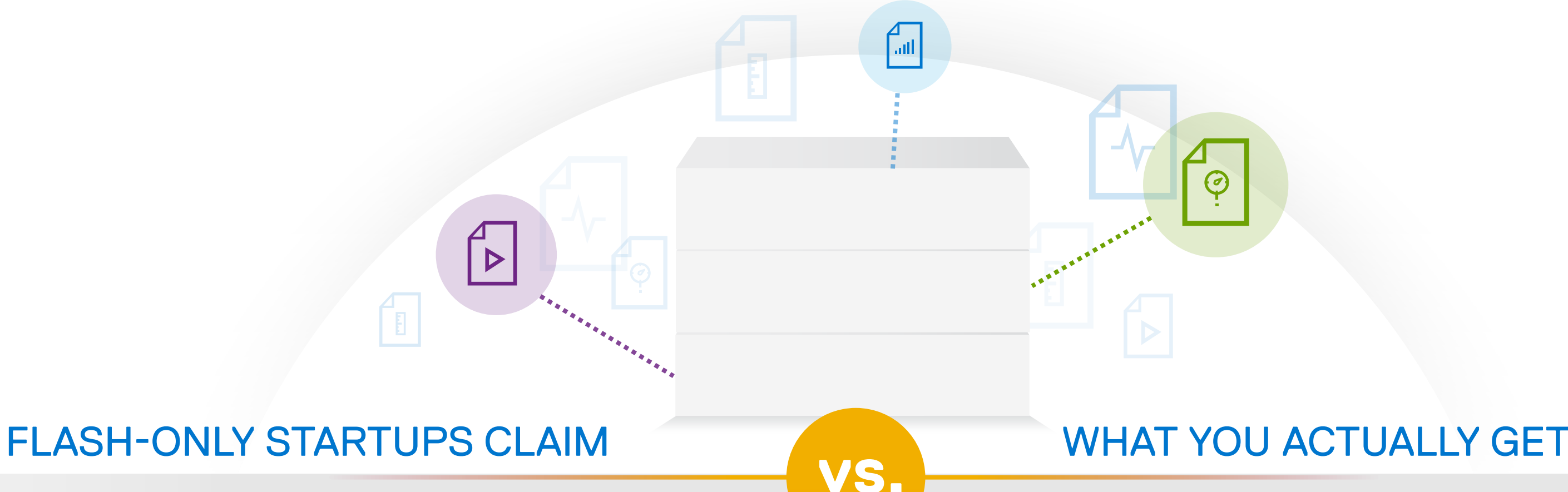


More reasons to go with PowerScale than you can count

We believe that all data is not created equal and that it has different value depending on where and how it is used. Support all your file workloads with Dell PowerScale, the world's most flexible scale-out NAS solution¹. With PowerScale's dynamically optimized storage economics, storage silos are eliminated and data is placed where it needs to be and is kept connected and protected.



