DELL Technologies /Forum
REAL
TRANSFORMATION
Dusseldorf
25 June 2019
GLOBAL SPONSORS
intel
Microsoft

DELL Technologies /Forum

Client Solutions Group

Faster User Experience
- Neue Technologien für noch mehr Produktivität und Sicherheit

Mehr Produktivität

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Mitarbeiter meiden

durchschnittlich 29 %

der Konferenzflächen aufgrund von unzureichenden Tools oder der Gestaltung, wenn sie als Gruppe zusammenarbeiten.*

* Zit. Nach: https://c.s-microsoft.com/de-de/CMSFiles/DigitalTransformation-de-de.pdf?version=8107afa3-13f2-9617-8df3-f93bf5b02d0a, letzter Zugriff, 21.06.2019

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Why Dell Large Displays?

Connect. Present. Collaborate.

Our Open Platform

- Software and hardware agnostic
- Easy to deploy and even easier to use

Our Customization

- Partnerships with hundreds of manufacturers to complete the solution
- All from one provider

Our Support

- Backed by 3-year Advanced Exchange Service (upgradeable to 5 years)
- Optional Dell ProSupport

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Dell Conference Room Monitor & Ecosystem

Dell Conference Room Monitor

4-8 Capacity Room	9-12 Capacity Room		12+ Capacity Room
55”	70”	75”	86”
4K			
4K InGlass	FHD IR	4K InGlass	4K InGlass

Dell Conference Room Ecosystem Options

Meeting Room PC	OptiPlex Micro PC
Wireless Presentation	
Collaboration	DisplayNote (Included) FlatFrog (Included) UNITE
Webcams	
Mounting	
Service	• 3 years advanced exchange warranty • Up to 2 years extension as optional

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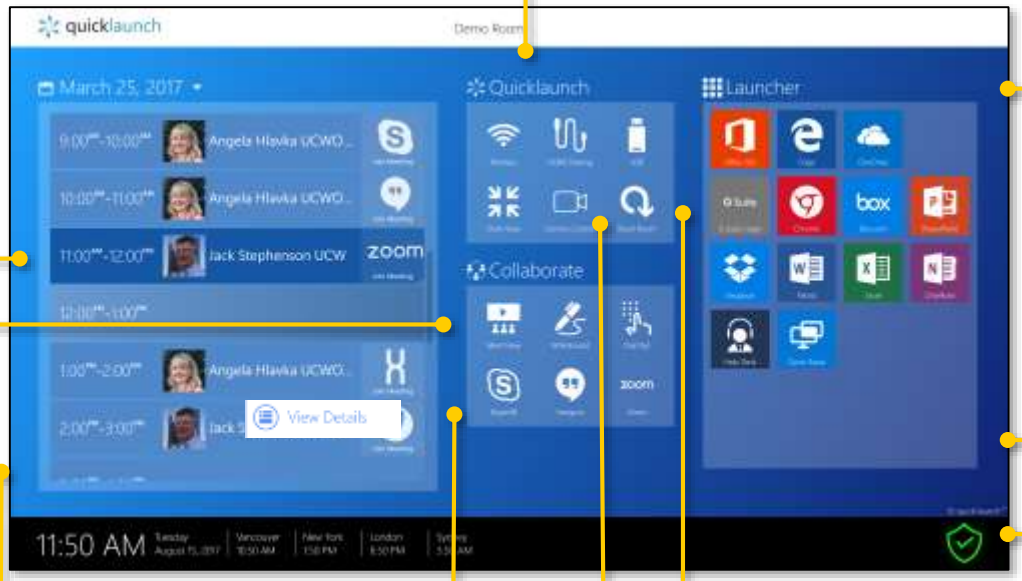
quicklaunch™ welcome to better meetings (Optional purchase)

Share

Wireless Share * Wired HDMI Device Sharing** Easy File, RDP, USB Access and more



Meet

One Click Join
Or Adhoc Exchange or Google Calendar

View Details (optional)
UE Only - Email Out to Participants, Add Participants,

UE Only - Skype For Business Integration -Meet Now, Whiteboard, Dial, Share Screen

