

Consulting Credits

Accelerate success with expertise on your terms



Ensure IT success with experienced professionals when and where necessary

Navigate your modernization challenges

To build for tomorrow's success it is necessary to deliver IT solutions that help you and keep your employees engaged and productive. However, it can be hard to keep up with the constantly evolving landscape of technology options. There may be times when at the start of an implementation process, you may not clearly identify the needed services, or you may find it hard to secure funding for the services.

Flexible expertise when you need it

Dell Consulting Credits provides an agile approach to enable you to prefund Consulting Services by purchasing credits ahead of time so that you can redeem them as you want. Our credits make purchasing and utilizing consulting services easier than ever, as you don't have to worry about lengthy procurement processes to purchase individual services or plan upfront around what services you need, and you gain the flexibility to align with budget cycles so you can effectively manage tight organizational budgets.

Delivering value to your business

- ✓ Stay ahead of unexpected challenges and keep your projects on track
- ✓ Retain the flexibility to make the best decisions when and as needed
- ✓ Solve end of quarter/year use-it or lose-it budget challenges
- ✓ Redeem credits over time
- ✓ Access our diverse portfolio of Services with a single purchase order

External expertise delivers real business outcomes

94%

of organizations face challenges in driving innovation successfully¹

75%

of organizations need external expertise to help achieve business outcomes²

69%

say their organization lacks resources or expertise to realize the full value of their tech purchases³

¹Innovation Catalysts Study, Dell Technologies, February 2024

²A study conducted by Forrester Consulting on behalf of Dell, March 2023.

³A study conducted by Forrester Consulting on behalf of Dell, March 2023.



Over 60,000 Dell and partner Services Professionals



Forbes named Dell Technologies among best Management Consulting Firms



Expertise of a broad portfolio with industry-leading physical and digital scale

Deep portfolio of expertise

Accelerate your modernization initiatives across our entire Consulting Services portfolio

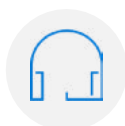
Artificial Intelligence	GenAI Strategy & Governance GenAI Platforms & Models Workplace AI Traditional AI
Multicloud	Cloud Platforms Automation & Integration Operating Model Datacenter Modernization
Applications & Data	Data Driven Enterprise Application Portfolio Optimization Cloud Native Apps DevSecOps
Security & Resiliency	Business Continuity & Disaster Recovery CyberSecurity Cyber Recovery Data Protection
Modern Workforce	Digital Employee Experience Digital Services Management Cloud Productivity & Identity VDI & Workspace Platforms
Horizontal Offers	ProConsult Advisory Residency Consulting

How Consulting Credits work

1. Redeem Consulting Credits against any Consulting capability of your choice
2. Using this purchase option, you don't have to plan up-front around, what Services to buy and when. This provides great flexibility to make the best decisions for your organization, in your own time
3. Once purchased, you can easily add funds for additional services without having to go through a lengthy procurement process of opening multiple purchase orders
4. you redeem credits as you need throughout the redemption period of your purchase
5. Consulting Credits must be redeemed within 1 year of purchase



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