR-5Y	HW L2 L3 MON B/F PART-DEL RTF NBD 5-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR	HW L2 L3 MON PART-DEL RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-1Y	HW L2 L3 MON PART-DEL RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-1YEAR	HW L2 L3 MON Part-DEL RTF 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-2Y	HW L2 L3 MON PART-DEL RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-2YEAR	HW L2 L3 MON Part-DEL RTF 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-3Y	HW L2 L3 MON PART-DEL RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-3YEAR	HW L2 L3 MON Part-DEL RTF 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-4Y	HW L2 L3 MON PART-DEL RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-4YEAR	HW L2 L3 MON Part-DEL RTF 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-5Y	HW L2 L3 MON PART-DEL RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-5YEAR	HW L2 L3 MON Part-DEL RTF 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-E1Y	HW L2 L3 MON PART-DEL RTF 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-E2Y	HW L2 L3 MON PART-DEL RTF 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-E3Y	HW L2 L3 MON PART-DEL RTF 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-E4Y	HW L2 L3 MON PART-DEL RTF 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-E5Y	HW L2 L3 MON PART-DEL RTF 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-M1Y	HW L2 L3 MON PART-DEL RTF 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-M2Y	HW L2 L3 MON PART-DEL RTF 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-M3Y	HW L2 L3 MON PART-DEL RTF 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-HWL2MPR-M4Y	HW L2 L3 MON PART-DEL RTF 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-M5Y	HW L2 L3 MON PART-DEL RTF 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-PSS	HW L2 L3 MON PART-DEL RTF PSS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-VRS-1Y	HW L2 L3 MON PART-DEL RTF 1-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-VRS-2Y	HW L2 L3 MON PART-DEL RTF 2-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-VRS-3Y	HW L2 L3 MON PART-DEL RTF 3-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-VRS-4Y	HW L2 L3 MON PART-DEL RTF 4-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MPR-VRS-5Y	HW L2 L3 MON PART-DEL RTF 5-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR	HW L2 L3 MON RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-1Y	HW L2 L3 MON RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-1YEAR	HW L2 L3 MON RTF 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-2Y	HW L2 L3 MON RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-2YEAR	HW L2 L3 MON RTF 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-3Y	HW L2 L3 MON RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-3YEAR	HW L2 L3 MON RTF 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-4Y	HW L2 L3 MON RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-4YEAR	HW L2 L3 MON RTF 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-5Y	HW L2 L3 MON RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-5YEAR	HW L2 L3 MON RTF 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-E1Y	HW L2 L3 MON RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-E2Y	HW L2 L3 MON RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-E3Y	HW L2 L3 MON RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-E4Y	HW L2 L3 MON RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-E5Y	HW L2 L3 MON RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-M1Y	HW L2 L3 MON RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-M2Y	HW L2 L3 MON RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-M3Y	HW L2 L3 MON RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-M4Y	HW L2 L3 MON RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-M5Y	HW L2 L3 MON RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-PSS	HW L2 L3 MON RTF PSS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-VRS-1Y	HW L2 L3 MON RTF 1-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-VRS-2Y	HW L2 L3 MON RTF 2-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-VRS-3Y	HW L2 L3 MON RTF 3-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-VRS-4Y	HW L2 L3 MON RTF 4-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2MR-VRS-5Y	HW L2 L3 MON RTF 5-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR	HW L2 L3 PART-DEL RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-1Y	HW L2 L3 PART-DEL RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-1YEAR	HW L2 L3 Part-DEL RTF 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-2Y	HW L2 L3 PART-DEL RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-2YEAR	HW L2 L3 Part-DEL RTF 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-3Y	HW L2 L3 PART-DEL RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-3YEAR	HW L2 L3 Part-DEL RTF 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-4Y	HW L2 L3 PART-DEL RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-HWL2PR-4YEAR	HW L2 L3 Part-DEL RTF 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-5Y	HW L2 L3 PART-DEL RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-5YEAR	HW L2 L3 Part-DEL RTF 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-E1Y	HW L2 L3 PART-DEL RTF 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-E2Y	HW L2 L3 PART-DEL RTF 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-E3Y	HW L2 L3 PART-DEL RTF 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-E4Y	HW L2 L3 PART-DEL RTF 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-E5Y	HW L2 L3 PART-DEL RTF 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-M1Y	HW L2 L3 PART-DEL RTF 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-M2Y	HW L2 L3 PART-DEL RTF 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-M3Y	HW L2 L3 PART-DEL RTF 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-M4Y	HW L2 L3 PART-DEL RTF 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-M5Y	HW L2 L3 PART-DEL RTF 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-PSS	HW L2 L3 PART-DEL RTF PSS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-VSR-1Y	HW L2 L3 PART-DEL RTF 1-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-VSR-2Y	HW L2 L3 PART-DEL RTF 2-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-VSR-3Y	HW L2 L3 PART-DEL RTF 3-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-VSR-4Y	HW L2 L3 PART-DEL RTF 4-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2PR-VSR-5Y	HW L2 L3 PART-DEL RTF 5-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R	HW L2 L3 RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-1Y	HW L2 L3 RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-1YEAR	HW L2 L3 RTF 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-2Y	HW L2 L3 RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-2YEAR	HW L2 L3 RTF 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-3Y	HW L2 L3 RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-3YEAR	HW L2 L3 RTF 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-4Y	HW L2 L3 RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-4YEAR	HW L2 L3 RTF 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-5Y	HW L2 L3 RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-5YEAR	HW L2 L3 RTF 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-E1Y	HW L2 L3 RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-E2Y	HW L2 L3 RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-E3Y	HW L2 L3 RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-E4Y	HW L2 L3 RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-E5Y	HW L2 L3 RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-M1Y	HW L2 L3 RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-M2Y	HW L2 L3 RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-M3Y	HW L2 L3 RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-M4Y	HW L2 L3 RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-M5Y	HW L2 L3 RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-PSS	HW L2 L3 RTF PSS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-VSR-1Y	HW L2 L3 RTF 1-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-VSR-2Y	HW L2 L3 RTF 2-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-VSR-3Y	HW L2 L3 RTF 3-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-VSR-4Y	HW L2 L3 RTF 4-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL2R-VSR-5Y	HW L2 L3 RTF 5-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3	HW L3 SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-1Y	HW L3 - 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-HWL3-1YEAR	HW L3 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-2Y	HW L3 - 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-2YEAR	HW L3 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-3Y	HW L3 - 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-3YEAR	HW L3 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-4Y	HW L3 - 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-4YEAR	HW L3 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-5Y	HW L3 - 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-5YEAR	HW L3 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3BPR-4	HW L3 B/F PART-DEL RTF 4HR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3BPR-N	HW L3, B/F PART-DEL RTF NBD	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-E1Y	HW L3 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-E2Y	HW L3 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-E3Y	HW L3 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-E4Y	HW L3 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-E5Y	HW L3 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-M1Y	HW L3 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-M2Y	HW L3 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-M3Y	HW L3 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-M4Y	HW L3 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-M5Y	HW L3 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-4	HW L3 MON B/F PART-DEL RTF 4HR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-4-1Y	HW L3 MON B/F PART-DEL RTF 4HR 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-4-2Y	HW L3 MON B/F PART-DEL RTF 4HR 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-4-3Y	HW L3 MON B/F PART-DEL RTF 4HR 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-4-4Y	HW L3 MON B/F PART-DEL RTF 4HR 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-4-5Y	HW L3 MON B/F PART-DEL RTF 4HR 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-4-E1Y	HW L3 MON B/F PART-DEL RTF 4HR 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-4-E2Y	HW L3 MON B/F PART-DEL RTF 4HR 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-4-E3Y	HW L3 MON B/F PART-DEL RTF 4HR 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-4-E4Y	HW L3 MON B/F PART-DEL RTF 4HR 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-4-E5Y	HW L3 MON B/F PART-DEL RTF 4HR 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-4-M1Y	HW L3 MON B/F PART-DEL RTF 4HR 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-4-M2Y	HW L3 MON B/F PART-DEL RTF 4HR 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-4-M3Y	HW L3 MON B/F PART-DEL RTF 4HR 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-HWL3MBPR-4-M4Y	HW L3 MON B/F PART-DEL RTF 4HR 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-4-M5Y	HW L3 MON B/F PART-DEL RTF 4HR 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-N	HW L3 MON B/F PART-DEL RTF NBD	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-N-1Y	HW L3 MON B/F PART-DEL RTF NBD 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-N-2Y	HW L3 MON B/F PART-DEL RTF NBD 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-N-3Y	HW L3 MON B/F PART-DEL RTF NBD 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-N-4Y	HW L3 MON B/F PART-DEL RTF NBD 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-N-5Y	HW L3 MON B/F PART-DEL RTF NBD 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-N-E1Y	HW L3 MON B/F PART-DEL RTF NBD 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-N-E2Y	HW L3 MON B/F PART-DEL RTF NBD 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-N-E3Y	HW L3 MON B/F PART-DEL RTF NBD 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-N-E4Y	HW L3 MON B/F PART-DEL RTF NBD 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-N-E5Y	HW L3 MON B/F PART-DEL RTF NBD 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-N-M1Y	HW L3 MON B/F PART-DEL RTF NBD 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-N-M2Y	HW L3 MON B/F PART-DEL RTF NBD 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-N-M3Y	HW L3 MON B/F PART-DEL RTF NBD 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-N-M4Y	HW L3 MON B/F PART-DEL RTF NBD 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBPR-N-M5Y	HW L3 MON B/F PART-DEL RTF NBD 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBR4-VSR-1Y	HW L3 MON B/F PART-DEL RTF 4HR 1-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBR4-VSR-2Y	HW L3 MON B/F PART-DEL RTF 4HR 2-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBR4-VSR-3Y	HW L3 MON B/F PART-DEL RTF 4HR 3-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBR4-VSR-4Y	HW L3 MON B/F PART-DEL RTF 4HR 4-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBR4-VSR-5Y	HW L3 MON B/F PART-DEL RTF 4HR 5-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBRN-VSR-1Y	HW L3 MON B/F PART-DEL RTF NBD 1-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-HWL3MBRN-VSR-2Y	HW L3 MON B/F PART-DEL RTF NBD 2-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBRN-VSR-3Y	HW L3 MON B/F PART-DEL RTF NBD 3-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBRN-VSR-4Y	HW L3 MON B/F PART-DEL RTF NBD 4-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MBRN-VSR-5Y	HW L3 MON B/F PART-DEL RTF NBD 5-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR	HW L3 MON PART-DEL RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-1Y	HW L3 MON PART-DEL RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-1YEAR	HW L3 MON Part-DEL RTF 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-2Y	HW L3 MON PART-DEL RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-2YEAR	HW L3 MON Part-DEL RTF 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-3Y	HW L3 MON PART-DEL RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-3YEAR	HW L3 MON Part-DEL RTF 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-4Y	HW L3 MON PART-DEL RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-4YEAR	HW L3 MON Part-DEL RTF 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-5Y	HW L3 MON PART-DEL RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-5YEAR	HW L3 MON Part-DEL RTF 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-E1Y	HW L3 MON PART-DEL RTF 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-E2Y	HW L3 MON PART-DEL RTF 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-E3Y	HW L3 MON PART-DEL RTF 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-E4Y	HW L3 MON PART-DEL RTF 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-E5Y	HW L3 MON PART-DEL RTF 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-M1Y	HW L3 MON PART-DEL RTF 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-M2Y	HW L3 MON PART-DEL RTF 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-M3Y	HW L3 MON PART-DEL RTF 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-M4Y	HW L3 MON PART-DEL RTF 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-M5Y	HW L3 MON PART-DEL RTF 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-PSS	HW L3 MON PART-DEL RTF PSS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-VRS-1Y	HW L3 MON PART-DEL RTF 1-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-VRS-2Y	HW L3 MON PART-DEL RTF 2-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-VRS-3Y	HW L3 MON PART-DEL RTF 3-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-VRS-4Y	HW L3 MON PART-DEL RTF 4-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MPR-VRS-5Y	HW L3 MON PART-DEL RTF 5-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR	HW L3 MON RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-1Y	HW L3 MON RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-1YEAR	HW L3 MON RTF 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-2Y	HW L3 MON RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-2YEAR	HW L3 MON RTF 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-3Y	HW L3 MON RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-3YEAR	HW L3 MON RTF 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-4Y	HW L3 MON RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-4YEAR	HW L3 MON RTF 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-5Y	HW L3 MON RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-5YEAR	HW L3 MON RTF 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-E1Y	HW L3 MON RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-E2Y	HW L3 MON RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-HWL3MR-E3Y	HW L3 MON RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-E4Y	HW L3 MON RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-E5Y	HW L3 MON RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-M1Y	HW L3 MON RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-M2Y	HW L3 MON RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-M3Y	HW L3 MON RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-M4Y	HW L3 MON RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-M5Y	HW L3 MON RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-PSS	HW L3 MON RTF PSS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-VRS-1Y	HW L3 MON RTF 1-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-VRS-2Y	HW L3 MON RTF 2-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-VRS-3Y	HW L3 MON RTF 3-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-VRS-4Y	HW L3 MON RTF 4-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3MR-VRS-5Y	HW L3 MON RTF 5-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR	HW L3 PART-DEL RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-1Y	HW L3 PART-DEL RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-1YEAR	HW L3 Part-DEL RTF 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-2Y	HW L3 PART-DEL RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-2YEAR	HW L3 Part-DEL RTF 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-3Y	HW L3 PART-DEL RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-3YEAR	HW L3 Part-DEL RTF 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-4Y	HW L3 PART-DEL RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-4YEAR	HW L3 Part-DEL RTF 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-5Y	HW L3 PART-DEL RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-5YEAR	HW L3 Part-DEL RTF 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-E1Y	HW L3 PART-DEL RTF 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-E2Y	HW L3 PART-DEL RTF 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-E3Y	HW L3 PART-DEL RTF 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-E4Y	HW L3 PART-DEL RTF 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-E5Y	HW L3 PART-DEL RTF 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-M1Y	HW L3 PART-DEL RTF 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-M2Y	HW L3 PART-DEL RTF 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-M3Y	HW L3 PART-DEL RTF 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-M4Y	HW L3 PART-DEL RTF 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-M5Y	HW L3 PART-DEL RTF 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-PSS	HW L3 PART-DEL RTF PSS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-VSR-1Y	HW L3 PART-DEL RTF 1-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-VSR-2Y	HW L3 PART-DEL RTF 2-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-VSR-3Y	HW L3 PART-DEL RTF 3-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-VSR-4Y	HW L3 PART-DEL RTF 4-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3PR-VSR-5Y	HW L3 PART-DEL RTF 5-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-PSS	HW L3-PSS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R	HW L3 RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-1Y	HW L3 RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-1YEAR	HW L3 RTF 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-2Y	HW L3 RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-2YEAR	HW L3 RTF 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-3Y	HW L3 RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-HWL3R-3YEAR	HW L3 RTF 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-4Y	HW L3 RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-4YEAR	HW L3 RTF 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-5Y	HW L3 RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-5YEAR	HW L3 RTF 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-E1Y	HW L3 RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-E2Y	HW L3 RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-E3Y	HW L3 RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-E4Y	HW L3 RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-E5Y	HW L3 RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-M1Y	HW L3 RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-M2Y	HW L3 RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-M3Y	HW L3 RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-M4Y	HW L3 RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-M5Y	HW L3 RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-PSS	HW L3 RTF PSS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-VRS-1Y	HW L3 RTF 1-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-VRS-2Y	HW L3 RTF 2-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-VRS-3Y	HW L3 RTF 3-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-VRS-4Y	HW L3 RTF 4-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3R-VRS-5Y	HW L3 RTF 5-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-VSR-1YR	HW L3 1-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-VSR-2YR	HW L3 2-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-VSR-3YR	HW L3 3-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-VSR-4YR	HW L3 4-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HWL3-VSR-5YR	HW L3 5-YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-HW-RFEE-001	HW MAINTENANCE REINSTATEMENT FEE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-L3HW-001	SE-VAR-HW-A:L3 PHONE/WEB	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-L3HW-002	SE-VAR-HW-B:L3 PHONE/WEB PARTS RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-L3HW-003	SE-VAR-HW-CL3 PHONE/WEB PARTS SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-L3HW-004	SD HW SVC PTNR-REM MONITOR SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-L3HW-005	SD HW SVC PTNR-REM MON PARTS SUBSCPT SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-L3HW-006	SD HW SVC PTNR-REM MON PARTS SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-L3SW-001	S SW PARTNER SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-L3SW-002	SD SW SVC PARTNER SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-LTDAPL-G01	LIMITED DCA APPLIANCE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-LTDHWDD-01	LIMITED HARDWARE WARRANTY - DO NOT RENEW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
MODEM-JPN	MODEM FOR JAPAN	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NAS
MODEM-TAI	MODEM FOR TAIWAN	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NAS
MODEM-UK	UNITED KINGDOM MODEM	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-ODFSWD-001	EMC ONDEMAND-HOSTED OFF-PREMISE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ONSITE-CE	CUSTOM HOURS ON-SITE CE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-ONSTTR-001	Onsite Time to Respond Uplift (BRS)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ONSTTR-002	Onsite Time to Respond Uplift (ESD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ONSTTR-003	Onsite Time to Respond Uplift (USD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-ONSTTR-004	Onsite Time to Respond Uplift (FLASH)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-OPT-UXAFA-MON	OPTIMIZE FOR UNITY AFA MON SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-OPT-UXAFA-QTR	OPTIMIZE FOR UNITY AFA QTRLY SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-OPT-UXHFA-MON	OPTIMIZE FOR UNITY HYA MON SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-OPT-UXHFA-QTR	OPTIMIZE FOR UNITY HYA QTRLY SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-OSDN-HW-VMWC-1Y	On-Site Diagnosis W/NBD HW VMWC Supp-1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-OSDN-HW-VMWC-2Y	On-Site Diagnosis W/NBD HW VMWC Supp-2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-OSDN-HW-VMWC-3Y	On-Site Diagnosis W/NBD HW VMWC Supp-3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-OSDS-HW-VMWC-1Y	On-Site Diagnosis 4HR HW VMWC Supp-1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-OSDS-HW-VMWC-2Y	On-Site Diagnosis 4HR HW VMWC Supp-2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-OSDS-HW-VMWC-3Y	On-Site Diagnosis 4HR HW VMWC Supp-3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
MP-1620M-0D	MP-1620 GATEWAY W/ISCSI(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,008.00	\$720.00	\$504.00	\$0.00	\$216.00	\$0.00	E	CONNECTRIX
MP-1620M-EN	ENT EXPANDED FUNCT(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-1620M-EN0D	MP-1620 ENT. SOFTWARE(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-1620M-IF	IFCP SW MP-1620M(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,740.00	\$1,566.00	\$1,392.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-1620M-IF0D	MP-1620 IFCP LICENSE(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,740.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-1620M-MG0D	MP-1620 SANVERG SOFTWARE(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,340.00	\$1,206.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP1620MRK40U	MP1620 FIXED RAIL KIT	\$500.00	38%	\$310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
MP1620RK40UFD	MP1620 VARIABLE RAIL KIT	\$500.00	38%	\$310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
MP-2640M-0D	MUT-PROCOL SAN ROUTER CL(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,437.00	\$2,455.00	\$1,718.50	\$0.00	\$736.50	\$0.00	E	CONNECTRIX
MP2640RK40UFD	ADJUSTABLE FIELD KIT	\$275.00	38%	\$170.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
MP7500B-FCIP-CF	MP-7500B FCIP IPSEC + HW COMPRESSION LIC(EMC OEM Products)	\$14,500.00	15%	\$12,325.00	\$2,900.00	\$2,610.00	\$2,320.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
MP7500B-FW-CF	MP-7500B FABRIC WATCH LICENSE(EMC OEM Products)	\$3,900.00	15%	\$3,315.00	\$780.00	\$702.00	\$624.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP7500B-PM-CF	MP-7500B PERFORMANCE MONITOR LICENSE(EMC OEM Products)	\$4,400.00	15%	\$3,740.00	\$880.00	\$792.00	\$704.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP7500B-TR-CF	MP-7500B ISL TRUNKING LICENSE(EMC OEM Products)	\$5,500.00	15%	\$4,675.00	\$1,100.00	\$990.00	\$880.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP7500-CU	MP-7500 FICON CUP(EMC OEM Products)	\$7,055.00	15%	\$5,996.75	\$1,411.00	\$1,269.90	\$1,128.80	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7800B-ADVX-CF	MP-7800B ADVANCED EXTENSION LICENSE(EMC OEM Products)	\$9,505.00	15%	\$8,079.25	\$1,901.00	\$1,710.90	\$1,520.80	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7800B-AN-CF	MP-7800B ADAPTIVE NETWORKING LICENSE(EMC OEM Products)	\$4,215.00	15%	\$3,582.75	\$843.00	\$758.70	\$674.40	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7800B-ENT-CF	MP-7800B ENTERPRISE SW BUNDLE(EMC OEM Products)	\$11,565.00	15%	\$9,830.25	\$2,313.00	\$2,081.70	\$1,850.40	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP7800B-ENTFC	MP-7800B ENTERPRISE UPG W/12 8GB FC SFPS(EMC OEM Products)	\$41,120.00	15%	\$34,952.00	\$3,289.60	\$2,467.20	\$1,439.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7800B-FIC-CF	MP-7800B FICON CUP LICENSE(EMC OEM Products)	\$5,195.00	15%	\$4,415.75	\$1,039.00	\$935.10	\$831.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7800B-FV-CF	MP-7800B FABRIC VISION LICENSE =MA(EMC OEM Products)	\$5,820.00	15%	\$4,947.00	\$1,164.00	\$1,047.60	\$931.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7800B-FW-CF	MP-7800B FABRIC WATCH LICENSE(EMC OEM Products)	\$2,550.00	15%	\$2,167.50	\$510.00	\$459.00	\$408.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7800B-IR-CF	MP-7800B INTERGRATED ROUTING LICENSE(EMC OEM Products)	\$12,350.00	15%	\$10,497.50	\$2,470.00	\$2,223.00	\$1,976.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7800B-PM-CF	MP-7800B PERFORMANCE MONITOR LICENSE(EMC OEM Products)	\$2,845.00	15%	\$2,418.25	\$569.00	\$512.10	\$455.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7800B-SAO-CF	MP-7800B SERVER APPLICATION OPTIMIZA LIC(EMC OEM Products)	\$1,375.00	15%	\$1,168.75	\$275.00	\$247.50	\$220.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7800B-TR-CF	MP-7800B TRUNKING LICENSE(EMC OEM Products)	\$4,215.00	15%	\$3,582.75	\$843.00	\$758.70	\$674.40	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7800B-XF-CF	MP-7800B EXTENDED FABRIC LICENSE(EMC OEM Products)	\$2,845.00	15%	\$2,418.25	\$569.00	\$512.10	\$455.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7810B	MP-7810B Base 4P FC 2P 1GbE MP Switch(EMC OEM Products)	\$18,750.00	15%	\$15,937.50	\$1,312.50	\$937.50	\$656.25	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7810B-8PODKIT	MP-7810B 8P 16G FC SFP WAN Upgrade Kit(EMC OEM Products)	\$52,010.00	15%	\$44,208.50	\$3,640.70	\$2,600.50	\$1,820.35	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7810B-EP	MP-7810B Ent 12P FC 2P 1GbE MP Switch(EMC OEM Products)	\$70,450.00	15%	\$59,882.50	\$4,931.50	\$3,522.50	\$2,465.75	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7840B	MP-7840B Base 24P FC 2P 1GbE MP Switch(EMC OEM Products)	\$87,520.00	15%	\$74,392.00	\$6,126.40	\$4,376.00	\$3,063.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7840B-CU	MP-7840B FICON CUP Lic=MA(EMC OEM Products)	\$7,800.00	15%	\$6,630.00	\$1,560.00	\$1,404.00	\$1,248.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7840B-CU-CF	MP-7840B FICON CUP Lic=MA(EMC OEM Products)	\$7,800.00	15%	\$6,630.00	\$1,560.00	\$1,404.00	\$1,248.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7840B-IR	MP-7840B Intergrated Routing Lic=MA(EMC OEM Products)	\$17,700.00	15%	\$15,045.00	\$3,540.00	\$3,186.00	\$2,832.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7840B-IR-CF	MP-7840B Intergrated Routing Lic=MA(EMC OEM Products)	\$17,700.00	15%	\$15,045.00	\$3,540.00	\$3,186.00	\$2,832.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
MP-7840B-WU1	MP-7840B Wan Upgrade1 Lic=MA(EMC OEM Products)	\$36,580.00	15%	\$31,093.00	\$7,316.00	\$6,584.40	\$5,852.80	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7840B-WU1-CF	MP-7840B Wan Upgrade1 Lic=MA(EMC OEM Products)	\$36,580.00	15%	\$31,093.00	\$7,316.00	\$6,584.40	\$5,852.80	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7840B-WU2	MP-7840B Wan Upgrade2 Lic=MA(EMC OEM Products)	\$59,030.00	15%	\$50,175.50	\$11,806.00	\$10,625.40	\$9,444.80	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-7840B-WU2-CF	MP-7840B Wan Upgrade2 Lic=MA(EMC OEM Products)	\$59,030.00	15%	\$50,175.50	\$11,806.00	\$10,625.40	\$9,444.80	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-8000B	MP-8000B 8FC / 0-24P CEE BASE MP SWITCH(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,485.00	\$1,775.00	\$1,242.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-8000B-FW-CF	MP-8000B FABRIC WATCH LICENSE(EMC OEM Products)	\$4,100.00	15%	\$3,485.00	\$820.00	\$738.00	\$656.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-8000B-PM-CF	MP-8000B PERFORMANCE MONITOR LICENSE(EMC OEM Products)	\$4,500.00	15%	\$3,825.00	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
MP-8000B-TR-CF	MP-8000B TRUNKING LICENSE(EMC OEM Products)	\$5,700.00	15%	\$4,845.00	\$1,140.00	\$1,026.00	\$912.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
M-PARTRT-001	PARTS RETENTION UPLIFT (PCIe)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-DPE	PARTS RETENTION UPLIFT DPAD-E	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-DPH	PARTS RETENTION UPLIFT DPAD-H	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-DPM	PARTS RETENTION UPLIFT DPAD-M	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-ECS	PARTS RETENTION UPLIFT ECS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-G01	PARTS RETENTION UPLIFT GHW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-G02	PARTS RETENTION UPLIFT Cen CX NAS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-G03	PARTS RETENTION UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-I01	PARTS RETENTION UPLIFT(ISILON)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-ASTK	PARTS RETENTION UPLIFT ASTK	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-DD1	PARTS RETENTION UPLIFT DD	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-DPE	PARTS RETENTION UPLIFT DPAD-E	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-DPH	PARTS RETENTION UPLIFT DPAD-H	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-DPM	PARTS RETENTION UPLIFT DPAD-M	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-E1Y	PARTS RETENTION 1 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-E2Y	PARTS RETENTION 2 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-E3Y	PARTS RETENTION 3 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-E4Y	PARTS RETENTION 4 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-E5Y	PARTS RETENTION 5 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-ECS	PARTS RETENTION UPLIFT ECS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-G01	PARTS RETENTION UPLIFT GHW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-I01	PARTS RETENTION UPLIFT(ISILON)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-I02	PARTS RETENTION UPLIFT Isilon 6	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-NEU	PARTS RETENTION UPLIFT NEUTRINO	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-UAF	PARTS RETENTION UPLIFT UAF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-UNTY	PARTS RETENTION UPLIFT UNTY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-VAF2	PARTS RETENTION UPLIFT VMAX AF2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-VCF2	PARTS RETENTION UPLIFT VXRAIL CF2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-PARTRT-PR3-VFLX	PARTS RETENTION UPLIFT VXRACK FLEX	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-VMAF	PARTS RETENTION UPLIFT VMAX AF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-VNX2	PARTS RETENTION UPLIFT VNX2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-VNXE	PARTS RETENTION UPLIFT VNXE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-VRCK	Parts Retention Uplift VxRack	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-VSP1	PARTS RETENTION UPLIFT VSPEXB	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-VXCF	PARTS RETENTION UPLIFT VXRACK CF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-VXR	PARTS RETENTION UPLIFT VXRACK	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-XT1	PARTS RETENTION UPLIFT XT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-PR3-XT2	PARTS RETENTION UPLIFT XT2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-VMAX1	PARTS RETENTION UPLIFT VMAX	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-VMAX3	PARTS RETENTION UPLIFT VMAX3	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-VNX1	PARTS RETENTION UPLIFT VNX	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-VNX2	PARTS RETENTION UPLIFT VNX2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-VNXE	PARTS RETENTION UPLIFT VNXE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-VSP1	PARTS RETENTION UPLIFT VSPEXB	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PARTRT-XT1	PARTS RETENTION UPLIFT XT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREAPL-G01	PREMIUM DCA APPLIANCE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PREELA-001	ELA PREMIUM SUPPORT (CONTENT MGMT)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREELA-002	ELA PREMIUM SUPPORT (BURA)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREELA-003	ELA PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PREHW-001	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHW-002	RECOVERPOINT PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHW-003	PREMIUM HARDWARE SUPPORT - NETWIN110	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHW-004	PREMIUM HARDWARE SUPPORT (OLD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHW-009	PREMIUM HW SUPPORT (AX-DPE) - 1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHW-010	PREMIUM HW SUPPORT (AX-DAE) - 1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHW-012	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHW-013	PREMIUM SYSTEM SUPPORT (VMAX CE)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHW-015	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHW-016	PREMIUM HARDWARE SUPPORT V	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHW-018	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	DATA COMPUTING
M-PREHWB-001	PREMIUM HARDWARE SUPPORT (ANDL)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHW-BT1	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHW-C-002	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWDC-015	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWDD-01	PREMIUM SYSTEM SUPPORT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWDD-DD1	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-PREHWDD-E1	PREMIUM SYSTEM SUPPORT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWDD-H1	PREMIUM SYSTEM SUPPORT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWDD-M1	PREMIUM SYSTEM SUPPORT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWDP-E1	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWDP-H1	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWDP-M1	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWE-001	PREMIUM HW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWE-002	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWE-E-002	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWE-003	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWE-004	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWE-005	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWE-UMH	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWI-001	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWI-002	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWI-PR1	PREMIUM HW SUPPORT W/PARTS RETENTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWIUE-001	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWJ-001	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHW-JW-001	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWK-001	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWSIO-030	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWTS-001	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWTS-002	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWV-003	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWVSP-001	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWX-001	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREHWX-002	PREMIUM HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREPHW-001	PREMIUM PLUS HARDWARE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREPHW-012	Premium Plus Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREPHW-016	Premium Plus Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREPHWE-001	Premium Plus Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PREPSW-001	PREMIUM PLUS SOFTWARE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PREPSW-012	Premium Plus Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PREPSW-016	Premium Plus Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PREPSWE-001	Premium Plus Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-001	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-003	SMARTS PREMIUM SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-004	PREMIUM SW SUPPORT - OPEN SW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-005	RECOVERPOINT PREMIUM SW SUPPORT-OPEN SW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-006	PREMIUM SOFTWARE SUPPORT (OLD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-007	PRIORITY SOFTWARE SUPPORT - AVAMAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-009	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-011	PREMIUM SOFTWARE SUPPORT - PLATFORM/ELM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PRESW-012	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-014	PREMIUM SOFTWARE SUPPORT - OPEN/ELM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-015	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-016	PREMIUM SOFTWARE SUPPORT V	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-018	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWB-SR1	PREMIUM SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWB-SR2	PREMIUM SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWB-SR3	PREMIUM SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-BT1	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-C-002	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWC-004	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWCL-001	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWCL-S01	PREMIUM SOFTWARE SUPPORT - SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWD-001	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWD-002	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-D3-001	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWDD-01	PREMIUM SOFTWARE SUPPORT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWDD-DD1	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWDD-E1	PREMIUM SOFTWARE SUPPORT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWDD-H1	PREMIUM SOFTWARE SUPPORT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWDD-M1	PREMIUM SOFTWARE SUPPORT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWDD-M1S	PREMIUM SOFTWARE SUPPORT - SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWDD-SD1	PREMIUM SOFTWARE SUPPORT - SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWD-SR1	PREMIUM SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWD-SR2	PREMIUM SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWE-001	PREMIUM SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWE-002	PREMIUM SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-E-002	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWE-003	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWE-004	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWE-005	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-E12	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-001	PREMIUM SOFTWARE SUPPORT - ELA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-002	PREMIUM SOFTWARE SUPPORT - ELA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-003	PREMIUM SOFTWARE SUPPORT - ELA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PRESWELA-004	PREMIUM SOFTWARE SUPPORT - ELA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-005	PREMIUM SOFTWARE SUPPORT - ELA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-006	PREMIUM SOFTWARE SUPPORT - ELA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-007	PREMIUM SOFTWARE SUPPORT - ELA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-008	PREMIUM SOFTWARE SUPPORT-ELA-VIPR-DS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-009	PREMIUM SOFTWARE SUPPORT-ELA-VIPR-VDSC	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-011	PREMIUM SOFTWARE SUPPORT-ELA-RP	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-012	PREMIUM SOFTWARE SUPPORT-ELA-ESW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-013	PREMIUM SOFTWARE SUPPORT-ELA-SIO	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-014	PREMIUM SOFTWARE SUPPORT-ELA-NEUTRINO	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-015	PREMIUM SOFTWARE SUPPORT-ELA-ECS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-016	PREMIUM SOFTWARE SUPPORT-ELA-CEN	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-018	PREMIUM SOFTWARE SUPPORT-ELA-VMAF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-019	PREMIUM SOFTWARE SUPPORT-ELA-UNITY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-020	PREMIUM SOFTWARE SUPPORT-ELA-SMARTS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-021	PREMIUM SOFTWARE SUPPORT-ELA-CTA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-022	PREMIUM SOFTWARE SUPPORT-ELA-DSSD	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-023	PREMIUM SW SUPPORT-ELA-DSSD-W/O CONNECT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-025	PREMIUM SOFTWARE SUPPORT-ELA-ECD	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWELA-027	PREMIUM SW SUPPORT-ELA-CONSTELLATION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWE-UMS	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-G01	PREMIUM SOFTWARE SUPPORT (GP)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-G02	PREMIUM SOFTWARE SUPPORT (GP-TIME BASED)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-G03	PIVOTAL APP SUITE DEV SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-G05	PREMIUM SOFTWARE SUPPORT - SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-G06	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-PRESWG-SR1	PREMIUM SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWI-001	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWI-002	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWI-004	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWI-S01	PREMIUM SOFTWARE SUPPORT - SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWI-SR1	PREMIUM SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWIUE-001	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWJ-001	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-J-002	PREMIUM SW SUPPORT (VMW for VxRail)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWJ-S01	PREMIUM SOFTWARE SUPPORT SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWK-001	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWL-002	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWL-004	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWL-E002	Premium Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWL-H002	Premium Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWL-H004	Premium Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWL-S04	PREMIUM SOFTWARE SUPPORT - SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-S01	PREMIUM SOFTWARE SUPPORT- SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-S02	PREMIUM SOFTWARE SUPPORT SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWSIO-030	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWSIO-031	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-SR1	PREMIUM SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-SR11	PREMIUM SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESW-SR2	PREMIUM SOFTWARE SUPPORT- STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWS-S01	PREMIUM SOFTWARE SUPPORT - SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWTS-001	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWTS-002	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWV-001	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWV-002	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWV-003	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWV-S02	PREMIUM SOFTWARE SUPPORT - SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWVSP-001	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWW-001	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWX-001	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PRESWX-002	PREMIUM SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-PRTRTRET-DEM-1Y	PARTS RETENTION 1 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-DEM-2Y	PARTS RETENTION 2 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-DEM-3Y	PARTS RETENTION 3 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-DEM-4Y	PARTS RETENTION 4 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-DEM-5Y	PARTS RETENTION 5 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-DEMC-1Y	PARTS RETENTION 1 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-DEMC-2Y	PARTS RETENTION 2 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-DEMC-3Y	PARTS RETENTION 3 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-DEMC-4Y	PARTS RETENTION 4 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-DEMC-5Y	PARTS RETENTION 5 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-DERK-1Y	PARTS RETENTION 1 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-DERK-2Y	PARTS RETENTION 2 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-DERK-3Y	PARTS RETENTION 3 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-DERK-4Y	PARTS RETENTION 4 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-DERK-5Y	PARTS RETENTION 5 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-RV14-1Y	PARTS RETENTION 1 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-RV14-2Y	PARTS RETENTION 2 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-RV14-3Y	PARTS RETENTION 3 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-RV14-4Y	PARTS RETENTION 4 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTRTRET-RV14-5Y	PARTS RETENTION 5 YEAR UPLIFT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTSRTB-DE14-1YR	Parts Retention Uplift 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTSRTB-DE14-2YR	Parts Retention Uplift 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTSRTB-DE14-3YR	Parts Retention Uplift 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTSRTB-DE14-4YR	Parts Retention Uplift 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTSRTB-DE14-5YR	Parts Retention Uplift 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTSRT-DE14-1Y	PARTS RETENTION UPLIFT 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTSRT-DE14-2Y	PARTS RETENTION UPLIFT 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTSRT-DE14-3Y	PARTS RETENTION UPLIFT 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTSRT-DE14-4Y	PARTS RETENTION UPLIFT 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PRTSRT-DE14-5Y	PARTS RETENTION UPLIFT 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-001	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-012	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-016	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-018	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-020	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-C-002	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-D14-1Y	PROSUPPORT ONE HARDWARE SUPPORT-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-D14-2Y	PROSUPPORT ONE HARDWARE SUPPORT-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-D14-3Y	PROSUPPORT ONE HARDWARE SUPPORT-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PS1-HW-D14-4Y	PROSUPPORT ONE HARDWARE SUPPORT-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-D14-5Y	PROSUPPORT ONE HARDWARE SUPPORT-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DCA-015	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DD-DD1	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DD-E1	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DD-H1	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DD-M1	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DE-1Y	PROSUPPORT ONE HARDWARE SUPPORT-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DE-2Y	PROSUPPORT ONE HARDWARE SUPPORT-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DE-3Y	PROSUPPORT ONE HARDWARE SUPPORT-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DE-4Y	PROSUPPORT ONE HARDWARE SUPPORT-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DE-5Y	PROSUPPORT ONE HARDWARE SUPPORT-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DEM-1Y	PROSUPPORT ONE HARDWARE SUPPORT-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DEM-2Y	PROSUPPORT ONE HARDWARE SUPPORT-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DEM-3Y	PROSUPPORT ONE HARDWARE SUPPORT-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DEM-4Y	PROSUPPORT ONE HARDWARE SUPPORT-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DEM-5Y	PROSUPPORT ONE HARDWARE SUPPORT-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DEMC-1Y	PROSUPPORT ONE HARDWARE SUPPORT-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DEMC-2Y	PROSUPPORT ONE HARDWARE SUPPORT-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DEMC-3Y	PROSUPPORT ONE HARDWARE SUPPORT-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DEMC-4Y	PROSUPPORT ONE HARDWARE SUPPORT-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DEMC-5Y	PROSUPPORT ONE HARDWARE SUPPORT-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DP-H1	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-DP-M1	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PS1-HWE-001	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-E-002	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HWE-004	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HWE-005	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HWE-UMH	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-I-001	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-I-002	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-IS2-1Y	PROSUPPORT ONE HARDWARE SUPPORT-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-IS2-2Y	PROSUPPORT ONE HARDWARE SUPPORT-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-IS2-3Y	PROSUPPORT ONE HARDWARE SUPPORT-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-IS2-4Y	PROSUPPORT ONE HARDWARE SUPPORT-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-IS2-5Y	PROSUPPORT ONE HARDWARE SUPPORT-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-IUE-001	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-001	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-001-1Y	ProSupport One VSAN STD HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-001-2Y	ProSupport One VSAN STD HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-001-3Y	ProSupport One VSAN STD HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-001-4Y	ProSupport One VSAN STD HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-001-5Y	ProSupport One VSAN STD HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-002-1Y	ProSupport One VSAN ADV HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-002-2Y	ProSupport One VSAN ADV HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-002-3Y	ProSupport One VSAN ADV HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-002-4Y	ProSupport One VSAN ADV HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-002-5Y	ProSupport One VSAN ADV HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PS1-HW-J-003-1Y	ProSupport One VSAN ENT HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-003-2Y	ProSupport One VSAN ENT HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-003-3Y	ProSupport One VSAN ENT HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-003-4Y	ProSupport One VSAN ENT HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-003-5Y	ProSupport One VSAN ENT HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-004-1Y	ProSupport One VSAN STD HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-004-2Y	ProSupport One VSAN STD HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-004-3Y	ProSupport One VSAN STD HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-004-4Y	ProSupport One VSAN STD HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-004-5Y	ProSupport One VSAN STD HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-005-1Y	ProSupport One VSAN ADV HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-005-2Y	ProSupport One VSAN ADV HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-005-3Y	ProSupport One VSAN ADV HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-005-4Y	ProSupport One VSAN ADV HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-005-5Y	ProSupport One VSAN ADV HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-006-1Y	ProSupport One VSAN ENT HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-006-2Y	ProSupport One VSAN ENT HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-006-3Y	ProSupport One VSAN ENT HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-006-4Y	ProSupport One VSAN ENT HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-006-5Y	ProSupport One VSAN ENT HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-007-1Y	ProSupport One VSAN ENT+ HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-007-2Y	ProSupport One VSAN ENT+ HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-007-3Y	ProSupport One VSAN ENT+ HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-007-4Y	ProSupport One VSAN ENT+ HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PS1-HW-J-007-5Y	ProSupport One VSAN ENT+ HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J2-CF1	PROSUPPORT ONE-HARDWARE SUPPORT CF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J2-CF2	PROSUPPORT ONE-HARDWARE SUPPORT CF2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-JCS-001	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N01-1Y	ProSupport One VSAN STD HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N01-2Y	ProSupport One VSAN STD HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N01-3Y	ProSupport One VSAN STD HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N01-4Y	ProSupport One VSAN STD HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N01-5Y	ProSupport One VSAN STD HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N02-1Y	ProSupport One VSAN ADV HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N02-2Y	ProSupport One VSAN ADV HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N02-3Y	ProSupport One VSAN ADV HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N02-4Y	ProSupport One VSAN ADV HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N02-5Y	ProSupport One VSAN ADV HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N03-1Y	ProSupport One VSAN ENT HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N03-2Y	ProSupport One VSAN ENT HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N03-3Y	ProSupport One VSAN ENT HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N03-4Y	ProSupport One VSAN ENT HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N03-5Y	ProSupport One VSAN ENT HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N07-1Y	ProSupport One VSAN ENT+ HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N07-2Y	ProSupport One VSAN ENT+ HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N07-3Y	ProSupport One VSAN ENT+ HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N07-4Y	ProSupport One VSAN ENT+ HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-J-N07-5Y	ProSupport One VSAN ENT+ HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PS1-HW-JW-001	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-RK-001	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-RK14-1Y	PROSUPPORT ONE HARDWARE SUPPORT-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-RK14-2Y	PROSUPPORT ONE HARDWARE SUPPORT-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-RK14-3Y	PROSUPPORT ONE HARDWARE SUPPORT-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-RK14-4Y	PROSUPPORT ONE HARDWARE SUPPORT-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-RK14-5Y	PROSUPPORT ONE HARDWARE SUPPORT-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-RKCS-001	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-RV14-1Y	PROSUPPORT ONE HARDWARE SUPPORT 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-RV14-2Y	PROSUPPORT ONE HARDWARE SUPPORT 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-RV14-3Y	PROSUPPORT ONE HARDWARE SUPPORT 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-RV14-4Y	PROSUPPORT ONE HARDWARE SUPPORT 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-RV14-5Y	PROSUPPORT ONE HARDWARE SUPPORT 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-SIO-030	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-TLA-01-1Y	ProSupport One VSAN ELA/TLA HW Supp-1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-TLA-01-2Y	ProSupport One VSAN ELA/TLA HW Supp-2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-TLA-01-3Y	ProSupport One VSAN ELA/TLA HW Supp-3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-TLA-01-4Y	ProSupport One VSAN ELA/TLA HW Supp-4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-TLA-01-5Y	ProSupport One VSAN ELA/TLA HW Supp-5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-TLA-02-1Y	ProSupport One VSAN ELA/TLA HW-1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-TLA-02-2Y	ProSupport One VSAN ELA/TLA HW-2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-TLA-02-3Y	ProSupport One VSAN ELA/TLA HW-3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-TLA-02-4Y	ProSupport One VSAN ELA/TLA HW-4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-TLA-02-5Y	ProSupport One VSAN ELA/TLA HW-5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PS1-HW-TLA-N0-1Y	ProSupport One VSAN ELA/TLA HW Supp-1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-TLA-N0-2Y	ProSupport One VSAN ELA/TLA HW Supp-2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-TLA-N0-3Y	ProSupport One VSAN ELA/TLA HW Supp-3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-TLA-N0-4Y	ProSupport One VSAN ELA/TLA HW Supp-4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-TLA-N0-5Y	ProSupport One VSAN ELA/TLA HW Supp-5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-TS-001	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-TS-002	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-V-003	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-VP-015	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-X-001	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-HW-X-002	PROSUPPORT ONE HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS1-SW-001	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-012	ProSupport One Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-016	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-018	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-020	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-C-002	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-CL-001	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-CL-S01	PROSUPPORT ONE-SW SUBSCRIPTION SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-CL-S02	PROSUPPORT ONE-SW SUBSCRIPTION SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-D1-001	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-D2-001	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-D3-001	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-DD-DD1	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PS1-SW-DD-E1	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-DD-H1	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-DD-M1	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-DD-SM1	PROSUPPORT ONE-SW SUBSCRIPTION SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SWE-001	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-E-002	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SWE-004	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SWE-005	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SWE-UMS	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-I-001	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-I-002	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-I-004	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-I-S01	PROSUPPORT ONE-SW SUBSCRIPTION SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-I-S02	PROSUPPORT ONE-SW SUBSCRIPTION SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-I-SR1	PROSUPPORT ONE SOFTWARE STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-IUE-001	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-J-001	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-J-002	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-J-003	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-J-004	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-J-005	PROSUPPORT ONE VSAN STD SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-J-006	PROSUPPORT ONE VSAN ADV SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-J-007	PROSUPPORT ONE VSAN ENT SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-J-008	ProSupport One VSAN ENT+ SW Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PS1-SW-J-S01	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-RK-001	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-RK-002	PROSUPPORT ONE F/DATA CENTER SFTWRE-VCF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-RKCS-001	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-S02	PROSUPPORT ONE-SW SUBSCRIPTION SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-SIO-030	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-SIO-031	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-001	PROSUPPORT ONE SOFTWARE SUPPORT-DPS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-002	PROSUPPORT ONE SOFTWARE SUPPORT-ISILON	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-003	PROSUPPORT ONE SOFTWARE SUPPORT-VSRM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-004	PROSUPPORT ONE SOFTWARE SUPPORT VCTR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-005	PROSUPPORT ONE SOFTWARE SUPPORT VMAX	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-006	PROSUPPORT ONE SOFTWARE SUPPORT VNX	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-007	PROSUPPORT ONE SOFTWARE SUPPORT XIO	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-008	PROSUPPORT ONE SOFTWARE SUPPORT VIPR-DS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-009	PROSUPPORT ONE SOFTWARE SUPPORT V-VDSC	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-011	PROSUPPORT ONE SOFTWARE SUPPORT RP	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-012	PROSUPPORT ONE SOFTWARE SUPPORT ESW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-013	ProSupport One SW Support-VxFlex OS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-014	PROSUPPORT ONE SOFTWARE SUPPORT NEU	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-015	PROSUPPORT ONE SOFTWARE SUPPORT ECS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-016	PROSUPPORT ONE SOFTWARE SUPPORT CEN	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-018	PROSUPPORT ONE SOFTWARE SUPPORT VMAF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-019	PROSUPPORT ONE SOFTWARE SUPPORT UNITY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PS1-SW-TLA-020	PROSUPPORT ONE SOFTWARE SUPPORT SMARTS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-021	PROSUPPORT ONE SOFTWARE SUPPORT CTA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-022	PROSUPPORT ONE SOFTWARE SUPPORT DSSD	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-025	PROSUPPORT ONE SOFTWARE SUPPORT ECD	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-026	PROSUPPORT ONE SOFTWARE SUPPORT CLINK	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-027	PROSUPPORT ONE SOFTWARE SUPPORT CONS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-028	PROSUPPORT ONE SOFTWARE SUPPORT XIO2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-029	PROSUPPORT ONE SOFTWARE SUPPORT IDPA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-030	PROSUPPORT ONE-SW SUPPORT TLA PWRMAX	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-031	PROSUPPORT ONE SW SUPPORT TLA DLM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-032	PROSUPPORT ONE SW SUPPORT TLA DE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-033	PROSUPPORT ONE SOFTWARE SUPPORT ESA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-034	PROSUPPORT ONE SW SUPPORT TLA VMAX3	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-035	PROSUPPORT ONE SW SUPPORT TLA IS2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-036	PROSUPPORT ONE SOFTWARE SUPPORT TLA DH	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-037	PROSUPPORT ONE SOFTWARE SUPPORT TLA DM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TLA-038	ProSupport One Software Support TLA J	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TS-001	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-TS-002	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-V-002	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-VP-015	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-V-S02	PROSUPPORT ONE-SW SUBSCRIPTION SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-X-001	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS1-SW-X-002	PROSUPPORT ONE SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSA-SW-J-008	ProSupport for VCF (non-OEM)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-PS-HW-001	ProSupport W/NBD-Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-C-002	PROSUPPORT W/NBD-HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DD-DD1	PROSUPPORT W/NBD-HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DD-E1	PROSUPPORT W/NBD HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DD-H1	PROSUPPORT W/NBD-HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DD-M1	PROSUPPORT W/NBD-HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DE14-1Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DE14-2Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DE14-3Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DE14-4Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DE14-5Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DE-1Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DE-2Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DE-3Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DE-4Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DE-5Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DEM-1Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DEM-2Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DEM-3Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DEM-4Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DEM-5Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DEMC-1Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DEMC-2Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DEMC-3Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PS-HW-DEMC-4Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DEMC-5Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DP-E1	PROSUPPORT W/NBD HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-DP-M1	PROSUPPORT W/NBD HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HWE-001	PROSUPPORT W/NBD HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HWE-002	PROSUPPORT W/NBD HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-E-002	PROSUPPORT W/NBD-HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HWE-003	PROSUPPORT W/NBD HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HWE-004	PROSUPPORT W/NBD-HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HWE-005	PROSUPPORT W/NBD-HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HWE-UMH	PROSUPPORT W/NBD HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-I-001	PROSUPPORT W/NBD HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-I-002	PROSUPPORT W/NBD HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-IS2-1Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-IS2-2Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-IS2-3Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-IS2-4Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-IS2-5Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-IUE-001	PROSUPPORT W/NBD HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-001	PROSUPPORT W/NBD HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-001-1Y	ProSupport W/NBD VSAN STD HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-001-2Y	ProSupport W/NBD VSAN STD HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-001-3Y	ProSupport W/NBD VSAN STD HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-001-4Y	ProSupport W/NBD VSAN STD HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PS-HW-J-001-5Y	ProSupport W/NBD VSAN STD HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-002-1Y	ProSupport W/NBD VSAN ADV HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-002-2Y	ProSupport W/NBD VSAN ADV HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-002-3Y	ProSupport W/NBD VSAN ADV HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-002-4Y	ProSupport W/NBD VSAN ADV HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-002-5Y	ProSupport W/NBD VSAN ADV HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-003-1Y	ProSupport W/NBD VSAN ENT HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-003-2Y	ProSupport W/NBD VSAN ENT HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-003-3Y	ProSupport W/NBD VSAN ENT HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-003-4Y	ProSupport W/NBD VSAN ENT HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-003-5Y	ProSupport W/NBD VSAN ENT HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-004-1Y	ProSupport W/NBD VSAN STD HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-004-2Y	ProSupport W/NBD VSAN STD HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-004-3Y	ProSupport W/NBD VSAN STD HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-004-4Y	ProSupport W/NBD VSAN STD HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-004-5Y	ProSupport W/NBD VSAN STD HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-005-1Y	ProSupport W/NBD VSAN ADV HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-005-2Y	ProSupport W/NBD VSAN ADV HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-005-3Y	ProSupport W/NBD VSAN ADV HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-005-4Y	ProSupport W/NBD VSAN ADV HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-005-5Y	ProSupport W/NBD VSAN ADV HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-006-1Y	ProSupport W/NBD VSAN ENT HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-006-2Y	ProSupport W/NBD VSAN ENT HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-006-3Y	ProSupport W/NBD VSAN ENT HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-PS-HW-J-006-4Y	ProSupport W/NBD VSAN ENT HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-006-5Y	ProSupport W/NBD VSAN ENT HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-007-1Y	ProSupport W/NBD VSAN ENT+ HW Supp 1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-007-2Y	ProSupport W/NBD VSAN ENT+ HW Supp 2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-007-3Y	ProSupport W/NBD VSAN ENT+ HW Supp 3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-007-4Y	ProSupport W/NBD VSAN ENT+ HW Supp 4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-007-5Y	ProSupport W/NBD VSAN ENT+ HW Supp 5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-CF1	PROSUPPORT W/NBD HARDWARE SUPPORT CF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-CF2	PROSUPPORT W/NBD HARDWARE SUPPORT CF2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-JCS-001	PROSUPPORT W/NBD-HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N01-1Y	ProSupport W/NBD VSAN STD HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N01-2Y	ProSupport W/NBD VSAN STD HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N01-3Y	ProSupport W/NBD VSAN STD HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N01-4Y	ProSupport W/NBD VSAN STD HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N01-5Y	ProSupport W/NBD VSAN STD HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N02-1Y	ProSupport W/NBD VSAN ADV HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N02-2Y	ProSupport W/NBD VSAN ADV HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N02-3Y	ProSupport W/NBD VSAN ADV HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N02-4Y	ProSupport W/NBD VSAN ADV HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N02-5Y	ProSupport W/NBD VSAN ADV HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N03-1Y	ProSupport W/NBD VSAN ENT HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N03-2Y	ProSupport W/NBD VSAN ENT HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N03-3Y	ProSupport W/NBD VSAN ENT HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N03-4Y	ProSupport W/NBD VSAN ENT HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PS-HW-J-N03-5Y	ProSupport W/NBD VSAN ENT HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N07-1Y	ProSupport W/NBD VSAN ENT+ HW Supp 1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N07-2Y	ProSupport W/NBD VSAN ENT+ HW Supp 2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N07-3Y	ProSupport W/NBD VSAN ENT+ HW Supp 3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N07-4Y	ProSupport W/NBD VSAN ENT+ HW Supp 4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-J-N07-5Y	ProSupport W/NBD VSAN ENT+ HW Supp 5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-SIO-030	PROSUPPORT W/NBD HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-TLA-01-1Y	ProSupport W/NBD VSAN ELA/TLA HW Supp-1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-TLA-01-2Y	ProSupport W/NBD VSAN ELA/TLA HW Supp-2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-TLA-01-3Y	ProSupport W/NBD VSAN ELA/TLA HW Supp-3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-TLA-01-4Y	ProSupport W/NBD VSAN ELA/TLA HW Supp-4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-TLA-01-5Y	ProSupport W/NBD VSAN ELA/TLA HW Supp-5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-TLA-02-1Y	ProSupport W/NBD VSAN ELA/TLA HW-1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-TLA-02-2Y	ProSupport W/NBD VSAN ELA/TLA HW-2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-TLA-02-3Y	ProSupport W/NBD VSAN ELA/TLA HW-3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-TLA-02-4Y	ProSupport W/NBD VSAN ELA/TLA HW-4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-TLA-02-5Y	ProSupport W/NBD VSAN ELA/TLA HW-5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-TLA-N0-1Y	ProSupport W/NBD VSAN ELA/TLA HW Supp-1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-TLA-N0-2Y	ProSupport W/NBD VSAN ELA/TLA HW Supp-2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-TLA-N0-3Y	ProSupport W/NBD VSAN ELA/TLA HW Supp-3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-TLA-N0-4Y	ProSupport W/NBD VSAN ELA/TLA HW Supp-4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-TLA-N0-5Y	ProSupport W/NBD VSAN ELA/TLA HW Supp-5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-V-002	PROSUPPORT W/NBD HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-VMWC-1Y	ProSupport W/NBD-HW VMWC Supp - 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-PS-HW-VMWC-2Y	ProSupport W/NBD-HW VMWC Supp - 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-VMWC-3Y	ProSupport W/NBD-HW VMWC Supp - 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-VMWC-4Y	ProSupport W/NBD-HW VMWC Supp - 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-HW-VSP-001	PROSUPPORT W/NBD HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-001	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-012	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-016	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-018	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-020	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-C-002	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DCA-015	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DD-DD1	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DD-E1	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DD-H1	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DD-M1	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DE14-1Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DE14-2Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DE14-3Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DE14-4Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DE14-5Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DE-1Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DE-2Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DE-3Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DE-4Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-PSM-HW-DE-5Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DEM-1Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DEM-2Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DEM-3Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DEM-4Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DEM-5Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DEMC-1Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DEMC-2Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DEMC-3Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DEMC-4Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DEMC-5Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DP-E1	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DP-H1	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-DP-M1	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HWE-001	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HWE-002	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-E-002	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HWE-003	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HWE-004	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HWE-005	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HWE-UMH	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-I-001	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-I-002	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-IS2-1Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSM-HW-IS2-2Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-IS2-3Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-IS2-4Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-IS2-5Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-IUE-001	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-001	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-001-1Y	PROSUPPORT 4HR/MC VSAN STD HW-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-001-2Y	PROSUPPORT 4HR/MC VSAN STD HW-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-001-3Y	PROSUPPORT 4HR/MC VSAN STD HW-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-001-4Y	PROSUPPORT 4HR/MC VSAN STD HW-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-001-5Y	PROSUPPORT 4HR/MC VSAN STD HW-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-002-1Y	PROSUPPORT 4HR/MC VSAN ADV HW-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-002-2Y	PROSUPPORT 4HR/MC VSAN ADV HW-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-002-3Y	PROSUPPORT 4HR/MC VSAN ADV HW-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-002-4Y	PROSUPPORT 4HR/MC VSAN ADV HW-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-002-5Y	PROSUPPORT 4HR/MC VSAN ADV HW-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-003-1Y	PROSUPPORT 4HR/MC VSAN ENT HW-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-003-2Y	PROSUPPORT 4HR/MC VSAN ENT HW-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-003-3Y	PROSUPPORT 4HR/MC VSAN ENT HW-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-003-4Y	PROSUPPORT 4HR/MC VSAN ENT HW-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-003-5Y	PROSUPPORT 4HR/MC VSAN ENT HW-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-004-1Y	PROSUPPORT 4HR/MC VSAN STD HW-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-004-2Y	PROSUPPORT 4HR/MC VSAN STD HW-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-004-3Y	PROSUPPORT 4HR/MC VSAN STD HW-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSM-HW-J-004-4Y	PROSUPPORT 4HR/MC VSAN STD HW-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-004-5Y	PROSUPPORT 4HR/MC VSAN STD HW-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-005-1Y	PROSUPPORT 4HR/MC VSAN ADV HW-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-005-2Y	PROSUPPORT 4HR/MC VSAN ADV HW-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-005-3Y	PROSUPPORT 4HR/MC VSAN ADV HW-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-005-4Y	PROSUPPORT 4HR/MC VSAN ADV HW-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-005-5Y	PROSUPPORT 4HR/MC VSAN ADV HW-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-006-1Y	PROSUPPORT 4HR/MC VSAN ENT HW-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-006-2Y	PROSUPPORT 4HR/MC VSAN ENT HW-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-006-3Y	PROSUPPORT 4HR/MC VSAN ENT HW-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-006-4Y	PROSUPPORT 4HR/MC VSAN ENT HW-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-006-5Y	PROSUPPORT 4HR/MC VSAN ENT HW-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-007-1Y	ProSupport 4HR/MC VSAN ENT+ HW Supp 1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-007-2Y	ProSupport 4HR/MC VSAN ENT+ HW Supp 2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-007-3Y	ProSupport 4HR/MC VSAN ENT+ HW Supp 3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-007-4Y	ProSupport 4HR/MC VSAN ENT+ HW Supp 4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-007-5Y	ProSupport 4HR/MC VSAN ENT+ HW Supp 5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-CF1	PROSUPPORT 4HR/MC HARDWARE SUPPORT CF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-CF2	PROSUPPORT 4HR/MC HARDWARE SUPPORT CF2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-JCS-001	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N01-1Y	PROSUPPORT 4HR/MC VSAN STD HW-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N01-2Y	PROSUPPORT 4HR/MC VSAN STD HW-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N01-3Y	PROSUPPORT 4HR/MC VSAN STD HW-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N01-4Y	PROSUPPORT 4HR/MC VSAN STD HW-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSM-HW-J-N01-5Y	PROSUPPORT 4HR/MC VSAN STD HW-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N02-1Y	PROSUPPORT 4HR/MC VSAN ADV HW-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N02-2Y	PROSUPPORT 4HR/MC VSAN ADV HW-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N02-3Y	PROSUPPORT 4HR/MC VSAN ADV HW-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N02-4Y	PROSUPPORT 4HR/MC VSAN ADV HW-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N02-5Y	PROSUPPORT 4HR/MC VSAN ADV HW-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N03-1Y	PROSUPPORT 4HR/MC VSAN ENT HW-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N03-2Y	PROSUPPORT 4HR/MC VSAN ENT HW-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N03-3Y	PROSUPPORT 4HR/MC VSAN ENT HW-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N03-4Y	PROSUPPORT 4HR/MC VSAN ENT HW-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N03-5Y	PROSUPPORT 4HR/MC VSAN ENT HW-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N07-1Y	ProSupport 4HR/MC VSAN ENT+ HW Supp 1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N07-2Y	ProSupport 4HR/MC VSAN ENT+ HW Supp 2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N07-3Y	ProSupport 4HR/MC VSAN ENT+ HW Supp 3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N07-4Y	ProSupport 4HR/MC VSAN ENT+ HW Supp 4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-J-N07-5Y	ProSupport 4HR/MC VSAN ENT+ HW Supp 5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-JW-001	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-RK-001	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-RK14-1Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-RK14-2Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-RK14-3Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-RK14-4Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-RK14-5Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-RKCS-001	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSM-HW-RV14-1Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-RV14-2Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-RV14-3Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-RV14-4Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-RV14-5Y	PROSUPPORT 4HR/MC HARDWARE SUPPORT-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-SIO-030	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-TLA-01-1Y	ProSupport 4HR/MC VSAN ELA/TLA HW Sup-1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-TLA-01-2Y	ProSupport 4HR/MC VSAN ELA/TLA HW Sup-2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-TLA-01-3Y	ProSupport 4HR/MC VSAN ELA/TLA HW Sup-3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-TLA-01-4Y	ProSupport 4HR/MC VSAN ELA/TLA HW Sup-4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-TLA-01-5Y	ProSupport 4HR/MC VSAN ELA/TLA HW Sup-5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-TLA-02-1Y	PROSUPPORT 4HR/MC HW ELA/TLA SUPP-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-TLA-02-2Y	PROSUPPORT 4HR/MC HW ELA/TLA SUPP-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-TLA-02-3Y	PROSUPPORT 4HR/MC HW ELA/TLA SUPP-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-TLA-02-4Y	PROSUPPORT 4HR/MC HW ELA/TLA SUPP-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-TLA-02-5Y	PROSUPPORT 4HR/MC HW ELA/TLA SUPP-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-TLA-N0-1Y	ProSupport 4HR/MC VSAN ELA/TLA HW Sup-1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-TLA-N0-2Y	ProSupport 4HR/MC VSAN ELA/TLA HW Sup-2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-TLA-N0-3Y	ProSupport 4HR/MC VSAN ELA/TLA HW Sup-3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-TLA-N0-4Y	ProSupport 4HR/MC VSAN ELA/TLA HW Sup-4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-TLA-N0-5Y	ProSupport 4HR/MC VSAN ELA/TLA HW Sup-5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-TS-001	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-TS-002	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-V-003	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSM-HW-VMWC-1Y	ProSupport 4HR/MC HW VMWC Supp - 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-VMWC-2Y	ProSupport 4HR/MC HW VMWC Supp - 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-VMWC-3Y	ProSupport 4HR/MC HW VMWC Supp - 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-VMWC-4Y	ProSupport 4HR/MC HW VMWC Supp - 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-VP-015	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-X-001	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-HW-X-002	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSM-SW-001	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-012	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-016	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-018	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-020	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-C-002	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-CL-001	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-CL-S01	PROSUPPORT 4HR/MC SW SUB SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-CL-S02	PROSUPPORT 4HR/MC SW SUB SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-D1-001	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-D2-001	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-D3-001	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-DD-DD1	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-DD-E1	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-DD-H1	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-DD-M1	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-DD-SM1	PROSUPPORT 4HR/MC SW SUB SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSM-SW-DP-E1	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-DP-M1	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SWE-001	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SWE-002	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-E-002	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SWE-003	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SWE-004	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SWE-005	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SWE-UMS	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-I-001	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-I-002	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-I-004	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-I-S01	PROSUPPORT 4HR/MC SW SUB SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-I-S02	PROSUPPORT 4HR/MC SW SUB SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-I-SR1	PROSUPPORT 4HR/MC SW SUPPORT- STATEDRATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-IUE-001	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-J-001	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-J-002	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-J-003	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-J-004	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-J-005	PROSUPPORT 4HR/MC VSAN STD SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-J-006	PROSUPPORT 4HR/MC VSAN ADV SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-J-007	PROSUPPORT 4HR/MC VSAN ENT SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-J-008	ProSupport 4HR/MC VSAN ENT+ SW Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSM-SW-J-S01	PROSUPPORT 4HR/MC SW SUB SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-RK-001	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-RK-002	PROSUPPORT 4HR/MC SOFTWARE-VCF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-RKCS-001	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-S02	PROSUPPORT 4HR/MC SW SUB SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-SIO-030	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-SIO-031	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-001	PROSUPPORT 4HR/MC SW SUPPORT-DPS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-002	PROSUPPORT 4HR/MC SW SUPPORT-ISILON	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-003	PROSUPPORT 4HR/MC SW SUPPORT-VSRM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-004	PROSUPPORT 4HR/MC SW SUPPORT VCTR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-005	PROSUPPORT 4HR/MC SW SUPPORT VMAX	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-006	PROSUPPORT 4HR/MC SW SUPPORT VNX	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-007	PROSUPPORT 4HR/MC SW SUPPORT XIO	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-008	PROSUPPORT 4HR/MC SW SPPT VIPR DS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-009	PROSUPPORT 4HR/MC SW SUPPORT V-VDSC	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-011	PROSUPPORT 4HR/MC SW SUPPORT RP	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-012	PROSUPPORT 4HR/MC SW SUPPORT ESW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-013	PROSUPPORT 4HR/MC SW SPPT VXFLEX OS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-015	PROSUPPORT 4HR/MC SW SUPPORT ECS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-018	PROSUPPORT 4HR/MC SW SUPPORT VMAF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-019	PROSUPPORT 4HR/MC SW SUPPORT UNITY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-020	PROSUPPORT 4HR/MC SW SUPPORT SMARTS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-021	PROSUPPORT 4HR/MC SW SUPPORT CTA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSM-SW-TLA-025	PROSUPPORT 4HR/MC SW SUPPORT ECD	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-026	PROSUPPORT 4HR/MC SW SUPPORT CL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-028	PROSUPPORT 4HR/MC SW SUPPORT XIO2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-029	PROSUPPORT 4HR/MC SW SUPPORT IDPA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-030	PROSUPPORT 4HR/MC SW SPPT TLAPWRMAX	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-031	PROSUPPORT 4HR/MC SW SPPT TLA DLM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-032	PROSUPPORT 4HR/MC SW SUPPORT TLA DE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-033	PROSUPPORT 4HR/MC SW SUPPORT ESA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-034	PROSUPPORT 4HR/MC SW SPPT TLA VMAX3	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-035	PROSUPPORT 4HR/MC SW SPPT TLA IS2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-036	PROSUPPORT 4HR/MC SW SUPPORT TLA DH	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-037	PROSUPPORT 4HR/MC SW SUPPORT TLA DM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TLA-038	PROSUPPORT 4HR/MC SW SUPPORT TLA J	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TS-001	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-TS-002	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-V-002	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-V-003	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-VP-015	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-V-S02	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-X-001	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSM-SW-X-002	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-HW-001	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-012	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-016	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSP-HW-018	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-020	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-C-002	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DCA-015	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DD-DD1	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DD-E1	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DD-H1	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DD-M1	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DE14-1Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DE14-2Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DE14-3Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DE14-4Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DE14-5Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DE-1Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DE-2Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DE-3Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DE-4Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DE-5Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DEM-1Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DEM-2Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DEM-3Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DEM-4Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DEM-5Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DEMC-1Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-PSP-HW-DEMC-2Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DEMC-3Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DEMC-4Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DEMC-5Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DP-H1	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-DP-M1	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HWE-001	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-E-002	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HWE-004	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HWE-005	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HWE-UMH	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-I-001	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-I-002	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-IS2-1Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-IS2-2Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-IS2-3Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-IS2-4Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-IS2-5Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-IUE-001	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-001	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-001-1Y	PROSUPPORT PLUS 4HR/MC VSAN STD HW-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-001-2Y	PROSUPPORT PLUS 4HR/MC VSAN STD HW-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-001-3Y	PROSUPPORT PLUS 4HR/MC VSAN STD HW-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-001-4Y	PROSUPPORT PLUS 4HR/MC VSAN STD HW-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSP-HW-J-001-5Y	PROSUPPORT PLUS 4HR/MC VSAN STD HW-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-002-1Y	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-002-2Y	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-002-3Y	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-002-4Y	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-002-5Y	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-003-1Y	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-003-2Y	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-003-3Y	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-003-4Y	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-003-5Y	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-004-1Y	ProSupport Plus VSAN STD HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-004-2Y	ProSupport Plus VSAN STD HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-004-3Y	ProSupport Plus VSAN STD HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-004-4Y	ProSupport Plus VSAN STD HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-004-5Y	ProSupport Plus VSAN STD HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-005-1Y	ProSupport Plus VSAN ADV HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-005-2Y	ProSupport Plus VSAN ADV HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-005-3Y	ProSupport Plus VSAN ADV HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-005-4Y	ProSupport Plus VSAN ADV HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-005-5Y	ProSupport Plus VSAN ADV HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-006-1Y	ProSupport Plus VSAN ENT HW Supp 1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-006-2Y	ProSupport Plus VSAN ENT HW Supp 2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-006-3Y	ProSupport Plus VSAN ENT HW Supp 3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-PSP-HW-J-006-4Y	ProSupport Plus VSAN ENT HW Supp 4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-006-5Y	ProSupport Plus VSAN ENT HW Supp 5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-007-1Y	ProSupport Plus 4HR/MC VSAN ENT+ HW 1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-007-2Y	ProSupport Plus 4HR/MC VSAN ENT+ HW 2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-007-3Y	ProSupport Plus 4HR/MC VSAN ENT+ HW 3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-007-4Y	ProSupport Plus 4HR/MC VSAN ENT+ HW 4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-007-5Y	ProSupport Plus 4HR/MC VSAN ENT+ HW 5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-CF1	PROSUPPORT PLUS 4HR/MC HW SUPPORT CF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-CF2	PROSUPPORT PLUS 4HR/MC HW SUPPORT CF2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-JCS-001	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N01-1Y	PROSUPPORT PLUS 4HR/MC VSAN STD HW-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N01-2Y	PROSUPPORT PLUS 4HR/MC VSAN STD HW-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N01-3Y	PROSUPPORT PLUS 4HR/MC VSAN STD HW-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N01-4Y	PROSUPPORT PLUS 4HR/MC VSAN STD HW-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N01-5Y	PROSUPPORT PLUS 4HR/MC VSAN STD HW-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N02-1Y	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N02-2Y	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N02-3Y	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N02-4Y	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N02-5Y	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N03-1Y	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N03-2Y	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N03-3Y	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N03-4Y	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSP-HW-J-N03-5Y	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N07-1Y	ProSupport Plus 4HR/MC VSAN ENT+ HW 1 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N07-2Y	ProSupport Plus 4HR/MC VSAN ENT+ HW 2 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N07-3Y	ProSupport Plus 4HR/MC VSAN ENT+ HW 3 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N07-4Y	ProSupport Plus 4HR/MC VSAN ENT+ HW 4 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-J-N07-5Y	ProSupport Plus 4HR/MC VSAN ENT+ HW 5 YR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-JW-001	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-RK-001	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-RK14-1Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-RK14-2Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-RK14-3Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-RK14-4Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-RK14-5Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-RKCS-001	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-RV14-1Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-RV14-2Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-RV14-3Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-RV14-4Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-RV14-5Y	PROSUPPORT PLUS 4HR/MC HW SUPPORT-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-SIO-030	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-TLA-01-1Y	ProSupport Plus 4HR/MC VSAN ELA/TLA HW1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-TLA-01-2Y	ProSupport Plus 4HR/MC VSAN ELA/TLA HW2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-TLA-01-3Y	ProSupport Plus 4HR/MC VSAN ELA/TLA HW3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-TLA-01-4Y	ProSupport Plus 4HR/MC VSAN ELA/TLA HW4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-PSP-HW-TLA-01-5Y	ProSupport Plus 4HR/MC VSAN ELA/TLA HW5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-TLA-02-1Y	ProSupport Plus VSAN ELA/TLA HW-1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-TLA-02-2Y	ProSupport Plus VSAN ELA/TLA HW-2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-TLA-02-3Y	ProSupport Plus VSAN ELA/TLA HW-3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-TLA-02-4Y	ProSupport Plus VSAN ELA/TLA HW-4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-TLA-02-5Y	ProSupport Plus VSAN ELA/TLA HW-5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-TLA-N0-1Y	ProSupport Plus 4HR/MC VSAN ELA/TLA HW1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-TLA-N0-2Y	ProSupport Plus 4HR/MC VSAN ELA/TLA HW2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-TLA-N0-3Y	ProSupport Plus 4HR/MC VSAN ELA/TLA HW3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-TLA-N0-4Y	ProSupport Plus 4HR/MC VSAN ELA/TLA HW4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-TLA-N0-5Y	ProSupport Plus 4HR/MC VSAN ELA/TLA HW5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-TS-001	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-TS-002	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-V-003	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-VP-015	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-X-001	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSP-HW-X-002	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-001	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-C-002	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DD-DD1	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DD-E1	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DD-H1	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DD-M1	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DE14-1Y	ProSupport Plus W/NBD HW Support-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-PSPN-HW-DE14-2Y	ProSupport Plus W/NBD HW Support-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DE14-3Y	ProSupport Plus W/NBD HW Support-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DE14-4Y	ProSupport Plus W/NBD HW Support-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DE14-5Y	ProSupport Plus W/NBD HW Support-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DE-1Y	ProSupport Plus W/NBD HW Support-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DE-2Y	ProSupport Plus W/NBD HW Support-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DE-3Y	ProSupport Plus W/NBD HW Support-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DE-4Y	ProSupport Plus W/NBD HW Support-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DE-5Y	ProSupport Plus W/NBD HW Support-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DEM-1Y	ProSupport Plus W/NBD HW Support-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DEM-2Y	ProSupport Plus W/NBD HW Support-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DEM-3Y	ProSupport Plus W/NBD HW Support-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DEM-4Y	ProSupport Plus W/NBD HW Support-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DEM-5Y	ProSupport Plus W/NBD HW Support-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DEMC-1Y	ProSupport Plus W/NBD HW Support-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DEMC-2Y	ProSupport Plus W/NBD HW Support-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DEMC-3Y	ProSupport Plus W/NBD HW Support-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DEMC-4Y	ProSupport Plus W/NBD HW Support-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DEMC-5Y	ProSupport Plus W/NBD HW Support-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DP-E1	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DP-H1	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-DP-M1	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HWE-001	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-E-002	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSPN-HWE-004	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HWE-005	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HWE-UMH	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-I-001	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-I-002	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-IS2-1Y	ProSupport Plus W/NBD HW Support-1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-IS2-2Y	ProSupport Plus W/NBD HW Support-2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-IS2-3Y	ProSupport Plus W/NBD HW Support-3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-IS2-4Y	ProSupport Plus W/NBD HW Support-4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-IS2-5Y	ProSupport Plus W/NBD HW Support-5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-IUE-001	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-001	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-001-1Y	ProSupport Plus W/NBD VSAN STD HW Sup 1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-001-2Y	ProSupport Plus W/NBD VSAN STD HW Sup 2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-001-3Y	ProSupport Plus W/NBD VSAN STD HW Sup 3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-001-4Y	ProSupport Plus W/NBD VSAN STD HW Sup 4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-001-5Y	ProSupport Plus W/NBD VSAN STD HW Sup 5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-002-1Y	ProSupport Plus W/NBD VSAN ADV HW Sup 1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-002-2Y	ProSupport Plus W/NBD VSAN ADV HW Sup 2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-002-3Y	ProSupport Plus W/NBD VSAN ADV HW Sup 3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-002-4Y	ProSupport Plus W/NBD VSAN ADV HW Sup 4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-002-5Y	ProSupport Plus W/NBD VSAN ADV HW Sup 5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-003-1Y	ProSupport Plus W/NBD VSAN ENT HW Sup 1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-003-2Y	ProSupport Plus W/NBD VSAN ENT HW Sup 2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSPN-HW-J-003-3Y	ProSupport Plus W/NBD VSAN ENT HW Sup 3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-003-4Y	ProSupport Plus W/NBD VSAN ENT HW Sup 4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-003-5Y	ProSupport Plus W/NBD VSAN ENT HW Sup 5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-004-1Y	ProSupport Plus W/NBD VSAN STD HW Sup 1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-004-2Y	ProSupport Plus W/NBD VSAN STD HW Sup 2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-004-3Y	ProSupport Plus W/NBD VSAN STD HW Sup 3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-004-4Y	ProSupport Plus W/NBD VSAN STD HW Sup 4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-004-5Y	ProSupport Plus W/NBD VSAN STD HW Sup 5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-005-1Y	ProSupport Plus W/NBD VSAN ADV HW Sup 1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-005-2Y	ProSupport Plus W/NBD VSAN ADV HW Sup 2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-005-3Y	ProSupport Plus W/NBD VSAN ADV HW Sup 3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-005-4Y	ProSupport Plus W/NBD VSAN ADV HW Sup 4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-005-5Y	ProSupport Plus W/NBD VSAN ADV HW Sup 5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-006-1Y	ProSupport Plus W/NBD VSAN ENT HW Sup 1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-006-2Y	ProSupport Plus W/NBD VSAN ENT HW Sup 2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-006-3Y	ProSupport Plus W/NBD VSAN ENT HW Sup 3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-006-4Y	ProSupport Plus W/NBD VSAN ENT HW Sup 4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-006-5Y	ProSupport Plus W/NBD VSAN ENT HW Sup 5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-007-1Y	ProSupport Plus W/NBD VSAN ENT+ HW Sup1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-007-2Y	ProSupport Plus W/NBD VSAN ENT+ HW Sup2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-007-3Y	ProSupport Plus W/NBD VSAN ENT+ HW Sup3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-007-4Y	ProSupport Plus W/NBD VSAN ENT+ HW Sup4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-007-5Y	ProSupport Plus W/NBD VSAN ENT+ HW Sup5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-CF1	ProSupport Plus W/NBD HW Support CF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-PSPN-HW-J-CF2	ProSupport Plus W/NBD HW Support CF2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-JCS-001	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N01-1Y	ProSupport Plus W/NBD VSAN STD HW Sup 1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N01-2Y	ProSupport Plus W/NBD VSAN STD HW Sup 2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N01-3Y	ProSupport Plus W/NBD VSAN STD HW Sup 3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N01-4Y	ProSupport Plus W/NBD VSAN STD HW Sup 4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N01-5Y	ProSupport Plus W/NBD VSAN STD HW Sup 5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N02-1Y	ProSupport Plus W/NBD VSAN ADV HW Sup 1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N02-2Y	ProSupport Plus W/NBD VSAN ADV HW Sup 2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N02-3Y	ProSupport Plus W/NBD VSAN ADV HW Sup 3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N02-4Y	ProSupport Plus W/NBD VSAN ADV HW Sup 4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N02-5Y	ProSupport Plus W/NBD VSAN ADV HW Sup 5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N03-1Y	ProSupport Plus W/NBD VSAN ENT HW Sup 1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N03-2Y	ProSupport Plus W/NBD VSAN ENT HW Sup 2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N03-3Y	ProSupport Plus W/NBD VSAN ENT HW Sup 3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N03-4Y	ProSupport Plus W/NBD VSAN ENT HW Sup 4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N03-5Y	ProSupport Plus W/NBD VSAN ENT HW Sup 5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N07-1Y	ProSupport Plus W/NBD VSAN ENT+ HW Sup1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N07-2Y	ProSupport Plus W/NBD VSAN ENT+ HW Sup2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N07-3Y	ProSupport Plus W/NBD VSAN ENT+ HW Sup3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N07-4Y	ProSupport Plus W/NBD VSAN ENT+ HW Sup4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-J-N07-5Y	ProSupport Plus W/NBD VSAN ENT+ HW Sup5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-SIO-030	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-TLA01-1Y	ProSupport Plus W/NBD HW Support-1 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSPN-HW-TLA01-2Y	ProSupport Plus W/NBD HW Support-2 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-TLA01-3Y	ProSupport Plus W/NBD HW Support-3 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-TLA01-4Y	ProSupport Plus W/NBD HW Support-4 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-TLA01-5Y	ProSupport Plus W/NBD HW Support-5 Year	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-TLA-02-1	ProSupport Plus W/NBD ELA/TLA HW Supp-1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-TLA-02-2	ProSupport Plus W/NBD ELA/TLA HW Supp-2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-TLA-02-3	ProSupport Plus W/NBD ELA/TLA HW Supp-3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-TLA-02-4	ProSupport Plus W/NBD ELA/TLA HW Supp-4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-TLA-02-5	ProSupport Plus W/NBD ELA/TLA HW Supp-5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-TLAN0-1Y	ProSupport W/NBD VSAN ELA/TLA HW Supp-1Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-TLAN0-2Y	ProSupport W/NBD VSAN ELA/TLA HW Supp-2Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-TLAN0-3Y	ProSupport W/NBD VSAN ELA/TLA HW Supp-3Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-TLAN0-4Y	ProSupport W/NBD VSAN ELA/TLA HW Supp-4Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-TLAN0-5Y	ProSupport W/NBD VSAN ELA/TLA HW Supp-5Y	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-HW-V-003	ProSupport Plus W/NBD Hardware Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSPN-SW-001	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-C-002	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-CL-001	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-D3-001	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-DD-DD1	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-DD-E1	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-DD-H1	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-DD-M1	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SWE-001	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSPN-SW-E-002	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SWE-004	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SWE-005	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SWE-UMS	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-I-001	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-I-002	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-IUE-001	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-J-001	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-J-002	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-J-003	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-J-005	ProSupport Plus W/NBD VSAN STD SW Supp	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-J-006	ProSupport Plus W/NBD VSAN ADV SW Supp	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-J-007	ProSupport Plus W/NBD VSAN ENT SW Supp	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-J-008	ProSupport Plus W/NBD VSAN ENT+ SW Supp	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-RK-002	ProSupport Plus W/NBD-SFTWRE-VCF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-SIO-030	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-SIO-031	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-TS-001	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSPN-SW-V-002	ProSupport Plus W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-001	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-012	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-016	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-018	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-020	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSP-SW-C-002	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-CL-001	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-CL-S01	PROSUPPORT PLUS 4HR/MC SW SUB SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-CL-S02	PROSUPPORT PLUS 4HR/MC SW SUB SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-D1-001	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-D2-001	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-D3-001	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-DD-DD1	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-DD-E1	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-DD-H1	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-DD-M1	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-DD-SM1	PROSUPPORT PLUS 4HR/MC SW SUB SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SWE-001	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-E-002	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SWE-004	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SWE-005	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SWE-UMS	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-I-001	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-I-002	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-I-004	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-I-S01	PROSUPPORT PLUS 4HR/MC SW SUB SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-I-S02	PROSUPPORT PLUS 4HR/MC SW SUB SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-I-SR1	PROSUPPORT SOFTWARE PLUS STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-IUE-001	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSP-SW-J-001	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-J-002	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-J-003	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-J-004	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-J-005	PROSUPPORT PLUS 4HR/MC VSAN STD SW SPPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-J-006	PROSUPPORT PLUS 4HR/MC VSAN ADV SW SPPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-J-007	PROSUPPORT PLUS 4HR/MC VSAN ENT SW SPPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-J-008	ProSupport Plus 4HR/MC VSAN ENT+ SW Supp	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-J-S01	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-RK-001	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-RK-002	PROSUPPORT PLUS 4HR/MC SOFTWARE-VCF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-RKCS-001	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-S02	PROSUPPORT PLUS 4HR/MC SW SUB SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-SIO-030	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-SIO-031	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-001	PROSUPPORT PLUS 4HR/MC SW SUPPORT-DPS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-002	PROSUPPORT PLUS 4HR/MC SW SUPPORT-ISILON	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-003	PROSUPPORT PLUS 4HR/MC SW SUPPORT-VSRM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-004	PROSUPPORT PLUS 4HR/MC SW SUPPORT VCTR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-005	PROSUPPORT PLUS 4HR/MC SW SUPPORT VMAX	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-006	PROSUPPORT PLUS 4HR/MC SW SUPPORT VNX	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-007	PROSUPPORT PLUS 4HR/MC SW SUPPORT XIO	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-008	PROSUPPORT PLUS 4HR/MC SW SPPT VIPR-DS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-009	PROSUPPORT PLUS 4HR/MC SW SUPPORT V-VDSC	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSP-SW-TLA-011	PROSUPPORT PLUS 4HR/MC SW SUPPORT RP	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-012	PROSUPPORT PLUS 4HR/MC SW SUPPORT ESW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-013	PROSUPPORT PLUS 4HR/MC SW SPPT VXFLEX OS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-015	PROSUPPORT PLUS 4HR/MC SW SUPPORT ECS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-018	PROSUPPORT PLUS 4HR/MC SW SUPPORT VMAF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-019	PROSUPPORT PLUS 4HR/MC SW SUPPORT UNITY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-020	PROSUPPORT PLUS 4HR/MC SW SUPPORT SMARTS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-021	PROSUPPORT PLUS 4HR/MC SW SUPPORT CTA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-025	PROSUPPORT PLUS 4HR/MC SW SUPPORT ECD	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-026	PROSUPPORT PLUS 4HR/MC SW SUPPORT CLINK	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-028	PROSUPPORT PLUS 4HR/MC SW SUPPORT XIO2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-029	PROSUPPORT PLUS 4HR/MC SW SUPPORT IDPA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-030	PROSUPPORT PLUS 4HR/MC SW SPPT TLAPWRMAX	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-031	PROSUPPORT PLUS 4HR/MC SW SPPT TLA DLM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-032	PROSUPPORT PLUS 4HR/MC SW SUPPORT TLA DE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-033	PROSUPPORT PLUS 4HR/MC SW SUPPORT ESA	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-034	PROSUPPORT PLUS 4HR/MC SW SPPT TLA VMAX3	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-035	PROSUPPORT PLUS 4HR/MC SW SPPT TLA IS2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-036	PROSUPPORT PLUS 4HR/MC SW SUPPORT TLA DH	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-037	PROSUPPORT PLUS 4HR/MC SW SUPPORT TLA DM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TLA-038	PROSUPPORT PLUS 4HR/MC SW SUPPORT TLA J	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TS-001	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-TS-002	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-V-002	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PSP-SW-VP-015	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-V-S02	PROSUPPORT PLUS 4HR/MC SW SUBSCRIPT SPPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-X-001	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSP-SW-X-002	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PSS-HW-4H-012	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-016	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-018	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-020	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-A-001	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-B-001	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-C-002	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-DC-001	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-DC-015	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-DD-DD1	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-DD-E1	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-DD-H1	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-DD-M1	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-DP-E1	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-DP-H1	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-DP-M1	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-E-002	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-I-001	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-I-002	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-IU-001	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-J-001	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-K-001	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-SI-030	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-TS-001	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-TS-002	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-VP-015	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-X-001	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-4H-X-002	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HWE-4H-001	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HWE-4H-002	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HWE-4H-003	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HWE-4H-004	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HWE-4H-005	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HWE-4H-UMH	Post Standard Support EXT W/4HR HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HWE-NB-001	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HWE-NB-002	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HWE-NB-003	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HWE-NB-004	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HWE-NB-005	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HWE-NB-UMH	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-PSS-HW-NB-012	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-016	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-018	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-020	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-A-001	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-B-001	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-C-002	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-DC-001	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-DC-015	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-DD-DD1	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-DD-E1	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-DD-H1	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-DD-M1	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-DP-E1	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-DP-H1	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-DP-M1	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-E-002	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-I-001	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-I-002	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-IU-001	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-J-001	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-K-001	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-SI-030	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-TS-001	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-TS-002	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-VP-015	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-X-001	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PSS-HW-NB-X-002	Post Standard Support EXT W/NBD HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-PS-SW-001	ProSupport W/NBD-Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-018	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-C-002	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-CL-001	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-CL-S01	PROSUPPORT W/NBD-SW SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-D3-001	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-DD-DD1	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-DD-E1	PROSUPPORT W/NBD SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-DD-H1	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-DD-M1	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-DP-E1	ProSupport W/NBD Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PS-SW-DP-M1	ProSupport W/NBD-Software Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SWE-001	PROSUPPORT W/NBD SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SWE-002	PROSUPPORT W/NBD SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-E-002	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SWE-003	PROSUPPORT W/NBD SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SWE-004	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SWE-005	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SWE-S04	PROSUPPORT W/NBD-SW SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SWE-UMS	PROSUPPORT W/NBD SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-I-001	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-I-002	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-I-S01	PROSUPPORT W/NBD-SW SUBSCRIPTION SPPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-I-S02	PROSUPPORT W/NBD-SW SUBSCRIPTION SPPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-I-SR1	PROSUPPORT W/NBD-SW STATED RATE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-IUE-001	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-J-001	PROSUPPORT W/NBD SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-J-002	PROSUPPORT W/NBD SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-J-003	PROSUPPORT W/NBD SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-J-004	PROSUPPORT W/NBD SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-J-005	PROSUPPORT W/NBD VSAN STD SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-J-006	PROSUPPORT W/NBD VSAN ADV SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-J-007	PROSUPPORT W/NBD VSAN ENT SW SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-J-008	ProSupport W/NBD VSAN ENT+ SW Support	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-J-S01	PROSUPPORT W/NBD-SOFTWARE SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-PS-SW-SIO-030	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-SIO-031	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-V-002	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-PS-SW-V-S02	PROSUPPORT W/NBD-SW SUBSCRIPTION SPPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-REMCON-NBDPS-PSS	Remote Connection L3 NBD Parts Sup PSS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-REMCONN-NBD-PS	REMOTE CONNECTION L3 NBD PARTS SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-REMCONN-RTF	REMOTE CONNECTION L3 RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-REMCON-RTF-PSS	Remote Connection L3 RTF PSS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-REPAIR-001	Time to Repair Uplift (BRS)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-REPAIR-002	Time to Repair Uplift (ESD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-REPAIR-003	Time to Repair Uplift (USD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-REPAIR-004	Time to Repair Uplift (FLASH)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-REPAIR-005	Time to Repair Uplift (ASD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-REPAIR-006	Time to Repair Uplift (IIG)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-RESTORE-001	TIME TO RESTORE UPLIFT (BRS)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-RESTORE-002	TIME TO RESTORE UPLIFT (ESD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-RESTORE-003	TIME TO RESTORE UPLIFT (USD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-RESTORE-004	TIME TO RESTORE UPLIFT (FLASH)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-RESTORE-005	TIME TO RESTORE UPLIFT (ASD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-RESTORE-006	TIME TO RESTORE UPLIFT (IIG)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-RSAMT1-06	REMOTE SAM - TIER 1 - 6 MO.	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-RSAMT1-12	REMOTE SAM - TIER 1 - 12 MO.	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-RSAMT2-12	REMOTE SAM - TIER 2 - 12 MO.	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
MSASHD-MSAS10	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES	\$3,261.00	26%	\$2,413.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
MS-ASSET-TAG	MICROSOFT ASSET TRACKING	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
M-SECHWI-001	SECURE SELECT ISILON SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
MSG-CON-SVC	MSG CONSULTING SERVICES	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	RPQ
MSG-ENG-SVC	MSG ENGINEERING SERVICES	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	RPQ
MSG-INT-SVC	MSG INTEGRATION SERVICES	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	RPQ
M-SPCSWD-001	OEM SVC PARTNER-ANNUAL SUBSCRIPTION FEE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPCSWD-002	OEM SVC PARTNER- PRODUCT MAINT FEE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPCSWD-004	SOFTWARE RECONFIGURATION FEE (CMA)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPDHW-001	SD HW SVC PTNR-REM MONITOR SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPDHW-002	SD HW SVC PTNR-REM MON PARTS SUBSCTP SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPDHW-003	SD HW SVC PTNR-REM MON PARTS SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-SPDHWB-001	SD HW SVC PTNR-REM MONITOR SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPDHWDD-03	SD HW SVC PTNR-REM MON PARTS SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPDHWI-001	SD HW SVC PTNR-REM MONITOR SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPDSW-001	SD SW SVC PARTNER SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPDSW-002	SD SW SVC PARTNER SUPPORT (EE)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPECHOST-S01	HOSTED DATA CENTER SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPECHW-001	MANUAL MAINT CREDIT - HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPECHW-002	MANUAL MAINT DEBIT - HW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPECHW-003	DISK RETENTION PROGRAM - PREMIUM	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPECHW-004	DISK RETENTION PROGRAM - ENHANCED	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPECHW-005	DISK RETENTION PROGRAM - BASIC	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPECHW-006	CE ON-SITE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPECHW-007	DATA ERASURE SVCS FOR SYMMETRIX SECU	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPECHW-008	PARTS RETENTION CUSTOM SERVICE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPECHW-009	SINGLE DISK APPLIANCE DATA ERASURE SVCS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPECHW-010	SERVICE CONSOLE SECURE MAINTENANCE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPECHW-011	SERVICE ALERT CONSOLE SECURE MAINTENANCE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPECHW-012	EMC BROCADE SOLUTION SUPPLEMENTAL SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPECHW-016	REMOTE 90 DAY CELERRA START UP SERVICE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPECHW-017	SECURE SELECT PLATFORM SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPECHW-018	EMC Cisco Solution Supplemental SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPECSAM-12	REMOTE SAM - 12 MO.	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPECSW-001	MANUAL MAINT CREDIT - SW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPECSW-002	MANUAL MAINT DEBIT - SW	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPESAMO-06	REMOTE SAM - 6 MO.	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPESAMO-12	REMOTE SAM - 12 MO.	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHW-001	M HW NBD SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHW-002	M HW 4HR SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWB-001	M HW NBD SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWB-002	M HW 4HR SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-SPMHWB-E01	M HW NBD SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWB-E02	M HW 4HR SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWDD-01	M HW NBD SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWDD-02	M HW 4HR SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWDD-E1	M HW NBD SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWDD-E2	M HW 4HR SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWDD-H1	M HW NBD SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWDD-H2	M HW 4HR SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWDD-M1	M HW NBD SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWDD-M2	M HW 4HR SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWDP-E1	M HW NBD SVC PARTNER SPT (DP)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWDP-E2	M HW 4HR SVC PARTNER SPT (DP)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWDP-H1	M HW NBD SVC PARTNER SPT (DP)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWDP-H2	M HW 4HR SVC PARTNER SPT (DP)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWDP-M1	M HW NBD SVC PARTNER SPT (DP)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWDP-M2	M HW 4HR SVC PARTNER SPT (DP)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWE-001	M HW NBD SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWE-002	M HW 4HR SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWE-003	M HW NBD SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHW-E01	M HW NBD SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHW-E02	M HW 4HR SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWE-E01	M HW NBD SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWE-E02	M HW 4HR SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWE-E03	M HW NBD SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWG-002	M HW 4HR SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMHWG-E02	M HW 4HR SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMHWI-001	M HW NBD SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWI-002	M HW 4HR SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWI-E01	M HW NBD SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWI-E02	M HW 4HR SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWI-ER1	M HW NBD-PR SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
M-SPMHWI-ER2	M HW 4HR-PR SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWI-PR1	M HW NBD-PR SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWI-PR2	M HW 4HR-PR SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWK-001	M HW NBD SVC PARTNER SPT (K)-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWK-002	M HW 4HR SVC PARTNER SPT (K)-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWK-E01	M HW NBD SVC PARTNER SPT (K)-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWK-E02	M HW 4HR SVC PARTNER SPT (K)-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWV-002	M HW 4HR SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWV-E02	M HW 4HR SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWXT-02	M HW 4HR SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMHWXT-E2	M HW 4HR SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPMSW-001	M SW SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSW-002	M SW SVC PARTNER SPT-COMPLIANT (EE)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSW-009	M SW SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWD-001	M SW SVC PARTNER SPT-COMPLIANT (IIG)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWD-002	M SW SVC PARTNER SPT-COMPLIANT (IIG)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWDD-01	M SW SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWDD-E1	M SW SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWDD-H1	M SW SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWDD-M1	M SW SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWD-E01	M SW SVC PARTNER SPT-EXCEPTIONAL (IIG)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWD-E02	M SW SVC PARTNER SPT-EXCEPTIONAL (IIG)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWE-001	M SW SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWE-003	M SW NBD SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSW-E01	M SW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSW-E02	M SW SVC PARTNER SPT-EXCEPTIONAL (EE)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-SPMSW-E09	M SW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWE-E01	M SW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWE-E03	M SW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWG-001	M SW SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWG-E01	M SW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWI-001	M SW SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWI-E01	M SW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWK-001	M SW SVC PARTNER SPT (K)-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWK-E01	M SW SVC PARTNER SPT (K)-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWL-001	M SW SVC PARTNER SPT-COMPLIANT (BR)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWL-004	M SW SVC PARTNER SPT-COMPLIANT (LE)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWL-E01	M SW SVC PARTNER SPT-EXCEPTIONAL (BR)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWL-E04	M SW SVC PARTNER SPT-EXCEPTIONAL (LE)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWV-002	M SW SVC PARTNER SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWV-003	M SW SVC PARTNER SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWV-E02	M SW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWV-E03	M SW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWXT-01	M SW SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPMSWXT-E1	M SW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSHW-001	S HW SVC PARTNER SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHW-002	S HW SVC PARTNER SPT-PARTS SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHW-003	S HW SVC PARTNER SPT-PARTS SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHW-015	S HW SVC PARTNER SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWB-001	S HW SVC PARTNER SPT COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWB-002	S HW SVC PARTNER SPT-PARTS SUB COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWB-003	S HW SVC PARTNER SPT-PARTS SPT COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWB-E01	S HW SVC PARTNER SPT EXCEPTNL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-SPSHWB-E02	S HW SVC PARTNER SPT-PARTS SUB EXCEPTNL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWB-E03	S HW SVC PARTNER SPT-PARTS SPT EXCEPTNL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHW-BT1	S HW SVC PARTNER SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHW-BT3	S HW SVC PARTNER SPT-PARTS SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWDD-002	S HW SVC PARTNER SPT-PARTS SUBSCRIPTION	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWDD-003	S HW SVC PARTNER SPT-PARTS SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWDD-01	S HW SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWDD-03	S HW SVC PARTNER SPT-PARTS SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWDD-E1	S HW SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWDD-H1	S HW SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWDD-M1	S HW SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWDP-E1	S HW SVC PARTNER SPT (DP)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWDP-H1	S HW SVC PARTNER SPT (DP)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWDP-M1	S HW SVC PARTNER SPT (DP)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWE-001	S HW SVC PARTNER SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWE-003	S HW SVC PARTNER SPT-PARTS SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWE-004	S HARDWARE SVC PARTNER SPT-PARTS SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWE-005	S OEM HARDWARE SVC PARTNER SPT PARTS	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWE-006	S OEM HARDWARE SVC PARTNER SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWI-001	S HW SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWI-003	S HW SVC PARTNER SPT-PARTS SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWI-E01	S HW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWI-E03	S HW SVC PARTNER SPT-PARTS SPT-EXCEPTNL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWV-002	S HW SVC PARTNER SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWV-003	S HW SVC PARTNER SUPPORT-PARTS SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWV-E02	S HW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWXT-01	S HW SVC PARTNER SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSHWXT-E1	S HW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SPSSW-001	S SW SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSW-002	S SW SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSW-015	SE SW SVC PARTNER SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSW-BT1	S SW SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWDD-01	S SW SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWDD-E1	S SW SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWDD-H1	S SW SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWDD-M1	S SW SVC PARTNER SPT (DD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
M-SPSSWE-001	S SW PARTNER SUPPORT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWE-002	S SW PARTNER SUPPORT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWE-004	S SOFTWARE PARTNER SUPPORT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWE-005	S OEM SOFTWARE SVC PARTNER SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWI-001	S SW PARTNER SUPPORT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWI-E01	S SW PARTNER SUPPORT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWL-004	S SW SVC PARTNER SPT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWL-E04	S SW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWV-001	SE SW SVC PARTNER SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWV-002	SE SW SVC PARTNER SPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWV-003	S SW PARTNER SUPPORT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWV-E02	S SW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWV-E03	S SW SVC PARTNER SPT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWXT-01	S SW PARTNER SUPPORT-COMPLIANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SPSSWXT-E1	S SW PARTNER SUPPORT-EXCEPTIONAL	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-STDHWK-001	STANDARD HW SUPPORT-SOURCE1 EDISCVRY KZ	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-SWL1	SW L1 L2 L3 SPPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SWL1-RR	SW L1 L2 L3 SPPT RR SLO	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SWL2	SW L2 L3 SPPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SWL2-RR	SW L2 L3 SPPT RR SLO	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SWL3	SW L3 SPPT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SWL3-RR	SW L3 SPPT RR SLO	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-SW-RFEE-001	SW MAINTENANCE REINSTATEMENT FEE	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-TAM-REMOTE-T1	ECD TECHNICAL ACCOUNT MANAGER TIER 1	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-TAM-REMOTE-T2	ECD TECHNICAL ACCOUNT MANAGER TIER 2	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
M-UPTIME-001	Availability-Uptime Uplift (BRS)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-UPTIME-002	Availability-Uptime Uplift (ESD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-UPTIME-003	Availability-Uptime Uplift (USD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-UPTIME-004	Availability-Uptime Uplift (FLASH)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-UPTIME-005	Availability-Uptime Uplift (ASD)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
M-UPTIME-006	Availability-Uptime Uplift (IIG)	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
MV400-KIT402	MV/S CX400 MEDIA V1.85	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
MV400-T1	MV/S CX400 TIER 1	\$1.00	26%	\$0.74	\$5,410.00	\$4,869.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV400-T10	MV/S CX400 TIER 10	\$1.00	26%	\$0.74	\$8,963.33	\$6,913.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV400-T11	MV/S CX400 TIER 11	\$1.00	26%	\$0.74	\$8,963.33	\$6,913.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV400-T12	MV/S CX400 TIER 12	\$1.00	26%	\$0.74	\$8,963.33	\$6,913.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV400T1-T4	MIRMV/S CX400 UPG T1-T4	\$1.00	26%	\$0.74	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV400-T2	MV/S CX400 TIER 2	\$1.00	26%	\$0.74	\$6,545.56	\$5,049.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV400-T3	MV/S CX400 TIER 3	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV400-T4	MV/S CX400 TIER 4	\$1.00	26%	\$0.74	\$7,012.22	\$5,409.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV400-T5	MV/S CX400 TIER 5	\$1.00	26%	\$0.74	\$7,498.89	\$5,785.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV400T5-T12	MIRRORVIEW CX400 UPG T5-T12	\$1.00	26%	\$0.74	\$418.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV400T5-T8	MV/S CX400 UPG T5-T8	\$1.00	26%	\$0.74	\$418.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV400-T6	MV/S CX400 TIER 6	\$1.00	26%	\$0.74	\$7,987.78	\$6,161.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV400-T7	MV/S CX400 TIER 7	\$1.00	26%	\$0.74	\$8,474.44	\$6,537.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV400-T8	MV/S CX400 TIER 8	\$1.00	26%	\$0.74	\$8,963.33	\$6,913.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV400-T9	MV/S CX400 TIER 9	\$1.00	26%	\$0.74	\$8,963.33	\$6,913.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV47-T01	MV/S FC4700 TIER 01	\$1.00	26%	\$0.74	\$6,976.00	\$6,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV47-T02	MV/S FC4700 TIER 02	\$1.00	26%	\$0.74	\$7,176.00	\$6,458.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV47-T03	MV/S FC4700 TIER 03	\$1.00	26%	\$0.74	\$7,376.00	\$6,638.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV47-T04	MV/S FC4700 TIER 04	\$1.00	26%	\$0.74	\$7,576.00	\$6,818.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV47-T05	MV/S FC4700 TIER 05	\$1.00	26%	\$0.74	\$7,994.00	\$7,194.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV47-T06	MV/S FC4700 TIER 06	\$1.00	26%	\$0.74	\$8,412.00	\$7,570.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV47-T07	MV/S FC4700 TIER 07	\$1.00	26%	\$0.74	\$8,830.00	\$7,947.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV47-T08	MV/S FC4700 TIER 08	\$1.00	26%	\$0.74	\$9,248.00	\$8,323.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV47-T09	MV/S FC4700 TIER 09	\$1.00	26%	\$0.74	\$9,666.00	\$8,699.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV47-T10	MV/S FC4700 TIER 10	\$1.00	26%	\$0.74	\$10,084.00	\$9,075.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV47-T11	MV/S FC4700 TIER 11	\$1.00	26%	\$0.74	\$10,502.00	\$9,451.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV47-T12	MV/S FC4700 TIER 12	\$1.00	26%	\$0.74	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA31	MIRRORVIEW A (ASYN) FOR THE CX3-10	\$1.00	26%	\$0.74	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA32	MIRRORVIEW/A CX3-20	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA34	MIRRORVIEW/A CX3-40	\$1.00	26%	\$0.74	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA38	MIRRORVIEW/A CX3-80	\$1.00	26%	\$0.74	\$6,600.00	\$5,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA400-KIT	CX400 MIRRORVIEW/A MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA400-T1	CX400 MIRRORVIEW/A TIER 1	\$1.00	26%	\$0.74	\$4,735.56	\$3,652.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA400-T10	CX400 MIRRORVIEW/A TIER 10	\$1.00	26%	\$0.74	\$6,724.44	\$5,187.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA400-T11	CX400 MIRRORVIEW/A TIER 11	\$1.00	26%	\$0.74	\$6,724.44	\$5,187.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA400-T12	CX400 MIRRORVIEW/A TIER 12	\$1.00	26%	\$0.74	\$6,724.44	\$5,187.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA400T1-T4	MV/A CX400 UPG T1-T4	\$1.00	26%	\$0.74	\$150.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA400-T2	CX400 MIRRORVIEW/A TIER 2	\$1.00	26%	\$0.74	\$4,908.89	\$3,787.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA400-T3	CX400 MIRRORVIEW/A TIER 3	\$1.00	26%	\$0.74	\$5,085.56	\$3,922.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA400-T4	CX400 MIRRORVIEW/A TIER 4	\$1.00	26%	\$0.74	\$5,258.89	\$4,057.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA400-T5	CX400 MIRRORVIEW/A TIER 5	\$1.00	26%	\$0.74	\$5,626.67	\$4,339.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA400T5-T8	MV/A CX400 UPG T5-T8	\$1.00	26%	\$0.74	\$314.00	\$282.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA400-T6	CX400 MIRRORVIEW/A TIER 6	\$1.00	26%	\$0.74	\$5,992.22	\$4,622.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA400-T7	CX400 MIRRORVIEW/A TIER 7	\$1.00	26%	\$0.74	\$6,358.89	\$4,905.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA400-T8	CX400 MIRRORVIEW/A TIER 8	\$1.00	26%	\$0.74	\$6,724.44	\$5,187.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA400-T9	CX400 MIRRORVIEW/A TIER 9	\$1.00	26%	\$0.74	\$6,724.44	\$5,187.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA4-120	MIRRORVIEW/A FOR CX4-120	\$1.00	26%	\$0.74	\$1,400.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
MVA4-120UPG	MIRRORVIEW/A UPGRADE TO CX4-120C	\$1.00	26%	\$0.74	\$840.00	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA4-240	MIRRORVIEW/A FOR CX4-240	\$1.00	26%	\$0.74	\$3,520.00	\$3,168.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA4-240UPG	MIRRORVIEW/A UPGRADE TO CX4-240C	\$1.00	26%	\$0.74	\$2,120.00	\$1,908.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA4-480	MIRRORVIEW/A FOR CX4-480	\$1.00	26%	\$0.74	\$7,040.00	\$6,336.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA4-480UPG	MIRRORVIEW/A UPGRADE TO CX4-480C	\$1.00	26%	\$0.74	\$4,240.00	\$3,816.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA4-5UP	CX400-CX500 MV/A UPG	\$10,100.00	26%	\$7,474.00	\$2,020.00	\$1,818.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA4-7UP	CX400-CX700 MV/A UPG	\$16,300.00	26%	\$12,062.00	\$3,260.00	\$2,934.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA4-960	MIRRORVIEW/A FOR CX4-960	\$1.00	26%	\$0.74	\$14,060.00	\$12,654.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA4-960UPG	MIRRORVIEW/A UPGRADE TO CX4-960C	\$1.00	26%	\$0.74	\$8,440.00	\$7,596.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA500	CX500 MIRRORVIEW/A	\$15,000.00	26%	\$11,100.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA5-7UP	CX500-CX700 MV/A UPG	\$11,400.00	26%	\$8,436.00	\$2,280.00	\$2,052.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-KIT	CX600 MIRRORVIEW/A MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T1	CX600 MIRRORVIEW/A TIER 1	\$1.00	26%	\$0.74	\$6,104.44	\$4,708.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T10	CX600 MIRRORVIEW/A TIER10	\$1.00	26%	\$0.74	\$8,827.78	\$6,809.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T11	CX600 MIRRORVIEW/A TIER11	\$1.00	26%	\$0.74	\$9,193.33	\$7,092.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T12	CX600 MIRRORVIEW/A TIER12	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T13	CX600 MIRRORVIEW/A TIER13	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T14	CX600 MIRRORVIEW/A TIER14	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T15	CX600 MIRRORVIEW/A TIER15	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T16	CX600 MIRRORVIEW/A TIER16	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T17	CX600 MIRRORVIEW/A TIER17	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T18	CX600 MIRRORVIEW/A TIER18	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T19	CX600 MIRRORVIEW/A TIER19	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600T1-T4	MV/A CX600 UPG T1-T4	\$1.00	26%	\$0.74	\$150.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T2	CX600 MIRRORVIEW/A TIER 2	\$1.00	26%	\$0.74	\$6,280.00	\$4,843.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T20	CX600 MIRRORVIEW/A TIER20	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T21	CX600 MIRRORVIEW/A TIER21	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T22	CX600 MIRRORVIEW/A TIER22	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T23	CX600 MIRRORVIEW/A TIER23	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T24	CX600 MIRRORVIEW/A TIER24	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T25	CX600 MIRRORVIEW/A TIER25	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T26	CX600 MIRRORVIEW/A TIER26	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T27	CX600 MIRRORVIEW/A TIER27	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T28	CX600 MIRRORVIEW/A TIER28	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T29	CX600 MIRRORVIEW/A TIER29	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T3	CX600 MIRRORVIEW/A TIER 3	\$1.00	26%	\$0.74	\$6,454.44	\$4,978.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T30	CX600 MIRRORVIEW/A TIER30	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T31	CX600 MIRRORVIEW/A TIER31	\$1.00	26%	\$0.74	\$9,560.00	\$7,374.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T4	CX600 MIRRORVIEW/A TIER 4	\$1.00	26%	\$0.74	\$6,630.00	\$5,113.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T5	CX600 MIRRORVIEW/A TIER 5	\$1.00	26%	\$0.74	\$6,995.56	\$5,396.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600T5-T12	MV/A CX600 UPG T5-T12	\$1.00	26%	\$0.74	\$314.00	\$282.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T6	CX600 MIRRORVIEW/A TIER 6	\$1.00	26%	\$0.74	\$7,362.22	\$5,679.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T7	CX600 MIRRORVIEW/A TIER 7	\$1.00	26%	\$0.74	\$7,727.78	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVA600-T8	CX600 MIRRORVIEW/A TIER 8	\$1.00	26%	\$0.74	\$8,095.56	\$6,244.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
MVA600-T9	CX600 MIRRORVIEW/A TIER 9	\$1.00	26%	\$0.74	\$8,461.11	\$6,526.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA6-7UP	CX600-CX700 MV/A UPG	\$13,200.00	26%	\$9,768.00	\$2,640.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVA700	CX700 MIRRORVIEW/A	\$26,400.00	26%	\$19,536.00	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAAX4-5	MIRRORVIEW ASYNC FOR THE AX4-5	\$1.00	10%	\$0.90	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
MVAL31	MIRRORVIEW BUNDLE FOR THE CX3-10	\$1.00	26%	\$0.74	\$2,100.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL32	MIRRORVW A/S BNDL CX3-20	\$1.00	26%	\$0.74	\$5,240.00	\$4,716.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL34	MIRRORVW A/S BNDL CX3-40	\$1.00	26%	\$0.74	\$9,200.00	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL38	MIRRORVW A/S BNDL CX3-80	\$1.00	26%	\$0.74	\$11,520.00	\$10,368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL400-T1	CX400 MVS+MVA BUNDLE T1	\$1.00	26%	\$0.74	\$8,283.33	\$6,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL400-T10	CX400 MVS+MVA BUNDLE T10	\$1.00	26%	\$0.74	\$11,736.67	\$9,054.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL400-T11	CX400 MVS+MVA BUNDLE T11	\$1.00	26%	\$0.74	\$11,736.67	\$9,054.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL400-T12	CX400 MVS+MVA BUNDLE T12	\$1.00	26%	\$0.74	\$11,736.67	\$9,054.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL400-T2	CX400 MVS+MVA BUNDLE T2	\$1.00	26%	\$0.74	\$8,591.11	\$6,627.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL400-T3	CX400 MVS+MVA BUNDLE T3	\$1.00	26%	\$0.74	\$8,898.89	\$6,865.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL400-T4	CX400 MVS+MVA BUNDLE T4	\$1.00	26%	\$0.74	\$9,207.78	\$7,102.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL400-T5	CX400 MVS+MVA BUNDLE T5	\$1.00	26%	\$0.74	\$9,840.00	\$7,590.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL400-T6	CX400 MVS+MVA BUNDLE T6	\$1.00	26%	\$0.74	\$10,472.22	\$8,078.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL400-T7	CX400 MVS+MVA BUNDLE T7	\$1.00	26%	\$0.74	\$11,105.56	\$8,566.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL400-T8	CX400 MVS+MVA BUNDLE T8	\$1.00	26%	\$0.74	\$11,736.67	\$9,054.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL400-T9	CX400 MVS+MVA BUNDLE T9	\$1.00	26%	\$0.74	\$11,736.67	\$9,054.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL4-120	MIRRORVIEW BUNDLE FOR CX4-120	\$1.00	26%	\$0.74	\$2,480.00	\$2,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL4-120UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-120C	\$1.00	26%	\$0.74	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL4-240	MIRRORVIEW BUNDLE FOR CX4-240	\$1.00	26%	\$0.74	\$6,120.00	\$5,508.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL4-240UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-240C	\$1.00	26%	\$0.74	\$3,680.00	\$3,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL4-480	MIRRORVIEW BUNDLE FOR CX4-480	\$1.00	26%	\$0.74	\$12,240.00	\$11,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL4-480UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-480C	\$1.00	26%	\$0.74	\$7,360.00	\$6,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL4-5UP	CX4-CX5 MVS+MVA BUNDL UPG	\$1.00	26%	\$0.74	\$3,480.00	\$3,132.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL4-7UP	CX4-CX7 MVS+MVA BUNDL UPG	\$1.00	26%	\$0.74	\$5,720.00	\$5,148.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL4-960	MIRRORVIEW BUNDLE FOR CX4-960	\$1.00	26%	\$0.74	\$24,460.00	\$22,014.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL4-960UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-960C	\$1.00	26%	\$0.74	\$14,680.00	\$13,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL4T1-T4	CX4 MVS+MVA BUND UP T1-T4	\$1.00	26%	\$0.74	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL4T5-T8	CX4 MVS+MVA BUND UP T5-T8	\$1.00	26%	\$0.74	\$542.00	\$487.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL500	CX500 MVS+MVA BUNDLE	\$26,200.00	26%	\$19,388.00	\$5,240.00	\$4,716.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL5-7UP	CX5-CX7 MVS+MVA BUNDL UPG	\$1.00	26%	\$0.74	\$2,240.00	\$2,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T1	CX600 MVS+MVA BUNDLE T1	\$1.00	26%	\$0.74	\$10,686.67	\$8,244.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T10	CX600 MVS+MVA BUNDLE T10	\$1.00	26%	\$0.74	\$15,404.44	\$11,883.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T11	CX600 MVS+MVA BUNDLE T11	\$1.00	26%	\$0.74	\$16,037.78	\$12,371.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T12	CX600 MVS+MVA BUNDLE T12	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T13	CX600 MVS+MVA BUNDLE T13	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T14	CX600 MVS+MVA BUNDLE T14	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T15	CX600 MVS+MVA BUNDLE T15	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T16	CX600 MVS+MVA BUNDLE T16	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T17	CX600 MVS+MVA BUNDLE T17	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
MVAL600-T18	CX600 MVS+MVA BUNDLE T18	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T19	CX600 MVS+MVA BUNDLE T19	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T2	CX600 MVS+MVA BUNDLE T2	\$1.00	26%	\$0.74	\$10,994.44	\$8,481.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T20	CX600 MVS+MVA BUNDLE T20	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T21	CX600 MVS+MVA BUNDLE T21	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T22	CX600 MVS+MVA BUNDLE T22	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T23	CX600 MVS+MVA BUNDLE T23	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T24	CX600 MVS+MVA BUNDLE T24	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T25	CX600 MVS+MVA BUNDLE T25	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T26	CX600 MVS+MVA BUNDLE T26	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T27	CX600 MVS+MVA BUNDLE T27	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T28	CX600 MVS+MVA BUNDLE T28	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T29	CX600 MVS+MVA BUNDLE T29	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T3	CX600 MVS+MVA BUNDLE T3	\$1.00	26%	\$0.74	\$11,302.22	\$8,719.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T30	CX600 MVS+MVA BUNDLE T30	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T31	CX600 MVS+MVA BUNDLE T31	\$1.00	26%	\$0.74	\$16,668.89	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T4	CX600 MVS+MVA BUNDLE T4	\$1.00	26%	\$0.74	\$11,611.11	\$8,956.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T5	CX600 MVS+MVA BUNDLE T5	\$1.00	26%	\$0.74	\$12,243.33	\$9,444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T6	CX600 MVS+MVA BUNDLE T6	\$1.00	26%	\$0.74	\$12,875.56	\$9,932.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T7	CX600 MVS+MVA BUNDLE T7	\$1.00	26%	\$0.74	\$13,508.89	\$10,420.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T8	CX600 MVS+MVA BUNDLE T8	\$1.00	26%	\$0.74	\$14,140.00	\$10,908.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL600-T9	CX600 MVS+MVA BUNDLE T9	\$1.00	26%	\$0.74	\$14,773.33	\$11,395.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL6-7UP	CX6-CX7 MVS+MVA BUNDL UPG	\$1.00	26%	\$0.74	\$4,600.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL6T1-T4	CX6 MVS+MVA BUND UP T1-T4	\$1.00	26%	\$0.74	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL6T5-T12	CX6 MVS+MVA BND UP T5-T12	\$1.00	26%	\$0.74	\$700.00	\$630.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVAL700	CX700 MVS+MVA BUNDLE	\$46,000.00	26%	\$34,040.00	\$9,200.00	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVALAX4-5	MIRRORVIEW BUNDLE FOR THE AX4-5	\$1.00	10%	\$0.90	\$1,320.00	\$1,188.00	\$1,056.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
MV-CEM-31	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-10	\$1.00	26%	\$0.74	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV-CEM-32	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-20	\$1.00	26%	\$0.74	\$800.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV-CEM-34	MIRRORVIEW/CE (MS CLUSTERSS) FOR CX3-40	\$1.00	26%	\$0.74	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV-CEM-38	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-80	\$1.00	26%	\$0.74	\$1,400.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV-CEM4-120	MIRRORVIEW/CE SW APPLICATION FOR CX4-120	\$1.00	26%	\$0.74	\$480.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVCEM4-120UPG	MIRRORVIEW/CE UPGRADE TO CX4-120C	\$1.00	26%	\$0.74	\$288.00	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV-CEM4-240	MIRRORVIEW/CE SW APPLICATION FOR CX4-240	\$1.00	26%	\$0.74	\$940.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVCEM4-240UPG	MIRRORVIEW/CE UPGRADE TO CX4-240C	\$1.00	26%	\$0.74	\$564.00	\$507.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV-CEM4-480	MIRRORVIEW/CE SW APPLICATION FOR CX4-480	\$1.00	26%	\$0.74	\$1,800.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVCEM4-480UPG	MIRRORVIEW/CE UPGRADE TO CX4-480C	\$1.00	26%	\$0.74	\$1,080.00	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
MV-CEM4-960	MIRRORVIEW/CE SW APPLICATION FOR CX4-960	\$1.00	26%	\$0.74	\$2,760.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVCEM4-960UPG	MIRRORVIEW/CE UPGRADE TO CX4-960C	\$1.00	26%	\$0.74	\$1,656.00	\$1,490.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV-CEMAX4-5	MIRRORVIEW/CE SW APPLICATION FOR AX4-5	\$1.00	10%	\$0.90	\$400.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	J	CLARIION
MV-KIT303	MIRRORVIEW MEDIA 1.7	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV-KIT308	MIRRORVIEW V1.8 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MV-KIT402	MVS CX6/FC47 MEDIA V1.85	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS31	MIRRORVIEW SYNC FOR THE CX3-10	\$1.00	26%	\$0.74	\$1,600.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS32	MIRRORVIEW SYNC CX3-20	\$1.00	26%	\$0.74	\$3,980.00	\$3,582.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS34	MIRRORVIEW SYNC CX3-40	\$1.00	26%	\$0.74	\$7,000.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS38	MIRRORVIEW SYNC CX3-80	\$1.00	26%	\$0.74	\$8,750.00	\$7,875.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-120	MIRRORVIEW/S FOR CX4-120	\$1.00	26%	\$0.74	\$1,880.00	\$1,692.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-120UPG	MIRRORVIEW/S UPGRADE TO CX4-120C	\$1.00	26%	\$0.74	\$1,140.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-240	MIRRORVIEW/S FOR CX4-240	\$1.00	26%	\$0.74	\$4,660.00	\$4,194.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-240UPG	MIRRORVIEW/S UPGRADE TO CX4-240C	\$1.00	26%	\$0.74	\$2,800.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-480	MIRRORVIEW/S FOR CX4-480	\$1.00	26%	\$0.74	\$9,340.00	\$8,406.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-480UPG	MIRRORVIEW/S UPGRADE TO CX4-480C	\$1.00	26%	\$0.74	\$5,620.00	\$5,058.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-5UP	CX400-CX500 MV/S UPG	\$13,100.00	26%	\$9,694.00	\$2,620.00	\$2,358.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-7UP	CX400-CX700 MV/S UPG	\$21,900.00	26%	\$16,206.00	\$4,380.00	\$3,942.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-960	MIRRORVIEW/S FOR CX4-960	\$1.00	26%	\$0.74	\$18,660.00	\$16,794.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-960UPG	MIRRORVIEW/S UPGRADE TO CX4-960C	\$1.00	26%	\$0.74	\$11,200.00	\$10,080.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-AL-T1	CX400 MVS TO BDLE UPG T1	\$1.00	26%	\$0.74	\$3,563.33	\$2,748.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-AL-T10	CX400 MVS TO BDLE UPG T10	\$1.00	26%	\$0.74	\$5,033.33	\$3,882.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-AL-T11	CX400 MVS TO BDLE UPG T11	\$1.00	26%	\$0.74	\$5,033.33	\$3,882.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-AL-T12	CX400 MVS TO BDLE UPG T12	\$1.00	26%	\$0.74	\$5,033.33	\$3,882.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-AL-T2	CX400 MVS TO BDLE UPG T2	\$1.00	26%	\$0.74	\$3,690.00	\$2,845.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-AL-T3	CX400 MVS TO BDLE UPG T3	\$1.00	26%	\$0.74	\$3,815.56	\$2,943.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-AL-T4	CX400 MVS TO BDLE UPG T4	\$1.00	26%	\$0.74	\$3,942.22	\$3,040.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-AL-T5	CX400 MVS TO BDLE UPG T5	\$1.00	26%	\$0.74	\$4,214.44	\$3,250.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-AL-T6	CX400 MVS TO BDLE UPG T6	\$1.00	26%	\$0.74	\$4,487.78	\$3,461.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-AL-T7	CX400 MVS TO BDLE UPG T7	\$1.00	26%	\$0.74	\$4,760.00	\$3,672.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-AL-T8	CX400 MVS TO BDLE UPG T8	\$1.00	26%	\$0.74	\$5,033.33	\$3,882.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS4-AL-T9	CX400 MVS TO BDLE UPG T9	\$1.00	26%	\$0.74	\$5,033.33	\$3,882.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS500	CX500 MIRRORVIEW SYNC	\$19,900.00	26%	\$14,726.00	\$3,980.00	\$3,582.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS500-AL	CX500 MV/S TO BUNDLE UPG	\$14,100.00	26%	\$10,434.00	\$2,820.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS500-KIT	CX500 MIRRORVIEW S MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS500-KIT402	MVS CX500 MEDIA V1.85	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS500-REP	MIRRORVIEW/S NS REP DISC	\$1.00	26%	\$0.74	\$5,780.00	\$5,202.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS5-7UP	CX500 TO CX700 MVS UPGRAD	\$15,100.00	26%	\$11,174.00	\$3,020.00	\$2,718.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS6-7UP	CX600-CX700 MV/S UPG	\$17,500.00	26%	\$12,950.00	\$3,500.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS6-AL-T1	CX600 MVS TO BDLE UPG T1	\$1.00	26%	\$0.74	\$4,611.11	\$3,556.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
MVS6-AL-T10	CX600 MVS TO BDLE UPG T10	\$1.00	26%	\$0.74	\$6,626.67	\$5,112.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
MVS6-AL-T11	CX600 MVS TO BDLE UPG T11	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T12	CX600 MVS TO BDLE UPG T12	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T13	CX600 MVS TO BDLE UPG T13	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T14	CX600 MVS TO BDLE UPG T14	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T15	CX600 MVS TO BDLE UPG T15	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T16	CX600 MVS TO BDLE UPG T16	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T17	CX600 MVS TO BDLE UPG T17	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T18	CX600 MVS TO BDLE UPG T18	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T19	CX600 MVS TO BDLE UPG T19	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T2	CX600 MVS TO BDLE UPG T2	\$1.00	26%	\$0.74	\$4,736.67	\$3,654.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T20	CX600 MVS TO BDLE UPG T20	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T21	CX600 MVS TO BDLE UPG T21	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T22	CX600 MVS TO BDLE UPG T22	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T23	CX600 MVS TO BDLE UPG T23	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T24	CX600 MVS TO BDLE UPG T24	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T25	CX600 MVS TO BDLE UPG T25	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T26	CX600 MVS TO BDLE UPG T26	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T27	CX600 MVS TO BDLE UPG T27	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T28	CX600 MVS TO BDLE UPG T28	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T29	CX600 MVS TO BDLE UPG T29	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T3	CX600 MVS TO BDLE UPG T3	\$1.00	26%	\$0.74	\$4,862.22	\$3,751.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T30	CX600 MVS TO BDLE UPG T30	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T31	CX600 MVS TO BDLE UPG T31	\$1.00	26%	\$0.74	\$7,172.22	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T4	CX600 MVS TO BDLE UPG T4	\$1.00	26%	\$0.74	\$4,988.89	\$3,848.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T5	CX600 MVS TO BDLE UPG T5	\$1.00	26%	\$0.74	\$5,262.22	\$4,059.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T6	CX600 MVS TO BDLE UPG T6	\$1.00	26%	\$0.74	\$5,534.44	\$4,269.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T7	CX600 MVS TO BDLE UPG T7	\$1.00	26%	\$0.74	\$5,808.89	\$4,480.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T8	CX600 MVS TO BDLE UPG T8	\$1.00	26%	\$0.74	\$6,081.11	\$4,690.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS6-AL-T9	CX600 MVS TO BDLE UPG T9	\$1.00	26%	\$0.74	\$6,354.44	\$4,901.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS700	CX700 MIRRORVIEW SYNC	\$35,000.00	26%	\$25,900.00	\$7,000.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS700-AL	CX700 MV/S TO BUNDLE UPG	\$17,800.00	26%	\$13,172.00	\$3,560.00	\$3,204.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS700-KIT	CX700 MIRRORVIEW S MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS700-KIT402	MV/S CX700 MEDIA V1.85	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVS700-REP	MIRRORVIEW/S NS REP DISC	\$1.00	26%	\$0.74	\$8,020.00	\$7,218.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVSAX4-5	MIRRORVIEW SYNC FOR THE AX4-5	\$1.00	10%	\$0.90	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	J	CLARIION	
MV-T1	MV/S CX600 TIER1	\$1.00	26%	\$0.74	\$8,138.89	\$6,278.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T10	MV/S CX600 TIER10	\$1.00	26%	\$0.74	\$11,764.44	\$9,075.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T11	MV/S CX600 TIER11	\$1.00	26%	\$0.74	\$12,253.33	\$9,451.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T12	MV/S CX600 TIER12	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T13	MV/S CX600 TIER 13	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T14	MV/S CX600 TIER 14	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T15	MV/S CX600 TIER 15	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T16	MV/S CX600 TIER 16	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T17	MV/S CX600 TIER 17	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T18	MV/S CX600 TIER 18	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T19	MV/S CX600 TIER 19	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVT1-T4	MV/S CX600 UPG T1-T4	\$1.00	26%	\$0.74	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T2	MV/S CX600 TIER2	\$1.00	26%	\$0.74	\$8,372.22	\$6,458.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
MV-T20	MV/S CX600 TIER 20	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T21	MV/S CX600 TIER 21	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T22	MV/S CX600 TIER 22	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T23	MV/S CX600 TIER 23	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T24	MV/S CX600 TIER 24	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T25	MV/S CX600 TIER 25	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T26	MV/S CX600 TIER 26	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T27	MV/S CX600 TIER 27	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T28	MV/S CX600 TIER 28	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T29	MV/S CX600 TIER 29	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T3	MV/S CX600 TIER3	\$1.00	26%	\$0.74	\$8,605.56	\$6,638.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T30	MV/S CX600 TIER 30	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T31	MV/S CX600 TIER 31	\$1.00	26%	\$0.74	\$12,740.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T4	MV/S CX600 TIER4	\$1.00	26%	\$0.74	\$8,838.89	\$6,818.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T5	MV/S CX600 TIER5	\$1.00	26%	\$0.74	\$9,326.67	\$7,194.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVT5-T12	MV/S CX600 UPG T5-T12	\$1.00	26%	\$0.74	\$418.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVT5-T31	MIRRORVIEW UPG T5-T31	\$1.00	26%	\$0.74	\$418.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T6	MV/S CX600 TIER6	\$1.00	26%	\$0.74	\$9,814.44	\$7,570.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T7	MV/S CX600 TIER7	\$1.00	26%	\$0.74	\$10,302.22	\$7,947.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T8	MV/S CX600 TIER8	\$1.00	26%	\$0.74	\$10,788.89	\$8,323.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MV-T9	MV/S CX600 TIER9	\$1.00	26%	\$0.74	\$11,277.78	\$8,699.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVX4-X6UP-T1	MIRRORVIEW CX400-CX600 UPG TIER 1	\$1.00	26%	\$0.74	\$4,262.00	\$3,835.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVX4-X6UP-T10	MIRRORVIEW CX400-CX600 UPG TIER 10	\$1.00	26%	\$0.74	\$5,882.00	\$5,293.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVX4-X6UP-T11	MIRRORVIEW CX400-CX600 UPG TIER 11	\$1.00	26%	\$0.74	\$6,098.00	\$5,488.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVX4-X6UP-T12	MIRRORVIEW CX400-CX600 UPG TIER 12	\$1.00	26%	\$0.74	\$6,314.00	\$5,682.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVX4-X6UP-T2	MIRRORVIEW CX400-CX600 UPG TIER 2	\$1.00	26%	\$0.74	\$4,370.00	\$3,933.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVX4-X6UP-T3	MIRRORVIEW CX400-CX600 UPG TIER 3	\$1.00	26%	\$0.74	\$4,478.00	\$4,030.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVX4-X6UP-T4	MIRRORVIEW CX400-CX600 UPG TIER 4	\$1.00	26%	\$0.74	\$4,586.00	\$4,127.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVX4-X6UP-T5	MIRRORVIEW CX400-CX600 UPG TIER 5	\$1.00	26%	\$0.74	\$4,802.00	\$4,321.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVX4-X6UP-T6	MIRRORVIEW CX400-CX600 UPG TIER 6	\$1.00	26%	\$0.74	\$5,018.00	\$4,516.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVX4-X6UP-T7	MIRRORVIEW CX400-CX600 UPG TIER 7	\$1.00	26%	\$0.74	\$5,234.00	\$4,710.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVX4-X6UP-T8	MIRRORVIEW CX400-CX600 UPG TIER 8	\$1.00	26%	\$0.74	\$5,450.00	\$4,905.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MVX4-X6UP-T9	MIRRORVIEW CX400-CX600 UPG TIER 9	\$1.00	26%	\$0.74	\$5,666.00	\$5,099.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
MZ01A0077C	EMC RETROSPECT MULTI SERVER ASMWIN 7.7	\$260.00	10%	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
MZ10A0077	EMC RETROSPECT MULTI SERVER WIN 7.7	\$1,409.00	10%	\$1,268.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
MZ11A0077	EMC RETROSPECT MULTI SERVER WIN 7.7 ESD	\$1,409.00	10%	\$1,268.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
MZ11A0077C	EMC RETROSPECT MULTI SERVERW/ASM WIN 7.	\$1,669.00	10%	\$1,502.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
MZ24A0077	EMC RETROSPECT MULTI SERVER UAC UPGRADE	\$299.00	10%	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
MZ2EA0077	EMC RETROSPECT MULTI SERVER UAC UPGRADE	\$299.00	10%	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
MZ2EA0077C	EMC RETROSPECT MULTI SERVER UAC UPG W/AS	\$559.00	10%	\$503.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
MZCEA0077C	EMC RETROSPECT MULTI SERVER COMP UACW/AS	\$559.00	10%	\$503.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
N32DE12300F	DPE VNXe3200, iSCSI, FC 12 SAS 300GB 15K	\$16,400.00	10%	\$14,760.00	\$0.00	\$1,640.00	\$1,148.00	\$800.00	\$800.00	\$800.00	UE	VNXE HARDWARE
N3-2S10300ETU	300GB 10K 6G SAS 2.5 SPARE	\$1.00	10%	\$0.90	\$0.00	\$59.69	\$41.63	\$0.00	\$14.52	\$0.00	UE	VNXE HARDWARE
N3-2S10300EU	300GB 10K 6G SAS 2.5 SPARE	\$1.00	10%	\$0.90	\$0.00	\$59.69	\$41.63	\$0.00	\$14.52	\$0.00	UE	VNXE HARDWARE
N3-2S10-300TU	VNX51/53 300G10K DRV-25X2.5IN DPE/DAE N	\$1.00	10%	\$0.90	\$87.28	\$73.85	\$54.38	\$0.00	\$19.00	\$0.00	UE	VNX HARDWARE
N3-2S10-300U	VNX51/53 300G10K DRV-25X2.5IN DPE/DAE N	\$1.00	10%	\$0.90	\$87.28	\$73.85	\$54.38	\$0.00	\$19.00	\$0.00	UE	VNX HARDWARE
N3-2S10-600	NEBS 2.5IN 600G 10K SAS DISK DRV	\$722.63	10%	\$650.37	\$122.85	\$108.39	\$79.49	\$0.00	\$28.20	\$0.00	UE	VNX HARDWARE
N3-2S10600ETU	600GB 10K 6G SAS 2.5 SPARE	\$999.38	10%	\$899.44	\$0.00	\$88.84	\$61.96	\$0.00	\$21.62	\$0.00	UE	VNXE HARDWARE
N3-2S10-600TU	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$978.88	10%	\$880.99	\$127.25	\$107.68	\$79.29	\$0.00	\$27.70	\$0.00	UE	VNX HARDWARE
N3-2S10-600U	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$978.88	10%	\$880.99	\$127.25	\$107.68	\$79.29	\$0.00	\$27.70	\$0.00	UE	VNX HARDWARE
N3-2S10-900	NEBS 2.5IN 900G 10K SAS DISK DRV	\$1,014.75	10%	\$913.28	\$172.51	\$152.21	\$111.62	\$0.00	\$39.60	\$0.00	UE	VNX HARDWARE
N3-2S10900ETU	900GB 10K 6G SAS 2.5 SPARE	\$1,342.75	10%	\$1,208.48	\$0.00	\$119.37	\$83.25	\$0.00	\$29.04	\$0.00	UE	VNXE HARDWARE
N3-2S10-900TU	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	\$1,373.50	10%	\$1,236.15	\$178.56	\$151.09	\$111.25	\$0.00	\$38.86	\$0.00	UE	VNX HARDWARE
N3-2S10-900U	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	\$1,373.50	10%	\$1,236.15	\$178.56	\$151.09	\$111.25	\$0.00	\$38.86	\$0.00	UE	VNX HARDWARE
N3-2S15-300	NEBS 2.5 300GB 15K 520 BPS 6GB SAS DRIVE	\$630.38	10%	\$567.34	\$107.16	\$94.56	\$69.34	\$0.00	\$24.60	\$0.00	UE	VNX HARDWARE
N3-2S6F-100	NEBS 2.5IN 100GB FL5H SAS DRV	\$2,393.38	10%	\$2,154.04	\$406.87	\$359.01	\$263.27	\$0.00	\$93.40	\$0.00	UE	VNX HARDWARE
N3-2S6F100EU	100GB EFD 6G SAS 2.5 SPARE	\$1.00	10%	\$0.90	\$0.00	\$287.49	\$200.50	\$0.00	\$69.95	\$0.00	UE	VNXE HARDWARE
N3-2S6F-100TU	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	\$1.00	10%	\$0.90	\$420.40	\$355.73	\$261.94	\$0.00	\$91.50	\$0.00	UE	VNX HARDWARE
N3-2S6F-100U	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	\$1.00	10%	\$0.90	\$420.40	\$355.73	\$261.94	\$0.00	\$91.50	\$0.00	UE	VNX HARDWARE
N3-2S6F-200	NEBS 2.5IN 200GB FL5H SAS DRV	\$4,530.50	10%	\$4,077.45	\$770.19	\$679.58	\$498.36	\$0.00	\$176.80	\$0.00	UE	VNX HARDWARE
N3-2S6F-200TU	VNX51/53 200GFLSHDRV-25X2.5IN DAE/DPE N	\$6,119.25	10%	\$5,507.33	\$795.50	\$673.12	\$495.66	\$0.00	\$173.13	\$0.00	UE	VNX HARDWARE
N3-2S6F-200U	VNX51/53 200G 6GSASFLASHDRV-25X2.5IN DAE	\$6,119.25	10%	\$5,507.33	\$795.50	\$673.12	\$495.66	\$0.00	\$173.13	\$0.00	UE	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
N3-VS07-020	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$753.38	10%	\$678.04	\$128.07	\$113.01	\$82.87	\$0.00	\$29.40	\$0.00	UE	VNX HARDWARE	
N3-VS07-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,014.75	10%	\$913.28	\$131.92	\$111.62	\$82.19	\$0.00	\$28.71	\$0.00	UE	VNX HARDWARE	
N3-VS07-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,071.13	10%	\$964.02	\$182.09	\$160.67	\$117.82	\$0.00	\$41.80	\$0.00	UE	VNX HARDWARE	
N3-VS07-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,445.25	10%	\$1,300.73	\$187.88	\$158.98	\$117.07	\$0.00	\$40.89	\$0.00	UE	VNX HARDWARE	
N3-VS07-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,306.88	10%	\$1,176.19	\$222.17	\$196.03	\$143.76	\$0.00	\$51.00	\$0.00	UE	VNX HARDWARE	
N3-VS07-040TU	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,763.00	10%	\$1,586.70	\$229.19	\$193.93	\$142.80	\$0.00	\$49.88	\$0.00	UE	VNX HARDWARE	
N3-VS07-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,763.00	10%	\$1,586.70	\$229.19	\$193.93	\$142.80	\$0.00	\$49.88	\$0.00	UE	VNX HARDWARE	
N3-VS10-300	3.5 IN 300G 10K DISK DRIVE - NEBS	\$527.88	10%	\$475.09	\$89.74	\$79.18	\$58.07	\$0.00	\$20.60	\$0.00	UE	VNX HARDWARE	
N3-VS10-300TU	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$712.38	10%	\$641.14	\$92.61	\$78.36	\$57.70	\$0.00	\$20.16	\$0.00	UE	VNX HARDWARE	
N3-VS10-300U	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$712.38	10%	\$641.14	\$92.61	\$78.36	\$57.70	\$0.00	\$20.16	\$0.00	UE	VNX HARDWARE	
N3-VS10-600	NEBS 3.5IN 600G 10K SAS DISK DRV	\$722.63	10%	\$650.37	\$122.85	\$108.39	\$79.49	\$0.00	\$28.20	\$0.00	UE	VNX HARDWARE	
N3-VS10-600TU	VNX33/35 600G10K 15X3.5IN DPE/DAE NEBS U	\$978.88	10%	\$880.99	\$127.25	\$107.68	\$79.29	\$0.00	\$27.70	\$0.00	UE	VNX HARDWARE	
N3-VS10-600U	VNX33/35 600G10K 6G15X3.5IN DPE/DAE N	\$978.88	10%	\$880.99	\$127.25	\$107.68	\$79.29	\$0.00	\$27.70	\$0.00	UE	VNX HARDWARE	
N3-VS10-900	NEBS 3.5IN 900G 10K SAS DISK DRV	\$1,076.25	10%	\$968.63	\$182.96	\$161.44	\$118.39	\$0.00	\$42.00	\$0.00	UE	VNX HARDWARE	
N3-VS10900ETU	VNX33/35 900G10K 15X3.5IN DPE/DAE NEBS U	\$1,455.50	10%	\$1,309.95	\$0.00	\$129.39	\$90.24	\$0.00	\$31.48	\$0.00	UE	VNXE HARDWARE	
N3-VS10-900TU	VNX33/35 900G10K 15X3.5IN DPE/DAE NEBS U	\$1,455.50	10%	\$1,309.95	\$189.22	\$160.11	\$117.90	\$0.00	\$41.18	\$0.00	UE	VNX HARDWARE	
N3-VS10-900U	VNX33/35 900G10K 6G15X3.5IN DPE/DAE N	\$1,455.50	10%	\$1,309.95	\$189.22	\$160.11	\$117.90	\$0.00	\$41.18	\$0.00	UE	VNX HARDWARE	
N3-VS15-300	300GB 15K 520BPS 6GB SAS DISK DRIVE	\$676.50	10%	\$608.85	\$115.01	\$101.48	\$74.42	\$0.00	\$26.40	\$0.00	UE	VNX HARDWARE	
N3-VS15-300-7	2100GB SAS DISKPACK 7X300GB 15K3.5 NEBS	\$4,720.13	10%	\$4,248.12	\$0.00	\$566.42	\$396.49	\$0.00	\$138.15	\$0.00	UE	VNXE HARDWARE	
N3-VS15-3007U	2100GB DISK PK(7x300GB 15K)NEBS UPG	\$6,370.38	10%	\$5,733.34	\$0.00	\$566.33	\$394.96	\$0.00	\$137.79	\$0.00	UE	VNXE HARDWARE	
N3-VS15-300EU	300GB 15K NEBS SAS DISK DRIVE	\$912.25	10%	\$821.03	\$0.00	\$81.10	\$56.56	\$0.00	\$19.73	\$0.00	UE	VNXE HARDWARE	
N3-VS15-300TU	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	\$912.25	10%	\$821.03	\$118.59	\$100.35	\$73.89	\$0.00	\$25.81	\$0.00	UE	VNX HARDWARE	
N3VS15-300TUE	300GB 15K SAS DRIVE NEBS UPGRADE	\$912.25	10%	\$821.03	\$0.00	\$81.10	\$56.56	\$0.00	\$19.73	\$0.00	UE	VNXE HARDWARE	
N3-VS15-300U	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	\$912.25	10%	\$821.03	\$118.59	\$100.35	\$73.89	\$0.00	\$25.81	\$0.00	UE	VNX HARDWARE	
N3-VS15-600	600GB 15K 520BPS 6GB SAS DISK DRIVE	\$1,066.00	10%	\$959.40	\$181.22	\$159.90	\$117.26	\$0.00	\$41.60	\$0.00	UE	VNX HARDWARE	
N3-VS15-600-7	4200GB SAS DISKPACK 7X600GB 15K3.5 NEBS	\$7,492.75	10%	\$6,743.48	\$0.00	\$899.13	\$629.39	\$0.00	\$219.30	\$0.00	UE	VNXE HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
N3-VS15-6007U	4200GB SAS DISK PK(7x600GB 15K)NEBS UPG	\$10,116.75	10%	\$9,105.08	\$0.00	\$899.38	\$627.24	\$0.00	\$218.82	\$0.00	UE	VNXE HARDWARE
N3-VS15-600EU	600GB 15K NEBS SAS DISK DRIVE	\$1,440.13	10%	\$1,296.12	\$0.00	\$128.03	\$89.29	\$0.00	\$31.15	\$0.00	UE	VNXE HARDWARE
N3-VS15-600TU	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	\$1,450.38	10%	\$1,305.34	\$188.55	\$159.54	\$117.48	\$0.00	\$41.04	\$0.00	UE	VNX HARDWARE
N3VS15-600TUE	600GB 15K SAS DRIVE NEBS UPGRADE	\$1,440.13	10%	\$1,296.12	\$0.00	\$128.03	\$89.29	\$0.00	\$31.15	\$0.00	UE	VNXE HARDWARE
N3-VS15-600U	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	\$1,450.38	10%	\$1,305.34	\$188.55	\$159.54	\$117.48	\$0.00	\$41.04	\$0.00	UE	VNX HARDWARE
N3-VS6F-100	NEBS 3.5 IN 100GB FLASH DRIVE NEBS	\$2,403.63	10%	\$2,163.27	\$408.62	\$360.54	\$264.40	\$0.00	\$93.80	\$0.00	UE	VNX HARDWARE
N3-VS6F-100-5	500GB FLASH DISK PACK (5 X 100GB) NEBS	\$12,018.13	10%	\$10,816.32	\$0.00	\$1,442.18	\$1,009.52	\$0.00	\$351.75	\$0.00	UE	VNXE HARDWARE
N3-VS6F-1005U	500GB FLASH DISK PK(5 x 100GB)NEBS UPG	\$16,230.88	10%	\$14,607.79	\$0.00	\$1,442.92	\$1,006.31	\$0.00	\$351.06	\$0.00	UE	VNXE HARDWARE
N3-VS6F-100EU	100GB 3.5 NEBS EFD DISK DRIVE	\$3,244.13	10%	\$2,919.72	\$0.00	\$288.40	\$201.14	\$0.00	\$70.17	\$0.00	UE	VNXE HARDWARE
N3-VS6F-100TU	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	\$1.00	10%	\$0.90	\$421.74	\$356.85	\$262.77	\$0.00	\$91.79	\$0.00	UE	VNX HARDWARE
N3-VS6F-100U	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	\$1.00	10%	\$0.90	\$421.74	\$356.85	\$262.77	\$0.00	\$91.79	\$0.00	UE	VNX HARDWARE
N3-VS6F-100UE	100GB FLASH SAS 3.5 DRIVE NEBS UPGRADE	\$1.00	10%	\$0.90	\$0.00	\$288.40	\$201.14	\$0.00	\$70.17	\$0.00	UE	VNXE HARDWARE
N3-VS6F-200	NEBS 3.5 IN 200 GB FLASH DRIVE NEBS	\$4,556.13	10%	\$4,100.52	\$774.54	\$683.42	\$501.17	\$0.00	\$177.80	\$0.00	UE	VNX HARDWARE
N3-VS6F-200TU	VNX33/51/53 200GFLSH-15X3.5IN DPE/DAE N	\$6,150.00	10%	\$5,535.00	\$799.50	\$676.50	\$498.15	\$0.00	\$174.00	\$0.00	UE	VNX HARDWARE
N3-VS6F-200U	200GB 3.5IN SAS SSD VNX51/53-NEBS-UPG	\$6,150.00	10%	\$5,535.00	\$799.50	\$676.50	\$498.15	\$0.00	\$174.00	\$0.00	UE	VNX HARDWARE
N4-2S07-010	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$167.45	\$147.75	\$108.35	\$0.00	\$39.40	\$0.00	UM	VNX2 HARDWARE
N4-2S07-010TU	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	\$1,620.00	26%	\$1,198.80	\$210.60	\$178.20	\$131.22	\$0.00	\$46.98	\$0.00	UM	VNX2 HARDWARE
N4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	\$1,620.00	26%	\$1,198.80	\$210.60	\$178.20	\$131.22	\$0.00	\$46.98	\$0.00	UM	VNX2 HARDWARE
N4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$268.60	\$237.00	\$173.80	\$0.00	\$63.20	\$0.00	UM	VNX2 HARDWARE
N4-2S10-012TU	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,540.00	26%	\$1,879.60	\$330.20	\$279.40	\$205.74	\$0.00	\$73.66	\$0.00	UM	VNX2 HARDWARE
N4-2S10-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,600.00	26%	\$1,924.00	\$338.00	\$286.00	\$210.60	\$0.00	\$75.40	\$0.00	UM	VNX2 HARDWARE
N4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$161.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	UM	VNX2 HARDWARE
N4-2S10-600TU	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,570.00	26%	\$1,161.80	\$204.10	\$172.70	\$127.17	\$0.00	\$45.53	\$0.00	UM	VNX2 HARDWARE
N4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,570.00	26%	\$1,161.80	\$204.10	\$172.70	\$127.17	\$0.00	\$45.53	\$0.00	UM	VNX2 HARDWARE
N4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$212.50	\$187.50	\$137.50	\$0.00	\$50.00	\$0.00	UM	VNX2 HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
N4-2S10-900TU	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,060.00	26%	\$1,524.40	\$267.80	\$226.60	\$166.86	\$0.00	\$59.74	\$0.00	UM	VNX2 HARDWARE
N4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,060.00	26%	\$1,524.40	\$267.80	\$226.60	\$166.86	\$0.00	\$59.74	\$0.00	UM	VNX2 HARDWARE
N4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$232.90	\$205.50	\$150.70	\$0.00	\$54.80	\$0.00	UM	VNX2 HARDWARE
N4-2S15-300TU	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	\$2,260.00	26%	\$1,672.40	\$293.80	\$248.60	\$183.06	\$0.00	\$65.54	\$0.00	UM	VNX2 HARDWARE
N4-2S15-300U	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	\$2,260.00	26%	\$1,672.40	\$293.80	\$248.60	\$183.06	\$0.00	\$65.54	\$0.00	UM	VNX2 HARDWARE
N4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$455.60	\$402.00	\$294.80	\$0.00	\$107.20	\$0.00	UM	VNX2 HARDWARE
N4-2S6F-100TU	VNX 100GB EFD 25X2.5 DPE/DAE NEBS UPG	\$4,420.00	26%	\$3,270.80	\$574.60	\$486.20	\$358.02	\$0.00	\$128.18	\$0.00	UM	VNX2 HARDWARE
N4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE NEBS UPG	\$4,420.00	26%	\$3,270.80	\$574.60	\$486.20	\$358.02	\$0.00	\$128.18	\$0.00	UM	VNX2 HARDWARE
N4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$719.10	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	UM	VNX2 HARDWARE
N4-2S6F-200TU	VNX 200GB EFD 25X2.5 DPE/DAE NEBS UPG	\$6,970.00	26%	\$5,157.80	\$906.10	\$766.70	\$564.57	\$0.00	\$202.13	\$0.00	UM	VNX2 HARDWARE
N4-2S6F-200U	VNX 200GB SSD 25X2.5 DPE/DAE NEBS UPG	\$6,970.00	26%	\$5,157.80	\$906.10	\$766.70	\$564.57	\$0.00	\$202.13	\$0.00	UM	VNX2 HARDWARE
N4-2S6FX-100	VNX 100GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$346.80	\$306.00	\$224.40	\$0.00	\$81.60	\$0.00	UM	VNX2 HARDWARE
N4-2S6FX-100TU	VNX 100GB FASTVP EFD 25X2.5 NEBS UPG	\$1.00	26%	\$0.74	\$388.70	\$328.90	\$242.19	\$0.00	\$86.71	\$0.00	UM	VNX2 HARDWARE
N4-2S6FX-100U	VNX 100GB FASTVP SSD 25X2.5 NEBS UPG	\$1.00	26%	\$0.74	\$388.70	\$328.90	\$242.19	\$0.00	\$86.71	\$0.00	UM	VNX2 HARDWARE
N4-2S6FX-1600	VNX 1600GB NEBS MLC SSD 25X2.5 DAE	\$10,770.00	26%	\$7,969.80	\$1,830.90	\$1,615.50	\$1,184.70	\$0.00	\$430.80	\$0.00	UM	VNX2 HARDWARE
N4-2S6FX-1600TU	VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/G	\$17,740.00	26%	\$13,127.60	\$2,306.20	\$1,951.40	\$1,436.94	\$0.00	\$514.46	\$0.00	UM	VNX2 HARDWARE
N4-2S6FX-1600U	VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/G	\$17,740.00	26%	\$13,127.60	\$2,306.20	\$1,951.40	\$1,436.94	\$0.00	\$514.46	\$0.00	UM	VNX2 HARDWARE
N4-2S6FX-200	VNX 200GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$398.65	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	UM	VNX2 HARDWARE
N4-2S6FX-200TU	VNX 200GB FASTVP EFD 25X2.5 NEBS UPG	\$3,430.00	26%	\$2,538.20	\$445.90	\$377.30	\$277.83	\$0.00	\$99.47	\$0.00	UM	VNX2 HARDWARE
N4-2S6FX-200U	VNX 200GB FASTVP SSD 25X2.5 NEBS UPG	\$3,430.00	26%	\$2,538.20	\$445.90	\$377.30	\$277.83	\$0.00	\$99.47	\$0.00	UM	VNX2 HARDWARE
N4-2S6FX-400	VNX 400GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$746.30	\$658.50	\$482.90	\$0.00	\$175.60	\$0.00	UM	VNX2 HARDWARE
N4-2S6FX-400TU	VNX 400GB FASTVP EFD 25X2.5 NEBS UPG	\$6,420.00	26%	\$4,750.80	\$834.60	\$706.20	\$520.02	\$0.00	\$186.18	\$0.00	UM	VNX2 HARDWARE
N4-2S6FX-400U	VNX 400GB FASTVP SSD 25X2.5 NEBS UPG	\$6,420.00	26%	\$4,750.80	\$834.60	\$706.20	\$520.02	\$0.00	\$186.18	\$0.00	UM	VNX2 HARDWARE
N4-2S6FX-800	VNX 800GB NEBS MLC SSD 25X2.5 DAE	\$6,595.00	26%	\$4,880.30	\$1,121.15	\$989.25	\$725.45	\$0.00	\$263.80	\$0.00	UM	VNX2 HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
N4-2S6FX-800TU	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	\$10,860.00	26%	\$8,036.40	\$1,411.80	\$1,194.60	\$879.66	\$0.00	\$314.94	\$0.00	UM	VNX2 HARDWARE
N4-2S6FX-800U	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	\$10,860.00	26%	\$8,036.40	\$1,411.80	\$1,194.60	\$879.66	\$0.00	\$314.94	\$0.00	UM	VNX2 HARDWARE
N4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE NEBS	\$1.00	26%	\$0.74	\$168.30	\$148.50	\$108.90	\$0.00	\$39.60	\$0.00	UM	VNX2 HARDWARE
N4-VS07-020TU	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	\$1,630.00	26%	\$1,206.20	\$211.90	\$179.30	\$132.03	\$0.00	\$47.27	\$0.00	UM	VNX2 HARDWARE
N4-VS07-020U	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	\$1,630.00	26%	\$1,206.20	\$211.90	\$179.30	\$132.03	\$0.00	\$47.27	\$0.00	UM	VNX2 HARDWARE
N4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE NEBS	\$1.00	26%	\$0.74	\$226.95	\$200.25	\$146.85	\$0.00	\$53.40	\$0.00	UM	VNX2 HARDWARE
N4-VS07-030TU	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	\$2,200.00	26%	\$1,628.00	\$286.00	\$242.00	\$178.20	\$0.00	\$63.80	\$0.00	UM	VNX2 HARDWARE
N4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	\$2,200.00	26%	\$1,628.00	\$286.00	\$242.00	\$178.20	\$0.00	\$63.80	\$0.00	UM	VNX2 HARDWARE
N4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE NEBS	\$1.00	26%	\$0.74	\$255.85	\$225.75	\$165.55	\$0.00	\$60.20	\$0.00	UM	VNX2 HARDWARE
N4-VS07-040TU	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	\$2,460.00	26%	\$1,820.40	\$319.80	\$270.60	\$199.26	\$0.00	\$71.34	\$0.00	UM	VNX2 HARDWARE
N4-VS07-040U	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	\$2,460.00	26%	\$1,820.40	\$319.80	\$270.60	\$199.26	\$0.00	\$71.34	\$0.00	UM	VNX2 HARDWARE
N4-VS10-012	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS	\$1.00	26%	\$0.74	\$268.60	\$237.00	\$173.80	\$0.00	\$63.20	\$0.00	UM	VNX2 HARDWARE
N4-VS10-012TU	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	\$2,600.00	26%	\$1,924.00	\$338.00	\$286.00	\$210.60	\$0.00	\$75.40	\$0.00	UM	VNX2 HARDWARE
N4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	\$2,600.00	26%	\$1,924.00	\$338.00	\$286.00	\$210.60	\$0.00	\$75.40	\$0.00	UM	VNX2 HARDWARE
N4-VS10-600	VNX 600GB 10K SAS 15X3.5 DAE NEBS	\$1.00	26%	\$0.74	\$161.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	UM	VNX2 HARDWARE
N4-VS10-600TU	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,570.00	26%	\$1,161.80	\$204.10	\$172.70	\$127.17	\$0.00	\$45.53	\$0.00	UM	VNX2 HARDWARE
N4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,570.00	26%	\$1,161.80	\$204.10	\$172.70	\$127.17	\$0.00	\$45.53	\$0.00	UM	VNX2 HARDWARE
N4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE NEBS	\$1.00	26%	\$0.74	\$211.65	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	UM	VNX2 HARDWARE
N4-VS10-900TU	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	\$2,060.00	26%	\$1,524.40	\$267.80	\$226.60	\$166.86	\$0.00	\$59.74	\$0.00	UM	VNX2 HARDWARE
N4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	\$2,060.00	26%	\$1,524.40	\$267.80	\$226.60	\$166.86	\$0.00	\$59.74	\$0.00	UM	VNX2 HARDWARE
N4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE NEBS	\$1.00	26%	\$0.74	\$170.00	\$150.00	\$110.00	\$0.00	\$40.00	\$0.00	UM	VNX2 HARDWARE
N4-VS15-300TU	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,650.00	26%	\$1,221.00	\$214.50	\$181.50	\$133.65	\$0.00	\$47.85	\$0.00	UM	VNX2 HARDWARE
N4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,650.00	26%	\$1,221.00	\$214.50	\$181.50	\$133.65	\$0.00	\$47.85	\$0.00	UM	VNX2 HARDWARE
N4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE NEBS	\$1.00	26%	\$0.74	\$260.95	\$230.25	\$168.85	\$0.00	\$61.40	\$0.00	UM	VNX2 HARDWARE
N4-VS15-600TU	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	\$2,530.00	26%	\$1,872.20	\$328.90	\$278.30	\$204.93	\$0.00	\$73.37	\$0.00	UM	VNX2 HARDWARE
N4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	\$2,530.00	26%	\$1,872.20	\$328.90	\$278.30	\$204.93	\$0.00	\$73.37	\$0.00	UM	VNX2 HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
N4-VS6F-100	VNX 100GB SSD 15X3.5 DAE NEBS	\$1.00	26%	\$0.74	\$455.60	\$402.00	\$294.80	\$0.00	\$107.20	\$0.00	UM	VNX2 HARDWARE
N4-VS6F-100TU	VNX 100GB EFD 15X3.5 DAE NEBS UPG	\$4,420.00	26%	\$3,270.80	\$574.60	\$486.20	\$358.02	\$0.00	\$128.18	\$0.00	UM	VNX2 HARDWARE
N4-VS6F-100U	VNX 100GB SSD 15X3.5 DAE NEBS UPG	\$4,420.00	26%	\$3,270.80	\$574.60	\$486.20	\$358.02	\$0.00	\$128.18	\$0.00	UM	VNX2 HARDWARE
N4-VS6F-200	VNX 200GB SSD 15X3.5' DAE NEBS	\$1.00	26%	\$0.74	\$719.10	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	UM	VNX2 HARDWARE
N4-VS6F-200TU	VNX 200GB EFD 15X3.5' DAE NEBS UPG	\$6,970.00	26%	\$5,157.80	\$906.10	\$766.70	\$564.57	\$0.00	\$202.13	\$0.00	UM	VNX2 HARDWARE
N4-VS6F-200U	VNX 200GB SSD 15X3.5' DAE NEBS UPG	\$6,970.00	26%	\$5,157.80	\$906.10	\$766.70	\$564.57	\$0.00	\$202.13	\$0.00	UM	VNX2 HARDWARE
N4-VS6FX-100	VNX 100GB FAST VP SSD 15X3.5 DAE NEBS	\$1.00	26%	\$0.74	\$346.80	\$306.00	\$224.40	\$0.00	\$81.60	\$0.00	UM	VNX2 HARDWARE
N4-VS6FX-100TU	VNX 100GB FAST VP EFD 15X3.5 DAE NEBS	\$1.00	26%	\$0.74	\$388.70	\$328.90	\$242.19	\$0.00	\$86.71	\$0.00	UM	VNX2 HARDWARE
N4-VS6FX-100U	VNX 100GB FAST VP SSD 15X3.5 DAE NEBS	\$1.00	26%	\$0.74	\$388.70	\$328.90	\$242.19	\$0.00	\$86.71	\$0.00	UM	VNX2 HARDWARE
N4-VS6FX-1600	VNX 1600GB NEBS MLC SSD 15X3.5 DAE	\$10,770.00	26%	\$7,969.80	\$1,830.90	\$1,615.50	\$1,184.70	\$0.00	\$430.80	\$0.00	UM	VNX2 HARDWARE
N4-VS6FX-1600TU	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	\$17,740.00	26%	\$13,127.60	\$2,306.20	\$1,951.40	\$1,436.94	\$0.00	\$514.46	\$0.00	UM	VNX2 HARDWARE
N4-VS6FX-1600U	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	\$17,740.00	26%	\$13,127.60	\$2,306.20	\$1,951.40	\$1,436.94	\$0.00	\$514.46	\$0.00	UM	VNX2 HARDWARE
N4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS	\$1.00	26%	\$0.74	\$398.65	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	UM	VNX2 HARDWARE
N4-VS6FX-200TU	VNX 200GB FAST VP EFD 15X3.5 DAE NEBS UG	\$3,430.00	26%	\$2,538.20	\$445.90	\$377.30	\$277.83	\$0.00	\$99.47	\$0.00	UM	VNX2 HARDWARE
N4-VS6FX-200U	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS UG	\$3,430.00	26%	\$2,538.20	\$445.90	\$377.30	\$277.83	\$0.00	\$99.47	\$0.00	UM	VNX2 HARDWARE
N4-VS6FX-800	VNX 800GB NEBS MLC SSD 15X3.5 DAE	\$6,595.00	26%	\$4,880.30	\$1,121.15	\$989.25	\$725.45	\$0.00	\$263.80	\$0.00	UM	VNX2 HARDWARE
N4-VS6FX-800TU	VNX 800GB NEBS MLC SSD 15X3.5 DAE U/G	\$10,860.00	26%	\$8,036.40	\$1,411.80	\$1,194.60	\$879.66	\$0.00	\$314.94	\$0.00	UM	VNX2 HARDWARE
N4-VS6FX-800U	VNX 800GB NEBS MLC SSD 15X3.5 DAE U/G	\$10,860.00	26%	\$8,036.40	\$1,411.80	\$1,194.60	\$879.66	\$0.00	\$314.94	\$0.00	UM	VNX2 HARDWARE
N5-2S10-012TU	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G	\$1,578.50	10%	\$1,420.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-2S10-012U	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G	\$1,578.50	10%	\$1,420.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-2S10-600TU	VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G	\$840.50	10%	\$756.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-2S10-600U	VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G	\$840.50	10%	\$756.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-2S10-900TU	VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G	\$1,219.75	10%	\$1,097.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-2S10-900U	VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G	\$1,219.75	10%	\$1,097.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-2S15-300TU	VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G	\$1,301.75	10%	\$1,171.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
N5-2S15-300U	VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G	\$1,301.75	10%	\$1,171.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-2S15-600	VNXE1600 600GB 15K SAS 25X2.5 NEBS	\$820.00	10%	\$738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-2S15-600TU	VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G	\$1,342.75	10%	\$1,208.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-2S15-600U	VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G	\$1,342.75	10%	\$1,208.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-2S6F-200TU	VNXE1600 200GB SSD 25X2.5 NEBS U/G	\$4,786.75	10%	\$4,308.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-2S6F-200U	VNXE1600 200GB SSD 25X2.5 NEBS U/G	\$4,786.75	10%	\$4,308.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-2S6FX-200	VNXE1600 200GB SSD 25X2.5 NEBS	\$1,634.88	10%	\$1,471.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-2S6FX-200TU	VNXE1600 200GB SSD 25X2.5 NEBSUG	\$2,398.50	10%	\$2,158.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-2S6FX-200U	VNXE1600 200GB SSD 25X2.5 NEBSUG	\$2,398.50	10%	\$2,158.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-2S6FX-800TU	VNXE1600 800GB SSD 25X2.5 NEBSUG	\$8,569.00	10%	\$7,712.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-2S6FX-800U	VNXE1600 800GB SSD 25X2.5 NEBSUG	\$8,569.00	10%	\$7,712.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-PS07-020TU	VNXE1600 2TB NL SAS 12X3.5 NEBS U/G	\$1,137.75	10%	\$1,023.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-PS07-020U	VNXE1600 2TB NL SAS 12X3.5 NEBS U/G	\$1,137.75	10%	\$1,023.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-PS07-040TU	VNXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,681.00	10%	\$1,512.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-PS07-040U	VNXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,681.00	10%	\$1,512.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-PS10-900TU	VNXE1600 900GB 10K SAS 12X3.5 NEBS U/G	\$1,219.75	10%	\$1,097.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N6-2S10-012U	VNXe 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	\$1,845.00	10%	\$1,660.50	\$0.00	\$164.02	\$114.39	\$77.40	\$40.19	\$74.39	UE	VNXE HARDWARE
N6-2S10-600	VNXe 3200 600GB 10K SAS 25X2.5 NEBS	\$1.00	10%	\$0.90	\$0.00	\$79.34	\$55.53	\$38.70	\$34.83	\$34.83	UE	VNXE HARDWARE
N6-2S10-600TU	VNXe 3200 600GB 10KSAS 25X2.5 NEBS U/G	\$1,096.75	10%	\$987.08	\$0.00	\$97.50	\$68.00	\$46.01	\$23.89	\$44.22	UE	VNXE HARDWARE
N6-2S10-600U	VNXe 3200 600GB 10KSAS 25X2.5 NEBS U/G	\$1,096.75	10%	\$987.08	\$0.00	\$97.50	\$68.00	\$46.01	\$23.89	\$44.22	UE	VNXE HARDWARE
N6-2S10-900	VNXe 3200 900GB 10K SAS 25X2.5 NEBS	\$1.00	10%	\$0.90	\$0.00	\$107.01	\$74.91	\$52.20	\$46.98	\$46.98	UE	VNXE HARDWARE
N6-2S10-900TU	VNXe 3200 900GB 10KSAS 25X2.5 NEBS UG	\$1,435.00	10%	\$1,291.50	\$0.00	\$127.57	\$88.97	\$60.20	\$31.26	\$57.86	UE	VNXE HARDWARE
N6-2S10-900U	VNXe 3200 900GB 10KSAS 25X2.5 NEBS UG	\$1,465.75	10%	\$1,319.18	\$0.00	\$130.31	\$90.88	\$61.49	\$31.93	\$59.10	UE	VNXE HARDWARE
N6-2S15-300	VNXe 3200 300GB 15K SAS 25X2.5 NEBS	\$1.00	10%	\$0.90	\$0.00	\$114.39	\$80.07	\$55.80	\$50.22	\$50.22	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
N6-2S15-300TU	VNXe 3200 300GB 15KSAS 25X2.5 NEBS U/G	\$1,568.25	10%	\$1,411.43	\$0.00	\$139.42	\$97.23	\$65.79	\$34.16	\$63.23	UE	VNXE HARDWARE	
N6-2S15-300U	VNXe 3200 300GB 15KSAS 25X2.5 NEBS U/G	\$1,568.25	10%	\$1,411.43	\$0.00	\$139.42	\$97.23	\$65.79	\$34.16	\$63.23	UE	VNXE HARDWARE	
N6-2S6F-100	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	\$1.00	10%	\$0.90	\$0.00	\$248.46	\$173.92	\$121.20	\$109.08	\$109.08	UE	VNXE HARDWARE	
N6-2S6F-100TU	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	\$3,403.00	10%	\$3,062.70	\$0.00	\$302.53	\$210.99	\$142.76	\$74.14	\$137.22	UE	VNXE HARDWARE	
N6-2S6F-100U	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	\$3,403.00	10%	\$3,062.70	\$0.00	\$302.53	\$210.99	\$142.76	\$74.14	\$137.22	UE	VNXE HARDWARE	
N6-2S6F-200	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	\$1.00	10%	\$0.90	\$0.00	\$392.99	\$275.09	\$191.70	\$172.53	\$172.53	UE	VNXE HARDWARE	
N6-2S6F-200TU	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	\$5,391.50	10%	\$4,852.35	\$0.00	\$479.30	\$334.27	\$226.18	\$117.46	\$217.40	UE	VNXE HARDWARE	
N6-2S6F-200U	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	\$5,391.50	10%	\$4,852.35	\$0.00	\$479.30	\$334.27	\$226.18	\$117.46	\$217.40	UE	VNXE HARDWARE	
N6-2S6FX-200	VNXe 3200 200GB FASTVP EFD 25X2.5 NEB	\$1.00	10%	\$0.90	\$0.00	\$217.71	\$152.40	\$106.20	\$95.58	\$95.58	UE	VNXE HARDWARE	
N6-2S6FX-200TU	VNXe 3200 200GB FASTVP EFD 25X2.5 NB UG	\$2,665.00	10%	\$2,398.50	\$0.00	\$236.92	\$165.23	\$111.80	\$58.06	\$107.46	UE	VNXE HARDWARE	
N6-2S6FX-200U	VNXe 3200 200GB FASTVP EFD 25X2.5 NB UG	\$2,665.00	10%	\$2,398.50	\$0.00	\$236.92	\$165.23	\$111.80	\$58.06	\$107.46	UE	VNXE HARDWARE	
N6-PS07-020	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	\$1.00	10%	\$0.90	\$0.00	\$89.18	\$62.42	\$43.50	\$39.15	\$39.15	UE	VNXE HARDWARE	
N6-PS07-020TU	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	\$1,230.00	10%	\$1,107.00	\$0.00	\$109.35	\$76.26	\$51.60	\$26.80	\$49.60	UE	VNXE HARDWARE	
N6-PS07-020U	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	\$1,230.00	10%	\$1,107.00	\$0.00	\$109.35	\$76.26	\$51.60	\$26.80	\$49.60	UE	VNXE HARDWARE	
N6-PS07-040	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	\$1.00	10%	\$0.90	\$0.00	\$122.39	\$85.67	\$59.70	\$53.73	\$53.73	UE	VNXE HARDWARE	
N6-PS07-040TU	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	\$1,681.00	10%	\$1,512.90	\$0.00	\$149.44	\$104.22	\$70.52	\$36.62	\$67.78	UE	VNXE HARDWARE	
N6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	\$1,681.00	10%	\$1,512.90	\$0.00	\$149.44	\$104.22	\$70.52	\$36.62	\$67.78	UE	VNXE HARDWARE	
N6-PS10-012	VNXe 3200 1.2TB 10K SAS 12X3.5 NEBS	\$1.00	10%	\$0.90	\$0.00	\$134.69	\$94.28	\$65.70	\$59.13	\$59.13	UE	VNXE HARDWARE	
N6-PS10-012TU	VNXe 3200 1.2TB 10KSAS 12X3.5 NEBS U/G	\$1.00	10%	\$0.90	\$0.00	\$164.02	\$114.39	\$77.40	\$40.19	\$74.39	UE	VNXE HARDWARE	
N6-PS10-012U	VNXe 3200 1.2TB 10KSAS 12X3.5 NEBS U/G	\$1.00	10%	\$0.90	\$0.00	\$164.02	\$114.39	\$77.40	\$40.19	\$74.39	UE	VNXE HARDWARE	
N6-PS10-600	VNXe 3200 600GB 10K SAS 12X3.5 NEBS	\$1.00	10%	\$0.90	\$0.00	\$79.34	\$55.53	\$38.70	\$34.83	\$34.83	UE	VNXE HARDWARE	
N6-PS10-600TU	VNXe 3200 600GB 10KSAS 12X3.5 NEBS U/G	\$1.00	10%	\$0.90	\$0.00	\$97.50	\$68.00	\$46.01	\$23.89	\$44.22	UE	VNXE HARDWARE	
N6-PS10-600U	VNXe 3200 600GB 10KSAS 12X3.5 NEBS U/G	\$1.00	10%	\$0.90	\$0.00	\$97.50	\$68.00	\$46.01	\$23.89	\$44.22	UE	VNXE HARDWARE	
N6-PS10-900	VNXe 3200 900GB 10K SAS 12X3.5 NEBS	\$1.00	10%	\$0.90	\$0.00	\$105.78	\$74.05	\$51.60	\$46.44	\$46.44	UE	VNXE HARDWARE	
N6-PS10-900TU	VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	\$1,435.00	10%	\$1,291.50	\$0.00	\$127.57	\$88.97	\$60.20	\$31.26	\$57.86	UE	VNXE HARDWARE	
N6-PS10-900U	VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	\$1,435.00	10%	\$1,291.50	\$0.00	\$127.57	\$88.97	\$60.20	\$31.26	\$57.86	UE	VNXE HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
N6-PS15-300	VNXe 3200 300GB 15K SAS 12X3.5 NEBS	\$1.00	10%	\$0.90	\$0.00	\$80.57	\$56.40	\$39.30	\$35.37	\$35.37	UE	VNXE HARDWARE
N6-PS15-300TU	VNXe 3200 300GB 15K SAS 12X3.5 NEBS U/G	\$1.00	10%	\$0.90	\$0.00	\$97.50	\$68.00	\$46.01	\$23.89	\$44.22	UE	VNXE HARDWARE
N6-PS15-300U	VNXe 3200 300GB 15K SAS 12X3.5 NEBS U/G	\$1.00	10%	\$0.90	\$0.00	\$97.50	\$68.00	\$46.01	\$23.89	\$44.22	UE	VNXE HARDWARE
N6-PS15-600	VNXe 3200 600GB 15K SAS 12X3.5 NEBS	\$1.00	10%	\$0.90	\$0.00	\$131.61	\$92.13	\$64.20	\$57.78	\$57.78	UE	VNXE HARDWARE
N6-PS15-600TU	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	\$1,804.00	10%	\$1,623.60	\$0.00	\$160.38	\$111.85	\$75.68	\$39.30	\$72.74	UE	VNXE HARDWARE
N6-PS15-600U	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	\$1,804.00	10%	\$1,623.60	\$0.00	\$160.38	\$111.85	\$75.68	\$39.30	\$72.74	UE	VNXE HARDWARE
N6-PS6F-100	VNXe 3200 100GB EFD 12X3.5 NEBS	\$1.00	10%	\$0.90	\$0.00	\$248.46	\$173.92	\$121.20	\$109.08	\$109.08	UE	VNXE HARDWARE
N6-PS6F-100TU	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$3,403.00	10%	\$3,062.70	\$0.00	\$302.53	\$210.99	\$142.76	\$74.14	\$137.22	UE	VNXE HARDWARE
N6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$3,403.00	10%	\$3,062.70	\$0.00	\$302.53	\$210.99	\$142.76	\$74.14	\$137.22	UE	VNXE HARDWARE
N6-PS6F-200	VNXe 3200 200GB EFD 12X3.5 NEBS	\$1.00	10%	\$0.90	\$0.00	\$392.99	\$275.09	\$191.70	\$172.53	\$172.53	UE	VNXE HARDWARE
N6-PS6F-200TU	VNXe 3200 200GB EFD 12X3.5' NEBS U/G	\$5,391.50	10%	\$4,852.35	\$0.00	\$479.30	\$334.27	\$226.18	\$117.46	\$217.40	UE	VNXE HARDWARE
N5-PS10-900U	VNXE1600 900GB 10K SAS 12X3.5 NEBS U/G	\$1,219.75	10%	\$1,097.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-PS15-600TU	VNXE1600 600GB 15K SAS 12X3.5 NEBS U/G	\$1,342.75	10%	\$1,208.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-PS15-600U	VNXE1600 600GB 15K SAS 12X3.5 NEBS U/G	\$1,342.75	10%	\$1,208.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-PS6F-200TU	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$4,786.75	10%	\$4,308.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-PS6F-200U	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$4,786.75	10%	\$4,308.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N5-SP-S6X600-15K	VNXe1600 2.5 NEBS Systempack 6x600GB 15K	\$3,428.63	10%	\$3,085.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
N6-2S10-012	VNXe 3200 1.2TB 10K SAS 25X2.5 NEBS	\$1.00	10%	\$0.90	\$0.00	\$134.69	\$94.28	\$65.70	\$59.13	\$59.13	UE	VNXE HARDWARE
N6-2S10-012TU	VNXe 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	\$1,845.00	10%	\$1,660.50	\$0.00	\$164.02	\$114.39	\$77.40	\$40.19	\$74.39	UE	VNXE HARDWARE
