# Dell systems management with Dell Client Command Suite and VMware AirWatch

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End-User Computing, VMware

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intel

Windows 10 Pro

Windows 10 Pro means business.

DELL EMC Forum

APPS AND IDENTITY
DESKTOP | MOBILE
MANAGEMENT AND SECURITY
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# Unified Endpoint Management

AirWatch offers instant management and configuration of every Windows 10 endpoint over-the-air across your entire organization.

- Deploy policy and patches in real-time
- Distribute software anywhere, fast
- Configure Windows security for mobile workforces
- Reduce TCO and IT overhead
- Self service with peak end-user experience

**75%**

reduction in device setup and configuration*

# Dell’s systems management approach

Maximize your hardware investments, reduce time spent on manual, error-prone tasks and easily integrate with any management console with Dell Client Command Suite.

| Deploy | Configure | Monitor | Update | vPro |
|---|---|---|---|---|
| **Dell Command \| Deploy** | **Dell Command \| Configure**<br>**Dell Command \| PowerShell Provider** | **Dell Command \| Monitor**<br>**Dell Command \| Power Manager** | **Dell Command \| Update Utility**<br>**Dell Command \| Update Catalog** | **Dell Command \| Intel vPro Out of Band** |
| 77% faster deployments than HP or Lenovo[1] | Only OEM to offer customized configurations with PowerShell | Strategically plan updates and refreshes | Tailor updates for your unique environment | Only Dell offers one-to many vPro capabilities[2] |

# Device-Trust Conditional Access

| USER | | DEVICE | | | APP | | | LOCATION | |
|---|---|---|---|---|---|---|---|---|---|
| Employee | Contractor | iOS | Android | Win10 | Web | Mobile | Virtual | In Network | Out Network |
| Customer | Privileged | Unmanaged | Managed | | Low Security | High Security | | Beacon | 3G / 4G |
| R&D | Sales | Marketing | BYOD | Corp-Issued | | External | Internal | Geo | |

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# New Windows 10 PC Management Features for Next-Gen PCLM

| | |
|---|---|
| Deploy | **Windows 10 Provisioning Service** for Dell devices ensuring instant productivity |
| Configure | New use cases for hands free management of **Dell BIOS** |
| Apps | **Peer Distribution** of software for scale, infrastructure reduction and speed |
| Patch | **Windows Update Analytics & Automation** powered by **Workspace ONE Intelligence** |
| Admin | **GPO and app migration** from ConfigMgr/SCCM to AirWatch |

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## Mitigates risks; drives productivity and cost savings.

