



## Data Sanitization and Data Destruction for Enterprise Services

### Advance IT infrastructure and promote sustainability while maintaining data security

Data continues to grow and drive strategic advantage. Meanwhile, national security issues and data privacy regulations are escalating.

As organizations navigate technology changes, they are further challenged with data security and compliance. The end of the product lifecycle is an aspect of data security that is increasingly important.

Whether you are looking to refresh and redeploy assets or retire and remove them to make room for new technology, Dell Data Sanitization and Data Destruction for Enterprise Services can provide the assurance that sensitive data will be secured.

Concern for data security is the #1 reason organizations require help with asset disposition

221zB

new data created by 2026 for global datasphere<sup>1</sup>

91%

indicate they see benefits from using a service partner for threat detection and response processes<sup>2</sup>

96%

plan to maintain or increase their investment in IT asset disposition / sustainability services in the next year<sup>3</sup>

46%

reducing business risks through IT disposition / sustainability services has become more important the last year<sup>3</sup>

# Dell Data Sanitization and Data Destruction for Enterprise Services

Secure data on infrastructure systems in the data center—Protect IP, the environment and brand reputation

## Enabling Compliance

- With strict policies and procedures guiding every step of the journey
- Enable compliance with industry and business standards including US NIST 800-88R1
- NIST compliant certificate provided upon service completion



## Promoting Sustainability

- Accelerate the circular economy, eliminating the concept of waste by first evaluating parts for resale or reuse.
- For materials that can't be reused, we have recycling options that meet or exceed local regulatory guidelines.
- Electronic waste we process is tracked, documented and managed through the entire chain of custody.

## Keeping Data Secure

- Navigate an asset refresh or retirement without fear of data compromise
- Data on legacy systems is secured and rendered unrecoverable from unauthorized access

## Data Sanitization for Enterprise

A software-based method of securely overwriting data to render it unrecoverable. Systems must be operational

- **Data Sanitization for Enterprise Onsite**  
For those looking to refresh/redeploy assets, this service performs sanitization at the business' location, securing data while assets remain in the environment. Available for most Dell infrastructure solutions and similar 3rd party non-Dell branded assets.
- **Data Sanitization for Enterprise Offsite with Asset Resale and Recycle**  
Assets are removed from the business' environment, sanitized at a secure location and evaluated for resale/reuse. Customer is compensated if value is found. If no value is found, assets are recycled according to local regulatory guidelines. Available for PowerEdge, PowerVault, SC Series (Compellent), PS Series (EqualLogic) and equivalent 3rd party non-Dell branded products.

## Data Destruction for Enterprise

A process that renders data inaccessible through the process of physical shredding. Available for all Dell infrastructure solutions and similar 3rd party non-Dell branded assets. Does not require systems to be operational.

For more information about Data Sanitization and Data Destruction for Enterprise Services, please contact your Dell Technologies representative or visit us online at [DellTechnologies.com/OSSE](https://DellTechnologies.com/OSSE)

1 IDC, High Data Growth and Modern Applications Drive New Storage Requirements in Digitally Transformed Enterprises – July 2022. By: Eric Burgener, John Rydning

2 Forrester Opportunity Snapshot: A Custom Study Commissioned by Dell Technologies, Sept 2022

3 A Commissioned study conducted by Forrester Consulting on behalf of Dell Technologies, November 2022