

Dell EMC Production Ready for Data Protection



Turning **data into value** can deliver significant **competitive advantage** for businesses, but with **big data** comes **big risk** in terms of protection and responsible use.



Increased Data Complexity

More data types, users and applications



Rapid Data Growth

3X the amount of data to be created in the next 5 years¹



Staff and Skill Gaps

Lack of specialization to adapt solutions



Regulations and High Risk

Increased privacy and data laws and high risk of data breaches

Are your Data Protection solutions working for you?

Businesses face constantly evolving challenges regarding data. While data can create opportunity and advantage, it also brings complexity and risk. Introducing a new Data Protection solution requires complex configuration to meet essential requirements.

Dell Technologies Services brings a high level of technical expertise to configure technology to meet your needs.

Heighten the power of your investment

Our experts can elevate your technology investment and drive you into production faster, ensuring critical Data Protection solutions are matched to your unique environment to deliver the best experience for your business. Dell Technologies Services' complete portfolio delivers accelerated time to production.

ProDeploy Enterprise Suite

Dell EMC ProDeploy experts are here to help, with 24/7 deployment services that take you from planning through implementation and beyond

Production Ready for Data Protection

Taking you a step beyond deployment, delivering advanced hardware configuration that meets your specific business and regulatory requirements



Dell EMC Production Ready for Data Protection

Highly trained technical experts work with you to understand individual requirements and deliver purpose-driven functionality across the most common backup use cases.

- ◆ **Protect data per industry regulations**
- ◆ **Prevent mission critical data loss**
- ◆ **Integrate with Disaster Recovery**
- ◆ **Centralize data backup**
- ◆ **Cost-effective large scale data retention**

Product Use Cases	Customer Outcome
Compliance	Help ensure regulated data is protected in accordance with customer-specified industry regulations and/or corporate policies
Critical Apps	Help protect mission critical applications against data loss
Business Critical / Disaster Recovery	Integrate data protection appliance schedules into the customer's DR environment in accordance with their business continuity plans
Remote Office / Back Office	Collect data from remote sites (retail stores, bank branches) and retain centrally
Virtual Tape Backup	Where customers use Virtual Tape Libraries (VTL) for data retention with Data Domain, utilize this technology for cost-effective large-scale data retention

For more information, contact your Dell Technologies sales representative or visit Delltechnologies.com/services

¹ IDC, "IDC's Global DataSphere Forecast Shows Continued Steady Growth in the Creation and Consumption of Data", May 8, 2020