Camera Control

Room Reset
Securely End Meeting
(Automated and/or By Button)

Collaborate

- Whiteboard
- Start Applications
- Launch Websites
- Access Data and Content

Manage

Customizable Helpdesk Tiles

System Status Notifications

* Requires 3rd Party Sharing Application
** Requires USB Capture Device

Latitude – Productivity & more

- Authentifizierung
- Connectivity
- Mobile Tools
- Battery and power management
- und…
- Super Devices

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Precision – Productivity & more

Optimized Performance

Custom performance tuning for your system, gains as high as 552%

AI-based Optimization

Machine learning to optimize any application (including storage heavy apps in DPO 6.0)

System Analytics

Proactively address resource bottlnecks with utilization analytics

Improved Reliability

Automate updates with single click

Certified drivers

Download certified graphics drivers

Central Management

Remote optimization and analytics through SCCM and KACE

Value-add plugins

Radeon ProRender for photorealistic images

Choice of Operating Systems

OS

Windows and Red Hat

All Dell Precision Models Supported

Tower, Mobile, Rack, AIO

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Dell Technologies Unified Workspace

DEPLOY

Award-winning Devices

Secureworks

SECURE

Trusted Security

vmware Workspace™ ONE™

MANAGE

Modern Management

SUPPORT

Services & Support

Industry’s most comprehensive solution to **deploy, secure, manage, support** virtually all devices from the cloud

