

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
456-110-793	VIPR SRM ATMOS 1TB =CB	\$325	26%	\$241	\$75	\$68	\$59	\$0	\$0	DM	ATMOS
A2-12-RE	ATMOS G2 PLATFORM BASE	\$21,207	26%	\$15,693	\$0	\$1,484	\$0	\$0	\$0	PM	ATMOS
A2-8-RE	ATMOS G2 PLATFORM BASE	\$24,310	26%	\$17,989	\$0	\$1,702	\$0	\$0	\$0	PM	ATMOS
A2-T-RC	ATMOS G2 PLATFORM BASE	\$4,650	26%	\$3,441	\$0	\$0	\$0	\$0	\$0	PM	ATMOS
A2-T-RE	ATMOS G2 PLATFORM BASE	\$8,235	26%	\$6,094	\$0	\$0	\$0	\$0	\$0	PM	ATMOS
A3-DISK60-T1T	DISK PACK 60 1TB SATA 7.2K QTY1 TAA G3	\$49,500	26%	\$36,630	\$4,950	\$3,465	\$0	\$0	\$1,485	PM	ATMOS
A3-DISK60-T2T	DISK PACK 60 2TB SATA 7.2K QTY1 TAA G3	\$74,800	26%	\$55,352	\$7,480	\$5,236	\$0	\$0	\$2,244	PM	ATMOS
A3-DISK60-T4T	DISK PACK 60 4TB SATA 7.2K QTY1 TAA G3	\$129,700	26%	\$95,978	\$12,970	\$9,079	\$0	\$0	\$3,891	PM	ATMOS
A3D-ND30-T1	ATMOS G3D PLATFORM NODE 30 DISK 1T	\$23,900	26%	\$17,686	\$2,390	\$1,673	\$0	\$0	\$717	PM	ATMOS
A3D-ND30-T2	ATMOS G3D PLATFORM NODE 30 DISK 2T	\$36,700	26%	\$27,158	\$3,670	\$2,569	\$0	\$0	\$1,101	PM	ATMOS
A3D-ND30-T4	ATMOS G3D PLATFORM NODE 30 DISK 4T	\$53,635	26%	\$39,690	\$5,364	\$3,754	\$0	\$0	\$1,609	PM	ATMOS
A3D-ND60-T2	ATMOS G3D PLATFORM NODE 60 DISK 2T	\$66,600	26%	\$49,284	\$6,660	\$4,662	\$0	\$0	\$1,998	PM	ATMOS
A3D-ND60-T3	ATMOS G3D PLATFORM NODE 60 DISK 3T	\$93,575	26%	\$69,246	\$9,358	\$6,550	\$0	\$0	\$2,807	PM	ATMOS
A3D-ND60-T4	ATMOS G3D PLATFORM NODE 60 DISK 4T	\$97,750	26%	\$72,335	\$9,775	\$6,843	\$0	\$0	\$2,933	PM	ATMOS
A3D-RE-HA10G	ATMOS G3 DENSE PLATFORM BASE	\$32,999	26%	\$24,419	\$3,300	\$2,310	\$0	\$0	\$990	PM	ATMOS
A3F-ND15-T1	ATMOS G3F PLATFORM NODE 15 DISK 1T	\$14,300	26%	\$10,582	\$1,430	\$1,001	\$0	\$0	\$429	PM	ATMOS
A3F-ND15-T2	ATMOS G3F PLATFORM NODE 15 DISK 2T	\$21,800	26%	\$16,132	\$2,180	\$1,526	\$0	\$0	\$654	PM	ATMOS
A3F-ND15-T4	ATMOS G3F PLATFORM NODE 15 DISK 4T	\$37,500	26%	\$27,750	\$3,750	\$2,625	\$0	\$0	\$1,125	PM	ATMOS
A3F-RC	ATMOS G3 FLEX PLATFORM BASE	\$5,030	26%	\$3,722	\$503	\$352	\$0	\$0	\$151	PM	ATMOS
A3F-RE	ATMOS G3 FLEX PLATFORM BASE	\$9,415	26%	\$6,967	\$942	\$659	\$0	\$0	\$282	PM	ATMOS
A-ACE-C-1TB	ATMOS CE CAPACITY PER TB	\$228	26%	\$169	\$41	\$36	\$32	\$0	\$0	DM	ATMOS
A-ACE-ULE-1TB	ATMOS LE TO CE UPGRADE PER TB	\$275	26%	\$204	\$50	\$44	\$39	\$0	\$0	DM	ATMOS
A-ALE-C-1TB	ATMOS LE CAPACITY PER TB	\$49	26%	\$36	\$9	\$8	\$7	\$0	\$0	DM	ATMOS
A-AOS-C-1TB	ATMOS OS CAPACITY PER TB	\$163	26%	\$121	\$11	\$11	\$11	\$0	\$0	DM	ATMOS
A-AVE-C-1TB	ATMOS VE CAPACITY PER TB	\$350	26%	\$259	\$81	\$74	\$63	\$0	\$0	DM	ATMOS
A-CDP-C-1TB	ATMOS CDP CAPACITY PER TB	\$125	26%	\$93	\$23	\$20	\$18	\$0	\$0	DM	ATMOS
A-DAE-1T-HTX	DAE 15 1T SATA 7.2K HAPW FLD QTY1 G2	\$6,836	26%	\$5,059	\$684	\$479	\$0	\$0	\$205	PM	ATMOS
A-DAE-1T-HX	DAE 15 1T SATA 7.2K HAPW FLD QTY2 G2	\$16,880	26%	\$12,491	\$1,688	\$1,182	\$0	\$0	\$506	PM	ATMOS
A-DAE-2H-H	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	\$36,256	26%	\$26,829	\$3,626	\$2,538	\$0	\$0	\$1,088	PM	ATMOS
A-DAE-2H-HD	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	\$36,256	26%	\$26,829	\$3,626	\$2,538	\$0	\$0	\$1,088	PM	ATMOS
A-DAE-2H-HT	DAE 15 2T SATA 7.2K HAPW MFG QTY1 G2	\$17,237	26%	\$12,755	\$1,724	\$1,207	\$0	\$0	\$517	PM	ATMOS
A-DAE-2T-HTX	DAE 15 2T SATA 7.2K HAPW FLD QTY1 G2	\$17,237	26%	\$12,755	\$1,724	\$1,207	\$0	\$0	\$517	PM	ATMOS
A-DAE-2T-HX	DAE 15 2T SATA 7.2K HAPW FLD QTY2 G2	\$36,256	26%	\$26,829	\$3,626	\$2,538	\$0	\$0	\$1,088	PM	ATMOS
A-DAE-2WG-H	DAE 15 2T SATA 5.4K HAPW MFG QTY2 G2	\$33,284	26%	\$24,630	\$3,328	\$2,330	\$0	\$0	\$999	PM	ATMOS
A-DAE-2WG-HD	DAE 15 2T SATA 5.4K HAPW MFG QTY2 G2	\$33,284	26%	\$24,630	\$3,328	\$2,330	\$0	\$0	\$999	PM	ATMOS
A-DAE-2WG-HT	DAE 15 2T SATA 5.4K HAPW MFG QTY1 G2	\$15,156	26%	\$11,215	\$1,516	\$1,061	\$0	\$0	\$455	PM	ATMOS
A-DAE-3H-H	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	\$45,701	26%	\$33,819	\$4,570	\$3,199	\$0	\$0	\$1,371	PM	ATMOS
A-DAE-3H-HD	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	\$45,701	26%	\$33,819	\$4,570	\$3,199	\$0	\$0	\$1,371	PM	ATMOS
A-DAE-3H-HT	DAE 15 3T SATA 7.2K HAPW MFG QTY1 G2	\$22,484	26%	\$16,638	\$2,248	\$1,574	\$0	\$0	\$675	PM	ATMOS
A-DAE-3T-HTX	DAE 15 3T SATA 7.2K HAPW FLD QTY1 G2	\$22,484	26%	\$16,638	\$2,248	\$1,574	\$0	\$0	\$675	PM	ATMOS
A-DAE-3T-HX	DAE 15 3T SATA 7.2K HAPW FLD QTY2 G2	\$45,701	26%	\$33,819	\$4,570	\$3,199	\$0	\$0	\$1,371	PM	ATMOS
A-PW40U-US	CBLE PWR L6-30A US QTY2 G2	\$800	26%	\$592	\$0	\$0	\$0	\$0	\$0	PM	ATMOS
A-S-6G-1GH	SVR 1U 1GBE HAPW MFG QTY2 G2	\$12,464	26%	\$9,223	\$1,246	\$872	\$0	\$0	\$374	PM	ATMOS
A-S-6G-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G2	\$13,680	26%	\$10,123	\$1,368	\$958	\$0	\$0	\$410	PM	ATMOS
A-S-6G-HTX	SVR 1U 1GBE HAPW FLD QTY2 G2	\$13,680	26%	\$10,123	\$1,368	\$958	\$0	\$0	\$410	PM	ATMOS
A-S-6G-HX	SVR 1U 1GBE HAPW FLD QTY2 G2	\$12,464	26%	\$9,223	\$1,246	\$872	\$0	\$0	\$374	PM	ATMOS
A-S-DP-1GH	SVR 1U 1GBE HAPW MFG QTY2 G2	\$12,464	26%	\$9,223	\$1,246	\$872	\$0	\$0	\$374	PM	ATMOS
A-S-DP-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G2	\$13,680	26%	\$10,123	\$1,368	\$958	\$0	\$0	\$410	PM	ATMOS
A-S-DP-1GN	SVR 1U 1GBE HAPW MFG QTY2 G2	\$12,464	26%	\$9,223	\$1,246	\$872	\$0	\$0	\$374	PM	ATMOS
A-S-HTX	SVR 1U 1GBE HAPW FLD QTY2 G2	\$13,680	26%	\$10,123	\$1,368	\$958	\$0	\$0	\$410	PM	ATMOS
A-S-HX	SVR 1U 1GBE HAPW FLD QTY2 G2	\$12,464	26%	\$9,223	\$1,246	\$872	\$0	\$0	\$374	PM	ATMOS
BDX20K-DAE-HH	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G1	\$16,880	26%	\$12,491	\$1,688	\$1,182	\$0	\$0	\$506	PM	ATMOS
BDX20K-DAE-HN	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G1	\$16,880	26%	\$12,491	\$1,688	\$1,182	\$0	\$0	\$506	PM	ATMOS
BDX20K-DAE-HT	DAE 15 1T SATA 7.2K HAPW MFG QTY1 G1	\$6,836	26%	\$5,059	\$684	\$479	\$0	\$0	\$205	PM	ATMOS
BDX20K-RACKT	RACK 40UT 2DROP HAPW MFG QTY1 G1	\$2,785	26%	\$2,061	\$0	\$0	\$0	\$0	\$0	PM	ATMOS
BDX20K-S-1GH	SVR 1U 1GBE HAPW MFG QTY2 G1	\$9,783	26%	\$7,239	\$978	\$685	\$0	\$0	\$293	PM	ATMOS
BDX20K-S-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G1	\$10,932	26%	\$8,090	\$1,093	\$765	\$0	\$0	\$328	PM	ATMOS
BDX20K-S-1GN	SVR 1U 1GBE HAPW MFG QTY2 G1	\$9,400	26%	\$6,956	\$940	\$658	\$0	\$0	\$282	PM	ATMOS
BDX20K-SWCH-H	SWCH 1GBE 24P HAPW MFG QTY1 G1	\$5,030	26%	\$3,722	\$252	\$176	\$126	\$25	\$126	PM	ATMOS
BDX20K-SW-HT	SWCH 1GBE 24P HAPW MFG QTY1 G1	\$4,650	26%	\$3,441	\$233	\$139	\$116	\$23	\$116	PM	ATMOS
CDP-SW-B-T00	ATMOS CDP CAP 1TB (101-500TB)	\$175	26%	\$130	\$32	\$28	\$25	\$0	\$0	DM	ATMOS
CDP-SW-B-T01	ATMOS CDP CAP 1TB (501-1500TB)	\$125	26%	\$93	\$23	\$20	\$18	\$0	\$0	DM	ATMOS

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			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
CDP-SW-B-T02	ATMOS CDP CAP 1TB (1501-4500TB)	\$105	26%	\$78	\$19	\$17	\$15	\$0	\$0	DM	ATMOS
CDP-SW-B-T03	ATMOS CDP CAP 1TB (4501-9500TB)	\$84	26%	\$62	\$15	\$13	\$12	\$0	\$0	DM	ATMOS
CDP-SW-B-T04	ATMOS CDP CAP 1TB (9500TB+)	\$70	26%	\$52	\$13	\$11	\$10	\$0	\$0	DM	ATMOS
CDP-SW-SOL-5	ATMOS CDP BASE & CAP 100TB	\$20,940	26%	\$15,496	\$3,769	\$3,350	\$2,932	\$0	\$0	DM	ATMOS
COS-SW-C-T01	ATMOS SW CAP 1TB (501-1500TB)	\$523	26%	\$387	\$94	\$84	\$73	\$0	\$0	DM	ATMOS
COS-SW-C-T02	ATMOS SW CAP 1TB (1501-4500TB)	\$477	26%	\$353	\$86	\$76	\$67	\$0	\$0	DM	ATMOS
COS-SW-C-T03	ATMOS SW CAP 1TB (4501-9500TB)	\$432	26%	\$320	\$78	\$69	\$60	\$0	\$0	DM	ATMOS
COS-SW-C-T04	ATMOS SW CAP 1TB (9500TB+)	\$397	26%	\$294	\$71	\$64	\$56	\$0	\$0	DM	ATMOS
COS-SW-SOL	ATMOS SW BASE 1TB (1-500TB)	\$558	26%	\$413	\$100	\$89	\$78	\$0	\$0	DM	ATMOS
VE-COS-C-T01	ATMOS VE CAP 1TB (501-1500TB)	\$523	26%	\$387	\$94	\$84	\$73	\$0	\$0	DM	ATMOS
VE-COS-C-T02	ATMOS VE CAP 1TB (1501-4500TB)	\$477	26%	\$353	\$86	\$76	\$67	\$0	\$0	DM	ATMOS
VE-COS-C-T03	ATMOS VE CAP 1TB (4501-9500TB)	\$432	26%	\$320	\$78	\$69	\$60	\$0	\$0	DM	ATMOS
VE-COS-C-T04	ATMOS VE CAP 1TB (9500TB+)	\$397	26%	\$294	\$71	\$64	\$56	\$0	\$0	DM	ATMOS
VE-COS-SW-SOL	ATMOS VE BASE 1TB (1-500TB)	\$558	26%	\$413	\$100	\$89	\$78	\$0	\$0	DM	ATMOS
AVM1200FG4S	AVAMAR G4S M1200 STORAGE NODE FLD INST	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$0	\$485	PM	AVAMAR
AVM1200FG4ST	AVAMAR G4S M1200 STGNODE FLD INST RR	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$0	\$485	PM	AVAMAR
AVM1200MG4S	AVAMAR G4S M1200 STORAGE NODE MFG INST	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$0	\$485	PM	AVAMAR
AVM1200MG4ST	AVAMAR GEN4S M1200 NODE MFG INST RR	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$0	\$485	PM	AVAMAR
AVM19CBLINTG4S	AVAMAR G4S INTERNAL 19-CABLE BUNDLE	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM1TBRN	TELCO RAIL FOR NODES	\$400	26%	\$296	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM1TBR5W	TELCO RAIL FOR SWITCH	\$300	26%	\$222	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM2400FG4S	AVAMAR G4S M2400 STORAGE NODE FLD INST	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$0	\$905	PM	AVAMAR
AVM2400FG4ST	AVAMAR G4S M2400 STG NODE FLD INST RR	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$0	\$905	PM	AVAMAR
AVM2400MG4S	AVAMAR G4S M2400 STORAGE NODE MFG INST	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$0	\$905	PM	AVAMAR
AVM2400MG4ST	AVAMAR GEN4S M2400 NODE MFG INST RR	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$0	\$905	PM	AVAMAR
AVM600FG4S	AVAMAR G4S M600 STORAGE NODE FLD INST	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$0	\$285	PM	AVAMAR
AVM600FG4ST	AVAMAR G4S M600 STG NODE FLD INST RR	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$0	\$285	PM	AVAMAR
AVM600MG4S	AVAMAR G4S M600 STORAGE NODE MFG INST	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$0	\$285	PM	AVAMAR
AVM600MG4ST	AVAMAR GEN4S M600 NODE MFG INST RR	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$0	\$285	PM	AVAMAR
AVM6CBLXT	6 NODE LONG CABLE BNDL EXTERNAL ROUTING	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVM6CBLINT	6 NODE SHORT CABLE BNDL INTERNAL ROUTING	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVMA1200FG4S	AVAMAR G4S M1200 STORAGE NODE FLD INST	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$0	\$485	PM	AVAMAR
AVMA1200FG4ST	AVAMAR G4S M1200 STG NODE FLD INST RR	\$24,250	26%	\$17,945	\$2,425	\$1,698	\$0	\$0	\$485	PM	AVAMAR
AVMA2400FG4S	AVAMAR G4S M2400 STORAGE NODE FLD INST	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$0	\$905	PM	AVAMAR
AVMA2400FG4ST	AVAMAR G4S M2400 STG NODE FLD INST RR	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$0	\$905	PM	AVAMAR
AVMA600FG4S	AVAMAR G4S M600 STORAGE NODE FLD INST	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$0	\$285	PM	AVAMAR
AVMA600FG4ST	AVAMAR G4S M600 STG NODE FLD INST RR	\$14,250	26%	\$10,545	\$1,425	\$998	\$0	\$0	\$285	PM	AVAMAR
AVMACC10FG4S	AVAMAR G4S NDMP ACCEL 10GBE FLD INST	\$15,700	26%	\$11,618	\$1,570	\$1,099	\$0	\$0	\$314	PM	AVAMAR
AVMACCFG4S	AVAMAR G4S NDMP ACCELERATOR FLD INST	\$14,000	26%	\$10,360	\$1,400	\$980	\$0	\$0	\$280	PM	AVAMAR
AVMACCFG4ST	AVAMAR G4S NDMP ACCELERATOR FLD INST RR	\$14,000	26%	\$10,360	\$1,400	\$980	\$0	\$0	\$280	PM	AVAMAR
AVMCOMFG4S	Avamar Gen4S Int Comm Module (Fld Inst)	\$4,000	26%	\$2,960	\$400	\$280	\$0	\$0	\$80	PM	AVAMAR
AVMCOMG4S	AVAMAR G4S INTERNAL COMM MODULE	\$4,000	26%	\$2,960	\$400	\$280	\$0	\$0	\$80	PM	AVAMAR
AVMCOMG4SF-1	AVAMAR GEN4S INT COMM MODULE SW FLD INST	\$4,000	26%	\$2,960	\$400	\$280	\$0	\$0	\$80	PM	AVAMAR
AVMCOMG4SM-1	AVAMAR GEN4S INT COMM MODULE SW FAC INST	\$4,000	26%	\$2,960	\$400	\$280	\$0	\$0	\$80	PM	AVAMAR
AVMCOMKIT4S-1	AVAMAR GEN4S COMM RAIL INSTALL KIT	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVMCOMKITG4S	AVAMAR G4S COM INSTALL KIT	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVMMAFG4S	AVAMAR G4S MEDIA ACCESS FLD INST	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$0	\$905	PM	AVAMAR
AVMMAFG4ST	AVAMAR G4S MEDIA ACCESS FLD INST RR	\$45,250	26%	\$33,485	\$4,525	\$3,168	\$0	\$0	\$905	PM	AVAMAR
AVMRACKG4	AVAMAR GEN4 RACK	\$4,200	26%	\$3,108	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVMRACKG4S	AVAMAR G4S 40U TITAN RACK	\$4,200	26%	\$3,108	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
AVMS2400FG4S	AVAMAR G4S S2400 BUSINESS EDITION	\$27,250	15%	\$23,163	\$2,725	\$1,908	\$0	\$0	\$545	PE	AVAMAR
AVMS2400FG4ST	AVAMAR G4S S2400 BUSINESS EDITION RR	\$27,250	15%	\$23,163	\$2,725	\$1,908	\$0	\$0	\$545	PE	AVAMAR
AVMUTILFG4S	AVAMAR G4S UTILITY NODE FLD INST	\$11,000	26%	\$8,140	\$1,100	\$770	\$0	\$0	\$220	PM	AVAMAR
AVMUTILFG4ST	AVAMAR G4S UTILITY NODE FLD INST RR	\$11,000	26%	\$8,140	\$1,100	\$770	\$0	\$0	\$220	PM	AVAMAR
AVMUTILMG4S	AVAMAR G4S UTILITY NODE MFG INST	\$11,000	26%	\$8,140	\$1,100	\$770	\$0	\$0	\$220	PM	AVAMAR
AVMUTILMG4ST	AVAMAR GEN4S UTILITY NODE MFG INST RR	\$11,000	26%	\$8,140	\$1,100	\$770	\$0	\$0	\$220	PM	AVAMAR
DSKRTAV-2	DISK RETENTION UPLIFT 2YR-AVAMAR	\$28	26%	\$21	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
DSKRTAV-3	DISK RETENTION UPLIFT 3YR-AVAMAR	\$42	26%	\$31	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
DSKRTAV-4	DISK RETENTION UPLIFT 4YR-AVAMAR	\$56	26%	\$41	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
DSKRTAV-5	DISK RETENTION UPLIFT 5YR-AVAMAR	\$70	26%	\$52	\$0	\$0	\$0	\$0	\$0	PM	AVAMAR
MDL-10GIG-CX4	CX4 XFP FOR MDL-4000 10 GIG SWITCH	\$594	26%	\$440	\$59	\$42	\$30	\$0	\$0	PM	BUS TECH MODELS
MDL-10GIG-LR	LR XFP FOR MDL-4000 10 GIG SWITCH	\$1,125	26%	\$833	\$113	\$79	\$56	\$0	\$0	PM	BUS TECH MODELS

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					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
CNR2NPSWG4	RTU CENTERA BASIC - PARITY 2-NODE RIGHT-	\$16,300	26%	\$12,062	\$1,141	\$1,141	\$0	\$0	\$0	D2	CENTERA
CNR2NPUPG4	EMC CENTERA GEN 4 - PARITY (UPGRADE) 2-N	\$3,000	26%	\$2,220	\$210	\$210	\$0	\$0	\$0	D2	CENTERA
CNR2NREPLIC	EMC CENTERA GEN 4 REPLICATION 2-NODE RIG	\$2,500	26%	\$1,850	\$450	\$400	\$0	\$0	\$0	D2	CENTERA
CNR2NUPGFIK	CENTERA 2-NODE UPGRADE FIELD INSTALL KIT	\$950	38%	\$589	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNR2SEEKLIC	EMC CENTERA SEEK BASE 2-NODE RIGHT-TO-US	\$2,000	26%	\$1,480	\$360	\$320	\$0	\$0	\$0	D2	CENTERA
CNR2SKCBLIC	EMC CENTERA SEEK & CHARGEBACK REPORTER C	\$2,500	26%	\$1,850	\$450	\$400	\$0	\$0	\$0	D2	CENTERA
CNR3PHNAM	3P NAM PWR RK FLD	\$1,200	38%	\$744	\$180	\$132	\$0	\$0	\$32	B	CENTERA
CNR4N1FBAG4LP	UNBUNDLED 4 NODE GEN4LP WITH 1TB DRIVES	\$20,940	38%	\$12,983	\$3,141	\$2,303	\$0	\$0	\$558	B	CENTERA
CNR4N1MBAG4LP	BUNDLED 4 NODE GEN4LP WITH 1TB DRIVES WI	\$20,940	38%	\$12,983	\$3,141	\$2,303	\$0	\$0	\$558	B	CENTERA
CNR4N2FBAG4LP	Centera 4-node base field model with 2TB	\$38,350	38%	\$23,777	\$5,753	\$4,219	\$0	\$0	\$1,023	B	CENTERA
CNR4N2MBAG4LP	Centera 4-node base manufacturing model	\$38,350	38%	\$23,777	\$5,753	\$4,219	\$0	\$0	\$1,023	B	CENTERA
CNR4N3FBAG4LP	UNBUNDLED 4 NODE CENTERA GEN4LP 3TB DRIV	\$53,350	38%	\$33,077	\$8,003	\$5,869	\$0	\$0	\$1,423	B	CENTERA
CNR4N3MBAG4LP	BUNDLED 4 NODE CENTERA GEN4LP 3TB DRIVES	\$53,350	38%	\$33,077	\$8,003	\$5,869	\$0	\$0	\$1,423	B	CENTERA
CNR4NADVRMLIC	4NODE ADVRETN MGMT SW LIC	\$2,800	26%	\$2,072	\$504	\$448	\$0	\$0	\$0	D2	CENTERA
CNR4NBAFLIC	CENTERA 4-NODE BASE FIELD INSTALL KIT	\$1,400	38%	\$868	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNR4NCEPLSLIC	NODE COMP PLUS SW LIC	\$6,200	26%	\$4,588	\$1,116	\$992	\$0	\$0	\$0	D2	CENTERA
CNR4NGOVEDLIC	4NODE GOV EDITION SW LIC	\$6,200	26%	\$4,588	\$1,116	\$992	\$0	\$0	\$0	D2	CENTERA
CNR4NMSWG4	MIRR SW RTU LIC	\$32,700	26%	\$24,198	\$2,289	\$2,289	\$0	\$0	\$0	D2	CENTERA
CNR4NPSWG4	PAR SW RTU LIC	\$38,200	26%	\$28,268	\$2,674	\$2,674	\$0	\$0	\$0	D2	CENTERA
CNR4NPUPG4	SW RTU LIC	\$10,000	26%	\$7,400	\$700	\$700	\$0	\$0	\$0	D2	CENTERA
CNR4NREPLIC	4NODE REPLICATION SW LIC	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	D2	CENTERA
CNR8NPANSW	3 CNR ACCESSNODE PTY SW	\$23,400	26%	\$17,316	\$1,638	\$1,638	\$0	\$0	\$0	D2	CENTERA
CNR8TB	CNR 8TB RAW INCRE FAC INS	\$40,300	38%	\$24,986	\$6,045	\$4,433	\$0	\$0	\$1,075	B	CENTERA
CNR8TBUP	CNR 8TB RAW INCRE FLD INS	\$44,180	38%	\$27,392	\$6,627	\$4,860	\$0	\$0	\$1,178	B	CENTERA
CNRAN2SNLIC	ACCS NODE 2 STRG NODE LIC	\$20,000	26%	\$14,800	\$1,400	\$1,400	\$0	\$0	\$0	D2	CENTERA
CNRCAPEX	CNR 4N CAP EXPAN SW	\$50,000	26%	\$37,000	\$3,500	\$3,500	\$0	\$0	\$0	D2	CENTERA
CNR-CBL15-G4	SHORT UPLINK CBL KIT	\$100	38%	\$62	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNR-CBL70-G4	LONG UPLINK CBL KIT	\$200	38%	\$124	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNRCELIC	CENTERA COMP ED RTU	\$12,400	26%	\$9,176	\$2,232	\$1,984	\$0	\$0	\$0	D2	CENTERA
CNRCELCG4	CE SW RTU LIC	\$9,600	26%	\$7,104	\$1,728	\$1,536	\$0	\$0	\$0	D2	CENTERA
CNRCEPLUSG4	CE SW RTU LIC	\$9,600	26%	\$7,104	\$1,728	\$1,536	\$0	\$0	\$0	D2	CENTERA
CNRCEPLUSLIC	CENTERA COMP ED PLUS RTU	\$12,400	26%	\$9,176	\$2,232	\$1,984	\$0	\$0	\$0	D2	CENTERA
CNRCHBKLIC	4 NODE CHARGEBACK RTU LIC	\$3,000	26%	\$2,220	\$540	\$480	\$0	\$0	\$0	D2	CENTERA
CNRCLUSTER	CLUST UPG KIT	\$10,200	38%	\$6,324	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNRCUA1NG4	SINGLE CUA NODE G4	\$6,200	38%	\$3,844	\$930	\$682	\$0	\$0	\$165	B	CENTERA
CNRCUAISW	CNR INT BOX CUA SW	\$11,600	26%	\$8,584	\$2,088	\$1,856	\$0	\$0	\$0	D2	CENTERA
CNRRK	40U T RACK SP POWER	\$4,200	38%	\$2,604	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNRRTSWCH	D1 8pt GbEth swtch inter	\$18,000	38%	\$11,160	\$2,700	\$1,980	\$0	\$0	\$480	B	CENTERA
CNRSDK	CNR ENT SW DV KIT	\$11,630	26%	\$8,606	\$2,093	\$1,861	\$0	\$0	\$0	D2	CENTERA
CNRSEEKLIC	4 NODE RTU CNR SEEK LIC	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	D2	CENTERA
CNRSEEKSVR	CNR SEEK APPLIANCE SERVER (EMC OEM Products)	\$9,500	15%	\$8,075	\$950	\$665	\$0	\$190	\$0	E	CENTERA
CNRSFPLX10K	LX LONG WAVE SFP OPTION	\$800	38%	\$496	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNRSFPLX35K	LONG WAVE SFP OPT	\$2,400	38%	\$1,488	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNRSFPSX	SHORT WAVE SFP OPTION	\$400	38%	\$248	\$0	\$0	\$0	\$0	\$0	B	CENTERA
CNR5KCBLIC	4N SEEK & CHBK RTU LIC	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	D2	CENTERA
CNR5WRK2RK	CNR RACK TO RACK ENT SW	\$3,000	26%	\$2,220	\$0	\$480	\$0	\$0	\$0	D2	CENTERA
CR8NMBD	4.4TB 8NODECNTR3YRS/HMNT	\$144,900	38%	\$89,838	\$21,735	\$15,939	\$0	\$0	\$3,864	B	CENTERA
PW3PHD	3PH DELTA PDP CORD NAM	\$1,000	38%	\$620	\$0	\$0	\$0	\$0	\$0	B	CENTERA
PW3PHD-RS	3PH DELTA PDP CORD NAM	\$1,000	38%	\$620	\$0	\$0	\$0	\$0	\$0	B	CENTERA
PW3PHW-FL	3PH PDP CORD FLY LEADS	\$1,000	38%	\$620	\$0	\$0	\$0	\$0	\$0	B	CENTERA
PW3PHW-G	32A 3PH PDP CORD INT	\$1,000	38%	\$620	\$0	\$0	\$0	\$0	\$0	B	CENTERA
PW40U-US	Dual 40U Rack Power Cord US	\$800	38%	\$496	\$0	\$0	\$0	\$0	\$0	B	CENTERA
3250-VL2E	EOU 8-PORT FOR AX100	\$3,000	10%	\$2,700	\$500	\$0	\$200	\$0	\$600	J	CLARIION
3250-VL2EU	EOU 8-PORT (US) FOR AX100	\$3,000	10%	\$2,700	\$500	\$0	\$200	\$0	\$600	J	CLARIION
3D4000	DL4000 DATA DEDUPE XPE MODULE	\$97,690	26%	\$72,291	\$9,769	\$6,838	\$0	\$0	\$0	PH	CLARIION
40UC-SECURE2	CLRN 40UC ANTI-MOVE KIT	\$1,000	38%	\$620	\$0	\$0	\$0	\$0	\$0	B	CLARIION
ALGX-ESNUP	Access Logix to ESN Mgr. Upgrade	\$7,750	26%	\$5,735	\$1,395	\$0	\$0	\$0	\$0	D2	CLARIION
AX100I-SPKIT	AX100I SPARES KIT	\$5,500	10%	\$4,950	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100I-SUIT	AX100I SUITCASE SPARE	\$5,300	10%	\$4,770	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100MEM	SPARE - 512 MEM DIMM	\$350	10%	\$315	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100PFAN	SPARE - Processor FAN	\$30	10%	\$27	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100PS	SPARE - Power Supply	\$150	10%	\$135	\$0	\$0	\$0	\$0	\$0	J	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
AX100SCI-SPKIT	AX100SCI SPARES KIT	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100SCI-SUIT	AX100SCI SUITCASE SPARE	\$2,700	10%	\$2,430	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100SC-SPKIT	AX100SC SPARES KIT	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100SC-SUIT	AX100SC SUITCASE SPARE	\$2,700	10%	\$2,430	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX100SFAN	SPARE - System FAN	\$110	10%	\$99	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150CACHE	SPARE AX150SC CACHE MEM	\$1,100	10%	\$990	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150-CHASSIS	SPARE AX150 CHASSIS	\$400	10%	\$360	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150I-SPKIT	SPARE KIT FOR AX150I	\$5,500	10%	\$4,950	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150I-SUIT	SPARE AX150I SP SUITCASE	\$5,300	10%	\$4,770	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150MEM	SPARE AX150 512 MEM DIMM	\$350	10%	\$315	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150PFAN	SPARE AX150 PROCESSOR FAN	\$150	10%	\$135	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150-PS	SPARE AX150 POWER SUPPLY	\$400	10%	\$360	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150SC-AX150	AX150 SINGLE TO DUAL UPGR	\$5,700	10%	\$5,130	\$800	\$800	\$640	\$0	\$160	J	CLARIION
AX150SCI-150I	AX150I ISCSI SINGLE TO DUAL UPGRADE	\$5,700	10%	\$5,130	\$800	\$800	\$640	\$0	\$160	J	CLARIION
AX150SCI-SPKIT	SPARE KIT FOR AX150SCI	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150SCI-SUIT	SPARE AX150SCI SUITCASE	\$2,700	10%	\$2,430	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150SC-SPKIT	SPARE KIT FOR AX150SC FC	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150SC-SUIT	SPARE - AX100SC SUITCASE	\$2,700	10%	\$2,430	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150SCXI-250	2U SINGLE ISCSI SATA DPE-3 250GB - NO US	\$5,600	10%	\$5,040	\$800	\$800	\$640	\$0	\$160	J	CLARIION
AX150SFAN	SPARE AX150 SYSTEM FAN	\$175	10%	\$158	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150-SPKIT	SPARE KIT FOR AX150	\$5,500	10%	\$4,950	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX150-SUIT	SPARE AX150 SUITCASE	\$5,300	10%	\$4,770	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX4-5FDC-PPS	AX4 2U DUAL SP DPE W DC SUPPLY - FC-PPS	\$8,488	10%	\$7,639	\$1,663	\$1,165	\$0	\$0	\$1,492	J	CLARIION
AX4-5F-PPS	2U SAS/SATA DPE - FC- PPS	\$7,687	10%	\$6,918	\$1,663	\$1,165	\$0	\$0	\$1,492	J	CLARIION
AX4-5FSC-750	2U 1 SP DPEFC FE & 4X750GB 7200K VAULT	\$7,133	10%	\$6,420	\$1,663	\$1,165	\$0	\$0	\$1,492	J	CLARIION
AX4-5FSC-PPS	AX4 FC SINGLE SP - PPS	\$4,916	10%	\$4,424	\$1,663	\$1,165	\$0	\$0	\$1,492	J	CLARIION
AX4-5FSCX-750	2U SINGLE SP DPEFC FE-4FC & 750GB VAULT	\$7,806	10%	\$7,025	\$1,663	\$1,165	\$0	\$0	\$1,492	J	CLARIION
AX4-5FSCX-NEC	2U 1SP DPEFC FRONT END 4 FC PORT NEC	\$5,914	10%	\$5,323	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX4-5FSCX-PPS	AX4 2U SINGLE SP DPEFC FE-4 FC PORTS PPS	\$5,589	10%	\$5,030	\$1,663	\$1,165	\$0	\$0	\$1,492	J	CLARIION
AX4-5FX-NEC	2U DUAL SP DPE FC FE - 8FC PORTS FOR NEC	\$8,721	10%	\$8,021	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX4-5FX-PPS	DUAL SP DPE FC FRONT END 8 FC PORTS- PPS	\$9,365	10%	\$8,429	\$1,663	\$1,165	\$0	\$0	\$1,492	J	CLARIION
AX4-5IDC-PPS	AX4 2U DPE W DC SUPPLY ISCSI PPS	\$8,018	10%	\$7,216	\$1,663	\$1,165	\$0	\$0	\$1,492	J	CLARIION
AX4-5I-PPS	2U SAS/SATA DPE - ISCSI- PPS	\$7,236	10%	\$6,512	\$1,663	\$1,165	\$0	\$0	\$1,492	J	CLARIION
AX4-5ISC-750	2U 1SP DPEISCSI FE & 4X750GB 7200K VAULT	\$7,133	10%	\$6,420	\$1,663	\$1,165	\$0	\$0	\$1,492	J	CLARIION
AX4-5ISC-PPS	AX4 ISCSI SINGLE SP-PPS	\$4,681	10%	\$4,213	\$1,163	\$1,165	\$0	\$0	\$1,492	J	CLARIION
AX-S207-250	250GB 7.2K SATA II DISK	\$325	10%	\$293	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX-S207-750	750GB 7200RPM SATA II DRIVE	\$775	10%	\$698	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX-SA07-160	160GB 7200RPM SATA	\$225	10%	\$203	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX-SA07-250	250GB 7200RPM SATA	\$325	10%	\$293	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX-SA07-500	500GB 7200RPM SATA DISK	\$630	10%	\$567	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX-SS07-750	750GB 7200RPM SATA II DRIVE	\$580	10%	\$522	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX-SS10-400	400GB 10K SAS DRIVE	\$910	10%	\$819	\$0	\$0	\$0	\$0	\$0	J	CLARIION
AX-SS15-146	146GB 15K SAS DRIVE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	J	CLARIION
CX200-CX600	CX200 TO CX600 UPGRADE	\$85,250	38%	\$52,855	\$11,000	\$9,378	\$0	\$0	\$0	B	CLARIION
CX200-R3610	CX200 WDRIVES FACT INST	\$23,250	38%	\$14,415	\$3,488	\$2,558	\$0	\$0	\$930	B	CLARIION
CX200-R7310	CX200 BUNDLE FOR EMC RACK W/ 10 73GB 10K	\$26,800	38%	\$16,616	\$4,020	\$2,948	\$0	\$0	\$1,072	B	CLARIION
CX204080DP	CX3-20/40 TO CX3-80 NAVI DP Upg Lic	\$29,400	26%	\$21,756	\$5,292	\$0	\$0	\$0	\$0	D2	CLARIION
CX204080EN	CX3-20/40 TO CX3-80 NAVI EN Upg Lic	\$43,560	26%	\$32,234	\$7,841	\$0	\$0	\$0	\$0	D2	CLARIION
CX204080MVA	CX3-20 OR CX3-40 TO CX3-80 MV/A UPGRADE	\$19,800	26%	\$14,652	\$3,564	\$0	\$0	\$0	\$0	D2	CLARIION
CX204080MVAL	CX3-20/40 TO CX3-80 MIRRORVIEW BOTH UPG	\$34,560	26%	\$25,574	\$6,221	\$0	\$0	\$0	\$0	D2	CLARIION
CX204080MVS	CX3-20 OR CX3-40 TO CX3-80 MV/S UPGRADE	\$26,250	26%	\$19,425	\$4,725	\$0	\$0	\$0	\$0	D2	CLARIION
CX204080WG	CX3-20/40 TO CX3-80 NAVI WG Upg Lic	\$16,140	26%	\$11,944	\$2,905	\$0	\$0	\$0	\$0	D2	CLARIION
CX2-3-20EN	CX2/300 TO CX3-20 NAVI Ent Upg Lic	\$18,600	26%	\$13,764	\$3,348	\$0	\$0	\$0	\$0	D2	CLARIION
CX2-3-20WG	CX2/300 TO CX3-20 NAVI WORKGROUP UPGRADE	\$4,500	26%	\$3,330	\$810	\$0	\$0	\$0	\$0	D2	CLARIION
CX2345-3-40C	CX2/3/4/5/300I/500I UPGRADE TO MODEL CX3	\$42,300	38%	\$26,226	\$6,345	\$4,653	\$0	\$0	\$1,692	B	CLARIION
CX2345-40DP	CX2/3/4/500 TO CX3-40 NAVI Dept Upg	\$26,100	26%	\$19,314	\$4,698	\$0	\$0	\$0	\$0	D2	CLARIION
CX2345-40EN	CX2/3/4/500 TO CX3-40 NAVI Ent Upg LIC	\$38,700	26%	\$28,638	\$6,966	\$0	\$0	\$0	\$0	D2	CLARIION
CX2345-40WG	CX2/3/4/500 TO CX3-40 NAVI Wkg Upg	\$12,900	26%	\$9,546	\$2,322	\$0	\$0	\$0	\$0	D2	CLARIION
CX2345-80DP	CX2/3/4/500 TO CX3-80 NAVI Dept Upg	\$32,640	26%	\$24,154	\$5,875	\$0	\$0	\$0	\$0	D2	CLARIION
CX2345-80EN	CX2/3/4/500 TO CX3-80 NAVI Ent Upg LIC	\$48,360	26%	\$35,786	\$8,705	\$0	\$0	\$0	\$0	D2	CLARIION
CX2345-80WG	CX2/3/4/500 TO CX3-80 NAVI Wkg Upg	\$26,900	26%	\$19,906	\$4,842	\$0	\$0	\$0	\$0	D2	CLARIION
CX-2DDAE-70FD	2G DAE CX700 DC PWR FDINS	\$7,300	38%	\$4,526	\$1,095	\$803	\$0	\$0	\$292	B	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
CX-2DDAE-FD	2G DAE W DC PWR FIELD INS	\$7,300	38%	\$4,526	\$1,095	\$803	\$0	\$0	\$292	B	CLARIION
CX-2G10-146	146GB 10K 2GB FC	\$1,020	38%	\$632	\$153	\$112	\$0	\$0	\$41	B	CLARIION
CX2G10-146-5	FC 146GB 10K 520B 2Gb 5PK	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$0	\$204	B	CLARIION
CX-2G10-36	CHV 36Gb 10K 520BPS 12V 2Gb	\$1,140	38%	\$707	\$171	\$125	\$0	\$0	\$46	B	CLARIION
CX-2G10-73	73GB 10K 2Gb FC	\$755	38%	\$468	\$113	\$83	\$0	\$0	\$30	B	CLARIION
CX2G10-73-5	FC 73GB 10K 520B 2Gb 5PK	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$0	\$151	B	CLARIION
CX-2G15-146	146GB 15K 2GB FC	\$1,330	38%	\$825	\$200	\$146	\$0	\$0	\$53	B	CLARIION
CX-2G15-146U	146GB 15K 2G FC UPG	\$1,800	38%	\$1,116	\$200	\$147	\$0	\$0	\$53	B	CLARIION
CX-2G15-36	FC 36GB 15K 520B 2Gb	\$685	38%	\$425	\$103	\$75	\$0	\$0	\$27	B	CLARIION
CX2G15-36-5	FC 36GB 15K 520B 2Gb 5PK	\$3,425	38%	\$2,124	\$514	\$377	\$0	\$0	\$137	B	CLARIION
CX-2G15-36U	FC 36GB 15K 520B 2Gb UPG	\$925	38%	\$574	\$103	\$75	\$0	\$0	\$27	B	CLARIION
CX-2G15-73	73GB 15K 2GB FC	\$1,030	38%	\$639	\$155	\$113	\$0	\$0	\$41	B	CLARIION
CX2G15-73-5	FC 73GB 15K 520B 2Gb 5PK	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$0	\$206	B	CLARIION
CX-2GDAE	DAE FC 2Gb EXPANS FOR CX	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$0	\$236	B	CLARIION
CX-2GDAE-70	CX700 DAE EXP W FLARE OS	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$0	\$236	B	CLARIION
CX-2GDAE-70FD	CX700 DAE W FLAR FLD INST	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$0	\$236	B	CLARIION
CX-2GDAE-FD	DAE FC 2Gb EXP FLD INSTAL	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$0	\$236	B	CLARIION
CX-2GDAE-OS	2Gb DAE EXP w/FLAREOS	\$6,200	38%	\$3,844	\$930	\$682	\$0	\$0	\$248	B	CLARIION
CX-2GDAE-OSFD	2Gb DAE EXP wFLAREOS FIELD	\$6,200	38%	\$3,844	\$930	\$682	\$0	\$0	\$248	B	CLARIION
CX-2PDAE-70	CX700 2G FC DAE W/FLARE	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$0	\$236	B	CLARIION
CX-2PDAE-70FD	CX700 2G FC DAE W/FLARE	\$5,900	38%	\$3,658	\$885	\$649	\$0	\$0	\$236	B	CLARIION
CX300-412C-DC	DC CX4 CONV-KIT CX-2D300FD TO CX4-120CDC	\$17,750	38%	\$11,005	\$2,663	\$1,953	\$0	\$0	\$710	B	CLARIION
CX300-BAS	CX300 FC BASIC SVC	\$11,040	38%	\$6,845	\$1,656	\$1,214	\$0	\$0	\$442	B	CLARIION
CX300-BAS-FD	CX300 FC FLD BASIC SVC	\$11,040	38%	\$6,845	\$1,656	\$1,214	\$0	\$0	\$442	B	CLARIION
CX300-BSP	CX300 FC BAS PLUS SVC	\$12,350	38%	\$7,657	\$1,853	\$1,359	\$0	\$0	\$494	B	CLARIION
CX300-BSP-FD	CX300 FC FLD BAS PLUS SVC	\$12,350	38%	\$7,657	\$1,853	\$1,359	\$0	\$0	\$494	B	CLARIION
CX3-10-20DP	CX3-10 TO CX3-20 NAVI Dept Lic Upg	\$12,360	26%	\$9,146	\$2,225	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-10-20EN	CX3-10 TO CX3-20 NAVI Ent Lic Upg	\$18,600	26%	\$13,764	\$3,348	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-10-20MVA	CX3-10 TO CX3-20 MIRRORVIEW/A LICENSE UP	\$9,000	26%	\$6,660	\$1,620	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-10-20MVAL	CX310 TO CX320 MVIEW BUNDLE LICENSE UPG	\$15,720	26%	\$11,633	\$2,830	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-10-20MVS	CX3-10 TO CX3-20 MIRRORVIEW/S LICENSE UP	\$11,940	26%	\$8,836	\$2,149	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-10-20NQM	CX3-10 TO CX3-20 NQM LICENSE UPGRADE	\$6,000	26%	\$4,440	\$1,080	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-10-40DP	CX3-10 TO CX3-40 NAVI Dept Lic Upg	\$23,520	26%	\$17,405	\$4,234	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-10-40EN	CX3-10 TO CX3-40 NAVI Ent Lic Upg	\$34,800	26%	\$25,752	\$6,264	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-10-40MVA	CX3-10 TO CX3-40 MIRRORVIEW/A LICENSE UP	\$15,840	26%	\$11,722	\$2,851	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-10-40MVAL	CX310 TO CX340 MVIEW BUNDLE LICENSE UPG	\$27,600	26%	\$20,424	\$4,968	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-10-40MVS	CX3-10 TO CX3-40 MIRRORVIEW/S LICENSE UP	\$21,000	26%	\$15,540	\$3,780	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-10-40NQM	CX3-10 TO CX3-40 NQM LICENSE UPGRADE	\$13,800	26%	\$10,212	\$2,484	\$0	\$0	\$0	\$0	D2	CLARIION
CX314615-10	CX300 BUNDLE WITH 10 146GB-15K DRIVES	\$22,385	38%	\$13,879	\$3,358	\$2,462	\$0	\$0	\$895	B	CLARIION
CX314615-10FD	CX300 BUNDLE WITH 10 146GB-15K	\$22,385	38%	\$13,879	\$3,358	\$2,462	\$0	\$0	\$895	B	CLARIION
CX314615-5	CX300 BUNDLE W5 146GB 15K 2GB FC DRIVES	\$17,965	38%	\$11,138	\$2,695	\$1,976	\$0	\$0	\$719	B	CLARIION
CX314615-5FD	CX300 BUNDLE W5 146GB 15K 2Gb FC DRIVES	\$17,965	38%	\$11,138	\$2,695	\$1,976	\$0	\$0	\$719	B	CLARIION
CX3146-15FD	CX300 BUNDLE-15 146GB 10K	\$24,025	38%	\$14,896	\$3,604	\$2,643	\$0	\$0	\$961	B	CLARIION
CX3204080N	NQM Upg CX3-20/40 TO CX3-80	\$19,800	26%	\$14,652	\$3,564	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-20-40DP	CX3-20 TO CX3-40 NAVI Dept Lic Upg	\$23,520	26%	\$17,405	\$4,234	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-20-40EN	CX3-20 TO CX3-40 NAVI Ent Upg Lic	\$34,800	26%	\$25,752	\$6,264	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-20-40MVA	CX3-20 TO CX3-40 MIRRORVIEW A UPGRADE LI	\$15,840	26%	\$11,722	\$2,851	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-20-40MVAL	CX3-20 TO CX3-40 MIRRORVIEW UPG LIC	\$27,600	26%	\$20,424	\$4,968	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-20-40MVS	CX3-20 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000	26%	\$15,540	\$3,780	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-20-40NQM	NQM Upg CX3-20 TO CX3-40	\$13,800	26%	\$10,212	\$2,484	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-20-40WG	CX3-20 TO CX3-40 NAVI WORKGROUP UPGRADE	\$12,900	26%	\$9,546	\$2,322	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-20NQM	NQM Upg CX300 TO CX3-20	\$6,000	26%	\$4,440	\$1,080	\$0	\$0	\$0	\$0	D2	CLARIION
CX3-424C-DC	CONVERT CX3-20FDC TO CX4-240CDC	\$30,100	38%	\$18,662	\$4,515	\$3,311	\$0	\$0	\$1,204	B	CLARIION
CX3-448C-DC	CX4 CONV KIT CX3-20F/40FDC TO CX4-480CDC	\$80,100	38%	\$49,662	\$12,015	\$8,811	\$0	\$0	\$3,204	B	CLARIION
CX35-40NQM	NQM Upg CX300/500 TO CX3-40	\$13,800	26%	\$10,212	\$2,484	\$0	\$0	\$0	\$0	D2	CLARIION
CX35-424C-DC	DC CX4 CONVKIT CX-2D300/500 TO CX4-240CD	\$30,100	38%	\$18,662	\$4,515	\$3,311	\$0	\$0	\$1,204	B	CLARIION
CX35-448C-DC	DC CX4 CONVKIT FOR CX-2D500 TO CX4-480CD	\$80,100	38%	\$49,662	\$12,015	\$8,811	\$0	\$0	\$3,204	B	CLARIION
CX37315-15	CX300 BUNDLE-15 73GB 15K	\$24,150	38%	\$14,973	\$3,623	\$2,657	\$0	\$0	\$966	B	CLARIION
CX37315-15FD	CX300 BUNDLE-15 73GB 15K	\$24,150	38%	\$14,973	\$3,623	\$2,657	\$0	\$0	\$966	B	CLARIION
CX317315-15FD	CX300I BNDL 15 73GB 15KFD	\$25,255	38%	\$15,658	\$3,788	\$2,778	\$0	\$0	\$1,010	B	CLARIION
CX3-LP010-15	CX3 FACTORY DAE BNDL W/ 15 1TB SATA 5400	\$31,025	38%	\$19,236	\$4,654	\$3,413	\$0	\$0	\$1,241	B	CLARIION
CX3LP010-15F	DAE BNDL W/ 15 1TB SATA 5400 RPM DRIVES	\$31,025	38%	\$19,236	\$4,654	\$3,413	\$0	\$0	\$1,241	B	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
CX-M4GF-FE-U	UPGRADE PAIR 4G FC - TOTAL 8 FE PORTS	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$0	\$280	B	CLARIION
CX-M8GF-FE-U	UPGRADE PAIR 8 GB FC - TOTAL 8 FE PORTS	\$8,750	38%	\$5,425	\$1,313	\$963	\$0	\$0	\$350	B	CLARIION
CX-MXGFCOEOPU	FCOE 1 PAIR ADD-ON 2 PORT OPT IO MODULE	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$0	\$336	B	CLARIION
CX-MXGFCOETWU	FCOE 1 PAIR ADD-ON 2PORT IO ACTIVETWINAX	\$5,880	38%	\$3,646	\$882	\$647	\$0	\$0	\$235	B	CLARIION
CX-MXGI-U	UPGRADE PAIR 10G ISCSI OPTICAL IO MODS	\$21,000	38%	\$13,020	\$3,150	\$2,310	\$0	\$0	\$840	B	CLARIION
CX-OM3-100M	OM3 50/125 MICRON OPT CABLE LC- LC 100M	\$570	38%	\$353	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-OM3-10M	OM3 50/125 MICRON OPT CABLE LC- LC 10M	\$290	38%	\$180	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-OM3-1M	OM3 50/125 MICRON OPT CABLE LC- LC 1M	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-OM3-30M	OM3 50/125 MICRON OPT CABLE LC- LC 30M	\$310	38%	\$192	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-OM3-3M	OM3 50/125 MICRON OPT CABLE LC- LC 3M	\$250	38%	\$155	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-OM3-50M	OM3 50/125 MICRON OPT CABLE LC- LC 50M	\$390	38%	\$242	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-OM3-5M	OM3 50/125 MICRON OPT CABLE LC- LC 5M	\$260	38%	\$161	\$0	\$0	\$0	\$0	\$0	B	CLARIION
CX-SA07-500	500GB SATA II DISK FOR 4G DAE	\$1,530	38%	\$949	\$230	\$168	\$0	\$0	\$61	B	CLARIION
CX-SA07-500U	500GB 7200RPM SATA II UPG FOR 4G DAE	\$2,065	38%	\$1,280	\$229	\$168	\$0	\$0	\$61	B	CLARIION
CX-SA07-750	750GB 7200RPM SATA II	\$1,895	38%	\$1,175	\$284	\$208	\$0	\$0	\$76	B	CLARIION
CX-SA07-750U	750GB 7200RPM SATA II UPG FOR 4G DAE	\$2,558	38%	\$1,586	\$284	\$208	\$0	\$0	\$76	B	CLARIION
DAE	ARRAY EXPANSION NEW SYS	\$5,400	38%	\$3,348	\$810	\$594	\$0	\$0	\$216	B	CLARIION
DAEFLD	DAE FIELD UPGRADE	\$5,400	38%	\$3,348	\$810	\$594	\$0	\$0	\$216	B	CLARIION
DL1KBASE-DAE	EDL GEN4 BASE DAE W/1TB SATA DRIVES CONF	\$28,370	26%	\$20,994	\$2,837	\$0	\$0	\$0	\$0	PH	CLARIION
DL210EXP	DL210 EXPANSION ARRAY	\$23,000	38%	\$14,260	\$2,300	\$2,530	\$0	\$0	\$0	B	CLARIION
DL210EXP-FD	FIELD DL210 EXP ARRAY	\$23,000	38%	\$14,260	\$2,300	\$2,530	\$0	\$0	\$0	B	CLARIION
DL2KW-3PK	EDL DL4X06 UPGRADE HOT SPARES	\$7,050	26%	\$5,217	\$705	\$0	\$0	\$0	\$0	PH	CLARIION
DL300-310_UPG	UGRD KIT DL300 TO DL310	\$60,000	38%	\$37,200	\$6,000	\$6,600	\$0	\$0	\$0	B	CLARIION
DL500GB1PK-FD	DL1500 500GB DRIVE 1-PK - FLD INSTALL	\$1,965	26%	\$1,454	\$236	\$0	\$0	\$0	\$0	PH	CLARIION
DL500GVDAE-FD	DL1500 VAULT DAE 2 TB USEABLE - FLD INST	\$23,760	26%	\$17,582	\$2,376	\$0	\$0	\$0	\$0	PH	CLARIION
DL5200A960	DISK LIBRARY DPE WITH 8GB I/O CLONE OF C	\$145,000	26%	\$107,300	\$14,500	\$0	\$0	\$0	\$0	PH	CLARIION
DL5200ENGINE	DL5200 2U SERVER NEHALEM 12 FC	\$72,500	26%	\$53,650	\$7,250	\$0	\$0	\$0	\$0	PH	CLARIION
DL5VAULTDAE	DL5000 VAULT DAE WITH 7 FC DRIVES	\$19,760	26%	\$14,622	\$1,976	\$0	\$0	\$0	\$0	PH	CLARIION
DL700-STBY	DL700 STANDBY SERVER	\$28,300	38%	\$17,546	\$2,830	\$3,113	\$0	\$0	\$0	B	CLARIION
DL700-STBY-FD	FLD INST. DL700 STBY SVR	\$28,300	38%	\$17,546	\$2,830	\$3,113	\$0	\$0	\$0	B	CLARIION
DL-750S-DAE	FULLY LOADED 4GB STILETTO DAE W/NORTHSTA	\$38,600	38%	\$23,932	\$3,860	\$4,246	\$0	\$0	\$0	B	CLARIION
DL-750S-DAEFD	FIELD INSTALL DAE 4GB STILETTO W/750GB D	\$38,600	38%	\$23,932	\$3,860	\$4,246	\$0	\$0	\$0	B	CLARIION
DL-ENGINE	DISK LIBRARY ENGINE	\$34,900	38%	\$21,638	\$3,490	\$3,839	\$0	\$0	\$0	B	CLARIION
DS-16B-CRK	CLAR RAIL KIT FOR DS-16B	\$340	38%	\$211	\$0	\$0	\$0	\$0	\$0	B	CLARIION
DS16M-CRKL	16PORT RAILKIT LO-P BEZEL	\$660	38%	\$409	\$0	\$0	\$0	\$0	\$0	B	CLARIION
DS24M2RK39	DS24M MOUNT-CLAR 39U RACK	\$350	38%	\$217	\$0	\$0	\$0	\$0	\$0	B	CLARIION
DS24M2RK40	DS24M MOUNT-CLAR 40U RACK	\$275	38%	\$171	\$0	\$0	\$0	\$0	\$0	B	CLARIION
DS2-RK1U-T	TELCO RKT FOR 1U CL	\$360	38%	\$223	\$0	\$0	\$0	\$0	\$0	B	CLARIION
DS32B2RK39	DS-32B2-0D RAIL KIT FOR THE 39U HIGH CAB	\$650	38%	\$403	\$0	\$0	\$0	\$0	\$0	B	CLARIION
DS32B2RK40	DS-32B2-0D 40U RAIL KIT	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	B	CLARIION
DS32B2RK40-FD	DS 32B RK- VARIABLE	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	B	CLARIION
DSB2RK40EXT	DSB2RK40 EXTENSION RAIL	\$280	38%	\$174	\$0	\$0	\$0	\$0	\$0	B	CLARIION
DSB2RK40-FD	DS8B/16B RK-VARIABLE	\$275	38%	\$171	\$0	\$0	\$0	\$0	\$0	B	CLARIION
ESNT1-4UP	ESN Migr & Access Logix Tier 1 to Tier 4	\$1,090	26%	\$807	\$196	\$0	\$0	\$0	\$0	D2	CLARIION
FC1-HSSDC-2M	2M HSSDC to HSSDC2 bus cbl Qty 1	\$150	38%	\$93	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC1-HSSDC-5M	5M HSSDC to HSSDC2 bus cbl Qty 1	\$275	38%	\$171	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC1-HSSDC-8M	8M HSSDC to HSSDC2 bus cbl Qty 1	\$500	38%	\$310	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC2-HSSDC-2M	2M HSSDC2 to HSSDC2 bus cbl Qty 1	\$250	38%	\$155	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC2-HSSDC-8M	8M HSSDC2 to HSSDC2 bus cbl Qty 1	\$600	38%	\$372	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC-31-146	146GB 10K 520BPS 1GB 12V	\$2,050	38%	\$1,271	\$317	\$226	\$0	\$0	\$0	B	CLARIION
FC-31-146UPG	146GB 10K 1Gb 520BP UPG	\$1,835	38%	\$1,138	\$204	\$149	\$0	\$0	\$54	B	CLARIION
FC-315-36U	36GB 15K, 520BPS Upgrade	\$960	38%	\$595	\$107	\$78	\$0	\$0	\$28	B	CLARIION
FC-315-73UPG	73GB 15K 12V 520BPS 1GB UPGRADE	\$1,790	38%	\$1,110	\$199	\$146	\$0	\$0	\$53	B	CLARIION
FC-31-73	FC 73GB DRIVE 10K	\$1,280	38%	\$794	\$198	\$141	\$0	\$0	\$0	B	CLARIION
FC-31-73UPG	FC73GB DRIVE UPG	\$1,095	38%	\$679	\$122	\$89	\$0	\$0	\$32	B	CLARIION
FC-HS2-10M	10M HSSDC to HSSDC bus cbl Qty 1	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC-HS2-1M	1M HSSDC to HSSDC bus cbl Qty 1	\$80	38%	\$50	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC-HS2-5M	5M HSSDC to HSSDC bus cbl Qty 1	\$160	38%	\$99	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC-OPT100M	100M OPTICAL CABLE	\$570	38%	\$353	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC-OPT10M	10M OPTICAL CABLE	\$120	38%	\$74	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC-OPT250M	250M OPTICAL CABLE	\$1,300	38%	\$806	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC-OPT500M	500M OPTICAL CABLE	\$2,500	38%	\$1,550	\$0	\$0	\$0	\$0	\$0	B	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
FC-OPT50M	50M OPTICAL CABLE	\$290	38%	\$180	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FC-OPT5M	5M OPTICAL CABLE	\$110	38%	\$68	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FLMS4-240UPG	FAST SUITE UPGRADE FOR THE CX4-240	\$15,000	26%	\$11,100	\$2,700	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
FLMS4-480UPG	FAST SUITE UPGRADE FOR THE CX4-480	\$39,000	26%	\$28,860	\$7,020	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
FLMS4-960UPG	FAST SUITE UPGRADE FOR THE CX4-960	\$63,000	26%	\$46,620	\$11,340	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
FM-LL100MD	100M MM FIBRE CABLE LC-LC	\$570	38%	\$353	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LL10MD	10M MM FIBRE CABLE LC-LC	\$290	38%	\$180	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LL1MD	1M MM FIBRE CABLE LC-LC	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LL30MD	30M MM FIBRE CABLE LC-LC	\$310	38%	\$192	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LL3MD	3M MM FIBRE CABLE LC-LC	\$250	38%	\$155	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LL50MD	50M MM FIBRE CABLE LC-LC	\$390	38%	\$242	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LL5MD	5M MM FIBRE CABLE LC-LC	\$260	38%	\$161	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LS100MD	100M MM FIBRE CABLE LC-SC	\$570	38%	\$353	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LS10MD	10M MM FIBRE CABLE LC-SC	\$290	38%	\$180	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LS1MD	1M MM FIBRE CABLE LC-SC	\$230	38%	\$143	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LS30MD	30M MM FIBRE CABLE LC-SC	\$310	38%	\$192	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LS3MD	3M MM FIBRE CABLE LC-SC	\$250	38%	\$155	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LS50MD	50M MM FIBRE CABLE LC-SC	\$390	38%	\$242	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FM-LS5MD	5M MM FIBRE CABLE LC-SC	\$260	38%	\$161	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FRAME-ADJ	ADJ RACK RAIL KIT-DAE/DPE	\$160	38%	\$99	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FRAME-T	TELCO RAILS FOR DAE/DPE	\$540	38%	\$335	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FRAME-T-CS	TELCO RAIL KIT FOR NS CS	\$565	38%	\$350	\$85	\$62	\$0	\$0	\$0	\$0	B	CLARIION
FRAME-T-DAE2	TELCO RAIL KIT - DAE2	\$340	38%	\$211	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FRAME-T-PDAE	TELCO RAIL KIT	\$340	38%	\$211	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
FRAME-T-SPE	TELCO RAIL KIT - SPE	\$340	38%	\$211	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
M4GB-CX600	4GB CACHE UPG CX600-F INS	\$6,200	38%	\$3,844	\$930	\$682	\$0	\$0	\$248	\$0	B	CLARIION
NAV100	NAVI MANAGER AX100 SERIES	\$1,100	10%	\$990	\$198	\$176	\$0	\$0	\$0	\$0	J	CLARIION
NAV31-DP-EN	NAVI MGR DP TO EN Lic Upg CX3-10	\$3,000	26%	\$2,220	\$540	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-AIX	NAVISPHERE AGENT AIX	\$1,200	26%	\$888	\$225	\$210	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-HP	NAVISPHERE AGENT HPUNIX	\$1,200	26%	\$888	\$225	\$210	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-IRX	NAVISPHERE AGENT IRIX	\$1,200	26%	\$888	\$225	\$210	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-LNX	NAVISPHERE AGENT LINUX	\$550	26%	\$407	\$102	\$95	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-NW	NAVISPHERE AGENT NETWARE	\$550	26%	\$407	\$102	\$95	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-SUN	NAVISPHERE AGENT SUN	\$1,200	26%	\$888	\$225	\$210	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-VMWARE	NAVI AGENT VMWARE	\$550	26%	\$407	\$99	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAGT-WIN	NAVISPHERE AGENT NT/W2K	\$550	26%	\$407	\$102	\$95	\$0	\$0	\$0	\$0	D2	CLARIION
NAVATF-AIX	NAVISPHERE ATF FOR AIX	\$1,940	26%	\$1,436	\$375	\$350	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAYZ2-3UP	ANALYZER CX2 TO CX3 UPG	\$1,600	26%	\$1,184	\$288	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAYZ2-5UP	ANALYZER CX2 TO CX5 UPG	\$14,650	26%	\$10,841	\$2,637	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAYZ2-7UP	ANALYZER CX2 TO CX7 UPG	\$30,900	26%	\$22,866	\$5,562	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAYZ3-5UP	ANALYZER CX3 TO CX5 UPG	\$13,000	26%	\$9,620	\$2,340	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAYZ3-7UP	ANALYZER CX3 TO CX7 UPG	\$29,300	26%	\$21,682	\$5,274	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAYZ4-5UP	ANALYZER CX4 TO CX5 UPG	\$8,100	26%	\$5,994	\$1,458	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAYZ5-7UP	ANALYZER CX5 TO CX7 UPG	\$16,300	26%	\$12,062	\$2,934	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NAVAYZ6-7UP	ANALYZER CX6 TO CX7 UPG	\$16,300	26%	\$12,062	\$2,934	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
NB-2G10-146	NEBS system 146GB 10K 2Gb FC	\$1,020	38%	\$632	\$153	\$112	\$0	\$0	\$41	\$0	B	CLARIION
NB-2G10-300U	NEBS 300GB 10K 2Gb FC UPG	\$1,980	38%	\$1,228	\$220	\$161	\$0	\$0	\$59	\$0	B	CLARIION
NB-2G10-73	NEBS system 73GB 10K 2Gb FC	\$755	38%	\$468	\$113	\$83	\$0	\$0	\$30	\$0	B	CLARIION
NB-4G10-300	300GB 10K 4GB FC NEBS	\$1,345	38%	\$834	\$202	\$148	\$0	\$0	\$54	\$0	B	CLARIION
NB-4G10-300U	300GB 10K 4GB FC NEBS UPGRADE DISK DRIVE	\$1,980	38%	\$1,228	\$220	\$161	\$0	\$0	\$59	\$0	B	CLARIION
NB-4G15-146U	NEBS 146GB 15K 4GB FC UPG	\$1,800	38%	\$1,116	\$200	\$147	\$0	\$0	\$53	\$0	B	CLARIION
NB-4G15-300U	NEBS 300GB 15K 4GB FC UPG	\$2,154	38%	\$1,335	\$239	\$175	\$0	\$0	\$64	\$0	B	CLARIION
NB-4G15-450U	450GB 15K 4GB FC NEBS UPGRADE DISK DRIVE	\$2,852	38%	\$1,768	\$317	\$232	\$0	\$0	\$85	\$0	B	CLARIION
NB-4G15-73	NEBS 73GB 15K 4GB FC	\$1,030	38%	\$639	\$155	\$113	\$0	\$0	\$41	\$0	B	CLARIION
NB-SS15-146	146GB 15K SAS 3GB NEBS DISK DRIVE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
OM-CLR-DB-UNX	OM CLARIION UNIX DEPT	\$6,050	26%	\$4,477	\$1,089	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
OM-CLR-EN-UNX	OM CLARIION UNIX ENT	\$12,450	26%	\$9,213	\$2,241	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
OM-CLR-WG-UNX	OM CLARIION UNIX WRKGP	\$2,500	26%	\$1,850	\$450	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
PPEN-UX-DP	PPATH ENT UNIX DEP	\$7,520	26%	\$5,565	\$1,455	\$1,358	\$0	\$0	\$0	\$0	D2	CLARIION
PPEN-UX-EN	PPATH ENT UNIX ENT	\$15,500	26%	\$11,470	\$3,000	\$2,800	\$0	\$0	\$0	\$0	D2	CLARIION
PPEN-UX-GB	PPATH ENT UNIX GLB	\$42,630	26%	\$31,546	\$8,250	\$7,700	\$0	\$0	\$0	\$0	D2	CLARIION
PPEN-UX-WG	PPATH ENT UNIX WGR	\$3,100	26%	\$2,294	\$600	\$560	\$0	\$0	\$0	\$0	D2	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
PW40U-60-RS	RACK-40U-60 PWR CORD	\$2,200	38%	\$1,364	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
PW40U-60-US	RACK-40U-60 PWR CORD US	\$1,150	38%	\$713	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
PW40U-C-RS	40U-C PWR CORD - RS	\$1,150	38%	\$713	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
PW40U-C-US	40U-C PWR CORD - US	\$1,150	38%	\$713	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
PW40UD-RS	40U DEEP RACK PWR CORD R&S PLUG - QTY 2	\$4,529	38%	\$2,808	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
PWCAB-USL	DUAL PWR RACK US TWIST	\$670	38%	\$415	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
RACK-40U-C	40U COMMON RACK	\$4,200	38%	\$2,604	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
RCK40U-SECURE	ANTI-TIP BRACKET, 40U CAB	\$160	38%	\$99	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
RP-CDP-CX1	CX3-10 CDP	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX1-2U	CDP CX3-10 CX3-20 UPGRD	\$20,250	26%	\$14,985	\$3,645	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX1-4U	CDP CX3-10 CX3-40 UPGRD	\$54,750	26%	\$40,515	\$9,855	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX1-8U	CDP CX3-10 CX3-80 UPGRD	\$95,000	26%	\$70,300	\$17,100	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX2	CX3-20 CDP	\$35,000	26%	\$25,900	\$6,300	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX2-4U	CDP CX3-20 CX3-40 UPGRD	\$39,750	26%	\$29,415	\$7,155	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX2-8U	CDP CX3-20 CX3-80 UPGRD	\$80,000	26%	\$59,200	\$14,400	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX4	CX3-40 CDP	\$65,000	26%	\$48,100	\$11,700	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX4-8U	CDP CX3-40 CX3-80 UPGRD	\$50,000	26%	\$37,000	\$9,000	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CDP-CX8	CX3-80 CDP	\$100,000	26%	\$74,000	\$18,000	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX1	CX3-10 CLR	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX1-2U	CLR CX1 CX2 UPGD	\$15,500	26%	\$11,470	\$2,790	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX1-4U	CLR CX1 CX4 UPGD	\$57,500	26%	\$42,550	\$10,350	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX1-8U	CLR CX1 CX8 UPGD	\$100,000	26%	\$74,000	\$18,000	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX2	CX3-20 CLR	\$35,500	26%	\$26,270	\$6,390	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX2-4U	CLR CX2 CX4 UPGD	\$42,000	26%	\$31,080	\$7,560	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX2-8U	CLR CX2 CX8 UPGD	\$84,500	26%	\$62,530	\$15,210	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX4	CX3-40 CLR	\$77,500	26%	\$57,350	\$13,950	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX4-8U	CLR CX4 CX8 UPGD	\$42,500	26%	\$31,450	\$7,650	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CLR-CX8	CX3-80 CLR	\$120,000	26%	\$88,800	\$21,600	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CP-UG-CLR2	CDP CX2 CLR CX2 UPGD	\$500	26%	\$370	\$90	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CP-UG-CLR4	CDP CX4 CLR CX4 UPGD	\$12,500	26%	\$9,250	\$2,250	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-CP-UG-CLR8	CDP CX8 CLR CX8 UPGD	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RPCP-UG-CPCX1	CDP BASE 4TB UG CX1 CDP	\$134,100	26%	\$99,234	\$24,138	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RPCP-UG-CPCX2	CDP BASE 4TB UG CX2 CDP	\$119,100	26%	\$88,134	\$21,438	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RPCP-UG-CPCX4	CDP BASE 4TB UG CX4 CDP	\$89,100	26%	\$65,934	\$16,038	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RPCP-UG-CPCX8	CDP BASE 4TB UG CX8 CDP	\$54,100	26%	\$40,034	\$9,738	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RPLR-UG-LRCX1	CLR CX1 RP CLR 8TB UPGD	\$168,000	26%	\$124,320	\$30,240	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RPLR-UG-LRCX2	CLR CX2 RP CLR 8TB UPGD	\$152,500	26%	\$112,850	\$27,450	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RPLR-UG-LRCX4	CLR CX4 RP CLR 8TB UPGD	\$110,500	26%	\$81,770	\$19,890	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RPLR-UG-LRCX8	CLR CX8 RP CLR 8TB UPGD	\$68,000	26%	\$50,320	\$12,240	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX1	CX3-10 CRR	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX1-2U	CRR CX3-10 CX3-20 UPGRD	\$10,700	26%	\$7,918	\$1,926	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX1-4U	CRR CX3-10 CX3-40 UPGRD	\$41,750	26%	\$30,895	\$7,515	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX1-8U	CRR CX3-10 CX3-80 UPGRD	\$70,500	26%	\$52,170	\$12,690	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX2	CX3-20 CRR	\$18,000	26%	\$13,320	\$3,240	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX2-4U	CRR CX3-20 CX3-40 UPGRD	\$33,750	26%	\$24,975	\$6,075	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX2-8U	CRR CX3-20 CX3-80 UPGRD	\$62,500	26%	\$46,250	\$11,250	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX4	CX3-40 CRR	\$45,000	26%	\$33,300	\$8,100	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX4-8U	CRR CX3-40 CX3-80 UPGRD	\$35,500	26%	\$26,270	\$6,390	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CX8	CX3-80 CRR	\$70,000	26%	\$51,800	\$12,600	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-CXBW	CX BW REDUCTION OPTION	\$30,000	26%	\$22,200	\$5,400	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-UG-CLR1	CRR CX1 CLR CX1 UPGD	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-UG-CLR2	CRR CX2 CLR CX2 UPGD	\$17,500	26%	\$12,950	\$3,150	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-UG-CLR4	CRR CX4 CLR CX4 UPGD	\$32,500	26%	\$24,050	\$5,850	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RP-RR-UG-CLR8	CRR CX8 CLR CX8 UPGD	\$50,000	26%	\$37,000	\$9,000	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RPRR-UG-RRCX1	CRR BASE 8TB UG CX1 CRR	\$114,150	26%	\$84,471	\$20,547	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RPRR-UG-RRCX2	CRR BASE 8TB UG CX2 CRR	\$106,150	26%	\$78,551	\$19,107	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RPRR-UG-RRCX4	CRR BASE 8TB UG CX4 CRR	\$79,150	26%	\$58,571	\$14,247	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
RPRR-UG-RRCX8	CRR BASE 8TB UG CX8 CRR	\$54,150	26%	\$40,071	\$9,747	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
SCE100	SAN COPY/E AX100	\$2,000	10%	\$1,800	\$360	\$320	\$0	\$0	\$0	\$0	J	CLARIION
SFP-HSSDC-10M	10M SFP to HSSDC encl-0 bus cbl Qty 1	\$550	38%	\$341	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SFP-HSSDC-2.5M	2.5M SFP to HSSDC encl-0 bus cbl Qty 1	\$130	38%	\$81	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SFP-HSSDC2-2M	2M SFP to HSSDC2 encl-0 bus cbl Qty 1	\$150	38%	\$93	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
SFP-HSSDC2-5M	5M SFP to HSSDC2 encl-0 bus cbl Qty 1	\$275	38%	\$171	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SFP-HSSDC-6M	6M SFP to HSSDC encl-0 bus cbl Qty 1	\$275	38%	\$171	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SFP-TWNACT-1M	SFP+ TO SFP+ 1M ACTIVE 10G CABLE - PAIR	\$750	38%	\$465	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SFP-TWNACT-3M	SFP+ TO SFP+ 3M ACTIVE 10G CABLE	\$900	38%	\$558	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SFP-TWNACT-5M	SFP+ TO SFP+ 5M ACTIVE 10G CABLE	\$1,100	38%	\$682	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SIMS	SNAPVIEW INT MOD FOR SQL	\$800	26%	\$592	\$144	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
SOLIDPANEL-1U	1U SOLID FILLER FOR USE BEHIND 1U FILLER	\$40	38%	\$25	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SOLIDPANEL-2U	2U SOLID FILLER FOR USE BEHIND 2U FILLER	\$45	38%	\$28	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SOLIDPANEL-3U	3U SOLID FILLER FOR USE BEHIND 3U FILLER	\$50	38%	\$31	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SPE-TELCO-2U	CX4 TELCO ADJUSTABLE RAIL KIT FOR 2U SPE	\$750	38%	\$465	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SPS-ADJ	ADJ RACK RAIL KIT FOR SPS	\$420	38%	\$260	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SPST	TELCO RAILS FOR SPS	\$600	38%	\$372	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SPST-2GB	TELCO RAIL KIT - 2GB SPS	\$420	38%	\$260	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SP-TELCO-1U	1U STORAGE PROCESSOR TELCO RAIL KIT	\$500	38%	\$310	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SP-TELCO-2U	2U STORAGE PROCESSOR TELCO RAIL KIT	\$750	38%	\$465	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SP-TELCO-4U	4U STORAGE PROCESSOR TELCO RAIL KIT	\$1,500	38%	\$930	\$0	\$0	\$0	\$0	\$0	\$0	B	CLARIION
SV4120-RM	BUNDLE FOR SV + RM FOR CX4-120	\$4,175	26%	\$3,090	\$752	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
SV4240-RM	BUNDLE FOR SV + RM FOR CX4-240	\$9,035	26%	\$6,686	\$1,626	\$0	\$0	\$0	\$0	\$0	D2	CLARIION
V-AX4514615K	4 - 146 GB 15K SAS W VAULT SOFTWARE	\$1,940	10%	\$1,746	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
V-AX4514615KN	AX4-5 VAULT 4 NEBS 146 GB 15K SAS	\$1,940	10%	\$1,746	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
V-AX4540010K	4 - 400 GB 10K SAS W VAULT SOFTWARE	\$3,640	10%	\$3,276	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
V-AX4575072K	4 - 750GB 7.2K SATA W VAULT SOFTWARE	\$2,320	10%	\$2,088	\$0	\$0	\$0	\$0	\$0	\$0	J	CLARIION
V-CX2014610K	VAULT PACK CX3-20 146GB 10K 2GB DRIVES Q	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$0	\$0	\$204	B	CLARIION
V-CX2014610KN	VAULT PACK CX3-20 146GB 10K 2GB NEBS DRI	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$0	\$0	\$204	B	CLARIION
V-CX2014615K	VAULT PACK CX3-20 146GB 15K 4GB DRIVES Q	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$0	\$0	\$267	B	CLARIION
V-CX2014615KN	VAULT PACK CX3-20 146GB 15K 4GB NEBS DRI	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$0	\$0	\$267	B	CLARIION
V-CX2030010K	VAULT PACK CX3-20 300GB 10K 4GB DRIVES Q	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$0	\$0	\$269	B	CLARIION
V-CX2030010KN	VAULT PACK CX3-20 300GB 10K 4GB NEBS DRI	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$0	\$0	\$269	B	CLARIION
V-CX2030015K	VAULT PACK CX3-20 300GB 15K 4GB DRIVES Q	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$0	\$0	\$336	B	CLARIION
V-CX2030015KN	VAULT PACK CX3-20 300GB 15K 4GB NEBS DRI	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$0	\$0	\$336	B	CLARIION
V-CX2040010K	VAULT PACK CX3-20 400GB 10K 4GB DRIVES Q	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$0	\$0	\$370	B	CLARIION
V-CX2040010KN	VAULT PACK CX3-20 400GB 10K 4GB NEBS DRI	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$0	\$0	\$370	B	CLARIION
V-CX2045015K	VAULT PACK CX3-20 450GB 15K 4GB DRIVES Q	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$0	\$0	\$445	B	CLARIION
V-CX2045015KN	VAULT PACK CX3-20 450GB 15K 4GB NEBS DRI	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$0	\$0	\$445	B	CLARIION
V-CX207310K	VAULT PACK CX3-20 73GB 10K 2GB DRIVES QT	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$0	\$0	\$151	B	CLARIION
V-CX207310KN	VAULT PACK CX3-20 73GB 10K 2GB NEBS DRIV	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$0	\$0	\$151	B	CLARIION
V-CX207315K	VAULT PACK CX3-20 73GB 15K 4GB DRIVES QT	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$0	\$0	\$206	B	CLARIION
V-CX207315KN	VAULT PACK CX3-20 73GB 15K 4GB NEBS DRIV	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$0	\$0	\$206	B	CLARIION
V-CX4014610K	VAULT PACK CX3-40 146GB 10K 2GB DRIVES Q	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$0	\$0	\$204	B	CLARIION
V-CX4014610KN	VAULT PACK CX3-40 146GB 10K 2GB NEBS DRI	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$0	\$0	\$204	B	CLARIION
V-CX4014615K	VAULT PACK CX3-40 146GB 15K 4GB DRIVES Q	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$0	\$0	\$267	B	CLARIION
V-CX4014615KN	VAULT PACK CX3-40 146GB 15K 4GB NEBS DRI	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$0	\$0	\$267	B	CLARIION
V-CX4030010K	VAULT PACK CX3-40 300GB 10K 4GB DRIVES Q	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$0	\$0	\$269	B	CLARIION
V-CX4030010KN	VAULT PACK CX3-40 300GB 10K 4GB NEBS DRI	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$0	\$0	\$269	B	CLARIION
V-CX4030015K	VAULT PACK CX3-40 300GB 15K 4GB DRIVES Q	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$0	\$0	\$336	B	CLARIION
V-CX4030015KN	VAULT PACK CX3-40 300GB 15K 4GB NEBS DRI	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$0	\$0	\$336	B	CLARIION
V-CX4040010K	VAULT PACK CX3-40 400GB 10K 4GB DRIVES Q	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$0	\$0	\$370	B	CLARIION
V-CX4040010KN	VAULT PACK CX3-40 400GB 10K 4GB NEBS DRI	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$0	\$0	\$370	B	CLARIION
V-CX4045015K	VAULT PACK CX3-40 450GB 15K 4GB DRIVES Q	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$0	\$0	\$445	B	CLARIION
V-CX4045015KN	VAULT PACK CX3-40 450GB 15K 4GB NEBS DRI	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$0	\$0	\$445	B	CLARIION
V-CX407310K	VAULT PACK CX3-40 73GB 10K 2GB DRIVES QT	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$0	\$0	\$151	B	CLARIION
V-CX407310KN	VAULT PACK CX3-40 73GB 10K 2GB NEBS DRIV	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$0	\$0	\$151	B	CLARIION
V-CX407315K	VAULT PACK CX3-40 73GB 15K 4GB DRIVES QT	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$0	\$0	\$206	B	CLARIION
V-CX407315KN	VAULT PACK CX3-40 73GB 15K 4GB NEBS DRIV	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$0	\$0	\$206	B	CLARIION
V-CX4-30010K	CX4 VAULT PACK 300GB 10K 4G DRIVES QTY 5	\$6,725	38%	\$4,170	\$1,009	\$740	\$0	\$0	\$0	\$269	B	CLARIION
V-CX4-30010KN	VAULT W/300GB 10K 4GB DRIVES NEBS	\$6,725	38%	\$4,170	\$1,009	\$740	\$0	\$0	\$0	\$269	B	CLARIION
V-CX4-40010K	CX4 VAULT PACK 400GB 10K 4G DRIVES QTY 5	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$0	\$0	\$370	B	CLARIION
V-CX4-40010KN	VAULT PACK 400GB 10K 4G NEBS DRIVES QTY5	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$0	\$0	\$370	B	CLARIION
V-CX8014610K	VAULT PACK CX3-80 146GB 10K 2GB DRIVES	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$0	\$0	\$204	B	CLARIION
V-CX8014610KN	VAULT PACK CX3-80 146GB 10K 2GB NEBS DRI	\$5,100	38%	\$3,162	\$765	\$561	\$0	\$0	\$0	\$204	B	CLARIION
V-CX8014615K	VAULT PACK CX3-80 146GB 15K 4GB DRIVES Q	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$0	\$0	\$267	B	CLARIION
V-CX8014615KN	VAULT PACK CX3-80 146GB 15K 4GB NEBS DRI	\$6,665	38%	\$4,132	\$1,000	\$733	\$0	\$0	\$0	\$267	B	CLARIION

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
V-CX8030010K	VAULT PACK CX3-80 300GB 10K 4GB DRIVES Q	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$0	\$269	B	CLARIION
V-CX8030010KN	VAULT PACK CX3-80 300GB 10K 4GB NEBS DRI	\$6,715	38%	\$4,163	\$1,007	\$739	\$0	\$0	\$269	B	CLARIION
V-CX8030015K	VAULT PACK CX3-80 300GB 15K 4GB DRIVES Q	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$0	\$336	B	CLARIION
V-CX8030015KN	VAULT PACK CX3-80 300GB 15K 4GB NEBS DRI	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$0	\$336	B	CLARIION
V-CX8040010K	VAULT PACK CX3-80 400GB 10K 4GB DRIVES Q	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$0	\$370	B	CLARIION
V-CX8040010KN	VAULT PACK CX3-80 400GB 10K 4GB NEBS DRI	\$9,240	38%	\$5,729	\$1,386	\$1,016	\$0	\$0	\$370	B	CLARIION
V-CX8045015K	VAULT PACK CX3-80 450GB 15K 4GB DRIVES Q	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$0	\$445	B	CLARIION
V-CX8045015KN	VAULT PACK CX3-80 450GB 15K 4GB NEBS DRI	\$11,125	38%	\$6,898	\$1,669	\$1,224	\$0	\$0	\$445	B	CLARIION
V-CX807310K	VAULT PACK CX3-80 73GB 10K 2GB DRIVES QT	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$0	\$151	B	CLARIION
V-CX807310KN	VAULT PACK CX3-80 73GB 10K 2GB NEBS DRIV	\$3,775	38%	\$2,341	\$566	\$415	\$0	\$0	\$151	B	CLARIION
V-CX807315K	VAULT PACK CX3-80 73GB 15K 4GB DRIVES QT	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$0	\$206	B	CLARIION
V-CX807315KN	VAULT PACK CX3-80 73GB 15K 4GB NEBS DRIV	\$5,150	38%	\$3,193	\$773	\$567	\$0	\$0	\$206	B	CLARIION
2KMICL 1-QSFP	DCX8510 ICL 2KM QSFP 1 Pack	\$11,980	34%	\$7,907	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
6740-7840RCKT	VDX-6740 MP-7840 EMC UNIV RACK KIT (EMC OEM Products)	\$600	15%	\$510	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
AP7420B-RTRC	LIC AP7420B FABRIC ROUTER (EMC OEM Products)	\$14,500	15%	\$12,325	\$2,610	\$0	\$0	\$0	\$0	E	CONNECTRIX
AP7600B-FW	AP-7600B FABRIC WATCH LICENSE (EMC OEM Products)	\$3,900	15%	\$3,315	\$702	\$0	\$0	\$0	\$0	E	CONNECTRIX
AP7600B-PM	AP-7600B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$4,400	15%	\$3,740	\$792	\$0	\$0	\$0	\$0	E	CONNECTRIX
AP7600B-TR	AP-7600B ISL TRUNKING LICENSE (EMC OEM Products)	\$5,500	15%	\$4,675	\$990	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRDCX-8GSW8P	BRCD LBL DCX 8GB SHORT WAVE SFP5 8PACK	\$1,400	34%	\$924	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRQSF40GDA1M	BRCD QSFP 40G DIRECT ATTACH 1 METER (EMC OEM Products)	\$500	15%	\$425	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRQSF40GDA3M	BRCD QSFP 40G DIRECT ATTACH 3 METER (EMC OEM Products)	\$640	15%	\$544	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRQSF40GDA5M	BRCD QSFP 40G DIRECT ATTACH 5 METER (EMC OEM Products)	\$800	15%	\$680	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRQSF40GESR4	BRCD QSFP 40G eSR4 QSFP 300M (EMC OEM Products)	\$3,995	15%	\$3,396	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRQSF4X10G	BRCD LBL 4x10GbE SR 40G QSFP 1PACK (EMC OEM Products)	\$3,995	15%	\$3,396	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRSFP-10G10K	BRCD 10GBE SFP+ 10K LONG WAVE 1PACK (EMC OEM Products)	\$2,200	15%	\$1,870	\$110	\$77	\$0	\$0	\$33	E	CONNECTRIX
BRSFP-10G10K8	BRCD 10GBE SFP+ 10K LONG WAVE 8PACK (EMC OEM Products)	\$15,500	15%	\$13,175	\$775	\$543	\$0	\$0	\$233	E	CONNECTRIX
BRSFP-10GE1PK	BRCD LBL SFP 10GbE SW USR OPTIC 1PACK (EMC OEM Products)	\$450	15%	\$383	\$23	\$16	\$0	\$0	\$7	E	CONNECTRIX
BRSFP-10GE8PK	BRCD LBL SFP 10GbE SW USR OPTIC 8PACK (EMC OEM Products)	\$3,200	15%	\$2,720	\$160	\$112	\$0	\$0	\$48	E	CONNECTRIX
BRSFP-10G-ER	BRCD LBL SFP 10GbE ER 40KM OPTIC 1PACK (EMC OEM Products)	\$10,000	15%	\$8,500	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRSFP-10GFCLW	BRCD LBL 10GB FC 10KM LONG WAVE SFP (EMC OEM Products)	\$1,900	15%	\$1,615	\$95	\$67	\$0	\$0	\$29	E	CONNECTRIX
BRSFP-10GFCSW	BRCD LBL 10GB FC SHORT WAVE SFP (EMC OEM Products)	\$600	15%	\$510	\$30	\$21	\$0	\$0	\$9	E	CONNECTRIX
BRSFP-10GSW1P	BRCD 10GBE SFP+ SHORT WAVE 1PACK (EMC OEM Products)	\$780	15%	\$663	\$39	\$27	\$0	\$0	\$12	E	CONNECTRIX
BRSFP-10GSW8P	BRCD 10GBE SFP+ SHORT WAVE 8PACK (EMC OEM Products)	\$4,400	15%	\$3,740	\$220	\$154	\$0	\$0	\$66	E	CONNECTRIX
BRSFP16G10K8P	BRCD LBL 16GB 10KM LONG WAVE SFP5 8PACK	\$33,710	34%	\$22,249	\$3,371	\$2,360	\$0	\$0	\$1,011	C	CONNECTRIX
BRSFP16G10K1W	BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,890	34%	\$3,227	\$489	\$342	\$0	\$0	\$147	C	CONNECTRIX
BRSFP16G25K1W	BRCD LBL 16GB 25KM LONG WAVE SFP	\$12,500	34%	\$8,250	\$1,250	\$875	\$0	\$0	\$375	C	CONNECTRIX
BRSFP-16GSW	BRCD LBL 16GB SHORT WAVE SFP	\$1,110	34%	\$733	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSFP-16GSW8P	BRCD LBL 16GB SHORT WAVE SFP5 8PACK	\$7,740	34%	\$5,108	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSFP-1GBE-OP	BRCD LBL 1GbE Optical SFP for 7840	\$910	34%	\$601	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSFP-1GECOPR	BRSFP 1GBE COP SFP FOR MP-7800B & FX8-24 (EMC OEM Products)	\$400	15%	\$340	\$20	\$14	\$0	\$0	\$6	E	CONNECTRIX
BRSFP-1GELX1P	BRCD LBL SFP 1GbE LX OPTIC 1PACK (EMC OEM Products)	\$1,089	15%	\$926	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRSFP-1GELX8P	BRCD LBL SFP 1GbE LX OPTIC 8PACK (EMC OEM Products)	\$8,195	15%	\$6,966	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRSFP-1GESX8P	BRCD LBL SFP 1GbE SX OPTIC 8PACK (EMC OEM Products)	\$3,740	15%	\$3,179	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
BRSFP40GQSFPL	BRCD LBL QSFP 40GbE LW OPTIC 1PACK (EMC OEM Products)	\$24,050	15%	\$20,443	\$1,203	\$842	\$0	\$361	E	CONNECTRIX	
BRSFP40GQSFPS	BRCD LBL QSFP 40GbE SW OPTIC 1PACK (EMC OEM Products)	\$5,150	15%	\$4,378	\$258	\$180	\$0	\$77	E	CONNECTRIX	
BRSFP-4G10K1W	BRCD LBL 4GB 10KM LONG WAVE SFP	\$2,300	34%	\$1,518	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSFP-4G30K1W	BRCD LBL 4GB 30KM LONG WAVE SFP	\$4,550	34%	\$3,003	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSFP-4G4K1W	BRCD LBL 4GB 4KM LONG WAVE SFP	\$1,320	34%	\$871	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSFP-4GSW	BRCD LBL 4GB SHORT WAVE SFP	\$240	34%	\$158	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSFP-4GSW128	BRCD LBL 4GB SHORT WAVE SFP5 128PACK	\$21,180	34%	\$13,979	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSFP-4GSW8P	BRCD LBL 4GB SHORT WAVE SFP5 8PACK	\$1,450	34%	\$957	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSFP-8G10K8P	BRCD LBL 8GB 10KM LONG WAVE SFP5 8PACK	\$16,500	34%	\$10,890	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSFP-8G10K1W	BRCD LBL 8GB 10KM LONG WAVE SFP	\$2,300	34%	\$1,518	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSFP-8G25K1W	BRCD LBL 8GB 25KM LONG WAVE SFP	\$9,830	34%	\$6,488	\$983	\$688	\$0	\$295	C	CONNECTRIX	
BRSFP-8GSW	BRCD LBL 8GB SHORT WAVE SFP	\$240	34%	\$158	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSFP-8GSW128	BRCD LBL 8GB SHORT WAVE SFP5 128PACK	\$57,190	34%	\$37,745	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSFP-8GSW8P	BRCD LBL 8GB SHORT WAVE SFP5 8PACK	\$1,450	34%	\$957	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSFP-N8GSW	BRCD NEW 8GB SHORT WAVE SFP	\$240	34%	\$158	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSFP-N8GSW8P	BRCD NEW 8GB SHORT WAVE SFP5 8PACK	\$1,450	34%	\$957	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
BRSFP-TX1M1P	BRCD 10GBE TWINAX COPPER 1M 1PACK (EMC OEM Products)	\$200	15%	\$170	\$10	\$7	\$0	\$3	E	CONNECTRIX	
BRSFP-TX1M8P	BRCD 10GBE TWINAX COPPER 1M 8PACK (EMC OEM Products)	\$1,900	15%	\$1,615	\$95	\$67	\$0	\$29	E	CONNECTRIX	
BRSFP-TX3M1P	BRCD 10GBE TWINAX COPPER 3M 1PACK (EMC OEM Products)	\$300	15%	\$255	\$15	\$11	\$0	\$5	E	CONNECTRIX	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
DCX4S-GENKIT	DCX4S GENERIC CABINET RACK MOUNT KIT	\$3,190	34%	\$2,105	\$0	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DCX-4S-IR	DCX-4S INTEGRATED ROUTING LICENSE (EMC OEM Products)	\$32,700	15%	\$27,795	\$5,886	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX-4S-IR-CF	DCX-4S INTEGRATED ROUTING LICENSE (EMC OEM Products)	\$32,700	15%	\$27,795	\$5,886	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DCX8510CL100M	CNX DCX8510 ICL Cable 100 Meter	\$2,730	34%	\$1,802	\$0	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX8510ICL100	DCX8510 100M ICL POD Kit w 16 QSFPs	\$105,090	34%	\$69,359	\$0	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX8510ICL15M	CNX DCX8510 ICL CABLE 15 METER	\$630	34%	\$416	\$0	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX8510ICL2KM	DCX8510 2KM ICL POD Kit w8 2KM QSFPs	\$144,680	34%	\$95,489	\$0	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX8510ICL50M	CNX DCX8510 ICL CABLE 50 METER	\$1,300	34%	\$858	\$0	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX8510ICL5M	CNX DCX8510 ICL CABLE 5 METER	\$410	34%	\$271	\$0	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX854-ENTICL	DCX8510-4 ENTERPRISE ICL 1PER CHASSIS	\$185,600	34%	\$122,496	\$0	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX-CUP-LIC	DCX FICON CUP LICENSE (EMC OEM Products)	\$33,800	15%	\$28,730	\$6,084	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DCX-CUP-LIC-CF	DCX FICON CUP LICENSE (EMC OEM Products)	\$33,800	15%	\$28,730	\$6,084	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DCX-FCIP-LIC	DCX+48K 18I HI-PERF FCIP/FC EXT LICENSE (EMC OEM Products)	\$23,500	15%	\$19,975	\$4,230	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DCX-FCIP-LIC-CF	DCX+48K 18I HI-PERF FCIP/FC EXT LICENSE (EMC OEM Products)	\$23,500	15%	\$19,975	\$4,230	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DCX-FIPS-KIT	DCX FIPS KIT	\$44,200	34%	\$29,172	\$0	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX-GENRLKT	DCX GENERIC CAB RACK MOUNT KIT	\$500	34%	\$330	\$0	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX-LCMPO100M	CNX DCX8510 4LC-1MPO Cable 100 Meter	\$2,800	34%	\$1,848	\$0	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX-LC-MPO15M	CNX DCX8510 4LC-1MPO Cable 15 Meter	\$670	34%	\$442	\$0	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX-LC-MPO50M	CNX DCX8510 4LC-1MPO Cable 50 Meter	\$1,530	34%	\$1,010	\$0	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DCX-LC-MPO5M	CNX DCX8510 4LC-1MPO Cable 5 Meter	\$420	34%	\$277	\$0	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DS16B-ENTC	ENT SW BNDL - DS-16B2/3 (EMC OEM Products)	\$5,200	15%	\$4,420	\$936	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS16B-QLC	DS-16B2 Quickloop Lic (EMC OEM Products)	\$2,000	15%	\$1,700	\$360	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS16B-TRC	TRUNKING FOR DS-16B2/3 (EMC OEM Products)	\$3,200	15%	\$2,720	\$576	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS16B-XFC	EXT FABRIC FOR DS-16B2/3 (EMC OEM Products)	\$2,600	15%	\$2,210	\$468	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B	DS-300B 8/24P BASE SWITCH (EMC OEM Products)	\$3,300	15%	\$2,805	\$165	\$116	\$0	\$0	\$0	\$50	E	CONNECTRIX
DS-300B-8G	DS-300B 8/24P 8G BASE SWITCH (EMC OEM Products)	\$4,200	15%	\$3,570	\$210	\$147	\$0	\$0	\$0	\$63	E	CONNECTRIX
DS300B-8G8PU	DS-300B 8G 8PORT UPGRADE KIT (EMC OEM Products)	\$2,940	15%	\$2,499	\$147	\$103	\$0	\$0	\$0	\$44	E	CONNECTRIX
DS-300B-AN	DS-300B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$3,040	15%	\$2,584	\$547	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-AN-CF	DS-300B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$3,040	15%	\$2,584	\$547	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-EGM	DS-300B ENHANCED GROUP MANAGEMENT LIC (EMC OEM Products)	\$590	15%	\$502	\$106	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-ENT	DS-300B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$5,780	15%	\$4,913	\$1,040	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-ENT-CF	DS-300B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$5,780	15%	\$4,913	\$1,040	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-ENTEP	DS-300B ENTERPRIS SW BNDL FOR ENT SWITCH (EMC OEM Products)	\$5,000	15%	\$4,250	\$900	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-ENTEP-CF	DS-300B ENTERPRIS SW BNDL FOR ENT SWITCH (EMC OEM Products)	\$5,000	15%	\$4,250	\$900	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-EP	DS-300B 8G 24/24P ENTERPRISE SWITCH (EMC OEM Products)	\$10,100	15%	\$8,585	\$505	\$354	\$0	\$0	\$0	\$152	E	CONNECTRIX
DS-300B-FV	DS-300B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$5,600	15%	\$4,760	\$1,008	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-FV-CF	DS-300B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$5,600	15%	\$4,760	\$1,008	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-FW	DS-300B FABRIC WATCH LICENSE (EMC OEM Products)	\$2,400	15%	\$2,040	\$432	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-FW-CF	DS-300B FABRIC WATCH LICENSE (EMC OEM Products)	\$2,400	15%	\$2,040	\$432	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-PM	DS-300B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$2,500	15%	\$2,125	\$450	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-PM-CF	DS-300B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$2,500	15%	\$2,125	\$450	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-TR	DS-300B TRUNKING LICENSE (EMC OEM Products)	\$4,800	15%	\$4,080	\$864	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-TR-CF	DS-300B TRUNKING LICENSE (EMC OEM Products)	\$4,800	15%	\$4,080	\$864	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-XF	DS-300B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$1,200	15%	\$1,020	\$216	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-300B-XF-CF	DS-300B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$1,200	15%	\$1,020	\$216	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS32B-ENTC	ENT SW BNDL FOR DS-32B2 (EMC OEM Products)	\$7,250	15%	\$6,163	\$1,305	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS32B-FWC	FABRIC WATCH FOR DS-32B2 (EMC OEM Products)	\$3,900	15%	\$3,315	\$702	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS32B-PMC	PERF MONITOR FOR DS-32B2 (EMC OEM Products)	\$4,350	15%	\$3,698	\$783	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS32B-TRC	TRUNKING FOR DS-32B2 (EMC OEM Products)	\$5,450	15%	\$4,633	\$981	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS32B-XFC	EXT FABRIC FOR DS-32B2 (EMC OEM Products)	\$4,350	15%	\$3,698	\$783	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-32M2-A0D	SANTEGRITY AUTHENTICATION (EMC OEM Products)	\$2,200	15%	\$1,870	\$396	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-4700M-FLV	DS-4700M-FULL VOL LIC (EMC OEM Products)	\$5,800	15%	\$4,930	\$1,044	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-4700M-SUI	DS-4700 SEC BNL (EMC OEM Products)	\$7,500	15%	\$6,375	\$1,350	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-4700M-TRK	DS-4700M TRK LIC (EMC OEM Products)	\$4,800	15%	\$4,080	\$864	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS5100B-8G8PU	DS-5100B 8G 8PORT UPGRADE KIT (EMC OEM Products)	\$5,390	15%	\$4,582	\$270	\$189	\$0	\$0	\$0	\$81	E	CONNECTRIX
DS-5100B-AN	DS-5100B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$5,000	15%	\$4,250	\$900	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-AN-CF	DS-5100B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$5,000	15%	\$4,250	\$900	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-CU	DS-5100B FICON CUP LICENSE (EMC OEM Products)	\$7,300	15%	\$6,205	\$1,314	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-CU-CF	DS-5100B FICON CUP LICENSE (EMC OEM Products)	\$7,300	15%	\$6,205	\$1,314	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-EGM	DS-5100B ENHANCED GROUP MANAGEMENT LIC (EMC OEM Products)	\$1,570	15%	\$1,335	\$283	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-ENT	DS-5100B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$9,800	15%	\$8,330	\$1,764	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-ENT-CF	DS-5100B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$9,800	15%	\$8,330	\$1,764	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
DS-5100B-ENTE	DS-5100B ENTERPRS SW BNDL FOR ENT SWITCH (EMC OEM Products)	\$8,600	15%	\$7,310	\$1,548	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-ENTE-CF	DS-5100B ENTERPRS SW BNDL FOR ENT SWITCH (EMC OEM Products)	\$8,600	15%	\$7,310	\$1,548	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-FV	DS-5100B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$8,970	15%	\$7,625	\$1,615	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-FV-CF	DS-5100B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$8,970	15%	\$7,625	\$1,615	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-FW	DS-5100B FABRIC WATCH LICENSE (EMC OEM Products)	\$3,900	15%	\$3,315	\$702	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-FW-CF	DS-5100B FABRIC WATCH LICENSE (EMC OEM Products)	\$3,900	15%	\$3,315	\$702	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-IR	DS-5100B INTERGRATED ROUTING LICENSE (EMC OEM Products)	\$15,780	15%	\$13,413	\$2,840	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-IR-CF	DS-5100B INTERGRATED ROUTING LICENSE (EMC OEM Products)	\$15,780	15%	\$13,413	\$2,840	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-PM	DS-5100B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$4,310	15%	\$3,664	\$776	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-PM-CF	DS-5100B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$4,310	15%	\$3,664	\$776	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-TR	DS-5100B TRUNKING LICENSE (EMC OEM Products)	\$5,500	15%	\$4,675	\$990	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-TR-CF	DS-5100B TRUNKING LICENSE (EMC OEM Products)	\$5,500	15%	\$4,675	\$990	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-XF	DS-5100B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$4,310	15%	\$3,664	\$776	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5100B-XF-CF	DS-5100B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$4,310	15%	\$3,664	\$776	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS5300B8G16PU	DS-5300B 8G 16PORT UPGRADE KIT (EMC OEM Products)	\$14,700	15%	\$12,495	\$735	\$515	\$0	\$0	\$221	E	CONNECTRIX
DS-5300B-AN	DS-5300B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$8,230	15%	\$6,996	\$1,481	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-AN-CF	DS-5300B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$8,230	15%	\$6,996	\$1,481	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-CU	DS-5300B FICON CUP LICENSE (EMC OEM Products)	\$11,800	15%	\$10,030	\$2,124	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-CU-CF	DS-5300B FICON CUP LICENSE (EMC OEM Products)	\$11,800	15%	\$10,030	\$2,124	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-EGM	DS-5300B ENHANCED GROUP MANAGEMENT LIC (EMC OEM Products)	\$3,135	15%	\$2,665	\$564	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-ENT	DS-5300B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$19,010	15%	\$16,159	\$3,422	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-ENT-CF	DS-5300B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$19,010	15%	\$16,159	\$3,422	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-ENTE-CF	DS-5300B ENTERPRS SW BNDL FOR ENT SWITCH (EMC OEM Products)	\$16,800	15%	\$14,280	\$3,024	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-FV	DS-5300B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$15,720	15%	\$13,362	\$2,830	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-FV-CF	DS-5300B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$15,720	15%	\$13,362	\$2,830	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-FW	DS-5300B FABRIC WATCH LICENSE (EMC OEM Products)	\$7,300	15%	\$6,205	\$1,314	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-FW-CF	DS-5300B FABRIC WATCH LICENSE (EMC OEM Products)	\$7,300	15%	\$6,205	\$1,314	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-IR	DS-5300B INTERGRATED ROUTING LICENSE (EMC OEM Products)	\$23,715	15%	\$20,158	\$4,269	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-IR-CF	DS-5300B INTERGRATED ROUTING LICENSE (EMC OEM Products)	\$23,715	15%	\$20,158	\$4,269	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-PM	DS-5300B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$7,300	15%	\$6,205	\$1,314	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-PM-CF	DS-5300B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$7,300	15%	\$6,205	\$1,314	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-TR	DS-5300B TRUNKING LICENSE (EMC OEM Products)	\$8,800	15%	\$7,480	\$1,584	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-TR-CF	DS-5300B TRUNKING LICENSE (EMC OEM Products)	\$8,800	15%	\$7,480	\$1,584	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-XF	DS-5300B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$5,800	15%	\$4,930	\$1,044	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-5300B-XF-CF	DS-5300B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$5,800	15%	\$4,930	\$1,044	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS6505-16G12P	DS-6505B 16G 12PORT UPGRADE KIT (EMC OEM Products)	\$6,472	15%	\$5,501	\$324	\$227	\$0	\$0	\$97	E	CONNECTRIX
DS6505-8G12PU	DS-6505B 8G 12PORT UPGRADE KIT (EMC OEM Products)	\$6,200	15%	\$5,270	\$310	\$217	\$0	\$0	\$93	E	CONNECTRIX
DS-6505B-AN	DS-6505B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$3,600	15%	\$3,060	\$648	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-AN-CF	DS-6505B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$3,600	15%	\$3,060	\$648	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-ENT	DS-6505B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$6,800	15%	\$5,780	\$1,224	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-ENT-CF	DS-6505B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$6,800	15%	\$5,780	\$1,224	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-FV	DS-6505B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$5,600	15%	\$4,760	\$1,008	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-FV-CF	DS-6505B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$5,600	15%	\$4,760	\$1,008	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-FW	DS-6505B FABRIC WATCH LICENSE (EMC OEM Products)	\$2,900	15%	\$2,465	\$522	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-FW-CF	DS-6505B FABRIC WATCH LICENSE (EMC OEM Products)	\$2,900	15%	\$2,465	\$522	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-PM	DS-6505B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$3,000	15%	\$2,550	\$540	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-PM-CF	DS-6505B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$3,000	15%	\$2,550	\$540	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-TR	DS-6505B TRUNKING LICENSE (EMC OEM Products)	\$5,700	15%	\$4,845	\$1,026	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-TR-CF	DS-6505B TRUNKING LICENSE (EMC OEM Products)	\$5,700	15%	\$4,845	\$1,026	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-XF	DS-6505B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$1,500	15%	\$1,275	\$270	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505B-XF-CF	DS-6505B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$1,500	15%	\$1,275	\$270	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6505R-B	DS-6505R-B 12P/24P 16GB RTF BASE SWITCH (EMC OEM Products)	\$7,891	15%	\$6,707	\$395	\$276	\$0	\$0	\$118	E	CONNECTRIX
DS-6505R-B-8G	DS-6505R-B 12P/24P 8GB RTF BASE SWITCH (EMC OEM Products)	\$7,600	15%	\$6,460	\$380	\$266	\$0	\$0	\$114	E	CONNECTRIX
DS-6505R-B-EP	DS-6505R-B 24P/24P 16GB RTF ENT SWITCH (EMC OEM Products)	\$19,235	15%	\$16,350	\$962	\$673	\$0	\$0	\$289	E	CONNECTRIX
DS6510-16G8PU	DS-6510B 16G 12PORT UPGRADE KIT (EMC OEM Products)	\$9,782	15%	\$8,315	\$489	\$342	\$0	\$0	\$147	E	CONNECTRIX
DS6510-8G12PU	DS-6510B 8G 12PORT UPGRADE KIT (EMC OEM Products)	\$8,300	15%	\$7,055	\$415	\$291	\$0	\$0	\$125	E	CONNECTRIX
DS-6510B-10G	DS-6510B 10G FC LICENSE (EMC OEM Products)	\$20,400	15%	\$17,340	\$3,672	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-10G-CF	DS-6510B 10G FC LICENSE (EMC OEM Products)	\$20,400	15%	\$17,340	\$3,672	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-AN	DS-6510B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$5,600	15%	\$4,760	\$1,008	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-AN-CF	DS-6510B ADAPTIVE NETWORKING LICENSE (EMC OEM Products)	\$5,600	15%	\$4,760	\$1,008	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-ENT	DS-6510B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$11,000	15%	\$9,350	\$1,980	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-ENT-CF	DS-6510B ENTERPRISE SW BUNDLE (EMC OEM Products)	\$11,000	15%	\$9,350	\$1,980	\$0	\$0	\$0	\$0	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
DS-6510B-FV	DS-6510B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$8,970	15%	\$7,625	\$1,615	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-FV-CF	DS-6510B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$8,970	15%	\$7,625	\$1,615	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-FW	DS-6510B FABRIC WATCH LICENSE (EMC OEM Products)	\$4,200	15%	\$3,570	\$756	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-FW-CF	DS-6510B FABRIC WATCH LICENSE (EMC OEM Products)	\$4,200	15%	\$3,570	\$756	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-IR	DS-6510B INTERGRATED ROUTING LICENSE (EMC OEM Products)	\$17,700	15%	\$15,045	\$3,186	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-IR-CF	DS-6510B INTERGRATED ROUTING LICENSE (EMC OEM Products)	\$17,700	15%	\$15,045	\$3,186	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-PM	DS-6510B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$4,700	15%	\$3,995	\$846	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-PM-CF	DS-6510B PERFORMANCE MONITOR LICENSE (EMC OEM Products)	\$4,700	15%	\$3,995	\$846	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-SAO	DS-6510B SERVER APPL OPT LICENSE (EMC OEM Products)	\$2,200	15%	\$1,870	\$396	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-SAO-CF	DS-6510B SERVER APPL OPT LICENSE (EMC OEM Products)	\$2,200	15%	\$1,870	\$396	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-TR	DS-6510B TRUNKING LICENSE (EMC OEM Products)	\$5,900	15%	\$5,015	\$1,062	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-TR-CF	DS-6510B TRUNKING LICENSE (EMC OEM Products)	\$5,900	15%	\$5,015	\$1,062	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-XF	DS-6510B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$4,700	15%	\$3,995	\$846	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510B-XF-CF	DS-6510B EXTENDED FABRIC LICENSE (EMC OEM Products)	\$4,700	15%	\$3,995	\$846	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6510F-8GB	DS-6510F-B 24P/48P 8GB FTR BASE SWITCH (EMC OEM Products)	\$19,300	15%	\$16,405	\$965	\$676	\$0	\$0	\$290	E	CONNECTRIX
DS-6510F-B	DS-6510F-B 24P/48P 16GB FTR BASE SWITCH (EMC OEM Products)	\$20,020	15%	\$17,017	\$1,001	\$701	\$0	\$0	\$300	E	CONNECTRIX
DS-6510R-8GB	DS-6510R-B 24P/48P 8GB RTF BASE SWITCH (EMC OEM Products)	\$19,300	15%	\$16,405	\$965	\$676	\$0	\$0	\$290	E	CONNECTRIX
DS-6510R8G-DC	DS-6510R-B 24P/48P 8GB RTF DC PWR Switch (EMC OEM Products)	\$19,190	15%	\$16,312	\$960	\$672	\$0	\$0	\$288	E	CONNECTRIX
DS-6510R-B	DS-6510R-B 24P/48P 16GB RTF BASE SWITCH (EMC OEM Products)	\$20,020	15%	\$17,017	\$1,001	\$701	\$0	\$0	\$300	E	CONNECTRIX
DS-6510R-B-EP	DS-6510R-B 48P/48P 16GB RTF ENT SWITCH (EMC OEM Products)	\$47,561	15%	\$40,427	\$2,378	\$1,665	\$0	\$0	\$713	E	CONNECTRIX
DS6510-RCKMNT	DS-6510-B RACK MOUNT KIT (EMC OEM Products)	\$600	15%	\$510	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS6520-16G24P	DS-6520B 16G 24Port Upgrade Kit (EMC OEM Products)	\$23,712	15%	\$20,155	\$1,186	\$830	\$0	\$0	\$356	E	CONNECTRIX
DS6520-8G24PU	DS-6520B 8G 24Port Upgrade Kit (EMC OEM Products)	\$22,110	15%	\$18,794	\$1,106	\$774	\$0	\$0	\$332	E	CONNECTRIX
DS-6520B-10G	DS-6520B 10G FC License (EMC OEM Products)	\$21,200	15%	\$18,020	\$1,816	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-10G-CF	DS-6520B 10G FC License (EMC OEM Products)	\$21,200	15%	\$18,020	\$3,816	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-ENT	DS-6520B Enterprise SW Bundle (EMC OEM Products)	\$18,320	15%	\$15,572	\$3,298	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-ENT-CF	DS-6520B Enterprise SW Bundle (EMC OEM Products)	\$18,320	15%	\$15,572	\$3,298	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-FV	DS-6520B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$15,720	15%	\$13,362	\$2,830	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-FV-CF	DS-6520B FABRIC VISION LICENSE =MA (EMC OEM Products)	\$15,720	15%	\$13,362	\$2,830	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-FW	DS-6520B Fabric Watch License (EMC OEM Products)	\$7,560	15%	\$6,426	\$1,361	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-FW-CF	DS-6520B Fabric Watch License (EMC OEM Products)	\$7,560	15%	\$6,426	\$1,361	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-IR	DS-6520B Intergrated Routing License (EMC OEM Products)	\$25,520	15%	\$21,692	\$4,594	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-IR-CF	DS-6520B Intergrated Routing License (EMC OEM Products)	\$25,520	15%	\$21,692	\$4,594	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-PM	DS-6520B Performance Monitor License (EMC OEM Products)	\$7,560	15%	\$6,426	\$1,361	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-PM-CF	DS-6520B Performance Monitor License (EMC OEM Products)	\$7,560	15%	\$6,426	\$1,361	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-TR	DS-6520B Trunking License (EMC OEM Products)	\$9,070	15%	\$7,710	\$1,633	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-TR-CF	DS-6520B Trunking License (EMC OEM Products)	\$9,070	15%	\$7,710	\$1,633	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-XF	DS-6520B Extended Fabric License (EMC OEM Products)	\$6,050	15%	\$5,143	\$1,089	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520B-XF-CF	DS-6520B Extended Fabric License (EMC OEM Products)	\$6,050	15%	\$5,143	\$1,089	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-6520F-8GB	DS-6520F-B-8G 48/96P 8GB FTR Base Switch (EMC OEM Products)	\$54,950	15%	\$46,708	\$2,748	\$1,923	\$0	\$0	\$824	E	CONNECTRIX
DS-6520F-B	DS-6520F-B 48P/96P 16GB FTR Base Switch (EMC OEM Products)	\$56,866	15%	\$48,336	\$2,843	\$1,990	\$0	\$0	\$853	E	CONNECTRIX
DS-6520R-8GB	DS-6520R-B-8G 48/96P 8GB RTF Base Switch (EMC OEM Products)	\$54,950	15%	\$46,708	\$2,748	\$1,923	\$0	\$0	\$824	E	CONNECTRIX
DS-6520R-B	DS-6520R-B 48P/96P 16GB RTF Base Switch (EMC OEM Products)	\$56,866	15%	\$48,336	\$2,843	\$1,990	\$0	\$0	\$853	E	CONNECTRIX
DS-6520R-B-EP	DS-6520R-B 96P/96P 16GB RTF Ent Switch (EMC OEM Products)	\$111,690	15%	\$94,937	\$5,585	\$3,909	\$0	\$0	\$1,675	E	CONNECTRIX
DS-65XXPWRSUP	DS-6505R ADD ON PWR SUPPLY (EMC OEM Products)	\$2,500	15%	\$2,125	\$125	\$88	\$0	\$0	\$38	E	CONNECTRIX
DS8B3-V2-FFC	UPG 8B3 TO FULL FABRIC (EMC OEM Products)	\$3,800	15%	\$3,230	\$684	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS8B-QLC	QUICKLOOP FOR DS-8B2 (EMC OEM Products)	\$1,450	15%	\$1,233	\$261	\$0	\$0	\$0	\$0	E	CONNECTRIX
DSB2-LWKT	10km LW optic for CNTRX 2Gb B-Series (EMC OEM Products)	\$200	15%	\$170	\$0	\$0	\$0	\$0	\$0	E	CONNECTRIX
DSB2RLKT	RAILS FOR SYMM DS8B2	\$700	34%	\$462	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSBQLP-0D	QLOOP LIC FOR DSB (EMC OEM Products)	\$2,900	15%	\$2,465	\$522	\$0	\$0	\$0	\$0	E	CONNECTRIX
DSBRK40EXT-B	DSBRK40 EXTENSION RAIL -B	\$210	34%	\$139	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSBRK40-FD-B	DSB SWITCH CLAR FIELD RCK KIT -B	\$290	34%	\$191	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSBRLKT-B	DSB SW GEN RCK KIT -B	\$600	34%	\$396	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSBXFAB-0D	XFAB LIC FOR DSB (EMC OEM Products)	\$1,175	15%	\$999	\$212	\$0	\$0	\$0	\$0	E	CONNECTRIX
DS-CUPS-W-4700	CUP LIC FOR THE DS-4700M (EMC OEM Products)	\$5,200	15%	\$4,420	\$936	\$0	\$0	\$0	\$0	E	CONNECTRIX
DSED-LWKT10	LW OPTIC KIT-10KM	\$300	34%	\$198	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSED-LWKT20	LW OPTIC KIT-20 KM	\$1,200	34%	\$792	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSED-LWKT35	LW OPTIC KIT-35 KM	\$1,200	34%	\$792	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSED-LWKT4G04	4GB 4KM LW SFP OPTIC MCD	\$2,100	34%	\$1,386	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSED-LWKT4G10	4GB 10KM LW SFP OPTIC MCD	\$3,500	34%	\$2,310	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSED-LWKT B4G4	4GB 4KM LW SFP OPTIC BRCD	\$1,275	34%	\$842	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX
DSED-LWKT-XG1	XFP 10 GBPS L/W	\$3,600	34%	\$2,376	\$0	\$0	\$0	\$0	\$0	C	CONNECTRIX

Table with columns: MODEL CODE, DESCRIPTION, EMC LIST PRICE USD, EPL DISCOUNT %, EPL NET PRICE, LP MNT ANNUAL (PREMIUM), LP MNT ANNUAL (STANDARD), LP MNT ANNUAL (BASIC), LP WARR UPG (PREMIUM), LP WARR UPG (STANDARD), DISCOUNT CLASS, FAMILY. It lists various hardware models like DSED-LWKT-XG4, EC1500BRLKT, MDS-10GE-SFPL, etc.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
MDS-DCNM-91X	DCNM SAN Lic MDS 9100 Switch based=MA (EMC OEM Products)	\$6,170	15%	\$5,245	\$1,111	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-91X-CF	DCNM SAN LIC MDS 9100 SWITCH BASED=MA (EMC OEM Products)	\$6,170	15%	\$5,245	\$1,111	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-92	DCNM SAN LICENSE FOR MDS 9200 (EMC OEM Products)	\$7,100	15%	\$6,035	\$1,278	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-92-CF	DCNM SAN LICENSE FOR MDS 9200 (EMC OEM Products)	\$7,100	15%	\$6,035	\$1,278	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-92X	DCNM SAN Lic MDS 9200 Switch based=MA (EMC OEM Products)	\$6,170	15%	\$5,245	\$1,111	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-92X-CF	DCNM SAN LIC MDS 9200 SWITCH BASED=MA (EMC OEM Products)	\$6,170	15%	\$5,245	\$1,111	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-93	DCNM 9300 SAN License Server based=MA (EMC OEM Products)	\$6,168	15%	\$5,243	\$1,110	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-93-CF	DCNM 9300 SAN LICENSE SERVER BASED=MA (EMC OEM Products)	\$6,168	15%	\$5,243	\$1,110	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-93X	DCNM 9300 SAN License Switch based=MA (EMC OEM Products)	\$6,168	15%	\$5,243	\$1,110	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-93X-CF	DCNM 9300 SAN LICENSE SWITCH BASED=MA (EMC OEM Products)	\$6,168	15%	\$5,243	\$1,110	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-95	DCNM SAN LICENSE FOR MDS 9500 (EMC OEM Products)	\$21,200	15%	\$18,020	\$3,816	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-95-CF	DCNM SAN LICENSE FOR MDS 9500 (EMC OEM Products)	\$21,200	15%	\$18,020	\$3,816	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-95X	DCNM SAN Lic MDS 9500 Switch based=MA (EMC OEM Products)	\$18,510	15%	\$15,734	\$3,332	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-95X-CF	DCNM SAN LIC MDS 9500 SWITCH BASED=MA (EMC OEM Products)	\$18,510	15%	\$15,734	\$3,332	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-97	DCNM SAN License for MDS 9700 (EMC OEM Products)	\$21,270	15%	\$18,080	\$3,829	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-97-CF	DCNM SAN License for MDS 9700 (EMC OEM Products)	\$21,270	15%	\$18,080	\$3,829	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-97X	DCNM SAN Lic MDS 9700 Switch based=MA (EMC OEM Products)	\$18,510	15%	\$15,734	\$3,332	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-DCNM-97X-CF	DCNM SAN LIC MDS 9700 SWITCH BASED=MA (EMC OEM Products)	\$18,510	15%	\$15,734	\$3,332	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-EDCNM-93	Ent + DCNM MDS 9300 Lic Server based=MA (EMC OEM Products)	\$8,106	15%	\$6,890	\$1,459	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-EDCNM-93-CF	ENT + DCNM MDS 9300 LIC SERVER BASED=MA (EMC OEM Products)	\$8,106	15%	\$6,890	\$1,459	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-EDCNM-93X	Ent + DCNM MDS 9300 Lic Switch based=MA (EMC OEM Products)	\$8,106	15%	\$6,890	\$1,459	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-EDCNM-93X-CF	ENT + DCNM MDS 9300 LIC SWITCH BASED=MA (EMC OEM Products)	\$8,106	15%	\$6,890	\$1,459	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-ENT-9100	ENTERPRISE LIC KEY 9100 (EMC OEM Products)	\$7,300	15%	\$6,205	\$1,314	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-ENT-9100-CF	ENTERPRISE LIC KEY 9100 (EMC OEM Products)	\$7,300	15%	\$6,205	\$1,314	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-ENT-9200	ENTERPRISE LIC KEY 9200 (EMC OEM Products)	\$8,100	15%	\$6,885	\$1,458	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-ENT-9200-CF	ENTERPRISE LIC KEY 9200 (EMC OEM Products)	\$8,100	15%	\$6,885	\$1,458	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-ENT-9300	MDS 9300 Enterprise License=MA (EMC OEM Products)	\$6,610	15%	\$5,619	\$1,190	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-ENT-9300-CF	MDS 9300 ENTERPRISE LICENSE=MA (EMC OEM Products)	\$6,610	15%	\$5,619	\$1,190	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-ENT-9500	ENTERPRISE LIC KEY 9500 (EMC OEM Products)	\$27,800	15%	\$23,630	\$5,004	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-ENT-9500-CF	ENTERPRISE LIC KEY 9500 (EMC OEM Products)	\$27,800	15%	\$23,630	\$5,004	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-ENT-97	Enterprise License for MDS 9700 (EMC OEM Products)	\$27,250	15%	\$23,163	\$4,905	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-ENT-97-CF	Enterprise License for MDS 9700 (EMC OEM Products)	\$27,250	15%	\$23,163	\$4,905	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-EXT92-SSN	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO (EMC OEM Products)	\$23,900	15%	\$20,315	\$4,302	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-EXT92-SSN-CF	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO (EMC OEM Products)	\$23,900	15%	\$20,315	\$4,302	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-EXT95-SSN	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO (EMC OEM Products)	\$23,900	15%	\$20,315	\$4,302	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-EXT95-SSN-CF	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO (EMC OEM Products)	\$23,900	15%	\$20,315	\$4,302	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-FCIP92-4	MDS 9200 SAN EXT FOR 18/4 MSM M (EMC OEM Products)	\$15,600	15%	\$13,260	\$2,808	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-FCIP92-4-CF	MDS 9200 SAN EXT FOR 18/4 MSM M (EMC OEM Products)	\$15,600	15%	\$13,260	\$2,808	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-FCIP95-4	MDS 9500 SAN EXT FOR ONE 18/4 MSM (EMC OEM Products)	\$15,600	15%	\$13,260	\$2,808	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-FCIP95-4-CF	MDS 9500 SAN EXT FOR ONE 18/4 MSM (EMC OEM Products)	\$15,600	15%	\$13,260	\$2,808	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-FCOE-8U	CISCO MDS9000 10-GBPS 8-PORT FCOE MODULE	\$31,980	34%	\$21,107	\$2,462	\$1,727	\$0	\$736	\$0	C	CONNECTRIX
MDS-FCOE-9700	Connectrix 48P 10Gb FCoE Module	\$84,800	34%	\$55,968	\$8,480	\$5,936	\$0	\$2,544	\$0	C	CONNECTRIX
MDS-FCOE9700U	Connectrix 48P 10-Gb FCoE Module, UPG	\$110,240	34%	\$72,758	\$8,488	\$5,953	\$0	\$2,536	\$0	C	CONNECTRIX
MDS-FLASH-512	512MB FLASH UPGRADE	\$3,500	34%	\$2,310	\$350	\$245	\$0	\$105	\$0	C	CONNECTRIX
MDS-FMS-9100-CF	FABRIC MGR SVR LIC 91xx (EMC OEM Products)	\$6,800	15%	\$5,780	\$1,224	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-FMS-9200-CF	FABRIC MGR SVR LIC 92xx (EMC OEM Products)	\$7,100	15%	\$6,035	\$1,278	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-FMS-9500-CF	FABRIC MGR SVR LIC 95xx (EMC OEM Products)	\$21,200	15%	\$18,020	\$3,816	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-IO921-MSM	IOA LICENSE FOR THE MSM 18/4 MODULE IN (EMC OEM Products)	\$55,000	15%	\$46,750	\$9,900	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-IO921-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN (EMC OEM Products)	\$55,000	15%	\$46,750	\$9,900	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-IOA92-MSM	IOA LICENSE FOR THE MSM 18/4 MODULE IN (EMC OEM Products)	\$55,000	15%	\$46,750	\$9,900	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-IOA92-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN (EMC OEM Products)	\$55,000	15%	\$46,750	\$9,900	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-IOA92-SSN	IOA LICENSE (1 ENGINE) FOR THE SSN-16 (EMC OEM Products)	\$54,600	15%	\$46,410	\$9,828	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-IOA92-SSN-CF	IOA LICENSE (1 ENGINE) FOR THE SSN-16 (EMC OEM Products)	\$54,600	15%	\$46,410	\$9,828	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-IOA95-MSM	IOA LICENSE FOR THE MSM 18/4 MODULE IN (EMC OEM Products)	\$55,000	15%	\$46,750	\$9,900	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-IOA95-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN (EMC OEM Products)	\$55,000	15%	\$46,750	\$9,900	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-IOA95-SSN	IOA LICENSE (1 ENGINE) FOR THE SSN-16 (EMC OEM Products)	\$54,600	15%	\$46,410	\$9,828	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-IOA95-SSN-CF	IOA LICENSE (1 ENGINE) FOR THE SSN-16 (EMC OEM Products)	\$54,600	15%	\$46,410	\$9,828	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-MAIN-9100	MAINFRAME LIC KEY 9100 (EMC OEM Products)	\$12,600	15%	\$10,710	\$2,268	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-MAIN-9200	MAINFRAME LIC KEY 9200 (EMC OEM Products)	\$12,000	15%	\$10,200	\$2,160	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-MAIN-9200-CF	MAINFRAME LIC KEY 9200 (EMC OEM Products)	\$12,000	15%	\$10,200	\$2,160	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-MAIN-9500	MAINFRAME LIC KEY 9500 (EMC OEM Products)	\$25,000	15%	\$21,250	\$4,500	\$0	\$0	\$0	\$0	E	CONNECTRIX
