

Dell & Microsoft are invested in joint innovation

How our partnership with Microsoft benefits you:

- ▶ Leverage exclusive solutions co-engineered by Dell and Microsoft for high-impact modernization
- ▶ Unlocks the right benefits, resources and programs to accelerate your success
- ▶ Offers a comprehensive suite of products and services that drive business outcomes with Microsoft technologies – from end users to the cloud
- ▶ Gives you peace of mind, knowing we are committed to advancing sustainability, cultivating inclusion and upholding ethics and privacy in everything we do



**7/7 Solutions
Area Designations**



**Dell is a Global Microsoft
FastTrack Ready Partner!**



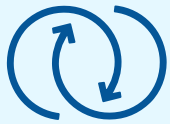
Member of
Microsoft Intelligent
Security Association



Over
35 Years
in partnership with Microsoft

More than
47,000
Microsoft certifications held by
Dell technicians

Deliver business-focused IT services across hybrid & multicloud



Provide cloud services that align technology requirements to business needs and financial goals



Simplify management of resources while reducing IT toil with automation and integration



Build a successful cloud IT service delivery model including a common multicloud control plane

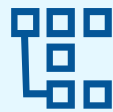
- Microsoft Azure • Microsoft Azure Stack HCI • Microsoft Azure Stack Hub • Microsoft Azure Arc
- Azure VMware Solution • Cloud Adoption Framework • Operating Model Services

+ more

Build, deploy & manage cloud-powered apps & data solutions



Optimize your application portfolio to align to the cloud, reducing cost, risk and complexity



Efficiently handle large amounts of data and complex analysis tasks to enable faster, data-driven decision making



Deliver software faster and more securely by integrating modern security practices with development processes



Harness cloud native practices and container platforms to enhance developer productivity and drive innovation

- Microsoft Azure Arc for SQL
- Microsoft SQL Server
- Azure AI/Machine Learning & Cosmos Database
- Kubernetes / AKS
- Microsoft Azure Analytics
- Microsoft Power BI
- Application Replatforming for AKS
- Microsoft Purview
- Azure Secure DevOps Architecture

+ more

Create high availability, continuity and security



Enable continuity and minimize downtime in the event of a disaster, corruption, ransomware event or system failure



Protect sensitive data and applications in your cloud environment with robust security measures

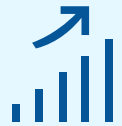


Reduce the risk of data breaches and unauthorized access with a comprehensive approach

- Microsoft Defender • Microsoft Entra • Microsoft Sentinel • PowerProtect with Microsoft Azure
 - Data Domain Virtual Edition with Microsoft Azure • Microsoft Azure Site Recovery
 - Microsoft Azure Network Security • Microsoft XDR • Microsoft Zero Trust

+ more

Enable hybrid productivity and improve experiences



Improve collaboration and productivity with cloud-based and GenAI tools optimized for hybrid work



Boost employee engagement and satisfaction with a personalized approach



Simplify management and control of devices and apps across your digital estate



Streamline business processes, gain 360-degree customer views and improve customer experiences

- Microsoft 365
- Microsoft 365 Copilot
- Azure Virtual Desktop
- Windows 365
- Microsoft Intune
- Microsoft Viva
- Microsoft Active Directory & Azure AD
- Microsoft Teams
- Microsoft Exchange
- Microsoft SharePoint
- Microsoft OneDrive
- Microsoft Dynamics
- Windows 11

+ more

Robust portfolio of services for Microsoft technologies

Dell offers the right combination of software and services for customer success



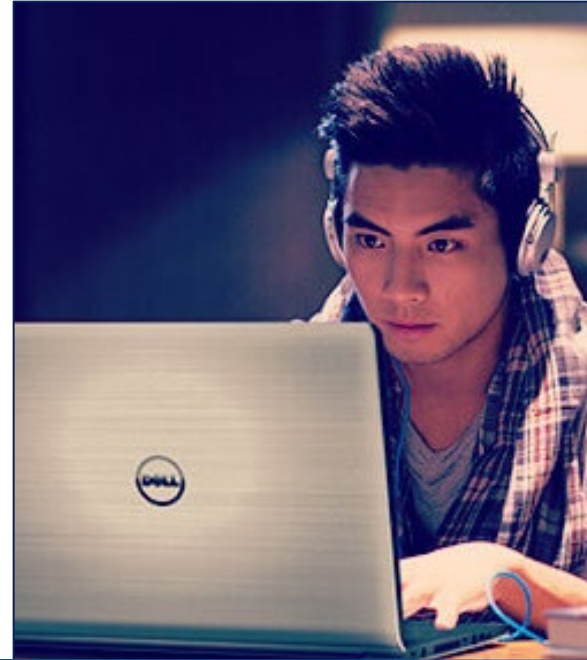
License Procurement / Microsoft CSP Support

Leverage Dell for license procurement and full technical support from our service experts.



Deployment & Professional Services

Take advantage of Dell Services to design, implement, migrate and adopt Microsoft solutions.



Education Services

Develop transformational skills with training and certifications to accelerate adoption of Microsoft products.



Managed Services

Enlist our experts for ongoing administration, support and management of Microsoft clouds and workloads.