Wyse thin clients adapt to the way people work

3000 Series

Wyse 3040

- Quad core
- Dual display

- Wyse ThinOS
- Wyse ThinLinux

5000 Series

Wyse 5030

- PCoIP chipset
- Dual display

- PCoIP chipset

Wyse 5070

- Quad core
- Up to 6 displays
- Slim and Extended chassis

- Wyse ThinOS
- Wyse ThinLinux
- Windows 10 IoTE

5000 Series All-in-one

Wyse 5040 all-in-one

- Dual core
- Dual display

- Wyse ThinOS

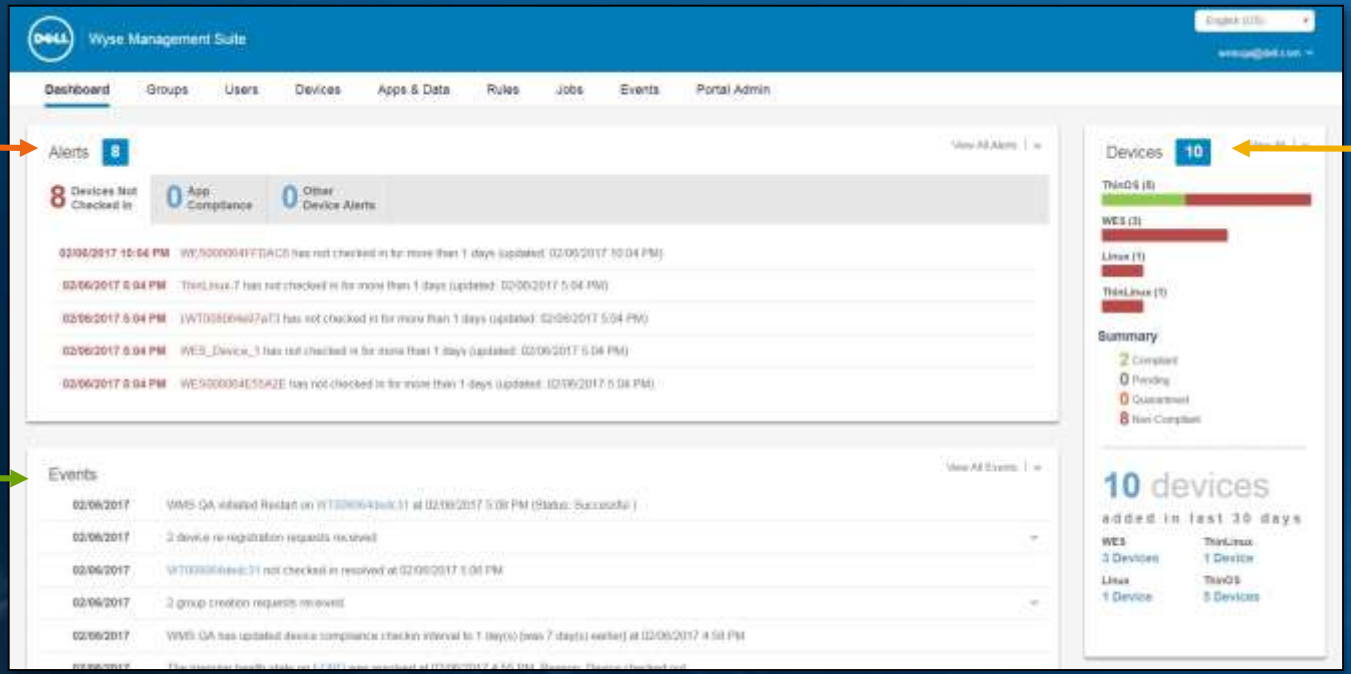
Wyse Management Suite

Configure, deploy and manage endpoints anytime anywhere with the most scalable, secured and hybrid thin client management software

Dashboard overview

Alerts
Displays the summary of all the alerts, allowing you to quickly go to functional areas of the system that require your attention.

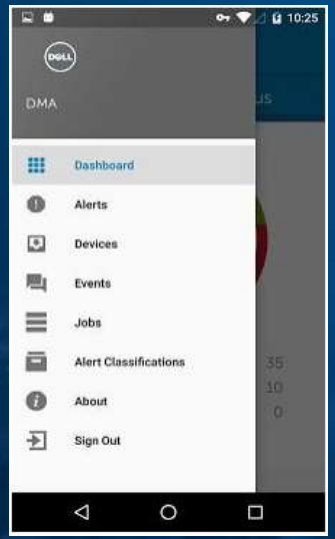
Events
Showcases summary & date of occurrence of all events happened in the last few days.



Devices
Displays details of the devices including compliance, grouping, etc.

Wyse Management Suite Mobile App

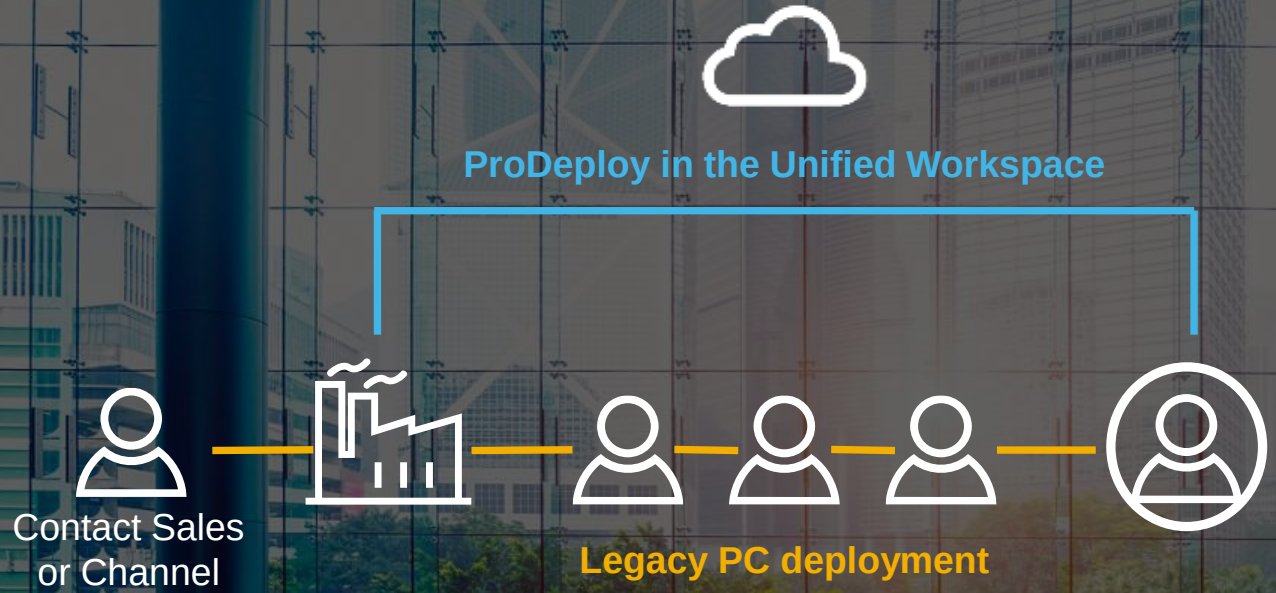
- Allows administrator to manage and monitor devices from anywhere
- Available on Android and iOS devices
- Included with Wyse Management Suite Pro (Public and Private cloud)



