Security Transformation

Rethink Security to Accelerate Your Innovation
Adopting a new mindset to managing security and risk. One that allows you to rapidly and securely embrace emerging technologies so you can progress and innovate.
Security maturity model

Guarded

Informed

Integrated

Resilient
Why Security Transformation?
197 days

Average time it takes to identify a data breach
Security is often seen as an obstacle to progress

95% of security breaches start at the endpoint

55% spend more time navigating manual processes than responding to vulnerabilities

57% of breach victims were breached due to an unpatched known vulnerability

$8,500/hr loss due to ransomware-induced downtime
“For MSE CIOs who want to help their business prepare for a digital future, changing their personal job objectives from those that are IT-focused to those that are business-focused is an important step.”*

*Source: Gartner, Inc., 2018 CIO Agenda: CIOs in Midsize Enterprises Must Exploit AI and Data Monetization to Grow their Business, Daniel Rotigel and Alan Duncan, March 9, 2018
Outdated security practices are an obstacle to innovation
“…If you think you’re going to patch weekly or patch daily or repave daily and you’re not going to do it through automation, you are surely going to have thousands of people, which is going to introduce human error…”

-Lance Rochelle
Product Manager
Wells Fargo
Traditional security

Solving problems with a perimeter mentality

Concerned about being on front page of paper

Culture of “no”
88% growth of application vulnerability

Top docker images contain at least 30 vulnerabilities

Exposed Amazon S3 buckets
Technology can fundamentally alter the culture of an organization.
Security transformation is a mindset
“Previously you could protect your data on premises with really good perimeter firewall security. In a distributed data and a distributed workforce world, that just doesn’t work anymore”

-Paul Brimacombe
Head of Enterprise Architecture
McLaren Technology Group
Physical firewall

Distributed firewall
Rethink security to accelerate innovation
Embrace risk
Leveraging Dell Technologies for planning, visibility, and insight so you can efficiently address your digital risk and security needs
Simplify security
Partnering with Dell Technologies for our domain expertise and intrinsic security capabilities across infrastructure and operations to reduce complexity and friction

Empower people
Adopting security solutions and capabilities that provide your employees and customers the freedom to drive digital business and emerging technologies

Embrace risk
Leveraging Dell Technologies for planning, visibility, and insight so you can efficiently address your digital risk and security needs
Empower people
Adopting security solutions and capabilities that provide your employees and customers the freedom to drive digital business and emerging technologies

Simplify security
Partnering with Dell Technologies for our domain expertise and intrinsic security capabilities across infrastructure and operations to reduce complexity and friction

Embrace risk
Leveraging Dell Technologies for planning, visibility, and insight so you can efficiently address your digital risk and security needs
Security at the speed of business
Cars have brakes so they can go fast.
Dell Technologies is your trusted partner
Our Security Transformation Story

Rethink the role of security
Assess your capabilities
Understand the business need
Work with your business
Make security an essential part of your business strategy
Transform security to accelerate innovation
VISIT
The Dell Technologies Security Transformation site:
delltechnologies.com/security-transformation

LEVERAGE
Our services, education, and expertise to understand how to manage your business risk

CONTACT
Your sales team to understand how security is mapped to your business goals and acquire intrinsic security