D¢LLTechnologies

Get ahead and stay ahead with

Technology Rotation

Overcome your strategic challenges successfully execute your plans

Research studies show that

of businesses are facing entrenched barriers to digital transformation1

Technology Rotation is a business strategy enabling organizations

¹ Source: Survey conducted by Vanson Bourne on behalf of Dell Technologies, September and October 2022 https://www.delltechnologies.com/asset/en-us/solutions/business-solutions/industry-market/dell-technologies-innovation-index-rese

to maintain liquidity, take advantage of current-state technology, and contribute to the circular economy.

flexibility Strengthen your ability

Increase business

to innovate and handle the unexpected

efficiency Enable continual

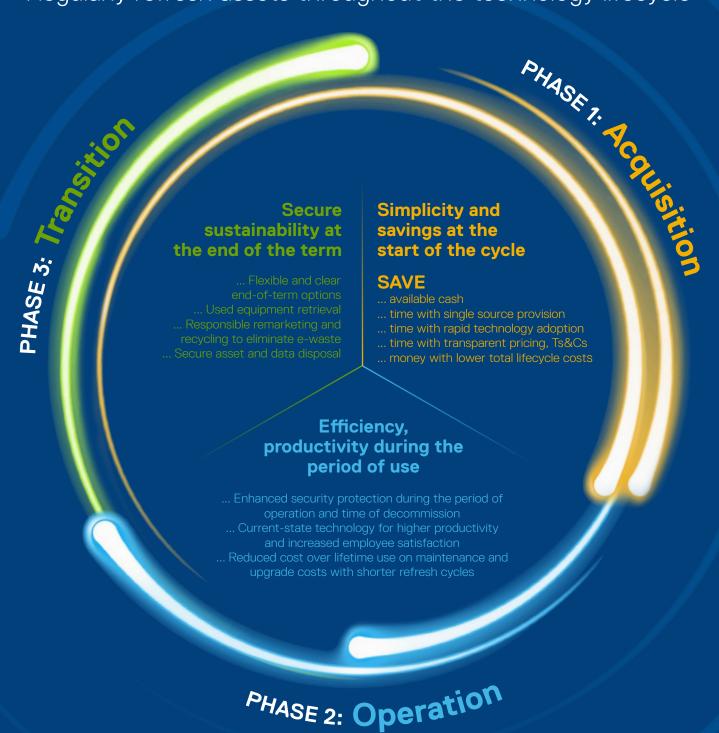
Improve operational

technology improvement and security

Enhance organizational sustainability

Promote a responsible approach to technology

he Technology Rotation Lifecycle Regularly refresh assets throughout the technology lifecycle



End of lifecycle benefits extend into sustainable recycling of the used technology and enable the efficient acquisition again of new, latest state technology.

Our Electronics Disposition Partners have achieved a minimum certification level of ISO 9001, ISO 14001* and ISO 45001* and are audited continually to ensure compliance.

* ISO 14001 and OSHAS 18001/ ISO 45001 certifications and applicable revisions of same no later than one year of Agreement execution date. These are the requirements as of 2022 and are subject to change For the latest, see the online https://corporate.delltechnologies.com/en-us/social-impact/reporting/policies-and-positions.htm#tab0=1

can see tangible ROI benefits with Technology Rotation

Your entire IT environment

SAVES 35%

SERVER

Two 3-year renewable leases of a server over 6 years

over buying one server and

keeping it for 6 years.2



manage your IT solutions, you are contributing to the circular economy because we:

SAVES 60%

STORAGE

Two 3-year renewable leases of

a storage system over 6 years



over buying one system and keeping it for 6 years.² 2 IDC InfoBrief, sponsored by Dell Technologies "The Business Value of Dell's Technology Rotation Program", October 2021

Refurbish Recycle hardware in a secure hardware at the end of the term and environmentally Remarket conscious manner hardware after

data sanitization



Up to 95% of systems are refurbished, gaining a second life by being resold.



is designed to help customers succeed by gaining a strategic

advantage to enable digital transformation

EFFICIENCY

effective

The remaining are recycled in adherence with all applicable international, regional, national and local laws and conventions*

Power up your organization and become more

flexibility

FLEXIBILITY

Immediately

take advantage of

increased business

SUSTAINABILITY

Meet

sustainability goals

responsibly

Learn more at DellTechnologies.com/PaymentSolutions