MDS-MAIN-9500-CF	MAINFRAME LIC KEY 9500 (EMC OEM Products)	\$25,000	15%	\$21,250	\$4,500	\$0	\$0	\$0	\$0	E	CONNECTRIX

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
DD690-1E16	SYSTEM; DD690 CTRL+1ES16T;16TB;NFS;CIFS	\$181,000	26%	\$133,940	\$19,910	\$16,290	\$0	\$0	\$0	PH	DATA DOMAIN
DD690-2E16	SYSTEM; DD690 CTRL+2ES16T;32TB;NFS;CIFS	\$232,000	26%	\$171,680	\$25,520	\$20,880	\$0	\$0	\$0	PH	DATA DOMAIN
DD690-2E8	SYSTEM; DD690 CTRL+2ES8T;16TB;NFS;CIFS	\$200,000	26%	\$148,000	\$22,000	\$18,000	\$0	\$0	\$0	PH	DATA DOMAIN
DD690-3E8	SYSTEM; DD690 CTRL+3ES8T;24TB;NFS;CIFS	\$235,000	26%	\$173,900	\$25,850	\$21,150	\$0	\$0	\$0	PH	DATA DOMAIN
DD690-4E8	SYSTEM; DD690 CTRL+4ES8T;32TB;NFS;CIFS	\$270,000	26%	\$199,800	\$29,700	\$24,300	\$0	\$0	\$0	PH	DATA DOMAIN
DD690-CTL	SYSTEM; DD690 CTRL; NFS; CIFS - REFURB	\$130,000	26%	\$96,200	\$14,300	\$11,700	\$0	\$0	\$0	PH	DATA DOMAIN
DD7200-CTL	SYSTEM; DD7200,CTL,ENTRY MEM,NFS,CIFS	\$234,000	26%	\$173,160	\$25,740	\$21,060	\$0	\$0	\$0	PH	DATA DOMAIN
DD7200-CTLX	SYSTEM; DD7200,CTL,EXP MEM,NFS,CIFS	\$255,450	26%	\$189,033	\$28,100	\$22,991	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-1PH-2N	RACK DATA DOMAIN 40U SNGL PHASE;RK-BEZEL	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-1PH-DR2N	RACK DATA DOMAIN 40U SNGL PHASE;DOOR	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-3PD	RACK DATA DOMAIN 40U 3P DELTA	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-3PD-2N	RACK DATA DOMAIN 40U 3P DELTA;RK-BEZEL	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-3PD-DR2N	RACK DATA DOMAIN 40U 3P DELTA;DOOR	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-3PDN	RACK DATA DOMAIN 40U 3P DELTA	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-3PY	RACK DATA DOMAIN 40U 3P WYE	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-3PY-2N	RACK DATA DOMAIN 40U 3P WYE;RK-BEZEL	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-3PY-DR2N	RACK DATA DOMAIN 40U 3P WYE;DOOR	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-3PYN	RACK DATA DOMAIN 40U 3P WYE	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-40U	RACK; DATA DOMAIN;40U	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-40U-1	RACK DATA DOMAIN 40U SINGLE PHASE	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-40U-1N	RACK DATA DOMAIN 40U SINGLE PHASE	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	DATA DOMAIN
DDRACK-40UN	RACK, DATA DOMAIN,40U	\$4,200	26%	\$3,108	\$462	\$378	\$0	\$0	\$0	PH	DATA DOMAIN
L-BST-2200	LICENSE BOOST DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-BST-2500	LICENSE,BOOST,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
L-BST-4200	LICENSE,BOOST,DD4200	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
L-BST-4500	LICENSE,BOOST,DD4500	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
L-BST-620	LICENSE; BOOST; DD620	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
L-BST-690	LICENSE; BOOST; DD690	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DH	DATA DOMAIN
L-BST-7200	LICENSE,BOOST,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
L-BST-880	LICENSE; BOOST; DD880	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-BST-9500	LIC BOOST DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-BST-990	LICENSE;BOOST;DD990	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-BSTC2-880	LICENSE; BOOST; DD880;CTL2	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DH	DATA DOMAIN
L-BSTC2-890	LICENSE; BOOST; DD890;CTL2	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DH	DATA DOMAIN
L-DDOE-CAP-ER	LICENSE DD OE PER TB CAPACITY ER=CB	\$785	26%	\$581	\$86	\$71	\$0	\$0	\$0	DH	DATA DOMAIN
L-DDOE-CAP-ER-N	LICENSE DD OE PER TB CAPACITY ER=CB	\$785	26%	\$581	\$86	\$71	\$0	\$0	\$0	DH	DATA DOMAIN
L-DDOE-DD2200-14	LICENSE BASE DD OE DD2200-14=IA	\$6,700	15%	\$5,695	\$737	\$603	\$0	\$0	\$0	DE	DATA DOMAIN
L-DDOE-DD2200-24	LICENSE BASE DD OE DD2200-24=IA	\$12,200	15%	\$10,370	\$1,342	\$1,098	\$0	\$0	\$0	DE	DATA DOMAIN
L-DDOE-DD2200-4	LICENSE BASE DD OE DD2200-4=IA	\$3,600	15%	\$3,060	\$396	\$324	\$0	\$0	\$0	DE	DATA DOMAIN
L-DDOE-DD2500-21	LICENSE BASE DD OE DD2500-21=IA	\$15,000	26%	\$11,100	\$1,650	\$1,350	\$0	\$0	\$0	DM	DATA DOMAIN
L-DDOE-DD2500-36	LICENSE BASE DD OE DD2500-36=IA	\$15,000	26%	\$11,100	\$1,650	\$1,350	\$0	\$0	\$0	DM	DATA DOMAIN
L-DDOE-DD4200	LICENSE BASE DD OE DD4200=IA	\$15,000	26%	\$11,100	\$1,650	\$1,350	\$0	\$0	\$0	DM	DATA DOMAIN
L-DDOE-DD4500	LICENSE BASE DD OE DD4500=IA	\$15,000	26%	\$11,100	\$1,650	\$1,350	\$0	\$0	\$0	DM	DATA DOMAIN
L-DDOE-DD7200	LICENSE BASE DD OE DD7200=IA	\$20,000	26%	\$14,800	\$2,200	\$1,800	\$0	\$0	\$0	DH	DATA DOMAIN
L-DDOE-DD9500	LICENSE BASE DD OE DD9500=IA	\$20,000	26%	\$14,800	\$2,200	\$1,800	\$0	\$0	\$0	DH	DATA DOMAIN
L-DDOE-DD990	LICENSE BASE DD OE DD990=IA	\$20,000	26%	\$14,800	\$2,200	\$1,800	\$0	\$0	\$0	DH	DATA DOMAIN
L-DDOE-HICAP-ACT	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$160	\$131	\$0	\$0	\$0	DH	DATA DOMAIN
L-DDOE-HICAP-ACT-N	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$160	\$131	\$0	\$0	\$0	DH	DATA DOMAIN
L-DDOE-MCAP-ACT	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$160	\$131	\$0	\$0	\$0	DM	DATA DOMAIN
L-DDOE-MCAP-ACT-N	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450	26%	\$1,073	\$160	\$131	\$0	\$0	\$0	DM	DATA DOMAIN
L-DLM8100	LICENSE DLM8100 DEDUPE STORAGE =IA	\$50,000	26%	\$37,000	\$9,000	\$8,000	\$0	\$0	\$0	DH	DATA DOMAIN
L-DLM960	LICENSE;DEDUPE STORAGE FOR DLM;DD880	\$50,000	26%	\$37,000	\$9,000	\$8,000	\$0	\$0	\$0	DH	DATA DOMAIN
L-ENC-2200	LICENSE ENCRYPTION DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-ENC-2500	LICENSE,ENCRYPTION,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
L-ENC-4200	LICENSE,ENCRYPTION,DD4200	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
L-ENC-4500	LICENSE,ENCRYPTION,DD4500	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
L-ENC-620	LICENSE;ENCRYPTION;DD620	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
L-ENC-690	LICENSE;ENCRYPTION;DD690	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DH	DATA DOMAIN
L-ENC-7200	LICENSE,ENCRYPTION,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
L-ENC-880	LICENSE;ENCRYPTION;DD880	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-ENC-9500	LIC ENCRYPTION DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-ENC-990	LICENSE;ENCRYPTION;DD990	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
L-GDC1-880	LICENSE; GLOBAL DEDUP; DD880;CTRL 1	\$75,000	26%	\$55,500	\$13,500	\$12,000	\$0	\$0	\$0	DH	DATA DOMAIN
L-GDC1-890	LICENSE;GLOBAL DEDUP;DD890;CTL1	\$75,000	26%	\$55,500	\$13,500	\$12,000	\$0	\$0	\$0	DH	DATA DOMAIN
L-GDC2-880	LICENSE; GLOBAL DEDUP; DD880;CTRL 2	\$75,000	26%	\$55,500	\$13,500	\$12,000	\$0	\$0	\$0	DH	DATA DOMAIN
L-GDC2-890	LICENSE;GLOBAL DEDUP;DD890;CTL2	\$75,000	26%	\$55,500	\$13,500	\$12,000	\$0	\$0	\$0	DH	DATA DOMAIN
L-REP-2200	LICENSE REPLICATOR DD2200=IA	\$2,540	15%	\$2,159	\$457	\$406	\$0	\$0	\$0	DE	DATA DOMAIN
L-REP-2500	LICENSE,REPLICATOR,DD2500	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	DM	DATA DOMAIN
L-REP-4200	LICENSE,REPLICATOR,DD4200	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	DM	DATA DOMAIN
L-REP-4500	LICENSE,REPLICATOR,DD4500	\$30,000	26%	\$22,200	\$5,400	\$4,800	\$0	\$0	\$0	DM	DATA DOMAIN
L-REP-620	LICENSE; REPLICATOR; DD620	\$2,540	26%	\$1,880	\$457	\$406	\$0	\$0	\$0	DM	DATA DOMAIN
L-REP-690	LICENSE; REPLICATOR; DD690	\$35,000	26%	\$25,900	\$6,300	\$5,600	\$0	\$0	\$0	DH	DATA DOMAIN
L-REP-7200	LICENSE,REPLICATOR,DD7200	\$60,000	26%	\$44,400	\$10,800	\$9,600	\$0	\$0	\$0	DH	DATA DOMAIN
L-REP-880	LICENSE; REPLICATOR; DD880	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-REP-9500	LIC REPLICATOR DD9500=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-REP-990	LICENSE;REPLICATOR,DD990	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-REPC2-880	LICENSE; REPLICATOR; DD880;CTRL 2	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-REPC2-890	LICENSE;REPLICATOR,DD890,CTL2	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-RL-620	LIC;RETENTION LOCK GOV EDITION;DD620	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
L-RL-690	LICENSE; RETENTION LOCK; DD690	\$24,000	26%	\$17,760	\$4,320	\$3,840	\$0	\$0	\$0	DH	DATA DOMAIN
L-RL-880	LICENSE; RETENTION LOCK; DD880	\$55,000	26%	\$40,700	\$9,900	\$8,800	\$0	\$0	\$0	DH	DATA DOMAIN
L-RL-990	LIC;RETENTION LOCK GOV EDITION;DD990	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-RLC-2200	LICENSE RETENTION LOCK COMPL DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-RLC-2500	LICENSE,RETENTION LOCK COMPLIANCE,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
L-RLC-4200	LICENSE,RETENTION LOCK COMPLIANCE,DD4200	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
L-RLC-4500	LICENSE,RETENTION LOCK COMPLIANCE,DD4500	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	DATA DOMAIN
L-RLC-620	LIC;RETENTION LOCK COMPL EDITN;DD620	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
L-RLC-7200	LICENSE,RETENTION LOCK COMPLIANCE,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
L-RLC-9500	LIC RETENTION LOCK COMPLIANCE DD9500=IA	\$90,000	26%	\$66,600	\$16,200	\$14,400	\$0	\$0	\$0	DH	DATA DOMAIN
L-RLC-990	LIC;RETENTION LOCK COMPL EDITN;DD990	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-RLG-2200	LICENSE RETENTION LOCK GOVERN DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-RLG-2500	LICENSE,RETENTION LOCK GOVERNANCE,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
L-RLG-4200	LICENSE,RETENTION LOCK GOVERNANCE,DD4200	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
L-RLG-4500	LICENSE,RETENTION LOCK GOVERNANCE,DD4500	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	DATA DOMAIN
L-RLG-7200	LICENSE,RETENTION LOCK GOVERNANCE,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
L-RLG-9500	LIC RETENTION LOCK GOVERNANCE DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-2200	LICENSE VTL OPEN SYSTEMS DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-VTL-2200E	LICENSE VTL NDMP TAPE SVR ETH DD2200=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
L-VTL-2200F	LICENSE VTL IBM IOS DD2200=IA	\$2,250	15%	\$1,913	\$405	\$360	\$0	\$0	\$0	DE	DATA DOMAIN
L-VTL-2500	LICENSE,VTL,OPEN SYSTEMS,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-2500E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD2500	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-2500F	LICENSE,VTL,IBM IOS,DD2500	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-4200	LICENSE,VTL,OPEN SYSTEMS,DD4200	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-4200E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD4200	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-4200F	LICENSE,VTL,IBM IOS,DD4200	\$13,500	26%	\$9,990	\$2,430	\$2,160	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-4500	LICENSE,VTL,OPEN SYSTEMS,DD4500	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-4500E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD4500	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-4500F	LICENSE,VTL,IBM IOS,DD4500	\$28,500	26%	\$21,090	\$5,130	\$4,560	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-620-1	LIC;VTL;620. INCL:1XPCIE CARD;DP;4G	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL620-E	LIC;VTL;NDMP TAPE SVR;ETH;DD620	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL620-F1	LIC;VTL;IBM I/OS;FC;DD620;1XPCIE;DP;4G	\$6,750	26%	\$4,995	\$1,215	\$1,080	\$0	\$0	\$0	DM	DATA DOMAIN
L-VTL-690-1	LIC;VTL;690. INCL:1XPCIE CARD;DP;4G	\$27,000	26%	\$19,980	\$4,860	\$4,320	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-690-2	LIC;VTL;690. INCL:2XPCIE CARD;DP;4G	\$31,500	26%	\$23,310	\$5,670	\$5,040	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL690-E	LIC;VTL;NDMP TAPE SVR;ETH;DD690	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL690-F1	LIC;VTL;IBM I/OS;FC;DD690;1XPCIE;DP;4G	\$38,250	26%	\$28,305	\$6,885	\$6,120	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL690-F2	LIC;VTL;IBM I/OS;FC;DD690;2XPCIE;DP;4G	\$42,750	26%	\$31,635	\$7,695	\$6,840	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-7200	LICENSE,VTL,OPEN SYSTEMS,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-7200E	LICENSE,VTL,NDMP TAPE SVR,ETH,DD7200	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-7200F	LICENSE,VTL,IBM IOS,DD7200	\$57,000	26%	\$42,180	\$10,260	\$9,120	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-880-1	LIC;VTL;880. INCL:1XPCIE CARD;DP;4G	\$49,500	26%	\$36,630	\$8,910	\$7,920	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-880-2	LIC;VTL;880. INCL:2XPCIE CARD;DP;4G	\$54,000	26%	\$39,960	\$9,720	\$8,640	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL880G1	LIC;VTL;880; INCL 1XPCIE CARD;DP;8G	\$49,500	26%	\$36,630	\$8,910	\$7,920	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL880G2	LIC;VTL;880; INCL 2XPCIE CARD;DP;8G	\$54,000	26%	\$39,960	\$9,720	\$8,640	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL880-E	LIC;VTL;NDMP TAPE SVR;ETH;DD880	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
L-VTL880-F1	LIC;VTL;IBM I/OS;FC;DD880;1XPCIE;DP;8G	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL880-F2	LIC;VTL;IBM I/OS;FC;DD880;2XPCIE;DP;8G	\$76,500	26%	\$56,610	\$13,770	\$12,240	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-9500	LIC VTL OPEN SYSTEMS DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-9500E	LIC VTL NDMP TAPE SVR ETH DD9500=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-9500F	LIC VTL IBM IOS DD9500=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-990-1	LIC;VTL;990; INCL 1XPCIE CARD;DP;8G	\$49,500	26%	\$36,630	\$8,910	\$7,920	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-990-2	LIC;VTL;990; INCL 2XPCIE CARD;DP;8G	\$54,000	26%	\$39,960	\$9,720	\$8,640	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL-990-3	LIC;VTL;990; INCL 3XPCIE CARD;DP;8G	\$58,500	26%	\$43,290	\$10,530	\$9,360	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL990-E	LIC;VTL;NDMP TAPE SVR;ETH;DD990	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL990-F1	LIC;VTL;IBM I/OS;FC;DD990;1XPCIE;DP;8G	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL990-F2	LIC;VTL;IBM I/OS;FC;DD990;2XPCIE;DP;8G	\$76,500	26%	\$56,610	\$13,770	\$12,240	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTL990-F3	LIC;VTL;IBM I/OS;FC;DD990;3XPCIE;DP;8G	\$81,000	26%	\$59,940	\$14,580	\$12,960	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTLC2-890	LIC;VTL;890;INCL 2XPCIE CARD;DP;8G;CTL2	\$27,000	26%	\$19,980	\$4,860	\$4,320	\$0	\$0	\$0	DH	DATA DOMAIN
L-VTLC2-892	LICENSE;VTL;CTL2;INCL2X PCIE CARD;DP;8G	\$31,500	26%	\$23,310	\$5,670	\$5,040	\$0	\$0	\$0	DH	DATA DOMAIN
L-XCAP2200	LICENSE EXPSTOR DD2200=IA	\$8,500	15%	\$7,225	\$935	\$765	\$0	\$0	\$0	PE	DATA DOMAIN
L-XCAP4200	LICENSE,EXP CAP,DD4200,MORE THAN 120TB	\$20,000	26%	\$14,800	\$2,200	\$1,800	\$0	\$0	\$0	PM	DATA DOMAIN
L-XCAP4500	LICENSE,EXP CAP,DD4500,MORE THAN 180TB	\$30,000	26%	\$22,200	\$3,300	\$2,700	\$0	\$0	\$0	PM	DATA DOMAIN
L-XCAP7200	LICENSE,EXP CAP,DD7200,MORE THAN 360TB	\$40,000	26%	\$29,600	\$4,400	\$3,600	\$0	\$0	\$0	PH	DATA DOMAIN
L-XCAP9500	LIC EXP CAP DD9500 MORE THAN 540TB=IA	\$50,000	26%	\$37,000	\$5,500	\$4,500	\$0	\$0	\$0	PH	DATA DOMAIN
L-XCAP990	LICENSE;EXP CAP;DD990;MORE THAN 360TB	\$50,000	26%	\$37,000	\$5,500	\$4,500	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK30-RS	POWER CORD;US;RACK;DUAL;R&S CONNECTOR	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK30-RS-1	POWER CORD SINGLE PHASE US RACK DUAL R&S	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK30-RS-1N	POWER CORD SINGLE PHASE US RACK DUAL R&S	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK30-RSN	POWER CORD,US,RACK,DUAL,R&S CONNECTOR	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK30-US	POWER CORD;US&JAP;RACK;DUAL;TWISTLOCK	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK30-US-1	POWER CORD SINGLE PHASE US&JAP RACK DUAL	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK30-US-1N	POWER CORD SINGLE PHASE US&JAP RACK DUAL	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK30-USN	POWER CORD,US&JAP,RACK,DUAL,TWISTLOCK	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK3D50HH	POWER CORD,3PH,50A,DELTA,HBL-HBL,N.AMER	\$2,255	26%	\$1,669	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK3D50HR	POWER CORD,3PH,50A,DELTA,HBL-R&S,N.AMER	\$2,255	26%	\$1,669	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK3DPPH-1	POWER CORD 3PH 40A DELTA PP-HBL N AMER	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK3DPPH-1N	POWER CORD 3PH 40A DELTA HBL-HBL N AMER	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK3DPPRS-1	POWER CORD 3PH 40A DELTA PP-RS N AMER	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK3DPPRS-1N	POWER CORD 3PH 40A DELTA HBL-RS N AMER	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK3Y32FLA	POWER CORD,3PH,32A,FLYINGLEAD,N.AMER	\$2,255	26%	\$1,669	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK3YFLA-1	POWER CORD 3PH 32A FLYINGLEAD N AMER	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PC-RK3YFLA-1N	POWER CORD 3PH 32A FLYINGLEAD N AMER	\$575	26%	\$426	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PK-DD-EXT990	PACKAGING;EXTERNAL;4U;DD990	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
PK-RACK-40	PACKAGING;40U DDRACK	\$900	26%	\$666	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-A12E30	OPT;ADD 7TO12 ES30;4X3M CBLKIT;FAC INS	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-A16E30	OPT/ADD 9TO16 ES30/2X2M/2X3M/CBLKIT/40U	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-A16E30-H	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-A16E30-HN	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-A24E30	OPT;ADD 17TO24 ES30;4X5M CBLKIT;40U	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-A24E30-H	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-A24E30-HN	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-A6E30	OPT;ADD10TO6ES30;2X2M;2X3M;CBLKIT;FAC INS	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-135S	OPT DS60 SHELF 45X3TB SAS HDD RACK	\$171,423	26%	\$126,853	\$18,857	\$15,428	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-135SN	OPT DS60 SHELF 45X3TB SAS HDD RACK	\$171,423	26%	\$126,853	\$18,857	\$15,428	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-135SR	OPT DS60 SHELF 45X3T SASHD RACK RETN	\$171,423	26%	\$126,853	\$18,857	\$15,428	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-135SRN	OPT DS60 SHELF 45X3T SASHD RACK RETN	\$171,423	26%	\$126,853	\$18,857	\$15,428	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-180S	OPT DS60 SHELF 60X3TB SAS HDD RACK	\$223,230	26%	\$165,190	\$24,555	\$20,091	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-180SN	OPT DS60 SHELF 60X3TB SAS HDD RACK	\$223,230	26%	\$165,190	\$24,555	\$20,091	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-180SR	OPT DS60 SHELF 60X3T SASHD RACK RETN	\$223,230	26%	\$165,190	\$24,555	\$20,091	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-180SRN	OPT DS60 SHELF 60X3T SASHD RACK RETN	\$223,230	26%	\$165,190	\$24,555	\$20,091	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-45S	OPT DS60 SHELF 15X3TB SAS HDD RACK	\$67,808	26%	\$50,178	\$7,459	\$6,103	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-45SN	OPT DS60 SHELF 15X3TB SAS HDD RACK	\$67,808	26%	\$50,178	\$7,459	\$6,103	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-45SR	OPT DS60 SHELF 15X3T SASHD RACK RETN	\$67,808	26%	\$50,178	\$7,459	\$6,103	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-45SRN	OPT DS60 SHELF 15X3T SASHD RACK RETN	\$67,808	26%	\$50,178	\$7,459	\$6,103	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-90S	OPT DS60 SHELF 30X3TB SAS HDD RACK	\$119,615	26%	\$88,515	\$13,158	\$10,765	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-90SN	OPT DS60 SHELF 30X3TB SAS HDD RACK	\$119,615	26%	\$88,515	\$13,158	\$10,765	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-3-90SR	OPT DS60 SHELF 30X3T SASHD RACK RETN	\$119,615	26%	\$88,515	\$13,158	\$10,765	\$0	\$0	\$0	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
R-DS60-3-90SRN	OPT DS60 SHELF 30X3T SASHD RACK RETN	\$119,615	26%	\$88,515	\$13,158	\$10,765	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-120S	OPT DS60 SHELF 30X4TB SAS HDD RACK	\$149,615	26%	\$110,715	\$16,458	\$13,465	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-120SN	OPT DS60 SHELF 30X4TB SAS HDD RACK	\$149,615	26%	\$110,715	\$16,458	\$13,465	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-120SR	OPT DS60 SHELF 30X4T SAS HDD RACK RETN	\$149,615	26%	\$110,715	\$16,458	\$13,465	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-120SRN	OPT DS60 SHELF 30X4T SAS HDD RACK RETN	\$149,615	26%	\$110,715	\$16,458	\$13,465	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-180S	OPT DS60 SHELF 45X4TB SAS HDD RACK	\$216,541	26%	\$160,240	\$23,820	\$19,489	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-180SN	OPT DS60 SHELF 45X4TB SAS HDD RACK	\$216,541	26%	\$160,240	\$23,820	\$19,489	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-180SR	OPT DS60 SHELF 45X4T SASHD RACK RETN	\$216,541	26%	\$160,240	\$23,820	\$19,489	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-180SRN	OPT DS60 SHELF 45X4T SASHD RACK RETN	\$216,541	26%	\$160,240	\$23,820	\$19,489	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-60S	OPT DS60 SHELF 15X4TB SAS HDD RACK	\$82,690	26%	\$61,191	\$9,096	\$7,442	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-60SN	OPT DS60 SHELF 15X4TB SAS HDD RACK	\$82,690	26%	\$61,191	\$9,096	\$7,442	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-60SR	OPT DS60 SHELF 15X4T SASHD RACK RETN	\$82,690	26%	\$61,191	\$9,096	\$7,442	\$0	\$0	\$0	PH	DATA DOMAIN
R-DS60-4-60SRN	OPT DS60 SHELF 15X4T SASHD RACK RETN	\$82,690	26%	\$61,191	\$9,096	\$7,442	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-15	OPTION;ES30 SHELF;15X1TB SATA HDD;RACK	\$26,250	26%	\$19,425	\$2,888	\$2,363	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-15A	OPTION;ES30 SHELF;15X1TSATAHD;RK;EXTDRET	\$26,250	26%	\$19,425	\$2,888	\$2,363	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-30	OPTION;ES30 SHELF;15X2TB SATA HDD;RACK	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-30A	OPTION;ES30 SHELF;15X2TSATAHD;RK;EXTDRET	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-30S	OPTION;ES30 SHELF;15X2TB SAS HDD;RACK	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-30SN	OPTION;ES30 SHELF;15X2TB SAS HDD;RACK	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-30SR	OPTION;ES30 SHELF;15X2T SASHD;RACK;RETN	\$36,400	26%	\$26,936	\$4,004	\$3,276	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45	OPTION;ES30 SHELF;15X3TB SATA HDD;RACK	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45A	OPTION;ES30 SHELF;15X3T SASHD;RACK;RETN	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45S	OPTION;ES30 SHELF;15X3TB SAS HDD;RACK	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45SN	OPTION;ES30 SHELF;15X3TB SAS HDD;RACK	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45SR	OPTION;ES30 SHELF;15X3T SASHD;RACK;RETN	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-45SRN	OPTION;ES30 SHELF;15X3T SASHD;RACK;RETN	\$53,150	26%	\$39,331	\$5,847	\$4,784	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-60S	OPTION ES30 SHELF 15X4TB SAS HDD	\$67,323	26%	\$49,819	\$7,406	\$6,059	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-60SN	OPTION ES30 SHELF 15X4TB SAS HDD	\$67,323	26%	\$49,819	\$7,406	\$6,059	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-60SR	OPTION ES30 SHELF 15X4TB SAS HDD RETN	\$67,323	26%	\$49,819	\$7,406	\$6,059	\$0	\$0	\$0	PH	DATA DOMAIN
R-ES30-60SRN	OPTION ES30 SHELF 15X4TB SAS HDD RETN	\$67,323	26%	\$49,819	\$7,406	\$6,059	\$0	\$0	\$0	PH	DATA DOMAIN
U-10GBTM4P	DD 10GBASE T IO MODULE 4PORT UPGRADE	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10G-L2PC	UPGRADE;NIC;10GBE;LP;PCIE;SFPP;DP;COP	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10G-L2PO	UPGRADE;NIC;10GBE;LP;PCIE;SFPP;LC;DP;OPT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10GMCU2P	DD 10GBE,IO MODULE,CU SFP,2PORT,UPGRADE	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT UPG	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10GMOP2P	DD 10GBE,IO MODULE,OP SFP,2PORT,UPGRADE	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT UPG	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10G-S2PC	UPGRADE;NIC;10GBE;SP;PCIE;SFPP;DP;COP	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-10G-S2PO	UPGRADE;NIC;10GBE;SP;PCIE;SFPP;LC;DP;OPT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-160-AX	DD160;INCL: LICENSE;5 HDD(2.5TB)	\$3,000	15%	\$2,550	\$330	\$270	\$0	\$0	\$0	PE	DATA DOMAIN
U-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT UPG	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1G-L2PC	UPGRADE;NIC;GBE;LP;PCIE;TX;2-PORT;COPPER	\$900	26%	\$666	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1G-L2PO	UPGRADE;NIC;GBE;LP;PCIE;FX;2-PORT;FIBOPT	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1G-L4PC	NIC;GBE;LP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1G-L4PC1	NIC;GBE;LP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1GMCU4P	DD 1GBE,IO MODULE,CU,4PORT,UPGRADE	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1GMCUOP4P	DD 1GBE, IO MODULE,2P CU,2P OP,UPGRADE	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1G-S2PC	UPGRADE; NIC;GBE;PCIE;TX;2-PORT;COPPER	\$900	26%	\$666	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1G-S2PO	UPGRADE; NIC;GBE;PCIE;FX;2-PORT;FIBEROPT	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1G-S4PC	NIC;GBE;SP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1G-S4PC1	NIC;GBE;SP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-1TB-ER-ACT	LICENSE ES30 1TB ER TO ACTIVE UPGRADE=IA	\$13,600	26%	\$10,064	\$1,496	\$1,224	\$0	\$0	\$0	PH	DATA DOMAIN
U-2200-AX	ADD 5X2TB SAS HDD 10TB DD2200 UPGRADE	\$4,400	15%	\$3,740	\$484	\$396	\$0	\$0	\$0	PE	DATA DOMAIN
U-2200XMEM	MEM KIT CAP EXP MORETHAN 14TB DD2200 UPG	\$1,500	15%	\$1,275	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
U-2500-AES	ADD ES EXP KIT,DUAL PATH,DD2500,UPG	\$3,750	26%	\$2,775	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
U-2500-AX	ADD 5X3TB SAS HDD,15TB,DD2500,UPGRADE	\$24,250	26%	\$17,945	\$2,668	\$2,183	\$0	\$0	\$0	PM	DATA DOMAIN
U-2500XMEM	MEMKIT,DD2500,MORE THAN 66TB,UPGRADE	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
U-2TB-ER-ACT	LICENSE ES30 2TB ER TO ACTIVE UPGRADE=IA	\$23,000	26%	\$17,020	\$2,530	\$2,070	\$0	\$0	\$0	PH	DATA DOMAIN
U-3TB-ER-ACT	LICENSE ES30 3TB ER TO ACTIVE UPGRADE=IA	\$37,500	26%	\$27,750	\$4,125	\$3,375	\$0	\$0	\$0	PH	DATA DOMAIN
U-3TB-ER-ACT-DS60	LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA	\$37,500	26%	\$27,750	\$4,125	\$3,375	\$0	\$0	\$0	PH	DATA DOMAIN
U-4TB-ER-ACT	LICENSE ES30 4TB ER TO ACTIVE UPGRADE=IA	\$49,900	26%	\$36,926	\$5,489	\$4,491	\$0	\$0	\$0	PH	DATA DOMAIN
U-4TB-ER-ACT-DS60	LICENSE DS60 4TB ER TO ACTIVE UPGRADE=IA	\$49,900	26%	\$36,926	\$5,489	\$4,491	\$0	\$0	\$0	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
U-510-AX	UPGRADE;DD510;INCL: LICENSE;6 HDD(1.5TB)	\$13,000	26%	\$9,620	\$1,430	\$1,170	\$0	\$0	\$0	PM	DATA DOMAIN
U-530-AX	DD530;INCL:LICENSE,6 HDD(3TB),REFURB,UPG	\$25,000	26%	\$18,500	\$2,750	\$2,250	\$0	\$0	\$0	PM	DATA DOMAIN
U-5601TO2E8	UPGRADE;560EXPKIT;SUPPORTS 1TO2XES20;MEM	\$3,000	26%	\$2,220	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
U-560ADD1E8	UPGRADE;560 EXPKIT;SUPPORTS 1XES20	\$2,000	26%	\$1,480	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
U-560ADD2E8	UPGRADE;560 EXPKIT;SUPPORTS 2XES20;MEM	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
U-610-AX	UPGRADE;DD610;INCL: LICENSE;5 HDD(2.5TB)	\$9,700	26%	\$7,178	\$1,067	\$873	\$0	\$0	\$0	PM	DATA DOMAIN
U-620-AX	DD620;INCL: LICENSE;5 HDD(5TB)	\$10,000	26%	\$7,400	\$1,100	\$900	\$0	\$0	\$0	PM	DATA DOMAIN
U-630-AX	UPGRADE;DD630;INCL: LICENSE;5 HDD(5TB)	\$14,550	26%	\$10,767	\$1,601	\$1,310	\$0	\$0	\$0	PM	DATA DOMAIN
U-640-AES	DD640 ADD ES EXP KIT;DUAL PATH;UPG	\$7,500	26%	\$5,550	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
U-640-AX	DD640;ADD 5X1TBHDD(5TB);UPGRADE	\$4,850	26%	\$3,589	\$534	\$437	\$0	\$0	\$0	PM	DATA DOMAIN
U-640-XCAP	LICENSE;EXPSTOR;DD640;UPGRADE	\$10,000	26%	\$7,400	\$1,100	\$900	\$0	\$0	\$0	PM	DATA DOMAIN
U-670-AES	UPGRADE; DD670 ADD ES EXP KIT; DUAL PATH	\$7,500	26%	\$5,550	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
U-670-AES30	DD670 ADD ES30 EXP KIT; DUAL PATH;UPG	\$7,500	26%	\$5,550	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
U-670AUP76T	UPGRADE; DD670 CAP EXPKIT; 30TB TO 76TB	\$19,400	26%	\$14,356	\$2,134	\$1,746	\$0	\$0	\$0	PM	DATA DOMAIN
U-690AUP48T	UPG;DD690 EXPKIT;33TO48TB;2P;MULTIPATH	\$10,000	26%	\$7,400	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-7200XMEM	DD MEMKIT,DD7200,MORE THAN 360TB,UPGRADE	\$22,000	26%	\$16,280	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-860AU192T	DD860 CAP EXP KIT;MORE THAN 60TB;UPG	\$9,700	26%	\$7,178	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-860-XCAP	LICENSE;DD860 CAP EXP;MORE THAN 60TB;UPG	\$30,000	26%	\$22,200	\$3,300	\$2,700	\$0	\$0	\$0	PH	DATA DOMAIN
U-880AE97+T	DD880 EXPKIT;97TO192T;2P;MULTIPATH;UPG	\$9,700	26%	\$7,178	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-880U192T	UPGRADE;LIC; DD880 EXP CAP 97T TO 192T	\$50,000	26%	\$37,000	\$5,500	\$4,500	\$0	\$0	\$0	PH	DATA DOMAIN
U-890AU384T	LICENSE;DD890;EXPCAP180T TO 384T;UPGRADE	\$40,000	26%	\$29,600	\$4,400	\$3,600	\$0	\$0	\$0	PH	DATA DOMAIN
U-8GFC-M2P	DD 8GBIT FC,IO MODULE,LC,2PORT,UPGRADE	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB UPG	\$30,000	26%	\$22,200	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-990XMEM	MEMKIT;DD990;MORE THAN 360TB;UPGRADE	\$22,000	26%	\$16,280	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-A12E30	ADD 6 TO 12 ES30X3D;8X2M CBLKIT;UPGRADE	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-A16E30	ADD 9TO16 ES30;2X2M;2X5M;CBLKIT;40U;UPG	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-A16E30-1	ADD 9TO16 ES30,CBLKIT,40U, UPGRADE	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-A24E30	ADD 17TO24 ES30;4X5M CBLKIT;40U;UPGRADE	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-A24E30-1	ADD 17TO24 ES30,CBLKIT 40U,UPGRADE	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-A6E30	ADD 1 TO 6 ES30 EXP;4X2M CBLKIT;UPGRADE	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-BST-2200	LICENSE BOOST 2200 UPGRADE=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-BST-2500	LICENSE,BOOST,2500,UPGRADE	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-BST-4200	LICENSE,BOOST,DD4200,UPGRADE	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
U-BST-4500	LICENSE,BOOST,DD4500,UPGRADE	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
U-BST-7200	LICENSE,BOOST,DD7200,UPGRADE	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DM	DATA DOMAIN
U-BST-9500	LIC BOOST DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-BST-990	LICENSE;BOOST;DD990;UPGRADE	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-BSTC2-880	UPGRADE;LICENSE;BOOST;DD880;CTL2	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DH	DATA DOMAIN
U-BSTC2-890	LICENSE;BOOST;DD890;CTL2;UPGRADE	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DH	DATA DOMAIN
U-DDOE-ACT	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750	26%	\$1,295	\$193	\$158	\$0	\$0	\$0	DH	DATA DOMAIN
U-DDOE-ER	LICENSE DD OE PER TB UPG ER=CB	\$915	26%	\$677	\$101	\$82	\$0	\$0	\$0	DH	DATA DOMAIN
U-DLM960	UPG;LIC;DEDUPE STORAGE FOR DLM;DD880	\$50,000	26%	\$37,000	\$9,000	\$8,000	\$0	\$0	\$0	DH	DATA DOMAIN
U-DS60-3-135S	DS60 SHELF 45X3TB SAS HDD UPGRADE	\$214,278	26%	\$158,566	\$23,571	\$19,285	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-135SR	DS60 SHELF 45X3TB SAS HDD RETN UPGRADE	\$214,278	26%	\$158,566	\$23,571	\$19,285	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-45S	DS60 SHELF 15X3TB SAS HDD UPGRADE	\$84,759	26%	\$62,722	\$9,323	\$7,628	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-45SR	DS60 SHELF 15X3TB SAS HDD RETN UPGRADE	\$84,759	26%	\$62,722	\$9,323	\$7,628	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-90S	DS60 SHELF 30X3TB SAS HDD UPGRADE	\$149,519	26%	\$110,644	\$16,447	\$13,457	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3-90SR	DS60 SHELF 30X3TB SAS HDD RETN UPGRADE	\$149,519	26%	\$110,644	\$16,447	\$13,457	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3HDD-15	HDD EXP PACK 15X3TB SAS W/ DS60 CARR	\$51,808	26%	\$38,338	\$5,699	\$4,663	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-3HDD-15R	HDD EXP PACK 15X3TB SAS W/ DS60 CARR RET	\$51,808	26%	\$38,338	\$5,699	\$4,663	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-120S	DS60 SHELF 30X4TB SAS HDD UPGRADE	\$187,019	26%	\$138,394	\$20,572	\$16,832	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-120SR	DS60 SHELF 30X4TB SAS HDD RETN UPGRADE	\$187,019	26%	\$138,394	\$20,572	\$16,832	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-60S	DS60 SHELF 15X4TB SAS HDD UPGRADE	\$103,362	26%	\$76,488	\$11,370	\$9,303	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4-60SR	DS60 SHELF 15X4TB SAS HDD RETN UPGRADE	\$103,362	26%	\$76,488	\$11,370	\$9,303	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4HDD-15	HDD EXP PACK 15X4TB SAS W/ DS60 CARR	\$49,525	26%	\$36,926	\$7,362	\$6,023	\$0	\$0	\$0	PH	DATA DOMAIN
U-DS60-4HDD-15R	HDD EXP PACK 15X4TB SAS W/ DS60 CARR RET	\$49,525	26%	\$36,926	\$7,362	\$6,023	\$0	\$0	\$0	PH	DATA DOMAIN
U-E8-SC	ES20;8TB SHELF;SINGLECTRL;REFURB;UPGRADE	\$38,000	26%	\$28,120	\$4,180	\$3,420	\$0	\$0	\$0	PH	DATA DOMAIN
U-ENC-2200	LICENSE ENCRYPTION 2200 UPGRADE=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-ENC-2500	LICENSE,ENCRYPTION,2500,UPGRADE	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-ENC-4200	LICENSE,ENCRYPTION,DD4200,UPGRADE	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
U-ENC-4500	LICENSE,ENCRYPTION,DD4500,UPGRADE	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
U-ENC-670	UPGRADE; LICENSE; ENCRYPTION; DD670	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
U-ENC-7200	LICENSE, ENCRYPTION, DD7200, UPGRADE	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-ENC-9500	LIC ENCRYPTION DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-ENC-990	LICENSE; ENCRYPTION; DD990; UPGRADE	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-ES30-15	ES30 SHELF; 15X1TB HDD; 2XLCC; UPGRADE	\$27,450	26%	\$20,313	\$3,020	\$2,471	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-15A	ES30 SHELF; 15X1TB HDD; 2XLCC; ARCHV UPGRADE	\$27,450	26%	\$20,313	\$3,020	\$2,471	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-30	ES30 SHELF; 15X2TB HDD; 2XLCC UPGRADE	\$38,350	26%	\$28,379	\$4,219	\$3,452	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-30A	ES30 SHELF; 15X2TB HDD; 2XLCC; ARCHV UPGRADE	\$38,350	26%	\$28,379	\$4,219	\$3,452	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-30S	ES30 SHELF; 15X2TB SAS HDD; UPGRADE	\$38,350	26%	\$28,379	\$4,219	\$3,452	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-30SR	ES30 SHELF; 15X2TB SAS HDD; RETN; UPGRADE	\$38,350	26%	\$28,379	\$4,219	\$3,452	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-45	ES30 SHELF; 15X3TB SATA HDD; UPGRADE	\$69,150	26%	\$51,171	\$7,607	\$6,224	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-45A	ES30 SHELF; 15X3TB SATA HDD; ARCHV; UPGRADE	\$69,150	26%	\$51,171	\$7,607	\$6,224	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-45S	ES30 SHELF; 15X3TB SAS HDD; UPGRADE	\$69,150	26%	\$51,171	\$7,607	\$6,224	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-45SR	ES30 SHELF; 15X3TB SAS HDD; RETN; UPGRADE	\$69,150	26%	\$51,171	\$7,607	\$6,224	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-60S	ES30 SHELF 15X4TB SAS HDD UPGRADE	\$84,154	26%	\$62,274	\$9,257	\$7,574	\$0	\$0	\$0	PH	DATA DOMAIN
U-ES30-60SR	ES30 SHELF 15X4TB SAS HDD RETN UPGRADE	\$84,154	26%	\$62,274	\$9,257	\$7,574	\$0	\$0	\$0	PH	DATA DOMAIN
U-GDC1-880	UPG; LICENSE; GLOBAL DEDUP; DD880; CTRL 1	\$75,000	26%	\$55,500	\$13,500	\$12,000	\$0	\$0	\$0	DH	DATA DOMAIN
U-GDC1-890	LIC; GLOBAL DEDUP; DD890; CTL1; UPG	\$75,000	26%	\$55,500	\$13,500	\$12,000	\$0	\$0	\$0	DH	DATA DOMAIN
U-GDC2-880	UPG; LICENSE; GLOBAL DEDUP; DD880; CTRL 2	\$75,000	26%	\$55,500	\$13,500	\$12,000	\$0	\$0	\$0	DH	DATA DOMAIN
U-GDC2-890	LIC; GLOBAL DEDUP; DD890; CTL2; UPG	\$75,000	26%	\$55,500	\$13,500	\$12,000	\$0	\$0	\$0	DH	DATA DOMAIN
U-IOSUP2200	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	\$750	15%	\$638	\$135	\$120	\$0	\$0	\$0	DE	DATA DOMAIN
U-IOSUP2500	LIC; VTL; OPEN SYS TO IBM IOS; 2500; UPG	\$2,000	26%	\$1,480	\$360	\$320	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP4200	LIC; VTL; OPEN SYS TO IBM IOS; DD4200; UPG	\$4,500	26%	\$3,330	\$810	\$720	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP4500	LIC; VTL; OPEN SYS TO IBM IOS; DD4500; UPG	\$9,500	26%	\$7,030	\$1,710	\$1,520	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP610	LIC; VTL; OPEN SYS TO IBM I/OS; DD610; UPG	\$750	26%	\$555	\$135	\$120	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP620	LIC; VTL; OPEN SYS TO IBM I/OS; DD620; UPG	\$750	26%	\$555	\$135	\$120	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP630	LIC; VTL; OPEN SYS TO IBM I/OS; DD630; UPG	\$2,000	26%	\$1,480	\$360	\$320	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP640	LIC; VTL; OPEN SYS TO IBM I/OS; DD640; UPG	\$2,000	26%	\$1,480	\$360	\$320	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP660	LIC; VTL; OPEN SYS TO IBM I/OS; DD660; UPG	\$7,500	26%	\$5,550	\$1,350	\$1,200	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP670	LIC; VTL; OPEN SYS TO IBM I/OS; DD670; UPG	\$4,500	26%	\$3,330	\$810	\$720	\$0	\$0	\$0	DM	DATA DOMAIN
U-IOSUP7200	LIC; VTL; OPEN SYS TO IBM IOS; DD7200; UPG	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DH	DATA DOMAIN
U-IOSUP9500	LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH	DATA DOMAIN
U-IOSUP990	LIC; VTL; OPEN SYS TO IBM I/OS; DD990; UPG	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DH	DATA DOMAIN
U-REP-2200	LICENSE REPLICATOR 2200 UPGRADE=IA	\$2,540	15%	\$2,159	\$457	\$406	\$0	\$0	\$0	DE	DATA DOMAIN
U-REP-2500	LICENSE; REPLICATOR; 2500; UPGRADE	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-4200	LICENSE; REPLICATOR; DD4200; UPGRADE	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-4500	LICENSE; REPLICATOR; DD4500; UPGRADE	\$30,000	26%	\$22,200	\$5,400	\$4,800	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-610	UPGRADE; LICENSE; REPLICATOR; DD610	\$2,540	26%	\$1,880	\$457	\$406	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-620	LICENSE; REPLICATOR; DD620; UPGRADE	\$2,540	26%	\$1,880	\$457	\$406	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-630	UPGRADE; LICENSE; REPLICATOR; DD630	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-640	LICENSE; REPLICATOR; DD640; UPGRADE	\$5,000	26%	\$3,700	\$900	\$800	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-660	UPGRADE; LICENSE; REPLICATOR; DD660	\$25,000	26%	\$18,500	\$4,500	\$4,000	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-670	UPGRADE; LICENSE; REPLICATOR; DD670	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	DM	DATA DOMAIN
U-REP-7200	LICENSE; REPLICATOR; DD7200; UPGRADE	\$60,000	26%	\$44,400	\$10,800	\$9,600	\$0	\$0	\$0	DH	DATA DOMAIN
U-REP-9500	LIC REPLICATOR DD9500 UPG=IA	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-REP-990	LICENSE; REPLICATOR; DD990; UPGRADE	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-REPC2-880	UPG; LICENSE; REPLICATOR; DD880; CTRL 2	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-REPC2-890	LICENSE; REPLICATOR; DD890; CTL2; UPG	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-RL-610	LIC; RETENTION LOCK GOV EDITION; DD610; UPG	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
U-RL-620	LIC; RETENTION LOCK GOV EDITION; DD620; UPG	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
U-RL-630	LIC; RETENTION LOCK GOV EDITION; DD630; UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-RL-640	LIC; RETENTION LOCK GOV EDITION; DD640; UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-RL-660	LIC; RETENTION LOCK GOV EDITION; DD660; UPG	\$20,000	26%	\$14,800	\$3,600	\$3,200	\$0	\$0	\$0	DM	DATA DOMAIN
U-RL-670	LIC; RETENTION LOCK GOV EDITION; DD670; UPG	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
U-RL-990	LIC; RETENTION LOCK GOV EDITION; DD990; UPG	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-RLC-2200	LIC RTN LOCK COMPL EDTN DD2200 UPG=IA	\$1,500	26%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-RLC-2500	LIC; RETENTION LOCK COMPL EDTN; DD2500; UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLC-4200	LIC; RETENTION LOCK COMPL EDTN; DD4200; UPG	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLC-4500	LIC; RETENTION LOCK COMPL EDTN; DD4500; UPG	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLC-610	LIC; RETENTION LOCK COMPL EDTN; DD610; UPG	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLC-620	LIC; RETENTION LOCK COMPL EDTN; DD620; UPG	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLC-630	LIC; RETENTION LOCK COMPL EDTN; DD630; UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLC-640	LIC; RETENTION LOCK COMPL EDTN; DD640; UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
U-RLC-660	LIC;RETENTION LOCK COMPL EDITN;DD660;UPG	\$20,000	26%	\$14,800	\$3,600	\$3,200	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLC-690	LIC;RETENTION LOCK COMPL EDITN;DD690;UPG	\$24,000	26%	\$17,760	\$4,320	\$3,840	\$0	\$0	\$0	DH	DATA DOMAIN
U-RLC-7200	LIC;RETENTION LOCK COMPL EDTN;DD7200;UPG	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-RLC-9500	LIC RETN LOCK COMPL EDTN DD9500 UPG=IA	\$90,000	26%	\$66,600	\$16,200	\$14,400	\$0	\$0	\$0	DH	DATA DOMAIN
U-RLC-990	LIC;RETENTION LOCK COMPL EDITN;DD990;UPG	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-RLG-2200	LIC RTN LOCK GOV EDTN DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-RLG-2500	LIC;RETENTION LOCK GOV EDTN;DD2500;UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLG-4200	LIC;RETENTION LOCK GOV EDTION;DD4200;UPG	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLG-4500	LIC;RETENTION LOCK GOV EDTION;DD4500;UPG	\$20,400	26%	\$15,096	\$3,672	\$3,264	\$0	\$0	\$0	DM	DATA DOMAIN
U-RLG-7200	LIC;RETENTION LOCK GOV EDTION;DD7200;UPG	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-RLG-9500	LIC RETN LOCK GOV EDTION DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-SAS2-4P	EXTENDED RETENTION;1X QUAD SAS HBA;UPGR	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-SAS-M4P	DD SAS,6G,EXTD RETN,IO MODULE,4PORT,UPGR	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER UPG	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-VTL-2200	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-VTL-2200E	LIC VTL NDMP TAPE SRVR ETH DD2200 UPG=IA	\$1,500	15%	\$1,275	\$270	\$240	\$0	\$0	\$0	DE	DATA DOMAIN
U-VTL-2200F	LIC VTL IBM IOS DD2200 UPGRADE=IA	\$2,250	15%	\$1,913	\$405	\$360	\$0	\$0	\$0	DE	DATA DOMAIN
U-VTL-2500	LIC,VTL,OPEN SYSTEMS,DD2500,UPGRADE	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-2500E	LIC,VTL,NDMP TAPE SERVER,ETH,DD2500,UPGR	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-2500F	LIC,VTL,IBM IOS,DD2500,UPGRADE	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4200	LIC,VTL,OPEN SYSTEMS,DD4200,UPGRADE	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4200E	LIC,VTL,NDMP TAPE SERVER,ETH,DD4200,UPGR	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4200F	LIC,VTL,IBM IOS,DD4200,UPGRADE	\$13,500	26%	\$9,990	\$2,430	\$2,160	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4500	LIC,VTL,OPEN SYSTEMS,DD4500,UPGRADE	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4500E	LIC,VTL,NDMP TAPE SERVER,ETH,DD4500,UPGR	\$19,000	26%	\$14,060	\$3,420	\$3,040	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4500F	LIC,VTL,IBM IOS,DD4500,UPGRADE	\$28,500	26%	\$21,090	\$5,130	\$4,560	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-4G-2P	UPGRADE;VTL;PCIE;4GB FC;DUALPORT;DD5XX/G	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-VTL-4GL2P	UPGRADE;VTL;LP;PCIE;4GB FC;DUALPORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-VTL-610	UPG;LIC;VTL;610.INCL:1XPCIE CARD;DP;4G	\$10,500	26%	\$7,770	\$1,890	\$1,680	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL610-E	LIC;VTL;NDMP TAPE SVR;ETH;DD610;UPG	\$1,100	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL610-F1	LIC;VTL;IBM I/O;FC;DD610;1XDP;4G;UPG	\$6,750	26%	\$4,995	\$1,215	\$1,080	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-620-1	LIC;VTL;620.INCL:1XPCIE CARD;DP;4G;UPG	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL620-E	LIC;VTL;NDMP TAPE SVR;ETH;DD620;UPG	\$1,100	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL620-F1	LIC;VTL;IBM I/O;FC;DD620;1XDP;4G;UPG	\$6,750	26%	\$4,995	\$1,215	\$1,080	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-630	UPG;LIC;VTL;630.INCL:1XPCIE CARD;DP;4G	\$8,500	26%	\$6,290	\$1,530	\$1,360	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL630-E	LIC;VTL;NDMP TAPE SVR;ETH;DD630;UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL630-F1	LIC;VTL;IBM I/O;FC;DD630;1XDP;4G;UPG	\$10,500	26%	\$7,770	\$1,890	\$1,680	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-640-1	LIC;VTL;640; INCL 1XPCIE CARD;DP;8G;UPG	\$8,500	26%	\$6,290	\$1,530	\$1,360	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-640-2	LIC;VTL;640; INCL 2XPCIE CARD;DP;8G;UPG	\$13,000	26%	\$9,620	\$2,340	\$2,080	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL640-E	VTL;NDMP TAPE SVR;ETH;DD640;UPG	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL640-F1	VTL;IBM I/O;FC;DD640;1XPCIE;DP;8G;UPG	\$10,500	26%	\$7,770	\$1,890	\$1,680	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL640-F2	VTL;IBM I/O;FC;DD640;2XPCIE;DP;8G;UPG	\$15,000	26%	\$11,100	\$2,700	\$2,400	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-660-1	UPG;LIC;VTL;660. INCL:1XPCIE CARD;DP;4G	\$19,500	26%	\$14,430	\$3,510	\$3,120	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-660-2	UPG;LIC;VTL;660. INCL:2XPCIE CARD;DP;4G	\$24,000	26%	\$17,760	\$4,320	\$3,840	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL660-E	LIC;VTL;NDMP TAPE SVR;ETH;DD660;UPG	\$15,000	26%	\$11,100	\$2,700	\$2,400	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL660-F1	LIC;VTL;IBM I/O;FC;DD660;1XDP;4G;UPG	\$27,000	26%	\$19,980	\$4,860	\$4,320	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL660-F2	LIC;VTL;IBM I/O;FC;DD660;2XDP;4G;UPG	\$31,500	26%	\$23,310	\$5,670	\$5,040	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-670-1	UPG;LIC;VTL;670; INCL 1XPCIE CARD;DP;8G	\$13,500	26%	\$9,990	\$2,430	\$2,160	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-670-2	UPG;LIC;VTL;670; INCL 2XPCIE CARD;DP;8G	\$18,000	26%	\$13,320	\$3,240	\$2,880	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL670-E	LIC;VTL;NDMP TAPE SVR;ETH;DD670;UPG	\$9,000	26%	\$6,660	\$1,620	\$1,440	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL670-F1	LIC;VTL;IBM I/O;FC;DD670;1XDP;8G;UPG	\$18,000	26%	\$13,320	\$3,240	\$2,880	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL670-F2	LIC;VTL;IBM I/O;FC;DD670;2XDP;8G;UPG	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	DM	DATA DOMAIN
U-VTL-7200	LIC,VTL,OPEN SYSTEMS,DD7200,UPGRADE	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-7200E	LIC,VTL,NDMP TAPE SERVER,ETH,DD7200,UPGR	\$38,000	26%	\$28,120	\$6,840	\$6,080	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-7200F	LIC,VTL,IBM IOS,DD7200,UPGRADE	\$57,000	26%	\$42,180	\$10,260	\$9,120	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-8G2P	UPGRADE;VTL;SP;PCIE;8GB FC;DUALPORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-VTL-8GL2P	UPGRADE;VTL;LP;PCIE;8GB FC;DUALPORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-VTL-9500	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-9500E	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-9500F	LIC VTL IBM IOS DD9500 UPG=IA	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-990-1	LIC;VTL;990; INCL 1XPCIE CARD;DP;8G;UPG	\$49,500	26%	\$36,630	\$8,910	\$7,920	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL-990-2	LIC;VTL;990; INCL 2XPCIE CARD;DP;8G;UPG	\$54,000	26%	\$39,960	\$9,720	\$8,640	\$0	\$0	\$0	DH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
U-VTL-990-3	LIC;VTL;990; INCL 3XPCIE CARD;DP;8G;UPG	\$58,500	26%	\$43,290	\$10,530	\$9,360	\$0	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL990-E	LIC;VTL;NDMP TAPE SVR;ETH;DD990;UPG	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL990-F1	LIC;VTL;IBM I/OS;FC;DD990;1XDP;8G;UPG	\$72,000	26%	\$53,280	\$12,960	\$11,520	\$0	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL990-F2	LIC;VTL;IBM I/OS;FC;DD990;2XDP;8G;UPG	\$76,500	26%	\$56,610	\$13,770	\$12,240	\$0	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTL990-F3	LIC;VTL;IBM I/OS;FC;DD990;3XDP;8G;UPG	\$81,000	26%	\$59,940	\$14,580	\$12,960	\$0	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTLC2-890	LIC;VTL;890;INCL 1XPCIE;DP;8G;CTL2;UPG	\$27,000	26%	\$19,980	\$4,860	\$4,320	\$0	\$0	\$0	\$0	DH	DATA DOMAIN
U-VTLC2-892	LIC;VTL;890;INCL 2XPCIE;DP;8G;CTL2;UPG	\$31,500	26%	\$23,310	\$5,670	\$5,040	\$0	\$0	\$0	\$0	DH	DATA DOMAIN
U-XCAP2200	LICENSE EXPSTOR 2200 UPG=IA	\$8,500	15%	\$7,225	\$935	\$765	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
U-XCAP2200-1	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	\$11,500	15%	\$9,775	\$1,265	\$1,035	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
U-XCAP4200	LICENSE,EXPCAP,DD4200,MORETHAN 120TB,UPG	\$20,000	26%	\$14,800	\$2,200	\$1,800	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
U-XCAP4500	LICENSE,EXPCAP,DD4500,MORETHAN 180TB,UPG	\$30,000	26%	\$22,200	\$3,300	\$2,700	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
U-XCAP7200	LICENSE,EXPCAP,DD7200,MORETHAN 360TB,UPG	\$40,000	26%	\$29,600	\$4,400	\$3,600	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-XCAP9500	LIC EXPCAP DD9500 MORETHAN 540TB UPG=IA	\$50,000	26%	\$37,000	\$5,500	\$4,500	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
U-XCAP990	LICENSE;EXPCAP;DD990;MORE THAN 360TB;UPG	\$50,000	26%	\$37,000	\$5,500	\$4,500	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-10GBTM4P	SPARE DD 10GBASE T IO MODULE 4PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-10GMCU2P	SPARE,DD 10GBE,IO MODULE,CU SFP,2PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT SPARE	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-10GMOP2P	SPARE,DD 10GBE,IO MODULE,OP SFP,2PORT	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT SPARE	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-160-CHAS1	SPARE,CHASSIS W/O HDD,DD160	\$5,040	15%	\$4,284	\$0	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
X-16GB-DIMM	SPARE 16GB DDR3-1600 RDIMM DD9500	\$1,600	26%	\$1,184	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT SPARE	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-1GMCU4P	SPARE,DD 1GBE,IO MODULE,CU,4PORT	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-1GMCIOP4P	SPARE,DD 1GBE, IO MODULE,2P CU,2P OP	\$3,700	26%	\$2,738	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-2200SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD2200	\$7,500	15%	\$6,375	\$0	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
X-2500SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD2500	\$13,000	26%	\$9,620	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2G-MNVVRM	SPARE,DD,NVRAM,IO MODULE,2GB,DD2500	\$2,000	26%	\$1,480	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-2UA-RISRPG	SPARE RISER MODULE DD140 160 610 620 630	\$2,200	26%	\$1,628	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-2UB-1TB	SPARE;HDD;1TB W/DD620 CARRIER;3G	\$900	26%	\$666	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UB-BEZEL	SPARE;BEZEL;DD160;620	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UB-NVBB1	SPARE;BBU;NVRAM;DD160;620	\$1,010	26%	\$747	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UB-RISRPG	SPARE RISER MODULE DD140 160 610 620 630	\$2,200	26%	\$1,628	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-2UC-2TB5	SPARE DD HDD 2TB SAS W/2200 CARRIER	\$1,800	15%	\$1,530	\$0	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
X-2UC-3TB5	SPARE,DD,HDD,3TB SAS,W/2500 CARRIER	\$2,700	26%	\$1,998	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UC-BEZEL	SPARE,DD,BEZEL,DD2500	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UC-CHASS	SPARE,CHASS W/O HDD,STORPROC,DD2500	\$2,000	26%	\$1,480	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UC-FAN	SPARE,DD,FAN,DD2500	\$175	26%	\$130	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UC-NVBB	SPARE,DD,BBU,NVRAM,DD2500	\$1,100	26%	\$814	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UC-URAIL	SPARE,UNIV RAILKIT,DD2500	\$180	26%	\$133	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-2UC-VLTBB	SPARE DD BBU VAULT DD2200	\$1,100	15%	\$935	\$0	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
X-400SAFTE	SPARE; PCA; SAF-TE CONTROLLER; DD400	\$1,200	26%	\$888	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-4500SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD4500	\$42,700	26%	\$31,598	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-4G-FC-L2P	SPARE;PCIE;4GB FC;DUALPORT;3U/LP	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4G-MNVVRM	SPARE NVRAM IO MOD 4GB DD4200 4500 7200	\$2,000	26%	\$1,480	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-ACPWR	SPARE DD AC PWR EXTNDR DD4200 4500 7200	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-BEZEL	SPARE DD BEZEL DD4200 4500 7200	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-BEZEL-A	SPARE BEZEL DD9500 NO LOGO	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-BEZEL-AF	SPARE BEZEL DD9500 WITH LOGO	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-CHASS	SPARE CHASS W/O HDD SP DD4200 4500 7200	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-CHASS-A	SPARE CHASS W/O HDD STORPROC DD9500	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-FAN	SPARE DD FAN DD4200 4500 7200	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-FAN-A	SPARE FAN DD9500	\$250	26%	\$185	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UBMGTMOD	SPARE DD MGMT MODULE DD4200 4500 7200	\$1,850	26%	\$1,369	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-MNVBB	SPARE BBU NVRAM IO MOD DD4200 4500 7200	\$1,600	26%	\$1,184	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-PS	SPARE POWERSUPPLY DD2500 4200 4500 7200	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-PS-A	SPARE POWER SUPPLY DD9500	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-URAIL	SPARE UNIV RAILKIT DD4200 4500 7200	\$300	26%	\$222	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-4UB-URAIL-A	SPARE UNIVERSAL RAIL KIT DD9500	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-560-2GB	SPARE; DIMM;2GB;ECC;DDR2-400; DIMMS	\$2,800	26%	\$2,072	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-560-500GB	SPARE; DISK DRIVE; 500GB W/CARRIER;DD560	\$1,200	26%	\$888	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-560-CHASS	SPARE; CHASSIS W/O HDD; DD560 (ROHS)	\$41,610	26%	\$30,791	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-560G-CHAS	SPARE;CHASSIS;DD560G (ROHS)	\$55,930	26%	\$41,388	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
X-560GSPKIT	SPARE KIT;560G;2XFANS;PWRSUP	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-560-SPKIT	SPARE KIT;560;2XFANS;PWRSUP;500GB HDD	\$2,200	26%	\$1,628	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-620-CHAS1	SPARE, CHASSIS W/O HDD, DD620	\$13,700	26%	\$10,138	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-640-CHAS1	SPARE, CHASSIS W/O HDD, DD640	\$14,700	26%	\$10,878	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-670-CHAS1	SPARE, CHASSIS W/O HDD, DD670	\$40,000	26%	\$29,600	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-670-CHSX1	SPARE, CHASSIS W/O HDD, DD670	\$40,000	26%	\$29,600	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-7200SPMOD	SPARE, STORAGE PROCESSOR W/O DIMMS, DD7200	\$74,000	26%	\$54,760	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-860-CHAS1	SPARE, CHASSIS W/O HDD, DD860	\$50,000	26%	\$37,000	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-860-CHSX1	SPARE, CHASSIS W/O HDD, DD860	\$50,000	26%	\$37,000	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-890-CHAS1	SPARE, CHASSIS W/O HDD, DD890	\$80,000	26%	\$59,200	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-890-CHSX1	SPARE, CHASSIS W/O HDD, DD890	\$80,000	26%	\$59,200	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-8GB-DIMM	SPARE 8GB DDR3-1600 RDIMM DD9500	\$800	26%	\$592	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-8GFC-2P-G	SPARE;8GBIT FC HBA;LP;PCIe;2-PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-8GFC-M2P	SPARE, DD 8GBIT FC, IO MODULE, LC, 2PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-9500-MEMR	SPARE MEM RISER DD9500	\$1,200	26%	\$888	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-9500-MGMT	SPARE IO MANAGEMENT MOD DD9500	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-9500SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD9500	\$148,000	26%	\$109,520	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-990-600GB	SPARE;HDD;600GB W/CARRIER;SAS;2.5;DD990	\$1,200	26%	\$888	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-990-BEZEL	SPARE;BEZEL;4U;DD990	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-990-CHASS	SPARE;CHASSIS W/O HDD;DD990	\$145,000	26%	\$107,300	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-990-FAN	SPARE;FAN;DD990	\$240	26%	\$178	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-990INTSAS	SPARE;INTERNAL-SAS HBA;DD990	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-990-MEMBD	SPARE;MEMORY BOARD;DD990	\$1,150	26%	\$851	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-990-NVBB	SPARE;BBU;NVRAM;DD990	\$1,850	26%	\$1,369	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-990-PS	SPARE; POWER SUPPLY;DD990	\$870	26%	\$644	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-990-URAIL	SPARE;UNIV RAILKIT;DD990	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GBT15M	CABLE 10GBASE-T 15 METER	\$225	26%	\$167	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GBT15MN	CABLE 10GBASE-T 15 METER	\$225	26%	\$167	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GBT5M	CABLE 10GBASE-T 5 METER	\$75	26%	\$56	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GBT5MN	CABLE 10GBASE-T 5 METER	\$75	26%	\$56	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GCX-15	CABLE;10GBE;CX4;COPPER;15 METER	\$650	26%	\$481	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GCX-5	SPARE; CABLE; 10GBE;CX4;COPPER;5 METER	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GOP-15	CABLE;10GBE;LC;OPTICAL;15 METER	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GOP-30	SPARE,CABLE,10GBE,LC,IO MOD,OPTICAL,30M	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GSFP10	CABLE;10GBE;SFP+;COPPER;10 METER	\$400	26%	\$296	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GSFP-5	CABLE;10GBE;SFP+;COPPER;5 METER	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GSFP5M	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-10GSFP5MN	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-160SPKIT	SPARE KIT;1XFANTRAY;PWRSUP;500GB HDD;160	\$1,780	15%	\$1,513	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
XC-2200SPKT	SPARE 1XFAN PWRSUP 2TB SAS HDD DD2200	\$2,325	15%	\$1,976	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
XC-2500SPKT	SPARE,1XFAN,PWRSUP,3TB SAS HDD,DD2500	\$1,725	26%	\$1,277	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
XC-4500SPKT	SPARE,1xFAN,POWER SUPPLY,SSD,DD4500	\$1,700	26%	\$1,258	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
XC-620SPKIT	SPARE KIT;1XFANTRAY;PWRSUP;1TB HDD;620	\$2,170	26%	\$1,606	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
XC-7200SPKT	SPARE,POWER SUPPLY,FAN,SDD,DD7200	\$1,700	26%	\$1,258	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-9500SPKT	SPARE POWER SUPPLY FAN SDD DD9500	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-990-SPKT	SPARE KIT;DD990;2X FANS;PWRSUP;500GB HDD	\$2,500	26%	\$1,850	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-BLANK-1U	SPARE;BLANKING PANEL;1U; DDRACK	\$50	26%	\$37	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-BLANK-2U	SPARE;BLANKING PANEL;2U; DDRACK	\$60	26%	\$44	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-BLANK-3U	SPARE;BLANKING PANEL;3U; DDRACK	\$70	26%	\$52	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLJUMP-1	CABLE SINGLE PHASE PDU JUMPER	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLJUMP-2	CABLE 3PHASE PDU JUMPER	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-11	CABLE:EXTD RETN,SAS MSHD-MS,KIT,25TO36ES	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-12	CABLE:EXTD RETN,SAS MSHD-MS,KIT,37TO56ES	\$1,500	26%	\$1,110	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-A1	CABLE;SAS CABLE KIT;EXTENDED RETENTION	\$3,300	26%	\$2,442	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKTA10	CABLE;EXTD RET;MINISAS CABLEKIT;37TO56ES	\$1,500	26%	\$1,110	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-A2	CABLE;SAS CABLE KIT;ARCHIVER;4TO5ES	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-A3	CABLE;SAS CABLE KIT;EXTD RET;6TO12ES	\$1,300	26%	\$962	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-A4	CABLE;SAS CABLE KIT;EXTD RET;13TO24ES	\$2,200	26%	\$1,628	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-A5	CABLE;EXTD RETN;MINISAS CABLEKIT	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-A6	CABLE;EXTD RETN,MINISAS CABLEKIT;4TO5ES	\$470	26%	\$348	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-A7	CABLE;EXTD RETN,MINISAS CABLEKIT;6TO12ES	\$700	26%	\$518	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-CBLKT-A8	CABLE;EXTD RETN,MINISAS CABLEKIT;13TO24ES	\$1,310	26%	\$969	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
XC-CBLKT-A9	CABLE;EXTD RET;MINISAS CABLEKIT;25TO36ES	\$2,050	26%	\$1,517	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-CBL160IN	SPARE 160IN CABLE RA CONN	\$57	26%	\$42	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-CBL160IN-N	SPARE 160IN CABLE RA CONN	\$57	26%	\$42	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-CBL66IN	SPARE 66IN CABLE RA CONN	\$31	26%	\$23	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-CBL66IN-N	SPARE 66IN CABLE RA CONN	\$31	26%	\$23	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-SAS-3M	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$322	26%	\$238	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-SAS-3M-N	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$322	26%	\$238	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$608	26%	\$450	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-SAS-4M-N	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$608	26%	\$450	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-SAS-5M	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$731	26%	\$541	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-SAS-5M-N	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$731	26%	\$541	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-SAS-7M	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$841	26%	\$622	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-DS60-SAS-7M-N	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$841	26%	\$622	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-RKPD3DU	PDP 3PHASE DELTA N AMER JAPAN DD RACK	\$2,680	26%	\$1,983	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-RKPD3YU	PDP,3PHASE,WYE,N.AMER&INTL,DD RACK	\$2,680	26%	\$1,983	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-SECUR-40	SPARE;SECURE;STABILIZING KIT;40U DDRACK	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-SECUR-40N	SPARE,SECURE,STABILIZING KIT,40U DDRACK	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
XC-SECUREBAR	SECURING BAR KIT	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-3TBS	SPARE DD HDD 3TB SAS W/DS60 CARR	\$1,011	26%	\$748	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-4TBS	SPARE DD HDD 4TB SAS W/DS60 CARR	\$1,003	26%	\$742	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-BEZ-1U	SPARE CMA 1U BEZEL	\$52	26%	\$38	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-BEZ-4U	SPARE DS60 4U BEZEL	\$71	26%	\$53	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-CHAS	SPARE DS60 CHASSIS	\$17,866	26%	\$13,221	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-CMA-1U	SPARE CMA 1U	\$1,931	26%	\$1,429	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-CMA-1U-RAIL	SPARE CMA 1U RAIL (PAIR)	\$44	26%	\$33	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-CMA-REAR	SPARE CMA REAR	\$1,795	26%	\$1,328	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-CTL	SPARE DS60 CONTROLLER	\$4,326	26%	\$3,201	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-FAN	SPARE DS60 FAN	\$231	26%	\$171	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-PS	SPARE DS60 PSU	\$2,287	26%	\$1,692	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-DS60-RAIL	SPARE RAIL DS60 (PAIR)	\$1,435	26%	\$1,062	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-1TB	SPARE;DISK DRIVE;1TB W/ ES30 CARRIER	\$1,700	26%	\$1,258	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-2TB	SPARE;DISK DRIVE;2TB W/ ES30 CARRIER	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-2TBS	SPARE,DD,HDD,2TB SAS,W/ES30 CARRIER	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-3TB	SPARE;DISK DRIVE;3TB SATA;ES30 CARRIER	\$3,500	26%	\$2,590	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-3TBS	SPARE,DD,HDD,3TB SAS,W/ES30 CARRIER	\$3,500	26%	\$2,590	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-4TBS	SPARE DD HDD 4TB SAS W/ES30 CARRIER	\$1,078	26%	\$798	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-BEZL	SPARE;BEZEL;ES30	\$100	26%	\$74	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-CHAS	SPARE;CHASSIS W/O HDD & 2XLC;ES30	\$10,100	26%	\$7,474	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-CTL	SPARE;SHELF CONTROLLER;LCC;ES30	\$3,000	26%	\$2,220	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-PS	SPARE;POWER SUPPLY AND FAN;ES30	\$2,000	26%	\$1,480	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-ES30-RAIL	SPARE;UNIV RAILKIT;ES30	\$120	26%	\$89	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-MEM1X4G-2	SPARE DD DIMM 4GB 1XDIMM DD2200	\$1,750	15%	\$1,488	\$0	\$0	\$0	\$0	\$0	\$0	PE	DATA DOMAIN
X-MEM1X8G-1	SPARE DIMM 8GB 1XDIMM DD4200 4500 7200	\$3,500	26%	\$2,590	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-MEM1X8G-2	SPARE,DD,DIMM,8GB,1XDIMMS,DD2500	\$3,500	26%	\$2,590	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-NVRAM2GS	SPARE;NVRAM;SP;PCIE;2GB;DD990	\$2,300	26%	\$1,702	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-NVRAM-8G	DD NVRAM IO MOD 8G SPARE	\$6,000	26%	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RAIL-XTND	SPARE; RAIL EXTENDER	\$180	26%	\$133	\$0	\$0	\$0	\$0	\$0	\$0	PM	DATA DOMAIN
X-RKCONSOLE	SPARE;CONSOLE KIT;40U DDRACK	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RKCONSOLE-2	SPARE;CONSOLE KIT,40U DDRACK V2	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RKFRONTDOOR	SPARE,FRONT DOOR KIT,40U DDRACK	\$1,000	26%	\$740	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RK-PDP-SP	SPARE;PDP;SINGLE PHASE;L6-30;DDRACK	\$450	26%	\$333	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RK-PDU	SPARE;PDU;C13;DDRACK	\$450	26%	\$333	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RKPDU3D-1	SPARE PDU 3PH DELTA N AMER JAPAN DDRACK	\$2,680	26%	\$1,983	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RKPDU3Y-1	SPARE PDU 3PH WYE N AMER INTL DDRACK	\$2,680	26%	\$1,983	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RKPDU5P-1	SPARE PDU SINGLE PHASE DDRACK	\$450	26%	\$333	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-RRDOOR-40	SPARE;REAR DOOR;40U DDRACK	\$1,800	26%	\$1,332	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-0.5M	CABLE; SAS; IB-IB; 0.5 METER	\$220	26%	\$163	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-2M	CABLE; SAS; IB-IB; 2 METER	\$220	26%	\$163	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-5M	CABLE; SAS; IB-IB; 5 METER	\$430	26%	\$318	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-HDIB1	CABLE,DD,SAS,MINISAS HD-IB,1 METER	\$280	26%	\$207	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-HDIB2	CABLE,DD,SAS,MINISAS HD-IB,2 METER	\$280	26%	\$207	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-HDIB5	CABLE,DD,SAS,MINISAS HD-IB,5 METER	\$470	26%	\$348	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
X-SAS-HDMS1	CABLE,DD,SAS,MINISAS HD-MINISAS,1 METER	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-HDMS2	CABLE,DD,SAS,MINISAS HD-MINISAS,2 METER	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-HDMS3	CABLE,DD,SAS,MINISAS HD-MINISAS,3 METER	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-HDMS5	CABLE,DD,SAS,MINISAS HD-MINISAS,5 METER	\$380	26%	\$281	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-M4P	SPARE,DD 6G SAS,EXTD RETN,IO MOD,4PORT	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER UPG	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSIB1	CABLE; SAS;MINISAS-IB;1 METER	\$280	26%	\$207	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSIB2	CABLE; SAS;MINISAS-IB;2 METER	\$280	26%	\$207	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSIB3	CABLE;SAS;MINISAS-IB;3 METER	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSIB5	CABLE; SAS;MINISAS-IB;5 METER	\$470	26%	\$348	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSMS1	CABLE;SAS;MINISAS-MINISAS;1 METER	\$120	26%	\$89	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSMS2	CABLE;SAS;MINISAS-MINISAS;2 METER	\$150	26%	\$111	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSMS3	SPARE;CBL;SAS;MINISAS-MINISAS;3 METER	\$200	26%	\$148	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSMS4	SPARE;CBL;SAS;MINISAS-MINISAS;4 METER	\$310	26%	\$229	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SAS-MSMS5	CABLE;SAS;MINISAS-MINISAS;5 METER	\$380	26%	\$281	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SIDEPLN40	SPARE;SIDE PANEL;40U DDRACK	\$1,800	26%	\$1,332	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SSD-400GB	SPARE SSD 400G 2.5 SATA 512 DV DD9500	\$1,900	26%	\$1,406	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
X-SSD-4UB	SPARE DD 200GB SSD DD4200 4500 7200	\$1,200	26%	\$888	\$0	\$0	\$0	\$0	\$0	\$0	PH	DATA DOMAIN
DL1000S-DAE	EDL 4G DAE W/(15) 1000GB 7.2K SATA DISKS	\$27,500	26%	\$20,350	\$2,750	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL1000W-DAE	FULLY LOADED 4GB STILETTO DAE W/WD 1TB L	\$25,900	26%	\$19,166	\$2,590	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL210EXP2	AX150SC EXPANSION ARRAY FOR DL210	\$23,000	26%	\$17,020	\$2,300	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL3D-15OST-L	DL3D 1500 OST SOFTWARE LICENSE	\$15,000	26%	\$11,100	\$2,700	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DL3D1T-1PK	1 TB DRIVE DEDUP TIER	\$7,750	26%	\$5,735	\$775	\$543	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL3D1T-6PK	DL3D 6 pack of 1TB SATA drives	\$46,500	26%	\$34,410	\$4,650	\$3,258	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL3D1T-6PK-FD	DL3D 6 pack of 1TB SATA drives FD	\$46,500	26%	\$34,410	\$4,650	\$3,258	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL3D1T-DAE	DL3D SATA DAE without disks	\$10,000	26%	\$7,400	\$1,000	\$700	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL3D1T-N3D	1 TB DRIVE PERFORMANCE TIER (WITHOUT DED	\$2,950	26%	\$2,183	\$295	\$207	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL3D-3KOST-L	DL3D 3000 OST SOFTWARE LICENSE	\$25,000	26%	\$18,500	\$4,500	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DL-3DP2T	DIRECT PATH TO TAPE OPTION FOR NBU 6.5 a	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DL-3DVTL1500	DL3D 1500 VTL OPTION	\$8,000	26%	\$5,920	\$1,440	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DL-3DVTL3000	DL3D 3000 VTL OPTION	\$15,000	26%	\$11,100	\$2,700	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DL4106	CX3-80 (RAID 6) ARRAY FOR SINGLE ENGINE	\$112,550	26%	\$83,287	\$11,255	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL4206	CX3-80 (RAID 6) ARRAY FOR DUAL ENGINE DL	\$112,550	26%	\$83,287	\$11,255	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL4406A	CX3-80 (RAID 6) ARRAY 1 OF 2 FOR 2X2 DL	\$113,775	26%	\$84,194	\$11,378	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL4406B	CX3-80 (RAID 6) ARRAY 2 OF 2 FOR 2X2 DL	\$113,775	26%	\$84,194	\$11,378	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL-500B-DAE-FD	UPGRD DAE W/500GB	\$27,500	26%	\$20,350	\$2,750	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL-500S-DAE-FD	FIELD INSTALL FULL LOADED 4GB DAE W/500G	\$26,730	26%	\$19,780	\$2,673	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL700-2GDAE	DL FC DAE	\$5,900	26%	\$4,366	\$590	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL-A/ACTIVE	ACTIVE ENGINE FAILOVER SFTW OPT	\$40,000	26%	\$29,600	\$7,200	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DL-ENGINE210	SVR W/2 QUAD HBA & SCSI	\$34,900	26%	\$25,826	\$3,490	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL-ENGINE210FD	SVR W/2 QUAD HBA & SCSI	\$34,900	26%	\$25,826	\$3,490	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL-ENGINE-5UC	INTEL 5U SRV w/4GB RAM, (12) FC PRTS & H	\$50,000	26%	\$37,000	\$5,000	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL-IPCOPY	REMOTE COPY SOFTWARE OPITON	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM1010-LIC	DLM1000 WITH 1 FICON VTEOS LICENSE	\$13,200	26%	\$9,768	\$2,376	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM1010-M	DLM1000 WITH 1 MULTI-MODE FICON	\$65,000	26%	\$48,100	\$6,500	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM1010-S	DLM1000 WITH 1 SINGLE MODE FICON	\$65,000	26%	\$48,100	\$6,500	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM1020-LIC	DLM1000 WITH 2 FICON VTEOS LICENSE	\$26,400	26%	\$19,536	\$4,752	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM1020-M	DLM1000 WITH 2 MULTI-MODE FICON	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM1020-S	DLM1000 WITH 2 SINGLE MODE FICON	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-2000V-DAE	DLM 2TB VIPER DAE	\$22,779	26%	\$16,856	\$2,278	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM-2000V-FD	DLM 2TB VIPER DAE FIELD DEPLOY	\$22,779	26%	\$16,856	\$2,278	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM20-REP2-LU	DLM 4020 REPLICATOR V2 UPGRADE LICENSE	\$7,500	26%	\$5,550	\$1,350	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM2K-GES	DLM2000 - 1 GIGE SWITCHES AT-9924TL	\$7,625	26%	\$5,643	\$1,144	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM3-10GES	DLM 10 GIGE SWITCH	\$39,667	26%	\$29,354	\$5,950	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-ACP	DLM GEN 3 - ACCESS CONTROL POINT	\$8,198	26%	\$6,067	\$820	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-CAPT-B-L	DLM3 VNX STORAGE CAPACITY LICENSE	\$806	26%	\$596	\$145	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM3-CAPT-B-LF	DLM3 VNX STORAGE CAPACITY LICENSE	\$806	26%	\$596	\$145	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM3-CS2	DLM GEN3 2ND CONTROL STATION	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-DD-BASE	DLM GEN3 DATA DOMAIN RACK BASE	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-DM	DLM3 STORAGE CONTROLLER	\$17,500	26%	\$12,950	\$1,750	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-DME	DLM3 DUAL STORAGE CONTROLLER ENCLOSURE	\$40,000	26%	\$29,600	\$4,000	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-DME-U	DLM3 DUAL STORAGE CONTROLLER ENCL UPGRAD	\$54,000	26%	\$39,960	\$4,001	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
DLM3-DMEX	DLM3 EMPTY STORAGE CONTROLLER ENCLOSURE	\$9,402	26%	\$6,957	\$940	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-DMEX-U	DLM3 EMPTY SC ENCLOSURE - UPGRADE	\$12,693	26%	\$9,393	\$941	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-DM-U	DLM3 STORAGE CONTROLLER UPGRADE	\$23,625	26%	\$17,483	\$1,751	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-GES	DLM GEN 3 - 1 GIGE SWITCHES AT-9924TL	\$7,625	26%	\$5,643	\$1,144	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-RACK-SL	DLM GEN3 SKINLESS 40U TITAN RACK	\$8,465	26%	\$6,264	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-REPL	DLM3 VNX REPLICATOR LICENSE	\$72,881	26%	\$53,932	\$13,119	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM3-REPL-CF	DLM3 VNX REPLICATOR LICENSE	\$72,881	26%	\$53,932	\$13,119	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM3-SPE	DLM GEN3 SPE	\$85,347	26%	\$63,157	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-SPS	DLM GEN3 STANDBY POWER SUPPLY	\$1,500	26%	\$1,110	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-STR-BASE	DLM GEN3 STORAGE RACK BASE	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VAULTDAE	DLM GEN3 DISK ARRAY ENCLOSURE	\$16,649	26%	\$12,320	\$1,665	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VNX-BASE	DLM GEN3 VNX RACK BASE	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VNX-L	DLM3 VNX USAGE LICENSE	\$72,692	26%	\$53,792	\$13,085	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM3-VNX-L-CF	DLM3 VNX USAGE LICENSE	\$72,692	26%	\$53,792	\$13,085	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM3-VNX-UPG	DLM3 EXP VNX UPGRADE RACK BASE	\$6,075	26%	\$4,496	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VTECBASE	DLM GEN3 VTEC RACK BASE	\$4,000	26%	\$2,960	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VTEFMM	DLM GEN3 - FICON MULTI-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VTEFMMFD	DLM GEN 3 - FICON MULTI-MODE VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VTEFSM	DLM GEN3 - FICON SINGLE-MODE VTE	\$120,000	26%	\$88,800	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VTEFSMFD	DLM GEN3 - FICON SINGLE-MODE VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM3-VTEOS	DLM GEN3 OPERATING SYSTEM LICENSE	\$97,500	26%	\$72,150	\$17,550	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM3-WORM	DLM3 VNX FLR LICENSE	\$4,972	26%	\$3,679	\$895	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM42100DFM12	Dlm2100 DD Ficon MM 1 Channel IVB	\$52,500	26%	\$38,850	\$5,250	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-2100DFMM	Dlm2100 DD Ficon Multi-Mode	\$130,000	26%	\$96,200	\$13,000	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM42100DFMM1	DLM2100 DD FICON MULTI-MODE 1 CHANNEL	\$70,000	26%	\$51,800	\$7,000	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM42100DFMM2	Dlm2100 DD Ficon MM 2 Channel IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM42100DFS12	Dlm2100 DD Ficon SM 1 Channel IVB	\$52,500	26%	\$38,850	\$5,250	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-2100DFSM	Dlm2100 DD Ficon Single-Mode	\$130,000	26%	\$96,200	\$13,000	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM42100DFSM1	DLM2100 DD FICON SINGLE-MODE 1 CHANNEL	\$70,000	26%	\$51,800	\$7,000	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM42100DFSM2	Dlm2100 DD Ficon SM 2 Channel IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-2100VBAS	DLM2100V RACK BASE	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-2100VFMM	DLM2100V FICON MULTI-MODE VTE	\$130,000	26%	\$96,200	\$13,000	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM42100VFMM2	Dlm2100V FICON Multi-Mode VTE IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-2100VFMU	DLM2100V FICON MULTI-MODE VTE UPGRADE	\$172,000	26%	\$127,280	\$12,745	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM42100VFMU2	Dlm2100V FICON Multi-Mode VTE Upg IVB	\$129,000	26%	\$95,460	\$12,900	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-2100VFSM	DLM2100V FICON SINGLE-MODE VTE	\$130,000	26%	\$96,200	\$13,000	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM42100VFSM2	Dlm2100V FICON Single-Mode VTE IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-2100VFSU	DLM2100V FICON SINGLE-MODE VTE UPGRADE	\$172,000	26%	\$127,280	\$12,745	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM42100VFSU2	Dlm2100V FICON Single-Mode VTE Upg IVB	\$129,000	26%	\$95,460	\$12,900	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-2KVTEOS	Dlm2100 - VTE Operating System license	\$47,500	26%	\$35,150	\$8,550	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM42KVTEOS1	DLM2100 - VTE DD OS LICENSE 1 CHANNEL	\$13,200	26%	\$9,768	\$2,376	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM42KVTEOS1-CF	DLM2100 - VTE DD OS LICENSE 1 CHANNEL	\$13,200	26%	\$9,768	\$2,376	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM42KVTEOS2	DLM2100 - VTE DD OS LICENSE 2 CHANNEL	\$26,400	26%	\$19,536	\$4,752	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM42KVTEOS2-CF	DLM2100 - VTE DD OS LICENSE 2 CHANNEL	\$26,400	26%	\$19,536	\$4,752	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM4-2KVTEOS-CF	DLM2100 - VTE OPERATING SYSTEM LICENSE	\$47,500	26%	\$35,150	\$8,550	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM4-2KVTEOSU	Dlm2100 - VTE OS license Upgrade	\$47,500	26%	\$35,150	\$8,550	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM4-2KVTEOSU-CF	DLM2100 - VTE OS LICENSE UPGRADE	\$47,500	26%	\$35,150	\$8,550	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM4-5300-CS2	DLM2100 VNX5300 2ND CONTROL STATION	\$4,700	26%	\$3,478	\$470	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-5300-DPE	DLM2100 VNX5300 DPE W/ VAULT + 2ND SPS	\$27,818	26%	\$20,585	\$2,782	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-6510-KIT	Dlm8100 5-6510-B Rack Mount Kit	\$600	26%	\$444	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-6510R-8G	Dlm8100 FC Switch DS-6510R-B 24P/48P 8GB	\$19,300	26%	\$14,282	\$1,930	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-7500BASE	Dlm4 VNX7500 rack base	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4-7500-CS2	Dlm8100 VNX7500 2nd Control Station	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4-7500-VLT	Dlm8100 VNX7500 Vault DAE	\$16,649	26%	\$12,320	\$1,665	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4-8100FMM	Dlm8100 FICON Multi-Mode VTE	\$130,000	26%	\$96,200	\$13,000	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4-8100FMM2	Dlm8100 FICON Multi-Mode VTE IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-8100FMMU	Dlm8100 FICON Multi-Mode VTE Upgrade	\$175,500	26%	\$129,870	\$13,005	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM48100FMMU2	Dlm8100 FICON Multi-Mode VTE Upg IVB	\$131,625	26%	\$97,403	\$13,163	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-8100FSM	Dlm8100 FICON Single-Mode VTE	\$130,000	26%	\$96,200	\$13,000	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4-8100FSM2	Dlm8100 FICON Single-Mode VTE IVB	\$97,500	26%	\$72,150	\$9,750	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-8100FSMU	Dlm8100 FICON Single-Mode VTE Upgrade	\$175,500	26%	\$129,870	\$13,005	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM48100FSMU2	Dlm8100 FICON Single-Mode VTE Upg IVB	\$131,625	26%	\$97,403	\$13,163	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
DLM4-8G12PU	Dlm8100 DS-6510B 8G 12Port Upgrade Kit	\$8,300	26%	\$6,142	\$830	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-8KVTEOS	Dlm8100 - VTE Operating System license	\$98,000	26%	\$72,520	\$17,640	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM4-8KVTEOS-CF	DLM8100 - VTE OPERATING SYSTEM LICENSE	\$98,000	26%	\$72,520	\$17,640	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM4-8KVTEOSU	Dlm8100 - VTE OS license Upgrade	\$98,000	26%	\$72,520	\$17,640	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM4-8KVTEOSU-CF	DLM8100 - VTE OS LICENSE UPGRADE	\$98,000	26%	\$72,520	\$17,640	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM4-8KXVTEOS	DLM8100 VMAX - VTE OS LICENSE =ID	\$195,000	26%	\$144,300	\$35,100	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM4-8KXVTEOS-CF	DLM8100 VMAX - VTE OS LICENSE =ID	\$195,000	26%	\$144,300	\$35,100	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM48KXVTEOSU	DLM8100 VMAX - VTE OS LICENSE UPGRADE=ID	\$195,000	26%	\$144,300	\$35,100	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM48KXVTEOSU-CF	DLM8100 VMAX - VTE OS LICENSE UPGRADE=ID	\$195,000	26%	\$144,300	\$35,100	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM4-DD890BAS	Dlm4 DD rack base for DD890	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4-DD990BAS	Dlm4 DD rack base for DD990	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4-DD-BASE2	Dlm4 Generic DD base kit2	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-DDSTRBAS	Dlm4 DD Rack Base for Expansion Storage	\$5,000	26%	\$3,700	\$500	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4-VG8-BASE	Dlm4 VG8 rack base	\$5,200	26%	\$3,848	\$0	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-VNXBRACK	Dlm VNX2 40U rack with front panel	\$2,484	26%	\$1,838	\$0	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM4-VNX-UPG	Dlm4 Exp VNX upgrade rack base	\$6,075	26%	\$4,496	\$0	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM4-VTECBASE	Dlm8100 VTEC rack base	\$6,800	26%	\$5,032	\$0	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM-5400-REPL	Dlm VNX5400 Replicator License =MA	\$15,313	26%	\$11,332	\$2,756	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-5400-REPL-CF	DLM VNX5400 REPLICATOR LICENSE =MA	\$15,313	26%	\$11,332	\$2,756	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-5400-REPU	Dlm VNX5400 Replicator Upg License =MA	\$15,313	26%	\$11,332	\$2,756	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-5400-REPU-CF	DLM VNX5400 REPLICATOR UPG LICENSE =MA	\$15,313	26%	\$11,332	\$2,756	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-7600-REPL	Dlm VNX7600 Replicator License =MA	\$67,051	26%	\$49,618	\$12,069	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-7600-REPL-CF	DLM VNX7600 REPLICATOR LICENSE =MA	\$67,051	26%	\$49,618	\$12,069	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-7600REPU	Dlm VNX7600 Replicator Upg License =MA	\$67,051	26%	\$49,618	\$12,069	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-7600REPU-CF	DLM VNX7600 REPLICATOR UPG LICENSE =MA	\$67,051	26%	\$49,618	\$12,069	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM8K-10GES	DLM8000 10GIGE SWITCH	\$48,800	26%	\$36,112	\$7,320	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-5100KIT	Dlm8000 DS-5100B install kit	\$290	26%	\$215	\$0	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-8G8PU	Dlm8000 DS-5100B 8G 8Port Upgrade Kit	\$5,390	26%	\$3,989	\$809	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-ACP	DLM GEN 3 - ACCESS CONTROL POINT	\$8,198	26%	\$6,067	\$820	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-CSB	Dlm8000 Control Station	\$6,350	26%	\$4,699	\$635	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-CSB2	Dlm8000 2nd Control Station	\$6,350	26%	\$4,699	\$635	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-DME0	Dlm8000 Dual Storage Controller Enc	\$111,450	26%	\$82,473	\$11,145	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-DS5100B	Dlm8000 FC Switch DS-5100B	\$18,900	26%	\$13,986	\$2,835	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-GES	DLM8000 - 1 GIGE SWITCHES AT-9924TL	\$7,625	26%	\$5,643	\$1,144	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-RACK	DLM8000 40U TITAN RACK SKINS/DOORS/BLUE	\$12,000	26%	\$8,880	\$0	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-UNIFVG8	Dlm8000 Unisphere Software License	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM8K-UNIFVG8-CF	DLM8000 UNISPHERE SOFTWARE LICENSE	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM8K-VG8ADVL	Dlm8000 VG8 Advanced Protocol License	\$30,000	26%	\$22,200	\$5,400	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM8K-VG8ADVL-CF	DLM8000 VG8 ADVANCED PROTOCOL LICENSE	\$30,000	26%	\$22,200	\$5,400	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM8K-VG8-DM	Dlm8000 VG8 Storage Controller	\$73,325	26%	\$54,261	\$7,333	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-VG8DMEX	Dlm8000 VG8 Empty Storage Controller Enc	\$35,000	26%	\$25,900	\$3,500	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8KVG8DMEXU	Dlm8000 VG8 Empty SC Enclosure - Upg	\$47,250	26%	\$34,965	\$3,501	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-VG8DM-U	Dlm8000 VG8 Storage Controller Upgrade	\$98,990	26%	\$73,253	\$7,335	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-VG8RACK	Dlm8000 VG8 RACK	\$5,200	26%	\$3,848	\$0	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM8K-VTECBAS	DLM8000 VTEC RACK BASE	\$6,800	26%	\$5,032	\$0	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-VTEFMM	DLM8000 - FICON MULTI-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-VTEFMMU	DLM8000 - FICON MULTI-MODE VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-VTEFSMU	DLM8000 - FICON SINGLE-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-VTEFSMU	DLM8000 - FICON SINGLE-MODE VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM8K-VTEOS	DLM GEN3 - VTE OPERATING SYSTEM LICENSE	\$97,500	26%	\$72,150	\$17,550	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DL-MEDIAMGR	NetBackup Media Mgr Software Option	\$7,500	26%	\$5,550	\$1,350	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DLM-FSTVP5400	Dlm Fast VP for VNX5400 License =MA	\$8,543	26%	\$6,322	\$1,538	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-FSTVP5400-CF	DLM FAST VP FOR VNX5400 LICENSE =MA	\$8,543	26%	\$6,322	\$1,538	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-FSTVP7600	Dlm Fast VP for VNX7600 License =MA	\$21,358	26%	\$15,805	\$3,844	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-FSTVP7600-CF	DLM FAST VP FOR VNX7600 LICENSE =MA	\$21,358	26%	\$15,805	\$3,844	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-SFPP	DLM OPTICAL SFP+	\$950	26%	\$703	\$95	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DLM-V54CAPTBL	Dlm VNX5400 Storage Cap License =CB	\$400	26%	\$296	\$72	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-V54CAPTBL-CF	DLM VNX5400 STORAGE CAP LICENSE=CB	\$400	26%	\$296	\$72	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-V54CAPTBU	Dlm VNX5400 Storage Cap Upg License =CB	\$400	26%	\$296	\$72	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-V54CAPTBU-CF	DLM VNX5400 STORAGE CAP UPG LICENSE=CB	\$400	26%	\$296	\$72	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-V54STR-BA	Dlm2100 VNX5400 Storage rack base	\$2,600	26%	\$1,924	\$260	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-V76CAPTBL	Dlm VNX7600 Storage Cap License =CB	\$400	26%	\$296	\$72	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
DLM-V76CAPTBL-CF	DLM VNX7600 STORAGE CAP LICENSE=CB	\$400	26%	\$296	\$72	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-V76CAPTBU	DLM VNX7600 Storage Cap Upg License =CB	\$400	26%	\$296	\$72	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-V76CAPTBU-CF	DLM VNX7600 STORAGE CAP UPG LICENSE=CB	\$400	26%	\$296	\$72	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-V76STR-BA	DLM VNX7600 Storage Rack Base	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX2-10PK	DLM VNX2 2TB Viper Drive 10-pack	\$8,950	26%	\$6,623	\$1,074	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX210PKU	DLM VNX2 2TB Viper Drive 10-pack Upg	\$12,150	26%	\$8,991	\$1,080	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX2-2TB	DLM VNX2 2TB Viper Drive Hot Spare	\$895	26%	\$662	\$107	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX2-2TBU	DLM VNX2 2TB Viper Drive Hot Spare Upg	\$1,215	26%	\$899	\$108	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX2-BASE	DLM Generic VNX2 Controller Rack Base	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX2STRBA	DLM Generic VNX2 Storage rack base	\$2,600	26%	\$1,924	\$0	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX3TBDAE	DLM VNX 15x3.5" 3TB SAS DAE	\$21,713	26%	\$16,068	\$2,606	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLMVNX3TBDAEF	DLM VNX 15x3.5" 3TB SAS DAE field	\$21,713	26%	\$16,068	\$2,606	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX4TBDAE	DLM VNX 15x3.5" 4TB SAS DAE	\$23,963	26%	\$17,733	\$2,876	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLMVNX4TBDAEF	DLM VNX 15x3.5" 4TB SAS DAE field	\$23,963	26%	\$17,733	\$2,876	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX5400BA	DLM2100 VNX5400 VTEC Base	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX5400L	DLM VNX5400 Usage License =MA	\$10,744	26%	\$7,951	\$1,934	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-VNX5400L-CF	DLM VNX5400 USAGE LICENSE =MA	\$10,744	26%	\$7,951	\$1,934	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-VNX54-DAE	DLM VNX5400 15x3.5" 2TB SAS DAE	\$3,488	26%	\$2,581	\$349	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX54DAEF	DLM VNX5400 15x3.5" 2TB SAS DAE Field	\$3,488	26%	\$2,581	\$349	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLMVNX54DAEHS	DLM VNX5400 15x3.5" 2TB Hot Spare DAE	\$7,963	26%	\$5,893	\$796	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX54DMEX	DLM VNX5400 Empty DM Enclosure	\$7,992	26%	\$5,914	\$799	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLMVNX54DMEXU	DLM VNX5400 Empty DM Enclosure - upgrade	\$10,789	26%	\$7,984	\$1,079	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX54DPEM	DLM VNX5400 DPE w/ Vault - modular	\$16,121	26%	\$11,930	\$1,612	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX7600BA	DLM VNX7600 Rack Base	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX7600BU	DLM Expansion VNX7600 Rack Base	\$4,500	26%	\$3,330	\$0	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX7600L	DLM VNX7600 Usage License =MA	\$89,567	26%	\$66,280	\$16,122	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-VNX7600L-CF	DLM VNX7600 USAGE LICENSE =MA	\$89,567	26%	\$66,280	\$16,122	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-VNX7600LU	DLM VNX7600 Usage Upg License =MA	\$89,567	26%	\$66,280	\$16,122	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-VNX7600LU-CF	DLM VNX7600 USAGE UPG LICENSE =MA	\$89,567	26%	\$66,280	\$16,122	\$0	\$0	\$0	\$0	\$0	DM	EMC DISK LIBRARY
DLM-VNX76-DAE	DLM VNX7600 15x3.5" 2TB SAS DAE	\$16,913	26%	\$12,516	\$1,691	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX76DAEF	DLM VNX7600 15x3.5" 2TB SAS DAE Field	\$16,913	26%	\$12,516	\$1,691	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLMVNX76DAEHS	DLM VNX7600 15x3.5" 2TB Hot Spare DAE	\$8,858	26%	\$6,555	\$886	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNX76DME	DLM VNX7600 DME: 2 DM+FC SLICs+cbis	\$21,776	26%	\$16,114	\$2,178	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLMVNX76DMEX	DLM VNX7600 Empty DM Enclosure	\$7,992	26%	\$5,914	\$799	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLMVNX76DMEXU	DLM VNX7600 Empty DM Enclosure Upg	\$10,789	26%	\$7,984	\$799	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNXB1UFIL	DLM 1U Solid Filler for VNX 40U rack	\$34	26%	\$25	\$0	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNXB2UFIL	DLM 2U Solid Filler for VNX 40U rack	\$38	26%	\$28	\$0	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNXB3UFIL	DLM 3U Solid Filler for VNX 40U rack	\$43	26%	\$32	\$0	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNXB54DM	DLM VNX5400 DM + SLICs + cables	\$7,741	26%	\$5,728	\$774	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNXB54DME	DLM VNX5400 DME: 2 DM+SLICs+cbis	\$13,653	26%	\$10,103	\$1,365	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLMVNXB54DMEM	DLM VNX5400 DME: 2 DM - Modular	\$13,653	26%	\$10,103	\$1,365	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNXB54DMU	DLM VNX5400 DM + SLICs + cables upgrade	\$8,381	26%	\$6,202	\$838	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNXB54DPE	DLM VNX5400 DPE w/Vault	\$16,675	26%	\$12,340	\$1,668	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNXB76DM	DLM VNX7600 Storage Controller	\$36,441	26%	\$26,966	\$3,644	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNXB76DMU	DLM VNX7600 Storage Controller Upg	\$46,862	26%	\$34,678	\$3,472	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNXB76DPE	DLM VNX7600 DPE 25X2.5" Vault	\$68,316	26%	\$50,554	\$8,198	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNXBCS2	DLM VNX2 2nd Control Station	\$1,935	26%	\$1,432	\$194	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DLM-VNXBCS2-M	DLM VNX2 2nd Control Station - Modular	\$1,935	26%	\$1,432	\$194	\$0	\$0	\$0	\$0	\$0	PM	EMC DISK LIBRARY
DL-NODEMGR	NETWORKER NODE MGR SFTW OPT	\$7,500	26%	\$5,550	\$1,350	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DL-STBYC	OPTIONAL STANDBY SERVER W/CMPRSS CRD FOR	\$48,300	26%	\$35,742	\$4,830	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DL-STKACSLs	STK ACSLS SOFTWARE OPTION	\$15,000	26%	\$11,100	\$2,700	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DL-TAPECACHE	TAPE CACHING OPTION FOR EDL	\$25,000	26%	\$18,500	\$4,500	\$0	\$0	\$0	\$0	\$0	DH	EMC DISK LIBRARY
DL-VAULT-DAE	4GB VAULT DAE W/(6) 146GB FC DRIVES	\$12,020	26%	\$8,895	\$1,202	\$0	\$0	\$0	\$0	\$0	PH	EMC DISK LIBRARY
DCA1-10GBEXT	GP DCA EXP CBL KIT FOR DATADOMAIN OR EXT	\$1,700	38%	\$1,054	\$0	\$0	\$0	\$0	\$0	\$0	B	GREENPLUM
DCA2-DIA02MA	GP DIA 256GBMEM MOD 300GB HD UPG FCT (EMC OEM Products)	\$125,000	15%	\$106,250	\$6,250	\$0	\$0	\$0	\$0	\$0	E	GREENPLUM
DCA2-DIA02MU	GP DIA 256GBMEM MOD 300GB HD UPG FLD (EMC OEM Products)	\$125,000	15%	\$106,250	\$6,250	\$0	\$0	\$0	\$0	\$0	E	GREENPLUM
INV-BSV-BASEF	INV-BSV BASE LICENSE FOR CISCO PROMOTION	\$5,000	26%	\$3,700	\$1,150	\$0	\$0	\$0	\$0	\$0	D2	INVISTA
INV-BSVT11LIC	INV-BSV 1TB(1001-1500 TB)	\$2,350	26%	\$1,739	\$541	\$0	\$0	\$0	\$0	\$0	D2	INVISTA
INV-CL-T11LIC	INV-CL 1TB(1001-1500 TB)	\$990	26%	\$733	\$228	\$0	\$0	\$0	\$0	\$0	D2	INVISTA
INV-CTL	INV CONTROLLER	\$20,000	38%	\$12,400	\$3,000	\$2,200	\$0	\$0	\$0	\$533	B	INVISTA
INV-CTL2-FD	Two Invista SR-1550 Controllers	\$30,000	38%	\$18,600	\$4,500	\$3,300	\$0	\$0	\$0	\$800	B	INVISTA
INV-CTL-FD	INV CONTROLLER FLD MNT	\$20,000	38%	\$12,400	\$3,000	\$2,200	\$0	\$0	\$0	\$533	B	INVISTA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
INV-RTR	INV INTERNAL IP ROUTER	\$8,000	38%	\$4,960	\$1,200	\$880	\$0	\$0	\$213	B	INVISTA
INV-RTR2-FD	CISCO ROUTER	\$10,000	38%	\$6,200	\$1,500	\$1,100	\$0	\$0	\$267	B	INVISTA
INV-STG	INV METADATA STORAGE	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$0	\$187	B	INVISTA
INV-STG-FD	INV METADATA STG FLD MNT	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$0	\$187	B	INVISTA
INV-T1B1LIC	INV BASE LIC 1 T-1 DPC	\$120,000	26%	\$88,800	\$27,600	\$0	\$0	\$0	\$0	D2	INVISTA
INV-T1B2LIC	INV BASE LIC 2 T-1 DPC	\$240,000	26%	\$177,600	\$55,200	\$0	\$0	\$0	\$0	D2	INVISTA
INV-T1C1LIC	INV CLONE LIC 1 T-1 DPC	\$40,000	26%	\$29,600	\$9,200	\$0	\$0	\$0	\$0	D2	INVISTA
INV-T1C2LIC	INV CLONE LIC 2 T-1 DPC	\$80,000	26%	\$59,200	\$18,400	\$0	\$0	\$0	\$0	D2	INVISTA
INV-T1C4LIC	INV CLONE LIC 4 T-1 DPC	\$160,000	26%	\$118,400	\$36,800	\$0	\$0	\$0	\$0	D2	INVISTA
PPMEINV-B1B2U	PPME-INVISTA UPGRADE 1 TO 2 DPC LIC	\$18,000	26%	\$13,320	\$4,140	\$0	\$0	\$0	\$0	D2	INVISTA
PPMEINV-B2B4U	PPME-INVISTA UPGRADE 2 TO 4 DPC LIC	\$36,000	26%	\$26,640	\$8,280	\$0	\$0	\$0	\$0	D2	INVISTA
200-0245	ENTERPRISE-SMARTPOOLS (Tier 1)	\$3,465	24%	\$2,633	\$624	\$554	\$0	\$0	\$0	IS	ISILON
200-0245-CF	ENTERPRISE-SMARTPOOLS (Tier 1)=ID	\$3,465	24%	\$2,633	\$624	\$554	\$0	\$0	\$0	IS	ISILON
200-0247	ENTERPRISE-SNAPSHOTIQ (Tier 1)	\$2,065	24%	\$1,569	\$372	\$330	\$0	\$0	\$0	IS	ISILON
200-0247-CF	ENTERPRISE-SNAPSHOTIQ (Tier 1)=ID	\$2,065	24%	\$1,569	\$372	\$330	\$0	\$0	\$0	IS	ISILON
200-0248	ENTERPRISE-SMARTCONN ADV (Tier 1)	\$3,465	24%	\$2,633	\$624	\$554	\$0	\$0	\$0	IS	ISILON
200-0248-CF	ENTERPRISE-SMARTCONNECT TIER 1=ID	\$3,465	24%	\$2,633	\$624	\$554	\$0	\$0	\$0	IS	ISILON
200-0249	ENTERPRISE-SYNClQ (Tier 1)	\$3,465	24%	\$2,633	\$624	\$554	\$0	\$0	\$0	IS	ISILON
200-0249-CF	ENTERPRISE-SYNClQ (Tier 1)=ID	\$3,465	24%	\$2,633	\$624	\$554	\$0	\$0	\$0	IS	ISILON
200-0251	ENTERPRISE-SMARTQUOTAS (Tier 1)	\$1,365	24%	\$1,037	\$246	\$218	\$0	\$0	\$0	IS	ISILON
200-0251-CF	ENTERPRISE-SMARTQUOTAS (Tier 1)=ID	\$1,365	24%	\$1,037	\$246	\$218	\$0	\$0	\$0	IS	ISILON
200-0252	ENTERPRISE-SMARTPOOLS (Tier 2)	\$4,655	24%	\$3,538	\$838	\$745	\$0	\$0	\$0	IS	ISILON
200-0252-CF	Enterprise-SmartPools (Tier 2)=ID	\$4,655	24%	\$3,538	\$838	\$745	\$0	\$0	\$0	IS	ISILON
200-0254	ENTERPRISE-SNAPSHOTIQ (Tier 2)	\$2,765	24%	\$2,101	\$498	\$442	\$0	\$0	\$0	IS	ISILON
200-0254-CF	Enterprise-SnapshotIQ (Tier 2)=ID	\$2,765	24%	\$2,101	\$498	\$442	\$0	\$0	\$0	IS	ISILON
200-0255	ENTERPRISE-SMARTCONN ADV (Tier 2)	\$4,655	24%	\$3,538	\$838	\$745	\$0	\$0	\$0	IS	ISILON
200-0255-CF	ENTERPRISE-SMARTCONNECT (TIER 2)=ID	\$4,655	24%	\$3,538	\$838	\$745	\$0	\$0	\$0	IS	ISILON
200-0256	ENTERPRISE-SYNClQ (Tier 2)	\$4,655	24%	\$3,538	\$838	\$745	\$0	\$0	\$0	IS	ISILON
200-0256-CF	ENTERPRISE-SYNClQ (Tier 2)=ID	\$4,655	24%	\$3,538	\$838	\$745	\$0	\$0	\$0	IS	ISILON
200-0258	ENTERPRISE-SMARTQUOTAS (Tier 2)	\$1,855	24%	\$1,410	\$334	\$297	\$0	\$0	\$0	IS	ISILON
200-0258-CF	Enterprise-SmartQuotas (Tier 2)=ID	\$1,855	24%	\$1,410	\$334	\$297	\$0	\$0	\$0	IS	ISILON
200-0259	ENTERPRISE-SMARTPOOLS (Tier 3)	\$6,615	24%	\$5,027	\$1,191	\$1,058	\$0	\$0	\$0	IS	ISILON
200-0259-CF	ENTERPRISE-SMARTPOOLS (TIER 3)=ID	\$6,615	24%	\$5,027	\$1,191	\$1,058	\$0	\$0	\$0	IS	ISILON
200-0261	ENTERPRISE-SNAPSHOTIQ (Tier 3)	\$3,885	24%	\$2,953	\$699	\$622	\$0	\$0	\$0	IS	ISILON
200-0261-CF	ENTERPRISE-SNAPSHOTIQ (TIER 3)=ID	\$3,885	24%	\$2,953	\$699	\$622	\$0	\$0	\$0	IS	ISILON
200-0262	ENTERPRISE-SMARTCONN ADV (Tier 3)	\$6,615	24%	\$5,027	\$1,191	\$1,058	\$0	\$0	\$0	IS	ISILON
200-0262-CF	ENTERPRISE-SMARTCONNECT TIER 3=ID	\$6,615	24%	\$5,027	\$1,191	\$1,058	\$0	\$0	\$0	IS	ISILON
200-0263	ENTERPRISE-SYNClQ (Tier 3)	\$6,615	24%	\$5,027	\$1,191	\$1,058	\$0	\$0	\$0	IS	ISILON
200-0263-CF	ENTERPRISE-SYNClQ (TIER 3)=ID	\$6,615	24%	\$5,027	\$1,191	\$1,058	\$0	\$0	\$0	IS	ISILON
