

SERVICES FOR MICROSOFT DYNAMICS 365 FOR FINANCE AND OPERATIONS

Transform into a more dynamic business

ESSENTIALS

Dell Technologies Consulting Services can help you gain the most from your Dynamics 365 for Finance and Operations investment with our:

- Strategic and tactical services for every step of your journey
- Microsoft certified and award-winning team of experts
- Practical guidance to optimize the solution to meet your specific business needs
- Seamless integration with other Microsoft applications for optimized productivity

Business Challenge

Organizations need to optimize their financials and operations to drive growth and make real-time, data driven decisions at a global scale. Transforming to a dynamic, out-come focused business can be difficult to navigate. Process inefficiencies, manual entry and duplication of effort must be eliminated while automating and aggregating data to empower the workforce to facilitate faster, more confident decisions. Microsoft Dynamics 365 for Finance and Operations along with Dell Technologies Consulting Services expertise can help you make the transition to a modern, data-driven enterprise.

Accelerate Business Growth

Dynamics 365 for Finance and Operations delivers rich, prebuilt, industry-leading capabilities out of the box, with proven functionality for manufacturing (process, discrete, lean), distribution, retail, public sector, and service industries. By delivering these capabilities, Dynamics 365 for Finance and Operations gives your business more value faster, and establishes a strong platform to grow your business.

A powerful end-to-end solution, Dynamics 365 for Finance and Operations can support your entire enterprise and your business to reduce the number of different systems currently running your business globally. It can provide you with deep industry functionality for both operational and administrative requirements.

Dynamics 365 for Finance and Operations is an agile solution that is easy to tailor as your business requirements change and evolve. It offers:

- Model-driven layered architecture that enables customers easily adjust the system to fit their business processes
- Ability to easily model and assess impact of potential changes and implement new business processes using graphical tools.
- Flexible deployment options offering either on-premises or hosted and choice of administrative and operational two-tier ERP solution. Simplicity and easy to use ERP solution that empowers your organization to be more productive.
- Seamless integration with Microsoft Office 365 products
- Robust reporting and analytics capabilities
- Real-time information on almost any device
- Role-tailored interface that provides users with the data needed to get their jobs done quickly and with ease

Our Service Expertise for Your Business

Dell Technologies Consulting Services is your “one-stop shop” for Dynamics 365 solutions with the ability to provide the hardware, software, services and support you need to successfully implement Dynamics 365 for your business. Our Consulting Services has the expertise to integrate Microsoft Dynamics 365 solutions with other key Microsoft technologies in your business, such as Microsoft Windows 10, Microsoft Office 365, Microsoft SharePoint, Microsoft SQL Server and Microsoft Skype for Business.

Certified in 18 Microsoft competencies and recipient of 51 Partner of the Year awards, Dell Technologies is Microsoft’s most competent partner with the expertise to help your business achieve your Dynamics 365 initiatives. The Dell Technologies Consulting Practice for Dynamics has been members of Microsoft Dynamics President’s Club and Inner Circle in addition to serving on many partner advisory councils. Dell Technologies Consulting Practice for Dynamics specializes in providing advisory, design, implementation and support services for Dynamics 365 for Finance and Operations and Dynamics 365 for Sales (CRM) business solutions for manufacturing, public sector, retail, financial services and health care industries.

Dell Technologies Services for Dynamics 365 for Finance and Operations empowers your organization to create a holistic view of each user, from contact through interactions and support. Service offerings from Dell Technologies include:

- **Workshop**—Learn how to effectively accelerate the benefits of Dynamics 365 for Finance and Operations through a half-day workshop lead by one of our expert consultants. The objective of this service is to provide a deeper understanding of how to effectively utilize Dynamics 365 for Finance and Operations in your environment and together develop recommended next steps.
- **Assessment**—Make informed decisions by identifying and removing barriers to Dynamics 365 for Finance and Operations adoption. During this service, we will help you determine gaps in processes and possible inefficiencies.
- **Design**—Lay the path for success through collaborative design and planning sessions. This service helps to frame the optimal Dynamics 365 for Finance and Operations solution by focusing on the elimination of current business challenges.
- **Implementation**—Capture the value with an optimized configuration of the Dynamics 365 for Finance and Operations application and seamless integration with other business applications. A well-planned training curriculum is included to ensure your success at the conclusion of this service.

Summary of Benefits

Let Dell Technologies help boost your organization’s satisfaction and increase productivity with our customizable services, both strategic and tactical, for Dynamics 365 for Finance and Operations. Our award-winning methodologies and certified expertise are designed to make your productivity objectives a reality, offering you:

- Focused, high impact engagements
- Executed with clear phases and decision points
- Validated, repeatable processes
- Flexible, modular approach



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