

PROCONSULT FLEXIBLE SERVICES

Meet strict project deadlines with our flexible, fixed-fee services

ESSENTIALS

Dell Technologies Consulting Services will help you:

- Staff critical projects to meet business objectives
- Build additional skills to support your initiatives
- Meet aggressive deadlines

ProConsult Flexible Services are available in the following areas:

Application Transformation

- Cloud Native and DevOps/IaC
- Application Portfolio Optimization
- Data Analytics and Platforms

IT Transformation

- Multi-cloud Infrastructure and Operating Model
- Data Center Modernization and Migration
- Business Resiliency

Workforce Transformation

- Virtual Desktop Infrastructure and End User Computing
- Digital Workplace Portal
- Communication and Collaboration

Business Challenge

The business continues to demand that the IT organization do more with less while simultaneously increasing services. New technologies need to be integrated, existing projects need to be supported, yet staffing levels must remain flat. A trusted technology partner can help you meet those challenges by providing skilled consultants to assist with new or existing projects.

Service Description

Dell Technologies ProConsult Flexible Services are fixed fee services that can be delivered either on-site or remotely (off-shore). Each of the two options comes in three levels - Base (Consultant), Core (Sr. Consultant) and Plus (Advisory Consultant). Our experienced Consultants will work with you to set goals and provide project checkpoints using our Agile Methodologies. We will work with your team to:

- Agree on a prioritized set of goals
- Set a schedule for status meetings to review progress and refine goals/priorities as needed
- Produce task plans and provide a final report of services and work completed

Our skilled Consultants are available in four areas including Application Transformation, IT Transformation, Workforce Transformation and Project Management. Representative skills and capabilities for each area includes:

Application Transformation

- **Cloud Native Applications and DevOps/Infrastructure as Code.** Experience with cloud methodologies, techniques and technologies, as well as knowledge of application and cloud architectures and application development and testing.
Example technologies: Azure, Cloud Foundry, Docker, Jenkins, Kanban, Lean, Java, Ruby, Angular, Backbone
- **Application Portfolio Optimization.** Knowledge and experience with large-scale application optimization projects, knowledge of application rationalization, cloud suitability, disposition analysis and application retirement.
Example technologies: Adaptivity, InfoArchive
- **Data Analytics and Platforms.** Knowledge in data analytics, data architectures, platform configuration and installations, data migrations.

Example technologies: Cloudera, HortonWorks, Hadoop, Flume, Cassandra, Greenplum, DataStage, MADlib, Attivo, Tableau, ETL tools, SQL Databases

IT Transformation

- **Multi-cloud Infrastructure and Operating Model.** Wide-ranging knowledge and experience with cloud platforms and architectures.
Example technologies: AWS, Azure, GCP, Microsoft Hyper-V, System Center Virtual Machine Manager (SCVMM)
- **Data Center Modernization and Migration.** Knowledge and experience with data center modernizations and migrations, replication technologies and data center discovery and analysis tools/techniques.
Example technologies: Replication technologies, operational process implementation
- **Business Resiliency.** Knowledge of data protection technologies, as well as assessment, design and integration of backup and recovery solutions.
Example technologies: RecoverPoint, SRDF, VPLEX, NetWorker, Data Domain, Avamar

Workforce Transformation

- **Virtual Desktop Infrastructure and End User Computing.** Knowledge of virtual desktop and application virtualization technologies as well as workforce persona, user sentiment and employee experience management.
Example technologies: Citrix XenServer, Windows Virtual Desktop, App-V
- **Digital Workplace Portal.** Expertise with consumer-grade, self-service portals, intranets and productivity hubs.
Example technologies: SharePoint, OneDrive, Teams, Yammer, Dynamics 365, Service Now
- **Communication and Collaboration.** Deep understanding of the design, architecture and migration of on-premises and cloud productivity and directory services platforms.
Example technologies: Exchange, Skype for Business, Windows Server, Active Directory and Azure Active Directory

Project Management

- **Functional Skills:** Systematic identification, analysis, planning and implementation of non-technical actions during the engagement. Experience administering and coordinating a group of individuals to perform a task. Track record of achieving delivery results and managing critical project activities that must be completed to produce deliverables.

Summary of Benefits

Experience the value of our fixed-fee project assistance services. Dell Technologies Consulting Services can help you:

- Meet aggressive project deadlines
- Rapidly staff projects to respond to business objectives
- Quickly augment teams with special or unique skillsets
- Transfer additional skills to your teams



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