NAV34-WG-EN	NAVI CX3-40 WG TO EN UPGR	\$43,000.00	26%	\$31,820.00	\$8,600.00	\$7,740.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV3-5UP-DP	CX300 TO CX500 DP UPGRADE	\$14,600.00	26%	\$10,804.00	\$2,920.00	\$2,628.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV3-5UP-EN	CX300 TO CX500 EN UPGRADE	\$22,000.00	26%	\$16,280.00	\$4,400.00	\$3,960.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV3-5UP-WG	CX300 TO CX500 WG UPGRADE	\$8,050.00	26%	\$5,957.00	\$1,610.00	\$1,449.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV3-7UP-DP	CX300 TO CX700 DP UPGRADE	\$37,500.00	26%	\$27,750.00	\$7,500.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV3-7UP-EN	CX300 TO CX700 EN UPGRADE	\$55,500.00	26%	\$41,070.00	\$11,100.00	\$9,990.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV3-7UP-WG	CX300 TO CX700 WG UPGRADE	\$19,250.00	26%	\$14,245.00	\$3,850.00	\$3,465.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV38-DP	NAVI MGR CX3-80 DEPT LIC	\$1.00	26%	\$0.74	\$9,800.00	\$8,820.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV38-DP-EN	NAVI CX3-80 DP TO EN UPGR	\$26,200.00	26%	\$19,388.00	\$5,240.00	\$4,716.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV38-EN	NAVI MGR CX3-80 ENTPR LIC	\$1.00	26%	\$0.74	\$14,520.00	\$13,068.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV38-WG	NAVI MGR CX3-80 WKGRP LIC	\$1.00	26%	\$0.74	\$5,380.00	\$4,842.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV38-WG-DP	NAVI CX3-80 WG TO DP UPG	\$27,500.00	26%	\$20,350.00	\$5,500.00	\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NAV38-WG-EN	NAVI CX3-80 WG TO EN UPGR	\$53,700.00	26%	\$39,738.00	\$10,740.00	\$9,666.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV3I-5IUP	NAVI 300I TO 500I UPGRADE	\$16,000.00	26%	\$11,840.00	\$3,200.00	\$2,880.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV4-120	Navi/Uni CX4-120	\$1.00	26%	\$0.74	\$951.00	\$855.90	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV4-120UPG	NAVI/Uni BLOCK Upp CX4-120	\$1.00	26%	\$0.74	\$627.00	\$564.30	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV4-240	Navi/Uni CX4-240	\$1.00	26%	\$0.74	\$3,325.00	\$2,992.50	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV4-240UPG	NAVI/Uni BLOCK Upp CX4-240	\$1.00	26%	\$0.74	\$1,995.00	\$1,795.50	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV4-480	Navi/Uni CX4-480	\$1.00	26%	\$0.74	\$10,597.00	\$9,537.30	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV4-480UPG	NAVI/Uni BLOCK Upp CX4-480	\$1.00	26%	\$0.74	\$6,358.00	\$5,722.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV4-5UP-DP	CX400-CX500 DEPT UPGRADE	\$10,300.00	26%	\$7,622.00	\$2,060.00	\$1,854.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV4-5UP-EN	CX400-CX500 ENT UPGRADE	\$10,400.00	26%	\$7,696.00	\$2,080.00	\$1,872.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV4-5UP-WG	CX400-CX500 WG UPGRADE	\$5,150.00	26%	\$3,811.00	\$1,030.00	\$927.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV4-7UP-DP	CX400-CX700 DEPT UPGRADE	\$33,200.00	26%	\$24,568.00	\$6,640.00	\$5,976.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV4-7UP-EN	CX400-CX700 ENT UPGRADE	\$43,000.00	26%	\$31,820.00	\$8,600.00	\$7,740.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV4-7UP-WG	CX400-CX700 WG UPGRADE	\$16,350.00	26%	\$12,099.00	\$3,270.00	\$2,943.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV4-960	Navi/Uni CX4-960	\$1.00	26%	\$0.74	\$17,575.00	\$15,817.50	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV4-960UPG	NAVI/Uni BLOCK Upp CX4-960	\$1.00	26%	\$0.74	\$10,545.00	\$9,490.50	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV500-DP	CX500 NAVI DEPARTMENTAL	\$20,600.00	26%	\$15,244.00	\$4,120.00	\$3,708.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV500-DP-EN	CX500 DEPT TO ENT. UPGRAD	\$10,400.00	26%	\$7,696.00	\$2,080.00	\$1,872.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV500-EN	CX500 NAVI ENTERPRISE	\$31,000.00	26%	\$22,940.00	\$6,200.00	\$5,580.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV500I	NAVI SUITE FOR CX500I	\$20,600.00	26%	\$15,244.00	\$4,120.00	\$3,708.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV500-KIT	NAVI MEDIA KIT FOR CX500I	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV500-WG	CX500 NAVI WORKGROUP	\$10,300.00	26%	\$7,622.00	\$2,060.00	\$1,854.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV500-WG-DP	CX500 WG TO DEPT UPGRADE	\$10,300.00	26%	\$7,622.00	\$2,060.00	\$1,854.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV500-WG-EN	CX500 WG TO ENT. UPGRAD	\$20,700.00	26%	\$15,318.00	\$4,140.00	\$3,726.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV5-7UP-DP	CX500 TO CX700 DP UPGRADE	\$22,900.00	26%	\$16,946.00	\$4,580.00	\$4,122.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV5-7UP-EN	CX500 TO CX700 EN UPGRADE	\$33,500.00	26%	\$24,790.00	\$6,700.00	\$6,030.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV5-7UP-WG	CX500 TO CX700 WG UPGRADE	\$11,200.00	26%	\$8,288.00	\$2,240.00	\$2,016.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV6-7UP-DP	CX600-CX700 DEPT UPGRADE	\$20,700.00	26%	\$15,318.00	\$4,140.00	\$3,726.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV6-7UP-EN	CX600-CX700 ENT UPGRADE	\$21,000.00	26%	\$15,540.00	\$4,200.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV6-7UP-WG	CX600-CX700 WG UPGRADE	\$11,200.00	26%	\$8,288.00	\$2,240.00	\$2,016.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV700-DP	CX700 NAVI DEPARTMENTAL	\$43,500.00	26%	\$32,190.00	\$8,700.00	\$7,830.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV700-DP-EN	CX700 DEPT TO ENT. UPGRAD	\$21,000.00	26%	\$15,540.00	\$4,200.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV700-EN	CX700 NAVI ENTERPRISE	\$64,500.00	26%	\$47,730.00	\$12,900.00	\$11,610.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV700-WG	CX700 NAVI WORKGROUP	\$21,500.00	26%	\$15,910.00	\$4,300.00	\$3,870.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV700-WG-DP	CX700 WG TO DEPT UPGRADE	\$22,000.00	26%	\$16,280.00	\$4,400.00	\$3,960.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV700-WG-EN	CX700 WG TO ENT. UPGRAD	\$43,000.00	26%	\$31,820.00	\$8,600.00	\$7,740.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-AIX	NAVISPHERE AGENT AIX	\$1,200.00	26%	\$888.00	\$250.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-AIX303	AIX AGENT V6.4 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-AIX308	AIX AGENT V6.5 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-AIX402	AIX AGENT V6.6 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-AIX407	AIX AGENT V6.7 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-AIX501	AIX AGENT V6.16 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-AIXKIT	NAVI AGENT AIX MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-HP	NAVISPHERE AGENT HPUX	\$1,200.00	26%	\$888.00	\$250.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-HP303	HPUX AGENT V6.4 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-HP308	HPUX AGENT V6.5 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-HP402	HP AGENT V6.6 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
N6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5 NEBS U/G	\$5,391.50	10%	\$4,852.35	\$0.00	\$479.30	\$334.27	\$226.18	\$117.46	\$217.40	UE	VNXE HARDWARE
N6-PS6FX-200	VNXe 3200 200GB FASTVP EFD 12X3.5 NEB	\$1.00	10%	\$0.90	\$0.00	\$217.71	\$152.40	\$106.20	\$95.58	\$95.58	UE	VNXE HARDWARE
N6-PS6FX-200TU	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG	\$1.00	10%	\$0.90	\$0.00	\$236.92	\$165.23	\$111.80	\$58.06	\$107.46	UE	VNXE HARDWARE
N6-PS6FX-200U	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG	\$1.00	10%	\$0.90	\$0.00	\$236.92	\$165.23	\$111.80	\$58.06	\$107.46	UE	VNXE HARDWARE
NA-3PDAE	NX4 SAS/SATA DAE-FACTORY INSTALL	\$1.00	10%	\$0.90	\$0.00	\$1,535.00	\$1,466.00	\$1,017.00	\$1,347.00	\$0.00	J	NAS
NA-3PDAE-FD	NX4 SAS/SATA EXPANSION DAE-FIELD INSTALL	\$1.00	10%	\$0.90	\$0.00	\$1,535.00	\$1,466.00	\$1,017.00	\$1,347.00	\$0.00	J	NAS
NAS-MGR-L	MANAGER ADVANCED EDITION	\$11,600.00	26%	\$8,584.00	\$2,320.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NAS-MGR-L-U	MANAGER ADVANCED EDITION	\$11,600.00	26%	\$8,584.00	\$2,320.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NAS-MGR-PKG	NAS MGR ADD NAVI DISC PKG	\$9,300.00	26%	\$6,882.00	\$1,860.00	\$1,674.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NA-SS15-146	DISK ASSMBLY 146GB 15K SA	\$485.00	10%	\$436.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NAS
NA-SS15-146HS	DISK ASSMBLY 146GB 15K SA HS	\$485.00	10%	\$436.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NAS
NA-SS15-146U	DISK ASSMBLY 146GB 15K SA UPG	\$662.00	10%	\$595.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NAS
NAV100	NAVI MANAGER AX100 SERIES	\$1,100.00	10%	\$990.00	\$220.00	\$198.00	\$176.00	\$0.00	\$0.00	\$0.00	J	CLARIION
NAV150	NAVI MGR UPGRADE AX150	\$1,100.00	10%	\$990.00	\$220.00	\$198.00	\$176.00	\$0.00	\$0.00	\$0.00	J	CLARIION
NAV2-3UP-DP	CX200-CX300 DEPT UPGRADE	\$3,000.00	26%	\$2,220.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV2-3UP-EN	CX200-CX300 ENT UPGRADE	\$4,500.00	26%	\$3,330.00	\$900.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV2-3UP-WG	CX200-CX300 WG UPGRADE	\$1,125.00	26%	\$832.50	\$225.00	\$202.50	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV2-5UP-DP	CX200-CX500 DEPT UPGRADE	\$17,600.00	26%	\$13,024.00	\$3,520.00	\$3,168.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV2-5UP-EN	CX200-CX500 ENT UPGRADE	\$26,500.00	26%	\$19,610.00	\$5,300.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV2-5UP-WG	CX200-CX500 WG UPGRADE	\$9,175.00	26%	\$6,789.50	\$1,835.00	\$1,651.50	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV2-7UP-DP	CX200-CX700 DEPT UPGRADE	\$40,500.00	26%	\$29,970.00	\$8,100.00	\$7,290.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV2-7UP-EN	CX200-CX700 ENT UPGRADE	\$60,000.00	26%	\$44,400.00	\$12,000.00	\$10,800.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV2-7UP-WG	CX200-CX700 WG UPGRADE	\$20,375.00	26%	\$15,077.50	\$4,075.00	\$3,667.50	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV300-DP	CX300 NAVI DEPARTMENTAL	\$6,000.00	26%	\$4,440.00	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV300-DP-EN	CX300 DEPT TO ENT. UPGRAD	\$3,000.00	26%	\$2,220.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV300-EN	CX300 NAVI ENTERPRISE	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV300I	NAVI SUITE FOR CX300I	\$6,000.00	26%	\$4,440.00	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV300-WG	CX300 NAVI WORKGROUP	\$2,250.00	26%	\$1,665.00	\$450.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV300-WG-DP	CX300 WG TO DEPT UPGRADE	\$3,750.00	26%	\$2,775.00	\$750.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV300-WG-EN	CX300 WG TO ENT. UPGRAD	\$6,750.00	26%	\$4,995.00	\$1,350.00	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV31-DP	NAVI Mgr Dept Lic CX3-10	\$1.00	26%	\$0.74	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV31-DP-EN	NAVI MGR DP TO EN Lic Upg CX3-10	\$3,000.00	26%	\$2,220.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV31-EN	NAVI MGR ENTERPRISE LICENSE FOR CX3-10	\$1.00	26%	\$0.74	\$1,800.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV31-WG	NAVI Mgr Wkg Lic CX3-10	\$1.00	26%	\$0.74	\$450.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV31-WG-DP	NAVI MGR WG TO DP UPGD LIC FOR CX3-10	\$3,750.00	26%	\$2,775.00	\$750.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV31-WG-EN	NAVI MGR WG TO EN Lic Upg CX3-10	\$6,750.00	26%	\$4,995.00	\$1,350.00	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV32-DP	NAVI MGR CX3-20 DEPT LIC	\$1.00	26%	\$0.74	\$4,120.00	\$3,708.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV32-DP-EN	NAVI CX3-20 DP TO EN UPGR	\$10,400.00	26%	\$7,696.00	\$2,080.00	\$1,872.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV32-EN	NAVI MGR CX3-20 ENTPR LIC	\$1.00	26%	\$0.74	\$6,200.00	\$5,580.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV32-WG	NAVI MGR CX3-20 WKGRP LIC	\$1.00	26%	\$0.74	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NAV32-WG-DP	NAVI CX3-20 WG TO DP UPG	\$13,100.00	26%	\$9,694.00	\$2,620.00	\$2,358.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV32-WG-EN	NAVI CX3-20 WG TO EN UPGR	\$23,500.00	26%	\$17,390.00	\$4,700.00	\$4,230.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV34-DP	NAVI MGR CX3-40 DEPT LIC	\$1.00	26%	\$0.74	\$7,840.00	\$7,056.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV34-DP-EN	NAVI CX3-40 DP TO EN UPGR	\$21,000.00	26%	\$15,540.00	\$4,200.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV34-EN	NAVI MGR CX3-40 ENTPR LIC	\$1.00	26%	\$0.74	\$11,600.00	\$10,440.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV34-WG	NAVI MGR CX3-40 WKGRP LIC	\$1.00	26%	\$0.74	\$4,300.00	\$3,870.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV34-WG-DP	NAVI CX3-40 WG TO DP UPG	\$22,000.00	26%	\$16,280.00	\$4,400.00	\$3,960.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-HP407	HPUX AGENT V6.7 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-HP501	HPUX AGENT V6.16 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-HPKIT	NAVI AGENT HPUX MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-IRX	NAVISPHERE AGENT IRIX	\$1,200.00	26%	\$888.00	\$250.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-IRX303	IRIX AGENT V6.4 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-IRX308	IRIX AGENT V6.5 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-IRX402	IRIX AGENT V6.6 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-IRX407	IRIX AGENT V6.7 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-IRX501	IRIX AGENT V6.16 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-IRXKIT	NAVI AGENT IRIX MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-LNX	NAVISPHERE AGENT LINUX	\$550.00	26%	\$407.00	\$113.33	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-LNX303	LINUX AGENT V6.4 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-LNX308	LINUX AGENT V6.5 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-LNX402	LINUX AGENT V6.6 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-LNX407	LINUX AGENT V6.7 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-LNX501	LINUX AGENT V6.16 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-LNXKIT	NAVI AGENT LINUX MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-NW	NAVISPHERE AGENT NETWORKARE	\$550.00	26%	\$407.00	\$113.33	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-NW303	NETWARE AGENT V6.4 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-NW308	NETWARE AGENT V6.5 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-NW402	NETWARE AGENT V6.6 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-NW407	NETWARE AGENT V6.7 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-NW501	NETWARE AGENT V6.16 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-NWKIT	NAVI AGENT NETWORKARE MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-SUN	NAVISPHERE AGENT SUN	\$1,200.00	26%	\$888.00	\$250.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-SUN303	SUN AGENT V6.4 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-SUN308	SUN AGENT V6.5 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-SUN402	SUN AGENT V6.6 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-SUN407	SUN AGENT V6.7 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-SUN501	SUN AGENT V6.16 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-SUNKIT	NAVI AGENT SUN MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-VMW	NAVI AGENT VMWARE	\$550.00	26%	\$407.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-VMWKIT	NAVI AGENT VMWARE MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-WIN	NAVISPHERE AGENT NT/W2K	\$550.00	26%	\$407.00	\$113.33	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-WIN303	WINDOWS AGENT V6.4 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-WIN308	WINDOWS AGENT V6.5 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-WIN402	WINDOWS AGENT V6.6 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-WIN407	WINDOWS AGENT V6.7 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-WIN501	WINDOWS AGENT V6.16 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAGT-WINKIT	NAVI AGENT WINDOWS MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAG-WINIKIT	NAVI AGENT WINDOWS MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NAVATF-AIX	NAVISPHERE ATF FOR AIX	\$1,940.00	26%	\$1,435.60	\$416.67	\$349.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAX4-5	NAVI MANAGER FOR AX4-5	\$1.00	10%	\$0.90	\$400.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	J	CLARIION
NAVAYZ2-3UP	ANALYZER CX2 TO CX3 UPG	\$1,600.00	26%	\$1,184.00	\$320.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ2-5UP	ANALYZER CX2 TO CX5 UPG	\$14,650.00	26%	\$10,841.00	\$2,930.00	\$2,637.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ2-7UP	ANALYZER CX2 TO CX7 UPG	\$30,900.00	26%	\$22,866.00	\$6,180.00	\$5,562.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ300	CX300 NAVI ANALYZER	\$1.00	26%	\$0.74	\$660.00	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-300I	CX300I NAV ANALYZER	\$3,300.00	26%	\$2,442.00	\$660.00	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-31	NAVISPHERE ANALYZER LICENSE FOR CX3-10	\$3,300.00	26%	\$2,442.00	\$660.00	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-32	NAVI ANALYZER CX3-20	\$16,300.00	26%	\$12,062.00	\$3,260.00	\$2,934.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-34	NAVI ANALYZER CX3-40	\$32,600.00	26%	\$24,124.00	\$6,520.00	\$5,868.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ3-5UP	ANALYZER CX3 TO CX5 UPG	\$13,000.00	26%	\$9,620.00	\$2,600.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ3-7UP	ANALYZER CX3 TO CX7 UPG	\$29,300.00	26%	\$21,682.00	\$5,860.00	\$5,274.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-38	NAVI ANALYZER CX3-80	\$40,800.00	26%	\$30,192.00	\$8,160.00	\$7,344.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ4-120	Nav/Uni ANALYZER CX4-120	\$1.00	26%	\$0.74	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ4-240	Nav/Uni ANALYZER CX4-240	\$1.00	26%	\$0.74	\$3,820.00	\$3,438.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ4-480	Nav/Uni ANALYZER CX4-480	\$1.00	26%	\$0.74	\$9,760.00	\$8,784.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ4-5UP	ANALYZER CX4 TO CX5 UPG	\$8,100.00	26%	\$5,994.00	\$1,620.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T01	4700 ANALYZER - TIER 1	\$1.00	26%	\$0.74	\$404.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T02	4700 ANALYZER - TIER 2	\$1.00	26%	\$0.74	\$558.00	\$502.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T03	4700 ANALYZER - TIER 3	\$1.00	26%	\$0.74	\$712.00	\$640.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T04	4700 ANALYZER - TIER 4	\$1.00	26%	\$0.74	\$866.00	\$779.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T05	4700 ANALYZER - TIER 5	\$1.00	26%	\$0.74	\$1,532.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T06	4700 ANALYZER - TIER 6	\$1.00	26%	\$0.74	\$2,198.00	\$1,978.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T07	4700 ANALYZER - TIER 7	\$1.00	26%	\$0.74	\$2,864.00	\$2,577.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T08	4700 ANALYZER - TIER 8	\$1.00	26%	\$0.74	\$3,530.00	\$3,177.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T09	4700 ANALYZER - TIER 9	\$1.00	26%	\$0.74	\$4,196.00	\$3,776.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T10	4700 ANALYZER - TIER 10	\$1.00	26%	\$0.74	\$4,862.00	\$4,375.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T11	4700 ANALYZER - TIER 11	\$1.00	26%	\$0.74	\$5,528.00	\$4,975.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T12	4700 ANALYZER - TIER 12	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T13	4700 ANALYZER - TIER 13	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T14	4700 ANALYZER - TIER 14	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T15	4700 ANALYZER - TIER 15	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T16	4700 ANALYZER - TIER 16	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T17	4700 ANALYZER - TIER 17	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T18	4700 ANALYZER - TIER 18	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T19	4700 ANALYZER - TIER 19	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T20	4700 ANALYZER - TIER 20	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T21	4700 ANALYZER - TIER 21	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T22	4700 ANALYZER - TIER 22	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T23	4700 ANALYZER - TIER 23	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T24	4700 ANALYZER - TIER 24	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T25	4700 ANALYZER - TIER 25	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T26	4700 ANALYZER - TIER 26	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T27	4700 ANALYZER - TIER 27	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T28	4700 ANALYZER - TIER 28	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T29	4700 ANALYZER - TIER 29	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ47-T30	4700 ANALYZER - TIER 30	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NAVAYZ47-T31	4700 ANALYZER - TIER 31	\$1.00	26%	\$0.74	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ4-7UP	ANALYZER CX4 TO CX7 UPG	\$1.00	26%	\$0.74	\$4,880.00	\$4,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ4-960	Navii/Uni ANALYZER CX4-960	\$1.00	26%	\$0.74	\$16,086.00	\$14,477.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ500	CX500 NAVI ANALYZER	\$16,300.00	26%	\$12,062.00	\$3,260.00	\$2,934.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-500I	CX500I NAVI ANALYZER	\$16,300.00	26%	\$12,062.00	\$3,260.00	\$2,934.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ5-7UP	ANALYZER CX5 TO CX7 UPG	\$16,300.00	26%	\$12,062.00	\$3,260.00	\$2,934.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ6-7UP	ANALYZER CX6 TO CX7 UPG	\$16,300.00	26%	\$12,062.00	\$3,260.00	\$2,934.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ700	CX700 NAVI ANALYZER	\$32,600.00	26%	\$24,124.00	\$6,520.00	\$5,868.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZAX4-5	NAVI ANALYZER FR AX4-5	\$1.00	10%	\$0.90	\$600.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
NAVAYZ-IKIT	NAVI ANALYZER MEDIA KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-KIT	NAVI ANALYZER MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-KIT303	NAVI ANALYZER V6.4 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-KIT308	NAVI ANALYZER V6.5 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-KIT402	NAVI ANALYZER V6.6 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZKIT-407	ANALYZER MEDIA V6.7	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-KIT501	NAVI ANALYZER MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T1	NAVISPHERE ANALYZER, T1	\$1.00	26%	\$0.74	\$606.67	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T10	NAVISPHERE ANALYZER, T10	\$1.00	26%	\$0.74	\$7,326.67	\$4,375.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T11	NAVISPHERE ANALYZER, T11	\$1.00	26%	\$0.74	\$8,330.00	\$4,975.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T12	NAVISPHERE ANALYZER, T12	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T13	NAVISPHERE ANALYZER, T13	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T14	NAVISPHERE ANALYZER, T14	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T15	NAVISPHERE ANALYZER, T15	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T16	NAVISPHERE ANALYZER, T16	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T17	NAVISPHERE ANALYZER, T17	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T18	NAVISPHERE ANALYZER, T18	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T19	NAVISPHERE ANALYZER T19	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T2	NAVISPHERE ANALYZER, T2	\$1.00	26%	\$0.74	\$840.00	\$502.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T20	NAVISPHERE ANALYZER T20	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T21	NAVISPHERE ANALYZER T21	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T22	NAVISPHERE ANALYZER T22	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T23	NAVISPHERE ANALYZER T23	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T24	NAVISPHERE ANALYZER T24	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T25	NAVISPHERE ANALYZER T25	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T26	NAVISPHERE ANALYZER T26	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T27	NAVISPHERE ANALYZER T27	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T28	NAVISPHERE ANALYZER T28	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T29	NAVISPHERE ANALYZER T29	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T3	NAVISPHERE ANALYZER, T3	\$1.00	26%	\$0.74	\$1,073.33	\$640.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T30	NAVISPHERE ANALYZER T30	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T31	NAVISPHERE ANALYZER T31	\$1.00	26%	\$0.74	\$9,333.33	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T4	NAVISPHERE ANALYZER, T4	\$1.00	26%	\$0.74	\$1,306.67	\$779.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T5	NAVISPHERE ANALYZER, T5	\$1.00	26%	\$0.74	\$2,310.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T6	NAVISPHERE ANALYZER, T6	\$1.00	26%	\$0.74	\$3,313.33	\$1,978.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T7	NAVISPHERE ANALYZER, T7	\$1.00	26%	\$0.74	\$4,316.67	\$2,577.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T8	NAVISPHERE ANALYZER, T8	\$1.00	26%	\$0.74	\$5,320.00	\$3,177.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-T9	NAVISPHERE ANALYZER, T9	\$1.00	26%	\$0.74	\$6,323.33	\$3,776.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVAYZ-WLA	ANALYZER FOR WLA-CLARIION	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NAV-DPKIT402	NAVI DP SUITE V6.6 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV-DPKIT407	NAVI DEPT MEDIA V6.7	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV-DPKIT501	DEPART. KIT CX3/5/700	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV-ENKIT402	NAVI ENT SUITE V6.6 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV-ENKIT407	ENTERPRISE MEDIA V6.7	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV-ENKIT501	ENTRPR KIT V6.16 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV-IKIT	NAVI SUITE MEDIA CX-XXXI	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T01	4700 NAVI MGR - TIER 1	\$1.00	26%	\$0.74	\$542.00	\$487.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T02	4700 NAVI MGR - TIER 2	\$1.00	26%	\$0.74	\$696.00	\$626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T03	4700 NAVI MGR - TIER 3	\$1.00	26%	\$0.74	\$850.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T04	4700 NAVI MGR - TIER 4	\$1.00	26%	\$0.74	\$1,004.00	\$903.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T05	4700 NAVI MGR - TIER 5	\$1.00	26%	\$0.74	\$1,826.00	\$1,643.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T06	4700 NAVI MGR - TIER 6	\$1.00	26%	\$0.74	\$2,648.00	\$2,383.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T07	4700 NAVI MGR - TIER 7	\$1.00	26%	\$0.74	\$3,470.00	\$3,123.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T08	4700 NAVI MGR - TIER 8	\$1.00	26%	\$0.74	\$4,292.00	\$3,862.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T09	4700 NAVI MGR - TIER 9	\$1.00	26%	\$0.74	\$5,114.00	\$4,602.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T10	4700 NAVI MGR - TIER 10	\$1.00	26%	\$0.74	\$5,936.00	\$5,342.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T11	4700 NAVI MGR - TIER 11	\$1.00	26%	\$0.74	\$6,758.00	\$6,082.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T12	4700 NAVI MGR - TIER 12	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T13	4700 NAVI MGR - TIER 13	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T14	4700 NAVI MGR - TIER 14	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T15	4700 NAVI MGR - TIER 15	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T16	4700 NAVI MGR - TIER 16	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T17	4700 NAVI MGR - TIER 17	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T18	4700 NAVI MGR - TIER 18	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T19	4700 NAVI MGR - TIER 19	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T20	4700 NAVI MGR - TIER 20	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T21	4700 NAVI MGR - TIER 21	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T22	4700 NAVI MGR - TIER 22	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T23	4700 NAVI MGR - TIER 23	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T24	4700 NAVI MGR - TIER 24	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T25	4700 NAVI MGR - TIER 25	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T26	4700 NAVI MGR - TIER 26	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T27	4700 NAVI MGR - TIER 27	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T28	4700 NAVI MGR - TIER 28	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T29	4700 NAVI MGR - TIER 29	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T30	4700 NAVI MGR - TIER 30	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR47-T31	4700 NAVI MGR - TIER 31	\$1.00	26%	\$0.74	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-KIT303	NAVI MANAGER V6.4 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-KIT308	NAVI MANAGER V6.5 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-KIT402	NAVI MANAGER V6.6 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGRKIT-407	MANAGER MEDIA V6.7	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-KIT501	NAV MGR CX246 BK RV 16	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T1	NAVI MGR T1	\$1.00	26%	\$0.74	\$816.67	\$487.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T10	NAVI MGR T10	\$1.00	26%	\$0.74	\$8,936.67	\$5,342.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T11	NAVI MGR T11	\$1.00	26%	\$0.74	\$10,173.33	\$6,082.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T12	NAVI MGR T12	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T13	NAVI MGR T13	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NAVMGR-T14	NAVI MGR T14	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T15	NAVI MGR T15	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T16	NAVI MGR T16	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T17	NAVI MGR T17	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T18	NAVI MGR T18	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T19	NAVI MGR T19	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T2	NAVI MGR T2	\$1.00	26%	\$0.74	\$1,050.00	\$626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T20	NAVI MGR T20	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T21	NAVI MGR T21	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T22	NAVI MGR T22	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T23	NAVI MGR T23	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T24	NAVI MGR T24	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T25	NAVI MGR T25	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T26	NAVI MGR T26	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T27	NAVI MGR T27	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T28	NAVI MGR T28	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T29	NAVI MGR T29	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T3	NAVI MGR T3	\$1.00	26%	\$0.74	\$1,283.33	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T30	NAVI MGR T30	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T31	NAVI MGR T31	\$1.00	26%	\$0.74	\$11,410.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T4	NAVI MGR T4	\$1.00	26%	\$0.74	\$1,516.67	\$903.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T5	NAVI MGR T5	\$1.00	26%	\$0.74	\$2,753.33	\$1,643.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T6	NAVI MGR T6	\$1.00	26%	\$0.74	\$3,990.00	\$2,383.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T7	NAVI MGR T7	\$1.00	26%	\$0.74	\$5,226.67	\$3,123.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T8	NAVI MGR T8	\$1.00	26%	\$0.74	\$6,463.33	\$3,862.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAVMGR-T9	NAVI MGR T9	\$1.00	26%	\$0.74	\$7,700.00	\$4,602.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV-NS120	NAVI MGR LICENSE FOR FC ENABLED NS-120	\$1.00	26%	\$0.74	\$1,045.00	\$940.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV-NS480	NAVI MANAGER LICENSE NS-480 240 DRIVES	\$1.00	26%	\$0.74	\$3,325.00	\$2,992.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV-NS480A	NAVI MANAGER LICENSE NS-480 480 DRIVES	\$1.00	26%	\$0.74	\$10,597.00	\$9,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV-NS480-UL	Navl Mgr Upg FROM 240 TO 480 DRIVES	\$1.00	26%	\$0.74	\$7,272.00	\$6,544.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NAV-WGKIT	NAVI WORKGROUP MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV-WGKIT402	NAVI WG SUITE V6.6 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV-WGKIT407	NAVI WORKGROUP MEDIA V6.7	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NAV-WGKIT501	WORK GROUP KIT CX3/5/700	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NB-2G10-146	NEBS system 146GB 10K 2Gb FC	\$1,020.00	38%	\$632.40	\$173.40	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	\$0.00	B	CLARIION
NB-2G10-146U	NEBS 146GB 10K 2Gb FC UPG	\$1.00	38%	\$0.62	\$180.26	\$152.76	\$111.93	\$0.00	\$40.74	\$0.00	\$0.00	B	CLARIION
NB-2G10-300U	NEBS 300GB 10K 2Gb FC UPG	\$1,980.00	38%	\$1,227.60	\$259.58	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	\$0.00	B	CLARIION
NB-2G10-73	NEBS system 73GB 10K 2Gb FC	\$755.00	38%	\$468.10	\$128.35	\$113.25	\$83.05	\$0.00	\$30.20	\$0.00	\$0.00	B	CLARIION
NB-2G10-73U	NEBS 73GB 10K 2Gb FC UPG	\$1.00	38%	\$0.62	\$133.72	\$113.32	\$83.03	\$0.00	\$30.22	\$0.00	\$0.00	B	CLARIION
NB-2G15-146	NEBS 146GB 15K 2Gb FC	\$1.00	38%	\$0.62	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$0.00	B	CLARIION
NB-2G15-146U	NEBS 146GB 15K 2Gb FC UPG	\$1.00	38%	\$0.62	\$235.98	\$199.98	\$146.52	\$0.00	\$53.33	\$0.00	\$0.00	B	CLARIION
NB-2G15-73	NEBS 73GB 15K 2Gb FC	\$1.00	38%	\$0.62	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$0.00	B	CLARIION
NB-2G15-73U	NEBS 73GB 15K 2Gb FC UPG	\$1.00	38%	\$0.62	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$0.00	B	CLARIION
NB-2S10-300TU	DISK 300GB 15K SAS SGT NEBS UPG	\$1.00	26%	\$0.74	\$127.17	\$107.77	\$78.57	\$0.00	\$28.74	\$0.00	\$0.00	UM-H	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NB-2S10-300U	VNX 300G 10K UPG DRV-25X2.5DRV DPE/DAE N	\$1.00	26%	\$0.74	\$125.20	\$106.10	\$77.36	\$0.00	\$28.30	\$0.00	UM-H	VNX HARDWARE
NB-2S10-600	NEBS 2.5 IN 600G 10K 6GB SAS DSK DRV	\$1.00	26%	\$0.74	\$192.95	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	UM-H	VNX HARDWARE
NB-2S10-600TU	VNX 600GB 10K DRV-25X2.5 DPE/DAE NEBS UG	\$1,500.00	26%	\$1,110.00	\$196.65	\$166.65	\$121.50	\$0.00	\$44.45	\$0.00	UM-H	VNX HARDWARE
NB-2S10-600U	VNX 600G 10K UPG DRV-25X2.5 DPE/DAE N	\$1,530.00	26%	\$1,132.20	\$200.58	\$169.98	\$123.93	\$0.00	\$45.33	\$0.00	UM-H	VNX HARDWARE
NB-2S10-900	NEBS 2.5 IN 900G 10K 6GB SAS DSK DRV	\$1,595.00	26%	\$1,180.30	\$271.15	\$239.25	\$175.45	\$0.00	\$63.80	\$0.00	UM-H	VNX HARDWARE
NB-2S10-900TU	VNX 900GG 10K DRV-25X2.5 DPE/DAE NEBS UG	\$2,155.00	26%	\$1,594.70	\$282.52	\$239.42	\$174.56	\$0.00	\$63.85	\$0.00	UM-H	VNX HARDWARE
NB-2S10-900U	VNX 900G 10K UPG DRV-25X2.5 DPE/DAE N	\$2,155.00	26%	\$1,594.70	\$282.52	\$239.42	\$174.56	\$0.00	\$63.85	\$0.00	UM-H	VNX HARDWARE
NB-2S6F-100	NEBS 2.5 IN 100GB FLASH 6GB SAS DRIVE	\$1.00	26%	\$0.74	\$597.55	\$527.25	\$386.65	\$0.00	\$140.60	\$0.00	UM-H	VNX HARDWARE
NB-2S6F-100TU	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$1.00	26%	\$0.74	\$622.07	\$527.17	\$384.35	\$0.00	\$140.59	\$0.00	UM-H	VNX HARDWARE
NB-2S6F-100U	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$1.00	26%	\$0.74	\$622.07	\$527.17	\$384.35	\$0.00	\$140.59	\$0.00	UM-H	VNX HARDWARE
NB-2S6F-200	NEBS 2.5 IN 200GB FLASH 6GB SAS DRIVE	\$1.00	26%	\$0.74	\$1,134.75	\$1,001.25	\$734.25	\$0.00	\$267.00	\$0.00	UM-H	VNX HARDWARE
NB-2S6F-200TU	2.5IN 200GB FLASH UPG DRIVE - NEBS	\$9,010.00	26%	\$6,667.40	\$1,181.21	\$1,001.01	\$729.81	\$0.00	\$266.97	\$0.00	UM-H	VNX HARDWARE
NB-2S6F-200U	VNX 200G FLASH UPG DRV-25X2.5 DPE/DAE N	\$1.00	26%	\$0.74	\$1,181.21	\$1,001.01	\$729.81	\$0.00	\$266.97	\$0.00	UM-H	VNX HARDWARE
NB-4G10-300	300GB 10K 4GB FC NEBS	\$1,345.00	38%	\$833.90	\$228.65	\$201.75	\$147.95	\$0.00	\$53.80	\$0.00	B	CLARIION
NB-4G10-300U	300GB 10K 4GB FC NEBS UPGRADE DISK DRIVE	\$1,980.00	38%	\$1,227.60	\$259.58	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	B	CLARIION
NB-4G10-400	400GB 10K 4GB FC NEBS DISK DRIVE	\$1.00	38%	\$0.62	\$314.50	\$277.50	\$203.50	\$0.00	\$74.00	\$0.00	B	CLARIION
NB-4G10-400U	400GB 10K 4GB FC NEBS UPGRADE DISK DRIVE	\$1.00	38%	\$0.62	\$327.75	\$277.75	\$203.50	\$0.00	\$74.08	\$0.00	B	CLARIION
NB-4G15-146	NEBS 146GB 15K 4GB FC	\$1.00	38%	\$0.62	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	B	CLARIION
NB-4G15-146U	NEBS 146GB 15K 4GB FC UPG	\$1,800.00	38%	\$1,116.00	\$235.98	\$199.98	\$146.52	\$0.00	\$53.33	\$0.00	B	CLARIION
NB-4G15-300	NEBS 300GB 15K 4Gb FC	\$1.00	38%	\$0.62	\$285.60	\$252.00	\$184.80	\$0.00	\$67.20	\$0.00	B	CLARIION
NB-4G15-300U	NEBS 300GB 15K 4GB FC UPG	\$2,154.00	38%	\$1,335.48	\$282.39	\$239.31	\$175.34	\$0.00	\$63.82	\$0.00	B	CLARIION
NB-4G15-450	450GB 15K 4GB 520BPS FC NEBS DISK DRIVE	\$1.00	38%	\$0.62	\$378.25	\$333.75	\$244.75	\$0.00	\$89.00	\$0.00	B	CLARIION
NB-4G15-450U	450GB 15K 4GB FC NEBS UPGRADE DISK DRIVE	\$2,852.00	38%	\$1,768.24	\$373.90	\$316.86	\$232.15	\$0.00	\$84.50	\$0.00	B	CLARIION
NB-4G15-73	NEBS 73GB 15K 4GB FC	\$1,030.00	38%	\$638.60	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	B	CLARIION
NB-4G15-73U	NEBS 73GB 15K 4GB FC UPG	\$1.00	38%	\$0.62	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	B	CLARIION
NB-DS10-600	VNX 600G 10K SAS DRV 3.5X60 DRV DAE NEBS	\$1.00	26%	\$0.74	\$209.10	\$184.50	\$135.30	\$0.00	\$49.20	\$0.00	UM-H	VNX HARDWARE
NB-DS10-600TU	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE N	\$1.00	26%	\$0.74	\$217.63	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	UM-H	VNX HARDWARE
NB-DS10-600U	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE N	\$1.00	26%	\$0.74	\$217.63	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	UM-H	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NB-DS10-900	VNX 900G 10K SAS DRV 3.5X60 DRV DAE NEBS	\$1,745.00	26%	\$1,291.30	\$296.65	\$261.75	\$191.95	\$0.00	\$69.80	\$0.00	UM-H	VNX HARDWARE	
NB-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	\$2,360.00	26%	\$1,746.40	\$309.40	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	UM-H	VNX HARDWARE	
NB-DS10-900U	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	\$2,360.00	26%	\$1,746.40	\$309.40	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	UM-H	VNX HARDWARE	
NB-DS6F-100	VNX 100G SAS FLASH 3.5X60 DRV DAE NEBS	\$1.00	26%	\$0.74	\$600.95	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	UM-H	VNX HARDWARE	
NB-DS6F-100TU	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	\$1.00	26%	\$0.74	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	UM-H	VNX HARDWARE	
NB-DS6F-100U	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	\$1.00	26%	\$0.74	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	UM-H	VNX HARDWARE	
NB-DS6F-200	VNX 200GB 520BPS FLASH 3.5INX60 DRV	\$1.00	26%	\$0.74	\$1,142.40	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	UM-H	VNX HARDWARE	
NB-DS6F-200TU	VNX 200G FLASH UPG-60X3.5IN DRV DAE N	\$9,070.00	26%	\$6,711.80	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	UM-H	VNX HARDWARE	
NB-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRIVE	\$1.00	26%	\$0.74	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	UM-H	VNX HARDWARE	
NB-SS15-146	146GB 15K SAS 3GB NEBS DISK DRIVE	\$485.00	10%	\$436.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION	
NB-VS07-020	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,245.00	26%	\$921.30	\$211.65	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	UM-H	VNX HARDWARE	
NB-VS07-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,685.00	26%	\$1,246.90	\$220.90	\$187.20	\$136.49	\$0.00	\$49.93	\$0.00	UM-H	VNX HARDWARE	
NB-VS07-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,805.00	26%	\$1,335.70	\$306.85	\$270.75	\$198.55	\$0.00	\$72.20	\$0.00	UM-H	VNX HARDWARE	
NB-VS07-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$2,435.00	26%	\$1,801.90	\$319.23	\$270.53	\$197.24	\$0.00	\$72.15	\$0.00	UM-H	VNX HARDWARE	
NB-VS07-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1.00	26%	\$0.74	\$381.65	\$336.75	\$246.95	\$0.00	\$89.80	\$0.00	UM-H	VNX HARDWARE	
NB-VS07-040TU	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$3,030.00	26%	\$2,242.20	\$397.23	\$336.63	\$245.43	\$0.00	\$89.78	\$0.00	UM-H	VNX HARDWARE	
NB-VS07-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$3,030.00	26%	\$2,242.20	\$397.23	\$336.63	\$245.43	\$0.00	\$89.78	\$0.00	UM-H	VNX HARDWARE	
NB-VS10-300	NEBS 3.5 IN 300GB 10K 520BPS 6GB SAS	\$1.00	26%	\$0.74	\$130.90	\$115.50	\$84.70	\$0.00	\$30.80	\$0.00	UM-H	VNX HARDWARE	
NB-VS10-300TU	VNX 300G 10K UPG DRV-15X3.5IN DPE/DAE N	\$1.00	26%	\$0.74	\$136.34	\$115.54	\$84.24	\$0.00	\$30.82	\$0.00	UM-H	VNX HARDWARE	
NB-VS10-300U	VNX 300G 10K UPG DRV-15X3.5IN DPE/DAE N	\$1.00	26%	\$0.74	\$136.34	\$115.54	\$84.24	\$0.00	\$30.82	\$0.00	UM-H	VNX HARDWARE	
NB-VS10-600	NEBS 3.5 IN 600GB 10K 520BPS 6GB SAS	\$1.00	26%	\$0.74	\$204.85	\$180.75	\$132.55	\$0.00	\$48.20	\$0.00	UM-H	VNX HARDWARE	
NB-VS10-600TU	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	\$1,660.00	26%	\$1,228.40	\$217.63	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	UM-H	VNX HARDWARE	
NB-VS10-600U	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	\$1,660.00	26%	\$1,228.40	\$217.63	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	UM-H	VNX HARDWARE	
NB-VS10-900	NEBS 3.5 IN 900GB 10K 520BPS 6GB SAS	\$1,710.00	26%	\$1,265.40	\$290.70	\$256.50	\$188.10	\$0.00	\$68.40	\$0.00	UM-H	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NB-VS10-900TU	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	\$2,360.00	26%	\$1,746.40	\$309.40	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	UM-H	VNX HARDWARE
NB-VS10-900U	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	\$2,360.00	26%	\$1,746.40	\$309.40	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	UM-H	VNX HARDWARE
NB-VS15-300	NEBS 3.5 IN 300GB 15K 520BPS 6GB SAS	\$1.00	26%	\$0.74	\$172.55	\$152.25	\$111.65	\$0.00	\$40.60	\$0.00	UM-H	VNX HARDWARE
NB-VS15-300TU	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	\$1,370.00	26%	\$1,013.80	\$179.61	\$152.21	\$110.97	\$0.00	\$40.59	\$0.00	UM-H	VNX HARDWARE
NB-VS15-300U	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	\$1,370.00	26%	\$1,013.80	\$179.61	\$152.21	\$110.97	\$0.00	\$40.59	\$0.00	UM-H	VNX HARDWARE
NB-VS15-600	NEBS 3.5 IN 600GB 15K 520BPS 6GB SAS	\$1.00	26%	\$0.74	\$274.55	\$242.25	\$177.65	\$0.00	\$64.60	\$0.00	UM-H	VNX HARDWARE
NB-VS15-600TU	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	\$2,180.00	26%	\$1,613.20	\$285.80	\$242.20	\$176.58	\$0.00	\$64.59	\$0.00	UM-H	VNX HARDWARE
NB-VS15-600U	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	\$2,180.00	26%	\$1,613.20	\$285.80	\$242.20	\$176.58	\$0.00	\$64.59	\$0.00	UM-H	VNX HARDWARE
NB-VS6F-100	NEBS 3.5 IN 100GB FLASH DRV 6GB SAS	\$1.00	26%	\$0.74	\$600.95	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	UM-H	VNX HARDWARE
NB-VS6F-100TU	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$1.00	26%	\$0.74	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	UM-H	VNX HARDWARE
NB-VS6F-100U	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$1.00	26%	\$0.74	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	UM-H	VNX HARDWARE
NB-VS6F-200	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS	\$1.00	26%	\$0.74	\$1,142.40	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	UM-H	VNX HARDWARE
NB-VS6F-200TU	VNX 200G UPG FLASH-15X3.5IN DPE/DAE N	\$9,070.00	26%	\$6,711.80	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	UM-H	VNX HARDWARE
NB-VS6F-200U	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS-UP	\$9,070.00	26%	\$6,711.80	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	UM-H	VNX HARDWARE
NC-HW-001	NO CHARGE MAINTENANCE (POST WARRANTY)	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
NC-SW-001	NO CHARGE MAINTENANCE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
ND08C17V40128RJ	ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE	\$1.00	10%	\$0.90	\$1,597.96	\$1,369.68	\$1,141.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
ND08C17V40128RJU	ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE U	\$1.00	10%	\$0.90	\$1,597.96	\$1,369.68	\$1,141.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
ND08C17V4064RJ	ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE	\$1.00	10%	\$0.90	\$1,400.98	\$1,200.84	\$1,000.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
ND08C17V4064RJU	ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE U	\$1.00	10%	\$0.90	\$1,400.98	\$1,200.84	\$1,000.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
ND16C21V4128RJ	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45	\$1.00	10%	\$0.90	\$3,042.76	\$2,608.08	\$2,173.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
ND16C21V4128RJAF	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 AF	\$1.00	10%	\$0.90	\$2,608.08	\$2,173.40	\$1,738.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
ND16C21V4128RJAFU	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 AF U	\$1.00	10%	\$0.90	\$2,608.08	\$2,173.40	\$1,738.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
ND16C21V4128RJU	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 U	\$1.00	10%	\$0.90	\$3,042.76	\$2,608.08	\$2,173.40	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ND16C21V4128SFP	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP	\$1.00	10%	\$0.90	\$3,042.76	\$2,608.08	\$2,173.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4128SFP AF	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP AF	\$1.00	10%	\$0.90	\$2,608.08	\$2,173.40	\$1,738.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4128SFP AF U	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP AF U	\$1.00	10%	\$0.90	\$2,608.08	\$2,173.40	\$1,738.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4128SFP U	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP U	\$1.00	10%	\$0.90	\$3,042.76	\$2,608.08	\$2,173.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4256RJ	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45	\$1.00	10%	\$0.90	\$3,542.00	\$3,036.00	\$2,530.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4256RJ AF	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 AF	\$1.00	10%	\$0.90	\$3,036.00	\$2,530.00	\$2,024.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4256RJ AF U	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 AF U	\$1.00	10%	\$0.90	\$3,036.00	\$2,530.00	\$2,024.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4256RJ U	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 U	\$1.00	10%	\$0.90	\$3,542.00	\$3,036.00	\$2,530.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4256SFP	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP	\$1.00	10%	\$0.90	\$3,542.00	\$3,036.00	\$2,530.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4256SFP AF	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP AF	\$1.00	10%	\$0.90	\$3,036.00	\$2,530.00	\$2,024.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4256SFP AF U	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP AF U	\$1.00	10%	\$0.90	\$3,036.00	\$2,530.00	\$2,024.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4256SFP U	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP U	\$1.00	10%	\$0.90	\$3,542.00	\$3,036.00	\$2,530.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4384RJ	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45	\$1.00	10%	\$0.90	\$4,041.24	\$3,463.92	\$2,886.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4384RJ AF	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 AF	\$1.00	10%	\$0.90	\$3,463.92	\$2,886.60	\$2,309.28	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4384RJ AF U	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 AF U	\$1.00	10%	\$0.90	\$3,463.92	\$2,886.60	\$2,309.28	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4384RJ U	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 U	\$1.00	10%	\$0.90	\$4,041.24	\$3,463.92	\$2,886.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4384SFP	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP	\$1.00	10%	\$0.90	\$4,041.24	\$3,463.92	\$2,886.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4384SFP AF	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP AF	\$1.00	10%	\$0.90	\$3,463.92	\$2,886.60	\$2,309.28	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4384SFP AF U	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP AF U	\$1.00	10%	\$0.90	\$3,463.92	\$2,886.60	\$2,309.28	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4384SFP U	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP U	\$1.00	10%	\$0.90	\$4,041.24	\$3,463.92	\$2,886.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4512RJ	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45	\$1.00	10%	\$0.90	\$4,540.48	\$3,891.84	\$3,243.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4512RJ AF	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 AF	\$1.00	10%	\$0.90	\$3,891.84	\$3,243.20	\$2,594.56	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4512RJ AF U	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 AF U	\$1.00	10%	\$0.90	\$3,891.84	\$3,243.20	\$2,594.56	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4512RJ U	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 U	\$1.00	10%	\$0.90	\$4,540.48	\$3,891.84	\$3,243.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ND16C21V4512SFP	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP	\$1.00	10%	\$0.90	\$4,540.48	\$3,891.84	\$3,243.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4512SFP AF	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP AF	\$1.00	10%	\$0.90	\$3,891.84	\$3,243.20	\$2,594.56	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4512SFP AF U	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP AF U	\$1.00	10%	\$0.90	\$3,891.84	\$3,243.20	\$2,594.56	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND16C21V4512SFP U	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP U	\$1.00	10%	\$0.90	\$4,540.48	\$3,891.84	\$3,243.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4128RJ	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45	\$1.00	10%	\$0.90	\$3,553.90	\$3,046.20	\$2,538.50	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4128RJ AF	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 AF	\$1.00	10%	\$0.90	\$3,046.20	\$2,538.50	\$2,030.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4128RJ AF U	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 AF U	\$1.00	10%	\$0.90	\$3,046.20	\$2,538.50	\$2,030.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4128RJ U	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 U	\$1.00	10%	\$0.90	\$3,553.90	\$3,046.20	\$2,538.50	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4128SFP	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP	\$1.00	10%	\$0.90	\$3,553.90	\$3,046.20	\$2,538.50	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4128SFP AF	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP AF	\$1.00	10%	\$0.90	\$3,046.20	\$2,538.50	\$2,030.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4128SFP AF U	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP AF U	\$1.00	10%	\$0.90	\$3,046.20	\$2,538.50	\$2,030.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4128SFP U	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP U	\$1.00	10%	\$0.90	\$3,553.90	\$3,046.20	\$2,538.50	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4256RJ	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45	\$1.00	10%	\$0.90	\$4,089.82	\$3,505.56	\$2,921.30	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4256RJ AF	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 AF	\$1.00	10%	\$0.90	\$3,505.56	\$2,921.30	\$2,337.04	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4256RJ AF U	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 AF U	\$1.00	10%	\$0.90	\$3,505.56	\$2,921.30	\$2,337.04	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4256RJ U	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 U	\$1.00	10%	\$0.90	\$4,089.82	\$3,505.56	\$2,921.30	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4256SFP	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP	\$1.00	10%	\$0.90	\$4,089.82	\$3,505.56	\$2,921.30	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4256SFP AF	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP AF	\$1.00	10%	\$0.90	\$3,505.56	\$2,921.30	\$2,337.04	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4256SFP AF U	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP AF U	\$1.00	10%	\$0.90	\$3,505.56	\$2,921.30	\$2,337.04	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4256SFP U	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP U	\$1.00	10%	\$0.90	\$4,089.82	\$3,505.56	\$2,921.30	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4384RJ	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45	\$1.00	10%	\$0.90	\$4,625.88	\$3,965.04	\$3,304.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4384RJ AF	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 AF	\$1.00	10%	\$0.90	\$3,965.04	\$3,304.20	\$2,643.36	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4384RJ AF U	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 AF U	\$1.00	10%	\$0.90	\$3,965.04	\$3,304.20	\$2,643.36	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4384RJ U	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 U	\$1.00	10%	\$0.90	\$4,625.88	\$3,965.04	\$3,304.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ND20C22V4384SFP	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP	\$1.00	10%	\$0.90	\$4,625.88	\$3,965.04	\$3,304.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4384SFP AF	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP AF	\$1.00	10%	\$0.90	\$3,965.04	\$3,304.20	\$2,643.36	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4384SFP AF U	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP AF U	\$1.00	10%	\$0.90	\$3,965.04	\$3,304.20	\$2,643.36	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4384SFP U	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP U	\$1.00	10%	\$0.90	\$4,625.88	\$3,965.04	\$3,304.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4512RJ	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45	\$1.00	10%	\$0.90	\$5,161.94	\$4,424.52	\$3,687.10	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4512RJ AF	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 AF	\$1.00	10%	\$0.90	\$4,424.52	\$3,687.10	\$2,949.68	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4512RJ AF U	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 AF U	\$1.00	10%	\$0.90	\$4,424.52	\$3,687.10	\$2,949.68	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4512RJ U	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 U	\$1.00	10%	\$0.90	\$5,161.94	\$4,424.52	\$3,687.10	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4512SFP	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP	\$1.00	10%	\$0.90	\$5,161.94	\$4,424.52	\$3,687.10	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4512SFP AF	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP AF	\$1.00	10%	\$0.90	\$4,424.52	\$3,687.10	\$2,949.68	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4512SFP AF U	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP AF U	\$1.00	10%	\$0.90	\$4,424.52	\$3,687.10	\$2,949.68	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND20C22V4512SFP U	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP U	\$1.00	10%	\$0.90	\$5,161.94	\$4,424.52	\$3,687.10	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND24C22V4128RJ AF	ND 24C2.2GHZ 2XE5-2650V4 128GB RJ45 AF	\$1.00	10%	\$0.90	\$3,639.72	\$3,033.10	\$2,426.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND24C22V4128RJ AF U	ND 24C2.2GHZ 2XE5-2650V4 128GB RJ45 AF U	\$1.00	10%	\$0.90	\$3,639.72	\$3,033.10	\$2,426.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND24C22V4128SFP AF	ND 24C2.2GHZ 2XE5-2650V4 128GB SFP AF	\$1.00	10%	\$0.90	\$3,639.72	\$3,033.10	\$2,426.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND24C22V4128SFP AF U	ND 24C2.2GHZ 2XE5-2650V4 128GB SFP AF U	\$1.00	10%	\$0.90	\$3,639.72	\$3,033.10	\$2,426.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND24C22V4256RJ AF	ND 24C2.2GHZ 2XE5-2650V4 256GB RJ45 AF	\$1.00	10%	\$0.90	\$4,099.08	\$3,415.90	\$2,732.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND24C22V4256RJ AF U	ND 24C2.2GHZ 2XE5-2650V4 256GB RJ45 AF U	\$1.00	10%	\$0.90	\$4,099.08	\$3,415.90	\$2,732.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND24C22V4256SFP AF	ND 24C2.2GHZ 2XE5-2650V4 256GB SFP AF	\$1.00	10%	\$0.90	\$4,099.08	\$3,415.90	\$2,732.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND24C22V4256SFP AF U	ND 24C2.2GHZ 2XE5-2650V4 256GB SFP AF U	\$1.00	10%	\$0.90	\$4,099.08	\$3,415.90	\$2,732.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND24C22V4384RJ AF	ND 24C2.2GHZ 2XE5-2650V4 384GB RJ45 AF	\$1.00	10%	\$0.90	\$4,558.56	\$3,798.80	\$3,039.04	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND24C22V4384RJ AF U	ND 24C2.2GHZ 2XE5-2650V4 384GB RJ45 AF U	\$1.00	10%	\$0.90	\$4,558.56	\$3,798.80	\$3,039.04	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND24C22V4384SFP AF	ND 24C2.2GHZ 2XE5-2650V4 384GB SFP AF	\$1.00	10%	\$0.90	\$4,558.56	\$3,798.80	\$3,039.04	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND24C22V4384SFP AF U	ND 24C2.2GHZ 2XE5-2650V4 384GB SFP AF U	\$1.00	10%	\$0.90	\$4,558.56	\$3,798.80	\$3,039.04	\$0.00	\$0.00	\$0.00	J	VXRAIL	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ND24C22V4512RJAF	ND 24C2.2GHZ 2XE5-2650V4 512GB RJ45 AF	\$1.00	10%	\$0.90	\$5,018.04	\$4,181.70	\$3,345.36	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND24C22V4512RJAFU	ND 24C2.2GHZ 2XE5-2650V4 512GB RJ45 AF U	\$1.00	10%	\$0.90	\$5,018.04	\$4,181.70	\$3,345.36	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND24C22V4512SFP AF	ND 24C2.2GHZ 2XE5-2650V4 512GB SFP AF	\$1.00	10%	\$0.90	\$5,018.04	\$4,181.70	\$3,345.36	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND24C22V4512SFP AFU	ND 24C2.2GHZ 2XE5-2650V4 512GB SFP AF U	\$1.00	10%	\$0.90	\$5,018.04	\$4,181.70	\$3,345.36	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND28C24V4128SFP AF	ND 28C2.4GHZ 2XE5-2680V4 128GB SFP AF	\$1.00	10%	\$0.90	\$4,220.88	\$3,517.40	\$2,813.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND28C24V4128SFP AFU	ND 28C2.4GHZ 2XE5-2680V4 128GB SFP AF U	\$1.00	10%	\$0.90	\$4,220.88	\$3,517.40	\$2,813.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND28C24V4256SFP AF	ND 28C2.4GHZ 2XE5-2680V4 256GB SFP AF	\$1.00	10%	\$0.90	\$4,680.24	\$3,900.20	\$3,120.16	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND28C24V4256SFP AFU	ND 28C2.4GHZ 2XE5-2680V4 256GB SFP AF U	\$1.00	10%	\$0.90	\$4,680.24	\$3,900.20	\$3,120.16	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND28C24V4384SFP AF	ND 28C2.4GHZ 2XE5-2680V4 384GB SFP AF	\$1.00	10%	\$0.90	\$5,139.72	\$4,283.10	\$3,426.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND28C24V4384SFP AFU	ND 28C2.4GHZ 2XE5-2680V4 384GB SFP AF U	\$1.00	10%	\$0.90	\$5,139.72	\$4,283.10	\$3,426.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND28C24V4512SFP AF	ND 28C2.4GHZ 2XE5-2680V4 512GB SFP AF	\$1.00	10%	\$0.90	\$5,599.08	\$4,665.90	\$3,732.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND28C24V4512SFP AFU	ND 28C2.4GHZ 2XE5-2680V4 512GB SFP AF U	\$1.00	10%	\$0.90	\$5,599.08	\$4,665.90	\$3,732.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND32C21V4128SFP AF	ND 32C2.1GHZ 2XE5-2683V4 128GB SFP AF	\$1.00	10%	\$0.90	\$4,333.80	\$3,611.50	\$2,889.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND32C21V4128SFP AFU	ND 32C2.1GHZ 2XE5-2683V4 128GB SFP AF U	\$1.00	10%	\$0.90	\$4,333.80	\$3,611.50	\$2,889.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND32C21V4256SFP AF	ND 32C2.1GHZ 2XE5-2683V4 256GB SFP AF	\$1.00	10%	\$0.90	\$4,793.28	\$3,994.40	\$3,195.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND32C21V4256SFP AFU	ND 32C2.1GHZ 2XE5-2683V4 256GB SFP AF U	\$1.00	10%	\$0.90	\$4,793.28	\$3,994.40	\$3,195.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND32C21V4384SFP AF	ND 32C2.1GHZ 2XE5-2683V4 384GB SFP AF	\$1.00	10%	\$0.90	\$5,252.64	\$4,377.20	\$3,501.76	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND32C21V4384SFP AFU	ND 32C2.1GHZ 2XE5-2683V4 384GB SFP AF U	\$1.00	10%	\$0.90	\$5,252.64	\$4,377.20	\$3,501.76	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND32C21V4512SFP AF	ND 32C2.1GHZ 2XE5-2683V4 512GB SFP AF	\$1.00	10%	\$0.90	\$5,712.12	\$4,760.10	\$3,808.08	\$0.00	\$0.00	\$0.00	J	VXRAIL	
ND32C21V4512SFP AFU	ND 32C2.1GHZ 2XE5-2683V4 512GB SFP AF U	\$1.00	10%	\$0.90	\$5,712.12	\$4,760.10	\$3,808.08	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCMELLANOXSFP28F	VxR NDC Mellanox DP SFP28 F	\$709.00	10%	\$638.10	\$85.08	\$70.90	\$56.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCMELLANOXSFP28H	VxR NDC Mellanox DP SFP28 H	\$709.00	10%	\$638.10	\$99.26	\$85.08	\$70.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCMELLANOXSFP28UF	VxR NDC MELLANOX DP SFP28 F U	\$1,171.00	10%	\$1,053.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCMELLANOXSFP28UH	VxR NDC MELLANOX DP SFP28 H U	\$1,171.00	10%	\$1,053.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCQL41164RJ45F	VxR NDC QLOGIC QP 41164 RJ45 F	\$1,039.00	10%	\$935.10	\$124.68	\$103.90	\$83.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCQL41164RJ45H	VxR NDC QLOGIC QP 41164 RJ45 H	\$1,039.00	10%	\$935.10	\$145.46	\$124.68	\$103.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCQL41164RJ45UF	VxR NDC QLOGIC QP 41164 RJ45 F U	\$1,726.00	10%	\$1,553.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCQL41164RJ45UH	VxR NDC QLOGIC QP 41164 RJ45 H U	\$1,726.00	10%	\$1,553.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NDCQL41164SFP+F	VxR NDC QLOGIC QP 41164 SFP+ F	\$879.00	10%	\$791.10	\$105.48	\$87.90	\$70.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCQL41164SFP+H	VxR NDC QLOGIC QP 41164 SFP+ H	\$879.00	10%	\$791.10	\$123.06	\$105.48	\$87.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCQL41164SFP+UF	VxR NDC QLOGIC QP 41164 SFP+ F U	\$1,478.00	10%	\$1,330.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCQL41164SFP+UH	VxR NDC QLOGIC QP 41164 SFP+ H U	\$1,478.00	10%	\$1,330.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCSFP28DP25GBSP	VxRail-500 NDC SFP28 DP 25GB SP	\$1,200.00	10%	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCSFP28DP25GBU	VxRail-500 NDC SFP28 DP 25GB U	\$1,200.00	10%	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCSFP28DP25GF	VxRail-500 NDC SFP28 DP 25GB F	\$709.00	10%	\$638.10	\$85.08	\$70.90	\$56.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCSFP28DP25GH	VxRail-500 NDC SFP28 DP 25GB H	\$709.00	10%	\$638.10	\$99.26	\$85.08	\$70.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCX550QP10GBRJAF	VxRail-500 NDC INTELX550 QP 10Gb RJ45 AF	\$881.00	10%	\$792.90	\$105.72	\$88.10	\$70.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCX550QP10GBRJH	VxRail-500 NDC INTEL X550 QP 10Gb RJ45 H	\$881.00	10%	\$792.90	\$123.34	\$105.72	\$88.10	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCX710DP10GBSF	VxRail-500 NDC INTEL X710 DP 10Gb SFP+ F	\$498.00	10%	\$448.20	\$59.76	\$49.80	\$39.84	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCX710DP10GBSFPH	VxRail-500 NDC INTEL X710 DP 10Gb SFP+ H	\$498.00	10%	\$448.20	\$69.72	\$59.76	\$49.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCX710QP10GBSFP AF	VxRail-500 NDC INTELX710 QP 10Gb SFP+ AF	\$892.00	10%	\$802.80	\$107.04	\$89.20	\$71.36	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NDCX710QP10GBSFPH	VxRail-500 NDC INTEL X710 QP 10Gb SFP+ H	\$892.00	10%	\$802.80	\$124.88	\$107.04	\$89.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NEC-ROY-PMT	NEC ROYALTY PAYMENT TO EMC	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA	
NEX-4G-LR	NEXUS 1/2/4-GBPS FC LONG RANGE SFP LC(EMC OEM Products)	\$1.00	15%	\$0.85	\$84.00	\$60.00	\$42.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
NEX-4G-MR	NEXUS 1/2/4-GBPS FC MEDIUM RANGE SFP LC(EMC OEM Products)	\$1.00	15%	\$0.85	\$42.00	\$30.00	\$21.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
NEX-5010	NEXUS 5010 1RU CHASSIS STORAGE SERVICES(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,876.00	\$1,340.00	\$938.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
NEX-5020	NEXUS 5020 2RU CHASSIS INCLUDES STORAGE(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,759.00	\$2,685.00	\$1,879.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
NEX-5020-10G	10GBASE SR SFP+ OPTIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
NEX-5020-10GL	10GBASE LR SFP+ OPTIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
NEX-5020-4G	4 GBPS FC SW SFP LC OPTIC(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
NEX-5K-4E4FC	4-PORT 10GE / 4-PORT FC MODULE(EMC OEM Products)	\$1.00	15%	\$0.85	\$399.00	\$285.00	\$199.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
NEX-5K-4E4FCU	4-PORT 10GE / 4-PORT FC MODULE(EMC OEM Products)	\$1.00	15%	\$0.85	\$518.70	\$370.50	\$259.35	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
NEX-5K-6E	6-PORT 10GB ENET MODULE(EMC OEM Products)	\$1.00	15%	\$0.85	\$413.00	\$295.00	\$206.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
NEX-5K-6EU	6-PORT 10GB ENET MODULE(EMC OEM Products)	\$1.00	15%	\$0.85	\$536.90	\$383.50	\$268.45	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
NEX-5K-6FC-8G	NEXUS 5000 6-PORT 8GB FC MODULE(EMC OEM Products)	\$1.00	15%	\$0.85	\$231.00	\$165.00	\$115.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
NEX-5K-6FC8GU	NEXUS 5000 6-PORT 8GB FC MODULE UPGRADE(EMC OEM Products)	\$1.00	15%	\$0.85	\$300.30	\$214.50	\$150.15	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NEX-5K-8FC	8-PORT 4GB FC MODULE(EMC OEM Products)	\$1.00	15%	\$0.85	\$245.00	\$175.00	\$122.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
NEX-5K-8FCU	8-PORT 4GB FC MODULE(EMC OEM Products)	\$1.00	15%	\$0.85	\$400.40	\$286.00	\$200.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
NEX-8G-LW	NEXUS 2/4/8-GBPS FC LONGWAVE SFP LC(EMC OEM Products)	\$1.00	15%	\$0.85	\$175.00	\$125.00	\$87.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
NEX-8G-SW	NEXUS 2/4/8-GBPS FC SHORTWAVE SFP LC(EMC OEM Products)	\$1.00	15%	\$0.85	\$14.00	\$10.00	\$7.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
NIC2X10GBERJPCFH	HCIA INTEL X540 FH PCIE 2X10GBE RJ45	\$1.00	10%	\$0.90	\$94.32	\$78.60	\$62.88	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NIC2X10GBERJPCFHU	HCIA INTEL X540 FH PCIE 2X10GBE RJ45 U	\$899.00	10%	\$809.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NIC2X10GBERJPCIE	HCIA INTEL X540 LP PCIE 2X10GBE RJ45	\$1.00	10%	\$0.90	\$94.32	\$78.60	\$62.88	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NIC2X10GBERJPCIEU	HCIA INTEL X540 LP PCIE 2X10GBE RJ45 U	\$899.00	10%	\$809.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NIC2X10GBSFPPCFH	HCIA INTEL X520 FH PCIE 2X10GBE SFP+	\$1.00	10%	\$0.90	\$74.16	\$61.80	\$49.44	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NIC2X10GBSFPPCFHU	HCIA INTEL X520 FH PCIE 2X10GBE SFP+ U	\$622.00	10%	\$559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NIC2X10GBSFPPCLP	HCIA INTEL X520 LP PCIE 2X10GBE SFP+	\$1.00	10%	\$0.90	\$74.16	\$61.80	\$49.44	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NIC2X10GBSFPPCLPU	HCIA INTEL X520 LP PCIE 2X10GBE SFP+ U	\$622.00	10%	\$559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NIC2X1E2X10ERJ	NIC NDC X540 DP 10Gb RJ45 +I350 DP 1GB	\$1.00	10%	\$0.90	\$86.76	\$72.30	\$57.84	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NIC2X1E2X10ERJU	NIC NDC X540 DP 10Gb RJ45 +I350 DP 1GB U	\$768.00	10%	\$691.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NIC2X1E2X10ESFP	NIC NDC X520 DP 10Gb SFP + I350 DP 1GB	\$1.00	10%	\$0.90	\$74.16	\$61.80	\$49.44	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NIC2X1E2X10ESFPU	NIC NDC X520 DP 10Gb SFP + I350 DP 1GB U	\$618.00	10%	\$556.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NIC4X10GBX710FHU	HCIA INTEL X710 FH PCIE 4X10GBE SFP+ U	\$1,073.00	10%	\$965.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NICDPRJX550PCFH	HCIA INTEL X550 FH PCIE 2X10GBE RJ45	\$1.00	10%	\$0.90	\$85.56	\$71.30	\$57.04	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NICDPRJX550PCFHU	HCIA INTEL X550 FH PCIE 2X10GBE RJ45 U	\$830.00	10%	\$747.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NICDPRJX550PCLP	HCIA INTEL X550 LP PCIE 2X10GBE RJ45	\$1.00	10%	\$0.90	\$85.56	\$71.30	\$57.04	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NICDPRJX550PCLPU	HCIA INTEL X550 LP PCIE 2X10GBE RJ45 U	\$830.00	10%	\$747.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NICDPSFPX710PCFH	HCIA INTEL X710 FH PCIE 2X10GBE SFP+	\$1.00	10%	\$0.90	\$93.72	\$78.10	\$62.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NICDPSFPX710PCFHU	HCIA INTEL X710 FH PCIE 2X10GBE SFP+ U	\$859.00	10%	\$773.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
NICDPSFPX710PCLP	HCIA INTEL X710 LP PCIE 2X10GBE SFP+	\$1.00	10%	\$0.90	\$93.72	\$78.10	\$62.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NICDPSPFX710PCLPU	HCIA INTEL X710 LP PCIE 2X10GBE SFP+ U	\$859.00	10%	\$773.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICMEL25GLPSFP28F	VxRail LP PCIE 2X25GBE SFP28 MELLANOX F	\$709.00	10%	\$638.10	\$85.08	\$70.90	\$56.72	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICMEL25GLPSFP28H	VxRail LP PCIE 2X25GBE SFP28 MELLANOX H	\$709.00	10%	\$638.10	\$99.26	\$85.08	\$70.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICMEL25GLPSFP28UF	VxRail LP PCIE 2X25GBE SFP28 MELLANX F U	\$1,171.00	10%	\$1,053.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICMEL25GLPSFP28UH	VxRail LP PCIE 2X25GBE SFP28 MELLANX H U	\$1,171.00	10%	\$1,053.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICMELCX525GFHF	VxRail FH 2X25GBE SFP28 Connect X-5 F	\$2,300.00	10%	\$2,070.00	\$276.00	\$230.00	\$184.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICMELCX525GFHU	VxRail FH 2X25GBE SFP28 Connect X-5 U	\$2,668.00	10%	\$2,401.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICMELCX525GLPF	VxRail LP 2X25GBE SFP28 Connect X-5 F	\$2,300.00	10%	\$2,070.00	\$276.00	\$230.00	\$184.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICMELCX525GLPU	VxRail LP 2X25GBE SFP28 Connect X-5 U	\$2,668.00	10%	\$2,401.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICMELLANXFHSP28F	VxRail FH Mellanox DP SFP28 NIC F	\$709.00	10%	\$638.10	\$85.08	\$70.90	\$56.72	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICMELLANXFHSP28H	VxRail FH Mellanox DP SFP28 NIC H	\$709.00	10%	\$638.10	\$99.26	\$85.08	\$70.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICMELLNXFHSP28UF	VxRail FH Mellanox DP SFP28 NIC F U	\$1,171.00	10%	\$1,053.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICMELLNXFHSP28UH	VxRail FH Mellanox DP SFP28 NIC H U	\$1,171.00	10%	\$1,053.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQGFH41162RJ45UF	VxRail FH QL 41162 DP 10G RJ45 F U	\$1,346.00	10%	\$1,211.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQGFH41162RJ45UH	VxRail FH QL 41162 DP 10G RJ45 H U	\$1,346.00	10%	\$1,211.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQGFH41164RJ45UF	VxRail FH QL 41164 QP 10G RJ45 F U	\$2,066.00	10%	\$1,859.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQGFH41164RJ45UH	VxRail FH QL 41164 QP 10G RJ45 H U	\$2,066.00	10%	\$1,859.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQL41162LPRJ45UF	VxRail LP PCIE 2X10GBE RJ45 QL 41162 F U	\$1,346.00	10%	\$1,211.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQL41162LPRJ45UH	VxRail LP PCIE 2X10GBE RJ45 QL 41162 H U	\$1,346.00	10%	\$1,211.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQL41164LPRJ45UF	VxRail LP PCIE 4X10GBE RJ45 QL 41164 F U	\$2,066.00	10%	\$1,859.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQL41164LPRJ45UH	VxRail LP PCIE 4X10GBE RJ45 QL 41164 H U	\$2,066.00	10%	\$1,859.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLG41112LPSFPF	VxRail LP PCIE 2X10GBE SFP+ QL 41112 F	\$479.00	10%	\$431.10	\$57.48	\$47.90	\$38.32	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLG41112LPSFPH	VxRail LP PCIE 2X10GBE SFP+ QL 41112 H	\$479.00	10%	\$431.10	\$67.06	\$57.48	\$47.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLG41112LPSFPUF	VxRail LP PCIE 2X10GBE SFP+ QL 41112 F U	\$1,083.00	10%	\$974.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLG41112LPSFPUH	VxRail LP PCIE 2X10GBE SFP+ QL 41112 H U	\$1,083.00	10%	\$974.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLG41162LPRJ45F	VxRail LP PCIE 2X10GBE RJ45 QL 41162 F	\$599.00	10%	\$539.10	\$71.88	\$59.90	\$47.92	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLG41162LPRJ45H	VxRail LP PCIE 2X10GBE RJ45 QL 41162 H	\$599.00	10%	\$539.10	\$83.86	\$71.88	\$59.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLG41164LPRJ45F	VxRail LP PCIE 4X10GBE RJ45 QL 41164 F	\$1,229.00	10%	\$1,106.10	\$147.48	\$122.90	\$98.32	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NICQLG41164LPRJ45H	VxRail LP PCIE 4X10GBE RJ45 QL 41164 H	\$1,229.00	10%	\$1,106.10	\$172.06	\$147.48	\$122.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLGFH41112SFPP	VxRail FH QL 41112 DP 10G SFP+ F	\$479.00	10%	\$431.10	\$57.48	\$47.90	\$38.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLGFH41112SFPH	VxRail FH QL 41112 DP 10G SFP+ H	\$479.00	10%	\$431.10	\$67.06	\$57.48	\$47.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLGFH41112SFPUF	VxRail FH QL 41112 DP 10G SFP+ F U	\$1,083.00	10%	\$974.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLGFH41112SFPUH	VxRail FH QL 41112 DP 10G SFP+ H U	\$1,083.00	10%	\$974.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLGFH41162RJ45F	VxRail FH QL 41162 DP 10G RJ45 F	\$599.00	10%	\$539.10	\$71.88	\$59.90	\$47.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLGFH41162RJ45H	VxRail FH QL 41162 DP 10G RJ45 H	\$599.00	10%	\$539.10	\$83.86	\$71.88	\$59.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLGFH41164RJ45F	VxRail FH QL 41164 QP 10G RJ45 F	\$1,229.00	10%	\$1,106.10	\$147.48	\$122.90	\$98.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLGFH41164RJ45H	VxRail FH QL 41164 QP 10G RJ45 H	\$1,229.00	10%	\$1,106.10	\$172.06	\$147.48	\$122.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLGFH41164SFPP	VxRail FH QL 41164 QP 10G SFP+ F	\$929.00	10%	\$836.10	\$111.48	\$92.90	\$74.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLGFH41164SFPH	VxRail FH QL 41164 QP 10G SFP+ H	\$929.00	10%	\$836.10	\$130.06	\$111.48	\$92.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLGFH41164SFPUF	VxRail FH QL 41164 QP 10G SFP+ F U	\$1,618.00	10%	\$1,456.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQLGFH41164SFPUH	VxRail FH QL 41164 QP 10G SFP+ H U	\$1,618.00	10%	\$1,456.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICQPSFPX710PCFH	HCIA INTEL X710 FH PCIE 4X10GBE SFP+	\$1.00	10%	\$0.90	\$117.00	\$97.50	\$78.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICX550FH2X10GBRJ	VxRail-500 X550 FH PCIE 2X10GBE RJ45 H	\$787.00	10%	\$708.30	\$110.18	\$94.44	\$78.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICX550FH2X10GBRJF	VxRail-500 X550 FH PCIE 2X10GBE RJ45 AF	\$787.00	10%	\$708.30	\$94.44	\$78.70	\$62.96	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICX550LP2X10GBRJ	VxRail-500 X550 LP PCIE 2X10GBE RJ45 H	\$787.00	10%	\$708.30	\$110.18	\$94.44	\$78.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICX550LP2X10GBRJF	VxRail-500 X550 LP PCIE 2X10GBE RJ45 AF	\$787.00	10%	\$708.30	\$94.44	\$78.70	\$62.96	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICX710FH2X10GBSF	VxRail-500 X710 FH PCIE 2X10GBE SFP+ AF	\$682.00	10%	\$613.80	\$81.84	\$68.20	\$54.56	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICX710FH2X10GBSFP	VxRail-500 X710 FH PCIE 2X10GBE SFP+ H	\$682.00	10%	\$613.80	\$95.48	\$81.84	\$68.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICX710FH4X10GBRJ	VxRail-500 X710 FH PCIE 4X10GBE RJ45 H	\$1,291.00	10%	\$1,161.90	\$180.74	\$154.92	\$129.10	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICX710FH4X10GBRJF	VxRail-500 X710 FH PCIE 4X10GBE RJ45 AF	\$1,291.00	10%	\$1,161.90	\$154.92	\$129.10	\$103.28	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICX710FH4X10GBSF	VxRail-500 X710 FH PCIE 4X10GBE SFP+ AF	\$976.00	10%	\$878.40	\$117.12	\$97.60	\$78.08	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICX710FH4X10GBSFP	VxRail-500 X710 FH PCIE 4X10GBE SFP+ H	\$976.00	10%	\$878.40	\$136.64	\$117.12	\$97.60	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICX710LP2X10GBSFF	VxRail-500 X710 LP PCIE 2X10GBE SFP+ AF	\$682.00	10%	\$613.80	\$81.84	\$68.20	\$54.56	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICX710LP2X10GBSFP	VxRail-500 X710 LP PCIE 2X10GBE SFP+ H	\$682.00	10%	\$613.80	\$95.48	\$81.84	\$68.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICX710LP4X10GBRJ	VxRail-500 X710 LP PCIE 4X10GBE RJ45 H	\$1,291.00	10%	\$1,161.90	\$180.74	\$154.92	\$129.10	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICX710LP4X10GBRJF	VxRail-500 X710 LP PCIE 4X10GBE RJ45 AF	\$1,291.00	10%	\$1,161.90	\$154.92	\$129.10	\$103.28	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICXFH2X25GBSFP28F	VxRail-500 FH PCIE 2X25GBE SFP28 F	\$709.00	10%	\$638.10	\$85.08	\$70.90	\$56.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICXFH2X25GBSFP28H	VxRail-500 FH PCIE 2X25GBE SFP28 H	\$709.00	10%	\$638.10	\$99.26	\$85.08	\$70.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICXFH2X25GBSFP28U	VxRail-500 FH PCIE 2X25GBE SFP28 U	\$806.00	10%	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NICXFH2X25GSFP28SP	VxRail-500 FH PCIE 2X25GBE SFP28 SP	\$806.00	10%	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICXLP2X25GBSFP28F	VxRail-500 LP PCIE 2X25GBE SFP28 F	\$709.00	10%	\$638.10	\$85.08	\$70.90	\$56.72	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICXLP2X25GBSFP28H	VxRail-500 LP PCIE 2X25GBE SFP28 H	\$709.00	10%	\$638.10	\$99.26	\$85.08	\$70.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICXLP2X25GBSFP28U	VxRail-500 LP PCIE 2X25GBE SFP28 U	\$844.00	10%	\$759.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NICXLP2X25GSFP28SP	VxRail-500 LP PCIE 2X25GBE SFP28 SP	\$844.00	10%	\$759.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NL410-SAT-002	NL410-72T/24G/2x10GE 2x1GE	\$72,323.10	24%	\$54,965.56	\$10,125.23	\$8,678.77	\$7,232.31	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-002-HO	NL410-72T/24G/2x10GE 2x1GE/HO	\$42,331.59	24%	\$32,172.01	\$5,926.42	\$5,079.79	\$4,233.16	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-003	NL410-72T/48G/2x10GE 2x1GE	\$73,490.52	24%	\$55,852.80	\$10,288.67	\$8,818.86	\$7,349.05	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-003-HO	NL410-72T/48G/2x10GE 2x1GE/HO	\$43,073.20	24%	\$32,735.63	\$6,030.25	\$5,168.78	\$4,307.32	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-005	NL410-144T/24G/2x10GE 2x1GE	\$106,313.29	24%	\$80,798.10	\$14,883.86	\$12,757.59	\$10,631.33	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-005-HO	NL410-144T/24G/2x10GE 2x1GE/HO	\$49,513.65	24%	\$37,630.37	\$6,931.91	\$5,941.64	\$4,951.36	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-006	NL410-144T/48G/2x10GE 2x1GE	\$107,480.70	24%	\$81,685.33	\$15,047.30	\$12,897.68	\$10,748.07	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-006-HO	NL410-144T/48G/2x10GE 2x1GE/HO	\$50,256.27	24%	\$38,194.77	\$7,035.88	\$6,030.75	\$5,025.63	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-008	NL410-36T/24G/2x10GE 2x1GE	\$56,067.10	24%	\$42,611.00	\$7,849.39	\$6,728.05	\$5,606.71	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-008-HO	NL410-36T/24G/2x10GE 2x1GE/HO	\$39,481.16	24%	\$30,005.68	\$5,527.36	\$4,737.74	\$3,948.12	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-009	NL410-36T/48G/2x10GE 2x1GE	\$57,270.84	24%	\$43,525.84	\$8,017.92	\$6,872.50	\$5,727.08	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-009-HO	NL410-36T/48G/2x10GE 2x1GE/HO	\$40,223.79	24%	\$30,570.08	\$5,631.33	\$4,826.85	\$4,022.38	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-011	NL410-108T/24G/2x10GE 2x1GE	\$89,565.90	24%	\$68,070.08	\$12,539.23	\$10,747.91	\$8,956.59	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-011-HO	NL410-108T/24G/2x10GE 2x1GE/HO	\$47,894.20	24%	\$36,399.59	\$6,705.19	\$5,747.30	\$4,789.42	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-012	NL410-108T/48G/2x10GE 2x1GE	\$90,769.64	24%	\$68,984.93	\$12,707.75	\$10,892.36	\$9,076.96	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-012-HO	NL410-108T/48G/2x10GE 2x1GE/HO	\$48,636.83	24%	\$36,963.99	\$6,809.16	\$5,836.42	\$4,863.68	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E02	NL410-144T SED/24G/2x10GE 2x1GE	\$138,206.77	24%	\$105,037.15	\$19,348.95	\$16,584.81	\$13,820.68	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E02-HO	NL410-144T SED/24G/2x10GE 2x1GE/HO	\$66,843.22	24%	\$50,800.85	\$9,358.05	\$8,021.19	\$6,684.32	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E03	NL410-144T SED/48G/2x10GE 2x1GE	\$139,725.31	24%	\$106,191.24	\$19,561.54	\$16,767.04	\$13,972.53	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E03-HO	NL410-144T SED/48G/2x10GE 2x1GE/HO	\$67,846.17	24%	\$51,563.09	\$9,498.46	\$8,141.54	\$6,784.62	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E04	INA NL410-140T+800G SSD-SED/12G/2x10GE	\$183,195.05	24%	\$139,228.24	\$25,647.31	\$21,983.41	\$18,319.50	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E05	NL410-140T+800G SSD-SED/24G/2x10GE 2x1GE	\$169,937.80	24%	\$129,152.73	\$23,791.29	\$20,392.54	\$16,993.78	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E05-HO	NL410-140T+800G SSD-SED/24G/2x10GE/HO	\$84,327.18	24%	\$64,088.66	\$11,805.80	\$10,119.26	\$8,432.72	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E06	NL410-140T+800G SSD-SED/48G/2x10GE 2x1GE	\$172,767.03	24%	\$131,302.94	\$24,187.38	\$20,732.04	\$17,276.70	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E06-HO	NL410-140T+800G SSD-SED/48G/2x10GE/HO	\$85,411.85	24%	\$64,913.01	\$11,957.66	\$10,249.42	\$8,541.19	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E08	NL410-108T SED/24G/2x10GE 2x1GE	\$116,435.57	24%	\$88,491.03	\$16,300.98	\$13,972.27	\$11,643.56	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E08-HO	NL410-108T SED/24G/2x10GE 2x1GE/HO	\$64,656.72	24%	\$49,139.11	\$9,051.94	\$7,758.81	\$6,465.67	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E09	NL410-108T SED/48G/2x10GE 2x1GE	\$118,000.53	24%	\$89,680.40	\$16,520.07	\$14,160.06	\$11,800.05	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E09-HO	NL410-108T SED/48G/2x10GE 2x1GE/HO	\$65,659.67	24%	\$49,901.35	\$9,192.35	\$7,879.16	\$6,565.97	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E11	NL410-105T+800G SSD-SED/24G/2x10GE 2x1GE	\$151,673.89	24%	\$115,272.16	\$21,234.34	\$18,200.87	\$15,167.39	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NL410-SAT-E11-HO	NL410-105T+800G SSD-SED/24G/2x10GE/HO	\$82,160.85	24%	\$62,442.25	\$11,502.52	\$9,859.30	\$8,216.09	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E12	NL410-105T+800G SSD-SED/48G/2x10GE 2x1GE	\$154,495.05	24%	\$117,416.24	\$21,629.31	\$18,539.41	\$15,449.51	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E12-HO	NL410-105T+800G SSD-SED/48G/2x10GE/HO	\$83,225.35	24%	\$63,251.27	\$11,651.55	\$9,987.04	\$8,322.53	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E31	NL410-210T+800G SSD-SED/24G/2x10GE 2x1GE	\$193,489.88	24%	\$147,052.31	\$27,088.58	\$23,218.79	\$19,348.99	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E31-HO	NL410-210T+800G SSD-SED/24G/2x10GE/HO	\$112,024.23	24%	\$85,138.41	\$15,683.39	\$13,442.91	\$11,202.42	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E32	NL410-210T+800G SSD-SED/48G/2x10GE 2x1GE	\$195,614.83	24%	\$148,667.27	\$27,386.08	\$23,473.78	\$19,561.48	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E32-HO	NL410-210T+800G SSD-SED/48G/2x10GE/HO	\$113,006.99	24%	\$85,885.31	\$15,820.98	\$13,560.84	\$11,300.70	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E33-HO	NL410-280T+1.6T SSD SED/24G/2x10GE/HO	\$121,561.29	24%	\$92,386.58	\$17,018.58	\$14,587.36	\$12,156.13	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-E34-HO	NL410-280T+1.6T SSD SED/48G/2x10GE/HO	\$121,969.94	24%	\$92,697.15	\$17,075.79	\$14,636.39	\$12,196.99	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S02	NL410-90T+2.4T SSD/24G/2x10GE 2x1GE	\$158,372.64	24%	\$120,363.21	\$22,172.17	\$19,004.72	\$15,837.26	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S03	NL410-90T+2.4T SSD/48G/2x10GE 2x1GE	\$160,634.82	24%	\$122,082.46	\$22,488.87	\$19,276.18	\$16,063.48	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S05	NL410-140T+800G SSD/24G/2x10GE 2x1GE	\$130,721.00	24%	\$99,347.96	\$18,300.94	\$15,686.52	\$13,072.10	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S05-HO	NL410-140T+800G SSD/24G/2x10GE 2x1GE/HO	\$62,464.16	24%	\$47,472.76	\$8,744.98	\$7,495.70	\$6,246.42	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S06	NL410-140T+800G SSD/48G/2x10GE 2x1GE	\$132,748.08	24%	\$100,888.54	\$18,584.73	\$15,929.77	\$13,274.81	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S06-HO	NL410-140T+800G SSD/48G/2x10GE 2x1GE/HO	\$63,267.33	24%	\$48,083.17	\$8,857.43	\$7,592.08	\$6,326.73	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S08	NL410-210T+800G SSD/24G/2x10GE 2x1GE	\$148,838.60	24%	\$113,117.34	\$20,837.40	\$17,860.63	\$14,883.86	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S08-HO	NL410-210T+800G SSD/24G/2x10GE 2x1GE/HO	\$82,981.17	24%	\$63,065.69	\$11,617.36	\$9,957.74	\$8,298.12	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S09	NL410-210T+800G SSD/48G/2x10GE 2x1GE	\$150,473.18	24%	\$114,359.62	\$21,066.25	\$18,056.78	\$15,047.32	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S09-HO	NL410-210T+800G SSD/48G/2x10GE 2x1GE/HO	\$83,708.66	24%	\$63,618.58	\$11,719.21	\$10,045.04	\$8,370.87	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S11	NL410-280T+1.6T SSD/24G/2x10GE 2x1GE	\$178,606.12	24%	\$135,740.65	\$25,004.86	\$21,432.73	\$17,860.61	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S11-HO	NL410-280T+1.6T SSD/24G/2x10GE 2x1GE/HO	\$90,046.19	24%	\$68,435.10	\$12,606.47	\$10,805.54	\$9,004.62	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S12	NL410-280T+1.6T SSD/48G/2x10GE 2x1GE	\$180,567.61	24%	\$137,231.38	\$25,279.47	\$21,668.11	\$18,056.76	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S12-HO	NL410-280T+1.6T SSD/48G/2x10GE 2x1GE/HO	\$90,347.88	24%	\$68,664.39	\$12,648.70	\$10,841.75	\$9,034.79	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S14	NL410-120T+2.4T SSD/24G/2x10GE 2x1GE	\$172,082.93	24%	\$130,783.03	\$24,091.61	\$20,649.95	\$17,208.29	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NL410-SAT-S15	NL410-120T+2.4T SSD/48G/2x10GE 2x1GE	\$173,426.92	24%	\$131,804.46	\$24,279.77	\$20,811.23	\$17,342.69	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S16	NL410-35T+800G SSD/48G/2x10GE 2x1GE	\$82,953.93	24%	\$63,044.99	\$11,613.55	\$9,954.47	\$8,295.39	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S17	NL410-140T+400G SSD/24G/2x10GE 2x1GE	\$116,194.42	24%	\$88,307.76	\$16,267.22	\$13,943.33	\$11,619.44	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S17-HO	NL410-140T+400G SSD/24G/2x10GE 2x1GE	\$56,253.77	24%	\$42,752.87	\$7,875.53	\$6,750.45	\$5,625.38	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S18	NL410-140T+400G SSD/48G/2x10GE 2x1GE	\$117,714.99	24%	\$89,463.39	\$16,480.10	\$14,125.80	\$11,771.50	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S18-HO	NL410-140T+400G SSD/48G/2x10GE 2x1GE/HO	\$57,032.72	24%	\$43,344.87	\$7,984.58	\$6,843.93	\$5,703.27	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S20	NL410-34T+800G SSD/24G/2x10GE 2x1GE	\$90,707.08	24%	\$68,937.38	\$12,698.99	\$10,884.85	\$9,070.71	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S21	NL410-34T+800G SSD/48G/2x10GE 2x1GE	\$92,982.38	24%	\$70,666.61	\$13,017.53	\$11,157.89	\$9,298.24	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S22	NL410-68T+1.6T SSD/48G/2x10GE 2x1GE	\$124,301.74	24%	\$94,469.32	\$17,402.24	\$14,916.21	\$12,430.17	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S23	NL410-102T+1.6T SSD/48G/2x10GE 2x1GE	\$158,536.10	24%	\$120,487.44	\$22,195.05	\$19,024.33	\$15,853.61	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S24	NL410-136T+800G SSD/24G/2x10GE 2x1GE	\$141,726.16	24%	\$107,711.88	\$19,841.66	\$17,007.14	\$14,172.62	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S25	NL410-136T+800G SSD/48G/2x10GE 2x1GE	\$141,156.07	24%	\$107,278.61	\$19,761.85	\$16,938.73	\$14,115.61	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S26	NL410-66T+1.2T SSD/48G/2x10GE 2x1GE	\$114,402.44	24%	\$86,945.85	\$16,016.34	\$13,728.29	\$11,440.24	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S27	NL410-132T+2.4T SSD/48G/2x10GE 2x1GE	\$169,797.55	24%	\$129,046.14	\$23,771.66	\$20,375.71	\$16,979.75	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S29	NL410-64T+1.6T SSD/24G/2x10GE 2x1GE	\$123,806.32	24%	\$94,092.80	\$17,332.88	\$14,856.76	\$12,380.63	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S30	NL410-64T+1.6T SSD/48G/2x10GE 2x1GE	\$126,011.99	24%	\$95,769.11	\$17,641.68	\$15,121.44	\$12,601.20	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S31	NL410-96T+1.6T SSD/24G/2x10GE 2x1GE	\$141,210.56	24%	\$107,320.03	\$19,769.48	\$16,945.27	\$14,121.06	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S33	NL410-128T+3.2T SSD/24G/2x10GE 2x1GE	\$191,726.14	24%	\$145,711.87	\$26,841.66	\$23,007.14	\$19,172.61	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S34	NL410-128T+3.2T SSD/48G/2x10GE 2x1GE	\$198,095.96	24%	\$150,552.93	\$27,733.43	\$23,771.52	\$19,809.60	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S37	NL410-70T+400G SSD/24G/2x10GE 2x1GE	\$83,555.29	24%	\$63,502.02	\$11,697.74	\$10,026.63	\$8,355.53	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S37-HO	NL410-70T+400G SSD/24G/2x10GE 2x1GE/HO	\$48,944.57	24%	\$37,197.87	\$6,852.24	\$5,873.35	\$4,894.46	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S38	NL410-70T+400G SSD/48G/2x10GE 2x1GE	\$84,882.13	24%	\$64,510.42	\$11,883.50	\$10,185.86	\$8,488.21	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S38-HO	NL410-70T+400G SSD/48G/2x10GE 2x1GE/HO	\$49,722.51	24%	\$37,789.11	\$6,961.15	\$5,966.70	\$4,972.25	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S40	NL410-35T+200G SSD/24G/2x10GE 2x1GE	\$64,688.00	24%	\$49,162.88	\$9,056.32	\$7,762.56	\$6,468.80	\$0.00	\$0.00	\$0.00	IS	ISILON



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NL410-SAT-S40-HO	NL410-35T+200G SSD/24G/2x10GE 2x1GE/HO	\$42,704.92	24%	\$32,455.74	\$5,978.69	\$5,124.59	\$4,270.49	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S41	NL410-35T+200G SSD/48G/2x10GE 2x1GE	\$65,839.27	24%	\$50,037.85	\$9,217.50	\$7,900.71	\$6,583.93	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S41-HO	NL410-35T+200G SSD/48G/2x10GE 2x1GE/HO	\$43,465.70	24%	\$33,033.93	\$6,085.20	\$5,215.88	\$4,346.57	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S42	NL410-105T+800G SSD/24G/2x10GE 2x1GE	\$116,671.68	24%	\$88,670.48	\$16,334.04	\$14,000.60	\$11,667.17	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S42-HO	NL410-105T+800G SSD/24G/2x10GE 2x1GE/HO	\$60,859.85	24%	\$46,253.49	\$8,520.38	\$7,303.18	\$6,085.99	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S43	NL410-105T+800G SSD/48G/2x10GE 2x1GE	\$118,842.04	24%	\$90,319.95	\$16,637.89	\$14,261.04	\$11,884.20	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S43-HO	NL410-105T+800G SSD/48G/2x10GE 2x1GE/HO	\$61,648.89	24%	\$46,853.16	\$8,630.84	\$7,397.87	\$6,164.89	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S44	NL410-210T+800G SSD 4kn/24G/2x10GE 2x1GE	\$148,838.60	24%	\$113,117.34	\$20,837.40	\$17,860.63	\$14,883.86	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S45	NL410-210T+800G SSD 4kn/48G/2x10GE 2x1GE	\$150,473.18	24%	\$114,359.62	\$21,066.25	\$18,056.78	\$15,047.32	\$0.00	\$0.00	\$0.00	IS	ISILON
NL410-SAT-S47	NL410-35T+800G SSD/24G/2x10GE 2x1GE	\$81,691.67	24%	\$62,085.67	\$11,436.83	\$9,803.00	\$8,169.17	\$0.00	\$0.00	\$0.00	IS	ISILON
NL820-0006	NL400 GNA ENABLER KIT 2 X 800GB SSD	\$70,349.50	24%	\$53,465.62	\$9,848.93	\$8,441.94	\$7,034.95	\$0.00	\$0.00	\$0.00	IS	ISILON
NL820-0034	NL400 GNA ENABLER KIT 2 X 400GB SSD	\$36,976.82	24%	\$28,102.38	\$5,176.76	\$4,437.22	\$3,697.68	\$0.00	\$0.00	\$0.00	IS	NA
NL820-0035	INACTIVE - NL400 GNA ENABLER KIT	\$52,744.47	24%	\$40,085.80	\$7,384.23	\$6,329.34	\$5,274.45	\$0.00	\$0.00	\$0.00	IS	NA
NL820-0036	NL400 GNA ENABLER KIT 4 X 400GB SSD	\$69,774.37	24%	\$53,028.52	\$9,768.41	\$8,372.92	\$6,977.44	\$0.00	\$0.00	\$0.00	IS	NA
NL820-0056	NL400 GNA ENABLER KIT 6 x 400GB SSD	\$96,454.35	24%	\$73,305.31	\$13,503.61	\$11,574.52	\$9,645.43	\$0.00	\$0.00	\$0.00	IS	NA
NL820-0063	NL400 GNA ENABLER KIT 4 x 800GB SSD	\$121,702.55	24%	\$92,493.94	\$17,038.36	\$14,604.31	\$12,170.26	\$0.00	\$0.00	\$0.00	IS	NA
NL820-0068	Field Upgrade Kit,3.5in,1x800GB SED SSD	\$46,597.64	24%	\$35,414.21	\$6,523.67	\$5,591.72	\$4,659.76	\$0.00	\$0.00	\$0.00	IS	ISILON
NL820-0069	Field Upgrade Kit,3.5in,2x800GB SED SSD	\$91,454.75	24%	\$69,505.61	\$12,803.67	\$10,974.57	\$9,145.48	\$0.00	\$0.00	\$0.00	IS	ISILON
NL820-0070	Field Upgrade Kit,3.5in,3x800GB SED SSD	\$137,455.06	24%	\$104,465.85	\$19,243.71	\$16,494.61	\$13,745.51	\$0.00	\$0.00	\$0.00	IS	ISILON
NL820-0071	Field Upgrade Kit,3.5in,4x800GB SED SSD	\$158,213.22	24%	\$120,242.05	\$22,149.85	\$18,985.59	\$15,821.32	\$0.00	\$0.00	\$0.00	IS	ISILON
NL-ADM-AGGR	ADM AGGREGATOR SERVER(EMC OEM Products)	\$1.00	15%	\$0.85	\$900.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	E	OPEN EDITION
NL-ADM-APPL	NLAYERS ADM APPLIANCE (SERVER)(EMC OEM Products)	\$25,000.00	15%	\$21,250.00	\$3,000.00	\$2,500.00	\$1,750.00	\$0.00	\$250.00	\$0.00	E	OPEN EDITION
NL-ADM-CLLR	ADM COLLECTOR SERVER(EMC OEM Products)	\$1.00	15%	\$0.85	\$900.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	E	OPEN EDITION
NL-ADM-RAGGR	EMC ADM REMOTE DATABASE FOR AGGREGATOR S(EMC OEM Products)	\$1.00	15%	\$0.85	\$900.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	E	OPEN EDITION
NL-ADM-STAND	ADM STANDALONE SERVER(EMC OEM Products)	\$1.00	15%	\$0.85	\$900.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	E	OPEN EDITION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NLAY-HW	NLAYERS HARDWARE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
NL-EX-ADM100	ADM EXPRESS SERVER PACKAGE - 100 MGD SER(EMC OEM Products)	\$1.00	15%	\$0.85	\$900.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	E	OPEN EDITION
NL-EX-ADM250	ADM EXPRESS SERVER PACKAGE - 250 MGD SER(EMC OEM Products)	\$1.00	15%	\$0.85	\$900.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	E	OPEN EDITION
NL-EX-ADM400	ADM EXPRESS SERVER PACKAGE - 400 MGD SER(EMC OEM Products)	\$1.00	15%	\$0.85	\$900.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	E	OPEN EDITION
NLP-ADM-AGGR	EMC ADM PPR AGGREGATOR SERVER(EMC OEM Products)	\$7,500.00	15%	\$6,375.00	\$900.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	E	OPEN EDITION
NLP-ADM-CLLR	EMC ADM PPR COLLECTOR SERVER(EMC OEM Products)	\$7,500.00	15%	\$6,375.00	\$900.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	E	OPEN EDITION
NLP-ADM-RAGGR	EMC ADM PPR REMOTE DB FOR AGGREGATOR SER(EMC OEM Products)	\$7,500.00	15%	\$6,375.00	\$900.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	E	OPEN EDITION
NLP-ADM-STAND	EMC ADM PPR STANDALONE SERVER(EMC OEM Products)	\$7,500.00	15%	\$6,375.00	\$900.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	E	OPEN EDITION
NO_DARE	DARE DISABLED=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	NA
NO-PWR-CRD	NO POWER CORD	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NORAILKIT	VxRail-500 NO RAILKIT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NO-TPMMOD	VxRail-500 NO TPM MODULE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
NQM300	NAVISPHERE QOS MANAGER FOR ANY CX300	\$1.00	26%	\$0.74	\$1,800.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NQM31	NAVISPHERE QOS MANAGER FOR CX3-10	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NQM32	NAVISPHERE QOS MANAGER FOR ANY CX3-20	\$10,000.00	26%	\$7,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NQM34	NAVISPHERE QOS MANAGER FOR ANY CX3-40	\$23,000.00	26%	\$17,020.00	\$4,600.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NQM38	NAVISPHERE QOS MANAGER FOR CX3-80	\$33,000.00	26%	\$24,420.00	\$6,600.00	\$5,940.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NQM4-120	NAVI/UNISPHERE QOS MNGR FOR THE CX4-120	\$1.00	26%	\$0.74	\$2,120.00	\$1,908.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NQM4-120UPG	NAVI/Uni QOS Mgr Upg CX4-120	\$1.00	26%	\$0.74	\$1,280.00	\$1,152.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NQM4-240	NAVI/UNISPHERE QOS MNGR FOR THE CX4-240	\$1.00	26%	\$0.74	\$4,180.00	\$3,762.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NQM4-240UPG	NAVI/Uni QOS Mgr Upg CX4-240	\$1.00	26%	\$0.74	\$2,520.00	\$2,268.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NQM4-480	NAVI/UNISPHERE QOS MNGR FOR THE CX4-480	\$1.00	26%	\$0.74	\$8,360.00	\$7,524.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NQM4-480UPG	NAVI/Uni QOS Mgr Upg CX4-480	\$1.00	26%	\$0.74	\$5,020.00	\$4,518.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NQM4-960	NAVI/UNISPHERE QOS MNGR FOR THE CX4-960	\$1.00	26%	\$0.74	\$16,700.00	\$15,030.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NQM4-960UPG	NAVI/Uni QOS Mgr Upg CX4-960	\$1.00	26%	\$0.74	\$10,020.00	\$9,018.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NQM500	NAVISPHERE QOS MANAGER FOR ANY CX500	\$13,000.00	26%	\$9,620.00	\$2,600.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NQM700	NAVISPHERE QOS MANAGER FOR CX700	\$26,000.00	26%	\$19,240.00	\$5,200.00	\$4,680.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
NQM-KIT	NAVISPHERE QOS MANAGER MEDIA KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NS120-1-2-U	NS-120 1 TO 2 BLADE POST INSTALL UPGRADE	\$1.00	38%	\$0.62	\$2,397.85	\$2,115.75	\$1,551.55	\$0.00	\$564.20	\$0.00	B	NAS
NS120-4PDAE	4GB DAE ONE MODEL FOR NS-120. FACTORY	\$1.00	38%	\$0.62	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	NAS
NS120-4PDAE-F	4GB DAE ONE MODEL FOR NS-120 FIELD	\$1.00	38%	\$0.62	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	NAS
NS120-AUX	NS-120 CAPTIVE ARRAY NO FC NO ISCSI	\$1.00	38%	\$0.62	\$1,602.76	\$1,414.20	\$1,037.08	\$0.00	\$377.12	\$0.00	B	NAS
NS120-AUX-CR	NS120 ARRAY NO FC. NO ISCSI PORTS. FIELD	\$1.00	38%	\$0.62	\$1,602.76	\$1,414.20	\$1,037.08	\$0.00	\$377.12	\$0.00	B	NAS
NS120-AUXF	NS-120 CAPTIVE ARRAY NO ISCSI 8 FC PORTS	\$1.00	38%	\$0.62	\$1,353.71	\$1,194.45	\$875.93	\$0.00	\$318.52	\$0.00	B	NAS
NS120-AUXF8	NS-120 ARRAY NO ISCSI. 8 8GB FC PORTS	\$1.00	38%	\$0.62	\$1,566.21	\$1,381.95	\$1,013.43	\$0.00	\$368.52	\$0.00	B	NAS
NS120-AUXF8CR	NS-120 ARRAY NO ISCSI 8 8GB FC PORTS FLD	\$1.00	38%	\$0.62	\$1,566.21	\$1,381.95	\$1,013.43	\$0.00	\$368.52	\$0.00	B	NAS
NS120-AUXF-CR	NS120 ARRAY NO ISCSI. 8 FC PORTS. FIELD	\$1.00	38%	\$0.62	\$1,353.71	\$1,194.45	\$875.93	\$0.00	\$318.52	\$0.00	B	NAS
NS120-AUXI	NS-120 CAPTIVE ARRAY NO FC 8 ISCSI PORTS	\$14,375.00	38%	\$8,912.50	\$2,443.75	\$2,156.25	\$1,581.25	\$0.00	\$575.00	\$0.00	B	NAS
NS120-AUXI-CR	NS120 ARRAY NO FC. 8 ISCSI PORTS. FIELD	\$14,375.00	38%	\$8,912.50	\$2,443.75	\$2,156.25	\$1,581.25	\$0.00	\$575.00	\$0.00	B	NAS
NS120C-1-2-U	NS-120 10GBE 1 BLADE TO 2 BLADE UPGRADE	\$1.00	38%	\$0.62	\$3,723.85	\$3,285.75	\$2,409.55	\$0.00	\$876.20	\$0.00	B	NAS
NS120-CEE2-L	NS CEE-ANTI-VIRUS	\$1.00	26%	\$0.74	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS120-CEE-L	NS-120 CELERRA EVENT ENABLER LICENSE	\$1.00	26%	\$0.74	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS120-CIFS-L	CELERRA NS-120 CIFS LICENSE	\$1.00	26%	\$0.74	\$0.20	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS120-CS	NS-120 CONTROL STATION (FACTORY INSTALL)	\$1.00	38%	\$0.62	\$556.24	\$490.80	\$359.92	\$0.00	\$130.88	\$0.00	B	NAS
NS120-CS-FD	NS-120 CONTROL STATION (FIELD INSTALLED)	\$1.00	38%	\$0.62	\$664.02	\$585.90	\$429.66	\$0.00	\$156.24	\$0.00	B	NAS
NS120DAE-CR	4GB DAE MODEL FOR NS-120 FIELD VAULT DAE	\$1.00	38%	\$0.62	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	NAS
NS120-FASTVE	FAST FMA/VE FOR NS-120	\$26,500.00	26%	\$19,610.00	\$5,300.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS120-FC-IS	ADD ISCSI IO TO NS-120 FC FOR MV/A ETC	\$7,000.00	38%	\$4,340.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	B	NAS
NS120-FCOPT-L	CELERRA NS-120 BE ENABLEMENT LICENSE	\$2,200.00	26%	\$1,628.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS120-FCOPTUL	NS-120 BE PORT OPTION ENABLED LICENSE U/	\$2,200.00	26%	\$1,628.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS120-FLR-L	NS-120 FLR LICENSE	\$1.00	26%	\$0.74	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS120-IS-CI-L	NS-120 ADD ISCSI LICENSE TO CIFS LICENSE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS120-ISCSI-L	CELERRA NS-120 ISCSI LICENSE	\$1.00	26%	\$0.74	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS120-IS-NF-L	NS-120 ADD ISCSI LICENSE TO UNIX NFS LIC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS120-NAS-FC	NS-120 NAS VARIANT TO FC VARIANT	\$7,000.00	38%	\$4,340.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	B	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NS120-NAS-MIS	NS-120 NAS VARIANT TO MPFS ISCSI VARIANT	\$1.00	38%	\$0.62	\$2,380.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	B	NAS
NS120-NBOPT-L	NS-120 NATIVE BLOCK ENBL UP TO 120 DRVS	\$1.00	26%	\$0.74	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS120-NBOPTUL	NS-120 NATIVE BLOCK ENBL TO 120 DRVS UPG	\$1.00	26%	\$0.74	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS120-NFS-UL	NS-120 NFS LICENSE ADD TO EXISTING SYS	\$1.00	26%	\$0.74	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS120-REPV2-L	NS-120 CELERRA REPLICATOR V2 LICENSE	\$1.00	26%	\$0.74	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS120-REPV2LU	NS-120 CELERRA REPLICATOR V2 ADD-ON LIC	\$1.00	26%	\$0.74	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS120-SPS	NS-120 OPTIONAL SECOND SPS. FACT-INSTALL	\$1.00	38%	\$0.62	\$209.10	\$184.50	\$135.30	\$0.00	\$49.20	\$0.00	B	NAS
NS120-SPS-U	NS-120 ADDITIONAL SPS FOR FIELD UPGRADE	\$1.00	38%	\$0.62	\$209.10	\$184.50	\$135.30	\$0.00	\$49.20	\$0.00	B	NAS
NS120-UNIX-L	CELERRA NS-120 UNIX NFS LICENSE	\$1.00	26%	\$0.74	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS-120-XPC	NS-120 EXPRESS CONFIGURATION TRACKING	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
NS121-A	NS-120 INT-1DM-4GB-4 CU GIGE PORTS FACT	\$1.00	38%	\$0.62	\$437.75	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	B	NAS
NS121-A-FD	NS-120 INT-1DM-4GB-4 CU GIGE PORTS FLD	\$1.00	38%	\$0.62	\$437.75	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	B	NAS
NS121-C	NS120 INT-1DM-4GB-20P 10GE 2CU 1GE FACT	\$1.00	38%	\$0.62	\$1,457.75	\$1,286.25	\$943.25	\$0.00	\$343.00	\$0.00	B	NAS
NS121-C-FD	NS-120 INT-1DM-4GB-2 OP 10GE 2CU 1GE FLD	\$1.00	38%	\$0.62	\$1,457.75	\$1,286.25	\$943.25	\$0.00	\$343.00	\$0.00	B	NAS
NS122-A	NS-120 INT-2DM-4GB-4 CU GIGE PORTS FACT	\$1.00	38%	\$0.62	\$1,869.32	\$1,649.40	\$1,209.56	\$0.00	\$439.84	\$0.00	B	NAS
NS122-A-FD	NS-120 INT-2DM-4GB-4 CU GIGE PORTS FLD	\$1.00	38%	\$0.62	\$1,869.32	\$1,649.40	\$1,209.56	\$0.00	\$439.84	\$0.00	B	NAS
NS122-C	NS120 INT-2DM-4GB-20P 10GE 2CU 1GE FACT	\$1.00	38%	\$0.62	\$3,909.32	\$3,449.40	\$2,529.56	\$0.00	\$919.84	\$0.00	B	NAS
NS122-C-FD	NS-120 INT-2DM-4GB-2 OP 10GE 2CU 1GE FLD	\$1.00	38%	\$0.62	\$3,909.32	\$3,449.40	\$2,529.56	\$0.00	\$919.84	\$0.00	B	NAS
NS12-480-AUXU	NS-1202 TO NS-480 CAPTIVE ARRAY UPG	\$1.00	38%	\$0.62	\$1,688.10	\$1,489.50	\$1,092.30	\$0.00	\$397.20	\$0.00	B	NAS
NS1-AUXFCBLCR	CABLE/DOC KIT NS21 TO AUXF ARRAY FLD RAC	\$225.00	38%	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NAS
NS1-AUXFCBLS	CABLE KIT: 1 NS BLADE TO AUXF ARRAY	\$225.00	38%	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NAS
NS20-40-FLR-L	UPGRADE NS20 FLR LICENSE TO NS40 FLR	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS20-40-IS-LU	U/G NS20 ISCSI LIC TO NS40 ISCSI LIC	\$7,500.00	26%	\$5,550.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS20-40-RV2-L	U/G NS20 REPV2 LIC TO NS40 REPV2 LIC	\$11,250.00	26%	\$8,325.00	\$2,250.00	\$2,025.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS20-CAVA2-L	NS20 2 FOR 1 CAVA LICENSE	\$2,000.00	26%	\$1,480.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS20-CAVA-L	NS20 CAVA LICENSE	\$2,000.00	26%	\$1,480.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NS20-CEE2-L	NS EVENT ENABLER-2	\$2,000.00	26%	\$1,480.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS20-CEE-L	NS EVENT ENABLER	\$2,000.00	26%	\$1,480.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS20-CS	NS20 CONTROL STATION	\$4,700.00	38%	\$2,914.00	\$532.67	\$470.00	\$329.00	\$0.00	\$188.00	\$0.00	B	NAS
NS20-CSB	NS20 CONTROL STATION - FACTORY INSTALLED	\$1.00	38%	\$0.62	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	B	NAS
NS20-CSB-FD	NS20 CONTROL STATION - FIELD INSTALLED	\$1.00	38%	\$0.62	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	B	NAS
NS20-CS-FD	NS20 CONTROL STATION (FLD INST)	\$4,700.00	38%	\$2,914.00	\$532.67	\$470.00	\$329.00	\$0.00	\$188.00	\$0.00	B	NAS
NS20DAE0105	NS20 DAE OS W 5X1000GB DISKS-FAC INST	\$13,145.00	38%	\$8,149.90	\$2,234.65	\$1,971.75	\$1,445.95	\$0.00	\$525.80	\$0.00	B	NAS
NS20DAE010F5	NS20 DAE OS W 5X1000GB DISKS-FIELD INST	\$13,145.00	38%	\$8,149.90	\$2,234.65	\$1,971.75	\$1,445.95	\$0.00	\$525.80	\$0.00	B	NAS
NS20DAE1465	NS20 DAE OS W 5X146GB DISKS-FAC INST	\$12,550.00	38%	\$7,781.00	\$2,133.50	\$1,882.50	\$1,380.50	\$0.00	\$502.00	\$0.00	B	NAS
NS20DAE146F5	NS20 DAE OS W 5X146GB DISKS-CUST RACK	\$12,550.00	38%	\$7,781.00	\$2,133.50	\$1,882.50	\$1,380.50	\$0.00	\$502.00	\$0.00	B	NAS
NS20DAE146X5	NS20 DAE OS W 5X146GB 10K FC DISKS-FACT	\$11,000.00	38%	\$6,820.00	\$1,870.00	\$1,650.00	\$1,210.00	\$0.00	\$440.00	\$0.00	B	NAS
NS20DAE146XF5	NS20 DAE OS W 5X146GB 10K FC DISKS-FIELD	\$11,000.00	38%	\$6,820.00	\$1,870.00	\$1,650.00	\$1,210.00	\$0.00	\$440.00	\$0.00	B	NAS
NS20DAE3005	NS20 DAE OS W 5X300GB DISKS-FAC INST	\$11,810.00	38%	\$7,322.20	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	B	NAS
NS20DAE300F5	NS20 DAE OS W 5X300GB DISKS-CUST RACK	\$11,810.00	38%	\$7,322.20	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	B	NAS
NS20DAE300X5	NS20 DAE OS W 5X300GB 15K FC DISKS-FACT	\$13,805.00	38%	\$8,559.10	\$2,346.85	\$2,070.75	\$1,518.55	\$0.00	\$552.20	\$0.00	B	NAS
NS20DAE300XF5	NS20 DAE OS W 5X300GB 15K FC DISKS-FIELD	\$13,805.00	38%	\$8,559.10	\$2,346.85	\$2,070.75	\$1,518.55	\$0.00	\$552.20	\$0.00	B	NAS
NS20DAE4005	NS20 DAE OS W 5X400GB DISKS-FAC INST	\$15,150.00	38%	\$9,393.00	\$2,575.50	\$2,272.50	\$1,666.50	\$0.00	\$606.00	\$0.00	B	NAS
NS20DAE400F5	NS20 DAE OS W 5X400GB DISKS-FIELD INST	\$15,150.00	38%	\$9,393.00	\$2,575.50	\$2,272.50	\$1,666.50	\$0.00	\$606.00	\$0.00	B	NAS
NS20DAE4505	NS20 DAEOS W5X450GB 15K DISKS-FACTINSTAL	\$16,620.00	38%	\$10,304.40	\$2,825.40	\$2,493.00	\$1,828.20	\$0.00	\$664.80	\$0.00	B	NAS
NS20DAE450F5	NS20 DAEOS 5X450GB 15K DISKS-FLD INSTALL	\$16,620.00	38%	\$10,304.40	\$2,825.40	\$2,493.00	\$1,828.20	\$0.00	\$664.80	\$0.00	B	NAS
NS20DAE5005	NS20 DAE OS W 5X500GB DISKS-FAC INST	\$1.00	38%	\$0.62	\$2,303.50	\$2,032.50	\$1,490.50	\$0.00	\$542.00	\$0.00	B	NAS
NS20DAE500F5	NS20 DAE OS W 5X500GB DISKS-CUST RACK	\$1.00	38%	\$0.62	\$2,303.50	\$2,032.50	\$1,490.50	\$0.00	\$542.00	\$0.00	B	NAS
NS20DAE7505	NS20 DAE OS W 5X750GB ATA DISKS-FAC INST	\$15,375.00	38%	\$9,532.50	\$2,613.75	\$2,306.25	\$1,691.25	\$0.00	\$615.00	\$0.00	B	NAS
NS20DAE750F5	NS20 DAE OS W 5X750GB ATA DISKS-CUSTRACK	\$15,375.00	38%	\$9,532.50	\$2,613.75	\$2,306.25	\$1,691.25	\$0.00	\$615.00	\$0.00	B	NAS
NS20-FCOPT-L	NS20 FC PORT OPTION ENABLED LICENSE	\$2,200.00	26%	\$1,628.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS20-FCOPT-UL	NS20 FC PORT OPTION ENABLED LICENSE - U/	\$2,200.00	26%	\$1,628.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NS20-FLR-L	NS20 FLR LICENSE	\$8,000.00	26%	\$5,920.00	\$1,600.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS20-FLR-L-U	NS20 FLR UPGRADE LICENSE	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS20-ISCSI-L	NS20 ISCSI LICENSE	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS20-NF-UL	NS20 ADD NFS POST INSTALL	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS20-REP-L	NS20 REPLICATOR LICENSE	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS20-REPV2-L	NS20 REPLICATOR V2 LICENSE	\$7,500.00	26%	\$5,550.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS21-22-U	NS21 TO NS22 HW FIELD UPGRADE	\$1.00	38%	\$0.62	\$2,397.85	\$2,115.75	\$1,551.55	\$0.00	\$564.20	\$0.00	B	NAS
NS21-41-CI-LU	U/G NS21 CIFS LICENSE TO NS41	\$3,250.00	26%	\$2,405.00	\$650.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS21-41-UN-LU	UPGRADE NS21 NFS LICENSE TO NS41 NFS	\$7,000.00	26%	\$5,180.00	\$1,400.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS21C-A	NS20 INT-1DM-4GB-4 CU GIGE PORTS	\$1.00	38%	\$0.62	\$437.75	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	B	NAS
NS21C-A-FD	NS20 INT-1DM-4GB-4 CU GIGE PORTS FLD	\$1.00	38%	\$0.62	\$437.75	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	B	NAS
NS21-CI-RYLT	NS20 CIFS ROYALTY FOR 1 BLADE	\$1.00	26%	\$0.74	\$0.20	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS21C-UNIX-L	CELERRA NS21C UNIX NFS LICENSE	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS22-42-CI-LU	UPGRADE NS22 CIFS LICENSE TO NS42 CIFS	\$6,500.00	26%	\$4,810.00	\$1,300.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS22-42-UN-LU	UPGRADE NS22 NFS LICENSE TO NS42 NFS	\$12,200.00	26%	\$9,028.00	\$2,440.00	\$2,196.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS22C-A	NS20 INT-2DM-4GB-4 CU GIGE PORTS	\$1.00	38%	\$0.62	\$2,282.25	\$2,013.75	\$1,476.75	\$0.00	\$537.00	\$0.00	B	NAS
NS22C-A-FD	NS20 INT-2DM-4GB-4 CU GIGE PORTS FLD	\$1.00	38%	\$0.62	\$2,282.25	\$2,013.75	\$1,476.75	\$0.00	\$537.00	\$0.00	B	NAS
NS22-CI-RYLT	NS20 CIFS ROYALTY FOR 2 BLADES	\$1.00	26%	\$0.74	\$0.20	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS22C-UNIX-L	CELERRA NS22C UNIX NFS LICENSE	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS2-40-AUXF-U	CONVERT NS20 TO NS40F	\$1.00	38%	\$0.62	\$7,191.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	B	NAS
NS2-AUX	NS20 CAPTIVE ARRAY-EMC RACK-NO AVAIL FC	\$1.00	38%	\$0.62	\$1,521.50	\$1,342.50	\$984.50	\$0.00	\$358.00	\$0.00	B	NAS
NS2-AUXBCR	NS20 CAPTIVE ARRAY XPE-CUST RACK-NEW GAN	\$1.00	38%	\$0.62	\$1,521.50	\$1,342.50	\$984.50	\$0.00	\$358.00	\$0.00	B	NAS
NS2-AUXCBLCR	CABLE + DOC KIT: NS22 TO AUX ARRAY - CUS	\$350.00	38%	\$217.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NAS
NS2-AUXCBL	CABLE KIT: 2 NS BLADES TO AUX ARRAY	\$350.00	38%	\$217.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NAS
NS2-AUXCR	NS20 XPE-CUST RACK-NO AVAIL FC PORTS	\$1.00	38%	\$0.62	\$1,521.50	\$1,342.50	\$984.50	\$0.00	\$358.00	\$0.00	B	NAS
NS2-AUXF	NS20 CAPTIVE ARRAY XPE-EMC RACK-8 AVAIL	\$1.00	38%	\$0.62	\$1,521.50	\$1,342.50	\$984.50	\$0.00	\$358.00	\$0.00	B	NAS
NS2-AUXFBCR	NS20 XPE-CUST RACK-8 FC-NEW GNG RAIL	\$1.00	38%	\$0.62	\$1,521.50	\$1,342.50	\$984.50	\$0.00	\$358.00	\$0.00	B	NAS
NS2-AUXFCR	NS20 XPE-CUST RACK-8 AVAIL FC PORTS	\$1.00	38%	\$0.62	\$1,014.33	\$895.00	\$627.00	\$0.00	\$358.00	\$0.00	B	NAS
NS2-AUXF-UPG	NS20 POST INSTALL UPG ADD 8 FC HOSTPORTS	\$1.00	38%	\$0.62	\$629.00	\$555.00	\$407.00	\$0.00	\$148.00	\$0.00	B	NAS
NS-2G10-146	146GB 10K 520BPS 2GB 12V	\$1,020.00	38%	\$632.40	\$173.40	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	B	NAS
NS2G10-146-HS	NS600 10K 146GB HOT SPARE	\$1,020.00	38%	\$632.40	\$173.40	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	B	NAS
NS-2G10-146U	146GB 10K 520BPS 2GB 12V	\$1,375.00	38%	\$852.50	\$180.26	\$152.76	\$111.93	\$0.00	\$40.74	\$0.00	B	NAS
NS-2G10-300U	300GB FC 10K 2GB UPG	\$1.00	38%	\$0.62	\$259.58	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	B	NAS
NS-2G10-73	CHV 73GB 10K 520BPS 12V 2	\$1.00	38%	\$0.62	\$128.35	\$113.25	\$83.05	\$0.00	\$30.20	\$0.00	B	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NS2G10-73-HS	NS600 10K73GB HOT SPARE	\$1.00	38%	\$0.62	\$128.35	\$113.25	\$83.05	\$0.00	\$30.20	\$0.00	B	NAS
NS-2G10-73U	CHV 73GB 10K 520BPS 12V 2	\$1,020.00	38%	\$632.40	\$133.72	\$113.32	\$83.03	\$0.00	\$30.22	\$0.00	B	NAS
NS-2G15-146	146GB 15K 520BPS 2GB 12V	\$1,330.00	38%	\$824.60	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	B	NAS
NS2G15-146-HS	NS HOT SPARE 146GB 15K FC	\$1.00	38%	\$0.62	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	B	NAS
NS-2G15-146U	146GB FC 15K 2GB 520BPS	\$1.00	38%	\$0.62	\$235.98	\$199.98	\$146.52	\$0.00	\$53.33	\$0.00	B	NAS
NS-2G15-36	X15-2 36GB 15K 520BPS 12V	\$685.00	38%	\$424.70	\$116.45	\$102.75	\$75.35	\$0.00	\$27.40	\$0.00	B	NAS
NS2G15-36-HS	NS600 15K 36GB HOT SPARE	\$685.00	38%	\$424.70	\$116.45	\$102.75	\$75.35	\$0.00	\$27.40	\$0.00	B	NAS
NS-2G15-36U	36GB 15K 520BPS 12V	\$925.00	38%	\$573.50	\$121.27	\$102.77	\$75.30	\$0.00	\$27.41	\$0.00	B	NAS
NS-2G15-73	73GB 15K 12V 520BPS 2GB	\$1,030.00	38%	\$638.60	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	B	NAS
NS2G15-73-HS	73GB 15K 12V 520BPS 2GB	\$1.00	38%	\$0.62	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	B	NAS
NS-2G15-73U	73GB 15K 12V 520BPS 2GB U	\$1.00	38%	\$0.62	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	B	NAS
NS-2GDAE	2GB DAE EXP FOR NS	\$5,900.00	38%	\$3,658.00	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS
NS-2GDAE-70	CX700 DAE EXP W FLARE OS	\$5,900.00	38%	\$3,658.00	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS
NS-2GDAE-70FD	CX700 DAE WFLAREOS FIELD	\$5,900.00	38%	\$3,658.00	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS
NS-2GDAE-FD	NS-DAE 2GB EXP-FLD INSTL	\$5,900.00	38%	\$3,658.00	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS
NS-2GDAE-OS	2GB DAE EXP WFLAREOS	\$5,900.00	38%	\$3,658.00	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS
NS-2GDAE-OSFD	2GB DAE EXP WFLAREOS FIEL	\$5,900.00	38%	\$3,658.00	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS
NS-2PDAE	CX DAE FC 2GB EXPANSION	\$1.00	38%	\$0.62	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS
NS-2PDAE-70	STILETTO DAE EXP W FLARE	\$1.00	38%	\$0.62	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS
NS-2PDAE-70FD	NS700-AUX 2G FC DAE W/FLA	\$1.00	38%	\$0.62	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS
NS-2PDAE-74	STILETTO DAE EXP W FLARE	\$1.00	38%	\$0.62	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS
NS-2PDAE-FD	CX DAE FC 2GB EXPANSION	\$1.00	38%	\$0.62	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS
NS350-AUX	NS350 AUX EMC RACK	\$12,650.00	38%	\$7,843.00	\$2,150.50	\$1,897.50	\$1,391.50	\$0.00	\$506.00	\$0.00	B	NAS
NS350-AUXCR	NS350 AUX NO RACK	\$12,650.00	38%	\$7,843.00	\$2,150.50	\$1,897.50	\$1,391.50	\$0.00	\$506.00	\$0.00	B	NAS
NS350-AUXFD	NS350 AUX NO RACK	\$12,650.00	38%	\$7,843.00	\$2,150.50	\$1,897.50	\$1,391.50	\$0.00	\$506.00	\$0.00	B	NAS
NS350-CAVA2-L	NS350 2 FOR 1 CAVA LICENSE	\$2,000.00	26%	\$1,480.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS350-CAVA-L	NS350CAVA LICENSE	\$2,000.00	26%	\$1,480.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS350-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS350-CS	NS350 CTRL STN EMC RACK	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	NAS
NS350-CSFD	NS350 CTRL STN NO RACK	\$5,900.00	38%	\$3,658.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	NAS
NS350EU	NS350 UPG ENT LIC 3YR MNT	\$7,250.00	26%	\$5,365.00	\$1,450.00	\$1,305.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS350-ISCSI-L	NS350 ISCSI LIC	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS350-REP-L	NS350 REPLICATOR LICENSE	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS350-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS3511C	NS351 1TB 3YR HWSW MNT	\$60,116.00	38%	\$37,271.92	\$10,219.72	\$9,017.40	\$6,612.76	\$0.00	\$2,404.64	\$0.00	B	NAS
NS351-352-UPG	NS350 UPGRADE FROM 1-2 DM	\$1.00	38%	\$0.62	\$2,218.50	\$1,957.50	\$1,435.50	\$0.00	\$522.00	\$0.00	B	NAS
NS3513C	NS351 3TB 3YR HWSW MNT	\$98,216.00	38%	\$60,893.92	\$16,696.72	\$14,732.40	\$10,803.76	\$0.00	\$3,928.64	\$0.00	B	NAS
NS351C-4-A	1DM NS350EMC RACK	\$1.00	38%	\$0.62	\$437.75	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	B	NAS
NS351C-4-A-FD	1DM NS350NO RACK	\$1.00	38%	\$0.62	\$437.75	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	B	NAS
NS351C-ENT-L	NS351 ENTERPRISE LICENSE	\$10,000.00	26%	\$7,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS351-C-RYLT	NS351 CIFS ROYALTY	\$1.00	26%	\$0.74	\$0.20	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS351C-UNIX-L	NS351 UNIX LICENSE	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS3523C	NS352 3TB 3YR HWSW MNT	\$112,351.00	38%	\$69,657.62	\$19,099.67	\$16,852.65	\$12,358.61	\$0.00	\$4,494.04	\$0.00	B	NAS
NS3526E	NS352 ENT 6TB 3YR MNT	\$147,461.00	38%	\$91,425.82	\$25,068.37	\$22,119.15	\$16,220.71	\$0.00	\$5,898.44	\$0.00	B	NAS
NS3527B	NS352 ENT 7TB FC+ATA 3YR	\$136,211.00	38%	\$84,450.82	\$23,155.87	\$20,431.65	\$14,983.21	\$0.00	\$5,448.44	\$0.00	B	NAS
NS352C-4-A	2DM NS350 EMC RACK	\$1.00	38%	\$0.62	\$2,282.25	\$2,013.75	\$1,476.75	\$0.00	\$537.00	\$0.00	B	NAS
NS352C-4-A-FD	2DM NS350NO RACK	\$1.00	38%	\$0.62	\$2,282.25	\$2,013.75	\$1,476.75	\$0.00	\$537.00	\$0.00	B	NAS
NS352C-ENT-L	NS352 ENTERPRISE LICENSE	\$10,000.00	26%	\$7,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NS352-C-RYLT	NS352 CIFS ROYALTY	\$1.00	26%	\$0.74	\$0.20	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS352C-UNIX-L	NS352 UNIX LICENSE	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS35ADM	NS350 UPG ADV MNG 3YR MNT	\$16,820.00	26%	\$12,446.80	\$3,364.00	\$3,027.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS35CAV	NS350ANTI-VRS AGNT3YR MNT	\$7,900.00	26%	\$5,846.00	\$1,580.00	\$1,422.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS35-IS-CI-L	NS350 ISCSI WITH CIFS LIC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS35-ISCSI-DCD	NS350 ISCSI APP DCD	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS35-IS-EN-L	NS350 ISCSI WITH ENT LIC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS35-IS-NF-L	NS350 ISCSI WITH UNIX LIC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS-3GD AE	NS20 CAPTIVE ARRAY AX DAE	\$5,900.00	10%	\$5,310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NAS
NS-3GD AE-FD	NS20 CAPTIVE ARRAY AX DAE (FLD INST)	\$5,900.00	10%	\$5,310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NAS
NS-3GD AE-U	NS20 CAPTIVE ARRAY AX DAE (UPGRADE)	\$5,900.00	10%	\$5,310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NAS
NS40-AUX	NS40 ARRAY RACK REQ	\$1.00	38%	\$0.62	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$400.00	\$0.00	\$0.00	B	NAS
NS40-AUXC	NS40 COMBO ARRAY RACK REQ FOR MPFS	\$1.00	38%	\$0.62	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$400.00	\$0.00	\$0.00	B	NAS
NS40-AUXC-FD	NS40 COMBO ARRAY FIELD INSTALL FOR MPFS	\$1.00	38%	\$0.62	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$400.00	\$0.00	\$0.00	B	NAS
NS40-AUXDC-FD	NS40 ARRAY FLD INSTALL DC	\$11,420.00	38%	\$7,080.40	\$1,370.40	\$1,142.00	\$0.00	\$0.00	\$456.80	\$0.00	\$0.00	B	NAS
NS40-AUXF	NS40F ARRAY 8 FC	\$1.00	38%	\$0.62	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$400.00	\$0.00	\$0.00	B	NAS
NS40-AUXFB-CR	NS40 CAPTIVE ARRAY W SAN FC. CUST RACK.	\$1.00	38%	\$0.62	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$400.00	\$0.00	\$0.00	B	NAS
NS40-AUXF-CR	NS40F ARRAY 8 FC CUSTOMER RACK	\$1.00	38%	\$0.62	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$400.00	\$0.00	\$0.00	B	NAS
NS40-AUX-FD	NS40 ARRAY FIELD INSTALL	\$1.00	38%	\$0.62	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$400.00	\$0.00	\$0.00	B	NAS
NS40-CAVA2-L	NS40 2 FOR 1 CAVA LICENSE	\$1.00	26%	\$0.74	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS40-CAVA-L	NS40 CAVA LICENSE	\$1.00	26%	\$0.74	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS40-CI-EN-L	UPG CIFS TO CIFS AND UNIX	\$1.00	26%	\$0.74	\$2,400.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS40-CS	NS40 CONTROL STATION	\$4,700.00	38%	\$2,914.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00	B	NAS
NS40-CSB	NS40 CONTROL STATION - FACTORY INSTALLED	\$1.00	38%	\$0.62	\$564.00	\$470.00	\$0.00	\$0.00	\$188.00	\$0.00	\$0.00	B	NAS
NS40-CSB-FD	NS40 CONTROL STATION - FIELD INSTALLED	\$1.00	38%	\$0.62	\$564.00	\$470.00	\$0.00	\$0.00	\$188.00	\$0.00	\$0.00	B	NAS
NS40-CS-DC-FD	NS40 CTRL STATION FLD DC	\$5,370.00	38%	\$3,329.40	\$644.40	\$537.00	\$0.00	\$0.00	\$214.80	\$0.00	\$0.00	B	NAS
NS40-CS-FD	NS CONTROL STATION FLD	\$4,700.00	38%	\$2,914.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00	B	NAS
NS40-FCOPT-L	NS40 FC PORT OPTION ENABLED LICENSE	\$1.00	26%	\$0.74	\$1,640.00	\$1,476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS40-FCOPT-UL	NS40 FC PORT OPTION ENABLED U/G LICENSE	\$1.00	26%	\$0.74	\$1,640.00	\$1,476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS40F-CS	NS40F CTRL STATION	\$4,700.00	38%	\$2,914.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00	B	NAS
NS40F-CSB	NS40F CONTROL STATION	\$1.00	38%	\$0.62	\$564.00	\$470.00	\$0.00	\$0.00	\$188.00	\$0.00	\$0.00	B	NAS
NS40F-CSB-FD	NS40F CONTROL STATION - FIELD INSTALLED	\$1.00	38%	\$0.62	\$564.00	\$470.00	\$0.00	\$0.00	\$188.00	\$0.00	\$0.00	B	NAS
NS40F-CS-FD	NS40F CTRL STATION FLD	\$4,700.00	38%	\$2,914.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00	B	NAS
NS40-FLR-L	NS40 FLR BASE LICENSE (2 BLADES)	\$1.00	26%	\$0.74	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS40-ISCSI-L	CELERRA NS40 ISCSI LIC	\$1.00	26%	\$0.74	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS40-NF-EN-L	UPG UNIX TO CIFS AND UNIX	\$1.00	26%	\$0.74	\$650.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS40-NS40FC-U	NS40 AUX TO AUXF UPG	\$1.00	38%	\$0.62	\$1,620.00	\$1,350.00	\$0.00	\$0.00	\$540.00	\$0.00	\$0.00	B	NAS
NS40-REP-L	NS40 REPLICATOR LIC	\$1.00	26%	\$0.74	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NS40-REP-L-U	NS40 REPLICATOR UPG LIC	\$1.00	26%	\$0.74	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS40-REPV2-L	NS40 REPLICATOR V2 LICENSE	\$18,750.00	26%	\$13,875.00	\$3,750.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS41-2-CI-U-L	NS41-2 CIFS UPG LIC	\$1.00	26%	\$0.74	\$650.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS41-2-DC-A-U	NS40 DC 1-2 DM 4 IO UPG	\$20,960.00	38%	\$12,995.20	\$2,515.20	\$2,096.00	\$0.00	\$0.00	\$838.40	\$0.00	B	NAS
NS41-2-DC-B-U	NS40 DC 1-2 DM 2/2 IO UPG	\$20,960.00	38%	\$12,995.20	\$2,515.20	\$2,096.00	\$0.00	\$0.00	\$838.40	\$0.00	B	NAS
NS41-2-EN-U	NS41-2 ENT UPG LIC	\$1.00	26%	\$0.74	\$1,560.00	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS41-2-NF-U	NS41-2 NFS UPG LIC	\$1.00	26%	\$0.74	\$1,040.00	\$936.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS41-42-A-U	NS40 1-2 DM 4 IO UPG	\$1.00	38%	\$0.62	\$2,515.20	\$2,096.00	\$0.00	\$0.00	\$838.40	\$0.00	B	NAS
NS41-42-B-U	NS40 1-2 DM 2/2 IO UPG	\$1.00	38%	\$0.62	\$2,515.20	\$2,096.00	\$0.00	\$0.00	\$838.40	\$0.00	B	NAS
NS41C-A	NS40 INT-1DM-4GB-4-IO	\$1.00	38%	\$0.62	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$400.00	\$0.00	B	NAS
NS41C-A-FD	NS40 FLD-1DM-4GB-4-IO	\$1.00	38%	\$0.62	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$400.00	\$0.00	B	NAS
NS41C-B	NS40 INT-1DM-4GB-2/2-IO	\$1.00	38%	\$0.62	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$400.00	\$0.00	B	NAS
NS41C-B-FD	NS40 FLD-1DM-4GB-2/2-IO	\$1.00	38%	\$0.62	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$400.00	\$0.00	B	NAS
NS41C-CIFS-L	CELERRA NS41C CIFS LIC	\$1.00	26%	\$0.74	\$650.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS41C-DC-A-FD	NS40 FLD-1DM-4GB-4-IO DC	\$11,400.00	38%	\$7,068.00	\$1,368.00	\$1,140.00	\$0.00	\$0.00	\$456.00	\$0.00	B	NAS
NS41C-DC-B-FD	NS40 FLD-1DM-4GB-2/2IO DC	\$11,400.00	38%	\$7,068.00	\$1,368.00	\$1,140.00	\$0.00	\$0.00	\$456.00	\$0.00	B	NAS
NS41C-ENT-L	CELERRA NS41C ENT LIC	\$1.00	26%	\$0.74	\$2,890.00	\$2,601.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS41C-UNIX-L	CELERRA NS41C UNIX LIC	\$1.00	26%	\$0.74	\$2,400.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS41F-A	NS40 1DM-4GB-4-IO-8-FC	\$1.00	38%	\$0.62	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$400.00	\$0.00	B	NAS
NS41F-A-FD	NS40 FLD-1DM-4GB-4-IO -8-FC	\$1.00	38%	\$0.62	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$400.00	\$0.00	B	NAS
NS41F-B	NS40 1DM-4GB-2/2IO-8-FC	\$1.00	38%	\$0.62	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$400.00	\$0.00	B	NAS
NS41F-B-FD	NS40 FLD-1DM-4GB-2/2IO-8-FC	\$1.00	38%	\$0.62	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$400.00	\$0.00	B	NAS
NS41G-42G-A-U	NS40G 1-2 DM 4 IO UPG	\$1.00	38%	\$0.62	\$2,515.20	\$2,096.00	\$0.00	\$0.00	\$838.40	\$0.00	B	NAS
NS41G-42G-B-U	NS40G 1-2 DM 2/2 IO UPG	\$1.00	38%	\$0.62	\$2,515.20	\$2,096.00	\$0.00	\$0.00	\$838.40	\$0.00	B	NAS
NS41G-A	NS40G 1DM-4GB-4-IO	\$1.00	38%	\$0.62	\$3,042.00	\$2,535.00	\$0.00	\$0.00	\$1,014.00	\$0.00	B	NAS
NS41G-A-FD	NS40G FLD-1DM-4GB-4-IO	\$1.00	38%	\$0.62	\$3,042.00	\$2,535.00	\$0.00	\$0.00	\$1,014.00	\$0.00	B	NAS
NS41G-B	NS40G 1DM-4GB-2/2-IO	\$1.00	38%	\$0.62	\$3,042.00	\$2,535.00	\$0.00	\$0.00	\$1,014.00	\$0.00	B	NAS
NS41G-B-FD	NS40G FLD-1DM-4GB-2/2IO	\$1.00	38%	\$0.62	\$3,042.00	\$2,535.00	\$0.00	\$0.00	\$1,014.00	\$0.00	B	NAS
NS41G-CIFS-L	CELERRA NS41G CIFS LIC	\$1.00	26%	\$0.74	\$650.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS41G-DC-A-FD	NS40G FLD-1DM-4GB-4-IO DC	\$28,900.00	38%	\$17,918.00	\$3,468.00	\$2,890.00	\$0.00	\$0.00	\$1,156.00	\$0.00	B	NAS
NS41G-DC-B-FD	NS40G FLD1DM-4GB-2/2IO DC	\$28,900.00	38%	\$17,918.00	\$3,468.00	\$2,890.00	\$0.00	\$0.00	\$1,156.00	\$0.00	B	NAS
NS41G-ENT-L	CELERRA NS41G ENT LIC	\$1.00	26%	\$0.74	\$2,890.00	\$2,601.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS41G-UNIX-L	CELERRA NS41G UNIX LIC	\$1.00	26%	\$0.74	\$2,400.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS42C-A	NS40 INT-2DM-4GB-4-IO	\$1.00	38%	\$0.62	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$1,176.00	\$0.00	B	NAS
NS42C-A-FD	NS40 FLD-2DM-4GB-4-IO	\$1.00	38%	\$0.62	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$1,176.00	\$0.00	B	NAS
NS42C-B	NS40 INT-2DM-4GB-2/2-IO	\$1.00	38%	\$0.62	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$1,176.00	\$0.00	B	NAS
NS42C-B-FD	NS40 FLD-2DM-4GB-2/2-IO	\$1.00	38%	\$0.62	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$1,176.00	\$0.00	B	NAS
NS42C-CIFS-L	CELERRA NS42C CIFS LIC	\$6,500.00	26%	\$4,810.00	\$1,300.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS42C-DC-A-FD	NS40 FLD-2DM-4GB-4-IO DC	\$33,515.00	38%	\$20,779.30	\$4,021.80	\$3,351.50	\$0.00	\$0.00	\$1,340.60	\$0.00	B	NAS
NS42C-DC-B-FD	NS40 FLD-2DM-4GB-2/2IO DC	\$33,515.00	38%	\$20,779.30	\$4,021.80	\$3,351.50	\$0.00	\$0.00	\$1,340.60	\$0.00	B	NAS
NS42C-ENT-L	CELERRA NS42C ENT LIC	\$1.00	26%	\$0.74	\$4,450.00	\$4,005.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS42C-UNIX-L	CELERRA NS42C UNIX LIC	\$17,200.00	26%	\$12,728.00	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS42F-A	NS40 2DM-4GB-4-IO -8-FC	\$1.00	38%	\$0.62	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$1,176.00	\$0.00	B	NAS
NS42F-A-FD	NS40 FLD-2DM-4GB-4-IO -8-FC	\$1.00	38%	\$0.62	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$1,176.00	\$0.00	B	NAS
NS42F-B	NS40 2DM-4GB-2/2IO-8-FC	\$1.00	38%	\$0.62	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$1,176.00	\$0.00	B	NAS
NS42F-B-FD	NS40 FLD-2DM-4GB-2/2IO-8-FC	\$1.00	38%	\$0.62	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$1,176.00	\$0.00	B	NAS
NS42G-A	NS40G 2DM-4GB-4-IO	\$1.00	38%	\$0.62	\$4,584.00	\$3,820.00	\$0.00	\$0.00	\$1,528.00	\$0.00	B	NAS
NS42G-A-FD	NS40G FLD-2DM-4GB-4-IO	\$1.00	38%	\$0.62	\$4,584.00	\$3,820.00	\$0.00	\$0.00	\$1,528.00	\$0.00	B	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NS42G-B	NS40G 2DM-4GB-2/2-IO	\$1.00	38%	\$0.62	\$4,584.00	\$3,820.00	\$0.00	\$0.00	\$1,528.00	\$0.00	B	NAS	
NS42G-B-FD	NS40G FLD-2DM-4GB-2/2IO	\$1.00	38%	\$0.62	\$4,584.00	\$3,820.00	\$0.00	\$0.00	\$1,528.00	\$0.00	B	NAS	
NS42G-CIFS-L	CELERRA NS42G CIFS LIC	\$1.00	26%	\$0.74	\$1,300.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS42G-DC-A-FD	NS40G FLD-2DM-4GB-4-IO DC	\$43,550.00	38%	\$27,001.00	\$5,226.00	\$4,355.00	\$0.00	\$0.00	\$1,742.00	\$0.00	B	NAS	
NS42G-DC-B-FD	NS40G FLD2DM-4GB-2/2IO DC	\$43,550.00	38%	\$27,001.00	\$5,226.00	\$4,355.00	\$0.00	\$0.00	\$1,742.00	\$0.00	B	NAS	
NS42G-ENT-L	CELERRA NS42G ENT LIC	\$1.00	26%	\$0.74	\$4,450.00	\$4,005.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS42G-UNIX-L	CELERRA NS42G UNIX LIC	\$1.00	26%	\$0.74	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS42U-DAEPAIR	TWO NS-4PDAE FOR USE WITH NS42U RACK	\$1.00	38%	\$0.62	\$2,006.00	\$1,770.00	\$1,298.00	\$0.00	\$472.00	\$0.00	B	NAS	
NS4-4PDAE	4G DAE FACTORY OR FIELD INSTALL	\$1.00	38%	\$0.62	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	NAS	
NS480-4PDAE	4GB DAE ONE MODEL FOR NS-480 FACTORY	\$1.00	38%	\$0.62	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	NAS	
NS480-4PDAE-F	4GB DAE ONE MODEL FOR NS-480 FIELD	\$1.00	38%	\$0.62	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	NAS	
NS480A-2-4-U	NS-480A 2 BLADE TO 4 BLADE UPGRADE	\$1.00	38%	\$0.62	\$6,497.40	\$5,733.00	\$4,204.20	\$0.00	\$1,528.80	\$0.00	B	NAS	
NS480-AUX	NS-480 CAPTIVE ARRAY NO FC/ISCSI. FACTOR	\$1.00	38%	\$0.62	\$3,388.10	\$2,989.50	\$2,192.30	\$0.00	\$797.20	\$0.00	B	NAS	
NS480-AUX-CR	NS-480 CAPTIVE ARRAY NO FC NO ISCSI FLD	\$1.00	38%	\$0.62	\$3,388.10	\$2,989.50	\$2,192.30	\$0.00	\$797.20	\$0.00	B	NAS	
NS480-AUXF	NS-480 8 FC PORTS NO ISCSI. FACTORY	\$23,430.00	38%	\$14,526.60	\$3,983.10	\$3,514.50	\$2,577.30	\$0.00	\$937.20	\$0.00	B	NAS	
NS480-AUXF-CR	NS480 ARRAY 8 FC PORTS NO ISCSI. FIELD	\$23,430.00	38%	\$14,526.60	\$3,983.10	\$3,514.50	\$2,577.30	\$0.00	\$937.20	\$0.00	B	NAS	
NS480-AUXI	NS-480 NO FC 12 ISCSI PORT. FACTORY	\$26,950.00	38%	\$16,709.00	\$4,581.50	\$4,042.50	\$2,964.50	\$0.00	\$1,078.00	\$0.00	B	NAS	
NS480-AUXI-CR	NS480 ARRAY NO FC 12 ISCSI PORTS FL	\$26,950.00	38%	\$16,709.00	\$4,581.50	\$4,042.50	\$2,964.50	\$0.00	\$1,078.00	\$0.00	B	NAS	
NS480-AUX-U	NS-480 CAPTIVE ARRAY NO FC NO ISCSI UPG	\$1.00	38%	\$0.62	\$1,688.10	\$1,489.50	\$1,092.30	\$0.00	\$397.20	\$0.00	B	NAS	
NS480B-2-4-U	NS-480B 2 BLADE TO 4 BLADE UPGRADE	\$1.00	38%	\$0.62	\$6,497.40	\$5,733.00	\$4,204.20	\$0.00	\$1,528.80	\$0.00	B	NAS	
NS480C-2-4-U	NS480 2BLADE TO 4BLADE UPG FOR 10G BLADE	\$1.00	38%	\$0.62	\$9,149.40	\$8,073.00	\$5,920.20	\$0.00	\$2,152.80	\$0.00	B	NAS	
NS480-CEE2-L	NS CEE-ANTI-VIRUS	\$1.00	26%	\$0.74	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS480-CEE-L	NS-480 CELERRA EVENT ENABLER LICENSE	\$1.00	26%	\$0.74	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS480-CIFS-L	CELERRA NS-480 CIFS LICENSE	\$1.00	26%	\$0.74	\$1,300.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS480-CIFS-UL	NS-480 CIFS LICENSE ADD TO EXISTING SYS	\$1.00	26%	\$0.74	\$1,300.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS480-CIU	CELERRA CIFS LIC UPG TO NS-480	\$1.00	26%	\$0.74	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS480-CS	NS-480 CONTROL STATION	\$1.00	38%	\$0.62	\$611.32	\$539.40	\$395.56	\$0.00	\$143.84	\$0.00	B	NAS	
NS480-CS-FD	NS-480 CONTROL STATION (FIELD INSTALLED)	\$1.00	38%	\$0.62	\$719.10	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	B	NAS	
NS480DAE-CR	4GB DAE MODEL FOR NS-480 FIELD VAULT DAE	\$1.00	38%	\$0.62	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	NAS	
NS480-FASTVE	FAST FMA/VE FOR NS480	\$31,500.00	26%	\$23,310.00	\$6,300.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NS480-FC-IS	ADD ISCSI IO TO NS-480 FC FOR MV/A ETC	\$1.00	38%	\$0.62	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	B	NAS
NS480-FCOPT-L	CELERRA NS-480 BE ENABLEMENT LICENSE	\$11,700.00	26%	\$8,658.00	\$2,340.00	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS480-FCOPTUL	NS480 BE PORT OPTION ENABLED LIC U/G	\$11,700.00	26%	\$8,658.00	\$2,340.00	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS480-FLR-L	NS480 FLR BASE LICENSE (2 BLADES)	\$1.00	26%	\$0.74	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS480-ISCSI-L	CELERRA NS-480 ISCSI LICENSE	\$1.00	26%	\$0.74	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS480-ISU	CELERRA ISCSI LIC UPG TO NS-480	\$1.00	26%	\$0.74	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS480-NAS-FC	NS-480 NAS VARIANT TO FC VARIANT	\$1.00	38%	\$0.62	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	B	NAS
NS480-NAS-MIS	NS-480 NAS VARIANT TO MPFS ISCSI VARIANT	\$1.00	38%	\$0.62	\$3,570.00	\$3,150.00	\$2,310.00	\$0.00	\$840.00	\$0.00	B	NAS
NS480-NBOPT-L	NS-480 NATIVE BLOCK ENBL UP TO 480 DRVS	\$1.00	26%	\$0.74	\$2,340.00	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS480-NBOPTUL	NS-480 NATIVE BLOCK ENBL TO 480 DRVS UPG	\$1.00	26%	\$0.74	\$2,340.00	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS480-NBOPU	NS480 BLOCK ENBL UPG	\$1.00	26%	\$0.74	\$1,404.00	\$1,263.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS480-NFS-UL	NS-480 NFS LICENSE ADD TO EXIST-SYSTEM	\$1.00	26%	\$0.74	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS480-NFU	CELERRA NFS LIC UPG TO NS-480	\$1.00	26%	\$0.74	\$2,064.00	\$1,857.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS480-REP2U	CELERRA REPV2 UPG LIC FOR NS-480	\$1.00	26%	\$0.74	\$2,250.00	\$2,025.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS480-REPV2-L	NS-480 CELERRA REPLICATOR V2 LICENSE	\$1.00	26%	\$0.74	\$3,750.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS480-REPV2LU	NS-480 CELERRA REPLICATOR V2 ADD-ON LIC	\$1.00	26%	\$0.74	\$3,750.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS480-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-48	\$24,000.00	26%	\$17,760.00	\$4,800.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS480-UNIX-L	CELERRA NS-480 UNIX NFS LICENSE	\$1.00	26%	\$0.74	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS4824-A	NS480 20F4DM-4GB-4CU GIGE PORTS FACT	\$1.00	38%	\$0.62	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	B	NAS
NS4824-A-FD	NS480 20F4DM-4GB-4 CU GIGE PORTS FLD	\$1.00	38%	\$0.62	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	B	NAS
NS4824-A-NB	NS480 20F4DM-4GB-4 CU GIGE FACT NEBS	\$26,460.00	38%	\$16,405.20	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	B	NAS
NS4824-B	NS480 20F4DM-4GB-4 OPT/CU GIGE PORTSFACT	\$1.00	38%	\$0.62	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	B	NAS
NS4824-B-FD	NS480 20F4DM-4GB-4 OPT/CU GIGE PORT FLD	\$1.00	38%	\$0.62	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	B	NAS
NS4824-C	NS480 20F4DM-4GB-2OPT 10GE 2 CU 1GE FACT	\$1.00	38%	\$0.62	\$6,538.20	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	B	NAS
NS4824-C-FD	NS480 20F4DM-4GB-2OPT 10GE 2CU 1GE FLD	\$1.00	38%	\$0.62	\$6,538.20	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	B	NAS
NS482-A	NS-480 INT-2DM-4GB-4 CU GIGE PORTS FACT	\$1.00	38%	\$0.62	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	B	NAS
NS482-A-FD	NS-480 INT-2DM-4GB-4 CU GIGE PORTS FLD	\$1.00	38%	\$0.62	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	B	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NS482-B	NS480 2DM-4GB-4 OPT/CU GIGE PORTS FACT	\$1.00	38%	\$0.62	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	B	NAS	
NS482-B-FD	NS480 INT-2DM-4GB-4 OPT/CU GIGE (FIELD)	\$1.00	38%	\$0.62	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	B	NAS	
NS482-C	NS480 INT-2DM-4GB-2OPT 10GE 2CU 1GE FACT	\$1.00	38%	\$0.62	\$6,538.20	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	B	NAS	
NS482-C-FD	NS-480 INT-2DM-4GB-2OPT 10GE 2CU 1GE FLD	\$1.00	38%	\$0.62	\$6,538.20	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	B	NAS	
NS484-A	NS480 INT-4DM-4GB-4 CU GIGE PORTS FACT	\$1.00	38%	\$0.62	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	B	NAS	
NS484-A-FD	NS-480 INT-4DM-4GB-4 CU GIGE PORTS FLD	\$1.00	38%	\$0.62	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	B	NAS	
NS484-A-NB	NS480 INT-4DM-4GB-4CU GIGE PORTS FACT NE	\$26,460.00	38%	\$16,405.20	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	B	NAS	
NS484-B	NS480 4DM-4GB-4 OPT/CU GIGE PORTS FACT	\$1.00	38%	\$0.62	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	B	NAS	
NS484-B-FD	NS480 INT-4DM-4GB-4 OPT/CU GIGE (FIELD)	\$1.00	38%	\$0.62	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	B	NAS	
NS484-C	NS480 INT-4DM-4GB-2OPT 10GE 2CU 1GE FACT	\$1.00	38%	\$0.62	\$6,538.20	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	B	NAS	
NS484-C-FD	NS480 INT-4DM-4GB-2OPT 10GE 2 CU 1GE FLD	\$1.00	38%	\$0.62	\$6,538.20	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	B	NAS	
NS-4G10-300	300GB 10K 520BPS 5/12V 4GB FC 16MB -R	\$1,345.00	38%	\$833.90	\$228.65	\$201.75	\$147.95	\$0.00	\$53.80	\$0.00	B	NAS	
NS-4G10-400	DISK 400GB 10K 520BPS 12V 4GB FC 16MB	\$1,850.00	38%	\$1,147.00	\$314.50	\$277.50	\$203.50	\$0.00	\$74.00	\$0.00	B	NAS	
NS-4G10-400HS	ASSY 400GB10K 520BPS 12V 4GB FC 16MB HS	\$1.00	38%	\$0.62	\$314.50	\$277.50	\$203.50	\$0.00	\$74.00	\$0.00	B	NAS	
NS-4G10-450	450GB 10K FC DRIVE 520BPS 5/12V 4GB 16MB	\$1.00	38%	\$0.62	\$300.05	\$264.75	\$194.15	\$0.00	\$70.60	\$0.00	B	NAS	
NS-4G10-450HS	450GB10KFC 520BPS 5/12V 4GB 16MB HOTSPR	\$1.00	38%	\$0.62	\$300.05	\$264.75	\$194.15	\$0.00	\$70.60	\$0.00	B	NAS	
NS-4G10-600	600GB 10K FC DRIVE 520BPS 5/12V 4GB 16MB	\$1.00	38%	\$0.62	\$367.20	\$324.00	\$237.60	\$0.00	\$86.40	\$0.00	B	NAS	
NS-4G10-600HS	600GB10KFC 520BPS 5/12V 4GB 16MB HOTSPR	\$1.00	38%	\$0.62	\$367.20	\$324.00	\$237.60	\$0.00	\$86.40	\$0.00	B	NAS	
NS4G10S-600TU	600GB 10K SAS-FC UPGRADE DISK DRIVE NS	\$1.00	38%	\$0.62	\$382.16	\$323.86	\$237.28	\$0.00	\$86.37	\$0.00	B	NAS	
NS-4G10S-600U	600GB 10K SAS-FC UPGRADE DISK DRIVE NS	\$1.00	38%	\$0.62	\$382.16	\$323.86	\$237.28	\$0.00	\$86.37	\$0.00	B	NAS	
NS-4G15-146	146GB 15K 520BPS 4GB	\$1.00	38%	\$0.62	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	B	NAS	
NS-4G15-146HS	146GB 15K 520BPS 4GB HS	\$1.00	38%	\$0.62	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	B	NAS	
NS-4G15-146U	146GB 15K 4GB FC DISK UPG	\$1,800.00	38%	\$1,116.00	\$235.98	\$199.98	\$146.52	\$0.00	\$53.33	\$0.00	B	NAS	
NS-4G15-300	300GB 15K 4GB FC 520BPS	\$1.00	38%	\$0.62	\$285.60	\$252.00	\$184.80	\$0.00	\$67.20	\$0.00	B	NAS	
NS-4G15-300HS	300GB 15K 4GB FC 520BPS HS	\$1.00	38%	\$0.62	\$285.60	\$252.00	\$184.80	\$0.00	\$67.20	\$0.00	B	NAS	
NS-4G15-300TU	300GB 15K 4GB FC 520BPS UPG	\$1.00	38%	\$0.62	\$282.39	\$239.31	\$175.34	\$0.00	\$63.82	\$0.00	B	NAS	
NS-4G15-300U	300GB 15K 4GB FC 520BPS UPG	\$1.00	38%	\$0.62	\$282.39	\$239.31	\$175.34	\$0.00	\$63.82	\$0.00	B	NAS	
NS-4G15-450	450GB 15K 520BPS 12V 4GB FC	\$1.00	38%	\$0.62	\$378.25	\$333.75	\$244.75	\$0.00	\$89.00	\$0.00	B	NAS	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NS-4G15-450HS	450GB 15K 520BPS 12V 4GB FC HS	\$1.00	38%	\$0.62	\$378.25	\$333.75	\$244.75	\$0.00	\$89.00	\$0.00	B	NAS	
NS-4G15-450TU	450GB 15K 4GB FC 520BPS UPG	\$1.00	38%	\$0.62	\$373.90	\$316.86	\$232.15	\$0.00	\$84.50	\$0.00	B	NAS	
NS-4G15-450U	450GB 15K 520BPS 12V 4GB FC UPG	\$1.00	38%	\$0.62	\$373.90	\$316.86	\$232.15	\$0.00	\$84.50	\$0.00	B	NAS	
NS-4G15-600	600GB 15K 4G FC NAS DISK DRIVE	\$1.00	38%	\$0.62	\$468.35	\$413.25	\$303.05	\$0.00	\$110.20	\$0.00	B	NAS	
NS-4G15-600HS	600GB 15K 4G FC NAS DISK DRIVE HOT SPARE	\$1.00	38%	\$0.62	\$468.35	\$413.25	\$303.05	\$0.00	\$110.20	\$0.00	B	NAS	
NS-4G15-600TU	600GB 15K 4GB FC 520BPS UPG	\$1.00	38%	\$0.62	\$462.78	\$392.18	\$287.34	\$0.00	\$104.59	\$0.00	B	NAS	
NS-4G15-600U	600GB 15K 4G FC NAS DISK DRIVE UPGRADE	\$1.00	38%	\$0.62	\$462.78	\$392.18	\$287.34	\$0.00	\$104.59	\$0.00	B	NAS	
NS-4G15-73	73GB 15K 520BPS 4GB	\$1,030.00	38%	\$638.60	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	B	NAS	
NS-4G15-73HS	73GB 15K 520BPS 4GB HS	\$1.00	38%	\$0.62	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	B	NAS	
NS-4G15-73U	73GB 15K 4GB FC DISK UPG	\$1.00	38%	\$0.62	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	B	NAS	
NS4-LP010-15	DAE WITH 15 1 TB SATA 5400 RPM DRIVES	\$1.00	38%	\$0.62	\$4,422.55	\$3,902.25	\$2,861.65	\$0.00	\$1,040.60	\$0.00	B	NAS	
NS-4PDAE	NS INT EXP DAE	\$1.00	38%	\$0.62	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	NAS	
NS-4PDAE-40	NS40 INT VAULT DAE	\$1.00	38%	\$0.62	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS	
NS-4PDAE-40FD	NS40 FLD VAULT DAE	\$1.00	38%	\$0.62	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS	
NS-4PDAE-80	NS80 DAE OS FAC INSTALL	\$1.00	38%	\$0.62	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS	
NS-4PDAE-80FD	NS80 DAE OS FLD INSTALL	\$1.00	38%	\$0.62	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS	
NS-4PDAE-CR	4G DAE FIELD INSTALL	\$1.00	38%	\$0.62	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS	
NS-4PDAE-FD	NS FLD EXP DAE	\$1.00	38%	\$0.62	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	B	NAS	
NS500-40-CS-U	NS500 TO NS40 CONTROL STATION UPGRADE	\$1.00	38%	\$0.62	\$564.00	\$470.00	\$0.00	\$0.00	\$188.00	\$0.00	B	NAS	
NS500-AUX	NS500 STORAGE BACK-END	\$1.00	38%	\$0.62	\$1,649.00	\$1,455.00	\$1,067.00	\$0.00	\$388.00	\$0.00	B	NAS	
NS500-AUXFD	NS500 BACK-END - NO RACK	\$1.00	38%	\$0.62	\$1,649.00	\$1,455.00	\$1,067.00	\$0.00	\$388.00	\$0.00	B	NAS	
NS500-CAVA2-L	NS500 2 FOR 1 CAVA LICENSE	\$1.00	26%	\$0.74	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS500-CAVA-L	NS500 CAVA LICENSE	\$1.00	26%	\$0.74	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS500-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$12,500.00	26%	\$9,250.00	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS500-REP-L	NS500 REPLICATOR LICENSE	\$1.00	26%	\$0.74	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS500-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$7,800.00	26%	\$5,772.00	\$1,560.00	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS501	1 DM NS500 EMC RACK	\$1.00	38%	\$0.62	\$680.00	\$600.00	\$440.00	\$0.00	\$160.00	\$0.00	B	NAS	
NS501-501G-U	1DM NS500 INT TO GTWY UPG	\$1.00	38%	\$0.62	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$2,000.00	\$0.00	B	NAS	
NS501-502-UPG	NS500 UPGRADE FROM 1-2 DM	\$1.00	38%	\$0.62	\$3,024.00	\$2,520.00	\$0.00	\$0.00	\$1,008.00	\$0.00	B	NAS	
NS501-701G-U	1DM NS500 TO 700/CX500 UP	\$1.00	38%	\$0.62	\$8,904.00	\$7,420.00	\$0.00	\$0.00	\$2,968.00	\$0.00	B	NAS	
NS501C-2-CIUL	NS501-2 CIFS UPG LIC	\$6,500.00	26%	\$4,810.00	\$1,300.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS501C-CIFS-L	NS501 CIFS LICENSE	\$1.00	26%	\$0.74	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS501C-ENT-L	NS500 ENTERPRISE LICENSE	\$1.00	26%	\$0.74	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS501C-UNIX-L	NS500 NFS LICENSE	\$1.00	26%	\$0.74	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS501-FD	1 DM NS500 FIELD INSTALL	\$1.00	38%	\$0.62	\$680.00	\$600.00	\$440.00	\$0.00	\$160.00	\$0.00	B	NAS	
NS501G	1 DM NS500 GTWY EMC RACK	\$1.00	38%	\$0.62	\$2,465.00	\$2,175.00	\$1,595.00	\$0.00	\$580.00	\$0.00	B	NAS	
NS501G-502G-U	NS500 GTWY 1-2 DM UPGR	\$1.00	38%	\$0.62	\$2,262.00	\$1,885.00	\$0.00	\$0.00	\$754.00	\$0.00	B	NAS	
NS501G-701G-U	1DM NS500G TO NS700G UPG	\$1.00	38%	\$0.62	\$3,876.00	\$3,230.00	\$0.00	\$0.00	\$1,292.00	\$0.00	B	NAS	
NS501G-CIFS-L	NS501G CIFS LICENSE	\$1.00	26%	\$0.74	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS501G-ENT-L	NS500 ENTERPRISE LICENSE	\$1.00	26%	\$0.74	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS501G-FD	1 DM NS500 GTWY FLD INST	\$1.00	38%	\$0.62	\$2,465.00	\$2,175.00	\$1,595.00	\$0.00	\$580.00	\$0.00	B	NAS	
NS501G-UNIX-L	NS500 NFS LICENSE	\$1.00	26%	\$0.74	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS502	2 DM NS500 EMC RACK	\$1.00	38%	\$0.62	\$3,978.00	\$3,510.00	\$2,574.00	\$0.00	\$936.00	\$0.00	B	NAS	
NS502-502G-U	2DM NS500 INT TO GTWY UPG	\$1.00	38%	\$0.62	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$2,000.00	\$0.00	B	NAS	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NS502-702G-U	2DM NS500 TO 700/CX500 UP	\$1.00	38%	\$0.62	\$8,904.00	\$7,420.00	\$0.00	\$0.00	\$2,968.00	\$0.00	B	NAS	
NS502C-CIFS-L	NS500 CIFS LICENSE	\$1.00	26%	\$0.74	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS502C-ENT-L	NS502C ENTERPRISE LICENSE	\$1.00	26%	\$0.74	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS502C-UNIX-L	NS502C NFS LICENSE	\$1.00	26%	\$0.74	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS502-FD	2 DM NS500 FIELD INSTALL	\$1.00	38%	\$0.62	\$3,978.00	\$3,510.00	\$2,574.00	\$0.00	\$936.00	\$0.00	B	NAS	
NS502G	2 DM NS500 GTWY EMC RACK	\$1.00	38%	\$0.62	\$4,930.00	\$4,350.00	\$3,190.00	\$0.00	\$1,160.00	\$0.00	B	NAS	
NS502G-42G-U	2DM NS500G TO NS40G UPG	\$1.00	38%	\$0.62	\$4,584.00	\$3,820.00	\$0.00	\$0.00	\$1,528.00	\$0.00	B	NAS	
NS502G-702G-U	2DM NS500G TO NS700G UPG	\$1.00	38%	\$0.62	\$7,020.00	\$5,850.00	\$0.00	\$0.00	\$2,340.00	\$0.00	B	NAS	
NS502G-CIFS-L	NS500 CIFS LICENSE	\$1.00	26%	\$0.74	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS502G-ENT-L	NS502G ENTERPRISE LICENSE	\$1.00	26%	\$0.74	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS502G-FD	2 DM NS500 GTWY FLD INST	\$1.00	38%	\$0.62	\$4,930.00	\$4,350.00	\$3,190.00	\$0.00	\$1,160.00	\$0.00	B	NAS	
NS502G-UNIX-L	NS502G NFS LICENSE	\$1.00	26%	\$0.74	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS5-EXC2K-L	SNAPSURE FOR EXCHANGE	\$1.00	26%	\$0.74	\$3,900.00	\$3,510.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS5-EXC2K-UL	NS500 EXCHANGE 2000 UPG	\$1.00	26%	\$0.74	\$3,900.00	\$3,510.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS5-ISCSI-L	NS500 ISCSI	\$1.00	26%	\$0.74	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS600-AUX	NS600 STORAGE BACK-END	\$1.00	38%	\$0.62	\$1,972.00	\$1,740.00	\$1,276.00	\$0.00	\$464.00	\$0.00	B	NAS	
NS600-AUXFD	NS600 BACK-END - NO RACK	\$1.00	38%	\$0.62	\$1,972.00	\$1,740.00	\$1,276.00	\$0.00	\$464.00	\$0.00	B	NAS	
NS600-CIFS-L	CELERRA NS600 CIFS LIC	\$18,600.00	26%	\$13,764.00	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS600-CIFS-UL	NS600 CIFS TO ENT UPGRADE	\$18,600.00	26%	\$13,764.00	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS600-CM-L	MONITOR FOR CELERRA NS600 SERIES	\$1.00	26%	\$0.74	\$776.00	\$698.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS600-CM-L-U	NS600 UPG MONITOR	\$1.00	26%	\$0.74	\$776.00	\$698.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS600-CNM-L	CELERRA NATIVE MANAGER FOR NS600 SERIES	\$1.00	26%	\$0.74	\$1,860.00	\$1,674.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS600-CNM-L-U	NS600 UPG NATIVE MGR	\$1.00	26%	\$0.74	\$1,860.00	\$1,674.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS600-ENT-L	CELERRA NS600 ENT LIC	\$1.00	26%	\$0.74	\$7,440.00	\$6,696.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS600G-CSFD	NS600G CTRL ST - NO RACK	\$1.00	38%	\$0.62	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	B	NAS	
NS600-REP-L	CELERRA NS600 REPLICATOR LIC	\$1.00	26%	\$0.74	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS600-REP-L-U	NS600 REPLICATOR UPG LIC	\$1.00	26%	\$0.74	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS600-UNIX-L	CELERRA NS600 NFS LIC	\$1.00	26%	\$0.74	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS600-UNIX-UL	NS600 UNIX TO ENT UPGRADE	\$11,000.00	26%	\$8,140.00	\$2,200.00	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS601-601G-U	NS601 UPG TO GATEWAY	\$1.00	38%	\$0.62	\$4,740.00	\$3,950.00	\$0.00	\$0.00	\$1,580.00	\$0.00	B	NAS	
NS601-602-UPG	NS600 UPGRADE FROM 1-2 DM	\$1.00	38%	\$0.62	\$2,424.00	\$2,020.00	\$0.00	\$0.00	\$808.00	\$0.00	B	NAS	
NS601-701-UPG	NS600-NS700 UPG - 1 DM	\$37,000.00	38%	\$22,940.00	\$4,440.00	\$3,700.00	\$0.00	\$0.00	\$1,480.00	\$0.00	B	NAS	
NS601-FD	1 DM NS,field install	\$1.00	38%	\$0.62	\$1,326.00	\$1,170.00	\$858.00	\$0.00	\$312.00	\$0.00	B	NAS	
NS601G-602G-U	NS600G UPGRADE FROM 1-2 D	\$1.00	38%	\$0.62	\$2,424.00	\$2,020.00	\$0.00	\$0.00	\$808.00	\$0.00	B	NAS	
NS601G-701G-U	1DM UPG NS600 TO NS70	\$1.00	38%	\$0.62	\$2,664.00	\$2,220.00	\$0.00	\$0.00	\$888.00	\$0.00	B	NAS	
NS601G-FD	1 DM NS Gtwy,field install	\$1.00	38%	\$0.62	\$2,788.00	\$2,460.00	\$1,804.00	\$0.00	\$656.00	\$0.00	B	NAS	
NS602	2 DM NS,EMC rack	\$1.00	38%	\$0.62	\$3,961.00	\$3,495.00	\$2,563.00	\$0.00	\$932.00	\$0.00	B	NAS	
NS602-602G-U	NS602 UPG TO GATEWAY	\$1.00	38%	\$0.62	\$5,232.00	\$4,360.00	\$0.00	\$0.00	\$1,744.00	\$0.00	B	NAS	
NS602-702-UPG	NS600-NS700 UPG - 2 DM	\$1.00	38%	\$0.62	\$7,536.00	\$6,280.00	\$0.00	\$0.00	\$2,512.00	\$0.00	B	NAS	
NS602-FD	2 DM NS,field install	\$1.00	38%	\$0.62	\$3,961.00	\$3,495.00	\$2,563.00	\$0.00	\$932.00	\$0.00	B	NAS	
NS602G-702G-U	2DM UPG NS600 TO NS700	\$1.00	38%	\$0.62	\$5,316.00	\$4,430.00	\$0.00	\$0.00	\$1,772.00	\$0.00	B	NAS	
NS602G-FD	2 DM NS Gtwy,field install	\$1.00	38%	\$0.62	\$5,304.00	\$4,680.00	\$3,432.00	\$0.00	\$1,248.00	\$0.00	B	NAS	
NS700-AUX	NS700 ARRAY RACK REQ	\$1.00	38%	\$0.62	\$3,961.00	\$3,495.00	\$2,563.00	\$0.00	\$932.00	\$0.00	B	NAS	
NS700-AUXFD	NS700 ARRAY FIELD INSTALL	\$1.00	38%	\$0.62	\$3,961.00	\$3,495.00	\$2,563.00	\$0.00	\$932.00	\$0.00	B	NAS	
NS700-CAVA2-L	NS700 2 FOR 1 CAVA LICENSE	\$1.00	26%	\$0.74	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS701	1 DM NS700 RACK REQ	\$17,800.00	38%	\$11,036.00	\$3,026.00	\$2,670.00	\$1,958.00	\$0.00	\$712.00	\$0.00	B	NAS	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NS701-2-A-UPG	NS700 1-2 DM NEW UPGR	\$1.00	38%	\$0.62	\$4,494.00	\$3,745.00	\$0.00	\$0.00	\$1,498.00	\$0.00	B	NAS	
NS701-701G-U	NS701 INT TO GTWY CONVERT	\$1.00	38%	\$0.62	\$7,224.00	\$6,020.00	\$0.00	\$0.00	\$2,408.00	\$0.00	B	NAS	
NS701-702-UPG	NS700 UPGRADE FROM 1-2 DM	\$1.00	38%	\$0.62	\$4,464.00	\$3,720.00	\$0.00	\$0.00	\$1,488.00	\$0.00	B	NAS	
NS701C-4-A	NS700 INT-1DM-4GB-6/2 IO	\$1.00	38%	\$0.62	\$3,060.00	\$2,700.00	\$1,980.00	\$0.00	\$720.00	\$0.00	B	NAS	
NS701C-4-A-FD	NS700 FLD-1DM-4GB-6/2 IO	\$1.00	38%	\$0.62	\$3,060.00	\$2,700.00	\$1,980.00	\$0.00	\$720.00	\$0.00	B	NAS	
NS701-CA-U	NS700 1DM-UPG TO 6/2 IO	\$1.00	38%	\$0.62	\$2,160.00	\$1,800.00	\$0.00	\$0.00	\$720.00	\$0.00	B	NAS	
NS701C-CIFS-L	CELERRA NS701C CIFS LIC	\$1.00	26%	\$0.74	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS701C-ENT-L	CELERRA NS701C ENT LIC	\$1.00	26%	\$0.74	\$7,440.00	\$6,696.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS701C-UNIX-L	CELERRA NS701C UNIX LIC	\$1.00	26%	\$0.74	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS701-FD	1 DM NS700 FIELD INSTALL	\$17,800.00	38%	\$11,036.00	\$3,026.00	\$2,670.00	\$1,958.00	\$0.00	\$712.00	\$0.00	B	NAS	
NS701G	1 DM NS700 GTWY RACK REQ	\$26,000.00	38%	\$16,120.00	\$4,420.00	\$3,900.00	\$2,860.00	\$0.00	\$1,040.00	\$0.00	B	NAS	
NS701G-2G-A-U	NS700 GTWY 1-2 DM NEW UPG	\$1.00	38%	\$0.62	\$4,092.00	\$3,410.00	\$0.00	\$0.00	\$1,364.00	\$0.00	B	NAS	
NS701G-4-A	NS700 GTWY-1DM-4GB-6/2 IO	\$1.00	38%	\$0.62	\$4,454.00	\$3,930.00	\$2,882.00	\$0.00	\$1,048.00	\$0.00	B	NAS	
NS701G-4-A-FD	NS700G FLD-1DM-4GB-6/2 IO	\$1.00	38%	\$0.62	\$4,454.00	\$3,930.00	\$2,882.00	\$0.00	\$1,048.00	\$0.00	B	NAS	
NS701G-702G-U	NS700G UPG FROM 1-2 DMS	\$1.00	38%	\$0.62	\$4,464.00	\$3,720.00	\$0.00	\$0.00	\$1,488.00	\$0.00	B	NAS	
NS701G-CIFS-L	CELERRA NS701G CIFS LIC	\$1.00	26%	\$0.74	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS701G-ENT-L	CELERRA NS701G ENT LIC	\$1.00	26%	\$0.74	\$7,440.00	\$6,696.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS701G-FD	1 DM NS700 GTWY FLD INSTL	\$26,000.00	38%	\$16,120.00	\$4,420.00	\$3,900.00	\$2,860.00	\$0.00	\$1,040.00	\$0.00	B	NAS	
NS701G-GA-U	NS700G 1DM-UPG TO 6/2 IO	\$1.00	38%	\$0.62	\$3,144.00	\$2,620.00	\$0.00	\$0.00	\$1,048.00	\$0.00	B	NAS	
NS701G-UNIX-L	CELERRA NS701G UNIX LIC	\$1.00	26%	\$0.74	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS702	2 DM NS700 RACK REQ	\$46,500.00	38%	\$28,830.00	\$7,905.00	\$6,975.00	\$5,115.00	\$0.00	\$1,860.00	\$0.00	B	NAS	
NS702-702G-U	NS702 INT TO GTWY CONVERT	\$1.00	38%	\$0.62	\$7,716.00	\$6,430.00	\$0.00	\$0.00	\$2,572.00	\$0.00	B	NAS	
NS702C-4-A	NS700 INT-2DM-4GB-6/2 IO	\$1.00	38%	\$0.62	\$7,956.00	\$7,020.00	\$5,148.00	\$0.00	\$1,872.00	\$0.00	B	NAS	
NS702C-4-A-FD	NS700 FLD-2DM-4GB-6/2 IO	\$1.00	38%	\$0.62	\$7,956.00	\$7,020.00	\$5,148.00	\$0.00	\$1,872.00	\$0.00	B	NAS	
NS702-CA-U	NS700 2DM-UPG TO 6/2 IO	\$1.00	38%	\$0.62	\$5,616.00	\$4,680.00	\$0.00	\$0.00	\$1,872.00	\$0.00	B	NAS	
NS702C-CIFS-L	CELERRA NS702C CIFS LIC	\$1.00	26%	\$0.74	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS702C-ENT-L	CELERRA NS702C ENT LIC	\$1.00	26%	\$0.74	\$7,440.00	\$6,696.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS702C-UNIX-L	CELERRA NS702C UNIX LIC	\$1.00	26%	\$0.74	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS702-FD	2 DM NS700 FIELD INSTALL	\$46,500.00	38%	\$28,830.00	\$7,905.00	\$6,975.00	\$5,115.00	\$0.00	\$1,860.00	\$0.00	B	NAS	
NS702G	2 DM NS700 GTWY RACK REQ	\$52,100.00	38%	\$32,302.00	\$8,857.00	\$7,815.00	\$5,731.00	\$0.00	\$2,084.00	\$0.00	B	NAS	
NS702G-4-A	NS700 GTWY-2DM-4GB-6/2 IO	\$1.00	38%	\$0.62	\$8,908.00	\$7,860.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	B	NAS	
NS702G-4-A-FD	NS700G FLD-2DM-4GB-6/2 IO	\$1.00	38%	\$0.62	\$8,908.00	\$7,860.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	B	NAS	
NS702G-CIFS-L	CELERRA NS702G CIFS LIC	\$1.00	26%	\$0.74	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS702G-ENT-L	CELERRA NS702G ENT LIC	\$1.00	26%	\$0.74	\$7,440.00	\$6,696.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS702G-FD	2 DM NS700 GTWY FLD INSTL	\$52,100.00	38%	\$32,302.00	\$8,857.00	\$7,815.00	\$5,731.00	\$0.00	\$2,084.00	\$0.00	B	NAS	
NS702G-GA-U	NS700G 2DM-UPG TO 6/2 IO	\$1.00	38%	\$0.62	\$6,288.00	\$5,240.00	\$0.00	\$0.00	\$2,096.00	\$0.00	B	NAS	
NS702G-UNIX-L	CELERRA NS702G UNIX LIC	\$1.00	26%	\$0.74	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS704-704G-U	NS704 INT TO GTWY UPG	\$1.00	38%	\$0.62	\$8,400.00	\$7,000.00	\$0.00	\$0.00	\$2,800.00	\$0.00	B	NAS	
NS704-AUX	NS704 STORAGE BE DPE	\$1.00	38%	\$0.62	\$11,050.00	\$9,750.00	\$7,150.00	\$0.00	\$2,600.00	\$0.00	B	NAS	
NS704C-4-A	NS704 INT-2DM-4GB-6/2-IO	\$1.00	38%	\$0.62	\$8,908.00	\$7,860.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	B	NAS	
NS704C-4-A1	NS704 INT-2DM-4GB-6/2-IO	\$1.00	38%	\$0.62	\$8,908.00	\$7,860.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	B	NAS	
NS704C-CIFS-L	CIFS LIC:4DM NS700 INT	\$1.00	26%	\$0.74	\$11,220.00	\$10,098.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS704C-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$56,100.00	26%	\$41,514.00	\$11,220.00	\$10,098.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS704C-ENT-L	ENT LIC:4DM NS700 INT	\$1.00	26%	\$0.74	\$22,400.00	\$20,160.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS704-CIFS-UL	PNS704 CIFS UPGRADE LIC	\$37,200.00	26%	\$27,528.00	\$7,440.00	\$6,696.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS704C-UNIX-L	NFS LIC:4DM NS700 INT	\$1.00	26%	\$0.74	\$15,900.00	\$14,310.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS704C-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$32,700.00	26%	\$24,198.00	\$6,540.00	\$5,886.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS704-ENT-UL	NS702 TO 704 ENT UPG LIC	\$74,400.00	26%	\$55,056.00	\$14,880.00	\$13,392.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NS704G-4-A	NS704 GTWY-2DM-4GB-6/2 IO	\$1.00	38%	\$0.62	\$8,908.00	\$7,860.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	B	NAS	
NS704G-4-A1	NS704 GTWY-2DM-4GB-6/2 IO	\$1.00	38%	\$0.62	\$8,908.00	\$7,860.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	B	NAS	
NS704G-4-A1FD	NS704G FLD-2DM-4GB-6/2 IO	\$1.00	38%	\$0.62	\$8,908.00	\$7,860.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	B	NAS	
NS704G-4-A-FD	NS704G FLD-2DM-4GB-6/2 IO	\$1.00	38%	\$0.62	\$8,908.00	\$7,860.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	B	NAS	
NS704G-4-A-U	NS704G UPG-2DM-4GB-6/2 IO	\$1.00	38%	\$0.62	\$6,288.00	\$5,240.00	\$0.00	\$0.00	\$2,096.00	\$0.00	B	NAS	
NS704G-CIFS-L	NS704 CIFS LIC	\$1.00	26%	\$0.74	\$11,220.00	\$10,098.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS704G-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$56,100.00	26%	\$41,514.00	\$11,220.00	\$10,098.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS704G-ENT-L	NS704 ENT LIC	\$1.00	26%	\$0.74	\$22,400.00	\$20,160.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS704G-UNIX-L	NS704 NFS LICENSE	\$1.00	26%	\$0.74	\$15,900.00	\$14,310.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS704G-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$32,700.00	26%	\$24,198.00	\$6,540.00	\$5,886.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS704-UNIX-UL	UNIX UPG NS700 TO 704	\$52,800.00	26%	\$39,072.00	\$10,560.00	\$9,504.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS7-EXC2K-L	SNAPSURE FOR EXCHANGE	\$1.00	26%	\$0.74	\$5,850.00	\$5,265.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS7-EXC2K-UL	NS700 EXCHANGE 2000 UPG	\$1.00	26%	\$0.74	\$5,850.00	\$5,265.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS7-ISCSI-L	NS700 ISCSI	\$1.00	26%	\$0.74	\$3,740.00	\$3,366.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS7-ISNAP-DP	NS700 SNAP MGR DEPARTMENT	\$1.00	26%	\$0.74	\$540.00	\$486.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS7ISNAPDP-EN	NS7 SNAP DEP TO ENT UPG	\$1.00	26%	\$0.74	\$240.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS7-ISNAP-DPU	NS700 ISCSI SNAP FOR DEPT	\$1.00	26%	\$0.74	\$546.00	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS7-ISNAP-EN	NS700 SNAP MGR ENTERPRISE	\$1.00	26%	\$0.74	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS7-ISNAP-ENU	NS700 ISCSI SNAP FOR ENT	\$1.00	26%	\$0.74	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS7-ISNAP-WG	NS7 SNAP MGR WKGRP	\$1.00	26%	\$0.74	\$240.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS7ISNAPWG-DP	NS7 SNAP WKGRP TO DEP	\$1.00	26%	\$0.74	\$540.00	\$486.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS7ISNAPWG-EN	NS7 SNAP WKGRP TO ENT	\$1.00	26%	\$0.74	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS7-ISNAP-WGU	NS700 ISCSI SNAP WK GRP	\$1.00	26%	\$0.74	\$234.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS80-AUX	NS80 ARRAY RACK REQ	\$1.00	38%	\$0.62	\$10,884.00	\$9,070.00	\$0.00	\$0.00	\$3,628.00	\$0.00	B	NAS	
NS80-AUX-FC	NS80 ARRAY 2 FC	\$1.00	38%	\$0.62	\$10,884.00	\$9,070.00	\$0.00	\$0.00	\$3,628.00	\$0.00	B	NAS	
NS80-AUX-FD	NS80 ARRAY FLD INSTALL	\$1.00	38%	\$0.62	\$10,884.00	\$9,070.00	\$0.00	\$0.00	\$3,628.00	\$0.00	B	NAS	
NS80-CAVA2-L	NS80 2 FOR 1 CAVA LICENSE	\$3,000.00	26%	\$2,220.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS80-CAVA-L	NS80 CAVA LICENSE	\$3,000.00	26%	\$2,220.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS80C-CIFS-L	CELERRA NS80C CIFS LIC	\$25,000.00	26%	\$18,500.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS80CDM0-4A	NS80 XB60: 4GB6CU+2OP INT FACT	\$1.00	38%	\$0.62	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$600.00	\$0.00	B	NAS	
NS80CDM0-4AFD	NS80 XB60: 4GB6CU+2OP INT FLD INST	\$1.00	38%	\$0.62	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$600.00	\$0.00	B	NAS	
NS80CDM0-4A-U	NS80 XB60: 4GB6CU+2OP INT UPG	\$1.00	38%	\$0.62	\$2,340.00	\$1,950.00	\$0.00	\$0.00	\$780.00	\$0.00	B	NAS	
NS80CDM1-4C	NS80 XB65: 4GB4GB MIM6CU+2OP GIGE+1X10	\$1.00	38%	\$0.62	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$1,200.00	\$0.00	B	NAS	
NS80CDM1-4CFD	NS80 4GB4GB 6CU+2OP GIGE 1X10 GIGE FLD	\$1.00	38%	\$0.62	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$1,200.00	\$0.00	B	NAS	
NS80CDM1-4C-S	NS80 XBLADE60 TO XBLADE 65 UPGRADE	\$1.00	38%	\$0.62	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$1,560.00	\$0.00	B	NAS	
NS80CDM1-4C-U	NS80 4GB4GB 6CU+2OP GIGE 1X10 GIGE UG	\$1.00	38%	\$0.62	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$1,560.00	\$0.00	B	NAS	
NS80CDME60	NS80 INT ENCL WITH 2 XB60 FACTORY	\$1.00	38%	\$0.62	\$4,200.00	\$3,500.00	\$0.00	\$0.00	\$1,400.00	\$0.00	B	NAS	
NS80CDME60-FD	NS80 INT ENCL WITH 2 XB60 FLD INST	\$1.00	38%	\$0.62	\$4,200.00	\$3,500.00	\$0.00	\$0.00	\$1,400.00	\$0.00	B	NAS	
NS80CDME65	NS80 INT ENCL WITH 2 XB65 FACTORY	\$1.00	38%	\$0.62	\$9,000.00	\$7,500.00	\$0.00	\$0.00	\$3,000.00	\$0.00	B	NAS	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NS80CDME65-FD	NS80 INT ENCL WITH 2 XB65 FLD INST	\$1.00	38%	\$0.62	\$9,000.00	\$7,500.00	\$0.00	\$0.00	\$3,000.00	\$0.00	B	NAS
NS80-CIFS-U-L	Upg CIFS to CIFS and NFS	\$26,400.00	26%	\$19,536.00	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS80-CS	NS80 CONTROL STATION FACTORY PRIMARY	\$1.00	38%	\$0.62	\$762.00	\$635.00	\$0.00	\$0.00	\$254.00	\$0.00	B	NAS
NS80-CS2	NS80 CONTROL STATION FACTORY 2ND	\$1.00	38%	\$0.62	\$762.00	\$635.00	\$0.00	\$0.00	\$254.00	\$0.00	B	NAS
NS80-CS2-FD	NS80 CONTROL STATION FLD 2ND	\$1.00	38%	\$0.62	\$762.00	\$635.00	\$0.00	\$0.00	\$254.00	\$0.00	B	NAS
NS80-CS-FD	NS80 CONTROL STATION FLD PRIMARY	\$1.00	38%	\$0.62	\$762.00	\$635.00	\$0.00	\$0.00	\$254.00	\$0.00	B	NAS
NS80C-UNIX-L	CELERRA NS80C UNIX LIC	\$26,400.00	26%	\$19,536.00	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS80-DME0	NS80 ENCLOSURE FACTORY	\$1.00	38%	\$0.62	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS
NS80-DME0-FD	NS80 ENCLOSURE FLD INSTALL	\$1.00	38%	\$0.62	\$708.00	\$590.00	\$0.00	\$0.00	\$236.00	\$0.00	B	NAS
NS80-FCOPT-L	NS80 FC PORT OPTION ENABLED LICENSE	\$15,000.00	26%	\$11,100.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS80-FLR24	BACK REV FLARE OE V03 24 080 5 011	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS80G-CIFS-L	CELERRA NS80G CIFS LIC	\$25,000.00	26%	\$18,500.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS80GDM0-4A	NS80 XB60: 4GB6CU+2OP GW FACT	\$1.00	38%	\$0.62	\$3,000.00	\$2,500.00	\$0.00	\$0.00	\$1,000.00	\$0.00	B	NAS
NS80GDM0-4AFD	NS80 XB60: 4GB6CU+2OP GW FLD INST	\$1.00	38%	\$0.62	\$3,000.00	\$2,500.00	\$0.00	\$0.00	\$1,000.00	\$0.00	B	NAS
NS80GDM0-4A-U	NS80 XB60: 4GB6CU+2OP GW UPG	\$1.00	38%	\$0.62	\$3,900.00	\$3,250.00	\$0.00	\$0.00	\$1,300.00	\$0.00	B	NAS
NS80GDM1-4C	NS80 XB65: 4GB4GB MIM6CU+2OP GIGE+1X10	\$1.00	38%	\$0.62	\$5,400.00	\$4,500.00	\$0.00	\$0.00	\$1,800.00	\$0.00	B	NAS
NS80GDM1-4CFD	NS80 4GB4GB 6CU+2OP GIGE 1X10 GIGE FLD	\$1.00	38%	\$0.62	\$5,400.00	\$4,500.00	\$0.00	\$0.00	\$1,800.00	\$0.00	B	NAS
NS80GDM1-4C-S	NS80G XBLADE60 TO XBLADE 65 UPGRADE	\$1.00	38%	\$0.62	\$7,020.00	\$5,850.00	\$0.00	\$0.00	\$2,340.00	\$0.00	B	NAS
NS80GDM1-4C-U	NS80 4GB4GB 6CU+2OP GIGE 1X10 GIGE UG	\$1.00	38%	\$0.62	\$7,020.00	\$5,850.00	\$0.00	\$0.00	\$2,340.00	\$0.00	B	NAS
NS80GDME60	NS80 GW ENCL WITH 2 XB60 FACTORY	\$1.00	38%	\$0.62	\$5,880.00	\$4,900.00	\$0.00	\$0.00	\$1,960.00	\$0.00	B	NAS
NS80GDME60-FD	NS80 GW ENCL WITH 2 XB60 FLD INST	\$1.00	38%	\$0.62	\$5,880.00	\$4,900.00	\$0.00	\$0.00	\$1,960.00	\$0.00	B	NAS
NS80GDME65	NS80 GW ENCL WITH 2 XB65 FACTORY	\$1.00	38%	\$0.62	\$9,000.00	\$7,500.00	\$0.00	\$0.00	\$3,000.00	\$0.00	B	NAS
NS80GDME65-FD	NS80 GW ENCL WITH 2 XB65 FLD INST	\$1.00	38%	\$0.62	\$9,000.00	\$7,500.00	\$0.00	\$0.00	\$3,000.00	\$0.00	B	NAS
NS80G-ENT-L	CELERRA NS80G ENT LIC	\$37,200.00	26%	\$27,528.00	\$7,440.00	\$6,696.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS80G-FLR-L	NS80G FLR BASE LICENSE (2 BLADES)	\$10,000.00	26%	\$7,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS80G-UNIX-L	CELERRA NS80G UNIX LIC	\$26,400.00	26%	\$19,536.00	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS80-ISCSI-L	CELERRA NS80 ISCSI LIC	\$25,000.00	26%	\$18,500.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS80-NFS-U-L	NS80 NFS UPGRADE TO ADD CIFS LIC	\$25,000.00	26%	\$18,500.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS80-REP-L	NS80 REPLICATOR LIC	\$18,600.00	26%	\$13,764.00	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS-8GFC-SFP	SINGLE 8G FC SFP	\$1.00	38%	\$0.62	\$531.25	\$468.75	\$343.75	\$0.00	\$125.00	\$0.00	B	NAS
NS960-AUX	NS-960 ARRAY 8FC	\$1.00	38%	\$0.62	\$11,305.00	\$9,975.00	\$7,315.00	\$0.00	\$2,660.00	\$0.00	B	NAS
NS960-AUX8	NS-960 ARRAY 8 8GBFC	\$1.00	38%	\$0.62	\$12,261.25	\$10,818.75	\$7,933.75	\$0.00	\$2,885.00	\$0.00	B	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NS960-CEE2-L	NS CEE-ANTI-VIRUS	\$1.00	26%	\$0.74	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS960-CEE-L	NS-960 AV LICENSE	\$1.00	26%	\$0.74	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS960-CIFS-L	CELERRA NS-960 CIFS LIC	\$1.00	26%	\$0.74	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS960-CIFS-UL	CELERRA NS-960 CIFS UPG LIC	\$1.00	26%	\$0.74	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS960-CIU	CELERRA CIFS LIC UPG TO NS-960	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS960-CSB	NS-960 CONTROL STATION FACTORY PRIMARY	\$1.00	38%	\$0.62	\$680.00	\$600.00	\$440.00	\$0.00	\$160.00	\$0.00	B	NAS
NS960-CSB2	NS-960 CONTROL STATION FACTORY 2ND	\$1.00	38%	\$0.62	\$971.55	\$857.25	\$628.65	\$0.00	\$228.60	\$0.00	B	NAS
NS960DM-8A	NS-960 A BLADE 8GB MEM 8 GBE 4 FC	\$1.00	38%	\$0.62	\$4,078.30	\$3,598.50	\$2,638.90	\$0.00	\$959.60	\$0.00	B	NAS
NS960DM-8A1	NS-960 A1 BLADE 8GB MEM 16 GBE 4 FC	\$1.00	38%	\$0.62	\$4,607.00	\$4,065.00	\$2,981.00	\$0.00	\$1,084.00	\$0.00	B	NAS
NS960DM-8A2	NS-960 A2 BLD 8GB MEM 4GBE ONE 10GBE OPT	\$1.00	38%	\$0.62	\$5,927.05	\$5,229.75	\$3,835.15	\$0.00	\$1,394.60	\$0.00	B	NAS
NS960DM-8B	NS960 B BLD 8GB MEM 4GBE CU 4 GBE OP 4FC	\$1.00	38%	\$0.62	\$4,210.90	\$3,715.50	\$2,724.70	\$0.00	\$990.80	\$0.00	B	NAS
NS960DM-8B1	NS-960B1 8GB MEM 8 GBE CU 8 GBE OP 4 FC	\$1.00	38%	\$0.62	\$4,873.90	\$4,300.50	\$3,153.70	\$0.00	\$1,146.80	\$0.00	B	NAS
NS960DM-8C	NS-960 C BLADE 8GB MEM 2 10GBE OP 4 FC	\$1.00	38%	\$0.62	\$4,892.60	\$4,317.00	\$3,165.80	\$0.00	\$1,151.20	\$0.00	B	NAS
NS960DM-8C1	NS-960 C1 BLADE 8GB MEM 4 10GBE OP 4 FC	\$1.00	38%	\$0.62	\$6,237.30	\$5,503.50	\$4,035.90	\$0.00	\$1,467.60	\$0.00	B	NAS
NS960DM-8C3	NS960 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	\$1.00	38%	\$0.62	\$5,555.60	\$4,902.00	\$3,594.80	\$0.00	\$1,307.20	\$0.00	B	NAS
NS960DM-8C5	NS960 C5 8GB MEM 2 10GBE OP 8 GBE CU 4FC	\$1.00	38%	\$0.62	\$6,239.00	\$5,505.00	\$4,037.00	\$0.00	\$1,468.00	\$0.00	B	NAS
NS960DM-8D	NS-960 D BLADE 8GB MEM 8 GBE 4 8GBFC	\$1.00	38%	\$0.62	\$4,227.05	\$3,729.75	\$2,735.15	\$0.00	\$994.60	\$0.00	B	NAS
NS960DM-8D1	NS-960 D1 BLADE 8GB MEM 16 GBE 4 8GBFC	\$1.00	38%	\$0.62	\$4,755.75	\$4,196.25	\$3,077.25	\$0.00	\$1,119.00	\$0.00	B	NAS
NS960DM-8E	NS960 8GB MEM 4 GBE CU 4 GBE OP 4 8GBFC	\$1.00	38%	\$0.62	\$4,359.65	\$3,846.75	\$2,820.95	\$0.00	\$1,025.80	\$0.00	B	NAS
NS960DM-8E1	NS960 8GB MEM 8 GBE CU 8 GBE OP 4 8GBFC	\$1.00	38%	\$0.62	\$5,022.65	\$4,431.75	\$3,249.95	\$0.00	\$1,181.80	\$0.00	B	NAS
NS960DM-8F	NS-960 F BLADE 8GB MEM 2 10GBE OP 4 FC	\$1.00	38%	\$0.62	\$5,041.35	\$4,448.25	\$3,262.05	\$0.00	\$1,186.20	\$0.00	B	NAS
NS960DM-8F1	NS-960 F1 BLADE 8GB MEM 4 10GBE OP 4 FC	\$1.00	38%	\$0.62	\$6,386.05	\$5,634.75	\$4,132.15	\$0.00	\$1,502.60	\$0.00	B	NAS
NS960DM-8F3	NS960 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	\$1.00	38%	\$0.62	\$5,704.35	\$5,033.25	\$3,691.05	\$0.00	\$1,342.20	\$0.00	B	NAS
NS960DM-8F5	NS960 F5 8GB MEM 2 10GBE OP 8 GBE CU 4FC	\$1.00	38%	\$0.62	\$6,387.75	\$5,636.25	\$4,133.25	\$0.00	\$1,503.00	\$0.00	B	NAS
NS960-DME0	NS-960 INITIAL ENCLOSURE ONE REQUIRED	\$1.00	38%	\$0.62	\$1,608.20	\$1,419.00	\$1,040.60	\$0.00	\$378.40	\$0.00	B	NAS
NS960-DME1	NS-960 ENCLOSURE	\$1.00	38%	\$0.62	\$2,297.55	\$2,027.25	\$1,486.65	\$0.00	\$540.60	\$0.00	B	NAS
NS960-DM-F4	NS-960 BASE BLADE 8GB MEM 4 PORT 4G FC	\$1.00	38%	\$0.62	\$2,378.30	\$2,098.50	\$1,538.90	\$0.00	\$559.60	\$0.00	B	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NS960-DM-F4U	NS960 8GB MEM 4 PORTS 4GFC UPG	\$1.00	38%	\$0.62	\$3,091.79	\$2,728.05	\$2,000.57	\$0.00	\$727.48	\$0.00	B	NAS
NS960-DM-F8	NS-960 BASE BLADE 8GB MEM 4 PORT 8G FC	\$1.00	38%	\$0.62	\$2,527.05	\$2,229.75	\$1,635.15	\$0.00	\$594.60	\$0.00	B	NAS
NS960-DM-F8U	NS960 8GB MEM 4 PORTS 8GFC UPG	\$1.00	38%	\$0.62	\$3,285.25	\$2,898.75	\$2,125.75	\$0.00	\$773.00	\$0.00	B	NAS
NS960-EXPSW	SW CHARGE FOR 960 DRIVES ON NS960	\$1.00	26%	\$0.74	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS960-FASTVE	FAST FMA/VE FOR NS-960	\$36,500.00	26%	\$27,010.00	\$7,300.00	\$6,570.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS960-FCOPT-U	CELERRA NS-960 FC ENABLEMENT LIC UPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS960-FLR-L	NS960 FLR BASE LICENSE (2 BLADES)	\$1.00	26%	\$0.74	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS960I-DME0	NS-960 ISCSI INITIAL ENCL ONE REQUIRED	\$1.00	38%	\$0.62	\$2,703.00	\$2,385.00	\$1,749.00	\$0.00	\$636.00	\$0.00	B	NAS
NS960-ISCSI-L	CELERRA NS-960 ISCSI LIC	\$1.00	26%	\$0.74	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS960-ISU	CELERRA ISCSI LIC UPG TO NS-960	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS960-NFS-UL	CELERRA NS-960 NFS UPG LIC	\$1.00	26%	\$0.74	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS960-NFU	CELERRA NFS LIC UPG TO NS-960	\$1.00	26%	\$0.74	\$3,168.00	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS960-REP2U	CELERRA REPV2 UPG LIC FOR NS-960	\$1.00	26%	\$0.74	\$3,732.00	\$3,358.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS960-REPV2-L	NS-960 CELERRA REPLICATOR V2 LICENSE	\$1.00	26%	\$0.74	\$6,220.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS960-REPV2LU	NS-960 CELERRA REPLICATOR V2 ADD-ON LIC	\$1.00	26%	\$0.74	\$6,220.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS960-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-96	\$43,200.00	26%	\$31,968.00	\$8,640.00	\$7,776.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS960-UNIX-L	CELERRA NS-960 UNIX LIC	\$1.00	26%	\$0.74	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS96-CSB2-U	NS-960 CONTROL STATION UPGRADE	\$1.00	38%	\$0.62	\$1,403.35	\$1,238.25	\$908.05	\$0.00	\$330.20	\$0.00	B	NAS
NS96-DM-8A1-U	NS-960 A1 BLADE 8GB MEM 4 GBE 16 FC	\$1.00	38%	\$0.62	\$5,989.10	\$5,284.50	\$3,875.30	\$0.00	\$1,409.20	\$0.00	B	NAS
NS96-DM-8A2-U	NS960 A2 8GB MEM 4 GBE ONE 10GBE OPT UPG	\$1.00	38%	\$0.62	\$7,705.25	\$6,798.75	\$4,985.75	\$0.00	\$1,813.00	\$0.00	B	NAS
NS96-DM-8A-U	NS-960 A BLADE 8GB MEM 4GBE 8FC UPGRADE	\$1.00	38%	\$0.62	\$5,302.30	\$4,678.50	\$3,430.90	\$0.00	\$1,247.60	\$0.00	B	NAS
NS96-DM-8B1-U	NS960 8GBMEM 8GBE CU 8 GBE OP 4 FC UPG	\$1.00	38%	\$0.62	\$6,335.90	\$5,590.50	\$4,099.70	\$0.00	\$1,490.80	\$0.00	B	NAS
NS96-DM-8B-U	NS960 8GB MEM 4 GBECU 4 GBEOP 4 FC UPG	\$1.00	38%	\$0.62	\$5,474.00	\$4,830.00	\$3,542.00	\$0.00	\$1,288.00	\$0.00	B	NAS
NS96-DM-8C1-U	NS-960 C1 BLADE 8GB MEM 4 10GBE OP 4 FC	\$1.00	38%	\$0.62	\$8,109.00	\$7,155.00	\$5,247.00	\$0.00	\$1,908.00	\$0.00	B	NAS
NS96-DM-8C3-U	NS960 8GB MEM 2 10GBEOP 4GBECU 4GBE OP4	\$1.00	38%	\$0.62	\$7,221.60	\$6,372.00	\$4,672.80	\$0.00	\$1,699.20	\$0.00	B	NAS
NS96-DM-8C5-U	NS960 8GB MEM 2 10GBE OP 8 GBE CU 4 FC U	\$1.00	38%	\$0.62	\$8,110.70	\$7,156.50	\$5,248.10	\$0.00	\$1,908.40	\$0.00	B	NAS
NS96-DM-8C-U	NS960 8GB MEM 2 10GBE OP 4FC U/G	\$1.00	38%	\$0.62	\$6,359.70	\$5,611.50	\$4,115.10	\$0.00	\$1,496.40	\$0.00	B	NAS
NS96-DM-8D1-U	NS-960 D1 BLADE 8GBMEM 16GBE 4 8GBFC UP	\$1.00	38%	\$0.62	\$6,182.56	\$5,455.20	\$4,000.48	\$0.00	\$1,454.72	\$0.00	B	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NS96-DM-8D-U	NS-960 D BLADE 8GB MEM 8 GBE 4 8GBFC UPG	\$1.00	38%	\$0.62	\$5,495.25	\$4,848.75	\$3,555.75	\$0.00	\$1,293.00	\$0.00	B	NAS
NS96-DM-8E1-U	NS960 8GB MEM 8 GBECU 8 GBEOP 4 8GBFC U	\$1.00	38%	\$0.62	\$6,529.53	\$5,761.35	\$4,224.99	\$0.00	\$1,536.36	\$0.00	B	NAS
NS96-DM-8E-U	NS960 8GB MEM 4 GBECU 4 GBEOP 4 8GBFC UP	\$1.00	38%	\$0.62	\$5,667.63	\$5,000.85	\$3,667.29	\$0.00	\$1,333.56	\$0.00	B	NAS
NS96-DM-8F1-U	NS960 F1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	\$1.00	38%	\$0.62	\$8,301.95	\$7,325.25	\$5,371.85	\$0.00	\$1,953.40	\$0.00	B	NAS
NS96-DM-8F3-U	NS960 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	\$1.00	38%	\$0.62	\$7,415.74	\$6,543.30	\$4,798.42	\$0.00	\$1,744.88	\$0.00	B	NAS
NS96-DM-8F5-U	NS960 8GB MEM 2 10GBEOP 8 GBECU 4FC UPG	\$1.00	38%	\$0.62	\$8,304.16	\$7,327.20	\$5,373.28	\$0.00	\$1,953.92	\$0.00	B	NAS
NS96-DM-8F-U	NS-960 F BLADE 8GBMEM 2 10GBE OP 4FC UPG	\$1.00	38%	\$0.62	\$6,553.84	\$5,782.80	\$4,240.72	\$0.00	\$1,542.08	\$0.00	B	NAS
NS96-DME1-U	NS-960 ENCLOSURE UPG	\$1.00	38%	\$0.62	\$3,513.90	\$3,100.50	\$2,273.70	\$0.00	\$826.80	\$0.00	B	NAS
NS96-FCNV480L	NS960 BE ENBL Navi UP TO 480 DRIVES	\$96,500.00	26%	\$71,410.00	\$19,300.00	\$17,370.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS96-FCNV480U	NS960 BE ENABLE Navi UPG UP TO 480 DR	\$96,500.00	26%	\$71,410.00	\$19,300.00	\$17,370.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS96-FCNV960A	NS960 BE ENABLE Navi UPG 480 TO 960 DR	\$33,500.00	26%	\$24,790.00	\$6,700.00	\$6,030.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS96-FCNV960L	NS960 BE ENABLE Navi UP TO 960 DRIVES	\$130,000.00	26%	\$96,200.00	\$26,000.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS96-FCNV960U	NS960 BE ENABLE Navi UPG UP TO 960 DR	\$130,000.00	26%	\$96,200.00	\$26,000.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS96-NBNV480L	NS960 BLOCK ENBL W NAVI UP TO 480 DRVS	\$1.00	26%	\$0.74	\$18,335.00	\$16,501.50	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS96-NBNV480U	NS960 BLOCK ENBL W NAV TO 480 DRVS UPG	\$1.00	26%	\$0.74	\$18,335.00	\$16,501.50	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS96-NBNV960A	NS960 NATIV BLOCK ENBL 480TO960 UPG	\$1.00	26%	\$0.74	\$6,365.00	\$5,728.50	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS96-NBNV960L	NS960 BLOCK ENBL W NAVI UP TO 960 DRVS	\$1.00	26%	\$0.74	\$24,700.00	\$22,230.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS96-NBNV960U	NS960 BLOCK ENBL W NAV TO 960 DRVS UPG	\$1.00	26%	\$0.74	\$24,700.00	\$22,230.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS-AF04-100	100GB 3.5 520BPS FLASH DRIVE 4GB FC	\$1.00	38%	\$0.62	\$1,042.95	\$920.25	\$674.85	\$0.00	\$245.40	\$0.00	B	NAS
NS-AF04-100HS	100GB 3.5IN 4GB FLASH DRIVE HOT SPARE	\$1.00	38%	\$0.62	\$1,042.95	\$920.25	\$674.85	\$0.00	\$245.40	\$0.00	B	NAS
NS-AF04-100U	100GB 3.5IN 520BPS FLASH 4GB FC U/G	\$1.00	38%	\$0.62	\$1,031.10	\$873.80	\$640.21	\$0.00	\$233.04	\$0.00	B	NAS
NS-AF04-200	200GB 3.5 520BPS FLASH DRIVE 4GB FC	\$1.00	38%	\$0.62	\$1,881.90	\$1,660.50	\$1,217.70	\$0.00	\$442.80	\$0.00	B	NAS
NS-AF04-200HS	200GB 520BPS DRIVE 4GB FC HOT SPARE	\$1.00	38%	\$0.62	\$1,881.90	\$1,660.50	\$1,217.70	\$0.00	\$442.80	\$0.00	B	NAS
NS-AF04-200U	200GB 3.5IN 520BPS FLASH 4GB FC U/G	\$1.00	38%	\$0.62	\$1,862.28	\$1,578.18	\$1,156.29	\$0.00	\$420.89	\$0.00	B	NAS
NS-AT05-250	250GB PATA 5400RPM	\$950.00	38%	\$589.00	\$161.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	B	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NS-AT05-250U	250GB PATA 5400RPM	\$1,280.00	38%	\$793.60	\$167.81	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	B	NAS	
NS-AT05-320	320GB 5400RPM PATA	\$950.00	38%	\$589.00	\$161.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	B	NAS	
NS-AT05-320U	320GB 5400RPM PATA UPG	\$1,280.00	38%	\$793.60	\$167.81	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	B	NAS	
NS-AT07-010	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,440.00	38%	\$892.80	\$244.80	\$216.00	\$158.40	\$0.00	\$57.60	\$0.00	B	NAS	
NS-AT07-010HS	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,440.00	38%	\$892.80	\$244.80	\$216.00	\$158.40	\$0.00	\$57.60	\$0.00	B	NAS	
NS-AT07-010U	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,790.00	38%	\$1,109.80	\$234.67	\$198.87	\$145.71	\$0.00	\$53.04	\$0.00	B	NAS	
NS-AT07-250	250GB 7200RPM ATA DRIVE	\$950.00	38%	\$589.00	\$161.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	B	NAS	
NS-AT07-250U	250GB 7200RPM ATA DRIVE	\$1,280.00	38%	\$793.60	\$167.81	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	B	NAS	
NS-AT07-500	500GB 7200RPM SATA DISK	\$1,330.00	38%	\$824.60	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	B	NAS	
NS-AT07-500U	500GB SATA UPGRADE	\$1,795.00	38%	\$1,112.90	\$235.32	\$199.42	\$146.11	\$0.00	\$53.19	\$0.00	B	NAS	
NS-AT07-750	750GB 7200RPM SATA II 512BPS KLONDIKE	\$1,895.00	38%	\$1,174.90	\$322.15	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	B	NAS	
NS-AT07-750HS	750GB 7200RPM SATA II 512BPS KLONDIKE HS	\$1,895.00	38%	\$1,174.90	\$322.15	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	B	NAS	
NS-AT07-750U	750GB 7200RPM SATA II 512BPS KLONDIKE UP	\$2,558.00	38%	\$1,585.96	\$335.35	\$284.19	\$208.22	\$0.00	\$75.79	\$0.00	B	NAS	
NSB2G10-146	NEBS 146GB 10K 2GB FC	\$1,020.00	38%	\$632.40	\$173.40	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	B	NAS	
NSB2G10-146HS	NEBS 146GB 10K 2GB FC HS	\$1,020.00	38%	\$632.40	\$173.40	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	B	NAS	
NSB2G10-146U	NEBS 146GB 10K 2GB FC UPG	\$1.00	38%	\$0.62	\$180.26	\$152.76	\$111.93	\$0.00	\$40.74	\$0.00	B	NAS	
NSB2G10-300U	NEBS 300GB 10K 2GB FC UPG	\$1.00	38%	\$0.62	\$259.58	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	B	NAS	
NSB4G15-146	NEBS 146GB 15K 4GB FC	\$1,330.00	38%	\$824.60	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	B	NAS	
NSB4G15-146HS	NEBS 146GB 15K 4GB FC HS	\$1,330.00	38%	\$824.60	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	B	NAS	
NSB4G15-146U	NEBS 146GB 15K 4GB FC UPG	\$1,800.00	38%	\$1,116.00	\$235.98	\$199.98	\$146.52	\$0.00	\$53.33	\$0.00	B	NAS	
NSB4G15-73	NEBS 73GB 15K 4GB FC	\$1.00	38%	\$0.62	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	B	NAS	
NSB4G15-73HS	NEBS 73GB 15K 4GB FC HS	\$1.00	38%	\$0.62	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	B	NAS	
NSB4G15-73U	NEBS 73GB 15K 4GB FC UPG	\$1.00	38%	\$0.62	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	B	NAS	
NS-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$1.00	26%	\$0.74	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS-CS	1 CS NS500/NS700 EMC Rack	\$1.00	38%	\$0.62	\$564.00	\$470.00	\$0.00	\$0.00	\$188.00	\$0.00	B	NAS	
NS-CS-2	2nd CS NS704 EMC Rack	\$1.00	38%	\$0.62	\$564.00	\$470.00	\$0.00	\$0.00	\$188.00	\$0.00	B	NAS	
NS-CS-2-FD	2nd CS NS704 Fld Inst	\$1.00	38%	\$0.62	\$564.00	\$470.00	\$0.00	\$0.00	\$188.00	\$0.00	B	NAS	
NS-CS-2-U	2nd CS add-on for NS704	\$1.00	38%	\$0.62	\$564.00	\$470.00	\$0.00	\$0.00	\$188.00	\$0.00	B	NAS	
NS-CS-ADJ	ADJUSTABLE RAILS FOR CELERRA C-STATION	\$420.00	38%	\$260.40	\$71.40	\$63.00	\$46.20	\$0.00	\$16.80	\$0.00	B	NAS	
NS-CSB	GATEWAY CONTROL STATION SERIES B	\$1.00	38%	\$0.62	\$1,079.50	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	B	NAS	
NS-CSB2	GATEWAY C-STATION SERIES B - SECONDARY	\$1.00	38%	\$0.62	\$1,079.50	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	B	NAS	
NS-CSB2-U	SECOND CONT-STATION ADD-ON FOR CELERRA	\$1.00	38%	\$0.62	\$1,403.35	\$1,238.25	\$908.05	\$0.00	\$330.20	\$0.00	B	NAS	
NS-CSFD	1 CS NS500/NS700 Fld Inst	\$1.00	38%	\$0.62	\$564.00	\$470.00	\$0.00	\$0.00	\$188.00	\$0.00	B	NAS	
NS-CX-ES01	NS-CNX ENCRYPTION SOLUTION(EMC OEM Products)	\$1.00	15%	\$0.85	\$19,649.00	\$14,035.00	\$9,824.50	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
NSD480-AUX	NS-480 DENSE ARRAY NO FC/ISCSI FACT	\$1.00	38%	\$0.62	\$3,388.10	\$2,989.50	\$2,192.30	\$0.00	\$797.20	\$0.00	B	NAS	
NSD480-CS	NS-480 DENSE CONTROL STATION	\$1.00	38%	\$0.62	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	B	NAS	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NSD4824-A	NS480 DENSE 2OF4DM-4GB-4 CU GIGE FACT	\$1.00	38%	\$0.62	\$4,998.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	B	NAS
NSD4824-B	NS480DENSE 2OF4DM-4GB-4 OPT/CU GIGE	\$1.00	38%	\$0.62	\$4,998.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	B	NAS
NSD4824-C	NS480DENSE 2OF4DM-4GB-2OPT10GE2CU1GE	\$1.00	38%	\$0.62	\$7,038.00	\$6,210.00	\$4,554.00	\$0.00	\$1,656.00	\$0.00	B	NAS
NSD482-A	NS480DENSE 2DM-4GB-4 CU GIGE PORTS	\$1.00	38%	\$0.62	\$4,998.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	B	NAS
NSD482-B	NS480DENSE 2DM-4GB-4 OPT/CU GIGE FACT	\$1.00	38%	\$0.62	\$4,998.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	B	NAS
NSD482-C	NS480DENSE 2DM-4GB-2OPT 10GE 2CU1GE	\$1.00	38%	\$0.62	\$7,038.00	\$6,210.00	\$4,554.00	\$0.00	\$1,656.00	\$0.00	B	NAS
NSD484-A	NS480DENSE 4DM-4GB-4 CU GIGE PORTS	\$1.00	38%	\$0.62	\$4,998.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	B	NAS
NSD484-B	NS480DENSE 4DM-4GB-4 OPT/CU GIGE FACT	\$1.00	38%	\$0.62	\$4,998.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	B	NAS
NSD484-C	NS480DENSE 4DM-4GB-2OPT 10GE 2CU1GE	\$1.00	38%	\$0.62	\$7,038.00	\$6,210.00	\$4,554.00	\$0.00	\$1,656.00	\$0.00	B	NAS
NSD4PDAE-40FD	NS40-FLD-VAULT-DAE DC	\$1.00	38%	\$0.62	\$948.00	\$790.00	\$0.00	\$0.00	\$316.00	\$0.00	B	NAS
NSD4PDAE-FD	NS40-FLD-EXP-DAE DC	\$1.00	38%	\$0.62	\$948.00	\$790.00	\$0.00	\$0.00	\$316.00	\$0.00	B	NAS
NSD960-AUX	NS-960 DENSE AUX CHASSIS	\$1.00	38%	\$0.62	\$11,900.00	\$10,500.00	\$7,700.00	\$0.00	\$2,800.00	\$0.00	B	NAS
NSD960-AUX8	NS-960 DENSE AUX CHASSIS	\$1.00	38%	\$0.62	\$14,424.50	\$12,727.50	\$9,333.50	\$0.00	\$3,394.00	\$0.00	B	NAS
NSD960-CSB	DENSE NS-960 PRIMARY CONTROL STATION	\$1.00	38%	\$0.62	\$1,079.50	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	B	NAS
NSD960-CSB2	DENSE NS-960 CONTROL STATION 2	\$1.00	38%	\$0.62	\$1,079.50	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	B	NAS
NSD960-DME0	NS960 DENSE INT INITIAL D-MOVER ENCL-0	\$1.00	38%	\$0.62	\$2,703.00	\$2,385.00	\$1,749.00	\$0.00	\$636.00	\$0.00	B	NAS
NSD960-DME1	NS960 DENSE INT DATAMOVER ENCLOSURE 1	\$1.00	38%	\$0.62	\$2,703.00	\$2,385.00	\$1,749.00	\$0.00	\$636.00	\$0.00	B	NAS
NSDAE10146OS	NS600 DAE W-OS 5-10K146GB	\$13,900.00	38%	\$8,618.00	\$2,363.00	\$2,085.00	\$1,529.00	\$0.00	\$556.00	\$0.00	B	NAS
NSDAE10146OSF	NS600 DAE W-OS 5-10K146GB	\$13,900.00	38%	\$8,618.00	\$2,363.00	\$2,085.00	\$1,529.00	\$0.00	\$556.00	\$0.00	B	NAS
NSDAE1073OS	NS600 DAE W-OS 5-10K73GB	\$10,550.00	38%	\$6,541.00	\$1,793.50	\$1,582.50	\$1,160.50	\$0.00	\$422.00	\$0.00	B	NAS
NSDAE1073OSFD	NS600 DAE W-OS 5-10K73GB	\$10,550.00	38%	\$6,541.00	\$1,793.50	\$1,582.50	\$1,160.50	\$0.00	\$422.00	\$0.00	B	NAS
NSDAE1536OS	NS600 DAE W-OS 5-15K36GB	\$9,750.00	38%	\$6,045.00	\$1,657.50	\$1,462.50	\$1,072.50	\$0.00	\$390.00	\$0.00	B	NAS
NSDAE1536OSFD	NS600 DAE W-OS 5-15K36GB	\$9,750.00	38%	\$6,045.00	\$1,657.50	\$1,462.50	\$1,072.50	\$0.00	\$390.00	\$0.00	B	NAS
NSDAE1573OS	NS600 DAE W-OS 5-15K73GB	\$13,700.00	38%	\$8,494.00	\$2,329.00	\$2,055.00	\$1,507.00	\$0.00	\$548.00	\$0.00	B	NAS
NSDAE1573OSFD	NS600 DAE W-OS 5-15K73GB	\$13,700.00	38%	\$8,494.00	\$2,329.00	\$2,055.00	\$1,507.00	\$0.00	\$548.00	\$0.00	B	NAS
NS-DART-54	BACK REV DART V5.4.27.2	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS-DART-55	BACK REV DART V5 5	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	SYM HARDWARE
NS-DART-5537	BACK REV DART V5 5 37	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS-DART-5649	Manufacturing flag DART 5.6.49 install	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS-DCD-5649	DART 5.6.49 DOC + SW KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS-FAST-APL	CELERRA FAST FMA APPLIANCE	\$1.00	26%	\$0.74	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS-FAST-HAAPL	CELERRA FAST FMA HA APPLIANCE	\$1.00	26%	\$0.74	\$3,280.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS-FAST-VE	CELERRA FAST FMA/VE	\$1.00	26%	\$0.74	\$4,018.00	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS-FC04-073	73GB 4GB FIBRE CHANNEL EFD	\$1.00	38%	\$0.62	\$1,382.10	\$1,219.50	\$894.30	\$0.00	\$325.20	\$0.00	B	NAS
NS-FC04-073HS	73GB 4GB FIBRE CHANNEL EFD HS	\$1.00	38%	\$0.62	\$1,382.10	\$1,219.50	\$894.30	\$0.00	\$325.20	\$0.00	B	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NS-FC04-073U	73GB 4GB FIBRE CHANNEL EFD UPGRADE	\$1.00	38%	\$0.62	\$1,438.82	\$1,219.32	\$893.37	\$0.00	\$325.19	\$0.00	B	NAS	
NS-FC04-200	200GB 4GB FIBRE CHANNEL EFD	\$1.00	38%	\$0.62	\$3,057.45	\$2,697.75	\$1,978.35	\$0.00	\$719.40	\$0.00	B	NAS	
NS-FC04-200HS	200GB 4GB FIBRE CHANNEL EFD HS	\$1.00	38%	\$0.62	\$3,057.45	\$2,697.75	\$1,978.35	\$0.00	\$719.40	\$0.00	B	NAS	
NS-FC04-200U	200GB 4GB FIBRE CHANNEL EFD UPG	\$1.00	38%	\$0.62	\$3,183.11	\$2,697.51	\$1,976.39	\$0.00	\$719.42	\$0.00	B	NAS	
NS-FC04-400	400GB 4GB FIBRE CHANNEL EFD	\$1.00	38%	\$0.62	\$5,241.10	\$4,624.50	\$3,391.30	\$0.00	\$1,233.20	\$0.00	B	NAS	
NS-FC04-400HS	400GB 4GB FIBRE CHANNEL EFD HS	\$1.00	38%	\$0.62	\$5,241.10	\$4,624.50	\$3,391.30	\$0.00	\$1,233.20	\$0.00	B	NAS	
NS-FC04-400U	400GB 4GB FIBRE CHANNEL EFD UPG	\$1.00	38%	\$0.62	\$5,457.04	\$4,624.54	\$3,388.28	\$0.00	\$1,233.35	\$0.00	B	NAS	
NS-FLR29-6	Mfg flag NS FL 4.29.006 install	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS-FLR-LIC	NS FLR LICENSE	\$10,000.00	26%	\$7,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS-FLR-L-U	NS FLR UPGRADE LICENSE	\$10,000.00	26%	\$7,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS-FLR-U	NS FLR ADDITIONAL BLADE	\$1.00	26%	\$0.74	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG2-1-2-A-U	NS-G2 1 TO 2 BLADE UPG 4 PORT 1GBE CU	\$1.00	38%	\$0.62	\$2,839.85	\$2,505.75	\$1,837.55	\$0.00	\$668.20	\$0.00	B	NAS	
NSG2-1-2-B-U	NSG2 1TO2 BLADE UPG 2X 1GBE CU 2X 1GBEOP	\$1.00	38%	\$0.62	\$2,839.85	\$2,505.75	\$1,837.55	\$0.00	\$668.20	\$0.00	B	NAS	
NSG2-1-2-C-U	NS-G2 1TO2 BLADE UG 2X1GBE CU 2X10GBE OP	\$1.00	38%	\$0.62	\$4,165.85	\$3,675.75	\$2,695.55	\$0.00	\$980.20	\$0.00	B	NAS	
NSG2-CEE2-L	NS CEE-ANTI-VIRUS	\$1.00	26%	\$0.74	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG2-CEE-L	NS EVENT ENABLER LICENSE	\$1.00	26%	\$0.74	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG2-CIFS-UL	NS-G2 CIFS LICENSE ADD TO EXISTING SYS	\$1.00	26%	\$0.74	\$650.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG2-FASTVE	FAST FMAVE FOR NS-G2	\$31,500.00	26%	\$23,310.00	\$6,300.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG2-FLR-L	NS-G2 FLR BASE LICENSE (2 BLADES)	\$1.00	26%	\$0.74	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG2-IS-UL	NS-G2 ISCSI LICENSE ADD TO EXISTING SYS	\$1.00	26%	\$0.74	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG2-NFS-UL	NS-G2 NFS LICENSE ADD TO EXISTING SYSTEM	\$1.00	26%	\$0.74	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG2-REPV2-LU	CELERRA REPLICATOR V2 RTU	\$1.00	26%	\$0.74	\$3,750.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG2-VG2-UPG	NSG2 TO VG2 CONVERSION	\$1.00	38%	\$0.62	\$2,380.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	B	NAS	
NSG-41-2-CI-U	NS41G-2G CIFS UPG LIC	\$1.00	26%	\$0.74	\$650.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG41-2-DC-AU	NS40G DC 1-2 DM 4 IO UPG	\$1.00	38%	\$0.62	\$2,865.60	\$2,388.00	\$0.00	\$0.00	\$955.20	\$0.00	B	NAS	
NSG41-2-DC-BU	NS40G DC 1-2 DM 2/2 IO UPG	\$1.00	38%	\$0.62	\$2,865.60	\$2,388.00	\$0.00	\$0.00	\$955.20	\$0.00	B	NAS	
NSG-41-2-NF-U	NS41G-2G NFS UPG LIC	\$1.00	26%	\$0.74	\$1,040.00	\$936.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG8-CEE2-L	NS CEE-ANTI-VIRUS	\$1.00	26%	\$0.74	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG8-CEE-L	NS-G8 AV LICENSE	\$1.00	26%	\$0.74	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG8-CIFS-UL	CELERRA NS-G8 CIFS UPG LIC	\$1.00	26%	\$0.74	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG8-CIU	CELERRA CIFS LIC UPG TO NS-G8	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG8-CSB2-U	NS-G8 CONTROL STATION UPGRADE	\$1.00	38%	\$0.62	\$1,403.35	\$1,238.25	\$908.05	\$0.00	\$330.20	\$0.00	B	NAS	
NSG8-DM-8A1-U	NS-G8 A1 BLADE 8GB MEM 16 GBE 4 FC	\$1.00	38%	\$0.62	\$6,587.50	\$5,812.50	\$4,262.50	\$0.00	\$1,550.00	\$0.00	B	NAS	
NSG8-DM-8A2-U	NS-G8 A2 8GB MEM 4 GBE ONE 10GBE OPT UG	\$1.00	38%	\$0.62	\$8,235.31	\$7,266.45	\$5,328.73	\$0.00	\$1,937.72	\$0.00	B	NAS	
NSG8-DM-8A-U	NS-G8 A BLADE 8GB MEM 8 GBE 4 FC UPG	\$1.00	38%	\$0.62	\$5,832.70	\$5,146.50	\$3,774.10	\$0.00	\$1,372.40	\$0.00	B	NAS	
NSG8-DM-8B1-U	NSG8 8GB MEM 8 GBE CU 8 GBE OP 4 FC UPG	\$1.00	38%	\$0.62	\$6,970.00	\$6,150.00	\$4,510.00	\$0.00	\$1,640.00	\$0.00	B	NAS	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NSG8-DM-8B-U	G8 BLADE 8GBMEM 4 GBECU 4 GBEOP 4 FC UG	\$1.00	38%	\$0.62	\$6,021.40	\$5,313.00	\$3,896.20	\$0.00	\$1,416.80	\$0.00	B	NAS	
NSG8-DM-8C1-U	NS-G8 C1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	\$1.00	38%	\$0.62	\$8,919.90	\$7,870.50	\$5,771.70	\$0.00	\$2,098.80	\$0.00	B	NAS	
NSG8-DM-8C3-U	NSG8 8GB 2 10GBEOP 4 GBECU 4 GBEOP 4FC U	\$1.00	38%	\$0.62	\$7,944.10	\$7,009.50	\$5,140.30	\$0.00	\$1,869.20	\$0.00	B	NAS	
NSG8-DM-8C5-U	NSG8 C5 8GB MEM 2 10GBE OP 8 GBE CU 4 FC	\$1.00	38%	\$0.62	\$8,921.60	\$7,872.00	\$5,772.80	\$0.00	\$2,099.20	\$0.00	B	NAS	
NSG8-DM-8C-U	NS-G8 C BLADE 8GB MEM 2 10GBE OP 4FC UG	\$1.00	38%	\$0.62	\$6,996.35	\$6,173.25	\$4,527.05	\$0.00	\$1,646.20	\$0.00	B	NAS	
NSG8-DM-8D1-U	NS-G8 D1 BLADE 8GB MEM 16GBE 4 8GBFC UG	\$1.00	38%	\$0.62	\$6,781.47	\$5,983.65	\$4,388.01	\$0.00	\$1,595.64	\$0.00	B	NAS	
NSG8-DM-8D-U	NS-G8 D BLADE 8GB MEM 8 GBE 4 8GBFC UPG	\$1.00	38%	\$0.62	\$6,025.31	\$5,316.45	\$3,898.73	\$0.00	\$1,417.72	\$0.00	B	NAS	
NSG8-DM-8E1-U	NSG8 8GB 8 GBECU 8 GBEOP 4 8GBFC UG	\$1.00	38%	\$0.62	\$7,163.12	\$6,320.40	\$4,634.96	\$0.00	\$1,685.44	\$0.00	B	NAS	
NSG8-DM-8E-U	NSG8 8GB 4 GBECU 4 GBEOP 4 8GBFC UG	\$1.00	38%	\$0.62	\$6,215.03	\$5,483.85	\$4,021.49	\$0.00	\$1,462.36	\$0.00	B	NAS	
NSG8-DM-8F1-U	NS-G8 F1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	\$1.00	38%	\$0.62	\$9,112.68	\$8,040.60	\$5,896.44	\$0.00	\$2,144.16	\$0.00	B	NAS	
NSG8-DM-8F3-U	NSG8 F3 8GB 2 10GBEOP 4GBECU 4GBE OP 4F	\$1.00	38%	\$0.62	\$8,137.90	\$7,180.50	\$5,265.70	\$0.00	\$1,914.80	\$0.00	B	NAS	
NSG8-DM-8F5-U	G8 BLADE 8GBMEM 2 10GBEOP 8 GBECU 4FC UG	\$1.00	38%	\$0.62	\$9,115.23	\$8,042.85	\$5,898.09	\$0.00	\$2,144.76	\$0.00	B	NAS	
NSG8-DM-8F-U	NS-G8 F BLADE 8GB MEM 2 10GBE OP 4 FC UG	\$1.00	38%	\$0.62	\$7,189.81	\$6,343.95	\$4,652.23	\$0.00	\$1,691.72	\$0.00	B	NAS	
NSG8-DME1-U	NS-G8 ENCLOSURE UPG	\$1.00	38%	\$0.62	\$3,513.90	\$3,100.50	\$2,273.70	\$0.00	\$826.80	\$0.00	B	NAS	
NSG8-DM-F4U	G8 BLADE 8GBMEM 4 4G FC UPG	\$1.00	38%	\$0.62	\$3,206.71	\$2,829.45	\$2,074.93	\$0.00	\$754.52	\$0.00	B	NAS	
NSG8-DM-F8U	NSG8 BASE BLADE 8GB MEM 4 PORTS 8GFC UG	\$1.00	38%	\$0.62	\$3,401.19	\$3,001.05	\$2,200.77	\$0.00	\$800.28	\$0.00	B	NAS	
NSG8-FASTVE	FAST FMA/VE FOR NS-G8	\$36,500.00	26%	\$27,010.00	\$7,300.00	\$6,570.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG8-ISU	CELERRA ISCSI LIC UPG TO NS-G8	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG8-NFS-UL	CELERRA NS-G8 NFS UPG LIC	\$1.00	26%	\$0.74	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG8-NFU	CELERRA NFS LIC UPG TO NS-G8	\$1.00	26%	\$0.74	\$3,168.00	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG8-REP2U	CELERRA REPV2 UPG LIC FOR NS-G8	\$1.00	26%	\$0.74	\$3,732.00	\$3,358.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG8-REP2-LU	NS-G8 CELERRA REPLICATOR V2 ADD-ON LIC	\$1.00	26%	\$0.74	\$6,220.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NSG8-VG8-UPG	NSG8 TO VG8 CONVERSION	\$1.00	38%	\$0.62	\$12,750.00	\$11,250.00	\$8,250.00	\$0.00	\$3,000.00	\$0.00	B	NAS	
NS-M1GCU-A	4 GBE CU PORTS FACTORY	\$1.00	38%	\$0.62	\$850.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	B	NAS	
NS-M1GCUOP-A	2 GBE CU PORTS AND 2 GBE OPT PORTS FACT	\$1.00	38%	\$0.62	\$1,062.50	\$937.50	\$687.50	\$0.00	\$250.00	\$0.00	B	NAS	
NS-M1GCUOP-U	2 GBE CU PORTS AND 2 GBE OPT PORTS UPG	\$1.00	38%	\$0.62	\$1,487.50	\$1,312.50	\$962.50	\$0.00	\$350.00	\$0.00	B	NAS	
NS-M1GCU-U	4 GBE CU PORTS UPG	\$1.00	38%	\$0.62	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	B	NAS	
NS-M4GF-A	4 FC 4GB PORTS FACTORY	\$1.00	38%	\$0.62	\$425.00	\$375.00	\$275.00	\$0.00	\$100.00	\$0.00	B	NAS	
NS-M4GF-U	4 FC 4GB PORTS UPG	\$1.00	38%	\$0.62	\$595.00	\$525.00	\$385.00	\$0.00	\$140.00	\$0.00	B	NAS	
NS-M8GF3-A	4 FC 8GB PORTS W 3 SFP FACTORY	\$1.00	38%	\$0.62	\$531.25	\$468.75	\$343.75	\$0.00	\$125.00	\$0.00	B	NAS	
NS-M8GF3-U	4 FC 8GB PORTS W 3 SFP UPG	\$1.00	38%	\$0.62	\$743.75	\$656.25	\$481.25	\$0.00	\$175.00	\$0.00	B	NAS	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
NS-M8GF-A	4FC 8GB PORTS FACTORY	\$1.00	38%	\$0.62	\$531.25	\$468.75	\$343.75	\$0.00	\$125.00	\$0.00	B	NAS	
NS-M8GF-U	4FC 8GB PORTS UPG	\$1.00	38%	\$0.62	\$743.75	\$656.25	\$481.25	\$0.00	\$175.00	\$0.00	B	NAS	
NS-MXG2O-A	10GBE OPT DUAL PORT FACT	\$1.00	38%	\$0.62	\$1,275.00	\$1,125.00	\$825.00	\$0.00	\$300.00	\$0.00	B	NAS	
NS-MXG2OPBA	VNX GTWY 2-PORT 10GBE OPT DM MODULE	\$1.00	38%	\$0.62	\$1,330.42	\$1,173.90	\$860.86	\$0.00	\$313.04	\$0.00	B	NAS	
NS-MXG2OPBU	VNX GTWY 2-PORT 10GBE OPT DM MODULE-UPG	\$1.00	38%	\$0.62	\$1,867.96	\$1,648.20	\$1,208.68	\$0.00	\$439.52	\$0.00	B	NAS	
NS-MXG2O-U	10GBE OPT DUAL PORT UPG	\$1.00	38%	\$0.62	\$1,785.00	\$1,575.00	\$1,155.00	\$0.00	\$420.00	\$0.00	B	NAS	
NS-MXG2TWBA	VNX GTWY 2-PORT 10GBE TWINAX DM MODULE	\$1.00	38%	\$0.62	\$886.89	\$782.55	\$573.87	\$0.00	\$208.68	\$0.00	B	NAS	
NS-MXG2TWBU	VNX GTWY 2-PT 10GBE TWINAX DM MODULE-UPG	\$1.00	38%	\$0.62	\$1,245.25	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	B	NAS	
NS-MXGO-A	10GBE OPT PORT FACTORY	\$1.00	38%	\$0.62	\$1,151.75	\$1,016.25	\$745.25	\$0.00	\$271.00	\$0.00	B	NAS	
NS-MXGO-U	10GBE OPT PORT UPG	\$1.00	38%	\$0.62	\$1,615.00	\$1,425.00	\$1,045.00	\$0.00	\$380.00	\$0.00	B	NAS	
NS-MXGTA	VNX GTWY 2-PORT 10GBASE-T DM MODULE	\$1.00	38%	\$0.62	\$1,330.42	\$1,173.90	\$860.86	\$0.00	\$313.04	\$0.00	B	NAS	
NS-MXGTU	VNX GTWY 2-PORT 10GBASE-T DM MODULE-UPG	\$1.00	38%	\$0.62	\$1,867.96	\$1,648.20	\$1,208.68	\$0.00	\$439.52	\$0.00	B	NAS	
NS-PXG2O2GC-U	CEL 2PORT 10GBE OPT 2PORT GBE CU UPG	\$1.00	38%	\$0.62	\$2,380.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	B	NAS	
NS-REP-L	NS REPLICATOR LICENSE	\$18,600.00	26%	\$13,764.00	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS-REP-PKG	NS REP PLUG-IN PKG	\$14,000.00	26%	\$10,360.00	\$2,800.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS	
NS-SA05-020	2TB 5400RPM SATA II DISK W/4GB FC	\$1.00	38%	\$0.62	\$396.95	\$350.25	\$256.85	\$0.00	\$93.40	\$0.00	B	NAS	
NS-SA05-020HS	2TB 5400RPM DISK W/4GB FC HOT SPARE	\$1.00	38%	\$0.62	\$413.10	\$364.50	\$267.30	\$0.00	\$97.20	\$0.00	B	NAS	
NS-SA05-020U	2TB 5400RPM SATAII DISK W/4GB FC UPGRADE	\$1.00	38%	\$0.62	\$430.66	\$364.96	\$267.40	\$0.00	\$97.33	\$0.00	B	NAS	
NS-SA07-010	DISK 1000GB 7.2K 512BPS SATA 3GB 32MB -R	\$1.00	38%	\$0.62	\$281.35	\$248.25	\$182.05	\$0.00	\$66.20	\$0.00	B	NAS	
NS-SA07-010HS	1000GB 7.2K 512BPS SATA 3GB 32MB -R HS	\$1.00	38%	\$0.62	\$281.35	\$248.25	\$182.05	\$0.00	\$66.20	\$0.00	B	NAS	
NS-SA07-010TU	1000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$1.00	38%	\$0.62	\$264.82	\$224.42	\$164.43	\$0.00	\$59.85	\$0.00	B	NAS	
NS-SA07-010U	1000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$1.00	38%	\$0.62	\$264.82	\$224.42	\$164.43	\$0.00	\$59.85	\$0.00	B	NAS	
NS-SA07-020	2TB 7200RPM SATA II DISK W/4GB FC	\$1.00	38%	\$0.62	\$448.80	\$396.00	\$290.40	\$0.00	\$105.60	\$0.00	B	NAS	
NS-SA07-020HS	2TB 7200RPM DISK W/4GB FC HOT SPARE	\$1.00	38%	\$0.62	\$448.80	\$396.00	\$290.40	\$0.00	\$105.60	\$0.00	B	NAS	
NS-SA07-020TU	2000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$1.00	38%	\$0.62	\$422.54	\$358.08	\$262.35	\$0.00	\$95.50	\$0.00	B	NAS	
NS-SA07-020U	2TB 7200RPM SATAII DISK W/4GB FC UPGRADE	\$1.00	38%	\$0.62	\$422.54	\$358.08	\$262.35	\$0.00	\$95.50	\$0.00	B	NAS	
NS-SA07-030	3TB 7200 RPM 4GB FC DISK DRIVE	\$3,800.00	38%	\$2,356.00	\$646.00	\$570.00	\$418.00	\$0.00	\$152.00	\$0.00	B	NAS	
NS-SA07-030HS	3TB 7200 RPM 4GB FC HOT SPARE DISK DRIVE	\$3,800.00	38%	\$2,356.00	\$646.00	\$570.00	\$418.00	\$0.00	\$152.00	\$0.00	B	NAS	
NS-SA07-030TU	3000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$1.00	38%	\$0.62	\$608.04	\$515.28	\$377.53	\$0.00	\$137.42	\$0.00	B	NAS	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NS-SA07-030U	3TB 7200 RPM 4GB FC UPGRADE DISK DRIVE	\$1.00	38%	\$0.62	\$608.04	\$515.28	\$377.53	\$0.00	\$137.42	\$0.00	B	NAS
NS-SA07-500	500GB SATA II DISK FOR 4G DAE	\$1,530.00	38%	\$948.60	\$260.10	\$229.50	\$168.30	\$0.00	\$61.20	\$0.00	B	NAS
NS-SA07-500HS	500GB SATA FOR 4G DAE HS	\$1,530.00	38%	\$948.60	\$260.10	\$229.50	\$168.30	\$0.00	\$61.20	\$0.00	B	NAS
NS-SA07-500U	500GB SATA UPG FOR 4G DAE	\$2,065.00	38%	\$1,280.30	\$270.72	\$229.42	\$168.09	\$0.00	\$61.19	\$0.00	B	NAS
NS-SA07-750	750GB 7200RPM SATA II 512BPS NSTAR	\$1,895.00	38%	\$1,174.90	\$322.15	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	B	NAS
NS-SA07-750HS	750GB 7200RPM SATA II 512BPS NSTAR HS	\$1,895.00	38%	\$1,174.90	\$322.15	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	B	NAS
NS-SA07-750U	750GB 7200RPM SATA II 512BPS NSTAR UPG	\$2,558.00	38%	\$1,585.96	\$335.35	\$284.19	\$208.22	\$0.00	\$75.79	\$0.00	B	NAS
NS-SS10-600	600GB 10K SAS DRIVE	\$1,350.00	10%	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NAS
NS-SS10-600HS	600GB 10K SAS DRIVE - HOT SPARE	\$1,350.00	10%	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NAS
NSTRNGC	CELRA NS TRNG VALID 1YR	\$5,740.00	26%	\$4,247.60	\$1,148.00	\$1,033.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$1.00	26%	\$0.74	\$2,200.00	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS-WIN-CAVA-L	CELERRA NS700 AV LIC	\$1.00	26%	\$0.74	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS-WIN-CEE2-L	NS EVENT ENABLER-2	\$1.00	26%	\$0.74	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NS-WIN-CEE-L	NS EVENT ENABLER	\$1.00	26%	\$0.74	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NSX-FLR-L	NSX FLR BASE LICENSE (2 BLADES)	\$1.00	26%	\$0.74	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NW200F14610FD	NETW CX200 NORACK 10 146G	\$31,000.00	38%	\$19,220.00	\$4,533.33	\$4,000.00	\$3,200.00	\$0.00	\$3,200.00	\$0.00	B	NAS
NW200F7305FD	NETW CX200 NORACK 5 73G	\$20,460.00	38%	\$12,685.20	\$2,992.00	\$2,640.00	\$2,112.00	\$0.00	\$2,112.00	\$0.00	B	NAS
NW200F7310FD	NETW CX200 NORACK 10 73G	\$26,820.00	38%	\$16,628.40	\$3,921.33	\$3,460.00	\$2,768.00	\$0.00	\$2,768.00	\$0.00	B	NAS
NW-2G10-146	146GB 10K 520BPS 2GB 12V	\$1,540.00	38%	\$954.80	\$261.80	\$231.00	\$169.40	\$0.00	\$61.60	\$0.00	B	NAS
NW-2G10-146-U	146GB 10K 520BPS 2GB UPGD	\$2,080.00	38%	\$1,289.60	\$272.69	\$231.09	\$169.31	\$0.00	\$61.63	\$0.00	B	NAS
NW-2G10-300	300GB FIBRE DRIVE	\$2,700.00	38%	\$1,674.00	\$459.00	\$405.00	\$297.00	\$0.00	\$108.00	\$0.00	B	NAS
NW-2G10-300U	300 GB F0BRE DRIVE UPG	\$3,645.00	38%	\$2,259.90	\$477.86	\$404.96	\$296.70	\$0.00	\$108.00	\$0.00	B	NAS
NW-2G10-73	73GB 10K 520BPS 2GB 12V	\$870.00	38%	\$539.40	\$147.90	\$130.50	\$95.70	\$0.00	\$34.80	\$0.00	B	NAS
NW-2G10-73-U	73GB 10K 520BPS 2GB 12V U	\$1,175.00	38%	\$728.50	\$154.04	\$130.54	\$95.65	\$0.00	\$34.82	\$0.00	B	NAS
NW-2G15-36	36GB 15K 520BPS 2GB 12V	\$710.00	38%	\$440.20	\$120.70	\$106.50	\$78.10	\$0.00	\$28.40	\$0.00	B	NAS
NW-2G15-36-U	36GB 15K 520BPS 2GB 12V U	\$960.00	38%	\$595.20	\$125.86	\$106.66	\$78.14	\$0.00	\$28.44	\$0.00	B	NAS
NW-2G15-73	NETWIN 15K 73G FIBR DRIVE	\$1,500.00	38%	\$930.00	\$255.00	\$225.00	\$165.00	\$0.00	\$60.00	\$0.00	B	NAS
NW-2G15-73U	NETWIN 15K 73G FBRDR UPG	\$2,025.00	38%	\$1,255.50	\$265.48	\$224.98	\$164.84	\$0.00	\$60.00	\$0.00	B	NAS
NW-2GDAE-FD	DAE NO RACK FOR NETWIN	\$6,200.00	38%	\$3,844.00	\$1,054.00	\$930.00	\$682.00	\$0.00	\$248.00	\$0.00	B	NAS
NW30014610FD	NW CX300 W 10 146GB DRIVE	\$29,500.00	38%	\$18,290.00	\$5,015.00	\$4,425.00	\$3,245.00	\$0.00	\$1,180.00	\$0.00	B	NAS
NW30073-10FD	NW CX300 BUNDL 10 73G FLD	\$23,600.00	38%	\$14,632.00	\$4,012.00	\$3,540.00	\$2,596.00	\$0.00	\$944.00	\$0.00	B	NAS
NW-AT05-250	NETWIN ATA 250GB DRIVE	\$1,160.00	38%	\$719.20	\$197.20	\$174.00	\$127.60	\$0.00	\$120.00	\$0.00	B	NAS
NW-AT05-250U	NETWIN 250GB ATA DR UPGD	\$1,510.00	38%	\$936.20	\$197.96	\$167.76	\$122.91	\$0.00	\$120.00	\$0.00	B	NAS
NW-AT05-320	NETWIN ATA 320GB DRIVE	\$1,030.00	38%	\$638.60	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	B	NAS
NW-AT05-320U	NETWIN 320GB 5400 ATA DR	\$1,390.00	38%	\$861.80	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	B	NAS
NW-AT07-250	NETWIN 250GB ATA DR 7200	\$1,030.00	38%	\$638.60	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	B	NAS
NW-AT07-250U	NETWIN 250GB ATA DR 7200	\$1,390.00	38%	\$861.80	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	B	NAS
NW-CX200-FD	CX200 DPE NO RACK	\$15,500.00	38%	\$9,610.00	\$2,266.67	\$2,000.00	\$1,600.00	\$0.00	\$1,600.00	\$0.00	B	NAS
NW-CX300-FD	NETWIN CX300 FIELD INSTAL	\$14,450.00	38%	\$8,959.00	\$2,456.50	\$2,167.50	\$1,589.50	\$0.00	\$578.00	\$0.00	B	NAS
NW-CX500-FD	NETWIN CX500 FIELD INSTAL	\$38,000.00	38%	\$23,560.00	\$6,460.00	\$5,700.00	\$4,180.00	\$0.00	\$1,520.00	\$0.00	B	NAS
NWMGRB200-DAE	NAVI MGR BASE FOR NW DAE	\$6,280.00	26%	\$4,647.20	\$1,256.00	\$1,130.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NWMGRB200-DPE	NAVI MGR BASE FOR NETWIN	\$1,260.00	26%	\$932.40	\$252.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NW-UTIL-WIN	WINDOWS UTILS FOR NETWIN	\$40.00	26%	\$29.60	\$8.00	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
NX3-BBU	BATTERY BACKUP UNIT	\$50.00	10%	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NX3-DAE2	3U DAE HOLDS 15 DISKS (SATA OR FC)	\$1,809.00	10%	\$1,628.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA
NX3-DAE-CAP	3U DAE FACTORY INSTALLED SATA-6PK (1 TB	\$7,270.00	10%	\$6,543.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA
NX3-DAE-PERF	3U DAE FACTORY INSTALLED FC-7PK (300 GB	\$9,295.00	10%	\$8,365.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA
NX3-DAE-PS	DAE POWER SUPPLY	\$365.00	10%	\$328.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA
NX3-DPE-BASE	2XSP 16GB MEMORY DISK PROCESSOR ENCLOS	\$8,812.00	10%	\$7,930.80	\$0.00	\$3,456.00	\$2,419.00	\$0.00	\$0.00	\$0.00	J	NA
NX3-FC-DK	ASSY DISK 300GB 15K FC DISK	\$2,570.00	10%	\$2,313.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA
NX3-MAG-PS	DPE POWER SUPPLY	\$800.00	10%	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA
NX3-PERF-7PK	NX3 DISK PACK 7X300 GB FC DISKS	\$7,350.00	10%	\$6,615.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA
NX3-PERF-DR	NX3 SINGLE 300 GB FC SPARE DISK	\$1,055.00	10%	\$949.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA
NX3-SSD	DPE 15GB SSD	\$1,449.00	10%	\$1,304.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA
NX3-SWFEATURE	NX3 SOFTWARE FEATURES	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NA
NX4-1BLADE-SW	NX4 SINGLE BLADE SW BUNDLE	\$1.00	10%	\$0.90	\$176.00	\$158.40	\$140.80	\$0.00	\$0.00	\$0.00	J	NAS
NX4-1C-A	NX4 NAS ENCLOSURE W/ ONE BLADE - FACTORY	\$1.00	10%	\$0.90	\$0.00	\$400.00	\$342.00	\$239.00	\$308.00	\$0.00	J	NAS
NX4-1C-A-FD	NX4 ENCLOSURE W/ 1 BLADE - FIELD INSTALL	\$1.00	10%	\$0.90	\$0.00	\$400.00	\$342.00	\$239.00	\$308.00	\$0.00	J	NAS
NX4-1-CI-RYLT	CELERRA NX4 SINGLE BLADE CIFS LICENSE	\$1.00	10%	\$0.90	\$833.33	\$750.00	\$0.16	\$0.00	\$0.00	\$0.00	J	NAS
NX4-1-UNIX-L	CELERRA NX4 SINGLE BLADE UNIX NFS LICENS	\$1.00	10%	\$0.90	\$390.00	\$351.00	\$312.00	\$0.00	\$0.00	\$0.00	J	NAS
NX4-2BLADE-SW	NX4 DUAL BLADE SW BUNDLE	\$1.00	10%	\$0.90	\$225.00	\$202.50	\$180.00	\$0.00	\$0.00	\$0.00	J	NAS
NX4-2C-A	NX4 NAS ENCL W/ 2 BLADES - FACT INSTALL	\$1.00	10%	\$0.90	\$0.00	\$1,150.00	\$690.00	\$483.00	\$621.00	\$0.00	J	NAS
NX4-2C-A-FD	NX4 NAS ENCL W/ TWO BLADES FLD INSTALL	\$1.00	10%	\$0.90	\$0.00	\$1,150.00	\$690.00	\$483.00	\$621.00	\$0.00	J	NAS
NX4-2C-C	NX4 INT-2DM-4GB-2 OP 10GE 2CU 1GE FACT	\$1.00	10%	\$0.90	\$0.00	\$1,150.00	\$805.00	\$0.00	\$1,035.00	\$0.00	J	NAS
NX4-2C-C-FD	NX4 INT-2DM-4GB-2 OP 10GE 2 CU 1GE FLD	\$1.00	10%	\$0.90	\$0.00	\$1,150.00	\$805.00	\$0.00	\$1,035.00	\$0.00	J	NAS
NX4-2-CI-RYLT	CELERRA NX4 DUAL BLADE CIFS LICENSE	\$1.00	10%	\$0.90	\$833.33	\$750.00	\$0.16	\$0.00	\$0.00	\$0.00	J	NAS
NX4-2-UNIX-L	CELERRA NX4 DUAL BLADE UNIX NFS LICENSE	\$1.00	10%	\$0.90	\$390.00	\$351.00	\$312.00	\$0.00	\$0.00	\$0.00	J	NAS
NX4-AUXF	NX4 CAPTIVE ARRAY - FACTORY INSTALLED	\$1.00	10%	\$0.90	\$0.00	\$1,805.00	\$1,399.00	\$980.00	\$1,256.00	\$0.00	J	NAS
NX4-AUXFCR	NX4 CAPTIVE ARRAY - FIELD INSTALLED	\$1.00	10%	\$0.90	\$0.00	\$1,805.00	\$1,399.00	\$980.00	\$1,256.00	\$0.00	J	NAS
NX4-BDL-CAP	NX4 CAPACITY DUAL SP 12X1TB SATA	\$20,038.00	10%	\$18,034.20	\$0.00	\$3,345.00	\$2,343.00	\$0.00	\$3,006.00	\$0.00	J	NAS
NX4-BDL-ENT	NX4 ENTRY SINGLE SP 6X1TB SATA	\$13,501.00	10%	\$12,150.90	\$0.00	\$2,595.00	\$1,818.00	\$0.00	\$2,331.00	\$0.00	J	NAS
NX4-BDL-PERF	NX4 PERF DUAL SP 12X300GB 15K	\$20,533.00	10%	\$18,479.70	\$0.00	\$3,345.00	\$2,343.00	\$0.00	\$3,006.00	\$0.00	J	NAS
NX4-BDL-PRFCP	NX4 PERF+CAP DUAL SP 12X600GB 15K	\$28,345.00	10%	\$25,510.50	\$0.00	\$3,345.00	\$2,343.00	\$0.00	\$3,006.00	\$0.00	J	NAS
NX4-CEE2-L	NS CEE-ANTI-VIRUS	\$1.00	10%	\$0.90	\$330.00	\$297.00	\$264.00	\$0.00	\$0.00	\$0.00	J	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
NX4-CEE-L	NX4 CEL EVENT ENBLR FOR ADDON SERVER	\$1.00	10%	\$0.90	\$330.00	\$297.00	\$264.00	\$0.00	\$0.00	\$0.00	J	NAS
NX4-CS	NX4 CONTROL STATION - FACTORY INSTALLED	\$1.00	10%	\$0.90	\$0.00	\$390.00	\$234.00	\$164.00	\$211.00	\$0.00	J	NAS
NX4-CS-FD	NX4 CONTROL STATION - FIELD INSTALLED	\$1.00	10%	\$0.90	\$0.00	\$390.00	\$234.00	\$164.00	\$211.00	\$0.00	J	NAS
NX4-EXPAN	NX4 EXPANSION ENABLER SAS/SATA DRIVES	\$1.00	10%	\$0.90	\$500.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	J	NAS
NX4-FASTVE	FAST FMA/VE FOR NX4	\$21,500.00	10%	\$19,350.00	\$4,300.00	\$3,870.00	\$3,440.00	\$0.00	\$0.00	\$0.00	J	NAS
NX4-FCOPT-L	NX4 FC PORT OPTION ENABLEMENT LICENSE	\$1.00	10%	\$0.90	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	J	NAS
NX4-FCOPT-UL	FIBRE CHANNEL LICENCE FOR NX4 UPGRADE	\$1.00	10%	\$0.90	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	J	NAS
NX4-FLR-L	NX4 FLR LICENSE	\$1.00	10%	\$0.90	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	J	NAS
NX4-FLR-L-U	NX4 FLR LICENSE POST INSTALL	\$3,250.00	10%	\$2,925.00	\$650.00	\$585.00	\$520.00	\$0.00	\$0.00	\$0.00	J	NAS
NX4-ISCSI-L	CELERRA NX4 ISCSI LICENSE	\$1.00	10%	\$0.90	\$650.00	\$585.00	\$520.00	\$0.00	\$0.00	\$0.00	J	NAS
NX4-NF-UL	NX4 ADD NFS POST INSTALL	\$1.00	10%	\$0.90	\$650.00	\$585.00	\$520.00	\$0.00	\$0.00	\$0.00	J	NAS
NX4-REPV2-L	NX4 REPLICATOR V2 LICENSE	\$1.00	10%	\$0.90	\$975.00	\$877.50	\$780.00	\$0.00	\$0.00	\$0.00	J	NAS
NX4-REPV2-LU	NX4 REPLICATOR V2 UPGRADE LICENSE	\$1.00	10%	\$0.90	\$975.00	\$877.50	\$780.00	\$0.00	\$0.00	\$0.00	J	NAS
NX4-XPC	NX4 EXPRESS CONFIGURATION TRACKING	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
NZ01A0000S1	EMC RETROSPECT 1-INCIDENT SUPPORT	\$70.00	10%	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
O32D12AN5QT12	VNXe32002xSP DPE25x2.5 DS12x600GB 15K	\$13,878.50	10%	\$12,490.65	\$0.00	\$1,387.85	\$971.50	\$677.00	\$677.00	\$677.00	UE	NA
O32D12AN5QT25	VNXe32002xSP DPE25x2.5 DS25x600GB 15K	\$19,035.28	10%	\$17,131.75	\$0.00	\$1,903.53	\$1,332.47	\$928.55	\$928.55	\$928.55	UE	NA
O32D12AN5QT6	VNXe32002xSP DPE25x2.5 DS6x600GB 15K	\$8,610.00	10%	\$7,749.00	\$0.00	\$861.00	\$602.70	\$420.00	\$420.00	\$420.00	UE	NA
OBN-RPHW3-G6T	RPA GEN 6 FOR UNITY(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	E	OPEN EDITION
OBN-RPHW3-G6T-D	Dell RPA GEN6 for Unity(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	E	OPEN EDITION
OEM-FLAG	FLAG FOR OEM PARTNER	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	FLAG
OM-CLR-DB-UNX	OM CLARIION UNIX DEPT	\$6,050.00	26%	\$4,477.00	\$1,210.00	\$1,089.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
OM-CLR-EN-UNX	OM CLARIION UNIX ENT	\$12,450.00	26%	\$9,213.00	\$2,490.00	\$2,241.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
OM-CLR-WG-UNX	OM CLARIION UNIX WRKGP	\$2,500.00	26%	\$1,850.00	\$500.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
ONX515D152T72	VNX5150 DPE 15X3.5 DRV 4X2T 7.2K	\$9,973.25	10%	\$8,975.93	\$3,411.33	\$3,010.00	\$2,429.00	\$1,504.00	\$4,514.00	\$0.00	UE	VNX HARDWARE
ONX515D153015	VNX5150 DPE 15X3.5 DRV 4X300G 15K	\$9,378.75	10%	\$8,440.88	\$3,411.33	\$3,010.00	\$2,429.00	\$1,504.00	\$4,514.00	\$0.00	UE	VNX HARDWARE
ONX515D153T72	VNX5150 DPE 15X3.5 DRV 4X3T 7.2K	\$11,116.13	10%	\$10,004.52	\$3,411.33	\$3,010.00	\$2,429.00	\$1,504.00	\$4,514.00	\$0.00	UE	VNX HARDWARE
ONX515D154T72	VNX5150 DPE 15X3.5 DRV 4X4T 7.2K	\$12,192.38	10%	\$10,973.14	\$3,411.33	\$3,010.00	\$2,429.00	\$1,504.00	\$4,514.00	\$0.00	UE	VNX HARDWARE
ONX515D156010	VNX5150 DPE 15X3.5 DRV 4X600G 10K	\$8,835.50	10%	\$7,951.95	\$3,411.33	\$3,010.00	\$2,429.00	\$1,504.00	\$4,514.00	\$0.00	UE	VNX HARDWARE
ONX515D156015	VNX5150 DPE 15X3.5 DRV 4X600G 15K	\$9,819.50	10%	\$8,837.55	\$3,411.33	\$3,010.00	\$2,429.00	\$1,504.00	\$4,514.00	\$0.00	UE	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ONX515D159010	VNX5150 DPE 15X3.5 DRV 4X900G 10K	\$9,522.25	10%	\$8,570.03	\$3,411.33	\$3,010.00	\$2,429.00	\$1,504.00	\$4,514.00	\$0.00	UE	VNX HARDWARE	
ONX515D253010	VNX5150 DPE 25X2.5 DRV 4X300G 10K	\$8,958.50	10%	\$8,062.65	\$3,411.33	\$3,010.00	\$2,429.00	\$1,504.00	\$4,514.00	\$0.00	UE	VNX HARDWARE	
ONX515D256010	VNX5150 DPE 25X2.5 DRV 4X600G 10K	\$9,112.25	10%	\$8,201.03	\$3,411.33	\$3,010.00	\$2,429.00	\$1,504.00	\$4,514.00	\$0.00	UE	VNX HARDWARE	
ONX515D259010	VNX5150 DPE 25X2.5 DRV 4X900G 10K	\$9,588.88	10%	\$8,629.99	\$3,411.33	\$3,010.00	\$2,429.00	\$1,504.00	\$4,514.00	\$0.00	UE	VNX HARDWARE	
ONX51D152T72	VNX5100 DPE FC 15X3.5 DRV-EMC RK 6X2T	\$8,039.08	10%	\$7,235.17	\$1,366.64	\$1,205.86	\$884.30	\$0.00	\$313.72	\$0.00	UE	VNX HARDWARE	
ONX51D152T72F	VNX5100 DPE FC 15X3.5 DRV FD IN 6X2T	\$8,039.08	10%	\$7,235.17	\$1,366.64	\$1,205.86	\$884.30	\$0.00	\$313.72	\$0.00	UE	VNX HARDWARE	
ONX51D153015	VNX5100 DPE 15X3.5 DRV-EMC RCK 6X300G	\$6,638.93	10%	\$5,975.04	\$1,128.62	\$995.84	\$730.28	\$0.00	\$259.08	\$0.00	UE	VNX HARDWARE	
ONX51D153015F	VNX5100 DPE 15X3.5 DRV-FLD INST 6X300	\$6,638.93	10%	\$5,975.04	\$1,128.62	\$995.84	\$730.28	\$0.00	\$259.08	\$0.00	UE	VNX HARDWARE	
ONX51D153T72	VNX5100 DPE, 15X3.5IN 6 X 3TB EMC RACK	\$9,754.93	10%	\$8,779.44	\$1,658.34	\$1,463.24	\$1,073.04	\$0.00	\$380.68	\$0.00	UE	VNX HARDWARE	
ONX51D153T72F	VNX5100 DPE 15X3.5 6X3TB DRV EMC Field	\$9,754.93	10%	\$8,779.44	\$1,658.34	\$1,463.24	\$1,073.04	\$0.00	\$380.68	\$0.00	UE	VNX HARDWARE	
ONX51D156010	VNX5100 DPE 15X3.5 DRV-EMC RCK 6X600G	\$6,512.85	10%	\$5,861.57	\$1,107.18	\$976.93	\$716.41	\$0.00	\$254.16	\$0.00	UE	VNX HARDWARE	
ONX51D156010F	VNX5100 DPE 15X3.5 DRV FLD IN 6X600 10K	\$6,512.85	10%	\$5,861.57	\$1,107.18	\$976.93	\$716.41	\$0.00	\$254.16	\$0.00	UE	VNX HARDWARE	
ONX51D156015	VNX5100 DPE 15X3.5 DRV EMC RCK 6X600G	\$7,762.33	10%	\$6,986.10	\$1,319.60	\$1,164.35	\$853.86	\$0.00	\$302.92	\$0.00	UE	VNX HARDWARE	
ONX51D156015F	VNX5100 DPE 15X3.5 DRV-FLD INST 6X600	\$7,762.33	10%	\$6,986.10	\$1,319.60	\$1,164.35	\$853.86	\$0.00	\$302.92	\$0.00	UE	VNX HARDWARE	
ONX51D159010	VNX5100 DPE 15X3.5 6X900 10K EMC RACK	\$8,100.58	10%	\$7,290.52	\$1,377.10	\$1,215.09	\$891.06	\$0.00	\$316.12	\$0.00	UE	VNX HARDWARE	
ONX51D159010F	VNX5100 DPE 15 X 3.5 DRV 6 X 900 10K FLD	\$8,100.58	10%	\$7,290.52	\$1,377.10	\$1,215.09	\$891.06	\$0.00	\$316.12	\$0.00	UE	VNX HARDWARE	
ONX51D256010	VNX5100 DPE 25X2.5 DRV EMCRK 6X600G 10K	\$6,875.70	10%	\$6,188.13	\$1,168.87	\$1,031.36	\$756.33	\$0.00	\$268.32	\$0.00	UE	VNX HARDWARE	
ONX51D256010F	VNX5100 DPE 25X2.5 DRV-FLD IN 6X600 10K	\$6,875.70	10%	\$6,188.13	\$1,168.87	\$1,031.36	\$756.33	\$0.00	\$268.32	\$0.00	UE	VNX HARDWARE	
ONX51D259010	VNX5100 DPE 25X 2.5 DRV 6X900 10KEMC RCK	\$8,295.33	10%	\$7,465.80	\$1,410.21	\$1,244.30	\$912.49	\$0.00	\$323.72	\$0.00	UE	VNX HARDWARE	
ONX51D259010F	VNX5100 DPE 25X 2.5 DRV 6 X 900 10K FLD	\$8,295.33	10%	\$7,465.80	\$1,410.21	\$1,244.30	\$912.49	\$0.00	\$323.72	\$0.00	UE	VNX HARDWARE	
ONX5200-UNISB	OEM UNISPHERE LIMITED EDITION SW=IC	\$3,527.00	26%	\$2,609.98	\$705.40	\$634.86	\$564.32	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
ONX52DP010NLF	VNX5200 DPE 25X2.5 DR-6X1TNL-FLD INST	\$10,960.00	26%	\$8,110.40	\$1,863.20	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	UM	VNX HARDWARE	
ONX52DP010NLM	VNX5200 DPE 25X2.5 DR-6X1TNL-MIN RK	\$10,960.00	26%	\$8,110.40	\$1,863.20	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	UM	VNX HARDWARE	
ONX52DP01210F	VNX5200 DPE 25X2.5 DR-8X1.2T10K-FLD	\$18,146.00	26%	\$13,428.04	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ONX52DP01210M	VNX5200 DPE 25X2.5DR-8X1.2T10K-MIN RK	\$18,146.00	26%	\$13,428.04	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	
ONX52DP112NLF	VNX5200 DPE 25X2.5 DR-12X1TNL-FLD INST	\$13,315.00	26%	\$9,853.10	\$2,263.55	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	UM	VNX HARDWARE	
ONX52DP112NLM	VNX5200 DPE 25X2.5 DR-12X1TNL-MIN RK	\$13,315.00	26%	\$9,853.10	\$2,263.55	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	UM	VNX HARDWARE	
ONX52DP12210F	VNX5200 DPE 25X2.5DR-12X1.2T10K-FLD I	\$21,775.00	26%	\$16,113.50	\$3,701.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	UM	VNX HARDWARE	
ONX52DP12210M	VNX5200 DPE 25X2.5 DR-12X1.2T10K-MIN	\$21,775.00	26%	\$16,113.50	\$3,701.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	UM	VNX HARDWARE	
ONX52DP12510F	VNX5200 DPE 25X2.5DR-25X1.2T10K-FLD I	\$28,243.00	26%	\$20,899.82	\$4,801.31	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	UM	VNX HARDWARE	
ONX52DP12510M	VNX5200 DPE 25X2.5 DR-25X1.2T10K-MIN	\$28,243.00	26%	\$20,899.82	\$4,801.31	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	UM	VNX HARDWARE	
ONX52DP125NLF	VNX5200 DPE 25X2.5 DR-25X1TNL-FLD INST	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
ONX52DP125NLM	VNX5200 DPE 25X2.5 DR-25X1TNL-MIN RK	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
ONX52DP30015F	VNX5200 DPE 25X2.5 DR-8X300G15K-FLD I	\$13,132.00	26%	\$9,717.68	\$2,232.44	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	UM	VNX HARDWARE	
ONX52DP30015M	VNX5200 DPE 25X2.5 DR-8X300G15K-MIN RK	\$13,132.00	26%	\$9,717.68	\$2,232.44	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	UM	VNX HARDWARE	
ONX52DP31215F	VNX5200 DPE 25X2.5 DR-12X300G15K-FLD	\$14,445.00	26%	\$10,689.30	\$2,455.65	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	UM	VNX HARDWARE	
ONX52DP31215M	VNX5200 DPE 25X2.5 DR-12X300G15K-MIN	\$14,445.00	26%	\$10,689.30	\$2,455.65	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	UM	VNX HARDWARE	
ONX52DP32515F	VNX5200 DPE 25X2.5 DR-25X300G15K-FLD	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
ONX52DP32515M	VNX5200 DPE 25X2.5 DR-25X300G15K-MIN	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
ONX52DP400FXF	VNX5200 DPE 25X2.5 DR-8X400GFL-FLD INS	\$75,109.00	26%	\$55,580.66	\$12,768.53	\$11,266.35	\$8,261.99	\$0.00	\$3,004.36	\$0.00	UM	VNX HARDWARE	
ONX52DP400FXM	VNX5200 DPE 25X2.5 DR-8X400GFL-MIN RK	\$75,109.00	26%	\$55,580.66	\$12,768.53	\$11,266.35	\$8,261.99	\$0.00	\$3,004.36	\$0.00	UM	VNX HARDWARE	
ONX52DP60010F	VNX5200 DPE 25X2.5 DR-8X600G10K-FLD I	\$14,019.00	26%	\$10,374.06	\$2,383.23	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	UM	VNX HARDWARE	
ONX52DP60010M	VNX5200 DPE 25X2.5 DR-8X600G10K-MIN RK	\$14,019.00	26%	\$10,374.06	\$2,383.23	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	UM	VNX HARDWARE	
ONX52DP60015F	ONX5200 DPE 25X2.5 DR-8X600G15K-FLD INS	\$21,280.00	26%	\$15,747.20	\$3,617.60	\$3,192.00	\$2,340.80	\$0.00	\$851.20	\$0.00	UM	VNX HARDWARE	
ONX52DP61210F	VNX5200 DPE 25X2.5 DR-12X600G10K-FLD	\$15,421.00	26%	\$11,411.54	\$2,621.57	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	UM	VNX HARDWARE	
ONX52DP61210M	VNX5200 DPE 25X2.5 DR-12X600G10K-MIN	\$15,421.00	26%	\$11,411.54	\$2,621.57	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	UM	VNX HARDWARE	
ONX52DP62510F	VNX5200 DPE 25X2.5 DR-25X600G10K-FLD	\$17,767.00	26%	\$13,147.58	\$3,020.39	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	UM	VNX HARDWARE	
ONX52DP62510M	VNX5200 DPE 25X2.5 DR-25X600G10K-MIN	\$17,767.00	26%	\$13,147.58	\$3,020.39	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	UM	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ONX52DP90010F	VNX5200 DPE 25X2.5 DR-8X900G10K-FLD I	\$15,122.00	26%	\$11,190.28	\$2,570.74	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	UM	VNX HARDWARE	
ONX52DP90010M	VNX5200 DPE 25X2.5 DR-8X900G10K-MIN RK	\$15,122.00	26%	\$11,190.28	\$2,570.74	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	UM	VNX HARDWARE	
ONX52DP91210F	VNX5200 DPE 25X2.5 DR-12X900G10K-FLD	\$18,146.00	26%	\$13,428.04	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	
ONX52DP91210M	VNX5200 DPE 25X2.5 DR-12X900G10K-MIN	\$18,146.00	26%	\$13,428.04	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	
ONX52DP92510F	VNX5200 DPE 25X2.5 DR-25X900G10K-FLD	\$23,536.00	26%	\$17,416.64	\$4,001.12	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	UM	VNX HARDWARE	
ONX52DP92510M	VNX5200 DPE 25X2.5 DR-25X900G10K-MIN	\$23,536.00	26%	\$17,416.64	\$4,001.12	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	UM	VNX HARDWARE	
ONX52DPM1210F	VNX5200 DPE 25X2.54-600-8 1TNL-FLD INS	\$11,810.00	26%	\$8,739.40	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	UM	VNX HARDWARE	
ONX52DPM1210M	VNX5200 DPE 25X2.54-600-8 1TNL-MIN RK	\$11,810.00	26%	\$8,739.40	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	UM	VNX HARDWARE	
ONX52DPM2510F	VNX5200 DPE 25X2.5 4-600-211TNL-FLD I	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
ONX52DPM2510M	VNX5200 DPE 25X2.5 4-600-211TNL-MIN RK	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
ONX52VP010NLF	VNX5200 DPE 25X2.56X1TNL-FLD 110V	\$10,960.00	26%	\$8,110.40	\$1,863.20	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	UM	VNX HARDWARE	
ONX52VP010NLM	VNX5200 DPE 25X2.56X1TNL-MIN RK110V	\$10,960.00	26%	\$8,110.40	\$1,863.20	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	UM	VNX HARDWARE	
ONX52VP01210F	VNX5200 DPE 25X2.5DR-12X1.2T10K-FLD	\$18,146.00	26%	\$13,428.04	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	
ONX52VP01210M	VNX5200 DPE 25X2.58X1.2T10K-MIN RK110V	\$18,146.00	26%	\$13,428.04	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	
ONX52VP112NLF	VNX5200 DPE 25X2.512X1TNL-FLD 110V	\$13,315.00	26%	\$9,853.10	\$2,263.55	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	UM	VNX HARDWARE	
ONX52VP112NLM	VNX5200 DPE 25X2.5 DR-12X1TNL MIN RK	\$13,315.00	26%	\$9,853.10	\$2,263.55	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	UM	VNX HARDWARE	
