

DELL Technologies / Forum

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vmware

Simplify your VDI solutions planning, deployment and management with Dell Technologies

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Dell EMC**



Windows 10 Pro

DELLTechnologies

The way work is being done is fundamentally changing

The **workforce**
is evolving



Work happens
anytime, anywhere



Users **demand access** to data
from a variety of endpoints



Desktops and
Tower
Workstations



Laptops and
Mobile
Workstations



Tablets &
Smart Phones



Thin and
Mobile
Clients

Compute continues to change



>50%

of mid-market companies are using **cloud** models in their business (SaaS).



268 Billion

mobile applications will be downloaded by 2017.



3 Billion

people worldwide now use the Internet, and many access **social media**.



2.5 Quintillion

Bytes of **data** are being created every day.
How will you manage that to your benefit?




95%

of cyber attacks originate at the endpoint



\$325M

Recorded ransomware payments in the US in 2015



How do you enable access to
data and apps without
compromising on security?

Centralizing and virtualizing data and apps makes sense



Data is safely secured in the data center, not at endpoints



Enable as-needed access to data and apps from a variety of endpoints

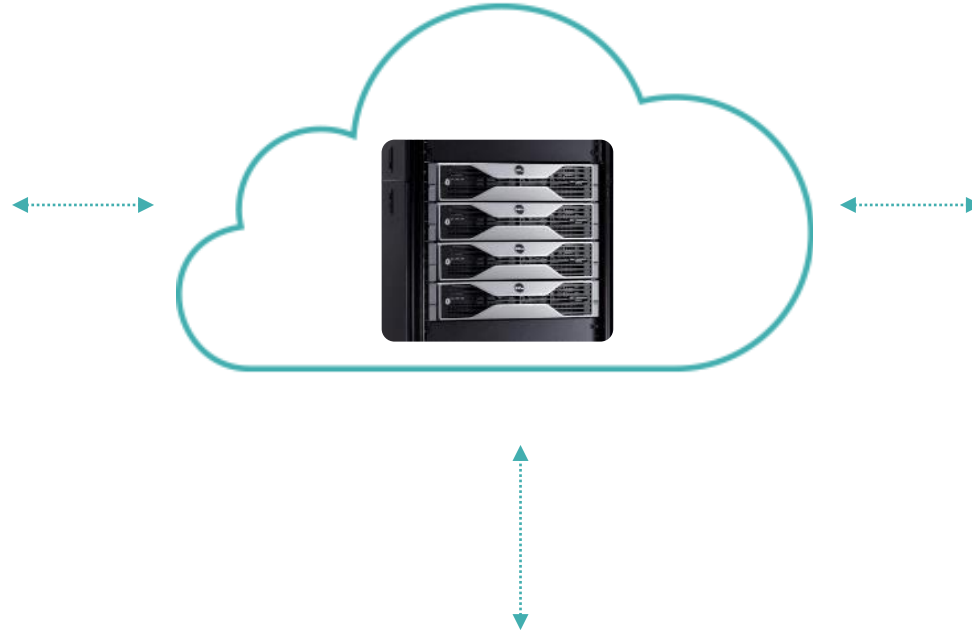


Manage user workspaces and data centrally, freeing up IT resources



Gain business agility by scaling up or down as business demands

Enable your workforce to work and collaborate from anywhere





Why should I consider VDI
now?

Windows 10 migration presents an opportunity for VDI

When Microsoft ends support for Windows 7, an upgrade to Windows 10 will be inevitable. But it's also the ideal time to implement a virtualized client environment. Do it right, and you could turn your upgrade into a springboard for digital transformation.

So why make the leap?



