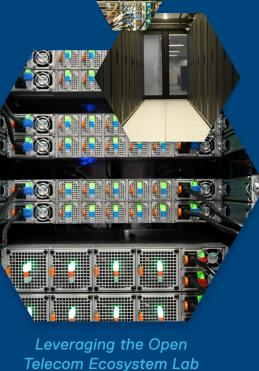
OPEN TELECOM ECOSYSTEM COMMUNITY

WHERE THE ACTION IS

Get an Entire Community to Help Innovate and Grow **Your Telecom Business**

Join the **Open Telecom Ecosystem Community** to collaborate with innovators coming together to drive the transformation of the telecom industry.



WHAT IS IT?

to drive innovation and actionable outcomes. It's a community that shares and collaborates to make the open ecosystem and its benefits a thriving reality.

growing their businesses

WHO IS IT FOR?

Communication Service Providers and telecom partners wanting to make the open ecosystem a reality by collaborating

to share knowledge and information,

communicating to align how we build products together, verifying what we build resonates with our customers.

Hardware Vendors

Mobile

Operators

Independent **Software Vendors**

Cloud Platform Providers

Equipment

Providers

Network

WHAT BENEFITS?

Accelerate

When you participate, you gain access to leverage and optimize

existing opportunities and create new opportunities to:





Develop and

share telecom

ecosystem knowledge

WHAT'S INCLUDED?



Improve solution

time-to-value for

the 5G market

Community

Marketing

Tech

Innvation

Spotlights

How does the ecosystem work?

community is as easy as...

Event

Joint-

Self-

Tech

Innovation

Days

CTO

Roundtables

Joint

HOW DOES IT WORK?

How is information shared? Getting the most from the

You are part of a community that brings everybody together under one umbrella to actively exchange ideas. We share information to

help you innovate on actual outcomes to accelerate time to market.

Accessing **Participating**

Dell Technologies

sharing our innovation

with the community

Tech

Innvation

Days

the

Community

The Open Telecom Ecosystem Community

WHAT ARE THE ACTIVITIES?

includes the following activities which are scheduled

their solutions

Tech

Innvation

Spotlights

СТО

Roundtables

CTOs & technology

future innovation and collaboration

Meeting

Industry Peers

in Live

Webinars **Portal** in-person and Virtual Events

in the

Engaging

GET ACCESS

Event

Engagement

Learn Faster



WHERE THE ACTION IS

Copyright © 2023 Dell Inc. or its subsidiaries. All Rights Reserved. Dell Technologies. Dell and other trademarks are trademarks of Dell Inc. or its subsidiaries. Other trademarks may be trademarks of their respective owners. This infographic is for informational purposes only. Dell believes the information in this infographic is accurate as of its publication date, February



2023. The information is subject to change without notice. Dell makes no warranties — express or implied — in this infographic





Connect

Grow Your Participate Join the Community & Innovate **Business**

The Open Telecom Ecosystem Community brings together telecom partners and CSPs Telecoms interested in exponentially

> Marketing Engagement Program **Open Telecom Ecosystem Community**

> > Certification Certification

on a shared monthly calendar of events. CSP and telecom partners sharing VPs together to discuss

Bring our community Regular communication on community news together to meet and exchange ideas and activities

Open Telecom Ecosystem Community

Communications

Learn More