

Data Security is paramount



As data grows and becomes more essential for modern businesses, protecting it becomes more important than ever

Security issues and data privacy regulations dictate a bigger focus on data management

Dell Technologies Keep Your Hard Drive and Keep Your Component for Enterprise Services enable organizations to retain physical control over sensitive data.

As national security issues and data privacy regulations escalate, companies are putting greater focus on data security than ever before. Failed hardware can make sensitive information vulnerable to threats. Dell Keep Your Hard Drive for Enterprise and Keep Your Component for Enterprise Services offers allow organizations to keep defective hard drives and failed data-retentive components without incurring the cost of replacements, so organizations retain physical control over sensitive data.

221 ZB

New data created by 2026 for global datasphere¹

Overwhelming data growth and security concerns plus ever changing privacy regulations create complexity. For extremely sensitive data and industries with added security risk and compliance needs, Dell Technologies Services can help protect vital data assets and enable customers to comply with standards.

Sensitive Data Stays Completely Within Your Control

Sensitive data stays completely within your control

Security issues and data privacy regulations create challenges

More data creates more demand on the customer

Failed parts risk exploitation of sensitive data



Retaining failed hardware components helps eliminate security and compliance risk.

Keep Your Hard Drive for Enterprise

Retain possession of failed drives when receiving replacement drives without incurring additional cost. Service covers a range of drives (standard, Solid-State Drives (SSD), Serial ATA (SATA), Hard Disk Drives (HDD), including PCIe and NVMe) and multiple failures throughout the life of your product.

Keep Your Component for Enterprise

Retain possession of failed components when receiving replacement parts without incurring additional cost. Service covers a range of drives and components (standard, SSD, SATA, HDD, Boss cards, power supplies, motherboards, memory and more) and multiple failures throughout the life of your product.**

*Offers apply to Dell products only, available at time of system purchase or before a failure occurs. Same-day or next-business-day replacement delivery (dependent on service contract). Basic Support a minimum requirement. For indirect countries where ProSupport Infrastructure Suite is not available, exceptions apply. **Federal customers have the option to return their GPU as standard or an optional fee to retain their GPU.

Prioritize data security and compliance



Security

Ensure security of classified, proprietary or sensitive data.



Complete Control

Sensitive data never leaves your control.



Compliance

With current data privacy regulations



Low Risk

Mitigate risk of exposing confidential customer data and IP.



Value

Covering multiple drives in a system and multiple failures

Basic Support is a minimum requirement to purchase KYHD and KYC services. For indirect countries where ProSupport Infrastructure Suite is not available, exceptions apply.

For more information about **Dell KYHD and KYC for Enterprise Services**, please contact your Dell Technologies representative or visit us online at DellTechnologies.com/services.

1 IDC, High Data Growth and Modern Applications Drive New Storage Requirements in Digitally Transformed Enterprises – July 2022. By: Eric Burgener, John Rydning

© 2024 Dell Inc. All rights reserved. Trademarks and trade names may be used in this document to refer to either the entities claiming the marks and names or their products. Specifications are correct at date of publication but are subject to availability or change without notice at any time. Dell and its affiliates cannot be responsible for errors or omissions in typography or photography. Dell's Terms and Conditions of Sales and Service apply and are available on request. Dell service offerings do not affect consumer's statutory rights. June 2024 | kyhd-kyc-for-enterprise-datasheet-201016