**Reduced Costs**
silo-less management at reduced TCO

**Improved Security**
real-time compliance on any network

**Productive User, IT**
self-service features for peak user and IT experience

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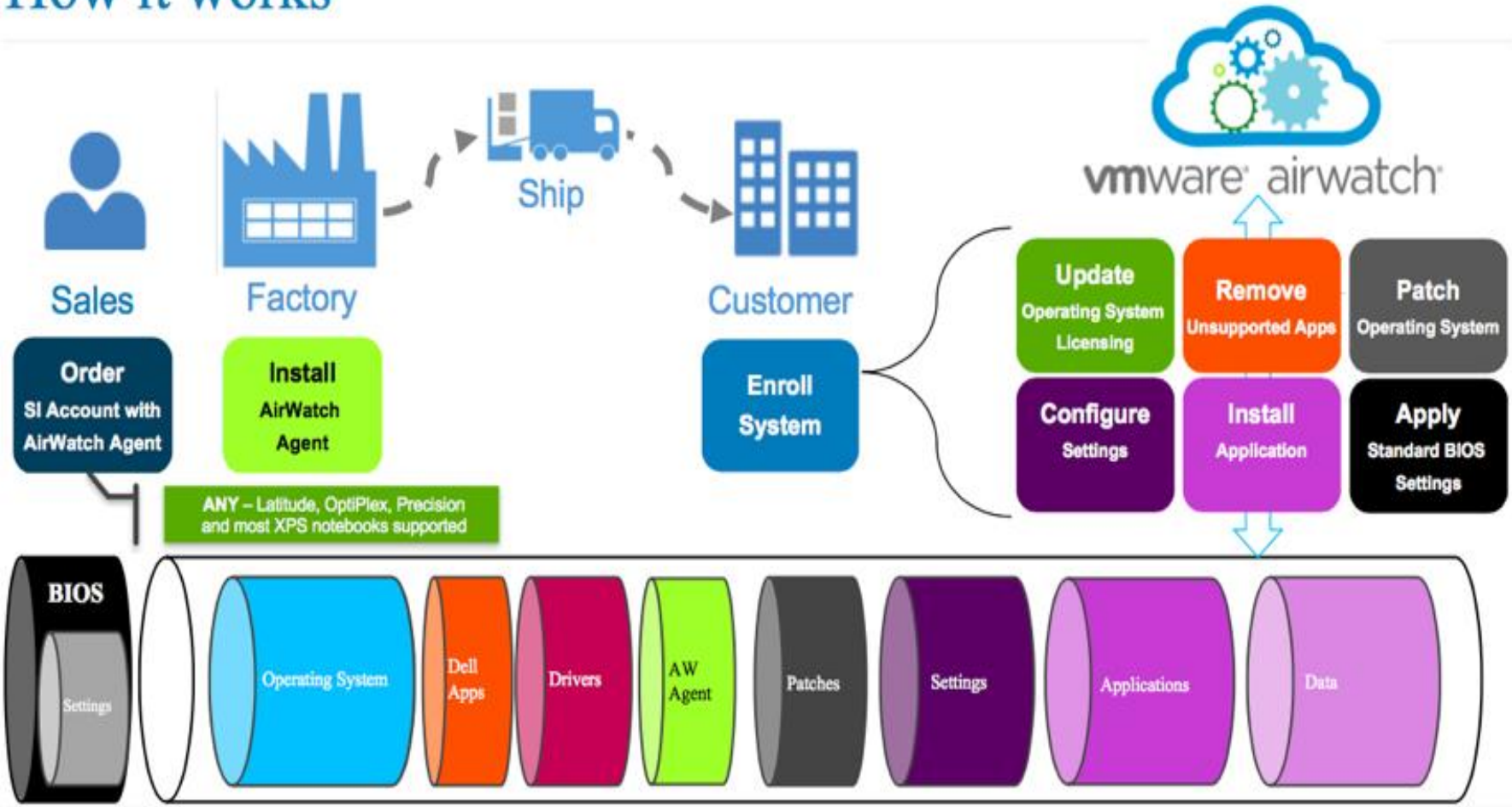
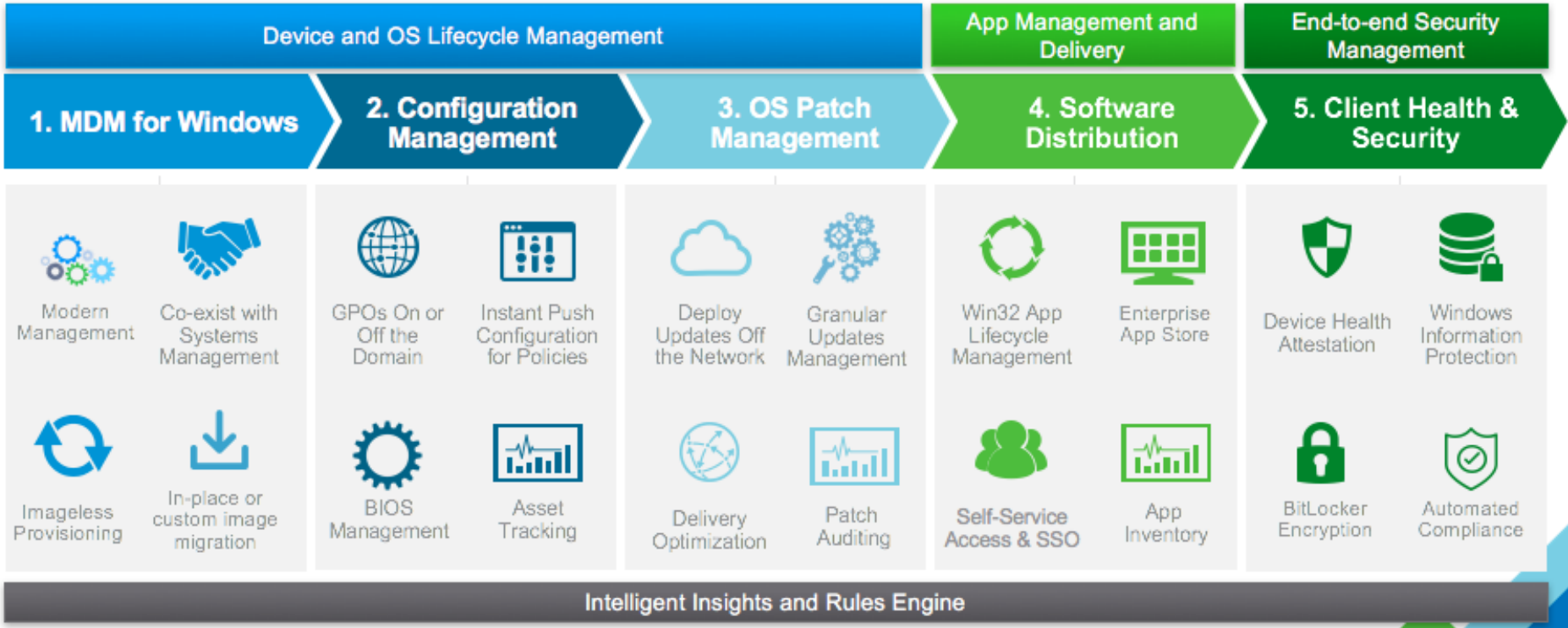
# How it works


