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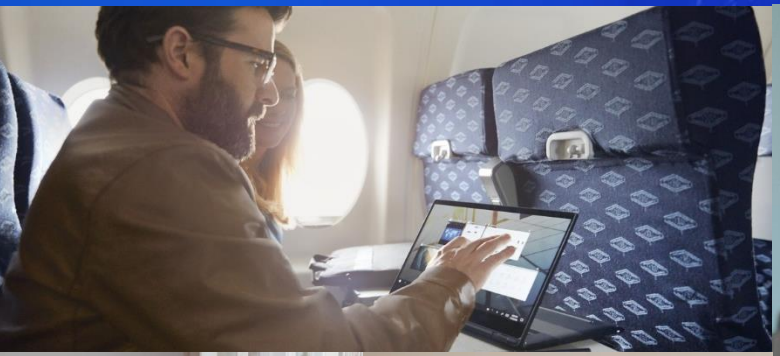
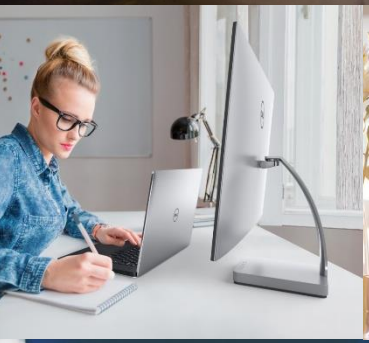
The New Frontier:
Giving IT time back with
a Unified Workspace

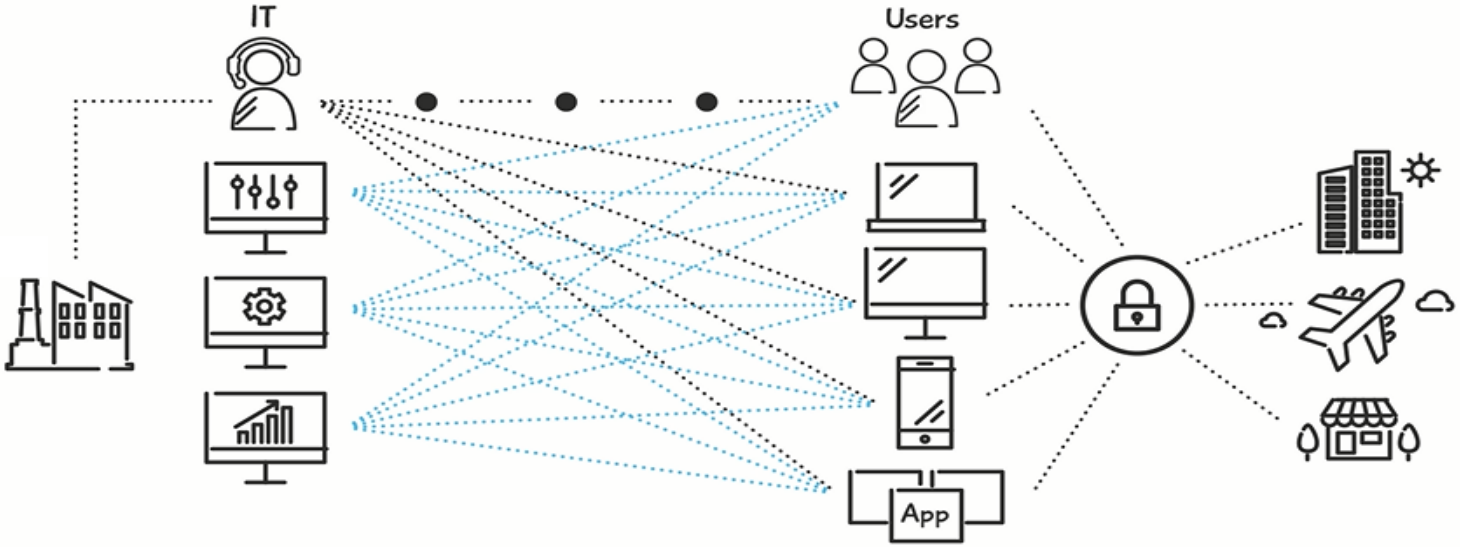



Workforce Transformation

We believe technology should:

- help people work the way they want
- Improve productivity, simplify management, enhance security
- Enable you to put your employees first.

How do you balance transformation complexities?



