

Enhance your resiliency posture

Resiliency Services for Microsoft Azure

Strengthen your resiliency posture with Azure

As the world becomes ever-more data orientated, many organizations are choosing to migrate and modernize with Azure to increase efficiency and drive growth.

However, organizations leveraging Azure's capabilities face numerous resiliency challenges. Indeed, as the amount of data grows, so do security challenges, involving potential risks associated with system failures, natural disasters or even malicious attacks.

Increasingly, these threats put organizations at risk worldwide - bringing business operations to a halt for days and even weeks - costing millions.

Recover and respond with confidence

The risk of unplanned downtime requires today's organizations to continually re-evaluate their IT resiliency approach. Organizations utilizing Microsoft Azure can rely on Dell's Resiliency Services to respond, restore and recover their most critical business assets. Backed by 30+ years of security experience, we know what it takes to design and implement a successful backup and cyber recovery solution that instills confidence in your ability to rebound from unexpected downtime.

- ✓ Mitigate risks with best-in-class expertise
- ✓ Simplify IT management and optimize costs
- ✓ Leverage expert operational knowledge readiness
- ✓ Rely on tailored solutions aligned to your unique resiliency needs

over 50%

more cyberattack attempts per week on businesses¹

62%

of employers report understaffed cybersecurity teams²

87%

would benefit from access to external expertise to reduce risk and fill operational gaps³

\$9000

Per minute is the estimated average cost of downtime for businesses⁴

232%

Is the amount ransomware attacks have grown by since 2019⁵

Implementation Services for Backup on Microsoft Azure

Successfully recover from unplanned downtime

- ✓ Backup your essential cloud resources to the cloud
- ✓ Leverage flexible backup solutions tailored according to your business needs
- ✓ Protect your backups with data replication

Implementation Services for Microsoft Azure Site Recovery

Keep your business running – even during major outages

- ✓ Advisory Services to protect your primary cloud and on-premise workloads, tailored to your needs
- ✓ Minimize downtime with failover aligned to your RTO/ RPO objectives
- ✓ Accelerate your disaster recovery strategy and minimize human errors with best-in-class expertise Protect your backups with data replication

Cyber Recovery Implementation Services on Microsoft Azure

Gain peace of mind with an orchestrated resilience approach

- ✓ Attain strategic protection against ransomware attacks
- ✓ Identify data and applications to protect in the cyber recovery vault
- ✓ Leverage an isolated and offline system

Over 35 years in partnership with Microsoft

Our co-engineered solutions, services and technical expertise provide you with a more complete partnership to drive outcomes and accelerate digital transformation.

- ✓ Global Microsoft FastTrack Partner
- ✓ 47,000+ Microsoft certifications held by Dell Technicians
- ✓ 7/7 Microsoft Solution Area Competencies
- ✓ Member of Microsoft Intelligent Security Association

Take the next step on your path to modernization

Dell Technologies Services offers an extensive portfolio of services for Microsoft technologies to empower your teams and help you realize your business outcomes.



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¹50% more per week, Small/Medium businesses: <https://www.forbes.com/sites/chuckbrooks/2022/01/21/cybersecurity-in-2022--a-fresh-look-at-some-very-alarming-stats/?sh=4f9a64186b61>

²62% report understaffed cybersecurity teams: <https://www.computerweekly.com/news/252515016/Hiring-and-retention-challenges-in-cyber-security-persist>

³87% would benefit from access to external expertise to reduce risk and fill operational gaps 87% benefit from external expertise: Forrester Opportunity Snapshot:

A custom study commissioned by Dell Technologies, September 2022

⁴9000 dollars per minutes it the estimated cost of downtime: <https://www.enterpriseappstoday.com/stats/backup-statistics.html>

⁵232% Is the amount ransomware attacks have grown by since 2019 Is the amount ransomware attacks have grown by since 2019

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