ONX52VP12510F	VNX5200 DPE 25X2.5DR-25X1.2T10K-FLD	\$28,243.00	26%	\$20,899.82	\$4,801.31	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	UM	VNX HARDWARE	
ONX52VP12510M	VNX5200 DPE 25X2.5 DR-25X1.2T10K-MIN	\$28,243.00	26%	\$20,899.82	\$4,801.31	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	UM	VNX HARDWARE	
ONX52VP125NLF	VNX5200 DPE 25X2.525X1TNL-FLD 110V	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
ONX52VP125NLM	VNX5200 DPE 25X2.525X1TNL-MIN RK110V	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
ONX52VP30015F	VNX5200 DPE 25X2.58X300G15K-FLD 110V	\$13,132.00	26%	\$9,717.68	\$2,232.44	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	UM	VNX HARDWARE	
ONX52VP30015M	VNX5200 DPE 25X2.58X300G15K-MIN RK110V	\$13,132.00	26%	\$9,717.68	\$2,232.44	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	UM	VNX HARDWARE	
ONX52VP31215F	VNX5200 DPE 25X2.512X300G15K-FLD 110V	\$14,445.00	26%	\$10,689.30	\$2,455.65	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	UM	VNX HARDWARE	
ONX52VP31215M	VNX5200 DPE 25X2.5 DR-12X300G15K-MIN	\$14,445.00	26%	\$10,689.30	\$2,455.65	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	UM	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ONX52VP32515F	VNX5200 DPE 25X2.525X300G15K-FLD 110V	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
ONX52VP32515M	VNX5200 DPE 25X2.525X300G15K-MIN RK11	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
ONX52VP400FXF	VNX5200 DPE 25X2.58X400GFL-FLD IN 110V	\$75,109.00	26%	\$55,580.66	\$12,768.53	\$11,266.35	\$8,261.99	\$0.00	\$3,004.36	\$0.00	UM	VNX HARDWARE	
ONX52VP400FXM	VNX5200 DPE 25X2.58X400GFL-MIN RK 110V	\$75,109.00	26%	\$55,580.66	\$12,768.53	\$11,266.35	\$8,261.99	\$0.00	\$3,004.36	\$0.00	UM	VNX HARDWARE	
ONX52VP60010F	VNX5200 DPE 25X2.58X600G10K-FLD 110V	\$14,019.00	26%	\$10,374.06	\$2,383.23	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	UM	VNX HARDWARE	
ONX52VP60010M	VNX5200 DPE 25X2.58X600G10K-MIN RK110V	\$14,019.00	26%	\$10,374.06	\$2,383.23	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	UM	VNX HARDWARE	
ONX52VP61210F	VNX5200 DPE 25X2.512X600G10K-FLD 110V	\$15,421.00	26%	\$11,411.54	\$2,621.57	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	UM	VNX HARDWARE	
ONX52VP61210M	VNX5200 DPE 25X2.512X600G10K-MIN RK11	\$15,421.00	26%	\$11,411.54	\$2,621.57	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	UM	VNX HARDWARE	
ONX52VP62510F	VNX5200 DPE 25X2.525X600G10K-FLD 110V	\$17,767.00	26%	\$13,147.58	\$3,020.39	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	UM	VNX HARDWARE	
ONX52VP62510M	VNX5200 DPE 25X2.525X600G10K-MIN RK11	\$17,767.00	26%	\$13,147.58	\$3,020.39	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	UM	VNX HARDWARE	
ONX52VP90010F	VNX5200 DPE 25X2.58X900G10K-FLD 110V	\$15,122.00	26%	\$11,190.28	\$2,570.74	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	UM	VNX HARDWARE	
ONX52VP90010M	VNX5200 DPE 25X2.58X900G10K-MIN RK 11	\$15,122.00	26%	\$11,190.28	\$2,570.74	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	UM	VNX HARDWARE	
ONX52VP91210F	VNX5200 DPE 25X2.5DR-12X900 10K-FLD	\$18,146.00	26%	\$13,428.04	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	
ONX52VP91210M	VNX5200 DPE 25X2.5 DR-12X900 10K-MIN	\$18,146.00	26%	\$13,428.04	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	
ONX52VP92510F	VNX5200 DPE 25X2.5DR-25X1.2T10K-FLD	\$23,536.00	26%	\$17,416.64	\$4,001.12	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	UM	VNX HARDWARE	
ONX52VP92510M	VNX5200 DPE 25X2.5 DR-25X900 10K-MIN	\$23,536.00	26%	\$17,416.64	\$4,001.12	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	UM	VNX HARDWARE	
ONX52VPM1210F	VNX5200 DPE 25X2.54-600-8 1TNL-FLD 11	\$11,810.00	26%	\$8,739.40	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	UM	VNX HARDWARE	
ONX52VPM1210M	VNX5200 DPE 25X2.54-600-8 1T MIN RK11	\$11,810.00	26%	\$8,739.40	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	UM	VNX HARDWARE	
ONX52VPM2510F	VNX5200 DPE 25X2.5 4-600-21 1TNL-FLD	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
ONX52VPM2510M	VNX5200 DPE 25X2.5 4-600-21 1TNL-MIN	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
ONX5300CS	VNX5300 Control Station - EMC RACK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE	
ONX5300CS2	VNX5300 Control Station-2ND CS-EMC RCK	\$1,341.73	10%	\$1,207.56	\$228.09	\$201.26	\$147.59	\$0.00	\$52.36	\$0.00	UE	VNX HARDWARE	
ONX5300CS2M	VNX5300 Control Station-2ND CS-MINI RCK	\$1,341.73	10%	\$1,207.56	\$228.09	\$201.26	\$147.59	\$0.00	\$52.36	\$0.00	UE	VNX HARDWARE	
ONX5300CSM	VNX5300 Control Station -MINIRACK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE	
ONX5300DM	VNX5300 ADD ON DATA MOVER+FC SLIC E RCK	\$1,536.48	10%	\$1,382.83	\$261.20	\$230.47	\$169.01	\$0.00	\$59.96	\$0.00	UE	VNX HARDWARE	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
ONX5300DME	VNX5300 DME:1 DATA MOVER+FC SLIC E RCK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
ONX5300DMEM	VNX5300 DME:1 DATA MOVER+FC SLIC M RCK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
ONX5300DMM	VNX5300 ADD ON DATA MOVER+FC SLIC M RCK	\$1,536.48	10%	\$1,382.83	\$261.20	\$230.47	\$169.01	\$0.00	\$59.96	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D152T72	VNX5300 DPE 15X3.5 DRV-EMC RCK 6X2TB	\$15,242.78	10%	\$13,718.50	\$2,591.27	\$2,286.42	\$1,676.71	\$0.00	\$594.84	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D152T72F	VNX5300 DPE 15X3.5 DRV-FLD INST 6 X 2T	\$15,242.78	10%	\$13,718.50	\$2,591.27	\$2,286.42	\$1,676.71	\$0.00	\$594.84	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D152T72M	VNX5300 DPE 15X3.5 DRVS - 6X2TB 7200	\$15,242.78	10%	\$13,718.50	\$2,591.27	\$2,286.42	\$1,676.71	\$0.00	\$594.84	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D153015	VNX5300 DPE 15X3.5 DRV EMC RCK 8X300G	\$15,972.58	10%	\$14,375.32	\$2,715.34	\$2,395.89	\$1,756.98	\$0.00	\$623.32	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D153015F	VNX5300 DPE 15X3.5 DRIVES-FLD IN 8X300	\$15,972.58	10%	\$14,375.32	\$2,715.34	\$2,395.89	\$1,756.98	\$0.00	\$623.32	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D153015M	VNX5300 DPE 15X3.5 DRV-MIN RCK 8X300G	\$15,972.58	10%	\$14,375.32	\$2,715.34	\$2,395.89	\$1,756.98	\$0.00	\$623.32	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D153T72	VNX5300 DPE 15X3.5 6X3TB DRV EMC RACK	\$18,202.98	10%	\$16,382.68	\$3,094.51	\$2,730.45	\$2,002.33	\$0.00	\$710.36	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D153T72F	VNX5300 DPE15X3.5 6X3TB DRV - FIELD INS	\$18,202.98	10%	\$16,382.68	\$3,094.51	\$2,730.45	\$2,002.33	\$0.00	\$710.36	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D153T72M	VNX5300 DPE 15X3.5 3TBX6 DRV- MINI RACK	\$18,202.98	10%	\$16,382.68	\$3,094.51	\$2,730.45	\$2,002.33	\$0.00	\$710.36	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D156015	VNX5300 DPE 15X3.5 DRV E R 8X600G 15K	\$21,702.33	10%	\$19,532.10	\$3,689.40	\$3,255.35	\$2,387.26	\$0.00	\$846.92	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D156015F	VNX5300 DPE 15X3.5 DRV FD IN 8X600 15K	\$21,702.33	10%	\$19,532.10	\$3,689.40	\$3,255.35	\$2,387.26	\$0.00	\$846.92	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D156015M	VNX5300 DPE, 15X3.5 DRIVES - 8X600G, 15K	\$21,702.33	10%	\$19,532.10	\$3,689.40	\$3,255.35	\$2,387.26	\$0.00	\$846.92	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D159010	VNX5300 DPE 15X 3.5 DRV 8 X 900 10K EMC	\$22,266.08	10%	\$20,039.47	\$3,785.23	\$3,339.91	\$2,449.27	\$0.00	\$868.92	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D159010F	VNX5300 DPE 15X 3.5 DRV 8 X 900 10K FI	\$22,266.08	10%	\$20,039.47	\$3,785.23	\$3,339.91	\$2,449.27	\$0.00	\$868.92	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D159010M	VNX5300 DPE 15 X 3.5 DRV 8 900 10K MR	\$22,266.08	10%	\$20,039.47	\$3,785.23	\$3,339.91	\$2,449.27	\$0.00	\$868.92	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D256010	VNX5300 DPE 25X2.5 DRV-E R 8X600G 10K	\$17,019.10	10%	\$15,317.19	\$2,893.25	\$2,552.87	\$1,872.10	\$0.00	\$664.16	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D256010F	VNX5300 DPE 25X2.5 DRV-FD IN 8X600 10K	\$17,019.10	10%	\$15,317.19	\$2,893.25	\$2,552.87	\$1,872.10	\$0.00	\$664.16	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D256010M	VNX5300 DPE 25X2.5 DRIVE - 8X600G 10K	\$17,019.10	10%	\$15,317.19	\$2,893.25	\$2,552.87	\$1,872.10	\$0.00	\$664.16	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D259010	VNX5300 DPE 25X2.5 DRV-8X900 10K EMC RCK	\$19,400.18	10%	\$17,460.16	\$3,298.03	\$2,910.03	\$2,134.02	\$0.00	\$757.08	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D259010F	VNX5300DPE 25 x 2.5 DRV 8 x 900 FLD INS	\$19,400.18	10%	\$17,460.16	\$3,298.03	\$2,910.03	\$2,134.02	\$0.00	\$757.08	\$0.00	\$0.00	UE	VNX HARDWARE
ONX53D259010M	VNX5300 DPE 25X 2.5 DRV 8 X 900 10K MR	\$19,400.18	10%	\$17,460.16	\$3,298.03	\$2,910.03	\$2,134.02	\$0.00	\$757.08	\$0.00	\$0.00	UE	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
ONX5400-UNISB	VNX5400 Unisphere Block Suite=IC	\$4,365.00	26%	\$3,230.10	\$873.00	\$785.70	\$698.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
ONX5600-UNISB	OEM UNISPHERE LIMITED EDITION SW=IC	\$7,905.00	26%	\$5,849.70	\$1,581.00	\$1,422.90	\$1,264.80	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
ONX5700DM	VNX5700 ADD ON DM+FC SLIC-EMC RACK	\$13,809.00	26%	\$10,218.66	\$2,347.53	\$2,071.35	\$1,518.99	\$0.00	\$552.36	\$0.00	UM-H	VNX HARDWARE
ONX5700DME	VNX5700 DME: 2 DM+FC SLIC-EMC RACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
ONX5700DMEM	VNX5700 DME: 2 DM+FC SLIC-MINI RACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
ONX5700DMM	VNX5700 ADD ON DM+FC SLIC-MINI RACK	\$13,809.00	26%	\$10,218.66	\$2,347.53	\$2,071.35	\$1,518.99	\$0.00	\$552.36	\$0.00	UM-H	VNX HARDWARE
ONX5700DSPE	VNX5700 SPE 4X6G SAS BE-EMC DENSE RACK	\$34,000.00	26%	\$25,160.00	\$5,780.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	UM-H	VNX HARDWARE
ONX5700SPE	VNX5700 SPE 4X6G SAS BE-EMC RACK	\$34,000.00	26%	\$25,160.00	\$5,780.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	UM-H	VNX HARDWARE
ONX5700SPEF	VNX5700 SPE 4X6G SAS BE-FIELD INST	\$34,000.00	26%	\$25,160.00	\$5,780.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	UM-H	VNX HARDWARE
ONX5700SPEM	VNX5700 SPE 4X6G SAS BE-MINI RACK	\$34,000.00	26%	\$25,160.00	\$5,780.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	UM-H	VNX HARDWARE
ONX57DMEX	EMPTY VNX57 DM ENCLOSURE - EMC RACK	\$9,402.00	26%	\$6,957.48	\$1,598.34	\$1,410.30	\$1,034.22	\$0.00	\$376.08	\$0.00	UM-H	VNX HARDWARE
ONX57DMEXM	EMPTY VNX57 DM ENCLOSURE - MINI RACK	\$9,402.00	26%	\$6,957.48	\$1,598.34	\$1,410.30	\$1,034.22	\$0.00	\$376.08	\$0.00	UM-H	VNX HARDWARE
ONX5800-UNISB	OEM UNISPHERE LIMITED EDITION SW=IC	\$16,162.00	26%	\$11,959.88	\$3,232.40	\$2,909.16	\$2,585.92	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
ONX6GSDAE15	VNX 15X3.5 IN 6GB SAS EXP DAE - EMC RACK	\$4,104.00	26%	\$3,036.96	\$697.68	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	UM-H	VNX HARDWARE
ONX6GSDAE15F	VNX 15X3.5 IN 6GB SAS EXP DAE-FLD INST	\$4,104.00	26%	\$3,036.96	\$697.68	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	UM-H	VNX HARDWARE
ONX6GSDAE15P	VNX57/75 15X3.5 6GB SAS PRIMARY DAE-E R	\$4,104.00	26%	\$3,036.96	\$697.68	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	UM-H	VNX HARDWARE
ONX6GSDAE15PF	VNX 55/75 15X3.5 6GB SAS PRIMARY DAE F I	\$4,104.00	26%	\$3,036.96	\$697.68	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	UM-H	VNX HARDWARE
ONX6GSDAE25	VNX 25X2.5 IN6GB SAS EXP DAE-EMC RACK	\$5,814.00	26%	\$4,302.36	\$988.38	\$872.10	\$639.54	\$0.00	\$232.56	\$0.00	UM-H	VNX HARDWARE
ONX6GSDAE25F	VNX 25X2.5 IN6GB SAS DAE-FIELD INSTALL	\$5,814.00	26%	\$4,302.36	\$988.38	\$872.10	\$639.54	\$0.00	\$232.56	\$0.00	UM-H	VNX HARDWARE
ONX6GSDAE25P	VNX 25X2.5 6GB SAS PRIMARY DAE-EMC RACK	\$5,814.00	26%	\$4,302.36	\$988.38	\$872.10	\$639.54	\$0.00	\$232.56	\$0.00	UM-H	VNX HARDWARE
ONX6GSDAE25PF	VNX 55/75 25X2.5 6GB SAS PRIMARY DAE-F I	\$5,814.00	26%	\$4,302.36	\$988.38	\$872.10	\$639.54	\$0.00	\$232.56	\$0.00	UM-H	VNX HARDWARE
ONX6GSDAE60	VNX60X3.5IN 6G SAS EXP DAE - EMC RACK	\$16,416.00	26%	\$12,147.84	\$2,790.72	\$2,462.40	\$1,805.76	\$0.00	\$656.64	\$0.00	UM-H	VNX HARDWARE
ONX6GSDAE60F	VNX 60X3.5IN 6G SAS EXP DAE - FLD INST	\$16,416.00	26%	\$12,147.84	\$2,790.72	\$2,462.40	\$1,805.76	\$0.00	\$656.64	\$0.00	UM-H	VNX HARDWARE
ONX6GSDAE60P	VNX 55/75 60X3.5 6G SAS PRIMARY DAE-E R	\$16,416.00	26%	\$12,147.84	\$2,790.72	\$2,462.40	\$1,805.76	\$0.00	\$656.64	\$0.00	UM-H	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
ONX6GSDAED15P	VNX 15X3.5IN PRIMARY DAE-EMC DENSE RACK	\$4,104.00	26%	\$3,036.96	\$697.68	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	UM-H	VNX HARDWARE
ONX7600-UNISB	OEM UNISPHERE LIMITED EDITION SW=IC	\$21,690.00	26%	\$16,050.60	\$4,338.00	\$3,904.20	\$3,470.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
ONX8000-UNISB	OEM UNISPHERE LIMITED EDITION SW=IC	\$32,535.00	26%	\$24,075.90	\$6,507.00	\$5,856.30	\$5,205.60	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
ONXB52DME	VNXB52 DME: 1 DM+FC SLIC-EMC RACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
ONXB54DME	ONX VNXB54 DME:1 DM+FC SLIC-EMC RACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
ONXB54DMEX	OEM EMPTY VNX5400 DM ENCLOSURE-EMC RACK	\$7,992.00	26%	\$5,914.08	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE
ONXB54DP25	OEM VNXB54 DPE, 25X2.5 DR- EMC RACK	\$8,270.00	26%	\$6,119.80	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	UM	VNX HARDWARE
ONXB54DP25F	OEM VNXB54 DPE, 25X2.5 DR- BLOCK FIELD	\$8,270.00	26%	\$6,119.80	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	UM	VNX HARDWARE
ONXB54DP25M	OEM VNXB54 DPE, 25X2.5 DR- MINI RACK	\$8,270.00	26%	\$6,119.80	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	UM	VNX HARDWARE
ONXB54VP25F	OEM VNXB54 DPE 25X2.5 DR- FLD IN 110V	\$8,270.00	26%	\$6,119.80	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	UM	VNX HARDWARE
ONXB54VP25M	OEM VNXB54 DPE 25X2.5 MINI RK 110V	\$8,270.00	26%	\$6,119.80	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	UM	VNX HARDWARE
ONXB56DME	ONX EMPTY DME:1 DM+FC SLIC-MINI RACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
ONXB56DMEX	OEM EMPTY VNX5600 DM ENCLOSURE-EMC RACK	\$7,992.00	26%	\$5,914.08	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE
ONXB56DP25	OEM VNXB56 DPE 25X2.5 DR- EMC RACK	\$13,657.00	26%	\$10,106.18	\$2,321.69	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	UM	VNX HARDWARE
ONXB56DP25F	OEM VNXB56 DPE 25X2.5 DR- FIELD INST	\$13,657.00	26%	\$10,106.18	\$2,321.69	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	UM	VNX HARDWARE
ONXB56DP25M	OEM VNXB56 DPE 25X2.5 DR- MINI RACK	\$13,657.00	26%	\$10,106.18	\$2,321.69	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	UM	VNX HARDWARE
ONXB58DME	ONX DME:1 DM+FC SLIC-EMC RACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
ONXB58DMEX	ONX EMPTY DM ENCLOSURE - EMC RACK	\$7,992.00	26%	\$5,914.08	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE
ONXB58DP25	OEM VNXB58 DPE 25X2.5 DR- EMC RACK	\$23,120.00	26%	\$17,108.80	\$3,930.40	\$3,468.00	\$2,543.20	\$0.00	\$924.80	\$0.00	UM	VNX HARDWARE
ONXB58DP25F	OEM VNXB58 DPE 25X2.5 DR- FIELD INST	\$23,120.00	26%	\$17,108.80	\$3,930.40	\$3,468.00	\$2,543.20	\$0.00	\$924.80	\$0.00	UM	VNX HARDWARE
ONXB58DP25M	OEM VNXB58 DPE 25X2.5 DR- MINI RACK	\$23,120.00	26%	\$17,108.80	\$3,930.40	\$3,468.00	\$2,543.20	\$0.00	\$924.80	\$0.00	UM	VNX HARDWARE
ONXB6GSDAE15	VNXB 15X3.5 6G SAS EXP DAE-EMC RACK	\$3,488.00	26%	\$2,581.12	\$592.96	\$523.20	\$383.68	\$0.00	\$139.52	\$0.00	UM	VNX HARDWARE
ONXB6GSDAE15F	VNXB 15X3.5 6G SAS EXP DAE-FIELD INST	\$3,488.00	26%	\$2,581.12	\$592.96	\$523.20	\$383.68	\$0.00	\$139.52	\$0.00	UM	VNX HARDWARE
ONXB6GSDAE15P	VNXB 15X3.5 6G SAS PRI DAE-EMC RACK	\$3,488.00	26%	\$2,581.12	\$592.96	\$523.20	\$383.68	\$0.00	\$139.52	\$0.00	UM	VNX HARDWARE



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
ONXBCS2	VNXB 2ND CONTROL STATION-EMC RACK	\$1,935.00	26%	\$1,431.90	\$328.95	\$290.25	\$212.85	\$0.00	\$77.40	\$0.00	UM	VNX HARDWARE
ONXBCS2M	VNXB 2ND CONTROL ST FIELD MINI-RACK	\$1,935.00	26%	\$1,431.90	\$328.95	\$290.25	\$212.85	\$0.00	\$77.40	\$0.00	UM	VNX HARDWARE
ONXBCS2U	VNXB 2ND CTR STAT-FIELD UPGRADE	\$2,612.00	26%	\$1,932.88	\$444.04	\$391.80	\$287.32	\$0.00	\$104.48	\$0.00	UM	VNX HARDWARE
ONXBSCM	VNXB CONTROL STATION-MINI RACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
ONXBOECAPT	OEM VNX OE CAP LIMITED EDITION LIC=IC	\$133.00	26%	\$98.42	\$11.97	\$9.31	\$9.31	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
ONXBOECAPT-FC	OEM VNX OE CAP LIMITED EDITION LIC=IC	\$133.00	26%	\$98.42	\$11.97	\$9.31	\$9.31	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
ONXBOEPERFT	OEM VNX OE PERF LIMITED EDITION LIC=IC	\$291.00	26%	\$215.34	\$26.19	\$20.37	\$20.37	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
ONXBOEPERFT-FC	OEM VNX OE PERF LIMITED EDITION LIC=IC	\$291.00	26%	\$215.34	\$26.19	\$20.37	\$20.37	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
ONXCS	VNX CONTROL STATION-EMC RACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
ONXCS2	VNX 2ND CONTROL STATION-EMC RACK	\$2,276.00	26%	\$1,684.24	\$386.92	\$341.40	\$250.36	\$0.00	\$91.04	\$0.00	UM-H	VNX HARDWARE
ONXCS2M	VNX 2ND CONTROL STATION-MINI RACK	\$2,276.00	26%	\$1,684.24	\$386.92	\$341.40	\$250.36	\$0.00	\$91.04	\$0.00	UM-H	VNX HARDWARE
ONXCSCM	VNX CONTROL STATION-MINI RACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
ONXDRACK1-40U	VNX 40U DEEP RACK 1-PHASE 30A W/CONSOLE	\$4,383.00	26%	\$3,243.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
ONXDRACK2-40U	VNX 40U DEEP RACK 1-PHASE 30A W/CONSOLE	\$4,383.00	26%	\$3,243.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
ONXRACK-40U	VNX 40U RACK WITH CONSOLE	\$2,922.00	26%	\$2,162.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
ONXSPS1KW	VNX5775 1.2KW SPS 15/25 DRV VLT DAE-E R	\$856.00	26%	\$633.44	\$145.52	\$128.40	\$94.16	\$0.00	\$34.24	\$0.00	UM-H	VNX HARDWARE
ONXSPS1KWF	VNX5775 1.2KW SPS 15/25 DRV VLT DAE-F I	\$856.00	26%	\$633.44	\$145.52	\$128.40	\$94.16	\$0.00	\$34.24	\$0.00	UM-H	VNX HARDWARE
ONXSPS2KW	VNX5775 2.2KW SPS 60 DRV VAULT DAE-E R	\$1,900.00	26%	\$1,406.00	\$323.00	\$285.00	\$209.00	\$0.00	\$76.00	\$0.00	UM-H	VNX HARDWARE
ORCL-EM-XTREMIO-FC	XtremIO RTU-Oracle Ent. Mgr Plugin=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
OV2DAEN25A	25 x 2.5 IN 2U DAE FIELD INSTALL	\$3,426.58	10%	\$3,083.92	\$582.52	\$513.99	\$376.92	\$0.00	\$133.72	\$0.00	UE	VNX HARDWARE
OV2DAER25A	25X2.5 IN 2U DAE FACTORY INSTALL	\$3,426.58	10%	\$3,083.92	\$582.52	\$513.99	\$376.92	\$0.00	\$133.72	\$0.00	UE	VNX HARDWARE
OV31DAEN15	3U DAE WITH 15X3.5 INCH DRIVE SLOTS	\$2,419.00	10%	\$2,177.10	\$411.23	\$362.85	\$266.09	\$0.00	\$94.40	\$0.00	UE	VNX HARDWARE
OV31DAER15	DAE WITH 15X3.5 IN DRV SLOTS WITH RCK	\$2,419.00	10%	\$2,177.10	\$411.23	\$362.85	\$266.09	\$0.00	\$94.40	\$0.00	UE	VNX HARDWARE
OVC6G15-01	OEM DAE C-KIT 15X3.5 FACTORY	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC6G15-01F	OEM DAE C-KIT 15X3.5 FIELD	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC6G15-01P	OEM DAE C-KIT 15X3.5 PRI RACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC6G15-01W	OEM DAE C-KIT 15X3.5 FIELD	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC6G15D-01	OEM DAE C-KIT 15X3.5 FACTORY	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC6G25-01	OEM DAE C-KIT 25X2.5 FACTORY	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC6G25-01F	OEM DAE C-KIT 25X2.5 FIELD	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC6G25-01P	OEM DAE C-KIT 25X2.5 PRI RACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC6G25-01W	OEM DAE C-KIT 25X2.5 FIELD	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
OVC6G60-01	OEM DAE C-KIT 60X3.5 FACTORY	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC6G60-01F	OEM DAE C-KIT 60X3.5 FIELD	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC6G60-01L	OEM DAE C-KIT 60X3.5 FIELD	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC6G60-01P	OEM DAE C-KIT 60X3.5 PRI RACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC6G60-01W	OEM DAE C-KIT 605X3.5 FIELD	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVCBCS-01	OEM EPOWER CONTROLSTAT 1ST C-KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVCBCS2-01	OEM EPOWER CONTROLSTAT 2ND C-KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVCBCS2M-01	OEM EPOWER CONTROLSTAT MINI C-KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVCBCS2U-01	OEM EPOWER 2ND CTR STAT-FIELD C-KIT UP	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC-DMFHI-01	ONX C-KIT EMPTY DM ENCLOSURE-FLD	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
OVC-DMHI-01	OEM EPOWER DATA MOVER 7600,8000 C-KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC-DMLO-01	OEM EPOWER DATA MOVER 54,56,5800 C-KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC-DMXHI-01	ONX EMPTY DM EXPAN ENCL-FAC C-KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
OVC-DMXLO-01	OEM EPower Empty DME 52,54,5600 C-Kit	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
OVC-KHI-01	OEM EPOWER FACTORY INSTALL C-KIT 8000	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC-KHI-01F	OEM EPOWER FIELD INSTALL C-KIT 8000	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC-KHI-01M	OEM EPOWER MINIR INSTALL C-KIT 8000	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC-KHI-02	OEM EMC BRAND FACTORY INSTALL C-KIT 8000	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC-KHI-02F	OEM EMC BRAND FIELD INSTALL C-KIT 8000	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC-KHI-02M	OEM EMC BRAND MINIR INSTALL C-KIT 8000	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC-KLO-01	OEM EPOWER FACT INST C-KIT 54,56,58,7600	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC-KLO-01F	OEM EPOWER FIELD INSTALL C-KIT 5400	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC-KLO-01M	OEM EPOWER MINIR INSTALL C-KIT 5400	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC-KLO-02	OEM EMC BRAND FACT INST C-K 54,56,58,76	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC-KLO-02F	OEM EMC BRAND FIELD INSTALL C-KIT 5400	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC-KLO-02M	OEM EMC BRAND MINIR INSTALL C-KIT 5400	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
OVC-KMD-01F	OEM EPOWER FIELD INST C-KIT 56,58,7600	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC-KMD-01M	OEM EPOWER MINIR INST C-KIT 56,58,7600	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC-KMD-02F	OEM EMC BRAND FIELD INST C-K 56,58,76	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
OVC-KMD-02M	OEM EMC BRAND MINIR INST C-K 56,58,76	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
O-VX-260010	2.5 IN 600G 10K 6GB DISK DRV VAULT PACK	\$4,530.00	26%	\$3,352.20	\$770.10	\$679.50	\$498.30	\$0.00	\$181.20	\$0.00	UM-H	NA
O-VX-290010	2.5 IN 900G 10K 6GB DISK DRV VAULT PACK	\$6,395.00	26%	\$4,732.30	\$1,087.15	\$959.25	\$703.45	\$0.00	\$255.80	\$0.00	UM-H	NA
O-VX-D60010	VNX 3.5X60 DRV ENC 4X600G 10K SAS VAULT	\$4,915.00	26%	\$3,637.10	\$835.55	\$737.25	\$540.65	\$0.00	\$196.60	\$0.00	UM-H	NA
O-VX-D90010	VNX 3.5X60 DRV ENC 4X900G 10K SAS VAULT	\$6,980.00	26%	\$5,165.20	\$1,186.60	\$1,047.00	\$767.80	\$0.00	\$279.20	\$0.00	UM-H	NA
O-VX-V60010	3.5 600G 10K VAULT PCK 6GSDAE/DPE	\$4,915.00	26%	\$3,637.10	\$835.55	\$737.25	\$540.65	\$0.00	\$196.60	\$0.00	UM-H	NA
O-VX-V90010	3.5 IN 900G 10K VAULT PACK FOR 6GSDAE-15	\$6,980.00	26%	\$5,165.20	\$1,186.60	\$1,047.00	\$767.80	\$0.00	\$279.20	\$0.00	UM-H	NA
O-VX-VS0702	3.5 IN 2T SAS DISK DRIVE VAULT PACK	\$4,980.00	26%	\$3,685.20	\$846.60	\$747.00	\$547.80	\$0.00	\$199.20	\$0.00	UM-H	NA
O-VX-VS0703	3.5 IN 3T SAS DISK DRIVE VAULT PACK	\$7,225.00	26%	\$5,346.50	\$1,228.25	\$1,083.75	\$794.75	\$0.00	\$289.00	\$0.00	UM-H	NA
O-VX-VS1530	3.5 300G 15K VAULT PCK 6GSDAE/DPE	\$4,060.00	26%	\$3,004.40	\$690.20	\$609.00	\$446.60	\$0.00	\$162.40	\$0.00	UM-H	NA
O-VX-VS1560	3.5 600G 15K VAULT PCK 6GSDAE/DPE	\$6,465.00	26%	\$4,784.10	\$1,099.05	\$969.75	\$711.15	\$0.00	\$258.60	\$0.00	UM-H	NA
OZNC SHW-ELIM	ENCRYPTION LICENSE FOR DD140 APOS	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
OZNCSSW-ELIM	ENCRYPTION LICENSE FOR DD140 APOS	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
OZONECE-ELIM	ENCRYPTION LICENSE FOR DD140 POS	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
OZONEHW-ELIM	ENCRYPTION LICENSE FOR DD140 POS	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
OZONEPS-ELIM	ENCRYPTION LICENSE FOR DD140 POS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	NA
PB-4800B-16	4Gb 16 FC port blade/ED-48000B	\$1.00	34%	\$0.66	\$2,952.00	\$2,460.00	\$1,722.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PB-4800B-16U	4Gb 16 FC port blade/ED-48000B UPG	\$1.00	34%	\$0.66	\$3,837.60	\$3,198.00	\$2,238.60	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PB-4800B-32	4Gb 32 FC port blade/ED-48000B	\$1.00	34%	\$0.66	\$5,016.00	\$4,180.00	\$2,926.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PB-4800B-32U	4Gb 32 FC port blade/ED-48000B UPG	\$1.00	34%	\$0.66	\$6,520.80	\$5,434.00	\$3,803.80	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PB-48K-10G-6	10GB 6 FC PORT BLADE/ED-48K	\$1.00	34%	\$0.66	\$13,477.20	\$11,231.00	\$7,861.70	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PB-48K-10G-6U	10GB 6 FC PORT BLADE/ED-48K-UPG	\$1.00	34%	\$0.66	\$18,060.00	\$15,050.00	\$10,535.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PB-48K-16IP	4GB 8-PORT FC+ 8-PORT IP CARD	\$1.00	34%	\$0.66	\$7,908.00	\$6,590.00	\$4,613.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PB-48K-16IPU	4GB 8-PORT FC+ 8-PORT IP CARD (UPGRADE)	\$1.00	34%	\$0.66	\$10,319.40	\$8,599.50	\$6,019.65	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PB-48K-18I	BROCADE FC4-18I IP-BLADE	\$1.00	34%	\$0.66	\$7,491.00	\$6,242.50	\$4,369.75	\$0.00	\$0.00	\$0.00	C	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PB-48K-18IU	BROCADE FC4-18I IP-BLADE UPGRADE	\$1.00	34%	\$0.66	\$10,564.20	\$8,803.50	\$6,162.45	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-48K-48	4GB 48-PORT FC CARD	\$1.00	34%	\$0.66	\$7,632.00	\$6,360.00	\$4,452.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-48K-48U	4GB 48-PORT FC CARD (UPGRADE)	\$1.00	34%	\$0.66	\$9,922.20	\$8,268.50	\$5,787.95	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX-16P-8G	DCX PORT BLADE 16P 16 8G SFPS	\$1.00	34%	\$0.66	\$3,798.60	\$3,165.50	\$2,215.85	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX-16P8GU	DCX UPGRADE PORT BLADE 16P 16 8G SFPS	\$1.00	34%	\$0.66	\$5,016.00	\$4,180.00	\$2,926.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX-16P-E	DCX PORT BLADE 16P 0 SFPS	\$1.00	34%	\$0.66	\$3,481.20	\$2,901.00	\$2,030.70	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX-24FCOE	ED-DCX-B 24P FCOE BLADE	\$1.00	34%	\$0.66	\$12,612.00	\$10,510.00	\$7,357.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX24FCOEU	ED-DCX-B 24P FCOE BLADE UPGRADE	\$1.00	34%	\$0.66	\$16,725.00	\$13,937.50	\$9,756.25	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX-32P16G	DCX PORT BLADE 32P 32 16G SFPS	\$74,960.00	34%	\$49,473.60	\$10,494.40	\$8,995.20	\$5,247.20	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX32P16GE	DCX 16G PORT BLADE 32P 0 SFPS	\$58,210.00	34%	\$38,418.60	\$8,149.40	\$6,985.20	\$4,074.70	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PBDCX32P16GEU	DCX 16G PORT BLADE 32P 0 SFPS UPG	\$69,850.00	34%	\$46,101.00	\$9,779.00	\$8,382.00	\$4,889.50	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX32P16GU	DCX UPGRADE PORT BLADE 32P 32 16G SFPS	\$89,950.00	34%	\$59,367.00	\$12,593.00	\$10,794.00	\$6,296.50	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX-32P-8G	DCX PORT BLADE 32P 32 8G SFPS	\$1.00	34%	\$0.66	\$6,421.20	\$5,351.00	\$3,745.70	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX-32P8GM	X8510 8G MAX 32P BLADE W/ 32 8G SFPS	\$55,600.00	34%	\$36,696.00	\$6,672.00	\$5,560.00	\$3,892.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX32P8GME	DCX8510 8G MAX 32P BLADE W/ 0 SFPS	\$50,200.00	34%	\$33,132.00	\$6,024.00	\$5,020.00	\$3,514.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX32P8GMU	DCX UPG 8G MAX 32P BLADE W/ 32 8G SFPS	\$72,280.00	34%	\$47,704.80	\$8,673.60	\$7,228.00	\$5,059.60	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX-32P8GU	DCX UPGRADE PORT BLADE 32P 32 8G SFPS	\$1.00	34%	\$0.66	\$8,484.00	\$7,070.00	\$4,949.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX-32P-E	DCX PORT BLADE 32P 0 SFPS	\$1.00	34%	\$0.66	\$5,903.40	\$4,919.50	\$3,443.65	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX-48P16G	DCX PORT BLADE 48P 48 16G SFPS	\$105,050.00	34%	\$69,333.00	\$12,606.00	\$10,505.00	\$7,353.50	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX48P16GE	DCX 16G PORT BLADE 48P 0 SFPS	\$80,950.00	34%	\$53,427.00	\$9,714.00	\$8,095.00	\$5,666.50	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PBDCX48P16GEU	DCX 16G PORT BLADE 48P 0 SFPS UPG	\$97,140.00	34%	\$64,112.40	\$11,656.80	\$9,714.00	\$6,799.80	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX48P16GU	DCX UPGRADE PORT BLADE 48P 48 16G SFPS	\$126,060.00	34%	\$83,199.60	\$15,127.20	\$12,606.00	\$8,824.20	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX-48P-8G	DCX PORT BLADE 48P 48 8G SFPS	\$1.00	34%	\$0.66	\$8,996.40	\$7,497.00	\$5,247.90	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX-48P8GM	DCX8510 8G MAX 48P BLADE W/ 48 8G SFPS	\$77,900.00	34%	\$51,414.00	\$9,348.00	\$7,790.00	\$5,453.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX48P8GME	DCX8510 8G MAX 48P BLADE W/ 0 SFPS	\$69,800.00	34%	\$46,068.00	\$8,376.00	\$6,980.00	\$4,886.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX48P8GMU	DCX UPG 8G MAX 48P BLADE W/ 48 8G SFPS	\$101,270.00	34%	\$66,838.20	\$12,152.40	\$10,127.00	\$7,088.90	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX-48P8GU	DCX UPGRADE PORT BLADE 48P 48 8G SFPS	\$1.00	34%	\$0.66	\$11,892.00	\$9,910.00	\$6,937.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX-48P-E	DCX PORT BLADE 48P 0 SFPS	\$1.00	34%	\$0.66	\$8,208.60	\$6,840.50	\$4,788.35	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX6-48P32G	DCX6 32G PORT BLADE 48P 48 SW 32G SFPS	\$163,820.00	34%	\$108,121.20	\$19,658.40	\$16,382.00	\$11,467.40	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX6-48P32GE	DCX6 32G PORT BLADE 48P 0 SFPS	\$139,820.00	34%	\$92,281.20	\$16,778.40	\$13,982.00	\$9,787.40	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	
PB-DCX6-48P32GEU	DCX6 32G PORT BLADE 48P 0 SFPS UPG	\$167,790.00	34%	\$110,741.40	\$20,134.80	\$16,779.00	\$11,745.30	\$0.00	\$0.00	\$0.00	C	CONNECTRIX	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PB-DCX6-48P32GU	DCX6 32G PORT BLADE 48P 48 SW SFPS UPG	\$196,590.00	34%	\$129,749.40	\$23,590.80	\$19,659.00	\$13,761.30	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PBDCX-64P-16G	DCX8510 16G 64P PORT BLADE 16-QSFPS	\$140,070.00	34%	\$92,446.20	\$19,609.80	\$16,808.40	\$9,804.90	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PBDCX-64P16GU	DCX8510 16G 64P UPG PORT BLADE 16-QSFPS	\$168,080.00	34%	\$110,932.80	\$23,531.20	\$20,169.60	\$11,765.60	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PB-DCX-64P-8G	DCX PORT BLADE 64P 64 8G MSFPS	\$1.00	34%	\$0.66	\$12,204.00	\$10,170.00	\$7,119.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PB-DCX-64P8GU	DCX UPGRADE PORT BLADE 64P 64 8G MSFPS	\$1.00	34%	\$0.66	\$16,504.80	\$13,754.00	\$9,627.80	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PB-DCX6-64P32G	DCX6 32G PORT BLADE 64P W 8-4X32G QSFPS	\$173,830.00	34%	\$114,727.80	\$24,336.20	\$20,859.60	\$12,168.10	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PB-DCX6-SX6-LW	DCX6 SX6 16 32G LW SFP 0 IP SFP	\$1.00	34%	\$0.66	\$47,898.00	\$39,915.00	\$27,940.50	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PCIE-FF-L	VFCACHE FOR VIRTUAL ENV - FF PROMOTION	\$1.00	10%	\$0.90	\$2,220.00	\$1,850.00	\$1,295.00	\$0.05	\$1,665.00	\$1,665.00	J	SERVER FLASH
PCIE-FF-M	VFCACHE FOR PHYSICAL ENV - FF PROMOTION	\$1.00	10%	\$0.90	\$2,220.00	\$1,850.00	\$1,295.00	\$0.05	\$1,665.00	\$0.05	J	SERVER FLASH
PCIEHBM-1400M	EMC XtremSF Hardware 1400GB	\$17,730.00	10%	\$15,957.00	\$0.00	\$1,773.00	\$1,241.10	\$886.50	\$531.90	\$886.50	J	SERVER FLASH
PCIEHBM-2200V	2.2TB MLC PCIE Card	\$28,420.00	10%	\$25,578.00	\$0.00	\$2,842.00	\$1,989.40	\$1,421.00	\$852.60	\$1,421.00	J	SERVER FLASH
PCIEHBM-350M	350GB MLC PCIE CARD	\$6,450.00	10%	\$5,805.00	\$0.00	\$645.00	\$451.50	\$322.50	\$193.50	\$322.50	J	SERVER FLASH
PCIEHBM-700M	EMC XtremSF Hardware 700GB	\$9,860.00	10%	\$8,874.00	\$0.00	\$986.00	\$690.20	\$493.00	\$295.80	\$493.00	J	SERVER FLASH
PCIEHHS-3XXL	EMC VFCACHE FOR VMWARE ENVIRONMENTS	\$1.00	10%	\$0.90	\$0.00	\$1,850.00	\$1,295.00	\$925.00	\$555.00	\$925.00	J	SERVER FLASH
PCIEHHS-3XXL2	300GB SLC PCIE Card	\$9,000.00	10%	\$8,100.00	\$0.00	\$900.00	\$630.00	\$450.00	\$270.00	\$450.00	J	SERVER FLASH
PCIEHHS-3XXL5	VFCACHE FOR VIRTUAL ENV - QTY 5	\$1.00	10%	\$0.90	\$0.00	\$8,500.00	\$5,950.00	\$4,250.00	\$2,550.00	\$4,250.00	J	SERVER FLASH
PCIEHHS-3XXM	EMC VFCACHE FOR PHYSICAL ENVIRONMENTS	\$1.00	10%	\$0.90	\$0.00	\$1,850.00	\$1,295.00	\$925.00	\$555.00	\$925.00	J	SERVER FLASH
PCIEHHS-3XXM2	300GB SLC PCIE Card	\$9,000.00	10%	\$8,100.00	\$0.00	\$900.00	\$630.00	\$450.00	\$270.00	\$450.00	J	SERVER FLASH
PCIEHHS-3XXM5	VFCACHE FOR PHYSICAL ENVIRONMENT - QTY 5	\$1.00	10%	\$0.90	\$0.00	\$8,500.00	\$5,950.00	\$4,250.00	\$2,550.00	\$4,250.00	J	SERVER FLASH
PCIEHHS-7XXM	700GB SLC PCIE Card	\$19,400.00	10%	\$17,460.00	\$0.00	\$1,940.00	\$1,358.00	\$970.00	\$582.00	\$970.00	J	SERVER FLASH
PC-JAPAN-1	POWER CORD,DD JAPAN,JIS8303,C13,2M	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-NA120V-1	POWER CORD NORAMERICA120V 5-15P C13 2M	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-NA120VL-1	POWER CORD NORAMERICA120V L5-15P C13 2M	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-NA240V6-1	POWER CORDDD NORAMERIC240V,6-15PC13.6FT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PCP3-24AS332P6W	PWR CORD 24A SP 15FT 332P6W 4PPP	\$579.03	15%	\$492.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
PCP3-24AS3750DP	PWR CORD 24A SP 15FT 3750DP 4PPP	\$1,107.70	15%	\$941.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
PCP3-24AS56PA332	PWR CORD 24A SP 15FT 56PA332 4PPP	\$579.03	15%	\$492.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
PCP3-24ASL630P	PWR CORD 24A SP 15FT L6-30P 4PPP	\$579.03	15%	\$492.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
PCP3-24ASL730P	PWR CORD 24A SP 15FT L7-30P 4PPP	\$579.03	15%	\$492.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
PCP3-32A3YC530P6G	PC 32A 3P-WYE15FT C530P6S INT BLK GRY	\$579.03	15%	\$492.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PCP3-32A3YC530P6S	PC 32A 3P-WYE 15FT C530P6S INT	\$579.03	15%	\$492.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
PCP3-32A3YFLY	PC 32A 3P-WYE 15FT FLY INT 2x6 PWR POLE	\$579.03	15%	\$492.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
PCP3-40A3D9P54U2TI	PC 40A 3P-DLTA 15FT 9P54U2T INT 4SBS50	\$1,107.70	15%	\$941.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
PCP3-40A3D9P54U2TU	PC 40A 3P-DLTA 15FT 9P54U2T US 4SBS50	\$1,107.70	15%	\$941.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
PCP3-40A3DCS8365C	PC 40A 3P-DLTA 15FT CS-8365C 4SBS50	\$579.03	15%	\$492.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
PC-PDU-10F	POWER CORD TO-PDUC14C1310FT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-PDU10F-1	POWER CORD,DD TO-PDU,C14,C13,2M10FT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-PDU-1M	POWER CORD TO-PDU10AC14C131M	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-PDU1M-1	POWER CORD,DD TO-PDU,10A,C14,C13,1M	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-PDUJAP-1	POWER CORD,DD TO-PDU,JAPN,PSE,C14,C13,2M	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-RK30IEC3-1-US	POWER CORD Single Phase US (UL) RACK DL	\$310.50	26%	\$229.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-RK30-RS	POWER CORD US RACK DUAL R+S CONNECTOR	\$1,100.00	26%	\$814.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-RK30-RS-1	POWER CORD SINGLE PHASE US RACK DUAL R+S	\$1,100.00	26%	\$814.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-RK30-RS-1-DP	PWR CORD 1PH US RACK DUAL R+S-DP APPL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
PC-RK30-RSN	POWER CORD,US,RACK,DUAL,R&S CONNECTOR	\$1,100.00	26%	\$814.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-RK30-US	POWER CORD US+JAP RACK DUAL TWISTLOCK	\$575.00	26%	\$425.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-RK30-US-1	POWER CORD SINGLE PHASE US+JAP RACK DUAL	\$575.00	26%	\$425.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-RK30-US-1-DP	PWR CORD 1PH US+JAP RACK DUAL-DP APPL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
PC-RK30-USN	POWER CORD,US&JAP,RACK,DUAL,TWISTLOCK	\$575.00	26%	\$425.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-RK3D50HH	POWER CORD,3PH,50A,DELTA,HBL-HBL,N.AMER	\$2,255.00	26%	\$1,668.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-RK3D50HR	POWER CORD,3PH,50A,DELTA,HBL-R&S,N.AMER	\$2,255.00	26%	\$1,668.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-RK3DPPH-1	POWER CORD 3PH 40A DELTA PP-HBL N AMER	\$575.00	26%	\$425.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-RK3DPPH-1-DP	PWR CORD 3PH 40A DELTA PP-HBL N AMER DP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
PC-RK3DPPRS-1	POWER CORD 3PH 40A DELTA PP-RS N AMER	\$575.00	26%	\$425.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-RK3DPPRS-1-DP	PWR CORD 3PH 40A DELTA PP-RS N AMER DP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PC-RK3Y32FLA	POWER CORD,3PH,32A,FLYINGLEAD,N.AMER	\$2,255.00	26%	\$1,668.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-RK3YFLA-1	POWER CORD 3PH 32A FLYINGLEAD N.AMER	\$575.00	26%	\$425.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-RK3YFLA-1-DP	PWR CORD 3PH 32A FLYINGLEAD N.AMER DP	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
PC-TAIWAN	POWER CORD TAIWAN BSMI C13 6FT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-TAIWAN-1	POWER CORD,DD TAIWAN, BSMI, C13.2M	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-UK	POWER CORD UKBS1363C132.5M	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PC-UK-1	POWER CORD,DD UK,BS1363,C13.2M	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PERE-MSU-T00	PERF ESS BASE-3 MSU(EMC OEM Products)	\$71,100.00	15%	\$60,435.00	\$14,220.00	\$12,798.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
PERE-MSU-T01	PERF ESS 4-25 MSU(EMC OEM Products)	\$106,100.00	15%	\$90,185.00	\$21,220.00	\$19,098.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
PERE-MSU-T02	PERF ESS 26-50 MSU(EMC OEM Products)	\$141,100.00	15%	\$119,935.00	\$28,220.00	\$25,398.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
PERE-MSU-T03	PERF ESS 51-75 MSU(EMC OEM Products)	\$176,100.00	15%	\$149,685.00	\$35,220.00	\$31,698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
PERE-T0-T03-U	PERF ESS UPG T00 - T03(EMC OEM Products)	\$35,000.00	15%	\$29,750.00	\$7,000.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
PERE-T4-T14-U	PERF ESS UPG T04-T14(EMC OEM Products)	\$30,000.00	15%	\$25,500.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
PFM-CL-T1-4U	PFM CL T1-4 UPG	\$580.00	26%	\$429.20	\$116.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION
PFM-CL-T5-31U	PFM CL T5-31 UPG	\$2,650.00	26%	\$1,961.00	\$530.00	\$477.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION
PKG-CL-T1-4U	CC5.1 PKG CL T1-4 UPG	\$2,090.00	26%	\$1,546.60	\$418.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
PKG-CL-T5-31U	CC5.1 PKG CL T5-31 UPG	\$11,300.00	26%	\$8,362.00	\$2,260.00	\$2,034.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
PKL-CL-T1-4U	CC CL PKG LT T1-4U	\$1,400.00	26%	\$1,036.00	\$280.00	\$252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
PKL-CL-T5-31U	CC CL PKG LT T5-31U	\$6,900.00	26%	\$5,106.00	\$1,380.00	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
PK-RACK-40	PACKAGING40U DDRACK	\$900.00	26%	\$666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
PLAT_3M_CBL_10GDA	10G DA 3M Kit for X400 Platform Cube	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE
PLAT_3M_CBL_25GDA	25G DA 3M Kit for X400 Platform Cube	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE
PLAT_OPTICS_10G	10G Optics Kit for X400 Platform Cube	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE
PLAT_OPTICS_25G	25G Optics Kit for X400 Platform Cube	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE
PLCF3015T71	VMAX 950 RAID5(7+1) 15360GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF3015T71TU	VMAX 950 RAID5(7+1) 15360GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF3015T71U	VMAX 950 RAID5(7+1) 15360GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF3015TF1	VMAX 950 RAID6(14+2) 15360GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF3015TF1TU	VMAX 950 RAID6(14+2) 15360GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF3015TF1U	VMAX 950 RAID6(14+2) 15360GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF3015TS1	VMAX 950 15360GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PLCF3015TS1TU	VMAX 950 15360GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF3015TS1U	VMAX 950 15360GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF3192071	VMAX 950 RAID5(7+1) 1920GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF3192071TU	VMAX 950 RAID5(7+1) 1920GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF3192071U	VMAX 950 RAID5(7+1) 1920GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF31920F1	VMAX 950 RAID6(14+2) 1920GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF31920F1TU	VMAX 950 RAID6(14+2) 1920GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF31920F1U	VMAX 950 RAID6(14+2) 1920GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF31920R1	VMAX 950 1920GB FLASH ADD SPARE	\$32,616.73	15%	\$27,724.22	\$3,914.01	\$3,261.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF31920R1TU	VMAX 950 1920GB FLASH ADD SPARE TAA UPG	\$42,399.74	15%	\$36,039.78	\$5,087.97	\$4,239.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF31920R1U	VMAX 950 1920GB FLASH ADD SPARE UPG	\$42,399.74	15%	\$36,039.78	\$5,087.97	\$4,239.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF31920S1	VMAX 950 1920GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF31920S1TU	VMAX 950 1920GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF31920S1U	VMAX 950 1920GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF3384071	VMAX 950 RAID5(7+1) 3840GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF3384071TU	VMAX 950 RAID5(7+1) 3840GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF3384071U	VMAX 950 RAID5(7+1) 3840GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF33840F1	VMAX 950 RAID6(14+2) 3840GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF33840F1TU	VMAX 950 RAID6(14+2) 3840GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF33840F1U	VMAX 950 RAID6(14+2) 3840GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF33840R1	VMAX 950 3840GB FLASH ADD SPARE	\$65,233.46	15%	\$55,448.44	\$7,828.02	\$6,523.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF33840R1TU	VMAX 950 3840GB FLASH ADD SPARE TAA UPG	\$84,804.51	15%	\$72,083.83	\$10,176.54	\$8,480.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF33840R1U	VMAX 950 3840GB FLASH ADD SPARE UPG	\$84,804.51	15%	\$72,083.83	\$10,176.54	\$8,480.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF33840S1	VMAX 950 3840GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF33840S1TU	VMAX 950 3840GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF33840S1U	VMAX 950 3840GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF3768071	VMAX 950 RAID5(7+1) 7680GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF3768071TU	VMAX 950 RAID5(7+1) 7680GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF3768071U	VMAX 950 RAID5(7+1) 7680GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF37680F1	VMAX 950 RAID6(14+2) 7680GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF37680F1TU	VMAX 950 RAID6(14+2) 7680GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF37680F1U	VMAX 950 RAID6(14+2) 7680GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PLCF37680R1	VMAX 950 7680GB FLASH ADD SPARE	\$130,466.92	15%	\$110,896.88	\$15,656.03	\$13,046.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PLCF37680R1TU	VMAX 950 7680GB FLASH ADD SPARE TAA UPG	\$169,609.01	15%	\$144,167.66	\$20,353.08	\$16,960.90	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PLCF37680R1U	VMAX 950 7680GB FLASH ADD SPARE UPG	\$169,609.01	15%	\$144,167.66	\$20,353.08	\$16,960.90	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PLCF37680S1	VMAX 950 7680GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PLCF37680S1TU	VMAX 950 7680GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PLCF37680S1U	VMAX 950 7680GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PLCF396071	VMAX 950 RAID5(7+1) 960GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PLCF396071TU	VMAX 950 RAID5(7+1) 960GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PLCF396071U	VMAX 950 RAID5(7+1) 960GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PLCF3960F1	VMAX 950 RAID6(14+2) 960GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PLCF3960F1TU	VMAX 950 RAID6(14+2) 960GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PLCF3960F1U	VMAX 950 RAID6(14+2) 960GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PLCF3960R1	VMAX 950 960GB FLASH ADD SPARE	\$16,308.37	15%	\$13,862.11	\$1,957.00	\$1,630.84	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PLCF3960R1TU	VMAX 950 960GB FLASH ADD SPARE TAA UPG	\$21,202.39	15%	\$18,022.03	\$2,544.29	\$2,120.24	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PLCF3960R1U	VMAX 950 960GB FLASH ADD SPARE UPG	\$21,202.39	15%	\$18,022.03	\$2,544.29	\$2,120.24	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PLCF3960S1	VMAX 950 960GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PLCF3960S1TU	VMAX 950 960GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PLCF3960S1U	VMAX 950 960GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PM-4400MC	DS-4400M ELEMENT MANAGER(EMC OEM Products)	\$1.00	15%	\$0.85	\$500.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
PM-4700M	DS-4700M ELEMENT MANAGER(EMC OEM Products)	\$4,950.00	15%	\$4,207.50	\$990.00	\$891.00	\$792.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
PM-4700MC	DS-4700M ELEMENT MANAGER(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
PMAX2-RPHW-G6T	RPA FOR POWERMAX 2000(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	E	OPEN EDITION	
PMAX2-RPHW-G6T-D	DELL RPA FOR POWERMAX 2000(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	E	OPEN EDITION	
PMAX8-RPHW-G6T	RPA FOR POWERMAX 8000(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	E	OPEN EDITION	
PMAX8-RPHW-G6T-D	DELL RPA FOR POWERMAX 8000(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	E	OPEN EDITION	
PM-DS16	PRODUCT MGR SW FOR DS-16M(EMC OEM Products)	\$1.00	15%	\$0.85	\$580.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
PM-DS16M	PROD MGR SW LIC DS16M(EMC OEM Products)	\$1.00	15%	\$0.85	\$580.00	\$522.00	\$464.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
PM-DS24M	PRODUCT MANAGER - DS-24M2(EMC OEM Products)	\$1.00	15%	\$0.85	\$640.00	\$576.00	\$512.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
PM-DS32	PRODUCT MGR SW FOR DS32M(EMC OEM Products)	\$1.00	15%	\$0.85	\$680.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
PM-DS32M	PROD MGR SW LIC DS32M(EMC OEM Products)	\$1.00	15%	\$0.85	\$680.00	\$612.00	\$544.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PM-ED140M	PRODUCT MGR FOR ED-140M(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,670.00	\$2,403.00	\$2,136.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
PM-ED6064	PRODUCT MNGR FOR ED-6064(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,836.00	\$1,652.40	\$1,468.80	\$0.00	\$0.00	\$0.00	E	CONNECTRIX	
PMLCF3015T71	VMAX 950 MF RAID5(7+1) 15360GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF3015T71TU	VMAX 950 MF RAID5(7+1) 15360GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF3015T71U	VMAX 950 MF RAID5(7+1) 15360GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF3015TF1	VMAX 950 MF RAID6(14+2) 15360GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF3015TF1TU	VMAX 950 MF RAID6(14+2) 15360GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF3015TF1U	VMAX 950 MF RAID6(14+2) 15360GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF3015TS1	VMAX 950 MF 15360GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF3015TS1TU	VMAX 950 MF 15360GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF3015TS1U	VMAX 950 MF 15360GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF3192071	VMAX 950 MF RAID5(7+1) 1920GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF3192071TU	VMAX 950 MF RAID5(7+1) 1920GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF3192071U	VMAX 950 MF RAID5(7+1) 1920GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF31920F1	VMAX 950 MF RAID6(14+2) 1920GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF31920F1TU	VMAX 950 MF RAID6(14+2) 1920GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF31920F1U	VMAX 950 MF RAID6(14+2) 1920GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF31920R1	VMAX 950 MF 1920GB FLASH ADD SPARE	\$32,616.73	15%	\$27,724.22	\$3,914.01	\$3,261.67	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF31920R1TU	VMAX 950 MF 1920GB FLASH ADD SPARE TAA U	\$42,399.74	15%	\$36,039.78	\$5,087.97	\$4,239.97	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF31920R1U	VMAX 950 MF 1920GB FLASH ADD SPARE UPG	\$42,399.74	15%	\$36,039.78	\$5,087.97	\$4,239.97	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF31920S1	VMAX 950 MF 1920GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF31920S1TU	VMAX 950 MF 1920GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF31920S1U	VMAX 950 MF 1920GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF3384071	VMAX 950 MF RAID5(7+1) 3840GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF3384071TU	VMAX 950 MF RAID5(7+1) 3840GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF3384071U	VMAX 950 MF RAID5(7+1) 3840GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF33840F1	VMAX 950 MF RAID6(14+2) 3840GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF33840F1TU	VMAX 950 MF RAID6(14+2) 3840GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PMLCF33840F1U	VMAX 950 MF RAID6(14+2) 3840GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF33840R1	VMAX 950 MF 3840GB FLASH ADD SPARE	\$65,233.46	15%	\$55,448.44	\$7,828.02	\$6,523.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF33840R1TU	VMAX 950 MF 3840GB FLASH ADD SPARE TAA U	\$84,804.51	15%	\$72,083.83	\$10,176.54	\$8,480.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF33840R1U	VMAX 950 MF 3840GB FLASH ADD SPARE UPG	\$84,804.51	15%	\$72,083.83	\$10,176.54	\$8,480.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF33840S1	VMAX 950 MF 3840GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF33840S1TU	VMAX 950 MF 3840GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF33840S1U	VMAX 950 MF 3840GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF3768071	VMAX 950 MF RAID5(7+1) 7680GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF3768071TU	VMAX 950 MF RAID5(7+1) 7680GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF3768071U	VMAX 950 MF RAID5(7+1) 7680GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF37680F1	VMAX 950 MF RAID6(14+2) 7680GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF37680F1TU	VMAX 950 MF RAID6(14+2) 7680GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF37680F1U	VMAX 950 MF RAID6(14+2) 7680GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF37680R1	VMAX 950 MF 7680GB FLASH ADD SPARE	\$130,466.92	15%	\$110,896.88	\$15,656.03	\$13,046.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF37680R1TU	VMAX 950 MF 7680GB FLASH ADD SPARE TAA U	\$169,609.01	15%	\$144,167.66	\$20,353.08	\$16,960.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF37680R1U	VMAX 950 MF 7680GB FLASH ADD SPARE UPG	\$169,609.01	15%	\$144,167.66	\$20,353.08	\$16,960.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF37680S1	VMAX 950 MF 7680GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF37680S1TU	VMAX 950 MF 7680GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF37680S1U	VMAX 950 MF 7680GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF396071	VMAX 950 MF RAID5(7+1) 960GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF396071TU	VMAX 950 MF RAID5(7+1) 960GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF396071U	VMAX 950 MF RAID5(7+1) 960GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF3960F1	VMAX 950 MF RAID6(14+2) 960GB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF3960F1TU	VMAX 950 MF RAID6(14+2) 960GB TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF3960F1U	VMAX 950 MF RAID6(14+2) 960GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF3960R1	VMAX 950 MF 960GB FLASH ADD SPARE	\$16,308.37	15%	\$13,862.11	\$1,957.00	\$1,630.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
PMLCF3960R1TU	VMAX 950 MF 960GB FLASH ADD SPARE TAA UP	\$21,202.39	15%	\$18,022.03	\$2,544.29	\$2,120.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PMLCF3960R1U	VMAX 950 MF 960GB FLASH ADD SPARE UPG	\$21,202.39	15%	\$18,022.03	\$2,544.29	\$2,120.24	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF3960S1	VMAX 950 MF 960GB FLASH SPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF3960S1TU	VMAX 950 MF 960GB FLASH SPARE TAA UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PMLCF3960S1U	VMAX 950 MF 960GB FLASH SPARE UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY	
PP_CAPAF_OS	SW MFG Load CAP R740XD AF	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE	
PP_CAPH_OS	SW MFG Load CAP R740XD Hybrid	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE	
PP_LCTOLC_CBLS	5M LC to LC Fiber Cable 4 Pack	\$327.28	15%	\$278.19	\$58.91	\$52.36	\$45.82	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE	
PP_MGMTOS	SW for MGMT Bundle for C6420 server	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE	
PP-AIX-BR405	BACK-REV FOR PP 4.2 AIX	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	SYM SOFTWARE	
PP-AIX-BR501	POWERPATH 4.3 AIX	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	SYM SOFTWARE	
PPAK-V53UPG	T. P. PACK UPGRADE FOR THE VNX5300	\$7,722.35	10%	\$6,950.12	\$1,544.47	\$1,390.02	\$1,235.58	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE	
PPAK-V55UPG	T. P. PACK UPGRADE FOR THE VNX5500	\$33,692.00	26%	\$24,932.08	\$6,738.40	\$6,064.56	\$5,390.72	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
PPAK-V57UPG	T. P. PACK UPGRADE FOR THE VNX5700	\$57,808.00	26%	\$42,777.92	\$11,561.60	\$10,405.44	\$9,249.28	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
PPAK-V75UPG	T. P. PACK UPGRADE FOR THE VNX7500	\$99,330.00	26%	\$73,504.20	\$19,866.00	\$17,879.40	\$15,892.80	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
PPAK-VNX5200	VNX5200 Total Protection Pack=IC	\$19,972.00	26%	\$14,779.28	\$3,994.40	\$3,594.96	\$3,195.52	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
PPAK-VNX5400-UPG	VNX5400 Total Protection Pack=IC	\$26,190.00	26%	\$19,380.60	\$5,238.00	\$4,714.20	\$4,190.40	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE	
PPAPPL_X400	PowerProtect X400 NFS CIFS	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE	
PP-DPU	PPATH DEP UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
PP-ENCRP-AIX	POWERPATH ENCRYPTION FOR AIX - REVENUE T	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	SYM SOFTWARE	
PP-ENCRP-LNX	POWERPATH ENCRYPTION FOR LNX - REVENUE T	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	SYM SOFTWARE	
PP-ENCRP-SUN	POWERPATH ENCRYPTION FOR SUN-REVENUE TR	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	SYM SOFTWARE	
PP-ENCRP-WIN	POWERPATH ENCRYPTION FOR WIN-REVENUE TR	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	SYM SOFTWARE	
PP-ENU	PPATH ENT UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
PPEN-UX-DP	PPATH ENT UNIX DEP	\$7,520.00	26%	\$5,564.80	\$1,504.00	\$1,353.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
PPEN-UX-EN	PPATH ENT UNIX ENT	\$15,500.00	26%	\$11,470.00	\$3,100.00	\$2,790.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
PPEN-UX-GB	PPATH ENT UNIX GLB	\$42,630.00	26%	\$31,546.20	\$8,526.00	\$7,673.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
PPEN-UX-WG	PPATH ENT UNIX WGR	\$3,100.00	26%	\$2,294.00	\$620.00	\$558.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
PP-HP-BR312	POWERPATH 4.1 FOR HP-UX	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA	
PP-HP-BR403	POWERPATH 4.2 HP-UX	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA	
PP-LNX-DP	PP-LNX-DP	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	SYM SOFTWARE	
PP-LX-BR402	POWERPATH LINUX 3.0.5	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA	
PP-LX-BR410	POWERPATH 4.3 LINUX	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	SYM SOFTWARE	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PPMEINV-B1B2U	PPME-INVISTA UPGRADE 1 TO 2 DPC LIC	\$18,000.00	26%	\$13,320.00	\$4,500.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
PPMEINV-B2B4U	PPME-INVISTA UPGRADE 2 TO 4 DPC LIC	\$36,000.00	26%	\$26,640.00	\$9,000.00	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
PPME-INV-BASE	PPME INVISTA BASE LICENSE	\$1.00	26%	\$0.74	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
PPME-INV-T1	PPME-INV T1 (0- 14 TB)	\$1.00	26%	\$0.74	\$100.00	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
PPME-INV-T10	PPME-INV-T10 (601-1000TB)	\$1.00	26%	\$0.74	\$60.00	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
PPME-INV-T2	PPME-INV T2(15-25 TB)	\$1.00	26%	\$0.74	\$87.50	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
PPME-INV-T3	PPME-INV T3 (26-40 TB)	\$1.00	26%	\$0.74	\$75.00	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
PPME-INV-T4	PPME-INV T4 (41-60 TB)	\$1.00	26%	\$0.74	\$67.50	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
PPME-INV-T5	PPME-INV T5 (61-100 TB)	\$1.00	26%	\$0.74	\$66.25	\$60.95	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
PPME-INV-T6	PPME-INV T6 (101-150 TB)	\$1.00	26%	\$0.74	\$65.00	\$59.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
PPME-INV-T7	PPME-INV T7 (151-250 TB)	\$1.00	26%	\$0.74	\$63.75	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
PPME-INV-T8	PPME-INV T8 (251-400 TB)	\$1.00	26%	\$0.74	\$62.50	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
PPME-INV-T9	PPME-INV-T9 (401-600TB)	\$1.00	26%	\$0.74	\$61.25	\$56.35	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
PP-RPHWP-G5T	RPA GEN5-TAA FOR PROTECTPOINT-RP(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,145.60	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	E	OPEN EDITION
PP-RPHWP-G6T	RPA FOR PROTECTPOINT(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	E	OPEN EDITION
PP-RPHWP-G6T-D	Dell RPA for ProtectPoint(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	E	OPEN EDITION
PP-RSA-DMY	PP-RSA-DMY	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	SYM SOFTWARE
PP-RSAE-AIX	POWERPATH ENCRYPTION WITH RSA FOR AIX(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,057.00	\$1,851.30	\$0.00	\$0.00	\$0.00	\$0.00	E	OPEN EDITION
PP-RSAE-SUN	POWERPATH ENCRYPTION BY RSA FOR SUN(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,057.00	\$1,851.30	\$0.00	\$0.00	\$0.00	\$0.00	E	OPEN EDITION
PP-SUN-BR403	POWERPATH 4.2 SOLARIS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NA
PP-SUN-BR407	POWERPATH SOLARIS 4.3	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	SYM SOFTWARE
PP-UX-DPU	PPATH UNIX DEP UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
PP-UX-ENU	PPATH UNIX ENT UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
PP-UX-GBU	PPATH UNIX GLB UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
PP-UX-WGU	PPATH UNIX WGR UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
PP-WGU	PPATH WGR UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
PP-WIN-DP	PP-WIN-DP	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	SYM SOFTWARE
PP-WN-BR401	POWERPATH 3.0.6 FOR WINDO	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
PP-WN-BR411	POWERPATH WINDOWS 4.3.1	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	SYM SOFTWARE
PR3104BN6C17	VxRail-500 Intel CPU 3104 6C 1.7GHz H	\$5,066.00	10%	\$4,559.40	\$709.24	\$607.92	\$506.60	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR3104BN6C17-2	VxRail-500 INTEL CPU 3104 6C 1.7GHz 2ndH	\$5,066.00	10%	\$4,559.40	\$709.24	\$607.92	\$506.60	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR3104BN6C17AF	VxRail-500 Intel CPU 3104 6C 1.7GHz AF	\$5,066.00	10%	\$4,559.40	\$607.92	\$506.60	\$405.28	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR3104BN6C17AF-2	VxRail-500 Intel CPU 3104 6C 1.7GHz2ndAF	\$5,066.00	10%	\$4,559.40	\$607.92	\$506.60	\$405.28	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR3104BN8C17	VxRail-500 Intel CPU 3104 6C 1.7GHz H	\$4,466.00	10%	\$4,019.40	\$625.24	\$535.92	\$446.60	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR3104BN8C17-2	VxRail-500 INTEL CPU 3104 6C 1.7GHz 2ndH	\$4,466.00	10%	\$4,019.40	\$625.24	\$535.92	\$446.60	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR3104BN8C17AF	VxRail-500 Intel CPU 3104 6C 1.7GHz AF	\$4,466.00	10%	\$4,019.40	\$535.92	\$446.60	\$357.28	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PR3104BN8C17AF-2	VxRail-500 Intel CPU 3104 6C 1.7GHz2ndAF	\$4,466.00	10%	\$4,019.40	\$535.92	\$446.60	\$357.28	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR3106BN8C17	VxRail-500 Intel CPU 3106 8C 1.7 GHz H	\$5,135.00	10%	\$4,621.50	\$718.90	\$616.20	\$513.50	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR3106BN8C17-2	VxRail-500 Intel CPU 3106 8C 1.7 GHz2ndH	\$5,135.00	10%	\$4,621.50	\$718.90	\$616.20	\$513.50	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR3106BN8C17AF	VxRail-500 Intel CPU 3106 8C 1.7 GHz AF	\$5,135.00	10%	\$4,621.50	\$616.20	\$513.50	\$410.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR3106BN8C17AF-2	VxRail-500 Intel CPU 3106 8C 1.7GHz2ndAF	\$5,135.00	10%	\$4,621.50	\$616.20	\$513.50	\$410.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4108SV8C18	VxRail-500 Intel CPU 4108 8C 1.8 GHz H	\$5,737.00	10%	\$5,163.30	\$803.18	\$688.44	\$573.70	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4108SV8C18-2	VxRail-500 Intel CPU 4108 8C 1.8 GHz2ndH	\$5,737.00	10%	\$5,163.30	\$803.18	\$688.44	\$573.70	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4108SV8C18AF	VxRail-500 Intel CPU 4108 8C 1.8 GHz AF	\$5,737.00	10%	\$5,163.30	\$688.44	\$573.70	\$458.96	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4108SV8C18AF-2	VxRail-500 Intel CPU 4108 8C 1.8GHz2ndAF	\$5,737.00	10%	\$5,163.30	\$688.44	\$573.70	\$458.96	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4109TSV8C20	VxRail-500 Intel CPU 4109T 8C 2.0 GHz H	\$5,898.00	10%	\$5,308.20	\$825.72	\$707.76	\$589.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4109TSV8C20-2	VxRail-500 IntelCPU 4109T 8C 2.0 GHz2ndH	\$5,898.00	10%	\$5,308.20	\$825.72	\$707.76	\$589.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4109TSV8C20F	VxRail-500 Intel CPU 4109T 8C 2.0 GHzHAF	\$5,898.00	10%	\$5,308.20	\$707.76	\$589.80	\$471.84	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4109TSV8C20F-2	VxRail-500 Intel CPU4109T 8C2.0GHzH2ndAF	\$5,898.00	10%	\$5,308.20	\$707.76	\$589.80	\$471.84	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4110SV8C21	VxRail-500 Intel CPU 4110 8C 2.1 GHz H	\$5,867.00	10%	\$5,280.30	\$821.38	\$704.04	\$586.70	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4110SV8C21-2	VxRail-500 Intel CPU 4110 8C 2.1GHz2ndH	\$5,867.00	10%	\$5,280.30	\$821.38	\$704.04	\$586.70	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4110SV8C21AF	VxRail-500 Intel CPU 4110 8C 2.1 GHz AF	\$5,867.00	10%	\$5,280.30	\$704.04	\$586.70	\$469.36	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4110SV8C21AF-2	VxRail-500 Intel CPU 4110 8C2.1GHz2ndAF	\$5,867.00	10%	\$5,280.30	\$704.04	\$586.70	\$469.36	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4112SV4C26	VxRail-500 Intel CPU 4112 4C 2.6 GHz H	\$5,956.00	10%	\$5,360.40	\$833.84	\$714.72	\$595.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4112SV4C26-2	VxRail-500 Intel CPU 4112 4C 2.6GHz 2ndH	\$5,956.00	10%	\$5,360.40	\$833.84	\$714.72	\$595.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4112SV4C26AF	VxRail-500 Intel CPU 4112 4C 2.6 GHz AF	\$5,956.00	10%	\$5,360.40	\$714.72	\$595.60	\$476.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4112SV4C26AF-2	VxRail-500 Intel CPU 4112 4C2.6GHz 2ndAF	\$5,956.00	10%	\$5,360.40	\$714.72	\$595.60	\$476.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4114SV10C22	VxRail-500 Intel CPU 4114 10C 2.2 GHz H	\$7,923.00	10%	\$7,130.70	\$1,109.22	\$950.76	\$792.30	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4114SV10C22-2	VxRail-500 Intel CPU 4114 10C 2.2GHz2ndH	\$7,923.00	10%	\$7,130.70	\$1,109.22	\$950.76	\$792.30	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4114SV10C22AF	VxRail-500 Intel CPU 4114 10C 2.2 GHz AF	\$7,923.00	10%	\$7,130.70	\$950.76	\$792.30	\$633.84	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PR4114SV10C22AF-2	VxRail-500 IntelCPU 4114 10C2.2GHz 2ndAF	\$7,923.00	10%	\$7,130.70	\$950.76	\$792.30	\$633.84	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4116SV12C21	VxRail-500 Intel CPU 4116 12C 2.1 GHz H	\$8,391.00	10%	\$7,551.90	\$1,174.74	\$1,006.92	\$839.10	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4116SV12C21-2	VxRail-500 Intel CPU 4116 12C 2.1GHz2ndH	\$8,391.00	10%	\$7,551.90	\$1,174.74	\$1,006.92	\$839.10	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4116SV12C21AF	VxRail-500 Intel CPU 4116 12C 2.1 GHz AF	\$8,391.00	10%	\$7,551.90	\$1,006.92	\$839.10	\$671.28	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR4116SV12C21AF-2	VxRail-500IntelCPU 4116 12C 2.1 GHz2ndAF	\$8,391.00	10%	\$7,551.90	\$1,006.92	\$839.10	\$671.28	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR5115GD10C24	VxRail-500 Intel CPU 5115 10C 2.4 GHz H	\$8,733.00	10%	\$7,859.70	\$1,222.62	\$1,047.96	\$873.30	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR5115GD10C24-2	VxRail-500 Intel CPU 5115 10C 2.4GHz2ndH	\$8,733.00	10%	\$7,859.70	\$1,222.62	\$1,047.96	\$873.30	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR5115GD10C24AF	VxRail-500 Intel CPU 5115 10C 2.4 GHz AF	\$8,733.00	10%	\$7,859.70	\$1,047.96	\$873.30	\$698.64	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR5115GD10C24AF-2	VxRail-500IntelCPU 5115 10C 2.4 GHz2ndAF	\$8,733.00	10%	\$7,859.70	\$1,047.96	\$873.30	\$698.64	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR5118GD12C23	VxRail-500 Intel CPU 5118 12C 2.3 GHz H	\$8,736.00	10%	\$7,862.40	\$1,223.04	\$1,048.32	\$873.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR5118GD12C23-2	VxRail-500 Intel CPU 5118 12C 2.3GHz2ndH	\$8,736.00	10%	\$7,862.40	\$1,223.04	\$1,048.32	\$873.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR5118GD12C23AF	VxRail-500 Intel CPU 5118 12C 2.3 GHz AF	\$8,736.00	10%	\$7,862.40	\$1,048.32	\$873.60	\$698.88	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR5118GD12C23AF-2	VxRail-500IntelCPU 5118 12C 2.3 GHz2ndAF	\$8,736.00	10%	\$7,862.40	\$1,048.32	\$873.60	\$698.88	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR5120GD14C22	VxRail-500 Intel CPU 5120 14C 2.2 GHz H	\$9,155.00	10%	\$8,239.50	\$1,281.70	\$1,098.60	\$915.50	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR5120GD14C22-2	VxRail-500 Intel CPU 5120 14C 2.2GHz2ndH	\$9,155.00	10%	\$8,239.50	\$1,281.70	\$1,098.60	\$915.50	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR5120GD14C22AF	VxRail-500 Intel CPU 5120 14C 2.2 GHz AF	\$9,155.00	10%	\$8,239.50	\$1,098.60	\$915.50	\$732.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR5120GD14C22AF-2	VxRail-500IntelCPU 5120 14C 2.2 GHz2ndAF	\$9,155.00	10%	\$8,239.50	\$1,098.60	\$915.50	\$732.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR5122GD4C35	VxRail-500 Intel CPU 5122 4C 3.5 GHz H	\$8,377.00	10%	\$7,539.30	\$1,172.78	\$1,005.24	\$837.70	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR5122GD4C35-2	VxRail-500 Intel CPU 5122 4C 3.5 GHz2ndH	\$8,377.00	10%	\$7,539.30	\$1,172.78	\$1,005.24	\$837.70	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR5122GD4C35AF	VxRail-500 Intel CPU 5122 4C 3.5 GHz AF	\$8,377.00	10%	\$7,539.30	\$1,005.24	\$837.70	\$670.16	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR5122GD4C35AF-2	VxRail-500IntelCPU 5122 4C 3.5 GHz2ndAF	\$8,377.00	10%	\$7,539.30	\$1,005.24	\$837.70	\$670.16	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6126GD12C26	VxRail-500 Intel CPU 6126 12C 2.6 GHz H	\$9,510.00	10%	\$8,559.00	\$1,331.40	\$1,141.20	\$951.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6126GD12C26-2	VxRail-500 Intel CPU 6126 12C 2.6GHz2ndH	\$9,510.00	10%	\$8,559.00	\$1,331.40	\$1,141.20	\$951.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6126GD12C26AF	VxRail-500 Intel CPU 6126 12C 2.6 GHz AF	\$9,510.00	10%	\$8,559.00	\$1,141.20	\$951.00	\$760.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PR6126GD12C26AF-2	VxRail-500IntelCPU 6126 12C 2.6 GHz2ndAF	\$9,510.00	10%	\$8,559.00	\$1,141.20	\$951.00	\$760.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6128GD6C34	VxRail-500 Intel CPU 6128 6C 3.4 GHz H	\$9,330.00	10%	\$8,397.00	\$1,306.20	\$1,119.60	\$933.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6128GD6C34-2	VxRail-500 Intel CPU 6128 6C 3.4 GHz2ndH	\$9,330.00	10%	\$8,397.00	\$1,306.20	\$1,119.60	\$933.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6128GD6C34AF	VxRail-500 Intel CPU 6128 6C 3.4 GHz AF	\$9,330.00	10%	\$8,397.00	\$1,119.60	\$933.00	\$746.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6128GD6C34AF-2	VxRail-500IntelCPU 6128 6C 3.4 GHz2ndAF	\$9,330.00	10%	\$8,397.00	\$1,119.60	\$933.00	\$746.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6130GD16C21	VxRail-500 Intel CPU 6130 16C 2.1 GHz H	\$12,309.00	10%	\$11,078.10	\$1,723.26	\$1,477.08	\$1,230.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6130GD16C21-2	VxRail-500 Intel CPU 6130 16C 2.1GHz2ndH	\$12,309.00	10%	\$11,078.10	\$1,723.26	\$1,477.08	\$1,230.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6130GD16C21AF	VxRail-500 Intel CPU 6130 16C 2.1 GHz AF	\$12,309.00	10%	\$11,078.10	\$1,477.08	\$1,230.90	\$984.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6130GD16C21AF-2	VxRail-500IntelCPU 6130 16C 2.1 GHz2ndAF	\$12,309.00	10%	\$11,078.10	\$1,477.08	\$1,230.90	\$984.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6132GD14C26	VxRail-500 Intel CPU 6132 14C 2.6 GHz H	\$12,622.00	10%	\$11,359.80	\$1,767.08	\$1,514.64	\$1,262.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6132GD14C26-2	VxRail-500 Intel CPU 6132 14C 2.6GHz2ndH	\$12,622.00	10%	\$11,359.80	\$1,767.08	\$1,514.64	\$1,262.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6132GD14C26AF	VxRail-500 Intel CPU 6132 14C 2.6 GHz AF	\$12,622.00	10%	\$11,359.80	\$1,514.64	\$1,262.20	\$1,009.76	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6132GD14C26AF-2	VxRail-500IntelCPU 6132 14C 2.6 GHz2ndAF	\$12,622.00	10%	\$11,359.80	\$1,514.64	\$1,262.20	\$1,009.76	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6134GD8C32	VxRail-500 Intel CPU 6134 8C 3.2 GHz H	\$12,916.00	10%	\$11,624.40	\$1,808.24	\$1,549.92	\$1,291.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6134GD8C32-2	VxRail-500 Intel CPU 6134 8C 3.2 GHz2ndH	\$12,916.00	10%	\$11,624.40	\$1,808.24	\$1,549.92	\$1,291.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6134GD8C32AF	VxRail-500 Intel CPU 6134 8C 3.2 GHz AF	\$12,916.00	10%	\$11,624.40	\$1,549.92	\$1,291.60	\$1,033.28	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6134GD8C32AF-2	VxRail-500IntelCPU 6134 8C 3.2 GHz2ndAF	\$12,916.00	10%	\$11,624.40	\$1,549.92	\$1,291.60	\$1,033.28	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6134M8C32AF-2	VxRail-500IntelCPU6134M 8C 3.2 GHz2ndAF	\$15,329.00	10%	\$13,796.10	\$1,839.48	\$1,532.90	\$1,226.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6134MGD8C32	VxRail-500 Intel CPU 6134M 8C 3.2 GHz H	\$15,329.00	10%	\$13,796.10	\$2,146.06	\$1,839.48	\$1,532.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6134MGD8C32-2	VxRail-500 Intel CPU 6134M 8C 3.2GHz2ndH	\$15,329.00	10%	\$13,796.10	\$2,146.06	\$1,839.48	\$1,532.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6134MGD8C32AF	VxRail-500 Intel CPU 6134M 8C 3.2 GHz AF	\$15,329.00	10%	\$13,796.10	\$1,839.48	\$1,532.90	\$1,226.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6136GD12C30	VxRail-500 Intel CPU 6136 12C 3.0 GHz H	\$13,170.00	10%	\$11,853.00	\$1,843.80	\$1,580.40	\$1,317.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6136GD12C30-2	VxRail-500 Intel CPU 6136 12C 3.0GHz2ndH	\$13,170.00	10%	\$11,853.00	\$1,843.80	\$1,580.40	\$1,317.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6136GD12C30AF	VxRail-500 Intel CPU 6136 12C 3.0 GHz AF	\$13,170.00	10%	\$11,853.00	\$1,580.40	\$1,317.00	\$1,053.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PR6136GD12C30AF-2	VxRail-500IntelCPU 6136 12C 3.0 GHz2ndAF	\$13,170.00	10%	\$11,853.00	\$1,580.40	\$1,317.00	\$1,053.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6138GD20C20	VxRail-500 Intel CPU 6138 20C 2.0 GHz H	\$13,700.00	10%	\$12,330.00	\$1,918.00	\$1,644.00	\$1,370.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6138GD20C20-2	VxRail-500 Intel CPU 6138 20C 2.0GHz2ndH	\$13,700.00	10%	\$12,330.00	\$1,918.00	\$1,644.00	\$1,370.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6138GD20C20AF	VxRail-500 Intel CPU 6138 20C 2.0 GHz AF	\$13,700.00	10%	\$12,330.00	\$1,644.00	\$1,370.00	\$1,096.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6138GD20C20AF-2	VxRail-500IntelCPU 6138 20C 2.0 GHz2ndAF	\$13,700.00	10%	\$12,330.00	\$1,644.00	\$1,370.00	\$1,096.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6140GD18C23	VxRail-500 Intel CPU 6140 18C 2.3 GHz H	\$13,705.00	10%	\$12,334.50	\$1,918.70	\$1,644.60	\$1,370.50	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6140GD18C23-2	VxRail-500 Intel CPU 6140 18C 2.3GHz2ndH	\$13,705.00	10%	\$12,334.50	\$1,918.70	\$1,644.60	\$1,370.50	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6140GD18C23AF	VxRail-500 Intel CPU 6140 18C 2.3 GHz AF	\$13,705.00	10%	\$12,334.50	\$1,644.60	\$1,370.50	\$1,096.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6140GD18C23AF-2	VxRail-500IntelCPU 6140 18C 2.3 GHz2ndAF	\$13,705.00	10%	\$12,334.50	\$1,644.60	\$1,370.50	\$1,096.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6140M18C23AF-2	VxRail-500IntelCPU6140M 18C 2.3GHz2ndAF	\$16,449.00	10%	\$14,804.10	\$1,973.88	\$1,644.90	\$1,315.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6140MGD18C23	VxRail-500 Intel CPU 6140M 18C 2.3 GHz H	\$16,449.00	10%	\$14,804.10	\$2,302.86	\$1,973.88	\$1,644.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6140MGD18C23-2	VxRail-500 Intel CPU 6140M 18C2.3GHz2ndH	\$16,449.00	10%	\$14,804.10	\$2,302.86	\$1,973.88	\$1,644.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6140MGD18C23AF	VxRail-500 Intel CPU 6140M 18C 2.3 GHzAF	\$16,449.00	10%	\$14,804.10	\$1,973.88	\$1,644.90	\$1,315.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6142GD16C26	VxRail-500 Intel CPU 6142 16C 2.6 GHz H	\$13,759.00	10%	\$12,383.10	\$1,926.26	\$1,651.08	\$1,375.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6142GD16C26-2	VxRail-500 Intel CPU 6142 16C 2.6GHz2ndH	\$13,759.00	10%	\$12,383.10	\$1,926.26	\$1,651.08	\$1,375.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6142GD16C26AF	VxRail-500 Intel CPU 6142 16C 2.6 GHz AF	\$13,759.00	10%	\$12,383.10	\$1,651.08	\$1,375.90	\$1,100.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6142GD16C26AF-2	VxRail-500IntelCPU 6142 16C 2.6 GHz2ndAF	\$13,759.00	10%	\$12,383.10	\$1,651.08	\$1,375.90	\$1,100.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6142M16C26AF-2	VxRail-500IntelCPU 6142M16C 2.6 GHz2ndAF	\$17,349.00	10%	\$15,614.10	\$2,081.88	\$1,734.90	\$1,387.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6142MGD16C26	VxRail-500 Intel CPU 6142M 16C 2.6 GHz H	\$17,349.00	10%	\$15,614.10	\$2,428.86	\$2,081.88	\$1,734.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6142MGD16C26-2	VxRail-500 IntelCPU 6142M 16C 2.6GHz2ndH	\$17,349.00	10%	\$15,614.10	\$2,428.86	\$2,081.88	\$1,734.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6142MGD16C26AF	VxRail-500 Intel CPU 6142M 16C 2.6 GHzAF	\$17,349.00	10%	\$15,614.10	\$2,081.88	\$1,734.90	\$1,387.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6144GD8C35	VxRail-500 Intel CPU 6144 8C 3.5 GHz H	\$13,699.00	10%	\$12,329.10	\$1,917.86	\$1,643.88	\$1,369.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6144GD8C35-2	VxRail-500 Intel CPU 6144 8C 3.5 GHz2ndH	\$13,699.00	10%	\$12,329.10	\$1,917.86	\$1,643.88	\$1,369.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6144GD8C35AF	VxRail-500 Intel CPU 6144 8C 3.5 GHzAF	\$13,699.00	10%	\$12,329.10	\$1,643.88	\$1,369.90	\$1,095.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PR6144GD8C35AF-2	VxRail-500 IntelCPU 6144 8C 3.5GHz2ndAF	\$13,699.00	10%	\$12,329.10	\$1,643.88	\$1,369.90	\$1,095.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6146GD12C32	VxRail-500 Intel CPU 6146 12C 3.2 GHz H	\$14,299.00	10%	\$12,869.10	\$2,001.86	\$1,715.88	\$1,429.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6146GD12C32-2	VxRail-500 Intel CPU 6146 12C 3.2GHz2ndH	\$14,299.00	10%	\$12,869.10	\$2,001.86	\$1,715.88	\$1,429.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6146GD12C32AF	VxRail-500 Intel CPU 6146 12C 3.2 GHz AF	\$14,299.00	10%	\$12,869.10	\$1,715.88	\$1,429.90	\$1,143.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6146GD12C32AF-2	VxRail-500IntelCPU 6146 12C 3.2 GHz2ndAF	\$14,299.00	10%	\$12,869.10	\$1,715.88	\$1,429.90	\$1,143.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6148GD20C24	VxRail-500 Intel CPU 6148 20C 2.4 GHz H	\$13,919.00	10%	\$12,527.10	\$1,948.66	\$1,670.28	\$1,391.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6148GD20C24-2	VxRail-500 Intel CPU 6148 20C 2.4GHz2ndH	\$13,919.00	10%	\$12,527.10	\$1,948.66	\$1,670.28	\$1,391.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6148GD20C24AF	VxRail-500 Intel CPU 6148 20C 2.4 GHz AF	\$13,919.00	10%	\$12,527.10	\$1,670.28	\$1,391.90	\$1,113.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6148GD20C24AF-2	VxRail-500IntelCPU 6148 20C 2.4 GHz2ndAF	\$13,919.00	10%	\$12,527.10	\$1,670.28	\$1,391.90	\$1,113.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6150GD18C27	VxRail-500 Intel CPU 6150 18C 2.7 GHz H	\$14,659.00	10%	\$13,193.10	\$2,052.26	\$1,759.08	\$1,465.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6150GD18C27-2	VxRail-500 Intel CPU 6150 18C 2.7GHz2ndH	\$14,659.00	10%	\$13,193.10	\$2,052.26	\$1,759.08	\$1,465.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6150GD18C27AF	VxRail-500 Intel CPU 6150 18C 2.7 GHz AF	\$14,659.00	10%	\$13,193.10	\$1,759.08	\$1,465.90	\$1,172.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6150GD18C27AF-2	VxRail-500IntelCPU 6150 18C 2.7 GHz2ndAF	\$14,659.00	10%	\$13,193.10	\$1,759.08	\$1,465.90	\$1,172.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6152GD22C21	VxRail-500 Intel CPU 6152 22C 2.1 GHz H	\$14,769.00	10%	\$13,292.10	\$2,067.66	\$1,772.28	\$1,476.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6152GD22C21-2	VxRail-500 Intel CPU 6152 22C 2.1GHz2ndH	\$14,769.00	10%	\$13,292.10	\$2,067.66	\$1,772.28	\$1,476.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6152GD22C21AF	VxRail-500 Intel CPU 6152 22C 2.1 GHz AF	\$14,769.00	10%	\$13,292.10	\$1,772.28	\$1,476.90	\$1,181.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6152GD22C21AF-2	VxRail-500IntelCPU 6152 22C 2.1 GHz2ndAF	\$14,769.00	10%	\$13,292.10	\$1,772.28	\$1,476.90	\$1,181.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6154GD18C30	VxRail-500 Intel CPU 6154 18C 3.0 GHz H	\$14,749.00	10%	\$13,274.10	\$2,064.86	\$1,769.88	\$1,474.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6154GD18C30-2	VxRail-500 Intel CPU 6154 18C 3.0GHz2ndH	\$14,749.00	10%	\$13,274.10	\$2,064.86	\$1,769.88	\$1,474.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6154GD18C30AF	VxRail-500 Intel CPU 6154 18C 3.0 GHz AF	\$14,749.00	10%	\$13,274.10	\$1,769.88	\$1,474.90	\$1,179.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR6154GD18C30AF-2	VxRail-500IntelCPU 6154 18C 3.0 GHz2ndAF	\$14,749.00	10%	\$13,274.10	\$1,769.88	\$1,474.90	\$1,179.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR8153PT16C20	VxRail-500 Intel CPU 8153 16C 2.0 GHz H	\$14,279.00	10%	\$12,851.10	\$1,999.06	\$1,713.48	\$1,427.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR8153PT16C20-2	VxRail-500 Intel CPU 8153 16C 2.0GHz2ndH	\$14,279.00	10%	\$12,851.10	\$1,999.06	\$1,713.48	\$1,427.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR8153PT16C20AF	VxRail-500 Intel CPU 8153 16C 2.0 GHz AF	\$14,279.00	10%	\$12,851.10	\$1,713.48	\$1,427.90	\$1,142.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PR8153PT16C20AF-2	VxRail-500IntelCPU 8153 16C 2.0 GHz2ndAF	\$14,279.00	10%	\$12,851.10	\$1,713.48	\$1,427.90	\$1,142.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8160M24C21AF-2	VxRail-500IntelCPU8160M 24C 2.1GHz2ndAF	\$20,349.00	10%	\$18,314.10	\$2,441.88	\$2,034.90	\$1,627.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8160MPT24C21	VxRail-500 Intel CPU 8160M 24C 2.1 GHz H	\$20,349.00	10%	\$18,314.10	\$2,848.86	\$2,441.88	\$2,034.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8160MPT24C21-2	VxRail-500 Intel CPU 8160M 24C2.1GHz2ndH	\$20,349.00	10%	\$18,314.10	\$2,848.86	\$2,441.88	\$2,034.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8160MPT24C21AF	VxRail-500 Intel CPU 8160M 24C2.1 GHz AF	\$20,349.00	10%	\$18,314.10	\$2,441.88	\$2,034.90	\$1,627.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8160PT24C21	VxRail-500 Intel CPU 8160 24C 2.1 GHz H	\$16,589.00	10%	\$14,930.10	\$2,322.46	\$1,990.68	\$1,658.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8160PT24C21-2	VxRail-500 Intel CPU 8160 24C 2.1GHz2ndH	\$16,589.00	10%	\$14,930.10	\$2,322.46	\$1,990.68	\$1,658.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8160PT24C21AF	VxRail-500 Intel CPU 8160 24C 2.1 GHz AF	\$16,589.00	10%	\$14,930.10	\$1,990.68	\$1,658.90	\$1,327.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8160PT24C21AF-2	VxRail-500IntelCPU 8160 24C 2.1 GHz2ndAF	\$16,589.00	10%	\$14,930.10	\$1,990.68	\$1,658.90	\$1,327.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8164PT26C20	VxRail-500 Intel CPU 8164 26C 2.0 GHz H	\$18,789.00	10%	\$16,910.10	\$2,630.46	\$2,254.68	\$1,878.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8164PT26C20-2	VxRail-500 Intel CPU 8164 26C 2.0GHz2ndH	\$18,789.00	10%	\$16,910.10	\$2,630.46	\$2,254.68	\$1,878.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8164PT26C20AF	VxRail-500 Intel CPU 8164 26C 2.0 GHz AF	\$18,789.00	10%	\$16,910.10	\$2,254.68	\$1,878.90	\$1,503.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8164PT26C20AF-2	VxRail-500IntelCPU 8164 26C 2.0 GHz2ndAF	\$18,789.00	10%	\$16,910.10	\$2,254.68	\$1,878.90	\$1,503.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8168PT24C27	VxRail-500 Intel CPU 8168 24C 2.7 GHz H	\$18,509.00	10%	\$16,658.10	\$2,591.26	\$2,221.08	\$1,850.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8168PT24C27-2	VxRail-500 Intel CPU 8168 24C 2.7GHz2ndH	\$18,509.00	10%	\$16,658.10	\$2,591.26	\$2,221.08	\$1,850.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8168PT24C27AF	VxRail-500 Intel CPU 8168 24C 2.7 GHz AF	\$18,509.00	10%	\$16,658.10	\$2,221.08	\$1,850.90	\$1,480.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8168PT24C27AF-2	VxRail-500IntelCPU 8168 24C 2.7 GHz2ndAF	\$18,509.00	10%	\$16,658.10	\$2,221.08	\$1,850.90	\$1,480.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8170M26C21AF-2	VxRail-500IntelCPU 8170M 26C 2.1 GHz2AF	\$24,599.00	10%	\$22,139.10	\$2,951.88	\$2,459.90	\$1,967.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8170MPT26C21	VxRail-500 Intel CPU 8170M 26C 2.1 GHz H	\$24,599.00	10%	\$22,139.10	\$3,443.86	\$2,951.88	\$2,459.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8170MPT26C21-2	VxRail-500 Intel CPU 8170M 26C2.12ndGHzH	\$24,599.00	10%	\$22,139.10	\$3,443.86	\$2,951.88	\$2,459.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8170MPT26C21AF	VxRail-500 Intel CPU 8170M 26C 2.1 GHzAF	\$24,599.00	10%	\$22,139.10	\$2,951.88	\$2,459.90	\$1,967.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8170PT26C21	VxRail-500 Intel CPU 8170 26C 2.1 GHz H	\$20,849.00	10%	\$18,764.10	\$2,918.86	\$2,501.88	\$2,084.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8170PT26C21-2	VxRail-500 Intel CPU 8170 26C 2.1GHz2ndH	\$20,849.00	10%	\$18,764.10	\$2,918.86	\$2,501.88	\$2,084.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8170PT26C21AF	VxRail-500 Intel CPU 8170 26C 2.1 GHz AF	\$20,849.00	10%	\$18,764.10	\$2,501.88	\$2,084.90	\$1,667.92	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PR8170PT26C21AF-2	VxRail-500IntelCPU 8170 26C 2.1 GHz2ndAF	\$20,849.00	10%	\$18,764.10	\$2,501.88	\$2,084.90	\$1,667.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8176M28C21	VxRail-500 Intel CPU 8176M 28C 2.1 GHz H	\$26,479.00	10%	\$23,831.10	\$3,707.06	\$3,177.48	\$2,647.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8176M28C21-2	VxRail-500 Intel CPU 8176M 28C2.1GHz2ndH	\$26,479.00	10%	\$23,831.10	\$3,707.06	\$3,177.48	\$2,647.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8176M28C21AF	VxRail-500 Intel CPU 8176M 28C 2.1 GHzAF	\$26,479.00	10%	\$23,831.10	\$3,177.48	\$2,647.90	\$2,118.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8176M28C21AF-2	VxRail-500IntelCPU 8176M 28C 2.1 GHz2AF	\$26,479.00	10%	\$23,831.10	\$3,177.48	\$2,647.90	\$2,118.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8176PT28C21	VxRail-500 Intel CPU 8176 28C 2.1 GHz H	\$22,967.00	10%	\$20,670.30	\$3,215.38	\$2,756.04	\$2,296.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8176PT28C21-2	VxRail-500 Intel CPU 8176 28C 2.1GHz2ndH	\$22,967.00	10%	\$20,670.30	\$3,215.38	\$2,756.04	\$2,296.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8176PT28C21AF	VxRail-500 Intel CPU 8176 28C 2.1 GHz AF	\$22,967.00	10%	\$20,670.30	\$2,756.04	\$2,296.70	\$1,837.36	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8176PT28C21AF-2	VxRail-500IntelCPU 8176 28C 2.1 GHz2ndAF	\$22,967.00	10%	\$20,670.30	\$2,756.04	\$2,296.70	\$1,837.36	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8180M28C25-2	VxRail-500Intel CPU 8180M 28C 2.5GHz2ndH	\$28,799.00	10%	\$25,919.10	\$4,031.86	\$3,455.88	\$2,879.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8180M28C25AF-2	VxRail-500Intel CPU 8180M 28C 2.5GHz2ndF	\$28,799.00	10%	\$25,919.10	\$3,455.88	\$2,879.90	\$2,303.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8180MPT28C25	VxRail-500 Intel CPU 8180M 28C 2.5 GHz H	\$28,799.00	10%	\$25,919.10	\$4,031.86	\$3,455.88	\$2,879.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8180MPT28C25AF	VxRail-500 Intel CPU 8180M28C 2.5 GHz AF	\$28,799.00	10%	\$25,919.10	\$3,455.88	\$2,879.90	\$2,303.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8180PT28C25	VxRail-500 Intel CPU 8180 28C 2.5 GHz H	\$25,829.00	10%	\$23,246.10	\$3,616.06	\$3,099.48	\$2,582.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8180PT28C25-2	VxRail-500 Intel CPU 8180 28C 2.5GHz2ndH	\$25,829.00	10%	\$23,246.10	\$3,616.06	\$3,099.48	\$2,582.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8180PT28C25AF	VxRail-500 Intel CPU 8180 28C 2.5 GHz AF	\$25,829.00	10%	\$23,246.10	\$3,099.48	\$2,582.90	\$2,066.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
PR8180PT28C25AF-2	VxRail-500IntelCPU 8180 28C 2.5 GHz2ndAF	\$25,829.00	10%	\$23,246.10	\$3,099.48	\$2,582.90	\$2,066.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
PRE52603V406C17	HCIA PROC E5-2603 v4 6C 1.7GHZ 1ST	\$1.00	10%	\$0.90	\$583.80	\$500.40	\$417.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PRE52609V408C17	HCIA PROC E5-2609 v4 8C 1.7GHZ 1ST	\$1.00	10%	\$0.90	\$517.56	\$431.30	\$345.04	\$0.00	\$0.00	\$0.00	J	VXRAIL
PRE52620V408C-2	HCIA PROC E5-2620 v4 8C 2.1GHZ 2ND	\$1.00	10%	\$0.90	\$651.12	\$542.60	\$434.08	\$0.00	\$0.00	\$0.00	J	VXRAIL
PRE52620V408C21	HCIA PROC E5-2620 v4 8C 2.1GHZ 1ST	\$1.00	10%	\$0.90	\$651.12	\$542.60	\$434.08	\$0.00	\$0.00	\$0.00	J	VXRAIL
PRE52630V410C-2	HCIA PROC E5-2630 v4 10C 2.2GHZ 2ND	\$1.00	10%	\$0.90	\$905.28	\$754.40	\$603.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
PRE52630V410C22	HCIA PROC E5-2630 v4 10C 2.2GHZ 1ST	\$1.00	10%	\$0.90	\$905.28	\$754.40	\$603.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
PRE52637V404C-2	HCIA PROC E5-2637 v4 4C 3.5GHZ 2ND	\$1.00	10%	\$0.90	\$749.40	\$624.50	\$499.60	\$0.00	\$0.00	\$0.00	J	VXRAIL



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PRE52637V404C35	HCIA PROC E5-2637 v4 4C 3.5GHZ 1ST	\$1.00	10%	\$0.90	\$749.40	\$624.50	\$499.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52640V410C-2	HCIA PROC E5-2640 v4 10C 2.4GHZ 2ND	\$1.00	10%	\$0.90	\$1,019.16	\$849.30	\$679.44	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52640V410C24	HCIA PROC E5-2640 v4 10C 2.4GHZ 1ST	\$1.00	10%	\$0.90	\$1,019.16	\$849.30	\$679.44	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52650V412C-2	HCIA PROC E5-2650 v4 12C 2.2GHZ 2ND	\$1.00	10%	\$0.90	\$1,138.32	\$948.60	\$758.88	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52650V412C22	HCIA PROC E5-2650 v4 12C 2.2GHZ 1ST	\$1.00	10%	\$0.90	\$1,138.32	\$948.60	\$758.88	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52660V414C-2	HCIA PROC E5-2660 v4 14C 2.0GHZ 2ND	\$1.00	10%	\$0.90	\$1,237.92	\$1,031.60	\$825.28	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52660V414C20	HCIA PROC E5-2660 v4 14C 2.0GHZ 1ST	\$1.00	10%	\$0.90	\$1,237.92	\$1,031.60	\$825.28	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52667V408C-2	HCIA PROC E5-2667 v4 8C 3.2GHZ 2ND	\$1.00	10%	\$0.90	\$1,277.52	\$1,064.60	\$851.68	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52667V408C32	HCIA PROC E5-2667 v4 8C 3.2GHZ 1ST	\$1.00	10%	\$0.90	\$1,277.52	\$1,064.60	\$851.68	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52680V414C-2	HCIA PROC E5-2680 v4 14C 2.4GHZ 2ND	\$1.00	10%	\$0.90	\$1,502.16	\$1,251.80	\$1,001.44	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52680V414C24	HCIA PROC E5-2680 v4 14C 2.4GHZ 1ST	\$1.00	10%	\$0.90	\$1,502.16	\$1,251.80	\$1,001.44	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52683V416C-2	HCIA PROC E5-2683 v4 16C 2.1GHZ 2ND	\$1.00	10%	\$0.90	\$1,519.80	\$1,266.50	\$1,013.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52683V416C21	HCIA PROC E5-2683 v4 16C 2.1GHZ 1ST	\$1.00	10%	\$0.90	\$1,519.80	\$1,266.50	\$1,013.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52687WV412C-2	HCIA PROC E5-2687W v4 12C 3.0GHZ 2ND	\$1.00	10%	\$0.90	\$1,641.48	\$1,367.90	\$1,094.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52687WV412C30	HCIA PROC E5-2687W v4 12C 3.0GHZ 1ST	\$1.00	10%	\$0.90	\$1,641.48	\$1,367.90	\$1,094.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52690V414C-2	HCIA PROC E5-2690 v4 14C 2.6GHZ 2ND	\$1.00	10%	\$0.90	\$1,663.20	\$1,386.00	\$1,108.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52690V414C26	HCIA PROC E5-2690 v4 14C 2.6GHZ 1ST	\$1.00	10%	\$0.90	\$1,663.20	\$1,386.00	\$1,108.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52695V418C-2	HCIA PROC E5-2695 v4 18C 2.1GHZ 2ND	\$1.00	10%	\$0.90	\$1,723.68	\$1,436.40	\$1,149.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52695V418C21	HCIA PROC E5-2695 v4 18C 2.1GHZ 1ST	\$1.00	10%	\$0.90	\$1,723.68	\$1,436.40	\$1,149.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52697AV416C-2	HCIA PROC E5-2697A v4 16C 2.6GHZ 2ND	\$1.00	10%	\$0.90	\$1,839.84	\$1,533.20	\$1,226.56	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52697AV416C26	HCIA PROC E5-2697A v4 16C 2.6GHZ 1ST	\$1.00	10%	\$0.90	\$1,839.84	\$1,533.20	\$1,226.56	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52697V418C-2	HCIA PROC E5-2697 v4 18C 2.3GHZ 2ND	\$1.00	10%	\$0.90	\$1,791.72	\$1,493.10	\$1,194.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52697V418C23	HCIA PROC E5-2697 v4 18C 2.3GHZ 1ST	\$1.00	10%	\$0.90	\$1,791.72	\$1,493.10	\$1,194.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52698V420C-2	HCIA PROC E5-2698 v4 20C 2.2GHZ 2ND	\$1.00	10%	\$0.90	\$1,921.56	\$1,601.30	\$1,281.04	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PRE52698V420C22	HCIA PROC E5-2698 v4 20C 2.2GHZ 1ST	\$1.00	10%	\$0.90	\$1,921.56	\$1,601.30	\$1,281.04	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52699V422C-2	HCIA PROC E5-2699 v4 22C 2.2GHZ 2ND	\$1.00	10%	\$0.90	\$2,097.96	\$1,748.30	\$1,398.64	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRE52699V422C22	HCIA PROC E5-2699 v4 22C 2.2GHZ 1ST	\$1.00	10%	\$0.90	\$2,097.96	\$1,748.30	\$1,398.64	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR-NO-2ND-PROC	HCIA NO SECOND PROCESSOR	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PR-NO-2ND-PROCVXR5	VxRail-500 NO SECOND PROCESSOR	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X5215	VxRail Intel Gd 2x5215 2.5G 10C 20T	\$3,958.00	10%	\$3,562.20	\$554.12	\$474.96	\$395.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X5215-2	VxRail 2nd Intel Gd 2x5215 2.5G 10C 20T	\$3,958.00	10%	\$3,562.20	\$554.12	\$474.96	\$395.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X5215L	VxRail Intel Gd 2x5215L 2.5G 10C 20T	\$21,578.00	10%	\$19,420.20	\$3,020.92	\$2,589.36	\$2,157.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X5215L-2	VxRail 2nd Intel Gd 2x5215L 2.5G 10C 20T	\$21,578.00	10%	\$19,420.20	\$3,020.92	\$2,589.36	\$2,157.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X5215M	VxRail Intel Gd 2x5215M 2.5G 10C 20T	\$10,718.00	10%	\$9,646.20	\$1,500.52	\$1,286.16	\$1,071.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X5215M-2	VxRail 2nd Intel Gd 2x5215M 2.5G 10C 20T	\$10,718.00	10%	\$9,646.20	\$1,500.52	\$1,286.16	\$1,071.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X5217	VxRail Intel Gd 2x5217 3.0G 8C 16T	\$4,958.00	10%	\$4,462.20	\$694.12	\$594.96	\$495.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X5217-2	VxRail 2nd Intel Gd 2x5217 3.0G 8C 16T	\$4,958.00	10%	\$4,462.20	\$694.12	\$594.96	\$495.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X5220	VxRail Intel Gd 2x5220 2.2G 18C 36T	\$4,868.00	10%	\$4,381.20	\$681.52	\$584.16	\$486.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X5220-2	VxRail 2nd Intel Gd 2x5220 2.2G 18C 36T	\$4,868.00	10%	\$4,381.20	\$681.52	\$584.16	\$486.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X5222	VxRail Intel Gd 2x5222 3.8G 4C 8T	\$3,918.00	10%	\$3,526.20	\$548.52	\$470.16	\$391.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X5222-2	VxRail 2nd Intel Gd 2x5222 3.8G 4C 8T	\$3,918.00	10%	\$3,526.20	\$548.52	\$470.16	\$391.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6226	VxRail Intel Gd 2x6226 2.7G 12C 24T	\$5,660.00	10%	\$5,094.00	\$792.40	\$679.20	\$566.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6226-2	VxRail 2nd Intel Gd 2x6226 2.7G 12C 24T	\$5,660.00	10%	\$5,094.00	\$792.40	\$679.20	\$566.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6230	VxRail Intel Gd 2x6230 2.1G 20C 40T	\$5,920.00	10%	\$5,328.00	\$828.80	\$710.40	\$592.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6230-2	VxRail 2nd Intel Gd 2x6230 2.1G 20C 40T	\$5,920.00	10%	\$5,328.00	\$828.80	\$710.40	\$592.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6234	VxRail Intel Gd 2x6234 3.3G 8C 16T	\$6,938.00	10%	\$6,244.20	\$971.32	\$832.56	\$693.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6234-2	VxRail 2nd Intel Gd 2x6234 3.3G 8C 16T	\$6,938.00	10%	\$6,244.20	\$971.32	\$832.56	\$693.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6238	VxRail Intel Gd 2x6238 2.1G 22C 44T	\$8,112.00	10%	\$7,300.80	\$1,135.68	\$973.44	\$811.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6238-2	VxRail 2nd Intel Gd 2x6238 2.1G 22C 44T	\$8,112.00	10%	\$7,300.80	\$1,135.68	\$973.44	\$811.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6238L	VxRail Intel Gd 2x6238L 2.1G 22C 44T	\$26,718.00	10%	\$24,046.20	\$3,740.52	\$3,206.16	\$2,671.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6238L-2	VxRail 2nd Intel Gd 2x6238L 2.1G 22C 44T	\$26,718.00	10%	\$24,046.20	\$3,740.52	\$3,206.16	\$2,671.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6238M	VxRail Intel Gd 2x6238M 2.1G 22C 44T	\$15,638.00	10%	\$14,074.20	\$2,189.32	\$1,876.56	\$1,563.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6238M-2	VxRail 2nd Intel Gd 2x6238M 2.1G 22C 44T	\$15,638.00	10%	\$14,074.20	\$2,189.32	\$1,876.56	\$1,563.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6240	VxRail Intel Gd 2x6240 2.6G 18C 36T	\$7,556.00	10%	\$6,800.40	\$1,057.84	\$906.72	\$755.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6240-2	VxRail 2nd Intel Gd 2x6240 2.6G 18C 36T	\$7,556.00	10%	\$6,800.40	\$1,057.84	\$906.72	\$755.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6242	VxRail Intel Gd 2x6242 2.8G 16C 32T	\$8,598.00	10%	\$7,738.20	\$1,203.72	\$1,031.76	\$859.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6242-2	VxRail 2nd Intel Gd 2x6242 2.8G 16C 32T	\$8,598.00	10%	\$7,738.20	\$1,203.72	\$1,031.76	\$859.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6244	VxRail Intel Gd 2x6244 3.6G 8C 16T	\$9,298.00	10%	\$8,368.20	\$1,301.72	\$1,115.76	\$929.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PRO4SGD2X6244-2	VxRail 2nd Intel Gd 2x6244 3.6G 8C 16T	\$9,298.00	10%	\$8,368.20	\$1,301.72	\$1,115.76	\$929.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6246	VxRail Intel Gd 2x6246 3.3G 12C 24T	\$10,499.00	10%	\$9,449.10	\$1,469.86	\$1,259.88	\$1,049.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6246-2	VxRail 2nd Intel Gd 2x6246 3.3G 12C 24T	\$10,499.00	10%	\$9,449.10	\$1,469.86	\$1,259.88	\$1,049.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6248	VxRail Intel Gd 2x6248 2.5G 20C 40T	\$9,638.00	10%	\$8,674.20	\$1,349.32	\$1,156.56	\$963.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6248-2	VxRail 2nd Intel Gd 2x6248 2.5G 20C 40T	\$9,638.00	10%	\$8,674.20	\$1,349.32	\$1,156.56	\$963.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6252	VxRail Intel Gd 2x6252 2.1G 24C 48T	\$11,738.00	10%	\$10,564.20	\$1,643.32	\$1,408.56	\$1,173.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6252-2	VxRail 2nd Intel Gd 2x6252 2.1G 24C 48T	\$11,738.00	10%	\$10,564.20	\$1,643.32	\$1,408.56	\$1,173.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6254	VxRail Intel Gd 2x6254 3.1G 18C 36T	\$11,598.00	10%	\$10,438.20	\$1,623.72	\$1,391.76	\$1,159.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGD2X6254-2	VxRail 2nd Intel Gd 2x6254 3.1G 18C 36T	\$11,598.00	10%	\$10,438.20	\$1,623.72	\$1,391.76	\$1,159.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGDX5218	VxRail Intel Gd 2x5218 2.3G 16C	\$3,958.00	10%	\$3,562.20	\$554.12	\$474.96	\$395.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGDX5218-2	VxRail 2nd Intel Gd 2x5218 2.3G 16C	\$3,958.00	10%	\$3,562.20	\$554.12	\$474.96	\$395.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGDX6240L	VxRail Intel Gd 2x6240L 2.6G 18C	\$36,798.00	10%	\$33,118.20	\$5,151.72	\$4,415.76	\$3,679.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGDX6240L-2	VxRail 2nd Intel Gd 2x6240L 2.6G 18C	\$36,798.00	10%	\$33,118.20	\$5,151.72	\$4,415.76	\$3,679.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGDX6240M	VxRail Intel Gd 2x6240M 2.6G 18C	\$16,098.00	10%	\$14,488.20	\$2,253.72	\$1,931.76	\$1,609.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SGDX6240M-2	VxRail 2nd Intel Gd 2x6240M 2.6G 18C	\$16,098.00	10%	\$14,488.20	\$2,253.72	\$1,931.76	\$1,609.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8253	VxRail Intel PT 2x8253 2.2G 16C 32T	\$10,118.00	10%	\$9,106.20	\$1,416.52	\$1,214.16	\$1,011.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8253-2	VxRail 2nd Intel PT 2x8253 2.2G 16C 32T	\$10,118.00	10%	\$9,106.20	\$1,416.52	\$1,214.16	\$1,011.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8256	VxRail Intel PT 2x8256 3.8G 4C 8T	\$22,998.00	10%	\$20,698.20	\$3,219.72	\$2,759.76	\$2,299.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8256-2	VxRail 2nd Intel PT 2x8256 3.8G 4C 8T	\$22,998.00	10%	\$20,698.20	\$3,219.72	\$2,759.76	\$2,299.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8260	VxRail Intel PT 2x8260 2.4G 24C 48T	\$15,378.00	10%	\$13,840.20	\$2,152.92	\$1,845.36	\$1,537.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8260-2	VxRail 2nd Intel PT 2x8260 2.4G 24C 48T	\$15,378.00	10%	\$13,840.20	\$2,152.92	\$1,845.36	\$1,537.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8260L	VxRail Intel PT 2x8260L 2.4G 24C 48T	\$35,538.00	10%	\$31,984.20	\$4,975.32	\$4,264.56	\$3,553.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8260L-2	VxRail 2nd Intel PT 2x8260L 2.4G 24C 48T	\$35,538.00	10%	\$31,984.20	\$4,975.32	\$4,264.56	\$3,553.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8260LM-2	VxRail 2nd Intel PT 2x8260M 2.4G 24C 48T	\$22,898.00	10%	\$20,608.20	\$3,205.72	\$2,747.76	\$2,289.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8260M	VxRail Intel PT 2x8260M 2.4G 24C 48T	\$22,898.00	10%	\$20,608.20	\$3,205.72	\$2,747.76	\$2,289.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8268	VxRail Intel PT 2x8268 2.9G 24C 48T	\$19,218.00	10%	\$17,296.20	\$2,690.52	\$2,306.16	\$1,921.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8268-2	VxRail 2nd Intel PT 2x8268 2.9G 24C 48T	\$19,218.00	10%	\$17,296.20	\$2,690.52	\$2,306.16	\$1,921.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8270	VxRail Intel PT 2x8270 2.7G 26C 52T	\$23,898.00	10%	\$21,508.20	\$3,345.72	\$2,867.76	\$2,389.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8270-2	VxRail 2nd Intel PT 2x8270 2.7G 26C 52T	\$23,898.00	10%	\$21,508.20	\$3,345.72	\$2,867.76	\$2,389.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8276	VxRail Intel PT 2x8276 2.2G 28C 56T	\$28,134.00	10%	\$25,320.60	\$3,938.76	\$3,376.08	\$2,813.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8276-2	VxRail 2nd Intel PT 2x8276 2.2G 28C 56T	\$28,134.00	10%	\$25,320.60	\$3,938.76	\$3,376.08	\$2,813.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8276L	VxRail Intel PT 2x8276L 2.2G 28C 56T	\$49,478.00	10%	\$44,530.20	\$6,926.92	\$5,937.36	\$4,947.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8276L-2	VxRail 2nd Intel PT 2x8276L 2.2G 28C 56T	\$49,478.00	10%	\$44,530.20	\$6,926.92	\$5,937.36	\$4,947.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8276M	VxRail Intel PT 2x8276M 2.2G 28C 56T	\$38,258.00	10%	\$34,432.20	\$5,356.12	\$4,590.96	\$3,825.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PRO4SPT2X8276M-2	VxRail 2nd Intel PT 2x8276M 2.2G 28C 56T	\$38,258.00	10%	\$34,432.20	\$5,356.12	\$4,590.96	\$3,825.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PRO4SPT2X8280	VxRail Intel PT 2x8280 2.7G 28C 56T	\$33,858.00	10%	\$30,472.20	\$4,740.12	\$4,062.96	\$3,385.80	\$0.00	\$0.00	\$0.00	J	VXRAIL
PRO4SPT2X8280-2	VxRail 2nd Intel PT 2x8280 2.7G 28C 56T	\$33,858.00	10%	\$30,472.20	\$4,740.12	\$4,062.96	\$3,385.80	\$0.00	\$0.00	\$0.00	J	VXRAIL
PRO4SPT2X8280L	VxRail Intel PT 2x8280L 2.7G 28C 56T	\$55,058.00	10%	\$49,552.20	\$7,708.12	\$6,606.96	\$5,505.80	\$0.00	\$0.00	\$0.00	J	VXRAIL
PRO4SPT2X8280L-2	VxRail 2nd Intel PT 2x8280L 2.7G 28C 56T	\$55,058.00	10%	\$49,552.20	\$7,708.12	\$6,606.96	\$5,505.80	\$0.00	\$0.00	\$0.00	J	VXRAIL
PRO4SPT2X8280M	VxRail Intel PT 2x8280M 2.7G 28C 56T	\$42,758.00	10%	\$38,482.20	\$5,986.12	\$5,130.96	\$4,275.80	\$0.00	\$0.00	\$0.00	J	VXRAIL
PRO4SPT2X8280M-2	VxRail 2nd Intel PT 2x8280M 2.7G 28C 56T	\$42,758.00	10%	\$38,482.20	\$5,986.12	\$5,130.96	\$4,275.80	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROBN31041SF	VxR Intel CPU Brnze 3104 1.7G 6C 6T 1S F	\$439.00	10%	\$395.10	\$52.68	\$43.90	\$35.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROBN31041SH	VxR Intel CPU Brnze 3104 1.7G 6C 6T 1S H	\$439.00	10%	\$395.10	\$61.46	\$52.68	\$43.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROBN31042SF	VxR Intel CPU Brnze 3104 1.7G 6C 6T 2S F	\$439.00	10%	\$395.10	\$52.68	\$43.90	\$35.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROBN31042SH	VxR Intel CPU Brnze 3104 1.7G 6C 6T 2S H	\$439.00	10%	\$395.10	\$61.46	\$52.68	\$43.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROBN31061SF	VxR Intel CPU Brnze 3106 1.7G 8C 8T 1S F	\$599.00	10%	\$539.10	\$71.88	\$59.90	\$47.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROBN31061SH	VxR Intel CPU Brnze 3106 1.7G 8C 8T 1S H	\$599.00	10%	\$539.10	\$83.86	\$71.88	\$59.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROBN31062SF	VxR Intel CPU Brnze 3106 1.7G 8C 8T 2S F	\$599.00	10%	\$539.10	\$71.88	\$59.90	\$47.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROBN31062SH	VxR Intel CPU Brnze 3106 1.7G 8C 8T 2S H	\$599.00	10%	\$539.10	\$83.86	\$71.88	\$59.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD51151SF	VxR Intel CPU Gd 5115 2.4G 10C 20T 1S F	\$1,979.00	10%	\$1,781.10	\$237.48	\$197.90	\$158.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD51151SH	VxR Intel CPU Gd 5115 2.4G 10C 20T 1S H	\$1,979.00	10%	\$1,781.10	\$277.06	\$237.48	\$197.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD51152SF	VxR Intel CPU Gd 5115 2.4G 10C 20T 2S F	\$1,979.00	10%	\$1,781.10	\$237.48	\$197.90	\$158.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD51152SH	VxR Intel CPU Gd 5115 2.4G 10C 20T 2S H	\$1,979.00	10%	\$1,781.10	\$277.06	\$237.48	\$197.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD51171SF	VxR Intel CPU Gd 5117 2G 14C 28T 1S F	\$1,739.00	10%	\$1,565.10	\$208.68	\$173.90	\$139.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD51171SH	VxR Intel CPU Gd 5117 2G 14C 28T 1S H	\$1,739.00	10%	\$1,565.10	\$243.46	\$208.68	\$173.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD51172SF	VxR Intel CPU Gd 5117 2G 14C 28T 2S F	\$1,739.00	10%	\$1,565.10	\$208.68	\$173.90	\$139.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD51172SH	VxR Intel CPU Gd 5117 2G 14C 28T 2S H	\$1,739.00	10%	\$1,565.10	\$243.46	\$208.68	\$173.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD51181SF	VxR Intel CPU Gd 5118 2.3G 12C 24T 1S F	\$1,979.00	10%	\$1,781.10	\$237.48	\$197.90	\$158.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD51181SH	VxR Intel CPU Gd 5118 2.3G 12C 24T 1S H	\$1,979.00	10%	\$1,781.10	\$277.06	\$237.48	\$197.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD51182SF	VxR Intel CPU Gd 5118 2.3G 12C 24T 2S F	\$1,979.00	10%	\$1,781.10	\$237.48	\$197.90	\$158.32	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PROGD51182SH	VxR Intel CPU Gd 5118 2.3G 12C 24T 2S H	\$1,979.00	10%	\$1,781.10	\$277.06	\$237.48	\$197.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD51201SF	VxR Intel CPU Gd 5120 2.2G 14C 28T 1S F	\$2,434.00	10%	\$2,190.60	\$292.08	\$243.40	\$194.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD51201SH	VxR Intel CPU Gd 5120 2.2G 14C 28T 1S H	\$2,434.00	10%	\$2,190.60	\$340.76	\$292.08	\$243.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD51202SF	VxR Intel CPU Gd 5120 2.2G 14C 28T 2S F	\$2,434.00	10%	\$2,190.60	\$292.08	\$243.40	\$194.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD51202SH	VxR Intel CPU Gd 5120 2.2G 14C 28T 2S H	\$2,434.00	10%	\$2,190.60	\$340.76	\$292.08	\$243.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD51221SF	VxR Intel CPU Gd 5122 3.6G 4C 8T 1S F	\$1,959.00	10%	\$1,763.10	\$235.08	\$195.90	\$156.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD51221SH	VxR Intel CPU Gd 5122 3.6G 4C 8T 1S H	\$1,959.00	10%	\$1,763.10	\$274.26	\$235.08	\$195.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD51222SF	VxR Intel CPU Gd 5122 3.6G 4C 8T 2S F	\$1,959.00	10%	\$1,763.10	\$235.08	\$195.90	\$156.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD51222SH	VxR Intel CPU Gd 5122 3.6G 4C 8T 2S H	\$1,959.00	10%	\$1,763.10	\$274.26	\$235.08	\$195.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52151SF	VxR Intel CPU Gd 5215 2.5G,10C/20T 1S F	\$1,979.00	10%	\$1,781.10	\$237.48	\$197.90	\$158.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52151SH	VxR Intel CPU Gd 5215 2.5G,10C/20T 1S H	\$1,979.00	10%	\$1,781.10	\$277.06	\$237.48	\$197.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52152SF	VxR Intel CPU Gd 5215 2.5G,10C/20T 2S F	\$1,979.00	10%	\$1,781.10	\$237.48	\$197.90	\$158.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52152SH	VxR Intel CPU Gd 5215 2.5G,10C/20T 2S H	\$1,979.00	10%	\$1,781.10	\$277.06	\$237.48	\$197.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD5215L1SF	VxR Intel CPU Gd 5215L 2.5G 10C/20T 1S F	\$10,789.00	10%	\$9,710.10	\$1,294.68	\$1,078.90	\$863.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD5215L2SF	VxR Intel CPU Gd 5215L 2.5G 10C/20T 2S F	\$10,789.00	10%	\$9,710.10	\$1,294.68	\$1,078.90	\$863.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD5215M1SF	VxR Intel CPU Gd 5215M 2.5G,10C/20T 1S F	\$5,359.00	10%	\$4,823.10	\$643.08	\$535.90	\$428.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD5215M1SH	VxR Intel CPU Gd 5215M 2.5G,10C/20T 1S H	\$5,359.00	10%	\$4,823.10	\$750.26	\$643.08	\$535.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD5215M2SF	VxR Intel CPU Gd 5215M 2.5G,10C/20T 2S F	\$5,359.00	10%	\$4,823.10	\$643.08	\$535.90	\$428.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD5215M2SH	VxR Intel CPU Gd 5215M 2.5G,10C/20T 2S H	\$5,359.00	10%	\$4,823.10	\$750.26	\$643.08	\$535.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52171SF	VxR Intel CPU Gd 5217 3.0G,8C/16T 1S F	\$2,479.00	10%	\$2,231.10	\$297.48	\$247.90	\$198.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52171SH	VxR Intel CPU Gd 5217 3.0G,8C/16T 1S H	\$2,479.00	10%	\$2,231.10	\$347.06	\$297.48	\$247.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52172SF	VxR Intel CPU Gd 5217 3.0G,8C/16T 2S F	\$2,479.00	10%	\$2,231.10	\$297.48	\$247.90	\$198.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52172SH	VxR Intel CPU Gd 5217 3.0G,8C/16T 2S H	\$2,479.00	10%	\$2,231.10	\$347.06	\$297.48	\$247.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52181SF	VxR Intel CPU Gd 5218 2.3G,16C/32T 1S F	\$1,979.00	10%	\$1,781.10	\$237.48	\$197.90	\$158.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52181SH	VxR Intel CPU Gd 5218 2.3G,16C/32T 1S H	\$1,979.00	10%	\$1,781.10	\$277.06	\$237.48	\$197.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PROGD52182SF	VxR Intel CPU Gd 5218 2.3G,16C/32T 2S F	\$1,979.00	10%	\$1,781.10	\$237.48	\$197.90	\$158.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52182SH	VxR Intel CPU Gd 5218 2.3G,16C/32T 2S H	\$1,979.00	10%	\$1,781.10	\$277.06	\$237.48	\$197.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52201SF	VxR Intel CPU Gd 5220 2.2G, 18C/36T 1S F	\$2,434.00	10%	\$2,190.60	\$292.08	\$243.40	\$194.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52201SH	VxR Intel CPU Gd 5220 2.2G, 18C/36T 1S H	\$2,434.00	10%	\$2,190.60	\$340.76	\$292.08	\$243.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52202SF	VxR Intel CPU Gd 5220 2.2G, 18C/36T 2S F	\$2,434.00	10%	\$2,190.60	\$292.08	\$243.40	\$194.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52202SH	VxR Intel CPU Gd 5220 2.2G, 18C/36T 2S H	\$2,434.00	10%	\$2,190.60	\$340.76	\$292.08	\$243.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52221SF	VxR Intel CPU Gd 5222 3.8G, 4C/8T 1S F	\$1,959.00	10%	\$1,763.10	\$235.08	\$195.90	\$156.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52221SH	VxR Intel CPU Gd 5222 3.8G, 4C/8T 1S H	\$1,959.00	10%	\$1,763.10	\$274.26	\$235.08	\$195.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52222SF	VxR Intel CPU Gd 5222 3.8G, 4C/8T 2S F	\$1,959.00	10%	\$1,763.10	\$235.08	\$195.90	\$156.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD52222SH	VxR Intel CPU Gd 5222 3.8G, 4C/8T 2S H	\$1,959.00	10%	\$1,763.10	\$274.26	\$235.08	\$195.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61261SF	VxR Intel CPU Gd 6126 2.6G 12C 24T 1S F	\$2,830.00	10%	\$2,547.00	\$339.60	\$283.00	\$226.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61261SH	VxR Intel CPU Gd 6126 2.6G 12C 24T 1S H	\$2,830.00	10%	\$2,547.00	\$396.20	\$339.60	\$283.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61262SF	VxR Intel CPU Gd 6126 2.6G 12C 24T 2S F	\$2,830.00	10%	\$2,547.00	\$339.60	\$283.00	\$226.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61262SH	VxR Intel CPU Gd 6126 2.6G 12C 24T 2S H	\$2,830.00	10%	\$2,547.00	\$396.20	\$339.60	\$283.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61281SF	VxR Intel CPU Gd 6128 3.4G 6C 12T 1S F	\$2,669.00	10%	\$2,402.10	\$320.28	\$266.90	\$213.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61281SH	VxR Intel CPU Gd 6128 3.4G 6C 12T 1S H	\$2,669.00	10%	\$2,402.10	\$373.66	\$320.28	\$266.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61282SF	VxR Intel CPU Gd 6128 3.4G 6C 12T 2S F	\$2,669.00	10%	\$2,402.10	\$320.28	\$266.90	\$213.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61282SH	VxR Intel CPU Gd 6128 3.4G 6C 12T 2S H	\$2,669.00	10%	\$2,402.10	\$373.66	\$320.28	\$266.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61301SF	VxR Intel CPU Gd 6130 2.1G 16C 32T 1S F	\$2,960.00	10%	\$2,664.00	\$355.20	\$296.00	\$236.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61301SH	VxR Intel CPU Gd 6130 2.1G 16C 32T 1S H	\$2,960.00	10%	\$2,664.00	\$414.40	\$355.20	\$296.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61302SF	VxR Intel CPU Gd 6130 2.1G 16C 32T 2S F	\$2,960.00	10%	\$2,664.00	\$355.20	\$296.00	\$236.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61302SH	VxR Intel CPU Gd 6130 2.1G 16C 32T 2S H	\$2,960.00	10%	\$2,664.00	\$414.40	\$355.20	\$296.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61321SF	VxR Intel CPU Gd 6132 2.6G 14C 28T 1S F	\$3,292.00	10%	\$2,962.80	\$395.04	\$329.20	\$263.36	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61321SH	VxR Intel CPU Gd 6132 2.6G 14C 28T 1S H	\$3,292.00	10%	\$2,962.80	\$460.88	\$395.04	\$329.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PROGD61322SF	VxR Intel CPU Gd 6132 2.6G 14C 28T 2S F	\$3,292.00	10%	\$2,962.80	\$395.04	\$329.20	\$263.36	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61322SH	VxR Intel CPU Gd 6132 2.6G 14C 28T 2S H	\$3,292.00	10%	\$2,962.80	\$460.88	\$395.04	\$329.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61341SF	VxR Intel CPU Gd 6134 3.2G 8C 16T 1S F	\$3,469.00	10%	\$3,122.10	\$416.28	\$346.90	\$277.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61341SH	VxR Intel CPU Gd 6134 3.2G 8C 16T 1S H	\$3,469.00	10%	\$3,122.10	\$485.66	\$416.28	\$346.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61342SF	VxR Intel CPU Gd 6134 3.2G 8C 16T 2S F	\$3,469.00	10%	\$3,122.10	\$416.28	\$346.90	\$277.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61342SH	VxR Intel CPU Gd 6134 3.2G 8C 16T 2S H	\$3,469.00	10%	\$3,122.10	\$485.66	\$416.28	\$346.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD6134M1SF	VxR Intel CPU Gd 6134M 3.2G 8C 16T 1S F	\$7,629.00	10%	\$6,866.10	\$915.48	\$762.90	\$610.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD6134M1SH	VxR Intel CPU Gd 6134M 3.2G 8C 16T 1S H	\$7,629.00	10%	\$6,866.10	\$1,068.06	\$915.48	\$762.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD6134M2SF	VxR Intel CPU Gd 6134M 3.2G 8C 16T 2S F	\$7,629.00	10%	\$6,866.10	\$915.48	\$762.90	\$610.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD6134M2SH	VxR Intel CPU Gd 6134M 3.2G 8C 16T 2S H	\$7,629.00	10%	\$6,866.10	\$1,068.06	\$915.48	\$762.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61361SF	VxR Intel CPU Gd 6136 3.0G 12C 24T 1S F	\$3,839.00	10%	\$3,455.10	\$460.68	\$383.90	\$307.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61361SH	VxR Intel CPU Gd 6136 3.0G 12C 24T 1S H	\$3,839.00	10%	\$3,455.10	\$537.46	\$460.68	\$383.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61362SF	VxR Intel CPU Gd 6136 3.0G 12C 24T 2S F	\$3,839.00	10%	\$3,455.10	\$460.68	\$383.90	\$307.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61362SH	VxR Intel CPU Gd 6136 3.0G 12C 24T 2S H	\$3,839.00	10%	\$3,455.10	\$537.46	\$460.68	\$383.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61381SF	VxR Intel CPU Gd 6138 2.0G 20C 40T 1S F	\$4,056.00	10%	\$3,650.40	\$486.72	\$405.60	\$324.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61381SH	VxR Intel CPU Gd 6138 2.0G 20C 40T 1S H	\$4,056.00	10%	\$3,650.40	\$567.84	\$486.72	\$405.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61382SF	VxR Intel CPU Gd 6138 2.0G 20C 40T 2S F	\$4,056.00	10%	\$3,650.40	\$486.72	\$405.60	\$324.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61382SH	VxR Intel CPU Gd 6138 2.0G 20C 40T 2S H	\$4,056.00	10%	\$3,650.40	\$567.84	\$486.72	\$405.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61401SF	VxR Intel CPU Gd 6140 2.3G 18C 36T 1S F	\$3,778.00	10%	\$3,400.20	\$453.36	\$377.80	\$302.24	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61401SH	VxR Intel CPU Gd 6140 2.3G 18C 36T 1S H	\$3,778.00	10%	\$3,400.20	\$528.92	\$453.36	\$377.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61402SF	VxR Intel CPU Gd 6140 2.3G 18C 36T 2S F	\$3,778.00	10%	\$3,400.20	\$453.36	\$377.80	\$302.24	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61402SH	VxR Intel CPU Gd 6140 2.3G 18C 36T 2S H	\$3,778.00	10%	\$3,400.20	\$528.92	\$453.36	\$377.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD6140M1SF	VxR Intel CPU Gd 6140M 2.3G18C 36T 1S F	\$8,049.00	10%	\$7,244.10	\$965.88	\$804.90	\$643.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD6140M1SH	VxR Intel CPU Gd 6140M 2.3G18C 36T 1S H	\$8,049.00	10%	\$7,244.10	\$1,126.86	\$965.88	\$804.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PROGD6140M2SF	VxR Intel CPU Gd 6140M 2.3G18C 36T 2S F	\$8,049.00	10%	\$7,244.10	\$965.88	\$804.90	\$643.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD6140M2SH	VxR Intel CPU Gd 6140M 2.3G18C 36T 2S H	\$8,049.00	10%	\$7,244.10	\$1,126.86	\$965.88	\$804.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61421SF	VxR Intel CPU Gd 6142 2.6G 16C 32T 1S F	\$4,659.00	10%	\$4,193.10	\$559.08	\$465.90	\$372.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61421SH	VxR Intel CPU Gd 6142 2.6G 16C 32T 1S H	\$4,659.00	10%	\$4,193.10	\$652.26	\$559.08	\$465.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61422SF	VxR Intel CPU Gd 6142 2.6G 16C 32T 2S F	\$4,659.00	10%	\$4,193.10	\$559.08	\$465.90	\$372.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61422SH	VxR Intel CPU Gd 6142 2.6G 16C 32T 2S H	\$4,659.00	10%	\$4,193.10	\$652.26	\$559.08	\$465.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD6142M1SF	VxR Intel CPU Gd 6142M 2.6G 16C 32T 1S F	\$8,849.00	10%	\$7,964.10	\$1,061.88	\$884.90	\$707.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD6142M1SH	VxR Intel CPU Gd 6142M 2.6G 16C 32T 1S H	\$8,849.00	10%	\$7,964.10	\$1,238.86	\$1,061.88	\$884.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD6142M2SF	VxR Intel CPU Gd 6142M 2.6G 16C 32T 2S F	\$8,849.00	10%	\$7,964.10	\$1,061.88	\$884.90	\$707.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD6142M2SH	VxR Intel CPU Gd 6142M 2.6G 16C 32T 2S H	\$8,849.00	10%	\$7,964.10	\$1,238.86	\$1,061.88	\$884.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61441SF	VxR Intel CPU Gd 6144 3.5G 8C 16T 1S F	\$4,649.00	10%	\$4,184.10	\$557.88	\$464.90	\$371.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61441SH	VxR Intel CPU Gd 6144 3.5G 8C 16T 1S H	\$4,649.00	10%	\$4,184.10	\$650.86	\$557.88	\$464.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61442SF	VxR Intel CPU Gd 6144 3.5G 8C 16T 2S F	\$4,649.00	10%	\$4,184.10	\$557.88	\$464.90	\$371.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61442SH	VxR Intel CPU Gd 6144 3.5G 8C 16T 2S H	\$4,649.00	10%	\$4,184.10	\$650.86	\$557.88	\$464.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61461SF	VxR Intel CPU Gd 6146 3.2G 12C 24T 1S F	\$5,249.00	10%	\$4,724.10	\$629.88	\$524.90	\$419.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61461SH	VxR Intel CPU Gd 6146 3.2G 12C 24T 1S H	\$5,249.00	10%	\$4,724.10	\$734.86	\$629.88	\$524.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61462SF	VxR Intel CPU Gd 6146 3.2G 12C 24T 2S F	\$5,249.00	10%	\$4,724.10	\$629.88	\$524.90	\$419.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61462SH	VxR Intel CPU Gd 6146 3.2G 12C 24T 2S H	\$5,249.00	10%	\$4,724.10	\$734.86	\$629.88	\$524.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61481SF	VxR Intel CPU Gd 6148 2.4G 20C 40T 1S F	\$4,819.00	10%	\$4,337.10	\$578.28	\$481.90	\$385.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61481SH	VxR Intel CPU Gd 6148 2.4G 20C 40T 1S H	\$4,819.00	10%	\$4,337.10	\$674.66	\$578.28	\$481.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61482SF	VxR Intel CPU Gd 6148 2.4G 20C 40T 2S F	\$4,819.00	10%	\$4,337.10	\$578.28	\$481.90	\$385.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61482SH	VxR Intel CPU Gd 6148 2.4G 20C 40T 2S H	\$4,819.00	10%	\$4,337.10	\$674.66	\$578.28	\$481.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61501SF	VxR Intel CPU Gd 6150 2.7G 18C 36T 1S F	\$5,559.00	10%	\$5,003.10	\$667.08	\$555.90	\$444.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61501SH	VxR Intel CPU Gd 6150 2.7G 18C 36T 1S H	\$5,559.00	10%	\$5,003.10	\$778.26	\$667.08	\$555.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PROGD61502SF	VxR Intel CPU Gd 6150 2.7G 18C 36T 2S F	\$5,559.00	10%	\$5,003.10	\$667.08	\$555.90	\$444.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61502SH	VxR Intel CPU Gd 6150 2.7G 18C 36T 2S H	\$5,559.00	10%	\$5,003.10	\$778.26	\$667.08	\$555.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61521SF	VxR Intel CPU Gd 6152 2.1G 22C 44T 1S F	\$5,869.00	10%	\$5,282.10	\$704.28	\$586.90	\$469.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61521SH	VxR Intel CPU Gd 6152 2.1G 22C 44T 1S H	\$5,869.00	10%	\$5,282.10	\$821.66	\$704.28	\$586.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61522SF	VxR Intel CPU Gd 6152 2.1G 22C 44T 2S F	\$5,869.00	10%	\$5,282.10	\$704.28	\$586.90	\$469.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61522SH	VxR Intel CPU Gd 6152 2.1G 22C 44T 2S H	\$5,869.00	10%	\$5,282.10	\$821.66	\$704.28	\$586.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61541SF	VxR Intel CPU Gd 6154 3.0G 18C 36T 1S F	\$5,649.00	10%	\$5,084.10	\$677.88	\$564.90	\$451.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61541SH	VxR Intel CPU Gd 6154 3.0G 18C 36T 1S H	\$5,649.00	10%	\$5,084.10	\$790.86	\$677.88	\$564.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61542SF	VxR Intel CPU Gd 6154 3.0G 18C 36T 2S F	\$5,649.00	10%	\$5,084.10	\$677.88	\$564.90	\$451.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD61542SH	VxR Intel CPU Gd 6154 3.0G 18C 36T 2S H	\$5,649.00	10%	\$5,084.10	\$790.86	\$677.88	\$564.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD6209U1SF	VxR Intel CPU Gd 6209U 2.1G 20C/40T 1S F	\$2,249.00	10%	\$2,024.10	\$269.88	\$224.90	\$179.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD6209U1SH	VxR Intel CPU Gd 6209U 2.1G 20C/40T 1S H	\$2,249.00	10%	\$2,024.10	\$314.86	\$269.88	\$224.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD6210U1SF	VxR Intel CPU Gd 6210U 2.5G 20C/40T 1S F	\$2,469.00	10%	\$2,222.10	\$296.28	\$246.90	\$197.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD6210U1SH	VxR Intel CPU Gd 6210U 2.5G 20C/40T 1S H	\$2,469.00	10%	\$2,222.10	\$345.66	\$296.28	\$246.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD6212U1SF	VxR Intel CPU Gd 6212U 2.4G 24C/48T 1S F	\$3,239.00	10%	\$2,915.10	\$388.68	\$323.90	\$259.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD6212U1SH	VxR Intel CPU Gd 6212U 2.4G 24C/48T 1S H	\$3,239.00	10%	\$2,915.10	\$453.46	\$388.68	\$323.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62261SF	VxR Intel CPU Gd 6226 2.7G 12C/24T 1S F	\$2,830.00	10%	\$2,547.00	\$339.60	\$283.00	\$226.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62261SH	VxR Intel CPU Gd 6226 2.7G 12C/24T 1S H	\$2,830.00	10%	\$2,547.00	\$396.20	\$339.60	\$283.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62262SF	VxR Intel CPU Gd 6226 2.7G 12C/24T 2S F	\$2,830.00	10%	\$2,547.00	\$339.60	\$283.00	\$226.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62262SH	VxR Intel CPU Gd 6226 2.7G 12C/24T 2S H	\$2,830.00	10%	\$2,547.00	\$396.20	\$339.60	\$283.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62301SF	VxR Intel CPU Gd 6230 2.1G, 20C/40T 1S F	\$2,960.00	10%	\$2,664.00	\$355.20	\$296.00	\$236.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62301SH	VxR Intel CPU Gd 6230 2.1G, 20C/40T 1S H	\$2,960.00	10%	\$2,664.00	\$414.40	\$355.20	\$296.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62302SF	VxR Intel CPU Gd 6230 2.1G, 20C/40T 2S F	\$2,960.00	10%	\$2,664.00	\$355.20	\$296.00	\$236.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62302SH	VxR Intel CPU Gd 6230 2.1G, 20C/40T 2S H	\$2,960.00	10%	\$2,664.00	\$414.40	\$355.20	\$296.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PROGD62341SF	VxR Intel CPU Gd 6234 3.3G 8C/16T 1S F	\$3,469.00	10%	\$3,122.10	\$416.28	\$346.90	\$277.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD62341SH	VxR Intel CPU Gd 6234 3.3G 8C/16T 1S H	\$3,469.00	10%	\$3,122.10	\$485.66	\$416.28	\$346.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD62342SF	VxR Intel CPU Gd 6234 3.3G 8C/16T 2S F	\$3,469.00	10%	\$3,122.10	\$416.28	\$346.90	\$277.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD62342SH	VxR Intel CPU Gd 6234 3.3G 8C/16T 2S H	\$3,469.00	10%	\$3,122.10	\$485.66	\$416.28	\$346.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD62381SF	VxR Intel CPU Gd 6238 2.1G 22C/44T 1S F	\$4,056.00	10%	\$3,650.40	\$486.72	\$405.60	\$324.48	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD62381SH	VxR Intel CPU Gd 6238 2.1G 22C/44T 1S H	\$4,056.00	10%	\$3,650.40	\$567.84	\$486.72	\$405.60	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD62382SF	VxR Intel CPU Gd 6238 2.1G 22C/44T 2S F	\$4,056.00	10%	\$3,650.40	\$486.72	\$405.60	\$324.48	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD62382SH	VxR Intel CPU Gd 6238 2.1G 22C/44T 2S H	\$4,056.00	10%	\$3,650.40	\$567.84	\$486.72	\$405.60	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD6238L1SF	VxR Intel CPU Gd 6238L 2.1G 22C/44T 1S F	\$13,359.00	10%	\$12,023.10	\$1,603.08	\$1,335.90	\$1,068.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD6238L2SF	VxR Intel CPU Gd 6238L 2.1G 22C/44T 2S F	\$13,359.00	10%	\$12,023.10	\$1,603.08	\$1,335.90	\$1,068.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD6238M1SF	VxR Intel CPU Gd 6238M 2.1G 22C/44T 1S F	\$7,819.00	10%	\$7,037.10	\$938.28	\$781.90	\$625.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD6238M1SH	VxR Intel CPU Gd 6238M 2.1G 22C/44T 1S H	\$7,819.00	10%	\$7,037.10	\$1,094.66	\$938.28	\$781.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD6238M2SF	VxR Intel CPU Gd 6238M 2.1G 22C/44T 2S F	\$7,819.00	10%	\$7,037.10	\$938.28	\$781.90	\$625.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD6238M2SH	VxR Intel CPU Gd 6238M 2.1G 22C/44T 2S H	\$7,819.00	10%	\$7,037.10	\$1,094.66	\$938.28	\$781.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD62401SF	VxR Intel CPU Gd 6240 2.6G, 18C/36T 1S F	\$3,778.00	10%	\$3,400.20	\$453.36	\$377.80	\$302.24	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD62401SH	VxR Intel CPU Gd 6240 2.6G, 18C/36T 1S H	\$3,778.00	10%	\$3,400.20	\$528.92	\$453.36	\$377.80	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD62402SF	VxR Intel CPU Gd 6240 2.6G, 18C/36T 2S F	\$3,778.00	10%	\$3,400.20	\$453.36	\$377.80	\$302.24	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD62402SH	VxR Intel CPU Gd 6240 2.6G, 18C/36T 2S H	\$3,778.00	10%	\$3,400.20	\$528.92	\$453.36	\$377.80	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD6240L1SF	VxR Intel CPU Gd 6240L 2.6G 18C/36T 1S F	\$18,399.00	10%	\$16,559.10	\$2,207.88	\$1,839.90	\$1,471.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD6240L2SF	VxR Intel CPU Gd 6240L 2.6G 18C/36T 2S F	\$18,399.00	10%	\$16,559.10	\$2,207.88	\$1,839.90	\$1,471.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD6240M1SF	VxR Intel CPU Gd 6240M 2.6G 18C/36T 1S F	\$8,049.00	10%	\$7,244.10	\$965.88	\$804.90	\$643.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD6240M1SH	VxR Intel CPU Gd 6240M 2.6G 18C/36T 1S H	\$8,049.00	10%	\$7,244.10	\$1,126.86	\$965.88	\$804.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD6240M2SF	VxR Intel CPU Gd 6240M 2.6G 18C/36T 2S F	\$8,049.00	10%	\$7,244.10	\$965.88	\$804.90	\$643.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROGD6240M2SH	VxR Intel CPU Gd 6240M 2.6G 18C/36T 2S H	\$8,049.00	10%	\$7,244.10	\$1,126.86	\$965.88	\$804.90	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PROGD62421SF	VxR Intel CPU Gd 6242 2.8G, 16C/32T 1S F	\$4,299.00	10%	\$3,869.10	\$515.88	\$429.90	\$343.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62421SH	VxR Intel CPU Gd 6242 2.8G, 16C/32T 1S H	\$4,299.00	10%	\$3,869.10	\$601.86	\$515.88	\$429.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62422SF	VxR Intel CPU Gd 6242 2.8G, 16C/32T 2S F	\$4,299.00	10%	\$3,869.10	\$515.88	\$429.90	\$343.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62422SH	VxR Intel CPU Gd 6242 2.8G, 16C/32T 2S H	\$4,299.00	10%	\$3,869.10	\$601.86	\$515.88	\$429.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62441SF	VxR Intel CPU Gd 6244 3.6G, 8C/16T 1S F	\$4,649.00	10%	\$4,184.10	\$557.88	\$464.90	\$371.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62441SH	VxR Intel CPU Gd 6244 3.6G, 8C/16T 1S H	\$4,649.00	10%	\$4,184.10	\$650.86	\$557.88	\$464.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62442SF	VxR Intel CPU Gd 6244 3.6G, 8C/16T 2S F	\$4,649.00	10%	\$4,184.10	\$557.88	\$464.90	\$371.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62442SH	VxR Intel CPU Gd 6244 3.6G, 8C/16T 2S H	\$4,649.00	10%	\$4,184.10	\$650.86	\$557.88	\$464.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62461SF	VxR Intel CPU Gd 6246 3.3G, 12C/24T 1S F	\$5,249.00	10%	\$4,724.10	\$629.88	\$524.90	\$419.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62461SH	VxR Intel CPU Gd 6246 3.3G, 12C/24T 1S H	\$5,249.00	10%	\$4,724.10	\$734.86	\$629.88	\$524.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62462SF	VxR Intel CPU Gd 6246 3.3G, 12C/24T 2S F	\$5,249.00	10%	\$4,724.10	\$629.88	\$524.90	\$419.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62462SH	VxR Intel CPU Gd 6246 3.3G, 12C/24T 2S H	\$5,249.00	10%	\$4,724.10	\$734.86	\$629.88	\$524.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62481SF	VxR Intel CPU Gd 6248 2.5G, 20C/40T 1S F	\$4,819.00	10%	\$4,337.10	\$578.28	\$481.90	\$385.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62481SH	VxR Intel CPU Gd 6248 2.5G, 20C/40T 1S H	\$4,819.00	10%	\$4,337.10	\$674.66	\$578.28	\$481.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62482SF	VxR Intel CPU Gd 6248 2.5G, 20C/40T 2S F	\$4,819.00	10%	\$4,337.10	\$578.28	\$481.90	\$385.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62482SH	VxR Intel CPU Gd 6248 2.5G, 20C/40T 2S H	\$4,819.00	10%	\$4,337.10	\$674.66	\$578.28	\$481.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62521SF	VxR Intel CPU Gd 6252 2.1G, 24C/48T 1S F	\$5,869.00	10%	\$5,282.10	\$704.28	\$586.90	\$469.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62521SH	VxR Intel CPU Gd 6252 2.1G, 24C/48T 1S H	\$5,869.00	10%	\$5,282.10	\$821.66	\$704.28	\$586.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62522SF	VxR Intel CPU Gd 6252 2.1G, 24C/48T 2S F	\$5,869.00	10%	\$5,282.10	\$704.28	\$586.90	\$469.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62522SH	VxR Intel CPU Gd 6252 2.1G, 24C/48T 2S H	\$5,869.00	10%	\$5,282.10	\$821.66	\$704.28	\$586.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62541SF	VxR Intel CPU Gd 6254 3.1G, 18C/36T 1S F	\$5,799.00	10%	\$5,219.10	\$695.88	\$579.90	\$463.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62541SH	VxR Intel CPU Gd 6254 3.1G, 18C/36T 1S H	\$5,799.00	10%	\$5,219.10	\$811.86	\$695.88	\$579.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62542SF	VxR Intel CPU Gd 6254 3.1G, 18C/36T 2S F	\$5,799.00	10%	\$5,219.10	\$695.88	\$579.90	\$463.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROGD62542SH	VxR Intel CPU Gd 6254 3.1G, 18C/36T 2S H	\$5,799.00	10%	\$5,219.10	\$811.86	\$695.88	\$579.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PROMO-BRCD-1	EMC/ BROCADE QUARTERLY PROMOTION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
PROMO-BRCD-2	EMC/ BROCADE QUARTERLY PROMOTION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
PROMO-BRCD-3	EMC/ BROCADE QUARTERLY PROMOTION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
PROMO-CIENA-1	EMC/ CIENA QUARTERLY PROMOTION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
PROMO-CIENA-2	EMC/ CIENA QUARTERLY PROMOTION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
PROMO-CSCO-1	EMC/ CISCO QUARTERLY PROMOTION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
PROMO-CSCO-2	EMC/ CISCO QUARTERLY PROMOTION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
PROMO-CSCO-3	EMC/ CISCO QUARTERLY PROMOTION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
PROMO-MCDA-1	EMC/ MCDATA QUARTERLY PROMOTION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
PROMO-MCDA-2	EMC/ MCDATA QUARTERLY PROMOTION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
PROMO-MCDA-3	EMC/ MCDATA QUARTERLY PROMOTION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
PROMO-QUANT-1	EMC/ QUANTUM QUARTERLY PROMOTION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
PROMO-QUANT-2	EMC/ QUANTUM QUARTERLY PROMOTION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
PROPT81531SF	VxR Intel CPU Ptm 8153 2.0G 16C 32T 1S F	\$5,059.00	10%	\$4,553.10	\$607.08	\$505.90	\$404.72	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81531SH	VxR Intel CPU Ptm 8153 2.0G 16C 32T 1S H	\$5,059.00	10%	\$4,553.10	\$708.26	\$607.08	\$505.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81532SF	VxR Intel CPU Ptm 8153 2.0G 16C 32T 2S F	\$5,059.00	10%	\$4,553.10	\$607.08	\$505.90	\$404.72	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81532SH	VxR Intel CPU Ptm 8153 2.0G 16C 32T 2S H	\$5,059.00	10%	\$4,553.10	\$708.26	\$607.08	\$505.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81601SF	VxR Intel CPU Ptm 8160 2.1G 24C 48T 1S F	\$7,689.00	10%	\$6,920.10	\$922.68	\$768.90	\$615.12	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81601SH	VxR Intel CPU Ptm 8160 2.1G 24C 48T 1S H	\$7,689.00	10%	\$6,920.10	\$1,076.46	\$922.68	\$768.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81602SF	VxR Intel CPU Ptm 8160 2.1G 24C 48T 2S F	\$7,689.00	10%	\$6,920.10	\$922.68	\$768.90	\$615.12	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81602SH	VxR Intel CPU Ptm 8160 2.1G 24C 48T 2S H	\$7,689.00	10%	\$6,920.10	\$1,076.46	\$922.68	\$768.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT8160M1SF	VxR Intel CPU Ptm 8160M 2.1G 24C 48T 1S F	\$11,449.00	10%	\$10,304.10	\$1,373.88	\$1,144.90	\$915.92	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT8160M1SH	VxR Intel CPU Ptm 8160M 2.1G 24C 48T 1S H	\$11,449.00	10%	\$10,304.10	\$1,602.86	\$1,373.88	\$1,144.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT8160M2SF	VxR Intel CPU Ptm 8160M 2.1G 24C 48T 2S F	\$11,449.00	10%	\$10,304.10	\$1,373.88	\$1,144.90	\$915.92	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PROPT8160M2SH	VxR Intel CPU Ptm 8160M 2.1G 24C 48T 2S H	\$11,449.00	10%	\$10,304.10	\$1,602.86	\$1,373.88	\$1,144.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81641SF	VxR Intel CPU Ptm 8164 2.0G 26C 52T 1S F	\$9,889.00	10%	\$8,900.10	\$1,186.68	\$988.90	\$791.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81641SH	VxR Intel CPU Ptm 8164 2.0G 26C 52T 1S H	\$9,889.00	10%	\$8,900.10	\$1,384.46	\$1,186.68	\$988.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81642SF	VxR Intel CPU Ptm 8164 2.0G 26C 52T 2S F	\$9,889.00	10%	\$8,900.10	\$1,186.68	\$988.90	\$791.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81642SH	VxR Intel CPU Ptm 8164 2.0G 26C 52T 2S H	\$9,889.00	10%	\$8,900.10	\$1,384.46	\$1,186.68	\$988.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81681SF	VxR Intel CPU Ptm 8168 2.7G 24C 48T 1S F	\$9,609.00	10%	\$8,648.10	\$1,153.08	\$960.90	\$768.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81681SH	VxR Intel CPU Ptm 8168 2.7G 24C 48T 1S H	\$9,609.00	10%	\$8,648.10	\$1,345.26	\$1,153.08	\$960.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81682SF	VxR Intel CPU Ptm 8168 2.7G 24C 48T 2S F	\$9,609.00	10%	\$8,648.10	\$1,153.08	\$960.90	\$768.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81682SH	VxR Intel CPU Ptm 8168 2.7G 24C 48T 2S H	\$9,609.00	10%	\$8,648.10	\$1,345.26	\$1,153.08	\$960.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81701SF	VxR Intel CPU Ptm 8170 2.1G 26C 52T 1S F	\$11,949.00	10%	\$10,754.10	\$1,433.88	\$1,194.90	\$955.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81701SH	VxR Intel CPU Ptm 8170 2.1G 26C 52T 1S H	\$11,949.00	10%	\$10,754.10	\$1,672.86	\$1,433.88	\$1,194.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81702SF	VxR Intel CPU Ptm 8170 2.1G 26C 52T 2S F	\$11,949.00	10%	\$10,754.10	\$1,433.88	\$1,194.90	\$955.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81702SH	VxR Intel CPU Ptm 8170 2.1G 26C 52T 2S H	\$11,949.00	10%	\$10,754.10	\$1,672.86	\$1,433.88	\$1,194.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT8170M1SF	VxR Intel CPU Ptm8170M 2.1G 26C 52T 1S F	\$15,699.00	10%	\$14,129.10	\$1,883.88	\$1,569.90	\$1,255.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT8170M1SH	VxR Intel CPU Ptm8170M 2.1G 26C 52T 1S H	\$15,699.00	10%	\$14,129.10	\$2,197.86	\$1,883.88	\$1,569.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT8170M2SF	VxR Intel CPU Ptm8170M 2.1G 26C 52T 2S F	\$15,699.00	10%	\$14,129.10	\$1,883.88	\$1,569.90	\$1,255.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT8170M2SH	VxR Intel CPU Ptm8170M 2.1G 26C 52T 2S H	\$15,699.00	10%	\$14,129.10	\$2,197.86	\$1,883.88	\$1,569.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81761SF	VxR Intel CPU Ptm 8176 2.1G 28C 56T 1S F	\$14,067.00	10%	\$12,660.30	\$1,688.04	\$1,406.70	\$1,125.36	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81761SH	VxR Intel CPU Ptm 8176 2.1G 28C 56T 1S H	\$14,067.00	10%	\$12,660.30	\$1,969.38	\$1,688.04	\$1,406.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81762SF	VxR Intel CPU Ptm 8176 2.1G 28C 56T 2S F	\$14,067.00	10%	\$12,660.30	\$1,688.04	\$1,406.70	\$1,125.36	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT81762SH	VxR Intel CPU Ptm 8176 2.1G 28C 56T 2S H	\$14,067.00	10%	\$12,660.30	\$1,969.38	\$1,688.04	\$1,406.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT8176M1SF	VxR Intel CPU Ptm8176M 2.1G 28C 56T 1S F	\$17,579.00	10%	\$15,821.10	\$2,109.48	\$1,757.90	\$1,406.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT8176M1SH	VxR Intel CPU Ptm8176M 2.1G 28C 56T 1S H	\$17,579.00	10%	\$15,821.10	\$2,461.06	\$2,109.48	\$1,757.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROPT8176M2SF	VxR Intel CPU Ptm8176M 2.1G 28C 56T 2S F	\$17,579.00	10%	\$15,821.10	\$2,109.48	\$1,757.90	\$1,406.32	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PROPT8176M2SH	VxR Intel CPU Ptm8176M 2.1G 28C 56T 2S H	\$17,579.00	10%	\$15,821.10	\$2,461.06	\$2,109.48	\$1,757.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT81801SF	VxR Intel CPU Ptm 8180 2.5G 28C 56T 1S F	\$16,929.00	10%	\$15,236.10	\$2,031.48	\$1,692.90	\$1,354.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT81801SH	VxR Intel CPU Ptm 8180 2.5G 28C 56T 1S H	\$16,929.00	10%	\$15,236.10	\$2,370.06	\$2,031.48	\$1,692.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT81802SF	VxR Intel CPU Ptm 8180 2.5G 28C 56T 2S F	\$16,929.00	10%	\$15,236.10	\$2,031.48	\$1,692.90	\$1,354.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT81802SH	VxR Intel CPU Ptm 8180 2.5G 28C 56T 2S H	\$16,929.00	10%	\$15,236.10	\$2,370.06	\$2,031.48	\$1,692.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8180M1SF	VxR Intel CPU Ptm8180M 2.5G 28C 56T 1S F	\$19,899.00	10%	\$17,909.10	\$2,387.88	\$1,989.90	\$1,591.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8180M1SH	VxR Intel CPU Ptm8180M 2.5G 28C 56T 1S H	\$19,899.00	10%	\$17,909.10	\$2,785.86	\$2,387.88	\$1,989.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8180M2SF	VxR Intel CPU Ptm8180M 2.5G 28C 56T 2S F	\$19,899.00	10%	\$17,909.10	\$2,387.88	\$1,989.90	\$1,591.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8180M2SH	VxR Intel CPU Ptm8180M 2.5G 28C 56T 2S H	\$19,899.00	10%	\$17,909.10	\$2,785.86	\$2,387.88	\$1,989.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82531SF	VxR Intel CPU Pltm 8253 2.2G,16C/32T 1SF	\$5,059.00	10%	\$4,553.10	\$607.08	\$505.90	\$404.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82531SH	VxR Intel CPU Pltm 8253 2.2G,16C/32T 1SH	\$5,059.00	10%	\$4,553.10	\$708.26	\$607.08	\$505.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82532SF	VxR Intel CPU Pltm 8253 2.2G,16C/32T 2SF	\$5,059.00	10%	\$4,553.10	\$607.08	\$505.90	\$404.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82532SH	VxR Intel CPU Pltm 8253 2.2G,16C/32T 2SH	\$5,059.00	10%	\$4,553.10	\$708.26	\$607.08	\$505.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82601SF	VxR Intel CPU Pltm 8260 2.4G,24C/48T 1SF	\$7,689.00	10%	\$6,920.10	\$922.68	\$768.90	\$615.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82601SH	VxR Intel CPU Pltm 8260 2.4G,24C/48T 1SH	\$7,689.00	10%	\$6,920.10	\$1,076.46	\$922.68	\$768.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82602SF	VxR Intel CPU Pltm 8260 2.4G,24C/48T 2SF	\$7,689.00	10%	\$6,920.10	\$922.68	\$768.90	\$615.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82602SH	VxR Intel CPU Pltm 8260 2.4G,24C/48T 2SH	\$7,689.00	10%	\$6,920.10	\$1,076.46	\$922.68	\$768.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8260L1SF	VxR IntelCPU Pltm 8260L 2.4G 24C/48T 1SF	\$17,769.00	10%	\$15,992.10	\$2,132.28	\$1,776.90	\$1,421.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8260L2SF	VxR IntelCPU Pltm 8260L 2.4G 24C/48T 2SF	\$17,769.00	10%	\$15,992.10	\$2,132.28	\$1,776.90	\$1,421.52	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8260M1SF	VxR IntelCPU Pltm 8260M 2.4G,24C/48T 1SF	\$11,449.00	10%	\$10,304.10	\$1,373.88	\$1,144.90	\$915.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8260M1SH	VxR IntelCPU Pltm 8260M 2.4G,24C/48T 1SH	\$11,449.00	10%	\$10,304.10	\$1,602.86	\$1,373.88	\$1,144.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8260M2SF	VxR IntelCPU Pltm 8260M 2.4G,24C/48T 2SF	\$11,449.00	10%	\$10,304.10	\$1,373.88	\$1,144.90	\$915.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8260M2SH	VxR IntelCPU Pltm 8260M 2.4G,24C/48T 2SH	\$11,449.00	10%	\$10,304.10	\$1,602.86	\$1,373.88	\$1,144.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82681SF	VxR Intel CPU Pltm 8268 2.9G,24C/48T 1SF	\$9,609.00	10%	\$8,648.10	\$1,153.08	\$960.90	\$768.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PROPT82681SH	VxR Intel CPU Pltm 8268 2.9G,24C/48T 1SH	\$9,609.00	10%	\$8,648.10	\$1,345.26	\$1,153.08	\$960.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82682SF	VxR Intel CPU Pltm 8268 2.9G,24C/48T 2SF	\$9,609.00	10%	\$8,648.10	\$1,153.08	\$960.90	\$768.72	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82682SH	VxR Intel CPU Pltm 8268 2.9G,24C/48T 2SH	\$9,609.00	10%	\$8,648.10	\$1,345.26	\$1,153.08	\$960.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82701SF	VxR Intel CPU Pltm 8270 2.7G,26C/52T 1SF	\$11,949.00	10%	\$10,754.10	\$1,433.88	\$1,194.90	\$955.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82701SH	VxR Intel CPU Pltm 8270 2.7G,26C/52T 1SH	\$11,949.00	10%	\$10,754.10	\$1,672.86	\$1,433.88	\$1,194.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82702SF	VxR Intel CPU Pltm 8270 2.7G,26C/52T 2SF	\$11,949.00	10%	\$10,754.10	\$1,433.88	\$1,194.90	\$955.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82702SH	VxR Intel CPU Pltm 8270 2.7G,26C/52T 2SH	\$11,949.00	10%	\$10,754.10	\$1,672.86	\$1,433.88	\$1,194.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82761SF	VxR Intel CPU Pltm 8276 2.2G,28C/56T 1SF	\$14,067.00	10%	\$12,660.30	\$1,688.04	\$1,406.70	\$1,125.36	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82761SH	VxR Intel CPU Pltm 8276 2.2G,28C/56T 1SH	\$14,067.00	10%	\$12,660.30	\$1,969.38	\$1,688.04	\$1,406.70	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82762SF	VxR Intel CPU Pltm 8276 2.2G,28C/56T 2SF	\$14,067.00	10%	\$12,660.30	\$1,688.04	\$1,406.70	\$1,125.36	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82762SH	VxR Intel CPU Pltm 8276 2.2G,28C/56T 2SH	\$14,067.00	10%	\$12,660.30	\$1,969.38	\$1,688.04	\$1,406.70	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8276L1SF	VxR IntelCPU Pltm 8276L 2.2G 28C/56T 1SF	\$24,739.00	10%	\$22,265.10	\$2,968.68	\$2,473.90	\$1,979.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8276L2SF	VxR IntelCPU Pltm 8276L 2.2G 28C/56T 2SF	\$24,739.00	10%	\$22,265.10	\$2,968.68	\$2,473.90	\$1,979.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8276M1SF	VxR IntelCPU Pltm 8276M 2.2G,28C/56T 1SF	\$19,129.00	10%	\$17,216.10	\$2,295.48	\$1,912.90	\$1,530.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8276M1SH	VxR IntelCPU Pltm 8276M 2.2G,28C/56T 1SH	\$19,129.00	10%	\$17,216.10	\$2,678.06	\$2,295.48	\$1,912.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8276M2SF	VxR IntelCPU Pltm 8276M 2.2G,28C/56T 2SF	\$19,129.00	10%	\$17,216.10	\$2,295.48	\$1,912.90	\$1,530.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8276M2SH	VxR IntelCPU Pltm 8276M 2.2G,28C/56T 2SH	\$19,129.00	10%	\$17,216.10	\$2,678.06	\$2,295.48	\$1,912.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82801SF	VxR Intel CPU Pltm 8280 2.7G,28C/56T 1SF	\$16,929.00	10%	\$15,236.10	\$2,031.48	\$1,692.90	\$1,354.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82801SH	VxR Intel CPU Pltm 8280 2.7G,28C/56T 1SH	\$16,929.00	10%	\$15,236.10	\$2,370.06	\$2,031.48	\$1,692.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82802SF	VxR Intel CPU Pltm 8280 2.7G,28C/56T 2SF	\$16,929.00	10%	\$15,236.10	\$2,031.48	\$1,692.90	\$1,354.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT82802SH	VxR Intel CPU Pltm 8280 2.7G,28C/56T 2SH	\$16,929.00	10%	\$15,236.10	\$2,370.06	\$2,031.48	\$1,692.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8280L1SF	VxR IntelCPU Pltm 8280L 2.7G,28C/56T 1SF	\$27,529.00	10%	\$24,776.10	\$3,303.48	\$2,752.90	\$2,202.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8280L2SF	VxR IntelCPU Pltm 8280L 2.7G,28C/56T 2SF	\$27,529.00	10%	\$24,776.10	\$3,303.48	\$2,752.90	\$2,202.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8280M1SF	VxR IntelCPU Pltm 8280M 2.7G,28C/56T 1SF	\$21,379.00	10%	\$19,241.10	\$2,565.48	\$2,137.90	\$1,710.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PROPT8280M1SH	VxR IntelCPU Pltm 8280M 2.7G,28C/56T 1SH	\$21,379.00	10%	\$19,241.10	\$2,993.06	\$2,565.48	\$2,137.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8280M2SF	VxR IntelCPU Pltm 8280M 2.7G,28C/56T 2SF	\$21,379.00	10%	\$19,241.10	\$2,565.48	\$2,137.90	\$1,710.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROPT8280M2SH	VxR IntelCPU Pltm 8280M 2.7G,28C/56T 2SH	\$21,379.00	10%	\$19,241.10	\$2,993.06	\$2,565.48	\$2,137.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV32041SF	VxR Intel CPU Slvr 3204 1.92G,6C/6T 1S F	\$439.00	10%	\$395.10	\$52.68	\$43.90	\$35.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV32041SH	VxR Intel CPU Slvr 3204 1.92G,6C/6T 1S H	\$439.00	10%	\$395.10	\$61.46	\$52.68	\$43.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV32042SF	VxR Intel CPU Slvr 3204 1.92G,6C/6T 2S F	\$439.00	10%	\$395.10	\$52.68	\$43.90	\$35.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV32042SH	VxR Intel CPU Slvr 3204 1.92G,6C/6T 2S H	\$439.00	10%	\$395.10	\$61.46	\$52.68	\$43.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV41081SF	VxR Intel CPU Slv 4108 1.8G 8C 16T 1S F	\$789.00	10%	\$710.10	\$94.68	\$78.90	\$63.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV41081SH	VxR Intel CPU Slv 4108 1.8G 8C 16T 1S H	\$789.00	10%	\$710.10	\$110.46	\$94.68	\$78.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV41082SF	VxR Intel CPU Slv 4108 1.8G 8C 16T 2S F	\$789.00	10%	\$710.10	\$94.68	\$78.90	\$63.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV41082SH	VxR Intel CPU Slv 4108 1.8G 8C 16T 2S H	\$789.00	10%	\$710.10	\$110.46	\$94.68	\$78.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV41101SF	VxR Intel CPU Slv 4110 2.1G 8C 16T 1S F	\$839.00	10%	\$755.10	\$100.68	\$83.90	\$67.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV41101SH	VxR Intel CPU Slv 4110 2.1G 8C 16T 1S H	\$839.00	10%	\$755.10	\$117.46	\$100.68	\$83.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV41102SF	VxR Intel CPU Slv 4110 2.1G 8C 16T 2S F	\$839.00	10%	\$755.10	\$100.68	\$83.90	\$67.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV41102SH	VxR Intel CPU Slv 4110 2.1G 8C 16T 2S H	\$839.00	10%	\$755.10	\$117.46	\$100.68	\$83.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV41121SF	VxR Intel CPU Slv 4112 2.6G 4C 8T 1S F	\$804.00	10%	\$723.60	\$96.48	\$80.40	\$64.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV41121SH	VxR Intel CPU Slv 4112 2.6G 4C 8T 1S H	\$804.00	10%	\$723.60	\$112.56	\$96.48	\$80.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV41122SF	VxR Intel CPU Slv 4112 2.6G 4C 8T 2S F	\$804.00	10%	\$723.60	\$96.48	\$80.40	\$64.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV41122SH	VxR Intel CPU Slv 4112 2.6G 4C 8T 2S H	\$804.00	10%	\$723.60	\$112.56	\$96.48	\$80.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV41141SF	VxR Intel CPU Slv 4114 2.2G 10C 20T 1S F	\$1,129.00	10%	\$1,016.10	\$135.48	\$112.90	\$90.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV41141SH	VxR Intel CPU Slv 4114 2.2G 10C 20T 1S H	\$1,129.00	10%	\$1,016.10	\$158.06	\$135.48	\$112.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV41142SF	VxR Intel CPU Slv 4114 2.2G 10C 20T 2S F	\$1,129.00	10%	\$1,016.10	\$135.48	\$112.90	\$90.32	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV41142SH	VxR Intel CPU Slv 4114 2.2G 10C 20T 2S H	\$1,129.00	10%	\$1,016.10	\$158.06	\$135.48	\$112.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
PROSV41161SF	VxR Intel CPU Slv 4116 2.1G 12C 24T 1S F	\$1,599.00	10%	\$1,439.10	\$191.88	\$159.90	\$127.92	\$0.00	\$0.00	\$0.00	J	VXRAIL	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PROSV41161SH	VxR Intel CPU Slv 4116 2.1G 12C 24T 1S H	\$1,599.00	10%	\$1,439.10	\$223.86	\$191.88	\$159.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV41162SF	VxR Intel CPU Slv 4116 2.1G 12C 24T 2S F	\$1,599.00	10%	\$1,439.10	\$191.88	\$159.90	\$127.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV41162SH	VxR Intel CPU Slv 4116 2.1G 12C 24T 2S H	\$1,599.00	10%	\$1,439.10	\$223.86	\$191.88	\$159.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42081SF	VxR Intel CPU Slvr 4208 2.1G,8C/16T 1S F	\$789.00	10%	\$710.10	\$94.68	\$78.90	\$63.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42081SH	VxR Intel CPU Slvr 4208 2.1G,8C/16T 1S H	\$789.00	10%	\$710.10	\$110.46	\$94.68	\$78.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42082SF	VxR Intel CPU Slvr 4208 2.1G,8C/16T 2S F	\$789.00	10%	\$710.10	\$94.68	\$78.90	\$63.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42082SH	VxR Intel CPU Slvr 4208 2.1G,8C/16T 2S H	\$789.00	10%	\$710.10	\$110.46	\$94.68	\$78.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42101SF	VxR Intel CPU Slvr 4210 2.2G,10C/20T 1SF	\$839.00	10%	\$755.10	\$100.68	\$83.90	\$67.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42101SH	VxR Intel CPU Slvr 4210 2.2G,10C/20T 1SH	\$839.00	10%	\$755.10	\$117.46	\$100.68	\$83.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42102SF	VxR Intel CPU Slvr 4210 2.2G,10C/20T 2SF	\$839.00	10%	\$755.10	\$100.68	\$83.90	\$67.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42102SH	VxR Intel CPU Slvr 4210 2.2G,10C/20T 2SH	\$839.00	10%	\$755.10	\$117.46	\$100.68	\$83.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42141SF	VxR Intel CPU Slvr 4214 2.2G,12C/24T 1SF	\$1,129.00	10%	\$1,016.10	\$135.48	\$112.90	\$90.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42141SH	VxR Intel CPU Slvr 4214 2.2G,12C/24T 1SH	\$1,129.00	10%	\$1,016.10	\$158.06	\$135.48	\$112.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42142SF	VxR Intel CPU Slvr 4214 2.2G,12C/24T 2SF	\$1,129.00	10%	\$1,016.10	\$135.48	\$112.90	\$90.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42142SH	VxR Intel CPU Slvr 4214 2.2G,12C/24T 2SH	\$1,129.00	10%	\$1,016.10	\$158.06	\$135.48	\$112.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42151SF	VxR Intel CPU Slvr 4215 2.5G,8C/16T 1S F	\$1,379.00	10%	\$1,241.10	\$165.48	\$137.90	\$110.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42151SH	VxR Intel CPU Slvr 4215 2.5G,8C/16T 1S H	\$1,379.00	10%	\$1,241.10	\$193.06	\$165.48	\$137.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42152SF	VxR Intel CPU Slvr 4215 2.5G,8C/16T 2S F	\$1,379.00	10%	\$1,241.10	\$165.48	\$137.90	\$110.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42152SH	VxR Intel CPU Slvr 4215 2.5G,8C/16T 2S H	\$1,379.00	10%	\$1,241.10	\$193.06	\$165.48	\$137.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42161SF	VxR Intel CPU Slvr 4216 2.1G,16C/32T 1SF	\$1,599.00	10%	\$1,439.10	\$191.88	\$159.90	\$127.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42161SH	VxR Intel CPU Slvr 4216 2.1G,16C/32T 1SH	\$1,599.00	10%	\$1,439.10	\$223.86	\$191.88	\$159.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42162SF	VxR Intel CPU Slvr 4216 2.1G,16C/32T 2SF	\$1,599.00	10%	\$1,439.10	\$191.88	\$159.90	\$127.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
PROSV42162SH	VxR Intel CPU Slvr 4216 2.1G,16C/32T 2SH	\$1,599.00	10%	\$1,439.10	\$223.86	\$191.88	\$159.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PS1100W110220VAC	HCIA DUAL HOTPLG 1100W PS 100V-240VAC	\$1.00	10%	\$0.90	\$98.88	\$82.40	\$65.92	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS1100W110220VACF	VxR-500 DUALHOTPLG 1100W PS100V-240VAC F	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PS1100W110220VACH	VxRail-500 DUALHOTPLG1100WPS100V-240VACH	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PS1100W-380VDCF	VxRail-500 DUALHOTPLG 1100W PS-380VDC F	\$913.00	10%	\$821.70	\$109.56	\$91.30	\$73.04	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PS1100W-380VDCH	VxRail-500 DUALHOTPLG 1100W PS-380VDC H	\$913.00	10%	\$821.70	\$127.82	\$109.56	\$91.30	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PS1100W-48VDC	HCIA HOTPLG 1100W PS -48VDC	\$1.00	10%	\$0.90	\$180.00	\$150.00	\$120.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PS1100W-48VDCF	VxRail-500 DUAL HOTPLG 1100W PS-48VDC F	\$1,501.00	10%	\$1,350.90	\$180.12	\$150.10	\$120.08	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PS1100W-48VDCH	VxRail-500 DUAL HOTPLG 1100W PS-48VDC H	\$1,501.00	10%	\$1,350.90	\$210.14	\$180.12	\$150.10	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PS1100WPSF	VxRail-500 DUAL HOTPLG 1100W PS F	\$825.00	10%	\$742.50	\$99.00	\$82.50	\$66.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PS1100WPSH	VxRail-500 DUAL HOTPLG 1100W PS H	\$825.00	10%	\$742.50	\$115.50	\$99.00	\$82.50	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PS1600W-250VACF	VxRail-500 DUALHOTPLG 1600W PS-250VAC F	\$893.00	10%	\$803.70	\$107.16	\$89.30	\$71.44	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PS1600W-250VACH	VxRail-500 DUALHOTPLG 1600W PS-250VAC H	\$893.00	10%	\$803.70	\$125.02	\$107.16	\$89.30	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PS2000W-240VACF	VxRail-500 DUALHOTPLG 2000W PS 240V AC F	\$1,049.00	10%	\$944.10	\$125.88	\$104.90	\$83.92	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PS2000W-240VACH	VxRail-500 DUALHOTPLG 2000W PS 240V AC H	\$1,049.00	10%	\$944.10	\$146.86	\$125.88	\$104.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PS-AVAC	PROF SVCS CUSTOM	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	RPQ
PS-BAS VAEVBBA	V-Brick Sys Bay Upgd PowerMax 8000Add-on	\$4,290.00	10%	\$3,861.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-3PRACK	VMAX 10K Re-Rack Installation	\$4,620.00	10%	\$4,158.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-4HSME	SME CLARiion SAN 4HOST QS	\$7,630.00	10%	\$6,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADBKLG	ADD BLOCK HOST LARGE	\$5,350.00	10%	\$4,815.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADBKREP	Block Replication Deployment VNXe32000	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADBKSM	ADD BLOCK HOST SMALL	\$3,020.00	10%	\$2,718.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADCEE	UNIFIED QS: EVENT ENABLER MODULE	\$2,850.00	10%	\$2,565.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADDAE	RACK + STACK OF UPTO 2 DAE	\$370.00	10%	\$333.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADDLMDM	DLm Migration Add-on	\$1,900.00	10%	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADENT	CIFS/NFS/iSCSI IMPLEMENT - 12 FS	\$2,900.00	10%	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADFSLG	ADD FILESYSTEM LARGE	\$3,780.00	10%	\$3,402.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADFSSM	ADD FILESYSTEM SMALL	\$2,250.00	10%	\$2,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADGDDRTDP	GDDR Tape Deploy Add-on	\$1,500.00	10%	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADME	Impl for AV Data Migration Export	\$10,650.00	10%	\$9,585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADMNA	DATA STORE MULTI-NODE ADD-ON IMP	\$4,740.00	10%	\$4,266.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADMONR	MONITORING AND REPORTING IMPLEMENT	\$1,970.00	10%	\$1,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADMVW	MIRRORVIEW QUICKSTART MODULE	\$4,050.00	10%	\$3,645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADREP	UNIFIED QS: REPLICATOR MODULE	\$6,180.00	10%	\$5,562.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-BAS-ADSNA	DATA STORE SINGLE-NODE ADD-ON IMP	\$3,500.00	10%	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADSNAP	UNIFIED QS: SNAPSURE MODULE	\$2,360.00	10%	\$2,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADSPV	SNAPVIEW QUICKSTART MODULE	\$2,240.00	10%	\$2,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADVPRO	VIRTUAL PROVISIONING FOR BLOCK MODU	\$2,810.00	10%	\$2,529.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ADVSI	Virtual Storage Integrator (VSI) Impl	\$1,770.00	10%	\$1,593.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ANCEE	VMAX File Event Enabler	\$2,850.00	10%	\$2,565.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ANFSLG	VMAX File Add up to 25 CIFS/NFS FS	\$4,020.00	10%	\$3,618.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ANFSSM	VMAX File Add up to 5 CIFS/NFS FS	\$2,740.00	10%	\$2,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ANREP	VMAX File Replicator PS	\$6,180.00	10%	\$5,562.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-APIMOZ	MOZY API WORKSHOP	\$2,900.00	10%	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-APOAZ-PLT	Profile Accelerator	\$132,000.00	10%	\$118,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-APPOLRP	DESIGN + IMPLMT ORCLE LOCAL REP APPSYNC	\$4,300.00	10%	\$3,870.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-AT240A	2 NODE ATMOS INSTALLATION 120/240	\$730.00	10%	\$657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-AT240B	EMC Site Deployment for Atmos: Base 2 NODE ATMOS INSTALLATION	\$4,910.00	10%	\$4,419.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-AT360A	360/480	\$1,930.00	10%	\$1,737.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-AT360B	INSTALLATION FOR ATMOS 360: BASE	\$13,010.00	10%	\$11,709.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ATDE	EMC DATA ERASURE FOR ATMOS	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ATMIG	Atmos Migration Design + Implementation	\$9,080.00	10%	\$8,172.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ATMIGA	Atmos Migration Add-On	\$2,170.00	10%	\$1,953.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ATOADV	EMC AUTOADVICE QUICKSTART	\$4,635.00	10%	\$4,171.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ATPLM	Atmos Policy Migration	\$7,190.00	10%	\$6,471.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ATSD	Atmos Solution Design	\$5,340.00	10%	\$4,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ATSR	Atmos Solutions Review	\$6,190.00	10%	\$5,571.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ATTSTAA100	ATT STORAGE AS A SERVICE 12 MOS 100 TB	\$76,200.00	10%	\$68,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ATTSTAAS50	ATT STORAGE AS A SERVICE 12 MOS 50 TB	\$38,100.00	10%	\$34,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-AVADPK	AV Mod for App DB Suite Client 10PK	\$10,970.00	10%	\$9,873.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-AVBSNR	Avamar BE Single Node Remote Imp	\$3,220.00	10%	\$2,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-AVDD	AVAMAR IMPLEMENTATION FOR DD BOOST	\$9,880.00	10%	\$8,892.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-AVDE	EMC DATA ERASURE FOR AVAMAR	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-AVDSMI	AVAMAR DS INSTALL FOR MULTI NODE	\$2,890.00	10%	\$2,601.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-AVDSNI	AVAMAR DS INSTALL FOR SINGLE NODE	\$1,300.00	10%	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-AVDTLT	AVAMAR PLANNING FOR DESKTOP LAPTOP	\$12,370.00	10%	\$11,133.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-AVEA	IMPLEMENTATION FOR AVE ADD-ON	\$2,530.00	10%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	OPEN STORAGE
PS-BAS-AVERA	IMPL AVAMAR VIRT ED REMOTE ADDON	\$3,780.00	10%	\$3,402.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PS-BAS-AVMIGM	EMC MIGRATION FOR MULTI AVAMAR QS	\$8,360.00	10%	\$7,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-AVMIGS	EMC MIGRATION FOR SINGLE AVAMAR QS	\$4,740.00	10%	\$4,266.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-AVMSPK	AV Mod for MS App Suite Client 10PK	\$11,250.00	10%	\$10,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-AVNDMP	AVAMAR BASIC NDMP QUICKSTART	\$3,740.00	10%	\$3,366.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BAS-AVSN	AVAMAR BASIC QUICKSTART	\$15,860.00	10%	\$14,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	OPEN STORAGE
PS-BAS-AVVADP	AV VADP Integration QS	\$9,640.00	10%	\$8,676.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-AVVBLK	Avamar Integration with Vsphere	\$10,810.00	10%	\$9,729.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-AVVMPK	AV VMware Proxy Server 5Pk Add-on Q	\$4,980.00	10%	\$4,482.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-BATCHSOL	ECD CONS SOL BatchPrint	\$50,000.00	10%	\$45,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-BATCHSUP	ECD CONS SOLSUP BatchPrint	\$11,500.00	10%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-BCDINS	INSTALL ONLY DEPARTMENTAL SWITCHES	\$720.00	10%	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-BCFCOE	INSTALL OF BROCADE FCOE SWITCHES	\$4,420.00	10%	\$3,978.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-BRDSE1	BRS Designated Support Engineer 12 MO	\$90,000.00	10%	\$81,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-BRDSE2	BRS Designated Support Engineer tier 2	\$45,000.00	10%	\$40,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-BRTAM	BRS Technical Account Manager	\$100,000.00	10%	\$90,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-BSOPT	EMC SAN Optimization for Connectrix B-Se	\$22,580.00	10%	\$20,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-BSOPTC	SAN Opt for B-Series Ctx Mgr Add-On	\$3,860.00	10%	\$3,474.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-BSOPTD	SAN Opt for B-Series Director Add-On	\$890.00	10%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-BSOPTP	SAN Optimization for B-Series Policy Add	\$890.00	10%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CA	Fixed price PSS Customer Advocate	\$50,000.00	10%	\$45,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CADSOL	ECD CONS SOL CADRender	\$25,000.00	10%	\$22,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CADSUP	ECD CONS SOLSUP CADRender	\$5,750.00	10%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CAP-DO	CAPTIVA DIGITAL OFFICE	\$21,700.00	10%	\$19,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CBPMIG	MIGRATION FROM CB PORTAL TO CB VAPP	\$1,350.00	10%	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CBSOL1	ECD CONS SOL ContentBridge 1 Instance	\$40,000.00	10%	\$36,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CBSOL2	ECD CONS SOL ContentBridge 2 Instances	\$60,000.00	10%	\$54,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CBSOL3	ECD CONS SOL ContentBridge 3 Instances	\$75,000.00	10%	\$67,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CBSOL4	ECD CONS SOL ContentBridge 4 Instances	\$90,000.00	10%	\$81,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CBSOL5	ECD CONS SOL ContentBridge Add On>4	\$10,000.00	10%	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CBSUP1	ECD CONS SOLSUP ContentBridge 1 Instance	\$9,200.00	10%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CBSUP2	ECD CONS SOLSUP ContentBridge 2Instances	\$13,800.00	10%	\$12,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CBSUP3	ECD CONS SOLSUP ContentBridge 3Instances	\$17,250.00	10%	\$15,525.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PS-BAS-CBSUP4	ECD CONS SOLSUP ContentBridge 4Instances	\$20,700.00	10%	\$18,630.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CBSUP5	ECD CONS SOLSUP ContentBridge Add On>4	\$2,300.00	10%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CCB	CELERRA CCB QS	\$10,000.00	10%	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BAS-CCCLAR	IMPL FOR CONTROLCENTER FOR CLARIION	\$13,540.00	10%	\$12,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CENNDE	Data Erasure for Centera Nodes	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CIS	IMPL FOR CENTERA	\$10,500.00	10%	\$9,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CISRMD	Imp for VMware SRM for Converged	\$18,830.00	10%	\$16,947.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CISRME	Imp for VMware SRM for Converged Add-on	\$2,080.00	10%	\$1,872.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CNSX	CNS CONV/UPGRADE ENABLER	\$27,150.00	10%	\$24,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CONSBBAWS	Blueprint Backup Architecture Intro Adv	\$81,720.00	10%	\$73,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CSCINS	INSTALL FOR CONNECTRIX MDS SWITCHES	\$720.00	10%	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CSFCOE	INSTALL FOR CISCO FCOE SWITCHES	\$4,420.00	10%	\$3,978.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CSGCP-A	Customer Success GCP Support A	\$1,563.00	10%	\$1,406.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CSGCP-B	Customer Success GCP Support B	\$3,125.00	10%	\$2,812.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CSGCP-C	Customer Success GCP Support C	\$8,750.00	10%	\$7,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CSGCP-D	Customer Success GCP Support D	\$23,125.00	10%	\$20,812.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CTXHW	Connectrix Installation Director/Switch	\$2,240.00	10%	\$2,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CTXHWABLD	Connectrix Installation for Blades Adder	\$440.00	10%	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CTXHWADS	Connectrix Install Adder Director/Switch	\$870.00	10%	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CTXHWUBLD	Connectrix Blade Upgrade	\$1,590.00	10%	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CX2	CX200 SAN INSTALL4HOST QS	\$4,535.00	10%	\$4,081.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CXDE	DATA ERASURE FOR CLARIION	\$4,900.00	10%	\$4,410.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-CXHC3Q	CX HEALTH CHECK (QTRLY)	\$11,090.00	10%	\$9,981.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DBT	INSTALL DBT TUNER QS	\$1,800.00	10%	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BAS-DCAIMP	GP DCA INSTALLATION	\$14,530.00	10%	\$13,077.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DCAIRA	DCA Adder Rack for New or Upgrade	\$5,910.00	10%	\$5,319.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DCTAM	Greenplum Technical Account Manager	\$100,000.00	10%	\$90,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DCTMRPT1	ECD CONS SOL Dctm Rpts 50 users	\$105.00	10%	\$94.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DCTMRPT2	ECD CONS SOL Dctm Rpts Server	\$70.00	10%	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DCTMRPT3	ECD CONS SOL Dctm Rpts 251-500 users	\$62.00	10%	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DCTMRPT4	ECD CONS SOL Dctm Rpts 501-1250 users	\$53.00	10%	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DCTMRPT5	ECD CONS SOL Dctm Rpts 1251+ users	\$40.00	10%	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DCTMSUP1	ECD CONS SOLSUP Dctm Rpts 50 users	\$24.00	10%	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DCTMSUP2	ECD CONS SOLSUP Dctm Rpts Server	\$16.00	10%	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DCTMSUP3	ECD CONS SOLSUP Dctm Rpts 251-500 users	\$14.00	10%	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DCTMSUP4	ECD CONS SOLSUP Dctm Rpts 501-1250 users	\$12.00	10%	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-BAS-DCTMSUP5	ECD CONS SOLSUP Dctm Rpts 1251+ users	\$9.00	10%	\$8.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DD00P	Impl for DD No Shelf for Partners	\$1,930.00	10%	\$1,737.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDBT	IMPL DD BOOST NBU ADD-ON QS	\$7,710.00	10%	\$6,939.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDCDRB	DDCDR Remote Implementation Service	\$7,730.00	10%	\$6,957.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDCR1MDP	Cyber Recovery Installation for 1 mtree	\$12,330.00	10%	\$11,097.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDCR3MDP	Cyber Recovery Installation for 3 mtree	\$17,320.00	10%	\$15,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDDE	EMC DATA ERASURE FOR DATA DOMAIN	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDDSA	Install Add-on for Data Domain DS Shelf	\$880.00	10%	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDDX	DiskXtender to DD Migration QS	\$16,300.00	10%	\$14,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDER	DD Extend Retention Conversion QS	\$9,560.00	10%	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDERMIGDM	DD Extended Retention Data Mig	\$5,040.00	10%	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDGL	Guru Live for Data Domain	\$1,320.00	10%	\$1,188.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDGP	GP DCA Integration with DD	\$4,390.00	10%	\$3,951.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDHA	IMPLE DD WITH HA CONFIGURATION	\$5,620.00	10%	\$5,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDIBMI	Implement DD with IBM iSeries	\$2,170.00	10%	\$1,953.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDIR	Implement IR Air-Gap Scripting	\$17,610.00	10%	\$15,849.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDMC	DD Mgmt Center Configuration QS	\$4,620.00	10%	\$4,158.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDRMAN	Int Enablement Wkshp for DD + RMAN	\$12,370.00	10%	\$11,133.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDSM	DD SHELF MIGRATION	\$4,340.00	10%	\$3,906.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDSMT	DD Secure Multi-Tenancy Design QS	\$3,940.00	10%	\$3,546.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDSR	DD STAGING AND RELOCATION QS	\$10,650.00	10%	\$9,585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDTSM	DD INTEGRATION WITH TSM	\$12,370.00	10%	\$11,133.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDVE	DD VE CONFIGURATION	\$2,390.00	10%	\$2,151.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDVRPA	Impl for DD VRPA (base)	\$2,480.00	10%	\$2,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDVRPAE	Impl for DD VRPA (expansion)	\$3,030.00	10%	\$2,727.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DDVTL	IMPLEMENTATION FOR DD VTL	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DLM00	IMPLE DD FOR DLM NO SHELF SYS QS	\$5,710.00	10%	\$5,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DLM06	IMPL DD FOR DLM 1 TO 6 SHELF SYS QS	\$9,480.00	10%	\$8,532.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DLM12	IMPL DD FOR DLM 6 TO 12 SHELF SYS Q	\$9,960.00	10%	\$8,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DLM24	IMPL DD FOR DLM 13TO24 SHELF SYS QS	\$11,410.00	10%	\$10,269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DLMD	IMPL FOR DLM DESIGN QS	\$21,120.00	10%	\$19,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DLMDM	DLM Migration Base	\$8,000.00	10%	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DLMHC	HealthCheck for DLM QS	\$14,900.00	10%	\$13,410.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DLMR	Impl for DLM Replications QS	\$16,630.00	10%	\$14,967.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DLMVTU	Upgrade DLM VTE	\$9,850.00	10%	\$8,865.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DMBDA	Migration Architect Block Add	\$3,660.00	10%	\$3,294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DMBDB	Migration Architect Block Base	\$10,120.00	10%	\$9,108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DMBEE	Data Migration Block Event	\$11,490.00	10%	\$10,341.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DMEQS	Migration Impl Test	\$3,780.00	10%	\$3,402.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DMFDA	Migration Architect File Add	\$2,530.00	10%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DMFDB	Data Migration Architect File Base	\$5,620.00	10%	\$5,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DMFEE	Migration File: Event	\$8,320.00	10%	\$7,488.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-BAS-DMUPG	ADD MOJITO TO EXISTING DATA MOVER	\$6,750.00	10%	\$6,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DPADPS	DPA Implementation for DPS Base	\$4,580.00	10%	\$4,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DPADPSA	DPA Implementation for DPS Add-on	\$1,970.00	10%	\$1,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DPAFR	DPA Federated Reporting Implementation	\$7,670.00	10%	\$6,903.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DPAHCS	EMC HEALTH CHECK FOR DPA SUB	\$23,330.00	10%	\$20,997.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DPAUM	DPA UPGRADE AND MIGRATION SERVICE	\$17,150.00	10%	\$15,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DPDA	VCE Deploy for DP for CI - DPA Add-On	\$3,490.00	10%	\$3,141.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DPDB	VCE Deploy for DP for CI - Base	\$7,350.00	10%	\$6,615.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DPRA	DPA REPLICATION ANALYSIS QUICKSTART	\$7,190.00	10%	\$6,471.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DPSI	Impl Data Protection Search	\$11,130.00	10%	\$10,017.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DPSVM	Impl for DPS for VM	\$26,580.00	10%	\$23,922.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DPSVMR	Impl for DPS for VM Replication Add-On	\$14,370.00	10%	\$12,933.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DSE1DC	DC Designated Support Engineer 12 MO	\$90,000.00	10%	\$81,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DSE2DC	DSE REMOTE TIER 2 5 HR DATA COMPUT	\$45,000.00	10%	\$40,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DSEDCB	DC Designated Support Engineer 6 MO	\$45,000.00	10%	\$40,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-DXW	EMC IMPLEMENTATION FOR DISKXTENDER FOR W	\$10,990.00	10%	\$9,891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	OPEN STORAGE
PS-BAS-ECSATEXP	Atmos to ECS Expansion	\$4,220.00	10%	\$3,798.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ECSDE	Data Erasure for ECS	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ECSMIG	ECS Data Migration Base	\$17,400.00	10%	\$15,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ECSMIGA	Object Migration Monitoring + Reporting	\$2,400.00	10%	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ECSSD	ECS Appliance Architecture and Design	\$5,400.00	10%	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ELS	CX200DS8 ENTRY LVL SAN QS	\$2,500.00	10%	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-EMASOL	ECD CONS SOL EMA	\$50,000.00	10%	\$45,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ESDPROMOBDM	Migration Promotion for PowerMax, Block	\$286.00	10%	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ESDPROMOFDM	Migration Promotion for PowerMax, File	\$286.00	10%	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ESDSE1	ESD Designated Support Engineer 12 MO	\$90,000.00	10%	\$81,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ESDSE2	ESD Designated Support Engineer tier 2	\$45,000.00	10%	\$40,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ESTAM	ESD Technical Account Manager	\$100,000.00	10%	\$90,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ETPGL	ETP PROGRAM GOLD SUBSCRIPTION	\$6,000.00	10%	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ETPPL	ETP PROGRAM PLATINUM SUBSCRIPTION	\$9,000.00	10%	\$8,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ETPSL	ETP PROGRAM SILVER SUBSCRIPTION	\$2,500.00	10%	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-EX2S1	EMC EX TO SOURCEONE MIGRATION	\$42,010.00	10%	\$37,809.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-EX360	INSTALL FOR 360 RACK	\$5,020.00	10%	\$4,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-EXCOS	EXPAND ONE RACK TO FULL RACK	\$3,310.00	10%	\$2,979.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-FCIA	FC Infra Assessment	\$16,750.00	10%	\$15,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-FCREP	EVALUATE NETWORK FOR FC REPLICATION	\$10,690.00	10%	\$9,621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-FMAQS	CTA QuickStart Implementation	\$8,560.00	10%	\$7,704.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-FMAVE	CTA-VE QuickStart Implementation	\$4,580.00	10%	\$4,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PS-BAS-GDDRTDP	GDDR Tape Deployment	\$9,000.00	10%	\$8,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-GPDE	EMC DATA ERASURE FOR GREENPLUM	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-GPEX	GP DCA IN-RACK EXPANSION	\$7,310.00	10%	\$6,579.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-GPEXA	ON	\$2,530.00	10%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-GPIHC	GP INFRAS HEALTH CHECK	\$11,240.00	10%	\$10,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-GPUPG	Greenplum Database Upgrade Service	\$3,810.00	10%	\$3,429.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-HCBET	HEALTH CHECK FOR BLOCK/U - EVENT	\$9,460.00	10%	\$8,514.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-HCBST	HEALTH CHECK FOR BLOCK - SUBS	\$23,650.00	10%	\$21,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-HCIANCE	Install VxRail Cluster Expansion Node Ad	\$3,270.00	10%	\$2,943.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-HCIANHE	Install for VxRail Node Hardware Upgrade	\$4,060.00	10%	\$3,654.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-HCIANSE	Install VxRail Node Disk Group Upgrade	\$3,560.00	10%	\$3,204.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-HCIAZCRIN	Azure Stack SDS HW Install in Cust Rack	\$5,420.00	10%	\$4,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-HCIAZRIMP	Azure Stack SDS HW Configuration	\$13,940.00	10%	\$12,546.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-HCIAZRIN	Azure Stack SDS HW Install in EMC Rack	\$2,310.00	10%	\$2,079.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-HCIAZRUPA	MHC Node Expansion Addon - 4 add'l nodes	\$1,670.00	10%	\$1,503.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-HCIAZRUPB	MHC Node Expansion Base - up to 4 nodes	\$6,120.00	10%	\$5,508.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-HCUET	HEALTH CHECK FOR FILE - EVENT	\$10,890.00	10%	\$9,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-HCUST	HEALTH CHECK FOR FILE/U - SUBS	\$27,230.00	10%	\$24,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-HDFSKAD	Hadoop Integration Kerberos and AD	\$16,250.00	10%	\$14,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-HDFSPERF	Hadoop Performance Tuning Service	\$16,250.00	10%	\$14,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-HDFSSEC	Hadoop Multitenancy and Security	\$16,250.00	10%	\$14,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-HDIS	Implem for Hadoop on Isilon Starter Kit	\$11,610.00	10%	\$10,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-HPFSA	HIGH PERF FILE SYSTEM ASSESSMENT	\$1,600.00	10%	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-IAUX	Customer Implementation Assistance	\$1,450.00	10%	\$1,305.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-IAUXV	UnityVSA Implementation Assistance	\$1,450.00	10%	\$1,305.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ICDM	iCDM:AppSync intall+1 replica on 1 host	\$1,790.00	10%	\$1,611.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-IDMBA	IDM Data Migration Block Add-on	\$2,080.00	10%	\$1,872.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-IDMBB	IDM Data Migration Block Base	\$3,670.00	10%	\$3,303.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-IDMBE	IDM Data Migration Block, Event	\$3,810.00	10%	\$3,429.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-IDMFA	IDM Data Migration File Add-on	\$4,770.00	10%	\$4,293.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BAS-IDMFB	IDM Data Migration File Base	\$7,050.00	10%	\$6,345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BAS-IDMFE	IDM Data Migration File, Event	\$3,940.00	10%	\$3,546.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BAS-IDMVA	IDM Data Migration Virtual, Add-On	\$1,075.00	10%	\$967.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-IDMVB	IDM Data Migration Virtual, Base	\$1,750.00	10%	\$1,575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-IDMVE	IDM Data Migration Virtual, Event	\$2,150.00	10%	\$1,935.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-IDPANA	IDPA Network Validation Add-on	\$2,590.00	10%	\$2,331.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-IDPANLUPG	Impl for IDPA DP4400 Storage Expansi Kit	\$1,900.00	10%	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BAS-IDPAREIP	Implementation for IDPA Re-IP Svc	\$5,500.00	10%	\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BAS-IDPARERK	IDPA 5x + 8x Re-Rack	\$7,100.00	10%	\$6,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PS-BAS-IMAPSY	EMC UNIFIED IMPLEMENT APPSYNC QS	\$6,020.00	10%	\$5,418.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-IMFILE	IMPLEMENT FILE VNX	\$5,350.00	10%	\$4,815.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-IMLEND	2 HOST OR 3 FILE IMPLEMENTATION	\$1,870.00	10%	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-INGW	SETUP CELERRA GATEWAY	\$7,810.00	10%	\$7,029.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-INTNBU	DD INTEGRATION WITH NBU	\$12,370.00	10%	\$11,133.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-INVNX	VNX INSTALLATION	\$2,160.00	10%	\$1,944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-IOCARD2	IO Module Pair Install/Upgrade	\$1,300.00	10%	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-IPASQ	HEALTH CHECK FOR FILE - QUARTERLY	\$26,550.00	10%	\$23,895.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-IPBLHC	HEALTH CHECK FOR FILE	\$10,450.00	10%	\$9,405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-IRSDDIMPL	ISOLATED RECOVERY DATA DOMAIN IMPLEMENT	\$94,830.00	10%	\$85,347.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ISDE	ERASURE SERVICE FOR ISILON	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ISIETHUP	IB to Eth Isilon Cluster Conversion	\$9,500.00	10%	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ISIIDMA	Isilon IDM Data Migration File, Add-on	\$4,770.00	10%	\$4,293.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BAS-ISIIDMB	Isilon IDM Data Migration File, Base	\$7,050.00	10%	\$6,345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BAS-ISIIDME	Isilon IDM Data Migration File, Event	\$3,940.00	10%	\$3,546.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BAS-ISINSNSW	Install Network Switch for Isilon	\$9,440.00	10%	\$8,496.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ISIN2U	INSTALL FOR ISILON NODE 2U	\$800.00	10%	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ISIPROMOFDM	Migration Promotion for Isilon, File	\$286.00	10%	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ISNI4U	ISILON NODE INSTALL 4U	\$1,500.00	10%	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ISTECH	TECH REFRESH UPTO 10NODES DATA ONLY	\$7,960.00	10%	\$7,164.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ITCONADVWS	IT Continuity Introductory Advisory	\$81,840.00	10%	\$73,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-ITPCQS	QUICKSTART SERVICE FOR ITPC-RMM	\$31,130.00	10%	\$28,017.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BAS-MDSOPT	SAN Optimization for Connectrix MDS	\$9,350.00	10%	\$8,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-MHCACCEL	Knowledge Accelerator for Azure Stack	\$14,560.00	10%	\$13,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-MHCASRIMP	Azure Stack Remote Implementation	\$13,420.00	10%	\$12,078.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-MHCDSIMP	Disconnect Implementation of Azure Stack	\$54,760.00	10%	\$49,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-MHCONIMP	Onsite implementation for Azure Stack	\$51,120.00	10%	\$46,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-MOZAD	EMC Assesment + Design for MozyPro	\$10,000.00	10%	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-MOZAS	EMC Activation and Setup MozyPro	\$10,000.00	10%	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-MSAT240B	Atmos Single Rack Imp Managed Serv	\$12,834.00	10%	\$11,550.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-MZAD	Mozy Fed ID Service	\$7,310.00	10%	\$6,579.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-MZAS	Activation and Setup for Mozy	\$4,620.00	10%	\$4,158.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-MZBST	Mozy Basic Setup and Test	\$1,010.00	10%	\$909.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-MZIM1	EMC Mozy Administrator Training 4 Hour	\$2,250.00	10%	\$2,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-MZIM2	Mozy Administrator Training 8 HR	\$3,380.00	10%	\$3,042.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-MZIM3	Mozy L1 Support	\$4,100.00	10%	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-MZSOL	EMC Mozy Solutions Assurance	\$7,190.00	10%	\$6,471.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-NS6	NS INTEGRATED IMP QSES	\$8,800.00	10%	\$7,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-NSG4H	NS GTWY PLUS 4H SAN QSES	\$18,500.00	10%	\$16,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-NWGL	Remote Implementation Design + Guidance	\$3,640.00	10%	\$3,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-NWVG	Backup Migration Planning QS	\$24,170.00	10%	\$21,753.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PS-BAS-NWOSMIG	NW Server Cross Platform OS Migration	\$10,400.00	10%	\$9,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-NWSMBR	Remote Implementation for SMB base svc	\$3,160.00	10%	\$2,844.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-NWSMBRADD	Remote implementation for SMB Add-on	\$1,770.00	10%	\$1,593.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-NWSMBRVBA	NW Remote Impl. for SMB, VBA add-on	\$1,770.00	10%	\$1,593.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-NWUPP	NetWorker Upgrade Planning QS	\$11,530.00	10%	\$10,377.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-NWUPVBA	NW Upgrade Add-On for VBA only	\$4,510.00	10%	\$4,059.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-OPSC	OPENSACLE IMPLEMENTATION	\$5,510.00	10%	\$4,959.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-OTSDP	OTS for Data Protection	\$97,500.00	10%	\$87,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-OTSSTORAGE	Level 1 bundled pricing for VNX Out-Task	\$97,500.00	10%	\$87,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-PCF-APTR-2L	PS PCF APP TRANS - 2 WEEKS LARGE	\$149,690.00	10%	\$134,721.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-PCF-APTR-2M	PS PCF APP TRANS - 2 WEEKS MEDIUM	\$120,570.00	10%	\$108,513.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-PCF-APTR-2S	PS PCF APP TRANS - 2 WEEKS SMALL	\$81,810.00	10%	\$73,629.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-PMXENAS	Installation for eNAS PowerMax, Add-on	\$1,020.00	10%	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-PP1	POWERPATH 1HOST QS	\$770.00	10%	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-PP4	POWERPATH 4HOST QS	\$2,490.00	10%	\$2,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-PPVE1	POWERPATH VE 1-HOST QUICKSTART	\$1,010.00	10%	\$909.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-PPVE4	POWERPATH VE 4-HOST QUICKSTART	\$2,740.00	10%	\$2,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-PROMOISIF	Promotional Data Migration File, NetApp	\$270.00	10%	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-PROMOUSDB	Promotional Data Migration Block, NetApp	\$730.00	10%	\$657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-PROMOUSDF	Promotional Data Migration File, NetApp	\$270.00	10%	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-PSGSOL	ECD CONS SOL PSG Modules (Single PROD)	\$20,000.00	10%	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-PSGSOL2	ECD CONS SOL PSG Modules (Add on PROD)	\$5,000.00	10%	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-PSGSUP	ECD CONS SOLSUP PSG Modules	\$7,200.00	10%	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-RCVRPT	RECOVERPOINT FIXED	\$18,720.00	10%	\$16,848.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-RPAD2CG	RECOVERPOINT 2 CG ADDER	\$490.00	10%	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-RPAD2HOST	RECOVERPOINT 2 HOST ADDER	\$490.00	10%	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-RPHCE	Health Check for RecoverPoint	\$9,670.00	10%	\$8,703.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-RPHCR	Remote RPA Health Check No Performance	\$3,780.00	10%	\$3,402.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-RPSIO	RecoverPoint Implementation VxFlex OS	\$7,320.00	10%	\$6,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-RPUNI	EMC RECOVERPOINT IMP FOR UNIFIED QS	\$5,950.00	10%	\$5,355.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-RPVMXE	RecoverPoint Implementation for VMAX	\$6,730.00	10%	\$6,057.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-RSAUXDIOEX	RSA Unity Dense IO Exp	\$1,725.00	10%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BAS-RSAUXFRDDIN	RSA Unity Dense DAE Racking	\$1,660.00	10%	\$1,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BAS-RSAUXFRDIN	RSA Unity DAE Racking	\$1,330.00	10%	\$1,197.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BAS-RSAUXFRDPIN	RSA Unity DPE Racking	\$805.00	10%	\$724.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BAS-RSAUXIMBNW	RSA NetWitness Implementation Unity	\$15,490.00	10%	\$13,941.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-BAS-RSBASE	EMC RaaS Subscription Base	\$53,930.00	10%	\$48,537.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-RSH1A	EMC RaaS: 1 Host Adder	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-RSH5A	EMC RaaS: 5 Host Adder	\$1,200.00	10%	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-RSIM	RAAS BASE IMPLEMENTATION	\$12,320.00	10%	\$11,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-RSOB1A	EMC RaaS: 1 Object Adder	\$1,560.00	10%	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-RSOB5A	EMC RaaS: 5 Object Adder	\$7,800.00	10%	\$7,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-RSU1A	EMC RaaS: 1 User Adder	\$1,200.00	10%	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-RSU5A	EMC RaaS: 5 User Adder	\$6,000.00	10%	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-S1A	EMC S1 EM IMPLEMENTATION: Add-on T1	\$2,820.00	10%	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-S1A2	EMC S1 EM IMPLEMENTATION: Add-on T2	\$5,630.00	10%	\$5,067.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-S1DMA	EMC S1 DM IMPLEMENTATION: Add-on T1	\$2,530.00	10%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-S1DMA2	EMC S1 DM IMPLEMENTATION: Add-on T2	\$2,530.00	10%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-S1DR	EMC S1 DR IMPLEMENTATION: BASE T1	\$16,750.00	10%	\$15,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-S1DRA	EMC S1 DR IMPLEMENTATION: Add-on T1	\$2,530.00	10%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-S1DRA2	EMC S1 DR IMPLEMENTATION: Add-on T2	\$7,760.00	10%	\$6,984.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-S1DRT2	EMC S1 DR IMPLEMENTATION: BASE T2	\$25,100.00	10%	\$22,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-S1FI30	IMPL S1 FOR FILE ARCHIVE, 30TB SYSTEM	\$21,730.00	10%	\$19,557.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-S1FI50	IMPL S1 FOR FILE ARCHIVE, 50TB SYSTEM	\$30,800.00	10%	\$27,720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-S1HC	SourceOne HealthCheck 5 Servers	\$14,300.00	10%	\$12,870.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-S1HCT2	SOURCEONE HEALTHCHECK, 10 SERVERS	\$27,590.00	10%	\$24,831.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-S1UPGR	SOURCEONE UPGRADE 6.X TO 7.X	\$17,270.00	10%	\$15,543.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-S1UPT2	SOURCEONE EM 7.X UPGRADE TIER 2	\$29,040.00	10%	\$26,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SAM	Service Account Manager	\$50,000.00	10%	\$45,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SAPESI	Implementation for ESI with SAP-LVM	\$29,790.00	10%	\$26,811.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SDDCHXA	Hardware Expansion SDDC 4 Add'l Nodes	\$3,420.00	10%	\$3,078.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SDDCHXB	Hardware Expansion for SDDC 4 Node Base	\$13,410.00	10%	\$12,069.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SDDCRA	VxRack SDDC Rack Add-On	\$15,700.00	10%	\$14,130.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SDF	QUICK SRDF INSTALL SVC QS	\$4,170.00	10%	\$3,753.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SDSWKS	SOFTWARE DEFINED STORGE WORKSHOP	\$10,770.00	10%	\$9,693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SIOADDES	Add Design for VxFlex Node Install	\$2,200.00	10%	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SIOADOS	Install OS for VxFlex Node	\$7,000.00	10%	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SIOIMP	Standard Implementation for VxFlex OS	\$6,800.00	10%	\$6,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SIOINS	VxFlex Node Install or Expand	\$6,400.00	10%	\$5,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PS-BAS-SRC1AR	SOURCE ONE ARCH BLOCK OF 8 HRS	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRC1CM	SOURCE ONE SINGLE SERVER INSTALL NO DX	\$15,995.00	10%	\$14,395.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRC1PM	SOURCE ONE PM BLOCK OF 8 HRS	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRC1SC	SOURCE ONE SR CON BLOCK OF 8 HRS	\$1,800.00	10%	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRMAIMP	Imp for SRM Oper Readiness Add-on	\$10,370.00	10%	\$9,333.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRMCACB	SRM CONFIG APP CHARGEBACK REPORTING	\$21,920.00	10%	\$19,728.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRMCDCP	SRM CONFIG DATA PROT COMPLIANCE	\$24,170.00	10%	\$21,753.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRMCPEP	SRM CONFIG PERF TREND REPORTING	\$25,860.00	10%	\$23,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRMCSCAC	SRM CONFIG STORAGE CAPACITY TRENDS	\$21,920.00	10%	\$19,728.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRMCSCM	SRM CONFIG STRG CFG MGT	\$24,170.00	10%	\$21,753.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRMCCLA	SRM CONFIG SLA REPORTING	\$21,920.00	10%	\$19,728.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRMEIMP	Expanded Implementation for SRM	\$85,050.00	10%	\$76,545.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRMESI	EMC Storage M+R Implementation.	\$2,840.00	10%	\$2,556.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRMESUP	EMC Storage M+R Upgrade	\$3,100.00	10%	\$2,790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRMEXP	SRM Expansion Service	\$13,280.00	10%	\$11,952.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRMIIMP	Introductory Implementation for SRM	\$15,500.00	10%	\$13,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRMIMP	Implementation for SRM	\$11,720.00	10%	\$10,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRMRD	EMC Assessment for ViPR SRM Reporting D	\$12,370.00	10%	\$11,133.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRMSIMP	Standard Implementation for SRM	\$43,050.00	10%	\$38,745.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRMSR	SRM Solution Review	\$15,840.00	10%	\$14,256.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SRMUPG	SINGLE DEPLOYMENT UPGRADE FOR VIPR SRM	\$21,050.00	10%	\$18,945.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SYMAAD	VMAX Additional Array Deployment	\$9,760.00	10%	\$8,784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SYMDE	DATA ERASURE FOR SYMM	\$6,500.00	10%	\$5,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SYMHDP	VMAX Host Deployment	\$5,570.00	10%	\$5,013.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-SYMMIE	VMAX Data Migration Event	\$12,970.00	10%	\$11,673.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-TF1	TimeFinder INSTALL QS	\$3,625.00	10%	\$3,262.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BAS-UPCS	EMC UNIFIED CONTROL STATION UPGRADE	\$1,740.00	10%	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-UPDAE	STANDARD DAE/DISK UPGRADE MODULE	\$360.00	10%	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-UPDAEB	STANDARD DAE/DISK UPGRADE QUICKSTAR	\$1,870.00	10%	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-USDMFA	EMC Select File Migration Add-on	\$1,470.00	10%	\$1,323.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-USDMFB	EMC Select File Migration Base	\$9,540.00	10%	\$8,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-USDMFE	EMC Select File Migration Event Add-on	\$3,490.00	10%	\$3,141.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-USDPROMOBDM	Migration Promotion for Unity, Block	\$286.00	10%	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-USDPROMOFDM	Migration Promotion for Unity, File	\$286.00	10%	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-UTYDE	Data Erasure for Unity	\$4,900.00	10%	\$4,410.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-UXHC1	Unity Health Check	\$2,130.00	10%	\$1,917.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-BAS-V2B2UCV	VNX Block to Unified Upgrade	\$4,240.00	10%	\$3,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-V2DMCV	VNX Data Mover Conversion	\$940.00	10%	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-V2F2UCV	VNX File to Unified Upgrade	\$3,150.00	10%	\$2,835.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-V2FBRUPA	VMAX 250F V-Brick Upg Add-On	\$4,940.00	10%	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-V2IMVDMMS	VDM MetroSync Implementation	\$6,670.00	10%	\$6,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-V2SPCV	VNX Storage Processor Conversion	\$3,460.00	10%	\$3,114.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VAECAPUA	Capacity Pack Upgrd for PowerMax, Add-on	\$220.00	10%	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VAEEVBFLA	PowerMax Brk Upg for PowerMax 2000, Add	\$4,510.00	10%	\$4,059.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VAEFEIOMA	FEIO Module Upgrade for PowerMax, Add-on	\$690.00	10%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VAEMEMUA	Memory Upgrade for PowerMax, Add-on	\$1,090.00	10%	\$981.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VAEUPG	Upgrade for PowerMax, Base	\$2,840.00	10%	\$2,556.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VAEVBWFA	V-Brick Upgd PowerMax 8000 w/fab, Add-on	\$8,410.00	10%	\$7,569.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VAEVBWOFA	V-Brick Upgd PowerMax 8000 w/o fabAdd-on	\$6,460.00	10%	\$5,814.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VAEVFMUA	Vault Flash Module Upgd PowerMax, Add-on	\$660.00	10%	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VAFCAPUA	VMAX AF Capacity Pack Upgrade Add-On	\$220.00	10%	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VAFCOME	Impl for VMAX AF Compression Enablement	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VAFMEMUA	VMAX AF Memory Upgrade Add-On	\$1,090.00	10%	\$981.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VAFUPGB	VMAX AF Base Upgrade	\$2,510.00	10%	\$2,259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VAFVBBA	VMAX AF V-Brick Bay Upgrade Add-On	\$4,660.00	10%	\$4,194.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VAFVBFLA	VMAX AF V-Brick Upgrade Add-On	\$10,080.00	10%	\$9,072.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VAFVBWFA	VMAX AF V-Brick with Fabr Upgrade Add-On	\$11,820.00	10%	\$10,638.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VAFVFMUA	VMAX AF Vault Flash Upgrade Add-On	\$660.00	10%	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VBVMAX	VBLOCK VMAX IMPLEMENTATION	\$89,236.00	10%	\$80,312.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VBVNX	VBLOCK VNX IMPLEMENTATION	\$81,890.00	10%	\$73,701.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VCAC	Infra Automation Service for EPC	\$44,270.00	10%	\$39,843.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VCEAVED	EMC Imp for VCE AVE and DD	\$7,520.00	10%	\$6,768.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VCENWDD	EMC Integration for VCE NW and DD	\$13,120.00	10%	\$11,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VCEPPVX	EMC Imp for VCE PP DD for 740/TE VMAX	\$15,050.00	10%	\$13,545.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VIPRAFA	IMPLEMENTATION FOR VIPR-C WITH AFA BUNDL	\$15,160.00	10%	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VIPRIIMP	INTRODUCTORY STORAGE AUTOMATION FOR VIPR	\$18,550.00	10%	\$16,695.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VIPRIMP	Impl. for ViPR Controller	\$14,040.00	10%	\$12,636.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VIPRIUIM	Transition vBlock customers UIM to ViPR	\$23,170.00	10%	\$20,853.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VIPRSIMP	STANDARD STORAGE AUTOMATION FOR VIPR	\$34,130.00	10%	\$30,717.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VIPRSUIM	TRANSITION VBLOCK CUSTOMERS UIM TO VIPR	\$32,970.00	10%	\$29,673.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PS-BAS-VIPRVCO	ViPR V-Center Orchestrator	\$5,430.00	10%	\$4,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMAXSPUPG	EMC Service Processor Upgrade for VMAX	\$1,810.00	10%	\$1,629.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMFFEIOMA	VMAX AF FEIO Module Upgrade Add-On	\$685.00	10%	\$616.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNAAD	VMAX Additional Array Deployment	\$7,030.00	10%	\$6,327.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNADP	VMAX Array Deployment	\$12,650.00	10%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNBASEU	VMAX Base Upgrade	\$2,510.00	10%	\$2,259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNDAEUA	VMAX DAE Upgrade Add-On	\$1,960.00	10%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNDRVUA	VMAX Drive Upgrade Add-On	\$220.00	10%	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNEMGMT	Install eMgmt for VMAX3	\$2,330.00	10%	\$2,097.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNENGUA	VMAX Engine Upgrade Add-On	\$9,210.00	10%	\$8,289.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNFABUA	VMAX Fabric Upgrade Add-On	\$1,740.00	10%	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNFEMUA	VMAX FE IO Module Upgrade Add-On	\$685.00	10%	\$616.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNFSTXEPR	Impl for VMAX3 FAST.X with Single SRP	\$7,030.00	10%	\$6,327.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNFSTXUPM	Impl for VMAX upgrade with MSRP's Config	\$9,050.00	10%	\$8,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNFSTXUPS	Impl for FAST.X Upg for Single SRP	\$9,050.00	10%	\$8,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNIMFAR	Implementation for File Auto Recovery	\$5,220.00	10%	\$4,698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNMEMUA	VMAX Memory Upgrade Add-On	\$1,090.00	10%	\$981.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNMFFBAC	Impl for VMAX3 CKD and FBA Cap Reconfig	\$2,720.00	10%	\$2,448.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNSLA	VMAX Service Level Add-On	\$1,540.00	10%	\$1,386.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNSLB	VMAX Service Level Base	\$6,860.00	10%	\$6,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNSYSUA	VMAX System Bay Upgrade Add-On	\$4,660.00	10%	\$4,194.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNTMFA	Assessment for VMAX TimeFinder Scripts	\$5,910.00	10%	\$5,319.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMNVFMUA	VMAX Vault Flash Upgrade Add-On	\$660.00	10%	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMOPRES	Residency for VMware - Operational	\$30,800.00	10%	\$27,720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMTRRES	Residency for VMware - Transitional	\$39,000.00	10%	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMXFST	VMAX Implementation for FAST QS	\$10,280.00	10%	\$9,252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMXHAN	SAP HANA Impl Planning for VMAX	\$2,810.00	10%	\$2,529.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMXHPOA	VMAX Host Port Optimization Add-On	\$4,220.00	10%	\$3,798.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMXMIEA	VMAX Data Migration with SRDF Add-on	\$4,070.00	10%	\$3,663.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMXMIEB	VMAX Data Migration with SRDF Base	\$7,430.00	10%	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMXNDMA	VMAX NDM with SRDF Event Add-On	\$1,270.00	10%	\$1,143.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMXNDMB	VMAX NDM with SRDF Base	\$2,740.00	10%	\$2,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMXORSA	VMAX Data Migration with OR Add-on	\$9,870.00	10%	\$8,883.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMXORSB	VMAX Data Migration with OR Base	\$14,130.00	10%	\$12,717.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BAS-VMXSRM	VMAX Design and Impl for VMware SRM	\$11,000.00	10%	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMXUPGD	VMAX Upgrade Design	\$3,380.00	10%	\$3,042.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VMXVI	EMC VI Enablement for VMAX	\$2,270.00	10%	\$2,043.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VNXDE	VNX DATA ERASURE	\$4,900.00	10%	\$4,410.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VNXHAN	Implementation for SAP Hana TDI for VNX	\$2,250.00	10%	\$2,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VSBGL	GURU Live for VSPEX BLUE	\$1,250.00	10%	\$1,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VXE2HDA	VNXe Deployment Storage Adder	\$2,050.00	10%	\$1,845.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VXEBD	VNXe1600 Deployment	\$5,350.00	10%	\$4,815.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VXEDMH	VNXe Host Based Data Migration	\$8,070.00	10%	\$7,263.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-BAS-VXEDMHA	VNXe Host Based Data Migration Adder	\$3,340.00	10%	\$3,006.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VXEUPS	VNXe Storage Upgrade	\$3,660.00	10%	\$3,294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VXRKDE	Data Erasure for VxRack	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-VXRLDE	Data Erasure for VxRail	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-W4NWSK	SRM Reporting Design	\$12,370.00	10%	\$11,133.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-XTDE	XTREMIO UP TO 4 BRICK DATA ERASURE	\$4,900.00	10%	\$4,410.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-XTDUAX2	ADDER TO BASE SSD UPGRD FOR X2 (+72 MAX)	\$440.00	10%	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-XTDUBX2	BASE SSD UPGRADE FOR X2 (72 MAX)	\$1,880.00	10%	\$1,692.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-XTEPIC	Epic Solution for deployed XtremIO	\$15,740.00	10%	\$14,166.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-XTHBEX	10TB Starter Brk 5TB Expansion Disk Inst	\$1,580.00	10%	\$1,422.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-XTHC	Remote Delivered Health Check Event	\$1,890.00	10%	\$1,701.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-XTINBS	XtremIO Install Single Xbrick or EMC Cab	\$3,440.00	10%	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-XTINCA	XtremIO Install of Additional EMC Cabinet	\$2,250.00	10%	\$2,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-XTMIA	XTREMIO EVENT ADDER MIGR 5 HOSTS	\$11,930.00	10%	\$10,737.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-XTMIB	XTREMIO BASE MIGR 5 HOSTS 1 EVENT	\$20,200.00	10%	\$18,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-XTOLRP	XtremIO Snapshots for Oracle - 1 DB inst	\$13,770.00	10%	\$12,393.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-XTRIMA	XIO Implement: Remote Replication Add on	\$1,480.00	10%	\$1,332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-XTRIMB	XIO Implement: Remote Replication Base	\$3,930.00	10%	\$3,537.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-XTUPAB	Add'l Xbrick after 1st Xbrick Expansion	\$1,230.00	10%	\$1,107.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-XTUPSB	Cluster Expansion from 1 Xbrick only	\$7,170.00	10%	\$6,453.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BAS-XTUPXB	Cluster Expansion from 2 or more Xbricks	\$6,370.00	10%	\$5,733.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BDAD-ISIAD12UIN	BD AddOn, Isilon Add 1 2U Node	\$500.00	10%	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BDAD-ISIAD1DNIN	BD AddOn, Isilon Add 1 Dense Node	\$500.00	10%	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BDAD-ISIAD1NIN	BD AddOn, Isilon Add 1 Node	\$500.00	10%	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BDAD-PMAX2REIN	BD AddOn, PMax 2000 Rack Install	\$3,760.00	10%	\$3,384.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BDAD-PMAX8AREIN	BD AddOn, PMax 8000 Addn Rack Install	\$2,170.00	10%	\$1,953.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BDAD-PMAX8IN	BD AddOn, PowerMax 8000 Bay install	\$870.00	10%	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BDAD-PMAX8REIN	BD AddOn, PMax 8000 Rack Install	\$3,760.00	10%	\$3,384.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BDAD-UXAFRDDIN	BD AddOn, Unity?AF Dense DAE	\$600.00	10%	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BDAD-UXAFRDIN	BD AddOn, Unity?AF DAE	\$350.00	10%	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BDAD-UXAHWEX	BD AddOn, Unity AF HW	\$1,400.00	10%	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BDAD-UXFRDDIN	BD AddOn, Unity HF Dense?DAE	\$430.00	10%	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BDAD-UXFRDIN	BD AddOn, Unity?HF DAE	\$200.00	10%	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BDAD-UXHHWEX	BD AddOn, Unity HF HW	\$1,400.00	10%	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BDAD-VMX250FIN	BD AddOn, VMAX 250F Rack Install	\$3,110.00	10%	\$2,799.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BDAD-VMXAREIN	BD AddOn, VMAX Additional Rack Instl	\$2,436.00	10%	\$2,192.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BDAD-VMXREIN	BD AddOn, VMAX Rack Install	\$2,900.00	10%	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BDAD-VMXSBIN	BD AddOn, VMAX Bay Instl	\$580.00	10%	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BDAD-XTIN	PD AddOn, XtremIO 1 Brick Install	\$400.00	10%	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-AVMNIN	BD For Avamar Multi Node Install	\$2,890.00	10%	\$2,601.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-AVSNIN	BD For Avamar Single Node Install	\$1,300.00	10%	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-BD-CTXTRACKING	CTX BASIC DEPLOYMENT TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-ECSDRHX	BD for ECS Drive Expansion	\$1,500.00	10%	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-ISI1NHX	BD for Isilon Expansion 1 Node	\$500.00	10%	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-ISI1SHX	BD for Isilon Expansion 1 Switch	\$700.00	10%	\$630.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-ISIB2UIN	BD For Isilon 2U Node	\$3,000.00	10%	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-ISIBHDIN	BD For Isilon Dense Nodes	\$3,000.00	10%	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-ISIBIN	BD For Isilon	\$3,000.00	10%	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-ISNTRACKING	ISILON BASIC DEPLOYMENT TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-PMAX2IN	BD For PowerMax 2000	\$5,190.00	10%	\$4,671.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-PMAX8IN	BD For PowerMax 8000	\$5,190.00	10%	\$4,671.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-TRACKING	Basic Deploy Tracking Model	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-BD-UNYTRACKING	UNITY BASIC DEPLOYMENT TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-UXADAEDP	BD for Unity AF DAE	\$1,400.00	10%	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BD-UXADDAEDP	BD for Unity AF Dense DAE	\$1,400.00	10%	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BD-UXAFDP	BD for Unity AF	\$1,750.00	10%	\$1,575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-UXAFXDP	BD for Unity XT AF	\$1,750.00	10%	\$1,575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-UXAHWEX	BD for Unity AF HW	\$1,400.00	10%	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BD-UXHDAEDP	BD for Unity HF DAE	\$1,400.00	10%	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BD-UXHDAEDP	BD for Unity HF Dense DAE	\$1,400.00	10%	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BD-UXHFDP	BD for Unity HF	\$1,750.00	10%	\$1,575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-UXHFDP	BD for Unity XT HF	\$1,750.00	10%	\$1,575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-UXHHWEX	BD for Unity HF HW	\$1,400.00	10%	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-BD-VMXIN	BD For VMAX	\$4,440.00	10%	\$3,996.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-VMXTRACKING	VMAX Basic Deployment Tracking	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-XIOTRACKING	XTREMIO BASIC DEPLOYMENT TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-BD-XTIN	BD for XtremIO X2 Installation	\$5,560.00	10%	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PSCE-SWAS4BC	AS400 SW IMPL	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	RPO
