Fast-Track Smart Manufacturing

Simplify the manufacturing edge to generate insights where you need them.

Edge data is exploding.

10.8 million petabytes

total data compute at the edge by 20241





10X growth

in total data compute at the edge from 2019-20241





3.5/10

maturity rating of edge computing for manufacturers / OT providers²





Edge proliferation

The explosion of industrial IoT and other edge endpoints escalate data management and security complexities.

71%

of decision-makers gather data faster than they can use it.3

#3 barrier to transformation is the inability

to transform data into insights.3

#1 factor

in planning edge computing is security.4

Simplify

your edge.

Reduce complexity, siloed

infrastructure, latency and

security risks at the edge.

more data than before.5



Consolidation

Consolidate apps, hardware and processes to enhance efficiencies in OT and IT management.



End-to-end solutions Rely on a partner ecosystem with

consistent solutions from edge to core to cloud.



Leverage a scalable infrastructure to enable real-time analytics and

AI/ML applications at the edge.



infrastructure for faster disaster

recovery that offers intrinsic security.



Act on real-time data to generate maximum value.

production cycles.

with edge insights.

Unlock smart manufacturing

Manufacturing operational intelligence

reducing costs and downtime.

Increase agility and efficiency while

Intelligent asset optimization



Improve utilization, reduce failures and eliminate inefficiencies in

Predictive maintenance Identify issues before they impact production and optimize



Services to the edge.

Run essential manufacturing

workloads at the edge with the right security and service levels

maintenance schedules.

Extend APEX Cloud

expect to move to a Data-as-a-Service

(DaaS) model in the next 1-3 years.5

without notice.

60% of firms

with APEX Cloud Services.

Manufacturing edge or DellTechnologies.com/Edge

Learn more.

- ¹ 451 Research, a part of S&P Global Market Intelligence, internal report, "IT and OT priorities at the enterprise edge," February 2021.
- ² Dell Technologies internal study, "Voice of the customer OT provider and manufacturer," Spring 2021. ³ Dell Technologies Research, "Measuring digital transformation progress around the world," August 2020.
- ⁴ 451 Research, a part of S&P Global Market Intelligence, commissioned report, "The Edge-to-Cloud Continuum," January 2021. ⁵ Forrester Consulting study commissioned by Dell Technologies, "Unveiling Data Challenges Afflicting Businesses Around The World," January 2021. Base: 1,635 Director+ decision-makers responsible for data and data strategies in NA, EMEA, APJ, GC, or LATAM.

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