Data saves children’s lives

Phoenix Children’s Hospital improves patient outcomes and regulatory compliance with Dell EMC Data Protection Software

**COMPANY:** Phoenix Children’s Hospital  
**INDUSTRY:** Healthcare  
**COUNTRY:** United States

“Now we can back up all data in under seven hours using Dell EMC Data Protection Software with Data Domain versus my previous solution with Veritas NetBackup, which took a full weekend.”

- Theodore Fotias, Vice President, IT Infrastructure, Phoenix Children’s Hospital

Learn more at DellEMC.com/DataProtection

**CHALLENGE**

Ensuring **24/7 access and protection** for 500TB of patient and application data

**SOLUTION**

- Dell EMC Data Protection Software automates backups
- Dell EMC Data Domain for protection storage provides industry-leading deduplication
- Dell EMC Cyber Recovery Solution safeguards data archives

**BENEFITS**

- **24/7** data access, protected against disaster
- **70%** reduction in backup times
- Backup now takes 7 hours
- **100%** data availability
- $100,000 savings in capital costs