PS-CFSPCSE-PM	IMPL SVC CELLERASE300/500	\$5,000.00	10%	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-CFS-PM	FILE SERVER DESIGN/IMPLEM	\$40,000.00	10%	\$36,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-CIG-SMS	CIG SMS - FOR SMS REVENUE CAPTURE CIG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-CMA-SRC1AR	SOURCE ONE ARCHITECT BLOCK OF 8 HRS	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-CMA-SRC1CE	SOURCE ONE SINGLE SERVER INSTALL WITH EX	\$19,995.00	10%	\$17,995.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-CMA-SRC1CL	SOURCE ONE INSTALL CLUSTERED	\$19,995.00	10%	\$17,995.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-CMA-SRC1CM	SOURCE ONE SINGLE SERVER INSTALL NO DX	\$15,995.00	10%	\$14,395.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-CMA-SRC1DM	SINGLE SERVER INSTALL WITH DISCOVERY MAN	\$28,995.00	10%	\$26,095.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-CMA-SRC1DX	SOURCE ONE SINGLE SERVER INSTALL WITH DX	\$16,995.00	10%	\$15,295.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-CMA-SRC1PM	SOURCE ONE PM BLOCK OF 8 HRS	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-CMA-SRC1SC	SOURCE ONE SR CONSULTANT BLOCK OF 8 HRS	\$1,800.00	10%	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-CON-CYBRECADVBS	Cyber Recovery Workshop	\$5,000.00	10%	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-CON-CYBRECADVPL	Cyber Recovery Advisory + Roadmap	\$115,000.00	10%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-CON-CYBRECADVSD	Cyber Recovery Advisory	\$34,000.00	10%	\$30,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-CON-DLNVDP	DL-NVidia Data Science + Engineer Accel	\$83,460.00	10%	\$75,114.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-CON-DLNVF	DL - NVidia Advisory	\$50,900.00	10%	\$45,810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-CON-IAC-DOFOR	Infra-as-Code Platform - Remote(Do For)	\$105,140.00	10%	\$94,626.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-CON-INDLF-R	AI DL Intel Installation-Remote	\$12,150.00	10%	\$10,935.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-CON-MLHDDP	ML-Data Scientist + Engineering Accel	\$83,460.00	10%	\$75,114.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-CON-MLHDF	ML - Advisory/Hadoop Workbench Install	\$50,900.00	10%	\$45,810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-CON-MLHDF-R	AI ML Hadoop Install Remote	\$12,150.00	10%	\$10,935.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-CON-NVDLF-R	AI DL Nvidi Config Remote	\$12,150.00	10%	\$10,935.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-CON-RHNFV	Implement RHOSP NFV Ready Arch	\$93,220.00	10%	\$83,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-CON-RHNFVR	Implement RHOSP NFV Ready Arch Remote	\$21,380.00	10%	\$19,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-CON-VMNFV	Implement VMWare NFV Ready Solution	\$78,830.00	10%	\$70,947.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-CON-VMNFVR	Implement VMware NFV Ready Soln Remote	\$17,740.00	10%	\$15,966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-CON-WFX-ACMADV	Workforce Adoption Change Mgmt Advisory	\$44,680.00	10%	\$40,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-CON-WFX-ACMPLN	Workforce Adoption Change Mgmt Planning	\$115,670.00	10%	\$104,103.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-COP-AVAENA	AVAMAR ENABLE BNDLE PRICED IN CART	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-COP-DPA	Coop Implementation for DPA	\$980.00	10%	\$882.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-COP-HCIADIG	Cooperative Guidance for VxRAIL	\$1,372.00	10%	\$1,234.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-COP-ITTW	COOPERATIVE IT TRANSFORMATION WORKSHOP	\$1,000.00	10%	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-COP-NWDIG	Coop Design + Implementation for NW	\$980.00	10%	\$882.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PSCS-BAS-NSB	CS NS600 INSTALL QS	\$1,620.00	10%	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PSCUSECCOE	PS CUS ENGAGEMENT ECC 5.0	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	RPQ
PS-DELLCONS-RS	Dell Res Share Deals for Consult PS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-DELLDEP-RS	Dell Res Share Deals for Deploy PS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-EBC-STG	PS CUSTOM SVC STRGSCOPE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	RPQ
PSEM-CUS-DOCM	Custom Documentum PS EMC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PSEM-CUS-LEGT	Custom Legato PS EMC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PSES-CUS-DOCM	Custom Documentum PS ESG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PSES-CUS-LEGT	Custom Legato PS ESG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-ESHS-AVMN	Avamar HeadStart Expanded Implementation	\$27,805.00	10%	\$25,024.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	OPEN STORAGE
PS-ESN-PM	CtxSwitc 10Host DsgImp QS	\$60,000.00	10%	\$54,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-ESRES-NWL1	US ONLY-EMC NETWORKER IP RESIDENCY	\$25,600.00	10%	\$23,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	SERVICES
PS-EVAR-SUP	SEVAR EMC SUPPORT FEE	\$10,000.00	10%	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-EXP-ANARES	30DAY ANALYSIS RESIDENT	\$26,000.00	10%	\$23,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-ANSNR	EMC IMPLEMENTATION FOR AVAMAR / SINGLE N	\$23,130.00	10%	\$20,817.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	OPEN STORAGE
PS-EXP-ARM	EMC CC QUICKSTART ARM	\$10,625.00	10%	\$9,562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-EXP-AVNDMP	AVAMAR EXPANDED NDMPQUICKSTART	\$5,750.00	10%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-EXP-BCWMSE	BC WORKSHOP FOR MS EXCHANGE	\$25,290.00	10%	\$22,761.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-CAM	EMC CC QUICKSTART CAM	\$6,770.00	10%	\$6,093.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-CASBAR	CASBAR SERVER IMPLM QSES	\$25,000.00	10%	\$22,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-CEIM	CLARIION LCL REP CEIMQSES	\$6,670.00	10%	\$6,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-CNSUPG	CELERRA UPGRADE ASMT QSES	\$15,640.00	10%	\$14,076.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-DBXASM	DBEXTENDER ASSESSMENT QSE	\$20,000.00	10%	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-DPABU	DPA BACKUP EXTENDED IMPLEMENTATION	\$15,420.00	10%	\$13,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-DPRA	ADV IMPLEMENTATION FOR DPA	\$16,100.00	10%	\$14,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-DXNAS	DISKXTENDER NAS EXPANDED QUICKSTART	\$9,920.00	10%	\$8,928.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	OPEN STORAGE
PS-EXP-DXWE	EMC IMPLEMENTATION FOR DISKXTENTER FOR W	\$15,850.00	10%	\$14,265.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	OPEN STORAGE
PS-EXP-EDS	Ctx Switch 8Host Imp QSES	\$30,000.00	10%	\$27,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-ERMCL	REP MGR SE ON CLAR QSES	\$7,670.00	10%	\$6,903.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-ERMREP	REP MGR ON SYMM QSES	\$10,550.00	10%	\$9,495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-ESN	ESN Manager QSES	\$11,000.00	10%	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-EWKSH	EXCHANGE MIGR WKSH QSES	\$4,140.00	10%	\$3,726.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-FTSFVP	FTS FAST VP INTEGRATION	\$16,430.00	10%	\$14,787.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-HBASE	EMC HOMEBASE BASIC QUICKSTART	\$13,980.00	10%	\$12,582.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-HCSYS	Health Check for VMAX (Sub)	\$31,300.00	10%	\$28,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-ITPCWA	ASSMT FOR IT PROCCES CENTRE	\$80,000.00	10%	\$72,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-MEDVVS	EXCHNG DESGN VAL SVC QSES	\$23,510.00	10%	\$21,159.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-MSIPW	MS INFRASTRUCTURE PROTECTION WRKSH	\$35,410.00	10%	\$31,869.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-NASMDL	CELERRA MDL DESIGN AND IMPL	\$17,000.00	10%	\$15,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-OIC	ECC QUICKSTART OIC SVC	\$83,225.00	10%	\$74,902.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-OPT	ECC 5.1 OPTIMIZER	\$7,735.00	10%	\$6,961.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-ORA11I	Cloning Oracle 11i QSES	\$60,000.00	10%	\$54,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-ORPROD	ORACLE PRDVTY ACCEL QSES	\$79,500.00	10%	\$71,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-SANADV	CC SANADVISOR	\$11,240.00	10%	\$10,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-SGR	CC Symmetrix Manager	\$3,255.00	10%	\$2,929.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-SIME	SNAPV INTMODEXCHANGE QSES	\$6,670.00	10%	\$6,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-SIMX	SNAPVIEW INT MODULES QSES	\$6,670.00	10%	\$6,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-SMR	EMC CC QUICKSTART SAN MGR	\$10,650.00	10%	\$9,585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-SPA	Health Check for VMAX (Event)	\$12,520.00	10%	\$11,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-SRC1	Commercial SourceOne + DXW Impl	\$14,420.00	10%	\$12,978.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-SRC1CL	SOURCE ONE CLUSTERED SERVER	\$19,925.00	10%	\$17,932.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-SRC1DM	SOURCE ONE SINGLE SERVER INSTALL WITH DM	\$28,995.00	10%	\$26,095.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-SRC1DX	SOURCE ONE SINGLE SERVER INSTALL WITH DX	\$16,995.00	10%	\$15,295.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-STM	ECC QUIKSTART SRDF/TF MGR	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	RPQ
PS-EXP-STS	ECC 5.1 STORAGE SCOPE	\$33,760.00	10%	\$30,384.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-VMNFSTXCA	Impl for VMAX with MSRPs	\$9,930.00	10%	\$8,937.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-EXP-WKFLWA	ASSESSMENT FOR CC WKFLW MGR	\$80,000.00	10%	\$72,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-EXP-WLA	ECC QUICKSTART WLA	\$9,905.00	10%	\$8,914.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-FOD-PMAXPD	Flex On Demand For PMAX PD	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-FOD-PMAXPDP	Flex On Demand For PMAX PDP	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-FPB-DE	DELL-PS CUSTOM IMPLEMENTATION	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	DELL
PS-IA-TRACKING	Implementation Assistance Tracking Model	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PSI-EBC-RAV	CUSTOM PS EBC-RAV	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	RPQ
PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PSINST-VMAX	ZERO DOLLAR VMAX INSTALL	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PSINST-VMN	NEXT GEN VMAX INSTALL	\$4,440.00	10%	\$3,996.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PSINST-VMNA	VMAX INSTALL ADD-ON	\$580.00	10%	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-ISC-APP	DATA APPLICATION ALIGNMNT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-ISC-BCP	BC PLANNING ASSESSMENTS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	RPQ
PS-ISC-ISC	INFO STOR CONSOLIDATION	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	RPQ
PS-ISC-SIS	STOR INFRASTRUC STRATEGY	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	RPQ
PS-ISC-TMS	TRANSITIONAL SERVICES	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	RPQ
PS-L1-PV-ADVISORY	PS L1 ADVISORY FOR PIVOTAL DATA	\$14,000.00	10%	\$12,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-APP-TR-2L	PS L1 PCF APP TRANS - 2 WEEKS LARGE	\$132,500.00	10%	\$119,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-APP-TR-2M	PS L1 PCF APP TRANS - 2 WEEKS MEDIUM	\$100,000.00	10%	\$90,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-APP-TR-2S	PS L1 PCF APP TRANS - 2 WEEKS SMALL	\$70,000.00	10%	\$63,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-BDS-ONB	PS L1 BDS ONBOARDING FOR PIVOTAL DATA	\$32,000.00	10%	\$28,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-DE-REVIEW	PS L1 DE ARCH REVIEW FOR PIVOTAL DATA	\$15,500.00	10%	\$13,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-DE-SA	PS L1 DE SOLUTION ASSUR FOR PIVOTAL DATA	\$95,000.00	10%	\$85,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-DE-SVC-13	PS L1 DATA ENGINEER EXPERT - 13 WEEKS	\$107,500.00	10%	\$96,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-DE-SVC-4	PS L1 DATA ENGINEER EXPERT - 4 WEEKS	\$16,000.00	10%	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-DS-LAB100	PIVOTAL DATA SCIENCE LAB 100	\$43,000.00	10%	\$38,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-DS-RDMP	PIVOTAL DATA SCIENCE ROADMAPPING	\$38,000.00	10%	\$34,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-ED-12HT	PV L1 ED 12 MONTHS HALFTIME	\$180,000.00	10%	\$162,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-ED-6FT	PS L1 PIVOTAL ENGT DIR 6 MO FULL TIME	\$180,000.00	10%	\$162,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-PCFHC	PS LV1 Piv PCF Health Check	\$63,000.00	10%	\$56,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-PRD-2	PS L1 PV Rapid Deploy 2 Weeks	\$77,880.00	10%	\$70,092.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-PRD-3	PS L1 PV Rapid Deploy 3 Weeks	\$116,820.00	10%	\$105,138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-PRD-4	PS L1 PV Rapid Deploy 4 Weeks	\$155,760.00	10%	\$140,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-PRE-13R	PS L1 PV PRE 13 Weeks Remote	\$194,040.00	10%	\$174,636.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-TXHC	PS L1 PV TX Heath Check	\$120,000.00	10%	\$108,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-L1-PV-VIA-S	PS L1 PV Via Small	\$150,000.00	10%	\$135,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-MIGRAT-EXP	MS MIGRATION EXPENSE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-MIGRATION	MS MIGRATION LABOR	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-OMC-ADDOFF	OMC-ADDITIONAL OFFERING (BLANKET)	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	RPQ
PS-PCON-BAS-APO	ProConsult Base Advisory for App Profile	\$8,630.00	10%	\$7,767.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-BAS-BD	ProConsult Base: Advisory Data Analytics	\$8,630.00	10%	\$7,767.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-BAS-BZRS	ProConsult Base: Advisory for Biz Res	\$8,630.00	10%	\$7,767.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-BAS-DEVOPS	ProConsult Base: Advisory for DevOps	\$8,630.00	10%	\$7,767.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-BAS-DTCR	ProConsult Base: Advisory for Datacenter	\$8,630.00	10%	\$7,767.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-BAS-DWP	ProConsult Base: Advisory for DWorkplace	\$8,630.00	10%	\$7,767.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-BAS-O365	ProConsult Base: Advisory for Office 365	\$8,630.00	10%	\$7,767.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-BAS-VDIEUC	ProConsult Base: Advisory for VDI/EUC	\$8,630.00	10%	\$7,767.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-COR-APO	ProConsult Core Advisory for App Profile	\$126,230.00	10%	\$113,607.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-COR-BD	ProConsult Core: Advisory Data Analytics	\$126,230.00	10%	\$113,607.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-COR-BZRS	ProConsult Core: Advisory for Biz Res	\$126,230.00	10%	\$113,607.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-COR-DEVOPS	ProConsult Core: Advisory for DevOps	\$126,230.00	10%	\$113,607.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-COR-DTCR	ProConsult Core: Advisory for Datacenter	\$126,230.00	10%	\$113,607.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-COR-DWP	ProConsult Core: Advisory for DWorkplace	\$126,230.00	10%	\$113,607.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-COR-O365	ProConsult Core: Advisory for Office 365	\$126,230.00	10%	\$113,607.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-COR-VDIEUC	ProConsult Core: Advisory for VDI/EUC	\$126,230.00	10%	\$113,607.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-CRD-B-10K	PCON CRD: Base Order Attach - 10K	\$10,000.00	10%	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-CRD-C-25K	PCON CRD: Core Order Attach - 25K	\$25,000.00	10%	\$22,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-CRD-P-50K	PCON CRD: Plus Order Attach - 50K	\$50,000.00	10%	\$45,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-CRD-X	PCON CRD: Custom Order Attach	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-FLX-B-AP-O	PCON FLX: Base App Portfolio Opt-On-Site	\$12,230.00	10%	\$11,007.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-B-AP-R	PCON FLX: Base App Portfolio Opt-Remote	\$3,550.00	10%	\$3,195.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-B-BD-O	PCON FLX: Base Big Data-On-Site	\$12,230.00	10%	\$11,007.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-B-BD-R	PCON FLX: Base Data Analytics-Remote	\$3,550.00	10%	\$3,195.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-B-BR-O	PCON FLX: Base Bus Resiliency-On-Site	\$12,230.00	10%	\$11,007.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-B-BR-R	PCON FLX: Base Bus Resiliency-Remote	\$3,550.00	10%	\$3,195.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-B-CC-O	PCON FLX: Base Comms + Collab-On-Site	\$12,230.00	10%	\$11,007.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-B-CC-R	PCON FLX: Base Comms + Collab-Remote	\$3,550.00	10%	\$3,195.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-B-DC-O	PCON FLX: Base Data Center Trans-On-Site	\$12,230.00	10%	\$11,007.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-B-DC-R	PCON FLX: Base Data Center Trans-Remote	\$3,550.00	10%	\$3,195.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-B-DW-O	PCON FLX: Base Digital WrkPlc-On-Site	\$12,230.00	10%	\$11,007.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-B-DW-R	PCON FLX: Base Digital WrkPlc-Remote	\$3,550.00	10%	\$3,195.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-B-MC-O	PCON FLX: Base Multi-Cld + OpMod-On-Site	\$12,230.00	10%	\$11,007.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-B-MC-R	PCON FLX: Base Multi-Cld + OpMod-Remote	\$3,550.00	10%	\$3,195.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-B-PM-O	PCON FLX: Base Proj Mgmt-On-Site	\$13,200.00	10%	\$11,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-B-PM-R	PCON FLX: Base Proj Mgmt-Remote	\$3,910.00	10%	\$3,519.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-PCON-FLX-B-VE-O	PCON FLX: Base VDI + EUC-On-Site	\$12,230.00	10%	\$11,007.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-B-VE-R	PCON FLX: Base VDI + EUC-Remote	\$3,550.00	10%	\$3,195.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-C-AP-O	PCON FLX: Core App Portfolio Opt-On-Site	\$15,210.00	10%	\$13,689.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-C-AP-R	PCON FLX: Core App Portfolio Opt-Remote	\$4,260.00	10%	\$3,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-C-BD-O	PCON FLX: Core Data Analytics-On-Site	\$15,210.00	10%	\$13,689.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-C-BD-R	PCON FLX: Core Data Analytics-Remote	\$4,260.00	10%	\$3,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-C-BR-O	PCON FLX: Core Bus Resiliency-On-Site	\$15,210.00	10%	\$13,689.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-C-BR-R	PCON FLX: Core Bus Resiliency-Remote	\$4,260.00	10%	\$3,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-C-CC-O	PCON FLX: Core Comms + Collab-On-Site	\$15,210.00	10%	\$13,689.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-C-CC-R	PCON FLX: Core Comms + Collab-Remote	\$4,260.00	10%	\$3,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-C-DC-O	PCON FLX: Core Data Center Trans-On-Site	\$15,210.00	10%	\$13,689.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-C-DC-R	PCON FLX: Core Data Center Trans-Remote	\$4,260.00	10%	\$3,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-C-DW-O	PCON FLX: Core Digital WrkPlc-On-Site	\$15,210.00	10%	\$13,689.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-C-DW-R	PCON FLX: Core Digital WrkPlc-Remote	\$4,260.00	10%	\$3,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-C-MC-O	PCON FLX: Core Multi-Cld + OpMod-On-Site	\$15,210.00	10%	\$13,689.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-C-MC-R	PCON FLX: Core Multi-Cld + OpMod-Remote	\$4,260.00	10%	\$3,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-C-PM-O	PCON FLX: Core Proj Mgmt-On-Site	\$14,490.00	10%	\$13,041.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-C-VE-O	PCON FLX: Core VDI + EUC-On-Site	\$15,210.00	10%	\$13,689.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-C-VE-R	PCON FLX: Core VDI + EUC-Remote	\$4,260.00	10%	\$3,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-P-AP-O	PCON FLX: Plus App Portfolio Opt-On-Site	\$20,010.00	10%	\$18,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-P-AP-R	PCON FLX: Plus App Portfolio Opt-Remote	\$5,330.00	10%	\$4,797.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-P-BD-O	PCON FLX: Plus Data Analytics-On-Site	\$20,010.00	10%	\$18,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-P-BD-R	PCON FLX: Plus Data Analytics-Remote	\$5,330.00	10%	\$4,797.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-P-BR-O	PCON FLX: Plus Bus Resiliency-On-Site	\$20,010.00	10%	\$18,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-P-BR-R	PCON FLX: Plus Bus Resiliency-Remote	\$5,330.00	10%	\$4,797.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-P-CC-O	PCON FLX: Plus Comms + Collab-On-Site	\$20,010.00	10%	\$18,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-P-CC-R	PCON FLX: Plus Comms + Collab-Remote	\$5,330.00	10%	\$4,797.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-P-DC-O	PCON FLX: Plus Data Center Trans-On-Site	\$20,010.00	10%	\$18,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-P-DC-R	PCON FLX: Plus Data Center Trans-Remote	\$5,330.00	10%	\$4,797.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-P-DW-O	PCON FLX: Plus Digital WrkPlc-On-Site	\$20,010.00	10%	\$18,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-P-DW-R	PCON FLX: Plus Digital WrkPlc-Remote	\$5,330.00	10%	\$4,797.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-P-MC-O	PCON FLX: Plus Multi-Cld + OpMod-On-Site	\$20,010.00	10%	\$18,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-PCON-FLX-P-MC-R	PCON FLX: Plus Multi-Cld + OpMod-Remote	\$5,330.00	10%	\$4,797.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-P-PM-O	PCON FLX: Plus Proj Mgmt-On-Site	\$17,210.00	10%	\$15,489.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-P-VE-O	PCON FLX: Plus VDI + EUC-On-Site	\$20,010.00	10%	\$18,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-FLX-P-VE-R	PCON FLX: Plus VDI + EUC-Remote	\$5,330.00	10%	\$4,797.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-MIG-B-COLB	PCON-MIG: Base Office 365 Collaboration	\$21,440.00	10%	\$19,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-MIG-B-COMM	PCON-MIG: Base Office 365 Communication	\$7,360.00	10%	\$6,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-MIG-B-SQL	ProConsult Migration Base for SQL DB	\$64,640.00	10%	\$58,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-MIG-B-VDI	PCON-MIG: Base Virtual Desktop Infra	\$7,820.00	10%	\$7,038.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-MIG-C-COLB	PCON-MIG: Core Office 365 Collaboration	\$56,720.00	10%	\$51,048.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-MIG-C-COMM	PCON-MIG: Core Office 365 Communication	\$11,760.00	10%	\$10,584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-MIG-C-SQL	ProConsult Migration Core for SQL DB	\$92,420.00	10%	\$83,178.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PCON-MIG-C-VDI	PCON-MIG: Core Virtual Desktop Infra	\$25,250.00	10%	\$22,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-MIG-P-COLB	PCON-MIG: Plus Office 365 Collaboration	\$110,600.00	10%	\$99,540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-MIG-P-COMM	PCON-MIG: Plus Office 365 Communication	\$38,390.00	10%	\$34,551.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PCON-MIG-P-VDI	PCON-MIG: Plus Virtual Desktop Infra	\$64,970.00	10%	\$58,473.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-AVIG	PD AddOn, Avamar DD Boost Integ	\$9,880.00	10%	\$8,892.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-AVMNBUDP	PD AddOn, Avamar Multi Node Deploy	\$4,750.00	10%	\$4,275.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-AVMNDP	PD AddOn, Avamar Multi Node Deploy	\$4,740.00	10%	\$4,266.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-AVSNBUDP	PD AddOn, Avamar Single Node Deploy	\$3,500.00	10%	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-AVSNDP	PD AddOn, Avamar Single Node Deploy	\$3,500.00	10%	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-CTXBISEDP	PD Add-on, Connectrix Blade IPSAN Ext	\$2,500.00	10%	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-CTXBLDDP	PD Add-on, Connectrix Blade	\$1,500.00	10%	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-CTXHADP	PD Add-on, for Connectrix, Host Adder	\$1,400.00	10%	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-DDDSAIN	PD AddOn, DD DS Shelf Install	\$880.00	10%	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-DDESAIN	PD AddOn, DD ES Shelf Install	\$440.00	10%	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-DDPPOADP	PD AddOn, ProtectPoint Addn DB Integ	\$2,400.00	10%	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-DPAFRDP	PD AddOn, DPA federated Rptg Deploy	\$4,500.00	10%	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-DPAIG	PD AddOn, DPA Customization	\$7,335.00	10%	\$6,601.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-DPSSPDP	PD AddOn, Data Protectn Suite Soln Pkg	\$1,690.00	10%	\$1,521.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-DPSVWDP	PD AddOn, Data Protection Suite VMWare	\$14,370.00	10%	\$12,933.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-ECS3CANIN	PD AddOn, for ECS Add One 2U Node	\$1,500.00	10%	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-ECS3CAVDP	PD AddOn, for ECS 2U Add VDC	\$3,080.00	10%	\$2,772.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-ECS3CCRIN	PD AddOn, for ECS 2U Node Add Rack Cable	\$280.00	10%	\$252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-ECSAD1NIN	PD AddOn, ECS One Node	\$1,500.00	10%	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-ECSADCRIN	PD AddOn, ECS Add Rack & Cable	\$670.00	10%	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-ECSADVDCDP	PD AddOn, ECS Virtual Data Center	\$3,080.00	10%	\$2,772.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-HCISCDP	PDAD Stretch Cluster New Deploy Per Node	\$575.00	10%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-IDPAACFIG	PD Add-On for Advanced Config for IDPA	\$2,900.00	10%	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-PDAD-ISIAD12UIN	PD AddOn, Isilon Add 1 2U Node	\$750.00	10%	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-ISIAD1DNIN	PD AddOn, Isilon Add 1 Dense Node	\$750.00	10%	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-ISIAD1NIN	PD AddOn, Isilon Add One Node	\$750.00	10%	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-ISIADF2UDP	PD AddOn, Isilon Add Feature 2U Node	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-ISIADFADP	PD AddOn, Isilon Feature Or Workload	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-ISIADFHDDP	PD AddOn, Isilon Feature Or Dense Node	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-NWCLTUP	PD AddOn, NW Clients	\$2,900.00	10%	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-NWDAUP	PD AddOn, NW Database and Apps	\$5,300.00	10%	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-NWEXCHIG	PD AddOn, Networker MS EXCH Integ	\$10,890.00	10%	\$9,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-NWMMPUP	PD AddOn, NW Module Microsoft	\$4,600.00	10%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-NWMYSQLIG	PD AddOn, Networker MYSQL Integ	\$11,090.00	10%	\$9,981.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-NWSQLIG	PD AddOn, Networker MS SQL Integ	\$8,080.00	10%	\$7,272.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-NWVMUP	PD AddOn, NW VMware Backup	\$3,800.00	10%	\$3,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PMAX2BUP	PD AddOn, for PowerMax 2000 Bk Upgrade	\$3,900.00	10%	\$3,510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PMAX2REIN	PD AddOn, PMax 2000 Rack Install	\$3,760.00	10%	\$3,384.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PMAX8AREIN	PD AddOn, PMax 8000 Addn Rack Install	\$2,170.00	10%	\$1,953.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PMAX8BUP	PD AddOn, for PowMax 8000 Bk wo Fab Up	\$5,500.00	10%	\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PMAX8IN	PD AddOn, PowerMax 8000 Bay Install	\$870.00	10%	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PMAX8REIN	PD AddOn, PMax 8000 Rack Install	\$3,760.00	10%	\$3,384.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PMAX8SBUP	PD AddOn, for PowerMax 8000 Bk Sy By Up	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PMAX8WFUP	PD AddOn, for PowerMax 8000 Bk w/Fab Up	\$7,200.00	10%	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PMAXCAPUP	PD AddOn, for PowerMax Cap Pac Upg	\$200.00	10%	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PMAXENSUP	PD AddOn, for PowerMax Int eNAS Upgrade	\$900.00	10%	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PMAXFEIUP	PD AddOn, for PowerMax FEIO Mod Upgrade	\$600.00	10%	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PMAXMEMUP	PD AddOn, for PowerMax Memory Upgrade	\$1,000.00	10%	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PMAXVMUP	PD AddOn, for PMax Vlt Flash Mod Upg	\$600.00	10%	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PPAPPDBDP	PD AddOn, PowerProtect App Dir DB Deploy	\$3,300.00	10%	\$2,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PPAPMSDP	PD AddOn, PowerProtect App Dir MS Deploy	\$3,300.00	10%	\$2,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PPDDSAIN	PD AddOn, PowerProtect DD DS Shelf Inst	\$1,600.00	10%	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PPDESAIN	PD AddOn, PowerProtect DD ES Shelf Inst	\$1,400.00	10%	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PPISDP	PD AddOn, ProtectPoint Integ w/Storage	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PPSPDP	PDAD for PowerProtect Soln Pkg Deploy	\$1,700.00	10%	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-PPSTORDP	PD AddOn, PowerProtect Stor Dir Deploy	\$13,000.00	10%	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-RPAIN	PD AddOn, RecoverPoint Appliance Instl	\$1,000.00	10%	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-S1DMDP	PD AddOn, S1 DM 1000 User Base T1	\$8,044.00	10%	\$7,239.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-S1DMT2DP	PD AddOn, S1 DM 6000 User Base T2	\$14,680.00	10%	\$13,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PS-PDAD-S1SPVRDP	PD AddOn, S1 Supervisor	\$7,896.00	10%	\$7,106.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-SRMACBDP	PD AddOn, SRM App Chargeback Reporting	\$13,200.00	10%	\$11,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-SRMDPCDP	PD AddOn, SRM Data Protn Compliance	\$14,400.00	10%	\$12,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-SRMOPRDP	PD AddOn, SRM Operational Readiness	\$7,500.00	10%	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-SRMPERDP	PD AddOn, SRM Perf Trend Reporting	\$15,600.00	10%	\$14,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-SRMSACDP	PD AddOn, SRM Storage Capacity Trends	\$13,200.00	10%	\$11,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-SRMSCMDP	PD AddOn, SRM Storage Config Mgmt	\$15,000.00	10%	\$13,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-SRMSLADP	PD AddOn, SRM SLA Reporting	\$13,200.00	10%	\$11,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDADT-ODPDTECH	PD Addl Depl Time: 8HR Onsite DPD Tech	\$4,100.00	10%	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDADT-OECSTECH	PD Addl Depl Time: 8HR Onsite ECS Tech	\$4,100.00	10%	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDADT-OHCITECH	PD Addl Depl Time: 8HR Onsite HCI Tech	\$4,100.00	10%	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDADT-OISITECH	PD Addl Depl Time: 8HR Onsite ISI Tech	\$4,100.00	10%	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDADT-OPM	PD Addl Depl Time: 8HR Onsite Prj Mgr	\$4,100.00	10%	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDADT-OSTRTECH	PD Addl Depl Time: 8HR Onsite STR Tech	\$4,100.00	10%	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDADT-RDPDTECH	PD Addl Depl Time: 4HR Remote DPD Tech	\$1,700.00	10%	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDADT-RECSTECH	PD Addl Depl Time: 4HR Remote ECS Tech	\$1,700.00	10%	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDADT-RHCITECH	PD Addl Depl Time: 4HR Remote HCI Tech	\$1,700.00	10%	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDADT-RISITECH	PD Addl Depl Time: 4HR Remote ISI Tech	\$1,700.00	10%	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDADT-RSTRTECH	PD Addl Depl Time: 4HR Remote STR Tech	\$1,700.00	10%	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UX2HDP	PD AddOn, Unity Two Host	\$1,406.00	10%	\$1,265.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UX5FSDP	PD AddOn, Unity Five FS	\$936.00	10%	\$842.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UXA2HDP	PD AddOn, Unity AF Two Host	\$1,480.00	10%	\$1,332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UXA5FSDP	PD AddOn, Unity AF Five FS	\$990.00	10%	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UXAAVDP	PD AddOn, Unity AF Antivirus	\$560.00	10%	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UXAFRDDIN	PD AddOn, Unity AF?Dense DAE	\$1,000.00	10%	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UXAFRDIN	PD AddOn, Unity?AF DAE	\$720.00	10%	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UXAHWEX	PD AddOn, Unity AF HW	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UXAMREPD	PD AddOn, Unity AF Metrosync	\$4,200.00	10%	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UXAREPD	PD AddOn, Unity AF Replication	\$1,810.00	10%	\$1,629.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UXASNAPDP	PD AddOn, Unity AF Unified Snapshots	\$1,230.00	10%	\$1,107.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UXAVDP	PD AddOn, Unity Antivirus	\$526.00	10%	\$473.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UXFRDDIN	PD AddOn, Unity HF Dense DAE	\$800.00	10%	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UXFRDIN	PD AddOn, Unity?HF?DAE	\$500.00	10%	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UXHHWEX	PD AddOn, Unity HF HW	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UXMREPD	PD AddOn, Unity Metrosync	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UXREPD	PD AddOn, Unity Replication	\$1,712.00	10%	\$1,540.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-UXSNAPDP	PD AddOn, Unity Unified Snapshots	\$1,170.00	10%	\$1,053.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PS-PDAD-UXSQRBDP	PD AddOn, Unity SQL RB	\$572.00	10%	\$514.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMAF250UP	PD AddOn, for VMAX All Flash 250 Vbr Uppg	\$4,200.00	10%	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMAFCAPUP	PD AddOn, for VMAX All FI Cap Pack Uppg	\$200.00	10%	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMAFFEIUP	PD AddOn, for VMAX All FI FEIO Mod Uppg	\$600.00	10%	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMAFMEMUP	PD AddOn, for VMAX All Flash Memory Uppg	\$1,000.00	10%	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMAFVBSUP	PD AddOn, for VMAX AF VBrk Sys Bay Up	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMAFVBUP	PD AddOn, for VMAX AF VBrick Upgrade	\$9,000.00	10%	\$8,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMAFVFMUP	PD AddOn, for VMAX All FI Vlt FI Mod Up	\$600.00	10%	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMAFVWFUP	PD AddOn, for VMAX AF VBrick wFab Uppg	\$11,000.00	10%	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMX250FIN	PD AddOn, VMAX 250F Rack Install	\$3,110.00	10%	\$2,799.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMX2HAIN	PD AddOn, VMAX 2-Host Implement	\$1,200.00	10%	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXAREIN	PD AddOn, VMAX Additional Rack Instl	\$2,436.00	10%	\$2,192.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXDAEUP	PD AddOn, for VMAX3 DAE Upgrade	\$1,700.00	10%	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXDRVUP	PD AddOn, for VMAX3 Drive Upgrade	\$200.00	10%	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXEMGMUP	PD AddOn, for VMAX3 eManagement Upgrade	\$1,700.00	10%	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXENASIN	PD AddOn, VMAX eNAS Install	\$800.00	10%	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXENASUP	PD AddOn, for VMAX eNAS Upgrade	\$900.00	10%	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXENGUP	PD AddOn, for VMAX3 Engine Upgrade	\$7,900.00	10%	\$7,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXFABUP	PD AddOn, for VMAX3 Fabric Upgrade	\$1,600.00	10%	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXFEIUP	PD AddOn, for VMAX3 FEIO Module Upgrade	\$600.00	10%	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXHPHC	PD AddOn, VMAX Host Port Optimizatn	\$6,000.00	10%	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXMEMUP	PD AddOn, for VMAX3 Memory Upgrade	\$1,000.00	10%	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXNASDP	PD AddOn, VMAX Impl For File	\$3,600.00	10%	\$3,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXRDFDP	PD AddOn, VMAX Impl For SRDF	\$5,200.00	10%	\$4,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXREIN	PD AddOn, VMAX Rack Install	\$2,900.00	10%	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXSBIN	PD AddOn, VMAX Bay Instl	\$580.00	10%	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXSRPDP	PD AddOn, VMAX Res Pool Design Impl	\$2,280.00	10%	\$2,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXSYSBUP	PD AddOn, for VMAX3 System Bay Upgrade	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXTMFD	PD AddOn, VMAX Impl For TimeFinder	\$3,800.00	10%	\$3,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-VMXVFMUP	PD AddOn, for VMAX3 Vault Flash Mod Uppg	\$600.00	10%	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-W4NWSKDP	PD AddOn, SRM Reporting Design	\$9,000.00	10%	\$8,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-X400DP	PD Add-on for PowerProtect X400	\$2,500.00	10%	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-XTIN	PD AddOn, XtremIO 1 Brick Install	\$760.00	10%	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-XTRRADP	PD AddOn, XtremIO Remote Replicatn Extn	\$1,480.00	10%	\$1,332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDAD-XTRRBDP	PD AddOn, XtremIO Remote Replicatn Base	\$3,930.00	10%	\$3,537.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-APSTRACKING	APPSYNC PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PS-PD-APSYDP	PD For AppSync Install 4 Host	\$6,020.00	10%	\$5,418.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-AVAMARHX	PD Avamar Nodes Rebalance and Expand	\$4,400.00	10%	\$3,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-AVEDP	PD For Avamar Virtual Edition Deploy	\$5,510.00	10%	\$4,959.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-AVMNDP	PD For Avamar Multi Node Deploy	\$11,810.00	10%	\$10,629.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-AVNWBDP	PD for AV/NW Backup Deploy	\$11,000.00	10%	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-AVNWSchBDP	PD for AV/NW Search Backup Deploy	\$17,900.00	10%	\$16,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-AVSNP	PD For Avamar Single Node Deploy	\$7,290.00	10%	\$6,561.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-AVTRACKING	AVAMAR PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-CTXBLDDP	PD for Connectrix Blades	\$2,500.00	10%	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-CTXDIRDP	PD For Connectrix Director	\$4,400.00	10%	\$3,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-CTXIPSandP	PD for Connectrix IPSAN Extension	\$2,500.00	10%	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-CTXSWDP	PD For Connectrix Switch	\$2,500.00	10%	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-CTXTRACKING	CTX PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DD00DP	PD For Data Domain 0 Shelf System	\$2,500.00	10%	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DDBDBADP	PD For Data Domain Boost Database Apps	\$3,820.00	10%	\$3,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DDBMSADP	PD For Data Domain Boost Microsoft Apps	\$3,060.00	10%	\$2,754.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DDCCHX	PD for Data Domain Code Upg	\$1,500.00	10%	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DDCUUP	PD for Data Domain System Cont Upg	\$2,600.00	10%	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DDDSPhX	PD for Data Domain Inst for Stor Exp DP	\$2,600.00	10%	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DDDSXHX	PD for Data Domain Inst for DS Exp Shelf	\$2,600.00	10%	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DDESXHX	PD for Data Domain Inst for ES Exp Shelf	\$2,600.00	10%	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DDIBDP	PD For Data Domain (Base)	\$6,540.00	10%	\$5,886.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DDPHDP	PD For DD Pre-Racked System	\$6,330.00	10%	\$5,697.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DDPPIDP	PD for ProtectPoint	\$5,600.00	10%	\$5,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DDPPOIDP	PD For ProtectPoint, DB Integration	\$6,600.00	10%	\$5,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DDTRACKING	DATA DOMAIN PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DDVEDP	PD For Data Domain Virtual Ed	\$2,500.00	10%	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DPADP	PD For DPA Deploy	\$6,270.00	10%	\$5,643.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DPATRACKING	DPA PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DPCDP	PD For Data Protection Central Deploy	\$4,660.00	10%	\$4,194.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DPSTRACKING	DPS PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-DPSVWDP	PD For Data Protection Suite For VMWare	\$26,580.00	10%	\$23,922.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ECDMAADP	PD for eCDM with Application Agent	\$7,000.00	10%	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ECDMDP	PD For Enterprise Copy Data Management	\$3,670.00	10%	\$3,303.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ECDSDP	PD For ECS	\$5,300.00	10%	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ECSEX300DP	PD for ECS 2U	\$5,300.00	10%	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ECSTRACKING	ECS PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-IDPAAEDP	PD for IDPA DP5x Series	\$6,330.00	10%	\$5,697.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-IDPAAVDP	PD for IDPA DP8x Series	\$7,520.00	10%	\$6,768.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-IDPAVEDP	PD for IDPA DP4x Series	\$3,560.00	10%	\$3,204.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-IDPTRACKING	IDPA PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ISI1NHX	PD for Isilon Expansion	\$900.00	10%	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-PD-ISI1NUP	PD for Isilon Hardware Upgrade	\$850.00	10%	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ISI1SHX	PD for Isilon Expansion, 1 Switch	\$1,200.00	10%	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ISIADV2UDP	PD For Isilon Advanced Bundle 2U Node	\$6,300.00	10%	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ISIADVDP	PD For Isilon Advanced Bundle	\$6,300.00	10%	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ISIADVHDDP	PD For Isilon Advanced Bundle Dense	\$6,300.00	10%	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ISIENT2UDP	PD For Isilon Enterprise Bundle 2U Node	\$5,700.00	10%	\$5,130.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ISIENTDP	PD For Isilon Enterprise Bundle	\$5,700.00	10%	\$5,130.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ISIENTHDDP	PD For Isilon Enterprise Bundle Dense	\$5,700.00	10%	\$5,130.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ISIOFSY2UDP	PD For Isilon OneFS SynclQ 2U Nodes	\$4,200.00	10%	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ISIOFSYDP	PD For Isilon OneFS SynclQ	\$4,200.00	10%	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ISIOFSYHDDP	PD For Isilon OneFS SynclQ Dense Nodes	\$4,200.00	10%	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ISIWDIDP	PD For Isilon Adv Design Deploy	\$8,400.00	10%	\$7,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-ISNTRACKING	ISILON PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-NWDP	PD For NetWorker Deploy	\$9,800.00	10%	\$8,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-NWTRACKING	NETWORKER PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-NWUP	PD for NetWorker Base Upgrade	\$6,200.00	10%	\$5,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-AVIG	PDP AddOn, Avamar DD Boost Integ	\$14,820.00	10%	\$13,338.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-AVMNBUDP	PDP AddOn, Avamar Multi Node Deploy	\$7,100.00	10%	\$6,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-AVMNDP	PDP AddOn, Avamar Multi Node Deploy	\$7,110.00	10%	\$6,399.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-AVSNBUDP	PDP AddOn, Avamar Single Node Deploy	\$5,250.00	10%	\$4,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-AVSNDP	PDP AddOn, Avamar Single Node Deploy	\$5,250.00	10%	\$4,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-CTXBISEDP	PDP AddOn, Connectrix Blade IPSAN Ext	\$4,250.00	10%	\$3,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-CTXBLDDP	PDP Add-on, Connectrix Blade	\$3,060.00	10%	\$2,754.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-CTXHADP	PDP Add-on, for Connectrix, Host Adder	\$3,500.00	10%	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-DDDSAIN	PDP AddOn, DD DS Shelf Install	\$1,320.00	10%	\$1,188.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-DDESAIN	PDP AddOn, DD ES Shelf Install	\$660.00	10%	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-DDPPOADP	PDP AddOn, ProtectPoint Addn DB Integ	\$6,000.00	10%	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-DPAFRDP	PDP AddOn, DPA federated Rptg Deploy	\$8,500.00	10%	\$7,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-DPAIG	PDP AddOn, DPA Customization	\$11,002.50	10%	\$9,902.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-DPSSPDP	PDP AddOn, Data Protectn Suite Soln Pkg	\$2,535.00	10%	\$2,281.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-DPSVWDP	PDP AddOn, Data Protection Suite VMWare	\$21,555.00	10%	\$19,399.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-ECS3CANIN	PDP AddOn, for ECS 2U Add One Node	\$2,400.00	10%	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-ECS3CAVDP	PDP AddOn, for ECS 2U Add VDC	\$5,500.00	10%	\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-ECS3CCRIN	PDP AddOn, ECS 2U Node Add Rack Cable	\$450.00	10%	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-ECSAD1NIN	PDP AddOn, ECS Add One Node	\$2,400.00	10%	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-ECSADCRIN	PDP AddOn, ECS Add Rack & Cable	\$1,200.00	10%	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-ECSAVDCDP	PDP AddOn, ECS Virtual Data Center	\$5,500.00	10%	\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-ECSDRHX	PDP for ECS Add 60 Drives	\$2,400.00	10%	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-HCISCDP	PDPAD Stretch Cluster New Deploy PerNode	\$1,000.00	10%	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PS-PDPAD-IDPAACFIG	PDP Add-On for Advanced Config for IDPA	\$4,900.00	10%	\$4,410.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-ISIAD1DIN	PDP AddOn, Isilon Add 1 Dense Node	\$1,350.00	10%	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-ISIAD1NIN	PDP AddOn, Isilon One Node	\$1,350.00	10%	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-ISIAD2UIN	PDP AddOn, Isilon Add 1 2U Node	\$1,350.00	10%	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-ISIADF2DP	PDP AddOn, Isilon Add Feature 2U Node	\$3,000.00	10%	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-ISIADFDDP	PDP AddOn, Isilon Add Feature Dense	\$3,000.00	10%	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-ISIADFEDP	PDP AddOn, Isilon Feature Or Workload	\$3,000.00	10%	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-NWCLTUP	PDP AddOn, NW Clients	\$4,300.00	10%	\$3,870.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-NWDAUP	PDP AddOn, NW Database and Apps	\$7,900.00	10%	\$7,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-NWEXCHIG	PDP AddOn, Networker MS EXCH Integ	\$16,335.00	10%	\$14,701.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-NWMMUP	PDP AddOn, NW Module Microsoft	\$6,900.00	10%	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-NWMySQLIG	PDP AddOn, Networker MYSQL Integ	\$16,635.00	10%	\$14,971.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-NWSQLIG	PDP AddOn, Networker MS SQL Integ	\$12,120.00	10%	\$10,908.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-NWVMUP	PDP AddOn, NW VMware Backup	\$5,700.00	10%	\$5,130.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PMAX2BUP	PDP AddOn, for PowerMax 2000 Bk Upgrade	\$5,900.00	10%	\$5,310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PMAX2REIN	PDP AddOn, PMax 2000 Rack Install	\$3,760.00	10%	\$3,384.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PMAX8ARIN	PDP AddOn, PMax 8000 Adn Rack Install	\$2,170.00	10%	\$1,953.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PMAX8BUP	PDP AddOn, for PowMax 8000 Bk wo Fab Up	\$8,400.00	10%	\$7,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PMAX8IN	PDP AddOn, PowerMax 8000 Bay install	\$870.00	10%	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PMAX8REIN	PDP AddOn, PMax 8000 Rack Install	\$3,760.00	10%	\$3,384.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PMAX8SBUP	PDP AddOn, for PowerMax 8000 Bk Sy By Up	\$7,000.00	10%	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PMAX8WFUP	PDP AddOn, for PowerMax 8000 Bk w/Fab Up	\$9,400.00	10%	\$8,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PMAXCAPUP	PDP AddOn, for PowerMax Cap Pac Upg	\$300.00	10%	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PMAXENSUP	PDP AddOn, for PowerMax Ins eNAS Upgrade	\$1,400.00	10%	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PMAXFEIUP	PDP AddOn, for PowerMax FEIO Mod Upgrade	\$1,100.00	10%	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PMAXMEMUP	PDP AddOn, for PowerMax Memory Upgrade	\$1,500.00	10%	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PMAXVMUP	PDP AddOn, for PMax Vlt Flash Mod Upg	\$900.00	10%	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PPAPPDBDP	PDP AddOn, PowerProtect Ap Dir DB Deploy	\$6,200.00	10%	\$5,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PPAPPMSDP	PDP AddOn, PowerProtect Ap Dir MS Deploy	\$6,200.00	10%	\$5,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PPDDDSAIN	PDP AddOn, PowerProtect DD DS Shelf Inst	\$2,400.00	10%	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PPDDESAIN	PDP AddOn, PowerProtect DD ES Shelf Inst	\$2,400.00	10%	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PPISDP	PDP AddOn, ProtectPoint Integ w/Storage	\$600.00	10%	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PS-PDPAD-PPSPDP	PDPAD for PowerProtect Soln Pkg Deploy	\$2,900.00	10%	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-PPSTORDP	PDPAddOn, PowerProtect Stor Dir Deploy	\$22,000.00	10%	\$19,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-RPAIN	PDP AddOn, RecoverPoint Appliance Instl	\$1,900.00	10%	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-S1DMDP	PDP AddOn, S1 DM 1000 User Base T1	\$20,110.00	10%	\$18,099.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-S1DMT2DP	PDP AddOn, S1 DM 6000 User Base T2	\$36,700.00	10%	\$33,030.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-S1SPVRDP	PDP AddOn, S1 Supervisor	\$19,740.00	10%	\$17,766.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-SDDCRADP	PDP AddOn, SDDC Deploy Additional Rack	\$10,610.00	10%	\$9,549.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-SRMACBDP	PDP AddOn, SRM App Chargeback Reporting	\$22,000.00	10%	\$19,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-SRMDPCDP	PDP AddOn, SRM Data Protn Compliance	\$24,000.00	10%	\$21,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-SRMOPRDP	PDP AddOn, SRM Operational Readiness	\$12,500.00	10%	\$11,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-SRMPERDP	PDP AddOn, SRM Perf Trend Reporting	\$26,000.00	10%	\$23,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-SRMSACDP	PDP AddOn, SRM Storage Capacity Trends	\$22,000.00	10%	\$19,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-SRMSCMDP	PDP AddOn, SRM Storage Config Mgmt	\$25,000.00	10%	\$22,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-SRMSLADP	PDP AddOn, SRM SLA Reporting	\$22,000.00	10%	\$19,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UX2HDP	PDP AddOn, Unity Two Host	\$3,515.00	10%	\$3,163.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UX5FSDP	PDP AddOn, Unity Five FS	\$2,340.00	10%	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UXA2HDP	PDP AddOn, Unity AF Two Host	\$3,700.00	10%	\$3,330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UXA5FSDP	PDP AddOn, Unity AF Five FS	\$2,460.00	10%	\$2,214.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UXAAVDP	PDP AddOn, Unity AF Antivirus	\$1,390.00	10%	\$1,251.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UXAFRDDIN	PDP AddOn, Unity AF Dense DAE	\$1,500.00	10%	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UXAFRDIN	PDP AddOn, Unity?AF DAE	\$1,440.00	10%	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UXAHWEX	PDP AddOn, Unity AF HW	\$2,600.00	10%	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UXAMREPDP	PDP AddOn, Unity AF Metrosync	\$7,980.00	10%	\$7,182.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UXAREPDP	PDP AddOn, Unity AF Replication	\$4,500.00	10%	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UXASNAPDP	PDP AddOn, Unity AF Unified Snapshots	\$3,080.00	10%	\$2,772.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UXAVDP	PDP AddOn, Unity Antivirus	\$1,315.00	10%	\$1,183.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UXFRDDIN	PDP AddOn, Unity HF Dense DAE	\$1,440.00	10%	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UXFRDIN	PDP AddOn, Unity HF DAE	\$1,100.00	10%	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UXHHWEX	PDP AddOn, Unity HF HW	\$2,600.00	10%	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UXMREPDP	PDP AddOn, Unity Metrosync	\$7,600.00	10%	\$6,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UXREPDP	PDP AddOn, Unity Replication	\$4,280.00	10%	\$3,852.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UXSNAPDP	PDP AddOn, Unity Unified Snapshots	\$2,925.00	10%	\$2,632.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-UXSQLRBDP	PDP AddOn, Unity SQL RB	\$1,430.00	10%	\$1,287.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMAF250UP	PDP AddOn, for VMAX All Flash 250 Vbr Up	\$6,500.00	10%	\$5,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMAFCAPUP	PDP AddOn, for VMAX All FI Cap Pack Upg	\$300.00	10%	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMAFFEIUP	PDP AddOn, for VMAX All FI FEIO Mod Upg	\$1,100.00	10%	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PS-PDPAD-VMAFMEMUP	PDP AddOn, for VMAX All Flash Memory Upg	\$1,500.00	10%	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMAFVBSUP	PDP AddOn, for VMAX AF VBk Sys Bay Up	\$7,000.00	10%	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMAFVBUP	PDP AddOn, for VMAX AF VBrick Upgrade	\$14,000.00	10%	\$12,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMAFVFMUP	PDP AddOn, for VMAX All FI Vlt FI Mod Up	\$900.00	10%	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMAFVWFUP	PDP AddOn, for VMAX AF VBrick wFab Upg	\$16,000.00	10%	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMX250FIN	PDP AddOn, VMAX 250F Rack Install	\$3,110.00	10%	\$2,799.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMX2HAIN	PDP AddOn, VMAX 2-Host Implement	\$3,000.00	10%	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXAREIN	PDP AddOn, VMAX Additional Rack Instl	\$2,436.00	10%	\$2,192.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXDAEUP	PDP AddOn, for VMAX3 DAE Upgrade	\$2,600.00	10%	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXDRVUP	PDP AddOn, for VMAX3 Drive Upgrade	\$300.00	10%	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXEMGMUP	PDP AddOn, for VMAX3 eManagement Upgrade	\$2,400.00	10%	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXENASIN	PDP AddOn, VMAX eNAS Install	\$1,600.00	10%	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXENASUP	PDP AddOn, for VMAX eNAS Upgrade	\$1,400.00	10%	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXENGUP	PDP AddOn, for VMAX3 Engine Upgrade	\$12,000.00	10%	\$10,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXFABUP	PDP AddOn, for VMAX3 Fabric Upgrade	\$2,300.00	10%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXFEIUP	PDP AddOn, for VMAX3 FEIO Module Upgrade	\$1,100.00	10%	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXHPHC	PDP AddOn, VMAX Host Port Optimizatn	\$15,000.00	10%	\$13,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXMEMUP	PDP AddOn, for VMAX3 Memory Upgrade	\$1,500.00	10%	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXNASDP	PDP AddOn, VMAX Impl For File	\$9,000.00	10%	\$8,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXRDFDP	PDP AddOn, VMAX Impl For SRDF	\$13,000.00	10%	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXREIN	PDP AddOn, VMAX Rack Install	\$2,900.00	10%	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXSBIN	PDP AddOn, VMAX Bay Instl	\$580.00	10%	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXSPRDP	PDP AddOn, VMAX Res Pool Design Impl	\$5,700.00	10%	\$5,130.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXSRPDP	PDPAD For VMAX, Res Pool Design Impl	\$5,700.00	10%	\$5,130.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXSYSBUP	PDP AddOn, for VMAX3 System Bay Upgrade	\$6,100.00	10%	\$5,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXTMFD	PDP AddOn, VMAX Impl For TimeFinder	\$9,500.00	10%	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-VMXVFMUP	PDP AddOn, for VMAX3 Vault Flash Mod Upg	\$900.00	10%	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-W4NWSKDP	PDP AddOn, SRM Reporting Design	\$15,000.00	10%	\$13,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-X400DP	PDP Add-on for PowerProtect X400	\$4,250.00	10%	\$3,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-XTIN	PDP AddOn, XtremIO 1 Brick Install	\$1,292.00	10%	\$1,162.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-XTRRADP	PDP AddOn, XtremIO Remote Replicatn Extn	\$2,516.00	10%	\$2,264.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDPAD-XTRRBDP	PDP AddOn, XtremIO Remote Replicatn Base	\$5,895.00	10%	\$5,305.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-APSTRACKING	APPSYNC PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-APSYDP	PDP For AppSync Install 4 Host	\$8,490.00	10%	\$7,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-PDP-AVAMARHX	PDP Avamar Nodes Rebalance and Expand	\$7,400.00	10%	\$6,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-AVEDP	PDP For Avamar Virtual Edition Deploy	\$7,325.00	10%	\$6,592.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-AVMNDP	PDP For Avamar Multi Node Deploy	\$16,775.00	10%	\$15,097.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-AVNWBUDP	PDP for AV/NW Backup Deploy	\$18,900.00	10%	\$17,010.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-AVNWSCHBUDP	PDP for AV/NW Search Backup Deploy	\$29,700.00	10%	\$26,730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-AVSNBP	PDP For Avamar Single Node Deploy	\$9,995.00	10%	\$8,995.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-AVTRACKING	AVAMAR PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-CDMTRACKING	ECDM PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-CTXBLDDP	PDP for Connectrix Blades	\$4,250.00	10%	\$3,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-CTXDIRDP	PDP For Connectrix Director	\$8,500.00	10%	\$7,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-CTXIPSANDP	PDP for Connectrix IPSAN Extension	\$4,250.00	10%	\$3,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-CTXSWDP	PDP For Connectrix Switch	\$4,250.00	10%	\$3,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-CTXTRACKING	CTX PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DD00DP	PDP for Data Domain 0 Shelf System	\$6,140.00	10%	\$5,526.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DBDBA	Impl for DD Boost for DB Applications	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DBDBADP	PDP For Data Domain Boost Database Apps	\$5,790.00	10%	\$5,211.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DBBMSADP	PDP For Data Domain Boost Microsoft Apps	\$4,990.00	10%	\$4,491.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DDCCHX	PDP for Data Domain Code Upg	\$2,300.00	10%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DDCUUP	PDP for Data Domain System Cont Upg	\$3,900.00	10%	\$3,510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DDDSPHX	PDP for Data Domain Inst for Stor Exp DP	\$3,900.00	10%	\$3,510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DDDSXHX	PDP for Data Domain Inst for DS Exp Shel	\$3,900.00	10%	\$3,510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DEESXHX	PDP for Data Domain Inst for ES Exp Shel	\$3,900.00	10%	\$3,510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DDIBDP	PDP for Data Domain (Base)	\$9,730.00	10%	\$8,757.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DDPHDP	PDP For DD Pre-Racked System	\$8,755.00	10%	\$7,879.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DDPPIDP	PDP for ProtectPoint	\$14,000.00	10%	\$12,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DDPPIP	Implementation for ProtectPoint Plus	\$8,760.00	10%	\$7,884.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DDPPMXOS	ProtectPoint VMAX Sol Pkg Plus	\$2,620.00	10%	\$2,358.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DDPPMXP	PP with VMAX3 Solution Package Plus	\$1,130.00	10%	\$1,017.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DDPPOIDP	PDP for ProtectPoint, DB Integration	\$16,500.00	10%	\$14,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DDPPOIP	Integration for PP with Database Plus	\$13,980.00	10%	\$12,582.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DDPPXOOS	ProtectPoint XtremIO Sol Pkg Plus	\$2,620.00	10%	\$2,358.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DDPPXOP	PP with XtremIO Solution Package Plus	\$1,130.00	10%	\$1,017.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DDTRACKING	DATA DOMAIN PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DDVEDP	PDP for Data Domain Virtual Ed	\$5,600.00	10%	\$5,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DPADP	PDP For DPA Deploy	\$9,405.00	10%	\$8,464.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DPATRACKING	DPA PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DPCDP	PDP For Data Protection Central Deploy	\$6,990.00	10%	\$6,291.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DPSCDMP	Config 4 Enterprise Copy Data Mgmt Plus	\$4,110.00	10%	\$3,699.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DPSIP	Impl for Data Protection Search Plus	\$9,130.00	10%	\$8,217.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-PDP-DPSP	DP Suite Solution Package Plus	\$1,750.00	10%	\$1,575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DPSTRACKING	DPS PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DPSVWDP	PDP For Data Protection Suite For VMWare	\$39,870.00	10%	\$35,883.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-DSHTRACKING	DP Search PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ECDMAADP	PDP for eCDM with Application Agent	\$10,500.00	10%	\$9,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ECDMDP	PDP For Enterprise Copy Data Management	\$5,450.00	10%	\$4,905.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ECSNP	PDP For ECS	\$8,480.00	10%	\$7,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ECSE300DP	PDP for ECS 2U	\$8,480.00	10%	\$7,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ECSNHX	PDP for ECS Node Expansion	\$5,500.00	10%	\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ECSTRACKING	ECS PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-IDPAAEDP	PDP for IDPA DP5x Series	\$10,761.00	10%	\$9,684.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-IDPAAVDP	PDP for IDPA DP8x Series	\$12,784.00	10%	\$11,505.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-IDPANAOS	IDPA Network Validation Add-on Plus	\$5,140.00	10%	\$4,626.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-IDPAVEDP	PDP for IDPA DP4x Series	\$6,310.00	10%	\$5,679.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-IDPTRACKING	IDPA PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ISI1NHX	PDP for Isilon Expansion	\$1,500.00	10%	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ISI1NUP	PDP for Isilon Hardware Upgrade	\$1,600.00	10%	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ISI1SHX	PDP for Isilon Expansion, 1 Switch	\$1,900.00	10%	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ISIADV2UDP	PDP For Isilon Advanced Bundle 2U Node	\$13,230.00	10%	\$11,907.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ISIADVDP	PDP For Isilon Advanced Bundle	\$13,230.00	10%	\$11,907.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ISIADVHDDP	PDP For Isilon Advanced Bundle Dense	\$13,230.00	10%	\$11,907.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ISIENT2UDP	PDP For Isilon Enterprise Bundle 2U Node	\$10,830.00	10%	\$9,747.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ISIENTDP	PDP For Isilon Enterprise Bundle	\$10,830.00	10%	\$9,747.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ISIENTHDDP	PDP For Isilon Enterprise Bundle Dense	\$10,830.00	10%	\$9,747.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ISIOFSSYDP	PDP For Isilon OneFS SyncIQ	\$7,980.00	10%	\$7,182.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ISIOFSY2UDP	PDP For Isilon OneFS SyncIQ 2U Node	\$7,980.00	10%	\$7,182.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ISIOFSYHDDP	PDP For Isilon OneFS SyncIQ Dense	\$7,980.00	10%	\$7,182.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ISIWDIDP	PDP For Isilon Adv Design Deploy	\$14,280.00	10%	\$12,852.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-ISINTRACKING	ISILON PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PMAX2DP	PD For PowerMax 2000	\$13,620.00	10%	\$12,258.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PMAX8DP	PD For PowerMax 8000	\$13,620.00	10%	\$12,258.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PMAXUP	PD for PowerMax Base Upgrade	\$2,500.00	10%	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-NWDP	PDP For NetWorker Deploy	\$13,560.00	10%	\$12,204.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-NWTRACKING	NETWORKER PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-NWUP	PDP for Networker Upgrade	\$9,250.00	10%	\$8,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30APPSYNC	30dayPostDeployAssist AppSync	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30AVAMAR	30dayPostDeployAssist Avamar	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30CNCTRIX	30dayPostDeployAssist Connectrix	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30DD	30dayPostDeployAssist DD	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30DPA	30dayPostDeployAssist DPA	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30DPC	30dayPostDeployAssist DPC	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30DPS	30dayPostDeployAssist DPS	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-PDP-P30DPSEARCH	30dayPostDeployAssist DP Search	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30ECDM	30dayPostDeployAssist ECDM	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30ECS	30dayPostDeployAssist ECS	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30IDPA	30dayPostDeployAssist IDPA	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30ISILON	30dayPostDeployAssist Isilon	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30ISILSRCH	30dayPostDeployAssist Isilon Search	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30NW	30dayPostDeployAssist NetWorker	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30PPS	30dayPostDeployAssist PPS	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30PROTECTPT	30dayPostDeployAssist ProtectPoint	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30RP	30dayPostDeployAssist RecoverPoint	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30RP4VM	30dayPostDeployAssist RP4VM	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30SCALEIO	30 Day Post Deploy-Assist VxFlex OS	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30SDDC	SDDC 30-day PostDeploy Assist PDP	\$2,600.00	10%	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30SOURCE1	30dayPostDeployAssist SourceOne	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30SRM	30dayPostDeployAssist SRM	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30UNITY	30dayPostDeployAssist Unity	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30VIPR	30dayPostDeployAssist ViPR	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30VMAX	30dayPostDeployAssist VMAX	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30VXFLEX	30dayPostDeployAssist VxFlexOS	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30VXRAIL	30dayPostDeployAssist VxRail	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-P30XTREMIO	30dayPostDeployAssist XtremIO	\$240.00	10%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PPAPDBDP	PD for PowerProtect App Dir DB Deploy	\$3,300.00	10%	\$2,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PPAPMSDP	PD for PowerProtect App Dir MS Deploy	\$3,300.00	10%	\$2,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PPBUDP	PD for PowerProtect Backup Deploy	\$18,800.00	10%	\$16,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PPCYBER1MDP	PD for PowerProtect Cyber Rec 1M Deploy	\$7,500.00	10%	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PPCYBER3MDP	PD for PowerProtect Cyber Rec 3M Deploy	\$12,500.00	10%	\$11,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PPDATAMGRDP	PD for PowerProtect Data Manager Deploy	\$3,300.00	10%	\$2,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PPDDCCHX	PD for PowerProtect DD Code Upg	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PPDDCUUP	PD PowerProtect DD System Controller Upg	\$3,500.00	10%	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PPDDDSPHX	PD PowerProtect DD Inst for Stor Exp Dk	\$2,200.00	10%	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PPDDDSXHX	PD PowerProtect DD Inst for DS Exp Sif	\$2,600.00	10%	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PPDDESXHX	PD PowerProtect DD Inst for ES Exp Sif	\$2,100.00	10%	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PPDDIBDP	PD for PowerProtect Data Domain (Base)	\$6,540.00	10%	\$5,886.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PPDDPHDP	PD for PowerProtect Data Domain Prerack	\$6,300.00	10%	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PMAX2DP	PDP For PowerMax 2000	\$17,490.00	10%	\$15,741.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PMAX8DP	PDP For PowerMax 8000	\$17,490.00	10%	\$15,741.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PMAXUP	PDP for PowerMax Base Upgrade	\$3,700.00	10%	\$3,330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PPAPDBDP	PDP for PowerProtect App Dir DB Deploy	\$6,200.00	10%	\$5,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PPAPMSDP	PDP for PowerProtect App Dir MS Deploy	\$6,200.00	10%	\$5,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PPBUDP	PDP for PowerProtect Backup Deploy	\$29,200.00	10%	\$26,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PPCYBER1MDP	PDP for PowerProtect Cyber Rec 1M Deploy	\$10,500.00	10%	\$9,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PS-PDP-PPCYBER3MDP	PDP for PowerProtect Cyber Rec 3M Deploy	\$17,500.00	10%	\$15,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PPDATAMGRDP	PDP for PowerProtect Data Manager Deploy	\$6,200.00	10%	\$5,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PPDCCCHX	PDP PowerProtect DD Code Upg	\$3,400.00	10%	\$3,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PPDDCUUP	PDP for PowerProtect DD System Cntl Up	\$6,000.00	10%	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PPDDDSPHX	PDP PowerProtect DD Inst for Stor Exp Dk	\$3,800.00	10%	\$3,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PPDDDSXHX	PDP PowerProtect DD Inst for DS Exp Sfl	\$4,400.00	10%	\$3,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PPDESXHX	PDP PowerProtect DD Inst for ES Exp Sfl	\$3,600.00	10%	\$3,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PPDDIBDP	PDP for PowerProtect Data Domain (Base)	\$9,700.00	10%	\$8,730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PPDDPHDP	PDP for PowerProtect Data Domain Prerack	\$8,700.00	10%	\$7,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PPWRPROTDP	PDP For PowerProtect Software Deploy	\$49,000.00	10%	\$44,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PPSTORDP	PDP for PowerProtect Storage Dir Deploy	\$22,000.00	10%	\$19,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PPTRACKING	PROTECTPOINT PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-PPVMREPD	PDP for PowerProtect VM Replic Deploy	\$9,900.00	10%	\$8,910.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PPWRPROTDP	PD For PowerProtect Software Deploy	\$31,900.00	10%	\$28,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PPSTORDP	PD for PowerProtect Storage Dir Deploy	\$13,000.00	10%	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-PPVMREPD	PD for PowerProtect VM Replic Deploy	\$5,400.00	10%	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-RCVRPTOS	On Site RP Full Deploy for 4 RPAs	\$24,840.00	10%	\$22,356.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-RP4VMUP	PDP for RecoverPoint for VM Upgrade	\$1,900.00	10%	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-RPHX	PDP for RecoverPoint Expansion	\$5,500.00	10%	\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-RPTRACKING	RECOVERPOINT PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-RPUNIDP	PDP for RecoverPoint with Unity	\$6,300.00	10%	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-RPVMXDP	PDP for RecoverPoint with PowerMax	\$6,300.00	10%	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-RPVRRPTDP	ProDeploy Plus for RecoverPoint	\$19,000.00	10%	\$17,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-RPVXFLXDP	PDP for RecoverPoint with VxFlex OS	\$6,300.00	10%	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-RPXIOIMPSOS	On Site RP for XtremIO Deploy Add-On	\$5,660.00	10%	\$5,094.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-RPXTDP	PDP for RecoverPoint with XtremIO	\$6,300.00	10%	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-RVMTRACKING	RP4VM PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-S1DMOS	Impl SourceOne DM 1000 User Base Plus	\$14,670.00	10%	\$13,203.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-S1DMT2OS	Impl SourceOne DM 6000 User Base Plus	\$25,420.00	10%	\$22,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-S1DP	PDP for SourceOne EM 1000 T1	\$34,670.00	10%	\$31,203.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-S1DROS	Impl SourceOne DR 1000 User Base Plus	\$19,660.00	10%	\$17,694.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-S1DRT2OS	Impl SourceOne DR 6000 User Base Plus	\$30,780.00	10%	\$27,702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-S1F10DP	PDP for SourceOne FA 10TB	\$19,740.00	10%	\$17,766.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-S1F30DP	PDP for SourceOne, FA 30TB	\$26,510.00	10%	\$23,859.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-S1F50DP	PDP for SourceOne, FA 50TB	\$38,170.00	10%	\$34,353.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PS-PDP-S1SH10DP	PDP for SourceOne, SP 10TB	\$15,000.00	10%	\$13,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-S1SH30DP	PDP for SourceOne, SP 30TB	\$21,210.00	10%	\$19,089.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-S1SH50DP	PDP for SourceOne, SP 50TB	\$30,000.00	10%	\$27,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-S1T2DP	PDP for SourceOne EM 6000 T2	\$35,620.00	10%	\$32,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-S3XXXDP	PDP for Dell EMC Networking S3XXX	\$5,960.00	10%	\$5,364.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-S4XXXDP	PDP for Dell EMC Networking S4XXX	\$5,960.00	10%	\$5,364.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-S5XXXDP	PDP for Dell EMC Networking S5XXX	\$6,450.00	10%	\$5,805.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-SDDCDP	PDP For SDDC Deploy 1st Rack Only	\$78,560.00	10%	\$70,704.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-SDDCTRACK	VxRack SDDC ProDeploy PlusTracking	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-SHTRACKING	SEARCH PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-SIOTRACKING	VxFlex OS ProDeploy Plus Tracking	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-SOTRACKING	SOURCEONE PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-SRCHDP	PDP For Search Deploy	\$13,651.00	10%	\$12,285.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-SRMDP	PDP for SRM Implementation	\$17,010.00	10%	\$15,309.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-SRMMRDP	PDP For Storage Monitoring + Reporting	\$3,400.00	10%	\$3,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-TRACKING	ProDeploy Plus Tracking Model	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-UNYTRACKING	UNITY PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-UX2HDP	PDP for Unity 2 Host	\$3,520.00	10%	\$3,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-UX5FSDP	PDP for Unity 5 FS	\$2,340.00	10%	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-UXADDAEDP	PDP for Unity AF Dense DAE	\$2,600.00	10%	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-UXAFDP	PDP for Unity AF	\$8,000.00	10%	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-UXAFXDP	PDP for Unity XT AF	\$8,000.00	10%	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-UXAHWEX	PDP for Unity AF HW	\$2,600.00	10%	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-UXAVDP	PDP for Unity Antivirus	\$1,800.00	10%	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-UXHDAEDP	PDP for Unity HF DAE	\$2,600.00	10%	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-UXHDDAEDP	PDP for Unity HF Dense DAE	\$2,600.00	10%	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-UXHFDP	PDP for Unity HF	\$8,000.00	10%	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-UXHFXDP	PDP for Unity XT HF	\$8,000.00	10%	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-UXHHWEX	PDP for Unity HF HW	\$2,600.00	10%	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-UXREPD	PDP for Unity Replication	\$4,280.00	10%	\$3,852.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-UXSNAPDP	PDP for Unity Unified SnapShots	\$2,930.00	10%	\$2,637.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-VCFVXRDP	PDP for VCF on VxRail, Node Deploy	\$4,800.00	10%	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-VICTRACKING	ViPR C PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-VIPRIMPOS	ViPR Base Implementation, ProDeploy Plus	\$19,900.00	10%	\$17,910.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-VISTRACKING	SRM PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-VMAFUP	PDP for AF Base Upgrade	\$3,500.00	10%	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-VMXBASEUP	PDP for VMAX3 Base Upgrade	\$3,500.00	10%	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-VMXDP	PDP For VMAX	\$16,345.00	10%	\$14,710.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-VMXTRACKING	VMAX PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-VRLTRACKING	VXRAIL PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-VRPAUP	PDP for Virtual RPA Upgrade	\$5,500.00	10%	\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-VXFLEXOSDP	ProDeploy Plus for VxFlex OS	\$21,000.00	10%	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-VXRDP	PDP For VxRail Deploy Per Node	\$3,840.00	10%	\$3,456.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-X400DP	PDP Implementation for PowerProtectX400	\$8,350.00	10%	\$7,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-PDP-XIOTRACKING	XTREMIO PRODEPLOYPLUS TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-XTDP	PDP for XtremIO Deploy	\$14,000.00	10%	\$12,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PDP-Z92XXDP	PDP for Dell EMC Networking Z92XX	\$9,920.00	10%	\$8,928.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-RP4VMMDP	PD for RecoverPoint for VM	\$4,800.00	10%	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-RP4VMUP	PD for Recoverpoint for VM Upgrade	\$1,250.00	10%	\$1,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PD-RPHX	PD for RecoverPoint Expansion	\$3,200.00	10%	\$2,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PD-RPTRACKING	RECOVERPOINT PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-RPUNIDP	PD for RecoverPoint with Unity	\$3,000.00	10%	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-RPVMXDP	PD for RecoverPoint with PowerMax	\$3,000.00	10%	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-RPVRPTDP	ProDeploy for RecoverPoint	\$10,000.00	10%	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-RPVXFLXDP	PD RecoverPoint with VxFlex OS	\$3,000.00	10%	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-RPXTDP	PD for RecoverPoint with XtremIO	\$3,000.00	10%	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-RVMTRACKING	RP4VM PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-S1DP	PD for SourceOne, EM 1000 Tier 1	\$13,868.00	10%	\$12,481.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-S1F110DP	PD for SourceOne, File Arch 10TB	\$7,896.00	10%	\$7,106.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-S1F130DP	PD for SourceOne, File Arch 30TB	\$8,484.00	10%	\$7,635.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-S1F150DP	PD for SourceOne File Arch 50TB	\$14,248.00	10%	\$12,823.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-S1SH10DP	PD for SourceOne, SP Arch 10TB	\$6,000.00	10%	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-S1SH30DP	PD for SourceOne, SP Arch 30TB	\$10,604.00	10%	\$9,543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-S1SH50DP	PD for SourceOne, SP Arch 50TB	\$12,000.00	10%	\$10,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-S1T2DP	PD for SourceOne, EM 6000 User T2	\$15,268.00	10%	\$13,741.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-S3XXXDP	PD for Dell EMC Networking S3XXX	\$2,480.00	10%	\$2,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-S4XXXDP	PD for Dell EMC Networking S4XXX	\$2,480.00	10%	\$2,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-S5XXXDP	PD for Dell EMC Networking S5XXX	\$2,860.00	10%	\$2,574.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-SDDCTRACKING	VxRack SDDC ProDeploy Tracking	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-SIOTRACKING	VxFlex OS ProDeploy Tracking	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-SOTRACKING	SOURCEONE PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-PD-SRCHDP	PD For Search Deploy	\$8,190.60	10%	\$7,371.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-SRMDP	PD For SRM Implementation	\$11,720.00	10%	\$10,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-SRMRDP	PD For Storage Monitoring + Reporting	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-TRACKING	ProDeploy Tracking Model	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PD-UNYTRACKING	UNITY PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-UX2HDP	PD for Unity 2 Host	\$1,410.00	10%	\$1,269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PD-UX5FSDP	PD for Unity 5 FS	\$940.00	10%	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PD-UXADAEDP	PD for Unity AF DAE	\$1,700.00	10%	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PD-UXADDAEDP	PD for Unity AF Dense DAE	\$1,700.00	10%	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PD-UXAFDP	PD for Unity AF	\$4,730.00	10%	\$4,257.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-UXAFXDP	PD for Unity XT AF	\$4,730.00	10%	\$4,257.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-UXAHWEX	PD for Unity AF HW	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PD-UXAVDP	PD for Unity Antivirus	\$750.00	10%	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PD-UXHDAEDP	PD for Unity HF DAE	\$1,700.00	10%	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PD-UXHDDAEDP	PD for Unity HF Dense DAE	\$1,700.00	10%	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PD-UXHFDP	PD for Unity HF	\$4,730.00	10%	\$4,257.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-UXHFXDP	PD for Unity XT HF	\$4,730.00	10%	\$4,257.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-UXHWWEX	PD for Unity HF HW	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PD-UXREPDP	PD for Unity Replication	\$1,720.00	10%	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-PD-UXSNAPDP	PD for Unity Unified SnapShots	\$1,170.00	10%	\$1,053.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PD-VICTRACKING	ViPR C PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-VISTRACKING	SRM PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-VMAFUP	PD for AF Base Upgrade	\$2,200.00	10%	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-VMXBASEUP	PD for VMAX3 Base Upgrade	\$2,200.00	10%	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-VMXDP	PD For VMAX	\$12,870.00	10%	\$11,583.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-VMXTRACKING	VMAX PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-VRLTRACKING	VxRAIL PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-VRPAUP	PD for Virtual RPA Upgrade	\$3,200.00	10%	\$2,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PD-VXFLEXOSDP	ProDeploy for VxFlex OS	\$14,000.00	10%	\$12,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-VXRDP	PD For VxRail Deploy Per Node	\$2,150.00	10%	\$1,935.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-X400DP	PD Implementation for PowerProtect X400	\$4,500.00	10%	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-XIOTRACKING	XTREMIO PRODEPLOY TRACKING	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-XTDP	PD for XtremIO Deploy	\$8,440.00	10%	\$7,596.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PD-Z92XXDP	PD for Dell EMC Networking Z92XX	\$4,960.00	10%	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PK-CPYCRS	PK-SVC FOR COPYCROSS	\$15,000.00	10%	\$13,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PK-ESNMGR	PS ESN MANAGER STD IMP	\$7,500.00	10%	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-DDAV	AV AND DD INTEGRATED SOLUTION	\$570.00	10%	\$513.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-PKG-DDSAP	IMP FOR DD WITH SAP HANA STUDIO SOL	\$1,290.00	10%	\$1,161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-PKG-DMBDE	Architect + Impl Test Block Pkg	\$13,900.00	10%	\$12,510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-DMFDE	Architect + Impl Test File Pkg	\$9,400.00	10%	\$8,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-DPS	DPS Solution Package	\$1,690.00	10%	\$1,521.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-IMFSB	FAST Implementation Block Only	\$6,150.00	10%	\$5,535.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-IMFSU	FAST IMPLEMENT	\$6,150.00	10%	\$5,535.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-IMFSVE	DESIGN AND IMP FOR VNXE FAST SUITE	\$1,810.00	10%	\$1,629.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-IMLPB	VNX - SNAPVIEW SNAPSURE IMPLEMENT	\$2,730.00	10%	\$2,457.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-IMLPB	VNX - SNAPVIEW SNAPSURE IMPLEMENT	\$5,580.00	10%	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-IMMGTU	IMPLEMENT USM SUITE	\$3,220.00	10%	\$2,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-IMMGVE	IMP FOR UNIFIED VNXE MGMT SUITE	\$5,310.00	10%	\$4,779.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-IMRPB	VNX BLOCK - MIRRORVIEW IMPLEMENT	\$3,210.00	10%	\$2,889.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-IMRPU	VNX - MIRRORVIEW REPLICATOR IMP	\$11,550.00	10%	\$10,395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-IMSCU	SECURITY + COMP IMPLEMENT PKG - VNX	\$5,510.00	10%	\$4,959.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-IMSCVE	IMP 4 VNXE SECURITY + COMPLIANCE SUITE	\$2,250.00	10%	\$2,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-IRSRUNBK	Isolated Recovery Runbook Design and Imp	\$32,170.00	10%	\$28,953.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-LEBD	VNX - BASIC INSTALL-IMPLEMENT BLOCK	\$5,260.00	10%	\$4,734.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-MRBDE	VNX BLOCK INSTALL + IMPLEMENT	\$8,620.00	10%	\$7,758.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-MRUD	VNX - BASIC INSTALL-IMPLEMENT	\$8,080.00	10%	\$7,272.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-MRUDE	INSTALL IMPLEMENT VNX ENHANCED	\$11,290.00	10%	\$10,161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PS-PKG-RPDESCDP	RECOVERPOINT DESIGN FOR CDP	\$3,800.00	10%	\$3,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-RPDESDR	RECOVERPOINT DESIGN FOR DR	\$1,970.00	10%	\$1,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-RPIMPCDP	RECOVERPOINT IMPL CDP REPLICATION	\$2,880.00	10%	\$2,592.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-RPIMPDR	RECOVERPOINT IMPL DR REPLICATION	\$1,750.00	10%	\$1,575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-RPINSVRPA	RECOVERPOINT VRPA INSTALL	\$610.00	10%	\$549.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-RPXIOIMPS	RECOVERPOINT IMPL RP/XTREMIO SOLN	\$1,010.00	10%	\$909.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-VXEUD	VNXE	\$3,110.00	10%	\$2,799.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PKG-XIORPCINS	RECOVERPOINT CFG XTREMIO CONNECTOR	\$290.00	10%	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF SERVICES
PS-PPD-EHC	Deposit on PS Services EHC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PPD-ELA	Deposit on PS Services ELA	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-PPD-SERV	Deposit on PS Services	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-SMS	PROFESSIONAL SERVICES	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-SPSV-INFRA	PS SUPPORT SERVICES INFRA	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-TECH-EXP	MS TECHNOLOGY EXPENSE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-TECHNOLOGY	MS TECHNOLOGY LABOR	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-TRANS-EXP	MS TRANSITION EXPENSE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-TRANSITION	MS TRANSITION LABOR	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-TRAVEXP-ARC	RSA Travel + Expense Archer	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-TRAVEXP-AXM	RSA Travel + Expense Access Manager	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-TRAVEXP-CON	RSA Travel + Expense Consulting	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-TRAVEXP-DCS	RSA Travel + Expense DCS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-TRAVEXP-DLP	RSA Travel + Expense DLP	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-TRAVEXP-EAA	RSA Travel + Expense AA Ecomm	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-TRAVEXP-ENV	RSA Travel + Expense enVision	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-TRAVEXP-HAA	RSA Travel + Expense Hosted AA	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-TRAVEXP-OAA	RSA Travel + Expense OnPrem	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-TRAVEXP-SA	RSA Travel + Expense Security Analytics	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PSU1050W	GEN1 PLUS CFF Wide R 1050W ACDC PSU	\$367.19	10%	\$330.47	\$51.41	\$44.06	\$36.72	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
PSU1050WAF	GEN1 PLUS CFF Wide R 1050W ACDC PSU	\$366.10	10%	\$329.49	\$43.93	\$36.61	\$29.29	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
PSU1050WF	GEN1 PLUS CFF Wide R 1050W ACDC PSU FLEX	\$347.07	10%	\$312.36	\$48.59	\$41.65	\$34.71	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
PSU1050WFAF	GEN1 PLUS CFF Wide R 1050W ACDC PSU FLEX	\$346.04	10%	\$311.44	\$41.52	\$34.60	\$27.68	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
PSU400W	3RD GEN VE PS 400W DUAL 12V-5VSB OUTPUT	\$301.80	10%	\$271.62	\$42.25	\$36.22	\$30.18	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
PSUCM2UDAE	Unity 2U DAE Power Supply Cooling Module	\$427.55	10%	\$384.80	\$59.86	\$51.31	\$42.76	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
PSUCM2UDAEAF	Unity 2U DAE Power Supply Cooling Module	\$426.28	10%	\$383.65	\$51.15	\$42.63	\$34.10	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
PSU DAE	400W 1U, DUAL 12V, P/S W/ BLOWERS, DC IN	\$907.72	10%	\$816.95	\$108.93	\$90.77	\$72.62	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
PSUDAEDC	DC Unity 2U DAE PSU	\$774.62	10%	\$697.16	\$108.45	\$92.95	\$77.46	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PSUDAEDCAF	DC Tabasco power supply	\$1,043.12	10%	\$938.81	\$125.17	\$104.31	\$83.45	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
PSUDPEDC	DC Blastoff DPE PSU	\$824.92	10%	\$742.43	\$115.49	\$98.99	\$82.49	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
PSUDPEDCAF	DC Blastoff power supply	\$1,103.30	10%	\$992.97	\$132.40	\$110.33	\$88.26	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
PSUPGD-DMX	ZERO DOLLAR SYMM UPGRADE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PSUPGD-ESRS	ZERO DOLLAR ESRSUPGRADE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PSUPGD-VMAX	ZERO DOLLAR VMAX UPGRADE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PSUPGD-VMN	Zero Dollar VMAX Upgrade	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PSUPGD-VMNDARU	VMAX DARE Upgrade	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-UTILITY	PROFESSIONAL SERVICES	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-VTS	VIRTUSTREAM SERVICES	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SERVICES
PS-XSB-EXNI01	XS EX CONS NI BLD	\$6,530.00	10%	\$5,877.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-EXNI02	XS EX CONS NI BLD ADD	\$1,920.00	10%	\$1,728.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-EXNI03	XS EX BAS BKUP NI BLD	\$6,710.00	10%	\$6,039.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-EXNI04	XS EX BAS BKUP NI BLD ADD	\$1,570.00	10%	\$1,413.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-EXNI05	XS EX ADV BKUP NI BLD	\$7,920.00	10%	\$7,128.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-EXNI07	XS EX ARCV NI BLD	\$5,490.00	10%	\$4,941.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-EXNI08	XS EX ARCV NI BLD ADD	\$1,570.00	10%	\$1,413.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-EXNI09	XS EX ADV ARCV NI BLD	\$7,050.00	10%	\$6,345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-EXNI10	XS EX ADV ARCV NI BLD ADD	\$1,220.00	10%	\$1,098.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-EXNI11	XS EX PROT NI BLD	\$9,060.00	10%	\$8,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-EXNI12	XS EX PROT NI BLD ADD	\$2,610.00	10%	\$2,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-ORNS01	XS OR CONS NS BLD	\$5,490.00	10%	\$4,941.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-ORNS02	XS OR CONS NS BLD ADD	\$1,220.00	10%	\$1,098.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-ORNS03	XS ORR BKUP NS BLD	\$5,840.00	10%	\$5,256.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-ORNS04	XS ORR BKUP NS BLD ADD	\$1,660.00	10%	\$1,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-ORNS05	XS ORR PROT NS BLD	\$7,060.00	10%	\$6,354.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-ORNS06	XS ORR PROT NS FO/FB DRLL	\$3,840.00	10%	\$3,456.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-ORNS07	XS ORR CONS NS BLD	\$7,060.00	10%	\$6,354.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-ORNS08	XS ORR CONS NS BLD ADD	\$1,220.00	10%	\$1,098.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-SQNI01	XS SQ CONS NI BLD	\$6,530.00	10%	\$5,877.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSB-SQNI02	XS SQ CONS NI BLD ADD	\$1,920.00	10%	\$1,728.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSM-EX01	XS EX HEALTH	\$5,230.00	10%	\$4,707.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSP-EX01	XS EX PLN	\$11,450.00	10%	\$10,305.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSP-OR01	XS OR PLN	\$5,230.00	10%	\$4,707.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSP-OR02	XS OR PLN ADD	\$530.00	10%	\$477.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSP-SQ01	XS SQ PLN	\$9,880.00	10%	\$8,892.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PS-XSP-SQ02	XS SQ PLN ADD	\$2,360.00	10%	\$2,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
PW25U-NAP	PDU FOR NORTH AMERICA	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
PW40U-60-RS	RACK-40U-60 PWR CORD	\$2,200.00	38%	\$1,364.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
PW40U60-RSV	CAB QUAD POWER CORD US R+S CONNECTOR	\$1,530.00	26%	\$1,132.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
PW40U-60-US	RACK-40U-60 PWR CORD US	\$1,150.00	38%	\$713.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
PW40U-C-RS	40U-C PWR CORD - RS	\$1,150.00	38%	\$713.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
PW40U-C-US	40U-C PWR CORD - US	\$1,150.00	38%	\$713.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
PWCAB-USL	DUAL PWR RACK US TWIST	\$670.00	38%	\$415.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
PWR13-14-2M-EMEA	C13-C14 PDU RACK PWR CRD 2M EMEA	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
PWR13-14-2M-JPN	C13-C14 PDU RACK PWR CRD 2M JPN	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-14-2M-SMGUAM	C13-C14 PDU RACK JUMPERCRD 2M GM,SMA	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-14-4M-EMEA	C13-C14 PDU RACK PWR CRD 4M EMEA	\$30.00	10%	\$27.00	\$3.60	\$3.00	\$2.40	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-14-4M-JPN	2-PACK C13-C14 PDU RACK PWR CRDS JPN	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-14-4M-SMGUAM	C13-C14 PDU RACK JUMPERCRD 4M GM,SMA	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-BS1363-2M	C13 PWRCORD W/BS1363/SS145/A 250V 10A 2M	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-BS456	C13 PWRCORD W/ BS546 PLUG 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-BS546-2M	PowerCord C13 BS546 2M 250V 10A SAF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-BS1363	C13 PWRCORD W/ BSI 1363 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-CEE7-7	C13 PWRCORD W/ CEE7/7 PLUG 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-CEI23-16	C13 PWRCORD W/ CEI 23-16 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-CEI23-50-2M	C13 PWRCORD W/ CEI 23-50 250V 10A 2M	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-CNS690	C13 PWRCORD W/ CNS 690 125V,15A,3M,C13	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-GB1002	C13 PWRCORD W/ GB1002 250V 2M	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-IRAM2073	C13 PWRCORD W/ IRSM 2073 250V 10 A 2.5M	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-JISC8303	C13 CORD JISC8303 125V 10A - NON DPE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-KSC8305	C13 PWRCORD W/ KS C 8305 220V 2M	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-NBR14136	C13 PWRCORD W/ NBR 14136 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-NEMA5-15P-3M	C13 PWRCORD W/ NEMA5-15P 125V 15A 3M	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-SAA3	C13 PWRCORD W/ SAA/3 PLUG 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-SEV1011	C13 PWRCORD W/ SEV1011 PLUG 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-SI-32	C13 PWRCORD W/ SI-32 PLUG 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR13-TI16S3	HCIA 2 C13PWR CRDS TI16S3 PLUG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR200V/RACK	C13-C14 PDU RACK PWR CRD 2M N. AM	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR2400W-240VACF	VxRail-500 DUALHOTPLG 2400W PS 240V AC F	\$1,559.00	10%	\$1,403.10	\$187.08	\$155.90	\$124.72	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PWR2400W-240VACH	VxRail-500 DUALHOTPLG 2400W PS 240V AC H	\$1,559.00	10%	\$1,403.10	\$218.26	\$187.08	\$155.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR400VRACK	C13-C14 PDU RACK PWR CRD 4M N. AM	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC13-1.8MSCHUKO	PowerCrD C13 1.8M Schuko Plug CMBD	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC13AFSNIT107	C13 CORD W/ AFSNIT 107-2-D1 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC13-NEMA5-15P	C13 CORD NEMA 5-15 125V 10A - NON DPE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWR-C13-SCHUCO	HCIA C13PWR CORD 250V,10A,1.8M,SCHUCO	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC1920-12F-JPN-U	VXR C19-C20 PduRack Jumper 12F JAPAN U	\$12.00	10%	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC19-20-12FT-JPN	VXR C19-C20 PDURACK JUMPER CRD 12F JAPAN	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC19C20-12F-CH-U	VXR C19-C20 PduRack Jumper 12FT CHN U	\$12.00	10%	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC19-C20-12FT-CH	VXR C19-C20 PDU RACK JUMPER CRD 12FT CHN	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC19-C20-2F-JP-U	VXR C19-C20 PduRack Jumper 2F JAPAN U	\$11.00	10%	\$9.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC19-C20-2FT250V	VXRAIL500C19-C20 PDU RACK JUMPER CRD 2FT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC19-C20-2FT-JPN	VXR C19-C20 PDU RACK JUMPER CRD 2F JAPAN	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC19-C20-2FT-NAM	VXR C19-C20 PDURACK JUMPER CRD 2F NAM	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC19C20-2FT-NA-U	VXR C19-C20 PduRack Jumper 2F NAM U	\$11.00	10%	\$9.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC19-C20-2FT-USA	VXR C19-C20 PDU RACK JUMPER CRD 2FT USA	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC19C20-2F-USA-U	VXR C19-C20 PduRack Jumper 2FT USA U	\$11.00	10%	\$9.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC19-C20-2M-IND	VXR C19-C20 PDU RACK JUMPER CRD 2.5M IND	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC19C20-2M-IND-U	VXR C19-C20 PduRack Jumper 2.5M IND U	\$13.00	10%	\$11.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC19-C20-2M-NAM	VXR C19-C20 PDURACK JUMPER CRD 2.5M NAM	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC19-C20-2M-UK	VXR C19-C20 PDU RACK JUMPER CRD 2.5M UK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC19-C20-APJ	VxRail500C19-C20 PDU RACK JUMPER CRD APJ	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC19-C20-APJ-U	VXR C19-C20 PduRack Jumper APJ U	\$10.00	10%	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
PWRC-DCX-EU	DCX EU CEE7/7 PWR CRD KIT - 2PER	\$400.00	34%	\$264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PWRC-DCX-NA	DCX NORTHAM 250V PWR CRD KIT - 2PER	\$400.00	34%	\$264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
PWRC-DCX-NALV	DCX NORTHAM 110V PWR CRD KIT - 2PER	\$400.00	34%	\$264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PWRC-DCX-OT	DCX NON-EU 230V PWR CRD KIT - 2PER	\$400.00	34%	\$264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
PX-1008-100	PROMOTION: 10/10/10	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
PX-1008-20	PROMOTION: ViPRSP	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
PX-1008-40	PROMOTION: 40/40/40	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
PZ01A0077C	EMC RETROSPECT PROFESSIONAL ASMWIN 7.7	\$130.00	10%	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
PZ10A0077	EMC RETROSPECT PROFESSIONALWIN 7.7	\$119.00	10%	\$107.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
PZ11A0077	EMC RETROSPECT PROFESSIONALWIN 7.7	\$119.00	10%	\$107.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
PZ11A0077C	EMC RETROSPECT PROFESSIONALW/ASMWIN 7.7	\$249.00	10%	\$224.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
PZ24A0077	EMC RETROSPECT PROFESSIONAL UAC UPGRADE	\$29.00	10%	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
PZ2EA0077	EMC RETROSPECT PROFESSIONAL UAC UPGRADE	\$29.00	10%	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
PZ2EA0077C	EMC RETROSPECT PROFESSIONAL UAC UPG W/AS	\$159.00	10%	\$143.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
PZCEA0077C	EMC RETROSPECT PROFESSIONAL COMP UACW/AS	\$159.00	10%	\$143.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
Q-1200GB-HDD	HCIA 1.2TB 2.5 10K RPM SAS 512bps	\$1.00	10%	\$0.90	\$107.04	\$89.20	\$71.36	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-12C128GB-RJ45	HCIA Node 12core CPU 128GBMem 10GE RJ45	\$10,474.00	10%	\$9,426.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-12C128GB-SFP+	HCIA Node 12core CPU 128GBMem 10GE SFP+	\$10,474.00	10%	\$9,426.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-12C192GB-RJ45	HCIA Node 12core CPU 192GBMem 10GE RJ45	\$12,013.00	10%	\$10,811.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-12C192GB-SFP+	HCIA Node 12core CPU 192GBMem 10GE SFP+	\$12,013.00	10%	\$10,811.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-12C256GB-RJ45-12	Node 12core CPU 256GBMem 10GE RJ45 12G	\$13,305.00	10%	\$11,974.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-12C256GB-SFP+-12	Node 12core CPU 256GBMem 10GE SFP+ 12G	\$13,305.00	10%	\$11,974.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-16C256GB-RJ45	HCIA Node 16core CPU 256GBMem 10GE RJ45	\$20,483.00	10%	\$18,434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-16C256GB-RJ45-12	Node 16core CPU 256GBMem 10GE RJ45 12G	\$20,146.00	10%	\$18,131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-16C256GB-SFP+	HCIA Node 16core CPU 256GBMem 10GE SFP+	\$20,483.00	10%	\$18,434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-16C256GB-SFP+-12	Node 16core CPU 256GBMem 10GE SFP+ 12G	\$20,146.00	10%	\$18,131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-16C512GB-RJ45	HCIA Node 16core CPU 512GBMem 10GE RJ45	\$28,276.00	10%	\$25,448.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-16C512GB-RJ45-12	Node 16core CPU 512GBMem 10GE RJ45 12G	\$28,354.00	10%	\$25,518.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
Q-16C512GB-SFP+	HCIA Node 16core CPU 512GBMem 10GE SFP+	\$28,276.00	10%	\$25,448.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-16C512GB-SFP+-12	Node 16core CPU 512GBMem 10GE SFP+ 12G	\$28,354.00	10%	\$25,518.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-2000GB-HDD	HCIA 2.0TB 2.5 7.2K RPM SAS	\$1.00	10%	\$0.90	\$184.92	\$154.10	\$123.28	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-200G-SSD	2.5in 200GB SC+ HGST SSD QNTA	\$1.00	10%	\$0.90	\$200.28	\$166.90	\$133.52	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-20C256GB-RJ45	HCIA Node 20core CPU 256GBMem 10GE RJ45	\$27,551.00	10%	\$24,795.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-20C256GB-RJ45-12	Node 20core CPU 256GBMem 10GE RJ45 12G	\$27,214.00	10%	\$24,492.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-20C256GB-SFP+	HCIA Node 20core CPU 256GBMem 10GE SFP+	\$27,551.00	10%	\$24,795.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-20C256GB-SFP+-12	Node 20core CPU 256GBMem 10GE SFP+ 12G	\$27,214.00	10%	\$24,492.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-20C512GB-RJ45	HCIA Node 20core CPU 512GBMem 10GE RJ45	\$35,344.00	10%	\$31,809.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-20C512GB-RJ45-12	Node 20core CPU 512GBMem 10GE RJ45 12G	\$35,421.00	10%	\$31,878.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-20C512GB-SFP+	HCIA Node 20core CPU 512GBMem 10GE SFP+	\$35,344.00	10%	\$31,809.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-20C512GB-SFP+-12	Node 20core CPU 512GBMem 10GE SFP+ 12G	\$35,421.00	10%	\$31,878.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-24C256GB-RJ45-12	Node 24core CPU 256GBMem 10GE RJ45 12G	\$29,950.00	10%	\$26,955.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-24C256GB-SFP+-12	Node 24core CPU 256GBMem 10GE SFP+ 12G	\$29,950.00	10%	\$26,955.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-24C512GB-RJ45-12	Node 24core CPU 512GBMem 10GE RJ45 12G	\$38,157.00	10%	\$34,341.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-24C512GB-SFP+-12	Node 24core CPU 512GBMem 10GE SFP+ 12G	\$38,157.00	10%	\$34,341.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-28C256GB-RJ45-12	Node 28core CPU 256GBMem 10GE RJ45 12G	\$30,064.00	10%	\$27,057.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-28C256GB-SFP+-12	Node 28core CPU 256GBMem 10GE SFP+ 12G	\$30,064.00	10%	\$27,057.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-28C512GB-RJ45-12	Node 28core CPU 512GBMem 10GE RJ45 12G	\$38,271.00	10%	\$34,443.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-28C512GB-SFP+-12	Node 28core CPU 512GBMem 10GE SFP+ 12G	\$38,271.00	10%	\$34,443.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-3800G-SSD	HCIA 3.8TB SSD in 2.5	\$1.00	10%	\$0.90	\$1,068.72	\$890.60	\$712.48	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-400G-SSD	HCIA 400GB SSD in 2.5	\$1.00	10%	\$0.90	\$363.24	\$302.70	\$242.16	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-800G-SSD	HCIA 800GB SSD in 2.5	\$1.00	10%	\$0.90	\$639.00	\$532.50	\$426.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-CHAS-1200PS-FAN	HCIA Chassis w/ 1200W PS and Fan	\$1.00	10%	\$0.90	\$548.04	\$456.70	\$365.36	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-CHAS-1600PS-FAN	HCIA Chassis w/ 1600W PS and Fan	\$1.00	10%	\$0.90	\$577.92	\$481.60	\$385.28	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-CHAS-1600PS-FN12	HCIA Chassis w/ 1600W PS and Fan 12G	\$4,816.00	10%	\$4,334.40	\$577.92	\$481.60	\$385.28	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-CHASSIS-1200PS12	HCIA Chassis w/ 1200 PS and Fan 12G	\$1.00	10%	\$0.90	\$543.36	\$452.80	\$362.24	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
Q-CHASSIS-1600PS12	HCIA Chassis w/ 1600 PS and Fan 12G	\$1.00	10%	\$0.90	\$577.92	\$481.60	\$385.28	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
QLOGIC-XPC	QLOGIC EXPRESS CONFIGURATION TRACKING	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	EMC SELECT
QSFP28100G85COPTIC	VxRail QSFP28 SR4 100GbE 85C Optic	\$1,580.00	10%	\$1,422.00	\$189.60	\$158.00	\$126.40	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
R-9800-BEZEL-FAC	OPT DD9800 BEZEL FACTORY RACK G3	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-A12E30	OPTADD 7TO12 ES304X3M CBLKITFAC INS	\$1,100.00	26%	\$814.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-A16E30	OPT/ADD 9TO16 ES30/2X2M/2X3M/CBLKIT/40U	\$600.00	26%	\$444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-A16E30-CT	PT/ADD 9TO16 ES30/2X2M2X3M/CBLKIT/40U CT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-A16E30-H	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$600.00	26%	\$444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-A16E30-H-NF	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$489.40	15%	\$415.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-A24E30	OPTADD 17TO24 ES304X5M CBLKIT40U	\$600.00	26%	\$444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-A24E30-CT	OPTADD 17TO24 ES304X5M CBLKIT40U CT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-A24E30-H	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	\$600.00	26%	\$444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-A24E30-H-NF	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	\$489.40	15%	\$415.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-A6E30	OPTADD1TO6ES302X2M2X3MCBLKTF AC INS	\$600.00	26%	\$444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
RACK-40U	EMPTY 40U CABINET	\$4,190.00	38%	\$2,597.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
RACK-40U-60	40U COMMON RACK - 4 PDP	\$4,200.00	38%	\$2,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
RACK-40U-C	40U COMMON RACK	\$4,200.00	38%	\$2,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
RAILKIT1U1N	HCIA A8 READYRAILS 2-4 POST RACKS 1U1N	\$1.00	10%	\$0.90	\$6.12	\$5.10	\$4.08	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
RAILKIT1U1NNAF	VxRail-500 A8 RRAILS 2-4POSTRACKS1U1N AF	\$52.00	10%	\$46.80	\$6.24	\$5.20	\$4.16	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
RAILKIT1U1NU	HCIA A8 ReadyRails 2-4 Post Racks 1U1N U	\$98.00	10%	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
RAILKIT2U1N	HCIA B4 READYRAILS 2-4 POST RACKS 2U1N	\$1.00	10%	\$0.90	\$6.12	\$5.10	\$4.08	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
RAILKIT2U1NAF	VxRail-500 B4 RDYRAILS2-4POSTRACKS2U1NAF	\$52.00	10%	\$46.80	\$6.24	\$5.20	\$4.16	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
RAILKIT2U1NU	HCIA B4 ReadyRails 2-4 Post Racks 2U1N U	\$98.00	10%	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
RAIN-SMT	EMC RAINFINITY SERVER MAINTENANCE TRIGGE	\$1.00	38%	\$0.62	\$2,323.33	\$2,050.00	\$1,435.00	\$0.00	\$615.00	\$0.00	\$0.00	B	NAS
RAIN-SMT-CL	EMC RAINFINITY SERVER MAINTENANCE TRIGGE	\$1.00	38%	\$0.62	\$4,646.67	\$4,100.00	\$2,870.00	\$0.00	\$1,230.00	\$0.00	\$0.00	B	NAS
RCK40U-SECURE	ANTI-TIP BRACKET, 40U CAB	\$160.00	38%	\$99.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
R-DD-EMI-SHLDEOS	DD MID-TIER EMI SHIELD EOS - FAC W-DOOR	\$89.62	15%	\$76.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
RDIMM2666INFO	VxRail-500 FactoryOrd Rq 2666Mhz RDIMMs	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
RDIMM2933INFO	VxRail FactoryOrd Rq 2933Mhz RDIMM	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
R-DS60-3-135S-G3	OPT DS60 SHELF 45X3TB SAS HDD RACK G3	\$99,327.46	15%	\$84,428.34	\$13,905.84	\$11,919.30	\$9,932.75	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-3-135SN	OPT DS60 SHELF 45X3TB SAS HDD RACK	\$157,250.00	26%	\$116,365.00	\$22,015.00	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-DS60-3-135SR-G3	OPT DS60 SHELF 45X3TB SAS RACK RETN G3	\$1.00	15%	\$0.85	\$15,802.17	\$13,544.71	\$11,287.26	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-3-135SRN	OPT DS60 SHELF 45X3T SASHD RACK RETN	\$157,250.00	26%	\$116,365.00	\$22,015.00	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-DS60-3-180S-G3	OPT DS60 SHELF 60X3TB SAS HDD RACK G3	\$132,015.69	15%	\$112,213.34	\$18,482.20	\$15,841.88	\$13,201.57	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-3-180SR-G3	OPT DS60 SHELF 60X3TB SAS RACK RETN G3	\$1.00	15%	\$0.85	\$21,002.50	\$18,002.14	\$15,001.78	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-3-45S-G3	OPT DS60 SHELF 15X3TB SAS HDD RACK G3	\$35,341.67	15%	\$30,040.42	\$4,947.83	\$4,241.00	\$3,534.17	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-3-45SN	OPT DS60 SHELF 15X3TB SAS HDD RACK	\$55,950.00	26%	\$41,403.00	\$7,833.00	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-DS60-3-45SR-G3	OPT DS60 SHELF 15X3TB SAS HDD RETN G3	\$1.00	15%	\$0.85	\$5,622.56	\$4,819.34	\$4,016.12	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-3-45SRN	OPT DS60 SHELF 15X3T SASHD RACK RETN	\$55,950.00	26%	\$41,403.00	\$7,833.00	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-DS60-3-90S-G3	OPT DS60 SHELF 30X3TB SAS HDD RACK G3	\$66,291.82	15%	\$56,348.05	\$9,280.85	\$7,955.02	\$6,629.18	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-3-90SN	OPT DS60 SHELF 30X3TB SAS HDD RACK	\$104,950.00	26%	\$77,663.00	\$14,693.00	\$12,594.00	\$10,495.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-DS60-3-90SR-G3	OPT DS60 SHELF 30X3TB SAS RACK RETN G3	\$1.00	15%	\$0.85	\$10,546.57	\$9,039.92	\$7,533.27	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-3-90SRN	OPT DS60 SHELF 30X3T SASHD RACK RETN	\$104,950.00	26%	\$77,663.00	\$14,693.00	\$12,594.00	\$10,495.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-DS60-4-120S-G3	OPT DS60 SHELF 30X4TB SAS HDD RACK G3	\$80,345.51	15%	\$68,293.68	\$11,248.37	\$9,641.46	\$8,034.55	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-4-120SN	OPT DS60 SHELF 30X4TB SAS HDD RACK	\$127,200.00	26%	\$94,128.00	\$17,808.00	\$15,264.00	\$12,720.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-DS60-4-120SR-G3	OPT DS60 SHELF 30X4TB SAS RACK RETN G3	\$1.00	15%	\$0.85	\$12,782.37	\$10,956.32	\$9,130.27	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-4-120SRN	OPT DS60 SHELF 30X4T SAS HDD RACK RETN	\$127,200.00	26%	\$94,128.00	\$17,808.00	\$15,264.00	\$12,720.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-DS60-4-180S-G3	OPT DS60 SHELF 45X4TB SAS HDD RACK G3	\$120,392.89	15%	\$102,333.96	\$16,855.00	\$14,447.15	\$12,039.29	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-4-180SN	OPT DS60 SHELF 45X4TB SAS HDD RACK	\$190,600.00	26%	\$141,044.00	\$26,684.00	\$22,872.00	\$19,060.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-DS60-4-180SR-G3	OPT DS60 SHELF 45X4TB SAS RACK RETN G3	\$1.00	15%	\$0.85	\$19,153.54	\$16,417.32	\$13,681.10	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-4-180SRN	OPT DS60 SHELF 45X4T SASHD RACK RETN	\$190,600.00	26%	\$141,044.00	\$26,684.00	\$22,872.00	\$19,060.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
R-DS60-4-240S-CT	OPT DS60 SHELF 60X4TB SAS HDD RACK CT	\$1.00	26%	\$0.74	\$35,462.00	\$30,396.00	\$25,330.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-DS60-4-240S-G3	OPT DS60 SHELF 60X4TB SAS HDD RACK G3	\$159,997.20	15%	\$135,997.62	\$22,399.61	\$19,199.66	\$15,999.72	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-4-240SG3-CT	OPT DS60 SHELF 60X4TB SAS HDD RACK G3 CT	\$1.01	15%	\$0.86	\$22,243.90	\$19,066.20	\$15,888.50	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-4-240SG3CTB	DS60 SHELF 60X4TB SASHDD RACK G3 CT BUND	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-4-240SR-G3	OPT DS60 SHELF 60X4TB SAS RACK RETN G3	\$1.00	15%	\$0.85	\$25,454.22	\$21,817.90	\$18,181.59	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-4-60S-G3	OPT DS60 SHELF 15X4TB SAS HDD RACK G3	\$42,857.92	15%	\$36,429.23	\$6,000.11	\$5,142.95	\$4,285.79	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-4-60SN	OPT DS60 SHELF 15X4TB SAS HDD RACK	\$67,850.00	26%	\$50,209.00	\$9,499.00	\$8,142.00	\$6,785.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-DS60-4-60SR-G3	OPT DS60 SHELF 15X4TB SAS RACK RETN G3	\$1.00	15%	\$0.85	\$6,818.36	\$5,844.31	\$4,870.25	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-4-60SRN	OPT DS60 SHELF 15X4T SASHD RACK RETN	\$67,850.00	26%	\$50,209.00	\$9,499.00	\$8,142.00	\$6,785.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-DS60-DAE	DD DS60 SHELF Factory	\$3,811.50	15%	\$3,239.78	\$533.61	\$457.38	\$381.15	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-DAE-CT	DD DS60 SHELF Factory CT	\$1.01	15%	\$0.86	\$529.90	\$454.20	\$378.50	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$495.44	15%	\$421.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-SAS-5M	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$596.14	15%	\$506.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-SAS-5M-CT	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-DS60-SAS-5M-DP	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
RECOVERP_DWIN	RP WINDOWS DRIVER(EMC OEM Products)	\$3,000.00	15%	\$2,550.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	E	OPEN EDITION
RECOVERP_KIT	RP MEDIA KIT(EMC OEM Products)	\$15.00	15%	\$12.75	\$3.00	\$2.70	\$0.00	\$0.00	\$0.00	\$0.00	E	OPEN EDITION
RECOVERP_DUNIX	RP UNIX DRIVER(EMC OEM Products)	\$5,000.00	15%	\$4,250.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	E	OPEN EDITION
RECOVERP_ET02	RP ENGINE: 0-2 DRIVERS(EMC OEM Products)	\$25,000.00	15%	\$21,250.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	E	OPEN EDITION
R-EMISHIELD-2U	EMI SHIELD FOR 2U SHELF	\$269.88	15%	\$229.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-EMISHIELD-3U	EMI Shield for 3U Shelf	\$83.58	15%	\$71.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
REMOT-PROT-V51	Remote Protection Suite for VNX5100=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
REMOT-PROT-V53	Remote Protection Suite for VNX5300=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
REMOT-PROT-V55	Remote Protection Suite for VNX5500=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
REMOT-PROT-V57	Remote Protection Suite for VNX5700=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
REMOT-PROT-V75	Remote Protection Suite for VNX7500=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
REMPROT-VNX5200	Remote Protection Suite for VNX5200=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
REMPROT-VNX5400	Remote Protection Suite for VNX5400=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
REMPROT-VNX5600	Remote Protection Suite for VNX5600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
REMPROT-VNX5800	Remote Protection Suite for VNX5800=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
REMPROT-VNX7600	Remote Protection Suite for VNX7600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
REMPROT-VNX8000	Remote Protection Suite for VNX8000=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
RENEWAL	LEASE RENEWAL	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	HOST
RENEWAL-CEL	LEASE RENEWAL FOR CELERRA	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
RENEWAL-CL	LEASE RENEWAL FOR CLARIION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
RENEWAL-CNT	LEASE RENEWAL FOR CENTERA	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
R-ES30-15A-B	OPTIONES30 SHELF15X1T SATAHDRACKARHV	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-ES30-15-B	OPTIONES30 SHELF15X1TB SATA HDDRACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-ES30-30A-B	OPTIONES30 SHELF15X2T SATAHDRACKARHV	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-ES30-30-B	OPTIONES30 SHELF15X2TB SATA HDDRACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-ES30-30S-B	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
R-ES30-30SN	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK	\$1.00	26%	\$0.74	\$5,096.00	\$4,368.00	\$3,640.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-ES30-45-B	OPTIONES30 SHELF15X3TB SATA HDDRACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-ES30-45S-B	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
R-ES30-45S-CT	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK CT	\$1.00	26%	\$0.74	\$7,441.00	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-ES30-45S-G3	OPT,ES30 SHELF,15X3TB SAS HDD,RACK G3	\$33,572.37	15%	\$28,536.51	\$4,700.13	\$4,028.68	\$3,357.24	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-ES30-45S-G3-B	OPT,ES30 SHELF,15X3TB SAS HDD,RACK G3 B	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-ES30-45S-G3-CT	OPT,ES30 SHELF,15X3TB SAS HDD,RACK CT	\$1.01	15%	\$0.86	\$4,667.46	\$4,000.68	\$3,333.90	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-ES30-45SN	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK	\$1.00	26%	\$0.74	\$7,441.00	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-ES30-45SR-G3	OPT,ES30 SHELF,15X3TB SAS,RACK RETN G3	\$1.00	15%	\$0.85	\$5,341.17	\$4,578.14	\$3,815.12	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-ES30-45SRN	OPTION,ES30 SHELF,15X3T SASHD,RACK,RETN	\$1.00	26%	\$0.74	\$7,441.00	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-ES30-60S-CT	OPTION ES30 SHELF 15X4TB SAS HDD CT	\$1.00	26%	\$0.74	\$8,932.00	\$7,656.00	\$6,380.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-ES30-60S-G3	OPT,ES30 SHELF,15X4TB SAS HDD,RACK G3	\$40,299.13	15%	\$34,254.26	\$5,641.88	\$4,835.90	\$4,029.91	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-ES30-60S-G3-B	OPT,ES30 SHELF,15X4TB SAS HDD,RACK G3 B	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-ES30-60S-G3-CT	OPT,ES30 SHELF,15X4TB SAS HDD,RACK CT	\$1.01	15%	\$0.86	\$5,602.66	\$4,802.28	\$4,001.90	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-ES30-60SN	OPTION ES30 SHELF 15X4TB SAS HDD	\$1.00	26%	\$0.74	\$8,932.00	\$7,656.00	\$6,380.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-ES30-60SR-G3	OPT,ES30 SHELF,15X4TB SAS,RACK RETN G3	\$1.00	15%	\$0.85	\$6,411.35	\$5,495.44	\$4,579.53	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-ES30-60SRN	OPTION ES30 SHELF 15X4TB SAS HDD RETN	\$1.00	26%	\$0.74	\$8,932.00	\$7,656.00	\$6,380.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-ES40-60S-G3	ES40 SHELF 12G 15X4TB SAS Factory	\$40,299.13	15%	\$34,254.26	\$5,641.88	\$4,835.90	\$4,029.91	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-ES40-60S-G3-CT	ES40 SHELF 12G 15X4TB SAS Factory CT	\$1.01	15%	\$0.86	\$5,602.66	\$4,802.28	\$4,001.90	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
R-FACIN2200	OPTION FACTORY INSTALL KIT DD2200	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
R-FACIN2500	OPTION,FACTORYINSTALL KIT,40URACK,DD2500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
R-FACIN4200	OPTION,FACTORY INSTALL KIT,DD4200	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
R-FACIN4500	OPTION,FACTORY INSTALL KIT,DD4500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
R-FACIN6300-BZ	DD6300 OPTION - FACT INSTALL BEZEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACIN6300-BZE	DD6300 OPTION - FACT INSTALL BEZEL EMC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACIN6800-BZ	DD6800 OPTION - FACT INSTALL BEZEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACIN6800-BZE	DD6800 OPTION - FACT INSTALL BEZEL EMC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACIN6900-BZ	DD6900 - FACT Install Bezel	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACIN7200	OPTION,FACTORY INSTALL KIT,DD7200	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-FACIN9300-BZ	DD9300 OPTION - FACT INSTALL BEZEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACIN9300-BZE	DD9300 OPTION - FACT INSTALL BEZEL EMC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACIN9400-BZ	DD9400 - FACT Install Bezel	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACIN9500	OPTION FACTORY INSTALL KIT DD9500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-FACIN9800	OPTION FACTORY INSTALL KIT DD9800	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACIN9800-BZ	DD9800 OPTION - FACT INSTALL BEZEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACIN9800-BZE	DD9800 OPTION - FACT INSTALL BEZEL EMC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACIN9900-BZ	DD9900 - FACT Install Bezel	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACIN-DS60-BZ3	DS60 OPTION - FACT INSTALL BEZEL G3	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACIN-ES30-BZ3	ES30 OPTION - FACT INSTALL BEZEL G3	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACIN-ES40-BZ3	ES40 OPTION - FACT INSTALL BEZEL G3	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACIN-FS15-BZ	FS15 OPTION - FACT INSTALL BEZEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACINS2UA	OPTIONFACTORY INSTALL KIT40U860/890	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-FACIN-SSD-BZ3	FS25 OPTION - FACT INSTALL BEZEL G3.14	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACINSTL6300	DD6300 OPTION - FACTORY INSTALL KIT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FACINSTL6800	DD6800 OPTION - FACTORY INSTALL KIT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
R-FACINSTL9300	DD9300 OPTION - FACTORY INSTALL KIT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FS15-15X800G-SSD	OPT - FLASH SHELF 15x800GB SSD FACT INSTL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FS15-2X800G-SSD	OPT - FLASH SHELF 2x800GB SSD FACT INSTL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FS15-4X800G-SSD	OPT - FLASH SHELF 4x800GB SSD FACT INSTL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FS15-5X800G-SSD	OPT - FLASH SHELF 5x800GB SSD FACT INSTL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FS15-8X800G-SSD	OPT - FLASH SHELF 8x800GB SSD FACT INSTL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-FS25-DAE	DD FS25 SHELF Factory	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3MRACK	\$322.00	26%	\$238.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3MRACK	\$262.83	15%	\$223.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M,RACK	\$150.00	26%	\$111.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-HA-ES30-SAS2-CT	CABLE HA INTERCONNECT ES30 2M,RACK CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M,RACK	\$122.85	15%	\$104.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M RACK	\$380.00	26%	\$281.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-HA-ES30-SAS5-CT	CABLE HA INTERCONNECT ES30 5M RACK CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M RACK	\$310.16	15%	\$263.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-HA-INTER-1	CABLE HA INTERCONNECT CTRLR 1MRACK	\$500.00	26%	\$370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
R-HA-INTER-1-NF	CABLE HA INTERCONNECT CTRLR 1MRACK	\$407.84	15%	\$346.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
RISER640CNFG2DUAL	VxRail-500 RISER R640 CONFIG2 LP	\$19.00	10%	\$17.10	\$2.66	\$2.28	\$1.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
RISER640CNFG4SNGL	VxRail-500 RISER R640 CONFIG4 LP	\$19.00	10%	\$17.10	\$2.66	\$2.28	\$1.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
RISER740CNFG1SNGL	VxRail-500 RISER R740 CONFIG1	\$690.00	10%	\$621.00	\$96.60	\$82.80	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
RISER740CNFG4DUAL	VxRail-500 RISER R740 CONFIG4	\$819.00	10%	\$737.10	\$114.66	\$98.28	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
RISER740CNFG6DUAL	VxRail-500 RISER R740CNFG6 AND BOSS CTR	\$277.00	10%	\$249.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
RISER740S5701S2S	VxRail-500 RISER R740 S570 1B 2B	\$68.00	10%	\$61.20	\$9.52	\$8.16	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
RKM-SWITCH18	RKM LICENSE UP TO 18 ENCRYPTED PORTS(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
RKM-SWITCH4	RKM LIC 1-4 ENCRYPT DEVICES 1PER DEV(EMC OEM Products)	\$13,000.00	15%	\$11,050.00	\$2,600.00	\$2,340.00	\$2,080.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
RKM-SWITCH5	RKM LIC 5-99 ENCRYPT DEVICES 1PER DEV(EMC OEM Products)	\$15,000.00	15%	\$12,750.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
RKM-SWITCH54	RKM LICENSE UP TO 54 ENCRYPTED PORTS(EMC OEM Products)	\$1.00	15%	\$0.85	\$5,000.00	\$4,500.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
RKM-SWITCH55	RKM LICENSE UNLIMITED PORTS(EMC OEM Products)	\$1.00	15%	\$0.85	\$8,000.00	\$7,200.00	\$6,400.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
R-MDATA1	AVM G4S M1200 STORAGE NODE MFG INST	\$24,904.75	26%	\$18,429.52	\$3,486.67	\$2,988.57	\$2,490.48	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
R-MDATA1N	DD METADATA NODE MFG INST	\$1.00	26%	\$0.74	\$3,486.67	\$2,988.57	\$2,490.48	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
R-MEDACC1	DD MEDIA ACCESS NODE MFG INT	\$43,390.75	26%	\$32,109.16	\$6,074.71	\$5,206.89	\$4,339.08	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
R-MEDACC1N	DD MEDIA ACCESS NODE MFGINT	\$1.00	26%	\$0.74	\$6,074.71	\$5,206.89	\$4,339.08	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
RM-IN-U31PLUS	RM FOR INVISTA / UNIX 31 HOSTS + UP	\$1.00	26%	\$0.74	\$1,200.00	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
RM-INV-LINUX	RM FOR INVISTA CLONES / LINUX HST	\$1.00	26%	\$0.74	\$1,075.00	\$989.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
RM-INV-U16-30	RM FOR INVISTA CLONES / UNIX 16-30 HOSTS	\$1.00	26%	\$0.74	\$1,350.00	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
RM-INV-UNIX	RM FOR INVISTA CLONES / UNIX HST	\$1.00	26%	\$0.74	\$1,500.00	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
RM-INV-W16-30	RM FOR INVISTA CLONES / WINDOWS 16-30 HO	\$1.00	26%	\$0.74	\$900.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
RM-INV-WIN	RM FOR INVISTA CLONES / WINDOWS HST	\$1.00	26%	\$0.74	\$1,000.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
RM-IN-W31PLUS	RM FOR INVISTA / WINDOWS 31 HOSTS + UP	\$1.00	26%	\$0.74	\$800.00	\$736.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	INVISTA
R-NDMPACL1	DD NDMP ACCELERATOR NODE MFG INST	\$14,378.00	26%	\$10,639.72	\$2,012.92	\$1,725.36	\$1,437.80	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
R-NDMPACL1N	DD NDMP ACCELERATOR NODE MFG INST	\$1.00	26%	\$0.74	\$2,012.92	\$1,725.36	\$1,437.80	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
ROAM-1TB	ROAM MIGRATION LIC - 1TB(EMC OEM Products)	\$6,800.00	15%	\$5,780.00	\$1,360.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS
ROAM-30DAYEXT	ROAM 30 DAY TIME EXTENSION(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS
ROAM-3TB	ROAM MIGRATION LIC 3TB(EMC OEM Products)	\$18,400.00	15%	\$15,640.00	\$3,680.00	\$3,312.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS
ROAM-5TB	ROAM MIGRATION LIC 5TB(EMC OEM Products)	\$27,290.00	15%	\$23,196.50	\$5,458.00	\$4,912.20	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS
ROAM-ASM	ROAM ASSESSMENT LICENSE(EMC OEM Products)	\$9,100.00	15%	\$7,735.00	\$1,820.00	\$1,638.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NAS
ROAM-DCD	ROAM DOCUMENTATION + CD	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
RP-CDP-CX1	CX3-10 CDP	\$20,000.00	26%	\$14,800.00	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CDP-CX1-2U	CDP CX3-10 CX3-20 UPGRD	\$20,250.00	26%	\$14,985.00	\$4,050.00	\$3,645.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CDP-CX1-4U	CDP CX3-10 CX3-40 UPGRD	\$54,750.00	26%	\$40,515.00	\$10,950.00	\$9,855.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CDP-CX1-8U	CDP CX3-10 CX3-80 UPGRD	\$95,000.00	26%	\$70,300.00	\$19,000.00	\$17,100.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CDP-CX2	CX3-20 CDP	\$35,000.00	26%	\$25,900.00	\$7,000.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CDP-CX2-4U	CDP CX3-20 CX3-40 UPGRD	\$39,750.00	26%	\$29,415.00	\$7,950.00	\$7,155.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CDP-CX2-8U	CDP CX3-20 CX3-80 UPGRD	\$80,000.00	26%	\$59,200.00	\$16,000.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CDP-CX4	CX3-40 CDP	\$65,000.00	26%	\$48,100.00	\$13,000.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CDP-CX4-8U	CDP CX3-40 CX3-80 UPGRD	\$60,000.00	26%	\$37,000.00	\$10,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CDP-CX8	CX3-80 CDP	\$100,000.00	26%	\$74,000.00	\$20,000.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CLR-CX1	CX3-10 CLR	\$20,000.00	26%	\$14,800.00	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CLR-CX1-2U	CLR CX1 CX2 UPGD	\$15,500.00	26%	\$11,470.00	\$3,100.00	\$2,790.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CLR-CX1-4U	CLR CX1 CX4 UPGD	\$57,500.00	26%	\$42,550.00	\$11,500.00	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
RP-CLR-CX1-8U	CLR CX1 CX8 UPGD	\$100,000.00	26%	\$74,000.00	\$20,000.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CLR-CX2	CX3-20 CLR	\$35,500.00	26%	\$26,270.00	\$7,100.00	\$6,390.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CLR-CX2-4U	CLR CX2 CX4 UPGD	\$42,000.00	26%	\$31,080.00	\$8,400.00	\$7,560.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CLR-CX2-8U	CLR CX2 CX8 UPGD	\$84,500.00	26%	\$62,530.00	\$16,900.00	\$15,210.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CLR-CX4	CX3-40 CLR	\$77,500.00	26%	\$57,350.00	\$15,500.00	\$13,950.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CLR-CX4-8U	CLR CX4 CX8 UPGD	\$42,500.00	26%	\$31,450.00	\$8,500.00	\$7,650.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CLR-CX8	CX3-80 CLR	\$120,000.00	26%	\$88,800.00	\$24,000.00	\$21,600.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CP-UG-CLR1	CDP CX1 CLR CX1 UPGD	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CP-UG-CLR2	CDP CX2 CLR CX2 UPGD	\$500.00	26%	\$370.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CP-UG-CLR4	CDP CX4 CLR CX4 UPGD	\$12,500.00	26%	\$9,250.00	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-CP-UG-CLR8	CDP CX8 CLR CX8 UPGD	\$20,000.00	26%	\$14,800.00	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RPCP-UG-CPCX1	CDP BASE 4TB UG CX1 CDP	\$134,100.00	26%	\$99,234.00	\$26,820.00	\$24,138.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RPCP-UG-CPCX2	CDP BASE 4TB UG CX2 CDP	\$119,100.00	26%	\$88,134.00	\$23,820.00	\$21,438.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RPCP-UG-CPCX4	CDP BASE 4TB UG CX4 CDP	\$89,100.00	26%	\$65,934.00	\$17,820.00	\$16,038.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RPCP-UG-CPCX8	CDP BASE 4TB UG CX8 CDP	\$54,100.00	26%	\$40,034.00	\$10,820.00	\$9,738.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-DR	RECOVERPOINT 1.2TB DRIVE(EMC OEM Products)	\$1,165.00	15%	\$990.25	\$139.80	\$116.50	\$81.55	\$0.00	\$11.65	\$0.00	E	OPEN EDITION
RPEX-CDPCX-UG	RPSE TO RPEX LOCAL REG CAP UG FOR CX	\$2,050.00	26%	\$1,517.00	\$410.00	\$369.00	\$328.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
RPEX-CRRCX-UG	RPSE TO RPEX REMOTE REG CAP UG FOR CX	\$4,065.00	26%	\$3,008.10	\$813.00	\$731.70	\$650.40	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
RPEX-GEN4	GEN4 RPA FOR RPEX(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,540.20	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	E	OPEN EDITION
RPEX-GEN4U	GEN4 RPA FOR RPEX ADD APPLIANCES ONLY(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,540.20	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	E	OPEN EDITION
RP-HW-1U	RP 1U APPLIANCE(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,320.00	\$1,100.00	\$770.00	\$0.00	\$110.00	\$0.00	E	OPEN EDITION
RP-HW-1U-GEN3	RP 1U APPLIANCE GEN 3(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,320.00	\$1,100.00	\$770.00	\$0.00	\$110.00	\$0.00	E	OPEN EDITION
RP-HW-1U-GEN4	RP 1U APPLIANCE GEN4(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,540.20	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	E	OPEN EDITION
RP-HW-1U-GEN3A	RP 1U APPLIANCE GEN3 CDP ONLY(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,320.00	\$1,100.00	\$770.00	\$0.00	\$110.00	\$0.00	E	OPEN EDITION
RP-HW-1U-GEN3B	RP 1U APPLIANCE GEN3 CLR(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,320.00	\$1,100.00	\$770.00	\$0.00	\$110.00	\$0.00	E	OPEN EDITION
RP-HW-1U-GEN4A	RP 1U APPLIANCE GEN4 CDP ONLY(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,540.20	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	E	OPEN EDITION
RP-HW-1U-GEN4B	RP 1U APPLIANCE GEN4 CLR(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,540.20	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	E	OPEN EDITION
RP-HW-G4	GEN4 RPA FOR RP(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,540.20	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	E	OPEN EDITION
RP-HW-G4-SE	GEN4 RPA FOR RP/SE(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,540.20	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	E	OPEN EDITION
RP-HW-G4-SEU	GEN4 RPA FOR RP/SE ADD APPLIANCES ONLY(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,540.20	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	E	OPEN EDITION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
RP-HW-G4-U	GEN4 RPA FOR RP ADD APPLIANCES ONLY(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,540.20	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	E	OPEN EDITION
RPLR-UG-LRCX1	CLR CX1 RP CLR 8TB UPGD	\$168,000.00	26%	\$124,320.00	\$33,600.00	\$30,240.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RPLR-UG-LRCX2	CLR CX2 RP CLR 8TB UPGD	\$152,500.00	26%	\$112,850.00	\$30,500.00	\$27,450.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RPLR-UG-LRCX4	CLR CX4 RP CLR 8TB UPGD	\$110,500.00	26%	\$81,770.00	\$22,100.00	\$19,890.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RPLR-UG-LRCX8	CLR CX8 RP CLR 8TB UPGD	\$68,000.00	26%	\$50,320.00	\$13,600.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-PS	RECOVERPOINT POWER SUPPLY(EMC OEM Products)	\$385.00	15%	\$327.25	\$46.20	\$38.50	\$26.95	\$0.00	\$3.85	\$0.00	E	OPEN EDITION
RP-RR-CX1	CX3-10 CRR	\$10,000.00	26%	\$7,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-RR-CX1-2U	CRR CX3-10 CX3-20 UPGRD	\$10,700.00	26%	\$7,918.00	\$2,140.00	\$1,926.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-RR-CX1-4U	CRR CX3-10 CX3-40 UPGRD	\$41,750.00	26%	\$30,895.00	\$8,350.00	\$7,515.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-RR-CX1-8U	CRR CX3-10 CX3-80 UPGRD	\$70,500.00	26%	\$52,170.00	\$14,100.00	\$12,690.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-RR-CX2	CX3-20 CRR	\$18,000.00	26%	\$13,320.00	\$3,600.00	\$3,240.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-RR-CX2-4U	CRR CX3-20 CX3-40 UPGRD	\$33,750.00	26%	\$24,975.00	\$6,750.00	\$6,075.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-RR-CX2-8U	CRR CX3-20 CX3-80 UPGRD	\$62,500.00	26%	\$46,250.00	\$12,500.00	\$11,250.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-RR-CX4	CX3-40 CRR	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-RR-CX4-8U	CRR CX3-40 CX3-80 UPGRD	\$35,500.00	26%	\$26,270.00	\$7,100.00	\$6,390.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-RR-CX8	CX3-80 CRR	\$70,000.00	26%	\$51,800.00	\$14,000.00	\$12,600.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-RR-CXBW	CX BW REDUCTION OPTION	\$30,000.00	26%	\$22,200.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-RR-NS120	RECOVERPOINT FOR NS-120 LIC BUNDLE	\$20,000.00	26%	\$14,800.00	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION
RP-RR-NS20	RP/NS BUNDLE FOR CELERRA	\$10,000.00	26%	\$7,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION
RP-RR-NS40	RP/NS 40 BUNDLE FOR CELERRA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION
RP-RR-NS480	RECOVERPOINT FOR NS-480 LIC BUNDLE	\$40,000.00	26%	\$29,600.00	\$8,000.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION
RP-RR-NS80	RP/NS 80 BUNDLE FOR CELERRA	\$70,000.00	26%	\$51,800.00	\$14,000.00	\$12,600.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION
RP-RR-NS960	CELERRA NS-960 RECOVERPOINT BUNDLE	\$72,000.00	26%	\$53,280.00	\$14,400.00	\$12,960.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION
RP-RR-NSG2	RP/NS-G2 BUNDLE FOR CELERRA	\$40,000.00	26%	\$29,600.00	\$8,000.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	OPEN EDITION
RP-RR-UG-CLR1	CRR CX1 CLR CX1 UPGD	\$10,000.00	26%	\$7,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-RR-UG-CLR2	CRR CX2 CLR CX2 UPGD	\$17,500.00	26%	\$12,950.00	\$3,500.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-RR-UG-CLR4	CRR CX4 CLR CX4 UPGD	\$32,500.00	26%	\$24,050.00	\$6,500.00	\$5,850.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RP-RR-UG-CLR8	CRR CX8 CLR CX8 UPGD	\$50,000.00	26%	\$37,000.00	\$10,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RPRR-UG-RRCX1	CRR BASE 8TB UG CX1 CRRR	\$114,150.00	26%	\$84,471.00	\$22,830.00	\$20,547.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RPRR-UG-RRCX2	CRR BASE 8TB UG CX2 CRR	\$106,150.00	26%	\$78,551.00	\$21,230.00	\$19,107.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RPRR-UG-RRCX4	CRR BASE 8TB UG CX4 CRR	\$79,150.00	26%	\$58,571.00	\$15,830.00	\$14,247.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RPRR-UG-RRCX8	CRR BASE 8TB UG CX8 CRR	\$54,150.00	26%	\$40,071.00	\$10,830.00	\$9,747.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RPSE-CRR-4R	RECOVERPOINT ADVANCED PROTECTION PACK	\$14,500.00	26%	\$10,730.00	\$2,900.00	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
RPS-V53-UPG	RECPNT + RPS RTU FOR VNX5300	\$3,843.75	10%	\$3,459.38	\$768.75	\$691.88	\$615.00	\$0.00	\$0.00	\$0.00	UE	OPEN EDITION
RPS-V55-UPG	RECPNT + RPS RTU FOR VNX5500	\$13,784.00	26%	\$10,200.16	\$2,756.80	\$2,481.12	\$2,205.44	\$0.00	\$0.00	\$0.00	UM-S	OPEN EDITION
RPS-V57-UPG	RECPNTS + RPS RTU FOR VNX5700	\$28,190.00	26%	\$20,860.60	\$5,638.00	\$5,074.20	\$4,510.40	\$0.00	\$0.00	\$0.00	UM-S	OPEN EDITION
RPS-V75-UPG	RECPNTS + RPS RTU FOR VNX7500	\$67,173.00	26%	\$49,708.02	\$13,434.60	\$12,091.14	\$10,747.68	\$0.00	\$0.00	\$0.00	UM-S	OPEN EDITION
RPS-VNX5200	VNX5200 Remote Protection Suite=IC	\$8,594.00	26%	\$6,359.56	\$1,718.80	\$1,546.92	\$1,375.04	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
RPS-VNXCA2	VNXCA2 REMOTE PROTECTION SUITE=IC	\$1.00	26%	\$0.74	\$3,062.60	\$2,756.34	\$2,450.08	\$0.00	\$0.00	\$0.00	UM	VNXCA SOFTWARE
RPS-VNXCA4	VNXCA4 REMOTE PROTECTION SUITE=IC	\$1.00	26%	\$0.74	\$2,297.00	\$2,067.30	\$1,837.60	\$0.00	\$0.00	\$0.00	UM	VNXCA SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
RRAILKIT1U1NCMA	HCIA A7 READYRAILS II WITH CMA 1U1N	\$1.00	10%	\$0.90	\$23.76	\$19.80	\$15.84	\$0.00	\$0.00	\$0.00	J	VXRAIL
RRAILKIT1U1NCMAAF	VxRail-500 A7 RRAILS II WITH CMA 1U1N AF	\$199.00	10%	\$179.10	\$23.88	\$19.90	\$15.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
RRAILKIT1U1NCMAH	VxRail-500 A7 READYRAILS II W/CMA 1U1N	\$199.00	10%	\$179.10	\$27.86	\$23.88	\$19.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
RRAILKIT1U1NCMAU	HCIA Cable Management Arm Only 1U1N U	\$98.00	10%	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
RRAILKIT1U1NH	VxRail-500 A8READYRAILS2-4 POSTTRACKS1U1N	\$52.00	10%	\$46.80	\$7.28	\$6.24	\$5.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
RRAILKIT1U1NNOCMA	HCIA A7 READYRAILS II WITHOUT CMA 1U1N	\$1.00	10%	\$0.90	\$18.72	\$15.60	\$12.48	\$0.00	\$0.00	\$0.00	J	VXRAIL
RRAILKIT1U1NNOCMAF	VxRail-500 A7 RRAILS II W/O CMA 1U1N AF	\$157.00	10%	\$141.30	\$18.84	\$15.70	\$12.56	\$0.00	\$0.00	\$0.00	J	VXRAIL
RRAILKIT1U1NNOCMAH	VxRail-500 A7 READYRAILS II W/O CMA 1U1N	\$157.00	10%	\$141.30	\$21.98	\$18.84	\$15.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
RRAILKIT1U1NNOCMAU	HCIA A7 ReadyRaILs II Without CMA 1U1N U	\$146.00	10%	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
RRAILKIT2U1NCMA	HCIA B6 READYRAILS II WITH CMA 2U1N	\$1.00	10%	\$0.90	\$23.76	\$19.80	\$15.84	\$0.00	\$0.00	\$0.00	J	VXRAIL
RRAILKIT2U1NCMAAF	VxRail-500 B6 READYRAILS II W/CMA 2U1NAF	\$199.00	10%	\$179.10	\$23.88	\$19.90	\$15.92	\$0.00	\$0.00	\$0.00	J	VXRAIL
RRAILKIT2U1NCMAH	VxRail-500 B6 READYRAILS II W/CMA 2U1N H	\$199.00	10%	\$179.10	\$27.86	\$23.88	\$19.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
RRAILKIT2U1NCMAU	HCIA Cable Management Arm Only 2U1N U	\$98.00	10%	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
RRAILKIT2U1NH	VxRail-500 B4 RR 2-4 POST RACKS 2U1NH	\$52.00	10%	\$46.80	\$7.28	\$6.24	\$5.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
RRAILKIT2U1NNOCMA	HCIA B6 READYRAILS II WITHOUT CMA 2U1N	\$1.00	10%	\$0.90	\$18.72	\$15.60	\$12.48	\$0.00	\$0.00	\$0.00	J	VXRAIL
RRAILKIT2U1NNOCMAF	VxRail-500 B6 READYRAILS IIV/OCMA 2U1NAF	\$157.00	10%	\$141.30	\$18.84	\$15.70	\$12.56	\$0.00	\$0.00	\$0.00	J	VXRAIL
RRAILKIT2U1NNOCMAH	VxRail-500 B6 READYRAILS II W/O CMA 2U1N	\$157.00	10%	\$141.30	\$21.98	\$18.84	\$15.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
RRAILKIT2U1NNOCMAU	HCIA B6 ReadyRaILs II Without CMA 2U1N U	\$146.00	10%	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
RSA-12-HP-DAC	High Performance Direct Attach Capacity	\$33,558.50	10%	\$30,202.65	\$5,704.95	\$5,033.78	\$3,691.44	\$0.00	\$1,309.60	\$0.00	UE	VNX HARDWARE
RSA-142-HD-DAC	High Density Direct Attach Capacity	\$85,470.65	10%	\$76,923.59	\$14,530.01	\$12,820.60	\$9,401.77	\$0.00	\$3,335.44	\$0.00	UE	VNX HARDWARE
RSA-180-HD-DAC	RSA 180TB High Density JBOD for SA	\$104,197.40	10%	\$93,777.66	\$17,713.56	\$15,629.61	\$11,461.71	\$0.00	\$4,066.24	\$0.00	UE	VNX HARDWARE
RSA-22-HD-DAC	High Density Direct Attach Capacity	\$13,719.63	10%	\$12,347.67	\$2,332.34	\$2,057.94	\$1,509.16	\$0.00	\$535.40	\$0.00	UE	VNX HARDWARE
RSA-32-HD-DAC	High Density Direct Attach Capacity	\$20,484.63	10%	\$18,436.17	\$3,482.39	\$3,072.69	\$2,253.31	\$0.00	\$799.40	\$0.00	UE	VNX HARDWARE
RSA-33-HP-DAC	High Performance Direct Attach Capacity	\$35,705.88	10%	\$32,135.29	\$6,070.00	\$5,355.88	\$3,927.65	\$0.00	\$1,393.40	\$0.00	UE	VNX HARDWARE
RSA-46-HD-DAC	High Density Direct Attach Capacity	\$22,022.13	10%	\$19,819.92	\$3,743.76	\$3,303.32	\$2,422.43	\$0.00	\$859.40	\$0.00	UE	VNX HARDWARE
RSA-ARC-BAS	RSA - ARCHER BASIC SERVICES	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	NA
RSA-ARC-PS	RSA - ARCHER CUSTOM SERVICES	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	NA
R-SAS-HDMS2	R CABLE,DD,SASMINISAS HD-MINISAS,2 METER	\$151.05	15%	\$128.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
R-SAS-HDMS2-CT	R CABLE,DD,SASMINISAS HD-MINISAS,2M CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-SAS-HDMS5	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$382.66	15%	\$325.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-SAS-HDMS5-CT	5M MINI-HDX4 TO MINI-SASX4 CABLE CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-SAS-MSMS3	3M M-SAS TO M-SAS CABLE	\$201.40	15%	\$171.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
R-SAS-MSMS3-CT	3M M-SAS TO M-SAS CABLE CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
RZ01A0077C	EMC RETROSPECT SBS STANDARD ASMWIN 7.7	\$130.00	10%	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
RZ10A0077	EMC RETROSPECT SBS STANDARDWIN 7.7	\$479.00	10%	\$431.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
RZ11A0077	EMC RETROSPECT SBS STANDARDWIN 7.7	\$479.00	10%	\$431.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
RZ11A0077C	EMC RETROSPECT SBS STANDARDW/ASMWIN 7.7	\$609.00	10%	\$548.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
RZ24A0077	EMC RETROSPECT SBS STANDARD UAC UPGWIN	\$119.00	10%	\$107.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
RZ2EA0077	EMC RETROSPECT SBS STANDARD UAC UPGWIN	\$119.00	10%	\$107.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
RZ2EA0077C	EMC RETROSPECT SBS STANDARD UAC UPG W/AS	\$249.00	10%	\$224.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
RZCEA0077C	EMC RETROSPECT SBS COMPETITIVE UAC W/ASM	\$249.00	10%	\$224.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
S1-CTA-VE	S1 CPCTY BDL CTA-VE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
S1-CTA-VE-CF	S1 CPCTY BDL CTA-VE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
S1-CTA-VE-HA	S1 CPCTY BDL CTA-VE-HA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
S1-CTA-VE-HA-CF	S1 CPCTY BDL CTA-VE-HA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
S1DM-ROY-S1	DISC MGR ROYALTY LIC REVENUE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
S1-ECS	ECS SERVER FOR SOURCEONE EDISCOVERY(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	E	OPEN STORAGE
S1EM-ROY-LIC	S1 EMAIL ROYALTY LIC REVENUE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
S1-FI	FILE INTELLIGENCE SERVER FOR S1(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	E	OPEN STORAGE
S1-FIE	S1-FI-ENT SERVER(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	E	OPEN STORAGE
S1-IC-ECS	INFOCTR ECS SERVER FOR SOURCEONE EDISCOV(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	E	OPEN STORAGE
S1-IC-FI	INFOCTR FILE INT ENT SERVER S1 KAZEON(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	E	OPEN STORAGE
S1-IC-FIE	S1-IC-FI-ENT SERVER(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	E	OPEN STORAGE
S1-LS	S1 LIC SOL	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
S1SP-ROY-LIC	S1 SHAREPOINT ROYALTY LIC REVENUE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
S200-SSD-001	S200-2.4T/24G/4x1GE	\$1.00	24%	\$0.76	\$14,948.98	\$12,813.41	\$10,677.84	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
S200-SSD-002	S200-2.4T/24G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$15,205.37	\$13,033.17	\$10,860.98	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
S200-SSD-003	S200-2.4T/48G/4x1GE	\$1.00	24%	\$0.76	\$15,130.64	\$12,969.12	\$10,807.60	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
S200-SSD-004	S200-2.4T/48G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$15,386.89	\$13,188.76	\$10,990.63	\$0.00	\$0.00	\$0.00	IS	ISILON	
S200-SSD-005	S200-2.4T/96G/4x1GE	\$1.00	24%	\$0.76	\$15,436.05	\$13,230.90	\$11,025.75	\$0.00	\$0.00	\$0.00	IS	ISILON	
S200-SSD-006	S200-2.4T/96G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$15,692.43	\$13,450.66	\$11,208.88	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-001	S210-7.2TB/32G/2x10GE+2x1GE	\$54,235.77	24%	\$41,219.19	\$7,593.01	\$6,508.29	\$5,423.58	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-002	S210-7.2TB/64G/2x10GE+2x1GE	\$56,402.09	24%	\$42,865.59	\$7,896.29	\$6,768.25	\$5,640.21	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-003	S210-14.4TB/32G/2x10GE+2x1GE	\$66,576.85	24%	\$50,598.41	\$9,320.76	\$7,989.22	\$6,657.68	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-004	S210-14.4TB/64G/2x10GE+2x1GE	\$69,120.54	24%	\$52,531.61	\$9,676.88	\$8,294.46	\$6,912.05	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-005	S210-21.6TB/64G/2x10GE+2x1GE	\$77,480.10	24%	\$58,884.88	\$10,847.21	\$9,297.61	\$7,748.01	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-006	S210-21.6TB/128G/2x10GE+2x1GE	\$82,218.37	24%	\$62,485.96	\$11,510.57	\$9,866.20	\$8,221.84	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-007	S210-21.6TB/256G/2x10GE+2x1GE	\$93,047.96	24%	\$70,716.45	\$13,026.71	\$11,165.76	\$9,304.80	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-008	S210-28.8TB/64G/2x10GE+2x1GE	\$92,752.33	24%	\$70,491.77	\$12,985.33	\$11,130.28	\$9,275.23	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-009	S210-28.8TB/128G/2x10GE+2x1GE	\$97,490.59	24%	\$74,092.85	\$13,648.68	\$11,698.87	\$9,749.06	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-010	S210-28.8TB/256G/2x10GE+2x1GE	\$108,320.19	24%	\$82,323.34	\$15,164.83	\$12,998.42	\$10,832.02	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-011	S210-14.4T/128G/2x10GE/2x1GE	\$76,885.80	24%	\$58,433.21	\$10,764.01	\$9,226.30	\$7,688.58	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-012	S210-14.4T/256G/2x10GE/2x1GE	\$87,998.93	24%	\$66,879.19	\$12,319.85	\$10,559.87	\$8,799.89	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-013	S210-7.2T/128G/2x10GE/2x1GE	\$63,949.41	24%	\$48,601.55	\$8,952.92	\$7,673.93	\$6,394.94	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-014	S210-7.2T/256G/2x10GE/2x1GE	\$74,776.99	24%	\$56,830.51	\$10,468.78	\$8,973.24	\$7,477.70	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-015	S210-14.4T/128G/2x40GE/2x1GE	\$78,547.62	24%	\$59,696.19	\$10,996.67	\$9,425.71	\$7,854.76	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-016	S210-14.4T/256G/2x40GE/2x1GE	\$89,703.13	24%	\$68,174.38	\$12,558.44	\$10,764.38	\$8,970.31	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-017	S210-14.4T/64G/2x40GE/2x1GE	\$70,698.61	24%	\$53,730.94	\$9,897.81	\$8,483.83	\$7,069.86	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-018	S210-21.6T/128G/2x40GE/2x1GE	\$83,865.05	24%	\$63,737.44	\$11,741.11	\$10,063.81	\$8,386.51	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-019	S210-21.6T/256G/2x40GE/2x1GE	\$94,729.97	24%	\$71,994.78	\$13,262.20	\$11,367.60	\$9,473.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-020	S210-21.6T/64G/2x40GE/2x1GE	\$79,111.65	24%	\$60,124.85	\$11,075.63	\$9,493.40	\$7,911.17	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-021	S210-28.8T/128G/2x40GE/2x1GE	\$99,253.31	24%	\$75,432.52	\$13,895.46	\$11,910.40	\$9,925.33	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-022	S210-28.8T/256G/2x40GE/2x1GE	\$110,104.10	24%	\$83,679.12	\$15,414.57	\$13,212.49	\$11,010.41	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-023	S210-28.8T/64G/2x40GE/2x1GE	\$94,506.98	24%	\$71,825.30	\$13,230.98	\$11,340.84	\$9,450.70	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-024	S210-7.2T/128G/2x40GE/2x1GE	\$65,424.57	24%	\$49,722.67	\$9,159.44	\$7,850.95	\$6,542.46	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-025	S210-7.2T/256G/2x40GE/2x1GE	\$76,311.68	24%	\$57,996.88	\$10,683.64	\$9,157.40	\$7,631.17	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-026	S210-7.2T/64G/2x40GE/2x1GE	\$57,781.39	24%	\$43,913.86	\$8,089.40	\$6,933.77	\$5,778.14	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-E01	S210-21.6T SED/64G/2x10GE+2x1GE	\$96,920.50	24%	\$73,659.58	\$13,568.87	\$11,630.46	\$9,692.05	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-E01-HO	S210-21.6T SED/64G/2x10GE 2x1GE/HO	\$46,484.63	24%	\$35,328.32	\$6,507.85	\$5,578.16	\$4,648.46	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-E02	S210-21.6T SED/128G/2x10GE+2x1GE	\$102,652.63	24%	\$78,016.00	\$14,371.37	\$12,318.32	\$10,265.26	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-E02-HO	S210-21.6T SED/128G/2x10GE 2x1GE/HO	\$49,491.45	24%	\$37,613.50	\$6,928.80	\$5,938.97	\$4,949.15	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-E03	S210-21.6T SED/256G/2x10GE+2x1GE	\$115,754.50	24%	\$87,973.42	\$16,205.63	\$13,890.54	\$11,575.45	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-E03-HO	S210-21.6T SED/256G/2x10GE 2x1GE/HO	\$56,291.10	24%	\$42,781.24	\$7,880.75	\$6,754.93	\$5,629.11	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-E04	S210-20.7T+800G SSD-SED/64G/2x10GE+2x1GE	\$115,577.92	24%	\$87,839.22	\$16,180.91	\$13,869.35	\$11,557.79	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-E04-HO	S210-20.7T/800G SSD-SED/64G/2x10GE/HO	\$56,115.54	24%	\$42,647.81	\$7,856.17	\$6,733.86	\$5,611.55	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-E05	S210-20.7T+800G SSD-SED/128G/2x10GE2x1GE	\$121,500.75	24%	\$92,340.57	\$17,010.11	\$14,580.09	\$12,150.08	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-E05-HO	S210-20.7T/800G SSD-SED/128G/2x10GE/HO	\$59,122.36	24%	\$44,932.99	\$8,277.13	\$7,094.68	\$5,912.24	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-E06	S210-20.7T+800G SSD-SED/256G/2x10GE2x1GE	\$135,038.51	24%	\$102,629.27	\$18,905.39	\$16,204.62	\$13,503.85	\$0.00	\$0.00	\$0.00	IS	ISILON	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
S210-SAS-E06-HO	S210-20.7T/800G SSD-SED/256G/2x10GE/HO	\$65,922.01	24%	\$50,100.73	\$9,229.08	\$7,910.64	\$6,592.20	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E07	S210-19.8T+1.6T SSD-SED/64G/2x10GE+2x1GE	\$135,448.16	24%	\$102,940.60	\$18,962.74	\$16,253.78	\$13,544.82	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E07-HO	S210-19.8T/1.6T SSD-SED/64G/2x10GE/HO	\$65,854.40	24%	\$50,049.34	\$9,219.62	\$7,902.53	\$6,585.44	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E08	S210-19.8T+1.6T SSD-SED/128G/2x10G+2x1GE	\$141,370.99	24%	\$107,441.95	\$19,791.94	\$16,964.52	\$14,137.10	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E08-HO	S210-19.8T/1.6T SSD-SED/128G/2x10G/HO	\$68,861.22	24%	\$52,334.53	\$9,640.57	\$8,263.35	\$6,886.12	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E09	S210-19.8T+1.6T SSD-SED/256G/2x10G+2x1GE	\$154,907.73	24%	\$117,729.87	\$21,687.08	\$18,588.93	\$15,490.77	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E09-HO	S210-19.8T/1.6T SSD-SED/256G/2x10G/HO	\$75,660.87	24%	\$57,502.26	\$10,592.52	\$9,079.30	\$7,566.09	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E10	S210-20.7T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$123,757.89	24%	\$94,056.00	\$17,326.10	\$14,850.95	\$12,375.79	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E11	S210-20.7T+1.6T SSD-SED/128G/2x10GE 2x1	\$129,232.72	24%	\$98,216.87	\$18,092.58	\$15,507.93	\$12,923.27	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E12	S210-20.7T+1.6T SSD-SED/256G/2x10GE 2x1	\$141,745.33	24%	\$107,726.45	\$19,844.35	\$17,009.44	\$14,174.53	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E13	S210-19.8T+3.2T SSD-SED/64G/2x10GE 2x1GE	\$170,004.39	24%	\$129,203.34	\$23,800.61	\$20,400.53	\$17,000.44	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E14	S210-19.8T+3.2T SSD-SED/128G/2x10GE 2x1	\$175,690.11	24%	\$133,524.48	\$24,596.61	\$21,082.81	\$17,569.01	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E15	S210-19.8T+3.2T SSD-SED/256G/2x10GE 2x1	\$188,686.03	24%	\$143,401.38	\$26,416.04	\$22,642.32	\$18,868.60	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E22	S210-19.8T/1.6T SSD-SED/128G/2x40GE/2x1G	\$143,383.95	24%	\$108,971.80	\$20,073.75	\$17,206.07	\$14,338.39	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E23	S210-19.8T/1.6T SSD-SED/256G/2x40GE/2x1G	\$156,957.01	24%	\$119,287.33	\$21,973.98	\$18,834.84	\$15,695.70	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E24	S210-19.8T/1.6T SSD-SED/64G/2x40GE/2x1GE	\$137,446.99	24%	\$104,459.71	\$19,242.58	\$16,493.64	\$13,744.70	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E25	S210-19.8T+3.2T SSD-SED/128G/2x40GE 2x1G	\$177,986.59	24%	\$135,269.81	\$24,918.12	\$21,358.39	\$17,798.66	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E26	S210-19.8T+3.2T SSD-SED/256G/2x40GE 2x1G	\$190,989.57	24%	\$145,152.07	\$26,738.54	\$22,918.75	\$19,098.96	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E27	S210-19.8T+3.2T SSD-SED/64G/2x40GE 2x1GE	\$172,299.87	24%	\$130,947.90	\$24,121.98	\$20,675.98	\$17,229.99	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E28	S210-20.7T/800G SSD-SED/128G/2x40GE2x1GE	\$123,402.72	24%	\$93,786.07	\$17,276.38	\$14,808.33	\$12,340.27	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E29	S210-20.7T/800G SSD-SED/256G/2x40GE2x1GE	\$136,986.89	24%	\$104,110.04	\$19,178.16	\$16,438.43	\$13,698.69	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E30	S210-20.7T/800G SSD-SED/64G/2x40GE/2x1GE	\$117,459.71	24%	\$89,269.38	\$16,444.36	\$14,095.16	\$11,745.97	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E31	S210-20.7T+1.6T SSD-SED/128G/2x40GE 2x1G	\$131,280.99	24%	\$99,773.55	\$18,379.34	\$15,753.72	\$13,128.10	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E32	S210-20.7T+1.6T SSD-SED/256G/2x40GE 2x1G	\$143,814.79	24%	\$109,299.24	\$20,134.07	\$17,257.77	\$14,381.48	\$0.00	\$0.00	\$0.00	IS	ISILON



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
S210-SAS-E33	S210-20.7T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$125,799.09	24%	\$95,607.31	\$17,611.87	\$15,095.89	\$12,579.91	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E34	S210-21.6T SED/128G/2x40GE/2x1GE	\$104,442.60	24%	\$79,376.38	\$14,621.96	\$12,533.11	\$10,444.26	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E35	S210-21.6T SED/256G/2x40GE/2x1GE	\$117,598.95	24%	\$89,375.20	\$16,463.85	\$14,111.87	\$11,759.90	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-E36	S210-21.6T SED/64G/2x40GE/2x1GE	\$98,686.25	24%	\$75,001.55	\$13,816.08	\$11,842.35	\$9,868.63	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S01	S210-13.2T/1.6T SSD/64G/2x10GE 2x1GE	\$98,968.77	24%	\$75,216.27	\$13,855.63	\$11,876.25	\$9,896.88	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S02	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE	\$114,536.64	24%	\$87,047.85	\$16,035.13	\$13,744.40	\$11,453.66	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S02-HO	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE/HO	\$56,545.37	24%	\$42,974.48	\$7,916.35	\$6,785.44	\$5,654.54	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S03	S210-6.9TB+400GB SSD/32G/2x10GE+2x1GE	\$64,110.85	24%	\$48,724.25	\$8,975.52	\$7,693.30	\$6,411.09	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S04	S210-6.9TB+400GB SSD/64G/2x10GE+2x1GE	\$66,345.79	24%	\$50,422.80	\$9,288.41	\$7,961.49	\$6,634.58	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S05	S210-6.9TB+800GB SSD/32G/2x10GE+2x1GE	\$68,095.39	24%	\$51,752.50	\$9,533.35	\$8,171.45	\$6,809.54	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S06	S210-6.9TB+800GB SSD/64G/2x10GE+2x1GE	\$70,429.21	24%	\$53,526.20	\$9,860.09	\$8,451.51	\$7,042.92	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S07	S210-13.8TB+400GB SSD/32G/2x10GE+2x1GE	\$73,861.83	24%	\$56,134.99	\$10,340.66	\$8,863.42	\$7,386.18	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S08	S210-13.8TB+400GB SSD/64G/2x10GE+2x1GE	\$76,405.52	24%	\$58,068.20	\$10,696.77	\$9,168.66	\$7,640.55	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S09	S210-13.8TB+800GB SSD/32G/2x10GE+2x1GE	\$79,699.90	24%	\$60,571.92	\$11,157.99	\$9,563.99	\$7,969.99	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S10	S210-13.8TB+800GB SSD/64G/2x10GE+2x1GE	\$82,145.72	24%	\$62,430.75	\$11,500.40	\$9,857.49	\$8,214.57	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S100	S210-6.9T+1.6T SSD/256G/2x10GE 2x1GE	\$107,228.45	24%	\$81,493.62	\$15,011.98	\$12,867.41	\$10,722.84	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S101	S210-13.8T+1.6T SSD/64G/2x10GE 2x1GE	\$98,968.77	24%	\$75,216.27	\$13,855.63	\$11,876.25	\$9,896.88	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S102	S210-13.8T+1.6T SSD/128G/2x10GE 2x1GE	\$104,324.55	24%	\$79,286.66	\$14,605.44	\$12,518.95	\$10,432.45	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S103	S210-13.8T+1.6T SSD/256G/2x10GE 2x1GE	\$114,536.64	24%	\$87,047.85	\$16,035.13	\$13,744.40	\$11,453.66	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S104	S210-13.2T+3.2T SSD/64G/2x10GE 2x1GE	\$139,570.93	24%	\$106,073.91	\$19,539.93	\$16,748.51	\$13,957.09	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S105	S210-13.2T+3.2T SSD/128G/2x10GE 2x1GE	\$145,939.74	24%	\$110,914.20	\$20,431.56	\$17,512.77	\$14,593.97	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S106	S210-13.2T+3.2T SSD/256G/2x10GE 2x1GE	\$160,355.33	24%	\$121,870.05	\$22,449.75	\$19,242.64	\$16,035.53	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S107	S210-20.7T+1.6T SSD/64G/2x10GE 2x1GE	\$103,131.91	24%	\$78,380.25	\$14,438.47	\$12,375.83	\$10,313.19	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S107-HO	S210-20.7T+1.6T SSD/64G/2X10GE 2X1GE/HO	\$50,954.50	24%	\$38,725.42	\$7,133.63	\$6,114.54	\$5,095.45	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S108	S210-20.7T+1.6T SSD/128G/2x10GE 2x1GE	\$107,693.60	24%	\$81,847.14	\$15,077.10	\$12,923.23	\$10,769.36	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
S210-SAS-S109	S210-20.7T+1.6T SSD/256G/2x10GE 2x1GE	\$118,120.60	24%	\$89,771.66	\$16,536.88	\$14,174.47	\$11,812.06	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S11	S210-13.8TB+800GB SSD/256G/2x10GE+2x1GE	\$97,505.72	24%	\$74,104.35	\$13,650.80	\$11,700.69	\$9,750.57	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S110	S210-19.8T+3.2T SSD/64G/2x10GE 2x1GE	\$141,670.66	24%	\$107,669.70	\$19,833.89	\$17,000.48	\$14,167.07	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S111	S210-19.8T+3.2T SSD/128G/2x10GE 2x1GE	\$146,408.93	24%	\$111,270.79	\$20,497.25	\$17,569.07	\$14,640.89	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S112	S210-19.8T+3.2T SSD/256G/2x10GE 2x1GE	\$157,238.52	24%	\$119,501.28	\$22,013.39	\$18,868.62	\$15,723.85	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S116	S210-27.6T+1.6T SSD/64G/2x10GE 2x1GE	\$122,064.78	24%	\$92,769.23	\$17,089.07	\$14,647.77	\$12,206.48	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S117	S210-27.6T+1.6T SSD/128G/2x10GE 2x1GE	\$126,803.05	24%	\$96,370.32	\$17,752.43	\$15,216.37	\$12,680.30	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S118	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE	\$137,632.65	24%	\$104,600.81	\$19,268.57	\$16,515.92	\$13,763.26	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S118-HO	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$65,359.99	24%	\$49,673.59	\$9,150.40	\$7,843.20	\$6,536.00	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S119	S210-26.4T+3.2T SSD/64G/2x10GE 2x1GE	\$161,790.12	24%	\$122,960.49	\$22,650.62	\$19,414.81	\$16,179.01	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S11-HO	S210-13.8T+800G SSD/256G/2x10GE 2x1GE/HO	\$51,389.38	24%	\$39,055.93	\$7,194.51	\$6,166.73	\$5,138.94	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S12	S210-20.7TB+400GB SSD/64G/2x10GE+2x1GE	\$84,592.54	24%	\$64,290.33	\$11,842.96	\$10,151.11	\$8,459.25	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S120	S210-26.4T+3.2T SSD/128G/2x10GE 2x1GE	\$166,752.39	24%	\$126,731.82	\$23,345.33	\$20,010.29	\$16,675.24	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S121	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE	\$178,095.56	24%	\$135,352.63	\$24,933.38	\$21,371.47	\$17,809.56	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S121-HO	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$86,484.42	24%	\$65,728.16	\$12,107.82	\$10,378.13	\$8,648.44	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S124-HO	S210-24T+6.4T SSD/256G/2x10GE 2x1GE/HO	\$128,732.26	24%	\$97,836.52	\$18,022.52	\$15,447.87	\$12,873.23	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S128	S210-10.8T+1.2T SSD/128/2x40GE 2x1GE	\$98,758.90	24%	\$75,056.76	\$13,826.25	\$11,851.07	\$9,875.89	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S129	S210-10.8T+1.2T SSD/64G/2x40GE 2x1GE	\$93,637.22	24%	\$71,164.29	\$13,109.21	\$11,236.47	\$9,363.72	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S13	S210-20.7TB+400GB SSD/128G/2x10GE+2x1GE	\$89,330.81	24%	\$67,891.42	\$12,506.31	\$10,719.70	\$8,933.08	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S130	S210-13.2T/1.6T SSD/128G/2x40GE/2x1GE	\$110,492.56	24%	\$83,974.35	\$15,468.96	\$13,259.11	\$11,049.26	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S131	S210-13.2T/1.6T SSD/256G/2x40GE 2x1GE	\$121,142.56	24%	\$92,068.35	\$16,959.96	\$14,537.11	\$12,114.26	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S132	S210-13.2T/1.6T SSD/64G/2x40GE 2x1GE	\$104,893.62	24%	\$79,719.15	\$14,685.11	\$12,587.23	\$10,489.36	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S133	S210-13.2T+3.2T SSD/128G/2x40GE 2x1GE	\$154,111.63	24%	\$117,124.84	\$21,575.63	\$18,493.40	\$15,411.16	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S134	S210-13.2T+3.2T SSD/256G/2x40GE 2x1GE	\$169,174.99	24%	\$128,572.99	\$23,684.50	\$20,301.00	\$16,917.50	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
S210-SAS-S135	S210-13.2T+3.2T SSD/64G/2x40GE 2x1GE	\$147,456.27	24%	\$112,066.77	\$20,643.88	\$17,694.75	\$14,745.63	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S136	S210-13.2T+400G SSD/128/2x40GE 2x1GE	\$82,492.81	24%	\$62,694.54	\$11,548.99	\$9,899.14	\$8,249.28	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S137	S210-13.2T+400G SSD/64G/2x40GE 2x1GE	\$77,414.52	24%	\$58,835.04	\$10,838.03	\$9,289.74	\$7,741.45	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S138	S210-13.2T+800G SSD/128/2x40GE 2x1GE	\$88,382.35	24%	\$67,170.59	\$12,373.53	\$10,605.88	\$8,838.23	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S139	S210-13.2T+800G SSD/64G/2x40GE 2x1GE	\$83,455.40	24%	\$63,426.10	\$11,683.76	\$10,014.65	\$8,345.54	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S14	S210-20.7TB+400GB SSD/256G/2x10GE+2x1GE	\$100,160.40	24%	\$76,121.90	\$14,022.46	\$12,019.25	\$10,016.04	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S140	S210-13.8T/400GB SSD/128G/2x40GE/2x1GE	\$82,903.48	24%	\$63,006.64	\$11,606.49	\$9,948.42	\$8,290.35	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S141	S210-13.8T/400GB SSD/256G/2x40GE/2x1GE	\$95,471.58	24%	\$72,558.40	\$13,366.02	\$11,456.59	\$9,547.16	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S142	S210-13.8T/400GB SSD/64G/2x40GE/2x1GE	\$78,022.94	24%	\$59,297.43	\$10,923.21	\$9,362.75	\$7,802.29	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S143	S210-13.8T/800GB SSD/128G/2x40GE/2x1GE	\$86,186.76	24%	\$65,501.94	\$12,066.15	\$10,342.41	\$8,618.68	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S144	S210-13.8T/800GB SSD/256G/2x40GE/2x1GE	\$99,179.66	24%	\$75,376.54	\$13,885.15	\$11,901.56	\$9,917.97	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S145	S210-13.8T/800GB SSD/64G/2x40GE/2x1GE	\$83,775.25	24%	\$63,669.19	\$11,728.54	\$10,053.03	\$8,377.53	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S146	S210-13.8T+1.6T SSD/128G/2x40GE 2x1GE	\$110,499.63	24%	\$83,979.72	\$15,469.95	\$13,259.96	\$11,049.96	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S147	S210-13.8T+1.6T SSD/256G/2x40GE 2x1GE	\$121,149.62	24%	\$92,073.71	\$16,960.95	\$14,537.95	\$12,114.96	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S148	S210-13.8T+1.6T SSD/64G/2x40GE 2x1GE	\$104,901.69	24%	\$79,725.28	\$14,686.24	\$12,588.20	\$10,490.17	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S149	S210-16.2T+2.4T SSD/128/2x40GE 2x1GE	\$132,491.79	24%	\$100,693.76	\$18,548.85	\$15,899.01	\$13,249.18	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S14-HO	S210-20.7T+400G SSD/256G/2x10GE 2x1GE/HO	\$50,675.01	24%	\$38,513.01	\$7,094.50	\$6,081.00	\$5,067.50	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S15	S210-20.7TB+800GB SSD/64G/2x10GE+2x1GE	\$88,161.38	24%	\$67,002.65	\$12,342.59	\$10,579.37	\$8,816.14	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S150	S210-16.2T+2.4T SSD/64G/2x40GE 2x1GE	\$127,359.01	24%	\$96,792.85	\$17,830.26	\$15,283.08	\$12,735.90	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S151	S210-16.2T+4.8T SSD/128/2x40GE 2x1GE	\$179,051.09	24%	\$136,078.83	\$25,067.15	\$21,486.13	\$17,905.11	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S152	S210-16.2T+4.8T SSD/256/2x40GE 2x1GE	\$189,883.71	24%	\$144,311.62	\$26,583.72	\$22,786.05	\$18,988.37	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S153	S210-16.2T+4.8T SSD/64G/2x40GE 2x1GE	\$174,313.83	24%	\$132,478.51	\$24,403.94	\$20,917.66	\$17,431.38	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S154	S210-18.9T+1.2T SSD/128/2x40GE 2x1GE	\$107,782.39	24%	\$81,914.62	\$15,089.53	\$12,933.89	\$10,778.24	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S155	S210-18.9T+1.2T SSD/64G/2x40GE 2x1GE	\$102,701.07	24%	\$78,052.81	\$14,378.15	\$12,324.13	\$10,270.11	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
S210-SAS-S156	S210-18.9T+2.4T SSD/128/2x40GE 2x1GE	\$132,934.74	24%	\$101,030.40	\$18,610.86	\$15,952.17	\$13,293.47	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S157	S210-18.9T+2.4T SSD/256/2x40GE 2x1GE	\$143,774.43	24%	\$109,268.57	\$20,128.42	\$17,252.93	\$14,377.44	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S158	S210-18.9T+2.4T SSD/64G/2x40GE 2x1GE	\$128,194.46	24%	\$97,427.79	\$17,947.22	\$15,383.34	\$12,819.45	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S159	S210-18T+3.2T SSD/128/2x40GE 2x1GE	\$148,314.93	24%	\$112,719.35	\$20,764.09	\$17,797.79	\$14,831.49	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S16	S210-20.7TB+800GB SSD/128G/2x10GE+2x1GE	\$92,723.06	24%	\$70,469.53	\$12,981.23	\$11,126.77	\$9,272.31	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S160	S210-18T+3.2T SSD/256/2x40GE 2x1GE	\$159,151.59	24%	\$120,955.21	\$22,281.22	\$19,098.19	\$15,915.16	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S161	S210-18T+3.2T SSD/64G/2x40GE 2x1GE	\$143,575.66	24%	\$109,117.50	\$20,100.59	\$17,229.08	\$14,357.57	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S165	S210-19.8T/1.6T SSD/128G/2x40GE/2x1GE	\$109,392.75	24%	\$83,138.49	\$15,314.99	\$13,127.13	\$10,939.28	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S166	S210-19.8T/1.6T SSD/256G/2x40GE/2x1GE	\$119,838.93	24%	\$91,077.59	\$16,777.45	\$14,380.67	\$11,983.89	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S167	S210-19.8T/1.6T SSD/64G/2x40GE/2x1GE	\$104,825.01	24%	\$79,667.01	\$14,675.50	\$12,579.00	\$10,482.50	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S168	S210-19.8T+3.2T SSD/128G/2x40GE 2x1GE	\$148,321.99	24%	\$112,724.71	\$20,765.08	\$17,798.64	\$14,832.20	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S169	S210-19.8T+3.2T SSD/256G/2x40GE 2x1GE	\$159,157.64	24%	\$120,959.81	\$22,282.07	\$19,098.92	\$15,915.76	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S16-HO	S210-20.7T+800G SSD/128G/2x10GE 2x1GE/HO	\$49,268.46	24%	\$37,444.03	\$6,897.58	\$5,912.22	\$4,926.85	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S17	S210-20.7TB+800GB SSD/256G/2x10GE+2x1GE	\$103,150.07	24%	\$78,394.05	\$14,441.01	\$12,378.01	\$10,315.01	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S170	S210-19.8T+3.2T SSD/64G/2x40GE 2x1GE	\$143,583.73	24%	\$109,123.63	\$20,101.72	\$17,230.05	\$14,358.37	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S171	S210-19.8T+400G SSD/128/2x40GE 2x1GE	\$91,783.69	24%	\$69,755.60	\$12,849.72	\$11,014.04	\$9,178.37	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S172	S210-19.8T+400G SSD/64G/2x40GE 2x1GE	\$86,674.11	24%	\$65,872.32	\$12,134.38	\$10,400.89	\$8,667.41	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S173	S210-20.7T/400GB SSD/128G/2x40GE/2x1GE	\$91,005.75	24%	\$69,164.37	\$12,740.80	\$10,920.69	\$9,100.57	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S174	S210-20.7T/400GB SSD/256G/2x40GE/2x1GE	\$101,866.62	24%	\$77,418.63	\$14,261.33	\$12,223.99	\$10,186.66	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S175	S210-20.7T/400GB SSD/64G/2x40GE/2x1GE	\$86,255.37	24%	\$65,554.08	\$12,075.75	\$10,350.64	\$8,625.54	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S176	S210-20.7T/800GB SSD/128G/2x40GE/2x1GE	\$94,358.65	24%	\$71,712.57	\$13,210.21	\$11,323.04	\$9,435.87	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S177	S210-20.7T/800GB SSD/256G/2x40GE/2x1GE	\$104,811.89	24%	\$79,657.04	\$14,673.67	\$12,577.43	\$10,481.19	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S178	S210-20.7T/800GB SSD/64G/2x40GE/2x1GE	\$89,786.87	24%	\$68,238.02	\$12,570.16	\$10,774.42	\$8,978.69	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S179	S210-20.7T+1.6T SSD/128G/2x40GE 2x1GE	\$109,400.83	24%	\$83,144.63	\$15,316.12	\$13,128.10	\$10,940.08	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
S210-SAS-S17-HO	S210-20.7T+800G SSD/256G/2x10GE 2x1GE/HO	\$54,935.01	24%	\$41,750.61	\$7,690.90	\$6,592.20	\$5,493.50	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S18	S210-19.8TB+1.6TB SSD/64G/2x10GE+2x1GE	\$103,131.91	24%	\$78,380.25	\$14,438.47	\$12,375.83	\$10,313.19	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S180	S210-20.7T+1.6T SSD/256G/2x40GE 2x1GE	\$119,845.99	24%	\$91,082.95	\$16,778.44	\$14,381.52	\$11,984.60	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S181	S210-20.7T+1.6T SSD/64G/2x40GE 2x1GE	\$104,833.08	24%	\$79,673.14	\$14,676.63	\$12,579.97	\$10,483.31	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S182	S210-21.6T+4.8T SSD/128/2x40GE 2x1GE	\$190,632.39	24%	\$144,880.62	\$26,688.53	\$22,875.89	\$19,063.24	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S184	S210-21.6T+4.8T SSD/64G/2x40GE 2x1GE	\$185,896.14	24%	\$141,281.07	\$26,025.46	\$22,307.54	\$18,589.61	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S188	S210-24T+3.2T SSD/128/2x40GE 2x1GE	\$168,807.72	24%	\$128,293.87	\$23,633.08	\$20,256.93	\$16,880.77	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S189	S210-24T+3.2T SSD/256/2x40GE 2x1GE	\$180,152.91	24%	\$136,916.21	\$25,221.41	\$21,618.35	\$18,015.29	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S19	S210-19.8TB+1.6TB SSD/128G/2x10GE+2x1GE	\$107,693.60	24%	\$81,847.14	\$15,077.10	\$12,923.23	\$10,769.36	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S190	S210-24T+3.2T SSD/64G/2x40GE 2x1GE	\$163,846.47	24%	\$124,523.32	\$22,938.51	\$19,661.58	\$16,384.65	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S194	S210-25.2T+2.4T SSD/128/2x40GE 2x1GE	\$154,441.58	24%	\$117,375.60	\$21,621.82	\$18,532.99	\$15,444.16	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S195	S210-25.2T+2.4T SSD/256/2x40GE 2x1GE	\$165,868.50	24%	\$126,060.06	\$23,221.59	\$19,904.22	\$16,586.85	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S196	S210-25.2T+2.4T SSD/64G/2x40GE 2x1GE	\$149,445.01	24%	\$113,578.21	\$20,922.30	\$17,933.40	\$14,944.50	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S197	S210-26.4T/1.6T SSD/128G/2x40GE/2x1GE	\$128,667.68	24%	\$97,787.44	\$18,013.48	\$15,440.12	\$12,866.77	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S198	S210-26.4T/1.6T SSD/256G/2x40GE/2x1GE	\$139,507.37	24%	\$106,025.60	\$19,531.03	\$16,740.88	\$13,950.74	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S199	S210-26.4T/1.6T SSD/64G/2x40GE/2x1GE	\$123,926.39	24%	\$94,184.06	\$17,349.69	\$14,871.17	\$12,392.64	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S20	S210-19.8TB+1.6TB SSD/256G/2x10GE+2x1GE	\$118,120.60	24%	\$89,771.66	\$16,536.88	\$14,174.47	\$11,812.06	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S200	S210-26.4T+3.2T SSD/128G/2x40GE 2x1GE	\$168,811.75	24%	\$128,296.93	\$23,633.65	\$20,257.41	\$16,881.18	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S201	S210-26.4T+3.2T SSD/256G/2x40GE 2x1GE	\$180,156.95	24%	\$136,919.28	\$25,221.97	\$21,618.83	\$18,015.70	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S202	S210-26.4T+3.2T SSD/64G/2x40GE 2x1GE	\$163,850.50	24%	\$124,526.38	\$22,939.07	\$19,662.06	\$16,385.05	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S203	S210-26.4T+800G SSD/64G/2x40GE 2x1GE	\$108,712.69	24%	\$82,621.64	\$15,219.78	\$13,045.52	\$10,871.27	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S204	S210-27.6T/400GB SSD/128G/2x40GE/2x1GE	\$105,501.04	24%	\$80,180.79	\$14,770.15	\$12,660.12	\$10,550.10	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S205	S210-27.6T/400GB SSD/256G/2x40GE/2x1GE	\$116,350.82	24%	\$88,426.62	\$16,289.11	\$13,962.10	\$11,635.08	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S206	S210-27.6T/400GB SSD/64G/2x40GE/2x1GE	\$100,756.72	24%	\$76,575.11	\$14,105.94	\$12,090.81	\$10,075.67	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
S210-SAS-S207	S210-27.6T/800GB SSD/128G/2x40GE/2x1GE	\$113,788.97	24%	\$86,479.62	\$15,930.46	\$13,654.68	\$11,378.90	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S208	S210-27.6T/800GB SSD/256G/2x40GE/2x1GE	\$124,633.70	24%	\$94,721.61	\$17,448.72	\$14,956.04	\$12,463.37	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S209	S210-27.6T/800GB SSD/64G/2x40GE/2x1GE	\$109,046.67	24%	\$82,875.47	\$15,266.53	\$13,085.60	\$10,904.67	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S20-HO	S210-19.8T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$63,050.39	24%	\$47,918.30	\$8,827.05	\$7,566.05	\$6,305.04	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S21	S210-27.6TB+400GB SSD/64G/2x10GE+2x1GE	\$98,987.95	24%	\$75,230.84	\$13,858.31	\$11,878.55	\$9,898.79	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S210	S210-27.6T+1.6T SSD/128G/2x40GE 2x1GE	\$128,669.70	24%	\$97,788.97	\$18,013.76	\$15,440.36	\$12,866.97	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S211	S210-27.6T+1.6T SSD/256G/2x40GE 2x1GE	\$139,509.39	24%	\$106,027.14	\$19,531.31	\$16,741.13	\$13,950.94	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S212	S210-27.6T+1.6T SSD/64G/2x40GE 2x1GE	\$123,928.41	24%	\$94,185.59	\$17,349.98	\$14,871.41	\$12,392.84	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S213	S210-5.4T+1.2T SSD/128/2x40GE 2x1GE	\$89,406.48	24%	\$67,948.92	\$12,516.91	\$10,728.78	\$8,940.65	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S214	S210-5.4T+1.2T SSD/64G/2x40GE 2x1GE	\$84,658.13	24%	\$64,340.18	\$11,852.14	\$10,158.98	\$8,465.81	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S215	S210-6.6T+1.6T SSD/128/2x40GE 2x1GE	\$98,079.85	24%	\$74,540.69	\$13,731.18	\$11,769.58	\$9,807.98	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S216	S210-6.6T+1.6T SSD/256/2x40GE 2x1GE	\$108,936.69	24%	\$82,791.88	\$15,251.14	\$13,072.40	\$10,893.67	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S217	S210-6.6T+1.6T SSD/64G/2x40GE 2x1GE	\$93,331.49	24%	\$70,931.93	\$13,066.41	\$11,199.78	\$9,333.15	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S218	S210-6.9T/400GB SSD/128G/2x40GE/2x1GE	\$73,490.52	24%	\$55,852.80	\$10,288.67	\$8,818.86	\$7,349.05	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S219	S210-6.9T/400GB SSD/256G/2x40GE/2x1GE	\$84,367.54	24%	\$64,119.33	\$11,811.45	\$10,124.10	\$8,436.75	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S21-HO	S210-27.6TB+400GB SSD/64G/2x10GE/HO	\$49,695.27	24%	\$37,768.41	\$6,957.34	\$5,963.43	\$4,969.53	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S22	S210-27.6TB+400GB SSD/128G/2x10GE+2x1GE	\$103,726.21	24%	\$78,831.92	\$14,521.67	\$12,447.15	\$10,372.62	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S220	S210-6.9T/400GB SSD/64G/2x40GE/2x1GE	\$67,830.03	24%	\$51,550.82	\$9,496.20	\$8,139.60	\$6,783.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S221	S210-6.9T/800GB SSD/128G/2x40GE/2x1GE	\$76,597.23	24%	\$58,213.89	\$10,723.61	\$9,191.67	\$7,659.72	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S222	S210-6.9T/800GB SSD/256G/2x40GE/2x1GE	\$87,329.96	24%	\$66,370.77	\$12,226.19	\$10,479.60	\$8,733.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S223	S210-6.9T/800GB SSD/64G/2x40GE/2x1GE	\$71,901.34	24%	\$54,645.02	\$10,066.19	\$8,628.16	\$7,190.13	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S224	S210-6.9T+1.6T SSD/128G/2x40GE 2x1GE	\$98,097.00	24%	\$74,553.72	\$13,733.58	\$11,771.64	\$9,809.70	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S225	S210-6.9T+1.6T SSD/256G/2x40GE 2x1GE	\$108,952.83	24%	\$82,804.15	\$15,253.40	\$13,074.34	\$10,895.28	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S226	S210-6.9T+1.6T SSD/64G/2x40GE 2x1GE	\$93,349.65	24%	\$70,945.73	\$13,068.95	\$11,201.96	\$9,334.97	\$0.00	\$0.00	\$0.00	IS	ISILON	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
S210-SAS-S227	S210-6.9T+200G SSD/128/2x40GE 2x1GE	\$64,273.30	24%	\$48,847.71	\$8,998.26	\$7,712.80	\$6,427.33	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S228	S210-6.9T+200G SSD/64G/2x40GE 2x1GE	\$59,692.44	24%	\$45,366.25	\$8,356.94	\$7,163.09	\$5,969.24	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S23	S210-27.6TB+400GB SSD/256G/2x10GE+2x1GE	\$114,555.81	24%	\$87,062.42	\$16,037.81	\$13,746.70	\$11,455.58	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S23-HO	S210-27.6T+400G SSD/256G/2x10GE 2x1GE/HO	\$55,879.43	24%	\$42,468.37	\$7,823.12	\$6,705.53	\$5,587.94	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S24	S210-27.6TB+800GB SSD/64G/2x10GE+2x1GE	\$107,232.48	24%	\$81,496.68	\$15,012.55	\$12,867.90	\$10,723.25	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S25	S210-27.6TB+800GB SSD/128G/2x10GE+2x1GE	\$111,970.75	24%	\$85,097.77	\$15,675.90	\$13,436.49	\$11,197.07	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S26	S210-27.6TB+800GB SSD/256G/2x10GE+2x1GE	\$122,800.35	24%	\$93,328.27	\$17,192.05	\$14,736.04	\$12,280.03	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S26-HO	S210-27.6T+800G SSD/256G/2x10GE 2x1GE/HO	\$60,138.42	24%	\$45,705.20	\$8,419.38	\$7,216.61	\$6,013.84	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S27	S210-26.4TB+1.6TB SSD/64G/2x10GE+2x1GE	\$122,064.78	24%	\$92,769.23	\$17,089.07	\$14,647.77	\$12,206.48	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S28	S210-26.4TB+1.6TB SSD/128G/2x10GE+2x1GE	\$126,803.05	24%	\$96,370.32	\$17,752.43	\$15,216.37	\$12,680.30	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S28-HO	S210-26.4T/1.6T SSD/128G/2x10GE 2x1GE HO	\$64,071.50	24%	\$48,694.34	\$8,970.01	\$7,688.58	\$6,407.15	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S29	S210-26.4TB+1.6TB SSD/256G/2x10GE+2x1GE	\$137,632.65	24%	\$104,600.81	\$19,268.57	\$16,515.92	\$13,763.26	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S29-HO	S210-26.4T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$68,028.80	24%	\$51,701.89	\$9,524.03	\$8,163.46	\$6,802.88	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S30	S210-13.8TB+400GB SSD/256G/2x10GE+2x1GE	\$93,769.40	24%	\$71,264.74	\$13,127.72	\$11,252.33	\$9,376.94	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S30-HO	S210-13.8T+400G SSD/256G/2x10GE 2x1GE/HO	\$47,130.39	24%	\$35,819.10	\$6,598.25	\$5,655.65	\$4,713.04	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S31	S210-13.2T/1.6T SSD/128G/2x10GE/2x1GE	\$104,324.55	24%	\$79,286.66	\$14,605.44	\$12,518.95	\$10,432.45	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S31-HO	S210-13.2T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$53,993.61	24%	\$41,035.14	\$7,559.11	\$6,479.23	\$5,399.36	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S32	S210-13.2T/1.6T SSD/32G/2x10GE/2x1GE	\$96,977.01	24%	\$73,702.53	\$13,576.78	\$11,637.24	\$9,697.70	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S33	S210-13.8T/400GB SSD/128G/2x10GE/2x1GE	\$81,267.89	24%	\$61,763.60	\$11,377.50	\$9,752.15	\$8,126.79	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S34	S210-13.8T/800GB SSD/128G/2x10GE/2x1GE	\$84,586.49	24%	\$64,285.73	\$11,842.11	\$10,150.38	\$8,458.65	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S35	S210-6.9T/400GB SSD/128G/2x10GE/2x1GE	\$71,964.91	24%	\$54,693.33	\$10,075.09	\$8,635.79	\$7,196.49	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S36	S210-6.9T/400GB SSD/256G/2x10GE/2x1GE	\$82,792.49	24%	\$62,922.29	\$11,590.95	\$9,935.10	\$8,279.25	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S37	S210-6.9T/800GB SSD/128G/2x10GE/2x1GE	\$75,103.91	24%	\$57,078.97	\$10,514.55	\$9,012.47	\$7,510.39	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S38	S210-6.9T/800GB SSD/256G/2x10GE/2x1GE	\$85,789.22	24%	\$65,199.81	\$12,010.49	\$10,294.71	\$8,578.92	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
S210-SAS-S39	S210-16.2T+4.8T SSD/256/2x10GE 2x1GE	\$187,926.25	24%	\$142,823.95	\$26,309.68	\$22,551.15	\$18,792.63	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S40	S210-16.2T+4.8T SSD/64G/2x10GE 2x1GE	\$172,358.39	24%	\$130,992.38	\$24,130.17	\$20,683.01	\$17,235.84	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S41	S210-16.2T+4.8T SSD/128/2x10GE 2x1GE	\$177,096.65	24%	\$134,593.45	\$24,793.53	\$21,251.60	\$17,709.67	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S42	S210-18.9T+2.4T SSD/128/2x10GE 2x1GE	\$131,065.06	24%	\$99,609.45	\$18,349.11	\$15,727.81	\$13,106.51	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S43	S210-18.9T+2.4T SSD/256/2x10GE 2x1GE	\$141,893.65	24%	\$107,839.17	\$19,865.11	\$17,027.24	\$14,189.37	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S44	S210-18.9T+2.4T SSD/64G/2x10GE 2x1GE	\$126,326.80	24%	\$96,008.37	\$17,685.75	\$15,159.22	\$12,632.68	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S45	S210-18T+3.2T SSD/128/2x10GE 2x1GE	\$146,408.93	24%	\$111,270.79	\$20,497.25	\$17,569.07	\$14,640.89	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S46	S210-18T+3.2T SSD/256/2x10GE 2x1GE	\$157,238.52	24%	\$119,501.28	\$22,013.39	\$18,868.62	\$15,723.85	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S47	S210-18T+3.2T SSD/64G/2x10GE 2x1GE	\$141,670.66	24%	\$107,669.70	\$19,833.89	\$17,000.48	\$14,167.07	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S48	S210-21.6T+4.8T SSD/128/2x10GE 2x1GE	\$188,618.42	24%	\$143,350.00	\$26,406.58	\$22,634.21	\$18,861.84	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S49	S210-21.6T+4.8T SSD/256/2x10GE 2x1GE	\$199,448.02	24%	\$151,580.50	\$27,922.72	\$23,933.76	\$19,944.80	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S49-HO	S210-21.6T+4.8T SSD/256/2x10GE 2x1GE/HO	\$110,276.64	24%	\$83,810.25	\$15,438.73	\$13,233.20	\$11,027.66	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S50	S210-21.6T+4.8T SSD/64G/2x10GE 2x1GE	\$183,880.16	24%	\$139,748.92	\$25,743.22	\$22,065.62	\$18,388.02	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S51	S210-24T+3.2T SSD/128/2x10GE 2x1GE	\$166,752.39	24%	\$126,731.82	\$23,345.33	\$20,010.29	\$16,675.24	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S52	S210-24T+3.2T SSD/256/2x10GE 2x1GE	\$178,095.56	24%	\$135,352.63	\$24,933.38	\$21,371.47	\$17,809.56	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S53	S210-24T+3.2T SSD/64G/2x10GE 2x1GE	\$161,790.12	24%	\$122,960.49	\$22,650.62	\$19,414.81	\$16,179.01	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S54	S210-25.2T+2.4T SSD/128/2x10GE 2x1GE	\$152,400.37	24%	\$115,824.28	\$21,336.05	\$18,288.04	\$15,240.04	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S55	S210-25.2T+2.4T SSD/256/2x10GE 2x1GE	\$163,821.24	24%	\$124,504.14	\$22,934.97	\$19,658.55	\$16,382.12	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S56	S210-25.2T+2.4T SSD/64G/2x10GE 2x1GE	\$147,402.79	24%	\$112,026.12	\$20,636.39	\$17,688.34	\$14,740.28	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S57	S210-6.6T+1.6T SSD/128/2x10GE 2x1GE	\$96,400.87	24%	\$73,264.66	\$13,496.12	\$11,568.10	\$9,640.09	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S58	S210-6.6T+1.6T SSD/256/2x10GE 2x1GE	\$107,228.45	24%	\$81,493.62	\$15,011.98	\$12,867.41	\$10,722.84	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S59	S210-6.6T+1.6T SSD/32G/2x10GE 2x1GE	\$89,185.51	24%	\$67,780.99	\$12,485.97	\$10,702.26	\$8,918.55	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S60	S210-6.6T+1.6T SSD/64G/2x10GE 2x1GE	\$91,663.61	24%	\$69,664.34	\$12,832.91	\$10,999.63	\$9,166.36	\$0.00	\$0.00	\$0.00	IS	ISILON	
S210-SAS-S61	INA S210-5.4T+1.2T SSD/32G/2x10GE/2x1GE	\$84,718.67	24%	\$64,386.19	\$11,860.61	\$10,166.24	\$8,471.87	\$0.00	\$0.00	\$0.00	IS	ISILON	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
S210-SAS-S62	S210-5.4T+1.2T SSD/64G/2x10GE/2x1GE	\$83,047.76	24%	\$63,116.30	\$11,626.69	\$9,965.73	\$8,304.78	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S63	S210-5.4T+1.2T SSD/128G/2x10GE/2x1GE	\$87,781.99	24%	\$66,714.31	\$12,289.48	\$10,533.84	\$8,778.20	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S64	INA S210-5.4T+1.2T SSD/256G/2x10GE/2x1GE	\$100,811.21	24%	\$76,616.52	\$14,113.57	\$12,097.34	\$10,081.12	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S65	S210-6.9T+200G SSD/32G/2x10GE/2x1GE	\$57,044.82	24%	\$43,354.06	\$7,986.28	\$6,845.38	\$5,704.48	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S66	S210-6.9T+200G SSD/64G/2x10GE/2x1GE	\$58,327.26	24%	\$44,328.72	\$8,165.82	\$6,999.27	\$5,832.73	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S66-HO	S210-6.9T+200G SSD/64G/2x10GE 2x1GE HO	\$35,341.23	24%	\$26,859.33	\$4,947.77	\$4,240.95	\$3,534.12	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S67	S210-6.9T+200G SSD/128G/2x10GE/2x1GE	\$62,881.89	24%	\$47,790.24	\$8,803.46	\$7,545.83	\$6,288.19	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S68	INA S210-6.9T+200G SSD/256G/2x10GE/2x1GE	\$75,263.33	24%	\$57,200.13	\$10,536.87	\$9,031.60	\$7,526.33	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S69	S210-10.8T+1.2T SSD/32G/2x10GE/2x1GE	\$89,851.45	24%	\$68,287.10	\$12,579.20	\$10,782.17	\$8,985.15	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S70	S210-10.8T+1.2T SSD/64G/2x10GE/2x1GE	\$91,933.02	24%	\$69,869.10	\$12,870.62	\$11,031.96	\$9,193.30	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S71	S210-10.8T+1.2T SSD/128G/2x10GE/2x1GE	\$97,037.55	24%	\$73,748.54	\$13,585.26	\$11,644.51	\$9,703.75	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S71-HO	S210-10.8T+1.2T SSD/128/2x10GE 2x1GE/HO	\$50,282.51	24%	\$38,214.71	\$7,039.55	\$6,033.90	\$5,028.25	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S72	INA S210-10.8T+1.2T SSD/256G/2x10GE/2x1G	\$110,922.40	24%	\$84,301.02	\$15,529.14	\$13,310.69	\$11,092.24	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S73	S210-13.2T+400G SSD/32G/2x10GE/2x1GE	\$73,986.94	24%	\$56,230.07	\$10,358.17	\$8,878.43	\$7,398.69	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S74	S210-13.2T+400G SSD/64G/2x10GE/2x1GE	\$75,804.15	24%	\$57,611.15	\$10,612.58	\$9,096.50	\$7,580.42	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S75	S210-13.2T+400G SSD/128G/2x10GE/2x1GE	\$1.00	24%	\$0.76	\$11,320.44	\$9,703.23	\$8,086.03	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S76	INA S210-13.2T+400G SSD/256G/2x10GE/2x1G	\$1.00	24%	\$0.76	\$13,471.97	\$11,547.40	\$9,622.83	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S77	INA S210-13.2T+800G SSD/32G/2x10GE/2x1GE	\$1.00	24%	\$0.76	\$11,616.66	\$9,957.13	\$8,297.61	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S78	S210-13.2T+800G SSD/64G/2x10GE/2x1GE	\$1.00	24%	\$0.76	\$11,458.59	\$9,821.65	\$8,184.71	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S79	S210-13.2T+800G SSD/128G/2x10GE/2x1GE	\$86,755.84	24%	\$65,934.44	\$12,145.82	\$10,410.70	\$8,675.58	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S80	INA S210-13.2T+800G SSD/256G/2x10GE/2x1G	\$102,014.95	24%	\$77,531.36	\$14,282.09	\$12,241.79	\$10,201.49	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S81	S210-16.2T+2.4T SSD/32G/2x10GE/2x1GE	\$123,516.74	24%	\$93,872.72	\$17,292.34	\$14,822.01	\$12,351.67	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S82	S210-16.2T+2.4T SSD/64G/2x10GE/2x1GE	\$125,517.58	24%	\$95,393.36	\$17,572.46	\$15,062.11	\$12,551.76	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S83	S210-16.2T+2.4T SSD/128G/2x10GE/2x1GE	\$130,641.28	24%	\$99,287.37	\$18,289.78	\$15,676.95	\$13,064.13	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
S210-SAS-S84	INA S210-16.2T+2.4T SSD/256G/2x10GE/2x1G	\$154,397.18	24%	\$117,341.86	\$21,615.61	\$18,527.66	\$15,439.72	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S85	S210-18.9T+1.2T SSD/32G/2x10GE/2x1GE	\$98,893.10	24%	\$75,158.76	\$13,845.03	\$11,867.17	\$9,889.31	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S86	S210-18.9T+1.2T SSD/64G/2x10GE/2x1GE	\$100,949.44	24%	\$76,721.57	\$14,132.92	\$12,113.93	\$10,094.94	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S87	S210-18.9T+1.2T SSD/128G/2x10GE/2x1GE	\$106,017.65	24%	\$80,573.41	\$14,842.47	\$12,722.12	\$10,601.76	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S88	INA S210-18.9T+1.2T SSD/256G/2x10GE/2x1G	\$127,552.74	24%	\$96,940.08	\$17,857.38	\$15,306.33	\$12,755.27	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S89	S210-19.8T+400G SSD/32G/2x10GE/2x1GE	\$82,909.53	24%	\$63,011.24	\$11,607.33	\$9,949.14	\$8,290.95	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S90	S210-19.8T+400G SSD/64G/2x10GE/2x1GE	\$84,988.07	24%	\$64,590.93	\$11,898.33	\$10,198.57	\$8,498.81	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S91	S210-19.8T+400G SSD/128G/2x10GE/2x1GE	\$90,079.48	24%	\$68,460.40	\$12,611.13	\$10,809.54	\$9,007.95	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S91-HO	S210-19.8T+400G SSD/128/2x10GE 2x1GE/HO	\$44,985.26	24%	\$34,188.80	\$6,297.94	\$5,398.23	\$4,498.53	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S92	INA S210-19.8T+400G SSD/256G/2x10GE/2x1G	\$105,910.69	24%	\$80,492.12	\$14,827.50	\$12,709.28	\$10,591.07	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S93	INA S210-26.4T+800G SSD/32G/2x10GE/2x1GE	\$113,097.80	24%	\$85,954.33	\$15,833.69	\$13,571.74	\$11,309.78	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S94	S210-26.4T+800G SSD/64G/2x10GE/2x1GE	\$106,911.62	24%	\$81,252.83	\$14,967.63	\$12,829.39	\$10,691.16	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S94-HO	S210-26.4T+800G SSD/64G/2x10GE 2x1GE HO	\$53,981.50	24%	\$41,025.94	\$7,557.41	\$6,477.78	\$5,398.15	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S95	INA S210-26.4T+800G SSD/128G/2x10GE/2x1G	\$121,425.08	24%	\$92,283.06	\$16,999.51	\$14,571.01	\$12,142.51	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S96	INA S210-26.4T+800G SSD/256G/2x10GE/2x1G	\$133,920.53	24%	\$101,779.60	\$18,748.87	\$16,070.46	\$13,392.05	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S97	S210-21.6TB/32G/2x10GE 2x1GE	\$74,999.98	24%	\$56,999.98	\$10,500.00	\$9,000.00	\$7,500.00	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S98	S210-6.9T+1.6T SSD/64G/2x10GE 2x1GE	\$91,663.61	24%	\$69,664.34	\$12,832.91	\$10,999.63	\$9,166.36	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SAS-S99	S210-6.9T+1.6T SSD/128G/2x10GE 2x1GE	\$96,400.87	24%	\$73,264.66	\$13,496.12	\$11,568.10	\$9,640.09	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SSD-008	INA S210-4.8T SSD/32G/2x10GE/2x1GE	\$186,654.91	24%	\$141,857.73	\$26,131.69	\$22,398.59	\$18,665.49	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SSD-009	S210-4.8T SSD/64G/2x10GE/2x1GE	\$173,861.80	24%	\$132,134.97	\$24,340.65	\$20,863.42	\$17,386.18	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SSD-010	S210-4.8T SSD/128G/2x10GE/2x1GE	\$178,963.30	24%	\$136,012.11	\$25,054.86	\$21,475.60	\$17,896.33	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SSD-016	S210-4.8T SSD/128/2x40GE 2x1GE	\$181,036.80	24%	\$137,587.97	\$25,345.15	\$21,724.42	\$18,103.68	\$0.00	\$0.00	\$0.00	IS	ISILON
S210-SSD-017	S210-4.8T SSD/64G/2x40GE 2x1GE	\$175,935.29	24%	\$133,710.82	\$24,630.94	\$21,112.24	\$17,593.53	\$0.00	\$0.00	\$0.00	IS	ISILON
S2-T220KU	PROMO T220KU	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
S2-VFI20K	PROMO VFI20K	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
S2-VFI20KU	PROMO VFI20KU	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
SA4E-100	SA4E for(1)AX100/AX150(I)	\$1.00	10%	\$0.90	\$168.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
SANNAV-BSE-1YR	SANnav MP Base 1YR 600 Ports, No Dir(EMC OEM Products)	\$13,810.00	15%	\$11,738.50	\$2,762.00	\$2,485.80	\$2,209.60	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SANNAV-BSE-3YR	SANnav MP Base 3YR 600 Ports, No Dir(EMC OEM Products)	\$41,420.00	15%	\$35,207.00	\$2,762.00	\$2,485.80	\$2,209.60	\$0.00	\$0.00	\$0.00	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
SANNAV-BSE-5YR	SANnav MP Base 5YR 600 Ports, No Dir(EMC OEM Products)	\$69,030.00	15%	\$58,675.50	\$2,762.00	\$2,485.80	\$2,209.60	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SANNAV-ENT-1YR	SANnav MP Ent 1YR 15K Ports, Dir+Switch(EMC OEM Products)	\$34,510.00	15%	\$29,333.50	\$6,902.00	\$6,211.80	\$5,521.60	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SANNAV-ENT-3YR	SANnav MP Ent 3YR 15K Ports, Dir+Switch(EMC OEM Products)	\$103,540.00	15%	\$88,009.00	\$6,902.67	\$6,212.40	\$16,566.40	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SANNAV-ENT-5YR	SANnav MP Ent 5YR 15K Ports, Dir+Switch(EMC OEM Products)	\$172,570.00	15%	\$146,684.50	\$6,902.80	\$6,212.52	\$27,611.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SANNAV-GLOB-1YR	SANnav Global View 1YR(EMC OEM Products)	\$51,770.00	15%	\$44,004.50	\$10,354.00	\$9,318.60	\$8,283.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SANNAV-GLOB-3YR	SANnav Global View 3YR(EMC OEM Products)	\$155,320.00	15%	\$132,022.00	\$10,354.67	\$9,319.20	\$24,851.20	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
S-APP-ORACLN	ORACLE 11I CLONING	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
S-APP-ORADBAC	ORACLE DB ACCELERATOR	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
S-APP-ORANAS	ORACLE DATABASE ON NAS	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
S-APP-ORAUPG	EXPEDITE 11I UPGRADES	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
S-APP-SAPUPG	EMC SAP UPGRADE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
SAS-456-000-063	eCDA SaaS License=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
SAS-458-000-063	eCDA 1yr prepay=CB	\$35.25	15%	\$29.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
SAS-458-000-064	eCDA 1yr prepay 3yr commit=CB	\$96.67	15%	\$82.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
SAS-458-000-065	eCDA 3yr prepay=CB	\$84.59	15%	\$71.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
SASCONN-T90	Storage Analytics Connector	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX SOFTWARE
SAS-FLEX-5M	QTY 2 MSAS TO MSAS 5M FLEX CBLS	\$2,386.00	26%	\$1,765.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
SASHD-FLEX-2M	QTY 2 MSAS TO MSASHD 2M FLEX CBLS	\$1,286.00	26%	\$951.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
SASHD-FLEX-3M	QTY 2 MSAS TO MSASHD 3M FLEX CBLS	\$1,928.00	26%	\$1,426.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
SASHD-FLEX-5M	QTY 2 MSAS TO MSASHD 5M FLEX CBLS	\$3,214.00	26%	\$2,378.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
SASHD-FLEX-8M	QTY 2 MSAS TO MSASHD 8M FLEX CBLS	\$5,143.00	26%	\$3,805.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
S-BC-ASYNPIT	ASYNCHRONOUS PIT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
S-BC-BACKDISK	BACKUP TO DISK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
S-BC-CENRB	CENTRALIZED REMOTE BACKUP	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
S-BC-SGSS	SUNGARD SIMPLE + SAFE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
SC31	SANCOPY FOR THE CX3-10	\$1.00	26%	\$0.74	\$1,400.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC32	SAN COPY CX3-20	\$1.00	26%	\$0.74	\$3,500.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC34	SAN COPY CX3-40	\$1.00	26%	\$0.74	\$6,200.00	\$5,580.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC38	SAN COPY CX3-80	\$1.00	26%	\$0.74	\$7,750.00	\$6,975.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC4-120	SAN COPY FOR CX4-120	\$1.00	26%	\$0.74	\$1,640.00	\$1,476.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC4-120UPG	SAN COPY UPGRADE TO CX4-120C	\$1.00	26%	\$0.74	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC4-240	SAN COPY FOR CX4-240	\$1.00	26%	\$0.74	\$4,100.00	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC4-240UPG	SAN COPY UPGRADE TO CX4-240C	\$1.00	26%	\$0.74	\$2,460.00	\$2,214.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC4-480	SAN COPY FOR CX4-480	\$1.00	26%	\$0.74	\$8,200.00	\$7,380.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC4-480UPG	SAN COPY UPGRADE TO CX4-480C	\$1.00	26%	\$0.74	\$4,920.00	\$4,428.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC4-5UP	CX400-CX500 SANCOPY UPG	\$11,600.00	26%	\$8,584.00	\$2,320.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC47-T01	SANCOPY FC4700 TIER 01	\$1.00	26%	\$0.74	\$2,806.00	\$2,525.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC47-T02	SANCOPY FC4700 TIER 02	\$1.00	26%	\$0.74	\$2,930.00	\$2,637.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
SC47-T03	SANCOPY FC4700 TIER 03	\$1.00	26%	\$0.74	\$3,054.00	\$2,748.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC47-T04	SANCOPY FC4700 TIER 04	\$1.00	26%	\$0.74	\$3,178.00	\$2,860.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC47-T05	SANCOPY FC4700 TIER 05	\$1.00	26%	\$0.74	\$3,520.00	\$3,168.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC47-T06	SANCOPY FC4700 TIER 06	\$1.00	26%	\$0.74	\$3,862.00	\$3,475.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC47-T07	SANCOPY FC4700 TIER 07	\$1.00	26%	\$0.74	\$4,204.00	\$3,783.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC47-T08	SANCOPY FC4700 TIER 08	\$1.00	26%	\$0.74	\$4,546.00	\$4,091.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC47-T09	SANCOPY FC4700 TIER 09	\$1.00	26%	\$0.74	\$4,888.00	\$4,399.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC47-T10	SANCOPY FC4700 TIER 10	\$1.00	26%	\$0.74	\$5,230.00	\$4,707.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC47-T11	SANCOPY FC4700 TIER 11	\$1.00	26%	\$0.74	\$5,572.00	\$5,014.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC47-T12	SANCOPY FC4700 TIER 12	\$1.00	26%	\$0.74	\$5,914.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC4-7UP	CX400-CX700 SANCOPY UPG	\$19,400.00	26%	\$14,356.00	\$3,880.00	\$3,492.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC4-960	SAN COPY FOR CX4-960	\$1.00	26%	\$0.74	\$16,400.00	\$14,760.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC4-960UPG	SAN COPY UPGRADE TO CX4-960C	\$1.00	26%	\$0.74	\$9,840.00	\$8,856.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC500	CX500 SAN COPY	\$17,500.00	26%	\$12,950.00	\$3,500.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC5-7UP	CX500 TO CX700 SC UPGRADE	\$13,500.00	26%	\$9,990.00	\$2,700.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC6-7UP	CX600-CX700 SANCOPY UPG	\$15,500.00	26%	\$11,470.00	\$3,100.00	\$2,790.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC700	CX700 SAN COPY	\$31,000.00	26%	\$22,940.00	\$6,200.00	\$5,580.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SCA-APPL	IONIX SCA SERVER HARDWARE APPLIANCE(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,800.00	\$1,500.00	\$1,050.00	\$0.00	\$150.00	\$0.00	E	OPEN EDITION	
SCAP-APPL	SCA SERVER(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,800.00	\$1,500.00	\$1,050.00	\$0.00	\$150.00	\$0.00	E	OPEN EDITION	
SCAX4-5	SAN COPY FOR THE AX4-5	\$1.00	10%	\$0.90	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	J	CLARIION	
SCBLOG-VNX3U	Schlumberger Logo Mini-badge 3U	\$30.00	26%	\$22.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA	
SCBLOG-VNX4U	Schlumberger Logo Mini-badge 4U	\$30.00	26%	\$22.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA	
SCE100	SAN COPY/E AX100	\$2,000.00	10%	\$1,800.00	\$400.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	J	CLARIION	
SCE150	SAN COPY/E FOR AX150	\$1.00	10%	\$0.90	\$400.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	J	CLARIION	
SCE300	SAN COPY/E CX300	\$1.00	26%	\$0.74	\$680.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SCH-ONXE-CK12-01	OEM VNXe32 SCH Co-Brand 12-DPE C-Kit	\$256.25	10%	\$230.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
SCH-ONXE-CK25-01	OEM VNXe32SCH Co-Brand 25-DPE C-Kit	\$256.25	10%	\$230.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
SCH-VE-CKD12-01	2U DAE 12x3.5 Schlumberger Co-Br C-Kit	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
SCH-VE-CKD25-01	OEM VNXe32SCHLUMBERGER OEM 25-DAE C-Kit	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
SC-KIT	SAN COPY MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC-KIT303	SAN COPY V1.0 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC-KIT308	SAN COPY V1.1 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC-KIT402	SANCOPY MEDIA V2.0	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC-KIT-407	SANCOPY MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC-LAPTOP-100	SERVICE CONSOLE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA	
S-COM-CARS	COMPLIANT ARCHIVING	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK	
S-CON-MFTEXCH	MICROSOFT EXCHANGE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK	
SC-ORCL CX500	SAN COPY FOR ORACLE	\$1.00	26%	\$0.74	\$8,400.00	\$7,560.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC-ORCL CX700	SAN COPY FOR ORACLE	\$1.00	26%	\$0.74	\$11,400.00	\$10,260.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION	
SC-PS-CX2/300	SAN COPY PS MIGRATION TOOL FOR CX200 AND	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK	
SC-PS-CX3-10	SAN COPY PS MIGRATION TOOL FOR CX3-10	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
SC-PS-CX3-20	SAN COPY PS MIGRATION TOOL FOR CX3-20	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
SC-PS-CX3-40	SAN COPY PS MIGRATION TOOL FOR CX3-40	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
SC-PS-CX3-80	SAN COPY PS MIGRATION TOOL FOR CX3-80	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
SC-PS-CX4/500	SAN COPY PS MIGRATION TOOL FOR CX400 AND	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
SC-PS-CX4-120	SAN COPY PS MIGRATION TOOL FOR CX4-120	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
SC-PS-CX4-240	SAN COPY PS MIGRATION TOOL FOR CX4-240	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
SC-PS-CX4-480	SAN COPY PS MIGRATION TOOL FOR CX4-480	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
SC-PS-CX4-960	SAN COPY PS MIGRATION TOOL FOR CX3-960	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
SC-PS-CX6/700	SAN COPY PS MIGRATION TOOL FOR CX600 AND	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
SCS-V51	Events + Retention Suite for VNX5100=IC	\$857.93	10%	\$772.14	\$171.59	\$154.43	\$137.27	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
SCS-V53	Events + Retention Suite for VNX5300=IC	\$1,395.03	10%	\$1,255.53	\$279.01	\$251.10	\$223.20	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
SCS-V53-GOOGLE	VNX5300 CONNECTOR FOR GOOGLE	\$1,395.03	10%	\$1,255.53	\$279.01	\$251.10	\$223.20	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
SCS-V53-UPG	Events + Retention Suite VNX5300 UPG=IC	\$537.10	10%	\$483.39	\$107.42	\$96.68	\$85.94	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
SCS-V55	Events + Retention Suite for VNX5500=IC	\$3,552.00	26%	\$2,628.48	\$710.40	\$639.36	\$568.32	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
SCS-V55-GOOGLE	VNX5500 CONNECTOR FOR GOOGLE	\$3,552.00	26%	\$2,628.48	\$710.40	\$639.36	\$568.32	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
SCS-V55-UPG	Events + Retention Suite VNX5500 UPG=IC	\$2,376.00	26%	\$1,758.24	\$475.20	\$427.68	\$380.16	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
SCS-V57	Events + Retention Suite for VNX5700=IC	\$4,262.00	26%	\$3,153.88	\$852.40	\$767.16	\$681.92	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
SCS-V57-GOOGLE	VNX5700 CONNECTOR FOR GOOGLE	\$4,262.00	26%	\$3,153.88	\$852.40	\$767.16	\$681.92	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
SCS-V57-UPG	Events + Retention Suite VNX5700 UPG=IC	\$3,086.00	26%	\$2,283.64	\$617.20	\$555.48	\$493.76	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
SCS-V75	Events + Retention Suite for VNX7500=IC	\$4,972.00	26%	\$3,679.28	\$994.40	\$894.96	\$795.52	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
SCS-V75-GOOGLE	VNX7500 CONNECTOR FOR GOOGLE	\$4,972.00	26%	\$3,679.28	\$994.40	\$894.96	\$795.52	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
SCS-V75-UPG	Events + Retention Suite VNX7500 UPG=IC	\$3,796.00	26%	\$2,809.04	\$759.20	\$683.28	\$607.36	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
SCS-VNX5200	VNX5200 Events and Retention Suite=IC	\$1,497.00	26%	\$1,107.78	\$299.40	\$269.46	\$239.52	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
SC-T1	SAN COPY TIER 1	\$1.00	26%	\$0.74	\$3,274.44	\$2,525.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T10	SAN COPY TIER 10	\$1.00	26%	\$0.74	\$6,102.22	\$4,707.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T11	SAN COPY TIER 11	\$1.00	26%	\$0.74	\$6,501.11	\$5,014.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T12	SAN COPY TIER 12	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T13	SAN COPY TIER 13	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T14	SAN COPY TIER 14	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T15	SAN COPY TIER 15	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
SC-T16	SAN COPY TIER 16	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T17	SAN COPY TIER 17	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T18	SAN COPY TIER 18	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T19	SAN COPY TIER 19	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SCT1-T4	SAN COPY UPG T1-T4	\$1.00	26%	\$0.74	\$124.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T2	SAN COPY TIER 2	\$1.00	26%	\$0.74	\$3,418.89	\$2,637.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T20	SAN COPY TIER 20	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T21	SAN COPY TIER 21	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T22	SAN COPY TIER 22	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T23	SAN COPY TIER 23	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T24	SAN COPY TIER 24	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T25	SAN COPY TIER 25	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T26	SAN COPY TIER 26	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T27	SAN COPY TIER 27	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T28	SAN COPY TIER 28	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T29	SAN COPY TIER 29	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T3	SAN COPY TIER 3	\$1.00	26%	\$0.74	\$3,563.33	\$2,748.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T30	SAN COPY TIER 30	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T31	SAN COPY TIER 31	\$1.00	26%	\$0.74	\$6,900.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T4	SAN COPY TIER 4	\$1.00	26%	\$0.74	\$3,708.89	\$2,860.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T5	SAN COPY TIER 5	\$1.00	26%	\$0.74	\$4,106.67	\$3,168.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SCT5-T12	SAN COPY UPG T5-T12	\$1.00	26%	\$0.74	\$342.00	\$307.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SCT5-T31	SAN COPY UPG T5-T31	\$1.00	26%	\$0.74	\$342.00	\$307.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T6	SAN COPY TIER 6	\$1.00	26%	\$0.74	\$4,506.67	\$3,475.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T7	SAN COPY TIER 7	\$1.00	26%	\$0.74	\$4,904.44	\$3,783.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T8	SAN COPY TIER 8	\$1.00	26%	\$0.74	\$5,304.44	\$4,091.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SC-T9	SAN COPY TIER 9	\$1.00	26%	\$0.74	\$5,702.22	\$4,399.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SDDC13GTRACK	SDDC 13G-1 Tracking Model	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VCE
SD-T204KU	PROMO T240KU	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
SD-VPI40K	PROMO VFI40K	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
SD-VPI40KU	PROMO VFI40KU	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
SEC-COMP-V51	Security and Compliance Suite VNX5100=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
SEC-COMP-V53	Security and Compliance Suite VNX5300=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
SEC-COMP-V55	Security and Compliance Suite VNX5500=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
SEC-COMP-V57	Security and Compliance Suite VNX5700=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
SEC-COMP-V75	Security and Compliance Suite VNX7500=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
SEC-COMP-VNX5200	Events and Retention Suite VNX5200=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
SEC-COMP-VNX5400	Events and Retention Suite VNX5400=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
SEC-COMP-VNX5600	VNX5600 Events and Retention Suite=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
SEC-COMP-VNX5800	Events and Retention Suite VNX5800=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
SEC-COMP-VNX7600	Events and Retention Suite VNX7600=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
SEC-COMP-VNX8000	VNX8000 Events and Retention Suite=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
SE-CL-BAS	SOL ENABLER FOR CL	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
SECWORKS-EXPPS	Secureworks Papering Deals for Exp PS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
SECWORKS-PS	Secureworks Papering Deals for PS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	F1	PROF. SVCS.