FLASH-ONLY STARTUPS CLAIM

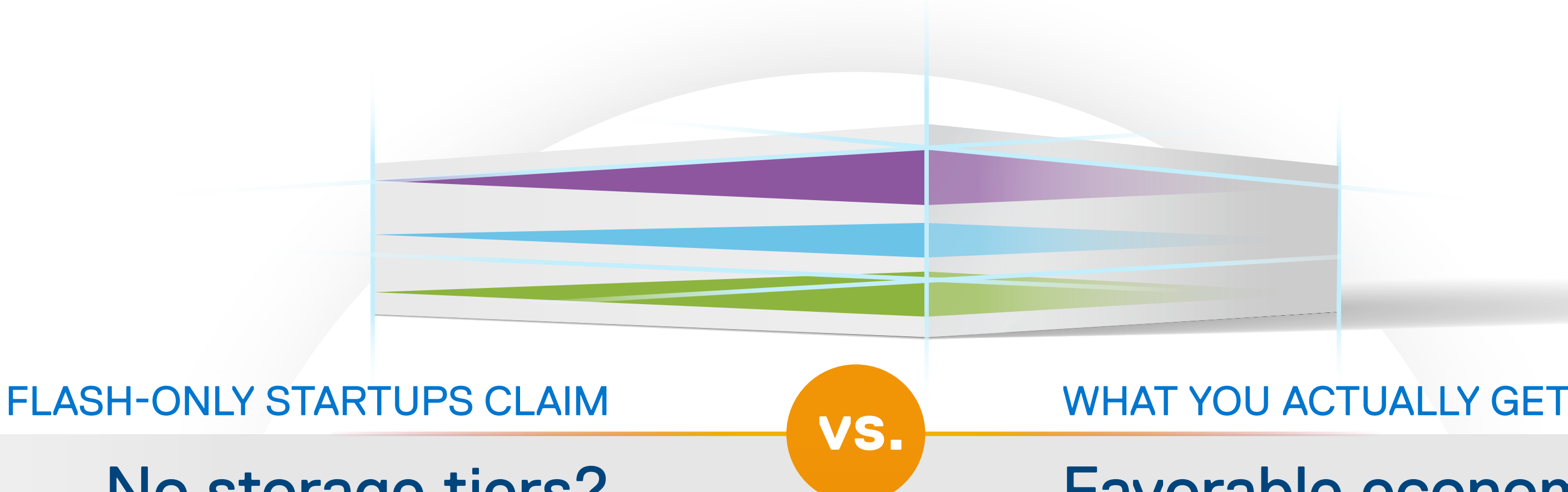
All-flash performance at disk economics?

WHAT YOU ACTUALLY GET

Competitive storage economics for limited use cases.

What PowerScale can offer

Great storage TCO for entire data lifecycles and diverse workloads.



FLASH-ONLY STARTUPS CLAIM

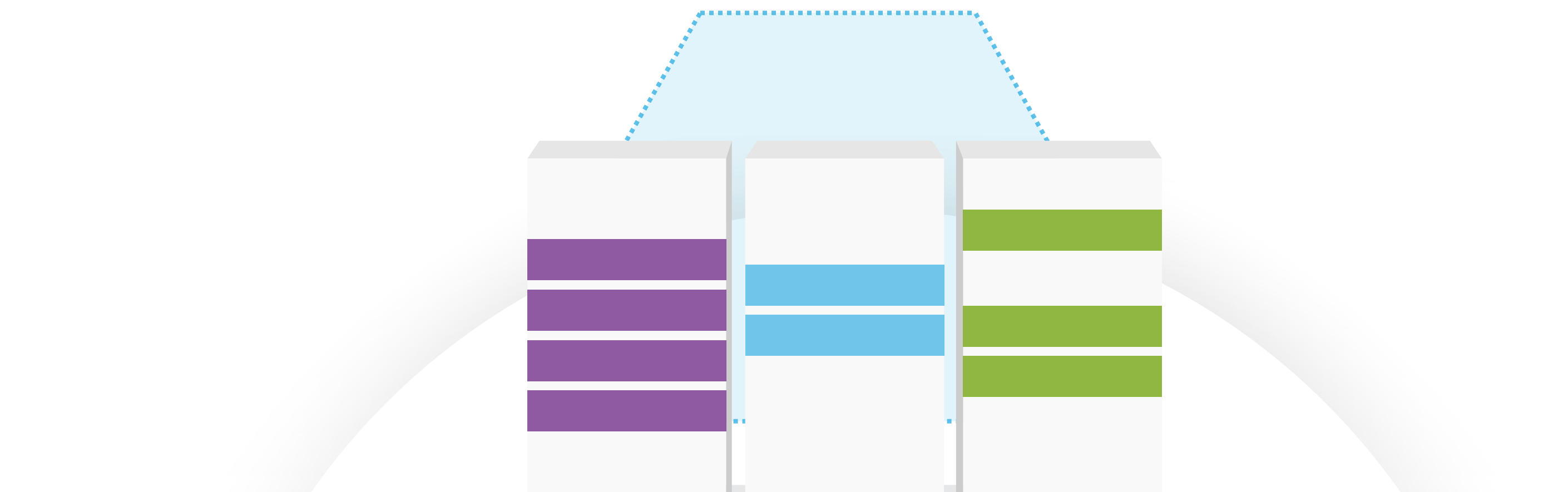
No storage tiers?

WHAT YOU ACTUALLY GET

Favorable economics only for certain workloads and separate solutions needed for cold data.

