

Industry's Fastest Hybrid Cloud Deployment¹

Dell Technologies Cloud Platform (VMware Cloud Foundation on VxRail)

Dell Technologies Cloud Platform is the only jointly engineered HCI system (Dell EMC VxRail) with deep VMware Cloud Foundation integration. This delivers a simple path to hybrid cloud through automated operations and a single platform to develop, test, and run both cloud native and traditional applications on.

With the introduction of instance-based offerings for DTCP, you now have a simple way to size and order on-premises cloud resources. In a few clicks, you can subscribe to instances designed for your workloads through the Dell Technologies Cloud Console—and get it deployed in your datacenter, co-location facility or at your edge locations in as few as 14 days¹.

SIMPLE SUBSCRIPTION PRICING



Get started with hybrid cloud for as low as **\$47** per instance per month²

Up to **3X** less expensive per instance than an equivalent AWS Outposts solution³

RAPID DEPLOYMENT AND EXPANSION

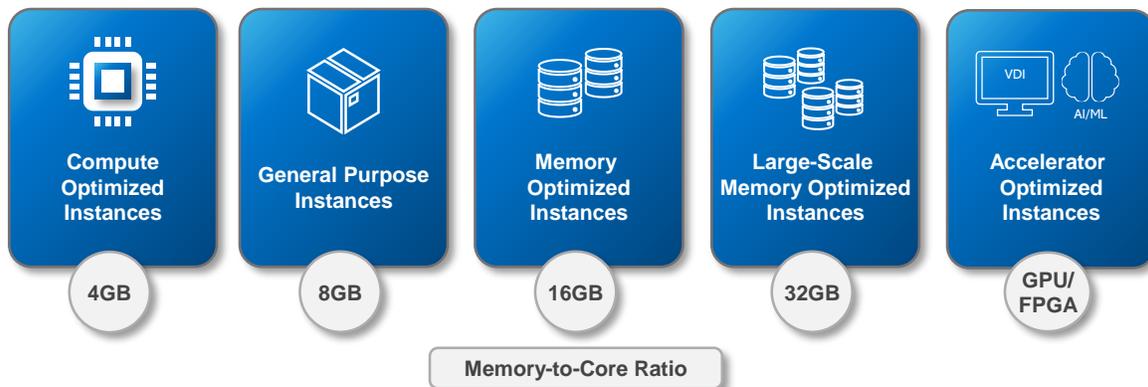


Deploy your hybrid cloud in as few as **14 days**¹

Expand your hybrid cloud in as little as **5 days**¹

Instances designed for your enterprise workloads

Instances deliver standardized combinations of compute (in some cases GPU/accelerators), memory, storage, and networking resources, on which a virtual machine or container can run. They are aligned and optimized to your workload requirements, ranging from small (4GB) to extra-large (32GB) memory-to-CPU-core ratios. Additionally, we offer special purpose instance types with Graphics Processing Units (GPUs) from Nvidia™ to address Artificial Intelligence/Machine Learning and Virtual Desktop Infrastructure.



With pre-configured solutions aligned to your enterprise workload requirements, it's now easy to plan your cloud solutions without dealing with the complexity of configuring hardware for specific workloads, enabling you to focus on innovation instead of infrastructure procurement. All subscription offers are available through a 1- or 3-year term—where hardware, software and services (deployment, rack integration, support, asset recovery) components are included in a single monthly price.

Instances are offered in quantities (i.e. blocks) of 50, 100, 200 and 500 [instances], enabling you to scale your cloud deployment to meet the requirements of your workloads. Instance blocks can be added together to run a larger quantity of instances of the same type, or you can mix and match in order to support multiple different workloads within the same solution.

 Compute Optimized Instances	 General Purpose Instances	 Memory Optimized Instances	 Large-Scale Memory Optimized Instances	 Accelerator Optimized Instances
C-50	G-50	M-50	XM-50	AM-50
C-100	G-100	M-100	XM-100	AM-100
C-200	G-200	M-200	XM-200	VM-50
C-500	G-500	M-500	XM-500	VM-100

Built for VMware, with VMware

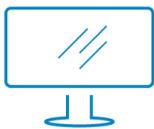
VxRail is the first hyperconverged infrastructure system fully integrated with VMware Cloud Foundation SDDC Manager. This delivers an automated lifecycle management experience, which significantly simplifies operations and also ensures clusters are in continuously validated states so that your hybrid cloud infrastructure is always up to date. Additionally, upgrades are easy and fast—only 3 clicks, 90 minutes for precheck and fully integrated HW and SW stack upgrades⁴.

A production-ready Kubernetes platform

Power your modern applications with VMware Tanzu Kubernetes Grid and gain a competitive advantage through innovation and developer productivity by deploying and maintaining containers on the same platform as your older applications. With support for both traditional and cloud-native applications on the same platform, you can capitalize on the next evolution in enterprise applications.

Configuration flexibility for all your workload needs

If you have unique applications requirements you can contact Dell Technologies to create a fully customized solution, as VxRail offers multiple compute, memory, storage, network, and graphics options to cover a wide range of needs. In addition, you can tailor your payment options with the industry's broadest end-to-end portfolio of flexible consumption and as-a-Service (aaS) solutions through Dell Technologies On Demand.



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[Contact](#) a Dell Technologies Expert



[View more](#) Cloud resources



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¹ Applies to select preconfigured solutions, contact your sales representative for details. Excludes orders over 1000 instances, hybrid storage, select vRealize (vRA, vRO) components, and some other features. Customer credit approval, site survey and configuration workbook must be completed before order is placed. Product availability, shipping, holidays and other factors may impact deployment time. Deployment includes delivery, standardized installation and hardware and software configuration. US, United Kingdom, France and Germany only.

² Estimate based on the purchase of 500 Compute optimized instances (C-500 instance block) over a 3-year term with All Flash Storage and VMware Cloud Foundation Standard Edition, with an average monthly price of \$23,500 (USD) as of October 2020. Pricing for pre-configured solutions with subscription may vary depending on the number and type of instance blocks in your configuration. For details on pricing, consult your account manager. US, United Kingdom, France and Germany only.

³ Estimate based on the purchase of 100 Compute optimized instances (C-100 instance block) over a 3-year term with All Flash Storage and VMware Cloud Foundation Standard Edition, with an average monthly instance price of \$86 and an average monthly price of \$8,600, compared to an AWS Outposts configuration with comparable memory, cores and acceleration plus EBS added storage for an approximate monthly price of at \$282 based on AWS published pricing. Pricing for pre-configured solutions with subscription may vary depending on the number and type of instance blocks in your configuration. For details on pricing, consult your account manager. US, United Kingdom, France and Germany only.

⁴ Based on internal analysis using standard configuration, March 2020; times may vary based on configuration.