



Solution Spotlight

Cyber Recovery for Telcos

Executive Summary

Data is the currency of the Internet economy and a critical asset to be protected, kept confidential for availability at a moment's notice. Protecting critical data and recovering it with assured integrity is key to resuming business operations after an attack. Could your business survive?

Solution Spotlight

Dell's Cyber Recovery for Telcos is an Industry leading solution providing isolated vault with immutability and intelligent analytics, provided as-a-Service for Telco customers. Our solution offers cloud convenience with a trusted Telco partner

Key Takeaways

67

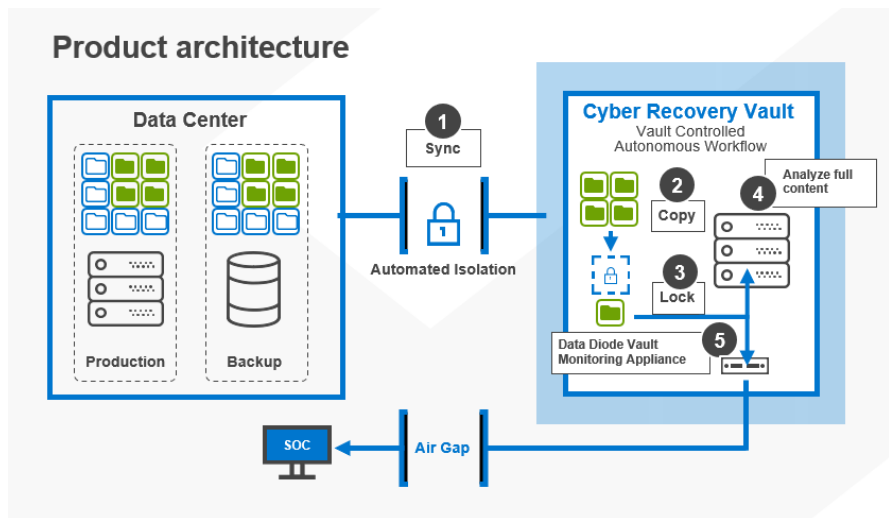
of IT decision makers are not very confident that all business-critical data can be recovered .¹

\$6T

estimated global impact of cybercrime in 2021. ²

62%

IT decision makers concerned with disruptive events in next 12 months.³



¹ Based on research by Vanson Bourne commissioned by Dell Technologies, "Global Data Protection Index 2021 Snapshot," carried out February - March, 2021. Results were derived from a total of 1,000 IT decision makers worldwide from both private and public organizations with 250+ employees.

² Cybersecurity Ventures: <https://cybersecurityventures.com/cybercrime-damages-6-trillion-by-2021>

³ Dell Data Protection Index Survey - 2021



Solution Spotlight

SP Features	
Trusted and Secure	Add an industry-leading solution to your portfolio
No Compromise	Gain benefits of a cloud partner-managed installation with zero trust architecture options
Cost Effective	Managed offering from a Telco provider of choice
As a Service	Choice of consumption models offering Telco customers commercial flexibility

Key Points - Why choose Dell Technologies?	
Sheltered Harbor	First endorsed turnkey vault solution
Intelligent Analytics	Machine learning and full content indexing within the vault
Proven and Mature	5+ years in market, over 1000 customers
Advanced Security	Air gap, isolated, partner managed vault protecting from unauthorized access
Protection	Immutable data helps protect against multiple threats including insiders