

## Dell Services for Microsoft Azure Stack HCI Enhance the Azure Hybrid + Multicloud experience

### Build and manage applications consistently across locations

IT Organizations are experiencing unprecedented increases in the number of workloads they manage. Added to this is the complexity of those workloads, and how to choose the best fit landing zones on which to host those workloads.

In order to support the increase in the number of remote cloud consumers who access these workloads, the IT organization is turning to hybrid cloud, automation, and process optimization to improve the IT service delivery experience, while also providing cost transparency and management to the business.

### Harness our expertise to drive the outcomes you need

Dell Technologies and Microsoft have partnered to provide solutions that enable hybrid and edge computing applications to be built and managed consistently across locations, providing choice and flexibility to address diverse workload needs. Rely on expert guidance from Dell Technologies Services to help you take advantage of Azure hybrid benefits on Dell Integrated System for Microsoft Azure Stack HCI.



Realize the benefits of Azure Public Cloud on-premises



Run workloads and cloud-native apps anywhere



Protect key workloads regardless of whether on-premises or edge

Organizations look to tackle multicloud complexity with IT service providers/partnerships

**66%**

are getting help from IT services to guide them in adopting a multicloud operating model.

**46%**

utilize IT services to deploy and migrate data and application platforms for cloud-based initiatives.

**66%**

of organizations say they need an IT services provider who has deep technical partnerships with industry leaders.

*Source: A commissioned study conducted by Forrester Consulting on behalf of Dell Services, November 2022*

# Accelerator Services for Microsoft Azure Stack HCI

## Build and operate an Azure-aligned cloud and developer experience on-premises

- Build a production ready environment that provides foundational hybrid cloud capabilities on-premises
- Simplify hybrid cloud through container deployment and management
- Protect and enhance security of important on-premises and edge workloads

# Implementation Services for Microsoft Azure Virtual Desktop

## Provide secure, flexible, and scalable access to Windows desktops and applications from practically anywhere

- Enable your teams with a Microsoft Azure Virtual Desktop implementation on Azure public cloud or Azure Stack HCI and the knowledge to operationalize
- Extend your capabilities with additional images, host pools, application packages and users plus Teams media optimization
- Equip your business with an enhanced implementation, including even more application packages and additional users, plus GPU and FSLogix features and knowledge transfer

# Services for Modernizing Microsoft Data Platforms

## Accelerate SQL Server modernization, improve performance and mitigate risk

- Assess SQL environment and provide recommendations
- Inventory apps and prioritize SQL instances for migration
- Migrate apps and SQL server instances

## Azure Arc-Enabled Data/SQL

- Improve the SQL Server Admin/Governance experience by providing the management and services capabilities of Azure Arc for SQL
- Run Azure data services across on-premises, multicloud and edge

## Simplify deployment of Kubernetes for running cloud-native applications on premises

- Simplify deploying, managing and maintaining Kubernetes on-premises
- Accelerate adoption of Linux and Windows containers on-premises
- Centralize management of Kubernetes clusters and applications with Azure Arc

## Operating Model Services for Microsoft Azure Hybrid Cloud

### Optimize how IT operates in a cloud model

- Make it easy for cloud consumers to find and consume services
- Support your IT organization with financial transparency
- Define the roles and skills needed to manage service delivery

### Over 35 years in partnership with Microsoft

Our co-engineered solutions, services and technical expertise provide you with a more complete partnership to drive outcomes and accelerate digital transformation.

- ✓ Global Microsoft FastTrack Partner
- ✓ 47,000+ Microsoft certifications held by Dell Technicians
- ✓ 7/7 Microsoft Solution Area Competencies
- ✓ Member of Microsoft Intelligent Security Association

### Take the next step in your path to modernization

Dell Technologies Services offers an extensive portfolio of services for Microsoft technologies to empower your teams and help you realize your business outcomes.



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