

The Total Economic Impact™ Of Dell EMC Data Center Modernization And Migration Services

Through five customer interviews and data aggregation, Forrester concluded that Dell EMC Data Center Modernization and Migration services have the following five-year financial impact.

FASTER TIME-TO-COMPLETION

DELL EMC PROJECT

3 years 

Dell EMC completed the project two years faster.

IN-HOUSE PROJECT

5 years 

In-house resources required more time to complete the modernization project.

“The benefit of leveraging Dell EMC was their expertise; what made them successful was their ability to execute on their proven methodologies.”

*Data center manager
security firm*



DATA CENTER MODERNIZATION AND MIGRATION BY THE NUMBERS



\$250,000: Monthly operational cost savings realized for an additional 24 months



20%: Optimized resource efficiency accrued two years sooner



15%: Reduction in the risk of unplanned downtime during execution

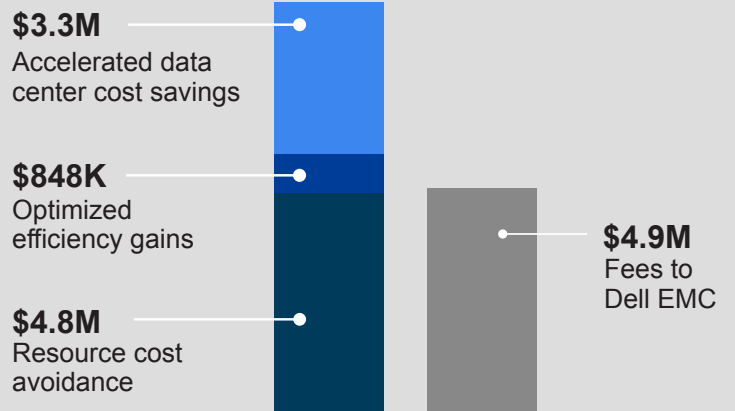
“Availability has increased, and performance is better. We’re now running on a more virtual environment so we can stretch resources differently than we did in the past.”

Managing director, utility company



FINANCIAL SUMMARY

Five-year risk-adjusted



81%
ROI



\$4M
NPV



3.5 years
PAYBACK



Read the full study

This document is an abridged version of a case study commissioned by Dell EMC titled: The Total Economic Impact Of Dell EMC Data Center Modernization And Migration Services, July 2017.