

## Dell APEX File Storage for AWS

Dell's trusted enterprise-class file storage now offered as software-defined in the public cloud

### ESSENTIALS

#### Simplified journey to the cloud

- Easy deployment using Dell APEX Navigator
- Seamless native replication with cluster-to-cluster SyncIQ
- Common OneFS enterprise features on-premises and in cloud
- Consistent user experience with familiar web, UI, CLI and APIs

#### Faster Business Outcomes

- Class-leading file performance
- Scale-out architecture to support up to 1PiB of Tier 1 hot data
- Multi-protocol support
- Designed for hybrid cloud and cloud burst use cases
- Centralized monitoring

#### Cloud Model

- 1, 3, 4 and 5-year subscription terms
- Futureproof: Multi-cloud license portability
- Deploy on customer-managed AWS infrastructure (EC2 and EBS)
- Retire committed cloud spend
- Multiple levels performance and cost choices with AWS instance options

Data is the driving force behind innovation – powering demanding workloads like artificial intelligence and analytics that bring new use cases and applications to life. Businesses often turn to a multicloud strategy when gearing up for more data growth and new workloads. But multicloud environments continue to have challenges. Management complexity of controlling data silos is a big obstacle, and limited visibility makes it difficult to get a holistic view of the data. Unpredictability of cloud costs and unplanned charges are other hindrances. IT skill gaps remain an issue since there are new tools and frameworks to master for each cloud environment. And finally, there is a lack of consistency across public clouds when it comes to security models.

Introducing [Dell APEX File Storage for AWS](#), a software-defined cloud solution that brings the OneFS software platform to the public cloud as a customer-managed offer. Dell APEX File Storage brings the same enterprise-class data services and performance trusted in on-premises PowerScale appliances to AWS, ensuring operational consistency and seamless data mobility regardless of where you deploy. Dell APEX Navigator accelerates the journey to the public cloud with easy deployment and centralized monitoring from a single interface. This combination creates the foundation for a universal storage layer that simplifies storage management in multicloud environments.

#### Make the move to the cloud easier and less risky

It starts with a quick deployment using Dell APEX Navigator. This SaaS-based management tool makes it easy to configure and deploy APEX File Storage for AWS including public cloud resource provisioning via 5 easy steps in a WebUI or via API. Once deployed, OneFS offers risk-free, policy-driven migration of file data from the on-premises appliance to the cloud with built-in native replication, SyncIQ. Because the OneFS software platform is the same on-premises and in AWS, there is no need for any changes to the underlying storage architecture. Once in the cloud, IT teams use the familiar OneFS user-interface, command-line interface (CLI), API interfaces and identity management that they are already familiar with. Organizations can leverage their existing skillsets and avoid retraining, reducing the time spent managing data and infrastructure and lowering management complexity. Dell APEX File Storage for AWS, based on OneFS, is multicloud by design.

#### Leverage enterprise-class features and leading class performance

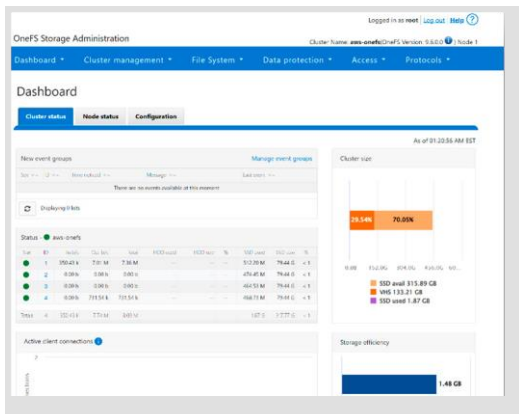
Organizations can use familiar OneFS data services and built-in security for their file data in the cloud. Enterprise-class features such as multi-protocol access (NFS, SMB, S3), SyncIQ native replication, snapshots, CloudPools and data reduction technologies can enable IT to run their workloads in the same way as they do on-premises. Rich multi-protocol support makes it possible to access unstructured data in the same way as on-premises which is critical in the cloud where applications may require simultaneous file and object access to the same dataset. Simplifying the hybrid cloud allows customers to easily extend their workflows into the public cloud.

## Power up your workloads

Dell APEX File Storage for AWS was designed with customer workloads in mind. It allows IT teams to scale capacity on-demand without disruption – on a scale-out architecture designed for performance to support up to 1PiB of Tier 1 hot data per cluster and more with CloudPools tiering.

The OneFS scale-out architecture supports high performance with up to 10GB/s reads and 4GB/s writes per cluster for hybrid cloud and cloud burst use cases:

- Simplifying the journey to the cloud is at the core of the **hybrid cloud use case**. The easy movement of data to the cloud using OneFS data replication technology and multi-protocol access facilitates migrating archive, backup, and DR projects. Class leading write performance accelerates the migration of traditional IT file workflows such as home directory.
- Cloud burst use case centers on boosting the workload performance once in the cloud. File data is served to compute-hungry workloads in the same way as it is done on-premises. The proven OneFS scale-out architecture enables leading file performance which is needed by demanding workloads for verticals such as M&E, Life Sciences and Manufacturing, as well as emerging workloads such as AI/ML and analytics.



## The Unstructured Data Vision: Deploy the One FS platform wherever data resides

Dell's objective is to give our customers flexibility and a range of choices when it comes to their data. With unstructured data solutions, organizations can store, protect and manage their file data consistently and safely across their environments – from on-premises appliances to as-a-service Dell APEX private cloud, to multicloud and cloud adjacent colocation, and now also in the public cloud with the software-defined offer. Deploy APEX File Storage for AWS in 5 easy steps with Dell APEX Navigator<sup>1</sup> and leverage the proven OneFS platform to meet your business needs, wherever your unstructured data resides.

Watch this [interactive demo](#) to learn more about APEX File Storage for AWS

## Centralized Dell Multicloud Storage management with APEX Navigator

Currently available in the US, Dell APEX Navigator for Multicloud Storage provides a suite of capabilities within Dell APEX Navigator, eliminating siloed experiences by offering centralized management of Dell storage software across public clouds. This SaaS-based solution simplifies the complexities of multicloud storage management, empowering ITOps and storage administrators to seamlessly deploy, configure, manage and monitor Dell storage in public cloud environments. Learn how to get started with a risk free 90-day trial<sup>2</sup> at [dell.com/navigator](http://dell.com/navigator).

- **Unified Engagement:** Simplify management across public cloud environments for a consolidated experience, reducing manual effort regardless of operating model.
- **Enhanced Productivity:** Accelerate productivity with streamlined multicloud storage management, including easy configuration and automated deployment for accelerated access to advanced data services.
- **Secure Operations:** Ensure secure multicloud operations and accelerate Zero Trust adoption with features such as, role-based access control (RBAC), and actionable insights into Dell storage health.



[Learn more](#) about Dell APEX File Storage for AWS



[Contact](#) a Dell APEX Advisor

<sup>1</sup>Based on Dell internal analysis, February 2024