

About the Company

\$95.6 billion

FY25 revenue

+8%

Year over year

\$8.14

FY25 Record Non-GAAP¹ diluted EPS

\$3.9 billion

Returned to shareholders in FY25

\$8.5 billion

FY25 Non-GAAP¹ operating income

+8%

Year over year

#44

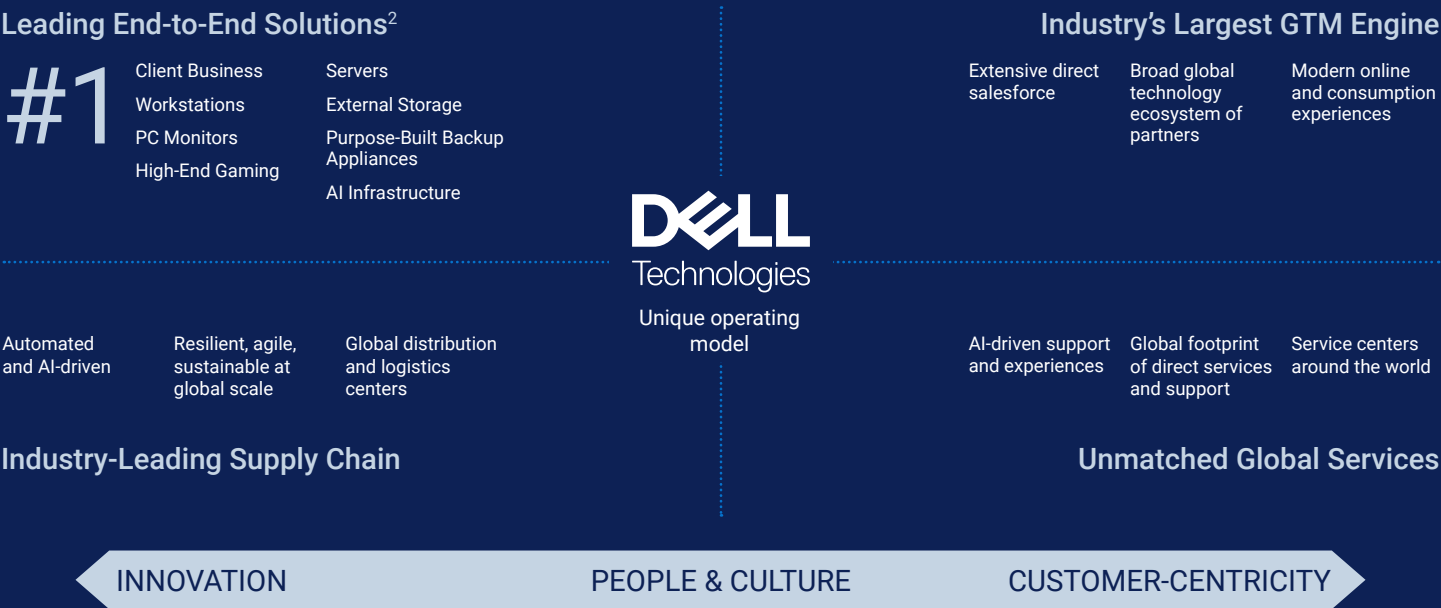
on Fortune 500

97%

of Fortune 500 served as of FY25

Our Purpose: To create technologies that drive human progress
Our Vision: Be the most essential technology partner

Our Strategy: Leverage our strengths to extend our leadership and capture new growth



Driving Innovation

32,775

Total patents and patent applications as of January 31, 2025

1,880+

U.S. patents issued to Dell Technologies in 2024

\$3.1 billion

Invested in R&D in FY25

\$8.7 billion

Invested in R&D from FY23 through FY25

Leadership Positions

#1 External RAID Enterprise Storage

Dell maintained the #1 position with 22.5% share

Per IDC WW Quarterly Enterprise Storage Systems Tracker CY25Q2

#1 All-Flash Array External RAID

Dell maintained the #1 position with 23.7% share

Per IDC WW Quarterly Enterprise Storage Systems Tracker CY25Q2

#1 Purpose-Built Backup Appliance

Dell maintained the #1 position with 28.4% share

Per IDC WW Quarterly Purpose-Built Backup Appliance Tracker CY25Q2

#1 Mainstream Core Server

Dell maintained the #1 position with 30.8% revenue

Per IDC WW Quarterly Server Tracker CY25Q2. Based on x86 CPU type only

#1 Total Server

Dell maintained the #1 position with 7.7% revenue share

Per IDC WW Quarterly Server Tracker CY25Q2

#1 PC Workstations and Monitors

Dell maintained the #1 positions with 40.4% share and 17% share respectively

Per DC WW Quarterly Workstation Tracker CY25Q3; Per IDC Quarterly Monitor Tracker CY25Q3

#1 North America Commercial PC

Dell maintained the #1 position with 34.5% share

Per IDC WW Quarterly PC Device Tracker, CY25Q3. Includes workstations

#1 Client Business

Leading Client Business by revenue

Client PC & upsell revenue statistic calculated by Dell Technologies primarily by utilizing other PC OEMs' financial public filings, as of Q2 FY26 TTM



Newsweek
America's Greenest Companies 2025



Forbes
World's Best Employers 2025



Fortune
America's Most Innovative Companies 2025

MORE INFORMATION

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[Quarterly Results](#)

1. This document includes information about non-GAAP operating income and diluted earnings per share which are not measurements of financial performance prepared in accordance with U.S. generally accepted accounting principles. FY25 GAAP operating income: \$6.2 billion, +15% Y/Y. FY25 GAAP diluted earnings per share: \$6.38. Please reference our GAAP to non-GAAP reconciliation included in the financial tables included in the Q4 FY25 earnings full news release.
2. Client PC & upsell revenue statistic calculated by Dell Technologies primarily by utilizing other PC OEMs' financial public filings, as of Q2 FY26 TTM; Workstations (Units) - IDC WW Quarterly Workstation Tracker CY25Q3 using data for 3Q25; PC Monitors (Units) - IDC WW Quarterly Monitor Tracker CY25Q3 using data for 3Q25; High-End Gaming (Units) - IDC WW Quarterly Gaming Tracker, CY25Q3, \$1,500+ price band; Server (Revenue) - IDC WW Quarterly Server Tracker CY25Q2 using data for 2Q25; External Storage (Revenue) - IDC WW Quarterly Enterprise Storage Systems Tracker CY25Q2 using data for 2Q25; PBBA (Revenue) - IDC WW Purpose-Built Backup Appliance (PBBA) CY25Q2 using data for 2Q25; AI Infrastructure (Revenue) - IDC Semiannual Artificial Intelligence Infrastructure Tracker, 2025H1 (Oct 2025)