

# HCI gives mid-market IT leaders an edge over the competition.

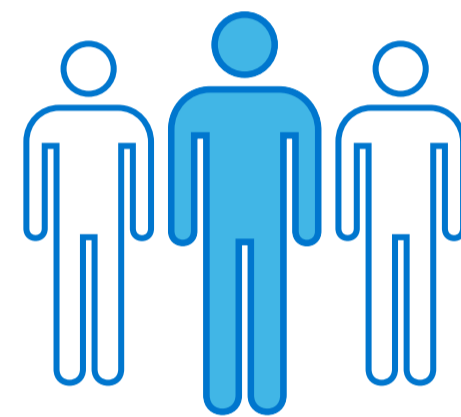
ESG analysts interviewed IT executives in mid-market organisations to better understand what makes a trusted data centre leader and why those leaders are better at driving technology and business outcomes with HCI (hyperconverged infrastructure).

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## Mid-market IT leaders rely on HCI to secure success.



Leaders using HCI are **1.5x** more likely to reduce interoperability issues<sup>1</sup>



Leaders are **2.4x** more likely to use HCI in production<sup>1</sup>



Leaders using HCI **save 54%** from reduced application outages<sup>1</sup>



**92%** of leaders met or exceeded forecasted ROI<sup>1</sup>

## Modernise IT and exceed expectations with HCI.

The results from ESG shows that mid-market IT leaders using HCI reduce downtime and save as much as \$16.5 million a year.<sup>1</sup> Become a trusted data centre leader and secure success with the #1 in hyperconverged systems, Dell Technologies.<sup>2</sup>

[Read the ESG eBook >](#)



Intel Xeon Platinum

<sup>1</sup> Based on ESG eBook "The Trusted Data Center and Hyperconverged Infrastructure: Best Practices and Business Results for Midmarket Organizations" commissioned by Dell Technologies and Intel Corporation, November 2019. Results are based on a survey of 1,650 midmarket IT decision makers from 9 countries and evaluating trusted data centre best practices, grouping Leaders by alignment to all best practices and Laggards by alignment to three or fewer. Actual results will vary. Full report: <https://www.delltechnologies.com/nl-nl/midmarket-solutions/index.htm#cobrand=intel&overlay=/collaterals/unauth/analyst-reports/solutions/is2003g0006-006-ebook-dell-emc-trusted-data-center-hci-solution.pdf>

<sup>2</sup> Source: IDC Quarterly Converged Systems Tracker, Q2 2019.

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