Improved security



Improved efficiency



Improved productivity



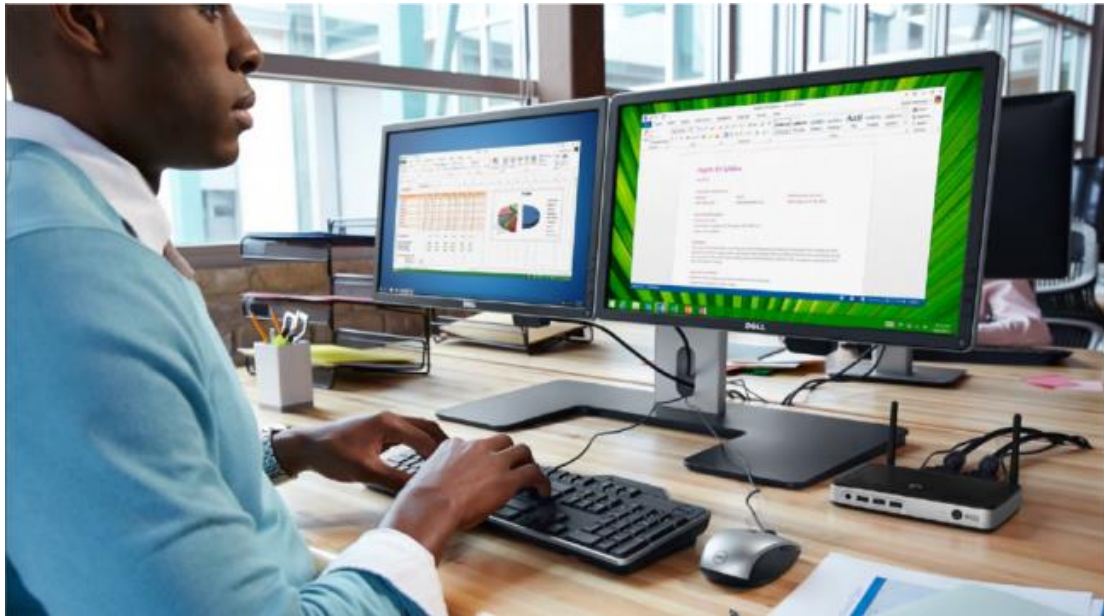
Improved user experience

What solutions does Dell Technologies offer?



Windows 10 Pro

Dell Technologies offers a complete portfolio of client solutions to address these challenges



Infrastructure



Software



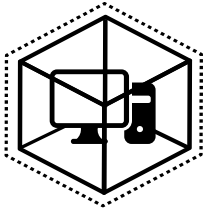
End points



Services, Software & Peripherals

Workspace-as-a-Service, Managed VDI Service, consulting, deployment, support, managed services and a complete S&P ecosystem

VDI Complete Solutions



Hyper-Converged
Infrastructure
solutions optimized
for VMware VDI



Best of breed
Dell Technologies
portfolio products



Fully
optimized and
validated
endpoints



One
company to
call for sales
and support



Flexible
Consumption
Model with Dell
Financial
Services

DELLEMC

Infrastructure

vmware[®]

VM / Desktop and App
Virtualization



Wyse thin clients OptiPlex micro
PCs, Monitors and
 NVIDIA Tesla GPUs



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VDI Solutions from the data center to the end-point

Your choice of datacenter hardware with...

...your choice of pre-tested software options

Dell EMC VDI Complete Solutions



Full racks and modular options

Hyper-converged Appliances



Dell EMC VxRail Appliance
Solutions for VDI



Dell EMC Ready Nodes for VDI, with:
▪ VMware vSAN
▪ Microsoft S2D



Dell EMC XC Series and XC Xpress for VDI,
powered by Nutanix



Wyse Datacenter

CITRIX®

vmware®

Microsoft

36%

Savings with versus individual component purchase with VDI Complete

99%

Fewer steps than manual

88%

Less tools to provision desktops

34%

Decrease in power consumption



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Industry leading thin client product portfolio

vmware®

CITRIX®

Microsoft



Wyse 3000 Series

Compact and highly flexible thin clients featuring dual and quad core Intel processors



Wyse 5000 Series

Versatile, compact and efficient. Dual and quad core thin clients capable of delivering 3D graphics and HD multimedia, with added expandability.



Wyse 7000 Series

Our most powerful and expandable thin clients designed for the most demanding rich media and graphics-intensive applications

+ Our PC portfolio



Latitude
Laptops & 2in1s



OptiPlex
Desktops & All-in-Ones



Precision
Fixed & Mobile
Workstations

How do I get started?