200-0265	ENTERPRISE-SMARTQUOTAS (Tier 3)	\$2,695	24%	\$2,048	\$485	\$431	\$0	\$0	\$0	IS	ISILON
200-0265-CF	ENTERPRISE-SMARTQUOTAS (TIER 3)=ID	\$2,695	24%	\$2,048	\$485	\$431	\$0	\$0	\$0	IS	ISILON
200-0289	ENTERPRISE-VCENTER (Tier 1)	\$1,365	24%	\$1,037	\$246	\$218	\$0	\$0	\$0	IS	ISILON
200-0289-CF	ENTERPRISE-VCENTER (TIER 1)=ID	\$1,365	24%	\$1,037	\$246	\$218	\$0	\$0	\$0	IS	ISILON
200-0290	ENTERPRISE-VCENTER (Tier 2)	\$1,855	24%	\$1,410	\$334	\$297	\$0	\$0	\$0	IS	ISILON
200-0290-CF	ENTERPRISE-VCENTER (TIER 2)=ID	\$1,855	24%	\$1,410	\$334	\$297	\$0	\$0	\$0	IS	ISILON
200-0291	ENTERPRISE-VCENTER (Tier 3)	\$2,695	24%	\$2,048	\$485	\$431	\$0	\$0	\$0	IS	ISILON
200-0291-CF	ENTERPRISE-VCENTER (TIER 3)=ID	\$2,695	24%	\$2,048	\$485	\$431	\$0	\$0	\$0	IS	ISILON
200-0349	ENTERPRISE-SMARTQUOTAS (Tier 4)	\$3,480	24%	\$2,645	\$626	\$557	\$0	\$0	\$0	IS	ISILON
200-0349-CF	Enterprise-SmartQuotas Tier 4=ID	\$3,480	24%	\$2,645	\$626	\$557	\$0	\$0	\$0	IS	ISILON
200-0350	ENTERPRISE-VCENTER (Tier 4)	\$3,480	24%	\$2,645	\$626	\$557	\$0	\$0	\$0	IS	ISILON
200-0350-CF	Enterprise-Vcenter (Tier 4)=ID	\$3,480	24%	\$2,645	\$626	\$557	\$0	\$0	\$0	IS	ISILON
200-0351	ENTERPRISE-SMARTLOCK (Tier 4)	\$3,480	24%	\$2,645	\$626	\$557	\$0	\$0	\$0	IS	ISILON
200-0351-CF	Enterprise-Smartlock (Tier 4)=ID	\$3,480	24%	\$2,645	\$626	\$557	\$0	\$0	\$0	IS	ISILON
200-0352	ENTERPRISE-SNAPSHOTIQ (Tier 4)	\$5,016	24%	\$3,812	\$903	\$803	\$0	\$0	\$0	IS	ISILON
200-0352-CF	Enterprise-SnapshotIQ (Tier 4)=ID	\$5,016	24%	\$3,812	\$903	\$803	\$0	\$0	\$0	IS	ISILON
200-0353	ENTERPRISE-SMARTCONN ADV (Tier 4)	\$8,541	24%	\$6,491	\$1,537	\$1,367	\$0	\$0	\$0	IS	ISILON
200-0353-CF	Enterprise-SmartConn Adv (Tier 4)=ID	\$8,541	24%	\$6,491	\$1,537	\$1,367	\$0	\$0	\$0	IS	ISILON
200-0354	ENTERPRISE-SMARTPOOLS (Tier 4)	\$8,541	24%	\$6,491	\$1,537	\$1,367	\$0	\$0	\$0	IS	ISILON
200-0354-CF	Enterprise-SmartPools (Tier 4)=ID	\$8,541	24%	\$6,491	\$1,537	\$1,367	\$0	\$0	\$0	IS	ISILON
200-0355	ENTERPRISE-SYNClQ (Tier 4)	\$8,541	24%	\$6,491	\$1,537	\$1,367	\$0	\$0	\$0	IS	ISILON
200-0355-CF	Enterprise-SynclQ (Tier 4)=ID	\$8,541	24%	\$6,491	\$1,537	\$1,367	\$0	\$0	\$0	IS	ISILON
200-0357	ENTERPRISE-SMARTDEDUPE (Tier 1)	\$3,465	24%	\$2,633	\$624	\$554	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
200-0357-CF	Enterprise-SmartDedupe (Tier 1)=ID	\$3,465	24%	\$2,633	\$624	\$554	\$0	\$0	\$0	IS	ISILON
200-0358	ENTERPRISE-SMARTDEDUPE (Tier 2)	\$4,655	24%	\$3,538	\$838	\$745	\$0	\$0	\$0	IS	ISILON
200-0358-CF	Enterprise-SmartDedupe (Tier 2)=ID	\$4,655	24%	\$3,538	\$838	\$745	\$0	\$0	\$0	IS	ISILON
200-0359	ENTERPRISE-SMARTDEDUPE (Tier 3)	\$8,678	24%	\$6,595	\$1,562	\$1,388	\$0	\$0	\$0	IS	ISILON
200-0359-CF	Enterprise-SmartDedupe (Tier 3)=ID	\$8,678	24%	\$6,595	\$1,562	\$1,388	\$0	\$0	\$0	IS	ISILON
200-0360	ENTERPRISE-SMARTDEDUPE (Tier 4)	\$12,317	24%	\$9,361	\$2,217	\$1,971	\$0	\$0	\$0	IS	ISILON
200-0360-CF	Enterprise-SmartDedupe (Tier 4)=ID	\$12,317	24%	\$9,361	\$2,217	\$1,971	\$0	\$0	\$0	IS	ISILON
200-0368	ENTERPRISE-SMARTCONN ADV (Tier 5)	\$12,456	24%	\$9,467	\$2,242	\$1,993	\$0	\$0	\$0	IS	ISILON
200-0368-CF	Enterprise-SmartConn Adv (Tier 5)=ID	\$12,456	24%	\$9,467	\$2,242	\$1,993	\$0	\$0	\$0	IS	ISILON
200-0369	ENTERPRISE-SMARTCONN ADV (Tier 7)	\$20,600	24%	\$15,656	\$3,708	\$3,296	\$0	\$0	\$0	IS	ISILON
200-0369-CF	Enterprise-SmartConn Adv (Tier 7)=ID	\$20,600	24%	\$15,656	\$3,708	\$3,296	\$0	\$0	\$0	IS	ISILON
200-0370	ENTERPRISE-SMARTLOCK (Tier 5)	\$5,075	24%	\$3,857	\$914	\$812	\$0	\$0	\$0	IS	ISILON
200-0370-CF	Enterprise-SmartLock (Tier 5)=ID	\$5,075	24%	\$3,857	\$914	\$812	\$0	\$0	\$0	IS	ISILON
200-0371	ENTERPRISE-SMARTLOCK (Tier 7)	\$8,394	24%	\$6,379	\$1,511	\$1,343	\$0	\$0	\$0	IS	ISILON
200-0371-CF	Enterprise-Smartlock (Tier 7)=ID	\$8,394	24%	\$6,379	\$1,511	\$1,343	\$0	\$0	\$0	IS	ISILON
200-0372	ENTERPRISE-SMARTPOOLS (Tier 5)	\$12,456	24%	\$9,467	\$2,242	\$1,993	\$0	\$0	\$0	IS	ISILON
200-0372-CF	Enterprise-SmartPools (Tier 5)=ID	\$12,456	24%	\$9,467	\$2,242	\$1,993	\$0	\$0	\$0	IS	ISILON
200-0373	ENTERPRISE-SMARTPOOLS (Tier 7)	\$20,600	24%	\$15,656	\$3,708	\$3,296	\$0	\$0	\$0	IS	ISILON
200-0373-CF	Enterprise-SmartPools (Tier 7)=ID	\$20,600	24%	\$15,656	\$3,708	\$3,296	\$0	\$0	\$0	IS	ISILON
200-0374	ENTERPRISE-SMARTQUOTAS (Tier 5)	\$5,075	24%	\$3,857	\$914	\$812	\$0	\$0	\$0	IS	ISILON
200-0374-CF	Enterprise-SmartQuotas (Tier 5)=ID	\$5,075	24%	\$3,857	\$914	\$812	\$0	\$0	\$0	IS	ISILON
200-0375	ENTERPRISE-SMARTQUOTAS (Tier 7)	\$8,394	24%	\$6,379	\$1,511	\$1,343	\$0	\$0	\$0	IS	ISILON
200-0375-CF	Enterprise-SmartQuotas (Tier 7)=ID	\$8,394	24%	\$6,379	\$1,511	\$1,343	\$0	\$0	\$0	IS	ISILON
200-0376	ENTERPRISE-SNAPSHOTIQ (Tier 5)	\$7,315	24%	\$5,559	\$1,317	\$1,170	\$0	\$0	\$0	IS	ISILON
200-0376-CF	Enterprise-SnapshotIQ (Tier 5)=ID	\$7,315	24%	\$5,559	\$1,317	\$1,170	\$0	\$0	\$0	IS	ISILON
200-0377	ENTERPRISE-SNAPSHOTIQ (Tier 7)	\$12,098	24%	\$9,194	\$2,178	\$1,936	\$0	\$0	\$0	IS	ISILON
200-0377-CF	Enterprise-SnapshotIQ (Tier 7)=ID	\$12,098	24%	\$9,194	\$2,178	\$1,936	\$0	\$0	\$0	IS	ISILON
200-0378	ENTERPRISE-SYNCIQ (Tier 5)	\$12,456	24%	\$9,467	\$2,242	\$1,993	\$0	\$0	\$0	IS	ISILON
200-0378-CF	Enterprise-SyncIQ (Tier 5)=ID	\$12,456	24%	\$9,467	\$2,242	\$1,993	\$0	\$0	\$0	IS	ISILON
200-0379	ENTERPRISE-SYNCIQ (Tier 7)	\$20,600	24%	\$15,656	\$3,708	\$3,296	\$0	\$0	\$0	IS	ISILON
200-0379-CF	Enterprise-SyncIQ (Tier 7)=ID	\$20,600	24%	\$15,656	\$3,708	\$3,296	\$0	\$0	\$0	IS	ISILON
200-0380	ENTERPRISE-SMARTDEDUPE (Tier 5)	\$17,962	24%	\$13,651	\$3,233	\$2,874	\$0	\$0	\$0	IS	ISILON
200-0380-CF	Enterprise-SmartDedupe (Tier 5)=ID	\$17,962	24%	\$13,651	\$3,233	\$2,874	\$0	\$0	\$0	IS	ISILON
200-0381	ENTERPRISE-SMARTDEDUPE (Tier 7)	\$29,708	24%	\$22,578	\$5,347	\$4,753	\$0	\$0	\$0	IS	ISILON
200-0381-CF	Enterprise-SmartDedupe (Tier 7)=ID	\$29,708	24%	\$22,578	\$5,347	\$4,753	\$0	\$0	\$0	IS	ISILON
200-0384	ENTERPRISE-VCENTER (Tier 5)	\$5,075	24%	\$3,857	\$914	\$812	\$0	\$0	\$0	IS	ISILON
200-0384-CF	Enterprise-VCenter (Tier 5)=ID	\$5,075	24%	\$3,857	\$914	\$812	\$0	\$0	\$0	IS	ISILON
200-0385	ENTERPRISE-VCENTER (Tier 7)	\$8,394	24%	\$6,379	\$1,511	\$1,343	\$0	\$0	\$0	IS	ISILON
200-0385-CF	Enterprise-VCenter (Tier 7)=ID	\$8,394	24%	\$6,379	\$1,511	\$1,343	\$0	\$0	\$0	IS	ISILON
200-0388	ENTERPRISE-SMARTCONN ADV (Tier 6)	\$16,294	24%	\$12,383	\$2,933	\$2,607	\$0	\$0	\$0	IS	ISILON
200-0388-CF	ENTERPRISE-SMARTCONN ADV (Tier 6)	\$16,294	24%	\$12,383	\$2,933	\$2,607	\$0	\$0	\$0	IS	ISILON
200-0389	ENTERPRISE-SMARTLOCK (Tier 6)	\$6,639	24%	\$5,046	\$1,195	\$1,062	\$0	\$0	\$0	IS	ISILON
200-0389-CF	ENTERPRISE-SMARTLOCK (Tier 6)	\$6,639	24%	\$5,046	\$1,195	\$1,062	\$0	\$0	\$0	IS	ISILON
200-0390	ENTERPRISE-SMARTPOOLS (Tier 6)	\$16,294	24%	\$12,383	\$2,933	\$2,607	\$0	\$0	\$0	IS	ISILON
200-0390-CF	ENTERPRISE-SMARTPOOLS (Tier 6)	\$16,294	24%	\$12,383	\$2,933	\$2,607	\$0	\$0	\$0	IS	ISILON
200-0391	ENTERPRISE-SMARTQUOTAS (Tier 6)	\$6,639	24%	\$5,046	\$1,195	\$1,062	\$0	\$0	\$0	IS	ISILON
200-0391-CF	ENTERPRISE-SMARTQUOTAS (Tier 6)	\$6,639	24%	\$5,046	\$1,195	\$1,062	\$0	\$0	\$0	IS	ISILON
200-0392	ENTERPRISE-SNAPSHOTIQ (Tier 6)	\$9,569	24%	\$7,272	\$1,722	\$1,531	\$0	\$0	\$0	IS	ISILON
200-0392-CF	ENTERPRISE-SNAPSHOTIQ (Tier 6)	\$9,569	24%	\$7,272	\$1,722	\$1,531	\$0	\$0	\$0	IS	ISILON
200-0393	ENTERPRISE-SYNCIQ (Tier 6)	\$16,294	24%	\$12,383	\$2,933	\$2,607	\$0	\$0	\$0	IS	ISILON
200-0393-CF	ENTERPRISE-SYNCIQ (Tier 6)	\$16,294	24%	\$12,383	\$2,933	\$2,607	\$0	\$0	\$0	IS	ISILON
200-0394	ENTERPRISE-SMARTDEDUPE (Tier 6)	\$23,498	24%	\$17,858	\$4,230	\$3,760	\$0	\$0	\$0	IS	ISILON
200-0394-CF	ENTERPRISE-SMARTDEDUPE (Tier 6)	\$23,498	24%	\$17,858	\$4,230	\$3,760	\$0	\$0	\$0	IS	ISILON
200-0395	ENTERPRISE-VCENTER (Tier 6)	\$6,639	24%	\$5,046	\$1,195	\$1,062	\$0	\$0	\$0	IS	ISILON
200-0395-CF	ENTERPRISE-VCENTER (Tier 6)	\$6,639	24%	\$5,046	\$1,195	\$1,062	\$0	\$0	\$0	IS	ISILON
200-0396	ENTERPRISE-SMARTCONN ADV (Tier 8)	\$26,949	24%	\$20,481	\$4,851	\$4,312	\$0	\$0	\$0	IS	ISILON
200-0396-CF	ENTERPRISE-SMARTCONN ADV (Tier 8)	\$26,949	24%	\$20,481	\$4,851	\$4,312	\$0	\$0	\$0	IS	ISILON
200-0397	ENTERPRISE-SMARTLOCK (Tier 8)	\$10,980	24%	\$8,345	\$1,976	\$1,757	\$0	\$0	\$0	IS	ISILON
200-0397-CF	ENTERPRISE-SMARTLOCK (Tier 8)	\$10,980	24%	\$8,345	\$1,976	\$1,757	\$0	\$0	\$0	IS	ISILON
200-0398	ENTERPRISE-SMARTPOOLS (Tier 8)	\$26,949	24%	\$20,481	\$4,851	\$4,312	\$0	\$0	\$0	IS	ISILON
200-0398-CF	ENTERPRISE-SMARTPOOLS (Tier 8)	\$26,949	24%	\$20,481	\$4,851	\$4,312	\$0	\$0	\$0	IS	ISILON
200-0399	ENTERPRISE-SMARTQUOTAS (Tier 8)	\$10,980	24%	\$8,345	\$1,976	\$1,757	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
200-0399-CF	ENTERPRISE-SMARTQUOTAS (Tier 8)	\$10,980	24%	\$8,345	\$1,976	\$1,757	\$0	\$0	\$0	IS	ISILON
200-0400	ENTERPRISE-SNAPSHOTIQ (Tier 8)	\$15,827	24%	\$12,029	\$2,849	\$2,532	\$0	\$0	\$0	IS	ISILON
200-0400-CF	ENTERPRISE-SNAPSHOTIQ (Tier 8)	\$15,827	24%	\$12,029	\$2,849	\$2,532	\$0	\$0	\$0	IS	ISILON
200-0401	ENTERPRISE-SYNCIQ (Tier 8)	\$26,949	24%	\$20,481	\$4,851	\$4,312	\$0	\$0	\$0	IS	ISILON
200-0401-CF	ENTERPRISE-SYNCIQ (Tier 8)	\$26,949	24%	\$20,481	\$4,851	\$4,312	\$0	\$0	\$0	IS	ISILON
200-0402	ENTERPRISE-SMARTDEDUPE (Tier 8)	\$38,863	24%	\$29,536	\$6,995	\$6,218	\$0	\$0	\$0	IS	ISILON
200-0402-CF	ENTERPRISE-SMARTDEDUPE (Tier 8)	\$38,863	24%	\$29,536	\$6,995	\$6,218	\$0	\$0	\$0	IS	ISILON
200-0403	ENTERPRISE-VCENTER (Tier 8)	\$10,980	24%	\$8,345	\$1,976	\$1,757	\$0	\$0	\$0	IS	ISILON
200-0403-CF	ENTERPRISE-VCENTER (Tier 8)	\$10,980	24%	\$8,345	\$1,976	\$1,757	\$0	\$0	\$0	IS	ISILON
200-0405	OneFS OE Tier 2 Capacity	\$333	24%	\$253	\$37	\$30	\$0	\$0	\$0	IS	ISILON
200-0406	OneFS OE Tier 3 Capacity	\$208	24%	\$158	\$23	\$19	\$0	\$0	\$0	IS	ISILON
200-0410	OneFS OE Tier 1 Base	\$68,750	24%	\$52,250	\$7,563	\$6,188	\$0	\$0	\$0	IS	ISILON
200-0411	OneFS OE Tier 2 Base	\$12,500	24%	\$9,500	\$1,375	\$1,125	\$0	\$0	\$0	IS	ISILON
200-0412	OneFS OE Tier 3 Base	\$4,167	24%	\$3,167	\$458	\$375	\$0	\$0	\$0	IS	ISILON
200-0413	OneFS OE Tier 1 Capacity	\$333	24%	\$253	\$37	\$30	\$0	\$0	\$0	IS	ISILON
200-0983	ENTERPRISE-SMARTLOCK (Tier 1)	\$1,365	24%	\$1,037	\$246	\$218	\$0	\$0	\$0	IS	ISILON
200-0983-CF	ENTERPRISE-SMARTLOCK (TIER 1)=ID	\$1,365	24%	\$1,037	\$246	\$218	\$0	\$0	\$0	IS	ISILON
200-0984	ENTERPRISE-SMARTLOCK (Tier 2)	\$1,855	24%	\$1,410	\$334	\$297	\$0	\$0	\$0	IS	ISILON
200-0984-CF	ENTERPRISE-SMARTLOCK (TIER 2)=ID	\$1,855	24%	\$1,410	\$334	\$297	\$0	\$0	\$0	IS	ISILON
200-0986	ENTERPRISE-SMARTLOCK (Tier 3)	\$2,695	24%	\$2,048	\$485	\$431	\$0	\$0	\$0	IS	ISILON
200-0986-CF	ENTERPRISE-SMARTLOCK (TIER 3)=ID	\$2,695	24%	\$2,048	\$485	\$431	\$0	\$0	\$0	IS	ISILON
201-0295	SW: Basic Bundle (Tier 1)	\$4,978	24%	\$3,783	\$896	\$796	\$0	\$0	\$0	IS	ISILON
201-0295-CF	SW: Basic Bundle (Tier 1)=ID	\$4,978	24%	\$3,783	\$896	\$796	\$0	\$0	\$0	IS	ISILON
201-0296	SW: Basic Bundle (Tier 2)	\$6,679	24%	\$5,076	\$1,202	\$1,069	\$0	\$0	\$0	IS	ISILON
201-0296-CF	SW: Basic Bundle (Tier 2)=ID	\$6,679	24%	\$5,076	\$1,202	\$1,069	\$0	\$0	\$0	IS	ISILON
201-0297	SW: Basic Bundle (Tier 3)	\$9,451	24%	\$7,183	\$1,701	\$1,512	\$0	\$0	\$0	IS	ISILON
201-0297-CF	SW: Basic Bundle (Tier 3)=ID	\$9,451	24%	\$7,183	\$1,701	\$1,512	\$0	\$0	\$0	IS	ISILON
201-0298	SW: Basic Bundle (Tier 4)	\$12,201	24%	\$9,273	\$2,196	\$1,952	\$0	\$0	\$0	IS	ISILON
201-0298-CF	SW: Basic Bundle (Tier 4)=ID	\$12,201	24%	\$9,273	\$2,196	\$1,952	\$0	\$0	\$0	IS	ISILON
201-0299	SW: Enterprise Bundle (Tier 1)	\$6,206	24%	\$4,717	\$1,117	\$993	\$0	\$0	\$0	IS	ISILON
201-0299-CF	SW: Enterprise Bundle (Tier 1)=ID	\$6,206	24%	\$4,717	\$1,117	\$993	\$0	\$0	\$0	IS	ISILON
201-0300	SW: Enterprise Bundle (Tier 2)	\$8,348	24%	\$6,344	\$1,503	\$1,336	\$0	\$0	\$0	IS	ISILON
201-0300-CF	SW: Enterprise Bundle (Tier 2)=ID	\$8,348	24%	\$6,344	\$1,503	\$1,336	\$0	\$0	\$0	IS	ISILON
201-0301	SW: Enterprise Bundle (Tier 3)	\$11,876	24%	\$9,026	\$2,138	\$1,900	\$0	\$0	\$0	IS	ISILON
201-0301-CF	SW: Enterprise Bundle (Tier 3)=ID	\$11,876	24%	\$9,026	\$2,138	\$1,900	\$0	\$0	\$0	IS	ISILON
201-0302	SW: Enterprise Bundle (Tier 4)	\$15,333	24%	\$11,653	\$2,760	\$2,453	\$0	\$0	\$0	IS	ISILON
201-0302-CF	SW: Enterprise Bundle (Tier 4)=ID	\$15,333	24%	\$11,653	\$2,760	\$2,453	\$0	\$0	\$0	IS	ISILON
201-0303	SW: Enterprise Advanced Bundle (Tier 1)	\$12,443	24%	\$9,457	\$2,240	\$1,991	\$0	\$0	\$0	IS	ISILON
201-0303-CF	SW: Enterprise Adv Bundle (Tier 1)=ID	\$12,443	24%	\$9,457	\$2,240	\$1,991	\$0	\$0	\$0	IS	ISILON
201-0304	SW: Enterprise Advanced Bundle (Tier 2)	\$16,727	24%	\$12,713	\$3,011	\$2,676	\$0	\$0	\$0	IS	ISILON
201-0304-CF	SW: Enterprise Adv Bundle (Tier 2)=ID	\$16,727	24%	\$12,713	\$3,011	\$2,676	\$0	\$0	\$0	IS	ISILON
201-0305	SW: Enterprise Advanced Bundle (Tier 3)	\$23,783	24%	\$18,075	\$4,281	\$3,805	\$0	\$0	\$0	IS	ISILON
201-0305-CF	SW: Enterprise Adv Bundle (Tier 3)=ID	\$23,783	24%	\$18,075	\$4,281	\$3,805	\$0	\$0	\$0	IS	ISILON
201-0306	SW: Enterprise Advanced Bundle (Tier 4)	\$30,707	24%	\$23,337	\$5,527	\$4,913	\$0	\$0	\$0	IS	ISILON
201-0306-CF	SW: Enterprise Adv Bundle (Tier 4)=ID	\$30,707	24%	\$23,337	\$5,527	\$4,913	\$0	\$0	\$0	IS	ISILON
201-0311	SW: Basic Bundle (Tier 5)	\$17,793	24%	\$13,523	\$3,203	\$2,847	\$0	\$0	\$0	IS	ISILON
201-0311-CF	SW: Basic Bundle (Tier 5)=ID	\$17,793	24%	\$13,523	\$3,203	\$2,847	\$0	\$0	\$0	IS	ISILON
201-0312	SW: Basic Bundle (Tier 7)	\$29,427	24%	\$22,365	\$5,297	\$4,708	\$0	\$0	\$0	IS	ISILON
201-0312-CF	SW: Basic Bundle (Tier 6)=ID	\$29,427	24%	\$22,365	\$5,297	\$4,708	\$0	\$0	\$0	IS	ISILON
201-0313	SW: Enterprise Bundle (Tier 5)	\$22,361	24%	\$16,994	\$4,025	\$3,578	\$0	\$0	\$0	IS	ISILON
201-0313-CF	SW: Enterprise Bundle (Tier 5)=ID	\$22,361	24%	\$16,994	\$4,025	\$3,578	\$0	\$0	\$0	IS	ISILON
201-0314	SW: Enterprise Bundle (Tier 7)	\$36,982	24%	\$28,106	\$6,657	\$5,917	\$0	\$0	\$0	IS	ISILON
201-0314-CF	SW: Enterprise Bundle (Tier 7)=ID	\$36,982	24%	\$28,106	\$6,657	\$5,917	\$0	\$0	\$0	IS	ISILON
201-0315	SW: Enterprise Advanced Bundle (Tier 5)	\$44,781	24%	\$34,034	\$8,061	\$7,165	\$0	\$0	\$0	IS	ISILON
201-0315-CF	SW: Enterprise Adv Bundle (Tier 5)=ID	\$44,781	24%	\$34,034	\$8,061	\$7,165	\$0	\$0	\$0	IS	ISILON
201-0316	SW: Enterprise Advanced Bundle (Tier 7)	\$74,063	24%	\$56,288	\$13,331	\$11,850	\$0	\$0	\$0	IS	ISILON
201-0316-CF	SW: Enterprise Adv Bundle (Tier 7)=ID	\$74,063	24%	\$56,288	\$13,331	\$11,850	\$0	\$0	\$0	IS	ISILON
201-0341	SW: Basic Bundle (Tier 6)	\$23,277	24%	\$17,691	\$4,190	\$3,724	\$0	\$0	\$0	IS	ISILON
201-0341-CF	SW: Basic Bundle (Tier 6)	\$23,277	24%	\$17,691	\$4,190	\$3,724	\$0	\$0	\$0	IS	ISILON
201-0342	SW: Enterprise Bundle (Tier 6)	\$29,252	24%	\$22,232	\$5,265	\$4,680	\$0	\$0	\$0	IS	ISILON
201-0342-CF	SW: Enterprise Bundle (Tier 6)	\$29,252	24%	\$22,232	\$5,265	\$4,680	\$0	\$0	\$0	IS	ISILON
201-0343	SW: Enterprise Advanced Bundle (Tier 6)	\$58,582	24%	\$44,522	\$10,545	\$9,373	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
201-0343-CF	SW: Enterprise Advanced Bundle (Tier 6)	\$58,582	24%	\$44,522	\$10,545	\$9,373	\$0	\$0	\$0	IS	ISILON
201-0344	SW: Basic Bundle (Tier 8)	\$38,498	24%	\$29,258	\$6,930	\$6,160	\$0	\$0	\$0	IS	ISILON
201-0344-CF	SW: Basic Bundle (Tier 8)	\$38,498	24%	\$29,258	\$6,930	\$6,160	\$0	\$0	\$0	IS	ISILON
201-0345	SW: Enterprise Bundle (Tier 8)	\$48,380	24%	\$36,769	\$8,708	\$7,741	\$0	\$0	\$0	IS	ISILON
201-0345-CF	SW: Enterprise Bundle (Tier 8)	\$48,380	24%	\$36,769	\$8,708	\$7,741	\$0	\$0	\$0	IS	ISILON
201-0346	SW: Enterprise Advanced Bundle (Tier 8)	\$96,889	24%	\$73,636	\$17,440	\$15,502	\$0	\$0	\$0	IS	ISILON
201-0346-CF	SW: Enterprise Advanced Bundle (Tier 8)	\$96,889	24%	\$73,636	\$17,440	\$15,502	\$0	\$0	\$0	IS	ISILON
456-110-166	IsilonSD Edge 36TB 3-6 Node Cluster =ID	\$15,000	24%	\$11,400	\$0	\$3,150	\$0	\$0	\$0	IS	ISILON
456-110-765	VIPR SRM ISILON LO DNSTY =ID	\$3,930	24%	\$2,987	\$707	\$629	\$0	\$0	\$0	IS	ISILON
456-110-766	VIPR SRM ISILON MED DNSTY =ID	\$5,280	24%	\$4,013	\$950	\$845	\$0	\$0	\$0	IS	ISILON
456-110-767	VIPR SRM ISILON HI DNSTY =ID	\$7,510	24%	\$5,708	\$1,352	\$1,202	\$0	\$0	\$0	IS	ISILON
456-110-780	VIPR SRM ISILON UPR DNSTY =ID	\$10,670	24%	\$8,109	\$1,921	\$1,707	\$0	\$0	\$0	IS	ISILON
458-001-252	IsilonSD Edge =ID	\$15,000	24%	\$11,400	\$0	\$3,150	\$0	\$0	\$0	IS	ISILON
800-0010	PWRCRD,2,NEMA 5-15A-C13,110V NORTH AMER	\$40	24%	\$30	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0029	PWRCRD,2,NEMA 5-15A-C19,110V North AMER	\$110	24%	\$84	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0054	MOUNTING KIT; TITAN RACK; ANTI-TIP	\$1,630	24%	\$1,239	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0055	MOUNTING KIT; TITAN RACK; ANTI-MOVE	\$299	24%	\$227	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0056	MOUNTING KIT; TITAN RACK; SEISMIC	\$1,702	24%	\$1,294	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0057	TOP ROUTING KIT; TITAN RACK	\$830	24%	\$631	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0061	PWRCRD,1,TITAN,15F,L6-30P,250V NO AM/JAP	\$268	24%	\$204	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0062	PWRCRD,1,TITAN,15F,3750DP,250V NO AM/JAP	\$1,341	24%	\$1,019	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0064	PWRCRD,1,TITAN,15F,56PA332,250V AU	\$569	24%	\$432	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0067	PWRCRD 1 TITAN 3-PHASE 40A 15FT NO AM	\$828	24%	\$629	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0069	HD400 TITAN D RACK ANTI-TIP MOUNT KIT	\$287	24%	\$218	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0070	HD400 TITAN D RACK ANTI-MOVE MOUNT KIT	\$1,732	24%	\$1,316	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0071	HD400 TITAN-D ANCHORING BRACKET KIT	\$2,749	24%	\$2,089	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0072	HD400 TITAN-D TOP COVER ROUTING KIT	\$717	24%	\$545	\$0	\$0	\$0	\$0	\$0	IS	ISILON
800-0074	HD400 Pre-Racked Install Kit	\$11,835	24%	\$8,995	\$0	\$0	\$0	\$0	\$0	IS	ISILON
820-0001	FIELD UPGRADE KIT; 100GB SSD FOR IQ5400S	\$4,868	24%	\$3,700	\$535	\$438	\$0	\$0	\$0	IS	ISILON
820-0002	FIELD UPGRADE KIT; 36000X TO 32000X-SSD	\$19,023	24%	\$14,457	\$2,093	\$1,712	\$0	\$0	\$0	IS	ISILON
820-0003	FLD UPGRD KIT X-Series 1 x 200GB SSD	\$8,373	24%	\$6,363	\$921	\$754	\$0	\$0	\$0	IS	ISILON
820-0004	FLD UPGRD KIT X-Series 2 x 200GB SSD	\$16,731	24%	\$12,716	\$1,840	\$1,506	\$0	\$0	\$0	IS	ISILON
820-0005	FLD UPGRD KIT X-Series 3 x 200GB SSD	\$25,515	24%	\$19,391	\$2,807	\$2,296	\$0	\$0	\$0	IS	ISILON
820-0006	FLD UPGRD KIT X-Series 4 x 200GB SSD	\$33,403	24%	\$25,386	\$3,674	\$3,006	\$0	\$0	\$0	IS	ISILON
820-0007	FLD UPGRD KIT X-Series 5 x 200GB SSD	\$41,738	24%	\$31,721	\$4,591	\$3,756	\$0	\$0	\$0	IS	ISILON
820-0008	FLD UPGRD KIT X-Series 6 x 200GB SSD	\$50,074	24%	\$38,056	\$5,508	\$4,507	\$0	\$0	\$0	IS	ISILON
820-0009	FLD UPGRD KIT S-Series 1 x 200GB SSD	\$8,419	24%	\$6,398	\$926	\$758	\$0	\$0	\$0	IS	ISILON
820-0010	FLD UPGRD KIT S-Series 2 x 200GB SSD	\$16,678	24%	\$12,675	\$1,835	\$1,501	\$0	\$0	\$0	IS	ISILON
820-0011	FLD UPGRD KIT S-Series 4 x 200GB SSD	\$33,212	24%	\$25,241	\$3,653	\$2,989	\$0	\$0	\$0	IS	ISILON
820-0012	FLD UPGRD KIT S-Series 5 x 200GB SSD	\$41,500	24%	\$31,540	\$4,565	\$3,735	\$0	\$0	\$0	IS	ISILON
820-0013	FLD UPGRD KIT S-Series 6 x 200GB SSD	\$49,788	24%	\$37,839	\$5,477	\$4,481	\$0	\$0	\$0	IS	ISILON
820-0014	FLD UPGRD KIT DDR3 MEMORY 3 x 2GB	\$1,043	24%	\$793	\$115	\$94	\$0	\$0	\$0	IS	ISILON
820-0015	FLD UPGRD KIT DDR3 MEMORY 6 x 4GB	\$2,514	24%	\$1,911	\$277	\$226	\$0	\$0	\$0	IS	ISILON
820-0016	FLD UPGRD KIT DDR3 MEMORY 6 x 8GB	\$4,268	24%	\$3,244	\$469	\$384	\$0	\$0	\$0	IS	ISILON
820-0017	FLD UPGRD KIT DDR3 MEMORY 12 x 4GB	\$4,947	24%	\$3,760	\$544	\$445	\$0	\$0	\$0	IS	ISILON
820-0018	FLD UPGRD KIT DDR3 MEMORY 12 x 8GB	\$9,039	24%	\$6,870	\$994	\$814	\$0	\$0	\$0	IS	ISILON
820-0019	FLD UPGRD KIT 200/400 Dual 1GBE BaseT	\$1,203	24%	\$914	\$132	\$108	\$0	\$0	\$0	IS	ISILON
820-0020	FLD UPGRD KIT 200/400 2x10GE SFP+ NO OP	\$3,597	24%	\$2,734	\$396	\$324	\$0	\$0	\$0	IS	ISILON
820-0032	FLD UPGRD KIT DDR3 MEMORY 12 x 16GB	\$22,240	24%	\$16,902	\$2,446	\$2,002	\$0	\$0	\$0	IS	ISILON
820-0033	FLD UPGRD KIT X-Series 1 x 400GB SSD	\$15,160	24%	\$11,522	\$1,668	\$1,364	\$0	\$0	\$0	IS	ISILON
820-0034	FLD UPGRD KIT X-Series 2 x 400GB SSD	\$30,374	24%	\$23,084	\$3,341	\$2,734	\$0	\$0	\$0	IS	ISILON
820-0035	FLD UPGRD KIT X-Series 3 x 400GB SSD	\$45,479	24%	\$34,564	\$5,003	\$4,093	\$0	\$0	\$0	IS	ISILON
820-0036	FLD UPGRD KIT X-Series 4 x 400GB SSD	\$60,639	24%	\$46,086	\$6,670	\$5,458	\$0	\$0	\$0	IS	ISILON
820-0038	FLD UPGRD KIT 3.5IN 5x800GB SSD	\$141,486	24%	\$107,529	\$15,563	\$12,734	\$0	\$0	\$0	IS	ISILON
820-0039	FLD UPGRD KIT 3.5IN 5x800GB SSD SED	\$183,932	24%	\$139,788	\$20,233	\$16,554	\$0	\$0	\$0	IS	ISILON
820-0043	FLD UPGRD KIT X-Series 4 x 100GB SSD	\$18,604	24%	\$14,139	\$2,046	\$1,674	\$0	\$0	\$0	IS	ISILON
820-0044	FLD UPGRD KIT X-Series 5 x 400GB SSD	\$75,799	24%	\$57,607	\$8,338	\$6,822	\$0	\$0	\$0	IS	ISILON
820-0045	FLD UPGRD KIT S-Series 3 x 400GB SSD	\$44,345	24%	\$33,702	\$4,878	\$3,991	\$0	\$0	\$0	IS	ISILON
820-0056	FLD UPGRD KIT X-Series 6 x 400GB SSD	\$92,218	24%	\$70,086	\$10,144	\$8,300	\$0	\$0	\$0	IS	ISILON
820-0058	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB	\$4,689	24%	\$3,564	\$516	\$422	\$0	\$0	\$0	IS	ISILON
820-0059	FLD UPGRD KIT DDR3 MEMORY 3 x 8GB	\$2,733	24%	\$2,077	\$301	\$246	\$0	\$0	\$0	IS	ISILON
820-0060	FLD UPGRD KIT DDR3 MEMORY 6 x 16GB	\$9,247	24%	\$7,028	\$1,017	\$832	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
820-0061	FLD UPGRD KIT S-Series 2 x 800GB SSD	\$58,038	24%	\$44,109	\$6,384	\$5,223	\$0	\$0	\$0	IS	ISILON
820-0062	FLD UPGRD KIT X-Series 6 x 800GB SSD	\$173,972	24%	\$132,219	\$19,137	\$15,657	\$0	\$0	\$0	IS	ISILON
820-0063	FLD UPGRD KIT X-Series 4 x 800GB SSD	\$116,231	24%	\$88,336	\$12,785	\$10,461	\$0	\$0	\$0	IS	ISILON
820-0064	FLD UPGRD KIT S-Series 1 x 800GB SSD	\$29,057	24%	\$22,083	\$3,196	\$2,615	\$0	\$0	\$0	IS	ISILON
820-0065	FLD UPGRD KIT X-Series 2 x 800GB SSD	\$54,653	24%	\$41,536	\$6,012	\$4,919	\$0	\$0	\$0	IS	ISILON
820-0066	FLD UPGRD KIT X-Series 1 x 800GB SSD	\$27,326	24%	\$20,768	\$3,006	\$2,459	\$0	\$0	\$0	IS	ISILON
820-0067	FLD UPGRD KIT 3.5 IN 3 x 800GB SSD	\$81,429	24%	\$61,886	\$8,957	\$7,329	\$0	\$0	\$0	IS	ISILON
820-0068	FLD UPGRD KIT 3.5 IN 1 x 800GB SED SSD	\$35,524	24%	\$26,998	\$3,908	\$3,197	\$0	\$0	\$0	IS	ISILON
820-0069	FLD UPGRD KIT 3.5 IN 2 x 800GB SED SSD	\$71,048	24%	\$53,996	\$7,815	\$6,394	\$0	\$0	\$0	IS	ISILON
820-0070	FLD UPGRD KIT 3.5 IN 3 x 800GB SED SSD	\$106,573	24%	\$80,995	\$11,723	\$9,592	\$0	\$0	\$0	IS	ISILON
820-0071	FLD UPGRD KIT 3.5 IN 4 x 800GB SED SSD	\$151,100	24%	\$114,836	\$16,621	\$13,599	\$0	\$0	\$0	IS	ISILON
820-0072	FLD UPGRD KIT 3.5 IN 6 x 800GB SED SSD	\$226,163	24%	\$171,884	\$24,878	\$20,355	\$0	\$0	\$0	IS	ISILON
820-0073	Field Upgrade Kit, Memory 16x16GB	\$25,737	24%	\$19,560	\$2,831	\$2,316	\$0	\$0	\$0	IS	ISILON
820-0074	Field Upgrade Kit, Memory 8x16GB	\$12,869	24%	\$9,780	\$1,416	\$1,158	\$0	\$0	\$0	IS	ISILON
820-0075	FLD UPGRD KIT 2.5 IN 1 x 400GB SSD	\$10,120	24%	\$7,691	\$1,113	\$911	\$0	\$0	\$0	IS	ISILON
820-0076	FLD UPGRD KIT 2.5 IN 3 x 800GB SSD	\$81,184	24%	\$61,700	\$8,930	\$7,307	\$0	\$0	\$0	IS	ISILON
820-0077	FLD UPGRD KIT 2.5 IN 4 x 800GB SSD	\$108,219	24%	\$82,246	\$11,904	\$9,740	\$0	\$0	\$0	IS	ISILON
820-0078	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB GEN5	\$5,227	24%	\$3,973	\$575	\$470	\$0	\$0	\$0	IS	ISILON
820-0079	FLD UPGRD KIT 3.5IN 1x1.6 TB SSD	\$33,718	24%	\$25,626	\$3,709	\$3,035	\$0	\$0	\$0	IS	ISILON
820-0080	FLD UPGRD KIT 3.5IN 2x1.6 TB SSD	\$67,497	24%	\$51,298	\$7,425	\$6,075	\$0	\$0	\$0	IS	ISILON
820-0081	FLD UPGRD KIT 3.5IN 4x1.6 TB SSD	\$134,999	24%	\$102,599	\$14,850	\$12,150	\$0	\$0	\$0	IS	ISILON
820-0082	FLD UPGRD KIT 3.5IN 6x1.6 TB SSD	\$202,602	24%	\$153,978	\$22,286	\$18,234	\$0	\$0	\$0	IS	ISILON
820-0083	FLD UPGRD KIT 2.5IN 1x1.6 TB SSD	\$33,858	24%	\$25,732	\$3,724	\$3,047	\$0	\$0	\$0	IS	ISILON
820-0084	FLD UPGRD KIT 2.5IN 2x1.6TB SSD	\$67,545	24%	\$51,334	\$7,430	\$6,079	\$0	\$0	\$0	IS	ISILON
820-0085	FLD UPGRD KIT 2.5IN 4x1.6TB SSD	\$134,979	24%	\$102,584	\$14,848	\$12,148	\$0	\$0	\$0	IS	ISILON
820-0086	FLD UPGRD KIT 2.5IN 6x1.6TB SSD	\$202,412	24%	\$153,833	\$22,265	\$18,217	\$0	\$0	\$0	IS	ISILON
820-0087	FIELD UPGRADE KIT MEMORY 8X8GB	\$6,782	24%	\$5,154	\$746	\$610	\$0	\$0	\$0	IS	ISILON
820-0088	FLD UPGRD KIT 3.5IN 3x1.6 TB SSD	\$100,102	24%	\$76,078	\$11,011	\$9,009	\$0	\$0	\$0	IS	ISILON
820-0089	FLD UPGRD KIT 2.5IN 3x1.6 TB SSD	\$99,759	24%	\$75,817	\$10,973	\$8,978	\$0	\$0	\$0	IS	ISILON
850-0029	CABLE, IB DDR, CX4-CX4, 3M (EMC OEM Products)	\$224	15%	\$190	\$0	\$0	\$0	\$0	\$0	E	ISILON
850-0030	CABLE, IB DDR, CX4-CX4, 5M (EMC OEM Products)	\$296	15%	\$252	\$0	\$0	\$0	\$0	\$0	E	ISILON
850-0031	1 METER SAS CABLE (EMC OEM Products)	\$250	15%	\$213	\$0	\$0	\$0	\$0	\$0	E	ISILON
850-0032	3 METER SAS CABLE (EMC OEM Products)	\$328	15%	\$279	\$0	\$0	\$0	\$0	\$0	E	ISILON
850-0035	CABLE, IB DDR, CX4-CX4, 1M (EMC OEM Products)	\$176	15%	\$150	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0053	R-SPR KIT - Legacy Node 2 x 250GB HDD	\$638	24%	\$485	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0055	R-SPR KIT - Legacy Node 2 x 500GB HDD	\$758	24%	\$576	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0056	R-SPR KIT - Legacy Node 2 x 750GB HDD	\$1,242	24%	\$944	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0062	R-SPR KIT - Legacy Node 2 x 1TB HDD	\$986	24%	\$749	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0073-R	R-IQ36NL	\$9,227	24%	\$7,013	\$1,015	\$830	\$0	\$0	\$0	IS	ISILON
851-0074-R	R-Backup Accelerator	\$1,928	24%	\$1,465	\$212	\$174	\$0	\$0	\$0	IS	ISILON
851-0075-R	R-IQ36000x	\$13,025	24%	\$9,899	\$1,433	\$1,172	\$0	\$0	\$0	IS	ISILON
851-0084	R-SPR KIT - Legacy Node 2 x 450GB HDD	\$1,672	24%	\$1,271	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0086-R	R-IQ10000xs	\$3,009	24%	\$2,287	\$331	\$271	\$0	\$0	\$0	IS	ISILON
851-0093-R	R-IQ72000x SFP+	\$20,920	24%	\$15,899	\$2,301	\$1,883	\$0	\$0	\$0	IS	ISILON
851-0095-R	R-IQ10000xs SFP+	\$3,009	24%	\$2,287	\$331	\$271	\$0	\$0	\$0	IS	ISILON
851-0097-R	R-IQ5400s SFP+	\$6,563	24%	\$4,988	\$722	\$591	\$0	\$0	\$0	IS	ISILON
851-0098	R-SPR KIT - Legacy Node 2 x 2TB HDD	\$1,669	24%	\$1,268	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0099	2 SFP+ OPTICS KIT - 10GbE	\$498	24%	\$378	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0100-R	R-IQ5000s	\$7,148	24%	\$5,432	\$786	\$643	\$0	\$0	\$0	IS	ISILON
851-0101-R	R-IQ5000s CX4	\$7,624	24%	\$5,794	\$839	\$686	\$0	\$0	\$0	IS	ISILON
851-0102-R	R-IQ5000s SFP+	\$7,624	24%	\$5,794	\$839	\$686	\$0	\$0	\$0	IS	ISILON
851-0107-R	R-IQ36NL SFP+	\$9,730	24%	\$7,395	\$1,070	\$876	\$0	\$0	\$0	IS	ISILON
851-0131-R	R-IQ108NL SFP+	\$19,459	24%	\$14,789	\$2,140	\$1,751	\$0	\$0	\$0	IS	ISILON
851-0148	R-SPR KIT - 108NL Node 2 x 3TB HDD	\$2,203	24%	\$1,674	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0149	Switch Intel IB QDR 48 Port 2PS 5U - 040 (EMC OEM Products)	\$141,431	15%	\$120,216	\$7,072	\$4,950	\$0	\$0	\$0	E	ISILON
851-0150	Switch Intel IB QDR 24 Port Upgrade Leaf (EMC OEM Products)	\$28,134	15%	\$23,914	\$1,407	\$985	\$0	\$0	\$0	E	ISILON
851-0151	Switch Intel IB QDR 48 Port 2PS 10U -120 (EMC OEM Products)	\$216,100	15%	\$183,685	\$10,805	\$7,564	\$0	\$0	\$0	E	ISILON
851-0153	CABLE, IB HYBRID, QSFP-CX4, 1M (EMC OEM Products)	\$164	15%	\$139	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0154	CABLE, IB HYBRID, QSFP-CX4, 3M (EMC OEM Products)	\$206	15%	\$175	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0155	CABLE, IB HYBRID, QSFP-CX4, 5M (EMC OEM Products)	\$319	15%	\$271	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0156	CABLE, IB HYBRID, QSFP-CX4, 6M (EMC OEM Products)	\$343	15%	\$292	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0157	R-SPR KIT - X/NL-Series 2 x 1TB HDD	\$946	24%	\$719	\$0	\$0	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
851-0158	R-SPR KIT - X/NL-Series 2 x 2TB HDD	\$1,603	24%	\$1,218	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0159	R-SPR KIT - X/NL-Series 2 x 3TB HDD	\$2,189	24%	\$1,664	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0160	R-SPR KIT - S-Series 2 x 300GB HDD	\$1,089	24%	\$828	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0161	R-SPR KIT - S-Series 2 x 600GB HDD	\$1,711	24%	\$1,300	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0162	R-SPR KIT - X200 Node 2 x 500GB HDD	\$728	24%	\$553	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0163	R-SPR KIT - X-Series 1 x 200GB SLC SSD	\$3,683	24%	\$2,799	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0164	R-SPR KIT - S-Series 1 x 200GB SLC SSD	\$3,685	24%	\$2,801	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0167	MELLANOX 8 PORT QDR SWITCH (EMC OEM Products)	\$5,634	15%	\$4,789	\$282	\$197	\$0	\$0	\$0	\$0	E	ISILON
851-0168	Switch IB QDR 18 Port 1PS 1U Mellanox (EMC OEM Products)	\$11,168	15%	\$9,493	\$558	\$391	\$0	\$0	\$0	\$0	E	ISILON
851-0170	Switch IB QDR 18 Port 1PS 1U Intel (EMC OEM Products)	\$11,168	15%	\$9,493	\$558	\$391	\$0	\$0	\$0	\$0	E	ISILON
851-0173	CABLE, IB HYBRID, QSFP-CX4, 10M (EMC OEM Products)	\$745	15%	\$633	\$0	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0192	R-SPR KIT - S-Series 2 x 900GB HDD	\$2,264	24%	\$1,721	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0193	R-SPR KIT - S-Series 1 x 400GB SLC SSD	\$6,465	24%	\$4,913	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0194	RACK ASSY,TITAN 40U,4 PDU, EMC/ISILON	\$11,202	24%	\$8,514	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0195	R-SPR KIT - X-Series 1 x 400GB SLC SSD	\$6,529	24%	\$4,962	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0196	R-SPR KIT - S-Series 1 x 200GB SSD	\$3,685	24%	\$2,801	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0197	R-SPR KIT - X-Series 1 x 200GB SSD	\$3,683	24%	\$2,799	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0198	R-SPR KIT - S-Series 1 x 400GB SSD	\$6,465	24%	\$4,913	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0199	R-SPR KIT - X-Series 1 x 400GB SSD	\$6,529	24%	\$4,962	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0201	CABLE, IB DDR, CX4-CX4, 8M (EMC OEM Products)	\$560	15%	\$476	\$0	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0202	R-SPR KIT - X/NL-Series 2 x 4TB HDD	\$2,903	24%	\$2,206	\$0	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0208	CABLE, IB QDR, QSFP-QSFP, 1M (EMC OEM Products)	\$155	15%	\$132	\$0	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0209	CABLE, IB QDR, QSFP-QSFP, 3M (EMC OEM Products)	\$225	15%	\$191	\$0	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0210	CABLE, IB QDR, QSFP-QSFP, 5M (EMC OEM Products)	\$428	15%	\$364	\$0	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0211	CABLE-IB QDR-QSFP/QSFP-ACT OPT-10M (EMC OEM Products)	\$1,043	15%	\$887	\$0	\$0	\$0	\$0	\$0	\$0	E	ISILON
851-0213	R-SPR KIT - X/NL-Series 2 x 3TB SED HDD	\$3,065	24%	\$2,329	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0214	SWITCH, IB QDR, 36 PORT, 2PS, 1U (EMC OEM Products)	\$23,489	15%	\$19,966	\$1,174	\$822	\$0	\$0	\$0	\$0	E	ISILON
851-0215	R-SPR KIT - X-Series 1 x 800GB SSD	\$12,247	24%	\$9,308	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0216	R-SPR KIT - S-Series 1 x 800GB SSD	\$12,247	24%	\$9,308	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0217	R-SPR KIT - S-Series 1 x 1.2TB HDD	\$1,597	24%	\$1,214	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0218	R-SPR KIT - X/NL-Series 2 x 4TB SED HDD	\$2,479	24%	\$1,884	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0219	R-SPR KIT - S210 2 x 900GB SED HDD	\$2,717	24%	\$2,065	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0220	R-SPR KIT - S210 1 x 800GB SED SSD	\$14,696	24%	\$11,169	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0221	R-SPR KIT - X-Series 1 x 800GB SED SSD	\$15,921	24%	\$12,100	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0222	Transceiver/Optic/SFP+/SR/ 40Gb	\$2,369	24%	\$1,800	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0223	R-SPR KIT - NL-Series 1 x 6TB HDD	\$1,537	24%	\$1,168	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0224	CABLE,IB,MPO,TRANSCIEVER,10M	\$468	24%	\$356	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0225	CABLE,IB,MPO,TRANSCIEVER,30M	\$991	24%	\$753	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0226	CABLE,IB,MPO,TRANSCIEVER,50M	\$1,679	24%	\$1,276	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0227	CABLE,IB,MPO,TRANSCIEVER,100M	\$2,818	24%	\$2,142	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0230	RACK ASSY,TITAN-D 40U,4 PDU, 3-PHASE	\$19,908	24%	\$15,130	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0231	R-SPR KIT - HD-Series 1 x 6TB HDD	\$1,596	24%	\$1,213	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0232	R-SPR KIT - HD-Series 1 x 800GB SSD	\$8,973	24%	\$6,819	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0233	R-SPR KIT - S210 1 X 1.6TB SSD	\$10,847	24%	\$8,244	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0234	R-SPR KIT - X410 1 X 1.6TB SSD	\$10,849	24%	\$8,245	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
851-0235	R-SPR KIT - 1 SPARE 8TB 3.5IN SATA	\$1,684	24%	\$1,280	\$0	\$0	\$0	\$0	\$0	\$0	IS	ISILON
861-0022	X400-36TB 24GB RAM 2X10GESFP+2X1GE	\$73,204	24%	\$55,635	\$8,052	\$6,588	\$0	\$0	\$0	\$0	IS	ISILON
861-0024	X400-72TB 24GB 2X10GESFP+2X1GE	\$95,222	24%	\$72,369	\$10,474	\$8,570	\$0	\$0	\$0	\$0	IS	ISILON
861-0025	X400-108TB 24GB 2X10GESFP+2X1GE	\$114,830	24%	\$87,271	\$12,631	\$10,335	\$0	\$0	\$0	\$0	IS	ISILON
861-0026	NL400-36TB 12GB 2X10GESFP+2X1GE	\$55,846	24%	\$42,443	\$6,143	\$5,026	\$0	\$0	\$0	\$0	IS	ISILON
861-0027	NL400-72TB 12GB 2X10GESFP+2X1GE	\$72,471	24%	\$55,078	\$7,972	\$6,522	\$0	\$0	\$0	\$0	IS	ISILON
861-0028	NL400-108TB 12GB 2X10GESFP+2X1GE	\$90,518	24%	\$68,794	\$9,957	\$8,147	\$0	\$0	\$0	\$0	IS	ISILON
861-0029	X400-144TB 24GB 2X10GESFP+2X1GE	\$138,315	24%	\$105,119	\$15,215	\$12,448	\$0	\$0	\$0	\$0	IS	ISILON
861-0030	NL400-144TB 12GB 2X10GESFP+2X1GE	\$107,986	24%	\$82,069	\$11,878	\$9,719	\$0	\$0	\$0	\$0	IS	ISILON
861-0031	X400-34TB 800GBSSD 24GB 2X10GESFP+2X1GE	\$96,565	24%	\$73,389	\$10,622	\$8,691	\$0	\$0	\$0	\$0	IS	ISILON
861-0032	S200-13.2TB 400GBSSD 96G 2X10GESFP+2X1GE	\$70,557	24%	\$53,623	\$7,761	\$6,350	\$0	\$0	\$0	\$0	IS	ISILON
861-0033	S200-10.8TB SSD 1.2T SSD 96GB 4X1GE	\$87,163	24%	\$66,244	\$9,588	\$7,845	\$0	\$0	\$0	\$0	IS	ISILON
861-0034	X200-24TB 6GB 4X1GE	\$38,957	24%	\$29,607	\$4,285	\$3,506	\$0	\$0	\$0	\$0	IS	ISILON
861-0035	X200-36TB 24GB 2X10GESFP+2X1GE	\$50,681	24%	\$38,518	\$5,575	\$4,561	\$0	\$0	\$0	\$0	IS	ISILON
861-0036	X400-66TB 1.2T SSD 24GB 2X10GESFP+2X1GE	\$128,351	24%	\$97,547	\$14,119	\$11,552	\$0	\$0	\$0	\$0	IS	ISILON
861-0038	NL400-36TB 12GB 4X1GE	\$53,363	24%	\$40,556	\$5,870	\$4,803	\$0	\$0	\$0	\$0	IS	ISILON
861-0039	NL400-72TB 12GB 4x1GE	\$70,084	24%	\$53,264	\$7,709	\$6,308	\$0	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
861-0040	NL400-108TB 12GB 4x1GE	\$88,824	24%	\$67,506	\$9,771	\$7,994	\$0	\$0	\$0	IS	ISILON
861-0042	X400-36TB 24GB 4x1GE	\$71,260	24%	\$54,158	\$7,839	\$6,413	\$0	\$0	\$0	IS	ISILON
861-0043	X400-72TB 24GB 4x1GE	\$93,014	24%	\$70,691	\$10,232	\$8,371	\$0	\$0	\$0	IS	ISILON
861-0044	X400-108TB 24GB RAM 4x1GE	\$112,458	24%	\$85,468	\$12,370	\$10,121	\$0	\$0	\$0	IS	ISILON
861-0046	X400-34TB 800GBSSD 24GB 4X1GE	\$82,612	24%	\$62,785	\$9,087	\$7,435	\$0	\$0	\$0	IS	ISILON
861-0056	X400-120T/2.4 T/SSD/24G/2X10GESFP+2X1GE	\$198,117	24%	\$150,569	\$21,793	\$17,831	\$0	\$0	\$0	IS	ISILON
861-0057	X400-108TB, 48GB RAM, 2x10GE SFP+ & 2x1G	\$118,050	24%	\$89,718	\$12,986	\$10,625	\$0	\$0	\$0	IS	ISILON
861-0058	NL400-108TB, 48GB RAM, 2x10GE SFP+ & 2x1	\$93,669	24%	\$71,188	\$10,304	\$8,430	\$0	\$0	\$0	IS	ISILON
861-0059	X200-24TB, 12GB RAM, 2x10GE SFP+ & 2x1GE	\$40,423	24%	\$30,721	\$4,447	\$3,638	\$0	\$0	\$0	IS	ISILON
861-0064	NL400-108TB/24GB/2x10GE SFP+/2x1GE	\$92,427	24%	\$70,245	\$10,167	\$8,318	\$0	\$0	\$0	IS	ISILON
861-0065	NL400-144TB/24GB/2x10GE SFP+/2x1GE	\$109,709	24%	\$83,379	\$12,068	\$9,874	\$0	\$0	\$0	IS	ISILON
861-0066	NL400-144TB/48GB/2x10GE SFP+/2x1GE	\$110,914	24%	\$84,295	\$12,201	\$9,982	\$0	\$0	\$0	IS	ISILON
861-0067	X400-96TB+1.6TBSSD/48G/2x10GE SFP+/2x1GE	\$156,952	24%	\$119,284	\$17,265	\$14,126	\$0	\$0	\$0	IS	ISILON
861-0112-R	R-X200 6TB 6GB	\$6,600	24%	\$5,016	\$726	\$594	\$0	\$0	\$0	IS	ISILON
861-0113-R	R-X200 6TB 6GB SFP+	\$6,148	24%	\$4,672	\$676	\$553	\$0	\$0	\$0	IS	ISILON
861-0114	X200-12TB 6GB 4X1GE	\$25,654	24%	\$19,497	\$2,822	\$2,309	\$0	\$0	\$0	IS	ISILON
861-0115	X200-12TB 6GB 2X10GESFP+2X1GE	\$27,375	24%	\$20,805	\$3,011	\$2,464	\$0	\$0	\$0	IS	ISILON
861-0116	X200-12TB 12GB 2X10GESFP+2X1GE	\$27,658	24%	\$21,020	\$3,042	\$2,489	\$0	\$0	\$0	IS	ISILON
861-0116-R	R-X200 12TB 12GB SFP+	\$8,486	24%	\$6,449	\$933	\$764	\$0	\$0	\$0	IS	ISILON
861-0117	X200-36TB 6GB 4X1GE	\$46,833	24%	\$35,593	\$5,152	\$4,215	\$0	\$0	\$0	IS	ISILON
861-0117-R	R-X200 36TB 6GB	\$13,536	24%	\$10,287	\$1,489	\$1,218	\$0	\$0	\$0	IS	ISILON
861-0118	X200-36TB 12GB 4X1GE	\$47,182	24%	\$35,858	\$5,190	\$4,246	\$0	\$0	\$0	IS	ISILON
861-0119	X200-36TB 6GB 2X10GESFP+2X1GE	\$48,953	24%	\$37,204	\$5,385	\$4,406	\$0	\$0	\$0	IS	ISILON
861-0120	X200-36TB 12GB 2X10GESFP+2X1GE	\$49,306	24%	\$37,473	\$5,424	\$4,438	\$0	\$0	\$0	IS	ISILON
861-0120-R	R-X200 36TB 12GB SFP+	\$14,490	24%	\$11,012	\$1,594	\$1,304	\$0	\$0	\$0	IS	ISILON
861-0121	X200-11TB 200GBSSD 24GB 2X10GESFP+2X1GE	\$39,703	24%	\$30,174	\$4,367	\$3,573	\$0	\$0	\$0	IS	ISILON
861-0121-R	R-X200 11TB 24GB SFP+	\$11,789	24%	\$8,960	\$1,297	\$1,061	\$0	\$0	\$0	IS	ISILON
861-0122	X200-20TB 400GBSSD 24GB 2X10GESFP+2X1GE	\$50,398	24%	\$38,302	\$5,544	\$4,536	\$0	\$0	\$0	IS	ISILON
861-0122-R	R-X200 20TB 24GB SFP+	\$17,287	24%	\$13,138	\$1,902	\$1,556	\$0	\$0	\$0	IS	ISILON
861-0123	X200-12T+1.2T SSD/24G/2X10GE SFP+2X1GE	\$74,082	24%	\$56,302	\$8,149	\$6,667	\$0	\$0	\$0	IS	ISILON
861-0123-R	R-X200 12TB 24GB SFP+	\$27,740	24%	\$21,082	\$3,051	\$2,497	\$0	\$0	\$0	IS	ISILON
861-0124	X200-27TB 600GBSSD 24GB 2X10GESFP+2X1GE	\$62,168	24%	\$47,248	\$6,838	\$5,595	\$0	\$0	\$0	IS	ISILON
861-0125	S200-7.2TB 24GB 4X1GE	\$48,255	24%	\$36,674	\$5,308	\$4,343	\$0	\$0	\$0	IS	ISILON
861-0125-R	R-S200 7.2TB 24GB	\$11,940	24%	\$9,074	\$1,313	\$1,075	\$0	\$0	\$0	IS	ISILON
861-0126	S200-7.2TB 24GB 2X10GESFP+2X1GE	\$50,320	24%	\$38,243	\$5,535	\$4,529	\$0	\$0	\$0	IS	ISILON
861-0127	S200-6.9TB 200GBSSD 48GB 2X10GESFP+2X1GE	\$52,767	24%	\$40,103	\$5,804	\$4,749	\$0	\$0	\$0	IS	ISILON
861-0127-R	R-S200 6.9TB SFP+	\$16,698	24%	\$12,690	\$1,837	\$1,503	\$0	\$0	\$0	IS	ISILON
861-0128	S200-14.4TB 24GB 4X1GE	\$61,598	24%	\$46,814	\$6,776	\$5,544	\$0	\$0	\$0	IS	ISILON
861-0128-R	R-S200 14.4TB	\$15,374	24%	\$11,684	\$1,691	\$1,384	\$0	\$0	\$0	IS	ISILON
861-0129	S200-14.4TB 24GB 2X10GESFP+2X1GE	\$63,527	24%	\$48,281	\$6,988	\$5,717	\$0	\$0	\$0	IS	ISILON
861-0129-R	R-S200 14.4TB SFP+	\$16,022	24%	\$12,177	\$1,762	\$1,442	\$0	\$0	\$0	IS	ISILON
861-0130	S200-13.2TB 400GBSSD 48G 2X10GESFP+2X1GE	\$68,927	24%	\$52,385	\$7,582	\$6,203	\$0	\$0	\$0	IS	ISILON
861-0130-R	R-S200 13.2TB SFP+ OneFS 6.5.1	\$22,662	24%	\$17,223	\$2,493	\$2,040	\$0	\$0	\$0	IS	ISILON
A100-BACKUP	A100 Backup 4x8GFC 4x1GE	\$36,158	24%	\$27,480	\$3,977	\$3,254	\$0	\$0	\$0	IS	ISILON
A100-BACKUP-64	A100 Backup Accelerator 64GB 4X16GB	\$39,183	24%	\$29,779	\$4,310	\$3,526	\$0	\$0	\$0	IS	ISILON
A100-PERF-256	A100 Performance 256GB 2x10GE 4x1GE	\$42,750	24%	\$32,490	\$4,703	\$3,848	\$0	\$0	\$0	IS	ISILON
HD400-RACK-S17	HD400 PRERACK-354T+800G SSD/24G/2x10GE	\$224,921	24%	\$170,940	\$24,741	\$20,243	\$0	\$0	\$0	IS	ISILON
HD400-RACK-S18	HD400 PRERACK-354T+800G SSD/48G/2x10GE	\$227,392	24%	\$172,818	\$25,013	\$20,465	\$0	\$0	\$0	IS	ISILON
HD400-SATA-S17	HD400-354T+800G SSD/24G/2x10GE/2x1GE	\$224,921	24%	\$170,940	\$24,741	\$20,243	\$0	\$0	\$0	IS	ISILON
HD400-SATA-S18	HD400-354T+800G SSD/48G/2x10GE/2x1GE	\$227,392	24%	\$172,818	\$25,013	\$20,465	\$0	\$0	\$0	IS	ISILON
HD400-SATA-S18-HO	HD400-354T+800G SSD/48G/2x10GE 2x1GE/HO	\$149,475	24%	\$113,601	\$16,442	\$13,453	\$0	\$0	\$0	IS	ISILON
HD400-SATA-S39	HD400-354T+800G SSD 4kn/24G/2x10GE/2x1GE	\$224,921	24%	\$170,940	\$24,741	\$20,243	\$0	\$0	\$0	IS	ISILON
HD400-SATA-S40	HD400-354T+800G SSD 4kn/48G/2x10GE/2x1GE	\$227,392	24%	\$172,818	\$25,013	\$20,465	\$0	\$0	\$0	IS	ISILON
NL400-SAS-E01	NL400-108TB-SED/12G/4x1GE	\$115,472	24%	\$87,759	\$12,702	\$10,392	\$0	\$0	\$0	IS	ISILON
NL400-SAS-E02	NL400-108TB-SED/12G/2x10GE SFP 2x1GE	\$117,673	24%	\$89,431	\$12,944	\$10,591	\$0	\$0	\$0	IS	ISILON
NL400-SAS-E03	NL400-108TB-SED/24G/4x1GE	\$117,875	24%	\$89,585	\$12,966	\$10,609	\$0	\$0	\$0	IS	ISILON
NL400-SAS-E04	NL400-108TB-SED/24G/2x10GE SFP 2x1GE	\$120,155	24%	\$91,318	\$13,217	\$10,814	\$0	\$0	\$0	IS	ISILON
NL400-SAS-E05	NL400-108TB-SED/48G/4x1GE	\$119,490	24%	\$90,812	\$13,144	\$10,754	\$0	\$0	\$0	IS	ISILON
NL400-SAS-E06	NL400-108TB-SED/48G/2x10GE SFP 2x1GE	\$121,770	24%	\$92,545	\$13,395	\$10,959	\$0	\$0	\$0	IS	ISILON
NL400-SAS-E07	NL400-144TB-SED/12G/4x1GE	\$138,979	24%	\$105,624	\$15,288	\$12,508	\$0	\$0	\$0	IS	ISILON
NL400-SAS-E08	NL400-144TB-SED/12G/2x10GE SFP 2x1GE	\$140,382	24%	\$106,690	\$15,442	\$12,634	\$0	\$0	\$0	IS	ISILON
NL400-SAS-E09	NL400-144TB-SED/24G/4x1GE	\$140,410	24%	\$106,712	\$15,445	\$12,637	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
NL400-SAS-E10	NL400-144TB-SED/24G/2x10GE SFP 2x1GE	\$142,622	24%	\$108,393	\$15,688	\$12,836	\$0	\$0	\$0	IS	ISILON
NL400-SAS-E11	NL400-144TB-SED/48G/4x1GE	\$141,977	24%	\$107,903	\$15,617	\$12,778	\$0	\$0	\$0	IS	ISILON
NL400-SAS-E12	NL400-144TB-SED/48G/2x10GE SFP 2x1GE	\$144,188	24%	\$109,583	\$15,861	\$12,977	\$0	\$0	\$0	IS	ISILON
NL400-SAT-001	NL400-36T/24G/4x1GE	\$56,105	24%	\$42,640	\$6,172	\$5,049	\$0	\$0	\$0	IS	ISILON
NL400-SAT-002	NL400-36T/24G/2x10GE SFP+2x1GE	\$57,858	24%	\$43,972	\$6,364	\$5,207	\$0	\$0	\$0	IS	ISILON
NL400-SAT-003	NL400-36T/48G/4x1GE	\$57,347	24%	\$43,584	\$6,308	\$5,161	\$0	\$0	\$0	IS	ISILON
NL400-SAT-004	NL400-36T/48G/2x10GE SFP+2x1GE	\$59,101	24%	\$44,917	\$6,501	\$5,319	\$0	\$0	\$0	IS	ISILON
NL400-SAT-005	NL400-72T/24G/4x1GE	\$72,932	24%	\$55,428	\$8,023	\$6,564	\$0	\$0	\$0	IS	ISILON
NL400-SAT-006	NL400-72T/24G/2x10GE SFP+2x1GE	\$74,633	24%	\$56,721	\$8,210	\$6,717	\$0	\$0	\$0	IS	ISILON
NL400-SAT-007	NL400-72T/48G/4x1GE	\$74,137	24%	\$56,344	\$8,155	\$6,672	\$0	\$0	\$0	IS	ISILON
NL400-SAT-008	NL400-72T/48G/2x10GE SFP+2x1GE	\$75,838	24%	\$57,637	\$8,342	\$6,825	\$0	\$0	\$0	IS	ISILON
NL400-SAT-009	NL400-108T/24G/4x1GE	\$90,673	24%	\$68,911	\$9,974	\$8,161	\$0	\$0	\$0	IS	ISILON
NL400-SAT-010	NL400-108T/24G/2x10GE SFP+2x1GE	\$95,285	24%	\$72,417	\$10,481	\$8,576	\$0	\$0	\$0	IS	ISILON
NL400-SAT-011	NL400-108T/48G/4x1GE	\$91,915	24%	\$69,855	\$10,111	\$8,272	\$0	\$0	\$0	IS	ISILON
NL400-SAT-012	NL400-108T/48G/2x10GE SFP+2x1GE	\$96,566	24%	\$73,390	\$10,622	\$8,691	\$0	\$0	\$0	IS	ISILON
NL400-SAT-013	NL400-144T/12G/4x1GE	\$106,907	24%	\$81,249	\$11,760	\$9,622	\$0	\$0	\$0	IS	ISILON
NL400-SAT-014	NL400-144T/24G/4x1GE	\$108,008	24%	\$82,086	\$11,881	\$9,721	\$0	\$0	\$0	IS	ISILON
NL400-SAT-015	NL400-144T/24G/2x10GE SFP+2x1GE	\$116,600	24%	\$88,616	\$12,826	\$10,494	\$0	\$0	\$0	IS	ISILON
NL400-SAT-016	NL400-144T/48G/4x1GE	\$109,213	24%	\$83,002	\$12,013	\$9,829	\$0	\$0	\$0	IS	ISILON
NL400-SAT-017	NL400-144T/48G/2x10GE SFP+2x1GE	\$117,881	24%	\$89,590	\$12,967	\$10,609	\$0	\$0	\$0	IS	ISILON
NL400-SATA-E01	NL400-140T/800G SSD-SED/12G/2X10GE+2X1GE	\$181,561	24%	\$137,986	\$19,972	\$16,340	\$0	\$0	\$0	IS	ISILON
NL400-SATA-E02	NL400-140T/800G SSD-SED/12G/4x1GE	\$178,094	24%	\$135,351	\$19,590	\$16,028	\$0	\$0	\$0	IS	ISILON
NL400-SATA-E03	NL400-140T/800G SSD-SED/24G/2X10GE+2X1GE	\$182,673	24%	\$138,831	\$20,094	\$16,441	\$0	\$0	\$0	IS	ISILON
NL400-SATA-E04	NL400-140T/800G SSD-SED/24G/4x1GE	\$179,206	24%	\$136,197	\$19,713	\$16,129	\$0	\$0	\$0	IS	ISILON
NL400-SATA-E05	NL400-140T/800G SSD-SED/48G/2X10GE+2X1GE	\$185,715	24%	\$141,143	\$20,429	\$16,714	\$0	\$0	\$0	IS	ISILON
NL400-SATA-E06	NL400-140T/800G SSD-SED/48G/4x1GE	\$182,248	24%	\$138,508	\$20,047	\$16,402	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S01	NL400-120T+2.4T SSD/12G/4x1GE	\$181,620	24%	\$138,031	\$19,978	\$16,346	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S02	NL400-120T+2.4T SSD/12G/2x10GE SFP+2x1GE	\$183,659	24%	\$139,581	\$20,202	\$16,529	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S03	NL400-120T+2.4T SSD/24G/4x1GE	\$182,940	24%	\$139,034	\$20,123	\$16,465	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S04	NL400-120T+2.4T SSD/24G/2x10GE SFP+2x1GE	\$184,979	24%	\$140,584	\$20,348	\$16,648	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S05	NL400-120T+2.4T SSD/48G/4x1GE	\$184,385	24%	\$140,133	\$20,282	\$16,595	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S06	NL400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE	\$186,424	24%	\$141,682	\$20,507	\$16,778	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S41	NL400-102T+1.6T SSD/48G/2x10GE SFP+2x1GE	\$170,417	24%	\$129,517	\$18,746	\$15,338	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S45	NL400-210T+800G SSD/48G/2x10GE 2x1GE	\$161,750	24%	\$122,930	\$17,793	\$14,558	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S46	NL400-210T+800G SSD/48G/4x1GE	\$159,269	24%	\$121,044	\$17,520	\$14,334	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S47	NL400-210T+800G SSD/12G/2x10GE 2x1GE	\$157,480	24%	\$119,685	\$17,323	\$14,173	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S48	NL400-210T+800G SSD/12G/4x1GE	\$155,906	24%	\$118,489	\$17,150	\$14,032	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S49	NL400-210T+800G SSD/24G/2x10GE 2x1GE	\$159,993	24%	\$121,595	\$17,599	\$14,399	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S50	NL400-210T+800G SSD/24G/4x1GE	\$157,512	24%	\$119,709	\$17,326	\$14,176	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S51	NL400-140T+800G SSD/12G/4x1GE	\$136,995	24%	\$104,116	\$15,069	\$12,330	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S52	NL400-140T+800G SSD/12G/2x10GE 2x1GE	\$139,662	24%	\$106,143	\$15,363	\$12,570	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S53	NL400-140T+800G SSD/24G/4x1GE	\$137,851	24%	\$104,767	\$15,164	\$12,407	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S54	NL400-140T+800G SSD/24G/2x10GE 2x1GE	\$140,518	24%	\$106,794	\$15,457	\$12,647	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S55	NL400-140T+800G SSD/48G/4x1GE	\$140,190	24%	\$106,544	\$15,421	\$12,617	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S56	NL400-140T+800G SSD/48G/2x10GE 2x1GE	\$142,858	24%	\$108,572	\$15,714	\$12,857	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S57	NL400-105T+800G SSD/12G/4x1GE	\$131,029	24%	\$99,582	\$14,413	\$11,793	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S58	NL400-35T+800G SSD/12G/4x1GE	\$87,999	24%	\$66,879	\$9,680	\$7,920	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S59	NL400-35T+800G SSD/12G/2x10GE 2x1GE	\$90,623	24%	\$68,873	\$9,969	\$8,156	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S60	NL400-35T+800G SSD/24G/4x1GE	\$89,036	24%	\$67,667	\$9,794	\$8,013	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S61	NL400-35T+800G SSD/24G/2x10GE 2x1GE	\$91,661	24%	\$69,662	\$10,083	\$8,249	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S62	NL400-35T+800G SSD/48G/4x1GE	\$91,299	24%	\$69,387	\$10,043	\$8,217	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S63	NL400-105T+800G SSD/12G/2x10GE 2x1GE	\$124,346	24%	\$94,503	\$13,678	\$11,191	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S64	NL400-105T+800G SSD/24G/4x1GE	\$122,711	24%	\$93,260	\$13,498	\$11,044	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S65	NL400-105T+800G SSD/24G/2x10GE 2x1GE	\$125,416	24%	\$95,316	\$13,796	\$11,287	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S66	NL400-105T+800G SSD/48G/4x1GE	\$125,044	24%	\$95,033	\$13,755	\$11,254	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S67	NL400-105T+800G SSD/48G/2x10GE 2x1GE	\$127,749	24%	\$97,089	\$14,052	\$11,497	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S68	NL400-70T+800G SSD/12G/4x1GE	\$105,523	24%	\$80,197	\$11,608	\$9,497	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S69	NL400-70T+800G SSD/12G/2x10GE 2x1GE	\$108,229	24%	\$82,254	\$11,905	\$9,741	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S70	NL400-70T+800G SSD/24G/4x1GE	\$106,593	24%	\$81,011	\$11,725	\$9,593	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S71	NL400-70T+800G SSD/24G/2x10GE 2x1GE	\$109,298	24%	\$83,066	\$12,023	\$9,837	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S72	NL400-70T+800G SSD/48G/4x1GE	\$108,926	24%	\$82,784	\$11,982	\$9,803	\$0	\$0	\$0	IS	ISILON
NL400-SAT-S73	NL400-70T+800G SSD/48G/2x10GE 2x1GE	\$111,631	24%	\$84,840	\$12,279	\$10,047	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
NL410-SAT-002	NL410-72T/24G/2x10GE 2x1GE	\$74,633	24%	\$56,721	\$8,210	\$6,717	\$0	\$0	\$0	IS	ISILON
NL410-SAT-003	NL410-72T/48G/2x10GE 2x1GE	\$75,838	24%	\$57,637	\$8,342	\$6,825	\$0	\$0	\$0	IS	ISILON
NL410-SAT-003-HO	NL410-72T/48G/2x10GE 2x1GE/HO	\$48,000	24%	\$36,480	\$5,280	\$4,320	\$0	\$0	\$0	IS	ISILON
NL410-SAT-005	NL410-144T/24G/2x10GE 2x1GE	\$109,709	24%	\$83,379	\$12,068	\$9,874	\$0	\$0	\$0	IS	ISILON
NL410-SAT-006	NL410-144T/48G/2x10GE 2x1GE	\$110,914	24%	\$84,295	\$12,201	\$9,982	\$0	\$0	\$0	IS	ISILON
NL410-SAT-006-HO	NL410-144T/48G/2x10GE 2x1GE/HO	\$56,005	24%	\$42,564	\$6,161	\$5,040	\$0	\$0	\$0	IS	ISILON
NL410-SAT-008	NL410-36T/24G/2x10GE 2x1GE	\$57,858	24%	\$43,972	\$6,364	\$5,207	\$0	\$0	\$0	IS	ISILON
NL410-SAT-009	NL410-36T/48G/2x10GE 2x1GE	\$59,101	24%	\$44,917	\$6,501	\$5,319	\$0	\$0	\$0	IS	ISILON
NL410-SAT-009-HO	NL410-36T/48G/2x10GE 2x1GE/HO	\$44,825	24%	\$34,067	\$4,931	\$4,034	\$0	\$0	\$0	IS	ISILON
NL410-SAT-011	NL410-108T/24G/2x10GE 2x1GE	\$92,427	24%	\$70,245	\$10,167	\$8,318	\$0	\$0	\$0	IS	ISILON
NL410-SAT-012	NL410-108T/48G/2x10GE 2x1GE	\$93,669	24%	\$71,188	\$10,304	\$8,430	\$0	\$0	\$0	IS	ISILON
NL410-SAT-012-HO	NL410-108T/48G/2x10GE 2x1GE/HO	\$54,201	24%	\$41,193	\$5,962	\$4,878	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E02	NL410-144T SED/24G/2x10GE 2x1GE	\$142,622	24%	\$108,393	\$15,688	\$12,836	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E03	NL410-144T SED/48G/2x10GE 2x1GE	\$144,188	24%	\$109,583	\$15,861	\$12,977	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E04	INA NL410-140T+800G SSD-SED/12G/2x10GE	\$181,561	24%	\$137,986	\$19,972	\$16,340	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E05	NL410-140T+800G SSD-SED/24G/2x10GE 2x1GE	\$182,673	24%	\$138,831	\$20,094	\$16,441	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E06	NL410-140T+800G SSD-SED/48G/2x10GE 2x1GE	\$185,715	24%	\$141,143	\$20,429	\$16,714	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E08	NL410-108T SED/24G/2x10GE 2x1GE	\$120,155	24%	\$91,318	\$13,217	\$10,814	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E09	NL410-108T SED/48G/2x10GE 2x1GE	\$121,770	24%	\$92,545	\$13,395	\$10,959	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E11	NL410-105T+800G SSD-SED/24G/2x10GE 2x1GE	\$163,041	24%	\$123,911	\$17,935	\$14,674	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E12	NL410-105T+800G SSD-SED/48G/2x10GE 2x1GE	\$166,073	24%	\$126,215	\$18,268	\$14,947	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E31	NL410-210T+800G SSD-SED/24G/2x10GE 2x1GE	\$207,990	24%	\$158,072	\$22,879	\$18,719	\$0	\$0	\$0	IS	ISILON
NL410-SAT-E32	NL410-210T+800G SSD-SED/48G/2x10GE 2x1GE	\$210,275	24%	\$159,809	\$23,130	\$18,925	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S02	NL410-90T+2.4T SSD/24G/2x10GE 2x1GE	\$170,242	24%	\$129,384	\$18,727	\$15,322	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S03	NL410-90T+2.4T SSD/48G/2x10GE 2x1GE	\$172,673	24%	\$131,231	\$18,994	\$15,541	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S05	NL410-140T+800G SSD/24G/2x10GE 2x1GE	\$140,518	24%	\$106,794	\$15,457	\$12,647	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S06	NL410-140T+800G SSD/48G/2x10GE 2x1GE	\$142,697	24%	\$108,450	\$15,697	\$12,843	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S06-HO	NL410-140T+800G SSD/48G/2x10GE 2x1GE/HO	\$70,505	24%	\$53,584	\$7,756	\$6,345	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S08	NL410-210T+800G SSD/24G/2x10GE 2x1GE	\$159,993	24%	\$121,595	\$17,599	\$14,399	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S09	NL410-210T+800G SSD/48G/2x10GE 2x1GE	\$161,750	24%	\$122,930	\$17,793	\$14,558	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S09-HO	NL410-210T+800G SSD/48G/2x10GE 2x1GE/HO	\$95,269	24%	\$72,404	\$10,480	\$8,574	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S11	NL410-280T+1.6T SSD/24G/2x10GE 2x1GE	\$191,991	24%	\$145,913	\$21,119	\$17,279	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S12	NL410-280T+1.6T SSD/48G/2x10GE 2x1GE	\$194,100	24%	\$147,516	\$21,351	\$17,469	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S14	NL410-120T+2.4T SSD/24G/2x10GE 2x1GE	\$184,979	24%	\$140,584	\$20,348	\$16,648	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S15	NL410-120T+2.4T SSD/48G/2x10GE 2x1GE	\$186,424	24%	\$141,682	\$20,507	\$16,778	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S16	NL410-35T+800G SSD/48G/2x10GE 2x1GE	\$89,171	24%	\$67,770	\$9,809	\$8,025	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S17	NL410-140T+400G SSD/24G/2x10GE 2x1GE	\$124,903	24%	\$94,926	\$13,739	\$11,241	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S18	NL410-140T+400G SSD/48G/2x10GE 2x1GE	\$126,537	24%	\$96,168	\$13,919	\$11,388	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S18-HO	NL410-140T+400G SSD/48G/2x10GE 2x1GE/HO	\$63,557	24%	\$48,303	\$6,991	\$5,720	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S20	NL410-34T+800G SSD/24G/2x10GE 2x1GE	\$97,505	24%	\$74,104	\$10,726	\$8,775	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S21	NL410-34T+800G SSD/48G/2x10GE 2x1GE	\$99,951	24%	\$75,963	\$10,995	\$8,996	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S22	NL410-68T+1.6T SSD/48G/2x10GE 2x1GE	\$133,617	24%	\$101,549	\$14,698	\$12,026	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S23	NL410-102T+1.6T SSD/48G/2x10GE 2x1GE	\$170,417	24%	\$129,517	\$18,746	\$15,338	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S24	NL410-136T+800G SSD/24G/2x10GE 2x1GE	\$152,348	24%	\$115,784	\$16,758	\$13,711	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S25	NL410-136T+800G SSD/48G/2x10GE 2x1GE	\$151,735	24%	\$115,319	\$16,691	\$13,656	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S26	NL410-66T+1.2T SSD/48G/2x10GE 2x1GE	\$122,976	24%	\$93,462	\$13,527	\$11,068	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S27	NL410-132T+2.4T SSD/48G/2x10GE 2x1GE	\$182,523	24%	\$138,717	\$20,078	\$16,427	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S29	NL410-64T+1.6T SSD/24G/2x10GE 2x1GE	\$133,084	24%	\$101,144	\$14,639	\$11,978	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S30	NL410-64T+1.6T SSD/48G/2x10GE 2x1GE	\$135,456	24%	\$102,947	\$14,900	\$12,191	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S31	NL410-96T+1.6T SSD/24G/2x10GE 2x1GE	\$151,794	24%	\$115,363	\$16,697	\$13,661	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S33	NL410-128T+3.2T SSD/24G/2x10GE 2x1GE	\$206,095	24%	\$156,632	\$22,670	\$18,549	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S34	NL410-128T+3.2T SSD/48G/2x10GE 2x1GE	\$212,942	24%	\$161,836	\$23,424	\$19,165	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S37	NL410-70T+400G SSD/24G/2x10GE 2x1GE	\$89,817	24%	\$68,261	\$9,880	\$8,084	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S38	NL410-70T+400G SSD/48G/2x10GE 2x1GE	\$91,244	24%	\$69,345	\$10,037	\$8,212	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S38-HO	NL410-70T+400G SSD/48G/2x10GE 2x1GE/HO	\$55,410	24%	\$42,112	\$6,095	\$4,987	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S40	NL410-35T+200G SSD/24G/2x10GE 2x1GE	\$69,536	24%	\$52,847	\$7,649	\$6,258	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S41	NL410-35T+200G SSD/48G/2x10GE 2x1GE	\$70,773	24%	\$53,787	\$7,785	\$6,370	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S41-HO	NL410-35T+200G SSD/48G/2x10GE 2x1GE/HO	\$48,438	24%	\$36,813	\$5,328	\$4,359	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S42	NL410-105T+800G SSD/24G/2x10GE 2x1GE	\$125,416	24%	\$95,316	\$13,796	\$11,287	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S43	NL410-105T+800G SSD/48G/2x10GE 2x1GE	\$127,749	24%	\$97,089	\$14,052	\$11,497	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S43-HO	NL410-105T+800G SSD/48G/2x10GE 2x1GE/HO	\$68,701	24%	\$52,213	\$7,557	\$6,183	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S44	NL410-210T+800G SSD 4kn/24G/2x10GE 2x1GE	\$159,993	24%	\$121,595	\$17,599	\$14,399	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Net Price					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
NL410-SAT-S45	NL410-210T+800G SSD 4kn/48G/2x10GE 2x1GE	\$161,750	24%	\$122,930	\$17,793	\$14,558	\$0	\$0	\$0	IS	ISILON
NL410-SAT-S47	NL410-35T+800G SSD/24G/2x10GE 2x1GE	\$87,814	24%	\$66,739	\$9,660	\$7,903	\$0	\$0	\$0	IS	ISILON
NL820-0006	NL400 GNA ENABLER KIT 2 X 800GB	\$69,722	24%	\$52,989	\$7,669	\$6,275	\$0	\$0	\$0	IS	ISILON
NL820-0068	Field Upgrade Kit,3.5in,1x800GB SED SSD	\$46,182	24%	\$35,098	\$5,080	\$4,156	\$0	\$0	\$0	IS	ISILON
NL820-0069	Field Upgrade Kit,3.5in,2x800GB SED SSD	\$90,639	24%	\$68,886	\$9,970	\$8,158	\$0	\$0	\$0	IS	ISILON
NL820-0070	Field Upgrade Kit,3.5in,3x800GB SED SSD	\$136,229	24%	\$103,534	\$14,985	\$12,261	\$0	\$0	\$0	IS	ISILON
NL820-0071	Field Upgrade Kit,3.5in,4x800GB SED SSD	\$156,802	24%	\$119,170	\$17,248	\$14,112	\$0	\$0	\$0	IS	ISILON
S200-SAS-001	S200-7.2T/48G/4x1GE	\$50,689	24%	\$38,524	\$5,576	\$4,562	\$0	\$0	\$0	IS	ISILON
S200-SAS-002	S200-7.2T/48G/2x10GE SFP+2x1GE	\$52,613	24%	\$39,986	\$5,787	\$4,735	\$0	\$0	\$0	IS	ISILON
S200-SAS-003	S200-7.2T/96G/4x1GE	\$52,982	24%	\$40,266	\$5,828	\$4,768	\$0	\$0	\$0	IS	ISILON
S200-SAS-004	S200-7.2T/96G/2x10GE SFP+2x1GE	\$54,905	24%	\$41,728	\$6,040	\$4,941	\$0	\$0	\$0	IS	ISILON
S200-SAS-005	S200-14.4T/48G/4x1GE	\$63,583	24%	\$48,323	\$6,994	\$5,722	\$0	\$0	\$0	IS	ISILON
S200-SAS-006	S200-14.4T/48G/2x10GE SFP+2x1GE	\$65,506	24%	\$49,785	\$7,206	\$5,896	\$0	\$0	\$0	IS	ISILON
S200-SAS-007	S200-14.4T/96G/4x1GE	\$65,875	24%	\$50,065	\$7,246	\$5,929	\$0	\$0	\$0	IS	ISILON
S200-SAS-008	S200-14.4T/96G/2x10GE SFP+2x1GE	\$67,799	24%	\$51,527	\$7,458	\$6,102	\$0	\$0	\$0	IS	ISILON
S200-SAS-013	S200-21.6T/96G/4x1GE	\$79,759	24%	\$60,617	\$8,773	\$7,178	\$0	\$0	\$0	IS	ISILON
S200-SAS-014	S200-21.6T/96G/2x10GE SFP+2x1GE	\$81,683	24%	\$62,079	\$8,985	\$7,351	\$0	\$0	\$0	IS	ISILON
S200-SAS-015	S200-21.6T/24G/4x1GE	\$76,104	24%	\$57,839	\$8,371	\$6,849	\$0	\$0	\$0	IS	ISILON
S200-SAS-016	S200-21.6T/24G/2x10GE SFP+2x1GE	\$78,028	24%	\$59,301	\$8,583	\$7,023	\$0	\$0	\$0	IS	ISILON
S200-SAS-017	S200-21.6T/48G/4x1GE	\$77,467	24%	\$58,875	\$8,521	\$6,972	\$0	\$0	\$0	IS	ISILON
S200-SAS-018	S200-21.6T/48G/2x10GE SFP+2x1GE	\$79,391	24%	\$60,337	\$8,733	\$7,145	\$0	\$0	\$0	IS	ISILON
S200-SAS-019	S200-28.8T/48G/2x10GE SFP+2x1GE	\$91,801	24%	\$69,769	\$10,098	\$8,262	\$0	\$0	\$0	IS	ISILON
S200-SAS-020	S200-28.8T/96G/2x10GE SFP+2x1GE	\$95,508	24%	\$72,586	\$10,506	\$8,596	\$0	\$0	\$0	IS	ISILON
S200-SAS-S01	S200-6.9T+200G SSD/24G/4x1GE	\$50,215	24%	\$38,163	\$5,524	\$4,519	\$0	\$0	\$0	IS	ISILON
S200-SAS-S02	S200-6.9T+200G SSD/24G/2x10GE SFP+2x1GE	\$51,975	24%	\$39,501	\$5,717	\$4,678	\$0	\$0	\$0	IS	ISILON
S200-SAS-S03	S200-6.9T+200G SSD/48G/4x1GE	\$51,462	24%	\$39,111	\$5,661	\$4,632	\$0	\$0	\$0	IS	ISILON
S200-SAS-S04	S200-6.9T+200G SSD/96G/4x1GE	\$53,559	24%	\$40,705	\$5,891	\$4,820	\$0	\$0	\$0	IS	ISILON
S200-SAS-S05	S200-6.9T+200G SSD/96G/2x10GE SFP+2x1GE	\$55,320	24%	\$42,043	\$6,085	\$4,979	\$0	\$0	\$0	IS	ISILON
S200-SAS-S06	S200-5.4T+1.2T SSD/24G/4x1GE	\$75,281	24%	\$57,214	\$8,281	\$6,775	\$0	\$0	\$0	IS	ISILON
S200-SAS-S07	S200-5.4T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$77,112	24%	\$58,605	\$8,482	\$6,940	\$0	\$0	\$0	IS	ISILON
S200-SAS-S08	S200-5.4T+1.2T SSD/48G/4x1GE	\$76,477	24%	\$58,123	\$8,412	\$6,883	\$0	\$0	\$0	IS	ISILON
S200-SAS-S09	S200-5.4T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$78,308	24%	\$59,514	\$8,614	\$7,048	\$0	\$0	\$0	IS	ISILON
S200-SAS-S10	S200-5.4T+1.2T SSD/96G/4x1GE	\$78,206	24%	\$59,437	\$8,603	\$7,039	\$0	\$0	\$0	IS	ISILON
S200-SAS-S11	S200-5.4T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$79,966	24%	\$60,774	\$8,796	\$7,197	\$0	\$0	\$0	IS	ISILON
S200-SAS-S12	S200-13.2T+400G SSD/24G/4x1GE	\$66,210	24%	\$50,320	\$7,283	\$5,959	\$0	\$0	\$0	IS	ISILON
S200-SAS-S13	S200-13.2T+400G SSD/24G/2x10GE SFP+2x1GE	\$67,970	24%	\$51,657	\$7,477	\$6,117	\$0	\$0	\$0	IS	ISILON
S200-SAS-S14	S200-13.2T+400G SSD/48G/4x1GE	\$67,457	24%	\$51,267	\$7,420	\$6,071	\$0	\$0	\$0	IS	ISILON
S200-SAS-S15	S200-13.2T+400G SSD/96G/4x1GE	\$69,554	24%	\$52,861	\$7,651	\$6,260	\$0	\$0	\$0	IS	ISILON
S200-SAS-S16	S200-10.8T+1.2T SSD/24G/4x1GE	\$84,488	24%	\$64,211	\$9,294	\$7,604	\$0	\$0	\$0	IS	ISILON
S200-SAS-S17	S200-10.8T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$86,248	24%	\$65,548	\$9,487	\$7,762	\$0	\$0	\$0	IS	ISILON
S200-SAS-S18	S200-10.8T+1.2T SSD/48G/4x1GE	\$85,735	24%	\$65,159	\$9,431	\$7,716	\$0	\$0	\$0	IS	ISILON
S200-SAS-S19	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$87,495	24%	\$66,496	\$9,624	\$7,875	\$0	\$0	\$0	IS	ISILON
S200-SAS-S20	S200-10.8T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$89,593	24%	\$68,091	\$9,855	\$8,063	\$0	\$0	\$0	IS	ISILON
S200-SAS-S21	S200-5.5T+200G SSD/24G/2x10GE SFP+2x1GE	\$99,562	24%	\$75,667	\$10,952	\$8,961	\$0	\$0	\$0	IS	ISILON
S200-SAS-S22	S200-6.9T+200G SSD/24G/2x10GE SFP+2x1GE	\$100,713	24%	\$76,542	\$11,078	\$9,064	\$0	\$0	\$0	IS	ISILON
S200-SAS-S23	S200-6.9T+200G SSD/48G/2x10GE SFP+2x1GE	\$100,189	24%	\$76,144	\$11,021	\$9,017	\$0	\$0	\$0	IS	ISILON
S200-SAS-S24	S200-6.9T+200G SSD/48G/2x1GE	\$105,140	24%	\$79,906	\$11,565	\$9,463	\$0	\$0	\$0	IS	ISILON
S200-SAS-S25	S200-13.2T+400G SSD/48G/2x10GE SFP+2x1GE	\$102,330	24%	\$77,771	\$11,256	\$9,210	\$0	\$0	\$0	IS	ISILON
S200-SAS-S26	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$104,126	24%	\$79,136	\$11,454	\$9,371	\$0	\$0	\$0	IS	ISILON
S200-SAS-S27	S200-19.8T+400G SSD/24G/4x1GE	\$77,841	24%	\$59,159	\$8,563	\$7,006	\$0	\$0	\$0	IS	ISILON
S200-SAS-S28	S200-19.8T+400G SSD/24G/2x10GE SFP+2x1GE	\$79,602	24%	\$60,498	\$8,756	\$7,164	\$0	\$0	\$0	IS	ISILON
S200-SAS-S29	S200-19.8T+400G SSD/48G/4x1GE	\$79,088	24%	\$60,107	\$8,700	\$7,118	\$0	\$0	\$0	IS	ISILON
S200-SAS-S30	S200-19.8T+400G SSD/48G/2x10GE SFP+2x1GE	\$80,849	24%	\$61,445	\$8,893	\$7,276	\$0	\$0	\$0	IS	ISILON
S200-SAS-S31	S200-19.8T+400G SSD/96G/4x1GE	\$81,186	24%	\$61,701	\$8,930	\$7,307	\$0	\$0	\$0	IS	ISILON
S200-SAS-S32	S200-19.8T+400G SSD/96G/2x10GE SFP+2x1GE	\$82,946	24%	\$63,039	\$9,124	\$7,465	\$0	\$0	\$0	IS	ISILON
S200-SAS-S33	S200-18.9T+1.2T SSD/24G/4x1GE	\$97,014	24%	\$73,731	\$10,672	\$8,731	\$0	\$0	\$0	IS	ISILON
S200-SAS-S34	S200-18.9T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$98,855	24%	\$75,130	\$10,874	\$8,897	\$0	\$0	\$0	IS	ISILON
S200-SAS-S35	S200-18.9T+1.2T SSD/48G/4x1GE	\$98,294	24%	\$74,703	\$10,812	\$8,846	\$0	\$0	\$0	IS	ISILON
S200-SAS-S36	S200-18.9T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$100,135	24%	\$76,103	\$11,015	\$9,012	\$0	\$0	\$0	IS	ISILON
S200-SAS-S37	S200-18.9T+1.2T SSD/96G/4x1GE	\$100,521	24%	\$76,396	\$11,057	\$9,047	\$0	\$0	\$0	IS	ISILON
S200-SAS-S38	S200-18.9T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$102,361	24%	\$77,794	\$11,260	\$9,212	\$0	\$0	\$0	IS	ISILON
S200-SAS-S39	S200-13.2T+800G SSD/48G/2x10GE SFP+2x1GE	\$91,012	24%	\$69,169	\$10,011	\$8,191	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC) Net Price	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
S200-SAS-S40	S200-16.2T+2.4T SSD/48G/2x10GE SFP+2x1GE	\$145,651	24%	\$110,695	\$16,022	\$13,109	\$0	\$0	\$0	IS	ISILON
S200-SAS-S41	S200-13.2T 800G SSD/48G/4x1GE	\$75,998	24%	\$57,758	\$8,360	\$6,840	\$0	\$0	\$0	IS	ISILON
S200-SAS-S42	S200-13.2T 800G SSD/24G/4x1GE	\$74,751	24%	\$56,811	\$8,223	\$6,728	\$0	\$0	\$0	IS	ISILON
S200-SAS-S43	S200-13.2T 800G SSD/24G/2x10GE SFP 2x1GE	\$76,511	24%	\$58,148	\$8,416	\$6,886	\$0	\$0	\$0	IS	ISILON
S200-SAS-S44	S200-13.2T 800G SSD/96G/4x1GE	\$78,096	24%	\$59,353	\$8,591	\$7,029	\$0	\$0	\$0	IS	ISILON
S200-SAS-S45	S200-13.2T 800G SSD/96G/2x10GE SFP 2x1GE	\$79,856	24%	\$60,691	\$8,784	\$7,187	\$0	\$0	\$0	IS	ISILON
S200-SAS-S46	S200-16.2T 2.4T SSD/48G/4x1GE	\$122,600	24%	\$93,176	\$13,486	\$11,034	\$0	\$0	\$0	IS	ISILON
S200-SAS-S47	S200-16.2T 2.4T SSD/24G/4x1GE	\$121,322	24%	\$92,205	\$13,345	\$10,919	\$0	\$0	\$0	IS	ISILON
S200-SAS-S48	S200-16.2T 2.4T SSD/24G/2x10GE SFP 2x1GE	\$123,162	24%	\$93,603	\$13,548	\$11,085	\$0	\$0	\$0	IS	ISILON
S200-SAS-S49	S200-16.2T 2.4T SSD/96G/4x1GE	\$124,818	24%	\$94,862	\$13,730	\$11,234	\$0	\$0	\$0	IS	ISILON
S200-SAS-S50	S200-16.2T 2.4T SSD/96G/2x10GE SFP 2x1GE	\$126,656	24%	\$96,259	\$13,932	\$11,399	\$0	\$0	\$0	IS	ISILON
S200-SAS-S51	S200-10.8TB/2.4 TB/96G/4x1GE	\$121,122	24%	\$92,053	\$13,323	\$10,901	\$0	\$0	\$0	IS	ISILON
S200-SAS-S52	S200-13.2T/1.6T SSD/48G/2x10GE SFP 2X1GE	\$98,991	24%	\$75,233	\$10,889	\$8,909	\$0	\$0	\$0	IS	ISILON
S200-SAS-S53	S200-26.4T/1.6T SSD/48G/4x1GE	\$130,542	24%	\$99,212	\$14,360	\$11,749	\$0	\$0	\$0	IS	ISILON
S200-SAS-S54	S200-26.4T/1.6T SSD/48G/2x10GE SFP 2x1GE	\$132,503	24%	\$100,702	\$14,575	\$11,925	\$0	\$0	\$0	IS	ISILON
S200-SAS-S55	S200-13.2T/1.6T SSD/48G/4X1GE	\$97,031	24%	\$73,744	\$10,673	\$8,733	\$0	\$0	\$0	IS	ISILON
S200-SAS-S56	S200-26.4T/1.6T SSD/96G/2x10GE SFP 2x1GE	\$136,210	24%	\$103,520	\$14,983	\$12,259	\$0	\$0	\$0	IS	ISILON
S200-SAS-S57	S200-25.2T/2.4T SSD/96G/2x10GE SFP 2x1GE	\$150,536	24%	\$114,407	\$16,559	\$13,548	\$0	\$0	\$0	IS	ISILON
S200-SAS-S58	S200-24T/3.2T SSD/96G/2x10GE SFP 2x1GE	\$164,862	24%	\$125,295	\$18,135	\$14,838	\$0	\$0	\$0	IS	ISILON
S200-SAS-S59	S200-26.4T/800G SSD/48G/2x10GE 2x1GE	\$106,084	24%	\$80,624	\$11,669	\$9,548	\$0	\$0	\$0	IS	ISILON
S200-SAS-S60	S200-6.9T/800GB SSD/48G/2x10GE/2x1GE	\$66,005	24%	\$50,164	\$7,261	\$5,940	\$0	\$0	\$0	IS	ISILON
S200-SAS-S61	S200-6.9T/800GB SSD/96G/2x10GE/2x1GE	\$69,396	24%	\$52,741	\$7,634	\$6,246	\$0	\$0	\$0	IS	ISILON
S200-SAS-S62	S200-13.8T/800GB SSD/48G/2x10GE/2x1GE	\$77,221	24%	\$58,688	\$8,494	\$6,950	\$0	\$0	\$0	IS	ISILON
S200-SAS-S63	S200-13.8T/800GB SSD/96G/2x10GE/2x1GE	\$80,612	24%	\$61,265	\$8,867	\$7,255	\$0	\$0	\$0	IS	ISILON
S200-SAS-S64	S200-20.7T/800GB SSD/48G/2x10GE/2x1GE	\$83,014	24%	\$63,091	\$9,132	\$7,471	\$0	\$0	\$0	IS	ISILON
S200-SAS-S65	S200-20.7T/800GB SSD/96G/2x10GE/2x1GE	\$86,323	24%	\$65,605	\$9,496	\$7,769	\$0	\$0	\$0	IS	ISILON
S200-SAS-S66	S200-19.8T/1.6T SSD/48G/2x10GE/2x1GE	\$97,345	24%	\$73,982	\$10,708	\$8,761	\$0	\$0	\$0	IS	ISILON
S200-SAS-S67	S200-19.8T/1.6T SSD/96G/2x10GE/2x1GE	\$100,654	24%	\$76,497	\$11,072	\$9,059	\$0	\$0	\$0	IS	ISILON
S200-SAS-S68	S200-27.6T/800GB SSD/48G/2x10GE/2x1GE	\$106,392	24%	\$80,858	\$11,703	\$9,575	\$0	\$0	\$0	IS	ISILON
S200-SAS-S69	S200-27.6T/800GB SSD/96G/2x10GE/2x1GE	\$110,037	24%	\$83,628	\$12,104	\$9,903	\$0	\$0	\$0	IS	ISILON
S200-SAS-S70	S200-13.2T/1.6T SSD/96G/2x10GE/2x1GE	\$101,342	24%	\$77,020	\$11,148	\$9,121	\$0	\$0	\$0	IS	ISILON
S200-SSD-007	S200-4.8T/24G/4x1GE	\$166,839	24%	\$126,798	\$18,352	\$15,016	\$0	\$0	\$0	IS	ISILON
S200-SSD-008	S200-4.8T/24G/2x10GE SFP+2x1GE	\$168,691	24%	\$128,205	\$18,556	\$15,182	\$0	\$0	\$0	IS	ISILON
S200-SSD-009	S200-4.8T/48G/4x1GE	\$168,151	24%	\$127,795	\$18,497	\$15,134	\$0	\$0	\$0	IS	ISILON
S200-SSD-010	S200-4.8T/48G/2x10GE SFP+2x1GE	\$170,002	24%	\$129,202	\$18,700	\$15,300	\$0	\$0	\$0	IS	ISILON
S200-SSD-011	S200-4.8T/96G/4x1GE	\$170,357	24%	\$129,471	\$18,739	\$15,332	\$0	\$0	\$0	IS	ISILON
S200-SSD-012	S200-4.8T/96G/2x10GE SFP+2x1GE	\$172,209	24%	\$130,879	\$18,943	\$15,499	\$0	\$0	\$0	IS	ISILON
S210-SAS-001	S210-7.2TB/32G/2x10GE+2x1GE	\$55,968	24%	\$42,536	\$6,156	\$5,037	\$0	\$0	\$0	IS	ISILON
S210-SAS-002	S210-7.2TB/64G/2x10GE+2x1GE	\$58,203	24%	\$44,234	\$6,402	\$5,238	\$0	\$0	\$0	IS	ISILON
S210-SAS-003	S210-14.4TB/32G/2x10GE+2x1GE	\$68,704	24%	\$52,215	\$7,557	\$6,183	\$0	\$0	\$0	IS	ISILON
S210-SAS-004	S210-14.4TB/64G/2x10GE+2x1GE	\$71,328	24%	\$54,209	\$7,846	\$6,420	\$0	\$0	\$0	IS	ISILON
S210-SAS-005	S210-21.6TB/64G/2x10GE+2x1GE	\$83,287	24%	\$63,298	\$9,162	\$7,496	\$0	\$0	\$0	IS	ISILON
S210-SAS-006	S210-21.6TB/128G/2x10GE+2x1GE	\$88,380	24%	\$67,169	\$9,722	\$7,954	\$0	\$0	\$0	IS	ISILON
S210-SAS-007	S210-21.6TB/256G/2x10GE+2x1GE	\$100,021	24%	\$76,016	\$11,002	\$9,002	\$0	\$0	\$0	IS	ISILON
S210-SAS-008	S210-28.8TB/64G/2x10GE+2x1GE	\$99,704	24%	\$75,775	\$10,967	\$8,973	\$0	\$0	\$0	IS	ISILON
S210-SAS-009	S210-28.8TB/128G/2x10GE+2x1GE	\$104,797	24%	\$79,646	\$11,528	\$9,432	\$0	\$0	\$0	IS	ISILON
S210-SAS-010	S210-28.8TB/256G/2x10GE+2x1GE	\$116,438	24%	\$88,493	\$12,808	\$10,479	\$0	\$0	\$0	IS	ISILON
S210-SAS-011	S210-14.4T/128G/2x10GE/2x1GE	\$79,341	24%	\$60,299	\$8,728	\$7,141	\$0	\$0	\$0	IS	ISILON
S210-SAS-012	S210-14.4T/256G/2x10GE/2x1GE	\$90,810	24%	\$69,016	\$9,989	\$8,173	\$0	\$0	\$0	IS	ISILON
S210-SAS-013	S210-7.2T/128G/2x10GE/2x1GE	\$65,992	24%	\$50,154	\$7,259	\$5,939	\$0	\$0	\$0	IS	ISILON
S210-SAS-014	S210-7.2T/256G/2x10GE/2x1GE	\$77,166	24%	\$58,646	\$8,488	\$6,945	\$0	\$0	\$0	IS	ISILON
S210-SAS-E01	S210-21.6T SED/64G/2x10GE+2x1GE	\$100,017	24%	\$76,013	\$11,002	\$9,002	\$0	\$0	\$0	IS	ISILON
S210-SAS-E02	S210-21.6T SED/128G/2x10GE+2x1GE	\$105,932	24%	\$80,508	\$11,653	\$9,534	\$0	\$0	\$0	IS	ISILON
S210-SAS-E03	S210-21.6T SED/256G/2x10GE+2x1GE	\$119,452	24%	\$90,784	\$13,140	\$10,751	\$0	\$0	\$0	IS	ISILON
S210-SAS-E04	S210-20.7T+800G SSD-SED/64G/2x10GE+2x1GE	\$119,270	24%	\$90,645	\$13,120	\$10,734	\$0	\$0	\$0	IS	ISILON
S210-SAS-E05	S210-20.7T+800G SSD-SED/128G/2x10GE2x1GE	\$125,383	24%	\$95,291	\$13,792	\$11,284	\$0	\$0	\$0	IS	ISILON
S210-SAS-E06	S210-20.7T+800G SSD-SED/256G/2x10GE2x1GE	\$139,352	24%	\$105,908	\$15,329	\$12,542	\$0	\$0	\$0	IS	ISILON
S210-SAS-E07	S210-19.8T+1.6T SSD-SED/64G/2x10GE+2x1GE	\$139,775	24%	\$106,229	\$15,375	\$12,580	\$0	\$0	\$0	IS	ISILON
S210-SAS-E08	S210-19.8T+1.6T SSD-SED/128G/2x10G+2x1GE	\$145,887	24%	\$110,874	\$16,048	\$13,130	\$0	\$0	\$0	IS	ISILON
S210-SAS-E09	S210-19.8T+1.6T SSD-SED/256G/2x10G+2x1GE	\$159,856	24%	\$121,491	\$17,584	\$14,387	\$0	\$0	\$0	IS	ISILON
S210-SAS-S01	S210-13.2T/1.6T SSD/64G/2x10GE 2x1GE	\$106,386	24%	\$80,853	\$11,702	\$9,575	\$0	\$0	\$0	IS	ISILON
S210-SAS-S02	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE	\$123,120	24%	\$93,571	\$13,543	\$11,081	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
S210-SAS-S03	S210-6.9TB+400GB SSD/32G/2x10GE+2x1GE	\$66,158	24%	\$50,280	\$7,277		\$5,954	\$0	\$0	\$0	IS	ISILON
S210-SAS-S04	S210-6.9TB+400GB SSD/64G/2x10GE+2x1GE	\$68,465	24%	\$52,033	\$7,531		\$6,162	\$0	\$0	\$0	IS	ISILON
S210-SAS-S05	S210-6.9TB+800GB SSD/32G/2x10GE+2x1GE	\$70,270	24%	\$53,405	\$7,730		\$6,324	\$0	\$0	\$0	IS	ISILON
S210-SAS-S06	S210-6.9TB+800GB SSD/64G/2x10GE+2x1GE	\$72,679	24%	\$55,236	\$7,995		\$6,541	\$0	\$0	\$0	IS	ISILON
S210-SAS-S07	S210-13.8TB+400GB SSD/32G/2x10GE+2x1GE	\$76,222	24%	\$57,929	\$8,384		\$6,860	\$0	\$0	\$0	IS	ISILON
S210-SAS-S07-SB-C	S210-13.8T+400G/32G/2X10GE 2X1 BRZ-SW=ID	\$45,733	24%	\$34,757	\$8,232		\$7,317	\$0	\$0	\$0	IS	ISILON
S210-SAS-S08	S210-13.8TB+400GB SSD/64G/2x10GE+2x1GE	\$78,846	24%	\$59,923	\$8,673		\$7,096	\$0	\$0	\$0	IS	ISILON
S210-SAS-S09	S210-13.8TB+800GB SSD/32G/2x10GE+2x1GE	\$82,246	24%	\$62,507	\$9,047		\$7,402	\$0	\$0	\$0	IS	ISILON
S210-SAS-S09-SB-C	S210-13.8T+800G/32G/2X10GE 2X1 BRZ-SW=ID	\$49,348	24%	\$37,504	\$8,883		\$7,896	\$0	\$0	\$0	IS	ISILON
S210-SAS-S10	S210-13.8TB+800GB SSD/64G/2x10GE+2x1GE	\$84,770	24%	\$64,425	\$9,325		\$7,629	\$0	\$0	\$0	IS	ISILON
S210-SAS-S100	S210-6.9T+1.6T SSD/256G/2x10GE 2x1GE	\$110,654	24%	\$84,097	\$12,172		\$9,959	\$0	\$0	\$0	IS	ISILON
S210-SAS-S101	S210-13.8T+1.6T SSD/64G/2x10GE 2x1GE	\$106,386	24%	\$80,853	\$11,702		\$9,575	\$0	\$0	\$0	IS	ISILON
S210-SAS-S102	S210-13.8T+1.6T SSD/128G/2x10GE 2x1GE	\$112,143	24%	\$85,229	\$12,336		\$10,093	\$0	\$0	\$0	IS	ISILON
S210-SAS-S103	S210-13.8T+1.6T SSD/256G/2x10GE 2x1GE	\$123,120	24%	\$93,571	\$13,543		\$11,081	\$0	\$0	\$0	IS	ISILON
S210-SAS-S104	S210-13.2T+3.2T SSD/64G/2x10GE 2x1GE	\$150,030	24%	\$114,023	\$16,503		\$13,503	\$0	\$0	\$0	IS	ISILON
S210-SAS-S105	S210-13.2T+3.2T SSD/128G/2x10GE 2x1GE	\$156,877	24%	\$119,227	\$17,256		\$14,119	\$0	\$0	\$0	IS	ISILON
S210-SAS-S106	S210-13.2T+3.2T SSD/256G/2x10GE 2x1GE	\$172,372	24%	\$131,003	\$18,961		\$15,513	\$0	\$0	\$0	IS	ISILON
S210-SAS-S107	S210-20.7T+1.6T SSD/64G/2x10GE 2x1GE	\$106,426	24%	\$80,884	\$11,707		\$9,578	\$0	\$0	\$0	IS	ISILON
S210-SAS-S108	S210-20.7T+1.6T SSD/128G/2x10GE 2x1GE	\$111,134	24%	\$84,462	\$12,225		\$10,002	\$0	\$0	\$0	IS	ISILON
S210-SAS-S109	S210-20.7T+1.6T SSD/256G/2x10GE 2x1GE	\$121,894	24%	\$92,639	\$13,408		\$10,970	\$0	\$0	\$0	IS	ISILON
S210-SAS-S11	S210-13.8TB+800GB SSD/256G/2x10GE+2x1GE	\$100,621	24%	\$76,472	\$11,068		\$9,056	\$0	\$0	\$0	IS	ISILON
S210-SAS-S110	S210-19.8T+3.2T SSD/64G/2x10GE 2x1GE	\$152,288	24%	\$115,739	\$16,752		\$13,706	\$0	\$0	\$0	IS	ISILON
S210-SAS-S111	S210-19.8T+3.2T SSD/128G/2x10GE 2x1GE	\$157,381	24%	\$119,610	\$17,312		\$14,164	\$0	\$0	\$0	IS	ISILON
S210-SAS-S112	S210-19.8T+3.2T SSD/256G/2x10GE 2x1GE	\$169,022	24%	\$128,457	\$18,592		\$15,212	\$0	\$0	\$0	IS	ISILON
S210-SAS-S113	S210-18T+6.4T SSD/64G/2x10GE 2x1GE	\$243,158	24%	\$184,800	\$26,747		\$21,884	\$0	\$0	\$0	IS	ISILON
S210-SAS-S114	S210-18T+6.4T SSD/128G/2x10GE 2x1GE	\$250,919	24%	\$190,698	\$27,601		\$22,583	\$0	\$0	\$0	IS	ISILON
S210-SAS-S116	S210-27.6T+3.6T SSD/64G/2x10GE 2x1GE	\$131,213	24%	\$99,722	\$14,433		\$11,809	\$0	\$0	\$0	IS	ISILON
S210-SAS-S117	S210-27.6T+1.6T SSD/128G/2x10GE 2x1GE	\$136,306	24%	\$103,593	\$14,994		\$12,268	\$0	\$0	\$0	IS	ISILON
S210-SAS-S118	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE	\$147,947	24%	\$112,440	\$16,274		\$13,315	\$0	\$0	\$0	IS	ISILON
S210-SAS-S118-HO	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$74,774	24%	\$56,828	\$8,225		\$6,730	\$0	\$0	\$0	IS	ISILON
S210-SAS-S119	S210-26.4T+3.2T SSD/64G/2x10GE 2x1GE	\$173,915	24%	\$132,175	\$19,131		\$15,652	\$0	\$0	\$0	IS	ISILON
S210-SAS-S11-HO	S210-13.8T+800GB SSD/256G/2x10GE 2x1GE/HO	\$58,791	24%	\$44,681	\$6,467		\$5,291	\$0	\$0	\$0	IS	ISILON
S210-SAS-S12	S210-20.7TB+400GB SSD/64G/2x10GE+2x1GE	\$90,932	24%	\$69,108	\$10,003		\$8,184	\$0	\$0	\$0	IS	ISILON
S210-SAS-S120	S210-26.4T+3.2T SSD/128G/2x10GE 2x1GE	\$179,250	24%	\$136,230	\$19,718		\$16,133	\$0	\$0	\$0	IS	ISILON
S210-SAS-S121	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE	\$191,442	24%	\$145,496	\$21,059		\$17,230	\$0	\$0	\$0	IS	ISILON
S210-SAS-S121-HO	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$98,941	24%	\$75,195	\$10,884		\$8,905	\$0	\$0	\$0	IS	ISILON
S210-SAS-S122	S210-24T+6.4T SSD/64G/2x10GE 2x1GE	\$259,076	24%	\$196,898	\$28,498		\$23,317	\$0	\$0	\$0	IS	ISILON
S210-SAS-S124-HO	S210-24T+6.4T SSD/256G/2x10GE 2x1GE/HO	\$147,274	24%	\$111,928	\$16,200		\$13,255	\$0	\$0	\$0	IS	ISILON
S210-SAS-S13	S210-20.7TB+400GB SSD/128G/2x10GE+2x1GE	\$96,025	24%	\$72,979	\$10,563		\$8,642	\$0	\$0	\$0	IS	ISILON
S210-SAS-S14	S210-20.7TB+400GB SSD/256G/2x10GE+2x1GE	\$107,666	24%	\$81,826	\$11,843		\$9,690	\$0	\$0	\$0	IS	ISILON
S210-SAS-S14-HO	S210-20.7T+400G SSD/256G/2x10GE 2x1GE/HO	\$57,974	24%	\$44,060	\$6,377		\$5,218	\$0	\$0	\$0	IS	ISILON
S210-SAS-S15	S210-20.7TB+800GB SSD/64G/2x10GE+2x1GE	\$90,977	24%	\$69,143	\$10,007		\$8,188	\$0	\$0	\$0	IS	ISILON
S210-SAS-S16	S210-20.7TB+800GB SSD/128G/2x10GE+2x1GE	\$95,686	24%	\$72,721	\$10,525		\$8,612	\$0	\$0	\$0	IS	ISILON
S210-SAS-S16-HO	S210-20.7T+800G SSD/128G/2x10GE 2x1GE/HO	\$56,365	24%	\$42,837	\$6,200		\$5,073	\$0	\$0	\$0	IS	ISILON
S210-SAS-S17	S210-20.7TB+800GB SSD/256G/2x10GE+2x1GE	\$106,446	24%	\$80,899	\$11,709		\$9,580	\$0	\$0	\$0	IS	ISILON
S210-SAS-S17-HO	S210-20.7T+800G SSD/256G/2x10GE 2x1GE/HO	\$62,847	24%	\$47,764	\$6,913		\$5,656	\$0	\$0	\$0	IS	ISILON
S210-SAS-S18	S210-19.8TB+1.6TB SSD/64G/2x10GE+2x1GE	\$106,426	24%	\$80,884	\$11,707		\$9,578	\$0	\$0	\$0	IS	ISILON
S210-SAS-S18-SB-C	S210-19.8T+1.6T/64G/2X10GE 2X1 BRZ-SW=ID	\$63,856	24%	\$48,531	\$11,494		\$10,217	\$0	\$0	\$0	IS	ISILON
S210-SAS-S19	S210-19.8TB+1.6TB SSD/128G/2x10GE+2x1GE	\$111,134	24%	\$84,462	\$12,225		\$10,002	\$0	\$0	\$0	IS	ISILON
S210-SAS-S20	S210-19.8TB+1.6TB SSD/256G/2x10GE+2x1GE	\$121,894	24%	\$92,639	\$13,408		\$10,970	\$0	\$0	\$0	IS	ISILON
S210-SAS-S20-HO	S210-19.8T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$72,132	24%	\$54,820	\$7,935		\$6,492	\$0	\$0	\$0	IS	ISILON
S210-SAS-S21	S210-27.6TB+400GB SSD/64G/2x10GE+2x1GE	\$106,406	24%	\$80,869	\$11,705		\$9,577	\$0	\$0	\$0	IS	ISILON
S210-SAS-S22	S210-27.6TB+400GB SSD/128G/2x10GE+2x1GE	\$111,500	24%	\$84,740	\$12,265		\$10,035	\$0	\$0	\$0	IS	ISILON
S210-SAS-S23	S210-27.6TB+400GB SSD/256G/2x10GE+2x1GE	\$123,141	24%	\$93,587	\$13,546		\$11,083	\$0	\$0	\$0	IS	ISILON
S210-SAS-S23-HO	S210-27.6T+400G SSD/256G/2x10GE 2x1GE/HO	\$63,928	24%	\$48,585	\$7,032		\$5,754	\$0	\$0	\$0	IS	ISILON
S210-SAS-S24	S210-27.6TB+800GB SSD/64G/2x10GE+2x1GE	\$115,269	24%	\$87,604	\$12,680		\$10,374	\$0	\$0	\$0	IS	ISILON
S210-SAS-S25	S210-27.6TB+800GB SSD/128G/2x10GE+2x1GE	\$120,362	24%	\$91,475	\$13,240		\$10,833	\$0	\$0	\$0	IS	ISILON
S210-SAS-S26	S210-27.6TB+800GB SSD/256G/2x10GE+2x1GE	\$132,003	24%	\$100,322	\$14,520		\$11,880	\$0	\$0	\$0	IS	ISILON
S210-SAS-S26-HO	S210-27.6T+800G SSD/256G/2x10GE 2x1GE/HO	\$68,801	24%	\$52,289	\$7,568		\$6,192	\$0	\$0	\$0	IS	ISILON
S210-SAS-S27	S210-26.4TB+1.6TB SSD/64G/2x10GE+2x1GE	\$131,213	24%	\$99,722	\$14,433		\$11,809	\$0	\$0	\$0	IS	ISILON
S210-SAS-S27-SB-C	S210-26.4T+1.6T/64G/2X10GE 2X1 BRZ-SW=ID	\$78,728	24%	\$59,833	\$14,171		\$12,596	\$0	\$0	\$0	IS	ISILON
S210-SAS-S28	S210-26.4TB+1.6TB SSD/128G/2x10GE+2x1GE	\$136,306	24%	\$103,593	\$14,994		\$12,268	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	Net Price				
							LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
S210-SAS-S29	S210-26.4TB+1.6TB SSD/256G/2x10GE+2x1GE	\$147,947	24%	\$112,440	\$16,274	\$13,315	\$0	\$0	\$0	IS	ISILON
S210-SAS-S29-HO	S210-26.4T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$77,827	24%	\$59,149	\$8,561	\$7,004	\$0	\$0	\$0	IS	ISILON
S210-SAS-S30	S210-13.8TB+400GB SSD/256G/2x10GE+2x1GE	\$96,765	24%	\$73,541	\$10,644	\$8,709	\$0	\$0	\$0	IS	ISILON
S210-SAS-S30-HO	S210-13.8T+400G SSD/256G/2x10GE 2x1GE/HO	\$53,918	24%	\$40,978	\$5,931	\$4,853	\$0	\$0	\$0	IS	ISILON
S210-SAS-S31	S210-13.2T/1.6T SSD/128G/2x10GE 2x1GE	\$112,143	24%	\$85,229	\$12,336	\$10,093	\$0	\$0	\$0	IS	ISILON
S210-SAS-S31-HO	S210-13.2T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$61,770	24%	\$46,945	\$6,795	\$5,559	\$0	\$0	\$0	IS	ISILON
S210-SAS-S32	S210-13.2T/1.6T SSD/32G/2x10GE/2x1GE	\$104,244	24%	\$79,225	\$11,467	\$9,382	\$0	\$0	\$0	IS	ISILON
S210-SAS-S33	S210-13.8T/400GB SSD/128G/2x10GE/2x1GE	\$83,864	24%	\$63,737	\$9,225	\$7,548	\$0	\$0	\$0	IS	ISILON
S210-SAS-S34	S210-13.8T/800GB SSD/128G/2x10GE/2x1GE	\$87,289	24%	\$66,340	\$9,602	\$7,856	\$0	\$0	\$0	IS	ISILON
S210-SAS-S35	S210-6.9T/400GB SSD/128G/2x10GE/2x1GE	\$74,264	24%	\$56,441	\$8,169	\$6,684	\$0	\$0	\$0	IS	ISILON
S210-SAS-S36	S210-6.9T/400GB SSD/256G/2x10GE/2x1GE	\$85,437	24%	\$64,932	\$9,398	\$7,689	\$0	\$0	\$0	IS	ISILON
S210-SAS-S37	S210-6.9T/800GB SSD/128G/2x10GE/2x1GE	\$77,503	24%	\$58,902	\$8,525	\$6,975	\$0	\$0	\$0	IS	ISILON
S210-SAS-S38	S210-6.9T/800GB SSD/256G/2x10GE/2x1GE	\$88,530	24%	\$67,283	\$9,738	\$7,968	\$0	\$0	\$0	IS	ISILON
S210-SAS-S39	S210-16.2T+4.8T SSD/256/2x10GE 2x1GE	\$202,010	24%	\$153,528	\$22,221	\$18,181	\$0	\$0	\$0	IS	ISILON
S210-SAS-S40	S210-16.2T+4.8T SSD/64G/2x10GE 2x1GE	\$185,276	24%	\$140,810	\$20,380	\$16,675	\$0	\$0	\$0	IS	ISILON
S210-SAS-S41	S210-16.2T+4.8T SSD/128/2x10GE 2x1GE	\$190,369	24%	\$144,680	\$20,941	\$17,133	\$0	\$0	\$0	IS	ISILON
S210-SAS-S42	S210-18.9T+2.4T SSD/128/2x10GE 2x1GE	\$140,887	24%	\$107,074	\$15,498	\$12,680	\$0	\$0	\$0	IS	ISILON
S210-SAS-S43	S210-18.9T+2.4T SSD/256/2x10GE 2x1GE	\$152,528	24%	\$115,921	\$16,778	\$13,728	\$0	\$0	\$0	IS	ISILON
S210-SAS-S44	S210-18.9T+2.4T SSD/64G/2x10GE 2x1GE	\$135,794	24%	\$103,203	\$14,937	\$12,221	\$0	\$0	\$0	IS	ISILON
S210-SAS-S45	S210-18T+3.2T SSD/128/2x10GE 2x1GE	\$157,381	24%	\$119,610	\$17,312	\$14,164	\$0	\$0	\$0	IS	ISILON
S210-SAS-S46	S210-18T+3.2T SSD/256/2x10GE 2x1GE	\$169,022	24%	\$128,457	\$18,592	\$15,212	\$0	\$0	\$0	IS	ISILON
S210-SAS-S47	S210-18T+3.2T SSD/64G/2x10GE 2x1GE	\$152,288	24%	\$115,739	\$16,752	\$13,706	\$0	\$0	\$0	IS	ISILON
S210-SAS-S48	S210-21.6T+4.8T SSD/128/2x10GE 2x1GE	\$202,755	24%	\$154,094	\$22,303	\$18,248	\$0	\$0	\$0	IS	ISILON
S210-SAS-S49	S210-21.6T+4.8T SSD/256/2x10GE 2x1GE	\$214,396	24%	\$162,941	\$23,584	\$19,296	\$0	\$0	\$0	IS	ISILON
S210-SAS-S49-HO	S210-21.6T+4.8T SSD/256/2x10GE 2x1GE/HO	\$126,160	24%	\$95,882	\$13,878	\$11,354	\$0	\$0	\$0	IS	ISILON
S210-SAS-S50	S210-21.6T+4.8T SSD/64G/2x10GE 2x1GE	\$197,661	24%	\$150,222	\$21,743	\$17,789	\$0	\$0	\$0	IS	ISILON
S210-SAS-S51	S210-24T+3.2T SSD/128/2x10GE 2x1GE	\$179,250	24%	\$136,230	\$19,718	\$16,133	\$0	\$0	\$0	IS	ISILON
S210-SAS-S52	S210-24T+3.2T SSD/256/2x10GE 2x1GE	\$191,442	24%	\$145,496	\$21,059	\$17,230	\$0	\$0	\$0	IS	ISILON
S210-SAS-S53	S210-24T+3.2T SSD/64G/2x10GE 2x1GE	\$173,915	24%	\$132,175	\$19,131	\$15,652	\$0	\$0	\$0	IS	ISILON
S210-SAS-S54	S210-25.2T+2.4T SSD/128/2x10GE 2x1GE	\$163,822	24%	\$124,505	\$18,020	\$14,744	\$0	\$0	\$0	IS	ISILON
S210-SAS-S55	S210-25.2T+2.4T SSD/256/2x10GE 2x1GE	\$176,099	24%	\$133,835	\$19,371	\$15,849	\$0	\$0	\$0	IS	ISILON
S210-SAS-S56	S210-25.2T+2.4T SSD/64G/2x10GE 2x1GE	\$158,450	24%	\$120,422	\$17,430	\$14,261	\$0	\$0	\$0	IS	ISILON
S210-SAS-S57	S210-6.6T+1.6T SSD/128/2x10GE 2x1GE	\$99,481	24%	\$75,606	\$10,943	\$8,953	\$0	\$0	\$0	IS	ISILON
S210-SAS-S58	S210-6.6T+1.6T SSD/256/2x10GE 2x1GE	\$110,654	24%	\$84,097	\$12,172	\$9,959	\$0	\$0	\$0	IS	ISILON
S210-SAS-S59	S210-6.6T+1.6T SSD/32G/2x10GE 2x1GE	\$92,034	24%	\$69,946	\$10,124	\$8,283	\$0	\$0	\$0	IS	ISILON
S210-SAS-S60	S210-6.6T+1.6T SSD/64G/2x10GE 2x1GE	\$94,591	24%	\$71,889	\$10,405	\$8,513	\$0	\$0	\$0	IS	ISILON
S210-SAS-S61	INA S210-5.4T+1.2T SSD/32G/2x10GE/2x1GE	\$83,963	24%	\$63,812	\$9,236	\$7,557	\$0	\$0	\$0	IS	ISILON
S210-SAS-S62	S210-5.4T+1.2T SSD/64G/2x10GE/2x1GE	\$85,700	24%	\$65,132	\$9,427	\$7,713	\$0	\$0	\$0	IS	ISILON
S210-SAS-S63	S210-5.4T+1.2T SSD/128G/2x10GE/2x1GE	\$90,586	24%	\$68,845	\$9,964	\$8,153	\$0	\$0	\$0	IS	ISILON
S210-SAS-S64	INA S210-5.4T+1.2T SSD/256G/2x10GE/2x1GE	\$101,951	24%	\$77,483	\$11,215	\$9,176	\$0	\$0	\$0	IS	ISILON
S210-SAS-S65	S210-6.9T+200G SSD/32G/2x10GE/2x1GE	\$58,867	24%	\$44,739	\$6,475	\$5,298	\$0	\$0	\$0	IS	ISILON
S210-SAS-S66	S210-6.9T+200G SSD/64G/2x10GE/2x1GE	\$60,191	24%	\$45,745	\$6,621	\$5,417	\$0	\$0	\$0	IS	ISILON
S210-SAS-S67	S210-6.9T+200G SSD/128G/2x10GE/2x1GE	\$64,891	24%	\$49,317	\$7,138	\$5,840	\$0	\$0	\$0	IS	ISILON
S210-SAS-S68	INA S210-6.9T+200G SSD/256G/2x10GE/2x1GE	\$76,114	24%	\$57,847	\$8,373	\$6,850	\$0	\$0	\$0	IS	ISILON
S210-SAS-S69	S210-10.8T+1.2T SSD/32G/2x10GE/2x1GE	\$92,722	24%	\$70,469	\$10,199	\$8,345	\$0	\$0	\$0	IS	ISILON
S210-SAS-S70	S210-10.8T+1.2T SSD/64G/2x10GE/2x1GE	\$94,870	24%	\$72,101	\$10,436	\$8,538	\$0	\$0	\$0	IS	ISILON
S210-SAS-S71	S210-10.8T+1.2T SSD/128G/2x10GE/2x1GE	\$100,137	24%	\$76,104	\$11,015	\$9,012	\$0	\$0	\$0	IS	ISILON
S210-SAS-S72	INA S210-10.8T+1.2T SSD/256G/2x10GE/2x1G	\$112,177	24%	\$85,255	\$12,339	\$10,096	\$0	\$0	\$0	IS	ISILON
S210-SAS-S73	S210-13.2T+400G SSD/32G/2x10GE/2x1GE	\$76,350	24%	\$58,026	\$8,399	\$6,872	\$0	\$0	\$0	IS	ISILON
S210-SAS-S74	S210-13.2T+400G SSD/64G/2x10GE/2x1GE	\$78,225	24%	\$59,451	\$8,605	\$7,040	\$0	\$0	\$0	IS	ISILON
S210-SAS-S75	S210-13.2T+400G SSD/128G/2x10GE/2x1GE	\$83,443	24%	\$63,417	\$9,179	\$7,510	\$0	\$0	\$0	IS	ISILON
S210-SAS-S76	INA S210-13.2T+400G SSD/256G/2x10GE/2x1G	\$95,370	24%	\$72,481	\$10,491	\$8,583	\$0	\$0	\$0	IS	ISILON
S210-SAS-S77	INA S210-13.2T+800G SSD/32G/2x10GE/2x1GE	\$82,236	24%	\$62,499	\$9,046	\$7,401	\$0	\$0	\$0	IS	ISILON
S210-SAS-S78	S210-13.2T+800G SSD/64G/2x10GE/2x1GE	\$84,461	24%	\$64,190	\$9,291	\$7,601	\$0	\$0	\$0	IS	ISILON
S210-SAS-S79	S210-13.2T+800G SSD/128G/2x10GE/2x1GE	\$89,527	24%	\$68,041	\$9,848	\$8,057	\$0	\$0	\$0	IS	ISILON
S210-SAS-S80	INA S210-13.2T+800G SSD/256G/2x10GE/2x1G	\$101,105	24%	\$76,840	\$11,122	\$9,099	\$0	\$0	\$0	IS	ISILON
S210-SAS-S81	S210-16.2T+2.4T SSD/32G/2x10GE/2x1GE	\$132,773	24%	\$100,907	\$14,605	\$11,950	\$0	\$0	\$0	IS	ISILON
S210-SAS-S82	S210-16.2T+2.4T SSD/64G/2x10GE/2x1GE	\$134,924	24%	\$102,542	\$14,842	\$12,143	\$0	\$0	\$0	IS	ISILON
S210-SAS-S83	S210-16.2T+2.4T SSD/128G/2x10GE/2x1GE	\$140,432	24%	\$106,728	\$15,448	\$12,639	\$0	\$0	\$0	IS	ISILON
S210-SAS-S84	INA S210-16.2T+2.4T SSD/256G/2x10GE/2x1G	\$153,020	24%	\$116,295	\$16,832	\$13,772	\$0	\$0	\$0	IS	ISILON
S210-SAS-S85	S210-18.9T+1.2T SSD/32G/2x10GE/2x1GE	\$106,304	24%	\$80,791	\$11,693	\$9,567	\$0	\$0	\$0	IS	ISILON
S210-SAS-S86	S210-18.9T+1.2T SSD/64G/2x10GE/2x1GE	\$108,514	24%	\$82,471	\$11,937	\$9,766	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
S210-SAS-S87	S210-18.9T+1.2T SSD/128G/2x10GE/2x1GE	\$113,963	24%	\$86,612	\$12,536	\$10,257	\$0	\$0	\$0	IS	ISILON
S210-SAS-S88	INA S210-18.9T+1.2T SSD/256G/2x10GE/2x1G	\$126,415	24%	\$96,075	\$13,906	\$11,377	\$0	\$0	\$0	IS	ISILON
S210-SAS-S89	S210-19.8T+400G SSD/32G/2x10GE/2x1GE	\$85,558	24%	\$65,024	\$9,411	\$7,700	\$0	\$0	\$0	IS	ISILON
S210-SAS-S90	S210-19.8T+400G SSD/64G/2x10GE/2x1GE	\$87,703	24%	\$66,654	\$9,647	\$7,893	\$0	\$0	\$0	IS	ISILON
S210-SAS-S91	S210-19.8T+400G SSD/128G/2x10GE/2x1GE	\$92,958	24%	\$70,648	\$10,225	\$8,366	\$0	\$0	\$0	IS	ISILON
S210-SAS-S91-HO	S210-19.8T+400G SSD/128/2x10GE 2x1GE/HO	\$51,464	24%	\$39,113	\$5,661	\$4,632	\$0	\$0	\$0	IS	ISILON
S210-SAS-S92	INA S210-19.8T+400G SSD/256G/2x10GE/2x1G	\$104,966	24%	\$79,774	\$11,546	\$9,447	\$0	\$0	\$0	IS	ISILON
S210-SAS-S93	INA S210-26.4T+800G SSD/32G/2x10GE/2x1GE	\$112,089	24%	\$85,188	\$12,330	\$10,088	\$0	\$0	\$0	IS	ISILON
S210-SAS-S94	S210-26.4T+800G SSD/64G/2x10GE/2x1GE	\$114,924	24%	\$87,342	\$12,642	\$10,343	\$0	\$0	\$0	IS	ISILON
S210-SAS-S95	INA S210-26.4T+800G SSD/128G/2x10GE/2x1G	\$120,342	24%	\$91,460	\$13,238	\$10,831	\$0	\$0	\$0	IS	ISILON
S210-SAS-S96	INA S210-26.4T+800G SSD/256G/2x10GE/2x1G	\$132,726	24%	\$100,872	\$14,600	\$11,945	\$0	\$0	\$0	IS	ISILON
S210-SAS-S97	S210-21.6TB/32G/2x10GE 2x1GE	\$80,620	24%	\$61,271	\$8,868	\$7,256	\$0	\$0	\$0	IS	ISILON
S210-SAS-S98	S210-6.9T+1.6T SSD/64G/2x10GE 2x1GE	\$94,591	24%	\$71,889	\$10,405	\$8,513	\$0	\$0	\$0	IS	ISILON
S210-SAS-S99	S210-6.9T+1.6T SSD/128G/2x10GE 2x1GE	\$99,481	24%	\$75,606	\$10,943	\$8,953	\$0	\$0	\$0	IS	ISILON
S210-SSD-008	INA S210-4.8T SSD/32G/2x10GE/2x1GE	\$184,990	24%	\$140,592	\$20,349	\$16,649	\$0	\$0	\$0	IS	ISILON
S210-SSD-009	S210-4.8T SSD/64G/2x10GE/2x1GE	\$186,892	24%	\$142,038	\$20,558	\$16,820	\$0	\$0	\$0	IS	ISILON
S210-SSD-010	S210-4.8T SSD/128G/2x10GE/2x1GE	\$192,376	24%	\$146,206	\$21,161	\$17,314	\$0	\$0	\$0	IS	ISILON
S210-SSD-011	INA S210-4.8T SSD/256G/2x10GE/2x1GE	\$204,837	24%	\$155,676	\$22,532	\$18,435	\$0	\$0	\$0	IS	ISILON
SP106-575-003	SPARES KIT 2U SLIDE RAIL	\$233	24%	\$177	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0176	INSTL KIT MLNX IS5022 SIDE BYSIDE MOUNT	\$667	24%	\$507	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0182	R-SPR KIT - HW KIT FOR SIDE RAIL 4U	\$54	24%	\$41	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0241	R-SPR KIT - DUAL SAS QUAD PORT HBA	\$533	24%	\$405	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0244	R-SPR KIT - PCB M SATA CARR W/HOLD	\$273	24%	\$207	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0264	R-SPR KIT-FRONT PANEL ASSY-4U- NL410	\$480	24%	\$365	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0265	R-SPR KIT - FRONT PANEL ASSEMBLY X210	\$427	24%	\$325	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0266	R-SPR KIT - POWER SUPPLY MODULE NL410	\$499	24%	\$379	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0267	R-SPR KIT - PCB LOX PCIe NVRAM w/ MLC	\$1,207	24%	\$917	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP811-0268	R-SPR KIT - DIMM 8GB DDR3-1600	\$298	24%	\$226	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP812-0024	R-SPR KIT - X210 CHASSIS - 2U	\$11,422	24%	\$8,681	\$0	\$0	\$0	\$0	\$0	IS	ISILON
SP812-0026	R-SPR KIT - NL410 CHASSIS - 4U	\$10,995	24%	\$8,356	\$0	\$0	\$0	\$0	\$0	IS	ISILON
X200-SAS-E01	X200-36TB-SED/12G/4x1GE	\$64,666	24%	\$49,146	\$7,113	\$5,820	\$0	\$0	\$0	IS	ISILON
X200-SAS-E02	X200-36TB-SED/12G/2x10GE SFP 2x1GE	\$65,168	24%	\$49,528	\$7,168	\$5,865	\$0	\$0	\$0	IS	ISILON
X200-SAS-E03	X200-36TB-SED/24G/4x1GE	\$65,524	24%	\$49,798	\$7,208	\$5,897	\$0	\$0	\$0	IS	ISILON
X200-SAS-E04	X200-36TB-SED/24G/2x10GE SFP 2x1GE	\$66,985	24%	\$50,909	\$7,368	\$6,029	\$0	\$0	\$0	IS	ISILON
X200-SAS-E05	X200-36TB-SED/48G/4x1GE	\$67,186	24%	\$51,061	\$7,390	\$6,047	\$0	\$0	\$0	IS	ISILON
X200-SAS-E06	X200-36TB-SED/48G/2x10GE SFP 2x1GE	\$70,059	24%	\$53,245	\$7,706	\$6,305	\$0	\$0	\$0	IS	ISILON
X200-SAS-E07	X200-33T+800G SSD-SED/12G/2x10GE+2x1GE	\$88,619	24%	\$67,350	\$9,748	\$7,976	\$0	\$0	\$0	IS	ISILON
X200-SAS-E08	X200-33T+800G SSD-SED/12G/4x1GE	\$85,472	24%	\$64,959	\$9,402	\$7,692	\$0	\$0	\$0	IS	ISILON
X200-SAS-E09	X200-33T+800G SSD-SED/24G/2X10GE+2X1GE	\$90,571	24%	\$68,834	\$9,963	\$8,151	\$0	\$0	\$0	IS	ISILON
X200-SAS-E10	X200-33T+800G SSD-SED/24G/4x1GE	\$87,424	24%	\$66,442	\$9,617	\$7,868	\$0	\$0	\$0	IS	ISILON
X200-SAS-E11	X200-33T+800G SSD-SED/48G/2X10GE+2X1GE	\$93,318	24%	\$70,922	\$10,265	\$8,399	\$0	\$0	\$0	IS	ISILON
X200-SAS-E12	X200-33T+800G SSD-SED/48G/4x1GE	\$90,171	24%	\$68,530	\$9,919	\$8,115	\$0	\$0	\$0	IS	ISILON
X200-SAS-E13	X200-30T+1.6T SSD-SED/12G/2X10GE+2X1GE	\$110,880	24%	\$84,269	\$12,197	\$9,979	\$0	\$0	\$0	IS	ISILON
X200-SAS-E14	X200-30T+1.6T SSD-SED/12G/4x1GE	\$107,757	24%	\$81,895	\$11,853	\$9,698	\$0	\$0	\$0	IS	ISILON
X200-SAS-E15	X200-30T+1.6T SSD-SED/24G/2X10GE+2X1GE	\$112,818	24%	\$85,742	\$12,410	\$10,154	\$0	\$0	\$0	IS	ISILON
X200-SAS-E16	X200-30T+1.6T SSD-SED/24G/4x1GE	\$109,694	24%	\$83,367	\$12,066	\$9,872	\$0	\$0	\$0	IS	ISILON
X200-SAS-E17	X200-30T+1.6T SSD-SED/48G/2X10GE+2X1GE	\$115,545	24%	\$87,814	\$12,710	\$10,399	\$0	\$0	\$0	IS	ISILON
X200-SAS-E18	X200-30T+1.6T SSD-SED/48G/4x1GE	\$112,421	24%	\$85,440	\$12,366	\$10,118	\$0	\$0	\$0	IS	ISILON
X200-SAS-E19	X200-24T+3.2T SSD-SED/12G/2X10GE+2X1GE	\$155,402	24%	\$118,106	\$17,094	\$13,986	\$0	\$0	\$0	IS	ISILON
X200-SAS-E20	X200-24T+3.2T SSD-SED/12G/4x1GE	\$152,954	24%	\$116,245	\$16,825	\$13,766	\$0	\$0	\$0	IS	ISILON
X200-SAS-E21	X200-24T+3.2T SSD-SED/24G/2X10GE+2X1GE	\$154,552	24%	\$117,460	\$17,001	\$13,910	\$0	\$0	\$0	IS	ISILON
X200-SAS-E22	X200-24T+3.2T SSD-SED/24G/4x1GE	\$153,235	24%	\$116,459	\$16,856	\$13,791	\$0	\$0	\$0	IS	ISILON
X200-SAS-E23	X200-24T+3.2T SSD-SED/48G/2X10GE+2X1GE	\$156,218	24%	\$118,726	\$17,184	\$14,060	\$0	\$0	\$0	IS	ISILON
X200-SAS-E24	X200-24T+3.2T SSD-SED/48G/4x1GE	\$153,701	24%	\$116,813	\$16,907	\$13,833	\$0	\$0	\$0	IS	ISILON
X200-SATA-007	X200-12T/12G/4x1GE	\$27,601	24%	\$20,977	\$3,036	\$2,484	\$0	\$0	\$0	IS	ISILON
X200-SATA-008	X200-12T/24G/4x1GE	\$28,124	24%	\$21,374	\$3,094	\$2,531	\$0	\$0	\$0	IS	ISILON
X200-SATA-009	X200-12T/24G/2x10GE SFP+2x1GE	\$29,876	24%	\$22,706	\$3,286	\$2,689	\$0	\$0	\$0	IS	ISILON
X200-SATA-010	X200-12T/48G/4x1GE	\$29,138	24%	\$22,145	\$3,205	\$2,622	\$0	\$0	\$0	IS	ISILON
X200-SATA-011	X200-12T/48G/2x10GE SFP+2x1GE	\$30,889	24%	\$23,476	\$3,398	\$2,780	\$0	\$0	\$0	IS	ISILON
X200-SATA-012	X200-24T/6G/2x10GE SFP+2x1GE	\$40,043	24%	\$30,433	\$4,405	\$3,604	\$0	\$0	\$0	IS	ISILON
X200-SATA-013	X200-24T/12G/4x1GE	\$40,796	24%	\$31,005	\$4,488	\$3,672	\$0	\$0	\$0	IS	ISILON
X200-SATA-014	X200-24T/12G/2x10GE SFP+2x1GE	\$46,769	24%	\$35,544	\$5,145	\$4,209	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
X200-SATA-015	X200-24T/24G/4x1GE	\$41,426	24%	\$31,484	\$4,557	\$3,728	\$0	\$0	\$0	IS	ISILON
X200-SATA-016	X200-24T/24G/2x10GE SFP+2x1GE	\$43,534	24%	\$33,086	\$4,789	\$3,918	\$0	\$0	\$0	IS	ISILON
X200-SATA-017	X200-24T/48G/4x1GE	\$42,646	24%	\$32,411	\$4,691	\$3,838	\$0	\$0	\$0	IS	ISILON
X200-SATA-018	X200-24T/48G/2x10GE SFP+2x1GE	\$44,754	24%	\$34,013	\$4,923	\$4,028	\$0	\$0	\$0	IS	ISILON
X200-SATA-019	X200-36T/24G/4x1GE	\$49,575	24%	\$37,677	\$5,453	\$4,462	\$0	\$0	\$0	IS	ISILON
X200-SATA-020	X200-36T/48G/4x1GE	\$50,833	24%	\$38,633	\$5,592	\$4,575	\$0	\$0	\$0	IS	ISILON
X200-SATA-021	X200-36T/48G/2x10GE SFP+2x1GE	\$53,006	24%	\$40,285	\$5,831	\$4,771	\$0	\$0	\$0	IS	ISILON
X200-SATA-023	X200-36T/12G/4x1GE	\$50,181	24%	\$38,138	\$5,520	\$4,516	\$0	\$0	\$0	IS	ISILON
X200-SATA-S100	X200-12TB+4.8TB/12GB/4x1GE	\$156,437	24%	\$118,892	\$17,208	\$14,079	\$0	\$0	\$0	IS	ISILON
X200-SATA-S101	X200-12TB+4.8TB/24GB/2x10GE 2x1GE	\$156,807	24%	\$119,173	\$17,249	\$14,113	\$0	\$0	\$0	IS	ISILON
X200-SATA-S102	X200-12TB+4.8TB/24GB/4x1GE	\$156,514	24%	\$118,951	\$17,217	\$14,086	\$0	\$0	\$0	IS	ISILON
X200-SATA-S103	X200-12TB+4.8TB/48GB/2x10GE 2x1GE	\$158,400	24%	\$120,384	\$17,424	\$14,256	\$0	\$0	\$0	IS	ISILON
X200-SATA-S104	X200-12TB+4.8TB/48GB/4x1GE	\$156,581	24%	\$119,002	\$17,224	\$14,092	\$0	\$0	\$0	IS	ISILON
X200-SATA-S105	X200-33TB+800GB/12GB/2x10GE 2x1GE	\$70,895	24%	\$53,880	\$7,798	\$6,381	\$0	\$0	\$0	IS	ISILON
X200-SATA-S106	X200-33TB+800GB/12GB/4x1GE	\$68,743	24%	\$52,245	\$7,562	\$6,187	\$0	\$0	\$0	IS	ISILON
X200-SATA-S107	X200-33TB+800GB/24GB/2x10GE 2x1GE	\$70,982	24%	\$53,946	\$7,808	\$6,388	\$0	\$0	\$0	IS	ISILON
X200-SATA-S108	X200-33TB+800GB/24GB/4x1GE	\$69,359	24%	\$52,713	\$7,629	\$6,242	\$0	\$0	\$0	IS	ISILON
X200-SATA-S109	X200-33TB+800GB/48GB/2x10GE 2x1GE	\$72,703	24%	\$55,254	\$7,997	\$6,543	\$0	\$0	\$0	IS	ISILON
X200-SATA-S110	X200-33TB+800GB/48GB/4x1GE	\$70,547	24%	\$53,616	\$7,760	\$6,349	\$0	\$0	\$0	IS	ISILON
X200-SATA-S111	X200-11T+800GB/12GB/2x10GE 2x1GE	\$55,129	24%	\$41,898	\$6,064	\$4,962	\$0	\$0	\$0	IS	ISILON
X200-SATA-S112	X200-11T+800GB/12GB/4x1GE	\$52,991	24%	\$40,273	\$5,829	\$4,769	\$0	\$0	\$0	IS	ISILON
X200-SATA-S113	X200-11T+800GB/24GB/2x10GE 2x1GE	\$54,892	24%	\$41,718	\$6,038	\$4,940	\$0	\$0	\$0	IS	ISILON
X200-SATA-S114	X200-11T+800GB/24GB/4x1GE	\$53,514	24%	\$40,671	\$5,887	\$4,816	\$0	\$0	\$0	IS	ISILON
X200-SATA-S115	X200-11T+800GB/48GB/2x10GE 2x1GE	\$56,671	24%	\$43,070	\$6,234	\$5,100	\$0	\$0	\$0	IS	ISILON
X200-SATA-S116	X200-11T+800GB/48GB/4x1GE	\$54,513	24%	\$41,430	\$5,996	\$4,906	\$0	\$0	\$0	IS	ISILON
X200-SATA-S117	X200-22TB+800GB/12GB/2x10GE 2x1GE	\$61,615	24%	\$46,827	\$6,778	\$5,545	\$0	\$0	\$0	IS	ISILON
X200-SATA-S118	X200-22TB+800GB/12GB/4x1GE	\$59,538	24%	\$45,249	\$6,549	\$5,358	\$0	\$0	\$0	IS	ISILON
X200-SATA-S119	X200-22TB+800GB/24GB/2x10GE 2x1GE	\$62,111	24%	\$47,204	\$6,832	\$5,590	\$0	\$0	\$0	IS	ISILON
X200-SATA-S120	X200-22TB+800GB/24GB/4x1GE	\$60,102	24%	\$45,678	\$6,611	\$5,409	\$0	\$0	\$0	IS	ISILON
X200-SATA-S121	X200-22TB+800GB/48GB/2x10GE 2x1GE	\$63,274	24%	\$48,088	\$6,960	\$5,695	\$0	\$0	\$0	IS	ISILON
X200-SATA-S122	X200-22TB+800GB/48GB/4x1GE	\$61,187	24%	\$46,502	\$6,731	\$5,507	\$0	\$0	\$0	IS	ISILON
X200-SATA-S123	X200-30TB+1.6TB/12GB/2x10GE 2x1GE	\$88,704	24%	\$67,415	\$9,757	\$7,983	\$0	\$0	\$0	IS	ISILON
X200-SATA-S124	X200-30TB+1.6TB/12GB/4x1GE	\$86,617	24%	\$65,829	\$9,528	\$7,796	\$0	\$0	\$0	IS	ISILON
X200-SATA-S125	X200-30TB+1.6TB/24GB/2x10GE 2x1GE	\$88,535	24%	\$67,287	\$9,739	\$7,968	\$0	\$0	\$0	IS	ISILON
X200-SATA-S126	X200-30TB+1.6TB/24GB/4x1GE	\$87,102	24%	\$66,198	\$9,581	\$7,839	\$0	\$0	\$0	IS	ISILON
X200-SATA-S127	X200-30TB+1.6TB/48GB/2x10GE 2x1GE	\$90,127	24%	\$68,497	\$9,914	\$8,111	\$0	\$0	\$0	IS	ISILON
X200-SATA-S128	X200-30TB+1.6TB/48GB/4x1GE	\$88,018	24%	\$66,894	\$9,682	\$7,922	\$0	\$0	\$0	IS	ISILON
X200-SATA-S129	X200-24TB+3.2TB/12GB/2x10GE 2x1GE	\$124,322	24%	\$94,485	\$13,675	\$11,189	\$0	\$0	\$0	IS	ISILON
X200-SATA-S130	X200-24TB+3.2TB/12GB/4x1GE	\$122,364	24%	\$92,997	\$13,460	\$11,013	\$0	\$0	\$0	IS	ISILON
X200-SATA-S131	X200-24TB+3.2TB/24GB/2x10GE 2x1GE	\$123,642	24%	\$93,968	\$13,601	\$11,128	\$0	\$0	\$0	IS	ISILON
X200-SATA-S132	X200-24TB+3.2TB/24GB/4x1GE	\$122,588	24%	\$93,167	\$13,485	\$11,033	\$0	\$0	\$0	IS	ISILON
X200-SATA-S133	X200-24TB+3.2TB/48GB/2x10GE 2x1GE	\$124,974	24%	\$94,980	\$13,747	\$11,248	\$0	\$0	\$0	IS	ISILON
X200-SATA-S134	X200-24TB+3.2TB/48GB/4x1GE	\$122,961	24%	\$93,450	\$13,526	\$11,066	\$0	\$0	\$0	IS	ISILON
X200-SATA-S135	X200-18TB+4.8TB/12GB/2x10GE 2x1GE	\$163,770	24%	\$124,465	\$18,015	\$14,739	\$0	\$0	\$0	IS	ISILON
X200-SATA-S136	X200-18TB+4.8TB/12GB/4x1GE	\$161,908	24%	\$123,050	\$17,810	\$14,572	\$0	\$0	\$0	IS	ISILON
X200-SATA-S137	X200-18TB+4.8TB/24GB/2x10GE 2x1GE	\$163,913	24%	\$124,574	\$18,030	\$14,752	\$0	\$0	\$0	IS	ISILON
X200-SATA-S138	X200-18TB+4.8TB/24GB/4x1GE	\$162,031	24%	\$123,144	\$17,823	\$14,583	\$0	\$0	\$0	IS	ISILON
X200-SATA-S139	X200-18TB+4.8TB/48GB/2x10GE 2x1GE	\$164,108	24%	\$124,722	\$18,052	\$14,770	\$0	\$0	\$0	IS	ISILON
X200-SATA-S140	X200-18TB+4.8TB/48GB/4x1GE	\$162,187	24%	\$123,262	\$17,841	\$14,597	\$0	\$0	\$0	IS	ISILON
X200-SATA-S141	X200-30T+400G SSD/48G/2x10GE 2x1GE	\$60,735	24%	\$46,159	\$6,681	\$5,466	\$0	\$0	\$0	IS	ISILON
X200-SATA-S17	X200-11T+200G SSD/6G/4x1GE	\$37,420	24%	\$28,439	\$4,116	\$3,368	\$0	\$0	\$0	IS	ISILON
X200-SATA-S18	X200-11T+200G SSD/6G/2x10GE SFP+2x1GE	\$39,470	24%	\$29,997	\$4,342	\$3,552	\$0	\$0	\$0	IS	ISILON
X200-SATA-S19	X200-11T+200G SSD/12G/4x1GE	\$38,280	24%	\$29,093	\$4,211	\$3,445	\$0	\$0	\$0	IS	ISILON
X200-SATA-S20	X200-11T+200G SSD/12G/2x10GE SFP+2x1GE	\$40,330	24%	\$30,651	\$4,436	\$3,630	\$0	\$0	\$0	IS	ISILON
X200-SATA-S21	X200-11T+200G SSD/24G/4x1GE	\$38,892	24%	\$29,558	\$4,278	\$3,500	\$0	\$0	\$0	IS	ISILON
X200-SATA-S22	X200-11T+200G SSD/48G/4x1GE	\$40,079	24%	\$30,460	\$4,409	\$3,607	\$0	\$0	\$0	IS	ISILON
X200-SATA-S23	X200-11T+200G SSD/48G/2x10GE SFP+2x1GE	\$42,129	24%	\$32,018	\$4,634	\$3,792	\$0	\$0	\$0	IS	ISILON
X200-SATA-S24	X200-6T+1.2T SSD/6G/4x1GE	\$68,065	24%	\$51,729	\$7,487	\$6,126	\$0	\$0	\$0	IS	ISILON
X200-SATA-S25	X200-6T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$70,195	24%	\$53,348	\$7,721	\$6,318	\$0	\$0	\$0	IS	ISILON
X200-SATA-S26	X200-6T+1.2T SSD/12G/4x1GE	\$68,548	24%	\$52,096	\$7,540	\$6,169	\$0	\$0	\$0	IS	ISILON
X200-SATA-S27	X200-6T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$70,681	24%	\$53,718	\$7,775	\$6,361	\$0	\$0	\$0	IS	ISILON
X200-SATA-S28	X200-6T+1.2T SSD/24G/4x1GE	\$68,269	24%	\$51,884	\$7,510	\$6,144	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Net Price					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
X200-SATA-S29	X200-6T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$70,319	24%	\$53,442	\$7,735	\$6,329	\$0	\$0	\$0	IS	ISILON
X200-SATA-S30	X200-6T+1.2T SSD/48G/4x1GE	\$69,455	24%	\$52,786	\$7,640	\$6,251	\$0	\$0	\$0	IS	ISILON
X200-SATA-S31	X200-6T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$71,505	24%	\$54,344	\$7,866	\$6,435	\$0	\$0	\$0	IS	ISILON
X200-SATA-S32	X200-20T+400G SSD/6G/4x1GE	\$48,177	24%	\$36,615	\$5,299	\$4,336	\$0	\$0	\$0	IS	ISILON
X200-SATA-S33	X200-20T+400G SSD/6G/2x10GE SFP+2x1GE	\$50,165	24%	\$38,125	\$5,518	\$4,515	\$0	\$0	\$0	IS	ISILON
X200-SATA-S34	X200-20T+400G SSD/12G/4x1GE	\$49,011	24%	\$37,248	\$5,391	\$4,411	\$0	\$0	\$0	IS	ISILON
X200-SATA-S35	X200-20T+400G SSD/12G/2x10GE SFP+2x1GE	\$51,000	24%	\$38,760	\$5,610	\$4,590	\$0	\$0	\$0	IS	ISILON
X200-SATA-S36	X200-20T+400G SSD/24G/4x1GE	\$49,605	24%	\$37,700	\$5,457	\$4,464	\$0	\$0	\$0	IS	ISILON
X200-SATA-S37	X200-20T+400G SSD/48G/4x1GE	\$50,756	24%	\$38,575	\$5,583	\$4,568	\$0	\$0	\$0	IS	ISILON
X200-SATA-S38	X200-20T+400G SSD/48G/2x10GE SFP+2x1GE	\$52,789	24%	\$40,120	\$5,807	\$4,751	\$0	\$0	\$0	IS	ISILON
X200-SATA-S39	X200-12T+1200G SSD/6G/4x1GE	\$72,110	24%	\$54,804	\$7,932	\$6,490	\$0	\$0	\$0	IS	ISILON
X200-SATA-S40	X200-12T+1200G SSD/6G/2x10GE SFP+2x1GE	\$74,227	24%	\$56,413	\$8,165	\$6,680	\$0	\$0	\$0	IS	ISILON
X200-SATA-S41	X200-12T+1200G SSD/12G/4x1GE	\$72,985	24%	\$55,469	\$8,028	\$6,569	\$0	\$0	\$0	IS	ISILON
X200-SATA-S42	X200-12T+1200G SSD/12G/2x10GE SFP+2x1GE	\$75,102	24%	\$57,078	\$8,261	\$6,759	\$0	\$0	\$0	IS	ISILON
X200-SATA-S43	X200-12T+1200G SSD/24G/4x1GE	\$73,793	24%	\$56,083	\$8,117	\$6,641	\$0	\$0	\$0	IS	ISILON
X200-SATA-S44	X200-12T+1200G SSD/48G/4x1GE	\$75,320	24%	\$57,243	\$8,285	\$6,779	\$0	\$0	\$0	IS	ISILON
X200-SATA-S45	X200-12T+1200G SSD/48G/2x10GE SFP+2x1GE	\$77,432	24%	\$58,848	\$8,518	\$6,969	\$0	\$0	\$0	IS	ISILON
X200-SATA-S46	X200-27T+600G SSD/6G/4x1GE	\$60,038	24%	\$45,629	\$6,604	\$5,403	\$0	\$0	\$0	IS	ISILON
X200-SATA-S47	X200-27T+600G SSD/6G/2x10GE SFP+2x1GE	\$62,088	24%	\$47,187	\$6,830	\$5,588	\$0	\$0	\$0	IS	ISILON
X200-SATA-S48	X200-27T+600G SSD/12G/4x1GE	\$60,898	24%	\$46,282	\$6,699	\$5,481	\$0	\$0	\$0	IS	ISILON
X200-SATA-S49	X200-27T+600G SSD/12G/2x10GE SFP+2x1GE	\$62,948	24%	\$47,840	\$6,924	\$5,665	\$0	\$0	\$0	IS	ISILON
X200-SATA-S50	X200-27T+600G SSD/24G/4x1GE	\$61,511	24%	\$46,748	\$6,766	\$5,536	\$0	\$0	\$0	IS	ISILON
X200-SATA-S51	X200-27T+600G SSD/48G/4x1GE	\$62,697	24%	\$47,650	\$6,897	\$5,643	\$0	\$0	\$0	IS	ISILON
X200-SATA-S52	X200-27T+600G SSD/48G/2x10GE SFP+2x1GE	\$64,747	24%	\$49,208	\$7,122	\$5,827	\$0	\$0	\$0	IS	ISILON
X200-SATA-S53	X200-18T+1.2T SSD/6G/4x1GE	\$73,861	24%	\$56,134	\$8,125	\$6,647	\$0	\$0	\$0	IS	ISILON
X200-SATA-S54	X200-18T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$75,999	24%	\$57,759	\$8,360	\$6,840	\$0	\$0	\$0	IS	ISILON
X200-SATA-S55	X200-18T+1.2T SSD/12G/4x1GE	\$74,532	24%	\$56,644	\$8,199	\$6,708	\$0	\$0	\$0	IS	ISILON
X200-SATA-S56	X200-18T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$74,589	24%	\$56,688	\$8,205	\$6,713	\$0	\$0	\$0	IS	ISILON
X200-SATA-S57	X200-18T+1.2T SSD/24G/4x1GE	\$75,144	24%	\$57,109	\$8,266	\$6,763	\$0	\$0	\$0	IS	ISILON
X200-SATA-S58	X200-18T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$77,194	24%	\$58,667	\$8,491	\$6,947	\$0	\$0	\$0	IS	ISILON
X200-SATA-S59	X200-18T+1.2T SSD/48G/4x1GE	\$76,330	24%	\$58,011	\$8,396	\$6,870	\$0	\$0	\$0	IS	ISILON