Nearly 7 full workdays to deploy 1000 devices

53% of IT leaders are struggling to keep up with the increasing diversity of devices

ITDMs spend **up to 25%** of their time **monitoring and troubleshooting**

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Imagine a world…

Insights transform deployment

Security enables collaboration

Automation simplifies management

Intelligence informs support

Dell Technologies Unified Workspace

DEPLOY

Award-winning Devices

Secureworks

SECURE

Trusted Security

vmware Workspace™ ONE™

MANAGE

Modern Management

SUPPORT

Services & Support

Industry's most comprehensive solution to **deploy, secure, manage, support** virtually all devices from the cloud

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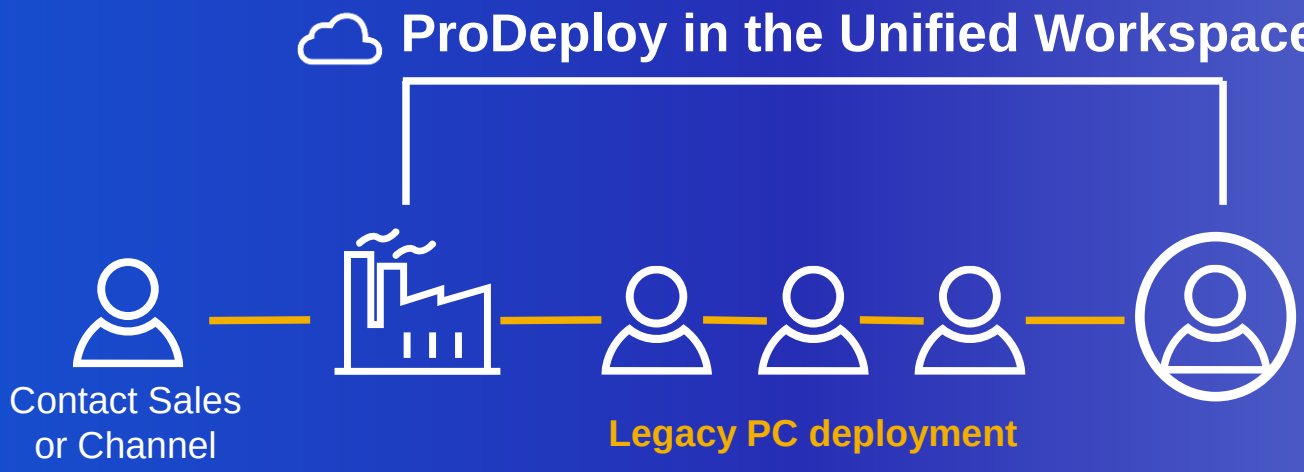
Deploy: Save time with modern deployment



Provisioning systems with Dell **saves up to nearly a week of IT time per 1,000 devices deployed***

Secure: Protect your business with trusted security

Endpoint Security in the Unified Workspace

Trusted Devices

Security begins with the endpoint and creates a foundation for protecting your environment, knowing the device is trusted.

- SafeID
- SafeBIOS
- SafeScreen (2H)

Trusted Access

Securely access your work from any device anywhere.

- VMware Workspace ONE

Trusted Data

Protect your business and keep your competitive advantage yours with cutting edge threat protection.

- SafeGuard & Response
- SafeData

Built-in security

Most secure commercial devices

Comprehensive ecosystem protection

Integrated solutions with **security leaders**

Smart collaboration

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Manage: Deliver a unified experience for IT and end users

vmware
Workspace™ ONE™

For all your devices

Simplification through intelligent automation

Ready-to-work experience	Self-service empowerment	Always up to date	Actionable insights	Zero-trust security

Managed from the Cloud

Give IT time back to manage all endpoints with intelligent automation and unique capabilities.

Give end users easy, secure access to all apps on all devices to ensure anytime, anywhere productivity.

Support: Provide proactive, predictive support

ProSupport Plus with SupportAssist

EASILY MANAGE

- Manage assets and alerts in TechDirect
- Option to enable and configure end-user functionality

PROTECT & OPTIMIZE

- Enable and schedule optimizations*
- Virus and malware removal*

GAIN INSIGHT

- Early indication of performance issues*
- Predict issues before they happen

Significantly reduce time to resolve a hard drive failure*

11x faster than the competition

Partnerships to accelerate your digital transformation

DELL Technologies

DELIVERING JOINT CUSTOMER VALUE

Microsoft

VMware Workspace ONE UEM

Microsoft 365
(Win 10, O365, AAD & EM+S)

VMware Horizon Cloud
on Microsoft Azure

Windows Virtual Desktops

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Start your transformation today

Provisioning systems with Dell **saves IT up to a week of time per 1,000 users**

DEPLOY

98% of Secureworks clients say they **see value within 60 days**

SECURE

Reduce time to deliver core applications to employee from **2 hours to just over 12 minutes**

MANAGE

92% less time spent resolving a failed hard drive

SUPPORT

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Pivotal
RSA
Secureworks
virtustream
vmware