Sales
Factory
Ship
Customer
vmware airwatch
Order
SI Account with AirWatch Agent
Install
AirWatch Agent
Enroll System
Update
Operating System
Licensing
Remove
Unsupported Apps
Patch
Operating System
Configure
Settings
Install
Application
Apply
Standard BIOS Settings
ANY – Latitude, OptiPlex, Precision and most XPS notebooks supported
BIOS
Settings
Operating System
Dell Apps
Drivers
AW Agent
Patches
Settings
Applications
Data

# Demo

# Extend Best-in-Class EMM with Critical PC Management Needs

Comprehensive unified endpoint management (UEM) features transforming the way IT manages Windows 10

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# Unique offerings with Dell and AirWatch together

**Dell Client Command Suite Integrations**

Use your AirWatch console to manage your Dell PCs from the operating system down to the firmware.

**Windows 10 Provisioning Service by AirWatch**

A first-to-market auto provisioning service from AirWatch and Dell for Dell+Windows 10 devices. Direct from the factory, drop shipped to the end user, ready to use.

# Workspace ONE Productivity Apps Suite

## Boxer

- Mail
- Calendar
- Contacts

## Browser

- Intranet
- Internet
- Kiosk

## Content

- View
- Edit
- Share

## Socialcast

- Social
- Chat
- Projects

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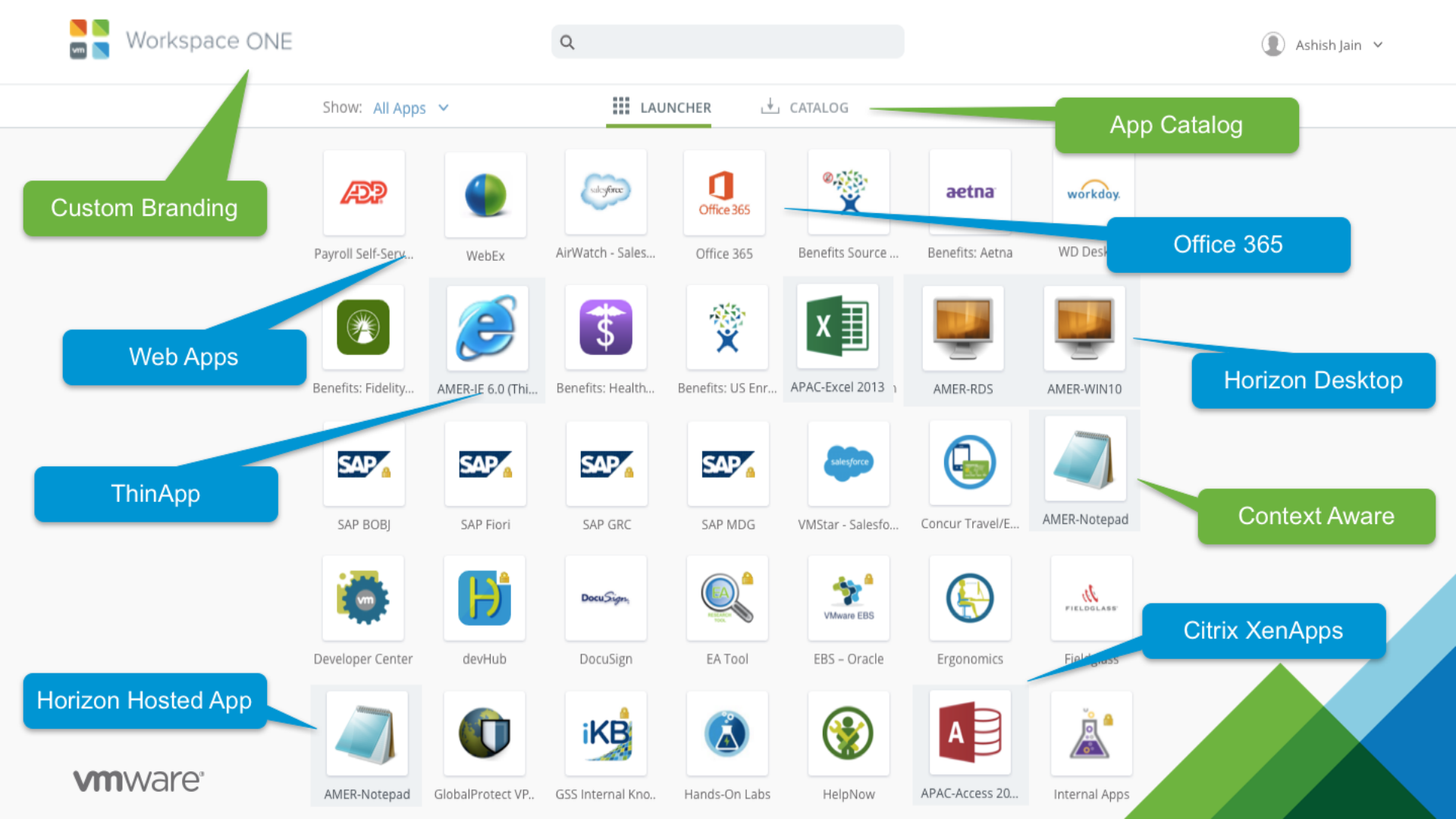
Workspace ONE
Ashish Jain
Show: All Apps
LAUNCHER
CATALOG
Custom Branding
App Catalog
Office 365
Web Apps
Horizon Desktop
ThinApp
Context Aware
Citrix XenApps
Horizon Hosted App
Payroll Self-Serv...
WebEx
AirWatch - Sales...
Office 365
Benefits Source ...
Benefits: Aetna
Benefits: Fidelity...
AMER-IE 6.0 (Thi...
Benefits: Health...
Benefits: US Enr...
APAC-Excel 2013
AMER-RDS
AMER-WIN10
SAP BOBJ
SAP Fiori
SAP GRC
SAP MDG
VMStar - Salesfo...
Concur Travel/E...
AMER-Notepad
Developer Center
devHub
DocuSign
EA Tool
EBS – Oracle
Ergonomics
AMER-Notepad
GlobalProtect VP..
GSS Internal Kno..
Hands-On Labs
HelpNow
APAC-Access 20...
Internal Apps
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VMware Identity Manager
vmware Horizon View
salesforce
Cisco webex
CITRIX XenApp
ADP
workday
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# Dell and AirWatch are transforming IT Management

> “By 2018, 40% of organizations will manage a portion of their PCs…with an EMM system, up from fewer than 5% today.” Gartner