X200-SATA-S60	X200-18T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$78,380	24%	\$59,569	\$8,622	\$7,054	\$0	\$0	\$0	IS	ISILON
X200-SATA-S71	X200-5.5TB+400GB SSD/6G/2x10GE SFP+2X1GE	\$44,774	24%	\$34,028	\$4,925	\$4,030	\$0	\$0	\$0	IS	ISILON
X200-SATA-S72	X200-10TB+800GB SSD/12G/2X10GE SFP+2X1GE	\$59,373	24%	\$45,123	\$6,531	\$5,344	\$0	\$0	\$0	IS	ISILON
X200-SATA-S75	X200-10TB+1.6TB/12GB/2x10GE 2x1GE	\$72,987	24%	\$55,470	\$8,029	\$6,569	\$0	\$0	\$0	IS	ISILON
X200-SATA-S76	X200-10TB+1.6TB/12GB/4x1GE	\$70,892	24%	\$53,878	\$7,798	\$6,380	\$0	\$0	\$0	IS	ISILON
X200-SATA-S77	X200-10TB+1.6TB/24GB/2x10GE 2x1GE	\$72,339	24%	\$54,978	\$7,957	\$6,511	\$0	\$0	\$0	IS	ISILON
X200-SATA-S78	X200-10TB+1.6TB/24GB/4x1GE	\$71,237	24%	\$54,140	\$7,836	\$6,411	\$0	\$0	\$0	IS	ISILON
X200-SATA-S79	X200-10TB+1.6TB/48GB/2x10GE 2x1GE	\$74,016	24%	\$56,252	\$8,142	\$6,661	\$0	\$0	\$0	IS	ISILON
X200-SATA-S80	X200-10TB+1.6TB/48GB/4x1GE	\$71,870	24%	\$54,621	\$7,906	\$6,468	\$0	\$0	\$0	IS	ISILON
X200-SATA-S81	X200-20TB+1.6TB/12GB/2x10GE 2x1GE	\$78,937	24%	\$59,992	\$8,683	\$7,104	\$0	\$0	\$0	IS	ISILON
X200-SATA-S82	X200-20TB+1.6TB/12GB/4x1GE	\$76,914	24%	\$58,455	\$8,461	\$6,922	\$0	\$0	\$0	IS	ISILON
X200-SATA-S83	X200-20TB+1.6TB/24GB/2x10GE 2x1GE	\$79,276	24%	\$60,250	\$8,720	\$7,135	\$0	\$0	\$0	IS	ISILON
X200-SATA-S84	X200-20TB+1.6TB/24GB/4x1GE	\$77,336	24%	\$58,775	\$8,507	\$6,960	\$0	\$0	\$0	IS	ISILON
X200-SATA-S85	X200-20TB+1.6TB/48GB/2x10GE 2x1GE	\$80,176	24%	\$60,934	\$8,819	\$7,216	\$0	\$0	\$0	IS	ISILON
X200-SATA-S86	X200-20TB+1.6TB/48GB/4x1GE	\$78,124	24%	\$59,374	\$8,594	\$7,031	\$0	\$0	\$0	IS	ISILON
X200-SATA-S87	X200-6TB+4.8TB/12GB/2x10GE 2x1GE	\$156,780	24%	\$119,153	\$17,246	\$14,110	\$0	\$0	\$0	IS	ISILON
X200-SATA-S88	X200-6TB+4.8TB/12GB/4x1GE	\$154,950	24%	\$117,762	\$17,045	\$13,946	\$0	\$0	\$0	IS	ISILON
X200-SATA-S89	X200-6TB+4.8TB/24GB/2x10GE 2x1GE	\$156,872	24%	\$119,223	\$17,256	\$14,118	\$0	\$0	\$0	IS	ISILON
X200-SATA-S90	X200-6TB+4.8TB/24GB/4x1GE	\$155,017	24%	\$117,813	\$17,052	\$13,952	\$0	\$0	\$0	IS	ISILON
X200-SATA-S91	X200-6TB+4.8TB/48GB/2x10GE 2x1GE	\$156,965	24%	\$119,293	\$17,266	\$14,127	\$0	\$0	\$0	IS	ISILON
X200-SATA-S92	X200-6TB+4.8TB/48GB/4x1GE	\$155,063	24%	\$117,848	\$17,057	\$13,956	\$0	\$0	\$0	IS	ISILON
X200-SATA-S93	X200-16TB+3.2TB/12GB/2x10GE 2x1GE	\$119,345	24%	\$90,702	\$13,128	\$10,741	\$0	\$0	\$0	IS	ISILON
X200-SATA-S94	X200-16TB+3.2TB/12GB/4x1GE	\$117,393	24%	\$89,219	\$12,913	\$10,565	\$0	\$0	\$0	IS	ISILON
X200-SATA-S95	X200-16TB+3.2TB/24GB/2x10GE 2x1GE	\$119,724	24%	\$90,990	\$13,170	\$10,775	\$0	\$0	\$0	IS	ISILON
X200-SATA-S96	X200-16TB+3.2TB/24GB/4x1GE	\$117,763	24%	\$89,500	\$12,954	\$10,599	\$0	\$0	\$0	IS	ISILON
X200-SATA-S97	X200-16TB+3.2TB/48GB/2x10GE 2x1GE	\$120,419	24%	\$91,518	\$13,246	\$10,838	\$0	\$0	\$0	IS	ISILON
X200-SATA-S98	X200-16TB+3.2TB/48GB/4x1GE	\$118,438	24%	\$90,013	\$13,028	\$10,659	\$0	\$0	\$0	IS	ISILON
X200-SATA-S99	X200-12TB+4.8TB/12GB/2x10GE 2x1GE	\$158,189	24%	\$120,224	\$17,401	\$14,237	\$0	\$0	\$0	IS	ISILON
X210-SAS-E02	X210-30T+1.6T SSD-SED/24G/2x10GE 2x1GE	\$112,818	24%	\$85,742	\$12,410	\$10,154	\$0	\$0	\$0	IS	ISILON
X210-SAS-E03	X210-30T+1.6T SSD-SED/48G/2x10GE 2x1GE	\$115,545	24%	\$87,814	\$12,710	\$10,399	\$0	\$0	\$0	IS	ISILON
X210-SAS-E05	X210-32T+3.2T SSD-SED/24G/2x10GE 2x1GE	\$164,833	24%	\$125,273	\$18,132	\$14,835	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
X210-SAS-E06	X210-32T+3.2T SSD-SED/48G/2x10GE 2x1GE	\$166,914	24%	\$126,855	\$18,361	\$15,022	\$0	\$0	\$0	IS	ISILON
X210-SAS-E08	X210-33T+800G SSD-SED/24G/2x10GE 2x1GE	\$90,571	24%	\$68,834	\$9,963	\$8,151	\$0	\$0	\$0	IS	ISILON
X210-SAS-E09	X210-33T+800G SSD-SED/48G/2x10GE 2x1GE	\$93,318	24%	\$70,922	\$10,265	\$8,399	\$0	\$0	\$0	IS	ISILON
X210-SAS-E11	X210-36T SED/24G/2x10GE 2x1GE	\$66,985	24%	\$50,909	\$7,368	\$6,029	\$0	\$0	\$0	IS	ISILON
X210-SAS-E12	X210-36T SED/48G/2x10GE 2x1GE	\$70,059	24%	\$53,245	\$7,706	\$6,305	\$0	\$0	\$0	IS	ISILON
X210-SAS-E14	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1GE	\$118,315	24%	\$89,919	\$13,015	\$10,648	\$0	\$0	\$0	IS	ISILON
X210-SAS-E15	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1GE	\$120,390	24%	\$91,496	\$13,243	\$10,835	\$0	\$0	\$0	IS	ISILON
X210-SAS-E17	X210-44T+800G SSD-SED/24G/2x10GE 2x1GE	\$97,243	24%	\$73,905	\$10,697	\$8,752	\$0	\$0	\$0	IS	ISILON
X210-SAS-E18	X210-44T+800G SSD-SED/48G/2x10GE 2x1GE	\$99,363	24%	\$75,516	\$10,930	\$8,943	\$0	\$0	\$0	IS	ISILON
X210-SAS-E20	X210-48T SED/24G/2x10GE 2x1GE	\$71,797	24%	\$54,566	\$7,898	\$6,462	\$0	\$0	\$0	IS	ISILON
X210-SAS-E21	X210-48T SED/48G/2x10GE 2x1GE	\$73,865	24%	\$56,137	\$8,125	\$6,648	\$0	\$0	\$0	IS	ISILON
X210-SATA-003	X210-12T/24G/2x10GE 2x1GE	\$29,876	24%	\$22,706	\$3,286	\$2,689	\$0	\$0	\$0	IS	ISILON
X210-SATA-003-HO	X210-12T/24G/2x10GE 2x1GE/HO	\$24,999	24%	\$18,999	\$2,750	\$2,250	\$0	\$0	\$0	IS	ISILON
X210-SATA-004	X210-12T/48G/2x10GE 2x1GE	\$30,889	24%	\$23,476	\$3,398	\$2,780	\$0	\$0	\$0	IS	ISILON
X210-SATA-004-HO	X210-12T/48G/2x10GE 2x1GE/HO	\$25,825	24%	\$19,627	\$2,841	\$2,324	\$0	\$0	\$0	IS	ISILON
X210-SATA-006	X210-24T/24G/2x10GE 2x1GE	\$43,534	24%	\$33,086	\$4,789	\$3,918	\$0	\$0	\$0	IS	ISILON
X210-SATA-006-HO	X210-24T/24G/2x10GE 2x1GE/HO	\$26,133	24%	\$19,861	\$2,875	\$2,352	\$0	\$0	\$0	IS	ISILON
X210-SATA-007	X210-24T/48G/2x10GE 2x1GE	\$44,754	24%	\$34,013	\$4,923	\$4,028	\$0	\$0	\$0	IS	ISILON
X210-SATA-007-HO	X210-24T/48G/2x10GE 2x1GE/HO	\$26,961	24%	\$20,490	\$2,966	\$2,426	\$0	\$0	\$0	IS	ISILON
X210-SATA-008	X210-24T/6GB/2x10GE 2x1GE	\$27,375	24%	\$20,805	\$3,011	\$2,464	\$0	\$0	\$0	IS	ISILON
X210-SATA-010	X210-36T/24G/2x10GE 2x1GE	\$50,681	24%	\$38,518	\$5,575	\$4,561	\$0	\$0	\$0	IS	ISILON
X210-SATA-010-HO	X210-36T/24G/2x10GE 2x1GE/HO	\$31,385	24%	\$23,853	\$3,452	\$2,825	\$0	\$0	\$0	IS	ISILON
X210-SATA-011	X210-36T/48G/2x10GE 2x1GE	\$53,006	24%	\$40,285	\$5,831	\$4,771	\$0	\$0	\$0	IS	ISILON
X210-SATA-011-HO	X210-36T/48G/2x10GE 2x1GE/HO	\$32,308	24%	\$24,554	\$3,554	\$2,908	\$0	\$0	\$0	IS	ISILON
X210-SATA-012	X210-36T/6GB/2x10GE 2x1GE	\$48,953	24%	\$37,204	\$5,385	\$4,406	\$0	\$0	\$0	IS	ISILON
X210-SATA-014	X210-48T/48G/2x10GE 2x1GE	\$59,092	24%	\$44,910	\$6,500	\$5,318	\$0	\$0	\$0	IS	ISILON
X210-SATA-014-HO	X210-48T/48G/2x10GE 2x1GE/HO	\$34,550	24%	\$26,258	\$3,801	\$3,110	\$0	\$0	\$0	IS	ISILON
X210-SATA-015	X210-48T/24G/2x10GE 2x1GE	\$57,438	24%	\$43,653	\$6,318	\$5,169	\$0	\$0	\$0	IS	ISILON
X210-SATA-015-HO	X210-48T/24G/2x10GE 2x1GE/HO	\$33,582	24%	\$25,522	\$3,694	\$3,022	\$0	\$0	\$0	IS	ISILON
X210-SATA-S01	X210-11T+200G SSD/6GB/2x10GE 2x1GE	\$39,470	24%	\$29,997	\$4,342	\$3,552	\$0	\$0	\$0	IS	ISILON
X210-SATA-S03	X210-11T+200G SSD/24G/2x10GE 2x1GE	\$39,703	24%	\$30,174	\$4,367	\$3,573	\$0	\$0	\$0	IS	ISILON
X210-SATA-S03-HO	X210-11T+200G SSD/24G/2x10GE 2x1GE/HO	\$28,701	24%	\$21,813	\$3,157	\$2,583	\$0	\$0	\$0	IS	ISILON
X210-SATA-S04	X210-11T+200G SSD/48G/2x10GE 2x1GE	\$42,129	24%	\$32,018	\$4,634	\$3,792	\$0	\$0	\$0	IS	ISILON
X210-SATA-S04-HO	X210-11T+200G SSD/48G/2x10GE 2x1GE/HO	\$29,564	24%	\$22,469	\$3,252	\$2,661	\$0	\$0	\$0	IS	ISILON
X210-SATA-S07	X210-11T+800G SSD/24G/2x10GE 2x1GE	\$54,892	24%	\$41,718	\$6,038	\$4,940	\$0	\$0	\$0	IS	ISILON
X210-SATA-S07-HO	X210-11T+800G SSD/24G/2x10GE 2x1GE/HO	\$39,383	24%	\$29,931	\$4,332	\$3,544	\$0	\$0	\$0	IS	ISILON
X210-SATA-S08	X210-11T+800G SSD/48G/2x10GE 2x1GE	\$56,671	24%	\$43,070	\$6,234	\$5,100	\$0	\$0	\$0	IS	ISILON
X210-SATA-S08-HO	X210-11T+800G SSD/48G/2x10GE 2x1GE/HO	\$40,325	24%	\$30,647	\$4,436	\$3,629	\$0	\$0	\$0	IS	ISILON
X210-SATA-S10	X210-12T+1.2 T SSD/48G/2x10GE 2x1GE	\$77,432	24%	\$58,848	\$8,518	\$6,969	\$0	\$0	\$0	IS	ISILON
X210-SATA-S12	X210-12T+4.8T SSD/24G/2x10GE 2x1GE	\$156,807	24%	\$119,173	\$17,249	\$14,113	\$0	\$0	\$0	IS	ISILON
X210-SATA-S13	X210-12T+4.8T SSD/48G/2x10GE 2x1GE	\$158,400	24%	\$120,384	\$17,424	\$14,256	\$0	\$0	\$0	IS	ISILON
X210-SATA-S14	X210-18T+1.2T SSD/24G/2x10GE 2x1GE	\$77,194	24%	\$58,667	\$8,491	\$6,947	\$0	\$0	\$0	IS	ISILON
X210-SATA-S15	X210-18T+1.2T SSD/48G/2x10GE 2x1GE	\$78,380	24%	\$59,569	\$8,622	\$7,054	\$0	\$0	\$0	IS	ISILON
X210-SATA-S18	X210-20T+400G SSD/24G/2x10GE 2x1GE	\$50,398	24%	\$38,302	\$5,544	\$4,536	\$0	\$0	\$0	IS	ISILON
X210-SATA-S18-HO	X210-20T+400G SSD/24G/2x10GE 2x1GE/HO	\$33,612	24%	\$25,545	\$3,697	\$3,025	\$0	\$0	\$0	IS	ISILON
X210-SATA-S19	X210-20T+400G SSD/48G/2x10GE 2x1GE	\$52,789	24%	\$40,120	\$5,807	\$4,751	\$0	\$0	\$0	IS	ISILON
X210-SATA-S19-HO	X210-20T+400G SSD/48G/2x10GE 2x1GE/HO	\$34,513	24%	\$26,230	\$3,796	\$3,106	\$0	\$0	\$0	IS	ISILON
X210-SATA-S21	X210-22T+800G SSD/24G/2x10GE 2x1GE	\$62,111	24%	\$47,204	\$6,832	\$5,590	\$0	\$0	\$0	IS	ISILON
X210-SATA-S21-HO	X210-22T+800G SSD/24G/2x10GE 2x1GE/HO	\$40,518	24%	\$30,794	\$4,457	\$3,647	\$0	\$0	\$0	IS	ISILON
X210-SATA-S22	X210-22T+800G SSD/48G/2x10GE 2x1GE	\$63,274	24%	\$48,088	\$6,960	\$5,695	\$0	\$0	\$0	IS	ISILON
X210-SATA-S22-HO	X210-22T+800G SSD/48G/2x10GE 2x1GE/HO	\$41,461	24%	\$31,510	\$4,561	\$3,731	\$0	\$0	\$0	IS	ISILON
X210-SATA-S23	X210-27T+600G SSD/6GB/2x10GE 2x1GE	\$62,088	24%	\$47,187	\$6,830	\$5,588	\$0	\$0	\$0	IS	ISILON
X210-SATA-S25	X210-27T+600G SSD/24G/2x10GE 2x1GE	\$62,168	24%	\$47,248	\$6,838	\$5,595	\$0	\$0	\$0	IS	ISILON
X210-SATA-S26	X210-27T+600G SSD/48G/2x10GE 2x1GE	\$64,747	24%	\$49,208	\$7,122	\$5,827	\$0	\$0	\$0	IS	ISILON
X210-SATA-S28	X210-33T+800G SSD/24G/2x10GE 2x1GE	\$70,982	24%	\$53,946	\$7,808	\$6,388	\$0	\$0	\$0	IS	ISILON
X210-SATA-S28-HO	X210-33T+800G SSD/24G/2x10GE 2x1GE/HO	\$45,796	24%	\$34,805	\$5,038	\$4,122	\$0	\$0	\$0	IS	ISILON
X210-SATA-S29	X210-33T+800G SSD/48G/2x10GE 2x1GE	\$72,703	24%	\$55,254	\$7,997	\$6,543	\$0	\$0	\$0	IS	ISILON
X210-SATA-S29-HO	X210-33T+800G SSD/48G/2x10GE 2x1GE/HO	\$46,808	24%	\$35,574	\$5,149	\$4,213	\$0	\$0	\$0	IS	ISILON
X210-SATA-S32	X210-6T+1.2T SSD/24G/2x10GE 2x1GE	\$70,319	24%	\$53,442	\$7,735	\$6,329	\$0	\$0	\$0	IS	ISILON
X210-SATA-S33	X210-6T+1.2T SSD/48G/2x10GE 2x1GE	\$71,505	24%	\$54,344	\$7,866	\$6,435	\$0	\$0	\$0	IS	ISILON
X210-SATA-S34	X210-32T+3.2T SSD/24G/2x10GE 2x1GE	\$131,867	24%	\$100,219	\$14,505	\$11,868	\$0	\$0	\$0	IS	ISILON
X210-SATA-S35	X210-32T+3.2T SSD/48G/2x10GE 2x1GE	\$133,531	24%	\$101,484	\$14,688	\$12,018	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
X210-SATA-S37	X210-20T+1.6T SSD/24G/2x10GE 2x1GE	\$79,276	24%	\$60,250	\$8,720	\$7,135	\$0	\$0	\$0	IS	ISILON
X210-SATA-S38	X210-20T+1.6T SSD/48G/2x10GE 2x1GE	\$80,176	24%	\$60,934	\$8,819	\$7,216	\$0	\$0	\$0	IS	ISILON
X210-SATA-S40	X210-30T+1.6T SSD/24G/2x10GE 2x1GE	\$88,535	24%	\$67,287	\$9,739	\$7,968	\$0	\$0	\$0	IS	ISILON
X210-SATA-S41	X210-30T+1.6T SSD/48G/2x10GE 2x1GE	\$90,127	24%	\$68,497	\$9,914	\$8,111	\$0	\$0	\$0	IS	ISILON
X210-SATA-S43	X210-44T+800G SSD/24G/2x10GE 2x1GE	\$77,794	24%	\$59,123	\$8,557	\$7,001	\$0	\$0	\$0	IS	ISILON
X210-SATA-S43-HO	X210-44T+800G SSD/24G/2x10GE 2x1GE/HO	\$48,003	24%	\$36,482	\$5,280	\$4,320	\$0	\$0	\$0	IS	ISILON
X210-SATA-S44	X210-44T+800G SSD/48G/2x10GE 2x1GE	\$79,490	24%	\$60,412	\$8,744	\$7,154	\$0	\$0	\$0	IS	ISILON
X210-SATA-S44-HO	X210-44T+800G SSD/48G/2x10GE 2x1GE/HO	\$49,050	24%	\$37,278	\$5,396	\$4,415	\$0	\$0	\$0	IS	ISILON
X210-SATA-S46	X210-40T+1.6T SSD/24G/2x10GE 2x1GE	\$94,652	24%	\$71,936	\$10,412	\$8,519	\$0	\$0	\$0	IS	ISILON
X210-SATA-S47	X210-40T+1.6T SSD/48G/2x10GE 2x1GE	\$96,312	24%	\$73,197	\$10,594	\$8,668	\$0	\$0	\$0	IS	ISILON
X210-SATA-S49	X210-10T+1.6T SSD/24G/2x10GE 2x1GE	\$72,339	24%	\$54,978	\$7,957	\$6,511	\$0	\$0	\$0	IS	ISILON
X210-SATA-S50	X210-10T+1.6T SSD/48G/2x10GE 2x1GE	\$74,016	24%	\$56,252	\$8,142	\$6,661	\$0	\$0	\$0	IS	ISILON
X400-SAS-E01	X400-108TB-SED/48G/4x1GE	\$156,720	24%	\$119,107	\$17,239	\$14,105	\$0	\$0	\$0	IS	ISILON
X400-SAS-E02	X400-108TB-SED/48G/2x10GE SFP 2x1GE	\$159,537	24%	\$121,248	\$17,549	\$14,358	\$0	\$0	\$0	IS	ISILON
X400-SAS-E03	X400-108TB-SED/96G/4x1GE	\$160,077	24%	\$121,659	\$17,608	\$14,407	\$0	\$0	\$0	IS	ISILON
X400-SAS-E04	X400-108TB-SED/96G/2x10GE SFP 2x1GE	\$162,895	24%	\$123,800	\$17,918	\$14,661	\$0	\$0	\$0	IS	ISILON
X400-SAS-E05	X400-108TB-SED/192G/4x1GE	\$177,298	24%	\$134,746	\$19,503	\$15,957	\$0	\$0	\$0	IS	ISILON
X400-SAS-E06	X400-108TB-SED/192G/2x10GE SFP 2x1GE	\$180,116	24%	\$136,888	\$19,813	\$16,210	\$0	\$0	\$0	IS	ISILON
X400-SAS-E07	X400-144TB-SED/48G/4x1GE	\$189,939	24%	\$144,354	\$20,893	\$17,095	\$0	\$0	\$0	IS	ISILON
X400-SAS-E08	X400-144TB-SED/48G/2x10GE SFP 2x1GE	\$192,757	24%	\$146,495	\$21,203	\$17,348	\$0	\$0	\$0	IS	ISILON
X400-SAS-E09	X400-144TB-SED/96G/4x1GE	\$193,297	24%	\$146,906	\$21,263	\$17,397	\$0	\$0	\$0	IS	ISILON
X400-SAS-E10	X400-144TB-SED/96G/2x10GE SFP 2x1GE	\$196,115	24%	\$149,047	\$21,573	\$17,650	\$0	\$0	\$0	IS	ISILON
X400-SAS-E11	X400-144TB-SED/192G/4x1GE	\$210,518	24%	\$159,994	\$23,157	\$18,947	\$0	\$0	\$0	IS	ISILON
X400-SAS-E12	X400-144TB-SED/192G/2x10GE SFP 2x1GE	\$213,336	24%	\$162,135	\$23,467	\$19,200	\$0	\$0	\$0	IS	ISILON
X400-SAS-E13	X400-102T+1.6T SSD-SED/48G/2X10GE+2X1GE	\$208,723	24%	\$158,629	\$22,960	\$18,785	\$0	\$0	\$0	IS	ISILON
X400-SAS-E14	X400-102T+1.6T SSD-SED/48G/4x1GE	\$205,499	24%	\$156,179	\$22,605	\$18,495	\$0	\$0	\$0	IS	ISILON
X400-SAS-E15	X400-102T+1.6T SSD-SED/96G/2X10GE+2X1GE	\$214,201	24%	\$162,793	\$23,562	\$19,278	\$0	\$0	\$0	IS	ISILON
X400-SAS-E16	X400-102T+1.6T SSD-SED/192G/4x1GE	\$223,276	24%	\$169,690	\$24,560	\$20,095	\$0	\$0	\$0	IS	ISILON
X400-SAS-E17	X400-96T+3.2T SSD-SED/48G/2X10GE+2X1GE	\$256,027	24%	\$194,581	\$28,163	\$23,042	\$0	\$0	\$0	IS	ISILON
X400-SAS-E18	X400-96T+3.2T SSD-SED/48G/4x1GE	\$252,803	24%	\$192,130	\$27,808	\$22,752	\$0	\$0	\$0	IS	ISILON
X400-SAS-E19	X400-96T+3.2T SSD-SED/96G/2X10GE+2X1GE	\$261,504	24%	\$198,743	\$28,765	\$23,535	\$0	\$0	\$0	IS	ISILON
X400-SAS-E20	X400-96T+3.2T SSD-SED/96G/4x1GE	\$258,280	24%	\$196,293	\$28,411	\$23,245	\$0	\$0	\$0	IS	ISILON
X400-SAS-E23	X400-136T+1.6T SSD-SED/48G/2X10GE+2X1GE	\$229,674	24%	\$174,552	\$25,264	\$20,671	\$0	\$0	\$0	IS	ISILON
X400-SAS-E24	X400-136T+1.6T SSD-SED/48G/4x1GE	\$226,449	24%	\$172,101	\$24,909	\$20,380	\$0	\$0	\$0	IS	ISILON
X400-SAS-E25	X400-136T+1.6T SSD-SED/96G/2X10GE+2X1GE	\$235,151	24%	\$178,715	\$25,867	\$21,164	\$0	\$0	\$0	IS	ISILON
X400-SAS-E26	X400-136T+1.6T SSD-SED/96G/4x1GE	\$231,926	24%	\$176,264	\$25,512	\$20,873	\$0	\$0	\$0	IS	ISILON
X400-SAS-E27	X400-136T+1.6T SSD-SED/192G/2X10GE+2X1GE	\$247,451	24%	\$188,063	\$27,220	\$22,271	\$0	\$0	\$0	IS	ISILON
X400-SAS-E28	X400-136T+1.6T SSD-SED/192G/4x1GE	\$244,226	24%	\$185,612	\$26,865	\$21,980	\$0	\$0	\$0	IS	ISILON
X400-SAS-E41	X400-102T+1.6T SSD-SED/96G/4x1GE	\$210,976	24%	\$160,342	\$23,207	\$18,988	\$0	\$0	\$0	IS	ISILON
X400-SAS-E42	X400-102T+1.6T SSD-SED/192G/2X10GE+2X1GE	\$226,500	24%	\$172,140	\$24,915	\$20,385	\$0	\$0	\$0	IS	ISILON
X400-SATA-001	X400-108T/48G/4x1GE	\$114,598	24%	\$87,094	\$12,606	\$10,314	\$0	\$0	\$0	IS	ISILON
X400-SATA-002	X400-108T/48G/2x10GE SFP+2x1GE	\$122,721	24%	\$93,268	\$13,499	\$11,045	\$0	\$0	\$0	IS	ISILON
X400-SATA-003	X400-108T/96G/4x1GE	\$117,053	24%	\$88,960	\$12,876	\$10,535	\$0	\$0	\$0	IS	ISILON
X400-SATA-004	X400-108T/96G/2x10GE SFP+2x1GE	\$119,114	24%	\$90,527	\$13,103	\$10,720	\$0	\$0	\$0	IS	ISILON
X400-SATA-005	X400-108T/192G/4x1GE	\$129,646	24%	\$98,531	\$14,261	\$11,668	\$0	\$0	\$0	IS	ISILON
X400-SATA-006	X400-108T/192G/2x10GE SFP+2x1GE	\$131,707	24%	\$100,097	\$14,488	\$11,854	\$0	\$0	\$0	IS	ISILON
X400-SATA-007	X400-36T/48G/4x1GE	\$73,984	24%	\$56,228	\$8,138	\$6,659	\$0	\$0	\$0	IS	ISILON
X400-SATA-008	X400-36T/48G/2x10GE SFP+2x1GE	\$76,045	24%	\$57,794	\$8,365	\$6,844	\$0	\$0	\$0	IS	ISILON
X400-SATA-009	X400-36T/96G/4x1GE	\$76,440	24%	\$58,094	\$8,408	\$6,880	\$0	\$0	\$0	IS	ISILON
X400-SATA-010	X400-36T/96G/2x10GE SFP+2x1GE	\$78,500	24%	\$59,660	\$8,635	\$7,065	\$0	\$0	\$0	IS	ISILON
X400-SATA-011	X400-36T/192G/4x1GE	\$89,032	24%	\$67,664	\$9,794	\$8,013	\$0	\$0	\$0	IS	ISILON
X400-SATA-012	X400-36T/192G/2x10GE SFP+2x1GE	\$91,093	24%	\$69,231	\$10,020	\$8,198	\$0	\$0	\$0	IS	ISILON
X400-SATA-013	X400-72T/48G/4x1GE	\$96,405	24%	\$73,268	\$10,605	\$8,676	\$0	\$0	\$0	IS	ISILON
X400-SATA-014	X400-72T/48G/2x10GE SFP+2x1GE	\$98,465	24%	\$74,833	\$10,831	\$8,862	\$0	\$0	\$0	IS	ISILON
X400-SATA-015	X400-72T/96G/4x1GE	\$98,860	24%	\$75,134	\$10,875	\$8,897	\$0	\$0	\$0	IS	ISILON
X400-SATA-016	X400-72T/96G/2x10GE SFP+2x1GE	\$100,920	24%	\$76,699	\$11,101	\$9,083	\$0	\$0	\$0	IS	ISILON
X400-SATA-017	X400-72T/192G/4x1GE	\$111,452	24%	\$84,704	\$12,260	\$10,031	\$0	\$0	\$0	IS	ISILON
X400-SATA-018	X400-72T/192G/2x10GE SFP+2x1GE	\$113,513	24%	\$86,270	\$12,486	\$10,216	\$0	\$0	\$0	IS	ISILON
X400-SATA-019	X400-144T/24G/4x1GE	\$137,430	24%	\$104,447	\$15,117	\$12,369	\$0	\$0	\$0	IS	ISILON
X400-SATA-020	X400-144T/48G/4x1GE	\$138,889	24%	\$105,556	\$15,278	\$12,500	\$0	\$0	\$0	IS	ISILON
X400-SATA-021	X400-144T/48G/2x10GE SFP+2x1GE	\$140,950	24%	\$107,122	\$15,505	\$12,686	\$0	\$0	\$0	IS	ISILON
X400-SATA-022	X400-144T/96G/4x1GE	\$141,345	24%	\$107,422	\$15,548	\$12,721	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
X400-SATA-023	X400-144T/96G/2x10GE SFP+2x1GE	\$143,405	24%	\$108,988	\$15,775	\$12,906	\$0	\$0	\$0	IS	ISILON
X400-SATA-024	X400-144T/192G/4x1GE	\$153,937	24%	\$116,992	\$16,933	\$13,854	\$0	\$0	\$0	IS	ISILON
X400-SATA-025	X400-144T/192G/2x10GE SFP+2x1GE	\$155,998	24%	\$118,558	\$17,160	\$14,040	\$0	\$0	\$0	IS	ISILON
X400-SATA-S01	X400-34T+800G SSD/48G/4x1GE	\$97,080	24%	\$73,781	\$10,679	\$8,737	\$0	\$0	\$0	IS	ISILON
X400-SATA-S02	X400-34T+800G SSD/48G/2x10GE SFP+2x1GE	\$99,140	24%	\$75,346	\$10,905	\$8,923	\$0	\$0	\$0	IS	ISILON
X400-SATA-S03	X400-34T+800G SSD/96G/4x1GE	\$99,535	24%	\$75,647	\$10,949	\$8,958	\$0	\$0	\$0	IS	ISILON
X400-SATA-S04	X400-34T+800G SSD/96G/2x10GE SFP+2x1GE	\$101,595	24%	\$77,212	\$11,175	\$9,144	\$0	\$0	\$0	IS	ISILON
X400-SATA-S05	X400-34T+800G SSD/192G/4x1GE	\$112,128	24%	\$85,217	\$12,334	\$10,092	\$0	\$0	\$0	IS	ISILON
X400-SATA-S06	X400-34T+800G SSD/192G/2x10GE SFP+2x1GE	\$114,188	24%	\$86,783	\$12,561	\$10,277	\$0	\$0	\$0	IS	ISILON
X400-SATA-S07	X400-66T+1.2T SSD/24G/4x1GE	\$127,332	24%	\$96,772	\$14,007	\$11,460	\$0	\$0	\$0	IS	ISILON
X400-SATA-S08	X400-66T+1.2T SSD/48G/4x1GE	\$128,791	24%	\$97,881	\$14,167	\$11,591	\$0	\$0	\$0	IS	ISILON
X400-SATA-S09	X400-66T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$130,852	24%	\$99,448	\$14,394	\$11,777	\$0	\$0	\$0	IS	ISILON
X400-SATA-S10	X400-66T+1.2T SSD/96G/4x1GE	\$131,246	24%	\$99,747	\$14,437	\$11,812	\$0	\$0	\$0	IS	ISILON
X400-SATA-S11	X400-66T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$133,307	24%	\$101,313	\$14,664	\$11,998	\$0	\$0	\$0	IS	ISILON
X400-SATA-S12	X400-66T+1.2T SSD/192G/4x1GE	\$143,839	24%	\$109,318	\$15,822	\$12,946	\$0	\$0	\$0	IS	ISILON
X400-SATA-S13	X400-66T+1.2T SSD/192G/2x10GE SFP+2x1GE	\$145,900	24%	\$110,884	\$16,049	\$13,131	\$0	\$0	\$0	IS	ISILON
X400-SATA-S14	X400-96T+1.6T SSD/24G/4x1GE	\$153,305	24%	\$116,512	\$16,864	\$13,797	\$0	\$0	\$0	IS	ISILON
X400-SATA-S15	X400-96T+1.6T SSD/24G/2x10GE SFP+2x1GE	\$155,366	24%	\$118,078	\$17,090	\$13,983	\$0	\$0	\$0	IS	ISILON
X400-SATA-S16	X400-96T+1.6T SSD/48G/4x1GE	\$154,765	24%	\$117,621	\$17,024	\$13,929	\$0	\$0	\$0	IS	ISILON
X400-SATA-S17	X400-96T+1.6T SSD/48G/2x10GE SFP+2x1GE	\$164,975	24%	\$125,381	\$18,147	\$14,848	\$0	\$0	\$0	IS	ISILON
X400-SATA-S18	X400-96T+1.6T SSD/96G/4x1GE	\$157,220	24%	\$119,487	\$17,294	\$14,150	\$0	\$0	\$0	IS	ISILON
X400-SATA-S19	X400-96T+1.6T SSD/96G/2x10GE SFP+2x1GE	\$159,281	24%	\$121,054	\$17,521	\$14,335	\$0	\$0	\$0	IS	ISILON
X400-SATA-S20	X400-96T+1.6T SSD/192G/4x1GE	\$169,813	24%	\$129,058	\$18,679	\$15,283	\$0	\$0	\$0	IS	ISILON
X400-SATA-S21	X400-96T+1.6T SSD/192G/2x10GE SFP+2x1GE	\$171,873	24%	\$130,623	\$18,906	\$15,469	\$0	\$0	\$0	IS	ISILON
X400-SATA-S24	X400-102T+800G SSD/24G/2x10GE SFP+2x1GE	\$161,689	24%	\$122,884	\$17,786	\$14,552	\$0	\$0	\$0	IS	ISILON
X400-SATA-S25	X400-105T+400G SSD/48G/2x10GE SFP+2x1GE	\$132,626	24%	\$100,796	\$14,589	\$11,936	\$0	\$0	\$0	IS	ISILON
X400-SATA-S27	X400-120T+2.4T SSD/24G/4x1GE	\$191,434	24%	\$145,490	\$21,058	\$17,229	\$0	\$0	\$0	IS	ISILON
X400-SATA-S28	X400-120T+2.4T SSD/48G/4x1GE	\$192,894	24%	\$146,599	\$21,218	\$17,360	\$0	\$0	\$0	IS	ISILON
X400-SATA-S29	X400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE	\$194,954	24%	\$148,165	\$21,445	\$17,546	\$0	\$0	\$0	IS	ISILON
X400-SATA-S30	X400-120T+2.4T SSD/96G/4x1GE	\$195,349	24%	\$148,465	\$21,488	\$17,581	\$0	\$0	\$0	IS	ISILON
X400-SATA-S31	X400-120T+2.4T SSD/96G/2x10GE SFP+2x1GE	\$197,409	24%	\$150,031	\$21,715	\$17,767	\$0	\$0	\$0	IS	ISILON
X400-SATA-S32	X400-120T+2.4T SSD/192G/4x1GE	\$207,942	24%	\$158,036	\$22,874	\$18,715	\$0	\$0	\$0	IS	ISILON
X400-SATA-S33	X400-120T+2.4T SSD/192G/2x10GE SFP+2x1GE	\$210,002	24%	\$159,602	\$23,100	\$18,900	\$0	\$0	\$0	IS	ISILON
X400-SATA-S36	X400-136T/800GB SSD/24G/4x1GE	\$161,843	24%	\$123,001	\$17,803	\$14,566	\$0	\$0	\$0	IS	ISILON
X400-SATA-S37	X400-136T/800GB SSD/24G/2x10GE SFP/2x1GE	\$164,011	24%	\$124,648	\$18,041	\$14,761	\$0	\$0	\$0	IS	ISILON
X400-SATA-S48	X400-60T/4.8T SSD/48G/2x10GE SFP 2x1GE	\$227,680	24%	\$173,037	\$25,045	\$20,491	\$0	\$0	\$0	IS	ISILON
X400-SATA-S49	X400-60T/4.8T SSD/48G/4x1GE	\$225,285	24%	\$171,217	\$24,781	\$20,276	\$0	\$0	\$0	IS	ISILON
X400-SATA-S54	X400-128T/3.2T SSD/192G/2x10GE SFP 2x1GE	\$246,831	24%	\$187,592	\$27,151	\$22,215	\$0	\$0	\$0	IS	ISILON
X400-SATA-S55	X400-96T/3.2T SSD/192G/2x10GE SFP 2x1GE	\$215,356	24%	\$163,671	\$23,689	\$19,382	\$0	\$0	\$0	IS	ISILON
X400-SATA-S56	X400-96T/3.2T SSD/96G/2x10GE SFP 2x1GE	\$201,157	24%	\$152,879	\$22,127	\$18,104	\$0	\$0	\$0	IS	ISILON
X400-SATA-S57	X400-60T+4.8T SSD/96G/2x10GE SFP+2x1GE	\$232,209	24%	\$176,479	\$25,543	\$20,899	\$0	\$0	\$0	IS	ISILON
X400-SATA-S59	INA X400-120T/4.8T SSD/96G/2x10GE/2x1GE	\$253,370	24%	\$192,561	\$27,871	\$22,803	\$0	\$0	\$0	IS	ISILON
X400-SATA-S60	X400-128T/3.2T SSD/48G/2x10GE/2x1GE	\$230,402	24%	\$175,106	\$25,344	\$20,736	\$0	\$0	\$0	IS	ISILON
X400-SATA-S61	X400-128T/3.2T SSD/96G/2x10GE/2x1GE	\$235,274	24%	\$178,808	\$25,880	\$21,175	\$0	\$0	\$0	IS	ISILON
X400-SATA-S62	X400-136T/1.6T SSD/48G/2x10GE/2x1GE	\$188,291	24%	\$143,101	\$20,712	\$16,946	\$0	\$0	\$0	IS	ISILON
X400-SATA-S63	X400-136T/1.6T SSD/96G/2x10GE/2x1GE	\$193,144	24%	\$146,789	\$21,246	\$17,383	\$0	\$0	\$0	IS	ISILON
X400-SATA-S64	X400-64T/3.2T SSD/48G/2x10GE SFP 2x1GE	\$180,763	24%	\$137,380	\$19,884	\$16,269	\$0	\$0	\$0	IS	ISILON
X400-SATA-S65	X400-64T/3.2T SSD/96G/2x10GE/2x1GE	\$185,170	24%	\$140,729	\$20,369	\$16,665	\$0	\$0	\$0	IS	ISILON
X400-SATA-S66	X400-68T/1.6T SSD/48G/2x10GE/2x1GE	\$141,645	24%	\$107,650	\$15,581	\$12,748	\$0	\$0	\$0	IS	ISILON
X400-SATA-S67	X400-68T/1.6T SSD/96G/2x10GE/2x1GE	\$146,052	24%	\$111,000	\$16,066	\$13,145	\$0	\$0	\$0	IS	ISILON
X400-SATA-S68	X400-70T/800G SSD/48G/2x10GE/2x1GE	\$122,058	24%	\$92,764	\$13,426	\$10,985	\$0	\$0	\$0	IS	ISILON
X400-SATA-S69	X400-70T/800G SSD/96G/2x10GE/2x1GE	\$126,465	24%	\$96,113	\$13,911	\$11,382	\$0	\$0	\$0	IS	ISILON
X400-SATA-S70	X400-132T+2.4T SSD/48G/2x10GE 2x1GE	\$209,505	24%	\$159,224	\$23,046	\$18,855	\$0	\$0	\$0	IS	ISILON
X400-SATA-S71	X400-132T+2.4T SSD/96G/2x10GE 2x1GE	\$214,358	24%	\$162,912	\$23,579	\$19,292	\$0	\$0	\$0	IS	ISILON
X400-SATA-S72	X400-34TB+1.6T SSD/48G/2x10GE 2x1GE	\$119,054	24%	\$90,481	\$13,096	\$10,715	\$0	\$0	\$0	IS	ISILON
X400-SATA-S73	X400-34TB+1.6T SSD/96G/2x10GE 2x1GE	\$123,291	24%	\$93,701	\$13,562	\$11,096	\$0	\$0	\$0	IS	ISILON
X400-SATA-S74	X400-35T+800G SSD/48G/2x10GE 2x1GE	\$100,405	24%	\$76,308	\$11,045	\$9,036	\$0	\$0	\$0	IS	ISILON
X400-SATA-S75	X400-35T+800G SSD/96G/2x10GE 2x1GE	\$104,643	24%	\$79,529	\$11,511	\$9,418	\$0	\$0	\$0	IS	ISILON
X400-SATA-S76	X400-96T+3.2T SSD/48G/2x10GE 2x1GE	\$197,941	24%	\$150,435	\$21,774	\$17,815	\$0	\$0	\$0	IS	ISILON
X400-SATA-S77	X400-99T+2.4T SSD/48G/2x10GE 2x1GE	\$178,135	24%	\$135,383	\$19,595	\$16,032	\$0	\$0	\$0	IS	ISILON
X400-SATA-S78	X400-99T+2.4T SSD/96G/2x10GE 2x1GE	\$182,591	24%	\$138,769	\$20,085	\$16,433	\$0	\$0	\$0	IS	ISILON
X400-SATA-S79	X400-102T+1.6T SSD/48G/2x10GE 2x1GE	\$158,200	24%	\$120,232	\$17,402	\$14,238	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
X400-SATA-S80	X400-102T+1.6T SSD/96G/2x10GE 2x1GE	\$163,207	24%	\$124,037	\$17,953	\$14,689	\$0	\$0	\$0	IS	ISILON
X400-YH-001	X400-102T+800G SSD/24G/4x1GE	\$142,156	24%	\$108,039	\$15,637	\$12,794	\$0	\$0	\$0	IS	ISILON
X410-SAS-E01	X410-144T SED/64G/2x10GE+2x1GE	\$207,651	24%	\$157,815	\$22,842	\$18,689	\$0	\$0	\$0	IS	ISILON
X410-SAS-E02	X410-144T SED/32G/2x10GE+2x1GE	\$203,782	24%	\$154,874	\$22,416	\$18,340	\$0	\$0	\$0	IS	ISILON
X410-SAS-E03	X410-144T SED/128G/2x10GE+2x1GE	\$215,047	24%	\$163,436	\$23,655	\$19,354	\$0	\$0	\$0	IS	ISILON
X410-SAS-E04	X410-144T SED/256G/2x10GE+2x1GE	\$231,951	24%	\$176,283	\$25,515	\$20,876	\$0	\$0	\$0	IS	ISILON
X410-SAS-E05	X410-136T+1.6T SSD-SED/32G/2x10GE+2x1GE	\$258,736	24%	\$196,639	\$28,461	\$23,286	\$0	\$0	\$0	IS	ISILON
X410-SAS-E06	X410-136T+1.6T SSD-SED/64G/2x10GE+2x1GE	\$262,879	24%	\$199,788	\$28,917	\$23,659	\$0	\$0	\$0	IS	ISILON
X410-SAS-E17	X410-108T SED/32G/2x10GE 2x1GE	\$171,070	24%	\$130,013	\$18,818	\$15,396	\$0	\$0	\$0	IS	ISILON
X410-SAS-E18	X410-108T SED/64G/2x10GE 2x1GE	\$175,265	24%	\$133,201	\$19,279	\$15,774	\$0	\$0	\$0	IS	ISILON
X410-SAS-E19	X410-108T SED/128/2x10GE 2x1GE	\$183,286	24%	\$139,297	\$20,161	\$16,496	\$0	\$0	\$0	IS	ISILON
X410-SAS-E20	X410-108T SED/256/2x10GE 2x1GE	\$201,617	24%	\$153,229	\$22,178	\$18,146	\$0	\$0	\$0	IS	ISILON
X410-SAS-E21	X410-102T+1.6T SSD-SED/32G/2x10GE 2x1GE	\$223,521	24%	\$169,876	\$24,587	\$20,117	\$0	\$0	\$0	IS	ISILON
X410-SAS-E22	X410-102T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$227,716	24%	\$173,064	\$25,049	\$20,494	\$0	\$0	\$0	IS	ISILON
X410-SAS-E23	X410-102T+1.6T SSD-SED/128/2x10GE 2x1GE	\$235,737	24%	\$179,160	\$25,931	\$21,216	\$0	\$0	\$0	IS	ISILON
X410-SAS-E24	X410-102T+1.6T SSD-SED/256/2x10GE 2x1GE	\$254,068	24%	\$193,092	\$27,947	\$22,866	\$0	\$0	\$0	IS	ISILON
X410-SATA-001	X410-72T/32G/2x10GE+2x1GE	\$109,945	24%	\$83,558	\$12,094	\$9,895	\$0	\$0	\$0	IS	ISILON
X410-SATA-002	X410-72T/64G/2x10GE+2x1GE	\$112,947	24%	\$85,840	\$12,424	\$10,165	\$0	\$0	\$0	IS	ISILON
X410-SATA-003	X410-72T/128G/2x10GE+2x1GE	\$116,061	24%	\$88,206	\$12,767	\$10,445	\$0	\$0	\$0	IS	ISILON
X410-SATA-004	X410-144T/64G/2x10GE+2x1GE	\$159,731	24%	\$121,396	\$17,570	\$14,376	\$0	\$0	\$0	IS	ISILON
X410-SATA-005	X410-144T/32G/2x10GE+2x1GE	\$156,301	24%	\$118,789	\$17,193	\$14,067	\$0	\$0	\$0	IS	ISILON
X410-SATA-006	X410-144T/128G/2x10GE+2x1GE	\$166,289	24%	\$126,380	\$18,292	\$14,966	\$0	\$0	\$0	IS	ISILON
X410-SATA-006-HO	X410-144T/128G/2x10GE 2x1GE/HO	\$79,720	24%	\$60,587	\$8,769	\$7,175	\$0	\$0	\$0	IS	ISILON
X410-SATA-007	X410-144T/256G/2x10GE+2x1GE	\$181,276	24%	\$137,770	\$19,940	\$16,315	\$0	\$0	\$0	IS	ISILON
X410-SATA-007-HO	X410-144T/256G/2x10GE 2x1GE/HO	\$87,442	24%	\$66,456	\$9,619	\$7,870	\$0	\$0	\$0	IS	ISILON
X410-SATA-008	X410-72T/256G/2x10GE/2x1GE	\$132,451	24%	\$100,663	\$14,570	\$11,921	\$0	\$0	\$0	IS	ISILON
X410-SATA-008-HO	X410-72T/256G/2x10GE 2x1GE/HO	\$65,502	24%	\$49,782	\$7,205	\$5,895	\$0	\$0	\$0	IS	ISILON
X410-SATA-LP006	X410-144T/128G/2x10GE/2x1GE/LP	\$166,405	24%	\$126,468	\$18,305	\$14,976	\$0	\$0	\$0	IS	ISILON
X410-SATA-LP008	X410-72T/256G/2x10GE/2x1GE/LP	\$132,546	24%	\$100,735	\$14,580	\$11,929	\$0	\$0	\$0	IS	ISILON
X410-SATA-LPS04	X410-70T/800G SSD/128G/2x10GE/2x1GE/LP	\$138,678	24%	\$105,395	\$15,255	\$12,481	\$0	\$0	\$0	IS	ISILON
X410-SATA-LPS13	X410-136T/1.6T SSD/256G/2x10GE 2x1GE/LP	\$224,116	24%	\$170,328	\$24,653	\$20,170	\$0	\$0	\$0	IS	ISILON
X410-SATA-LPS37	X410-108T/256G/2x10GE/2x1GE/LP	\$155,191	24%	\$117,945	\$17,071	\$13,967	\$0	\$0	\$0	IS	ISILON
X410-SATA-S01	X410-64T/3.2T SSD/64G/2x10GE SFP 2x1GE	\$192,888	24%	\$146,595	\$21,218	\$17,360	\$0	\$0	\$0	IS	ISILON
X410-SATA-S02	X410-70T+800G SSD/32G/2x10GE+2x1GE	\$129,542	24%	\$98,452	\$14,250	\$11,659	\$0	\$0	\$0	IS	ISILON
X410-SATA-S03	X410-70T+800G SSD/64G/2x10GE+2x1GE	\$132,647	24%	\$100,812	\$14,591	\$11,938	\$0	\$0	\$0	IS	ISILON
X410-SATA-S04	X410-70T+800G SSD/128G/2x10GE+2x1GE	\$138,583	24%	\$105,323	\$15,244	\$12,472	\$0	\$0	\$0	IS	ISILON
X410-SATA-S04-HO	X410-70T+800G SSD/128G/2x10GE 2x1GE/HO	\$68,454	24%	\$52,025	\$7,530	\$6,161	\$0	\$0	\$0	IS	ISILON
X410-SATA-S05	X410-68T+1.6T SSD/32G/2x10GE+2x1GE	\$149,560	24%	\$113,666	\$16,452	\$13,460	\$0	\$0	\$0	IS	ISILON
X410-SATA-S06	X410-68T+1.6T SSD/64G/2x10GE+2x1GE	\$152,665	24%	\$116,025	\$16,793	\$13,740	\$0	\$0	\$0	IS	ISILON
X410-SATA-S07	X410-68T+1.6T SSD/128G/2x10GE+2x1GE	\$158,601	24%	\$120,537	\$17,446	\$14,274	\$0	\$0	\$0	IS	ISILON
X410-SATA-S07-HO	X410-68T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$77,916	24%	\$59,216	\$8,571	\$7,012	\$0	\$0	\$0	IS	ISILON
X410-SATA-S08	X410-64T+3.2T SSD/32G/2x10GE+2x1GE	\$189,783	24%	\$144,235	\$20,876	\$17,080	\$0	\$0	\$0	IS	ISILON
X410-SATA-S09	X410-64T+3.2T SSD/128G/2x10GE+2x1GE	\$198,824	24%	\$151,106	\$21,871	\$17,894	\$0	\$0	\$0	IS	ISILON
X410-SATA-S09-HO	X410-64T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$101,754	24%	\$77,333	\$11,193	\$9,158	\$0	\$0	\$0	IS	ISILON
X410-SATA-S10	X410-136T+1.6T SSD/32G/2x10GE+2x1GE	\$199,027	24%	\$151,261	\$21,893	\$17,912	\$0	\$0	\$0	IS	ISILON
X410-SATA-S100	X410-140T+1.6T SSD/64G/2x10GE 2x1GE	\$202,457	24%	\$153,867	\$22,270	\$18,221	\$0	\$0	\$0	IS	ISILON
X410-SATA-S101	X410-140T+1.6T SSD/128G/2x10GE 2x1GE	\$209,015	24%	\$158,851	\$22,992	\$18,811	\$0	\$0	\$0	IS	ISILON
X410-SATA-S101-HO	X410-140T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$100,340	24%	\$76,258	\$11,037	\$9,031	\$0	\$0	\$0	IS	ISILON
X410-SATA-S102	X410-140T+1.6T SSD/256G/2x10GE 2x1GE	\$224,002	24%	\$170,242	\$24,640	\$20,160	\$0	\$0	\$0	IS	ISILON
X410-SATA-S102-HO	X410-140T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$108,586	24%	\$82,525	\$11,944	\$9,773	\$0	\$0	\$0	IS	ISILON
X410-SATA-S103	X410-136T+3.2T SSD/64G/2x10GE 2x1GE	\$244,692	24%	\$185,966	\$26,916	\$22,022	\$0	\$0	\$0	IS	ISILON
X410-SATA-S104-HO	X410-136T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$135,169	24%	\$102,728	\$14,869	\$12,165	\$0	\$0	\$0	IS	ISILON
X410-SATA-S105	X410-136T+3.2T SSD/128G/2x10GE 2x1GE	\$251,249	24%	\$190,949	\$27,637	\$22,612	\$0	\$0	\$0	IS	ISILON
X410-SATA-S105-HO	X410-136T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$126,204	24%	\$95,915	\$13,882	\$11,358	\$0	\$0	\$0	IS	ISILON
X410-SATA-S107-HO	X410-132T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$152,176	24%	\$115,654	\$16,739	\$13,696	\$0	\$0	\$0	IS	ISILON
X410-SATA-S108-HO	X410-132T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$161,752	24%	\$122,932	\$17,793	\$14,558	\$0	\$0	\$0	IS	ISILON
X410-SATA-S11	X410-136T+1.6T SSD/64G/2x10GE+2x1GE	\$202,457	24%	\$153,867	\$22,270	\$18,221	\$0	\$0	\$0	IS	ISILON
X410-SATA-S115	X410-102T+800G SSD/32G/2x10GE/2x1GE	\$147,710	24%	\$112,260	\$16,248	\$13,294	\$0	\$0	\$0	IS	ISILON
X410-SATA-S117	X410-140T+400G SSD/64G/2x10GE 2x1GE	\$177,952	24%	\$135,244	\$19,575	\$16,016	\$0	\$0	\$0	IS	ISILON
X410-SATA-S118	X410-105T+1.6T SSD/32G/2x10GE 2x1GE	\$171,939	24%	\$130,674	\$18,913	\$15,475	\$0	\$0	\$0	IS	ISILON
X410-SATA-S119	X410-105T+1.6T SSD/64G/2x10GE 2x1GE	\$175,166	24%	\$133,126	\$19,268	\$15,765	\$0	\$0	\$0	IS	ISILON
X410-SATA-S12	X410-136T+1.6T SSD/128G/2x10GE+2x1GE	\$209,015	24%	\$158,851	\$22,992	\$18,811	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
X410-SATA-S120	X410-105T+1.6T SSD/128G/2x10GE 2x1GE	\$181,336	24%	\$137,815	\$19,947	\$16,320	\$0	\$0	\$0	IS	ISILON
X410-SATA-S120-HO	X410-105T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$86,434	24%	\$65,690	\$9,508	\$7,779	\$0	\$0	\$0	IS	ISILON
X410-SATA-S121	X410-105T+1.6T SSD/256G/2x10GE 2x1GE	\$195,437	24%	\$148,532	\$21,498	\$17,589	\$0	\$0	\$0	IS	ISILON
X410-SATA-S121-HO	X410-105T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$94,009	24%	\$71,447	\$10,341	\$8,461	\$0	\$0	\$0	IS	ISILON
X410-SATA-S122	X410-102T+3.2T SSD/32G/2x10GE 2x1GE	\$212,576	24%	\$161,558	\$23,383	\$19,132	\$0	\$0	\$0	IS	ISILON
X410-SATA-S123	X410-102T+3.2T SSD/64G/2x10GE 2x1GE	\$215,803	24%	\$164,010	\$23,738	\$19,422	\$0	\$0	\$0	IS	ISILON
X410-SATA-S124	X410-102T+3.2T SSD/128G/2x10GE 2x1GE	\$221,973	24%	\$168,699	\$24,417	\$19,978	\$0	\$0	\$0	IS	ISILON
X410-SATA-S124-HO	X410-102T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$109,877	24%	\$83,507	\$12,086	\$9,889	\$0	\$0	\$0	IS	ISILON
X410-SATA-S125	X410-102T+3.2T SSD/256G/2x10GE 2x1GE	\$236,074	24%	\$179,416	\$25,968	\$21,247	\$0	\$0	\$0	IS	ISILON
X410-SATA-S125-HO	X410-102T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$118,176	24%	\$89,814	\$12,999	\$10,636	\$0	\$0	\$0	IS	ISILON
X410-SATA-S126	X410-99T+4.8T SSD/32G/2x10GE 2x1GE	\$253,367	24%	\$192,559	\$27,870	\$22,803	\$0	\$0	\$0	IS	ISILON
X410-SATA-S127	X410-99T+4.8T SSD/64G/2x10GE 2x1GE	\$256,594	24%	\$195,011	\$28,225	\$23,093	\$0	\$0	\$0	IS	ISILON
X410-SATA-S128	X410-99T+4.8T SSD/128G/2x10GE 2x1GE	\$262,764	24%	\$199,701	\$28,904	\$23,649	\$0	\$0	\$0	IS	ISILON
X410-SATA-S128-HO	X410-99T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$134,051	24%	\$101,879	\$14,746	\$12,065	\$0	\$0	\$0	IS	ISILON
X410-SATA-S129-HO	X410-99T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$142,947	24%	\$108,640	\$15,724	\$12,865	\$0	\$0	\$0	IS	ISILON
X410-SATA-S12-HO	X410-136T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$102,161	24%	\$77,642	\$11,238	\$9,194	\$0	\$0	\$0	IS	ISILON
X410-SATA-S13	X410-136T+1.6TB SSD,256G/2x10GE+2x1GE	\$224,002	24%	\$170,242	\$24,640	\$20,160	\$0	\$0	\$0	IS	ISILON
X410-SATA-S138	X410-35T+1.6T SSD/32G/2x10GE 2x1GE	\$126,507	24%	\$96,145	\$13,916	\$11,386	\$0	\$0	\$0	IS	ISILON
X410-SATA-S139	X410-35T+1.6T SSD/64G/2x10GE 2x1GE	\$129,483	24%	\$98,407	\$14,243	\$11,653	\$0	\$0	\$0	IS	ISILON
X410-SATA-S13-HO	X410-136T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$109,919	24%	\$83,538	\$12,091	\$9,893	\$0	\$0	\$0	IS	ISILON
X410-SATA-S14	X410-128T+3.2T SSD/32G/2x10GE+2x1GE	\$241,262	24%	\$183,359	\$26,539	\$21,714	\$0	\$0	\$0	IS	ISILON
X410-SATA-S140	X410-35T+1.6T SSD/128G/2x10GE 2x1GE	\$135,173	24%	\$102,731	\$14,869	\$12,166	\$0	\$0	\$0	IS	ISILON
X410-SATA-S141	X410-35T+1.6T SSD/256G/2x10GE 2x1GE	\$148,176	24%	\$112,614	\$16,299	\$13,336	\$0	\$0	\$0	IS	ISILON
X410-SATA-S141-HO	X410-35T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$77,674	24%	\$59,032	\$8,544	\$6,991	\$0	\$0	\$0	IS	ISILON
X410-SATA-S142	X410-34T+3.2T SSD/32G/2x10GE 2x1GE	\$166,149	24%	\$126,273	\$18,276	\$14,953	\$0	\$0	\$0	IS	ISILON
X410-SATA-S143	X410-34T+3.2T SSD/64G/2x10GE 2x1GE	\$169,125	24%	\$128,535	\$18,604	\$15,221	\$0	\$0	\$0	IS	ISILON
X410-SATA-S144	X410-34T+3.2T SSD/128G/2x10GE 2x1GE	\$174,814	24%	\$132,859	\$19,230	\$15,733	\$0	\$0	\$0	IS	ISILON
X410-SATA-S145	X410-34T+3.2T SSD/256G/2x10GE 2x1GE	\$187,818	24%	\$142,742	\$20,660	\$16,904	\$0	\$0	\$0	IS	ISILON
X410-SATA-S15	X410-128T+3.2T SSD/64G/2x10GE+2x1GE	\$244,692	24%	\$185,966	\$26,916	\$22,022	\$0	\$0	\$0	IS	ISILON
X410-SATA-S16	X410-128T+3.2T SSD/128G/2x10GE+2x1GE	\$251,249	24%	\$190,949	\$27,637	\$22,612	\$0	\$0	\$0	IS	ISILON
X410-SATA-S16-HO	X410-128T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$128,483	24%	\$97,647	\$14,133	\$11,563	\$0	\$0	\$0	IS	ISILON
X410-SATA-S17-HO	X410-128T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$136,502	24%	\$103,742	\$15,015	\$12,285	\$0	\$0	\$0	IS	ISILON
X410-SATA-S20-HO	X410-120T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$154,879	24%	\$117,708	\$17,037	\$13,939	\$0	\$0	\$0	IS	ISILON
X410-SATA-S21-HO	X410-120T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$163,086	24%	\$123,945	\$17,939	\$14,678	\$0	\$0	\$0	IS	ISILON
X410-SATA-S22	X410-36T/32G/2x10GE+2x1GE	\$86,651	24%	\$65,855	\$9,532	\$7,799	\$0	\$0	\$0	IS	ISILON
X410-SATA-S23	X410-36T/64G/2x10GE+2x1GE	\$89,627	24%	\$68,117	\$9,859	\$8,066	\$0	\$0	\$0	IS	ISILON
X410-SATA-S24	X410-36T/128G/2x10GE+2x1GE	\$95,317	24%	\$72,441	\$10,485	\$8,579	\$0	\$0	\$0	IS	ISILON
X410-SATA-S25	X410-36T/256G/2x10GE+2x1GE	\$108,320	24%	\$82,323	\$11,915	\$9,749	\$0	\$0	\$0	IS	ISILON
X410-SATA-S26	X410-35T+800G-SSD/32G/2x10GE+2x1GE	\$111,143	24%	\$84,469	\$12,226	\$10,003	\$0	\$0	\$0	IS	ISILON
X410-SATA-S27	X410-35T+800G-SSD/64G/2x10GE+2x1GE	\$114,119	24%	\$86,730	\$12,553	\$10,271	\$0	\$0	\$0	IS	ISILON
X410-SATA-S28	X410-35T+800G-SSD/128G/2x10GE+2x1GE	\$119,808	24%	\$91,054	\$13,179	\$10,783	\$0	\$0	\$0	IS	ISILON
X410-SATA-S29	X410-35T+800G-SSD/256G/2x10GE+2x1GE	\$132,812	24%	\$100,937	\$14,609	\$11,953	\$0	\$0	\$0	IS	ISILON
X410-SATA-S29-HO	X410-35T+800G-SSD/256G/2x10GE 2x1GE/HO	\$71,849	24%	\$54,605	\$7,903	\$6,466	\$0	\$0	\$0	IS	ISILON
X410-SATA-S30	X410-34T+1.6T SSD/32G/2x10GE+2x1GE	\$126,507	24%	\$96,145	\$13,916	\$11,386	\$0	\$0	\$0	IS	ISILON
X410-SATA-S31	X410-34T+1.6T SSD/64G/2x10GE+2x1GE	\$129,483	24%	\$98,407	\$14,243	\$11,653	\$0	\$0	\$0	IS	ISILON
X410-SATA-S32	X410-34T+1.6T SSD/128G/2x10GE+2x1GE	\$135,173	24%	\$102,731	\$14,869	\$12,166	\$0	\$0	\$0	IS	ISILON
X410-SATA-S33	X410-34T+1.6T SSD/256G/2x10GE+2x1GE	\$148,176	24%	\$112,614	\$16,299	\$13,336	\$0	\$0	\$0	IS	ISILON
X410-SATA-S33-HO	X410-34T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$81,400	24%	\$61,864	\$8,954	\$7,326	\$0	\$0	\$0	IS	ISILON
X410-SATA-S34	X410-108T/32G/2x10GE+2x1GE	\$131,592	24%	\$100,010	\$14,475	\$11,843	\$0	\$0	\$0	IS	ISILON
X410-SATA-S35	X410-108T/64G/2x10GE+2x1GE	\$134,820	24%	\$102,463	\$14,830	\$12,134	\$0	\$0	\$0	IS	ISILON
X410-SATA-S36	X410-108T/128G/2x10GE+2x1GE	\$140,989	24%	\$107,152	\$15,509	\$12,689	\$0	\$0	\$0	IS	ISILON
X410-SATA-S37	X410-108T/256G/2x10GE+2x1GE	\$155,090	24%	\$117,868	\$17,060	\$13,958	\$0	\$0	\$0	IS	ISILON
X410-SATA-S38	X410-102T+1.6T SSD/32G/2x10GE+2x1GE	\$171,939	24%	\$130,674	\$18,913	\$15,475	\$0	\$0	\$0	IS	ISILON
X410-SATA-S39	X410-102T+1.6T SSD/64G/2x10GE+2x1GE	\$175,166	24%	\$133,126	\$19,268	\$15,765	\$0	\$0	\$0	IS	ISILON
X410-SATA-S40	X410-102T+1.6T SSD/128G/2x10GE+2x1GE	\$181,336	24%	\$137,815	\$19,947	\$16,320	\$0	\$0	\$0	IS	ISILON
X410-SATA-S40-HO	X410-102T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$87,249	24%	\$66,309	\$9,597	\$7,852	\$0	\$0	\$0	IS	ISILON
X410-SATA-S41	X410-102T+1.6T SSD/256G/2x10GE+2x1GE	\$195,437	24%	\$148,532	\$21,498	\$17,589	\$0	\$0	\$0	IS	ISILON
X410-SATA-S41-HO	X410-102T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$94,009	24%	\$71,447	\$10,341	\$8,461	\$0	\$0	\$0	IS	ISILON
X410-SATA-S42	X410-99T+2.4T SSD/32G/2x10GE+2x1GE	\$192,258	24%	\$146,116	\$21,148	\$17,303	\$0	\$0	\$0	IS	ISILON
X410-SATA-S43	X410-99T+2.4T SSD/64G/2x10GE+2x1GE	\$195,485	24%	\$148,569	\$21,503	\$17,594	\$0	\$0	\$0	IS	ISILON
X410-SATA-S44	X410-99T+2.4T SSD/128G/2x10GE+2x1GE	\$201,654	24%	\$153,257	\$22,182	\$18,149	\$0	\$0	\$0	IS	ISILON
X410-SATA-S44-HO	X410-99T+2.4T SSD/128G/2x10GE 2x1GE/HO	\$99,176	24%	\$75,374	\$10,909	\$8,926	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
X410-SATA-S45	X410-99T+2.4T SSD/256G/2x10GE+2x1GE	\$215,755	24%	\$163,974	\$23,733	\$19,418	\$0	\$0	\$0	IS	ISILON
X410-SATA-S45-HO	X410-99T+2.4T SSD/256G/2x10GE/2x1GE/HO	\$106,092	24%	\$80,630	\$11,670	\$9,548	\$0	\$0	\$0	IS	ISILON
X410-SATA-S46	X410-96T+3.2T SSD/32G/2x10GE+2x1GE	\$212,576	24%	\$161,558	\$23,383	\$19,132	\$0	\$0	\$0	IS	ISILON
X410-SATA-S47	X410-96T+3.2T SSD/64G/2x10GE+2x1GE	\$215,803	24%	\$164,010	\$23,738	\$19,422	\$0	\$0	\$0	IS	ISILON
X410-SATA-S48	X410-96T+3.2T SSD/128G/2x10GE+2x1GE	\$221,973	24%	\$168,699	\$24,417	\$19,978	\$0	\$0	\$0	IS	ISILON
X410-SATA-S49	X410-96T+3.2T SSD/256G/2x10GE+2x1GE	\$236,074	24%	\$179,416	\$25,968	\$21,247	\$0	\$0	\$0	IS	ISILON
X410-SATA-S50	X410-132T/2.4T SSD/128G/2x10GE/2x1GE	\$245,611	24%	\$186,664	\$27,017	\$22,105	\$0	\$0	\$0	IS	ISILON
X410-SATA-S50-HO	X410-132T+2.4T SSD/128G/2x10GE 2x1GE/HO	\$115,310	24%	\$87,636	\$12,684	\$10,378	\$0	\$0	\$0	IS	ISILON
X410-SATA-S51	X410-132T/2.4T SSD/256G/2x10GE/2x1GE	\$261,594	24%	\$198,811	\$28,775	\$23,543	\$0	\$0	\$0	IS	ISILON
X410-SATA-S51-HO	X410-132T+2.4T SSD/256G/2x10GE 2x1GE/HO	\$123,211	24%	\$93,640	\$13,553	\$11,089	\$0	\$0	\$0	IS	ISILON
X410-SATA-S52	X410-132T/2.4T SSD/32G/2x10GE/2x1GE	\$234,961	24%	\$178,570	\$25,846	\$21,146	\$0	\$0	\$0	IS	ISILON
X410-SATA-S53	X410-132T/2.4T SSD/64G/2x10GE/2x1GE	\$238,619	24%	\$181,350	\$26,248	\$21,476	\$0	\$0	\$0	IS	ISILON
X410-SATA-S54	X410-60T/4.8T SSD/128G/2x10GE/2x1GE	\$242,567	24%	\$184,351	\$26,682	\$21,831	\$0	\$0	\$0	IS	ISILON
X410-SATA-S55	X410-60T/4.8T SSD/256G/2x10GE/2x1GE	\$256,324	24%	\$194,806	\$28,196	\$23,069	\$0	\$0	\$0	IS	ISILON
X410-SATA-S56	X410-60T/4.8T SSD/32G/2x10GE/2x1GE	\$233,399	24%	\$177,383	\$25,674	\$21,006	\$0	\$0	\$0	IS	ISILON
X410-SATA-S57	X410-60T/4.8T SSD/64G/2x10GE/2x1GE	\$236,547	24%	\$179,776	\$26,020	\$21,289	\$0	\$0	\$0	IS	ISILON
X410-SATA-S58	X410-64T/3.2T SSD/256G/2x10GE/2x1GE	\$212,392	24%	\$161,418	\$23,363	\$19,115	\$0	\$0	\$0	IS	ISILON
X410-SATA-S58-HO	X410-64T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$108,565	24%	\$82,509	\$11,942	\$9,771	\$0	\$0	\$0	IS	ISILON
X410-SATA-S59	X410-68T/1.6T SSD/256G/2x10GE/2x1GE	\$172,459	24%	\$131,069	\$18,970	\$15,521	\$0	\$0	\$0	IS	ISILON
X410-SATA-S59-HO	X410-68T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$84,399	24%	\$64,143	\$9,284	\$7,596	\$0	\$0	\$0	IS	ISILON
X410-SATA-S60	X410-70T/800G SSD/256G/2x10GE/2x1GE	\$152,464	24%	\$115,873	\$16,771	\$13,722	\$0	\$0	\$0	IS	ISILON
X410-SATA-S60-HO	X410-70T+800G SSD/256G/2x10GE 2x1GE/HO	\$74,936	24%	\$56,951	\$8,243	\$6,744	\$0	\$0	\$0	IS	ISILON
X410-SATA-S61	X410-32T+3.2T SSD/128/2x10GE 2x1GE	\$174,814	24%	\$132,859	\$19,230	\$15,733	\$0	\$0	\$0	IS	ISILON
X410-SATA-S62	X410-32T+3.2T SSD/256/2x10GE 2x1GE	\$187,818	24%	\$142,742	\$20,660	\$16,904	\$0	\$0	\$0	IS	ISILON
X410-SATA-S63	X410-32T+3.2T SSD/32G/2x10GE 2x1GE	\$166,149	24%	\$126,273	\$18,276	\$14,953	\$0	\$0	\$0	IS	ISILON
X410-SATA-S64	X410-32T+3.2T SSD/64G/2x10GE 2x1GE	\$169,125	24%	\$128,535	\$18,604	\$15,221	\$0	\$0	\$0	IS	ISILON
X410-SATA-S65	X410-90T+4.8T SSD/128/2x10GE 2x1GE	\$262,764	24%	\$199,701	\$28,904	\$23,649	\$0	\$0	\$0	IS	ISILON
X410-SATA-S67	X410-90T+4.8T SSD/32G/2x10GE 2x1GE	\$253,367	24%	\$192,559	\$27,870	\$22,803	\$0	\$0	\$0	IS	ISILON
X410-SATA-S68	X410-90T+4.8T SSD/64G/2x10GE 2x1GE	\$256,594	24%	\$195,011	\$28,225	\$23,093	\$0	\$0	\$0	IS	ISILON
X410-SATA-S69	X410-34T+800G SSD/32G/2x10GE/2x1GE	\$110,143	24%	\$83,709	\$12,116	\$9,913	\$0	\$0	\$0	IS	ISILON
X410-SATA-S70	X410-34T+800G SSD/64G/2x10GE/2x1GE	\$112,270	24%	\$85,325	\$12,350	\$10,104	\$0	\$0	\$0	IS	ISILON
X410-SATA-S71	X410-34T+800G SSD/128G/2x10GE/2x1GE	\$118,808	24%	\$90,294	\$13,069	\$10,693	\$0	\$0	\$0	IS	ISILON
X410-SATA-S72	X410-34T+800G SSD/256G/2x10GE/2x1GE	\$131,812	24%	\$100,177	\$14,499	\$11,863	\$0	\$0	\$0	IS	ISILON
X410-SATA-S73	X410-66T+1.2T SSD /32G/2x10GE/2x1GE	\$145,895	24%	\$110,880	\$16,048	\$13,131	\$0	\$0	\$0	IS	ISILON
X410-SATA-S74	X410-66T+1.2T SSD /64G/2x10GE/2x1GE	\$146,295	24%	\$111,184	\$16,092	\$13,167	\$0	\$0	\$0	IS	ISILON
X410-SATA-S75	X410-66T+1.2T SSD /128G/2x10GE/2x1GE	\$156,630	24%	\$119,039	\$17,229	\$14,097	\$0	\$0	\$0	IS	ISILON
X410-SATA-S76	X410-66T+1.2T SSD /256G/2x10GE/2x1GE	\$171,312	24%	\$130,197	\$18,844	\$15,418	\$0	\$0	\$0	IS	ISILON
X410-SATA-S77	X410-96T+1.6T SSD/32G/2x10GE/2x1GE	\$174,933	24%	\$132,949	\$19,243	\$15,744	\$0	\$0	\$0	IS	ISILON
X410-SATA-S78	X410-96T+1.6T SSD/64G/2x10GE/2x1GE	\$175,152	24%	\$133,116	\$19,267	\$15,764	\$0	\$0	\$0	IS	ISILON
X410-SATA-S79	X410-96T+1.6T SSD/128G/2x10GE/2x1GE	\$185,463	24%	\$140,952	\$20,401	\$16,692	\$0	\$0	\$0	IS	ISILON
X410-SATA-S79-HO	X410-96T+1.6T SSD/128/2x10GE 2x1GE/HO	\$92,736	24%	\$70,479	\$10,201	\$8,346	\$0	\$0	\$0	IS	ISILON
X410-SATA-S80	X410-96T+1.6T SSD/256G/2x10GE/2x1GE	\$200,645	24%	\$152,490	\$22,071	\$18,058	\$0	\$0	\$0	IS	ISILON
X410-SATA-S80-HO	X410-96T+1.6T SSD/256/2x10GE 2x1GE/HO	\$99,895	24%	\$75,920	\$10,988	\$8,991	\$0	\$0	\$0	IS	ISILON
X410-SATA-S81	X410-120T+2.4T SSD/32G/2x10GE/2x1GE	\$126,833	24%	\$96,493	\$12,852	\$10,515	\$0	\$0	\$0	IS	ISILON
X410-SATA-S82	X410-120T+2.4T SSD/64G/2x10GE/2x1GE	\$217,566	24%	\$165,350	\$23,932	\$19,581	\$0	\$0	\$0	IS	ISILON
X410-SATA-S83	X410-120T+2.4T SSD/128G/2x10GE/2x1GE	\$228,143	24%	\$173,389	\$25,096	\$20,533	\$0	\$0	\$0	IS	ISILON
X410-SATA-S84	X410-120T+2.4T SSD/256G/2x10GE/2x1GE	\$243,861	24%	\$185,334	\$26,825	\$21,947	\$0	\$0	\$0	IS	ISILON
X410-SATA-S84-HO	X410-120T+2.4T SSD/256/2x10GE 2x1GE/HO	\$135,111	24%	\$102,684	\$14,862	\$12,160	\$0	\$0	\$0	IS	ISILON
X410-SATA-S85	X410-70T+1.6T SSD/64G/2x10GE 2x1GE	\$152,665	24%	\$116,025	\$16,793	\$13,740	\$0	\$0	\$0	IS	ISILON
X410-SATA-S86	X410-70T+1.6T SSD/128G/2x10GE 2x1GE	\$158,601	24%	\$120,537	\$17,446	\$14,274	\$0	\$0	\$0	IS	ISILON
X410-SATA-S86-HO	X410-70T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$77,356	24%	\$58,791	\$8,509	\$6,962	\$0	\$0	\$0	IS	ISILON
X410-SATA-S87	X410-70T+1.6T SSD/256G/2x10GE 2x1GE	\$172,459	24%	\$131,069	\$18,970	\$15,521	\$0	\$0	\$0	IS	ISILON
X410-SATA-S87-HO	X410-70T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$84,399	24%	\$64,143	\$9,284	\$7,596	\$0	\$0	\$0	IS	ISILON
X410-SATA-S88	X410-68T+3.2T SSD/64G/2x10GE 2x1GE	\$192,888	24%	\$146,595	\$21,218	\$17,360	\$0	\$0	\$0	IS	ISILON
X410-SATA-S89	X410-68T+3.2T SSD/128G/2x10GE 2x1GE	\$198,824	24%	\$151,106	\$21,871	\$17,894	\$0	\$0	\$0	IS	ISILON
X410-SATA-S89-HO	X410-68T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$100,747	24%	\$76,568	\$11,082	\$9,067	\$0	\$0	\$0	IS	ISILON
X410-SATA-S90	X410-68T+3.2T SSD/256G/2x10GE 2x1GE	\$212,392	24%	\$161,418	\$23,363	\$19,115	\$0	\$0	\$0	IS	ISILON
X410-SATA-S90-HO	X410-68T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$108,565	24%	\$82,509	\$11,942	\$9,771	\$0	\$0	\$0	IS	ISILON
X410-SATA-S91	X410-66T+4.8T SSD/64G/2x10GE 2x1GE	\$236,547	24%	\$179,776	\$26,020	\$21,289	\$0	\$0	\$0	IS	ISILON
X410-SATA-S92	X410-66T+4.8T SSD/128G/2x10GE 2x1GE	\$242,567	24%	\$184,351	\$26,682	\$21,831	\$0	\$0	\$0	IS	ISILON
X410-SATA-S93	X410-66T+4.8T SSD/256G/2x10GE 2x1GE	\$256,324	24%	\$194,806	\$28,196	\$23,069	\$0	\$0	\$0	IS	ISILON
X410-SAT-S18-SB-C	X410-120T+4.8T/32G/2X10GE 2X1 BRZ-SW=ID	\$170,021	24%	\$129,216	\$30,604	\$27,203	\$0	\$0	\$0	IS	ISILON

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
X410-SAT-S19-SB-C	X410-120T+4.8T/64G/2X10GE 2X1 BRZ-SW=ID	\$172,079	24%	\$130,780	\$30,974	\$27,533	\$0	\$0	\$0	\$0	IS	ISILON
X410-SAT-S20-SB-C	X410-120T+4.8T/128G/2X10GE 2X1 BRZ-SW=ID	\$176,013	24%	\$133,770	\$31,682	\$28,162	\$0	\$0	\$0	\$0	IS	ISILON
X410-SAT-S21-SB-C	X410-120T+4.8T/256G/2X10GE 2X1 BRZ-SW=ID	\$185,006	24%	\$140,605	\$33,301	\$29,601	\$0	\$0	\$0	\$0	IS	ISILON
457-100-148	NX3 BASE SOFTWARE	\$3,315	10%	\$2,984	\$1,275	\$1,134	\$0	\$0	\$0	\$0	J	NA
458-001-300	AppSync: VNXe 3200 = IC	\$6,000	10%	\$5,400	\$1,080	\$960	\$840	\$0	\$0	\$0	UE	NA
800-0065	Deep Rack Installation Kit HD400	\$770	24%	\$585	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
800-0066	Normal Depth Rack Installation Kit HD400	\$975	24%	\$741	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
810-0021	KIT - 1 SPARE 400GB HD; SATA	\$426	24%	\$324	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
820-0057	FLD UPGRD KIT S-Series 2 x 400GB SSD	\$29,633	24%	\$22,521	\$3,260	\$2,667	\$0	\$0	\$0	\$0	IS	NA
851-0176	FILLER PANEL KIT; 2U PANEL WITH CLIPS	\$35	24%	\$27	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
851-0177	DB9 TO RJ45 CONNECTOR	\$35	24%	\$27	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
851-0229	RACK ASSY TITAN D 40U 4 PDU SINGLE PHASE	\$17,419	24%	\$13,238	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
A3-DISK60-T6T	DISK PACK 60 6TB SATA 7.2K QTY1 TAA G3	\$194,500	26%	\$143,930	\$19,450	\$13,615	\$0	\$0	\$5,835	\$0	PM	NA
A3F-ND30-T1	ATMOS G3F PLATFORM NODE 30 DISK 1T	\$23,900	26%	\$17,686	\$2,390	\$1,673	\$0	\$0	\$717	\$0	PM	NA
A3F-ND30-T2	ATMOS G3F PLATFORM NODE 30 DISK 2T	\$36,700	26%	\$27,158	\$3,670	\$2,569	\$0	\$0	\$1,101	\$0	PM	NA
A3F-ND30-T4	ATMOS G3F PLATFORM NODE 30 DISK 4T	\$63,100	26%	\$46,694	\$6,310	\$4,417	\$0	\$0	\$1,893	\$0	PM	NA
A3F-RE-10G	ATMOS G3 FLEX PLATFORM BASE	\$21,207	26%	\$15,693	\$2,121	\$1,484	\$0	\$0	\$636	\$0	PM	NA
A3F-RE-HA10G	ATMOS G3 FLEX PLATFORM BASE	\$32,999	26%	\$24,419	\$3,300	\$2,310	\$0	\$0	\$990	\$0	PM	NA
C-10G-CX4C5	CABLE; 10GBE;CX4;COPPER;5 METER	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	\$0	PH	NA
C-565-A1E8	OPTION; DD565 EXP KIT; SUPPORTS 1 X ES20	\$2,000	26%	\$1,480	\$0	\$0	\$0	\$0	\$0	\$0	PM	NA
C-565-A2E8	OPTION; DD565 EXP KIT; SUPPORTS 2 X ES20	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PM	NA
C-565AUP16S	OPTION;DD565 EXPKIT;UPTO16TB;1P;MULTIPATH	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PM	NA
C-CVT1E8-MP	OPTION;EXPKIT;1P;MULTIPATH;1XES20-8TB	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	\$0	PH	NA
CEE-ISILON	CEE-ISILON Common Event Enabler (CEE)=IC	\$2,500	26%	\$1,850	\$450	\$400	\$0	\$0	\$0	\$0	UM	NA
DD460MR	RESTORER; DD460 (OBS)	\$75,000	26%	\$55,500	\$8,250	\$6,750	\$0	\$0	\$0	\$0	PM	NA
DD660-12TB	SYSTEM; DD660;12TB;NFS;CIFS	\$130,000	26%	\$96,200	\$14,300	\$11,700	\$0	\$0	\$0	\$0	PM	NA
DD660-1E16	SYSTEM; DD660+1ES16T;28TB;NFS;CIFS	\$190,000	26%	\$140,600	\$20,900	\$17,100	\$0	\$0	\$0	\$0	PM	NA
DD660-E16E8	SYSTEM; DD660+2ES;36TB;NFS;CIFS	\$225,000	26%	\$166,500	\$24,750	\$20,250	\$0	\$0	\$0	\$0	PM	NA
FC-315-36	36GB 15K, 520BPS 1	\$950	38%	\$589	\$146	\$105	\$0	\$0	\$0	\$0	B	NA
FLV42S6F-100-FP	VNX 100GB FAST CACHE 25X2.5 DPE/DAE-FP	\$2,435	26%	\$1,802	\$584	\$409	\$0	\$0	\$73	\$0	UM	NA
FLV42S6F-200-FP	VNX 200GB FAST CACHE 25X2.5 DPE/DAE-FP	\$4,405	26%	\$3,260	\$1,112	\$779	\$0	\$0	\$132	\$0	UM	NA
FLV4DS6F-100-FP	VNX 100GB FAST CACHE 60X3.5 DAE-FP	\$2,435	26%	\$1,802	\$584	\$409	\$0	\$0	\$73	\$0	UM	NA
FLV4DS6F-200-FP	VNX 200GB FAST CACHE 60X3.5 DAE-FP	\$4,405	26%	\$3,260	\$1,112	\$779	\$0	\$0	\$132	\$0	UM	NA
FLV4VS6F-100-FP	VNX 100GB FAST CACHE 15X3.5 DAE-FP	\$2,435	26%	\$1,802	\$584	\$409	\$0	\$0	\$73	\$0	UM	NA
FLV4VS6F-200-FP	VNX 200GB FAST CACHE 15X3.5 DAE-FP	\$4,405	26%	\$3,260	\$1,112	\$779	\$0	\$0	\$132	\$0	UM	NA
INV-BNDL1	MUST BE ORDERED WITH RP-BNDL1	\$37,500	26%	\$27,750	\$10,980	\$0	\$0	\$0	\$0	\$0	D2	NA
INV-BNDL2	MUST BE ORDERED WITH RP-BNDL2	\$40,000	26%	\$29,600	\$10,980	\$0	\$0	\$0	\$0	\$0	D2	NA
INV-BNDL3	MUST BE ORDERED WITH RP-BNDL3	\$45,000	26%	\$33,300	\$10,980	\$0	\$0	\$0	\$0	\$0	D2	NA
LADDER	CUSTOMER SERVICE LADDER KIT-ISILON	\$200	24%	\$152	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
L-BST-660	LICENSE; BOOST; DD660	\$15,000	26%	\$11,100	\$2,700	\$2,400	\$0	\$0	\$0	\$0	DM	NA
L-BST-690G	LICENSE; BOOST; DD690G	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	\$0	DH	NA
L-BST-880G	LICENSE; BOOST; DD880G	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	\$0	DH	NA
L-ENC-660	LICENSE; ENCRYPTION; DD660	\$15,000	26%	\$11,100	\$2,700	\$2,400	\$0	\$0	\$0	\$0	DM	NA
L-ENC-690G	LICENSE; ENCRYPTION; DD690G	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	\$0	DH	NA
L-ENC-880G	LICENSE; ENCRYPTION; DD880G	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	\$0	DH	NA
L-GWSTOR-3	LICENSE; GATEWAY STORAGE; LEVEL 3; 143TB	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	\$0	DH	NA
L-GWSTOR-L2	LICENSE; GATEWAY STORAGE; LEVEL 2; 71TB	\$30,000	26%	\$22,200	\$5,400	\$4,800	\$0	\$0	\$0	\$0	DH	NA
L-OST-140	LICENSE; OPENSTORAGE (OST); DD140	\$350	15%	\$298	\$63	\$56	\$0	\$0	\$0	\$0	DE	NA
L-OST-610	LICENSE; OPENSTORAGE (OST); DD610	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	\$0	DM	NA
L-OST-630	LICENSE; OPENSTORAGE (OST); DD630	\$4,500	26%	\$3,330	\$810	\$720	\$0	\$0	\$0	\$0	DM	NA
L-OST-660	LICENSE; OPENSTORAGE (OST); DD660	\$15,000	26%	\$11,100	\$2,700	\$2,400	\$0	\$0	\$0	\$0	DM	NA
L-OST-690	LICENSE; OPENSTORAGE (OST); DD690	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	\$0	DH	NA
L-OST-690G	LICENSE; OPENSTORAGE (OST); DD690G	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	\$0	DH	NA
L-OST-880	LICENSE; OPENSTORAGE (OST); DD880	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	\$0	DH	NA
L-OST-880G	LICENSE; OPENSTORAGE (OST); DD880G	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	\$0	DH	NA
L-OSTC2-880	LICENSE; OPENSTORAGE (OST); DD880;CTRL 2	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	\$0	DH	NA
L-REP-660	LICENSE; REPLICATOR; DD660	\$25,000	26%	\$18,500	\$4,500	\$4,000	\$0	\$0	\$0	\$0	DM	NA
L-REP-690G	LICENSE; REPLICATOR; DD690G	\$35,000	26%	\$25,900	\$6,300	\$5,600	\$0	\$0	\$0	\$0	DH	NA
L-REP-880G	LICENSE; REPLICATOR; DD880G	\$70,000	26%	\$51,800	\$12,600	\$11,200	\$0	\$0	\$0	\$0	DH	NA
L-RL-660	LIC;RETENTION LOCK GOV EDITION;DD660	\$20,000	26%	\$14,800	\$3,600	\$3,200	\$0	\$0	\$0	\$0	DM	NA
L-RL-690G	LICENSE; RETENTION LOCK; DD690G	\$24,000	26%	\$17,760	\$4,320	\$3,840	\$0	\$0	\$0	\$0	DH	NA
L-RL-880G	LICENSE; RETENTION LOCK; DD880G	\$55,000	26%	\$40,700	\$9,900	\$8,800	\$0	\$0	\$0	\$0	DH	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
L-VTL-660-1	LIC;VTL;660. INCL:1XPCIE CARD;DP;4G	\$19,500	26%	\$14,430	\$3,510	\$3,120	\$0	\$0	\$0	\$0	DM	NA
L-VTL-660-2	LIC;VTL;660. INCL:2XPCIE CARD;DP;4G	\$24,000	26%	\$17,760	\$4,320	\$3,840	\$0	\$0	\$0	\$0	DM	NA
L-VTL-690G1	LIC;VTL;690G. INCL:1XPCIE CARD;DP;4G	\$27,000	26%	\$19,980	\$4,860	\$4,320	\$0	\$0	\$0	\$0	DH	NA
L-VTL-690G2	LIC;VTL;690G. INCL:2XPCIE CARD;DP;4G	\$31,500	26%	\$23,310	\$5,670	\$5,040	\$0	\$0	\$0	\$0	DH	NA
L-VTL-880G1	LIC;VTL;880G. INCL:1XPCIE CARD;DP;4G	\$49,500	26%	\$36,630	\$8,910	\$7,920	\$0	\$0	\$0	\$0	DH	NA
L-VTL-880G2	LIC;VTL;880G. INCL:2XPCIE CARD;DP;4G	\$54,000	26%	\$39,960	\$9,720	\$8,640	\$0	\$0	\$0	\$0	DH	NA
L-VTL880G81	LIC;VTL;880G; INCL 1XPCIE CARD;DP;8G	\$49,500	26%	\$36,630	\$8,910	\$7,920	\$0	\$0	\$0	\$0	DH	NA
L-VTL880G82	LIC;VTL;880G; INCL 2XPCIE CARD;DP;8G	\$54,000	26%	\$39,960	\$9,720	\$8,640	\$0	\$0	\$0	\$0	DH	NA
NL400-SATA-E19	NL400-105T/800G-SSD-SED/12G/2X10GE+2X1GE	\$161,650	24%	\$122,854	\$17,782	\$14,549	\$0	\$0	\$0	\$0	IS	NA
NL400-SATA-E20	NL400-105T/800G-SSD-SED/12G/4x1GE	\$158,432	24%	\$120,408	\$17,428	\$14,259	\$0	\$0	\$0	\$0	IS	NA
NL400-SATA-E21	NL400-105T/800G-SSD-SED/24G/2X10GE+2X1GE	\$163,041	24%	\$123,911	\$17,935	\$14,674	\$0	\$0	\$0	\$0	IS	NA
NL400-SATA-E22	NL400-105T/800G-SSD-SED/24G/4x1GE	\$159,524	24%	\$121,238	\$17,548	\$14,357	\$0	\$0	\$0	\$0	IS	NA
NL400-SATA-E23	NL400-105T/800G-SSD-SED/48G/2X10GE+2X1GE	\$166,073	24%	\$126,215	\$18,268	\$14,947	\$0	\$0	\$0	\$0	IS	NA
NL400-SATA-E24	NL400-105T/800G-SSD-SED/48G/4x1GE	\$162,557	24%	\$123,543	\$17,881	\$14,630	\$0	\$0	\$0	\$0	IS	NA
NL400-SATA-E32	NL400-128T+3.2T SSD-SED/12G/4x1GE	\$263,149	24%	\$199,993	\$28,946	\$23,683	\$0	\$0	\$0	\$0	IS	NA
NL400-SATA-E37	NL400-99T+2.4T SSD-SED/12G/2X10GE 2x1GE	\$245,625	24%	\$186,675	\$27,019	\$22,106	\$0	\$0	\$0	\$0	IS	NA
NL400-SATA-E38	NL400-99T+2.4T SSD-SED/12G/4x1GE	\$242,037	24%	\$183,948	\$26,624	\$21,783	\$0	\$0	\$0	\$0	IS	NA
NL400-SATA-E39	NL400-99T+2.4T SSD-SED/24G/2x10GE 2x1GE	\$246,787	24%	\$187,558	\$27,147	\$22,211	\$0	\$0	\$0	\$0	IS	NA
NL400-SATA-E40	NL400-99T+2.4T SSD-SED/24G/4x1GE	\$243,198	24%	\$184,830	\$26,752	\$21,888	\$0	\$0	\$0	\$0	IS	NA
NL400-SATA-E41	NL400-99T+2.4T SSD-SED/48G/2x10GE 2x1GE	\$249,949	24%	\$189,961	\$27,494	\$22,495	\$0	\$0	\$0	\$0	IS	NA
NL400-SATA-E42	NL400-99T+2.4T SSD-SED/48G/4x1GE	\$246,361	24%	\$187,234	\$27,100	\$22,172	\$0	\$0	\$0	\$0	IS	NA
NL400-SAT-S07	NL400-136T+800GB SSD/24G/4x1GE	\$150,245	24%	\$114,186	\$16,527	\$13,522	\$0	\$0	\$0	\$0	IS	NA
NL400-SAT-S08	NL400-136T+800GBSSD/24G/2x10GE SFP+2x1GE	\$152,348	24%	\$115,784	\$16,758	\$13,711	\$0	\$0	\$0	\$0	IS	NA
NL400-SAT-S09	NL400-136T+800GB SSD/48G/4x1GE	\$151,735	24%	\$115,319	\$16,691	\$13,656	\$0	\$0	\$0	\$0	IS	NA
NL400-SAT-S10	NL400-136T+800GBSSD/48G/2x10GE SFP+2x1GE	\$151,735	24%	\$115,319	\$16,691	\$13,656	\$0	\$0	\$0	\$0	IS	NA
NL400-SAT-S11	NL400-140T+400GB SSD/24G/4x1GE	\$145,007	24%	\$110,205	\$15,951	\$13,051	\$0	\$0	\$0	\$0	IS	NA
NL400-SAT-S12	NL400-140T+400GBSSD/24G/2x10GE SFP+2x1GE	\$147,175	24%	\$111,853	\$16,189	\$13,246	\$0	\$0	\$0	\$0	IS	NA
NL400-SAT-S13	NL400-140T+400GB SSD/48G/4x1GE	\$146,543	24%	\$111,373	\$16,120	\$13,189	\$0	\$0	\$0	\$0	IS	NA
NL400-SAT-S14	NL400-140T+400GBSSD/48G/2x10GE SFP+2x1GE	\$146,543	24%	\$111,373	\$16,120	\$13,189	\$0	\$0	\$0	\$0	IS	NA
NL400-SAT-S42	NL400-35T+800GB SSD/48G/2x10GbE+2x1GE	\$96,071	24%	\$73,014	\$10,568	\$8,646	\$0	\$0	\$0	\$0	IS	NA
NL400-SAT-S43	NL400-68T+1.6TB SSD/48G/2x10GbE+2x1GE	\$133,617	24%	\$101,549	\$14,698	\$12,026	\$0	\$0	\$0	\$0	IS	NA
NL400-SAT-S44	NL400-132T+2.4TB SSD/48GB/2x10GbE+2x1GE	\$182,523	24%	\$138,717	\$20,078	\$16,427	\$0	\$0	\$0	\$0	IS	NA
NL820-0034	NL400 GNA ENABLER KIT 2 X 400GB SSD	\$36,647	24%	\$27,852	\$4,031	\$3,298	\$0	\$0	\$0	\$0	IS	NA
NL820-0035	INACTIVE - NL400 GNA ENABLER KIT	\$52,274	24%	\$39,728	\$5,750	\$4,705	\$0	\$0	\$0	\$0	IS	NA
NL820-0036	NL400 GNA ENABLER KIT 4 X 400GB SSD	\$69,152	24%	\$52,556	\$7,607	\$6,224	\$0	\$0	\$0	\$0	IS	NA
NL820-0056	NL400 GNA ENABLER KIT 6 x 400GB SSD	\$95,594	24%	\$72,651	\$10,515	\$8,603	\$0	\$0	\$0	\$0	IS	NA
NL820-0063	NL400 GNA ENABLER KIT 4 x 800GB SSD	\$120,617	24%	\$91,669	\$13,268	\$10,856	\$0	\$0	\$0	\$0	IS	NA
NL820-0066	Metadata Acc Kit NL400 1x800GB SSD	\$30,816	24%	\$23,420	\$3,390	\$2,773	\$0	\$0	\$0	\$0	IS	NA
NL820-0067	Metadata Acc Kit NL400 3x800GB SSD	\$104,792	24%	\$79,642	\$11,527	\$9,431	\$0	\$0	\$0	\$0	IS	NA
NX3-DPE-BASE	2XSP; 16GB MEMORY; DISK PROCESSOR ENCLOS	\$8,812	10%	\$7,931	\$3,456	\$2,419	\$0	\$0	\$0	\$0	J	NA
NX3-FC-DK	ASSY DISK 300GB 15K FC DISK	\$2,570	10%	\$2,313	\$0	\$0	\$0	\$0	\$0	\$0	J	NA
NX3-SSD	DPE 15GB SSD	\$1,449	10%	\$1,304	\$0	\$0	\$0	\$0	\$0	\$0	J	NA
PK-DD-EX2UA	PACKAGING;DD SYSTEM;EXTERNAL;2UA	\$275	26%	\$204	\$0	\$0	\$0	\$0	\$0	\$0	PH	NA
PK-DD-EXT1U	PACKAGING;DD120;EXTERNAL;1U	\$175	26%	\$130	\$0	\$0	\$0	\$0	\$0	\$0	PH	NA
PK-DD-EXT20	PACKAGING;ES20;EXTERNAL;3U	\$175	26%	\$130	\$0	\$0	\$0	\$0	\$0	\$0	PH	NA
PK-DD-EXT2U	PACKAGING;DD SYSTEM;EXTERNAL;2U	\$225	26%	\$167	\$0	\$0	\$0	\$0	\$0	\$0	PH	NA
PK-DD-EXT3U	PACKAGING;DD5X;EXTERNAL;3U	\$225	26%	\$167	\$0	\$0	\$0	\$0	\$0	\$0	PH	NA
PK-DD-EXT4U	PACKAGING;DD880;EXTERNAL;4U	\$325	26%	\$241	\$0	\$0	\$0	\$0	\$0	\$0	PH	NA
SP811-0012	R-SPR KIT - FRNT PANEL ASSY - 2U - ROHS	\$752	24%	\$572	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0013	R-SPR KIT - FAN MODULE ASSY	\$109	24%	\$83	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0026	R-SPR KIT - LG BLOWR - 1U - ACCELERATOR	\$120	24%	\$91	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0027	R-SPR KIT - SM BLOWR - 1U	\$89	24%	\$68	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0028	R-SPR KIT - FRNT PANEL ASSY - 1U - ACCEL	\$297	24%	\$226	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0030	R-SPR KIT - CABLE ASSY - SATA - R/A	\$38	24%	\$29	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0031	R-SPR KIT - PWR SUPPLY - 1U	\$102	24%	\$78	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0032	R-SPR KIT - FRNT PANEL ASSY - EX6000	\$441	24%	\$335	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0034	R-SPR KIT - CABLE ASSY - SATA R/A TO ST	\$8	24%	\$6	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0042	R-SPR KIT - SLIDE RAIL KIT - 1U	\$357	24%	\$271	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0043	R-SPR KIT - SLIDE RAIL KIT - 2U	\$359	24%	\$273	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0049	R-SPR KIT - FBDIMM - 1GB - ROHS	\$207	24%	\$157	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0050	R-SPR KIT - BATTERY TRAY - 2U - ROHS	\$164	24%	\$125	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0051	R-SPR KIT - IB-NVRAM CARD 2U/4U X/S200	\$1,688	24%	\$1,283	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
SP811-0052	R-SPR KIT - RISER CARD - 2U - ROHS	\$318	24%	\$242	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0054	R-SPR KIT - CPU - FAN MODULE	\$72	24%	\$55	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0055	R-SPR KIT - PWR SUPPLY - 1U/2U	\$641	24%	\$487	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0062	R-SPR KIT - FBDIMM - 2GB	\$249	24%	\$189	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0063	R-SPR KIT - FBDIMM - 4GB	\$489	24%	\$372	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0064	R-SPR KIT - FRNT PANEL ASSY - 1U - ACC-X	\$454	24%	\$345	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0065	R-SPR KIT - INFINIBAND -1U - ACC-X	\$1,846	24%	\$1,403	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0067	R-SPR KIT - NIC -10GE-SR - 1U - ACC-X	\$1,724	24%	\$1,310	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0069	R-SPR KIT - FRNT PANEL ASSY BU ACCEL	\$423	24%	\$321	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0070	R-SPR KIT - NIC - FC - 1U - BACKUP ACC	\$8,860	24%	\$6,734	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0071	R-SPR KIT - NIC - 2 PORT GE	\$566	24%	\$430	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0074	R-SPR KIT - FRNT PANEL ASSY - 2U - BLACK	\$766	24%	\$582	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0075	R-SPR KIT - FRNT PANEL ASSY - 4U - SILVER	\$453	24%	\$344	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0076	R-SPR KIT - FRNT PANEL ASSY - 4U - BLUE	\$458	24%	\$348	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0077	R-SPR KIT - PWR SUPPLY - 1200W - 4U	\$1,111	24%	\$844	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0078	R-SPR KIT - SAS CONTRLR - 4U	\$669	24%	\$508	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0079	R-SPR KIT - DIMM - 1GB - SINGLE RANK	\$218	24%	\$166	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0081	R-SPR KIT - CABLE ASSY - IPASS ST 4X ST	\$24	24%	\$18	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0083	R-SPR KIT - SLIDE RAIL KIT - 4U	\$422	24%	\$321	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0105	R-SPR KIT - NIC - 10GE CX4	\$2,483	24%	\$1,887	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0106	R-SPR KIT - NIC - 10GE SFP+	\$1,699	24%	\$1,291	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0108	R-SPR KIT - SFP+ OPTIC - 10GE	\$270	24%	\$205	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0113	R-SPR KIT - NIC 10GESFP+ ACCEL-X W/OP	\$2,231	24%	\$1,696	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0114	R-SPR KIT - FRNT PANEL ASSY - X200	\$531	24%	\$404	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0115	R-SPR KIT - FRNT PANEL ASSY - S200	\$530	24%	\$403	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0118	R-SPR KIT - 200/400 2x1GE	\$530	24%	\$403	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0119	R-SPR KIT - 200/400 2x10GE SFP+ NO OP	\$1,604	24%	\$1,219	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0121	R-SPR KIT - PWR SUPPLY - 1U - 750W	\$582	24%	\$442	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0122	R-SPR KIT - FAN MODULE ASSY - ROHS	\$71	24%	\$54	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0123	R-SPR KIT - S/X/NL-Series 1 x 2GB DIMM	\$162	24%	\$123	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0124	R-SPR KIT - S/X/NL-Series 1 x 4GB DIMM	\$209	24%	\$159	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0125	R-SPR KIT - S/X/NL-Series 1 x 8GB DIMM	\$342	24%	\$260	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0126	R-SPR KIT - S/X/NL-Series 1 x 800T DRVE	\$175	24%	\$133	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0137	R-SPR KIT - HW KIT SIDE RAIL	\$67	24%	\$51	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0138	R-SPR KIT - SIDE RAIL SOLID BEAR SPECIAL	\$237	24%	\$180	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0140	R-SPR KIT - SAS CONTRLR - 108NL	\$683	24%	\$519	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0146	R-SPR KIT - ASSY - 28P SAS CONT - 1 PORT	\$1,197	24%	\$910	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0147	R-SPR KIT - FAN MODULES & FAN GUARD - 4U	\$407	24%	\$309	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0154	FRU - PS - MELLANOX MIS50XX QDR SWITCH	\$1,109	24%	\$843	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0155	FRU - PWR DSTRBSN PANEL TITAN RACK	\$283	24%	\$215	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0156	FRU - PWR DSTRBSN UNIT - TITAN RACK	\$440	24%	\$334	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0157	FRU - CBL - MINI SAS TITAN RACK INTERCON	\$160	24%	\$122	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0159	R-SPR KIT - FRNT PANEL - 4U - X400	\$754	24%	\$573	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0160	R-SPR KIT - FRNT PANEL - 4U - NL400	\$736	24%	\$559	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0161	R-SPR KIT - FAN MODULE - 4U - X/NL400	\$165	24%	\$125	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0162	R-SPR KIT - PWR SUPPLY - 4U - X/NL400	\$902	24%	\$686	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0177	R-SPR KIT - ISILON CONSOLE ASSY REPLACE	\$792	24%	\$602	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0183	FRU - PDU TITAN PDU RACK	\$959	24%	\$729	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0184	FRU - CBL PDU-PDU MINI-JUMPER TITAN IC	\$963	24%	\$732	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0189	R-SPR KIT - S/X/NL-Series 1 x 16GB DIMM	\$955	24%	\$726	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0234	SPARE KIT,DIMM, 4GB DDR3-1600, HD400	\$1,484	24%	\$1,128	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0235	SPARE KIT,DIMM,16GB DDR3-1600,HD400	\$2,286	24%	\$1,737	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0239	SPARE KIT, ASSY BATTERY TWIN PACK HD400	\$172	24%	\$131	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0243	SPARE KIT, PCB TLA LOX PCIE NVRAM HD400	\$1,536	24%	\$1,167	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0246	SPARE KIT, FAN MODULE ASSY HD400	\$964	24%	\$733	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0247	SPARE KIT, POWER SUPPLY SNGL CHNL HD400	\$1,310	24%	\$996	\$0	\$0	\$0	\$0	\$0	IS	NA
SP811-0252	SPARE KIT, TITAN D 3 PHASE PDU HD400	\$1,030	24%	\$783	\$0	\$0	\$0	\$0	\$0	IS	NA
SP812-0001	IQNL CHASSIS; 4U	\$14,803	24%	\$11,250	\$0	\$0	\$0	\$0	\$0	IS	NA
SP812-0002	IQX CHASSIS, 4U	\$17,445	24%	\$13,258	\$0	\$0	\$0	\$0	\$0	IS	NA
SP812-0003	IQ 108NL CHASSIS; 4U	\$17,640	24%	\$13,406	\$0	\$0	\$0	\$0	\$0	IS	NA
SP812-0008	S200 CHASSIS; 2U	\$11,591	24%	\$8,809	\$0	\$0	\$0	\$0	\$0	IS	NA
SP812-0009	X200 CHASSIS; 2U	\$8,598	24%	\$6,534	\$0	\$0	\$0	\$0	\$0	IS	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Net Price					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)					
							LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)				
SP812-0010	X400 CHASSIS; 4U	\$17,045	24%	\$12,954	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
SP812-0013	NL400 CHASSIS; 4U	\$13,623	24%	\$10,353	\$0	\$0	\$0	\$0	\$0	\$0	IS	NA
STKVNX16K-B12	VNXe1600;2xSP DPE;12x3.5;noSFP;TWAX Enet	\$5,700	10%	\$5,130	\$0	\$0	\$0	\$0	\$0	\$0	UE	NA
STKVNX16K-B25	VNXe1600;2xSP DPE;25x2.5;noSFP;TWAX Enet	\$5,700	10%	\$5,130	\$0	\$0	\$0	\$0	\$0	\$0	UE	NA
STKVNX16K-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890	10%	\$1,701	\$0	\$0	\$0	\$0	\$0	\$0	UE	NA
STKVNX16K-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1,890	10%	\$1,701	\$0	\$0	\$0	\$0	\$0	\$0	UE	NA
U-BST-560	UPGRADE;LICENSE;BOOST;DD560	\$12,500	26%	\$9,250	\$2,250	\$2,000	\$0	\$0	\$0	\$0	DM	NA
U-BST-560G	UPGRADE;LICENSE;BOOST;DD560G	\$12,500	26%	\$9,250	\$2,250	\$2,000	\$0	\$0	\$0	\$0	DM	NA
U-OST-120	UPGRADE;LICENSE;OPENSTORAGE(OST);DD120	\$350	15%	\$298	\$63	\$56	\$0	\$0	\$0	\$0	DE	NA
U-OST-140	UPGRADE;LICENSE;OPENSTORAGE(OST);DD140	\$350	15%	\$298	\$63	\$56	\$0	\$0	\$0	\$0	DE	NA
U-OST-510	UPGRADE;LICENSE;OPENSTORAGE(OST);DD510	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	\$0	DM	NA
U-OST-530	UPGRADE;LICENSE;OPENSTORAGE(OST);DD530	\$4,500	26%	\$3,330	\$810	\$720	\$0	\$0	\$0	\$0	DM	NA
U-OST-580	UPGRADE;LICENSE;OPENSTORAGE(OST);DD580	\$15,000	26%	\$11,100	\$2,700	\$2,400	\$0	\$0	\$0	\$0	DM	NA
U-OST-580G	UPGRADE;LICENSE;OPENSTORAGE(OST);DD580G	\$15,000	26%	\$11,100	\$2,700	\$2,400	\$0	\$0	\$0	\$0	DM	NA
U-OST-610	UPGRADE;LICENSE;OPENSTORAGE(OST);DD610	\$1,500	26%	\$1,110	\$270	\$240	\$0	\$0	\$0	\$0	DM	NA
U-OST-630	UPGRADE;LICENSE;OPENSTORAGE(OST);DD630	\$4,500	26%	\$3,330	\$810	\$720	\$0	\$0	\$0	\$0	DM	NA
U-OST-660	UPGRADE;LICENSE;OPENSTORAGE(OST);DD660	\$15,000	26%	\$11,100	\$2,700	\$2,400	\$0	\$0	\$0	\$0	DM	NA
U-OST-690	UPGRADE;LICENSE;OPENSTORAGE(OST);DD690	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	\$0	DM	NA
U-OST-690G	UPGRADE;LICENSE;OPENSTORAGE(OST);DD690G	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	\$0	DM	NA
U-OST-880	UPGRADE;LICENSE;OPENSTORAGE(OST);DD880	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	\$0	DM	NA
U-OST-880G	UPGRADE;LICENSE;OPENSTORAGE(OST);DD880G	\$45,000	26%	\$33,300	\$8,100	\$7,200	\$0	\$0	\$0	\$0	DM	NA
U-OSTC-880	UPG;LIC;OPENSTORAGE(OST); DD880;CTRL 2	\$22,500	26%	\$16,650	\$4,050	\$3,600	\$0	\$0	\$0	\$0	DM	NA
U-REP-410	UPGRADE; LICENSE; REPLICATOR; DD410	\$2,540	26%	\$1,880	\$457	\$406	\$0	\$0	\$0	\$0	DM	NA
U-REP-430	UPGRADE; LICENSE; REPLICATOR; DD430	\$6,000	26%	\$4,440	\$1,080	\$960	\$0	\$0	\$0	\$0	DM	NA
U-REP-460	UPGRADE; LICENSE; REPLICATOR; DD460	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	\$0	DM	NA
U-REP-460G	UPGRADE; LICENSE; REPLICATOR; DD460G	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	\$0	DM	NA
U-REP-560	UPGRADE; LICENSE; REPLICATOR; DD560	\$15,000	26%	\$11,100	\$2,700	\$2,400	\$0	\$0	\$0	\$0	DM	NA
U-REP-560G	UPGRADE; LICENSE; REPLICATOR; DD560G	\$15,000	26%	\$11,100	\$2,700	\$2,400	\$0	\$0	\$0	\$0	DM	NA
U-VTL-410	UPG;LIC;VTL;410.INCL.1XPCIX CARD;1P;2G	\$4,000	26%	\$2,960	\$720	\$640	\$0	\$0	\$0	\$0	DM	NA
U-VTL-430	UPG;LIC;VTL;430.INCL.1XPCIX CARD;1P;2G	\$7,000	26%	\$5,180	\$1,260	\$1,120	\$0	\$0	\$0	\$0	DM	NA
U-VTL-460	UPG;LIC;VTL;460.INCL.1XPCIX CARD;1P;2G	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	\$0	DM	NA
U-VTL-460G	UPG;LIC;VTL;460G.INCL.1XPCIX CARD;1P;2G	\$10,000	26%	\$7,400	\$1,800	\$1,600	\$0	\$0	\$0	\$0	DM	NA
U-VTL-560	UPG;LIC;VTL;560.INCL.1XPCIX CARD;1P;2G	\$15,000	26%	\$11,100	\$2,700	\$2,400	\$0	\$0	\$0	\$0	DM	NA
U-VTL-560G	UPG;LIC;VTL;560G.INCL.1XPCIX CARD;1P;2G	\$15,000	26%	\$11,100	\$2,700	\$2,400	\$0	\$0	\$0	\$0	DM	NA
V15SLOT5FFKIT1	VNX 15 slot SFF drive kit 1	\$21	26%	\$16	\$0	\$0	\$0	\$0	\$0	\$0	UM	NA
V32S10E900ETU	900GB 10K 6G SAS 2.5 SPARE	\$1,300	10%	\$1,170	\$156	\$109	\$0	\$0	\$0	\$39	UE	NA
V32S6F100ETU	100GB 2.5 EFD SPARE	\$3,150	10%	\$2,835	\$378	\$265	\$0	\$0	\$0	\$95	UE	NA
V32S6F200ETU	200GB 2.5 EFD SPARE	\$5,965	10%	\$5,369	\$716	\$501	\$0	\$0	\$0	\$179	UE	NA
V4-2S6F-100-FP	VNX 100GB SSD 25X2.5 DPE/DAE-FP	\$2,435	26%	\$1,802	\$584	\$409	\$0	\$0	\$0	\$73	UM	NA
V4-2S6F-200-FP	VNX 200GB SSD 25X2.5 DPE/DAE-FP	\$4,405	26%	\$3,260	\$1,112	\$779	\$0	\$0	\$0	\$132	UM	NA
V4-2S6FX-100-FP	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE-FP	\$1,855	26%	\$1,373	\$445	\$312	\$0	\$0	\$0	\$56	UM	NA
V4-2S6FX-200-FP	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE-FP	\$3,355	26%	\$2,483	\$847	\$593	\$0	\$0	\$0	\$101	UM	NA
V4-2S6FX-400-FP	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE-FP	\$6,370	26%	\$4,714	\$1,609	\$1,126	\$0	\$0	\$0	\$191	UM	NA
V4-DS6F-100-FP	VNX 100GB SSD 60X3.5 DAE-FP	\$2,435	26%	\$1,802	\$584	\$409	\$0	\$0	\$0	\$73	UM	NA
V4-DS6F-200-FP	VNX 200GB SSD 60X3.5 DAE-FP	\$4,405	26%	\$3,260	\$1,112	\$779	\$0	\$0	\$0	\$132	UM	NA
V4-DS6FX-100-FP	VNX 100GB FAST VP SSD 60X3.5 DAE-FP	\$1,855	26%	\$1,373	\$445	\$312	\$0	\$0	\$0	\$334	UM	NA
V4-DS6FX-200-FP	VNX 200GB FAST VP SSD 60X3.5 DAE-FP	\$3,355	26%	\$2,483	\$847	\$593	\$0	\$0	\$0	\$635	UM	NA
V4-DS6FX-400-FP	VNX 400GB FAST VP SSD 60X3.5 DAE-FP	\$6,370	26%	\$4,714	\$1,609	\$1,126	\$0	\$0	\$0	\$1,207	UM	NA
V4-VS6F-100-FP	VNX 100GB SSD 15X3.5 DAE-FP	\$2,435	26%	\$1,802	\$584	\$409	\$0	\$0	\$0	\$73	UM	NA
V4-VS6F-200-FP	VNX 200GB SSD 15X3.5 DAE-FP	\$4,405	26%	\$3,260	\$1,112	\$779	\$0	\$0	\$0	\$132	UM	NA
V4-VS6FX-100-FP	VNX 100GB FAST VP SSD 15X3.5 DAE-FP	\$1,855	26%	\$1,373	\$445	\$312	\$0	\$0	\$0	\$334	UM	NA
V4-VS6FX-200-FP	VNX 200GB FAST VP SSD 15X3.5 DAE-FP	\$3,355	26%	\$2,483	\$847	\$593	\$0	\$0	\$0	\$635	UM	NA
V4-VS6FX-400-FP	VNX 400GB FAST VP SSD 15X3.5 DAE-FP	\$6,370	26%	\$4,714	\$1,609	\$1,126	\$0	\$0	\$0	\$1,207	UM	NA
VJ-DS07-030	3TB NL SAS DRV 512 BPS; 3.5X60 DRV DAE	\$1,175	10%	\$1,058	\$141	\$99	\$0	\$0	\$0	\$35	UE	NA
VJ-VS07-030	3TB NLSAS DRV 512 BPS;3.5 IN X15 DPE/DAE	\$1,175	10%	\$1,058	\$141	\$99	\$0	\$0	\$0	\$35	UE	NA
VNX5100DP15	VNX5100 DPE; 15X3.5 DRIVES - EMC RACK	\$4,880	10%	\$4,392	\$488	\$342	\$0	\$0	\$0	\$146	UE	NA
VNX5100DP15D	VNX5100 DPE; 15X3.5 DRIVES - DC	\$4,880	10%	\$4,392	\$488	\$342	\$0	\$0	\$0	\$146	UE	NA
VNX5100DP15F	VNX5100 DPE; 15X3.5 DRIVES - FIELD INST	\$4,880	10%	\$4,392	\$488	\$342	\$0	\$0	\$0	\$146	UE	NA
VNX5100DP25	VNX5100 DPE; 25X2.5 DRIVES - EMC RACK	\$5,863	10%	\$5,277	\$586	\$410	\$0	\$0	\$0	\$176	UE	NA
VNX5100DP25D	VNX5100 DPE; 25X2.5 DRIVES - DC	\$5,863	10%	\$5,277	\$586	\$410	\$0	\$0	\$0	\$176	UE	NA
VNX5100DP25F	VNX5100 DPE; 25X2.5 DRIVES - FIELD INST	\$5,863	10%	\$5,277	\$586	\$410	\$0	\$0	\$0	\$176	UE	NA
VNX5300DP15	VNX5300 DPE; 15X3.5 DRIVE SLOTS-EMC RACK	\$9,385	10%	\$8,447	\$939	\$657	\$0	\$0	\$0	\$282	UE	NA

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	Net Price				
							LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
VNX5300DP15D	VNX5300 DPE; 15X3.5 DRIVE SLOTS-DC	\$9,385	10%	\$8,447	\$939	\$657	\$0	\$0	\$282	UE	NA
VNX5300DP15F	VNX5300 DPE; 15X3.5 DRIVE SLOTS-FLD	\$9,385	10%	\$8,447	\$939	\$657	\$0	\$0	\$282	UE	NA
VNX5300DP15M	VNX5300 DPE; 15X3.5 DRIVE SLOTS-MINIRACK	\$9,385	10%	\$8,447	\$939	\$657	\$0	\$0	\$282	UE	NA
VNX5300DP25	VNX5300 DPE; 25X2.5 DRIVE SLOTS-EMC RACK	\$10,370	10%	\$9,333	\$1,037	\$726	\$0	\$0	\$311	UE	NA
VNX5300DP25D	VNX5300 DPE; 25X2.5 DRIVES - DC	\$10,370	10%	\$9,333	\$1,037	\$726	\$0	\$0	\$311	UE	NA
VNX5300DP25F	VNX5300 DPE; 25X2.5 DRIVE SLOTS-FLD	\$10,370	10%	\$9,333	\$1,037	\$726	\$0	\$0	\$311	UE	NA
VNX5800-DARE-UPG	Data at Rest Encryption for VNX5800=IC	\$7,410	26%	\$5,483	\$1,334	\$1,186	\$0	\$0	\$0	UM	NA
VNX5800-EPAK-UPG	VNX5800 Total Efficiency Pack=IC	\$83,715	26%	\$61,949	\$15,069	\$13,394	\$0	\$0	\$0	UM	NA
VNX5800-FSTS-UPG	VNX5800 FAST Suite=IC	\$56,465	26%	\$41,784	\$10,164	\$9,034	\$0	\$0	\$0	UM	NA
VNX5800-LPS-UPG	VNX5800 Local Protection Suite=IC	\$10,845	26%	\$8,025	\$1,952	\$1,735	\$0	\$0	\$0	UM	NA
VNX5800-PPAK-UPG	VNX5800 Total Protection Pack=IC	\$58,795	26%	\$43,508	\$10,583	\$9,407	\$0	\$0	\$0	UM	NA
VNX5800-RPS-UPG	VNX5800 Remote Protection Suite=IC	\$27,120	26%	\$20,069	\$4,882	\$4,339	\$0	\$0	\$0	UM	NA
VNX5800-SCS-UPG	VNX5800 Events and Retention Suite=IC	\$3,410	26%	\$2,523	\$614	\$546	\$0	\$0	\$0	UM	NA
VNX58-UNIB-UPG	VNX5800 Unisphere Block Suite UPG=IC	\$25,860	26%	\$19,136	\$4,655	\$4,138	\$0	\$0	\$0	UM	NA
VNX58-UNIF-UPG	VNX5800 Unisphere File Suite UPG=IC	\$25,860	26%	\$19,136	\$4,655	\$4,138	\$0	\$0	\$0	UM	NA
VNX58-UNIU-UPG	VNX5800 Unisphere Unified Suite UPG=IC	\$34,730	26%	\$25,700	\$6,251	\$5,557	\$0	\$0	\$0	UM	NA
VSS-VS07-4TB	VSS 4TB NL SAS DRV-15x3.5 DRV DPE/DAE	\$1,375	10%	\$1,238	\$116	\$116	\$83	\$0	\$0	UE	NA
X02-D25-800-10T	XtremIO 25x800GB-10T FDrv enc OE SW	\$255,000	25%	\$191,250	\$28,050	\$0	\$0	\$0	\$0	XT	NA
X02-D25-800-10T-F	XtremIO 25x800GB-10T FDrv enc OE SW fld	\$255,000	25%	\$191,250	\$28,050	\$0	\$0	\$0	\$0	XT	NA
X02-D25-800-5T	XtremIO 25x800GB-5T FDrv enc OE SW	\$127,500	25%	\$95,625	\$14,025	\$0	\$0	\$0	\$0	XT	NA
X02-D25-800-5T-F	XtremIO 25x800GB-5T FDrv enc OE SW fld	\$127,500	25%	\$95,625	\$14,025	\$0	\$0	\$0	\$0	XT	NA
X02-SCALE-10TE-RTU	XtremIO Right to Use 10TB Exp-HW	\$255,000	25%	\$191,250	\$28,050	\$0	\$0	\$0	\$0	XT	NA
X03-D25-1.6T-10T	XtremIO 25x1.6TB-10T FDrv enc OE SW	\$247,500	25%	\$185,625	\$27,225	\$0	\$0	\$0	\$0	XT	NA
X03-D25-1.6T-10T-F	XtremIO 25x1.6TB-10T FDrv enc OE SW fld	\$247,500	25%	\$185,625	\$27,225	\$0	\$0	\$0	\$0	XT	NA
X03-SCALE-10TE-RTU	XtremIO Right to Use 10TB Exp-HW	\$247,500	25%	\$185,625	\$27,225	\$0	\$0	\$0	\$0	XT	NA
X-120-BLOWNR	SPARE; BLOWER; DD120	\$285	15%	\$242	\$0	\$0	\$0	\$0	\$0	PE	NA
X-1406-RAIL	SPARE; SLIDE RAIL KIT; DD140;DD610;DD630	\$180	26%	\$133	\$0	\$0	\$0	\$0	\$0	PM	NA
X200-SATA-S73	X200-5.5TB 400GB SSD/6G/4X1GE	\$42,606	24%	\$32,381	\$4,687	\$3,835	\$0	\$0	\$0	IS	NA
X200-SATA-S74	X200-10TB 800GB SSD/12G/4X1GE	\$57,205	24%	\$43,476	\$6,293	\$5,148	\$0	\$0	\$0	IS	NA
X-400-160GB	SPARE; DISK DRIVE; 160GB W/CARRIER	\$363	26%	\$269	\$0	\$0	\$0	\$0	\$0	PM	NA
X-400-400GB	SPARE; DISK DRIVE; 400GB W/CARRIER	\$850	26%	\$629	\$0	\$0	\$0	\$0	\$0	PM	NA
X-400FAN-CT	SPARE; FAN; CENTER; DD400 AND DD500	\$136	26%	\$101	\$0	\$0	\$0	\$0	\$0	PM	NA
X-400FAN-RE	SPARE; FAN; REAR; DD400 AND DD500	\$136	26%	\$101	\$0	\$0	\$0	\$0	\$0	PM	NA
X-400-PS	SPARE; POWER MODULE; DD400 AND DD500	\$725	26%	\$537	\$0	\$0	\$0	\$0	\$0	PM	NA
X400-SATA-S38	X400-136T+800GB SSD/48G/4x1GE	\$163,379	24%	\$124,168	\$17,972	\$14,704	\$0	\$0	\$0	IS	NA
X400-SATA-S39	X400-136T+800GB SSD/48G/2x10GE SFP+2x1GE	\$165,546	24%	\$125,815	\$18,210	\$14,899	\$0	\$0	\$0	IS	NA
X400-SATA-S40	X400-140T+400GB SSD/24G/4x1GE	\$151,959	24%	\$115,489	\$16,715	\$13,676	\$0	\$0	\$0	IS	NA
X400-SATA-S41	X400-140T+400GB SSD/24G/2x10GE SFP+2x1GE	\$154,126	24%	\$117,136	\$16,954	\$13,871	\$0	\$0	\$0	IS	NA
X400-SATA-S42	X400-140T+400GB SSD/48G/4x1GE	\$153,494	24%	\$116,655	\$16,884	\$13,814	\$0	\$0	\$0	IS	NA
X400-SATA-S43	X400-140T+400GB SSD/48G/2x10GE SFP+2x1GE	\$155,662	24%	\$118,303	\$17,123	\$14,010	\$0	\$0	\$0	IS	NA
X400-SATA-S52	X400-62TB 2TB SSD/48G/2X10GE SFP 2X1GE	\$155,658	24%	\$118,300	\$17,122	\$14,009	\$0	\$0	\$0	IS	NA
X-880-RAIL	SPARE; SLIDE RAIL KIT; DD880;DD880G	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	PH	NA
XC-880-SHLF	SPARE; SHELF; 24+ IN; 0U	\$500	26%	\$370	\$0	\$0	\$0	\$0	\$0	PH	NA
AUX-M1GI-U	CEL 2PORTS GBISCSI SLIC PAIR FOR AUX UPG	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$0	\$280	B	NAS
AUX-M4GF-BE-U	CELERRA 4FC 4GB BE SLIC PAIR FOR AUX UPG	\$20,000	38%	\$12,400	\$3,000	\$2,200	\$0	\$0	\$800	B	NAS
AUX-M4GF-FB-A	2 CELERRA 4FC 4GB FE/BE SLICS FOR AUXFAC	\$5,000	38%	\$3,100	\$750	\$550	\$0	\$0	\$200	B	NAS
AUX-M4GF-FB-U	CELERRA 4FC 4GB FE/BE SLIC PAIR FOR AUX	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$0	\$280	B	NAS
AUX-M4GF-FE-U	CELERRA 4FC 4GB FE SLIC PAIR FOR AUX UPG	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$0	\$280	B	NAS
AUX-M4GF-XS-U	CEL 4GB FC 4PORT SLICPAIR NO SFP AUX UPG	\$12,500	38%	\$7,750	\$1,875	\$1,375	\$0	\$0	\$500	B	NAS
AUX-M8GF-FB-A	2 CELERRA 4FC 8GB FE/BE SLICS FOR AUX FA	\$6,250	38%	\$3,875	\$938	\$688	\$0	\$0	\$250	B	NAS
AUX-M8GF-FB-U	CELERRA 4FC 8GB FE/BE SLIC PAIR FOR AUX	\$8,750	38%	\$5,425	\$1,313	\$963	\$0	\$0	\$350	B	NAS
AUX-M8GF-FE-U	CELERRA 4FC 8GB FE SLIC PAIR FOR AUX UPG	\$8,750	38%	\$5,425	\$1,313	\$963	\$0	\$0	\$350	B	NAS
AUX-MXGFCEOPU	FCOE 1 PAIR ADDON 2PORT OPT IO MODULE	\$8,100	38%	\$5,022	\$1,215	\$891	\$0	\$0	\$324	B	NAS
AUX-MXGFCEU	FCOE 1 PAIR ADD-ON 2 PORT IO - ACT TWINA	\$5,670	38%	\$3,515	\$851	\$624	\$0	\$0	\$227	B	NAS
AUX-MXGI-U	CEL 2PORT 10GB ISCSI SLIC PAIR AUXUPG	\$21,000	38%	\$13,020	\$3,150	\$2,310	\$0	\$0	\$840	B	NAS
CNRFMA7HASW	FMA HA APPLIANCE	\$20,000	26%	\$14,800	\$2,880	\$2,400	\$0	\$0	\$0	D2	NAS
CNRFMA7SW	FMA APPLIANCE	\$42,500	26%	\$31,450	\$6,120	\$5,100	\$0	\$0	\$0	D2	NAS
DLM2000-BASE	DLM2000 RACK BASE	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM2-ACPF	DLM GEN II - ACP-FIELD DEPLOY	\$8,198	26%	\$6,067	\$820	\$0	\$0	\$0	\$0	PH	NAS
DLM2K-10PACK	DLM2000 2TB VIPER DRIVE 10 PACK	\$13,212	26%	\$9,777	\$1,585	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-10PACKU	DLM2000 2TB VIPER DRIVE 10 PACK UPGRADE	\$17,837	26%	\$13,199	\$1,322	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-ACP	DLM2000 - ACCESS CONTROL POINT	\$8,198	26%	\$6,067	\$820	\$0	\$0	\$0	\$0	PM	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
DLM2K-CS2	DLM2000 2ND CONTROL STATION	\$4,700	26%	\$3,478	\$470	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-DAE	DLM2000 2TB VIPER DAE	\$3,709	26%	\$2,745	\$371	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-DAE-FD	DLM2000 2TB VIPER DAE FIELD DEPLOY	\$3,709	26%	\$2,745	\$371	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-DME-10G	DLM2000 10G DUAL STORAGE CONTROLLER ENCL	\$14,927	26%	\$11,046	\$1,493	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-DPE	DLM2000 DPE W/ VAULT AND 2ND SPS	\$27,759	26%	\$20,542	\$2,776	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-RACKB	DLM2000 40U TITAN RACK SKINS/DOORS/BLUE	\$8,465	26%	\$6,264	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-REPL	DLM2000 VNX REPLICATOR LICENSE	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	DM	NAS
DLM2K-REPL-CF	DLM2000 VNX REPLICATOR LICENSE	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	DM	NAS
DLM2K-VNX-L	DLM2000 VNX5300 USAGE LICENSE	\$7,838	26%	\$5,800	\$1,411	\$0	\$0	\$0	\$0	DM	NAS
DLM2K-VNX-L-CF	DLM2000 VNX5300 USAGE LICENSE	\$7,838	26%	\$5,800	\$1,411	\$0	\$0	\$0	\$0	DM	NAS
DLM2K-VTE2FMM	DLM2000 DUAL FICON MULTI-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	PM	NAS
DLM2KVTE2FMMU	DLM2000 DUAL FICON MM VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-VTE2FSM	DLM2000 DUAL FICON SINGLE-MODE VTE	\$120,000	26%	\$88,800	\$12,000	\$0	\$0	\$0	\$0	PM	NAS
DLM2KVTE2FSMU	DLM2000 DUAL FICON SM VTE UPGRADE	\$162,000	26%	\$119,880	\$12,004	\$0	\$0	\$0	\$0	PM	NAS
DLM2K-VTEOS	DLM2000 VTE OPERATING SYSTEM LICENSE	\$48,750	26%	\$36,075	\$8,775	\$0	\$0	\$0	\$0	DM	NAS
DLM3-RACKB	DLM GEN3 40U TITAN RACK SKINS & DOOR	\$12,000	26%	\$8,880	\$0	\$0	\$0	\$0	\$0	PH	NAS
DLM4080-CBL-U	CABLES TO UPGRADE DLM4080 TO USE DLM 2.X	\$135	26%	\$100	\$0	\$0	\$0	\$0	\$0	PH	NAS
DLM4-DD-BASE1	Dlm4 Generic DD base kit1	\$5,000	26%	\$3,700	\$0	\$0	\$0	\$0	\$0	PM	NAS
DLM-CBL-ESCFD	ESCON MT-RJ TO ST CABLE	\$300	26%	\$222	\$0	\$0	\$0	\$0	\$0	PH	NAS
DLM-CX4-CBLKT	CX4 CABLE KIT FOR VTES	\$619	26%	\$458	\$0	\$0	\$0	\$0	\$0	PH	NAS
DLM-MGR-L	DLM MANAGER ADVANCED LICENSE	\$11,600	26%	\$8,584	\$2,088	\$0	\$0	\$0	\$0	DH	NAS
DLMP40U-60-RS	Russellstoll 3750DP Power kit	\$2,200	26%	\$1,628	\$0	\$0	\$0	\$0	\$0	PH	NAS
DLMP40U-60-US	POWER KIT FOR US POWER	\$1,150	26%	\$851	\$0	\$0	\$0	\$0	\$0	PH	NAS
DLMRK-40U-DR	40U TITAN RACK DOOR W DL LOGO SIDESKINS	\$4,200	26%	\$3,108	\$0	\$0	\$0	\$0	\$0	PH	NAS
DLMRK-SECURE	40U RACK STABILIZING KIT	\$190	26%	\$141	\$0	\$0	\$0	\$0	\$0	PH	NAS
DLM-XFP-OPT	DLM OPTICAL XFP	\$1,014	26%	\$750	\$101	\$0	\$0	\$0	\$0	PH	NAS
ESA-VG2	EMC Storage Analytics for VG2 = IC	\$7,000	26%	\$5,180	\$1,260	\$0	\$0	\$0	\$0	D2	NAS
ESA-VG8	EMC Storage Analytics for VG8 = IC	\$35,000	26%	\$25,900	\$6,300	\$0	\$0	\$0	\$0	D2	NAS
FMA6-APL	RAINFINITY FMA APPLIANCE	\$42,500	26%	\$31,450	\$6,120	\$5,100	\$0	\$0	\$0	D2	NAS
FMA-APL	FMA APPLIANCE	\$42,500	26%	\$31,450	\$6,120	\$5,100	\$0	\$0	\$0	D2	NAS
FMA-HA	FMA HA APPLIANCE	\$20,000	26%	\$14,800	\$2,880	\$2,400	\$0	\$0	\$0	D2	NAS
FMAVE-120	FMA/VE FOR CELERRA NS-120	\$26,500	26%	\$19,610	\$3,816	\$3,180	\$0	\$0	\$0	D2	NAS
FMAVE-480	FMA/VE FOR CELERRA NS-480	\$31,500	26%	\$23,310	\$4,536	\$3,780	\$0	\$0	\$0	D2	NAS
FMAVE-960	FMA/VE FOR CELERRA NS-960	\$36,500	26%	\$27,010	\$5,256	\$4,380	\$0	\$0	\$0	D2	NAS
FMAVEBDL-120	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	38%	\$9,399	\$2,274	\$1,668	\$0	\$0	\$606	B	NAS
FMAVEBDL-480	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	38%	\$9,399	\$2,274	\$1,668	\$0	\$0	\$606	B	NAS
FMAVEBDL-960	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	38%	\$9,399	\$2,274	\$1,668	\$0	\$0	\$606	B	NAS
FMAVEBDL-G2	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	38%	\$9,399	\$2,274	\$1,668	\$0	\$0	\$606	B	NAS
FMAVEBDL-G8	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	38%	\$9,399	\$2,274	\$1,668	\$0	\$0	\$606	B	NAS
FMAVE-G8	FMA/VE FOR CELERRA NS-G8	\$36,500	26%	\$27,010	\$5,256	\$4,380	\$0	\$0	\$0	D2	NAS
FMAVE-NX4	FMA/VE FOR CELERRA NX4	\$21,500	26%	\$15,910	\$3,096	\$2,580	\$0	\$0	\$0	D2	NAS
GNA7-4C-N1	GNA7 4-COP NODE 1 OF 2	\$32,500	26%	\$24,050	\$4,680	\$3,900	\$0	\$0	\$0	D2	NAS
GNA7-4C-N2	GNA7 4-COP NODE 2 OF 2	\$32,500	26%	\$24,050	\$4,680	\$3,900	\$0	\$0	\$0	D2	NAS
NAS-MGR-L	MANAGER ADVANCED EDITION	\$11,600	26%	\$8,584	\$2,088	\$0	\$0	\$0	\$0	D2	NAS
NAS-MGR-L-U	MANAGER ADVANCED EDITION	\$11,600	26%	\$8,584	\$2,088	\$0	\$0	\$0	\$0	D2	NAS
NAS-MGR-PKG	NAS MGR ADD NAVI DISC PKG	\$9,300	26%	\$6,882	\$1,674	\$0	\$0	\$0	\$0	D2	NAS
NA-SS15-146	DISK ASSMBLY 146GB 15K SA	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	J	NAS
NA-SS15-146HS	DISK ASSMBLY 146GB 15K SA HS	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	J	NAS
NA-SS15-146U	DISK ASSMBLY 146GB 15K SA UPG	\$662	10%	\$596	\$0	\$0	\$0	\$0	\$0	J	NAS
NS120-FASTVE	FAST FMA/VE FOR NS-120	\$26,500	26%	\$19,610	\$4,770	\$0	\$0	\$0	\$0	D2	NAS
NS120-FC-IS	ADD ISCSI IO TO NS-120 FC FOR MV/A ETC	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$0	\$280	B	NAS
NS120-FCOPT-L	CELERRA NS-120 BE ENABLEMENT LICENSE	\$2,200	26%	\$1,628	\$396	\$0	\$0	\$0	\$0	D2	NAS
NS120-FCOPTUL	NS-120 BE PORT OPTION ENABLED LICENSE U/	\$2,200	26%	\$1,628	\$396	\$0	\$0	\$0	\$0	D2	NAS
NS120-NAS-FC	NS-120 NAS VARIANT TO FC VARIANT	\$7,000	38%	\$4,340	\$1,050	\$770	\$0	\$0	\$280	B	NAS
NS20-40-FLR-L	UPGRADE NS20 FLR LICENSE TO NS40 FLR	\$5,000	26%	\$3,700	\$900	\$0	\$0	\$0	\$0	D2	NAS
NS20-CAVA2-L	NS20 2 FOR 1 CAVA LICENSE	\$2,000	26%	\$1,480	\$360	\$0	\$0	\$0	\$0	D2	NAS
NS20-CAVA-L	NS20 CAVA LICENSE	\$2,000	26%	\$1,480	\$360	\$0	\$0	\$0	\$0	D2	NAS
NS20-CS	NS20 CONTROL STATION	\$4,700	38%	\$2,914	\$470	\$329	\$0	\$188	\$0	B	NAS
NS20-CS-FD	NS20 CONTROL STATION (FLD INST)	\$4,700	38%	\$2,914	\$470	\$329	\$0	\$188	\$0	B	NAS
NS20-FLR-L-U	NS20 FLR UPGRADE LICENSE	\$5,000	26%	\$3,700	\$900	\$0	\$0	\$0	\$0	D2	NAS
NS20-REP-L	NS20 REPLICATOR LICENSE	\$5,000	26%	\$3,700	\$900	\$0	\$0	\$0	\$0	D2	NAS
NS-2G10-146	146GB 10K 520BPS 2GB 12V	\$1,020	38%	\$632	\$153	\$112	\$0	\$0	\$41	B	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
NS2G10-146-HS	NS600 10K 146GB HOT SPARE	\$1,020	38%	\$632	\$153	\$112	\$0	\$0	\$41	B	NAS
NS-2G10-146U	146GB 10K 520BPS 2GB 12V	\$1,375	38%	\$853	\$153	\$112	\$0	\$0	\$41	B	NAS
NS-2G10-73U	CHV 73GB 10K 520BPS 12V 2	\$1,020	38%	\$632	\$113	\$83	\$0	\$0	\$30	B	NAS
NS-2G15-146	146GB 15K 520BPS 2GB 12V	\$1,330	38%	\$825	\$200	\$146	\$0	\$0	\$53	B	NAS
NS-2G15-36	X15-2 36GB 15K 520BPS 12V	\$685	38%	\$425	\$103	\$75	\$0	\$0	\$27	B	NAS
NS2G15-36-HS	NS600 15K 36GB HOT SPARE	\$685	38%	\$425	\$103	\$75	\$0	\$0	\$27	B	NAS
NS-2G15-36U	36GB 15K 520BPS 12V	\$925	38%	\$574	\$103	\$75	\$0	\$0	\$27	B	NAS
NS-2G15-73	73GB 15K 12V 520BPS 2GB	\$1,030	38%	\$639	\$155	\$113	\$0	\$0	\$41	B	NAS
NS-2GDAE	2GB DAE EXP FOR NS	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$0	\$236	B	NAS
NS-2GDAE-70	CX700 DAE EXP W FLARE OS	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$0	\$236	B	NAS
NS-2GDAE-70FD	CX700 DAE WFLAREOS FIELD	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$0	\$236	B	NAS
NS-2GDAE-FD	NS-DAE 2GB EXP-FLD INSTL	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$0	\$236	B	NAS
NS-2GDAE-OS	2GB DAE EXP WFLAREOS	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$0	\$236	B	NAS
NS-2GDAE-OSFD	2GB DAE EXP WFLAREOS FIEL	\$5,900	38%	\$3,658	\$590	\$649	\$0	\$0	\$236	B	NAS
NS351C-ENT-L	NS351 ENTERPRISE LICENSE	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	D2	NAS
NS351C-UNIX-L	NS351 UNIX LICENSE	\$5,000	26%	\$3,700	\$900	\$0	\$0	\$0	\$0	D2	NAS
NS352C-ENT-L	NS352 ENTERPRISE LICENSE	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	D2	NAS
NS352C-UNIX-L	NS352 UNIX LICENSE	\$5,000	26%	\$3,700	\$900	\$0	\$0	\$0	\$0	D2	NAS
NS-3GDAE	NS20 CAPTIVE ARRAY AX DAE	\$5,900	10%	\$5,310	\$0	\$0	\$0	\$0	\$0	J	NAS
NS-3GDAE-FD	NS20 CAPTIVE ARRAY AX DAE (FLD INST)	\$5,900	10%	\$5,310	\$0	\$0	\$0	\$0	\$0	J	NAS
NS-3GDAE-U	NS20 CAPTIVE ARRAY AX DAE (UPGRADE)	\$5,900	10%	\$5,310	\$0	\$0	\$0	\$0	\$0	J	NAS
NS40-AUXDC-FD	NS40 ARRAY FLD INSTALL DC	\$11,420	38%	\$7,080	\$1,142	\$1,256	\$0	\$0	\$457	B	NAS
NS40-CS	NS40 CONTROL STATION	\$4,700	38%	\$2,914	\$705	\$517	\$0	\$0	\$188	B	NAS
NS40-CS-DC-FD	NS40 CTRL STATION FLD DC	\$5,370	38%	\$3,329	\$537	\$591	\$0	\$0	\$215	B	NAS
NS40-CS-FD	NS CONTROL STATION FLD	\$4,700	38%	\$2,914	\$705	\$517	\$0	\$0	\$188	B	NAS
NS40F-CS	NS40F CTRL STATION	\$4,700	38%	\$2,914	\$705	\$517	\$0	\$0	\$188	B	NAS
NS40F-CS-FD	NS40F CTRL STATION FLD	\$4,700	38%	\$2,914	\$705	\$517	\$0	\$0	\$188	B	NAS
NS41C-DC-A-FD	NS40 FLD-1DM-4GB-4-IO DC	\$11,400	38%	\$7,068	\$1,140	\$1,254	\$0	\$0	\$456	B	NAS
NS41C-DC-B-FD	NS40 FLD-1DM-4GB-2/2IO DC	\$11,400	38%	\$7,068	\$1,140	\$1,254	\$0	\$0	\$456	B	NAS
NS41G-DC-A-FD	NS40G FLD-1DM-4GB-4-IO DC	\$28,900	38%	\$17,918	\$2,890	\$3,179	\$0	\$0	\$1,156	B	NAS
NS41G-DC-B-FD	NS40G FLD1DM-4GB-2/2IO DC	\$28,900	38%	\$17,918	\$2,890	\$3,179	\$0	\$0	\$1,156	B	NAS
NS42C-DC-A-FD	NS40 FLD-2DM-4GB-4-IO DC	\$33,515	38%	\$20,779	\$3,352	\$3,687	\$0	\$0	\$1,341	B	NAS
NS42C-DC-B-FD	NS40 FLD-2DM-4GB-2/2IO DC	\$33,515	38%	\$20,779	\$3,352	\$3,687	\$0	\$0	\$1,341	B	NAS
NS42G-DC-A-FD	NS40G FLD-2DM-4GB-4-IO DC	\$43,550	38%	\$27,001	\$4,355	\$4,791	\$0	\$0	\$1,742	B	NAS
NS42G-DC-B-FD	NS40G FLD2DM-4GB-2/2IO DC	\$43,550	38%	\$27,001	\$4,355	\$4,791	\$0	\$0	\$1,742	B	NAS
NS480-AUXI-CR	NS480 ARRAY NO FC 12 ISCSI PORTS FL	\$26,950	38%	\$16,709	\$4,043	\$2,965	\$0	\$0	\$1,078	B	NAS
NS480-FASTVE	FAST FMA/VE FOR NS480	\$31,500	26%	\$23,310	\$5,670	\$0	\$0	\$0	\$0	D2	NAS
NS480-FCOPT-L	CELERRA NS-480 BE ENABLEMENT LICENSE	\$11,700	26%	\$8,658	\$2,106	\$0	\$0	\$0	\$0	D2	NAS
NS480-FCOPTUL	NS480 BE PORT OPTION ENABLED LIC U/G	\$11,700	26%	\$8,658	\$2,106	\$0	\$0	\$0	\$0	D2	NAS
NS480-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-48	\$24,000	26%	\$17,760	\$4,320	\$0	\$0	\$0	\$0	D2	NAS
NS-4G10-300	300GB 10K 520BPS 5/12V 4GB FC 16MB -R	\$1,345	38%	\$834	\$202	\$148	\$0	\$0	\$54	B	NAS
NS-4G10-400	DISK 400GB 10K 520BPS 12V 4GB FC 16MB	\$1,850	38%	\$1,147	\$278	\$204	\$0	\$0	\$74	B	NAS
NS-4G15-146U	146GB 15K 4GB FC DISK UPG	\$1,800	38%	\$1,116	\$200	\$147	\$0	\$0	\$53	B	NAS
NS-4G15-73	73GB 15K 520BPS 4GB	\$1,030	38%	\$639	\$155	\$113	\$0	\$0	\$41	B	NAS
NS80-CAVA2-L	NS80 2 FOR 1 CAVA LICENSE	\$3,000	26%	\$2,220	\$540	\$0	\$0	\$0	\$0	D2	NAS
NS80-CAVA-L	NS80 CAVA LICENSE	\$3,000	26%	\$2,220	\$540	\$0	\$0	\$0	\$0	D2	NAS
NS80G-ENT-L	CELERRA NS80G ENT LIC	\$37,200	26%	\$27,528	\$6,696	\$0	\$0	\$0	\$0	D2	NAS
NS80-REP-L	NS80 REPLICATOR LIC	\$18,600	26%	\$13,764	\$3,348	\$0	\$0	\$0	\$0	D2	NAS
NS960-FASTVE	FAST FMA/VE FOR NS-960	\$36,500	26%	\$27,010	\$6,570	\$0	\$0	\$0	\$0	D2	NAS
NS960-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-96	\$43,200	26%	\$31,968	\$7,776	\$0	\$0	\$0	\$0	D2	NAS
NS96-FCNV480L	NS960 BE ENBL Navi UP TO 480 DRIVES	\$96,500	26%	\$71,410	\$17,370	\$0	\$0	\$0	\$0	D2	NAS
NS96-FCNV480U	NS960 BE ENABLE Navi UPG UP TO 480 DR	\$96,500	26%	\$71,410	\$17,370	\$0	\$0	\$0	\$0	D2	NAS
NS96-FCNV960A	NS960 BE ENABLE Navi UPG 480 TO 960 DR	\$33,500	26%	\$24,790	\$6,030	\$0	\$0	\$0	\$0	D2	NAS
NS96-FCNV960L	NS960 BE ENABLE Navi UP TO 960 DRIVES	\$130,000	26%	\$96,200	\$23,400	\$0	\$0	\$0	\$0	D2	NAS
NS96-FCNV960U	NS960 BE ENABLE Navi UPG UP TO 960 DR	\$130,000	26%	\$96,200	\$23,400	\$0	\$0	\$0	\$0	D2	NAS
NS-AT05-250	250GB PATA 5400RPM	\$950	38%	\$589	\$143	\$105	\$0	\$0	\$38	B	NAS
NS-AT05-250U	250GB PATA 5400RPM	\$1,280	38%	\$794	\$142	\$104	\$0	\$0	\$38	B	NAS
NS-AT05-320	320GB 5400RPM PATA	\$950	38%	\$589	\$143	\$105	\$0	\$0	\$38	B	NAS
NS-AT05-320U	320GB 5400RPM PATA UPG	\$1,280	38%	\$794	\$142	\$104	\$0	\$0	\$38	B	NAS
NS-AT07-010	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,440	38%	\$893	\$216	\$158	\$0	\$0	\$58	B	NAS
NS-AT07-010HS	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,440	38%	\$893	\$216	\$158	\$0	\$0	\$58	B	NAS
NS-AT07-010U	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,790	38%	\$1,110	\$199	\$146	\$0	\$0	\$53	B	NAS

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
NS-AT07-250	250GB 7200RPM ATA DRIVE	\$950	38%	\$589	\$143	\$105	\$0	\$0	\$38	B	NAS
NS-AT07-250U	250GB 7200RPM ATA DRIVE	\$1,280	38%	\$794	\$142	\$104	\$0	\$0	\$38	B	NAS
NS-AT07-500	500GB 7200RPM SATA DISK	\$1,330	38%	\$825	\$200	\$146	\$0	\$0	\$53	B	NAS
NS-AT07-500U	500GB SATA UPGRADE	\$1,795	38%	\$1,113	\$199	\$146	\$0	\$0	\$53	B	NAS
NS-AT07-750	750GB 7200RPM SATA II 512BPS KLONDIKE	\$1,895	38%	\$1,175	\$284	\$208	\$0	\$0	\$76	B	NAS
NS-AT07-750HS	750GB 7200RPM SATA II 512BPS KLONDIKE HS	\$1,895	38%	\$1,175	\$284	\$208	\$0	\$0	\$76	B	NAS
NS-AT07-750U	750GB 7200RPM SATA II 512BPS KLONDIKE UP	\$2,558	38%	\$1,586	\$284	\$208	\$0	\$0	\$76	B	NAS
NSB2G10-146	NEBS 146GB 10K 2GB FC	\$1,020	38%	\$632	\$153	\$112	\$0	\$0	\$41	B	NAS
NSB2G10-146HS	NEBS 146GB 10K 2GB FC HS	\$1,020	38%	\$632	\$153	\$112	\$0	\$0	\$41	B	NAS
NSB4G15-146	NEBS 146GB 15K 4GB FC	\$1,330	38%	\$825	\$200	\$146	\$0	\$0	\$53	B	NAS
NSB4G15-146HS	NEBS 146GB 15K 4GB FC HS	\$1,330	38%	\$825	\$200	\$146	\$0	\$0	\$53	B	NAS
NSB4G15-146U	NEBS 146GB 15K 4GB FC UPG	\$1,800	38%	\$1,116	\$200	\$147	\$0	\$0	\$53	B	NAS
NSDAE10146OS	NS600 DAE W-OS 5-10K146GB	\$13,900	38%	\$8,618	\$2,085	\$1,529	\$0	\$0	\$556	B	NAS
NSDAE10146OSF	NS600 DAE W-OS 5-10K146GB	\$13,900	38%	\$8,618	\$2,085	\$1,529	\$0	\$0	\$556	B	NAS
NSDAE1073OS	NS600 DAE W-OS 5-10K73GB	\$10,550	38%	\$6,541	\$1,583	\$1,161	\$0	\$0	\$422	B	NAS
NSDAE1073OSFD	NS600 DAE W-OS 5-10K73GB	\$10,550	38%	\$6,541	\$1,583	\$1,161	\$0	\$0	\$422	B	NAS
NSDAE1536OS	NS600 DAE W-OS 5-15K36GB	\$9,750	38%	\$6,045	\$1,463	\$1,073	\$0	\$0	\$390	B	NAS
NSDAE1536OSFD	NS600 DAE W-OS 5-15K36GB	\$9,750	38%	\$6,045	\$1,463	\$1,073	\$0	\$0	\$390	B	NAS
NSDAE1573OS	NS600 DAE W-OS 5-15K73GB	\$13,700	38%	\$8,494	\$2,055	\$1,507	\$0	\$0	\$548	B	NAS
NSDAE1573OSFD	NS600 DAE W-OS 5-15K73GB	\$13,700	38%	\$8,494	\$2,055	\$1,507	\$0	\$0	\$548	B	NAS
NS-FAST-VE	CELERRA FAST FMA/VE	\$24,500	26%	\$18,130	\$3,528	\$2,940	\$0	\$0	\$0	D2	NAS
NS-FLR-LIC	NS FLR LICENSE	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	D2	NAS
NS-FLR-L-U	NS FLR UPGRADE LICENSE	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	D2	NAS
NSG2-FASTVE	FAST FMA/VE FOR NS-G2	\$23,310	26%	\$17,310	\$5,670	\$0	\$0	\$0	\$0	D2	NAS
NSG8-FASTVE	FAST FMA/VE FOR NS-G8	\$36,500	26%	\$27,010	\$6,570	\$0	\$0	\$0	\$0	D2	NAS
NS-REP-L	NS REPLICATOR LICENSE	\$18,600	26%	\$13,764	\$3,348	\$0	\$0	\$0	\$0	D2	NAS
NS-REP-PKG	NS REP PLUG-IN PKG	\$14,000	26%	\$10,360	\$2,520	\$0	\$0	\$0	\$0	D2	NAS
NS-SA07-500	500GB SATA II DISK FOR 4G DAE	\$1,530	38%	\$949	\$230	\$168	\$0	\$0	\$61	B	NAS
NS-SA07-500HS	500GB SATA FOR 4G DAE HS	\$1,530	38%	\$949	\$230	\$168	\$0	\$0	\$61	B	NAS
NS-SA07-500U	500GB SATA UPG FOR 4G DAE	\$2,065	38%	\$1,280	\$229	\$168	\$0	\$0	\$61	B	NAS
NS-SA07-750	750GB 7200RPM SATA II 512BPS NSTAR	\$1,895	38%	\$1,175	\$284	\$208	\$0	\$0	\$76	B	NAS
NS-SA07-750U	750GB 7200RPM SATA II 512BPS NSTAR UPG	\$2,558	38%	\$1,586	\$284	\$208	\$0	\$0	\$76	B	NAS
NS-SS10-600HS	600GB 10K SAS DRIVE - HOT SPARE	\$1,350	10%	\$1,215	\$0	\$0	\$0	\$0	\$0	J	NAS
NW200F14610FD	NETW CX200 NORACK 10 146G	\$31,000	38%	\$19,220	\$4,000	\$3,200	\$2,560	\$1,600	\$3,200	B	NAS
NW200F7305FD	NETW CX200 NORACK 5 73G	\$20,460	38%	\$12,685	\$2,640	\$2,112	\$1,690	\$1,056	\$2,112	B	NAS
NW200F7310FD	NETW CX200 NORACK 10 73G	\$26,820	38%	\$16,628	\$3,460	\$2,768	\$2,214	\$1,384	\$2,768	B	NAS
NW-2G10-146	146GB 10K 520BPS 2GB 12V	\$1,540	38%	\$955	\$231	\$169	\$0	\$0	\$62	B	NAS
NW-2G10-146-U	146GB 10K 520BPS 2GB UPGD	\$2,080	38%	\$1,290	\$231	\$169	\$0	\$0	\$62	B	NAS
NW-2G10-300	300GB FIBRE DRIVE	\$2,700	38%	\$1,674	\$405	\$297	\$0	\$0	\$108	B	NAS
NW-2G10-300U	300 GB FOBRE DRIVE UPG	\$3,645	38%	\$2,260	\$405	\$297	\$0	\$0	\$108	B	NAS
NW-2G10-73	73GB 10K 520BPS 2GB 12V	\$870	38%	\$539	\$131	\$96	\$0	\$0	\$35	B	NAS
NW-2G10-73-U	73GB 10K 520BPS 2GB 12V U	\$1,175	38%	\$729	\$131	\$96	\$0	\$0	\$35	B	NAS
NW-2G15-36	36GB 15K 520BPS 2GB 12V	\$710	38%	\$440	\$107	\$78	\$0	\$0	\$28	B	NAS
NW-2G15-36-U	36GB 15K 520BPS 2GB 12V U	\$960	38%	\$595	\$107	\$78	\$0	\$0	\$28	B	NAS
NW-2G15-73	NETWIN 15K 73G FIBR DRIVE	\$1,500	38%	\$930	\$225	\$165	\$0	\$0	\$60	B	NAS
NW-2G15-73U	NETWIN 15K 73GB FBRDR UPG	\$2,025	38%	\$1,256	\$225	\$165	\$0	\$0	\$60	B	NAS
NW-2GDAE-FD	DAE NO RACK FOR NETWIN	\$6,200	38%	\$3,844	\$930	\$682	\$0	\$0	\$248	B	NAS
NW30014610FD	NW CX300 W 10 146GB DRIVE	\$29,500	38%	\$18,290	\$4,425	\$3,245	\$0	\$0	\$1,180	B	NAS
NW30073-10FD	NW CX300 BUNDL 10 73G FLD	\$23,600	38%	\$14,632	\$3,540	\$2,596	\$0	\$0	\$944	B	NAS
NW-AT05-250	NETWIN ATA 250GB DRIVE	\$1,160	38%	\$719	\$180	\$144	\$115	\$60	\$120	B	NAS
NW-AT05-250U	NETWIN 250GB ATA DR UPGD	\$1,510	38%	\$936	\$180	\$144	\$116	\$60	\$120	B	NAS
NW-AT05-320	NETWIN ATA 320GB DRIVE	\$1,030	38%	\$639	\$155	\$113	\$0	\$0	\$41	B	NAS
NW-AT05-320U	NETWIN 320GB 5400 ATA DR	\$1,390	38%	\$862	\$154	\$113	\$0	\$0	\$41	B	NAS
NW-AT07-250	NETWIN 250GB ATA DR 7200	\$1,030	38%	\$639	\$155	\$113	\$0	\$0	\$41	B	NAS
NW-AT07-250U	NETWIN 250GB ATA DR 7200	\$1,390	38%	\$862	\$154	\$113	\$0	\$0	\$41	B	NAS
NW-CX200-FD	CX200 DPE NO RACK	\$15,500	38%	\$9,610	\$2,000	\$1,600	\$1,280	\$800	\$1,600	B	NAS
NW-CX300-FD	NETWIN CX300 FIELD INSTAL	\$14,450	38%	\$8,959	\$2,168	\$1,590	\$0	\$0	\$578	B	NAS
NW-CX500-FD	NETWIN CX500 FIELD INSTAL	\$38,000	38%	\$23,560	\$5,700	\$4,180	\$0	\$0	\$1,520	B	NAS
NWMGRB200-DAE	NAVI MGR BASE FOR NW DAE	\$6,280	26%	\$4,647	\$1,215	\$1,134	\$0	\$0	\$0	D2	NAS
NWMGRB200-DPE	NAVI MGR BASE FOR NETWIN	\$1,260	26%	\$932	\$245	\$228	\$0	\$0	\$0	D2	NAS
NW-UTIL-WIN	WINDOWS UTILS FOR NETWIN	\$40	26%	\$30	\$7	\$0	\$0	\$0	\$0	D2	NAS
NX4-BDL-CAP	NX4 CAPACITY DUAL SP 12X1TB SATA	\$20,038	10%	\$18,034	\$3,345	\$2,343	\$0	\$0	\$3,006	J	NAS

Table with columns: MODEL CODE, DESCRIPTION, EMC LIST PRICE USD, EPL DISCOUNT %, EPL NET PRICE, EPL Maintenance and Warranty Upgrade Net Price (LP MNT ANNUAL PREMIUM, LP MNT ANNUAL STANDARD, LP MNT ANNUAL BASIC, LP WARR UPG PREMIUM, LP WARR UPG STANDARD), DISCOUNT CLASS, FAMILY.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC) Net Price	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
456-107-746	NW SOURCE CAP 1TB ENTITLEMENT TIER 3=CA	\$8,250	26%	\$6,105	\$1,898	\$1,733	\$0	\$0	\$0	DH	OPEN EDITION
456-107-747	NW SOURCE CAP 1TB ENTITLEMENT TIER 4=CA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH	OPEN EDITION
456-107-748	NW SOURCE CAP 1TB ENTITLEMENT TIER 5=CA	\$6,500	26%	\$4,810	\$1,495	\$1,365	\$0	\$0	\$0	DH	OPEN EDITION
456-107-749	NW SOURCE CAP 1TB ENTITLEMENT TIER 6=CA	\$6,000	26%	\$4,440	\$1,380	\$1,260	\$0	\$0	\$0	DH	OPEN EDITION
456-108-679	DD STORAGE SYSTEM ENABLER UPG=CC	\$9,590	26%	\$7,097	\$2,206	\$2,014	\$0	\$0	\$0	DH	OPEN EDITION
456-108-680	DD DEVICE TYPE: 1TB CAP ENTITLEMENT=CC	\$9,590	26%	\$7,097	\$2,206	\$2,014	\$0	\$0	\$0	DH	OPEN EDITION
456-108-681	DD DEVICE TYPE: 5TB CAP ENTITLEMENT=CC	\$10,000	26%	\$7,400	\$2,300	\$2,100	\$0	\$0	\$0	DH	OPEN EDITION
457-100-439	NW DATA DOMAIN DEV TYPE ENABLER 7TB CAP	\$9,590	26%	\$7,097	\$2,206	\$2,014	\$0	\$0	\$0	DH	OPEN EDITION
458-001-302	NW SOURCE CAP 1TB LICENSE TIER 6=CA	\$6,000	26%	\$4,440	\$1,380	\$1,260	\$0	\$0	\$0	DH	OPEN EDITION
CLS-RPHW-G5T	RPA GEN5-TAA FOR RP CLASSIC (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$0	\$179	E	OPEN EDITION
LPS-V53-UPG	RECPNT & LPS RTU FOR VNX5300	\$968	10%	\$871	\$174	\$155	\$0	\$0	\$0	UE	OPEN EDITION
LPS-V55-UPG	RECPNT AND LPS RTU FOR VNX5500	\$5,831	26%	\$4,315	\$1,050	\$933	\$0	\$0	\$0	UM-S	OPEN EDITION
LPS-V57-UPG	RECPNT & LPS RTU FOR VNX5700	\$10,661	26%	\$7,889	\$1,919	\$1,706	\$0	\$0	\$0	UM-S	OPEN EDITION
LPS-V75-UPG	RECPNT & LPS RTU FOR VNX7500	\$14,051	26%	\$10,398	\$2,529	\$2,248	\$0	\$0	\$0	UM-S	OPEN EDITION
PP-RPHWP-G5T	RPA GEN5-TAA FOR PROTECTPOINT-RP (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$0	\$179	E	OPEN EDITION
RP-RR-NS120	RECOVERPOINT FOR NS-120 LIC BUNDLE	\$20,000	26%	\$14,800	\$3,600	\$0	\$0	\$0	\$0	D2	OPEN EDITION
RP-RR-NS20	RP/NS BUNDLE FOR CELERRA	\$10,000	26%	\$7,400	\$1,800	\$0	\$0	\$0	\$0	D2	OPEN EDITION
RP-RR-NS40	RP/NS 40 BUNDLE FOR CELERRA	\$45,000	26%	\$33,300	\$8,100	\$0	\$0	\$0	\$0	D2	OPEN EDITION
RP-RR-NS480	RECOVERPOINT FOR NS-480 LIC BUNDLE	\$40,000	26%	\$29,600	\$7,200	\$0	\$0	\$0	\$0	D2	OPEN EDITION
RP-RR-NS80	RP/NS 80 BUNDLE FOR CELERRA	\$70,000	26%	\$51,800	\$12,600	\$0	\$0	\$0	\$0	D2	OPEN EDITION
RP-RR-NS960	CELERRA NS-960 RECOVERPOINT BUNDLE	\$72,000	26%	\$53,280	\$12,960	\$0	\$0	\$0	\$0	D2	OPEN EDITION
RP-RR-NSG2	RP/NS-G2 BUNDLE FOR CELERRA	\$40,000	26%	\$29,600	\$7,200	\$0	\$0	\$0	\$0	D2	OPEN EDITION
RPS-V53-UPG	RECPNT & RPS RTU FOR VNX5300	\$3,750	10%	\$3,375	\$675	\$600	\$0	\$0	\$0	UE	OPEN EDITION
RPS-V55-UPG	RECPNT & RPS RTU FOR VNX5500	\$13,784	26%	\$10,200	\$2,481	\$2,205	\$0	\$0	\$0	UM-S	OPEN EDITION
RPS-V57-UPG	RECPNTS & RPS RTU FOR VNX5700	\$28,190	26%	\$20,861	\$5,074	\$4,510	\$0	\$0	\$0	UM-S	OPEN EDITION
RPS-V75-UPG	RECPNTS & RPS RTU FOR VNX7500	\$67,173	26%	\$49,708	\$12,091	\$10,748	\$0	\$0	\$0	UM-S	OPEN EDITION
VME-RPHW-G5T	RPA GEN5-TAA FOR VMAX10K (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$0	\$179	E	OPEN EDITION
VMX-RPHW-G5T	RPA GEN5-TAA FOR VMAX 20K & VMAX 40K (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$0	\$179	E	OPEN EDITION
XIO-RPHWX-G5T	RPA GEN5-TAA FOR XtremIO XT DC (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$0	\$179	E	OPEN EDITION
450-000-599	NW BUNDLE DEDUPE DEVICES 10TB CAP=CC	\$20,000	26%	\$14,800	\$4,600	\$4,200	\$0	\$0	\$0	DH	OPEN STORAGE
450-000-602	NW OPENVMS STG NODE ALPHA TIER 1=CC	\$3,250	26%	\$2,405	\$748	\$683	\$0	\$0	\$0	DH	OPEN STORAGE
450-000-603	NW OPENVMS STG NODE ALPHA TIER 2=CC	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH	OPEN STORAGE
450-000-604	NW OPENVMS STG NODE ALPHA TIER 3=CC	\$14,000	26%	\$10,360	\$3,220	\$2,940	\$0	\$0	\$0	DH	OPEN STORAGE
450-000-605	NW OPENVMS STG NODE INTEGRITY SGL PRO=CC	\$3,569	26%	\$2,641	\$821	\$749	\$0	\$0	\$0	DH	OPEN STORAGE
456-001-624	NW AUTOCH SW MOD 1-20 SLOTS=IA	\$5,500	26%	\$4,070	\$1,265	\$1,155	\$0	\$0	\$0	DH	OPEN STORAGE
