D¢LLTechnologies



Solution Spotlight

Orange Business Microsoft Azure Stack HCI powered by Dell



Executive Summary

Leverage Dell, Microsoft and Orange Business capabilities and expertise to capture hybrid cloud opportunities & new infrastructure investments at the edge through a managed multicloud for on premises workloads. Utilize our validated, integrated HCl stack to build, deploy and run hybrid and edge computing applications across your IT ecosystem to drive business value and deliver outcomes.

Solution Spotlight

Extend Azure services and capabilities to your environment of choice – from the datacenter to edge location. Hold sensitive data where it matters while giving you the ability to securely reach Azure public cloud.

Seamless Azure Experience: Dell Integrated System adds unique software-driven integrations with Azure that simplify operations across distributed locations.

Simplify Azure On-Premises: Delivered as a fully engineered, integrated solution supported and updated as an integrated system, simplifying deployments, day to day operations and ongoing lifecycle management.

Accelerate Innovation: Full set of support and service offerings to accelerate time to value.

Available in consumption-based OpEx operating model to aligns with usage patterns.

Orange Business, a strong, certified Microsoft partner		
2600	2,600 Cloud experts, 2,500 experts in Cyber defense, 4,000 Data/Digital/AI experts	
15	Microsoft product competencies	
600+	Microsoft GOLD Partner with 600+ Azure certifications	

Solution Features		
Ensure data sovereignty	Hosting your data within your company or in a sovereign Orange datacenter makes it easier for you to comply with your regulatory obligations and confidentiality	
Low latency performance	The provision of computing power close to your operations can meet the most demanding applications in terms of performance and response time	
Scalable and highly available	An infrastructure, which you configure and size according to the intensity of your business activity	
Centralized and secure management	Centralized management of IT resources, for the security of your infrastructure to run critical business applications	

Key Points – Why Choose Orange for Azure Stack HCI powered by Dell Technologies?		
Any deployment	Orange Business proven expertise in both public Azure cloud and private cloud	
Expertise	Recognized expertise of two experienced providers in IT and cloud	
Flexibility	Wide selection of configurations and services	
One contract	Simplify the management of your IT, with a single contract encompassing supervision of your solution	
Validated solution	Choose a hybrid HCI solution validated by Microsoft engineering	



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