

**DELL** Technologies / Forum

# REAL TRANSFORMATION

GLOBAL SPONSORS



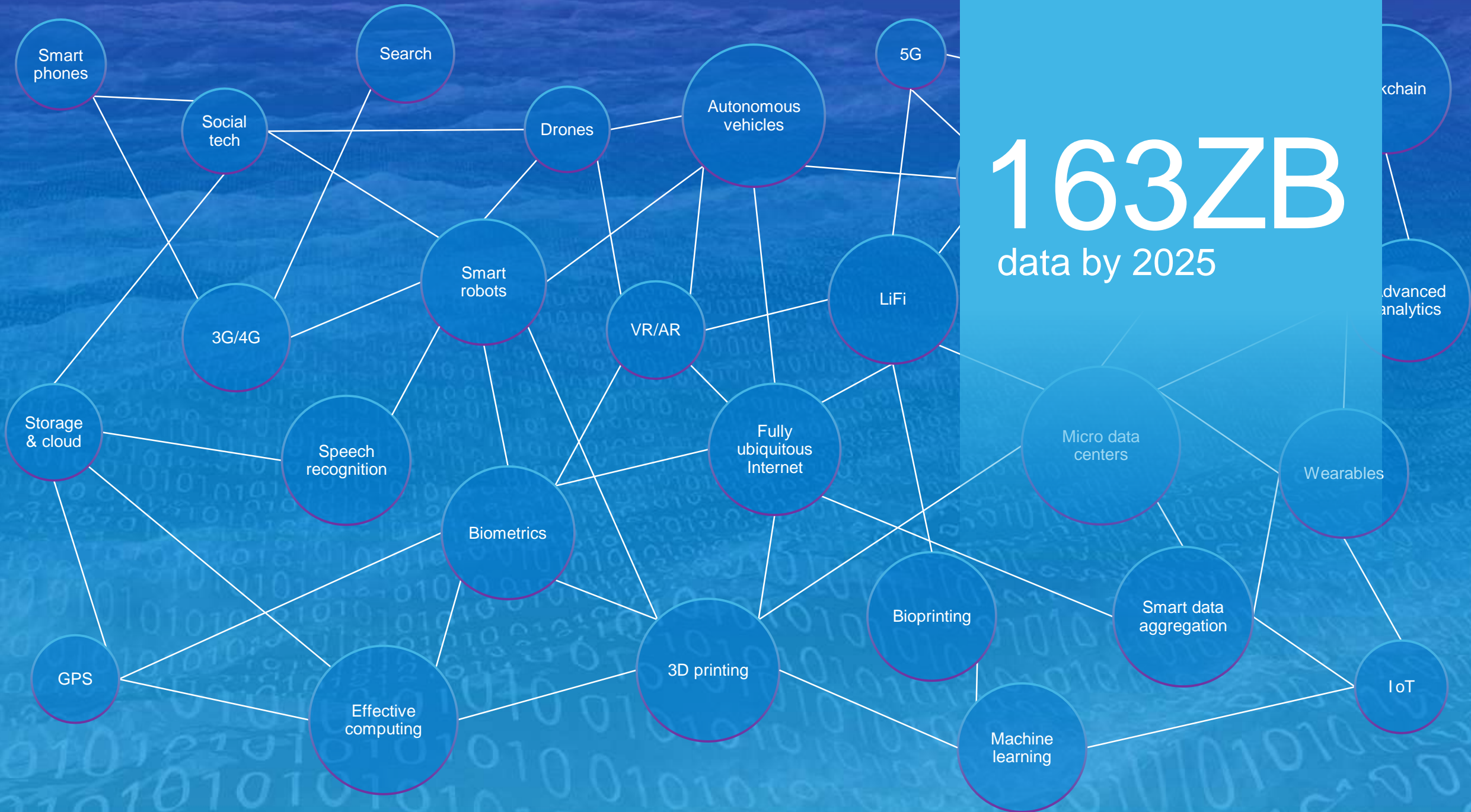
**DELL**Technologies /Forum

# The architects of innovation

## Nigel Moulton

Global Chief Technology Officer –  
Modern DataCenter Team, Dell Technologies

163ZB  
data by 2025







Artificial  
Intelligence



Artificial  
Intelligence

Hybrid  
Cloud





Artificial  
Intelligence



Hybrid  
Cloud



Edge



Artificial  
Intelligence



Hybrid  
Cloud



Software-  
Defined



Edge





Artificial  
Intelligence



Hybrid  
Cloud



Workforce  
Modernization



Software-  
Defined



Edge

Every organization needs to be a **digital** organization,  
powered by data, running in a multi-cloud world.



IT  
Transformation



WORKFORCE  
Transformation



SECURITY  
Transformation



APPLICATION  
Transformation



DELL EMC

Pivotal.

RSA

Secureworks

virtustream.

