

# The Total Economic Impact™ Of Dell EMC Data Center Modernization And Migration Services

Through five customer interviews and data aggregation, Forrester concluded that Dell EMC Data Center Modernization and Migration services have the following five-year financial impact.

## FASTER TIME-TO-COMPLETION

### DELL EMC PROJECT

**3 years** 

Dell EMC completed the project two years faster.

### IN-HOUSE PROJECT

**5 years** 

In-house resources required more time to complete the modernization project.

“The benefit of leveraging Dell EMC was their expertise; what made them successful was their ability to execute on their proven methodologies.”

*Data center manager  
security firm*



## DATA CENTER MODERNIZATION AND MIGRATION BY THE NUMBERS

-  **\$250,000:** Monthly operational cost savings realized for an additional 24 months
-  **20%:** Optimized resource efficiency accrued two years sooner
-  **15%:** Reduction in the risk of unplanned downtime during execution

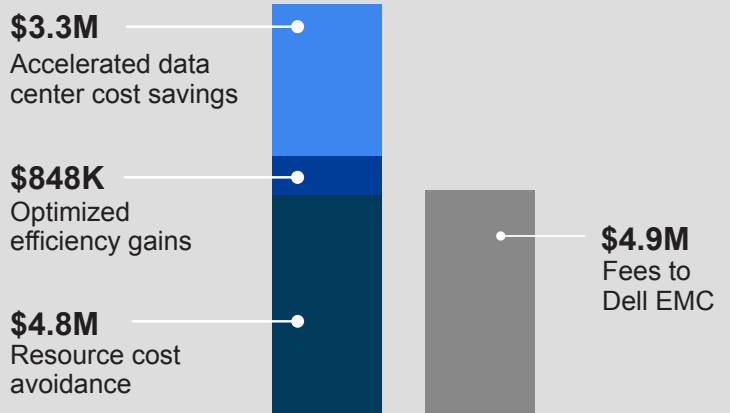
“Availability has increased, and performance is better. We’re now running on a more virtual environment so we can stretch resources differently than we did in the past.”

*Managing director, utility company*



## FINANCIAL SUMMARY

Five-year risk-adjusted



**81%**  
ROI



**\$4M**  
NPV



**3.5 years**  
PAYBACK



Read the full study

This document is an abridged version of a case study commissioned by Dell EMC titled: The Total Economic Impact Of Dell EMC Data Center Modernization And Migration Services, July 2017.