What PowerScale can offer

Favorable economics for all workloads, plus integrated storage and management for cold data.



FLASH-ONLY STARTUPS CLAIM

Lower prices through software-defined storage and multi-vendor hardware?

WHAT YOU ACTUALLY GET

Supply chain complexities and performance variability with multi-vendor hardware.

What PowerScale can offer

Software-defined storage with the convenience and supportability of an appliance backed by a world-leading supply chain.



FLASH-ONLY STARTUPS CLAIM

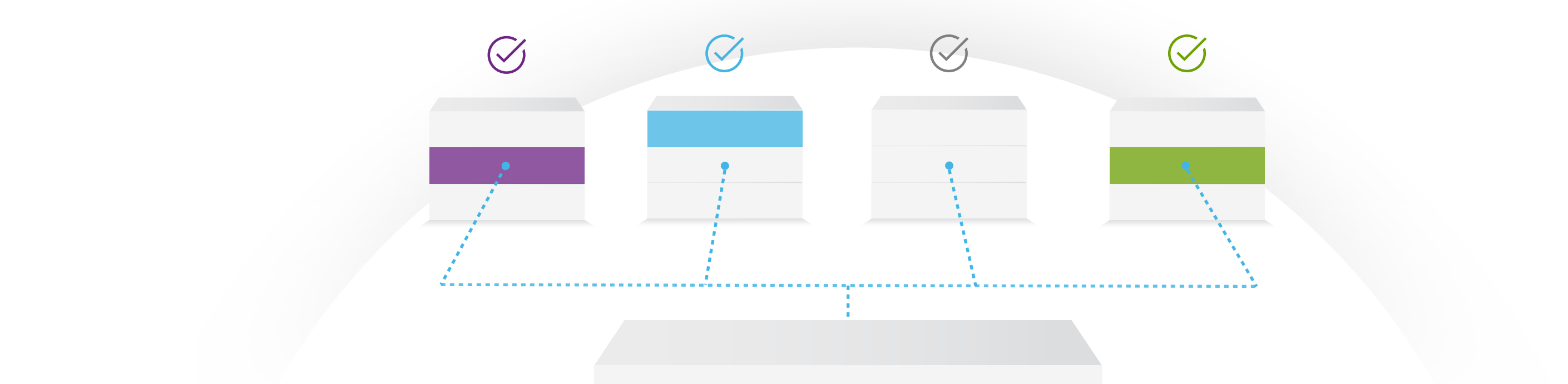
High resiliency with low data protection overhead?

WHAT YOU ACTUALLY GET

Low protection overhead at the cost of data durability and no control over protection levels.

What PowerScale can offer

Multi-9s data durability with full control over data durability levels and protection economics.



FLASH-ONLY STARTUPS CLAIM

No I/O-intensive node rebuilds?

WHAT YOU ACTUALLY GET

Inconsistent control and storage plane failure responses, and latency penalties.

What PowerScale can offer

Continuous operations while avoiding node rebuilds altogether.



FLASH-ONLY STARTUPS CLAIM

Modern support model with multi-channel engagement?

WHAT YOU ACTUALLY GET

Solutions produced by multiple companies with inconsistent approaches to customer value.

What PowerScale can offer

World-class support and high-value economics across the full solution stack, not just a piece of it.

BONUS ADVANTAGES

Only from PowerScale

- ✓ **Real-time ransomware protection**
including AI/ML-driven responses and robust recovery mechanisms.
- ✓ **API-integrated, single-pane-of-glass software ecosystem**
with RBAC controls.
- ✓ **Expansive ISV certifications**
to ensure seamless operation with your diverse business, development and analytics applications.
- ✓ **Comprehensive compliance certifications**
to fulfill regulations across the full scope of industry verticals.
- ✓ **Consumption flexibility across the full solution stack**
and adjacent supplemental solutions to enable more control over business outcomes.
- ✓ **Intelligent data management**
to elevate the value of your data and advance operational excellence.

Largest solution portfolio

backed by an expansive network of innovation and sales partners, a significant multi-national services arm, and a deep bench of highly specialized application and engineering experts for consulting and support.

For more information visit DellTechnologies.com/PowerScale