

Key Facts



Highlights

Dell Technologies provides the essential infrastructure for organizations to build their digital future, transform IT and protect their most important asset, information.

- Operating in 180 countries globally
- Serving 99% of Fortune 500 companies
- Leadership in 11 Gartner Magic Quadrant reports as of July 2019
- Revenue: **non-GAAP** full year FY20 revenue of \$92.2 billion; **non-GAAP** Q2 FY21 revenue of \$22.7B

The Company

Headquarters

- Round Rock, Texas

Total consolidated revenue

- Revenue: **non-GAAP** full year FY20 revenue of \$92.2 billion; **non-GAAP** Q2 FY21 revenue of \$22.7B
- #34 on Fortune 500 in 2019

Total number of team members

- Approximately 165,000

Website URLs

- DellTechnologies.com
- Dell.com
- DellEMC.com
- DellTechnologiesCapital.com
- Secureworks.com
- Virtustream.com
- VMware.com

Global footprint

- 25 manufacturing locations, ~50 distribution and configuration centers, and 760+ parts distribution centers globally
- Combined sales force of approximately 43,000
- More than 35,000 full-time Services and Support employees
- 173M+ assets supported
- More than 2,200 service centers supported by more than 25 repair facilities globally

Total patents and R&D investment

- 30,678 patents and patent applications
- IPO reported that Dell had 2,482 patents issued by the U.S. Patent and Trademark Office in 2019, ranking #16 in the world.
- Over the past five fiscal years, cumulative Dell Technologies investments in R&D have totaled more than \$20B¹

Dell Technologies Portfolio – Q2 FY21

	Dell	VMware	SWRX	Dell Technologies
US Pending	5,619	2,393	13	8,025
Foreign Pending	1,360	815	3	2,178
Total Pending	6,979	3,208	16	10,203
US Granted	13,574	3,748	42	17,364
Foreign Granted	2,151	956	4	3,111
Total Granted	15,725	4,704	46	20,475
PORTFOLIO TOTALS	22,704	7,912	62	30,678

¹ Dell Technologies' cumulative R&D investment includes EMC amounts prior to the merger transaction date on September 7, 2016

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Industry Leadership

Technology awards

- Won two 2020 CES Innovation Awards for products in Computer Hardware & Components and Digital Imaging or Photography
- International Design Excellence Awards (IDEA) 2018 Bronze award
- Compass Intelligence "IoT Innovator: Machine Vision Technologies" award
- '2018 Campus Technology Reader's Choice Platinum' award
- The Most Powerful Brand of Thailand 2018
- Data Protection Threat Defense V1, 'Security Products and Solutions for Small Businesses and SOHO: Silver' award – Info Security Products Guide (US)
- Data Protection Endpoint Security Suite Enterprise v1.0, 'Endpoint Security: Gold' award and 'Advanced Persistent Threat Detection & Response: Gold' award – Info Security Products Guide (US)

Giving back

- Since FY20 we have reached 46,588,226 people (cumulative) through our initiatives
- Dell team members have volunteered more than 6 million hours since 2013
- Dell has donated more than \$70 million to advance underrepresented groups in STEM

Sustainability leadership

- Dell has recovered more than 2 billion pounds of electronic waste since 2007, surpassing our 2020 goal.
- Dell diverted 98% of manufacturing waste from landfills in FY19.
- Dell launches nonprofit NextWave Plastics to encourage use of ocean-bound plastics in manufacturing
- Dell received the 2019 Gartner Power of the Professional Social Impact Award
- Ranked #1 for environmental management of our supply chain across all industries by IPE's Corporate Information Transparency Index
- Responsible Business Alliance's Compass Award for Leadership
- First to earn UL Environment certification for a closed-loop process, recycling the plastics from old computers into new parts
- Dell has used more than 100 million pounds (45M+ kg) of recycled-content and other sustainable materials used in our products since FY14, meeting our 2020 goal
- FastCompany's 2019 World's Most Innovative Companies for Consumer Electronics category (for sustainable innovation)
- Dell is ranked #2 overall in the Institute of Public and Environmental Affairs (IPE) Corporate Information Transparency Index for our supply chain work in China
- Winner: Responsible Business Awards (RBA)'s Inaugural Compass award for Innovation through Sustainable Materials

Top diversity and inclusion honors

- Dell was named as one of Forbes 2019 Best Employers for Diversity
- Dell was recognized as a Best Place to Work for Disability Inclusion after scoring a 100% on the Disability Equality Index (DEI) by Disability: IN and the American Association of People with Disabilities in 2019
- Our Autism Hiring Program was recognized in Fast Company's World Changing Ideas 2020
- Women's Business Enterprise National Council (WBENC) Top Corporations for Women-Owned Businesses, Platinum Level (10th consecutive year)
- Dell has scored 100 percent on the Human Rights Campaign Corporate Equality Index for the last 17 years
- Dell is also committed to a diverse supply chain, spending more than \$3B annually over the last seven years with certified women-owned, minority-owned suppliers and small businesses
- Dell listed as No. 2 on Fairygodboss' 25 Companies for Women list
- Forbes Top 100 companies for remote jobs
- Dell is one of only 28 Fortune 500 spending of at least \$1B with minority and woman-owned suppliers
- Dell was recognized as one of the most community-minded companies in America with its placement on the Points of Light Civic 50
- #17 on FlexJob's Top 100 Companies with Remote Jobs in 2019
- Dell ranked #16 on Forbes Top 100 companies for remote jobs
- Dell is #4 of 25, of Hispanicize Silicon Valley Top 5 Companies for Latino Inclusion
- Careers & the disABLED Magazine ranked Dell #9 out of 50 top employers

Company rankings

- Dell is ranked #4 in Fast Company's Best Workplaces for Innovators 2020
- Dell is #3 on Newsweek's 2020 list of America's Most Responsible Companies
- LinkedIn Top Employer of Choice 2019 (Dell #10)
- 2020 World's Most Ethical Company Award, Ethisphere Institute (seven years in a row)
- Dell is #2 in the computer industry on Fortune's Most Admired Companies 2020

Achievements in customer service

- 25+ STAR Awards from the TSIA for customer service and experience excellence, including the 2019 Star Award for Innovation in Leveraging Social Support for Support Excellence
- Honored with a the 2020 Stevie® Awards for Sales & CustoSatie® Award in mer Service