

ENTERPRISE STRATEGY GROUP REPORT:

Analyzing the Economic Advantages of Dell APEX Cloud Platform for Microsoft Azure

WHAT IS

Dell APEX Cloud Platform for Microsoft Azure?

✓ First Premier Solution for Microsoft Azure Local

✓ A turnkey infrastructure platform that optimizes and extends Azure on-premises

✓ Collaboratively engineered with Microsoft

Enterprise Strategy Group Report Takeaway

Enterprise Strategy Group found that companies challenged by multicloud can realize improved financials, business agility, and security and governance when they deploy APEX Cloud Platform for Azure.

Top 5 Multicloud Challenges



THE SUBSTANTIAL SAVINGS AND BENEFITS OF Dell APEX Cloud Platform for Azure

Increased costs savings

85%

Lower costs of testing

Saving an estimated \$1.4M each year

40%

Lower support costs

Saving \$3M annually

80%

Reduction in business issues

Saving \$5M per year

Annual Savings with Azure

Increased performance

50%

Reduction in availability issues

Saving \$326k annually

50%

Improvement in administrator productivity

Potential admin savings of \$5M annually

15%

Lower cost per TB

Saving \$1.1M annually

\$36M Realized through Enterprise Strategy Group's economic analysis
Cost Savings Total

“ We have a high level of trust in the testing that Microsoft and Dell do on APEX Cloud Platform for Azure. Because of the high-quality bar of every release, we have been able to shift resources from low-level testing to activities that are much more strategic.”
 - Customer and survey interviewee

“ APEX Cloud Platform for Azure allows me to focus on my business. I can trust that Dell and Microsoft are taking care of many of the low-level tasks that used to cause me worry.”
 - Customer and survey interviewee

Dell APEX Cloud Platform for Microsoft Azure

Unlock innovation everywhere

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