456-001-633	NW AUTOCH SW MOD 1-40 SLOTS=IA	\$7,700	26%	\$5,698	\$1,771	\$1,617	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-536	NW OPENVMS CLNT ALPHA TIER 1 QTY 1=IA	\$750	26%	\$555	\$173	\$158	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-537	NW OPENVMS CLNT ALPHA TIER 1 QTY 5=IA	\$3,750	26%	\$2,775	\$863	\$788	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-539	NW OPENVMS CLNT ALPHA TIER 2 QTY 1=IA	\$2,500	26%	\$1,850	\$575	\$525	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-542	NW OPENVMS CLNT ALPHA TIER 3 QTY 1=IA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-563	NW ORACLE ON OPENVMS ALPHA CL TIER 1=IA	\$2,000	26%	\$1,480	\$460	\$420	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-564	NW ORACLE ON OPENVMS ALPHA CL TIER 2=IA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-565	NW ORACLE ON OPENVMS ALPHA CL TIER 3=IA	\$9,000	26%	\$6,660	\$2,070	\$1,890	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-602	NW AUTOCH SOFTWARE 1-32 SLOTS=IA	\$6,900	26%	\$5,106	\$1,587	\$1,449	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-603	NW AUTOCH SOFTWARE 1-9 SLOTS=IA	\$2,400	26%	\$1,776	\$552	\$504	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-606	NW AUTOCH SOFTWARE 1-16 SLOTS=IA	\$4,830	26%	\$3,574	\$1,111	\$1,014	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-607	NW AUTOCH SOFTWARE 1-64 SLOTS=IA	\$11,000	26%	\$8,140	\$2,530	\$2,310	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-617	NW SNMP MOD=IA	\$2,000	26%	\$1,480	\$460	\$420	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-622	NW ARCHIVE MOD UNIX=IA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-635	NW AUTOCH SOFTWARE MOD 1-128 SLOTS=IA	\$14,500	26%	\$10,730	\$3,335	\$3,045	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-636	NW AUTOCH SOFTWARE MOD 1-256 SLOTS=IA	\$20,480	26%	\$15,155	\$4,710	\$4,301	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-638	NW AUTOCH SOFTWARE MOD UNLIMITED SLOTS=IA	\$39,000	26%	\$28,860	\$8,970	\$8,190	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-678	NW DYNAMIC DRIVE SHARING OPTION=IA	\$2,000	26%	\$1,480	\$460	\$420	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-689	NW NDMP CLNT CON - TIER 1=IC	\$2,995	26%	\$2,216	\$689	\$629	\$539	\$0	\$0	DH	OPEN STORAGE
456-004-690	NW NDMP CLNT CON - TIER 2=IC	\$4,995	26%	\$3,696	\$1,149	\$1,049	\$899	\$0	\$0	DH	OPEN STORAGE
456-004-691	NW NDMP CLNT CON - TIER 3=IC	\$11,995	26%	\$8,876	\$2,759	\$2,519	\$2,159	\$0	\$0	DH	OPEN STORAGE
456-004-692	NW NDMP CLNT CON - TIER 4=IC	\$17,995	26%	\$13,316	\$4,139	\$3,779	\$3,239	\$0	\$0	DH	OPEN STORAGE
456-004-725	NW MOD SAP UNIX CLNT=IA	\$15,500	26%	\$11,470	\$3,565	\$3,255	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-726	NW MOD SAP LIN CLNT=IA	\$4,000	26%	\$2,960	\$920	\$840	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-762	NW AUTOCH SOFTWARE MOD 1-400 SLOTS=IA	\$26,500	26%	\$19,610	\$6,095	\$5,565	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-763	NW AUTOCH SOFTWARE MOD 1-512 SLOTS=IA	\$30,000	26%	\$22,200	\$6,900	\$6,300	\$0	\$0	\$0	DH	OPEN STORAGE
456-004-764	NW AUTOCH SOFTWARE MOD 1-700 SLOTS=IA	\$34,500	26%	\$25,530	\$7,935	\$7,245	\$0	\$0	\$0	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
456-004-822	NETWORKER RESTORE NODE FOR EDM	\$22,500	26%	\$16,650	\$5,175	\$4,725	\$0	\$0	\$0	DH	OPEN STORAGE
456-005-006	NW ARCHIVE MOD WIN=IA	\$1,000	26%	\$740	\$230	\$210	\$0	\$0	\$0	DH	OPEN STORAGE
456-005-031	NW MOD SAP WIN CLNT=IA	\$4,000	26%	\$2,960	\$920	\$840	\$0	\$0	\$0	DH	OPEN STORAGE
456-005-476	NW ARCHIVE MOD LIN=IA	\$1,000	26%	\$740	\$230	\$210	\$0	\$0	\$0	DH	OPEN STORAGE
456-010-504	NW CLNT OPENVMS ON INTEGRITY SGL PRO=IA	\$900	26%	\$666	\$207	\$189	\$0	\$0	\$0	DH	OPEN STORAGE
456-010-506	NW ORACLE ON OPENVMS INTEGRITY SVR=IA	\$2,250	26%	\$1,665	\$518	\$473	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-309	AVAMAR 1 TB INCR CAPACITY LICENSE	\$12,000	26%	\$8,880	\$2,760	\$2,520	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-318	AVAMAR OPEN FILE SOLN WINNT, WIN2K CLNTS	\$100	26%	\$74	\$23	\$21	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-606	NW AUTOCH SILO FEATURE PRE NW 7.4=IC	\$95	26%	\$70	\$22	\$20	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-632	NW MOD MEDITECH LIC=IA	\$4,950	26%	\$3,663	\$1,139	\$1,040	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-633	NW MOD MICROSOFT APPS=IA	\$1,595	26%	\$1,180	\$367	\$335	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-690	NW CLNT=IA	\$500	26%	\$370	\$115	\$105	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-691	NW CLNT QTY 5=IA	\$2,500	26%	\$1,850	\$575	\$525	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-692	NW CLNT QTY 25=IA	\$11,500	26%	\$8,510	\$2,645	\$2,415	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-693	NW CLNT QTY 100=IA	\$42,500	26%	\$31,450	\$9,775	\$8,925	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-697	NW DISKBACKUP OPT TIER 1: 1TB=CC	\$1,495	26%	\$1,106	\$344	\$314	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-698	NW DISKBACKUP OPT TIER 2: 5TB=CC	\$4,160	26%	\$3,078	\$957	\$874	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-699	NW DISKBACKUP OPT TIER 3: 10TB=CC	\$7,495	26%	\$5,546	\$1,724	\$1,574	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-700	NW DISKBACKUP OPT TIER 4: 25TB=CC	\$16,100	26%	\$11,914	\$3,703	\$3,381	\$0	\$0	\$0	DH	OPEN STORAGE
456-100-701	NW DISKBACKUP OPT TIER 5: 50TB=CC	\$26,960	26%	\$19,950	\$6,201	\$5,662	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-595	NW CLNT DATA DEDUP QTY 25=IA	\$575	26%	\$426	\$132	\$121	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-596	NW CLNT DATA DEDUP QTY 100=IA	\$2,225	26%	\$1,647	\$512	\$467	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-761	NW SVR NETWORK ED WIN/LIN	\$2,300	26%	\$1,702	\$529	\$483	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-762	NW SVR NETWORK ED UNIX	\$8,280	26%	\$6,127	\$1,904	\$1,739	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-763	NW SVR WORKGROUP ED WIN/LIN	\$1,150	26%	\$851	\$265	\$242	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-764	NW SVR WORKGROUP ED UNIX	\$4,140	26%	\$3,064	\$952	\$869	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-765	NW SVR PWR ED WIN/LIN	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-766	NW SVR PWR ED UNIX	\$22,500	26%	\$16,650	\$5,175	\$4,725	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-767	NW NETWORK ED STG NODE WIN/LIN=IA	\$2,300	26%	\$1,702	\$529	\$483	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-768	NW NETWORK ED STG NODE UNIX=IA	\$8,280	26%	\$6,127	\$1,904	\$1,739	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-769	NW PWR ED STG NODE WIN/LIN=IA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-770	NW PWR ED STG NODE UNIX=IA	\$22,500	26%	\$16,650	\$5,175	\$4,725	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-771	NW NETWORK ED DED STG NODE WIN/LIN=IA	\$1,250	26%	\$925	\$288	\$263	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-772	NW NETWORK ED DED STG NODE UNIX=IA	\$3,000	26%	\$2,220	\$690	\$630	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-773	NW PWR ED DED STG NODE WIN/LIN=IA	\$2,500	26%	\$1,850	\$575	\$525	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-774	NW PWR ED DED STG NODE UNIX=IA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-775	NW ARCHIVE MOD WIN/LIN=IA	\$1,000	26%	\$740	\$230	\$210	\$0	\$0	\$0	DH	OPEN STORAGE
456-101-776	NW ARCHIVE MOD UNIX=IA	\$5,000	26%	\$3,700	\$1,150	\$1,050	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-028	NW MOD MICROSOFT VSS HW PROVIDER=IA	\$1,595	26%	\$1,180	\$367	\$335	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-247	S1 EMAIL MGMT-NOTES/DOMINO 1-5000USER=MB	\$29	26%	\$21	\$7	\$6	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-248	S1 EMAIL MGMT-NOTES/DOMINO 5001+ USER=MB	\$25	26%	\$19	\$6	\$5	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-249	S1 EMAIL MGMT-MS EXCH 1-5000 USER=MB	\$29	26%	\$21	\$7	\$6	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-250	S1 EMAIL MGMT-MS EXCH 5001+ USER=MB	\$25	26%	\$19	\$6	\$5	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-321	S1 FOR MS SHAREPOINT-TIER1 STDAL=MB	\$40	26%	\$30	\$9	\$8	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-322	S1 FOR MS SHAREPOINT-TIER2 STDAL=MB	\$35	26%	\$26	\$8	\$7	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-323	SOURCEONE FOR MS SHAREPOINT-TIER1 ADD-ON	\$31	26%	\$23	\$7	\$7	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-324	SOURCEONE FOR MS SHAREPOINT-TIER2 ADD-ON	\$26	26%	\$19	\$6	\$5	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-536	S1-FILE SYSTEMS,TIER 1, ADD-ON=MB	\$26	26%	\$19	\$6	\$5	\$0	\$0	\$0	DH	OPEN STORAGE
456-102-537	S1 FOR FILE SYSTEMS,TIER 2, ADD-ON=MB	\$23	26%	\$17	\$5	\$5	\$0	\$0	\$0	DH	OPEN STORAGE
456-103-719	AVAMAR 1TB DATA DOMAIN CAPACITY LICENSE	\$9,000	26%	\$6,660	\$2,070	\$1,890	\$0	\$0	\$0	DH	OPEN STORAGE
456-103-794	S1 FOR MS SPT STOR MGMT, PREM=MB	\$10	26%	\$7	\$2	\$2	\$0	\$0	\$0	DH	OPEN STORAGE
456-103-874	S1 IPM, BASE, TIER 1 (1-10TB)	\$2,500	26%	\$1,850	\$575	\$525	\$0	\$0	\$0	DH	OPEN STORAGE
456-103-875	S1 IPM, STOR, TIER 1 (1-10TB)	\$2,500	26%	\$1,850	\$575	\$525	\$0	\$0	\$0	DH	OPEN STORAGE
456-103-876	S1 IPM, BASE, TIER 2 (11-50TB)	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH	OPEN STORAGE
456-103-877	S1 IPM, STOR, TIER 2 (11-50TB)	\$2,000	26%	\$1,480	\$460	\$420	\$0	\$0	\$0	DH	OPEN STORAGE
456-103-878	S1 IPM, BASE, TIER 3 (51TB OR MORE)=CA	\$15,000	26%	\$11,100	\$3,450	\$3,150	\$0	\$0	\$0	DH	OPEN STORAGE
456-103-879	S1 IPM, STOR, TIER 3 (51TB OR MORE)=CA	\$1,800	26%	\$1,332	\$414	\$378	\$0	\$0	\$0	DH	OPEN STORAGE
456-104-123	Data Prot Suite Backup 51-150TB=CA	\$8,250	26%	\$6,105	\$1,898	\$1,733	\$1,485	\$0	\$0	DM	OPEN STORAGE
456-104-124	Data Prot Suite Backup 151-250TB=CA	\$7,750	26%	\$5,735	\$1,783	\$1,628	\$1,395	\$0	\$0	DM	OPEN STORAGE
456-104-147	Data Prot Suite Backup 251-400TB=CA	\$7,150	26%	\$5,291	\$1,645	\$1,502	\$1,287	\$0	\$0	DM	OPEN STORAGE
456-104-148	Data Prot Suite Backup 401-600TB=CA	\$6,500	26%	\$4,810	\$1,495	\$1,365	\$1,170	\$0	\$0	DM	OPEN STORAGE
456-104-149	Data Prot Suite Backup 601-1000TB=CA	\$5,800	26%	\$4,292	\$1,334	\$1,218	\$1,044	\$0	\$0	DM	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			Net Price
456-104-150	Data Prot Suite Backup 1001TB+=CA	\$5,150	26%	\$3,811	\$1,185	\$1,082	\$927	\$0	\$0	\$0	DM	OPEN STORAGE
456-104-324	NW SVR NETWORK ED WIN/LIN - G=IA	\$2,300	26%	\$1,702	\$529	\$483	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-104-325	NW SVR NETWORK ED UNIX - G=IA	\$8,280	26%	\$6,127	\$1,904	\$1,739	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-104-326	NW SVR WORKGROUP ED WIN/LIN - G=IA	\$1,150	26%	\$851	\$265	\$242	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-104-327	NW SVR WORKGROUP ED UNIX - G=IA	\$4,140	26%	\$3,064	\$952	\$869	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-104-328	NW SVR POWER ED WIN/LIN - G=IA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-104-329	NW SVR POWER ED UNIX - G=IA	\$22,500	26%	\$16,650	\$5,175	\$4,725	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-104-750	Avamar S2400 1/2 Capacity License	\$24,000	15%	\$20,400	\$5,520	\$5,040	\$0	\$0	\$0	\$0	DE	OPEN STORAGE
456-105-048	NW SNAPSHOT MANAGEMENT 1TB CAP=CA	\$4,495	26%	\$3,326	\$1,034	\$944	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-049	NW SNAPSHOT MANAGEMENT 2TB CAP=CA	\$7,995	26%	\$5,916	\$1,839	\$1,679	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-050	NW SNAPSHOT MANAGEMENT 5TB CAP=CA	\$17,495	26%	\$12,946	\$4,024	\$3,674	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-051	NW SNAPSHOT MANAGEMENT 10TB CAP=CA	\$29,995	26%	\$22,196	\$6,899	\$6,299	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-052	NW SNAPSHOT MANAGEMENT 25TB CAP=CA	\$63,495	26%	\$46,986	\$14,604	\$13,334	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-053	NW SNAPSHOT MANAGEMENT 50TB CAP=CA	\$102,495	26%	\$75,846	\$23,574	\$21,524	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-054	NW SNAPSHOT MANAGEMENT 100TB CAP=CA	\$174,495	26%	\$129,126	\$40,134	\$36,644	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-055	NW SERVER FAST START ED 10 CLIENTS=IA	\$9,475	26%	\$7,012	\$2,179	\$1,990	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-056	NW SERVER FAST START ED 20 CLIENTS=IA	\$17,900	26%	\$13,246	\$4,117	\$3,759	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-057	NW SERVER WORKGROUP ED WIN/LIN=IA	\$1,150	26%	\$851	\$265	\$242	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-058	NW SERVER WORKGROUP ED UNIX=IA	\$4,140	26%	\$3,064	\$952	\$869	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-059	NW SERVER NETWORK ED WIN/LIN=IA	\$2,300	26%	\$1,702	\$529	\$483	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-060	NW SERVER NETWORK ED UNIX=IA	\$8,280	26%	\$6,127	\$1,904	\$1,739	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-061	NW SERVER POWER ED WIN/LIN=IA	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-062	NW SERVER POWER ED UNIX=IA	\$22,500	26%	\$16,650	\$5,175	\$4,725	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-105-080	Data Prot Suite Backup 11-50TB=CA	\$10,200	26%	\$7,548	\$2,346	\$2,142	\$1,836	\$0	\$0	\$0	DM	OPEN STORAGE
456-105-958	Data Prot Suite Backup 1-10TB=CA	\$12,100	26%	\$8,954	\$2,783	\$2,541	\$2,178	\$0	\$0	\$0	DM	OPEN STORAGE
456-106-138	DD Boost for Apps 1-10TB=CA	\$4,840	26%	\$3,582	\$1,113	\$1,016	\$871	\$0	\$0	\$0	DM	OPEN STORAGE
456-106-139	DD Boost for Apps 11-50TB=CA	\$4,070	26%	\$3,012	\$936	\$855	\$733	\$0	\$0	\$0	DM	OPEN STORAGE
456-106-140	DD Boost for Apps 51-150TB=CA	\$3,291	26%	\$2,435	\$757	\$691	\$592	\$0	\$0	\$0	DM	OPEN STORAGE
456-106-141	DD Boost for Apps 151-250TB=CA	\$3,098	26%	\$2,293	\$713	\$651	\$558	\$0	\$0	\$0	DM	OPEN STORAGE
456-106-142	DD Boost for Apps 251-400TB=CA	\$2,856	26%	\$2,113	\$657	\$600	\$514	\$0	\$0	\$0	DM	OPEN STORAGE
456-106-143	DD Boost for Apps 401-600TB=CA	\$2,614	26%	\$1,934	\$601	\$549	\$471	\$0	\$0	\$0	DM	OPEN STORAGE
456-106-144	DD Boost for Apps 601-1000TB=CA	\$2,323	26%	\$1,719	\$534	\$488	\$418	\$0	\$0	\$0	DM	OPEN STORAGE
456-106-145	DD Boost for Apps 1001TB+=CA	\$2,081	26%	\$1,540	\$479	\$437	\$375	\$0	\$0	\$0	DM	OPEN STORAGE
456-106-146	DD Boost App to DPS BU UPG 1-10TB=CA	\$7,260	26%	\$5,372	\$1,670	\$1,525	\$1,307	\$0	\$0	\$0	DM	OPEN STORAGE
456-106-147	DD Boost App to DPS BU UPG 11-50TB=CA	\$6,130	26%	\$4,536	\$1,410	\$1,287	\$1,103	\$0	\$0	\$0	DM	OPEN STORAGE
456-106-148	DD Boost App to DPS BU UPG 51-150TB=CA	\$4,959	26%	\$3,670	\$1,141	\$1,041	\$893	\$0	\$0	\$0	DM	OPEN STORAGE
456-106-149	DD Boost App to DPS BU UPG 151-250TB=CA	\$4,652	26%	\$3,442	\$1,070	\$977	\$837	\$0	\$0	\$0	DM	OPEN STORAGE
456-106-150	DD Boost App to DPS BU UPG 251-400TB=CA	\$4,294	26%	\$3,178	\$988	\$902	\$773	\$0	\$0	\$0	DM	OPEN STORAGE
456-106-151	DD Boost App to DPS BU UPG 401-600TB=CA	\$3,886	26%	\$2,876	\$894	\$816	\$699	\$0	\$0	\$0	DM	OPEN STORAGE
456-106-152	DD Boost App to DPS BU UPG 601-1000TB=CA	\$3,477	26%	\$2,573	\$800	\$730	\$626	\$0	\$0	\$0	DM	OPEN STORAGE
456-106-153	DD Boost App to DPS BU UPG 1001TB+=CA	\$3,069	26%	\$2,271	\$706	\$644	\$552	\$0	\$0	\$0	DM	OPEN STORAGE
456-108-317	NW AUTOCH UPGRD FROM 1-9 TO 1-16=IA	\$2,650	26%	\$1,961	\$610	\$557	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-318	NW AUTOCH UPGRD FROM 1-16 TO 1-20=IA	\$750	26%	\$555	\$173	\$158	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-319	NW AUTOCH UPGRD FROM 1-20 TO 1-32=IA	\$1,550	26%	\$1,147	\$357	\$326	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-320	NW AUTOCH UPGRD FROM 1-32 TO 1-40=IA	\$850	26%	\$629	\$196	\$179	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-321	NW AUTOCH UPGRD FROM 1-40 TO 1-64=IA	\$3,650	26%	\$2,701	\$840	\$767	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-322	NW AUTOCH UPGRD FROM 1-64 TO 1-128=IA	\$3,850	26%	\$2,849	\$886	\$809	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-323	NW AUTOCH UPGRD FROM 1-128 TO 1-256=IA	\$6,600	26%	\$4,884	\$1,518	\$1,386	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-324	NW AUTOCH UPGRD FROM 1-256 TO 1-512=IA	\$10,450	26%	\$7,733	\$2,404	\$2,195	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-325	NW AUTOCH UPGRD FROM 1-512 TO UNLMTD=IA	\$9,900	26%	\$7,326	\$2,277	\$2,079	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-326	NW AUTOCH UPGRD FROM 1-256 TO 1-400=IA	\$6,020	26%	\$4,455	\$1,385	\$1,264	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-327	NW AUTOCH UPGRD FROM 1-400 TO 1-512=IA	\$3,500	26%	\$2,590	\$805	\$735	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-328	NW AUTOCH UPGRD FROM 1-512 TO 1-700=IA	\$4,500	26%	\$3,330	\$1,035	\$945	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-329	NW AUTOCH UPGRD FROM 1-700 TO 1-UNLIM=IA	\$4,500	26%	\$3,330	\$1,035	\$945	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-670	NW AUTOCHANGER SW MOD UNLMTD SLOTS=CC	\$10,000	26%	\$7,400	\$2,300	\$2,100	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-675	NW Disk backup Opt Tier 3: 10TB=CC	\$10,000	26%	\$7,400	\$2,300	\$2,100	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-995	Data Prot Suite Archive 1001TB+=CA	\$2,575	26%	\$1,906	\$592	\$541	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-108-997	EMC SOURCEONE DISCOVERY MANAGER=MC	\$30	26%	\$22	\$7	\$6	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-110-070	AVAMAR E 1 TB BACKEND CAPACITY=CA	\$12,000	26%	\$8,880	\$2,760	\$2,520	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-110-073	AVAMAR E 1TB DATA DOMAIN CAPACITY=CA	\$9,000	26%	\$6,660	\$2,070	\$1,890	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
456-110-081	AVAMAR E S2400 1/2 CAPACITY=IA	\$24,000	15%	\$20,400	\$5,520	\$5,040	\$0	\$0	\$0	\$0	DE	OPEN STORAGE
456-110-151	DD Boost for Ent Apps 1-10TB=CA	\$4,840	26%	\$3,582	\$1,113	\$1,016	\$871	\$0	\$0	\$0	DM	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
456-110-152	DD Boost for Ent Apps 11-50TB=CA	\$4,070	26%	\$3,012	\$936	\$855	\$733	\$0	\$0	DM	OPEN STORAGE
456-110-153	DD Boost for Ent Apps 51-150TB=CA	\$3,291	26%	\$2,435	\$757	\$691	\$592	\$0	\$0	DM	OPEN STORAGE
456-110-154	DD Boost for Ent Apps 151-250TB=CA	\$3,098	26%	\$2,293	\$713	\$651	\$558	\$0	\$0	DM	OPEN STORAGE
456-110-155	DD Boost for Ent Apps 251-400TB=CA	\$2,856	26%	\$2,113	\$657	\$600	\$514	\$0	\$0	DM	OPEN STORAGE
456-110-156	DD Boost for Ent Apps 401-600TB=CA	\$2,614	26%	\$1,934	\$601	\$549	\$471	\$0	\$0	DM	OPEN STORAGE
456-110-157	DD Boost for Ent Apps 601-1000TB=CA	\$2,323	26%	\$1,719	\$534	\$488	\$418	\$0	\$0	DM	OPEN STORAGE
456-110-158	DD Boost for Ent Apps 1001TB+=CA	\$2,081	26%	\$1,540	\$479	\$437	\$375	\$0	\$0	DM	OPEN STORAGE
456-110-330	DDBEA 1-10TB only w/ DD in same cart=CA	\$3,872	26%	\$2,865	\$891	\$813	\$697	\$0	\$0	DM	OPEN STORAGE
456-110-331	Upgrade to PROTECTPOINT 0-10TB=CC	\$2,420	26%	\$1,791	\$557	\$508	\$436	\$0	\$0	DM	OPEN STORAGE
456-110-332	Upgrade to PROTECTPOINT 11-50TB=CC	\$2,060	26%	\$1,524	\$474	\$433	\$371	\$0	\$0	DM	OPEN STORAGE
456-110-333	Upgrade to PROTECTPOINT 51-150TB=CC	\$1,668	26%	\$1,234	\$384	\$350	\$300	\$0	\$0	DM	OPEN STORAGE
456-110-334	Upgrade to PROTECTPOINT 151-250TB=CC	\$1,554	26%	\$1,150	\$357	\$326	\$280	\$0	\$0	DM	OPEN STORAGE
456-110-335	Upgrade to PROTECTPOINT 251-400TB=CC	\$1,438	26%	\$1,064	\$331	\$302	\$259	\$0	\$0	DM	OPEN STORAGE
456-110-336	Upgrade to PROTECTPOINT 401-600TB=CC	\$1,272	26%	\$941	\$293	\$267	\$229	\$0	\$0	DM	OPEN STORAGE
456-110-337	Upgrade to PROTECTPOINT 601-1000TB=CC	\$1,154	26%	\$854	\$265	\$242	\$208	\$0	\$0	DM	OPEN STORAGE
456-110-338	Upgrade to PROTECTPOINT 1001+TB=CC	\$1,015	26%	\$751	\$233	\$213	\$183	\$0	\$0	DM	OPEN STORAGE
456-110-339	PROTECTPOINT 0-10TB=CC	\$7,260	26%	\$5,372	\$1,670	\$1,525	\$1,307	\$0	\$0	DM	OPEN STORAGE
456-110-340	PROTECTPOINT 11-50TB=CC	\$6,130	26%	\$4,536	\$1,410	\$1,287	\$1,103	\$0	\$0	DM	OPEN STORAGE
456-110-341	PROTECTPOINT 51-150TB=CC	\$4,959	26%	\$3,670	\$1,141	\$1,041	\$893	\$0	\$0	DM	OPEN STORAGE
456-110-342	PROTECTPOINT 151-250TB=CC	\$4,652	26%	\$3,442	\$1,070	\$977	\$837	\$0	\$0	DM	OPEN STORAGE
456-110-343	PROTECTPOINT 251-400TB=CC	\$4,294	26%	\$3,178	\$988	\$902	\$773	\$0	\$0	DM	OPEN STORAGE
456-110-344	PROTECTPOINT 401-600TB=CC	\$3,886	26%	\$2,876	\$894	\$816	\$699	\$0	\$0	DM	OPEN STORAGE
456-110-345	PROTECTPOINT 601-1000TB=CC	\$3,477	26%	\$2,573	\$800	\$730	\$626	\$0	\$0	DM	OPEN STORAGE
456-110-346	PROTECTPOINT 1001+TB=CC	\$3,096	26%	\$2,291	\$712	\$650	\$557	\$0	\$0	DM	OPEN STORAGE
456-110-832	DPS for VMWare Sockets=IA	\$2,100	26%	\$1,554	\$483	\$441	\$378	\$0	\$0	DM	OPEN STORAGE
457-000-119	NW OPENVMS STG NODE ALPHA TIER 1 QTY 1	\$3,250	26%	\$2,405	\$748	\$683	\$0	\$0	\$0	DH	OPEN STORAGE
457-000-122	NW OPENVMS STG NODE ALPHA TIER 2 QTY 1	\$7,500	26%	\$5,550	\$1,725	\$1,575	\$0	\$0	\$0	DH	OPEN STORAGE
457-000-125	NW OPENVMS STG NODE ALPHA TIER 3 QTY 1	\$14,000	26%	\$10,360	\$3,220	\$2,940	\$0	\$0	\$0	DH	OPEN STORAGE
457-000-173	NW SNAPIMAGE CLNT PKG	\$3,500	26%	\$2,590	\$805	\$735	\$0	\$0	\$0	DH	OPEN STORAGE
457-000-206	NW PWRSNAP MOD EMC SYMMETRIX 5TB LIC	\$17,495	26%	\$12,946	\$4,024	\$3,674	\$0	\$0	\$0	DH	OPEN STORAGE
457-000-208	NW PWRSNAP MOD EMC SYMMETRIX DMX 5TB LIC	\$17,495	26%	\$12,946	\$4,024	\$3,674	\$0	\$0	\$0	DH	OPEN STORAGE
457-000-209	NW PWRSNAP MOD EMC CLARION 2TB LIC	\$7,995	26%	\$5,916	\$1,839	\$1,679	\$0	\$0	\$0	DH	OPEN STORAGE
457-000-502	NW OPENVMS STG NODE INTEGRITY SGL PRO	\$3,569	26%	\$2,641	\$821	\$749	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-004	NW AUTOCH UPGRD FROM 1-9 TO 1-16	\$2,650	26%	\$1,961	\$610	\$557	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-005	NW AUTOCH UPGRD FROM 1-16 TO 1-20	\$750	26%	\$555	\$173	\$158	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-006	NW AUTOCH UPGRD FROM 1-20 TO 1-32	\$1,550	26%	\$1,147	\$357	\$326	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-007	NW AUTOCH UPGRD FROM 1-32 TO 1-40	\$850	26%	\$629	\$196	\$179	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-008	NW AUTOCH UPGRD FROM 1-40 TO 1-64	\$3,650	26%	\$2,701	\$840	\$767	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-009	NW AUTOCH UPGRD FROM 1-64 TO 1-128	\$3,850	26%	\$2,849	\$886	\$809	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-010	NW AUTOCH UPGRD FROM 1-128 TO 1-256	\$6,600	26%	\$4,884	\$1,518	\$1,386	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-011	NW AUTOCH UPGRD FROM 1-256 TO 1-512	\$10,450	26%	\$7,733	\$2,404	\$2,195	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-012	NW AUTOCH UPGRD FROM 1-512 TO UNLMTD	\$9,900	26%	\$7,326	\$2,277	\$2,079	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-013	NW AUTOCH BUNDLE VTL 10TB	\$10,000	26%	\$7,400	\$2,300	\$2,100	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-014	NW EMBEDDED STG NODE EDL	\$2,550	26%	\$1,887	\$587	\$536	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-038	NW EMC DISK LIBRARY 10TB CAP	\$10,000	26%	\$7,400	\$2,300	\$2,100	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-053	NW PWRSNAP MOD EMC RECOVERPOINT CDP 2TB	\$7,995	26%	\$5,916	\$1,839	\$1,679	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-075	NW AUTOCH UPGRD FROM 1-256 TO 1-400	\$6,020	26%	\$4,455	\$1,385	\$1,264	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-076	NW AUTOCH UPGRD FROM 1-400 TO 1-512	\$3,500	26%	\$2,590	\$805	\$735	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-077	NW AUTOCH UPGRD FROM 1-512 TO 1-700	\$4,500	26%	\$3,330	\$1,035	\$945	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-078	NW AUTOCH UPGRD FROM 1-700 TO 1-UNLMTD	\$4,500	26%	\$3,330	\$1,035	\$945	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-084	NWR 20 CT 10TB B2D VTL5 APP MD AC32 HBSE	\$18,995	26%	\$14,056	\$4,369	\$3,989	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-130	EMC SOURCEONE DISCOVERY MANAGER	\$30	26%	\$22	\$7	\$6	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-140	EMC SOURCEONE EMAIL SUPERVISOR	\$30	26%	\$22	\$7	\$6	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-147	NW BUNDLE EMC DL3D MODELS 10TB CAP	\$10,000	26%	\$7,400	\$2,300	\$2,100	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-222	NW PWRSNAP MOD EMC SYMMETRIX VMAX 5TB	\$17,495	26%	\$12,946	\$4,024	\$3,674	\$0	\$0	\$0	DH	OPEN STORAGE
457-100-227	NW LICENSING BUNDLE DATA DOMAIN 10TB CAP	\$10,000	26%	\$7,400	\$2,300	\$2,100	\$0	\$0	\$0	DH	OPEN STORAGE
457-101-192	S1 BUNDLE EXCH_SP_FILES TIER1=UA	\$60	26%	\$44	\$14	\$13	\$0	\$0	\$0	DH	OPEN STORAGE
457-101-193	S1 BUNDLE LTDM_SP_FILES TIER1=UA	\$60	26%	\$44	\$14	\$13	\$0	\$0	\$0	DH	OPEN STORAGE
457-101-194	S1 BUNDLE EXCH_SP_FILES TIER2=UA	\$36	26%	\$27	\$8	\$8	\$0	\$0	\$0	DH	OPEN STORAGE
457-101-195	S1 BUNDLE LTDM_SP_FILES TIER2=UA	\$36	26%	\$27	\$8	\$8	\$0	\$0	\$0	DH	OPEN STORAGE
457-101-196	S1 SIDECAR EX_SP_FILES_DM_SUP TIER1=UA	\$110	26%	\$81	\$25	\$23	\$0	\$0	\$0	DH	OPEN STORAGE
457-101-197	S1 SIDECAR LTDM_SP_FILES_DM_SUP TIER1=UA	\$110	26%	\$81	\$25	\$23	\$0	\$0	\$0	DH	OPEN STORAGE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			Net Price
457-101-198	S1 SIDECAR_EP_XP_FILES_DM_SUP TIER2=UA	\$66	26%	\$49	\$15	\$14	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
457-101-199	S1 SIDECAR LTDM_SP_FILES_DM_SUP TIER2=UA	\$66	26%	\$49	\$15	\$14	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
457-101-279	Data Prot Suite Archive 11-50TB=CA	\$5,100	26%	\$3,774	\$1,173	\$1,071	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
457-101-280	DATA PROT SUITE ARCHIVE 51-150TB=CA	\$4,125	26%	\$3,053	\$949	\$866	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
457-101-281	Data Prot Suite Archive 151-250TB=CA	\$3,875	26%	\$2,868	\$891	\$814	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
457-101-282	Data Prot Suite Archive 251-400TB=CA	\$3,575	26%	\$2,646	\$822	\$751	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
457-101-283	Data Prot Suite Archive 401-600TB=CA	\$3,250	26%	\$2,405	\$748	\$683	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
457-101-284	Data Prot Suite Archive 601-1000TB=CA	\$2,900	26%	\$2,146	\$667	\$609	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
457-101-285	Data Prot Suite Archive 1001TB+=CA	\$2,575	26%	\$1,906	\$592	\$541	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
457-101-547	DATA PROT SUITE ARCHIVE 1-10TB=CA	\$6,050	26%	\$4,477	\$1,392	\$1,271	\$0	\$0	\$0	\$0	DH	OPEN STORAGE
PS-BAS-AVE	IMPLEMENTATION FOR AVE BASIC	\$5,510	10%	\$4,959	\$0	\$0	\$0	\$0	\$0	\$0	F1	OPEN STORAGE
PS-BAS-AVEA	MPLEMENTATION FOR AVE ADD-ON	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	\$0	F1	OPEN STORAGE
PS-BAS-AVSN	AVAMAR BASIC QUICKSTART	\$15,860	10%	\$14,274	\$0	\$0	\$0	\$0	\$0	\$0	F1	OPEN STORAGE
PS-BAS-DXW	EMC IMPLEMENTATION FOR DISKXTENDER FOR W	\$10,990	10%	\$9,891	\$0	\$0	\$0	\$0	\$0	\$0	F1	OPEN STORAGE
PS-BAS-NW	EMC NETWORKER BASIC QUICKSTART	\$9,800	10%	\$8,820	\$0	\$0	\$0	\$0	\$0	\$0	F1	OPEN STORAGE
S1-ECS	ECS SERVER FOR SOURCEONE EDISCOVERY (EMC OEM Products)	\$16,000	15%	\$13,600	\$1,600	\$1,120	\$0	\$0	\$320	\$0	E	OPEN STORAGE
S1-FI	FILE INTELLIGENCE SERVER FOR S1 (EMC OEM Products)	\$16,000	15%	\$13,600	\$1,600	\$1,120	\$0	\$0	\$320	\$0	E	OPEN STORAGE
S1-FIE	S1-FI-ENT SERVER (EMC OEM Products)	\$16,000	15%	\$13,600	\$1,600	\$1,120	\$0	\$0	\$320	\$0	E	OPEN STORAGE
S1-IC-ECS	INFOCTR ECS SERVER FOR SOURCEONE EDISCOV (EMC OEM Products)	\$16,000	15%	\$13,600	\$1,600	\$1,120	\$0	\$0	\$320	\$0	E	OPEN STORAGE
S1-IC-FI	INFOCTR FILE INT ENT SERVER S1 KAZEON (EMC OEM Products)	\$16,000	15%	\$13,600	\$1,600	\$1,120	\$0	\$0	\$320	\$0	E	OPEN STORAGE
S1-IC-FIE	S1-IC-FI-ENT SERVER (EMC OEM Products)	\$16,000	15%	\$13,600	\$1,600	\$1,120	\$0	\$0	\$320	\$0	E	OPEN STORAGE
PS-BAS-AVNDMP	AVAMAR BASIC NDMP QUICKSTART	\$3,740	10%	\$3,366	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SERVICES
PS-BAS-AVOPAS	AVAMAR OPERATIONS BEST PRACTICES	\$12,090	10%	\$10,881	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SERVICES
PS-BAS-DPOPAS	BEST PRACTICES EXSTING DPA INSTALL	\$10,120	10%	\$9,108	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SERVICES
PS-BAS-VMXORSB	VMAX Data Migration with OR Base	\$14,130	10%	\$12,717	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SERVICES
PS-BAS-2HAIE	VMAX Implementation for 2 Host	\$2,980	10%	\$2,682	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-3PRACT	VMAX 10K Re-Rack Installation	\$4,620	10%	\$4,158	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-4HAIE	VMAX Implementation for 4 Host	\$6,270	10%	\$5,643	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-4HSME	SME CLARION SAN 4HOST QS	\$7,630	10%	\$6,867	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ACDPI	INSTALL ACDP PLATFORM	\$5,670	10%	\$5,103	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AD10N	Installation of upto 10 Isilon nodes	\$2,880	10%	\$2,592	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AD1N	INSTALLATION OF 1 ISILON NODE	\$430	10%	\$387	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AD4HFC	ADD OF 4 FIBRE CHANNEL HOSTS	\$3,660	10%	\$3,294	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADBKLG	ADD BLOCK HOST LARGE	\$5,350	10%	\$4,815	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADBKREP	Block Replication Deployment VNXe32000	\$2,000	10%	\$1,800	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADBKSM	ADD BLOCK HOST SMALL	\$3,020	10%	\$2,718	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADCEE	UNIFIED QS: EVENT ENABLER MODULE	\$2,850	10%	\$2,565	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADDAE	RACK & STACK OF UPTO 2 DAE	\$370	10%	\$333	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADENT	CIFS/NFS/ISCSI IMPLEMENT - 12 FS	\$2,900	10%	\$2,610	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADFSLG	ADD FILESYSTEM LARGE	\$3,780	10%	\$3,402	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADFSM	ADD FILESYSTEM SMALL	\$2,250	10%	\$2,025	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADINI	CONFIGURE INSIGHTIQ	\$1,290	10%	\$1,161	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADMN	DATA STORE MULTI-NODE BASE IMP	\$8,920	10%	\$8,028	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADMNA	DATA STORE MULTI-NODE ADD-ON IMP	\$4,740	10%	\$4,266	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADMONR	MONITORING AND REPORTING IMPLEMENT	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADMVW	MIRRORVIEW QUICKSTART MODULE	\$4,050	10%	\$3,645	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADREP	UNIFIED QS: REPLICATOR MODULE	\$6,180	10%	\$5,562	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSELG	ADD OF 25 SHARE/EXPORTS	\$1,290	10%	\$1,161	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSESM	ADD OF 10 SHARE/EXPORTS	\$1,050	10%	\$945	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSMK	Configure upto 10 SmartLock Folders	\$1,290	10%	\$1,161	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSN	DATA STORE SINGLE-NODE BASE IMP	\$5,990	10%	\$5,391	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSNNA	DATA STORE SINGLE-NODE ADD-ON IMP	\$3,500	10%	\$3,150	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSNAP	UNIFIED QS: SNAPSURE MODULE	\$2,360	10%	\$2,124	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSPOL	CONFIGURE UPTO 5 SMARTPOOLS	\$1,050	10%	\$945	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSPV	SNAPVIEW QUICKSTART MODULE	\$2,240	10%	\$2,016	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSQLG	ADD OF 25 SMARTQUOTAS	\$1,290	10%	\$1,161	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSQSM	ADD OF 10 SMARTQUOTAS	\$1,050	10%	\$945	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSSLG	ADD OF 25 SNAPSHOTIQ	\$1,290	10%	\$1,161	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSSSM	ADD OF 10 SNAPSHOTIQ	\$1,050	10%	\$945	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ADSYIQ	Configure upto 5 SyncIQ Policies	\$1,570	10%	\$1,413	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ANCEE	VMAX File Event Enabler	\$2,850	10%	\$2,565	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ANFSLG	VMAX File Add up to 25 CIFS/NFS FS	\$4,020	10%	\$3,618	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
PS-BAS-ANFSSM	VMAX File Add up to 5 CIFX/NFS FS	\$2,740	10%	\$2,466	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ANREP	VMAX File Replicator PS	\$6,180	10%	\$5,562	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-APIMOZ	MOZY API WORKSHOP	\$2,900	10%	\$2,610	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-APPOLRP	DESIGN & IMPLMT ORCLE LOCAL REP APPSYNC	\$4,300	10%	\$3,870	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AT240A	2 NODE ATMOS INSTALLATION 120/240	\$730	10%	\$657	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AT240B	EMC Site Deployment for Atmos: Base	\$4,910	10%	\$4,419	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AT360A	2 NODE ATMOS INSTALLATION 360/480	\$1,930	10%	\$1,737	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AT360B	INSTALLATION FOR ATMOS 360: BASE	\$13,010	10%	\$11,709	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ATDE	EMC DATA ERASURE FOR ATMOS	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ATMIG	Atmos Migration Design & Implementation	\$9,080	10%	\$8,172	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ATMIGA	Atmos Migration Add-On	\$2,170	10%	\$1,953	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ATPLM	Atmos Policy Migration	\$7,190	10%	\$6,471	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ATSD	Atmos Solution Design	\$5,340	10%	\$4,806	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ATSR	Atmos Solutions Review	\$6,190	10%	\$5,571	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVADPK	AV Mod for App DB Suite Client 10PK	\$10,970	10%	\$9,873	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVADT	IMPLEMENT FOR AVAMAR DATA TRANSPORT	\$12,900	10%	\$11,610	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVBRPA	Avamar BE Single Node Repl Add-on	\$810	10%	\$729	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVBSNR	Avamar BE Single Node Remote Imp	\$3,220	10%	\$2,898	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVDD	AVAMAR IMPLEMENTATION FOR DD BOOST	\$9,880	10%	\$8,892	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVDE	EMC DATA ERASURE FOR AVAMAR	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVDSMI	AVAMAR DS INSTALL FOR MULTI NODE	\$2,890	10%	\$2,601	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVDSNI	AVAMAR DS INSTALL FOR SINGLE NODE	\$1,300	10%	\$1,170	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVFC	XtremSF XtremCache Performance POC	\$5,590	10%	\$5,031	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVHC	HEALTH CHECK FOR AVAMAR QS	\$11,370	10%	\$10,233	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVHCS	EMC HEALTH CHECK FOR AVAMAR SUBS	\$28,425	10%	\$25,583	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVMIGM	EMC MIGRATION FOR MULTI AVAMAR QS	\$8,360	10%	\$7,524	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVMIGS	EMC MIGRATION FOR SINGLE AVAMAR QS	\$4,740	10%	\$4,266	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVMSPK	AV Mod for MS App Suite Client 10PK	\$11,250	10%	\$10,125	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVVADP	AV VADP Integration QS	\$9,640	10%	\$8,676	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVVBLK	Avamar Integration with Vsphere	\$10,810	10%	\$9,729	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVVDPM	Avamar Migration for VMware VDP	\$12,450	10%	\$11,205	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVVMPK	AV VMware Proxy Server 5Pk Add-on Q	\$4,980	10%	\$4,482	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVXIMP	AVAMAR NODE REBALANCE QUICKSTART	\$4,420	10%	\$3,978	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVXINS	AVAMAR EXP NODE INSTALL QUICKSTART	\$720	10%	\$648	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVXR	IMP FOR AVAMAR EXT RETENTION	\$11,130	10%	\$10,017	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-AVXRI	INSTALL FOR AVAMAR EXT RETENTION	\$1,590	10%	\$1,431	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-B2UCV	BLOCK TO UNIFIED CONVERSION	\$2,870	10%	\$2,583	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-BBRM	Implementation for Backup Recov Mgr	\$2,210	10%	\$1,989	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CAP-DO	CAPTIVA DIGITAL OFFICE	\$21,700	10%	\$19,530	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CENDEL	CENTERA PARTIAL FILE DELETION	\$6,470	10%	\$5,823	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CENI	Installation for Centera Base	\$3,020	10%	\$2,718	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CENNDE	Data Erasure for Centera Nodes	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CENXI	Installation for Centera Expansion	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CICM	CENTERA INTRA-CLUSTER MIGRATION	\$5,730	10%	\$5,157	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CICMR	Centera Reconciliation: Add-on	\$3,940	10%	\$3,546	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CIS	IMPL FOR CENTERA	\$10,500	10%	\$9,450	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CSEASD	ASD CSE - block of time	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CSESDSD	DSSD CSE - 4 HR BLOCK	\$1,530	10%	\$1,377	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CSEESD	ESD CSE - block of time	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CSEFL	ETPD CSE - 4 HR BLOCK	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CSEUSD	USD CSE - block of time	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CUA	IMPL FOR CUA SINGLE OR EA PAIR	\$5,900	10%	\$5,310	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-CXDE	DATA ERASURE FOR CLARIION	\$4,900	10%	\$4,410	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DATALD	ANALYTICS DATA LOADING MAX 3 TB	\$48,240	10%	\$43,416	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DBPT	DB PERFORMANCE TIERING SERVICE	\$26,780	10%	\$24,102	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DCAIRA	DCA Adder Rack for New or Upgrade	\$5,910	10%	\$5,319	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DD00	IMPL FOR DD 0 SHELF QS	\$2,500	10%	\$2,250	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DD06	DD DDR WITH 1 TO 6 SHELVES	\$5,000	10%	\$4,500	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DD12	IMPL FOR DATA DOMAIN 12 SHELF	\$7,500	10%	\$6,750	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DD24	IMPL FOR DD 24 SHELF QS	\$10,000	10%	\$9,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDBDBA	Impl DDBoost DB Appl	\$3,820	10%	\$3,438	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDBMSA	Impl DDBoost MS Appl	\$3,060	10%	\$2,754	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
PS-BAS-DBBT	IMPL DD BOOST NBU ADD-ON QS	\$7,710	10%	\$6,939	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDCC	DD CONFIG AND CODE UPGRADE	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDCU	DD SYSTEM CONTROLLER UPGRADE	\$2,500	10%	\$2,250	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDDE	EMC DATA ERASURE FOR DATA DOMAIN	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDDSA	Install Add-on for Data Domain DS Shelf	\$880	10%	\$792	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDDSX	Install for Data Domain DS Expansion	\$2,480	10%	\$2,232	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDDX	DiskXtender to DD Migration QS	\$16,300	10%	\$14,670	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDER	DD Extend Retention Conversion QS	\$9,560	10%	\$8,604	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDESA	Install Add-on for Data Domain ES Shelf	\$440	10%	\$396	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDESI	INSTALLATION OF DD EXPANSION SHELF	\$1,000	10%	\$900	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDESX	Install New DD ES Shelf	\$2,050	10%	\$1,845	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDHC	HealthCheck for DD QS	\$10,120	10%	\$9,108	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDHCS	HealthCheck for DD Subscription	\$33,440	10%	\$30,096	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDIB	Impl Data Domain (Base)	\$9,470	10%	\$8,523	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDIBMI	IMPL DD BOOST WITH IBM ISERIES QS	\$2,170	10%	\$1,953	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDMC	DD Mgmt Center Configuration QS	\$4,620	10%	\$4,158	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDPH	IMPL PRERACKED CONTROLLER & SHELVES	\$6,250	10%	\$5,625	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDRMAN	Int Enablement Wkshp for DD & RMAN	\$12,370	10%	\$11,133	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDSM	DD SHELF MIGRATION	\$4,340	10%	\$3,906	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDSMT	DD Secure Multi-Tenancy Design QS	\$3,940	10%	\$3,546	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDSR	DD STAGING AND RELOCATION QS	\$10,650	10%	\$9,585	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DDVTL	IMPLEMENTATION FOR DD VTL	\$2,000	10%	\$1,800	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLESI	INSTALLATION FOR DL EXPANSION SHELF	\$2,490	10%	\$2,241	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLI	INSTALLATION FOR DL5000 QUICKSTART	\$2,600	10%	\$2,340	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLM	IMPLEMENTATION FOR DLM SA BLOCK	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLM00	IMPLE DD FOR DLM NO SHELF SYS QS	\$5,710	10%	\$5,139	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLM06	IMPL DD FOR DLM 1 TO 6 SHELF SYS QS	\$9,480	10%	\$8,532	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLM12	IMPL DD FOR DLM 6 TO 12 SHELF SYS Q	\$9,960	10%	\$8,964	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLM24	IMPL DD FOR DLM 13TO24 SHELF SYS QS	\$11,410	10%	\$10,269	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLMD	IMPL FOR DLM DESIGN QS	\$21,120	10%	\$19,008	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLMHC	HealthCheck for DLM QS	\$14,900	10%	\$13,410	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DLMR	IMPL DLM REPLICATION QS	\$16,630	10%	\$14,967	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DMBDA	Migration Architect Block Add	\$3,660	10%	\$3,294	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DMBDB	Migration Architect Block Base	\$10,120	10%	\$9,108	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DMBEE	Data Migration Block Event	\$11,490	10%	\$10,341	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DMEQS	Migration Impl Test	\$3,780	10%	\$3,402	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DMFDA	Migration Architect File Add	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DMFDB	Data Migration Architect File Base	\$5,620	10%	\$5,058	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DMFEE	Migration File: Event	\$8,320	10%	\$7,488	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPA	DPA BASIC QUICKSTART	\$6,270	10%	\$5,643	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPACI	CUSTOMIZATION FOR DPA QS	\$8,150	10%	\$7,335	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPADPS	DPA Implementation for DPS Base	\$4,580	10%	\$4,122	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPADPSA	DPA Implementation for DPS Add-on	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPAHC	EMC HEALTH CHECK FOR DPA	\$7,870	10%	\$7,083	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPAHCS	EMC HEALTH CHECK FOR DPA SUB	\$23,330	10%	\$20,997	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPAR	IMPLEMENT FOR DPA REMOTE	\$1,490	10%	\$1,341	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPAUM	DPA UPGRADE AND MIGRATION SERVICE	\$17,150	10%	\$15,435	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPEVC	UNIFIED DPE CONVERSION	\$3,860	10%	\$3,474	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPMBLK	DATABASE PM BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPRA	DPA REPLICATION ANALYSIS QUICKSTART	\$7,190	10%	\$6,471	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DPSI	Impl Data Protection Search	\$11,130	10%	\$10,017	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DSABLK	DATABASE SA BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-DSEDCB	DC Designated Support Engineer 6 MO	\$45,000	10%	\$40,500	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECINST	CASPIAN HW AND BASE SW INSTALLATION	\$5,900	10%	\$5,310	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECIWS	Technical workshop for Project Caspian	\$12,090	10%	\$10,881	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECS4N	ECS 4 Node Object Expansion add-on	\$8,140	10%	\$7,326	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSATEXP	Atmos to ECS Expansion	\$4,220	10%	\$3,798	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSASEXP	ECS CAS Transformation	\$14,620	10%	\$13,158	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSARA	ECS Installation in a Customer Rack	\$3,060	10%	\$2,754	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSARA	ECS 60 Drive Expansion Add-on	\$2,160	10%	\$1,944	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSIMP	ECS Appliance Implementation	\$5,400	10%	\$4,860	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSINS	ECS Appliance Install	\$17,340	10%	\$15,606	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
PS-BAS-ECSMIG	EMC OBJECT MIGRATION DESING & IMPLEMENT	\$15,810	10%	\$14,229	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSMIGA	Object Migration Monitoring & Reporting	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ECSSD	ECS Appliance Architecture and Design	\$5,400	10%	\$4,860	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-EQS	Data Migration Impl Guidance	\$3,780	10%	\$3,402	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ESA	IMPLEMENT STORAGE ANALYTICS	\$2,030	10%	\$1,827	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-EX2S1	EMC EX TO SOURCEONE MIGRATION	\$42,010	10%	\$37,809	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-EX360	INSTALL FOR 360 RACK	\$5,020	10%	\$4,518	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-EXCOS	EXPAND ONE RACK TO FULL RACK	\$3,310	10%	\$2,979	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-EXIS2U	ISILON 2U NODE EXPANSION BASE	\$2,010	10%	\$1,809	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-EXIS4U	ISILON 4U NODE EXPANSION BASE	\$2,590	10%	\$2,331	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-F2UCV	FILE TO UNIFIED CONVERSION	\$1,300	10%	\$1,170	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-FCIA	FC Infra Assessment	\$16,750	10%	\$15,075	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-FCOE4L	FCOE 4 LINK UPLINK ADDER	\$1,570	10%	\$1,413	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-FCREP	EVALUATE NETWORK FOR FC REPLICATION	\$10,690	10%	\$9,621	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-FMAQS	CTA QuickStart Implementation	\$8,560	10%	\$7,704	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-FMAVE	CTA-VE QuickStart Implementation	\$4,580	10%	\$4,122	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GPDE	EMC DATA ERASURE FOR GREENPLUM	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GPEX	GP DCA IN-RACK EXPANSION	\$7,310	10%	\$6,579	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GPEXA	GP DCA IN-RACK EXPANSION ADD-ON	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GPIHC	GP INFRAS HEALTH CHECK	\$11,240	10%	\$10,116	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GPMBLK	GREENPLUM PM BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GPUPG	Greenplum Database Upgrade Service	\$7,030	10%	\$6,327	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-GSABLK	GREENPLUM SA BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HANA	EMC Implementation Brief for SAP HA	\$570	10%	\$513	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCBET	HEALTH CHECK FOR BLOCK/U - EVENT	\$9,460	10%	\$8,514	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCBST	HEALTH CHECK FOR BLOCK - SUBS	\$23,650	10%	\$21,285	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCUET	HEALTH CHECK FOR FILE - EVENT	\$10,890	10%	\$9,801	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-HCUST	HEALTH CHECK FOR FILE/U - SUBS	\$27,230	10%	\$24,507	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDEBLK	EMC IDE/4-HR BLOCK	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDEBRS	IDE FOR BR5 4 HOUR BLOCK	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDEISI	ISILON IDE BLOCK 4 HOURS	\$1,020	10%	\$918	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDSBLK	EMC IDS 4Hr Block	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDS5SSD	DSSD IDS - 4 HR BLOCK	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDSFL	ETPD IDS - 4 HR BLOCK	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDSISI	ISILON IDS BLOCK 4 HOURS	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IDSUSD	USD IDS - block of time	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IM4HBK	4 HOST BLOCK IMPLEMENTATION	\$4,300	10%	\$3,870	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMAPSY	EMC UNIFIED IMPLEMENT APPSYNC QS	\$7,950	10%	\$7,155	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMBS	ISILON BASE IMPLEMENTATION	\$6,310	10%	\$5,679	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMBSP	ISILON BASE PLUS IMPLEMENTATION	\$8,600	10%	\$7,740	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMFAST	DESIGN AND IMPLEMENT FAST VP/CACHE	\$7,870	10%	\$7,083	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMFILE	IMPLEMENT FILE VNX	\$5,350	10%	\$4,815	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMLEND	2 HOST OR 3 FILE IMPLEMENTATION	\$1,870	10%	\$1,683	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMPRM	ISILON PREMIUM IMPLEMENTATION	\$10,890	10%	\$9,801	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IMVFC	Implement 2 XtremSF with XtremCache	\$1,500	10%	\$1,350	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INDIR	GENERIC DIRECTOR INSTALL	\$2,460	10%	\$2,214	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INGW	SETUP CELERRA GATEWAY	\$7,810	10%	\$7,029	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INIS2U	Isilon 2U Installation Base	\$3,290	10%	\$2,961	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INIS4U	Isilon 4U Installation Base	\$3,870	10%	\$3,483	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INSW	GENERIC SWITCH OR BLADE INSTAL	\$1,880	10%	\$1,692	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INSWIP	Installation for IP Switch	\$1,880	10%	\$1,692	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INTNBU	DD INTEGRATION WITH NBU	\$12,370	10%	\$11,133	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-INVNX	VNX INSTALLATION	\$2,160	10%	\$1,944	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IOCARD2	IO Module Pair Install/Upgrade	\$1,300	10%	\$1,170	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-IOUPG	MOJITO DATA MOVER UPGRADE	\$6,750	10%	\$6,075	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISASD	ASD IMPLEMENTATION SPECIALIST- 4 HOURS	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISBRS	BRS IS BLOCK	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISDE	ERASURE SERVICE FOR ISILON	\$4,000	10%	\$3,600	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISESD	ESD IS - block of time	\$1,690	10%	\$1,521	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISICA	Isilon Config Assurance Single Even	\$21,930	10%	\$19,737	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISIN2U	INSTALL FOR ISILON NODE 2U	\$800	10%	\$720	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISMIA	ISILON MIGRATION SELECT TOOLS CUTOVERS	\$15,900	10%	\$14,310	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
PS-BAS-ISMB	ISILON MIGRATION WITH SELECT TOOLS SETUP	\$22,970	10%	\$20,673	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISNI4U	ISILON NODE INSTALL 4U	\$1,500	10%	\$1,350	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ISTECH	TECH REFRESH UPTO 10NODES DATA ONLY	\$7,960	10%	\$7,164	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-LAB100	DATA ANALYTICS LAB 100	\$41,110	10%	\$36,999	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-LABPMR	DATA ANALYTICS LAB PRIMER	\$34,480	10%	\$31,032	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-LBCNFG	ADX LOAD BALANCER CONFIGURATION	\$9,440	10%	\$8,496	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-LTDAWKSH	Legacy Tape Data Access Wkshp	\$5,910	10%	\$5,319	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MEMUP	UNIFIED MEMORY UPGRADE	\$3,570	10%	\$3,213	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MIAISI	ISILON DATA MIGRATION ADDON	\$17,230	10%	\$15,507	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MIBISI	ISILON DATA MIGRATION BASE	\$25,340	10%	\$22,806	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MIGEIS	GE Medical Data Migration to Isilon	\$16,470	10%	\$14,823	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-MSAT240B	Atmos Single Rack Imp Managed Serv	\$12,834	10%	\$11,551	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NMDAMS	EMC IMP FOR NMDA FOR MYSQL	\$11,090	10%	\$9,981	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NMMEX	IMP NETWORKER MIRCOSOFTE MODULE EXCH	\$10,890	10%	\$9,801	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NMMSP	IMP NETWORKER MIRCOSOFTE MODULE SHPT	\$12,410	10%	\$11,169	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NMMSQL	IMP NETWORKER MIRCOSOFTE MODULE SQL	\$8,080	10%	\$7,272	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NQM	NAVISPHERE QUALITY MANAGER	\$3,460	10%	\$3,114	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NS6	NS INTEGRATED IMP QSES	\$8,800	10%	\$7,920	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NSUPG	CELERRA NS CONV/UPG QS	\$8,610	10%	\$7,749	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWGL	Remote Implementation Design & Guidance	\$3,640	10%	\$3,276	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWHC	HEALTH CHECK FOR NETWORKER QS	\$12,090	10%	\$10,881	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWHCS	EMC HEALTH CHECK FOR NETWORKER SUB	\$30,225	10%	\$27,203	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWIA	Onsite Implementation Design & Guidance	\$5,940	10%	\$5,346	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWIAR	Remote Implementation Design & Guidance	\$3,640	10%	\$3,276	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWMG	Backup Migration Planning QS	\$24,170	10%	\$21,753	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWOSMIG	NW Server Cross Platform OS Migration	\$10,400	10%	\$9,360	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWSMBR	Remote Implementation for SMB base svc	\$3,160	10%	\$2,844	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWSMBRADD	Remote implementation for SMB Add-on	\$1,770	10%	\$1,593	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWSMBRVBA	NW Remote Impl. for SMB, VBA add-on	\$1,770	10%	\$1,593	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-NWUPP	NetWorker Upgrade Planning QS	\$11,530	10%	\$10,377	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-OPSC	OPENSACLE IMPLEMENTATION	\$5,510	10%	\$4,959	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ORASP	Oracle Migration Assessment Services	\$64,760	10%	\$58,284	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ORCLBR	Oracle RMAN Integration (10DB)	\$27,920	10%	\$25,128	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-ORLIC	Assessment for Oracle Licensing	\$18,750	10%	\$16,875	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-OTSDP	OTS for Data Protection	\$97,500	10%	\$87,750	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-OTSSTORAGE	Level 1 bundled pricing for VNX Out-Task	\$97,500	10%	\$87,750	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMASD	ASD Project Manager - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMBLK	COMMERCIAL PMGMT 4HRS QS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMBRS	BRS PROJECT MGMT 4 HOURS QS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMDLM	PM BLOCK FOR DLM	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMDSSD	DSSD PM - 4 HR BLOCK	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMESD	ESD Project Manager - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMFL	ETPD PM - 4 HR BLOCK	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMISI	ISILON PM BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PMUSD	USD Project Manager - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PP1	POWERPATH 1HOST QS	\$770	10%	\$693	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PP4	POWERPATH 4HOST QS	\$2,490	10%	\$2,241	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PPVE1	POWERPATH VE 1-HOST QUICKSTART	\$1,010	10%	\$909	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-PPVE4	POWERPATH VE 4-HOST QUICKSTART	\$2,740	10%	\$2,466	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RCVRPT	RECOVERPOINT FIXED	\$18,720	10%	\$16,848	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPAD2CG	RECOVERPOINT 2 CG ADDER	\$490	10%	\$441	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPAD2HOST	RECOVERPOINT 2 HOST ADDER	\$490	10%	\$441	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPHCE	Health Check for RecoverPoint	\$9,670	10%	\$8,703	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPORDR	Oracle DR with RecoverPoint	\$10,500	10%	\$9,450	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPUNI	EMC RECOVERPOINT IMP FOR UNIFIED QS	\$5,950	10%	\$5,355	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPVMAX	EMC RECOVERPOINT IMP FOR VMAX QS	\$10,930	10%	\$9,837	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPVMG	RP FOR VMS IMPLEMENTATION ASSISTANCE	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RPVME	EMC RECOVERPOINT IMP FOR VMAX 10K QS	\$6,430	10%	\$5,787	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSBASE	EMC RaaS Subscription Base	\$53,930	10%	\$48,537	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSH1A	EMC RaaS: 1 Host Adder	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSH5A	EMC RaaS: 5 Host Adder	\$1,200	10%	\$1,080	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSIM	RAAS BASE IMPLEMENTATION	\$12,320	10%	\$11,088	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
PS-BAS-RSLEED	VNXE DEPLOYMENT SUPPORT	\$1,200	10%	\$1,080	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSOB1A	EMC RaaS: 1 Object Adder	\$1,560	10%	\$1,404	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSOB5A	EMC RaaS: 5 Object Adder	\$7,800	10%	\$7,020	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSU1A	EMC RaaS: 1 User Adder	\$1,200	10%	\$1,080	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSU5A	EMC RaaS: 5 User Adder	\$6,000	10%	\$5,400	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-RSVXED	REMOTE DEPLOY SUPPORT FOR VNXE UNIFIED	\$1,250	10%	\$1,125	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1	EMC S1 EM IMPLEMENTATION: BASE T1	\$17,230	10%	\$15,507	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1A	EMC S1 EM IMPLEMENTATION: Add-on T1	\$2,820	10%	\$2,538	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1A2	EMC S1 EM IMPLEMENTATION: Add-on T2	\$5,630	10%	\$5,067	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DM	EMC S1 DM IMPLEMENTATION: BASE T1	\$12,770	10%	\$11,493	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DMA	EMC S1 DM IMPLEMENTATION: Add-on T1	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DMA2	EMC S1 DM IMPLEMENTATION: Add-on T2	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DMT2	EMC S1 DM IMPLEMENTATION: BASE T2	\$21,210	10%	\$19,089	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DR	EMC S1 DR IMPLEMENTATION: BASE T1	\$16,750	10%	\$15,075	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DRA	EMC S1 DR IMPLEMENTATION: Add-on T1	\$2,530	10%	\$2,277	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DRA2	EMC S1 DR IMPLEMENTATION: Add-on T2	\$7,760	10%	\$6,984	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1DRT2	EMC S1 DR IMPLEMENTATION: BASE T2	\$25,100	10%	\$22,590	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1ES	Impl S1 Elastic Search	\$9,160	10%	\$8,244	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1FI10	IMPL S1 FOR FILE ARCHIVE, 10TB SYSTEM	\$16,270	10%	\$14,643	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1FI30	IMPL S1 FOR FILE ARCHIVE, 30TB SYSTEM	\$21,730	10%	\$19,557	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1FI50	IMPL S1 FOR FILE ARCHIVE, 50TB SYSTEM	\$30,800	10%	\$27,720	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1HC	SourceOne HealthCheck 5 Servers	\$14,300	10%	\$12,870	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1HCT2	SOURCEONE HEALTHCHECK, 10 SERVERS	\$27,590	10%	\$24,831	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1SH10	IMPL S1 FOR SHAREPOINT ARCHIVE, 10TB SYS	\$16,270	10%	\$14,643	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1SH30	IMPL S1 FOR SHAREPOINT ARCHIVE, 30TB SYS	\$21,730	10%	\$19,557	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1SH50	IMPL S1 FOR SHAREPOINT ARCHIVE, 50TB SYS	\$30,800	10%	\$27,720	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1SPVR	SOURCEONE SUPERVISOR DEPLOYMENT	\$12,770	10%	\$11,493	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1T2	EMC S1 EM IMPLEMENTATION: BASE T2	\$30,000	10%	\$27,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1UPGR	SOURCEONE UPGRADE 6.X TO 7.X	\$17,270	10%	\$15,543	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-S1UPT2	SOURCEONE EM 7.X UPGRADE TIER 2	\$29,040	10%	\$26,136	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SAASD	ASD Solutions Architect - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SABLK	COMMERCIAL SA 4HOURS QS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SABRS	BRS SOL ARCHITECT 4 HOURS QS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SADSSD	DSSD SA - 4 HR BLOCK	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SAESD	ESD Solutions Architect - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SAFL	ETPD SA - 4 HR BLOCK	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SAIS1	ISILON SA BLOCK 4 HOURS	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SAPESI	Implementation for ESI with SAP-LVM	\$29,790	10%	\$26,811	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SAUUSD	USD Solutions Architect - block of time	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SDSWKS	SOFTWARE DEFINED STORAGE WORKSHOP	\$10,770	10%	\$9,693	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SIOIMP	EMC Standard Implementation for ScaleIO	\$5,620	10%	\$5,058	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SIOINS	SCALEIO APPL INSTALL OR EXPAND	\$5,430	10%	\$4,887	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SPCV	UNIFIED SP CONVERSION	\$3,710	10%	\$3,339	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SPV	SNAPVIEW INSTALL QS	\$3,220	10%	\$2,898	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMAIMP	Imp for ViPR SRM Oper Readiness Add-on	\$10,370	10%	\$9,333	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMCACB	VIPT SRM CONFIG APP CHARGEBACK REPORTING	\$21,920	10%	\$19,728	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMCDCPC	VIPT SRM CONFIG DATA PROT COMPLIANCE	\$24,170	10%	\$21,753	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMCPCPER	VIPT SRM CONFIG PERF TREND REPORTING	\$25,860	10%	\$23,274	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMCSCAC	VIPT SRM CONFIG STORAGE CAPACITY TRENDS	\$21,920	10%	\$19,728	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMCSCCM	VIPT SRM CONFIG STRG CFG MGT	\$24,170	10%	\$21,753	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMCSCSLA	VIPT SRM CONFIG SLA REPORTING	\$21,920	10%	\$19,728	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMEIMP	Expanded Implementation for ViPR SRM	\$85,050	10%	\$76,545	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMIIMP	Introductory Implementation for ViPR SRM	\$15,500	10%	\$13,950	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMSIMP	Standard Implementation for ViPR SRM	\$43,050	10%	\$38,745	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SRMUPG	SINGLE DEPLOYMENT UPGRADE FOR VIPT SRM	\$21,050	10%	\$18,945	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SYMAAD	VMAX Additional Array Deployment	\$9,760	10%	\$8,784	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SYMAPD	VMAX Array Deployment	\$21,770	10%	\$19,593	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SYMDE	DATA ERASURE FOR SYMM	\$6,500	10%	\$5,850	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SYMGW	VMAX NAS GW Installation	\$9,200	10%	\$8,280	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SYMHDP	VMAX Host Deployment	\$5,570	10%	\$5,013	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SYMMIE	VMAX Data Migration Event	\$12,970	10%	\$11,673	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-SYMNAS	VMAX File Implementation	\$8,600	10%	\$7,740	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
PS-BAS-TAM10F	TAM RMT 10 HR 12 MO PIVOTAL	\$110,000	10%	\$99,000	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-TAM10H	TAM RMT 10 HR 6 MO PIVOTAL	\$55,000	10%	\$49,500	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UIMOM	FIXED UIM/O IMPLEMENTATION	\$6,950	10%	\$6,255	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UIMQS	UIM BASIC IMPLEMENTATION	\$8,200	10%	\$7,380	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPBASE	REQD UNIFIED STOR UPGRADE BASE	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPCONF	CONFIG UPDATE	\$2,740	10%	\$2,466	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPCS	EMC UNIFIED CONTROL STATION UPGRADE	\$1,740	10%	\$1,566	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPCT10	HW UPGRADES FOR UP TO 10 NODES	\$3,860	10%	\$3,474	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPCT20	HW UPGRADES FOR UP TO 20 NODES	\$5,720	10%	\$5,148	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPCT3	HW UPGRADES FOR UP TO 3 NODES	\$2,710	10%	\$2,439	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPDAE	STANDARD DAE/DISK UPGRADE MODULE	\$360	10%	\$324	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPDAEB	STANDARD DAE/DISK UPGRADE QUICKSTAR	\$1,870	10%	\$1,683	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPDM	EMC UNIFIED DATA MOVER UPGRADE	\$2,310	10%	\$2,079	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPGDIR	GENERIC DIRECTOR UPGRADE	\$16,070	10%	\$14,463	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPGSW	GENERIC SWITCH OR BLADE UPGRADE	\$10,970	10%	\$9,873	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-UPISSW	REQD Isilon Software Expansion Base	\$1,970	10%	\$1,773	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-V2B2UCV	VNX Block to Unified Upgrade	\$4,240	10%	\$3,816	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-V2DMCV	VNX Data Mover Conversion	\$940	10%	\$846	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-V2F2UCV	VNX File to Unified Upgrade	\$3,150	10%	\$2,835	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-V2S2PCV	VNX Storage Processor Conversion	\$3,460	10%	\$3,114	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VBVMAX	VBLOCK VMAX IMPLEMENTATION	\$89,236	10%	\$80,312	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VBVMX	VBLOCK VNX IMPLEMENTATION	\$81,890	10%	\$73,701	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VCAC	Infra Automation Service for EPC	\$44,270	10%	\$39,843	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VDMDR	Imp VDM DR Sync and AFM	\$4,060	10%	\$3,654	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VIHSP1	VIPR HDFS STARTER PACK IMPLEMENTATION	\$8,690	10%	\$7,821	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VIPRIIMP	INTRODUCTORY STORAGE AUTOMATION FOR VIPR	\$18,550	10%	\$16,695	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VIPROBJ	VIPR OBJECT IMPLEMENTATION SERVICE	\$8,480	10%	\$7,632	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VIPRSIMP	STANDARD STORAGE AUTOMATION FOR VIPR	\$34,130	10%	\$30,717	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VIPRSP	Remote ViPr Starter Pack Implementation	\$3,500	10%	\$3,150	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VIPRSP0	Onsite ViPr Starter Pack Implementation	\$14,340	10%	\$12,906	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VIPRVCO	ViPr V-Center Orchestrator	\$5,430	10%	\$4,887	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMN	VMAX Installation	\$4,440	10%	\$3,996	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMN3PR	VMAX Racking Essentials	\$2,900	10%	\$2,610	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMN3PRA	VMAX RACKING ESSENTIALS ADD-ON	\$1,740	10%	\$1,566	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNA	VMAX Installation Add-On	\$580	10%	\$522	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNAAD	VMAX Additional Array Deployment	\$7,030	10%	\$6,327	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNADP	VMAX Array Deployment	\$12,650	10%	\$11,385	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNDBWS	VMAX Database Analysis Workshop	\$3,940	10%	\$3,546	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNFST	Implementation for VMAX SLO Provisioning	\$8,430	10%	\$7,587	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNFSTXEPR	Impl for VMAX3 FAST.X with Single SRP	\$7,030	10%	\$6,327	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNFSTXUPM	Impl for FAST.X Upg for Multiple SRP	\$9,050	10%	\$8,145	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNFSTXUPS	Impl for FAST.X Upg for Single SRP	\$9,050	10%	\$8,145	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNIMFAR	Implementation for File Auto Recovery	\$5,220	10%	\$4,698	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNPWS	VMAX Workload Analysis Workshop	\$5,910	10%	\$5,319	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNSLA	VMAX Service Level Add-On	\$1,540	10%	\$1,386	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNSLB	VMAX Service Level Base	\$6,860	10%	\$6,174	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNSRP	VMAX Storage Resource Pool Design / Impl	\$5,690	10%	\$5,121	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMNTMFA	Assessment for VMAX TimeFinder Scripts	\$5,910	10%	\$5,319	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMVDP	Imp for VMware vSphere Data Protection	\$2,000	10%	\$1,800	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXESA	Implement Storage Analytics	\$2,070	10%	\$1,863	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXFST	VMAX Implementation for FAST QS	\$10,280	10%	\$9,252	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXHAN	SAP HANA Impl Planning for VMAX	\$2,810	10%	\$2,529	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXHPOA	VMAX Host Port Optimization Add-On	\$4,220	10%	\$3,798	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXHPOB	VMAX Host Port Optimization Base	\$15,180	10%	\$13,662	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXORSA	VMAX Data Migration with OR Add-on	\$9,870	10%	\$8,883	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXSRM	VMAX Design and Impl for VMware SRM	\$11,000	10%	\$9,900	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXUPGD	VMAX Upgrade Design	\$3,380	10%	\$3,042	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VMXVI	EMC VI Enablement for VMAX	\$2,270	10%	\$2,043	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VNXDE	VNX DATA ERASURE	\$4,900	10%	\$4,410	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VNXHAN	Implementation for SAP Hana TDI for VNX	\$2,250	10%	\$2,025	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VSBINS	Installation for VSPEX BLUE Appliance	\$2,450	10%	\$2,205	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VSBINSA	Installation for VSPEX BLUE Add-on	\$970	10%	\$873	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
PS-BAS-VSPBD	VMAX CE Essentials Implementation	\$10,320	10%	\$9,288	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VSPID	VMAX CE Incremental Installation	\$3,660	10%	\$3,294	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VSPSLA	VMAX CE SERVICE LEVEL ADDER	\$2,910	10%	\$2,619	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VSPSLB	VMAX CE SERVICE LEVEL BASE	\$5,750	10%	\$5,175	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VSPSLU	VMAX CE Service Level Upgrade	\$3,660	10%	\$3,294	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VXE2HDA	VNXe Deployment Storage Adder	\$2,050	10%	\$1,845	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VXEED	VNXe1600 Deployment	\$5,350	10%	\$4,815	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VXEDMH	VNXe Host Based Data Migration	\$8,070	10%	\$7,263	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VXEDMHA	VNXe Host Based Data Migration Adder	\$3,340	10%	\$3,006	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VXEUD	VNXe3200 Deployment	\$6,350	10%	\$5,715	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-VXEUPS	VNXe Storage Upgrade	\$3,660	10%	\$3,294	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-W4NWSK	CSTM REPORTING WORKSHOP FIXED SCOPE	\$12,370	10%	\$11,133	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTAD1B	INSTALL 1 ADDL BRICK IN CUST CAB	\$370	10%	\$333	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTCEV	Consulting Existing VDI with XtremIO	\$73,140	10%	\$65,826	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTCNV	Consulting New VDI with XtremIO	\$98,470	10%	\$88,623	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTDE	XTREMIO UP TO 4 BRICK DATA ERASURE	\$4,900	10%	\$4,410	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTEPIC	Epic Solution for deployed XtremIO	\$15,740	10%	\$14,166	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTHBEX	10TB Starter Brk 5TB Expansion Disk Inst	\$1,580	10%	\$1,422	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTIMAR	REMOTE IMPL ADDITIONAL 5 HOSTS	\$1,190	10%	\$1,071	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTIMBR	REMOTE IMPL ARRAY WITH 5 HOSTS	\$2,800	10%	\$2,520	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTIMBS	IMPL ARRAY WITH 5 HOSTS	\$4,220	10%	\$3,798	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTIMPM	IMPL ADDITIONAL 5 HOSTS	\$1,730	10%	\$1,557	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTINBS	XtremIO Install Single Xbrick or EMC Cab	\$3,440	10%	\$3,096	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTINCA	XtremIO Install of Additional EMC Cabinet	\$2,250	10%	\$2,025	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTMIA	XTREMIO EVENT ADDER MIGR 5 HOSTS	\$11,930	10%	\$10,737	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTMIB	XTREMIO BASE MIGR 5 HOSTS 1 EVENT	\$20,200	10%	\$18,180	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTOLRP	XtremIO Snapshots for Oracle - 1 DB inst	\$13,770	10%	\$12,393	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
PS-BAS-XTUP1B	CLUSTER EXPANSION 1 BRICK ADD	\$4,940	10%	\$4,446	\$0	\$0	\$0	\$0	\$0	\$0	F1	PROF. SVCS.
456-107-800	RP/SE LOC UG TO RP/EX LOC - VNXE3200=IC	\$528	10%	\$475	\$95	\$84	\$74	\$0	\$0	\$0	UE	SERVER FLASH
456-107-801	RP/SE REM UG TO RP/EX REM - VNXE3200=IC	\$1,320	10%	\$1,188	\$238	\$211	\$185	\$0	\$0	\$0	UE	SERVER FLASH
ES4-10G-SFP	10GBE OPTICAL SFP	\$670	19%	\$543	\$34	\$23	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-15-T6	DAE 15 6TB SATA 7.2K HAPW MFG ECS G4	\$17,510	19%	\$14,183	\$1,926	\$1,576	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-15-T6-U	DAE 15 6TB SATA 7.2K HAPW CST ECS G4	\$17,510	19%	\$14,183	\$1,926	\$1,576	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-15-T6-X	DAE 15 6TB SATA 7.2K HAPW FLD ECS G4	\$17,510	19%	\$14,183	\$1,926	\$1,576	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-30-T1	DAE 30 1TBSATA 7.2K HAPW MFG QTY1 ECS G4	\$16,940	19%	\$13,721	\$1,863	\$1,525	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-30-T1-U	DAE 30 1TB U SATA 7.2K HAPW MFG ECS G4	\$20,320	19%	\$16,459	\$2,235	\$1,829	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-30-T1-X	DAE 30 1TB X SATA 7.2K HAPW MFG ECS G4	\$16,940	19%	\$13,721	\$1,863	\$1,525	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-30-T6	DAE 30 6TB SATA 7.2K HAPW MFG ECS G4	\$25,900	19%	\$20,979	\$2,849	\$2,331	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-30-T6-U	DAE 30 6TB SATA 7.2K HAPW CST ECS G4	\$25,900	19%	\$20,979	\$2,849	\$2,331	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-30-T6-X	DAE 30 6TB SATA 7.2K HAPW FLD ECS G4	\$25,900	19%	\$20,979	\$2,849	\$2,331	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-45-T6	DAE 45 6TB SATA 7.2K HAPW MFG ECS G4	\$34,350	19%	\$27,824	\$3,779	\$3,092	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-45-T6-U	DAE 45 6TB SATA 7.2K HAPW CST ECS G4	\$34,350	19%	\$27,824	\$3,779	\$3,092	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-45-T6-X	DAE 45 6TB SATA 7.2K HAPW FLD ECS G4	\$34,350	19%	\$27,824	\$3,779	\$3,092	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-60-T6	DAE 60 6TB SATA 7.2K HAPW MFG ECS G4	\$42,980	19%	\$34,814	\$4,728	\$3,868	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-60-T6T	DAE 60 6TB SATA 7.2K HAPW MFG ECS G4 TAA	\$44,730	19%	\$36,231	\$4,920	\$4,026	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-60-T6-U	DAE 60 6TB SATA 7.2K HAPW CST ECS G4	\$42,980	19%	\$34,814	\$4,728	\$3,868	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-60-T6-X	DAE 60 6TB SATA 7.2K HAPW FLD ECS G4	\$42,980	19%	\$34,814	\$4,728	\$3,868	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-CR-SVR-BK-B4X	SVR 2U CHS CR BL 10GBE HAPW FLD ECS G4	\$109,880	19%	\$89,003	\$12,087	\$9,889	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-CR-SVR-OB-B4X	SVR 2U CHS CR OB 10GBE HAPW FLD ECS G4	\$35,250	19%	\$28,553	\$3,878	\$3,173	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-DC1-SW10GB	SWCH DC 10GBE 52P HAPW MFG QTY1 ECS G4	\$22,890	19%	\$18,541	\$1,145	\$801	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-DC1-SW10GB-X	SWCH DC 10GBE 52P HAPW FLD QTY1 ECS G4	\$27,470	19%	\$22,251	\$1,374	\$961	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-DC-RACK	RACK DC 40UD 4DROP HAPW MFG QTY1 ECS G4	\$8,340	19%	\$6,755	\$917	\$751	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-DC-RACK-P3D	RACK DC 40UD 2DROP D3PH MFG QTY1 ECS G4	\$8,340	19%	\$6,755	\$917	\$751	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-DC-RACK-P3W	RACK DC 40UD 3 PHASE WYE MFG QTY1 ECS G4	\$8,340	19%	\$6,755	\$917	\$751	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-DC-SVR-OB-B4	SVR 2U CHS DC 4BL 10GBE HAPW MFG ECS G4	\$31,640	19%	\$25,628	\$3,480	\$2,848	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-DC-SVR-OB-B4X	SVR 2U CHS DC 4BL 10GBE HAPW FLD ECS G4	\$35,250	19%	\$28,553	\$3,878	\$3,173	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G4	\$12,370	19%	\$10,020	\$619	\$433	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-DC-SWGB-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G4	\$14,840	19%	\$12,020	\$742	\$519	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-RACK	RACK 40UD 4DROP HAPW MFG QTY1 ECS G4	\$58,290	19%	\$47,215	\$6,412	\$5,246	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G4	\$58,290	19%	\$47,215	\$6,412	\$5,246	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G4	\$58,290	19%	\$47,215	\$6,412	\$5,246	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC
ES4-SR-SVR-BK-B4	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G4	\$109,880	19%	\$89,003	\$12,087	\$9,889	\$0	\$0	\$0	\$0	V	SW DEFINED STORAC

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
ES4-SR-SVR-BK-B4X	SVR 2U CHS SR 4BL 10GBE HAPW FLD ECS G4	\$109,880	19%	\$89,003	\$12,087	\$9,889	\$0	\$0	\$0	V	SW DEFINED STORA
ES4-SR-SVR-OB-B4	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G4	\$35,250	19%	\$28,553	\$3,878	\$3,173	\$0	\$0	\$0	V	SW DEFINED STORA
ES4-SR-SVR-OB-B4X	SVR 2U CHS SR 4BL 10GBE HAPW FLD ECS G4	\$35,250	19%	\$28,553	\$3,878	\$3,173	\$0	\$0	\$0	V	SW DEFINED STORA
ES4-SW10G-X	SWCH 10GBE 24P HAPW FLD QTY1 ECS G4	\$27,990	19%	\$22,672	\$3,079	\$2,519	\$0	\$0	\$0	V	SW DEFINED STORA
ES4-SWGB-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G4	\$17,480	19%	\$14,159	\$1,923	\$1,573	\$0	\$0	\$0	V	SW DEFINED STORA
ES5-10G-SFP	10GBE OPTICAL SFP	\$670	19%	\$543	\$74	\$60	\$0	\$0	\$0	V	SW DEFINED STORA
ES5-10-T8	DAE 10 8TB SAS 7.2K HAPW MFG ECS G5	\$20,470	19%	\$16,581	\$2,252	\$1,842	\$0	\$0	\$0	V	SW DEFINED STORA
ES5-15-T8	DAE 15 8TB SAS 7.2K HAPW MFG ECS G5	\$24,600	19%	\$19,926	\$2,706	\$2,214	\$0	\$0	\$0	V	SW DEFINED STORA
ES5-20-T8	DAE 20 8TB SAS 7.2K HAPW MFG ECS G5	\$28,730	19%	\$23,271	\$3,160	\$2,586	\$0	\$0	\$0	V	SW DEFINED STORA
ES5-30-T8	DAE 30 8TB SAS 7.2K HAPW MFG ECS G5	\$37,000	19%	\$29,970	\$4,070	\$3,330	\$0	\$0	\$0	V	SW DEFINED STORA
ES5-45-T8	DAE 45 8TB SAS 7.2K HAPW MFG ECS G5	\$45,050	19%	\$36,491	\$4,956	\$4,055	\$0	\$0	\$0	V	SW DEFINED STORA
ES5-60-T8	DAE 60 8TB SAS 7.2K HAPW MFG ECS G5	\$61,790	19%	\$50,050	\$6,797	\$5,561	\$0	\$0	\$0	V	SW DEFINED STORA
ES5-RACK	RACK 40UD 4DROP HAPW MFG QTY1 ECS G5	\$55,700	19%	\$45,117	\$6,127	\$5,013	\$0	\$0	\$0	V	SW DEFINED STORA
ES5-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	\$55,700	19%	\$45,117	\$6,127	\$5,013	\$0	\$0	\$0	V	SW DEFINED STORA
ES5-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$55,700	19%	\$45,117	\$6,127	\$5,013	\$0	\$0	\$0	V	SW DEFINED STORA
AX100SC-AX100	AX100SC TO AX100	\$11,000	10%	\$9,900	\$0	\$0	\$0	\$0	\$0	J	SYM HARDWARE
AX100SCI-AX100I	AX100SCI UPGRDE TO AX100I	\$11,000	10%	\$9,900	\$0	\$0	\$0	\$0	\$0	J	SYM HARDWARE
456-110-777	VIPR SRM CENTERA (NODE PAIR) =ID	\$2,970	26%	\$2,198	\$535	\$475	\$0	\$0	\$0	D2	SYM SOFTWARE
456-110-778	VIPR SRM DATA DOM TIER 3 =IC	\$20,000	26%	\$14,800	\$3,600	\$3,200	\$0	\$0	\$0	DH	SYM SOFTWARE
456-110-779	VIPR SRM DATA DOM TIER 4 =IC	\$40,000	26%	\$29,600	\$7,200	\$6,400	\$0	\$0	\$0	DH	SYM SOFTWARE
CC-DTU-UDEPHU	DBTUNER DB2UDB WG-DEP UP (EMC OEM Products)	\$14,710	15%	\$12,504	\$2,648	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
CC-DTU-UENTHU	DBTUNER DB2UDB DEP-ENT UP (EMC OEM Products)	\$9,780	15%	\$8,313	\$1,760	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
CC-DTU-UGLOHU	DBTUNER DB2UDB ENT-GLO UP (EMC OEM Products)	\$9,780	15%	\$8,313	\$1,760	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
CPYC-MSUBASE	COPYCROSS BASE-3 MSU (EMC OEM Products)	\$6,800	15%	\$5,780	\$1,224	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
CPYC-MSU-M00	COPYCROSS 4-45 MSU (EMC OEM Products)	\$715	15%	\$608	\$129	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
CPYC-MSU-M01	COPYCROSS 46-175 MSU (EMC OEM Products)	\$440	15%	\$374	\$79	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
CPYC-MSU-M02	COPYCROSS 176-315 MSU (EMC OEM Products)	\$340	15%	\$289	\$61	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
CPYC-MSU-M03	COPYCROSS 316-575 MSU (EMC OEM Products)	\$205	15%	\$174	\$37	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
CPYC-MSU-M04	COPYCROSS 576-875 MSU (EMC OEM Products)	\$70	15%	\$60	\$13	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
CPYC-MSU-M05	COPYCROSS 876-1315 MSU (EMC OEM Products)	\$55	15%	\$47	\$10	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
CPYC-MSU-M06	COPYCROSS 1316-1975 MSU (EMC OEM Products)	\$30	15%	\$26	\$5	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
CPYC-MSU-M07	COPYCROSS 1976 & UP MSU (EMC OEM Products)	\$15	15%	\$13	\$3	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
VSCP-MSUBASE	VSAM CP BASE-3 MSU (EMC OEM Products)	\$21,600	15%	\$18,360	\$3,888	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
VSCP-MSU-M00	VSAM CP 4-45 MSU (EMC OEM Products)	\$430	15%	\$366	\$77	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
VSCP-MSU-M01	VSAM CP 46-175 MSU (EMC OEM Products)	\$260	15%	\$221	\$47	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
VSCP-MSU-M02	VSAM CP 176-315 MSU (EMC OEM Products)	\$175	15%	\$149	\$32	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
VSCP-MSU-M03	VSAM CP 316-575 MSU (EMC OEM Products)	\$110	15%	\$94	\$20	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
VSCP-MSU-M04	VSAM CP 576-875 MSU (EMC OEM Products)	\$85	15%	\$72	\$15	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
VSCP-MSU-M05	VSAM CP 876-1315 MSU (EMC OEM Products)	\$65	15%	\$55	\$12	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
VSCP-MSU-M06	VSAM CP 1316-1975 MSU (EMC OEM Products)	\$45	15%	\$38	\$8	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
VSCP-MSU-M07	VSAM CP 1976 & UP MSU (EMC OEM Products)	\$20	15%	\$17	\$4	\$0	\$0	\$0	\$0	E	SYM SOFTWARE
DL6-A/ACTIVE	DL6000 A/Active Failover (EMC OEM Products)	\$40,000	15%	\$34,000	\$7,200	\$0	\$0	\$0	\$0	E	SYMMETRIX
DL6-IPCOPY	DL6000 DL Copy (EMC OEM Products)	\$20,000	15%	\$17,000	\$3,600	\$0	\$0	\$0	\$0	E	SYMMETRIX
DL6-MEDIAMGR	DL6000 NetBackupMedia (EMC OEM Products)	\$7,500	15%	\$6,375	\$1,350	\$0	\$0	\$0	\$0	E	SYMMETRIX
DL6-NODEMGR	DL6000 NetworkerNode (EMC OEM Products)	\$7,500	15%	\$6,375	\$1,350	\$0	\$0	\$0	\$0	E	SYMMETRIX
DL6-STKACSL5	DL6000 STK-ACSL5 (EMC OEM Products)	\$15,000	15%	\$12,750	\$2,700	\$0	\$0	\$0	\$0	E	SYMMETRIX
458-000-466	EMC Storage Analytics VNX5400 Suite=IC	\$7,595	26%	\$5,620	\$1,367	\$1,215	\$0	\$0	\$0	UM	SYMMETRIX VMAX 1
458-000-224	RP/EX ADV PROTECTION FOR VNX-F 5000=IC	\$22,250	26%	\$16,465	\$4,005	\$3,560	\$0	\$0	\$0	UM	VMAX3 FAMILY
OSASHD-FLEX2M	MSAS to MSASHD 2M FLEX CBL PR	\$812	26%	\$601	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
OSASHD-FLEX3M	MSAS to MSASHD 3M FLEX CBL PR	\$1,217	26%	\$901	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
40UC-SECURE2S	CLRN 40UC ANTI-MOVE KIT	\$400	10%	\$360	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
40UC-SECURE2V	40UC RACK STABILIZING KIT	\$696	26%	\$515	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
CX4-SPE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$34	10%	\$31	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
CX-SPS-ADJS	ADJUSTABLE RAIL KIT FOR 1U SPS	\$120	10%	\$108	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
DPE-TELCO-3U	TELCO RAILS FOR 3U DPE	\$393	26%	\$291	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
DPE-TELCO-3US	VNX51/53 TELCO RAIL KIT FOR 3U DPE	\$226	10%	\$203	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
FLV3256F-100	100GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	\$1,985	10%	\$1,787	\$238	\$167	\$0	\$0	\$0	UE	VNX HARDWARE
FLV3256F-100N	VNX51/53 100GFCACHEFLSH-25X2.5 DPE/DAE N	\$2,335	10%	\$2,102	\$280	\$196	\$0	\$0	\$70	UE	VNX HARDWARE
FLV3256F100NU	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	\$3,155	10%	\$2,840	\$280	\$196	\$0	\$0	\$70	UE	VNX HARDWARE
FLV3256F-100U	VNX51/53 100GB FCACHE FLSH-25X2.5IN UPG	\$2,680	10%	\$2,412	\$238	\$166	\$0	\$0	\$59	UE	VNX HARDWARE
FLV3256F-200	200GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	\$3,755	10%	\$3,380	\$451	\$315	\$0	\$0	\$113	UE	VNX HARDWARE
FLV3256F-200N	VNX51/53 200GFCACHEFLSH-25X2.5 DPE/DAE N	\$4,420	10%	\$3,978	\$530	\$371	\$0	\$0	\$133	UE	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
FLV32S6F200NU	VNX51/53 200G FCF 25X2.5 DAE/DPE NU	\$5,970	10%	\$5,373	\$531	\$370	\$0	\$0	\$132	UE	VNX HARDWARE
FLV32S6F-200U	VNX51/53 200GB FCACHE FLSH-25X2.5IN UPG	\$5,075	10%	\$4,568	\$451	\$315	\$0	\$0	\$113	UE	VNX HARDWARE
FLV3VS6F-100	100GB FST CACHE FLSH 15X3.5IN DPE/DAE	\$1,995	10%	\$1,796	\$239	\$168	\$0	\$0	\$60	UE	VNX HARDWARE
FLV3VS6F-100N	VNX 51/53 100G FCACHE 15X3.5 DPE/DAE N	\$2,345	10%	\$2,111	\$281	\$197	\$0	\$0	\$70	UE	VNX HARDWARE
FLV3VS6F100NU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$3,165	10%	\$2,849	\$281	\$196	\$0	\$0	\$70	UE	VNX HARDWARE
FLV3VS6F-100U	VNX51/53 100GB FCACHE FLSH-15X3.5IN UPG	\$2,690	10%	\$2,421	\$239	\$167	\$0	\$0	\$60	UE	VNX HARDWARE
FLV3VS6F-200	200GB FST CACHE FLSH 15X3.5IN DPE/DAE	\$3,780	10%	\$3,402	\$454	\$318	\$0	\$0	\$113	UE	VNX HARDWARE
FLV3VS6F-200N	VNX 51/53 200B FCACHE 15X3.5 DPE/DAE N	\$4,445	10%	\$4,001	\$533	\$373	\$0	\$0	\$133	UE	VNX HARDWARE
FLV3VS6F200NU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	\$6,000	10%	\$5,400	\$533	\$372	\$0	\$0	\$133	UE	VNX HARDWARE
FLV3VS6F-200U	VNX51/53 200GB FCACHE FLSH-15X3.5IN UPG	\$5,100	10%	\$4,590	\$453	\$316	\$0	\$0	\$113	UE	VNX HARDWARE
FLV42S6F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE	\$2,435	26%	\$1,802	\$292	\$205	\$0	\$0	\$73	UM	VNX HARDWARE
FLV42S6F-100U	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$292	\$204	\$0	\$0	\$73	UM	VNX HARDWARE
FLV42S6F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE	\$3,845	26%	\$2,845	\$461	\$323	\$0	\$0	\$115	UM	VNX HARDWARE
FLV42S6F-200U	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$461	\$322	\$0	\$0	\$115	UM	VNX HARDWARE
FLV4D2S6F-100	VNX 100GB FAST CACHE 120X2.5 DPE/DAE	\$2,435	26%	\$1,802	\$292	\$205	\$0	\$0	\$73	UM	VNX HARDWARE
FLV4D2S6F-100TU	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$292	\$204	\$0	\$0	\$73	UM	VNX HARDWARE
FLV4D2S6F-100U	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$292	\$204	\$0	\$0	\$73	UM	VNX HARDWARE
FLV4D2S6F-200	VNX 200GB FAST CACHE 120X2.5 DPE/DAE	\$3,845	26%	\$2,845	\$461	\$323	\$0	\$0	\$115	UM	VNX HARDWARE
FLV4D2S6F-200TU	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$461	\$322	\$0	\$0	\$115	UM	VNX HARDWARE
FLV4D2S6F-200U	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$461	\$322	\$0	\$0	\$115	UM	VNX HARDWARE
FLV4DS6F-100	VNX 100GB FAST CACHE 60X3.5 DAE	\$2,435	26%	\$1,802	\$292	\$205	\$0	\$0	\$73	UM	VNX HARDWARE
FLV4DS6F-100U	VNX 100GB FAST CACHE 60X3.5 DAE UPG	\$3,290	26%	\$2,435	\$292	\$204	\$0	\$0	\$73	UM	VNX HARDWARE
FLV4DS6F-200	VNX 200GB FAST CACHE 60X3.5 DAE	\$3,845	26%	\$2,845	\$461	\$323	\$0	\$0	\$115	UM	VNX HARDWARE
FLV4DS6F-200U	VNX 200GB FAST CACHE 60X3.5 DAE UPG	\$5,190	26%	\$3,841	\$461	\$322	\$0	\$0	\$115	UM	VNX HARDWARE
FLV4VS6F-100	VNX 100GB FAST CACHE 15X3.5 DAE	\$2,435	26%	\$1,802	\$292	\$205	\$0	\$0	\$73	UM	VNX HARDWARE
FLV4VS6F-100U	VNX 100GB FAST CACHE 15X3.5 DAE UPG	\$3,290	26%	\$2,435	\$292	\$204	\$0	\$0	\$73	UM	VNX HARDWARE
FLV4VS6F-200	VNX 200GB FAST CACHE 15X3.5 DAE	\$3,845	26%	\$2,845	\$461	\$323	\$0	\$0	\$115	UM	VNX HARDWARE
FLV4VS6F-200U	VNX 200GB FAST CACHE 15X3.5 DAE UPG	\$5,190	26%	\$3,841	\$461	\$322	\$0	\$0	\$115	UM	VNX HARDWARE
FLVX2S6F-100N	VNX 100G FCACHE FLASH-25X2.5 DPE/DAE N	\$3,515	26%	\$2,601	\$527	\$387	\$0	\$0	\$141	UM-H	VNX HARDWARE
FLVX2S6F100NU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$0	\$141	UM-H	VNX HARDWARE
FLVX2S6F-100U	VNX 100G FCACHE FLASH UPG-25X2.5 DPE/DAE	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$0	\$141	UM-H	VNX HARDWARE
FLVX2S6F-200N	VNX 200G FCACHE FLASH-25X2.5 DPE/DAE N	\$6,675	26%	\$4,940	\$1,001	\$734	\$0	\$0	\$267	UM-H	VNX HARDWARE
FLVX2S6F200NU	VNX 200G FCACHE FLH-25X2.5 DPE/DAE UPG N	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$0	\$267	UM-H	VNX HARDWARE
FLVX2S6F-200U	VNX 200G FCACHE FLASH UPG-25X2.5 DPE/DAE	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$0	\$267	UM-H	VNX HARDWARE
FLVXDS6F-100	VNX 100G FCACHE FLASH-60X3.5IN DRV DAE	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$0	\$141	UM-H	VNX HARDWARE
FLVXDS6F-100N	VNX 100G FAST CACHE FLASH-60X3.5 DAE N	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$0	\$141	UM-H	VNX HARDWARE
FLVXDS6F100NU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$0	\$142	UM-H	VNX HARDWARE
FLVXDS6F-100U	VNX 100G FAST CACHE FLASH UPG-60X3.5 DAE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$0	\$142	UM-H	VNX HARDWARE
FLVXDS6F-200	VNX 200G FAST CACHE FLASH-60X3.5 DAE	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$0	\$269	UM-H	VNX HARDWARE
FLVXDS6F-200N	VNX 200G FAST CACHE FLASH-60X3.5 DAE N	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$0	\$269	UM-H	VNX HARDWARE
FLVXDS6F200NU	VNX200G FASTCACHE FLASH-60X3.5 DAE UPG N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$0	\$269	UM-H	VNX HARDWARE
FLVXDS6F-200U	VNX 200G FAST CACHE FLASH UPG-60X3.5 DAE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$0	\$269	UM-H	VNX HARDWARE
FLVXVS6F-100N	VNX 100GB FAST CACHE-15X3.5 DPE/DAE NEBS	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$0	\$141	UM-H	VNX HARDWARE
FLVXVS6F100NU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$0	\$142	UM-H	VNX HARDWARE
FLVXVS6F-100U	VNX 100G FCACHE FLH UPG-15X3.5IN DPE/DAE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$0	\$142	UM-H	VNX HARDWARE
FLVXVS6F-200N	VNX 200G FAST CACHE -15X3.5 DPE/DAE N	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$0	\$269	UM-H	VNX HARDWARE
FLVXVS6F200NU	VNX 200G FAST CACHE 15X3.5 DPE/DAE UPG N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$0	\$269	UM-H	VNX HARDWARE
FLVXVS6F-200U	VNX 200G FCACHE FLH UPG-15X3.5IN DPE/DAE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$0	\$269	UM-H	VNX HARDWARE
FRAME-T25DAE	TELCO RAIL KIT FOR 2U 25 DRIVE DAE	\$237	26%	\$175	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
FRAME-T25DAES	TELCO RAIL KIT FOR 25 DRIVE 2U DAE	\$136	10%	\$122	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
FRAME-T-CSS	TELCO RAIL KIT FOR VNX CONTROL STATION	\$625	10%	\$563	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
FRAME-T-CSV	TELCO RAIL KIT FOR THE VNX CS	\$1,087	26%	\$804	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
FRAME-T-PDAES	TELCO RAIL KIT FOR THE 3U DAE	\$136	10%	\$122	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
FRAME-T-PDAEV	TELCO RAIL KIT FOR THE 3U DAE	\$237	26%	\$175	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
FV32S6F100NTU	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	\$3,155	10%	\$2,840	\$280	\$196	\$0	\$0	\$70	UE	VNX HARDWARE
FV32S6F-100TU	VNX51/53 100G FCF 25X2.5 DPE/DAE UG	\$3,155	10%	\$2,840	\$280	\$196	\$0	\$0	\$70	UE	VNX HARDWARE
FV32S6F200NTU	VNX51/53 200G FCF 25X2.5 DPE/DAE NU	\$5,970	10%	\$5,373	\$531	\$370	\$0	\$0	\$132	UE	VNX HARDWARE
FV32S6F-200TU	VNX51/53 200G FCF 25X2.5 DPE/DAE UG	\$5,970	10%	\$5,373	\$531	\$370	\$0	\$0	\$132	UE	VNX HARDWARE
FV3VS6F100NTU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$3,165	10%	\$2,849	\$281	\$196	\$0	\$0	\$70	UE	VNX HARDWARE
FV3VS6F-100TU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE UG	\$3,165	10%	\$2,849	\$281	\$196	\$0	\$0	\$70	UE	VNX HARDWARE
FV3VS6F200NTU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	\$6,000	10%	\$5,400	\$533	\$372	\$0	\$0	\$133	UE	VNX HARDWARE
FV3VS6F-200TU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE UG	\$6,000	10%	\$5,400	\$533	\$372	\$0	\$0	\$133	UE	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Net Price					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
FXV2S6F100NTU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$0	\$141	UM-H	VNX HARDWARE
FXV2S6F-100TU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$0	\$141	UM-H	VNX HARDWARE
FXV2S6F200NTU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$0	\$267	UM-H	VNX HARDWARE
FXV2S6F-200TU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$0	\$267	UM-H	VNX HARDWARE
FXVDS6F100NTU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$0	\$142	UM-H	VNX HARDWARE
FXVDS6F-100TU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE U	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$0	\$142	UM-H	VNX HARDWARE
FXVDS6F200NTU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$0	\$269	UM-H	VNX HARDWARE
FXVDS6F-200TU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE U	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$0	\$269	UM-H	VNX HARDWARE
FXVXS6F100NTU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$0	\$142	UM-H	VNX HARDWARE
FXVXS6F-100TU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UG	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$0	\$142	UM-H	VNX HARDWARE
FXVXS6F200NTU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UPG N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$0	\$269	UM-H	VNX HARDWARE
FXVXS6F-200TU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UG	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$0	\$269	UM-H	VNX HARDWARE
MSASHD-MSAS10	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES	\$3,261	26%	\$2,413	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
MSASHD-MSAS2	ONE PR OF 2M MINI-SAS HD - MINI-SAS CBL	\$652	26%	\$482	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
MSASHD-MSAS5	ONE PR OF 5M MINI-SAS HD - MINI SAS CBL	\$1,630	26%	\$1,206	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
MSASHD-MSAS8	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES	\$3,260	26%	\$2,412	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
MSAS-MSAS-10	One pr of Mini-SAS-Mini-SAS 10M cables	\$1,250	26%	\$925	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
MSAS-MSAS-2M	One pr of Mini-SAS - Mini-SAS 2M cables	\$435	26%	\$322	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
MSAS-MSAS-5M	One pr of Mini-SAS - Mini-SAS 5M cables	\$1,087	26%	\$804	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
N3-2S10-300	NEBS 2.5IN 300G 10K SAS DISK DRV	\$485	10%	\$437	\$58	\$41	\$0	\$0	\$15	UE	VNX HARDWARE
N3-2S10-300TU	VNX51/53 300G10K DRV-25X2.5IN DPE/DAE N	\$655	10%	\$590	\$58	\$41	\$0	\$0	\$15	UE	VNX HARDWARE
N3-2S10-300U	VNX51/53 300G10K DRV-25X2.5IN DPE/DAE N	\$655	10%	\$590	\$58	\$41	\$0	\$0	\$15	UE	VNX HARDWARE
N3-2S10-600	NEBS 2.5IN 600G 10K SAS DISK DRV	\$705	10%	\$635	\$85	\$59	\$0	\$0	\$21	UE	VNX HARDWARE
N3-2S10-600TU	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$955	10%	\$860	\$85	\$59	\$0	\$0	\$21	UE	VNX HARDWARE
N3-2S10-600U	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$955	10%	\$860	\$85	\$59	\$0	\$0	\$21	UE	VNX HARDWARE
N3-2S10-900	NEBS 2.5IN 900G 10K SAS DISK DRV	\$990	10%	\$891	\$119	\$83	\$0	\$0	\$30	UE	VNX HARDWARE
N3-2S10-900TU	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	\$1,340	10%	\$1,206	\$119	\$83	\$0	\$0	\$30	UE	VNX HARDWARE
N3-2S10-900U	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	\$1,340	10%	\$1,206	\$119	\$83	\$0	\$0	\$30	UE	VNX HARDWARE
N3-2S6F-100	NEBS 2.5IN 100GB FLSH SAS DRV	\$2,335	10%	\$2,102	\$280	\$196	\$0	\$0	\$70	UE	VNX HARDWARE
N3-2S6F-100TU	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	\$3,155	10%	\$2,840	\$280	\$196	\$0	\$0	\$70	UE	VNX HARDWARE
N3-2S6F-100U	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	\$3,155	10%	\$2,840	\$280	\$196	\$0	\$0	\$70	UE	VNX HARDWARE
N3-2S6F-200	NEBS 2.5IN 200GB FLSH SAS DRV	\$4,420	10%	\$3,978	\$530	\$371	\$0	\$0	\$133	UE	VNX HARDWARE
N3-2S6F-200TU	VNX51/53 200GFLSHDRV-25X2.5IN DAE/DPE N	\$5,970	10%	\$5,373	\$531	\$370	\$0	\$0	\$132	UE	VNX HARDWARE
N3-2S6F-200U	VNX51/53 200G 6GSASFLASHDRV-25X2.5IN DAE	\$5,970	10%	\$5,373	\$531	\$370	\$0	\$0	\$132	UE	VNX HARDWARE
N3-VS07-020	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$735	10%	\$662	\$88	\$62	\$0	\$0	\$22	UE	VNX HARDWARE
N3-VS07-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$990	10%	\$891	\$88	\$61	\$0	\$0	\$22	UE	VNX HARDWARE
N3-VS07-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,045	10%	\$941	\$125	\$88	\$0	\$0	\$31	UE	VNX HARDWARE
N3-VS07-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,410	10%	\$1,269	\$125	\$87	\$0	\$0	\$31	UE	VNX HARDWARE
N3-VS07-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,275	10%	\$1,148	\$153	\$107	\$0	\$0	\$38	UE	VNX HARDWARE
N3-VS07-040TU	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,720	10%	\$1,548	\$153	\$107	\$0	\$0	\$38	UE	VNX HARDWARE
N3-VS07-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,720	10%	\$1,548	\$153	\$107	\$0	\$0	\$38	UE	VNX HARDWARE
N3-VS10-300	3.5 IN 300G 10K DISK DRIVE - NEBS	\$515	10%	\$464	\$62	\$43	\$0	\$0	\$15	UE	VNX HARDWARE
N3-VS10-300TU	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$695	10%	\$626	\$62	\$43	\$0	\$0	\$15	UE	VNX HARDWARE
N3-VS10-300U	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$695	10%	\$626	\$62	\$43	\$0	\$0	\$15	UE	VNX HARDWARE
N3-VS10-600	NEBS 3.5IN 600G 10K SAS DISK DRV	\$705	10%	\$635	\$85	\$59	\$0	\$0	\$21	UE	VNX HARDWARE
N3-VS10-600TU	VNX33/35 600G10K 15X3.5IN DPE/DAE NEBS U	\$955	10%	\$860	\$85	\$59	\$0	\$0	\$21	UE	VNX HARDWARE
N3-VS10-600U	VNX33/35 600G10K 6G15X3.5IN DPE/DAE N	\$955	10%	\$860	\$85	\$59	\$0	\$0	\$21	UE	VNX HARDWARE
N3-VS10-900	NEBS 3.5IN 900G 10K SAS DISK DRV	\$1,050	10%	\$945	\$126	\$88	\$0	\$0	\$32	UE	VNX HARDWARE
N3-VS10-900TU	VNX33/35 900G10K 15X3.5IN DPE/DAE NEBS U	\$1,420	10%	\$1,278	\$126	\$88	\$0	\$0	\$31	UE	VNX HARDWARE
N3-VS10-900U	VNX33/35 900G10K 6G15X3.5IN DPE/DAE N	\$1,420	10%	\$1,278	\$126	\$88	\$0	\$0	\$31	UE	VNX HARDWARE
N3-VS15-300	300GB 15K 520BPS 6GB SAS DISK DRIVE	\$660	10%	\$594	\$79	\$55	\$0	\$0	\$20	UE	VNX HARDWARE
N3-VS15-300TU	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	\$890	10%	\$801	\$79	\$55	\$0	\$0	\$20	UE	VNX HARDWARE
N3-VS15-300U	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	\$890	10%	\$801	\$79	\$55	\$0	\$0	\$20	UE	VNX HARDWARE
N3-VS15-600	600GB 15K 520BPS 6GB SAS DISK DRIVE	\$1,040	10%	\$936	\$125	\$87	\$0	\$0	\$31	UE	VNX HARDWARE
N3-VS15-600TU	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	\$1,415	10%	\$1,274	\$126	\$88	\$0	\$0	\$31	UE	VNX HARDWARE
N3-VS15-600U	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	\$1,415	10%	\$1,274	\$126	\$88	\$0	\$0	\$31	UE	VNX HARDWARE
N3-VS6F-100	NEBS 3.5 IN 100GB FLASH DRIVE NEBS	\$2,345	10%	\$2,111	\$281	\$197	\$0	\$0	\$70	UE	VNX HARDWARE
N3-VS6F-100TU	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	\$3,165	10%	\$2,849	\$281	\$196	\$0	\$0	\$70	UE	VNX HARDWARE
N3-VS6F-100U	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	\$3,165	10%	\$2,849	\$281	\$196	\$0	\$0	\$70	UE	VNX HARDWARE
N3-VS6F-200	NEBS 3.5 IN 200 GB FLASH DRIVE NEBS	\$4,445	10%	\$4,001	\$533	\$373	\$0	\$0	\$133	UE	VNX HARDWARE
N3-VS6F-200TU	VNX33/51/53 200GFLSH-15X3.5IN DPE/DAE N	\$6,000	10%	\$5,400	\$533	\$372	\$0	\$0	\$133	UE	VNX HARDWARE
N3-VS6F-200U	200GB 3.5IN SAS SSD VNX51/53-NEBS-UPG	\$6,000	10%	\$5,400	\$533	\$372	\$0	\$0	\$133	UE	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
NB-2510-300	NEBS 2.5 IN 300G 10K 6GB SAS DSK DRV	\$705	26%	\$522	\$106	\$78	\$0	\$0	\$28	UM-H	VNX HARDWARE
NB-2510-300TU	DISK 300GB 15K SAS SGT NEBS UPG	\$970	26%	\$718	\$108	\$79	\$0	\$0	\$29	UM-H	VNX HARDWARE
NB-2510-300U	VNX 300G 10K UPG DRV-25X2.5DRV DPE/DAE N	\$955	26%	\$707	\$106	\$77	\$0	\$0	\$28	UM-H	VNX HARDWARE
NB-2510-600	NEBS 2.5 IN 600G 10K 6GB SAS DSK DRV	\$1,135	26%	\$840	\$170	\$125	\$0	\$0	\$45	UM-H	VNX HARDWARE
NB-2510-600TU	VNX 600GB 10K DRV-25X2.5 DPE/DAE NEBS UG	\$1,500	26%	\$1,110	\$167	\$122	\$0	\$0	\$44	UM-H	VNX HARDWARE
NB-2510-600U	VNX 600G 10K UPG DRV-25X2.5 DPE/DAE N	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$0	\$45	UM-H	VNX HARDWARE
NB-2510-900	NEBS 2.5 IN 900G 10K 6GB SAS DSK DRV	\$1,595	26%	\$1,180	\$239	\$175	\$0	\$0	\$64	UM-H	VNX HARDWARE
NB-2510-900TU	VNX 900GG 10K DRV-25X2.5 DPE/DAE NEBS UG	\$2,155	26%	\$1,595	\$239	\$175	\$0	\$0	\$64	UM-H	VNX HARDWARE
