

# Create IT Business Value while advancing Sustainability Initiatives

Dell Technology Rotation provides a simple way to participate in the circular economy, save costs and reduce your impact on the planet. \*\*

The circular economy is aimed at eliminating waste and the continual use of resources



When choosing Dell Technology Rotation to manage your IT infrastructure, you are contributing to the circular economy because we:



**Refurbish**  
hardware at the end of the term



**Remarket**  
hardware after data sanitization



**Recycle**  
hardware in a secure and environmentally conscious manner



95% of systems are refurbished, gaining a second life by being resold\*



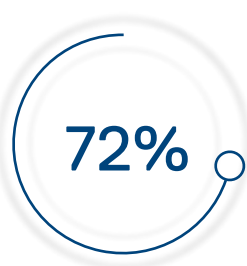
The remaining 5% are recycled in adherence with local regulatory guidelines such as the EPA in USA, WEEE in Europe and NTCRS in Australia\*

Our Electronics Disposition Partners have achieved a minimum certification level of ISO 9001, ISO 14001<sup>S</sup> and ISO 45001<sup>S</sup> and are audited continually to ensure compliance.

\*Source: Dell Financial Services Global Data, April 2022  
<sup>S</sup>ISO 14001 and OSHAS 18001 / ISO 45001 certifications and applicable revisions of the same no later than one year of Agreement execution date. These are the requirements as of 2019 and are subject to change. For the latest, see the online <https://corporate.delltechnologies.com/en-us/social-impact/reporting/policies-and-positions.html#tab0-1>

Dell Technology Rotation helps organizations reduce carbon emissions and improve energy efficiencies by retiring inefficient technology and replacing them with the latest equipment. ‡

†Source: IDC Infobrief, sponsored by Dell Technologies, "The Business Value of Dell's Technology Rotation Program," October 2021



72% of companies mention sustainability development goals (SDGs) in their annual corporate report†



50% of companies have identified priority SDGs†



54% of those that prioritized the goals, mention them in their business strategy†

†Source: PwC, SDG Reporting Challenge 2018 Base: All companies (729)



Dell Technologies recognizes that SDGs are an important part of your business objectives today.



Dell Technology Rotation can help you achieve those objectives at the end of the IT lifecycle or whenever business requires IT changes.

The advantages of Dell Technology Rotation extend beyond sustainability objectives and can help your organization overcome operational challenges and execute your IT strategy.

The business benefits of your IT devices comes from them being utilized, not owned. Dell Technology Rotation delivers business value, simplicity, flexibility and transparency throughout the agreement period by:

### Increasing Operational Efficiency



Simplify acquisition, operations and transitions



Stay current with the latest technology innovations



Optimize IT spend and boost workforce productivity‡

### Improving Business Flexibility



Spread payments over time to retain cash



Free up capital from long-term IT infrastructure investments



Improve agility and readiness for new opportunities

### Lowering Total Cost of Utilization‡



Save 26% on Servers



Save 27% on Client devices



Save 60% on Storage

Learn more about our payment solutions by visiting [Dell.com/technologyrotation](https://Dell.com/technologyrotation)

†Source: IDC Infobrief, sponsored by Dell Technologies, "The Business Value of Dell's Technology Rotation Program," October 2021

Dell Technologies is driving positive societal impact for all. Our plan and goals for 2030 and beyond are how we will deliver on this commitment.

For more information, visit [DellTechnologies.com/SocialImpact](https://DellTechnologies.com/SocialImpact)