vmware



IT  
transformation



Modern service delivery

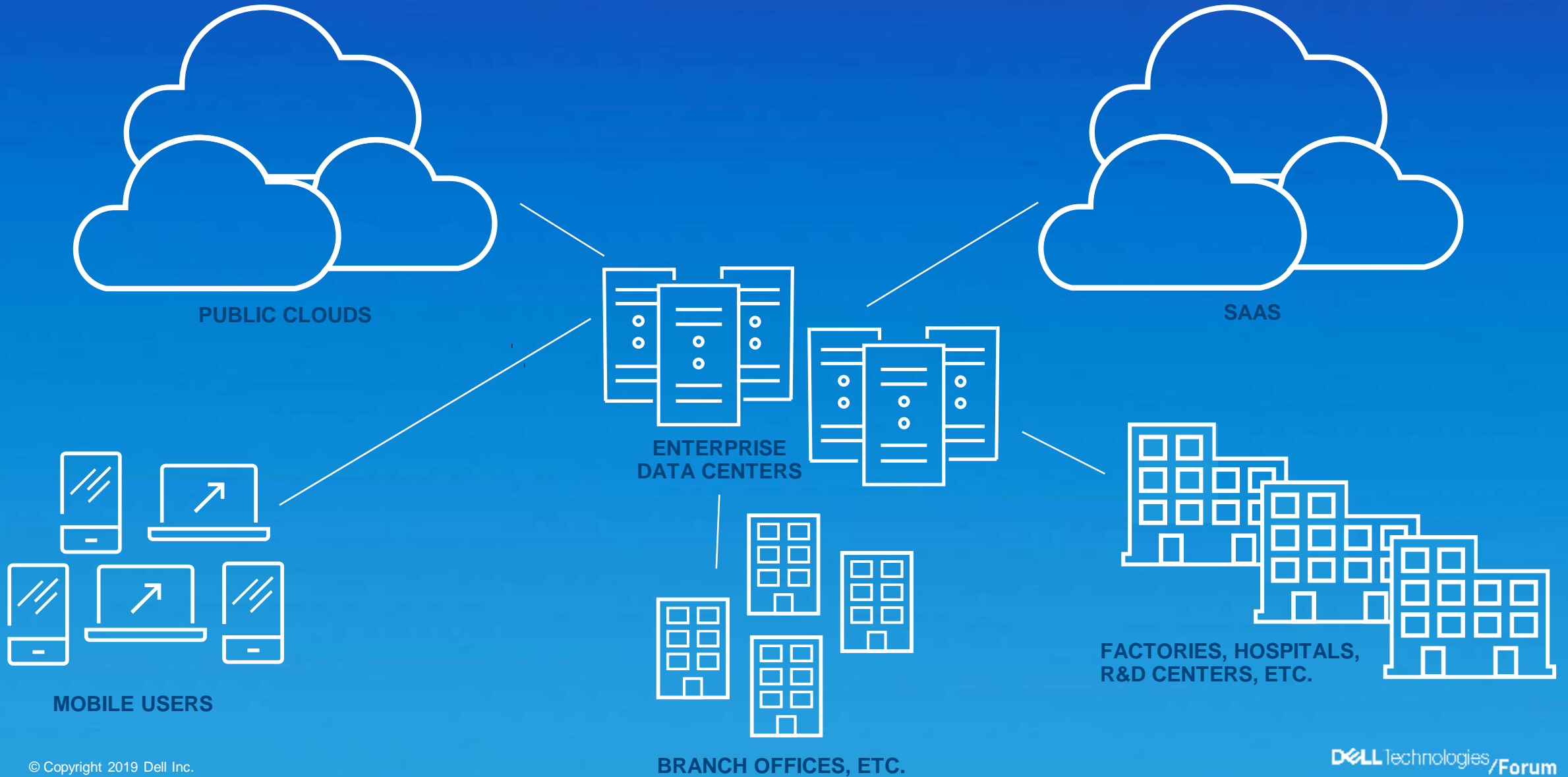


Modern and consistent operations

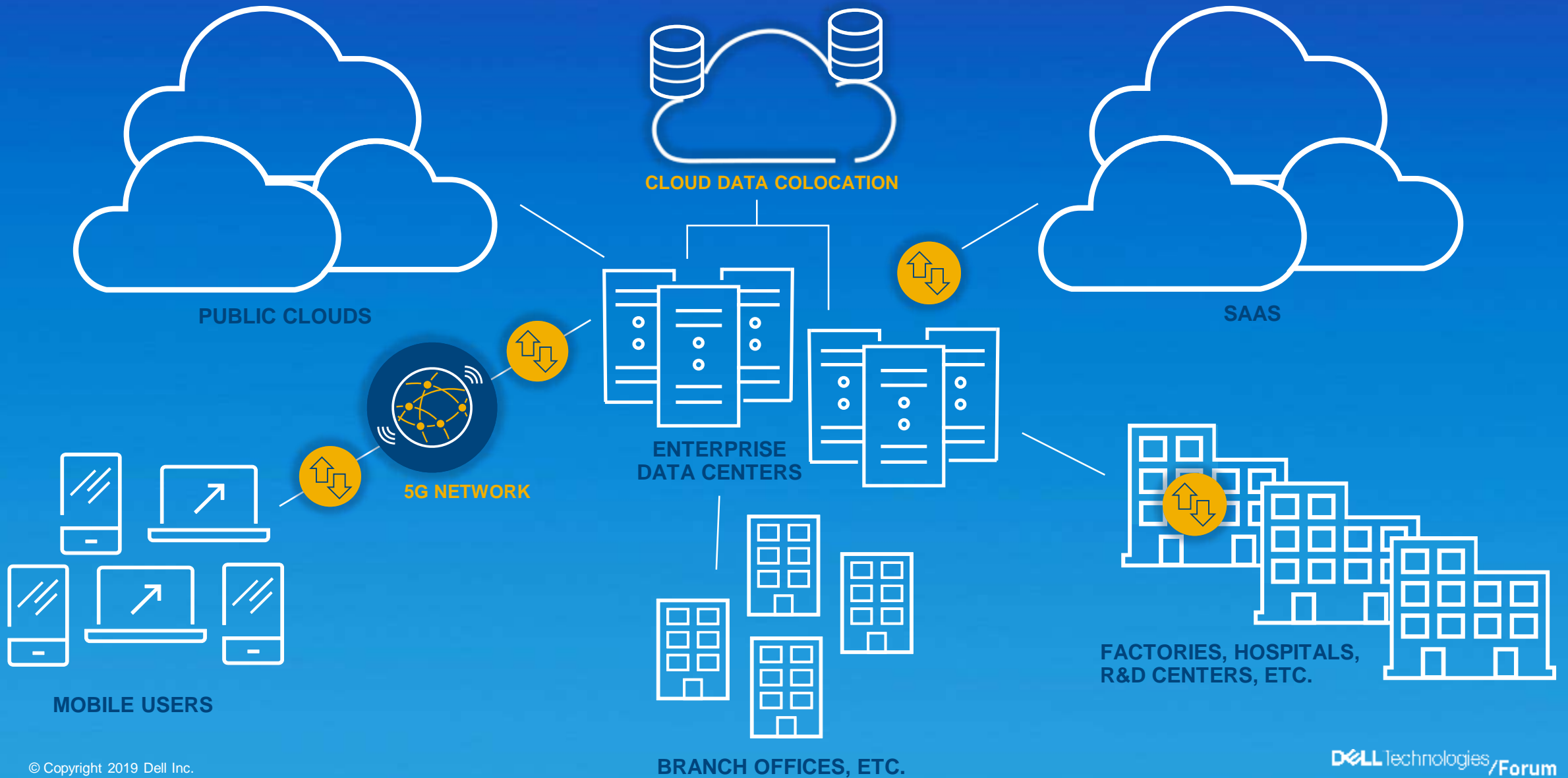


Modern infrastructure