NB-2510-900U	VNX 900G 10K UPG DRV-25X2.5 DPE/DAE N	\$2,155	26%	\$1,595	\$239	\$175	\$0	\$0	\$64	UM-H	VNX HARDWARE
NB-256F-100	NEBS 2.5 IN 100GB FLASH 6GB SAS DRIVE	\$3,515	26%	\$2,601	\$527	\$387	\$0	\$0	\$141	UM-H	VNX HARDWARE
NB-256F-100TU	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$0	\$141	UM-H	VNX HARDWARE
NB-256F-100U	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$0	\$141	UM-H	VNX HARDWARE
NB-256F-200	NEBS 2.5 IN 200GB FLASH 6GB SAS DRIVE	\$6,675	26%	\$4,940	\$1,001	\$734	\$0	\$0	\$267	UM-H	VNX HARDWARE
NB-256F-200TU	2.5IN 200GB FLASH UPG DRIVE - NEBS	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$0	\$267	UM-H	VNX HARDWARE
NB-256F-200U	VNX 200G FLASH UPG DRV-25X2.5 DPE/DAE N	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$0	\$267	UM-H	VNX HARDWARE
NB-DS10-600	VNX 600G 10K SAS DRV 3.5X60 DRV DAE NEBS	\$1,230	26%	\$910	\$185	\$135	\$0	\$0	\$49	UM-H	VNX HARDWARE
NB-DS10-600TU	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE N	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$0	\$49	UM-H	VNX HARDWARE
NB-DS10-600U	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE N	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$0	\$49	UM-H	VNX HARDWARE
NB-DS10-900	VNX 900G 10K SAS DRV 3.5X60 DRV DAE NEBS	\$1,745	26%	\$1,291	\$262	\$192	\$0	\$0	\$70	UM-H	VNX HARDWARE
NB-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$0	\$70	UM-H	VNX HARDWARE
NB-DS10-900U	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$0	\$70	UM-H	VNX HARDWARE
NB-DS6F-100	VNX 100G SAS FLASH 3.5X60 DRV DAE NEBS	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$0	\$141	UM-H	VNX HARDWARE
NB-DS6F-100TU	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$0	\$142	UM-H	VNX HARDWARE
NB-DS6F-100U	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$0	\$142	UM-H	VNX HARDWARE
NB-DS6F-200	VNX 200GB 520BPS FLASH 3.5INX60 DRV	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$0	\$269	UM-H	VNX HARDWARE
NB-DS6F-200TU	VNX 200G FLASH UPG-60X3.5IN DRV DAE N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$0	\$269	UM-H	VNX HARDWARE
NB-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRIVE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$0	\$269	UM-H	VNX HARDWARE
NB-V507-020	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,245	26%	\$921	\$187	\$137	\$0	\$0	\$50	UM-H	VNX HARDWARE
NB-V507-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$0	\$50	UM-H	VNX HARDWARE
NB-V507-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,805	26%	\$1,336	\$271	\$199	\$0	\$0	\$72	UM-H	VNX HARDWARE
NB-V507-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$2,435	26%	\$1,802	\$271	\$197	\$0	\$0	\$72	UM-H	VNX HARDWARE
NB-V507-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$2,245	26%	\$1,661	\$337	\$247	\$0	\$0	\$90	UM-H	VNX HARDWARE
NB-V507-040TU	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$0	\$90	UM-H	VNX HARDWARE
NB-V507-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$0	\$90	UM-H	VNX HARDWARE
NB-V510-300	NEBS 3.5 IN 300GB 10K 520BPS 6GB SAS	\$770	26%	\$570	\$116	\$85	\$0	\$0	\$31	UM-H	VNX HARDWARE
NB-V510-300TU	VNX 300G 10K UPG DRV-15X3.5IN DPE/DAE N	\$1,040	26%	\$770	\$116	\$84	\$0	\$0	\$31	UM-H	VNX HARDWARE
NB-V510-300U	VNX 300G 10K UPG DRV-15X3.5IN DPE/DAE N	\$1,040	26%	\$770	\$116	\$84	\$0	\$0	\$31	UM-H	VNX HARDWARE
NB-V510-600	NEBS 3.5 IN 600GB 10K 520BPS 6GB SAS	\$1,205	26%	\$892	\$181	\$133	\$0	\$0	\$48	UM-H	VNX HARDWARE
NB-V510-600TU	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$0	\$49	UM-H	VNX HARDWARE
NB-V510-600U	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$0	\$49	UM-H	VNX HARDWARE
NB-V510-900	NEBS 3.5 IN 900GB 10K 520BPS 6GB SAS	\$1,710	26%	\$1,265	\$257	\$188	\$0	\$0	\$68	UM-H	VNX HARDWARE
NB-V510-900TU	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$0	\$70	UM-H	VNX HARDWARE
NB-V510-900U	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$0	\$70	UM-H	VNX HARDWARE
NB-V515-300	NEBS 3.5 IN 300GB 15K 520BPS 6GB SAS	\$1,015	26%	\$751	\$152	\$112	\$0	\$0	\$41	UM-H	VNX HARDWARE
NB-V515-300TU	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	\$1,370	26%	\$1,014	\$152	\$111	\$0	\$0	\$41	UM-H	VNX HARDWARE
NB-V515-300U	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	\$1,370	26%	\$1,014	\$152	\$111	\$0	\$0	\$41	UM-H	VNX HARDWARE
NB-V515-600	NEBS 3.5 IN 600GB 15K 520BPS 6GB SAS	\$1,615	26%	\$1,195	\$242	\$178	\$0	\$0	\$65	UM-H	VNX HARDWARE
NB-V515-600TU	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	\$2,180	26%	\$1,613	\$242	\$177	\$0	\$0	\$65	UM-H	VNX HARDWARE
NB-V515-600U	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	\$2,180	26%	\$1,613	\$242	\$177	\$0	\$0	\$65	UM-H	VNX HARDWARE
NB-V56F-100	NEBS 3.5 IN 100GB FLASH DRV 6GB SAS	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$0	\$141	UM-H	VNX HARDWARE
NB-V56F-100TU	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$0	\$142	UM-H	VNX HARDWARE
NB-V56F-100U	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$0	\$142	UM-H	VNX HARDWARE
NB-V56F-200	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$0	\$269	UM-H	VNX HARDWARE
NB-V56F-200TU	VNX 200G UPG FLASH-15X3.5IN DPE/DAE N	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$0	\$269	UM-H	VNX HARDWARE
NB-V56F-200U	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS-UP	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$0	\$269	UM-H	VNX HARDWARE
ONXB54DP25F	OEM VNX854 DPE, 25X2.5" DR- BLOCK FIELD	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$0	\$248	UM	VNX HARDWARE
ONXB54DP25M	OEM VNX854 DPE, 25X2.5" DR- MINI RACK	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$0	\$248	UM	VNX HARDWARE
ONXB56DP25F	OEM VNX856 DPE 25X2.5" DR- FIELD INST	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$0	\$410	UM	VNX HARDWARE
ONXB56DP25M	OEM VNX856 DPE 25X2.5" DR- MINI RACK	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$0	\$410	UM	VNX HARDWARE
ONXB58DP25	OEM VNX858 DPE 25X2.5" DR- EMC RACK	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$0	\$694	UM	VNX HARDWARE
ONXB58DP25F	OEM VNX858 DPE 25X2.5" DR- FIELD INST	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$0	\$694	UM	VNX HARDWARE
ONXB6GSDAE15	VNXB 15X3.5" GG SAS EXP DAE-EMC RACK	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$0	\$105	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
ONXB6GSDAE15F	VNXB 15X3.5" 6G SAS EXP DAE-FIELD INST	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$0	\$105	UM	VNX HARDWARE
ONXB6GSDAE25	VNXB 25X2.5" 6G SAS EXP DAE-EMC RACK	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$0	\$148	UM	VNX HARDWARE
ONXB6GSDAE25F	VNXB 25X2.5" 6G SAS EXP DAE-FIELD INST	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$0	\$148	UM	VNX HARDWARE
ONXB6GSDAE25P	VNXB 25X2.5" 6G SAS PRI DAE-EMC RACK	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$0	\$148	UM	VNX HARDWARE
ONXB6GSDAE25W	VNXB 25X2.5" 6G SAS PRI DAE-FIELD INST	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$0	\$148	UM	VNX HARDWARE
ONXBSC2	VNXB 2ND CONTROL STATION-EMC RACK	\$1,935	26%	\$1,432	\$290	\$213	\$0	\$0	\$58	UM	VNX HARDWARE
ONXBSC2M	VNXB 2ND CONTROL ST FIELD MINI-RACK	\$1,935	26%	\$1,432	\$290	\$213	\$0	\$0	\$58	UM	VNX HARDWARE
ONXBSC2U	VNXB 2ND CTR STAT-FIELD UPGRADE	\$2,612	26%	\$1,933	\$392	\$287	\$0	\$0	\$78	UM	VNX HARDWARE
PW40U60-RSS	RACK-40U-60 PWR CORD R&S	\$880	10%	\$792	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
PW40U60-RSV	CAB QUAD POWER CORD US R&S CONNECTOR	\$1,530	26%	\$1,132	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
PW40U60-USS	RACK-40U-60 PWR CORD US	\$460	10%	\$414	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
PW40U-60-USV	CAB QUAD POWER CORD US TWISTLOCK	\$800	26%	\$592	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SAS-FLEX-2M	QTY 2 MSAS TO MSAS 2M FLEX CBLS	\$955	26%	\$707	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SAS-FLEX-3M	QTY 2 MSAS TO MSAS 3M FLEX CBLS	\$1,432	26%	\$1,060	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SAS-FLEX-5M	QTY 2 MSAS TO MSAS 5M FLEX CBLS	\$2,386	26%	\$1,766	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SAS-FLEX-8M	QTY 2 MSAS TO MSAS 8M FLEX CBLS	\$3,818	26%	\$2,825	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SASHD-FLEX-2M	QTY 2 MSAS TO MSASHD 2M FLEX CBLS	\$1,286	26%	\$952	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SASHD-FLEX-3M	QTY 2 MSAS TO MSASHD 3M FLEX CBLS	\$1,928	26%	\$1,427	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SASHD-FLEX-5M	QTY 2 MSAS TO MSASHD 5M FLEX CBLS	\$3,214	26%	\$2,378	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SASHD-FLEX-8M	QTY 2 MSAS TO MSASHD 8M FLEX CBLS	\$5,143	26%	\$3,806	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SFPTWNACT-1MS	QTY 2 SFP+ TO SFP+1M ACTIVE 8G/10G CABLE	\$300	10%	\$270	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
SFPTWNACT-3MS	QTY 2 SFP+ TO SFP+3M ACTIVE 8G/10G CABLE	\$360	10%	\$324	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
SFPTWNACT-5MS	QTY 2 SFP+ TO SFP+ 5M ACTIVE 10G CABLE	\$440	10%	\$396	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
SPE-TELCO-2US	TELCO RAIL KIT FOR THE 2U AC SPE	\$300	10%	\$270	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
SPE-TELCO-2UV	TELCO RAIL KIT FOR THE 2U AC SPE	\$522	26%	\$386	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
SPST-2GBS	TELCO RAIL KIT FOR THE 1U SPS	\$300	10%	\$270	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
SPST-2GBV	TELCO RAIL KIT FOR THE 1U SPS	\$522	26%	\$386	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
V2-DAE-N-25-A	25 x 2.5 IN 2U DAE FIELD INSTALL	\$3,343	10%	\$3,009	\$334	\$234	\$0	\$0	\$100	UE	VNX HARDWARE
V2-DAE-N-25-D	2U DAE;25X2.5IN;DC POWER CUSTOMER INSTAL	\$3,510	10%	\$3,159	\$351	\$246	\$0	\$0	\$105	UE	VNX HARDWARE
V2-DAE-R-25-A	25X2.5 IN 2U DAE FACTORY INSTALL	\$3,343	10%	\$3,009	\$334	\$234	\$0	\$0	\$100	UE	VNX HARDWARE
V31-DAE-N-15	3U DAE WITH 15X3.5 INCH DRIVE SLOTS	\$2,360	10%	\$2,124	\$236	\$165	\$0	\$0	\$71	UE	VNX HARDWARE
V31-DAE-N-15D	3U DAE 15X3.5IN DC POWER;CUSTOMER INSTAL	\$2,478	10%	\$2,230	\$248	\$173	\$0	\$0	\$74	UE	VNX HARDWARE
V31-DAE-R-15	DAE WITH 15X3.5 IN DRV SLOTS WITH RCK	\$2,360	10%	\$2,124	\$236	\$165	\$0	\$0	\$71	UE	VNX HARDWARE
V3-2S10-300	2.5 IN 300GB 10K 6GB SAS DISK DRIVE	\$410	10%	\$369	\$49	\$34	\$0	\$0	\$12	UE	VNX HARDWARE
V3-2S10-300TU	VNX51/53 300GB 10KSAS DRV25X2.5 DPEDAE	\$655	10%	\$590	\$58	\$41	\$0	\$0	\$15	UE	VNX HARDWARE
V3-2S10-300U	VNX51/53 300GB 10KSAS DRV25X2.5 DPEDAE	\$555	10%	\$500	\$49	\$34	\$0	\$0	\$12	UE	VNX HARDWARE
V3-2S10-600	2.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$600	10%	\$540	\$72	\$50	\$0	\$0	\$18	UE	VNX HARDWARE
V3-2S10-600TU	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	\$955	10%	\$860	\$85	\$59	\$0	\$0	\$21	UE	VNX HARDWARE
V3-2S10-600U	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	\$810	10%	\$729	\$72	\$50	\$0	\$0	\$18	UE	VNX HARDWARE
V3-2S10-900	2.5 IN 900GB 10K 6GB SAS DISK DRIVE	\$820	10%	\$738	\$98	\$69	\$0	\$0	\$25	UE	VNX HARDWARE
V3-2S10-900TU	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	\$1,290	10%	\$1,161	\$115	\$80	\$0	\$0	\$29	UE	VNX HARDWARE
V3-2S10-900U	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	\$1,095	10%	\$986	\$97	\$68	\$0	\$0	\$24	UE	VNX HARDWARE
V3-2S6F-100	2.5 IN 100GB 6GB SAS FLASH DRIVE	\$1,985	10%	\$1,787	\$238	\$167	\$0	\$0	\$60	UE	VNX HARDWARE
V3-2S6F-100TU	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	\$3,155	10%	\$2,840	\$280	\$196	\$0	\$0	\$70	UE	VNX HARDWARE
V3-2S6F-100U	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	\$2,680	10%	\$2,412	\$238	\$166	\$0	\$0	\$59	UE	VNX HARDWARE
V3-2S6F-200	2.5 IN 200GB 6GB SAS FLASH DRIVE	\$3,755	10%	\$3,380	\$451	\$315	\$0	\$0	\$113	UE	VNX HARDWARE
V3-2S6F-200TU	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	\$5,970	10%	\$5,373	\$531	\$370	\$0	\$0	\$132	UE	VNX HARDWARE
V3-2S6F-200U	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	\$5,075	10%	\$4,568	\$451	\$315	\$0	\$0	\$113	UE	VNX HARDWARE
V3-VS07-010	1TB 7200RPM 6GB SAS DISK DRIVE	\$400	10%	\$360	\$48	\$34	\$0	\$0	\$12	UE	VNX HARDWARE
V3-VS07-010TU	VNX 33/51/53 1T DRV-15X3.5IN DPE/DAE U	\$640	10%	\$576	\$57	\$40	\$0	\$0	\$14	UE	VNX HARDWARE
V3-VS07-010U	VNX 51/53 1T DRV-15X3.5IN DPE/DAE U	\$545	10%	\$491	\$48	\$34	\$0	\$0	\$12	UE	VNX HARDWARE
V3-VS07-020	2TB 7200RPM 6GB SAS DISK DRIVE	\$625	10%	\$563	\$75	\$53	\$0	\$0	\$19	UE	VNX HARDWARE
V3-VS07-020TU	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	\$990	10%	\$891	\$88	\$61	\$0	\$0	\$22	UE	VNX HARDWARE
V3-VS07-020U	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	\$840	10%	\$756	\$75	\$52	\$0	\$0	\$19	UE	VNX HARDWARE
V3-VS07-030	3.5 IN 3TB 7.2K 6GB SAS DISK DRIVE	\$890	10%	\$801	\$107	\$75	\$0	\$0	\$27	UE	VNX HARDWARE
V3-VS07-030TU	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,410	10%	\$1,269	\$125	\$87	\$0	\$0	\$31	UE	VNX HARDWARE
V3-VS07-030U	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,200	10%	\$1,080	\$107	\$74	\$0	\$0	\$27	UE	VNX HARDWARE
V3-VS07-040	3.5 IN 4TB 7.2K 6GB SAS DISK DRIVE	\$1,085	10%	\$977	\$130	\$91	\$0	\$0	\$33	UE	VNX HARDWARE
V3-VS07-040TU	VNX 4TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,670	10%	\$1,503	\$148	\$104	\$0	\$0	\$37	UE	VNX HARDWARE
V3-VS07-040U	VNX51/53 4TB NL SAS DRV DPE/DAE UPGRADE	\$1,420	10%	\$1,278	\$126	\$88	\$0	\$0	\$31	UE	VNX HARDWARE
V3-VS10-300	3.5 IN 300GB 10K 6GB SAS DISK DRIVE	\$440	10%	\$396	\$53	\$37	\$0	\$0	\$13	UE	VNX HARDWARE
V3-VS10-300TU	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	\$695	10%	\$626	\$62	\$43	\$0	\$0	\$15	UE	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing			EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
V3-VS10-300U	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	\$590	10%	\$531	\$52	\$37	\$0	\$0	\$13	UE	VNX HARDWARE	
V3-VS10-600	3.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$600	10%	\$540	\$72	\$50	\$0	\$0	\$18	UE	VNX HARDWARE	
V3-VS10-600TU	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDA	\$955	10%	\$860	\$85	\$59	\$0	\$0	\$21	UE	VNX HARDWARE	
V3-VS10-600U	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDA	\$810	10%	\$729	\$72	\$50	\$0	\$0	\$18	UE	VNX HARDWARE	
V3-VS10-900	3.5 IN 900GB 10K SAS DISK DRIVE	\$820	10%	\$738	\$98	\$69	\$0	\$0	\$25	UE	VNX HARDWARE	
V3-VS10-900TU	VNX 33/35 900G10KDRV-15X3.5IN DPE/DAE U	\$1,420	10%	\$1,278	\$126	\$88	\$0	\$0	\$31	UE	VNX HARDWARE	
V3-VS10-900U	VNX 51/53 900G10KDRV-15X3.5IN DPE/DAE U	\$1,205	10%	\$1,085	\$107	\$75	\$0	\$0	\$27	UE	VNX HARDWARE	
V3-VS15-300	300GB 15K SAS DISK DRIVE	\$560	10%	\$504	\$67	\$47	\$0	\$0	\$17	UE	VNX HARDWARE	
V3-VS15-300TU	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDA	\$890	10%	\$801	\$79	\$55	\$0	\$0	\$20	UE	VNX HARDWARE	
V3-VS15-300U	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDA	\$755	10%	\$680	\$67	\$47	\$0	\$0	\$17	UE	VNX HARDWARE	
V3-VS15-600	600GB 15K SAS DISK DRIVE	\$885	10%	\$797	\$106	\$74	\$0	\$0	\$27	UE	VNX HARDWARE	
V3-VS15-600TU	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDA	\$1,415	10%	\$1,274	\$126	\$88	\$0	\$0	\$31	UE	VNX HARDWARE	
V3-VS15-600U	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDA	\$1,205	10%	\$1,085	\$107	\$75	\$0	\$0	\$27	UE	VNX HARDWARE	
V3-VS6F-100	100GB FLASH DRIVE	\$1,995	10%	\$1,796	\$239	\$168	\$0	\$0	\$60	UE	VNX HARDWARE	
V3-VS6F-100TU	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDA	\$3,165	10%	\$2,849	\$281	\$196	\$0	\$0	\$70	UE	VNX HARDWARE	
V3-VS6F-100U	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDA	\$2,690	10%	\$2,421	\$239	\$167	\$0	\$0	\$60	UE	VNX HARDWARE	
V3-VS6F-200	3.5IN 200GB 6GB SAS 520BPS FLASH DRIVE	\$3,780	10%	\$3,402	\$454	\$318	\$0	\$0	\$113	UE	VNX HARDWARE	
V3-VS6F-200TU	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDA	\$6,000	10%	\$5,400	\$533	\$372	\$0	\$0	\$133	UE	VNX HARDWARE	
V3-VS6F-200U	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDA	\$5,100	10%	\$4,590	\$453	\$316	\$0	\$0	\$113	UE	VNX HARDWARE	
V4-2S07-010	VNX 1TB NL SAS 25X2.5 DPE/DAE	\$895	26%	\$662	\$107	\$75	\$0	\$0	\$27	UM	VNX HARDWARE	
V4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	\$1,205	26%	\$892	\$107	\$75	\$0	\$0	\$27	UM	VNX HARDWARE	
V4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE	\$1,435	26%	\$1,062	\$172	\$121	\$0	\$0	\$43	UM	VNX HARDWARE	
V4-2S10-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	\$1,945	26%	\$1,439	\$173	\$121	\$0	\$0	\$43	UM	VNX HARDWARE	
V4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE	\$860	26%	\$636	\$103	\$72	\$0	\$0	\$26	UM	VNX HARDWARE	
V4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,165	26%	\$862	\$104	\$72	\$0	\$0	\$26	UM	VNX HARDWARE	
V4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE	\$1,135	26%	\$840	\$136	\$95	\$0	\$0	\$34	UM	VNX HARDWARE	
V4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,530	26%	\$1,132	\$136	\$95	\$0	\$0	\$34	UM	VNX HARDWARE	
V4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE	\$1,245	26%	\$921	\$149	\$105	\$0	\$0	\$37	UM	VNX HARDWARE	
V4-2S15-300U	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,680	26%	\$1,243	\$149	\$104	\$0	\$0	\$37	UM	VNX HARDWARE	
V4-2S15-600	VNX2 600GB 15K SAS 25X2.5 DPE/DAE	\$1,395	26%	\$1,032	\$167	\$117	\$0	\$0	\$42	UM	VNX HARDWARE	
V4-2S15-600TU	VNX2 600GB 15K SAS 25X2.5 TAA UPG	\$1,885	26%	\$1,395	\$168	\$117	\$0	\$0	\$42	UM	VNX HARDWARE	
V4-2S15-600U	VNX2 600GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,885	26%	\$1,395	\$168	\$117	\$0	\$0	\$42	UM	VNX HARDWARE	
V4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE	\$2,435	26%	\$1,802	\$292	\$205	\$0	\$0	\$73	UM	VNX HARDWARE	
V4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE UPG	\$3,290	26%	\$2,435	\$292	\$204	\$0	\$0	\$73	UM	VNX HARDWARE	
V4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE	\$3,845	26%	\$2,845	\$461	\$323	\$0	\$0	\$115	UM	VNX HARDWARE	
V4-2S6F-200U	VNX 200GB SSD 25X2.5 DPE/DAE UPG	\$5,190	26%	\$3,841	\$461	\$322	\$0	\$0	\$115	UM	VNX HARDWARE	
V4-2S6FX1.6TB-10	Flash Power Pack VNX2 1.6TB 10X2.5	\$135,950	26%	\$100,603	\$16,314	\$11,420	\$0	\$0	\$4,079	UM	VNX HARDWARE	
V4-2S6FX1.6TBU-10	Flash Power Pack VNX2 1.6TB 10X2.5 UPG	\$163,100	26%	\$120,694	\$14,500	\$10,112	\$0	\$0	\$3,615	UM	VNX HARDWARE	
V4-2S6FX-100	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE	\$1,855	26%	\$1,373	\$223	\$156	\$0	\$0	\$56	UM	VNX HARDWARE	
V4-2S6FX-100U	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$2,225	26%	\$1,647	\$198	\$138	\$0	\$0	\$49	UM	VNX HARDWARE	
V4-2S6FX-1600	VNX 1600GB MLC SSD 25X2.5 DAE	\$12,235	26%	\$9,054	\$1,468	\$1,028	\$0	\$0	\$367	UM	VNX HARDWARE	
V4-2S6FX-1600TU	VNX 1600GB MLC SSD 25X2.5 DAE U/G	\$14,680	26%	\$10,863	\$1,305	\$910	\$0	\$0	\$325	UM	VNX HARDWARE	
V4-2S6FX-1600U	VNX 1600GB MLC SSD 25X2.5 DAE U/G	\$14,680	26%	\$10,863	\$1,305	\$910	\$0	\$0	\$325	UM	VNX HARDWARE	
V4-2S6FX-200	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE	\$2,130	26%	\$1,576	\$256	\$179	\$0	\$0	\$64	UM	VNX HARDWARE	
V4-2S6FX-200-10	Flash Power Pack VNX2 200GB 10X2.5	\$21,300	26%	\$15,762	\$2,556	\$1,789	\$0	\$0	\$569	UM	VNX HARDWARE	
V4-2S6FX-200-100	Flash Power Pack VNX2 200GB 100X2.5	\$185,400	26%	\$137,196	\$22,248	\$15,574	\$0	\$0	\$5,329	UM	VNX HARDWARE	
V4-2S6FX-200-21	Flash Power Pack VNX2 200GB 21X2.5	\$44,730	26%	\$33,100	\$5,368	\$3,757	\$0	\$0	\$1,342	UM	VNX HARDWARE	
V4-2S6FX-200-25	Flash Power Pack VNX2 200GB 25X2.5	\$53,250	26%	\$39,405	\$6,390	\$4,473	\$0	\$0	\$1,598	UM	VNX HARDWARE	
V4-2S6FX-200-50	Flash Power Pack VNX2 200GB 50X2.5	\$100,425	26%	\$74,315	\$12,051	\$8,436	\$0	\$0	\$3,013	UM	VNX HARDWARE	
V4-2S6FX-200TU-100	Flash Power Pack VNX2 200GB 100X2.5 UPG	\$222,480	26%	\$164,635	\$19,778	\$13,794	\$0	\$0	\$4,932	UM	VNX HARDWARE	
V4-2S6FX-200TU-50	Flash Power Pack VNX2 200GB 50X2.5 UPG	\$120,510	26%	\$89,177	\$10,713	\$7,472	\$0	\$0	\$2,671	UM	VNX HARDWARE	
V4-2S6FX-200U	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$2,555	26%	\$1,891	\$227	\$158	\$0	\$0	\$57	UM	VNX HARDWARE	
V4-2S6FX-200U-10	Flash Power Pack VNX2 200GB 10X2.5 UPG	\$25,550	26%	\$18,907	\$2,271	\$1,584	\$0	\$0	\$566	UM	VNX HARDWARE	
V4-2S6FX-200U-100	Flash Power Pack VNX2 200GB 100X2.5 UPG	\$222,480	26%	\$164,635	\$19,778	\$13,794	\$0	\$0	\$4,932	UM	VNX HARDWARE	
V4-2S6FX-200U-21	Flash Power Pack VNX2 200GB 21X2.5 UPG	\$53,655	26%	\$39,705	\$4,770	\$3,327	\$0	\$0	\$1,189	UM	VNX HARDWARE	
V4-2S6FX-200U-25	Flash Power Pack VNX2 200GB 25X2.5 UPG	\$63,875	26%	\$47,268	\$5,678	\$3,960	\$0	\$0	\$1,416	UM	VNX HARDWARE	
V4-2S6FX-200U-50	Flash Power Pack VNX2 200GB 50X2.5 UPG	\$120,510	26%	\$89,177	\$10,713	\$7,472	\$0	\$0	\$2,671	UM	VNX HARDWARE	
V4-2S6FX-400	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE	\$3,990	26%	\$2,953	\$479	\$335	\$0	\$0	\$120	UM	VNX HARDWARE	
V4-2S6FX-400-10	Flash Power Pack VNX2 400GB 10X2.5	\$39,900	26%	\$29,256	\$4,788	\$3,352	\$0	\$0	\$1,197	UM	VNX HARDWARE	
V4-2S6FX-400-21	Flash Power Pack VNX2 400GB 21X2.5	\$83,790	26%	\$62,005	\$10,055	\$7,038	\$0	\$0	\$2,514	UM	VNX HARDWARE	
V4-2S6FX-400-25	Flash Power Pack VNX2 400GB 25X2.5	\$99,750	26%	\$73,815	\$11,970	\$8,379	\$0	\$0	\$2,993	UM	VNX HARDWARE	
V4-2S6FX-400-50	Flash Power Pack VNX2 400GB 50X2.5	\$190,775	26%	\$141,174	\$22,893	\$16,025	\$0	\$0	\$5,723	UM	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
V4-2S6FX-400TU-50	Flash Power Pack VNX2 400GB 50X2.5 UPG	\$228,930	26%	\$169,408	\$20,352	\$14,194	\$0	\$0	\$5,075	UM	VNX HARDWARE
V4-2S6FX-400U	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$4,790	26%	\$3,545	\$426	\$297	\$0	\$0	\$106	UM	VNX HARDWARE
V4-2S6FX-400U-10	Flash Power Pack VNX2 400GB 10X2.5 UPG	\$47,900	26%	\$35,446	\$4,258	\$2,970	\$0	\$0	\$1,062	UM	VNX HARDWARE
V4-2S6FX-400U-21	Flash Power Pack VNX2 400GB 21X2.5 UPG	\$100,590	26%	\$74,437	\$8,942	\$6,237	\$0	\$0	\$2,230	UM	VNX HARDWARE
V4-2S6FX-400U-25	Flash Power Pack VNX2 400GB 25X2.5 UPG	\$119,750	26%	\$88,615	\$10,646	\$7,425	\$0	\$0	\$2,654	UM	VNX HARDWARE
V4-2S6FX-400U-50	Flash Power Pack VNX2 400GB 50X2.5 UPG	\$228,930	26%	\$169,408	\$20,352	\$14,194	\$0	\$0	\$5,075	UM	VNX HARDWARE
V4-2S6FX-800-10	Flash Power Pack VNX2 800GB 10X2.5	\$74,950	26%	\$55,463	\$8,994	\$6,296	\$0	\$0	\$2,249	UM	VNX HARDWARE
V4-2S6FX-800U-10	Flash Power Pack VNX2 800GB 10X2.5 UPG	\$89,950	26%	\$66,563	\$7,997	\$5,577	\$0	\$0	\$1,994	UM	VNX HARDWARE
V4-D2S10-012	VNX 1.2TB 10K SAS 120X2.5 DAE	\$1,435	26%	\$1,062	\$172	\$121	\$0	\$0	\$43	UM	VNX HARDWARE
V4-D2S10-012TU	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,890	26%	\$1,399	\$168	\$117	\$0	\$0	\$42	UM	VNX HARDWARE
V4-D2S10-012U	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,945	26%	\$1,439	\$173	\$121	\$0	\$0	\$43	UM	VNX HARDWARE
V4-D2S10-600	VNX 600GB 10K SAS 120X2.5 DAE	\$860	26%	\$636	\$103	\$72	\$0	\$0	\$26	UM	VNX HARDWARE
V4-D2S10-600TU	VNX 600GB 10K SAS 120X2.5 DAE UPG	\$1,165	26%	\$862	\$104	\$72	\$0	\$0	\$26	UM	VNX HARDWARE
V4-D2S10-600U	VNX 600GB 10K SAS 120X2.5 DAE UPG	\$1,165	26%	\$862	\$104	\$72	\$0	\$0	\$26	UM	VNX HARDWARE
V4-D2S10-900	VNX 900GB 10K SAS 120X2.5 DAE	\$1,135	26%	\$840	\$136	\$95	\$0	\$0	\$34	UM	VNX HARDWARE
V4-D2S10-900TU	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530	26%	\$1,132	\$136	\$95	\$0	\$0	\$34	UM	VNX HARDWARE
V4-D2S10-900U	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530	26%	\$1,132	\$136	\$95	\$0	\$0	\$34	UM	VNX HARDWARE
V4-D2S15-300	VNX 300GB 15K SAS 120X2.5 DAE	\$1,245	26%	\$921	\$149	\$105	\$0	\$0	\$37	UM	VNX HARDWARE
V4-D2S15-300TU	VNX 300GB 15K SAS 120X2.5 DAE UPG	\$1,680	26%	\$1,243	\$149	\$104	\$0	\$0	\$37	UM	VNX HARDWARE
V4-D2S15-300U	VNX 300GB 15K SAS 120X2.5 DAE UPG	\$1,680	26%	\$1,243	\$149	\$104	\$0	\$0	\$37	UM	VNX HARDWARE
V4-D2S15-600	VNX 600GB 15K SAS 120X2.5 DAE	\$1,395	26%	\$1,032	\$167	\$117	\$0	\$0	\$42	UM	VNX HARDWARE
V4-D2S15-600TU	VNX 600GB 15K SAS 120X2.5 DAE UPG	\$1,885	26%	\$1,395	\$168	\$117	\$0	\$0	\$42	UM	VNX HARDWARE
V4-D2S15-600U	VNX 600GB 15K SAS 120X2.5 DAE UPG	\$1,885	26%	\$1,395	\$168	\$117	\$0	\$0	\$42	UM	VNX HARDWARE
V4-D2S6F-100	VNX 100GB EFD 120X2.5 DAE	\$2,435	26%	\$1,802	\$292	\$205	\$0	\$0	\$73	UM	VNX HARDWARE
V4-D2S6F-100TU	VNX 100GB EFD 120X2.5 DAE UPG	\$3,290	26%	\$2,435	\$292	\$204	\$0	\$0	\$73	UM	VNX HARDWARE
V4-D2S6F-100U	VNX 100GB EFD 120X2.5 DAE UPG	\$3,290	26%	\$2,435	\$292	\$204	\$0	\$0	\$73	UM	VNX HARDWARE
V4-D2S6F-200	VNX 200GB EFD 120X2.5 DAE	\$3,845	26%	\$2,845	\$461	\$323	\$0	\$0	\$115	UM	VNX HARDWARE
V4-D2S6F-200TU	VNX 200GB EFD 120X2.5 DAE UPG	\$5,190	26%	\$3,841	\$461	\$322	\$0	\$0	\$115	UM	VNX HARDWARE
V4-D2S6F-200U	VNX 200GB EFD 120X2.5 DAE UPG	\$5,190	26%	\$3,841	\$461	\$322	\$0	\$0	\$115	UM	VNX HARDWARE
V4-D2S6FX-1600	VNX 1600GB MLC SSD 120X2.5 DAE	\$12,235	26%	\$9,054	\$1,468	\$1,028	\$0	\$0	\$367	UM	VNX HARDWARE
V4-D2S6FX-1600TU	VNX 1600GB MLC SSD 120X2.5 DAE U/G	\$14,680	26%	\$10,863	\$1,305	\$910	\$0	\$0	\$325	UM	VNX HARDWARE
V4-D2S6FX-1600U	VNX 1600GB MLC SSD 120X2.5 DAE U/G	\$14,680	26%	\$10,863	\$1,305	\$910	\$0	\$0	\$325	UM	VNX HARDWARE
V4-D2S6FX-200	VNX 200GB FAST VP EFD 120X2.5 DAE	\$2,130	26%	\$1,576	\$256	\$179	\$0	\$0	\$64	UM	VNX HARDWARE
V4-D2S6FX-200-10	Flash Power Pack VNX2 200GB 10X2.5D	\$21,300	26%	\$15,762	\$2,556	\$1,789	\$0	\$0	\$639	UM	VNX HARDWARE
V4-D2S6FX-200-100	Flash Power Pack VNX2 200GB 100X2.5D	\$185,400	26%	\$137,196	\$22,248	\$15,574	\$0	\$0	\$5,574	UM	VNX HARDWARE
V4-D2S6FX-200-25	Flash Power Pack VNX2 200GB 25X2.5D	\$53,250	26%	\$39,405	\$6,390	\$4,473	\$0	\$0	\$1,598	UM	VNX HARDWARE
V4-D2S6FX-200-50	Flash Power Pack VNX2 200GB 50X2.5D	\$100,425	26%	\$74,315	\$12,051	\$8,436	\$0	\$0	\$3,013	UM	VNX HARDWARE
V4-D2S6FX-200TU	VNX 200GB FAST VP EFD 120X2.5 DAE UPG	\$2,555	26%	\$1,891	\$227	\$158	\$0	\$0	\$57	UM	VNX HARDWARE
V4-D2S6FX-200TU100	Flash Power Pack VNX2 200GB 100X2.5D UPG	\$222,480	26%	\$164,635	\$19,778	\$13,794	\$0	\$0	\$4,932	UM	VNX HARDWARE
V4-D2S6FX-200TU-50	Flash Power Pack VNX2 200GB 50X2.5D UPG	\$120,510	26%	\$89,177	\$10,713	\$7,472	\$0	\$0	\$2,671	UM	VNX HARDWARE
V4-D2S6FX-200U	VNX 200GB FAST VP EFD120X2.5 DAE UPG	\$2,555	26%	\$1,891	\$227	\$158	\$0	\$0	\$57	UM	VNX HARDWARE
V4-D2S6FX-200U-10	Flash Power Pack VNX2 200GB 10X2.5D UPG	\$25,550	26%	\$18,907	\$2,271	\$1,584	\$0	\$0	\$566	UM	VNX HARDWARE
V4-D2S6FX-200U-100	Flash Power Pack VNX2 200GB 100X2.5D UPG	\$222,480	26%	\$164,635	\$19,778	\$13,794	\$0	\$0	\$4,932	UM	VNX HARDWARE
V4-D2S6FX-200U-25	Flash Power Pack VNX2 200GB 25X2.5D UPG	\$63,875	26%	\$47,268	\$5,678	\$3,960	\$0	\$0	\$1,416	UM	VNX HARDWARE
V4-D2S6FX-200U-50	Flash Power Pack VNX2 200GB 50X2.5D UPG	\$120,510	26%	\$89,177	\$10,713	\$7,472	\$0	\$0	\$2,671	UM	VNX HARDWARE
V4-D2S6FX-400	VNX 400GB FAST VP EFD 120X2.5 DAE	\$3,990	26%	\$2,953	\$479	\$335	\$0	\$0	\$120	UM	VNX HARDWARE
V4-D2S6FX-400-10	Flash Power Pack VNX2 400GB 10X2.5D	\$39,900	26%	\$29,526	\$4,788	\$3,352	\$0	\$0	\$1,197	UM	VNX HARDWARE
V4-D2S6FX-400-25	Flash Power Pack VNX2 400GB 25X2.5D	\$99,750	26%	\$73,815	\$11,970	\$8,379	\$0	\$0	\$2,993	UM	VNX HARDWARE
V4-D2S6FX-400-50	Flash Power Pack VNX2 400GB 50X2.5D	\$190,775	26%	\$141,174	\$22,893	\$16,025	\$0	\$0	\$5,723	UM	VNX HARDWARE
V4-D2S6FX-400TU	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,790	26%	\$3,545	\$426	\$297	\$0	\$0	\$106	UM	VNX HARDWARE
V4-D2S6FX-400TU-50	Flash Power Pack VNX2 400GB 50X2.5D UPG	\$228,930	26%	\$169,408	\$20,352	\$14,194	\$0	\$0	\$5,075	UM	VNX HARDWARE
V4-D2S6FX-400U	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,790	26%	\$3,545	\$426	\$297	\$0	\$0	\$106	UM	VNX HARDWARE
V4-D2S6FX-400U-10	Flash Power Pack VNX2 400GB 10X2.5D UPG	\$47,900	26%	\$35,446	\$4,258	\$2,970	\$0	\$0	\$1,062	UM	VNX HARDWARE
V4-D2S6FX-400U-25	Flash Power Pack VNX2 400GB 25X2.5D UPG	\$119,750	26%	\$88,615	\$10,646	\$7,425	\$0	\$0	\$2,654	UM	VNX HARDWARE
V4-D2S6FX-400U-50	Flash Power Pack VNX2 400GB 50X2.5D UPG	\$228,930	26%	\$169,408	\$20,352	\$14,194	\$0	\$0	\$5,075	UM	VNX HARDWARE
V4-D2S6FX-800	VNX 800GB MLC SSD 120X2.5 DAE	\$7,495	26%	\$5,546	\$899	\$630	\$0	\$0	\$225	UM	VNX HARDWARE
V4-D2S6FX-800-10	Flash Power Pack VNX2 800GB 10X2.5D	\$74,950	26%	\$55,463	\$8,994	\$6,296	\$0	\$0	\$2,249	UM	VNX HARDWARE
V4-D2S6FX-800-25	Flash Power Pack VNX2 800GB 25X2.5D	\$187,375	26%	\$138,658	\$22,485	\$15,740	\$0	\$0	\$5,621	UM	VNX HARDWARE
V4-D2S6FX-800TU	VNX 800GB MLC SSD 120X2.5 DAE U/G	\$8,995	26%	\$6,656	\$800	\$558	\$0	\$0	\$199	UM	VNX HARDWARE
V4-D2S6FX-800U	VNX 800GB MLC SSD 120X2.5 DAE U/G	\$8,995	26%	\$6,656	\$800	\$558	\$0	\$0	\$199	UM	VNX HARDWARE
V4-D2S6FX-800U-10	Flash Power Pack VNX2 800GB 10X2.5D UPG	\$89,950	26%	\$66,563	\$7,997	\$5,577	\$0	\$0	\$1,994	UM	VNX HARDWARE
V4-D2S6FX-800U-25	Flash Power Pack VNX2 800GB 25X2.5D UPG	\$224,875	26%	\$166,408	\$19,991	\$13,942	\$0	\$0	\$4,985	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
V4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE	\$895	26%	\$662	\$107	\$75	\$0	\$0	\$27	UM	VNX HARDWARE
V4-DS07-020U	VNX 2TB NL SAS 60X3.5 DAE UPG	\$1,215	26%	\$899	\$108	\$75	\$0	\$0	\$27	UM	VNX HARDWARE
V4-DS07-030	VNX 3TB NL SAS 60X3.5 DAE	\$1,215	26%	\$899	\$146	\$102	\$0	\$0	\$36	UM	VNX HARDWARE
V4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE UPG	\$1,640	26%	\$1,214	\$146	\$102	\$0	\$0	\$36	UM	VNX HARDWARE
V4-DS07-040	VNX 4TB NL SAS 60X3.5 DAE	\$1,365	26%	\$1,010	\$164	\$115	\$0	\$0	\$41	UM	VNX HARDWARE
V4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE UPG	\$1,835	26%	\$1,358	\$163	\$114	\$0	\$0	\$41	UM	VNX HARDWARE
V4-DS10-012	VNX 1.2TB 10K SAS 60X3.5 DAE	\$1,435	26%	\$1,062	\$172	\$121	\$0	\$0	\$43	UM	VNX HARDWARE
V4-DS10-012U	VNX 1.2TB 10K SAS 60X3.5 DAE UPG	\$1,945	26%	\$1,439	\$173	\$121	\$0	\$0	\$43	UM	VNX HARDWARE
V4-DS10-600	VNX 600GB 10K SAS 60X3.5 DAE	\$860	26%	\$636	\$103	\$72	\$0	\$0	\$26	UM	VNX HARDWARE
V4-DS10-600U	VNX 600GB 10K SAS 60X3.5 DAE UPG	\$1,165	26%	\$862	\$104	\$72	\$0	\$0	\$26	UM	VNX HARDWARE
V4-DS10-900	VNX 900GB 10K SAS 60X3.5 DAE	\$1,135	26%	\$840	\$136	\$95	\$0	\$0	\$34	UM	VNX HARDWARE
V4-DS10-900U	VNX 900GB 10K SAS 60X3.5 DAE UPG	\$1,530	26%	\$1,132	\$136	\$95	\$0	\$0	\$34	UM	VNX HARDWARE
V4-DS15-300	VNX 300GB 15K SAS 60X3.5 DAE	\$910	26%	\$673	\$109	\$76	\$0	\$0	\$27	UM	VNX HARDWARE
V4-DS15-300U	VNX 300GB 15K SAS 60X3.5 DAE UPG	\$1,230	26%	\$910	\$109	\$76	\$0	\$0	\$27	UM	VNX HARDWARE
V4-DS15-600	VNX2 600GB 15K SAS 60X3.5 DPE/DAE	\$1,395	26%	\$1,032	\$167	\$117	\$0	\$0	\$42	UM	VNX HARDWARE
V4-DS15-600TU	VNX2 600GB 15K SAS 60X3.5 TAA UPG	\$1,885	26%	\$1,395	\$168	\$117	\$0	\$0	\$42	UM	VNX HARDWARE
V4-DS15-600U	VNX2 600GB 15K SAS 60X3.5 DPE/DAE UPG	\$1,885	26%	\$1,395	\$168	\$117	\$0	\$0	\$42	UM	VNX HARDWARE
V4-DS6F-100	VNX 100GB SSD 60X3.5 DAE	\$2,435	26%	\$1,802	\$292	\$205	\$0	\$0	\$73	UM	VNX HARDWARE
V4-DS6F-100U	VNX 100GB SSD 60X3.5 DAE UPG	\$3,290	26%	\$2,435	\$292	\$204	\$0	\$0	\$73	UM	VNX HARDWARE
V4-DS6F-200	VNX 200GB SSD 60X3.5 DAE	\$3,845	26%	\$2,845	\$461	\$323	\$0	\$0	\$115	UM	VNX HARDWARE
V4-DS6F-200U	VNX 200GB SSD 60X3.5 DAE UPG	\$5,190	26%	\$3,841	\$461	\$322	\$0	\$0	\$115	UM	VNX HARDWARE
V4-DS6FX-100	VNX 100GB FAST VP SSD 60X3.5 DAE	\$1,855	26%	\$1,373	\$223	\$156	\$0	\$0	\$56	UM	VNX HARDWARE
V4-DS6FX-100U	VNX 100GB FAST VP SSD 60X3.5 DAE UPG	\$2,225	26%	\$1,647	\$198	\$138	\$0	\$0	\$49	UM	VNX HARDWARE
V4-DS6FX-1600	VNX 1600GB MLC SSD 60X3.5 DAE	\$12,235	26%	\$9,054	\$1,468	\$1,028	\$0	\$0	\$367	UM	VNX HARDWARE
V4-DS6FX-1600TU	VNX 1600GB MLC SSD 60X3.5 DAE U/G	\$14,680	26%	\$10,863	\$1,305	\$910	\$0	\$0	\$325	UM	VNX HARDWARE
V4-DS6FX-1600U	VNX 1600GB MLC SSD 60X3.5 DAE U/G	\$14,680	26%	\$10,863	\$1,305	\$910	\$0	\$0	\$325	UM	VNX HARDWARE
V4-DS6FX-200	VNX 200GB FAST VP SSD 60X3.5 DAE	\$2,130	26%	\$1,576	\$256	\$179	\$0	\$0	\$64	UM	VNX HARDWARE
V4-DS6FX-200-10	Flash Power Pack VNX2 200GB 10X3.5D	\$21,300	26%	\$15,762	\$2,556	\$1,789	\$0	\$0	\$639	UM	VNX HARDWARE
V4-DS6FX-200-100	Flash Power Pack VNX2 200GB 100X3.5D	\$185,400	26%	\$137,196	\$22,248	\$15,574	\$0	\$0	\$5,562	UM	VNX HARDWARE
V4-DS6FX-200-25	Flash Power Pack VNX2 200GB 25X3.5D	\$53,250	26%	\$39,405	\$6,390	\$4,473	\$0	\$0	\$1,598	UM	VNX HARDWARE
V4-DS6FX-200-50	Flash Power Pack VNX2 200GB 50X3.5D	\$100,425	26%	\$74,315	\$12,051	\$8,436	\$0	\$0	\$3,013	UM	VNX HARDWARE
V4-DS6FX-200TU-100	Flash Power Pack VNX2 200GB 100X3.5D UPG	\$222,480	26%	\$164,635	\$19,778	\$13,794	\$0	\$0	\$4,932	UM	VNX HARDWARE
V4-DS6FX-200TU-50	Flash Power Pack VNX2 200GB 50X3.5D UPG	\$120,510	26%	\$89,177	\$10,713	\$7,472	\$0	\$0	\$2,671	UM	VNX HARDWARE
V4-DS6FX-200U	VNX 200GB FAST VP SSD 60X3.5 DAE UPG	\$2,555	26%	\$1,891	\$227	\$158	\$0	\$0	\$57	UM	VNX HARDWARE
V4-DS6FX-200U-10	Flash Power Pack VNX2 200GB 10X3.5D UPG	\$25,550	26%	\$18,907	\$2,271	\$1,584	\$0	\$0	\$566	UM	VNX HARDWARE
V4-DS6FX-200U-100	Flash Power Pack VNX2 200GB 100X3.5D UPG	\$222,480	26%	\$164,635	\$19,778	\$13,794	\$0	\$0	\$4,932	UM	VNX HARDWARE
V4-DS6FX-200U-25	Flash Power Pack VNX2 200GB 25X3.5D UPG	\$63,875	26%	\$47,268	\$5,678	\$3,960	\$0	\$0	\$1,416	UM	VNX HARDWARE
V4-DS6FX-200U-50	Flash Power Pack VNX2 200GB 50X3.5D UPG	\$120,510	26%	\$89,177	\$10,713	\$7,472	\$0	\$0	\$2,671	UM	VNX HARDWARE
V4-DS6FX-400	VNX 400GB FAST VP SSD 60X3.5 DAE	\$3,990	26%	\$2,953	\$479	\$335	\$0	\$0	\$120	UM	VNX HARDWARE
V4-DS6FX-400-10	Flash Power Pack VNX2 400GB 10X3.5D	\$39,900	26%	\$29,526	\$4,788	\$3,352	\$0	\$0	\$1,197	UM	VNX HARDWARE
V4-DS6FX-400-25	Flash Power Pack VNX2 400GB 25X3.5D	\$99,750	26%	\$73,815	\$11,970	\$8,379	\$0	\$0	\$2,993	UM	VNX HARDWARE
V4-DS6FX-400-50	Flash Power Pack VNX2 400GB 50X3.5D	\$190,775	26%	\$141,174	\$22,893	\$16,025	\$0	\$0	\$5,723	UM	VNX HARDWARE
V4-DS6FX-400TU-50	Flash Power Pack VNX2 400GB 50X3.5D UPG	\$228,930	26%	\$169,408	\$20,352	\$14,194	\$0	\$0	\$5,075	UM	VNX HARDWARE
V4-DS6FX-400U	VNX 400GB FAST VP SSD 60X3.5 DAE UPG	\$4,790	26%	\$3,545	\$426	\$297	\$0	\$0	\$106	UM	VNX HARDWARE
V4-DS6FX-400U-10	Flash Power Pack VNX2 400GB 10X3.5D UPG	\$47,900	26%	\$35,446	\$4,258	\$2,970	\$0	\$0	\$1,062	UM	VNX HARDWARE
V4-DS6FX-400U-25	Flash Power Pack VNX2 400GB 25X3.5D UPG	\$119,750	26%	\$88,615	\$10,646	\$7,425	\$0	\$0	\$2,654	UM	VNX HARDWARE
V4-DS6FX-400U-50	Flash Power Pack VNX2 400GB 50X3.5D UPG	\$228,930	26%	\$169,408	\$20,352	\$14,194	\$0	\$0	\$5,075	UM	VNX HARDWARE
V4-DS6FX-800-10	Flash Power Pack VNX2 800GB 10X3.5D	\$74,950	26%	\$55,463	\$8,994	\$6,296	\$0	\$0	\$2,249	UM	VNX HARDWARE
V4-DS6FX-800-25	Flash Power Pack VNX2 800GB 25X3.5D	\$187,375	26%	\$138,658	\$22,485	\$15,740	\$0	\$0	\$5,621	UM	VNX HARDWARE
V4-DS6FX-800U-10	Flash Power Pack VNX2 800GB 10X3.5D UPG	\$89,950	26%	\$66,563	\$7,997	\$5,577	\$0	\$0	\$1,994	UM	VNX HARDWARE
V4-DS6FX-800U-25	Flash Power Pack VNX2 800GB 25X3.5D UPG	\$224,875	26%	\$166,408	\$19,991	\$13,942	\$0	\$0	\$4,985	UM	VNX HARDWARE
V4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE	\$895	26%	\$662	\$107	\$75	\$0	\$0	\$27	UM	VNX HARDWARE
V4-VS07-020U	VNX 2TB NL SAS 15X3.5 DAE UPG	\$1,215	26%	\$899	\$108	\$75	\$0	\$0	\$27	UM	VNX HARDWARE
V4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE	\$1,215	26%	\$899	\$146	\$102	\$0	\$0	\$36	UM	VNX HARDWARE
V4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE UPG	\$1,640	26%	\$1,214	\$146	\$102	\$0	\$0	\$36	UM	VNX HARDWARE
V4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE	\$1,365	26%	\$1,010	\$164	\$115	\$0	\$0	\$41	UM	VNX HARDWARE
V4-VS07-040U	VNX 4TB NL SAS 15X3.5 DAE UPG	\$1,835	26%	\$1,358	\$163	\$114	\$0	\$0	\$41	UM	VNX HARDWARE
V4-VS10-012	VNX 1.2TB 10K SAS 15X3.5 DAE	\$1,435	26%	\$1,062	\$172	\$121	\$0	\$0	\$43	UM	VNX HARDWARE
V4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	\$1,945	26%	\$1,439	\$173	\$121	\$0	\$0	\$43	UM	VNX HARDWARE
V4-VS10-600	VNX 600GB 10K SAS 15X3.5 DAE	\$860	26%	\$636	\$103	\$72	\$0	\$0	\$26	UM	VNX HARDWARE
V4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE UPG	\$1,165	26%	\$862	\$104	\$72	\$0	\$0	\$26	UM	VNX HARDWARE
V4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE	\$1,135	26%	\$840	\$136	\$95	\$0	\$0	\$34	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
V4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE UPG	\$1,530	26%	\$1,132	\$136	\$95	\$0	\$0	\$34	UM	VNX HARDWARE
V4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE	\$910	26%	\$673	\$109	\$76	\$0	\$0	\$27	UM	VNX HARDWARE
V4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE UPG	\$1,230	26%	\$910	\$109	\$76	\$0	\$0	\$27	UM	VNX HARDWARE
V4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE	\$1,395	26%	\$1,032	\$167	\$117	\$0	\$0	\$42	UM	VNX HARDWARE
V4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE UPG	\$1,885	26%	\$1,395	\$168	\$117	\$0	\$0	\$42	UM	VNX HARDWARE
V4-VS6F-100	VNX 100GB SSD 15X3.5 DAE	\$2,435	26%	\$1,802	\$292	\$205	\$0	\$0	\$73	UM	VNX HARDWARE
V4-VS6F-100U	VNX 100GB SSD 15X3.5 DAE UPG	\$3,290	26%	\$2,435	\$292	\$204	\$0	\$0	\$73	UM	VNX HARDWARE
V4-VS6F-200	VNX 200GB SSD 15X3.5 DAE	\$3,845	26%	\$2,845	\$461	\$323	\$0	\$0	\$115	UM	VNX HARDWARE
V4-VS6F-200U	VNX 200GB SSD 15X3.5 DAE UPG	\$5,190	26%	\$3,841	\$461	\$322	\$0	\$0	\$115	UM	VNX HARDWARE
V4-VS6FX1.6TB-10	Flash Power Pack VNX2 1.6TB 10X3.5	\$135,950	26%	\$100,603	\$16,314	\$11,420	\$0	\$0	\$4,079	UM	VNX HARDWARE
V4-VS6FX1.6TBU-10	Flash Power Pack VNX2 1.6TB 10X3.5 UPG	\$163,100	26%	\$120,694	\$14,500	\$10,112	\$0	\$0	\$3,615	UM	VNX HARDWARE
V4-VS6FX-100	VNX 100GB FAST VP SSD 15X3.5 DAE	\$1,855	26%	\$1,373	\$223	\$156	\$0	\$0	\$56	UM	VNX HARDWARE
V4-VS6FX-100U	VNX 100GB FAST VP SSD 15X3.5 DAE UPG	\$2,225	26%	\$1,647	\$198	\$138	\$0	\$0	\$49	UM	VNX HARDWARE
V4-VS6FX-1600	VNX 1600GB MLC SSD 15X3.5 DAE	\$12,235	26%	\$9,054	\$1,468	\$1,028	\$0	\$0	\$367	UM	VNX HARDWARE
V4-VS6FX-1600TU	VNX 1600GB MLC SSD 15X3.5 DAE U/G	\$14,680	26%	\$10,863	\$1,305	\$910	\$0	\$0	\$325	UM	VNX HARDWARE
V4-VS6FX-1600U	VNX 1600GB MLC SSD 15X3.5 DAE U/G	\$14,680	26%	\$10,863	\$1,305	\$910	\$0	\$0	\$325	UM	VNX HARDWARE
V4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE	\$2,130	26%	\$1,576	\$256	\$179	\$0	\$0	\$64	UM	VNX HARDWARE
V4-VS6FX-200-10	Flash Power Pack VNX2 200GB 10X3.5	\$21,300	26%	\$15,762	\$2,556	\$1,789	\$0	\$0	\$639	UM	VNX HARDWARE
V4-VS6FX-200TU-100	Flash Power Pack VNX2 200GB 100X3.5 UPG	\$222,480	26%	\$164,635	\$19,778	\$13,794	\$0	\$0	\$4,932	UM	VNX HARDWARE
V4-VS6FX-200TU-50	Flash Power Pack VNX2 200GB 50X3.5 UPG	\$120,510	26%	\$89,177	\$10,713	\$7,472	\$0	\$0	\$2,671	UM	VNX HARDWARE
V4-VS6FX-200U	VNX 200GB FAST VP SSD 15X3.5 DAE UPG	\$2,555	26%	\$1,891	\$227	\$158	\$0	\$0	\$57	UM	VNX HARDWARE
V4-VS6FX-200U-10	Flash Power Pack VNX2 200GB 10X3.5 UPG	\$25,550	26%	\$18,907	\$2,271	\$1,584	\$0	\$0	\$566	UM	VNX HARDWARE
V4-VS6FX-400	VNX 400GB FAST VP SSD 15X3.5 DAE	\$3,990	26%	\$2,953	\$479	\$335	\$0	\$0	\$120	UM	VNX HARDWARE
V4-VS6FX-400-10	Flash Power Pack VNX2 400GB 10X3.5	\$39,900	26%	\$29,526	\$4,788	\$3,352	\$0	\$0	\$1,197	UM	VNX HARDWARE
V4-VS6FX-400TU-50	Flash Power Pack VNX2 400GB 50X3.5 UPG	\$228,930	26%	\$169,408	\$20,352	\$14,194	\$0	\$0	\$5,075	UM	VNX HARDWARE
V4-VS6FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE UPG	\$4,790	26%	\$3,545	\$426	\$297	\$0	\$0	\$106	UM	VNX HARDWARE
V4-VS6FX-400U-10	Flash Power Pack VNX2 400GB 10X3.5 UPG	\$47,900	26%	\$35,446	\$4,258	\$2,970	\$0	\$0	\$1,062	UM	VNX HARDWARE
V4-VS6FX-800-10	Flash Power Pack VNX2 800GB 10X3.5	\$74,950	26%	\$55,463	\$8,994	\$6,296	\$0	\$0	\$2,249	UM	VNX HARDWARE
V4-VS6FX-800U-10	Flash Power Pack VNX2 800GB 10X3.5 UPG	\$89,950	26%	\$66,563	\$7,997	\$5,577	\$0	\$0	\$1,994	UM	VNX HARDWARE
VBMSASHDMSAS2	ONE PR 2M MINI SAS HD TO MINI SAS CBLs	\$554	26%	\$410	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBMSASHDMSAS5	ONE PR 5M MINI SAS HD TO MINI SAS CBLs	\$1,386	26%	\$1,026	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBMSASHDMSAS8	ONE PR 8M MINI SAS HD TO MINI SAS CBLs	\$2,772	26%	\$2,051	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBMSAS-MSAS10	ONE PR OF 10M MINI SAS TO MINI SAS CBLs	\$1,063	26%	\$787	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBMSAS-MSAS2M	ONE PR OF 2M MINI SAS TO MINI SAS CBLs	\$370	26%	\$274	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBMSAS-MSAS5M	ONE PR OF 5M MINI SAS TO MINI SAS CBLs	\$924	26%	\$684	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBPW40UD-RS	40U DEEP RACK PWR CORD PAIR R&S	\$3,850	26%	\$2,849	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBPW40UD-US	40U DEEP RACK PWR CORD PAIR US TWISTLOCK	\$680	26%	\$503	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBPW40U-RS	CAB QUAD POWER CORD US R&S CONNECTOR	\$1,301	26%	\$963	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBPW40U-US	CAB QUAD POWER CORD US TWISTLOCK	\$680	26%	\$503	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSAS-FLEX2M	HI-FLEX 2M MINISAS TO MINISAS CBL PR	\$812	26%	\$601	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSAS-FLEX3M	HI-FLEX 3M MINISAS TO MINISAS CBL PR	\$1,217	26%	\$901	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSAS-FLEX5M	HI-FLEX 5M MINISAS TO MINISAS CBL PR	\$2,028	26%	\$1,501	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSAS-FLEX8M	HI-FLEX 8M MINISAS TO MINISAS CBL PR	\$3,245	26%	\$2,401	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSASHD-FLX2M	HI-FLEX 2M MINISASHD TO MINISAS CBL PR	\$1,093	26%	\$809	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSASHD-FLX3M	HI-FLEX 3M MINISASHD TO MINISAS CBL PR	\$1,639	26%	\$1,213	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSASHD-FLX5M	HI-FLEX 5M MINISASHD TO MINISAS CBL PR	\$2,732	26%	\$2,022	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSASHD-FLX8M	HI-FLEX 8M MINISASHD TO MINISAS CBL PR	\$4,372	26%	\$3,235	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSFP-TWAX-1M	Qty 2 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	\$638	26%	\$472	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSFP-TWAX-3M	Qty 2 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$765	26%	\$566	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBSFP-TWAX-5M	Qty 2 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	\$935	26%	\$692	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBTELCO1UCS	Telco Rail Kit for the 1U CS	\$924	26%	\$684	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBTELCO2UDAE	Telco Rail kit for the 2U DAE	\$201	26%	\$149	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBTELCO2UDME	Telco Rail Kit for the 2U DME	\$201	26%	\$149	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBTELCO3UDAE	Telco Rail kit for the 3U DAE	\$201	26%	\$149	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VBTELCO3UDPE	Telco Rail Kit for the 3U DPE	\$334	26%	\$247	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VDMBM1GCUA	VNXB 1GBASE-T DM MODULE 4 PORT	\$1,478	26%	\$1,094	\$222	\$163	\$0	\$0	\$44	UM	VNX HARDWARE
VDMBM1GCUU	VNXB 1GBASE-T DM MODULE 4 PORT	\$2,074	26%	\$1,535	\$311	\$228	\$0	\$0	\$62	UM	VNX HARDWARE
VDMBMXG2OPA	VNXB 10GBE 2 OP MODULE (2 SFP+)	\$4,434	26%	\$3,281	\$665	\$488	\$0	\$0	\$133	UM	VNX HARDWARE
VDMBMXG2OPU	VNXB 10GBE 2 OP MODULE (2 SFP+)	\$6,226	26%	\$4,607	\$934	\$685	\$0	\$0	\$187	UM	VNX HARDWARE
VDMBMXG2TWA	VNXB 10GBE 2 OP MODULE (TWINAX)	\$2,956	26%	\$2,187	\$443	\$325	\$0	\$0	\$89	UM	VNX HARDWARE
VDMBMXG2TWU	VNXB 10GBE 2 OP MODULE (TWINAX)	\$4,144	26%	\$3,067	\$622	\$456	\$0	\$0	\$124	UM	VNX HARDWARE
VDMBMXGTA	VNXB 10GBASE-T DM MODULE 2 PORT	\$2,217	26%	\$1,641	\$333	\$244	\$0	\$0	\$67	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
VDMBMXGTU	VNXB 10GBASE-T DM MODULE 2 PORT	\$3,104	26%	\$2,297	\$466	\$341	\$0	\$0	\$93	UM	VNX HARDWARE
VDDMM1GCUOPU	1GBE DM MODULE 2 CU - 2 OP PORTS - UPG	\$3,415	26%	\$2,527	\$512	\$376	\$0	\$0	\$137	UM-H	VNX HARDWARE
VDDMM1GCUOPUS	1GBE DM MODULE 2 CU - 2 OP PORTS-UPGRADE	\$1,960	10%	\$1,764	\$196	\$137	\$0	\$0	\$59	UE	VNX HARDWARE
VDDMM1GCUU	1GBE DM MODULE 4 PORT UPGRADE	\$2,440	26%	\$1,806	\$366	\$268	\$0	\$0	\$98	UM-H	VNX HARDWARE
VDDMM1GCUUS	1GBE DM MODULE 4 PORT-UPGRADE	\$1,400	10%	\$1,260	\$140	\$98	\$0	\$0	\$42	UE	VNX HARDWARE
VDDMMXG2FCOOPA	VNX VG 2 PT FCOE IO MOD-SFP	\$6,000	38%	\$3,720	\$900	\$660	\$0	\$0	\$240	B	VNX HARDWARE
VDDMMXG2FCOOPU	VNX VG 2 PT FCOE IO MOD-SFP ADD-ON	\$8,400	38%	\$5,208	\$1,260	\$924	\$0	\$0	\$336	B	VNX HARDWARE
VDDMMXG2FCOTWA	VNX VG 2 PT FCOE IO MOD-TWINAX	\$4,200	38%	\$2,604	\$630	\$462	\$0	\$0	\$168	B	VNX HARDWARE
VDDMMXG2FCOTWU	VNX VG 2 PT FCOE IO MOD-TWINAX ADD-ON	\$5,880	38%	\$3,646	\$882	\$647	\$0	\$0	\$235	B	VNX HARDWARE
VDDMMXG2OPBU	VNX 2-PORT 10GBE OPT DM MODULE-UPG	\$7,325	26%	\$5,421	\$1,099	\$806	\$0	\$0	\$293	UM-H	VNX HARDWARE
VDDMMXG2OPBUS	VNX5300 2-PORT 10GBE OPT DM MODULE-UPG	\$4,200	10%	\$3,780	\$420	\$294	\$0	\$0	\$126	UE	VNX HARDWARE
VDDMMXG2OPUS	10GBE DM MOD 2 OP PRTS (INCL 2 SFP+)+UPG	\$4,200	10%	\$3,780	\$420	\$294	\$0	\$0	\$126	UE	VNX HARDWARE
VDDMMXG2TWPBU	VNX 2-PORT 10GBE TWINAX DM MODULE-UPG	\$4,875	26%	\$3,608	\$731	\$536	\$0	\$0	\$195	UM-H	VNX HARDWARE
VDDMMXG2TWPBUS	VNX5300 2PORT 10GBE TWINAX DM MODULE-UPG	\$2,800	10%	\$2,520	\$280	\$196	\$0	\$0	\$84	UE	VNX HARDWARE
VDDMMXG2TWBUS	10GBE 2 OP MODULE (FOR TWINAX)-UPGRADE	\$2,800	10%	\$2,520	\$280	\$196	\$0	\$0	\$84	UE	VNX HARDWARE
VDDMMXGTU	10GBASET DM MODULE 2 CU PORTS - UPGRADE	\$7,325	26%	\$5,421	\$1,099	\$806	\$0	\$0	\$293	UM-H	VNX HARDWARE
VDDMMXGTUS	10GBASET DM MODULE 2 CU PORTS-UPGRADE	\$3,640	10%	\$3,276	\$364	\$255	\$0	\$0	\$109	UE	VNX HARDWARE
VDPEXPASBEAU	4 SAS BE BUS EXPANSION UPGRADE OPTION	\$21,500	26%	\$15,910	\$3,225	\$2,365	\$0	\$0	\$860	UM-H	VNX HARDWARE
VNS52DP010NLF	VNX5200 DPE 25 DR-6X1TNL DC-FLD INST	\$13,700	26%	\$10,138	\$2,055	\$1,507	\$0	\$0	\$411	UM	VNX HARDWARE
VNS52DP010NLMD	VNX5200 DPE 25 DR-6X1TNL DC-MIN RK	\$13,700	26%	\$10,138	\$2,055	\$1,507	\$0	\$0	\$411	UM	VNX HARDWARE
VNS52DP01210FD	VNX5200 DPE 25 DR-8X1.2T10K DC-FLD INS	\$22,683	26%	\$16,785	\$3,402	\$2,495	\$0	\$0	\$680	UM	VNX HARDWARE
VNS52DP01210MD	VNX5200 DPE 25 DR-8X1.2T10K DC-MIN RK	\$22,683	26%	\$16,785	\$3,402	\$2,495	\$0	\$0	\$680	UM	VNX HARDWARE
VNS52DP121NLF	VNX5200 DPE 25 DR-12X1T NL DC-FLD IN	\$16,644	26%	\$12,317	\$2,497	\$1,831	\$0	\$0	\$499	UM	VNX HARDWARE
VNS52DP121NLMD	VNX5200 DPE 25 DR-12X1T NL DC-MIN RK	\$16,644	26%	\$12,317	\$2,497	\$1,831	\$0	\$0	\$499	UM	VNX HARDWARE
VNS52DP12210FD	VNX5200 DPE 25x2.5";12x1.2TB 10K DC-FL	\$27,219	26%	\$20,142	\$4,083	\$2,994	\$0	\$0	\$817	UM	VNX HARDWARE
VNS52DP12210MD	VNX5200 DPE 25x2.5";12x1.2TB DC-MIN RK	\$27,219	26%	\$20,142	\$4,083	\$2,994	\$0	\$0	\$817	UM	VNX HARDWARE
VNS52DP12510FD	VNX5200 DPE 25x2.5";25x1.2TB 10K DC-FL	\$35,304	26%	\$26,125	\$5,296	\$3,883	\$0	\$0	\$1,059	UM	VNX HARDWARE
VNS52DP12510MD	VNX5200 DPE 25x2.5";25x1.2TB DC-MIN RK	\$35,304	26%	\$26,125	\$5,296	\$3,883	\$0	\$0	\$1,059	UM	VNX HARDWARE
VNS52DP125NLF	VNX5200 DPE 25 DR-25X1T NL DC-FLD IN	\$24,768	26%	\$18,328	\$3,715	\$2,724	\$0	\$0	\$743	UM	VNX HARDWARE
VNS52DP125NLMD	VNX5200 DPE 25 DR-25X1T NL DC-MIN RK	\$24,768	26%	\$18,328	\$3,715	\$2,724	\$0	\$0	\$743	UM	VNX HARDWARE
VNS52DP30015FD	VNX5200 DPE 25 DR-8X300G15K DC-FLD INS	\$16,415	26%	\$12,147	\$2,462	\$1,806	\$0	\$0	\$492	UM	VNX HARDWARE
VNS52DP30015MD	VNX5200 DPE 25 DR-8X300G15K DC-MIN RK	\$16,415	26%	\$12,147	\$2,462	\$1,806	\$0	\$0	\$492	UM	VNX HARDWARE
VNS52DP31215FD	VNX5200 DPE 25 DR-12X300G15K DC-FLD IN	\$18,056	26%	\$13,361	\$2,708	\$1,986	\$0	\$0	\$542	UM	VNX HARDWARE
VNS52DP31215MD	VNX5200 DPE 25 DR-12X300G15K DC-MIN RK	\$18,056	26%	\$13,361	\$2,708	\$1,986	\$0	\$0	\$542	UM	VNX HARDWARE
VNS52DP32515FD	VNX5200 DPE 25 DR-25X300G15K DC-FLD IN	\$24,768	26%	\$18,328	\$3,715	\$2,724	\$0	\$0	\$743	UM	VNX HARDWARE
VNS52DP32515MD	VNX5200 DPE 25 DR-25X300G15K DC-MIN RK	\$24,768	26%	\$18,328	\$3,715	\$2,724	\$0	\$0	\$743	UM	VNX HARDWARE
VNS52DP400FXFD	VNX5200 DPE 25 DR-8X400GFL DC-FLD INS	\$93,886	26%	\$69,476	\$14,083	\$10,327	\$0	\$0	\$2,817	UM	VNX HARDWARE
VNS52DP400FXMD	VNX5200 DPE 25 DR-8X400GFL DC-MIN RK	\$93,886	26%	\$69,476	\$14,083	\$10,327	\$0	\$0	\$2,817	UM	VNX HARDWARE
VNS52DP60010FD	VNX5200 DPE 25 DR-8X600G10K DC-FLD INS	\$17,524	26%	\$12,968	\$2,629	\$1,928	\$0	\$0	\$526	UM	VNX HARDWARE
VNS52DP60010MD	VNX5200 DPE 25 DR-8X600G10K DC-MIN RK	\$17,524	26%	\$12,968	\$2,629	\$1,928	\$0	\$0	\$526	UM	VNX HARDWARE
VNS52DP60015N	VNX5200 DPE 25 DR-8X600G15K NEBS-EMC RK	\$27,375	26%	\$20,258	\$4,106	\$3,011	\$0	\$0	\$821	UM	VNX HARDWARE
VNS52DP60015NF	VNX5200 DPE 25 DR-8X600G15K NEBS-FLD INS	\$27,375	26%	\$20,258	\$4,106	\$3,011	\$0	\$0	\$821	UM	VNX HARDWARE
VNS52DP60015NM	VNX5200 DPE 25 DR-8X600G15K NEBS-MIN RK	\$27,375	26%	\$20,258	\$4,106	\$3,011	\$0	\$0	\$821	UM	VNX HARDWARE
VNS52DP61210FD	VNX5200 DPE 25 DR-12X600G10K DC-FLD IN	\$19,276	26%	\$14,264	\$2,891	\$2,120	\$0	\$0	\$578	UM	VNX HARDWARE
VNS52DP61210MD	VNX5200 DPE 25 DR-12X600G10K DC-MIN RK	\$19,276	26%	\$14,264	\$2,891	\$2,120	\$0	\$0	\$578	UM	VNX HARDWARE
VNS52DP62510FD	VNX5200 DPE 25 DR-25X600G10K DC-FLD IN	\$22,209	26%	\$16,435	\$3,331	\$2,443	\$0	\$0	\$666	UM	VNX HARDWARE
VNS52DP62510MD	VNX5200 DPE 25 DR-25X600G10K DC-MIN RK	\$22,209	26%	\$16,435	\$3,331	\$2,443	\$0	\$0	\$666	UM	VNX HARDWARE
VNS52DP90010FD	VNX5200 DPE 25 DR-8X900G10K DC-FLD INS	\$18,903	26%	\$13,988	\$2,835	\$2,079	\$0	\$0	\$567	UM	VNX HARDWARE
VNS52DP90010MD	VNX5200 DPE 25 DR-8X900G10K DC-MIN RK	\$18,903	26%	\$13,988	\$2,835	\$2,079	\$0	\$0	\$567	UM	VNX HARDWARE
VNS52DP91210FD	VNX5200 DPE 25 DR-12X900G10K DC-FLD INS	\$22,683	26%	\$16,785	\$3,402	\$2,495	\$0	\$0	\$680	UM	VNX HARDWARE
VNS52DP91210MD	VNX5200 DPE 25 DR-12X900G10K DC-MIN RK	\$22,683	26%	\$16,785	\$3,402	\$2,495	\$0	\$0	\$680	UM	VNX HARDWARE
VNS52DP92510FD	VNX5200 DPE 25 DR-25X900G10K DC-FLD INS	\$29,420	26%	\$21,771	\$4,413	\$3,236	\$0	\$0	\$883	UM	VNX HARDWARE
VNS52DP92510MD	VNX5200 DPE 25 DR-25X900G10K DC-MIN RK	\$29,420	26%	\$21,771	\$4,413	\$3,236	\$0	\$0	\$883	UM	VNX HARDWARE
V-NB-290010	NEBS 4X900G 10K SAS VAULT DRV-25X2.5 ENC	\$6,395	26%	\$4,732	\$959	\$703	\$0	\$0	\$256	UM-H	VNX HARDWARE
V-NB-600010	VNX 60X3.5IN DRV ENC 4X600G 10K VAULT N	\$4,915	26%	\$3,637	\$737	\$541	\$0	\$0	\$197	UM-H	VNX HARDWARE
V-NB-D90010	VNX 60X3.5IN DRV ENC 4X900G 10K VAULT N	\$6,980	26%	\$5,165	\$1,047	\$768	\$0	\$0	\$279	UM-H	VNX HARDWARE
V-NB-V90010	NEBS 4X900G 10K SAS VAULT DRV-15X3.5 ENC	\$6,980	26%	\$5,165	\$1,047	\$768	\$0	\$0	\$279	UM-H	VNX HARDWARE
VNX-1U-BLANK	1U FILLER PANEL FOR VNX RACK	\$35	26%	\$26	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-1U-BLANKS	1U FILLER PANEL FOR VNX RACK	\$20	10%	\$18	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-2U-BLANK	2U FILLER PANEL FOR VNX RACK	\$42	26%	\$31	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-2U-BLANKS	2U FILLER PANEL FOR VNX RACK	\$24	10%	\$22	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-3U-BLANK	3U FILLER PANEL FOR VNX RACK	\$49	26%	\$36	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
VNX-3U-BLANKS	3U FILLER PANEL FOR VNX RACK	\$28	10%	\$25	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX51153010FN	VNX5100 DPE; 15X3.5-FLD IN 6X300G 10K N	\$5,993	10%	\$5,394	\$599	\$420	\$0	\$0	\$180	UE	VNX HARDWARE
VNX51153015FN	VNX5100 DPE 15X3.5 - FLD IN 6X300G 15K N	\$6,477	10%	\$5,829	\$648	\$453	\$0	\$0	\$194	UE	VNX HARDWARE
VNX51156010FN	VNX5100 DPE; 15X3.5- FLD IN 6X600G 10K N	\$6,354	10%	\$5,719	\$635	\$445	\$0	\$0	\$191	UE	VNX HARDWARE
VNX51156015FN	VNX5100 DPE 15X3.5 - FLD IN 6X600G 15K N	\$7,573	10%	\$6,816	\$757	\$530	\$0	\$0	\$227	UE	VNX HARDWARE
VNX51253010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X300G	\$6,373	10%	\$5,736	\$637	\$446	\$0	\$0	\$191	UE	VNX HARDWARE
VNX51253010FN	VNX5100 DPE; 25X2.5 DRV- FLD IN 6X300G N	\$6,373	10%	\$5,736	\$637	\$446	\$0	\$0	\$191	UE	VNX HARDWARE
VNX51256010FN	VNX5100 DPE 25X2.5 - FLD IN 6X600G 10K N	\$6,708	10%	\$6,037	\$671	\$470	\$0	\$0	\$201	UE	VNX HARDWARE
VNX51259010FN	VNX5100 DPE 25X2.5" DRV-F I 6x900G 10K	\$8,538	10%	\$7,684	\$854	\$598	\$0	\$0	\$256	UE	VNX HARDWARE
VNX5135-57B	CONVERT VNX51/53/5500 DPE TO VNX5700 SPE	\$54,856	26%	\$40,593	\$8,228	\$6,034	\$0	\$0	\$2,194	UM-H	VNX HARDWARE
VNX5135-75B	CONVERT VNX51/53/55 DPE TO VNX7500 SPE	\$79,396	26%	\$58,753	\$11,909	\$8,734	\$0	\$0	\$3,176	UM-H	VNX HARDWARE
VNX5153-55B	CONVERT VNX5100&5300 DPE TO VNX5500 DPE	\$16,097	26%	\$11,912	\$2,415	\$1,771	\$0	\$0	\$644	UM-H	VNX HARDWARE
VNX51-53B	CONVERT VNX5100 DPE TO VNX5300 DPE	\$10,500	10%	\$9,450	\$1,050	\$735	\$0	\$0	\$315	UE	VNX HARDWARE
VNX51D151T72	VNX5100 DPE; 15X3.5 DIV-EMC RCK 6X1TB	\$6,353	10%	\$5,718	\$635	\$445	\$0	\$0	\$191	UE	VNX HARDWARE
VNX51D151T72F	VNX5100 DPE; 15X3.5 DRV-FLD IN 6X1T	\$6,353	10%	\$5,718	\$635	\$445	\$0	\$0	\$191	UE	VNX HARDWARE
VNX51D152T72	VNX5100 DPE; FC 15X3.5 DRV-EMC RCK 6X2T	\$7,843	10%	\$7,059	\$784	\$549	\$0	\$0	\$235	UE	VNX HARDWARE
VNX51D152T72F	VNX5100 DPE; FC; 15X3.5 DRV FD IN 6X2T	\$7,843	10%	\$7,059	\$784	\$549	\$0	\$0	\$235	UE	VNX HARDWARE
VNX51D152TDC	VNX5100 DPE 15X3.5IN DRV 8X2TB 7.2K DC	\$9,674	10%	\$8,707	\$967	\$677	\$0	\$0	\$290	UE	VNX HARDWARE
VNX51D153010	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X300G	\$5,993	10%	\$5,394	\$599	\$420	\$0	\$0	\$180	UE	VNX HARDWARE
VNX51D153010D	VNX5100 DPE 15X3.5 DRIVES - DC 6 X 300G	\$6,321	10%	\$5,689	\$632	\$442	\$0	\$0	\$190	UE	VNX HARDWARE
VNX51D153010F	VNX 5100 DPE; 15X3.5 DRV-FLD IN 6X300G	\$5,993	10%	\$5,394	\$599	\$420	\$0	\$0	\$180	UE	VNX HARDWARE
VNX51D153010N	VNX5100 DPE; 15X3.5 - E R 6X300G 10K N	\$5,993	10%	\$5,394	\$599	\$420	\$0	\$0	\$180	UE	VNX HARDWARE
VNX51D153015	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X300G	\$6,477	10%	\$5,829	\$648	\$453	\$0	\$0	\$194	UE	VNX HARDWARE
VNX51D153015D	VNX5100 DPE; 15X3.5 DRV-DC 6X300G 15K	\$6,812	10%	\$6,131	\$681	\$477	\$0	\$0	\$204	UE	VNX HARDWARE
VNX51D153015F	VNX5100 DPE; 15X3.5 DRV-FLD INST 6X300	\$6,477	10%	\$5,829	\$648	\$453	\$0	\$0	\$194	UE	VNX HARDWARE
VNX51D153015N	VNX5100 DPE; 15X3.5 - E R 6X300G 15K N	\$6,477	10%	\$5,829	\$648	\$453	\$0	\$0	\$194	UE	VNX HARDWARE
VNX51D153T72	VNX5100 DPE, 15X3.5IN 6 X 3TB EMC RACK	\$9,517	10%	\$8,565	\$952	\$666	\$0	\$0	\$286	UE	VNX HARDWARE
VNX51D153T72F	VNX5100 DPE; 15X3.5 - 6X3TB DRIV - FLD	\$9,517	10%	\$8,565	\$952	\$666	\$0	\$0	\$286	UE	VNX HARDWARE
VNX51D153TDC	VNX5100 DPE 15X3.5IN DRV 8X3TB 7.2K DC	\$12,076	10%	\$10,868	\$1,208	\$845	\$0	\$0	\$362	UE	VNX HARDWARE
VNX51D154T72	VNX5100 DPE, 15X3.5IN 6 X 4TB EMC RACK	\$11,420	10%	\$10,278	\$1,142	\$799	\$0	\$0	\$343	UE	VNX HARDWARE
VNX51D154T72F	VNX5100 DPE; 15X3.5 - 6X4TB DRIV - FLD	\$11,420	10%	\$10,278	\$1,142	\$799	\$0	\$0	\$343	UE	VNX HARDWARE
VNX51D154TDC	VNX5100 DPE 15X3.5IN DRV 8X4TB 7.2K DC	\$14,491	10%	\$13,042	\$1,449	\$1,014	\$0	\$0	\$435	UE	VNX HARDWARE
VNX51D156010	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X600G	\$6,354	10%	\$5,719	\$635	\$445	\$0	\$0	\$191	UE	VNX HARDWARE
VNX51D156010D	VNX5100 DPE 15X3.5IN DRV 6X600 10K DC	\$6,710	10%	\$6,039	\$671	\$470	\$0	\$0	\$201	UE	VNX HARDWARE
VNX51D156010F	VNX5100 DPE 15X3.5 DRV FLD IN 6X600 10K	\$6,354	10%	\$5,719	\$635	\$445	\$0	\$0	\$191	UE	VNX HARDWARE
VNX51D156010N	VNX5100 DPE; 15X3.5 - E R 6X600G 10K N	\$6,354	10%	\$5,719	\$635	\$445	\$0	\$0	\$191	UE	VNX HARDWARE
VNX51D156015	VNX5100 DPE; 15X3.5 DRV EMC RCK 6X600G	\$7,573	10%	\$6,816	\$757	\$530	\$0	\$0	\$227	UE	VNX HARDWARE
VNX51D156015D	VNX5100 DPE; 15X3.5 DRV-DC 6X600G 15K	\$7,970	10%	\$7,173	\$797	\$558	\$0	\$0	\$239	UE	VNX HARDWARE
VNX51D156015F	VNX5100 DPE; 15X3.5 DRV-FLD INST 6X600	\$7,573	10%	\$6,816	\$757	\$530	\$0	\$0	\$227	UE	VNX HARDWARE
VNX51D156015N	VNX5100 DPE; 15X3.5 EMC RCK 6X600G 15K N	\$7,573	10%	\$6,816	\$757	\$530	\$0	\$0	\$227	UE	VNX HARDWARE
VNX51D159010	VNX5100 DPE 15X3.5 6X900 10K EMC RACK	\$7,903	10%	\$7,113	\$790	\$553	\$0	\$0	\$237	UE	VNX HARDWARE
VNX51D159010D	VNX5100 DPE 15X3.5" DC Power 6x900G 10K	\$8,822	10%	\$7,940	\$882	\$618	\$0	\$0	\$265	UE	VNX HARDWARE
VNX51D159010F	VNX5100 DPE 15 X 3.5 DRV 6 X 900 10K FLD	\$7,903	10%	\$7,113	\$790	\$553	\$0	\$0	\$237	UE	VNX HARDWARE
VNX51D159010FN	VNX5100 DPE 15X3.5" DRV-F I 6x900G 10K	\$8,377	10%	\$7,539	\$838	\$586	\$0	\$0	\$251	UE	VNX HARDWARE
VNX51D159010N	VNX5100 DPE 15X3.5" DRV-E R 6x900G 10K	\$8,377	10%	\$7,539	\$838	\$586	\$0	\$0	\$251	UE	VNX HARDWARE
VNX51D253010	VNX5100 DPE; 25X2.5 DRV-EMC RCK 6X300G	\$6,373	10%	\$5,736	\$637	\$446	\$0	\$0	\$191	UE	VNX HARDWARE
VNX51D253010D	VNX5100 DPE 25X2.5 DRV 6 X 300 10K DC	\$6,722	10%	\$6,050	\$672	\$471	\$0	\$0	\$202	UE	VNX HARDWARE
VNX51D253010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X300G	\$6,373	10%	\$5,736	\$637	\$446	\$0	\$0	\$191	UE	VNX HARDWARE
VNX51D253010N	VNX5100 DPE; 25X2.5 DRV EMC RCK 6X300G N	\$6,373	10%	\$5,736	\$637	\$446	\$0	\$0	\$191	UE	VNX HARDWARE
VNX51D256010	VNX5100 DPE; 25X2.5 DRV EMCRC 6X600G 10K	\$6,708	10%	\$6,037	\$671	\$470	\$0	\$0	\$201	UE	VNX HARDWARE
VNX51D256010D	VNX5100 DPE; 25X2.5 DRV-DC 6X600GB 10K	\$7,092	10%	\$6,383	\$709	\$496	\$0	\$0	\$213	UE	VNX HARDWARE
VNX51D256010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X600 10K	\$6,708	10%	\$6,037	\$671	\$470	\$0	\$0	\$201	UE	VNX HARDWARE
VNX51D256010N	VNX5100 DPE; 25X2.5 EMC RCK 6X600G 10K N	\$6,708	10%	\$6,037	\$671	\$470	\$0	\$0	\$201	UE	VNX HARDWARE
VNX51D259010	VNX5100 DPE 25X 2.5 DRV 6X900 10KEMC RCK	\$8,093	10%	\$7,284	\$809	\$567	\$0	\$0	\$243	UE	VNX HARDWARE
VNX51D259010D	VNX 5100 DPE FC, 25X2.5 DC 6x900G 10K	\$8,991	10%	\$8,092	\$899	\$629	\$0	\$0	\$270	UE	VNX HARDWARE
VNX51D259010F	VNX5100 DPE 25X 2.5 DRV 6 X 900 10K FLD	\$8,093	10%	\$7,284	\$809	\$567	\$0	\$0	\$243	UE	VNX HARDWARE
VNX51D259010N	VNX5100 DPE 25X2.5" DRV-E R 6x900G 10K	\$8,538	10%	\$7,684	\$854	\$598	\$0	\$0	\$256	UE	VNX HARDWARE
VNX52DP010NL	VNX5200 DPE 25X2.5" DR-6X1TNL-EMC RCK	\$10,960	26%	\$8,110	\$1,644	\$1,206	\$0	\$0	\$329	UM	VNX HARDWARE
VNX52DP010NLF	VNX5200 DPE 25X2.5" DR-6X1TNL-FLD INST	\$10,960	26%	\$8,110	\$1,644	\$1,206	\$0	\$0	\$329	UM	VNX HARDWARE
VNX52DP010NLM	VNX5200 DPE 25X2.5" DR-6X1TNL-MIN RCK	\$10,960	26%	\$8,110	\$1,644	\$1,206	\$0	\$0	\$329	UM	VNX HARDWARE
VNX52DP01210	VNX5200 DPE 25X2.5" DR-8X1.2T10K-EMC RCK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$0	\$544	UM	VNX HARDWARE
VNX52DP01210F	VNX5200 DPE 25X2.5" DR-8X1.2T10K-FLD I	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$0	\$544	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
VNX52DP01210M	VNX5200 DPE 25X2.5" DR-8X1.2T10K-MIN RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$0	\$544	UM	VNX HARDWARE
VNX52DP112NL	VNX5200 DPE 25X2.5" DR-12X1TNL-EMC RK	\$13,315	26%	\$9,853	\$1,997	\$1,465	\$0	\$0	\$399	UM	VNX HARDWARE
VNX52DP112NLF	VNX5200 DPE 25X2.5" DR-12X1TNL-FLD INST	\$13,315	26%	\$9,853	\$1,997	\$1,465	\$0	\$0	\$399	UM	VNX HARDWARE
VNX52DP112NLM	VNX5200 DPE 25X2.5" DR-12X1TNL-MIN RK	\$13,315	26%	\$9,853	\$1,997	\$1,465	\$0	\$0	\$399	UM	VNX HARDWARE
VNX52DP12210	VNX5200 DPE 25X2.5"DR-12X1.2T10K-EMC RK	\$21,775	26%	\$16,114	\$3,266	\$2,395	\$0	\$0	\$653	UM	VNX HARDWARE
VNX52DP12210F	VNX5200 DPE 25X2.5"DR-12X1.2T10K-FLD I	\$21,775	26%	\$16,114	\$3,266	\$2,395	\$0	\$0	\$653	UM	VNX HARDWARE
VNX52DP12210M	VNX5200 DPE 25X2.5"DR-12X1.2T10K-MIN RK	\$21,775	26%	\$16,114	\$3,266	\$2,395	\$0	\$0	\$653	UM	VNX HARDWARE
VNX52DP12510	VNX5200 DPE 25X2.5" DR-25X1.2T10K-EMC	\$28,243	26%	\$20,900	\$4,236	\$3,107	\$0	\$0	\$847	UM	VNX HARDWARE
VNX52DP12510F	VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLD I	\$28,243	26%	\$20,900	\$4,236	\$3,107	\$0	\$0	\$847	UM	VNX HARDWARE
VNX52DP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN	\$28,243	26%	\$20,900	\$4,236	\$3,107	\$0	\$0	\$847	UM	VNX HARDWARE
VNX52DP125NL	VNX5200 DPE 25X2.5"DR-25X1TNL-EMC RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$0	\$594	UM	VNX HARDWARE
VNX52DP125NLF	VNX5200 DPE 25X2.5"DR-25X1TNL-FLD INS	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$0	\$594	UM	VNX HARDWARE
VNX52DP125NLM	VNX5200 DPE 25X2.5"DR-25X1TNL-MIN RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$0	\$594	UM	VNX HARDWARE
VNX52DP30015	VNX5200 DPE 25X2.5" DR-8X300G15K-EMC RK	\$13,132	26%	\$9,718	\$1,970	\$1,445	\$0	\$0	\$394	UM	VNX HARDWARE
VNX52DP30015F	VNX5200 DPE 25X2.5" DR-8X300G15K-FLD I	\$13,132	26%	\$9,718	\$1,970	\$1,445	\$0	\$0	\$394	UM	VNX HARDWARE
VNX52DP30015M	VNX5200 DPE 25X2.5" DR-8X300G15K-MIN RK	\$13,132	26%	\$9,718	\$1,970	\$1,445	\$0	\$0	\$394	UM	VNX HARDWARE
VNX52DP31215	VNX5200 DPE 25X2.5" DR-12X300G15K-EMC	\$14,445	26%	\$10,689	\$2,167	\$1,589	\$0	\$0	\$433	UM	VNX HARDWARE
VNX52DP31215F	VNX5200 DPE 25X2.5" DR-12X300G15K-FLD I	\$14,445	26%	\$10,689	\$2,167	\$1,589	\$0	\$0	\$433	UM	VNX HARDWARE
VNX52DP31215M	VNX5200 DPE 25X2.5" DR-12X300G15K-MIN	\$14,445	26%	\$10,689	\$2,167	\$1,589	\$0	\$0	\$433	UM	VNX HARDWARE
VNX52DP32515	VNX5200 DPE 25X2.5" DR-25X300G15K-EMC	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$0	\$594	UM	VNX HARDWARE
VNX52DP32515F	VNX5200 DPE 25X2.5" DR-25X300G15K-FLD I	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$0	\$594	UM	VNX HARDWARE
VNX52DP32515M	VNX5200 DPE 25X2.5" DR-25X300G15K-MIN	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$0	\$594	UM	VNX HARDWARE
VNX52DP400FX	VNX5200 DPE 25X2.5" DR-8X400GFL-EMC RK	\$75,109	26%	\$55,581	\$11,266	\$8,262	\$0	\$0	\$2,253	UM	VNX HARDWARE
VNX52DP400FXF	VNX5200 DPE 25X2.5" DR-8X400GFL-FLD INS	\$75,109	26%	\$55,581	\$11,266	\$8,262	\$0	\$0	\$2,253	UM	VNX HARDWARE
VNX52DP400FXM	VNX5200 DPE 25X2.5" DR-8X400GFL-MIN RK	\$75,109	26%	\$55,581	\$11,266	\$8,262	\$0	\$0	\$2,253	UM	VNX HARDWARE
VNX52DP60010	VNX5200 DPE 25X2.5" DR-8X600G10K-EMC RK	\$14,019	26%	\$10,374	\$2,103	\$1,542	\$0	\$0	\$421	UM	VNX HARDWARE
VNX52DP60010F	VNX5200 DPE 25X2.5" DR-8X600G10K-FLD I	\$14,019	26%	\$10,374	\$2,103	\$1,542	\$0	\$0	\$421	UM	VNX HARDWARE
VNX52DP60010M	VNX5200 DPE 25X2.5" DR-8X600G10K-MIN RK	\$14,019	26%	\$10,374	\$2,103	\$1,542	\$0	\$0	\$421	UM	VNX HARDWARE
VNX52DP60015	VNX5200 DPE 25X2.5" DR-8X600G15K-EMC RK	\$21,900	26%	\$16,206	\$3,285	\$2,409	\$0	\$0	\$657	UM	VNX HARDWARE
VNX52DP60015F	VNX5200 DPE 25X2.5" DR-8X600G15K-FLD INS	\$21,900	26%	\$16,206	\$3,285	\$2,409	\$0	\$0	\$657	UM	VNX HARDWARE
VNX52DP60015M	VNX5200 DPE 25X2.5" DR-8X600G15K-MIN RK	\$21,900	26%	\$16,206	\$3,285	\$2,409	\$0	\$0	\$657	UM	VNX HARDWARE
VNX52DP61210	VNX5200 DPE 25X2.5" DR-12X600G10K-EMC	\$15,421	26%	\$11,412	\$2,313	\$1,696	\$0	\$0	\$463	UM	VNX HARDWARE
VNX52DP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLD I	\$15,421	26%	\$11,412	\$2,313	\$1,696	\$0	\$0	\$463	UM	VNX HARDWARE
VNX52DP61210M	VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	\$15,421	26%	\$11,412	\$2,313	\$1,696	\$0	\$0	\$463	UM	VNX HARDWARE
VNX52DP62510	VNX5200 DPE 25X2.5" DR-25X600G10K-EMC	\$17,767	26%	\$13,148	\$2,665	\$1,954	\$0	\$0	\$533	UM	VNX HARDWARE
VNX52DP62510F	VNX5200 DPE 25X2.5" DR-25X600G10K-FLD I	\$17,767	26%	\$13,148	\$2,665	\$1,954	\$0	\$0	\$533	UM	VNX HARDWARE
VNX52DP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	\$17,767	26%	\$13,148	\$2,665	\$1,954	\$0	\$0	\$533	UM	VNX HARDWARE
VNX52DP90010	VNX5200 DPE 25X2.5" DR-8X900G10K-EMC RK	\$15,122	26%	\$11,190	\$2,268	\$1,663	\$0	\$0	\$454	UM	VNX HARDWARE
VNX52DP90010F	VNX5200 DPE 25X2.5" DR-8X900G10K-FLD I	\$15,122	26%	\$11,190	\$2,268	\$1,663	\$0	\$0	\$454	UM	VNX HARDWARE
VNX52DP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	\$15,122	26%	\$11,190	\$2,268	\$1,663	\$0	\$0	\$454	UM	VNX HARDWARE
VNX52DP91210	VNX5200 DPE 25X2.5"DR-12X900G10K-EMC RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$0	\$544	UM	VNX HARDWARE
VNX52DP91210F	VNX5200 DPE 25X2.5"DR-12X900G10K-FLD I	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$0	\$544	UM	VNX HARDWARE
VNX52DP91210M	VNX5200 DPE 25X2.5"DR-12X900G10K-MIN RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$0	\$544	UM	VNX HARDWARE
VNX52DP92510	VNX5200 DPE 25X2.5"DR-25X900G10K-EMC RK	\$23,536	26%	\$17,417	\$3,530	\$2,589	\$0	\$0	\$706	UM	VNX HARDWARE
VNX52DP92510F	VNX5200 DPE 25X2.5"DR-25X900G10K-FLD I	\$23,536	26%	\$17,417	\$3,530	\$2,589	\$0	\$0	\$706	UM	VNX HARDWARE
VNX52DP92510M	VNX5200 DPE 25X2.5"DR-25X900G10K-MIN RK	\$23,536	26%	\$17,417	\$3,530	\$2,589	\$0	\$0	\$706	UM	VNX HARDWARE
VNX52DPM1210	VNX5200 DPE 25X2.5" 4-600-8 1TNL-EMC RK	\$11,810	26%	\$8,739	\$1,772	\$1,299	\$0	\$0	\$354	UM	VNX HARDWARE
VNX52DPM1210F	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD INS	\$11,810	26%	\$8,739	\$1,772	\$1,299	\$0	\$0	\$354	UM	VNX HARDWARE
VNX52DPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK	\$11,810	26%	\$8,739	\$1,772	\$1,299	\$0	\$0	\$354	UM	VNX HARDWARE
VNX52DPM2510	VNX5200 DPE 25X2.5" 4-600-211TNL-EMC RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$0	\$594	UM	VNX HARDWARE
VNX52DPM2510F	VNX5200 DPE 25X2.5" 4-600-211TNL-FLD INS	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$0	\$594	UM	VNX HARDWARE
VNX52DPM2510M	VNX5200 DPE 25X2.5" 4-600-211TNL-MIN RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$0	\$594	UM	VNX HARDWARE
VNX52VP010NLF	VNX5200 DPE 25X2.5" DR-6X1TNL-FLD INST	\$10,960	26%	\$8,110	\$1,644	\$1,206	\$0	\$0	\$329	UM	VNX HARDWARE
VNX52VP010NLM	VNX5200 DPE 25X2.5" DR-6X1TNL-MIN RK	\$10,960	26%	\$8,110	\$1,644	\$1,206	\$0	\$0	\$329	UM	VNX HARDWARE
VNX52VP01210F	VNX5200 DPE 25X2.5" DR-8X1.2T10K-FLD INS	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$0	\$544	UM	VNX HARDWARE
VNX52VP01210M	VNX5200 DPE 25X2.5" DR-8X1.2T10K-MIN RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$0	\$544	UM	VNX HARDWARE
VNX52VP112NLF	VNX5200 DPE 25X2.5" DR-12X1T NL-FLD INST	\$13,315	26%	\$9,853	\$1,997	\$1,465	\$0	\$0	\$399	UM	VNX HARDWARE
VNX52VP112NLM	VNX5200 DPE 25X2.5" DR-12X1T NL-MIN RK	\$13,315	26%	\$9,853	\$1,997	\$1,465	\$0	\$0	\$399	UM	VNX HARDWARE
VNX52VP12210F	VNX5200 DPE 25X2.5" DR-12X1.2T10K-FLD I	\$21,775	26%	\$16,114	\$3,266	\$2,395	\$0	\$0	\$653	UM	VNX HARDWARE
VNX52VP12210M	VNX5200 DPE 25X2.5" DR-12X1.2T10K-MIN RK	\$21,775	26%	\$16,114	\$3,266	\$2,395	\$0	\$0	\$653	UM	VNX HARDWARE
VNX52VP12510F	VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLD I	\$28,243	26%	\$20,900	\$4,236	\$3,107	\$0	\$0	\$847	UM	VNX HARDWARE
VNX52VP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN RK	\$28,243	26%	\$20,900	\$4,236	\$3,107	\$0	\$0	\$847	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
VNX52VP125NLF	VNX5200 DPE 25X2.5" DR-25X1T NL-FLD IN	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$0	\$594	UM	VNX HARDWARE
VNX52VP125NLM	VNX5200 DPE 25X2.5" DR-25X1T NL-MIN RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$0	\$594	UM	VNX HARDWARE
VNX52VP30015F	VNX5200 DPE 25X2.5" DR-8X300G15K-FLD I	\$13,132	26%	\$9,718	\$1,970	\$1,445	\$0	\$0	\$394	UM	VNX HARDWARE
VNX52VP30015M	VNX5200 DPE 25X2.5" DR-8X300G15K-MIN RK	\$13,132	26%	\$9,718	\$1,970	\$1,445	\$0	\$0	\$394	UM	VNX HARDWARE
VNX52VP31215F	VNX5200 DPE 25X2.5" DR-12X300G15K-FLD	\$14,445	26%	\$10,689	\$2,167	\$1,589	\$0	\$0	\$433	UM	VNX HARDWARE
VNX52VP31215M	VNX5200 DPE 25X2.5" DR-12X300G15K-MIN	\$14,445	26%	\$10,689	\$2,167	\$1,589	\$0	\$0	\$433	UM	VNX HARDWARE
VNX52VP32515F	VNX5200 DPE 25X2.5" DR-25X300G15K-FLD	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$0	\$594	UM	VNX HARDWARE
VNX52VP32515M	VNX5200 DPE 25X2.5" DR-25X300G15K-MIN	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$0	\$594	UM	VNX HARDWARE
VNX52VP400FXF	VNX5200 DPE 25X2.5" DR-8X400GFL-FLD INS	\$75,109	26%	\$55,581	\$11,266	\$8,262	\$0	\$0	\$2,253	UM	VNX HARDWARE
VNX52VP400FXM	VNX5200 DPE 25X2.5" DR-8X400GFL-MIN RK	\$75,109	26%	\$55,581	\$11,266	\$8,262	\$0	\$0	\$2,253	UM	VNX HARDWARE
VNX52VP60010F	VNX5200 DPE 25X2.5" DR-8X600G10K-FLD I	\$14,019	26%	\$10,374	\$2,103	\$1,542	\$0	\$0	\$421	UM	VNX HARDWARE
VNX52VP60010M	VNX5200 DPE 25X2.5" DR-8X600G10K-MIN RK	\$14,019	26%	\$10,374	\$2,103	\$1,542	\$0	\$0	\$421	UM	VNX HARDWARE
VNX52VP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLD	\$15,421	26%	\$11,412	\$2,313	\$1,696	\$0	\$0	\$463	UM	VNX HARDWARE
VNX52VP61210M	VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	\$15,421	26%	\$11,412	\$2,313	\$1,696	\$0	\$0	\$463	UM	VNX HARDWARE
VNX52VP62510F	VNX5200 DPE 25X2.5" DR-25X600G10K-FLD	\$17,767	26%	\$13,148	\$2,665	\$1,954	\$0	\$0	\$533	UM	VNX HARDWARE
VNX52VP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	\$17,767	26%	\$13,148	\$2,665	\$1,954	\$0	\$0	\$533	UM	VNX HARDWARE
VNX52VP90010F	VNX5200 DPE 25X2.5" DR-8X900G10K-FLD I	\$15,122	26%	\$11,190	\$2,268	\$1,663	\$0	\$0	\$454	UM	VNX HARDWARE
VNX52VP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	\$15,122	26%	\$11,190	\$2,268	\$1,663	\$0	\$0	\$454	UM	VNX HARDWARE
VNX52VP91210F	VNX5200 DPE 25x2.5"DR-12x900G10K-FLD I	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$0	\$544	UM	VNX HARDWARE
VNX52VP91210M	VNX5200 DPE 25x2.5"DR-12x900G10K-MIN RK	\$18,146	26%	\$13,428	\$2,722	\$1,996	\$0	\$0	\$544	UM	VNX HARDWARE
VNX52VP92510F	VNX5200 DPE 25x2.5"DR-25x900G10K-FLD I	\$23,536	26%	\$17,417	\$3,530	\$2,589	\$0	\$0	\$706	UM	VNX HARDWARE
VNX52VP92510M	VNX5200 DPE 25x2.5"DR-25x900G10K-MIN RK	\$23,536	26%	\$17,417	\$3,530	\$2,589	\$0	\$0	\$706	UM	VNX HARDWARE
VNX52VPM1210F	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD I	\$11,810	26%	\$8,739	\$1,772	\$1,299	\$0	\$0	\$354	UM	VNX HARDWARE
VNX52VPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK	\$11,810	26%	\$8,739	\$1,772	\$1,299	\$0	\$0	\$354	UM	VNX HARDWARE
VNX52VPM2510F	VNX5200 DPE 25X2.5"4-600-211TNL-FLD INS	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$0	\$594	UM	VNX HARDWARE
VNX52VPM2510M	VNX5200 DPE 25X2.5"4-600-211TNL-MIN RK	\$19,814	26%	\$14,662	\$2,972	\$2,180	\$0	\$0	\$594	UM	VNX HARDWARE
VNX5300CS2U	VNX5300 2ND CONTROL STATION FOR FLD UPG	\$1,833	10%	\$1,650	\$183	\$128	\$0	\$0	\$55	UE	VNX HARDWARE
VNX5300CS2A	2ND OPTIONALINVRTR FOR VNX 5300 FACTORY	\$1,440	10%	\$1,296	\$144	\$101	\$0	\$0	\$43	UE	VNX HARDWARE
VNX5300CS2AU	2ND OPTIONALINVRTR FOR VNX 5300 FIELD	\$2,016	10%	\$1,814	\$202	\$141	\$0	\$0	\$60	UE	VNX HARDWARE
VNX5300DMDU	VNX5300 ADDON DATA MOVER+FC SLIC-UPGRADE	\$2,226	10%	\$2,003	\$223	\$156	\$0	\$0	\$67	UE	VNX HARDWARE
VNX5300DMMD	VNX5300 SINGLE DM FC SLIC MINI RACK DC	\$1,649	10%	\$1,484	\$165	\$115	\$0	\$0	\$49	UE	VNX HARDWARE
VNX5300DMU	VNX5300 ADD ON DATA MOVER+FC IO-UPGRADE	\$2,024	10%	\$1,822	\$202	\$142	\$0	\$0	\$61	UE	VNX HARDWARE
VNX5300DP25M	VNX5300 DPE; 25X2.5 DRIVE SLOTS-MINIRACK	\$10,059	10%	\$9,053	\$1,006	\$704	\$0	\$0	\$302	UE	VNX HARDWARE
VNX53-57F	CONVERT VNX5300&5500 DME TO VNX5700 DME	\$4,340	26%	\$3,212	\$651	\$477	\$0	\$0	\$174	UM-H	VNX HARDWARE
VNX53-55F	CONVERT VNX5300 DME TO VNX5500 DME	\$5,819	26%	\$4,306	\$873	\$640	\$0	\$0	\$233	UM-H	VNX HARDWARE
VNX5357-75F	CONVERT VNX53 55 57 DME TO VNX7500 DME	\$4,340	26%	\$3,212	\$651	\$477	\$0	\$0	\$174	UM-H	VNX HARDWARE
VNX53D151T72	VNX5300 DPE; 15X3.5 DRV-EMC RCK 6X1T	\$13,606	10%	\$12,245	\$1,361	\$952	\$0	\$0	\$408	UE	VNX HARDWARE
VNX53D151T72F	VNX5300 DPE; 15X3.5 DRV-FLD IN 6X1T	\$13,606	10%	\$12,245	\$1,361	\$952	\$0	\$0	\$408	UE	VNX HARDWARE
VNX53D152T72	VNX5300 DPE; 15X3.5 DRV-EMC RCK 6X2TB	\$14,871	10%	\$13,384	\$1,487	\$1,041	\$0	\$0	\$446	UE	VNX HARDWARE
VNX53D152T72F	VNX5300 DPE; 15X3.5 DRV-FLD INST 6 X 2T	\$14,871	10%	\$13,384	\$1,487	\$1,041	\$0	\$0	\$446	UE	VNX HARDWARE
VNX53D152TDC	VNX5300 DPE 15X3.5IN DRV 8X2TB 7.2K DC	\$17,054	10%	\$15,349	\$1,705	\$1,194	\$0	\$0	\$512	UE	VNX HARDWARE
VNX53D153010	VNX5300 DPE; 15X3.5 DRV; ER 8X300G 10K	\$13,874	10%	\$12,487	\$1,387	\$971	\$0	\$0	\$416	UE	VNX HARDWARE
VNX53D153010D	VNX5300 DPE; 15X3.5 DRV-DC 8X300G 10K	\$14,604	10%	\$13,144	\$1,460	\$1,022	\$0	\$0	\$438	UE	VNX HARDWARE
VNX53D153010F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X300 10K	\$13,874	10%	\$12,487	\$1,387	\$971	\$0	\$0	\$416	UE	VNX HARDWARE
VNX53D153015	VNX5300 DPE 15X3.5 DRV EMC RCK 8X300G	\$15,583	10%	\$14,025	\$1,558	\$1,091	\$0	\$0	\$467	UE	VNX HARDWARE
VNX53D153015D	VNX5300 DPE 15 x3.5 DC 8 x300GB 15K	\$16,460	10%	\$14,814	\$1,646	\$1,152	\$0	\$0	\$494	UE	VNX HARDWARE
VNX53D153015F	VNX5300 DPE; 15X3.5 DRIVES-FLD IN 8X300	\$15,583	10%	\$14,025	\$1,558	\$1,091	\$0	\$0	\$467	UE	VNX HARDWARE
VNX53D15301MD	VNX5300DPE;15X3.5DRV-MR8X300GB 10KDC	\$15,334	10%	\$13,801	\$1,533	\$1,073	\$0	\$0	\$460	UE	VNX HARDWARE
VNX53D15305MD	VNX5300DPE;FC;15X3.5DRV-MR8X300GB 15KDC	\$17,257	10%	\$15,531	\$1,726	\$1,208	\$0	\$0	\$518	UE	VNX HARDWARE
VNX53D153T72	VNX5300 DPE; 15X3.5; 6X3TB DRV EMC RACK	\$17,759	10%	\$15,983	\$1,776	\$1,243	\$0	\$0	\$533	UE	VNX HARDWARE
VNX53D153T72F	VNX5300 DPE;15X3.5 6X3TB DRV - FIELD INS	\$17,759	10%	\$15,983	\$1,776	\$1,243	\$0	\$0	\$533	UE	VNX HARDWARE
VNX53D153TDC	VNX5300 DPE 15X3.5IN DRV 8X3TB 7.2K DC	\$20,736	10%	\$18,662	\$2,074	\$1,452	\$0	\$0	\$622	UE	VNX HARDWARE
VNX53D154T72	VNX5300 DPE; 15X3.5; 6X4TB DRV EMC RACK	\$21,311	10%	\$19,180	\$2,131	\$1,492	\$0	\$0	\$639	UE	VNX HARDWARE
VNX53D154T72F	VNX5300 DPE;15X3.5 6X4TB DRV - FIELD INS	\$21,311	10%	\$19,180	\$2,131	\$1,492	\$0	\$0	\$639	UE	VNX HARDWARE
VNX53D154TDC	VNX5300 DPE 15X3.5IN DRV 8X4TB 7.2K DC	\$24,883	10%	\$22,395	\$2,488	\$1,742	\$0	\$0	\$746	UE	VNX HARDWARE
VNX53D156010	VNX5300 DPE; 15X3.5 DRV-ER 8X600G 10K	\$16,163	10%	\$14,547	\$1,616	\$1,131	\$0	\$0	\$485	UE	VNX HARDWARE
VNX53D156010D	VNX5300 DPE; 15X3.5 DRV-DC 8X600GB 10K	\$17,029	10%	\$15,326	\$1,703	\$1,192	\$0	\$0	\$511	UE	VNX HARDWARE
VNX53D156010F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X600 10K	\$16,163	10%	\$14,547	\$1,616	\$1,131	\$0	\$0	\$485	UE	VNX HARDWARE
VNX53D156015	VNX5300 DPE; 15X3.5 DRV E 8X600G 15K	\$21,173	10%	\$19,056	\$2,117	\$1,482	\$0	\$0	\$635	UE	VNX HARDWARE
VNX53D156015D	VNX5300 DPE; 15X3.5 DRV-DC 8X600G 15K	\$22,260	10%	\$20,034	\$2,226	\$1,558	\$0	\$0	\$668	UE	VNX HARDWARE
VNX53D156015F	VNX5300 DPE; 15X3.5 DRV FD IN 8X600 15K	\$21,173	10%	\$19,056	\$2,117	\$1,482	\$0	\$0	\$635	UE	VNX HARDWARE
VNX53D15601MD	VNX5300 DPE;15X3.5 DRV-MR 8X600GB 10K DC	\$17,895	10%	\$16,106	\$1,790	\$1,253	\$0	\$0	\$537	UE	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
VNX53D15605MD	VNX5300DPE;15X3.5DRV-MR8X600GB 15KDC	\$23,347	10%	\$21,012	\$2,335	\$1,634	\$0	\$0	\$700	UE	VNX HARDWARE
VNX53D159010	VNX5300 DPE; 15X 3.5 DRV 8 X 900 10K EMC	\$21,723	10%	\$19,551	\$2,172	\$1,521	\$0	\$0	\$652	UE	VNX HARDWARE
VNX53D159010D	VNX 5300DPE FC 15X3.5" DRV-DC 8x900G 10K	\$23,473	10%	\$21,126	\$2,347	\$1,643	\$0	\$0	\$704	UE	VNX HARDWARE
VNX53D159010F	VNX5300 DPE 15 X 3.5 DRV 8 X 900 10K FLD	\$21,723	10%	\$19,551	\$2,172	\$1,521	\$0	\$0	\$652	UE	VNX HARDWARE
VNX53D253010	VNX5300 DPE; 25X2.5 DRV-E R 8X300G 10K	\$14,532	10%	\$13,079	\$1,453	\$1,017	\$0	\$0	\$436	UE	VNX HARDWARE
VNX53D253010D	VNX5300 DPE; 25X2.5 DRV-DC 8 X 300G 10K	\$15,304	10%	\$13,774	\$1,530	\$1,071	\$0	\$0	\$459	UE	VNX HARDWARE
VNX53D253010F	VNX5300 DPE; 25X2.5 DRV-FLD IN 8X300 10K	\$14,532	10%	\$13,079	\$1,453	\$1,017	\$0	\$0	\$436	UE	VNX HARDWARE
VNX53D25301MD	VNX5300DPE;25X2.5 DRV-MR8X300GB 10KDC	\$16,076	10%	\$14,468	\$1,608	\$1,125	\$0	\$0	\$482	UE	VNX HARDWARE
VNX53D256010	VNX5300 DPE; 25X2.5 DRV-E R 8X600G 10K	\$16,604	10%	\$14,944	\$1,660	\$1,162	\$0	\$0	\$498	UE	VNX HARDWARE
VNX53D256010D	VNX5300 DPE; 25X2.5 DRV-DC 8X600GB 10K	\$17,506	10%	\$15,755	\$1,751	\$1,225	\$0	\$0	\$525	UE	VNX HARDWARE
VNX53D256010F	VNX5300 DPE; 25X2.5 DRV-FD IN 8X600 10K	\$16,604	10%	\$14,944	\$1,660	\$1,162	\$0	\$0	\$498	UE	VNX HARDWARE
VNX53D25601MD	VNX5300DPE;FC;25X2.5 DRV-MR8X600GB 10KDC	\$18,408	10%	\$16,567	\$1,841	\$1,289	\$0	\$0	\$552	UE	VNX HARDWARE
VNX53D259010	VNX5300 DPE 25X2.5 DRV-8X900 10K EMCRC	\$18,927	10%	\$17,034	\$1,893	\$1,325	\$0	\$0	\$568	UE	VNX HARDWARE
VNX53D259010D	VNX 5300DPE FC 25X2.5" DRV-DC 8x900G 10K	\$20,496	10%	\$18,446	\$2,050	\$1,435	\$0	\$0	\$615	UE	VNX HARDWARE
VNX53D259010F	VNX5300DPE 25 x 2.5 DRV 8 x 900 FLD INS	\$18,927	10%	\$17,034	\$1,893	\$1,325	\$0	\$0	\$568	UE	VNX HARDWARE
VNX53D25901MD	VNX5300 DPE FC 25X2.5DR MR 8X900GB10K DC	\$21,023	10%	\$18,921	\$2,102	\$1,472	\$0	\$0	\$631	UE	VNX HARDWARE
VNX53N153010	VNX5300 DPE; 15X3.5 DRV-EMC RCK 8X300G N	\$13,874	10%	\$12,487	\$1,387	\$971	\$0	\$0	\$416	UE	VNX HARDWARE
VNX53N153010F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X300 N	\$13,874	10%	\$12,487	\$1,387	\$971	\$0	\$0	\$416	UE	VNX HARDWARE
VNX53N153015	VNX5300 DPE; 15X3.5 DRV-E R 8X300G 15K N	\$15,583	10%	\$14,025	\$1,558	\$1,091	\$0	\$0	\$467	UE	VNX HARDWARE
VNX53N153015F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X300 N	\$15,583	10%	\$14,025	\$1,558	\$1,091	\$0	\$0	\$467	UE	VNX HARDWARE
VNX53N156010	VNX5300 DPE; 15X3.5 DRV E R 8X600G 10K N	\$16,163	10%	\$14,547	\$1,616	\$1,131	\$0	\$0	\$485	UE	VNX HARDWARE
VNX53N156010F	VNX5300 DPE; 15X3.5 DRV F I 8X300 10K N	\$16,163	10%	\$14,547	\$1,616	\$1,131	\$0	\$0	\$485	UE	VNX HARDWARE
VNX53N156015	VNX5300 DPE; 15X3.5 DRV E R 8X600 15K N	\$21,173	10%	\$19,056	\$2,117	\$1,482	\$0	\$0	\$635	UE	VNX HARDWARE
VNX53N156015F	VNX5300 DPE;15X3.5 DRV-FLD IN 8X600 N	\$21,173	10%	\$19,056	\$2,117	\$1,482	\$0	\$0	\$635	UE	VNX HARDWARE
VNX53N159010	VNX5300 DPE 15X3.5" DRV-E R 8x900G 10K	\$22,355	10%	\$20,120	\$2,236	\$1,565	\$0	\$0	\$671	UE	VNX HARDWARE
VNX53N159010F	VNX5300 DPE 15X3.5" DRV-F I 8x900G 10K	\$22,355	10%	\$20,120	\$2,236	\$1,565	\$0	\$0	\$671	UE	VNX HARDWARE
VNX53N159010M	VNX5300 DPE 15X3.5" DRV-M R 8x900G 10K	\$22,355	10%	\$20,120	\$2,236	\$1,565	\$0	\$0	\$671	UE	VNX HARDWARE
VNX53N253010	VNX5300 DPE; 25X2.5 DRV-EMC RCK 8X300G N	\$14,532	10%	\$13,079	\$1,453	\$1,017	\$0	\$0	\$436	UE	VNX HARDWARE
VNX53N253010F	VNX5300 DPE; 25X2.5 DRV-FLD IN 8X300 N	\$14,532	10%	\$13,079	\$1,453	\$1,017	\$0	\$0	\$436	UE	VNX HARDWARE
VNX53N256010	VNX5300 DPE; 25X2.5 DRV-EMC RCK 8X600G N	\$16,604	10%	\$14,944	\$1,660	\$1,162	\$0	\$0	\$498	UE	VNX HARDWARE
VNX53N256010F	VNX5300 DPE; 25X2.5 DRV-FLD INST 8X600 N	\$16,604	10%	\$14,944	\$1,660	\$1,162	\$0	\$0	\$498	UE	VNX HARDWARE
VNX53N259010	VNX5300 DPE 25X2.5" DRV-E R 8x900G 10K	\$19,520	10%	\$17,568	\$1,952	\$1,366	\$0	\$0	\$586	UE	VNX HARDWARE
VNX53N259010F	VNX5300 DPE 25X2.5" DRV-F I 8x900G 10K	\$19,520	10%	\$17,568	\$1,952	\$1,366	\$0	\$0	\$586	UE	VNX HARDWARE
VNX53N259010M	VNX5300 DPE 25X2.5" DRV-M R 8x900G 10K	\$19,520	10%	\$17,568	\$1,952	\$1,366	\$0	\$0	\$586	UE	VNX HARDWARE
VNX5500CSD2A	2ND OPTIONALINVRTR FOR VNX 5500 FACTORY	\$2,504	26%	\$1,853	\$376	\$275	\$0	\$0	\$100	UM-H	VNX HARDWARE
VNX5500CSD2AU	2ND OPTIONALINVRTR FOR VNX 5500 FIELD	\$3,380	26%	\$2,501	\$507	\$372	\$0	\$0	\$135	UM-H	VNX HARDWARE
VNX5500DMDU	VNX5500 ADD ON DM+FC SLIC-UPGRADE(DC)	\$8,313	26%	\$6,152	\$1,247	\$914	\$0	\$0	\$333	UM-H	VNX HARDWARE
VNX5500DMMD	VNX5500 SINGLE DATA MOVER FC SLIC DC	\$6,158	26%	\$4,557	\$924	\$677	\$0	\$0	\$246	UM-H	VNX HARDWARE
VNX5500DMU	VNX5500 ADD ON DATA MOVER+FC IO -UPGRADE	\$6,046	26%	\$4,474	\$907	\$665	\$0	\$0	\$242	UM-H	VNX HARDWARE
VNX5500DP15MD	VNX5500 DPE,15X3.5 DRIVE SLOTS-MR-DC	\$13,324	26%	\$9,860	\$1,999	\$1,466	\$0	\$0	\$533	UM-H	VNX HARDWARE
VNX5500DP25MD	VNX5500 DPE,25X2.5 DRIVE SLOTS-MR-DC	\$13,324	26%	\$9,860	\$1,999	\$1,466	\$0	\$0	\$533	UM-H	VNX HARDWARE
VNX5500FL100	VNX5500-F FLASH ARRAY 21 X 100G F D & 4	\$76,635	26%	\$56,710	\$11,495	\$8,430	\$0	\$0	\$3,065	UM-H	VNX HARDWARE
VNX5500FL100F	VNX5500-F FLASH ARRAY 21 X 100G F D & 4	\$76,635	26%	\$56,710	\$11,495	\$8,430	\$0	\$0	\$3,065	UM-H	VNX HARDWARE
VNX5500FL100M	VNX5500-F FLASH ARY 21X100GFD &4x300HD	\$76,635	26%	\$56,710	\$11,495	\$8,430	\$0	\$0	\$3,065	UM-H	VNX HARDWARE
VNX5500FL200	VNX5500-F FL A 21X200G FD & 4X300 10K VD	\$142,995	26%	\$105,816	\$21,449	\$15,729	\$0	\$0	\$5,720	UM-H	VNX HARDWARE
VNX5500FL200F	VNX5500-F FL A 21X200G FD & 4X300 10K VD	\$142,995	26%	\$105,816	\$21,449	\$15,729	\$0	\$0	\$5,720	UM-H	VNX HARDWARE
VNX5500FL200M	VNX5500-F FL 21X200G FD & 4X300 10K VD	\$142,995	26%	\$105,816	\$21,449	\$15,729	\$0	\$0	\$5,720	UM-H	VNX HARDWARE
VNX55DMEXDU	VNX5500DME:1DATABOVER+FC SLIC-UPGRADE DC	\$13,962	26%	\$10,332	\$2,094	\$1,536	\$0	\$0	\$558	UM-H	VNX HARDWARE
VNX55DMEXMD	VNX5500 DMEX SINGLE DM FC SLIC MINI DC	\$10,342	26%	\$7,653	\$1,551	\$1,138	\$0	\$0	\$414	UM-H	VNX HARDWARE
VNX55DMEXU	VNX5500 EMPTY DM ENCLOSURE -UPGRADE	\$10,154	26%	\$7,514	\$1,523	\$1,117	\$0	\$0	\$406	UM-H	VNX HARDWARE
VNX5700DMU	VNX5700 ADD ON DATA MOVER+FC SLIC-UPG	\$18,642	26%	\$13,795	\$2,796	\$2,051	\$0	\$0	\$746	UM-H	VNX HARDWARE
VNX5700DSPE	VNX5700 SPE 4X6G SAS BE-EMC DENSE RACK	\$34,000	26%	\$25,100	\$5,100	\$3,740	\$0	\$0	\$1,360	UM-H	VNX HARDWARE
VNX5700DSPEF	VNX5700 SPE FOR DENSE RACK-FIELD INST	\$37,778	26%	\$27,956	\$5,667	\$4,156	\$0	\$0	\$1,511	UM-H	VNX HARDWARE
VNX5700DSPEM	VNX5700 SPE FOR DENSE RACK-MINI RACK	\$37,778	26%	\$27,956	\$5,667	\$4,156	\$0	\$0	\$1,511	UM-H	VNX HARDWARE
VNX57-75B	CONVERT VNX5700 SPE TO VNX7500 SPE	\$58,540	26%	\$43,320	\$8,781	\$6,439	\$0	\$0	\$2,342	UM-H	VNX HARDWARE
VNX57DMEXU	EMPTY VNX57 DM ENCLOSURE -UPGRADE	\$12,693	26%	\$9,393	\$1,904	\$1,396	\$0	\$0	\$508	UM-H	VNX HARDWARE
VNX6GSDAE15F	VNX 15X3.5 IN 6GB SAS EXP DAE-FLD INST	\$4,104	26%	\$3,037	\$616	\$451	\$0	\$0	\$164	UM-H	VNX HARDWARE
VNX6GSDAE15FD	3U DAE 15X3.5IN DC POWER ENCLOSURE	\$4,309	26%	\$3,189	\$646	\$474	\$0	\$0	\$172	UM-H	VNX HARDWARE
VNX6GSDAE15PF	VNX 55/75 15X3.5 6GB SAS PRIMARY DAE F I	\$4,104	26%	\$3,037	\$616	\$451	\$0	\$0	\$164	UM-H	VNX HARDWARE
VNX6GSDAE25F	VNX 25X2.5 IN6GB SAS DAE-FIELD INSTALL	\$5,814	26%	\$4,302	\$872	\$640	\$0	\$0	\$233	UM-H	VNX HARDWARE
VNX6GSDAE25FD	2U 6G SAS 25 DRIVE DAE WITH DC POWER	\$6,105	26%	\$4,518	\$916	\$672	\$0	\$0	\$244	UM-H	VNX HARDWARE
VNX6GSDAE25PF	VNX 55/75 25X2.5 6GB SAS PRIMARY DAE-F I	\$5,814	26%	\$4,302	\$872	\$640	\$0	\$0	\$233	UM-H	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
VNX6GSDAE60	VNX60X3.5IN 6G SAS EXP DAE - EMC RACK	\$16,416	26%	\$12,148	\$2,462	\$1,806	\$0	\$0	\$657	UM-H	VNX HARDWARE
VNX6GSDAE60F	VNX 60X3.5IN 6G SAS EXP DAE - FLD INST	\$16,416	26%	\$12,148	\$2,462	\$1,806	\$0	\$0	\$657	UM-H	VNX HARDWARE
VNX6GSDAE60F2	VNX 60X3.5IN 6G SAS EXP DAE - FLD W LDR	\$16,416	26%	\$12,148	\$2,462	\$1,806	\$0	\$0	\$657	UM-H	VNX HARDWARE
VNX6GSDAE60P	VNX 55/75 60X3.5 6G SAS PRIMARY DAE-E R	\$16,416	26%	\$12,148	\$2,462	\$1,806	\$0	\$0	\$657	UM-H	VNX HARDWARE
VNX6GSDAE15P	VNX 15X3.5IN PRIMARY DAE-EMC DENSE RACK	\$4,104	26%	\$3,037	\$616	\$451	\$0	\$0	\$164	UM-H	VNX HARDWARE
VNX7500DMU	VNX7500 ADD ON DATA MOVER-FC SLIC-UPG	\$40,584	26%	\$30,032	\$6,088	\$4,464	\$0	\$0	\$1,623	UM-H	VNX HARDWARE
VNX7500DSE	VNX7500 SPE 4X6G SAS BE-EMC DENSE RACK	\$58,540	26%	\$43,320	\$8,781	\$6,439	\$0	\$0	\$2,342	UM-H	VNX HARDWARE
VNX7500DSEPF	VNX7500 SPE FOR DENSE RACK-FIELD INST	\$65,043	26%	\$48,132	\$9,756	\$7,155	\$0	\$0	\$2,602	UM-H	VNX HARDWARE
VNX7500DSEPM	VNX7500 SPE FOR DENSE RACK-MINI RACK	\$65,043	26%	\$48,132	\$9,756	\$7,155	\$0	\$0	\$2,602	UM-H	VNX HARDWARE
VNX7501DSE	VNX7501 SPE 48GB SP-DENSE RACK-EMC RACK	\$65,043	26%	\$48,132	\$9,756	\$7,155	\$0	\$0	\$2,602	UM-H	VNX HARDWARE
VNX7501DSEPF	VNX7501 SPE 48GB SP-DENSE RACK-FLD INST	\$65,043	26%	\$48,132	\$9,756	\$7,155	\$0	\$0	\$2,602	UM-H	VNX HARDWARE
VNX7501DSEPM	VNX7501 SPE 48GB SP-DENSE RACK-MINI RACK	\$65,043	26%	\$48,132	\$9,756	\$7,155	\$0	\$0	\$2,602	UM-H	VNX HARDWARE
VNX7501SPE	VNX7501 SPE 48GB SP-EMC RACK	\$58,540	26%	\$43,320	\$8,781	\$6,439	\$0	\$0	\$2,342	UM-H	VNX HARDWARE
VNX7501SPEF	VNX7501 SPE 48GB SP-FIELD INST	\$58,540	26%	\$43,320	\$8,781	\$6,439	\$0	\$0	\$2,342	UM-H	VNX HARDWARE
VNX7501SPEM	VNX7501 SPE 48GB SP-MINI RACK	\$58,540	26%	\$43,320	\$8,781	\$6,439	\$0	\$0	\$2,342	UM-H	VNX HARDWARE
VNX7524-75EXB	CONVERT VNX7500 SP WITH EXP MEMORY	\$9,000	26%	\$6,660	\$1,350	\$990	\$0	\$0	\$360	UM-H	VNX HARDWARE
VNX75DMEXU	EMPTY VNX75 DM ENCLOSURE - UPGRADE	\$12,693	26%	\$9,393	\$1,904	\$1,396	\$0	\$0	\$508	UM-H	VNX HARDWARE
VNXAFADAE1U	VNXF 25x2.5" DAE 19x400GB-EMC-FLD	\$108,000	26%	\$79,920	\$11,880	\$9,720	\$0	\$0	\$0	UM	VNX HARDWARE
VNXAFADAE2U	VNXF 25x2.5" DAE 20x400GB-EMC-FLD	\$112,000	26%	\$82,880	\$12,320	\$10,080	\$0	\$0	\$0	UM	VNX HARDWARE
VNXAFADAE3U	VNXF 25x2.5" DAE 23x400GB-EMC-FLD	\$120,000	26%	\$88,800	\$13,200	\$10,800	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-1U-BLANK	1U Solid Filler for VNXB 40U rack	\$34	26%	\$25	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-2U-BLANK	2U Solid Filler for VNXB 40U rack	\$38	26%	\$28	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-3U-BLANK	3U Solid Filler for VNXB 40U rack	\$43	26%	\$32	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB52DM	VNX5200 ADD ON DM+FC SLIC-EMC RACK	\$1,469	26%	\$1,087	\$220	\$162	\$0	\$0	\$44	UM	VNX HARDWARE
VNXB52DMEX	EMPTY VNX5200 DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$0	\$240	UM	VNX HARDWARE
VNXB52DMEXM	EMPTY VNX5200 DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$0	\$240	UM	VNX HARDWARE
VNXB52DMEXMD	EMPTY DC VNX5200 DM ENCLOSURE-MINI RACK	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$0	\$324	UM	VNX HARDWARE
VNXB52DMEXMDU	EMPTY VNX52 DM ENCLOSURE-UPG DC	\$14,565	26%	\$10,778	\$2,185	\$1,602	\$0	\$0	\$437	UM	VNX HARDWARE
VNXB52DMEXU	EMPTY VNX5200 DM ENCLOSURE-UPG	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$0	\$324	UM	VNX HARDWARE
VNXB52DMM	VNX5200 ADD ON DM+FC SLIC-MINI RACK	\$1,469	26%	\$1,087	\$220	\$162	\$0	\$0	\$44	UM	VNX HARDWARE
VNXB52DMMD	VNX5200 ADD ON DM+FC SLIC-MINI RACK-DC	\$1,983	26%	\$1,467	\$297	\$218	\$0	\$0	\$59	UM	VNX HARDWARE
VNXB52DMU	VNX5200 ADD ON DM+FC SLIC-UPG	\$1,984	26%	\$1,468	\$298	\$218	\$0	\$0	\$60	UM	VNX HARDWARE
VNXB52DMUD	VNX5200 ADD ON DM+FC SLIC-UPG DC	\$2,678	26%	\$1,982	\$402	\$295	\$0	\$0	\$80	UM	VNX HARDWARE
VNXB52DP25F	VNX5200 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$7,770	26%	\$5,750	\$1,166	\$855	\$0	\$0	\$233	UM	VNX HARDWARE
VNXB52DP25FD	VNX 5200 DPE DISKLESS DC-FIELD INST	\$9,713	26%	\$7,188	\$1,457	\$1,068	\$0	\$0	\$291	UM	VNX HARDWARE
VNXB52DP25MD	VNX 5200 DPE DISKLESS DC-MINI RACK	\$9,713	26%	\$7,188	\$1,457	\$1,068	\$0	\$0	\$291	UM	VNX HARDWARE
VNXB54DM	VNX5400 ADD ON DM+FC SLIC-EMC RACK	\$1,829	26%	\$1,353	\$274	\$201	\$0	\$0	\$55	UM	VNX HARDWARE
VNXB54DMEX	EMPTY VNX5400 DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$0	\$240	UM	VNX HARDWARE
VNXB54DMEXM	EMPTY VNX5400 DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$0	\$240	UM	VNX HARDWARE
VNXB54DMEXMD	EMPTY DC VNX5400 DM ENCLOSURE-MINI RACK	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$0	\$324	UM	VNX HARDWARE
VNXB54DMEXMDU	EMPTY VNX54 DM ENCLOSURE-UPG DC	\$14,565	26%	\$10,778	\$2,185	\$1,602	\$0	\$0	\$437	UM	VNX HARDWARE
VNXB54DMEXU	EMPTY VNX5400 DM ENCLOSURE-UPG	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$0	\$324	UM	VNX HARDWARE
VNXB54DMM	VNX5400 ADD ON DM+FC SLIC-MINI RACK	\$1,829	26%	\$1,353	\$274	\$201	\$0	\$0	\$55	UM	VNX HARDWARE
VNXB54DMMD	VNX5400 ADD ON DM+FC SLIC-MINI RACK-DC	\$2,469	26%	\$1,827	\$370	\$272	\$0	\$0	\$74	UM	VNX HARDWARE
VNXB54DMU	VNX5400 ADD ON DM+FC SLIC-UPG	\$2,469	26%	\$1,827	\$370	\$272	\$0	\$0	\$74	UM	VNX HARDWARE
VNXB54DMUD	VNX5400 ADD ON DM+FC SLIC-UPG DC	\$3,333	26%	\$2,466	\$500	\$367	\$0	\$0	\$100	UM	VNX HARDWARE
VNXB54DP25	VNX5400 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$0	\$248	UM	VNX HARDWARE
VNXB54DP25F	VNX5400 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$0	\$248	UM	VNX HARDWARE
VNXB54DP25FD	VNX 5400 DPE DISKLESS DC-FIELD INST	\$10,338	26%	\$7,650	\$1,551	\$1,137	\$0	\$0	\$310	UM	VNX HARDWARE
VNXB54DP25M	VNX5400 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$0	\$248	UM	VNX HARDWARE
VNXB54DP25MD	VNX 5400 DPE DISKLESS DC-MINI RACK	\$10,338	26%	\$7,650	\$1,551	\$1,137	\$0	\$0	\$310	UM	VNX HARDWARE
VNXB54VP25F	VNX5400 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$0	\$248	UM	VNX HARDWARE
VNXB54VP25M	VNX5400 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$0	\$248	UM	VNX HARDWARE
VNXB56DM	VNX5600 ADD ON DM+FC SLIC-EMC RACK	\$3,806	26%	\$2,816	\$571	\$419	\$0	\$0	\$114	UM	VNX HARDWARE
VNXB56DMEX	EMPTY VNX56 DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$0	\$240	UM	VNX HARDWARE
VNXB56DMEXM	EMPTY VNX56 DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$0	\$240	UM	VNX HARDWARE
VNXB56DMEXMD	EMPTY DC VNX5600 DM ENCLOSURE-MINI RACK	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$0	\$324	UM	VNX HARDWARE
VNXB56DMEXMDU	EMPTY VNX56 DM ENCLOSURE-UPG DC	\$14,565	26%	\$10,778	\$2,185	\$1,602	\$0	\$0	\$437	UM	VNX HARDWARE
VNXB56DMEXU	EMPTY VNX5600 DM ENCLOSURE-UPG	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$0	\$324	UM	VNX HARDWARE
VNXB56DMM	VNX5600 ADD ON DM+FC SLIC-MINI RACK	\$3,806	26%	\$2,816	\$571	\$419	\$0	\$0	\$114	UM	VNX HARDWARE
VNXB56DMMD	VNX5600 ADD ON DM+FC SLIC-MINI RACK-DC	\$5,234	26%	\$3,873	\$785	\$576	\$0	\$0	\$157	UM	VNX HARDWARE
VNXB56DMU	VNX5600 ADD ON DM+FC SLIC-UPG	\$5,139	26%	\$3,803	\$771	\$565	\$0	\$0	\$154	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
VNXB56DMUD	VNX5600 ADD ON DM+FC SLIC-UPG DC	\$6,938	26%	\$5,134	\$1,041	\$763	\$0	\$0	\$208	UM	VNX HARDWARE
VNXB56DP25	VNX5600 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$0	\$410	UM	VNX HARDWARE
VNXB56DP25F	VNX5600 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$0	\$410	UM	VNX HARDWARE
VNXB56DP25FD	VNX 5600 DPE DISKLESS DC-FIELD INST	\$17,071	26%	\$12,633	\$2,561	\$1,878	\$0	\$0	\$512	UM	VNX HARDWARE
VNXB56DP25M	VNX5600 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$13,657	26%	\$10,106	\$2,049	\$1,502	\$0	\$0	\$410	UM	VNX HARDWARE
VNXB56DP25MD	VNX 5600 DPE DISKLESS DC-MINI RACK	\$17,071	26%	\$12,633	\$2,561	\$1,878	\$0	\$0	\$512	UM	VNX HARDWARE
VNXB58DM	VNX5800 ADD ON DM+FC SLIC-EMC RACK	\$11,738	26%	\$8,686	\$1,761	\$1,291	\$0	\$0	\$352	UM	VNX HARDWARE
VNXB58DMEX	EMPTY VNX58 DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$0	\$240	UM	VNX HARDWARE
VNXB58DMEXF	EMPTY VNX5800 DM ENCLOSURE-FLD INST	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$0	\$240	UM	VNX HARDWARE
VNXB58DMEXM	EMPTY VNX58 DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$0	\$240	UM	VNX HARDWARE
VNXB58DMEXU	EMPTY VNX58 DM ENCLOSURE-UPG	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$0	\$324	UM	VNX HARDWARE
VNXB58DMM	VNX5800 ADD ON DM+FC SLIC-MINI RACK	\$11,738	26%	\$8,686	\$1,761	\$1,291	\$0	\$0	\$352	UM	VNX HARDWARE
VNXB58DMU	VNX5800 ADD ON DM+FC SLIC-UPG	\$15,846	26%	\$11,726	\$2,377	\$1,743	\$0	\$0	\$475	UM	VNX HARDWARE
VNXB58DP25	VNX5800 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$0	\$694	UM	VNX HARDWARE
VNXB58DP25F	VNX5800 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$0	\$694	UM	VNX HARDWARE
VNXB58DP25M	VNX5800 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$0	\$694	UM	VNX HARDWARE
VNXB6GS3UDAE120	VNXB 120X2.5 6G SAS EXP DAE-EMC RACK	\$18,000	26%	\$13,320	\$2,700	\$1,980	\$0	\$0	\$540	UM	VNX HARDWARE
VNXB6GS3UDAE120F	VNXB 120X2.5 6G SAS EXP DAE-FIELD INST	\$18,000	26%	\$13,320	\$2,700	\$1,980	\$0	\$0	\$540	UM	VNX HARDWARE
VNXB6GS3UDAE120L	VNXB 120X2.5 6G SAS EXP DAE-FLD INST-LDR	\$18,000	26%	\$13,320	\$2,700	\$1,980	\$0	\$0	\$540	UM	VNX HARDWARE
VNXB6GSDAE15	VNXB 15X3.5 6G SAS EXP DAE-EMC RACK	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$0	\$105	UM	VNX HARDWARE
VNXB6GSDAE15D	VNXB 15X3.5 6G SAS DAE-DC	\$3,663	26%	\$2,711	\$549	\$403	\$0	\$0	\$110	UM	VNX HARDWARE
VNXB6GSDAE15F	VNXB 15X3.5 6G SAS EXP DAE-FIELD INST	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$0	\$105	UM	VNX HARDWARE
VNXB6GSDAE15P	VNXB 15X3.5 6G SAS PRI DAE-EMC RACK	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$0	\$105	UM	VNX HARDWARE
VNXB6GSDAE15W	VNXB 15X3.5 6G SAS PRI DAE-FIELD INST	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$0	\$105	UM	VNX HARDWARE
VNXB6GSDAE25	VNXB 25X2.5 6G SAS EXP DAE-EMC RACK	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$0	\$148	UM	VNX HARDWARE
VNXB6GSDAE25D	VNX 25X2.5 6G SAS DC DAE-FIELD INST	\$5,189	26%	\$3,840	\$778	\$571	\$0	\$0	\$156	UM	VNX HARDWARE
VNXB6GSDAE25DW	VNX25x2.5 6G SAS DC PRIMARY DAE-FLD INST	\$6,425	26%	\$4,755	\$964	\$707	\$0	\$0	\$193	UM	VNX HARDWARE
VNXB6GSDAE25F	VNXB 25X2.5 6G SAS EXP DAE-FIELD INST	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$0	\$148	UM	VNX HARDWARE
VNXB6GSDAE25P	VNXB 25X2.5 6G SAS PRI DAE-EMC RACK	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$0	\$148	UM	VNX HARDWARE
VNXB6GSDAE25W	VNXB 25X2.5 6G SAS PRI DAE-FIELD INST	\$4,942	26%	\$3,657	\$741	\$544	\$0	\$0	\$148	UM	VNX HARDWARE
VNXB6GSDAE60	VNXB 60X3.5 6G SAS EXP DAE-EMC RACK	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$0	\$419	UM	VNX HARDWARE
VNXB6GSDAE60F	VNXB 60X3.5 6G SAS EXP DAE-FIELD INST	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$0	\$419	UM	VNX HARDWARE
VNXB6GSDAE60L	VNXB 60X3.5 6G SAS EXP DAE-FLD INST-LDR	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$0	\$419	UM	VNX HARDWARE
VNXB6GSDAE60P	VNXB 60X3.5 6G SAS PRI DAE-EMC RACK	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$0	\$419	UM	VNX HARDWARE
VNXB6GSDAE60W	VNXB 60X3.5 6G SAS PRI DAE-FIELD INST	\$13,954	26%	\$10,326	\$2,093	\$1,535	\$0	\$0	\$419	UM	VNX HARDWARE
VNXB6GSDAED15	VNXB 15X3.5 6G SAS EXP DAE-FIELD INST	\$3,488	26%	\$2,581	\$523	\$384	\$0	\$0	\$105	UM	VNX HARDWARE
VNXB76DM	VNX7600 ADD ON DM+FC SLIC-EMC RACK	\$25,553	26%	\$18,909	\$3,833	\$2,811	\$0	\$0	\$767	UM	VNX HARDWARE
VNXB76DMEX	EMPTY VNX76 DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$0	\$240	UM	VNX HARDWARE
VNXB76DMEXF	EMPTY VNX7600 DM ENCLOSURE-FLD INST	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$0	\$240	UM	VNX HARDWARE
VNXB76DMEXM	EMPTY VNX76 DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$0	\$240	UM	VNX HARDWARE
VNXB76DMEXU	EMPTY VNX76 DM ENCLOSURE-UPG	\$10,789	26%	\$7,984	\$1,618	\$1,187	\$0	\$0	\$324	UM	VNX HARDWARE
VNXB76DMF	VNXB76 ADD ON DM+FC SLIC-MINI RACK	\$25,553	26%	\$18,909	\$3,833	\$2,811	\$0	\$0	\$767	UM	VNX HARDWARE
VNXB76DMM	VNXB76 ADD ON DM+FC SLIC-MINI RACK	\$25,553	26%	\$18,909	\$3,833	\$2,811	\$0	\$0	\$767	UM	VNX HARDWARE
VNXB76DMU	VNX7600 ADD ON DM+FC SLIC-UPG	\$34,496	26%	\$25,527	\$5,174	\$3,795	\$0	\$0	\$1,035	UM	VNX HARDWARE
VNXB76DP25	VNX7600 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$43,761	26%	\$32,383	\$6,564	\$4,814	\$0	\$0	\$1,313	UM	VNX HARDWARE
VNXB76DP25F	VNX7600 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$43,761	26%	\$32,383	\$6,564	\$4,814	\$0	\$0	\$1,313	UM	VNX HARDWARE
VNXB76DP25M	VNX7600 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$43,761	26%	\$32,383	\$6,564	\$4,814	\$0	\$0	\$1,313	UM	VNX HARDWARE
VNXB80DM	VNX8000 ADD ON DM+FC SLIC-EMC RACK	\$36,676	26%	\$27,140	\$5,501	\$4,034	\$0	\$0	\$1,100	UM	VNX HARDWARE
VNXB80DMEX	EMPTY VNX80 DM ENCLOSURE-EMC RACK	\$11,470	26%	\$8,488	\$1,721	\$1,262	\$0	\$0	\$344	UM	VNX HARDWARE
VNXB80DMEXF	EMPTY VNX80 DM ENCLOSURE-FLD INST	\$11,470	26%	\$8,488	\$1,721	\$1,262	\$0	\$0	\$344	UM	VNX HARDWARE
VNXB80DMEXM	EMPTY VNX80 DM ENCLOSURE-MINI RACK	\$11,470	26%	\$8,488	\$1,721	\$1,262	\$0	\$0	\$344	UM	VNX HARDWARE
VNXB80DMEXU	EMPTY VNX80 DM ENCLOSURE-UPG	\$15,485	26%	\$11,459	\$2,323	\$1,703	\$0	\$0	\$465	UM	VNX HARDWARE
VNXB80DMM	VNX8000 ADD ON DM+FC SLIC-MINI RACK	\$36,676	26%	\$27,140	\$5,501	\$4,034	\$0	\$0	\$1,100	UM	VNX HARDWARE
VNXB80DMU	VNX8000 ADD ON DM+FC SLIC-UPG	\$49,512	26%	\$36,639	\$7,427	\$5,446	\$0	\$0	\$1,485	UM	VNX HARDWARE
VNXB80DSPE	VNX8000 SPE-EMC DENSE RACK	\$64,277	26%	\$47,565	\$9,642	\$7,070	\$0	\$0	\$1,928	UM	VNX HARDWARE
VNXB80SPE	VNX8000 SPE-EMC RACK	\$64,277	26%	\$47,565	\$9,642	\$7,070	\$0	\$0	\$1,928	UM	VNX HARDWARE
VNXB80SPEF	VNX8000 SPE-FIELD INST	\$64,277	26%	\$47,565	\$9,642	\$7,070	\$0	\$0	\$1,928	UM	VNX HARDWARE
VNXB80SPEM	VNX8000 SPE-MINI RACK	\$64,277	26%	\$47,565	\$9,642	\$7,070	\$0	\$0	\$1,928	UM	VNX HARDWARE
VNXB-BEZS4LTS	DPE LOTUS BEZEL FOR VNX5400	\$950	26%	\$703	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBCS1UADJ	Adjustable VNXB 1U CS RAIL KIT	\$201	26%	\$149	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBCS2	VNXB 2ND CONTROL STATION-EMC RACK	\$1,935	26%	\$1,432	\$290	\$213	\$0	\$0	\$58	UM	VNX HARDWARE
VNXBCS2M	VNXB 2ND CONTROL STATION-MINI RACK	\$1,935	26%	\$1,432	\$290	\$213	\$0	\$0	\$58	UM	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	Net Price				
							LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
VNXBCS2U	VNXB 2ND CONTROL STATION-UPG	\$2,612	26%	\$1,933	\$392	\$287	\$0	\$0	\$78	UM	VNX HARDWARE
VNXBDAE2UADJ	Adjustable VNXB 2U DAE RAIL KIT	\$50	26%	\$37	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBDAE3UADJ	Adjustable VNXB 3U DAE RAIL KIT	\$88	26%	\$65	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBDME2UADJ	Adjustable VNXB 2U DME RAIL KIT	\$88	26%	\$65	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBDMEX	EMPTY VNXB DM ENCLOSURE-EMC RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$240	UM	VNX HARDWARE	
VNXBDMEXM	EMPTY VNXB DM ENCLOSURE-MINI RACK	\$7,992	26%	\$5,914	\$1,199	\$879	\$0	\$240	UM	VNX HARDWARE	
VNXBDPE3UADJ	Adjustable VNXB 3U DPE RAIL KIT	\$177	26%	\$131	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBDRACK140U	VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE	\$3,726	26%	\$2,757	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBDRACK240U	VNXB 40U DEEP RACK 2-PHASE 30A CONSOLE	\$3,726	26%	\$2,757	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-100M	100M MM FIBRE CABLE LC-LC	\$400	26%	\$296	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-10M	10M MM FIBRE CABLE LC-LC	\$204	26%	\$151	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-1M	1M MM FIBRE CABLE LC-LC	\$170	26%	\$126	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-30M	30M MM FIBRE CABLE LC-LC	\$213	26%	\$158	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-3M	3M MM FIBRE CABLE LC-LC	\$187	26%	\$138	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-50M	50M MM FIBRE CABLE LC-LC	\$264	26%	\$195	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXB-OM3-5M	5M MM FIBRE CABLE LC-LC	\$187	26%	\$138	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBRACK-40U	VNXB 40U RACK WITH FRONT PANEL	\$2,484	26%	\$1,838	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBRKSECURE	VNXB 40U Rack Stabilizing Kit	\$592	26%	\$438	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXBSP4UADJ	Adjustable VNXB 4U SPE RAIL KIT	\$50	26%	\$37	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VNXC51D151T72F	VNXS100 DPE;15X3.5" DS;4X1TB 7200K;FLD	\$5,977	10%	\$5,379	\$598	\$418	\$0	\$179	UE	VNX HARDWARE	
VNXC51D152T72F	VNXS100 DPE;15X3.5" DS;4X2TB 7200K;FLD	\$7,167	10%	\$6,450	\$717	\$502	\$0	\$215	UE	VNX HARDWARE	
VNXC51D153T72F	VNXS100 DPE;15X3.5" DS;4X3TB 7200K;FLD	\$8,537	10%	\$7,683	\$854	\$598	\$0	\$256	UE	VNX HARDWARE	
VNXC51D154T72F	VNXS100 DPE;15X3.5" DS;4X4TB 7200K;FLD	\$10,204	10%	\$9,184	\$1,020	\$714	\$0	\$306	UE	VNX HARDWARE	
VNXC51D156010F	VNXS100 DPE;15X3.5" DS;4x600GB 10K;FLD	\$5,698	10%	\$5,128	\$570	\$399	\$0	\$171	UE	VNX HARDWARE	
VNXC51D156015F	VNXS100 DPE;15X3.5" DS;4x600GB 15K;FLD	\$6,741	10%	\$6,067	\$674	\$472	\$0	\$202	UE	VNX HARDWARE	
VNXC51D159010F	VNXS100 DPE;15X3.5" DS;4x900GB 10K;FLD	\$6,975	10%	\$6,278	\$698	\$488	\$0	\$209	UE	VNX HARDWARE	
VNXC51D256010F	VNXS100 DPE;25X2.5" DS;4X600GB 10K;FLD	\$6,092	10%	\$5,483	\$609	\$426	\$0	\$183	UE	VNX HARDWARE	
VNXC51D259010F	VNXS100 DPE;25X2.5" DS;4X900GB 10K;FLD	\$7,225	10%	\$6,503	\$723	\$506	\$0	\$217	UE	VNX HARDWARE	
VNXC52U	VNX 2ND CONTROL STATION - UPGRADE	\$3,073	26%	\$2,274	\$461	\$338	\$0	\$123	UM-H	VNX HARDWARE	
VNX-CS-ADJ	ADJUSTABLE RAIL KIT FOR 1U CS	\$237	26%	\$175	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE	
VNX-CS-ADJS	ADJUSTABLE RAIL KIT FOR 1U CS	\$136	10%	\$122	\$0	\$0	\$0	\$0	UE	VNX HARDWARE	
VNX-DAE15ADJ	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DAE	\$104	26%	\$77	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE	
VNX-DAE15ADJS	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DAE	\$60	10%	\$54	\$0	\$0	\$0	\$0	UE	VNX HARDWARE	
VNX-DAE25ADJ	ADJUSTABLE RAIL KIT FOR 2U 25 DRIVE DAE	\$104	26%	\$77	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE	
VNX-DAE25ADJS	ADJUSTABLE RAIL KIT FOR 2U 25 DRIVE DAE	\$60	10%	\$54	\$0	\$0	\$0	\$0	UE	VNX HARDWARE	
VNX-DAE2U-ADJ	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$59	26%	\$44	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE	
VNX-DAE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$59	10%	\$53	\$0	\$0	\$0	\$0	UE	VNX HARDWARE	
VNX-DMEADJ	ADJUSTABLE RAIL KIT FOR 2U DME	\$104	26%	\$77	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE	
VNX-DMEADJS	ADJUSTABLE RAIL KIT FOR 2U DME	\$60	10%	\$54	\$0	\$0	\$0	\$0	UE	VNX HARDWARE	
VNX-DPE15ADJ	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DPE	\$208	26%	\$154	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE	
VNX-DPE15ADJS	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DPE	\$120	10%	\$108	\$0	\$0	\$0	\$0	UE	VNX HARDWARE	
VNX-DPE25ADJ	ADJUSTABLE RAIL KIT FOR 3U 25 DRIVE DPE	\$208	26%	\$154	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE	
VNX-DPE25ADJS	ADJUSTABLE RAIL KIT FOR 3U 25 DRIVE DPE	\$120	10%	\$108	\$0	\$0	\$0	\$0	UE	VNX HARDWARE	
VNXDRACK1-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	\$4,383	26%	\$3,243	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE	
VNXDRACK2-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	\$4,383	26%	\$3,243	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE	
VNXF8LNB	VNXF BACK END EXP 8 BUSES	\$13,008	26%	\$9,626	\$1,431	\$1,171	\$0	\$0	UM	VNX HARDWARE	
VNXFBEAU	VNXF BACK END EXP 4 BUSES	\$9,780	26%	\$7,237	\$1,076	\$880	\$0	\$0	UM	VNX HARDWARE	
VNXFCSFP	ADDITIONAL 8 G FC SFP FOR VNX 51/53	\$400	10%	\$360	\$40	\$28	\$0	\$12	UE	VNX HARDWARE	
VNX-F-VSPBM16GFQA	VNX-F 2 PORT 16G FC IO MODULE PAIR	\$9,900	26%	\$7,326	\$1,089	\$891	\$0	\$0	UM	VNX HARDWARE	
VNX-F-VSPBM16GFQU	VNX-F 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860	26%	\$10,256	\$1,525	\$1,247	\$0	\$0	UM	VNX HARDWARE	
VNX-OM3-100M	100M MM FIBRE CABLE LC-LC	\$397	26%	\$294	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE	
VNX-OM3-100MS	100M MM FIBRE CABLE LC-LC	\$228	10%	\$205	\$0	\$0	\$0	\$0	UE	VNX HARDWARE	
VNX-OM3-10M	10M MM FIBRE CABLE LC-LC	\$202	26%	\$149	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE	
VNX-OM3-10MS	10M MM FIBRE CABLE LC-LC	\$116	10%	\$104	\$0	\$0	\$0	\$0	UE	VNX HARDWARE	
VNX-OM3-1M	1M MM FIBRE CABLE LC-LC	\$160	26%	\$118	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE	
VNX-OM3-1MS	1M MM FIBRE CABLE LC-LC	\$92	10%	\$83	\$0	\$0	\$0	\$0	UE	VNX HARDWARE	
VNX-OM3-30M	30M MM FIBRE CABLE LC-LC	\$216	26%	\$160	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE	
VNX-OM3-30MS	30M MM FIBRE CABLE LC-LC	\$124	10%	\$112	\$0	\$0	\$0	\$0	UE	VNX HARDWARE	
VNX-OM3-3M	3M MM FIBRE CABLE LC-LC	\$174	26%	\$129	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE	
VNX-OM3-3MS	3M MM FIBRE CABLE LC-LC	\$100	10%	\$90	\$0	\$0	\$0	\$0	UE	VNX HARDWARE	
VNX-OM3-50M	50M MM FIBRE CABLE LC-LC	\$271	26%	\$201	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE	
VNX-OM3-50MS	50M MM FIBRE CABLE LC-LC	\$156	10%	\$140	\$0	\$0	\$0	\$0	UE	VNX HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
