

# Dell EMC PowerEdge Servers preinstalled and pre-activated with VMware® vSphere

## Lay the foundation for your journey to the hybrid cloud

Dell EMC and VMware are the first to partner with a unique industry offering. Beginning September 2019, Dell EMC PowerEdge servers will be available with VMware vSphere Standard already **preinstalled** and **pre-activated** straight from the factory.



## Faster deployment and easier activation

Because your **PowerEdge server** comes pre-installed and pre-activated with vSphere, you can immediately turn it on and begin building or expanding your private cloud or bridge to a hybrid cloud. This new solution saves you up to **40 minutes in the installation and activation process per server!** This simplified acquisition, faster deployment of virtualized servers, and a single point of contact for hardware and software lifecycle management and support leads to an improved delivery experience that is currently only available from Dell EMC and VMware.

### Faster Deployment

up to 40 minutes saved per server when vSphere is preinstalled and pre-activated<sup>1</sup>

### Simplified Activation

67% fewer steps for customer installation & activation of vSphere with vSphere preinstalled and pre-activated<sup>1</sup>

### One-Stop Support

One call to Dell Technologies for hardware and software support issues in nearly all cases

<sup>1</sup> Only applicable to new customers and based on internal VMware comparison of the typical vSphere installation and activation process as compared to the situation when vSphere is preinstalled and pre-activated at the factory. Typical installation and activation requires 9 steps, while the pre-activated and preinstalled process requires 3 steps

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