

# DELL EMC SD-WAN Ready Nodes for Versa

Accelerating revenue velocity for Service Providers, by digitally transforming the WAN

## KEY USE CASES

Designed for Service Providers desiring to digitally transform and modernize their enterprise access solution

- Managed software defined branch
- Managed software defined WAN

## SD-WAN Ready Node

A Ready Node is a pre-validated orderable solution that integrates industry leading Dell EMC hardware and Versa Networks SD-WAN and SD-Security software.

Specific Dell EMC infrastructure has been tested, validated and pre-configured for SD-WAN and SD-Security workloads. Ready Node includes Dell EMC infrastructure recommendations, with Bill of Materials (BOM), and partner software SKUs for the appropriate use case. Moreover, the correct versioned firmware, firmware settings, and drivers are installed. Pre-configuring the work load on the server not only reduces installation work; it also provides confidence that the combined hardware + software configurations are ready to work in production. These ready nodes will be ideal for access or branch locations. Versa Networks software and Dell EMC Ready Nodes hardware are available worldwide with Dell EMC's industry leading global supply chain and customer support.

## SD-WAN Partner

Dell EMC has partnered with Versa Networks, for our Ready Node program. This is a long term partnership involving joint product validation, coordination with product roadmaps, simplified ordering, and coordinated sales and marketing to improve solutions for our customers.

## Ready Node benefits

Dell EMC empowers Service Providers to confidently add new profitable SD-WAN and SD-Security managed services, and accelerate their time-to-revenue with Ready Node.

- More rapid production with tested configurations.
- Accurate ordering with complete hardware node configurations, including the model, processor, memory, and other pre-defined configuration options.
- Defined BOMs enables more precise and faster ordering.
- Choice of Ready Nodes provides ready options for sizing and value.

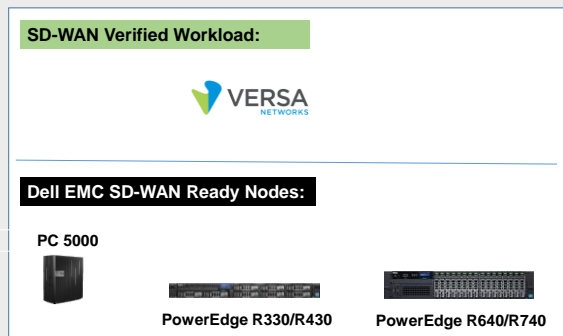


Figure 1: Dell EMC SD-WAN Ready Node hardware and verified SD-WAN software workload.

## Support

Dell EMC has collaborative support agreements with Versa Networks, which lets Dell EMC take the Level 1 call; and redirect customers to Versa Networks for escalated software issues. Dell EMC Pro-support is available for Dell EMC Hardware.

## Recommended configurations and bill of materials

Versa Networks SD-WAN and SD-Security software and Dell EMC Ready Node hardware are available and orderable directly from Dell EMC. Contact your Dell EMC sales person for the recommended configurations and verified bill of materials that best suits your requirements.



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