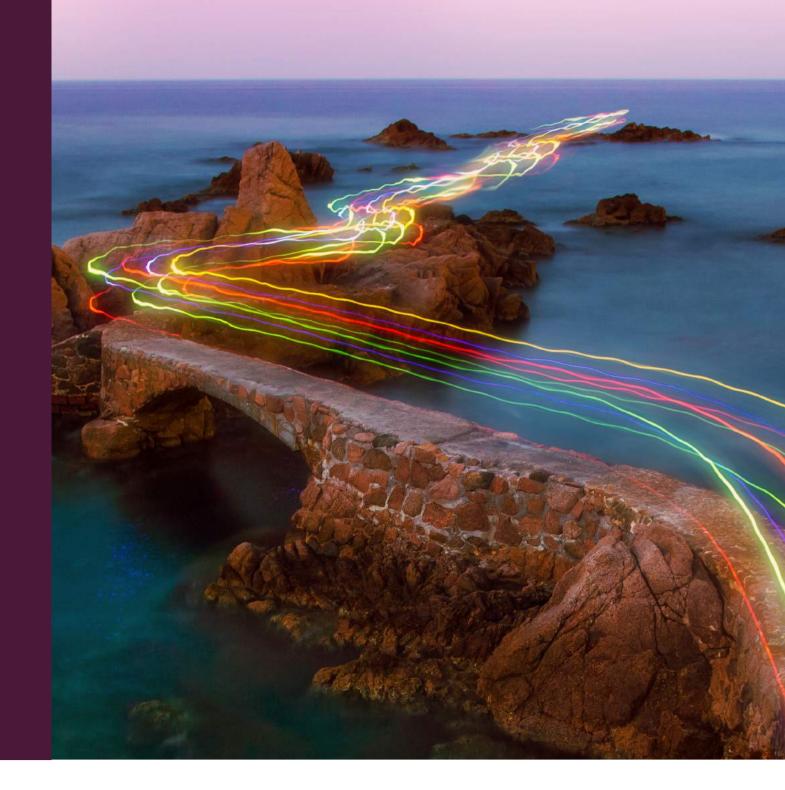
# Multivendor Support Service

Enable digital transformation while meeting today's support needs across your entire data center.





# Simplify data center support, and unlock IT resources for digital transformation.

Pressure to maintain quality of service for existing infrastructure, while introducing new technologies, has never been greater. Supporting a mixed-OEM data center introduces additional challenges:

- Complexity and cost of managing multiple support vendors
- Inconsistent service levels and quality across geographies
- Inability to quickly solve issues spanning multiple OEMs
- Risks resulting from engagement with unauthorized third-party maintainers

Multivendor Support from Dell Technologies addresses these pain points through a holistic and cost-effective solution — all under single contract with the technology leader you know and trust.



#### Single Point of Accountability

- Consolidate support through Dell Technologies
- Leverage 24x7 tech support with one number to call for all assets
- Seamlessly resolve issues spanning multiple OEMs



#### **Operational Simplicity**

- Eliminate direct costs and overhead of managing multiple support vendors
- Reduce unexpected out-of-warranty repair expenses
- Unlock and redirect IT resources to digital transformation



#### Global Consistency

- Simplify operations with consistent support that meets requirements globally
- Exceed service and quality expectations while meeting budget demand
- Extend the life of IT assets without impacting service levels

## Key offer components



Hardware support for storage, servers and networking



Coverage for 25+ major OEMs<sup>1</sup>



Global support with consistent level of service and parts availability in 170+ countries



24x7 tech support with one number to call for your entire install base<sup>1</sup>



4 hour or Next Business Day on-site support after remote diagnosis<sup>2</sup>

### Streamline support across your entire data center.

Contact your Dell Technologies Support and Renewals Representative to get started.

