

Save time, scale for growth, and enhance ROI with Dell NativeEdge

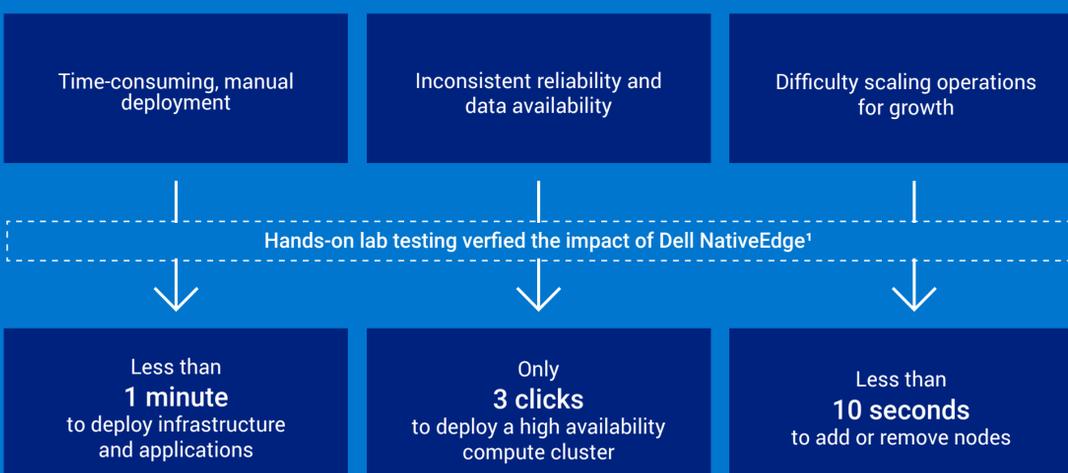
Proven results—validated by Enterprise Strategy Group (ESG)



Dell NativeEdge is a full-stack, end-to-end edge solution that enables you to securely deploy, manage, and scale both infrastructure and applications—all from a single screen.

TechTarget's Enterprise Strategy Group (ESG) performed a detailed technical evaluation of Dell NativeEdge, including how the solution centralizes and automates end-to-end deployment, ongoing operations, and management of distributed edge infrastructure and applications.

Challenges faced when deploying, managing, and scaling edge operations



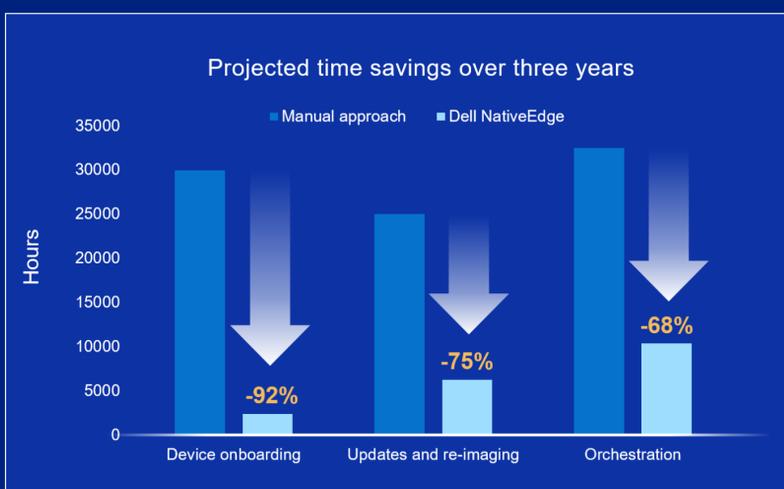
Dell NativeEdge use case: a growing manufacturing organization

A composite manufacturing organization is expanding to triple its operations over 3 years.



Projected time savings over three years¹

ESG compared the time and cost of a manual approach versus utilizing Dell NativeEdge for deployment and onboarding, orchestration and lifecycle management, and maintenance and updates—and concluded significant ROI benefits.



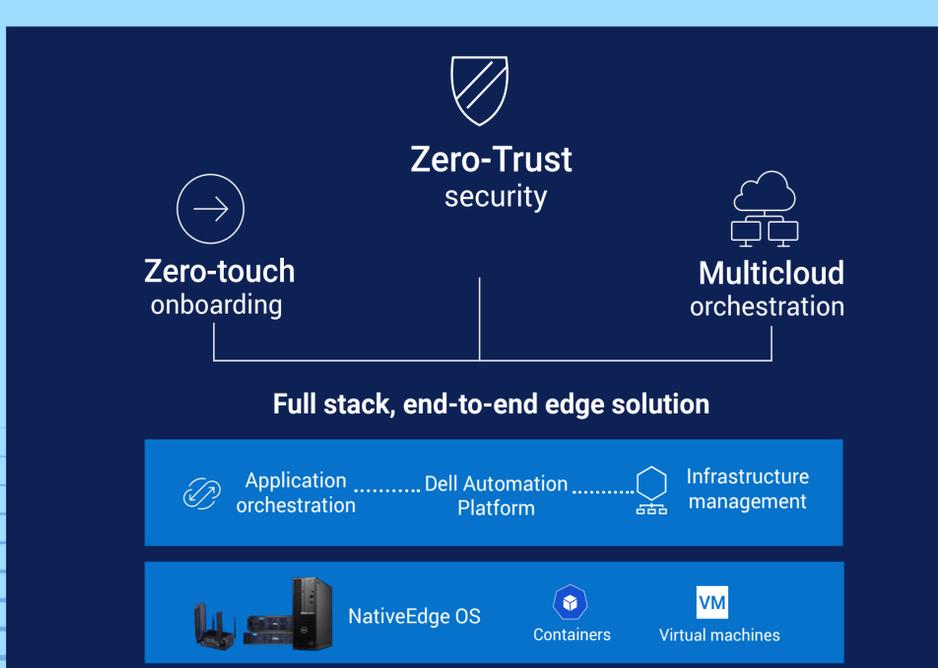
CONSOLIDATED ROI

Up to **79%** time savings | Up to **\$3.3M** cost savings

deploying, maintaining and managing edge infrastructure with **Dell NativeEdge**

Dell NativeEdge delivers:

- **A superior solution for virtualized and containerized workloads** with policy-based load balancing, automated VM imports, VM snapshots and advanced data protection.
- **Unified edge management and enhanced security** across Dell and third-party infrastructure, all through a single control pane.
- **Optimized edge AI workloads** with seamless integration, intelligent orchestration, and scalable operations that empower you to securely innovate.



Dell NativeEdge: the world's most adaptable and open edge operations ecosystem²

<h3>Simplify edge operations</h3> <p>Centralize management Deploy with zero-touch Connect to multicloud environments</p>	<h3>Optimize for AI at the edge</h3> <p>Orchestrate Edge AI applications Consolidate technology silos Standardize experience</p>	<h3>Protect your edge estate</h3> <p>Secure with zero-trust Control all edge devices Maintain integrity of edge solutions</p>
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¹Enterprise Strategy Group by TechTarget. Technical Validation commissioned by Dell Technologies, "Dell NativeEdge - Edge Operations Software Platform," February 2025.
²Based on Dell Technologies internal analysis, February 2025.

Learn how you can accelerate AI innovation at the edge with Dell NativeEdge

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