SERVICELADDER	NON-SALE EMC SERVICE LADDER CONSIGNMENT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	NA
SFP10G-4	FOUR 10G SFP+ CONNECTORS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
SFP1GBASET	SFP 1GB BASE T RJ 45	\$100.60	10%	\$90.54	\$14.08	\$12.07	\$10.06	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SFP-HSSDC-10M	10M SFP to HSSDC encl-0 bus cbl Qty 1	\$550.00	38%	\$341.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
SFP-HSSDC-2.5M	2.5M SFP to HSSDC encl-0 bus cbl Qty 1	\$130.00	38%	\$80.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
SFP-HSSDC2-2M	2M SFP to HSSDC2 encl-0 bus cbl Qty 1	\$150.00	38%	\$93.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
SFP-HSSDC2-5M	5M SFP to HSSDC2 encl-0 bus cbl Qty 1	\$275.00	38%	\$170.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
SFP-HSSDC-6M	6M SFP to HSSDC encl-0 bus cbl Qty 1	\$275.00	38%	\$170.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
SFPSM16GFC	SFP SM 16G FC 10KM	\$714.26	10%	\$642.83	\$100.00	\$85.71	\$71.43	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
S-FSI-SECEML	BROKER DEALER E-MAIL	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
S-FSI-UPAS	UNISYS PAYMENT ARCHIVING	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
SH-458-000-132	OneFS Subscript Gen5 Essential NEW	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SH-458-000-133	OneFS Subscrip Gen5 Essential RENEW	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SH-458-000-134	OneFS Subscript Gen5 Esntl 2Y/PP NEW	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SH-458-000-135	OneFS Subscrip Gen5 Esntl 2Y/PP RENEW	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SH-458-000-136	OneFS Subscript Gen5 Esntl 3Y/PP NEW	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SH-458-000-137	OneFS Subscrip Gen5 Esntl 3Y/PP RENEW	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SH-458-000-138	OneFS Subscript Gen5 Advanced NEW	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SH-458-000-139	OneFS Subscrip Gen5 Advanced RENEW	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SH-458-000-140	OneFS Subscript Gen5 Advanced 2Y/PP NEW	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SH-458-000-141	OneFS Subscrip Gen5 Advanced 2Y/PP RENEW	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SH-458-000-142	OneFS Subscript Gen5 Advanced 3Y/PP NEW	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SH-458-000-143	OneFS Subscrip Gen5 Advanced 3Y/PP RENEW	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SH-458-000-229	OneFS Gen 5 Subscription E2A UPG	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
S-HLSPACS	PICTURE ARCHIVE COMM SYS	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
SIME-W2K	SV INT MOD FOR EXC W2K ED	\$1.00	26%	\$0.74	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SIME-W2K3	SV INT MOD FOR EXC W2K3ED	\$1.00	26%	\$0.74	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SIMS	SNAPVIEW INT MOD FOR SQL	\$800.00	26%	\$592.00	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SIO-RPHW-G6T	RPA FOR SCALEIO(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	E	OPEN EDITION
SIO-RPHW-G6T-D	DELL VxFlex OS-RP APPLIANCE GEN6(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	E	OPEN EDITION
SMA-CX-APPL	EMC IT COMPLIANCE ANALYZER - APP ED - AP(EMC OEM Products)	\$1.00	15%	\$0.85	\$900.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	\$0.00	E	OPEN EDITION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
SMA-EX-CXA100	EMC IT COMP ANALYZER EXP PACK 100 MGD SE(EMC OEM Products)	\$1.00	15%	\$0.85	\$900.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	E	OPEN EDITION
SMA-EX-CXA250	EMC IT COMP ANALYZER EXP PACK 250 MGD SE(EMC OEM Products)	\$1.00	15%	\$0.85	\$900.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	E	OPEN EDITION
SMA-EX-CXA400	EMC IT COMP ANALYZER EXP PACK 400 MGD SE(EMC OEM Products)	\$1.00	15%	\$0.85	\$900.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	E	OPEN EDITION
SM-AL5-T1-4U	CC5.x SM AL5 T1-4 UPG	\$980.00	26%	\$725.20	\$196.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SM-AL5-T5-18U	CC5.x SM AL5 T5-18 UPG	\$4,600.00	26%	\$3,404.00	\$920.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SM-AL7-T1-4U	CC5.x SM AL7 T1-4 UPG	\$980.00	26%	\$725.20	\$196.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SM-AL7-T5-18U	CC5.x SM AL7 T5-18 UPG	\$4,600.00	26%	\$3,404.00	\$920.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SMA-VCO-PCI	ITOI NCM PCI ADVISOR(EMC OEM Products)	\$1.00	15%	\$0.85	\$12,500.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	E	OPEN EDITION
SM-CL-T1-4U	CC SANMGR-CLARIION T1-T4U	\$980.00	26%	\$725.20	\$196.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SM-CL-T5-31U	CC SANMGR-CLARIION T5-T31	\$4,610.00	26%	\$3,411.40	\$922.00	\$829.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SM-CX4-T1-4U	SAN MGR CX400 T1-4 UPG	\$980.00	26%	\$725.20	\$196.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SM-CX4-T5-18U	SAN MGR CX400 UPG T5-18	\$4,600.00	26%	\$3,404.00	\$920.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SM-CX6-T1-4U	CC5.x SM CX6 T1-4 UPG	\$980.00	26%	\$725.20	\$196.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SM-CX6-T5-31U	CC5.x SM CX6 T5-31 UPG	\$4,600.00	26%	\$3,404.00	\$920.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SM-ENHHW-008	ENHANCED HW SUPPORT (AX-DPE) -1 YR	\$1,265.00	10%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	CLARIION
SM-ENHHW-009	ENHANCED HW SUPPORT (AX-DAE) -1 YR	\$1,065.00	10%	\$958.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	CLARIION
SM-PREHW-009	PREMIUM HW SUPPORT (AX-DPE) -1 YR	\$1,805.00	10%	\$1,624.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	CLARIION
SM-PREHW-010	PREMIUM HW SUPPORT (AX-DAE) -1 YR	\$1,535.00	10%	\$1,381.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	CLARIION
SNAP-V51	VNX5100 Snaps RecoverPoint LPS RTU=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
SNAP-V53	VNX5300 Snaps RecoverPoint LPS RTU=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
SNAP-V55	VNX5500 Snaps RecoverPoint LPS RTU=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
SNAP-V57	VNX5700 Snaps RecoverPoint LPS RTU=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
SNAP-V75	VNX7500 Snaps RecoverPoint LPS RTU=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	NA
SOLIDPANEL-1U	1U SOLID FILLER FOR USE BEHIND 1U FILLER	\$40.00	38%	\$24.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
SOLIDPANEL-2U	2U SOLID FILLER FOR USE BEHIND 2U FILLER	\$45.00	38%	\$27.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
SOLIDPANEL-3U	3U SOLID FILLER FOR USE BEHIND 3U FILLER	\$50.00	38%	\$31.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
SP106-575-003	SPARES KIT 2U SLIDE RAIL	\$235.10	24%	\$178.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0012	R-SPR KIT - FRNT PANEL ASSY - 2U - ROHS	\$758.77	24%	\$576.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0013	R-SPR KIT - FAN MODULE ASSY	\$109.98	24%	\$83.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0026	R-SPR KIT - LG BLOWR - 1U - ACCELERATOR	\$121.08	24%	\$92.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
SP811-0027	R-SPR KIT - SM BLOWR - 1U	\$89.80	24%	\$68.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0028	R-SPR KIT - FRNT PANEL ASSY- 1U - ACCEL	\$299.67	24%	\$227.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0029	R-SPR KIT - PASSIVE RISER - 1U	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0030	R-SPR KIT - CABLE ASSY - SATA - R/A	\$38.34	24%	\$29.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0031	R-SPR KIT - PWR SUPPLY - 1U	\$102.92	24%	\$78.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0032	R-SPR KIT - FRNT PANEL ASSY - EX6000	\$444.97	24%	\$338.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0034	R-SPR KIT - CABLE ASSY - SATA R/A TO ST	\$8.07	24%	\$6.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0042	R-SPR KIT - SLIDE RAIL KIT - 1U	\$360.21	24%	\$273.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0043	R-SPR KIT - SLIDE RAIL KIT - 2U	\$362.23	24%	\$275.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0049	R-SPR KIT - FBDIMM - 1GB - ROHS	\$208.86	24%	\$158.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0050	R-SPR KIT - BATTERY TRAY - 2U - ROHS	\$165.48	24%	\$125.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0051	R-SPR KIT - IB-NVRAM CARD 2U/4U X/S200	\$1,703.19	24%	\$1,294.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0052	R-SPR KIT - RISER CARD - 2U - ROHS	\$320.86	24%	\$243.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0054	R-SPR KIT - CPU - FAN MODULE	\$72.65	24%	\$55.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0055	R-SPR KIT - PWR SUPPLY - 1U/2U	\$646.77	24%	\$491.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0062	R-SPR KIT - FBDIMM - 2GB	\$251.24	24%	\$190.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0063	R-SPR KIT - FBDIMM - 4GB	\$493.40	24%	\$374.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0064	R-SPR KIT - FRNT PANEL ASSY - 1U - ACC-X	\$458.09	24%	\$348.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0065	R-SPR KIT - INFINIBAND -1U - ACC-X	\$1,862.61	24%	\$1,415.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0067	R-SPR KIT - NIC -10GE-SR - 1U - ACC-X	\$1,739.52	24%	\$1,322.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0069	R-SPR KIT - FRNT PANEL ASSY BU ACCEL	\$426.81	24%	\$324.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0070	R-SPR KIT - NIC - FC - 1U - BACKUP ACC	\$8,939.74	24%	\$6,794.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0071	R-SPR KIT - NIC - 2 PORT GE	\$571.09	24%	\$434.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0074	R-SPR KIT - FRNT PANEL ASSY - 2U - BLACK	\$772.89	24%	\$587.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0075	R-SPR KIT - FRNT PANEL ASSY - 4U - SILVER	\$457.08	24%	\$347.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0076	R-SPR KIT - FRNT PANEL ASSY - 4U - BLUE	\$462.12	24%	\$351.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0077	R-SPR KIT - PWR SUPPLY - 1200W - 4U	\$1,121.00	24%	\$851.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0078	R-SPR KIT - SAS CONTRLR - 4U	\$675.02	24%	\$513.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0079	R-SPR KIT - DIMM - 1GB - SINGLE RANK	\$219.96	24%	\$167.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0081	R-SPR KIT - CABLE ASSY - IPASS ST 4X ST	\$24.22	24%	\$18.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0083	R-SPR KIT - SLIDE RAIL KIT - 4U	\$425.80	24%	\$323.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0105	R-SPR KIT - NIC - 10GE CX4	\$2,505.35	24%	\$1,904.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0106	R-SPR KIT - NIC - 10GE SFP+	\$1,714.29	24%	\$1,302.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
SP811-0108	R-SPR KIT - SFP+ OPTIC - 10GE	\$272.43	24%	\$207.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0110	R-SPR KIT -SLIDE RAIL-24 PORT-FLEX SWTCH	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0113	R-SPR KIT - NIC 10GESFP+ ACCEL-X W/OP	\$2,251.08	24%	\$1,710.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0114	R-SPR KIT - FRNT PANEL ASSY - X200	\$535.78	24%	\$407.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0115	R-SPR KIT - FRNT PANEL ASSY - S200	\$534.77	24%	\$406.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0118	R-SPR KIT - 200/400 2x1GE	\$534.77	24%	\$406.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0119	R-SPR KIT - 200/400 2x10GE SFP+ NO OP	\$1,618.44	24%	\$1,230.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0121	R-SPR KIT - PWR SUPPLY - 1U - 750W	\$587.24	24%	\$446.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0122	R-SPR KIT - FAN MODULE ASSY - ROHS	\$71.64	24%	\$54.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0123	R-SPR KIT - S/X/NL-Series 1 x 2GB DIMM	\$163.46	24%	\$124.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0124	R-SPR KIT - S/X/NL-Series 1 x 4GB DIMM	\$210.88	24%	\$160.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0125	R-SPR KIT - S/X/NL-Series 1 x 8GB DIMM	\$345.08	24%	\$262.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0137	R-SPR KIT - HW KIT SIDE RAIL	\$67.60	24%	\$51.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0138	R-SPR KIT - SIDE RAIL SOLID BEAR SPECIAL	\$239.13	24%	\$181.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0140	R-SPR KIT - SAS CONTRLR - 108NL	\$689.15	24%	\$523.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0146	R-SPR KIT - ASSY - 28P SAS CONT - 1 PORT	\$1,207.77	24%	\$917.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0147	R-SPR KIT - FAN MODULES + FAN GUARD - 4U	\$410.66	24%	\$312.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0154	FRU - PS - MELLANOX MIS50XX QDR SWITCH	\$1,118.98	24%	\$850.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0155	FRU - PWR DSTRBSN PANEL TITAN RACK	\$285.55	24%	\$217.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0156	FRU - PWR DSTRBSN UNIT - TITAN RACK	\$443.96	24%	\$337.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0157	FRU - CBL - MINI SAS TITAN RACK INTERCON	\$161.44	24%	\$122.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0159	R-SPR KIT - FRNT PANEL - 4U - X400	\$760.79	24%	\$578.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0160	R-SPR KIT - FRNT PANEL - 4U - NL400	\$742.62	24%	\$564.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0161	R-SPR KIT - FAN MODULE - 4U - X/NL400	\$166.49	24%	\$126.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0162	R-SPR KIT - PWR SUPPLY - 4U - X/NL400	\$910.12	24%	\$691.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0176	INSTL KIT MLNX IS5022 SIDEBYSIDE MOUNT	\$673.00	24%	\$511.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0177	R-SPR KIT - ISILON CONSOLE ASSY REPLACE	\$799.13	24%	\$607.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0178	R-SPR KIT - RACK INSTALL - INTEL - 12800	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0182	R-SPR KIT - HW KIT FOR SIDE RAIL 4U	\$54.49	24%	\$41.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
SP811-0183	FRU - PDU TITAN PDU RACK	\$967.63	24%	\$735.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0184	FRU - CBL PDU-PDU MINI-JUMPER TITAN IC	\$971.67	24%	\$738.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0189	R-SPR KIT - S/X/NL-Series 1 x 16GB DIMM	\$963.60	24%	\$732.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0216	R-SPR KIT NIC, 10G, DUALPORT, W/O OPTICS	\$840.50	24%	\$638.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0217	R-SPR KIT, NVRAM CARD 2U & 4U, ROHS	\$1,582.11	24%	\$1,202.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0218	R-SPR KIT, BOOT DRIVE	\$290.59	24%	\$220.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0219	R-SPR KIT, FRONT PANEL ASSY, 4U, X410	\$556.97	24%	\$423.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0220	R-SPR KIT, POWER SUPPLY, 4U, 1100W	\$541.83	24%	\$411.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0221	R-SPR KIT, FRONT PANEL ASSY, S210	\$482.30	24%	\$366.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0222	R-SPR KIT, POWER SUPPLY, 1U, 850W	\$527.71	24%	\$401.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0223	R-SPR KIT, FAN MODULE ASSY, 2U ROHS	\$114.02	24%	\$86.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0224	R-SPR KIT, SAS CONTROLLER, HFHB	\$876.82	24%	\$666.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0225	R-SPR KIT, BOOT DRIVE CARRIER, HFHB	\$123.10	24%	\$93.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0226	R-SPR KIT, INTRUSION SWITCH ASSY, HFHB	\$46.41	24%	\$35.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0227	R-SPR KIT, BATTERY, HFHB	\$105.95	24%	\$80.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0228	R-SPR KIT DUAL IB BOARD QDR	\$299.67	24%	\$227.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0234	SPARE KIT,DIMM, 4GB DDR3-1600, HD400	\$1,497.36	24%	\$1,137.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0235	SPARE KIT,DIMM,16GB DDR3-1600,HD400	\$2,306.57	24%	\$1,752.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0236	R-SPR KIT - COVER SENSOR ASSEMBLY HD400	\$186.67	24%	\$141.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0237	R-SPR KIT - ASSY DISPLAY BOARD HD400	\$484.32	24%	\$368.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0238	R-SPR KIT - DENSE DPE SUITCASE HD400	\$6,070.14	24%	\$4,613.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0239	SPARE KIT, ASSY BATTERY TWIN PACK HD400	\$173.55	24%	\$131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0240	R-SPR KIT - CHASSIS WITH BASEBOARD HD400	\$4,675.71	24%	\$3,553.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0241	R-SPR KIT - DUAL SAS QUAD PORT HBA	\$537.80	24%	\$408.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0243	SPARE KIT, PCB TLA LOX PCIE NVRAM HD400	\$1,549.82	24%	\$1,177.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0244	R-SPR KIT - PCB M SATA CARR W/HOLD	\$275.46	24%	\$209.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0246	SPARE KIT, FAN MODULE ASSY HD400	\$972.68	24%	\$739.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
SP811-0247	SPARE KIT, POWER SUPPLY SNGL CHNL HD400	\$1,321.79	24%	\$1,004.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0248	R-SPR KIT -ASSY 4U FRONT DENSE DPE HD400	\$259.31	24%	\$197.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0252	SPARE KIT, TITAN D 3 PHASE PDU HD400	\$1,039.27	24%	\$789.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP811-0264	R-SPR KIT-FRONT PANEL ASSY-4U-NL410	\$484.32	24%	\$368.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0265	R-SPR KIT - FRONT PANEL ASSEMBLY X210	\$430.84	24%	\$327.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0266	R-SPR KIT - POWER SUPPLY MODULE NL410	\$503.49	24%	\$382.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0267	R-SPR KIT - PCB LOX PCIe NVRAM w/ MLC	\$1,217.86	24%	\$925.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0268	R-SPR KIT - DIMM 8GB DDR3-1600	\$300.68	24%	\$228.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0269	R-SPR KIT - 2U SLIDE RAIL	\$246.20	24%	\$187.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0270	R-SPR KIT - BATTERY PACK/LI-ION/18650	\$68.61	24%	\$52.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0273	R-SPR KIT - INTEL 48 PT 5U 2PS ACC KIT	\$9,568.35	24%	\$7,271.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0274	R-SPR KIT - INTEL 48 PT 10U 2PS ACC KIT	\$14,557.85	24%	\$11,063.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0275	R-SPR KIT - MELLANOX 8 PT ACCESSORY KIT	\$832.43	24%	\$632.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0276	R-SPR KIT - MELLANOX 18 PT ACCESSORY KIT	\$1,005.97	24%	\$764.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0277	R-SPR KIT - INTEL 18 PORT ACCESSORY KIT	\$1,469.10	24%	\$1,116.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0278	R-SPR KIT - MELLANOX 36 PT ACCESSORY KIT	\$1,005.97	24%	\$764.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0279	R-SPR KIT - INTEL 36 PORT ACCESSORY KIT	\$4,740.28	24%	\$3,602.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0280	R-SPR KIT -TITAN-D 3-PHASE WYE PDU QTY 1	\$4,006.74	24%	\$3,045.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0281	R-SPR KIT - 32G BOOT DRIVE GEN 4	\$778.95	24%	\$592.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP811-0320	R-SPR KIT-SWITCH RAIL KIT D2060/4040 CLS(EMC OEM Products)	\$350.00	15%	\$297.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
SP811-0321	R-SPR KIT-SWITCH PSU 460W 90-264V CLS(EMC OEM Products)	\$530.00	15%	\$450.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
SP811-0322	R-SPR KIT-SWITCH FAN MODULE D2060/4040(EMC OEM Products)	\$100.00	15%	\$85.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
SP811-0323	R-SPR KIT-SWITCH RAIL KIT D2024 CLS(EMC OEM Products)	\$340.00	15%	\$289.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
SP811-0324	R-SPR KIT-SWITCH FAN MODULE D2024 CLS(EMC OEM Products)	\$70.00	15%	\$59.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
SP811-0325	R-SPR KIT-Switch 1670 220VAC PSU MSX65XX(EMC OEM Products)	\$84,730.00	15%	\$72,020.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
SP811-0326	R-SPR KIT-Switch Fan Unit MSX65XX(EMC OEM Products)	\$3,530.00	15%	\$3,000.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
SP811-0327	R-SPR KIT-Switch 36P QDR Spine MSX65XX(EMC OEM Products)	\$17,200.00	15%	\$14,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
SP811-0328	R-SPR KIT-Switch Spine Fan Unit MSX65XX(EMC OEM Products)	\$17,200.00	15%	\$14,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
SP811-0329	R-SPR KIT-Switch Mgt Module MSX65XX(EMC OEM Products)	\$17,800.00	15%	\$15,130.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
SP811-0330	R-SPR KIT-Switch Fabric-X INT Fan AR7304(EMC OEM Products)	\$15,750.00	15%	\$13,387.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
SP811-0331	R-SPR KIT-Switch 3kW AC PSU ARS(EMC OEM Products)	\$9,900.00	15%	\$8,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
SP811-0332	R-SPR KIT-Switch Fabric-X INT Fan AR7308(EMC OEM Products)	\$28,650.00	15%	\$24,352.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
SP811-0333	R-SPR KIT-Switch Spare Fan Module ARS(EMC OEM Products)	\$400.00	15%	\$340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
SP811-0334	R-SPR KIT-Switch Supervisor Module AR73x(EMC OEM Products)	\$44,970.00	15%	\$38,224.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
SP811-0335	R-SPR KIT-Switch NEPTUNE-X MTEF-FANF-A(EMC OEM Products)	\$1,260.00	15%	\$1,071.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
SP811-0336	R-SPR KIT-Switch NEPTUNE-X MTEF-PSF-AC-A(EMC OEM Products)	\$2,330.00	15%	\$1,980.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	ISILON
SP812-0002	IQX CHASSIS, 4U	\$17,602.01	24%	\$13,377.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP812-0003	IQ 108NL CHASSIS 4U	\$17,798.76	24%	\$13,527.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP812-0008	S200 CHASSIS 2U	\$11,695.32	24%	\$8,888.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP812-0009	X200 CHASSIS 2U	\$8,675.38	24%	\$6,593.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP812-0010	X400 CHASSIS 4U	\$17,198.41	24%	\$13,070.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP812-0013	NL400 CHASSIS 4U	\$13,745.61	24%	\$10,446.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP812-0021	R-SPR KIT S210 CHASSIS, 2U, 2.5, QDR	\$16,030.99	24%	\$12,183.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP812-0023	R-SPR KIT X410 CHASSIS, 4U, 3.5, QDR	\$22,200.02	24%	\$16,872.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
SP812-0024	R-SPR KIT - X210 CHASSIS - 2U	\$11,524.80	24%	\$8,758.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP812-0026	R-SPR KIT - NL410 CHASSIS - 4U	\$11,093.96	24%	\$8,431.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP812-0027	R-SPR KIT - CHASSIS WITH WR PSU X410	\$20,980.14	24%	\$15,944.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
SP-HUB-ETH	CONNECTRIX ETHERNET HUB	\$1,110.00	34%	\$732.60	\$133.20	\$111.00	\$77.70	\$0.00	\$0.00	\$0.00	\$0.00	C	CONNECTRIX
SPS-ADJ	ADJ RACK RAIL KIT FOR SPS	\$420.00	38%	\$260.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
SPST	TELCO RAILS FOR SPS	\$600.00	38%	\$372.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
SPS-TELCO-2U	2U SPS TELCO RAIL KIT	\$750.00	38%	\$465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
SP-TELCO-1U	1U STORAGE PROCESSOR TELCO RAIL KIT	\$500.00	38%	\$310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
SP-TELCO-2U	2U STORAGE PROCESSOR TELCO RAIL KIT	\$750.00	38%	\$465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
SP-TELCO-4U	4U STORAGE PROCESSOR TELCO RAIL KIT	\$1,500.00	38%	\$930.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
SSD1600GB10WPD25	HCIA CACHE SSD 1600GB 10WPD 2.5 INCH	\$1.00	10%	\$0.90	\$710.64	\$592.20	\$473.76	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
SSD1600GB10WPD25A	S470 CACHE SSD 1600GB 10WPD 2.5 INCH	\$1.00	10%	\$0.90	\$710.64	\$592.20	\$473.76	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD1600GB10WPD25AU	S470 CACHE SSD 1600GB 10WPD 2.5 INCH UPG	\$6,128.00	10%	\$5,515.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD1600GB10WPD25F	VxRail-500 CACHESSD 1600GB10WP 2.5INCH F	\$5,444.00	10%	\$4,899.60	\$653.28	\$544.40	\$435.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD1600GB10WPD25U	HCIA CACHE SSD 1600GB 10WPD 2.5 INCH UPG	\$6,128.00	10%	\$5,515.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD1600GB10WPD25V5	VxRail-500 CACHE SSD 1600GB 10WP 2.5INCH	\$5,444.00	10%	\$4,899.60	\$762.16	\$653.28	\$544.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD1600GB25S570	VxRail-500CACHESSD S570 1600GB 10WPD2.5I	\$5,444.00	10%	\$4,899.60	\$762.16	\$653.28	\$544.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD400GB10W25S570	VxRail-500CACHESSD S570 400GB 10WPD 2.5I	\$1,957.00	10%	\$1,761.30	\$273.98	\$234.84	\$195.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD400GB10WPD25	HCIA CACHE SSD 400GB 10WPD 2.5 INCH	\$1.00	10%	\$0.90	\$233.40	\$194.50	\$155.60	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD400GB10WPD25A	S470 CACHE SSD 400GB 10WPD 2.5 INCH	\$1.00	10%	\$0.90	\$233.40	\$194.50	\$155.60	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD400GB10WPD25AU	S470 CACHE SSD 400GB 10WPD 2.5 INCH UPG	\$2,043.00	10%	\$1,838.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD400GB10WPD25F	VxRail-500 CACHESSD 400GB10WPD 2.5INCH F	\$1,957.00	10%	\$1,761.30	\$234.84	\$195.70	\$156.56	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD400GB10WPD25U	HCIA CACHE SSD 400GB 10WPD 2.5 INCH UPG	\$2,043.00	10%	\$1,838.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD400GB10WPD25VX5	VxRail-500 CACHE SSD 400GB 10WPD 2.5INCH	\$1,957.00	10%	\$1,761.30	\$273.98	\$234.84	\$195.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD800GB10W25S570	VxRail-500CACHESSD S570 800GB 10WPD 2.5I	\$3,431.00	10%	\$3,087.90	\$480.34	\$411.72	\$343.10	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD800GB10WPD25	HCIA CACHE SSD 800GB 10WPD 2.5 INCH	\$1.00	10%	\$0.90	\$411.60	\$343.00	\$274.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD800GB10WPD25A	S470 CACHE SSD 800GB 10WPD 2.5 INCH	\$1.00	10%	\$0.90	\$411.60	\$343.00	\$274.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD800GB10WPD25AU	S470 CACHE SSD 800GB 10WPD 2.5 INCH UPG	\$4,085.00	10%	\$3,676.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD800GB10WPD25F	VxRail-500 CACHESSD 800GB10WPD 2.5INCH F	\$3,431.00	10%	\$3,087.90	\$411.72	\$343.10	\$274.48	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD800GB10WPD25U	HCIA CACHE SSD 800GB 10WPD 2.5 INCH UPG	\$4,085.00	10%	\$3,676.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
SSD800GB10WPD25VX5	VxRail-500 CACHE SSD 800GB 10WPD 2.5INCH	\$3,431.00	10%	\$3,087.90	\$480.34	\$411.72	\$343.10	\$0.00	\$0.00	\$0.00	J	VXRAIL
STKVNX16K-B12	VNXe16002xSP DPE12x3.5noSFPTWAX Enet	\$5,637.50	10%	\$5,073.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
STKVNX16K-B25	VNXe16002xSP DPE25x2.5noSFPTWAX Enet	\$5,637.50	10%	\$5,073.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
STKVNX16K-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,937.25	10%	\$1,743.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
STKVNX16K-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1,937.25	10%	\$1,743.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
S-TME-ADVMS	ADVANCED MEDIATION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
S-TME-AUTOCM	AUTOMATED CONTENT MGMT	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
S-TME-BCOPTH	BC OVER OPTICAL NETWORKS	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
SU-456-000-334	UnityVSA 10TB STORAGE CAP EXPANSION=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-456-000-335	UnityVSA 25TB STORAGE CAP EXPANSION=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-456-000-336	UnityVSA 50TB STORAGE CAP EXPANSION=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-456-000-337	UnityVSA 10-25TB STORAGE CAP EXPAN=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-456-000-338	UnityVSA 10-50TB STORAGE CAP EXPAN=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-456-000-339	UnityVSA 25-50TB STORAGE CAP EXPAN=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-458-000-200	UnityVSA PE Base SW=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-458-000-201	UnityVSA PE 12Mo PrePay 10TB=CB	\$558.33	10%	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-458-000-202	UnityVSA PE 12Mo PrePay 25TB=CB	\$744.44	10%	\$670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-458-000-203	UnityVSA PE 12Mo PrePay 50TB=CB	\$930.55	10%	\$837.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-458-000-204	UnityVSA PE 12Mo PrePay 10TB-25TB=CB	\$216.29	10%	\$194.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-458-000-205	UnityVSA PE 12Mo PrePay 10TB-50TB=CB	\$427.55	10%	\$384.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-458-000-206	UnityVSA PE 12Mo PrePay 25TB-50TB=CB	\$216.29	10%	\$194.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-458-000-254	UnityVSA PE Base SW 12Mo PrePay=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-458-000-296	DPS Backup 12Mo Sub Tier 1=CC	\$624.83	26%	\$462.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-334	DPS VMWare 12Mo Sub=IA	\$108.44	26%	\$80.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-569	DD VE Capacity 12 Mo Subscp=CA	\$70.49	15%	\$59.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
SU-458-000-571	DD VE Channel 4TB Cap 12 Mo Subscp=CA	\$249.74	15%	\$212.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
SU-458-000-572	DD VE Capacity 36 Mo+AIIP Subscp=CA	\$64.45	15%	\$54.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
SU-458-000-574	DD VE Channel 4TB Cap 36 Mo+AIIP Sub=CA	\$226.58	15%	\$192.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
SU-458-000-575	DD VE Capacity 36 Mo+ PP Subscp=CA	\$57.40	15%	\$48.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
SU-458-000-577	DD VE Channel 4TB Cap 36 Mo+ PP Sub=CA	\$204.42	15%	\$173.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
SU-458-000-581	DPS Backup 12Mo Sub Tier 4=CC	\$400.20	26%	\$296.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-582	DPS Backup 12Mo Sub Tier 5=CC	\$369.22	26%	\$273.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-583	DPS Backup 12Mo Sub Tier 6=CC	\$335.65	26%	\$248.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-584	DPS Backup 12Mo Sub Tier 7=CC	\$299.51	26%	\$221.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-585	DPS Backup 12Mo Sub Tier 8=CC	\$265.94	26%	\$196.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-586	DPS Backup 36Mo+ PP Sub Tier 1=CC	\$511.23	26%	\$378.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-587	DPS Backup 36Mo+ PP Sub Tier 2=CC	\$430.95	26%	\$318.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-588	DPS Backup 36Mo+ PP Sub Tier 3=CC	\$348.56	26%	\$257.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-589	DPS Backup 36Mo+ PP Sub Tier 4=CC	\$327.44	26%	\$242.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-590	DPS Backup 36Mo+ PP Sub Tier 5=CC	\$302.09	26%	\$223.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-591	DPS Backup 36Mo+ PP Sub Tier 6=CC	\$274.63	26%	\$203.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
SU-458-000-592	DPS Backup 36Mo+ PP Sub Tier 7=CC	\$245.05	26%	\$181.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-593	DPS Backup 36Mo+ PP Sub Tier 8=CC	\$217.59	26%	\$161.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-594	DPS Backup 36Mo+AIP Sub Tier 1=CC	\$568.03	26%	\$420.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-595	DPS Backup 36Mo+AIP Sub Tier 2=CC	\$478.83	26%	\$354.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-596	DPS Backup 36Mo+AIP Sub Tier 3=CC	\$387.29	26%	\$286.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-597	DPS Backup 36Mo+AIP Sub Tier 4=CC	\$363.82	26%	\$269.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-598	DPS Backup 36Mo+AIP Sub Tier 5=CC	\$335.65	26%	\$248.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-599	DPS Backup 36Mo+AIP Sub Tier 6=CC	\$305.14	26%	\$225.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-600	DPS Backup 36Mo+AIP Sub Tier 7=CC	\$272.28	26%	\$201.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-601	DPS Backup 36Mo+AIP Sub Tier 8=CC	\$241.76	26%	\$178.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-602	DPS VMWare 36Mo+AIP Sub=IA	\$98.58	26%	\$72.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-603	DPS VMWare 36Mo+ PP Sub=IA	\$88.73	26%	\$65.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-604	DPS for VMWare RPVM Subscription=IB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-605	DPS for VMWare Avamar Rep Sub=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-606	DPS Enterprise 12Mo Sub Tier 1=CC	\$686.80	26%	\$508.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-607	DPS Enterprise 12Mo Sub Tier 2=CC	\$578.36	26%	\$427.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-608	DPS Enterprise 12Mo Sub Tier 3=CC	\$469.91	26%	\$347.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-609	DPS Enterprise 12Mo Sub Tier 4=CC	\$438.93	26%	\$324.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-610	DPS Enterprise 12Mo Sub Tier 5=CC	\$407.95	26%	\$301.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-611	DPS Enterprise 12Mo Sub Tier 6=CC	\$371.80	26%	\$275.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-612	DPS Enterprise 12Mo Sub Tier 7=CC	\$330.49	26%	\$244.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-613	DPS Enterprise 12Mo Sub Tier 8=CC	\$294.34	26%	\$217.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-614	DPS Enterprise 12Mo Sub Tier 9=CC	\$258.19	26%	\$191.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-615	DPS Enterprise 12Mo Sub Tier 10=CC	\$216.88	26%	\$160.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-616	DPS Enterprise 12Mo Sub Tier 11=CC	\$180.74	26%	\$133.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-617	DPS Enterprise 36Mo+AIP Sub Tier 1=CC	\$624.36	26%	\$462.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-618	DPS Enterprise 36Mo+AIP Sub Tier 2=CC	\$525.78	26%	\$389.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-619	DPS Enterprise 36Mo+AIP Sub Tier 3=CC	\$427.19	26%	\$316.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-620	DPS Enterprise 36Mo+AIP Sub Tier 4=CC	\$399.03	26%	\$295.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-621	DPS Enterprise 36Mo+AIP Sub Tier 5=CC	\$370.86	26%	\$274.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-622	DPS Enterprise 36Mo+AIP Sub Tier 6=CC	\$338.00	26%	\$250.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-623	DPS Enterprise 36Mo+AIP Sub Tier 7=CC	\$300.44	26%	\$222.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-624	DPS Enterprise 36Mo+AIP Sub Tier 8=CC	\$267.58	26%	\$198.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-625	DPS Enterprise 36Mo+AIP Sub Tier 9=CC	\$234.72	26%	\$173.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-626	DPS Enterprise 36Mo+AIP Sub Tier 10=CC	\$197.17	26%	\$145.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-627	DPS Enterprise 36Mo+AIP Sub Tier 11=CC	\$164.31	26%	\$121.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
SU-458-000-628	DPS Enterprise 36Mo+ PP Sub Tier 1=CC	\$561.93	26%	\$415.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-629	DPS Enterprise 36Mo+ PP Sub Tier 2=CC	\$473.20	26%	\$350.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-630	DPS Enterprise 36Mo+ PP Sub Tier 3=CC	\$384.48	26%	\$284.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-631	DPS Enterprise 36Mo+ PP Sub Tier 4=CC	\$359.13	26%	\$265.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-632	DPS Enterprise 36Mo+ PP Sub Tier 5=CC	\$333.78	26%	\$247.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-633	DPS Enterprise 36Mo+ PP Sub Tier 6=CC	\$304.20	26%	\$225.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-634	DPS Enterprise 36Mo+ PP Sub Tier 7=CC	\$270.40	26%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-635	DPS Enterprise 36Mo+ PP Sub Tier 8=CC	\$240.83	26%	\$178.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-636	DPS Enterprise 36Mo+ PP Sub Tier 9=CC	\$211.25	26%	\$156.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-637	DPS Enterprise 36Mo+ PP Sub Tier 10=CC	\$177.45	26%	\$131.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-638	DPS Enterprise 36Mo+ PP Sub Tier 11=CC	\$147.88	26%	\$109.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-639	DPS Backup 12Mo Sub Tier 2=CC	\$526.72	26%	\$389.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-640	DPS Backup 12Mo Sub Tier 3=CC	\$426.02	26%	\$315.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-641	DPS Enterprise Sub DDBEA PROTECTPOINT=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-642	DPS Subscription Primary Storage=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-643	DPS Enterprise RPVM Subscription=IB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-644	DPS Subscription Primary Storage=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-645	DPS Suite for BackUp Sub Enablers=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-646	DPS for VMWare Avamar Subscription=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-647	DPS Suite for VMWare Sub Enablers=CC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-648	DPS Enterprise Subscription Enablers=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-000-694	UnityVSA PE Base SW 36Mo+, PrePay=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-458-000-695	UnityVSA PE Base SW 36Mo+, Annual AIP=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-458-000-696	UnityVSA PE 36Mo+, PrePay, 10TB=CB	\$457.73	10%	\$411.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-458-000-697	UnityVSA PE 36Mo+, Annual, 10TB AIP=CB	\$508.03	10%	\$457.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-458-000-698	UnityVSA PE 36Mo+, PrePay, 25TB=CB	\$609.64	10%	\$548.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-458-000-699	UnityVSA PE 36Mo+, Annual, 25TB AIP=CB	\$677.04	10%	\$609.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-458-000-700	UnityVSA PE 36Mo+, PrePay, 50TB=CB	\$761.54	10%	\$685.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
SU-458-000-701	UnityVSA PE 36Mo+, Annual, 50TB AIP=CB	\$846.05	10%	\$761.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
SU-458-000-702	UnityVSA PE 36Mo+, PrePay, 10TB-25TB=CB	\$177.06	10%	\$159.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
SU-458-000-703	UnityVSA PE 36Mo+, Annual 10-25TB AIP=CB	\$196.17	10%	\$176.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
SU-458-000-704	UnityVSA PE 36Mo+, PrePay, 10TB-50TB=CB	\$349.08	10%	\$314.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
SU-458-000-705	UnityVSA PE 36Mo+, Annual 10-50TB AIP=CB	\$388.32	10%	\$349.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
SU-458-000-706	UnityVSA PE 36Mo+, PrePay, 25TB-50TB=CB	\$177.06	10%	\$159.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
SU-458-000-707	UnityVSA PE 36Mo+, Annual 25-50TB AIP=CB	\$196.17	10%	\$176.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
SU-458-001-004	PowerProtect Software TB 12Mo Sub=CA	\$162.15	26%	\$119.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-005	PowerProtect Software TB 36Mo+AIP Sub=CA	\$147.41	26%	\$109.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-006	PowerProtect Software TB 36Mo+ PP Sub=CA	\$132.67	26%	\$98.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-007	RecoverPoint for VMs=IB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-008	PowerProtect Cyber Recovery=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-009	PowerProtect SW Sub Sct 12Mo+ Sub=IA	\$162.15	26%	\$119.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-010	PowerProtect SW Sub Sct 36Mo+ AIP Sub=IA	\$147.41	26%	\$109.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-011	PowerProtect SW Sub Sct 36Mo+ PP Sub=IA	\$132.67	26%	\$98.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-012	PowerProtect Software=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-014	DP Suite Tier 1 12Mo+ Sub=CA	\$444.09	26%	\$328.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-015	DP Suite Tier 1 36Mo+ AIP Sub=CA	\$403.72	26%	\$298.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-016	DP Suite Tier 1 36Mo+ PP Sub=CA	\$363.35	26%	\$268.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-017	DP Suite Tier 2 12Mo+ Sub=CA	\$309.83	26%	\$229.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-018	DP Suite Tier 2 36Mo+ AIP Sub=CA	\$281.67	26%	\$208.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-019	DP Suite Tier 2 36Mo+ PP Sub=CA	\$253.50	26%	\$187.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-020	DP Suite Tier 3 12Mo+ Sub=CA	\$180.74	26%	\$133.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-021	DP Suite Tier 3 36Mo+ AIP Sub=CA	\$164.31	26%	\$121.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-022	DP Suite Tier 3 36Mo+ PP Sub=CA	\$147.88	26%	\$109.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-023	Avamar VE=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-024	VREALIZE DPA CB DD vD Enablers=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-028	EMC Granular Recovery Microsoft MID=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-029	DP Suite Soct Tier 1 12Mo+ Sub=IA	\$444.09	26%	\$328.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-030	DP Suite Soct Tier 1 36Mo+ AIP Sub=IA	\$403.72	26%	\$298.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-031	DP Suite Soct Tier 1 36Mo+ PP Sub=IA	\$363.35	26%	\$268.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-032	DP Suite Soct Tier 2 12Mo+ Sub=IA	\$309.83	26%	\$229.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-033	DP Suite Soct Tier 2 36Mo+ AIP Sub=IA	\$281.67	26%	\$208.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-034	DP Suite Soct Tier 2 36Mo+ PP Sub=IA	\$253.50	26%	\$187.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-035	DP Suite Soct Tier 3 12Mo+ Sub=IA	\$180.74	26%	\$133.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-036	DP Suite Soct Tier 3 36Mo+ AIP Sub=IA	\$164.31	26%	\$121.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	
SU-458-001-037	DP Suite Soct Tier 3 36Mo+ PP Sub=IA	\$147.88	26%	\$109.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
SU-458-001-038	Data Protection Suite Software=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-001-078	DPS for VMWare RP4VM Subscription=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-001-080	UnityVSA PE BASE SW - 12Mo PrePay=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY VSA
SU-458-001-081	UnityVSA PE Base SW - 36Mo PrePay=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY VSA
SU-458-001-082	UnityVSA PE Base SW - 60Mo PrePay=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY VSA
SU-458-001-083	UnityVSA PE Base SW - 36Mo Annual AIP=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY VSA
SU-458-001-084	UnityVSA PE Base SW - 60Mo Annual AIP=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY VSA
SU-458-001-093	PowerProtect Storage Direct DD vD=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SU-458-001-100	VREALIZE=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
SV300	CX300 SNAPVIEW	\$1.00	26%	\$0.74	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV300I	CX300I SNAPVIEW	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV300-KIT402	SNAPVIEW CX300 MEDIA V2.3	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV300-KIT-407	SNAPVIEW CX300 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV31	SNAPVIEW FOR THE CX3-10	\$1.00	26%	\$0.74	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV31-RM	SNAPVIEW/REPLICATION MANAGER BUNDLE FOR	\$1.00	26%	\$0.74	\$2,640.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV32	SNAPVIEW CX3-20	\$1.00	26%	\$0.74	\$1,980.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV32-RM	S-VIEW/ REP-MGR BUNDLE FOR CX3-20	\$1.00	26%	\$0.74	\$4,560.00	\$4,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV34	SNAPVIEW CX3-40	\$1.00	26%	\$0.74	\$3,480.00	\$3,132.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV3-5UP	CX300 TO CX500 SV UPGRADE	\$4,500.00	26%	\$3,330.00	\$900.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV3-7UP	CX300 TO CX700 SV UPGRADE	\$8,700.00	26%	\$6,438.00	\$1,740.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV38	SNAPVIEW CX3-80	\$1.00	26%	\$0.74	\$4,350.00	\$3,915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400-KIT	SNAPVIEW CX400 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400-KIT303	CX400 SV V2.1 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400-KIT308	CX400 SV V1.8 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400-KIT402	SNAPVIEW CX400 MEDIA V2.3	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400-KIT-407	SNAPVIEW CX400 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400-T1	SNAPVIEW CX400 TIER 1	\$1.00	26%	\$0.74	\$1,790.00	\$1,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400-T10	SNAPVIEW CX400 TIER 10	\$1.00	26%	\$0.74	\$4,447.78	\$3,430.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400-T11	SNAPVIEW CX400 TIER 11	\$1.00	26%	\$0.74	\$4,447.78	\$3,430.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400-T12	SNAPVIEW CX400 TIER 12	\$1.00	26%	\$0.74	\$4,447.78	\$3,430.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400T1-T4	SNAPVIEW CX400 UPG T1-T4	\$1.00	26%	\$0.74	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400-T2	SNAPVIEW CX400 TIER 2	\$1.00	26%	\$0.74	\$2,025.56	\$1,562.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400-T3	SNAPVIEW CX400 TIER 3	\$1.00	26%	\$0.74	\$2,262.22	\$1,744.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400-T4	SNAPVIEW CX400 TIER 4	\$1.00	26%	\$0.74	\$2,496.67	\$1,926.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400-T5	SNAPVIEW CX400 TIER 5	\$1.00	26%	\$0.74	\$2,985.56	\$2,302.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400T5-T12	SNAPVIEW CX400 UPG T5-T12	\$1.00	26%	\$0.74	\$418.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400T5-T8	SNAPVIEW CX400 UPG T5-T8	\$1.00	26%	\$0.74	\$418.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400-T6	SNAPVIEW CX400 TIER 6	\$1.00	26%	\$0.74	\$3,472.22	\$2,678.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400-T7	SNAPVIEW CX400 TIER 7	\$1.00	26%	\$0.74	\$3,960.00	\$3,054.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV400-T8	SNAPVIEW CX400 TIER 8	\$1.00	26%	\$0.74	\$4,447.78	\$3,430.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
SV400-T9	SNAPVIEW CX400 TIER 9	\$1.00	26%	\$0.74	\$4,447.78	\$3,430.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV4-120	SNAPVIEW FOR CX4-120	\$1.00	26%	\$0.74	\$1,180.00	\$1,062.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV4120-RM	BUNDLE FOR SV + RM FOR CX4-120	\$4,175.00	26%	\$3,089.50	\$835.00	\$751.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV4-120UPG	SNAPVIEW UPGRADE TO CX4-120C	\$1.00	26%	\$0.74	\$720.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV4-240	SNAPVIEW FOR CX4-240	\$1.00	26%	\$0.74	\$2,320.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV4240-RM	BUNDLE FOR SV + RM FOR CX4-240	\$9,035.00	26%	\$6,685.90	\$1,807.00	\$1,626.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV4-240UPG	SNAPVIEW UPGRADE TO CX4-240C	\$1.00	26%	\$0.74	\$1,400.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV4-480	SNAPVIEW FOR CX4-480	\$1.00	26%	\$0.74	\$4,640.00	\$4,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV4-480UPG	SNAPVIEW UPGRADE TO CX4-480C	\$1.00	26%	\$0.74	\$2,800.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV4-5UP	CX400-CX500 SNAPVIEW UPG	\$6,590.00	26%	\$4,876.60	\$1,318.00	\$1,186.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV47-T01	SNAPVIEW FC4700 TIER 01	\$1.00	26%	\$0.74	\$1,860.00	\$1,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV47-T02	SNAPVIEW FC4700 TIER 02	\$1.00	26%	\$0.74	\$2,062.00	\$1,855.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV47-T03	SNAPVIEW FC4700 TIER 03	\$1.00	26%	\$0.74	\$2,264.00	\$2,037.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV47-T04	SNAPVIEW FC4700 TIER 04	\$1.00	26%	\$0.74	\$2,466.00	\$2,219.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV47-T05	SNAPVIEW FC4700 TIER 05	\$1.00	26%	\$0.74	\$2,884.00	\$2,595.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV47-T06	SNAPVIEW FC4700 TIER 06	\$1.00	26%	\$0.74	\$3,302.00	\$2,971.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV47-T07	SNAPVIEW FC4700 TIER 07	\$1.00	26%	\$0.74	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV47-T08	SNAPVIEW FC4700 TIER 08	\$1.00	26%	\$0.74	\$4,138.00	\$3,724.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV47-T09	SNAPVIEW FC4700 TIER 09	\$1.00	26%	\$0.74	\$4,556.00	\$4,100.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV47-T10	SNAPVIEW FC4700 TIER 10	\$1.00	26%	\$0.74	\$4,974.00	\$4,476.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV47-T11	SNAPVIEW FC4700 TIER 11	\$1.00	26%	\$0.74	\$5,392.00	\$4,852.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV47-T12	SNAPVIEW FC4700 TIER 12	\$1.00	26%	\$0.74	\$5,810.00	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV4-7UP	CX400-CX700 SNAPVIEW UPG	\$10,850.00	26%	\$8,029.00	\$2,170.00	\$1,953.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV4-960	SNAPVIEW FOR CX4-960	\$1.00	26%	\$0.74	\$9,280.00	\$8,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV4-960UPG	SNAPVIEW UPGRADE TO CX4-960C	\$1.00	26%	\$0.74	\$5,580.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV500	CX500 SNAPVIEW	\$13,200.00	26%	\$9,768.00	\$2,640.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV500I	CX500I SNAPVIEW	\$13,200.00	26%	\$9,768.00	\$2,640.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV500-KIT402	SNAPVIEW CX500 MEDIA V2.3	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV5-7UP	CX500 TO CX700 SV UPGRADE	\$4,200.00	26%	\$3,108.00	\$840.00	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV6-7UP	CX600-CX700 SNAPVIEW UPG	\$8,720.00	26%	\$6,452.80	\$1,744.00	\$1,569.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV700	CX700 SNAPVIEW	\$17,400.00	26%	\$12,876.00	\$3,480.00	\$3,132.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV700-KIT402	SNAPVIEW CX700 MEDIA V2.3	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SVAX4-5	SNAPVIEW FOR THE AX4-5	\$1.00	10%	\$0.90	\$500.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
SV-KIT	SNAPVIEW CX600 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-KIT303	SNAPVIEW V2.1 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-KIT308	SNAPVIEW V1.8 MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-KIT402	SV CX600/FC47 MEDIA V2.3	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-KIT-407	SNAPVIEW MEDIA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-ORCL CX500	SNAPVIEW FOR ORACLE	\$1.00	26%	\$0.74	\$4,500.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-ORCL CX700	SNAPVIEW FOR ORACLE	\$1.00	26%	\$0.74	\$6,600.00	\$5,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T1	SNAPVIEW CX600 TIER1	\$1.00	26%	\$0.74	\$2,170.00	\$1,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T10	SNAPVIEW CX600 TIER10	\$1.00	26%	\$0.74	\$5,803.33	\$4,476.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T11	SNAPVIEW CX600 TIER11	\$1.00	26%	\$0.74	\$6,291.11	\$4,852.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T12	SNAPVIEW CX600 TIER12	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T13	SNAPVIEW CX600 TIER 13	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T14	SNAPVIEW CX600 TIER 14	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T15	SNAPVIEW CX600 TIER 15	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T16	SNAPVIEW CX600 TIER 16	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
SV-T17	SNAPVIEW CX600 TIER 17	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T18	SNAPVIEW CX600 TIER 18	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T19	SNAPVIEW CX600 TIER 19	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SVT1-T4	SNAPVIEW CX600 UPG T1-T4	\$1.00	26%	\$0.74	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T2	SNAPVIEW CX600 TIER 2	\$1.00	26%	\$0.74	\$2,406.67	\$1,855.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T20	SNAPVIEW CX600 TIER 20	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T21	SNAPVIEW CX600 TIER 21	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T22	SNAPVIEW CX600 TIER 22	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T23	SNAPVIEW CX600 TIER 23	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T24	SNAPVIEW CX600 TIER 24	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T25	SNAPVIEW CX600 TIER 25	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T26	SNAPVIEW CX600 TIER 26	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T27	SNAPVIEW CX600 TIER 27	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T28	SNAPVIEW CX600 TIER 28	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T29	SNAPVIEW CX600 TIER 29	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T3	SNAPVIEW CX600 TIER3	\$1.00	26%	\$0.74	\$2,641.11	\$2,037.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T30	SNAPVIEW CX600 TIER 30	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T31	SNAPVIEW CX600 TIER 31	\$1.00	26%	\$0.74	\$6,778.89	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T4	SNAPVIEW CX600 TIER4	\$1.00	26%	\$0.74	\$2,877.78	\$2,219.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T5	SNAPVIEW CX600 TIER5	\$1.00	26%	\$0.74	\$3,364.44	\$2,595.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SVT5-T12	SNAPVIEW CX600 UPG T5-T12	\$1.00	26%	\$0.74	\$418.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SVT5-T31	SNAPVIEW UPG T5-T31	\$1.00	26%	\$0.74	\$418.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T6	SNAPVIEW CX600 TIER6	\$1.00	26%	\$0.74	\$3,853.33	\$2,971.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T7	SNAPVIEW CX600 TIER7	\$1.00	26%	\$0.74	\$4,340.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T8	SNAPVIEW CX600 TIER8	\$1.00	26%	\$0.74	\$4,828.89	\$3,724.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SV-T9	SNAPVIEW CX600 TIER9	\$1.00	26%	\$0.74	\$5,315.56	\$4,100.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SVX4-X6UP-T1	SNAPVIEW CX400-CX600 UPG TIER1	\$1.00	26%	\$0.74	\$1,086.00	\$977.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SVX4-X6UP-T10	SNAPVIEW CX400-CX600 UPG TIER10	\$1.00	26%	\$0.74	\$2,718.00	\$2,446.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SVX4-X6UP-T11	SNAPVIEW CX400-CX600 UPG TIER11	\$1.00	26%	\$0.74	\$2,936.00	\$2,642.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SVX4-X6UP-T12	SNAPVIEW CX400-CX600 UPG TIER12	\$1.00	26%	\$0.74	\$3,154.00	\$2,838.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SVX4-X6UP-T2	SNAPVIEW CX400-CX600 UPG TIER2	\$1.00	26%	\$0.74	\$1,194.00	\$1,074.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SVX4-X6UP-T3	SNAPVIEW CX400-CX600 UPG TIER3	\$1.00	26%	\$0.74	\$1,302.00	\$1,171.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SVX4-X6UP-T4	SNAPVIEW CX400-CX600 UPG TIER4	\$1.00	26%	\$0.74	\$1,410.00	\$1,269.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SVX4-X6UP-T5	SNAPVIEW CX400-CX600 UPG TIER5	\$1.00	26%	\$0.74	\$1,628.00	\$1,465.20	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SVX4-X6UP-T6	SNAPVIEW CX400-CX600 UPG TIER6	\$1.00	26%	\$0.74	\$1,846.00	\$1,661.40	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SVX4-X6UP-T7	SNAPVIEW CX400-CX600 UPG TIER7	\$1.00	26%	\$0.74	\$2,064.00	\$1,857.60	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SVX4-X6UP-T8	SNAPVIEW CX400-CX600 UPG TIER8	\$1.00	26%	\$0.74	\$2,282.00	\$2,053.80	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SVX4-X6UP-T9	SNAPVIEW CX400-CX600 UPG TIER9	\$1.00	26%	\$0.74	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SW-12000B-CU	FICON/CUP - SW12000B(EMC OEM Products)	\$1.00	15%	\$0.85	\$4,100.00	\$3,690.00	\$3,280.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SW-12000B-ENT	ENT SFT BUNDLE ED-12000B(EMC OEM Products)	\$1.00	15%	\$0.85	\$6,300.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SW-12000B-FW	FABRIC WATCH ED-12000B(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,400.00	\$3,060.00	\$2,720.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SW-12000B-PM	PERF MONITOR ED-12000B(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,780.00	\$3,402.00	\$3,024.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SW-12000B-TR	TRUNKING ED-12000B(EMC OEM Products)	\$1.00	15%	\$0.85	\$4,720.00	\$4,248.00	\$3,776.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
SW-12000B-XF	EXT FABRIC LIC ED-12000B(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,780.00	\$3,402.00	\$3,024.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SW1U-T	8 PORT SWITCH TELCO RAILS	\$540.00	38%	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
SW-24000B-CU	FICON/CUP - SW24000B(EMC OEM Products)	\$1.00	15%	\$0.85	\$4,100.00	\$3,690.00	\$3,280.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SW-24000B-ENT	ENT BNDL FOR ED-24000B(EMC OEM Products)	\$1.00	15%	\$0.85	\$6,300.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SW-24000B-FW	FABRIC WATCH FOR ED-24000(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,400.00	\$3,060.00	\$2,720.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SW-24000B-PM	PERF MONITOR FOR ED-24000(EMC OEM Products)	\$1.00	15%	\$0.85	\$3,780.00	\$3,402.00	\$3,024.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SW-24000B-TR	TRUNKING FOR ED-24000B(EMC OEM Products)	\$1.00	15%	\$0.85	\$4,720.00	\$4,248.00	\$3,776.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SW-24000B-XF	EXT FABRIC FOR ED-24000B(EMC OEM Products)	\$18,900.00	15%	\$16,065.00	\$3,780.00	\$3,402.00	\$3,024.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SW2U-T	16 PORT SWITCH TELCO RAIL	\$2,200.00	38%	\$1,364.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	CLARIION
SW-48000B-CU-CF	FICON CUP-ED-48000B(EMC OEM Products)	\$29,400.00	15%	\$24,990.00	\$5,880.00	\$5,292.00	\$4,704.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SW-48000B-ENT-CF	ENT SW BNDL FOR ED-48000B(EMC OEM Products)	\$45,200.00	15%	\$38,420.00	\$9,040.00	\$8,136.00	\$7,232.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SW-48000B-FW-CF	FAB WATCH FOR ED-48000B(EMC OEM Products)	\$24,400.00	15%	\$20,740.00	\$4,880.00	\$4,392.00	\$3,904.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SW-48000B-IP-CF	FCIP LICENSE FOR THE 18I BLADE(EMC OEM Products)	\$24,400.00	15%	\$20,740.00	\$4,880.00	\$4,392.00	\$3,904.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SW-48000B-PM-CF	PERF MONITOR ED-48000B(EMC OEM Products)	\$27,100.00	15%	\$23,035.00	\$5,420.00	\$4,878.00	\$4,336.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SW-48000B-TR-CF	TRUNKING FOR ED-48000B(EMC OEM Products)	\$33,900.00	15%	\$28,815.00	\$6,780.00	\$6,102.00	\$5,424.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SW-48000B-XF-CF	EXT FABRIC FOR ED-48000B(EMC OEM Products)	\$27,100.00	15%	\$23,035.00	\$5,420.00	\$4,878.00	\$4,336.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
SWBDL-160TB	CX4 BUNDLE CONFIG - S1 (160TB NO REPLN)	\$1.00	26%	\$0.74	\$51,925.00	\$46,732.50	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SWBDL-160TBMS	CX4 BUNDLE-SERIES1 (160TB MV-SV REPLN)	\$1.00	26%	\$0.74	\$85,665.00	\$77,098.50	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SWBDL-27TB	CX4 BUNDLE - SERIES 1 (27 TB NO REPLN)	\$1.00	26%	\$0.74	\$10,075.00	\$9,067.50	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SWBDL-27TBMS	CX4 BUNDLE SERIES 1 (27 TB MV-SV REPLN)	\$1.00	26%	\$0.74	\$18,515.00	\$16,663.50	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SWBDL-56TB	CX4 BUNDLE - SERIES 1 (56 TB NO REPLN)	\$1.00	26%	\$0.74	\$28,147.00	\$25,332.30	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SWBDL-56TBMS	CX4 BUNDLE SERIES 1 (56TB MV-SV REPLN)	\$1.00	26%	\$0.74	\$45,027.00	\$40,524.30	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SWBDL-79TB	CX4 BUNDLE - SERIES 1 (79 TB NO REPLN)	\$1.00	26%	\$0.74	\$48,000.00	\$43,200.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SWBDL-79TBMS	CX4 BUNDLE SERIES 1 (79TB MV-SV REPLN)	\$1.00	26%	\$0.74	\$55,000.00	\$49,500.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
SWU-PREHW-N08	PREMIUM HW SUPPORT-AX-DPE WARR UPG 3 YRS	\$1,620.00	10%	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
SWU-PREHW-N09	PREMIUM HW SUPPORT(AX-DAE) WARR UPG 3YRS	\$1,350.00	10%	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	CLARIION
SYS6301U1N10D	VXRAIL E460 SYSTEM 10X2.5 D-SLTS	\$1.00	10%	\$0.90	\$564.06	\$483.48	\$402.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS6301U1N10DAF	VXRAIL E460F SYSTEM 10X2.5 D-SLTS AF	\$1.00	10%	\$0.90	\$822.96	\$685.80	\$548.64	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS6301U1N10DAFVX	VXRAIL E460F SYSTEM 1U1N 10x2.5 DSK SLTS	\$1.00	10%	\$0.90	\$822.96	\$685.80	\$548.64	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS6301U1N10DVX	VXRAIL E460 SYSTEM 1U1N 10x2.5 DISK SLTS	\$1.00	10%	\$0.90	\$483.48	\$402.90	\$322.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS6401U1N10D	VxRail-500 1U1N 10x2.5 NON-NVMe H	\$4,029.00	10%	\$3,626.10	\$564.06	\$483.48	\$402.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS6401U1N10DAF	VxRail-500 1U1N 10x2.5 NON-NVMe AF	\$8,359.00	10%	\$7,523.10	\$1,003.08	\$835.90	\$668.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS6401U1N10DAFX	VxRail-500 1U1N 10x2.5 NON-NVMe GC AF	\$8,359.00	10%	\$7,523.10	\$1,003.08	\$835.90	\$668.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS6401U1N10DNAF	VxRail-500 1U1N 10x2.5 NVMe Capable AF	\$9,259.00	10%	\$8,333.10	\$1,111.08	\$925.90	\$740.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS6401U1N10DNBRF	VxRail-500 1U1N 10x2.5 NVMe Capable BR F	\$9,259.00	10%	\$8,333.10	\$1,111.08	\$925.90	\$740.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS6401U1N10DNBRH	VxRail-500 1U1N 10x2.5 NVMe Capable BR H	\$4,929.00	10%	\$4,436.10	\$690.06	\$591.48	\$492.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS6401U1N10DX	VxRail-500 1U1N 10x2.5 NON-NVMe GC H	\$4,029.00	10%	\$3,626.10	\$564.06	\$483.48	\$402.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS6401U1N10NDH	VxRail-500 1U1N 10x2.5 NVMe Capable H	\$4,929.00	10%	\$4,436.10	\$690.06	\$591.48	\$492.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7302U1N16D	VXRAIL P470 SYSTEM 16X2.5 D-SLTS	\$1.00	10%	\$0.90	\$1,034.46	\$886.68	\$738.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7302U1N16DAF	VXRAIL P470F SYSTEM 16X2.5 D-SLTS AF	\$1.00	10%	\$0.90	\$1,226.16	\$1,021.80	\$817.44	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7302U1N16DAFVX	VXRAIL P470F SYS 2U1N 16x2.5 D-SLTS AF	\$1.00	10%	\$0.90	\$1,226.16	\$1,021.80	\$817.44	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7302U1N16DVX	VXRAIL P470 SYSTEM 2U1N 16x2.5 DISK SLTS	\$1.00	10%	\$0.90	\$886.68	\$738.90	\$591.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7302U1N16D	VXRAIL V470 SYSTEM 16X2.5 D-SLTS	\$1.00	10%	\$0.90	\$1,034.46	\$886.68	\$738.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7302U1N16DAF	VXRAIL V470F SYSTEM 16X2.5 D-SLTS AF	\$1.00	10%	\$0.90	\$1,226.16	\$1,021.80	\$817.44	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7302U1N16DAFVX	VXRAIL V470F SYS 2U1N GPU16x2.5 D-SLT AF	\$1.00	10%	\$0.90	\$1,226.16	\$1,021.80	\$817.44	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7302U1N16DVX	VXRAIL V470 SYS 2U1N GPU 16x2.5 DISK SLT	\$1.00	10%	\$0.90	\$886.68	\$738.90	\$591.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS73X2U1N12D	VXRAIL S470 SYSTEM 2X2.5 12X3.5 D-SLTS	\$1.00	10%	\$0.90	\$1,049.16	\$899.28	\$749.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS73X2U1N12DVX	VXRAIL S470 SYS 2U1N 2x2.5 10x3.5 D-SLTS	\$1.00	10%	\$0.90	\$899.28	\$749.40	\$599.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7402U1N12D	VxRail-500 2U1N 12x3.5 DISK SLTS H	\$7,494.00	10%	\$6,744.60	\$1,049.16	\$899.28	\$749.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7402U1N12DX	VxRail-500 2U1N 12x3.5 DISK SLTS GC H	\$7,494.00	10%	\$6,744.60	\$1,049.16	\$899.28	\$749.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7402U1N24D	VxRail-500 2U1N 24x2.5 NON-NVMe H	\$5,173.00	10%	\$4,655.70	\$724.22	\$620.76	\$517.30	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7402U1N24DAF	VxRail-500 2U1N 24x2.5 NON-NVMe AF	\$9,502.00	10%	\$8,551.80	\$1,140.24	\$950.20	\$760.16	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7402U1N24DAFX	VxRail-500 2U1N 24x2.5 NON-NVMe AF GC	\$9,502.00	10%	\$8,551.80	\$1,140.24	\$950.20	\$760.16	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
SYS7402U1N24DNVBRF	VxRail-500 2U1N 24x2.5 NVMe Capable BR F	\$10,402.00	10%	\$9,361.80	\$1,248.24	\$1,040.20	\$832.16	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7402U1N24DNVBRH	VxRail-500 2U1N 24x2.5 NVMe Capable BR H	\$6,073.00	10%	\$5,465.70	\$850.22	\$728.76	\$607.30	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7402U1N24DNVF	VxRail-500 2U1N 24x2.5 NVMe Capable AF	\$10,402.00	10%	\$9,361.80	\$1,248.24	\$1,040.20	\$832.16	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7402U1N24DX	VxRail-500 2U1N 24x2.5 NON-NVMe GC H	\$5,173.00	10%	\$4,655.70	\$724.22	\$620.76	\$517.30	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7402U1N24NVD	VxRail-500 2U1N 24x2.5 NVMe Capable H	\$6,073.00	10%	\$5,465.70	\$850.22	\$728.76	\$607.30	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7402U1NG24D	VxRail-500 2U1N GPU 24x2.5 DISK SLTS H	\$7,389.00	10%	\$6,650.10	\$1,034.46	\$886.68	\$738.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7402U1NG24DAF	VxRail-500 2U1N GPU 24x2.5 DISKSLT AF	\$11,719.00	10%	\$10,547.10	\$1,406.28	\$1,171.90	\$937.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7402U1NG24DAFX	VxRail-500 2U1NGPU 24x2.5 DISK SLT AF GC	\$11,719.00	10%	\$10,547.10	\$1,406.28	\$1,171.90	\$937.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYS7402U1NG24DX	VxRail-500 2U1N GPU 24x2.5 DISKSLTS GC H	\$7,389.00	10%	\$6,650.10	\$1,034.46	\$886.68	\$738.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSE5601SNOVSANF	VxRail 14G E560 1U1N 1S no vSAN AF	\$4,209.00	10%	\$3,788.10	\$505.08	\$420.90	\$336.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSE5601SNOVSANH	VxRail 14G E560 1U1N 1S no vSAN H	\$1,685.00	10%	\$1,516.50	\$235.90	\$202.20	\$168.50	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSE5601SVADVF	VxRail 14G E560 1U1N 1S vSAN ADV AF	\$9,383.00	10%	\$8,444.70	\$1,125.96	\$938.30	\$750.64	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSE5601SVADVH	VxRail 14G E560 1U1N 1S vSAN ADV H	\$6,640.00	10%	\$5,976.00	\$929.60	\$796.80	\$664.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSE5601SVENT+BZF	VxRail 14G E560 1U1N 1S vSAN ENTPLUS B F	\$18,080.00	10%	\$16,272.00	\$2,169.60	\$1,808.00	\$1,446.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSE5601SVENT+BZH	VxRail 14G E560 1U1N 1S vSAN ENTPLUS B H	\$14,437.00	10%	\$12,993.30	\$2,021.18	\$1,732.44	\$1,443.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSE5601SVENT+F	VxRail 14G E560 1U1N 1S vSAN ENT PLUS AF	\$18,080.00	10%	\$16,272.00	\$2,169.60	\$1,808.00	\$1,446.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSE5601SVENT+H	VxRail 14G E560 1U1N 1S vSAN ENT PLUS H	\$14,437.00	10%	\$12,993.30	\$2,021.18	\$1,732.44	\$1,443.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSE5601SVENTF	VxRail 14G E560 1U1N 1S vSAN ENT AF	\$12,080.00	10%	\$10,872.00	\$1,449.60	\$1,208.00	\$966.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSE5601SVENTH	VxRail 14G E560 1U1N 1S vSAN ENT H	\$9,337.00	10%	\$8,403.30	\$1,307.18	\$1,120.44	\$933.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSE5601SVSTDF	VxRail 14G E560 1U1N 1S vSAN STD AF	\$6,668.00	10%	\$6,001.20	\$800.16	\$666.80	\$533.44	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSE5601SVSTDH	VxRail 14G E560 1U1N 1S vSAN STD H	\$3,925.00	10%	\$3,532.50	\$549.50	\$471.00	\$392.50	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSE5602SNOVSANF	VxRail 14G E560 1U1N 2S NVMe no vSAN AF	\$4,909.00	10%	\$4,418.10	\$589.08	\$490.90	\$392.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSE5602SNOVSANH	VxRail 14G E560 1U1N 2S NVMe no vSAN H	\$2,385.00	10%	\$2,146.50	\$333.90	\$286.20	\$238.50	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSE5602SVADVF	VxRail 14G E560 1U1N 2S NVMe vSAN ADV AF	\$14,444.00	10%	\$12,999.60	\$1,733.28	\$1,444.40	\$1,155.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSE5602SVADVH	VxRail 14G E560 1U1N 2S NVMe vSAN ADV H	\$11,698.00	10%	\$10,528.20	\$1,637.72	\$1,403.76	\$1,169.80	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSE5602SVENT+BZF	VxRail 14G E560 1U1N 2S NVMe ENTPLUS B F	\$31,839.00	10%	\$28,655.10	\$3,820.68	\$3,183.90	\$2,547.12	\$0.00	\$0.00	\$0.00	J	VXRAIL



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
SYSE5602SVENT+BZH	VxRail 14G E560 1U1N 2S NVMe ENTPLUS B H	\$27,292.00	10%	\$24,562.80	\$3,820.88	\$3,275.04	\$2,729.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSE5602SVENT+F	VxRail 14G E560 1U1N 2S vSAN ENT PLUS AF	\$31,839.00	10%	\$28,655.10	\$3,820.68	\$3,183.90	\$2,547.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSE5602SVENT+H	VxRail 14G E560 1U1N 2S vSAN ENT PLUS H	\$27,292.00	10%	\$24,562.80	\$3,820.88	\$3,275.04	\$2,729.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSE5602SVENTF	VxRail 14G E560 1U1N 2S NVMe ENT AF	\$19,839.00	10%	\$17,855.10	\$2,380.68	\$1,983.90	\$1,587.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSE5602SVENTH	VxRail 14G E560 1U1N 2S NVMe ENT H	\$17,092.00	10%	\$15,382.80	\$2,392.88	\$2,051.04	\$1,709.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSE5602SVSTDF	VxRail 14G E560 1U1N 2S NVMe STD AF	\$9,014.00	10%	\$8,112.60	\$1,081.68	\$901.40	\$721.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSE5602SVSTDH	VxRail 14G E560 1U1N 2S NVMe STD H	\$6,268.00	10%	\$5,641.20	\$877.52	\$752.16	\$626.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSE560FDIM	VxRail E560F Dimension	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSE560NVSANADV	VxRail E560N vSAN ADV F	\$13,007.00	10%	\$11,706.30	\$1,560.84	\$1,300.70	\$1,040.56	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSE560NVSANELAF	VxRail E560N vSAN ELA F	\$3,472.00	10%	\$3,124.80	\$416.64	\$347.20	\$277.76	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSE560NVSANENT+F	VxRail E560N vSAN ENT Plus F	\$30,402.00	10%	\$27,361.80	\$3,648.24	\$3,040.20	\$2,432.16	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSE560NVSANENTF	VxRail E560N vSAN ENT F	\$18,402.00	10%	\$16,561.80	\$2,208.24	\$1,840.20	\$1,472.16	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSE560NVSANSTDF	VxRail E560N vSAN STD F	\$7,577.00	10%	\$6,819.30	\$909.24	\$757.70	\$606.16	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSG5601SNOVSANF	VxRail 14G G560 2U1N 1S no vSAN AF	\$3,122.00	10%	\$2,809.80	\$374.64	\$312.20	\$249.76	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSG5601SNOVSANH	VxRail 14G G560 2U1N 1S no vSAN H	\$1,549.00	10%	\$1,394.10	\$216.86	\$185.88	\$154.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSG5601SNOVSANNDF	VxRail 14G G560 2U1N 1S no vSAN NODE AF	\$3,122.00	10%	\$2,809.80	\$374.64	\$312.20	\$249.76	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSG5601SNOVSANNDH	VxRail 14G G560 2U1N 1S no vSAN NODE H	\$1,549.00	10%	\$1,394.10	\$216.86	\$185.88	\$154.90	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSG5601SVADV	VxRail 14G G560 2U1N 1S vSAN ADV AF	\$7,850.00	10%	\$7,065.00	\$942.00	\$785.00	\$628.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSG5601SVADVH	VxRail 14G G560 2U1N 1S vSAN ADV H	\$6,226.00	10%	\$5,603.40	\$871.64	\$747.12	\$622.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSG5601SVADVND	VxRail 14G G560 2U1N 1S vSAN ADV NODE AF	\$7,850.00	10%	\$7,065.00	\$942.00	\$785.00	\$628.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSG5601SVADVNDH	VxRail 14G G560 2U1N 1S vSAN ADV NODE H	\$6,226.00	10%	\$5,603.40	\$871.64	\$747.12	\$622.60	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSG5601SVENT+F	VxRail 14G G560 2U1N 1S vSAN ENT PLUS AF	\$16,547.00	10%	\$14,892.30	\$1,985.64	\$1,654.70	\$1,323.76	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSG5601SVENT+H	VxRail 14G G560 2U1N 1S vSAN ENT PLUS H	\$14,137.00	10%	\$12,723.30	\$1,979.18	\$1,696.44	\$1,413.70	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSG5601SVENT+NDF	VxRail 14G G560 2U1N 1S vSAN ENTPLUS ND F	\$16,547.00	10%	\$14,892.30	\$1,985.64	\$1,654.70	\$1,323.76	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSG5601SVENTF	VxRail 14G G560 2U1N 1S vSAN ENT AF	\$10,547.00	10%	\$9,492.30	\$1,265.64	\$1,054.70	\$843.76	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSG5601SVENTH	VxRail 14G G560 2U1N 1S vSAN ENT H	\$9,037.00	10%	\$8,133.30	\$1,265.18	\$1,084.44	\$903.70	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSG5601SVENTND+H	VxRail 14G G560 2U1N 1S vSAN ENTPLUS ND H	\$14,137.00	10%	\$12,723.30	\$1,979.18	\$1,696.44	\$1,413.70	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSG5601SVENTNDF	VxRail 14G G560 2U1N 1S vSAN ENTNODE AF	\$10,547.00	10%	\$9,492.30	\$1,265.64	\$1,054.70	\$843.76	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSG5601SVENTNDH	VxRail 14G G560 2U1N 1S vSAN ENT NODE H	\$9,037.00	10%	\$8,133.30	\$1,265.18	\$1,084.44	\$903.70	\$0.00	\$0.00	\$0.00	J	VXRAIL	
SYSG5601SVSTDF	VxRail 14G G560 2U1N 1S vSAN STD AF	\$5,135.00	10%	\$4,621.50	\$616.20	\$513.50	\$410.80	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
SYSG5601SVSTDH	VxRail 14G G560 2U1N 1S vSAN STD H	\$3,511.00	10%	\$3,159.90	\$491.54	\$421.32	\$351.10	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5601SVSTDNDF	VxRail 14G G560 2U1N 1S vSAN STD NODE AF	\$5,135.00	10%	\$4,621.50	\$616.20	\$513.50	\$410.80	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5601SVSTDNDH	VxRail 14G G560 2U1N 1S vSAN STD NODE H	\$3,511.00	10%	\$3,159.90	\$491.54	\$421.32	\$351.10	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SNOVSANF	VxRail 14G G560 2U1N 2S no vSAN AF	\$3,122.00	10%	\$2,809.80	\$374.64	\$312.20	\$249.76	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SNOVSANH	VxRail 14G G560 2U1N 2S no vSAN H	\$1,549.00	10%	\$1,394.10	\$216.86	\$185.88	\$154.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SNOVSANNDF	VxRail 14G G560 2U1N 2S no vSAN NODE AF	\$3,122.00	10%	\$2,809.80	\$374.64	\$312.20	\$249.76	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SNOVSANNDH	VxRail 14G G560 2U1N 2S no vSAN NODE H	\$1,549.00	10%	\$1,394.10	\$216.86	\$185.88	\$154.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SVADVAF	VxRail 14G G560 2U1N 2S vSAN ADV AF	\$12,212.00	10%	\$10,990.80	\$1,465.44	\$1,221.20	\$976.96	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SVADVH	VxRail 14G G560 2U1N 2S vSAN ADV H	\$10,584.00	10%	\$9,525.60	\$1,481.76	\$1,270.08	\$1,058.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SVADVNDF	VxRail 14G G560 2U1N 2S vSAN ADV NODE AF	\$12,212.00	10%	\$10,990.80	\$1,465.44	\$1,221.20	\$976.96	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SVADVNDH	VxRail 14G G560 2U1N 2S vSAN ADV NODE H	\$10,584.00	10%	\$9,525.60	\$1,481.76	\$1,270.08	\$1,058.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SVENT+F	VxRail 14G G560 2U1N 2S vSAN ENT PLUS AF	\$29,606.00	10%	\$26,645.40	\$3,552.72	\$2,960.60	\$2,368.48	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SVENT+H	VxRail 14G G560 2U1N 2S vSAN ENT PLUS H	\$26,178.00	10%	\$23,560.20	\$3,664.92	\$3,141.36	\$2,617.80	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SVENT+NDF	VxRail 14G G560 2U1N 2S vSAN ENT PLUS ND F	\$29,606.00	10%	\$26,645.40	\$3,552.72	\$2,960.60	\$2,368.48	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SVENT+NDH	VxRail 14G G560 2U1N 2S vSAN ENT PLUS ND H	\$26,178.00	10%	\$23,560.20	\$3,664.92	\$3,141.36	\$2,617.80	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SVENTF	VxRail 14G G560 2U1N 2S vSAN ENT AF	\$17,606.00	10%	\$15,845.40	\$2,112.72	\$1,760.60	\$1,408.48	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SVENTH	VxRail 14G G560 2U1N 2S vSAN ENT H	\$15,978.00	10%	\$14,380.20	\$2,236.92	\$1,917.36	\$1,597.80	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SVENTNDF	VxRail 14G G560 2U1N 2S vSAN ENT NODE AF	\$17,606.00	10%	\$15,845.40	\$2,112.72	\$1,760.60	\$1,408.48	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SVENTNDH	VxRail 14G G560 2U1N 2S vSAN ENT NODE H	\$15,978.00	10%	\$14,380.20	\$2,236.92	\$1,917.36	\$1,597.80	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SVSTDF	VxRail 14G G560 2U1N 2S vSAN STD AF	\$6,782.00	10%	\$6,103.80	\$813.84	\$678.20	\$542.56	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SVSTDH	VxRail 14G G560 2U1N 2S vSAN STD H	\$5,154.00	10%	\$4,638.60	\$721.56	\$618.48	\$515.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SVSTDNDF	VxRail 14G G560 2U1N 2S vSAN STD NODE AF	\$6,782.00	10%	\$6,103.80	\$813.84	\$678.20	\$542.56	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602SVSTDNDH	VxRail 14G G560 2U1N 2S vSAN STD NODE H	\$5,154.00	10%	\$4,638.60	\$721.56	\$618.48	\$515.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602U4N24D	VxRail 14G 2U4N 6X2.5 DISK SLTS NODE H	\$6,924.00	10%	\$6,231.60	\$969.36	\$830.88	\$692.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG5602U4N24DF	VxRail 14G 2U4N 6X2.5 DISK SLTS NODE F	\$9,754.00	10%	\$8,778.60	\$1,170.48	\$975.40	\$780.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG560CHASSISF	VxRail 14G G560 CHASSIS F	\$4,894.00	10%	\$4,404.60	\$587.28	\$489.40	\$391.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSG560CHASSISH	VxRail 14G G560 CHASSIS H	\$4,894.00	10%	\$4,404.60	\$685.16	\$587.28	\$489.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5701SNOVSANF	VxRail 14G P570 2U1N 1S no vSAN AF	\$2,480.00	10%	\$2,232.00	\$297.60	\$248.00	\$198.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5701SNOVSANH	VxRail 14G P570 2U1N 1S no vSAN H	\$877.00	10%	\$789.30	\$122.78	\$105.24	\$87.70	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
SYSP5701SVADVF	VxRail 14G P570 2U1N 1S vSAN ADV AF	\$7,229.00	10%	\$6,506.10	\$867.48	\$722.90	\$578.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5701SVADVH	VxRail 14G P570 2U1N 1S vSAN ADV H	\$5,539.00	10%	\$4,985.10	\$775.46	\$664.68	\$553.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5701SVENT+BZF	VxRail 14G P570 2U1N 1S vSAN ENTPLUS B F	\$15,926.00	10%	\$14,333.40	\$1,911.12	\$1,592.60	\$1,274.08	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5701SVENT+BZH	VxRail 14G P570 2U1N 1S vSAN ENTPLUS B H	\$13,336.00	10%	\$12,002.40	\$1,867.04	\$1,600.32	\$1,333.60	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5701SVENT+F	VxRail 14G P570 2U1N 1S vSANENTPLUS F	\$15,926.00	10%	\$14,333.40	\$1,911.12	\$1,592.60	\$1,274.08	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5701SVENT+H	VxRail 14G P570 2U1N 1S vSAN ENTPLUS H	\$13,336.00	10%	\$12,002.40	\$1,867.04	\$1,600.32	\$1,333.60	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5701SVENTF	VxRail 14G P570 2U1N 1S vSAN ENT AF	\$9,926.00	10%	\$8,933.40	\$1,191.12	\$992.60	\$794.08	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5701SVENTH	VxRail 14G P570 2U1N 1S vSAN ENT H	\$8,236.00	10%	\$7,412.40	\$1,153.04	\$988.32	\$823.60	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5701SVSTDF	VxRail 14G P570 2U1N 1S vSAN STD AF	\$4,514.00	10%	\$4,062.60	\$541.68	\$451.40	\$361.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5701SVSTDH	VxRail 14G P570 2U1N 1S vSAN STD H	\$2,824.00	10%	\$2,541.60	\$395.36	\$338.88	\$282.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5702SNOVSANF	VxRail 14G P570 2U1N 2S NVMe no vSAN AF	\$3,380.00	10%	\$3,042.00	\$405.60	\$338.00	\$270.40	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5702SNOVSANH	VxRail 14G P570 2U1N 2S NVMe no vSAN H	\$1,777.00	10%	\$1,599.30	\$248.78	\$213.24	\$177.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5702SVADVF	VxRail 14G P570 2U1N 2S NVMe ADV AF	\$12,489.00	10%	\$11,240.10	\$1,498.68	\$1,248.90	\$999.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5702SVADVH	VxRail 14G P570 2U1N 2S NVMe ADV H	\$10,797.00	10%	\$9,717.30	\$1,511.58	\$1,295.64	\$1,079.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5702SVENT+BZF	VxRail 14G P570 2U1N 2S NVMe ENTPLUS B F	\$29,884.00	10%	\$26,895.60	\$3,586.08	\$2,988.40	\$2,390.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5702SVENT+BZH	VxRail 14G P570 2U1N 2S NVMe ENTPLUS B H	\$26,391.00	10%	\$23,751.90	\$3,694.74	\$3,166.92	\$2,639.10	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5702SVENT+F	VxRail 14G P570 2U1N 2S vSANENTPLUS F	\$29,884.00	10%	\$26,895.60	\$3,586.08	\$2,988.40	\$2,390.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5702SVENT+H	VxRail 14G P570 2U1N 2S vSAN ENTPLUS H	\$26,391.00	10%	\$23,751.90	\$3,694.74	\$3,166.92	\$2,639.10	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5702SVENTF	VxRail 14G P570 2U1N 2S NVMe ENT AF	\$17,884.00	10%	\$16,095.60	\$2,146.08	\$1,788.40	\$1,430.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5702SVENTH	VxRail 14G P570 2U1N 2S NVMe ENT H	\$16,191.00	10%	\$14,571.90	\$2,266.74	\$1,942.92	\$1,619.10	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5702SVSTDF	VxRail 14G P570 2U1N 2S NVMe STD AF	\$7,060.00	10%	\$6,354.00	\$847.20	\$706.00	\$564.80	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP5702SVSTDH	VxRail 14G P570 2U1N 2S NVMe STD H	\$5,371.00	10%	\$4,833.90	\$751.94	\$644.52	\$537.10	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP580NVSANADVF	VxRail P580N vSAN ADV F	\$30,104.00	10%	\$27,093.60	\$3,612.48	\$3,010.40	\$2,408.32	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP580NVSANELAF	VxRail P580N vSAN ELA F	\$11,886.00	10%	\$10,697.40	\$1,426.32	\$1,188.60	\$950.88	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP580NVSANENT+F	VxRail P580N vSAN ENT Plus F	\$25,246.00	10%	\$22,721.40	\$3,029.52	\$2,524.60	\$2,019.68	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP580NVSANENTF	VxRail P580N vSAN ENT F	\$40,894.00	10%	\$36,804.60	\$4,907.28	\$4,089.40	\$3,271.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSP580NVSANSTDF	VxRail P580N vSAN STD F	\$19,246.00	10%	\$17,321.40	\$2,309.52	\$1,924.60	\$1,539.68	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSS5701SNOVSANH	VxRail 14G S570 2U1N 1S no vSAN H	\$1,300.00	10%	\$1,170.00	\$182.00	\$156.00	\$130.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSS5701SVADVH	VxRail 14G S570 2U1N 1S vSAN ADV H	\$5,955.00	10%	\$5,359.50	\$833.70	\$714.60	\$595.50	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSS5701SVENT+BZH	VxRail 14G S570 2U1N 1S vSAN ENTPLUS B H	\$13,752.00	10%	\$12,376.80	\$1,925.28	\$1,650.24	\$1,375.20	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
SYSS5701SVENT+H	VxRail 14G S570 2U1N 1S vSAN ENT PLUS H	\$13,752.00	10%	\$12,376.80	\$1,925.28	\$1,650.24	\$1,375.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSS5701SVENTH	VxRail 14G S570 2U1N 1S vSAN ENT H	\$8,652.00	10%	\$7,786.80	\$1,211.28	\$1,038.24	\$865.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSS5701SVSTDH	VxRail 14G S570 2U1N 1S vSAN STD H	\$3,240.00	10%	\$2,916.00	\$453.60	\$388.80	\$324.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSS5702SNOVSANH	VxRail 14G S570 2U1N 2S no vSAN H	\$1,300.00	10%	\$1,170.00	\$182.00	\$156.00	\$130.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSS5702SVADVH	VxRail 14G S570 2U1N 2S vSAN ADV H	\$10,313.00	10%	\$9,281.70	\$1,443.82	\$1,237.56	\$1,031.30	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSS5702SVENT+BZH	VxRail 14G S570 2U1N 2S vSAN ENTPLUS B H	\$25,907.00	10%	\$23,316.30	\$3,626.98	\$3,108.84	\$2,590.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSS5702SVENT+H	VxRail 14G S570 2U1N 2S vSAN ENT PLUS H	\$25,907.00	10%	\$23,316.30	\$3,626.98	\$3,108.84	\$2,590.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSS5702SVENTH	VxRail 14G S570 2U1N 2S vSAN ENT H	\$15,707.00	10%	\$14,136.30	\$2,198.98	\$1,884.84	\$1,570.70	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSS5702SVSTDH	VxRail 14G S570 2U1N 2S vSAN STD H	\$4,883.00	10%	\$4,394.70	\$683.62	\$585.96	\$488.30	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSV5702SNOVSANF	VxRail 14G V570 2U1N 2S no vSAN AF	\$3,559.00	10%	\$3,203.10	\$427.08	\$355.90	\$284.72	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSV5702SNOVSANH	VxRail 14G V570 2U1N 2S no vSAN H	\$825.00	10%	\$742.50	\$115.50	\$99.00	\$82.50	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSV5702SVADV F	VxRail 14G V570 2U1N 2S vSAN ADV AF	\$12,441.00	10%	\$11,196.90	\$1,492.92	\$1,244.10	\$995.28	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSV5702SVADVH	VxRail 14G V570 2U1N 2S vSAN ADV H	\$8,399.00	10%	\$7,559.10	\$1,175.86	\$1,007.88	\$839.90	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSV5702SVENT+BZF	VxRail 14G V570 2U1N 2S vSAN ENTPLUS B F	\$29,391.00	10%	\$26,451.90	\$3,526.92	\$2,939.10	\$2,351.28	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSV5702SVENT+BZH	VxRail 14G V570 2U1N 2S vSAN ENTPLUS B H	\$22,761.00	10%	\$20,484.90	\$3,186.54	\$2,731.32	\$2,276.10	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSV5702SVENT+F	VxRail 14G V570 2U1N 2S vSAN ENT PLUS AF	\$29,391.00	10%	\$26,451.90	\$3,526.92	\$2,939.10	\$2,351.28	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSV5702SVENT+H	VxRail 14G V570 2U1N 2S vSAN ENT PLUS H	\$22,761.00	10%	\$20,484.90	\$3,186.54	\$2,731.32	\$2,276.10	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSV5702SVENT F	VxRail 14G V570 2U1N 2S vSAN ENT AF	\$17,391.00	10%	\$15,651.90	\$2,086.92	\$1,739.10	\$1,391.28	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSV5702SVENTH	VxRail 14G V570 2U1N 2S vSAN ENT H	\$12,561.00	10%	\$11,304.90	\$1,758.54	\$1,507.32	\$1,256.10	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSV5702SVSTDF	VxRail 14G V570 2U1N 2S vSAN STD AF	\$7,458.00	10%	\$6,712.20	\$894.96	\$745.80	\$596.64	\$0.00	\$0.00	\$0.00	J	VXRAIL
SYSV5702SVSTDH	VxRail 14G V570 2U1N 2S vSAN STD H	\$4,211.00	10%	\$3,789.90	\$589.54	\$505.32	\$421.10	\$0.00	\$0.00	\$0.00	J	VXRAIL
SZ01A0077C	EMC RETROSPECT SINGLE SERVER ASMWIN 7.7	\$130.00	10%	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA
SZ10A0077	EMC RETROSPECT SINGLE SERVERWIN 7.7	\$679.00	10%	\$611.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
SZ11A0077	EMC RETROSPECT SINGLE SERVERWIN 7.7 ESD	\$679.00	10%	\$611.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
SZ11A0077C	EMC RETROSPECT SINGLE SERVERW/ASMWIN 7.	\$809.00	10%	\$728.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
SZ24A0077	EMC RETROSPECT SINGLE SERVER UAC UPGRADE	\$169.00	10%	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
SZ2EA0077	EMC RETROSPECT SINGLE SERVER UAC UPGRADE	\$169.00	10%	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
SZ2EA0077C	EMC RETROSPECT SINGLE SERVER UAC UPG W/A	\$299.00	10%	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
SZCEA0077C	EMC RETROSPECT SINGLE SERVER COMP UACW/A	\$299.00	10%	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
SZID-1	SIZER ID DIGIT 1 TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
SZID-10	SIZER ID DIGIT 10 TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
SZID-11	SIZER ID DIGIT 11 TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
SZID-12	SIZER ID DIGIT 12 TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
SZID-2	SIZER ID DIGIT 2 TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
SZID-3	SIZER ID DIGIT 3 TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
SZID-4	SIZER ID DIGIT 4 TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
SZID-5	SIZER ID DIGIT 5 TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
SZID-6	SIZER ID DIGIT 6 TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
SZID-7	SIZER ID DIGIT 7 TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
SZID-8	SIZER ID DIGIT 8 TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
SZID-9	SIZER ID DIGIT 9 TRACKING MODEL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
T-10GBTM4PN	OPTION DD 10GBASE T IO MODULE 4PORT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-10GMCU2PN	OPTION,DD 10GBE,IO MODULE,CU SFP,2PORT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-10GMCU4PN	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-10GMOP2PN	OPTION,DD 10GBE,IO MODULE,OP SFP,2PORT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-10GMOP4PN	DD 10GBE IO MOD OPT SFP 4PORT OPTION	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-16GFC-M2PN	DD 16GBIT FC IO MOD LC 2PORT OPTION	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-1GMCU4PN	OPTION,DD 1GBE,IO MODULE,CU,4PORT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-1GMCUOP4PN	OPTION,DD 1GBE,IO MODULE,2P CU,2P OP	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-1PH-2N	RACK DATA DOMAIN 40U SNGL PHASERK-BZL	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-1PH-DR2N	RACK DATA DOMAIN 40U SNGL PHASEDOOR	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T212D08A12	THEMIS 2XSP DPE 12X3.5 DS AC VNXE3150	\$4,294.75	10%	\$3,865.28	\$0.00	\$429.48	\$300.63	\$209.50	\$125.70	\$209.50	UE	NA
T212D08A25	THEMIS 2XSP DPE 25X2.5 DS VNXE3150	\$1.00	10%	\$0.90	\$0.00	\$429.48	\$300.63	\$209.50	\$125.70	\$209.50	UE	NA
T-2200XMEM	OPTION CAP EXP KIT MORETHAN 14TB DD22	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
T-2500-AES	OPTION,DD2500 ADD ES EXP KIT,DUAL PATH	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
T-2500-AES-B	OPTION,DD2500 ADD ES EXP KIT,DUAL PATH	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
T-2500XMEM	OPTION,MEMKIT,DD2500,MORE THAN 66TB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
T-2500XMEM-B	OPTION,MEMKIT,DD2500,MORE THAN 66TB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
T2-DAE-25	DERRINGER 25 DRIVE DAE FOR THEMIS	\$3,426.58	10%	\$3,083.92	\$0.00	\$342.66	\$239.86	\$167.15	\$100.29	\$167.15	UE	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
T31BD24AD25AF	UNITY 350F 2U DPE 25x2.5 DRIVE EMC RK	\$7,913.67	10%	\$7,122.30	\$949.64	\$791.37	\$633.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
T31BD24AF25AF	UNITY 350F 2U DPE 25x2.5 DRV FLD RK TLA	\$7,913.67	10%	\$7,122.30	\$949.64	\$791.37	\$633.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
T31BD24DF25AF	UNITY 350F 2U DPE 25x2.5 FLD RK TLA DC	\$9,894.60	10%	\$8,905.14	\$1,187.35	\$989.46	\$791.57	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
T31D24AD12	Unity 300 2U DPE 12x3.5 Drive EMC Rck	\$7,937.34	10%	\$7,143.61	\$1,111.23	\$952.48	\$793.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T31D24AD25	Unity 300 2U DPE 25x2.5 Drive EMC Rck	\$7,937.34	10%	\$7,143.61	\$1,111.23	\$952.48	\$793.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T31D24AD25AF	Unity 300 AFA DPE 25x2.5 EMC RCK D	\$7,913.67	10%	\$7,122.30	\$949.64	\$791.37	\$633.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
T31D24AF12	Unity 300 2U DPE 12x3.5 Drive FLD Rck	\$7,937.34	10%	\$7,143.61	\$1,111.23	\$952.48	\$793.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T31D24AF25	Unity 300 2U DPE 25x2.5 Drive FLD Rck	\$7,937.34	10%	\$7,143.61	\$1,111.23	\$952.48	\$793.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T31D24AF25AF	Unity 300 AFA DPE 25x2.5 FLD INS	\$7,913.67	10%	\$7,122.30	\$949.64	\$791.37	\$633.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
T32BD32AD25AF	UNITY 450F 2U DPE 25x2.5 DRIVE EMC RK	\$18,645.77	10%	\$16,781.19	\$2,237.49	\$1,864.58	\$1,491.66	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
T32BD32AF25AF	UNITY 450F 2U DPE 25x2.5 DRV FLD RK TLA	\$18,645.77	10%	\$16,781.19	\$2,237.49	\$1,864.58	\$1,491.66	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
T32BD32DF25AF	UNITY 450F 2U DPE 25x2.5 FLD RK TLA DC	\$23,304.71	10%	\$20,974.24	\$2,796.56	\$2,330.47	\$1,864.38	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
T32D32AD12	Unity 400 2U DPE 12x3.5 Drive EMC Rck	\$17,977.22	10%	\$16,179.50	\$2,516.81	\$2,157.27	\$1,797.72	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T32D32AD25	Unity 400 2U DPE 25x2.5 Drive EMC Rck	\$17,977.22	10%	\$16,179.50	\$2,516.81	\$2,157.27	\$1,797.72	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T32D32AD25AF	Unity 400 AFA DPE 25x2.5 EMC RCK D	\$17,923.61	10%	\$16,131.25	\$2,150.83	\$1,792.36	\$1,433.89	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
T32D32AF12	Unity 400 2U DPE 12x3.5 Drive FLD Rck	\$17,977.22	10%	\$16,179.50	\$2,516.81	\$2,157.27	\$1,797.72	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T32D32AF25	Unity 400 2U DPE 25x2.5 Drive FLD Rck	\$17,977.22	10%	\$16,179.50	\$2,516.81	\$2,157.27	\$1,797.72	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T32D32AF25AF	Unity 400 AFA DPE 25x2.5 FLD INS	\$17,923.61	10%	\$16,131.25	\$2,150.83	\$1,792.36	\$1,433.89	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
T3-2S10-1200	UNITY 1.2TB 10K SAS 25X2.5 DRIVE	\$885.28	10%	\$796.75	\$123.94	\$106.23	\$88.53	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-2S10-1200TU	UNITY 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,101.57	10%	\$991.41	\$154.22	\$132.19	\$110.16	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-2S10-1200U	UNITY 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,101.57	10%	\$991.41	\$154.22	\$132.19	\$110.16	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-2S10-1800	UNITY 1.8TB 10K SAS 25X2.5 DRIVE	\$1,046.24	10%	\$941.62	\$146.47	\$125.55	\$104.62	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-2S10-1800TU	UNITY 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,312.83	10%	\$1,181.55	\$183.80	\$157.54	\$131.28	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-2S10-1800U	UNITY 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,312.83	10%	\$1,181.55	\$183.80	\$157.54	\$131.28	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-2S10-600	UNITY 600GB 10K SAS 25X2.5 DRIVE	\$563.36	10%	\$507.02	\$78.87	\$67.60	\$56.34	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-2S10-600TU	UNITY 600GB 10K SAS 25X2.5 DRIVE UPG	\$694.14	10%	\$624.73	\$97.18	\$83.30	\$69.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-2S10-600U	UNITY 600GB 10K SAS 25X2.5 DRIVE UPG	\$694.14	10%	\$624.73	\$97.18	\$83.30	\$69.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-2S12FX-1600	UNITY 1.6TB FAST VP SSD 25X2.5 DRIVE	\$1.00	10%	\$0.90	\$730.26	\$625.93	\$521.61	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-2S12FX-1600TU	UNITY 1.6TB FAST VP SSD 25X2.5 DRIVE UG	\$6,468.58	10%	\$5,821.72	\$905.60	\$776.23	\$646.86	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
T3-2S12FX-1600U	UNITY 1.6TB FAST VP SSD 25X2.5 DRIVE UG	\$6,468.58	10%	\$5,821.72	\$905.60	\$776.23	\$646.86	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FX-200	UNITY 200GB FAST VP SSD 25X2.5 DRIVE	\$1,212.23	10%	\$1,091.01	\$169.71	\$145.47	\$121.22	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FX-200TU	UNITY 200GB FAST VP SSD 25X2.5 DRIVE UG	\$1,478.82	10%	\$1,330.94	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FX-200U	UNITY 200GB FAST VP SSD 25X2.5 DRIVE UG	\$1,478.82	10%	\$1,330.94	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FX-400	400GB Flash 25x2.5 DAE	\$1,886.25	10%	\$1,697.63	\$264.08	\$226.35	\$188.63	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FX-400TU	UNITY 400GB FAST VP SSD 25X2.5 DRIVE UG	\$2,313.80	10%	\$2,082.42	\$323.93	\$277.66	\$231.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FX-400U	UNITY 400GB FAST VP SSD 25X2.5 DRIVE UG	\$2,313.80	10%	\$2,082.42	\$323.93	\$277.66	\$231.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FX-800	UNITY 800GB FAST VP SSD 25X2.5 DRIVE	\$1.00	10%	\$0.90	\$460.55	\$394.75	\$328.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FX-800TU	UNITY 800GB FAST VP SSD 25X2.5 DRIVE UG	\$4,054.18	10%	\$3,648.76	\$567.59	\$486.50	\$405.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FX-800U	UNITY 800GB FAST VP SSD 25X2.5 DRIVE UG	\$4,054.18	10%	\$3,648.76	\$567.59	\$486.50	\$405.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T32S12FXL-1600	UNITY 1.6TB FVP SSD 25X2.5 DRIVE	\$4,174.90	10%	\$3,757.41	\$584.49	\$500.99	\$417.49	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FXL-1600	UNITY 1.6TB FVP3 SSD 25X2.5 DRIVE	\$1.00	10%	\$0.90	\$518.29	\$444.25	\$370.21	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T32S12FXL-1600TU	UNITY 1.6TB FVP SSD 25X2.5 DRIVE UPG	\$5,009.88	10%	\$4,508.89	\$701.38	\$601.19	\$500.99	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FXL-1600TU	UNITY 1.6TB FVP3 SSD 25X2.5 DRIVE UPG	\$1.00	10%	\$0.90	\$651.39	\$558.33	\$465.28	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T32S12FXL-1600U	UNITY 1.6TB FVP SSD 25X2.5 DRIVE UPG	\$5,009.88	10%	\$4,508.89	\$701.38	\$601.19	\$500.99	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FXL-1600U	UNITY 1.6TB FVP3 SSD 25X2.5 DRIVE UPG	\$1.00	10%	\$0.90	\$651.39	\$558.33	\$465.28	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FXL-3200	UNITY 3.2TB AFP SSD 25X2.5 DRIVE	\$6,654.69	10%	\$5,989.22	\$931.66	\$798.56	\$665.47	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FXL-3200TU	UNITY 3.2TB AFP SSD 25X2.5 DRIVE UPG	\$8,405.13	10%	\$7,564.62	\$1,176.72	\$1,008.62	\$840.51	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FXL-3200U	UNITY 3.2TB AFP SSD 25X2.5 DRIVE UPG	\$8,405.13	10%	\$7,564.62	\$1,176.72	\$1,008.62	\$840.51	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FXL-400	UNITY 400GB AFP SSD 25X2.5 DRIVE	\$1,478.82	10%	\$1,330.94	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FXL-400TU	UNITY 400GB AFP SSD 25X2.5 DRIVE UPG	\$1,825.89	10%	\$1,643.30	\$255.62	\$219.11	\$182.59	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FXL-400U	UNITY 400GB AFP SSD 25X2.5 DRIVE UPG	\$1,825.89	10%	\$1,643.30	\$255.62	\$219.11	\$182.59	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T32S12FXL-800	UNITY 800GB FVP SSD 25X2.5 DRIVE	\$2,726.26	10%	\$2,453.63	\$381.68	\$327.15	\$272.63	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FXL-800	UNITY 800GB FVP3 SSD 25X2.5 DRIVE	\$1.00	10%	\$0.90	\$340.13	\$291.54	\$242.95	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T32S12FXL-800TU	UNITY 800GB FVP SSD 25X2.5 DRIVE UPG	\$3,271.51	10%	\$2,944.36	\$458.01	\$392.58	\$327.15	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S12FXL-800TU	UNITY 800GB FVP3 SSD 25X2.5 DRIVE UPG	\$1.00	10%	\$0.90	\$422.52	\$362.16	\$301.80	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T32S12FXL-800U	UNITY 800GB FVP SSD 25X2.5 DRIVE UPG	\$3,271.51	10%	\$2,944.36	\$458.01	\$392.58	\$327.15	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
T3-2S12FXL-800U	UNITY 800GB FVP3 SSD 25X2.5 DRIVE UPG	\$1.00	10%	\$0.90	\$422.52	\$362.16	\$301.80	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S15-600	UNITY 600GB 15K SAS 25X2.5 DRIVE	\$774.62	10%	\$697.16	\$108.45	\$92.95	\$77.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S15-600TU	UNITY 600GB 15K SAS 25X2.5 DRIVE UPG	\$950.67	10%	\$855.60	\$133.09	\$114.08	\$95.07	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2S15-600U	UNITY 600GB 15K SAS 25X2.5 DRIVE UPG	\$950.67	10%	\$855.60	\$133.09	\$114.08	\$95.07	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2SFXL2-15360	UNITY 15.36TB SSD 25X2.5	\$28,198.18	10%	\$25,378.36	\$3,947.75	\$3,383.78	\$2,819.82	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2SFXL2-15360TU	UNITY 15.36TB SSD 25X2.5 UPG	\$35,848.81	10%	\$32,263.93	\$5,018.83	\$4,301.86	\$3,584.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2SFXL2-15360U	UNITY 15.36TB SSD 25X2.5 UPG	\$35,848.81	10%	\$32,263.93	\$5,018.83	\$4,301.86	\$3,584.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2SFXL2-7680	UNITY 7.68TB SSD 25X2.5	\$13,394.89	10%	\$12,055.40	\$1,875.28	\$1,607.39	\$1,339.49	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2SFXL2-7680TU	UNITY 7.68TB SSD 25X2.5 UPG	\$17,081.88	10%	\$15,373.69	\$2,391.46	\$2,049.83	\$1,708.19	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-2SFXL2-7680U	UNITY 7.68TB SSD 25X2.5 UPG	\$17,081.88	10%	\$15,373.69	\$2,391.46	\$2,049.83	\$1,708.19	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T33BD48AD25AF	UNITY 550F 2U DPE 25x2.5 DRIVE EMC RK	\$39,658.62	10%	\$35,692.76	\$4,759.03	\$3,965.86	\$3,172.69	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T33BD48AF25AF	UNITY 550F 2U DPE 25x2.5 DRV FLD RK TLA	\$39,658.62	10%	\$35,692.76	\$4,759.03	\$3,965.86	\$3,172.69	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T33BD48DF25AF	UNITY 550F 2U DPE 25x2.5 FLD RK TLA DC	\$49,573.28	10%	\$44,615.95	\$5,948.79	\$4,957.33	\$3,965.86	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T33D48AD12	Unity 500 2U DPE 12x3.5 Drive EMC Rck	\$37,523.80	10%	\$33,771.42	\$5,253.33	\$4,502.86	\$3,752.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T33D48AD25	Unity 500 2U DPE 25x2.5 Drive EMC Rck	\$37,523.80	10%	\$33,771.42	\$5,253.33	\$4,502.86	\$3,752.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T33D48AD25AF	Unity 500 AFA DPE 25x2.5 EMC RCK D	\$37,411.90	10%	\$33,670.71	\$4,489.43	\$3,741.19	\$2,992.95	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T33D48AF12	Unity 500 2U DPE 12x3.5 Drive FLD Rck	\$37,523.80	10%	\$33,771.42	\$5,253.33	\$4,502.86	\$3,752.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T33D48AF25	Unity 500 2U DPE 25x2.5 Drive FLD Rck	\$37,523.80	10%	\$33,771.42	\$5,253.33	\$4,502.86	\$3,752.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T33D48AF25AF	Unity 500 AFA DPE 25x2.5 FLD INS	\$37,411.90	10%	\$33,670.71	\$4,489.43	\$3,741.19	\$2,992.95	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T34BD64AD25AF	UNITY 650F 2U DPE 25x2.5 DRIVE EMC RK	\$86,930.01	10%	\$78,237.01	\$10,431.60	\$8,693.00	\$6,954.40	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T34BD64AF25AF	UNITY 650F 2U DPE 25x2.5 DRV FLD RK TLA	\$86,930.01	10%	\$78,237.01	\$10,431.60	\$8,693.00	\$6,954.40	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T34BD64DF25AF	UNITY 650F 2U DPE 25x2.5 FLD RK TLA DC	\$108,660.01	10%	\$97,794.01	\$13,039.20	\$10,866.00	\$8,692.80	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T34D64AD12	Unity 600 2U DPE 12x3.5 Drive EMC Rck	\$79,262.74	10%	\$71,336.47	\$11,096.78	\$9,511.53	\$7,926.27	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T34D64AD25	Unity 600 2U DPE 25x2.5 Drive EMC Rck	\$79,262.74	10%	\$71,336.47	\$11,096.78	\$9,511.53	\$7,926.27	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T34D64AD25AF	Unity 600 AFA DPE 25x2.5 EMC RCK D	\$79,026.37	10%	\$71,123.73	\$9,483.16	\$7,902.64	\$6,322.11	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T34D64AF12	Unity 600 2U DPE 12x3.5 Drive FLD Rck	\$79,262.74	10%	\$71,336.47	\$11,096.78	\$9,511.53	\$7,926.27	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T34D64AF25	Unity 600 2U DPE 25x2.5 Drive FLD Rck	\$79,262.74	10%	\$71,336.47	\$11,096.78	\$9,511.53	\$7,926.27	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T34D64AF25AF	Unity 600 AFA DPE 25x2.5 FLD INS	\$79,026.37	10%	\$71,123.73	\$9,483.16	\$7,902.64	\$6,322.11	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3-D2S10-1200	UNITY 1.2TB 10K SAS 80X2.5 DRIVE	\$885.28	10%	\$796.75	\$123.94	\$106.23	\$88.53	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S10-1200TU	UNITY 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,101.57	10%	\$991.41	\$154.22	\$132.19	\$110.16	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S10-1200U	UNITY 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,101.57	10%	\$991.41	\$154.22	\$132.19	\$110.16	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S10-1800	UNITY 1.8TB 10K SAS 80X2.5 DRIVE	\$1,046.24	10%	\$941.62	\$146.47	\$125.55	\$104.62	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
T3-D2S10-1800TU	UNITY 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,312.83	10%	\$1,181.55	\$183.80	\$157.54	\$131.28	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S10-1800U	UNITY 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,312.83	10%	\$1,181.55	\$183.80	\$157.54	\$131.28	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S10-600	UNITY 600GB 10K SAS 80X2.5 DRIVE	\$563.36	10%	\$507.02	\$78.87	\$67.60	\$56.34	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S10-600TU	UNITY 600GB 10K SAS 80X2.5 DRIVE UPG	\$694.14	10%	\$624.73	\$97.18	\$83.30	\$69.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S10-600U	UNITY 600GB 10K SAS 80X2.5 DRIVE UPG	\$694.14	10%	\$624.73	\$97.18	\$83.30	\$69.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FX-1600	UNITY 1.6TB FLASH 80X2.5 DRIVE	\$1.00	10%	\$0.90	\$730.26	\$625.93	\$521.61	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FX-1600TU	UNITY 1.6TB FLASH 80X2.5 DRIVE UG	\$6,468.58	10%	\$5,821.72	\$905.60	\$776.23	\$646.86	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FX-1600U	UNITY 1.6TB FLASH 80X2.5 DRIVE UG	\$6,468.58	10%	\$5,821.72	\$905.60	\$776.23	\$646.86	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FX-200	UNITY 200GB FLASH 80X2.5 DRIVE	\$1,212.23	10%	\$1,091.01	\$169.71	\$145.47	\$121.22	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FX-200TU	UNITY 200GB FLASH 80X2.5 DRIVE UG	\$1,478.82	10%	\$1,330.94	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FX-200U	UNITY 200GB FLASH 80X2.5 DRIVE UG	\$1,478.82	10%	\$1,330.94	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FX-400	UNITY 400GB FLASH 80X2.5 DRIVE	\$1,886.25	10%	\$1,697.63	\$264.08	\$226.35	\$188.63	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FX-400TU	UNITY 400GB FLASH 80X2.5 DRIVE UG	\$2,313.80	10%	\$2,082.42	\$323.93	\$277.66	\$231.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FX-400U	UNITY 400GB FLASH 80X2.5 DRIVE UG	\$2,313.80	10%	\$2,082.42	\$323.93	\$277.66	\$231.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FX-800	UNITY 800GB FLASH 80X2.5 DRIVE	\$1.00	10%	\$0.90	\$460.55	\$394.75	\$328.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FX-800TU	UNITY 800GB FLASH 80X2.5 DRIVE UG	\$4,054.18	10%	\$3,648.76	\$567.59	\$486.50	\$405.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FX-800U	UNITY 800GB FLASH 80X2.5 DRIVE UG	\$4,054.18	10%	\$3,648.76	\$567.59	\$486.50	\$405.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FXL-1600	UNITY 1.6TB FVP3 SSD 80X2.5 DRIVE	\$4,174.90	10%	\$3,757.41	\$584.49	\$500.99	\$417.49	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FXL-1600TU	UNITY 1.6TB FVP3 SSD 80X2.5 DRIVE UPG	\$5,009.88	10%	\$4,508.89	\$701.38	\$601.19	\$500.99	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FXL-1600U	UNITY 1.6TB FVP3 SSD 80X2.5 DRIVE UPG	\$5,009.88	10%	\$4,508.89	\$701.38	\$601.19	\$500.99	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FXL-3200	UNITY 3.2TB FLASH 80X2.5 DRIVE	\$6,654.69	10%	\$5,989.22	\$931.66	\$798.56	\$665.47	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FXL-3200TU	UNITY 3.2TB FLASH 80X2.5 DRIVE UPG	\$8,405.13	10%	\$7,564.62	\$1,176.72	\$1,008.62	\$840.51	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FXL-3200U	UNITY 3.2TB FLASH 80X2.5 DRIVE UPG	\$8,405.13	10%	\$7,564.62	\$1,176.72	\$1,008.62	\$840.51	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FXL-800	UNITY 800GB FVP3 SSD 80X2.5 DRIVE	\$2,726.26	10%	\$2,453.63	\$381.68	\$327.15	\$272.63	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FXL-800TU	UNITY 800GB FVP3 SSD 80X2.5 DRIVE UPG	\$3,271.51	10%	\$2,944.36	\$458.01	\$392.58	\$327.15	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S12FXL-800U	UNITY 800GB FVP3 SSD 80X2.5 DRIVE UPG	\$3,271.51	10%	\$2,944.36	\$458.01	\$392.58	\$327.15	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S15-600	UNITY 600GB 15K SAS 80X2.5 DRIVE	\$774.62	10%	\$697.16	\$108.45	\$92.95	\$77.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S15-600TU	UNITY 600GB 15K SAS 80X2.5 DRIVE UPG	\$950.67	10%	\$855.60	\$133.09	\$114.08	\$95.07	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2S15-600U	UNITY 600GB 15K SAS 80X2.5 DRIVE UPG	\$950.67	10%	\$855.60	\$133.09	\$114.08	\$95.07	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2SFXL2-15360	UNITY 15.36TB SSD 80X2.5	\$28,198.18	10%	\$25,378.36	\$3,947.75	\$3,383.78	\$2,819.82	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2SFXL2-15360TU	UNITY 15.36TB SSD 80X2.5 UPG	\$35,848.81	10%	\$32,263.93	\$5,018.83	\$4,301.86	\$3,584.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2SFXL2-15360U	UNITY 15.36TB SSD 80X2.5 UPG	\$35,848.81	10%	\$32,263.93	\$5,018.83	\$4,301.86	\$3,584.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2SFXL2-7680	UNITY 7.68TB SSD 80X2.5	\$13,394.89	10%	\$12,055.40	\$1,875.28	\$1,607.39	\$1,339.49	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2SFXL2-7680TU	UNITY 7.68TB SSD 80X2.5 UPG	\$17,081.88	10%	\$15,373.69	\$2,391.46	\$2,049.83	\$1,708.19	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-D2SFXL2-7680U	UNITY 7.68TB SSD 80X2.5 UPG	\$17,081.88	10%	\$15,373.69	\$2,391.46	\$2,049.83	\$1,708.19	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
T-3D-DR2N	RACK DATA DOMAIN 40U 3P DELTADOOR	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T3F-2S12FXL-1600	Unity AFA 1.6TB SSD 25X2.5	\$3,691.04	10%	\$3,321.94	\$442.92	\$369.10	\$295.28	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2S12FXL-1600TU	Unity AFA 1.6TB SSD 25X2.5 UPG	\$4,638.88	10%	\$4,174.99	\$556.67	\$463.89	\$371.11	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2S12FXL-1600U	Unity AFA 1.6TB SSD 25X2.5 UPG	\$4,638.88	10%	\$4,174.99	\$556.67	\$463.89	\$371.11	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2S12FXL-3200	Unity AFA 3.2TB SSD 25X2.5	\$6,634.85	10%	\$5,971.37	\$796.18	\$663.48	\$530.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2S12FXL-3200TU	Unity AFA 3.2TB SSD 25X2.5 UPG	\$8,380.07	10%	\$7,542.06	\$1,005.61	\$838.01	\$670.41	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2S12FXL-3200U	Unity AFA 3.2TB SSD 25X2.5 UPG	\$8,380.07	10%	\$7,542.06	\$1,005.61	\$838.01	\$670.41	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2S12FXL-400	Unity AFA 400GB SSD 25X2.5	\$1,474.41	10%	\$1,326.97	\$176.93	\$147.44	\$117.95	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2S12FXL-400TU	Unity AFA 400GB SSD 25X2.5 UPG	\$1,820.45	10%	\$1,638.41	\$218.45	\$182.04	\$145.64	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2S12FXL-400U	Unity AFA 400GB SSD 25X2.5 UPG	\$1,820.45	10%	\$1,638.41	\$218.45	\$182.04	\$145.64	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2S12FXL-800	Unity AFA 800GB SSD 25X2.5	\$2,276.81	10%	\$2,049.13	\$273.22	\$227.68	\$182.14	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2S12FXL-800TU	Unity AFA 800GB SSD 25X2.5 UPG	\$2,833.48	10%	\$2,550.13	\$340.02	\$283.35	\$226.68	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2S12FXL-800U	Unity AFA 800GB SSD 25X2.5 UPG	\$2,833.48	10%	\$2,550.13	\$340.02	\$283.35	\$226.68	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2SFXL2-15360	Unity AFA 15.36TB SSD 25X2.5	\$28,114.09	10%	\$25,302.68	\$3,373.69	\$2,811.41	\$2,249.13	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2SFXL2-15360TU	Unity AFA 15.36TB SSD 25X2.5 UPG	\$35,741.91	10%	\$32,167.72	\$4,289.03	\$3,574.19	\$2,859.35	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2SFXL2-15360U	Unity AFA 15.36TB SSD 25X2.5 UPG	\$35,741.91	10%	\$32,167.72	\$4,289.03	\$3,574.19	\$2,859.35	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2SFXL2-1920	Unity AFA 1.92TB SSD 25X2.5	\$4,287.83	10%	\$3,859.05	\$514.54	\$428.78	\$343.03	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2SFXL2-1920TU	Unity AFA 1.92TB SSD 25X2.5 UPG	\$5,396.14	10%	\$4,856.53	\$647.54	\$539.61	\$431.69	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2SFXL2-1920U	Unity AFA 1.92TB SSD 25X2.5 UPG	\$5,396.14	10%	\$4,856.53	\$647.54	\$539.61	\$431.69	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2SFXL2-3840	Unity AFA 3.84TB SSD 25X2.5	\$7,372.05	10%	\$6,634.85	\$884.65	\$737.21	\$589.76	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2SFXL2-3840TU	Unity AFA 3.84TB SSD 25X2.5 UPG	\$9,352.98	10%	\$8,417.68	\$1,122.36	\$935.30	\$748.24	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2SFXL2-3840U	Unity AFA 3.84TB SSD 25X2.5 UPG	\$9,352.98	10%	\$8,417.68	\$1,122.36	\$935.30	\$748.24	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2SFXL2-7680	Unity AFA 7.68TB SSD 25X2.5	\$13,354.95	10%	\$12,019.46	\$1,602.59	\$1,335.49	\$1,068.40	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2SFXL2-7680TU	Unity AFA 7.68TB SSD 25X2.5 UPG	\$17,030.94	10%	\$15,327.85	\$2,043.71	\$1,703.09	\$1,362.48	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-2SFXL2-7680U	Unity AFA 7.68TB SSD 25X2.5 UPG	\$17,030.94	10%	\$15,327.85	\$2,043.71	\$1,703.09	\$1,362.48	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3FC-2S12FX-200	UNITY 200GB FAST CACHE 25X2.5 DRIVE	\$1,212.23	10%	\$1,091.01	\$169.71	\$145.47	\$121.22	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-2S12FX-200TU	UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG	\$1,478.82	10%	\$1,330.94	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-2S12FX-200U	UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG	\$1,478.82	10%	\$1,330.94	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-2S12FX-400	UNITY 400GB FAST CACHE 25X2.5 DRIVE	\$1,886.25	10%	\$1,697.63	\$264.08	\$226.35	\$188.63	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-2S12FX-400TU	UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG	\$2,313.80	10%	\$2,082.42	\$323.93	\$277.66	\$231.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-2S12FX-400U	UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG	\$2,313.80	10%	\$2,082.42	\$323.93	\$277.66	\$231.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-2S12FX-800	UNITY 800GB FAST CACHE 25X2.5 DRIVE	\$3,289.62	10%	\$2,960.66	\$460.55	\$394.75	\$328.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-2S12FX-800TU	UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG	\$4,054.18	10%	\$3,648.76	\$567.59	\$486.50	\$405.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-2S12FX-800U	UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG	\$4,054.18	10%	\$3,648.76	\$567.59	\$486.50	\$405.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-D2S12FX-200	UNITY 200GB FAST CACHE 80X2.5 DRIVE	\$1,212.23	10%	\$1,091.01	\$169.71	\$145.47	\$121.22	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-D2S12FX-200TU	UNITY 200GB FAST CACHE 80X2.5 DRIVE UPG	\$1,478.82	10%	\$1,330.94	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
T3FC-D2S12FX-200U	UNITY 200GB FAST CACHE 80X2.5 DRIVE UPG	\$1,478.82	10%	\$1,330.94	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-D2S12FX-400	UNITY 400GB FAST CACHE 80X2.5 DRIVE	\$1,886.25	10%	\$1,697.63	\$264.08	\$226.35	\$188.63	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-D2S12FX-400TU	UNITY 400GB FAST CACHE 80X2.5 DRIVE UPG	\$2,313.80	10%	\$2,082.42	\$323.93	\$277.66	\$231.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-D2S12FX-400U	UNITY 400GB FAST CACHE 80X2.5 DRIVE UPG	\$2,313.80	10%	\$2,082.42	\$323.93	\$277.66	\$231.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-D2S12FX-800	UNITY 800GB FAST CACHE 80X2.5 DRIVE	\$3,289.62	10%	\$2,960.66	\$460.55	\$394.75	\$328.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-D2S12FX-800TU	UNITY 800GB FAST CACHE 80X2.5 DRIVE UPG	\$4,054.18	10%	\$3,648.76	\$567.59	\$486.50	\$405.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-D2S12FX-800U	UNITY 800GB FAST CACHE 80X2.5 DRIVE UPG	\$4,054.18	10%	\$3,648.76	\$567.59	\$486.50	\$405.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-PS12FX-200	UNITY 200GB FAST CACHE 12X3.5 DRIVE	\$1,212.23	10%	\$1,091.01	\$169.71	\$145.47	\$121.22	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-PS12FX-200TU	UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,478.82	10%	\$1,330.94	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-PS12FX-200U	UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,478.82	10%	\$1,330.94	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-PS12FX-400	UNITY 400GB FAST CACHE 12X3.5 DRIVE	\$1,886.25	10%	\$1,697.63	\$264.08	\$226.35	\$188.63	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-PS12FX-400TU	UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG	\$2,313.80	10%	\$2,082.42	\$323.93	\$277.66	\$231.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-PS12FX-400U	UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG	\$2,313.80	10%	\$2,082.42	\$323.93	\$277.66	\$231.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-PS12FX-800	UNITY 800GB FAST CACHE 12X3.5 DRIVE	\$1.00	10%	\$0.90	\$460.55	\$394.75	\$328.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-PS12FX-800TU	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$567.59	\$486.50	\$405.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-PS12FX-800U	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$567.59	\$486.50	\$405.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-VS12FX-200	UNITY 200GB FAST CACHE 15X3.5 DRIVE	\$1.00	10%	\$0.90	\$169.71	\$145.47	\$121.22	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-VS12FX-200TU	UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-VS12FX-200U	UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-VS12FX-400	UNITY 400GB FAST CACHE 15X3.5 DRIVE	\$1,886.25	10%	\$1,697.63	\$264.08	\$226.35	\$188.63	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-VS12FX-400TU	UNITY 400GB FAST CACHE 15X3.5 DRIVE UPG	\$2,313.80	10%	\$2,082.42	\$323.93	\$277.66	\$231.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-VS12FX-400U	UNITY 400GB FAST CACHE 15X3.5 DRIVE UPG	\$2,313.80	10%	\$2,082.42	\$323.93	\$277.66	\$231.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-VS12FX-800	UNITY 800GB FAST CACHE 15X3.5 DRIVE	\$3,289.62	10%	\$2,960.66	\$460.55	\$394.75	\$328.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3FC-VS12FX-800TU	UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG	\$4,054.18	10%	\$3,648.76	\$567.59	\$486.50	\$405.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
T3FC-VS12FX-800U	UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG	\$4,054.18	10%	\$3,648.76	\$567.59	\$486.50	\$405.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3F-D2S12FXL-1600	Unity AFA 1.6TB SSD 80X2.5	\$3,691.04	10%	\$3,321.94	\$442.92	\$369.10	\$295.28	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2S12FXL1600TU	Unity AFA 1.6TB SSD 80X2.5 UPG	\$4,638.88	10%	\$4,174.99	\$556.67	\$463.89	\$371.11	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2S12FXL-1600U	Unity AFA 1.6TB SSD 80X2.5 UPG	\$4,638.88	10%	\$4,174.99	\$556.67	\$463.89	\$371.11	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2S12FXL-3200	Unity AFA 3.2TB SSD 80X2.5	\$6,634.85	10%	\$5,971.37	\$796.18	\$663.48	\$530.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2S12FXL3200TU	Unity AFA 3.2TB SSD 80X2.5 UPG	\$8,380.07	10%	\$7,542.06	\$1,005.61	\$838.01	\$670.41	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2S12FXL-3200U	Unity AFA 3.2TB SSD 80X2.5 UPG	\$8,380.07	10%	\$7,542.06	\$1,005.61	\$838.01	\$670.41	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2S12FXL-400	Unity AFA 400GB SSD 80X2.5	\$1,474.41	10%	\$1,326.97	\$176.93	\$147.44	\$117.95	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2S12FXL-400TU	Unity AFA 400GB SSD 80X2.5 UPG	\$1,820.45	10%	\$1,638.41	\$218.45	\$182.04	\$145.64	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2S12FXL-400U	Unity AFA 400GB SSD 80X2.5 UPG	\$1,820.45	10%	\$1,638.41	\$218.45	\$182.04	\$145.64	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2S12FXL-800	Unity AFA 800GB SSD 80X2.5	\$2,276.81	10%	\$2,049.13	\$273.22	\$227.68	\$182.14	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2S12FXL-800TU	Unity AFA 800GB SSD 80X2.5 UPG	\$2,833.48	10%	\$2,550.13	\$340.02	\$283.35	\$226.68	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2S12FXL-800U	Unity AFA 800GB SSD 80X2.5 UPG	\$2,833.48	10%	\$2,550.13	\$340.02	\$283.35	\$226.68	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2SFXL2-15360	Unity AFA 15.36TB SSD 80X2.5	\$28,114.09	10%	\$25,302.68	\$3,373.69	\$2,811.41	\$2,249.13	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2SFXL215360TU	Unity AFA 15.36TB SSD 80X2.5 UPG	\$35,741.91	10%	\$32,167.72	\$4,289.03	\$3,574.19	\$2,859.35	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2SFXL2-15360U	Unity AFA 15.36TB SSD 80X2.5 UPG	\$35,741.91	10%	\$32,167.72	\$4,289.03	\$3,574.19	\$2,859.35	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2SFXL2-1920	Unity AFA 1.92TB SSD 80X2.5	\$4,287.83	10%	\$3,859.05	\$514.54	\$428.78	\$343.03	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2SFXL2-1920TU	Unity AFA 1.92TB SSD 80X2.5 UPG	\$5,396.14	10%	\$4,856.53	\$647.54	\$539.61	\$431.69	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2SFXL2-1920U	Unity AFA 1.92TB SSD 80X2.5 UPG	\$5,396.14	10%	\$4,856.53	\$647.54	\$539.61	\$431.69	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2SFXL2-3840	Unity AFA 3.84TB SSD 80X2.5	\$7,372.05	10%	\$6,634.85	\$884.65	\$737.21	\$589.76	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2SFXL2-3840TU	Unity AFA 3.84TB SSD 80X2.5 UPG	\$9,352.98	10%	\$8,417.68	\$1,122.36	\$935.30	\$748.24	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2SFXL2-3840U	Unity AFA 3.84TB SSD 80X2.5 UPG	\$9,352.98	10%	\$8,417.68	\$1,122.36	\$935.30	\$748.24	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2SFXL2-7680	Unity AFA 7.68TB SSD 80X2.5	\$13,354.95	10%	\$12,019.46	\$1,602.59	\$1,335.49	\$1,068.40	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2SFXL2-7680TU	Unity AFA 7.68TB SSD 80X2.5 UPG	\$17,030.94	10%	\$15,327.85	\$2,043.71	\$1,703.09	\$1,362.48	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3F-D2SFXL2-7680U	Unity AFA 7.68TB SSD 80X2.5 UPG	\$17,030.94	10%	\$15,327.85	\$2,043.71	\$1,703.09	\$1,362.48	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T3FSP-5X400GBSSD	UNITY AFA 5X400GB SYSPACK	\$7,372.05	10%	\$6,634.85	\$884.65	\$737.21	\$589.76	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T-3PD-2N	RACK DATA DOMAIN 40U 3P DELTARK BEZEL	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-3PD-DR2N	RACK DATA DOMAIN 40U 3P DELTADOOR	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T3-PS07-2000	UNITY 2TB NLSAS 12X3.5 DRIVE	\$437.61	10%	\$393.85	\$61.27	\$52.51	\$43.76	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS07-2000TU	UNITY 2TB NLSAS 12X3.5 DRIVE UPG	\$588.51	10%	\$529.66	\$82.39	\$70.62	\$58.85	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS07-2000U	UNITY 2TB NLSAS 12X3.5 DRIVE UPG	\$588.51	10%	\$529.66	\$82.39	\$70.62	\$58.85	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS07-4000	UNITY 4TB NLSAS 12X3.5 DRIVE	\$658.93	10%	\$593.04	\$92.25	\$79.07	\$65.89	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS07-4000TU	UNITY 4TB NLSAS 12X3.5 DRIVE UPG	\$915.46	10%	\$823.91	\$128.16	\$109.86	\$91.55	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS07-4000U	UNITY 4TB NLSAS 12X3.5 DRIVE UPG	\$915.46	10%	\$823.91	\$128.16	\$109.86	\$91.55	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS07-6000	UNITY 6TB NLSAS 12X3.5 DRIVE	\$890.31	10%	\$801.28	\$124.64	\$106.84	\$89.03	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS07-6000TU	UNITY 6TB NLSAS 12X3.5 DRIVE UPG	\$1,257.50	10%	\$1,131.75	\$176.05	\$150.90	\$125.75	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS07-6000U	UNITY 6TB NLSAS 12X3.5 DRIVE UPG	\$1,257.50	10%	\$1,131.75	\$176.05	\$150.90	\$125.75	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS10-1200	UNITY 1.2TB 10K SAS 12X3.5 DRIVE	\$1.00	10%	\$0.90	\$131.69	\$112.87	\$94.06	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS10-1200TU	UNITY 1.2TB 10K SAS 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$163.37	\$140.04	\$116.70	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS10-1200U	UNITY 1.2TB 10K SAS 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$163.37	\$140.04	\$116.70	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS10-1800	UNITY 1.8TGB 10K SAS 12X3.5 DRIVE	\$1.00	10%	\$0.90	\$156.33	\$134.00	\$111.67	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS10-1800TU	UNITY 1.8TGB 10K SAS 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$195.77	\$167.80	\$139.83	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
T3-PS10-1800U	UNITY 1.8TGB 10K SAS 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$195.77	\$167.80	\$139.83	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS10-600	UNITY 600GB 10K SAS 12X3.5 DRIVE	\$1.00	10%	\$0.90	\$78.87	\$67.60	\$56.34	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS10-600TU	UNITY 600GB 10K SAS 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$97.18	\$83.30	\$69.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS10-600U	UNITY 600GB 10K SAS 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$97.18	\$83.30	\$69.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS12FX-1600	UNITY 1.6TB FAST VP SSD 12X3.5 DRIVE	\$1.00	10%	\$0.90	\$730.26	\$625.93	\$521.61	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS12FX-1600TU	UNITY 1.6TB FAST VP SSD 12X3.5 DRIVE UG	\$6,468.58	10%	\$5,821.72	\$905.60	\$776.23	\$646.86	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS12FX-1600U	UNITY 1.6TB FAST VP SSD 12X3.5 DRIVE UG	\$6,468.58	10%	\$5,821.72	\$905.60	\$776.23	\$646.86	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS12FX-200	UNITY 200GB FAST VP SSD 12X3.5 DRIVE	\$1,212.23	10%	\$1,091.01	\$169.71	\$145.47	\$121.22	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS12FX-200TU	UNITY 200GB FAST VP SSD 12X3.5 DRIVE UG	\$1,478.82	10%	\$1,330.94	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS12FX-200U	UNITY 200GB FAST VP SSD 12X3.5 DRIVE UG	\$1,478.82	10%	\$1,330.94	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS12FX-400	UNITY 400GB FAST VP SSD 12X3.5 DRIVE	\$1,886.25	10%	\$1,697.63	\$264.08	\$226.35	\$188.63	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS12FX-400TU	UNITY 400GB FAST VP SSD 12X3.5 DRIVE UG	\$2,313.80	10%	\$2,082.42	\$323.93	\$277.66	\$231.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS12FX-400U	UNITY 400GB FAST VP SSD 12X3.5 DRIVE UG	\$2,313.80	10%	\$2,082.42	\$323.93	\$277.66	\$231.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS12FX-800	UNITY 800GB FAST VP SSD 12X3.5 DRIVE	\$1.00	10%	\$0.90	\$460.55	\$394.75	\$328.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS12FX-800TU	UNITY 800GB FAST VP SSD 12X3.5 DRIVE UG	\$1.00	10%	\$0.90	\$567.59	\$486.50	\$405.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS12FX-800U	UNITY 800GB FAST VP SSD 12X3.5 DRIVE UG	\$1.00	10%	\$0.90	\$567.59	\$486.50	\$405.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS15-600	UNITY 600GB 15K SAS 12X3.5 DRIVE	\$1.00	10%	\$0.90	\$108.45	\$92.95	\$77.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS15-600TU	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$133.09	\$114.08	\$95.07	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-PS15-600U	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$133.09	\$114.08	\$95.07	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T-3PY-2N	RACK DATA DOMAIN 40U 3P WYERK-BEZEL	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-3PY-DR2N	RACK DATA DOMAIN 40U 3P WYEDOOR	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T3SP-L4X1200-10K	UNITY SYSPACK 4X1.2TB 10K SAS 12X3.5	\$1.00	10%	\$0.90	\$525.33	\$450.29	\$375.24	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L4X1600X-SSD	UNITY SYSPACK 4X1.6TB FASTVP SSD 12X3.5	\$1.00	10%	\$0.90	\$2,921.02	\$2,503.73	\$2,086.44	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L4X1800-10K	UNITY SYSPACK 4X1.8TGB 10K SAS 12X3.5	\$1.00	10%	\$0.90	\$624.63	\$535.39	\$446.16	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L4X2000-NL	UNITY SYSPACK 4X2TB NLSAS 12X3.5	\$1,740.38	10%	\$1,566.34	\$243.65	\$208.85	\$174.04	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L4X4000-NL	UNITY SYSPACK 4X4TB NLSAS 12X3.5	\$2,640.75	10%	\$2,376.68	\$369.71	\$316.89	\$264.08	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
T3SP-L4X400X-SSD	UNITY SYSPACK 4X400GB FASTVP SSD 12X3.5	\$7,545.00	10%	\$6,790.50	\$1,056.30	\$905.40	\$754.50	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L4X6000-NL	UNITY SYSPACK 4X6TB NLSAS 12X3.5	\$3,556.21	10%	\$3,200.59	\$497.87	\$426.75	\$355.62	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L4X600-10K	UNITY SYSPACK 4X600GB 10K SAS 12X3.5	\$1.00	10%	\$0.90	\$316.19	\$271.02	\$225.85	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L4X600-15K	UNITY SYSPACK 4X600GB 15K SAS 12X3.5	\$1.00	10%	\$0.90	\$434.49	\$372.42	\$310.35	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L4X800X-SSD	UNITY SYSPACK 4X800GB FASTVP SSD 12X3.5	\$1.00	10%	\$0.90	\$1,842.19	\$1,579.02	\$1,315.85	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L6X1200-10K	UNITY SYSPACK 6X1.2TB 10K SAS 12X3.5	\$1.00	10%	\$0.90	\$788.00	\$675.43	\$562.86	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L6X1600X-SSD	UNITY SYSPACK 6X1.6TB FASTVP SSD 12X3.5	\$1.00	10%	\$0.90	\$4,381.53	\$3,755.60	\$3,129.67	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L6X1800-10K	UNITY SYSPACK 6X1.8TGB 10K SAS 12X3.5	\$1.00	10%	\$0.90	\$937.29	\$803.39	\$669.49	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L6X400X-SSD	UNITY SYSPACK 6X400GB FASTVP SSD 12X3.5	\$11,317.50	10%	\$10,185.75	\$1,584.45	\$1,358.10	\$1,131.75	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L6X600-10K	UNITY SYSPACK 6X600GB 10K SAS 12X3.5	\$1.00	10%	\$0.90	\$474.63	\$406.83	\$339.02	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L6X600-15K	UNITY SYSPACK 6X600GB 15K SAS 12X3.5	\$1.00	10%	\$0.90	\$652.09	\$558.93	\$465.78	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L6X800X-SSD	UNITY SYSPACK 6X800GB FASTVP SSD 12X3.5	\$1.00	10%	\$0.90	\$2,761.17	\$2,366.72	\$1,972.26	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L9X2000-NL	UNITY SYSPACK 9X2TB NLSAS 12X3.5	\$3,918.37	10%	\$3,526.53	\$548.57	\$470.20	\$391.84	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L9X4000-NL	UNITY SYSPACK 9X4TB NLSAS 12X3.5	\$5,940.43	10%	\$5,346.39	\$831.66	\$712.85	\$594.04	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-L9X6000-NL	UNITY SYSPACK 9X6TB NLSAS 12X3.5	\$8,002.73	10%	\$7,202.46	\$1,120.38	\$960.33	\$800.27	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S4X1200-10K	UNITY SYSPACK 4X1.2TB 10K SAS 25X2.5	\$3,541.12	10%	\$3,187.01	\$495.76	\$424.93	\$354.11	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S4X15TBXL2SSD	UNITY SYSPACK 4X15360GB FLASH 25X2.5	\$112,792.72	10%	\$101,513.45	\$15,790.98	\$13,535.13	\$11,279.27	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SPS4X1600XL-SSD	UNITY SYSPACK 4X1.6TB FVP SSD 25X2.5	\$16,699.60	10%	\$15,029.64	\$2,337.94	\$2,003.95	\$1,669.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S4X1600XL-SSD	UNITY SYSPACK 4X1.6TB FVP3 SSD 25X2.5	\$1.00	10%	\$0.90	\$2,073.16	\$1,777.00	\$1,480.83	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S4X1600X-SSD	UNITY SYSPACK 4X1.6TB FASTVP SSD 25X2.5	\$1.00	10%	\$0.90	\$2,921.02	\$2,503.73	\$2,086.44	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S4X1800-10K	UNITY SYSPACK 4X1.8TGB 10K SAS 25X2.5	\$4,184.96	10%	\$3,766.46	\$585.89	\$502.20	\$418.50	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S4X3200XL-SSD	UNITY SYSPACK 4X3.2TB AFP SSD 25X2.5	\$26,618.76	10%	\$23,956.88	\$3,726.63	\$3,194.25	\$2,661.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S4X400XL-SSD	UNITY SYSPACK 4X400GB AFP SSD 25X2.5	\$5,915.28	10%	\$5,323.75	\$828.14	\$709.83	\$591.53	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S4X400X-SSD	UNITY SYSPACK 4X400GB FASTVP SSD 25X2.5	\$7,545.00	10%	\$6,790.50	\$1,056.30	\$905.40	\$754.50	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S4X600-10K	UNITY SYSPACK 4X600GB 10K SAS 25X2.5	\$2,258.47	10%	\$2,032.62	\$316.19	\$271.02	\$225.85	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S4X600-15K	UNITY SYSPACK 4X600GB 15K SAS 25X2.5	\$3,103.51	10%	\$2,793.16	\$434.49	\$372.42	\$310.35	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
T3SP-S4X7TBXL2-SSD	UNITY SYSPACK 4X7680GB FLASH 25X2.5	\$57,462.72	10%	\$51,716.45	\$8,044.78	\$6,895.53	\$5,746.27	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SPS4X800XL-SSD	UNITY SYSPACK 4X800GB FVP SSD 25X2.5	\$10,905.04	10%	\$9,814.54	\$1,526.71	\$1,308.60	\$1,090.50	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S4X800XL-SSD	UNITY SYSPACK 4X800GB FVP3 SSD 25X2.5	\$1.00	10%	\$0.90	\$1,360.51	\$1,166.16	\$971.80	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S4X800X-SSD	UNITY SYSPACK 4X800GB FASTVP SSD 25X2.5	\$1.00	10%	\$0.90	\$1,842.19	\$1,579.02	\$1,315.85	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S6X1200-10K	UNITY SYSPACK 6X1.2TB 10K SAS 25X2.5	\$5,311.68	10%	\$4,780.51	\$743.64	\$637.40	\$531.17	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S6X15TBXL2SSD	UNITY SYSPACK 6X15360GB FLASH 25X2.5	\$169,189.08	10%	\$152,270.17	\$23,686.47	\$20,302.69	\$16,918.91	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SPS6X1600XL-SSD	UNITY SYSPACK 6X1.6TB FVP SSD 25X2.5	\$25,049.40	10%	\$22,544.46	\$3,506.92	\$3,005.93	\$2,504.94	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S6X1600XL-SSD	UNITY SYSPACK 6X1.6TB FVP3 SSD 25X2.5	\$1.00	10%	\$0.90	\$3,109.75	\$2,665.50	\$2,221.25	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S6X1600X-SSD	UNITY SYSPACK 6X1.6TB FASTVP SSD 25X2.5	\$1.00	10%	\$0.90	\$4,381.53	\$3,755.60	\$3,129.67	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S6X1800-10K	UNITY SYSPACK 6X1.8TGB 10K SAS 25X2.5	\$6,277.44	10%	\$5,649.70	\$878.84	\$753.29	\$627.74	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S6X3200XL-SSD	UNITY SYSPACK 6X3.2TB AFP SSD 25X2.5	\$39,928.14	10%	\$35,935.33	\$5,589.94	\$4,791.38	\$3,992.81	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S6X400XL-SSD	UNITY SYSPACK 6X400GB AFP SSD 25X2.5	\$8,872.92	10%	\$7,985.63	\$1,242.21	\$1,064.75	\$887.29	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S6X400X-SSD	UNITY SYSPACK 6X400GB FASTVP SSD 25X2.5	\$11,317.50	10%	\$10,185.75	\$1,584.45	\$1,358.10	\$1,131.75	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S6X600-10K	UNITY SYSPACK 6X600GB 10K SAS 25X2.5	\$3,390.22	10%	\$3,051.20	\$474.63	\$406.83	\$339.02	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S6X600-15K	UNITY SYSPACK 6X600GB 15K SAS 25X2.5	\$4,657.78	10%	\$4,192.00	\$652.09	\$558.93	\$465.78	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S6X7TBXL2-SSD	UNITY SYSPACK 6X7680GB FLASH 25X2.5	\$86,194.08	10%	\$77,574.67	\$12,067.17	\$10,343.29	\$8,619.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SPS6X800XL-SSD	UNITY SYSPACK 6X800GB FVP SSD 25X2.5	\$16,357.56	10%	\$14,721.80	\$2,290.06	\$1,962.91	\$1,635.76	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S6X800XL-SSD	UNITY SYSPACK 6X800GB FVP3 SSD 25X2.5	\$1.00	10%	\$0.90	\$2,040.77	\$1,749.23	\$1,457.69	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3SP-S6X800X-SSD	UNITY SYSPACK 6X800GB FASTVP SSD 25X2.5	\$1.00	10%	\$0.90	\$2,761.17	\$2,366.72	\$1,972.26	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-VS07-12000	Unity 12TB NLSAS 15X3.5 DRIVE	\$1,617.65	10%	\$1,455.89	\$226.47	\$194.12	\$161.76	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-VS07-12000TU	Unity 12TB NLSAS 15X3.5 DRIVE UPG	\$1,941.18	10%	\$1,747.06	\$271.76	\$232.94	\$194.12	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-VS07-12000U	Unity 12TB NLSAS 15X3.5 DRIVE UPG	\$1,941.18	10%	\$1,747.06	\$271.76	\$232.94	\$194.12	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-VS07-2000	UNITY 2TB NLSAS 15X3.5 DRIVE	\$437.61	10%	\$393.85	\$61.27	\$52.51	\$43.76	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-VS07-2000TU	UNITY 2TB NLSAS 15X3.5 DRIVE UPG	\$588.51	10%	\$529.66	\$82.39	\$70.62	\$58.85	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-VS07-2000U	UNITY 2TB NLSAS 15X3.5 DRIVE UPG	\$588.51	10%	\$529.66	\$82.39	\$70.62	\$58.85	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-VS07-4000	UNITY 4TB NLSAS 15X3.5 DRIVE	\$658.93	10%	\$593.04	\$92.25	\$79.07	\$65.89	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-VS07-4000TU	UNITY 4TB NLSAS 15X3.5 DRIVE UPG	\$915.46	10%	\$823.91	\$128.16	\$109.86	\$91.55	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-VS07-4000U	UNITY 4TB NLSAS 15X3.5 DRIVE UPG	\$915.46	10%	\$823.91	\$128.16	\$109.86	\$91.55	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
T3-VS07-6000	UNITY 6TB NLSAS 15X3.5 DRIVE	\$890.31	10%	\$801.28	\$124.64	\$106.84	\$89.03	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
T3-VS07-6000TU	UNITY 6TB NLSAS 15X3.5 DRIVE UPG	\$1,257.50	10%	\$1,131.75	\$176.05	\$150.90	\$125.75	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS07-6000U	UNITY 6TB NLSAS 15X3.5 DRIVE UPG	\$1,257.50	10%	\$1,131.75	\$176.05	\$150.90	\$125.75	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS10-1200	UNITY 1.2TB 10K SAS 15X3.5 DRIVE	\$1.00	10%	\$0.90	\$131.69	\$112.87	\$94.06	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS10-1200TU	UNITY 1.2TB 10K SAS 15X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$163.37	\$140.04	\$116.70	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS10-1200U	UNITY 1.2TB 10K SAS 15X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$163.37	\$140.04	\$116.70	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS10-1800	UNITY 1.8TGB 10K SAS 15X3.5 DRIVE	\$1.00	10%	\$0.90	\$156.33	\$134.00	\$111.67	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS10-1800TU	UNITY 1.8TGB 10K SAS 15X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$195.77	\$167.80	\$139.83	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS10-1800U	UNITY 1.8TGB 10K SAS 15X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$195.77	\$167.80	\$139.83	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS10-600	UNITY 600GB 10K SAS 15X3.5 DRIVE	\$1.00	10%	\$0.90	\$78.87	\$67.60	\$56.34	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS10-600TU	UNITY 600GB 10K SAS 15X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$97.18	\$83.30	\$69.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS10-600U	UNITY 600GB 10K SAS 15X3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$97.18	\$83.30	\$69.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS12FX-1600	UNITY 1.6TB FAST VP SSD 15X3.5 DRIVE	\$1.00	10%	\$0.90	\$730.26	\$625.93	\$521.61	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS12FX-1600TU	UNITY 1.6TB FAST VP SSD 15X3.5 DRIVE UG	\$1.00	10%	\$0.90	\$905.60	\$776.23	\$646.86	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS12FX-1600U	UNITY 1.6TB FAST VP SSD 15X3.5 DRIVE UG	\$1.00	10%	\$0.90	\$905.60	\$776.23	\$646.86	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS12FX-200	UNITY 200GB FAST VP SSD 15X3.5 DRIVE	\$1.00	10%	\$0.90	\$169.71	\$145.47	\$121.22	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS12FX-200TU	UNITY 200GB FAST VP SSD 15X3.5 DRIVE UG	\$1.00	10%	\$0.90	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS12FX-200U	UNITY 200GB FAST VP SSD 15X3.5 DRIVE UG	\$1.00	10%	\$0.90	\$207.03	\$177.46	\$147.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS12FX-400	UNITY 400GB FAST VP SSD 15X3.5 DRIVE	\$1,886.25	10%	\$1,697.63	\$264.08	\$226.35	\$188.63	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS12FX-400TU	UNITY 400GB FAST VP SSD 15X3.5 DRIVE UG	\$2,313.80	10%	\$2,082.42	\$323.93	\$277.66	\$231.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS12FX-400U	UNITY 400GB FAST VP SSD 15X3.5 DRIVE UG	\$2,313.80	10%	\$2,082.42	\$323.93	\$277.66	\$231.38	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS12FX-800	UNITY 800GB FAST VP SSD 15X3.5 DRIVE	\$1.00	10%	\$0.90	\$460.55	\$394.75	\$328.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS12FX-800TU	UNITY 800GB FAST VP SSD 15X3.5 DRIVE UG	\$4,054.18	10%	\$3,648.76	\$567.59	\$486.50	\$405.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS12FX-800U	UNITY 800GB FAST VP SSD 15X3.5 DRIVE UG	\$4,054.18	10%	\$3,648.76	\$567.59	\$486.50	\$405.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS15-600	UNITY 600GB 15K SAS 15X3.5 DRIVE	\$774.62	10%	\$697.16	\$108.45	\$92.95	\$77.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS15-600TU	UNITY 600GB 15K SAS 15X3.5 DRIVE UPG	\$950.67	10%	\$855.60	\$133.09	\$114.08	\$95.07	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T3-VS15-600U	UNITY 600GB 15K SAS 15X3.5 DRIVE UPG	\$950.67	10%	\$855.60	\$133.09	\$114.08	\$95.07	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
T4-2S10-1200	T4 1.2TB 10K SAS 25X2.5 DRIVE	\$885.28	10%	\$796.75	\$123.94	\$106.23	\$88.53	\$0.00	\$0.00	\$0.00	UM-1	UNITY	
T4-2S10-1200TU	T4 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,101.57	10%	\$991.41	\$154.22	\$132.19	\$110.16	\$0.00	\$0.00	\$0.00	UM-1	UNITY	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
T4-2S10-1200U	T4 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,101.57	10%	\$991.41	\$154.22	\$132.19	\$110.16	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2S10-1800	T4 1.8TB 10K SAS 25X2.5 DRIVE	\$1,046.24	10%	\$941.62	\$146.47	\$125.55	\$104.62	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2S10-1800TU	T4 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,312.83	10%	\$1,181.55	\$183.80	\$157.54	\$131.28	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2S10-1800U	T4 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,312.83	10%	\$1,181.55	\$183.80	\$157.54	\$131.28	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2S10-600	T4 600GB 10K SAS 25X2.5 DRIVE	\$563.36	10%	\$507.02	\$78.87	\$67.60	\$56.34	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2S10-600TU	T4 600GB 10K SAS 25X2.5 DRIVE UPG	\$694.14	10%	\$624.73	\$97.18	\$83.30	\$69.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2S10-600U	T4 600GB 10K SAS 25X2.5 DRIVE UPG	\$694.14	10%	\$624.73	\$97.18	\$83.30	\$69.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2SFX-400	T4 400GB SAS FAST VP 25X2.5 SSD	\$2,102.54	10%	\$1,892.29	\$294.36	\$252.30	\$210.25	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2SFX-400TU	T4 400GB SAS FAST VP 25X2.5 SSD UPG	\$2,570.33	10%	\$2,313.30	\$359.85	\$308.44	\$257.03	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2SFX-400U	T4 400GB SAS FAST VP 25X2.5 SSD UPG	\$2,570.33	10%	\$2,313.30	\$359.85	\$308.44	\$257.03	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2SFXL-1600	T4 1.6TB SAS FAST VP 25X2.5 SSD	\$4,698.02	10%	\$4,228.22	\$657.72	\$563.76	\$469.80	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2SFXL-1600TU	T4 1.6TB SAS FAST VP 25X2.5 SSD UPG	\$5,844.86	10%	\$5,260.37	\$818.28	\$701.38	\$584.49	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2SFXL-1600U	T4 1.6TB SAS FAST VP 25X2.5 SSD UPG	\$5,844.86	10%	\$5,260.37	\$818.28	\$701.38	\$584.49	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2SFXL2-7680	T4 7.68TB ALL FLASH 25X2.5 SSD	\$15,235.87	10%	\$13,712.28	\$2,133.02	\$1,828.30	\$1,523.59	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2SFXL2-7680TU	T4 7.68TB ALL FLASH 25X2.5 SSD UPG	\$19,290.05	10%	\$17,361.05	\$2,700.61	\$2,314.81	\$1,929.01	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2SFXL2-7680U	T4 7.68TB ALL FLASH 25X2.5 SSD UPG	\$19,290.05	10%	\$17,361.05	\$2,700.61	\$2,314.81	\$1,929.01	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2SFXL-3200	T4 3.2TB SAS FAST VP 25X2.5 SSD	\$7,529.91	10%	\$6,776.92	\$1,054.19	\$903.59	\$752.99	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2SFXL-3200TU	T4 3.2TB SAS FAST VP 25X2.5 SSD UPG	\$9,456.40	10%	\$8,510.76	\$1,323.90	\$1,134.77	\$945.64	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2SFXL-3200U	T4 3.2TB SAS FAST VP 25X2.5 SSD UPG	\$9,456.40	10%	\$8,510.76	\$1,323.90	\$1,134.77	\$945.64	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2SFXL-800	T4 800GB SAS FAST VP 25X2.5 SSD	\$3,053.21	10%	\$2,747.89	\$427.45	\$366.39	\$305.32	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2SFXL-800TU	T4 800GB SAS FAST VP 25X2.5 SSD UPG	\$3,767.47	10%	\$3,390.72	\$527.45	\$452.10	\$376.75	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-2SFXL-800U	T4 800GB SAS FAST VP 25X2.5 SSD UPG	\$3,767.47	10%	\$3,390.72	\$527.45	\$452.10	\$376.75	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4BD6C25AD	Unity 380 DPE 25 x 2.5 Dell EMC RCK	\$8,732.08	10%	\$7,858.87	\$1,222.49	\$1,047.85	\$873.21	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4BD6C25ADAF	Unity 380F DPE 25 x 2.5 Dell EMC RCK	\$8,706.04	10%	\$7,835.44	\$1,044.72	\$870.60	\$696.48	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T4BD6C25F	Unity 380 DPE 25 x 2.5 Dell FLD RCK	\$8,732.08	10%	\$7,858.87	\$1,222.49	\$1,047.85	\$873.21	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4BD6C25FAF	Unity 380F DPE 25 x 2.5 Dell FLD RCK	\$8,706.04	10%	\$7,835.44	\$1,044.72	\$870.60	\$696.48	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T4BD6C25FALL	Unity 380F DPE 25 x 2.5 Dell FLD RCK	\$8,706.04	10%	\$7,835.44	\$1,044.72	\$870.60	\$696.48	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T4BD6C25FLL	Unity 380 DPE 25 x 2.5 Dell FLD RCK	\$8,732.08	10%	\$7,858.87	\$1,222.49	\$1,047.85	\$873.21	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2S10-1200	T4 1.2TB 10K SAS 80X2.5 DRIVE	\$885.28	10%	\$796.75	\$123.94	\$106.23	\$88.53	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2S10-1200TU	T4 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,101.57	10%	\$991.41	\$154.22	\$132.19	\$110.16	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2S10-1200U	T4 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,101.57	10%	\$991.41	\$154.22	\$132.19	\$110.16	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2S10-1800	T4 1.8TB 10K SAS 80X2.5 DRIVE	\$1,046.24	10%	\$941.62	\$146.47	\$125.55	\$104.62	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2S10-1800TU	T4 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,312.83	10%	\$1,181.55	\$183.80	\$157.54	\$131.28	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2S10-1800U	T4 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,312.83	10%	\$1,181.55	\$183.80	\$157.54	\$131.28	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2S10-600	T4 600GB 10K SAS 80X2.5 DRIVE	\$563.36	10%	\$507.02	\$78.87	\$67.60	\$56.34	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2S10-600TU	T4 600GB 10K SAS 80X2.5 DRIVE UPG	\$694.14	10%	\$624.73	\$97.18	\$83.30	\$69.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2S10-600U	T4 600GB 10K SAS 80X2.5 DRIVE UPG	\$694.14	10%	\$624.73	\$97.18	\$83.30	\$69.41	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2SFX-400	T4 400GB SAS FAST VP 80X2.5 SSD	\$2,102.54	10%	\$1,892.29	\$294.36	\$252.30	\$210.25	\$0.00	\$0.00	\$0.00	UM-1	UNITY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
T4-D2SFX-400TU	T4 400GB SAS FAST VP 80X2.5 SSD UPG	\$2,570.33	10%	\$2,313.30	\$359.85	\$308.44	\$257.03	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2SFX-400U	T4 400GB SAS FAST VP 80X2.5 SSD UPG	\$2,570.33	10%	\$2,313.30	\$359.85	\$308.44	\$257.03	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2SFXL-1600	T4 1.6TB SAS FAST VP 80X2.5 SSD UPG	\$4,698.02	10%	\$4,228.22	\$657.72	\$563.76	\$469.80	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2SFXL1600TU	T4 1.6TB SAS FAST VP 80X2.5 SSD UPG	\$5,844.86	10%	\$5,260.37	\$818.28	\$701.38	\$584.49	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2SFXL-1600U	T4 1.6TB SAS FAST VP 80X2.5 SSD UPG	\$5,844.86	10%	\$5,260.37	\$818.28	\$701.38	\$584.49	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2SFXL2-7680	T4 7.68TB ALL FLASH 80X2.5 SSD UPG	\$15,235.87	10%	\$13,712.28	\$2,133.02	\$1,828.30	\$1,523.59	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2SFXL2-7680TU	T4 7.68TB ALL FLASH 80X2.5 SSD UPG	\$19,290.05	10%	\$17,361.05	\$2,700.61	\$2,314.81	\$1,929.01	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2SFXL2-7680U	T4 7.68TB ALL FLASH 80X2.5 SSD UPG	\$19,290.05	10%	\$17,361.05	\$2,700.61	\$2,314.81	\$1,929.01	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2SFXL-3200	T4 3.2TB SAS FAST VP 80X2.5 SSD UPG	\$7,529.91	10%	\$6,776.92	\$1,054.19	\$903.59	\$752.99	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2SFXL3200TU	T4 3.2TB SAS FAST VP 80X2.5 SSD UPG	\$9,456.40	10%	\$8,510.76	\$1,323.90	\$1,134.77	\$945.64	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2SFXL-3200U	T4 3.2TB SAS FAST VP 80X2.5 SSD UPG	\$9,456.40	10%	\$8,510.76	\$1,323.90	\$1,134.77	\$945.64	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2SFXL-800	T4 800GB SAS FAST VP 80X2.5 SSD UPG	\$3,053.21	10%	\$2,747.89	\$427.45	\$366.39	\$305.32	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2SFXL-800TU	T4 800GB SAS FAST VP 80X2.5 SSD UPG	\$3,767.47	10%	\$3,390.72	\$527.45	\$452.10	\$376.75	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-D2SFXL-800U	T4 800GB SAS FAST VP 80X2.5 SSD UPG	\$3,767.47	10%	\$3,390.72	\$527.45	\$452.10	\$376.75	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4F-2SFXL2-15360	T4F 15.36TB ALL FLASH 25X2.5 SSD UPG	\$31,930.51	10%	\$28,737.46	\$3,831.66	\$3,193.05	\$2,554.44	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-2SFXL2-15360TU	T4F 15.36TB ALL FLASH 25X2.5 SSD UPG	\$40,320.60	10%	\$36,288.54	\$4,838.47	\$4,032.06	\$3,225.65	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-2SFXL2-15360U	T4F 15.36TB ALL FLASH 25X2.5 SSD UPG	\$40,320.60	10%	\$36,288.54	\$4,838.47	\$4,032.06	\$3,225.65	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-2SFXL2-1920	T4F 1.92TB ALL FLASH 25X2.5 SSD UPG	\$4,844.49	10%	\$4,360.04	\$581.34	\$484.45	\$387.56	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-2SFXL2-1920TU	T4F 1.92TB ALL FLASH 25X2.5 SSD UPG	\$6,063.14	10%	\$5,456.83	\$727.58	\$606.31	\$485.05	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-2SFXL2-1920U	T4F 1.92TB ALL FLASH 25X2.5 SSD UPG	\$6,063.14	10%	\$5,456.83	\$727.58	\$606.31	\$485.05	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-2SFXL2-3840	T4F 3.84TB ALL FLASH 25X2.5 SSD UPG	\$8,360.01	10%	\$7,524.01	\$1,003.20	\$836.00	\$668.80	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-2SFXL2-3840TU	T4F 3.84TB ALL FLASH 25X2.5 SSD UPG	\$10,536.52	10%	\$9,482.87	\$1,264.38	\$1,053.65	\$842.92	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-2SFXL2-3840U	T4F 3.84TB ALL FLASH 25X2.5 SSD UPG	\$10,536.52	10%	\$9,482.87	\$1,264.38	\$1,053.65	\$842.92	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-2SFXL2-7680	T4F 7.68TB ALL FLASH 25X2.5 SSD UPG	\$15,190.44	10%	\$13,671.40	\$1,822.85	\$1,519.04	\$1,215.23	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-2SFXL2-7680TU	T4F 7.68TB ALL FLASH 25X2.5 SSD UPG	\$19,232.53	10%	\$17,309.28	\$2,307.90	\$1,923.25	\$1,538.60	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-2SFXL2-7680U	T4F 7.68TB ALL FLASH 25X2.5 SSD UPG	\$19,232.53	10%	\$17,309.28	\$2,307.90	\$1,923.25	\$1,538.60	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-2SFXL-800	T4F 800GB ALL FLASH 25X2.5 SSD UPG	\$2,557.65	10%	\$2,301.89	\$306.92	\$255.77	\$204.61	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-2SFXL-800TU	T4F 800GB ALL FLASH 25X2.5 SSD UPG	\$3,169.48	10%	\$2,852.53	\$380.34	\$316.95	\$253.56	\$0.00	\$0.00	\$0.00	UM-F1	UNITY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
T4F-2SFXL-800U	T4F 800GB ALL FLASH 25X2.5 SSD UPG	\$3,169.48	10%	\$2,852.53	\$380.34	\$316.95	\$253.56	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4FC-2SFX-400	T4 400GB FAST CACHE 25X2.5 SSD	\$2,102.54	10%	\$1,892.29	\$294.36	\$252.30	\$210.25	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID FAST CACHE
T4FC-2SFX-400TU	T4 400GB FAST CACHE 25X2.5 SSD UPG	\$2,570.33	10%	\$2,313.30	\$359.85	\$308.44	\$257.03	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID FAST CACHE
T4FC-2SFX-400U	T4 400GB FAST CACHE 25X2.5 SSD UPG	\$2,570.33	10%	\$2,313.30	\$359.85	\$308.44	\$257.03	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID FAST CACHE
T4FC-D2SFX-400	T4 400GB FAST CACHE 80X2.5 SSD	\$2,102.54	10%	\$1,892.29	\$294.36	\$252.30	\$210.25	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID FAST CACHE
T4FC-D2SFX-400TU	T4 400GB FAST CACHE 80X2.5 SSD UPG	\$2,570.33	10%	\$2,313.30	\$359.85	\$308.44	\$257.03	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID FAST CACHE
T4FC-D2SFX-400U	T4 400GB FAST CACHE 80X2.5 SSD UPG	\$2,570.33	10%	\$2,313.30	\$359.85	\$308.44	\$257.03	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID FAST CACHE
T4F-D2SFXL2-15360	T4F 15.36TB ALL FLASH 80X2.5 SSD	\$31,930.51	10%	\$28,737.46	\$3,831.66	\$3,193.05	\$2,554.44	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-D2SFXL2-15360TU	T4F 15.36TB ALL FLASH 80X2.5 SSD UPG	\$40,320.60	10%	\$36,288.54	\$4,838.47	\$4,032.06	\$3,225.65	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-D2SFXL2-15360U	T4F 15.36TB ALL FLASH 80X2.5 SSD UPG	\$40,320.60	10%	\$36,288.54	\$4,838.47	\$4,032.06	\$3,225.65	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-D2SFXL2-1920	T4F 1.92TB ALL FLASH 80X2.5 SSD	\$4,844.49	10%	\$4,360.04	\$581.34	\$484.45	\$387.56	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-D2SFXL2-1920TU	T4F 1.92TB ALL FLASH 80X2.5 SSD UPG	\$6,063.14	10%	\$5,456.83	\$727.58	\$606.31	\$485.05	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-D2SFXL2-1920U	T4F 1.92TB ALL FLASH 80X2.5 SSD UPG	\$6,063.14	10%	\$5,456.83	\$727.58	\$606.31	\$485.05	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-D2SFXL2-3840	T4F 3.84TB ALL FLASH 80X2.5 SSD	\$8,360.01	10%	\$7,524.01	\$1,003.20	\$836.00	\$668.80	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-D2SFXL2-3840TU	T4F 3.84TB ALL FLASH 80X2.5 SSD UPG	\$10,536.52	10%	\$9,482.87	\$1,264.38	\$1,053.65	\$842.92	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-D2SFXL2-3840U	T4F 3.84TB ALL FLASH 80X2.5 SSD UPG	\$10,536.52	10%	\$9,482.87	\$1,264.38	\$1,053.65	\$842.92	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-D2SFXL2-7680	T4F 7.68TB ALL FLASH 80X2.5 SSD	\$15,190.44	10%	\$13,671.40	\$1,822.85	\$1,519.04	\$1,215.23	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-D2SFXL2-7680TU	T4F 7.68TB ALL FLASH 80X2.5 SSD UPG	\$19,232.53	10%	\$17,309.28	\$2,307.90	\$1,923.25	\$1,538.60	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-D2SFXL2-7680U	T4F 7.68TB ALL FLASH 80X2.5 SSD UPG	\$19,232.53	10%	\$17,309.28	\$2,307.90	\$1,923.25	\$1,538.60	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-D2SFXL-800	T4F 800GB ALL FLASH 80X2.5 SSD	\$2,557.65	10%	\$2,301.89	\$306.92	\$255.77	\$204.61	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-D2SFXL-800TU	T4F 800GB ALL FLASH 80X2.5 SSD UPG	\$3,169.48	10%	\$2,852.53	\$380.34	\$316.95	\$253.56	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4F-D2SFXL-800U	T4F 800GB ALL FLASH 80X2.5 SSD UPG	\$3,169.48	10%	\$2,852.53	\$380.34	\$316.95	\$253.56	\$0.00	\$0.00	\$0.00	UM-F1	UNITY
T4SL12C25AD	Unity 680 DPE 25 x 2.5 Dell EMC RCK	\$47,734.70	10%	\$42,961.23	\$6,682.86	\$5,728.16	\$4,773.47	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4SL12C25ADAF	Unity 680F DPE 25 x 2.5 Dell EMC RCK	\$47,592.35	10%	\$42,833.12	\$5,711.08	\$4,759.24	\$3,807.39	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T4SL12C25F	Unity 680 DPE 25 x 2.5 Dell FLD RCK	\$47,734.70	10%	\$42,961.23	\$6,682.86	\$5,728.16	\$4,773.47	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4SL12C25FAF	Unity 680F DPE 25 x 2.5 Dell FLD RCK	\$47,592.35	10%	\$42,833.12	\$5,711.08	\$4,759.24	\$3,807.39	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T4SL12C25FALL	Unity 680F DPE 25 x 2.5 Dell FLD RCK	\$47,592.35	10%	\$42,833.12	\$5,711.08	\$4,759.24	\$3,807.39	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T4SL12C25FLL	Unity 680 DPE 25 x 2.5 Dell FLD RCK	\$47,734.70	10%	\$42,961.23	\$6,682.86	\$5,728.16	\$4,773.47	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4SL16C25AD	Unity 880 DPE 25 x 2.5 Dell EMC RCK	\$104,624.00	10%	\$94,161.60	\$14,647.36	\$12,554.88	\$10,462.40	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4SL16C25ADAF	Unity 880F DPE 25 x 2.5 Dell EMC RCK	\$104,312.00	10%	\$93,880.80	\$12,517.44	\$10,431.20	\$8,344.96	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T4SL16C25F	Unity 880 DPE 25 x 2.5 Dell FLD RCK	\$104,624.00	10%	\$94,161.60	\$14,647.36	\$12,554.88	\$10,462.40	\$0.00	\$0.00	\$0.00	UM-1	UNITY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
T4SL16C25FAF	Unity 880F DPE 25 x 2.5 Dell FLD RCK	\$104,312.00	10%	\$93,880.80	\$12,517.44	\$10,431.20	\$8,344.96	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T4SL16C25FAFLL	Unity 880F DPE 25 x 2.5 Dell FLD RCK	\$104,312.00	10%	\$93,880.80	\$12,517.44	\$10,431.20	\$8,344.96	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T4SL16C25FLL	Unity 880 DPE 25 x 2.5 Dell FLD RCK	\$104,624.00	10%	\$94,161.60	\$14,647.36	\$12,554.88	\$10,462.40	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4SL8C25AD	Unity 480 DPE 25 x 2.5 Dell EMC RCK	\$22,438.83	10%	\$20,194.95	\$3,141.44	\$2,692.66	\$2,243.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4SL8C25ADAF	Unity 480F DPE 25 x 2.5 Dell EMC RCK	\$22,371.92	10%	\$20,134.73	\$2,684.63	\$2,237.19	\$1,789.75	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T4SL8C25F	Unity 480 DPE 25 x 2.5 Dell FLD RCK	\$22,438.83	10%	\$20,194.95	\$3,141.44	\$2,692.66	\$2,243.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4SL8C25FAF	Unity 480F DPE 25 x 2.5 Dell FLD RCK	\$22,371.92	10%	\$20,134.73	\$2,684.63	\$2,237.19	\$1,789.75	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T4SL8C25FAFLL	Unity 480F DPE 25 x 2.5 Dell FLD RCK	\$22,371.92	10%	\$20,134.73	\$2,684.63	\$2,237.19	\$1,789.75	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
T4SL8C25FLL	Unity 480 DPE 25 x 2.5 Dell FLD RCK	\$22,438.83	10%	\$20,194.95	\$3,141.44	\$2,692.66	\$2,243.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4SP-4X1200-10K	T4 SYSPACK 4X1.2TB 10K SAS 25X2.5	\$3,531.06	10%	\$3,177.95	\$494.35	\$423.73	\$353.11	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4SP-4X1600XL-SSD	T4 SYSPACK 4X1.6TB FAST VP SSD 25X2.5	\$18,792.08	10%	\$16,912.87	\$2,630.89	\$2,255.05	\$1,879.21	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4SP-4X1800-10K	T4 SYSPACK 4X1.8TGB 10K SAS 25X2.5	\$4,179.93	10%	\$3,761.94	\$585.19	\$501.59	\$417.99	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4SP-4X3200XL-SSD	T4 SYSPACK 4X3.2TB FAST VP SSD 25X2.5	\$30,119.64	10%	\$27,107.68	\$4,216.75	\$3,614.36	\$3,011.96	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4SP-4X400X-SSD	T4 SYSPACK 4X400GB FAST VP SSD 25X2.5	\$8,410.16	10%	\$7,569.14	\$1,177.42	\$1,009.22	\$841.02	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4SP-4X600-10K	T4 SYSPACK 4X600GB 10K SAS 25X2.5	\$2,132.72	10%	\$1,919.45	\$298.58	\$255.93	\$213.27	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4SP-4X7TBXL2-SSD	T4 SYSPACK 4X7680GB SSD 25X2.5	\$60,938.45	10%	\$54,844.61	\$8,531.38	\$7,312.61	\$6,093.85	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4SP-4X800XL-SSD	T4 SYSPACK 4X800GB FAST VP SSD 25X2.5	\$12,212.84	10%	\$10,991.56	\$1,709.80	\$1,465.54	\$1,221.28	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-VS07-12000	T4 12TB NLSAS 15X3.5 DRIVE	\$1,619.66	10%	\$1,457.69	\$226.75	\$194.36	\$161.97	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-VS07-12000TU	T4 12TB NLSAS 15X3.5 DRIVE UPG	\$2,318.83	10%	\$2,086.95	\$324.64	\$278.26	\$231.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-VS07-12000U	T4 12TB NLSAS 15X3.5 DRIVE UPG	\$2,318.83	10%	\$2,086.95	\$324.64	\$278.26	\$231.88	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-VS07-4000	T4 4TB NLSAS 15X3.5 DRIVE	\$658.93	10%	\$593.04	\$92.25	\$79.07	\$65.89	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-VS07-4000TU	T4 4TB NLSAS 15X3.5 DRIVE UPG	\$915.46	10%	\$823.91	\$128.16	\$109.86	\$91.55	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-VS07-4000U	T4 4TB NLSAS 15X3.5 DRIVE UPG	\$915.46	10%	\$823.91	\$128.16	\$109.86	\$91.55	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-VS07-6000	T4 6TB NLSAS 15X3.5 DRIVE	\$890.31	10%	\$801.28	\$124.64	\$106.84	\$89.03	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-VS07-6000TU	T4 6TB NLSAS 15X3.5 DRIVE UPG	\$1,257.50	10%	\$1,131.75	\$176.05	\$150.90	\$125.75	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T4-VS07-6000U	T4 6TB NLSAS 15X3.5 DRIVE UPG	\$1,257.50	10%	\$1,131.75	\$176.05	\$150.90	\$125.75	\$0.00	\$0.00	\$0.00	UM-1	UNITY
T-8GFC-M2PN	OPTION,DD 8GBIT FC,IO MODULE,LC,2PORT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB OPT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-A16E30-HN	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-A24E30-HN	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-A8E30-HN	OPTION ADD 1TO8 ES30 SAS CABLE KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-CBLJUMP-2	CABLE 3PHASE PDU JUMPER	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-CREDIT	TLA T-CREDIT POOL CREATION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
T-DD22-14TB	SYSTEM DD2200-7X2TB SAS 14TB NFS CIFS	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
T-DD22-24TB	SYSTEM DD2200-12X2HDD SAS 24TB NFS CIFS	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
T-DD22-4TB	SYSTEM,DD2200-7X2,4TB,NFS,CIFS	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
T-DD25-21TB	SYSTEM,DD2500-7X3TB SAS,21TB,NFS,CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
T-DD25-36TB	SYSTEM,DD2500-12X3HDD SAS,36TB,NFS,CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
T-DD25-36TB-B	SYSTEM,DD2500-12X3HDD SAS,36TB,NFS,CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
T-DD95-CTL	SYSTEM DD9500 CTL 256GB NFS CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-DD95-CTL-B	SYSTEM DD9500 CTL 256GB NFS CIFS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-DDOS-DOC-A3	DOCS DD OS DOC A3=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
T-DDRK-3PDN	RACK DATA DOMAIN 40U 3P DELTA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-DDRK-3PYN	RACK DATA DOMAIN 40U 3P WYE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-DDRK-40U-1N	RACK DATA DOMAIN 40U SINGLE PHASE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-ES30-30SN	OPTION,ES30 SHELF,15X2TB SAS HDD	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-ES30-30SRN	OPTION,ES30 SHELF,15X2TB SAS HDD,RETN	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-ES30-45SN	OPTION,ES30 SHELF,15X3TB SAS HDD	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-ES30-45SN-B	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-ES30-45SRN	OPTION,ES30 SHELF,15X3T SASHD,RACK,RETN	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-FACIN2200	OPTION FACTORY INSTALL KIT DD2200	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
T-FACIN2500	OPTION FACTORY INSTALL KIT,40URACK,DD2500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
T-FACIN9500	OPTION FACTORY INSTALL KIT DD9500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-FLDIN2200	OPTION FIELD INSTALL KIT DD2200	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
T-FLDIN2500	OPTION FIELD INSTALL KIT,DD2500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
T-FLDIN9500	OPTION FIELD INSTALL KIT DD9500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-L-VTL-2500	LICENSE,VTL,OPEN SYSTEMS,DD2500=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
T-L-VTL-2500F	LICENSE,VTL,IBM IOS,DD2500=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
T-L-XCAP2200	LICENSE EXPSTOR DD2200=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
T-L-XCAP2500	LICENSE,DD2500 EXP CAP,MORE THAN 66TB=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
T-MDATA1N	DD METADATA NODE MFG INST	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
T-MEDACC1N	DD MEDIA ACCESS NODE FACINT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
TMEPAK-VNXCA2	VNXCA2 TOTAL EFFICIENCY PACK=IC	\$1.00	26%	\$0.74	\$8,559.60	\$7,703.64	\$6,847.68	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNXCA SOFTWARE
TMEPAK-VNXCA4	VNXCA4 TOTAL EFFICIENCY PACK=IC	\$1.00	26%	\$0.74	\$6,419.80	\$5,777.82	\$5,135.84	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNXCA SOFTWARE
T-NA120V-1N	POWER CORD,DD NORAMERIC120V,5-15P,C13,2	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
T-NA120VL-1N	POWER CORD,DD NORAMERICA,L5-15P,C13,2M	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-NDMPACL1N	DD NDMP ACCELERATOR NODE MFG INST	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
T-PDU10F-1N	POWER CORD,DD TO-PDU,C14,C13,2M10FT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-PDU1M-1N	POWER CORD,DD TO-PDU,10A,C14,C13,1M	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
TPM1.2MODULE	HCIA TPM 1.2 MODULE	\$1.00	10%	\$0.90	\$7.44	\$6.20	\$4.96	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
TPM1.2MODULEAF	VxRail-500 TPM 1.2 MODULE AF	\$62.00	10%	\$55.80	\$7.44	\$6.20	\$4.96	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
TPM1.2MODULEH	VxRail-500 TPM 1.2 MODULE H	\$62.00	10%	\$55.80	\$8.68	\$7.44	\$6.20	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
TPM2.0MODULE	HCIA TPM 2.0 Module	\$1.00	10%	\$0.90	\$7.44	\$6.20	\$4.96	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
TPM2.0MODULEAF	VxRail-500 TPM 2.0 MODULE AF	\$104.00	10%	\$93.60	\$12.48	\$10.40	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
TPM2.0MODULE-CAF	VxRail-500 TPM 2.0 MODULE FOR C AF	\$104.00	10%	\$93.60	\$12.48	\$10.40	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
TPM2.0MODULE-CH	VxRail-500 TPM 2.0 MODULE FOR C H	\$104.00	10%	\$93.60	\$14.56	\$12.48	\$10.40	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
TPM2.0MODULEH	VxRail-500 TPM 2.0 MODULE H	\$104.00	10%	\$93.60	\$14.56	\$12.48	\$10.40	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
TP-V51	THIN PROVISIONING FOR VNX5100	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
TRACKINGVCFSKU	VxR VCF tracking SKU	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	VXRAIL
T-RK30-US-1N	POWER CORD SINGLE PHASE US+JAP RACK DUAL	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-RK3D50HH	POWER CORD,3PH,50A,DELTA,HBL-HBL,N.AMER	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-RK3D50HR	POWER CORD 3PH 50A DELTA HBL R S N AMER	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-RK3DPPH-1N	POWER CORD 3PH 40A DELTA HBL-HBL N AMER	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-RK3YFLA-1N	POWER CORD 3PH 32A FLYINGLEAD N AMER	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
TRKARCHADD	TRK ADD ARCHIVE CAPACITY	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
TRKARCHIVE	TRACK CLAR ARCH SALES	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
TRKBACKUP	TRACK CLARIION BACKUP SA	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
TRK-BASIC DESC	CONADV/SNAP	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
TRKBKUPADD	TRK ADD CAPACITY FOR BKUP	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	TRACK
TRK-ELITE DESC	INS/CONADV/SNAP/QTA/SYNC/POOL/DEDUP/MOB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
TRK-ENT ADV DESC	CONADV/SNAP/QTA/SYNC/POOL	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
TRK-ENTERP DESC	CONADV/SNAP/QTA	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	NA
TRK-HD400R1	TRK PR HD400 9 NODE 354+800/24G/SWITCH	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
TRK-HD400R10	TRK PR HD400 9 NODE 472+1.6/24G	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
TRK-HD400R11	TRK PR HD400 9 NODE 472+1.6/48/SWITCH	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
TRK-HD400R12	TRK PR HD400 9 NODE 472+1.6/48G	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
TRK-HD400R13	TRK PR HD400 9 NODE 472+1.6/24/SWITCH/3P	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
TRK-HD400R14	TRK PR HD400 9 NODE 472+1.6/24G/3P	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
TRK-HD400R15	TRK PR HD400 9 NODE 472+1.6/48/SWITCH/3P	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
TRK-HD400R16	TRK PR HD400 9 NODE 472+1.6/48G/3P	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
TRK-HD400R2	TRK PR HD400 9 NODE 354+800/48G/SWITCH	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
TRK-HD400R3	TRK PR HD400 9 NODE 354+800/24G	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
TRK-HD400R4	TRK PR HD400 9 NODE 354+800/48G	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
TRK-HD400R5	TRK PR HD400 9 NODE 354+800/24/SWITCH/3P	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
TRK-HD400R6	TRK PR HD400 9 NODE 354+800/24G/3P	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
TRK-HD400R7	TRK PR HD400 9 NODE 354+800/48/SWITCH/3P	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
TRK-HD400R8	TRK PR HD400 9 NODE 354+800/48G/3P	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
TRK-HD400R9	TRK PR HD400 9 NODE 472+1.6/24/SWITCH	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
T-U-22-AX	ADD 5X2TB SAS HDD 10TB DD2200 UPGRADE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
T-U-22XMEM	MEM KIT CAP EXP MORETHAN 14TB DD2200 UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
T-U-25-AES	ADD ES EXP KIT,DUAL PATH,DD2500,UPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
T-U-25-AX	ADD 5X3TB SAS HDD,15TB,DD2500,UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
T-U-25XMEM	MEMKIT,DD2500,MORE THAN 66TB,UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
T-UK-1N	POWER CORD,DD UK,BS1363,C13,2M	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
T-U-VTL-2200	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
T-U-VTL-2200E	LIC VTL NDMP TAPE SRVR ETH DD2200 UPG=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
T-U-VTL-2200F	LIC VTL IBM IOS DD2200 UPGRADE=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
T-U-VTL-2500	LIC,VTL,OPEN SYSTEMS,DD2500,UPGRADE=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
T-U-VTL-2500E	LIC,VTL,NDMP TAPE SRVR,ETH,DD25,UPGR=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
T-U-VTL-2500F	LIC,VTL,IBM IOS,DD2500,UPGRADE=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
T-U-VTL-4200	LIC,VTL,OPEN SYSTEMS,DD4200,UPGRADE=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
TV31BD24AF25AF	UNITY 350F DPE 25x2.5 DRV FLD VCE	\$7,913.67	10%	\$7,122.30	\$949.64	\$791.37	\$633.09	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
TV31D24AF12	UNITY 300 2U DPE 12x3.5 DRV FLD RCK VCE	\$7,913.67	10%	\$7,122.30	\$949.64	\$791.37	\$633.09	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
TV31D24AF25	UNITY 300 2U DPE 25x2.5 DRV FLD RCK VCE	\$7,913.67	10%	\$7,122.30	\$949.64	\$791.37	\$633.09	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
TV31D24AF25AF	UNITY 300F DPE 25x2.5 FLD RCK VCE	\$7,913.67	10%	\$7,122.30	\$949.64	\$791.37	\$633.09	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
TV32BD32AF25AF	UNITY 450F DPE 25x2.5 DRV FLD VCE	\$18,645.77	10%	\$16,781.19	\$2,237.49	\$1,864.58	\$1,491.66	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
TV32D32AF12	UNITY 400 2U DPE 12x3.5 DRV FLD RCK VCE	\$17,923.61	10%	\$16,131.25	\$2,150.83	\$1,792.36	\$1,433.89	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
TV32D32AF25	UNITY 400 2U DPE 25x2.5 DRV FLD RCK VCE	\$17,923.61	10%	\$16,131.25	\$2,150.83	\$1,792.36	\$1,433.89	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
TV32D32AF25AF	UNITY 400F DPE 25x2.5 FLD RCK VCE	\$17,923.61	10%	\$16,131.25	\$2,150.83	\$1,792.36	\$1,433.89	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
TV33BD48AF25AF	UNITY 550F DPE 25x2.5 DRV FLD VCE	\$39,658.62	10%	\$35,692.76	\$4,759.03	\$3,965.86	\$3,172.69	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
TV33D48AF12	UNITY 500 2U DPE 12x3.5 DRV FLD RCK VCE	\$37,411.90	10%	\$33,670.71	\$4,489.43	\$3,741.19	\$2,992.95	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
TV33D48AF25	UNITY 500 2U DPE 25x2.5 DRV FLD RCK VCE	\$37,411.90	10%	\$33,670.71	\$4,489.43	\$3,741.19	\$2,992.95	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
TV33D48AF25AF	UNITY 500F DPE 25x2.5 FLD RCK VCE	\$37,411.90	10%	\$33,670.71	\$4,489.43	\$3,741.19	\$2,992.95	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
TV34BD64AF25AF	UNITY 650F DPE 25x2.5 DRV FLD VCE	\$86,930.01	10%	\$78,237.01	\$10,431.60	\$8,693.00	\$6,954.40	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
TV34D64AF12	UNITY 600 2U DPE 12x3.5 DRV FLD RCK VCE	\$79,026.37	10%	\$71,123.73	\$9,483.16	\$7,902.64	\$6,322.11	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
TV34D64AF25	UNITY 600 2U DPE 25x2.5 DRV FLD RCK VCE	\$79,026.37	10%	\$71,123.73	\$9,483.16	\$7,902.64	\$6,322.11	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
TV34D64AF25AF	UNITY 600F DPE 25x2.5 FLD RCK VCE	\$79,026.37	10%	\$71,123.73	\$9,483.16	\$7,902.64	\$6,322.11	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
TWINAX3M	COPPER TWINAX DIRECT ATTACH CABLE, 3M	\$1.00	10%	\$0.90	\$22.68	\$18.90	\$15.12	\$0.00	\$0.00	\$0.00	J	VXRAIL	
TWINAX5M	COPPER TWINAX DIRECT ATTACH CABLE, 5M	\$1.00	10%	\$0.90	\$27.72	\$23.10	\$18.48	\$0.00	\$0.00	\$0.00	J	VXRAIL	
TX-2S10-300	300GB 10K SAS 2.5 THEMIS ONLY	\$705.00	26%	\$521.70	\$119.85	\$105.75	\$77.55	\$0.00	\$28.20	\$0.00	UM-H	VNX HARDWARE	
TX-2S10-600	600GB 10K SAS 2.5 IN DRIVES FOR THEMIS	\$1,135.00	26%	\$839.90	\$192.95	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	UM-H	VNX HARDWARE	
TX-2S10-900	ASSY DRV 900GB 10K 2.5 SAS 520	\$1,595.00	26%	\$1,180.30	\$271.15	\$239.25	\$175.45	\$0.00	\$63.80	\$0.00	UM-H	VNX HARDWARE	
TX-2S6F-100	VNXe 100G FLASH 2.5 DPE/DAE - Themis	\$4,130.00	26%	\$3,056.20	\$702.10	\$619.50	\$454.30	\$0.00	\$165.20	\$0.00	UM-H	NA	
TX-2S6F-200	VNXe 200G FLASH 2.5 DPE/DAE - Themis	\$7,840.00	26%	\$5,801.60	\$1,332.80	\$1,176.00	\$862.40	\$0.00	\$313.60	\$0.00	UM-H	NA	
T-X-2UC-2TBS	SPARE DD HDD 2TB SAS W/2200 CARRIER	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN	
T-X-2UC-3TBS	SPARE,DD,HDD,3TB SAS,W/2500 CARRIER	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN	
TZ01A0077C	EMC RETROSPECT SBS PREMIUM ASMWIN 7.7	\$140.00	10%	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	EMC INSIGNIA	
TZ10A0077	EMC RETROSPECT SMALL BUSINESS SRVR PREMI	\$729.00	10%	\$656.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	
TZ11A0077	EMC RETROSPECT SBS PREMIUMWIN 7.7 ESD	\$729.00	10%	\$656.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	
TZ11A0077C	EMC RETROSPECT SBS PREMIUMW/ASMWIN 7.7	\$869.00	10%	\$782.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	
TZ24A0077	EMC RETROSPECT SBS PREMIUM UAC UPWIN 7	\$169.00	10%	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	
TZ2EA0077	EMC RETROSPECT SBS PREMIUM UAC UPWIN 7	\$169.00	10%	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	
TZ2EA0077C	EMC RETROSPECT SBS PREMIUM UAC UPG W/ASM	\$309.00	10%	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
TZCEA0077C	EMC RETROSPECT SBS PREMIUM COMP UAC W/AS	\$309.00	10%	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
U_DD_60TB_PACK	DD Upg 60TB Capacity Pack	\$48,808.28	15%	\$41,487.04	\$6,833.16	\$5,856.99	\$4,880.83	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-100GBE-SFP-2P5	UPG 100G QSFP IO Module 2Port	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-10GBASET-4P	UP 10GBASE-T IO Module 4Port Full Height	\$4,078.35	15%	\$3,466.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-10GBASET-4P-L	UP 10GBASE-T IO Module 4Port Low Profile	\$4,078.35	15%	\$3,466.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-10GBTM4P	DD 10GBASE T IO MODULE 4PORT UPGRADE	\$5,000.00	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-10GBTM4P-NF	DD 10GBASE T IO MODULE 4PORT UPGRADE	\$4,078.35	15%	\$3,466.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-10GMCU2P	DD 10GBE,IO MODULE,CU SFP,2PORT,UPGRADE	\$5,000.00	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT UPG	\$6,000.00	26%	\$4,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT UPG	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-10GMOP2P	DD 10GBE,IO MODULE,OP SFP,2PORT,UPGRADE	\$5,000.00	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT UPG	\$6,000.00	26%	\$4,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-10GMOP4P-NF	DD 10GBE IO MOD OPTICAL SFP 4PORT UPG	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-10GSFP-4P	UPG 10GSFP IO Module 4Port Full Height	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-12GB-SAS-4P	UPG 12G 4 port SAS HBA	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-160-AX	DD160INCL: LICENSE5 HDD(2.5TB)	\$1.00	15%	\$0.85	\$420.00	\$360.00	\$300.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
U-16GFC-4P	UPG 16GBIT FC IO Module 4PORT	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT UPG	\$6,000.00	26%	\$4,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-16GFC-M2P-NF	DD 16GBIT FC IO MOD LC 2PORT UPG	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-1TB-ER-ACT	LICENSE ES30 1TB ER TO ACTIVE UPGRADE=IA	\$1.00	26%	\$0.74	\$1,904.00	\$1,632.00	\$1,360.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-2200-AX	ADD 5X2TB SAS HDD 10TB DD2200 UPGRADE	\$4,400.00	15%	\$3,740.00	\$616.00	\$528.00	\$440.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
U-2200XMEM	MEM KIT CAP EXP MORETHAN 14TB DD2200 UPG	\$1,500.00	15%	\$1,275.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
U-2500-AES	ADD ES EXP KIT,DUAL PATH,DD2500,UPG	\$3,851.25	26%	\$2,849.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
U-2500-AX	ADD 5X3TB SAS HDD,15TB,DD2500,UPGRADE	\$24,904.75	26%	\$18,429.52	\$3,486.67	\$2,988.57	\$2,490.48	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
U-2500XMEM	MEMKIT,DD2500,MORE THAN 66TB,UPGRADE	\$6,162.00	26%	\$4,559.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
U-25GBE-SFP-2P	UPG 25GSFP IO Module 2Port Full Height	\$4,078.35	15%	\$3,466.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-25GBE-SFP-2P-L	UPG 25GSFP IO Module 2Port Low Profile	\$4,078.35	15%	\$3,466.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
U-2TB-ER-ACT	LICENSE ES30 2TB ER TO ACTIVE UPGRADE=IA	\$1.00	26%	\$0.74	\$3,220.00	\$2,760.00	\$2,300.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-3TB-ER-ACT	LICENSE ES30 3TB ER TO ACTIVE UPGRADE=IA	\$1.00	26%	\$0.74	\$5,250.00	\$4,500.00	\$3,750.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-3TB-ER-ACT-DS60	LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA	\$37,500.00	26%	\$27,750.00	\$5,250.00	\$4,500.00	\$3,750.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-4GFC-2P	UPGRADEHBA4GBIT FCPCIE2-PORT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-4TB-ER-ACT	LICENSE ES30 4TB ER TO ACTIVE UPGRADE=IA	\$49,900.00	26%	\$36,926.00	\$6,986.00	\$5,988.00	\$4,990.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-4TB-ER-ACT-DS60	LICENSE DS60 4TB ER TO ACTIVE UPGRADE=IA	\$49,900.00	26%	\$36,926.00	\$6,986.00	\$5,988.00	\$4,990.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-510-AX	UPGRADEDD510INCL: LICENSE6 HDD(1.5TB)	\$1.00	26%	\$0.74	\$1,869.14	\$1,602.12	\$1,335.10	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