# Current State of the Enterprise



# Current State of the Enterprise





# IT transformation



## Servers & Networking

## Storage

## CI & HCI

## Data Protection



Next-Generation Media



Multi-Dimensional Scale



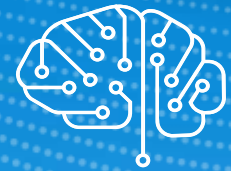
Software-Defined Architectures



Hybrid, Multi-Cloud



Security & Data Protection



AI/ML



# Introducing the Dell Technologies Cloud

IT  
transformation



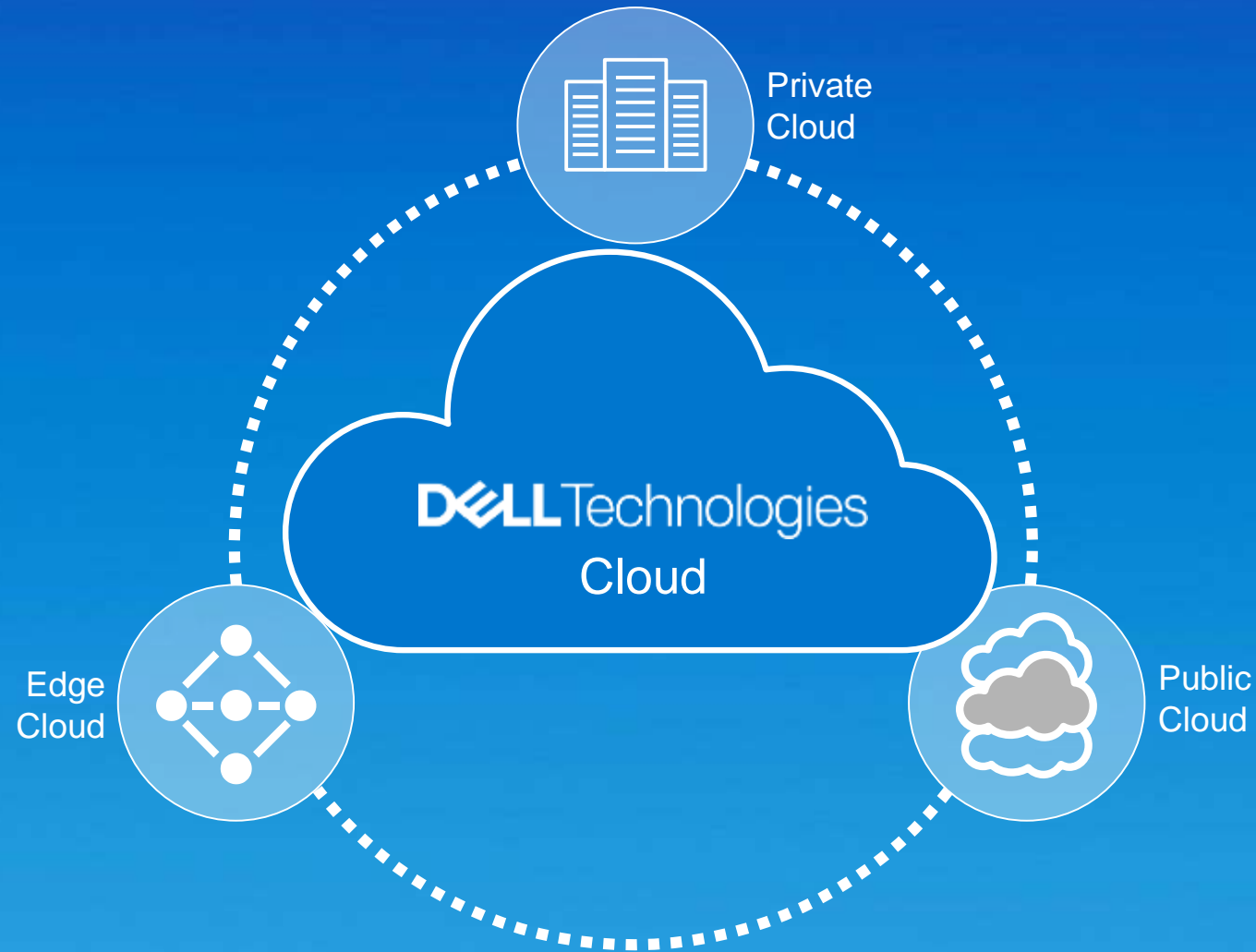
ONE ~~cloud~~ strategy...



