



Pillar three: Confidence

The final step to transforming security is confidence, which comes from knowing you have a partner who won't leave you to figure it all out on your own. A global trusted partner, Dell brings together the technology, partnerships, end-to-end IT presence, and a streamlined path to Zero Trust to help you solve your biggest security challenges.

Streamlined Path to Zero Trust

Zero Trust is the foundation upon which organizations will solve their biggest security challenges. But as an integrated solution, it isn't a single product; it is something that is built over time. Dell is committed to helping you solve your biggest security challenges whether you are all-in on the journey to Zero Trust or just exploring your options.

Zero Trust Center of Excellence

Together with MISI, CyberPoint International and a team of industry small, women-owned and veteran-owned businesses, Dell will power the Zero Trust Center of Excellence at DreamPort to provide organizations with a secure data center to validate their Zero Trust use cases. The Center of Excellence

will use the Department of Defense Zero Trust Reference Architecture as its foundation for creating an end-to-end Zero Trust solution for customers. By orchestrating across an extensive ecosystem, Dell will deliver a repeatable blueprint of the architecture, providing a quicker path to adoption and easing the integration and orchestration burden for customers.

Global Partner Ecosystem

With a long history of building integrated solutions that democratize access to technology—from the consumer to the enterprise—Dell Technologies has built deep relationships with many of the world's leading technology, application software, solution

provider, services, advisory and vertically-focused partners. And we are always innovating to develop the technology ecosystem of the future to help customers simply, securely and responsibly power their ideas to their full potential. The power of this partner ecosystem provides expertise, proximity and reach, customer intimacy and experience as well as trusted advisors.

Dell Technologies is your end-to-end technology partner to help accelerate your ideas to innovation. With our market leading technologies and our powerful partner ecosystem, we are working together to provide customer choice and trusted, open solutions to solve your complex business problems.





Secure Development Lifecycle and Supply Chain Security

Dell Technologies takes a comprehensive approach to protect its supply chain and deliver solutions customers can trust. Supply chain security is the application of control measures that protect physical assets, inventory, information, intellectual property and people. It exists to ensure all Dell offerings are conceived, designed, built, delivered, and retired with supply chain security as a top priority.

Dell Secure Development Lifecycle defines security controls for hardware and software development and is governed by an internal team. This team collaborates through several industry standard bodies to ensure best practices. Dell's suppliers also agree to a set of requirements with Dell to help ensure security throughout the sourcing cycle.

Dell Supply Chain Security ensures that the security, integrity, quality, and resilience of our products remains intact. Dell has implemented cutting-edge programs across the full spectrum of supply chain risk—from our threat-informed product designs, to training our tens of thousands of developers on secure development practices, to securing our factories, to logistics security programs, all the way through to post-delivery support and services.

Strengthen your organization's security posture

As organizations expand their security capabilities to become better protected and cyber resilient, working with a trusted partner is critical to gaining a sense of confidence. Dell delivers end-to-end tools and expertise to help you protect against threats, the resilience to withstand and recover from attacks, and the confidence that comes only from working with a partner with the innovation and scale of Dell.

Organizations know they can trust Dell Technologies to help them solve their biggest IT and business challenges. We solved hybrid work, we help organization solve multicloud chaos, and with Zero Trust as Dell's north-star, Dell is committed to help you solve your toughest security challenges as well. When you think Security, turn to Dell to help you transform Security with confidence.



“One critical advantage we realize by engaging with Dell Technologies is top-quality support for our entire technology environment from a single source.”

Tony Bryson,
Chief Information Security, Town of Gilbert