U-5601TO2E8	UPGRADE560EXPKITSUPPORTS 1TO2XES20MEM	\$3,081.00	26%	\$2,279.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
U-560ADD1E8	UPGRADE560 EXPKITSUPPORTS 1XES20	\$2,054.00	26%	\$1,519.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
U-560ADD2E8	UPGRADE560 EXPKITSUPPORTS 2XES20MEM	\$5,135.00	26%	\$3,799.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
U-610-AX	UPGRADEDD610INCL: LICENSE5 HDD(2.5TB)	\$9,961.90	26%	\$7,371.81	\$1,394.67	\$1,195.43	\$996.19	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
U-620-AX	DD620INCL: LICENSE5 HDD(5TB)	\$1.00	26%	\$0.74	\$1,437.80	\$1,232.40	\$1,027.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
U-6300-SAS-SLIC-G2	ADD ES EXP KIT,DUAL PATH,DD6300,UPG	\$3,021.00	15%	\$2,567.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-630-AX	UPGRADEDD630INCL: LICENSE5 HDD(5TB)	\$14,942.85	26%	\$11,057.71	\$2,092.00	\$1,793.14	\$1,494.29	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
U-640-AX	DD640ADD 5X1TBHDD(5TB)UPGRADE	\$4,980.95	26%	\$3,685.90	\$697.33	\$597.71	\$498.10	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
U-640-XCAP	LICENSEEXPSTORDD640UPGRADE	\$1.00	26%	\$0.74	\$1,400.00	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-670AUP76T	UPGRADE DD670 CAP EXPKIT 30TB TO 76TB	\$1.00	26%	\$0.74	\$2,789.33	\$2,390.86	\$1,992.38	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
U-7200XMEM	DD MEMKIT,DD7200,MORE THAN 360TB,UPGRADE	\$22,000.00	26%	\$16,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-860-XCAP	LICENSEDD860 CAP EXPMORE THAN 60TBUPG	\$1.00	26%	\$0.74	\$4,200.00	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-880U192T	UPGRADELIC DD880 EXP CAP 97T TO 192T	\$50,000.00	26%	\$37,000.00	\$7,000.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-890AU384T	LICENSEDD890EXPCAP180T TO 384TUPGRADE	\$1.00	26%	\$0.74	\$5,600.00	\$4,800.00	\$4,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-8GFC-2P	UPGRADEHBA8GBIT FCPCIE2-PORT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-8GFC-M2P	DD 8GBIT FC,IO MODULE,LC,2PORT,UPGRADE	\$4,500.00	26%	\$3,330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB UPG	\$30,000.00	26%	\$22,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-9800-MEM256	MEMKIT ADD 256GB DD9800 16X16GB UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-9800-MEM512	MEMKIT ADD 512GB DD9800 32X16GB UPG	\$29,454.75	15%	\$25,036.54	\$4,123.67	\$3,534.57	\$2,945.48	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
U-A16E30	ADD 9TO16 ES302X2M2X5MCBLKIT40UUPG	\$600.00	26%	\$444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-A16E30-1	ADD 9TO16 ES30,CBLKIT,40U, UPGRADE	\$600.00	26%	\$444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-A16E30-CT	DD 9TO16 ES302X2M2X5MCBLKIT40UUPG CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-A16E30-H-NF	ADD 9TO16 ES302X2M2X5MCBLKIT40UUPG	\$489.40	15%	\$415.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-A24E30	ADD 17TO24 ES304X5M CBLKIT40UUPGRADE	\$600.00	26%	\$444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-A24E30-1	ADD 17TO24 ES30,CBLKIT 40U,UPGRADE	\$600.00	26%	\$444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-A24E30-CT	ADD 17TO24 ES304X5M CBLKIT40UUPG CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-A24E30-H	ADD 17TO24 ES304X5M CBLKIT40UUPGRADE	\$578.00	26%	\$427.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-A24E30-H-NF	ADD 17TO24 ES304X5M CBLKIT40UUPGRADE	\$489.40	15%	\$415.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-AVMUTILG4ST	AVAMAR G4S UTILITY NODE TAA FORECAST	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
U-AVS2400G4ST	AVAMAR BUSINESS EDITN S2400 TAA FORECAST	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
UAYZ-V51	UNISPHERE ANALYZER FOR A VNX5100	\$1,711.75	10%	\$1,540.58	\$342.35	\$308.12	\$273.88	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
UAYZ-V53	UNISPHERE ANALYZER FORA VNX5300	\$2,595.30	10%	\$2,335.77	\$519.06	\$467.15	\$415.25	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
UAYZ-V55	UNISPHERE ANALYZER FOR A VNX5500	\$18,098.00	26%	\$13,392.52	\$3,619.60	\$3,257.64	\$2,895.68	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UAYZ-V57	UNISPHERE ANALYZER FOR A VNX5700	\$47,055.00	26%	\$34,820.70	\$9,411.00	\$8,469.90	\$7,528.80	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UAYZ-V75	UNISPHERE ANALYZER FOR A VNX7500	\$76,011.00	26%	\$56,248.14	\$15,202.20	\$13,681.98	\$12,161.76	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
U-BLCK-2200	UPG BLOCK SERVICE DPSAPPS DD2200=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
U-BLCK-2500	UPG BLOCK SERVICE DPSAPPS DD2500=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
U-BLCK-4200	UPG BLOCK SERVICE DPSAPPS DD4200=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
U-BLCK-4500	UPG BLOCK SERVICE DPSAPPS DD4500=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
U-BLCK-4500V	UPG BLOCK SERVICE DPSAPPS DD4500=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
U-BLCK-7200	UPG BLOCK SERVICE DPSAPPS DD7200=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
U-BLCK-7200V	UPG BLOCK SERVICE DPSAPPS DD7200=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
U-BLCK-9500	UPG BLOCK SERVICE DPSAPPS DD9500=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
U-BLCK-9500V	UPG BLOCK SERVICE DPSAPPS DD4500=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
U-BNL-120	UPGRADELICENSENEARLINEDD120	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-BNL-140	UPGRADELICENSEBACKUP-NEARLINEDD140	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-BNL-610	UPGRADELICENSEBACKUP-NEARLINEDD610	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-BNL-630	UPGRADELICENSEBACKUP-NEARLINEDD630	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-BNL-660	LICENSEBACKUP-NEARLINEDD660UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-BNL-690	LICENSEBACKUP-NEARLINEDD690UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-BNL-880	LICENSE, BACKUP-NEARLINE, DD880, UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-BST-2200	LICENSE BOOST 2200 UPGRADE=IA	\$1,500.00	15%	\$1,275.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-BST-2200-CF	License Boost DD2200 Upgrade=IA	\$1,500.00	15%	\$1,275.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-BST-2500	LICENSE, BOOST, 2500, UPGRADE	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-BST-2500-CF	License, Boost, DD2500, Upgrade=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-BST-4200	LICENSE, BOOST, DD4200, UPGRADE	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-BST-4200-CF	License, Boost, DD4200, Upgrade=IA	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-BST-4500	LICENSE, BOOST, DD4500, UPGRADE	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-BST-4500-CF	License, Boost, DD4500, Upgrade=IA	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-BST-560	UPGRADELICENSEBOOSTDD560	\$1.00	26%	\$0.74	\$2,500.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	NA
U-BST-560G	UPGRADELICENSEBOOSTDD560G	\$1.00	26%	\$0.74	\$2,500.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	NA
U-BST-7200	LICENSE, BOOST, DD7200, UPGRADE	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-BST-7200-CF	License, Boost, DD7200, Upgrade=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-BST-9500	LIC BOOST DD9500 UPG=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-BST-990	LICENSEBOOSTDD990UPGRADE	\$1.00	26%	\$0.74	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-BSTC2-880	UPGRADELICENSEBOOSTDD880CTL2	\$22,500.00	26%	\$16,650.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-BSTC2-890	LICENSEBOOSTDD890CTL2UPGRADE	\$22,500.00	26%	\$16,650.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-CB-10GMOP2P	DUAL 10GbE LAN, OPTICAL, UPGRADE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	CLOUDBOOST
U-DD3300-10G	DD3300 10GbE Upgrade Kit	\$650.00	15%	\$552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
U-DD3300-16-32	DD3300 16TB to 32TB Upgrade Kit	\$25,165.00	15%	\$21,390.25	\$3,523.10	\$3,019.80	\$2,516.50	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
U-DD3300-16-32-TLA	DD3300 16TB to 32TB Upgrade Kit	\$17,965.00	15%	\$15,270.25	\$2,515.10	\$2,155.80	\$1,796.50	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
U-DD3300-4-16	DD3300 4TB to 16TB Upgrade Kit	\$23,806.00	15%	\$20,235.10	\$3,332.84	\$2,856.72	\$2,380.60	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
U-DD3300-4-16-TLA	DD3300 4TB to 16TB Upgrade Kit	\$18,406.00	15%	\$15,645.10	\$2,576.84	\$2,208.72	\$1,840.60	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
U-DD3300-4TBFC	DD3300 4TB VTL UPG Kit	\$5,500.00	15%	\$4,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
U-DD3300-FC	DD3300 FC Upgrade Kit	\$5,500.00	15%	\$4,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
U-DD3300-PS	DD3300 PSU Upgrade Kit	\$250.00	15%	\$212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
U-DD6300DISKEXPKIT	DD6300 OPTION - EXPANSION KIT 5HDD	\$31,720.50	15%	\$26,962.43	\$4,440.87	\$3,806.46	\$3,172.05	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DD6300EXPKIT	UPGD DD6300 EXPANSION KIT DIMM SSD FIELD	\$8,609.85	15%	\$7,318.37	\$1,205.38	\$1,033.18	\$860.99	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
U-DD6800EXPKIT	UPGD DD6800 EXPANSION KIT SSD FIELD	\$22,204.35	15%	\$18,873.70	\$3,108.61	\$2,664.52	\$2,220.44	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
U-DD6800HA-CTL	SYSTEM DD6800 HA CTL NFS CIFS UPGRADE	\$46,257.55	15%	\$39,318.92	\$6,476.06	\$5,550.91	\$4,625.76	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
U-DD6800SSDBASEKIT	DD6800 BASE KIT -SSD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
U-DD6900HA-CTL	Controller Upg DD6900 HA - NFS CIFS	\$69,463.87	15%	\$59,044.29	\$9,724.94	\$8,335.66	\$6,946.39	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
U-DD6900HA-CTL-EDP	Controller Upg DD6900 EDP HA - NFS CIFS	\$69,463.87	15%	\$59,044.29	\$9,724.94	\$8,335.66	\$6,946.39	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
U-DD9300EXPKIT	UPGD DD9300 EXPANSION KIT DIMM FIELD	\$22,204.35	15%	\$18,873.70	\$3,108.61	\$2,664.52	\$2,220.44	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
U-DD9300HA-CTL	SYSTEM DD9300 HA CTL NFS CIFS UPGRADE	\$193,843.47	15%	\$164,766.95	\$27,138.09	\$23,261.22	\$19,384.35	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
U-DD9300SSDBASEKIT	DD9300 BASE KIT -SSD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
U-DD9300SSDEXPKIT	DD9300 OPTION - EXPANSION KIT SSD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
U-DD-CBLCAT6A1M	CAT6A CBL HA CTRL INTERCONNECT 1M UPG	\$407.84	15%	\$346.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
U-DD-DS60-4HD-15CT	HDD 12G DISK PK 15X4TB SAS DS60 UPG CT	\$1.01	15%	\$0.86	\$6,785.66	\$5,816.28	\$4,846.90	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
U-DD-DS60-4HDD-15	HDD 12G DISK PK 15X4TB SAS DS60 UPG	\$48,808.28	15%	\$41,487.04	\$6,833.16	\$5,856.99	\$4,880.83	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
U-DDOE-ACT	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750.00	26%	\$1,295.00	\$245.00	\$210.00	\$175.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-DDOE-ACT-MCAP	License DD OE Per TB UPG Active=CB	\$1,750.00	26%	\$1,295.00	\$245.00	\$210.00	\$175.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-DDOE-ACT-NC	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750.00	26%	\$1,295.00	\$245.00	\$210.00	\$175.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-DD-SMIG	LIC DD STORAGE MIGRATION UPG=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-DD-SMIG-MCAP	Lic DD Storage Migration UPG=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
U-DD-SMIG-NC	LICENSE DD STORAGE MIGRATION UPG=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-DLM960	UPGLICDEDUPE STORAGE FOR DLMDD880	\$1.00	26%	\$0.74	\$10,000.00	\$9,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-DP4400_12TB_PACK	UPG DP4400 12TB Cap Exp Pack	\$48,340.00	15%	\$41,089.00	\$8,701.20	\$7,734.40	\$6,767.60	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE	
U-DP4400-RJ45-KIT	UPG KIT, DP4400 NIC?KIT, 2x10Gb?RJ45 KIT	\$2,780.00	15%	\$2,363.00	\$500.40	\$444.80	\$389.20	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE	
U-DP4400S_4TB_PACK	UPG DP4400S 4TB Cap Exp Pack	\$16,116.00	15%	\$13,698.60	\$2,900.88	\$2,578.56	\$2,256.24	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE	
U-DP4400S_UPG_KIT	UPG DP4400S 36TB+ Upg Kit	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE	
U-DP4400-SFP-KIT	UPG KIT, DP4400 NIC?KIT, 2x10Gb?SFP KIT	\$2,780.00	15%	\$2,363.00	\$500.40	\$444.80	\$389.20	\$0.00	\$0.00	\$0.00	PE	DATA PROTECTION APPLIANCE	
U-DS60-3-135S	DS60 SHELF 45X3TB SAS HDD UPGRADE	\$196,550.00	26%	\$145,447.00	\$27,517.00	\$23,586.00	\$19,655.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
U-DS60-3-135SE	DS60 SHELF 45X3TB SAS HDD UPGRADE E	\$196,550.00	26%	\$145,447.00	\$27,517.00	\$23,586.00	\$19,655.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
U-DS60-3-135S-G3	DS60 SHELF 45X3TB SAS HDD UPGRD G3	\$124,151.02	15%	\$105,528.37	\$17,381.14	\$14,898.12	\$12,415.10	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
U-DS60-3-135SR-G3	DS60 SHELF 45X3TB SAS HDD RETN UPGRD G3	\$124,151.02	15%	\$105,528.37	\$17,381.14	\$14,898.12	\$12,415.10	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-3-180S-G3	DS60 SHELF 60X3TB SAS HDD UPGRD G3	\$164,987.89	15%	\$140,239.71	\$23,098.30	\$19,798.55	\$16,498.79	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-3-180SR-G3	DS60 SHELF 60X3TB SAS HDD RETN UPGRD G3	\$164,987.89	15%	\$140,239.71	\$23,098.30	\$19,798.55	\$16,498.79	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-3-45S	DS60 SHELF 15X3TB SAS HDD UPGRADE	\$69,950.00	26%	\$51,763.00	\$9,793.00	\$8,394.00	\$6,995.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-DS60-3-45SE	DS60 SHELF 15X3TB SAS HDD UPGRADE E	\$69,950.00	26%	\$51,763.00	\$9,793.00	\$8,394.00	\$6,995.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-DS60-3-45S-G3	DS60 SHELF 15X3TB SAS HDD UPGRD G3	\$44,184.14	15%	\$37,556.52	\$6,185.78	\$5,302.10	\$4,418.41	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-3-45SR-G3	DS60 SHELF 15X3TB SAS HDD RETN UPGRD G3	\$44,184.14	15%	\$37,556.52	\$6,185.78	\$5,302.10	\$4,418.41	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-3-90S	DS60 SHELF 30X3TB SAS HDD UPGRADE	\$131,150.00	26%	\$97,051.00	\$18,361.00	\$15,738.00	\$13,115.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-DS60-3-90SE	DS60 SHELF 30X3TB SAS HDD UPGRADE E	\$131,150.00	26%	\$97,051.00	\$18,361.00	\$15,738.00	\$13,115.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-DS60-3-90S-G3	DS60 SHELF 30X3TB SAS HDD UPGRD G3	\$82,840.86	15%	\$70,414.73	\$11,597.72	\$9,940.90	\$8,284.09	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-3-90SR-G3	DS60 SHELF 30X3TB SAS HDD RETN UPGRD G3	\$82,840.86	15%	\$70,414.73	\$11,597.72	\$9,940.90	\$8,284.09	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-3HDD-15	HDD EXP PACK 15X3TB SAS W/ DS60 CARR	\$56,980.00	26%	\$42,165.20	\$7,977.20	\$6,837.60	\$5,698.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-DS60-3HDD-15-CT	HDD EXP PACK 15X3TB SAS W/ DS60 CARR CT	\$1.00	26%	\$0.74	\$7,977.20	\$6,837.60	\$5,698.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-DS60-3HDD-15-CTDR	HDD EXPPACK 15X3TB SAS W/DS60 CARR CT DR	\$1.00	15%	\$0.85	\$7,977.20	\$6,837.60	\$5,698.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-3HDD-15-NF	HDD EXP PK 15X3TB SAS W/ DS60 CR NF	\$40,899.31	15%	\$34,764.41	\$5,725.90	\$4,907.92	\$4,089.93	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-3HDD-15R-NF	HDD EXP PK 15X3TB SAS W/ DS60 CR RET- NF	\$40,899.31	15%	\$34,764.41	\$5,725.90	\$4,907.92	\$4,089.93	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-3HDD-CT-NF	HDD EXP PK 15X3TB SAS W/ DS60 CR CT- NF	\$1.01	15%	\$0.86	\$5,686.10	\$4,873.80	\$4,061.50	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-4-120S	DS60 SHELF 30X4TB SAS HDD UPGRADE	\$159,000.00	26%	\$117,660.00	\$22,260.00	\$19,080.00	\$15,900.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-DS60-4-120SE	DS60 SHELF 30X4TB SAS HDD UPGRADE E	\$159,000.00	26%	\$117,660.00	\$22,260.00	\$19,080.00	\$15,900.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-DS60-4-120S-G3	DS60 SHELF 30X4TB SAS HDD UPGRD G3	\$100,432.14	15%	\$85,367.32	\$14,060.50	\$12,051.86	\$10,043.21	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-4-120SR-G3	DS60 SHELF 30X4TB SAS HDD RETN UPGRD G3	\$100,432.14	15%	\$85,367.32	\$14,060.50	\$12,051.86	\$10,043.21	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-4-180S-G3	DS60 SHELF 45X4TB SAS HDD UPGRD G3	\$150,459.90	15%	\$127,890.92	\$21,064.39	\$18,055.19	\$15,045.99	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-4-180SR-G3	DS60 SHELF 45X4TB SAS HDD RETN UPGRD G3	\$150,459.90	15%	\$127,890.92	\$21,064.39	\$18,055.19	\$15,045.99	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-4-240S-CT	DS60 SHELF 60X4TB SAS HDD UPGRD CT	\$1.00	26%	\$0.74	\$44,324.00	\$37,992.00	\$31,660.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
U-DS60-4-240S-CTDR	DS60 SHELF 60X4TB SAS HDD UPGRD CT	\$1.00	26%	\$0.74	\$44,324.00	\$37,992.00	\$31,660.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-DS60-4-240S-G3	DS60 SHELF 60X4TB SAS HDD UPGRD G3	\$199,981.14	15%	\$169,983.97	\$27,997.36	\$23,997.74	\$19,998.11	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-4-240SG3-CT	DS60 SHELF 60X4TB SAS HDD UPGRD G3 CT	\$1.01	15%	\$0.86	\$27,802.74	\$23,830.92	\$19,859.10	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS604-240SG3CTDR	DS60 SHELF 60X4TB SAS HDD UPGRD G3 CT	\$1.00	15%	\$0.85	\$27,802.74	\$23,830.92	\$19,859.10	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-4-240SR-G3	DS60 SHELF 60X4TB SAS HDD RETN UPGRD G3	\$199,981.14	15%	\$169,983.97	\$27,997.36	\$23,997.74	\$19,998.11	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-4-60S	DS60 SHELF 15X4TB SAS HDD UPGRADE	\$84,800.00	26%	\$62,752.00	\$11,872.00	\$10,176.00	\$8,480.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-DS60-4-60SE	DS60 SHELF 15X4TB SAS HDD UPGRADE E	\$84,800.00	26%	\$62,752.00	\$11,872.00	\$10,176.00	\$8,480.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-DS60-4-60S-G3	DS60 SHELF 15X4TB SAS HDD UPGRD G3	\$53,563.34	15%	\$45,528.84	\$7,498.87	\$6,427.60	\$5,356.33	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-4-60SR-G3	DS60 SHELF 15X4TB SAS HDD RETN UPGRD G3	\$53,563.34	15%	\$45,528.84	\$7,498.87	\$6,427.60	\$5,356.33	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-4HDD-15	HDD EXP PACK 15X4TB SAS W/ DS60 CARR	\$70,180.00	26%	\$51,933.20	\$9,825.20	\$8,421.60	\$7,018.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-DS60-4HDD-15-CT	HDD EXP PACK 15X4TB SAS W/ DS60 CARR CT	\$1.00	26%	\$0.74	\$9,825.00	\$8,422.00	\$7,018.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-DS60-4HDD15-CTDR	HDD EXPPACK 15X4TB SAS W/DS60 CARR CT DR	\$1.00	15%	\$0.85	\$9,825.20	\$8,421.60	\$7,018.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-4HDD-15-NF	HDD EXP PK 15X4TB SAS W/ DS60 CR-NF	\$50,374.17	15%	\$42,818.04	\$7,052.38	\$6,044.90	\$5,037.42	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-4HDD-15R-NF	HDD EXP PK 15X4TB SAS W/ DS60 CR RET- NF	\$50,374.17	15%	\$42,818.04	\$7,052.38	\$6,044.90	\$5,037.42	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-4HDD-CT-NF	HDD EXP PK 15X4TB SAS W/ DS60 CR CT- NF	\$1.01	15%	\$0.86	\$7,003.36	\$6,002.88	\$5,002.40	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-DAE	DD DS60 SHELF Field UPG	\$4,764.12	15%	\$4,049.50	\$666.98	\$571.69	\$476.41	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-DAE-CT	DD DS60 SHELF Field UPG CT	\$1.01	15%	\$0.86	\$662.34	\$567.72	\$473.10	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$495.44	15%	\$421.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-SAS-5M	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$596.14	15%	\$506.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-DS60-SAS-5M-CT	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-ENC-2200	LICENSE ENCRYPTION 2200 UPGRADE=IA	\$1,500.00	15%	\$1,275.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-ENC-2200-CF	License Encryption DD2200 Upgrade=IA	\$1,500.00	15%	\$1,275.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-ENC-2500	LICENSE,ENCRYPTION,2500,UPGRAD E	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-ENC-2500-CF	License,Encryption,DD2500,Upgrade=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-ENC-4200	LICENSE,ENCRYPTION,DD4200,UPGR ADE	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-ENC-4200-CF	License,Encryption,DD4200,Upgrade=IA	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-ENC-4500	LICENSE,ENCRYPTION,DD4500,UPGR ADE	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-ENC-4500-CF	License,Encryption,DD4500,Upgrade=IA	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
U-ENC-670	UPGRADE LICENSE ENCRYPTION DD670	\$1.00	26%	\$0.74	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-ENC-7200	LICENSE, ENCRYPTION, DD7200, UPGR ADE	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-ENC-7200-CF	License, Encryption, DD7200, Upgrade=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-ENC-9500	LIC ENCRYPTION DD9500 UPG=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-ENC-990	LICENSE ENCRYPTIONDD990UPGRADE	\$1.00	26%	\$0.74	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-ER-4200	LICENSE,EXTD RETN SW OPT,DD4200,UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-ER-4200-CF	License,Extd Retn SW Opt,DD4200,Upg=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-ER-4500	LICENSE,EXTD RETN SW OPT,DD4500,UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-ER-4500-CF	License,Extd Retn SW Opt,DD4500,Upg=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-ER-7200	LICENSE,EXTD RETN SW OPT,DD7200,UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-ER-7200-CF	License,Extd Retn SW Opt,DD7200,Upg=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-ER-9500-CF	LICEXTD RETN SW OPTDD9500UPGRADE=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-ES30-15	ES30 SHELF15X1TB HDD2XLCCUPGRADE	\$1.00	26%	\$0.74	\$3,843.00	\$3,294.00	\$2,745.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-15A	ES30 SHELF15X1TB HDD2XLCCARCHVUPGRADE	\$1.00	26%	\$0.74	\$3,843.00	\$3,294.00	\$2,745.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-30	ES30 SHELF15X2TB HDD2XLCCUPGRADE	\$1.00	26%	\$0.74	\$5,369.00	\$4,602.00	\$3,835.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-30A	ES30 SHELF15X2TB HDD2XLCCARCHVUPGRADE	\$1.00	26%	\$0.74	\$5,369.00	\$4,602.00	\$3,835.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-30S	ES30 SHELF,15X2TB SAS HDD,UPGRADE	\$1.00	26%	\$0.74	\$5,369.00	\$4,602.00	\$3,835.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-30SE	ES30 SHELF,15X2TB SAS HDD,UPGRADE E	\$38,350.00	26%	\$28,379.00	\$5,369.00	\$4,602.00	\$3,835.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-30SR	ES30 SHELF,15X2TB SAS HDD,RETN,UPGRADE	\$1.00	26%	\$0.74	\$5,369.00	\$4,602.00	\$3,835.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-45	ES30 SHELF15X3TB SATA HDDUPGRADE	\$69,150.00	26%	\$51,171.00	\$9,681.00	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-45A	ES30 SHELF15X3TB SATA HDDARCHVUPGRADE	\$1.00	26%	\$0.74	\$9,681.00	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-45-CT	ES30 SHELF15X3TB SATA HDDUPGRADE CT	\$1.00	26%	\$0.74	\$9,681.00	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-45-CTDR	ES30 SHELF15X3TB SATA HDDUPGRADE CT	\$1.00	26%	\$0.74	\$9,681.00	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-45S	ES30 SHELF,15X3TB SAS HDD,UPGRADE	\$69,150.00	26%	\$51,171.00	\$9,681.00	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-45S-CT	ES30 SHELF,15X3TB SAS HDD,UPGRADE CT	\$1.00	26%	\$0.74	\$9,681.00	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
U-ES30-45S-CTDR	ES30 SHELF,15X3TB SAS HDD,UPGRADE CT	\$1.00	26%	\$0.74	\$9,681.00	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-45SE	ES30 SHELF,15X3TB SAS HDD,UPGRADE E	\$69,150.00	26%	\$51,171.00	\$9,681.00	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-45S-G3	OPT,ES30 SHELF,15X3TB SAS HDD,UPGRD G3	\$43,679.63	15%	\$37,127.69	\$6,115.15	\$5,241.56	\$4,367.96	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-ES30-45S-G3-CT	OPT,ES30 SHELF,15X3TB SAS HDD,UPGRD CT	\$1.01	15%	\$0.86	\$6,072.64	\$5,205.12	\$4,337.60	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-ES30-45S-G3-CTDR	OPT,ES30 SHELF,15X3TB SAS HDD,UPGRD CT	\$1.00	15%	\$0.85	\$6,072.64	\$5,205.12	\$4,337.60	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-ES30-45SR-G3	OPT,ES30 SHELF,15X3TB SAS,UPGRD RETN G3	\$43,679.63	15%	\$37,127.69	\$6,115.15	\$5,241.56	\$4,367.96	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-ES30-60S	ES30 SHELF 15X4TB SAS HDD UPGRADE	\$79,750.00	26%	\$59,015.00	\$11,165.00	\$9,570.00	\$7,975.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-60S-CT	ES30 SHELF 15X4TB SAS HDD UPGRADE CT	\$1.00	26%	\$0.74	\$11,165.00	\$9,570.00	\$7,975.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-60S-CTDR	OPT,ES30 SHELF,15X4TB SAS HDD,UPGRD CTDR	\$1.00	26%	\$0.74	\$11,165.00	\$9,570.00	\$7,975.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-60SE	ES30 SHELF 15X4TB SAS HDD UPGRADE E	\$79,750.00	26%	\$59,015.00	\$11,165.00	\$9,570.00	\$7,975.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-ES30-60S-G3	OPT,ES30 SHELF,15X4TB SAS HDD,UPGRD G3	\$50,374.17	15%	\$42,818.04	\$7,052.38	\$6,044.90	\$5,037.42	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-ES30-60S-G3-CT	OPT,ES30 SHELF15X4TB SAS HDDUPGRD G3 CT	\$1.01	15%	\$0.86	\$7,003.36	\$6,002.88	\$5,002.40	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-ES30-60S-G3-CTDR	OPT,ES30 SHELF15X4TB SAS HDDUPGRDG3 CTDR	\$1.00	15%	\$0.85	\$7,003.36	\$6,002.88	\$5,002.40	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-ES30-60SR-G3	OPT,ES30 SHELF,15X4TB SAS,UPGRD RETN G3	\$50,374.17	15%	\$42,818.04	\$7,052.38	\$6,044.90	\$5,037.42	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-ES40-120S-G3	ES40 SHELF 12G 15X8TB SAS Field UPG	\$3,132.78	15%	\$2,662.86	\$438.59	\$375.93	\$313.28	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-ES40-60S-G3	ES40 SHELF 12G 15X4TB SAS Field UPG	\$50,374.17	15%	\$42,818.04	\$7,052.38	\$6,044.90	\$5,037.42	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-ES40-60S-G3-CT	ES40 SHELF 12G 15X4TB SAS Field UPG CT	\$1.01	15%	\$0.86	\$7,003.36	\$6,002.88	\$5,002.40	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-FS15-15X800G-SSD	UPGRD - FS15 15x800GB SSD FIELD INSTL	\$65,000.00	26%	\$48,100.00	\$9,100.00	\$7,800.00	\$6,500.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-FS15-2X800G-SSD	UPGRD - FS15 2x800GB SSD FIELD INSTL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-FS15-4X800G-SSD	UPGRD - FS15 4x800GB SSD FIELD INSTL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-FS15-5X800G-SSD	UPGRD - FS15 5x800GB SSD FIELD INSTL	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-FS25-38SSD	DD 3.84TB Upg Kit Cache SSD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-FS25-DAE	DD FS25 SHELF Field UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-GDC1-880	UPG LICENSE GLOBAL DEDUP DD880CTRL 1	\$75,000.00	26%	\$55,500.00	\$15,000.00	\$13,500.00	\$12,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-GDC1-890	LICGLOBAL DEDUPDD890CTL1UPG	\$75,000.00	26%	\$55,500.00	\$15,000.00	\$13,500.00	\$12,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
U-GDC2-880	UPG LICENSE GLOBAL DEDUP DD880CTRL 2	\$75,000.00	26%	\$55,500.00	\$15,000.00	\$13,500.00	\$12,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-GDC2-890	LICGLOBAL DEDUPDD890CTL2UPG	\$75,000.00	26%	\$55,500.00	\$15,000.00	\$13,500.00	\$12,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-HA-9500-CF	LIC HA A-P DD9500 UPG=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3MUPGRADE	\$322.00	26%	\$238.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3MUPGRADE	\$262.83	15%	\$223.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2MUPGRADE	\$150.00	26%	\$111.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-HA-ES30-SAS2-CT	CABLE HA INTERCONNECT ES30 2MUPG CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2MUPGRADE	\$122.85	15%	\$104.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5MUPGRADE	\$380.00	26%	\$281.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-HA-ES30-SAS5-CT	CABLE HA INTERCONNECT ES30 5MUPG CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5MUPGRADE	\$310.16	15%	\$263.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-HA-INTER-1	CABLE HA INTERCONNECT CTRL 1MUPGRADE	\$500.00	26%	\$370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-HA-INTER-1-NF	CABLE HA INTERCONNECT CTRL 1MUPGRADE	\$407.84	15%	\$346.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-IDPA_PK60TB_TLA	IDPA 60TB Capacity Exp Pack Upgrade TLA	\$25,837.61	15%	\$21,961.97	\$4,650.77	\$4,134.02	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
U-IDPA-15HDD	IDPA HDD EXP PACK 15X4TB SAS W/ DS60 CAR	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
U-IDPA-DS60-15	IDPA DS60 Shelf 15X4TB SAS HDD Upgrd G3	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
U-IDPA-DS60-30	IDPA DS60 Shelf 30X4TB SAS HDD Upgrd G3	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
U-IDPA-DS60-45	IDPA DS60 Shelf 45X4TB SAS HDD Upgrd G3	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
U-IDPA-DS60-60	IDPA DS60 Shelf 60X4TB SAS HDD Upgrd G3	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
U-IOSUP2200	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	\$750.00	15%	\$637.50	\$150.00	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-IOSUP2200-CF	Lic Vtl Open Sys IBM IOS DD2200 Upg=IA	\$750.00	15%	\$637.50	\$150.00	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-IOSUP2500	LIC,VTL,OPEN SYS TO IBM IOS,2500,UPG	\$2,000.00	26%	\$1,480.00	\$400.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-IOSUP2500-CF	Lic Vtl Open Sys IBM IOS DD2500 Upg=IA	\$2,000.00	26%	\$1,480.00	\$400.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-IOSUP4200	LIC,VTL,OPEN SYS TO IBM IOS,DD4200,UPG	\$4,500.00	26%	\$3,330.00	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-IOSUP4200-CF	Lic Vtl Open Sys IBM IOS DD4200 Upg=IA	\$4,500.00	26%	\$3,330.00	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
U-IOSUP4500	LIC,VTL,OPEN SYS TO IBM IOS,DD4500,UPG	\$9,500.00	26%	\$7,030.00	\$1,900.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-IOSUP4500-CF	Lic Vtl Open Sys IBM IOS DD4500 Upg=IA	\$9,500.00	26%	\$7,030.00	\$1,900.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-IOSUP610	LICVTLOPEN SYS TO IBM I/OSDD610UPG	\$750.00	26%	\$555.00	\$150.00	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-IOSUP620	LICVTLOPEN SYS TO IBM I/OSDD620UPG	\$1.00	26%	\$0.74	\$150.00	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-IOSUP630	LICVTLOPEN SYS TO IBM I/OSDD630UPG	\$2,000.00	26%	\$1,480.00	\$400.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-IOSUP640	LICVTLOPEN SYS TO IBM I/OSDD640UPG	\$1.00	26%	\$0.74	\$400.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-IOSUP660	LICVTLOPEN SYS TO IBM I/OSDD660UPG	\$7,500.00	26%	\$5,550.00	\$1,500.00	\$1,350.00	\$1,200.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-IOSUP670	LICVTLOPEN SYS TO IBM I/OSDD670UPG	\$1.00	26%	\$0.74	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-IOSUP7200	LIC,VTL,OPEN SYS TO IBM IOS,DD7200,UPG	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-IOSUP7200-CF	Lic Vtl Open Sys IBM IOS DD7200 Upg=IA	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-IOSUP9500	LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	\$27,000.00	26%	\$19,980.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-IOSUP9500-CF	LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	\$27,000.00	26%	\$19,980.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-IOSUP990	LICVTLOPEN SYS TO IBM I/OSDD990UPG	\$1.00	26%	\$0.74	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-MC-10-CF	LICENSEDDMC-10ADDITIONAL SYSTEMS,UPGR	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-MC-5-CF	LICENSEDDMC-5ADDITIONAL SYSTEMS,UPGR	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-MDL-200-E	MDL-200E ESCON NODE	\$1.00	26%	\$0.74	\$10,860.53	\$9,050.44	\$6,335.31	\$4,406.25	\$0.00	\$0.00	PM	BUS TECH MODELS
U-MDL-200-EC	MDL-200E ESC CENTERA	\$1.00	26%	\$0.74	\$10,860.53	\$9,050.44	\$6,335.31	\$4,406.25	\$0.00	\$0.00	PM	BUS TECH MODELS
U-MDL-200-M	MDL-200F MM FICON NODE	\$1.00	26%	\$0.74	\$12,593.65	\$10,494.71	\$7,346.30	\$5,109.40	\$0.00	\$0.00	PM	BUS TECH MODELS
U-MDL-200-M10	MDL-200F MM FICON 10 GIG IP NODE	\$1.00	26%	\$0.74	\$13,479.38	\$11,232.81	\$7,862.97	\$5,468.75	\$0.00	\$0.00	PM	BUS TECH MODELS
U-MDL-200-MC	MDL-200F MM FIC CENTERA	\$1.00	26%	\$0.74	\$12,593.65	\$10,494.71	\$7,346.30	\$5,109.40	\$0.00	\$0.00	PM	BUS TECH MODELS
U-MDL-200-MS	MDL-2000 MM FICON NODE SAN STORAGE	\$1.00	26%	\$0.74	\$14,904.40	\$12,420.33	\$8,694.23	\$6,046.90	\$0.00	\$0.00	PM	BUS TECH MODELS
U-MDL-200-S	MDL-200F SM FICON NODE	\$1.00	26%	\$0.74	\$12,593.65	\$10,494.71	\$7,346.30	\$5,109.40	\$0.00	\$0.00	PM	BUS TECH MODELS
U-MDL-200-S10	MDL-200F SM FICON 10 GIG IP NODE	\$112,328.13	26%	\$83,122.82	\$13,479.38	\$11,232.81	\$7,862.97	\$5,468.75	\$0.00	\$0.00	PM	BUS TECH MODELS
U-MDL-200-SC	MDL-200F SM FIC CENTERA	\$1.00	26%	\$0.74	\$12,593.65	\$10,494.71	\$7,346.30	\$5,109.40	\$0.00	\$0.00	PM	BUS TECH MODELS
U-MDL-200-SS	MDL-2000 SM FICON NODE SAN STORAGE	\$1.00	26%	\$0.74	\$14,904.40	\$12,420.33	\$8,694.23	\$6,046.90	\$0.00	\$0.00	PM	BUS TECH MODELS
UNIB-V51	Unisphere Block + VNX OE VNX5100	\$2,428.23	10%	\$2,185.41	\$485.65	\$437.08	\$388.52	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
UNIB-V5150W	Unisphere Block + VNX OE VNX5150=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
UNIB-V53	UNISPHERE BLOCK + VNX OE VNX 5300	\$6,573.33	10%	\$5,916.00	\$1,314.67	\$1,183.20	\$1,051.73	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
UNIB-V53UPG	UNISPHERE UPG FOR VNX OE BLOCK + VNX5300	\$5,258.25	10%	\$4,732.43	\$1,051.65	\$946.49	\$841.32	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
UNIB-V55	Unisphere for Block for VNX5500	\$12,548.00	26%	\$9,285.52	\$2,509.60	\$2,258.64	\$2,007.68	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UNIB-V55UPG	UNISPHERE BLOCK UPG FOR VNX5500	\$10,038.00	26%	\$7,428.12	\$2,007.60	\$1,806.84	\$1,606.08	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UNIB-V57	UNISPHERE FOR BLOCK FOR A VNX 5700	\$34,386.00	26%	\$25,445.64	\$6,877.20	\$6,189.48	\$5,501.76	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UNIB-V57UPG	UNISPHERE BLOCK UPG FOR VNX5700	\$27,509.00	26%	\$20,356.66	\$5,501.80	\$4,951.62	\$4,401.44	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UNIB-V75	UNISPHERE FOR BLOCK FOR A VNX7500	\$46,149.00	26%	\$34,150.26	\$9,229.80	\$8,306.82	\$7,383.84	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UNIB-V75UPG	UNISPHERE BLOCK UPG FOR VNX7500	\$36,919.00	26%	\$27,320.06	\$7,383.80	\$6,645.42	\$5,907.04	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UNIB-VSS	UNISPHERE BLOCK + VNX OE VSS=IC	\$5,189.58	10%	\$4,670.62	\$934.12	\$830.33	\$830.33	\$708.82	\$0.00	\$0.00	UE	VSS SOFTWARE
UNIF4-120	UNISPHERE FOR FILE ON NS120	\$1.00	26%	\$0.74	\$300.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
UNIF4-120U	UNISPHERE UNIFIED Upg NS120	\$1.00	26%	\$0.74	\$1,400.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
UNIF4-480	UNISPHERE FOR FILE ON NS480	\$1.00	26%	\$0.74	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
UNIF4-480AU	UNISPHERE UNIFIED UPG NS480 (480 DRIVE)	\$1.00	26%	\$0.74	\$13,500.00	\$12,150.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
UNIF4-480U	UNISPHERE UNIFIED UPG NS480 (240 DRIVE)	\$1.00	26%	\$0.74	\$6,300.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
UNIF4-960	UNISPHERE FOR FILE ON NS960	\$1.00	26%	\$0.74	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
UNIF4-960U	UNISPHERE UNIFIED Upg NS960	\$1.00	26%	\$0.74	\$16,000.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
UNIF4-NX4U	UNISPHERE UNIFIED UPG NX4	\$1.00	10%	\$0.90	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	J	NAS
UNIF-G2	UNISPHERE FOR FILE ON G2	\$1,000.00	26%	\$740.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
UNIF-G8	UNISPHERE FOR FILE ON G8	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
UNIF-V53	UNISPHERE FILE + VNX OE VNX5300	\$5,112.70	10%	\$4,601.43	\$1,022.54	\$920.29	\$818.03	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
UNIF-V53UPG	UNI FOR FILE AND VNX OE FOR A VNX5300	\$4,089.75	10%	\$3,680.78	\$817.95	\$736.16	\$654.36	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
UNIF-V55	UNISPHERE FOR FILE FOR A VNX5500	\$9,330.00	26%	\$6,904.20	\$1,866.00	\$1,679.40	\$1,492.80	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UNIF-V55UPG	UNISPHERE FOR FILE FOR A VNX5500	\$7,464.00	26%	\$5,523.36	\$1,492.80	\$1,343.52	\$1,194.24	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UNIF-V57	UNISPHERE FOR FILE FOR A VNX5700	\$34,386.00	26%	\$25,445.64	\$6,877.20	\$6,189.48	\$5,501.76	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UNIF-V57UPG	UNISPHERE FOR FILE FOR A VNX5700	\$27,509.00	26%	\$20,356.66	\$5,501.80	\$4,951.62	\$4,401.44	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UNIF-V75	UNISPHERE FOR FILE FOR A VNX 7500	\$46,149.00	26%	\$34,150.26	\$9,229.80	\$8,306.82	\$7,383.84	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UNIF-V75UPG	UNISPHERE FOR FILE FOR A VNX7500	\$36,919.00	26%	\$27,320.06	\$7,383.80	\$6,645.42	\$5,907.04	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UNIF-VG2	UNISPHERE FOR FILE ON V-G2=IC	\$1.00	26%	\$0.74	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
UNIF-VG8	UNISPHERE FOR FILE ON V-G8=IC	\$1.00	26%	\$0.74	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
UNISB-ONX5400	OEM UNISPHERE LIMITED EDITION SW	\$4,365.00	26%	\$3,230.10	\$873.00	\$785.70	\$698.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
UNISB-VNX5200	VNX5200 Unisphere Block Suite =IC	\$7,054.00	26%	\$5,219.96	\$1,410.80	\$1,269.72	\$1,128.64	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
UNISF-VNX5200	VNX5200 Unisphere File Suite=IC	\$5,486.00	26%	\$4,059.64	\$1,097.20	\$987.48	\$877.76	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
UNISU-VNX5200	VNX5200 Unisphere Unified Suite=IC	\$9,014.00	26%	\$6,670.36	\$1,802.80	\$1,622.52	\$1,442.24	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
UNITY-CODE-NX	Unity N-X OE Code	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
UNIU4-120	UNISPHERE FOR UNIFIED ON NS120	\$1.00	26%	\$0.74	\$1,547.00	\$1,392.30	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
UNIU4-480	UNISPHERE UNIFIED NS480 (240 DRIVES)	\$1.00	26%	\$0.74	\$7,800.00	\$7,020.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
UNIU4-480A	UNISPHERE UNIFIED NS480 (480 DRIVES)	\$1.00	26%	\$0.74	\$15,000.00	\$13,500.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
UNIU4-480AU	UNISPHERE UNIFIED 240+ DRIVE FIELD Upg	\$1.00	26%	\$0.74	\$7,200.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
UNIU4-960	UNISPHERE FOR UNIFIED ON NS960	\$1.00	26%	\$0.74	\$20,000.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
UNIU4-NX4	UNISPHERE FOR UNIFIED ON NX4	\$1.00	10%	\$0.90	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	J	NAS
UNIU-V53	UNISPHERE UNIFIED + VNX OE VNX5300	\$8,398.85	10%	\$7,558.97	\$1,679.77	\$1,511.79	\$1,343.82	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
UNIU-V53UPG	UNISPHERE UPG FOR VNXOE + 5300UNI	\$6,718.88	10%	\$6,046.99	\$1,343.78	\$1,209.40	\$1,075.02	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
UNIU-V55	UNISPHERE FOR UNIFIED FOR A VNX-5500	\$15,443.00	26%	\$11,427.82	\$3,088.60	\$2,779.74	\$2,470.88	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UNIU-V55UPG	UNISPHERE UPG FOR UNIFIED VNX5500	\$12,354.00	26%	\$9,141.96	\$2,470.80	\$2,223.72	\$1,976.64	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UNIU-V57	UNISPHERE FOR UNIFIED FOR A VNX 5700	\$54,293.00	26%	\$40,176.82	\$10,858.60	\$9,772.74	\$8,686.88	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UNIU-V57UPG	UNISPHERE UPG FOR UNIFIED VNX5700	\$43,434.00	26%	\$32,141.16	\$8,686.80	\$7,818.12	\$6,949.44	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UNIU-V75	UNISPHERE FOR UNIFIED FOR A VNX7500	\$70,582.00	26%	\$52,230.68	\$14,116.40	\$12,704.76	\$11,293.12	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
UNIU-V75UPG	UNISPHERE UPG FOR UNIFIED VNX7500	\$56,466.00	26%	\$41,784.84	\$11,293.20	\$10,163.88	\$9,034.56	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
U-NL-120	LICENSEARLINEDD120UPGRADE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-NL-140	UPGRADELICENSEARLINEDD140	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-NL-610	UPGRADELICENSEARLINEDD610	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-NL-630	UPGRADELICENSEBACKUP-NEARLINEDD630	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-NL-660	LICENSEARLINEDD660UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-NL-690	LICENSEARLINEDD690UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-NL-880	LICENSEARLINEDD880UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-OST-120	UPGRADELICENSEOPENSTORAGE(O ST)DD120	\$1.00	15%	\$0.85	\$70.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	DE	NA
U-OST-140	UPGRADELICENSEOPENSTORAGE(O ST)DD140	\$1.00	15%	\$0.85	\$70.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	DE	NA
U-OST-510	UPGRADELICENSEOPENSTORAGE(O ST)DD510	\$1.00	26%	\$0.74	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DM	NA
U-OST-530	UPGRADELICENSEOPENSTORAGE(O ST)DD530	\$1.00	26%	\$0.74	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	DM	NA
U-OST-580	UPGRADELICENSEOPENSTORAGE(O ST)DD580	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	DM	NA
U-OST-580G	UPGRADELICENSEOPENSTORAGE(O ST)DD580G	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	DM	NA
U-OST-610	UPGRADELICENSEOPENSTORAGE(O ST)DD610	\$1.00	26%	\$0.74	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DM	NA
U-OST-630	UPGRADELICENSEOPENSTORAGE(O ST)DD630	\$1.00	26%	\$0.74	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	DM	NA
U-OST-660	UPGRADELICENSEOPENSTORAGE(O ST)DD660	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	DM	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
U-OST-690	UPGRADELICENSEOPENSTORAGE(OST)DD690	\$1.00	26%	\$0.74	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DH	NA
U-OST-690G	UPGRADELICENSEOPENSTORAGE(OST)DD690G	\$1.00	26%	\$0.74	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DH	NA
U-OST-880	UPGRADELICENSEOPENSTORAGE(OST)DD880	\$1.00	26%	\$0.74	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	NA
U-OST-880G	UPGRADELICENSEOPENSTORAGE(OST)DD880G	\$1.00	26%	\$0.74	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	NA
U-OSTC2-880	UPGLICOPENSTORAGE(OST)DD880CTRL 2	\$1.00	26%	\$0.74	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DH	NA
U-REP-2200	LICENSE REPLICATOR 2200 UPGRADE=IA	\$2,540.00	15%	\$2,159.00	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-REP-2200-CF	License Replicator DD2200 Upgrade=IA	\$2,540.00	15%	\$2,159.00	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-REP-2500	LICENSE, REPLICATOR, 2500,UPGRADE	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-REP-2500-CF	License,Replicator,DD2500,Upgrade=IA	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-REP-410	UPGRADE LICENSE REPLICATOR DD410	\$1.00	26%	\$0.74	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	DM	NA
U-REP-4200	LICENSE, REPLICATOR, DD4200,UPGRADE	\$10,000.00	26%	\$7,400.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-REP-4200-CF	License,Replicator,DD4200,Upgrade=IA	\$10,000.00	26%	\$7,400.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-REP-430	UPGRADE LICENSE REPLICATOR DD430	\$1.00	26%	\$0.74	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	DM	NA
U-REP-4500	LICENSE, REPLICATOR, DD4500,UPGRADE	\$30,000.00	26%	\$22,200.00	\$6,000.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-REP-4500-CF	License,Replicator,DD4500,Upgrade=IA	\$30,000.00	26%	\$22,200.00	\$6,000.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-REP-460	UPGRADE LICENSE REPLICATOR DD460	\$1.00	26%	\$0.74	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	DM	NA
U-REP-460G	UPGRADE LICENSE REPLICATOR DD460G	\$1.00	26%	\$0.74	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	DM	NA
U-REP-560	UPGRADE LICENSE REPLICATOR DD560	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	DM	NA
U-REP-560G	UPGRADE LICENSE REPLICATOR DD560G	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	DM	NA
U-REP-610	UPGRADE LICENSE REPLICATOR DD610	\$2,540.00	26%	\$1,879.60	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-REP-620	LICENSEREPLICATOR DD620UPGRADE	\$1.00	26%	\$0.74	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-REP-630	UPGRADE LICENSE REPLICATOR DD630	\$5,000.00	26%	\$3,700.00	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-REP-640	LICENSE REPLICATOR DD640UPGRADE	\$1.00	26%	\$0.74	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-REP-660	UPGRADE LICENSE REPLICATOR DD660	\$25,000.00	26%	\$18,500.00	\$5,000.00	\$4,500.00	\$4,000.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-REP-670	UPGRADE LICENSE REPLICATOR DD670	\$1.00	26%	\$0.74	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-REP-7200	LICENSE, REPLICATOR, DD7200,UPGRADE	\$60,000.00	26%	\$44,400.00	\$12,000.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
U-REP-7200-CF	License,Replicator,DD7200,Upgrade=IA	\$60,000.00	26%	\$44,400.00	\$12,000.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-REP-9500	LIC REPLICATOR DD9500 UPG=IA	\$70,000.00	26%	\$51,800.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-REP-990	LICENSE REPLICATOR DD990UPGRADE	\$1.00	26%	\$0.74	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-REPC2-880	UPG LICENSE REPLICATOR DD880CTRL 2	\$70,000.00	26%	\$51,800.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-REPC2-890	LICENSEREPLICATORDD890CTL2UPG	\$70,000.00	26%	\$51,800.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-RL-610	LICRETENTION LOCK GOV EDITIONDD610UPG	\$1,500.00	26%	\$1,110.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RL-620	LICRETENTION LOCK GOV EDITIONDD620UPG	\$1.00	26%	\$0.74	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RL-630	LICRETENTION LOCK GOV EDITIONDD630UPG	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RL-640	LICRETENTION LOCK GOV EDITIONDD640UPG	\$1.00	26%	\$0.74	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RL-660	LICRETENTION LOCK GOV EDITIONDD660UPG	\$20,000.00	26%	\$14,800.00	\$4,000.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RL-670	LICRETENTION LOCK GOV EDITIONDD670UPG	\$1.00	26%	\$0.74	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RL-990	LICRETENTION LOCK GOV EDITIONDD990UPG	\$1.00	26%	\$0.74	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-RLC-2200	LIC RTN LOCK COMPL EDTN DD2200 UPG=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-RLC-2200-CF	Lic Retention Lock Compl DD2200 Upg=IA	\$1,500.00	15%	\$1,275.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-RLC-2500	LIC,RETENTION LOCK COMPL EDTN,DD2500,UPG	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RLC-2500-CF	Lic,Retention Lock Compl,DD2500,Upg=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RLC-4200	LIC,RETENTION LOCK COMPL EDTN,DD4200,UPG	\$7,000.00	26%	\$5,180.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RLC-4200-CF	Lic,Retention Lock Compl,DD4200,Upg=IA	\$7,000.00	26%	\$5,180.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RLC-4500	LIC,RETENTION LOCK COMPL EDTN,DD4500,UPG	\$20,400.00	26%	\$15,096.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RLC-4500-CF	Lic,Retention Lock Compl,DD4500,Upg=IA	\$20,400.00	26%	\$15,096.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RLC-610	LICRETENTION LOCK COMPL EDITNDD610UPG	\$1,500.00	26%	\$1,110.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RLC-620	LICRETENTION LOCK COMPL EDITNDD620UPG	\$1.00	26%	\$0.74	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RLC-630	LICRETENTION LOCK COMPL EDITNDD630UPG	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RLC-640	LICRETENTION LOCK COMPL EDITNDD640UPG	\$1.00	26%	\$0.74	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RLC-660	LICRETENTION LOCK COMPL EDITNDD660UPG	\$20,000.00	26%	\$14,800.00	\$4,000.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
U-RLC-690	LICRETENTION LOCK COMPL EDITNDD690UPG	\$24,000.00	26%	\$17,760.00	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-RLC-7200	LIC,RETENTION LOCK COMPL EDTN,DD7200,UPG	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-RLC-7200-CF	Lic,Retention Lock Compl,DD7200,Upg=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-RLC-9500	LIC RETN LOCK COMPL EDTN DD9500 UPG=IA	\$90,000.00	26%	\$66,600.00	\$18,000.00	\$16,200.00	\$14,400.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-RLC-990	LICRETENTION LOCK COMPL EDITNDD990UPG	\$1.00	26%	\$0.74	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-RLG-2200	LIC RTN LOCK GOV EDTN DD2200 UPG=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-RLG-2200-CF	Lic Retention Lock Gov Edt DD2200 Upg=IA	\$1,500.00	15%	\$1,275.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-RLG-2500	LIC,RETENTION LOCK GOV EDTN,DD2500,UPG	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RLG-2500-CF	Lic,Retention Lock Gov Edt,DD2500,Upg=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RLG-4200	LIC,RETENTION LOCK GOV EDTION,DD4200,UPG	\$7,000.00	26%	\$5,180.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RLG-4200-CF	Lic,Retention Lock Gov Edt,DD4200,Upg=IA	\$7,000.00	26%	\$5,180.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RLG-4500	LIC,RETENTION LOCK GOV EDTION,DD4500,UPG	\$20,400.00	26%	\$15,096.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RLG-4500-CF	Lic,Retention Lock Gov Edt,DD4500,Upg=IA	\$20,400.00	26%	\$15,096.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-RLG-7200	LIC,RETENTION LOCK GOV EDTION,DD7200,UPG	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-RLG-7200-CF	Lic,Retention Lock Gov Edt,DD7200,Upg=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-RLG-9500	LIC RETN LOCK GOV EDTION DD9500 UPG=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
UR-VNX-VNXE	Unisphere Remote for VNX and VNXe	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
U-SAS-HDMS2	U CABLE,DD,SASMINISAS HD-MINISAS,2 METER	\$151.05	15%	\$128.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-SAS-HDMS2-CT	U CABLE,DD,SASMINISAS HD-MINISAS,2M CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-SAS-HDMS5	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$382.66	15%	\$325.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-SAS-HDMS5-CT	5M MINI-HDX4 TO MINI-SASX4 CABLE CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-SAS-M4P	DD SAS,6G,EXTD RETN,IO MODULE,4PORT,UPGR	\$4,500.00	26%	\$3,330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-SAS-M4P-CT	DD SAS,6G,CT,IO MODULE,4PORT,UPGR	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER UPG	\$5,000.00	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
U-SAS-M4PMC-CT	DD 6GBIT SAS IO MOD 4PORT CT UPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
U-SAS-MSMS3	3M M-SAS TO M-SAS CABLE	\$201.40	15%	\$171.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-SAS-MSMS3-CT	3M M-SAS TO M-SAS CABLE CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-SSD-3X800G-FS15	UPGRD - SSD 3-PACK 800GB FOR FS15 FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
U-SSD-7X800G-FS15	UPGRD - SSD 7-PACK 800GB FOR FS15 FIELD	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
UTIL-AIX	AIX Software Utilities	\$40.00	26%	\$29.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-AIX402	AIX 3.0 UTILITIES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-AIX407	AIX 4.2 UTILITIES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-AIX501	AIX PP 4.3 UTILITIES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-HPUX	HPUX SW UTILITY KIT	\$40.00	26%	\$29.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-HPUX312	HPUX 4.1 UTILITIES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-HPUX403	HPUX UTILITIES W-PP4.2	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-HPUX407	HPUX 4.3 UTILITIES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-LNX	LINUX SOFTWARE UTILITY KIT	\$40.00	26%	\$29.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-LNX306	LINUX 3.0.3 UTILITIES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-LNX402	LINUX 3.0.5 UTILITIES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-LNX410	LINUX PP 4.3 UTILITIES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-LNX504	LINUX 4.3.2 UTILITIES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-LNX507	LINUX 4.4UTILITIES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-NW	Netware Software Utilities	\$40.00	26%	\$29.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-NW306	NETWARE 3.0 UTILITIES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-NW405	NETWARE 3.0.3 UTILITIES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-SUN	SUN CPCI S/W UTILITIES	\$40.00	26%	\$29.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-SUN303	SUN UTILITIES W-PP3.0.0	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-SUN312	SOLARIS 4.1 UTILITIES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-SUN403	SUN UTILITIES W-PP4.2	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-SUN407	SOLARIS PP 4.3 UTILITIES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-TRU64	Tru64 Software Utilities	\$40.00	26%	\$29.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-WIN	Windows Software Utilities	\$40.00	26%	\$29.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-WIN303	WIN UTILITIES W-PP3.0.0	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-WIN401	WINDOWS 3.0.6 UTILITIES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
UTIL-WIN411	WINDOW PP 4.3.1 UTILITIES	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
U-VTL-2200	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-VTL-2200-CF	Lic Vtl Open Systems DD2200 Upgrade=IA	\$1,500.00	15%	\$1,275.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-VTL-2200E	LIC VTL NDMP TAPE SRVR ETH DD2200 UPG=IA	\$1.00	15%	\$0.85	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-VTL-2200E-CF	Lic Vtl Ndmpt Tape Srv Eth DD2200 Upgr=IA	\$1,500.00	15%	\$1,275.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-VTL-2200F	LIC VTL IBM IOS DD2200 UPGRADE=IA	\$1.00	15%	\$0.85	\$450.00	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-VTL-2200F-CF	Lic Vtl IBM IOS DD2200 Upgrade=IA	\$2,250.00	15%	\$1,912.50	\$450.00	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
U-VTL-2500	LIC,VTL,OPEN SYSTEMS,DD2500,UPGRADE	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-2500-CF	Lic,Vtl,Open Systems,DD2500,Upgrade=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
U-VTL-2500E	LIC,VTL,NDMP TAPE SERVER,ETH,DD2500,UPGR	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-2500E-CF	Lic,Vtl,Ndmp Tape Srv.Eth,DD2500,Upgr=IA	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-2500F	LIC,VTL,IBM IOS,DD2500,UPGRADE	\$6,000.00	26%	\$4,440.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-2500F-CF	Lic,Vtl,IBM IOS,DD2500,Upgrade=IA	\$6,000.00	26%	\$4,440.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-410	UPGLICVTL410.INCL:1XPCIX CARD1P2G	\$1.00	26%	\$0.74	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	NA
U-VTL-4200	LIC,VTL,OPEN SYSTEMS,DD4200,UPGRADE	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-4200-CF	Lic,Vtl,Open Systems,DD4200,Upgrade=IA	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-4200E	LIC,VTL,NDMP TAPE SERVER,ETH,DD4200,UPGR	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-4200E-CF	Lic,Vtl,Ndmp Tape Srv.Eth,DD4200,Upgr=IA	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-4200F	LIC,VTL,IBM IOS,DD4200,UPGRADE	\$13,500.00	26%	\$9,990.00	\$2,700.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-4200F-CF	Lic,Vtl,IBM IOS,DD4200,Upgrade=IA	\$13,500.00	26%	\$9,990.00	\$2,700.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-430	UPGLICVTL430.INCL:1XPCIX CARD1P2G	\$1.00	26%	\$0.74	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	DM	NA
U-VTL-4500	LIC,VTL,OPEN SYSTEMS,DD4500,UPGRADE	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-4500-CF	Lic,Vtl,Open Systems,DD4500,Upgrade=IA	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-4500E	LIC,VTL,NDMP TAPE SERVER,ETH,DD4500,UPGR	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-4500E-CF	Lic,Vtl,Ndmp Tape Srv.Eth,DD4500,Upgr=IA	\$19,000.00	26%	\$14,060.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-4500F	LIC,VTL,IBM IOS,DD4500,UPGRADE	\$28,500.00	26%	\$21,090.00	\$5,700.00	\$5,130.00	\$4,560.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-4500F-CF	Lic,Vtl,IBM IOS,DD4500,Upgrade=IA	\$28,500.00	26%	\$21,090.00	\$5,700.00	\$5,130.00	\$4,560.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-460	UPGLICVTL460.INCL:1XPCIX CARD1P2G	\$1.00	26%	\$0.74	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	DM	NA
U-VTL-460G	UPGLICVTL460G.INCL:1XPCIX CARD1P2G	\$1.00	26%	\$0.74	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	DM	NA
U-VTL-560	UPGLICVTL560.INCL:1XPCIX CARD1P2G	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	DM	NA
U-VTL-560G	UPGLICVTL560G.INCL:1XPCIX CARD1P2G	\$1.00	26%	\$0.74	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	DM	NA
U-VTL-610	UPGLICVTL610.INCL:1XPCIE CARDDP4G	\$10,500.00	26%	\$7,770.00	\$2,100.00	\$1,890.00	\$1,680.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL610-E	LICVTLNDMP TAPE SVRETHDD610UPG	\$1,500.00	26%	\$1,110.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL610-F1	LICVTLIBM I/OSFDD6101XDP4GUPG	\$6,750.00	26%	\$4,995.00	\$1,350.00	\$1,215.00	\$1,080.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-620-1	LICVTL620.INCL:1XPCIE CARDDP4GUPG	\$1.00	26%	\$0.74	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL620-E	LICVTLNDMP TAPE SVRETHDD620UPG	\$1.00	26%	\$0.74	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL620-F1	LICVTLIBM I/OSFDD6201XDP4GUPG	\$1.00	26%	\$0.74	\$1,350.00	\$1,215.00	\$1,080.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
U-VTL-630	UPGLICVTL630.INCL:1XPCIE CARDDP4G	\$8,500.00	26%	\$6,290.00	\$1,700.00	\$1,530.00	\$1,360.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL630-E	LICVTLNDMP TAPE SVRETHDD630UPG	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL630-F1	LICVTLIBM I/OSFCDD6301XDP4GUPG	\$10,500.00	26%	\$7,770.00	\$2,100.00	\$1,890.00	\$1,680.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-640-1	LICVTL640 INCL 1XPCIE CARDDP8GUPG	\$1.00	26%	\$0.74	\$1,700.00	\$1,530.00	\$1,360.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-640-2	LICVTL640 INCL 2XPCIE CARDDP8GUPG	\$1.00	26%	\$0.74	\$2,600.00	\$2,340.00	\$2,080.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL640-E	VTLNDMP TAPE SVRETHDD640UPG	\$4,000.00	26%	\$2,960.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL640-F1	VTLIBM I/OSFCDD6401XPCIEDP8GUPG	\$10,500.00	26%	\$7,770.00	\$2,100.00	\$1,890.00	\$1,680.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL640-F2	VTLIBM I/OSFCDD6402XPCIEDP8GUPG	\$15,000.00	26%	\$11,100.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-660-1	UPGLICVTL660. INCL:1XPCIE CARDDP4G	\$19,500.00	26%	\$14,430.00	\$3,900.00	\$3,510.00	\$3,120.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-660-2	UPGLICVTL660. INCL:2XPCIE CARDDP4G	\$24,000.00	26%	\$17,760.00	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL660-E	LICVTLNDMP TAPE SVRETHDD660UPG	\$15,000.00	26%	\$11,100.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL660-F1	LICVTLIBM I/OSFCDD6601XDP4GUPG	\$27,000.00	26%	\$19,980.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL660-F2	LICVTLIBM I/OSFCDD6602XDP4GUPG	\$31,500.00	26%	\$23,310.00	\$6,300.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-670-1	UPGLICVTL670 INCL 1XPCIE CARDDP8G	\$13,500.00	26%	\$9,990.00	\$2,700.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-670-2	UPGLICVTL670 INCL 2XPCIE CARDDP8G	\$18,000.00	26%	\$13,320.00	\$3,600.00	\$3,240.00	\$2,880.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL670-E	LICVTLNDMP TAPE SVRETHDD670UPG	\$9,000.00	26%	\$6,660.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL670-F1	LICVTLIBM I/OSFCDD6701XDP8GUPG	\$1.00	26%	\$0.74	\$3,600.00	\$3,240.00	\$2,880.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL670-F2	LICVTLIBM I/OSFCDD6702XDP8GUPG	\$1.00	26%	\$0.74	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
U-VTL-7200	LIC,VTL,OPEN SYSTEMS,DD7200,UPGRADE	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-VTL-7200-CF	Lic,Vtl,Open Systems,DD7200,Upgrade=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-VTL-7200E	LIC,VTL,NDMP TAPE SERVER,ETH,DD7200,UPGR	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-VTL-7200E-CF	Lic,Vtl,Ndmp Tape Srv,Eth,DD7200,Upgr=IA	\$38,000.00	26%	\$28,120.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-VTL-7200F	LIC,VTL,IBM IOS,DD7200,UPGRADE	\$57,000.00	26%	\$42,180.00	\$11,400.00	\$10,260.00	\$9,120.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-VTL-7200F-CF	Lic,Vtl,IBM IOS,DD7200,Upgrade=IA	\$57,000.00	26%	\$42,180.00	\$11,400.00	\$10,260.00	\$9,120.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-VTL-9500	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-VTL-9500E	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA	\$45,000.00	26%	\$33,300.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-VTL-9500F	LIC VTL IBM IOS DD9500 UPG=IA	\$72,000.00	26%	\$53,280.00	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
U-VTL-990-1	LICVTL990 INCL 1XPCIE CARDDP8GUPG	\$49,500.00	26%	\$36,630.00	\$9,900.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
U-VTL-990-2	LICVTL990 INCL 2XPCIE CARDDP8GUPG	\$54,000.00	26%	\$39,960.00	\$10,800.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-VTL-990-3	LICVTL990 INCL 3XPCIE CARDDP8GUPG	\$58,500.00	26%	\$43,290.00	\$11,700.00	\$10,530.00	\$9,360.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-VTL990-E	LICVTLNDMP TAPE SVRETHDD990UPG	\$1.00	26%	\$0.74	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-VTL990-F1	LICVTLIBM I/OSFCD9901XDP8GUPG	\$1.00	26%	\$0.74	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-VTL990-F2	LICVTLIBM I/OSFCD9902XDP8GUPG	\$1.00	26%	\$0.74	\$15,300.00	\$13,770.00	\$12,240.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-VTL990-F3	LICVTLIBM I/OSFCD9903XDP8GUPG	\$1.00	26%	\$0.74	\$16,200.00	\$14,580.00	\$12,960.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-VTLC2-890	LICVTL890INCL 1XPCIEDP8GCTL2UPG	\$27,000.00	26%	\$19,980.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-VTLC2-892	LICVTL890INCL 2XPCIEDP8GCTL2UPG	\$31,500.00	26%	\$23,310.00	\$6,300.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-XCAP2200	LICENSE EXPSTOR 2200 UPG=IA	\$8,500.00	15%	\$7,225.00	\$1,190.00	\$1,020.00	\$850.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN	
U-XCAP2200-1	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	\$11,500.00	15%	\$9,775.00	\$1,610.00	\$1,380.00	\$1,150.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN	
U-XCAP2200-1-CF	License Cap On Demand 2200 4TB Upg=IA	\$11,500.00	15%	\$9,775.00	\$1,610.00	\$1,380.00	\$1,150.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN	
U-XCAP2200-CF	Lic Expstor DD2200 Upg=IA	\$8,500.00	15%	\$7,225.00	\$1,190.00	\$1,020.00	\$850.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN	
U-XCAP2500	LICENSE,EXPSTOR,2500,UPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
U-XCAP2500-CF	License Expstor DD2500 Upg=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
U-XCAP4200	LICENSE,EXPCAP,DD4200,MORETHA N 120TB,UPG	\$20,000.00	26%	\$14,800.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
U-XCAP4200-CF	Lic Expcap DD4200 Above 120TB Upg=IA	\$20,000.00	26%	\$14,800.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
U-XCAP4500	LICENSE,EXPCAP,DD4500,MORETHA N 180TB,UPG	\$30,000.00	26%	\$22,200.00	\$4,200.00	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
U-XCAP4500-CF	Lic Expcap DD4500 Above 180TB Upg=IA	\$30,000.00	26%	\$22,200.00	\$6,000.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN	
U-XCAP7200	LICENSE,EXPCAP,DD7200,MORETHA N 360TB,UPG	\$40,000.00	26%	\$29,600.00	\$5,600.00	\$4,800.00	\$4,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-XCAP7200-CF	Lic Expcap DD7200 Above 360TB Upg=IA	\$40,000.00	26%	\$29,600.00	\$5,600.00	\$4,800.00	\$4,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-XCAP9500	LIC EXPCAP DD9500 MORETHAN 540TB UPG=IA	\$50,000.00	26%	\$37,000.00	\$7,000.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-XCAP9500-CF	LIC EXPCAP DD9500 ABOVE 540TB UPG=IA	\$50,000.00	26%	\$37,000.00	\$7,000.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
U-XCAP990	LICENSEEXPCAPDD990MORE THAN 360TBUPG	\$1.00	26%	\$0.74	\$7,000.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN	
V15SLOTSFFKIT1	VNX 15 slot SFF drive kit 1	\$21.00	26%	\$15.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA	
V16-SNAPR12	12 DRV SNAP IN Rails	\$615.00	10%	\$553.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
V16-SNAPR25	25 DRV SNAP In Rails	\$615.00	10%	\$553.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
V211D04A12	DO NOT USE - TRACKING ONLY	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
V211D04A12CM	VNXE3100 2XSP DPE 12X3.5 DS 6X2TB NLSAS	\$7,270.33	10%	\$6,543.30	\$0.00	\$727.03	\$508.92	\$354.65	\$212.79	\$354.65	UE	VNXE HARDWARE	
V211D04A12CS	VNXE3100 2XSP DPE 12X3.5 DS 6X1TB NLSAS	\$6,771.15	10%	\$6,094.04	\$0.00	\$677.12	\$473.98	\$330.30	\$198.18	\$330.30	UE	VNXE HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
V211D04A12PM	VNXE3100 2XSP DPE 12X3.5 DS 6X600GB SAS	\$7,131.95	10%	\$6,418.76	\$0.00	\$713.20	\$499.24	\$347.90	\$208.74	\$347.90	UE	VNXE HARDWARE
V211D04A12PS	VNXE3100 2XSP DPE 12X3.5 DS 6X300GB SAS	\$6,435.98	10%	\$5,792.38	\$0.00	\$643.60	\$450.52	\$313.95	\$188.37	\$313.95	UE	VNXE HARDWARE
V211D08A12	VNXE3100 2XSP DPE 12X3.5 DS AC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V211D12-GDTDC	VNXE 3100 2XSP DPE 12X3.5 DS 8X600GB	\$8,579.25	10%	\$7,721.33	\$0.00	\$857.93	\$600.55	\$418.50	\$251.10	\$418.50	UE	VNXE HARDWARE
V211S04A12	DO NOT USE - TRACKING ONLY	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
V211S08A12	VNXE3100 1XSP DPE 8GB 12X3.5 DS AC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V212D08A25	VNXE3150 2XSP DPE 25X2.5 DS AC	\$4,504.88	10%	\$4,054.39	\$0.00	\$450.49	\$315.34	\$219.75	\$131.85	\$219.75	UE	VNXE HARDWARE
V212S04A12CXCL	VNXE31501XSP DPE12X3.5 DS6X4TB NLSAS	\$1.00	10%	\$0.90	\$0.00	\$1,148.00	\$803.60	\$560.00	\$336.00	\$560.00	UE	VNXE HARDWARE
V212S04A25FM	VNXE31501XSP DPE4GB25X2.5DS6X200 EFD	\$26,377.35	10%	\$23,739.62	\$0.00	\$2,637.74	\$1,846.41	\$1,286.70	\$772.02	\$1,286.70	UE	VNXE HARDWARE
V212S04A25FS	VNXE31501XSP DPE4GB25X2.5DS6X100 EFD	\$14,186.00	10%	\$12,767.40	\$0.00	\$1,418.60	\$993.02	\$692.00	\$415.20	\$692.00	UE	VNXE HARDWARE
V212S4A12CXCL12	VNXE31501SP DPE12X3.512X4TB NLSAS	\$1.00	10%	\$0.90	\$0.00	\$1,886.00	\$1,320.20	\$920.00	\$552.00	\$920.00	UE	VNXE HARDWARE
V21-MEM-DUPG8	VNXe 3100 UPGKIT 2xSP 4GB-8GB + 8GB-16GB	\$973.75	10%	\$876.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V21-PS07-010U	VNXE3100 3.5 7.2K 1TB SPARE UPG	\$656.00	10%	\$590.40	\$0.00	\$59.04	\$39.36	\$25.60	\$12.16	\$24.96	UE	VNXE HARDWARE
V21-PS07-020U	VNXE3100 3.5 7.2K 2TB SPARE UPG	\$999.38	10%	\$899.44	\$0.00	\$89.94	\$59.96	\$39.00	\$18.53	\$38.03	UE	VNXE HARDWARE
V22D8A12CL12E	VNXE31502SP DPE812X3.512X3TB NLSSED	\$1.00	10%	\$0.90	\$0.00	\$2,145.22	\$1,501.66	\$1,046.45	\$627.87	\$1,046.45	UE	VNXE HARDWARE
V2-2S10-300TU	300 GB 10K 6GB SAS 2.5 SPARE UPG	\$1.00	10%	\$0.90	\$0.00	\$60.42	\$40.28	\$26.20	\$12.45	\$25.55	UE	VNXE HARDWARE
V2-2S10-300U	300 GB 10K 6GB SAS 2.5 SPARE UPG	\$1.00	10%	\$0.90	\$0.00	\$60.42	\$40.28	\$26.20	\$12.45	\$25.55	UE	VNXE HARDWARE
V2-2S10-600TU	600 GB 10K 6GB SAS 2.5 SPARE UPG	\$978.88	10%	\$880.99	\$0.00	\$88.10	\$58.73	\$38.20	\$18.15	\$37.25	UE	VNXE HARDWARE
V2-2S10-900TU	900 GB 10K 6GB SAS 2.5 SPARE UPG	\$1,322.25	10%	\$1,190.03	\$0.00	\$119.00	\$79.34	\$51.60	\$24.51	\$50.31	UE	VNXE HARDWARE
V22S10E-900TU	900GB 2.5 SELF ENCRYPT DRIVE UPG	\$1,855.25	10%	\$1,669.73	\$0.00	\$166.97	\$111.32	\$72.40	\$34.39	\$70.59	UE	VNXE HARDWARE
V2-2S10E-900U	900GB 2.5 SELF ENCRYPT DRIVE UPG	\$1.00	10%	\$0.90	\$0.00	\$166.97	\$111.32	\$72.40	\$34.39	\$70.59	UE	VNXE HARDWARE
V2-2S6F-100TU	100 GB 10K 6GB SAS 2.5 EFD SPARE UPG	\$1.00	10%	\$0.90	\$0.00	\$291.05	\$194.03	\$126.20	\$59.95	\$123.05	UE	VNXE HARDWARE
V2-2S6F-100U	100GB 6GB SAS 2.5 EFD SPARE UPG	\$1.00	10%	\$0.90	\$0.00	\$291.05	\$194.03	\$126.20	\$59.95	\$123.05	UE	VNXE HARDWARE
V2-2S6F-200TU	200 GB 10K 6GB SAS 2.5 EFD SPARE UPG	\$6,119.25	10%	\$5,507.33	\$0.00	\$550.73	\$367.16	\$238.80	\$113.43	\$232.83	UE	VNXE HARDWARE
V25SLOTSFFKIT1	VNX 25 slot SFF drive kit 1	\$21.00	26%	\$15.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
V2-DAE-N-25-A	25 x 2.5 IN 2U DAE FIELD INSTALL	\$1.00	10%	\$0.90	\$582.52	\$513.99	\$376.92	\$0.00	\$133.72	\$0.00	UE	VNX HARDWARE
V2-DAE-N-25-D	2U DAE25X2.5INDC POWER CUSTOMER INSTAL	\$1.00	10%	\$0.90	\$611.62	\$539.66	\$395.75	\$0.00	\$140.40	\$0.00	UE	VNX HARDWARE
V2-DAE-R-25-A	25X2.5 IN 2U DAE FACTORY INSTALL	\$3,426.58	10%	\$3,083.92	\$582.52	\$513.99	\$376.92	\$0.00	\$133.72	\$0.00	UE	VNX HARDWARE
V2-PS07-010-6	6TB SAS DISK PACK (6 X 1TB 7200RPM)	\$2,900.75	10%	\$2,610.68	\$319.08	\$261.07	\$243.66	\$169.80	\$84.90	\$141.50	UE	VNXE HARDWARE
V2-PS07-020-6	12TB SAS DISK PACK (6 X 2TB 7200RPM)	\$4,428.00	10%	\$3,985.20	\$487.08	\$398.52	\$371.95	\$259.20	\$129.60	\$216.00	UE	VNXE HARDWARE
V2-PS07-0206U	12TB NL-SAS DISK PACK (6 x 2TB 72k) UPG	\$5,996.25	10%	\$5,396.63	\$0.00	\$539.66	\$359.78	\$234.00	\$111.15	\$228.15	UE	VNXE HARDWARE
V2-PS07-020TU	2TB 7200RPM NL-SAS 3.5 DRIVE UPG	\$999.38	10%	\$899.44	\$0.00	\$89.94	\$59.96	\$39.00	\$18.53	\$38.03	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V2-PS07-030TU	3TB 7200RPM NL-SAS 3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$0.00	\$127.77	\$85.18	\$55.40	\$26.32	\$54.02	UE	VNXE HARDWARE	
V2-PS07-030U	3TB 7.2K NL SAS 3.5 SPARE UPG	\$1.00	10%	\$0.90	\$0.00	\$126.38	\$84.26	\$54.80	\$26.03	\$53.43	UE	VNXE HARDWARE	
V2-PS07-040	4TB 7.2K NL-SAS 3.5 DRIVE	\$1,271.00	10%	\$1,143.90	\$139.81	\$114.39	\$106.76	\$74.40	\$37.20	\$62.00	UE	VNXE HARDWARE	
V2-PS07-040TU	4TB 7.2K NL-SAS 3.5 DRIVE TAA UPG	\$1,711.75	10%	\$1,540.58	\$0.00	\$154.06	\$102.71	\$66.80	\$31.73	\$65.13	UE	VNXE HARDWARE	
V2-PS07-040U	4TB 7.2K NL-SAS 3.5 DRIVE UPG	\$1,711.75	10%	\$1,540.58	\$0.00	\$154.06	\$102.71	\$66.80	\$31.73	\$65.13	UE	VNXE HARDWARE	
V2PS07E-030TU	3TB 3.5 SELF ENCRYPT DRIVE UPG	\$1,993.63	10%	\$1,794.27	\$0.00	\$179.43	\$119.62	\$77.80	\$36.96	\$75.86	UE	VNXE HARDWARE	
V2-PS07E-030U	3TB 3.5 SELF ENCRYPT DRIVE UPG	\$1.00	10%	\$0.90	\$0.00	\$179.43	\$119.62	\$77.80	\$36.96	\$75.86	UE	VNXE HARDWARE	
V2-PS10-900TU	900GB 10K 6GB SAS 3.5 IN. DRIVE UPG	\$1,322.25	10%	\$1,190.03	\$0.00	\$119.00	\$79.34	\$51.60	\$24.51	\$50.31	UE	VNXE HARDWARE	
V2PS10E-900TU	900GB 3.5 SELF ENCRYPT DRIVE UPG	\$2,009.00	10%	\$1,808.10	\$0.00	\$180.81	\$120.54	\$78.40	\$37.24	\$76.44	UE	VNXE HARDWARE	
V2-PS10E-900U	900GB 3.5 SELF ENCRYPT DRIVE UPG	\$1.00	10%	\$0.90	\$0.00	\$180.81	\$120.54	\$78.40	\$37.24	\$76.44	UE	VNXE HARDWARE	
V2-PS15-300-5	1500 GB SAS DISK PACK (5X 300GB 15K 3.5)	\$3,372.25	10%	\$3,035.03	\$370.95	\$303.50	\$283.27	\$197.40	\$98.70	\$164.50	UE	VNXE HARDWARE	
V2-PS15-3005U	1500GB DISK PK(5 X 300GB 15K 3.5)UPG	\$4,551.00	10%	\$4,095.90	\$0.00	\$409.59	\$273.06	\$177.60	\$84.36	\$173.16	UE	VNXE HARDWARE	
V2-PS15-300-6	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	\$4,043.63	10%	\$3,639.27	\$444.80	\$363.93	\$339.66	\$236.70	\$118.35	\$197.25	UE	VNXE HARDWARE	
V2-PS15-3006U	1800GB DISK PACK(6 X 300GB 15K 3.5)UPG	\$5,463.25	10%	\$4,916.93	\$0.00	\$491.69	\$327.80	\$213.20	\$101.27	\$207.87	UE	VNXE HARDWARE	
V2-PS15-300-7	2100GB SAS DISK PACK (7 X 300GB 15K)	\$4,720.13	10%	\$4,248.12	\$519.21	\$424.81	\$396.49	\$276.30	\$138.15	\$230.25	UE	VNXE HARDWARE	
V2-PS15-3007U	2100GB DISK PACK (7 X 300GB 15K 3.5)UPG	\$5,386.38	10%	\$4,847.74	\$0.00	\$484.77	\$323.18	\$210.20	\$99.85	\$204.95	UE	VNXE HARDWARE	
V2-PS15-300TU	300GB 15K 6GB SAS 3.5 DRIVE UPG	\$912.25	10%	\$821.03	\$0.00	\$82.10	\$54.74	\$35.60	\$16.91	\$34.71	UE	VNXE HARDWARE	
V2-PS15-300U	300GB 15K 6GB SAS 3.5 DRIVE UPG	\$1.00	10%	\$0.90	\$0.00	\$82.10	\$54.74	\$35.60	\$16.91	\$34.71	UE	VNXE HARDWARE	
V2-PS15-600-5	3000 GB SAS DISK PACK (5X 600GB 15K 3.5)	\$5,350.50	10%	\$4,815.45	\$588.56	\$481.55	\$449.44	\$313.20	\$156.60	\$261.00	UE	VNXE HARDWARE	
V2-PS15-6005U	3000GB DISK PACK (5 X 600GB 15K 3.5)UPG	\$7,226.25	10%	\$6,503.63	\$0.00	\$650.36	\$433.58	\$282.00	\$133.95	\$274.95	UE	VNXE HARDWARE	
V2-PS15-600-6	3600GB SAS DISK PACK (6 X 600GB 15K 3.5)	\$6,426.75	10%	\$5,784.08	\$706.94	\$578.41	\$539.85	\$376.20	\$188.10	\$313.50	UE	VNXE HARDWARE	
V2-PS15-6006U	3600GB DISK PACK (6 X 600GB 15K 3.5)UPG	\$8,671.50	10%	\$7,804.35	\$0.00	\$780.44	\$520.29	\$338.40	\$160.74	\$329.94	UE	VNXE HARDWARE	
V2-PS15-600-7	4200GB SAS DISK PACK (7 X 600GB 15K)	\$7,492.75	10%	\$6,743.48	\$824.20	\$674.35	\$629.39	\$438.60	\$219.30	\$365.50	UE	VNXE HARDWARE	
V2-PS15-6007U	4200GB DISK PACK (7 X 600GB 15K 3.5)UPG	\$10,116.75	10%	\$9,105.08	\$0.00	\$910.51	\$607.01	\$394.80	\$187.53	\$384.93	UE	VNXE HARDWARE	
V2-PS15-600TU	600GB 15K 6GB SAS DRIVE 3.5 UPG	\$1,440.13	10%	\$1,296.12	\$0.00	\$129.61	\$86.41	\$56.20	\$26.70	\$54.80	UE	VNXE HARDWARE	
V311D12AN15	DO NOT USE - TRACKING ONLY	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
V311D12AN15CXL	VNXE33002XSPDPE15X3.5DS6X4TBSA SAC	\$1.00	10%	\$0.90	\$0.00	\$1,722.00	\$1,205.40	\$0.00	\$504.00	\$0.00	UE	VNXE HARDWARE	
V311D12AN25	VNXE33002XSP DPE25X2.5 DSACNR	\$12,364.58	10%	\$11,128.12	\$0.00	\$1,236.46	\$865.52	\$0.00	\$361.89	\$0.00	UE	VNXE HARDWARE	
V311D12AR15	DO NOT USE - TRACKING ONLY	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
V311D12AR15CXL	VNXE33002XSP DPE15X3.5DS6X4TB SASAC	\$17,220.00	10%	\$15,498.00	\$0.00	\$1,722.00	\$1,205.40	\$0.00	\$504.00	\$0.00	UE	VNXE HARDWARE	
V311D12AR25	3U DPE2XSP12GB MEM25DSACW/RACK	\$12,364.58	10%	\$11,128.12	\$0.00	\$1,236.46	\$865.52	\$0.00	\$361.89	\$0.00	UE	VNXE HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
V311D12DN15CM	VNXE33002XSP DPE15X3.5 DS6X2TBSASDC	\$9,446.40	10%	\$8,501.76	\$0.00	\$944.64	\$661.25	\$0.00	\$276.48	\$0.00	UE	VNXE HARDWARE
V311D12DN15CS	VNXE33002XSP DPE15X3.5 DS6X1TBSASDC	\$9,393.10	10%	\$8,453.79	\$0.00	\$939.31	\$657.52	\$0.00	\$274.92	\$0.00	UE	VNXE HARDWARE
V311D12DN25	3U DPE2XSP12GB MEM25DSDCNR	\$14,218.80	10%	\$12,796.92	\$0.00	\$1,421.88	\$995.32	\$0.00	\$416.16	\$0.00	UE	VNXE HARDWARE
V3122F	Unity 2U 25x2.5 Drive DAE FLD RCK VCE	\$2,454.64	10%	\$2,209.18	\$343.65	\$294.56	\$245.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
V3122FAF	Unity 2U 25x2.5 Drive DAE FLD RCK VCE	\$2,447.32	10%	\$2,202.59	\$293.68	\$244.73	\$195.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
V312380F	UNITY 3U 80X2.5 DRIVE DAE FLD VCE	\$9,255.20	10%	\$8,329.68	\$1,295.73	\$1,110.62	\$925.52	\$0.00	\$0.00	\$0.00	UM-1	Unity Hybrid
V312380FAF	UNITYF 3U 80X2.5 DRIVE DAE FLD UPG VCE	\$9,227.60	10%	\$8,304.84	\$1,107.31	\$922.76	\$738.21	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
V312380FU	UNITY 2U 80X2.5 DRIVE DAE FLD UPG VCE	\$9,255.20	10%	\$8,329.68	\$1,295.73	\$1,110.62	\$925.52	\$0.00	\$0.00	\$0.00	UM-1	Unity Hybrid
V312380FUAF	UNITYF 3U 80X2.5 DRIVE DAE FLD UPG VCE	\$9,227.60	10%	\$8,304.84	\$1,107.31	\$922.76	\$738.21	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
V3123F	Unity 3U 15x3.5 Drive DAE FLD RCK VCE	\$2,183.02	10%	\$1,964.72	\$305.62	\$261.96	\$218.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
V3150-AP06-T	VNXE3150 EZ CONFIG 3.6TB APPLICATION	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V3150-AP12-T	VNXE3150 EZ CONFIG 7.2TB APPLICATION	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V3150-CA06-T	VNXE3150 EZ CONFIG 12TB CAPACITY	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V3150-CA12-T	VNXE3150 EZ CONFIG 24TB CAPACITY	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V3150-CO12-T	VNXE3150 EZ CONFIG 15.6TB CONSOLIDATION	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V3150-DB25-T	VNXE3150 EZ CONFIG 7.5TB DATABASE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V3150-EN06-T	VNXE3150 EZ CONFIG 1.8TB ENTRY	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V31BD24AD25AF	Unity 350F DPE 25x2.5 DRV FLD VCE	\$9,894.60	10%	\$8,905.14	\$1,187.35	\$989.46	\$791.57	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
V31BD24AF25AF	Unity 350F DPE 25x2.5 DRV FLD VCE	\$9,894.60	10%	\$8,905.14	\$1,187.35	\$989.46	\$791.57	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
V31D24AF12	Unity 300 2U DPE 12x3.5 Drive FLD RK VCE	\$9,924.19	10%	\$8,931.77	\$1,389.39	\$1,190.90	\$992.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
V31D24AF25	Unity 300 2U DPE 25x2.5 Drive FLD RK VCE	\$9,924.19	10%	\$8,931.77	\$1,389.39	\$1,190.90	\$992.42	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
V31D24AF25AF	Unity 300 AFA DPE 25x2.5 FLD RK VCE	\$9,894.60	10%	\$8,905.14	\$1,187.35	\$989.46	\$791.57	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
V31-DAE-N-15	3U DAE WITH 15X3.5 INCH DRIVE SLOTS	\$1.00	10%	\$0.90	\$411.23	\$362.85	\$266.09	\$0.00	\$94.40	\$0.00	UE	VNX HARDWARE
V31-DAE-N-15D	3U DAE 15X3.5IN DC POWERCUSTOMER INSTAL	\$1.00	10%	\$0.90	\$431.79	\$380.99	\$279.39	\$0.00	\$99.12	\$0.00	UE	VNX HARDWARE
V31-DAE-R-15	DAE WITH 15X3.5 IN DRV SLOTS WITH RCK	\$2,419.00	10%	\$2,177.10	\$411.23	\$362.85	\$266.09	\$0.00	\$94.40	\$0.00	UE	VNX HARDWARE
V31-DPE-NODR	VNXe3150 Authorize Shipment- DPE-No DRV	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V3200-B-CAP-T	VNXE3200 EXP CONFIG BASE CAPACITY	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V3200-B-CON-T	VNXE3200 EXP CONFIG BASE CONSOLIDATION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
V3200-B-PER-T	VNXE3200 EXP CONFIG BASE PERFORMANCE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
V3200-E-CAP-T	VNXE3200 EXP CONFIG ENH CAPACITY	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
V3200-E-CON-T	VNXE3200 EXP CONFIG ENH CONSOLIDATION	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
V3200-ENT-T	VNXE3200 EXP CONFIG ENTRY	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
V3200-E-PER-T	VNXE3200 EXP CONFIG ENH PERFORMANCE	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
V32-10GOPT	10GbE4port Optical IO module without SFP	\$1.00	10%	\$0.90	\$0.00	\$206.03	\$144.22	\$100.50	\$100.50	\$100.50	\$100.50	UE	VNXE HARDWARE
V32-10GOPTSFP	10GbE 4 port Optical IO module with SFP	\$1.00	10%	\$0.90	\$0.00	\$258.30	\$180.81	\$126.00	\$126.00	\$126.00	\$126.00	UE	VNXE HARDWARE
V32-10GOPTSFPU	10GbE Optical IO Module with SFP Upgrade	\$1.00	10%	\$0.90	\$0.00	\$349.01	\$244.31	\$170.25	\$170.25	\$170.25	\$170.25	UE	VNXE HARDWARE
V32-10GOPTU	10GbE Optical IO Module without SFP Upg	\$1.00	10%	\$0.90	\$0.00	\$278.29	\$194.80	\$135.75	\$135.75	\$135.75	\$135.75	UE	VNXE HARDWARE
V3212TB200GBHW	VNXe3200 DPE 12TB Cap w/ 200GB Flash	\$37,704.63	10%	\$33,934.17	\$0.00	\$3,770.46	\$2,639.32	\$1,839.25	\$1,839.25	\$1,839.25	\$1,839.25	UE	VNXE HARDWARE
V3212TB400GBHW	VNXe3200 DPE 12TB Cap w/ 400GB Flash	\$44,100.63	10%	\$39,690.57	\$0.00	\$4,410.06	\$3,087.04	\$2,151.25	\$2,151.25	\$2,151.25	\$2,151.25	UE	VNXE HARDWARE
V32-1G-IO	4 Port 1GbE iSCSI/IP	\$1.00	10%	\$0.90	\$0.00	\$102.50	\$71.75	\$50.00	\$50.00	\$50.00	\$50.00	UE	VNXE HARDWARE
V32-1G-IOU	4 Port 1GbE iSCSI/IP IO Module Upgrade	\$1.00	10%	\$0.90	\$0.00	\$78.93	\$55.25	\$38.50	\$38.50	\$38.50	\$38.50	UE	VNXE HARDWARE
V3220TB1200GBHW	VNXe3200 DPE 20TB Cap w/ 1200GB Flash	\$42,409.38	10%	\$38,168.44	\$0.00	\$4,240.94	\$2,968.66	\$2,068.75	\$2,068.75	\$2,068.75	\$2,068.75	UE	VNXE HARDWARE
V3220TB800GBHW	VNXe3200 DPE 20TB Cap w/ 800GB Flash	\$40,569.50	10%	\$36,512.55	\$0.00	\$4,056.95	\$2,839.87	\$1,979.00	\$1,979.00	\$1,979.00	\$1,979.00	UE	VNXE HARDWARE
V3225TB3600GBHW	VNXe3200 DPE 25TB Cap w/ 3600GB Flash	\$73,625.75	10%	\$66,263.18	\$0.00	\$7,362.58	\$5,153.80	\$3,591.50	\$3,591.50	\$3,591.50	\$3,591.50	UE	VNXE HARDWARE
V322TB600GB	VNXe3200 DAE w/22TB Cap-600GB10K HS	\$15,241.75	10%	\$13,717.58	\$0.00	\$1,524.18	\$1,066.92	\$743.50	\$743.50	\$743.50	\$743.50	UE	VNXE HARDWARE
V322TB900GB	VNXe3200 DAE w/22TB Cap-900GB10K HS	\$15,472.38	10%	\$13,925.14	\$0.00	\$1,547.24	\$1,083.07	\$754.75	\$754.75	\$754.75	\$754.75	UE	VNXE HARDWARE
V3235TB1200GBHW	VNXe3200 DPE 35TB Cap w/ 1200GB Flash	\$42,409.38	10%	\$38,168.44	\$0.00	\$4,240.94	\$2,968.66	\$2,068.75	\$2,068.75	\$2,068.75	\$2,068.75	UE	VNXE HARDWARE
V3235TB800GBHW	VNXe3200 DPE 35TB Cap w/ 800GB Flash	\$40,569.50	10%	\$36,512.55	\$0.00	\$4,056.95	\$2,839.87	\$1,979.00	\$1,979.00	\$1,979.00	\$1,979.00	UE	VNXE HARDWARE
V3240TB3600GBHW	VNXe3200 DPE 40TB Cap w/ 3600GB Flash	\$73,625.75	10%	\$66,263.18	\$0.00	\$7,362.58	\$5,153.80	\$3,591.50	\$3,591.50	\$3,591.50	\$3,591.50	UE	VNXE HARDWARE
V324TB600GB	VNXe3200 DAE w/44TB Cap-600GB10K HS	\$23,298.25	10%	\$20,968.43	\$0.00	\$2,329.83	\$1,630.88	\$1,136.50	\$1,136.50	\$1,136.50	\$1,136.50	UE	VNXE HARDWARE
V324TB900GB	VNXe3200 DAE w/44TB Cap-900GB10K HS	\$23,528.88	10%	\$21,175.99	\$0.00	\$2,352.89	\$1,647.02	\$1,147.75	\$1,147.75	\$1,147.75	\$1,147.75	UE	VNXE HARDWARE
V32-5TELRAIL	Telco Rail Kit for 2U DPE or DAE	\$153.75	10%	\$138.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32600S200FDAE	VNXe3200 DAE 10x600GBSAS/10x200GBFLASH	\$30,980.63	10%	\$27,882.57	\$0.00	\$3,098.06	\$2,168.64	\$1,511.25	\$1,511.25	\$1,511.25	\$1,511.25	UE	VNXE HARDWARE



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
V32-800W-PS	800W Power Supply 12V and 12V STBY DPE	\$512.50	10%	\$461.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-8GFC	ONE 4 Port 8GB Fibre Channel IO Module	\$1.00	10%	\$0.90	\$0.00	\$143.50	\$100.45	\$70.00	\$70.00	\$70.00	UE	VNXE HARDWARE
V32-8GFUCU	4 Port 8GB Fibre Channel IO Module Upgr	\$1.00	10%	\$0.90	\$0.00	\$193.73	\$135.61	\$94.50	\$94.50	\$94.50	UE	VNXE HARDWARE
V328TB200GBHW	VNXe3200 DPE 8TB Cap w/ 200GB Flash	\$28,336.13	10%	\$25,502.52	\$0.00	\$2,833.61	\$1,983.53	\$1,382.25	\$1,382.25	\$1,382.25	UE	VNXE HARDWARE
V328TB400GBHW	VNXe3200 DPE 8TB Cap w/ 400GB Flash	\$37,602.13	10%	\$33,841.92	\$0.00	\$3,760.21	\$2,632.15	\$1,834.25	\$1,834.25	\$1,834.25	UE	VNXE HARDWARE
V32900S200FDAE	VNXe3200 DAE 10x900GBSAS/10x200GBFLASH	\$34,932.00	10%	\$31,438.80	\$0.00	\$3,493.20	\$2,445.24	\$1,704.00	\$1,704.00	\$1,704.00	UE	VNXE HARDWARE
V32900S800FDAE	VNXe3200 DAE 10x900GBSAS/10x800GBFLASH	\$80,811.00	10%	\$72,729.90	\$0.00	\$8,081.10	\$5,656.77	\$3,942.00	\$3,942.00	\$3,942.00	UE	VNXE HARDWARE
V32-BBU	BATTERY BACKUP UNIT	\$205.00	10%	\$184.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-BC-12ARK	ASSY BEACHCOMBER 12 ADJUSTABLE RAIL KIT	\$246.00	10%	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-BC-25ARK	ASSY BEACHCOMBER 25 ADJUSTABLE RAIL KIT	\$246.00	10%	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-BC-FM	FAN MODULE BC	\$307.50	10%	\$276.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32BD32AD25AF	Unity 450F DPE 25x2.5 DRV FLD VCE	\$23,304.71	10%	\$20,974.24	\$2,796.56	\$2,330.47	\$1,864.38	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
V32BD32AF25AF	Unity 450F DPE 25x2.5 DRV FLD VCE	\$23,304.71	10%	\$20,974.24	\$2,796.56	\$2,330.47	\$1,864.38	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
V32-CCARD	CACHE CARD	\$1,148.00	10%	\$1,033.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32D12AN2	VNXe3200 2xSP DPE 12x3.5 DS	\$7,964.25	10%	\$7,167.83	\$0.00	\$796.43	\$557.50	\$388.50	\$388.50	\$388.50	UE	VNXE HARDWARE
V32D12AN2CM12	VNXe32002xSP DPE12x3.5 DS12x2TB 7200K	\$1.00	10%	\$0.90	\$0.00	\$1,314.56	\$920.19	\$641.25	\$641.25	\$641.25	UE	VNXE HARDWARE
V32D12AN2CM9	VNXe3200:2xSP DPE:12x3.5 DS:9x2TB 7200K	\$1.00	10%	\$0.90	\$0.00	\$1,119.81	\$783.87	\$546.25	\$546.25	\$546.25	UE	VNXE HARDWARE
V32D12AN2CX12	VNXe32002xSP DPE12x3.5 DS12x4TB 7200K	\$1.00	10%	\$0.90	\$0.00	\$2,239.63	\$1,567.74	\$1,092.50	\$1,092.50	\$1,092.50	UE	VNXE HARDWARE
V32D12AN2CX9	VNXE32002XSP DPE12X3.5 DS9X4TB 7200K	\$1.00	10%	\$0.90	\$0.00	\$1,704.06	\$1,192.84	\$831.25	\$831.25	\$831.25	UE	VNXE HARDWARE
V32D12AN2F80	VNXe322xSP DPE12x3.5DS8x800GB FAST VP	\$40,692.50	10%	\$36,623.25	\$0.00	\$4,069.25	\$2,848.48	\$1,985.00	\$1,985.00	\$1,985.00	UE	VNXE HARDWARE
V32D12AN2PM12	VNXe32002xSP DPE12x3.5 DS12x600GB 15K	\$1.00	10%	\$0.90	\$0.00	\$1,387.65	\$971.35	\$676.90	\$676.90	\$676.90	UE	VNXE HARDWARE
V32D12AN2PM6	VNXe3200 2xSP DPE 12x3.5 DS 6x600GB 15K	\$1.00	10%	\$0.90	\$0.00	\$861.00	\$602.70	\$420.00	\$420.00	\$420.00	UE	VNXE HARDWARE
V32D12AN2QM12	VNXe32002xSP DPE12x3.5 DS12x900GB 10K	\$1.00	10%	\$0.90	\$0.00	\$1,633.44	\$1,143.41	\$796.80	\$796.80	\$796.80	UE	VNXE HARDWARE
V32D12AN2QM6	VNXe3200 2xSP DPE 12x3.5 DS 6x900GB 10K	\$1.00	10%	\$0.90	\$0.00	\$978.47	\$684.93	\$477.30	\$477.30	\$477.30	UE	VNXE HARDWARE
V32D12AN2QN12	VNXe32002xSP DPE12x3.5DS12x1200GB 10K	\$1.00	10%	\$0.90	\$0.00	\$1,959.29	\$1,371.50	\$955.75	\$955.75	\$955.75	UE	VNXE HARDWARE
V32D12AN2QN6	VNXe32002xSP DPE12x3.5 DS6x1200GB 10K	\$1.00	10%	\$0.90	\$0.00	\$1,173.63	\$821.54	\$572.50	\$572.50	\$572.50	UE	VNXE HARDWARE
V32D12AN5	VNXe32002xSP DPE25x2.5 DS	\$7,964.25	10%	\$7,167.83	\$0.00	\$796.43	\$557.50	\$388.50	\$388.50	\$388.50	UE	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
V32D12AN5F1610	VNXe32 2SP DPE 25x2.5DS 10x1600GB FASTVP	\$75,570.00	26%	\$55,921.80	\$12,846.90	\$11,335.50	\$8,312.70	\$0.00	\$3,022.80	\$0.00	UM	VNX2 HARDWARE
V32D12AN5F211	VNXe322xSP DPE25x2.5DS11x200GB FASTVP	\$1.00	10%	\$0.90	\$0.00	\$2,536.36	\$1,775.45	\$1,237.25	\$1,237.25	\$1,237.25	UE	VNXE HARDWARE
V32D12AN5F216	VNXe32:2xSP DPE:25x2.5DS:16x200GB FASTVP	\$1.00	10%	\$0.90	\$0.00	\$3,416.33	\$2,391.43	\$1,666.50	\$1,666.50	\$1,666.50	UE	VNXE HARDWARE
V32D12AN5F221	VNXe322xSP DPE25x2.5DS21x200GB FASTVP	\$1.00	10%	\$0.90	\$0.00	\$4,296.29	\$3,007.40	\$2,095.75	\$2,095.75	\$2,095.75	UE	VNXE HARDWARE
V32D12AN5F28	VNXe32:2xSP DPE:25x2.5DS:8x200GB FAST VP	\$19,864.50	10%	\$17,878.05	\$0.00	\$1,986.45	\$1,390.52	\$969.00	\$969.00	\$969.00	UE	VNXE HARDWARE
V32D12AN5F80	VNXe322xSP DPE25x2.5DS8x800GB FAST VP	\$40,692.50	10%	\$36,623.25	\$0.00	\$4,069.25	\$2,848.48	\$1,985.00	\$1,985.00	\$1,985.00	UE	VNXE HARDWARE
V32D12AN5F810	VNXe322xSP DPE25x2.5DS10x800GB FASTVP	\$1.00	10%	\$0.90	\$0.00	\$5,029.68	\$3,520.77	\$2,453.50	\$2,453.50	\$2,453.50	UE	VNXE HARDWARE
V32D12AN5PS12	VNXe32002xSP DPE25x2.5 DS12x300GB 15K	\$1.00	10%	\$0.90	\$0.00	\$1,285.35	\$899.75	\$627.00	\$627.00	\$627.00	UE	VNXE HARDWARE
V32D12AN5PS25	VNXe32002xSP DPE25x2.5 DS25x300GB 15K	\$1.00	10%	\$0.90	\$0.00	\$2,226.30	\$1,558.41	\$1,086.00	\$977.40	\$977.40	UE	VNXE HARDWARE
V32D12AN5PS6	VNXe32002xSP DPE25x2.5 DS6x300GB 15K	\$1.00	10%	\$0.90	\$0.00	\$914.30	\$640.01	\$446.00	\$446.00	\$446.00	UE	VNXE HARDWARE
V32D12AN5QM12	VNXe32002xSP DPE25x2.5 DS12x900GB 10K	\$1.00	10%	\$0.90	\$0.00	\$1,485.02	\$1,039.51	\$724.40	\$724.40	\$724.40	UE	VNXE HARDWARE
V32D12AN5QM25	VNXe32002xSP DPE25x2.5 DS25x900GB 10K	\$1.00	10%	\$0.90	\$0.00	\$2,050.00	\$1,435.00	\$1,000.00	\$1,000.00	\$1,000.00	UE	VNXE HARDWARE
V32D12AN5QM6	VNXe3200 2xSP DPE 25x2.5 DS 6x900GB 10K	\$1.00	10%	\$0.90	\$0.00	\$881.50	\$617.05	\$430.00	\$430.00	\$430.00	UE	VNXE HARDWARE
V32D12AN5QN12	VNXe32002xSP DPE25x2.5DS12x1200GB 10K	\$1.00	10%	\$0.90	\$0.00	\$1,781.96	\$1,247.37	\$869.25	\$869.25	\$869.25	UE	VNXE HARDWARE
V32D12AN5QN25	VNXe32002xSP DPE25x2.5DS25x1200GB 10K	\$1.00	10%	\$0.90	\$0.00	\$2,490.75	\$1,743.53	\$1,215.00	\$1,215.00	\$1,215.00	UE	VNXE HARDWARE
V32D12AN5QN6	VNXe32002xSP DPE25x2.5 DS6x1200GB 10K	\$1.00	10%	\$0.90	\$0.00	\$1,057.80	\$740.46	\$516.00	\$516.00	\$516.00	UE	VNXE HARDWARE
V32D12AN5QS12	VNXe32002xSP DPE25x2.5 DS12x600GB 10K	\$1.00	10%	\$0.90	\$0.00	\$1,207.45	\$845.22	\$589.00	\$589.00	\$589.00	UE	VNXE HARDWARE
V32D12AN5QS25	VNXe32002xSP DPE25x2.5 DS25x600GB 10K	\$1.00	10%	\$0.90	\$0.00	\$1,599.00	\$1,119.30	\$780.00	\$780.00	\$780.00	UE	VNXE HARDWARE
V32D12AN5QS6	VNXe3200 2xSP DPE 25x2.5 DS 6x600GB 10K	\$1.00	10%	\$0.90	\$0.00	\$779.00	\$545.30	\$380.00	\$380.00	\$380.00	UE	VNXE HARDWARE
V32D12AN5QT12	VNXe32002xSP DPE25x2.5 DS12x600GB 15K	\$1.00	10%	\$0.90	\$0.00	\$1,387.85	\$971.50	\$677.00	\$677.00	\$677.00	UE	VNXE HARDWARE
V32D12AN5QT25	VNXe32002xSP DPE25x2.5 DS25x600GB 15K	\$1.00	10%	\$0.90	\$0.00	\$1,898.30	\$1,328.81	\$926.00	\$926.00	\$926.00	UE	VNXE HARDWARE
V32D12AN5QT6	VNXe32002xSP DPE25x2.5 DS6x600GB 15K	\$1.00	10%	\$0.90	\$0.00	\$861.00	\$602.70	\$420.00	\$420.00	\$420.00	UE	VNXE HARDWARE
V32D12DN2	VNXe322xSP DPEDC12X3.5DS DISKLESS	\$9,624.75	10%	\$8,662.28	\$0.00	\$962.48	\$673.73	\$469.50	\$469.50	\$469.50	UE	VNXE HARDWARE
V32D12DN2CM12	VNXe32:2xSP DPE:DC:12x3.5DS:12x2TB 7200K	\$1.00	10%	\$0.90	\$0.00	\$1,643.08	\$1,150.15	\$801.50	\$801.50	\$801.50	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V32D12DN2CM9	VNXe32:2xSP DPE:DC:12x3.5DS:9x2TB 7200K	\$1.00	10%	\$0.90	\$0.00	\$1,399.64	\$979.75	\$682.75	\$682.75	\$682.75	UE	VNXE HARDWARE	
V32D12DN2CX12	VNXe322xSP DPEDC12x3.5DS12x4TB 7200K	\$1.00	10%	\$0.90	\$0.00	\$2,799.79	\$1,959.85	\$1,365.75	\$1,365.75	\$1,365.75	UE	VNXE HARDWARE	
V32D12DN2CX9	VNXe322xSP DPEDC12x3.5DS9x4TB 7200K	\$1.00	10%	\$0.90	\$0.00	\$2,129.95	\$1,490.97	\$1,039.00	\$1,039.00	\$1,039.00	UE	VNXE HARDWARE	
V32D12DN2PM12	VNXe322xSP DPEDC12x3.5DS12x600GB 15K	\$1.00	10%	\$0.90	\$0.00	\$1,734.81	\$1,214.37	\$846.25	\$846.25	\$846.25	UE	VNXE HARDWARE	
V32D12DN2PM6	VNXe322xSP DPEDC12x3.5DS6x600GB 15K	\$1.00	10%	\$0.90	\$0.00	\$1,076.25	\$753.38	\$525.00	\$525.00	\$525.00	UE	VNXE HARDWARE	
V32D12DN2QM12	VNXe32:2xSP DPE:DC:12x3.5DS:12x900GB 10K	\$1.00	10%	\$0.90	\$0.00	\$2,041.80	\$1,429.26	\$996.00	\$996.00	\$996.00	UE	VNXE HARDWARE	
V32D12DN2QM6	VNXe32:2xSP DPE:DC:12x3.5DS:6x900GB 10K	\$1.00	10%	\$0.90	\$0.00	\$1,223.34	\$856.34	\$596.75	\$596.75	\$596.75	UE	VNXE HARDWARE	
V32D12DN2QN12	VNXe322xSP DPEDC12x3.5DS12x1200GB10K	\$1.00	10%	\$0.90	\$0.00	\$2,155.06	\$1,508.54	\$1,051.25	\$1,051.25	\$1,051.25	UE	VNXE HARDWARE	
V32D12DN2QN6	VNXe322xSP DPEDC12x3.5DS6x1200GB10K	\$1.00	10%	\$0.90	\$0.00	\$1,290.99	\$903.69	\$629.75	\$629.75	\$629.75	UE	VNXE HARDWARE	
V32D12DN5	VNXe322xSP DPEDC25X2.5DS DISKLESS	\$7,451.75	10%	\$6,706.58	\$0.00	\$745.18	\$521.62	\$363.50	\$363.50	\$363.50	UE	VNXE HARDWARE	
V32D12DN5F28	VNXe32:2xSP DPE:DC:25x2.5:8x200GB FAST	\$1.00	10%	\$0.90	\$0.00	\$3,773.54	\$2,641.48	\$1,840.75	\$1,840.75	\$1,840.75	UE	VNXE HARDWARE	
V32D12DN5PS12	VNXe322xSP DPEDC25x2.5DS12x300GB 15K	\$1.00	10%	\$0.90	\$0.00	\$1,606.69	\$1,124.68	\$783.75	\$783.75	\$783.75	UE	VNXE HARDWARE	
V32D12DN5PS25	VNXe322xSP DPEDC25x2.5DS25x300GB 15K	\$1.00	10%	\$0.90	\$0.00	\$2,322.45	\$1,625.71	\$1,132.90	\$1,132.90	\$1,132.90	UE	VNXE HARDWARE	
V32D12DN5PS6	VNXe322xSP DPEDC25x2.5DS6x300GB 15K	\$1.00	10%	\$0.90	\$0.00	\$1,142.88	\$800.01	\$557.50	\$557.50	\$557.50	UE	VNXE HARDWARE	
V32D12DN5QM12	VNXe32:2xSP DPE:DC:25x2.5DS:12x900GB 10K	\$1.00	10%	\$0.90	\$0.00	\$1,856.28	\$1,299.39	\$905.50	\$905.50	\$905.50	UE	VNXE HARDWARE	
V32D12DN5QM25	VNXe32:2xSP DPE:DC:25x2.5DS:25x900GB 10K	\$1.00	10%	\$0.90	\$0.00	\$2,556.15	\$1,789.30	\$1,246.90	\$1,246.90	\$1,246.90	UE	VNXE HARDWARE	
V32D12DN5QM6	VNXe32:2xSP DPE:DC:25x2.5DS:6x900GB 10K	\$1.00	10%	\$0.90	\$0.00	\$1,101.88	\$771.31	\$537.50	\$537.50	\$537.50	UE	VNXE HARDWARE	
V32D12DN5QN12	VNXe322xSP DPEDC25x2.5DS12x1200GB10K	\$1.00	10%	\$0.90	\$0.00	\$1,960.31	\$1,372.22	\$956.25	\$956.25	\$956.25	UE	VNXE HARDWARE	
V32D12DN5QN25	VNXe322xSP DPEDC25x2.5DS25x1200GB10K	\$1.00	10%	\$0.90	\$0.00	\$2,750.69	\$1,925.48	\$1,341.80	\$1,341.80	\$1,341.80	UE	VNXE HARDWARE	
V32D12DN5QN6	VNXe322xSP DPEDC25x2.5DS6x1200GB10K	\$1.00	10%	\$0.90	\$0.00	\$1,163.38	\$814.36	\$567.50	\$567.50	\$567.50	UE	VNXE HARDWARE	
V32D12DN5QS12	VNXe322xSP DPEDC25x2.5DS12x600GB 10K	\$1.00	10%	\$0.90	\$0.00	\$1,509.31	\$1,056.52	\$736.25	\$736.25	\$736.25	UE	VNXE HARDWARE	
V32D12DN5QS25	VNXe322xSP DPEDC25x2.5DS25x600GB 10K	\$1.00	10%	\$0.90	\$0.00	\$2,005.93	\$1,404.15	\$978.50	\$978.50	\$978.50	UE	VNXE HARDWARE	
V32D12DN5QS6	VNXe322xSP DPEDC25x2.5DS6x600GB 10K	\$1.00	10%	\$0.90	\$0.00	\$973.75	\$681.63	\$475.00	\$475.00	\$475.00	UE	VNXE HARDWARE	
V32D32AF12	Unity 400 2U DPE 12x3.5 Drive FLD RK VCE	\$22,474.04	10%	\$20,226.64	\$3,146.37	\$2,696.88	\$2,247.40	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
V32D32AF25	Unity 400 2U DPE 25x2.5 Drive FLD RK VCE	\$22,474.04	10%	\$20,226.64	\$3,146.37	\$2,696.88	\$2,247.40	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
V32D32AF25AF	Unity 400 AFA DPE 25x2.5 FLD RK VCE	\$22,407.02	10%	\$20,166.32	\$2,688.84	\$2,240.70	\$1,792.56	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
V32-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1.00	10%	\$0.90	\$0.00	\$193.73	\$135.61	\$94.50	\$94.50	\$94.50	UE	VNXE HARDWARE
V32-DAE-12U	2U DAE w/12x3.5 INCH DRIVE SLOTSUPGRADE	\$2,613.75	10%	\$2,352.38	\$0.00	\$261.38	\$182.96	\$127.50	\$127.50	\$127.50	UE	VNXE HARDWARE
V32-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1.00	10%	\$0.90	\$0.00	\$342.86	\$240.00	\$167.25	\$167.25	\$167.25	UE	VNXE HARDWARE
V32-DAE-25D	VNXe3200 DC DAE-25x2.5	\$1.00	10%	\$0.90	\$0.00	\$445.88	\$312.11	\$217.50	\$217.50	\$217.50	UE	VNXE HARDWARE
V32-DAE-25DU	VNXe3200 DC DAE-25x2.5 Upgrade	\$6,016.75	10%	\$5,415.08	\$0.00	\$601.68	\$421.17	\$293.50	\$293.50	\$293.50	UE	VNXE HARDWARE
V32-DAE-25U	2U DAE w/25x2.5 INCH DRIVE SLOTSUPGRADE	\$4,627.88	10%	\$4,165.09	\$0.00	\$462.79	\$323.95	\$225.75	\$225.75	\$225.75	UE	VNXE HARDWARE
V32-DC-PS	DC PSU for the 25 drive DAE	\$497.13	10%	\$447.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-DC-PSU	DC PSU For VNXe3200 DC DPE	\$497.13	10%	\$447.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-DPE-NODR	VNXe3200 Authorize Shipment- DPE-No DRV	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-LCC-DAE12	LCC FOR 2U DAE 12 DRIVE	\$1,819.38	10%	\$1,637.44	\$0.00	\$181.94	\$127.36	\$88.75	\$88.75	\$88.75	UE	VNXE HARDWARE
V32-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	\$1,819.38	10%	\$1,637.44	\$0.00	\$181.94	\$127.36	\$88.75	\$88.75	\$88.75	UE	VNXE HARDWARE
V32-MSAS-2M	Two Mini-SAS to Mini-SAS 2 M cable	\$369.00	10%	\$332.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-MSAS-5M	Two Mini-SAS to Mini-SAS 5 M cable	\$922.50	10%	\$830.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32MSAS-HD-2M	Two Mini-SAS HD to Mini-SAS 2 M cable	\$553.50	10%	\$498.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32MSAS-HD-5M	Two Mini-SAS HD to Mini-SAS 5 M cable	\$1,383.75	10%	\$1,245.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PS	PWR SUPPLY FOR VNXE3200/3400 DPE	\$497.13	10%	\$447.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PS-DAE12	Power Supply for 2U 12 DRIVE DAE	\$497.13	10%	\$447.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	\$497.13	10%	\$447.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PWR-0	2 C13 PWRCRD W/ SEV1011 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PWR-1	2 C13 PWRCRD W/ NBR 14136 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PWR-10	2 C13 PWRCRD W/ KSC8305 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PWR-11	2 C13 PWRCRD w/ CNS690 PLUGS 125V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PWR-12	2 C13 PWRCRD W/ NEMA 5-15 PLUGS 125V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PWR-13	2 C13 PWRCRD W/ BS546 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PWR-14	2 C13 PWRCRD W/ SI-32 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PWR-15	2 C13 PWRCRD with IN6SA3 plugs 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PWR-2	2 C13 PWRCRD W/ JISC 8303 PLUGS 125V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PWR-3	2 C13 PWRCRD W/ GB1002 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V32-PWR-4	2 C13 PWRCRD W/ IRAM 2073 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PWR-5	2 C13 PWRCRD W/ BSI 1363 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PWR-6	2 C13 PWRCRD w/ SAA/3 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PWR-7	2 C13 PWRCRD W/ CEE7/7 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PWR-8	2 C13 PWRCRD W/ CEI 23-16 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V32-PWR-9	2 C13PWRCRD W/AFSNTIT 107-2-D1PLG 250V10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V3-2S10300ETU	300GB 10K 6G SAS 2.5 SPARE	\$1.00	10%	\$0.90	\$0.00	\$59.69	\$41.63	\$0.00	\$14.52	\$0.00	\$0.00	UE	VNXE HARDWARE
V3-2S10300EU	300GB 10K 6G SAS 2.5 SPARE	\$1.00	10%	\$0.90	\$0.00	\$59.69	\$41.63	\$0.00	\$14.52	\$0.00	\$0.00	UE	VNXE HARDWARE
V3-2S10-300TU	VNX51/53 300GB 10KSAS DRV25X2.5 DPE/DAE	\$1.00	10%	\$0.90	\$87.28	\$73.85	\$54.38	\$0.00	\$19.00	\$0.00	\$0.00	UE	VNX HARDWARE
V3-2S10-300U	VNX51/53 300GB 10KSAS DRV25X2.5 DPE/DAE	\$1.00	10%	\$0.90	\$73.95	\$62.58	\$46.08	\$0.00	\$16.10	\$0.00	\$0.00	UE	VNX HARDWARE
V3-2S10-600	2.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$615.00	10%	\$553.50	\$104.55	\$92.25	\$67.65	\$0.00	\$24.00	\$0.00	\$0.00	UE	VNX HARDWARE
V3-2S10600ETU	600GB 10K 6G SAS 2.5 SPARE	\$978.88	10%	\$880.99	\$0.00	\$87.02	\$60.69	\$0.00	\$21.17	\$0.00	\$0.00	UE	VNXE HARDWARE
V3-2S10-600TU	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	\$978.88	10%	\$880.99	\$127.25	\$107.68	\$79.29	\$0.00	\$27.70	\$0.00	\$0.00	UE	VNX HARDWARE
V3-2S10-600U	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	\$1.00	10%	\$0.90	\$107.93	\$91.33	\$67.25	\$0.00	\$23.49	\$0.00	\$0.00	UE	VNX HARDWARE
V3-2S10-900	2.5 IN 900GB 10K 6GB SAS DISK DRIVE	\$840.50	10%	\$756.45	\$142.89	\$126.08	\$92.46	\$0.00	\$32.80	\$0.00	\$0.00	UE	VNX HARDWARE
V3-2S10900ETU	900GB 10K 6G SAS 2.5 SPARE	\$1,322.25	10%	\$1,190.03	\$0.00	\$117.55	\$81.98	\$0.00	\$28.60	\$0.00	\$0.00	UE	VNXE HARDWARE
V3-2S10-900TU	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	\$1,322.25	10%	\$1,190.03	\$171.89	\$145.45	\$107.10	\$0.00	\$37.41	\$0.00	\$0.00	UE	VNX HARDWARE
V3-2S10-900U	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	\$1,122.38	10%	\$1,010.14	\$145.91	\$123.46	\$90.91	\$0.00	\$31.76	\$0.00	\$0.00	UE	VNX HARDWARE
V32S10E900ETU	900GB 10K 6G SAS 2.5 SPARE	\$1.00	10%	\$0.90	\$226.53	\$199.88	\$146.58	\$0.00	\$52.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V3-2S10E900EU	900GB 2.5 SELF ENCRYPT DRIVE UPG	\$1.00	10%	\$0.90	\$0.00	\$164.93	\$115.03	\$0.00	\$40.13	\$0.00	\$0.00	UE	VNXE HARDWARE
V3-2S6F-100	2.5 IN 100GB 6GB SAS FLASH DRIVE	\$2,034.63	10%	\$1,831.17	\$345.89	\$305.19	\$223.81	\$0.00	\$79.40	\$0.00	\$0.00	UE	VNX HARDWARE
V3-2S6F10053	2X100GB 2.5 IN EFD FOR VNX5300 FF PROMO	\$4,786.75	10%	\$4,308.08	\$813.75	\$718.01	\$526.54	\$0.00	\$186.80	\$0.00	\$0.00	UE	NA
V32S6F100ETU	100GB 2.5 EFD SPARE	\$1.00	10%	\$0.90	\$548.89	\$484.31	\$355.16	\$0.00	\$126.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V3-2S6F100EU	100GB EFD 6G SAS 2.5 SPARE	\$1.00	10%	\$0.90	\$0.00	\$287.49	\$200.50	\$0.00	\$69.95	\$0.00	\$0.00	UE	VNXE HARDWARE
V3-2S6F-100TU	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	\$1.00	10%	\$0.90	\$420.40	\$355.73	\$261.94	\$0.00	\$91.50	\$0.00	\$0.00	UE	VNX HARDWARE
V3-2S6F-100U	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	\$1.00	10%	\$0.90	\$357.11	\$302.17	\$222.51	\$0.00	\$77.72	\$0.00	\$0.00	UE	VNX HARDWARE
V3-2S6F-200	2.5 IN 200GB 6GB SAS FLASH DRIVE	\$3,848.88	10%	\$3,463.99	\$654.31	\$577.33	\$423.38	\$0.00	\$150.20	\$0.00	\$0.00	UE	VNX HARDWARE
V32S6F200ETU	200GB 2.5 EFD SPARE	\$6,114.13	10%	\$5,502.72	\$1,039.40	\$917.12	\$672.55	\$0.00	\$238.60	\$0.00	\$0.00	UE	VNXE HARDWARE
V3-2S6F-200TU	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	\$6,119.25	10%	\$5,507.33	\$795.50	\$673.12	\$495.66	\$0.00	\$173.13	\$0.00	\$0.00	UE	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V3-2S6F-200U	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	\$5,201.88	10%	\$4,681.69	\$676.24	\$572.21	\$421.35	\$0.00	\$147.18	\$0.00	UE	VNX HARDWARE	
V32SFP-TWAX-1M	Qty 4 1M ACTIVE TWINAX 10G CABLE	\$1,004.50	10%	\$904.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
V32SFP-TWAX-3M	Qty 4 3M ACTIVE TWINAX 10G CABLE	\$1,204.38	10%	\$1,083.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
V32SFP-TWAX-5M	Qty 4 5M ACTIVE TWINAX 10G CABLE	\$1,476.00	10%	\$1,328.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
V32-SP	VNXe 3200 STORAGE PROCESSOR NO DIMM	\$7,190.38	10%	\$6,471.34	\$0.00	\$719.04	\$503.33	\$350.75	\$350.75	\$350.75	UE	VNXE HARDWARE	
V32-SP-DIMM	VNXe 3200 SP MEMORY 8GB DIMM	\$312.63	10%	\$281.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
V32-SSD	STORAGE PROCESSOR SSD MSATA	\$1,049.60	10%	\$944.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
V33BD48AF25AF	Unity 550F DPE 25x2.5 DRV FLD VCE	\$49,573.28	10%	\$44,615.95	\$5,948.79	\$4,957.33	\$3,965.86	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
V33D48AF12	Unity 500 2U DPE 12x3.5 Drive FLD RK VCE	\$46,904.75	10%	\$42,214.28	\$6,566.67	\$5,628.57	\$4,690.48	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
V33D48AF25	Unity 500 2U DPE 25x2.5 Drive FLD RK VCE	\$46,904.75	10%	\$42,214.28	\$6,566.67	\$5,628.57	\$4,690.48	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
V33D48AF25AF	Unity 500 AFA DPE 25x2.5 FLD RK VCE	\$46,764.88	10%	\$42,088.39	\$5,611.79	\$4,676.49	\$3,741.19	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
V34BD64AF25AF	Unity 650F DPE 25x2.5 DRV FLD VCE	\$108,660.01	10%	\$97,794.01	\$13,039.20	\$10,866.00	\$8,692.80	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
V34D64AF12	Unity 600 2U DPE 12x3.5 Drive FLD RK VCE	\$99,075.91	10%	\$89,168.32	\$13,870.63	\$11,889.11	\$9,907.59	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
V34D64AF25	Unity 600 2U DPE 25x2.5 Drive FLD RK VCE	\$99,075.91	10%	\$89,168.32	\$13,870.63	\$11,889.11	\$9,907.59	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
V34D64AF25AF	Unity 600 AFA DPE 25x2.5 FLD RK VCE	\$98,780.46	10%	\$88,902.41	\$11,853.65	\$9,878.05	\$7,902.44	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
V3-5RACK-9U	VNXE 9U RACK	\$1,722.00	10%	\$1,549.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
V3D12AN15CXL12	VNXE33002SP DPE15X3.512x4TB NLS	\$1.00	10%	\$0.90	\$0.00	\$2,829.00	\$1,980.30	\$0.00	\$828.00	\$0.00	UE	VNXE HARDWARE	
V3D12AR15CXL12	VNXE33002SP DPE15X3.512x4TBNLSRK	\$28,290.00	10%	\$25,461.00	\$0.00	\$2,829.00	\$1,980.30	\$0.00	\$828.00	\$0.00	UE	VNXE HARDWARE	
V3-VS07-010	1TB 7200RPM 6GB SAS DISK DRIVE	\$410.00	10%	\$369.00	\$69.70	\$61.50	\$45.10	\$0.00	\$16.00	\$0.00	UE	VNX HARDWARE	
V3-VS07-010-6	6TB SAS DISK PACK (6 x 1TB 7200RPM)	\$2,900.75	10%	\$2,610.68	\$0.00	\$348.09	\$243.66	\$0.00	\$84.90	\$0.00	UE	VNXE HARDWARE	
V3-VS07-0106U	6TB SAS DISK PACK (6 x 1TB 72k)UPG	\$3,925.75	10%	\$3,533.18	\$0.00	\$349.00	\$243.40	\$0.00	\$84.91	\$0.00	UE	VNXE HARDWARE	
V3-VS07-010EU	1TB 7200RPM NL-SAS DRIVE	\$1.00	10%	\$0.90	\$0.00	\$58.32	\$40.67	\$0.00	\$14.19	\$0.00	UE	VNXE HARDWARE	
V3-VS07-010TU	VNX 33/51/53 1T DRV-15X3.5IN DPE/DAE U	\$1.00	10%	\$0.90	\$85.28	\$72.16	\$53.14	\$0.00	\$18.56	\$0.00	UE	VNX HARDWARE	
V3VS07-010TUE	1TB 7200RPM NL-SAS DRIVE UPGRADE	\$656.00	10%	\$590.40	\$0.00	\$58.32	\$40.67	\$0.00	\$14.19	\$0.00	UE	VNXE HARDWARE	
V3-VS07-010U	VNX 51/53 1T DRV-15X3.5IN DPE/DAE U	\$1.00	10%	\$0.90	\$72.62	\$61.45	\$45.25	\$0.00	\$15.81	\$0.00	UE	VNX HARDWARE	
V3-VS07-010UE	1TB 7200RPM NL-SAS DRIVE UPGRADE	\$1.00	10%	\$0.90	\$0.00	\$58.32	\$40.67	\$0.00	\$14.19	\$0.00	UE	VNXE HARDWARE	
V3-VS07-020	2TB 7200RPM 6GB SAS DISK DRIVE	\$640.63	10%	\$576.57	\$108.91	\$96.09	\$70.47	\$0.00	\$25.00	\$0.00	UE	VNX HARDWARE	
V3-VS07-020-6	12TB SAS DISK PACK 6X2TB 7200RPM DISKS	\$4,428.00	10%	\$3,985.20	\$0.00	\$531.36	\$371.95	\$0.00	\$129.60	\$0.00	UE	VNXE HARDWARE	
V3-VS07-0206U	12TB SAS DISK PACK (6 x 2TB 72k)UPG	\$5,996.25	10%	\$5,396.63	\$0.00	\$533.07	\$371.77	\$0.00	\$129.69	\$0.00	UE	VNXE HARDWARE	
V3-VS07-020EU	2TB 7200RPM 3.5 SAS DRIVE SPARE UPGRADE	\$999.38	10%	\$899.44	\$0.00	\$88.84	\$61.96	\$0.00	\$21.62	\$0.00	UE	VNXE HARDWARE	
V3-VS07-020TU	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	\$1,014.75	10%	\$913.28	\$131.92	\$111.62	\$82.19	\$0.00	\$28.71	\$0.00	UE	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V3VS07-020TUE	2TB 7200RPM NL-SAS DRIVE UPGRADE	\$999.38	10%	\$899.44	\$0.00	\$88.84	\$61.96	\$0.00	\$21.62	\$0.00	UE	VNXE HARDWARE	
V3-VS07-020U	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	\$1.00	10%	\$0.90	\$111.93	\$94.71	\$69.74	\$0.00	\$24.36	\$0.00	UE	VNX HARDWARE	
V3-VS07-030	3.5 IN 3TB 7.2K 6GB SAS DISK DRIVE	\$912.25	10%	\$821.03	\$155.08	\$136.84	\$100.35	\$0.00	\$35.60	\$0.00	UE	VNX HARDWARE	
V3VS07-030ETU	3TB 7200RPM NL-SAS SPARE	\$1,419.63	10%	\$1,277.67	\$0.00	\$126.20	\$88.02	\$0.00	\$30.71	\$0.00	UE	VNXE HARDWARE	
V3-VS07-030TU	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,445.25	10%	\$1,300.73	\$187.88	\$158.98	\$117.07	\$0.00	\$40.89	\$0.00	UE	VNX HARDWARE	
V3-VS07-030U	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1.00	10%	\$0.90	\$159.90	\$135.30	\$99.63	\$0.00	\$34.80	\$0.00	UE	VNX HARDWARE	
V3-VS07-040	3.5 IN 4TB 7.2K 6GB SAS DISK DRIVE	\$1,112.13	10%	\$1,000.92	\$189.06	\$166.82	\$122.33	\$0.00	\$43.40	\$0.00	UE	VNX HARDWARE	
V3-VS07-040E	4TB 7.2K NL-SAS 3.5 DRIVE	\$1,281.25	10%	\$1,153.13	\$0.00	\$153.75	\$107.63	\$0.00	\$37.50	\$0.00	UE	VNXE HARDWARE	
V3-VS07-040ETU	4TB 7.2K NL-SAS 3.5 DRIVE TAA UPG	\$1,711.75	10%	\$1,540.58	\$0.00	\$152.17	\$106.13	\$0.00	\$37.02	\$0.00	UE	VNXE HARDWARE	
V3-VS07-040EU	4TB 7.2K NL-SAS 3.5 DRIVE UPG	\$1,711.75	10%	\$1,540.58	\$0.00	\$152.17	\$106.13	\$0.00	\$37.02	\$0.00	UE	VNXE HARDWARE	
V3-VS07-040TU	VNX 4TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,711.75	10%	\$1,540.58	\$222.53	\$188.29	\$138.65	\$0.00	\$48.43	\$0.00	UE	VNX HARDWARE	
V3-VS07-040U	VNX51/53 4TB NL SAS DRV DPE/DAE UPGRADE	\$1.00	10%	\$0.90	\$189.22	\$160.11	\$117.90	\$0.00	\$41.18	\$0.00	UE	VNX HARDWARE	
V3VS07E030ETU	3TB NL-SAS 3.5 SELF ENCRYPT DRIVE UPG	\$1.00	10%	\$0.90	\$0.00	\$177.23	\$123.60	\$0.00	\$43.12	\$0.00	UE	VNXE HARDWARE	
V3-VS07E030EU	3TB NL-SAS 3.5 SELF ENCRYPT DRIVE UPG	\$1.00	10%	\$0.90	\$0.00	\$177.23	\$123.60	\$0.00	\$43.12	\$0.00	UE	VNXE HARDWARE	
V3-VS10-300	3.5 IN 300GB 10K 6GB SAS DISK DRIVE	\$451.00	10%	\$405.90	\$76.67	\$67.65	\$49.61	\$0.00	\$17.60	\$0.00	UE	VNX HARDWARE	
V3-VS10-300TU	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	\$712.38	10%	\$641.14	\$92.61	\$78.36	\$57.70	\$0.00	\$20.16	\$0.00	UE	VNX HARDWARE	
V3-VS10-300U	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	\$1.00	10%	\$0.90	\$78.62	\$66.52	\$48.98	\$0.00	\$17.11	\$0.00	UE	VNX HARDWARE	
V3-VS10-600	3.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$615.00	10%	\$553.50	\$104.55	\$92.25	\$67.65	\$0.00	\$24.00	\$0.00	UE	VNX HARDWARE	
V3-VS10-600TU	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE	\$978.88	10%	\$880.99	\$127.25	\$107.68	\$79.29	\$0.00	\$27.70	\$0.00	UE	VNX HARDWARE	
V3-VS10-600U	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE	\$1.00	10%	\$0.90	\$107.93	\$91.33	\$67.25	\$0.00	\$23.49	\$0.00	UE	VNX HARDWARE	
V3-VS10-900	3.5 IN 900GB 10K SAS DISK DRIVE	\$840.50	10%	\$756.45	\$142.89	\$126.08	\$92.46	\$0.00	\$32.80	\$0.00	UE	VNX HARDWARE	
V3VS10900ETU	900GB 10K 3.5 SAS SPARE	\$1,455.50	10%	\$1,309.95	\$0.00	\$129.39	\$90.24	\$0.00	\$31.48	\$0.00	UE	VNXE HARDWARE	
V3-VS10-900TU	VNX 33/35 900G10KDRV-15X3.5IN DPE/DAE U	\$1,455.50	10%	\$1,309.95	\$189.22	\$160.11	\$117.90	\$0.00	\$41.18	\$0.00	UE	VNX HARDWARE	
V3-VS10-900U	VNX 51/53 900G10KDRV-15X3.5IN DPE/DAE U	\$1,235.13	10%	\$1,111.62	\$160.57	\$135.86	\$100.05	\$0.00	\$34.95	\$0.00	UE	VNX HARDWARE	
V3VS10E900ETU	900GB 3.5 SELF ENCRYPT DRIVE UPG	\$1.00	10%	\$0.90	\$0.00	\$178.60	\$124.56	\$0.00	\$43.45	\$0.00	UE	VNXE HARDWARE	
V3-VS10E900EU	900GB 3.5 SELF ENCRYPT DRIVE UPG	\$1.00	10%	\$0.90	\$0.00	\$178.60	\$124.56	\$0.00	\$43.45	\$0.00	UE	VNXE HARDWARE	
V3-VS15-300	300GB 15K SAS DISK DRIVE	\$574.00	10%	\$516.60	\$97.58	\$86.10	\$63.14	\$0.00	\$22.40	\$0.00	UE	VNX HARDWARE	
V3-VS15-300-6	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	\$4,043.63	10%	\$3,639.27	\$0.00	\$485.24	\$339.66	\$0.00	\$118.35	\$0.00	UE	VNXE HARDWARE	
V3-VS15-3006U	1800GB SAS DISK PK(6x300GB 15K 3.5)UPG	\$5,463.25	10%	\$4,916.93	\$0.00	\$485.68	\$338.72	\$0.00	\$118.17	\$0.00	UE	VNXE HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
V3-VS15-300-7	2100GB SAS DISK PACK (7X 300GB 15K 3.5)	\$4,720.13	10%	\$4,248.12	\$0.00	\$566.42	\$396.49	\$0.00	\$138.15	\$0.00	UE	VNXE HARDWARE
V3-VS15-3007U	2100GB SAS DISK PACK (7 x 300GB 15K) UPG	\$6,370.38	10%	\$5,733.34	\$0.00	\$566.33	\$394.96	\$0.00	\$137.79	\$0.00	UE	VNXE HARDWARE
V3-VS15-300EU	300GB 15K 3.5 SAS SPARE	\$912.25	10%	\$821.03	\$0.00	\$81.10	\$56.56	\$0.00	\$19.73	\$0.00	UE	VNXE HARDWARE
V3-VS15-300TU	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	\$912.25	10%	\$821.03	\$118.59	\$100.35	\$73.89	\$0.00	\$25.81	\$0.00	UE	VNX HARDWARE
V3VS15-300TUE	300GB 15K SAS DRIVE UPGRADE	\$912.25	10%	\$821.03	\$0.00	\$81.10	\$56.56	\$0.00	\$19.73	\$0.00	UE	VNXE HARDWARE
V3-VS15-300U	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	\$1.00	10%	\$0.90	\$100.60	\$85.13	\$62.68	\$0.00	\$21.90	\$0.00	UE	VNX HARDWARE
V3-VS15-600	600GB 15K SAS DISK DRIVE	\$907.13	10%	\$816.42	\$154.21	\$136.07	\$99.78	\$0.00	\$35.40	\$0.00	UE	VNX HARDWARE
V3-VS15-600-6	3600GB SAS DISK PACK (6 X 600GB 15K 3.5)	\$6,426.75	10%	\$5,784.08	\$0.00	\$771.21	\$539.85	\$0.00	\$188.10	\$0.00	UE	VNXE HARDWARE
V3-VS15-6006U	3600GB SAS DISK PK(6x600GB 15K 3.5)UPG	\$8,671.50	10%	\$7,804.35	\$0.00	\$770.90	\$537.63	\$0.00	\$187.56	\$0.00	UE	VNXE HARDWARE
V3-VS15-600-7	4200GB SAS DISK PACK (7X 600GB 15K 3.5)	\$7,492.75	10%	\$6,743.48	\$0.00	\$899.13	\$629.39	\$0.00	\$219.30	\$0.00	UE	VNXE HARDWARE
V3-VS15-6007U	4200GB SAS DISK PK (7x600GB 15K)UPG	\$10,116.75	10%	\$9,105.08	\$0.00	\$899.38	\$627.24	\$0.00	\$218.82	\$0.00	UE	VNXE HARDWARE
V3-VS15-600EU	600GB 15K 3.5 SAS SPARE	\$1,440.13	10%	\$1,296.12	\$0.00	\$128.03	\$89.29	\$0.00	\$31.15	\$0.00	UE	VNXE HARDWARE
V3-VS15-600TU	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE	\$1,450.38	10%	\$1,305.34	\$188.55	\$159.54	\$117.48	\$0.00	\$41.04	\$0.00	UE	VNX HARDWARE
V3VS15-600TUE	600GB 15K SAS DRIVE UPGRADE	\$1,440.13	10%	\$1,296.12	\$0.00	\$128.03	\$89.29	\$0.00	\$31.15	\$0.00	UE	VNXE HARDWARE
V3-VS15-600U	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE	\$1.00	10%	\$0.90	\$160.57	\$135.86	\$100.05	\$0.00	\$34.95	\$0.00	UE	VNX HARDWARE
V3-VS6F-100	100GB FLASH DRIVE	\$2,044.88	10%	\$1,840.39	\$347.63	\$306.73	\$224.94	\$0.00	\$79.80	\$0.00	UE	VNX HARDWARE
V3-VS6F-100-5	500GB FLASH DISK PACK	\$12,018.13	10%	\$10,816.32	\$0.00	\$1,442.18	\$1,009.52	\$0.00	\$351.75	\$0.00	UE	VNXE HARDWARE
V3-VS6F10053	2X100GB 3.5 IN EFD FOR VNX5300 FF PROMO	\$4,807.25	10%	\$4,326.53	\$817.23	\$721.09	\$528.80	\$0.00	\$187.60	\$0.00	UE	NA
V3-VS6F-1005U	500GB FLASH DISK PACK (5 x 100GB)UPG	\$16,230.88	10%	\$14,607.79	\$0.00	\$1,442.92	\$1,006.31	\$0.00	\$351.06	\$0.00	UE	VNXE HARDWARE
V3-VS6F100ETU	100GB EFD SAS DRIVE UPGRADE	\$1.00	10%	\$0.90	\$0.00	\$288.40	\$201.14	\$0.00	\$70.17	\$0.00	UE	VNXE HARDWARE
V3-VS6F-100EU	100GB 3.5 EFD SPARE	\$3,244.13	10%	\$2,919.72	\$0.00	\$288.40	\$201.14	\$0.00	\$70.17	\$0.00	UE	VNXE HARDWARE
V3-VS6F-100TU	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	\$1.00	10%	\$0.90	\$421.74	\$356.85	\$262.77	\$0.00	\$91.79	\$0.00	UE	VNX HARDWARE
V3-VS6F-100U	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	\$1.00	10%	\$0.90	\$358.44	\$303.30	\$223.34	\$0.00	\$78.01	\$0.00	UE	VNX HARDWARE
V3-VS6F-100UE	100GB 3.5 EFD DRIVE UPGRADE	\$1.00	10%	\$0.90	\$0.00	\$288.40	\$201.14	\$0.00	\$70.17	\$0.00	UE	VNXE HARDWARE
V3-VS6F-200	3.5IN 200GB 6GB SAS 520BPS FLASH DRIVE	\$3,874.50	10%	\$3,487.05	\$658.67	\$581.18	\$426.20	\$0.00	\$151.20	\$0.00	UE	VNX HARDWARE
V3-VS6F-200TU	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDAE	\$6,150.00	10%	\$5,535.00	\$799.50	\$676.50	\$498.15	\$0.00	\$174.00	\$0.00	UE	VNX HARDWARE
V3-VS6F-200U	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDAE	\$1.00	10%	\$0.90	\$679.58	\$575.03	\$423.43	\$0.00	\$147.90	\$0.00	UE	VNX HARDWARE
V400MEMLMDIMM128GBU	VxRail-400 Memory 128GB LRDIMM U	\$12,297.00	10%	\$11,067.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
V4122AD	Unity 2U 25x2.5 DAE VCE Dell RCK	\$2,454.64	10%	\$2,209.18	\$343.65	\$294.56	\$245.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
V4122ADAF	Unity 2U 25x2.5 DAE VCE Dell RCK AF	\$2,447.32	10%	\$2,202.59	\$293.68	\$244.73	\$195.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
V4122F	Unity 2U 25x2.5 DAE VCE FLD RCK	\$2,454.64	10%	\$2,209.18	\$343.65	\$294.56	\$245.46	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V4122FAF	Unity 2U 25x2.5 DAE VCE FLD RCK AF	\$2,447.32	10%	\$2,202.59	\$293.68	\$244.73	\$195.79	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
V412380AD	Unity 3U 80x2.5 DAE VCE Dell Rck	\$9,255.20	10%	\$8,329.68	\$1,295.73	\$1,110.62	\$925.52	\$0.00	\$0.00	\$0.00	UM-1	Unity Hybrid	
V412380ADAF	Unity 3U 80x2.5 DAE VCE Dell Rck AF	\$9,227.60	10%	\$8,304.84	\$1,107.31	\$922.76	\$738.21	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
V412380F	Unity 3U 80x2.5 DAE VCE FLD RCK	\$9,255.20	10%	\$8,329.68	\$1,295.73	\$1,110.62	\$925.52	\$0.00	\$0.00	\$0.00	UM-1	Unity Hybrid	
V412380FAF	Unity 3U 80x2.5 DAE VCE FLD RCK AF	\$9,227.60	10%	\$8,304.84	\$1,107.31	\$922.76	\$738.21	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
V4123AD	Unity 3U 15x3.5 DAE VCE Dell RCK	\$2,183.02	10%	\$1,964.72	\$305.62	\$261.96	\$218.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
V4123ADAF	Unity 3U 15x3.5 DAE VCE Dell RCK AF	\$2,176.51	10%	\$1,958.86	\$261.18	\$217.65	\$174.12	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
V4123F	Unity 3U 15x3.5 DAE VCE FLD RCK	\$2,183.02	10%	\$1,964.72	\$305.62	\$261.96	\$218.30	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID	
V4123FAF	Unity 3U 15x3.5 DAE VCE FLD RCK AF	\$2,176.51	10%	\$1,958.86	\$261.18	\$217.65	\$174.12	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
V4-2S07-010	VNX 1TB NL SAS 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$152.15	\$134.25	\$98.45	\$0.00	\$35.80	\$0.00	UM	VNX HARDWARE	
V4-2S07-010TU	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	\$1,205.00	26%	\$891.70	\$156.65	\$132.55	\$97.61	\$0.00	\$34.95	\$0.00	UM	VNX HARDWARE	
V4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	\$1,205.00	26%	\$891.70	\$156.65	\$132.55	\$97.61	\$0.00	\$34.95	\$0.00	UM	VNX HARDWARE	
V4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$243.95	\$215.25	\$157.85	\$0.00	\$57.40	\$0.00	UM	VNX HARDWARE	
V4-2S10-012TU	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	\$1,890.00	26%	\$1,398.60	\$245.70	\$207.90	\$153.09	\$0.00	\$54.81	\$0.00	UM	VNX HARDWARE	
V4-2S10-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	\$1,945.00	26%	\$1,439.30	\$252.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	UM	VNX HARDWARE	
V4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$146.20	\$129.00	\$94.60	\$0.00	\$34.40	\$0.00	UM	VNX HARDWARE	
V4-2S10-600TU	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,165.00	26%	\$862.10	\$151.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	UM	VNX HARDWARE	
V4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,165.00	26%	\$862.10	\$151.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	UM	VNX HARDWARE	
V4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$192.95	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	UM	VNX HARDWARE	
V4-2S10-900TU	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,530.00	26%	\$1,132.20	\$198.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	UM	VNX HARDWARE	
V4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,530.00	26%	\$1,132.20	\$198.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	UM	VNX HARDWARE	
V4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$211.65	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	UM	VNX HARDWARE	
V4-2S15-300TU	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,680.00	26%	\$1,243.20	\$218.40	\$184.80	\$136.08	\$0.00	\$48.72	\$0.00	UM	VNX HARDWARE	
V4-2S15-300U	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,680.00	26%	\$1,243.20	\$218.40	\$184.80	\$136.08	\$0.00	\$48.72	\$0.00	UM	VNX HARDWARE	
V4-2S15-600	VNX2 600GB 15K SAS 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$237.15	\$209.25	\$153.45	\$0.00	\$55.80	\$0.00	UM	VNX HARDWARE	
V4-2S15-600TU	VNX2 600GB 15K SAS 25X2.5 TAA UPG	\$1,885.00	26%	\$1,394.90	\$245.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	UM	VNX HARDWARE	
V4-2S15-600U	VNX2 600GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,885.00	26%	\$1,394.90	\$245.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	UM	VNX HARDWARE	
V4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$413.95	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	UM	VNX HARDWARE	
V4-2S6F-100-FP	VNX 100GB SSD 25X2.5 DPE/DAE-FP	\$2,435.00	26%	\$1,801.90	\$661.87	\$584.00	\$409.00	\$0.00	\$97.40	\$0.00	UM	NA	
V4-2S6F-100TU	VNX 100GB EFD 25X2.5 DPE/DAE UPG	\$3,290.00	26%	\$2,434.60	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	UM	VNX HARDWARE	
V4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE UPG	\$3,290.00	26%	\$2,434.60	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	UM	VNX HARDWARE	
V4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$653.65	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	UM	VNX HARDWARE	
V4-2S6F-200-FP	VNX 200GB SSD 25X2.5 DPE/DAE-FP	\$4,405.00	26%	\$3,259.70	\$1,260.27	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	UM	NA	
V4-2S6F-200TU	VNX 200GB EFD 25X2.5 DPE/DAE UPG	\$5,190.00	26%	\$3,840.60	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	UM	VNX HARDWARE	
V4-2S6F-200U	VNX 200GB SSD 25X2.5 DPE/DAE UPG	\$5,190.00	26%	\$3,840.60	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	UM	VNX HARDWARE	
V4-2S6FX1.6TB-10	Flash Power Pack VNX2 1.6TB 10X2.5	\$97,900.00	26%	\$72,446.00	\$16,643.00	\$14,685.00	\$10,769.00	\$0.00	\$3,916.00	\$0.00	UM	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
V4-2S6FX1.6TBU-10	Flash Power Pack VNX2 1.6TB 10X2.5 UPG	\$117,450.00	26%	\$86,913.00	\$15,268.50	\$12,919.50	\$9,513.45	\$0.00	\$3,406.05	\$0.00	UM	VNX HARDWARE
V4-2S6FX-100	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$315.35	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	UM	VNX HARDWARE
V4-2S6FX-100-FP	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE-FP	\$1,855.00	26%	\$1,372.70	\$315.35	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	UM	NA
V4-2S6FX-100TU	VNX 100GB FAST VP EFD 25X2.5 DPE/DAE UPG	\$1.00	26%	\$0.74	\$289.25	\$244.75	\$180.23	\$0.00	\$64.53	\$0.00	UM	VNX HARDWARE
V4-2S6FX-100U	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$1.00	26%	\$0.74	\$289.25	\$244.75	\$180.23	\$0.00	\$64.53	\$0.00	UM	VNX HARDWARE
V4-2S6FX-1600	VNX 1600GB MLC SSD 25X2.5 DAE	\$1.00	26%	\$0.74	\$1,664.30	\$1,468.50	\$1,076.90	\$0.00	\$391.60	\$0.00	UM	VNX HARDWARE
V4-2S6FX-1600TU	VNX 1600GB MLC SSD 25X2.5 DAE U/G	\$11,745.00	26%	\$8,691.30	\$1,526.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	UM	VNX HARDWARE
V4-2S6FX-1600U	VNX 1600GB MLC SSD 25X2.5 DAE U/G	\$11,745.00	26%	\$8,691.30	\$1,526.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	UM	VNX HARDWARE
V4-2S6FX-200	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$362.10	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	UM	VNX HARDWARE
V4-2S6FX-200-10	Flash Power Pack VNX2 200GB 10X2.5	\$21,300.00	26%	\$15,762.00	\$3,621.00	\$3,195.00	\$2,343.00	\$0.00	\$852.00	\$0.00	UM	VNX HARDWARE
V4-2S6FX-200-100	Flash Power Pack VNX2 200GB 100X2.5	\$185,400.00	26%	\$137,196.00	\$31,518.00	\$27,810.00	\$20,394.00	\$0.00	\$7,416.00	\$0.00	UM	VNX HARDWARE
V4-2S6FX-200-21	Flash Power Pack VNX2 200GB 21X2.5	\$44,730.00	26%	\$33,100.20	\$7,604.10	\$6,709.50	\$4,920.30	\$0.00	\$1,789.20	\$0.00	UM	VNX HARDWARE
V4-2S6FX-200-25	Flash Power Pack VNX2 200GB 25X2.5	\$53,250.00	26%	\$39,405.00	\$9,052.50	\$7,987.50	\$5,857.50	\$0.00	\$2,130.00	\$0.00	UM	VNX HARDWARE
V4-2S6FX-200-50	Flash Power Pack VNX2 200GB 50X2.5	\$100,425.00	26%	\$74,314.50	\$17,072.25	\$15,063.75	\$11,046.75	\$0.00	\$4,017.00	\$0.00	UM	VNX HARDWARE
V4-2S6FX-200-FP	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE-FP	\$3,355.00	26%	\$2,482.70	\$570.35	\$503.25	\$369.05	\$0.00	\$134.20	\$0.00	UM	NA
V4-2S6FX-200TU	VNX 200GB FAST VP EFD 25X2.5 DPE/DAE UPG	\$2,555.00	26%	\$1,890.70	\$332.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	UM	VNX HARDWARE
V4-2S6FX-200TU-50	Flash Power Pack VNX2 200GB 50X2.5 UPG	\$120,510.00	26%	\$89,177.40	\$15,666.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	UM	VNX HARDWARE
V4-2S6FX-200U	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$2,555.00	26%	\$1,890.70	\$332.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	UM	VNX HARDWARE
V4-2S6FX-200U-10	Flash Power Pack VNX2 200GB 10X2.5 UPG	\$25,550.00	26%	\$18,907.00	\$3,321.50	\$2,810.50	\$2,069.55	\$0.00	\$740.95	\$0.00	UM	VNX HARDWARE
V4-2S6FX-200U-21	Flash Power Pack VNX2 200GB 21X2.5 UPG	\$53,655.00	26%	\$39,704.70	\$6,975.15	\$5,902.05	\$4,346.06	\$0.00	\$1,556.00	\$0.00	UM	VNX HARDWARE
V4-2S6FX-200U-25	Flash Power Pack VNX2 200GB 25X2.5 UPG	\$63,875.00	26%	\$47,267.50	\$8,303.75	\$7,026.25	\$5,173.88	\$0.00	\$1,852.38	\$0.00	UM	VNX HARDWARE
V4-2S6FX-200U-50	Flash Power Pack VNX2 200GB 50X2.5 UPG	\$120,510.00	26%	\$89,177.40	\$15,666.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	UM	VNX HARDWARE
V4-2S6FX-400	VNX 400GB FAST VP SSD 25X2.5 DPE/DAEE	\$1.00	26%	\$0.74	\$576.30	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	UM	VNX HARDWARE
V4-2S6FX-400-10	Flash Power Pack VNX2 400GB 10X2.5	\$33,900.00	26%	\$25,086.00	\$5,763.00	\$5,085.00	\$3,729.00	\$0.00	\$1,356.00	\$0.00	UM	VNX HARDWARE
V4-2S6FX-400-21	Flash Power Pack VNX2 400GB 21X2.5	\$71,190.00	26%	\$52,680.60	\$12,102.30	\$10,678.50	\$7,830.90	\$0.00	\$2,847.60	\$0.00	UM	VNX HARDWARE
V4-2S6FX-400-25	Flash Power Pack VNX2 400GB 25X2.5	\$84,750.00	26%	\$62,715.00	\$14,407.50	\$12,712.50	\$9,322.50	\$0.00	\$3,390.00	\$0.00	UM	VNX HARDWARE
V4-2S6FX-4005	HPC 400GB FASTVP 2.5 DPE/DAE 5 PACK	\$27,075.00	26%	\$20,035.50	\$4,602.75	\$4,061.25	\$2,978.25	\$0.00	\$1,083.00	\$0.00	UM	NA
V4-2S6FX-400-50	Flash Power Pack VNX2 400GB 50X2.5	\$169,500.00	26%	\$125,430.00	\$28,815.00	\$25,425.00	\$18,645.00	\$0.00	\$6,780.00	\$0.00	UM	VNX HARDWARE
V4-2S6FX-400-FP	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE-FP	\$5,415.00	26%	\$4,007.10	\$920.55	\$812.25	\$595.65	\$0.00	\$216.60	\$0.00	UM	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V4-2S6FX-400TU	VNX 400GB FAST VP EFD 25X2.5 DPE/DAE UPG	\$4,070.00	26%	\$3,011.80	\$529.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	UM	VNX HARDWARE	
V4-2S6FX-400U	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$4,070.00	26%	\$3,011.80	\$529.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	UM	VNX HARDWARE	
V4-2S6FX-400U-10	Flash Power Pack VNX2 400GB 10X2.5 UPG	\$40,700.00	26%	\$30,118.00	\$5,291.00	\$4,477.00	\$3,296.70	\$0.00	\$1,180.30	\$0.00	UM	VNX HARDWARE	
V4-2S6FX-400U-21	Flash Power Pack VNX2 400GB 21X2.5 UPG	\$85,470.00	26%	\$63,247.80	\$11,111.10	\$9,401.70	\$6,923.07	\$0.00	\$2,478.63	\$0.00	UM	VNX HARDWARE	
V4-2S6FX-400U-25	Flash Power Pack VNX2 400GB 25X2.5 UPG	\$101,750.00	26%	\$75,295.00	\$13,227.50	\$11,192.50	\$8,241.75	\$0.00	\$2,950.75	\$0.00	UM	VNX HARDWARE	
V4-2S6FX-800	VNX 800GB MLC SSD 25X2.5 DAE	\$1.00	26%	\$0.74	\$1,019.15	\$899.25	\$659.45	\$0.00	\$239.80	\$0.00	UM	VNX2 HARDWARE	
V4-2S6FX-800-10	Flash Power Pack VNX2 800GB 10X2.5 UPG	\$59,950.00	26%	\$44,363.00	\$10,191.50	\$8,992.50	\$6,594.50	\$0.00	\$2,398.00	\$0.00	UM	VNX HARDWARE	
V4-2S6FX-800-25	Flash Power Pack VNX2 800GB 25X2.5 UPG	\$149,875.00	26%	\$110,907.50	\$25,478.75	\$22,481.25	\$16,486.25	\$0.00	\$5,995.00	\$0.00	UM	VNX2 HARDWARE	
V4-2S6FX-800TU	VNX 800GB MLC SSD 25X2.5 DAE U/G	\$8,780.00	26%	\$6,497.20	\$1,141.40	\$965.80	\$711.18	\$0.00	\$254.62	\$0.00	UM	VNX2 HARDWARE	
V4-2S6FX-800U	VNX 800GB MLC SSD 25X2.5 DAE U/G	\$8,780.00	26%	\$6,497.20	\$1,141.40	\$965.80	\$711.18	\$0.00	\$254.62	\$0.00	UM	VNX2 HARDWARE	
V4-2S6FX-800U-10	Flash Power Pack VNX2 800GB 10X2.5 UPG	\$71,950.00	26%	\$53,243.00	\$9,353.50	\$7,914.50	\$5,827.95	\$0.00	\$2,086.55	\$0.00	UM	VNX HARDWARE	
V4-2S6FXL-1600	VNX 1600GB AFP SSD 25X2.5 DAE	\$1.00	26%	\$0.74	\$1,317.50	\$1,162.50	\$852.50	\$0.00	\$310.00	\$0.00	UM	VNX2 HARDWARE	
V4-2S6FXL-1600TU	VNX 1600GB AFP SSD 25X2.5 DAE UPG	\$12,770.00	26%	\$9,449.80	\$1,660.10	\$1,404.70	\$1,034.37	\$0.00	\$370.33	\$0.00	UM	VNX2 HARDWARE	
V4-2S6FXL-1600U	VNX 1600GB AFP SSD 25X2.5 DAE UPG	\$12,770.00	26%	\$9,449.80	\$1,660.10	\$1,404.70	\$1,034.37	\$0.00	\$370.33	\$0.00	UM	VNX2 HARDWARE	
V4-2S6FXL-3200	VNX 3200GB AFP SSD 25X2.5 DAE	\$15,780.00	26%	\$11,677.20	\$2,682.60	\$2,367.00	\$1,735.80	\$0.00	\$631.20	\$0.00	UM	VNX2 HARDWARE	
V4-2S6FXL-3200TU	VNX 3200GB AFP SSD 25X2.5 DAE UPG	\$25,990.00	26%	\$19,232.60	\$3,378.70	\$2,858.90	\$2,105.19	\$0.00	\$753.71	\$0.00	UM	VNX2 HARDWARE	
V4-2S6FXL-3200U	VNX 3200GB AFP SSD 25X2.5 DAE UPG	\$25,990.00	26%	\$19,232.60	\$3,378.70	\$2,858.90	\$2,105.19	\$0.00	\$753.71	\$0.00	UM	VNX2 HARDWARE	
V4-2S6FXL-400	VNX 400GB AFP SSD 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$507.45	\$447.75	\$328.35	\$0.00	\$119.40	\$0.00	UM	VNX2 HARDWARE	
V4-2S6FXL-400TU	VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG	\$4,920.00	26%	\$3,640.80	\$639.60	\$541.20	\$398.52	\$0.00	\$142.68	\$0.00	UM	VNX2 HARDWARE	
V4-2S6FXL-400U	VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG	\$4,920.00	26%	\$3,640.80	\$639.60	\$541.20	\$398.52	\$0.00	\$142.68	\$0.00	UM	VNX2 HARDWARE	
V4-2S6FXL-800	VNX 800GB AFP SSD 25X2.5 DAE	\$1.00	26%	\$0.74	\$866.15	\$764.25	\$560.45	\$0.00	\$203.80	\$0.00	UM	VNX2 HARDWARE	
V4-2S6FXL-800TU	VNX 800GB AFP SSD 25X2.5 DAE UPG	\$8,390.00	26%	\$6,208.60	\$1,090.70	\$922.90	\$679.59	\$0.00	\$243.31	\$0.00	UM	VNX2 HARDWARE	
V4-2S6FXL-800U	VNX 800GB AFP SSD 25X2.5 DAE UPG	\$8,390.00	26%	\$6,208.60	\$1,090.70	\$922.90	\$679.59	\$0.00	\$243.31	\$0.00	UM	VNX2 HARDWARE	
V4BD6C25AD	Unity 380 DPE 25 x 2.5 Dell FLD RCK	\$10,915.10	10%	\$9,823.59	\$1,528.11	\$1,309.81	\$1,091.51	\$0.00	\$0.00	\$0.00	UM-1	UNITY	
V4BD6C25ADAF	Unity 380F DPE 25 x 2.5 Dell FLD RCK	\$10,882.55	10%	\$9,794.30	\$1,305.91	\$1,088.26	\$870.60	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
V4BD6C25F	Unity 380 DPE 25 x 2.5 Dell FLD RCK	\$10,915.10	10%	\$9,823.59	\$1,528.11	\$1,309.81	\$1,091.51	\$0.00	\$0.00	\$0.00	UM-1	UNITY	
V4BD6C25FAF	Unity 380F DPE 25 x 2.5 Dell FLD RCK	\$10,882.55	10%	\$9,794.30	\$1,305.91	\$1,088.26	\$870.60	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH	
V4-D2S10-012	VNX 1.2TB 10K SAS 120X2.5 DAE	\$1.00	26%	\$0.74	\$243.95	\$215.25	\$157.85	\$0.00	\$57.40	\$0.00	UM	VNX HARDWARE	
V4-D2S10-012TU	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,890.00	26%	\$1,398.60	\$245.70	\$207.90	\$153.09	\$0.00	\$54.81	\$0.00	UM	VNX HARDWARE	
V4-D2S10-012U	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,945.00	26%	\$1,439.30	\$252.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	UM	VNX HARDWARE	
V4-D2S10-600	VNX 600GB 10K SAS 120X2.5 DAE	\$1.00	26%	\$0.74	\$146.20	\$129.00	\$94.60	\$0.00	\$34.40	\$0.00	UM	VNX HARDWARE	
V4-D2S10-600TU	VNX 600GB 10K SAS 120X2.5 DAE UPG	\$1,165.00	26%	\$862.10	\$151.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	UM	VNX HARDWARE	
V4-D2S10-600U	VNX 600GB 10K SAS 120X2.5 DAE UPG	\$1,165.00	26%	\$862.10	\$151.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	UM	VNX HARDWARE	
V4-D2S10-900	VNX 900GB 10K SAS 120X2.5 DAE	\$1.00	26%	\$0.74	\$192.95	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	UM	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
V4-D2S10-900TU	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530.00	26%	\$1,132.20	\$198.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	UM	VNX HARDWARE
V4-D2S10-900U	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530.00	26%	\$1,132.20	\$198.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	UM	VNX HARDWARE
V4-D2S15-300	VNX 300GB 15K SAS 120X2.5 DAE	\$1.00	26%	\$0.74	\$211.65	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	UM	VNX HARDWARE
V4-D2S15-300TU	VNX 300GB 15K SAS 120X2.5 DAE UPG	\$1,680.00	26%	\$1,243.20	\$218.40	\$184.80	\$136.08	\$0.00	\$48.72	\$0.00	UM	VNX HARDWARE
V4-D2S15-300U	VNX 300GB 15K SAS 120X2.5 DAE UPG	\$1,680.00	26%	\$1,243.20	\$218.40	\$184.80	\$136.08	\$0.00	\$48.72	\$0.00	UM	VNX HARDWARE
V4-D2S15-600	VNX 600GB 15K SAS 120X2.5 DAE	\$1.00	26%	\$0.74	\$237.15	\$209.25	\$153.45	\$0.00	\$55.80	\$0.00	UM	VNX HARDWARE
V4-D2S15-600TU	VNX 600GB 15K SAS 120X2.5 DAE UPG	\$1,885.00	26%	\$1,394.90	\$245.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	UM	VNX HARDWARE
V4-D2S15-600U	VNX 600GB 15K SAS 120X2.5 DAE UPG	\$1,885.00	26%	\$1,394.90	\$245.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	UM	VNX HARDWARE
V4-D2S6F-100	VNX 100GB EFD 120X2.5 DAE	\$1.00	26%	\$0.74	\$413.95	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	UM	VNX HARDWARE
V4-D2S6F-100TU	VNX 100GB EFD 120X2.5 DAE UPG	\$3,290.00	26%	\$2,434.60	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	UM	VNX HARDWARE
V4-D2S6F-100U	VNX 100GB EFD 120X2.5 DAE UPG	\$3,290.00	26%	\$2,434.60	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	UM	VNX HARDWARE
V4-D2S6F-200	VNX 200GB EFD 120X2.5 DAE	\$1.00	26%	\$0.74	\$653.65	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	UM	VNX HARDWARE
V4-D2S6F-200TU	VNX 200GB EFD 120X2.5 DAE UPG	\$5,190.00	26%	\$3,840.60	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	UM	VNX HARDWARE
V4-D2S6F-200U	VNX 200GB EFD 120X2.5 DAE UPG	\$5,190.00	26%	\$3,840.60	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	UM	VNX HARDWARE
V4-D2S6FX-100	VNX 100GB FAST VP EFD 120X2.5 DAE	\$1.00	26%	\$0.74	\$315.35	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	UM	VNX2 HARDWARE
V4-D2S6FX-100TU	VNX 100GB FAST VP EFD 120X2.5 DAE UPG	\$1.00	26%	\$0.74	\$352.30	\$298.10	\$219.51	\$0.00	\$78.59	\$0.00	UM	VNX2 HARDWARE
V4-D2S6FX-100U	VNX 100GB FAST VP EFD 120X2.5 DAE UPG	\$1.00	26%	\$0.74	\$352.30	\$298.10	\$219.51	\$0.00	\$78.59	\$0.00	UM	VNX2 HARDWARE
V4-D2S6FX-1600	VNX 1600GB MLC SSD 120X2.5 DAE	\$1.00	26%	\$0.74	\$1,664.30	\$1,468.50	\$1,076.90	\$0.00	\$391.60	\$0.00	UM	VNX HARDWARE
V4-D2S6FX-1600TU	VNX 1600GB MLC SSD 120X2.5 DAE U/G	\$11,745.00	26%	\$8,691.30	\$1,526.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	UM	VNX HARDWARE
V4-D2S6FX-1600U	VNX 1600GB MLC SSD 120X2.5 DAE U/G	\$11,745.00	26%	\$8,691.30	\$1,526.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	UM	VNX HARDWARE
V4-D2S6FX-200	VNX 200GB FAST VP EFD 120X2.5 DAE	\$1.00	26%	\$0.74	\$362.10	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	UM	VNX HARDWARE
V4-D2S6FX-200-10	Flash Power Pack VNX2 200GB 10X2.5D	\$21,300.00	26%	\$15,762.00	\$3,621.00	\$3,195.00	\$2,343.00	\$0.00	\$852.00	\$0.00	UM	VNX HARDWARE
V4-D2S6FX-200-100	Flash Power Pack VNX2 200GB 100X2.5D	\$185,400.00	26%	\$137,196.00	\$31,518.00	\$27,810.00	\$20,394.00	\$0.00	\$7,416.00	\$0.00	UM	VNX HARDWARE
V4-D2S6FX-200-25	Flash Power Pack VNX2 200GB 25X2.5D	\$53,250.00	26%	\$39,405.00	\$9,052.50	\$7,987.50	\$5,857.50	\$0.00	\$2,130.00	\$0.00	UM	VNX HARDWARE
V4-D2S6FX-200-50	Flash Power Pack VNX2 200GB 50X2.5D	\$100,425.00	26%	\$74,314.50	\$17,072.25	\$15,063.75	\$11,046.75	\$0.00	\$4,017.00	\$0.00	UM	VNX HARDWARE
V4-D2S6FX-200TU	VNX 200GB FAST VP EFD 120X2.5 DAE UPG	\$2,555.00	26%	\$1,890.70	\$332.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	UM	VNX HARDWARE
V4-D2S6FX-200TU-50	Flash Power Pack VNX2 200GB 50X2.5D UPG	\$120,510.00	26%	\$89,177.40	\$15,666.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	UM	VNX HARDWARE
V4-D2S6FX-200U	VNX 200GB FAST VP EFD120X2.5 DAE UPG	\$2,555.00	26%	\$1,890.70	\$332.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	UM	VNX HARDWARE
V4-D2S6FX-200U-10	Flash Power Pack VNX2 200GB 10X2.5D UPG	\$25,550.00	26%	\$18,907.00	\$3,321.50	\$2,810.50	\$2,069.55	\$0.00	\$740.95	\$0.00	UM	VNX HARDWARE
V4-D2S6FX-200U-25	Flash Power Pack VNX2 200GB 25X2.5D UPG	\$63,875.00	26%	\$47,267.50	\$8,303.75	\$7,026.25	\$5,173.88	\$0.00	\$1,852.38	\$0.00	UM	VNX HARDWARE
V4-D2S6FX-200U-50	Flash Power Pack VNX2 200GB 50X2.5D UPG	\$120,510.00	26%	\$89,177.40	\$15,666.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V4-D2S6FX-400	VNX 400GB FAST VP EFD 120X2.5 DAE	\$1.00	26%	\$0.74	\$576.30	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	UM	VNX HARDWARE	
V4-D2S6FX-400-10	Flash Power Pack VNX2 400GB 10X2.5D	\$33,900.00	26%	\$25,086.00	\$5,763.00	\$5,085.00	\$3,729.00	\$0.00	\$1,356.00	\$0.00	UM	VNX HARDWARE	
V4-D2S6FX-400-25	Flash Power Pack VNX2 400GB 25X2.5D	\$84,750.00	26%	\$62,715.00	\$14,407.50	\$12,712.50	\$9,322.50	\$0.00	\$3,390.00	\$0.00	UM	VNX HARDWARE	
V4-D2S6FX-400-50	Flash Power Pack VNX2 400GB 50X2.5D	\$169,500.00	26%	\$125,430.00	\$28,815.00	\$25,425.00	\$18,645.00	\$0.00	\$6,780.00	\$0.00	UM	VNX HARDWARE	
V4-D2S6FX-400TU	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070.00	26%	\$3,011.80	\$529.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	UM	VNX HARDWARE	
V4-D2S6FX-400U	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070.00	26%	\$3,011.80	\$529.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	UM	VNX HARDWARE	
V4-D2S6FX-400U-10	Flash Power Pack VNX2 400GB 10X2.5D UPG	\$40,700.00	26%	\$30,118.00	\$5,291.00	\$4,477.00	\$3,296.70	\$0.00	\$1,180.30	\$0.00	UM	VNX HARDWARE	
V4-D2S6FX-400U-25	Flash Power Pack VNX2 400GB 25X2.5D UPG	\$101,750.00	26%	\$75,295.00	\$13,227.50	\$11,192.50	\$8,241.75	\$0.00	\$2,950.75	\$0.00	UM	VNX HARDWARE	
V4-D2S6FX-800	VNX 800GB MLC SSD 120X2.5 DAE	\$1.00	26%	\$0.74	\$1,019.15	\$899.25	\$659.45	\$0.00	\$239.80	\$0.00	UM	VNX HARDWARE	
V4-D2S6FX-800-10	Flash Power Pack VNX2 800GB 10X2.5D	\$59,950.00	26%	\$44,363.00	\$10,191.50	\$8,992.50	\$6,594.50	\$0.00	\$2,398.00	\$0.00	UM	VNX HARDWARE	
V4-D2S6FX-800-25	Flash Power Pack VNX2 800GB 25X2.5D	\$149,875.00	26%	\$110,907.50	\$25,478.75	\$22,481.25	\$16,486.25	\$0.00	\$5,995.00	\$0.00	UM	VNX HARDWARE	
V4-D2S6FX-800TU	VNX 800GB MLC SSD 120X2.5 DAE U/G	\$7,195.00	26%	\$5,324.30	\$935.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	UM	VNX HARDWARE	
V4-D2S6FX-800U	VNX 800GB MLC SSD 120X2.5 DAE U/G	\$7,195.00	26%	\$5,324.30	\$935.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	UM	VNX HARDWARE	
V4-D2S6FX-800U-10	Flash Power Pack VNX2 800GB 10X2.5D UPG	\$71,950.00	26%	\$53,243.00	\$9,353.50	\$7,914.50	\$5,827.95	\$0.00	\$2,086.55	\$0.00	UM	VNX HARDWARE	
V4-D2S6FX-800U-25	Flash Power Pack VNX2 800GB 25X2.5D UPG	\$179,875.00	26%	\$133,107.50	\$23,383.75	\$19,786.25	\$14,569.88	\$0.00	\$5,216.38	\$0.00	UM	VNX HARDWARE	
V4-D2S6FXL-1600	VNX 1600GB AFP SSD 120X2.5 DAE	\$1.00	26%	\$0.74	\$1,317.50	\$1,162.50	\$852.50	\$0.00	\$310.00	\$0.00	UM	VNX2 HARDWARE	
V4-D2S6FXL-1600TU	VNX 1600GB AFP SSD 120X2.5 DAE UPG	\$12,770.00	26%	\$9,449.80	\$1,660.10	\$1,404.70	\$1,034.37	\$0.00	\$370.33	\$0.00	UM	VNX2 HARDWARE	
V4-D2S6FXL-1600U	VNX 1600GB AFP SSD 120X2.5 DAE UPG	\$12,770.00	26%	\$9,449.80	\$1,660.10	\$1,404.70	\$1,034.37	\$0.00	\$370.33	\$0.00	UM	VNX2 HARDWARE	
V4-D2S6FXL-3200	VNX 3200GB AFP SSD 120X2.5 DAE	\$15,780.00	26%	\$11,677.20	\$2,682.60	\$2,367.00	\$1,735.80	\$0.00	\$631.20	\$0.00	UM	VNX2 HARDWARE	
V4-D2S6FXL-3200TU	VNX 3200GB AFP SSD 120X2.5 DAE UPG	\$25,990.00	26%	\$19,232.60	\$3,378.70	\$2,858.90	\$2,105.19	\$0.00	\$753.71	\$0.00	UM	VNX2 HARDWARE	
V4-D2S6FXL-3200U	VNX 3200GB AFP SSD 120X2.5 DAE UPG	\$25,990.00	26%	\$19,232.60	\$3,378.70	\$2,858.90	\$2,105.19	\$0.00	\$753.71	\$0.00	UM	VNX2 HARDWARE	
V4-D2S6FXL-400	VNX 400GB AFP SSD 120X2.5 DAE	\$1.00	26%	\$0.74	\$507.45	\$447.75	\$328.35	\$0.00	\$119.40	\$0.00	UM	VNX2 HARDWARE	
V4-D2S6FXL-400TU	VNX 400GB AFP SSD 120X2.5 DAE UPG	\$4,920.00	26%	\$3,640.80	\$639.60	\$541.20	\$398.52	\$0.00	\$142.68	\$0.00	UM	VNX2 HARDWARE	
V4-D2S6FXL-400U	VNX 400GB AFP SSD 120X2.5 DAE UPG	\$4,920.00	26%	\$3,640.80	\$639.60	\$541.20	\$398.52	\$0.00	\$142.68	\$0.00	UM	VNX2 HARDWARE	
V4-D2S6FXL-800	VNX 800GB AFP SSD 120X2.5 DAE	\$1.00	26%	\$0.74	\$866.15	\$764.25	\$560.45	\$0.00	\$203.80	\$0.00	UM	VNX2 HARDWARE	
V4-D2S6FXL-800TU	VNX 800GB AFP SSD 120X2.5 DAE UPG	\$8,390.00	26%	\$6,208.60	\$1,090.70	\$922.90	\$679.59	\$0.00	\$243.31	\$0.00	UM	VNX2 HARDWARE	
V4-D2S6FXL-800U	VNX 800GB AFP SSD 120X2.5 DAE UPG	\$8,390.00	26%	\$6,208.60	\$1,090.70	\$922.90	\$679.59	\$0.00	\$243.31	\$0.00	UM	VNX2 HARDWARE	
V4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE	\$1.00	26%	\$0.74	\$152.15	\$134.25	\$98.45	\$0.00	\$35.80	\$0.00	UM	VNX HARDWARE	
V4-DS07-020TU	VNX 2TB NL SAS 60X3.5 DAE UPG	\$1,215.00	26%	\$899.10	\$157.95	\$133.65	\$98.42	\$0.00	\$35.24	\$0.00	UM	VNX HARDWARE	
V4-DS07-020U	VNX 2TB NL SAS 60X3.5 DAE UPG	\$1,215.00	26%	\$899.10	\$157.95	\$133.65	\$98.42	\$0.00	\$35.24	\$0.00	UM	VNX HARDWARE	
V4-DS07-030	VNX 3TB NL SAS 60X3.5 DAE	\$1.00	26%	\$0.74	\$206.55	\$182.25	\$133.65	\$0.00	\$48.60	\$0.00	UM	VNX HARDWARE	
V4-DS07-030TU	VNX 3TB NL SAS 60X3.5 DAE UPG	\$1,640.00	26%	\$1,213.60	\$213.20	\$180.40	\$132.84	\$0.00	\$47.56	\$0.00	UM	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE UPG	\$1,640.00	26%	\$1,213.60	\$213.20	\$180.40	\$132.84	\$0.00	\$47.56	\$0.00	UM	VNX HARDWARE	
V4-DS07-040	VNX 4TB NL SAS 60X3.5 DAE	\$1.00	26%	\$0.74	\$232.05	\$204.75	\$150.15	\$0.00	\$54.60	\$0.00	UM	VNX HARDWARE	
V4-DS07-040TU	VNX 4TB NL SAS 60X3.5 DAE UPG	\$1,835.00	26%	\$1,357.90	\$238.55	\$201.85	\$148.64	\$0.00	\$53.22	\$0.00	UM	VNX HARDWARE	
V4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE UPG	\$1,835.00	26%	\$1,357.90	\$238.55	\$201.85	\$148.64	\$0.00	\$53.22	\$0.00	UM	VNX HARDWARE	
V4-DS10-012	VNX 1.2TB 10K SAS 60X3.5 DAE	\$1.00	26%	\$0.74	\$243.95	\$215.25	\$157.85	\$0.00	\$57.40	\$0.00	UM	VNX HARDWARE	
V4-DS10-012TU	VNX 1.2TB 10K SAS 60X3.5 DAE UPG	\$1,945.00	26%	\$1,439.30	\$252.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	UM	VNX HARDWARE	
V4-DS10-012U	VNX 1.2TB 10K SAS 60X3.5 DAE UPG	\$1,945.00	26%	\$1,439.30	\$252.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	UM	VNX HARDWARE	
V4-DS10-600	VNX 600GB 10K SAS 60X3.5 DAE	\$1.00	26%	\$0.74	\$146.20	\$129.00	\$94.60	\$0.00	\$34.40	\$0.00	UM	VNX HARDWARE	
V4-DS10-600TU	VNX 600GB 10K SAS 60X3.5 DAE UPG	\$1.00	26%	\$0.74	\$151.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	UM	VNX HARDWARE	
V4-DS10-600U	VNX 600GB 10K SAS 60X3.5 DAE UPG	\$1.00	26%	\$0.74	\$151.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	UM	VNX HARDWARE	
V4-DS10-900	VNX 900GB 10K SAS 60X3.5 DAE	\$1.00	26%	\$0.74	\$192.95	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	UM	VNX HARDWARE	
V4-DS10-900TU	VNX 900GB 10K SAS 60X3.5 DAE UPG	\$1,530.00	26%	\$1,132.20	\$198.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	UM	VNX HARDWARE	
V4-DS10-900U	VNX 900GB 10K SAS 60X3.5 DAE UPG	\$1,530.00	26%	\$1,132.20	\$198.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	UM	VNX HARDWARE	
V4-DS15-300	VNX 300GB 15K SAS 60X3.5 DAE	\$1.00	26%	\$0.74	\$154.70	\$136.50	\$100.10	\$0.00	\$36.40	\$0.00	UM	VNX HARDWARE	
V4-DS15-300TU	VNX 300GB 15K SAS 60X3.5 DAE UPG	\$1.00	26%	\$0.74	\$159.90	\$135.30	\$99.63	\$0.00	\$35.67	\$0.00	UM	VNX HARDWARE	
V4-DS15-300U	VNX 300GB 15K SAS 60X3.5 DAE UPG	\$1.00	26%	\$0.74	\$159.90	\$135.30	\$99.63	\$0.00	\$35.67	\$0.00	UM	VNX HARDWARE	
V4-DS15-600	VNX2 600GB 15K SAS 60X3.5 DPE/DAE	\$1.00	26%	\$0.74	\$237.15	\$209.25	\$153.45	\$0.00	\$55.80	\$0.00	UM	VNX HARDWARE	
V4-DS15-600TU	VNX2 600GB 15K SAS 60X3.5 TAA UPG	\$1.00	26%	\$0.74	\$245.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	UM	VNX HARDWARE	
V4-DS15-600U	VNX2 600GB 15K SAS 60X3.5 DPE/DAE UPG	\$1.00	26%	\$0.74	\$245.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	UM	VNX HARDWARE	
V4-DS6F-100	VNX 100GB SSD 60X3.5 DAE	\$1.00	26%	\$0.74	\$413.95	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	UM	VNX HARDWARE	
V4-DS6F-100-FP	VNX 100GB SSD 60X3.5 DAE-FP	\$2,435.00	26%	\$1,801.90	\$661.87	\$584.00	\$409.00	\$0.00	\$97.40	\$0.00	UM	NA	
V4-DS6F-100TU	VNX 100GB EFD 60X3.5 DAE UPG	\$3,290.00	26%	\$2,434.60	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	UM	VNX HARDWARE	
V4-DS6F-100U	VNX 100GB SSD 60X3.5 DAE UPG	\$3,290.00	26%	\$2,434.60	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	UM	VNX HARDWARE	
V4-DS6F-200	VNX 200GB SSD 60X3.5 DAE	\$1.00	26%	\$0.74	\$653.65	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	UM	VNX HARDWARE	
V4-DS6F-200-FP	VNX 200GB SSD 60X3.5 DAE-FP	\$4,405.00	26%	\$3,259.70	\$1,260.27	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	UM	NA	
V4-DS6F-200TU	VNX 200GB EFD 60X3.5 DAE UPG	\$5,190.00	26%	\$3,840.60	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	UM	VNX HARDWARE	
V4-DS6F-200U	VNX 200GB SSD 60X3.5 DAE UPG	\$5,190.00	26%	\$3,840.60	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	UM	VNX HARDWARE	
V4-DS6FX-100	VNX 100GB FAST VP SSD 60X3.5 DAE	\$1.00	26%	\$0.74	\$315.35	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	UM	VNX HARDWARE	
V4-DS6FX-100-FP	VNX 100GB FAST VP SSD 60X3.5 DAE-FP	\$1,855.00	26%	\$1,372.70	\$315.35	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	UM	NA	
V4-DS6FX-100TU	VNX 100GB FAST VP EFD 60X3.5 DAE UPG	\$1.00	26%	\$0.74	\$289.25	\$244.75	\$180.23	\$0.00	\$64.53	\$0.00	UM	VNX HARDWARE	
V4-DS6FX-100U	VNX 100GB FAST VP SSD 60X3.5 DAE UPG	\$1.00	26%	\$0.74	\$289.25	\$244.75	\$180.23	\$0.00	\$64.53	\$0.00	UM	VNX HARDWARE	
V4-DS6FX-1600	VNX 1600GB MLC SSD 60X3.5 DAE	\$1.00	26%	\$0.74	\$1,664.30	\$1,468.50	\$1,076.90	\$0.00	\$391.60	\$0.00	UM	VNX HARDWARE	
V4-DS6FX-1600TU	VNX 1600GB MLC SSD 60X3.5 DAE U/G	\$11,745.00	26%	\$8,691.30	\$1,526.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	UM	VNX HARDWARE	
V4-DS6FX-1600U	VNX 1600GB MLC SSD 60X3.5 DAE U/G	\$11,745.00	26%	\$8,691.30	\$1,526.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	UM	VNX HARDWARE	
V4-DS6FX-200	VNX 200GB FAST VP SSD 60X3.5 DAE	\$1.00	26%	\$0.74	\$362.10	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	UM	VNX HARDWARE	
V4-DS6FX-200-10	Flash Power Pack VNX2 200GB 10X3.5D	\$21,300.00	26%	\$15,762.00	\$3,621.00	\$3,195.00	\$2,343.00	\$0.00	\$852.00	\$0.00	UM	VNX HARDWARE	
V4-DS6FX-200-100	Flash Power Pack VNX2 200GB 100X3.5D	\$185,400.00	26%	\$137,196.00	\$31,518.00	\$27,810.00	\$20,394.00	\$0.00	\$7,416.00	\$0.00	UM	VNX HARDWARE	
V4-DS6FX-200-25	Flash Power Pack VNX2 200GB 25X3.5D	\$53,250.00	26%	\$39,405.00	\$9,052.50	\$7,987.50	\$5,857.50	\$0.00	\$2,130.00	\$0.00	UM	VNX HARDWARE	
V4-DS6FX-200-50	Flash Power Pack VNX2 200GB 50X3.5D	\$100,425.00	26%	\$74,314.50	\$17,072.25	\$15,063.75	\$11,046.75	\$0.00	\$4,017.00	\$0.00	UM	VNX HARDWARE	
V4-DS6FX-200-FP	VNX 200GB FAST VP SSD 60X3.5 DAE-FP	\$3,355.00	26%	\$2,482.70	\$570.35	\$503.25	\$369.05	\$0.00	\$134.20	\$0.00	UM	NA	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
V4-DS6FX-200TU	VNX 200GB FAST VP EFD 60X3.5 DAE UPG	\$1.00	26%	\$0.74	\$332.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	UM	VNX HARDWARE
V4-DS6FX-200TU-50	Flash Power Pack VNX2 200GB 50X3.5D UPG	\$120,510.00	26%	\$89,177.40	\$15,666.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	UM	VNX HARDWARE
V4-DS6FX-200U	VNX 200GB FAST VP SSD 60X3.5 DAE UPG	\$1.00	26%	\$0.74	\$332.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	UM	VNX HARDWARE
V4-DS6FX-200U-10	Flash Power Pack VNX2 200GB 10X3.5D UPG	\$25,550.00	26%	\$18,907.00	\$3,321.50	\$2,810.50	\$2,069.55	\$0.00	\$740.95	\$0.00	UM	VNX HARDWARE
V4-DS6FX-200U-25	Flash Power Pack VNX2 200GB 25X3.5D UPG	\$63,875.00	26%	\$47,267.50	\$8,303.75	\$7,026.25	\$5,173.88	\$0.00	\$1,852.38	\$0.00	UM	VNX HARDWARE
V4-DS6FX-200U-50	Flash Power Pack VNX2 200GB 50X3.5D UPG	\$120,510.00	26%	\$89,177.40	\$15,666.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	UM	VNX HARDWARE
V4-DS6FX-400	VNX 400GB FAST VP SSD 60X3.5 DAE	\$1.00	26%	\$0.74	\$576.30	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	UM	VNX HARDWARE
V4-DS6FX-400-10	Flash Power Pack VNX2 400GB 10X3.5D	\$33,900.00	26%	\$25,086.00	\$5,763.00	\$5,085.00	\$3,729.00	\$0.00	\$1,356.00	\$0.00	UM	VNX HARDWARE
V4-DS6FX-400-25	Flash Power Pack VNX2 400GB 25X3.5D	\$84,750.00	26%	\$62,715.00	\$14,407.50	\$12,712.50	\$9,322.50	\$0.00	\$3,390.00	\$0.00	UM	VNX HARDWARE
V4-DS6FX-400-50	Flash Power Pack VNX2 400GB 50X3.5D	\$169,500.00	26%	\$125,430.00	\$28,815.00	\$25,425.00	\$18,645.00	\$0.00	\$6,780.00	\$0.00	UM	VNX HARDWARE
V4-DS6FX-400-FP	VNX 400GB FAST VP SSD 60X3.5 DAE-FP	\$5,415.00	26%	\$4,007.10	\$920.55	\$812.25	\$595.65	\$0.00	\$216.60	\$0.00	UM	NA
V4-DS6FX-400TU	VNX 400GB FAST VP EFD 60X3.5 DAE UPG	\$1.00	26%	\$0.74	\$529.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	UM	VNX HARDWARE
V4-DS6FX-400U	VNX 400GB FAST VP SSD 60X3.5 DAE UPG	\$1.00	26%	\$0.74	\$529.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	UM	VNX HARDWARE
V4-DS6FX-400U-10	Flash Power Pack VNX2 400GB 10X3.5D UPG	\$40,700.00	26%	\$30,118.00	\$5,291.00	\$4,477.00	\$3,296.70	\$0.00	\$1,180.30	\$0.00	UM	VNX HARDWARE
V4-DS6FX-400U-25	Flash Power Pack VNX2 400GB 25X3.5D UPG	\$101,750.00	26%	\$75,295.00	\$13,227.50	\$11,192.50	\$8,241.75	\$0.00	\$2,950.75	\$0.00	UM	VNX HARDWARE
V4-DS6FX-800	VNX 800GB MLC SSD 60X3.5 DAE	\$1.00	26%	\$0.74	\$1,019.15	\$899.25	\$659.45	\$0.00	\$239.80	\$0.00	UM	VNX2 HARDWARE
V4-DS6FX-800-10	Flash Power Pack VNX2 800GB 10X3.5D	\$59,950.00	26%	\$44,363.00	\$10,191.50	\$8,992.50	\$6,594.50	\$0.00	\$2,398.00	\$0.00	UM	VNX HARDWARE
V4-DS6FX-800-25	Flash Power Pack VNX2 800GB 25X3.5D	\$149,875.00	26%	\$110,907.50	\$25,478.75	\$22,481.25	\$16,486.25	\$0.00	\$5,995.00	\$0.00	UM	VNX HARDWARE
V4-DS6FX-800TU	VNX 800GB MLC SSD 60X3.5 DAE U/G	\$1.00	26%	\$0.74	\$1,141.40	\$965.80	\$711.18	\$0.00	\$254.62	\$0.00	UM	VNX2 HARDWARE
V4-DS6FX-800U	VNX 800GB MLC SSD 60X3.5 DAE U/G	\$1.00	26%	\$0.74	\$1,141.40	\$965.80	\$711.18	\$0.00	\$254.62	\$0.00	UM	VNX2 HARDWARE
V4-DS6FX-800U-10	Flash Power Pack VNX2 800GB 10X3.5D UPG	\$71,950.00	26%	\$53,243.00	\$9,353.50	\$7,914.50	\$5,827.95	\$0.00	\$2,086.55	\$0.00	UM	VNX HARDWARE
V4-DS6FX-800U-25	Flash Power Pack VNX2 800GB 25X3.5D UPG	\$179,875.00	26%	\$133,107.50	\$23,383.75	\$19,786.25	\$14,569.88	\$0.00	\$5,216.38	\$0.00	UM	VNX HARDWARE
V4SL12C25AD	Unity 680 DPE 25 x 2.5 Dell FLD RCK	\$59,665.86	10%	\$53,699.27	\$8,353.22	\$7,159.90	\$5,966.59	\$0.00	\$0.00	\$0.00	UM-1	UNITY
V4SL12C25ADAF	Unity 680F DPE 25 x 2.5 Dell FLD RCK	\$59,487.93	10%	\$53,539.14	\$7,138.55	\$5,948.79	\$4,759.03	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
V4SL12C25F	Unity 680 DPE 25 x 2.5 Dell FLD RCK	\$59,665.86	10%	\$53,699.27	\$8,353.22	\$7,159.90	\$5,966.59	\$0.00	\$0.00	\$0.00	UM-1	UNITY
V4SL12C25FAF	Unity 680F DPE 25 x 2.5 Dell FLD RCK	\$59,487.93	10%	\$53,539.14	\$7,138.55	\$5,948.79	\$4,759.03	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
V4SL16C25AD	Unity 880 DPE 25 x 2.5 Dell FLD RCK	\$130,780.00	10%	\$117,702.00	\$18,309.20	\$15,693.60	\$13,078.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
V4SL16C25ADAF	Unity 880F DPE 25 x 2.5 Dell FLD RCK	\$130,390.00	10%	\$117,351.00	\$15,646.80	\$13,039.00	\$10,431.20	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
V4SL16C25F	Unity 880 DPE 25 x 2.5 Dell FLD RCK	\$130,780.00	10%	\$117,702.00	\$18,309.20	\$15,693.60	\$13,078.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
V4SL16C25FAF	Unity 880F DPE 25 x 2.5 Dell FLD RCK	\$130,390.00	10%	\$117,351.00	\$15,646.80	\$13,039.00	\$10,431.20	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
V4SL8C25AD	Unity 480 DPE 25 x 2.5 Dell FLD RCK	\$28,047.28	10%	\$25,242.55	\$3,926.62	\$3,365.67	\$2,804.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY
V4SL8C25ADAF	Unity 480F DPE 25 x 2.5 Dell FLD RCK	\$27,963.64	10%	\$25,167.28	\$3,355.64	\$2,796.36	\$2,237.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
V4SL8C25F	Unity 480 DPE 25 x 2.5 Dell FLD RCK	\$28,047.28	10%	\$25,242.55	\$3,926.62	\$3,365.67	\$2,804.73	\$0.00	\$0.00	\$0.00	UM-1	UNITY
V4SL8C25FAF	Unity 480F DPE 25 x 2.5 Dell FLD RCK	\$27,963.64	10%	\$25,167.28	\$3,355.64	\$2,796.36	\$2,237.09	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
V4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE	\$1.00	26%	\$0.74	\$152.15	\$134.25	\$98.45	\$0.00	\$35.80	\$0.00	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V4-VS07-020TU	VNX 2TB NL SAS 15X3.5 DAE UPG	\$1,215.00	26%	\$899.10	\$157.95	\$133.65	\$98.42	\$0.00	\$35.24	\$0.00	UM	VNX HARDWARE	
V4-VS07-020U	VNX 2TB NL SAS 15X3.5 DAE UPG	\$1,215.00	26%	\$899.10	\$157.95	\$133.65	\$98.42	\$0.00	\$35.24	\$0.00	UM	VNX HARDWARE	
V4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE	\$1.00	26%	\$0.74	\$206.55	\$182.25	\$133.65	\$0.00	\$48.60	\$0.00	UM	VNX HARDWARE	
V4-VS07-030TU	VNX 3TB NL SAS 15X3.5 DAE UPG	\$1,640.00	26%	\$1,213.60	\$213.20	\$180.40	\$132.84	\$0.00	\$47.56	\$0.00	UM	VNX HARDWARE	
V4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE UPG	\$1,640.00	26%	\$1,213.60	\$213.20	\$180.40	\$132.84	\$0.00	\$47.56	\$0.00	UM	VNX HARDWARE	
V4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE	\$1.00	26%	\$0.74	\$232.05	\$204.75	\$150.15	\$0.00	\$54.60	\$0.00	UM	VNX HARDWARE	
V4-VS07-040TU	VNX 4TB NL SAS 15X3.5 DAE UPG	\$1,835.00	26%	\$1,357.90	\$238.55	\$201.85	\$148.64	\$0.00	\$53.22	\$0.00	UM	VNX HARDWARE	
V4-VS07-040U	VNX 4TB NL SAS 15X3.5 DAE UPG	\$1,835.00	26%	\$1,357.90	\$238.55	\$201.85	\$148.64	\$0.00	\$53.22	\$0.00	UM	VNX HARDWARE	
V4-VS10-012	VNX 1.2TB 10K SAS 15X3.5 DAE	\$1.00	26%	\$0.74	\$243.95	\$215.25	\$157.85	\$0.00	\$57.40	\$0.00	UM	VNX HARDWARE	
V4-VS10-012TU	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	\$1,945.00	26%	\$1,439.30	\$252.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	UM	VNX HARDWARE	
V4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	\$1,945.00	26%	\$1,439.30	\$252.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	UM	VNX HARDWARE	
V4-VS10-600	VNX 600GB 10K SAS 15X3.5 DAE	\$1.00	26%	\$0.74	\$146.20	\$129.00	\$94.60	\$0.00	\$34.40	\$0.00	UM	VNX HARDWARE	
V4-VS10-600TU	VNX 600GB 10K SAS 15X3.5 DAE UPG	\$1,165.00	26%	\$862.10	\$151.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	UM	VNX HARDWARE	
V4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE UPG	\$1,165.00	26%	\$862.10	\$151.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	UM	VNX HARDWARE	
V4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE	\$1.00	26%	\$0.74	\$192.95	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	UM	VNX HARDWARE	
V4-VS10-900TU	VNX 900GB 10K SAS 15X3.5 DAE UPG	\$1,530.00	26%	\$1,132.20	\$198.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	UM	VNX HARDWARE	
V4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE UPG	\$1,530.00	26%	\$1,132.20	\$198.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	UM	VNX HARDWARE	
V4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE	\$1.00	26%	\$0.74	\$154.70	\$136.50	\$100.10	\$0.00	\$36.40	\$0.00	UM	VNX HARDWARE	
V4-VS15-300TU	VNX 300GB 15K SAS 15X3.5 DAE UPG	\$1,230.00	26%	\$910.20	\$159.90	\$135.30	\$99.63	\$0.00	\$35.67	\$0.00	UM	VNX HARDWARE	
V4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE UPG	\$1,230.00	26%	\$910.20	\$159.90	\$135.30	\$99.63	\$0.00	\$35.67	\$0.00	UM	VNX HARDWARE	
V4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE	\$1.00	26%	\$0.74	\$237.15	\$209.25	\$153.45	\$0.00	\$55.80	\$0.00	UM	VNX HARDWARE	
V4-VS15-600TU	VNX 600GB 15K SAS 15X3.5 DAE UPG	\$1,885.00	26%	\$1,394.90	\$245.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	UM	VNX HARDWARE	
V4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE UPG	\$1,885.00	26%	\$1,394.90	\$245.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	UM	VNX HARDWARE	
V4-VS6F-100	VNX 100GB SSD 15X3.5 DAE	\$1.00	26%	\$0.74	\$413.95	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	UM	VNX HARDWARE	
V4-VS6F-100-FP	VNX 100GB SSD 15X3.5 DAE-FP	\$2,435.00	26%	\$1,801.90	\$661.87	\$584.00	\$409.00	\$0.00	\$97.40	\$0.00	UM	NA	
V4-VS6F-100TU	VNX 100GB EFD 15X3.5 DAE UPG	\$3,290.00	26%	\$2,434.60	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	UM	VNX HARDWARE	
V4-VS6F-100U	VNX 100GB SSD 15X3.5 DAE UPG	\$3,290.00	26%	\$2,434.60	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	UM	VNX HARDWARE	
V4-VS6F-200	VNX 200GB SSD 15X3.5 DAE	\$1.00	26%	\$0.74	\$653.65	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	UM	VNX HARDWARE	
V4-VS6F-200-FP	VNX 200GB SSD 15X3.5 DAE-FP	\$4,405.00	26%	\$3,259.70	\$1,260.27	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	UM	NA	
V4-VS6F-200TU	VNX 200GB EFD 15X3.5 DAE UPG	\$5,190.00	26%	\$3,840.60	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	UM	VNX HARDWARE	
V4-VS6F-200U	VNX 200GB SSD 15X3.5 DAE UPG	\$5,190.00	26%	\$3,840.60	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	UM	VNX HARDWARE	
V4-VS6FX1.6TB-10	Flash Power Pack VNX2 1.6TB 10X3.5	\$97,900.00	26%	\$72,446.00	\$16,643.00	\$14,685.00	\$10,769.00	\$0.00	\$3,916.00	\$0.00	UM	VNX HARDWARE	
V4-VS6FX1.6TBU-10	Flash Power Pack VNX2 1.6TB 10X3.5 UPG	\$117,450.00	26%	\$86,913.00	\$15,268.50	\$12,919.50	\$9,513.45	\$0.00	\$3,406.05	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-100	VNX 100GB FAST VP SSD 15X3.5 DAE	\$1.00	26%	\$0.74	\$315.35	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-100-FP	VNX 100GB FAST VP SSD 15X3.5 DAE-FP	\$1,855.00	26%	\$1,372.70	\$315.35	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	UM	NA	
V4-VS6FX-100TU	VNX 100GB FAST VP EFD 15X3.5 DAE UPG	\$1.00	26%	\$0.74	\$289.25	\$244.75	\$180.23	\$0.00	\$64.53	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-100U	VNX 100GB FAST VP SSD 15X3.5 DAE UPG	\$1.00	26%	\$0.74	\$289.25	\$244.75	\$180.23	\$0.00	\$64.53	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-1600	VNX 1600GB MLC SSD 15X3.5 DAE	\$1.00	26%	\$0.74	\$1,664.30	\$1,468.50	\$1,076.90	\$0.00	\$391.60	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-1600TU	VNX 1600GB MLC SSD 15X3.5 DAE U/G	\$1.00	26%	\$0.74	\$1,526.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-1600U	VNX 1600GB MLC SSD 15X3.5 DAE U/G	\$1.00	26%	\$0.74	\$1,526.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE	\$1.00	26%	\$0.74	\$362.10	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-200-10	Flash Power Pack VNX2 200GB 10X3.5	\$21,300.00	26%	\$15,762.00	\$3,621.00	\$3,195.00	\$2,343.00	\$0.00	\$852.00	\$0.00	UM	VNX HARDWARE	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V4-VS6FX-200-100	Flash Power Pack VNX2 200GB 100x3.5	\$185,400.00	26%	\$137,196.00	\$31,518.00	\$27,810.00	\$20,394.00	\$0.00	\$7,416.00	\$0.00	UM	VNX2 HARDWARE	
V4-VS6FX-200-21	Flash Power Pack VNX2 200GB 21x3.5	\$44,730.00	26%	\$33,100.20	\$7,604.10	\$6,709.50	\$4,920.30	\$0.00	\$1,789.20	\$0.00	UM	VNX2 HARDWARE	
V4-VS6FX-200-25	Flash Power Pack VNX2 200GB 25x3.5	\$53,250.00	26%	\$39,405.00	\$9,052.50	\$7,987.50	\$5,857.50	\$0.00	\$2,130.00	\$0.00	UM	VNX2 HARDWARE	
V4-VS6FX-200-50	Flash Power Pack VNX2 200GB 50x3.5	\$100,425.00	26%	\$74,314.50	\$17,072.25	\$15,063.75	\$11,046.75	\$0.00	\$4,017.00	\$0.00	UM	VNX2 HARDWARE	
V4-VS6FX-200-FP	VNX 200GB FAST VP SSD 15X3.5 DAE-FP	\$3,355.00	26%	\$2,482.70	\$570.35	\$503.25	\$369.05	\$0.00	\$134.20	\$0.00	UM	NA	
V4-VS6FX-200TU	VNX 200GB FAST VP EFD 15X3.5 DAE UPG	\$2,555.00	26%	\$1,890.70	\$332.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-200TU-50	Flash Power Pack VNX2 200GB 50x3.5 UPG	\$120,510.00	26%	\$89,177.40	\$15,666.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-200U	VNX 200GB FAST VP SSD 15X3.5 DAE UPG	\$2,555.00	26%	\$1,890.70	\$332.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-200U-10	Flash Power Pack VNX2 200GB 10X3.5 UPG	\$25,550.00	26%	\$18,907.00	\$3,321.50	\$2,810.50	\$2,069.55	\$0.00	\$740.95	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-200U-21	Flash Power Pack VNX2 200GB 21x3.5 UPG	\$65,460.00	26%	\$48,440.40	\$8,509.80	\$7,200.60	\$5,302.26	\$0.00	\$1,898.34	\$0.00	UM	VNX2 HARDWARE	
V4-VS6FX-200U-25	Flash Power Pack VNX2 200GB 25x3.5 UPG	\$77,930.00	26%	\$57,668.20	\$10,130.90	\$8,572.30	\$6,312.33	\$0.00	\$2,259.97	\$0.00	UM	VNX2 HARDWARE	
V4-VS6FX-200U-50	Flash Power Pack VNX2 200GB 50x3.5 UPG	\$147,020.00	26%	\$108,794.80	\$19,112.60	\$16,172.20	\$11,908.62	\$0.00	\$4,263.58	\$0.00	UM	VNX2 HARDWARE	
V4-VS6FX-400	VNX 400GB FAST VP SSD 15X3.5 DAE	\$1.00	26%	\$0.74	\$576.30	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-400-10	Flash Power Pack VNX2 400GB 10X3.5	\$33,900.00	26%	\$25,086.00	\$5,763.00	\$5,085.00	\$3,729.00	\$0.00	\$1,356.00	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-400-21	Flash Power Pack VNX2 400GB 21x3.5	\$71,190.00	26%	\$52,680.60	\$12,102.30	\$10,678.50	\$7,830.90	\$0.00	\$2,847.60	\$0.00	UM	VNX2 HARDWARE	
V4-VS6FX-400-25	Flash Power Pack VNX2 400GB 25x3.5	\$84,750.00	26%	\$62,715.00	\$14,407.50	\$12,712.50	\$9,322.50	\$0.00	\$3,390.00	\$0.00	UM	VNX2 HARDWARE	
V4-VS6FX-400-50	Flash Power Pack VNX2 400GB 50x3.5	\$169,500.00	26%	\$125,430.00	\$28,815.00	\$25,425.00	\$18,645.00	\$0.00	\$6,780.00	\$0.00	UM	VNX2 HARDWARE	
V4-VS6FX-400-FP	VNX 400GB FAST VP SSD 15X3.5 DAE-FP	\$5,415.00	26%	\$4,007.10	\$920.55	\$812.25	\$595.65	\$0.00	\$216.60	\$0.00	UM	NA	
V4-VS6FX-400TU	VNX 400GB FAST VP EFD 15X3.5 DAE UPG	\$4,070.00	26%	\$3,011.80	\$529.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE UPG	\$4,070.00	26%	\$3,011.80	\$529.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-400U-10	Flash Power Pack VNX2 400GB 10X3.5 UPG	\$40,700.00	26%	\$30,118.00	\$5,291.00	\$4,477.00	\$3,296.70	\$0.00	\$1,180.30	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-400U-21	Flash Power Pack VNX2 400GB 21x3.5 UPG	\$104,270.00	26%	\$77,159.80	\$13,555.10	\$11,469.70	\$8,445.87	\$0.00	\$3,023.83	\$0.00	UM	VNX2 HARDWARE	
V4-VS6FX-400U-25	Flash Power Pack VNX2 400GB 25x3.5 UPG	\$124,140.00	26%	\$91,863.60	\$16,138.20	\$13,655.40	\$10,055.34	\$0.00	\$3,600.06	\$0.00	UM	VNX2 HARDWARE	
V4-VS6FX-800	VNX 800GB MLC SSD 15X3.5 DAE	\$1.00	26%	\$0.74	\$1,019.15	\$899.25	\$659.45	\$0.00	\$239.80	\$0.00	UM	VNX2 HARDWARE	
V4-VS6FX-800-10	Flash Power Pack VNX2 800GB 10X3.5	\$59,950.00	26%	\$44,363.00	\$10,191.50	\$8,992.50	\$6,594.50	\$0.00	\$2,398.00	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-800-21	Flash Power Pack VNX2 800GB 21x3.5	\$125,895.00	26%	\$93,162.30	\$21,402.15	\$18,884.25	\$13,848.45	\$0.00	\$5,035.80	\$0.00	UM	VNX2 HARDWARE	
V4-VS6FX-800-25	Flash Power Pack VNX2 800GB 25x3.5	\$149,875.00	26%	\$110,907.50	\$25,478.75	\$22,481.25	\$16,486.25	\$0.00	\$5,995.00	\$0.00	UM	VNX2 HARDWARE	
V4-VS6FX-800TU	VNX 800GB MLC SSD 15X3.5 DAE U/G	\$8,780.00	26%	\$6,497.20	\$1,141.40	\$965.80	\$711.18	\$0.00	\$254.62	\$0.00	UM	VNX2 HARDWARE	
V4-VS6FX-800U	VNX 800GB MLC SSD 15X3.5 DAE U/G	\$8,780.00	26%	\$6,497.20	\$1,141.40	\$965.80	\$711.18	\$0.00	\$254.62	\$0.00	UM	VNX2 HARDWARE	
V4-VS6FX-800U-10	Flash Power Pack VNX2 800GB 10X3.5 UPG	\$71,950.00	26%	\$53,243.00	\$9,353.50	\$7,914.50	\$5,827.95	\$0.00	\$2,086.55	\$0.00	UM	VNX HARDWARE	
V4-VS6FX-800U-21	Flash Power Pack VNX2 800GB 21x3.5 UPG	\$184,340.00	26%	\$136,411.60	\$23,964.20	\$20,277.40	\$14,931.54	\$0.00	\$5,345.86	\$0.00	UM	VNX2 HARDWARE	
V500MEMLDIMM128GBU	VxRail-500 Memory 128GB LRDIMM U	\$12,297.00	10%	\$11,067.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
V500MEMLRD128GBSP	VxRail-500 Memory 128GB LRDIMM SP	\$12,297.00	10%	\$11,067.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
V51-LPS	LOCAL PROTECTION SUITE FOR VNX5100=IC	\$2,114.58	10%	\$1,903.12	\$422.92	\$380.62	\$338.33	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
V51-PPAK	Total Protection Pack for VNX5100=IC	\$11,445.15	10%	\$10,300.64	\$2,289.03	\$2,060.13	\$1,831.22	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
V51-RPS	REMOTE PROTECTION SUITE FOR VNX5100=IC	\$4,164.58	10%	\$3,748.12	\$832.92	\$749.62	\$666.33	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
V51-PPAK	TOTAL VALUE PACK for VNX5100=IC	\$7,005.88	10%	\$6,305.29	\$1,401.18	\$1,261.06	\$1,120.94	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
V5-2S10-012TU	VNXE1600 1.2TB 10K SAS 25X2.5 U/G	\$1,435.00	10%	\$1,291.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-2S10-012U	VNXE1600 1.2TB 10K SAS 25X2.5 U/G	\$1,435.00	10%	\$1,291.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-2S10-600TU	VNXE1600 600GB 10K SAS 25X2.5 U/G	\$768.75	10%	\$691.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-2S10-600U	VNXE1600 600GB 10K SAS 25X2.5 U/G	\$768.75	10%	\$691.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-2S10-900TU	VNXE1600 900GB 10K SAS 25X2.5 U/G	\$1,107.00	10%	\$996.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-2S10-900U	VNXE1600 900GB 10K SAS 25X2.5 U/G	\$1,107.00	10%	\$996.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-2S15-300TU	VNXE1600 300GB 15K SAS 25X2.5 U/G	\$1,189.00	10%	\$1,070.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-2S15-300U	VNXE1600 300GB 15K SAS 25X2.5 U/G	\$1,189.00	10%	\$1,070.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-2S15-600TU	VNXE1600 600GB 15K SAS 25X2.5 U/G	\$1,219.75	10%	\$1,097.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-2S15-600U	VNXE1600 600GB 15K SAS 25X2.5 U/G	\$1,219.75	10%	\$1,097.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-2S6FX-200TU	VNXE1600 200GB SSD 25X2.5 U/G	\$2,173.00	10%	\$1,955.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-2S6FX-200U	VNXE1600 200GB SSD 25X2.5 U/G	\$2,173.00	10%	\$1,955.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-2S6FX-800TU	VNXE1600 800GB SSD 25X2.5 UG	\$6,232.00	10%	\$5,608.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-2S6FX-800U	VNXE1600 800GB SSD 25X2.5 UG	\$6,232.00	10%	\$5,608.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V53-EPAK	TOTAL EFFICIENCY PACK for VNX5300=IC	\$21,933.98	10%	\$19,740.58	\$4,386.80	\$3,948.12	\$3,509.44	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
V53-LPS	LOCAL PROTECTION SUITE FOR VNX5300=IC	\$3,106.78	10%	\$2,796.10	\$621.36	\$559.22	\$497.08	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
V53-PPAK	Total Protection Pack for VNX5300=IC	\$19,167.50	10%	\$17,250.75	\$3,833.50	\$3,450.15	\$3,066.80	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
V53-RPS	REMOTE PROTECTION SUITE FOR VNX5300=IC	\$8,008.33	10%	\$7,207.50	\$1,601.67	\$1,441.50	\$1,281.33	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
V55-EPAK	TOTAL EFFICIENCY PACK for VNX5500=IC	\$56,192.00	26%	\$41,582.08	\$11,238.40	\$10,114.56	\$8,990.72	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
V55-LPS	LOCAL PROTECTION SUITE FOR VNX5500=IC	\$8,729.00	26%	\$6,459.46	\$1,745.80	\$1,571.22	\$1,396.64	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
V55-PPAK	Total Protection Pack for VNX5500=IC	\$49,378.00	26%	\$36,539.72	\$9,875.60	\$8,888.04	\$7,900.48	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
V55-RPS	REMOTE PROTECTION SUITE FOR VNX5500=IC	\$19,492.00	26%	\$14,424.08	\$3,898.40	\$3,508.56	\$3,118.72	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
V5706PERFFAN	VxRail-500 V570 6 PERF FAN	\$148.00	10%	\$133.20	\$20.72	\$17.76	\$14.80	\$0.00	\$0.00	\$0.00	J	VXRAIL
V57-EPAK	TOTAL EFFICIENCY PACK for VNX5700=IC	\$130,808.00	26%	\$96,797.92	\$26,161.60	\$23,545.44	\$20,929.28	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
V57-LPS	LOCAL PROTECTION SUITE FOR VNX5700=IC	\$13,559.00	26%	\$10,033.66	\$2,711.80	\$2,440.62	\$2,169.44	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
V57-PPAK	Total Protection Pack for VNX5700=IC	\$73,494.00	26%	\$54,385.56	\$14,698.80	\$13,228.92	\$11,759.04	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
V57-RPS	REMOTE PROTECTION SUITE FOR VNX5700=IC	\$33,898.00	26%	\$25,084.52	\$6,779.60	\$6,101.64	\$5,423.68	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
V5-PS07-020TU	VNXE1600 2TB NL SAS 12X3.5 U/G	\$1,035.25	10%	\$931.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-PS07-020U	VNXE1600 2TB NL SAS 12X3.5 U/G	\$1,035.25	10%	\$931.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-PS07-040TU	VNXE1600 4TB NL SAS 12X3.5 U/G	\$1,527.25	10%	\$1,374.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-PS07-040U	VNXE1600 4TB NL SAS 12X3.5 U/G	\$1,527.25	10%	\$1,374.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-PS10-900TU	VNXE1600 900GB 10K SAS 12X3.5 U/G	\$1,107.00	10%	\$996.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V5-PS10-900U	VNXE1600 900GB 10K SAS 12X3.5 U/G	\$1,107.00	10%	\$996.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-PS15-600TU	VNXE1600 600GB 15K SAS 12X3.5 U/G	\$1,219.75	10%	\$1,097.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-PS15-600U	VNXE1600 600GB 15K SAS 12X3.5 U/G	\$1,219.75	10%	\$1,097.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
V5-SP-L6X2TB-NL	VNXe1600 3.5 System Pack 6X 2TB NLSAS	\$3,751.50	10%	\$3,376.35	\$0.00	\$450.18	\$315.13	\$219.60	\$109.80	\$197.64		UE	NA
V6-2S10-012	VNXe 3200 1.2TB 10K SAS 25X2.5	\$1.00	10%	\$0.90	\$0.00	\$122.39	\$85.67	\$59.70	\$53.73	\$53.73		UE	VNXE HARDWARE
V6-2S10-012TU	VNXe 3200 1.2TB 10K SAS 25X2.5 U/G	\$1,670.75	10%	\$1,503.68	\$0.00	\$148.53	\$103.59	\$70.09	\$36.40	\$67.37		UE	VNXE HARDWARE
V6-2S10-012U	VNXe 3200 1.2TB 10K SAS 25X2.5 U/G	\$1,670.75	10%	\$1,503.68	\$0.00	\$148.53	\$103.59	\$70.09	\$36.40	\$67.37		UE	VNXE HARDWARE
V6-2S10-600	VNXe 3200 600GB 10K SAS 25X2.5	\$1.00	10%	\$0.90	\$0.00	\$71.96	\$50.37	\$35.10	\$31.59	\$31.59		UE	VNXE HARDWARE
V6-2S10-600TU	VNXe 3200 600GB 10K SAS 25X2.5 U/G	\$984.00	10%	\$885.60	\$0.00	\$87.48	\$61.01	\$41.28	\$21.44	\$39.68		UE	VNXE HARDWARE
V6-2S10-600U	VNXe 3200 600GB 10K SAS 25X2.5 U/G	\$984.00	10%	\$885.60	\$0.00	\$87.48	\$61.01	\$41.28	\$21.44	\$39.68		UE	VNXE HARDWARE
V6-2S10-900	VNXe 3200 900GB 10K SAS 25X2.5	\$1.00	10%	\$0.90	\$0.00	\$97.17	\$68.02	\$47.40	\$42.66	\$42.66		UE	VNXE HARDWARE
V6-2S10-900TU	VNXe 3200 900GB 10K SAS 25X2.5 U/G	\$1,312.00	10%	\$1,180.80	\$0.00	\$116.64	\$81.34	\$55.04	\$28.58	\$52.90		UE	VNXE HARDWARE
V6-2S10-900U	VNXe 3200 900GB 10K SAS 25X2.5 U/G	\$1,322.25	10%	\$1,190.03	\$0.00	\$117.55	\$81.98	\$55.47	\$28.81	\$53.32		UE	VNXE HARDWARE
V6-2S15-300	VNXe 3200 300GB 15K SAS 25X2.5	\$1.00	10%	\$0.90	\$0.00	\$103.94	\$72.75	\$50.70	\$45.63	\$45.63		UE	VNXE HARDWARE
V6-2S15-300TU	VNXe 3200 300GB 15K SAS 25X2.5 U/G	\$1,435.00	10%	\$1,291.50	\$0.00	\$127.57	\$88.97	\$60.20	\$31.26	\$57.86		UE	VNXE HARDWARE
V6-2S15-300U	VNXe 3200 300GB 15K SAS 25X2.5 U/G	\$1,435.00	10%	\$1,291.50	\$0.00	\$127.57	\$88.97	\$60.20	\$31.26	\$57.86		UE	VNXE HARDWARE
V6-2S15-600	VNXe3200 600GB 15K SAS 25X2.5	\$1.00	10%	\$0.90	\$0.00	\$107.01	\$74.91	\$52.20	\$46.98	\$46.98		UE	VNXE HARDWARE
V6-2S15-600TU	VNXe3200 600GB 15K SAS 25X2.5 TAA UPG	\$1,465.75	10%	\$1,319.18	\$0.00	\$130.31	\$90.88	\$61.49	\$31.93	\$59.10		UE	VNXE HARDWARE
V6-2S15-600U	VNXe3200 600GB 15K SAS 25X2.5 UPG	\$1,465.75	10%	\$1,319.18	\$0.00	\$130.31	\$90.88	\$61.49	\$31.93	\$59.10		UE	VNXE HARDWARE
V6-2S6F-100	VNXe 3200 100GB EFD 25X2.5	\$1.00	10%	\$0.90	\$0.00	\$225.71	\$157.99	\$110.10	\$99.09	\$99.09		UE	VNXE HARDWARE
V6-2S6F-100TU	VNXe 3200 100GB EFD 25X2.5 U/G	\$3,095.50	10%	\$2,785.95	\$0.00	\$275.19	\$191.92	\$129.86	\$67.44	\$124.82		UE	VNXE HARDWARE
V6-2S6F-100U	VNXe 3200 100GB EFD 25X2.5 U/G	\$3,095.50	10%	\$2,785.95	\$0.00	\$275.19	\$191.92	\$129.86	\$67.44	\$124.82		UE	VNXE HARDWARE
V6-2S6F-200	VNXe 3200 200GB EFD 25X2.5	\$1.00	10%	\$0.90	\$0.00	\$357.32	\$250.12	\$174.30	\$156.87	\$156.87		UE	VNXE HARDWARE
V6-2S6F-200TU	VNXe 3200 200GB EFD 25X2.5 U/G	\$4,899.50	10%	\$4,409.55	\$0.00	\$435.57	\$303.77	\$205.54	\$106.74	\$197.56		UE	VNXE HARDWARE
V6-2S6F-200U	VNXe 3200 200GB EFD 25X2.5 U/G	\$4,899.50	10%	\$4,409.55	\$0.00	\$435.57	\$303.77	\$205.54	\$106.74	\$197.56		UE	VNXE HARDWARE
V6-2S6FX-1600	VNXe 3200 1600GB FAST VP EFD 25X2.5	\$6,949.50	10%	\$6,254.55	\$0.00	\$833.94	\$583.76	\$406.80	\$366.12	\$366.12		UE	VNX2 HARDWARE
V6-2S6FX1600TU	VNXe 3200 1600GB FAST VP EFD 25X2.5 U/G	\$10,168.00	10%	\$9,151.20	\$0.00	\$903.94	\$630.42	\$426.56	\$221.51	\$409.99		UE	VNX2 HARDWARE
V6-2S6FX1600U	VNXe 3200 1600GB FAST VP EFD 25X2.5 U/G	\$10,168.00	10%	\$9,151.20	\$0.00	\$903.94	\$630.42	\$426.56	\$221.51	\$409.99		UE	VNX2 HARDWARE
V6-2S6FX-200	VNXe 3200 200GB FAST VP EFD 25X2.5	\$1.00	10%	\$0.90	\$0.00	\$198.03	\$138.62	\$96.60	\$86.94	\$86.94		UE	VNXE HARDWARE
V6-2S6FX-200-10	Flash Power Pack VNXe 200GB 10X2.5	\$16,502.50	10%	\$14,852.25	\$0.00	\$1,980.30	\$1,386.21	\$966.00	\$869.40	\$869.40		UE	VNXE HARDWARE
V6-2S6FX-200-19	Flash Power Pack VNXe 200GB 19X2.5	\$31,354.75	10%	\$28,219.28	\$0.00	\$3,762.57	\$2,633.80	\$1,835.40	\$1,651.86	\$1,651.86		UE	VNXE HARDWARE
V6-2S6FX-200-25	Flash Power Pack VNXe 200GB 25X2.5	\$41,256.25	10%	\$37,130.63	\$0.00	\$4,950.75	\$3,465.53	\$2,415.00	\$2,173.50	\$2,173.50		UE	VNXE HARDWARE
V6-2S6FX-200-50	Flash Power Pack VNXe 200GB 50X2.5	\$77,618.13	10%	\$69,856.32	\$0.00	\$9,314.18	\$6,519.92	\$4,543.50	\$4,089.15	\$4,089.15		UE	VNXE HARDWARE
V6-2S6FX-200TU	VNXe 3200 200GB FAST VP EFD 25X2.5 U/G	\$2,419.00	10%	\$2,177.10	\$0.00	\$215.05	\$149.98	\$101.48	\$52.70	\$97.54		UE	VNXE HARDWARE
V6-2S6FX-200TU-50	Flash Power Pack VNXe 200GB 50X2.5 UPG	\$113,631.50	10%	\$102,268.35	\$0.00	\$10,101.84	\$7,045.15	\$4,766.98	\$2,475.50	\$4,581.84		UE	VNXE HARDWARE
V6-2S6FX-200U	VNXe 3200 200GB FAST VP EFD 25X2.5 U/G	\$2,419.00	10%	\$2,177.10	\$0.00	\$215.05	\$149.98	\$101.48	\$52.70	\$97.54		UE	VNXE HARDWARE
V6-2S6FX-200U-10	Flash Power Pack VNXe 200GB 10X2.5 UPG	\$19,833.75	10%	\$17,850.38	\$0.00	\$1,763.22	\$1,229.69	\$832.05	\$432.09	\$799.74		UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
V6-2S6FX-200U-19	Flash Power Pack VNXe 200GB 19X2.5 UPG	\$37,684.13	10%	\$33,915.72	\$0.00	\$3,350.12	\$2,336.42	\$1,580.90	\$820.96	\$1,519.50	UE	VNXE HARDWARE
V6-2S6FX-200U-25	Flash Power Pack VNXe 200GB 25X2.5 UPG	\$49,584.38	10%	\$44,625.94	\$0.00	\$4,408.05	\$3,074.23	\$2,080.13	\$1,080.21	\$1,999.34	UE	VNXE HARDWARE
V6-2S6FX-200U-50	Flash Power Pack VNXe 200GB 50X2.5 UPG	\$93,141.75	10%	\$83,827.58	\$0.00	\$8,280.30	\$5,774.79	\$3,907.41	\$2,029.13	\$3,755.66	UE	VNXE HARDWARE
V6-2S6FX-800	VNXe 3200 800GB FASTVP EFD 25X2.5	\$1.00	10%	\$0.90	\$0.00	\$510.45	\$357.32	\$249.00	\$224.10	\$224.10	UE	VNXE HARDWARE
V6-2S6FX-800-10	Flash Power Pack VNXe 800GB 10X2.5	\$59,091.25	10%	\$53,182.13	\$0.00	\$7,090.95	\$4,963.67	\$3,459.00	\$3,113.10	\$3,113.10	UE	VNXE HARDWARE
V6-2S6FX-800-19	Flash Power Pack VNXe 800GB 19X2.5	\$112,273.38	10%	\$101,046.04	\$0.00	\$13,472.81	\$9,430.96	\$6,572.10	\$5,914.89	\$5,914.89	UE	VNXE HARDWARE
V6-2S6FX-800-25	Flash Power Pack VNXe 800GB 25X2.5	\$147,728.13	10%	\$132,955.32	\$0.00	\$17,727.38	\$12,409.16	\$8,647.50	\$7,782.75	\$7,782.75	UE	VNXE HARDWARE
V6-2S6FX-800TU	VNXe 3200 800GB FASTVP EFD 25X2.5 UG	\$6,232.00	10%	\$5,608.80	\$0.00	\$554.02	\$386.38	\$261.44	\$135.77	\$251.29	UE	VNXE HARDWARE
V6-2S6FX-800U	VNXe 3200 800GB FASTVP EFD 25X2.5 UG	\$6,232.00	10%	\$5,608.80	\$0.00	\$554.02	\$386.38	\$261.44	\$135.77	\$251.29	UE	VNXE HARDWARE
V6-2S6FX-800U-10	Flash Power Pack VNXe 800GB 10X2.5 UPG	\$86,602.25	10%	\$77,942.03	\$0.00	\$7,698.94	\$5,369.34	\$3,633.07	\$1,886.66	\$3,491.97	UE	VNXE HARDWARE
V6-2S6FX-800U-19	Flash Power Pack VNXe 800GB 19X2.5 UPG	\$164,533.00	10%	\$148,079.70	\$0.00	\$14,626.98	\$10,201.05	\$6,902.36	\$3,584.41	\$6,634.29	UE	VNXE HARDWARE
V6-PS07-020	VNXe 3200 2TB NL SAS 12X3.5	\$1.00	10%	\$0.90	\$0.00	\$81.18	\$56.83	\$39.60	\$35.64	\$35.64	UE	VNXE HARDWARE
V6-PS07-020TU	VNXe 3200 2TB NL SAS 12X3.5 U/G	\$1,117.25	10%	\$1,005.53	\$0.00	\$99.32	\$69.27	\$46.87	\$24.34	\$45.05	UE	VNXE HARDWARE
V6-PS07-020U	VNXe 3200 2TB NL SAS 12X3.5 U/G	\$1,117.25	10%	\$1,005.53	\$0.00	\$99.32	\$69.27	\$46.87	\$24.34	\$45.05	UE	VNXE HARDWARE
V6-PS07-040	VNXe 3200 4TB NL SAS 12X3.5	\$1.00	10%	\$0.90	\$0.00	\$111.32	\$77.92	\$54.30	\$48.87	\$48.87	UE	VNXE HARDWARE
V6-PS07-040TU	VNXe 3200 4TB NL SAS 12X3.5 U/G	\$1,527.25	10%	\$1,374.53	\$0.00	\$135.77	\$94.69	\$64.07	\$33.27	\$61.58	UE	VNXE HARDWARE
V6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 U/G	\$1,527.25	10%	\$1,374.53	\$0.00	\$135.77	\$94.69	\$64.07	\$33.27	\$61.58	UE	VNXE HARDWARE
V6-PS10-012	VNXe 3200 1.2TB 10K SAS 12X3.5	\$1.00	10%	\$0.90	\$0.00	\$122.39	\$85.67	\$59.70	\$53.73	\$53.73	UE	VNXE HARDWARE
V6-PS10-012TU	VNXe 3200 1.2TB 10K SAS 12X3.5 U/G	\$1.00	10%	\$0.90	\$0.00	\$148.53	\$103.59	\$70.09	\$36.40	\$67.37	UE	VNXE HARDWARE
V6-PS10-012U	VNXe 3200 1.2TB 10K SAS 12X3.5 U/G	\$1.00	10%	\$0.90	\$0.00	\$148.53	\$103.59	\$70.09	\$36.40	\$67.37	UE	VNXE HARDWARE
V6-PS10-600	VNXe 3200 600GB 10K SAS 12X3.5	\$1.00	10%	\$0.90	\$0.00	\$71.96	\$50.37	\$35.10	\$31.59	\$31.59	UE	VNXE HARDWARE
V6-PS10-600TU	VNXe 3200 600GB 10K SAS 12X3.5 U/G	\$1.00	10%	\$0.90	\$0.00	\$87.48	\$61.01	\$41.28	\$21.44	\$39.68	UE	VNXE HARDWARE
V6-PS10-600U	VNXe 3200 600GB 10K SAS 12X3.5 U/G	\$1.00	10%	\$0.90	\$0.00	\$87.48	\$61.01	\$41.28	\$21.44	\$39.68	UE	VNXE HARDWARE
V6-PS10-900	VNXe 3200 900GB 10K SAS 12X3.5	\$1.00	10%	\$0.90	\$0.00	\$96.56	\$67.59	\$47.10	\$42.39	\$42.39	UE	VNXE HARDWARE
V6-PS10-900TU	VNXe 3200 900GB 10K SAS 12X3.5 U/G	\$1,312.00	10%	\$1,180.80	\$0.00	\$116.64	\$81.34	\$55.04	\$28.58	\$52.90	UE	VNXE HARDWARE
V6-PS10-900U	VNXe 3200 900GB 10K SAS 12X3.5 U/G	\$1,312.00	10%	\$1,180.80	\$0.00	\$116.64	\$81.34	\$55.04	\$28.58	\$52.90	UE	VNXE HARDWARE
V6-PS15-300	VNXe 3200 300GB 15K SAS 12X3.5	\$1.00	10%	\$0.90	\$0.00	\$73.19	\$51.23	\$35.70	\$32.13	\$32.13	UE	VNXE HARDWARE
V6-PS15-300TU	VNXe 3200 300GB 15K SAS 12X3.5 U/G	\$1.00	10%	\$0.90	\$0.00	\$89.30	\$62.28	\$42.14	\$21.88	\$40.50	UE	VNXE HARDWARE
V6-PS15-300U	VNXe 3200 300GB 15K SAS 12X3.5 U/G	\$1.00	10%	\$0.90	\$0.00	\$89.30	\$62.28	\$42.14	\$21.88	\$40.50	UE	VNXE HARDWARE
V6-PS15-600	VNXe 3200 600GB 15K SAS 12X3.5	\$1.00	10%	\$0.90	\$0.00	\$119.31	\$83.52	\$58.20	\$52.38	\$52.38	UE	VNXE HARDWARE
V6-PS15-600TU	VNXe 3200 600GB 15K SAS 12X3.5 U/G	\$1,640.00	10%	\$1,476.00	\$0.00	\$145.80	\$101.68	\$68.80	\$35.73	\$66.13	UE	VNXE HARDWARE
V6-PS15-600U	VNXe 3200 600GB 15K SAS 12X3.5 U/G	\$1,640.00	10%	\$1,476.00	\$0.00	\$145.80	\$101.68	\$68.80	\$35.73	\$66.13	UE	VNXE HARDWARE
V6-PS6F-100	VNXe 3200 100GB EFD 12X3.5	\$1.00	10%	\$0.90	\$0.00	\$225.71	\$157.99	\$110.10	\$99.09	\$99.09	UE	VNXE HARDWARE
V6-PS6F-100TU	VNXe 3200 100GB EFD 12X3.5 U/G	\$3,095.50	10%	\$2,785.95	\$0.00	\$275.19	\$191.92	\$129.86	\$67.44	\$124.82	UE	VNXE HARDWARE
V6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 U/G	\$3,095.50	10%	\$2,785.95	\$0.00	\$275.19	\$191.92	\$129.86	\$67.44	\$124.82	UE	VNXE HARDWARE
V6-PS6F-200	VNXe 3200 200GB EFD 12X3.5	\$1.00	10%	\$0.90	\$0.00	\$357.32	\$250.12	\$174.30	\$156.87	\$156.87	UE	VNXE HARDWARE
V6-PS6F-200TU	VNXe 3200 200GB EFD 12X3.5 U/G	\$4,899.50	10%	\$4,409.55	\$0.00	\$435.57	\$303.77	\$205.54	\$106.74	\$197.56	UE	VNXE HARDWARE
V6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5 U/G	\$4,899.50	10%	\$4,409.55	\$0.00	\$435.57	\$303.77	\$205.54	\$106.74	\$197.56	UE	VNXE HARDWARE
V6-PS6FX-200	VNXe 3200 200GB FAST VP EFD 12X3.5	\$1.00	10%	\$0.90	\$0.00	\$198.03	\$138.62	\$96.60	\$86.94	\$86.94	UE	VNXE HARDWARE
V6-PS6FX-200-10	Flash Power Pack VNXe 200GB 10X3.5	\$16,502.50	10%	\$14,852.25	\$0.00	\$1,980.30	\$1,386.21	\$966.00	\$869.40	\$869.40	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V6-PS6FX-200-19	Flash Power Pack VNXe 200GB 19X3.5	\$31,354.75	10%	\$28,219.28	\$0.00	\$3,762.57	\$2,633.80	\$1,835.40	\$1,651.86	\$1,651.86	UE	VNXE HARDWARE	
V6-PS6FX-200-25	Flash Power Pack VNXe 200GB 25X3.5	\$41,256.25	10%	\$37,130.63	\$0.00	\$4,950.75	\$3,465.53	\$2,415.00	\$2,173.50	\$2,173.50	UE	VNXE HARDWARE	
V6-PS6FX-200-50	Flash Power Pack VNXe 200GB 50X3.5	\$77,618.13	10%	\$69,856.32	\$0.00	\$9,314.18	\$6,519.92	\$4,543.50	\$4,089.15	\$4,089.15	UE	VNXE HARDWARE	
V6-PS6FX-200TU	VNXe 3200 200GB FAST VP EFD 12X3.5 U/G	\$1.00	10%	\$0.90	\$0.00	\$215.05	\$149.98	\$101.48	\$52.70	\$97.54	UE	VNXE HARDWARE	
V6-PS6FX-200TU-50	Flash Power Pack VNXe 200GB 50X3.5 UPG	\$113,631.50	10%	\$102,268.35	\$0.00	\$10,101.84	\$7,045.15	\$4,766.98	\$2,475.50	\$4,581.84	UE	VNXE HARDWARE	
V6-PS6FX-200U	VNXe 3200 200GB FAST VP EFD 12X3.5 U/G	\$1.00	10%	\$0.90	\$0.00	\$215.05	\$149.98	\$101.48	\$52.70	\$97.54	UE	VNXE HARDWARE	
V6-PS6FX-200U-10	Flash Power Pack VNXe 200GB 10X3.5 UPG	\$19,833.75	10%	\$17,850.38	\$0.00	\$1,763.22	\$1,229.69	\$832.05	\$432.09	\$799.74	UE	VNXE HARDWARE	
V6-PS6FX-200U-19	Flash Power Pack VNXe 200GB 19X3.5 UPG	\$37,684.13	10%	\$33,915.72	\$0.00	\$3,350.12	\$2,336.42	\$1,580.90	\$820.96	\$1,519.50	UE	VNXE HARDWARE	
V6-PS6FX-200U-25	Flash Power Pack VNXe 200GB 25X3.5 UPG	\$49,584.38	10%	\$44,625.94	\$0.00	\$4,408.05	\$3,074.23	\$2,080.13	\$1,080.21	\$1,999.34	UE	VNXE HARDWARE	
V6-PS6FX-200U-50	Flash Power Pack VNXe 200GB 50X3.5 UPG	\$93,141.75	10%	\$83,827.58	\$0.00	\$8,280.30	\$5,774.79	\$3,907.41	\$2,029.13	\$3,755.66	UE	VNXE HARDWARE	
V6-PS6FX-800	VNXe 3200 800GB FASTVP EFD 12X3.5	\$1.00	10%	\$0.90	\$0.00	\$510.45	\$357.32	\$249.00	\$224.10	\$224.10	UE	VNXE HARDWARE	
V6-PS6FX-800-10	Flash Power Pack VNXe 800GB 10X3.5	\$59,091.25	10%	\$53,182.13	\$0.00	\$7,090.95	\$4,963.67	\$3,459.00	\$3,113.10	\$3,113.10	UE	VNXE HARDWARE	
V6-PS6FX-800-19	Flash Power Pack VNXe 800GB 19X3.5	\$112,273.38	10%	\$101,046.04	\$0.00	\$13,472.81	\$9,430.96	\$6,572.10	\$5,914.89	\$5,914.89	UE	VNXE HARDWARE	
V6-PS6FX-800-25	Flash Power Pack VNXe 800GB 25X3.5	\$147,728.13	10%	\$132,955.32	\$0.00	\$17,727.38	\$12,409.16	\$8,647.50	\$7,782.75	\$7,782.75	UE	VNXE HARDWARE	
V6-PS6FX-800TU	VNXe 3200 800GB FASTVP EFD 12X3.5 U/G	\$1.00	10%	\$0.90	\$0.00	\$554.02	\$386.38	\$261.44	\$135.77	\$251.29	UE	VNXE HARDWARE	
V6-PS6FX-800U	VNXe 3200 800GB FASTVP EFD 12X3.5 U/G	\$1.00	10%	\$0.90	\$0.00	\$554.02	\$386.38	\$261.44	\$135.77	\$251.29	UE	VNXE HARDWARE	
V6-PS6FX-800U-10	Flash Power Pack VNXe 800GB 10X3.5 UPG	\$86,602.25	10%	\$77,942.03	\$0.00	\$7,698.94	\$5,369.34	\$3,633.07	\$1,886.66	\$3,491.97	UE	VNXE HARDWARE	