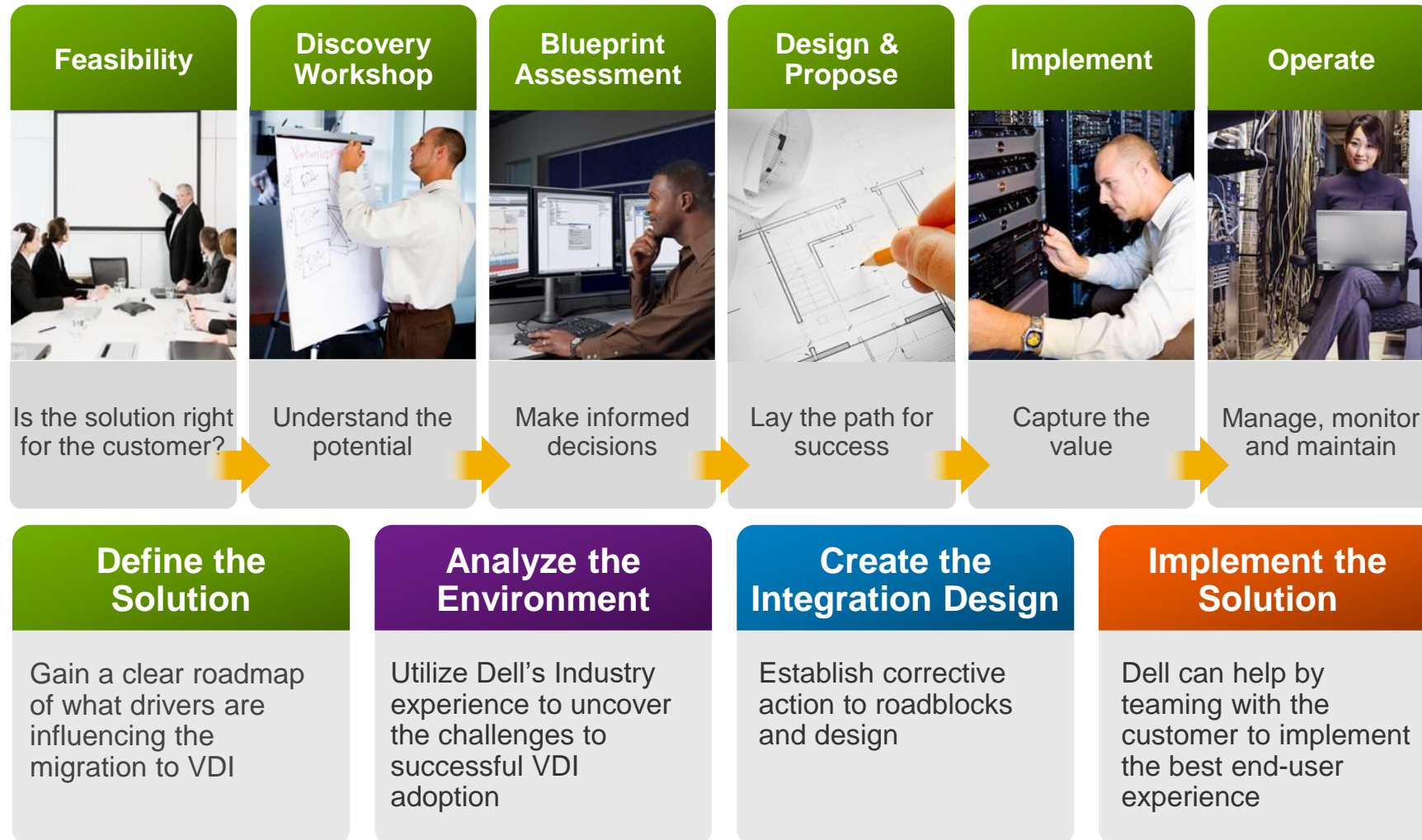
Windows 10 Pro

Dell virtualization assessment and deployment services

Desktop and app virtualization powerful tool for centralizing data, increasing security and streamlining management. Success depends on proper sizing and consideration for end user needs. Properly designed VDI environments increase productivity and return on investments. Improperly designed VDI environments are expensive and generally will fail

Users satisfaction is key to a successful implementation

Decisions made with an established, repeatable process



Wyse Support and Deployment Services

Dell Wyse thin client customers get a complete services portfolio including Deployment Services, ProSupport and Accidental Damage service, giving Dell Wyse business partners end-to-end support throughout the product lifecycle.

The Dell services portfolio for Wyse thin clients helps businesses streamline deployment and support so they can focus on innovation.



Resources for more information

Call your Dell account manager or value added reseller

Click to find more at

www.thinclientbenefits.com

www.vdicompletesolutions.com

www.dell.com/wyse



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