

The Hyperscale Next Program

Drive business velocity with acceleration infrastructures

The Hyperscale Next Program drives your business velocity with leading-edge offerings **tailored for cloud service providers and hosters**. Rely on our trusted solutions, rapidly enable with hands-on partnership, and manage efficiently at scale to grow your business at your pace while minimizing risk.

- React quickly to evolving technologies and customer demands
- Expand your catalog of cloud services and applications
- Quickly deliver differentiated performance for target workloads

What is the Hyperscale Next Program?

The Hyperscale Next program is **designed for IT computer offerings to third party users**. Get early access to Dell's purpose-built PowerEdge servers designed for infrastructures providing digital and hosting services. Reduce your time to market by collaborating with our engineering team to tailor and validate platforms for your specific workloads. Ongoing, flexible, and targeted services enable you to accelerate your ramp to scale.

What will I receive as part of the program?



Early Access to Technologies

The right products from a partner you trust. Increase your reliability, productivity, and security by partnering with Dell



Performance Tuning

Intel® + Dell engineering collaboration, workload-specific performance tuning ahead of launch at no cost



Factory Configuration Services

System settings, asset tagging, system image and card placement



Rack Integration Services

Receive systems racked and ready for integration into your data center



ProSupport One for data centers

Access to designated support experts who are knowledgeable of your environment



Self-service Support Technology

Helpdesk APIs for Warranty Support Requests and Parts Dispatch

1.5 million replacement parts dispatched annually from 754 parts distribution centers by Dell Technologies Services Intelligence

Dell Technologies customers with a Technical Account Manager (TAM) experience a 33% reduction in average time to resolution (TTR) of service requests

PowerEdge servers deployed by Dell Technologies have up to 56% fewer technical support calls within the first 90 days

Why Dell Cloud Servers?

Dell delivers technology optimization without the financial and operational burden of supporting extreme configurations. Dell PowerEdge R650xs CSP and R750xs CSP cloud servers are designed and optimized to give you the ability to deliver two sockets with up to 32 cores each, 1 TB of memory, and reduced power requirements by up to 12% to run your data center and scale at your pace.

Achieve **37%** higher VM density per server (R750xs vs. R740xd)²

Realize **22%** more orders per watt (R750xs vs. R740xd)²

Process **76%** more orders per minute per server (R750xs vs R740xd)²

Support **61%** more virtual desktop users per server vs last gen (Dell R650xs vs R640)¹

Consume **11.8%** fewer watts per VDI session vs last gen (Dell R650xs vs R640)¹

1 - Dell EMC PowerEdge R650xs R640 VDI performance comparison (principledtechnologies.com)
2 - Dell EMC PowerEdge R750xs R740xd database performance comparison (principledtechnologies.com)

Work with your Dell account team for more detailed information on the Hyperscale Next program or email Hyperscale.Next@Dell.com