V6-PS6FX-800U-19	Flash Power Pack VNXe 800GB 19X3.5 UPG	\$164,533.00	10%	\$148,079.70	\$0.00	\$14,626.98	\$10,201.05	\$6,902.36	\$3,584.41	\$6,634.29	UE	VNXE HARDWARE	
V6-SP-L6X2TB-NL	VNXe3200 3.5 System Pack 6X 2TB NLSAS	\$4,059.00	10%	\$3,653.10	\$0.00	\$487.08	\$340.96	\$237.60	\$213.84	\$213.84	UE	VNXE HARDWARE	
V75-LPS	LOCAL PROTECTION SUITE FOR VNX7500=IC	\$16,949.00	26%	\$12,542.26	\$3,389.80	\$3,050.82	\$2,711.84	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
V75-PPAK	Total Protection Pack for VNX7500=IC	\$115,016.00	26%	\$85,111.84	\$23,003.20	\$20,702.88	\$18,402.56	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
V75-RPS	REMOTE PROTECTION SUITE FOR VNX7500=IC	\$72,881.00	26%	\$53,931.94	\$14,576.20	\$13,118.58	\$11,660.96	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
V-AX414615KDF	VAULT PACK 146 15K SAS W DUAL ICA	\$1,960.00	10%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION	
V-AX414615KSF	VAULT PACK 146 15K SAS W SINGLE ICA	\$1,960.00	10%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION	
V-AX4514615K	4 - 146 GB 15K SAS W VAULT SOFTWARE	\$1,940.00	10%	\$1,746.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION	
V-AX4514615KN	AX4-5 VAULT 4 NEBS 146 GB 15K SAS	\$1,940.00	10%	\$1,746.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION	
V-AX4540010K	4 - 400 GB 10K SAS W VAULT SOFTWARE	\$3,640.00	10%	\$3,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION	
V-AX4575072K	4 - 750GB 7.2K SATA W VAULT SOFTWARE	\$2,320.00	10%	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION	
V-AX475072KDF	VAULT PACK 750 SATA W DUAL ICA	\$2,320.00	10%	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V-AX475072KSF	VAULT PACK 750 SATA W SINGLE ICA	\$2,320.00	10%	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
VB1-450F-1TB-2R57	VBRICK1 450F 1TB RAID5(7+1)	\$1.00	15%	\$0.85	\$131,032.85	\$109,194.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VB1-450X-1TB-2R57	VBRICK1 450FX 1TB RAID5(7+1)	\$1.00	15%	\$0.85	\$164,104.95	\$136,754.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VB1-850F-1TB-2R57	VBRICK1 850F 1TB RAID5(7+1)	\$1.00	15%	\$0.85	\$146,739.64	\$122,283.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VB1-850X-1TB-2R57	VBRICK1 850FX 1TB RAID5(7+1)	\$1.00	15%	\$0.85	\$180,043.14	\$150,035.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VB2-850F-1TB-2R57	VBRICK2 850F 1TB RAID5(7+1)	\$1.00	15%	\$0.85	\$146,739.64	\$122,283.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VB-450F-1TB-1920	VBRICK 450F 1TB SUB LOGIC 1920	\$35,246.01	15%	\$29,959.11	\$4,229.52	\$3,524.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-450F-1TB-1920U	VBRICK 450F 1TB SUB LOGIC 1920 UPG	\$42,295.01	15%	\$35,950.76	\$5,075.40	\$4,229.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-450F-1TB-3840	VBRICK 450F 1TB SUB LOGIC 3840	\$70,491.01	15%	\$59,917.36	\$8,458.92	\$7,049.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-450F-1TB-3840U	VBRICK 450F 1TB SUB LOGIC 3840 UPG	\$84,590.01	15%	\$71,901.51	\$10,150.80	\$8,459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-450F-2TB-1920	VBRICK 450F 2TB SUB LOGIC 1920	\$43,857.87	15%	\$37,279.19	\$5,262.94	\$4,385.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-450F-2TB-1920U	VBRICK 450F 2TB SUB LOGIC 1920 UPG	\$52,629.85	15%	\$44,735.37	\$6,315.58	\$5,262.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-450F-2TB-3840	VBRICK 450F 2TB SUB LOGIC 3840	\$87,716.75	15%	\$74,559.24	\$10,526.01	\$8,771.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-450F-2TB-3840U	VBRICK 450F 2TB SUB LOGIC 3840 UPG	\$105,259.70	15%	\$89,470.75	\$12,631.16	\$10,525.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-450X-1TB-1920	VBRICK 450FX 1TB SUB LOGIC 1920	\$63,567.88	15%	\$54,032.70	\$7,628.15	\$6,356.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-450X-1TB-1920U	VBRICK 450FX 1TB SUB LOGIC 1920 UPG	\$76,281.26	15%	\$64,839.07	\$9,153.75	\$7,628.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-450X-1TB-3840	VBRICK 450FX 1TB SUB LOGIC 3840	\$127,134.76	15%	\$108,064.55	\$15,256.17	\$12,713.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-450X-1TB-3840U	VBRICK 450FX 1TB SUB LOGIC 3840 UPG	\$152,562.51	15%	\$129,678.13	\$18,307.50	\$15,256.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-450X-2TB-1920	VBRICK 450FX 2TB SUB LOGIC 1920	\$72,179.75	15%	\$61,352.79	\$8,661.57	\$7,217.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-450X-2TB-1920U	VBRICK 450FX 2TB SUB LOGIC 1920 UPG	\$86,616.10	15%	\$73,623.69	\$10,393.93	\$8,661.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-450X-2TB-3840	VBRICK 450FX 2TB SUB LOGIC 3840	\$144,360.50	15%	\$122,706.43	\$17,323.26	\$14,436.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-450X-2TB-3840U	VBRICK 450FX 2TB SUB LOGIC 3840 UPG	\$173,232.20	15%	\$147,247.37	\$20,787.86	\$17,323.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-850F-1TB-1920	VBRICK 850F 1TB SUB LOGIC 1920	\$39,335.94	15%	\$33,435.55	\$4,720.31	\$3,933.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-850F-1TB-1920U	VBRICK 850F 1TB SUB LOGIC 1920 UPG	\$47,203.13	15%	\$40,122.66	\$5,664.38	\$4,720.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-850F-1TB-3840	VBRICK 850F 1TB SUB LOGIC 3840	\$78,671.88	15%	\$66,871.10	\$9,440.63	\$7,867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-850F-1TB-3840U	VBRICK 850F 1TB SUB LOGIC 3840 UPG	\$94,406.25	15%	\$80,245.31	\$11,328.75	\$9,440.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-850F-2TB-1920	VBRICK 850F 2TB SUB LOGIC 1920	\$67,657.81	15%	\$57,509.14	\$8,118.94	\$6,765.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-850F-2TB-1920U	VBRICK 850F 2TB SUB LOGIC 1920 UPG	\$81,189.38	15%	\$69,010.97	\$9,742.73	\$8,118.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-850F-2TB-3840	VBRICK 850F 2TB SUB LOGIC 3840	\$135,315.63	15%	\$115,018.29	\$16,237.88	\$13,531.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-850F-2TB-3840U	VBRICK 850F 2TB SUB LOGIC 3840 UPG	\$162,378.75	15%	\$138,021.94	\$19,485.45	\$16,237.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-850X-1TB-1920	VBRICK 850FX 1TB SUB LOGIC 1920	\$48,008.73	15%	\$40,807.42	\$5,761.05	\$4,800.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-850X-1TB-1920U	VBRICK 850FX 1TB SUB LOGIC 1920 UPG	\$57,610.47	15%	\$48,968.90	\$6,913.26	\$5,761.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-850X-1TB-3840	VBRICK 850FX 1TB SUB LOGIC 3840	\$96,017.45	15%	\$81,614.83	\$11,522.09	\$9,601.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA
VB-850X-1TB-3840U	VBRICK 850FX 1TB SUB LOGIC 3840 UPG	\$115,220.94	15%	\$97,937.80	\$13,826.51	\$11,522.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VB-850X-2TB-1920	VBRICK 850FX 2TB SUB LOGIC 1920	\$76,330.60	15%	\$64,881.01	\$9,159.67	\$7,633.06	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
VB-850X-2TB-1920U	VBRICK 850FX 2TB SUB LOGIC 1920 UPG	\$81,189.38	15%	\$69,010.97	\$9,742.73	\$8,118.94	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
VB-850X-2TB-3840	VBRICK 850FX 2TB SUB LOGIC 3840	\$152,661.20	15%	\$129,762.02	\$18,319.34	\$15,266.12	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
VB-850X-2TB-3840U	VBRICK 850FX 2TB SUB LOGIC 3840 UPG	\$183,193.44	15%	\$155,714.42	\$21,983.21	\$18,319.34	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	NA	
VBMSASHDMSAS2	ONE PR 2M MINI SAS HD TO MINI SAS CBLs	\$554.00	26%	\$409.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBMSASHDMSAS5	ONE PR 5M MINI SAS HD TO MINI SAS CBLs	\$1,386.00	26%	\$1,025.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBMSASHDMSAS8	ONE PR 8M MINI SAS HD TO MINI SAS CBLs	\$2,772.00	26%	\$2,051.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBMSAS-MSAS10	ONE PR OF 10M MINI SAS TO MINI SAS CBLs	\$1,063.00	26%	\$786.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBMSAS-MSAS2M	ONE PR OF 2M MINI SAS TO MINI SAS CBLs	\$370.00	26%	\$273.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBMSAS-MSAS5M	ONE PR OF 5M MINI SAS TO MINI SAS CBLs	\$924.00	26%	\$683.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBPW40UD-RS	40U DEEP RACK PWR CORD PAIR R+S	\$3,850.00	26%	\$2,849.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBPW40UD-US	40U DEEP RACK PWR CORD PAIR US TWISTLOCK	\$680.00	26%	\$503.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBPW40U-RS	CAB QUAD POWER CORD US R+S CONNECTOR	\$1,301.00	26%	\$962.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBPW40U-US	CAB QUAD POWER CORD US TWISTLOCK	\$680.00	26%	\$503.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBSAS-FLEX2M	HI-FLEX 2M MINISAS TO MINISAS CBL PR	\$812.00	26%	\$600.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBSAS-FLEX3M	HI-FLEX 3M MINISAS TO MINISAS CBL PR	\$1,217.00	26%	\$900.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBSAS-FLEX5M	HI-FLEX 5M MINISAS TO MINISAS CBL PR	\$2,028.00	26%	\$1,500.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBSASHD-FLX2M	HI-FLEX 2M MINISASHD TO MINISAS CBL PR	\$1,093.00	26%	\$808.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBSASHD-FLX3M	HI-FLEX 3M MINISASHD TO MINISAS CBL PR	\$1,639.00	26%	\$1,212.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBSASHD-FLX5M	HI-FLEX 5M MINISASHD TO MINISAS CBL PR	\$2,732.00	26%	\$2,021.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBSASHD-FLX8M	HI-FLEX 8M MINISASHD TO MINISAS CBL PR	\$4,372.00	26%	\$3,235.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBSFP-TWAX-1M	Qty 2 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	\$638.00	26%	\$472.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBSFP-TWAX-3M	Qty 2 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$765.00	26%	\$566.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBSFP-TWAX-5M	Qty 2 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	\$935.00	26%	\$691.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBTELCO1UCS	Telco Rail Kit for the 1U CS	\$924.00	26%	\$683.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VBTELCO2UDAE	Telco Rail kit for the 2U DAE	\$201.00	26%	\$148.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
VBTELCO2UDME	Telco Rail Kit for the 2U DME	\$201.00	26%	\$148.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VBTELCO3UDAE	Telco Rail kit for the 3U DAE	\$201.00	26%	\$148.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VCBTELCO3UDPE	Telco Rail KT for the 2U DPE	\$160.96	10%	\$144.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
VCE5600CONFIG	VCE 5600 Cabling Configuration	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	CLARIION
VCE8000BLOCK	VCE 8000 Block Cabling Configuration	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	CLARIION
VCE8000UNIFIED	VCE 8000 Unified Cabling Configuration	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	CLARIION
VCTELCO2UDAE	Telco Rail KT for the 2U DAE	\$160.96	10%	\$144.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
VCTELCO3UDAE	Telco Rail KT for the 3U DAE	\$160.96	10%	\$144.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
V-CX2014610K	VAULT PACK CX3-20 146GB 10K 2GB DRIVES Q	\$5,100.00	38%	\$3,162.00	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	B	CLARIION
V-CX2014610KN	VAULT PACK CX3-20 146GB 10K 2GB NEBS DRI	\$5,100.00	38%	\$3,162.00	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	B	CLARIION
V-CX2014615K	VAULT PACK CX3-20 146GB 15K 4GB DRIVES Q	\$6,665.00	38%	\$4,132.30	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	B	CLARIION
V-CX2014615KN	VAULT PACK CX3-20 146GB 15K 4GB NEBS DRI	\$6,665.00	38%	\$4,132.30	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	B	CLARIION
V-CX2030010K	VAULT PACK CX3-20 300GB 10K 4GB DRIVES Q	\$6,715.00	38%	\$4,163.30	\$1,141.55	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	B	CLARIION
V-CX2030010KN	VAULT PACK CX3-20 300GB 10K 4GB NEBS DRI	\$6,715.00	38%	\$4,163.30	\$1,141.55	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	B	CLARIION
V-CX2030015K	VAULT PACK CX3-20 300GB 15K 4GB DRIVES Q	\$8,400.00	38%	\$5,208.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	B	CLARIION
V-CX2030015KN	VAULT PACK CX3-20 300GB 15K 4GB NEBS DRI	\$8,400.00	38%	\$5,208.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	B	CLARIION
V-CX2040010K	VAULT PACK CX3-20 400GB 10K 4GB DRIVES Q	\$9,240.00	38%	\$5,728.80	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	B	CLARIION
V-CX2040010KN	VAULT PACK CX3-20 400GB 10K 4GB NEBS DRI	\$9,240.00	38%	\$5,728.80	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	B	CLARIION
V-CX2045015K	VAULT PACK CX3-20 450GB 15K 4GB DRIVES Q	\$11,125.00	38%	\$6,897.50	\$1,891.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	B	CLARIION
V-CX2045015KN	VAULT PACK CX3-20 450GB 15K 4GB NEBS DRI	\$11,125.00	38%	\$6,897.50	\$1,891.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	B	CLARIION
V-CX207310K	VAULT PACK CX3-20 73GB 10K 2GB DRIVES QT	\$3,775.00	38%	\$2,340.50	\$641.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	B	CLARIION
V-CX207310KN	VAULT PACK CX3-20 73GB 10K 2GB NEBS DRIV	\$3,775.00	38%	\$2,340.50	\$641.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	B	CLARIION
V-CX207315K	VAULT PACK CX3-20 73GB 15K 4GB DRIVES QT	\$5,150.00	38%	\$3,193.00	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	B	CLARIION
V-CX207315KN	VAULT PACK CX3-20 73GB 15K 4GB NEBS DRIV	\$5,150.00	38%	\$3,193.00	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	B	CLARIION
V-CX4014610K	VAULT PACK CX3-40 146GB 10K 2GB DRIVES Q	\$5,100.00	38%	\$3,162.00	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	B	CLARIION
V-CX4014610KN	VAULT PACK CX3-40 146GB 10K 2GB NEBS DRI	\$5,100.00	38%	\$3,162.00	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	B	CLARIION
V-CX4014615K	VAULT PACK CX3-40 146GB 15K 4GB DRIVES Q	\$6,665.00	38%	\$4,132.30	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	B	CLARIION
V-CX4014615KN	VAULT PACK CX3-40 146GB 15K 4GB NEBS DRI	\$6,665.00	38%	\$4,132.30	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	B	CLARIION



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V-CX4030010K	VAULT PACK CX3-40 300GB 10K 4GB DRIVES Q	\$6,715.00	38%	\$4,163.30	\$1,141.55	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	B	CLARIION	
V-CX4030010KN	VAULT PACK CX3-40 300GB 10K 4GB NEBS DRI	\$6,715.00	38%	\$4,163.30	\$1,141.55	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	B	CLARIION	
V-CX4030015K	VAULT PACK CX3-40 300GB 15K 4GB DRIVES Q	\$8,400.00	38%	\$5,208.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	B	CLARIION	
V-CX4030015KN	VAULT PACK CX3-40 300GB 15K 4GB NEBS DRI	\$8,400.00	38%	\$5,208.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	B	CLARIION	
V-CX4040010K	VAULT PACK CX3-40 400GB 10K 4GB DRIVES Q	\$9,240.00	38%	\$5,728.80	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	B	CLARIION	
V-CX4040010KN	VAULT PACK CX3-40 400GB 10K 4GB NEBS DRI	\$9,240.00	38%	\$5,728.80	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	B	CLARIION	
V-CX4045015K	VAULT PACK CX3-40 450GB 15K 4GB DRIVES Q	\$11,125.00	38%	\$6,897.50	\$1,891.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	B	CLARIION	
V-CX4045015KN	VAULT PACK CX3-40 450GB 15K 4GB NEBS DRI	\$11,125.00	38%	\$6,897.50	\$1,891.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	B	CLARIION	
V-CX407310K	VAULT PACK CX3-40 73GB 10K 2GB DRIVES QT	\$3,775.00	38%	\$2,340.50	\$641.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	B	CLARIION	
V-CX407310KN	VAULT PACK CX3-40 73GB 10K 2GB NEBS DRIV	\$3,775.00	38%	\$2,340.50	\$641.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	B	CLARIION	
V-CX407315K	VAULT PACK CX3-40 73GB 15K 4GB DRIVES QT	\$5,150.00	38%	\$3,193.00	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	B	CLARIION	
V-CX407315KN	VAULT PACK CX3-40 73GB 15K 4GB NEBS DRIV	\$5,150.00	38%	\$3,193.00	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	B	CLARIION	
V-CX4-14615K	CX4 VAULT PACK 146GB 15K 4G DRIVES QTY 5	\$1.00	38%	\$0.62	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	B	CLARIION	
V-CX4-14615KN	CX4 VAULT PACK 146GB 4G NEBS DRIVES QTY5	\$1.00	38%	\$0.62	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	B	CLARIION	
V-CX4-1K72K	Vault CX4-120 1TB 7.2K SATA Drives Qty 5	\$1.00	38%	\$0.62	\$1,406.75	\$1,241.25	\$910.25	\$0.00	\$331.00	\$0.00	B	CLARIION	
V-CX4-2K72K	VAULT PACK CX4-120 2TB 7.2K DRIVE QTY 5	\$1.00	38%	\$0.62	\$2,244.00	\$1,980.00	\$1,452.00	\$0.00	\$528.00	\$0.00	B	CLARIION	
V-CX4-30010K	CX4 VAULT PACK 300GB 10K 4G DRIVES QTY 5	\$6,725.00	38%	\$4,169.50	\$1,143.25	\$1,008.75	\$739.75	\$0.00	\$269.00	\$0.00	B	CLARIION	
V-CX4-30010KN	VAULT W/300GB 10K 4GB DRIVES NEBS	\$6,725.00	38%	\$4,169.50	\$1,143.25	\$1,008.75	\$739.75	\$0.00	\$269.00	\$0.00	B	CLARIION	
V-CX4-30015K	VAULT PACK 300GB 15K 4G DRIVES QTY 5	\$1.00	38%	\$0.62	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	B	CLARIION	
V-CX4-30015KN	CX4 VAULT 300GB 15K 4G NEBS DRIVES QTY 5	\$1.00	38%	\$0.62	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	B	CLARIION	
V-CX4-40010K	CX4 VAULT PACK 400GB 10K 4G DRIVES QTY 5	\$9,240.00	38%	\$5,728.80	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	B	CLARIION	
V-CX4-40010KN	VAULT PACK 400GB 10K 4G NEBS DRIVES QTY5	\$9,240.00	38%	\$5,728.80	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	B	CLARIION	
V-CX4-45010K	VAULT CX4 SERIES 450GB10K 4G DRIVES QTY5	\$1.00	38%	\$0.62	\$1,500.25	\$1,323.75	\$970.75	\$0.00	\$353.00	\$0.00	B	CLARIION	
V-CX4-45015K	VAULT PACK 450GB 15K 4G DRIVES QTY 5	\$1.00	38%	\$0.62	\$1,891.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	B	CLARIION	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
V-CX4-45015KN	CX4 VAULT 450GB 15K 4G NEBS DRIVES QTY 5	\$1.00	38%	\$0.62	\$1,891.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	B	CLARIION
V-CX4-60010K	VAULT CX4 SERIES 600-10K 4GB DRIVES QTY5	\$1.00	38%	\$0.62	\$1,836.00	\$1,620.00	\$1,188.00	\$0.00	\$432.00	\$0.00	B	CLARIION
V-CX4-60015K	VAULT CX4 SERIES 600GB15K 4G DRIVES QTY	\$1.00	38%	\$0.62	\$2,341.75	\$2,066.25	\$1,515.25	\$0.00	\$551.00	\$0.00	B	CLARIION
V-CX4-EFD-073	73GB EFD VAULT PACK FOR CX4 SERIES	\$1.00	38%	\$0.62	\$6,910.50	\$6,097.50	\$4,471.50	\$0.00	\$1,626.00	\$0.00	B	CLARIION
V-CX4-EFD-200	200GB EFD VAULT PACK FOR CX4 SERIES	\$1.00	38%	\$0.62	\$15,287.25	\$13,488.75	\$9,891.75	\$0.00	\$3,597.00	\$0.00	B	CLARIION
V-CX4-EFD-400	400GB FC EFD VAULT PACK FOR CX4 SYSTEMS	\$1.00	38%	\$0.62	\$26,207.20	\$23,124.00	\$16,957.60	\$0.00	\$6,166.40	\$0.00	B	CLARIION
V-CX8014610K	VAULT PACK CX3-80 146GB 10K 2GB DRIVES	\$5,100.00	38%	\$3,162.00	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	B	CLARIION
V-CX8014610KN	VAULT PACK CX3-80 146GB 10K 2GB NEBS DRI	\$5,100.00	38%	\$3,162.00	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	B	CLARIION
V-CX8014615K	VAULT PACK CX3-80 146GB 15K 4GB DRIVES Q	\$6,665.00	38%	\$4,132.30	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	B	CLARIION
V-CX8014615KN	VAULT PACK CX3-80 146GB 15K 4GB NEBS DRI	\$6,665.00	38%	\$4,132.30	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	B	CLARIION
V-CX8030010K	VAULT PACK CX3-80 300GB 10K 4GB DRIVES Q	\$6,715.00	38%	\$4,163.30	\$1,141.55	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	B	CLARIION
V-CX8030010KN	VAULT PACK CX3-80 300GB 10K 4GB NEBS DRI	\$6,715.00	38%	\$4,163.30	\$1,141.55	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	B	CLARIION
V-CX8030015K	VAULT PACK CX3-80 300GB 15K 4GB DRIVES Q	\$8,400.00	38%	\$5,208.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	B	CLARIION
V-CX8030015KN	VAULT PACK CX3-80 300GB 15K 4GB NEBS DRI	\$8,400.00	38%	\$5,208.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	B	CLARIION
V-CX8040010K	VAULT PACK CX3-80 400GB 10K 4GB DRIVES Q	\$9,240.00	38%	\$5,728.80	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	B	CLARIION
V-CX8040010KN	VAULT PACK CX3-80 400GB 10K 4GB NEBS DRI	\$9,240.00	38%	\$5,728.80	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	B	CLARIION
V-CX8045015K	VAULT PACK CX3-80 450GB 15K 4GB DRIVES Q	\$11,125.00	38%	\$6,897.50	\$1,891.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	B	CLARIION
V-CX8045015KN	VAULT PACK CX3-80 450GB 15K 4GB NEBS DRI	\$11,125.00	38%	\$6,897.50	\$1,891.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	B	CLARIION
V-CX807310K	VAULT PACK CX3-80 73GB 10K 2GB DRIVES QT	\$3,775.00	38%	\$2,340.50	\$641.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	B	CLARIION
V-CX807310KN	VAULT PACK CX3-80 73GB 10K 2GB NEBS DRIV	\$3,775.00	38%	\$2,340.50	\$641.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	B	CLARIION
V-CX807315K	VAULT PACK CX3-80 73GB 15K 4GB DRIVES QT	\$5,150.00	38%	\$3,193.00	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	B	CLARIION
V-CX807315KN	VAULT PACK CX3-80 73GB 15K 4GB NEBS DRIV	\$5,150.00	38%	\$3,193.00	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	B	CLARIION
VDMBM1GCUA	VNXB 1GBASE-T DM MODULE 4 PORT	\$1.00	26%	\$0.74	\$251.26	\$221.70	\$162.58	\$0.00	\$59.12	\$0.00	UM	VNX HARDWARE
VDMBM1GCUU	VNXB 1GBASE-T DM MODULE 4 PORT	\$2,074.00	26%	\$1,534.76	\$352.58	\$311.10	\$228.14	\$0.00	\$82.96	\$0.00	UM	VNX HARDWARE
VDMBMXG2OPA	VNXB 10GBE 2 OP MODULE (2 SFP+)	\$1.00	26%	\$0.74	\$753.78	\$665.10	\$487.74	\$0.00	\$177.36	\$0.00	UM	VNX HARDWARE
VDMBMXG2OPU	VNXB 10GBE 2 OP MODULE (2 SFP+)	\$6,226.00	26%	\$4,607.24	\$1,058.42	\$933.90	\$684.86	\$0.00	\$249.04	\$0.00	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
VDMBMXG2TWA	VNXB 10GBE 2 OP MODULE (TWINAX)	\$1.00	26%	\$0.74	\$502.52	\$443.40	\$325.16	\$0.00	\$118.24	\$0.00	UM	VNX HARDWARE
VDMBMXG2TWU	VNXB 10GBE 2 OP MODULE (TWINAX)	\$4,144.00	26%	\$3,066.56	\$704.48	\$621.60	\$455.84	\$0.00	\$165.76	\$0.00	UM	VNX HARDWARE
VDMBMXGTA	VNXB 10GBASE-T DM MODULE 2 PORT	\$1.00	26%	\$0.74	\$376.89	\$332.55	\$243.87	\$0.00	\$88.68	\$0.00	UM	VNX HARDWARE
VDMBMXGTU	VNXB 10GBASE-T DM MODULE 2 PORT	\$3,104.00	26%	\$2,296.96	\$527.68	\$465.60	\$341.44	\$0.00	\$124.16	\$0.00	UM	VNX HARDWARE
VDMM1GCUOPU	1GBE DM MODULE 2 CU - 2 OP PORTS - UPG	\$1.00	26%	\$0.74	\$580.55	\$512.25	\$375.65	\$0.00	\$136.60	\$0.00	UM-H	VNX HARDWARE
VDMM1GCUOPUS	10GBE DM MODULE 2 CU - 2 OP PORTS-UPG	\$1.00	10%	\$0.90	\$341.53	\$301.35	\$220.99	\$0.00	\$78.40	\$0.00	UE	VNX HARDWARE
VDMM1GCUU	1GBE DM MODULE 4 PORT UPGRADE	\$1.00	26%	\$0.74	\$414.80	\$366.00	\$268.40	\$0.00	\$97.60	\$0.00	UM-H	VNX HARDWARE
VDMM1GCUUS	1GBE DM MODULE 4 PORT-UPGRADE	\$1.00	10%	\$0.90	\$243.95	\$215.25	\$157.85	\$0.00	\$56.00	\$0.00	UE	VNX HARDWARE
VDMMXG20PAS	10GBE 2 OP MODULE (2 SFP+) - VNX5300	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
VDMMXG2FCOOPA	VNX VG 2 PT FCOE IO MOD-SFP	\$1.00	38%	\$0.62	\$1,020.00	\$900.00	\$660.00	\$0.00	\$240.00	\$0.00	B	VNX HARDWARE
VDMMXG2FCOOPU	VNX VG 2 PT FCOE IO MOD-SFP ADD-ON	\$8,400.00	38%	\$5,208.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	B	VNX HARDWARE
VDMMXG2FCOTWA	VNX VG 2 PT FCOE IO MOD-TWINAX	\$1.00	38%	\$0.62	\$714.00	\$630.00	\$462.00	\$0.00	\$168.00	\$0.00	B	VNX HARDWARE
VDMMXG2FCOTWU	VNX VG 2 PT FCOE IO MOD-TWINAX ADD-ON	\$5,880.00	38%	\$3,645.60	\$999.60	\$882.00	\$646.80	\$0.00	\$235.20	\$0.00	B	VNX HARDWARE
VDMMXG2OPBU	VNX 2-PORT 10GBE OPT DM MODULE-UPG	\$1.00	26%	\$0.74	\$1,245.25	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	UM-H	VNX HARDWARE
VDMMXG2OPBUS	VNX5300 2-PORT 10GBE OPT DM MODULE-UPG	\$1.00	10%	\$0.90	\$731.85	\$645.75	\$473.55	\$0.00	\$168.00	\$0.00	UE	VNX HARDWARE
VDMMXG2OPUS	10GBE DM MOD 2 OP PRTS (INCL 2 SFP+)UPG	\$1.00	10%	\$0.90	\$731.85	\$645.75	\$473.55	\$0.00	\$168.00	\$0.00	UE	VNX HARDWARE
VDMMXG2TWBUS	VNX 2-PORT 10GBE TWINAX DM MODULE-UPG	\$1.00	26%	\$0.74	\$828.75	\$731.25	\$536.25	\$0.00	\$195.00	\$0.00	UM-H	VNX HARDWARE
VDMMXG2TWBUS	VNX5300 2PORT 10GBE TWINAX DM MODULE-UPG	\$1.00	10%	\$0.90	\$487.90	\$430.50	\$315.70	\$0.00	\$112.00	\$0.00	UE	VNX HARDWARE
VDMMXG2TWUS	10GBE 2 OP MODULE (FOR TWINAX)-UPGRADE	\$1.00	10%	\$0.90	\$487.90	\$430.50	\$315.70	\$0.00	\$112.00	\$0.00	UE	VNX HARDWARE
VDMMXGTU	10GBASET DM MODULE 2 CU PORTS - UPGRADE	\$1.00	26%	\$0.74	\$1,245.25	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	UM-H	VNX HARDWARE
VDMMXGTUS	10GBASET DM MODULE 2 CU PORTS-UPGRADE	\$1.00	10%	\$0.90	\$634.27	\$559.65	\$410.41	\$0.00	\$145.60	\$0.00	UE	VNX HARDWARE
VDPEXPSASBEAU	4 SAS BE BUS EXPANSION UPGRADE OPTION	\$1.00	26%	\$0.74	\$3,655.00	\$3,225.00	\$2,365.00	\$0.00	\$860.00	\$0.00	UM-H	VNX HARDWARE
VEC-DC58-76-KIT	VNX5800-7600 C-Kit, Special Vector DC	\$4,150.00	26%	\$3,071.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VEC-VNXB58DMEM	VECTOR VNX5800 DME:1 DM+FC SLIC-MINI RK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VEC-VNXB58DMEXM	VECTOR EMPTY VNX58 DM ENCLOS-MINI RK	\$7,992.00	26%	\$5,914.08	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE
VEC-VNXB76DMEM	VECTOR VNX7600 DME:1 DM+FC SLIC-MINI RK	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VEC-VNXB76DMEXM	VECTOR EMPTY VNX76 DM ENCLOS-MINI RK	\$7,992.00	26%	\$5,914.08	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VF5000D040028	VNX-F5000, DAE25, 400GB, 2.8TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
VF5000D040057	VNX-F5000, DAE25, 400GB, 5.7TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
VF5000D040085	VNX-F5000, DAE25, 400GB, 8.5TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
VF5000D080114	VNX-F5000, DAE25, 800GB, 11.4TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
VF5000D080171	VNX-F5000, DAE25, 800GB, 17.1TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
VF5000D080229	VNX-F5000, DAE25, 800GB, 22.9TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
VF5000D080400	VNX-F5000, DAE25, 800GB, 40.0TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
VF5000D160229	VNX-F5000, DAE25, 1.6TB, 22.9TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	VNX HARDWARE
VF5000D160344	VNX-F5000, DAE25, 1.6TB, 34.4TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	VNX HARDWARE
VF5000D160458	VNX-F5000, DAE25, 1.6TB, 45.8TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	VNX HARDWARE
VF7000D080114	VNX-F7000, DAE25, 800GB, 11.4TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
VF7000D080171	VNX-F7000, DAE25, 800GB, 17.1TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
VF7000D080229	VNX-F7000, DAE25, 800GB, 22.9TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
VF7000D080400	VNX-F7000, DAE25, 800GB, 40.0TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
VF7000V080114	VNX-F7000, DAE120, 800GB, 11.4TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	VNX HARDWARE
VF7000V080171	VNX-F7000, DAE120, 800GB, 17.1TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	VNX HARDWARE
VF7000V080229	VNX-F7000, DAE120, 800GB, 22.9TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	VNX HARDWARE
VF7000V080344	VNX-F7000, DAE120, 800GB, 34.4TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	VNX HARDWARE
VF7000V080458	VNX-F7000, DAE120, 800GB, 45.8TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	VNX HARDWARE
VF7000V080687	VNX-F7000, DAE120, 800GB, 68.7TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	VNX HARDWARE
VF7000V080859	VNX-F7000, DAE120, 800GB, 85.9TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	VNX HARDWARE
VF7000V160687	VNX-F7000, DAE120, 1.6TB, 68.7TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	VNX HARDWARE
VF7000V160916	VNX-F7000, DAE120, 1.6TB, 91.6TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	VNX HARDWARE
VF7000V161145	VNX-F7000, DAE120, 1.6TB, 114.5TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VF7000V161718	VNX-F7000, DAE120, 1.6TB, 171.8TB TRACK	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	VNX HARDWARE
VFC-FF-HW	350GB SLC PCIe Card HW - FF Promo	\$9,000.00	10%	\$8,100.00	\$0.00	\$900.00	\$630.00	\$450.00	\$270.00	\$450.00	\$0.00	J	SERVER FLASH
VFC-FF-SW	XtremSW Cache Software - FF Promo	\$4,840.00	10%	\$4,356.00	\$0.00	\$871.20	\$774.40	\$677.60	\$0.00	\$0.00	\$0.00	J	SERVER FLASH
VFC-MEZZ-SW	XtremSW Cache for UCS Mezzanine card	\$1.00	10%	\$0.90	\$1,236.67	\$1,113.00	\$1,016.00	\$871.00	\$0.00	\$0.00	\$0.00	J	SERVER FLASH
VFC-VOL-3XXM5	300GB SLC PCIe Card - QTY 5	\$41,400.00	10%	\$37,260.00	\$0.00	\$4,140.00	\$2,898.00	\$2,070.00	\$1,242.00	\$2,070.00	\$0.00	J	SERVER FLASH
VFC-VOL-550V5	550GB MLC PCIe Card - QTY 5	\$38,410.00	10%	\$34,569.00	\$0.00	\$3,841.00	\$2,688.70	\$1,920.50	\$1,152.30	\$1,920.50	\$0.00	J	SERVER FLASH
VG2-ADV-L	VG2 ADV FILE LIC (NFS MPFS + PNFS)=IC	\$1.00	26%	\$0.74	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
VG2-C-DCD	VG2 DOCUMENT CD KIT FOR CLARIION=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
VG2-CEE2-L	VG2 AV 2-FOR-1 LICENSE=IC	\$2,000.00	26%	\$1,480.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
VG2-CEE-L	VG2 AV LICENSE	\$2,000.00	26%	\$1,480.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
VG2-CU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	VNX SOFTWARE
VG2-DM	VG2 GATEWAY SINGLE DATA MOVER	\$1.00	38%	\$0.62	\$1,700.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$0.00	B	NAS
VG2-DME0	VG2 GATEWAY ENCLOSURE WITH 1 DATA MOVER	\$1.00	38%	\$0.62	\$2,380.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$0.00	B	NAS
VG2-DM-U	VG2 GATEWAY SINGLE DATA MOVER ADD-ON	\$13,000.00	38%	\$8,060.00	\$2,210.00	\$1,950.00	\$1,430.00	\$0.00	\$520.00	\$0.00	\$0.00	B	NAS
VG2-FLR-L	VG2 FLR BASE LICENSE (2 BLADES)=IC	\$10,000.00	26%	\$7,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
VG2-REPV2-L	VG2 REPLICATOR V2 LICENSE=IC	\$18,750.00	26%	\$13,875.00	\$3,750.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
VG2-REPV2-LU	VG2 REPLICATOR V2 UPG LICENSE	\$18,750.00	26%	\$13,875.00	\$3,750.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
VG2-S-DCD	VG2 DOCUMENT CD KIT FOR SYMMETRIX	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
VG2-SU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	VNX SOFTWARE
VG8-ADV-L	VG8 ADV FILE LIC (NFS MPFS + PNFS)=IC	\$1.00	26%	\$0.74	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
VG8-C-DCD	VG8 DOCUMENT CD KIT FOR CLARIION=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
VG8-CEE2-L	VG8 AV 2-FOR-1 LICENSE=IC	\$3,000.00	26%	\$2,220.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
VG8-CEE-L	VG8 AV LICENSE	\$3,000.00	26%	\$2,220.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
VG8-CU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	VNX SOFTWARE
VG8-DM	VG8 GATEWAY SINGLE DATA MOVER	\$1.00	38%	\$0.62	\$9,350.00	\$8,250.00	\$6,050.00	\$0.00	\$2,200.00	\$0.00	\$0.00	B	NAS
VG8-DME0	VG8 G-WAY DM ENCLOSURE WITH 2 DATAMOVERS	\$1.00	38%	\$0.62	\$12,750.00	\$11,250.00	\$8,250.00	\$0.00	\$3,000.00	\$0.00	\$0.00	B	NAS
VG8-DMEX	VG8 GATEWAY EMPTY DATA MOVER ENCLOSURE	\$1.00	38%	\$0.62	\$5,950.00	\$5,250.00	\$3,850.00	\$0.00	\$1,400.00	\$0.00	\$0.00	B	NAS
VG8-DMEX-U	VG8 G-WAY EMPTY DATAMOVER ENCLOSURE U/G	\$45,500.00	38%	\$28,210.00	\$7,735.00	\$6,825.00	\$5,005.00	\$0.00	\$1,820.00	\$0.00	\$0.00	B	NAS
VG8-DM-U	VG8 GATEWAY SINGLE DATA MOVER ADD-ON	\$71,500.00	38%	\$44,330.00	\$12,155.00	\$10,725.00	\$7,865.00	\$0.00	\$2,860.00	\$0.00	\$0.00	B	NAS
VG8-FLR-L	VG8 FLR BASE LICENSE (2 BLADES)=IC	\$10,000.00	26%	\$7,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
VG8-REPV2-L	VG8 REPLICATOR V2 LICENSE=IC	\$31,100.00	26%	\$23,014.00	\$6,220.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
VG8-REPV2-LU	VG8 REPLICATOR V2 UPG LICENSE	\$31,100.00	26%	\$23,014.00	\$6,220.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VG8-S-DCD	VG8 DOCUMENT CD KIT FOR SYMMETRIX	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	NAS
VG8-SU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	VNX SOFTWARE
VHC3.84GBNHWO	VxR HCI Sys Softw(CAP 3.84TB NVMe-HWO)=CF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VHC960GBN-HWO	VxR HCI Sys Softw(CAP 960Gb NVMe-HWO)=CF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VHCI1TBN-HWO	VxR HCI SysSoftware(CAP 1TB NVMe-HWO)=CF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VHCI4TBN-HWO	VxR HCI SysSoftware(CAP 4TB NVMe-HWO)=CF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VJ-2S6F-200	2.5 200GB FLASH 6GSDAE-15 512 FORMAT	\$4,530.50	10%	\$4,077.45	\$770.19	\$679.58	\$498.36	\$0.00	\$176.80	\$0.00	\$0.00	UE	NA
VJ-DS07-030	3TB NL SAS DRV 512 BPS 3.5X60 DRV DAE	\$1,204.38	10%	\$1,083.94	\$204.74	\$180.66	\$132.48	\$0.00	\$47.00	\$0.00	\$0.00	UE	NA
VJ-DS07-040	RSA SA Ultra DAC 4TB HDD 512bps	\$1,204.38	10%	\$1,083.94	\$204.74	\$180.66	\$132.48	\$0.00	\$47.00	\$0.00	\$0.00	UE	NA
VJ-VS07-030	3TB NLSAS DRV 512 BPS3.5 IN X15 DPE/DAE	\$1,204.38	10%	\$1,083.94	\$204.74	\$180.66	\$132.48	\$0.00	\$47.00	\$0.00	\$0.00	UE	NA
VJ-VS07-040	RSA Security Analytics 4TB HDD 512	\$1,306.88	10%	\$1,176.19	\$222.17	\$196.03	\$143.76	\$0.00	\$51.00	\$0.00	\$0.00	UE	NA
VJ-VS6F-200	200GB RP SLC 512 BPS 3.5X15 DRV DAE	\$5,073.75	10%	\$4,566.38	\$862.54	\$761.06	\$558.11	\$0.00	\$198.00	\$0.00	\$0.00	UE	NA
VJ-VS6F-400	RSA Security Analytics 400GB EFD 512	\$6,794.73	10%	\$6,115.26	\$1,155.10	\$1,019.21	\$747.42	\$0.00	\$265.16	\$0.00	\$0.00	UE	NA
VM2-RPHW-G6T	RPA FOR VMAX AF250(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	E	OPEN EDITION
VM2-RPHW-G6T-D	Dell RPA for VMAX AF250(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	E	OPEN EDITION
VM4-RPHW-G6T	RPA for VMAX AF450/850/950(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	E	OPEN EDITION
VM4-RPHW-G6T-D	Dell RPA for VMAX AF450/850/950(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	E	OPEN EDITION
VMAX3-RPHW-G6T	RPA FOR VMAX3(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	E	OPEN EDITION
VMAX3-RPHW-G6T-D	Dell RPA for VMAX3(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	E	OPEN EDITION
VME-RPHW-G5T	RPA GEN5-TAA FOR VMAX10K(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,145.60	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$0.00	E	OPEN EDITION
VME-RPHW-G6T	RPA FOR VMAX10K(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	E	OPEN EDITION
VMWCLDSL20	EHC SOLUTION 2.0 VMWARE =ID	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
VMX-RPHW-G5T	RPA GEN5-TAA FOR VMAX 20K + VMAX 40K(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,145.60	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$0.00	E	OPEN EDITION
VMX-RPHW-G6T	RPA FOR VMAX20K/VMAX40K(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	E	OPEN EDITION
V-N4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$1,077.80	\$951.00	\$697.40	\$0.00	\$253.60	\$0.00	\$0.00	UM	VNX2 HARDWARE
V-N4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$929.05	\$819.75	\$601.15	\$0.00	\$218.60	\$0.00	\$0.00	UM	VNX2 HARDWARE
V-N4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$2,985.20	\$2,634.00	\$1,931.60	\$0.00	\$702.40	\$0.00	\$0.00	UM	VNX2 HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
V-N4-260010	VNX 600GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$643.45	\$567.75	\$416.35	\$0.00	\$151.40	\$0.00	UM	VNX2 HARDWARE
V-N4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$847.45	\$747.75	\$548.35	\$0.00	\$199.40	\$0.00	UM	VNX2 HARDWARE
V-N4-2S0701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE NEBS	\$1.00	26%	\$0.74	\$669.80	\$591.00	\$433.40	\$0.00	\$157.60	\$0.00	UM	VNX2 HARDWARE
V-N4-D90010	VNX 900GB 10K VAULT 60X3.5 DAE NEBS	\$4,985.00	26%	\$3,688.90	\$847.45	\$747.75	\$548.35	\$0.00	\$199.40	\$0.00	UM	VNX2 HARDWARE
V-N4-V30015	VNX 300GB 15K VAULT 15X3.5 DAE NEBS	\$4,005.00	26%	\$2,963.70	\$680.85	\$600.75	\$440.55	\$0.00	\$160.20	\$0.00	UM	VNX2 HARDWARE
V-N4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE NEBS	\$17,560.00	26%	\$12,994.40	\$2,985.20	\$2,634.00	\$1,931.60	\$0.00	\$702.40	\$0.00	UM	VNX2 HARDWARE
V-N4-V60010	VNX 600GB 10K VAULT 15X3.5 DAE NEBS	\$3,785.00	26%	\$2,800.90	\$643.45	\$567.75	\$416.35	\$0.00	\$151.40	\$0.00	UM	VNX2 HARDWARE
V-N4-V60015	VNX 600GB 15K VAULT 15X3.5 DAE NEBS	\$6,140.00	26%	\$4,543.60	\$1,043.80	\$921.00	\$675.40	\$0.00	\$245.60	\$0.00	UM	VNX2 HARDWARE
V-N4-V90010	VNX 900GB 10K VAULT 15X3.5 DAE NEBS	\$4,985.00	26%	\$3,688.90	\$847.45	\$747.75	\$548.35	\$0.00	\$199.40	\$0.00	UM	VNX2 HARDWARE
VN52DP010NLFD	VNX5200 DPE 25 DR-6X1TNL DC-FLD INST	\$1.00	26%	\$0.74	\$2,329.00	\$2,055.00	\$1,507.00	\$0.00	\$548.00	\$0.00	UM	VNX HARDWARE
VN52DP010NLMD	VNX5200 DPE 25 DR-6X1TNL DC-MIN RK	\$1.00	26%	\$0.74	\$2,329.00	\$2,055.00	\$1,507.00	\$0.00	\$548.00	\$0.00	UM	VNX HARDWARE
VN52DP01210FD	VNX5200 DPE 25 DR-8X1.2T10K DC-FLD INS	\$1.00	26%	\$0.74	\$3,856.11	\$3,402.45	\$2,495.13	\$0.00	\$907.32	\$0.00	UM	VNX HARDWARE
VN52DP01210MD	VNX5200 DPE 25 DR-8X1.2T10K DC-MIN RK	\$1.00	26%	\$0.74	\$3,856.11	\$3,402.45	\$2,495.13	\$0.00	\$907.32	\$0.00	UM	VNX HARDWARE
VN52DP112NLFD	VNX5200 DPE 25 DR-12X1T NL DC-FLD IN	\$1.00	26%	\$0.74	\$2,829.48	\$2,496.60	\$1,830.84	\$0.00	\$665.76	\$0.00	UM	VNX HARDWARE
VN52DP112NLMD	VNX5200 DPE 25 DR-12X1T NL DC-MIN RK	\$1.00	26%	\$0.74	\$2,829.48	\$2,496.60	\$1,830.84	\$0.00	\$665.76	\$0.00	UM	VNX HARDWARE
VN52DP12210FD	VNX5200 DPE 25x2.512x1.2TB 10k DC-FL	\$1.00	26%	\$0.74	\$4,627.23	\$4,082.85	\$2,994.09	\$0.00	\$1,088.76	\$0.00	UM	VNX HARDWARE
VN52DP12210MD	VNX5200 DPE 25x2.512x1.2TB DC-MIN RK	\$1.00	26%	\$0.74	\$4,627.23	\$4,082.85	\$2,994.09	\$0.00	\$1,088.76	\$0.00	UM	VNX HARDWARE
VN52DP12510FD	VNX5200 DPE 25x2.525x1.2TB 10k DC-FL	\$1.00	26%	\$0.74	\$6,001.68	\$5,295.60	\$3,883.44	\$0.00	\$1,412.16	\$0.00	UM	VNX HARDWARE
VN52DP12510MD	VNX5200 DPE 25x2.525x1.2TB DC-MIN RK	\$1.00	26%	\$0.74	\$6,001.68	\$5,295.60	\$3,883.44	\$0.00	\$1,412.16	\$0.00	UM	VNX HARDWARE
VN52DP125NLFD	VNX5200 DPE 25 DR-25X1T NL DC-FLD IN	\$1.00	26%	\$0.74	\$4,210.56	\$3,715.20	\$2,724.48	\$0.00	\$990.72	\$0.00	UM	VNX HARDWARE
VN52DP125NLMD	VNX5200 DPE 25 DR-25X1T NL DC-MIN RK	\$1.00	26%	\$0.74	\$4,210.56	\$3,715.20	\$2,724.48	\$0.00	\$990.72	\$0.00	UM	VNX HARDWARE
VN52DP30015FD	VNX5200 DPE 25 DR-8X300G15K DC-FLD INS	\$1.00	26%	\$0.74	\$2,790.55	\$2,462.25	\$1,805.65	\$0.00	\$656.60	\$0.00	UM	VNX HARDWARE
VN52DP30015MD	VNX5200 DPE 25 DR-8X300G15K DC-MIN RK	\$1.00	26%	\$0.74	\$2,790.55	\$2,462.25	\$1,805.65	\$0.00	\$656.60	\$0.00	UM	VNX HARDWARE
VN52DP31215FD	VNX5200 DPE 25 DR-12X300G15K DC-FLD IN	\$1.00	26%	\$0.74	\$3,069.52	\$2,708.40	\$1,986.16	\$0.00	\$722.24	\$0.00	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VN52DP31215MD	VNX5200 DPE 25 DR-12X300G15K DC-MIN RK	\$1.00	26%	\$0.74	\$3,069.52	\$2,708.40	\$1,986.16	\$0.00	\$722.24	\$0.00	UM	VNX HARDWARE	
VN52DP32515FD	VNX5200 DPE 25 DR-25X300G15K DC-FLD IN	\$1.00	26%	\$0.74	\$4,210.56	\$3,715.20	\$2,724.48	\$0.00	\$990.72	\$0.00	UM	VNX HARDWARE	
VN52DP32515MD	VNX5200 DPE 25 DR-25X300G15K DC-MIN RK	\$1.00	26%	\$0.74	\$4,210.56	\$3,715.20	\$2,724.48	\$0.00	\$990.72	\$0.00	UM	VNX HARDWARE	
VN52DP400FXFD	VNX5200 DPE 25 DR-8X400GFL DC-FLD INS	\$1.00	26%	\$0.74	\$8,120.05	\$7,164.75	\$5,254.15	\$0.00	\$1,910.60	\$0.00	UM	VNX HARDWARE	
VN52DP400FXMD	VNX5200 DPE 25 DR-8X400GFL DC-MIN RK	\$1.00	26%	\$0.74	\$8,120.05	\$7,164.75	\$5,254.15	\$0.00	\$1,910.60	\$0.00	UM	VNX HARDWARE	
VN52DP60010FD	VNX5200 DPE 25 DR-8X600G10K DC-FLD INS	\$1.00	26%	\$0.74	\$2,979.08	\$2,628.60	\$1,927.64	\$0.00	\$700.96	\$0.00	UM	VNX HARDWARE	
VN52DP60010MD	VNX5200 DPE 25 DR-8X600G10K DC-MIN RK	\$1.00	26%	\$0.74	\$2,979.08	\$2,628.60	\$1,927.64	\$0.00	\$700.96	\$0.00	UM	VNX HARDWARE	
VN52DP60015N	VNX5200 DPE 25 DR-8X600G15K NEBS-EMC RK	\$27,375.00	26%	\$20,257.50	\$4,653.75	\$4,106.25	\$3,011.25	\$0.00	\$1,095.00	\$0.00	UM	VNX HARDWARE	
VN52DP60015NF	VNX5200 DPE 25 DR-8X600G15K NEBS-FLD INS	\$27,375.00	26%	\$20,257.50	\$4,653.75	\$4,106.25	\$3,011.25	\$0.00	\$1,095.00	\$0.00	UM	VNX HARDWARE	
VN52DP60015NM	VNX5200 DPE 25 DR-8X600G15K NEBS-MIN RK	\$27,375.00	26%	\$20,257.50	\$4,653.75	\$4,106.25	\$3,011.25	\$0.00	\$1,095.00	\$0.00	UM	VNX HARDWARE	
VN52DP61210FD	VNX5200 DPE 25 DR-12X600G10K DC-FLD IN	\$1.00	26%	\$0.74	\$3,276.92	\$2,891.40	\$2,120.36	\$0.00	\$771.04	\$0.00	UM	VNX HARDWARE	
VN52DP61210MD	VNX5200 DPE 25 DR-12X600G10K DC-MIN RK	\$1.00	26%	\$0.74	\$3,276.92	\$2,891.40	\$2,120.36	\$0.00	\$771.04	\$0.00	UM	VNX HARDWARE	
VN52DP62510FD	VNX5200 DPE 25 DR-25X600G10K DC-FLD IN	\$1.00	26%	\$0.74	\$3,775.53	\$3,331.35	\$2,442.99	\$0.00	\$888.36	\$0.00	UM	VNX HARDWARE	
VN52DP62510MD	VNX5200 DPE 25 DR-25X600G10K DC-MIN RK	\$1.00	26%	\$0.74	\$3,775.53	\$3,331.35	\$2,442.99	\$0.00	\$888.36	\$0.00	UM	VNX HARDWARE	
VN52DP90010FD	VNX5200 DPE 25 DR-8X900G10K DC-FLD INS	\$1.00	26%	\$0.74	\$3,213.51	\$2,835.45	\$2,079.33	\$0.00	\$756.12	\$0.00	UM	VNX HARDWARE	
VN52DP90010MD	VNX5200 DPE 25 DR-8X900G10K DC-MIN RK	\$1.00	26%	\$0.74	\$3,213.51	\$2,835.45	\$2,079.33	\$0.00	\$756.12	\$0.00	UM	VNX HARDWARE	
VN52DP91210FD	VNX5200 DPE 25 DR-12X900G10K DC-FLD INS	\$1.00	26%	\$0.74	\$3,856.11	\$3,402.45	\$2,495.13	\$0.00	\$907.32	\$0.00	UM	VNX HARDWARE	
VN52DP91210MD	VNX5200 DPE 25 DR-12X900G10K DC-MIN RK	\$1.00	26%	\$0.74	\$3,856.11	\$3,402.45	\$2,495.13	\$0.00	\$907.32	\$0.00	UM	VNX HARDWARE	
VN52DP92510FD	VNX5200 DPE 25 DR-25X900G10K DC-FLD INS	\$1.00	26%	\$0.74	\$5,001.40	\$4,413.00	\$3,236.20	\$0.00	\$1,176.80	\$0.00	UM	VNX HARDWARE	
VN52DP92510MD	VNX5200 DPE 25 DR-25X900G10K DC-MIN RK	\$1.00	26%	\$0.74	\$5,001.40	\$4,413.00	\$3,236.20	\$0.00	\$1,176.80	\$0.00	UM	VNX HARDWARE	
V-NB-290010	NEBS 4X900G 10K SAS VAULT DRV-25X2.5 ENC	\$6,395.00	26%	\$4,732.30	\$1,087.15	\$959.25	\$703.45	\$0.00	\$255.80	\$0.00	UM-H	VNX HARDWARE	
V-NB-D60010	VNX 60X3.5IN DRV ENC 4X600G 10K VAULT N	\$1.00	26%	\$0.74	\$835.55	\$737.25	\$540.65	\$0.00	\$196.60	\$0.00	UM-H	VNX HARDWARE	
V-NB-D90010	VNX 60X3.5IN DRV ENC 4X900G 10K VAULT N	\$6,980.00	26%	\$5,165.20	\$1,186.60	\$1,047.00	\$767.80	\$0.00	\$279.20	\$0.00	UM-H	VNX HARDWARE	
V-NB-V90010	NEBS 4X900G 10K SAS VAULT DRV-15X3.5 ENC	\$6,980.00	26%	\$5,165.20	\$1,186.60	\$1,047.00	\$767.80	\$0.00	\$279.20	\$0.00	UM-H	VNX HARDWARE	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V-NB-VS0702	3.5 2TB 7200 NEBS SAS DRV 15x3.5 DPE/DAE	\$5,185.00	26%	\$3,836.90	\$881.45	\$777.75	\$570.35	\$0.00	\$207.40	\$0.00	UM-H	NA	
V-NB-VS0703	3.5 3TB 7200 NEBS SAS DRV 15x3.5 DPE/DAE	\$7,525.00	26%	\$5,568.50	\$1,279.25	\$1,128.75	\$827.75	\$0.00	\$301.00	\$0.00	UM-H	NA	
VNCX710FH4X10RGBSP	VxRail 14G X710 FH PCIE 4X10GBE RJ45 SP	\$2,055.00	10%	\$1,849.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
VNCX710FH4X10SGBSP	VxRail 14G X710 FH PCIE 4X10GBE SFP+ SP	\$1,650.00	10%	\$1,485.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
VNICX710FH4X10RGBU	VxRail 14G X710 FH PCIE 4X10GBE RJ45 U	\$2,055.00	10%	\$1,849.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
VNICX710FH4X10SGBU	VxRail 14G X710 FH PCIE 4X10GBE SFP+ U	\$1,650.00	10%	\$1,485.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
V-NS4014610K	VAULTPACK NS40 146GB10K 2GB DRIVES QTY 5	\$1.00	38%	\$0.62	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	B	NAS	
V-NS4014610KN	VAULT NS40 146GB 10K 2GB NEBS DRIVES QT	\$1.00	38%	\$0.62	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	B	NAS	
V-NS4014615K	VAULTPACK NS40 146GB15K 4GB DRIVES QTY 5	\$1.00	38%	\$0.62	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	B	NAS	
V-NS4014615KN	VAULT NS40 146GB 15K 4GB NEBS DRIVES QT	\$6,665.00	38%	\$4,132.30	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	B	NAS	
V-NS4030015K	VAULTPACK NS40 300GB15K 4GB DRIVES QTY 5	\$1.00	38%	\$0.62	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	B	NAS	
V-NS4040010K	VAULTPACK NS40 400GB10K 4GB DRIVES QTY 5	\$1.00	38%	\$0.62	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	B	NAS	
V-NS4040010KN	VAULT NS40 400GB 10K 4GB NEBS DRIVES QT	\$9,240.00	38%	\$5,728.80	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	B	NAS	
V-NS4045015K	VAULTPACK NS40 450GB15K 4GB DRIVES QTY 5	\$1.00	38%	\$0.62	\$1,891.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	B	NAS	
V-NS407315K	VAULT PACK NS40 73GB 15K 4GB DRIVES QTY5	\$1.00	38%	\$0.62	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	B	NAS	
V-NS407315KN	VAULT NS40 73GB15K 4GB NEBS DRIVES QTY 5	\$1.00	38%	\$0.62	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	B	NAS	
V-NS4-14615K	CX4 VAULT 146GB 15K 4GB DRIVES	\$1.00	38%	\$0.62	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	B	NAS	
V-NS4-1K72K	VAULT CX4 SERIES 1TB 7200 DRIVES QTY 5	\$1.00	38%	\$0.62	\$1,406.75	\$1,241.25	\$910.25	\$0.00	\$331.00	\$0.00	B	NAS	
V-NS4-2K72K	VAULT CX4 SERIES 2TB 7200 DRIVES QTY 5	\$1.00	38%	\$0.62	\$2,244.00	\$1,980.00	\$1,452.00	\$0.00	\$528.00	\$0.00	B	NAS	
V-NS4-30015K	CX4 VAULT 300GB 15K 4GB DRIVES	\$1.00	38%	\$0.62	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	B	NAS	
V-NS4-30015KN	VAULT PACK NS SERIES 300GB 15K NEBS DRVS	\$8,400.00	38%	\$5,208.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	B	NAS	
V-NS4-40010K	CX4 VAULT 400GB 10K 4GB DRIVES	\$9,240.00	38%	\$5,728.80	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	B	NAS	
V-NS4-45010K	VAULT WITH 450GB 10K 4GB FC DRIVES QTY	\$1.00	38%	\$0.62	\$1,500.25	\$1,323.75	\$970.75	\$0.00	\$353.00	\$0.00	B	NAS	
V-NS4-45015K	CX4 VAULT 450GB 15K 4GB DRIVES	\$1.00	38%	\$0.62	\$1,891.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	B	NAS	
V-NS4-60010K	VAULT WITH 600GB 10K 4GB FC DRIVES QTY	\$1.00	38%	\$0.62	\$1,836.00	\$1,620.00	\$1,188.00	\$0.00	\$432.00	\$0.00	B	NAS	
V-NS4-60015K	VAULT PACK 600GB 15K 4GB FC DRIVES 5PACK	\$1.00	38%	\$0.62	\$2,341.75	\$2,066.25	\$1,515.25	\$0.00	\$551.00	\$0.00	B	NAS	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
V-NS8014610K	VAULT PACK NS80 146GB 10K 2GB DRIVES QTY	\$1.00	38%	\$0.62	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	B	NAS
V-NS8014615K	VAULT PACK NS80 146GB 15K 4GB DRIVES QTY	\$1.00	38%	\$0.62	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	B	NAS
V-NS8014615KN	VAULT PACK NS80 146GB 15K 4GB NEBS DRIVE	\$6,665.00	38%	\$4,132.30	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	B	NAS
V-NS8030010K	Vault Pack NS80 300GB 10K 4Gb Drives, Qt	\$1.00	38%	\$0.62	\$1,141.55	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	B	NAS
V-NS8040010K	VAULT PACK NS80 400GB 10K 4GB DRIVES QTY	\$1.00	38%	\$0.62	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	B	NAS
V-NS807315K	VAULT PACK NS80 73GB 15K 4GB DRIVES QTY	\$1.00	38%	\$0.62	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	B	NAS
V-NS807315KN	VAULT PACK NS80 73GB 15K 4GB NEBS DRIVES	\$1.00	38%	\$0.62	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	B	NAS
VNX16K-10GSFPCR	10Gb SFP qty 1 for iSCSI connection	\$645.75	10%	\$581.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-16GSFPCR	16Gb SFP qty 1 for FC connection	\$1,230.00	10%	\$1,107.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-5TELRAIL	Telco Rail Kit for 2U DPE or DAE	\$153.75	10%	\$138.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-800W-PS	800W Power Supply, 12V and 12V STBY DPE	\$512.50	10%	\$461.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-8GSFPCR	8Gb SFP qty 1 for FC connection	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-B12	VNXe1600 2xSP DPE12x3.5, no SFP, Twin	\$1.00	10%	\$0.90	\$0.00	\$1,000.00	\$770.00	\$615.00	\$333.33	\$333.33	UE	VNXE HARDWARE
VNX16K-B12D	VNXe1600DC2xSPDPE12x3.5,noSFPT WAXenet	\$1.00	10%	\$0.90	\$0.00	\$1,000.00	\$770.00	\$615.00	\$333.33	\$333.33	UE	VNXE HARDWARE
VNX16K-B25	VNXe1600 2xSP DPE25x2.5, no SFP, Twin	\$1.00	10%	\$0.90	\$0.00	\$1,000.00	\$770.00	\$615.00	\$333.33	\$333.33	UE	VNXE HARDWARE
VNX16K-B25D	VNXe1600DC2xSPDPE25x2.5noSFPTW AXenet	\$1.00	10%	\$0.90	\$0.00	\$1,000.00	\$770.00	\$615.00	\$333.33	\$333.33	UE	VNXE HARDWARE
VNX16K-BBU	BATTERY BACKUP UNIT	\$205.00	10%	\$184.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-BC-12ARK	DPE 12 Drive Adjustable Rail Kit	\$246.00	10%	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-BC-25ARK	DPE 25 Drive Adjustable Rail Kit	\$246.00	10%	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-BC-FM	Fan Module BC	\$307.50	10%	\$276.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1.00	10%	\$0.90	\$0.00	\$625.00	\$400.00	\$300.00	\$341.66	\$341.66	UE	VNXE HARDWARE
VNX16K-DAE-12U	2U DAE w/12x3.5 INCH DRIVE SLOTSUPGRADE	\$2,613.75	10%	\$2,352.38	\$0.00	\$625.00	\$400.00	\$300.00	\$341.66	\$341.66	UE	VNXE HARDWARE
VNX16K-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1.00	10%	\$0.90	\$0.00	\$1,250.00	\$800.00	\$600.00	\$416.66	\$416.66	UE	VNXE HARDWARE
VNX16K-DAE-25U	2U DAE w/25x2.5 INCH DRIVE SLOTSUPGRADE	\$2,613.75	10%	\$2,352.38	\$0.00	\$1,250.00	\$800.00	\$600.00	\$416.66	\$416.66	UE	VNXE HARDWARE
VNX16KD-DAE-25	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS	\$1.00	10%	\$0.90	\$0.00	\$1,250.00	\$800.00	\$600.00	\$416.66	\$416.66	UE	VNXE HARDWARE
VNX16KD-DAE-25U	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS-UPG	\$2,744.95	10%	\$2,470.46	\$0.00	\$1,250.00	\$800.00	\$600.00	\$416.66	\$416.66	UE	VNXE HARDWARE
VNX16K-LCC-DAE12	LCC FOR 2U DAE 12 DRIVE	\$1,819.38	10%	\$1,637.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	\$1,819.38	10%	\$1,637.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-OM3100MS	100M MM FIBRE CABLE LC-LC	\$276.75	10%	\$249.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-OM3-10MS	10M MM FIBRE CABLE LC-LC	\$128.13	10%	\$115.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VNX16K-OM3-1MS	1M MM FIBRE CABLE LC-LC	\$143.50	10%	\$129.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-OM3-30MS	30M MM FIBRE CABLE LC-LC	\$184.50	10%	\$166.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-OM3-3MS	3M MM FIBRE CABLE LC-LC	\$117.88	10%	\$106.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-OM3-50MS	50M MM FIBRE CABLE LC-LC	\$128.13	10%	\$115.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-OM3-5MS	5M MM FIBRE CABLE LC-LC	\$148.63	10%	\$133.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PS-DAE12	Power Supply for 2U 12 DRIVE DAE	\$497.13	10%	\$447.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	\$497.13	10%	\$447.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PWR-0	2 C13 PWRCRD W/ SEV1011 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PWR-1	2 C13 PWRCRD W/ NBR 14136 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PWR-10	2 C13 PWRCRD W/ KSC8305 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PWR-11	2 C13 PWRCRD w/ CNS690 PLUGS 125V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PWR-12	2 C13 PWRCRD W/ NEMA 5-15 PLUGS 125V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PWR-13	2 C13 PWRCRD W/ BS546 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PWR-14	2 C13 PWRCRD W/ SI-32 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PWR-15	2 C13 PWRCRD with IN6SA3 plugs 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PWR-2	2 C13 PWRCRD W/ JISC 8303 PLUGS 125V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PWR-3	2 C13 PWRCRD W/ GB1002 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PWR-4	2 C13 PWRCRD W/ IRAM 2073 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PWR-5	2 C13 PWRCRD W/ BSI 1363 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PWR-6	2 C13 PWRCRD w/ SAA/3 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PWR-7	2 C13 PWRCRD W/ CEE7/7 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PWR-8	2 C13 PWRCRD W/ CEI 23-16 PLUGS 250V 10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-PWR-9	2 C13PWRCRD W/AFSNT 107-2-D1PLG 250V10A	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-SP	VNXe1600 STORAGE PROCESSOR NO DIMM	\$7,190.38	10%	\$6,471.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-SP-DIMM	VNXe1600 SP MEMORY 8GB DIMM	\$312.63	10%	\$281.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-SSD	STORAGE PROCESSOR SSD MSATA	\$1,049.60	10%	\$944.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE
VNX16K-UNI	Bundled FAST Cache AND Replication=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE
VNX1SPSISOKIT	1.2KW SPS MUSTANG+SPITFIRE ISO INST KT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VNX2-ROCK-NX	VNX2 N-X OE 05.33.000.5.079/8.1.3.79=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX2SPSISOKIT	2KW SPS MUSTANG+SPITFIRE ISO INST KIT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
V-NX4-14615K4	NX4 VAULT PACK 4X146GB 15K SAS DISKS	\$1,710.00	10%	\$1,539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NAS
V-NX4-14615K5	NX4 VAULT PACK 5X146GB 15K SAS DISKS	\$2,140.00	10%	\$1,926.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	NAS
VNX5135-57B	CONVERT VNX51/53/5500 DPE TO VNX5700 SPE	\$1.00	26%	\$0.74	\$9,325.52	\$8,228.40	\$6,034.16	\$0.00	\$2,194.24	\$0.00	\$0.00	UM-H	VNX HARDWARE
VNX5135-75B	CONVERT VNX51/53/55 DPE TO VNX7500 SPE	\$1.00	26%	\$0.74	\$13,497.32	\$11,909.40	\$8,733.56	\$0.00	\$3,175.84	\$0.00	\$0.00	UM-H	VNX HARDWARE
VNX5153-55B	CONVERT VNX5100+5300 DPE TO VNX5500 DPE	\$1.00	26%	\$0.74	\$2,736.49	\$2,414.55	\$1,770.67	\$0.00	\$643.88	\$0.00	\$0.00	UM-H	VNX HARDWARE
VNX51-53B	CONVERT VNX5100 DPE TO VNX5300 DPE	\$1.00	10%	\$0.90	\$1,829.63	\$1,614.38	\$1,183.88	\$0.00	\$420.00	\$0.00	\$0.00	UE	VNX HARDWARE
VNX5153ISOKIT	SENTRY 15 BLOCK VNX ISO KIT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
VNX51-KIT	DOCUMENTATION KIT FOR VNX5100	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
VNX5200-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5200=IC	\$2,940.00	26%	\$2,175.60	\$588.00	\$529.20	\$470.40	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX5200-DARE	VNX5200 Controller Based Encryp Suite=IC	\$2,340.00	26%	\$1,731.60	\$468.00	\$421.20	\$374.40	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5200DMEXDU	VNXB52 DME: 1 DM+FC SLIC-BTU Fid Install	\$9,460.00	26%	\$7,000.40	\$1,608.20	\$1,419.00	\$1,040.60	\$0.00	\$378.40	\$0.00	\$0.00	UM	VNX2 HARDWARE
VNX5200-EPAK	VNX5200 Total Efficiency Pack=IC	\$22,191.00	26%	\$16,421.34	\$4,438.20	\$3,994.38	\$3,550.56	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5200-ESSPCK	VNX5200 Software Essentials Pack=IC	\$6,015.00	26%	\$4,451.10	\$1,203.00	\$1,082.70	\$962.40	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5200-FSTS	VNX5200 FAST Suite=IC	\$4,177.00	26%	\$3,090.98	\$835.40	\$751.86	\$668.32	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5200-LPS	VNX5200 Local Protection Suite=IC	\$3,334.00	26%	\$2,467.16	\$666.80	\$600.12	\$533.44	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5200-OE	VNX OE License VNX5200=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5200-PPAK	VNX5200 Total Protection Pack=IC	\$19,972.00	26%	\$14,779.28	\$3,994.40	\$3,594.96	\$3,195.52	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5200-RPS	VNX5200 Remote Protection Suite=IC	\$8,594.00	26%	\$6,359.56	\$1,718.80	\$1,546.92	\$1,375.04	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5200-SCS	VNX5200 Events and Retention Suite=IC	\$1,497.00	26%	\$1,107.78	\$299.40	\$269.46	\$239.52	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5200-TRACK-1	VNX5200 EXP CONFIG Tracking Model 1	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
VNX5200-TRACK-2	VNX5200 EXP CONFIG Tracking Model 2	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
VNX5200-TRACK-3	VNX5200 EXP CONFIG Tracking Model 3	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
VNX5200-TRACK-4	VNX5200 EXP CONFIG Tracking Model 4	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
VNX5200-UNISB	VNX5200 Unisphere Block Suite=IC	\$7,054.00	26%	\$5,219.96	\$1,410.80	\$1,269.72	\$1,128.64	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5200-UNISF	VNX5200 Unisphere File Suite=IC	\$5,486.00	26%	\$4,059.64	\$1,097.20	\$987.48	\$877.76	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5200-UNISU	VNX5200 Unisphere Unified Suite=IC	\$9,014.00	26%	\$6,670.36	\$1,802.80	\$1,622.52	\$1,442.24	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX524-56B	CONVERT VNX52/54 DPE TO VNX5600 DPE	\$13,657.00	26%	\$10,106.18	\$2,321.69	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	\$0.00	UM	VNX2 HARDWARE
VNX524-56F	CONVERT VNX52/54 DM TO VNX5600 DM	\$7,612.00	26%	\$5,632.88	\$1,294.04	\$1,141.80	\$837.32	\$0.00	\$304.48	\$0.00	\$0.00	UM	VNX2 HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VNX5246-58B	CONVERT VNX52/54/56 DPE TO VNX58 DPE	\$23,120.00	26%	\$17,108.80	\$3,930.40	\$3,468.00	\$2,543.20	\$0.00	\$924.80	\$0.00	UM	VNX2 HARDWARE	
VNX5246-58F	CONVERT VNX52/54/56 DM TO VNX58 DM	\$23,476.00	26%	\$17,372.24	\$3,990.92	\$3,521.40	\$2,582.36	\$0.00	\$939.04	\$0.00	UM	VNX2 HARDWARE	
VNX52468-76B	CONVERT VNX52/4/6/58 DPE TO VNX76 DPE	\$43,761.00	26%	\$32,383.14	\$7,439.37	\$6,564.15	\$4,813.71	\$0.00	\$1,750.44	\$0.00	UM	VNX2 HARDWARE	
VNX52468-76F	CONVERT VNX52/4/6/58 DM TO VNX76 DM	\$51,106.00	26%	\$37,818.44	\$8,688.02	\$7,665.90	\$5,621.66	\$0.00	\$2,044.24	\$0.00	UM	VNX2 HARDWARE	
VNX52-54B	CONVERT VNX5200 DPE TO VNX5400 DPE	\$8,270.00	26%	\$6,119.80	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	UM	VNX2 HARDWARE	
VNX52DP010NL	VNX5200 DPE 25X2.5 DR-6X1TNL-EMC RK	\$1.00	26%	\$0.74	\$1,863.20	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	UM	VNX HARDWARE	
VNX52DP010NLF	VNX5200 DPE 25X2.5 DR-6X1TNL-FLD INST	\$1.00	26%	\$0.74	\$1,863.20	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	UM	VNX HARDWARE	
VNX52DP010NLM	VNX5200 DPE 25X2.5 DR-6X1TNL-MIN RK	\$1.00	26%	\$0.74	\$1,863.20	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	UM	VNX HARDWARE	
VNX52DP01210	VNX5200 DPE 25X2.5 DR-8X1.2T10K-EMC RK	\$1.00	26%	\$0.74	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	
VNX52DP01210F	VNX5200 DPE 25X2.5 DR-8X1.2T10K-FLD I	\$1.00	26%	\$0.74	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	
VNX52DP01210M	VNX5200 DPE 25X2.5 DR-8X1.2T10K-MIN RK	\$1.00	26%	\$0.74	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	
VNX52DP112NL	VNX5200 DPE 25X2.5 DR-12X1TNL-EMC RK	\$1.00	26%	\$0.74	\$2,263.55	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	UM	VNX HARDWARE	
VNX52DP112NLF	VNX5200 DPE 25X2.5 DR-12X1TNL-FLD INST	\$1.00	26%	\$0.74	\$2,263.55	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	UM	VNX HARDWARE	
VNX52DP112NLM	VNX5200 DPE 25X2.5 DR-12X1TNL-MIN RK	\$1.00	26%	\$0.74	\$2,263.55	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	UM	VNX HARDWARE	
VNX52DP12210	VNX5200 DPE 25X2.5DR-12X1.2T10K-EMC RK	\$21,775.00	26%	\$16,113.50	\$3,701.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	UM	VNX HARDWARE	
VNX52DP12210F	VNX5200 DPE 25X2.5DR-12X1.2T10K-FLD I	\$21,775.00	26%	\$16,113.50	\$3,701.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	UM	VNX HARDWARE	
VNX52DP12210M	VNX5200 DPE 25X2.5DR-12X1.2T10K-MIN RK	\$21,775.00	26%	\$16,113.50	\$3,701.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	UM	VNX HARDWARE	
VNX52DP12510	VNX5200 DPE 25X2.5 DR-25X1.2T10K-EMC	\$28,243.00	26%	\$20,899.82	\$4,801.31	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	UM	VNX HARDWARE	
VNX52DP12510F	VNX5200 DPE 25X2.5 DR-25X1.2T10K-FLD I	\$28,243.00	26%	\$20,899.82	\$4,801.31	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	UM	VNX HARDWARE	
VNX52DP12510M	VNX5200 DPE 25X2.5 DR-25X1.2T10K-MIN	\$28,243.00	26%	\$20,899.82	\$4,801.31	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	UM	VNX HARDWARE	
VNX52DP125NL	VNX5200 DPE 25X2.5DR-25X1TNL-EMC RK	\$1.00	26%	\$0.74	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
VNX52DP125NLF	VNX5200 DPE 25X2.5DR-25X1TNL-FLD INS	\$1.00	26%	\$0.74	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
VNX52DP125NLM	VNX5200 DPE 25X2.5DR-25X1TNL-MIN RK	\$1.00	26%	\$0.74	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
VNX52DP30015	VNX5200 DPE 25X2.5 DR-8X300G15K-EMC RK	\$1.00	26%	\$0.74	\$2,232.44	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	UM	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
VNX52DP30015F	VNX5200 DPE 25X2.5 DR-8X300G15K-FLD I	\$1.00	26%	\$0.74	\$2,232.44	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	UM	VNX HARDWARE
VNX52DP30015M	VNX5200 DPE 25X2.5 DR-8X300G15K-MIN RK	\$1.00	26%	\$0.74	\$2,232.44	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	UM	VNX HARDWARE
VNX52DP31215	VNX5200 DPE 25X2.5 DR-12X300G15K-EMC	\$1.00	26%	\$0.74	\$2,455.65	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	UM	VNX HARDWARE
VNX52DP31215F	VNX5200 DPE 25X2.5 DR-12X300G15K-FLD I	\$1.00	26%	\$0.74	\$2,455.65	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	UM	VNX HARDWARE
VNX52DP31215M	VNX5200 DPE 25X2.5 DR-12X300G15K-MIN	\$1.00	26%	\$0.74	\$2,455.65	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	UM	VNX HARDWARE
VNX52DP32515	VNX5200 DPE 25X2.5 DR-25X300G15K-EMC	\$1.00	26%	\$0.74	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE
VNX52DP32515F	VNX5200 DPE 25X2.5 DR-25X300G15K-FLD I	\$1.00	26%	\$0.74	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE
VNX52DP32515M	VNX5200 DPE 25X2.5 DR-25X300G15K-MIN	\$1.00	26%	\$0.74	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE
VNX52DP400FX	VNX5200 DPE 25X2.5 DR-8X400GFL-EMC RK	\$1.00	26%	\$0.74	\$6,495.70	\$5,731.50	\$4,203.10	\$0.00	\$1,528.40	\$0.00	UM	VNX HARDWARE
VNX52DP400FXF	VNX5200 DPE 25X2.5 DR-8X400GFL-FLD INS	\$1.00	26%	\$0.74	\$6,495.70	\$5,731.50	\$4,203.10	\$0.00	\$1,528.40	\$0.00	UM	VNX HARDWARE
VNX52DP400FXM	VNX5200 DPE 25X2.5 DR-8X400GFL-MIN RK	\$1.00	26%	\$0.74	\$6,495.70	\$5,731.50	\$4,203.10	\$0.00	\$1,528.40	\$0.00	UM	VNX HARDWARE
VNX52DP60010	VNX5200 DPE 25X2.5 DR-8X600G10K-EMC RK	\$1.00	26%	\$0.74	\$2,383.23	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	UM	VNX HARDWARE
VNX52DP60010F	VNX5200 DPE 25X2.5 DR-8X600G10K-FLD I	\$1.00	26%	\$0.74	\$2,383.23	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	UM	VNX HARDWARE
VNX52DP60010M	VNX5200 DPE 25X2.5 DR-8X600G10K-MIN RK	\$1.00	26%	\$0.74	\$2,383.23	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	UM	VNX HARDWARE
VNX52DP60015	VNX5200 DPE 25X2.5 DR-8X600G15K-EMC RK	\$21,900.00	26%	\$16,206.00	\$3,723.00	\$3,285.00	\$2,409.00	\$0.00	\$876.00	\$0.00	UM	VNX HARDWARE
VNX52DP60015F	VNX5200 DPE 25X2.5 DR-8X600G15K-FLD INS	\$21,900.00	26%	\$16,206.00	\$3,723.00	\$3,285.00	\$2,409.00	\$0.00	\$876.00	\$0.00	UM	VNX HARDWARE
VNX52DP60015M	VNX5200 DPE 25X2.5 DR-8X600G15K-MIN RK	\$21,900.00	26%	\$16,206.00	\$3,723.00	\$3,285.00	\$2,409.00	\$0.00	\$876.00	\$0.00	UM	VNX HARDWARE
VNX52DP61210	VNX5200 DPE 25X2.5 DR-12X600G10K-EMC	\$1.00	26%	\$0.74	\$2,621.57	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	UM	VNX HARDWARE
VNX52DP61210F	VNX5200 DPE 25X2.5 DR-12X600G10K-FLD I	\$1.00	26%	\$0.74	\$2,621.57	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	UM	VNX HARDWARE
VNX52DP61210M	VNX5200 DPE 25X2.5 DR-12X600G10K-MIN	\$1.00	26%	\$0.74	\$2,621.57	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	UM	VNX HARDWARE
VNX52DP62510	VNX5200 DPE 25X2.5 DR-25X600G10K-EMC	\$1.00	26%	\$0.74	\$3,020.39	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	UM	VNX HARDWARE
VNX52DP62510F	VNX5200 DPE 25X2.5 DR-25X600G10K-FLD I	\$1.00	26%	\$0.74	\$3,020.39	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	UM	VNX HARDWARE
VNX52DP62510M	VNX5200 DPE 25X2.5 DR-25X600G10K-MIN	\$1.00	26%	\$0.74	\$3,020.39	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	UM	VNX HARDWARE
VNX52DP90010	VNX5200 DPE 25X2.5 DR-8X900G10K-EMC RK	\$1.00	26%	\$0.74	\$2,570.74	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VNX52DP90010F	VNX5200 DPE 25X2.5 DR-8X900G10K-FLD I	\$1.00	26%	\$0.74	\$2,570.74	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	UM	VNX HARDWARE	
VNX52DP90010M	VNX5200 DPE 25X2.5 DR-8X900G10K-MIN RK	\$1.00	26%	\$0.74	\$2,570.74	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	UM	VNX HARDWARE	
VNX52DP91210	VNX5200 DPE 25X2.5DR-12X900G10K-EMC RK	\$18,146.00	26%	\$13,428.04	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	
VNX52DP91210F	VNX5200 DPE 25X2.5DR-12X900G10K-FLD I	\$18,146.00	26%	\$13,428.04	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	
VNX52DP91210M	VNX5200 DPE 25X2.5DR-12X900G10K-MIN RK	\$18,146.00	26%	\$13,428.04	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	
VNX52DP92510	VNX5200 DPE 25X2.5DR-25X900G10K-EMC RK	\$23,536.00	26%	\$17,416.64	\$4,001.12	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	UM	VNX HARDWARE	
VNX52DP92510F	VNX5200 DPE 25X2.5DR-25X900G10K-FLD I	\$23,536.00	26%	\$17,416.64	\$4,001.12	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	UM	VNX HARDWARE	
VNX52DP92510M	VNX5200 DPE 25X2.5DR-25X900G10K-MIN RK	\$23,536.00	26%	\$17,416.64	\$4,001.12	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	UM	VNX HARDWARE	
VNX52DPM1210	VNX5200 DPE 25X2.5 4-600-8 1TNL-EMC RK	\$1.00	26%	\$0.74	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	UM	VNX HARDWARE	
VNX52DPM1210F	VNX5200 DPE 25X2.5 4-600-8 1TNL-FLD INS	\$1.00	26%	\$0.74	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	UM	VNX HARDWARE	
VNX52DPM1210M	VNX5200 DPE 25X2.5 4-600-8 1TNL-MIN RK	\$1.00	26%	\$0.74	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	UM	VNX HARDWARE	
VNX52DPM2510	VNX5200 DPE 25X2.5 4-600-211TNL-EMC RK	\$1.00	26%	\$0.74	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
VNX52DPM2510F	VNX5200 DPE 25X2.5 4-600-211TNL-FLD INS	\$1.00	26%	\$0.74	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
VNX52DPM2510M	VNX5200 DPE 25X2.5 4-600-211TNL-MIN RK	\$1.00	26%	\$0.74	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
VNX52-ESSPCK	VNX5200 Software Essentials Pack=IC	\$6,015.00	26%	\$4,451.10	\$1,203.00	\$1,082.70	\$962.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX52-ESSPCK-PROMO	VNX5200 SoftwareEssentials Promo Pack=IC	\$6,015.00	26%	\$4,451.10	\$1,203.00	\$1,082.70	\$962.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX52-KIT	VNX5200 Documentation Kit=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX52VP010NLF	VNX5200 DPE 25X2.5 DR-6X1TNL-FLD INST	\$10,960.00	26%	\$8,110.40	\$1,863.20	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	UM	VNX HARDWARE	
VNX52VP010NLM	VNX5200 DPE 25X2.5 DR-6X1TNL-MIN RK	\$10,960.00	26%	\$8,110.40	\$1,863.20	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	UM	VNX HARDWARE	
VNX52VP01210F	VNX5200 DPE 25X2.5 DR-8X1.2T10K-FLD INS	\$18,146.00	26%	\$13,428.04	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	
VNX52VP01210M	VNX5200 DPE 25X2.5 DR-8X1.2T10K-MIN RK	\$18,146.00	26%	\$13,428.04	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	
VNX52VP112NLF	VNX5200 DPE 25X2.5 DR-12X1T NL-FLD IN	\$13,315.00	26%	\$9,853.10	\$2,263.55	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	UM	VNX HARDWARE	
VNX52VP112NLM	VNX5200 DPE 25X2.5 DR-12X1T NL-MIN RK	\$13,315.00	26%	\$9,853.10	\$2,263.55	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	UM	VNX HARDWARE	
VNX52VP12210F	VNX5200 DPE 25X2.5 DR-12X1.2T10K-FLD I	\$21,775.00	26%	\$16,113.50	\$3,701.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	UM	VNX HARDWARE	
VNX52VP12210M	VNX5200 DPE 25X2.5 DR-12X1.2T10K-MIN RK	\$21,775.00	26%	\$16,113.50	\$3,701.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	UM	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VNX52VP12510F	VNX5200 DPE 25X2.5 DR-25X1.2T10K-FLD I	\$28,243.00	26%	\$20,899.82	\$4,801.31	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	UM	VNX HARDWARE	
VNX52VP12510M	VNX5200 DPE 25X2.5 DR-25X1.2T10K-MIN RK	\$28,243.00	26%	\$20,899.82	\$4,801.31	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	UM	VNX HARDWARE	
VNX52VP125NLF	VNX5200 DPE 25X2.5 DR-25X1T NL-FLD IN	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
VNX52VP125NLM	VNX5200 DPE 25X2.5 DR-25X1T NL-MIN RK	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
VNX52VP30015F	VNX5200 DPE 25X2.5 DR-8X300G15K-FLD I	\$13,132.00	26%	\$9,717.68	\$2,232.44	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	UM	VNX HARDWARE	
VNX52VP30015M	VNX5200 DPE 25X2.5 DR-8X300G15K-MIN RK	\$13,132.00	26%	\$9,717.68	\$2,232.44	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	UM	VNX HARDWARE	
VNX52VP31215F	VNX5200 DPE 25X2.5 DR-12X300G15K-FLD	\$14,445.00	26%	\$10,689.30	\$2,455.65	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	UM	VNX HARDWARE	
VNX52VP31215M	VNX5200 DPE 25X2.5 DR-12X300G15K-MIN	\$14,445.00	26%	\$10,689.30	\$2,455.65	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	UM	VNX HARDWARE	
VNX52VP32515F	VNX5200 DPE 25X2.5 DR-25X300G15K-FLD	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
VNX52VP32515M	VNX5200 DPE 25X2.5 DR-25X300G15K-MIN	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE	
VNX52VP400FXF	VNX5200 DPE 25X2.5 DR-8X400GFL-FLD INS	\$75,109.00	26%	\$55,580.66	\$12,768.53	\$11,266.35	\$8,261.99	\$0.00	\$3,004.36	\$0.00	UM	VNX HARDWARE	
VNX52VP400FXM	VNX5200 DPE 25X2.5 DR-8X400GFL-MIN RK	\$75,109.00	26%	\$55,580.66	\$12,768.53	\$11,266.35	\$8,261.99	\$0.00	\$3,004.36	\$0.00	UM	VNX HARDWARE	
VNX52VP60010F	VNX5200 DPE 25X2.5 DR-8X600G10K-FLD I	\$14,019.00	26%	\$10,374.06	\$2,383.23	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	UM	VNX HARDWARE	
VNX52VP60010M	VNX5200 DPE 25X2.5 DR-8X600G10K-MIN RK	\$14,019.00	26%	\$10,374.06	\$2,383.23	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	UM	VNX HARDWARE	
VNX52VP61210F	VNX5200 DPE 25X2.5 DR-12X600G10K-FLD	\$15,421.00	26%	\$11,411.54	\$2,621.57	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	UM	VNX HARDWARE	
VNX52VP61210M	VNX5200 DPE 25X2.5 DR-12X600G10K-MIN	\$15,421.00	26%	\$11,411.54	\$2,621.57	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	UM	VNX HARDWARE	
VNX52VP62510F	VNX5200 DPE 25X2.5 DR-25X600G10K-FLD	\$17,767.00	26%	\$13,147.58	\$3,020.39	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	UM	VNX HARDWARE	
VNX52VP62510M	VNX5200 DPE 25X2.5 DR-25X600G10K-MIN	\$17,767.00	26%	\$13,147.58	\$3,020.39	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	UM	VNX HARDWARE	
VNX52VP90010F	VNX5200 DPE 25X2.5 DR-8X900G10K-FLD I	\$15,122.00	26%	\$11,190.28	\$2,570.74	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	UM	VNX HARDWARE	
VNX52VP90010M	VNX5200 DPE 25X2.5 DR-8X900G10K-MIN RK	\$15,122.00	26%	\$11,190.28	\$2,570.74	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	UM	VNX HARDWARE	
VNX52VP91210F	VNX5200 DPE 25x2.5DR-12x900G10K-FLD I	\$18,146.00	26%	\$13,428.04	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	
VNX52VP91210M	VNX5200 DPE 25x2.5DR-12x900G10K-MIN RK	\$18,146.00	26%	\$13,428.04	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	UM	VNX HARDWARE	
VNX52VP92510F	VNX5200 DPE 25x2.5DR-25x900G10K-FLD I	\$23,536.00	26%	\$17,416.64	\$4,001.12	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	UM	VNX HARDWARE	
VNX52VP92510M	VNX5200 DPE 25x2.5DR-25x900G10K-MIN RK	\$23,536.00	26%	\$17,416.64	\$4,001.12	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	UM	VNX HARDWARE	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
VNX52VPM1210F	VNX5200 DPE 25X2.5 4-600-8 1TNL-FLD I	\$11,810.00	26%	\$8,739.40	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	UM	VNX HARDWARE
VNX52VPM1210M	VNX5200 DPE 25X2.5 4-600-8 1TNL-MIN RK	\$11,810.00	26%	\$8,739.40	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	UM	VNX HARDWARE
VNX52VPM2410F	VNX5200 DPE 25X2.5 4-600-20 1TNL-FLD	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE
VNX52VPM2410M	VNX5200 DPE 25X2.5 4-600-20 1TNL-MIN	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE
VNX52VPM2510F	VNX5200 DPE 25X2.54-600-211TNL-FLD INS	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE
VNX52VPM2510M	VNX5200 DPE 25X2.54-600-211TNL-MIN RK	\$19,814.00	26%	\$14,662.36	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	UM	VNX HARDWARE
VNX5300CS2U	VNX5300 2ND CONTROL STATION FOR FLD UPG	\$1.00	10%	\$0.90	\$319.40	\$281.82	\$206.67	\$0.00	\$73.32	\$0.00	UE	VNX HARDWARE
VNX5300CSD2A	2ND OPTIONALINVRTR FOR VNX 5300 FACTORY	\$1,476.00	10%	\$1,328.40	\$250.92	\$221.40	\$162.36	\$0.00	\$57.60	\$0.00	UE	VNX HARDWARE
VNX5300CSD2AU	2ND OPTIONALINVRTR FOR VNX 5300 FIELD	\$2,066.40	10%	\$1,859.76	\$351.29	\$309.96	\$227.30	\$0.00	\$80.64	\$0.00	UE	VNX HARDWARE
VNX5300DMDU	VNX5300 ADDON DATA MOVER+FC SLIC-UPGRADE	\$2,281.65	10%	\$2,053.49	\$387.88	\$342.25	\$250.98	\$0.00	\$89.04	\$0.00	UE	VNX HARDWARE
VNX5300DMEMD	VNX5300 DME SINGLE DM FC SLIC MR DC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
VNX5300DMMD	VNX5300 SINGLE DM FC SLIC MINI RACK DC	\$1,690.23	10%	\$1,521.21	\$287.34	\$253.53	\$185.92	\$0.00	\$65.96	\$0.00	UE	VNX HARDWARE
VNX5300DMU	VNX5300 ADD ON DATA MOVER+FC IO-UPGRADE	\$1.00	10%	\$0.90	\$352.68	\$311.19	\$228.21	\$0.00	\$80.96	\$0.00	UE	VNX HARDWARE
VNX535-57F	CONVERT VNX5300+5500 DME TO VNX5700 DME	\$1.00	26%	\$0.74	\$737.80	\$651.00	\$477.40	\$0.00	\$173.60	\$0.00	UM-H	VNX HARDWARE
VNX53-55F	CONVERT VNX5300 DME TO VNX5500 DME	\$1.00	26%	\$0.74	\$989.23	\$872.85	\$640.09	\$0.00	\$232.76	\$0.00	UM-H	VNX HARDWARE
VNX5357-75F	CONVERT VNX53 55 57 DME TO VNX7500 DME	\$1.00	26%	\$0.74	\$737.80	\$651.00	\$477.40	\$0.00	\$173.60	\$0.00	UM-H	VNX HARDWARE
VNX53BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5300	\$1.00	10%	\$0.90	\$1,022.54	\$920.29	\$818.03	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
VNX53-KIT	DOCUMENTATION KIT FOR VNX5300	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
VNX5400-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5400=IC	\$3,020.00	26%	\$2,234.80	\$604.00	\$543.60	\$483.20	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX5400-DARE	VNX5400 Controller Based Encryp Suite=IC	\$3,725.00	26%	\$2,756.50	\$745.00	\$670.50	\$596.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5400-DARE-UPG	Data at Rest Encryption for VNX5400=IC	\$2,980.00	26%	\$2,205.20	\$596.00	\$536.40	\$476.80	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX5400DMEXDU	VNXB54 DME: 1 DM+FC SLIC-BTU Fld Install	\$9,820.00	26%	\$7,266.80	\$1,669.40	\$1,473.00	\$1,080.20	\$0.00	\$392.80	\$0.00	UM	VNX2 HARDWARE
VNX5400-EPAK	VNX5400 Total Efficiency Pack=IC	\$1.00	26%	\$0.74	\$7,275.60	\$6,548.04	\$5,820.48	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5400-EPAK-UPG	VNX5400 Total Efficiency Pack=IC	\$29,100.00	26%	\$21,534.00	\$5,820.00	\$5,238.00	\$4,656.00	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX5400-ESSPCK	VNX5400 Software Essentials=IC	\$11,535.00	26%	\$8,535.90	\$2,307.00	\$2,076.30	\$1,845.60	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5400-ESSPCK-UPG	VNX5400 Upg DIP SW Essentials=IC	\$9,230.00	26%	\$6,830.20	\$1,846.00	\$1,661.40	\$1,476.80	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX5400-FSTS	VNX5400 FAST Suite=IC	\$1.00	26%	\$0.74	\$1,708.60	\$1,537.74	\$1,366.88	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5400-FSTS-UPG	VNX5400 FAST Suite=IC	\$6,835.00	26%	\$5,057.90	\$1,367.00	\$1,230.30	\$1,093.60	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VNX5400-LPS	VNX5400 Local Protection Suite=IC	\$1.00	26%	\$0.74	\$1,188.20	\$1,069.38	\$950.56	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5400-LPS-UPG	VNX5400 Local Protection Suite=IC	\$4,755.00	26%	\$3,518.70	\$951.00	\$855.90	\$760.80	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE	
VNX5400-PPAK	VNX5400 Total Protection Pack=IC	\$1.00	26%	\$0.74	\$6,548.00	\$5,893.20	\$5,238.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5400-PPAK-UPG	VNX5400 Total Protection Pack=IC	\$42,030.00	26%	\$31,102.20	\$8,406.00	\$7,565.40	\$6,724.80	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE	
VNX5400-RPS	VNX5400 Remote Protection Suite=IC	\$1.00	26%	\$0.74	\$3,062.60	\$2,756.34	\$2,450.08	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5400-RPS-UPG	VNX5400 Remote Protection Suite=IC	\$12,250.00	26%	\$9,065.00	\$2,450.00	\$2,205.00	\$1,960.00	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE	
VNX5400-SCS	VNX5400 Events and Retention Suite=IC	\$1.00	26%	\$0.74	\$476.40	\$428.76	\$381.12	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5400-SCS-UPG	VNX5400 Events and Retention Suite=IC	\$1,905.00	26%	\$1,409.70	\$381.00	\$342.90	\$304.80	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE	
VNX5400-TRACK-5	VNX5400 EXP CONFIG Tracking Model 5	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA	
VNX5400-TRACK-6	VNX5400 EXP CONFIG Tracking Model 6	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA	
VNX5400-TRACK-7	VNX5400 EXP CONFIG Tracking Model 7	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA	
VNX5400-UNISB	VNX5400 Unisphere Block Suite=IC	\$1.00	26%	\$0.74	\$1,746.00	\$1,571.40	\$1,396.80	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5400-UNISF	VNX5400 Unisphere File Suite=IC	\$1.00	26%	\$0.74	\$1,298.20	\$1,168.38	\$1,038.56	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5400-UNISU	VNX5400 Unisphere Unified Suite=IC	\$1.00	26%	\$0.74	\$2,148.80	\$1,933.92	\$1,719.04	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX54-ESSPCK-PROMO	VNX5400 SoftwareEssentials Promo Pack=IC	\$11,535.00	26%	\$8,535.90	\$2,307.00	\$2,076.30	\$1,845.60	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX54-KIT	VNX5400 Documentation Kit=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX54-UNIB-UPG	VNX5400 Unisphere Block Suite UPG=IC	\$6,985.00	26%	\$5,168.90	\$1,397.00	\$1,257.30	\$1,117.60	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE	
VNX54-UNIF-UPG	VNX5400 Unisphere File Suite UPG=IC	\$5,195.00	26%	\$3,844.30	\$1,039.00	\$935.10	\$831.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX54-UNIU-UPG	VNX5400 Unisphere Unified Suite UPG=IC	\$8,595.00	26%	\$6,360.30	\$1,719.00	\$1,547.10	\$1,375.20	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE	
VNX5500CSD2A	2ND OPTIONALINVRTR FOR VNX 5500 FACTORY	\$2,504.00	26%	\$1,852.96	\$425.68	\$375.60	\$275.44	\$0.00	\$100.16	\$0.00	UM-H	VNX HARDWARE	
VNX5500CSD2AU	2ND OPTIONALINVRTR FOR VNX 5500 FIELD	\$3,380.00	26%	\$2,501.20	\$574.60	\$507.00	\$371.80	\$0.00	\$135.20	\$0.00	UM-H	VNX HARDWARE	
VNX5500DMDU	VNX5500 ADD ON DM+FC SLIC-UPGRADE(DC)	\$8,313.00	26%	\$6,151.62	\$1,413.21	\$1,246.95	\$914.43	\$0.00	\$332.52	\$0.00	UM-H	VNX HARDWARE	
VNX5500DMEMD	VNX5500DME W/SINGLE DM DC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE	
VNX5500DMMD	VNX5500 SINGLE DATA MOVER FC SLIC DC	\$6,158.00	26%	\$4,556.92	\$1,046.86	\$923.70	\$677.38	\$0.00	\$246.32	\$0.00	UM-H	VNX HARDWARE	
VNX5500DMU	VNX5500 ADD ON DATA MOVER+FC IO -UPGRADE	\$1.00	26%	\$0.74	\$1,027.82	\$906.90	\$665.06	\$0.00	\$241.84	\$0.00	UM-H	VNX HARDWARE	
VNX5500ISOKIT	LIGHTNING 15+25 ISO KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE	
VNX55BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5500	\$1.00	26%	\$0.74	\$2,332.60	\$2,099.34	\$1,866.08	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE	
VNX55DMEXDU	VNX5500DME:1DATAMOVER+FC SLIC-UPGRADE DC	\$13,962.00	26%	\$10,331.88	\$2,373.54	\$2,094.30	\$1,535.82	\$0.00	\$558.48	\$0.00	UM-H	VNX HARDWARE	
VNX55DMEXMD	VNX5500 DMEX SINGLE DM FC SLIC MINI DC	\$10,342.00	26%	\$7,653.08	\$1,758.14	\$1,551.30	\$1,137.62	\$0.00	\$413.68	\$0.00	UM-H	VNX HARDWARE	
VNX55DMEXU	VNX5500 EMPTY DM ENCLOSURE -UPGRADE	\$1.00	26%	\$0.74	\$1,726.18	\$1,523.10	\$1,116.94	\$0.00	\$406.16	\$0.00	UM-H	VNX HARDWARE	
VNX55-KIT	DOCUMENTATION KIT FOR VNX5500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE	
VNX5600-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5600=IC	\$4,740.00	26%	\$3,507.60	\$948.00	\$853.20	\$758.40	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
VNX5600-DARE	VNX5600 Controller Based Encryp Suite=IC	\$6,515.00	26%	\$4,821.10	\$1,303.00	\$1,172.70	\$1,042.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5600-DARE-UPG	Data at Rest Encryption for VNX5600=IC	\$5,210.00	26%	\$3,855.40	\$1,042.00	\$937.80	\$833.60	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX5600DMEXDU	VNXB56 DME: 1 DM+FC SLIC-BTU Fid Install	\$11,800.00	26%	\$8,732.00	\$2,006.00	\$1,770.00	\$1,298.00	\$0.00	\$472.00	\$0.00	UM	VNX2 HARDWARE
VNX5600-EPAK	VNX5600 Total Efficiency Pack=IC	\$1.00	26%	\$0.74	\$11,675.60	\$10,508.04	\$9,340.48	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5600-EPAK-UPG	VNX5600 Total Efficiency Pack=IC	\$46,700.00	26%	\$34,558.00	\$9,340.00	\$8,406.00	\$7,472.00	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX5600-ESSPCK	VNX5600 Software Essentials Pack=IC	\$33,130.00	26%	\$24,516.20	\$6,626.00	\$5,963.40	\$5,300.80	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5600-ESSPCK-UPG	VNX5600 Upp DIP SW Essentials=IC	\$26,505.00	26%	\$19,613.70	\$5,301.00	\$4,770.90	\$4,240.80	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX5600-FSTS	VNX5600 FAST Suite=IC	\$1.00	26%	\$0.74	\$5,521.60	\$4,969.44	\$4,417.28	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5600-FSTS-UPG	VNX5600 FAST Suite=IC	\$22,085.00	26%	\$16,342.90	\$4,417.00	\$3,975.30	\$3,533.60	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX5600-LPS	VNX5600 Local Protection Suite=IC	\$1.00	26%	\$0.74	\$1,972.80	\$1,775.52	\$1,578.24	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5600-LPS-UPG	VNX5600 Local Protection Suite=IC	\$7,890.00	26%	\$5,838.60	\$1,578.00	\$1,420.20	\$1,262.40	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX5600-PPAK	VNX5600 Total Protection Pack=IC	\$1.00	26%	\$0.74	\$10,508.00	\$9,457.20	\$8,406.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5600-PPAK-UPG	VNX5600 Total Protection Pack=IC	\$42,030.00	26%	\$31,102.20	\$8,406.00	\$7,565.40	\$6,724.80	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX5600-RPS	VNX5600 Remote Protection Suite=IC	\$1.00	26%	\$0.74	\$4,405.20	\$3,964.68	\$3,524.16	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5600-RPS-UPG	VNX5600 Remote Protection Suite=IC	\$17,620.00	26%	\$13,038.80	\$3,524.00	\$3,171.60	\$2,819.20	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX5600-SCS	VNX5600 Events and Retention Suite=IC	\$1.00	26%	\$0.74	\$802.00	\$722.52	\$642.24	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5600-SCS-UPG	VNX5600 Events and Retention Suite=IC	\$3,210.00	26%	\$2,375.40	\$642.00	\$577.80	\$513.60	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX5600-UNISB	VNX5600 Unisphere Block Suite=IC	\$1.00	26%	\$0.74	\$3,162.00	\$2,845.80	\$2,529.60	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5600-UNISF	VNX5600 Unisphere File Suite=IC	\$1.00	26%	\$0.74	\$2,351.20	\$2,116.08	\$1,880.96	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5600-UNISU	VNX5600 Unisphere Unified Suite=IC	\$1.00	26%	\$0.74	\$3,891.60	\$3,502.44	\$3,113.28	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX56-ESSPCK-PROMO	VNX5600 SoftwareEssentials Promo Pack=IC	\$33,130.00	26%	\$24,516.20	\$6,626.00	\$5,963.40	\$5,300.80	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX56-KIT	VNX5600 Documentation Kit=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX56-UNIB-UPG	VNX5600 Unisphere Block Suite UPG=IC	\$12,650.00	26%	\$9,361.00	\$2,530.00	\$2,277.00	\$2,024.00	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX56-UNIF-UPG	VNX5600 Unisphere File Suite UPG=IC	\$9,405.00	26%	\$6,959.70	\$1,881.00	\$1,692.90	\$1,504.80	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX56-UNIU-UPG	VNX5600 Unisphere Unified Suite UPG=IC	\$15,565.00	26%	\$11,518.10	\$3,113.00	\$2,801.70	\$2,490.40	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX5700DMU	VNX5700 ADD ON DATA MOVER+FC SLIC-UPG	\$1.00	26%	\$0.74	\$3,169.14	\$2,796.30	\$2,050.62	\$0.00	\$745.68	\$0.00	UM-H	VNX HARDWARE
VNX5700ISOKIT	ARGONAUT SPITFIRE ISO KIT	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
VNX57-75B	CONVERT VNX5700 SPE TO VNX7500 SPE	\$1.00	26%	\$0.74	\$9,951.80	\$8,781.00	\$6,439.40	\$0.00	\$2,341.60	\$0.00	UM-H	VNX HARDWARE
VNX57BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5700	\$1.00	26%	\$0.74	\$6,877.20	\$6,189.48	\$5,501.76	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
VNX57DMEXU	EMPTY VNX57 DM ENCLOSURE - UPGRADE	\$1.00	26%	\$0.74	\$2,157.81	\$1,903.95	\$1,396.23	\$0.00	\$507.72	\$0.00	UM-H	VNX HARDWARE
VNX57-KIT	DOCUMENTATION KIT FOR VNX5700	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
VNX5800-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5800=IC	\$13,310.00	26%	\$9,849.40	\$2,662.00	\$2,395.80	\$2,129.60	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX5800-DARE	VNX5800 Controller Based Encryp Suite=IC	\$9,265.00	26%	\$6,856.10	\$1,853.00	\$1,667.70	\$1,482.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5800-DARE-UPG	Data at Rest Encryption for VNX5800=IC	\$7,410.00	26%	\$5,483.40	\$1,482.00	\$1,333.80	\$1,185.60	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5800DMEXDU	VNXB58 DME: 1 DM+FC SLIC-BTU Fid install	\$19,730.00	26%	\$14,600.20	\$3,354.10	\$2,959.50	\$2,170.30	\$0.00	\$789.20	\$0.00	UM	VNX2 HARDWARE
VNX5800-EPAK	VNX5800 Total Efficiency Pack=IC	\$1.00	26%	\$0.74	\$20,929.20	\$18,836.28	\$16,743.36	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX5800-EPAK-UPG	VNX5800 Total Efficiency Pack=IC	\$83,715.00	26%	\$61,949.10	\$16,743.00	\$15,068.70	\$13,394.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VNX5800-ESSPCK	VNX5800 Software Essentials Pack=IC	\$73,690.00	26%	\$54,530.60	\$14,738.00	\$13,264.20	\$11,790.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5800-ESSPCK-UPG	VNX5800 Upg DIP SW Essentials=IC	\$58,950.00	26%	\$43,623.00	\$11,790.00	\$10,611.00	\$9,432.00	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE	
VNX5800-FSTS	VNX5800 FAST Suite=IC	\$1.00	26%	\$0.74	\$14,116.40	\$12,704.76	\$11,293.12	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5800-FSTS-UPG	VNX5800 FAST Suite=IC	\$56,465.00	26%	\$41,784.10	\$11,293.00	\$10,163.70	\$9,034.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5800-LPS	VNX5800 Local Protection Suite=IC	\$1.00	26%	\$0.74	\$2,711.80	\$2,440.62	\$2,169.44	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5800-LPS-UPG	VNX5800 Local Protection Suite=IC	\$10,845.00	26%	\$8,025.30	\$2,169.00	\$1,952.10	\$1,735.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5800-PPAK	VNX5800 Total Protection Pack=IC	\$1.00	26%	\$0.74	\$14,698.80	\$13,228.92	\$11,759.04	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5800-PPAK-UPG	VNX5800 Total Protection Pack=IC	\$58,795.00	26%	\$43,508.30	\$11,759.00	\$10,583.10	\$9,407.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5800-RPS	VNX5800 Remote Protection Suite=IC	\$1.00	26%	\$0.74	\$6,779.60	\$6,101.64	\$5,423.68	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5800-RPS-UPG	VNX5800 Remote Protection Suite=IC	\$27,120.00	26%	\$20,068.80	\$5,424.00	\$4,881.60	\$4,339.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5800-SCS	VNX5800 Events and Retention Suite=IC	\$1.00	26%	\$0.74	\$852.40	\$767.16	\$681.92	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5800-SCS-UPG	VNX5800 Events and Retention Suite=IC	\$3,410.00	26%	\$2,523.40	\$682.00	\$613.80	\$545.60	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5800-UNISB	VNX5800 Unisphere Block Suite=IC	\$1.00	26%	\$0.74	\$6,464.60	\$5,818.14	\$5,171.68	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5800-UNISF	VNX5800 Unisphere File Suite=IC	\$1.00	26%	\$0.74	\$6,464.60	\$5,818.14	\$5,171.68	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX5800-UNISU	VNX5800 Unisphere Unified Suite=IC	\$1.00	26%	\$0.74	\$8,682.80	\$7,814.52	\$6,946.24	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX58-ESSPCK-PROMO	VNX5800 SoftwareEssentials Promo Pack=IC	\$73,690.00	26%	\$54,530.60	\$14,738.00	\$13,264.20	\$11,790.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX58-KIT	VNX5800 Documentation Kit=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX58-UNIB-UPG	VNX5800 Unisphere Block Suite UPG=IC	\$25,860.00	26%	\$19,136.40	\$5,172.00	\$4,654.80	\$4,137.60	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX58-UNIF-UPG	VNX5800 Unisphere File Suite UPG=IC	\$25,860.00	26%	\$19,136.40	\$5,172.00	\$4,654.80	\$4,137.60	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX58-UNIU-UPG	VNX5800 Unisphere Unified Suite UPG=IC	\$34,730.00	26%	\$25,700.20	\$6,946.00	\$6,251.40	\$5,556.80	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX6GSDAE15F	VNX 15X3.5 IN 6GB SAS EXP DAE-FLD INST	\$1.00	26%	\$0.74	\$697.68	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	UM-H	VNX HARDWARE	
VNX6GSDAE15FD	3U DAE 15X3.5IN DC POWER ENCLOSURE	\$1.00	26%	\$0.74	\$732.53	\$646.35	\$473.99	\$0.00	\$172.36	\$0.00	UM-H	VNX HARDWARE	
VNX6GSDAE15PF	VNX 55/75 15X3.5 6GB SAS PRIMARY DAE F I	\$1.00	26%	\$0.74	\$697.68	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	UM-H	VNX HARDWARE	
VNX6GSDAE25F	VNX 25X2.5 IN6GB SAS DAE-FIELD INSTALL	\$1.00	26%	\$0.74	\$988.38	\$872.10	\$639.54	\$0.00	\$232.56	\$0.00	UM-H	VNX HARDWARE	
VNX6GSDAE25FD	2U 6G SAS 25 DRIVE DAE WITH DC POWER	\$1.00	26%	\$0.74	\$1,037.85	\$915.75	\$671.55	\$0.00	\$244.20	\$0.00	UM-H	VNX HARDWARE	
VNX6GSDAE25PF	VNX 55/75 25X2.5 6GB SAS PRIMARY DAE-F I	\$1.00	26%	\$0.74	\$988.38	\$872.10	\$639.54	\$0.00	\$232.56	\$0.00	UM-H	VNX HARDWARE	
VNX6GSDAE60	VNX60X3.5IN 6G SAS EXP DAE - EMC RACK	\$1.00	26%	\$0.74	\$2,790.72	\$2,462.40	\$1,805.76	\$0.00	\$656.64	\$0.00	UM-H	VNX HARDWARE	
VNX6GSDAE60F	VNX 60X3.5IN 6G SAS EXP DAE - FLD INST	\$1.00	26%	\$0.74	\$2,790.72	\$2,462.40	\$1,805.76	\$0.00	\$656.64	\$0.00	UM-H	VNX HARDWARE	
VNX6GSDAE60F2	VNX 60X3.5IN 6G SAS EXP DAE - FLD W LDR	\$1.00	26%	\$0.74	\$2,790.72	\$2,462.40	\$1,805.76	\$0.00	\$656.64	\$0.00	UM-H	VNX HARDWARE	
VNX6GSDAE60P	VNX 55/75 60X3.5 6G SAS PRIMARY DAE-E R	\$1.00	26%	\$0.74	\$2,790.72	\$2,462.40	\$1,805.76	\$0.00	\$656.64	\$0.00	UM-H	VNX HARDWARE	
VNX6GSDAED15P	VNX 15X3.5IN PRIMARY DAE-EMC DENSE RACK	\$1.00	26%	\$0.74	\$697.68	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	UM-H	VNX HARDWARE	
VNX7500DMU	VNX7500 ADD ON DATA MOVER+FC SLIC-UPG	\$1.00	26%	\$0.74	\$6,899.28	\$6,087.60	\$4,464.24	\$0.00	\$1,623.36	\$0.00	UM-H	VNX HARDWARE	
VNX7524-75EXB	CONVERT VNX7500 SP WITH EXP MEMORY	\$9,000.00	26%	\$6,660.00	\$1,530.00	\$1,350.00	\$990.00	\$0.00	\$360.00	\$0.00	UM-H	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
VNX75BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7500	\$1.00	26%	\$0.74	\$9,229.80	\$8,306.82	\$7,383.84	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
VNX75DMEXU	EMPTY VNX75 DM ENCLOSURE - UPGRADE	\$1.00	26%	\$0.74	\$2,157.81	\$1,903.95	\$1,396.23	\$0.00	\$507.72	\$0.00	UM-H	VNX HARDWARE
VNX75-KIT	DOCUMENTATION KIT FOR VNX7500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
VNX7600-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7600=IC	\$25,265.00	26%	\$18,696.10	\$5,053.00	\$4,547.70	\$4,042.40	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX7600-DARE	VNX7600 Controller Based Encryp Suite=IC	\$11,365.00	26%	\$8,410.10	\$2,273.00	\$2,045.70	\$1,818.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX7600-DARE-UPG	Data at Rest Encryption for VNX7600=IC	\$9,090.00	26%	\$6,726.60	\$1,818.00	\$1,636.20	\$1,454.40	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX7600DMEXDU	VNXB76 DME: 2 DM+FC SLIC-BTU Fid Install	\$33,545.00	26%	\$24,823.30	\$5,702.65	\$5,031.75	\$3,689.95	\$0.00	\$1,341.80	\$0.00	UM	VNX2 HARDWARE
VNX7600-EPAK	VNX7600 Total Efficiency Pack=IC	\$1.00	26%	\$0.74	\$31,365.60	\$28,229.04	\$25,092.48	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX7600-EPAK-UPG	VNX7600 Total Efficiency Pack=IC	\$125,460.00	26%	\$92,840.40	\$25,092.00	\$22,582.80	\$20,073.60	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX7600-ESSPCK	VNX7600 Software Essentials Pack=IC	\$109,095.00	26%	\$80,730.30	\$21,819.00	\$19,637.10	\$17,455.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX7600-ESSPCK-UPG	VNX7600 Upg DIP SW Essentials=IC	\$87,275.00	26%	\$64,583.50	\$17,455.00	\$15,709.50	\$13,964.00	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX7600-FSTS	VNX7600 FAST Suite=IC	\$1.00	26%	\$0.74	\$19,139.00	\$17,225.10	\$15,311.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX7600-FSTS-UPG	VNX7600 FAST Suite=IC	\$76,555.00	26%	\$56,650.70	\$15,311.00	\$13,779.90	\$12,248.80	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX7600-LPS	VNX7600 Local Protection Suite=IC	\$1.00	26%	\$0.74	\$3,118.60	\$2,806.74	\$2,494.88	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX7600-LPS-UPG	VNX7600 Local Protection Suite=IC	\$12,475.00	26%	\$9,231.50	\$2,495.00	\$2,245.50	\$1,996.00	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX7600-PPAK	VNX7600 Total Protection Pack=IC	\$1.00	26%	\$0.74	\$21,163.00	\$19,046.70	\$16,930.40	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX7600-PPAK-UPG	VNX7600 Total Protection Pack=IC	\$84,650.00	26%	\$62,641.00	\$16,930.00	\$15,237.00	\$13,544.00	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX7600-RPS	VNX7600 Remote Protection Suite=IC	\$1.00	26%	\$0.74	\$13,410.20	\$12,069.18	\$10,728.16	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX7600-RPS-UPG	VNX7600 Remote Protection Suite=IC	\$53,640.00	26%	\$39,693.60	\$10,728.00	\$9,655.20	\$8,582.40	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX7600-SCS	VNX7600 Events and Retention Suite=IC	\$1.00	26%	\$0.74	\$914.80	\$823.32	\$731.84	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX7600-SCS-UPG	VNX7600 Events and Retention Suite=IC	\$3,660.00	26%	\$2,708.40	\$732.00	\$658.80	\$585.60	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX7600-UNISB	VNX7600 Unisphere Block Suite=IC	\$1.00	26%	\$0.74	\$8,676.00	\$7,808.40	\$6,940.80	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX7600-UNISF	VNX7600 Unisphere File Suite=IC	\$1.00	26%	\$0.74	\$8,676.00	\$7,808.40	\$6,940.80	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX7600-UNISU	VNX7600 Unisphere Unified Suite=IC	\$1.00	26%	\$0.74	\$13,269.40	\$11,942.46	\$10,615.52	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX76-ESSPCK-PROMO	VNX7600 SoftwareEssentials Promo Pack=IC	\$109,095.00	26%	\$80,730.30	\$21,819.00	\$19,637.10	\$17,455.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX76-KIT	VNX7600 Documentation Kit=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX76-UNIB-UPG	VNX7600 Unisphere Block Suite UPG=IC	\$34,705.00	26%	\$25,681.70	\$6,941.00	\$6,246.90	\$5,552.80	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX76-UNIF-UPG	VNX7600 Unisphere File Suite UPG=IC	\$34,705.00	26%	\$25,681.70	\$6,941.00	\$6,246.90	\$5,552.80	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX76-UNIU-UPG	VNX7600 Unisphere Unified Suite UPG=IC	\$53,080.00	26%	\$39,279.20	\$10,616.00	\$9,554.40	\$8,492.80	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX8000-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX8000=IC	\$37,895.00	26%	\$28,042.30	\$7,579.00	\$6,821.10	\$6,063.20	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX8000-DARE	VNX8000 Controller Based Encryp Suite=IC	\$17,170.00	26%	\$12,705.80	\$3,434.00	\$3,090.60	\$2,747.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX8000DMEXDU	VNXB80 DME: 2 DM+FC SLIC-BTU Fid Install	\$48,145.00	26%	\$35,627.30	\$8,184.65	\$7,221.75	\$5,295.95	\$0.00	\$1,925.80	\$0.00	UM	VNX2 HARDWARE
VNX8000-EPAK	VNX8000 Total Efficiency Pack=IC	\$1.00	26%	\$0.74	\$47,389.40	\$42,650.46	\$37,911.52	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX8000-ESSPCK	VNX8000 Software Essentials Pack=IC	\$166,270.00	26%	\$123,039.80	\$33,254.00	\$29,928.60	\$26,603.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX8000-FSTS	VNX8000 FAST Suite=IC	\$1.00	26%	\$0.74	\$28,916.40	\$26,024.76	\$23,133.12	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX8000-LPS	VNX8000 Local Protection Suite=IC	\$23,559.00	26%	\$17,433.66	\$4,711.80	\$4,240.62	\$3,769.44	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNX8000-PPAK	VNX8000 Total Protection Pack=IC	\$1.00	26%	\$0.74	\$31,974.40	\$28,776.96	\$25,579.52	\$0.00	\$0.00	\$0.00	UM	VNX2 SOFTWARE
VNX8000-RPS	VNX8000 Remote Protection Suite=IC	\$1.00	26%	\$0.74	\$20,261.00	\$18,234.90	\$16,208.80	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VNX8000-SCS	VNX8000 Events and Retention Suite=IC	\$1.00	26%	\$0.74	\$1,382.20	\$1,243.98	\$1,105.76	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX8000-UNISB	VNX8000 Unisphere Block Suite=IC	\$1.00	26%	\$0.74	\$13,014.00	\$11,712.60	\$10,411.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX8000-UNISF	VNX8000 Unisphere File Suite=IC	\$1.00	26%	\$0.74	\$13,014.00	\$11,712.60	\$10,411.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX8000-UNISU	VNX8000 Unisphere Unified Suite=IC	\$1.00	26%	\$0.74	\$19,904.20	\$17,913.78	\$15,923.36	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX80-ESSPCK-PROMO	VNX8000 SoftwareEssentials Promo Pack=IC	\$166,270.00	26%	\$123,039.80	\$33,254.00	\$29,928.60	\$26,603.20	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNX80-KIT	VNX8000 Documentation Kit=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNXAFADAE1	VNX 25x2.5 SSD EXP DAE-EMC RACK	\$3,716.00	26%	\$2,749.84	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXAFADAE1F	VNX 25x2.5 SSD EXP DAE-FIELD INST	\$3,716.00	26%	\$2,749.84	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXAFADAE1U	VNXF 25x2.5 DAE 19x400GB-EMC-FLD	\$108,000.00	26%	\$79,920.00	\$18,360.00	\$16,200.00	\$11,880.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXAFADAE2	VNX 25x2.5 SSD EXP DAE-EMC RACK	\$3,716.00	26%	\$2,749.84	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXAFADAE2F	VNX 25x2.5 SSD EXP DAE-FIELD INST	\$3,716.00	26%	\$2,749.84	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXAFADAE2U	VNXF 25x2.5 DAE 20x400GB-EMC-FLD	\$112,000.00	26%	\$82,880.00	\$19,040.00	\$16,800.00	\$12,320.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXAFADAE3	VNX 25x2.5 SSD EXP DAE-EMC RACK	\$3,716.00	26%	\$2,749.84	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXAFADAE3F	VNX 25x2.5 SSD EXP DAE-FIELD INST	\$3,716.00	26%	\$2,749.84	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXAFADAE3U	VNXF 25x2.5 DAE 23x400GB-EMC-FLD	\$120,000.00	26%	\$88,800.00	\$20,400.00	\$18,000.00	\$13,200.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXAFADAE4	VNX 25x2.5 SSD EXP DAE-EMC RACK	\$3,716.00	26%	\$2,749.84	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXAFADAE4F	VNX 25x2.5 SSD EXP DAE-FIELD INST	\$3,716.00	26%	\$2,749.84	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXAFADAE5	VNX 25x2.5 SSD EXP DAE-EMC RACK	\$3,716.00	26%	\$2,749.84	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXAFADAE5F	VNX 25x2.5 SSD EXP DAE-FIELD INST	\$3,716.00	26%	\$2,749.84	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXB-1U-BLANK	1U Solid Filler for VNXB 40U rack	\$34.00	26%	\$25.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXB-2U-BLANK	2U Solid Filler for VNXB 40U rack	\$38.00	26%	\$28.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXB-3U-BLANK	3U Solid Filler for VNXB 40U rack	\$43.00	26%	\$31.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXB52DM	VNX5200 ADD ON DM+FC SLIC-EMC RACK	\$1.00	26%	\$0.74	\$249.73	\$220.35	\$161.59	\$0.00	\$58.76	\$0.00	UM	VNX HARDWARE	
VNXB52DMEX	EMPTY VNX5200 DM ENCLOSURE-EMC RACK	\$1.00	26%	\$0.74	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE	
VNXB52DMEXM	EMPTY VNX5200 DM ENCLOSURE-MINI RACK	\$1.00	26%	\$0.74	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE	
VNXB52DMEXMD	EMPTY DC VNX5200 DM ENCLOSURE-MINI RACK	\$1.00	26%	\$0.74	\$1,834.13	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	UM	VNX HARDWARE	
VNXB52DMEXMDU	EMPTY VNX52 DM ENCLOSURE-UPG DC	\$14,565.00	26%	\$10,778.10	\$2,476.05	\$2,184.75	\$1,602.15	\$0.00	\$582.60	\$0.00	UM	VNX HARDWARE	
VNXB52DMEXU	EMPTY VNX5200 DM ENCLOSURE-UPG	\$10,789.00	26%	\$7,983.86	\$1,834.13	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	UM	VNX HARDWARE	
VNXB52DMM	VNX5200 ADD ON DM+FC SLIC-MINI RACK	\$1.00	26%	\$0.74	\$249.73	\$220.35	\$161.59	\$0.00	\$58.76	\$0.00	UM	VNX HARDWARE	
VNXB52DMMD	VNX5200 ADD ON DM+FC SLIC-MINI RACK-DC	\$1.00	26%	\$0.74	\$337.11	\$297.45	\$218.13	\$0.00	\$79.32	\$0.00	UM	VNX HARDWARE	
VNXB52DMU	VNX5200 ADD ON DM+FC SLIC-UPG	\$1,984.00	26%	\$1,468.16	\$337.28	\$297.60	\$218.24	\$0.00	\$79.36	\$0.00	UM	VNX HARDWARE	
VNXB52DMUD	VNX5200 ADD ON DM+FC SLIC-UPG DC	\$2,678.00	26%	\$1,981.72	\$455.26	\$401.70	\$294.58	\$0.00	\$107.12	\$0.00	UM	VNX HARDWARE	
VNXB52DP25	VNX5200 DPE 25X2.5 DRIVE SLOTS-EMC RA	\$7,770.00	26%	\$5,749.80	\$1,320.90	\$1,165.50	\$854.70	\$0.00	\$310.80	\$0.00	UM	VNX HARDWARE	
VNXB52DP25F	VNX5200 DPE 25X2.5 DRIVE SLOTS-FLD IN	\$7,770.00	26%	\$5,749.80	\$1,320.90	\$1,165.50	\$854.70	\$0.00	\$310.80	\$0.00	UM	VNX HARDWARE	
VNXB52DP25FD	VNX 5200 DPE DISKLESS DC-FIELD INST	\$9,713.00	26%	\$7,187.62	\$1,651.21	\$1,456.95	\$1,068.43	\$0.00	\$388.52	\$0.00	UM	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
VNXB52DP25M	VNX5200 DPE 25X2.5 DRIVE SLOTS-MIN RA	\$7,770.00	26%	\$5,749.80	\$1,320.90	\$1,165.50	\$854.70	\$0.00	\$310.80	\$0.00	UM	VNX HARDWARE
VNXB52DP25MD	VNX 5200 DPE DISKLESS DC-MINI RACK	\$9,713.00	26%	\$7,187.62	\$1,651.21	\$1,456.95	\$1,068.43	\$0.00	\$388.52	\$0.00	UM	VNX HARDWARE
VNXB52VP25F	VNX5200 DPE 25X2.5 DRIVE SLOTS-FLD IN	\$7,770.00	26%	\$5,749.80	\$1,320.90	\$1,165.50	\$854.70	\$0.00	\$310.80	\$0.00	UM	VNX HARDWARE
VNXB52VP25M	VNX5200 DPE 25X2.5 DRIVE SLOTS-MIN RA	\$7,770.00	26%	\$5,749.80	\$1,320.90	\$1,165.50	\$854.70	\$0.00	\$310.80	\$0.00	UM	VNX HARDWARE
VNXB54DM	VNX5400 ADD ON DM+FC SLIC-EMC RACK	\$1.00	26%	\$0.74	\$310.93	\$274.35	\$201.19	\$0.00	\$73.16	\$0.00	UM	VNX HARDWARE
VNXB54DMEX	EMPTY VNX5400 DM ENCLOSURE-EMC RACK	\$1.00	26%	\$0.74	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE
VNXB54DMEXM	EMPTY VNX5400 DM ENCLOSURE-MINI RACK	\$1.00	26%	\$0.74	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE
VNXB54DMEXMD	EMPTY DC VNX5400 DM ENCLOSURE-MINI RACK	\$1.00	26%	\$0.74	\$1,834.13	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	UM	VNX HARDWARE
VNXB54DMEXMDU	EMPTY VNX54 DM ENCLOSURE-UPG DC	\$14,565.00	26%	\$10,778.10	\$2,476.05	\$2,184.75	\$1,602.15	\$0.00	\$582.60	\$0.00	UM	VNX HARDWARE
VNXB54DMEXU	EMPTY VNX5400 DM ENCLOSURE-UPG	\$10,789.00	26%	\$7,983.86	\$1,834.13	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	UM	VNX HARDWARE
VNXB54DMM	VNX5400 ADD ON DM+FC SLIC-MINI RACK	\$1.00	26%	\$0.74	\$310.93	\$274.35	\$201.19	\$0.00	\$73.16	\$0.00	UM	VNX HARDWARE
VNXB54DMMD	VNX5400 ADD ON DM+FC SLIC-MINI RACK-DC	\$1.00	26%	\$0.74	\$419.73	\$370.35	\$271.59	\$0.00	\$98.76	\$0.00	UM	VNX HARDWARE
VNXB54DMU	VNX5400 ADD ON DM+FC SLIC-UPG	\$2,469.00	26%	\$1,827.06	\$419.73	\$370.35	\$271.59	\$0.00	\$98.76	\$0.00	UM	VNX HARDWARE
VNXB54DMUD	VNX5400 ADD ON DM+FC SLIC-UPG DC	\$3,333.00	26%	\$2,466.42	\$566.61	\$499.95	\$366.63	\$0.00	\$133.32	\$0.00	UM	VNX HARDWARE
VNXB54DP25	VNX5400 DPE 25X2.5 DRIVE SLOTS-EMC RA	\$1.00	26%	\$0.74	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	UM	VNX HARDWARE
VNXB54DP25F	VNX5400 DPE 25X2.5 DRIVE SLOTS-FLD IN	\$1.00	26%	\$0.74	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	UM	VNX HARDWARE
VNXB54DP25FD	VNX 5400 DPE DISKLESS DC-FIELD INST	\$10,338.00	26%	\$7,650.12	\$1,757.46	\$1,550.70	\$1,137.18	\$0.00	\$413.52	\$0.00	UM	VNX HARDWARE
VNXB54DP25M	VNX5400 DPE 25X2.5 DRIVE SLOTS-MIN RA	\$1.00	26%	\$0.74	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	UM	VNX HARDWARE
VNXB54DP25MD	VNX 5400 DPE DISKLESS DC-MINI RACK	\$1.00	26%	\$0.74	\$1,757.46	\$1,550.70	\$1,137.18	\$0.00	\$413.52	\$0.00	UM	VNX HARDWARE
VNXB54-ENT	VNX5200 Special Q3 Upgrade to VNX5400	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	NA
VNXB54VP25F	VNX5400 DPE 25X2.5 DRIVE SLOTS-FLD IN	\$8,270.00	26%	\$6,119.80	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	UM	VNX HARDWARE
VNXB54VP25M	VNX5400 DPE 25X2.5 DRIVE SLOTS-MIN RA	\$8,270.00	26%	\$6,119.80	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	UM	VNX HARDWARE
VNXB56DM	VNX5600 ADD ON DM+FC SLIC-EMC RACK	\$1.00	26%	\$0.74	\$647.02	\$570.90	\$418.66	\$0.00	\$152.24	\$0.00	UM	VNX HARDWARE
VNXB56DMEMD	VNX5600 DME: 1 DM+FC SLIC-MINI RACK-DC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VNXB56DMEX	EMPTY VNX56 DM ENCLOSURE-EMC RACK	\$1.00	26%	\$0.74	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE	
VNXB56DMEXM	EMPTY VNX56 DM ENCLOSURE-MINI RACK	\$1.00	26%	\$0.74	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE	
VNXB56DMEXMD	EMPTY DC VNX5600 DM ENCLOSURE-MINI RACK	\$1.00	26%	\$0.74	\$1,834.13	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	UM	VNX HARDWARE	
VNXB56DMEXMDU	EMPTY VNX56 DM ENCLOSURE-UPG DC	\$14,565.00	26%	\$10,778.10	\$2,476.05	\$2,184.75	\$1,602.15	\$0.00	\$582.60	\$0.00	UM	VNX HARDWARE	
VNXB56DMEXU	EMPTY VNX5600 DM ENCLOSURE-UPG	\$10,789.00	26%	\$7,983.86	\$1,834.13	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	UM	VNX HARDWARE	
VNXB56DMM	VNX5600 ADD ON DM+FC SLIC-MINI RACK	\$1.00	26%	\$0.74	\$647.02	\$570.90	\$418.66	\$0.00	\$152.24	\$0.00	UM	VNX HARDWARE	
VNXB56DMMD	VNX5600 ADD ON DM+FC SLIC-MINI RACK-DC	\$1.00	26%	\$0.74	\$889.78	\$785.10	\$575.74	\$0.00	\$209.36	\$0.00	UM	VNX HARDWARE	
VNXB56DMU	VNX5600 ADD ON DM+FC SLIC-UPG	\$5,139.00	26%	\$3,802.86	\$873.63	\$770.85	\$565.29	\$0.00	\$205.56	\$0.00	UM	VNX HARDWARE	
VNXB56DMUD	VNX5600 ADD ON DM+FC SLIC-UPG DC	\$6,938.00	26%	\$5,134.12	\$1,179.46	\$1,040.70	\$763.18	\$0.00	\$277.52	\$0.00	UM	VNX HARDWARE	
VNXB56DP25	VNX5600 DPE 25X2.5 DRIVE SLOTS-EMC RA	\$1.00	26%	\$0.74	\$2,321.69	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	UM	VNX HARDWARE	
VNXB56DP25F	VNX5600 DPE 25X2.5 DRIVE SLOTS-FLD IN	\$1.00	26%	\$0.74	\$2,321.69	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	UM	VNX HARDWARE	
VNXB56DP25FD	VNX 5600 DPE DISKLESS DC-FIELD INST	\$17,071.00	26%	\$12,632.54	\$2,902.07	\$2,560.65	\$1,877.81	\$0.00	\$682.84	\$0.00	UM	VNX HARDWARE	
VNXB56DP25M	VNX5600 DPE 25X2.5 DRIVE SLOTS-MIN RA	\$1.00	26%	\$0.74	\$2,321.69	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	UM	VNX HARDWARE	
VNXB56DP25MD	VNX 5600 DPE DISKLESS DC-MINI RACK	\$1.00	26%	\$0.74	\$2,902.07	\$2,560.65	\$1,877.81	\$0.00	\$682.84	\$0.00	UM	VNX HARDWARE	
VNXB58DM	VNX5800 ADD ON DM+FC SLIC-EMC RACK	\$1.00	26%	\$0.74	\$1,995.46	\$1,760.70	\$1,291.18	\$0.00	\$469.52	\$0.00	UM	VNX HARDWARE	
VNXB58DMEX	EMPTY VNX58 DM ENCLOSURE-EMC RACK	\$1.00	26%	\$0.74	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE	
VNXB58DMEXF	EMPTY VNX5800 DM ENCLOSURE-FLD INST	\$1.00	26%	\$0.74	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE	
VNXB58DMEXM	EMPTY VNX58 DM ENCLOSURE-MINI RACK	\$1.00	26%	\$0.74	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE	
VNXB58DMEXU	EMPTY VNX58 DM ENCLOSURE-UPG	\$10,789.00	26%	\$7,983.86	\$1,834.13	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	UM	VNX HARDWARE	
VNXB58DMM	VNX5800 ADD ON DM+FC SLIC-MINI RACK	\$1.00	26%	\$0.74	\$1,995.46	\$1,760.70	\$1,291.18	\$0.00	\$469.52	\$0.00	UM	VNX HARDWARE	
VNXB58DMU	VNX5800 ADD ON DM+FC SLIC-UPG	\$15,846.00	26%	\$11,726.04	\$2,693.82	\$2,376.90	\$1,743.06	\$0.00	\$633.84	\$0.00	UM	VNX HARDWARE	
VNXB58DP25	VNX5800 DPE 25X2.5 DRIVE SLOTS-EMC RA	\$1.00	26%	\$0.74	\$3,930.40	\$3,468.00	\$2,543.20	\$0.00	\$924.80	\$0.00	UM	VNX HARDWARE	
VNXB58DP25F	VNX5800 DPE 25X2.5 DRIVE SLOTS-FLD IN	\$1.00	26%	\$0.74	\$3,930.40	\$3,468.00	\$2,543.20	\$0.00	\$924.80	\$0.00	UM	VNX HARDWARE	
VNXB58DP25M	VNX5800 DPE 25X2.5 DRIVE SLOTS-MIN RA	\$1.00	26%	\$0.74	\$3,930.40	\$3,468.00	\$2,543.20	\$0.00	\$924.80	\$0.00	UM	VNX HARDWARE	
VNXB5XPS	TWO AC Power Supplies for VNX52-VNX76	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VNXB6GS3UDAE120	VNXB 120X2.5 6G SAS EXP DAE-EMC RACK	\$1.00	26%	\$0.74	\$3,060.00	\$2,700.00	\$1,980.00	\$0.00	\$720.00	\$0.00	UM	VNX HARDWARE	
VNXB6GS3UDAE120F	VNXB 120X2.5 6G SAS EXP DAE-FIELD INST	\$18,000.00	26%	\$13,320.00	\$3,060.00	\$2,700.00	\$1,980.00	\$0.00	\$720.00	\$0.00	UM	VNX HARDWARE	
VNXB6GS3UDAE120L	VNXB 120X2.5 6G SAS EXP DAE-FLD INST-LDR	\$18,000.00	26%	\$13,320.00	\$3,060.00	\$2,700.00	\$1,980.00	\$0.00	\$720.00	\$0.00	UM	VNX HARDWARE	
VNXB6GS3UDAE120P	VNXB 120X2.5 6G SAS PRI DAE-EMC RACK	\$1.00	26%	\$0.74	\$3,060.00	\$2,700.00	\$1,980.00	\$0.00	\$720.00	\$0.00	UM	VNX HARDWARE	
VNXB6GS3UDAE120W	VNXB 120X2.5 6G SAS PRI DAE-FIELD INST	\$18,000.00	26%	\$13,320.00	\$3,060.00	\$2,700.00	\$1,980.00	\$0.00	\$720.00	\$0.00	UM	VNX HARDWARE	
VNXB6GSDAE15	VNXB 15X3.5 6G SAS EXP DAE-EMC RACK	\$1.00	26%	\$0.74	\$592.96	\$523.20	\$383.68	\$0.00	\$139.52	\$0.00	UM	VNX HARDWARE	
VNXB6GSDAE15D	VNXB 15X3.5 6G SAS DAE-DC	\$1.00	26%	\$0.74	\$622.71	\$549.45	\$402.93	\$0.00	\$146.52	\$0.00	UM	VNX HARDWARE	
VNXB6GSDAE15F	VNXB 15X3.5 6G SAS EXP DAE-FIELD INST	\$3,488.00	26%	\$2,581.12	\$592.96	\$523.20	\$383.68	\$0.00	\$139.52	\$0.00	UM	VNX HARDWARE	
VNXB6GSDAE15P	VNXB 15X3.5 6G SAS PRI DAE-EMC RACK	\$1.00	26%	\$0.74	\$592.96	\$523.20	\$383.68	\$0.00	\$139.52	\$0.00	UM	VNX HARDWARE	
VNXB6GSDAE15W	VNXB 15X3.5 6G SAS PRI DAE-FIELD INST	\$1.00	26%	\$0.74	\$592.96	\$523.20	\$383.68	\$0.00	\$139.52	\$0.00	UM	VNX HARDWARE	
VNXB6GSDAE25	VNXB 25X2.5 6G SAS EXP DAE-EMC RACK	\$1.00	26%	\$0.74	\$840.14	\$741.30	\$543.62	\$0.00	\$197.68	\$0.00	UM	VNX HARDWARE	
VNXB6GSDAE25D	VNX 25x2.5 6G SAS DC DAE-FIELD INST	\$1.00	26%	\$0.74	\$882.13	\$778.35	\$570.79	\$0.00	\$207.56	\$0.00	UM	VNX HARDWARE	
VNXB6GSDAE25DW	VNX25x2.5 6G SAS DC PRIMARY DAE-FLD INST	\$6,425.00	26%	\$4,754.50	\$1,092.25	\$963.75	\$706.75	\$0.00	\$257.00	\$0.00	UM	VNX HARDWARE	
VNXB6GSDAE25F	VNXB 25X2.5 6G SAS EXP DAE-FIELD INST	\$4,942.00	26%	\$3,657.08	\$840.14	\$741.30	\$543.62	\$0.00	\$197.68	\$0.00	UM	VNX HARDWARE	
VNXB6GSDAE25P	VNXB 25X2.5 6G SAS PRI DAE-EMC RACK	\$1.00	26%	\$0.74	\$840.14	\$741.30	\$543.62	\$0.00	\$197.68	\$0.00	UM	VNX HARDWARE	
VNXB6GSDAE25W	VNXB 25X2.5 6G SAS PRI DAE-FIELD INST	\$1.00	26%	\$0.74	\$840.14	\$741.30	\$543.62	\$0.00	\$197.68	\$0.00	UM	VNX HARDWARE	
VNXB6GSDAE60	VNXB 60X3.5 6G SAS EXP DAE-EMC RACK	\$1.00	26%	\$0.74	\$2,372.18	\$2,093.10	\$1,534.94	\$0.00	\$558.16	\$0.00	UM	VNX HARDWARE	
VNXB6GSDAE60F	VNXB 60X3.5 6G SAS EXP DAE-FIELD INST	\$13,954.00	26%	\$10,325.96	\$2,372.18	\$2,093.10	\$1,534.94	\$0.00	\$558.16	\$0.00	UM	VNX HARDWARE	
VNXB6GSDAE60L	VNXB 60X3.5 6G SAS EXP DAE-FLD INST-LDR	\$13,954.00	26%	\$10,325.96	\$2,372.18	\$2,093.10	\$1,534.94	\$0.00	\$558.16	\$0.00	UM	VNX HARDWARE	
VNXB6GSDAE60P	VNXB 60X3.5 6G SAS PRI DAE-EMC RACK	\$1.00	26%	\$0.74	\$2,372.18	\$2,093.10	\$1,534.94	\$0.00	\$558.16	\$0.00	UM	VNX HARDWARE	
VNXB6GSDAE60W	VNXB 60X3.5 6G SAS PRI DAE-FIELD INST	\$13,954.00	26%	\$10,325.96	\$2,372.18	\$2,093.10	\$1,534.94	\$0.00	\$558.16	\$0.00	UM	VNX HARDWARE	
VNXB6GSDAED15	VNXB 15x3.5 6G SAS PRI DAE-DENSE RACK	\$3,488.00	26%	\$2,581.12	\$592.96	\$523.20	\$383.68	\$0.00	\$139.52	\$0.00	UM	VNX HARDWARE	
VNXB76DM	VNX7600 ADD ON DM+FC SLIC-EMC RACK	\$1.00	26%	\$0.74	\$4,344.01	\$3,832.95	\$2,810.83	\$0.00	\$1,022.12	\$0.00	UM	VNX HARDWARE	
VNXB76DMEX	EMPTY VNX76 DM ENCLOSURE-EMC RACK	\$1.00	26%	\$0.74	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
VNXB76DMEXF	EMPTY VNX7600 DM ENCLOSURE-FLD INST	\$1.00	26%	\$0.74	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE
VNXB76DMEXM	EMPTY VNX76 DM ENCLOSURE-MINI RACK	\$1.00	26%	\$0.74	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE
VNXB76DMEXU	EMPTY VNX76 DM ENCLOSURE-UPG	\$10,789.00	26%	\$7,983.86	\$1,834.13	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	UM	VNX HARDWARE
VNXB76DMF	VNXB76 ADD ON DM+FC SLIC-MINI RACK	\$25,553.00	26%	\$18,909.22	\$4,344.01	\$3,832.95	\$2,810.83	\$0.00	\$1,022.12	\$0.00	UM	VNX HARDWARE
VNXB76DMM	VNXB76 ADD ON DM+FC SLIC-MINI RACK	\$1.00	26%	\$0.74	\$4,344.01	\$3,832.95	\$2,810.83	\$0.00	\$1,022.12	\$0.00	UM	VNX HARDWARE
VNXB76DMU	VNX7600 ADD ON DM+FC SLIC-UPG	\$34,496.00	26%	\$25,527.04	\$5,864.32	\$5,174.40	\$3,794.56	\$0.00	\$1,379.84	\$0.00	UM	VNX HARDWARE
VNXB76DP25	VNX7600 DPE 25X2.5 DRIVE SLOTS-EMC RA	\$1.00	26%	\$0.74	\$7,439.37	\$6,564.15	\$4,813.71	\$0.00	\$1,750.44	\$0.00	UM	VNX HARDWARE
VNXB76DP25F	VNX7600 DPE 25X2.5 DRIVE SLOTS-FLD IN	\$1.00	26%	\$0.74	\$7,439.37	\$6,564.15	\$4,813.71	\$0.00	\$1,750.44	\$0.00	UM	VNX HARDWARE
VNXB76DP25M	VNX7600 DPE 25X2.5 DRIVE SLOTS-MIN RA	\$1.00	26%	\$0.74	\$7,439.37	\$6,564.15	\$4,813.71	\$0.00	\$1,750.44	\$0.00	UM	VNX HARDWARE
VNXB76DPFE2	VNX7600F DPE 8.8TB EV-EMC RACK	\$139,020.00	26%	\$102,874.80	\$23,633.40	\$20,853.00	\$15,292.20	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VNXB76DPFE2F	VNX7600F DPE 8.8TB EV-FLD INST	\$139,020.00	26%	\$102,874.80	\$23,633.40	\$20,853.00	\$15,292.20	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VNXB76DPFH2	VNX7600F DPE 8.8TB HV-EMC RACK	\$178,883.00	26%	\$132,373.42	\$30,410.11	\$26,832.45	\$19,677.13	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VNXB76DPFH2F	VNX7600F DPE 8.8TB HV-FLD INST	\$178,883.00	26%	\$132,373.42	\$30,410.11	\$26,832.45	\$19,677.13	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VNXB80DM	VNX8000 ADD ON DM+FC SLIC-EMC RACK	\$1.00	26%	\$0.74	\$6,234.92	\$5,501.40	\$4,034.36	\$0.00	\$1,467.04	\$0.00	UM	VNX HARDWARE
VNXB80DMEX	EMPTY VNX80 DM ENCLOSURE-EMC RACK	\$1.00	26%	\$0.74	\$1,949.90	\$1,720.50	\$1,261.70	\$0.00	\$458.80	\$0.00	UM	VNX HARDWARE
VNXB80DMEXF	EMPTY VNX80 DM ENCLOSURE-FLD INST	\$1.00	26%	\$0.74	\$1,949.90	\$1,720.50	\$1,261.70	\$0.00	\$458.80	\$0.00	UM	VNX HARDWARE
VNXB80DMEXM	EMPTY VNX80 DM ENCLOSURE-MINI RACK	\$1.00	26%	\$0.74	\$1,949.90	\$1,720.50	\$1,261.70	\$0.00	\$458.80	\$0.00	UM	VNX HARDWARE
VNXB80DMEXU	EMPTY VNX80 DM ENCLOSURE-UPG	\$15,485.00	26%	\$11,458.90	\$2,632.45	\$2,322.75	\$1,703.35	\$0.00	\$619.40	\$0.00	UM	VNX HARDWARE
VNXB80DMM	VNX8000 ADD ON DM+FC SLIC-MINI RACK	\$1.00	26%	\$0.74	\$6,234.92	\$5,501.40	\$4,034.36	\$0.00	\$1,467.04	\$0.00	UM	VNX HARDWARE
VNXB80DMU	VNX8000 ADD ON DM+FC SLIC-UPG	\$49,512.00	26%	\$36,638.88	\$8,417.04	\$7,426.80	\$5,446.32	\$0.00	\$1,980.48	\$0.00	UM	VNX HARDWARE
VNXB80DSPE	VNX8000 SPE-EMC DENSE RACK	\$1.00	26%	\$0.74	\$10,927.09	\$9,641.55	\$7,070.47	\$0.00	\$2,571.08	\$0.00	UM	VNX HARDWARE
VNXB80DSPEM	VNX8000 DENSE SPE 8X6G SAS BE-MINI RACK	\$64,277.00	26%	\$47,564.98	\$10,927.09	\$9,641.55	\$7,070.47	\$0.00	\$2,571.08	\$0.00	UM	VNX HARDWARE
VNXB80SPE	VNX8000 SPE-EMC RACK	\$1.00	26%	\$0.74	\$10,927.09	\$9,641.55	\$7,070.47	\$0.00	\$2,571.08	\$0.00	UM	VNX HARDWARE
VNXB80SPEF	VNX8000 SPE-FIELD INST	\$1.00	26%	\$0.74	\$10,927.09	\$9,641.55	\$7,070.47	\$0.00	\$2,571.08	\$0.00	UM	VNX HARDWARE
VNXB80SPEM	VNX8000 SPE-MINI RACK	\$1.00	26%	\$0.74	\$10,927.09	\$9,641.55	\$7,070.47	\$0.00	\$2,571.08	\$0.00	UM	VNX HARDWARE
VNXB-BEZ54LTS	DPE LOTUS BEZEL FOR VNX5400	\$950.00	26%	\$703.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VNXBCS1UADJ	Adjustable VNXB 1U CS RAIL KIT	\$201.00	26%	\$148.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VNXBCS2	VNXB 2ND CONTROL STATION-EMC RACK	\$1.00	26%	\$0.74	\$328.95	\$290.25	\$212.85	\$0.00	\$77.40	\$0.00	UM	VNX HARDWARE
VNXBCS2M	VNXB 2ND CONTROL STATION-MINI RACK	\$1.00	26%	\$0.74	\$328.95	\$290.25	\$212.85	\$0.00	\$77.40	\$0.00	UM	VNX HARDWARE
VNXBCS2U	VNXB 2ND CONTROL STATION-UPG	\$2,612.00	26%	\$1,932.88	\$444.04	\$391.80	\$287.32	\$0.00	\$104.48	\$0.00	UM	VNX HARDWARE
VNXBCSU	VNXB Control Station-BTU FIELD INSTALL	\$2,612.00	26%	\$1,932.88	\$444.04	\$391.80	\$287.32	\$0.00	\$104.48	\$0.00	UM	VNX2 HARDWARE
VNXBDAE2UADJ	Adjustable VNXB 2U DAE RAIL KIT	\$50.00	26%	\$37.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VNXBDAE3UADJ	Adjustable VNXB 3U DAE RAIL KIT	\$88.00	26%	\$65.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXBDMCBLD7	Mini Rack Cable Kit for DPE +7 DM + 1 CS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXBDMCBLD8	Mini Rack Cable Kit for DPE +8 DM + 1 CS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXBDMCBL2S	VNXB MINI RACK CBL KIT FOR SPE+2 DM+1 CS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXBDMCBL3S	VNXB MINI RACK CBL KIT FOR SPE+3 DM+1 CS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXBDMCBL4S	VNXB MINI RACK CBL KIT FOR SPE+4 DM+1 CS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXBDME2UADJ	Adjustable VNXB 2U DME RAIL KIT	\$88.00	26%	\$65.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXBDMEX	EMPTY VNXB DM ENCLOSURE-EMC RACK	\$7,992.00	26%	\$5,914.08	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE	
VNXBDMEXM	EMPTY VNXB DM ENCLOSURE-MINI RACK	\$7,992.00	26%	\$5,914.08	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	UM	VNX HARDWARE	
VNXBDPE3UADJ	Adjustable VNXB 3U DPE RAIL KIT	\$177.00	26%	\$130.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXBDRACK140U	VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE	\$3,726.00	26%	\$2,757.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXBDRACK240U	VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE	\$3,726.00	26%	\$2,757.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXBOECAPT	VNX OE CAPACITY TIER PER TB for VNX=IC	\$1.00	26%	\$0.74	\$24.43	\$19.00	\$19.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNXBOECAPTBU	VNXB OE PER TB HI CAPACITY UPGRADE	\$266.00	26%	\$196.84	\$24.43	\$19.00	\$19.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNXBOEPERFTB	VNX OE PERF TIER PER TB for VNX=IC	\$1.00	26%	\$0.74	\$52.71	\$41.00	\$41.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNXBOEPERFTBU	VNXB OE PER TB PERFORMANCE UPGRADE	\$583.00	26%	\$431.42	\$52.71	\$41.00	\$41.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE	
VNXB-OM3-100M	100M MM FIBRE CABLE LC-LC	\$400.00	26%	\$296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXB-OM3-10M	10M MM FIBRE CABLE LC-LC	\$204.00	26%	\$150.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXB-OM3-1M	1M MM FIBRE CABLE LC-LC	\$170.00	26%	\$125.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXB-OM3-30M	30M MM FIBRE CABLE LC-LC	\$213.00	26%	\$157.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXB-OM3-3M	3M MM FIBRE CABLE LC-LC	\$187.00	26%	\$138.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXB-OM3-50M	50M MM FIBRE CABLE LC-LC	\$264.00	26%	\$195.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXB-OM3-5M	5M MM FIBRE CABLE LC-LC	\$187.00	26%	\$138.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXBPWSP1	Two 100-240V PS for VNX5200-5400	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXBPWSP2	Two 100-240V PS for VNX5200-7600	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXBPWSPV	Trigger for Adding BLK Enabler to Vault	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA	
VNXBRACK-40U	VNXB 40U RACK WITH FRONT PANEL	\$2,484.00	26%	\$1,838.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXBRKSECURE	VNXB 40U Rack Stabilizing Kit	\$592.00	26%	\$438.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNXBSPE4UADJ	Adjustable VNXB 4U SPE RAIL KIT	\$50.00	26%	\$37.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNX-CA2-HW	VNX CA2 Hardware	\$1.00	26%	\$0.74	\$3,258.22	\$2,874.90	\$2,108.26	\$0.00	\$574.98	\$0.00	UM	VNXCA HARDWARE	
VNXCA2OECAPT	VNXCA2 OE PER TB CAPACITY=CB	\$1.00	26%	\$0.74	\$21.11	\$19.00	\$19.00	\$0.00	\$0.00	\$0.00	UM	VNXCA SOFTWARE	
VNXCA2OEPERTB	VNXCA2 OE PER TB PERFORMANCE=CB	\$1.00	26%	\$0.74	\$56.67	\$51.00	\$51.00	\$0.00	\$0.00	\$0.00	UM	VNXCA SOFTWARE	
VNX-CA2-SW	VNX CA2 Software=IC	\$1.00	26%	\$0.74	\$4,531.40	\$4,078.26	\$3,625.12	\$0.00	\$0.00	\$0.00	UM	VNXCA SOFTWARE	
VNXCA4BDP25FU	VNXCA2 TO VNXCA4 DPE FIELD UPGRADE	\$1.00	26%	\$0.74	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$248.10	\$0.00	UM	VNXCA HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VNXCA4BDP25-U	VNXCA2 TO VNXCA4 DPE UPGRADE	\$1.00	26%	\$0.74	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$248.10	\$0.00	UM	VNXCA HARDWARE	
VNX-CA4-HW	VNX CA4 Hardware	\$1.00	26%	\$0.74	\$4,372.06	\$3,857.70	\$2,828.98	\$0.00	\$771.54	\$0.00	UM	VNXCA HARDWARE	
VNXCA4OECAPT	VNXCA4 OE PER TB CAPACITY=CB	\$1.00	26%	\$0.74	\$21.11	\$19.00	\$19.00	\$0.00	\$0.00	\$0.00	UM	VNXCA SOFTWARE	
VNXCA4OEPERTB	VNXCA4 OE PER TB PERFORMANCE=CB	\$1.00	26%	\$0.74	\$56.67	\$51.00	\$51.00	\$0.00	\$0.00	\$0.00	UM	VNXCA SOFTWARE	
VNX-CA4-SW	VNX CA4 Software=IC	\$1.00	26%	\$0.74	\$10,143.00	\$9,128.70	\$8,114.40	\$0.00	\$0.00	\$0.00	UM	VNXCA SOFTWARE	
VNXCS2U	VNX 2ND CONTROL STATION - UPGRADE	\$1.00	26%	\$0.74	\$522.41	\$460.95	\$338.03	\$0.00	\$122.92	\$0.00	UM-H	VNX HARDWARE	
VNXCS2M	VNX DC CONVERTR FOR CS-MINI RACK	\$1.00	26%	\$0.74	\$444.04	\$391.80	\$287.32	\$0.00	\$104.48	\$0.00	UM	VNX2 HARDWARE	
VNXCS2U	VNX 2ND DC CONVERTR FOR 2ND CS UPG	\$3,527.00	26%	\$2,609.98	\$599.59	\$529.05	\$387.97	\$0.00	\$141.08	\$0.00	UM	VNX2 HARDWARE	
VNX-DAE2U-ADJ	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$59.00	26%	\$43.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE	
VNX-DAE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$60.48	10%	\$54.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE	
VNXDMCBLD2S2	VNX CABLE KIT FOR DPE+2 DM 1 CS 2 SPS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE	
VNXDMCBLD3S2	VNX CABLE KIT FOR DPE+3 DM 1 CS 2 SPS	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE	
VNXDPERESS	VNX5300 SPACE Res DME+CS IN EMC RACK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE	
VNXE3150-OE	VNXe3150 Operating Environment=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
VNXE31-QS	VNXE31 EXPRESS CONFIGURATION	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
VNXE3200-OE	VNXe3200 Operating Environment=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
VNXE3200-OE-CF	VNXe3200 Operating Environment=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
VNXE3200-OEX	VNXe3200 Navy Canes OE-X=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
VNXE33-QS	VNXE33 EXPRESS CONFIGURATION	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
VNXECAPT	VNXE OE PER TB HI CAP FOR VNXe3200	\$1.00	10%	\$0.90	\$0.00	\$14.00	\$14.00	\$14.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
VNXECAPTBU	VNXEOE PER TB CAP FOR VNXE3200 UPG=CB	\$199.88	10%	\$179.89	\$0.00	\$14.00	\$14.00	\$14.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
VNXE-LS-SN	VNXe LICENSE SOLUTION PSNT AS LAC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
VNXE-LS-UPG	VNXe LICENSE SOLUTION UPGRADE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA	
VNXEOM3100MS	100M MM FIBRE CABLE LC-LC	\$276.75	10%	\$249.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
VNXEOM3-10MS	10M MM FIBRE CABLE LC-LC	\$143.50	10%	\$129.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
VNXEOM3-1MS	1M MM FIBRE CABLE LC-LC	\$117.88	10%	\$106.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
VNXEOM3-30MS	30M MM FIBRE CABLE LC-LC	\$148.63	10%	\$133.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
VNXEOM3-3MS	3M MM FIBRE CABLE LC-LC	\$128.13	10%	\$115.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
VNXEOM3-50MS	50M MM FIBRE CABLE LC-LC	\$184.50	10%	\$166.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
VNXEOM3-5MS	5M MM FIBRE CABLE LC-LC	\$128.13	10%	\$115.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
VNXEPPERFTB	VNXE OE PER TB PERFOR FOR VNXe3200	\$1.00	10%	\$0.90	\$0.00	\$37.00	\$37.00	\$37.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
VNXEPPERFTBU	VNXEOE PER TB PERF FOR VNXE3200 UPG=CB	\$438.70	10%	\$394.83	\$0.00	\$37.00	\$37.00	\$37.00	\$0.00	\$0.00	UE	VNXE SOFTWARE	
VNXF-2S6FX-1600HS	VNX-F FLASH Pack HS SSD 2.5-1600GB	\$1.00	26%	\$0.74	\$1,618.40	\$1,428.00	\$1,047.20	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VNXF-2S6FX-1600HSU	VNX-F FLASH Pack HS SSD 2.5-1600GB UPG	\$1.00	26%	\$0.74	\$1,608.75	\$1,361.25	\$1,113.75	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF-2S6FX-16HSTU	VNX-F FLASH Pack HS SSD 2.5-1.6TB U T	\$1.00	26%	\$0.74	\$1,787.50	\$1,512.50	\$1,237.50	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF-2S6FX-400HS	VNX-F FLASH Pack HS SSD 2.5-400GB	\$1.00	26%	\$0.74	\$534.65	\$471.75	\$345.95	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF-2S6FX-400HSTU	VNX-F FLASH Pack HS SSD 2.5-400GB U T	\$1.00	26%	\$0.74	\$519.35	\$439.45	\$359.55	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF-2S6FX-400HSU	VNX-F FLASH Pack HS SSD 2.5-400GB UPG	\$1.00	26%	\$0.74	\$519.35	\$439.45	\$359.55	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF-2S6FX-800HS	VNX-F FLASH Pack HS SSD 2.5-800GB	\$1.00	26%	\$0.74	\$1,007.25	\$888.75	\$651.75	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF-2S6FX-800HSTU	VNX-F FLASH Pack HS SSD 2.5-800GB U T	\$1.00	26%	\$0.74	\$978.12	\$827.64	\$677.16	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF-2S6FX-800HSU	VNX-F FLASH Pack HS SSD 2.5-800GB UPG	\$1.00	26%	\$0.74	\$978.25	\$827.75	\$677.25	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF-2S6FX-9X1600	VNX-F FLASH Pack SSD 2.5-9x1600GB	\$1.00	26%	\$0.74	\$14,567.30	\$12,853.50	\$9,425.90	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF-2S6FX-9X1600U	VNX-F FLASH Pack SSD 2.5-9x1600GB UPG	\$1.00	26%	\$0.74	\$14,481.35	\$12,253.45	\$10,025.55	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF-2S6FX-9X16TU	VNX-F FLASH Pack SSD 2.5-9x1.6TB U TAA	\$1.00	26%	\$0.74	\$16,090.10	\$13,614.70	\$11,139.30	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF-2S6FX-9X400	VNX-F FLASH Pack SSD 2.5-9x400GB	\$1.00	26%	\$0.74	\$4,814.40	\$4,248.00	\$3,115.20	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF-2S6FX-9X400TU	VNX-F FLASH Pack SSD 2.5-9x400GB U TAA	\$1.00	26%	\$0.74	\$4,675.45	\$3,956.15	\$3,236.85	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF-2S6FX-9X400U	VNX-F FLASH Pack SSD 2.5-9x400GB UPG	\$1.00	26%	\$0.74	\$4,675.45	\$3,956.15	\$3,236.85	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF-2S6FX-9X800	VNX-F FLASH Pack SSD 2.5-9x800GB	\$1.00	26%	\$0.74	\$9,063.55	\$7,997.25	\$5,864.65	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF-2S6FX-9X800TU	VNX-F FLASH Pack SSD 2.5-9x800GB U TAA	\$1.00	26%	\$0.74	\$8,802.95	\$7,448.65	\$6,094.35	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF-2S6FX-9X800U	VNX-F FLASH Pack SSD 2.5-9x800GB UPG	\$1.00	26%	\$0.74	\$8,802.95	\$7,448.65	\$6,094.35	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNX-F5000-DARE	VNX-F5000 Data at Rest Encryption=IC	\$3,725.00	26%	\$2,756.50	\$745.00	\$670.50	\$596.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE	
VNX-F5000-DP	Data Protection Suite for VNX-F5000=IC	\$16,079.00	26%	\$11,898.46	\$3,215.80	\$2,894.22	\$2,572.64	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE	
VNX-F5000-ESA	EMC Storage Analytics VNX-F5000 Suite=IC	\$10,850.00	26%	\$8,029.00	\$2,170.00	\$1,953.00	\$1,736.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE	
VNX-F5000-INSGUIDE	VNX-F5000 Installation Guide	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE	
VNX-F5000-UNISB	VNX-F5000 Unisphere Block Suite=IC	\$8,730.00	26%	\$6,460.20	\$1,746.00	\$1,571.40	\$1,396.80	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE	
VNXF50DP25	VNX-F5000 DPE 25X2.5 DRIVE SLOTS-EMC	\$1.00	26%	\$0.74	\$4,799.95	\$4,235.25	\$3,105.85	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF50DP25F	VNX-F5000 DPE 25X2.5 DRIVE SLOTS-FLD	\$1.00	26%	\$0.74	\$4,799.95	\$4,235.25	\$3,105.85	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF50VP25F	VNX-F5000 DPE 25X2.5 DRIVE SLOTS-FLD	\$1.00	26%	\$0.74	\$4,799.95	\$4,235.25	\$3,105.85	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF6GSDAE120	VNX-F 120x2.5 6G SAS EXP DAE-EMC RACK	\$1.00	26%	\$0.74	\$3,060.00	\$2,700.00	\$1,980.00	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF6GSDAE120F	VNX-F 120x2.5 6G SAS EXP DAE-FIELD IN	\$1.00	26%	\$0.74	\$3,060.00	\$2,700.00	\$1,980.00	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	
VNXF6GSDAE25	VNX-F 25x2.5 6G SAS EXP DAE-EMC RK	\$1.00	26%	\$0.74	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
VNXF6GSDAE25F	VNX-F 25x2.5 6G SAS EXP DAE-FIELD IN	\$1.00	26%	\$0.74	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE
VNX-F7000-DARE	VNX-F7000 Data at Rest Encryption=IC	\$11,365.00	26%	\$8,410.10	\$2,273.00	\$2,045.70	\$1,818.40	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
VNX-F7000-DP	Data Protection Suite for VNX-F7000=IC	\$70,404.00	26%	\$52,098.96	\$14,080.80	\$12,672.72	\$11,264.64	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
VNX-F7000-ESA	EMC Storage Analytics VNX-F7000 Suite=IC	\$33,120.00	26%	\$24,508.80	\$6,624.00	\$5,961.60	\$5,299.20	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
VNX-F7000-INSGUIDE	VNX-F7000 Installation Guide	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VNX-F7000-UNISB	VNX-F7000 Unisphere Block Suite=IC	\$43,380.00	26%	\$32,101.20	\$8,676.00	\$7,808.40	\$6,940.80	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
VNXF70DP25	VNX-F7000 DPE 25X2.5 DRIVE SLOTS-EMC	\$1.00	26%	\$0.74	\$7,489.69	\$6,608.55	\$4,846.27	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE
VNXF70DP25F	VNX-F7000 DPE 25X2.5 DRIVE SLOTS-FLD	\$1.00	26%	\$0.74	\$7,489.69	\$6,608.55	\$4,846.27	\$0.00	\$0.00	\$0.00	UM	VNXF HARDWARE
VNXF8LNBE	VNXF BACK END EXP 8 BUSES	\$13,008.00	26%	\$9,625.92	\$2,211.36	\$1,951.20	\$1,430.88	\$0.00	\$520.32	\$0.00	UM	VNX HARDWARE
VNXFBEAU	VNXF BACK END EXP 4 BUSES	\$9,780.00	26%	\$7,237.20	\$1,662.60	\$1,467.00	\$1,075.80	\$0.00	\$391.20	\$0.00	UM	VNX HARDWARE
VNXFCSFPS	ADDITIONAL 8 G FC SFP FOR VNX 51/53	\$1.00	10%	\$0.90	\$69.70	\$61.50	\$45.10	\$0.00	\$16.00	\$0.00	UE	VNX HARDWARE
VNX-F-VSPBM16GFQA	VNX-F 2 PORT 16G FC IO MODULE PAIR	\$9,900.00	26%	\$7,326.00	\$1,683.00	\$1,485.00	\$1,089.00	\$0.00	\$396.00	\$0.00	UM	VNX HARDWARE
VNX-F-VSPBM16GFQU	VNX-F 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860.00	26%	\$10,256.40	\$2,356.20	\$2,079.00	\$1,524.60	\$0.00	\$554.40	\$0.00	UM	VNX HARDWARE
VNX-LS	VNX LICENSE SOLUTION	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
VNXOE31	Elias VNX Block R31 and VNX File OE 7.0	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VNXOE32	VNX BLK + FILE OE INYO=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	NA
VNXOE-55	VNX OE LICENSE MODEL FOR VNX5500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
VNXOE-57	VNX OE LICENSE MODEL FOR VNX5700	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
VNXOE-75	VNX OE LICENSE MODEL FOR VNX7500	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
VNXOECAPT	VNX OE PER TB HI CAP- VNX5500/5700/7500	\$400.00	26%	\$296.00	\$36.00	\$28.00	\$28.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
VNXOECAPTBU	VNX OE CAP TIER/TB FOR VNX5500/5700/7500	\$1.00	26%	\$0.74	\$36.00	\$28.00	\$28.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
VNXOECPTBU-DP	VNXOE CAP TIER/TB FOR DIP CONV	\$1.00	26%	\$0.74	\$28.29	\$22.00	\$22.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
VNXOE-F5000	VNX OE License VNX-F5000=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
VNXOE-F7000	VNX OE License VNX-F7000=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNXF SOFTWARE
VNXOEPERFTB	VNX OE PER TB PER FOR VNX5500/5700/7500	\$1,091.00	26%	\$807.34	\$97.71	\$76.00	\$76.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
VNXOEPERFTBU	VNX OE PERF TIER/TB FOR VNX55/57/75-UPG	\$1.00	26%	\$0.74	\$97.71	\$76.00	\$76.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
VNXOEPFTBU-DP	VNXOE PERF TIER/TB FOR DIP CONV	\$1.00	26%	\$0.74	\$78.43	\$61.00	\$61.00	\$0.00	\$0.00	\$0.00	UM-S	VNX SOFTWARE
VNX-RPHW3-G4	GEN4 RPA FOR VNX5100 AND VNX5300	\$1.00	10%	\$0.90	\$1,313.85	\$1,159.28	\$850.14	\$0.00	\$301.60	\$0.00	UE	VNX HARDWARE
VNX-RPHW3-G4U	GEN4 RPA FOR VNX5100 VNX5300 ADD ONLY	\$1.00	10%	\$0.90	\$1,313.85	\$1,159.28	\$850.14	\$0.00	\$301.60	\$0.00	UE	VNX HARDWARE
VNX-RPHW3-G5T	RPA GEN5-TAA FOR VNX L1	\$1.00	10%	\$0.90	\$2,294.87	\$2,024.89	\$1,484.92	\$0.00	\$526.80	\$0.00	UE	VNX HARDWARE
VNX-RPHW3-G6T	RPA FOR VNX v51, v53	\$19,731.25	10%	\$17,758.13	\$3,354.31	\$2,959.69	\$2,170.44	\$0.00	\$770.00	\$0.00	UE	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
VNX-RPHW5-G4	GEN4 RPA FOR VNX5500 VNX5700 VNX7500	\$1.00	26%	\$0.74	\$1,727.20	\$1,524.00	\$1,117.60	\$0.00	\$406.40	\$0.00	UM-H	VNX HARDWARE
VNX-RPHW5-G4U	GEN4 RPA VNX5500/5700/7500 ADD APPL ONLY	\$1.00	26%	\$0.74	\$1,727.20	\$1,524.00	\$1,117.60	\$0.00	\$406.40	\$0.00	UM-H	VNX HARDWARE
VNX-RPHW5-G5T	RPA GEN5-TAA FOR VNX L2	\$1.00	26%	\$0.74	\$3,039.60	\$2,682.00	\$1,966.80	\$0.00	\$715.20	\$0.00	UM-H	VNX HARDWARE
VNX-RPHW5-G6T	RPA FOR v55 - v75	\$19,250.00	26%	\$14,245.00	\$3,272.50	\$2,887.50	\$2,117.50	\$0.00	\$770.00	\$0.00	UM-H	VNX HARDWARE
VNX-RPHW7-G5T	RPA GEN5-TAA FOR VNX UM DC(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,145.60	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	E	VNX HARDWARE
VNX-RPHW7-G6T	RPA FOR VNX2, VNXe3200(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	E	OPEN EDITION
VNX-RPHW-G4	GEN4 RPA FOR VNX SERIES(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,320.00	\$1,100.00	\$770.00	\$0.00	\$110.00	\$0.00	E	OPEN EDITION
VNX-RPHW-G4U	GEN4 RPA FOR VNX ADD APPLIANCES ONLY(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,320.00	\$1,100.00	\$770.00	\$0.00	\$110.00	\$0.00	E	OPEN EDITION
VNXSPS1KWF	VNX5775 1.2KW SPS 15/25 DRV VLT DAE-F I	\$1.00	26%	\$0.74	\$145.52	\$128.40	\$94.16	\$0.00	\$34.24	\$0.00	UM-H	VNX HARDWARE
VNXSPS2KW	VNX5775 2.2KW SPS 60 DRV VAULT DAE-E R	\$1.00	26%	\$0.74	\$323.00	\$285.00	\$209.00	\$0.00	\$76.00	\$0.00	UM-H	VNX HARDWARE
VNXSPS2KWF	VNX5775 2.2KW SPS 60 DRV VAULT DAE-FLD	\$1,900.00	26%	\$1,406.00	\$323.00	\$285.00	\$209.00	\$0.00	\$76.00	\$0.00	UM-H	VNX HARDWARE
VNXSPSAS	2ND OPTIONAL SPS FOR VNX 51/53	\$1.00	10%	\$0.90	\$85.73	\$75.65	\$55.47	\$0.00	\$19.68	\$0.00	UE	VNX HARDWARE
VNXSPSASU	2ND OPT SPS FOR VNX5100/5300 FLD UPG	\$1.00	10%	\$0.90	\$115.70	\$102.09	\$74.87	\$0.00	\$26.56	\$0.00	UE	VNX HARDWARE
VP4-120	VIRTUAL PROVISIONING FOR THE CX4-120	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
VP4-240	VIRTUAL PROVISIONING FOR THE CX4-240	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
VP4-480	VIRTUAL PROVISIONING FOR THE CX4-480	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
VP4-960	VIRTUAL PROVISIONING FOR THE CX4-960	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
VPAK-V51	TOTAL VALUE PACK for VNX5100	\$11,873.60	10%	\$10,686.24	\$2,374.72	\$2,137.25	\$1,899.78	\$0.00	\$0.00	\$0.00	UE	VNX SOFTWARE
VSA-MSU-T00	VSAM A BASE-3-MSU(EMC OEM Products)	\$21,600.00	15%	\$18,360.00	\$4,320.00	\$3,888.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSA-MSU-T01	VSAM A 4-25 MSU(EMC OEM Products)	\$31,600.00	15%	\$26,860.00	\$6,320.00	\$5,688.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSA-MSU-T02	VSAM A 26-50 MSU(EMC OEM Products)	\$41,600.00	15%	\$35,360.00	\$8,320.00	\$7,488.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSA-MSU-T03	VSAM A 51-75 MSU(EMC OEM Products)	\$51,600.00	15%	\$43,860.00	\$10,320.00	\$9,288.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSA-MSU-T04	VSAM A 76-100 MSU(EMC OEM Products)	\$61,600.00	15%	\$52,360.00	\$12,320.00	\$11,088.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSA-MSU-T05	VSAM A 101-150 MSU(EMC OEM Products)	\$69,100.00	15%	\$58,735.00	\$13,820.00	\$12,438.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSA-MSU-T06	VSAM A 151-200 MSU(EMC OEM Products)	\$76,600.00	15%	\$65,110.00	\$15,320.00	\$13,788.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSA-MSU-T07	VSAM A 201-250 MSU(EMC OEM Products)	\$84,100.00	15%	\$71,485.00	\$16,820.00	\$15,138.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VSA-MSU-T08	VSAM A 251-300 MSU(EMC OEM Products)	\$91,600.00	15%	\$77,860.00	\$18,320.00	\$16,488.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSA-MSU-T09	VSAM A 301-350 MSU(EMC OEM Products)	\$99,100.00	15%	\$84,235.00	\$19,820.00	\$17,838.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSA-MSU-T10	VSAM A 351-400 MSU(EMC OEM Products)	\$106,600.00	15%	\$90,610.00	\$21,320.00	\$19,188.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSA-MSU-T11	VSAM A 401-450 MSU(EMC OEM Products)	\$114,100.00	15%	\$96,985.00	\$22,820.00	\$20,538.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSA-MSU-T12	VSAM A 451-500 MSU(EMC OEM Products)	\$121,600.00	15%	\$103,360.00	\$24,320.00	\$21,888.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSA-MSU-T13	VSAM A 501-550 MSU(EMC OEM Products)	\$129,100.00	15%	\$109,735.00	\$25,820.00	\$23,238.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSA-MSU-T14	VSAM A 551-600 MSU(EMC OEM Products)	\$136,600.00	15%	\$116,110.00	\$27,320.00	\$24,588.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSA-T00-T03-U	VSAM A UPG T00 - T03(EMC OEM Products)	\$10,000.00	15%	\$8,500.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSA-T04-T14-U	VSAM A UPG T04-T14(EMC OEM Products)	\$7,500.00	15%	\$6,375.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSCP-MSUBASE	VSAM CP BASE-3 MSU(EMC OEM Products)	\$21,600.00	15%	\$18,360.00	\$4,320.00	\$3,888.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSCP-MSU-M00	VSAM CP 4-45 MSU(EMC OEM Products)	\$430.00	15%	\$365.50	\$86.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSCP-MSU-M01	VSAM CP 46-175 MSU(EMC OEM Products)	\$260.00	15%	\$221.00	\$52.00	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSCP-MSU-M02	VSAM CP 176-315 MSU(EMC OEM Products)	\$175.00	15%	\$148.75	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSCP-MSU-M03	VSAM CP 316-575 MSU(EMC OEM Products)	\$110.00	15%	\$93.50	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSCP-MSU-M04	VSAM CP 576-875 MSU(EMC OEM Products)	\$85.00	15%	\$72.25	\$17.00	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSCP-MSU-M05	VSAM CP 876-1315 MSU(EMC OEM Products)	\$65.00	15%	\$55.25	\$13.00	\$11.70	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSCP-MSU-M06	VSAM CP 1316-1975 MSU(EMC OEM Products)	\$45.00	15%	\$38.25	\$9.00	\$8.10	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSCP-MSU-M07	VSAM CP 1976 + UP MSU(EMC OEM Products)	\$20.00	15%	\$17.00	\$4.00	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSCP-MSU-T00	VSAM CP BASE-3 MSU(EMC OEM Products)	\$21,600.00	15%	\$18,360.00	\$4,320.00	\$3,888.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSCP-MSU-T01	VSAM CP 4-25 MSU(EMC OEM Products)	\$31,600.00	15%	\$26,860.00	\$6,320.00	\$5,688.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSCP-MSU-T02	VSAM CP 26-50 MSU(EMC OEM Products)	\$41,600.00	15%	\$35,360.00	\$8,320.00	\$7,488.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSCP-MSU-T03	VSAM CP 51-75 MSU(EMC OEM Products)	\$51,600.00	15%	\$43,860.00	\$10,320.00	\$9,288.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSCP-MSU-T04	VSAM CP 76-100 MSU(EMC OEM Products)	\$61,600.00	15%	\$52,360.00	\$12,320.00	\$11,088.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSCP-MSU-T05	VSAM CP 101-150 MSU(EMC OEM Products)	\$69,100.00	15%	\$58,735.00	\$13,820.00	\$12,438.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
VSCP-MSU-T06	VSAM CP 151-200 MSU(EMC OEM Products)	\$76,600.00	15%	\$65,110.00	\$15,320.00	\$13,788.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSCP-MSU-T07	VSAM CP 201-250 MSU(EMC OEM Products)	\$84,100.00	15%	\$71,485.00	\$16,820.00	\$15,138.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSCP-MSU-T08	VSAM CP 251-300 MSU(EMC OEM Products)	\$91,600.00	15%	\$77,860.00	\$18,320.00	\$16,488.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSCP-MSU-T09	VSAM CP 301-350 MSU(EMC OEM Products)	\$99,100.00	15%	\$84,235.00	\$19,820.00	\$17,838.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSCP-MSU-T10	VSAM CP 351-400 MSU(EMC OEM Products)	\$106,600.00	15%	\$90,610.00	\$21,320.00	\$19,188.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSCP-MSU-T11	VSAM CP 401-450 MSU(EMC OEM Products)	\$114,100.00	15%	\$96,985.00	\$22,820.00	\$20,538.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSCP-MSU-T12	VSAM CP 451-500 MSU(EMC OEM Products)	\$121,600.00	15%	\$103,360.00	\$24,320.00	\$21,888.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSCP-MSU-T13	VSAM CP 501-550 MSU(EMC OEM Products)	\$129,100.00	15%	\$109,735.00	\$25,820.00	\$23,238.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSCP-MSU-T14	VSAM CP 551-600 MSU(EMC OEM Products)	\$136,600.00	15%	\$116,110.00	\$27,320.00	\$24,588.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSCP-MSU-UPG	VSAM CP UPG(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSCP-T00-T03	VSAM CP UPG T00 - T03(EMC OEM Products)	\$10,000.00	15%	\$8,500.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSCP-T04-T14	VSAM CP UPG T04-T14(EMC OEM Products)	\$7,500.00	15%	\$6,375.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSI-XTREMIO-CF	XtremIO RTU - VSI Plugin=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
VSL-001-501	ELA InsightIQ - 1TB License	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL-001-503-CF	TLA SMARTCONN ADV - 1 TB LICENSE GEN5=CB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL-001-504-CF	TLA SMARTDEDUPE - 1 TB LICENSE GEN5=CB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL-001-505-CF	TLA SMARTLOCK - 1 TB LICENSE GEN5=CB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL-001-506-CF	TLA SMARTPOOLS - 1TB LICENSE GEN5=CB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL-001-507-CF	TLA SMARTQUOTAS - 1 TB LICENSE GEN5=CB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL-001-508-CF	TLA SNAPSHOTIQ - 1TB LICENSE GEN5=CB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL-001-509-CF	TLA SYNCIQ - 1TB LICENSE GEN5=CB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL-001-510-CF	TLA VCENTER - 1TB LICENSE GEN5=CB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL-001-511-CF	TLA BASIC BUNDLE 1TB LICENSE GEN5=CB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL-001-513-CF	TLA ENTERPR ADV BUNDLE 1TB LIC GEN5=CB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL-001-514-CF	TLA ENTERPRISE BUNDLE 1TB LIC GEN5=CB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL-001-515-CF	TLA OneFS OE T1 (X410/S210)=ID	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL-001-516-CF	TLA OneFS OE T2 (X210/NL410)=ID	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VSL-001-517-CF	TLA OneFS OE T3 (HD)=ID	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL-001-523-CF	TLA ONEFS T1 X410/S210 ENC + KEY MGT=CB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL-001-524-CF	TLA ONEFS T2 X210/NL410 ENC + KEY MGT=CB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL-001-525-CF	TLA ONEFS T3 HD400 ENC + KEY MGT=CB	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL3-000-101	XTREMIO PER TB X SW FOR TLA ONLY=CB	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
VSL3-000-102	XTREMIO X2-S X-Brick TLA=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
VSL3-000-103	XTREMIO X2-S PER TB SW TLA=CB	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
VSL3-000-104	XTREMIO X2-R X-Brick TLA=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
VSL3-000-105	XTREMIO X2-R PER TB SW TLA=CB	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
VSL3-000-106	XTREMIO X2-T X-Brick TLA=ID	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
VSL3-000-107	XTREMIO X2-T PER TB SW TLA=CB	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
VSL3-000-272	VMAX3 PROTECTPOINT TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	DATA DOMAIN
VSL3-000-333	VMAX ALL FLASH F SUITE OS TLA =CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-334	VMAX ALL FLASH F SUITE ENABLER TLA =CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-335	VMAX ALL FLASH FX SUITE OS TLA =CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-336	VMAX ALL FLASH FX SUITE ENABLER TLA =CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-338	VMAX ALL FLASH REMOTE REP ALC TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-339	VMAX ALL FLASH SRDF METRO ALC TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-341	VMAXAF F Suite Encryption ALC TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-342	VMAX ALL FLASH UNISPHERE360 ALC TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-343	SRM for VMAX AF TLA SW License=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-344	VMAX ALL FLASH CONTROLLER ALC TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-352	PowerPath/VE VMAX AF or PowerMax TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-353	VMAX ALL FLASH zF SUITE BASE TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-354	VMAX ALL FLASH zFX ENABLER TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-355	VMAX ALL FLASH zFX SUITE BASE TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-356	VMAX ALL FLASH REM REP MFeRTU ALC TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-357	VMAX ALL FLASH zDP BASE ALC TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-358	VMAX ALL FLASH AUTOSWAP BASE ALC TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VSL3-000-359	VMAX ALL FLASH GDDR BASE ALC TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-360	VMAX ALL FLASH MF ESSENT PLUS ALC TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-390	VMAXAF FX Suite Encryption ALC TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-396	VMAX Flash FX Suite Enabler 1TB TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-000-700	TLA Unity Essentials SW=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
VSL3-000-701	TLA Unity Essentials DARE SW=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
VSL3-000-702	TLA Unity AFA Base SW + DARE=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
VSL3-000-703	TLA Unity AFA Base SW=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
VSL3-000-704	TLA RP/EX Local for Unity All Flash=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
VSL3-000-705	TLA RP/EX Remote for Unity All Flash=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
VSL3-000-706	TLA RP Adv Local for Unity All Flash=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
VSL3-000-707	TLA RP Adv Remote for Unity All Flash=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
VSL3-000-708	TLA RP/EX Local for Unity Hybrid=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
VSL3-000-709	TLA RP/EX Remote for Unity Hybrid=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
VSL3-000-710	TLA RP Adv Local for Unity Hybrid=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
VSL3-000-711	TLA RP Adv Remote for Unity Hybrid=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
VSL3-000-712	TLA RP Virt Appl for Unity Hybrid=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
VSL3-000-713	TLA RP Virt Appl for Unity All Flash=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
VSL3-000-718	TLA Unity XT Essentials SW=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
VSL3-000-719	TLA Unity XT Essentials DARE SW=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
VSL3-000-720	TLA Unity XT AFA Base SW=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
VSL3-000-721	TLA Unity XT AFA Base SW + DARE=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	UNITY ALL FLASH
VSL3-000-722	UnityVSA TLA STORAGE CAPACITY=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	VSL SOFTWARE
VSL3-000-815	Unity Monitoring and Reporting TLA=CB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY HYBRID
VSL3-001-001	DD SW LIC 1 TB RAW ACTIVE TIER TLA=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
VSL3-001-002	DD SW LIC 1 TB RAW RETENTION TIER TLA=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
VSL3-001-003	DD SW LIC DDVE 1TB RAW ACTIVE=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
VSL3-001-006	VSL Data Domain Features TLA=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
VSL3-001-007	SSD 800GB CAPACITY LICENSE FOR DD TLA=CF	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
VSL3-001-009	LIC DD STORAGE MIGRATION TLA=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
VSL3-001-010	DD LICENSE HIGH AVAILABILITY TLA=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
VSL3-001-017	EMC GLR for MS Apps TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN STORAGE
VSL3-001-021	NW Capacity License TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION
VSL3-001-022	NW SOURCE CAP DATA ZONE ENABLER TLA=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	OPEN EDITION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VSL3-001-025	IDPA DDOE SW 1TB RAW Enabler TLA=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
VSL3-001-026	IDPA DDOE SW 1TB RAW Enabler EDP TLA=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
VSL3-001-027	IDPA Avamar Enabler TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
VSL3-001-028	IDPA DPA Enabler TLA=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
VSL3-001-029	IDPA CTRL FS 800GB 0.8TB RAW TLA=CF	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
VSL3-001-030	IDPA BU Search Enabler TLA=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
VSL3-001-031	IDPA Target Protocol Enabler TLA=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
VSL3-001-032	IDPA Cap Pack 60TB RAW Enabler TLA=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
VSL3-001-035	DP4400 Capacity Enabler DDVE 12TB TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
VSL3-001-038	Data Protection Central for DPD TLA=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
VSL3-001-039	RP4VM 5VM Starter Pack for DP4400 TLA=IB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	RECOVERPOINT
VSL3-001-040	DD3300 SW License 1TB TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
VSL3-001-042	IDPA Boost FS TLA=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
VSL3-001-043	IDPA Base OE EDP TLA=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
VSL3-001-044	DD Low Dedupe 1TB TLA=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
VSL3-001-045	DD Low Dedupe Uplift TrueUp 1TB TLA=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
VSL3-001-046	Cyber Recovery Vault TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
VSL3-001-047	Cyber Recovery Vault DD3300 TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
VSL3-001-048	Cyber Recovery Vault DD9500 TLA=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DH	DATA DOMAIN
VSL3-001-049	IDPA BoostFS 1TB RawEnabler ENTRY TLA=CB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA PROTECTION APPLIANCE
VSL3-001-050	DP4400 Base License TLA SW=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
VSL3-001-051	PowerProtect X400 AllFlash SW Lic TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	OPEN STORAGE
VSL3-001-052	PowerProtect X400 Hybrid SW Lic TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	OPEN STORAGE
VSL3-001-053	PowerProtect Appl VM Replication TLA=IB	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	OPEN STORAGE
VSL3-001-054	PowerProtect Appl StorDirect VMAX TLA=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	OPEN STORAGE
VSL3-001-055	PowerProtect Appl StorDirect PMAX TLA=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	OPEN STORAGE
VSL3-001-056	PowerProtect Appl StorDirect XIO TLA=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VSL3-001-057	PowerProtect Appl StorDirect VRPA TLA=CA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	OPEN STORAGE
VSL3-001-058	PowerProtect X400AF Upgrade SW LicTLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	OPEN STORAGE
VSL3-001-059	PowerProtect X400H Upgrade SW Lic TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	OPEN STORAGE
VSL3-001-060	PowerProtect Appl StorDirect VDiskTLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	OPEN STORAGE
VSL3-001-061	PowerProtect Suite TB TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-062	PowerProtect Database Agent TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-063	PowerProtect Microsoft Agent TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-064	PowerProtect Hadoop Agent TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-065	PowerProtect Oracle RMAN Agent TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-066	PowerProtect PerpSW StrDirect VMAX TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-067	PowerProtect PerpSW StrDirect PMAX TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-068	PowerProtect PerpSW StrDirect XIO TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-069	PowerProtect PerpSW StrDirect VRPA TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-070	PowerProtect VM Replication TLA=IB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-071	PowerProtect Cyber Recovery TLA=IC	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-072	EMC Granular Recovery Microsoft TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-073	PowerProtect Storage Direct DD vD=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-074	PowerProtect Suite Sockets TLA=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-075	Data Protection Central TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-076	PowerProtect VMReplication Socket TLA=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-078	Data Protection Suite TB TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-079	Avamar SW TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-080	Data Protection Advisor SW TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-081	Avamar VE SW TLA=CA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-082	VREALIZE DP EXTENTION 4.0 TLA=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-083	DPA Federated Reporting TLA=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-085	Data Protection Suite Sockets TLA=IA	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DM	OPEN STORAGE
VSL3-001-521	TLA IsilonSD Edge 3-6 Node / 36TB=ID	\$1.00	24%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
VSL3-002-004	TLA RP Remote Basic XtremIO=CB	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
VSL3-002-008	TLA RP LOC FOR VNX=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VSL3-002-009	TLA RP REM FOR VNX=CB	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX SOFTWARE
VSL3-002-010	TLA RP FOR XTREMIO LOC=CB	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
VSL3-002-011	TLA RP FOR XTREMIO REM=CB	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
VSL3-002-026	RP/EX LOCAL VMAX 250 LIC TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	RECOVERPOINT
VSL3-002-027	RP/EX LOCAL VMAX 450/850/950 LIC TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	RECOVERPOINT
VSL3-002-028	RP/EX Remote VMAX 250 LIC TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VSL3-002-029	RP/EX Remote VMAX 450/850/950 LIC TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ES-AF	VMAX AFA FAMILY
VSL3-002-030	RP/EX Local XIO-X2 LIC TLA=CC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
VSL3-002-031	RP/EX Remote XIO-X2 LIC TLA=CC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
VSL3-002-034	RP4VM ESSENTIAL SW FOR UNITY TLA=IB	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
VSL3-002-035	RP BASIC REM FOR UNITY TLA=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
VSL3-002-036	RP Basic for X2 TLA=CB	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 SOFTWARE
VSL3-002-037	RP BASIC LOC FOR UNITY TLA=IC	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	UNITY
VSL3-002-702	DLm5 VTEOS Storage Group 1 TLA=IE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-703	DLm5 Capacity Storage Group TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-704	DLm5 GDDR Tape License TLA=IF	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-705	DLm Long-Term Retention Lic TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-706	DLm Encryption Lic TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-707	DLm File-Lock Retention Lic TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-708	DLm Guarantee Replication Lic TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-709	DLm KMIP Encryption Lic TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-710	DLm DD Retention Lock Lic TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-711	DLm Physical Tape SCSI Lic TLA=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-712	DLm5 VTEOS Storage Group 2 TLA=IE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-713	DLm5 VTEOS Storage Group 3 TLA=IE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-714	DLm5 VTEOS Storage Group 4 TLA=IE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-715	DLm5 VTEOS Storage Group 5 TLA=IE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-716	DLm5 VTEOS Storage Group 6 TLA=IE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-717	DLm5 VTEOS Storage Group 7 TLA=IE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-718	DLm5 VTEOS Storage Group 8 TLA=IE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-719	DLm5 VTEOS Storage Group 9 TLA=IE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DLM SOFTWARE
VSL3-002-800	VxRail HCI Sys SW (CAP1.92 SAS)TLA=CF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VSL3-002-801	VxRail HCI Sys SW (CAP1.92 SATA)TLA=CF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VSL3-002-802	VxRail HCI Sys SW (CAP3.84 SAS)TLA=CF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VSL3-002-803	VxRail HCI Sys SW (CAP3.84 SATA)TLA=CF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VSL3-002-804	VxRail HCI Sys SW (BS F) TLA=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VSL3-002-805	VxRail HCI Sys SW (P F) TLA=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VSL3-002-806	VxRail HCI Sys SW (G F) TLA=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VSL3-002-807	VxRail HCI Sys SW (CAP1.2 HDD) TLA=CF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VSL3-002-808	VxRail HCI Sys SW (CAP1.8 HDD) TLA=CF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VSL3-002-809	VxRail HCI Sys SW (CAP2.0 HDD) TLA=CF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VSL3-002-810	VxRail HCI Sys SW (CAP2.4 HDD) TLA=CF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VSL3-002-811	VxRail HCI Sys SW (CAP4.0 HDD) TLA=CF	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VSL3-002-812	VxRail HCI Sys SW (BS H) TLA=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VSL3-002-813	VxRail HCI Sys SW (G H) TLA=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VSL3-002-814	VxRail HCI Sys SW (P H) TLA=IG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VSL3-002-850	DP4400S Capacity Enabler DDVE 4TB TLA=CC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	OPEN STORAGE
VSL3-002-851	DP Appliance Solution TLA=IA	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROTECTION APPLIANCE
VSL3-002-865	DP4400S Base License TLA SW=IC	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DE	DATA DOMAIN
VSPBEXPSASBEA	VNXB SAS BE EXP 4 BUSES	\$1.00	26%	\$0.74	\$2,211.36	\$1,951.20	\$1,430.88	\$0.00	\$520.32	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBEXPSASBEAF	VNXB Non Dense 4x4 Lane EXP FIELD INST	\$1.00	26%	\$0.74	\$2,211.36	\$1,951.20	\$1,430.88	\$0.00	\$520.32	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBEXPSASBEU	VNXB SAS BE EXP 4 BUSES-UPG	\$18,275.00	26%	\$13,523.50	\$3,106.75	\$2,741.25	\$2,010.25	\$0.00	\$731.00	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBEXPSASDBE	VNXB SAS BE EXP 4 BUSES-EMC DENSE RACK	\$1.00	26%	\$0.74	\$2,211.36	\$1,951.20	\$1,430.88	\$0.00	\$520.32	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBEXPSASDBE5	VNXB Dense 4x4 Lane EXP EMC Rack 5M	\$1.00	26%	\$0.74	\$2,652.00	\$2,340.00	\$1,716.00	\$0.00	\$624.00	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBEXPSASDBE5F	VNXB Dense 4x4 Lane EXP FIELD INSTALL 5M	\$1.00	26%	\$0.74	\$2,652.00	\$2,340.00	\$1,716.00	\$0.00	\$624.00	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBEXPSASDBEF	VNXB Dense 4x4 Lane EXP FIELD INSTALL	\$13,008.00	26%	\$9,625.92	\$2,211.36	\$1,951.20	\$1,430.88	\$0.00	\$520.32	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBEXPSASDBU	VNXB SAS BE EXP 4 LN BUSES-DENSE RK-UPG	\$18,275.00	26%	\$13,523.50	\$3,106.75	\$2,741.25	\$2,010.25	\$0.00	\$731.00	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBEXPSASDHB	VNXB SAS BE EXP 8X BUSES-DENSE RACK	\$1.00	26%	\$0.74	\$2,211.36	\$1,951.20	\$1,430.88	\$0.00	\$520.32	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBEXPSASDHBFB	VNXB Dense 2x8 Lane EXP FIELD INSTALL	\$13,008.00	26%	\$9,625.92	\$2,211.36	\$1,951.20	\$1,430.88	\$0.00	\$520.32	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBEXPSASDHU	VNXB SAS BE EXP 8 LN BUSES-DENSE RK-UPG	\$18,275.00	26%	\$13,523.50	\$3,106.75	\$2,741.25	\$2,010.25	\$0.00	\$731.00	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBF1GI4CUA	4 PORT 1GBASE-T ISCSI IO MODULE PAIR	\$2,223.00	26%	\$1,645.02	\$377.91	\$333.45	\$244.53	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBF1GI4CUAU	4 Port 1GBase-t ISCSI IO Mod Pr UPG	\$2,956.00	26%	\$2,187.44	\$502.52	\$443.40	\$325.16	\$0.00	\$118.24	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBF8GFFEA	4 PORT 8G FC IO MODULE PAIR	\$2,779.00	26%	\$2,056.46	\$472.43	\$416.85	\$305.69	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBF8GFFEAU	4 port 8G FC IO Module Pair UPG	\$3,696.00	26%	\$2,735.04	\$628.32	\$554.40	\$406.56	\$0.00	\$147.84	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBFXGFCOOPA	2 PORT FCOE IO MODULE PAIR-SFP	\$2,668.00	26%	\$1,974.32	\$453.56	\$400.20	\$293.48	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBFXGFCOOPAU	2 Port FCOE IO Module Pair-SFP UPG	\$3,548.00	26%	\$2,625.52	\$603.16	\$532.20	\$390.28	\$0.00	\$141.92	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBFXGFCOTWA	2 PORT FCOE IO MODULE PAIR-ACTIVE TWAX	\$1,868.00	26%	\$1,382.32	\$317.56	\$280.20	\$205.48	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBFXGI2A	2 PORT OP 10GBE ISCSI IO MODULE PAIR-SFP	\$6,669.00	26%	\$4,935.06	\$1,133.73	\$1,000.35	\$733.59	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBFXGI2AU	2 Port OP 10GbE ISCSI IO Mod Pr-SFP UPG	\$8,870.00	26%	\$6,563.80	\$1,507.90	\$1,330.50	\$975.70	\$0.00	\$354.80	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBFXGI2CUA	2 PORT 10GBASE-T ISCSI IO MODULE PAIR	\$3,334.00	26%	\$2,467.16	\$566.78	\$500.10	\$366.74	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBFXGI2CUAU	2 Port 10GBase-T ISCSI IO Mod Pr UPG	\$4,434.00	26%	\$3,281.16	\$753.78	\$665.10	\$487.74	\$0.00	\$177.36	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBFXGI2TWA	2 PORT OP 10GBE ISCSI IO MODULE PAIR-TWA	\$4,446.00	26%	\$3,290.04	\$755.82	\$666.90	\$489.06	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VSPBM16GFQA	VNXB 4 PORT 16G FC IO MODULE PAIR	\$1.00	26%	\$0.74	\$1,683.00	\$1,485.00	\$1,089.00	\$0.00	\$396.00	\$0.00	\$0.00	UM	VNX2 HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
VSPBM16GFQU	VNXB 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860.00	26%	\$10,256.40	\$2,356.20	\$2,079.00	\$1,524.60	\$0.00	\$554.40	\$0.00	UM	VNX2 HARDWARE
VSPBM1G14CUA	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR	\$1.00	26%	\$0.74	\$502.52	\$443.40	\$325.16	\$0.00	\$118.24	\$0.00	UM	VNX HARDWARE
VSPBM1G14CUU	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	\$4,139.00	26%	\$3,062.86	\$703.63	\$620.85	\$455.29	\$0.00	\$165.56	\$0.00	UM	VNX HARDWARE
VSPBM8GFFEA	VNXB 4 PORT 8G FC IO MODULE PAIR	\$1.00	26%	\$0.74	\$628.32	\$554.40	\$406.56	\$0.00	\$147.84	\$0.00	UM	VNX HARDWARE
VSPBM8GFFEU	VNXB 4 PORT 8G FC IO MODULE PAIR-UPG	\$5,174.00	26%	\$3,828.76	\$879.58	\$776.10	\$569.14	\$0.00	\$206.96	\$0.00	UM	VNX HARDWARE
VSPBMXGFCOOPA	VNXB 2 PT FCOE IO MOD PAIR-SFP	\$1.00	26%	\$0.74	\$603.16	\$532.20	\$390.28	\$0.00	\$141.92	\$0.00	UM	VNX HARDWARE
VSPBMXGFCOOPU	VNXB 2 PT FCOE IO MOD PAIR-SFP-UPG	\$4,967.00	26%	\$3,675.58	\$844.39	\$745.05	\$546.37	\$0.00	\$198.68	\$0.00	UM	VNX HARDWARE
VSPBMXGFCOTWA	VNBX 2 PT FCOE IO MOD PAIR-TWAX	\$1.00	26%	\$0.74	\$422.28	\$372.60	\$273.24	\$0.00	\$99.36	\$0.00	UM	VNX HARDWARE
VSPBMXGFCOTWU	VNBX 2 PT FCOE IO MOD PAIR-TWAX-UPG	\$3,477.00	26%	\$2,572.98	\$591.09	\$521.55	\$382.47	\$0.00	\$139.08	\$0.00	UM	VNX HARDWARE
VSPBMXGI2A	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP	\$1.00	26%	\$0.74	\$1,507.90	\$1,330.50	\$975.70	\$0.00	\$354.80	\$0.00	UM	VNX HARDWARE
VSPBMXGI2CUA	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR	\$1.00	26%	\$0.74	\$753.78	\$665.10	\$487.74	\$0.00	\$177.36	\$0.00	UM	VNX HARDWARE
VSPBMXGI2CUU	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR-UPG	\$6,226.00	26%	\$4,607.24	\$1,058.42	\$933.90	\$684.86	\$0.00	\$249.04	\$0.00	UM	VNX HARDWARE
VSPBMXGI2TWA	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$1.00	26%	\$0.74	\$1,005.21	\$886.95	\$650.43	\$0.00	\$236.52	\$0.00	UM	VNX HARDWARE
VSPBMXGI2TWU	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX-UPG	\$8,279.00	26%	\$6,126.46	\$1,407.43	\$1,241.85	\$910.69	\$0.00	\$331.16	\$0.00	UM	VNX HARDWARE
VSPBMXGI2U	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	\$12,418.00	26%	\$9,189.32	\$2,111.06	\$1,862.70	\$1,365.98	\$0.00	\$496.72	\$0.00	UM	VNX HARDWARE
VSPEX_CONSOLE	Front panel console for VSPEX rack	\$358.75	10%	\$322.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE
VSPEXBCONSOLE	VSPEX Console for 40U VNX Rack	\$350.00	26%	\$259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	VNX HARDWARE
VSPEXPDSASBEA	VNX7500 DENSE SAS BE EXP TO 8 BUSES	\$1.00	26%	\$0.74	\$2,601.68	\$2,295.60	\$1,683.44	\$0.00	\$612.16	\$0.00	UM-H	VNX HARDWARE
VSPEXPDSASBEU	VNX7500 DENSE SAS BE EXP TO 8 BUS UPG	\$21,500.00	26%	\$15,910.00	\$3,655.00	\$3,225.00	\$2,365.00	\$0.00	\$860.00	\$0.00	UM-H	VNX HARDWARE
VSPEXPSASBEA	VNX7500 SAS BE EXPAN TO 8 BUSES ADD-ON	\$15,304.00	26%	\$11,324.96	\$2,601.68	\$2,295.60	\$1,683.44	\$0.00	\$612.16	\$0.00	UM-H	VNX HARDWARE
VSPEXPSASBEU	VNX7500 SAS BE EXPANSION TO 8 BUSES UPG	\$1.00	26%	\$0.74	\$3,655.00	\$3,225.00	\$2,365.00	\$0.00	\$860.00	\$0.00	UM-H	VNX HARDWARE
VSP-FCSMSFPA	SINGLE MODE SFP SET FOR 8G FC	\$4,500.00	26%	\$3,330.00	\$765.00	\$675.00	\$495.00	\$0.00	\$180.00	\$0.00	UM-H	NA
VSPM1G14CUAS	VNX5300 4 PT 1GBASE-T ISCSI IO MOD PR	\$2,050.00	10%	\$1,845.00	\$348.50	\$307.50	\$225.50	\$0.00	\$80.00	\$0.00	UE	VNX HARDWARE
VSPM1G14CUU	VNX 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	\$1.00	26%	\$0.74	\$827.73	\$730.35	\$535.59	\$0.00	\$194.76	\$0.00	UM-H	VNX HARDWARE
VSPM1G14CUUS	VNX5300 4PT1GBASE-T ISCSI IO MOD PR-UPG	\$1.00	10%	\$0.90	\$487.90	\$430.50	\$315.70	\$0.00	\$112.00	\$0.00	UE	VNX HARDWARE
VSPM6GS4A	VNX 4 PT 6G SAS FE IO MODULE PAIR	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-H	VNX HARDWARE
VSPM6GS4AS	VNX5300 4 PT 6G SAS FE IO MODULE PAIR	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNX HARDWARE



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
VSPM8GFFEAS	VNX5300 4 PORT 8G FC IO MODULE PAIR	\$2,562.50	10%	\$2,306.25	\$435.63	\$384.38	\$281.88	\$0.00	\$100.00	\$0.00	UE	VNX HARDWARE
VSPM8GFFEU	VNX 4 PORT 8G FC IO MODULE PAIR - UPG	\$1.00	26%	\$0.74	\$1,034.79	\$913.05	\$669.57	\$0.00	\$243.48	\$0.00	UM-H	VNX HARDWARE
VSPM8GFFEUS	VNX5300 4 PORT 8G FC IO MODULE PAIR-UPG	\$1.00	10%	\$0.90	\$609.88	\$538.13	\$394.63	\$0.00	\$140.00	\$0.00	UE	VNX HARDWARE
VSPMXGFCOEOPU	VNX 2 PT FCOE IO MOD PAIR-SFP-UPGRADE	\$1.00	26%	\$0.74	\$794.75	\$701.25	\$514.25	\$0.00	\$187.00	\$0.00	UM-H	VNX HARDWARE
VSPMXGFCOETWU	VNX 2 PT FCOE IO MOD PAIR-TWAX-UPGRADE	\$1.00	26%	\$0.74	\$695.47	\$613.65	\$450.01	\$0.00	\$163.64	\$0.00	UM-H	VNX HARDWARE
VSPMXGFCOOPAS	VNX5300 2 PT FCOE IO MOD PAIR-SFP	\$1,968.00	10%	\$1,771.20	\$334.56	\$295.20	\$216.48	\$0.00	\$76.80	\$0.00	UE	VNX HARDWARE
VSPMXGFCOOPUS	VNX5300 2 PT FCOE IO MOD PAIR-SFP UPG	\$1.00	10%	\$0.90	\$468.38	\$413.28	\$303.07	\$0.00	\$107.52	\$0.00	UE	VNX HARDWARE
VSPMXGFCOTWAS	VNX5300 2 PT FCOE IO MOD PAIR-TWAX	\$1,722.00	10%	\$1,549.80	\$292.74	\$258.30	\$189.42	\$0.00	\$67.20	\$0.00	UE	VNX HARDWARE
VSPMXGFCOTWUS	VNX5300 2 PT FCOE IO MOD PAIR-TWAX-UPG	\$1.00	10%	\$0.90	\$409.84	\$361.62	\$265.19	\$0.00	\$94.08	\$0.00	UE	VNX HARDWARE
VSPMXGI2AS	VNX5300 2 PT OP 10G ISCSI IO MOD PR-SFP	\$4,920.00	10%	\$4,428.00	\$836.40	\$738.00	\$541.20	\$0.00	\$192.00	\$0.00	UE	VNX HARDWARE
VSPMXGI2CUAC	VNX 5300 2 PT 10GBASE-T ISCSI IO MOD PR	\$3,075.00	10%	\$2,767.50	\$522.75	\$461.25	\$338.25	\$0.00	\$120.00	\$0.00	UE	VNX HARDWARE
VSPMXGI2CUU	VNX 2PT 10GBASE-T ISCSI IO MOD PR-UG	\$1.00	26%	\$0.74	\$1,245.25	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	UM-H	VNX HARDWARE
VSPMXGI2CUUC	VNX5300 2PT 10GBASE-T ISCSI IO MOD PR-UG	\$1.00	10%	\$0.90	\$731.85	\$645.75	\$473.55	\$0.00	\$168.00	\$0.00	UE	VNX HARDWARE
VSPMXGI2TWAS	VNX5300 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$4,100.00	10%	\$3,690.00	\$697.00	\$615.00	\$451.00	\$0.00	\$160.00	\$0.00	UE	VNX HARDWARE
VSPMXGI2TWU	VNX 2 PT OP 10G ISCSI IO MOD PR-TWAX-UPG	\$1.00	26%	\$0.74	\$1,655.80	\$1,461.00	\$1,071.40	\$0.00	\$389.60	\$0.00	UM-H	VNX HARDWARE
VSPMXGI2TWUS	VNX5300 2PT OP 10G ISCSI IO MOD PR-TWAX-U	\$1.00	10%	\$0.90	\$975.80	\$861.00	\$631.40	\$0.00	\$224.00	\$0.00	UE	VNX HARDWARE
VSPMXGI2U	VNX 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	\$1.00	26%	\$0.74	\$1,986.79	\$1,753.05	\$1,285.57	\$0.00	\$467.48	\$0.00	UM-H	VNX HARDWARE
VSPMXGI2US	VNX5300 2PT OP 10G ISCSI IO MOD PR-SFP-U	\$1.00	10%	\$0.90	\$1,170.96	\$1,033.20	\$757.68	\$0.00	\$268.80	\$0.00	UE	VNX HARDWARE
VSQI-MSU-T00	VSAM QI BASE-3 MSU(EMC OEM Products)	\$16,200.00	15%	\$13,770.00	\$3,240.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSQI-MSU-T01	VSAM QI 4-25 MSU(EMC OEM Products)	\$23,700.00	15%	\$20,145.00	\$4,740.00	\$4,266.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSQI-MSU-T02	VSAM QI 26-50 MSU(EMC OEM Products)	\$31,200.00	15%	\$26,520.00	\$6,240.00	\$5,616.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSQI-MSU-T03	VSAM QI 51-75 MSU(EMC OEM Products)	\$38,700.00	15%	\$32,895.00	\$7,740.00	\$6,966.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSQI-MSU-T04	VSAM QI 76-100 MSU(EMC OEM Products)	\$46,200.00	15%	\$39,270.00	\$9,240.00	\$8,316.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE
VSQI-MSU-T05	VSAM QI 101-150 MSU(EMC OEM Products)	\$51,200.00	15%	\$43,520.00	\$10,240.00	\$9,216.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VSQI-MSU-T06	VSAM QI 151-200 MSU(EMC OEM Products)	\$56,200.00	15%	\$47,770.00	\$11,240.00	\$10,116.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSQI-MSU-T07	VSAM QI 201-250 MSU(EMC OEM Products)	\$61,200.00	15%	\$52,020.00	\$12,240.00	\$11,016.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSQI-MSU-T08	VSAM QI 251-300 MSU(EMC OEM Products)	\$66,200.00	15%	\$56,270.00	\$13,240.00	\$11,916.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSQI-MSU-T09	VSAM QI 301-350 MSU(EMC OEM Products)	\$71,200.00	15%	\$60,520.00	\$14,240.00	\$12,816.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSQI-MSU-T10	VSAM QI 351-400 MSU(EMC OEM Products)	\$76,200.00	15%	\$64,770.00	\$15,240.00	\$13,716.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSQI-MSU-T11	VSAM QI 401-450 MSU(EMC OEM Products)	\$81,200.00	15%	\$69,020.00	\$16,240.00	\$14,616.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSQI-MSU-T12	VSAM QI 451-500 MSU(EMC OEM Products)	\$86,200.00	15%	\$73,270.00	\$17,240.00	\$15,516.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSQI-MSU-T13	VSAM QI 501-550 MSU(EMC OEM Products)	\$91,200.00	15%	\$77,520.00	\$18,240.00	\$16,416.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSQI-MSU-T14	VSAM QI 551-600 MSU(EMC OEM Products)	\$96,200.00	15%	\$81,770.00	\$19,240.00	\$17,316.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSQI-T00-T03	VSAM QI UPG T00 - T03(EMC OEM Products)	\$7,500.00	15%	\$6,375.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSQI-T04-T14	VSAM QI UPG T04-T14(EMC OEM Products)	\$5,000.00	15%	\$4,250.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	E	SYM SOFTWARE	
VSS-15X4TB	VSS 4TB 7200K 15x3.5 DPE/DAE	\$12,110.38	10%	\$10,899.34	\$1,259.48	\$1,017.27	\$1,017.27	\$708.90	\$0.00	\$0.00	UE	VSS HARDWARE	
VSS16K-EMCKIT12	VSS1600 Install Kit for 12 Drive DPE	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VNXE HARDWARE	
VSS-4PT-1G	VSS 4 PT 1GBASE-T ISCSI IO MOD PR	\$1.00	10%	\$0.90	\$130.07	\$101.17	\$101.17	\$70.50	\$0.00	\$0.00	UE	VSS HARDWARE	
VSS-9X4TB	VSS 4TB 7200K 9x3.5 DPE/DAE	\$1.00	10%	\$0.90	\$755.79	\$610.45	\$610.45	\$425.40	\$0.00	\$0.00	UE	VSS HARDWARE	
VSS-DAE-15	VSS 15x3.5 6G SAS EXP DAE-EMC RACK	\$1,705.60	10%	\$1,535.04	\$153.50	\$119.39	\$119.39	\$83.20	\$0.00	\$0.00	UE	VSS HARDWARE	
VSS-DAE-15F	VSS 15x3.5 6G SAS EXP DAE-FLD INST	\$1,705.60	10%	\$1,535.04	\$153.50	\$119.39	\$119.39	\$83.20	\$0.00	\$0.00	UE	VSS HARDWARE	
VSS-KIT	Documentation Kit for VSS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VSS HARDWARE	
VSS-RACK-40	VSS 40U RACK WITH FRONT PANEL	\$1,722.00	10%	\$1,549.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	VSS HARDWARE	
VSS-VS07-4TB	VSS 4TB NL SAS DRV-15x3.5 DRV DPE/DAE	\$1,409.38	10%	\$1,268.44	\$146.58	\$118.39	\$118.39	\$82.50	\$0.00	\$0.00	UE	NA	
V-V4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$976.65	\$861.75	\$631.95	\$0.00	\$229.80	\$0.00	UM	VNX HARDWARE	
V-V4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$844.90	\$745.50	\$546.70	\$0.00	\$198.80	\$0.00	UM	VNX HARDWARE	
V-V4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$2,305.20	\$2,034.00	\$1,491.60	\$0.00	\$542.40	\$0.00	UM	VNX HARDWARE	
V-V4-260010	VNX 600GB 10K VAULT 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$586.50	\$517.50	\$379.50	\$0.00	\$138.00	\$0.00	UM	VNX HARDWARE	
V-V4-260015	VNX2 600GB 15K VAULT 25X2.5 DAE	\$1.00	26%	\$0.74	\$949.45	\$837.75	\$614.35	\$0.00	\$223.40	\$0.00	UM	VNX HARDWARE	
V-V4-2800FX	VNX 800GB EFD VAULT 25X2.5 DAE	\$1.00	26%	\$0.74	\$5,097.45	\$4,497.75	\$3,298.35	\$0.00	\$1,199.40	\$0.00	UM	VNX HARDWARE	
V-V4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$770.10	\$679.50	\$498.30	\$0.00	\$181.20	\$0.00	UM	VNX HARDWARE	
V-V4-2S0701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE	\$1.00	26%	\$0.74	\$608.60	\$537.00	\$393.80	\$0.00	\$143.20	\$0.00	UM	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
V-V4-2S1600FX	VNX 1600GB VAULT 25X2.5 DAE	\$1.00	26%	\$0.74	\$6,657.20	\$5,874.00	\$4,307.60	\$0.00	\$1,566.40	\$0.00	UM	VNX HARDWARE	
V-V4-D230015	VNX 300GB 15K VAULT 120X2.5 DAE	\$1.00	26%	\$0.74	\$618.80	\$546.00	\$400.40	\$0.00	\$145.60	\$0.00	UM	VNX HARDWARE	
V-V4-D2400FX	VNX 400GB EFD VAULT 120X2.5 DAE	\$1.00	26%	\$0.74	\$2,305.20	\$2,034.00	\$1,491.60	\$0.00	\$542.40	\$0.00	UM	VNX HARDWARE	
V-V4-D260015	VNX 600GB 15K VAULT 120X2.5 DAE	\$1.00	26%	\$0.74	\$949.45	\$837.75	\$614.35	\$0.00	\$223.40	\$0.00	UM	VNX HARDWARE	
V-V4-D2800FX	VNX 800GB VAULT 120X2.5 DAE	\$1.00	26%	\$0.74	\$5,096.60	\$4,497.00	\$3,297.80	\$0.00	\$1,199.20	\$0.00	UM	VNX HARDWARE	
V-V4-D2S1600FX	VNX 1600GB VAULT 120X2.5 DAE	\$1.00	26%	\$0.74	\$6,657.20	\$5,874.00	\$4,307.60	\$0.00	\$1,566.40	\$0.00	UM	VNX HARDWARE	
V-V4-D30015	VNX 300GB 15K VAULT 60X3.5 DAE	\$1.00	26%	\$0.74	\$618.80	\$546.00	\$400.40	\$0.00	\$145.60	\$0.00	UM	VNX HARDWARE	
V-V4-D400FX	VNX 400GB SSD VAULT 60X3.5 DAE	\$1.00	26%	\$0.74	\$2,305.20	\$2,034.00	\$1,491.60	\$0.00	\$542.40	\$0.00	UM	VNX HARDWARE	
V-V4-D60010	VNX 600GB 10K VAULT 60X3.5 DAE	\$3,450.00	26%	\$2,553.00	\$586.50	\$517.50	\$379.50	\$0.00	\$138.00	\$0.00	UM	VNX HARDWARE	
V-V4-D60015	VNX2 600GB 15K VAULT 60X3.5 DAE	\$5,585.00	26%	\$4,132.90	\$949.45	\$837.75	\$614.35	\$0.00	\$223.40	\$0.00	UM	VNX HARDWARE	
V-V4-D800FX	VNX 800GB EFD VAULT 60X3.5 DAE	\$1.00	26%	\$0.74	\$5,097.45	\$4,497.75	\$3,298.35	\$0.00	\$1,199.40	\$0.00	UM	VNX2 HARDWARE	
V-V4-D90010	VNX 900GB 10K VAULT 60X3.5 DAE	\$4,530.00	26%	\$3,352.20	\$770.10	\$679.50	\$498.30	\$0.00	\$181.20	\$0.00	UM	VNX HARDWARE	
V-V4-DS1600FX	VNX 1600GB VAULT 60X3.5 DAE	\$39,160.00	26%	\$28,978.40	\$6,657.20	\$5,874.00	\$4,307.60	\$0.00	\$1,566.40	\$0.00	UM	VNX HARDWARE	
V-V4-V30015	VNX 300GB 15K VAULT 15X3.5 DAE	\$1.00	26%	\$0.74	\$618.80	\$546.00	\$400.40	\$0.00	\$145.60	\$0.00	UM	VNX HARDWARE	
V-V4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE	\$1.00	26%	\$0.74	\$2,305.20	\$2,034.00	\$1,491.60	\$0.00	\$542.40	\$0.00	UM	VNX HARDWARE	
V-V4-V60010	VNX 600GB 10K VAULT 15X3.5 DAE	\$3,450.00	26%	\$2,553.00	\$586.50	\$517.50	\$379.50	\$0.00	\$138.00	\$0.00	UM	VNX HARDWARE	
V-V4-V60015	VNX 600GB 15K VAULT 15X3.5 DAE	\$1.00	26%	\$0.74	\$948.60	\$837.00	\$613.80	\$0.00	\$223.20	\$0.00	UM	VNX HARDWARE	
V-V4-V800FX	VNX 800GB EFD VAULT 15X3.5 DAE	\$29,985.00	26%	\$22,188.90	\$5,097.45	\$4,497.75	\$3,298.35	\$0.00	\$1,199.40	\$0.00	UM	VNX2 HARDWARE	
V-V4-V90010	VNX 900GB 10K VAULT 15X3.5 DAE	\$4,530.00	26%	\$3,352.20	\$770.10	\$679.50	\$498.30	\$0.00	\$181.20	\$0.00	UM	VNX HARDWARE	
V-V4-VS1600FX	VNX 1600GB VAULT 15X3.5 DAE	\$39,160.00	26%	\$28,978.40	\$6,657.20	\$5,874.00	\$4,307.60	\$0.00	\$1,566.40	\$0.00	UM	VNX HARDWARE	
V-V6-260015	VNXe3200 600GB 15K VAULT 25X2.5 DAE	\$3,561.88	10%	\$3,205.69	\$0.00	\$427.43	\$299.20	\$208.50	\$187.65	\$187.65	UE	VNX HARDWARE	
V-VX-D60010	VNX 3.5X60 DRV ENC 4X600G 10K SAS VAULT	\$1.00	26%	\$0.74	\$835.55	\$737.25	\$540.65	\$0.00	\$196.60	\$0.00	UM-H	VNX HARDWARE	
V-VX-D90010	VNX 3.5X60 DRV ENC 4X900G 10K SAS VAULT	\$1.00	26%	\$0.74	\$1,186.60	\$1,047.00	\$767.80	\$0.00	\$279.20	\$0.00	UM-H	VNX HARDWARE	
VX14G1SHIGHFREQHS	VxRail 14G 1S HIGH FREQ HEATSINK	\$65.00	10%	\$58.50	\$9.10	\$7.80	\$6.50	\$0.00	\$0.00	\$0.00	J	VXRAIL	
VX14G1SLOWFREQHS	VxRail 14G 1S LOW FREQ HEATSINK	\$57.00	10%	\$51.30	\$7.98	\$6.84	\$5.70	\$0.00	\$0.00	\$0.00	J	VXRAIL	
VX14G2SHIGHFREQHS	VxRail 14G 2S HIGH FREQ HEATSINK	\$102.00	10%	\$91.80	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	J	VXRAIL	
VX14G2SLOWFREQHS	VxRail 14G 2S LOW FREQ HEATSINK	\$94.00	10%	\$84.60	\$13.16	\$11.28	\$9.40	\$0.00	\$0.00	\$0.00	J	VXRAIL	
VX14GDRVBLANK	VxRail 14G DRIVE BLANK	\$10.00	10%	\$9.00	\$1.40	\$1.20	\$1.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
VX14GNODEBLANK	VxRail 14G NODE BLANK	\$10.00	10%	\$9.00	\$1.40	\$1.20	\$1.00	\$0.00	\$0.00	\$0.00	J	VXRAIL	
VX-2S10-300TU	VNX 300GB 10K UPG DRV - 25X2.5IN DAE/DPE	\$1.00	26%	\$0.74	\$125.20	\$106.10	\$77.36	\$0.00	\$28.30	\$0.00	UM-H	VNX HARDWARE	
VX-2S10-300U	VNX 300GB 10K UPG DRV - 25X2.5IN DAE/DPE	\$1.00	26%	\$0.74	\$125.20	\$106.10	\$77.36	\$0.00	\$28.30	\$0.00	UM-H	VNX HARDWARE	
VX-2S10-600TU	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	\$1,530.00	26%	\$1,132.20	\$200.58	\$169.98	\$123.93	\$0.00	\$45.33	\$0.00	UM-H	VNX HARDWARE	
VX-2S10-600U	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	\$1.00	26%	\$0.74	\$200.58	\$169.98	\$123.93	\$0.00	\$45.33	\$0.00	UM-H	VNX HARDWARE	
VX-2S10-900TU	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$2,155.00	26%	\$1,594.70	\$282.52	\$239.42	\$174.56	\$0.00	\$63.85	\$0.00	UM-H	VNX HARDWARE	
VX-2S10-900U	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$1.00	26%	\$0.74	\$282.52	\$239.42	\$174.56	\$0.00	\$63.85	\$0.00	UM-H	VNX HARDWARE	
VX-2S6F10053P	1X100GB 2.5 EFD VNX5300 USD FLASH PRO	\$3,515.00	26%	\$2,601.10	\$597.55	\$527.25	\$386.65	\$0.00	\$140.60	\$0.00	UM-H	NA	
VX-2S6F10055P	2X100GB 2.5 EFD VNX5500 USD FLASH PRO	\$7,030.00	26%	\$5,202.20	\$1,195.10	\$1,054.50	\$773.30	\$0.00	\$281.20	\$0.00	UM-H	NA	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
VX-2S6F10057P	3X100GB 2.5 EFD VNX5700 USD FLASH PRO	\$10,545.00	26%	\$7,803.30	\$1,792.65	\$1,581.75	\$1,159.95	\$0.00	\$421.80	\$0.00	UM-H	NA
VX-2S6F10075P	4X100GB 2.5 EFD VNX7500 USD FLASH PRO	\$14,060.00	26%	\$10,404.40	\$2,390.20	\$2,109.00	\$1,546.60	\$0.00	\$562.40	\$0.00	UM-H	NA
VX-2S6F-100TU	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	\$1.00	26%	\$0.74	\$622.07	\$527.17	\$384.35	\$0.00	\$140.59	\$0.00	UM-H	VNX HARDWARE
VX-2S6F-100U	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	\$1.00	26%	\$0.74	\$622.07	\$527.17	\$384.35	\$0.00	\$140.59	\$0.00	UM-H	VNX HARDWARE
