Dell ProDeploy for Telecom Networks

Accelerate the adoption of a disaggregated, virtualized network

Essentials

ProDeploy for Telecom Networks enables CSPs to quickly operationalize critical network infrastructure with agility and scale.

- Efficient deployment with factory configuration and field expertise
- Accelerate time-to-value with tested, validated platforms
- Scalable to keep up with business growth and maximize ROI
- Tailorable capabilities to meet customer specific outcomes

Capitalize on the open ecosystem opportunity

Disaggregation is creating opportunities to lower network infrastructure costs, accelerate new service delivery, and grow revenue. Your customers have increasing expectations for the way they consume your services, and proprietary infrastructure that was costly, time consuming, and limited your ability to scale is no longer sufficient to rapidly keep up with the pace of change.

Disaggregation certainly has the potential to pose challenges, but it doesn't need to derail your path forward. When navigated strategically, it can unlock limitless opportunities for innovative service delivery.

What if you could:

- Deliver services to customers faster and in more advanced ways than ever before?
- Scale the delivery of services without scaling cost?
- Adopt new operating models that focus on innovating service monetization?

Virtualizing network services enables a faster delivery of services to customers on open infrastructure, at a lower cost. Adopting best practices to implement open solutions facilitates the innovation you're looking to drive.

Dell ProDeploy for Telecom Networks lays the foundation for your network environment

Having a trusted partner who can seamlessly architect and deploy disaggregated solutions across a variety of environments is critical to enable the delivery of virtualized services. Dell ProDeploy for Telecom Networks is a highly scalable service that accelerates the deployment of critical infrastructure across a disaggregated telecom network. It builds on our proven services capabilities, with added flexibility, to accomplish the goals you're looking to achieve. This service addresses your needs with solution-based deployment so you can quickly begin deploying workloads and deliver your services faster.

We meet you wherever you are by providing ample options to facilitate deployment and drive outcomes tailored precisely for your business. ProDeploy for Telecom Networks utilizes a combination of expert factory and field deployment options to effectively configure telecom infrastructure and deliver consistent results. You choose between individual hardware and/ or software configuration and delivery options based on the specific needs of your

environment. Our pre-validated, tested platforms accelerate your time-to-value with seamless end-to-end deployment that can be executed from the core to the far edge, faster.

ProDeploy for Telecom Networks is also built for agility and scale to keep up with business growth and maximize your return on investment. It enables deployment at volume across various sites with global scale, to allow you to grow your business, while reducing costs. This service is also highly customizable; we tailor each engagement uniquely to your needs to align business, IT, and network objectives and drive the desired outcomes you're looking to achieve.

ProDeploy for Telecom Networks deploys telecom platform solutions with:

- Expertise
- Speed
- Volume
- Flexibility

Get more out of your technology on day one

ProDeploy for Telecom Networks utilizes the proven practices of ProDeploy Infrastructure, which enables you to take advantage of flexible infrastructure installation options to get the most of your new technology sooner. ProDeploy Infrastructure is built on best practices refined through over 30 years of experience beyond basic hardware installation, to deliver infrastructure that best leverages your resources and maximizes the value of new technology. It minimizes implementation risk and provides a single point of contact for project management, implementation planning plus documentation and knowledge transfer to your team to ensure the continuation of seamless operations.

The Dell Technologies difference

Dell Technologies is in a unique position to help you transform – backed by industry leading infrastructure, a secure, global supply chain, and a services organization with more than 60,000 dedicated professionals and partners in more than 170 countries. We are adapting and enhancing our proven capabilities to meet your unique needs and delivering them in all regions where Dell Technologies operates globally.

Summary of benefits

Quickly adopt network infrastructure with our flexible deployment service. ProDeploy for Telecom Networks accelerates time-to-market with expert factory and field deployment options tailored specifically to your needs. Simply choose what you value most out of your services and leave the rest to us to execute consistent solution delivery, so you can get back to innovating.

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