VNX-OM3-5M	5M MM FIBRE CABLE LC-LC	\$181	26%	\$134	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-OM3-5MS	5M MM FIBRE CABLE LC-LC	\$104	10%	\$94	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNXRACK-40U	VNX 40U RACK WITH FRONT PANEL	\$2,922	26%	\$2,162	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNXRACK-40US	VNX 40U RACK WITH FRONT PANEL	\$1,680	10%	\$1,512	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNX-RPHW3-G4U	GEN4 RPA FOR VNX5100; VNX5300 ADD ONLY	\$7,540	10%	\$6,786	\$754	\$528	\$0	\$0	\$226	UE	VNX HARDWARE
VNX-RPHW3-G5T	RPA GEN5-TAA FOR VNX L1	\$13,170	10%	\$11,853	\$1,317	\$922	\$0	\$0	\$395	UE	VNX HARDWARE
VNX-RPHW5-G4U	GEN4 RPA VNX5500/5700/7500 ADD APPL ONLY	\$10,160	26%	\$7,518	\$1,524	\$1,118	\$0	\$0	\$406	UM-H	VNX HARDWARE
VNX-RPHW5-G5T	RPA GEN5-TAA FOR VNX L2	\$17,880	26%	\$13,231	\$2,682	\$1,967	\$0	\$0	\$715	UM-H	VNX HARDWARE
VNX-RPHW7-G5T	RPA GEN5-TAA FOR VNX UM DC (EMC OEM Products)	\$17,880	15%	\$15,198	\$1,788	\$1,252	\$0	\$0	\$179	E	VNX HARDWARE
VNX-SPE2UADJ	ADJUSTABLE RAIL KIT FOR THE 2U SPE	\$59	26%	\$44	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNXSPS1KWF	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-F I	\$856	26%	\$633	\$128	\$94	\$0	\$0	\$34	UM-H	VNX HARDWARE
VNXSPS2KW	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-E R	\$1,900	26%	\$1,406	\$285	\$209	\$0	\$0	\$76	UM-H	VNX HARDWARE
VNXSPS2KWF	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-FLD	\$1,900	26%	\$1,406	\$285	\$209	\$0	\$0	\$76	UM-H	VNX HARDWARE
VNX-SPS-ADJ	ADJUSTABLE RAIL KIT FOR 1U SPS	\$209	26%	\$155	\$0	\$0	\$0	\$0	\$0	UM-H	VNX HARDWARE
VNX-SPS-ADJS	ADJUSTABLE RAIL KIT FOR 1U SPS	\$120	10%	\$108	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VNXSPSAS	2ND OPTIONAL SPS FOR VNX 51/53	\$492	10%	\$443	\$49	\$34	\$0	\$0	\$15	UE	VNX HARDWARE
VNXSPSASU	2ND OPT SPS FOR VNX5100/5300 FLD UPG	\$664	10%	\$598	\$66	\$46	\$0	\$0	\$20	UE	VNX HARDWARE
VSAS4LNCBL	VNX8000 BASE BE SAS 4 LANE CABLE SET	\$4,950	26%	\$3,663	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VSAS8LNCBL	VNX8000 BASE BE SAS 8 LANE CABLE SET	\$4,650	26%	\$3,441	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VSPBEXPSASBEA	VNXB SAS BE EXP 4 BUSES	\$13,008	26%	\$9,626	\$1,951	\$1,431	\$0	\$0	\$390	UM	VNX HARDWARE
VSPBEXPSASBEAF	VNXB Non Dense 4x4 Lane EXP FIELD INST	\$13,008	26%	\$9,626	\$1,951	\$1,431	\$0	\$0	\$390	UM	VNX HARDWARE
VSPBEXPSASBEU	VNXB SAS BE EXP 4 BUSES-UPG	\$18,275	26%	\$13,524	\$2,741	\$2,010	\$0	\$0	\$548	UM	VNX HARDWARE
VSPBEXPSASDBE	VNXB SAS BE EXP 4 BUSES-EMC DENSE RACK	\$13,008	26%	\$9,626	\$1,951	\$1,431	\$0	\$0	\$390	UM	VNX HARDWARE
VSPBEXPSASDBU	VNXB SAS BE EXP 4 LN BUSES-DENSE RK-UPG	\$18,275	26%	\$13,524	\$2,741	\$2,010	\$0	\$0	\$548	UM	VNX HARDWARE
VSPBEXPSASDHB	VNXB SAS BE EXP 8X BUSES-DENSE RACK	\$13,008	26%	\$9,626	\$1,951	\$1,431	\$0	\$0	\$390	UM	VNX HARDWARE
VSPBEXPSASDHU	VNXB SAS BE EXP 8 LN BUSES-DENSE RK-UPG	\$18,275	26%	\$13,524	\$2,741	\$2,010	\$0	\$0	\$548	UM	VNX HARDWARE
VSPBF1G14CUAU	4 Port 1GBase-T ISCSI IO Mod Pr UPG	\$2,956	26%	\$2,187	\$325	\$266	\$0	\$0	\$0	UM	VNX HARDWARE
VSPBF8GFFEAU	4 port 8G FC IO Module Pair UPG	\$3,696	26%	\$2,735	\$407	\$333	\$0	\$0	\$0	UM	VNX HARDWARE
VSPBFXGFCCOOPAU	2 Port FCOE IO Module Pair-SFP UPG	\$3,548	26%	\$2,626	\$390	\$319	\$0	\$0	\$0	UM	VNX HARDWARE
VSPBFXG12AU	2 Port OP 10GbE ISCSI IO Mod Pr-SFP UPG	\$8,870	26%	\$6,564	\$976	\$798	\$0	\$0	\$0	UM	VNX HARDWARE
VSPBFXG12CUAU	2 Port 10GBase-T ISCSI IO Mod Pr UPG	\$4,434	26%	\$3,281	\$488	\$399	\$0	\$0	\$0	UM	VNX HARDWARE
VSPBM1G14CUA	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR	\$2,956	26%	\$2,187	\$443	\$325	\$0	\$0	\$89	UM	VNX HARDWARE
VSPBM1G14CUU	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	\$4,139	26%	\$3,063	\$621	\$455	\$0	\$0	\$124	UM	VNX HARDWARE
VSPBM8GFEEA	VNXB 4 PORT 8G FC IO MODULE PAIR	\$3,696	26%	\$2,735	\$554	\$407	\$0	\$0	\$111	UM	VNX HARDWARE
VSPBM8GFEEU	VNXB 4 PORT 8G FC IO MODULE PAIR-UPG	\$5,174	26%	\$3,829	\$776	\$569	\$0	\$0	\$155	UM	VNX HARDWARE
VSPBMXGFCCOOPA	VNXB 2 PT FCOE IO MOD PAIR-SFP	\$3,548	26%	\$2,626	\$532	\$390	\$0	\$0	\$106	UM	VNX HARDWARE
VSPBMXGFCCOOPU	VNXB 2 PT FCOE IO MOD PAIR-SFP-UPG	\$4,967	26%	\$3,676	\$745	\$546	\$0	\$0	\$149	UM	VNX HARDWARE
VSPBMXGFCCOTWA	VNXB 2 PT FCOE IO MOD PAIR-TWAX	\$2,484	26%	\$1,838	\$373	\$273	\$0	\$0	\$75	UM	VNX HARDWARE
VSPBMXGFCCOTWU	VNXB 2 PT FCOE IO MOD PAIR-TWAX-UPG	\$3,477	26%	\$2,573	\$522	\$382	\$0	\$0	\$104	UM	VNX HARDWARE
VSPBMXG12A	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP	\$8,870	26%	\$6,564	\$1,331	\$976	\$0	\$0	\$266	UM	VNX HARDWARE
VSPBMXG12CUA	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR	\$4,434	26%	\$3,281	\$665	\$488	\$0	\$0	\$133	UM	VNX HARDWARE
VSPBMXG12CUU	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR-UPG	\$6,226	26%	\$4,607	\$934	\$685	\$0	\$0	\$187	UM	VNX HARDWARE
VSPBMXG12TWA	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$5,913	26%	\$4,376	\$887	\$650	\$0	\$0	\$177	UM	VNX HARDWARE
VSPBMXG12TWU	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX-UPG	\$8,279	26%	\$6,126	\$1,242	\$911	\$0	\$0	\$248	UM	VNX HARDWARE
VSPBMXG12U	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	\$12,418	26%	\$9,189	\$1,863	\$1,366	\$0	\$0	\$373	UM	VNX HARDWARE
VSPEX_CONSOLE	Front panel console for VSPEX rack	\$350	10%	\$315	\$0	\$0	\$0	\$0	\$0	UE	VNX HARDWARE
VSPEXBCONSOLE	VSPEX Console for 40U VNX Rack	\$350	26%	\$259	\$0	\$0	\$0	\$0	\$0	UM	VNX HARDWARE
VSPXPDSASBEA	VNX7500 DENSE SAS BE EXP TO 8 BUSES	\$15,304	26%	\$11,325	\$2,296	\$1,683	\$0	\$0	\$612	UM-H	VNX HARDWARE
VSPXPDSASBEU	VNX7500 DENSE SAS BE EXP TO 8 BUS UPG	\$21,500	26%	\$15,910	\$3,225	\$2,365	\$0	\$0	\$860	UM-H	VNX HARDWARE
VSPXPDSASBEA	VNX7500 SAS BE EXPAN TO 8 BUSES ADD-ON	\$15,304	26%	\$11,325	\$2,296	\$1,683	\$0	\$0	\$612	UM-H	VNX HARDWARE
VSPXPDSASBEU	VNX7500 SAS BE EXPANSION TO 8 BUSES UPG	\$21,500	26%	\$15,910	\$3,225	\$2,365	\$0	\$0	\$860	UM-H	VNX HARDWARE
VSPM1G14CUAS	VNX5300 4 PT 1GBASE-T ISCSI IO MOD PR	\$2,000	10%	\$1,800	\$200	\$140	\$0	\$0	\$60	UE	VNX HARDWARE
VSPM1G14CUU	VNX 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	\$4,869	26%	\$3,603	\$730	\$536	\$0	\$0	\$195	UM-H	VNX HARDWARE
VSPM1G14CUUS	VNX5300 4PT1GBASE-T ISCSI IO MOD PR-UPG	\$2,800	10%	\$2,520	\$280	\$196	\$0	\$0	\$84	UE	VNX HARDWARE
VSPM8GFEEAS	VNX5300 4 PORT 8G FC IO MODULE PAIR	\$2,500	10%	\$2,250	\$250	\$175	\$0	\$0	\$75	UE	VNX HARDWARE
VSPM8GFEEU	VNX 4 PORT 8G FC IO MODULE PAIR - UPG	\$6,087	26%	\$4,504	\$913	\$670	\$0	\$0	\$243	UM-H	VNX HARDWARE
VSPM8GFEEUS	VNX5300 4 PORT 8G FC IO MODULE PAIR-UPG	\$3,500	10%	\$3,150	\$350	\$245	\$0	\$0	\$105	UE	VNX HARDWARE
VSPMXGFCCOOPU	VNX 2 PT FCOE IO MOD PAIR-SFP-UPGRADE	\$4,675	26%	\$3,460	\$701	\$514	\$0	\$0	\$187	UM-H	VNX HARDWARE
VSPMXGFCCOETWU	VNX 2 PT FCOE IO MOD PAIR-TWAX-UPGRADE	\$4,091	26%	\$3,027	\$614	\$450	\$0	\$0	\$164	UM-H	VNX HARDWARE
VSPMXGFCCOOPAS	VNX5300 2 PT FCOE IO MOD PAIR-SFP	\$1,920	10%	\$1,728	\$192	\$134	\$0	\$0	\$58	UE	VNX HARDWARE
VSPMXGFCCOOPUS	VNX5300 2 PT FCOE IO MOD PAIR-SFP-UPG	\$2,688	10%	\$2,419	\$269	\$188	\$0	\$0	\$81	UE	VNX HARDWARE
VSPMXGFCCOTWAS	VNX5300 2 PT FCOE IO MOD PAIR-TWAX	\$1,680	10%	\$1,512	\$168	\$118	\$0	\$0	\$50	UE	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
VSPMXGFCOTWUS	VNX5300 2 PT FCOE IO MOD PAIR-TWAX-UPG	\$2,352	10%	\$2,117	\$235	\$165	\$0	\$0	\$0	\$71	UE	VNX HARDWARE
VSPMXGI2AS	VNX5300 2 PT OP 10G ISCSI IO MOD PR-SFP	\$4,800	10%	\$4,320	\$480	\$336	\$0	\$0	\$0	\$144	UE	VNX HARDWARE
VSPMXGI2CUAC	VNX 5300 2 PT 10GBASE-T ISCSI IO MOD PR	\$3,000	10%	\$2,700	\$300	\$210	\$0	\$0	\$0	\$90	UE	VNX HARDWARE
VSPMXGI2CUU	VNX 2PT 10GBASE-T ISCSI IO MOD PR-UG	\$7,325	26%	\$5,421	\$1,099	\$806	\$0	\$0	\$0	\$293	UM-H	VNX HARDWARE
VSPMXGI2CUUC	VNX5300 2PT 10GBASE-T ISCSI IO MOD PR-UG	\$4,200	10%	\$3,780	\$420	\$294	\$0	\$0	\$0	\$126	UE	VNX HARDWARE
VSPMXGI2TWAS	VNX5300 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$4,000	10%	\$3,600	\$400	\$280	\$0	\$0	\$0	\$120	UE	VNX HARDWARE
VSPMXGI2TWU	VNX 2 PT OP 10G ISCSI IO MOD PR-TWAX-UPG	\$9,740	26%	\$7,208	\$1,461	\$1,071	\$0	\$0	\$0	\$390	UM-H	VNX HARDWARE
VSPMXGI2TWUS	VNX5300 2PT OP 10G ISCSI IO MOD PR-TWX-U	\$5,600	10%	\$5,040	\$560	\$392	\$0	\$0	\$0	\$168	UE	VNX HARDWARE
VSPMXGI2U	VNX 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	\$11,687	26%	\$8,648	\$1,753	\$1,286	\$0	\$0	\$0	\$467	UM-H	VNX HARDWARE
VSPMXGI2US	VNX5300 2PT OP 10G ISCSI IO MOD PR-SFP-U	\$6,720	10%	\$6,048	\$672	\$470	\$0	\$0	\$0	\$202	UE	VNX HARDWARE
V-V4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE	\$5,745	26%	\$4,251	\$689	\$483	\$0	\$0	\$0	\$172	UM	VNX HARDWARE
V-V4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE	\$4,970	26%	\$3,678	\$596	\$417	\$0	\$0	\$0	\$149	UM	VNX HARDWARE
V-V4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE	\$15,965	26%	\$11,814	\$1,916	\$1,341	\$0	\$0	\$0	\$479	UM	VNX HARDWARE
V-V4-260010	VNX 600GB 10K VAULT 25X2.5 DPE/DAE	\$3,450	26%	\$2,553	\$414	\$290	\$0	\$0	\$0	\$104	UM	VNX HARDWARE
V-V4-260015	VNX2 600GB 15K VAULT 25X2.5 DAE	\$5,585	26%	\$4,133	\$670	\$469	\$0	\$0	\$0	\$168	UM	VNX HARDWARE
V-V4-2800FX	VNX 800GB EFD VAULT 25X2.5 DAE	\$29,985	26%	\$22,189	\$3,598	\$2,519	\$0	\$0	\$0	\$900	UM	VNX HARDWARE
V-V4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE	\$4,530	26%	\$3,352	\$544	\$381	\$0	\$0	\$0	\$136	UM	VNX HARDWARE
V-V4-2S0701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE	\$3,580	26%	\$2,649	\$430	\$301	\$0	\$0	\$0	\$107	UM	VNX HARDWARE
V-V4-2S1600FX	VNX 1600GB VAULT 25X2.5 DAE	\$48,935	26%	\$36,212	\$5,872	\$4,111	\$0	\$0	\$0	\$1,468	UM	VNX HARDWARE
V-V4-D230015	VNX 300GB 15K VAULT 120X2.5 DAE	\$3,640	26%	\$2,694	\$437	\$306	\$0	\$0	\$0	\$109	UM	VNX HARDWARE
V-V4-D2400FX	VNX 400GB EFD VAULT 120X2.5 DAE	\$15,970	26%	\$11,818	\$1,916	\$1,341	\$0	\$0	\$0	\$479	UM	VNX HARDWARE
V-V4-D260015	VNX 600GB 15K VAULT 120X2.5 DAE	\$5,585	26%	\$4,133	\$670	\$469	\$0	\$0	\$0	\$168	UM	VNX HARDWARE
V-V4-D2800FX	VNX 800GB VAULT 120X2.5 DAE	\$29,980	26%	\$22,185	\$3,598	\$2,518	\$0	\$0	\$0	\$899	UM	VNX HARDWARE
V-V4-D2S1600FX	VNX 1600GB VAULT 120X2.5 DAE	\$48,935	26%	\$36,212	\$5,872	\$4,111	\$0	\$0	\$0	\$1,468	UM	VNX HARDWARE
V-V4-D30015	VNX 300GB 15K VAULT 60X3.5 DAE	\$3,640	26%	\$2,694	\$437	\$306	\$0	\$0	\$0	\$109	UM	VNX HARDWARE
V-V4-D400FX	VNX 400GB SSD VAULT 60X3.5 DAE	\$15,965	26%	\$11,814	\$1,916	\$1,341	\$0	\$0	\$0	\$479	UM	VNX HARDWARE
V-V4-D60010	VNX 600GB 10K VAULT 60X3.5 DAE	\$3,450	26%	\$2,553	\$414	\$290	\$0	\$0	\$0	\$104	UM	VNX HARDWARE
V-V4-D60015	VNX2 600GB 15K VAULT 60X3.5 DAE	\$5,585	26%	\$4,133	\$670	\$469	\$0	\$0	\$0	\$168	UM	VNX HARDWARE
V-V4-D90010	VNX 900GB 10K VAULT 60X3.5 DAE	\$4,530	26%	\$3,352	\$544	\$381	\$0	\$0	\$0	\$136	UM	VNX HARDWARE
V-V4-DS1600FX	VNX 1600GB VAULT 60X3.5 DAE	\$48,935	26%	\$36,212	\$5,872	\$4,111	\$0	\$0	\$0	\$1,468	UM	VNX HARDWARE
V-V4-V30015	VNX 300GB 15K VAULT 15X3.5 DAE	\$3,640	26%	\$2,694	\$437	\$306	\$0	\$0	\$0	\$109	UM	VNX HARDWARE
V-V4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE	\$15,965	26%	\$11,814	\$1,916	\$1,341	\$0	\$0	\$0	\$479	UM	VNX HARDWARE
V-V4-V60010	VNX 600GB 10K VAULT 15X3.5 DAE	\$3,450	26%	\$2,553	\$414	\$290	\$0	\$0	\$0	\$104	UM	VNX HARDWARE
V-V4-V60015	VNX 600GB 15K VAULT 15X3.5 DAE	\$5,580	26%	\$4,129	\$670	\$469	\$0	\$0	\$0	\$167	UM	VNX HARDWARE
V-V4-V90010	VNX 900GB 10K VAULT 15X3.5 DAE	\$4,530	26%	\$3,352	\$544	\$381	\$0	\$0	\$0	\$136	UM	VNX HARDWARE
V-V4-VS1600FX	VNX 1600GB VAULT 15X3.5 DAE	\$48,935	26%	\$36,212	\$5,872	\$4,111	\$0	\$0	\$0	\$1,468	UM	VNX HARDWARE
V-VX-D60010	VNX 3.5X60 DRV ENC 4X600G 10K SAS VAULT	\$4,915	26%	\$3,637	\$737	\$541	\$0	\$0	\$0	\$197	UM-H	VNX HARDWARE
V-VX-D90010	VNX 3.5X60 DRV ENC 4X900G 10K SAS VAULT	\$6,980	26%	\$5,165	\$1,047	\$768	\$0	\$0	\$0	\$279	UM-H	VNX HARDWARE
VX-2S10-300TU	VNX 300GB 10K UPG DRV - 25X2.5IN DAE/DPE	\$955	26%	\$707	\$106	\$77	\$0	\$0	\$0	\$28	UM-H	VNX HARDWARE
VX-2S10-300U	VNX 300GB 10K UPG DRV - 25X2.5IN DAE/DPE	\$955	26%	\$707	\$106	\$77	\$0	\$0	\$0	\$28	UM-H	VNX HARDWARE
VX-2S10-600TU	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$0	\$0	\$45	UM-H	VNX HARDWARE
VX-2S10-600U	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	\$1,530	26%	\$1,132	\$170	\$124	\$0	\$0	\$0	\$45	UM-H	VNX HARDWARE
VX-2S10-900TU	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$2,155	26%	\$1,595	\$239	\$175	\$0	\$0	\$0	\$64	UM-H	VNX HARDWARE
VX-2S10-900U	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$2,155	26%	\$1,595	\$239	\$175	\$0	\$0	\$0	\$64	UM-H	VNX HARDWARE
VX-2S6F-100TU	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$0	\$0	\$141	UM-H	VNX HARDWARE
VX-2S6F-100U	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	\$4,745	26%	\$3,511	\$527	\$384	\$0	\$0	\$0	\$141	UM-H	VNX HARDWARE
VX-2S6F-200TU	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$0	\$0	\$267	UM-H	VNX HARDWARE
VX-2S6F-200U	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	\$9,010	26%	\$6,667	\$1,001	\$730	\$0	\$0	\$0	\$267	UM-H	VNX HARDWARE
VX-DS07-010	VNX 1TB NL SAS DRV-60X3.5IN DRV DAE	\$690	26%	\$511	\$104	\$76	\$0	\$0	\$0	\$28	UM-H	VNX HARDWARE
VX-DS07-010TU	VNX 1TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$935	26%	\$692	\$104	\$76	\$0	\$0	\$0	\$28	UM-H	VNX HARDWARE
VX-DS07-010U	VNX 1TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$935	26%	\$692	\$104	\$76	\$0	\$0	\$0	\$28	UM-H	VNX HARDWARE
VX-DS07-020	VNX 2TB NL SAS DRV 3.5X60 DRV DAE	\$1,245	26%	\$921	\$187	\$137	\$0	\$0	\$0	\$50	UM-H	VNX HARDWARE
VX-DS07-020TU	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$0	\$0	\$50	UM-H	VNX HARDWARE
VX-DS07-020U	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$0	\$0	\$50	UM-H	VNX HARDWARE
VX-DS07-030	VNX 3TB NL SAS DRV 3.5X60 DRV DAE	\$1,805	26%	\$1,336	\$271	\$199	\$0	\$0	\$0	\$72	UM-H	VNX HARDWARE
VX-DS07-030TU	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$2,435	26%	\$1,802	\$271	\$197	\$0	\$0	\$0	\$72	UM-H	VNX HARDWARE
VX-DS07-030U	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$2,435	26%	\$1,802	\$271	\$197	\$0	\$0	\$0	\$72	UM-H	VNX HARDWARE
VX-DS07-040	VNX 4TB NL-SAS 60X3.5IN DAE	\$2,245	26%	\$1,661	\$337	\$247	\$0	\$0	\$0	\$90	UM-H	VNX HARDWARE
VX-DS07-040TU	VNX 4TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$0	\$0	\$90	UM-H	VNX HARDWARE
VX-DS07-040U	VNX 4TB NL-SAS 60X3.5IN DAE UPGRADE	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$0	\$0	\$90	UM-H	VNX HARDWARE
VX-DS10-600	VNX 600GB 10K SAS DRV 60X3.5IN DRV DAE	\$1,230	26%	\$910	\$185	\$135	\$0	\$0	\$0	\$49	UM-H	VNX HARDWARE
VX-DS10-600TU	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$0	\$0	\$49	UM-H	VNX HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	Net Price				
							LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
VX-DS10-600U	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$0	\$49	UM-H	VNX HARDWARE
VX-DS10-900	VNX 900GB 10K SAS DRV 60X3.5IN DRV DAE	\$1,745	26%	\$1,291	\$262	\$192	\$0	\$0	\$70	UM-H	VNX HARDWARE
VX-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$0	\$70	UM-H	VNX HARDWARE
VX-DS10-900U	VNX 900G SAS UPG DRV-60X3.5IN DRV DAE	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$0	\$70	UM-H	VNX HARDWARE
VX-DS6F-100	VNX 100GB SAS FLASH DRV 3.5X60 DRV DAE	\$3,535	26%	\$2,616	\$530	\$389	\$0	\$0	\$141	UM-H	VNX HARDWARE
VX-DS6F-100TU	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$0	\$142	UM-H	VNX HARDWARE
VX-DS6F-100U	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$0	\$142	UM-H	VNX HARDWARE
VX-DS6F-200	VNX 200GB SAS FLASH DRV 3.5X60 DRV DAE	\$6,720	26%	\$4,973	\$1,008	\$739	\$0	\$0	\$269	UM-H	VNX HARDWARE
VX-DS6F-200TU	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$0	\$269	UM-H	VNX HARDWARE
VX-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$0	\$269	UM-H	VNX HARDWARE
VX-VS07-010TU	VNX 1TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$935	26%	\$692	\$104	\$76	\$0	\$0	\$28	UM-H	VNX HARDWARE
VX-VS07-010U	VNX 1TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$935	26%	\$692	\$104	\$76	\$0	\$0	\$28	UM-H	VNX HARDWARE
VX-VS07-020TU	VNX 2TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$0	\$50	UM-H	VNX HARDWARE
VX-VS07-020U	VNX 2TB NL SAS UPG DRV-15X3.5IN DAE/DPE	\$1,685	26%	\$1,247	\$187	\$136	\$0	\$0	\$50	UM-H	VNX HARDWARE
VX-VS07-030TU	VNX 3TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$2,435	26%	\$1,802	\$271	\$197	\$0	\$0	\$72	UM-H	VNX HARDWARE
VX-VS07-030U	VNX 3TB NL SAS UPG DRV-15X3.5IN DPE/DAE	\$2,435	26%	\$1,802	\$271	\$197	\$0	\$0	\$72	UM-H	VNX HARDWARE
VX-VS07-040TU	VNX 4TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$0	\$90	UM-H	VNX HARDWARE
VX-VS07-040U	VNX 4TB NL-SAS 15X3.5IN DAE / DPE UPGRAD	\$3,030	26%	\$2,242	\$337	\$245	\$0	\$0	\$90	UM-H	VNX HARDWARE
VX-VS10-300TU	VNX 300G 10K UPG DRV-15X3.5IN DAE/DPE	\$1,040	26%	\$770	\$116	\$84	\$0	\$0	\$31	UM-H	VNX HARDWARE
VX-VS10-300U	VNX 300G 10K UPG DRV-15X3.5IN DAE/DPE	\$1,040	26%	\$770	\$116	\$84	\$0	\$0	\$31	UM-H	VNX HARDWARE
VX-VS10-600TU	VNX 600G 10K UPG DRV-15X3.5IN DAE/DPE	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$0	\$49	UM-H	VNX HARDWARE
VX-VS10-600U	600GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	\$1,660	26%	\$1,228	\$184	\$134	\$0	\$0	\$49	UM-H	VNX HARDWARE
VX-VS10-900TU	VNX 900G 10K UPG DRV-15X3.5IN DAE/DPE	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$0	\$70	UM-H	VNX HARDWARE
VX-VS10-900U	900GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	\$2,360	26%	\$1,746	\$262	\$191	\$0	\$0	\$70	UM-H	VNX HARDWARE
VX-VS15-300TU	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	\$1,370	26%	\$1,014	\$152	\$111	\$0	\$0	\$41	UM-H	VNX HARDWARE
VX-VS15-300U	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	\$1,370	26%	\$1,014	\$152	\$111	\$0	\$0	\$41	UM-H	VNX HARDWARE
VX-VS15-600TU	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$2,180	26%	\$1,613	\$242	\$177	\$0	\$0	\$65	UM-H	VNX HARDWARE
VX-VS15-600U	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$2,180	26%	\$1,613	\$242	\$177	\$0	\$0	\$65	UM-H	VNX HARDWARE
VX-VS6F-100TU	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$0	\$142	UM-H	VNX HARDWARE
VX-VS6F-100U	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	\$4,775	26%	\$3,534	\$531	\$387	\$0	\$0	\$142	UM-H	VNX HARDWARE
VX-VS6F-200TU	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$0	\$269	UM-H	VNX HARDWARE
VX-VS6F-200U	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$9,070	26%	\$6,712	\$1,008	\$735	\$0	\$0	\$269	UM-H	VNX HARDWARE
450-000-627	Application Protection VNX5100=IC	\$7,832	10%	\$7,049	\$1,410	\$1,253	\$0	\$0	\$0	UE	VNX SOFTWARE
450-000-628	Application Protection VNX5300=IC	\$12,531	10%	\$11,278	\$2,256	\$2,005	\$0	\$0	\$0	UE	VNX SOFTWARE
450-000-629	Application Protection VNX5500=IC	\$33,502	26%	\$24,791	\$6,030	\$5,360	\$0	\$0	\$0	UM-S	VNX SOFTWARE
450-000-630	Application Protection VNX5700=IC	\$44,410	26%	\$32,863	\$7,994	\$7,106	\$0	\$0	\$0	UM-S	VNX SOFTWARE
450-000-631	Application Protection VNX7500=IC	\$53,939	26%	\$39,915	\$9,709	\$8,630	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-104-628	RP/SE TO RP/EX LOC UG V80=IC	\$23,560	26%	\$17,434	\$4,241	\$3,770	\$0	\$0	\$0	UM	VNX SOFTWARE
456-104-629	RP/SE TO RP/EX REM UG V80=IC	\$101,310	26%	\$74,969	\$18,236	\$16,210	\$0	\$0	\$0	UM	VNX SOFTWARE
456-104-637	RP/SE TO RP/EX LOC UG V51 CX=IC	\$2,050	10%	\$1,845	\$369	\$328	\$0	\$0	\$0	UE	VNX SOFTWARE
456-104-638	RP/SE TO RP/EX LOC UG V53 CX120=IC	\$3,030	10%	\$2,727	\$545	\$485	\$0	\$0	\$0	UE	VNX SOFTWARE
456-104-639	RP/SE TO RP/EX LOC UG V55 CX240 = IC	\$8,730	26%	\$6,460	\$1,571	\$1,397	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-104-640	RP/SE TO RP/EX LOC UG V57 CX480 = IC	\$13,600	26%	\$10,064	\$2,448	\$2,176	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-104-641	RP/SE TO RP/EX LOC UG V75 CX960 = IC	\$16,950	26%	\$12,543	\$3,051	\$2,712	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-104-642	RP/SE TO RP/EX REM UG V51 CX=IC	\$4,065	10%	\$3,659	\$732	\$650	\$0	\$0	\$0	UE	VNX SOFTWARE
456-104-643	RP/SE TO RP/EX REM UG V53 CX120=IC	\$7,815	10%	\$7,034	\$1,407	\$1,250	\$0	\$0	\$0	UE	VNX SOFTWARE
456-104-644	RP/SE TO RP/EX REM UG V55 CX240 = IC	\$19,495	26%	\$14,426	\$3,509	\$3,119	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-104-645	RP/SE TO RP/EX REM UG V57 CX480 = IC	\$33,900	26%	\$25,086	\$6,102	\$5,424	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-104-646	RP/SE TO RP/EX REM UG V75 CX960 = IC	\$72,880	26%	\$53,931	\$13,118	\$11,661	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-104-907	VNXE3200 STORAGE ANALYTICS SUITE =IC	\$5,005	10%	\$4,505	\$901	\$801	\$701	\$0	\$0	UE	VNX SOFTWARE
456-105-068	RP/SE TO RP/EX LOC UG V52 = IC	\$3,335	26%	\$2,468	\$600	\$534	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-069	RP/SE TO RP/EX LOC UG V54 =IC	\$5,940	26%	\$4,396	\$1,069	\$950	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-070	RP/SE TO RP/EX LOC UG V56 = IC	\$9,860	26%	\$7,296	\$1,775	\$1,578	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-071	RP/SE TO RP/EX LOC UG V58 = IC	\$13,560	26%	\$10,034	\$2,441	\$2,170	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-072	RP/SE TO RP/EX LOC UG V76 = IC	\$15,590	26%	\$11,537	\$2,806	\$2,494	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-073	RP/SE TO RP/EX REM UG V52 = IC	\$8,600	26%	\$6,364	\$1,548	\$1,376	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-074	RP/SE TO RP/EX REM UG V54 =IC	\$15,310	26%	\$11,329	\$2,756	\$2,450	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-075	RP/SE TO RP/EX REM UG V56 = IC	\$22,030	26%	\$16,302	\$3,965	\$3,525	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-076	RP/SE TO RP/EX REM UG V58 = IC	\$33,900	26%	\$25,086	\$6,102	\$5,424	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-077	RP/SE TO RP/EX REM UG V76 = IC	\$67,050	26%	\$49,617	\$12,069	\$10,728	\$0	\$0	\$0	UM	VNX SOFTWARE
456-105-078	AppSync: VNXe 3200 = IC	\$6,000	10%	\$5,400	\$1,080	\$960	\$840	\$0	\$0	UE	VNX SOFTWARE
456-107-781	EMC Storage Analytics VNX5200 Suite=IC	\$4,775	26%	\$3,534	\$860	\$764	\$0	\$0	\$0	UM	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
456-107-782	EMC Storage Analytics VNX5400 Suite=IC	\$7,595	26%	\$5,620	\$1,367	\$1,215	\$0	\$0	\$0	UM	VNX SOFTWARE
456-107-783	EMC Storage Analytics VNX5600 Suite=IC	\$13,290	26%	\$9,835	\$2,392	\$2,126	\$0	\$0	\$0	UM	VNX SOFTWARE
456-107-784	EMC Storage Analytics VNX5800 Suite=IC	\$18,900	26%	\$13,986	\$3,402	\$3,024	\$0	\$0	\$0	UM	VNX SOFTWARE
456-107-785	EMC Storage Analytics VNX7600 Suite=IC	\$23,185	26%	\$17,157	\$4,173	\$3,710	\$0	\$0	\$0	UM	VNX SOFTWARE
456-107-786	EMC Storage Analytics VNX8000 Suite=IC	\$35,030	26%	\$25,922	\$6,305	\$5,605	\$0	\$0	\$0	UM	VNX SOFTWARE
456-107-811	EMC Storage Analytics VNX54 Suite UPG=IC	\$6,075	26%	\$4,496	\$1,094	\$972	\$0	\$0	\$0	UM	VNX SOFTWARE
456-107-812	EMC Storage Analytics VNX56 Suite UPG=IC	\$10,630	26%	\$7,866	\$1,913	\$1,701	\$0	\$0	\$0	UM	VNX SOFTWARE
456-107-813	EMC Storage Analytics VNX58 Suite UPG=IC	\$15,120	26%	\$11,189	\$2,722	\$2,419	\$0	\$0	\$0	UM	VNX SOFTWARE
456-107-814	EMC Storage Analytics VNX76 Suite UPG=IC	\$18,550	26%	\$13,727	\$3,339	\$2,968	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-531	VS SRM VNX2 TIER 1=IC	\$17,880	26%	\$13,231	\$3,218	\$2,861	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-532	VS SRM VNX2 TIER 2=IC	\$27,100	26%	\$20,054	\$4,878	\$4,336	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-533	VS SRM VNX2 TIER 3=IC	\$49,540	26%	\$36,660	\$8,917	\$7,926	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-534	VS SRM VNX2 TIER 4=IC	\$93,270	26%	\$69,020	\$16,789	\$14,923	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-535	VS SRM VNX2 TIER 5=IC	\$130,790	26%	\$96,785	\$23,542	\$20,926	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-536	VS SRM VNX2 TIER 6=IC	\$202,730	26%	\$150,020	\$36,491	\$32,437	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-681	VIPR SRM VNX TIER 1 =IC	\$2,580	10%	\$2,322	\$464	\$413	\$0	\$0	\$0	UE	VNX SOFTWARE
456-110-683	VIPR SRM VNX TIER 3 =IC	\$34,410	26%	\$25,463	\$6,194	\$5,506	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-110-685	VIPR SRM VNX TIER 5 =IC	\$110,400	26%	\$81,696	\$19,872	\$17,664	\$0	\$0	\$0	UM-S	VNX SOFTWARE
456-110-691	VIPR SRM VNX2 TIER 1 =IC	\$12,343	26%	\$9,134	\$2,222	\$1,975	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-692	VIPR SRM VNX2 TIER 2 =IC	\$18,705	26%	\$13,842	\$3,367	\$2,993	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-693	VIPR SRM VNX2 TIER 3 =IC	\$34,200	26%	\$25,308	\$6,156	\$5,472	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-694	VIPR SRM VNX2 TIER 4 =IC	\$64,400	26%	\$47,656	\$11,592	\$10,304	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-695	VIPR SRM VNX2 TIER 5 =IC	\$90,305	26%	\$66,826	\$16,255	\$14,449	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-696	VIPR SRM VNX2 TIER 6 =IC	\$139,980	26%	\$103,585	\$25,196	\$22,397	\$0	\$0	\$0	UM	VNX SOFTWARE
456-110-828	VIPR SRM VNX TIER 2 =IC	\$7,210	10%	\$6,489	\$1,298	\$1,154	\$0	\$0	\$0	UE	VNX SOFTWARE
456-110-829	VIPR SRM VNX TIER 4 =IC	\$64,020	26%	\$47,375	\$11,524	\$10,243	\$0	\$0	\$0	UM-S	VNX SOFTWARE
457-000-652	APPLICATION PROTECTION FOR VNX5100=IC	\$7,832	10%	\$7,049	\$1,410	\$1,253	\$0	\$0	\$0	UE	VNX SOFTWARE
457-000-653	APPLICATION PROTECTION FOR VNX5300=IC	\$12,531	10%	\$11,278	\$2,256	\$2,005	\$0	\$0	\$0	UE	VNX SOFTWARE
457-000-654	APPLICATION PROTECTION FOR VNX5500=IC	\$33,502	26%	\$24,791	\$6,030	\$5,360	\$0	\$0	\$0	UM-S	VNX SOFTWARE
457-000-655	APPLICATION PROTECTION FOR VNX5700=IC	\$44,410	26%	\$32,863	\$7,994	\$7,106	\$0	\$0	\$0	UM-S	VNX SOFTWARE
457-000-656	APPLICATION PROTECTION FOR VNX7500=IC	\$53,939	26%	\$39,915	\$9,709	\$8,630	\$0	\$0	\$0	UM-S	VNX SOFTWARE
457-101-184	APPLICATION PROTECTION FOR VNX5200=IC	\$13,784	26%	\$10,200	\$2,481	\$2,205	\$0	\$0	\$0	UM	VNX SOFTWARE
457-101-185	APPLICATION PROTECTION FOR VNX5400=IC	\$24,561	26%	\$18,175	\$4,421	\$3,930	\$0	\$0	\$0	UM	VNX SOFTWARE
457-101-186	APPLICATION PROTECTION FOR VNX5600=IC	\$37,857	26%	\$28,014	\$6,814	\$6,057	\$0	\$0	\$0	UM	VNX SOFTWARE
457-101-187	APPLICATION PROTECTION FOR VNX5800=IC	\$44,410	26%	\$32,863	\$7,994	\$7,106	\$0	\$0	\$0	UM	VNX SOFTWARE
457-101-188	APPLICATION PROTECTION FOR VNX7600=IC	\$49,624	26%	\$36,722	\$8,932	\$7,940	\$0	\$0	\$0	UM	VNX SOFTWARE
457-101-189	APPLICATION PROTECTION FOR VNX8000=IC	\$74,975	26%	\$55,482	\$13,496	\$11,996	\$0	\$0	\$0	UM	VNX SOFTWARE
457-101-843	RecoverPoint Adv. Protect - v32 =IC	\$6,730	10%	\$6,057	\$1,211	\$1,077	\$942	\$0	\$0	UE	VNX SOFTWARE
457-102-008	VNX5400 APPLICATION PROT UPG=IC	\$19,650	26%	\$14,541	\$3,537	\$3,144	\$0	\$0	\$0	UM	VNX SOFTWARE
457-102-009	VNX5600 APPLICATION PROT UPG=IC	\$30,285	26%	\$22,411	\$5,451	\$4,846	\$0	\$0	\$0	UM	VNX SOFTWARE
457-102-010	VNX5800 APPLICATION PROT UPG=IC	\$35,530	26%	\$26,292	\$6,395	\$5,685	\$0	\$0	\$0	UM	VNX SOFTWARE
457-102-011	VNX7600 APPLICATION PROT UPG=IC	\$39,700	26%	\$29,378	\$7,146	\$6,352	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-112	VNX5200 Application Protection=IC	\$13,784	26%	\$10,200	\$2,481	\$2,205	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-113	VNX5400 Application Protection=IC	\$24,561	26%	\$18,175	\$4,421	\$3,930	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-114	VNX5600 Application Protection=IC	\$37,857	26%	\$28,014	\$6,814	\$6,057	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-115	VNX5800 Application Protection=IC	\$44,410	26%	\$32,863	\$7,994	\$7,106	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-116	VNX7600 Application Protection=IC	\$49,624	26%	\$36,722	\$8,932	\$7,940	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-117	VNX8000 Application Protection=IC	\$74,975	26%	\$55,482	\$13,496	\$11,996	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-225	RP/EX ADV PROTECTION FOR VNXe3200 PROD	\$6,730	10%	\$6,057	\$1,211	\$1,077	\$942	\$0	\$0	UE	VNX SOFTWARE
458-000-463	EMC Storage Analytics VNX5200 Suite=IC	\$4,775	26%	\$3,534	\$860	\$764	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-539	EMC Storage Analytics VNX5600 Suite=IC	\$13,290	26%	\$9,835	\$2,392	\$2,126	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-561	EMC Storage Analytics VNX5800 Suite=IC	\$18,900	26%	\$13,986	\$3,402	\$3,024	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-562	EMC Storage Analytics VNX7600 Suite=IC	\$23,185	26%	\$17,157	\$4,173	\$3,710	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-565	EMC Storage Analytics VNX8000 Suite=IC	\$35,030	26%	\$25,922	\$6,305	\$5,605	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-776	EMC Storage Analytics VNX54 Suite UPG=IC	\$6,075	26%	\$4,496	\$1,094	\$972	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-777	EMC Storage Analytics VNX56 Suite UPG=IC	\$10,630	26%	\$7,866	\$1,913	\$1,701	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-778	EMC Storage Analytics VNX58 Suite UPG=IC	\$15,120	26%	\$11,189	\$2,722	\$2,419	\$0	\$0	\$0	UM	VNX SOFTWARE
458-000-779	EMC Storage Analytics VNX76 Suite UPG=IC	\$18,550	26%	\$13,727	\$3,339	\$2,968	\$0	\$0	\$0	UM	VNX SOFTWARE
458-001-182	VNX5400 Application Prot UPG=IC	\$19,650	26%	\$14,541	\$3,537	\$3,144	\$0	\$0	\$0	UM	VNX SOFTWARE
458-001-183	VNX5600 Application Prot UPG=IC	\$30,285	26%	\$22,411	\$5,451	\$4,846	\$0	\$0	\$0	UM	VNX SOFTWARE
458-001-184	VNX5800 Application Prot UPG=IC	\$35,530	26%	\$26,292	\$6,395	\$5,685	\$0	\$0	\$0	UM	VNX SOFTWARE
458-001-185	VNX7600 Application Prot UPG=IC	\$39,700	26%	\$29,378	\$7,146	\$6,352	\$0	\$0	\$0	UM	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
458-001-189	RP/EX ADV PROTECTION FOR VNX-F7000=IC	\$75,810	26%	\$56,099	\$13,646	\$12,130	\$0	\$0	\$0	UM	VNX SOFTWARE
DARE-VNX5200	VNX5200 Controller Based Encryp Suite=IC	\$2,340	26%	\$1,732	\$421	\$374	\$0	\$0	\$0	UM	VNX SOFTWARE
DARE-VNX5400	Data at Rest Encryption for VNX5400=IC	\$3,725	26%	\$2,757	\$671	\$596	\$0	\$0	\$0	UM	VNX SOFTWARE
DARE-VNX5600	Data at Rest Encryption for VNX5600=IC	\$6,515	26%	\$4,821	\$1,173	\$1,042	\$0	\$0	\$0	UM	VNX SOFTWARE
DARE-VNX5800	Data at Rest Encryption for VNX5800=IC	\$9,265	26%	\$6,856	\$1,668	\$1,482	\$0	\$0	\$0	UM	VNX SOFTWARE
DARE-VNX7600	Data at Rest Encryption for VNX7600=IC	\$11,365	26%	\$8,410	\$2,046	\$1,818	\$0	\$0	\$0	UM	VNX SOFTWARE
DARE-VNX8000	Data at Rest Encryption for VNX8000=IC	\$17,170	26%	\$12,706	\$3,091	\$2,747	\$0	\$0	\$0	UM	VNX SOFTWARE
EMCSASVNX5100	EMC Storage Analytics for VNX5100 =IC	\$4,750	10%	\$4,275	\$855	\$760	\$0	\$0	\$0	UE	VNX SOFTWARE
EMCSASVNX5300	EMC Storage Analytics for VNX5300 =IC	\$6,200	10%	\$5,580	\$1,116	\$992	\$0	\$0	\$0	UE	VNX SOFTWARE
EMCSASVNX5500	EMC Storage Analytics for VNX5500 = IC	\$16,800	26%	\$12,432	\$3,024	\$2,688	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EMCSASVNX5700	EMC Storage Analytics for VNX5700 = IC	\$27,000	26%	\$19,980	\$4,860	\$4,320	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EMCSASVNX7500	EMC Storage Analytics for VNX7500 = IC	\$36,000	26%	\$26,640	\$6,480	\$5,760	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EPAK-V53	TOTAL EFFICIENCY PACK FOR VNX5300	\$21,399	10%	\$19,259	\$3,852	\$3,424	\$0	\$0	\$0	UE	VNX SOFTWARE
EPAK-V53UPG	TOT EFF PACK UPGRADE FOR VNX5300	\$9,815	10%	\$8,834	\$1,767	\$1,570	\$0	\$0	\$0	UE	VNX SOFTWARE
EPAK-V55	TOTAL EFFICIENCY PACK FOR VNX5500	\$56,192	26%	\$41,582	\$10,115	\$8,991	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EPAK-V55UPG	TOT EFF PACK UPGRADE FOR VNX5500	\$39,919	26%	\$29,540	\$7,185	\$6,387	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EPAK-V57	TOTAL EFFICIENCY PACK FOR VNX5700	\$130,808	26%	\$96,798	\$23,545	\$20,929	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EPAK-V57UPG	TOT EFF PACK UPGRADE FOR VNX5700	\$114,535	26%	\$84,756	\$20,616	\$18,326	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EPAK-V75	TOTAL EFFICIENCY PACK FOR VNX7500	\$213,082	26%	\$157,681	\$38,355	\$34,093	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EPAK-V75UPG	TOT EFF PACK UPGRADE FOR VNX7500	\$196,809	26%	\$145,639	\$35,426	\$31,489	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EPAK-VNX5200	VNX5200 Total Efficiency Pack=IC	\$22,191	26%	\$16,421	\$3,994	\$3,551	\$0	\$0	\$0	UM	VNX SOFTWARE
EPAK-VNX5400	VNX5400 Total Efficiency Pack=IC	\$36,378	26%	\$26,920	\$6,548	\$5,820	\$0	\$0	\$0	UM	VNX SOFTWARE
EPAK-VNX5600	VNX5600 Total Efficiency Pack=IC	\$58,378	26%	\$43,200	\$10,508	\$9,340	\$0	\$0	\$0	UM	VNX SOFTWARE
EPAK-VNX5800	VNX5800 Total Efficiency Pack=IC	\$104,646	26%	\$77,438	\$18,836	\$16,743	\$0	\$0	\$0	UM	VNX SOFTWARE
EPAK-VNX7600	VNX7600 Total Efficiency Pack=IC	\$156,828	26%	\$116,053	\$28,229	\$25,092	\$0	\$0	\$0	UM	VNX SOFTWARE
EPAK-VNX8000	VNX8000 Total Efficiency Pack=IC	\$236,947	26%	\$175,341	\$42,650	\$37,912	\$0	\$0	\$0	UM	VNX SOFTWARE
EXPSAS-V56	Unisphere VNX5600 SAS EXP Software=IC	\$1,530	26%	\$1,132	\$275	\$245	\$0	\$0	\$0	UM	VNX SOFTWARE
EXPSAS-V58	Unisphere VNX5800 SAS EXP Software=IC	\$11,225	26%	\$8,307	\$2,021	\$1,796	\$0	\$0	\$0	UM	VNX SOFTWARE
EXPSAS-V75	UNISPHERE VNX7500 SAS EXPANSION LICENSE	\$26,543	26%	\$19,642	\$4,778	\$4,247	\$0	\$0	\$0	UM-S	VNX SOFTWARE
EXPSAS-V76	Unisphere VNX7600 SAS EXP Software=IC	\$23,220	26%	\$17,183	\$4,180	\$3,715	\$0	\$0	\$0	UM	VNX SOFTWARE
EXPSAS-V80	Unisphere VNX8000 SAS EXP Software=IC	\$35,225	26%	\$26,067	\$6,341	\$5,636	\$0	\$0	\$0	UM	VNX SOFTWARE
FSTC-V51	FAST CACHE FOR VNX5100	\$1,856	10%	\$1,670	\$334	\$297	\$0	\$0	\$0	UE	VNX SOFTWARE
FSTC-V53	FAST CACHE FOR VNX5300	\$2,813	10%	\$2,532	\$506	\$450	\$0	\$0	\$0	UE	VNX SOFTWARE
FSTC-V53-UPG	FAST CACHE FOR VNX5300 UPG	\$957	10%	\$861	\$172	\$153	\$0	\$0	\$0	UE	VNX SOFTWARE
FSTC-V55	FAST CACHE FOR VNX5500	\$20,109	26%	\$14,881	\$3,620	\$3,217	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTC-V55-UPG	FAST CACHE FOR VNX5500 UPG	\$17,502	26%	\$12,951	\$3,150	\$2,800	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTC-V57	FAST CACHE FOR VNX5700	\$52,283	26%	\$38,689	\$9,411	\$8,365	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTC-V57-UPG	FAST CACHE FOR VNX5700 UPG	\$49,676	26%	\$36,760	\$8,942	\$7,948	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTC-V75	FAST CACHE FOR VNX7500	\$64,457	26%	\$47,698	\$11,602	\$10,313	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTC-V75-UPG	FAST CACHE FOR VNX7500 UPG	\$61,850	26%	\$45,769	\$11,133	\$9,896	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTS-V51	FAST SUITE FOR VNX5100	\$2,506	10%	\$2,255	\$451	\$401	\$0	\$0	\$0	UE	VNX SOFTWARE
FSTS-V53	FAST SUITE FOR VNX5300	\$3,797	10%	\$3,417	\$683	\$608	\$0	\$0	\$0	UE	VNX SOFTWARE
FSTS-V53-UPG	FAST SUITE FOR VNX5300 UPG	\$1,291	10%	\$1,162	\$232	\$207	\$0	\$0	\$0	UE	VNX SOFTWARE
FSTS-V55	FAST SUITE FOR VNX5500	\$24,432	26%	\$18,080	\$4,398	\$3,909	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTS-V55-UPG	FAST SUITE FOR VNX5500 UPG	\$20,912	26%	\$15,475	\$3,764	\$3,346	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTS-V57	FAST SUITE FOR VNX5700	\$70,582	26%	\$52,231	\$12,705	\$11,293	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTS-V57-UPG	FAST SUITE FOR VNX5700 UPG	\$67,062	26%	\$49,626	\$12,071	\$10,730	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTS-V75	FAST SUITE FOR VNX7500	\$104,016	26%	\$76,972	\$18,723	\$16,643	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTS-V75-UPG	FAST SUITE FOR VNX7500 UPG	\$100,496	26%	\$74,367	\$18,089	\$16,079	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTS-VNX5200	VNX5200 FAST Suite=IC	\$4,177	26%	\$3,091	\$752	\$668	\$0	\$0	\$0	UM	VNX SOFTWARE
FSTS-VNX5400	VNX5400 FAST Suite=IC	\$8,543	26%	\$6,322	\$1,538	\$1,367	\$0	\$0	\$0	UM	VNX SOFTWARE
FSTS-VNX5600	VNX5600 FAST Suite=IC	\$27,608	26%	\$20,430	\$4,969	\$4,417	\$0	\$0	\$0	UM	VNX SOFTWARE
FSTS-VNX5800	VNX5800 FAST Suite=IC	\$70,582	26%	\$52,231	\$12,705	\$11,293	\$0	\$0	\$0	UM	VNX SOFTWARE
FSTS-VNX7600	VNX7600 FAST Suite=IC	\$95,695	26%	\$70,814	\$17,225	\$15,311	\$0	\$0	\$0	UM	VNX SOFTWARE
FSTS-VNX8000	VNX8000 FAST Suite=IC	\$144,582	26%	\$106,991	\$26,025	\$23,133	\$0	\$0	\$0	UM	VNX SOFTWARE
FSTVP-V53	FAST VP FOR VNX5300	\$2,813	10%	\$2,532	\$506	\$450	\$0	\$0	\$0	UE	VNX SOFTWARE
FSTVP-V55	FAST VP FOR VNX5500	\$18,098	26%	\$13,393	\$3,258	\$2,896	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTVP-V57	FAST VP FOR VNX5700	\$52,283	26%	\$38,689	\$9,411	\$8,365	\$0	\$0	\$0	UM-S	VNX SOFTWARE
FSTVP-V75	FAST VP FOR VNX7500	\$84,457	26%	\$62,498	\$15,202	\$13,513	\$0	\$0	\$0	UM-S	VNX SOFTWARE
LPS32-V51	OE32 LOCAL PROTECT SUITE FOR VNX5100	\$2,063	10%	\$1,857	\$371	\$330	\$0	\$0	\$0	UE	VNX SOFTWARE
LPS32-V53	OE32 LOCAL PROTECT SUITE FOR VNX5300	\$3,031	10%	\$2,728	\$546	\$485	\$0	\$0	\$0	UE	VNX SOFTWARE
LPS32-V55	OE32 LOCAL PROTECT SUITE FOR VNX5500	\$8,729	26%	\$6,459	\$1,571	\$1,397	\$0	\$0	\$0	UM-S	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
LPS32-V57	OE32 LOCAL PROTECT SUITE FOR VNX5700	\$13,559	26%	\$10,034	\$2,441	\$2,169	\$0	\$0	\$0	UM-S	VNX SOFTWARE
LPS32-V75	OE32 LOCAL PROTECT SUITE FOR VNX7500	\$16,949	26%	\$12,542	\$3,051	\$2,712	\$0	\$0	\$0	UM-S	VNX SOFTWARE
LPS-V51	LOCAL PROTECTION SUITE FOR VNX5100	\$2,063	10%	\$1,857	\$371	\$330	\$0	\$0	\$0	UE	VNX SOFTWARE
LPS-V53	LOCAL PROTECTION SUITE FOR VNX5300	\$3,031	10%	\$2,728	\$546	\$485	\$0	\$0	\$0	UE	VNX SOFTWARE
LPS-V55	LOCAL PROTECTION SUITE FOR VNX5500	\$8,729	26%	\$6,459	\$1,571	\$1,397	\$0	\$0	\$0	UM-S	VNX SOFTWARE
LPS-V57	LOCAL PROTECTION SUITE FOR VNX5700	\$13,559	26%	\$10,034	\$2,441	\$2,169	\$0	\$0	\$0	UM-S	VNX SOFTWARE
LPS-V75	LOCAL PROTECTION SUITE FOR VNX7500	\$16,949	26%	\$12,542	\$3,051	\$2,712	\$0	\$0	\$0	UM-S	VNX SOFTWARE
LPS-VNX5200	VNX5200 Local Protection Suite=IC	\$3,334	26%	\$2,467	\$600	\$533	\$0	\$0	\$0	UM	VNX SOFTWARE
LPS-VNX5400	VNX5400 Local Protection Suite=IC	\$5,941	26%	\$4,396	\$1,069	\$951	\$0	\$0	\$0	UM	VNX SOFTWARE
LPS-VNX5600	VNX5600 Local Protection Suite=IC	\$9,864	26%	\$7,299	\$1,776	\$1,578	\$0	\$0	\$0	UM	VNX SOFTWARE
LPS-VNX5800	VNX5800 Local Protection Suite=IC	\$13,559	26%	\$10,034	\$2,441	\$2,169	\$0	\$0	\$0	UM	VNX SOFTWARE
LPS-VNX7600	VNX7600 Local Protection Suite=IC	\$15,593	26%	\$11,539	\$2,807	\$2,495	\$0	\$0	\$0	UM	VNX SOFTWARE
LPS-VNX8000	VNX8000 Local Protection Suite=IC	\$23,559	26%	\$17,434	\$4,241	\$3,769	\$0	\$0	\$0	UM	VNX SOFTWARE
PPAK-V51	TOTAL PROTECTION PACK for VNX5100	\$11,166	10%	\$10,049	\$2,010	\$1,787	\$0	\$0	\$0	UE	VNX SOFTWARE
PPAK-V53	TOTAL PROTECTION PACK for VNX5300	\$18,700	10%	\$16,830	\$3,366	\$2,992	\$0	\$0	\$0	UE	VNX SOFTWARE
PPAK-V53UPG	T. P. PACK UPGRADE FOR THE VNX5300	\$7,534	10%	\$6,781	\$1,356	\$1,205	\$0	\$0	\$0	UE	VNX SOFTWARE
PPAK-V55	TOTAL PROTECTION PACK for VNX5500	\$49,378	26%	\$36,540	\$8,888	\$7,900	\$0	\$0	\$0	UM-S	VNX SOFTWARE
PPAK-V55UPG	T. P. PACK UPGRADE FOR THE VNX5500	\$33,692	26%	\$24,932	\$6,065	\$5,391	\$0	\$0	\$0	UM-S	VNX SOFTWARE
PPAK-V57	TOTAL PROTECTION PACK for VNX5700	\$73,494	26%	\$54,386	\$13,229	\$11,759	\$0	\$0	\$0	UM-S	VNX SOFTWARE
PPAK-V57UPG	T. P. PACK UPGRADE FOR THE VNX5700	\$57,808	26%	\$42,778	\$10,405	\$9,249	\$0	\$0	\$0	UM-S	VNX SOFTWARE
PPAK-V75	TOTAL PROTECTION PACK for VNX7500	\$115,016	26%	\$85,112	\$20,703	\$18,403	\$0	\$0	\$0	UM-S	VNX SOFTWARE
PPAK-V75UPG	T. P. PACK UPGRADE FOR THE VNX7500	\$99,330	26%	\$73,504	\$17,879	\$15,893	\$0	\$0	\$0	UM-S	VNX SOFTWARE
PPAK-VNX5200	VNX5200 Total Protection Pack=IC	\$19,972	26%	\$14,779	\$3,595	\$3,196	\$0	\$0	\$0	UM	VNX SOFTWARE
PPAK-VNX5400	VNX5400 Total Protection Pack=IC	\$32,740	26%	\$24,228	\$5,893	\$5,238	\$0	\$0	\$0	UM	VNX SOFTWARE
PPAK-VNX5600	VNX5600 Total Protection Pack=IC	\$52,540	26%	\$38,880	\$9,457	\$8,406	\$0	\$0	\$0	UM	VNX SOFTWARE
PPAK-VNX5800	VNX5800 Total Protection Pack=IC	\$73,494	26%	\$54,386	\$13,229	\$11,759	\$0	\$0	\$0	UM	VNX SOFTWARE
PPAK-VNX7600	VNX7600 Total Protection Pack=IC	\$105,815	26%	\$78,303	\$19,047	\$16,930	\$0	\$0	\$0	UM	VNX SOFTWARE
PPAK-VNX8000	VNX8000 Total Protection Pack=IC	\$159,872	26%	\$118,305	\$28,777	\$25,580	\$0	\$0	\$0	UM	VNX SOFTWARE
RPEX-CDPCX-UG	RPSE TO RPEX LOCAL REG CAP UG FOR CX	\$2,050	26%	\$1,517	\$369	\$328	\$0	\$0	\$0	UM-S	VNX SOFTWARE
RPEX-CRRCX-UG	RPSE TO RPEX REMOTE REG CAP UG FOR CX	\$4,065	26%	\$3,008	\$732	\$650	\$0	\$0	\$0	UM-S	VNX SOFTWARE
RPS-V51	REMOTE PROTECTION SUITE FOR VNX5100	\$4,063	10%	\$3,657	\$731	\$650	\$0	\$0	\$0	UE	VNX SOFTWARE
RPS-V53	REMOTE PROTECTION SUITE FOR VNX5300	\$7,813	10%	\$7,032	\$1,406	\$1,250	\$0	\$0	\$0	UE	VNX SOFTWARE
RPS-V55	REMOTE PROTECTION SUITE FOR VNX5500	\$19,492	26%	\$14,424	\$3,509	\$3,119	\$0	\$0	\$0	UM-S	VNX SOFTWARE
RPS-V57	REMOTE PROTECTION SUITE FOR VNX5700	\$33,898	26%	\$25,085	\$6,102	\$5,424	\$0	\$0	\$0	UM-S	VNX SOFTWARE
RPS-V75	REMOTE PROTECTION SUITE FOR VNX7500	\$72,881	26%	\$53,932	\$13,119	\$11,661	\$0	\$0	\$0	UM-S	VNX SOFTWARE
RPS-VNX5200	VNX5200 Remote Protection Suite=IC	\$8,594	26%	\$6,360	\$1,547	\$1,375	\$0	\$0	\$0	UM	VNX SOFTWARE
RPS-VNX5400	VNX5400 Remote Protection Suite=IC	\$15,313	26%	\$11,332	\$2,756	\$2,450	\$0	\$0	\$0	UM	VNX SOFTWARE
RPS-VNX5600	VNX5600 Remote Protection Suite=IC	\$22,026	26%	\$16,299	\$3,965	\$3,524	\$0	\$0	\$0	UM	VNX SOFTWARE
RPS-VNX5800	VNX5800 Remote Protection Suite=IC	\$33,898	26%	\$25,085	\$6,102	\$5,424	\$0	\$0	\$0	UM	VNX SOFTWARE
RPS-VNX7600	VNX7600 Remote Protection Suite=IC	\$67,051	26%	\$49,618	\$12,069	\$10,728	\$0	\$0	\$0	UM	VNX SOFTWARE
RPS-VNX8000	VNX8000 Remote Protection Suite=IC	\$101,305	26%	\$74,966	\$18,235	\$16,209	\$0	\$0	\$0	UM	VNX SOFTWARE
SCS-V51	Events & Retention Suite for VNX5100=IC	\$837	10%	\$753	\$151	\$134	\$0	\$0	\$0	UE	VNX SOFTWARE
SCS-V53	Events & Retention Suite for VNX5300=IC	\$1,361	10%	\$1,225	\$245	\$218	\$0	\$0	\$0	UE	VNX SOFTWARE
SCS-V53-GOOGLE	VNX5300 CONNECTOR FOR GOOGLE	\$1,361	10%	\$1,225	\$245	\$218	\$0	\$0	\$0	UE	VNX SOFTWARE
SCS-V53-UPG	Events & Retention Suite VNX5300 UPG=IC	\$524	10%	\$472	\$94	\$84	\$0	\$0	\$0	UE	VNX SOFTWARE
SCS-V55	Events & Retention Suite for VNX5500=IC	\$3,552	26%	\$2,628	\$639	\$568	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-V55-GOOGLE	VNX5500 CONNECTOR FOR GOOGLE	\$3,552	26%	\$2,628	\$639	\$568	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-V55-UPG	Events & Retention Suite VNX5500 UPG=IC	\$2,376	26%	\$1,758	\$428	\$380	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-V57	Events & Retention Suite for VNX5700=IC	\$4,262	26%	\$3,154	\$767	\$682	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-V57-GOOGLE	VNX5700 CONNECTOR FOR GOOGLE	\$4,262	26%	\$3,154	\$767	\$682	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-V57-UPG	Events & Retention Suite VNX5700 UPG=IC	\$3,086	26%	\$2,284	\$555	\$494	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-V75	Events & Retention Suite for VNX7500=IC	\$4,972	26%	\$3,679	\$895	\$796	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-V75-GOOGLE	VNX7500 CONNECTOR FOR GOOGLE	\$4,972	26%	\$3,679	\$895	\$796	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-V75-UPG	Events & Retention Suite VNX7500 UPG=IC	\$3,796	26%	\$2,809	\$683	\$607	\$0	\$0	\$0	UM-S	VNX SOFTWARE
SCS-VNX5200	VNX5200 Events and Retention Suite=IC	\$1,497	26%	\$1,108	\$269	\$240	\$0	\$0	\$0	UM	VNX SOFTWARE
SCS-VNX5400	VNX5400 Events and Retention Suite=IC	\$2,382	26%	\$1,763	\$429	\$381	\$0	\$0	\$0	UM	VNX SOFTWARE
SCS-VNX5600	VNX5600 Events and Retention Suite=IC	\$4,014	26%	\$2,970	\$723	\$642	\$0	\$0	\$0	UM	VNX SOFTWARE
SCS-VNX5800	VNX5800 Events and Retention Suite=IC	\$4,262	26%	\$3,154	\$767	\$682	\$0	\$0	\$0	UM	VNX SOFTWARE
SCS-VNX7600	VNX7600 Events and Retention Suite=IC	\$4,574	26%	\$3,385	\$823	\$732	\$0	\$0	\$0	UM	VNX SOFTWARE
SCS-VNX8000	VNX8000 Events and Retention Suite=IC	\$6,911	26%	\$5,114	\$1,244	\$1,106	\$0	\$0	\$0	UM	VNX SOFTWARE
UAYZ-V51	UNISPHERE ANALYZER FOR A VNX5100	\$1,670	10%	\$1,503	\$301	\$267	\$0	\$0	\$0	UE	VNX SOFTWARE
UAYZ-V53	UNISPHERE ANALYZER FOR A VNX5300	\$2,532	10%	\$2,279	\$456	\$405	\$0	\$0	\$0	UE	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
UAYZ-V55	UNISPHERE ANALYZER FOR A VNX5500	\$18,098	26%	\$13,393	\$3,258	\$2,896	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UAYZ-V57	UNISPHERE ANALYZER FOR A VNX5700	\$47,055	26%	\$34,821	\$8,470	\$7,529	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UAYZ-V75	UNISPHERE ANALYZER FOR A VNX7500	\$76,011	26%	\$56,248	\$13,682	\$12,162	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIB-V51	Unisphere Block & VNX OE VNX5100	\$2,369	10%	\$2,132	\$426	\$379	\$0	\$0	\$0	UE	VNX SOFTWARE
UNIB-V53	UNISPHERE BLOCK & VNX OE VNX 5300	\$6,413	10%	\$5,772	\$1,154	\$1,026	\$0	\$0	\$0	UE	VNX SOFTWARE
UNIB-V53UPG	UNISPHERE UPG FOR VNX OE BLOCK & VNX5300	\$5,130	10%	\$4,617	\$923	\$821	\$0	\$0	\$0	UE	VNX SOFTWARE
UNIB-V55	Unisphere for Block for VNX5500	\$12,548	26%	\$9,286	\$2,259	\$2,008	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIB-V55UPG	UNISPHERE BLOCK UPG FOR VNX5500	\$10,038	26%	\$7,428	\$1,807	\$1,606	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIB-V57	UNISPHERE FOR BLOCK FOR A VNX 5700	\$34,386	26%	\$25,446	\$6,189	\$5,502	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIB-V57UPG	UNISPHERE BLOCK UPG FOR VNX5700	\$27,509	26%	\$20,357	\$4,952	\$4,401	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIB-V75	UNISPHERE FOR BLOCK FOR A VNX7500	\$46,149	26%	\$34,150	\$8,307	\$7,384	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIB-V75UPG	UNISPHERE BLOCK UPG FOR VNX7500	\$36,919	26%	\$27,320	\$6,645	\$5,907	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIF-V53	UNISPHERE FILE & VNX OE VNX5300	\$4,988	10%	\$4,489	\$798	\$798	\$0	\$0	\$0	UE	VNX SOFTWARE
UNIF-V53UPG	UNI FOR FILE AND VNX OE FOR A VNX5300	\$3,990	10%	\$3,591	\$718	\$638	\$0	\$0	\$0	UE	VNX SOFTWARE
UNIF-V54UPG	VNX5400 Unisphere File Suite UPG=IC	\$5,195	26%	\$3,844	\$935	\$831	\$0	\$0	\$0	UM	VNX SOFTWARE
UNIF-V55	UNISPHERE FOR FILE FOR A VNX5500	\$9,330	26%	\$6,904	\$1,679	\$1,493	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIF-V55UPG	UNISPHERE FOR FILE FOR A VNX5500	\$7,464	26%	\$5,523	\$1,344	\$1,194	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIF-V56UPG	VNX5600 Unisphere File Suite UPG=IC	\$9,405	26%	\$6,960	\$1,693	\$1,505	\$0	\$0	\$0	UM	VNX SOFTWARE
UNIF-V57	UNISPHERE FOR FILE FOR A VNX5700	\$34,386	26%	\$25,446	\$6,189	\$5,502	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIF-V57UPG	UNISPHERE FOR FILE FOR A VNX5700	\$27,509	26%	\$20,357	\$4,952	\$4,401	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIF-V58UPG	VNX5800 Unisphere File Suite UPG=IC	\$25,860	26%	\$19,136	\$4,655	\$4,138	\$0	\$0	\$0	UM	VNX SOFTWARE
UNIF-V75	UNISPHERE FOR FILE FOR A VNX 7500	\$46,149	26%	\$34,150	\$8,307	\$7,384	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIF-V75UPG	UNISPHERE FOR FILE FOR A VNX7500	\$36,919	26%	\$27,320	\$6,645	\$5,907	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIF-V76UPG	VNX7600 Unisphere File Suite UPG=IC	\$34,705	26%	\$25,682	\$6,247	\$5,553	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISB-VNX5200	VNX5200 Unisphere Block Suite =IC	\$7,054	26%	\$5,220	\$1,270	\$1,129	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISB-VNX5400	VNX5400 Unisphere Block Suite=IC	\$8,730	26%	\$6,460	\$1,571	\$1,397	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISB-VNX5600	VNX5600 Unisphere Block Suite=IC	\$15,810	26%	\$11,699	\$2,846	\$2,530	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISB-VNX5800	VNX5800 Unisphere Block Suite=IC	\$32,323	26%	\$23,919	\$5,818	\$5,172	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISB-VNX7600	VNX7600 Unisphere Block Suite=IC	\$43,380	26%	\$32,101	\$7,808	\$6,941	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISB-VNX8000	VNX8000 Unisphere Block Suite=IC	\$65,070	26%	\$48,152	\$11,713	\$10,411	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISF-VNX5200	VNX5200 Unisphere File Suite=IC	\$5,486	26%	\$4,060	\$987	\$878	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISF-VNX5400	VNX5400 Unisphere File Suite=IC	\$6,491	26%	\$4,803	\$1,168	\$1,039	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISF-VNX5600	VNX5600 Unisphere File Suite=IC	\$11,756	26%	\$8,699	\$2,116	\$1,881	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISF-VNX5800	VNX5800 Unisphere File Suite=IC	\$32,323	26%	\$23,919	\$5,818	\$5,172	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISF-VNX7600	VNX7600 Unisphere File Suite=IC	\$43,380	26%	\$32,101	\$7,808	\$6,941	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISF-VNX8000	VNX8000 Unisphere File Suite=IC	\$65,070	26%	\$48,152	\$11,713	\$10,411	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISU-VNX5200	VNX5200 Unisphere Unified Suite=IC	\$9,014	26%	\$6,670	\$1,623	\$1,442	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISU-VNX5400	VNX5400 Unisphere Unified Suite=IC	\$10,744	26%	\$7,951	\$1,934	\$1,719	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISU-VNX5600	VNX5600 Unisphere Unified Suite=IC	\$19,458	26%	\$14,399	\$3,502	\$3,113	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISU-VNX5800	VNX5800 Unisphere Unified Suite=IC	\$43,414	26%	\$32,126	\$7,815	\$6,946	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISU-VNX7600	VNX7600 Unisphere Unified Suite=IC	\$66,347	26%	\$49,097	\$11,942	\$10,616	\$0	\$0	\$0	UM	VNX SOFTWARE
UNISU-VNX8000	VNX8000 Unisphere Unified Suite=IC	\$99,521	26%	\$73,646	\$17,914	\$15,923	\$0	\$0	\$0	UM	VNX SOFTWARE
UNIU-V53	UNISPHERE UNIFIED & VNX OE VNX5300	\$8,194	10%	\$7,375	\$1,475	\$1,311	\$0	\$0	\$0	UE	VNX SOFTWARE
UNIU-V53UPG	UNISPHERE UPG FOR VNXOE & 5300UNI	\$6,555	10%	\$5,900	\$1,180	\$1,049	\$0	\$0	\$0	UE	VNX SOFTWARE
UNIU-V55	UNISPHERE FOR UNIFIED FOR A VNX-5500	\$15,443	26%	\$11,428	\$2,780	\$2,471	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIU-V55UPG	UNISPHERE UPG FOR UNIFIED VNX5500	\$12,354	26%	\$9,142	\$2,224	\$1,977	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIU-V57	UNISPHERE FOR UNIFIED FOR A VNX 5700	\$54,293	26%	\$40,177	\$9,773	\$8,687	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIU-V57UPG	UNISPHERE UPG FOR UNIFIED VNX5700	\$43,434	26%	\$32,141	\$7,818	\$6,949	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIU-V75	UNISPHERE FOR UNIFIED FOR A VNX7500	\$70,582	26%	\$52,231	\$12,705	\$11,293	\$0	\$0	\$0	UM-S	VNX SOFTWARE
UNIU-V75UPG	UNISPHERE UPG FOR UNIFIED VNX7500	\$56,466	26%	\$41,785	\$10,164	\$9,035	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V51-LPS	LOCAL PROTECTION SUITE FOR VNX5100=IC	\$2,063	10%	\$1,857	\$371	\$330	\$0	\$0	\$0	UE	VNX SOFTWARE
V51-PPAK	Total Protection Pack for VNX5100=IC	\$11,166	10%	\$10,049	\$2,010	\$1,787	\$0	\$0	\$0	UE	VNX SOFTWARE
V51-RPS	REMOTE PROTECTION SUITE FOR VNX5100=IC	\$4,063	10%	\$3,657	\$731	\$650	\$0	\$0	\$0	UE	VNX SOFTWARE
V51-VPK	TOTAL VALUE PACK for VNX5100=IC	\$6,835	10%	\$6,152	\$1,230	\$1,094	\$0	\$0	\$0	UE	VNX SOFTWARE
V53-EPAK	TOTAL EFFICIENCY PACK for VNX5300=IC	\$21,399	10%	\$19,259	\$3,852	\$3,424	\$0	\$0	\$0	UE	VNX SOFTWARE
V53-LPS	LOCAL PROTECTION SUITE FOR VNX5300=IC	\$3,031	10%	\$2,728	\$546	\$485	\$0	\$0	\$0	UE	VNX SOFTWARE
V53-PPAK	Total Protection Pack for VNX5300=IC	\$18,700	10%	\$16,830	\$3,366	\$2,992	\$0	\$0	\$0	UE	VNX SOFTWARE
V53-RPS	REMOTE PROTECTION SUITE FOR VNX5300=IC	\$7,813	10%	\$7,032	\$1,406	\$1,250	\$0	\$0	\$0	UE	VNX SOFTWARE
V55-EPAK	TOTAL EFFICIENCY PACK for VNX5500=IC	\$56,192	26%	\$41,582	\$10,115	\$8,991	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V55-LPS	LOCAL PROTECTION SUITE FOR VNX5500=IC	\$8,729	26%	\$6,459	\$1,571	\$1,397	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V55-PPAK	Total Protection Pack for VNX5500=IC	\$49,378	26%	\$36,540	\$8,888	\$7,900	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V55-RPS	REMOTE PROTECTION SUITE FOR VNX5500=IC	\$19,492	26%	\$14,424	\$3,509	\$3,119	\$0	\$0	\$0	UM-S	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
V57-EPAK	TOTAL EFFICIENCY PACK FOR VNX5700=IC	\$130,808	26%	\$96,798	\$23,545	\$20,929	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V57-LPS	LOCAL PROTECTION SUITE FOR VNX5700=IC	\$13,559	26%	\$10,034	\$2,441	\$2,169	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V57-PPAK	Total Protection Pack for VNX5700=IC	\$73,494	26%	\$54,386	\$13,229	\$11,759	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V57-RPS	REMOTE PROTECTION SUITE FOR VNX5700=IC	\$33,898	26%	\$25,085	\$6,102	\$5,424	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V75-EPAK	TOTAL EFFICIENCY PACK FOR VNX7500=IC	\$213,082	26%	\$157,681	\$38,355	\$34,093	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V75-LPS	LOCAL PROTECTION SUITE FOR VNX7500=IC	\$16,949	26%	\$12,542	\$3,051	\$2,712	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V75-PPAK	Total Protection Pack for VNX7500=IC	\$115,016	26%	\$85,112	\$20,703	\$18,403	\$0	\$0	\$0	UM-S	VNX SOFTWARE
V75-RPS	REMOTE PROTECTION SUITE FOR VNX7500=IC	\$72,881	26%	\$53,932	\$13,119	\$11,661	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNX5200-DARE	VNX5200 Controller Based Encryp Suite=IC	\$2,340	26%	\$1,732	\$421	\$374	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-EPAK	VNX5200 Total Efficiency Pack=IC	\$22,191	26%	\$16,421	\$3,994	\$3,551	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-ESSPCK	VNX5200 Software Essentials Pack=IC	\$6,015	26%	\$4,451	\$1,083	\$962	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-FSTS	VNX5200 FAST Suite=IC	\$4,177	26%	\$3,091	\$752	\$668	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-LPS	VNX5200 Local Protection Suite=IC	\$3,334	26%	\$2,467	\$600	\$533	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-PPAK	VNX5200 Total Protection Pack=IC	\$19,972	26%	\$14,779	\$3,595	\$3,196	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-RPS	VNX5200 Remote Protection Suite=IC	\$8,594	26%	\$6,360	\$1,547	\$1,375	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-SCS	VNX5200 Events and Retention Suite=IC	\$1,497	26%	\$1,108	\$269	\$240	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-UNISB	VNX5200 Unisphere Block Suite=IC	\$7,054	26%	\$5,220	\$1,270	\$1,129	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-UNISF	VNX5200 Unisphere File Suite=IC	\$5,486	26%	\$4,060	\$987	\$878	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5200-UNISU	VNX5200 Unisphere Unified Suite=IC	\$9,014	26%	\$6,670	\$1,623	\$1,442	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX52-ESSPCK	VNX5200 Software Essentials Pack=IC	\$6,015	26%	\$4,451	\$1,083	\$962	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX53BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5300	\$4,988	10%	\$4,489	\$898	\$798	\$0	\$0	\$0	UE	VNX SOFTWARE
VNX53FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5300	\$6,413	10%	\$5,772	\$0	\$1,026	\$0	\$0	\$0	UE	VNX SOFTWARE
VNX5400-DARE	VNX5400 Controller Based Encryp Suite=IC	\$3,725	26%	\$2,757	\$671	\$596	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-EPAK	VNX5400 Total Efficiency Pack=IC	\$36,378	26%	\$26,920	\$6,548	\$5,820	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-ESSPCK	VNX5400 Software Essentials=IC	\$11,535	26%	\$8,536	\$2,076	\$1,846	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-FSTS	VNX5400 FAST Suite=IC	\$8,543	26%	\$6,322	\$1,538	\$1,367	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-LPS	VNX5400 Local Protection Suite=IC	\$5,941	26%	\$4,396	\$1,069	\$951	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-PPAK	VNX5400 Total Protection Pack=IC	\$32,740	26%	\$24,228	\$5,893	\$5,238	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-RPS	VNX5400 Remote Protection Suite=IC	\$15,313	26%	\$11,332	\$2,756	\$2,450	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-SCS	VNX5400 Events and Retention Suite=IC	\$2,382	26%	\$1,763	\$429	\$381	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-UNISB	VNX5400 Unisphere Block Suite=IC	\$8,730	26%	\$6,460	\$1,571	\$1,397	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-UNISF	VNX5400 Unisphere File Suite=IC	\$6,491	26%	\$4,803	\$1,168	\$1,039	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5400-UNISU	VNX5400 Unisphere Unified Suite=IC	\$10,744	26%	\$7,951	\$1,934	\$1,719	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX54-ESSPCK	VNX5400 Software Essentials Pack=IC	\$11,535	26%	\$8,536	\$2,076	\$1,846	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX54-UNIF-UPG	VNX5400 Unisphere File Suite UPG=IC	\$5,195	26%	\$3,844	\$935	\$831	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX55BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5500	\$11,663	26%	\$8,631	\$2,099	\$1,866	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNX55FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5500	\$15,685	26%	\$11,607	\$0	\$2,510	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNX5600-DARE	VNX5600 Controller Based Encryp Suite=IC	\$6,515	26%	\$4,821	\$1,173	\$1,042	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-EPAK	VNX5600 Total Efficiency Pack=IC	\$58,378	26%	\$43,200	\$10,508	\$9,340	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-ESSPCK	VNX5600 Software Essentials Pack=IC	\$33,130	26%	\$24,516	\$5,963	\$5,301	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-FSTS	VNX5600 FAST Suite=IC	\$27,608	26%	\$20,430	\$4,969	\$4,417	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-LPS	VNX5600 Local Protection Suite=IC	\$9,864	26%	\$7,299	\$1,776	\$1,578	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-PPAK	VNX5600 Total Protection Pack=IC	\$52,540	26%	\$38,880	\$9,457	\$8,406	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-RPS	VNX5600 Remote Protection Suite=IC	\$22,026	26%	\$16,299	\$3,965	\$3,524	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-SCS	VNX5600 Events and Retention Suite=IC	\$4,014	26%	\$2,970	\$723	\$642	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-UNISB	VNX5600 Unisphere Block Suite=IC	\$15,810	26%	\$11,699	\$2,846	\$2,530	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-UNISF	VNX5600 Unisphere File Suite=IC	\$11,756	26%	\$8,699	\$2,116	\$1,881	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5600-UNISU	VNX5600 Unisphere Unified Suite=IC	\$19,458	26%	\$14,399	\$3,502	\$3,113	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX56-ESSPCK	VNX5600 Software Essentials Pack=IC	\$33,130	26%	\$24,516	\$5,963	\$5,301	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX56-UNIF-UPG	VNX5600 Unisphere File Suite UPG=IC	\$9,405	26%	\$6,960	\$1,693	\$1,505	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX57BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5700	\$34,386	26%	\$25,446	\$6,189	\$5,502	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNX57FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5700	\$34,386	26%	\$25,446	\$0	\$5,502	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNX5800-DARE	VNX5800 Controller Based Encryp Suite=IC	\$9,265	26%	\$6,856	\$1,668	\$1,482	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-EPAK	VNX5800 Total Efficiency Pack=IC	\$104,646	26%	\$77,438	\$18,836	\$16,743	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-ESSPCK	VNX5800 Software Essentials Pack=IC	\$73,690	26%	\$54,531	\$13,264	\$11,790	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-FSTS	VNX5800 FAST Suite=IC	\$70,582	26%	\$52,231	\$12,705	\$11,293	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-PPAK	VNX5800 Total Protection Pack=IC	\$73,494	26%	\$54,386	\$13,229	\$11,759	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-RPS	VNX5800 Remote Protection Suite=IC	\$33,898	26%	\$25,085	\$6,102	\$5,424	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-SCS	VNX5800 Events and Retention Suite=IC	\$4,262	26%	\$3,154	\$767	\$682	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-UNISB	VNX5800 Unisphere Block Suite=IC	\$32,323	26%	\$23,919	\$5,818	\$5,172	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-UNISF	VNX5800 Unisphere File Suite=IC	\$32,323	26%	\$23,919	\$5,818	\$5,172	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX5800-UNISU	VNX5800 Unisphere Unified Suite=IC	\$43,414	26%	\$32,126	\$7,815	\$6,946	\$0	\$0	\$0	UM	VNX SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
VNX58-ESSPCK	VNX5800 Software Essentials Pack=IC	\$73,690	26%	\$54,531	\$13,264	\$11,790	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX75BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7500	\$46,149	26%	\$34,150	\$8,307	\$7,384	\$0	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNX75FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX7500	\$46,149	26%	\$34,150	\$0	\$7,384	\$0	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNX7600-DARE	VNX7600 Controller Based Encryp Suite=IC	\$11,365	26%	\$8,410	\$2,046	\$1,818	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-EPAK	VNX7600 Total Efficiency Pack=IC	\$156,828	26%	\$116,053	\$28,229	\$25,092	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-ESSPCK	VNX7600 Software Essentials Pack=IC	\$109,095	26%	\$80,730	\$19,637	\$17,455	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-FSTS	VNX7600 FAST Suite=IC	\$95,695	26%	\$70,814	\$17,225	\$15,311	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-LPS	VNX7600 Local Protection Suite=IC	\$15,593	26%	\$11,539	\$2,807	\$2,495	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-PPAK	VNX7600 Total Protection Pack=IC	\$105,815	26%	\$78,303	\$19,047	\$16,930	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-RPS	VNX7600 Remote Protection Suite=IC	\$67,051	26%	\$49,618	\$12,069	\$10,728	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-SCS	VNX7600 Events and Retention Suite=IC	\$4,574	26%	\$3,385	\$823	\$732	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-UNISB	VNX7600 Unisphere Block Suite=IC	\$43,380	26%	\$32,101	\$7,808	\$6,941	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-UNISF	VNX7600 Unisphere File Suite=IC	\$43,380	26%	\$32,101	\$7,808	\$6,941	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX7600-UNISU	VNX7600 Unisphere Unified Suite=IC	\$66,347	26%	\$49,097	\$11,942	\$10,616	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX76-ESSPCK	VNX7600 Software Essentials Pack=IC	\$109,095	26%	\$80,730	\$19,637	\$17,455	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX76-UNIF-UPG	VNX7600 Unisphere File Suite UPG=IC	\$34,705	26%	\$25,682	\$6,247	\$5,553	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-DARE	VNX8000 Controller Based Encryp Suite=IC	\$17,170	26%	\$12,706	\$3,091	\$2,747	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-EPAK	VNX8000 Total Efficiency Pack=IC	\$236,947	26%	\$175,341	\$42,650	\$37,912	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-ESSPCK	VNX8000 Software Essentials Pack=IC	\$166,270	26%	\$123,040	\$29,929	\$26,603	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-FSTS	VNX8000 FAST Suite=IC	\$144,582	26%	\$106,991	\$26,025	\$23,133	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-LPS	VNX8000 Local Protection Suite=IC	\$23,559	26%	\$17,434	\$4,241	\$3,769	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-PPAK	VNX8000 Total Protection Pack=IC	\$159,872	26%	\$118,305	\$28,777	\$25,580	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-RPS	VNX8000 Remote Protection Suite=IC	\$101,305	26%	\$74,966	\$18,235	\$16,209	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-SCS	VNX8000 Events and Retention Suite=IC	\$6,911	26%	\$5,114	\$1,244	\$1,106	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-UNISB	VNX8000 Unisphere Block Suite=IC	\$65,070	26%	\$48,152	\$11,713	\$10,411	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-UNISF	VNX8000 Unisphere File Suite=IC	\$65,070	26%	\$48,152	\$11,713	\$10,411	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX8000-UNISU	VNX8000 Unisphere Unified Suite=IC	\$99,521	26%	\$73,646	\$17,914	\$15,923	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNX80-ESSPCK	VNX8000 Software Essentials Pack=IC	\$166,270	26%	\$123,040	\$29,929	\$26,603	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNXBOECAPT	VNX OE CAPACITY TIER PER TB FOR VNX=IC	\$266	26%	\$197	\$19	\$19	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNXBOECAPTBU	VNXB OE PER TB HI CAPACITY UPGRADE	\$266	26%	\$197	\$19	\$19	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNXBOEPERFTB	VNX OE PERF TIER PER TB FOR VNX=IC	\$583	26%	\$431	\$51	\$51	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNXBOEPERFTBU	VNXB OE PER TB PERFORMANCE UPGRADE	\$583	26%	\$431	\$51	\$51	\$0	\$0	\$0	\$0	UM	VNX SOFTWARE
VNXOECAPT	VNX OE PER TB HI CAP-VNX5500;5700;7500	\$400	26%	\$296	\$28	\$28	\$0	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNXOECAPTBU	VNX OE CAP TIER/TB FOR VNX5500/5700/7500	\$400	26%	\$296	\$28	\$28	\$0	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNXOECPTBU-DP	VNXOE CAP TIER/TB FOR DIP CONV	\$320	26%	\$237	\$22	\$22	\$0	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNXOEPERFTB	VNX OE PER TB PER FOR VNX5500;5700;7500	\$1,091	26%	\$807	\$76	\$76	\$0	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNXOEPERFTBU	VNX OE PERF TIER/TB FOR VNX55/57/75-UPG	\$1,091	26%	\$807	\$76	\$76	\$0	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VNXOEPFTBU-DP	VNXOE PERF TIER/TB FOR DIP CONV	\$873	26%	\$646	\$61	\$61	\$0	\$0	\$0	\$0	UM-S	VNX SOFTWARE
VPAK-V51	TOTAL VALUE PACK for VNX5100	\$11,584	10%	\$10,426	\$2,085	\$1,853	\$0	\$0	\$0	\$0	UE	VNX SOFTWARE
FLN42S6F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$2,680	26%	\$1,983	\$322	\$225	\$0	\$0	\$80	\$0	UM	VNX2 HARDWARE
FLN42S6F-100U	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$3,620	26%	\$2,679	\$322	\$224	\$0	\$0	\$80	\$0	UM	VNX2 HARDWARE
FLN42S6F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$4,230	26%	\$3,130	\$508	\$355	\$0	\$0	\$127	\$0	UM	VNX2 HARDWARE
FLN42S6F-200U	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$5,710	26%	\$4,225	\$508	\$354	\$0	\$0	\$127	\$0	UM	VNX2 HARDWARE
FLN4DS6F-100	VNX 100GB FAST CACHE 60X3.5 DAE NEBS	\$2,680	26%	\$1,983	\$322	\$225	\$0	\$0	\$80	\$0	UM	VNX2 HARDWARE
FLN4DS6F-100U	VNX 100GB FASTCACHE 60X3.5 DAE NEBS UPG	\$3,620	26%	\$2,679	\$322	\$224	\$0	\$0	\$80	\$0	UM	VNX2 HARDWARE
FLN4DS6F-200	VNX 200GB FAST CACHE 60X3.5 DAE NEBS	\$4,230	26%	\$3,130	\$508	\$355	\$0	\$0	\$127	\$0	UM	VNX2 HARDWARE
FLN4DS6F-200U	VNX 200GB FASTCACHE 60X3.5 DAE NEBS UPG	\$5,710	26%	\$4,225	\$508	\$354	\$0	\$0	\$127	\$0	UM	VNX2 HARDWARE
FLN4VS6F-100	VNX 100GB FAST CACHE 15X3.5 DAE NEBS	\$2,680	26%	\$1,983	\$322	\$225	\$0	\$0	\$80	\$0	UM	VNX2 HARDWARE
FLN4VS6F-100U	VNX 100GB FASTCACHE 15X3.5 DAE NEBS UPG	\$3,620	26%	\$2,679	\$322	\$224	\$0	\$0	\$80	\$0	UM	VNX2 HARDWARE
FLN4VS6F-200	VNX 200GB FAST CACHE 15X3.5 DAE NEBS	\$4,230	26%	\$3,130	\$508	\$355	\$0	\$0	\$127	\$0	UM	VNX2 HARDWARE
FLN4VS6F-200U	VNX 200GB FASTCACHE 15X3.5 DAE NEBS UPG	\$5,710	26%	\$4,225	\$508	\$354	\$0	\$0	\$127	\$0	UM	VNX2 HARDWARE
N4-2S07-010	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS	\$985	26%	\$729	\$118	\$83	\$0	\$0	\$30	\$0	UM	VNX2 HARDWARE
N4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	\$1,325	26%	\$981	\$118	\$82	\$0	\$0	\$29	\$0	UM	VNX2 HARDWARE
N4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS	\$1,580	26%	\$1,169	\$190	\$133	\$0	\$0	\$47	\$0	UM	VNX2 HARDWARE
N4-2S10-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,130	26%	\$1,576	\$189	\$132	\$0	\$0	\$47	\$0	UM	VNX2 HARDWARE
N4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS	\$950	26%	\$703	\$114	\$80	\$0	\$0	\$29	\$0	UM	VNX2 HARDWARE
N4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,285	26%	\$951	\$114	\$80	\$0	\$0	\$28	\$0	UM	VNX2 HARDWARE
N4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS	\$1,250	26%	\$925	\$150	\$105	\$0	\$0	\$38	\$0	UM	VNX2 HARDWARE
N4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,685	26%	\$1,247	\$150	\$104	\$0	\$0	\$37	\$0	UM	VNX2 HARDWARE
N4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS	\$1,370	26%	\$1,014	\$164	\$115	\$0	\$0	\$41	\$0	UM	VNX2 HARDWARE
N4-2S15-300U	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	\$1,850	26%	\$1,369	\$164	\$115	\$0	\$0	\$41	\$0	UM	VNX2 HARDWARE
N4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE NEBS	\$2,680	26%	\$1,983	\$322	\$225	\$0	\$0	\$80	\$0	UM	VNX2 HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
N4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE NEBS UPG	\$3,620	26%	\$2,679	\$322	\$224	\$0	\$0	\$80	UM	VNX2 HARDWARE
N4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE NEBS	\$4,230	26%	\$3,130	\$508	\$355	\$0	\$0	\$127	UM	VNX2 HARDWARE
N4-2S6F-200U	VNX 200GB SSD 25X2.5 DPE/DAE NEBS UPG	\$5,710	26%	\$4,225	\$508	\$354	\$0	\$0	\$127	UM	VNX2 HARDWARE
N4-2S6FX-100	VNX 100GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$2,040	26%	\$1,510	\$245	\$171	\$0	\$0	\$61	UM	VNX2 HARDWARE
N4-2S6FX-100U	VNX 100GB FASTVP SSD 25X2.5 NEBS UPG	\$2,450	26%	\$1,813	\$218	\$152	\$0	\$0	\$54	UM	VNX2 HARDWARE
N4-2S6FX-200	VNX 200GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$2,345	26%	\$1,735	\$281	\$197	\$0	\$0	\$70	UM	VNX2 HARDWARE
N4-2S6FX-200U	VNX 200GB FASTVP SSD 25X2.5 NEBS UPG	\$2,815	26%	\$2,083	\$250	\$175	\$0	\$0	\$62	UM	VNX2 HARDWARE
N4-2S6FX-400	VNX 400GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$4,390	26%	\$3,249	\$527	\$369	\$0	\$0	\$132	UM	VNX2 HARDWARE
N4-2S6FX-400U	VNX 400GB FASTVP SSD 25X2.5 NEBS UPG	\$5,265	26%	\$3,896	\$468	\$326	\$0	\$0	\$117	UM	VNX2 HARDWARE
N4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE NEBS	\$990	26%	\$733	\$119	\$83	\$0	\$0	\$30	UM	VNX2 HARDWARE
N4-DS07-020U	VNX 2TB NL SAS 60X3.5 DAE NEBS UPG	\$1,335	26%	\$988	\$119	\$83	\$0	\$0	\$30	UM	VNX2 HARDWARE
N4-DS07-030	VNX 3TB NL SAS 60X3.5 DAE NEBS	\$1,335	26%	\$988	\$160	\$112	\$0	\$0	\$40	UM	VNX2 HARDWARE
N4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE NEBS UPG	\$1,800	26%	\$1,332	\$160	\$112	\$0	\$0	\$40	UM	VNX2 HARDWARE
N4-DS07-040	VNX 4TB NL SAS 60X3.5 DAE NEBS	\$1,505	26%	\$1,114	\$181	\$126	\$0	\$0	\$45	UM	VNX2 HARDWARE
N4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE NEBS UPG	\$2,020	26%	\$1,495	\$180	\$125	\$0	\$0	\$45	UM	VNX2 HARDWARE
N4-DS10-012	VNX 1.2TB 10K SAS 60X3.5 DAE NEBS	\$1,570	26%	\$1,162	\$188	\$132	\$0	\$0	\$47	UM	VNX2 HARDWARE
N4-DS10-012U	VNX 1.2TB 10K SAS 60X3.5 DAE NEBS UPG	\$2,130	26%	\$1,576	\$189	\$132	\$0	\$0	\$47	UM	VNX2 HARDWARE
N4-DS10-600	VNX 600GB 10K SAS 60X3.5 DAE NEBS	\$950	26%	\$703	\$114	\$80	\$0	\$0	\$29	UM	VNX2 HARDWARE
N4-DS10-600U	VNX 600GB 10K SAS 60X3.5 DAE NEBS UPG	\$1,285	26%	\$951	\$114	\$80	\$0	\$0	\$28	UM	VNX2 HARDWARE
N4-DS10-900	VNX 900GB 10K SAS 60X3.5 DAE NEBS	\$1,245	26%	\$921	\$149	\$105	\$0	\$0	\$37	UM	VNX2 HARDWARE
N4-DS10-900U	VNX 900GB 10K SAS 60X3.5 DAE NEBS UPG	\$1,685	26%	\$1,247	\$150	\$104	\$0	\$0	\$37	UM	VNX2 HARDWARE
N4-DS15-300	VNX 300GB 15K SAS 60X3.5 DAE NEBS	\$1,000	26%	\$740	\$120	\$84	\$0	\$0	\$30	UM	VNX2 HARDWARE
N4-DS15-300U	VNX 300GB 15K SAS 60X3.5 DAE NEBS UPG	\$1,355	26%	\$1,003	\$120	\$84	\$0	\$0	\$30	UM	VNX2 HARDWARE
N4-DS6F-100	VNX 100GB SSD 60X3.5 DAE NEBS	\$2,680	26%	\$1,983	\$322	\$225	\$0	\$0	\$80	UM	VNX2 HARDWARE
N4-DS6F-100U	VNX 100GB SSD 60X3.5 DAE NEBS UPG	\$3,620	26%	\$2,679	\$322	\$224	\$0	\$0	\$80	UM	VNX2 HARDWARE
N4-DS6F-200	VNX 200GB SSD 60X3.5 DAE NEBS	\$4,230	26%	\$3,130	\$508	\$355	\$0	\$0	\$127	UM	VNX2 HARDWARE
N4-DS6F-200U	VNX 200GB SSD 60X3.5 DAE NEBS UPG	\$5,710	26%	\$4,225	\$508	\$354	\$0	\$0	\$127	UM	VNX2 HARDWARE
N4-DS6FX-100	VNX 100GB FAST VP SSD 60X3.5 DAE NEBS	\$2,040	26%	\$1,510	\$245	\$171	\$0	\$0	\$61	UM	VNX2 HARDWARE
N4-DS6FX-100U	VNX 100GB FAST VP SSD 60X3.5 DAE NEBS UG	\$2,450	26%	\$1,813	\$218	\$152	\$0	\$0	\$54	UM	VNX2 HARDWARE
N4-DS6FX-200	VNX 200GB FAST VP SSD 60X3.5 DAE NEBS	\$2,345	26%	\$1,735	\$281	\$197	\$0	\$0	\$70	UM	VNX2 HARDWARE
N4-DS6FX-200U	VNX 200GB FAST VP SSD 60X3.5 DAE NEBS UG	\$2,815	26%	\$2,083	\$250	\$175	\$0	\$0	\$62	UM	VNX2 HARDWARE
N4-DS6FX-400	VNX 400GB FAST VP SSD 60X3.5 DAE NEBS	\$4,390	26%	\$3,249	\$527	\$369	\$0	\$0	\$132	UM	VNX2 HARDWARE
N4-DS6FX-400U	VNX 400GB FAST VP SSD 60X3.5 DAE NEBS UG	\$5,265	26%	\$3,896	\$468	\$326	\$0	\$0	\$117	UM	VNX2 HARDWARE
N4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE NEBS	\$990	26%	\$733	\$119	\$83	\$0	\$0	\$30	UM	VNX2 HARDWARE
N4-VS07-020U	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	\$1,335	26%	\$988	\$119	\$83	\$0	\$0	\$30	UM	VNX2 HARDWARE
N4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE NEBS	\$1,335	26%	\$988	\$160	\$112	\$0	\$0	\$40	UM	VNX2 HARDWARE
N4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	\$1,800	26%	\$1,332	\$160	\$112	\$0	\$0	\$40	UM	VNX2 HARDWARE
N4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE NEBS	\$1,505	26%	\$1,114	\$181	\$126	\$0	\$0	\$45	UM	VNX2 HARDWARE
N4-VS07-040U	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	\$2,020	26%	\$1,495	\$180	\$125	\$0	\$0	\$45	UM	VNX2 HARDWARE
N4-VS10-012	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS	\$1,580	26%	\$1,169	\$190	\$133	\$0	\$0	\$47	UM	VNX2 HARDWARE
N4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	\$2,130	26%	\$1,576	\$189	\$132	\$0	\$0	\$47	UM	VNX2 HARDWARE
N4-VS10-600	VNX 600GB 10K SAS 15X3.5 DAE NEBS	\$950	26%	\$703	\$114	\$80	\$0	\$0	\$29	UM	VNX2 HARDWARE
N4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,285	26%	\$951	\$114	\$80	\$0	\$0	\$28	UM	VNX2 HARDWARE
N4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE NEBS	\$1,245	26%	\$921	\$149	\$105	\$0	\$0	\$37	UM	VNX2 HARDWARE
N4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,685	26%	\$1,247	\$150	\$104	\$0	\$0	\$37	UM	VNX2 HARDWARE
N4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE NEBS	\$1,000	26%	\$740	\$120	\$84	\$0	\$0	\$30	UM	VNX2 HARDWARE
N4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,355	26%	\$1,003	\$120	\$84	\$0	\$0	\$30	UM	VNX2 HARDWARE
N4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE NEBS	\$1,535	26%	\$1,136	\$184	\$129	\$0	\$0	\$46	UM	VNX2 HARDWARE
N4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	\$2,075	26%	\$1,536	\$184	\$129	\$0	\$0	\$46	UM	VNX2 HARDWARE
N4-VS6F-100	VNX 100GB SSD 15X3.5 DAE NEBS	\$2,680	26%	\$1,983	\$322	\$225	\$0	\$0	\$80	UM	VNX2 HARDWARE
N4-VS6F-100U	VNX 100GB SSD 15X3.5 DAE NEBS UPG	\$3,620	26%	\$2,679	\$322	\$224	\$0	\$0	\$80	UM	VNX2 HARDWARE
N4-VS6F-200	VNX 200GB SSD 15X3.5' DAE NEBS	\$4,230	26%	\$3,130	\$508	\$355	\$0	\$0	\$127	UM	VNX2 HARDWARE
N4-VS6F-200U	VNX 200GB SSD 15X3.5' DAE NEBS UPG	\$5,710	26%	\$4,225	\$508	\$354	\$0	\$0	\$127	UM	VNX2 HARDWARE
N4-VS6FX-100	VNX 100GB FAST VP SSD 15X3.5 DAE NEBS	\$2,040	26%	\$1,510	\$245	\$171	\$0	\$0	\$61	UM	VNX2 HARDWARE
N4-VS6FX-100U	VNX 100GB FAST VP SSD 15X3.5 DAE NEBS	\$2,450	26%	\$1,813	\$218	\$152	\$0	\$0	\$54	UM	VNX2 HARDWARE
N4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS	\$2,345	26%	\$1,735	\$281	\$197	\$0	\$0	\$70	UM	VNX2 HARDWARE
N4-VS6FX-200U	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS UG	\$2,815	26%	\$2,083	\$250	\$175	\$0	\$0	\$62	UM	VNX2 HARDWARE
N4-VS6FX-400	VNX 400GB FAST VP SSD 15X3.5 DAE NEBS	\$4,390	26%	\$3,249	\$527	\$369	\$0	\$0	\$132	UM	VNX2 HARDWARE
N4-VS6FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE NEBS UG	\$5,265	26%	\$3,896	\$468	\$326	\$0	\$0	\$117	UM	VNX2 HARDWARE
V4-2S6FX-800	VNX 800GB MLC SSD 25X2.5 DAE	\$7,495	26%	\$5,546	\$899	\$630	\$0	\$0	\$225	UM	VNX2 HARDWARE
V4-2S6FX-800-25	Flash Power Pack VNX2 800GB 25X2.5	\$187,375	26%	\$138,658	\$22,485	\$15,740	\$0	\$0	\$5,621	UM	VNX2 HARDWARE
V4-2S6FX-800U	VNX 800GB MLC SSD 25X2.5 DAE U/G	\$8,995	26%	\$6,656	\$800	\$558	\$0	\$0	\$199	UM	VNX2 HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
V4-2S6FX-800U-25	Flash Power Pack VNX2 800GB 25X2.5 UPG	\$224,875	26%	\$166,408	\$19,991	\$13,942	\$0	\$0	\$4,985	UM	VNX2 HARDWARE
V4-D2S6FX-100	VNX 100GB FAST VP EFD 120X2.5 DAE	\$1,855	26%	\$1,373	\$223	\$156	\$0	\$0	\$56	UM	VNX2 HARDWARE
V4-D2S6FX-100TU	VNX 100GB FAST VP EFD 120X2.5 DAE UPG	\$2,225	26%	\$1,647	\$198	\$138	\$0	\$0	\$49	UM	VNX2 HARDWARE
V4-D2S6FX-100U	VNX 100GB FAST VP EFD 120X2.5 DAE UPG	\$2,225	26%	\$1,647	\$198	\$138	\$0	\$0	\$49	UM	VNX2 HARDWARE
V4-DS6FX-800	VNX 800GB MLC SSD 60X3.5 DAE	\$7,495	26%	\$5,546	\$899	\$630	\$0	\$0	\$225	UM	VNX2 HARDWARE
V4-DS6FX-800U	VNX 800GB MLC SSD 60X3.5 DAE U/G	\$8,995	26%	\$6,656	\$800	\$558	\$0	\$0	\$199	UM	VNX2 HARDWARE
V4-VS6FX-200-100	Flash Power Pack VNX2 200GB 100x3.5	\$185,400	26%	\$137,196	\$22,248	\$15,574	\$0	\$0	\$5,562	UM	VNX2 HARDWARE
V4-VS6FX-200-21	Flash Power Pack VNX2 200GB 21x3.5	\$44,730	26%	\$33,100	\$5,368	\$3,757	\$0	\$0	\$1,342	UM	VNX2 HARDWARE
V4-VS6FX-200-25	Flash Power Pack VNX2 200GB 25x3.5	\$53,250	26%	\$39,405	\$6,390	\$4,473	\$0	\$0	\$1,598	UM	VNX2 HARDWARE
V4-VS6FX-200-50	Flash Power Pack VNX2 200GB 50x3.5	\$100,425	26%	\$74,315	\$12,051	\$8,436	\$0	\$0	\$3,013	UM	VNX2 HARDWARE
V4-VS6FX-200U-100	Flash Power Pack VNX2 200GB 100x3.5 UPG	\$222,480	26%	\$164,635	\$19,778	\$13,794	\$0	\$0	\$4,932	UM	VNX2 HARDWARE
V4-VS6FX-200U-21	Flash Power Pack VNX2 200GB 21x3.5 UPG	\$53,655	26%	\$39,705	\$4,770	\$3,327	\$0	\$0	\$1,189	UM	VNX2 HARDWARE
V4-VS6FX-200U-25	Flash Power Pack VNX2 200GB 25x3.5 UPG	\$63,875	26%	\$47,268	\$5,678	\$3,960	\$0	\$0	\$1,416	UM	VNX2 HARDWARE
V4-VS6FX-200U-50	Flash Power Pack VNX2 200GB 50x3.5 UPG	\$120,510	26%	\$89,177	\$10,713	\$7,472	\$0	\$0	\$2,671	UM	VNX2 HARDWARE
V4-VS6FX-400-21	Flash Power Pack VNX2 400GB 21x3.5	\$83,790	26%	\$62,005	\$10,055	\$7,038	\$0	\$0	\$2,514	UM	VNX2 HARDWARE
V4-VS6FX-400-25	Flash Power Pack VNX2 400GB 25x3.5	\$99,750	26%	\$73,815	\$11,970	\$8,379	\$0	\$0	\$2,993	UM	VNX2 HARDWARE
V4-VS6FX-400-50	Flash Power Pack VNX2 400GB 50x3.5	\$190,775	26%	\$141,174	\$22,893	\$16,025	\$0	\$0	\$5,723	UM	VNX2 HARDWARE
V4-VS6FX-400U-21	Flash Power Pack VNX2 400GB 21x3.5 UPG	\$100,590	26%	\$74,437	\$8,942	\$6,237	\$0	\$0	\$2,230	UM	VNX2 HARDWARE
V4-VS6FX-400U-25	Flash Power Pack VNX2 400GB 25x3.5 UPG	\$119,750	26%	\$88,615	\$10,646	\$7,425	\$0	\$0	\$2,654	UM	VNX2 HARDWARE
V4-VS6FX-400U-50	Flash Power Pack VNX2 400GB 50x3.5 UPG	\$228,930	26%	\$169,408	\$20,352	\$14,194	\$0	\$0	\$5,075	UM	VNX2 HARDWARE
V4-VS6FX-800	VNX 800GB MLC SSD 15X3.5 DAE	\$7,495	26%	\$5,546	\$899	\$630	\$0	\$0	\$225	UM	VNX2 HARDWARE
V4-VS6FX-800-21	Flash Power Pack VNX2 800GB 21x3.5	\$157,395	26%	\$116,472	\$18,887	\$13,221	\$0	\$0	\$4,722	UM	VNX2 HARDWARE
V4-VS6FX-800-25	Flash Power Pack VNX2 800GB 25x3.5	\$187,375	26%	\$138,658	\$22,485	\$15,740	\$0	\$0	\$5,621	UM	VNX2 HARDWARE
V4-VS6FX-800U	VNX 800GB MLC SSD 15X3.5 DAE U/G	\$8,995	26%	\$6,656	\$800	\$558	\$0	\$0	\$199	UM	VNX2 HARDWARE
V4-VS6FX-800U-21	Flash Power Pack VNX2 800GB 21x3.5 UPG	\$188,895	26%	\$139,782	\$16,793	\$11,711	\$0	\$0	\$4,187	UM	VNX2 HARDWARE
V4-VS6FX-800U-25	Flash Power Pack VNX2 800GB 25x3.5 UPG	\$224,875	26%	\$166,408	\$19,991	\$13,942	\$0	\$0	\$4,985	UM	VNX2 HARDWARE
V-N4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE NEBS	\$6,340	26%	\$4,692	\$761	\$533	\$0	\$0	\$190	UM	VNX2 HARDWARE
V-N4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE NEBS	\$5,465	26%	\$4,044	\$656	\$459	\$0	\$0	\$164	UM	VNX2 HARDWARE
V-N4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE NEBS	\$17,560	26%	\$12,994	\$2,107	\$1,475	\$0	\$0	\$527	UM	VNX2 HARDWARE
V-N4-260010	VNX 600GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$3,785	26%	\$2,801	\$454	\$318	\$0	\$0	\$114	UM	VNX2 HARDWARE
V-N4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$4,985	26%	\$3,689	\$598	\$419	\$0	\$0	\$150	UM	VNX2 HARDWARE
V-N4-2S0701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE NEBS	\$3,940	26%	\$2,916	\$473	\$331	\$0	\$0	\$118	UM	VNX2 HARDWARE
V-N4-D30015	VNX 300GB 15K VAULT 60X3.5 DAE NEBS	\$4,005	26%	\$2,964	\$481	\$336	\$0	\$0	\$120	UM	VNX2 HARDWARE
V-N4-D400FX	VNX 400GB SSD VAULT 60X3.5 DAE NEBS	\$17,560	26%	\$12,994	\$2,107	\$1,475	\$0	\$0	\$527	UM	VNX2 HARDWARE
V-N4-D60010	VNX 600GB 10K VAULT 60X3.5 DAE NEBS	\$3,785	26%	\$2,801	\$454	\$318	\$0	\$0	\$114	UM	VNX2 HARDWARE
V-N4-D90010	VNX 900GB 10K VAULT 60X3.5 DAE NEBS	\$4,985	26%	\$3,689	\$598	\$419	\$0	\$0	\$150	UM	VNX2 HARDWARE
V-N4-V30015	VNX 300GB 15K VAULT 15X3.5 DAE NEBS	\$4,005	26%	\$2,964	\$481	\$336	\$0	\$0	\$120	UM	VNX2 HARDWARE
V-N4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE NEBS	\$17,560	26%	\$12,994	\$2,107	\$1,475	\$0	\$0	\$527	UM	VNX2 HARDWARE
V-N4-V60010	VNX 600GB 10K VAULT 15X3.5 DAE NEBS	\$3,785	26%	\$2,801	\$454	\$318	\$0	\$0	\$114	UM	VNX2 HARDWARE
V-N4-V60015	VNX 600GB 15K VAULT 15X3.5 DAE NEBS	\$6,140	26%	\$4,544	\$737	\$516	\$0	\$0	\$184	UM	VNX2 HARDWARE
V-N4-V90010	VNX 900GB 10K VAULT 15X3.5 DAE NEBS	\$4,985	26%	\$3,689	\$598	\$419	\$0	\$0	\$150	UM	VNX2 HARDWARE
VNX5200MEXDU	VNXB52 DME: 1 DM+FC SLIC-BTU Fld Install	\$9,460	26%	\$7,000	\$1,419	\$1,041	\$0	\$0	\$284	UM	VNX2 HARDWARE
VNX524-56B	CONVERT VNX52/54 DPE TO VNX5600 DPE	\$13,652	26%	\$10,106	\$2,049	\$1,502	\$0	\$0	\$410	UM	VNX2 HARDWARE
VNX524-56F	CONVERT VNX52/54 DM TO VNX5600 DM	\$7,612	26%	\$5,633	\$1,142	\$837	\$0	\$0	\$228	UM	VNX2 HARDWARE
VNX5246-58B	CONVERT VNX52/54/56 DPE TO VNX58 DPE	\$23,120	26%	\$17,109	\$3,468	\$2,543	\$0	\$0	\$694	UM	VNX2 HARDWARE
VNX5246-58F	CONVERT VNX52/54/56 DM TO VNX58 DM	\$23,476	26%	\$17,372	\$3,521	\$2,582	\$0	\$0	\$704	UM	VNX2 HARDWARE
VNX52468-76B	CONVERT VNX52/4/6/58 DPE TO VNX76 DPE	\$43,761	26%	\$32,383	\$6,564	\$4,814	\$0	\$0	\$1,313	UM	VNX2 HARDWARE
VNX52468-76F	CONVERT VNX52/4/6/58 DM TO VNX76 DM	\$51,106	26%	\$37,818	\$7,666	\$5,622	\$0	\$0	\$1,533	UM	VNX2 HARDWARE
VNX52-54B	CONVERT VNX5200 DPE TO VNX5400 DPE	\$8,270	26%	\$6,120	\$1,241	\$910	\$0	\$0	\$248	UM	VNX2 HARDWARE
VNX5400MEXDU	VNXB54 DME: 1 DM+FC SLIC-BTU Fld Install	\$9,820	26%	\$7,267	\$1,473	\$1,080	\$0	\$0	\$295	UM	VNX2 HARDWARE
VNX5600MEXDU	VNXB56 DME: 1 DM+FC SLIC-BTU Fld Install	\$11,800	26%	\$8,732	\$1,770	\$1,298	\$0	\$0	\$354	UM	VNX2 HARDWARE
VNX5800MEXDU	VNXB58 DME: 1 DM+FC SLIC-BTU Fld Install	\$19,730	26%	\$14,600	\$2,960	\$2,170	\$0	\$0	\$592	UM	VNX2 HARDWARE
VNX7600MEXDU	VNXB76 DME: 2 DM+FC SLIC-BTU Fld Install	\$33,545	26%	\$24,823	\$5,032	\$3,690	\$0	\$0	\$1,006	UM	VNX2 HARDWARE
VNX8000MEXDU	VNXB80 DME: 2 DM+FC SLIC-BTU Fld Install	\$48,145	26%	\$35,627	\$7,222	\$5,296	\$0	\$0	\$1,444	UM	VNX2 HARDWARE
VNXBCSU	VNXB Control Station-BTU FIELD INSTALL	\$2,612	26%	\$1,933	\$392	\$287	\$0	\$0	\$78	UM	VNX2 HARDWARE
VNXCS2M	VNX DC CONVERTER FOR CS-MINI RACK	\$2,612	26%	\$1,933	\$392	\$287	\$0	\$0	\$78	UM	VNX2 HARDWARE
VNXCS2U	VNX 2ND DC CONVERTER FOR 2ND CS UPG	\$3,527	26%	\$2,610	\$529	\$388	\$0	\$0	\$106	UM	VNX2 HARDWARE
VSPBM16GFQA	VNXB 4 PORT 16G FC IO MODULE PAIR	\$9,900	26%	\$7,326	\$1,485	\$1,089	\$0	\$0	\$297	UM	VNX2 HARDWARE
VSPBM16GFQU	VNXB 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860	26%	\$10,256	\$2,079	\$1,525	\$0	\$0	\$416	UM	VNX2 HARDWARE
V-V4-D800FX	VNX 800GB EFD VAULT 60X3.5 DAE	\$29,985	26%	\$22,189	\$3,598	\$2,519	\$0	\$0	\$900	UM	VNX2 HARDWARE
V-V4-V800FX	VNX 800GB EFD VAULT 15X3.5 DAE	\$29,985	26%	\$22,189	\$3,598	\$2,519	\$0	\$0	\$900	UM	VNX2 HARDWARE
DARE-VNX5400-UPG	Data at Rest Encryption for VNX5400=IC	\$2,980	26%	\$2,205	\$536	\$477	\$0	\$0	\$0	UM	VNX2 SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
DARE-VNX5600-UPG	Data at Rest Encryption for VNX5600=IC	\$5,210	26%	\$3,855	\$938	\$834	\$0	\$0	\$0	UM	VNX2 SOFTWARE
DARE-VNX5800-UPG	Data at Rest Encryption for VNX5800=IC	\$7,410	26%	\$5,483	\$1,334	\$1,186	\$0	\$0	\$0	UM	VNX2 SOFTWARE
DARE-VNX7600-UPG	Data at Rest Encryption for VNX7600=IC	\$9,090	26%	\$6,727	\$1,636	\$1,454	\$0	\$0	\$0	UM	VNX2 SOFTWARE
EPAK-VNX5400-UPG	VNX5400 Total Efficiency Pack=IC	\$29,100	26%	\$21,534	\$5,238	\$4,656	\$0	\$0	\$0	UM	VNX2 SOFTWARE
EPAK-VNX5600-UPG	VNX5600 Total Efficiency Pack=IC	\$46,700	26%	\$34,558	\$8,406	\$7,472	\$0	\$0	\$0	UM	VNX2 SOFTWARE
EPAK-VNX5800-UPG	VNX5800 Total Efficiency Pack=IC	\$83,715	26%	\$61,949	\$15,069	\$13,394	\$0	\$0	\$0	UM	VNX2 SOFTWARE
EPAK-VNX7600-UPG	VNX7600 Total Efficiency Pack=IC	\$125,460	26%	\$92,840	\$22,583	\$20,074	\$0	\$0	\$0	UM	VNX2 SOFTWARE
FSTS-VNX5400-UPG	VNX5400 FAST Suite=IC	\$6,835	26%	\$5,058	\$1,230	\$1,094	\$0	\$0	\$0	UM	VNX2 SOFTWARE
FSTS-VNX5600-UPG	VNX5600 FAST Suite=IC	\$22,085	26%	\$16,343	\$3,975	\$3,534	\$0	\$0	\$0	UM	VNX2 SOFTWARE
FSTS-VNX5800-UPG	VNX5800 FAST Suite=IC	\$56,465	26%	\$41,784	\$10,164	\$9,034	\$0	\$0	\$0	UM	VNX2 SOFTWARE
FSTS-VNX7600-UPG	VNX7600 FAST Suite=IC	\$76,555	26%	\$56,651	\$13,780	\$12,249	\$0	\$0	\$0	UM	VNX2 SOFTWARE
LPS-VNX5400-UPG	VNX5400 Local Protection Suite=IC	\$4,755	26%	\$3,519	\$856	\$761	\$0	\$0	\$0	UM	VNX2 SOFTWARE
LPS-VNX5600-UPG	VNX5600 Local Protection Suite=IC	\$7,890	26%	\$5,839	\$1,420	\$1,262	\$0	\$0	\$0	UM	VNX2 SOFTWARE
LPS-VNX5800-UPG	VNX5800 Local Protection Suite=IC	\$10,845	26%	\$8,025	\$1,952	\$1,735	\$0	\$0	\$0	UM	VNX2 SOFTWARE
LPS-VNX7600-UPG	VNX7600 Local Protection Suite=IC	\$12,475	26%	\$9,232	\$2,246	\$1,996	\$0	\$0	\$0	UM	VNX2 SOFTWARE
PPAK-VNX5400-UPG	VNX5400 Total Protection Pack=IC	\$26,190	26%	\$19,381	\$4,714	\$4,190	\$0	\$0	\$0	UM	VNX2 SOFTWARE
PPAK-VNX5600-UPG	VNX5600 Total Protection Pack=IC	\$42,030	26%	\$31,102	\$7,565	\$6,725	\$0	\$0	\$0	UM	VNX2 SOFTWARE
PPAK-VNX5800-UPG	VNX5800 Total Protection Pack=IC	\$58,795	26%	\$43,508	\$10,583	\$9,407	\$0	\$0	\$0	UM	VNX2 SOFTWARE
PPAK-VNX7600-UPG	VNX7600 Total Protection Pack=IC	\$84,650	26%	\$62,641	\$15,237	\$13,544	\$0	\$0	\$0	UM	VNX2 SOFTWARE
RPS-VNX5400-UPG	VNX5400 Remote Protection Suite=IC	\$12,250	26%	\$9,065	\$2,205	\$1,960	\$0	\$0	\$0	UM	VNX2 SOFTWARE
RPS-VNX5600-UPG	VNX5600 Remote Protection Suite=IC	\$17,620	26%	\$13,039	\$3,172	\$2,819	\$0	\$0	\$0	UM	VNX2 SOFTWARE
RPS-VNX5800-UPG	VNX5800 Remote Protection Suite=IC	\$27,120	26%	\$20,069	\$4,882	\$4,339	\$0	\$0	\$0	UM	VNX2 SOFTWARE
RPS-VNX7600-UPG	VNX7600 Remote Protection Suite=IC	\$53,640	26%	\$39,694	\$9,655	\$8,582	\$0	\$0	\$0	UM	VNX2 SOFTWARE
SCS-VNX5400-UPG	VNX5400 Events and Retention Suite=IC	\$1,905	26%	\$1,410	\$343	\$305	\$0	\$0	\$0	UM	VNX2 SOFTWARE
SCS-VNX5600-UPG	VNX5600 Events and Retention Suite=IC	\$3,210	26%	\$2,375	\$578	\$514	\$0	\$0	\$0	UM	VNX2 SOFTWARE
SCS-VNX5800-UPG	VNX5800 Events and Retention Suite=IC	\$3,410	26%	\$2,523	\$614	\$546	\$0	\$0	\$0	UM	VNX2 SOFTWARE
SCS-VNX7600-UPG	VNX7600 Events and Retention Suite=IC	\$3,660	26%	\$2,708	\$659	\$586	\$0	\$0	\$0	UM	VNX2 SOFTWARE
UNIB-V54UPG	VNX5400 Unisphere Block Suite UPG=IC	\$6,985	26%	\$5,169	\$1,257	\$1,118	\$0	\$0	\$0	UM	VNX2 SOFTWARE
UNIB-V56UPG	VNX5600 Unisphere Block Suite UPG=IC	\$12,650	26%	\$9,361	\$2,277	\$2,024	\$0	\$0	\$0	UM	VNX2 SOFTWARE
UNIB-V58UPG	VNX5800 Unisphere Block Suite UPG=IC	\$25,860	26%	\$19,136	\$4,655	\$4,138	\$0	\$0	\$0	UM	VNX2 SOFTWARE
UNIB-V76UPG	VNX7600 Unisphere Block Suite UPG=IC	\$34,705	26%	\$25,682	\$6,247	\$5,553	\$0	\$0	\$0	UM	VNX2 SOFTWARE
UNIU-V54UPG	VNX5400 Unisphere Unified Suite UPG=IC	\$8,595	26%	\$6,360	\$1,547	\$1,375	\$0	\$0	\$0	UM	VNX2 SOFTWARE
UNIU-V56UPG	VNX5600 Unisphere Unified Suite UPG=IC	\$15,565	26%	\$11,518	\$2,802	\$2,490	\$0	\$0	\$0	UM	VNX2 SOFTWARE
UNIU-V58UPG	VNX5800 Unisphere Unified Suite UPG=IC	\$34,730	26%	\$25,700	\$6,251	\$5,557	\$0	\$0	\$0	UM	VNX2 SOFTWARE
UNIU-V76UPG	VNX7600 Unisphere Unified Suite UPG=IC	\$53,080	26%	\$39,279	\$9,554	\$8,493	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5200-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5200=IC	\$2,940	26%	\$2,176	\$529	\$470	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX52BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5200	\$2,940	26%	\$2,176	\$529	\$470	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5400=IC	\$3,020	26%	\$2,235	\$544	\$483	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-DARE-UPG	Data at Rest Encryption for VNX5400=IC	\$2,980	26%	\$2,205	\$536	\$477	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-EPAK-UPG	VNX5400 Total Efficiency Pack=IC	\$29,100	26%	\$21,534	\$5,238	\$4,656	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-FSTS-UPG	VNX5400 FAST Suite=IC	\$6,835	26%	\$5,058	\$1,230	\$1,094	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-LPS-UPG	VNX5400 Local Protection Suite=IC	\$4,755	26%	\$3,519	\$856	\$761	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-PPAK-UPG	VNX5400 Total Protection Pack=IC	\$42,030	26%	\$31,102	\$7,565	\$6,725	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-RPS-UPG	VNX5400 Remote Protection Suite=IC	\$12,250	26%	\$9,065	\$2,205	\$1,960	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5400-SCS-UPG	VNX5400 Events and Retention Suite=IC	\$1,905	26%	\$1,410	\$343	\$305	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX54BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5400	\$3,020	26%	\$2,235	\$544	\$483	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX54-UNIB-UPG	VNX5400 Unisphere Block Suite UPG=IC	\$6,985	26%	\$5,169	\$1,257	\$1,118	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX54-UNIU-UPG	VNX5400 Unisphere Unified Suite UPG=IC	\$8,595	26%	\$6,360	\$1,547	\$1,375	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5600=IC	\$4,740	26%	\$3,508	\$853	\$758	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-DARE-UPG	Data at Rest Encryption for VNX5600=IC	\$5,210	26%	\$3,855	\$938	\$834	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-EPAK-UPG	VNX5600 Total Efficiency Pack=IC	\$46,700	26%	\$34,558	\$8,406	\$7,472	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-FSTS-UPG	VNX5600 FAST Suite=IC	\$22,085	26%	\$16,343	\$3,975	\$3,534	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-LPS-UPG	VNX5600 Local Protection Suite=IC	\$7,890	26%	\$5,839	\$1,420	\$1,262	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-PPAK-UPG	VNX5600 Total Protection Pack=IC	\$42,030	26%	\$31,102	\$7,565	\$6,725	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-RPS-UPG	VNX5600 Remote Protection Suite=IC	\$17,620	26%	\$13,039	\$3,172	\$2,819	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5600-SCS-UPG	VNX5600 Events and Retention Suite=IC	\$3,210	26%	\$2,375	\$578	\$514	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX56BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5600	\$4,740	26%	\$3,508	\$853	\$758	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX56-UNIB-UPG	VNX5600 Unisphere Block Suite UPG=IC	\$12,650	26%	\$9,361	\$2,277	\$2,024	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX56-UNIU-UPG	VNX5600 Unisphere Unified Suite UPG=IC	\$15,565	26%	\$11,518	\$2,802	\$2,490	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX5800-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5800=IC	\$13,310	26%	\$9,849	\$2,396	\$2,130	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX58BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5800	\$13,310	26%	\$9,849	\$2,396	\$2,130	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7600=IC	\$25,265	26%	\$18,696	\$4,548	\$4,042	\$0	\$0	\$0	UM	VNX2 SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
VNX7600-DARE-UPG	Data at Rest Encryption for VNX7600=IC	\$9,090	26%	\$6,727	\$1,636	\$1,454	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-EPAK-UPG	VNX7600 Total Efficiency Pack=IC	\$125,460	26%	\$92,840	\$22,583	\$20,074	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-FSTS-UPG	VNX7600 FAST Suite=IC	\$76,555	26%	\$56,651	\$13,780	\$12,249	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-LPS-UPG	VNX7600 Local Protection Suite=IC	\$12,475	26%	\$9,232	\$2,246	\$1,996	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-PPAK-UPG	VNX7600 Total Protection Pack=IC	\$84,650	26%	\$62,641	\$15,237	\$13,544	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-RPS-UPG	VNX7600 Remote Protection Suite=IC	\$53,640	26%	\$39,694	\$9,655	\$8,582	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX7600-SCS-UPG	VNX7600 Events and Retention Suite=IC	\$3,660	26%	\$2,708	\$659	\$586	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX76BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7600	\$25,265	26%	\$18,696	\$4,548	\$4,042	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX76-UNIB-UPG	VNX7600 Unisphere Block Suite UPG=IC	\$34,705	26%	\$25,682	\$6,247	\$5,553	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX76-UNIU-UPG	VNX7600 Unisphere Unified Suite UPG=IC	\$53,080	26%	\$39,279	\$9,554	\$8,493	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX8000-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX8000=IC	\$37,895	26%	\$28,042	\$6,821	\$6,063	\$0	\$0	\$0	UM	VNX2 SOFTWARE
VNX80BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX8000	\$37,895	26%	\$28,042	\$6,821	\$6,063	\$0	\$0	\$0	UM	VNX2 SOFTWARE
FLN52S6F-100	VNXE1600 100GB FAST CACHE 25X2.5 NEBS	\$2,020	10%	\$1,818	\$242	\$170	\$121	\$48	\$61	UE	VNXE HARDWARE
FLN52S6F-100TU	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	\$2,420	10%	\$2,178	\$215	\$150	\$104	\$46	\$54	UE	VNXE HARDWARE
FLN52S6F-100U	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	\$2,420	10%	\$2,178	\$215	\$150	\$104	\$46	\$54	UE	VNXE HARDWARE
FLN5PS6F-100	VNXE1600 100GB FAST CACHE 12X3.5 NEBS	\$2,020	10%	\$1,818	\$242	\$170	\$121	\$48	\$61	UE	VNXE HARDWARE
FLN5PS6F-100TU	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	\$2,420	10%	\$2,178	\$215	\$150	\$104	\$46	\$54	UE	VNXE HARDWARE
FLN5PS6F-100U	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	\$2,420	10%	\$2,178	\$215	\$150	\$104	\$46	\$54	UE	VNXE HARDWARE
FLN5PS6F-200	VNXE1600 200GB FAST CACHE 12X3.5 NEBS	\$3,195	10%	\$2,876	\$383	\$268	\$192	\$77	\$96	UE	VNXE HARDWARE
FLN5PS6F-200TU	VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG	\$3,830	10%	\$3,447	\$340	\$237	\$165	\$73	\$86	UE	VNXE HARDWARE
FLN5PS6F-200U	VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG	\$3,830	10%	\$3,447	\$340	\$237	\$165	\$73	\$86	UE	VNXE HARDWARE
FLN62S6F-100	VNXe 3200 100GB F-CACHE 25X2.5 NEBS	\$2,020	10%	\$1,818	\$242	\$170	\$121	\$48	\$61	UE	VNXE HARDWARE
FLN62S6F-100TU	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$52	\$61	UE	VNXE HARDWARE
FLN62S6F-100U	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$52	\$61	UE	VNXE HARDWARE
FLN62S6F-200	VNXe 3200 200GB F-CACHE 25X2.5 NEBS	\$3,195	10%	\$2,876	\$383	\$268	\$192	\$77	\$96	UE	VNXE HARDWARE
FLN62S6F-200TU	VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$82	\$96	UE	VNXE HARDWARE
FLN62S6F-200U	VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$82	\$96	UE	VNXE HARDWARE
FLN6PS6F-100	VNXe 3200 100GB F-CACHE 12X3.5 NEBS	\$2,020	10%	\$1,818	\$242	\$170	\$121	\$48	\$61	UE	VNXE HARDWARE
FLN6PS6F-100TU	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$52	\$61	UE	VNXE HARDWARE
FLN6PS6F-100U	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$52	\$61	UE	VNXE HARDWARE
FLN6PS6F-200	VNXe 3200 200GB F-CACHE 12X3.5 NEBS	\$3,195	10%	\$2,876	\$383	\$268	\$192	\$77	\$96	UE	VNXE HARDWARE
FLN6PS6F-200TU	VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$82	\$96	UE	VNXE HARDWARE
FLN6PS6F-200U	VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$82	\$96	UE	VNXE HARDWARE
FLV52S6F-100	VNXE1600 100GB FAST CACHE 25X2.5	\$1,835	10%	\$1,652	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV52S6F-100TU	VNXE1600 100GB FAST CACHE 25X2.5 U/G	\$2,200	10%	\$1,980	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV52S6F-100U	VNXE1600 100GB FAST CACHE 25X2.5 U/G	\$2,200	10%	\$1,980	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV52S6F-200	VNXE1600 200GB FAST CACHE 25X2.5	\$2,905	10%	\$2,615	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV52S6F-200TU	VNXE1600 200GB FAST CACHE 25X2.5 U/G	\$3,485	10%	\$3,137	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV52S6F-200U	VNXE1600 200GB FAST CACHE 25X2.5 U/G	\$3,485	10%	\$3,137	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV5PS6F-100	VNXE1600 100GB FAST CACHE 12X3.5	\$1,835	10%	\$1,652	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV5PS6F-100TU	VNXE1600 100GB FAST CACHE 12X3.5 U/G	\$2,200	10%	\$1,980	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV5PS6F-100U	VNXE1600 100GB FAST CACHE 12X3.5 U/G	\$2,200	10%	\$1,980	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV5PS6F-200	VNXE1600 200GB FAST CACHE 12X3.5	\$2,905	10%	\$2,615	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV5PS6F-200TU	VNXE1600 200GB FAST CACHE 12X3.5 U/G	\$3,485	10%	\$3,137	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV5PS6F-200U	VNXE1600 200GB FAST CACHE 12X3.5 U/G	\$3,485	10%	\$3,137	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
FLV62S6F-100	VNXe 3200 100GB FAST CACHE 25X2.5	\$1,835	10%	\$1,652	\$220	\$154	\$110	\$44	\$55	UE	VNXE HARDWARE
FLV62S6F-100TU	VNXe 3200 100GB FAST CACHE 25X2.5 U/G	\$2,475	10%	\$2,228	\$220	\$153	\$106	\$47	\$55	UE	VNXE HARDWARE
FLV62S6F-200	VNXe 3200 200GB FAST CACHE 25X2.5	\$2,905	10%	\$2,615	\$349	\$244	\$174	\$70	\$87	UE	VNXE HARDWARE
FLV62S6F-200TU	VNXe 3200 200GB FAST CACHE 25X2.5 U/G	\$3,920	10%	\$3,528	\$348	\$243	\$169	\$74	\$88	UE	VNXE HARDWARE
FLV6PS6F-100	VNXe 3200 100GB FAST CACHE 12X3.5	\$1,835	10%	\$1,652	\$220	\$154	\$110	\$44	\$55	UE	VNXE HARDWARE
FLV6PS6F-100TU	VNXe 3200 100GB FAST CACHE 12X3.5 U/G	\$2,475	10%	\$2,228	\$220	\$153	\$106	\$47	\$55	UE	VNXE HARDWARE
FLV6PS6F-200	VNXe 3200 200GB FAST CACHE 12X3.5	\$2,905	10%	\$2,615	\$349	\$244	\$174	\$70	\$87	UE	VNXE HARDWARE
FLV6PS6F-200TU	VNXe 3200 200GB FAST CACHE 12X3.5 U/G	\$3,920	10%	\$3,528	\$348	\$243	\$169	\$74	\$88	UE	VNXE HARDWARE
FLV6PS6F-200U	VNXe 3200 200GB FAST CACHE 12X3.5 U/G	\$3,920	10%	\$3,528	\$348	\$243	\$169	\$74	\$88	UE	VNXE HARDWARE
N3-2S10-300E	300GB 10K 6G SAS 2.5" NEBS DRIVE	\$485	10%	\$437	\$58	\$41	\$0	\$0	\$15	UE	VNXE HARDWARE
N3-2S10300EU	300GB 10K 6G SAS 2.5 SPARE	\$655	10%	\$590	\$58	\$41	\$0	\$0	\$15	UE	VNXE HARDWARE
N3-2S10-600E	600GB 10K 6G SAS 2.5" NEBS DRIVE	\$720	10%	\$648	\$86	\$60	\$0	\$0	\$22	UE	VNXE HARDWARE
N3-2S10600EU	600GB 10K 6G SAS 2.5 SPARE	\$975	10%	\$878	\$87	\$60	\$0	\$0	\$22	UE	VNXE HARDWARE
N3-2S10-900E	900GB 10K 6G SAS 2.5" NEBS DRIVE	\$970	10%	\$873	\$116	\$81	\$0	\$0	\$29	UE	VNXE HARDWARE
N3-2S10900EU	900GB 10K 6G SAS 2.5 SPARE	\$1,310	10%	\$1,179	\$116	\$81	\$0	\$0	\$29	UE	VNXE HARDWARE
N3-2S6F-100E	100GB EFD 6G SAS 2.5" NEBS DRIVE	\$2,335	10%	\$2,102	\$280	\$196	\$0	\$0	\$70	UE	VNXE HARDWARE
N3-2S6F100EU	100GB EFD 6G SAS 2.5 SPARE	\$3,155	10%	\$2,840	\$280	\$196	\$0	\$0	\$70	UE	VNXE HARDWARE
N3-2S6F-200E	200GB EFD 6G SAS 2.5" NEBS DRIVE	\$4,420	10%	\$3,978	\$530	\$371	\$0	\$0	\$133	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	Net Price		LP WARR UPG (STANDARD)		
							LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
N3-2S6F200EU	200GB EFD 6G SAS 2.5 SPARE	\$5,970	10%	\$5,373	\$531	\$370	\$0	\$0	\$132	UE	VNXXE HARDWARE
N3-VS10-900E	900GB 10K 6G SAS 3.5" NEBS DRIVE	\$1,050	10%	\$945	\$126	\$88	\$0	\$0	\$32	UE	VNXXE HARDWARE
N3-VS10-900EU	900GB 10K 6G SAS 3.5 NEBS SPARE	\$1,420	10%	\$1,278	\$126	\$88	\$0	\$0	\$31	UE	VNXXE HARDWARE
N3-VS15-300-7	2100GB SAS DISKPACK 7X300GB 15K3.5" NEBS	\$4,605	10%	\$4,145	\$553	\$387	\$0	\$0	\$138	UE	VNXXE HARDWARE
N3-VS15-3007U	2100GB DISK PK(7x300GB 15K)NEBS UPG	\$6,215	10%	\$5,594	\$553	\$385	\$0	\$0	\$138	UE	VNXXE HARDWARE
N3-VS15-300E	300GB 15K SAS DRIVE NEBS	\$660	10%	\$594	\$79	\$55	\$0	\$0	\$20	UE	VNXXE HARDWARE
N3-VS15-300EU	300GB 15K NEBS SAS DISK DRIVE	\$890	10%	\$801	\$79	\$55	\$0	\$0	\$20	UE	VNXXE HARDWARE
N3-VS15-300UE	300GB 15K SAS DRIVE NEBS UPGRADE	\$890	10%	\$801	\$79	\$55	\$0	\$0	\$20	UE	VNXXE HARDWARE
N3-VS15-600-7	4200GB SAS DISKPACK 7X600GB 15K3.5" NEBS	\$7,310	10%	\$6,579	\$877	\$614	\$0	\$0	\$219	UE	VNXXE HARDWARE
N3-VS15-6007U	4200GB SAS DISK PK(7x600GB 15K)NEBS UPG	\$9,870	10%	\$8,883	\$877	\$612	\$0	\$0	\$219	UE	VNXXE HARDWARE
N3-VS15-600E	600GB 15K SAS DRIVE NEBS	\$1,040	10%	\$936	\$125	\$87	\$0	\$0	\$31	UE	VNXXE HARDWARE
N3-VS15-600UE	600GB 15K NEBS SAS DISK DRIVE	\$1,405	10%	\$1,265	\$125	\$87	\$0	\$0	\$31	UE	VNXXE HARDWARE
N3-VS15-600UE	600GB 15K SAS DRIVE NEBS UPGRADE	\$1,405	10%	\$1,265	\$125	\$87	\$0	\$0	\$31	UE	VNXXE HARDWARE
N3-VS6F-100-5	500GB FLASH DISK PACK (5 X 100GB) NEBS	\$11,725	10%	\$10,553	\$1,407	\$985	\$0	\$0	\$352	UE	VNXXE HARDWARE
N3-VS6F-100SU	500GB FLASH DISK PK(5 x 100GB)NEBS UPG	\$15,835	10%	\$14,252	\$1,408	\$982	\$0	\$0	\$351	UE	VNXXE HARDWARE
N3-VS6F-100E	100GB FLASH SAS 3.5" DRIVE NEBS	\$2,345	10%	\$2,111	\$281	\$197	\$0	\$0	\$70	UE	VNXXE HARDWARE
N3-VS6F-100EU	100GB 3.5 NEBS EFD DISK DRIVE	\$3,165	10%	\$2,849	\$281	\$196	\$0	\$0	\$70	UE	VNXXE HARDWARE
N3-VS6F-100UE	100GB FLASH SAS 3.5" DRIVE NEBS UPGRADE	\$3,165	10%	\$2,849	\$281	\$196	\$0	\$0	\$70	UE	VNXXE HARDWARE
N5-2S10-012	VNXXE1600 1.2TB 10K SAS 25X2.5 NEBS	\$935	10%	\$842	\$112	\$79	\$56	\$22	\$28	UE	VNXXE HARDWARE
N5-2S10-012TU	VNXXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G	\$1,265	10%	\$1,139	\$112	\$78	\$54	\$24	\$28	UE	VNXXE HARDWARE
N5-2S10-012U	VNXXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G	\$1,265	10%	\$1,139	\$112	\$78	\$54	\$24	\$28	UE	VNXXE HARDWARE
N5-2S10-600	VNXXE1600 600GB 10K SAS 25X2.5 NEBS	\$500	10%	\$450	\$60	\$42	\$30	\$12	\$15	UE	VNXXE HARDWARE
N5-2S10-600TU	VNXXE1600 600GB 10K SAS 25X2.5 NEBS U/G	\$675	10%	\$608	\$60	\$42	\$29	\$13	\$15	UE	VNXXE HARDWARE
N5-2S10-600U	VNXXE1600 600GB 10K SAS 25X2.5 NEBS U/G	\$675	10%	\$608	\$60	\$42	\$29	\$13	\$15	UE	VNXXE HARDWARE
N5-2S10-900	VNXXE1600 900GB 10K SAS 25X2.5 NEBS	\$720	10%	\$648	\$86	\$60	\$43	\$17	\$22	UE	VNXXE HARDWARE
N5-2S10-900TU	VNXXE1600 900GB 10K SAS 25X2.5 NEBS U/G	\$975	10%	\$878	\$87	\$60	\$42	\$19	\$22	UE	VNXXE HARDWARE
N5-2S10-900U	VNXXE1600 900GB 10K SAS 25X2.5 NEBS U/G	\$975	10%	\$878	\$87	\$60	\$42	\$19	\$22	UE	VNXXE HARDWARE
N5-2S15-300	VNXXE1600 300GB 15K SAS 25X2.5 NEBS	\$775	10%	\$698	\$93	\$65	\$47	\$19	\$23	UE	VNXXE HARDWARE
N5-2S15-300TU	VNXXE1600 300GB 15K SAS 25X2.5 NEBS U/G	\$1,045	10%	\$941	\$93	\$65	\$45	\$20	\$23	UE	VNXXE HARDWARE
N5-2S15-300U	VNXXE1600 300GB 15K SAS 25X2.5 NEBS U/G	\$1,045	10%	\$941	\$93	\$65	\$45	\$20	\$23	UE	VNXXE HARDWARE
N5-2S15-600	VNXXE1600 600GB 15K SAS 25X2.5 NEBS	\$800	10%	\$720	\$96	\$67	\$48	\$19	\$24	UE	VNXXE HARDWARE
N5-2S15-600TU	VNXXE1600 600GB 15K SAS 25X2.5 NEBS U/G	\$1,075	10%	\$968	\$96	\$67	\$46	\$20	\$24	UE	VNXXE HARDWARE
N5-2S15-600U	VNXXE1600 600GB 15K SAS 25X2.5 NEBS U/G	\$1,075	10%	\$968	\$96	\$67	\$46	\$20	\$24	UE	VNXXE HARDWARE
N5-2S6F-200	VNXXE1600 200GB SSD 25X2.5 NEBS	\$3,195	10%	\$2,876	\$383	\$268	\$192	\$77	\$96	UE	VNXXE HARDWARE
N5-2S6F-200TU	VNXXE1600 200GB SSD 25X2.5 NEBS U/G	\$3,830	10%	\$3,447	\$340	\$237	\$165	\$73	\$86	UE	VNXXE HARDWARE
N5-2S6F-200U	VNXXE1600 200GB SSD 25X2.5 NEBS U/G	\$3,830	10%	\$3,447	\$340	\$237	\$165	\$73	\$86	UE	VNXXE HARDWARE
