

# Key Facts

Updated June 2021



## Highlights

Dell Technologies provides the essential infrastructure for organizations to build their digital future, transform IT and protect their most important asset, information.

- Operating in 180 countries globally
- Serving 99% of Fortune 500 companies
- Leadership in 11 Gartner Magic Quadrant reports as of July 2019
- Revenue: full year FY21 revenue of \$94.2 billion; Q1 FY22 revenue of \$24.5B

## The Company

### Headquarters

- Round Rock, Texas

### Total consolidated revenue

- Revenue: non-GAAP full year FY21 revenue of \$94.2 billion; Q1 FY22 revenue of \$24.5B
- #34 on Fortune 500 in 2019

### Total number of team members

- Approximately 158,000

### Website URLs

- DellTechnologies.com
- Dell.com
- DellTechnologiesCapital.com
- Secureworks.com
- Virtustream.com

### Global footprint

- • 20+ manufacturing locations (10 Dell-owned), ~50
- distribution and fulfillment centers, and 760+ parts distribution centers globally
- • Combined sales force of approximately 43,000
- • More than 35,000 full-time Services and Support employees
- • 173M+ assets supported
- • More than 2,200 service centers & 25 repair centers globally

### Total patents

- 32,777 patents and patent applications
- IPO reported that Dell had 2,826 patents issued by the U.S. Patent and Trademark Office in 2020, ranking #12 in the world. That is a 13% increase relative to 2019.

## Industry Leadership

### Giving back

- Since FY20 we have reached 93,565,352 people (cumulative) through our initiatives
- Dell team members have volunteered more than 7.5 million hours since 2013
- Dell has donated more than \$70 million to advance underrepresented groups in STEM

### Company rankings

- Dell was included in The Gartner Top 25 Global Supply Chain Ranking
- Recognized as #13 on LinkedIn's Top Companies 2021
- Dell is ranked #4 in Fast Company's Best Workplaces for Innovators 2020
- Dell is #10 on Newsweek's 2021 list of America's Most Responsible Companies
- 2021 World's Most Ethical Company Award, Ethisphere Institute (9x honoree)
- Dell is #2 in the computer industry on Fortune's Most Admired Companies 2021
- Dell is included in Fortune World's 25 Best Workplace 2020
- Dell is included on CDP's Climate Change A list for 2020

### Achievements in customer service

- 42 STAR Awards from the TSIA for customer service and experience excellence, including the 2020 Star Awards for Best Practices in Field Service, Innovation in Leveraging Analytics for Service Excellence, Innovation in Leveraging Customer Outcomes, and Innovation in XaaS Product Management. We are one of only two companies in TSIA's Hall of Fame, which requires 30 awards to achieve and have won the most STAR Awards
- Honored with the 2020 Stevie® Awards for Sales & Customer Service

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**DELL**Technologies

## Industry Leadership Continued

### Sustainability leadership

- CDP included Dell Technologies on their 'A list' of companies transparently reporting their climate impact and actions to cut emissions, mitigate climate risks and develop the low-carbon economy. [Note: Out of the 5,800+ companies scored by CDP only the top 5% made the A List]
- Dell has recovered more than 2 billion pounds of electronic waste since 2007, surpassing our 2020 goal.
- Dell diverted 98% of manufacturing waste from landfills in FY19.
- Dell launches nonprofit NextWave Plastics to encourage use of ocean-bound plastics in manufacturing
- Dell received the 2019 Gartner Power of the Professional Social Impact Award
- Ranked #1 for environmental management of our supply chain across all industries by IPE's Corporate Information Transparency Index
- Responsible Business Alliance's Compass Award for Leadership
- First to earn UL Environment certification for a closed-loop process, recycling the plastics from old computers into new parts
- Dell has used more than 100 million pounds (45M+ kg) of recycled-content and other sustainable materials used in our products since FY14, meeting our 2020 goal
- FastCompany's 2019 World's Most Innovative Companies for Consumer Electronics category (for sustainable innovation)
- Dell is ranked #2 overall in the Institute of Public and Environmental Affairs (IPE) Corporate Information Transparency Index for our supply chain work in China
- Winner: Responsible Business Awards (RBA)'s Inaugural Compass award for Innovation through Sustainable Materials

### Technology awards

- Dell, "The Best" pick in Digital Trends "Best Laptops Brands 2021
- AW2721D Gaming Monitor, "Recommended Award" by Trusted Review
- Inspiron 15 7000 2-in-1, IT Pro "Editor's Choice" award
- Latitude 5420, "Best rugged laptop in 2021" winner by ZDNet
- PowerEdge R750, "Editor's Choice" award by IT Pro
- PowerStore, Silver Award, Selected as a Product of the Year in Disk and Disk Subsystems by TechTarget
- VxRail E Series with Pmem, Gold Award in the Hyper-Converged and Composable Infrastructures category by TechTarget

- XPS 13 9310, "Best Overall" pick in Digital Trends Best Laptops for 2021
- XPS 13 9310, Tom's Guide top pick in "The best Windows laptops in 2021"
- XPS 15 9500, TechRadar's "Best Windows laptop 2021" overall top pick
- XPS Desktop S.E. (8940), TechRadar's "Best Desktop Computer 2021" overall top pick

### Top diversity and inclusion honors

- Dell was named as one of Forbes 2021 Best Employers for Diversity
- Dell was recognized as a Best Place to Work for Disability Inclusion after scoring a 100% on the Disability Equality Index (DEI) by Disability: IN and the American Association of People with Disabilities in 2020
- Our Autism Hiring Program was recognized in Fast Company's World Changing Ideas 2020
- Women's Business Enterprise National Council (WBENC) Top Corporations for Women-Owned Businesses, Platinum Level (10th consecutive year)
- Dell has scored 100 percent on the Human Rights Campaign Corporate Equality Index for the last 17 years
- Dell is also committed to a diverse supply chain, spending more than \$3B annually over the last seven years with certified women-owned, minority-owned suppliers and small businesses
- Dell listed as No. 2 on Fairygodboss' 25 Companies for Women list
- Dell is one of only 28 Fortune 500 spending of at least \$1B with minority and woman-owned suppliers
- Dell was recognized as one of the most community-minded companies in America with its placement on the Points of Light Civic 50
- Dell is #4 of 25, of Hispanicize Silicon Valley Top 5 Companies for Latino Inclusion
- Careers & the disABLED Magazine ranked Dell #9 out of 50 top employers with the 2020 Stevie® Awards for Sales & Customer Service