TOP 5 REASONS:

1 | Reduce risk with automation

Organizations can eliminate the traditional cost and complexity of data protection and disaster recovery with Dell EMC data protection and VMware automation. With automation, Dell enables software solutions to provide more efficient and faster data protection, simplified management and overall cost-savings.

2 | Leverage existing skill sets

From IT’s perspective, there are huge benefits in deploying a single platform that manages both VM and container workloads, particularly through the partnership of Dell and VMware. With Dell EMC data protection, tight integration with vSphere and vCenter provides users with self-service backup and restore in an environment that backup admins are comfortable in. Users can use the same tools for both VMs and workloads, monitoring and optimizing utilization and performance with processes that are proven and familiar, taking advantage of existing skill sets.

3 | Multi-cloud leadership

With over 4.0 EB of data in the cloud1, Dell EMC Data Protection solutions cloud helps organizations transform data centers to enable greater operational efficiency, resiliency and scalability throughout the entire cloud infrastructure. With the widest protected workload ecosystem from legacy to cloud-native, no one is better prepared for multi-cloud than Dell EMC. What's more, the tightly integrated partnership between VMware and Dell Technologies has made migrating to the hybrid cloud simpler and less risky as a central element in the joint development strategy.

4 | Future-ready, with choice and flexibility

Dell offers an enterprise grade data protection solution that leverages the native architecture developed for Kubernetes environments and offers deep integration with VMware. Dell Technologies and VMware are dedicated to delivering tightly integrated products that help our customers get the most value out of their IT infrastructure investments. For organizations looking to transform and modernize their environment now and into the future, Dell EMC and VMware offer solutions to protect any workload, anywhere. This innovative approach gives organizations a data protection strategy with choice of consumption and flexibility to scale as needed.

5 | Trusted to modernize IT

Backed by Dell Technologies, a unique family of businesses, Dell EMC and VMware provide the essential infrastructure for organizations to build their digital future. To thrive in today’s increasingly complex IT world, organizations need to rethink their approach to modernize IT. Together, Dell and VMware deliver more choice, scalability and value to organizations looking to deploy consistent hybrid cloud infrastructure with the data backup and recovery solutions to ensure full data protection everywhere data lives.

Learn more: DellTechnologies.com/VMwareProtection

1. Based on Dell analysis, October 2020

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