

About the Company

\$95.6 billion FY25 revenue	+8% Year over year	\$8.14 FY25 Record Non-GAAP ¹ diluted EPS	\$3.9 billion Returned to shareholders in FY25
\$8.5 billion FY25 Non-GAAP ¹ operating income	+8% Year over year	#44 on Fortune 500	97% of Fortune 500 served as of FY25

Our Purpose: To create technologies that drive human progress

Our Vision: Be the most essential technology partner

Our Strategy: Leverage our strengths to extend our leadership and capture new growth

Leading End-to-End Solutions²



INNOVATION

PEOPLE & CULTURE

CUSTOMER-CENTRICITY

Driving Innovation

32,775
Total patents and patent applications as of January 31, 2025

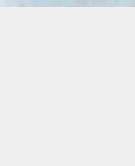
1,880+
U.S. patents issued to Dell Technologies in 2024

\$3.1 billion
Invested in R&D in FY25

\$8.7 billion
Invested in R&D from FY23 through FY25

Leadership Positions

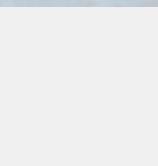
#1 External RAID Enterprise Storage Dell maintained the #1 position with 22.5% share Per IDC WW Quarterly Enterprise Storage Systems Tracker CY25Q2	#1 All-Flash Array External RAID Dell maintained the #1 position with 23.7% share Per IDC WW Quarterly Enterprise Storage Systems Tracker CY25Q2	#1 Purpose-Built Backup Appliance Dell maintained the #1 position with 28.4% share Per IDC WW Quarterly Purpose-Built Backup Appliance Tracker CY25Q2
#1 Mainstream Core Server Dell maintained the #1 position with 30.8% revenue Per IDC WW Quarterly Server Tracker CY25Q2. Based on x86 CPU type only	#1 Total Server Dell maintained the #1 position with 7.7% revenue share Per IDC WW Quarterly Server Tracker CY25Q2	#1 PC Workstations and Monitors Dell maintained the #1 positions with 40.4% share and 17% share respectively Per DC WW Quarterly Workstation Tracker CY25Q3; Per IDC Quarterly Monitor Tracker CY25Q3
#1 North America Commercial PC Dell maintained the #1 position with 34.5% share Per IDC WW Quarterly PC Device Tracker, CY25Q3. Includes workstations	#1 Client Business Leading Client Business by revenue Client PC & upsell revenue statistic calculated by Dell Technologies primarily by utilizing other PC OEMs' financial public filings, as of Q2 FY26 TTM	



Newsweek
America's Greenest
Companies 2025



Forbes
World's Best
Employers 2025



Fortune
America's Most Innovative
Companies 2025

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1. This document includes information about non-GAAP operating income and diluted earnings per share which are not measurements of financial performance prepared in accordance with U.S. generally accepted accounting principles. 2. Client GAAP operating income stat: \$6.2 billion, +15% Y/Y. Dell Technologies' non-GAAP diluted earnings per share: \$6.38. Please refer to Dell Technologies' financial public filings, as non-GAAP financial information is not included in the financial statements. 3. IDC WW Quarterly Workstation Tracker CY25Q3 using data for 2025. 4. IDC WW Quarterly Monitor Tracker CY25Q3 using data for 2025. 5. IDC WW Quarterly Server Tracker CY25Q3 using data for 2025. 6. IDC WW Quarterly Purpose-Built Backup Appliance (PBA) CY25Q2 using data for 2025. 7. IDC WW Quarterly PC Device Tracker CY25Q3 using data for 2025. 8. IDC WW Quarterly Workstation Tracker CY25Q3 using data for 2025. 9. IDC WW Quarterly Monitor Tracker CY25Q3 using data for 2025. 10. 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