Dashboard - Alert

Dashboard - Status

ProDeploy Client Suite in the Unified Workspace



Provisioning systems with Dell **saves up to nearly a week of IT time per 1,000 devices deployed**

Customers choose their path to modern deployment

ProDeploy in the Unified Workspace

Our flagship Dell Technologies deployment solution using VMware Workspace ONE

Ideal for hybrid environments with diverse devices and operating systems

Enroll into **VMware Workspace ONE** for modern management

ProDeploy and ProDeploy Plus

For customers early in their Windows 10 or cloud app journey

Ideal for customers needing onsite installation and data migration

ProDeploy Plus can reduce deployment time by **up to 56%**

Dell Provisioning for Windows Autopilot

For customers using Microsoft solutions

Need Azure AD Premium for directory service

Ideal for remote workers using SaaS applications

Register into **Microsoft Intune** or enroll into **VMware Workspace ONE** for management

Make the impossible possible with DELL Technologies

Dell Technologies for Trusted Endpoint Security
delivers security solutions that help protect the entire ecosystem, giving customers the freedom and peace of mind to focus on other strategic workforce transformation initiatives (like moving to the cloud or enabling remote work).

DELL Secureworks vmware

Dell is your trusted security partner

Trusted Devices

Security begins with the endpoint and creates a foundation for protecting your environment, knowing the device is trusted.

- SafeID
- SafeBIOS
- SafeScreen (2H)

Trusted Access

Securely access your work from any device anywhere.

- VMware Workspace ONE

Trusted Data

Protect your business and keep your competitive advantage yours with cutting edge threat protection.

- SafeGuard & Response
- SafeData

Built-in security

Most secure commercial devices

Comprehensive ecosystem protection

Integrated solutions with **security leaders**

Smart collaboration

VMware Workspace ONE enables IT and end users

You don’t need to compromise IT time and resources to transform the business

Flexible, simplified, secure environment for IT

Faster, smarter experiences for end users

Deliver a unified experience regardless of device or OS

Simplification through intelligent automation

- Ready to work experience
- Self-service empowerment
- Always up to date
- Actionable insights
- Zero-trust security

Managed from the Cloud

Maintenance to innovation ProSupport Client Suite

ProSupport

- 24x7 direct access to ProSupport engineers
- Same and next business day onsite parts and labor response
- Single source support for hardware and software issues
- Automated, proactive support

ProSupport Plus

All the features of ProSupport and:

- Predictive, proactive, automated support
- Designated Technology Service Manager*
- Repair services for accidental drops, spills and surges
- Hard drive retention after replacement

Experts

- Access to consistent, single-source expertise for hardware and software
- 6 Global Command Centers monitor field service events
- 24,000+ support engineers in 165+ countries

Insights

- Predictive analysis for issue prevention and optimization enabled by SupportAssist
- Up to 13 fewer steps to resolve a failed hard drive than key competitors*
- Monthly history & contract reporting*

Ease

- Same and next business day onsite service after remote diagnosis
- Automated case creation with notification
- Easy, self-service online portal to manage support requests and dispatch parts

*Remote TSM is mandatory minimum offer requirement for ProSupport Flex; Available for ProSupport Plus customers with 500 or more ProSupport Plus systems. Customers must commit to purchase 1,000 Dell client assets with ProSupport Flex within 12 months.

DELL Technologies
DELL
DELL EMC
Pivotal
RSA
Secureworks
virtustream
vmware