VX-2S6F20055	3X200GB 2.5 IN EFD FOR VNX5500 FF PROMO	\$20,025.00	26%	\$14,818.50	\$3,404.25	\$3,003.75	\$2,202.75	\$0.00	\$801.00	\$0.00	UM-H	NA
VX-2S6F20057	4X200GB 2.5 IN EFD FOR VNX5700 FF PROMO	\$26,700.00	26%	\$19,758.00	\$4,539.00	\$4,005.00	\$2,937.00	\$0.00	\$1,068.00	\$0.00	UM-H	NA
VX-2S6F20075	5X200GB 2.5 IN EFD FOR VNX7500 FF PROMO	\$33,375.00	26%	\$24,697.50	\$5,673.75	\$5,006.25	\$3,671.25	\$0.00	\$1,335.00	\$0.00	UM-H	NA
VX-2S6F-200TU	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	\$9,010.00	26%	\$6,667.40	\$1,181.21	\$1,001.01	\$729.81	\$0.00	\$266.97	\$0.00	UM-H	VNX HARDWARE
VX-2S6F-200U	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	\$9,010.00	26%	\$6,667.40	\$1,181.21	\$1,001.01	\$729.81	\$0.00	\$266.97	\$0.00	UM-H	VNX HARDWARE
VX500SFP280PHTTSP	VxRail-500 SFP28 Optic High Thermal SP	\$1,375.00	10%	\$1,237.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VX500SFP280PHTTU	VxRail-500 SFP28 Optic High Thermal Upg	\$1,375.00	10%	\$1,237.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VX500SFP280PSTTSP	VxRail-500 SFP28 Optic Std Thermal SP	\$1,375.00	10%	\$1,237.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VX500SFP280PSTTU	VxRail-500 SFP28 Optic Std Thermal Upg	\$1,375.00	10%	\$1,237.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCACHESSD1600GBSP	VxRail 14G CACHE SSD 1600GB 10WP 2.5 SP	\$6,128.00	10%	\$5,515.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCACHESSD400GBSP	VxRail 14G CACHE SSD 400GB 10WPD 2.5 SP	\$2,043.00	10%	\$1,838.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCACHESSD800GBSP	VxRail 14G CACHE SSD 800GB 10WPD 2.5 SP	\$4,085.00	10%	\$3,676.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCAPHDD12TB10K25SP	VxRail 14G HDD SAS 1.2TB 10K RPM 2.5 SP	\$681.00	10%	\$612.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCAPHDD1.8TB10KSP	VxRail-500 HDD SAS 1.8TB 10K RPM 512e SP	\$1,384.00	10%	\$1,245.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCAPHDD1.8TB10KU	VxRail 14G HDD SAS 1.8TB 10K RPM 512e U	\$1,384.00	10%	\$1,245.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCAPHDD12TB10K25U	VxRail 14G HDD SAS 1.2TB 10K RPM 2.5 U	\$681.00	10%	\$612.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCAPHDD2.4TB10KSP	VxRail-500 HDD SAS 2.4TB 10K RPM 512e SP	\$1,597.00	10%	\$1,437.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCAPHDD2.4TB10KU	VxRail 14G HDD SAS 2.4TB 10K RPM 512e U	\$1,597.00	10%	\$1,437.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCAPHDD20TB72K25U	VxRail 14G HDD SAS 2TB 7.2K RPM 2.5 U	\$1,014.00	10%	\$912.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCAPHDD2TBSP	VxRail 14G HDD SAS 2TB 7.2K RPM 2.5 SP	\$1,014.00	10%	\$912.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VXCAPHDD40TB72K35U	VxRail 14G HDD SAS 4TB 7.2K RPM 3.5U	\$1,014.00	10%	\$912.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCAPHDD4TBSP	VxRail 14G HDD SAS 4TB 7.2K RPM 3.5 SP	\$1,014.00	10%	\$912.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCAPSATASSD192TBU	VxRail 14G CAPACITY SATA SSD 1.92TB U	\$3,500.00	10%	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCAPSATASSD384TBU	VxRail 14G CAPACITY SATA SSD 3.84TB U	\$6,900.00	10%	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCAPSSD192TB1WPDU	VxRail 14G CAPACITY SAS SSD 1.92TB U	\$4,903.00	10%	\$4,412.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCAPSSD192TBSP	VxRail 14G CAPACITY SAS SSD 1.92TB SP	\$4,903.00	10%	\$4,412.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCAPSSD384TB1WPDU	VxRail 14G CAPACITY SAS SSD 3.84TB1WPD U	\$9,805.00	10%	\$8,824.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCAPSSD384TBSP	VxRail 14G CAPACITY SAS SSD 3.84TB1WPD SP	\$9,805.00	10%	\$8,824.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCPSATASSD192TBSP	VxRail 14G CAPACITY SATA SSD 1.92TB SP	\$3,500.00	10%	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXCPSATASSD384TBSP	VxRail 14G CAPACITY SATA SSD 3.84TB SP	\$6,900.00	10%	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VX-DS07-010	VNX 1TB NL SAS DRV-60X3.5IN DRV DAE	\$1.00	26%	\$0.74	\$117.30	\$103.50	\$75.90	\$0.00	\$27.60	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-DS07-010TU	VNX 1TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$1.00	26%	\$0.74	\$122.58	\$103.88	\$75.74	\$0.00	\$27.70	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-DS07-010U	VNX 1TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$1.00	26%	\$0.74	\$122.58	\$103.88	\$75.74	\$0.00	\$27.70	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-DS07-020	VNX 2TB NL SAS DRV 3.5X60 DRV DAE	\$1.00	26%	\$0.74	\$211.65	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-DS07-020TU	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$1,685.00	26%	\$1,246.90	\$220.90	\$187.20	\$136.49	\$0.00	\$49.93	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-DS07-020U	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$1.00	26%	\$0.74	\$220.90	\$187.20	\$136.49	\$0.00	\$49.93	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-DS07-030	VNX 3TB NL SAS DRV 3.5X60 DRV DAE	\$1.00	26%	\$0.74	\$306.85	\$270.75	\$198.55	\$0.00	\$72.20	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-DS07-030TU	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$2,435.00	26%	\$1,801.90	\$319.23	\$270.53	\$197.24	\$0.00	\$72.15	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-DS07-030U	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$1.00	26%	\$0.74	\$319.23	\$270.53	\$197.24	\$0.00	\$72.15	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-DS07-040	VNX 4TB NL-SAS 60X3.5IN DAE	\$1.00	26%	\$0.74	\$381.65	\$336.75	\$246.95	\$0.00	\$89.80	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-DS07-040TU	VNX 4TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$3,030.00	26%	\$2,242.20	\$397.23	\$336.63	\$245.43	\$0.00	\$89.78	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-DS07-040U	VNX 4TB NL-SAS 60X3.5IN DAE UPGRADE	\$1.00	26%	\$0.74	\$397.23	\$336.63	\$245.43	\$0.00	\$89.78	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-DS10-600	VNX 600GB 10K SAS DRV 60X3.5IN DRV DAE	\$1.00	26%	\$0.74	\$209.10	\$184.50	\$135.30	\$0.00	\$49.20	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-DS10-600TU	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE	\$1.00	26%	\$0.74	\$217.63	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$0.00	UM-H	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
VX-DS10-600U	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE	\$1.00	26%	\$0.74	\$217.63	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	UM-H	VNX HARDWARE
VX-DS10-900	VNX 900GB 10K SAS DRV 60X3.5IN DRV DAE	\$1.00	26%	\$0.74	\$296.65	\$261.75	\$191.95	\$0.00	\$69.80	\$0.00	UM-H	VNX HARDWARE
VX-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE	\$2,360.00	26%	\$1,746.40	\$309.40	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	UM-H	VNX HARDWARE
VX-DS10-900U	VNX 900G SAS UPG DRV-60X3.5IN DRV DAE	\$1.00	26%	\$0.74	\$309.40	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	UM-H	VNX HARDWARE
VX-DS6F-100	VNX 100GB SAS FLASH DRV 3.5X60 DRV DAE	\$1.00	26%	\$0.74	\$600.95	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	UM-H	VNX HARDWARE
VX-DS6F10057P	3X100GB 3.5D EFD VNX5700 USD FLASH PRO	\$10,605.00	26%	\$7,847.70	\$1,802.85	\$1,590.75	\$1,166.55	\$0.00	\$424.20	\$0.00	UM-H	NA
VX-DS6F10075P	4X100GB 3.5D EFD VNX7500 USD FLASH PRO	\$14,140.00	26%	\$10,463.60	\$2,403.80	\$2,121.00	\$1,555.40	\$0.00	\$565.60	\$0.00	UM-H	NA
VX-DS6F-100TU	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	\$1.00	26%	\$0.74	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	UM-H	VNX HARDWARE
VX-DS6F-100U	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	\$1.00	26%	\$0.74	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	UM-H	VNX HARDWARE
VX-DS6F-200	VNX 200GB SAS FLASH DRV 3.5X60 DRV DAE	\$1.00	26%	\$0.74	\$1,142.40	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	UM-H	VNX HARDWARE
VX-DS6F20057	4X200GB 3.5 IN EFD FOR VNX5700 FF PROMO	\$26,880.00	26%	\$19,891.20	\$4,569.60	\$4,032.00	\$2,956.80	\$0.00	\$1,075.20	\$0.00	UM-H	NA
VX-DS6F20075	5X200GB 3.5 IN EFD FOR VNX7500 FF PROMO	\$33,600.00	26%	\$24,864.00	\$5,712.00	\$5,040.00	\$3,696.00	\$0.00	\$1,344.00	\$0.00	UM-H	NA
VX-DS6F-200TU	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$9,070.00	26%	\$6,711.80	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	UM-H	VNX HARDWARE
VX-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$1.00	26%	\$0.74	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	UM-H	VNX HARDWARE
VXG560BEZELU	VXRail 14G G560 Bezel	\$546.00	10%	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRail
VXG560NORAILKITF	VxRail 14G G560 No RAIL KIT F	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRail
VXG560NORAILKITH	VxRail 14G G560 No RAIL KIT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRail
VXG560STATICRAILF	VxRail 14G G560 STATIC RAIL KIT F	\$176.00	10%	\$158.40	\$21.12	\$17.60	\$14.08	\$0.00	\$0.00	\$0.00	J	VXRail
VXG560STATICRAILH	VxRail 14G G560 STATIC RAIL KITH	\$176.00	10%	\$158.40	\$24.64	\$21.12	\$17.60	\$0.00	\$0.00	\$0.00	J	VXRail
VXG560STATICRAILU	VXRail 14G G560 Static Rail Kit	\$190.00	10%	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRail
VXGPUNVDTESLAM10SP	VxRail-500 GPU NVIDIA TESLA M10 SP	\$7,640.00	10%	\$6,876.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRail
VXGPUNVDTESLAM10U	VxRail 14G GPU NVIDIA TESLA M10 U	\$7,640.00	10%	\$6,876.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRail
VXGPUNVDTESLAM60SP	VxRail-500 GPU NVIDIA TESLA M60 SP	\$13,881.00	10%	\$12,492.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRail
VXGPUNVDTESLAM60U	VxRail 14G GPU NVIDIA TESLA M60 U	\$13,881.00	10%	\$12,492.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRail
VXHCOS1TBNVME	VxR HCI Sys Software(CAP 1TB NVMe)=CF	\$645.00	10%	\$580.50	\$129.00	\$116.10	\$103.20	\$0.00	\$0.00	\$0.00	J	VXRail
VXHCOS3.84TBN	VxR HCI Sys Software(CAP 3.84TB NVMe)=CF	\$1,763.00	10%	\$1,586.70	\$352.60	\$317.34	\$282.08	\$0.00	\$0.00	\$0.00	J	VXRail
VXHCOS4TBNVME	VxR HCI Sys Software(CAP 4TB NVMe)=CF	\$2,623.00	10%	\$2,360.70	\$524.60	\$472.14	\$419.68	\$0.00	\$0.00	\$0.00	J	VXRail
VXHCOS960GBN	VxR HCI Sys Software(CAP 960Gb NVMe)=CF	\$456.00	10%	\$410.40	\$91.20	\$82.08	\$72.96	\$0.00	\$0.00	\$0.00	J	VXRail
VXMEMLDIMM16GBSP	VxRail 14G MEMORY 16GB RDIMM SP	\$882.00	10%	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRail
VXMEMLDIMM16GBU	VxRail 14G MEMORY 16GB RDIMM U	\$882.00	10%	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRail

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VXMEMLDIMM32GBSP	VxRail 14G MEMORY 32GB RDIMM SP	\$1,749.00	10%	\$1,574.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXMEMLDIMM32GBU	VxRail 14G MEMORY 32GB RDIMM U	\$1,749.00	10%	\$1,574.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXMEMLDIMM64GBSP	VxRail 14G MEMORY 64GB LRDIMM SP	\$3,639.00	10%	\$3,275.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXMEMLDIMM64GBU	VxRail 14G MEMORY 64GB LRDIMM U	\$3,639.00	10%	\$3,275.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXNCX550FH2X10GBSP	VxRail 14G X550 FH PCIE 2X10GBE RJ45 SP	\$900.00	10%	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXNCX550LP2X10GBSP	VxRail 14G X550 LP PCIE 2X10GBE RJ45F SP	\$900.00	10%	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXNCX710FH2X10GBSP	VxRail 14G X710 FH PCIE 2X10GBE SFP+ SP	\$975.00	10%	\$877.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXNCX710LP2X10GBSP	VxRail 14G X710 LP PCIE 2X10GBE SFP+ SP	\$974.00	10%	\$876.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXNCX710LP4X10GBSP	VxRail 14G X710 LP PCIE 4X10GBE RJ45 SP	\$2,055.00	10%	\$1,849.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXNDCX550QP10GBRJU	VxRail 14G NDC INTEL X550 QP 10Gb RJ45 U	\$990.00	10%	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXNDCX550QP10GBRSP	VxRail 14G NDC INTEL X550QP 10Gb RJ45 SP	\$990.00	10%	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXNDCX710QP10GBSP	VxRail 14G NDC INTEL X710QP 10Gb SFP+ SP	\$1,200.00	10%	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXNDCX710QP10GBU	VxRail 14G NDC INTEL X710 QP 10Gb SFP+ U	\$1,200.00	10%	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXNICX550FH2X10GBU	VxRail 14G X550 FH PCIE 2X10GBE RJ45 U	\$900.00	10%	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXNICX550LP2X10GBU	VxRail 14G X550 LP PCIE 2X10GBE RJ45 AFU	\$900.00	10%	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXNICX710FH2X10GBU	VxRail 14G X710 FH PCIE 2X10GBE SFP+ U	\$975.00	10%	\$877.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXNICX710LP2X10GBU	VxRail 14G X710 LP PCIE 2X10GBE SFP+ U	\$974.00	10%	\$876.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXNICX710LP4X10GBU	VxRail 14G X710 LP PCIE 4X10GBE RJ45 U	\$2,055.00	10%	\$1,849.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXR10GDACCABLEUPG	VxR Cisco 10GBASE-CU SFP+ DAC 3M Cable	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXR10GDACCBLUPG	VxR Cisco 10GBASE SFP+ DAC 3M Cable	\$400.00	10%	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXR-14G-MGR-4.7G	VxRail Software Image V4.7 G560=MA	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXR-14G-MGR-DE-4.7	VxRail Software Image V4.7=MA	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXR-14G-MGR-DE-45	VxRail Software Image V4.5=MA	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXR-14G-MGR-DE-G	VxRail Software Image V4.5 G560=MA	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXR1600WPSSP	VxR 1600W PS-250VAC SP	\$888.00	10%	\$799.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXR40GDACCABLEUPG	VxR Cisco 40GBASE-CR4 QSFP+ DAC Cable	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXR40GDACCBLUPG	VxR Cisco 40GBASE QSFP+ DAC Cable	\$880.00	10%	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXR14GNOGPU	VxRail 14G No GPU - Cable only	\$64.00	10%	\$57.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXR14GSSDDRIVE	VxRail14G CAP 1.6TB SAS SSD MixUse Drive	\$3,499.00	10%	\$3,149.10	\$419.88	\$349.90	\$279.92	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
VXRAIL-OPTIC-LR	Intel Ethernet SFP+ LR Optic - E10GSFPLR	\$1,646.00	10%	\$1,481.40	\$197.52	\$164.60	\$131.68	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRAIL-OPTIC-SR	Intel Ethernet SFP+ SR Optic - E10GSFPSR	\$526.00	10%	\$473.40	\$63.12	\$52.60	\$42.08	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRAIL-VDI-TRK	VXRAIL VDI Tracking Model	\$1.00	38%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	B	VXRAIL
VXRAILVDSTKITSKU	Virtual Desktop Starter Kit	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRDGINFO10114	VxRail Drive Config Info(10 1 1 4)	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRDGINFO10228	VxRail Drive Config Info(10 2 2 8)	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRDGINFO24115	VxRail Drive Config info (24 1 1 5)	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRDGINFO242210	VxRail Drive Config info (24 2 2 10)	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRDGINFO243315	VxRail Drive Config info (24 3 3 15)	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRDGINFO244420	VxRail Drive Config info (24 4 4 20)	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXR-HCIA-MGR-45	VXRAIL HCIA MANAGER V4.5=MA	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXR-HCIA-MGR-DE-40	VXRAIL HCIA MANAGER EMDL V4.0=MA	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXR-HCIA-MGR-DE-45	VXRAIL HCIA MANAGER EMDL V4.5=MA	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRHTKRISERCONFIG	VxRail T4 Install Kit, Htsnk.Riser Cnfg6	\$739.00	10%	\$665.10	\$88.68	\$73.90	\$59.12	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXR-MGR-DE-4.7	VxRail Software Image V4.7.400=MA	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXR-MGR-DE-4.7E	VxRail Software Image E560N V4.7.400=MA	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRNICX520LPSFPUPG	VxR Intel X520 LP PCIE 2X10GBE SFP+ UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRNOADDPROC	VxR No Additional processor for Gen 2	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRNVME560KIT2SGE	VxRail NVMe UPGKIT for E560 2S GTE 165W	\$148.00	10%	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRNVME560KIT2SL	VxRail NVMe UPGKIT for E560 2S LT 165W	\$741.00	10%	\$666.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRNVMEP570KIT2S	VxRail NVMe UPGKIT for P570 2S	\$519.00	10%	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRO3.84SATAF	VxR HCI System Software(CAP 3.84 SATA)=CF	\$1,467.00	10%	\$1,320.30	\$176.04	\$146.70	\$117.36	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRO3.84SATAF-HWO	VxR HCI System Software(CAP 3.84 SATA)TRK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROS1.2TBH	VxR HCI System Software(CAP 1.2 HDD)= CF	\$132.00	10%	\$118.80	\$18.48	\$15.84	\$13.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROS1.2TBH-HWO	VxR HCI System Software(CAP 1.2 HDD) TRK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROS1.8TBH	VxR HCI System Software(CAP 1.8 HDD)= CF	\$182.00	10%	\$163.80	\$25.48	\$21.84	\$18.20	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROS1.8TBH-HWO	VxR HCI System Software(CAP 1.8 HDD)TRK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROS1.92SASF	VxR HCI System Software(CAP 1.92 SAS)=CF	\$894.00	10%	\$804.60	\$107.28	\$89.40	\$71.52	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROS1.92SASF-HWO	VxR HCI System Software(CAP 1.92 SAS)TRK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROS2.0TBH	VxR HCI System Software(CAP 2.0 HDD)=CF	\$180.00	10%	\$162.00	\$25.20	\$21.60	\$18.00	\$0.00	\$0.00	\$0.00	J	VXRAIL



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VXROS2.0TBH-HWO	VxR HCI System Software(CAP 2.0 HDD)TRK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROS2.4TBH	VxR HCI System Software(CAP 2.4 HDD)=CF	\$210.00	10%	\$189.00	\$29.40	\$25.20	\$21.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROS2.4TBH-HWO	VxR HCI System Software(CAP 2.4 HDD)TRK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROS3.84SASF	VxR HCI System Software(CAP 3.84 SAS)=CF	\$1,464.00	10%	\$1,317.60	\$175.68	\$146.40	\$117.12	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROS3.84SASF-HWO	VxR HCI System Software(CAP 3.84 SAS)TRK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROS4.0TBH	VxR HCI System Software(CAP 4.0 HDD)=CF	\$180.00	10%	\$162.00	\$25.20	\$21.60	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROS4.0TBH-HWO	VxR HCI System Software(CAP 4.0 HDD)TRK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROSBSPROCASF-HWO	VxRail HCI System Software(BS F) TRK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROSBSPROCASF	VxRail HCI System Software(BS F)=IG	\$3,829.00	10%	\$3,446.10	\$459.48	\$382.90	\$306.32	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROSBSPROCASH	VxRail HCI System Software(BS H)=IG	\$3,829.00	10%	\$3,446.10	\$536.06	\$459.48	\$382.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROSBSPROCASHY-HWO	VxRail HCI System Software(BS H) TRK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROSGDPROCASF-HWO	VxRail HCI System Software(G F) TRK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROSGDPROCASF	VxRail HCI System Software(G F)=IG	\$3,909.00	10%	\$3,518.10	\$469.08	\$390.90	\$312.72	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROSGDPROCASH	VxRail HCI System Software(G H)=IG	\$3,909.00	10%	\$3,518.10	\$547.26	\$469.08	\$390.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROSGDPROCASHY-HWO	VxRail HCI System Software(G H) TRK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROSPTPROCASF-HWO	VxRail HCI System Software(P F) TRK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROSPTPROCASF	VxRail HCI System Software(P F)=IG	\$3,948.00	10%	\$3,553.20	\$473.76	\$394.80	\$315.84	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROSPTPROCASH	VxRail HCI System Software(P H)=IG	\$3,948.00	10%	\$3,553.20	\$552.72	\$473.76	\$394.80	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXROSPTPROCASHY-HWO	VxRail HCI System Software(P H) TRK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRS1.92SATAF	VxR HCI System Software(CAP 1.92 SATA)=CF	\$1,010.00	10%	\$909.00	\$121.20	\$101.00	\$80.80	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRS1.92SATAF-HWO	VxR HCI System Software(CAP 1.92 SATA)TRK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRSFP10GBEHTOPTG	VxRail SFP+ 10G OpticTrans HighTemp G560	\$384.00	10%	\$345.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRSFP10GBESR	VxRail Optic Dell EMC SFP+ 10GbE SR	\$239.00	10%	\$215.10	\$28.68	\$23.90	\$19.12	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRT4NVDIAGPUUPGF	VxRail T4 NVidia GPU UPG AF	\$8,190.00	10%	\$7,371.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRT4NVDIAGPUUPGH	VxRail T4 NVidia GPU UPG H	\$8,190.00	10%	\$7,371.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRV100(16GB)GPUF	VxRail V100 NVidia GPU (16GB) AF	\$15,899.00	10%	\$14,309.10	\$1,907.88	\$1,589.90	\$1,271.92	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRV100(16GB)GPUH	VxRail V100 NVidia GPU (16GB) H	\$15,899.00	10%	\$14,309.10	\$2,225.86	\$1,907.88	\$1,589.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRV100(16GB)UPGF	VxRail V100 NVidia GPU (16GB) U F	\$32,506.00	10%	\$29,255.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRV100(16GB)UPGH	VxRail V100 NVidia GPU (16GB) U H	\$32,506.00	10%	\$29,255.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRV100(32GB)GPUF	VxRail V100 NVidia GPU (32GB) AF	\$18,499.00	10%	\$16,649.10	\$2,219.88	\$1,849.90	\$1,479.92	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRV100(32GB)GPUH	VxRail V100 NVidia GPU (32GB) H	\$18,499.00	10%	\$16,649.10	\$2,589.86	\$2,219.88	\$1,849.90	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRV100(32GB)UPGF	VxRail V100 NVidia GPU (32GB) U F	\$34,082.00	10%	\$30,673.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRV100(32GB)UPGH	VxRail V100 NVidia GPU (32GB) U H	\$34,082.00	10%	\$30,673.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRVCFBYOLSW	VxRail VCF BYO License Software Tracking	\$1.00	10%	\$0.90	\$2,092.50	\$2,092.50	\$2,092.50	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXRVSANEMB4.5	VxR vSAN Enterprise (Embedded) 4.5 TRK	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
VXSSD1600GB10WPDU	VxRail 14G CACHE SSD 1600GB 10WP 2.5 U	\$6,128.00	10%	\$5,515.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXSSD1600GBS570SP	VxRail 14G CACHE SSD S570 1600GB 3.5 SP	\$6,128.00	10%	\$5,515.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXSSD1600GBS570U	VxRail 14G CACHE SSD S570 1600GB 3.5U	\$6,128.00	10%	\$5,515.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXSSD400GB10WPD25U	VxRail 14G CACHE SSD 400GB 10WPD 2.5 U	\$2,043.00	10%	\$1,838.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXSSD400GBS570SP	VxRail 14G CACHE SSD S570 400GB 3.5 SP	\$2,043.00	10%	\$1,838.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXSSD400GBS570U	VxRail 14G CACHE SSD S570 400GB 3.5U	\$2,043.00	10%	\$1,838.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXSSD800GB10WPD25U	VxRail 14G CACHE SSD 800GB 10WPD 2.5 U	\$4,085.00	10%	\$3,676.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXSSD800GBS570SP	VxRail 14G CACHE SSD S570 800GB 3.5 SP	\$4,085.00	10%	\$3,676.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VXSSD800GBS570U	VxRail 14G CACHE SSD S570 800GB 3.5U	\$4,085.00	10%	\$3,676.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	VXRAIL
VX-VS07-010TU	VNX 1TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$1.00	26%	\$0.74	\$122.58	\$103.88	\$75.74	\$0.00	\$27.70	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-VS07-010U	VNX 1TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$1.00	26%	\$0.74	\$122.58	\$103.88	\$75.74	\$0.00	\$27.70	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-VS07-020TU	VNX 2TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$1,685.00	26%	\$1,246.90	\$220.90	\$187.20	\$136.49	\$0.00	\$49.93	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-VS07-020U	VNX 2TB NL SAS UPG DRV-15X3.5IN DAE/DPE	\$1.00	26%	\$0.74	\$220.90	\$187.20	\$136.49	\$0.00	\$49.93	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-VS07-030TU	VNX 3TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$2,435.00	26%	\$1,801.90	\$319.23	\$270.53	\$197.24	\$0.00	\$72.15	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-VS07-030U	VNX 3TB NL SAS UPG DRV-15X3.5IN DPE/DAE	\$1.00	26%	\$0.74	\$319.23	\$270.53	\$197.24	\$0.00	\$72.15	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-VS07-040TU	VNX 4TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$3,030.00	26%	\$2,242.20	\$397.23	\$336.63	\$245.43	\$0.00	\$89.78	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-VS07-040U	VNX 4TB NL-SAS 15X3.5IN DAE / DPE UPGRAD	\$1.00	26%	\$0.74	\$397.23	\$336.63	\$245.43	\$0.00	\$89.78	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-VS10-300TU	VNX 300G 10K UPG DRV-15X3.5IN DAE/DPE	\$1.00	26%	\$0.74	\$136.34	\$115.54	\$84.24	\$0.00	\$30.82	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-VS10-300U	VNX 300G 10K UPG DRV-15X3.5IN DAE/DPE	\$1.00	26%	\$0.74	\$136.34	\$115.54	\$84.24	\$0.00	\$30.82	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-VS10-600TU	VNX 600G 10K UPG DRV-15X3.5IN DAE/DPE	\$1,660.00	26%	\$1,228.40	\$217.63	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-VS10-600U	600GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	\$1.00	26%	\$0.74	\$217.63	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-VS10-900TU	VNX 900G 10K UPG DRV-15X3.5IN DAE/DPE	\$2,360.00	26%	\$1,746.40	\$309.40	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-VS10-900U	900GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	\$1.00	26%	\$0.74	\$309.40	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$0.00	UM-H	VNX HARDWARE
VX-VS15-300TU	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	\$1,370.00	26%	\$1,013.80	\$179.61	\$152.21	\$110.97	\$0.00	\$40.59	\$0.00	\$0.00	UM-H	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
VX-VS15-300U	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	\$1.00	26%	\$0.74	\$179.61	\$152.21	\$110.97	\$0.00	\$40.59	\$0.00	UM-H	VNX HARDWARE
VX-VS15-600TU	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$2,180.00	26%	\$1,613.20	\$285.80	\$242.20	\$176.58	\$0.00	\$64.59	\$0.00	UM-H	VNX HARDWARE
VX-VS15-600U	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$1.00	26%	\$0.74	\$285.80	\$242.20	\$176.58	\$0.00	\$64.59	\$0.00	UM-H	VNX HARDWARE
VX-VS6F10053P	1X100GB 3.5 EFD VNX5300 USD FLASH PRO	\$3,535.00	26%	\$2,615.90	\$600.95	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	UM-H	NA
VX-VS6F10055P	2X100GB 3.5 EFD VNX5500 USD FLASH PRO	\$7,070.00	26%	\$5,231.80	\$1,201.90	\$1,060.50	\$777.70	\$0.00	\$282.80	\$0.00	UM-H	NA
VX-VS6F10057P	3X100GB 3.5 EFD VNX5700 USD FLASH PRO	\$10,605.00	26%	\$7,847.70	\$1,802.85	\$1,590.75	\$1,166.55	\$0.00	\$424.20	\$0.00	UM-H	NA
VX-VS6F10075P	4X100GB 3.5 EFD VNX7500 USD FLASH PRO	\$14,140.00	26%	\$10,463.60	\$2,403.80	\$2,121.00	\$1,555.40	\$0.00	\$565.60	\$0.00	UM-H	NA
VX-VS6F-100TU	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	\$1.00	26%	\$0.74	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	UM-H	VNX HARDWARE
VX-VS6F-100U	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	\$1.00	26%	\$0.74	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	UM-H	VNX HARDWARE
VX-VS6F20055	3X200GB 3.5 IN EFD FOR VNX5500 FF PROMO	\$20,160.00	26%	\$14,918.40	\$3,427.20	\$3,024.00	\$2,217.60	\$0.00	\$806.40	\$0.00	UM-H	NA
VX-VS6F20057	4X200GB 3.5 IN EFD FOR VNX5700 FF PROMO	\$26,880.00	26%	\$19,891.20	\$4,569.60	\$4,032.00	\$2,956.80	\$0.00	\$1,075.20	\$0.00	UM-H	NA
VX-VS6F20075	5X200GB 3.5 IN EFD FOR VNX7500 FF PROMO	\$33,600.00	26%	\$24,864.00	\$5,712.00	\$5,040.00	\$3,696.00	\$0.00	\$1,344.00	\$0.00	UM-H	NA
VX-VS6F-200TU	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$9,070.00	26%	\$6,711.80	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	UM-H	VNX HARDWARE
VX-VS6F-200U	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$1.00	26%	\$0.74	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	UM-H	VNX HARDWARE
W-BASHW-001	BASIC HARDWARE WARRANTY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
W-BASSW-001	BASIC SOFTWARE WARRANTY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
W-ENHHW-001	ENHANCED HARDWARE WARRANTY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-ENHHE-004	ENHANCED HARDWARE WARRANTY SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	NA
W-ENHSW-001	ENHANCED SOFTWARE WARRANTY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
W-HWL1MBPR-4	HW L1 L2 L3 MON RTF PART-DEL B/F 4HR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL1MBPR-4-1Y	HW L1L2L3 MON B/F PART-DEL RTF 4HR 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL1MBPR-4-2Y	HW L1L2L3 MON B/F PART-DEL RTF 4HR 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL1MBPR-4-3Y	HW L1L2L3 MON B/F PART-DEL RTF 4HR 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL1MBPR-4-4Y	HW L1L2L3 MON B/F PART-DEL RTF 4HR 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL1MBPR-4-5Y	HW L1L2L3 MON B/F PART-DEL RTF 4HR 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL1MBPR-N	HW L1 L2 L3 MON B/F PART-DEL RTF NBD	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
W-HWL1MBPR-N-1Y	HW L1L2L3 MN B/F PRT-DEL RTF NBD 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL1MBPR-N-2Y	HW L1L2L3 MN B/F PRT-DEL RTF NBD 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL1MBPR-N-3Y	HW L1L2L3 MN B/F PRT-DEL RTF NBD 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL1MBPR-N-4Y	HW L1L2L3 MN B/F PRT-DEL RTF NBD 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL1MBPR-N-5Y	HW L1L2L3 MN B/F PRT-DEL RTF NBD 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL1MPR	HW L1 L2 L3 MON PART-DEL RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL1MR	HW L1 L2 L3 MON RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MBPR-4	HW L2 L3 MON RTF PART-DEL B/F 4HR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MBPR-4-1Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MBPR-4-2Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MBPR-4-3Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MBPR-4-4Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MBPR-4-5Y	HW L2 L3 MON B/F PART-DEL RTF 4HR 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MBPR-N	HW L2 L3 MON B/F PART-DEL RTF NBD	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MBPR-N-1Y	HW L2 L3 MON B/F PART-DEL RTF NBD 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MBPR-N-2Y	HW L2 L3 MON B/F PART-DEL RTF NBD 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MBPR-N-3Y	HW L2 L3 MON B/F PART-DEL RTF NBD 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MBPR-N-4Y	HW L2 L3 MON B/F PART-DEL RTF NBD 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MBPR-N-5Y	HW L2 L3 MON B/F PART-DEL RTF NBD 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MPR	HW L2 L3 MON PART-DEL RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MPR-1Y	HW L2 L3 MON PART-DEL RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MPR-2Y	HW L2 L3 MON PART-DEL RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MPR-3Y	HW L2 L3 MON PART-DEL RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MPR-4Y	HW L2 L3 MON PART-DEL RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MPR-5Y	HW L2 L3 MON PART-DEL RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MR	HW L2 L3 MON RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
W-HWL2MR-1Y	HW L2 L3 MON RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MR-2Y	HW L2 L3 MON RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MR-3Y	HW L2 L3 MON RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MR-4Y	HW L2 L3 MON RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2MR-5Y	HW L2 L3 MON RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2PR	HW L2 L3 PART-DEL RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2PR-1Y	HW L2 L3 PART-DEL RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2PR-2Y	HW L2 L3 PART-DEL RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2PR-3Y	HW L2 L3 PART-DEL RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2PR-4Y	HW L2 L3 PART-DEL RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2PR-5Y	HW L2 L3 PART-DEL RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2R	HW L2 L3 RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2R-1Y	HW L2 L3 RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2R-2Y	HW L2 L3 RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2R-3Y	HW L2 L3 RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2R-4Y	HW L2 L3 RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL2R-5Y	HW L2 L3 RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3	HW L3 WARRANTY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3-1Y	HW L3 - 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3-2Y	HW L3 - 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3-3Y	HW L3 - 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3-4Y	HW L3 - 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3-5Y	HW L3 - 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3BPR-4	HW L3 RTF PART-DEL B/F 4HR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3BPR-N	HW L3, B/F PART-DEL RTF NBD	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MBPR-4	HW L3 MON RTF PART-DEL B/F 4HR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MBPR-4-1Y	HW L3 MON B/F PART-DEL RTF 4HR 1YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MBPR-4-2Y	HW L3 MON B/F PART-DEL RTF 4HR 2YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MBPR-4-3Y	HW L3 MON B/F PART-DEL RTF 4HR 3YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MBPR-4-4Y	HW L3 MON B/F PART-DEL RTF 4HR 4YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MBPR-4-5Y	HW L3 MON B/F PART-DEL RTF 4HR 5YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MBPR-N	HW L3 MON B/F PART-DEL RTF NBD	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MBPR-N-1Y	HW L3 MON B/F PART-DEL RTF NBD 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MBPR-N-2Y	HW L3 MON B/F PART-DEL RTF NBD 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MBPR-N-3Y	HW L3 MON B/F PART-DEL RTF NBD 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MBPR-N-4Y	HW L3 MON B/F PART-DEL RTF NBD 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MBPR-N-5Y	HW L3 MON B/F PART-DEL RTF NBD 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MPR	HW L3 MON PART-DEL RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
W-HWL3MPR-1Y	HW L3 MON PART-DEL RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MPR-2Y	HW L3 MON PART-DEL RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MPR-3Y	HW L3 MON PART-DEL RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MPR-4Y	HW L3 MON PART-DEL RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MPR-5Y	HW L3 MON PART-DEL RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MR	HW L3 MON RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MR-1Y	HW L3 MON RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MR-2Y	HW L3 MON RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MR-3Y	HW L3 MON RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MR-4Y	HW L3 MON RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3MR-5Y	HW L3 MON RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3PR	HW L3 PART-DEL RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3PR-1Y	HW L3 PART-DEL RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3PR-2Y	HW L3 PART-DEL RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3PR-3Y	HW L3 PART-DEL RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3PR-4Y	HW L3 PART-DEL RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3PR-5Y	HW L3 PART-DEL RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3R	HW L3 RTF	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3R-1Y	HW L3 RTF 1 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3R-2Y	HW L3 RTF 2 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3R-3Y	HW L3 RTF 3 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3R-4Y	HW L3 RTF 4 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-HWL3R-5Y	HW L3 RTF 5 YEAR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WLA-CL-T1-4U	CC5.1 WLA CL T1-4 UPG	\$620.00	26%	\$458.80	\$124.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
WLA-CL-T5-31U	CC5.1 WLA CL T5-31 UPG	\$2,850.00	26%	\$2,109.00	\$570.00	\$513.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	D2	CLARIION
W-LTDHW-001	LIMITED HARDWARE WARRANTY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-PREHW-001	PREMIUM HARDWARE WARRANTY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-PRESW-001	PREMIUM SOFTWARE WARRANTY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
W-PS1-HW-DP-H1	PROSUPPORT ONE HARDWARE WARRANTY	\$99,827.00	26%	\$73,871.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
W-PS1-HW-E-002	PROSUPPORT ONE HARDWARE WARRANTY(EMC OEM Products)	\$99,827.00	15%	\$84,852.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NA
W-PS1-HW-PM-001	PROSUPPORT ONE HARDWARE WARRANTY	\$99,827.00	26%	\$73,871.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
W-PS-HW-001	PROSUPPORT W/NBD-HARDWARE WARRANTY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-PS-HW-E-002	ProSupport W/NBD-Hardware Warranty(EMC OEM Products)	\$99,827.00	15%	\$84,852.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NA
W-PSM-HW-001	PROSUPPORT W/MISSION CRITICAL-HW WARRANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-PSM-HW-E-002	ProSupport W/Mission Critical-HW Warrant(EMC OEM Products)	\$99,827.00	15%	\$84,852.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NA
W-PSM-SW-001	PROSUPPORT W/MISSION CRITICAL-SW WARRANT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
W-PSP-HW-001	PROSUPPORT PLUS HARDWARE WARRANTY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-PSP-HW-E-002	ProSupport Plus Hardware Warranty(EMC OEM Products)	\$99,827.00	15%	\$84,852.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
W-PS-SW-001	PROSUPPORT W/NBD SOFTWARE WARRANTY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
W-REMCONN-NBD-PS	REMOTE CONNECTION L3 NBD PRTS SPPT-WARR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-REMCONN-RTF	REMOTE CONNECTION L3 RTF-WARR	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-SPMHW-001	M HW NBD SVC PARTNER WARRANTY	\$99,827.00	26%	\$73,871.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
W-SPMHEW-001	M HW NBD SVC PARTNER WARRANTY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-SPSHW-001	S HW SVC PARTNER WARRANTY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-SPSHW-R01	S HW SVC PARTNER WARRANTY	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-SWL1	SW L1 L2 L3 WARRANTY SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-SWL1-RR	SW L1 L2 L3 WARRANTY RAPID RESPONSE SLO	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-SWL2	SW L2 L3 WARRANTY SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-SWL2-RR	SW L2 L3 WARRANTY RAPID RESPONSE SLO	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-SWL3	SW L3 WARRANTY SUPPORT	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
W-SWL3-RR	SW L3 WARRANTY RAPID RESPONSE SLO	\$99,827.00	10%	\$89,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-ENHHW-001	ENHANCED HARDWARE SUPPORT - WARR UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-ENHHW-BT1	ENHANCED HARDWARE SUPPORT- WARR UPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
WU-ENHHWE-02	ENHANCED HW SUPPORT-WARR UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
WU-ENHHWE-03	ENHANCED HARDWARE SUPPORT- WARR UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
WU-ENHHW-PR1	ENHANCED HW WARRANTY W/PARTS RETENTION	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-ENHSWE-02	ENHANCED SOFTWARE SUPPORT- WARRANTY UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
WU-ENHSWE-03	ENHANCED SOFTWARE SUPPORT- WARRANTY UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
WU-PREHW-001	PREMIUM HARDWARE SUPPORT - WARR UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-PREHW-002	PREMIUM HARDWARE SUPPORT- WARR UPG (OLD)	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-PREHW-003	ENHANCED HARDWARE SUPPORT- WARR UPG (OLD)	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-PREHW-008	PREMIUM HW SUPPORT-AX-DPE WARR UPG 3 YRS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-PREHW-009	PREMIUM HW SUPPORT(AX-DAE) WARR UPG 3YRS	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-PREHWB-00	PREMIUM HARDWARE SUPPORT- WARR UPG(ANDL)	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
WU-PREHWB-E00	Premium Hardware Support-WARR UPG(ANDL)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	NA
WU-PREHWB-M00	Premium Hardware Support-WARR UPG(ANDL)	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
WU-PREHW-BT1	PREMIUM HARDWARE SUPPORT-WARR UPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
WU-PREHWE-01	PREMIUM HW SUPPORT-WARR UPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
WU-PREHWE-02	PREMIUM HW SUPPORT-WARR UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
WU-PREHWE-03	PREMIUM HARDWARE SUPPORT-WARR UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
WU-PREHWE-04	Premium Hardware Warranty Upg Support	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-1	NA
WU-PREHWK-01	PREMIUM HARDWARE SUPPORT - WARR UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-PRESW-001	PREMIUM SOFTWARE SUPPORT - WARR UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
WU-PRESWE-01	PREMIUM SOFTWARE SUPPORT-WARRANTY UPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
WU-PRESWE-02	PREMIUM SOFTWARE SUPPORT-WARRANTY UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
WU-PRESWE-03	PREMIUM SOFTWARE SUPPORT-WARRANTY UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
WU-PS1-HW-001	PROSUPPORT ONE HARDWARE WARRANTY UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-PS1-HW-C-001	PROSUPPORT ONE HARDWARE WARRANTY UPG	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	NA
WU-PS1-HW-D3-001	PROSUPPORT ONE HARDWARE WARRANTY UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
WU-PS1-HWDD1-001	ProSupport One Hardware Warranty Upg	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	NA
WU-PS1-HW-DP-H1	PROSUPPORT ONE HARDWARE WARRANTY UPGRADE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	NA
WU-PS1-HWE-001	PROSUPPORT ONE HARDWARE WARRANTY UPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
WU-PS1-HW-E-002	PROSUPPORT ONE HARDWARE WARRANTY UPGRADE(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NA
WU-PS1-HWE-005	PROSUPPORT ONE HARDWARE WARRANTY UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM-F1	NA
WU-PS1-HW-PM-001	PROSUPPORT ONE HARDWARE WARRANTY UPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
WU-PS1-SWE-001	PROSUPPORT ONE SOFTWARE WARRANTY UPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
WU-PS-HWE-002	PROSUPPORT W/NBD HARDWARE WARRANTY UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
WU-PS-HWE-003	PROSUPPORT W/NBD HARDWARE WARRANTY UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
WU-PSM-HW-001	PROSUPPORT W/MISSION CRITICAL-HW WARRANT	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-PSM-HWE-001	PROSUPPORT W/MISSION CRIT WARRANTY UPG-HW	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
WU-PSM-HWE-002	PROSUPPORT W/MISSION CRIT WARRANTY UPG-HW	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
WU-PSM-HW-E-002	ProSupport W/Mission Crit Warrnty UPG-HW(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NA
WU-PSM-HWE-003	PROSUPPORT W/MISSION CRIT WARRANTY UPG-HW	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
WU-PSM-HW-PM-001	PROSUPPORT W/MISSION CRIT WARRANTY UPG-HW	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
WU-PSM-SW-001	PROSUPPORT W/MISSION CRIT WARRANTY UPG-SW	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	H	NA
WU-PSM-SWE-001	PROSUPPORT W/MISSION CRIT WARRANTY UPG-SW	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
WU-PSM-SWE-002	PROSUPPORT W/MISSION CRIT WARRANTY UPG-SW	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
WU-PSM-SWE-003	PROSUPPORT W/MISSION CRIT WARRANTY UPG-SW	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
WU-PSM-SW-E-003	PROSUPPORT W/MISSION CRIT WARRANTY UPG-SW	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
WU-PSP-HW-001	PROSUPPORT PLUS HARDWARE WARRANTY UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-PSP-HW-C-001	PROSUPPORT PLUS HARDWARE WARRANTY UPG	\$1.00	34%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C	NA
WU-PSP-HWDD1-001	ProSupport Plus Hardware Warranty UPG	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	NA
WU-PSP-HWE-001	PROSUPPORT PLUS HARDWARE WARRANTY UPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
WU-PSP-HW-E-002	ProSupport Plus Hardware Warranty UPG(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NA
WU-PSP-HWE-005	PROSUPPORT PLUS HARDWARE WARRANTY UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-PSP-HW-PM-001	PROSUPPORT PLUS HARDWARE WARRANTY UPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
WU-PSPN-HW-001	ProSupport Plus W/NBD HW Warranty UPG(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	NA
WU-PSPN-HWE-001	ProSupport Plus W/NBD HW Warranty UPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
WU-PSPN-HW-PM-001	ProSupport Plus W/NBD HW Warranty UPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	NA
WU-PSP-SWE-001	PROSUPPORT PLUS SOFTWARE WARRANTY UPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
WU-PS-SWE-002	PROSUPPORT W/NBD SOFTWARE WARRANTY UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
WU-PS-SWE-003	PROSUPPORT W/NBD SOFTWARE WARRANTY UPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
WU-SPMHW-001	M HW 4HR SVC PARTNER SPT-COMPLNT WARRUPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-SPMHWB-01	M HW 4HR SVC PARTNER SPT-COMPLNT WARRUPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-SPMHWB-E1	HW 4HR SVC PARTNER SPT-EXCPTNL WARRUPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-SPMHWE-01	M HW 4HR SVC PARTNER SPT-COMPLNT WARRUPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
WU-SPMHW-E01	M HW 4HR SVC PARTNER SPT-EXCPTNL WARRUPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-SPMHWE-E1	M HW 4HR SVC PARTNER SPT-EXCPTNL WARRUPG	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UM	NA
WU-SPMHWK-01	M HW 4HR SVC PARTNER SPT-COMPLNT WARRUPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-SPMHWK-E1	HW 4HR SVC PARTNER SPT-EXCPTNL WARRUPG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-SPSHW-003	S PTNR HW-NBD PARTS QSS WARRANTY	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WU-SPSHWE-004	S PTNR HARDWARE NBD PARTS QSTRT WARR (DN	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
WU-SPSHWE-03	S PTNR HW-NBD PARTS QSTRT WARR (DNR)	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UE	NA
WU-SPSHWV-03	S PTNR HW-NBD PARTS QSTRT WARR (DNR)	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	G	NA
WZ01A8000C	EMC RETROSPECT SINGLE SERVER UNLIMITED C	\$130.00	10%	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
WZ10A8000C	EMC RETROSPECT SINGLE SERVER UNLIMITED C	\$809.00	10%	\$728.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
WZ11A8000C	EMC RETROSPECT SINGLE SERVER UNLIMITED C	\$809.00	10%	\$728.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
WZ2EA8000C	EMC RETROSPECT SINGLE SERVER UNLIMITED C	\$539.00	10%	\$485.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
WZCEA8000C	EMC RETROSPECT SINGLE SERVER UNLIMITED C	\$539.00	10%	\$485.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
X01-D25-400F	X-brick 25x400GB Flash Drives OE SW-FLD	\$1.00	25%	\$0.75	\$41,400.00	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X01-IBSW-36F	XtremIO - 36 PORT IB SWITCH - FLD(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,555.75	\$1,111.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT 3RD PARTY HW
X01-MNGT-F	XtremIO-MGMT SERVER w/SOFTWARE FLD	\$1.00	25%	\$0.75	\$1,857.60	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X01-UPS-220FP	XtremIO - UPS 220V - FLD - Secondary	\$1.00	25%	\$0.75	\$857.40	\$714.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-012-400-E-U	XtremIO Starter X-Brick (5TB) Exp Kit	\$155,000.00	25%	\$116,250.00	\$18,600.00	\$15,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-6U-FILLER	XtremIO Beast Six filler Kit	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-CTRLE-400-U	XTREMIO - STORAGE CTRL 400GB ENC UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-CTRLE-U	XTREMIO - STORAGE CTRL 800GB UPGRADE	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
X02-CTRL-U	XTREMIO - STORAGE CONTROLLER UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-D25-400	XtremIO -25x400GB Flash Drives OE SW	\$1.00	25%	\$0.75	\$40,200.00	\$33,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-D25-400F	XtremIO -25x400GB Flash Drives OE SW-FLD	\$1.00	25%	\$0.75	\$40,200.00	\$33,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-D25-800-10T	XtremIO 25x800GB-10T FDrv enc OE SW	\$1.00	25%	\$0.75	\$30,600.00	\$25,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X02-D25-800-10T-F	XtremIO 25x800GB-10T FDrv enc OE SW fld	\$1.00	25%	\$0.75	\$30,600.00	\$25,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X02-D25-800-5T	XtremIO 25x800GB-5T FDrv enc OE SW	\$1.00	25%	\$0.75	\$15,300.00	\$12,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X02-D25-800-5T-F	XtremIO 25x800GB-5T FDrv enc OE SW fld	\$1.00	25%	\$0.75	\$15,300.00	\$12,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X02-DISP-2M-KIT	XtremIO 2m Dispersion Kit	\$660.00	25%	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-DISP-5M-KIT	XtremIO 5m Dispersion Kit	\$1,300.00	25%	\$975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-E-012-400-E-U	XTREMIO ELA 12X400GB FLASH DRV ENC UPG	\$77,500.00	25%	\$58,125.00	\$9,300.00	\$7,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-E-D13-400-E	XtremIO ELA 5TB HW - 13x400GB-E	\$112,500.00	25%	\$84,375.00	\$13,500.00	\$11,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-E-D13-400-E-F	XtremIO ELA 5TB HW - 13x400GB - FLD-E	\$112,500.00	25%	\$84,375.00	\$13,500.00	\$11,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-E-D25-400	XtremIO ELA 10TB HW - 25x400GB	\$165,825.00	25%	\$124,368.75	\$19,899.00	\$16,582.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X02-E-D25-400-E	XtremIO ELA 10TB HW - 25x400GB-E	\$170,775.00	25%	\$128,081.25	\$20,493.00	\$17,077.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X02-E-D25-400-E-F	XtremIO ELA 10TB HW - 25x400GB - FLD-E	\$170,775.00	25%	\$128,081.25	\$20,493.00	\$17,077.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X02-E-D25-400-E-U	XtremIO ELA 10TB HW - 25x400GB-E-Upg	\$170,775.00	25%	\$128,081.25	\$20,493.00	\$17,077.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X02-E-D25-400F	XtremIO ELA 10TB HW - 25x400GB - FLD	\$165,825.00	25%	\$124,368.75	\$19,899.00	\$16,582.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X02-E-SW-10TB	XTREMIO ELA SW 10TB Xbrick=IC	\$169,175.00	25%	\$126,881.25	\$20,301.00	\$16,917.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X02-E-SW-10TB-ENC	XTREMIO ELA SW 10TB ENC Xbrick=IC	\$174,225.00	25%	\$130,668.75	\$20,907.00	\$17,422.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X02-E-SW-STARTER	XTREMIO ELA SW for Starter Xbrick=IC	\$112,500.00	25%	\$84,375.00	\$13,500.00	\$11,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X02-E-SW-STARTER-U	XTREMIO ELA SW Starter Xbrick UPG=IC	\$77,500.00	25%	\$58,125.00	\$9,300.00	\$7,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X02-FC-10M	XtremIO - FC Cable 10m(EMC OEM Products)	\$202.00	15%	\$171.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT 3RD PARTY HW
X02-FC-1M	XtremIO - FC Cable 1m(EMC OEM Products)	\$160.00	15%	\$136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT 3RD PARTY HW
X02-FC-3M	XtremIO - FC Cable 3m(EMC OEM Products)	\$174.00	15%	\$147.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT 3RD PARTY HW
X02-IBSW-U	XTREMIO - IB SWITCH UPG(EMC OEM Products)	\$20,900.00	15%	\$17,765.00	\$1,463.00	\$1,045.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT 3RD PARTY HW
X02-ISCSI-10M	XtremIO - iSCSI Cable 10m(EMC OEM Products)	\$202.00	15%	\$171.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT 3RD PARTY HW
X02-ISCSI-1M	XtremIO - iSCSI Cable 1m(EMC OEM Products)	\$160.00	15%	\$136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT 3RD PARTY HW
X02-ISCSI-3M	XtremIO - iSCSI Cable 3m(EMC OEM Products)	\$174.00	15%	\$147.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT 3RD PARTY HW
X02-KIT-01-C	XtremIO EMC to Cust Rail conv kit single	\$4,500.00	25%	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
X02-KIT-02-C	XtremIO EMC to Cust Rail conv kit dual	\$10,500.00	25%	\$7,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-KIT02-R-U	XtremIO BRICK 2 CONFIG KIT RACK UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-KIT02-U	XTREMIO BRICK 2 CONFIG KIT UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-KIT03-R-U	XtremIO BRICK 3 CONFIG KIT RACK UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-KIT03-U	XTREMIO BRICK 3 CONFIG KIT UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-KIT-04-C	XtremIO EMC to Cust Rail conv kit quad	\$18,500.00	25%	\$13,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-KIT04-R-U	XtremIO BRICK 4 CONFIG KIT RACK UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-KIT04-U	XTREMIO BRICK 4 CONFIG KIT UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-KIT05-R-U	XtremIO BRICK 5 CONFIG KIT RACK UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-KIT05-U	XtremIO BRICK 5 CONFIG KIT UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-KIT-06-C	XtremIO EMC to Cust Rail conv kit six	\$24,500.00	25%	\$18,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-KIT06-R-U	XtremIO BRICK 6 CONFIG KIT RACK UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-KIT06-U	XtremIO BRICK 6 CONFIG KIT UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-KIT07-R-U	XtremIO BRICK 7 CONFIG KIT RACK UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-KIT07-U	XtremIO BRICK 7 CONFIG KIT UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-KIT-08-C	XtremIO EMC to Cust Rail conv kit eight	\$28,500.00	25%	\$21,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-KIT08-R-U	XtremIO BRICK 8 CONFIG KIT RACK UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-KIT08-U	XtremIO BRICK 8 CONFIG KIT UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-MNGT-01-CF	XtremIO-MGMT LICENSE QTY 1=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
X02-MNGT-02-CF	XtremIO-MGMT LICENSE QTY 2=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
X02-MNGT-02-U-CF	XTREMIO-MGMT LICENSE QTY 2 UPG=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
X02-MNGT-04-CF	XtremIO-MGMT LICENSE QTY 4=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
X02-MNGT-04-U-CF	XTREMIO-MGMT LICENSE QTY 4 UPG=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
X02-MNGT-06-CF	XtremIO-MGMT LICENSE QTY 6=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
X02-MNGT-06-U-CF	XTREMIO-MGMT LICENSE QTY 6 UPG=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
X02-MNGT-08-CF	XtremIO-MGMT LICENSE QTY 8=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
X02-MNGT-08-U-CF	XTREMIO-MGMT LICENSE QTY 8 UPG=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
X02-MNGT-U	XTREMIO - MGMT SERVER W/ SW UPG	\$15,480.00	25%	\$11,610.00	\$1,857.60	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-MNGT-UFD	XMS Field Upgrade	\$15,480.00	25%	\$11,610.00	\$1,857.60	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARFWARE
X02-OPTION-FJ	FJ-Standalone Option Bundle trigger FJ	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-PWD-RSS-44U	Power cord for North America + Japan	\$1,800.00	25%	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-PWD-USS-44U	Power cord for North America + Japan	\$830.00	25%	\$622.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-PW-RSS	For North America + Japan	\$1,530.00	25%	\$1,147.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-PW-USS	For North America + Japan	\$800.00	25%	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-RTU-CF	XtremIO Right to Use- OE=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
X02-RTU-ELA-CF	XTREMIO RIGHT TO USE - OE - TLA=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X02-RTU-U-CF	XTREMIO RIGHT TO USE- OE UPG=IC	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
X02-TRANSFMR-U-FD	1800VA ISOLATION STATION	\$9,950.00	25%	\$7,462.50	\$1,194.00	\$995.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-UPS-220	XtremIO - UPS 220V	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-UPS-220-U	XTREMIO - UPS 220V UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-UPS-220-UFD	XtremIO - UPS 220V - Field Upgrade	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X02-VRACK-U	XTREMIO - FIELD SHIPPING CONTAINER UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X03-CTRLE-1600-U	XtremIO - STORAGE CTRL enc UPG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X03-D25-1.6T-10T	XtremIO 25x1.6TB-10T FDrv enc OE SW	\$1.00	25%	\$0.75	\$27,780.00	\$23,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X03-D25-1.6T-10T-F	XtremIO 25x1.6TB-10T FDrv enc OE SW fld	\$1.00	25%	\$0.75	\$27,780.00	\$23,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X03-D25-1.6T-30T	XtremIO 25x1.6TB-30T FDrv enc OE SW	\$1.00	25%	\$0.75	\$83,340.00	\$69,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X03-D25-1.6T-30T-F	XtremIO 25x1.6TB-30T FDrv enc OE SW fld	\$1.00	25%	\$0.75	\$83,340.00	\$69,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	NA
X03-D25-1600-E	XtremIO 25x1.6TB Flash Drv enc OE SW	\$1.00	25%	\$0.75	\$111,120.00	\$92,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X-10GBTM4P	SPARE DD 10GBASE T IO MODULE 4PORT	\$5,000.00	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-10GBTM4P-NF	SPARE DD 10GBASE T IO MODULE 4PORT	\$4,078.35	15%	\$3,466.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-10GMCU2P	SPARE,DD 10GBE,IO MODULE,CU SFP,2PORT	\$5,000.00	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT SPARE	\$6,000.00	26%	\$4,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT SPARE	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-10GMOP2P	SPARE,DD 10GBE,IO MODULE,OP SFP,2PORT	\$5,000.00	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT SPARE	\$6,000.00	26%	\$4,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-10GMOP4P-NF	DD 10GBE IO MOD OPTICAL SFP 4PORT SPARE	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X1-10TB-1BR	FJ-10TB-Model 1Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-10TB-1BR-UPG	FJ-10TB Upgrade from 1 to 2Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-10TB-2BR	FJ-10TB-Model 2Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-10TB-2BR-UPG	FJ-10TB Upgrade from 2 to 4Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-10TB-4BR	FJ-10TB-Model 4Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-20TB-1BR	FJ-20TB-Model 1Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-20TB-1BR-UPG	FJ-20TB Upgrade from 1 to 2Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-20TB-2BR	FJ-20TB-Model 2Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-20TB-2BR-UPG	FJ-20TB Upgrade from 2 to 4Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-20TB-4BR	FJ-20TB-Model 4Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-20TB-4BR-UPG	FJ-20TB Upgrade from 4 to 6Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-20TB-6BR	FJ-20TB-Model 6Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-20TB-6BR-UPG	FJ-20TB Upgrade from 6 to 8Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-20TB-8BR	FJ-20TB-Model 8Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-40TB-1BR	FJ-40TB-Model 1Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
X1-40TB-1BR-UPG	FJ-40TB Upgrade from 1 to 2Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-40TB-2BR	FJ-40TB-Model 2Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-40TB-2BR-UPG	FJ-40TB Upgrade from 2 to 4Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-40TB-4BR	FJ-40TB-Model 4Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-40TB-4BR-UPG	FJ-40TB Upgrade from 4 to 6Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-40TB-6BR	FJ-40TB-Model 6Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-40TB-6BR-UPG	FJ-40TB Upgrade from 6 to 8Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-40TB-8BR	FJ-40TB-Model 8Brick	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-5TB-EXP	FJ-5TB-Model	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X1-5TB-EXP-UPG	FJ-5TB Upgrade	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
X-160-CHAS1	SPARE, CHASSIS W/O HDD, DD160	\$5,040.00	15%	\$4,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
X-160-CHASS	SPARECHASSIS W/O HDD DD160	\$5,040.00	15%	\$4,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
X-16GB-DIMM	SPARE 16GB DDR3-1600 RDIMM DD9500	\$1,600.00	26%	\$1,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-16GB-DIMM-NF	SPARE 16GB DDR3-1600 RDIMM DD9500	\$1,305.07	15%	\$1,109.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT SPARE	\$6,000.00	26%	\$4,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-16GFC-M2P-NF	DD 16GBIT FC IO MOD LC 2PORT SPARE	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-16G-XDRAM	16G DIMM REVENUE SPARE	\$565.93	15%	\$481.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-1GMCU4P	SPARE, DD 1GBE, IO MODULE, CU, 4PORT	\$2,500.00	26%	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-1GMCUOP4P	SPARE, DD 1GBE, IO MODULE, 2P CU, 2P OP	\$3,700.00	26%	\$2,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X200-SATA-001	X200-6T/12G/4x1GE	\$1.00	24%	\$0.76	\$3,511.16	\$3,009.56	\$2,507.97	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X200-SATA-002	X200-6T/12G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$3,757.94	\$3,221.09	\$2,684.24	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X200-SATA-003	X200-6T/24G/4x1GE	\$1.00	24%	\$0.76	\$3,601.99	\$3,087.42	\$2,572.85	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X200-SATA-004	X200-6T/24G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$3,848.77	\$3,298.95	\$2,749.12	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X200-SATA-005	X200-6T/48G/4x1GE	\$1.00	24%	\$0.76	\$3,774.04	\$3,234.89	\$2,695.75	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X200-SATA-006	X200-6T/48G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$4,020.54	\$3,446.18	\$2,871.82	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X200-SATA-S01	X200-5.5T+200G SSD/6G/4x1GE	\$1.00	24%	\$0.76	\$4,880.25	\$4,183.07	\$3,485.89	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X200-SATA-S02	X200-5.5T+200G SSD/6G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$5,180.15	\$4,440.12	\$3,700.10	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X200-SATA-S03	X200-5.5T+200G SSD/12G/4x1GE	\$1.00	24%	\$0.76	\$4,971.93	\$4,261.65	\$3,551.38	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X200-SATA-S04	X200-5.5T+200G SSD/12G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$5,261.09	\$4,509.50	\$3,757.92	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X200-SATA-S05	X200-5.5T+200G SSD/24G/4x1GE	\$1.00	24%	\$0.76	\$5,079.29	\$4,353.67	\$3,628.06	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X200-SATA-S06	X200-5.5T+200G SSD/24G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$5,368.30	\$4,601.40	\$3,834.50	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X200-SATA-S07	X200-5.5T+200G SSD/48G/4x1GE	\$1.00	24%	\$0.76	\$5,282.28	\$4,527.67	\$3,773.05	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X200-SATA-S08	X200-5.5T+200G SSD/48G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$5,570.73	\$4,774.91	\$3,979.09	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X200-SATA-S09	X200-3T+1.2T SSD/6G/4x1GE	\$1.00	24%	\$0.76	\$9,404.67	\$8,061.14	\$6,717.62	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X200-SATA-S10	X200-3T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$9,702.73	\$8,316.62	\$6,930.52	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X200-SATA-S11	X200-3T+1.2T SSD/12G/4x1GE	\$1.00	24%	\$0.76	\$9,527.70	\$8,166.60	\$6,805.50	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
X200-SATA-S12	X200-3T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$9,825.76	\$8,422.08	\$7,018.40	\$0.00	\$0.00	\$0.00	IS	ISILON	
X200-SATA-S13	X200-3T+1.2T SSD/24G/4x1GE	\$1.00	24%	\$0.76	\$9,640.85	\$8,263.59	\$6,886.32	\$0.00	\$0.00	\$0.00	IS	ISILON	
X200-SATA-S14	X200-3T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$9,938.77	\$8,518.95	\$7,099.12	\$0.00	\$0.00	\$0.00	IS	ISILON	
X200-SATA-S15	X200-3T+1.2T SSD/48G/4x1GE	\$1.00	24%	\$0.76	\$9,853.87	\$8,446.18	\$7,038.48	\$0.00	\$0.00	\$0.00	IS	ISILON	
X200-SATA-S16	X200-3T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$10,151.37	\$8,701.17	\$7,250.98	\$0.00	\$0.00	\$0.00	IS	ISILON	
X2-10G-LR-KIT	XtremIO - 10GbE LR Kit	\$1,533.00	25%	\$1,149.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X210-SAS-E02	X210-30T+1.6T SSD-SED/24G/2x10GE 2x1GE	\$111,557.06	24%	\$84,783.37	\$15,617.99	\$13,386.85	\$11,155.71	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E02-HO	X210-30T+1.6T SSD-SED/24G/2x10GE 2x1/HO	\$72,939.60	24%	\$55,434.10	\$10,211.54	\$8,752.75	\$7,293.96	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E03	X210-30T+1.6T SSD-SED/48G/2x10GE 2x1GE	\$114,253.11	24%	\$86,832.36	\$15,995.43	\$13,710.37	\$11,425.31	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E03-HO	X210-30T+1.6T SSD-SED/48G/2x10GE 2x1G/HO	\$74,232.13	24%	\$56,416.42	\$10,392.50	\$8,907.86	\$7,423.21	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E05	X210-32T+3.2T SSD-SED/24G/2x10GE 2x1GE	\$162,990.83	24%	\$123,873.03	\$22,818.72	\$19,558.90	\$16,299.08	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E05-HO	X210-32T+3.2T SSD-SED/24G/2x10GE 2x1/HO	\$110,290.76	24%	\$83,820.98	\$15,440.71	\$13,234.89	\$11,029.08	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E06	X210-32T+3.2T SSD-SED/48G/2x10GE 2x1GE	\$165,048.18	24%	\$125,436.62	\$23,106.75	\$19,805.78	\$16,504.82	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E06-HO	X210-32T+3.2T SSD-SED/48G/2x10GE 2x1/HO	\$112,059.54	24%	\$85,165.25	\$15,688.34	\$13,447.14	\$11,205.95	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E08	X210-33T+800G SSD-SED/24G/2x10GE 2x1GE	\$89,558.84	24%	\$68,064.72	\$12,538.24	\$10,747.06	\$8,955.88	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E08-HO	X210-33T+800G SSD-SED/24G/2x10GE 2x1/HO	\$55,449.60	24%	\$42,141.70	\$7,762.94	\$6,653.95	\$5,544.96	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E09	X210-33T+800G SSD-SED/48G/2x10GE 2x1GE	\$92,275.07	24%	\$70,129.05	\$12,918.51	\$11,073.01	\$9,227.51	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E09-HO	X210-33T+800G SSD-SED/48G/2x10GE 2x1/HO	\$56,675.53	24%	\$43,073.40	\$7,934.57	\$6,801.06	\$5,667.55	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E11	X210-36T SED/24G/2x10GE 2x1GE	\$66,235.81	24%	\$50,339.22	\$9,273.01	\$7,948.30	\$6,623.58	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E11-HO	X210-36T SED/24G/2x10GE 2x1GE/HO	\$38,000.96	24%	\$28,880.73	\$5,320.13	\$4,560.11	\$3,800.10	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E12	X210-36T SED/48G/2x10GE 2x1GE	\$69,274.91	24%	\$52,648.93	\$9,698.49	\$8,312.99	\$6,927.49	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E12-HO	X210-36T SED/48G/2x10GE 2x1GE/HO	\$39,118.93	24%	\$29,730.39	\$5,476.65	\$4,694.27	\$3,911.89	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E14	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1GE	\$116,992.54	24%	\$88,914.33	\$16,378.96	\$14,039.10	\$11,699.25	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E14-HO	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1/HO	\$75,620.51	24%	\$57,471.59	\$10,586.87	\$9,074.46	\$7,562.05	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E15	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1GE	\$119,043.84	24%	\$90,473.32	\$16,666.14	\$14,285.26	\$11,904.38	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E15-HO	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1/HO	\$76,946.34	24%	\$58,479.22	\$10,772.49	\$9,233.56	\$7,694.63	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E17	X210-44T+800G SSD-SED/24G/2x10GE 2x1GE	\$96,155.68	24%	\$73,078.32	\$13,461.80	\$11,538.68	\$9,615.57	\$0.00	\$0.00	\$0.00	IS	ISILON	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
X210-SAS-E17-HO	X210-44T+800G SSD-SED/24G/2x10GE 2x1/HO	\$58,122.44	24%	\$44,173.05	\$8,137.14	\$6,974.69	\$5,812.24	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E18	X210-44T+800G SSD-SED/48G/2x10GE 2x1GE	\$98,252.38	24%	\$74,671.81	\$13,755.33	\$11,790.29	\$9,825.24	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E18-HO	X210-44T+800G SSD-SED/48G/2x10GE 2x1/HO	\$59,389.74	24%	\$45,136.20	\$8,314.56	\$7,126.77	\$5,938.97	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E20	X210-48T SED/24G/2x10GE 2x1GE	\$70,995.26	24%	\$53,956.40	\$9,939.34	\$8,519.43	\$7,099.53	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E20-HO	X210-48T SED/24G/2x10GE 2x1GE/HO	\$40,661.69	24%	\$30,902.88	\$5,692.64	\$4,879.40	\$4,066.17	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E21	X210-48T SED/48G/2x10GE 2x1GE	\$73,039.49	24%	\$55,510.01	\$10,225.53	\$8,764.74	\$7,303.95	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SAS-E21-HO	X210-48T SED/48G/2x10GE 2x1GE/HO	\$41,833.14	24%	\$31,793.19	\$5,856.64	\$5,019.98	\$4,183.31	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-003	X210-12T/24G/2x10GE 2x1GE	\$29,541.50	24%	\$22,451.54	\$4,135.81	\$3,544.98	\$2,954.15	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-003-HO	X210-12T/24G/2x10GE 2x1GE/HO	\$24,214.99	24%	\$18,403.39	\$3,390.10	\$2,905.80	\$2,421.50	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-003-P	PROMO X210-12T/24G/2x10GE 2x1GE	\$14,473.00	10%	\$13,025.70	\$2,026.22	\$1,736.76	\$1,447.30	\$0.00	\$0.00	\$0.00	UE	ISILON	
X210-SATA-004	X210-12T/48G/2x10GE 2x1GE	\$30,543.44	24%	\$23,213.01	\$4,276.08	\$3,665.21	\$3,054.34	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-004-HO	X210-12T/48G/2x10GE 2x1GE/HO	\$25,015.13	24%	\$19,011.50	\$3,502.12	\$3,001.82	\$2,501.51	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-006	X210-24T/24G/2x10GE 2x1GE	\$43,046.97	24%	\$32,715.70	\$6,026.58	\$5,165.64	\$4,304.70	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-006-HO	X210-24T/24G/2x10GE 2x1GE/HO	\$25,313.79	24%	\$19,238.48	\$3,543.93	\$3,037.66	\$2,531.38	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-007	X210-24T/48G/2x10GE 2x1GE	\$44,253.49	24%	\$33,632.83	\$6,195.52	\$5,310.45	\$4,425.37	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-007-HO	X210-24T/48G/2x10GE 2x1GE/HO	\$26,115.95	24%	\$19,848.12	\$3,656.23	\$3,133.91	\$2,611.59	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-008	X210-24T/6GB/2x10GE 2x1GE	\$27,068.44	24%	\$20,572.01	\$3,789.58	\$3,248.21	\$2,706.84	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-010	X210-36T/24G/2x10GE 2x1GE	\$50,114.00	24%	\$38,086.64	\$7,015.96	\$6,013.68	\$5,011.40	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-010-HO	X210-36T/24G/2x10GE 2x1GE/HO	\$30,401.17	24%	\$23,104.89	\$4,256.16	\$3,648.14	\$3,040.12	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-011	X210-36T/48G/2x10GE 2x1GE	\$52,413.51	24%	\$39,834.27	\$7,337.89	\$6,289.62	\$5,241.35	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-011-HO	X210-36T/48G/2x10GE 2x1GE/HO	\$31,295.14	24%	\$23,784.31	\$4,381.32	\$3,755.42	\$3,129.51	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-012	X210-36T/6GB/2x10GE 2x1GE	\$48,405.77	24%	\$36,788.39	\$6,776.81	\$5,808.69	\$4,840.58	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-014	X210-48T/48G/2x10GE 2x1GE	\$58,431.19	24%	\$44,407.70	\$8,180.37	\$7,011.74	\$5,843.12	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-014-HO	X210-48T/48G/2x10GE 2x1GE/HO	\$33,466.51	24%	\$25,434.55	\$4,685.31	\$4,015.98	\$3,346.65	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-015	X210-48T/24G/2x10GE 2x1GE	\$56,795.60	24%	\$43,164.66	\$7,951.38	\$6,815.47	\$5,679.56	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-015-HO	X210-48T/24G/2x10GE 2x1GE/HO	\$32,529.15	24%	\$24,722.15	\$4,554.08	\$3,903.50	\$3,252.92	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-S01	X210-11T+200G SSD/6GB/2x10GE 2x1GE	\$39,028.12	24%	\$29,661.37	\$5,463.94	\$4,683.37	\$3,902.81	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-S03	X210-11T+200G SSD/24G/2x10GE 2x1GE	\$39,259.18	24%	\$29,836.98	\$5,496.29	\$4,711.10	\$3,925.92	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-S03-HO	X210-11T+200G SSD/24G/2x10GE 2x1GE/HO	\$27,800.98	24%	\$21,128.74	\$3,892.14	\$3,336.12	\$2,780.10	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-S03-P	PROMO X210-11T+200G SSD/24G/2x10GE 2x1GE	\$14,473.00	10%	\$13,025.70	\$2,026.22	\$1,736.76	\$1,447.30	\$0.00	\$0.00	\$0.00	UE	ISILON	
X210-SATA-S04	X210-11T+200G SSD/48G/2x10GE 2x1GE	\$41,657.57	24%	\$31,659.75	\$5,832.06	\$4,998.91	\$4,165.76	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-S04-HO	X210-11T+200G SSD/48G/2x10GE 2x1GE/HO	\$28,637.44	24%	\$21,764.45	\$4,009.24	\$3,436.49	\$2,863.74	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-S07	X210-11T+800G SSD/24G/2x10GE 2x1GE	\$54,278.15	24%	\$41,251.39	\$7,598.94	\$6,513.38	\$5,427.81	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-S07-HO	X210-11T+800G SSD/24G/2x10GE 2x1GE/HO	\$38,147.26	24%	\$28,991.92	\$5,340.62	\$4,577.67	\$3,814.73	\$0.00	\$0.00	\$0.00	IS	ISILON	
X210-SATA-S08	X210-11T+800G SSD/48G/2x10GE 2x1GE	\$56,037.84	24%	\$42,588.76	\$7,845.30	\$6,724.54	\$5,603.78	\$0.00	\$0.00	\$0.00	IS	ISILON	



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
X210-SATA-S08-HO	X210-11T+800G SSD/48G/2x10GE 2x1GE/HO	\$39,060.41	24%	\$29,685.91	\$5,468.46	\$4,687.25	\$3,906.04	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S10	X210-12T+1.2 T SSD/48G/2x10GE 2x1GE	\$76,565.95	24%	\$58,190.12	\$10,719.23	\$9,187.91	\$7,656.59	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S12	X210-12T+4.8T SSD/24G/2x10GE 2x1GE	\$155,054.04	24%	\$117,841.07	\$21,707.57	\$18,606.48	\$15,505.40	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S13	X210-12T+4.8T SSD/48G/2x10GE 2x1GE	\$156,629.09	24%	\$119,038.11	\$21,928.07	\$18,795.49	\$15,662.91	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S14	X210-18T+1.2T SSD/24G/2x10GE 2x1GE	\$76,330.85	24%	\$58,011.45	\$10,686.32	\$9,159.70	\$7,633.09	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S15	X210-18T+1.2T SSD/48G/2x10GE 2x1GE	\$77,503.31	24%	\$58,902.52	\$10,850.46	\$9,300.40	\$7,750.33	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S18	X210-20T+400G SSD/24G/2x10GE 2x1GE	\$49,834.51	24%	\$37,874.23	\$6,976.83	\$5,980.14	\$4,983.45	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S18-HO	X210-20T+400G SSD/24G/2x10GE 2x1GE/HO	\$32,557.40	24%	\$24,743.62	\$4,558.04	\$3,906.89	\$3,255.74	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S19	X210-20T+400G SSD/48G/2x10GE 2x1GE	\$52,198.60	24%	\$39,670.94	\$7,307.80	\$6,263.83	\$5,219.86	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S19-HO	X210-20T+400G SSD/48G/2x10GE 2x1GE/HO	\$33,431.20	24%	\$25,407.71	\$4,680.37	\$4,011.74	\$3,343.12	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S21	X210-22T+800G SSD/24G/2x10GE 2x1GE	\$61,416.82	24%	\$46,676.78	\$8,598.35	\$7,370.02	\$6,141.68	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S21-HO	X210-22T+800G SSD/24G/2x10GE 2x1GE/HO	\$39,248.08	24%	\$29,828.54	\$5,494.73	\$4,709.77	\$3,924.81	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S22	X210-22T+800G SSD/48G/2x10GE 2x1GE	\$62,566.07	24%	\$47,550.21	\$8,759.25	\$7,507.93	\$6,256.61	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S22-HO	X210-22T+800G SSD/48G/2x10GE 2x1GE/HO	\$40,161.23	24%	\$30,522.53	\$5,622.57	\$4,819.35	\$4,016.12	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S23	X210-27T+600G SSD/6GB/2x10GE 2x1GE	\$61,393.61	24%	\$46,659.14	\$8,595.11	\$7,367.23	\$6,139.36	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S25	X210-27T+600G SSD/24G/2x10GE 2x1GE	\$61,472.32	24%	\$46,718.96	\$8,606.12	\$7,376.68	\$6,147.23	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S26	X210-27T+600G SSD/48G/2x10GE 2x1GE	\$64,023.07	24%	\$48,657.53	\$8,963.23	\$7,682.77	\$6,402.31	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S26-HO	X210-27T+600G SSD/48G/2x10GE 2x1GE	\$41,890.65	24%	\$31,836.89	\$5,864.69	\$5,026.88	\$4,189.07	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S28	X210-33T+800G SSD/24G/2x10GE 2x1GE	\$70,188.06	24%	\$53,342.93	\$9,826.33	\$8,422.57	\$7,018.81	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S28-HO	X210-33T+800G SSD/24G/2x10GE 2x1GE/HO	\$44,359.68	24%	\$33,713.36	\$6,210.35	\$5,323.16	\$4,435.97	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S29	X210-33T+800G SSD/48G/2x10GE 2x1GE	\$71,890.24	24%	\$54,636.58	\$10,064.63	\$8,626.83	\$7,189.02	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S29-HO	X210-33T+800G SSD/48G/2x10GE 2x1GE/HO	\$45,340.42	24%	\$34,458.72	\$6,347.66	\$5,440.85	\$4,534.04	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S32	X210-6T+1.2T SSD/24G/2x10GE 2x1GE	\$69,532.21	24%	\$52,844.48	\$9,734.51	\$8,343.86	\$6,953.22	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S32-HO	X210-6T+1.2T SSD/24G/2x10GE 2x1GE	\$46,004.35	24%	\$34,963.31	\$6,440.61	\$5,520.52	\$4,600.43	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S33	X210-6T+1.2T SSD/48G/2x10GE 2x1GE	\$70,705.68	24%	\$53,736.32	\$9,898.79	\$8,484.68	\$7,070.57	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
X210-SATA-S34	X210-32T+3.2T SSD/24G/2x10GE 2x1GE	\$130,392.06	24%	\$99,097.97	\$18,254.89	\$15,647.05	\$13,039.21	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S35	X210-32T+3.2T SSD/48G/2x10GE 2x1GE	\$132,037.74	24%	\$100,348.68	\$18,485.28	\$15,844.53	\$13,203.77	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S37	X210-20T+1.6T SSD/24G/2x10GE 2x1GE	\$78,390.22	24%	\$59,576.57	\$10,974.63	\$9,406.83	\$7,839.02	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S38	X210-20T+1.6T SSD/48G/2x10GE 2x1GE	\$79,279.15	24%	\$60,252.15	\$11,099.08	\$9,513.50	\$7,927.91	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S40	X210-30T+1.6T SSD/24G/2x10GE 2x1GE	\$87,545.89	24%	\$66,534.88	\$12,256.42	\$10,505.51	\$8,754.59	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S41	X210-30T+1.6T SSD/48G/2x10GE 2x1GE	\$89,118.92	24%	\$67,730.38	\$12,476.65	\$10,694.27	\$8,911.89	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S41-HO	X210-30T+1.6T SSD/48G/2x10GE 2x1GE/HO	\$59,385.70	24%	\$45,133.13	\$8,314.00	\$7,126.28	\$5,938.57	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S43	X210-44T+800G SSD/24G/2x10GE 2x1GE	\$76,924.14	24%	\$58,462.35	\$10,769.38	\$9,230.90	\$7,692.41	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S43-HO	X210-44T+800G SSD/24G/2x10GE 2x1GE/HO	\$46,497.75	24%	\$35,338.29	\$6,509.68	\$5,579.73	\$4,649.77	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S44	X210-44T+800G SSD/48G/2x10GE 2x1GE	\$78,602.11	24%	\$59,737.60	\$11,004.30	\$9,432.25	\$7,860.21	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S44-HO	X210-44T+800G SSD/48G/2x10GE 2x1GE/HO	\$47,511.79	24%	\$36,108.96	\$6,651.65	\$5,701.42	\$4,751.18	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S46	X210-40T+1.6T SSD/24G/2x10GE 2x1GE	\$93,593.83	24%	\$71,131.31	\$13,103.14	\$11,231.26	\$9,359.38	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S46-HO	X210-40T+1.6T SSD/24G/2x10GE 2x1GE	\$60,496.61	24%	\$45,977.42	\$8,469.53	\$7,259.59	\$6,049.66	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S47	X210-40T+1.6T SSD/48G/2x10GE 2x1GE	\$95,234.47	24%	\$72,378.20	\$13,332.83	\$11,428.14	\$9,523.45	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S47-HO	X210-40T+1.6T SSD/48G/2x10GE 2x1GE	\$61,557.07	24%	\$46,783.37	\$8,617.99	\$7,386.85	\$6,155.71	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S49	X210-10T+1.6T SSD/24G/2x10GE 2x1GE	\$71,530.03	24%	\$54,362.82	\$10,014.20	\$8,583.60	\$7,153.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X210-SATA-S50	X210-10T+1.6T SSD/48G/2x10GE 2x1GE	\$73,188.82	24%	\$55,623.50	\$10,246.44	\$8,782.66	\$7,318.88	\$0.00	\$0.00	\$0.00	IS	ISILON
X2-16GB-FC-LR-KIT	XtremIO - 16G FC LR Kit	\$4,088.00	25%	\$3,066.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-1920-18SSD-BA	XtremIO X2 1.92TB SAS 18SSD BA	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-1920-18SSD-EL	XtremIO X2 34.56TB TLA Cap Pack Fac	\$154,802.34	25%	\$116,101.76	\$18,576.28	\$15,480.23	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-1920-18SSD-ELF	XtremIO X2 34.56TB TLA Cap Pack Fld	\$154,802.34	25%	\$116,101.76	\$18,576.28	\$15,480.23	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-1920-18SSD-ELFF	XtremIO X2 34.56TB FIPS TLA Cap Pack Fd	\$154,802.34	25%	\$116,101.76	\$18,576.28	\$15,480.23	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-1920-18SSD-F-BA	XtremIO X2-R-1.92TB SAS18SSD FIPS BA-Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-1920-2SSD	XtremIO X2 1.92TB SAS 2SSD Fac	\$33,726.00	25%	\$25,294.50	\$4,047.12	\$3,372.60	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-1920-2SSD-EL	XtremIO X2 3.84TB TLA Cap Pack Fac	\$17,200.26	25%	\$12,900.20	\$2,064.03	\$1,720.03	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-1920-2SSD-ELA-U	XtremIO X2 3.84TB TLA Cap Pack Upg	\$20,692.43	25%	\$15,519.32	\$2,483.09	\$2,069.24	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
X2-1920-2SSD-ELF	XtremIO X2 3.84TB FIPS TLA Cap Pack Fac	\$17,200.26	25%	\$12,900.20	\$2,064.03	\$1,720.03	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-1920-2SSD-EL-F	XtremIO X2 3.84TB TLA Cap Pack Fld	\$17,200.26	25%	\$12,900.20	\$2,064.03	\$1,720.03	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-1920-2SSD-ELF-F	XtremIO X2 3.84TB FIPS TLA Cap Pack Fld	\$17,200.26	25%	\$12,900.20	\$2,064.03	\$1,720.03	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-1920-2SSD-ELF-U	XtremIO X2 3.84TB FIPS TLA Cap Pack Upg	\$20,692.43	25%	\$15,519.32	\$2,483.09	\$2,069.24	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-1920-2SSD-FD	XtremIO X2 1.92TB SAS 2SSD Fld	\$33,726.00	25%	\$25,294.50	\$4,047.12	\$3,372.60	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-1920-2SSD-F-FA	XtremIO X2-R 1.92TB SAS FIPS 2SSD Fac	\$33,726.00	25%	\$25,294.50	\$4,047.12	\$3,372.60	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-1920-2SSD-F-FD	XtremIO X2-R 1.92TB SAS FIPS 2SSD Fld	\$33,726.00	25%	\$25,294.50	\$4,047.12	\$3,372.60	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-1920-2SSD-F-U	XtremIO X2-R 1920GB SAS FIPS 2SSD Upg	\$40,573.40	25%	\$30,430.05	\$4,868.81	\$4,057.34	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-1920-2SSD-U	XtremIO X2 1.92TB SAS 2 SSD UG	\$40,573.40	25%	\$30,430.05	\$4,868.81	\$4,057.34	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-1920-6SSD	XtremIO X2 1.92TB SAS 6SSD	\$1.00	25%	\$0.75	\$12,141.36	\$10,117.80	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-1920-6SSD-ELA-U	XtremIO X2 11.52TB TLA Cap Pack Upg	\$72,051.00	25%	\$54,038.25	\$8,646.12	\$7,205.10	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-1920-6SSD-FD	XtremIO X2 1.92TB SAS 6SSD Fld	\$1.00	25%	\$0.75	\$12,141.36	\$10,117.80	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-1920-6SSD-U	XtremIO X2 1.92TB SAS 6SSD UG	\$121,618.00	25%	\$91,213.50	\$14,594.16	\$12,161.80	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-1920-SSD	XtremIO X2-R 1.92TB SAS SSD Fac	\$16,863.00	25%	\$12,647.25	\$2,023.56	\$1,686.30	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X-2200SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD2200	\$7,500.00	15%	\$6,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN	
X2-3840-18SSD-BA	XtremIO X2-R 3.84TB SAS 18SSD BA	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-3840-18SSD-F-BA	XtremIO X2-R 3840GB SAS FIPS 18SSD BA	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-3840-2SSD	XtremIO X2 3.84TB SAS 2SSD Fac	\$66,634.40	25%	\$49,975.80	\$7,996.13	\$6,663.44	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-3840-2SSD-EL	XtremIO X2 7.68TB TLA Cap Pack Fac	\$33,983.54	25%	\$25,487.66	\$4,078.03	\$3,398.35	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-3840-2SSD-ELF	XtremIO X2 7.68TB FIPS TLA Cap Pack Fac	\$33,983.54	25%	\$25,487.66	\$4,078.03	\$3,398.35	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-3840-2SSD-EL-F	XtremIO X2 7.68TB TLA Cap Pack Fld	\$33,983.54	25%	\$25,487.66	\$4,078.03	\$3,398.35	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-3840-2SSD-ELF-F	XtremIO X2 7.68TB FIPS TLA Cap Pack Fld	\$33,983.54	25%	\$25,487.66	\$4,078.03	\$3,398.35	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-3840-2SSD-ELF-U	XtremIO X2 7.68TB FIPS TLA Cap Pack Upg	\$40,811.53	25%	\$30,608.65	\$4,897.38	\$4,081.15	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-3840-2SSD-EL-U	XtremIO X2 7.68TB TLA Cap Pack Upg	\$40,811.53	25%	\$30,608.65	\$4,897.38	\$4,081.15	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-3840-2SSD-FD	XtremIO X2 3.84TB SAS 2SSD Fld	\$66,634.40	25%	\$49,975.80	\$7,996.13	\$6,663.44	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-3840-2SSD-F-FA	XtremIO X2-R 3.84TB SAS FIPS 2SSD Fac	\$66,634.40	25%	\$49,975.80	\$7,996.13	\$6,663.44	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-3840-2SSD-F-FD	XtremIO X2-R 3.84TB SAS FIPS 2SSD Fld	\$66,634.40	25%	\$49,975.80	\$7,996.13	\$6,663.44	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-3840-2SSD-F-U	XtremIO X2-R 3840GB SAS FIPS 2SSD Upg	\$80,022.60	25%	\$60,016.95	\$9,602.71	\$8,002.26	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-3840-2SSD-U	XtremIO X2 3.84TB SAS 2SSD UG	\$80,022.60	25%	\$60,016.95	\$9,602.71	\$8,002.26	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-400-18SSD	XtremIO X2-S 400GB SAS 18SSD Fac	\$84,345.66	25%	\$63,259.25	\$10,121.48	\$8,434.57	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-400-18SSD-BA	XtremIO X2-S 400GB SAS 18SSD Base	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	
X2-400-18SSD-EL	XtremIO X2-S 7.2TB TLA HW Cap Pack Fac	\$43,015.98	25%	\$32,261.99	\$5,161.92	\$4,301.60	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
X2-400-18SSD-EL-FD	XtremIO X2-S 7.2TB TLA HW Cap Pack Fld	\$43,015.98	25%	\$32,261.99	\$5,161.92	\$4,301.60	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-400-18SSD-FD	XtremIO X2-S 400GB SAS 18SSD Fld	\$84,345.66	25%	\$63,259.25	\$10,121.48	\$8,434.57	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-400-2SSD	XtremIO X2-S 400GB SAS 2SSD Fac	\$9,371.74	25%	\$7,028.81	\$1,124.61	\$937.17	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-400-2SSD-EL	XtremIO X2-S 0.8TB TLA Cap Pack Fac	\$4,779.89	25%	\$3,584.92	\$573.59	\$477.99	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-400-2SSD-ELA-U	XtremIO X2-S 0.8 TB TLA Cap Pack Up	\$5,733.42	25%	\$4,300.07	\$688.01	\$573.34	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-400-2SSD-EL-FD	XtremIO X2-S 0.8TB TLA Cap Pack Fld	\$4,779.89	25%	\$3,584.92	\$573.59	\$477.99	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-400-2SSD-FD	XtremIO X2-S 400GB SAS 2SSD Fld	\$9,371.74	25%	\$7,028.81	\$1,124.61	\$937.17	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-400-2SSD-U	XtremIO X2-S 400GB SAS 2 SSD UG	\$11,242.00	25%	\$8,431.50	\$1,349.04	\$1,124.20	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-400-6SSD	XtremIO X2-S 400GB SAS 6SSD Fac	\$1.00	25%	\$0.75	\$3,372.60	\$2,810.50	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-400-6SSD-ELA-U	XtremIO X2-S 2.4TB TLA Cap Pack Upg	\$19,954.55	25%	\$14,965.91	\$2,394.55	\$1,995.46	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-400-6SSD-FD	XtremIO X2-S 400GB SAS 6SSD Fld	\$1.00	25%	\$0.75	\$3,372.60	\$2,810.50	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-400-6SSD-U	XtremIO X2-S 400GB SAS 6SSD UG	\$33,726.00	25%	\$25,294.50	\$4,047.12	\$3,372.60	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-400-SSD	XtremIO X2-S 400GB SAS SSD Fac	\$4,701.20	25%	\$3,525.90	\$564.14	\$470.12	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X-2500SPMOD	SPARE, STORAGE PROCESSOR W/O DIMMS, DD2500	\$13,351.00	26%	\$9,879.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X2-BRICK-KIT	XtremIO X2 X-Brick Instl Kit Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-BRICK-KIT-EMC	XtremIO X2 X-Brick Instl Kit EMC Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-BRICK-KIT-EMC-U	XtremIO X2 X-Brick Instl Kit EMC UG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-BRICK-KIT-U	XtremIO X2 X-Brick Instl Kit UG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-CMD	XtremIO X2 Cable Management Duct Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-CMD-F	XtremIO X2 Cable Management Duct Fld	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-CMD-U	XtremIO X2 Cable Management Duct UG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-DAE	XtremIO X2 - Flash Drv enc fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-DAE-FD	XtremIO X2- Flash Drv enc Fld	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-DAE-U	XtremIO X2 Flash Drv enc UG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X-2G-MNVRM	SPARE, DD, NVRAM, IO MODULE, 2GB, DD2500	\$2,000.00	26%	\$1,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X2-HD-CTRL	XtremIO X2-R Storage Controller Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-HD-CTRL-FD	XtremIO X2-R Storage Controller Fld	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-HD-CTRL-U	XtremIO X2-R Storage Controller UG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT HARDWARE
X2-HD-FIPS-TAG	XtremIO X2-R 1.92TB FIPS PSNT Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-HD-FIPS-TAG-FD	XtremIO X2-R 1.92TB FIPS PSNT Fld	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-HD-NE-TAG	XtremIO X2-R 1.92TB No Encryp PSNT Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-HD-NE-TAG-FD	XtremIO X2-R 1.92TB No Encryp PSNT Fld	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-HD-SWITCH	XtremIO X2-R InfiniBand Switch Fac(EMC OEM Products)	\$30,000.00	15%	\$25,500.00	\$2,100.00	\$1,500.00	\$1,050.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-HD-SWITCH-FD	XtremIO X2-R InfiniBand Switch Fld(EMC OEM Products)	\$30,000.00	15%	\$25,500.00	\$2,100.00	\$1,500.00	\$1,050.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-HD-SWITCH-KIT	XtremIO X2-R InfiniBand Switch Kit Fac(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-HD-SWITCH-KIT-U	XtremIO X2-R InfiniBand Switch Kit FD/UG(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-HD-SWITCH-U	XtremIO X2-R InfiniBand Switch UG(EMC OEM Products)	\$30,000.00	15%	\$25,500.00	\$2,100.00	\$1,500.00	\$1,050.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-HD-TAG	XtremIO X2-R 1.92TB PSNT Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
X2-HD-TAG-FD	XtremIO X2-R 1.92TB PSNT Field	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-IB-10M-U	X2-10m Copper IB Cable Kit-Field/Upg	\$3,883.60	25%	\$2,912.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-IB-2M-U	X2-2m Copper IB Cable Kit - Field/ Upg	\$817.60	25%	\$613.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-IB-30M-U	X2-30m Copper IB Cable Kit-Field/Upg	\$13,797.00	25%	\$10,347.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-IB-3M-U	X2-3m Copper IB Cable Kit -Field/Upg	\$1,277.50	25%	\$958.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-IB-4M-U	X2-4mCopper IB Cable Kit -Field/Upg	\$1,277.50	25%	\$958.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-IB-5M-U	X2-5m Copper IB Cable Kit -Field/Upg	\$2,044.00	25%	\$1,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-IB-8M-U	X2-8m Copper IB Cable Kit -Field/Upg	\$2,963.80	25%	\$2,222.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-IB-LABEL-U	XtremIO - Dispersion IB Label Kit	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-IB-SINGLE	X2-Single X-Brick IB Cbl Kit-Fact Inst(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-IB-SINGLE-U	X2-Single X-Brick IB Cbl Kit-Upgrade(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-IB-XB1	X2 - X-Brick 1 IB Cable Kit-Fact Inst(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-IB-XB1-U	X2 - X-Brick 1 IB Cable Kit - Field/Upg(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-IB-XB2	X2 - X-Brick 2 IB Cable Kit-Fact Inst(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-IB-XB2-U	X2 - X-Brick 2 IB Cable Kit - Field/Upg(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-IB-XB3	X2 - X-Brick 3 IB Cable Kit-Fact Inst(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-IB-XB3-U	X2 - X-Brick 3 IB Cable Kit - Field/Upg(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-IB-XB4	X2 - X-Brick 4 IB Cable Kit-Fact Inst(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-IB-XB4-U	X2 - X-Brick 4 IB Cable Kit - Field/Upg(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-PDU-D	XtremIO X2 - 3 Phase PDU, Delta	\$3,781.40	25%	\$2,836.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-PDU-US	XTREMIO - SINGLE PHASE PDU, US	\$817.60	25%	\$613.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-PDU-Y	XtremIO X2 - 3 Phase PDU, Wye	\$3,781.40	25%	\$2,836.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-PWR-DELTA-RS	X2 - 3-Phase Delta Power Rus Stow NA+JP	\$4,394.60	25%	\$3,295.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-PWR-DELTA-US	X2 - 3-Phase Delta Power NA+JP	\$3,781.40	25%	\$2,836.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-PWR-SINGLE-JUMP	XtremIO - Single Phase PDU Jumper	\$255.50	25%	\$191.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT HARDWARE
X2-PWR-SINGLE-RS	XtremIO- Single Phase Power RS NA + JP	\$4,394.60	25%	\$3,295.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT HARDWARE
X2-PWR-SINGLE-US	XtremIO - Single Phase Power NA + JP	\$1,839.60	25%	\$1,379.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT HARDWARE
X2-PWR-WYE-US	XtremIO - 3-Phase Wye Power NA + JP	\$1,839.60	25%	\$1,379.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-RACK CONV	XtremIO - Conversion to 3rd Party Rack	\$715.40	25%	\$536.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-RACK-1PHASE-40U	XtremIO - 40U Deep Cabinet Single Phase	\$4,803.40	25%	\$3,602.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-RACK-3PDELT-40U	XtremIO - 40U Deep Cabinet Delta	\$5,927.60	25%	\$4,445.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-RACK-3PWYE-40U	XtremIO - 40U Deep Cabinet Wye	\$5,927.60	25%	\$4,445.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-RACK-D-40U	XtremIO- 40U Deep Cabinet 3-Phase Delta	\$5,927.60	25%	\$4,445.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
X2-RACK-S-40U	XtremIO - 40U Deep Cabinet Single Phase	\$4,803.40	25%	\$3,602.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-RACK-Y-40U	XtremIO - 40U Deep Cabinet 3-Phase Wye	\$5,927.60	25%	\$4,445.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-SD-BASE-ELA	XtremIO X2-S TLA X-Brick Base	\$146,963.60	25%	\$110,222.70	\$17,635.63	\$14,696.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-SD-BASE-ELA-FD	XtremIO X2-S TLA HW Base Fld	\$146,963.60	25%	\$110,222.70	\$17,635.63	\$14,696.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-SD-BASE-ELA-U	XtremIO X2S Base CF Upg	\$176,380.85	25%	\$132,285.64	\$21,165.70	\$17,638.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	X2-T HARDWARE
X2-SD-CTRL	XtremIO X2-S Storage Controller Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-SD-CTRL-FD	XtremIO X2-S Storage Controller Fld	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-SD-CTRL-U	XtremIO X2-S Storage Controller UG	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT HARDWARE
X2-SD-NE-TAG	XtremIO X2-S No Encryp PSNT Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-SD-NE-TAG-FD	XtremIO X2-S No Encryp PSNT Fld	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-SD-SWITCH	XtremIO X2-S InfiniBand Switch Fac(EMC OEM Products)	\$13,500.00	15%	\$11,475.00	\$945.00	\$675.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-SD-SWITCH-FD	XtremIO X2-S InfiniBand Switch Fld(EMC OEM Products)	\$13,500.00	15%	\$11,475.00	\$945.00	\$675.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-SD-SWITCH-KIT	XtremIO X2-S InfiniBand Switch Kit Fac(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-SD-SWITCH-KIT-U	XtremIO X2-S InfiniBand Switch Kit FD/UG(EMC OEM Products)	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-SD-SWITCH-U	XtremIO X2-S InfiniBand Switch UG(EMC OEM Products)	\$13,500.00	15%	\$11,475.00	\$945.00	\$675.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	E	XT2 3RD PARTY HW
X2-SD-TAG	XtremIO X2-S PSNT Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-SD-TAG-FD	XtremIO X2-S PSNT Fld	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-T-BASE-ELA	XtremIO X2-T Base ELA Fac	\$174,762.00	25%	\$131,071.50	\$20,971.44	\$17,476.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	X2-T HARDWARE
X2-T-BASE-ELA-FD	XtremIO X2-T BASE ELA Fld	\$174,762.00	25%	\$131,071.50	\$20,971.44	\$17,476.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	X2-T HARDWARE
X2-T-CTRL	XtremIO X2-T Storage Controller Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	X2-T HARDWARE
X2-T-CTRL-FD	XtremIO X2-T Storage Controller Fld	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	X2-T HARDWARE
X2-T-FIPS-TAG	XtremIO X2-T FIPS PSNT Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-T-FIPS-TAG-FD	XtremIO X2-T FIPS PSNT Fld	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-T-NE-TAG	XtremIO X2-T No Encryp PSNT Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	X2-T HARDWARE
X2-T-NE-TAG-FD	XtremIO X2-T No Encryp PSNT Fld	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	X2-T HARDWARE
X2-T-TAG	XtremIO X2-T PSNT Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	X2-T HARDWARE
X2-T-TAG-FD	XtremIO X2-T PSNT Fld	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	X2-T HARDWARE
X-2UA-RISRPG	SPARE RISER MODULE DD140 160 610 620 630	\$2,200.00	26%	\$1,628.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-2UB-1TB	SPAREHDD1TB W/DD620 CARRIER3G	\$924.30	26%	\$683.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-2UB-BEZEL	SPAREBEZELDD160620	\$102.70	26%	\$76.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-2UB-RISRPG	SPARE RISER MODULE DD140 160 610 620 630	\$2,200.00	26%	\$1,628.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-2UC-2TBS	SPARE DD HDD,2TB SAS W/2200 CARRIER	\$1,800.00	15%	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
X-2UC-3TBS	SPARE,DD,HDD,3TB SAS,W/2500 CARRIER	\$2,772.90	26%	\$2,051.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-2UC-4TBS	HDD REVENUE SPARE	\$785.46	15%	\$667.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-2UC-BEZEL	SPARE,DD,BEZEL,DD2500	\$102.70	26%	\$76.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-2UC-CHASS	SPARE,CHASS W/O HDD,STORPROC,DD2500	\$2,054.00	26%	\$1,519.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
X-2UC-FAN	SPARE,DD,FAN,DD2500	\$179.73	26%	\$133.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-2UC-NVBB	SPARE,DD,BBU,NVRAM,DD2500	\$1,129.70	26%	\$835.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-2UC-URAIL	SPARE,UNIV RAILKIT,DD2500	\$184.86	26%	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-2UC-VLTBB	SPARE DD BBU VAULT DD2200	\$1,100.00	15%	\$935.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
X2-UHD-FIPS-TAG	XtremIO X2-R 3.84TB FIPS PSNT Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-UHD-FIPS-TAG-FD	XtremIO X2-R 3.84TB FIPS PSNT Fld	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-UHD-NE-TAG	XtremIO X2-R 3.84TB No Encryp PSNT Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	X2-T HARDWARE
X2-UHD-NE-TAG-FD	XtremIO X2-R 3.84TB No Encryp PSNT Fld	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	X2-T HARDWARE
X2-UHD-TAG	XtremIO X2R 3.84TB PSNT Fac	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	X2-T HARDWARE
X2-UHD-TAG-FD	XtremIO X2R 3.84TB PSNT Fld	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	X2-T HARDWARE
X2-VRACK-F	X2 Field Shipping Container Fld	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-VRACK-U	X2 Field Shipping Container Upg	\$1.00	25%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-XMS	XtremIO X2 Physical Mgmt Server Fac	\$24,017.00	25%	\$18,012.75	\$2,882.04	\$2,401.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-XMS-FD	XtremIO X2 Physical Mgmt Server Fld	\$24,017.00	25%	\$18,012.75	\$2,882.04	\$2,401.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-XMS-U	XtremIO X2 Physical Mgmt Server UG	\$24,017.00	25%	\$18,012.75	\$2,882.04	\$2,401.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X2-XMS-UFD	XtremIO X2 Physical Mgmt Server UFD	\$24,017.00	25%	\$18,012.75	\$2,882.04	\$2,401.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	X2	XT2 HARDWARE
X-32G-XDRAM	32G DIMM REVENUE SPARE	\$1,200.34	15%	\$1,020.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X400AF_CPCTY_CUBE	PowerProtect X400 AF Capacity Cube	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE
X400AF_CPCTY_TLA	PowerProtect X400 AF Capacity Cube	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE
X-400FAN-CT	SPARE FAN CENTER DD400 AND DD500	\$139.67	26%	\$103.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X400H_CAPACITY_PCK	PowerProtect X400H Capacity Pack	\$112,139.52	15%	\$95,318.59	\$20,185.11	\$17,942.32	\$15,699.53	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE
X400H_CPCTY_CUBE	PowerProtect X400 Hybrid Capacity Cube	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE
X400H_CPCTY_PCK_UP	PowerProtect X400H UPG Capacity Pack	\$140,174.40	15%	\$119,148.24	\$25,231.39	\$22,427.90	\$19,624.42	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE
X400H_CPCTY_TLA	PowerProtect X400 Hybrid Capacity Cube	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA PROT INTEGRATED APPLIANCE
X400-SATA-S22	X400-32T+400G SSD/24G/4x1GE	\$1.00	24%	\$0.76	\$12,277.61	\$10,523.67	\$8,769.72	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X400-SATA-S23	X400-32T+400G SSD/24G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$12,577.79	\$10,780.96	\$8,984.14	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X400-SATA-S34	X400-32T+400G SSD/48G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$12,790.25	\$10,963.07	\$9,135.89	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X400-SATA-S35	X400-32T+400G SSD/96G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$13,147.92	\$11,269.64	\$9,391.37	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X400-SATA-S44	X400-32T+400G SSD/48G/4x1GE	\$1.00	24%	\$0.76	\$12,490.21	\$10,705.89	\$8,921.58	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X400-SATA-S45	X400-32T+400G SSD/96G/4x1GE	\$1.00	24%	\$0.76	\$12,847.74	\$11,012.35	\$9,176.96	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X400-SATA-S46	X400-32T+400G SSD/192G/4x1GE	\$1.00	24%	\$0.76	\$14,681.72	\$12,584.33	\$10,486.94	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X400-SATA-S47	X400-32T+400G SSD/192G/2x10GE SFP+2x1GE	\$1.00	24%	\$0.76	\$14,981.75	\$12,841.50	\$10,701.25	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E01	X410-144T SED/64G/2x10GE+2x1GE	\$199,169.54	24%	\$151,368.85	\$27,883.74	\$23,900.34	\$19,916.95	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E01-HO	X410-144T SED/64G/2x10GE 2x1GE/HO	\$93,880.39	24%	\$71,349.10	\$13,143.25	\$11,265.65	\$9,388.04	\$0.00	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
X410-SAS-E02	X410-144T SED/32G/2x10GE+2x1GE	\$195,459.44	24%	\$148,549.17	\$27,364.32	\$23,455.13	\$19,545.94	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E02-HO	X410-144T SED/32G/2x10GE 2x1GE/HO	\$95,791.43	24%	\$72,801.49	\$13,410.80	\$11,494.97	\$9,579.14	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E03-HO	X410-144T SED/128G/2x10GE 2x1GE/HO	\$100,077.67	24%	\$76,059.03	\$14,010.87	\$12,009.32	\$10,007.77	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E04-HO	X410-144T SED/256G/2x10GE 2x1GE/HO	\$109,770.12	24%	\$83,425.29	\$15,367.82	\$13,172.41	\$10,977.01	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E05-HO	X410-136T/1.6T SSD-SED/32G/2x10GE 2x1/HO	\$122,022.41	24%	\$92,737.03	\$17,083.14	\$14,642.69	\$12,202.24	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E06-HO	X410-136T/1.6T SSD-SED/64G/2x10GE 2x1/HO	\$123,942.53	24%	\$94,196.32	\$17,351.95	\$14,873.10	\$12,394.25	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E07-HO	X410-136T/1.6T SSD-SED/128G/2x10GE/HO	\$128,248.95	24%	\$97,469.20	\$17,954.85	\$15,389.87	\$12,824.89	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E08-HO	X410-136T/1.6T SSD-SED/256G/2x10GE/HO	\$137,987.81	24%	\$104,870.74	\$19,318.29	\$16,558.54	\$13,798.78	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E09-HO	X410-128T/3.2T SSD-SED/32G/2x10GE/HO	\$154,854.26	24%	\$117,689.24	\$21,679.60	\$18,582.51	\$15,485.43	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E10-HO	X410-128T/3.2T SSD-SED/64G/2x10GE/HO	\$156,839.97	24%	\$119,198.38	\$21,957.60	\$18,820.80	\$15,684.00	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E11-HO	X410-128T/3.2T SSD-SED/128G/2x10GE/HO	\$161,291.68	24%	\$122,581.68	\$22,580.83	\$19,355.00	\$16,129.17	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E12-HO	X410-128T/3.2T SSD-SED/256G/2x10GE/HO	\$171,359.48	24%	\$130,233.20	\$23,990.33	\$20,563.14	\$17,135.95	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E13-HO	X410-120T/4.8T SSD-SED/32G/2x10GE/HO	\$187,841.49	24%	\$142,759.53	\$26,297.81	\$22,540.98	\$18,784.15	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E14-HO	X410-120T/4.8T SSD-SED/64G/2x10GE/HO	\$189,872.61	24%	\$144,303.18	\$26,582.17	\$22,784.71	\$18,987.26	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E15-HO	X410-120T/4.8T SSD-SED/128G/2x10GE/HO	\$194,428.25	24%	\$147,765.47	\$27,219.95	\$23,331.39	\$19,442.82	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E17	X410-108T SED/32G/2x10GE 2x1GE	\$164,082.57	24%	\$124,702.75	\$22,971.56	\$19,689.91	\$16,408.26	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E17-HO	X410-108T SED/32G/2x10GE 2x1GE/HO	\$76,551.82	24%	\$58,179.38	\$10,717.25	\$9,186.22	\$7,655.18	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E18	X410-108T SED/64G/2x10GE 2x1GE	\$168,106.46	24%	\$127,760.91	\$23,534.90	\$20,172.78	\$16,810.65	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E18-HO	X410-108T SED/64G/2x10GE 2x1GE/HO	\$78,156.13	24%	\$59,398.66	\$10,941.86	\$9,378.74	\$7,815.61	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E19	X410-108T SED/128/2x10GE 2x1GE	\$175,800.09	24%	\$133,608.07	\$24,612.01	\$21,096.01	\$17,580.01	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E19-HO	X410-108T SED/128/2x10GE 2x1GE/HO	\$81,754.23	24%	\$62,133.21	\$11,445.59	\$9,810.51	\$8,175.42	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E20	X410-108T SED/256/2x10GE 2x1GE	\$193,381.91	24%	\$146,970.25	\$27,073.47	\$23,205.83	\$19,338.19	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E20-HO	X410-108T SED/256/2x10GE 2x1GE/HO	\$89,892.82	24%	\$68,318.54	\$12,584.99	\$10,787.14	\$8,989.28	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E21-HO	X410-102T+1.6T SSD-SED/32G/2x10GE 2x1/HO	\$104,102.57	24%	\$79,117.95	\$14,574.36	\$12,492.31	\$10,410.26	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E22-HO	X410-102T+1.6T SSD-SED/64G/2x10GE 2x1/HO	\$105,775.49	24%	\$80,389.37	\$14,808.57	\$12,693.06	\$10,577.55	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E23-HO	X410-102T+1.6T SSD-SED/128/2x10GE 2x1/HO	\$109,527.96	24%	\$83,241.25	\$15,333.91	\$13,143.36	\$10,952.80	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E24-HO	X410-102T+1.6T SSD-SED/256/2x10GE 2x1/HO	\$118,014.66	24%	\$89,691.14	\$16,522.05	\$14,161.76	\$11,801.47	\$0.00	\$0.00	\$0.00	IS	ISILON



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
X410-SAS-E25-HO	X410-96T+3.2T SSD-SED/32G/2x10GE 2x1/HO	\$135,068.78	24%	\$102,652.27	\$18,909.63	\$16,208.25	\$13,506.88	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E26-HO	X410-96T+3.2T SSD-SED/64G/2x10GE 2x1/HO	\$136,720.51	24%	\$103,907.59	\$19,140.87	\$16,406.46	\$13,672.05	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E27-HO	X410-96T+3.2T SSD-SED/128/2x10GE 2x1/HO	\$140,426.57	24%	\$106,724.19	\$19,659.72	\$16,851.19	\$14,042.66	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E28-HO	X410-96T+3.2T SSD-SED/256/2x10GE 2x1/HO	\$148,808.33	24%	\$113,094.33	\$20,833.17	\$17,857.00	\$14,880.83	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E29-HO	X410-90T+4.8T SSD-SED/32G/2x10GE 2x1/HO	\$164,748.51	24%	\$125,208.87	\$23,064.79	\$19,769.82	\$16,474.85	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E30-HO	X410-90T+4.8T SSD-SED/64G/2x10GE 2x1/HO	\$166,552.60	24%	\$126,579.98	\$23,317.36	\$19,986.31	\$16,655.26	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E31-HO	X410-90T+4.8T SSD-SED/128/2x10GE 2x1/HO	\$170,600.71	24%	\$129,656.54	\$23,884.10	\$20,472.09	\$17,060.07	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E32-HO	X410-90T+4.8T SSD-SED/256/2x10GE 2x1/HO	\$179,752.34	24%	\$136,611.78	\$25,165.33	\$21,570.28	\$17,975.23	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E34-HO	X410-102T+3.2T SSD-SED/128G/2x10GE/HO	\$143,681.60	24%	\$109,198.02	\$20,115.42	\$17,241.79	\$14,368.16	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E49-HO	X410-136T+3.2T SSD-SED/128G/2X10GE/HO	\$176,297.53	24%	\$133,986.12	\$24,681.65	\$21,155.70	\$17,629.75	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E52-HO	X410-140T+1.6T SSD-SED/128G/2x10GE/HO	\$131,211.37	24%	\$99,720.64	\$18,369.59	\$15,745.36	\$13,121.14	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E53-HO	X410-140T+1.6T SSD-SED/256G/2x10GE/HO	\$136,313.88	24%	\$103,598.55	\$19,083.94	\$16,357.67	\$13,631.39	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E70-HO	X410-105T+1.6T SSD-SED/256G/2x40GE-HO	\$120,622.92	24%	\$91,673.42	\$16,887.21	\$14,474.75	\$12,062.29	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E72	X410-108T SED/128/2x40GE 2x1GE	\$178,013.83	24%	\$135,290.51	\$24,921.94	\$21,361.66	\$17,801.38	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E73	X410-108T SED/256/2x40GE 2x1GE	\$195,663.26	24%	\$148,704.08	\$27,392.86	\$23,479.59	\$19,566.33	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SAS-E74	X410-108T SED/64G/2x40GE 2x1GE	\$170,291.96	24%	\$129,421.89	\$23,840.87	\$20,435.03	\$17,029.20	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-001	X410-72T/32G/2x10GE+2x1GE	\$105,454.63	24%	\$80,145.52	\$14,763.65	\$12,654.56	\$10,545.46	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-002	X410-72T/64G/2x10GE+2x1GE	\$108,333.30	24%	\$82,333.31	\$15,166.66	\$13,000.00	\$10,833.33	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-002-HO	X410-72T/64G/2x10GE/2x1GE/HO	\$59,576.41	24%	\$45,278.07	\$8,340.70	\$7,149.17	\$5,957.64	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-003	X410-72T/128G/2x10GE+2x1GE	\$111,320.95	24%	\$84,603.92	\$15,584.93	\$13,358.51	\$11,132.10	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-004	X410-144T/64G/2x10GE+2x1GE	\$153,207.57	24%	\$116,437.75	\$21,449.06	\$18,384.91	\$15,320.76	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-004-HO	X410-144T/64G/2x10GE 2x1GE HO	\$70,955.91	24%	\$53,926.49	\$9,933.83	\$8,514.71	\$7,095.59	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-005	X410-144T/32G/2x10GE+2x1GE	\$149,917.22	24%	\$113,937.09	\$20,988.41	\$17,990.07	\$14,991.72	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-006	X410-144T/128G/2x10GE+2x1GE	\$159,496.67	24%	\$121,217.47	\$22,329.53	\$19,139.60	\$15,949.67	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-006-HO	X410-144T/128G/2x10GE 2x1GE/HO	\$74,131.23	24%	\$56,339.73	\$10,378.37	\$8,895.75	\$7,413.12	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-007	X410-144T/256G/2x10GE+2x1GE	\$173,871.89	24%	\$132,142.64	\$24,342.06	\$20,864.63	\$17,387.19	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-007-HO	X410-144T/256G/2x10GE 2x1GE/HO	\$81,311.27	24%	\$61,796.57	\$11,383.58	\$9,757.35	\$8,131.13	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-008	X410-72T/256G/2x10GE/2x1GE	\$127,041.17	24%	\$96,551.29	\$17,785.76	\$15,244.94	\$12,704.12	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-008-HO	X410-72T/256G/2x10GE 2x1GE/HO	\$60,910.30	24%	\$46,291.83	\$8,527.44	\$7,309.24	\$6,091.03	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-009	X410-108T/128G/2x40GE/2x1GE	\$137,183.64	24%	\$104,259.57	\$19,205.71	\$16,462.04	\$13,718.36	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-010	X410-108T/256G/2x40GE/2x1GE	\$150,748.64	24%	\$114,568.97	\$21,104.81	\$18,089.84	\$15,074.86	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-011	X410-108T/64G/2x40GE/2x1GE	\$131,248.70	24%	\$99,749.01	\$18,374.82	\$15,749.84	\$13,124.87	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-012	X410-144T/128G/2x40GE/2x1GE	\$161,727.57	24%	\$122,912.95	\$22,641.86	\$19,407.31	\$16,172.76	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-013	X410-144T/256G/2x40GE/2x1GE	\$176,133.06	24%	\$133,861.13	\$24,658.63	\$21,135.97	\$17,613.31	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-014	X410-144T/64G/2x40GE/2x1GE	\$155,426.36	24%	\$118,124.03	\$21,759.69	\$18,651.16	\$15,542.64	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
X410-SATA-015	X410-36T/128G/2x40GE/2x1GE	\$95,731.90	24%	\$72,756.24	\$13,402.47	\$11,487.83	\$9,573.19	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-016	X410-36T/256G/2x40GE/2x1GE	\$108,660.22	24%	\$82,581.77	\$15,212.43	\$13,039.23	\$10,866.02	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-017	X410-36T/64G/2x40GE/2x1GE	\$90,073.43	24%	\$68,455.81	\$12,610.28	\$10,808.81	\$9,007.34	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-018	X410-72T/128G/2x40GE/2x1GE	\$113,069.55	24%	\$85,932.86	\$15,829.74	\$13,568.35	\$11,306.95	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-019	X410-72T/256G/2x40GE/2x1GE	\$128,881.59	24%	\$97,950.01	\$18,043.42	\$15,465.79	\$12,888.16	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-020	X410-72T/64G/2x40GE/2x1GE	\$110,104.10	24%	\$83,679.12	\$15,414.57	\$13,212.49	\$11,010.41	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-LP006	X410-144T/128G/2x10GE/2x1GE/LP	\$164,544.69	24%	\$125,053.96	\$23,036.26	\$19,745.36	\$16,454.47	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-LP008	X410-72T/256G/2x10GE/2x1GE/LP	\$131,064.06	24%	\$99,608.69	\$18,348.97	\$15,727.69	\$13,106.41	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-LPS04	X410-70T/800G SSD/128G/2x10GE/2x1GE/LP	\$137,127.14	24%	\$104,216.63	\$19,197.80	\$16,455.26	\$13,712.71	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-LPS37	X410-108T/256G/2x10GE/2x1GE/LP	\$153,455.78	24%	\$116,626.39	\$21,483.81	\$18,414.69	\$15,345.58	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S01	X410-64T/3.2T SSD/64G/2x10GE SFP 2x1GE	\$190,731.27	24%	\$144,955.77	\$26,702.38	\$22,887.75	\$19,073.13	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S02	X410-70T+800G SSD/32G/2x10GE+2x1GE	\$128,093.56	24%	\$97,351.11	\$17,933.10	\$15,371.23	\$12,809.36	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S03	X410-70T+800G SSD/64G/2x10GE+2x1GE	\$131,163.95	24%	\$99,684.60	\$18,362.95	\$15,739.67	\$13,116.39	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S03-HO	X410-70T/800G SSD/64G/2x10GE/2x1GE/HO	\$63,497.38	24%	\$48,258.01	\$8,889.63	\$7,619.69	\$6,349.74	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S04	X410-70T+800G SSD/128G/2x10GE+2x1GE	\$137,034.31	24%	\$104,146.08	\$19,184.80	\$16,444.12	\$13,703.43	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S04-HO	X410-70T+800G SSD/128G/2x10GE 2x1GE/HO	\$63,654.78	24%	\$48,377.63	\$8,911.67	\$7,638.57	\$6,365.48	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S05	X410-68T+1.6T SSD/32G/2x10GE+2x1GE	\$147,887.11	24%	\$112,394.20	\$20,704.20	\$17,746.45	\$14,788.71	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S06	X410-68T+1.6T SSD/64G/2x10GE+2x1GE	\$150,958.51	24%	\$114,728.47	\$21,134.19	\$18,115.02	\$15,095.85	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S06-HO	X410-68T/1.6T SSD/64G/2x10GE/2x1GE/HO	\$70,125.50	24%	\$53,295.38	\$9,817.57	\$8,415.06	\$7,012.55	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S07	X410-68T+1.6T SSD/128G/2x10GE+2x1GE	\$156,827.86	24%	\$119,189.17	\$21,955.90	\$18,819.34	\$15,682.79	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S07-HO	X410-68T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$72,453.26	24%	\$55,064.48	\$10,143.46	\$8,694.39	\$7,245.33	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S08	X410-64T+3.2T SSD/32G/2x10GE+2x1GE	\$187,660.88	24%	\$142,622.27	\$26,272.52	\$22,519.31	\$18,766.09	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S09	X410-64T+3.2T SSD/128G/2x10GE+2x1GE	\$196,601.63	24%	\$149,417.24	\$27,524.23	\$23,592.20	\$19,660.16	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S09-HO	X410-64T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$94,619.98	24%	\$71,911.18	\$13,246.80	\$11,354.40	\$9,462.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S10	X410-136T+1.6T SSD/32G/2x10GE+2x1GE	\$190,897.76	24%	\$145,082.30	\$26,725.69	\$22,907.73	\$19,089.78	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S100	X410-140T+1.6T SSD/64G/2x10GE 2x1GE	\$194,188.10	24%	\$147,582.96	\$27,186.33	\$23,302.57	\$19,418.81	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S100-HO	X410-140T+1.6T SSD/64G/2x10GE 2x1GE HO	\$89,915.02	24%	\$68,335.42	\$12,588.10	\$10,789.80	\$8,991.50	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S101-HO	X410-140T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$93,305.26	24%	\$70,912.00	\$13,062.74	\$11,196.63	\$9,330.53	\$0.00	\$0.00	\$0.00	IS	ISILON	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
X410-SATA-S102-HO	X410-140T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$100,972.65	24%	\$76,739.21	\$14,136.17	\$12,116.72	\$10,097.26	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S103-HO	X410-136T+3.2T SSD/64G/2x10GE 2x1GE HO	\$113,669.90	24%	\$86,389.12	\$15,913.79	\$13,640.39	\$11,366.99	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S104-HO	X410-136T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$125,693.15	24%	\$95,526.79	\$17,597.04	\$15,083.18	\$12,569.31	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S105-HO	X410-136T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$117,356.79	24%	\$89,191.16	\$16,429.95	\$14,082.81	\$11,735.68	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S107-HO	X410-132T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$141,508.21	24%	\$107,546.24	\$19,811.15	\$16,980.99	\$14,150.82	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S108-HO	X410-132T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$150,412.64	24%	\$114,313.61	\$21,057.77	\$18,049.52	\$15,041.26	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S11	X410-136T+1.6T SSD/64G/2x10GE+2x1GE	\$194,188.10	24%	\$147,582.96	\$27,186.33	\$23,302.57	\$19,418.81	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S115	X410-102T+800G SSD/32G/2x10GE/2x1GE	\$146,057.80	24%	\$111,003.93	\$20,448.09	\$17,526.94	\$14,605.78	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S116-HO	X410-210T+1.6T SSD/128G/2x10GE 2x1GE	\$151,869.64	24%	\$115,420.93	\$21,261.75	\$18,224.36	\$15,186.96	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S117	X410-140T+400G SSD/64G/2x10GE 2x1GE	\$175,962.54	24%	\$133,731.53	\$24,634.76	\$21,115.50	\$17,596.25	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S118	X410-105T+1.6T SSD/32G/2x10GE 2x1GE	\$164,916.01	24%	\$125,336.17	\$23,088.24	\$19,789.92	\$16,491.60	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S119	X410-105T+1.6T SSD/64G/2x10GE 2x1GE	\$168,011.62	24%	\$127,688.83	\$23,521.63	\$20,161.39	\$16,801.16	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S11-HO	X410-136T/1.6T SSD/64G/2x10GE/2x1GE/HO	\$71,082.03	24%	\$54,022.34	\$9,951.48	\$8,529.84	\$7,108.20	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S120	X410-105T+1.6T SSD/128G/2x10GE 2x1GE	\$173,929.40	24%	\$132,186.34	\$24,350.12	\$20,871.53	\$17,392.94	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S120-HO	X410-105T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$80,373.91	24%	\$61,084.17	\$11,252.35	\$9,644.87	\$8,037.39	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S121	X410-105T+1.6T SSD/256G/2x10GE 2x1GE	\$187,454.04	24%	\$142,465.07	\$26,243.57	\$22,494.48	\$18,745.40	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S121-HO	X410-105T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$87,418.75	24%	\$66,438.25	\$12,238.63	\$10,490.25	\$8,741.88	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S124-HO	X410-102T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$102,173.36	24%	\$77,651.75	\$14,304.27	\$12,260.80	\$10,217.34	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S125-HO	X410-102T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$109,891.20	24%	\$83,517.31	\$15,384.77	\$13,186.94	\$10,989.12	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S128-HO	X410-99T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$124,652.87	24%	\$94,736.18	\$17,451.40	\$14,958.34	\$12,465.29	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S129-HO	X410-99T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$132,925.66	24%	\$101,023.50	\$18,609.59	\$15,951.08	\$13,292.57	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S12-HO	X410-136T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$94,999.37	24%	\$72,199.52	\$13,299.91	\$11,399.92	\$9,499.94	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S138	X410-35T+1.6T SSD/32G/2x10GE 2x1GE	\$125,092.79	24%	\$95,070.52	\$17,512.99	\$15,011.14	\$12,509.28	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S139	X410-35T+1.6T SSD/64G/2x10GE 2x1GE	\$128,035.04	24%	\$97,306.63	\$17,924.91	\$15,364.20	\$12,803.50	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
X410-SATA-S13-HO	X410-136T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$102,212.71	24%	\$77,681.66	\$14,309.78	\$12,265.53	\$10,221.27	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S140	X410-35T+1.6T SSD/128G/2x10GE 2x1GE	\$133,661.22	24%	\$101,582.53	\$18,712.57	\$16,039.35	\$13,366.12	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S141	X410-35T+1.6T SSD/256G/2x10GE 2x1GE	\$146,519.92	24%	\$111,355.14	\$20,512.79	\$17,582.39	\$14,651.99	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S141-HO	X410-35T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$72,228.26	24%	\$54,893.48	\$10,111.96	\$8,667.39	\$7,222.83	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S142	X410-34T+3.2T SSD/32G/2x10GE 2x1GE	\$164,291.43	24%	\$124,861.49	\$23,000.80	\$19,714.97	\$16,429.14	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S143	X410-34T+3.2T SSD/64G/2x10GE 2x1GE	\$167,233.68	24%	\$127,097.60	\$23,412.71	\$20,068.04	\$16,723.37	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S144	X410-34T+3.2T SSD/128G/2x10GE 2x1GE	\$172,859.86	24%	\$131,373.49	\$24,200.38	\$20,743.18	\$17,285.99	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S144-HO	X410-34T+3.2T SSD/128G/2x10GE 2x1GE	\$87,310.79	24%	\$66,356.20	\$12,223.51	\$10,477.29	\$8,731.08	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S145	X410-34T+3.2T SSD/256G/2x10GE 2x1GE	\$185,718.56	24%	\$141,146.11	\$26,000.60	\$22,286.23	\$18,571.86	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S146	X410-102T/1.6T SSD/128G/2x40GE/2x1GE	\$176,030.14	24%	\$133,782.91	\$24,644.22	\$21,123.62	\$17,603.01	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S147	X410-102T/1.6T SSD/256G/2x40GE/2x1GE	\$189,580.00	24%	\$144,080.80	\$26,541.20	\$22,749.60	\$18,958.00	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S148	X410-102T/1.6T SSD/64G/2x40GE/2x1GE	\$170,102.27	24%	\$129,277.73	\$23,814.32	\$20,412.27	\$17,010.23	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S152	X410-105T+1.6T SSD/128G/2x40GE 2x1GE	\$175,948.41	24%	\$133,720.79	\$24,632.78	\$21,113.81	\$17,594.84	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S153	X410-105T+1.6T SSD/256G/2x40GE 2x1GE	\$189,502.31	24%	\$144,021.76	\$26,530.32	\$22,740.28	\$18,950.23	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S154	X410-105T+1.6T SSD/64G/2x40GE 2x1GE	\$170,019.53	24%	\$129,214.84	\$23,802.73	\$20,402.34	\$17,001.95	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S16-HO	X410-128T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$119,475.69	24%	\$90,801.52	\$16,726.60	\$14,337.08	\$11,947.57	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S178	X410-136T/1.6T SSD/64G/2x40GE/2x1GE	\$196,545.13	24%	\$149,374.30	\$27,516.32	\$23,585.42	\$19,654.51	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S17-HO	X410-128T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$126,932.20	24%	\$96,468.47	\$17,770.51	\$15,231.86	\$12,693.22	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S184	X410-140T+1.6T SSD/64G/2x40GE 2x1GE	\$196,552.19	24%	\$149,379.66	\$27,517.31	\$23,586.26	\$19,655.22	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S184-HO	X410-140T+1.6T SSD/64G/2x40GE 2x1GE HO	\$92,230.67	24%	\$70,095.31	\$12,912.29	\$11,067.68	\$9,223.07	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S185	X410-32T+3.2T SSD/128/2x40GE 2x1GE	\$174,753.76	24%	\$132,812.86	\$24,465.53	\$20,970.45	\$17,475.38	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S186	X410-32T+3.2T SSD/256/2x40GE 2x1GE	\$187,638.69	24%	\$142,605.40	\$26,269.42	\$22,516.64	\$18,763.87	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S187	X410-32T+3.2T SSD/64G/2x40GE 2x1GE	\$169,116.47	24%	\$128,528.52	\$23,676.31	\$20,293.98	\$16,911.65	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S188	X410-34T/1.6T SSD/128G/2x40GE/2x1GE	\$135,387.62	24%	\$102,894.59	\$18,954.27	\$16,246.51	\$13,538.76	\$0.00	\$0.00	\$0.00	IS	ISILON	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
X410-SATA-S189	X410-34T/1.6T SSD/256G/2x40GE/2x1GE	\$148,287.69	24%	\$112,698.64	\$20,760.28	\$17,794.52	\$14,828.77	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S190	X410-34T/1.6T SSD/64G/2x40GE/2x1GE	\$129,743.27	24%	\$98,604.89	\$18,164.06	\$15,569.19	\$12,974.33	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S191	X410-34T+3.2T SSD/128G/2x40GE 2x1GE	\$174,774.94	24%	\$132,828.95	\$24,468.49	\$20,972.99	\$17,477.49	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S192	X410-34T+3.2T SSD/256G/2x40GE 2x1GE	\$187,659.87	24%	\$142,621.50	\$26,272.38	\$22,519.18	\$18,765.99	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S193	X410-34T+3.2T SSD/64G/2x40GE 2x1GE	\$169,138.67	24%	\$128,545.39	\$23,679.41	\$20,296.64	\$16,913.87	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S194	X410-34T+800G SSD/128/2x40GE 2x1GE	\$119,138.68	24%	\$90,545.40	\$16,679.42	\$14,296.64	\$11,913.87	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S195	X410-34T+800G SSD/256/2x40GE 2x1GE	\$132,048.84	24%	\$100,357.12	\$18,486.84	\$15,845.86	\$13,204.88	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S196	X410-34T+800G SSD/64G/2x40GE 2x1GE	\$112,638.71	24%	\$85,605.42	\$15,769.42	\$13,516.64	\$11,263.87	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S197	X410-35T/800G-SSD/128G/2x40GE/2x1GE	\$120,150.71	24%	\$91,314.54	\$16,821.10	\$14,418.09	\$12,015.07	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S198	X410-35T/800G-SSD/256G/2x40GE/2x1GE	\$133,058.85	24%	\$101,124.73	\$18,628.24	\$15,967.06	\$13,305.88	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S199	X410-35T/800G-SSD/64G/2x40GE/2x1GE	\$114,502.33	24%	\$87,021.77	\$16,030.33	\$13,740.28	\$11,450.23	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S200	X410-35T+1.6T SSD/128G/2x40GE 2x1GE	\$135,397.71	24%	\$102,902.26	\$18,955.68	\$16,247.73	\$13,539.77	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S201	X410-35T+1.6T SSD/256G/2x40GE 2x1GE	\$148,298.78	24%	\$112,707.07	\$20,761.83	\$17,795.85	\$14,829.88	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S202	X410-35T+1.6T SSD/64G/2x40GE 2x1GE	\$129,753.36	24%	\$98,612.55	\$18,165.47	\$15,570.40	\$12,975.34	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S209	X410-64T/3.2T SSD/128G/2x40GE/2x1GE	\$198,759.88	24%	\$151,057.51	\$27,826.38	\$23,851.19	\$19,875.99	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S20-HO	X410-120T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$144,020.62	24%	\$109,455.67	\$20,162.89	\$17,282.47	\$14,402.06	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S211	X410-64T/3.2T SSD/64G/2x40GE SFP 2x1GE	\$192,883.47	24%	\$146,591.44	\$27,003.69	\$23,146.02	\$19,288.35	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S215	X410-66T+1.2T SSD/128/2x40GE 2x1GE	\$156,956.00	24%	\$119,286.56	\$21,973.84	\$18,834.72	\$15,695.60	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S216	X410-66T+1.2T SSD/256/2x40GE 2x1GE	\$171,514.87	24%	\$130,351.30	\$24,012.08	\$20,581.78	\$17,151.49	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S217	X410-66T+1.2T SSD/64G/2x40GE 2x1GE	\$146,665.21	24%	\$111,465.56	\$20,533.13	\$17,599.83	\$14,666.52	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S21-HO	X410-120T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$151,652.70	24%	\$115,256.05	\$21,231.38	\$18,198.32	\$15,165.27	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S22	X410-36T/32G/2x10GE+2x1GE	\$85,682.26	24%	\$65,118.52	\$11,995.52	\$10,281.87	\$8,568.23	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S221	X410-68T/1.6T SSD/128G/2x40GE/2x1GE	\$158,853.93	24%	\$120,728.99	\$22,239.55	\$19,062.47	\$15,885.39	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S222	X410-68T/1.6T SSD/256G/2x40GE/2x1GE	\$172,590.46	24%	\$131,168.75	\$24,162.66	\$20,710.86	\$17,259.05	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
X410-SATA-S223	X410-68T/1.6T SSD/64G/2x40GE/2x1GE	\$152,971.46	24%	\$116,258.31	\$21,416.00	\$18,356.58	\$15,297.15	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S224	X410-68T+3.2T SSD/128G/2x40GE 2x1GE	\$198,778.05	24%	\$151,071.32	\$27,828.93	\$23,853.37	\$19,877.80	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S226	X410-68T+3.2T SSD/64G/2x40GE 2x1GE	\$192,901.63	24%	\$146,605.24	\$27,006.23	\$23,148.20	\$19,290.16	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S227	X410-70T/800G SSD/128G/2x40GE/2x1GE	\$138,976.63	24%	\$105,622.24	\$19,456.73	\$16,677.20	\$13,897.66	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S228	X410-70T/800G SSD/256G/2x40GE/2x1GE	\$152,744.44	24%	\$116,085.77	\$21,384.22	\$18,329.33	\$15,274.44	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S229	X410-70T/800G SSD/64G/2x40GE/2x1GE	\$133,091.14	24%	\$101,149.27	\$18,632.76	\$15,970.94	\$13,309.11	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S23	X410-36T/64G/2x10GE+2x1GE	\$88,624.51	24%	\$67,354.63	\$12,407.43	\$10,634.94	\$8,862.45	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S230	X410-70T+1.6T SSD/128G/2x40GE 2x1GE	\$158,868.06	24%	\$120,739.73	\$22,241.53	\$19,064.17	\$15,886.81	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S231	X410-70T+1.6T SSD/256G/2x40GE 2x1GE	\$172,604.59	24%	\$131,179.49	\$24,164.64	\$20,712.55	\$17,260.46	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S232	X410-70T+1.6T SSD/64G/2x40GE 2x1GE	\$152,986.60	24%	\$116,269.82	\$21,418.12	\$18,358.39	\$15,298.66	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S24	X410-36T/128G/2x10GE+2x1GE	\$94,250.69	24%	\$71,630.52	\$13,195.10	\$11,310.08	\$9,425.07	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S242	X410-96T+1.6T SSD/128/2x40GE 2x1GE	\$180,030.83	24%	\$136,823.43	\$25,204.32	\$21,603.70	\$18,003.08	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S243	X410-96T+1.6T SSD/256/2x40GE 2x1GE	\$194,627.02	24%	\$147,916.54	\$27,247.78	\$23,355.24	\$19,462.70	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S244	X410-96T+1.6T SSD/64G/2x40GE 2x1GE	\$170,084.10	24%	\$129,263.92	\$23,811.77	\$20,410.09	\$17,008.41	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S248	X410-99T+2.4T SSD/128G/2x40GE 2x1GE	\$195,582.54	24%	\$148,642.73	\$27,381.56	\$23,469.91	\$19,558.25	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S24-HO	X410-36T/128G/2x10GE 2x1GE HO	\$51,887.83	24%	\$39,434.75	\$7,264.30	\$6,226.54	\$5,188.78	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S25	X410-36T/256G/2x10GE+2x1GE	\$107,109.39	24%	\$81,403.14	\$14,995.31	\$12,853.13	\$10,710.94	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S250	X410-99T+2.4T SSD/64G/2x40GE 2x1GE	\$189,658.70	24%	\$144,140.61	\$26,552.22	\$22,759.04	\$18,965.87	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S26	X410-35T+800G-SSD/32G/2x10GE+2x1GE	\$109,900.28	24%	\$83,524.21	\$15,386.04	\$13,188.03	\$10,990.03	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S27	X410-35T+800G-SSD/64G/2x10GE+2x1GE	\$112,842.52	24%	\$85,760.32	\$15,797.95	\$13,541.10	\$11,284.25	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S28	X410-35T+800G-SSD/128G/2x10GE+2x1GE	\$118,468.71	24%	\$90,036.22	\$16,585.62	\$14,216.24	\$11,846.87	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S29	X410-35T+800G-SSD/256G/2x10GE+2x1GE	\$131,327.40	24%	\$99,808.82	\$18,385.84	\$15,759.29	\$13,132.74	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S29-HO	X410-35T+800G-SSD/256G/2x10GE 2x1GE/HO	\$66,811.94	24%	\$50,777.07	\$9,353.67	\$8,017.43	\$6,681.19	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S30	X410-34T+1.6T SSD/32G/2x10GE+2x1GE	\$125,092.79	24%	\$95,070.52	\$17,512.99	\$15,011.14	\$12,509.28	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S31	X410-34T+1.6T SSD/64G/2x10GE+2x1GE	\$128,035.04	24%	\$97,306.63	\$17,924.91	\$15,364.20	\$12,803.50	\$0.00	\$0.00	\$0.00	IS	ISILON	
X410-SATA-S32	X410-34T+1.6T SSD/128G/2x10GE+2x1GE	\$133,661.22	24%	\$101,582.53	\$18,712.57	\$16,039.35	\$13,366.12	\$0.00	\$0.00	\$0.00	IS	ISILON	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
X410-SATA-S32-HO	X410-34TB+1.6T SSD/128G/2x10GE 2x1GE HO	\$69,665.40	24%	\$52,945.70	\$9,753.16	\$8,359.85	\$6,966.54	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S33	X410-34T+1.6T SSD/256G/2x10GE+2x1GE	\$146,519.92	24%	\$111,355.14	\$20,512.79	\$17,582.39	\$14,651.99	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S33-HO	X410-34T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$75,693.16	24%	\$57,526.80	\$10,597.04	\$9,083.18	\$7,569.32	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S34	X410-108T/32G/2x10GE+2x1GE	\$126,217.83	24%	\$95,925.55	\$17,670.50	\$15,146.14	\$12,621.78	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S35	X410-108T/64G/2x10GE+2x1GE	\$129,312.43	24%	\$98,277.45	\$18,103.74	\$15,517.49	\$12,931.24	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S36	X410-108T/128G/2x10GE+2x1GE	\$135,230.22	24%	\$102,774.97	\$18,932.23	\$16,227.63	\$13,523.02	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S37	X410-108T/256G/2x10GE+2x1GE	\$148,755.86	24%	\$113,054.45	\$20,825.82	\$17,850.70	\$14,875.59	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S38	X410-102T+1.6T SSD/32G/2x10GE+2x1GE	\$164,916.01	24%	\$125,336.17	\$23,088.24	\$19,789.92	\$16,491.60	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S39	X410-102T+1.6T SSD/64G/2x10GE+2x1GE	\$168,011.62	24%	\$127,688.83	\$23,521.63	\$20,161.39	\$16,801.16	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S39-HO	X410-102T/1.6T SSD/64G/2x10GE/2x1GE/HO	\$76,684.00	24%	\$58,279.84	\$10,735.76	\$9,202.08	\$7,668.40	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S40	X410-102T+1.6T SSD/128G/2x10GE+2x1GE	\$173,929.40	24%	\$132,186.34	\$24,350.12	\$20,871.53	\$17,392.94	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S40-HO	X410-102T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$81,131.67	24%	\$61,660.07	\$11,358.43	\$9,735.80	\$8,113.17	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S41	X410-102T+1.6T SSD/256G/2x10GE+2x1GE	\$187,454.04	24%	\$142,465.07	\$26,243.57	\$22,494.48	\$18,745.40	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S41-HO	X410-102T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$87,418.75	24%	\$66,438.25	\$12,238.63	\$10,490.25	\$8,741.88	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S42	X410-99T+2.4T SSD/32G/2x10GE+2x1GE	\$184,404.84	24%	\$140,147.68	\$25,816.68	\$22,128.58	\$18,440.48	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S43	X410-99T+2.4T SSD/64G/2x10GE+2x1GE	\$187,500.45	24%	\$142,500.34	\$26,250.06	\$22,500.05	\$18,750.05	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S44	X410-99T+2.4T SSD/128G/2x10GE+2x1GE	\$193,418.24	24%	\$146,997.86	\$27,078.55	\$23,210.19	\$19,341.82	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S44-HO	X410-99T+2.4T SSD/128G/2x10GE 2x1GE/HO	\$92,223.61	24%	\$70,089.94	\$12,911.31	\$11,066.83	\$9,222.36	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S45-HO	X410-99T+2.4T SSD/256G/2x10GE 2x1GE/HO	\$98,654.98	24%	\$74,977.78	\$13,811.70	\$11,838.60	\$9,865.50	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S50-HO	X410-132T+2.4T SSD/128G/2x10GE 2x1GE/HO	\$107,226.43	24%	\$81,492.09	\$15,011.70	\$12,867.17	\$10,722.64	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S51-HO	X410-132T+2.4T SSD/256G/2x10GE 2x1GE/HO	\$114,572.96	24%	\$87,075.45	\$16,040.21	\$13,748.76	\$11,457.30	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S58-HO	X410-64T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$100,954.49	24%	\$76,725.41	\$14,133.63	\$12,114.54	\$10,095.45	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S59	X410-68T/1.6T SSD/256G/2x10GE/2x1GE	\$170,531.09	24%	\$129,603.63	\$23,874.35	\$20,463.73	\$17,053.11	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S59-HO	X410-68T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$78,482.04	24%	\$59,646.35	\$10,987.49	\$9,417.84	\$7,848.20	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S60	X410-70T/800G SSD/256G/2x10GE	\$150,758.73	24%	\$114,576.63	\$21,106.22	\$18,091.05	\$15,075.87	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S60-HO	X410-70T+800G SSD/256G/2x10GE 2x1GE/HO	\$69,682.55	24%	\$52,958.74	\$9,755.56	\$8,361.91	\$6,968.25	\$0.00	\$0.00	\$0.00	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
X410-SATA-S61	X410-32T+3.2T SSD/128/2x10GE 2x1GE	\$172,859.86	24%	\$131,373.49	\$24,200.38	\$20,743.18	\$17,285.99	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S62	X410-32T+3.2T SSD/256/2x10GE 2x1GE	\$185,718.56	24%	\$141,146.11	\$26,000.60	\$22,286.23	\$18,571.86	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S63	X410-32T+3.2T SSD/32G/2x10GE 2x1GE	\$164,291.43	24%	\$124,861.49	\$23,000.80	\$19,714.97	\$16,429.14	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S64	X410-32T+3.2T SSD/64G/2x10GE 2x1GE	\$167,233.68	24%	\$127,097.60	\$23,412.71	\$20,068.04	\$16,723.37	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S69	X410-34T+800G SSD/32G/2x10GE/2x1GE	\$108,911.46	24%	\$82,772.71	\$15,247.60	\$13,069.38	\$10,891.15	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S70	X410-34T+800G SSD/64G/2x10GE/2x1GE	\$111,014.22	24%	\$84,370.81	\$15,541.99	\$13,321.71	\$11,101.42	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S70-HO	X410-34T+800G SSD/64G/2x10GE 2x1GE	\$58,502.83	24%	\$44,462.15	\$8,190.40	\$7,020.34	\$5,850.28	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S71	X410-34T+800G SSD/128G/2x10GE/2x1GE	\$117,479.89	24%	\$89,284.72	\$16,447.18	\$14,097.59	\$11,747.99	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S72	X410-34T+800G SSD/256G/2x10GE/2x1GE	\$130,338.58	24%	\$99,057.32	\$18,247.40	\$15,640.63	\$13,033.86	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S73	X410-66T+1.2T SSD /32G/2x10GE/2x1GE	\$144,263.79	24%	\$109,640.48	\$20,196.93	\$17,311.66	\$14,426.38	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S74	X410-66T+1.2T SSD /64G/2x10GE/2x1GE	\$144,659.32	24%	\$109,941.08	\$20,252.30	\$17,359.12	\$14,465.93	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S74-HO	X410-66T+1.2T SSD/64G/2x10GE 2x1GE	\$65,842.30	24%	\$50,040.15	\$9,217.92	\$7,901.08	\$6,584.23	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S75	X410-66T+1.2T SSD /128G/2x10GE/2x1GE	\$154,879.48	24%	\$117,708.40	\$21,683.13	\$18,585.54	\$15,487.95	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S75-HO	X410-66T+1.2T SSD/128/2x10GE 2x1GE/HO	\$68,508.07	24%	\$52,066.13	\$9,591.13	\$8,220.97	\$6,850.81	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S76	X410-66T+1.2T SSD /256G/2x10GE/2x1GE	\$169,396.97	24%	\$128,741.70	\$23,715.58	\$20,327.64	\$16,939.70	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S77	X410-96T+1.6T SSD/32G/2x10GE/2x1GE	\$167,787.62	24%	\$127,518.59	\$23,490.27	\$20,134.51	\$16,778.76	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S78	X410-96T+1.6T SSD/64G/2x10GE/2x1GE	\$167,998.50	24%	\$127,678.86	\$23,519.79	\$20,159.82	\$16,799.85	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S79	X410-96T+1.6T SSD/128G/2x10GE/2x1GE	\$177,887.71	24%	\$135,194.66	\$24,904.28	\$21,346.53	\$17,788.77	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S79-HO	X410-96T+1.6T SSD/128/2x10GE 2x1GE/HO	\$86,235.19	24%	\$65,538.74	\$12,072.93	\$10,348.22	\$8,623.52	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S80	X410-96T+1.6T SSD/256G/2x10GE/2x1GE	\$192,449.60	24%	\$146,261.70	\$26,942.94	\$23,093.95	\$19,244.96	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S80-HO	X410-96T+1.6T SSD/256/2x10GE 2x1GE/HO	\$92,891.57	24%	\$70,597.59	\$13,004.82	\$11,146.99	\$9,289.16	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S82-HO	X410-120T+2.4T SSD/64G/2x10GE 2x1GE	\$114,056.35	24%	\$86,682.83	\$15,967.89	\$13,686.76	\$11,405.64	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S83-HO	X410-120T+2.4T SSD/128/2x10GE 2x1GE/HO	\$97,025.44	24%	\$73,739.33	\$13,583.56	\$11,643.05	\$9,702.54	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S84-HO	X410-120T+2.4T SSD/256/2x10GE 2x1GE/HO	\$125,638.66	24%	\$95,485.38	\$17,589.41	\$15,076.64	\$12,563.87	\$0.00	\$0.00	\$0.00	IS	ISILON



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
X410-SATA-S85	X410-70T+1.6T SSD/64G/2x10GE 2x1GE	\$150,958.51	24%	\$114,728.47	\$21,134.19	\$18,115.02	\$15,095.85	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S86	X410-70T+1.6T SSD/128G/2x10GE 2x1GE	\$156,827.86	24%	\$119,189.17	\$21,955.90	\$18,819.34	\$15,682.79	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S86-HO	X410-70T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$71,932.62	24%	\$54,668.79	\$10,070.57	\$8,631.91	\$7,193.26	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S87	X410-70T+1.6T SSD/256G/2x10GE 2x1GE	\$170,531.09	24%	\$129,603.63	\$23,874.35	\$20,463.73	\$17,053.11	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S87-HO	X410-70T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$78,482.04	24%	\$59,646.35	\$10,987.49	\$9,417.84	\$7,848.20	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S88	X410-68T+3.2T SSD/64G/2x10GE 2x1GE	\$190,731.27	24%	\$144,955.77	\$26,702.38	\$22,887.75	\$19,073.13	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S89	X410-68T+3.2T SSD/128G/2x10GE 2x1GE	\$196,601.63	24%	\$149,417.24	\$27,524.23	\$23,592.20	\$19,660.16	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S89-HO	X410-68T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$93,683.63	24%	\$71,199.56	\$13,115.71	\$11,242.04	\$9,368.36	\$0.00	\$0.00	\$0.00	IS	ISILON
X410-SATA-S90-HO	X410-68T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$100,954.49	24%	\$76,725.41	\$14,133.63	\$12,114.54	\$10,095.45	\$0.00	\$0.00	\$0.00	IS	ISILON
X-4110-1PSUCHASSIS	DD3300 4110 1PSU Chassis	\$12,500.00	15%	\$10,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
X-4500SPMOD	SPARE STORAGE PROCESSOR W/O DIMMS,DD4500	\$43,852.90	26%	\$32,451.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-4G-FC-L2P	SPAREPCIE4GB FCDUALPORT3U/LP	\$4,500.00	26%	\$3,330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-4G-MNVRM	SPARE NVRAM IO MOD 4GB DD4200 4500 7200	\$2,000.00	26%	\$1,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-4UB-ACPWR	SPARE DD AC PWR EXTNDR DD4200 4500 7200	\$350.00	26%	\$259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-4UB-BEZEL	SPARE DD BEZEL DD4200 4500 7200	\$100.00	26%	\$74.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-4UB-BEZEL-A	SPARE BEZEL DD9500 NO LOGO	\$200.00	26%	\$148.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-4UB-BEZEL-AF	SPARE BEZEL DD9500 WITH LOGO	\$200.00	26%	\$148.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-4UB-CHASS	SPARE CHASS W/O HDD SP DD4200 4500 7200	\$6,000.00	26%	\$4,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-4UB-CHASS-A	SPARE CHASS W/O HDD STORPROC DD9500	\$6,000.00	26%	\$4,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-4UB-FAN	SPARE DD FAN DD4200 4500 7200	\$150.00	26%	\$111.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-4UB-FAN-A	SPARE FAN DD9500	\$250.00	26%	\$185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-4UBMGTMOD	SPARE DD MGMT MODULE DD4200 4500 7200	\$1,850.00	26%	\$1,369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-4UB-MNVBB	SPARE BBU NVRAM IO MOD DD4200 4500 7200	\$1,600.00	26%	\$1,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-4UB-PS	SPARE POWERSUPPLY LEGACY DD	\$350.00	15%	\$297.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
X-4UB-PS-A	SPARE POWER SUPPLY DD9500	\$350.00	26%	\$259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-4UB-URAIL	SPARE UNIV RAILKIT DD4200 4500 7200	\$300.00	26%	\$222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-4UB-URAIL-A	SPARE UNIVERSAL RAIL KIT DD9500	\$350.00	26%	\$259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-560-2GB	SPARE DIMM2GBECCDDR2-4002 DIMMS	\$2,875.60	26%	\$2,127.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-560-500GB	SPARE DISK DRIVE 500GB W/CARRIERDD560	\$1,232.40	26%	\$911.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
X-560-CHASS	SPARE CHASSIS W/O HDD DD560 (ROHS)	\$42,733.47	26%	\$31,622.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-560G-CHAS	SPARECHASSISDD560G (ROHS)	\$57,440.11	26%	\$42,505.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-560GSPKIT	SPARE KIT560G2XFANSPWRSUP	\$1,027.00	26%	\$759.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-560-SPKIT	SPARE KIT5602XFANSPWRSUP500GB HDD	\$2,259.40	26%	\$1,671.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-620-CHAS1	SPARE, CHASSIS W/O HDD, DD620	\$14,069.90	26%	\$10,411.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-620-CHASS	SPARECHASSIS W/O HDD DD620	\$14,069.90	26%	\$10,411.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-6300-SAS-SLIC-G2	ADD ES EXP KIT, DUAL PATH, DD6300, UPG	\$3,021.00	15%	\$2,567.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-6300SPMOD	T2 PACK SP REVENUE SPARE	\$19,840.92	15%	\$16,864.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-640-CHAS1	SPARE, CHASSIS W/O HDD, DD640	\$15,096.90	26%	\$11,171.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-670-CHAS1	SPARE, CHASSIS W/O HDD, DD670	\$41,080.00	26%	\$30,399.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-670-CHSX1	SPARE, CHASSIS W/O HDD, DD670	\$41,080.00	26%	\$30,399.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-6800SPMOD	T3 PACK SP REVENUE SPARE	\$26,727.79	15%	\$22,718.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-7200SPMOD	SPARE, STORAGE PROCESSOR W/O DIMMS, DD7200	\$74,000.00	26%	\$54,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-860-CHAS1	SPARE, CHASSIS W/O HDD, DD860	\$50,000.00	26%	\$37,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-860-CHSX1	SPARE, CHASSIS W/O HDD, DD860	\$50,000.00	26%	\$37,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-880-CHASS	SPARE CHASSIS W/O HDD DD880/G (ROHS)	\$135,000.00	26%	\$99,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-880HXCHAS	SPARECHASSIS-HX W/O HDD DD880/G	\$135,000.00	26%	\$99,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-890-CHAS1	SPARE, CHASSIS W/O HDD, DD890	\$80,000.00	26%	\$59,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-890-CHSX1	SPARE, CHASSIS W/O HDD, DD890	\$80,000.00	26%	\$59,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-8GB-DIMM	SPARE 8GB DDR3-1600 RDIMM DD9500	\$800.00	26%	\$592.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-8GFC-2P-G	SPARE8GBIT FC HBALPPCIE2-PORT	\$4,500.00	26%	\$3,330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-8GFC-M2P	SPARE, DD 8GBIT FC, IO MODULE, LC, 2PORT	\$4,500.00	26%	\$3,330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-8G-XDRAM	8G DIMM REVENUE SPARE	\$353.46	15%	\$300.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-9300SPMOD	T4 PACK SP REVENUE SPARE	\$43,431.91	15%	\$36,917.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-9500-MEMR	SPARE MEM RISER DD9500	\$1,200.00	26%	\$888.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-9500-MGMT	SPARE IO MANAGEMENT MOD DD9500	\$350.00	26%	\$259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-9500SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD9500	\$148,000.00	26%	\$109,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-10GBT15M	CABLE 10GBASE-T 15 METER	\$225.00	26%	\$166.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-10GBT15M-NF	CABLE 10GBASE-T 15 METER	\$183.27	15%	\$155.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XC-10GBT5M	CABLE 10GBASE-T 5 METER	\$75.00	26%	\$55.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-10GBT5M-NF	CABLE 10GBASE-T 5 METER	\$61.43	15%	\$52.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XC-10GCX-15	CABLE10GBECX4COPPER15 METER	\$650.00	26%	\$481.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-10GCX-15-NF	CABLE10GBECX4COPPER15 METER	\$530.69	15%	\$451.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XC-10GCX-5	SPARE CABLE 10GBECX4COPPER5 METER	\$325.00	26%	\$240.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-10GCX-5-NF	SPARE CABLE 10GBECX4COPPER5 METER	\$264.84	15%	\$225.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XC-10GOP-15	CABLE10GBELCOPTICAL15 METER	\$325.00	26%	\$240.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
XC-10GOP-15-NF	CABLE10GBELCOPTICAL15 METER	\$264.84	15%	\$225.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XC-10GOP-30	SPARE,CABLE,10GBE,LC,IO MOD,OPTICAL,30M	\$325.00	26%	\$240.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-10GOP-30-NF	SPARE,CABLE,10GBE,LC,IO MOD,OPTICAL,30M	\$264.84	15%	\$225.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XC-10GSFP10	CABLE10GBESFP+COPPER10 METER	\$400.00	26%	\$296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-10GSFP10-NF	CABLE10GBESFP+COPPER10 METER	\$326.27	15%	\$277.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XC-10GSFP-5	CABLE10GBESFP+COPPER5 METER	\$325.00	26%	\$240.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-10GSFP5MN	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	\$325.00	26%	\$240.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-10GSFP5M-NF	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	\$264.84	15%	\$225.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XC-10GSFP-5-NF	CABLE10GBESFP+COPPER5 METER	\$264.84	15%	\$225.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XC-160SPKIT	SPARE KIT1XFANTRAYPWSUP500GB HDD160	\$1,780.00	15%	\$1,513.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
XC-2200SPKT	SPARE 1XFAN PWSUP 2TB SAS HDD DD2200	\$2,325.00	15%	\$1,976.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
XC-2500SPKT	SPARE,1XFAN,PWSUP,3TB SAS HDD,DD2500	\$1,771.58	26%	\$1,310.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
XC-4500SPKT	SPARE,1xFAN,POWER SUPPLY,SSD,DD4500	\$1,745.90	26%	\$1,291.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
XC-620SPKIT	SPARE KIT1XFANTRAYPWSUP1TB HDD620	\$2,228.59	26%	\$1,649.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
XC-7200SPKT	SPARE,POWER SUPPLY,FAN,SDD,DD7200	\$1,700.00	26%	\$1,258.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-880-SHLF	SPARE SHELF 24+ IN 0U	\$500.00	26%	\$370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-9500SPKT	SPARE POWER SUPPLY FAN SDD DD9500	\$2,500.00	26%	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-BLANK-1U	SPAREBLANKING PANEL1U DDRACK	\$50.00	26%	\$37.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-BLANK-2U	SPAREBLANKING PANEL2U DDRACK	\$60.00	26%	\$44.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-BLANK-3U	SPAREBLANKING PANEL3U DDRACK	\$70.00	26%	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-CBLJUMP-1	CABLE SINGLE PHASE PDU JUMPER	\$2,050.00	26%	\$1,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-CBLJUMP-1-NF	CABLE SINGLE PHASE PDU JUMPER	\$1,672.63	15%	\$1,421.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XC-CBLJUMP-2	CABLE 3PHASE PDU JUMPER	\$2,050.00	26%	\$1,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-CBLJUMP-2-NF	CABLE 3PHASE PDU JUMPER	\$1,672.63	15%	\$1,421.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XC-CBLKT-11	CABLE:EXTD RETN,SAS MSHD-MS,KIT,25TO36ES	\$2,050.00	26%	\$1,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-CBLKT-11-CT	CABLE:EXT RTN,SAS MSHDMS,KIT,25TO36ES CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XC-CBLKT-11-NF	CABLE:EXTD RETN,SAS MSHD-MS,KIT,25TO36ES	\$1,672.63	15%	\$1,421.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XC-CBLKT-12	CABLE:EXTD RETN,SAS MSHD-MS,KIT,37TO56ES	\$1,500.00	26%	\$1,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-CBLKT-12-NF	CABLE:EXTD RETN,SAS MSHD-MS,KIT,37TO56ES	\$1,223.51	15%	\$1,039.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XC-CBLKT-A1	CABLESAS CABLE KITEXTENDED RETENTION	\$3,300.00	26%	\$2,442.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
XC-CBLKTA10	CABLEEXTD RETMINISAS CABLEKIT37TO56ES	\$1,500.00	26%	\$1,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-CBLKT-A2	CABLESAS CABLE KITARCHIVER4TO5ES	\$1,000.00	26%	\$740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-CBLKT-A3	CABLESAS CABLE KITEXTD RET6TO12ES	\$1,300.00	26%	\$962.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-CBLKT-A4	CABLESAS CABLE KITEXTD RET13TO24ES	\$2,200.00	26%	\$1,628.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-CBLKT-A5	CABLEEXTD RETNMINISAS CABLEKIT	\$2,050.00	26%	\$1,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-CBLKT-A6	CABLEEXTD RETN,MINISAS CABLEKIT4TO5ES	\$470.00	26%	\$347.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-CBLKT-A7	CABLEEXTD RETN,MINISAS CABLEKIT6TO12ES	\$700.00	26%	\$518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-CBLKT-A8	CABLEEXTD RETN,MINISAS CABLEKIT13TO24ES	\$1,310.00	26%	\$969.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-CBLKT-A9	CABLEEXTD RETMINISAS CABLEKIT25TO36ES	\$2,050.00	26%	\$1,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-DS60-CBL160IN	SPARE 160IN CABLE RA CONN	\$57.00	26%	\$42.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-DS60-CBL160I-NF	SPARE 160IN CABLE RA CONN	\$46.32	15%	\$39.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
XC-DS60-CBL160IN-N	SPARE 160IN CABLE RA CONN	\$57.00	26%	\$42.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-DS60-CBL66IN	SPARE 66IN CABLE RA CONN	\$31.00	26%	\$22.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-DS60-CBL66IN-N	SPARE 66IN CABLE RA CONN	\$31.00	26%	\$22.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-DS60-CBL66IN-NF	SPARE 66IN CABLE RA CONN	\$25.18	15%	\$21.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
XC-DS60-SAS-3M	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$322.00	26%	\$238.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-DS60-SAS-3M-N	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$322.00	26%	\$238.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-DS60-SAS-3M-NF	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$262.83	15%	\$223.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
XC-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$608.00	26%	\$449.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-DS60-SAS-4M-N	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$608.00	26%	\$449.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-DS60-SAS-4M-NF	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$495.44	15%	\$421.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
XC-DS60-SAS-5M	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$731.00	26%	\$540.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-DS60-SAS-5M-CT	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-DS60-SAS-5M-N	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$731.00	26%	\$540.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-DS60-SAS-5M-NF	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$596.14	15%	\$506.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN	
XC-DS60-SAS-7M	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$841.00	26%	\$622.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	
XC-DS60-SAS-7M-N	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$841.00	26%	\$622.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
XC-DS60-SAS-7M-NF	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$685.77	15%	\$582.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-CHA-2600-12	SR2600 SPARE CHASSIS MDL 1000/2000	\$16,631.24	26%	\$12,307.12	\$2,328.37	\$1,995.75	\$1,663.12	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
X-CHA-2600-46	SPARE CHASSIS SR2600	\$16,146.49	26%	\$11,948.40	\$2,260.51	\$1,937.58	\$1,614.65	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
X-COM-AHA363	COMPRESSION ADAPTER FOR DLM / MDL	\$4,621.50	26%	\$3,419.91	\$647.01	\$554.58	\$462.15	\$0.00	\$0.00	\$0.00	PM	NA
XC-RKPDP3DU	PDP 3PHASE DELTA N AMER JAPAN DD RACK	\$2,680.00	26%	\$1,983.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-RKPDP3DU-NF	PDP 3PHASE DELTA N AMER JAPAN DD RACK	\$2,186.20	15%	\$1,858.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XC-SECUR-40N	SPARE, SECURE, STABILIZING KIT, 40U DDRACK	\$1,000.00	26%	\$740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-SECUR-40N-NF	SPARE, SECURE, STABILIZING KIT, 40U DDRACK	\$815.67	15%	\$693.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XC-SECUREBAR	SECURING BAR KIT	\$1,000.00	26%	\$740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
XC-SECUREBAR-NF	SECURING BAR KIT	\$815.67	15%	\$693.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XCVRSFPSR1G10G	TRANSCEIVER SFP LC SR 1G 10G	\$303.00	10%	\$272.70	\$36.36	\$30.30	\$24.24	\$0.00	\$0.00	\$0.00	J	VXRAIL
XCVRSFPSR1G10GAF	VxRail-500 TRANSCEIVER LC SR 1G 10G AF	\$293.00	10%	\$263.70	\$35.16	\$29.30	\$23.44	\$0.00	\$0.00	\$0.00	J	VXRAIL
XCVRSFPSR1G10GH	VxRail-500 TRANSCEIVER LC SR 1G 10G H	\$293.00	10%	\$263.70	\$41.02	\$35.16	\$29.30	\$0.00	\$0.00	\$0.00	J	VXRAIL
X-DD-CBLCAT6A1M	CAT6A CBL 1M SPARE	\$29.20	15%	\$24.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DD-EOS-CHASS	PACK CHASS REVENUE SPARE	\$2,154.98	15%	\$1,831.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DD-EOS-CMA	CMA REVENUE SPARE	\$168.17	15%	\$142.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DD-EOS-FAN	FAN REVENUE SPARE	\$496.45	15%	\$421.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DD-EOS-PS	PSU REVENUE SPARE	\$549.82	15%	\$467.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DD-EOS-RAILKIT	RAILKIT REVENUE SPARE	\$180.25	15%	\$153.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DIMM1G-DDR3	DIMM 1GB DDR3	\$1,647.31	26%	\$1,219.01	\$230.62	\$197.68	\$164.73	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
X-DISK-300-15	DISK SAS 300 300 GB 15K RPM	\$2,509.99	26%	\$1,857.39	\$351.40	\$301.20	\$251.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
X-DS60-3TBS	SPARE DD HDD 3TB SAS W/DS60 CARR	\$4,700.00	26%	\$3,478.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-DS60-3TBS-NF	SPARE DD HDD 3TB SAS W/DS60 CARR	\$3,833.65	15%	\$3,258.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DS60-4TBS	SPARE DD HDD 4TB SAS W/DS60 CARR	\$5,700.00	26%	\$4,218.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-DS60-4TBS-NF	SPARE DD HDD 4TB SAS W/DS60 CARR	\$4,649.32	15%	\$3,951.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DS60-BEZ-1U	SPARE CMA 1U BEZEL	\$52.00	26%	\$38.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-DS60-BEZ-1U-NF	SPARE CMA 1U BEZEL	\$42.29	15%	\$35.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DS60-BEZ-4U	SPARE DS60 4U BEZEL	\$71.00	26%	\$52.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-DS60-BEZ-4U-NF	SPARE DS60 4U BEZEL	\$58.41	15%	\$49.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DS60-CHAS	SPARE DS60 CHASSIS	\$17,866.00	26%	\$13,220.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-DS60-CHAS-NF	SPARE DS60 CHASSIS	\$14,572.30	15%	\$12,386.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DS60-CMA-1U	SPARE CMA 1U	\$1,931.00	26%	\$1,428.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-DS60-CMA-1U-NF	SPARE CMA 1U	\$1,575.06	15%	\$1,338.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DS60-CMA-1U-RAIL	SPARE CMA 1U RAIL (PAIR)	\$44.00	26%	\$32.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-DS60-CMA-REAR	SPARE CMA REAR	\$1,795.00	26%	\$1,328.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING							DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE			
X-DS60-CMA-REAR-NF	SPARE CMA REAR	\$1,464.13	15%	\$1,244.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DS60-CTL	SPARE DS60 CONTROLLER	\$4,326.00	26%	\$3,201.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-DS60-CTL-NF	SPARE DS60 CONTROLLER	\$3,528.53	15%	\$2,999.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DS60-FAN	SPARE DS60 FAN	\$231.00	26%	\$170.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-DS60-FAN-NF	SPARE DS60 FAN	\$188.31	15%	\$160.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DS60-PS	SPARE DS60 PSU	\$2,287.00	26%	\$1,692.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-DS60-PS-NF	SPARE DS60 PSU	\$1,864.96	15%	\$1,585.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DS60-RAIL	SPARE RAIL DS60 (PAIR)	\$1,435.00	26%	\$1,061.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-DS60-RAIL-NF	SPARE RAIL DS60 (PAIR)	\$1,170.13	15%	\$994.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DS60-RAIL-TD	SPARE, TD RAIL FOR DS60	\$838.83	15%	\$713.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-DVDR-SR2600	DVD/CDRW DRIVE	\$269.07	26%	\$199.11	\$37.67	\$32.29	\$26.91	\$0.00	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
XELOR32E	ROLEX ENGINE(EMC OEM Products)	\$40,000.00	15%	\$34,000.00	\$8,000.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	OPEN EDITION
XELORDTS	ROLEX DATA TAP SOLARIS(EMC OEM Products)	\$5,000.00	15%	\$4,250.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	OPEN EDITION
XELORDTW	ROLEX DATA TAP WINDOWS(EMC OEM Products)	\$5,000.00	15%	\$4,250.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	E	OPEN EDITION
X-ES30-1TB	SPAREDISK DRIVE1TB W/ ES30 CARRIER	\$1,700.00	26%	\$1,258.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-ES30-2TB	SPAREDISK DRIVE2TB W/ ES30 CARRIER	\$2,600.00	26%	\$1,924.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-ES30-2TBS	SPARE,DD,HDD,2TB SAS,W/ES30 CARRIER	\$2,600.00	26%	\$1,924.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-ES30-3TB	SPAREDISK DRIVE3TB SATAES30 CARRIER	\$3,500.00	26%	\$2,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-ES30-3TB-NF	SPAREDISK DRIVE3TB SATAES30 CARRIER	\$2,854.85	15%	\$2,426.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-ES30-3TBS	SPARE,DD,HDD,3TB SAS,W/ES30 CARRIER	\$3,500.00	26%	\$2,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-ES30-3TBS-NF	SPARE,DD,HDD,3TB SAS,W/ES30 CARRIER	\$2,854.85	15%	\$2,426.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-ES30-4TBS	SPARE DD HDD 4TB SAS W/ES30 CARRIER	\$1,078.00	26%	\$797.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-ES30-4TBS-NF	SPARE DD HDD 4TB SAS W/ES30 CARRIER	\$879.11	15%	\$747.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-ES30-BEZL	SPAREBEZELES30	\$100.00	26%	\$74.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-ES30-BEZL-NF	SPAREBEZELES30	\$81.57	15%	\$69.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-ES30-CHAS	SPARE CHASSIS W/O HDD + 2XLCC ES30	\$10,100.00	26%	\$7,474.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-ES30-CHAS-NF	SPARE CHASSIS W/O HDD + 2XLCC ES30	\$8,238.27	15%	\$7,002.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-ES30-CTL	SPARESHLF CONTROLLERLCCES30	\$3,000.00	26%	\$2,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-ES30-CTL-NF	SPARESHLF CONTROLLERLCCES30	\$2,447.01	15%	\$2,079.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-ES30-PS	SPAREPOWER SUPPLY AND FANES30	\$2,000.00	26%	\$1,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-ES30-PS-NF	SPAREPOWER SUPPLY AND FANES30	\$1,631.34	15%	\$1,386.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-ES30-RAIL	SSPAREUNIV RAILKITES30	\$120.00	26%	\$88.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-ES30-RAIL-NF	SSPAREUNIV RAILKITES30	\$97.68	15%	\$83.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
X-ETH-10GB-SR	2 PORT 10 GB ETHERNET ADAPTER SR	\$5,973.03	26%	\$4,420.04	\$836.22	\$716.76	\$597.30	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
X-FAN-SR2600C	FAN KIT SR2600	\$308.10	26%	\$227.99	\$43.13	\$36.97	\$30.81	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
X-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3MSPARE	\$322.00	26%	\$238.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3MSPARE	\$262.83	15%	\$223.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M SPARE	\$150.00	26%	\$111.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-HA-ES30-SAS2-CT	CABLE HA INTERCONNECT ES30 2M SPARE CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M SPARE	\$122.85	15%	\$104.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5MSPARE	\$380.00	26%	\$281.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-HA-ES30-SAS-5-CT	CABLE HA INTERCONNECT ES30 5MSPARE	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-HAES30-SAS5-CTNF	CABLE HA INTERCONNECT ES30 5MSPARE	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5MSPARE	\$310.16	15%	\$263.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-HA-INTER-1	CABLE HA INTERCONNECT CTRL 1MSPARE	\$125.00	26%	\$92.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-HA-INTER-1-NF	CABLE HA INTERCONNECT CTRL 1MSPARE	\$101.71	15%	\$86.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-HA-INTER-5	CABLE HA INTERCONNECT CTRL 5MSPARE	\$125.00	26%	\$92.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-HA-INTER-5-NF	CABLE HA INTERCONNECT CTRL 5MSPARE	\$101.71	15%	\$86.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-HBA-QL2462	2 PORT HBA FOR DLM + MDL	\$3,573.96	26%	\$2,644.73	\$500.35	\$428.88	\$357.40	\$0.00	\$0.00	\$0.00	PM	NA
X-IOMOD-10GX2	I/O MODULE 10 GIGE DUAL PORT	\$3,132.35	26%	\$2,317.94	\$438.53	\$375.88	\$313.24	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
X-IOMOD-1GBX2	I/O DUAL GIG E	\$682.96	26%	\$505.39	\$95.61	\$81.95	\$68.30	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
X-IOMOD-1GBX4	I/O MODULE GIGE QUAD PORT	\$2,216.27	26%	\$1,640.04	\$310.28	\$265.95	\$221.63	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
XIO-RP-HW-G6T-D	Dell XIO-RP Appliance GEN6-TAA(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	E	OPEN EDITION
XIO-RPHWX-G5T	RPA GEN5-TAA FOR XtremIO XT DC(EMC OEM Products)	\$1.00	15%	\$0.85	\$2,145.60	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	E	OPEN EDITION
XIO-RPHWX-G6T	RPA FOR XTREMIO(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	E	OPEN EDITION
XIO-RPHWX-G6T-D	Dell RPA for XtremIO	\$19,250.00	25%	\$14,437.50	\$2,310.00	\$1,925.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT HARDWARE
XIOX2-RPHW-G6T	RPA for XtremIO-X2(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	E	OPEN EDITION
XIOX2-RPHW-G6T-D	Dell RPA for XtremIO-X2(EMC OEM Products)	\$19,250.00	15%	\$16,362.50	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	E	OPEN EDITION
X-MEM1X4G-2	SPARE DD DIMM 4GB 1XDIMM DD2200	\$1,750.00	15%	\$1,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PE	DATA DOMAIN
X-MEM1X8G-1	SPARE DIMM 8GB 1XDIMM DD4200 4500 7200	\$3,500.00	26%	\$2,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
X-MEM1X8G-2	SPARE,DD,DIMM,8GB,1XDIMMS,DD2500	\$3,594.50	26%	\$2,659.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-NVRAM2GS	SPARENVRAMSPCCIE2GBDD990	\$2,300.00	26%	\$1,702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-NVRAM-8G	DD NVRAM IO MOD 8G SPARE	\$6,000.00	26%	\$4,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-NVRAM-8G-NF	DD NVRAM IO MOD 8G SPARE	\$4,894.02	15%	\$4,159.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XPACK-HW	Xtrem Perf Pack 550GB	\$6,259.00	10%	\$5,633.10	\$0.00	\$625.90	\$438.13	\$312.95	\$187.77	\$312.95	J	SERVER FLASH
XPACK-HW-1400	XTREM PERF PACK 1400GB	\$17,030.00	10%	\$15,327.00	\$0.00	\$1,703.00	\$1,192.10	\$851.50	\$510.90	\$851.50	J	SERVER FLASH
XPACK-HW-2200	XTREM PERF PACK 2200GB	\$26,715.00	10%	\$24,043.50	\$0.00	\$2,671.50	\$1,870.05	\$1,335.75	\$801.45	\$1,335.75	J	SERVER FLASH
XPACK-HW-350	XTREM PERF PACK 350GB	\$5,665.00	10%	\$5,098.50	\$0.00	\$566.50	\$396.55	\$283.25	\$169.95	\$283.25	J	SERVER FLASH
XPACK-HW-700	XTREM PERF PACK 700GB	\$9,170.00	10%	\$8,253.00	\$0.00	\$917.00	\$641.90	\$458.50	\$275.10	\$458.50	J	SERVER FLASH
XPACK-SW	XTREM PERFORMANCE PACK SW=IA	\$3,998.00	10%	\$3,598.20	\$0.00	\$719.64	\$639.68	\$559.72	\$0.00	\$0.00	J	SERVER FLASH
XPC-QS	QUICK SHIP APEX AX4 EXPRESS CONFIG	\$1.00	10%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	CLARIION
X-PEFA-MULTIM	PEFA-LP MULTI MODE FICON ADAPTER	\$6,184.59	26%	\$4,576.60	\$865.84	\$742.15	\$618.46	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
X-PEFA-SINGLE	PEFA-LP SINGLE MODE FICON ADAPTER	\$6,667.28	26%	\$4,933.79	\$933.42	\$800.07	\$666.73	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
X-PESA-W-CABL	ESCON SPARE PCI-E W/CABLE	\$11,916.28	26%	\$8,818.05	\$1,668.28	\$1,429.95	\$1,191.63	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
X-PSUP-SR2600	POWER SUPPLY 750W SR2600	\$1,052.68	26%	\$778.98	\$147.37	\$126.32	\$105.27	\$0.00	\$0.00	\$0.00	PM	BUS TECH MODELS
X-RAIL-XTND	SPARE RAIL EXTENDER	\$184.86	26%	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PM	DATA DOMAIN
X-RAIL-XTND-NF	SPARE RAIL EXTENDER	\$147.02	15%	\$124.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-RKCONSOLE	SPARECONSOLE KIT40U DDRACK	\$1,000.00	26%	\$740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-RKCONSOLE-2	SPARE,CONSOLE KIT,40U DDRACK V2	\$1,000.00	26%	\$740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-RKFRONTDOOR	SPARE,FRONT DOOR KIT,40U DDRACK	\$1,000.00	26%	\$740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-RKFRONTDOOR-3	SPARE,FRONT DOOR KIT,40U DDRACK DE	\$815.67	15%	\$693.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-RK-PDP-SP	SPAREPDP SINGLE PHASE L6-30DDRACK	\$450.00	26%	\$333.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-RK-PDP-SP-NF	SPAREPDP SINGLE PHASE L6-30DDRACK	\$367.56	15%	\$312.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-RK-PDU	SPAREPDU C13DDRACK	\$450.00	26%	\$333.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-RK PDU3D-1	SPARE PDU 3PH DELTA N AMER JAPAN DDRACK	\$2,680.00	26%	\$1,983.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-RK PDU3D-1-NF	SPARE PDU 3PH DELTA N AMER JAPAN DDRACK	\$2,186.20	15%	\$1,858.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-RK-PDU-NF	SPAREPDU C13DDRACK	\$367.56	15%	\$312.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-RK PDU SP-1	SPARE PDU SINGLE PHASE DDRACK	\$450.00	26%	\$333.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-RK PDU SP-1-NF	SPARE PDU SINGLE PHASE DDRACK	\$367.56	15%	\$312.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-RRDOOR-40	SPARE REAR DOOR 40U DDRACK	\$1,800.00	26%	\$1,332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-RRDOOR-40-NF	SPARE REAR DOOR 40U DDRACK	\$1,468.21	15%	\$1,247.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-SAS-HDIB1	CABLE,DD,SAS,MINISAS HD-IB,1 METER	\$280.00	26%	\$207.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-HDIB2	CABLE,DD,SAS,MINISAS HD-IB,2 METER	\$280.00	26%	\$207.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-HDIB5	CABLE,DD,SAS,MINISAS HD-IB,5 METER	\$470.00	26%	\$347.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN



MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
X-SAS-HDMS1	CABLE,DD,SAS,MINISAS HD-MINISAS,1 METER	\$150.00	26%	\$111.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-HDMS1-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,1 METER	\$122.85	15%	\$104.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-SAS-HDMS2	CABLE,DD,SAS,MINISAS HD-MINISAS,2 METER	\$150.00	26%	\$111.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-HDMS2-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,2 METER	\$122.85	15%	\$104.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-SAS-HDMS3	CABLE,DD,SAS,MINISAS HD-MINISAS,3 METER	\$200.00	26%	\$148.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-HDMS3-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,3 METER	\$163.13	15%	\$138.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-SAS-HDMS5	CABLE,DD,SAS,MINISAS HD-MINISAS,5 METER	\$380.00	26%	\$281.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-HDMS5-CT	CABLE,DD,SAS,MINISAS HD-MINISAS,5 METER	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-HDMS5-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,5 METER	\$310.16	15%	\$263.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-SAS-M4P	SPARE,DD 6G SAS,EXTD RETN,IO MOD,4PORT	\$4,500.00	26%	\$3,330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER UPG	\$5,000.00	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-M4PMC-NF	DD 6GBIT SAS IO MOD 4PORT ER UPG	\$3,670.52	15%	\$3,119.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-SAS-MSIB1	CABLE SASMINISAS-IB1 METER	\$280.00	26%	\$207.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-MSIB2	CABLE SASMINISAS-IB2 METER	\$280.00	26%	\$207.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-MSIB3	CABLESASMINISAS-IB3 METER	\$350.00	26%	\$259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-MSIB5	CABLE SASMINISAS-IB5 METER	\$470.00	26%	\$347.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-MSMS1	CABLESASMINISAS-MINISAS1 METER	\$120.00	26%	\$88.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-MSMS1-NF	CABLESASMINISAS-MINISAS1 METER	\$97.68	15%	\$83.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-SAS-MSMS2	CABLESASMINISAS-MINISAS2 METER	\$150.00	26%	\$111.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-MSMS2-NF	CABLESASMINISAS-MINISAS2 METER	\$122.85	15%	\$104.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-SAS-MSMS3	SPARECBLASMINISAS-MINISAS3 METER	\$200.00	26%	\$148.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-MSMS3-CT	SPARECBLASMINISAS-MINISAS3 METER CT	\$1.00	15%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-SAS-MSMS3-NF	SPARECBLASMINISAS-MINISAS3 METER	\$163.13	15%	\$138.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-SAS-MSMS4	SPARECBLASMINISAS-MINISAS4 METER	\$310.00	26%	\$229.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-MSMS4-NF	SPARECBLASMINISAS-MINISAS4 METER	\$252.76	15%	\$214.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-SAS-MSMS5	CABLESASMINISAS-MINISAS5 METER	\$380.00	26%	\$281.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-MSMS5-CT	CABLESASMINISAS-MINISAS5 METER	\$1.00	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SAS-MSMS5-NF	CABLESASMINISAS-MINISAS5 METER	\$310.16	15%	\$263.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XSF-VOL-3XXM5	300GB SLC PCIE CARD - QTY 5	\$41,400.00	10%	\$37,260.00	\$0.00	\$4,140.00	\$2,898.00	\$2,070.00	\$1,242.00	\$2,070.00	J	SERVER FLASH
XSF-VOL-550V5	550GB MLC PCIE CARD - QTY 5	\$1.00	10%	\$0.90	\$0.00	\$3,841.00	\$2,688.70	\$1,920.50	\$1,152.30	\$1,920.50	J	SERVER FLASH
X-SIDEPNL40	SPARESIDE PANEL40U DDRACK	\$1,800.00	26%	\$1,332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL PRICING		EPL MAINTENANCE AND WARRANTY UPGRADE PRICING						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	PROSUPPORT PLUS MNT LIST PRICE	PROSUPPORT W/MC - PREM MNT LIST PRICE	PROSUPPORT - ENH MNT LIST PRICE	BASIC MNT LIST PRICE	WTY UPG PROSUPPORT - ENH TO PROSUPPORT W/MC - PREM LIST PRICE	WTY UPG BASIC TO PROSUPPORT ENH LIST PRICE		
X-SSD-400GB	SPARE SSD 400G 2.5 SATA 512 DV DD9500	\$1,900.00	26%	\$1,406.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SSD-4UB	SPARE DD 200GB SSD DD4200 4500 7200	\$1,200.00	26%	\$888.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PH	DATA DOMAIN
X-SSDF-800GBS	FRONT 3,5 SSD REVENUE SPARE	\$3,675.55	15%	\$3,124.22	\$514.58	\$441.07	\$367.56	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
X-SSDR-800GBS	REAR 2.5 SSD REVENUE SPARE	\$3,121.70	15%	\$2,653.45	\$437.04	\$374.60	\$312.17	\$0.00	\$0.00	\$0.00	DD-1	DATA DOMAIN
XTREMIO-RP-HW-G5T	XtremIO-RP appliance GEN5-TAA	\$1.00	25%	\$0.75	\$2,145.60	\$1,788.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
XTREMIO-RP-HW-G6T	XtremIO-RP appliance GEN6-TAA	\$19,250.00	25%	\$14,437.50	\$2,310.00	\$1,925.00	\$0.00	\$0.00	\$0.00	\$0.00	XT	XT SOFTWARE
YT77A0075	EMC RETROSPECT MEDIA KIT CD/DOC WIN - IT	\$31.00	10%	\$27.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
YU77A0077	EMC RETROSPECT FOR DOCS (ENGLISH)WIN7.6	\$20.00	10%	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
YZ75A0077	EMC RETROSPECT FOR WINDOWS CDD ONLYWIN	\$5.00	10%	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J	EMC INSIGNIA
0010200	RSA RKM APPLIANCE(EMC OEM Products)	\$27,000.00	15%	\$22,950.00	\$1,890.00	\$1,350.00	\$945.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX
0010250	RSA RKM CONNECTRIX LICENSE(EMC OEM Products)	\$1.00	15%	\$0.85	\$1,340.00	\$1,206.00	\$1,072.00	\$0.00	\$0.00	\$0.00	E	CONNECTRIX