IT  
transformation

# Dell Technologies Cloud, Powered by VMware

Consistent Operating Model Across Private Cloud, Public Cloud, and Edge







IT  
transformation

# Dell Technologies Cloud

World's broadest cloud provider ecosystem



4,200+  
Cloud Partners



WORKFORCE  
transformation



Trusted, transparent and innovative security



Integrated & intelligent modern management



Smarter, faster & inspired user experiences



WORKFORCE  
transformation

# Dell Technologies Unified Workspace



**DEPLOY**  
Award-Winning  
Devices



**SECURE**  
Trusted  
Security



**MANAGE**  
Modern  
Management



**SUPPORT**  
Services &  
Support

**Available Now**

# 144

Awards, Honors  
& Inclusions

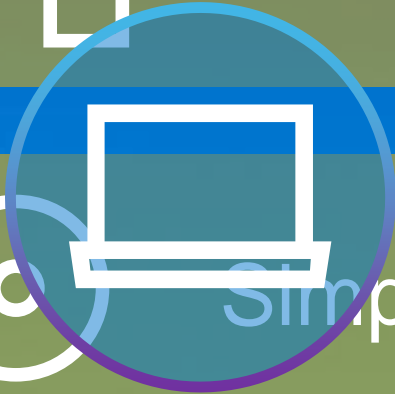




SECURITY  
transformation



Empower people



Simplify security



Trusted  
Devices

Trusted  
Infrastructure

Trusted  
Data



Embrace risk

DELL

DELLEMC

Pivotal.

RSA

Secureworks

virtustream.