N5-2S6FX-200	VNXXE1600 200GB SSD 25X2.5 NEBS	\$1,595	10%	\$1,436	\$191	\$134	\$96	\$38	\$48	UE	VNXXE HARDWARE
N5-2S6FX-200TU	VNXXE1600 200GB SSD 25X2.5 NEBSUG	\$1,915	10%	\$1,724	\$170	\$119	\$82	\$36	\$43	UE	VNXXE HARDWARE
N5-2S6FX-200U	VNXXE1600 200GB SSD 25X2.5 NEBSUG	\$1,915	10%	\$1,724	\$170	\$119	\$82	\$36	\$43	UE	VNXXE HARDWARE
N5-2S6FX-800	VNXXE1600 800GB SSD 25X2.5 NEBS	\$5,705	10%	\$5,135	\$685	\$479	\$342	\$137	\$171	UE	VNXXE HARDWARE
N5-2S6FX-800TU	VNXXE1600 800GB SSD 25X2.5 NEBSUG	\$6,850	10%	\$6,165	\$609	\$425	\$295	\$130	\$153	UE	VNXXE HARDWARE
N5-2S6FX-800U	VNXXE1600 800GB SSD 25X2.5 NEBSUG	\$6,850	10%	\$6,165	\$609	\$425	\$295	\$130	\$153	UE	VNXXE HARDWARE
N5-PS07-020	VNXXE1600 2TB NL SAS 12X3.5 NEBS	\$675	10%	\$608	\$81	\$57	\$41	\$16	\$20	UE	VNXXE HARDWARE
N5-PS07-020TU	VNXXE1600 2TB NL SAS 12X3.5 NEBS U/G	\$910	10%	\$819	\$81	\$56	\$39	\$17	\$20	UE	VNXXE HARDWARE
N5-PS07-020U	VNXXE1600 2TB NL SAS 12X3.5 NEBS U/G	\$910	10%	\$819	\$81	\$56	\$39	\$17	\$20	UE	VNXXE HARDWARE
N5-PS07-040	VNXXE1600 4TB NL SAS 12X3.5 NEBS	\$995	10%	\$896	\$119	\$84	\$60	\$24	\$30	UE	VNXXE HARDWARE
N5-PS07-040TU	VNXXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,345	10%	\$1,211	\$120	\$83	\$58	\$26	\$30	UE	VNXXE HARDWARE
N5-PS07-040U	VNXXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,345	10%	\$1,211	\$120	\$83	\$58	\$26	\$30	UE	VNXXE HARDWARE
N5-PS10-012	VNXXE1600 1.2TB 10K SAS 12X3.5 NEBS	\$935	10%	\$842	\$112	\$79	\$56	\$22	\$28	UE	VNXXE HARDWARE
N5-PS10-012TU	VNXXE1600 1.2TB 10K SAS 12X3.5 NEBS U/G	\$1,265	10%	\$1,139	\$112	\$78	\$54	\$24	\$28	UE	VNXXE HARDWARE
N5-PS10-012U	VNXXE1600 1.2TB 10K SAS 12X3.5 NEBS U/G	\$1,265	10%	\$1,139	\$112	\$78	\$54	\$24	\$28	UE	VNXXE HARDWARE
N5-PS10-600	VNXXE1600 600GB 10K SAS 12X3.5 NEBS	\$500	10%	\$450	\$60	\$42	\$30	\$12	\$15	UE	VNXXE HARDWARE
N5-PS10-600TU	VNXXE1600 600GB 10K SAS 12X3.5 NEBS U/G	\$675	10%	\$608	\$60	\$42	\$29	\$13	\$15	UE	VNXXE HARDWARE
N5-PS10-600U	VNXXE1600 600GB 10K SAS 12X3.5 NEBS U/G	\$675	10%	\$608	\$60	\$42	\$29	\$13	\$15	UE	VNXXE HARDWARE
N5-PS10-900	VNXXE1600 900GB 10K SAS 12X3.5 NEBS	\$720	10%	\$648	\$86	\$60	\$43	\$17	\$22	UE	VNXXE HARDWARE
N5-PS10-900TU	VNXXE1600 900GB 10K SAS 12X3.5 NEBS U/G	\$975	10%	\$878	\$87	\$60	\$42	\$19	\$22	UE	VNXXE HARDWARE
N5-PS10-900U	VNXXE1600 900GB 10K SAS 12X3.5 NEBS U/G	\$975	10%	\$878	\$87	\$60	\$42	\$19	\$22	UE	VNXXE HARDWARE
N5-PS15-300	VNXXE1600 300GB 15K SAS 12X3.5 NEBS	\$775	10%	\$698	\$93	\$65	\$47	\$19	\$23	UE	VNXXE HARDWARE
N5-PS15-300TU	VNXXE1600 300GB 15K SAS 12X3.5 NEBS U/G	\$1,045	10%	\$941	\$93	\$65	\$45	\$20	\$23	UE	VNXXE HARDWARE
N5-PS15-300U	VNXXE1600 300GB 15K SAS 12X3.5 NEBS U/G	\$1,045	10%	\$941	\$93	\$65	\$45	\$20	\$23	UE	VNXXE HARDWARE
N5-PS15-600	VNXXE1600 600GB 15K SAS 12X3.5 NEBS	\$800	10%	\$720	\$96	\$67	\$48	\$19	\$24	UE	VNXXE HARDWARE
N5-PS15-600TU	VNXXE1600 600GB 15K SAS 12X3.5 NEBS U/G	\$1,075	10%	\$968	\$96	\$67	\$46	\$20	\$24	UE	VNXXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
N5-PS15-600U	VNXE1600 600GB 15K SAS 12X3.5 NEBS U/G	\$1,075	10%	\$968	\$96	\$67	\$46	\$20	\$24	UE	VNXE HARDWARE
N5-PS6F-200	VNXE1600 200GB SSD 12X3.5 NEBS	\$3,195	10%	\$2,876	\$383	\$268	\$192	\$77	\$96	UE	VNXE HARDWARE
N5-PS6F-200TU	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$3,830	10%	\$3,447	\$340	\$237	\$165	\$73	\$86	UE	VNXE HARDWARE
N5-PS6F-200U	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$3,830	10%	\$3,447	\$340	\$237	\$165	\$73	\$86	UE	VNXE HARDWARE
N5-PS6FX-200	VNXE1600 200GB SSD 12X3.5 NEBS	\$1,595	10%	\$1,436	\$191	\$134	\$96	\$38	\$48	UE	VNXE HARDWARE
N5-PS6FX-200TU	VNXE1600 200GB SSD 12X3.5 NEBSUG	\$1,915	10%	\$1,724	\$170	\$119	\$82	\$36	\$43	UE	VNXE HARDWARE
N5-PS6FX-200U	VNXE1600 200GB SSD 12X3.5 NEBSUG	\$1,915	10%	\$1,724	\$170	\$119	\$82	\$36	\$43	UE	VNXE HARDWARE
N5-PS6FX-800	VNXE1600 800GB SSD 12X3.5 NEBS	\$5,705	10%	\$5,135	\$685	\$479	\$342	\$137	\$171	UE	VNXE HARDWARE
N5-PS6FX-800TU	VNXE1600 800GB SSD 12X3.5 NEBSUG	\$6,850	10%	\$6,165	\$609	\$425	\$295	\$130	\$153	UE	VNXE HARDWARE
N5-PS6FX-800U	VNXE1600 800GB SSD 12X3.5 NEBSUG	\$6,850	10%	\$6,165	\$609	\$425	\$295	\$130	\$153	UE	VNXE HARDWARE
N5-SP-L6X1200-10K	VNXe1600 3.5 NEBS Systempack 6x1.2TB 10K	\$5,610	10%	\$5,049	\$673	\$471	\$337	\$135	\$168	UE	VNXE HARDWARE
N5-SP-L6X200-SSD	VNXe1600 3.5 NEBS Systempack 6x200GB SSD	\$9,565	10%	\$8,609	\$1,148	\$803	\$574	\$230	\$287	UE	VNXE HARDWARE
N5-SP-L6X300-15K	VNXe1600 3.5 NEBS Systempack 6x300GB 15K	\$3,255	10%	\$2,930	\$391	\$273	\$195	\$78	\$98	UE	VNXE HARDWARE
N5-SP-L6X600-10K	VNXe1600 3.5 NEBS Systempack 6x600GB 10K	\$2,405	10%	\$2,165	\$289	\$202	\$144	\$58	\$72	UE	VNXE HARDWARE
N5-SP-L6X600-15K	VNXe1600 3.5 NEBS Systempack 6x600GB 15K	\$3,345	10%	\$3,011	\$401	\$281	\$201	\$80	\$100	UE	VNXE HARDWARE
N5-SP-L6X800-SSD	VNXe1600 3.5 NEBS Systempack 6x800GB SSD	\$34,230	10%	\$30,807	\$4,108	\$2,875	\$2,054	\$822	\$1,027	UE	VNXE HARDWARE
N5-SP-L6X900-10K	VNXe1600 3.5 NEBS Systempack 6x900GB 10K	\$3,465	10%	\$3,119	\$416	\$291	\$208	\$83	\$104	UE	VNXE HARDWARE
N5-SP-L9X2TB-NL	VNXe1600 3.5 NEBS Systempack 9x2TB NLSAS	\$4,990	10%	\$4,491	\$599	\$419	\$299	\$120	\$150	UE	VNXE HARDWARE
N5-SP-L9X4TB-NL	VNXe1600 3.5 NEBS Systempack 9x4TB NLSAS	\$8,960	10%	\$8,064	\$1,075	\$753	\$538	\$215	\$269	UE	VNXE HARDWARE
N5-SP-S6X1200-10K	VNXe1600 2.5 NEBS Systempack 6x1.2TB 10K	\$5,610	10%	\$5,049	\$673	\$471	\$337	\$135	\$168	UE	VNXE HARDWARE
N5-SP-S6X200-SSD	VNXe1600 2.5 NEBS Systempack 6x200GB SSD	\$9,565	10%	\$8,609	\$1,148	\$803	\$574	\$230	\$287	UE	VNXE HARDWARE
N5-SP-S6X300-15K	VNXe1600 2.5 NEBS Systempack 6x300GB 15K	\$3,255	10%	\$2,930	\$391	\$273	\$195	\$78	\$98	UE	VNXE HARDWARE
N5-SP-S6X600-10K	VNXe1600 2.5 NEBS Systempack 6x600GB 10K	\$2,405	10%	\$2,165	\$289	\$202	\$144	\$58	\$72	UE	VNXE HARDWARE
N5-SP-S6X600-15K	VNXe1600 2.5 NEBS Systempack 6x600GB 15K	\$3,345	10%	\$3,011	\$401	\$281	\$201	\$80	\$100	UE	VNXE HARDWARE
N5-SP-S6X800-SSD	VNXe1600 2.5 NEBS Systempack 6x800GB SSD	\$34,230	10%	\$30,807	\$4,108	\$2,875	\$2,054	\$822	\$1,027	UE	VNXE HARDWARE
N5-SP-S6X900-10K	VNXe1600 2.5 NEBS Systempack 6x900GB 10K	\$3,465	10%	\$3,119	\$416	\$291	\$208	\$83	\$104	UE	VNXE HARDWARE
N6-2S10-012	VNXe 3200 1.2TB 10K SAS 25X2.5 NEBS	\$1,095	10%	\$986	\$131	\$92	\$66	\$26	\$33	UE	VNXE HARDWARE
N6-2S10-012TU	VNXe 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	\$1,475	10%	\$1,328	\$131	\$91	\$63	\$28	\$33	UE	VNXE HARDWARE
N6-2S10-012U	VNXe 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	\$1,475	10%	\$1,328	\$131	\$91	\$63	\$28	\$33	UE	VNXE HARDWARE
N6-2S10-600	VNXe 3200 600GB 10K SAS 25X2.5 NEBS	\$645	10%	\$581	\$77	\$54	\$39	\$15	\$19	UE	VNXE HARDWARE
N6-2S10-600TU	VNXe 3200 600GB 10KSAS 25X2.5 NEBS U/G	\$875	10%	\$788	\$78	\$54	\$38	\$17	\$20	UE	VNXE HARDWARE
N6-2S10-600U	VNXe 3200 600GB 10KSAS 25X2.5 NEBS U/G	\$875	10%	\$788	\$78	\$54	\$38	\$17	\$20	UE	VNXE HARDWARE
N6-2S10-900	VNXe 3200 900GB 10K SAS 25X2.5 NEBS	\$870	10%	\$783	\$104	\$73	\$52	\$21	\$26	UE	VNXE HARDWARE
N6-2S10-900TU	VNXe 3200 900GB 10KSAS 25X2.5 NEBS UG	\$1,150	10%	\$1,035	\$102	\$71	\$49	\$22	\$26	UE	VNXE HARDWARE
N6-2S10-900U	VNXe 3200 900GB 10KSAS 25X2.5 NEBS UG	\$1,170	10%	\$1,053	\$104	\$73	\$50	\$22	\$26	UE	VNXE HARDWARE
N6-2S15-300	VNXe 3200 300GB 15K SAS 25X2.5 NEBS	\$930	10%	\$837	\$112	\$78	\$56	\$22	\$28	UE	VNXE HARDWARE
N6-2S15-300TU	VNXe 3200 300GB 15KSAS 25X2.5 NEBS U/G	\$1,255	10%	\$1,130	\$112	\$78	\$54	\$24	\$28	UE	VNXE HARDWARE
N6-2S15-300U	VNXe 3200 300GB 15KSAS 25X2.5 NEBS U/G	\$1,255	10%	\$1,130	\$112	\$78	\$54	\$24	\$28	UE	VNXE HARDWARE
N6-2S6F-100	VNXe 3200 100GB EFD 25X2.5 NEBS	\$2,020	10%	\$1,818	\$242	\$170	\$121	\$48	\$61	UE	VNXE HARDWARE
N6-2S6F-100TU	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$52	\$61	UE	VNXE HARDWARE
N6-2S6F-100U	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$52	\$61	UE	VNXE HARDWARE
N6-2S6F-200	VNXe 3200 200GB EFD 25X2.5 NEBS	\$3,195	10%	\$2,876	\$383	\$268	\$192	\$77	\$96	UE	VNXE HARDWARE
N6-2S6F-200TU	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$82	\$96	UE	VNXE HARDWARE
N6-2S6F-200U	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$82	\$96	UE	VNXE HARDWARE
N6-2S6FX-100	VNXe 3200 100GB FASTVP EFD 25X2.5 NEBS	\$1,540	10%	\$1,386	\$185	\$129	\$92	\$37	\$46	UE	VNXE HARDWARE
N6-2S6FX-100TU	VNXe 3200 100GB FASTVP EFD 25X2.5 NB UG	\$1,850	10%	\$1,665	\$164	\$115	\$80	\$35	\$41	UE	VNXE HARDWARE
N6-2S6FX-100U	VNXe 3200 100GB FASTVP EFD 25X2.5 NB UG	\$1,850	10%	\$1,665	\$164	\$115	\$80	\$35	\$41	UE	VNXE HARDWARE
N6-2S6FX-200	VNXe 3200 200GB FASTVP EFD 25X2.5 NEB	\$1,770	10%	\$1,593	\$212	\$149	\$106	\$42	\$53	UE	VNXE HARDWARE
N6-2S6FX-200TU	VNXe 3200 200GB FASTVP EFD 25X2.5 NB UG	\$2,130	10%	\$1,917	\$189	\$132	\$92	\$40	\$48	UE	VNXE HARDWARE
N6-2S6FX-200U	VNXe 3200 200GB FASTVP EFD 25X2.5 NB UG	\$2,130	10%	\$1,917	\$189	\$132	\$92	\$40	\$48	UE	VNXE HARDWARE
N6-PS07-020	VNXe 3200 2TB NL SAS 12X3.5 NEBS	\$725	10%	\$653	\$87	\$61	\$44	\$17	\$22	UE	VNXE HARDWARE
N6-PS07-020TU	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	\$980	10%	\$882	\$87	\$61	\$42	\$19	\$22	UE	VNXE HARDWARE
N6-PS07-020U	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	\$980	10%	\$882	\$87	\$61	\$42	\$19	\$22	UE	VNXE HARDWARE
N6-PS07-040	VNXe 3200 4TB NL SAS 12X3.5 NEBS	\$995	10%	\$896	\$119	\$84	\$60	\$24	\$30	UE	VNXE HARDWARE
N6-PS07-040TU	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	\$1,345	10%	\$1,211	\$120	\$83	\$58	\$26	\$30	UE	VNXE HARDWARE
N6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	\$1,345	10%	\$1,211	\$120	\$83	\$58	\$26	\$30	UE	VNXE HARDWARE
N6-PS10-012	VNXe 3200 1.2TB 10K SAS 12X3.5 NEBS	\$1,095	10%	\$986	\$131	\$92	\$66	\$26	\$33	UE	VNXE HARDWARE
N6-PS10-012TU	VNXe 3200 1.2TB 10KSAS 12X3.5 NEBS U/G	\$1,475	10%	\$1,328	\$131	\$91	\$63	\$28	\$33	UE	VNXE HARDWARE
N6-PS10-012U	VNXe 3200 1.2TB 10KSAS 12X3.5 NEBS U/G	\$1,475	10%	\$1,328	\$131	\$91	\$63	\$28	\$33	UE	VNXE HARDWARE
N6-PS10-600	VNXe 3200 600GB 10K SAS 12X3.5 NEBS	\$645	10%	\$581	\$77	\$54	\$39	\$15	\$19	UE	VNXE HARDWARE
N6-PS10-600TU	VNXe 3200 600GB 10KSAS 12X3.5 NEBS U/G	\$875	10%	\$788	\$78	\$54	\$38	\$17	\$20	UE	VNXE HARDWARE
N6-PS10-600U	VNXe 3200 600GB 10KSAS 12X3.5 NEBS U/G	\$875	10%	\$788	\$78	\$54	\$38	\$17	\$20	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade						DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
N6-PS10-900	VNXe 3200 900GB 10K SAS 12X3.5 NEBS	\$860	10%	\$774	\$103	\$72	\$52	\$21	\$26	UE	VNXE HARDWARE	
N6-PS10-900TU	VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	\$1,150	10%	\$1,035	\$102	\$71	\$49	\$22	\$26	UE	VNXE HARDWARE	
N6-PS10-900U	VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	\$1,150	10%	\$1,035	\$102	\$71	\$49	\$22	\$26	UE	VNXE HARDWARE	
N6-PS15-300	VNXe 3200 300GB 15K SAS 12X3.5 NEBS	\$655	10%	\$590	\$79	\$55	\$39	\$16	\$20	UE	VNXE HARDWARE	
N6-PS15-300TU	VNXe 3200 300GB 15K SAS 12X3.5 NEBS U/G	\$880	10%	\$792	\$78	\$55	\$38	\$17	\$20	UE	VNXE HARDWARE	
N6-PS15-300U	VNXe 3200 300GB 15K SAS 12X3.5 NEBS U/G	\$880	10%	\$792	\$78	\$55	\$38	\$17	\$20	UE	VNXE HARDWARE	
N6-PS15-600	VNXe 3200 600GB 15K SAS 12X3.5 NEBS	\$1,070	10%	\$963	\$128	\$90	\$64	\$26	\$32	UE	VNXE HARDWARE	
N6-PS15-600TU	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	\$1,445	10%	\$1,301	\$128	\$90	\$62	\$27	\$32	UE	VNXE HARDWARE	
N6-PS15-600U	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	\$1,445	10%	\$1,301	\$128	\$90	\$62	\$27	\$32	UE	VNXE HARDWARE	
N6-PS6F-100	VNXe 3200 100GB EFD 12X3.5 NEBS	\$2,020	10%	\$1,818	\$242	\$170	\$121	\$48	\$61	UE	VNXE HARDWARE	
N6-PS6F-100TU	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$52	\$61	UE	VNXE HARDWARE	
N6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$2,725	10%	\$2,453	\$242	\$169	\$117	\$52	\$61	UE	VNXE HARDWARE	
N6-PS6F-200	VNXe 3200 200GB EFD 12X3.5 NEBS	\$3,195	10%	\$2,876	\$383	\$268	\$192	\$77	\$96	UE	VNXE HARDWARE	
N6-PS6F-200TU	VNXe 3200 200GB EFD 12X3.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$82	\$96	UE	VNXE HARDWARE	
N6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5 NEBS U/G	\$4,315	10%	\$3,884	\$384	\$268	\$186	\$82	\$96	UE	VNXE HARDWARE	
N6-PS6FX-100	VNXe 3200 100GB FASTVP EFD 12X3.5 NEB	\$1,540	10%	\$1,386	\$185	\$129	\$92	\$37	\$46	UE	VNXE HARDWARE	
N6-PS6FX-100TU	VNXe 3200 100GB FASTVP EFD 12X3.5 NB UG	\$1,850	10%	\$1,665	\$164	\$115	\$80	\$35	\$41	UE	VNXE HARDWARE	
N6-PS6FX-100U	VNXe 3200 100GB FASTVP EFD 12X3.5 NB UG	\$1,850	10%	\$1,665	\$164	\$115	\$80	\$35	\$41	UE	VNXE HARDWARE	
N6-PS6FX-200	VNXe 3200 200GB FASTVP EFD 12X3.5 NEB	\$1,770	10%	\$1,593	\$212	\$149	\$106	\$42	\$53	UE	VNXE HARDWARE	
N6-PS6FX-200TU	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG	\$2,130	10%	\$1,917	\$189	\$132	\$92	\$40	\$48	UE	VNXE HARDWARE	
N6-PS6FX-200U	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG	\$2,130	10%	\$1,917	\$189	\$132	\$92	\$40	\$48	UE	VNXE HARDWARE	
V16-SNAPR12	12 DRV SNAP IN Rails	\$600	10%	\$540	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
V16-SNAPR25	25 DRV SNAP IN Rails	\$600	10%	\$540	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE	
V2-10GB-ETH-C	2 PORT 10G BASE-T EERUPTION SLIC	\$2,900	10%	\$2,610	\$290	\$203	\$145	\$58	\$87	UE	VNXE HARDWARE	
V2-10G-C-SPRE	2 PORT 10G BASE-T EERUPTION ESLIC	\$2,900	10%	\$2,610	\$290	\$203	\$145	\$58	\$87	UE	VNXE HARDWARE	
V212D08A12CL	VNXE3150;2XSP DPE;8GB;12X3.5;6X3TB NLSAS	\$8,371	10%	\$7,534	\$837	\$586	\$419	\$167	\$251	UE	VNXE HARDWARE	
V212D08A12CLE	VNXE3150;2SP;12X3.5 DS;6X3TB NLSAS Enct	\$11,575	10%	\$10,575	\$1,175	\$823	\$588	\$235	\$353	UE	VNXE HARDWARE	
V212D08A12CM	VNXE3150;2XSP DPE;8GB;12X3.5;6X2TB NLSAS	\$6,738	10%	\$6,064	\$674	\$472	\$337	\$135	\$202	UE	VNXE HARDWARE	
V212D08A12CS	VNXE3150;2XSP DPE;8GB;12X3.5;6X1TB NLSAS	\$6,276	10%	\$5,648	\$628	\$439	\$314	\$126	\$188	UE	VNXE HARDWARE	
V212D08A12CXL	VNXE3150;2XSP DPE;8GB;12X3.5;6X4TB NLSAS	\$14,000	10%	\$12,600	\$1,400	\$980	\$700	\$280	\$420	UE	VNXE HARDWARE	
V212D08A12PL	VNXE3150; 2XSP DPE;8GB;12X3.5 DS;6X900GB	\$6,939	10%	\$6,245	\$694	\$486	\$347	\$139	\$208	UE	VNXE HARDWARE	
V212D08A12PL8	VNXE3150;2XSPDPE;8GB;12X3.5DS;8X900GBSAS	\$8,393	10%	\$7,554	\$839	\$588	\$420	\$168	\$252	UE	VNXE HARDWARE	
V212D08A12PLE	VNXE3150;2XSP;8GB;12X3.5 DS;6X900GB Enct	\$10,056	10%	\$9,056	\$1,006	\$704	\$503	\$201	\$302	UE	VNXE HARDWARE	
V212D08A12PM	VNXE3150;2XSPDPE;8GB;12X3.5DS;6X600GBSAS	\$6,280	10%	\$5,652	\$628	\$440	\$314	\$126	\$188	UE	VNXE HARDWARE	
V212D08A12PM8	VNXE3150 2XSP DPE; 8GB;12X3.5 DS;8X600GB	\$7,554	10%	\$6,799	\$755	\$529	\$378	\$151	\$227	UE	VNXE HARDWARE	
V212D08A12PS	VNXE3150;2XSPDPE;8GB;12X3.5DS;6X300GBSAS	\$5,965	10%	\$5,369	\$597	\$418	\$298	\$119	\$179	UE	VNXE HARDWARE	
V212D08A12PS8	VNXE3150;2XSP DPE;8GB;12X3.5 DS; 8X300GB	\$6,810	10%	\$6,129	\$681	\$477	\$341	\$136	\$204	UE	VNXE HARDWARE	
V212D08A25FM	VNXE3150; 2xSP DPE; 25x2.5 DS; 6x200 EFD	\$26,857	10%	\$24,171	\$2,686	\$1,880	\$1,343	\$537	\$806	UE	VNXE HARDWARE	
V212D08A25FS	VNXE3150; 2xSP DPE; 25x2.5 DS; 6x100 EFD	\$14,963	10%	\$13,467	\$1,496	\$1,047	\$748	\$299	\$449	UE	VNXE HARDWARE	
V212D08A25PL	VNXE3150;2xSP DPE; 8GB;25x2.5 DS;6x900GB	\$6,255	10%	\$5,630	\$626	\$438	\$313	\$125	\$188	UE	VNXE HARDWARE	
V212D08A25PL8	VNXE3150;2XSPDPE;8GB;25X2.5DS;8X900GBSAS	\$7,612	10%	\$6,851	\$761	\$533	\$381	\$152	\$228	UE	VNXE HARDWARE	
V212D08A25PLE	VNXE3150;2xSP;8GB;25x2.5 DS;6x900GB Enct	\$9,167	10%	\$8,250	\$917	\$642	\$458	\$183	\$275	UE	VNXE HARDWARE	
V212D08A25PM	VNXE3150;2xSP DPE; 8GB;25x2.5 DS;6x600GB	\$5,619	10%	\$5,057	\$562	\$393	\$281	\$112	\$169	UE	VNXE HARDWARE	
V212D08A25PM8	VNXE3150;2XSPDPE;8GB;25X2.5DS;8X600GBSAS	\$6,763	10%	\$6,087	\$676	\$473	\$338	\$135	\$203	UE	VNXE HARDWARE	
V212D08A25PS	VNXE3150; 2xSP DPE;8GB;25x2.5 DS;6x300GB	\$5,193	10%	\$4,674	\$519	\$364	\$260	\$104	\$156	UE	VNXE HARDWARE	
V212D08A25PS8	VNXE3150;2XSPDPE;8GB;25X2.5DS;8X300GBSAS	\$5,910	10%	\$5,319	\$591	\$414	\$296	\$118	\$177	UE	VNXE HARDWARE	
V212D08A12CL12	VNXE3150 2XSP DPE 8GB 12X3.5 12X3TB NLSA	\$15,187	10%	\$13,668	\$1,519	\$1,063	\$759	\$304	\$456	UE	VNXE HARDWARE	
V212D08A12CM12	VNXE3150;2SPDPE;8GB;12X3.5;12X2TB NLS	\$11,409	10%	\$10,268	\$1,141	\$799	\$570	\$228	\$342	UE	VNXE HARDWARE	
V212D08A12CS12	VNXE3150;2SPDPE;8GB;12X3.5;12X1TB NLS	\$8,877	10%	\$7,989	\$888	\$621	\$444	\$178	\$266	UE	VNXE HARDWARE	
V212D08A12CXL12	VNXE3150 2XSP DPE 8GB 12X3.5 12X4TB NLSA	\$23,000	10%	\$20,700	\$2,300	\$1,610	\$1,150	\$460	\$690	UE	VNXE HARDWARE	
V212D08A12PL12	VNXE3150;2XSP DPE; 8GB;12X3.5;12X900GB	\$12,766	10%	\$11,489	\$1,277	\$894	\$638	\$255	\$383	UE	VNXE HARDWARE	
V212D08A12PL8E	VNXE3150;2SPDPE;8GB;12X3.5;8X900GB;SED	\$11,878	10%	\$10,690	\$1,188	\$831	\$594	\$238	\$356	UE	VNXE HARDWARE	
V212D08A12PM12	VNXE3150;2SPDPE;8GB;12X3.5;12x600GB	\$11,140	10%	\$10,026	\$1,114	\$780	\$557	\$223	\$334	UE	VNXE HARDWARE	
V212D08A12PS12	VNXE3150;2SPDPE;8GB;12X3.5;12x300GB	\$9,205	10%	\$8,285	\$921	\$644	\$460	\$184	\$276	UE	VNXE HARDWARE	
V212D08A25PL12	VNXE3150; 2XSP DPE; 8GB; 25X2.5;12X900GB	\$11,719	10%	\$10,547	\$1,172	\$820	\$586	\$234	\$352	UE	VNXE HARDWARE	
V212D08A25PL8E	VNXE3150;2SPDPE;8GB;25x2.5;8x900GB;SED	\$10,883	10%	\$9,795	\$1,088	\$762	\$544	\$218	\$326	UE	VNXE HARDWARE	
V212D08A25PM12	VNXE3150;2SPDPE;8GB;25X2.5;12X600GB	\$9,661	10%	\$8,695	\$966	\$676	\$483	\$193	\$290	UE	VNXE HARDWARE	
V212D08A25PS12	VNXE3150;2SPDPE;8GB;25X2.5;12X300GB	\$7,741	10%	\$6,967	\$774	\$542	\$387	\$155	\$232	UE	VNXE HARDWARE	
V212S04A12CL	VNXE3150;1XSP DPE;12X3.5 DS;6X3TB NLSAS	\$7,262	10%	\$6,536	\$726	\$508	\$363	\$145	\$218	UE	VNXE HARDWARE	
V212S04A12CM	VNXE3150;1XSP DPE;12X3.5 DS;6X2TB NLSAS	\$5,629	10%	\$5,066	\$563	\$394	\$281	\$113	\$169	UE	VNXE HARDWARE	
V212S04A12CS	VNXE3150; 1XSP DPE;12X3.5 DS;6X1TB NLSAS	\$5,000	10%	\$4,500	\$500	\$350	\$250	\$100	\$150	UE	VNXE HARDWARE	
V212S04A12CXL	VNXE3150;1XSP DPE;12X3.5 DS;6X4TB NLSAS	\$11,200	10%	\$10,080	\$1,120	\$784	\$560	\$224	\$336	UE	VNXE HARDWARE	

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
V212S04A12PL	VNXE3150; 1xSP DPE; 12x3.5 DS; 6x900GB	\$5,996	10%	\$5,396	\$600	\$420	\$300	\$120	\$180	UE	VNXXE HARDWARE
V212S04A12PL8	VNXE3150;1XSPDPE;4GB;12X3.5DS;8X900GBSAS	\$7,449	10%	\$6,704	\$745	\$521	\$372	\$149	\$223	UE	VNXXE HARDWARE
V212S04A12PM	VNXE3150; 1XSP DPE;12X3.5 DS;6X600GB	\$5,383	10%	\$4,845	\$538	\$377	\$269	\$108	\$161	UE	VNXXE HARDWARE
V212S04A12PM8	VNXE3150; 1XSP DPE;4GB 12X3.5 DS;8X600GB	\$6,657	10%	\$5,991	\$666	\$466	\$333	\$133	\$200	UE	VNXXE HARDWARE
V212S04A12PS	VNXE3150;1XSP DPE;12X3.5 DS;6X300GB	\$4,902	10%	\$4,412	\$490	\$343	\$245	\$98	\$147	UE	VNXXE HARDWARE
V212S04A12PS8	VNXE3150; 1XSP DPE;4GB 12X3.5 DS;8X300GB	\$5,746	10%	\$5,171	\$575	\$402	\$287	\$115	\$172	UE	VNXXE HARDWARE
V212S04A25FM	VNXE3150;1XSP DPE;4GB;25X2.5DS;6X200 EFD	\$25,734	10%	\$23,161	\$2,573	\$1,801	\$1,287	\$515	\$772	UE	VNXXE HARDWARE
V212S04A25FS	VNXE3150;1XSP DPE;4GB;25X2.5DS;6X100 EFD	\$13,840	10%	\$12,456	\$1,384	\$969	\$692	\$277	\$415	UE	VNXXE HARDWARE
V212S04A25PL	VNXE3150; 1xSP DPE; 25x2.5 DS; 6x900GB	\$5,311	10%	\$4,780	\$531	\$372	\$266	\$106	\$159	UE	VNXXE HARDWARE
V212S04A25PL8	VNXE3150;1XSPDPE;4GB;25X2.5DS;8X900GBSAS	\$6,668	10%	\$6,001	\$667	\$467	\$333	\$133	\$200	UE	VNXXE HARDWARE
V212S04A25PM	VNXE3150; 1xSP DPE; 25x2.5 DS; 6x600GB	\$4,675	10%	\$4,208	\$468	\$327	\$234	\$94	\$140	UE	VNXXE HARDWARE
V212S04A25PM8	VNXE3150;1XSPDPE;4GB;25X2.5DS;8X600GBSAS	\$5,820	10%	\$5,238	\$582	\$407	\$291	\$116	\$175	UE	VNXXE HARDWARE
V212S04A25PS	VNXE3150; 1xSP DPE; 25x2.5 DS; 6x300GB	\$4,129	10%	\$3,716	\$413	\$289	\$206	\$83	\$124	UE	VNXXE HARDWARE
V212S04A25PS8	VNXE3150;1XSPDPE;4GB;25X2.5DS;8X300GBSAS	\$4,846	10%	\$4,361	\$485	\$339	\$242	\$97	\$145	UE	VNXXE HARDWARE
V212S4A12CL12	VNXE3150;1SP DPE;12X3.5;12X3TB NLS	\$14,029	10%	\$12,626	\$1,403	\$982	\$701	\$281	\$421	UE	VNXXE HARDWARE
V212S4A12CM12	VNXE3150;1SP DPE;12X3.5;12X2TB NLS	\$10,300	10%	\$9,270	\$1,030	\$721	\$515	\$206	\$309	UE	VNXXE HARDWARE
V212S4A12CS12	VNXE3150;1SP DPE;12X3.5;12X1TB NLS	\$7,601	10%	\$6,841	\$760	\$532	\$380	\$152	\$228	UE	VNXXE HARDWARE
V212S4A12CX12	VNXE3150;1SP DPE;12X3.5;12X4TB NLSAS	\$18,400	10%	\$16,560	\$1,840	\$1,288	\$920	\$368	\$552	UE	VNXXE HARDWARE
V212S4A12PS12	VNXE3150;1SP DPE;4;12X3.5;12X300GB	\$8,551	10%	\$7,696	\$855	\$599	\$428	\$171	\$257	UE	VNXXE HARDWARE
V212S4A25PL12	VNXE3150;1SP DPE;4;25X2.5;12X900GB	\$11,471	10%	\$10,324	\$1,147	\$803	\$574	\$229	\$344	UE	VNXXE HARDWARE
V212S4A25PM12	VNXE3150;1SP DPE;4;25X2.5;12X600GB	\$9,022	10%	\$8,120	\$902	\$632	\$451	\$180	\$271	UE	VNXXE HARDWARE
V212S4A25PS12	VNXE3150;1SP DPE;4;25X2.5;12X300GB	\$6,875	10%	\$6,188	\$688	\$481	\$344	\$138	\$206	UE	VNXXE HARDWARE
V21-BBU	BATTERY BACKUP UNIT	\$197	10%	\$177	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V21-CCARD	CACHE CARD	\$1,119	10%	\$1,007	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V21-ESLIC	1 GB ETHERNET IO MODULE	\$1,000	10%	\$900	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V2-1GB-IO	1 GB IO MODULE	\$1,000	10%	\$900	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V21-LCC	LINK CONTROL CARD FOR 2U DAE	\$1,774	10%	\$1,597	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V21-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	\$1,774	10%	\$1,597	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V21-MEM-DUPG8	VNXE 3100 UPGKIT 2xSP 4GB-8GB & 8GB-16GB	\$950	10%	\$855	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V21-PS	POWER SUPPLY	\$484	10%	\$436	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V21-PS-DAE25	Power Supply for 25 DRIVE DAE	\$484	10%	\$436	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V22D4825PL12E	VNXE3150;2SP DPE;8;25x2.5;12x900GB;SED	\$16,626	10%	\$14,963	\$1,663	\$1,164	\$831	\$333	\$499	UE	VNXXE HARDWARE
V22D8A12CL12E	VNXE3150;2SP DPE;8;12X3.5;12X3TB NLS;SED	\$20,929	10%	\$18,836	\$2,093	\$1,465	\$1,046	\$419	\$628	UE	VNXXE HARDWARE
V22D8A12PL12E	VNXE3150;2SP DPE;8;12X3.5;12X900GB;SED	\$17,994	10%	\$16,195	\$1,799	\$1,260	\$900	\$360	\$540	UE	VNXXE HARDWARE
V2-2S10-300	300GB 10K 6GB SAS 2.5" DRIVE	\$485	10%	\$437	\$44	\$41	\$29	\$10	\$15	UE	VNXXE HARDWARE
V2-2S10-300U	300 GB 10K 6GB SAS 2.5 SPARE UPG	\$655	10%	\$590	\$59	\$39	\$26	\$7	\$12	UE	VNXXE HARDWARE
V2-2S10-600	600GB 10K 6GB SAS 2.5" DRIVE	\$705	10%	\$635	\$63	\$59	\$42	\$14	\$21	UE	VNXXE HARDWARE
V2-2S10-600U	600 GB 10K 6GB SAS 2.5 SPARE UPG	\$955	10%	\$860	\$86	\$57	\$38	\$10	\$18	UE	VNXXE HARDWARE
V2-2S10-900	900GB 10K 6GB SAS 2.5" DRIVE	\$965	10%	\$869	\$87	\$81	\$58	\$19	\$29	UE	VNXXE HARDWARE
V2-2S10-900U	900 GB 10K 6GB SAS 2.5 SPARE UPG	\$1,290	10%	\$1,161	\$116	\$77	\$52	\$13	\$25	UE	VNXXE HARDWARE
V2-2S10E-900	900GB 2.5" SELF ENCRYPT DRIVE	\$1,340	10%	\$1,206	\$121	\$113	\$80	\$27	\$40	UE	VNXXE HARDWARE
V2-2S10E-900U	900GB 2.5" SELF ENCRYPT DRIVE UPG	\$1,810	10%	\$1,629	\$163	\$109	\$72	\$18	\$34	UE	VNXXE HARDWARE
V2-2S6F-100	100GB 6GB SAS 2.5" EFD DRIVE	\$2,335	10%	\$2,102	\$210	\$196	\$140	\$47	\$70	UE	VNXXE HARDWARE
V2-2S6F-100U	100 GB 10K 6GB SAS 2.5 EFD SPARE UPG	\$3,155	10%	\$2,840	\$284	\$189	\$126	\$32	\$60	UE	VNXXE HARDWARE
V2-2S6F-200	200GB 6GB SAS 2.5" EFD DRIVE	\$4,420	10%	\$3,978	\$398	\$371	\$265	\$88	\$133	UE	VNXXE HARDWARE
V2-2S6F-200U	200 GB 10K 6GB SAS 2.5 EFD SPARE UPG	\$5,970	10%	\$5,373	\$537	\$358	\$239	\$60	\$113	UE	VNXXE HARDWARE
V22-SP	VNXE 3150 STORAGE PROCESSOR SPARE	\$7,015	10%	\$6,314	\$702	\$491	\$351	\$140	\$210	UE	VNXXE HARDWARE
V2-DAE-12	DAE WITH 12 X 3.5 INCH DRIVE SLOTS	\$1,888	10%	\$1,699	\$189	\$132	\$94	\$38	\$57	UE	VNXXE HARDWARE
V2-DAE-25	DAE WITH 25 X 2.5 INCH DRIVE SLOTS	\$3,343	10%	\$3,009	\$334	\$234	\$167	\$67	\$100	UE	VNXXE HARDWARE
V2-PS07-010	1TB 7200RPM NL-SAS 3.5 DRIVE	\$470	10%	\$423	\$42	\$39	\$28	\$9	\$14	UE	VNXXE HARDWARE
V2-PS07-010-6	6TB SAS DISK PACK (6 X 1TB 7200RPM)	\$2,830	10%	\$2,547	\$255	\$238	\$170	\$57	\$85	UE	VNXXE HARDWARE
V2-PS07-0106U	6TB NL-SAS DISK PACK (6 X 1TB 72k) UPG	\$3,830	10%	\$3,447	\$345	\$230	\$153	\$38	\$73	UE	VNXXE HARDWARE
V2-PS07-010U	1TB 7200RPM NL-SAS 3.5 DRIVE UPG	\$640	10%	\$576	\$58	\$38	\$26	\$6	\$12	UE	VNXXE HARDWARE
V2-PS07-020	2TB 7200RPM NL-SAS 3.5 DRIVE	\$720	10%	\$648	\$65	\$60	\$43	\$14	\$22	UE	VNXXE HARDWARE
V2-PS07-020-6	12TB SAS DISK PACK (6 X 2TB 7200RPM)	\$4,320	10%	\$3,888	\$389	\$363	\$259	\$86	\$130	UE	VNXXE HARDWARE
V2-PS07-0206U	12TB NL-SAS DISK PACK (6 x 2TB 72k) UPG	\$5,850	10%	\$5,265	\$527	\$351	\$234	\$59	\$111	UE	VNXXE HARDWARE
V2-PS07-020U	2TB 7200RPM NL-SAS 3.5 DRIVE UPG	\$975	10%	\$878	\$88	\$59	\$39	\$10	\$19	UE	VNXXE HARDWARE
V2-PS07-030	3TB 7.2K NL-SAS 3.5" DRIVE	\$1,015	10%	\$914	\$91	\$85	\$61	\$20	\$30	UE	VNXXE HARDWARE
V2-PS07-030U	3TB 7.2K NL-SAS 3.5 SPARE UPG	\$1,370	10%	\$1,233	\$123	\$82	\$55	\$14	\$26	UE	VNXXE HARDWARE
V2-PS07-040	4TB 7.2K NL-SAS 3.5" DRIVE	\$1,240	10%	\$1,116	\$112	\$104	\$74	\$25	\$37	UE	VNXXE HARDWARE
V2-PS07-040U	4TB 7.2K NL-SAS 3.5" DRIVE UPG	\$1,670	10%	\$1,503	\$150	\$100	\$67	\$17	\$32	UE	VNXXE HARDWARE
V2-PS07E-030	3TB 3.5" SELF ENCRYPT DRIVE	\$1,440	10%	\$1,296	\$130	\$121	\$86	\$29	\$43	UE	VNXXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Net Price					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
V2-PS07E-030U	3TB 3.5" SELF ENCRYPT DRIVE UPG	\$1,945	10%	\$1,751	\$175	\$117	\$78	\$19	\$37	UE	VNXXE HARDWARE
V2-PS10-900	900GB 10K 6GB SAS 3.5" DRIVE	\$965	10%	\$869	\$87	\$81	\$58	\$19	\$29	UE	VNXXE HARDWARE
V2-PS10-900U	900GB 10K 6GB SAS 3.5 SPARE UPG	\$1,290	10%	\$1,161	\$116	\$77	\$52	\$13	\$25	UE	VNXXE HARDWARE
V2-PS10E-900	900GB 3.5" SELF ENCRYPT DRIVE	\$1,450	10%	\$1,305	\$131	\$122	\$87	\$29	\$44	UE	VNXXE HARDWARE
V2-PS10E-900U	900GB 3.5" SELF ENCRYPT DRIVE UPG	\$1,960	10%	\$1,764	\$176	\$118	\$78	\$20	\$37	UE	VNXXE HARDWARE
V2-PS15-300	300GB 15K 6GB SAS 3.5 DRIVE	\$660	10%	\$594	\$59	\$55	\$40	\$13	\$20	UE	VNXXE HARDWARE
V2-PS15-300-5	1500 GB SAS DISK PACK (5X 300GB 15K 3.5)	\$3,290	10%	\$2,961	\$296	\$276	\$197	\$66	\$99	UE	VNXXE HARDWARE
V2-PS15-3005U	1500GB DISK PK(5 X 300GB 15K 3.5)UPG	\$4,440	10%	\$3,996	\$400	\$266	\$178	\$44	\$84	UE	VNXXE HARDWARE
V2-PS15-300-6	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	\$3,945	10%	\$3,551	\$355	\$331	\$237	\$79	\$118	UE	VNXXE HARDWARE
V2-PS15-3006U	1800GB DISK PACK(6 X 300GB 15K 3.5)UPG	\$5,330	10%	\$4,797	\$480	\$320	\$213	\$53	\$101	UE	VNXXE HARDWARE
V2-PS15-300-7	2100GB SAS DISK PACK (7 X 300GB 15K)	\$4,605	10%	\$4,145	\$414	\$387	\$276	\$92	\$138	UE	VNXXE HARDWARE
V2-PS15-3007U	2100GB DISK PACK (7 X 300GB 15K 3.5)UPG	\$5,255	10%	\$4,730	\$473	\$315	\$210	\$53	\$100	UE	VNXXE HARDWARE
V2-PS15-300U	300GB 15K 6GB SAS 3.5" DRIVE UPG	\$890	10%	\$801	\$80	\$53	\$36	\$9	\$17	UE	VNXXE HARDWARE
V2-PS15-600	600GB 15K 6GB SAS 3.5 DRIVE	\$1,040	10%	\$936	\$94	\$87	\$62	\$21	\$31	UE	VNXXE HARDWARE
V2-PS15-600-5	3000 GB SAS DISK PACK (5X 600GB 15K 3.5)	\$5,220	10%	\$4,698	\$470	\$438	\$313	\$104	\$157	UE	VNXXE HARDWARE
V2-PS15-6005U	3000GB DISK PACK (5 X 600GB 15K 3.5)UPG	\$7,050	10%	\$6,345	\$635	\$423	\$282	\$71	\$134	UE	VNXXE HARDWARE
V2-PS15-600-6	3600GB SAS DISK PACK (6 X 600GB 15K 3.5)	\$6,270	10%	\$5,643	\$564	\$527	\$376	\$125	\$188	UE	VNXXE HARDWARE
V2-PS15-6006U	3600GB DISK PACK (6 X 600GB 15K 3.5)UPG	\$8,460	10%	\$7,614	\$761	\$508	\$338	\$85	\$161	UE	VNXXE HARDWARE
V2-PS15-600-7	4200GB SAS DISK PACK (7 X 600GB 15K)	\$7,310	10%	\$6,579	\$658	\$614	\$439	\$146	\$219	UE	VNXXE HARDWARE
V2-PS15-6007U	4200GB DISK PACK (7 X 600GB 15K 3.5)UPG	\$9,870	10%	\$8,883	\$888	\$592	\$395	\$99	\$188	UE	VNXXE HARDWARE
V2-PS15-600U	600GB 15K 6GB SAS DRIVE 3.5 UPG	\$1,405	10%	\$1,265	\$126	\$84	\$56	\$14	\$27	UE	VNXXE HARDWARE
V3-10GB-ETH-C	2 port x 10GBASET Copper IO (2 Modules)	\$2,900	10%	\$2,610	\$290	\$203	\$0	\$0	\$87	UE	VNXXE HARDWARE
V31-10GB	10 GB ETHERNET OPTICAL IO MODULE	\$3,000	10%	\$2,700	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V31-10GB-C	2 PORT 10GBASE-T IO Copper (Two Modules)	\$2,900	10%	\$2,610	\$290	\$203	\$0	\$0	\$87	UE	VNXXE HARDWARE
V31-10GB-ETHO	2 port x 10 GbE OPTICAL IO (2 Modules)	\$3,600	10%	\$3,240	\$360	\$252	\$0	\$0	\$108	UE	VNXXE HARDWARE
V311D12AN15CE	VNXE3300;2SP DPE;15X3.5;6X3TB NLS;SED	\$12,422	10%	\$11,180	\$1,242	\$870	\$0	\$0	\$373	UE	VNXXE HARDWARE
V311D12AN15CL	VNXE3300;2XSPDPE;15X3.5DS;6X3TBSAS;AC	\$9,484	10%	\$8,536	\$948	\$664	\$0	\$0	\$285	UE	VNXXE HARDWARE
V311D12AN15CM	VNXE3300;2XSP DPE;15X3.5 6X2TB;AC;NORACK	\$7,765	10%	\$6,989	\$777	\$544	\$0	\$0	\$233	UE	VNXXE HARDWARE
V311D12AN15CS	VNXE3300;2XSP DPE;15X3.5 6X1TB;AC;NORACK	\$7,530	10%	\$6,777	\$753	\$527	\$0	\$0	\$226	UE	VNXXE HARDWARE
V311D12AN15CXL	VNXE3300;2XSPDPE;15X3.5DS;6X4TBSAS;AC	\$16,800	10%	\$15,120	\$1,680	\$1,176	\$0	\$0	\$504	UE	VNXXE HARDWARE
V311D12AN15EL	VNXE3300;2SP DPE;15X3.5;8X900GB;SED	\$16,221	10%	\$14,599	\$1,622	\$1,135	\$0	\$0	\$487	UE	VNXXE HARDWARE
V311D12AN15FS	VNXE3300;2XSPDPE;15X3.5DS;6X100GBSAS;AC	\$20,730	10%	\$18,657	\$2,073	\$1,451	\$0	\$0	\$622	UE	VNXXE HARDWARE
V311D12AN15PL	VNXE3300;2XSPDPE;15X3.5DS;8X900GBSAS;AC	\$12,553	10%	\$11,298	\$1,255	\$879	\$0	\$0	\$377	UE	VNXXE HARDWARE
V311D12AN15PM	VNXE3300;DPE;15X3.5DS;8X600GBSAS;AC;NO RK	\$12,111	10%	\$10,900	\$1,211	\$848	\$0	\$0	\$363	UE	VNXXE HARDWARE
V311D12AN15PS	VNXE3300;DPE;15X3.5DS;8X300GBSAS;AC;NO RK	\$8,473	10%	\$7,626	\$847	\$593	\$0	\$0	\$254	UE	VNXXE HARDWARE
V311D12AN25	VNXE3300;2XSP DPE;25X2.5 DS;AC;NR	\$12,063	10%	\$10,857	\$1,206	\$844	\$0	\$0	\$362	UE	VNXXE HARDWARE
V311D12AN25EL	VNXE3300;2SP DPE;25X2.5;8X900GB;SED	\$15,183	10%	\$13,665	\$1,518	\$1,063	\$0	\$0	\$455	UE	VNXXE HARDWARE
V311D12AN25FM	VNXE3300;2XSPDPE;25X2.5DS;6X200GBSAS;AC	\$32,750	10%	\$29,475	\$3,275	\$2,293	\$0	\$0	\$983	UE	VNXXE HARDWARE
V311D12AN25FS	VNXE3300;2XSPDPE;25X2.5DS;6X100GBSAS;AC;	\$20,230	10%	\$18,207	\$2,023	\$1,416	\$0	\$0	\$607	UE	VNXXE HARDWARE
V311D12AN25PL	VNXE3300;2XSPDPE;25X2.5DS;8X900GBSAS;AC	\$11,740	10%	\$10,566	\$1,174	\$822	\$0	\$0	\$352	UE	VNXXE HARDWARE
V311D12AN25PM	VNXE3300;2XSPDPE;25X2.5DS;8X600GBSAS;AC	\$10,875	10%	\$9,788	\$1,088	\$761	\$0	\$0	\$326	UE	VNXXE HARDWARE
V311D12AN25PS	VNXE3300;2XSPDPE;25X2.5DS;8X300GBSAS;AC	\$7,539	10%	\$6,785	\$754	\$528	\$0	\$0	\$226	UE	VNXXE HARDWARE
V311D12AR15CE	VNXE3300;2XSP DPE;15X3.5 DS;6X3TBSAS;SED	\$12,422	10%	\$11,180	\$1,242	\$870	\$0	\$0	\$373	UE	VNXXE HARDWARE
V311D12AR15CL	VNXE3300;2XSP DPE;15X3.5DS;6X3TB SAS;AC	\$9,484	10%	\$8,536	\$948	\$664	\$0	\$0	\$285	UE	VNXXE HARDWARE
V311D12AR15CM	VNXE3300;DPE;15X3.5DS;6X2TBSAS;AC;W/RK	\$7,765	10%	\$6,989	\$777	\$544	\$0	\$0	\$233	UE	VNXXE HARDWARE
V311D12AR15CS	VNXE3300;2XSP DPE;15X3.5 6X1TB;AC;W/RACK	\$7,530	10%	\$6,777	\$753	\$527	\$0	\$0	\$226	UE	VNXXE HARDWARE
V311D12AR15CXL	VNXE3300;2XSP DPE;15X3.5DS;6X4TB SAS;AC	\$16,800	10%	\$15,120	\$1,680	\$1,176	\$0	\$0	\$504	UE	VNXXE HARDWARE
V311D12AR15EL	VNXE3300;2XSP DPE;15X3.5 DS;8X900GB;SED	\$16,221	10%	\$14,599	\$1,622	\$1,135	\$0	\$0	\$487	UE	VNXXE HARDWARE
V311D12AR15FS	VNXE3300;2XSPDPE;15X2.5DS;6X100GBSAS;AC	\$20,730	10%	\$18,657	\$2,073	\$1,451	\$0	\$0	\$622	UE	VNXXE HARDWARE
V311D12AR15PL	VNXE3300;2XSPDPE;15X3.5DS;8X900GBSAS;AC	\$12,553	10%	\$11,298	\$1,255	\$879	\$0	\$0	\$377	UE	VNXXE HARDWARE
V311D12AR15PM	VNXE3300;DPE;15X3.5DS;8X600GBSAS;AC;W/RK	\$12,111	10%	\$10,900	\$1,211	\$848	\$0	\$0	\$363	UE	VNXXE HARDWARE
V311D12AR15PS	VNXE3300;DPE;15X3.5DS;8X300GBSAS;AC;W/RK	\$8,473	10%	\$7,626	\$847	\$593	\$0	\$0	\$254	UE	VNXXE HARDWARE
V311D12AR25	3U DPE;2XSP;12GB MEM;25DS;AC;W/RACK	\$12,063	10%	\$10,857	\$1,206	\$844	\$0	\$0	\$362	UE	VNXXE HARDWARE
V311D12AR25EL	VNXE3300;2XSP DPE;25X2.5 DS;8X900GB;SED	\$15,183	10%	\$13,665	\$1,518	\$1,063	\$0	\$0	\$455	UE	VNXXE HARDWARE
V311D12AR25FM	VNXE3300;2XSPDPE;25X2.5DS;6X200GBSAS;AC	\$32,750	10%	\$29,475	\$3,275	\$2,293	\$0	\$0	\$983	UE	VNXXE HARDWARE
V311D12AR25FS	VNXE3300;2XSPDPE;25X2.5DS;6X100GBSAS;AC	\$20,230	10%	\$18,207	\$2,023	\$1,416	\$0	\$0	\$607	UE	VNXXE HARDWARE
V311D12AR25PL	VNXE3300;2XSPDPE;25X2.5DS;8X900GBSAS;AC	\$11,740	10%	\$10,566	\$1,174	\$822	\$0	\$0	\$352	UE	VNXXE HARDWARE
V311D12AR25PM	VNXE3300;2XSPDPE;25X2.5DS;8X600GBSAS;AC	\$10,875	10%	\$9,788	\$1,088	\$761	\$0	\$0	\$326	UE	VNXXE HARDWARE
V311D12AR25PS	VNXE3300;2XSPDPE;25X2.5DS;8X300GBSAS;AC	\$7,539	10%	\$6,785	\$754	\$528	\$0	\$0	\$226	UE	VNXXE HARDWARE
V311D12DN15PL	VNXE3300;2XSPDPE;15X3.5DS;8X900GBSAS;DC	\$14,653	10%	\$13,188	\$1,465	\$1,026	\$0	\$0	\$440	UE	VNXXE HARDWARE
V311D12DN15PM	VNXE3300;DPE;15X3.5DS;8X600GBSAS;DC;NO RK	\$14,211	10%	\$12,790	\$1,421	\$995	\$0	\$0	\$426	UE	VNXXE HARDWARE
V311D12DN15PS	VNXE3300;DPE;15X3.5DS;8X300GBSAS;DC;NO RK	\$9,936	10%	\$8,942	\$994	\$696	\$0	\$0	\$298	UE	VNXXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
V311D12DN25	3U DPE;2XSP;12GB MEM;25DS;DC;NR	\$13,872	10%	\$12,485	\$1,387	\$971	\$0	\$0	\$416	UE	VNXE HARDWARE
V311D12DN25PL	VNXE3300;2XSPDPE;25X2.5DS;8X900GBSAS;DC	\$13,840	10%	\$12,456	\$1,384	\$969	\$0	\$0	\$415	UE	VNXE HARDWARE
V311D12DN25PM	VNXE3300;2XSPDPE;25X2.5DS;8X600GBSAS;DC	\$12,975	10%	\$11,678	\$1,298	\$908	\$0	\$0	\$389	UE	VNXE HARDWARE
V311D12DN25PS	VNXE3300;2XSPDPE;25X2.5DS;8X300GBSAS;DC	\$9,003	10%	\$8,103	\$900	\$630	\$0	\$0	\$270	UE	VNXE HARDWARE
V31-1GB	1 GB ETHERNET IO (Two Modules)	\$1,000	10%	\$900	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V31-1GB-ETH	4 port x 1 GbE IO (2 Modules)	\$2,000	10%	\$1,800	\$200	\$140	\$0	\$0	\$60	UE	VNXE HARDWARE
V31-BBU	BATTERY BACKUP UNIT FRU	\$440	10%	\$396	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V31-DAE-DPS	DC POWER SUPPLY (DAE)	\$500	10%	\$450	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V31-DAE-N15DC	VNXE3300 3U DAE;15X3.5 DRIVE SLOTS; DC	\$2,478	10%	\$2,230	\$248	\$173	\$0	\$0	\$74	UE	VNXE HARDWARE
V31-DAE-N-15E	VNXE3300 3U DAE; 15X3.5 INCH DRIVE SLOTS	\$2,360	10%	\$2,124	\$236	\$165	\$0	\$0	\$71	UE	VNXE HARDWARE
V31-DAE-N-25	2U DAE;25X2.5INCH DRIVESLOTS NO RACK	\$3,343	10%	\$3,009	\$334	\$234	\$0	\$0	\$100	UE	VNXE HARDWARE
V31-DAE-N-25D	2U DAE;25x2.5;DC POWER;CUSTOMER INSTALL	\$3,510	10%	\$3,159	\$351	\$246	\$0	\$0	\$105	UE	VNXE HARDWARE
V31-DAE-PS	POWER SUPPLY DAE FRU	\$500	10%	\$450	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V31-DAE-R-15E	VNXE3300 3U DAE; 15X3.5 W/RACK	\$2,360	10%	\$2,124	\$236	\$165	\$0	\$0	\$71	UE	VNXE HARDWARE
V31-DAE-R-25	2U DAE;25X2.5 INCH DRIVE SLOTS W/RACK	\$3,343	10%	\$3,009	\$334	\$234	\$0	\$0	\$100	UE	VNXE HARDWARE
V31-DPE-DPS	DC POWER SUPPLY (DPE)	\$715	10%	\$644	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V31-DPE-PS	POWER SUPPLY DPE FRU	\$715	10%	\$644	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V31-LCC	LINK CONTROL CARD FOR 3U DAE FRU	\$715	10%	\$644	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V31-SP	STORAGE PROCESSOR FRU	\$6,929	10%	\$6,236	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V31-SP-DIMM	SP MEMORY FRU	\$425	10%	\$383	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V31-SSD	STORAGE PROCESSOR SSD FRU	\$1,024	10%	\$922	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-10GOPT	10GbE4port Optical IO module without SFP	\$2,010	10%	\$1,809	\$201	\$141	\$101	\$40	\$60	UE	VNXE HARDWARE
V32-10GOPTSP	10GbE 4 port Optical IO module with SFP	\$2,520	10%	\$2,268	\$252	\$176	\$126	\$50	\$76	UE	VNXE HARDWARE
V32-10GOPTSPFU	10GbE Optical IO Module with SFP Upgrade	\$3,405	10%	\$3,065	\$341	\$238	\$170	\$68	\$102	UE	VNXE HARDWARE
V32-10GOPTU	10GbE Optical IO Module without SFP Upg	\$2,715	10%	\$2,444	\$272	\$190	\$136	\$54	\$81	UE	VNXE HARDWARE
V3212TB200GBHW	VNXE3200 DPE 12TB Cap w/ 200GB Flash	\$36,785	10%	\$33,107	\$3,679	\$2,575	\$1,839	\$736	\$1,104	UE	VNXE HARDWARE
V3212TB400GBHW	VNXE3200 DPE 12TB Cap w/ 400GB Flash	\$43,025	10%	\$38,723	\$4,303	\$3,012	\$2,151	\$861	\$1,291	UE	VNXE HARDWARE
V32-1G-IO	4 Port 1GbE iCSI/IP	\$1,000	10%	\$900	\$100	\$70	\$50	\$20	\$30	UE	VNXE HARDWARE
V32-1G-IOU	4 Port 1GbE iCSI/IP IO Module Upgrade	\$770	10%	\$693	\$77	\$54	\$39	\$15	\$23	UE	VNXE HARDWARE
V3220TB1200GBHW	VNXE3200 DPE 20TB Cap w/ 1200GB Flash	\$41,375	10%	\$37,238	\$4,138	\$2,896	\$2,069	\$828	\$1,241	UE	VNXE HARDWARE
V3220TB800GBHW	VNXE3200 DPE 20TB Cap w/ 800GB Flash	\$39,580	10%	\$35,622	\$3,958	\$2,771	\$1,979	\$792	\$1,187	UE	VNXE HARDWARE
V3225TB3600GBHW	VNXE3200 DPE 25TB Cap w/ 3600GB Flash	\$71,830	10%	\$64,647	\$7,183	\$5,028	\$3,592	\$1,437	\$2,155	UE	VNXE HARDWARE
V3227B600GB	VNXE3200 DAE w/22TB Cap-600GB10K HS	\$14,870	10%	\$13,383	\$1,487	\$1,041	\$744	\$297	\$446	UE	VNXE HARDWARE
V3227B900GB	VNXE3200 DAE w/22TB Cap-900GB10K HS	\$15,095	10%	\$13,586	\$1,510	\$1,057	\$755	\$302	\$453	UE	VNXE HARDWARE
V3235TB1200GBHW	VNXE3200 DPE 35TB Cap w/ 1200GB Flash	\$41,375	10%	\$37,238	\$4,138	\$2,896	\$2,069	\$828	\$1,241	UE	VNXE HARDWARE
V3235TB800GBHW	VNXE3200 DPE 35TB Cap w/ 800GB Flash	\$39,580	10%	\$35,622	\$3,958	\$2,771	\$1,979	\$792	\$1,187	UE	VNXE HARDWARE
V3240TB3600GBHW	VNXE3200 DPE 40TB Cap w/ 3600GB Flash	\$71,830	10%	\$64,647	\$7,183	\$5,028	\$3,592	\$1,437	\$2,155	UE	VNXE HARDWARE
V324TB600GB	VNXE3200 DAE w/44TB Cap-600GB10K HS	\$22,730	10%	\$20,457	\$2,273	\$1,591	\$1,137	\$455	\$682	UE	VNXE HARDWARE
V324TB900GB	VNXE3200 DAE w/44TB Cap-900GB10K HS	\$22,955	10%	\$20,660	\$2,296	\$1,607	\$1,148	\$459	\$689	UE	VNXE HARDWARE
V32-5TELRAIL	Telco Rail Kit for 2U DPE or DAE	\$150	10%	\$135	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32600S200FDAE	VNXE3200 DAE 10x600GBSAS/10x200GBFLASH	\$30,225	10%	\$27,203	\$3,023	\$2,116	\$1,511	\$605	\$907	UE	VNXE HARDWARE
V32-800W-PS	800W Power Supply 12V and 12V STBY DPE	\$500	10%	\$450	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-8GFC	ONE 4 Port 8GB Fibre Channel IO Module	\$1,400	10%	\$1,260	\$140	\$98	\$70	\$28	\$42	UE	VNXE HARDWARE
V32-8GFCU	4 Port 8GB Fibre Channel IO Module Upgr	\$1,890	10%	\$1,701	\$189	\$132	\$95	\$38	\$57	UE	VNXE HARDWARE
V328TB200GBHW	VNXE3200 DPE 8TB Cap w/ 200GB Flash	\$27,645	10%	\$24,881	\$2,765	\$1,935	\$1,382	\$553	\$829	UE	VNXE HARDWARE
V328TB400GBHW	VNXE3200 DPE 8TB Cap w/ 400GB Flash	\$36,685	10%	\$33,017	\$3,669	\$2,568	\$1,834	\$734	\$1,101	UE	VNXE HARDWARE
V32900S200FDAE	VNXE3200 DAE 10x900GBSAS/10x200GBFLASH	\$34,080	10%	\$30,672	\$3,408	\$2,386	\$1,704	\$682	\$1,022	UE	VNXE HARDWARE
V32900S800FDAE	VNXE3200 DAE 10x900GBSAS/10x800GBFLASH	\$78,840	10%	\$70,956	\$7,884	\$5,519	\$3,942	\$1,577	\$2,365	UE	VNXE HARDWARE
V32-BBU	BATTERY BACKUP UNIT	\$200	10%	\$180	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-BC-12ARK	ASSY BEACHCOMBER 12 ADJUSTABLE RAIL KIT	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-BC-25ARK	ASSY BEACHCOMBER 25 ADJUSTABLE RAIL KIT	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-BC-FM	FAN MODULE BC	\$300	10%	\$270	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-CCARD	CACHE CARD	\$1,120	10%	\$1,008	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32D12AN2CM12	VNXE3200;2xSP DPE;12x3.5 DS;12x2TB 7200K	\$12,825	10%	\$11,543	\$1,283	\$898	\$641	\$257	\$385	UE	VNXE HARDWARE
V32D12AN2CM9	VNXE3200;2xSP DPE;12x3.5 DS;9x2TB 7200K	\$10,925	10%	\$9,833	\$1,093	\$765	\$546	\$219	\$328	UE	VNXE HARDWARE
V32D12AN2CX12	VNXE3200;2xSP DPE;12x3.5 DS;12x4TB 7200K	\$21,850	10%	\$19,665	\$2,185	\$1,530	\$1,093	\$437	\$656	UE	VNXE HARDWARE
V32D12AN2CX9	VNXE3200;2xSP DPE;12X3.5 DS;9X4TB 7200K	\$16,625	10%	\$14,963	\$1,663	\$1,164	\$831	\$333	\$499	UE	VNXE HARDWARE
V32D12AN2F80	VNXE32;2xSP DPE;12x3.5DS;8x800GB FAST VP	\$55,600	10%	\$50,040	\$5,560	\$3,892	\$2,780	\$1,112	\$1,668	UE	VNXE HARDWARE
V32D12AN2PM12	VNXE3200;2xSP DPE;12x3.5 DS;12x600GB 15K	\$13,538	10%	\$12,184	\$1,354	\$948	\$677	\$271	\$406	UE	VNXE HARDWARE
V32D12AN2PM6	VNXE3200 2xSP DPE 12x3.5 DS 6x600GB 15K	\$8,400	10%	\$7,560	\$840	\$588	\$420	\$168	\$252	UE	VNXE HARDWARE
V32D12AN2QM12	VNXE3200;2xSP DPE;12x3.5 DS;12x900GB 10K	\$15,936	10%	\$14,342	\$1,594	\$1,116	\$797	\$319	\$478	UE	VNXE HARDWARE
V32D12AN2QM6	VNXE3200 2xSP DPE 12x3.5 DS 6x900GB 10K	\$9,546	10%	\$8,591	\$955	\$668	\$477	\$191	\$286	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
V32D12AN2QN12	VNXe3200;2xSP DPE;12x3.5DS;12x1200GB 10K	\$19,115	10%	\$17,204	\$1,912	\$1,338	\$956	\$382	\$573	UE	VNXE HARDWARE
V32D12AN2QN6	VNXe3200;2xSP DPE;12x3.5 DS;6x1200GB 10K	\$11,450	10%	\$10,305	\$1,145	\$802	\$573	\$229	\$344	UE	VNXE HARDWARE
V32D12AN5F211	VNXe32;2xSP DPE;25x2.5DS;11x200GB FASTVP	\$30,040	10%	\$27,036	\$3,004	\$2,103	\$1,502	\$601	\$901	UE	VNXE HARDWARE
V32D12AN5F216	VNXe32;2xSP DPE;25x2.5DS;16x200GB FASTVP	\$33,760	10%	\$30,384	\$3,376	\$2,363	\$1,688	\$675	\$1,013	UE	VNXE HARDWARE
V32D12AN5F221	VNXe32;2xSP DPE;25x2.5DS;21x200GB FASTVP	\$46,570	10%	\$41,913	\$4,657	\$3,260	\$2,329	\$931	\$1,397	UE	VNXE HARDWARE
V32D12AN5F28	VNXe32;2xSP DPE;25x2.5DS;8x200GB FAST VP	\$22,140	10%	\$19,926	\$2,214	\$1,550	\$1,107	\$443	\$664	UE	VNXE HARDWARE
V32D12AN5F80	VNXe32;2xSP DPE;25x2.5DS;8x800GB FAST VP	\$55,600	10%	\$50,040	\$5,560	\$3,892	\$2,780	\$1,112	\$1,668	UE	VNXE HARDWARE
V32D12AN5F810	VNXe32;2xSP DPE;25x2.5DS;10x800GB FASTVP	\$67,640	10%	\$60,876	\$6,764	\$4,735	\$3,382	\$1,353	\$2,029	UE	VNXE HARDWARE
V32D12AN5PS12	VNXe3200;2xSP DPE;25x2.5 DS;12x300GB 15K	\$12,540	10%	\$11,286	\$1,254	\$878	\$627	\$251	\$376	UE	VNXE HARDWARE
V32D12AN5PS25	VNXe3200;2xSP DPE;25x2.5 DS;25x300GB 15K	\$18,100	10%	\$16,290	\$1,810	\$1,267	\$905	\$362	\$543	UE	VNXE HARDWARE
V32D12AN5PS6	VNXe3200;2xSP DPE;25x2.5 DS;6x300GB 15K	\$8,920	10%	\$8,028	\$892	\$624	\$446	\$178	\$268	UE	VNXE HARDWARE
V32D12AN5QM12	VNXe3200;2xSP DPE;25x2.5 DS;12x900GB 10K	\$14,488	10%	\$13,039	\$1,449	\$1,014	\$724	\$435	\$660	UE	VNXE HARDWARE
V32D12AN5QM25	VNXe3200;2xSP DPE;25x2.5 DS;25x900GB 10K	\$20,000	10%	\$18,000	\$2,000	\$1,400	\$1,000	\$400	\$600	UE	VNXE HARDWARE
V32D12AN5QM6	VNXe3200 2xSP DPE 25x2.5 DS 6x900GB 10K	\$8,600	10%	\$7,740	\$860	\$602	\$430	\$172	\$258	UE	VNXE HARDWARE
V32D12AN5QN12	VNXe3200;2xSP DPE;25x2.5DS;12x1200GB 10K	\$17,385	10%	\$15,647	\$1,739	\$1,217	\$869	\$348	\$522	UE	VNXE HARDWARE
V32D12AN5QN25	VNXe3200;2xSP DPE;25x2.5DS;25x1200GB 10K	\$24,300	10%	\$21,870	\$2,430	\$1,701	\$1,215	\$486	\$729	UE	VNXE HARDWARE
V32D12AN5QN6	VNXe3200;2xSP DPE;25x2.5 DS;6x1200GB 10K	\$10,320	10%	\$9,288	\$1,032	\$722	\$516	\$206	\$310	UE	VNXE HARDWARE
V32D12AN5QS12	VNXe3200;2xSP DPE;25x2.5 DS;12x600GB 10K	\$11,780	10%	\$10,602	\$1,178	\$825	\$589	\$236	\$353	UE	VNXE HARDWARE
V32D12AN5QS25	VNXe3200;2xSP DPE;25x2.5 DS;25x600GB 10K	\$15,600	10%	\$14,040	\$1,560	\$1,092	\$780	\$312	\$468	UE	VNXE HARDWARE
V32D12AN5QS6	VNXe3200 2xSP DPE 25x2.5 DS 6x600GB 10K	\$7,600	10%	\$6,840	\$760	\$532	\$380	\$152	\$228	UE	VNXE HARDWARE
V32D12AN5QT12	VNXe3200;2xSP DPE;25x2.5 DS;12x600GB 15K	\$13,540	10%	\$12,186	\$1,354	\$948	\$677	\$271	\$406	UE	VNXE HARDWARE
V32D12AN5QT25	VNXe3200;2xSP DPE;25x2.5 DS;25x600GB 15K	\$18,520	10%	\$16,668	\$1,852	\$1,296	\$926	\$370	\$556	UE	VNXE HARDWARE
V32D12AN5QT6	VNXe3200;2xSP DPE;25x2.5 DS;6x600GB 15K	\$8,400	10%	\$7,560	\$840	\$588	\$420	\$168	\$252	UE	VNXE HARDWARE
V32D12DN2	VNXe32;2xSP DPE;DC;12X3.5DS; DISKLESS	\$9,390	10%	\$8,451	\$939	\$657	\$470	\$188	\$282	UE	VNXE HARDWARE
V32D12DN2CM12	VNXe32;2xSP DPE;DC;12x3.5DS;12x2TB 7200K	\$16,030	10%	\$14,427	\$1,603	\$1,122	\$802	\$321	\$481	UE	VNXE HARDWARE
V32D12DN2CM9	VNXe32;2xSP DPE;DC;12x3.5DS;9x2TB 7200K	\$13,655	10%	\$12,290	\$1,366	\$956	\$683	\$273	\$410	UE	VNXE HARDWARE
V32D12DN2CX12	VNXe32;2xSP DPE;DC;12x3.5DS;12x4TB 7200K	\$27,315	10%	\$24,584	\$2,732	\$1,912	\$1,366	\$546	\$819	UE	VNXE HARDWARE
V32D12DN2CX9	VNXe32;2xSP DPE;DC;12x3.5DS;9x4TB 7200K	\$20,780	10%	\$18,702	\$2,078	\$1,455	\$1,039	\$416	\$623	UE	VNXE HARDWARE
V32D12DN2PM12	VNXe32;2xSP DPE;DC;12x3.5DS;12x600GB 15K	\$16,925	10%	\$15,233	\$1,693	\$1,185	\$846	\$339	\$508	UE	VNXE HARDWARE
V32D12DN2PM6	VNXe32;2xSP DPE;DC;12x3.5DS;6x600GB 15K	\$10,500	10%	\$9,450	\$1,050	\$735	\$525	\$210	\$315	UE	VNXE HARDWARE
V32D12DN2QM12	VNXe32;2xSP DPE;DC;12x3.5DS;12x900GB 10K	\$19,920	10%	\$17,928	\$1,992	\$1,394	\$996	\$398	\$598	UE	VNXE HARDWARE
V32D12DN2QM6	VNXe32;2xSP DPE;DC;12x3.5DS;6x900GB 10K	\$11,935	10%	\$10,742	\$1,194	\$835	\$597	\$239	\$358	UE	VNXE HARDWARE
V32D12DN2QN12	VNXe32;2xSP DPE;DC;12x3.5DS;12x1200GB10K	\$21,025	10%	\$18,923	\$2,103	\$1,472	\$1,051	\$421	\$631	UE	VNXE HARDWARE
V32D12DN2QN6	VNXe32;2xSP DPE;DC;12x3.5DS;6x1200GB10K	\$12,595	10%	\$11,336	\$1,260	\$882	\$630	\$252	\$378	UE	VNXE HARDWARE
V32D12DN5	VNXe32;2xSP DPE;DC;25X2.5DS; DISKLESS	\$7,270	10%	\$6,543	\$727	\$509	\$364	\$145	\$218	UE	VNXE HARDWARE
V32D12DN5F28	VNXe32;2xSP DPE;DC;25x2.5:8x200GB FAST	\$36,815	10%	\$33,134	\$3,682	\$2,577	\$1,841	\$736	\$1,104	UE	VNXE HARDWARE
V32D12DN5PS12	VNXe32;2xSP DPE;DC;25x2.5DS;12x300GB 15K	\$15,675	10%	\$14,108	\$1,568	\$1,097	\$784	\$314	\$470	UE	VNXE HARDWARE
V32D12DN5PS25	VNXe32;2xSP DPE;DC;25x2.5DS;25x300GB 15K	\$22,658	10%	\$20,392	\$2,266	\$1,586	\$1,133	\$453	\$680	UE	VNXE HARDWARE
V32D12DN5PS6	VNXe32;2xSP DPE;DC;25x2.5DS;6x300GB 15K	\$11,150	10%	\$10,035	\$1,115	\$781	\$558	\$223	\$335	UE	VNXE HARDWARE
V32D12DN5QM12	VNXe32;2xSP DPE;DC;25x2.5DS;12x900GB 10K	\$18,110	10%	\$16,299	\$1,811	\$1,268	\$906	\$362	\$543	UE	VNXE HARDWARE
V32D12DN5QM25	VNXe32;2xSP DPE;DC;25x2.5DS;25x900GB 10K	\$24,938	10%	\$22,444	\$2,494	\$1,746	\$1,247	\$499	\$748	UE	VNXE HARDWARE
V32D12DN5QM6	VNXe32;2xSP DPE;DC;25x2.5DS;6x900GB 10K	\$10,750	10%	\$9,675	\$1,075	\$753	\$538	\$215	\$323	UE	VNXE HARDWARE
V32D12DN5QN12	VNXe32;2xSP DPE;DC;25x2.5DS;12x1200GB10K	\$19,125	10%	\$17,213	\$1,913	\$1,339	\$956	\$383	\$574	UE	VNXE HARDWARE
V32D12DN5QN25	VNXe32;2xSP DPE;DC;25x2.5DS;25x1200GB10K	\$26,836	10%	\$24,152	\$2,684	\$1,879	\$1,342	\$537	\$805	UE	VNXE HARDWARE
V32D12DN5QN6	VNXe32;2xSP DPE;DC;25x2.5DS;6x1200GB10K	\$11,350	10%	\$10,215	\$1,135	\$795	\$568	\$227	\$341	UE	VNXE HARDWARE
V32D12DN5QS12	VNXe32;2xSP DPE;DC;25x2.5DS;12x600GB 10K	\$14,725	10%	\$13,253	\$1,473	\$1,031	\$736	\$295	\$442	UE	VNXE HARDWARE
V32D12DN5QS25	VNXe32;2xSP DPE;DC;25x2.5DS;25x600GB 10K	\$19,570	10%	\$17,613	\$1,957	\$1,370	\$979	\$391	\$587	UE	VNXE HARDWARE
V32D12DN5QS6	VNXe32;2xSP DPE;DC;25x2.5DS;6x600GB 10K	\$9,500	10%	\$8,550	\$950	\$665	\$475	\$190	\$285	UE	VNXE HARDWARE
V32-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890	10%	\$1,701	\$189	\$132	\$95	\$38	\$57	UE	VNXE HARDWARE
V32-DAE-12U	2U DAE w/12x3.5 INCH DRIVE SLOTS;UPGRADE	\$2,550	10%	\$2,295	\$255	\$179	\$128	\$51	\$77	UE	VNXE HARDWARE
V32-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$3,345	10%	\$3,011	\$335	\$234	\$167	\$67	\$100	UE	VNXE HARDWARE
V32-DAE-25D	VNXe3200 DC DAE-25x2.5	\$4,350	10%	\$3,915	\$435	\$305	\$218	\$87	\$131	UE	VNXE HARDWARE
V32-DAE-25DU	VNXe3200 DC DAE-25x2.5''' Upgrade	\$5,870	10%	\$5,283	\$587	\$411	\$294	\$117	\$176	UE	VNXE HARDWARE
V32-DAE-25U	2U DAE w/25x2.5 INCH DRIVE SLOTS;UPGRADE	\$4,515	10%	\$4,064	\$452	\$316	\$226	\$90	\$135	UE	VNXE HARDWARE
V32-DC-PS	DC PSU for the 25 drive DAE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-DC-PSU	DC PSU For VNXe3200 DC DPE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-LCC-DAE12	LCC FOR 2U DAE 12 DRIVE	\$1,775	10%	\$1,598	\$178	\$124	\$89	\$36	\$53	UE	VNXE HARDWARE
V32-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	\$1,775	10%	\$1,598	\$178	\$124	\$89	\$36	\$53	UE	VNXE HARDWARE
V32-MSAS-2M	Two Mini-SAS to Mini-SAS 2 M cable	\$360	10%	\$324	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32-MSAS-5M	Two Mini-SAS to Mini-SAS 5 M cable	\$900	10%	\$810	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32MSAS-HD-2M	Two Mini-SAS HD to Mini-SAS 2 M cable	\$540	10%	\$486	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V32MSAS-HD-5M	Two Mini-SAS HD to Mini-SAS 5 M cable	\$1,350	10%	\$1,215	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
V32-PS	PWR SUPPLY FOR VN3E3200/3400 DPE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	UE	VN3E HARDWARE
V32-PS-DAE12	Power Supply for 2U 12 DRIVE DAE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	UE	VN3E HARDWARE
V32-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	UE	VN3E HARDWARE
V3-2S10-300E	300GB 10K 6G SAS 2.5" DRIVE	\$485	10%	\$437	\$58	\$41	\$0	\$0	\$15	UE	VN3E HARDWARE
V3-2S10300EU	300GB 10K 6G SAS 2.5 SPARE	\$655	10%	\$590	\$58	\$41	\$0	\$0	\$15	UE	VN3E HARDWARE
V3-2S10-600E	600GB 10K 6G SAS 2.5" DRIVE	\$705	10%	\$635	\$85	\$59	\$0	\$0	\$21	UE	VN3E HARDWARE
V3-2S10600EU	600GB 10K 6G SAS 2.5 SPARE	\$955	10%	\$860	\$85	\$59	\$0	\$0	\$21	UE	VN3E HARDWARE
V3-2S10-900E	900GB 10K 6G SAS 2.5" DRIVE	\$965	10%	\$869	\$116	\$81	\$0	\$0	\$29	UE	VN3E HARDWARE
V3-2S10900EU	900GB 10K 6G SAS 2.5 SPARE	\$1,290	10%	\$1,161	\$115	\$80	\$0	\$0	\$29	UE	VN3E HARDWARE
V3-2S10E-900E	900GB 2.5" SELF ENCRYPT DRIVE	\$1,340	10%	\$1,206	\$161	\$113	\$0	\$0	\$40	UE	VN3E HARDWARE
V3-2S10E900EU	900GB 2.5" SELF ENCRYPT DRIVE UPG	\$1,810	10%	\$1,629	\$161	\$112	\$0	\$0	\$40	UE	VN3E HARDWARE
V3-2S6F-100E	100GB EFD 6G SAS 2.5" DRIVE	\$2,335	10%	\$2,102	\$280	\$196	\$0	\$0	\$70	UE	VN3E HARDWARE
V3-2S6F100EU	100GB EFD 6G SAS 2.5 SPARE	\$3,155	10%	\$2,840	\$280	\$196	\$0	\$0	\$70	UE	VN3E HARDWARE
V3-2S6F-200E	200GB EFD 6G SAS 2.5" DRIVE	\$4,420	10%	\$3,978	\$530	\$371	\$0	\$0	\$133	UE	VN3E HARDWARE
V3-2S6F200EU	200GB EFD 6G SAS 2.5 SPARE	\$5,970	10%	\$5,373	\$531	\$370	\$0	\$0	\$132	UE	VN3E HARDWARE
V32SFP-TWAX-1M	Qty 4 1M ACTIVE TWINAX 10G CABLE	\$980	10%	\$882	\$0	\$0	\$0	\$0	\$0	UE	VN3E HARDWARE
V32SFP-TWAX-3M	Qty 4 3M ACTIVE TWINAX 10G CABLE	\$1,175	10%	\$1,058	\$0	\$0	\$0	\$0	\$0	UE	VN3E HARDWARE
V32SFP-TWAX-5M	Qty 4 5M ACTIVE TWINAX 10G CABLE	\$1,440	10%	\$1,296	\$0	\$0	\$0	\$0	\$0	UE	VN3E HARDWARE
V32-SP	VN3E 3200 STORAGE PROCESSOR NO DIMM	\$7,015	10%	\$6,314	\$702	\$491	\$351	\$140	\$210	UE	VN3E HARDWARE
V32-SP-DIMM	VN3E 3200 SP MEMORY 8GB DIMM	\$305	10%	\$275	\$0	\$0	\$0	\$0	\$0	UE	VN3E HARDWARE
V32-SSD	STORAGE PROCESSOR SSD MSATA	\$1,024	10%	\$922	\$0	\$0	\$0	\$0	\$0	UE	VN3E HARDWARE
V3D12AN15CE12	VN3E3300;2SP DPE;15X3.5;12x3TBS NLS;SED	\$22,703	10%	\$20,433	\$2,270	\$1,589	\$0	\$0	\$681	UE	VN3E HARDWARE
V3D12AN15CL12	VN3E3300;2SP DPE;15X3.5;12x3TB NLS	\$16,828	10%	\$15,145	\$1,683	\$1,178	\$0	\$0	\$505	UE	VN3E HARDWARE
V3D12AN15CM12	VN3E3300;2SP DPE;15X3.5;12x2TB NLS	\$12,834	10%	\$11,551	\$1,283	\$898	\$0	\$0	\$385	UE	VN3E HARDWARE
V3D12AN15CS12	VN3E3300;2SP DPE;15X3.5;12x1TB NLS	\$10,353	10%	\$9,318	\$1,035	\$725	\$0	\$0	\$311	UE	VN3E HARDWARE
V3D12AN15CXL12	VN3E3300;2SP DPE;15X3.5;12x4TB NLS	\$27,600	10%	\$24,840	\$2,760	\$1,932	\$0	\$0	\$828	UE	VN3E HARDWARE
V3D12AN15EL12	VN3E3300;2SP DPE;15X3.5;12x900GB;SED	\$22,659	10%	\$20,393	\$2,266	\$1,586	\$0	\$0	\$680	UE	VN3E HARDWARE
V3D12AN15PL12	VN3E3300;2SP DPE;15X3.5;12x900GB	\$17,156	10%	\$15,440	\$1,716	\$1,201	\$0	\$0	\$515	UE	VN3E HARDWARE
V3D12AN15PM12	VN3E3300;2SP DPE;15X3.5;12x600GB	\$16,271	10%	\$14,644	\$1,627	\$1,139	\$0	\$0	\$488	UE	VN3E HARDWARE
V3D12AN15PS12	VN3E3300;2SP DPE;15X3.5;12x300GB	\$11,113	10%	\$10,002	\$1,111	\$778	\$0	\$0	\$333	UE	VN3E HARDWARE
V3D12AN25EL12	VN3E3300;2SP DPE;25X2.5;12x900GB;SED	\$21,228	10%	\$19,105	\$2,123	\$1,486	\$0	\$0	\$637	UE	VN3E HARDWARE
V3D12AN25PL12	VN3E3300;2SP DPE;25X2.5;12x900GB	\$16,063	10%	\$14,457	\$1,606	\$1,124	\$0	\$0	\$482	UE	VN3E HARDWARE
V3D12AN25PM12	VN3E3300;2SP DPE;25X2.5;12x600GB	\$13,926	10%	\$12,533	\$1,393	\$975	\$0	\$0	\$418	UE	VN3E HARDWARE
V3D12AN25PS12	VN3E3300;2SP DPE;25X2.5;12x300GB	\$9,467	10%	\$8,520	\$947	\$663	\$0	\$0	\$284	UE	VN3E HARDWARE
V3D12AR15CE12	VN3E3300;2SP DPE;15X3.5;12x3TBNLS;RK;SED	\$23,908	10%	\$21,517	\$2,391	\$1,674	\$0	\$0	\$717	UE	VN3E HARDWARE
V3D12AR15CL12	VN3E3300;2SP DPE;15X3.5;12x3TBNLS;RK	\$16,828	10%	\$15,145	\$1,683	\$1,178	\$0	\$0	\$505	UE	VN3E HARDWARE
V3D12AR15CM12	VN3E3300;2SP DPE;15X3.5;12x2TBNLS;RK	\$12,834	10%	\$11,551	\$1,283	\$898	\$0	\$0	\$385	UE	VN3E HARDWARE
V3D12AR15CS12	VN3E3300;2SP DPE;15X3.5;12x1TBNLS;RK	\$10,353	10%	\$9,318	\$1,035	\$725	\$0	\$0	\$311	UE	VN3E HARDWARE
V3D12AR15CXL12	VN3E3300;2SP DPE;15X3.5;12x4TBNLS;RK	\$27,600	10%	\$24,840	\$2,760	\$1,932	\$0	\$0	\$828	UE	VN3E HARDWARE
V3D12AR15EL12	VN3E3300;2SP DPE;15X3.5;12x900GB;RK;SED	\$22,659	10%	\$20,393	\$2,266	\$1,586	\$0	\$0	\$680	UE	VN3E HARDWARE
V3D12AR15PL12	VN3E3300;2SP DPE;15X3.5;12x600GB;RK	\$17,156	10%	\$15,440	\$1,716	\$1,201	\$0	\$0	\$515	UE	VN3E HARDWARE
V3D12AR15PM12	VN3E3300;2SP DPE;15X3.5;12x300GB;RK	\$16,271	10%	\$14,644	\$1,627	\$1,139	\$0	\$0	\$488	UE	VN3E HARDWARE
V3D12AR15PS12	VN3E3300;2SP DPE;15X3.5;12x300GB;RK	\$11,113	10%	\$10,002	\$1,111	\$778	\$0	\$0	\$333	UE	VN3E HARDWARE
V3D12AR25EL12	VN3E3300;2SP DPE;25X2.5;12x900GB;RK;SED	\$21,228	10%	\$19,105	\$2,123	\$1,486	\$0	\$0	\$637	UE	VN3E HARDWARE
V3D12AR25PL12	VN3E3300;2SP DPE;25X2.5;12x900GB;RK	\$16,063	10%	\$14,457	\$1,606	\$1,124	\$0	\$0	\$482	UE	VN3E HARDWARE
V3D12AR25PM12	VN3E3300;2SP DPE;25X2.5;12x600GB;RK	\$13,926	10%	\$12,533	\$1,393	\$975	\$0	\$0	\$418	UE	VN3E HARDWARE
V3D12AR25PS12	VN3E3300;2SP DPE;25X2.5;12x300GB;RK	\$9,467	10%	\$8,520	\$947	\$663	\$0	\$0	\$284	UE	VN3E HARDWARE
V3D12DN15PL12	VN3E3300;2SP DPE;15X3.5;12x900GB;DC	\$19,256	10%	\$17,330	\$1,926	\$1,348	\$0	\$0	\$578	UE	VN3E HARDWARE
V3D12DN15PM12	VN3E3300;2SP DPE;15X3.5;12x600GB;DC	\$18,371	10%	\$16,534	\$1,837	\$1,286	\$0	\$0	\$551	UE	VN3E HARDWARE
V3D12DN15PS12	VN3E3300;2SP DPE;15X3.5;12x300GB;DC	\$12,576	10%	\$11,318	\$1,258	\$880	\$0	\$0	\$377	UE	VN3E HARDWARE
V3D12DN25PL12	VN3E3300;2SP DPE;25X2.5;12x900GB;DC	\$18,163	10%	\$16,347	\$1,816	\$1,271	\$0	\$0	\$545	UE	VN3E HARDWARE
V3D12DN25PM12	VN3E3300;2SP DPE;25X2.5;12x600GB;DC	\$16,262	10%	\$14,423	\$1,603	\$1,122	\$0	\$0	\$481	UE	VN3E HARDWARE
V3D12DN25PS12	VN3E3300;2SP DPE;25X2.5;12x300GB;DC	\$10,931	10%	\$9,838	\$1,093	\$765	\$0	\$0	\$328	UE	VN3E HARDWARE
V3-RACK-40U	VN3E3300 RACK	\$1,680	10%	\$1,512	\$0	\$0	\$0	\$0	\$0	UE	VN3E HARDWARE
V3-VS07-010-6	6TB SAS DISK PACK (6 x 1TB 7200RPM)	\$2,830	10%	\$2,547	\$340	\$238	\$0	\$0	\$85	UE	VN3E HARDWARE
V3-VS07-010GU	6TB SAS DISK PACK (6 x 1TB 72K)UPG	\$3,830	10%	\$3,447	\$340	\$237	\$0	\$0	\$85	UE	VN3E HARDWARE
V3-VS07-010E	1TB 7200RPM NL-SAS DRIVE	\$470	10%	\$423	\$56	\$39	\$0	\$0	\$14	UE	VN3E HARDWARE
V3-VS07-010EU	1TB 7200RPM NL-SAS DRIVE	\$640	10%	\$576	\$57	\$40	\$0	\$0	\$14	UE	VN3E HARDWARE
V3-VS07-010UE	1TB 7200RPM NL-SAS DRIVE UPGRADE	\$640	10%	\$576	\$57	\$40	\$0	\$0	\$14	UE	VN3E HARDWARE
V3-VS07-020-6	12TB SAS DISK PACK 6X2TB 7200RPM DISKS	\$4,320	10%	\$3,888	\$518	\$363	\$0	\$0	\$130	UE	VN3E HARDWARE
V3-VS07-020EU	12TB SAS DISK PACK (6 x 2TB 72K)UPG	\$5,850	10%	\$5,265	\$520	\$363	\$0	\$0	\$130	UE	VN3E HARDWARE
V3-VS07-020E	2TB 7200RPM NL-SAS DRIVE	\$720	10%	\$648	\$86	\$60	\$0	\$0	\$22	UE	VN3E HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
V3-VS07-020EU	2TB 7200RPM 3.5 SAS DRIVE SPARE UPGRADE	\$975	10%	\$878	\$87	\$60	\$0	\$0	\$22	UE	VNXE HARDWARE
V3-VS07-020UE	2TB 7200RPM NL-SAS DRIVE UPGRADE	\$975	10%	\$878	\$87	\$60	\$0	\$0	\$22	UE	VNXE HARDWARE
V3-VS07-030E	3TB 7200RPM NL-SAS DRIVE	\$1,025	10%	\$923	\$123	\$86	\$0	\$0	\$31	UE	VNXE HARDWARE
V3-VS07-030EU	3TB 7200RPM NL-SAS SPARE	\$1,385	10%	\$1,247	\$123	\$86	\$0	\$0	\$31	UE	VNXE HARDWARE
V3-VS07-040E	4TB 7.2K NL-SAS 3.5" DRIVE	\$1,250	10%	\$1,125	\$150	\$105	\$0	\$0	\$38	UE	VNXE HARDWARE
V3-VS07-040EU	4TB 7.2K NL-SAS 3.5" DRIVE UPG	\$1,670	10%	\$1,503	\$148	\$104	\$0	\$0	\$37	UE	VNXE HARDWARE
V3-VS07E-030E	3TB NL-SAS 3.5" SELF ENCRYPT DRIVE	\$1,440	10%	\$1,296	\$173	\$121	\$0	\$0	\$43	UE	VNXE HARDWARE
V3-VS07E030EU	3TB NL-SAS 3.5" SELF ENCRYPT DRIVE UPG	\$1,945	10%	\$1,751	\$173	\$121	\$0	\$0	\$43	UE	VNXE HARDWARE
V3-VS10-900E	900GB 10K 6G SAS 3.5" DRIVE	\$965	10%	\$869	\$116	\$81	\$0	\$0	\$29	UE	VNXE HARDWARE
V3-VS10900EU	900GB 10K 6G SAS 3.5 SPARE	\$1,290	10%	\$1,161	\$115	\$80	\$0	\$0	\$29	UE	VNXE HARDWARE
V3-VS10E-900E	900GB 3.5" SELF ENCRYPT DRIVE	\$1,450	10%	\$1,305	\$174	\$122	\$0	\$0	\$44	UE	VNXE HARDWARE
V3-VS10E900EU	900GB 3.5" SELF ENCRYPT DRIVE UPG	\$1,960	10%	\$1,764	\$174	\$122	\$0	\$0	\$43	UE	VNXE HARDWARE
V3-VS15-300-6	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	\$3,945	10%	\$3,551	\$473	\$331	\$0	\$0	\$118	UE	VNXE HARDWARE
V3-VS15-3006U	1800GB SAS DISK PK(6x300GB 15K 3.5)UPG	\$5,330	10%	\$4,797	\$474	\$330	\$0	\$0	\$118	UE	VNXE HARDWARE
V3-VS15-300-7	2100GB SAS DISK PACK (7X 300GB 15K 3.5")	\$4,605	10%	\$4,145	\$553	\$387	\$0	\$0	\$138	UE	VNXE HARDWARE
V3-VS15-3007U	2100GB SAS DISK PACK (7 x 300GB 15K) UPG	\$6,215	10%	\$5,594	\$553	\$385	\$0	\$0	\$138	UE	VNXE HARDWARE
V3-VS15-300E	300GB 15K SAS DRIVE	\$660	10%	\$594	\$79	\$55	\$0	\$0	\$20	UE	VNXE HARDWARE
V3-VS15-300EU	300GB 15K 3.5 SAS SPARE	\$890	10%	\$801	\$79	\$55	\$0	\$0	\$20	UE	VNXE HARDWARE
V3-VS15-300UE	300GB 15K SAS DRIVE UPGRADE	\$890	10%	\$801	\$79	\$55	\$0	\$0	\$20	UE	VNXE HARDWARE
V3-VS15-600-6	3600GB SAS DISK PACK (6 X 600GB 15K 3.5)	\$6,270	10%	\$5,643	\$752	\$527	\$0	\$0	\$188	UE	VNXE HARDWARE
V3-VS15-6006U	3600GB SAS DISK PK(6x600GB 15K 3.5)UPG	\$8,640	10%	\$7,614	\$752	\$525	\$0	\$0	\$188	UE	VNXE HARDWARE
V3-VS15-600-7	4200GB SAS DISK PACK (7X 600GB 15K 3.5")	\$7,310	10%	\$6,579	\$877	\$614	\$0	\$0	\$219	UE	VNXE HARDWARE
V3-VS15-6007U	4200GB SAS DISK PK (7x600GB 15K)UPG	\$9,870	10%	\$8,883	\$877	\$612	\$0	\$0	\$219	UE	VNXE HARDWARE
V3-VS15-600E	600GB 15K SAS DRIVE	\$1,040	10%	\$936	\$125	\$87	\$0	\$0	\$31	UE	VNXE HARDWARE
V3-VS15-600EU	600GB 15K 3.5 SAS SPARE	\$1,405	10%	\$1,265	\$125	\$87	\$0	\$0	\$31	UE	VNXE HARDWARE
V3-VS15-600UE	600GB 15K SAS DRIVE UPGRADE	\$1,405	10%	\$1,265	\$125	\$87	\$0	\$0	\$31	UE	VNXE HARDWARE
V3-VS6F-100-5	500GB FLASH DISK PACK	\$11,725	10%	\$10,553	\$1,407	\$985	\$0	\$0	\$352	UE	VNXE HARDWARE
V3-VS6F-1005U	500GB FLASH DISK PACK (5 x 100GB)UPG	\$15,835	10%	\$14,252	\$1,408	\$982	\$0	\$0	\$351	UE	VNXE HARDWARE
V3-VS6F-100E	100GB 3.5" EFD DRIVE	\$2,345	10%	\$2,111	\$281	\$197	\$0	\$0	\$70	UE	VNXE HARDWARE
V3-VS6F-100EU	100GB 3.5 EFD SPARE	\$3,165	10%	\$2,849	\$281	\$196	\$0	\$0	\$70	UE	VNXE HARDWARE
V3-VS6F-100UE	100GB 3.5" EFD DRIVE UPGRADE	\$3,165	10%	\$2,849	\$281	\$196	\$0	\$0	\$70	UE	VNXE HARDWARE
V5-2S10-012	VNXE1600 1.2TB 10K SAS 25X2.5	\$850	10%	\$765	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S10-012TU	VNXE1600 1.2TB 10K SAS 25X2.5 U/G	\$1,150	10%	\$1,035	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S10-012U	VNXE1600 1.2TB 10K SAS 25X2.5 U/G	\$1,150	10%	\$1,035	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S10-600	VNXE1600 600GB 10K SAS 25X2.5	\$455	10%	\$410	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S10-600TU	VNXE1600 600GB 10K SAS 25X2.5 U/G	\$615	10%	\$554	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S10-600U	VNXE1600 600GB 10K SAS 25X2.5 U/G	\$615	10%	\$554	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S10-900	VNXE1600 900GB 10K SAS 25X2.5	\$655	10%	\$590	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S10-900TU	VNXE1600 900GB 10K SAS 25X2.5 U/G	\$885	10%	\$797	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S10-900U	VNXE1600 900GB 10K SAS 25X2.5 U/G	\$885	10%	\$797	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S15-300	VNXE1600 300GB 15K SAS 25X2.5	\$705	10%	\$635	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S15-300TU	VNXE1600 300GB 15K SAS 25X2.5 U/G	\$950	10%	\$855	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S15-300U	VNXE1600 300GB 15K SAS 25X2.5 U/G	\$950	10%	\$855	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S15-600	VNXE1600 600GB 15K SAS 25X2.5	\$725	10%	\$653	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S15-600TU	VNXE1600 600GB 15K SAS 25X2.5 U/G	\$975	10%	\$878	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S15-600U	VNXE1600 600GB 15K SAS 25X2.5 U/G	\$975	10%	\$878	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S6FX-200	VNXE1600 200GB SSD 25X2.5	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S6FX-200TU	VNXE1600 200GB SSD 25X2.5 U/G	\$1,735	10%	\$1,562	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S6FX-200U	VNXE1600 200GB SSD 25X2.5 U/G	\$1,735	10%	\$1,562	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S6FX-800	VNXE1600 800GB SSD 25X2.5	\$5,190	10%	\$4,671	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S6FX-800TU	VNXE1600 800GB SSD 25X2.5 UG	\$6,230	10%	\$5,607	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-2S6FX-800U	VNXE1600 800GB SSD 25X2.5 UG	\$6,230	10%	\$5,607	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-PS07-020	VNXE1600 2TB NL SAS 12X3.5	\$610	10%	\$549	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-PS07-020TU	VNXE1600 2TB NL SAS 12X3.5 U/G	\$825	10%	\$743	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-PS07-020U	VNXE1600 2TB NL SAS 12X3.5 U/G	\$825	10%	\$743	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-PS07-040	VNXE1600 4TB NL SAS 12X3.5	\$905	10%	\$815	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-PS07-040TU	VNXE1600 4TB NL SAS 12X3.5 U/G	\$1,220	10%	\$1,098	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-PS07-040U	VNXE1600 4TB NL SAS 12X3.5 U/G	\$1,220	10%	\$1,098	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-PS10-012	VNXE1600 1.2TB 10K SAS 12X3.5	\$850	10%	\$765	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-PS10-012TU	VNXE1600 1.2TB 10K SAS 12X3.5 U/G	\$1,150	10%	\$1,035	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-PS10-012U	VNXE1600 1.2TB 10K SAS 12X3.5 U/G	\$1,150	10%	\$1,035	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
V5-PS10-600	VNXE1600 600GB 10K SAS 12X3.5	\$455	10%	\$410	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
V5-PS10-600TU	VNXE1600 600GB 10K SAS 12X3.5 U/G	\$615	10%	\$554	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS10-600U	VNXE1600 600GB 10K SAS 12X3.5 U/G	\$615	10%	\$554	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS10-900	VNXE1600 900GB 10K SAS 12X3.5	\$655	10%	\$590	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS10-900TU	VNXE1600 900GB 10K SAS 12X3.5 U/G	\$885	10%	\$797	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS10-900U	VNXE1600 900GB 10K SAS 12X3.5 U/G	\$885	10%	\$797	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS15-300	VNXE1600 300GB 15K SAS 12X3.5	\$705	10%	\$635	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS15-300TU	VNXE1600 300GB 15K SAS 12X3.5 U/G	\$950	10%	\$855	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS15-300U	VNXE1600 300GB 15K SAS 12X3.5 U/G	\$950	10%	\$855	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS15-600	VNXE1600 600GB 15K SAS 12X3.5	\$725	10%	\$653	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS15-600TU	VNXE1600 600GB 15K SAS 12X3.5 U/G	\$975	10%	\$878	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS15-600U	VNXE1600 600GB 15K SAS 12X3.5 U/G	\$975	10%	\$878	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS6FX-200	VNXE1600 200GB SSD 12X3.5	\$1,450	10%	\$1,305	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS6FX-200TU	VNXE1600 200GB SSD 12X3.5 U/G	\$1,735	10%	\$1,562	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS6FX-200U	VNXE1600 200GB SSD 12X3.5 U/G	\$1,735	10%	\$1,562	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS6FX-800	VNXE1600 800GB SSD 12X3.5	\$5,190	10%	\$4,671	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS6FX-800TU	VNXE1600 800GB SSD 12X3.5 U/G	\$6,230	10%	\$5,607	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-PS6FX-800U	VNXE1600 800GB SSD 12X3.5 U/G	\$6,230	10%	\$5,607	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-L6X1200-10K	VNXe1600 3.5 System Pack 6X 1.2TB 10K	\$5,100	10%	\$4,590	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-L6X200-SSD	VNXe1600 3.5 System Pack 6X 200GB SSD	\$8,695	10%	\$7,826	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-L6X300-15K	VNXe1600 3.5 System Pack 6X 300GB 15K	\$2,960	10%	\$2,664	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-L6X600-10K	VNXe1600 3.5 System Pack 6X 600GB 10K	\$2,185	10%	\$1,967	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-L6X600-15K	VNXe1600 3.5 System Pack 6X 600GB 15K	\$3,040	10%	\$2,736	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-L6X800-SSD	VNXe1600 3.5 System Pack 6X 800GB SSD	\$31,130	10%	\$28,017	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-L6X900-10K	VNXe1600 3.5 System Pack 6X 900GB 10K	\$3,150	10%	\$2,835	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-L9X2TB-NL	VNXe1600 3.5 System Pack 9X 2TB NLSAS	\$4,535	10%	\$4,082	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-L9X4TB-NL	VNXe1600 3.5 System Pack 9X 4TB NLSAS	\$8,145	10%	\$7,331	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-S6X1200-10K	VNXe1600 2.5 System Pack 6X 1.2TB 10K	\$5,100	10%	\$4,590	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-S6X200-SSD	VNXe1600 2.5 System Pack 6X 200GB SSD	\$8,695	10%	\$7,826	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-S6X300-15K	VNXe1600 2.5 System Pack 6X 300GB 15K	\$2,960	10%	\$2,664	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-S6X600-10K	VNXe1600 2.5 System Pack 6X 600GB 10K	\$2,185	10%	\$1,967	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-S6X600-15K	VNXe1600 2.5 System Pack 6X 600GB 15K	\$3,040	10%	\$2,736	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-S6X800-SSD	VNXe1600 2.5 System Pack 6X 800GB SSD	\$31,130	10%	\$28,017	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V5-SP-S6X900-10K	VNXe1600 2.5 System Pack 6X 900GB 10K	\$3,150	10%	\$2,835	\$0	\$0	\$0	\$0	\$0	UE	VNXXE HARDWARE
V6-2S10-012	VNXe 3200 1.2TB 10K SAS 25X2.5	\$995	10%	\$896	\$119	\$84	\$60	\$24	\$30	UE	VNXXE HARDWARE
V6-2S10-012TU	VNXe 3200 1.2TB 10K SAS 25X2.5 U/G	\$1,340	10%	\$1,206	\$119	\$83	\$58	\$25	\$30	UE	VNXXE HARDWARE
V6-2S10-012U	VNXe 3200 1.2TB 10K SAS 25X2.5 U/G	\$1,340	10%	\$1,206	\$119	\$83	\$58	\$25	\$30	UE	VNXXE HARDWARE
V6-2S10-600	VNXe 3200 600GB 10K SAS 25X2.5	\$585	10%	\$527	\$70	\$49	\$35	\$14	\$18	UE	VNXXE HARDWARE
V6-2S10-600U	VNXe 3200 600GB 10K SAS 25X2.5 U/G	\$790	10%	\$711	\$70	\$49	\$34	\$15	\$18	UE	VNXXE HARDWARE
V6-2S10-900	VNXe 3200 900GB 10K SAS 25X2.5	\$790	10%	\$711	\$95	\$66	\$47	\$19	\$24	UE	VNXXE HARDWARE
V6-2S10-900U	VNXe 3200 900GB 10K SAS 25X2.5 U/G	\$1,060	10%	\$954	\$94	\$66	\$46	\$20	\$24	UE	VNXXE HARDWARE
V6-2S15-300	VNXe 3200 300GB 15K SAS 25X2.5	\$845	10%	\$761	\$101	\$71	\$51	\$20	\$25	UE	VNXXE HARDWARE
V6-2S15-300U	VNXe 3200 300GB 15K SAS 25X2.5 U/G	\$1,145	10%	\$1,031	\$102	\$71	\$49	\$22	\$26	UE	VNXXE HARDWARE
V6-2S15-600	VNXe3200 600GB 15K SAS 25X2.5	\$870	10%	\$783	\$104	\$73	\$52	\$21	\$26	UE	VNXXE HARDWARE
V6-2S15-600TU	VNXe3200 600GB 15K SAS 25X2.5 TAA UPG	\$1,175	10%	\$1,058	\$104	\$73	\$51	\$22	\$26	UE	VNXXE HARDWARE
V6-2S15-600U	VNXe3200 600GB 15K SAS 25X2.5 UPG	\$1,175	10%	\$1,058	\$104	\$73	\$51	\$22	\$26	UE	VNXXE HARDWARE
V6-2S6F-100	VNXe 3200 100GB EFD 25X2.5	\$1,835	10%	\$1,652	\$220	\$154	\$110	\$44	\$55	UE	VNXXE HARDWARE
V6-2S6F-100U	VNXe 3200 100GB EFD 25X2.5 U/G	\$2,475	10%	\$2,228	\$220	\$153	\$106	\$47	\$55	UE	VNXXE HARDWARE
V6-2S6F-200	VNXe 3200 200GB EFD 25X2.5	\$2,905	10%	\$2,615	\$349	\$244	\$174	\$70	\$87	UE	VNXXE HARDWARE
V6-2S6F-200U	VNXe 3200 200GB EFD 25X2.5 U/G	\$3,520	10%	\$3,528	\$348	\$243	\$169	\$74	\$88	UE	VNXXE HARDWARE
V6-2S6FX-100	VNXe 3200 100GB FAST VP EFD 25X2.5	\$1,400	10%	\$1,260	\$168	\$118	\$84	\$34	\$42	UE	VNXXE HARDWARE
V6-2S6FX-100U	VNXe 3200 100GB FAST VP EFD 25X2.5 U/G	\$1,680	10%	\$1,512	\$149	\$104	\$72	\$32	\$38	UE	VNXXE HARDWARE
V6-2S6FX-200	VNXe 3200 200GB FAST VP EFD 25X2.5	\$1,610	10%	\$1,449	\$193	\$135	\$97	\$39	\$48	UE	VNXXE HARDWARE
V6-2S6FX-200-10	Flash Power Pack VNXe 200GB 10X2.5	\$16,100	10%	\$14,490	\$1,932	\$1,352	\$966	\$386	\$483	UE	VNXXE HARDWARE
V6-2S6FX-200-19	Flash Power Pack VNXe 200GB 19X2.5	\$30,590	10%	\$27,531	\$3,671	\$2,570	\$1,835	\$734	\$918	UE	VNXXE HARDWARE
V6-2S6FX-200-25	Flash Power Pack VNXe 200GB 25X2.5	\$40,250	10%	\$36,225	\$4,830	\$3,381	\$2,415	\$966	\$1,208	UE	VNXXE HARDWARE
V6-2S6FX-200-50	Flash Power Pack VNXe 200GB 50X2.5	\$75,725	10%	\$68,153	\$9,087	\$6,361	\$4,544	\$1,817	\$2,272	UE	VNXXE HARDWARE
V6-2S6FX-200TU-50	Flash Power Pack VNXe 200GB 50X2.5 UPG	\$90,870	10%	\$81,783	\$8,078	\$5,634	\$3,907	\$1,727	\$2,029	UE	VNXXE HARDWARE
V6-2S6FX-200U	VNXe 3200 200GB FAST VP EFD 25X2.5 U/G	\$1,935	10%	\$1,742	\$172	\$120	\$83	\$37	\$43	UE	VNXXE HARDWARE
V6-2S6FX-200U-10	Flash Power Pack VNXe 200GB 10X2.5 UPG	\$19,350	10%	\$17,415	\$1,720	\$1,200	\$832	\$368	\$432	UE	VNXXE HARDWARE
V6-2S6FX-200U-19	Flash Power Pack VNXe 200GB 19X2.5 UPG	\$36,765	10%	\$33,089	\$3,268	\$2,279	\$1,581	\$699	\$821	UE	VNXXE HARDWARE
V6-2S6FX-200U-25	Flash Power Pack VNXe 200GB 25X2.5 UPG	\$48,375	10%	\$43,538	\$4,301	\$2,999	\$2,080	\$919	\$1,080	UE	VNXXE HARDWARE
V6-2S6FX-200U-50	Flash Power Pack VNXe 200GB 50X2.5 UPG	\$90,870	10%	\$81,783	\$8,078	\$5,634	\$3,907	\$1,727	\$2,029	UE	VNXXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
V6-2S6FX-800	VNXe 3200 800GB FASTVP EFD 25X2.5	\$5,190	10%	\$4,671	\$623		\$436	\$311	\$125	\$156	UE	VNXE HARDWARE
V6-2S6FX-800-10	Flash Power Pack VNXe 800GB 10X2.5	\$57,650	10%	\$51,885	\$6,918		\$4,843	\$3,459	\$1,384	\$1,730	UE	VNXE HARDWARE
V6-2S6FX-800-19	Flash Power Pack VNXe 800GB 19X2.5	\$109,535	10%	\$98,582	\$13,144		\$9,201	\$6,572	\$2,629	\$3,286	UE	VNXE HARDWARE
V6-2S6FX-800-25	Flash Power Pack VNXe 800GB 25X2.5	\$144,125	10%	\$129,713	\$17,295		\$12,107	\$8,648	\$3,459	\$4,324	UE	VNXE HARDWARE
V6-2S6FX-800TU	VNXe 3200 800GB FASTVP EFD 25X2.5 UG	\$6,230	10%	\$5,607	\$554		\$386	\$268	\$118	\$139	UE	VNXE HARDWARE
V6-2S6FX-800U	VNXe 3200 800GB FASTVP EFD 25X2.5 UG	\$6,230	10%	\$5,607	\$554		\$386	\$268	\$118	\$139	UE	VNXE HARDWARE
V6-2S6FX-800U-10	Flash Power Pack VNXe 800GB 10X2.5 UPG	\$69,250	10%	\$62,325	\$6,156		\$4,294	\$2,978	\$1,316	\$1,547	UE	VNXE HARDWARE
V6-2S6FX-800U-19	Flash Power Pack VNXe 800GB 19X2.5 UPG	\$131,575	10%	\$118,418	\$11,697		\$8,158	\$5,658	\$2,500	\$2,939	UE	VNXE HARDWARE
V6-2S6FX-800U-25	Flash Power Pack VNXe 800GB 25X2.5 UPG	\$173,125	10%	\$155,813	\$15,391		\$10,734	\$7,444	\$3,289	\$3,866	UE	VNXE HARDWARE
V6-PS07-020	VNXe 3200 2TB NL SAS 12X3.5	\$660	10%	\$594	\$79		\$55	\$40	\$16	\$20	UE	VNXE HARDWARE
V6-PS07-020U	VNXe 3200 2TB NL SAS 12X3.5 U/G	\$890	10%	\$801	\$79		\$55	\$38	\$17	\$20	UE	VNXE HARDWARE
V6-PS07-040	VNXe 3200 4TB NL SAS 12X3.5	\$905	10%	\$815	\$109		\$76	\$54	\$22	\$27	UE	VNXE HARDWARE
V6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 U/G	\$1,225	10%	\$1,103	\$109		\$76	\$53	\$23	\$27	UE	VNXE HARDWARE
V6-PS10-012	VNXe 3200 1.2TB 10K SAS 12X3.5	\$995	10%	\$896	\$119		\$84	\$60	\$24	\$30	UE	VNXE HARDWARE
V6-PS10-012TU	VNXe 3200 1.2TB 10K SAS 12X3.5 U/G	\$1,340	10%	\$1,206	\$119		\$83	\$58	\$25	\$30	UE	VNXE HARDWARE
V6-PS10-012U	VNXe 3200 1.2TB 10K SAS 12X3.5 U/G	\$1,340	10%	\$1,206	\$119		\$83	\$58	\$25	\$30	UE	VNXE HARDWARE
V6-PS10-600	VNXe 3200 600GB 10K SAS 12X3.5	\$585	10%	\$527	\$70		\$49	\$35	\$14	\$18	UE	VNXE HARDWARE
V6-PS10-600U	VNXe 3200 600GB 10K SAS 12X3.5 U/G	\$790	10%	\$711	\$70		\$49	\$34	\$15	\$18	UE	VNXE HARDWARE
V6-PS10-900	VNXe 3200 900GB 10K SAS 12X3.5	\$785	10%	\$707	\$94		\$66	\$47	\$19	\$24	UE	VNXE HARDWARE
V6-PS10-900U	VNXe 3200 900GB 10K SAS 12X3.5 U/G	\$1,050	10%	\$945	\$93		\$65	\$45	\$20	\$23	UE	VNXE HARDWARE
V6-PS15-300	VNXe 3200 300GB 15K SAS 12X3.5	\$595	10%	\$536	\$71		\$50	\$36	\$14	\$18	UE	VNXE HARDWARE
V6-PS15-300U	VNXe 3200 300GB 15K SAS 12X3.5 U/G	\$800	10%	\$720	\$71		\$50	\$34	\$15	\$18	UE	VNXE HARDWARE
V6-PS15-600	VNXe 3200 600GB 15K SAS 12X3.5	\$970	10%	\$873	\$116		\$81	\$58	\$23	\$29	UE	VNXE HARDWARE
V6-PS15-600U	VNXe 3200 600GB 15K SAS 12X3.5 U/G	\$1,315	10%	\$1,184	\$117		\$82	\$57	\$25	\$29	UE	VNXE HARDWARE
V6-PS6F-100	VNXe 3200 100GB EFD 12X3.5	\$1,835	10%	\$1,652	\$220		\$154	\$110	\$44	\$55	UE	VNXE HARDWARE
V6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 U/G	\$2,475	10%	\$2,228	\$220		\$153	\$106	\$47	\$55	UE	VNXE HARDWARE
V6-PS6F-200	VNXe 3200 200GB EFD 12X3.5	\$2,905	10%	\$2,615	\$349		\$244	\$174	\$70	\$87	UE	VNXE HARDWARE
V6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5 U/G	\$3,920	10%	\$3,528	\$348		\$243	\$169	\$74	\$88	UE	VNXE HARDWARE
V6-PS6FX-100	VNXe 3200 100GB FAST VP EFD 12X3.5	\$1,400	10%	\$1,260	\$168		\$118	\$84	\$34	\$42	UE	VNXE HARDWARE
V6-PS6FX-100U	VNXe 3200 100GB FAST VP EFD 12X3.5 U/G	\$1,680	10%	\$1,512	\$149		\$104	\$72	\$32	\$38	UE	VNXE HARDWARE
V6-PS6FX-200	VNXe 3200 200GB FAST VP EFD 12X3.5	\$1,610	10%	\$1,449	\$193		\$135	\$97	\$39	\$48	UE	VNXE HARDWARE
V6-PS6FX-200-10	Flash Power Pack VNXe 200GB 10X3.5	\$16,100	10%	\$14,490	\$1,932		\$1,352	\$966	\$386	\$483	UE	VNXE HARDWARE
V6-PS6FX-200-19	Flash Power Pack VNXe 200GB 19X3.5	\$30,590	10%	\$27,531	\$3,671		\$2,570	\$1,835	\$734	\$918	UE	VNXE HARDWARE
V6-PS6FX-200-25	Flash Power Pack VNXe 200GB 25X3.5	\$40,250	10%	\$36,225	\$4,830		\$3,381	\$2,415	\$966	\$1,208	UE	VNXE HARDWARE
V6-PS6FX-200-50	Flash Power Pack VNXe 200GB 50X3.5	\$75,725	10%	\$68,153	\$9,087		\$6,361	\$4,544	\$1,817	\$2,272	UE	VNXE HARDWARE
V6-PS6FX-200TU-50	Flash Power Pack VNXe 200GB 50X3.5 UPG	\$90,870	10%	\$81,783	\$8,078		\$5,634	\$3,907	\$1,727	\$2,029	UE	VNXE HARDWARE
V6-PS6FX-200U	VNXe 3200 200GB FAST VP EFD 12X3.5 U/G	\$1,935	10%	\$1,742	\$172		\$120	\$83	\$37	\$43	UE	VNXE HARDWARE
V6-PS6FX-200U-10	Flash Power Pack VNXe 200GB 10X3.5 UPG	\$19,350	10%	\$17,415	\$1,720		\$1,200	\$832	\$432	\$42	UE	VNXE HARDWARE
V6-PS6FX-200U-19	Flash Power Pack VNXe 200GB 19X3.5 UPG	\$36,765	10%	\$33,089	\$3,268		\$2,279	\$1,581	\$699	\$821	UE	VNXE HARDWARE
V6-PS6FX-200U-25	Flash Power Pack VNXe 200GB 25X3.5 UPG	\$48,375	10%	\$43,538	\$4,301		\$2,999	\$2,080	\$919	\$1,080	UE	VNXE HARDWARE
V6-PS6FX-200U-50	Flash Power Pack VNXe 200GB 50X3.5 UPG	\$90,870	10%	\$81,783	\$8,078		\$5,634	\$3,907	\$1,727	\$2,029	UE	VNXE HARDWARE
V6-PS6FX-800	VNXe 3200 800GB FASTVP EFD 12X3.5	\$5,190	10%	\$4,671	\$623		\$436	\$311	\$125	\$156	UE	VNXE HARDWARE
V6-PS6FX-800-10	Flash Power Pack VNXe 800GB 10X3.5	\$57,650	10%	\$51,885	\$6,918		\$4,843	\$3,459	\$1,384	\$1,730	UE	VNXE HARDWARE
V6-PS6FX-800-19	Flash Power Pack VNXe 800GB 19X3.5	\$109,535	10%	\$98,582	\$13,144		\$9,201	\$6,572	\$2,629	\$3,286	UE	VNXE HARDWARE
V6-PS6FX-800-25	Flash Power Pack VNXe 800GB 25X3.5	\$144,125	10%	\$129,713	\$17,295		\$12,107	\$8,648	\$3,459	\$4,324	UE	VNXE HARDWARE
V6-PS6FX-800TU	VNXe 3200 800GB FASTVP EFD 12X3.5 U/G	\$6,230	10%	\$5,607	\$554		\$386	\$268	\$118	\$139	UE	VNXE HARDWARE
V6-PS6FX-800U	VNXe 3200 800GB FASTVP EFD 12X3.5 U/G	\$6,230	10%	\$5,607	\$554		\$386	\$268	\$118	\$139	UE	VNXE HARDWARE
V6-PS6FX-800U-10	Flash Power Pack VNXe 800GB 10X3.5 UPG	\$69,250	10%	\$62,325	\$6,156		\$4,294	\$2,978	\$1,316	\$1,547	UE	VNXE HARDWARE
V6-PS6FX-800U-19	Flash Power Pack VNXe 800GB 19X3.5 UPG	\$131,575	10%	\$118,418	\$11,697		\$8,158	\$5,658	\$2,500	\$2,939	UE	VNXE HARDWARE
V6-PS6FX-800U-25	Flash Power Pack VNXe 800GB 25X3.5 UPG	\$173,125	10%	\$155,813	\$15,391		\$10,734	\$7,444	\$3,289	\$3,866	UE	VNXE HARDWARE
VNX16K-10GSFP	10Gb SFP qty 4 for iSCSI connection	\$630	10%	\$567	\$0		\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-10GSFPCRU	10Gb SFP qty 1 for iSCSI connection	\$630	10%	\$567	\$0		\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-10OPTSFP	4 port 10GbE Optical IO module	\$2,400	10%	\$2,160	\$0		\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-10OPTTWN	4 port 10GbE TwinAx IO module	\$2,640	10%	\$2,376	\$0		\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-16GSFP	16Gb SFP qty 4 for FC connection	\$1,200	10%	\$1,080	\$0		\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-16GSFPCRU	16Gb SFP qty 1 for FC connection	\$1,200	10%	\$1,080	\$0		\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-STELRAIL	Telco Rail Kit for 2U DPE or DAE	\$150	10%	\$135	\$0		\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-800W-PS	800W Power Supply, 12V and 12V STBY DPE	\$500	10%	\$450	\$0		\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-8GFC	4 Port 8Gb Fibre Channel IO Module	\$1,260	10%	\$1,134	\$0		\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-8GSFP	8Gb SFP qty 4 for FC connection	\$330	10%	\$297	\$0		\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-8GSFPCRU	8Gb SFP qty 1 for FC connection	\$330	10%	\$297	\$0		\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-B12	VNXe1600 ;2xSP DPE;12x3.5, no SFP, Twin	\$5,700	10%	\$5,130	\$1,000		\$770	\$615	\$770	\$1,000	UE	VNXE HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
VNX16K-B12D	VNXe1600DC;2xSPDPE;12x3.5,noSFP;TWAXenet	\$7,125	10%	\$6,413	\$713	\$499	\$356	\$143	\$214	UE	VNXE HARDWARE
VNX16K-B25	VNXe1600 ;2xSP DPE;25x2.5, no SFP, Twin	\$5,700	10%	\$5,130	\$1,000	\$770	\$615	\$770	\$1,000	UE	VNXE HARDWARE
VNX16K-B25D	VNXe1600DC;2xSPDPE;25x2.5,noSFP;TWAXenet	\$7,125	10%	\$6,413	\$713	\$499	\$356	\$143	\$214	UE	VNXE HARDWARE
VNX16K-BBU	BATTERY BACKUP UNIT	\$200	10%	\$180	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-BC-12ARK	DPE 12 Drive Adjustable Rail Kit	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-BC-25ARK	DPE 25 Drive Adjustable Rail Kit	\$240	10%	\$216	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-BC-FM	Fan Module BC	\$300	10%	\$270	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890	10%	\$1,701	\$625	\$400	\$300	\$400	\$625	UE	VNXE HARDWARE
VNX16K-DAE-12U	2U DAE w/12x3.5 INCH DRIVE SLOTS;UPGRADE	\$2,550	10%	\$2,295	\$625	\$400	\$300	\$400	\$625	UE	VNXE HARDWARE
VNX16K-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1,890	10%	\$1,701	\$1,250	\$800	\$600	\$800	\$1,250	UE	VNXE HARDWARE
VNX16K-DAE-25U	2U DAE w/25x2.5 INCH DRIVE SLOTS;UPGRADE	\$2,550	10%	\$2,295	\$1,250	\$800	\$600	\$800	\$1,250	UE	VNXE HARDWARE
VNX16KD-DAE-25	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS	\$1,985	10%	\$1,787	\$199	\$139	\$99	\$40	\$60	UE	VNXE HARDWARE
VNX16KD-DAE-25U	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS-UPG	\$2,678	10%	\$2,410	\$268	\$187	\$134	\$54	\$80	UE	VNXE HARDWARE
VNX16K-LCC-DAE12	LCC FOR 2U DAE 12 DRIVE	\$1,775	10%	\$1,598	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	\$1,775	10%	\$1,598	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-MSAS-2M	One Mini-SAS to Mini-SAS 2 M cable	\$360	10%	\$324	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-MSAS-5M	One Mini-SAS to Mini-SAS 5 M cable	\$900	10%	\$810	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-MSAS-HD-2M	One Mini-SAS HD to Mini-SAS 2 M cable	\$540	10%	\$486	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-MSAS-HD-5M	One Mini-SAS HD to Mini-SAS 5 M cable	\$1,350	10%	\$1,215	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-OM3100MS	100M MM FIBRE CABLE LC-LC	\$270	10%	\$243	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-OM3-10MS	10M MM FIBRE CABLE LC-LC	\$125	10%	\$113	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-OM3-1MS	1M MM FIBRE CABLE LC-LC	\$140	10%	\$126	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-OM3-30MS	30M MM FIBRE CABLE LC-LC	\$180	10%	\$162	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-OM3-3MS	3M MM FIBRE CABLE LC-LC	\$115	10%	\$104	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-OM3-50MS	50M MM FIBRE CABLE LC-LC	\$125	10%	\$113	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-OM3-5MS	5M MM FIBRE CABLE LC-LC	\$145	10%	\$131	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-PS-DAE12	Power Supply for 2U 12 DRIVE DAE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	\$485	10%	\$437	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-SFP-TWAX-1M	Qty 4 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	\$980	10%	\$882	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-SFP-TWAX-3M	Qty 4 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$1,175	10%	\$1,058	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-SFP-TWAX-5M	Qty 4 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	\$1,440	10%	\$1,296	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-SP	VNXe1600 STORAGE PROCESSOR NO DIMM	\$7,015	10%	\$6,314	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-SP-DIMM	VNXe1600 SP MEMORY 8GB DIMM	\$305	10%	\$275	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNX16K-SSD	STORAGE PROCESSOR SSD MSATA	\$1,024	10%	\$922	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNXEOM3100MS	100M MM FIBRE CABLE LC-LC	\$270	10%	\$243	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNXEOM3-10MS	10M MM FIBRE CABLE LC-LC	\$140	10%	\$126	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNXEOM3-1MS	1M MM FIBRE CABLE LC-LC	\$115	10%	\$104	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNXEOM3-30MS	30M MM FIBRE CABLE LC-LC	\$145	10%	\$131	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNXEOM3-3MS	3M MM FIBRE CABLE LC-LC	\$125	10%	\$113	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNXEOM3-50MS	50M MM FIBRE CABLE LC-LC	\$180	10%	\$162	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
VNXEOM3-5MS	5M MM FIBRE CABLE LC-LC	\$125	10%	\$113	\$0	\$0	\$0	\$0	\$0	UE	VNXE HARDWARE
450-000-068	VNXe3150 Total Value Pack=IC	\$8,643	10%	\$7,779	\$1,556	\$1,383	\$1,210	\$0	\$0	UE	VNXE SOFTWARE
450-000-069	VNXe3300 Total Protection Pack=IC	\$15,971	10%	\$14,374	\$2,875	\$2,555	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-005-701	VNXe3300 Replication Manager=IC	\$10,651	10%	\$9,586	\$1,917	\$1,704	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-102-450	VNXe3300 Local Replication=IC	\$2,576	10%	\$2,318	\$464	\$412	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-102-453	VNXE3300 SECURITY AND COMPLIANCE SUITE	\$1,361	10%	\$1,225	\$245	\$218	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-102-457	VNXe3300 Remote Protection=IC	\$6,641	10%	\$5,977	\$1,195	\$1,063	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-103-615	VNXE TOTAL PROTECTION PACK	\$15,971	10%	\$14,374	\$2,875	\$2,555	\$0	\$0	\$0	UE	VNXE SOFTWARE
456-103-750	VNXe3100 SP SW UPG KIT =IC	\$1,176	10%	\$1,058	\$212	\$188	\$165	\$0	\$0	UE	VNXE SOFTWARE
456-104-060	SECURITY AND COMPLIANCE STE FOR VNXE3150	\$837	10%	\$753	\$151	\$134	\$117	\$0	\$0	UE	VNXE SOFTWARE
456-104-062	REMOTE PROTECTION SUITE FOR VNXE3150	\$4,063	10%	\$3,657	\$731	\$650	\$569	\$0	\$0	UE	VNXE SOFTWARE
456-104-063	APPLICATION PROTECTION STE FOR VNXE3150	\$6,657	10%	\$5,991	\$1,198	\$1,065	\$932	\$0	\$0	UE	VNXE SOFTWARE
456-104-064	VNXe 3150 TOTAL VALUE PACK	\$8,643	10%	\$7,779	\$1,556	\$1,383	\$1,210	\$0	\$0	UE	VNXE SOFTWARE
456-104-065	VNXe3150 SP SW Upgrade Kit=IC	\$1,176	10%	\$1,058	\$212	\$188	\$165	\$0	\$0	UE	VNXE SOFTWARE
456-104-903	VNXE3200 BASE SW DUAL SP=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE
456-104-905	VNXE3200 BASE DUAL SP ECOSYS =IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE
456-107-334	VNXe3200 Software Express=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE
456-107-335	VNXe3200 SW 12TB Cap w/200GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE
456-107-336	VNXe3200 SW 20TB Cap w/800GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE
456-107-337	VNXe3200 SW 20TB Cap w/1200GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE
456-107-338	VNXe3200 SW 25TB Cap w/3600GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE
456-107-339	VNXe3200 SW 35TB Cap w/800GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	Net Price						
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
456-107-340	VNXe3200 SW 35TB Cap w/1200GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE
456-107-341	VNXe3200 SW 40TB Cap w/3600GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE
456-107-342	VNXe3200 SW 8TB Cap w/400GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE
456-107-343	VNXe3200 SW 12TB Cap w/400GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE
456-107-788	VNXe3200 Base Software Upgrade=IC	\$980	10%	\$882	\$176	\$157	\$137	\$0	\$0	UE	VNXE SOFTWARE
456-110-783	VIPR SRM VNXe2=IC	\$3,655	10%	\$3,290	\$658	\$585	\$512	\$0	\$0	UE	VNXE SOFTWARE
457-100-299	VNXe3300 BASE SW INCL OE v2.0 DUAL SP	\$6,472	10%	\$5,825	\$1,165	\$1,036	\$0	\$0	\$0	UE	VNXE SOFTWARE
457-100-347	VNXe3300 BASE OE V2.0 (EMC ECOSYS)	\$6,472	10%	\$5,825	\$1,165	\$1,036	\$0	\$0	\$0	UE	VNXE SOFTWARE
457-100-980	VNXe3150 BASE OE v2.0, DUAL SP	\$3,723	10%	\$3,351	\$670	\$596	\$521	\$0	\$0	UE	VNXE SOFTWARE
457-100-981	VNXe3150 BASE OE v2.0 DUAL SP EMC ECOSYS	\$3,723	10%	\$3,351	\$670	\$596	\$521	\$0	\$0	UE	VNXE SOFTWARE
457-100-982	VNXe3150 BASE OE v2.0 SGL SP EMC ECOSYS	\$2,606	10%	\$2,345	\$469	\$417	\$365	\$0	\$0	UE	VNXE SOFTWARE
457-100-983	VNXe3150 BASE OE v2.0, SINGLE SP	\$2,606	10%	\$2,345	\$469	\$417	\$365	\$0	\$0	UE	VNXE SOFTWARE
458-000-122	VNXE BASE SW OE v2.0 DUAL SP EMC ECO=IC	\$3,723	10%	\$3,351	\$670	\$596	\$521	\$0	\$0	UE	VNXE SOFTWARE
458-000-123	VNXE BASE SW INCL OE v2.0, DUAL SP=IC	\$3,723	10%	\$3,351	\$670	\$596	\$521	\$0	\$0	UE	VNXE SOFTWARE
458-000-127	VNXe3150 Application Protection Suite=IC	\$6,657	10%	\$5,991	\$1,198	\$1,065	\$932	\$0	\$0	UE	VNXE SOFTWARE
458-000-128	VNXe3150 Remote Protection Suite=IC	\$4,063	10%	\$3,657	\$731	\$650	\$569	\$0	\$0	UE	VNXE SOFTWARE
458-000-129	VNXe3150 Security & Compliance Suite=IC	\$837	10%	\$753	\$151	\$134	\$117	\$0	\$0	UE	VNXE SOFTWARE
458-000-130	VNXe3150 SP SW Upgrade Kit=IC	\$1,176	10%	\$1,058	\$212	\$188	\$165	\$0	\$0	UE	VNXE SOFTWARE
458-000-177	VNXE BASE SW OE v2.0 SINGL SP EMC ECO=IC	\$2,606	10%	\$2,345	\$469	\$417	\$365	\$0	\$0	UE	VNXE SOFTWARE
458-000-178	VNXE BASE SW INCL OE v2.0, SINGL SP=IC	\$2,606	10%	\$2,345	\$469	\$417	\$365	\$0	\$0	UE	VNXE SOFTWARE
458-000-179	VNXE BASE SW OE 2.0 DUAL SP (EMC ECO)=IC	\$6,472	10%	\$5,825	\$1,165	\$1,036	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-180	VNXE BASE SW INCL OE v2.0, DUAL SP=IC	\$6,472	10%	\$5,825	\$1,165	\$1,036	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-181	VNXe3300 Local Protection Suite=IC	\$2,576	10%	\$2,318	\$464	\$412	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-182	VNXe3300 Application Protection =IC	\$10,651	10%	\$9,586	\$1,917	\$1,704	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-183	VNXe3300 Remote Protection Suite=IC	\$6,641	10%	\$5,977	\$1,195	\$1,063	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-184	VNXe3300 Security & Compliance Suite=IC	\$1,361	10%	\$1,225	\$245	\$218	\$0	\$0	\$0	UE	VNXE SOFTWARE
458-000-400	VNXe3200 BASE DUAL SP ECOSYS=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE
458-000-401	VNXe3200 BASE SW INCLU OE DUAL SP=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE
458-000-403	VNXe3200 STORAGE ANALYTICS SUITE=IC	\$5,005	10%	\$4,505	\$901	\$801	\$701	\$0	\$0	UE	VNXE SOFTWARE
458-000-758	VNXe3200 SW 8TB Cap w/200GB Flash=IC	\$4,880	10%	\$4,392	\$878	\$781	\$683	\$0	\$0	UE	VNXE SOFTWARE
458-000-775	VNXe3200 Base Software Upgrade=IC	\$980	10%	\$882	\$176	\$157	\$137	\$0	\$0	UE	VNXE SOFTWARE
458-000-973	VNXe1600 BASE SW+OE DUAL SP NO-ECOSYS=IC	\$3,500	10%	\$3,150	\$630	\$560	\$490	\$0	\$0	UE	VNXE SOFTWARE
458-000-974	VNXe1600 BASE SW+OE DUAL SP ECOSYS =IC	\$3,500	10%	\$3,150	\$630	\$560	\$490	\$0	\$0	UE	VNXE SOFTWARE
VNXECPRTB	VNXE OE PER TB HI CAP FOR VNXe3200	\$195	10%	\$176	\$14	\$14	\$14	\$0	\$0	UE	VNXE SOFTWARE
VNXEPERFTB	VNXE OE PER TB PERFOR FOR VNXe3200	\$428	10%	\$385	\$37	\$37	\$37	\$0	\$0	UE	VNXE SOFTWARE
456-108-466	RP/EX ADV PROTECTION FOR VNX-F5000=IC	\$22,250	26%	\$16,465	\$4,005	\$3,560	\$0	\$0	\$0	UM	VNXF SOFTWARE
456-108-467	RP/EX ADV PROTECTION FOR VNX-F7000 =IC	\$75,810	26%	\$56,099	\$13,646	\$12,130	\$0	\$0	\$0	UM	VNXF SOFTWARE
456-110-815	VIPR SRM VNX-F5000=IC	\$20,700	26%	\$15,318	\$3,726	\$3,312	\$0	\$0	\$0	UM	VNXF SOFTWARE
456-110-816	VIPR SRM VNX-F7000=IC	\$103,500	26%	\$76,590	\$18,630	\$16,560	\$0	\$0	\$0	UM	VNXF SOFTWARE
457-101-844	RecoverPoint Adv. Protect - VNXF5000 =IC	\$22,250	26%	\$16,465	\$4,005	\$3,560	\$0	\$0	\$0	UM	VNXF SOFTWARE
457-101-845	RecoverPoint Adv. Protect - VNXF7000 =IC	\$75,810	26%	\$56,099	\$13,646	\$12,130	\$0	\$0	\$0	UM	VNXF SOFTWARE
DARE-VNX-F5000	Data at Rest Encryption VNX-F5000=IC	\$3,725	26%	\$2,757	\$671	\$596	\$0	\$0	\$0	UM	VNXF SOFTWARE
DARE-VNX-F7000	Data at Rest Encryption VNX-F7000=IC	\$11,365	26%	\$8,410	\$2,046	\$1,818	\$0	\$0	\$0	UM	VNXF SOFTWARE
DP-VNX-F5000	VNX-F5000 Data Protection=IC	\$16,079	26%	\$11,898	\$2,894	\$2,573	\$0	\$0	\$0	UM	VNXF SOFTWARE
DP-VNX-F7000	VNX-F7000 Data Protection=IC	\$70,404	26%	\$52,099	\$12,673	\$11,265	\$0	\$0	\$0	UM	VNXF SOFTWARE
ESA-VNX-F5000	VNX-F5000 EMC Storage Analytics Suite=IC	\$10,850	26%	\$8,029	\$1,953	\$1,736	\$0	\$0	\$0	UM	VNXF SOFTWARE
ESA-VNX-F7000	VNX-F7000 EMC Storage Analytics Suite=IC	\$33,120	26%	\$24,509	\$5,962	\$5,299	\$0	\$0	\$0	UM	VNXF SOFTWARE
UNISB-VNX-F5000	VNX-F5000 Unisphere Block Suite=IC	\$8,730	26%	\$6,460	\$1,571	\$1,397	\$0	\$0	\$0	UM	VNXF SOFTWARE
UNISB-VNX-F7000	VNX-F7000 Unisphere Block Suite=IC	\$43,380	26%	\$32,101	\$7,808	\$6,941	\$0	\$0	\$0	UM	VNXF SOFTWARE
VNX-F5000-DARE	VNX-F5000 Data at Rest Encryption=IC	\$3,725	26%	\$2,757	\$671	\$596	\$0	\$0	\$0	UM	VNXF SOFTWARE
VNX-F5000-DP	Data Protection Suite for VNX-F5000=IC	\$16,079	26%	\$11,898	\$2,894	\$2,573	\$0	\$0	\$0	UM	VNXF SOFTWARE
VNX-F5000-ESA	EMC Storage Analytics VNX-F5000 Suite=IC	\$10,850	26%	\$8,029	\$1,953	\$1,736	\$0	\$0	\$0	UM	VNXF SOFTWARE
VNX-F5000-UNISB	VNX-F5000 Unisphere Block Suite=IC	\$8,730	26%	\$6,460	\$1,571	\$1,397	\$0	\$0	\$0	UM	VNXF SOFTWARE
VNX-F7000-DARE	VNX-F7000 Data at Rest Encryption=IC	\$11,365	26%	\$8,410	\$2,046	\$1,818	\$0	\$0	\$0	UM	VNXF SOFTWARE
VNX-F7000-DP	Data Protection Suite for VNX-F7000=IC	\$70,404	26%	\$52,099	\$12,673	\$11,265	\$0	\$0	\$0	UM	VNXF SOFTWARE
VNX-F7000-ESA	EMC Storage Analytics VNX-F7000 Suite=IC	\$33,120	26%	\$24,509	\$5,962	\$5,299	\$0	\$0	\$0	UM	VNXF SOFTWARE
VNX-F7000-UNISB	VNX-F7000 Unisphere Block Suite=IC	\$43,380	26%	\$32,101	\$7,808	\$6,941	\$0	\$0	\$0	UM	VNXF SOFTWARE
VSS-15X4TB	VSS 4TB 7200K 15x3.5 DPE/DAE	\$11,815	10%	\$10,634	\$992	\$992	\$709	\$0	\$0	UE	VSS HARDWARE
VSS1-ERK	VSS1 DPE;15X3.5 DR;6X4TB 7200;EMC RK	\$17,125	10%	\$15,413	\$1,199	\$1,199	\$856	\$0	\$0	UE	VSS HARDWARE
VSS1-FLD	VSS1 DPE;15X3.5 DR;6X4TB 7200;FLD INST	\$17,125	10%	\$15,413	\$1,199	\$1,199	\$856	\$0	\$0	UE	VSS HARDWARE
VSS2-ERK	VSS2 DPE 15X3.5 DR 15X4TB 7200 EMC RK	\$23,383	10%	\$21,045	\$1,637	\$1,637	\$1,169	\$0	\$0	UE	VSS HARDWARE
VSS2-FLD	VSS2 DPE 15X3.5 DR 15X4TB 7200 FLD INST	\$23,383	10%	\$21,045	\$1,637	\$1,637	\$1,169	\$0	\$0	UE	VSS HARDWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade Net Price					DISCOUNT CLASS	FAMILY
			EPL DISCOUNT %	EPL NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
VSS-4PT-1G	VSS 4 PT 1GBASE-T ISCSI IO MOD PR	\$1,410	10%	\$1,269	\$99	\$99	\$71	\$0	\$0	UE	VSS HARDWARE
VSS-9X4TB	VSS 4TB 7200K 9x3.5 DPE/DAE	\$7,090	10%	\$6,381	\$596	\$596	\$425	\$0	\$0	UE	VSS HARDWARE
VSS-DAE-15	VSS 15x3.5" 6G SAS EXP DAE-EMC RACK	\$1,664	10%	\$1,498	\$116	\$116	\$83	\$0	\$0	UE	VSS HARDWARE
VSS-DAE-15F	VSS 15x3.5" 6G SAS EXP DAE-FLD INST	\$1,664	10%	\$1,498	\$116	\$116	\$83	\$0	\$0	UE	VSS HARDWARE
VSS-RACK-40	VSS 40U RACK WITH FRONT PANEL	\$1,680	10%	\$1,512	\$0	\$0	\$0	\$0	\$0	UE	VSS HARDWARE
UNIB-VSS	UNISPHERE BLOCK & VNX OE VSS=IC	\$5,063	10%	\$4,557	\$810	\$810	\$709	\$0	\$0	UE	VSS SOFTWARE
X01-FC-10M	XtremIO - FC Cable 10m (EMC OEM Products)	\$202	15%	\$172	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X01-FC-1M	XtremIO - FC Cable 1m (EMC OEM Products)	\$160	15%	\$136	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X01-FC-3M	XtremIO - FC Cable 3m (EMC OEM Products)	\$174	15%	\$148	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X01-IB-C-1M	XtremIO - IB Cables 1m (EMC OEM Products)	\$335	15%	\$285	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X01-IB-C-3M	XtremIO - IB Cables 3m (EMC OEM Products)	\$667	15%	\$567	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X01-IB-C-50CM	XtremIO - IB Cables 50CM (EMC OEM Products)	\$180	15%	\$153	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X01-IB-C-5M	VFXTreme - IB Cables 5m (EMC OEM Products)	\$1,000	15%	\$850	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X01-IBSW-36F	XtremIO - 36 PORT IB SWITCH -FLD (EMC OEM Products)	\$22,225	15%	\$18,891	\$1,111	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X01-ISCSI-10M	XtremIO - iSCSI Cable 10m (EMC OEM Products)	\$202	15%	\$172	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X01-ISCSI-1M	XtremIO - iSCSI Cable 1m (EMC OEM Products)	\$160	15%	\$136	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X01-ISCSI-3M	XtremIO - iSCSI Cable 3m (EMC OEM Products)	\$174	15%	\$148	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-FC-10M	XtremIO - FC Cable 10m (EMC OEM Products)	\$202	15%	\$172	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-FC-1M	XtremIO - FC Cable 1m (EMC OEM Products)	\$160	15%	\$136	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-FC-3M	XtremIO - FC Cable 3m (EMC OEM Products)	\$174	15%	\$148	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-IBSW	XtremIO - IB SWITCH (EMC OEM Products)	\$20,900	15%	\$17,765	\$1,045	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-IBSW-F	XtremIO - IB SWITCH -FLD (EMC OEM Products)	\$20,900	15%	\$17,765	\$1,045	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-IBSW-U	XTREMIO - IB SWITCH UPG (EMC OEM Products)	\$20,900	15%	\$17,765	\$1,045	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-ISCSI-10M	XtremIO - iSCSI Cable 10m (EMC OEM Products)	\$202	15%	\$172	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-ISCSI-1M	XtremIO - iSCSI Cable 1m (EMC OEM Products)	\$160	15%	\$136	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X02-ISCSI-3M	XtremIO - iSCSI Cable 3m (EMC OEM Products)	\$174	15%	\$148	\$0	\$0	\$0	\$0	\$0	E	XT 3RD PARTY HW
X01-MNGT-F	XtremIO-MGMT SERVER w/SOFTWARE-FLD	\$15,480	25%	\$11,610	\$1,703	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X01-PW-RSS	XtremIO - Cab Quad Power Cord US R&S	\$1,530	25%	\$1,148	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X01-PW-USS	XtremIO - Cab Power Cord US Twistlock	\$800	25%	\$600	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X01-RACK-40U	XtremIO - 40U Cabinet	\$2,925	25%	\$2,194	\$322	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X01-UPS-220FP	XtremIO - UPS 220V - FLD - Secondary	\$7,145	25%	\$5,359	\$786	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-012-400-E-U	XtremIO Starter X-Brick (5TB) Exp Kit	\$155,000	25%	\$116,250	\$17,050	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-D13-400-E	XTREMIO -13X400GB FLASH DRV ENC OE SW	\$225,000	25%	\$168,750	\$24,750	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-D13-400-E-F	XTREMIO 13X400GB FLASH DRV ENC FLD OE SW	\$225,000	25%	\$168,750	\$24,750	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-DISP-2M-KIT	XtremIO 2m Dispersion Kit	\$660	25%	\$495	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-DISP-5M-KIT	XtremIO 5m Dispersion Kit	\$1,300	25%	\$975	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-KIT-01-C	XtremIO EMC to Cust Rail conv kit single	\$4,500	25%	\$3,375	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-KIT-02-C	XtremIO EMC to Cust Rail conv kit dual	\$10,500	25%	\$7,875	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-KIT-04-C	XtremIO EMC to Cust Rail conv kit quad	\$18,500	25%	\$13,875	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-KIT-06-C	XtremIO EMC to Cust Rail conv kit six	\$24,500	25%	\$18,375	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-KIT-08-C	XtremIO EMC to Cust Rail conv kit eight	\$28,500	25%	\$21,375	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-MNGT	XtremIO - MGMT SERVER W/ SOFTWARE	\$15,480	25%	\$11,610	\$1,703	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-MNGT-F	XtremIO - MGMT SERVER W/ SOFTWARE - FLD	\$15,480	25%	\$11,610	\$1,703	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-MNGT-U	XTREMIO - MGMT SERVER W/ SW UPG	\$15,480	25%	\$11,610	\$1,703	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-PWD-RSS-44U	Power cord for North America & Japan	\$1,800	25%	\$1,350	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-PWD-USS-44U	Power cord for North America & Japan	\$830	25%	\$623	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-PW-RSS	For North America & Japan	\$1,530	25%	\$1,148	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-PW-USS	For North America & Japan	\$800	25%	\$600	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-RACK-40U	XtremIO - 40U Cabinet	\$3,915	25%	\$2,936	\$431	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-RACK-40U-BEAST	XtremIO - 40U Cabinet Beast fillers	\$6,500	25%	\$4,875	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-RACK-44U	XtremIO - 44U Cabinet std fillers	\$7,350	25%	\$5,513	\$0	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-UPS-220FP	XtremIO - UPS 220V - FLD - Secondary	\$3,573	25%	\$2,680	\$393	\$0	\$0	\$0	\$0	XT	XT HARDWARE
X02-UPS-220P	XtremIO - UPS 220V - Secondary	\$3,573	25%	\$2,680	\$393	\$0	\$0	\$0	\$0	XT	XT HARDWARE
456-105-744	RP/EX LOC 10TB XtremIO X-BRICK=ID	\$34,645	25%	\$25,984	\$6,236	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-105-745	RP/EX LOC 20TB XtremIO X-BRICK=ID	\$51,610	25%	\$38,708	\$9,290	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-105-746	RP/EX LOC 10TB Starter X-Brick 5TB=ID	\$25,000	25%	\$18,750	\$4,500	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-105-747	RP/EX LOC 10TB Starter X-Brick 5TB UG=ID	\$16,070	25%	\$12,053	\$2,893	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-105-748	RP/EX REM 10TB XtremIO X-BRICK=ID	\$41,570	25%	\$31,178	\$7,483	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-105-749	RP/EX REM 20TB XtremIO X-BRICK=ID	\$61,925	25%	\$46,444	\$11,147	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-105-750	RP/EX REM 10TB Starter X-Brick 5TB=ID	\$30,000	25%	\$22,500	\$5,400	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-105-751	RP/EX REM 10TB Starter X-Brick 5TB UG=ID	\$19,285	25%	\$14,464	\$3,471	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-441	RP/EX LOC VPLX 10TB Strtr X-Brick 5TB=ID	\$25,000	25%	\$18,750	\$4,500	\$0	\$0	\$0	\$0	XT	XT SOFTWARE

MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	EPL Pricing		EPL Maintenance and Warranty Upgrade					DISCOUNT CLASS	FAMILY	
			EPL DISCOUNT %	EPL NET PRICE	Net Price							
					LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
456-106-442	RP/EX LOC VPLX 10TB Strtr X-Brk 5TBUG=ID	\$16,070	25%	\$12,053	\$2,893	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-443	RP/EX REM VPLX 10TB Strtr X-Brick 5TB=ID	\$30,000	25%	\$22,500	\$5,400	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-444	RP/EX REM VPLX 10TB Strtr X-Brk 5TBUG=ID	\$19,285	25%	\$14,464	\$3,471	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-716	RP/EX LOC 40TB XtremIO X-BRICK=ID	\$100,185	25%	\$75,139	\$18,033	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-717	RP/EX REM 40TB XtremIO X-BRICK=ID	\$120,205	25%	\$90,154	\$21,637	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-905	APPSYNC 5 TB X-Brick=ID	\$21,150	25%	\$15,863	\$3,807	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-906	APPSYNC 5 TB X-Brick UPG=ID	\$13,950	25%	\$10,463	\$2,511	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-907	APPSYNC 10 TB X-Brick=ID	\$30,600	25%	\$22,950	\$5,508	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-106-908	APPSYNC 20 TB X-Brick=ID	\$45,900	25%	\$34,425	\$8,262	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-738	XtremIO-RP REM Starter X-Brick 5TB UG=ID	\$1,300	25%	\$975	\$234	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-739	XtremIO-RP REM Starter X-Brick 5TB=ID	\$1,200	25%	\$900	\$216	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-740	XtremIO-RP REM 10TB X-BRICK=ID	\$2,500	25%	\$1,875	\$450	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-741	XtremIO-RP REM 20TB X-BRICK=ID	\$8,500	25%	\$6,375	\$1,530	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-742	XtremIO-RP REM 40TB X-BRICK=ID	\$20,000	25%	\$15,000	\$3,600	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-743	XtremIO EMC Storage Analytics Suite=IC	\$18,984	25%	\$14,238	\$3,417	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-806	APPSYNC 40 TB X-Brick=ID	\$89,100	25%	\$66,825	\$16,038	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-979	RP REM for 10TB Starter X-Brick UPG=ID	\$28,800	25%	\$21,600	\$5,184	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-980	RP REM for 10TB XtremIO X-BRICK UPG =ID	\$39,070	25%	\$29,303	\$7,033	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-981	RP REM for 20TB XtremIO X-BRICK UPG =ID	\$53,425	25%	\$40,069	\$9,617	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-107-982	RP REM for 40TB XtremIO X-Brick UPG=ID	\$100,205	25%	\$75,154	\$18,037	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-110-791	VIPR SRM XIO 10TB NODE =ID	\$9,900	25%	\$7,425	\$1,782	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-110-792	VIPR SRM XIO 20TB NODE =ID	\$19,790	25%	\$14,843	\$3,562	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-110-825	VIPR SRM XIO 40TB NODE=ID	\$39,570	25%	\$29,678	\$7,123	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-110-826	VIPR SRM XIO 5TB NODE=ID	\$4,950	25%	\$3,713	\$891	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
456-110-827	VIPR SRM XIO 5TB UPG NODE=ID	\$3,270	25%	\$2,453	\$589	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
457-102-119	VS XIO 5TB=ID	\$6,310	25%	\$4,733	\$1,136	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
457-102-120	VS XIO 5TB UPG=ID	\$4,170	25%	\$3,128	\$751	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
457-102-121	VS XIO 10TB=ID	\$12,620	25%	\$9,465	\$2,272	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
457-102-122	VS XIO 20TB=ID	\$25,240	25%	\$18,930	\$4,543	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
457-102-123	VS XIO 40TB=ID	\$50,470	25%	\$37,853	\$9,085	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
458-000-969	XtremIO EMC Storage Analytics Suite=IC	\$18,984	25%	\$14,238	\$3,417	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
458-001-002	VS SRM XIO 5TB=ID	\$6,310	25%	\$4,733	\$1,136	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
458-001-003	VS SRM XIO 5TB UPG=ID	\$4,170	25%	\$3,128	\$751	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
458-001-004	VS SRM XIO 10TB=ID	\$12,620	25%	\$9,465	\$2,272	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
458-001-005	VS SRM XIO 20TB=ID	\$25,240	25%	\$18,930	\$4,543	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
458-001-006	VS SRM XIO 40TB=ID	\$50,470	25%	\$37,853	\$9,085	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE
XTREMIO-RP-HW-G5T	XtremIO-RP appliance GEN5-TAA	\$17,880	25%	\$13,410	\$1,967	\$0	\$0	\$0	\$0	\$0	XT	XT SOFTWARE