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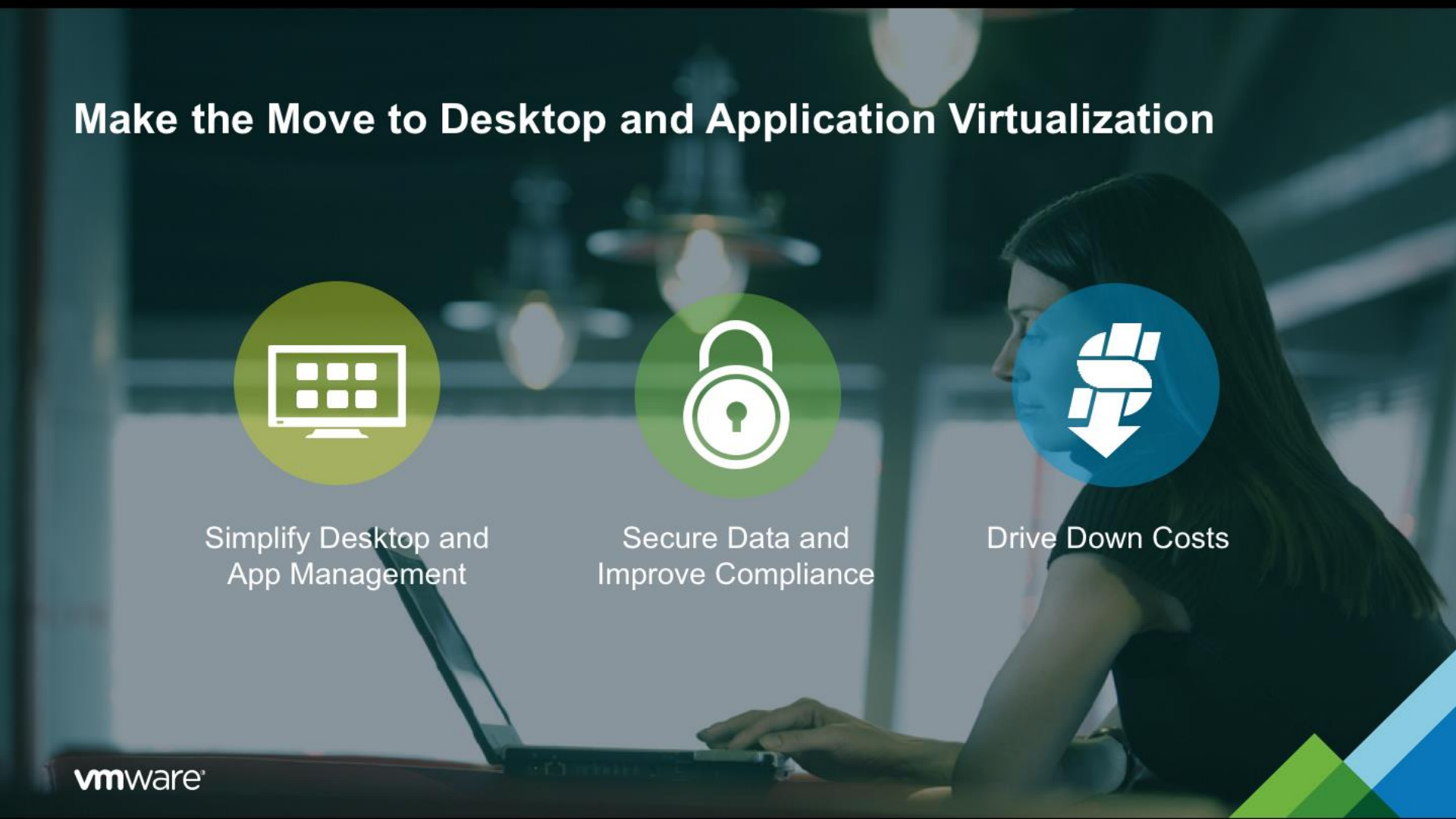
# Make the Move to Desktop and Application Virtualization



Simplify Desktop and App Management

Secure Data and Improve Compliance

Drive Down Costs

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# Horizon Makes Desktop and App Management Easy

Horizon centralizes end users' desktops and applications in the datacenter, so IT can efficiently provision new clients, centralize desktop management, and improve security and compliance and is based on 7 key pillars

Desktops and Apps From a Single Platform

Great User Experience

Just-in-Time Desktops

Smart Policies

Complete Environment Management

SDDC Integration

Flexible and Hybrid Delivery

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# Getting Started

## Free Assessment

assessment.vmware.com/sda

## Hands-On Lab

## Business Case Builder Tools

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