vmware



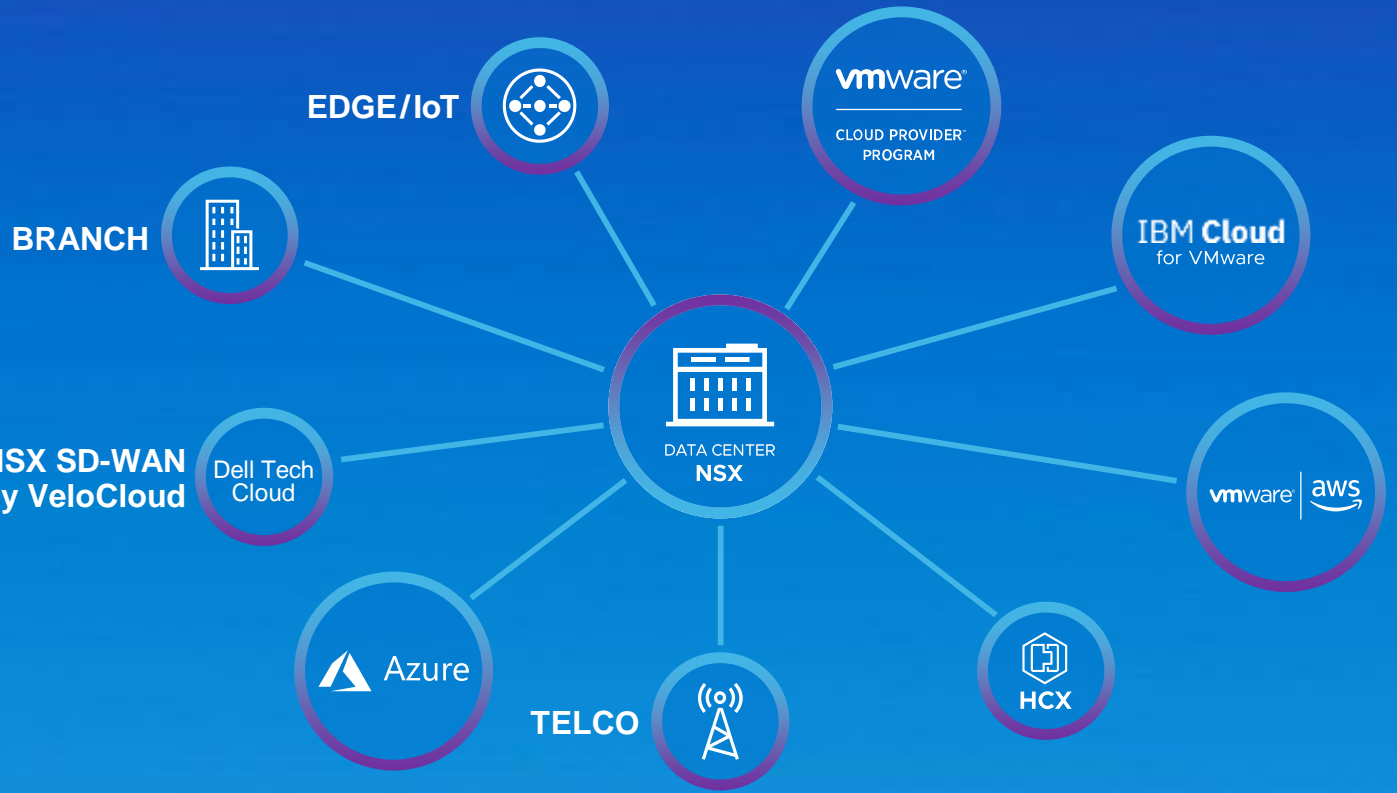
SECURITY transformation



Trusted Infrastructure



VMWARE NSX SD-WAN by VeloCloud





APPLICATION  
transformation



Minimize application delivery risk



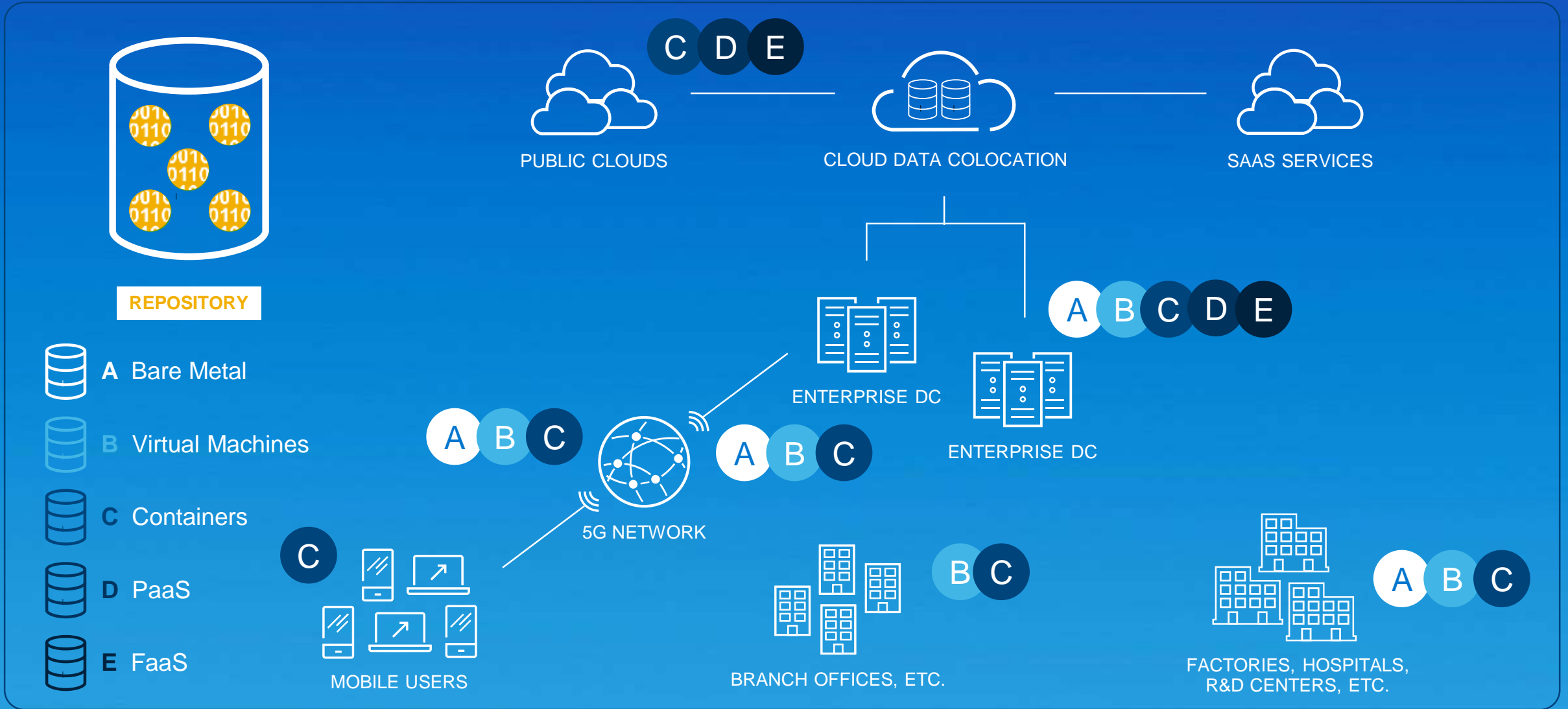
Streamline application operations



Accelerate software innovation

# Automated Diverse Application Delivery Emerge

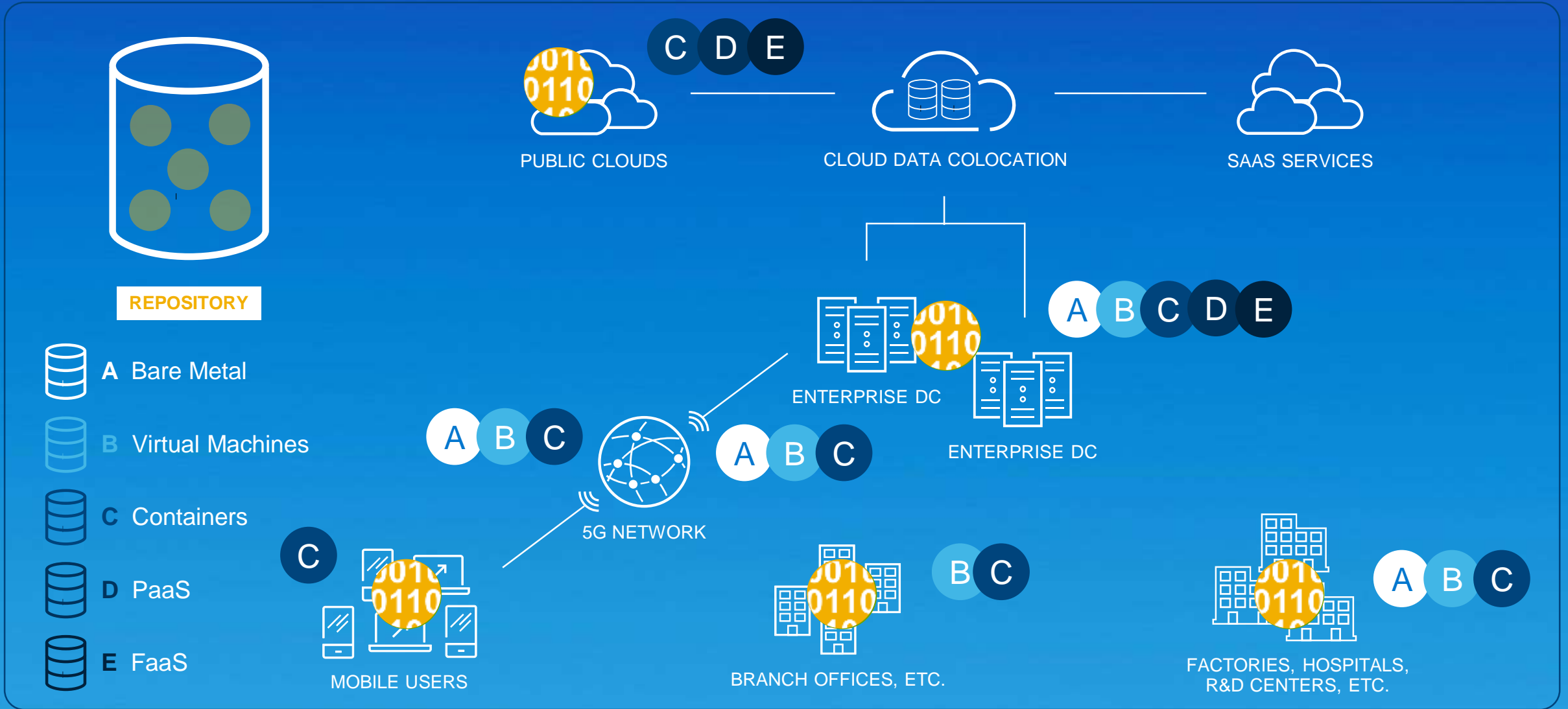
## ADVANCED ORCHESTRATION





# Automated Diverse Application Delivery Emerge

ADVANCED ORCHESTRATION & AI/ML DRIVEN



Every organization needs to be a **digital** organization,  
powered by data, running in a multi-cloud world.



IT  
Transformation



WORKFORCE  
Transformation



SECURITY  
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APPLICATION  
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# The Dell Digital Way

Dell IT practitioners sharing **expert knowledge** and **best practices** to help customers create world class experiences & accelerate their business outcomes

## Executive Briefings

CIO to CIO sharing of Transformation best practices and strategic guidance



## Best Practice Sharing

On infrastructure, end-user experience, next gen apps and multi-cloud



## IT Peer Engagement

For collaboration, insight and guidance

# 91%

## Businesses face persistent barriers

Time

Accelerate time-to-value

Skills

Advance & augment skills

Funds

Expedite cost out to fund innovation

Risk

Mitigate business risk

Consulting Services

Deployment Services

Support Services

Managed Services

Cloud Services

Education Services

THANK YOU

The image features the Dell Technologies logo centered over a vibrant, abstract background. The logo consists of the word "DELL" in a bold, white, sans-serif font, where the 'E' is stylized with three diagonal lines. To the right of "DELL" is the word "Technologies" in a white, lowercase, sans-serif font. The background is a complex, multi-layered composition of glowing blue, purple, and yellow light trails and patterns, suggesting a digital or data-driven environment. The overall aesthetic is modern and high-tech.

DELL Technologies