IT Transformation: Build Your Foundation for Innovation

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Every organization needs to be a digital organization, powered by data, running in a multi-cloud world.
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Optimizing IT for performance, agility and efficiency, enabling you to innovate for your digital future in a hybrid and multi-cloud world.
What is IT Transformation?
Transform IT by turning into…

Strategic business partner

Agile service delivery organization
IT is a strategic asset

“Top performers…are 22% of the way to completing actions related to making a shift from leveraging information and technology…as a cost-cutting technique to a revenue-generating asset, channel or capability.”
1. **Decide what stays and what goes:**
   Develop and/or broker the required capabilities and grow internal skillsets to enable their workforce.

2. **Build New Capabilities & Optimize the old:**
   Add/extend business model and value propositions leveraging information and technology to create new value.

3. **Create a Gravity Strategy:**
   IT must market themselves internally to ensure the entire organization is aware of these new capabilities.
Every organization needs to take an application first view, IT needs to deliver a catch strategy.
A digital organization is powered by data, and runs across multiple clouds and Landing Zones.

What are the biggest reasons for Hybrid Landing Zones:
- Security
- Compliance
- Performance
- TCO / Egress

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Why IT Transformation?
Why IT transformation?

**PERFORM**

2x as likely to have exceeded their revenue targets in the past year compared to legacy organizations

**ACCELERATE**

16x likelihood a transformed organization has a mature digital transformation project underway

ESG: Research Proves IT Transformation’s Persistent Link to Agility, Innovation, and Business Value

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The pillars of IT Transformation
Pillars of IT Transformation

Modern service delivery
We enable organizations to unlock the value of data, bring line of sight into new capabilities fueled by technology and drive strategic data-validated decisions today and in the future.

Modern and consistent operations
We leverage automation, consistent building blocks, and a multi-cloud approach to provide a robust and secure IT experience.

Modern infrastructure
We deliver intrinsically secure, cloud-enabled infrastructure that is simple to deploy and easy to manage with AI-enabled predictive, proactive support.
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Modern service delivery
We enable organizations to unlock the value of data, bring line of sight into new capabilities fueled by technology and drive strategic data-validated decisions today and in the future.

Modern and consistent operations
Combine automation, consistent building blocks, and a multi-cloud approach to provide a robust and secure IT experience.

Strategy • Blueprinting • Consolidation
Migration • Deployment • Support
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Managed Services • Residencies
Knowledge Transfer • Skills Assessment

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Pillars of IT Transformation

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Dell IT: Real Benefits of IT Transformation

Benefits for IT
- 25% Lower infrastructure costs
- 70% Lower provisioning costs
- 20-30% Higher utilization rates
- Infrastructure engineers focus more on services than components

Benefits for BU’s
- Infrastructure is managed as a utility and available for consumption (IaaS)
- Faster provisioning times
- Self service capabilities

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