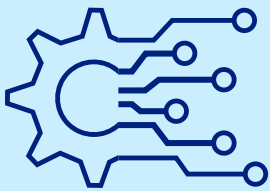


Dell Technologies OEM Solutions: Unleash Innovation and Engineering Excellence

An engineering partnership every step of the way



Engineering Excellence at Your Fingertips

With the engineering capabilities offered by Dell OEM Solutions, you gain access to a team of engineers, architects and experts dedicated to helping you succeed. Our engineering excellence ensures that your solution is optimized for performance, reliability and market readiness. By partnering with Dell Technologies, you unlock unparalleled opportunities to tackle complex challenges and deliver innovative solutions.

At Dell Technologies, we understand the importance of engineering expertise to deliver cutting-edge solutions that meet the market's evolving demands. With our OEM Solutions, we offer comprehensive engineering support through every step of your Dell OEM journey, from initial design concepts to deployment, lifecycle management and even onsite engineering residency. Whether you decide to develop the product on your own or collaborate with our OEM Product Engineers, our dedicated team will be there every step of the way, ensuring an optimal, future-proof solution for your business.

Bring your ideas to life

Bring your ideas to life with the help of our experienced team of mechanical, electrical, system, software and regulatory engineers. Whether you need development support or full solution validation, our experts will work closely with you to deliver a robust and market-ready solution. If you are developing independently, our OEM Product Application Engineers will complement your engineering efforts and provide deep technical insights that can't be found in technical guides.

Future-proof your innovation

Stay ahead of the curve and future-proof your innovation with Dell Technologies. Our OEM System Architects and CTO possess industry and technology trend expertise three to five years out, enabling them to guide you in leveraging technologies such as artificial intelligence (AI), memory-centric architectures and cloud-native solutions.



Ensure industry certifications and regulatory approvals

You can rest easy knowing your solution is certified correctly and regulatory approved for its target market. Dell Technologies OEM Regulatory Engineers work diligently to ensure compliance, allowing you to confidently bring your product to market. Additionally, our experienced engineers conduct rigorous testing to ensure your product meets the highest standards of quality and performance.

Streamline solution delivery

With Dell Technologies OEM Solutions, we provide seamless delivery and sustained support for your solutions. Our Factory Engineered Services offer a range of customization options, including imaging, laser etching, custom packaging, labeling, reporting, rack integration and warehousing. Our post-sale Residency Engineering Support also ensures you have continued on-location engineering assistance after deployment, providing peace of mind and minimizing downtime.

Unleash innovation and engineering excellence

To remain competitive in today's constantly changing market, it's critical for businesses to deliver cutting-edge, forward-thinking solutions. Dell Technologies OEM Solutions provides a comprehensive engineering partnership that empowers you to unlock exceptional engineering capabilities at every step of your journey. From concept design to deployment and beyond, the Dell dedicated team of experts is there to support you, ensuring that your product is optimized for performance, reliability and regulatory compliance.



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